



RL-06

POLO RALPH LAUREN

2006



POLO RALPH LAUREN IS THE QUINTESSENTIAL LUXURY LIFESTYLE BRAND. We have carefully built a global business and continue to grow worldwide by offering aspirational products with innovative advertising and marketing around the world.

Our global growth continues to accelerate, driven by the timeless appeal of our brand that exemplifies style and elegance. Building on that strength, we use our expertise to develop and offer innovative products, expand our retail business, and grow our presence in international markets from Europe to Asia.

For nearly 40 years, our customers have been drawn to our unique vision of style. People everywhere embrace the world of Polo Ralph Lauren through our apparel collections, home furnishings, and luxury accessories. By giving our customers the ability to live the lifestyle they dream, we continue to strengthen and expand an unparalleled business known the world over as the epitome of American luxury.

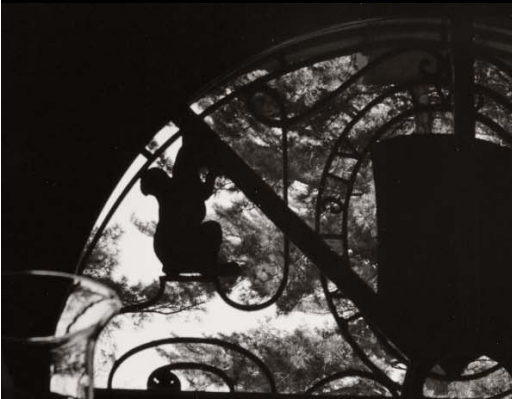
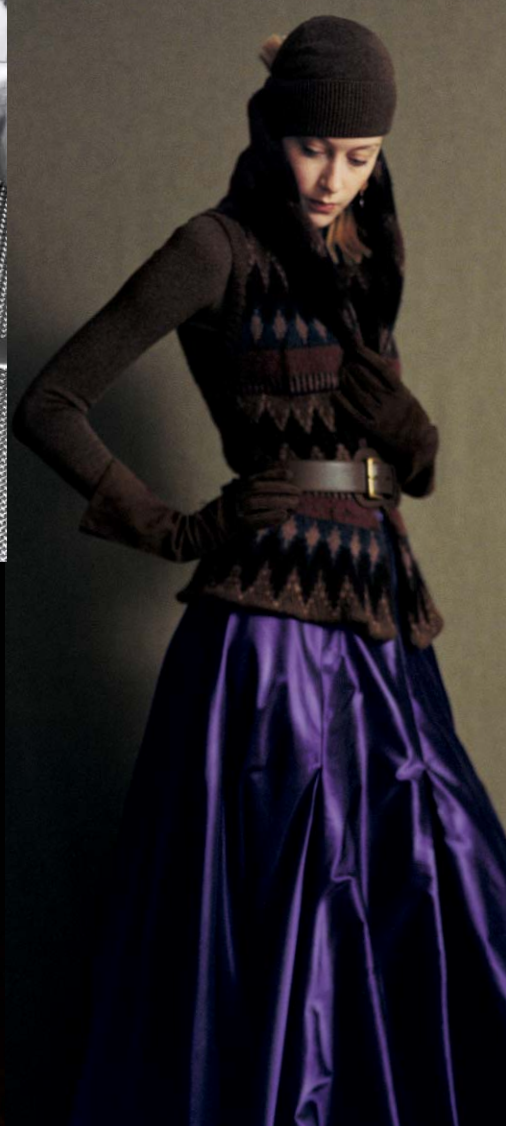




RALPH LAUREN

RALPH LAUREN

TOKYO











RALPH LAUREN

Chairman of the Board
Chief Executive Officer

DEAR FELLOW SHAREHOLDERS

I am proud to report another very strong year for Polo Ralph Lauren. One in which we continued to attract customers across continents and cultures with designs of elegance, quality and timeless style.

Our passion for elevating the Ralph Lauren brands around the world remains our most powerful driving force. It is based on a deep understanding of our customers' desire for products that epitomize sophistication and a luxury lifestyle. We continue to develop sought after products and brands, to expand our retail store concepts and to grow internationally — always maintaining the focus on our core strengths of world-class design and marketing, which are supported by our strong operations. We are very pleased with the success of our multi-year strategic initiatives as we balance our short-term performance with our continued emphasis on establishing and achieving long-term goals. We have never been more excited about our future growth prospects.

We remain committed to the expansion of our specialty retail business and are delighted by our success — in both sales and profits. Our retail results validate that we are successfully matching concepts and locations to customer needs — and confirm our long-held belief that our stores are a powerful voice for speaking directly to customers. Both our U.S. and our international retail businesses are thriving and we see tremendous opportunity for further growth. We plan to open a flagship store with a license partner in Moscow next year. This year we opened a flagship store on Omotesando in Tokyo, bringing our unique vision of American style and elegance to Japan. This new luxury showcase offers the Japanese customer the full expression of our vision, including our Collection, Purple Label, Black Label and accessories lines.

In addition to our new luxury Ralph Lauren stores, we also opened two Rugby stores this year — one in New York City and one in New Canaan, Connecticut. The response from young adults to the hip, full-lifestyle Rugby collection has been so strong that we are accelerating Rugby and plan to open another eight stores by the end of next year. And Polo.com is one of our fastest-growing businesses, serving as a powerful marketing tool for our stores while offering our customers convenient access to the world of Ralph Lauren through online purchases.

Our menswear, womenswear, childrenswear, accessories and home collections represent the best of what we have to offer both in our own retail stores and in department and specialty store shops. The quality of sales in our wholesale businesses has never been healthier. From Collection to Black Label to Lauren, we fill the varied lifestyle needs of our customers. In menswear we constantly enhance our offerings — whether it be our RRL concept or RLX, offering the best styling for high-performance athletics. Our Childrenswear line continues to grow in its worldwide appeal. We offer both Lauren and Ralph Lauren products for the home, which range from furniture to bath and bedding to elegant table settings — truly representative of the world of Polo Ralph Lauren. We have strengthened our licensing business by aligning the aesthetics of all products within a given brand.

Over the past five years we have invested \$1.4 billion back into the Company to support our acquisitions, retail expansion and wholesale shop-in-shops and to upgrade our infrastructure. A large part of this

investment has been dedicated to gaining direct control of several of our major brands. Consistent with this strategy, we bought back our footwear license in July 2005 and introduced elegant men's and women's collections for Fall 2006 to great acclaim. And while denim is already a strong category for us, the recent acquisition of Polo Jeans gives us the ability to develop our denim business to its fullest potential.

In the midst of this growth and success, I want to welcome our newest Board member, Steven P. Murphy. As President and Chief Executive Officer of Rodale Inc., the magazine and book publishing company, Steve brings a fresh perspective to our industry, and we are already benefiting from his experience in building global brands in media, entertainment and publishing. I also want to thank Myron E. (Mike) Ullman, III for his counsel during a time of global expansion. Mike recently left our Board due to his commitments as Chairman and Chief Executive Officer of J.C. Penney Company, Inc.

Our management team — which is the best in the industry — is a combination of deep experience and fresh energy, created by blending existing talent with select new hires. In our corporate culture, young professionals are paired with seasoned mentors, building an environment of support that moves ideas to implementation and develops the talent to lead our growth. Local expertise combined with the power of our global brands is providing us with the ability to enhance all aspects of our growing global business while fostering a diverse workforce. We have approximately 12,800 employees around the world and we take great pride in their passion, accomplishments, and continuing commitment to the Company's success.

A deep commitment to our communities and to helping others remains at the core of our culture. We have a robust volunteer program, with our people donating their time and talent to a wide variety of worthy programs. This year we also contributed to the Denim Drive — an exciting new Habitat for Humanity program. Our employees donated thousands of pairs of used jeans, which were recycled into natural fiber insulation for homes for families in need. And we continue to wholeheartedly support the fight against cancer with our very popular Pink Pony initiative and ongoing support for the Ralph Lauren Center for Cancer Care and Prevention in Harlem, which is now in its fourth year of operation.

The breadth, depth, and continued strong performance of the Company make this and the years ahead an exciting time for all of us. I offer my sincere thanks to our Board of Directors, management, all our employees, business partners, shareholders and our valued customers.

A handwritten signature in black ink that reads "Ralph Lauren". The signature is written in a cursive, flowing style.

RALPH LAUREN
Chairman of the Board
Chief Executive Officer



POLO RAIL

PH LAUREN



PALM BEACH









**OUR INNOVATIVE PRODUCTS REFLECT
THE TIMELESS STYLE OF POLO RALPH
LAUREN ACROSS A MULTITUDE OF
LIFESTYLE CATEGORIES.**

MERCHANDISE DEVELOPMENT



The timeless style of Polo Ralph Lauren has enduring appeal across apparel, accessories and home furnishing lines. We continue to strategically develop and expand merchandise across our brands while pursuing operational improvements.

Our women's lines provide a unique opportunity for growth. To extend our brands, we have added a pre-season delivery, which has increased the flow of product and resultant sell-throughs. We have also begun to push the active side of our men's business, including Golf, Tennis and RLX, our line of cutting-edge athletic fashion. By sponsoring key athletes and premiere sporting events such as the U.S. Tennis Open and Wimbledon, we're enjoying a direct and authentic relationship with our customers. Childrenswear has been a tremendous business for us since we brought it in-house in July 2004. With direct control over this business, we have successfully extended the brand to multiple distribution points while trading up product.

Continuing our interest in seeking direct control over several of our key brands, we bought back two major licenses in the past year. These moves allow us to elevate the quality of both the product and the distribution of previously licensed footwear and denim brands, while maintaining strong inventory control, distribution management, and cost leverage. These are licenses in which we have design, merchandising, and sourcing expertise, which should enable us to leverage expenses while expanding these businesses.

Accessories have historically been a small part of our overall business, but we see tremendous potential to grow this business at both luxury and better price points. Consistent with our overall strategy, after buying back our footwear license in Fiscal 2006, we began to elevate the product, leverage design over tiered product lines, and refocus our distribution. In Fall 2006 we will have our women's Collection shoes in key specialty doors and Lauren footwear in the top Lauren apparel doors.

Luxury denim is another important fashion category, and we are excited to elevate all levels of our denim program to our high standards and to refine our points of distribution. Our acquisition of the Polo Jeans license in February 2006 provides us with a significant opportunity by allowing us to develop a comprehensive global denim program across all brands and price points.

We recently signed a multi-year contract with the luxury eyewear manufacturer Luxottica, to begin in January 2007. We made the strategic decision to partner with this world-class eyewear company to leverage their global expertise to develop and further extend our Ralph Lauren brands in this important accessories category.

We are extremely pleased with the success of our Chaps for women and boys lines, produced in-house and sold exclusively at Kohl's through a strategic one-year partnership. We plan to launch Chaps for girls for the back-to-school and Holiday seasons in 2006. And we plan to develop additional Chaps lines in key categories where we see opportunity for growth.

We will continue to launch new luxury product categories while maintaining our thoughtful approach to investments — pursuing each opportunity with a true understanding of how to inspire and attract customers with our classic vision of style.

EXPANDING SPECIALTY RETAIL



From our retail stores in key locations to our ever-expanding online world, our unique shopping experiences attract customers around the globe. Over the past year, we delivered terrific performance in our specialty retail business as we continued to enhance productivity and refine the focus of our stores. Along with increased comp store sales, we have seen significant expansion in retail margins, driven by our success in improving operating efficiencies and refining merchandise assortments. Our shared-service platform allows us to leverage expenses as we extend our luxury retail presence.

The recent launch of our flagship store on Omotesando in Tokyo provides this key global market with a magnificent showcase for the Ralph Lauren brand. Based on our success in Europe with the Milan flagship store, we expect the Tokyo store to elevate the brand throughout Japan in both wholesale and Ralph Lauren retail locations.

As we accelerate our strategic retail expansion on a worldwide basis, our real estate division is focused on finding ideal locations in the right cities. We have made great strides in Western Europe and are seeking to increase our market share in this region. We are expanding into Russia with three stores planned in Fiscal 2007, including a flagship in Moscow. And in the United States, we plan to open stores in new markets such as Malibu, California, and Austin, Texas, as well as in other strategic locations.

Consumer reaction to our Rugby concept has been outstanding, and with each new store we are refining our expansion strategy. Rugby combines our heritage of a sporty, prep-school sensibility with an urban point of view. Showcasing a youthful, energetic collection of sportswear, this vertical retail concept store offers a fresh perspective on the Polo Ralph Lauren aesthetic. We had five stores opened at the end of Fiscal 2006 and plan another eight store openings in Fiscal 2007 in key markets such as Chicago and Seattle.

Polo.com continues to offer online consumers comprehensive access to the world of Polo Ralph Lauren, reinforcing our luxury lifestyle message. We have seen enormous growth in our online business as we have implemented innovative ways to reach customers. With a full offering of our multi-tiered brands, the site draws 1.6 million unique visitors each month and has grown to service more than 800,000 customers worldwide.

With our factory outlet stores we continue to focus on driving productivity and profitability through better assortment management and faster inventory turns. This area of our business continues to perform well, with strong comparable store performance over last year.

We have refocused Club Monaco on core apparel and accessories with a very clear message for both men and women, resulting in strong comparable performance this year. We have decided to divest our Caban home stores in Canada as they do not fit into the strategic apparel and accessories plan for the brand. And as a result of our improved inventory management, we are closing the Club Monaco factory stores, since they are no longer needed to dispose of excess merchandise.

Retail sales now represent 42% of our total revenues. We are constantly working on new initiatives in our growing specialty retail business, which continues to be an increasingly important and profitable component of our luxury lifestyle brand.

**OUR UNIQUE RETAIL CONCEPTS DRIVE
THE GLOBAL DEMAND FOR THE PREMIERE
LUXURY BRAND, POLO RALPH LAUREN.**

**WE CONTINUE TO CAPITALIZE ON AN
ENORMOUS GROWTH OPPORTUNITY BY
EXPANDING THE UNIVERSAL APPEAL OF
POLO RALPH LAUREN IN ASIA AND EUROPE.**

INTERNATIONAL EXPANSION



The Polo Ralph Lauren aesthetic has always attracted customers across cultures and continents. One of our key priorities is to take advantage of this universal appeal. We invest heavily in the design and marketing of our high-end collections, and we derive enormous benefits from our unique ability to leverage that centralized investment throughout our various brands worldwide.

While we now sell in dozens of countries all over the world, we are concentrating on Europe and Asia as our two main growth areas outside of the United States.

We acquired our European business in 2000, and while our business has grown tremendously since then, we see this as an under-penetrated area. In Western Europe, we believe there is still significant opportunity for us, and we will seek to continue to grow that business. We have assembled a first-class management team, centralized our European business in Geneva, and improved our systems, logistics, and distribution networks. Along with these operational improvements, we enriched the product offerings both in our own retail stores and in the department and specialty store channel. We built luxury showrooms, starting in Milan and expanded to Munich, with more to come. And we have partnered with our wholesale customers to upgrade the visual merchandise presentations to capture the Polo Ralph Lauren aesthetic. New or beautifully renovated shops have opened in Harrods and Selfridges in the U.K. and in Al Duca in Italy. And our window presentations in stores ranging from Galeries Lafayette to Serrano Burgos attract customers inside to experience the world of Polo Ralph Lauren in new and exciting ways.

We have been in Japan for more than 25 years, with Polo Ralph Lauren products available through almost 300 points of distribution, making this a huge market for us. The Japanese consumer has a strong appreciation for high-quality branded luxury items, and we were underserving their needs by marketing the more casual elements of the Ralph Lauren lines. Our new luxury flagship store in Tokyo, opened in March 2006, showcases the best of our product lines, from accessories through apparel, complemented with a high level of customer service. We believe that each flagship we create in a country should lead to significant benefits throughout the region, raising the awareness of the brand and its evolution — thus benefiting specialty and department stores with increased sales.

Polo Ralph Lauren product is distributed in the rest of Asia through licensed shops and through department and specialty stores operated via product and geographic licenses. While our business is already large in Asia, we anticipate that our expanding presence should drive enormous growth for us over time.

As one of the world's best-known and best-loved brands, we will continue to strive to expand successfully in international markets as we emphasize the luxury products that represent the classic elegance of Polo Ralph Lauren.





Luxury Accessories Collection





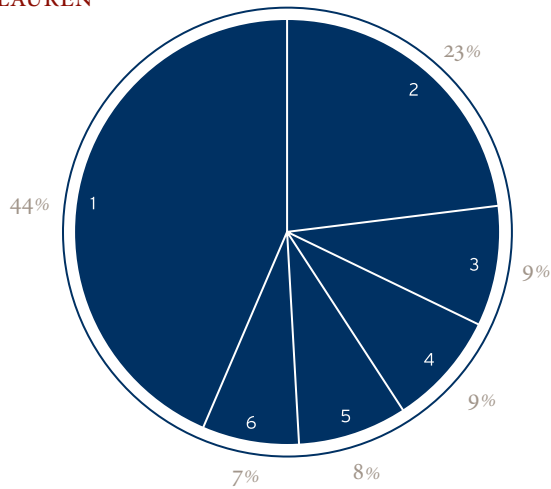




WORLDWIDE WHOLESALE NET SALES

**FISCAL 2006 WORLDWIDE
WHOLESALE NET SALES
OF POLO RALPH LAUREN
PRODUCTS⁽¹⁾**

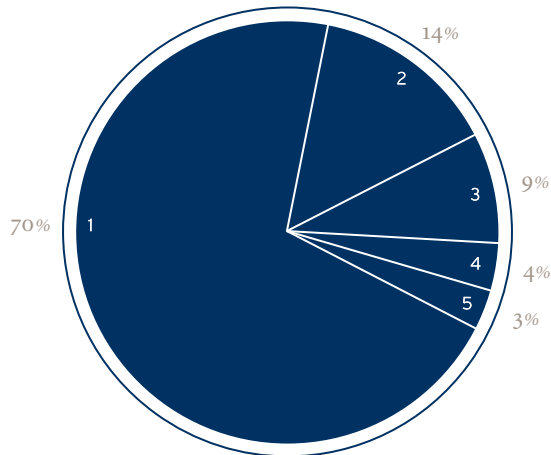
(dollars in millions)



1 MEN'S	\$ 2,330
2 WOMEN'S	1,219
3 CHILDREN'S	489
4 ACCESSORIES	451
5 FRAGRANCES	441
6 HOME	370
<i>total</i>	\$ 5,300

**FISCAL 2006 WORLDWIDE
WHOLESALE NET SALES
BY GEOGRAPHIC
LOCATION⁽¹⁾**

(dollars in millions)



1 UNITED STATES	\$ 3,709
2 EUROPE	770
3 JAPAN	487
4 PACIFIC RIM/KOREA	198
5 OTHER (Australia, Canada, South America, etc.)	136
<i>total</i>	\$ 5,300

(1) Represents the total wholesale net sales of Polo Ralph Lauren products generated by our wholesale operations and our licensing partners. Wholesale net sales for Ralph Lauren products sold by our licensing partners have been derived from information obtained from our licensing partners. Includes our wholesale sales of \$1.9 billion and additional amounts representing transfers of products to our wholly-owned, full-price retail stores and to our wholly-owned outlet stores at wholesale prices.

OPERATIONAL REVIEW

Fiscal 2006 was a record-breaking year for Polo Ralph Lauren. We generated \$3.75 billion in revenues, a 13% increase over last year, with strong operating performance. Incremental sales to last year generated a 49% operating income flow-through. Our full year operating income was \$517 million, a gain of 72% compared to last year. This performance represented a 470-basis-point improvement in operating margin to 13.8%, compared to 9.1% last year. Excluding a one-time charge of approximately \$100 million associated with our litigation with Jones Apparel, which was settled, we would have reported operating income for Fiscal 2005 of \$400 million with an operating margin of 12.1%.

Our strategy is sound and the worldwide appeal of, and demand for, our brand continues to strengthen. We remain focused on our long-term strategies and are consistent in the execution of our initiatives to support our growth. The underlying fundamentals of our business and the ability to leverage our strengths have never been better.

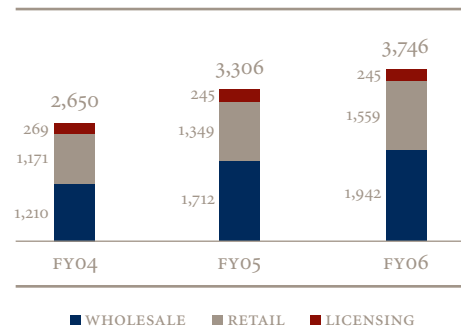
We entered this year with a number of goals including expanding specialty stores, growing internationally, capitalizing on new merchandise opportunities, and continuing to invest in our global infrastructure. We made significant progress in Fiscal 2006 in all these areas. Looking forward, we will continue to seek to take action to advance our retail expansion, to further enhance the quality of distribution of our brands and to further strengthen our infrastructure.

Polo Ralph Lauren is a unique company with a unique business model. We serve multiple channels of business across men's, women's, children's, accessories, fragrance and home. We serve multiple channels of distribution from specialty and department stores, to our own luxury stores, and online through Polo.com, and we serve multiple geographies including 65 countries around the world. Polo Ralph Lauren operates in three integrated business segments: wholesale, retail, and licensing. Our organization and infrastructure are designed to support the strategic initiatives in each of our businesses.

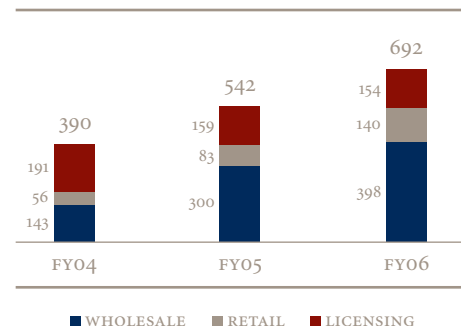
WHOLESALE

In Fiscal 2006, our wholesale segment generated a record \$1.94 billion in sales, an increase of 13% over Fiscal 2005. This sales increase reflects growth in all our wholesale product lines and the inclusion in our wholesale segment of our newly acquired Polo Jeans and footwear businesses. We also expanded our Chaps brand by launching Chaps apparel for women and boys, and Chaps footwear for men and women. In addition to increasing sales in our full-price menswear business, we had a meaningful reduction in off-price sales as planned.

SEGMENT REVENUES
(\$ millions)



SEGMENT OPERATING INCOME
(\$ millions)



OPERATIONAL REVIEW

Wholesale operating income increased 33% to \$398 million, with improvement in all product categories we owned for the full fiscal year. Wholesale operating margin improved 300 basis points to 20.5%, compared to 17.5% last year.

In menswear, we have spent considerable time over the past few years focusing on the right product in the right doors. With more focused distribution in the more productive doors and with elevated product and assortments, we have changed how we work with and support our wholesale partners, all of which is providing benefits for us.

Our women's Collection and Black Label business continues to grow, and we have built a strong Blue Label business globally, as well as a Lauren business that continues to outperform and is clearly the industry leader in the department store channel. And now we are building a Chaps women's business that enables us to further use our creative design to reach a broader customer base. Today in many of our owned retail stores our women's business is larger than our men's business.

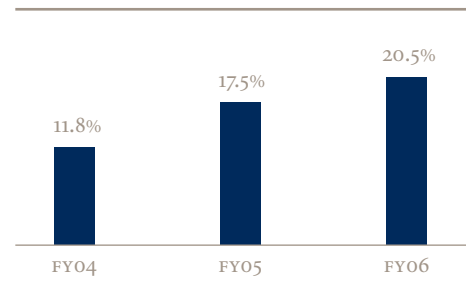
Our wholesale segment benefited from our Childrenswear acquisition. Additionally, Childrenswear has driven sales and margins at our own retail stores and at Polo.com, where it is the fastest growing merchandise category. It is a part of our growth story in Europe and has continued to grow profitably in specialty and department stores in the United States. Our ability to weave this category successfully throughout our Company speaks to the uniqueness of our business model.

In Fiscal 2006, we had another strong year in Europe. Our European business is a successful model for us on how to position and execute our brand overseas. We have elevated the brands through the right distribution and we have expanded the offerings abroad to truly position our men's, women's, and children's brands in the luxury arena. For example, in Fiscal 2006 we opened a women's Collection shop in Harrods in London and a menswear shop in Le Bon Marché in Paris, and plan to open a women's Black Label shop in June 2007 in Selfridges in London. We are well positioned to reach our goal of \$1 billion in sales in Europe over the next two years.

We acquired footwear in July 2005, and this business is an integral part of our developing accessories business. We have built a team with some of the industry's best to expand and grow our footwear business and have already made terrific progress in upgrading the quality and construction of our footwear lines. We have designed new products for men and women for Fall 2006. We are taking the same approach with footwear that we have with our other brands — rationalize distribution, elevate the product and assortments, and expand our world-class designs over tiered product lines. We have placed our women's Collection shoes in key specialty doors and this fall we plan to launch Lauren footwear in the top 250 Lauren apparel doors.

We acquired Polo Jeans in February 2006, giving us a new opportunity to expand our denim business globally. Our approach to denim is similar to our other branded strategies with the tiering of men's and women's lines. Beginning in Spring 2007, we will increase our RRL denim products at our highest price points. We will also expand our denim categories by introducing new product offerings in men's Polo, Lauren denim for women, Rugby, and Chaps for men, women, and children. For Spring 2007 we will move away from the Polo Jeans branded

WHOLESALE OPERATING MARGINS



OPERATIONAL REVIEW

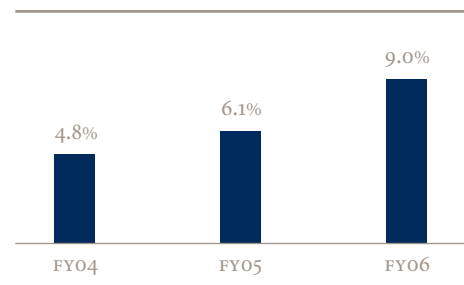
merchandise in the United States. Internationally, we will continue with the Polo Jeans brand, which we already owned, since the brand is well positioned in overseas markets.

We launched our Chaps for women and boys lines in February 2006, distributed through an exclusive agreement with Kohl's. This was a significant undertaking from designing, manufacturing, and delivering product to all Kohl's stores, which number more than 700 locations, to using existing infrastructure from systems to supply chain to human resources. We plan to expand into Chaps for girls for the back-to-school and Holiday seasons in 2006. We'll complete the Chaps children's launch with layette in Fall 2007. The strength of this line has encouraged us to begin to formulate plans to take the Chaps brand into home and accessories.

RETAIL

In Fiscal 2006, retail sales increased 16% to a record \$1.56 billion, reflecting increases in all our retail formats. Comparable store sales increased 6.4%. Operating income increased 69% to \$140 million, generating a 290-basis-point improvement in operating margin to 9% for the full year. We have achieved our mid-term goal of 8% to 10% retail operating profit margin, and believe that over the next few years we can push that higher to a 10% to 12% operating margin in our retail segment. We expect that most of that margin increase will come out of gross margin improvement, but we also anticipate improved expense rates as we continue to leverage our global structure.

RETAIL OPERATING MARGINS



We continue to invest in our own stores. With nearly 300 owned stores worldwide, we are consistently building a business that is a leader in the ultimate shopping experience, with luxury products, aspirational lifestyle presentation, and knowledgeable sales associates. We opened eleven stores in Fiscal 2006 and plan to open eight Rugby stores and three Ralph Lauren stores in the United States in Fiscal 2007, all with a careful approach to real estate and building on our success. Internationally, we plan to introduce the Ralph Lauren brand in Russia through a licensed partner by opening three stores in Fiscal 2007, including a flagship store in Moscow, to support the brand in that important growing market. We are very selective about store location. So whether it's a flagship in Tokyo, Japan, or a new store in San Antonio, Texas, or in Cannes, France, we are pursuing the best of the best locations.

We posted a 6.0% comparable store sales increase in our Ralph Lauren stores in Fiscal 2006 and Polo.com was a very strong performer this year with a 47% sales increase. We had strong comparable store sales once again in Europe with growth in all major product categories compared to last year. Regionally, we had good performance, particularly in our large stores in Paris, London, and Milan.

We believe the Asian market over time will represent the largest opportunity for new store growth and with this goal in mind, we opened our new flagship store in Tokyo at the end of March 2006. Between the store opening, the advertising, and the public relations efforts, we accomplished our goal of reestablishing the brand at a much higher level in that marketplace. The Japanese consumers' appetite for our product is very strong and we believe the new flagship store has already begun to elevate the brand there. Opening our own retail stores in Japan is a very complementary strategy to our wholesale and licensing strategy.

OPERATIONAL REVIEW

Our Rugby stores are exceeding our plans with strong performance in both men's and women's merchandise. We currently have five Rugby stores and we expect to accelerate our store openings with eight new stores in Fiscal 2007. Going forward, we are comfortable in terms of the type and quality of real estate for the Rugby concept. We have a three-year plan that includes 50 Rugby stores and we expect to open mall, street, and neighborhood stores.

In our factory outlet stores, we posted a 6.3% comparable stores sales increase in Fiscal 2006, and that was with good performance across all categories. We also executed very well operationally and ended the year with an earlier transition to spring product in Fiscal 2006 than last year.

At Club Monaco, we have been focusing on the performance of our core business and we have been realizing the results of our repositioning with comparable store sales up 8.1% in Fiscal 2006. We are expanding the Club Monaco brand internationally with strategic licensing agreements. In Fiscal 2006, through licensees, we opened two stores in China and we are planning to open 26 stores in Fiscal 2007 in Asia/Pacific and in the Middle East.

Because of our improved inventory flow, we no longer need the Club Monaco factory outlet stores as a means of disposing of excess merchandise. During the year we closed four Club Monaco factory outlet stores and plan to close the one remaining factory outlet store before the end of calendar year 2006. And we are seeking to dispose of the Caban stores in Canada since these home stores do not fit with our strategic apparel and accessories plan for the Club Monaco brand. We incurred a \$9 million restructuring charge in the fourth quarter of Fiscal 2006 to exit those businesses, and we anticipate an additional \$2 million charge in the first quarter of Fiscal 2007.

LICENSING

Our Fiscal 2006 licensing royalties were \$245 million, which is flat compared to Fiscal 2005. This performance reflects increased revenue from our international licensing business and the positive impact of our Chaps for men's business in the United States, offset by the lost royalty from footwear and Polo Jeans as a result of our acquisition of these businesses. Operating income was \$154 million compared to \$159 million in Fiscal 2005. The decrease was due to the loss of margin on royalty income from footwear, Polo Jeans, and Childrenswear, partially offset by improvements in international licensing.

We continue to believe that the licensing model is the right one for certain product categories and geographic regions. Even with certain businesses that we now have in-house, we still maintain a very significant royalty income and obtain substantially stronger licensing economics, which speak to the strength of the Polo Ralph Lauren brand.

Our new license agreement with Luxottica, effective January 1, 2007, is a long-term agreement covering the design, production, and worldwide distribution of prescription frames and sunglasses. We see this as a key strategic step in the further development of our worldwide luxury accessories business and another opportunity to build the Polo Ralph Lauren brand. Luxottica's extensive retail system currently distributes products in 120 countries with nearly 5,500 stores. The agreement provides us with higher royalty rates and \$200 million in cash up front to cover projected minimum royalty payments.

OPERATIONAL REVIEW

INFRASTRUCTURE

Our gross profit for Fiscal 2006 increased 20% to \$2.02 billion from \$1.68 billion last year. We generated a 300-basis-point expansion in gross margin to 54% of net revenue, resulting from increases in full-price sell-throughs throughout the year in both our wholesale and retail segments combined with the success of our sourcing initiatives.

The repositioning of our brands from women's to men's to children's to home has continued to improve our full-price sell-through, which benefits our margins. This strategy and our sourcing efficiencies have been the driving force in our gross margin expansion and will be applied to our new businesses as well. We have made phenomenal progress and in the past five years we have improved our gross margin by over 600 basis points.

Looking forward, we will continue to build global systems. From front-end design to planning, from transportation to distribution, the systems will be designed to support our worldwide businesses. The benefits are numerous and tangible, allowing us to continue to decrease our cost of goods, to reduce excess inventory, and to deliver our products consistently on a worldwide basis. The next phase is developing the manufacturing and sourcing capabilities for our new business categories such as denim, footwear, and accessories. This is an important initiative as it allows us to move away from our current expensive transition service agreements with former licensees, covering a range of services from manufacturing, to warehouse distribution, to computer services, and in some cases to payroll services.

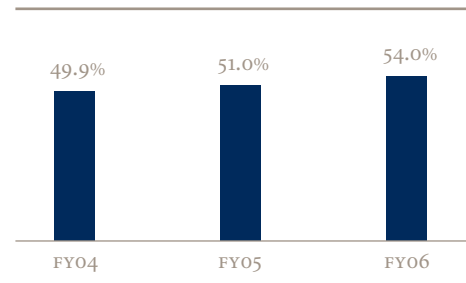
At the end of the year, our inventory was \$486 million. We have improved the productivity of our inventories through more disciplined planning and assortment. Our inventory increased 13% over last year and our inventory turnover decreased slightly to 3.6x, primarily reflecting our Polo Jeans and footwear acquisitions.

Our Fiscal 2006 capital expenditures were \$207 million, which included \$46 million for the capitalization of fixed assets and related obligations under certain leasing arrangements. This investment level supports our key growth initiatives such as increasing the number of our own specialty retail stores, investing in the quality of the presentation of our products at wholesale via shop-in-shop expansions, and upgrading and enhancing our corporate infrastructure to support continued growth.

Reinvesting cash back into the business with appropriate returns is a key priority for us. In Fiscal 2006, our pre-tax return on investment was 30% compared to 25% in Fiscal 2005, after adjusting for the \$100 million litigation charge taken in Fiscal 2005. We continue to invest in our retail segment, which generates significant cash flow. In Fiscal 2006, retail EBITDA was \$193 million. We have taken a disciplined approach to our investments and are proud of the returns we have generated for our shareholders this year through the successful execution of our initiatives as well as prudent fiscal management.

Our success lies in our commitment to our brands and our vision. We are very excited about our initiatives for Fiscal 2007 and beyond. We have developed a sound and effective strategy that is working as planned and will guide us in the future as we strive to continue to reach our goals.

GROSS MARGIN



RALPH

RUC

LAUREN

G B Y







YEAR TWO THOUSAND SIX
FINANCIAL REPORT

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MANAGEMENT'S DISCUSSION AND ANALYSIS

The following discussion and analysis of financial condition and results of operations should be read together with our audited financial statements and the accompanying notes, which are included elsewhere in this Annual Report. We use a 52-53 week fiscal year ending on the Saturday nearest March 31. As such, references to "Fiscal 2006" represent the 52-week fiscal year ended April 1, 2006; references to "Fiscal 2005" represent the 52-week fiscal year ended April 2, 2005; and references to "Fiscal 2004" represent the 53-week fiscal year ended April 3, 2004.

FORWARD-LOOKING STATEMENTS

Various statements in this Annual Report, in future filings by us with the SEC, in our press releases and in oral statements made by or with the approval of authorized personnel constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on current expectations and are indicated by words or phrases such as "anticipate," "estimate," "expect," "project," "we believe," "is or remains optimistic," "currently envisions" and similar words or phrases and involve known and unknown risks, uncertainties and other factors which may cause actual results, performance or achievements to be materially different from the future results, performance or achievements expressed in or implied by such forward-looking statements. Forward-looking statements include statements regarding, among other items:

- our anticipated growth strategies;
- our plans to expand internationally;
- our plans to open new retail stores;
- our ability to make strategic acquisitions of selected licensees;
- our intention to introduce new products or enter into new licensing alliances;
- anticipated effective tax rates in future years;
- future expenditures for capital projects;
- our ability to continue to maintain our brand image and reputation;
- our ability to continue to initiate cost-cutting efforts and improve profitability;
- our efforts to improve the efficiency of our distribution system; and
- our ability to refinance our Euro Debt on favorable terms by November 2006.

These forward-looking statements are based largely on our expectations and judgments and are subject to a number of risks and uncertainties, many of which are beyond our control. Significant factors that cause our actual results to differ materially from our expectations are described in the Annual Report on Form 10-K under the heading of "Risk Factors." We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

INTRODUCTION

Management's discussion and analysis of financial condition and results of operations ("MD&A") is provided as a supplement to the audited financial statements and notes included elsewhere herein to help provide an understanding of our financial condition, changes in financial condition and results of operations. MD&A is organized as follows:

- *Overview.* This section provides a general description of our business, as well as recent developments that we believe are important in understanding our results of operations, financial condition and in anticipating future trends.
- *Results of operations.* This section provides an analysis of our results of operations for Fiscal 2006, Fiscal 2005 and Fiscal 2004.
- *Financial condition and liquidity.* This section provides an analysis of our cash flows for Fiscal 2006, Fiscal 2005 and Fiscal 2004, as well as a discussion of our financial condition and liquidity as of April 1, 2006. The discussion of our financial condition and liquidity includes (i) our available financial capacity under our credit facility, (ii) a summary of our key debt compliance measures and (iii) a summary of our outstanding debt and commitments that existed as of April 1, 2006.
- *Market risk management.* This section discusses how we manage exposure to potential losses arising from adverse changes in interest rates, foreign currency exchange rates and the market value of financial instruments.
- *Critical accounting policies.* This section discusses accounting policies considered to be important to our financial condition and results of operations, and which require significant judgment and estimates on the part of management in their application. In addition, all of our significant accounting policies, including our critical accounting policies, are summarized in Notes 3 and 4 to our audited financial statements included elsewhere herein.

MANAGEMENT'S DISCUSSION AND ANALYSIS

OVERVIEW

Our Company is a leader in the design, marketing and distribution of premium lifestyle products. Our long-standing reputation and distinctive image have been consistently developed across an expanding number of products, brands and international markets. Our brand names include *Polo*, *Polo by Ralph Lauren*, *Ralph Lauren Purple Label*, *Ralph Lauren Black Label*, *RLX*, *Ralph Lauren*, *Blue Label*, *Lauren*, *RL*, *Rugby*, *Chaps* and *Club Monaco*, among others.

We classify our interests into three business segments: Wholesale, Retail and Licensing. Through those interests, we design, license, contract for the manufacture of, market and distribute men's, women's and children's apparel, accessories, fragrances and home furnishings. Our wholesale business consists of wholesale-channel sales principally to major department and specialty stores located throughout the United States and Europe. Our retail business consists of retail-channel sales directly to consumers through wholly owned, full-price and factory retail stores located throughout the United States, Canada, Europe, South America and Asia, and through our jointly owned retail internet site located at www.polo.com. In addition, our licensing business consists of royalty-based arrangements under which we license the right to third parties to use our various trademarks in connection with the manufacture and sale of designated products, such as eyewear and fragrances, in specified geographic areas.

Our business is affected by seasonal trends, with higher levels of wholesale sales in our second and fourth quarters and higher retail sales in our second and third quarters. These trends result primarily from the timing of seasonal wholesale shipments and key vacation travel and holiday periods in the retail segment.

During Fiscal 2006, we reported revenues of \$3.746 billion, net income of \$308 million and net income per diluted share of \$2.87. This compares to revenues of \$3.305 billion, net income of \$190.4 million and net income per diluted share of \$1.83 in Fiscal 2005. Fiscal 2005 operating results include a pretax charge of \$100 million associated with a litigation with one of our former licensees, which has now been settled.

Recent Developments*Acquisition of Polo Jeans Business*

On February 3, 2006, the Company acquired from Jones Apparel Group, Inc. and subsidiaries ("Jones") all of the issued and outstanding shares of capital stock of Sun Apparel, Inc., the Company's licensee for men's and women's casual apparel and sportswear in the United States and Canada (the "Polo Jeans Business"). The acquisition cost was approximately \$260 million, including \$5 million of transaction costs. The purchase price is subject to certain post-closing adjustments. In addition, simultaneous with the transaction, the Company settled all claims under its litigation with Jones for a cost of \$100 million (the "Jones-Related Litigation").

The purchase of the Polo Jeans Business will allow the Company to reposition and expand its denim and casual sportswear business. In particular, in May 2006, the Company announced that it will expand its denim and casual sportswear business by introducing new product offerings under the strength of its Lauren brand for women and its Polo brand for men. The Company will continue to distribute Polo Jeans-branded products internationally. The results of operations for the Polo Jeans Business have been consolidated in the Company's results of operations commencing February 4, 2006.

Acquisition of Footwear Business

On July 15, 2005, the Company acquired from Reebok International, Ltd. ("Reebok") all of the issued and outstanding shares of capital stock of Ralph Lauren Footwear Co., Inc., the Company's global licensee for men's, women's and children's footwear, as well as certain foreign assets owned by affiliates of Reebok (collectively, the "Footwear Business"). The acquisition cost was approximately \$112 million in cash, including \$2 million of transaction costs. The results of operations for the Footwear Business have been consolidated in the Company's results of operations commencing July 16, 2005.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Polo Trademark Litigation

Since 1999, the Company has been involved in litigation with the United States Polo Association, Inc., Jordache, Ltd. and certain other entities affiliated with them (collectively, the "USPA Group") in the United States District Court for the Southern District of New York over alleged infringements of its trademark rights. On October 20, 2005, a jury found that one of the four "double horsemen" logos that the USPA Group sought to use infringed on the Company's world famous Polo Player Symbol trademark and enjoined its use, but did allow the use of the other three trademarks. In November 2005, the Company filed a motion before the trial court to overturn the jury's decision and hold a new trial with respect to the three marks that the jury found not to be infringing. The USPA and Jordache have opposed this motion, but have not moved to overturn the jury's decision that the fourth double horseman logo did infringe on the Company's trademarks. Pending the judge's ruling on this motion, it is the Company's position that, the USPA and Jordache cannot produce or sell products bearing any of the double horseman marks. The Company has preserved its right to appeal if the motion is denied. The Company believes that it is premature to assess the potential impact on its business resulting from the initial adverse ruling. However, the Company believes that the quality of its premium lifestyle products and brands will continue to drive growth in its operating and financial performance notwithstanding the outcome of this matter.

Club Monaco Restructuring Plan

During Fiscal 2006, the Company recorded approximately \$10.8 million of impairment charges to reduce the carrying value of fixed assets, primarily relating to its Club Monaco retail business, including its Caban Concept and Factory Outlet stores. These impairment charges primarily related to lower-than-expected store performance.

During the fourth quarter of Fiscal 2006, the Company committed to a plan to restructure the Company's Club Monaco retail business. In particular, this plan consisted of the closure of all five Club Monaco factory outlet stores and the intention to dispose of by sale or closure all eight of Club Monaco's Caban Concept stores (collectively, the "Club Monaco Restructuring Plan"). In connection with this plan, an aggregate restructuring-related charge of \$12 million was recognized in Fiscal 2006. This charge consisted of (a) a \$3 million writedown of inventory to estimated net realizable value, which has been classified as a component of cost of goods sold in the Company's consolidated statement of operations, (b) a \$5 million writedown of fixed and other net assets, which has been classified as a component of restructuring charges in the Company's consolidated statement of operations and (c) the recognition of a \$4 million liability relating to lease termination costs, which has been classified as a component of restructuring charges in the Company's consolidated statement of operations. The lease termination costs are expected to be paid by the end of 2007.

In addition, the Company expects to recognize an additional \$2 million restructuring charge during its first quarter of Fiscal 2007 relating to Club Monaco's Caban Concept stores. Such costs will be incurred pursuant to the Club Monaco Restructuring Plan, but are not recognizable until Fiscal 2007 in accordance with accounting principles generally accepted in the United States ("US GAAP") because the leased space was still being used at the end of Fiscal 2006.

See Note 11 to the audited financial statements included elsewhere herein for further reference.

Eyewear Licensing Agreement

In February 2006, the Company announced that it had entered into a new, ten-year exclusive licensing agreement with Luxottica Group, S.p.A. and affiliates ("Luxottica") for the design, production and distribution of prescription frames and sunglasses under the Polo Ralph Lauren brand (the "Eyewear Licensing Agreement"). Luxottica is a global leader in the premium and luxury eyewear sector, with over 5,000 optical and sun retail stores across the world.

The Eyewear Licensing Agreement is effective on January 1, 2007, after the Company's existing licensing agreement with another licensee expires. The Company is entitled to receive annual minimum royalty and design services payments over the life of the contract (the "Minimum Guaranteed Payments"). Upon the effective date of the contract, the Company will receive a prepayment of approximately \$200 million in consideration of the Minimum Guaranteed Payments to be made by Luxottica.

MANAGEMENT'S DISCUSSION AND ANALYSIS

The approximate \$200 million prepayment is non-refundable, except with respect to certain breaches of the agreement by the Company in which case only the unearned portion of the prepayment would be required to be repaid.

RESULTS OF OPERATIONS

Fiscal 2006 Compared to Fiscal 2005

The following table summarizes our results of operations and expresses the percentage relationship to net revenues of our financial statements captions.

FISCAL YEARS ENDED: (Dollars in millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 1, 2006	APRIL 2, 2005
NET REVENUES	\$ 3,746.3	\$ 3,305.4	100.0%	100.0%
COST OF GOODS SOLD ^(a)	(1,723.9)	(1,620.9)	(46.0)	(49.0)
GROSS PROFIT	2,022.4	1,684.5	54.0	51.0
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES ^(a)	(1,476.9)	(1,377.6)	(39.5)	(41.7)
AMORTIZATION OF INTANGIBLE ASSETS	(9.1)	(3.4)	(0.2)	(0.1)
IMPAIRMENTS OF RETAIL ASSETS	(10.8)	(1.5)	(0.3)	-
RESTRUCTURING CHARGES	(9.0)	(2.3)	(0.2)	(0.1)
OPERATING INCOME	516.6	299.7	13.8	9.1
FOREIGN CURRENCY GAINS (LOSSES)	(5.7)	6.1	(0.1)	0.2
INTEREST EXPENSE	(12.5)	(11.0)	(0.3)	(0.3)
INTEREST INCOME	13.7	4.6	0.3	0.1
EQUITY IN INCOME OF EQUITY-METHOD INVESTEEES	4.3	6.4	0.1	0.2
MINORITY INTEREST EXPENSE	(13.5)	(8.0)	(0.4)	(0.3)
INCOME BEFORE PROVISION FOR INCOME TAXES	502.9	297.8	13.4	9.0
PROVISION FOR INCOME TAXES	(194.9)	(107.4)	(5.2)	(3.2)
NET INCOME	\$ 308.0	\$ 190.4	8.2%	5.8%
NET INCOME PER COMMON SHARE - BASIC	\$ 2.96	\$ 1.88		
NET INCOME PER COMMON SHARE - DILUTED	\$ 2.87	\$ 1.83		

(a) Includes total depreciation expense of \$117.9 million and \$98.7 million for Fiscal 2006 and Fiscal 2005, respectively.

Net Revenues. Net revenues for Fiscal 2006 were \$3,746.3 million, an increase of \$440.9 million, compared to net revenues of \$3,305.4 million for Fiscal 2005. Wholesale revenues increased by \$230.4 million primarily as a result of the sale of newly acquired Footwear and Polo Jeans products, the inclusion of a full year of sales by our childrenswear business, which was acquired in July 2004 (the "Childrenswear Business"), the successful launch of a Chaps for women and boys product line and, increased sales in our global menswear and womenswear product lines. The increase in net revenues also was caused by a \$210.0 million revenue increase in our retail segment as a result of improved comparable retail store sales, continued store expansion and growth in Polo.com sales. Net revenues for our business segments are provided below:

FISCAL YEARS ENDED: (Dollars in millions)	APRIL 1, 2006	APRIL 2, 2005	INCREASE/ (DECREASE)	PERCENT CHANGE
NET REVENUES:				
WHOLESALE	\$ 1,942.5	\$ 1,712.1	\$ 230.4	13.5%
RETAIL	1,558.6	1,348.6	210.0	15.6
LICENSING	245.2	244.7	0.5	0.2
TOTAL NET REVENUES	\$ 3,746.3	\$ 3,305.4	\$ 440.9	13.3%

MANAGEMENT'S DISCUSSION AND ANALYSIS

Wholesale net sales – the net increase primarily reflects:

- the inclusion of \$58 million of revenue from the newly acquired Footwear Business;
- the inclusion of \$35 million of revenues from the newly acquired Polo Jeans Business;
- a \$74 million increase in revenues from our childrenswear product line that was acquired in July 2004, including the effects from the successful launch of our Chaps for boys product line and a one-time benefit of \$59 million due to the inclusion of a full year of sales;
- a \$73 million aggregate constant-dollar increase in our global menswear and womenswear businesses, primarily driven by strong growth in our Lauren product line and the effects from the successful domestic launch of our Chaps for women product line; and
- a \$14 million decrease in revenues due to an unfavorable foreign currency effect relating to the strengthening of the U.S. dollar in comparison to the Euro during Fiscal 2006.

Retail net sales – For purposes of the discussion of retail operating performance below, we refer to the measure “comparable store sales.” Comparable store sales refers to the growth of sales in stores that are open for at least one full fiscal year. Sales for stores that are closing during a fiscal year are excluded from the calculation of comparable store sales. Sales for stores that are either relocated or enlarged are also excluded from the calculation of comparable store sales until stores have been in their location for at least a full fiscal year. Comparable store sales information includes both Ralph Lauren stores and Club Monaco stores.

The increase in retail net sales primarily reflects:

- an aggregate \$74 million increase in comparable full-price and outlet store sales. This increase was driven by a 6.5% increase in comparable full-price store sales and a 6.3% increase in comparable outlet store sales. Excluding an unfavorable \$4 million effect on revenues from foreign currency exchange rates, comparable full-price store sales increased 7.0% and comparable outlet store sales increased 6.6%.
- a net increase in store count of eleven stores, to a total of 289 stores, as several new openings (including our new Rugby store chain) were offset by the closure of certain Club Monaco stores in the fourth quarter of Fiscal 2006; and
- a \$29 million increase in sales at Polo.com.

Licensing revenues – Licensing revenues were essentially flat, as increased revenue from our international licensing business, and the domestic launch of the Chaps brand extensions for menswear and accessories offset the decreases in product licensing revenue resulting from our Fiscal 2006 purchase of the Footwear and Polo Jeans Businesses (now included as part of the Wholesale segment).

Cost of Goods Sold. Cost of goods sold was \$1,723.9 million for Fiscal 2006, compared to \$1,620.9 million for Fiscal 2005. Expressed as a percentage of net revenues, cost of goods sold was 46.0% for Fiscal 2006, compared to 49.0% for Fiscal 2005. The reduction in cost of goods sold as a percentage of net revenues reflected a continued focus on sourcing efficiencies and reduced markdown activity as a result of better full-price sell-through of our products.

Gross Profit. Gross profit was \$2,022.4 million for Fiscal 2006, an increase of \$337.9 million or 20% compared to \$1,684.5 for Fiscal 2005. This increase reflected higher net sales, improved merchandise margins and sourcing efficiencies generally across our wholesale and retail businesses.

Gross profit as a percentage of net revenues increased to 54.0% in Fiscal 2006 compared to 51.0% in Fiscal 2005. This 300-basis-point increase resulted primarily from the factors discussed above and a shift in mix from off-price to more full-price sales in our wholesale segment. While we expect to continue to realize margin expansion in the future, we expect the rate of expansion will be less in Fiscal 2007.

Selling, General and Administrative Expenses. Selling, general and administrative expenses (“SG&A”) were \$1,476.9 million for Fiscal 2006, an increase of \$99.3 million or 7.2% compared to \$1,377.6 million in Fiscal 2005. SG&A expenses in Fiscal 2005 included a \$100 million charge in connection with the Jones-Related Litigation. On a reported basis, SG&A as a percent of net revenues decreased to 39.5% from 41.7%. However, excluding the effect from the Fiscal 2005 Jones-Related Litigation charge, SG&A as a percentage of net revenues increased to 39.5% from 38.7%. Excluding the Fiscal 2005 Jones-Related Litigation charge, the \$199 million increase in SG&A was primarily driven by:

- higher payroll-related expenses of approximately \$89 million principally relating to increased selling costs associated with higher retail sales and our worldwide retail store expansion, higher stock-based compensation charges associated

MANAGEMENT'S DISCUSSION AND ANALYSIS

with our strong operating performance and increasing stock price, and higher investment in infrastructure to support the ongoing growth of our businesses;

- higher brand-related marketing and facilities costs to support the ongoing growth of our businesses;
- higher depreciation costs of approximately \$19 million in connection with our capital expenditures and global expansion; and
- the inclusion of SG&A costs for our newly acquired Footwear and Polo Jeans Businesses, as well as the costs for the Childrenswear Business for a full year.

Amortization of Intangible Assets. Amortization of intangible assets increased to \$9.1 million in Fiscal 2006, compared to \$3.4 million in Fiscal 2005. The increase related to higher amortization of intangible assets as part of the Childrenswear Business acquired in July 2004, the Footwear Business acquired in July 2005 and the Polo Jeans Business acquired in February 2006.

Impairments of Retail Assets. Non-cash impairment charges of \$10.8 million were recognized during Fiscal 2006 to reduce the carrying value of fixed assets used in certain of our retail stores, largely relating to our Club Monaco retail business that includes our Caban Concept and Club Monaco Factory Outlet stores. This impairment charge primarily related to lower-than-expected store performance and preceded the implementation in February 2006 of a plan to restructure these operations. A \$1.5 million impairment charge also was recognized in Fiscal 2005 relating to Club Monaco retail stores.

Restructuring Charges. Restructuring charges of \$9.0 million were recognized in Fiscal 2006, compared to \$2.3 million in Fiscal 2005. The Fiscal 2006 restructuring charge relates to the Club Monaco retail business and includes the intended closure of all five Club Monaco outlet stores and the intended disposal of all eight of Club Monaco's Caban Concept stores. The Fiscal 2005 restructuring charge principally related to severance obligations incurred in connection with a consolidation of our European operations.

We expect to recognize an additional \$2 million restructuring charge during the first quarter of Fiscal 2007 relating to Club Monaco's Caban Concept stores. Such costs will be incurred pursuant to the Club Monaco Restructuring Plan, but are not recognizable until Fiscal 2007 in accordance with US GAAP because the leased space was still being used at the end of Fiscal 2006.

Operating Income. Operating income increased \$216.9 million to \$516.6 million in Fiscal 2006, compared to \$299.7 million in Fiscal 2005. Operating income for Fiscal 2005 was reduced by the \$100 million Jones-Related Litigation charge. Operating income for our three business segments is provided below:

FISCAL YEARS ENDED: (Dollars in millions)	APRIL 1, 2006	APRIL 2, 2005	INCREASE/ (DECREASE)	PERCENT CHANGE
OPERATING INCOME:				
WHOLESALE	\$ 398.3	\$ 299.7	\$ 98.6	32.9%
RETAIL	140.0	82.8	57.2	69.1
LICENSING	153.5	159.5	(6.0)	(3.8)
	691.8	542.0	149.8	27.6
LESS: UNALLOCATED CORPORATE EXPENSE	(159.1)	(133.8)	(25.3)	18.9
UNALLOCATED LEGAL AND RESTRUCTURING CHARGES	(16.1)	(108.5)	92.4	(85.2)
OPERATING INCOME	\$ 516.6	\$ 299.7	\$ 216.9	72.4%

Wholesale operating income increased by \$98.6 million primarily as a result of higher sales and improved gross margin rates, partially offset by increases in SG&A expenses and higher amortization expenses associated with intangible assets recognized in acquisitions.

Retail operating income increased by \$57.2 million primarily as a result of increased net sales and improved gross margin rates. These increases were partially offset by an increase in selling salaries and related costs in connection with the increase in retail sales and worldwide store expansion, along with higher retail store impairment charges.

Licensing operating income decreased by \$6.0 million primarily due to the loss of royalty income formerly collected in connection with the Footwear, Polo Jeans and Childrenswear Businesses, which have now been acquired. This decrease was partially offset by improvements in our international licensing business.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Unallocated Corporate Expenses increased by \$25.3 million primarily as a result of increases in brand-related marketing, payroll-related and facilities costs to support the ongoing growth of our businesses.

Unallocated Legal and Restructuring Charges. Unallocated legal and restructuring charges decreased by \$92.4 million in Fiscal 2006. The decrease primarily related to the absence in Fiscal 2006 of the \$100 million Jones-Related Litigation charge recognized in Fiscal 2005, offset in part by higher restructuring charges of \$6.7 million in Fiscal 2006 relating to the Club Monaco Restructuring Plan.

Foreign Currency Gains (Losses). The effect of foreign currency exchange rate fluctuations resulted in a loss of \$5.7 million during Fiscal 2006, compared to a \$6.1 million gain during Fiscal 2005. The increased losses in Fiscal 2006 primarily related to unfavorable foreign exchange movements associated with intercompany receivables and payables that were not of a long-term investment nature and were settled by our international subsidiaries. These gains and losses are unrelated to the impact of changes in the value of the U.S. dollar when operating results of our foreign subsidiaries are translated to U.S. dollars.

Interest Expense. Interest expense increased to \$12.5 million in Fiscal 2006, compared to \$11.0 million in Fiscal 2005. This increase was principally related to higher variable rates of interest paid during the year under our interest rate swap agreements that were subsequently terminated.

Interest Income. Interest income increased to \$13.7 million in Fiscal 2006, compared to \$4.6 million in Fiscal 2005. This increase principally related to a higher level of excess cash reinvestment and higher interest rates on our investments during Fiscal 2006.

Equity in Income of Equity-Method Investees. Equity in the income of equity-method investees decreased to \$4.3 million in Fiscal 2006, compared to \$6.4 million in Fiscal 2005. The decrease principally related to higher amortization in Fiscal 2006 of a basis difference associated with our 20% investment in Impact21, a company that holds the sublicenses for our men's, women's and jeans business in Japan.

Minority Interest Expense. Minority interest expense increased to \$13.5 million in Fiscal 2006, compared to \$8.0 million in Fiscal 2005. The increase principally related to a higher allocation of income to the partners in our jointly owned RL Media venture as a result of its improved operating performance.

Provision for Income Taxes. The provision for income taxes increased to \$194.9 million in Fiscal 2006, compared to \$107.4 million in Fiscal 2005. This is a result of an increase in our effective tax rate to 38.8% in Fiscal 2006 from 36.1% in Fiscal 2005 as well as the increase in pretax income. The increase in our effective tax rate principally resulted from the continued growth of our domestic wholesale and retail businesses, which led to a higher state tax impact.

Net Income. Net income increased to \$308.0 million in Fiscal 2006, compared to \$190.4 million in Fiscal 2005. The \$117.6 million increase in net income principally related to the \$216.9 million increase in operating income previously discussed, including the effect of the \$100 million Jones-Related Litigation charge recognized in Fiscal 2005. These benefits were offset in part by \$11.8 million of higher foreign currency losses and higher taxes of \$87.5 million.

Net Income Per Share. Net income per diluted share increased to \$2.87 in Fiscal 2006, compared to \$1.83 in Fiscal 2005. Net income per basic share increased to \$2.96 in Fiscal 2006, compared to \$1.88 in Fiscal 2005. The improvement in per share results was due to the higher level of net income associated with our underlying operating performance and the absence of the \$100 million Jones-Related Litigation charge recognized in Fiscal 2005, offset in part by higher dilution associated with higher average shares outstanding.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Fiscal 2005 Compared to Fiscal 2004

The following table summarizes our historical results of operations and expresses the percentage relationship to net revenues of our financial statement captions.

FISCAL YEARS ENDED: (Dollars in millions)	APRIL 2, 2005	APRIL 3, 2004	APRIL 2, 2005	APRIL 3, 2004
NET REVENUES	\$ 3,305.4	\$ 2,649.7	100.0%	100.0%
COST OF GOODS SOLD ^(a)	(1,620.9)	(1,326.4)	(49.0)	(50.1)
GROSS PROFIT	1,684.5	1,323.3	51.0	49.9
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES ^(a)	(1,377.6)	(1,031.5)	(41.7)	(39.0)
AMORTIZATION OF INTANGIBLE ASSETS	(3.4)	(1.3)	(0.1)	—
IMPAIRMENTS OF RETAIL ASSETS	(1.5)	—	—	—
RESTRUCTURING CHARGES	(2.3)	(19.6)	(0.1)	(0.7)
OPERATING INCOME	299.7	270.9	9.1	10.2
FOREIGN CURRENCY GAINS (LOSSES)	6.1	(1.9)	0.2	(0.1)
INTEREST EXPENSE	(11.0)	(12.7)	(0.3)	(0.5)
INTEREST INCOME	4.6	2.7	0.1	0.1
EQUITY IN INCOME OF EQUITY-METHOD INVESTEEES	6.4	5.5	0.2	0.2
MINORITY INTEREST EXPENSE	(8.0)	(1.4)	(0.3)	—
INCOME BEFORE PROVISION FOR INCOME TAXES	297.8	263.1	9.0	9.9
PROVISION FOR INCOME TAXES	(107.4)	(93.9)	(3.2)	(3.5)
NET INCOME	\$ 190.4	\$ 169.2	5.8%	6.4%
NET INCOME PER COMMON SHARE - BASIC	\$ 1.88	\$ 1.71		
NET INCOME PER COMMON SHARE - DILUTED	\$ 1.83	\$ 1.68		

(a) Includes total depreciation expense of \$98.7 million and \$84.3 million for Fiscal 2005 and Fiscal 2004, respectively.

Net Revenues. Net revenues for Fiscal 2005 were \$3,305.4 million, an increase of \$655.7 million, compared to net revenues of \$2,649.7 million for Fiscal 2004. Wholesale revenues increased by \$501.7 million primarily as a result of the sale of Lauren and newly acquired Childrenswear products. The increase in net revenues was also caused by a \$178.1 million increase in our retail segment as a result of our improved comparable retail store sales, continued store expansion and the favorable impact of the strengthening Euro. These increases were partially offset by decreased sales elsewhere in our wholesale business primarily driven by planned reductions in off-price sales in our global menswear and womenswear businesses. In addition, the increase in revenues was offset in part by lower licensing revenues due to the loss of Lauren and Ralph royalties from Jones. Net revenues for our business segments are provided below:

FISCAL YEARS ENDED: (Dollars in millions)	APRIL 2, 2005	APRIL 3, 2004	INCREASE/ (DECREASE)	PERCENT CHANGE
NET REVENUES:				
WHOLESALE	\$ 1,712.1	\$ 1,210.4	\$ 501.7	41.4%
RETAIL	1,348.6	1,170.5	178.1	15.2
LICENSING	244.7	268.8	(24.1)	(9.0)
TOTAL NET REVENUES	\$ 3,305.4	\$ 2,649.7	\$ 655.7	24.7%

MANAGEMENT'S DISCUSSION AND ANALYSIS

Wholesale net sales – the net increase primarily reflects:

- an incremental increase from the Lauren line of \$280.5 million in the current year due to the inclusion of a full year's sales versus one quarter's sales in the prior year associated with the shift in the Lauren line from a licensed business to a consolidated wholesale business;
- the inclusion of sales from the newly acquired Childrenswear line of \$180.2 million commencing July 2, 2004;
- a \$51.2 million decrease in the domestic men's wholesale business, which resulted from a planned reduction in off-price sales and a reduction in spring sales due to a planned reduction of sales to lower margin customers; and
- increases in the European wholesale business of approximately \$37.4 million on a constant-dollar basis, as well as a \$28.4 million favorable impact due to a stronger Euro in the current period.

Retail net sales – the increase primarily reflects:

- an aggregate \$48.7 million increase in comparable full-price and outlet store sales. This increase was driven by a 5.5% increase in comparable full-price store sales and a 3.9% increase in comparable outlet store sales. Excluding a favorable \$10.8 million effect on revenues from foreign currency exchange rates and an extra week in Fiscal 2004, comparable full-price store sales increased 6.1% and comparable outlet store sales increased 4.9%.
- the inclusion of \$60.6 million of sales as a result of the consolidation of RL Media;
- worldwide store expansion. During Fiscal 2005, the Company added 30 stores and closed 13 stores. Our total store count at April 2, 2005 was 278 stores, compared to 261 stores at April 3, 2004; and
- the stronger Euro during Fiscal 2005, which accounted for approximately \$14.7 million of the increase in net sales.

Licensing revenue – the net decrease primarily reflects:

- the elimination of \$34.6 million of royalties from our domestic licensing business due to the acquisition of the Childrenswear Business and a full year without royalties from the Lauren licensee; and
- a \$13 million increase in international licensing.

Cost of Goods Sold. Cost of goods sold was \$1,620.9 million for Fiscal 2005, compared to \$1,326.4 million for Fiscal 2004. Expressed as a percentage of net revenues, cost of goods sold was 49.0% for Fiscal 2005, compared to 50.1% for Fiscal 2004. The reduction in cost of goods sold as a percentage of net revenues reflected our inventory management initiatives and reduced markdown activity.

Gross Profit. Gross profit was \$1,684.5 million for Fiscal 2005, an increase of \$361.2 million or 27.3% compared to \$1,323.3 million for Fiscal 2004. Gross profit as a percentage of net revenues increased to 51.0% from 49.9% primarily as a result of improved margins in our wholesale and retail businesses driven by reduced markdowns and our inventory management initiatives. Partially offsetting these improvements is the loss of licensing revenues from the Lauren and Childrenswear lines.

Selling, General and Administrative Expenses. SG&A increased \$346.1 million, or 33.6%, to \$1,377.6 million during Fiscal 2005 from \$1,031.5 million in Fiscal 2004. SG&A as a percent of net revenues increased to 41.7% from 39.0%. The increase in SG&A was primarily driven by:

- legal charges of \$100 million recorded in connection with Jones-Related Litigation and a charge of \$6 million recorded in connection with a credit card matter.
- higher selling salaries and related costs of \$85 million, on a constant dollar basis, in connection with the increase in retail sales and worldwide store expansion.
- approximately \$20 million of the increase in SG&A was due to the impact of foreign currency exchange rate fluctuations, primarily as a result of the strengthening of the Euro during Fiscal 2005.
- expenses of \$30 million as a result of the consolidation of Ralph Lauren Media.
- incremental expenses of \$22 million associated with a full year's activity in the Lauren wholesale business, exclusive of additional corporate and overhead expenses incurred and reduced royalty revenues received.
- expenses of \$38 million associated with the newly acquired Childrenswear Business.

Amortization of Intangible Assets. Amortization of intangible assets increased to \$3.4 million during Fiscal 2005, compared to \$1.3 million during Fiscal 2004. The increase resulted from amortization of intangible assets as part of the Childrenswear Business acquired in July 2004.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Impairments of Retail Assets. A non-cash impairment charge of \$1.5 million was recognized during Fiscal 2005 to reduce the carrying value of fixed assets used in certain of our retail stores, largely relating to our Club Monaco brand. The impairment charge primarily related to lower-than-expected store performance.

Restructuring Charges. We recorded restructuring charges of \$2.3 million during Fiscal 2005, compared to restructuring charges of \$19.6 million during Fiscal 2004. The Fiscal 2005 restructuring charge is primarily comprised of additional contract termination and severance costs related to the consolidation of our European business operations. The Fiscal 2004 restructuring charges related to a restructuring of our European operations, a restructuring of our retail operations and the closing of certain RRL retail stores.

Operating Income. Operating income increased \$28.8 million, or 10.6%, to \$299.7 million in Fiscal 2005, compared to \$270.9 million in Fiscal 2004. Operating income for Fiscal 2005 was reduced by the \$100 million Jones-Related Litigation charge and a \$6 million legal charge in connection with a credit card matter. Operating income for our three business segments is provided below:

FISCAL YEARS ENDED: (Dollars in millions)	APRIL 2, 2005	APRIL 3, 2004	INCREASE/ (DECREASE)	PERCENT CHANGE
OPERATING INCOME:				
WHOLESALE	\$ 299.7	\$ 143.1	\$ 156.6	109.4%
RETAIL	82.8	55.7	27.1	48.7
LICENSING	159.5	191.6	(32.1)	(16.8)
	542.0	390.4	151.6	38.8
LESS: UNALLOCATED CORPORATE EXPENSE	(133.8)	(99.9)	(33.9)	(33.9)
UNALLOCATED LEGAL AND RESTRUCTURING CHARGES	(108.5)	(19.6)	(88.9)	NM
OPERATING INCOME	\$ 299.7	\$ 270.9	\$ 28.8	10.6%

Wholesale operating income increased primarily as a result of incremental net sales in our newly acquired Childrenswear Business and a full year of activity in the Lauren business.

Retail operating income increased primarily as a result of increased net sales and improved gross profits as a percentage of net revenues. These increases were partially offset by the increase in selling salaries and related costs in connection with the increase in retail sales and worldwide store expansion.

Licensing income decreased primarily due to the loss of the Lauren and Childrenswear royalties. This decrease was partially offset by improvements in our international licensing business.

Unallocated Corporate Expenses increased primarily as a result of increased stock compensation expense and increased bonus accruals resulting from our increased operating performance.

Unallocated Legal and Restructuring Charges. Unallocated legal and restructuring charges increased by \$88.9 million in Fiscal 2005. The increase primarily related to the \$100 million Jones-Related Litigation charge and \$6 million credit card charge recognized in Fiscal 2005, offset in part by lower restructuring charges of \$17.3 million in Fiscal 2005.

Foreign Currency (Gains) Losses. The effect of foreign currency exchange rate fluctuations resulted in a gain of \$6.1 million during Fiscal 2005, compared to a \$1.9 million loss during Fiscal 2004. These gains are unrelated to the impact of changes in the value of the dollar when operating results of our foreign subsidiaries are translated to U.S. dollars.

Interest Expense. Interest expense decreased to \$11.0 million in Fiscal 2005, compared to \$12.7 million for Fiscal 2004. This decrease was due to the repayment of approximately \$101 million of short-term borrowings during Fiscal 2004, as well as lower interest rates.

Interest Income. Interest income increased to \$4.6 million in Fiscal 2005, compared to \$2.7 million in Fiscal 2004 primarily due to higher average balances of invested cash.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Equity in Income of Equity-Method Investees. Equity in the income of equity-method investees increased to \$6.4 million in Fiscal 2005, compared to \$5.5 million in Fiscal 2004. The increase principally related to the improved operating performance of our 20% investment in Impact21, a company that holds the sublicenses for our men's, women's and jeans business in Japan.

Minority Interest Expense. Minority interest expense increased to \$8.0 million in Fiscal 2005, compared to \$1.4 million in Fiscal 2004. The increase principally related to the allocation of income to the partners in our jointly owned RL Media venture, which was consolidated effective as of the end of Fiscal 2004.

Provision for Income Taxes. The provision for income taxes increased to \$107.4 million in Fiscal 2005, compared to \$93.9 million in Fiscal 2004. This increase related to an increase in our effective tax rate to 36.1% in Fiscal 2005 from 35.7% in Fiscal 2004. The increase in our effective tax rate principally resulted from the continued growth of our domestic wholesale and retail businesses, which led to a higher state tax impact.

Net Income. Net income increased to \$190.4 million in Fiscal 2005, compared to \$169.2 million in Fiscal 2004. The \$21.2 million increase in net income principally related to the increase in operating income previously discussed, which was reduced by approximately \$106 million of litigation-related charges.

Net Income Per Share. Net income per diluted share increased to \$1.83 in Fiscal 2005, compared to \$1.68 in Fiscal 2004. Net income per basic share increased to \$1.88 in Fiscal 2005, compared to \$1.71 in Fiscal 2004. The improvement in per share results was due to the higher level of net income associated with our underlying operating performance, offset in part by higher dilution associated with higher average shares outstanding.

FINANCIAL CONDITION AND LIQUIDITY

Financial Condition

At April 1, 2006, the Company had \$285.7 million of cash and cash equivalents, \$280.4 million of debt (net cash of \$5.3 million, defined as total cash and cash equivalents less total debt) and \$2,049.6 million of stockholders' equity. This compares to \$350.5 million of cash and cash equivalents, \$291.0 million of debt (net cash of \$59.5 million) and \$1,675.7 million of stockholders' equity at April 2, 2005.

The decrease in our net cash position principally related to the use of approximately \$159 million in cash to fund capital expenditures and approximately \$480 million of cash primarily to fund the Polo Jeans and Footwear transactions. These funding requirements more than offset the strong growth in the Company's operating cash flow. The increase in stockholders' equity principally related to the Company's strong earnings growth in Fiscal 2006.

Cash Flows

Fiscal 2006 Compared to Fiscal 2005

Net Cash Provided by Operating Activities. Net cash provided by operating activities increased to approximately \$449 million during Fiscal 2006, compared to \$382 million in Fiscal 2005. This \$67 million increase in cash flow was driven primarily by an increase in net income and lower working capital requirements, offset, in part, by a \$100 million payment to settle the Jones-Related Litigation.

Net Cash Used in Investing Activities. Net cash used in investing activities was approximately \$539 million in Fiscal 2006, compared to approximately \$417 million in Fiscal 2005. The increase in cash used in investing activities principally related to acquisition-related activities. In Fiscal 2006, the Company used approximately \$380 million primarily to fund the acquisition of the Polo Jeans Business and Footwear Business, whereas in Fiscal 2005, the Company used approximately \$243 million principally to fund the acquisition of the Childrenswear Business. In addition, net cash used in investing activities included capital expenditures of \$159 million in Fiscal 2006, compared to \$174 million in Fiscal 2005.

Net Cash Provided by Financing Activities. Net cash provided by financing activities was approximately \$34 million in Fiscal 2006, compared to approximately \$32 million in Fiscal 2005. The \$2 million increase in cash provided by financing activities

MANAGEMENT'S DISCUSSION AND ANALYSIS

was primarily related to the settlement of an interest rate swap agreement and an increase in proceeds received from the exercise of stock options, partially offset by the cost associated with repurchases of common stock. The Company repurchased common stock under its common stock repurchase program at an aggregate cost of approximately \$4 million in Fiscal 2006. The Company did not repurchase common stock under its common stock repurchase program in Fiscal 2005. Proceeds received from the exercise of stock options were \$55 million in Fiscal 2006, compared to \$53 million in Fiscal 2005. Cash dividends paid were \$21 million in Fiscal 2006, compared to \$22 million in Fiscal 2005.

Fiscal 2005 Compared to Fiscal 2004

Net Cash Provided by Operating Activities. Net cash provided by operating activities increased to \$382 million during Fiscal 2005, compared to approximately \$214 million in Fiscal 2004. This \$168 million increase in cash flow was driven by an increase in net income before the \$100 million non-cash, Jones-Related Litigation charge and \$102 million of non-cash, depreciation and amortization expense, offset in part by higher working capital requirements.

Net Cash Used in Investing Activities. Net cash used in investing activities was approximately \$417 million in Fiscal 2005, compared to approximately \$135 million in Fiscal 2004. The increase of cash used in investing activities principally related to acquisition-related spending of \$243 million in Fiscal 2005, which was substantially utilized in connection with the purchase of the Childrenswear Business. In addition, capital expenditures increased to \$174 million in Fiscal 2005, compared to \$126 million in Fiscal 2004.

Net Cash Provided by Financing Activities. Net cash provided by financing activities was approximately \$32 million in Fiscal 2005, compared to approximately \$76 million of cash used in Fiscal 2004. Cash provided by financing activities during Fiscal 2005, consisted of the payment of \$22 million in dividends, offset by proceeds of \$53 million from the exercise of stock options. Cash used by financing activities during Fiscal 2004 primarily consisted of the net repayment of short-term borrowings of approximately \$101 million and the payment of \$15 million in dividends, partially offset by \$39 million of proceeds from the exercise of stock options.

Liquidity

The Company's primary sources of liquidity are the cash flow generated from its operations, which includes the approximate \$200 million to be received in January 2007 under its new Eyewear Licensing Agreement, \$450 million of availability under its credit facility, available cash and equivalents and other potential sources of financial capacity relating to its under-leveraged capital structure. These sources of liquidity are needed to fund the Company's ongoing cash requirements, including working capital requirements, retail store expansion, construction and renovation of shop-within-shops, investment in technological infrastructure, acquisitions, dividends, debt repayment, stock repurchases and other corporate activities. Management believes that the Company's existing resources of cash will be sufficient to support its operating and capital requirements for the foreseeable future.

As discussed below under the section entitled "Debt and Covenant Compliance," the Company had no borrowings under its credit facility as of April 1, 2006. However, in the event of a material acquisition, settlement of a material contingency or a material adverse business development, the Company may need to draw on its credit facility or other potential sources of financing. Also, as discussed below, the Company currently intends to refinance its Euro debt obligations that mature in November 2006 during the first half of Fiscal 2007, subject to prevailing market conditions and its ability to refinance such debt obligations on acceptable terms.

Common Stock Repurchase Program

The Company currently has a common stock repurchase program that allows it to repurchase, from time to time, up to \$100 million of Class A common stock. Share repurchases are subject to overall business and market conditions. The Company also had a pre-existing common stock repurchase program that expired at the end of Fiscal 2006. Under that pre-existing program, the Company repurchased 69.3 thousand shares of Class A common stock in Fiscal 2006 at a cost of approximately \$4 million. No shares of Class A common stock were repurchased in Fiscal 2005 and Fiscal 2004.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Dividends

The Company intends to continue to pay regular quarterly dividends on its outstanding common stock. However, any decision to declare and pay dividends in the future will be made at the discretion of the Company's Board of Directors and will depend on, among other things, the Company's results of operations, cash requirements, financial condition and other factors that the Board of Directors may deem relevant.

The Company declared a quarterly dividend of \$0.05 per outstanding share in each quarter of Fiscal 2006 and Fiscal 2005. The aggregate amount of dividend payments was \$21 million in Fiscal 2006, \$22 million in Fiscal 2005 and \$15 million in Fiscal 2004.

Debt and Covenant Compliance

Euro Debt

The Company has outstanding approximately Euro 227 million principal amount of 6.125% notes that are due in November 2006 (the "Euro Debt"). The carrying value of the Euro Debt changes as a result of changes in Euro exchange rates and changes in its fair value associated with an interest-rate swap agreement that had been used until its termination in March 2006 as an effective hedge against changes in the fair value of the Euro Debt.

As of April 2, 2006, the carrying value of the Euro Debt was \$280.4 million, compared to \$291.0 million at April 2, 2005. The Company has the option to redeem the Euro Debt at any time prior to its scheduled maturity. The Company currently intends to refinance the Euro Debt during the first half of Fiscal 2007, subject to prevailing market conditions and its ability to refinance such debt obligations on acceptable terms.

Revolving Credit Facility

The Company has a credit facility (the "Credit Facility") that currently provides for a \$450 million revolving line of credit, which can be increased to up to \$525 million if one or more new or existing lenders under the facility agree to increase their commitments. The credit facility also is used to support the issuance of letters of credit. As of April 1, 2006, there were no borrowings outstanding under the Credit Facility, but the Company was contingently liable for \$46 million of outstanding letters of credit (primarily relating to inventory purchase commitments).

The Credit Facility expires on October 6, 2009. There are no mandatory reductions in borrowing availability throughout its term.

Borrowings under the Credit Facility bear interest at a rate equal to an applicable margin plus, at the Company's option, either (a) a base rate determined by reference to the higher of (i) the prime commercial lending rate of JPMorgan Chase Bank in effect from time to time and (ii) the weighted-average overnight Federal funds rate (as published by the Federal Reserve Bank of New York) plus 50 basis points or (b) a LIBOR rate in effect from time to time, as adjusted for the Federal Reserve Board's Euro currency liabilities maximum reserve percentage. The applicable margin was 62.5 basis points as of the end of Fiscal 2006 and is subject to adjustment based on the Company's credit ratings at the time of any borrowings.

In addition to paying interest on any outstanding borrowings under the Credit Facility, the Company is required to pay a commitment fee to the lenders under the Credit Facility in respect of the unutilized commitments. The commitment fee rate was 15 basis points as of the end of Fiscal 2006, and is subject to adjustment based on the Company's credit ratings.

The Credit Facility contains a number of covenants that, among other things, restrict the Company's ability, subject to specified exemptions, to incur additional debt; incur liens and contingent liabilities; sell or dispose of assets, including equity interests; merge with or acquire other companies; liquidate or dissolve itself; engage in businesses that are not in a related line of business; make loans, advances or guarantees; engage in transactions with affiliates; and make investments. In addition, the Credit Facility requires the Company to maintain certain financial covenants, consisting of (i) a minimum ratio of Earnings Before Interest, Taxes, Depreciation, Amortization and Rent ("EBITDAR") to the sum of Consolidated Interest Expense and Consolidated Lease Expense and (ii) a maximum ratio of Adjusted Debt to EBITDAR, as such terms are defined in the Credit Facility. As of April 1, 2006, the Company was in compliance with all covenants under the Credit Facility.

Upon the occurrence of an event of default under the Credit Facility, the lenders may cease making loans, terminate the Credit Facility, and declare all amounts outstanding to be immediately due and payable. The Credit Facility specifies a number of events of default (many of which are subject to applicable grace periods), including, among others, the failure to make timely principal and interest payments or to satisfy the covenants, including the financial covenants described above. Additionally, the Credit Facility provides that an event of default will occur if Mr. Ralph Lauren, the Company's Chairman and Chief Executive Officer, and related entities fail to maintain a specified minimum percentage of the voting power of the Company's common stock.

MANAGEMENT'S DISCUSSION AND ANALYSIS

*Contractual and Other Obligations***Firm Commitments**

The following table summarizes certain of the Company's aggregate contractual obligations at April 1, 2006, and the estimated timing and effect that such obligations are expected to have on the Company's liquidity and cash flow in future periods. The Company expects to fund the firm commitments with operating cash flow generated in the normal course of business and, if necessary, availability under its \$450 million credit facility or other potential sources of financing.

(millions)	FISCAL 2007	FISCAL 2008-2009	FISCAL 2010-2011	THEREAFTER	TOTAL
EURO DEBT	\$ 280.4	\$ —	\$ —	\$ —	\$ 280.4
INVENTORY PURCHASE COMMITMENTS	466.0	26.4	—	—	492.4
CAPITALIZED LEASES	3.6	7.1	7.1	34.5	52.3
OPERATING LEASES	143.3	258.1	198.4	528.0	1,127.8
DEFERRED PURCHASE PRICE PAYMENTS	3.4	3.3	—	—	6.7
TOTAL	\$ 896.7	\$ 294.9	\$ 205.5	\$ 562.5	\$ 1,959.6

The following is a description of the Company's material, firmly committed contractual obligations as of April 1, 2006:

- **Euro Debt** - represents the principal amount due at maturity of the Euro Debt on a U.S. dollar-equivalent basis. Amounts do not include any fair value adjustments, call premiums or interest payments.
- **Inventory Purchase Commitments** - represents the Company's legally binding agreements to purchase fixed or minimum quantities of goods at determinable prices.
- **Lease Obligations** - represents the minimum lease rental payments under noncancelable leases for the Company's real estate and operating equipment in various locations around the world. A significant portion of these lease obligations relate to the Company's retail operations. Information has been presented separately for operating and capital leases. In addition to such amounts, the Company is normally required to pay taxes, insurance and occupancy costs relating to its leased real estate properties.

Refer to Note 15 to the audited financial statements included elsewhere herein for a description of the Company's contingent commitments, primarily letters of credit, not included in the above table.

MARKET RISK MANAGEMENT

The Company has exposure to changes in foreign currency exchange rates relating to both the cash flows generated by its international operations and the fair value of its international operations, as well as exposure to changes in the fair value of its fixed-rate debt relating to changes in interest rates. Consequently, the Company uses derivative financial instruments to manage such risks. The Company does not enter into derivative transactions for speculative purposes. The following is a summary of the Company's risk management strategies and the effect of those strategies on the Company's financial statements.

*Foreign Currency Risk Management***Foreign Currency Exchange Contracts**

The Company enters into forward foreign exchange contracts as hedges relating to identifiable currency positions to reduce its risk from exchange rate fluctuations on inventory purchases and intercompany royalty payments. As part of its overall strategy to manage the level of exposure to the risk of foreign currency exchange rate fluctuations, primarily exposure to changes in the value of the Euro and Yen, the Company hedges a portion of its foreign currency exposures anticipated over the ensuing twelve-month to two-year period. In doing so, the Company uses foreign exchange contracts that generally have maturities of three months to two years to provide continuing coverage throughout the hedging period.

MANAGEMENT'S DISCUSSION AND ANALYSIS

At April 1, 2006, the Company had contracts for the sale of \$90 million of foreign currencies at fixed rates. Of these \$90 million of sales contracts, \$22 million were for the sale of Euros and \$68 million were for the sale of Japanese Yen. The fair value of the forward contracts was an unrealized loss of \$2 million. At April 2, 2005, the Company had contracts for the sale of \$224 million of foreign currencies at fixed rates. Of these \$224 million of sales contracts, \$124 million were for the sale of Euros and \$100 million were for the sale of Japanese Yen. The fair value of the forward contracts was an unrealized loss of \$7 million.

The Company records foreign currency exchange contracts at fair value in its balance sheets and designated these derivative instruments as cash flow hedges in accordance with FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities," and subsequent amendments ("FAS 133"). As such, the related gains or losses on these contracts are deferred in stockholders' equity as a component of accumulated other comprehensive income. These deferred gains and losses are then either recognized in income in the period in which the related royalties being hedged are received, or in the case of inventory purchases, recognized as part of the cost of the inventory being hedged when sold. However, to the extent that any of these foreign currency exchange contracts are not considered to be 100% effective in offsetting the change in the value of the royalties or inventory purchases being hedged, any changes in fair value relating to the ineffective portion of these contracts is immediately recognized in income. No significant gains or losses relating to ineffective hedges were recognized in any period.

The Company had deferred net losses on foreign currency exchange contracts in the amount of approximately \$1 million at the end of Fiscal 2006, less than half of which is expected to be recognized in earnings in Fiscal 2007. Net losses on foreign currency exchange contracts in the amount of approximately \$6 million were deferred at the end of Fiscal 2005. The Company recognized net losses on foreign currency exchange contracts in earnings of \$5 million for Fiscal 2006 and \$11 million for Fiscal 2005.

Based on the foreign currency exchange contracts outstanding at April 1, 2006, a 10% devaluation of the U.S. dollar as compared to the level of foreign currency exchange rates for currencies under contract at April 1, 2006 would result in approximately \$9 million of net unrealized losses. Conversely, a 10% appreciation of the U.S. dollar would result in approximately \$9 million of net unrealized gains. Because the foreign currency exchange contracts are designated as cash flow hedges of forecasted transactions, the unrealized loss or gain as a result of a 10% devaluation or appreciation would be largely offset by changes in the underlying hedged items.

Hedge of a Net Investment in Certain European Subsidiaries

The Company has outstanding approximately Euro 227.0 million principal amount of Euro Debt. The entire principal amount of the Euro Debt has been designated as a fair value hedge of the Company's net investment in certain of its European subsidiaries in accordance with FAS 133. As required by FAS 133, the changes in fair value of a derivative instrument that is designated as, and is effective as, an economic hedge of the net investment in a foreign operation are reported in the same manner as a translation adjustment under FASB Statement No. 52, "Foreign Currency Translation," to the extent it is effective as a hedge. As such, changes in the fair value of the Euro Debt resulting from changes in the Euro exchange rate are reported in stockholders' equity as a component of accumulated other comprehensive income. The Company recorded gains (losses) in stockholders' equity on the translation of the Euro Debt to U.S. dollars in the amount of approximately \$4 million for Fiscal 2006, \$(18) million for Fiscal 2005 and \$(31) million for Fiscal 2004.

Interest Rate Risk Management

Historically, the Company has used floating-rate interest rate swap agreements to hedge changes in the fair value of its fixed-rate Euro Debt. These interest rate swap agreements, which effectively converted fixed interest rate payments on the Company's Euro Debt to a floating-rate basis, were designated as a fair value hedge in accordance with FAS 133. The Company had interest rate swap agreements on the amount of approximately Euro 205 million notional amount of indebtedness as of the end of Fiscal 2005, but all of such swap agreements were terminated in March 2006. No other interest rate swap agreements were held as of the end of Fiscal 2006.

As a fair value hedge, the Company records interest rate swap agreements at fair value in its balance sheet. Changes in fair value of the interest rate swap agreements are offset in earnings against changes in the fair value of the underlying portion of the Euro Debt being hedged. In accordance with FAS 133, the Company has assumed no hedge ineffectiveness as the terms of the interest rate swaps mirrored the terms of the Euro Debt.

MANAGEMENT'S DISCUSSION AND ANALYSIS

In connection with the termination of these interest rate swap agreements in Fiscal 2006, the Company received a net settlement of approximately \$5 million. Such amount has been reflected as an increase in the carrying value of the Euro Debt and will be recognized as an adjustment to interest expense (similar to the accounting for a debt premium) over the remaining maturity of the Euro Debt.

At April 1, 2006, the Company had no variable-rate debt outstanding. As such, the Company's exposure to changes in interest rates primarily related to its fixed-rate Euro Debt. At April 1, 2006, the carrying value of the Euro Debt was \$280.4 million and the fair value was \$279.9 million. A 25-basis-point increase or decrease in the level of interest rates would, respectively, decrease or increase the fair value of the Euro Debt by approximately \$0.4 million. Such potential increases or decreases are based on certain simplifying assumptions, including no changes in Euro currency exchange rates and an immediate across-the-board increase or decrease in the level of interest rates with no other subsequent changes for the remainder of the period.

CRITICAL ACCOUNTING POLICIES

The SEC's Financial Reporting Release No. 60, "Cautionary Advice Regarding Disclosure About Critical Accounting Policies" ("FRR 60"), suggests companies provide additional disclosure and commentary on those accounting policies considered most critical. FRR 60 considers an accounting policy to be critical if it is important to the Company's financial condition and results, and requires significant judgment and estimates on the part of management in its application. The Company believes that the following list represents its critical accounting policies as contemplated by FRR 60. For a summary of all of the Company's significant accounting policies, see Notes 3 and 4 to the audited financial statements included elsewhere herein.

Sales Allowances and Uncollectible Accounts

A significant area of judgment affecting reported revenue and net income is estimating the portion of revenues and related receivables that are not realizable. In particular, wholesale revenue is reduced by estimates of returns, discounts, end-of-season markdown allowances and operational chargebacks. Retail revenue, including e-commerce sales, also is reduced by estimates of returns.

In determining estimates of returns, discounts, end-of-season markdown allowances and operational chargebacks, management analyzes historical trends, seasonal results, current economic and market conditions and retailer performance. The Company reviews and refines these estimates on a quarterly basis. The Company's historical estimates of these costs have not differed materially from actual results.

Similarly, management evaluates accounts receivables to determine if they will ultimately be collected. In performing this evaluation, significant judgments and estimates are included, including an analysis of specific risks on a customer-by-customer basis for larger accounts and customers, and a receivables aging analysis that determines the percentage of receivables that has historically been uncollected by aged category. Based on this information, management provides a reserve for the estimated amounts believed to be uncollectible.

See "Accounts Receivable" under Note 3 to the audited financial statements included elsewhere herein for an analysis of the activity in the Company's reserves for sales allowances and uncollectible accounts for each of the three fiscal years ended April 1, 2006.

Inventories

The Company holds inventory that is sold through wholesale distribution channels to major department stores and specialty retail stores, including its own retail stores. The Company also holds retail inventory that is sold in its own stores directly to consumers. Wholesale and retail inventories are stated at lower of cost or estimated realizable value. Cost for wholesale inventories is determined using the first-in, first-out ("FIFO") method and cost for retail inventories is determined on a moving-average cost basis.

The Company continually evaluates the composition of its inventories assessing slow-turning, ongoing product, as well as all fashion product. Estimated realizable value of distressed inventory is determined based on historical sales trends for this category of inventory of the Company's individual product lines, the impact of market trends and economic conditions, and the value of current orders in-house relating to the future sales of this type of inventory. Estimates may differ from actual results due to quantity, quality and mix of products in inventory, consumer and retailer preferences and market conditions. The Company's historical estimates of these costs and its provisions have not differed materially from actual results.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Income Taxes

Income taxes are provided using the asset and liability method prescribed by FASB Statement No. 109, "Accounting for Income Taxes" ("FAS 109"). Under this method, income taxes (i.e., deferred tax assets, deferred tax liabilities, taxes currently payable/refunds receivable and tax expense) are recorded based on amounts refundable or payable in the current year and include the results of any difference between U.S. GAAP and tax reporting. Deferred income taxes reflect the tax effect of any net operating loss, capital loss and general business credit carryforwards and the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial statement and income tax purposes, as determined under enacted tax laws and rates. The financial effect of changes in tax laws or rates is accounted for in the period of enactment.

Significant judgment is required in determining the worldwide provision for income taxes. That is, in the ordinary course of a global business, there are many transactions for which the ultimate tax outcome is uncertain. It is the Company's policy to establish reserves for taxes that may become payable in future years as a result of an examination by tax authorities. The Company establishes those reserves based upon management's assessment of the exposure associated with permanent tax differences and tax credits. In addition, valuation allowances are established when management determines that it is more likely than not that some portion or all of a deferred tax asset will not be realized. Tax reserves and valuation allowances are analyzed periodically and adjusted as events occur, or circumstances change, that warrant adjustments to those balances.

Purchase Accounting

The Company accounts for its business acquisitions under the purchase method of accounting. As such, the total cost of acquisitions is allocated to the underlying net assets based on their respective estimated fair values. The excess of the purchase price over the estimated fair values of the net assets acquired is recorded as goodwill. Determining the fair value of assets acquired and liabilities assumed requires management's judgment and often involves the use of significant estimates and assumptions, including assumptions with respect to future cash inflows and outflows, discount rates, asset lives and market multiples, among other items.

In addition, in connection with its recent business acquisitions, the Company has settled certain pre-existing relationships. These pre-existing relationships include licensing agreements and litigation in the case of the acquisition of the Polo Jeans Business. In accordance with EITF 04-1, "Accounting for Pre-existing Relationships between the Parties to a Business Combination," the Company is required to allocate the aggregate consideration exchanged in these transactions between the value of the business acquired and the value of the settlement of the pre-existing relationship in proportion to estimates of their respective fair values. If the terms of the pre-existing relationship were determined to not be reflective of market, a settlement gain or loss would be recognized in earnings. Accordingly, significant judgment is required to determine the respective fair values of the business acquired and the value of the settlement of the pre-existing relationship. The Company has historically utilized independent valuation firms to assist in the determination of fair value.

Impairment of Goodwill and Other Intangible Assets

Goodwill and other intangible assets are accounted for in accordance with the provisions of FASB Statement No. 142, "Goodwill and Other Intangible Assets" ("FAS 142"). Under FAS 142, goodwill, including any goodwill included in the carrying value of investments accounted for using the equity method of accounting, and certain other intangible assets deemed to have indefinite useful lives are not amortized. Rather, goodwill and such indefinite-lived intangible assets are assessed for impairment at least annually based on comparisons of their respective fair values to their carrying values. Finite-lived intangible assets are amortized over their respective useful lives and, along with other long-lived assets are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable in accordance with FASB Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("FAS 144").

In accordance with FAS 142, goodwill impairment is determined using a two-step process. The first step of the goodwill impairment test is used to identify potential impairment by comparing the fair value of a reporting unit with its net book value (or carrying amount), including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not to be impaired and the second step of the impairment test is unnecessary. If the carrying amount of a reporting unit exceeds its fair value, the second step of the goodwill impairment test is performed to measure the amount of impairment loss, if any. The second step of the goodwill impairment test compares the implied fair value of the

MANAGEMENT'S DISCUSSION AND ANALYSIS

reporting unit's goodwill with the carrying amount of that goodwill. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to that excess. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination. That is, the fair value of the reporting unit is allocated to all of the assets and liabilities of that unit (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit was the purchase price paid to acquire the reporting unit.

Determining the fair value of a reporting unit under the first step of the goodwill impairment test and determining the fair value of individual assets and liabilities of a reporting unit (including unrecognized intangible assets) under the second step of the goodwill impairment test is judgmental in nature and often involves the use of significant estimates and assumptions. Similarly, estimates and assumptions are used in determining the fair value of other intangible assets. These estimates and assumptions could have a significant impact on whether or not an impairment charge is recognized and also the magnitude of any such charge. To assist in the process of determining goodwill impairment, the Company obtains appraisals from independent valuation firms. Estimates of fair value are primarily determined using discounted cash flows, market comparisons and recent transactions. These approaches use significant estimates and assumptions, including projected future cash flows (including timing), discount rates reflecting the risks inherent in future cash flows, perpetual growth rates and determination of appropriate market comparables.

The impairment test for other indefinite-lived intangible assets consists of a comparison of the fair value of the intangible asset with its carrying value. If the carrying value of the indefinite-lived intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to the excess. In addition, in evaluating finite-lived intangible assets for recoverability, the Company uses its best estimate of future cash flows expected to result from the use of the asset and eventual disposition in accordance with FAS 144. To the extent the estimated future, undiscounted cash inflows attributable to the asset, less estimated future, undiscounted cash outflows, are less than the carrying amount, an impairment loss is recognized in an amount equal to the difference between the carrying value of such asset and its fair value.

There have been no impairment losses recorded in connection with the assessment of the recoverability of goodwill and other intangible assets during any of the three fiscal years ended April 1, 2006.

Impairment of Other Long-Lived Assets

In accordance with FAS 144, the recoverability of the carrying values of other long-lived assets, such as property and equipment, is evaluated whenever events or changes in circumstances indicate that such values may be impaired. In evaluating a long-lived asset for recoverability, the Company uses its best estimate of future cash flows expected to result from the use of the asset and its eventual disposition. To the extent that estimated future, undiscounted cash inflows attributable to the asset, less estimated future, undiscounted cash outflows, are less than the carrying amount, an impairment loss is recognized in an amount equal to the difference between the carrying value of such asset and its fair value. Assets to be disposed of and for which there is a committed plan of disposal, whether through sale or abandonment, are reported at the lower of carrying value or fair value less costs to sell.

In determining future cash flows, the Company takes various factors into account, including changes in merchandising strategy, the impact of more experienced retail store managers, the impact of increased local advertising and the emphasis on retail store cost controls. Since the determination of future cash flows is an estimate of future performance, there may be future impairments in the event that future cash flows do not meet expectations.

The Company recognized impairment charges on retail fixed assets in the amounts of approximately \$11 million for Fiscal 2006 and \$2 million for Fiscal 2005. No impairment charges were recognized in Fiscal 2004.

MANAGEMENT'S DISCUSSION AND ANALYSIS

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of the Company's exposure to market risk, see "Market Risk Management" in MD&A presented elsewhere herein.

DISCLOSURE CONTROLS AND PROCEDURES AND MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are the controls and other procedures of an issuer that are designed to provide reasonable assurance that information required to be disclosed by the issuer in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time period specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

We have evaluated, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as of the end of the fiscal year covered by this annual report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were not effective as of the fiscal year end covered by this annual report due to the tax-related material weakness in the Company's internal control over financial reporting described below in management's report on internal control over financial reporting.

Management's Report of Internal Control over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Securities Exchange Act Rule 13a-15(f). Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements for external purposes in accordance with U.S. Generally Accepted Accounting Principles.

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the design and effectiveness of our internal control over financial reporting as of the end of the fiscal year covered by this report based on the framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in *Internal Control-Integrated Framework*. Based on this evaluation, management concluded that, as of April 1, 2006, the Company did not maintain effective internal control over financial reporting as there was more than a remote likelihood that a material misstatement of the Company's annual or interim financial statements with respect to income taxes would not be prevented or detected, on a timely basis, by Company employees in the normal course of performing their assigned functions.

This control deficiency, which management first determined to be a material weakness under the Public Company Accounting Oversight Board's Auditing Standard No. 2 in its Annual Report on Form 10-K for the fiscal year ended April 2, 2005, largely related to inadequate internal tax resources for a sufficient period of time, lack of formal training for tax personnel and inadequate controls and procedures over the tax accounting process to complete a comprehensive and timely review of the income tax accounts and required tax footnote disclosures. Because this material weakness was not fully remediated as of the end of Fiscal 2006, our management believes that, as of April 1, 2006, we did not maintain effective internal control over financial reporting based on the COSO criteria.

The Company's assessment of its internal control over financial reporting did not include an evaluation of the internal controls of its Footwear Business and Polo Jeans Business, which were acquired during Fiscal 2006. Accordingly, the Company's conclusion regarding the effectiveness of its internal controls over financial reporting does not extend to the internal controls of such businesses. In the aggregate, the Footwear Business and Polo Jeans Business represented 14.7% of the total consolidated assets, 2.6% of total consolidated revenues and 1.5% of total consolidated operating income of the Company as of and for the fiscal year ended April 1, 2006.

Management's assessment of the effectiveness of internal control over financial reporting as of April 1, 2006 was audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report, which is included in this Annual Report.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Changes in Internal Controls over Financial Reporting

Financial Closing and Reporting Process

In the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended July 1, 2005, management reported that it had identified a material weakness in its financial closing and reporting process. This material weakness was attributable to an inadequate number of accounting personnel with sufficient training. The accounting resource issue contributed to (i) an inadequate review and analysis of select account balances and (ii) the lack of resolution of unusual or reconciling items in a timely manner.

Since that time, the Company has taken steps to remediate the material weakness noted in its financial closing and reporting process. These steps included, but were not limited to, (i) the hiring of a new Vice President and Corporate Controller in September 2005, (ii) the upgrade and expansion of technical accounting resources in the Corporate financial closing and reporting group, along with its divisions, (iii) improved internal training, development and communication of accounting standards across the Company and (iv) improved quarterly review procedures. Accordingly, since these controls were in place for a sufficient period of time and the operating effectiveness of internal controls over the financial closing and reporting process was tested during the fourth quarter of Fiscal 2006, management believes that the material weakness in the financial closing and reporting process identified earlier in the year was remediated as of April 1, 2006.

Income Tax Accounting Process

In its assessment of internal control over financial reporting included in the Company's Annual Report on Form 10-K for the fiscal year ended April 2, 2005, management reported that it had identified a material weakness in its income tax accounting process in accordance with the Public Company Accounting Oversight Board's Auditing Standard No. 2. Management's remediation plan, which was implemented in Fiscal 2006, included (i) the upgrade and expansion of internal tax staff with appropriate qualifications and training in accounting for income taxes, (ii) instituting formal training of tax personnel, (iii) reviewing income tax accounting processes and implementing changes, including technology enhancements, in order to strengthen the design and operation in internal controls and (iv) developing and implementing policies to ensure that all significant tax accounts are properly reconciled on a timely basis and that all tax calculations supporting the amounts reflected in our financial statements are accurate.

During Fiscal 2006, the Company made progress in its remediation efforts. In particular, the Company hired a new Vice President of Taxes in the first quarter of Fiscal 2006 and reorganized the tax department later in the year. The reorganization led to the addition of seven new tax professionals, substantially all of whom joined the Company during the fourth quarter of Fiscal 2006. With the new tax team assembled, the Company conducted a review of its income tax accounting processes and identified additional areas for process improvement and strengthening of controls.

Although certain improvements and controls were implemented, the delay in upgrading tax resources related to competitive market conditions for the recruitment of tax accounting talent impeded the Company's efforts to fully execute its tax remediation plan. As such, management concluded that its planned improved controls over tax accounting either had not been completely implemented or had not been operating effectively for a sufficient period of time in order to reduce the likelihood to remote that a material misstatement in its income tax accounts would occur. The Company intends to continue to implement process and system improvements, policies and stronger controls over tax accounting in Fiscal 2007 in accordance with its remediation plan.

Except for the matters described above, there were no changes during the fourth quarter of Fiscal 2006 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

MANAGEMENT'S RESPONSIBILITY
FOR FINANCIAL STATEMENTS

The management of Polo Ralph Lauren Corporation is responsible for the preparation, objectivity and integrity of the consolidated financial statements and other information contained in this Annual Report. The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and include some amounts that are based on management's informed judgements and best estimates.

Deloitte & Touche LLP, an independent registered public accounting firm, has audited these consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States) and have expressed herein their unqualified opinion on those financial statements.

The Audit Committee of the Board of Directors, which oversees all of the Company's financial reporting process on behalf of the Board of Directors, consists solely of independent directors, meets with the independent registered accountants, internal auditors and management periodically to review their respective activities and the discharge of their respective responsibilities. Both the independent registered public accountants and the internal auditors have unrestricted access to the Audit Committee, with or without management, to discuss the scope and results of their audits and any recommendations regarding the system of internal controls.

June 14, 2006



RALPH LAUREN
Chairman and Chief Executive Officer



TRACEY T. TRAVIS
Senior Vice President
and Chief Financial Officer

REPORT OF INDEPENDENT REGISTERED PUBLIC
ACCOUNTING FIRM

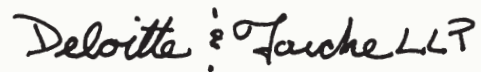
TO THE BOARD OF DIRECTORS AND STOCKHOLDERS OF POLO RALPH LAUREN CORPORATION

We have audited the accompanying consolidated balance sheets of Polo Ralph Lauren Corporation and subsidiaries (the “Company”) as of April 1, 2006 and April 2, 2005, and the related consolidated statements of operations, stockholders’ equity, and cash flows for each of the three years in the period ended April 1, 2006. These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Polo Ralph Lauren Corporation and subsidiaries as of April 1, 2006 and April 2, 2005, and the results of their operations and their cash flows for each of the three years in the period ended April 1, 2006, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company’s internal control over financial reporting as of April 1, 2006, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated June 14, 2006, expressed an unqualified opinion on management’s assessment of the effectiveness of the Company’s internal control over financial reporting and an adverse opinion on the effectiveness of the Company’s internal control over financial reporting because of a material weakness.



DELOITTE & TOUCHE LLP

New York, New York

June 14, 2006

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

TO THE BOARD OF DIRECTORS AND STOCKHOLDERS OF POLO RALPH LAUREN CORPORATION

We have audited management's assessment, included in the accompanying Management's Report of Internal Control Over Financial Reporting, that Polo Ralph Lauren Corporation and subsidiaries (the "Company") did not maintain effective internal control over financial reporting as of April 1, 2006, because of the effect of the material weakness identified in management's assessment based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. As described in Management's Report of Internal Control Over Financial Reporting, management excluded from their assessment the internal control over financial reporting of its Footwear Business and Polo Jeans Business, which were acquired during the year ended April 1, 2006 and whose financial statements, in the aggregate, reflect total assets and revenues constituting 14.7 and 2.6 percent, respectively, of the related consolidated financial statement amounts as of and for the year ended April 1, 2006. Accordingly, our audit did not include the internal control over financial reporting of the Company's Footwear Business and Polo Jeans Business. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

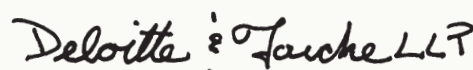
A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. The following material weakness has been identified and included in management's assessment: As of April 1, 2006, certain controls designed to prevent and detect errors related to income tax accounting and disclosures did not operate effectively. This was largely related to inadequate internal tax resources for a sufficient period of time, lack of formal training for tax personnel and inadequate controls and procedures over the tax accounting process to complete a comprehensive and timely review of the income tax accounts and required tax footnote disclosures. This material weakness was considered in determining the nature, timing, and extent of audit tests applied in our audit of the consolidated financial statements of the Company as of and for the year ended April 1, 2006, and this report does not affect our report on such financial statements.

In our opinion, management's assessment that the Company did not maintain effective internal control over financial reporting as of April 1, 2006, is fairly stated, in all material respects, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, because of the effect of the material weakness described above on the achievement of the control objectives of the control criteria, the Company has not maintained effective internal control over financial reporting as of April 1, 2006, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as of and for each of the three years in the period ended April 1, 2006 and our report dated June 14, 2006 expressed an unqualified opinion on those financial statements.



DELOITTE & TOUCHE LLP

New York, New York
June 14, 2006

CONSOLIDATED BALANCE SHEETS

(millions)	APRIL 1, 2006	APRIL 2, 2005
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 285.7	\$ 350.5
Accounts receivable, net of allowances of \$115.0 and \$111.0 million	484.2	455.7
Inventories	485.5	430.1
Deferred tax assets	32.4	74.8
Prepaid expenses and other	90.7	102.7
TOTAL CURRENT ASSETS	1,378.5	1,413.8
PROPERTY AND EQUIPMENT, NET	548.8	487.9
DEFERRED TAX ASSETS	—	36.0
GOODWILL	699.7	558.9
INTANGIBLE ASSETS, NET	258.5	47.0
OTHER ASSETS	203.2	183.1
TOTAL ASSETS	\$ 3,088.7	\$ 2,726.7
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$ 202.2	\$ 184.4
Income tax payable	46.6	72.1
Accrued expenses and other	314.3	365.9
Current maturities of debt	280.4	—
TOTAL CURRENT LIABILITIES	843.5	622.4
LONG-TERM DEBT	—	291.0
DEFERRED TAX LIABILITIES	20.8	—
OTHER NON-CURRENT LIABILITIES	174.8	137.6
TOTAL LIABILITIES	1,039.1	1,051.0
COMMITMENTS AND CONTINGENCIES (NOTE 15)		
STOCKHOLDERS' EQUITY:		
Class A common stock, par value \$0.01 per share; 66.4 and 64.0 million shares issued; 62.1 and 59.8 million shares outstanding	0.7	0.7
Class B common stock, par value \$0.01 per share; 43.3 million shares issued and outstanding	0.4	0.4
Additional paid-in-capital	783.6	664.3
Retained earnings	1,379.2	1,090.3
Treasury stock, Class A, at cost (4.3 and 4.2 million shares)	(87.1)	(80.0)
Accumulated other comprehensive income	15.5	29.9
Unearned compensation	(42.7)	(29.9)
TOTAL STOCKHOLDERS' EQUITY	2,049.6	1,675.7
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 3,088.7	\$ 2,726.7

See accompanying notes

CONSOLIDATED STATEMENTS OF OPERATIONS

FISCAL YEARS ENDED:

(millions, except per share data)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
NET SALES	\$ 3,501.1	\$ 3,060.7	\$ 2,380.9
LICENSING REVENUE	245.2	244.7	268.8
NET REVENUES	3,746.3	3,305.4	2,649.7
COST OF GOODS SOLD ^(a)	(1,723.9)	(1,620.9)	(1,326.4)
GROSS PROFIT	2,022.4	1,684.5	1,323.3
OTHER COSTS AND EXPENSES:			
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES ^(a)	(1,476.9)	(1,377.6)	(1,031.5)
AMORTIZATION OF INTANGIBLE ASSETS	(9.1)	(3.4)	(1.3)
IMPAIRMENTS OF RETAIL ASSETS	(10.8)	(1.5)	-
RESTRUCTURING CHARGES	(9.0)	(2.3)	(19.6)
TOTAL OTHER COSTS AND EXPENSES	(1,505.8)	(1,384.8)	(1,052.4)
OPERATING INCOME	516.6	299.7	270.9
FOREIGN CURRENCY GAINS (LOSSES)	(5.7)	6.1	(1.9)
INTEREST EXPENSE	(12.5)	(11.0)	(12.7)
INTEREST INCOME	13.7	4.6	2.7
EQUITY IN INCOME OF EQUITY-METHOD INVESTEEES	4.3	6.4	5.5
MINORITY INTEREST EXPENSE	(13.5)	(8.0)	(1.4)
INCOME BEFORE PROVISION FOR INCOME TAXES	502.9	297.8	263.1
PROVISION FOR INCOME TAXES	(194.9)	(107.4)	(93.9)
NET INCOME	\$ 308.0	\$ 190.4	\$ 169.2
NET INCOME PER COMMON SHARE:			
BASIC	\$ 2.96	\$ 1.88	\$ 1.71
DILUTED	\$ 2.87	\$ 1.83	\$ 1.68
WEIGHTED-AVERAGE COMMON SHARES OUTSTANDING:			
BASIC	104.2	101.5	99.0
DILUTED	107.2	104.1	101.0
DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.20	\$ 0.20	\$ 0.20
^(a) INCLUDES TOTAL DEPRECIATION EXPENSE OF	\$ (117.9)	\$ (98.7)	\$ (84.3)

See accompanying notes

CONSOLIDATED STATEMENTS OF CASH FLOWS

FISCAL YEARS ENDED:

(millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
CASH FLOWS FROM OPERATING ACTIVITIES:			
NET INCOME	\$ 308.0	\$ 190.4	\$ 169.2
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH			
PROVIDED BY OPERATING ACTIVITIES:			
Depreciation and amortization expense	127.0	102.1	85.6
Deferred income tax expense (benefit)	35.5	10.1	(5.1)
Minority interest expense	13.5	8.0	1.4
Equity in the income of equity-method investees	(4.3)	(6.4)	(5.5)
Non-cash stock compensation expense	26.6	12.9	4.1
Non-cash impairments of retail assets	10.8	1.5	—
Non-cash Jones-Related Litigation charge	—	100.0	—
Non-cash provision for bad debt expense	1.2	6.0	2.6
Loss on disposal of property and equipment	5.7	7.7	7.4
Non-cash foreign currency losses (gains)	5.3	(11.6)	(4.4)
Non-cash restructuring charges	4.5	—	19.6
Changes in operating assets and liabilities:			
Accounts receivable	(19.2)	(16.1)	(56.6)
Inventories	3.8	(23.5)	14.1
Accounts payable and accrued liabilities	39.1	(44.5)	47.1
Settlement of Jones-Related Litigation	(100.0)	—	—
Other balance sheet changes	(8.4)	45.4	(65.9)
NET CASH PROVIDED BY OPERATING ACTIVITIES	449.1	382.0	213.6
CASH FLOWS FROM INVESTING ACTIVITIES:			
Acquisitions, net of cash acquired	(380.6)	(243.3)	(17.1)
Consolidation of RL Media cash	—	—	8.9
Capital expenditures	(158.6)	(174.1)	(126.3)
NET CASH USED IN INVESTING ACTIVITIES	(539.2)	(417.4)	(134.5)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Payments of capital lease obligations	(2.2)	—	—
Payments of debt	—	—	(101.0)
Payments of dividends	(20.8)	(21.7)	(14.8)
Repurchases of common stock	(3.8)	—	—
Proceeds from exercise of stock options	55.2	53.2	39.4
Termination of interest rate swap agreement	5.1	—	—
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	33.5	31.5	(76.4)
EFFECT OF EXCHANGE RATE CHANGES ON CASH			
AND CASH EQUIVALENTS	(8.2)	2.1	6.0
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(64.8)	(1.8)	8.7
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	350.5	352.3	343.6
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 285.7	\$ 350.5	\$ 352.3

See accompanying notes

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(millions)	COMMON STOCK		ADDITIONAL PAID-IN- CAPITAL	RETAINED EARNINGS	TREASURY STOCK, AT COST		ACCUMULATED OTHER COM- PREHENSIVE INCOME (LOSS)		UNEARNED COMPEN- SATION	TOTAL
	SHARES	AMOUNT			SHARES	AMOUNT				
BALANCE AT MARCH 29, 2003	102.8	\$ 1.0	\$ 504.7	\$ 772.3	4.1	\$ (77.9)	\$ 11.7	\$ (6.2)	\$ 1,205.6	
COMPREHENSIVE INCOME:										
NET INCOME				169.2						
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS							43.8			
NET REALIZED AND UNREALIZED LOSSES ON DERIVATIVE FINANCIAL INSTRUMENTS							(32.4)			
TOTAL COMPREHENSIVE INCOME									180.6	
CASH DIVIDENDS				(19.9)					(19.9)	
REPURCHASES OF COMMON STOCK					0.1	(1.1)			(1.1)	
SHARES ISSUED AND EQUITY GRANTS MADE PURSUANT TO STOCK COMPENSATION PLANS ^(a)	2.0	0.1	58.8					(8.6)	50.3	
BALANCE AT APRIL 3, 2004	104.8	\$ 1.1	\$ 563.5	\$ 921.6	4.2	\$ (79.0)	\$ 23.1	\$ (14.8)	\$ 1,415.5	
COMPREHENSIVE INCOME:										
NET INCOME				190.4						
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS							11.3			
NET REALIZED AND UNREALIZED LOSSES ON DERIVATIVE FINANCIAL INSTRUMENTS							(4.5)			
TOTAL COMPREHENSIVE INCOME									197.2	
CASH DIVIDENDS				(21.7)					(21.7)	
REPURCHASES OF COMMON STOCK						(1.0)			(1.0)	
SHARES ISSUED AND EQUITY GRANTS MADE PURSUANT TO STOCK COMPENSATION PLANS ^(a)	2.5		100.8					(15.1)	85.7	
BALANCE AT APRIL 2, 2005	107.3	\$ 1.1	\$ 664.3	\$ 1,090.3	4.2	\$ (80.0)	\$ 29.9	\$ (29.9)	\$ 1,675.7	
COMPREHENSIVE INCOME:										
NET INCOME				308.0						
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS							(24.1)			
NET REALIZED AND UNREALIZED LOSSES ON DERIVATIVE FINANCIAL INSTRUMENTS							9.7			
TOTAL COMPREHENSIVE INCOME									293.6	
CASH DIVIDENDS				(19.6)					(19.6)	
REPURCHASES OF COMMON STOCK					0.1	(7.1)			(7.1)	
SHARES ISSUED AND EQUITY GRANTS MADE PURSUANT TO STOCK COMPENSATION PLANS ^(a)	2.4		119.3					(12.8)	106.5	
OTHER				0.5					0.5	
BALANCE AT APRIL 1, 2006	109.7	\$ 1.1	\$ 783.6	\$ 1,379.2	4.3	\$ (87.1)	\$ 15.5	\$ (42.7)	\$ 2,049.6	

(a) Includes income tax benefits relating to the exercise of employee stock options of approximately \$6 million in Fiscal 2004, \$19 million in Fiscal 2005 and \$22 million in Fiscal 2006.

See accompanying notes

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. DESCRIPTION OF BUSINESS

Polo Ralph Lauren Corporation (“PRLC”) is a global leader in the design, marketing and distribution of premium lifestyle products. PRLC’s long-standing reputation and distinctive image have been consistently developed across an expanding number of products, brands and international markets. PRLC’s brand names include *Polo*, *Polo by Ralph Lauren*, *Ralph Lauren Purple Label*, *Ralph Lauren Black Label*, *RLX*, *Ralph Lauren*, *Blue Label*, *Lauren*, *RL*, *Rugby*, *Chaps and Club Monaco*, among others. PRLC and its subsidiaries are collectively referred to herein as the “Company,” “we,” “us,” “our” and “ourselves,” unless the context indicates otherwise.

The Company classifies its interests into three business segments: Wholesale, Retail and Licensing. Through those interests, the Company designs, licenses, contracts for the manufacture of, markets and distributes men’s, women’s and children’s apparel, accessories, fragrances and home furnishings. The Company’s wholesale sales are principally to major department and specialty stores located throughout the United States and Europe. The Company also sells directly to consumers through full-price and factory retail stores located throughout the United States, Canada, Europe, South America and Asia, and through its jointly owned retail internet site located at www.polo.com. In addition, the Company often licenses the right to third parties to use its various trademarks in connection with the manufacture and sale of designated products, such as eyewear and fragrances, in specified geographic areas.

2. BASIS OF PRESENTATION

Basis of Consolidation

The accompanying consolidated financial statements present the financial position, results of operations and cash flows of the Company and all entities in which the Company has a controlling voting interest. The consolidated financial statements also include the accounts of any variable interest entities in which the Company is considered to be the primary beneficiary and such entities are required to be consolidated in accordance with accounting principles generally accepted in the United States (“US GAAP”). In particular, pursuant to the provisions of Financial Accounting Standards Board (“FASB”) Interpretation No. 46R (“FIN 46R”), the Company consolidates (a) Polo Ralph Lauren Japan Corporation (“PRL Japan”, formerly known as New Polo Japan, Inc.), a 50%-owned venture, and (b) Ralph Lauren Media, LLC (“RL Media”), a 50%-owned venture with NBC Universal, Inc. and an affiliated company (collectively, “NBC”). RL Media conducts the Company’s e-commerce initiatives through a jointly owned internet site known as Polo.com.

All significant intercompany balances and transactions have been eliminated in consolidation.

Fiscal Year

The Company’s fiscal year ends on the Saturday closest to March 31. As such, all references to “Fiscal 2006” represent the 52-week fiscal year ending April 1, 2006; references to “Fiscal 2005” represent the 52-week fiscal year ended April 2, 2005; and references to “Fiscal 2004” represent the 53-week fiscal year ended April 3, 2004.

The financial position and operating results of the Company’s consolidated 50% interest in PRL Japan are reported on a one-month lag. Similarly, prior to the fourth quarter of Fiscal 2006, the financial position and operating results of RL Media were reported on a three-month lag. During the fourth quarter of Fiscal 2006, RL Media changed its fiscal year, which was formerly on a calendar-year basis, to conform with the Company’s fiscal-year basis. In connection with this change, the three-month reporting lag for RL Media was eliminated. Accordingly, the Company’s operating results for Fiscal 2006 include the operating results of RL Media for the 52-week consecutive period ended April 1, 2006. The net effect from this change in RL Media’s fiscal year was not material and has been reflected in retained earnings as a component of stockholders’ equity.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and footnotes thereto. Actual results could differ materially from those estimates.

Significant estimates inherent in the preparation of the accompanying consolidated financial statements include reserves for customer returns, discounts, end-of-season markdown allowances and operational chargebacks; reserves for the realizability of inventory; reserves for litigation matters; impairments of long-lived tangible and intangible assets; useful lives to determine depreciation and amortization expense; accounting for income taxes; the valuation of stock-based compensation; and accounting for business combinations under the purchase method of accounting.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Reclassifications

Certain reclassifications have been made to the prior periods' financial information in order to conform to the current period's presentation.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenue Recognition

Revenue within the Company's wholesale segment is recognized at the time title passes and risk of loss is transferred to customers. Wholesale revenue is recorded net of estimates of returns, discounts, end-of-season markdown allowances and operational chargebacks. Returns and allowances require pre-approval from management and discounts are based on trade terms. Estimates for end-of-season markdown allowances are based on historical trends, seasonal results, an evaluation of current economic and market conditions, and retailer performance. The Company reviews and refines these estimates on a quarterly basis. The Company's historical estimates of these costs have not differed materially from actual results.

Retail store revenue is recognized net of estimated returns at the time of sale to consumers. E-commerce revenue from sales of products ordered through the Company's jointly owned retail internet site known as Polo.com is recognized upon delivery and receipt of the shipment by our customers. Such revenue also is reduced by an estimate of returns.

Licensing revenue is initially recognized based upon the higher of (a) contractually guaranteed minimum royalty levels and (b) estimates of actual sales and royalty data received from our licensees.

Cost of Goods Sold and Selling Expenses

Cost of goods sold includes the expenses incurred to acquire and produce inventory for sale, including product costs, freight-in, import costs, as well as reserves for shrinkage and inventory obsolescence. The costs of selling merchandise, including preparing the merchandise for sale, such as picking, packing, warehousing and order charges, are included in selling, general and administrative expenses ("SG&A").

Shipping and Handling Costs

The costs associated with shipping goods to customers are reflected as a component of SG&A expenses in the accompanying consolidated statements of operations. Shipping and handling costs incurred approximated \$91 million, \$70 million and \$61 million in Fiscal 2006, Fiscal 2005 and Fiscal 2004, respectively. Shipping and handling charges billed to customers are included in revenues.

Advertising Costs

In accordance with American Institute of Certified Public Accountants ("AICPA") Statement of Position ("SOP") No. 93-7, "Reporting on Advertising Costs," advertising costs, including the costs to produce advertising, are expensed upon the first time that the advertisement is exhibited. Costs of out-of-store advertising paid to wholesale customers under cooperative advertising programs are expensed as an advertising cost if both the identified advertising benefit is sufficiently separable from the purchase of the Company's products by customers and the fair value of such benefit is measurable. Costs of in-store advertising paid to wholesale customers under cooperative advertising programs are not included in advertising costs, but are reflected as a reduction of revenues since the benefits are not sufficiently separable from the purchases of the Company's products by customers.

Advertising expense amounted to approximately \$166 million for Fiscal 2006, \$127 million for Fiscal 2005 and \$112 million for Fiscal 2004. Deferred advertising costs, which principally relate to advertisements that have not yet been exhibited or services that have not yet been received, were approximately \$4 million and \$5 million at the end of Fiscal 2006 and Fiscal 2005, respectively.

Foreign Currency Translation and Transactions

The financial position and operating results of foreign operations are primarily consolidated using the local currency as the functional currency. Local currency assets and liabilities are translated at the rates of exchange on the balance sheet date, and local currency revenue and expenses are translated at average rates of exchange during the period. Resulting translation gains or losses are included in the accompanying consolidated statement of stockholders' equity as a component of accumulated other comprehensive income (loss). Gains and losses on translation of intercompany loans with foreign subsidiaries of a long-term investment nature also are included in this component of stockholders' equity.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Company also recognizes gains and losses on foreign currency transactions that are denominated in a currency other than the foreign entity's functional currency. Foreign currency transaction gains and losses also include amounts realized on the settlement of intercompany loans with foreign subsidiaries that are either short term or were previously of a long-term investment nature and deferred as a component of stockholders' equity. Foreign currency transaction gains and losses are recognized in earnings and are separately disclosed in the accompanying consolidated statements of operations.

Comprehensive Income (Loss)

Comprehensive income (loss), which is reported in the accompanying consolidated statement of stockholders' equity, consists of net income (loss) and other gains and losses affecting equity that, under US GAAP, are excluded from net income (loss). The components of other comprehensive income (loss) for the Company primarily consist of foreign currency translation gains and losses and deferred gains and losses on hedging instruments, such as foreign currency exchange contracts and changes in the fair value of the Company's Euro-denominated debt issuance that is designated as a hedge of the fair value of the Company's net investment in certain of its European subsidiaries.

Net Income Per Common Share

Net income per common share is determined in accordance with FASB Statement No. 128, "Earnings per Share" ("FAS 128"). Under the provisions of FAS 128, basic net income per common share is computed by dividing the net income applicable to common shares after preferred dividend requirements, if any, by the weighted average of common shares outstanding during the period. Weighted-average common shares include shares of the Company's Class A and Class B Common Stock. Diluted net income per common share adjusts basic net income per common share for the effects of outstanding stock options, restricted stock, restricted stock units and any other potentially dilutive financial instruments, only in the periods in which such effect is dilutive under the treasury stock method.

The weighted-average number of common shares outstanding used to calculate basic net income per common share is reconciled to those shares used in calculating diluted net income per common share as follows:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
BASIC SHARES	104.2	101.5	99.0
DILUTIVE EFFECT OF STOCK OPTIONS, RESTRICTED STOCK AND RESTRICTED STOCK UNITS	3.0	2.6	2.0
DILUTED SHARES	107.2	104.1	101.0

Options to purchase shares of common stock at an exercise price greater than the average market price of the common stock are anti-dilutive and, therefore, not included in the computation of diluted net income per common share. In addition, the Company has outstanding performance-based restricted stock units that are issuable only upon the satisfaction of certain performance goals. Such units only are included in the computation of diluted shares to the extent the underlying performance conditions are satisfied prior to the end of the reporting period. As of April 1, 2006, there was an aggregate of 765 thousand additional shares issuable upon the exercise of anti-dilutive options and the vesting of performance-based restricted stock units that were excluded from the diluted share calculation.

Stock-Based Compensation

Through the end of Fiscal 2006, the Company used the intrinsic value method to account for stock-based compensation in accordance with Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," ("APB 25") and had adopted the disclosure-only provisions of FASB Statement No. 123, "Accounting for Stock-Based Compensation," as amended by FASB Statement No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure" ("FAS 123"). Accordingly, no compensation cost has been recognized for fixed stock option grants. Had compensation costs for the Company's stock option grants been determined based on the fair value at the grant dates of such awards in accordance with FAS 123, the Company's net income and earnings per share would have been reduced to the pro forma amounts as follows:

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

FISCAL YEARS ENDED: (millions, except per share data)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
NET INCOME AS REPORTED	\$ 308.0	\$ 190.4	\$ 169.2
ADD: STOCK-BASED COMPENSATION EXPENSE INCLUDED IN NET INCOME, NET OF TAX	16.2	8.2	2.6
DEDUCT: TOTAL STOCK-BASED EMPLOYEE COMPENSATION EXPENSE DETERMINED UNDER FAIR-VALUE-BASED METHOD FOR ALL AWARDS, NET OF TAX	(29.3)	(21.8)	(19.1)
PRO FORMA NET INCOME	\$ 294.9	\$ 176.8	\$ 152.7
NET INCOME PER COMMON SHARE AS REPORTED:			
BASIC	\$ 2.96	\$ 1.88	\$ 1.71
DILUTED	\$ 2.87	\$ 1.83	\$ 1.68
PRO FORMA NET INCOME PER COMMON SHARE:			
BASIC	\$ 2.83	\$ 1.74	\$ 1.54
DILUTED	\$ 2.76	\$ 1.70	\$ 1.51

See Note 18 for a description of the assumptions used in determining the fair value of stock-based compensation awards under the Black-Scholes valuation model. In addition, see Note 4 for a discussion of the adoption of FASB Statement No. 123R, "Share-Based Payment" ("FAS 123R"), effective in Fiscal 2007, which requires compensation cost to be recognized for all stock-based compensation awards granted, modified or settled on or after April 2, 2006.

Cash and Cash Equivalents

Cash and cash equivalents include all highly liquid investments with original maturities of three months or less, including investments in debt securities. Investments in debt securities are diversified among high-credit quality securities in accordance with our risk-management policies, and primarily include commercial paper and money market funds.

Accounts Receivable

In the normal course of business, the Company extends credit to customers that satisfy defined credit criteria. Accounts receivable, net, as shown in the Company's consolidated balance sheets, is net of certain reserves and allowances. These reserves and allowances consist of (a) reserves for returns, discounts, end-of-season markdown allowances and operational chargebacks and (b) allowances for doubtful accounts. These reserves and allowances are discussed in further detail below.

A reserve for trade discounts is determined based on open invoices where trade discounts have been extended to customers and is treated as a reduction of revenue.

Estimated end-of-season markdown allowances are included as a reduction of revenue. These provisions are based on retail sales performance, seasonal negotiations with customers, historical deduction trends and an evaluation of current market conditions.

A reserve for operational chargebacks represents various deductions by customers relating to individual shipments. This reserve, net of expected recoveries, is included as a reduction of revenue. The reserve is based on chargebacks received as of the date of the financial statements and past experience. Costs associated with potential returns of products also are included as a reduction of revenues. These return reserves are based on current information regarding retail performance, historical experience and an evaluation of current market conditions. The Company's historical estimates of these operational chargeback and return costs have not differed materially from actual results.

A rollforward of the activity for each of the three fiscal years ended April 1, 2006, in the Company's reserves for returns, discounts, end-of-season markdown allowances and operational chargebacks is presented below:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
BEGINNING RESERVE BALANCE	\$ 100.0	\$ 90.3	\$ 48.4
AMOUNTS CHARGED AGAINST REVENUE TO INCREASE RESERVE	302.6	265.3	213.7
AMOUNTS CREDITED AGAINST CUSTOMER ACCOUNTS TO DECREASE RESERVE	(294.1)	(256.7)	(171.8)
FOREIGN CURRENCY TRANSLATION	(1.0)	1.1	—
ENDING RESERVE BALANCE	\$ 107.5	\$ 100.0	\$ 90.3

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

An allowance for doubtful accounts is determined through analysis of periodic aging of accounts receivable, assessments of collectibility based on an evaluation of historic and anticipated trends, the financial condition of the Company's customers, and an evaluation of the impact of economic conditions. A rollforward of the activity for each of the three fiscal years ended April 1, 2006 in the Company's allowances for doubtful accounts is presented below:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
BEGINNING RESERVE BALANCE	\$ 11.0	\$ 7.0	\$ 6.4
AMOUNTS CHARGED TO EXPENSE TO INCREASE RESERVE	1.2	6.0	2.6
AMOUNTS WRITTEN OFF AGAINST CUSTOMER ACCOUNTS TO DECREASE RESERVE	(4.3)	(2.1)	(2.0)
FOREIGN CURRENCY TRANSLATION	(0.4)	0.1	—
ENDING RESERVE BALANCE	\$ 7.5	\$ 11.0	\$ 7.0

Concentration of Credit Risk

In the wholesale business, the Company has three key department-store customers that generate significant sales volume. For Fiscal 2006, each of these customers contributed a range of 15% to 18% of all wholesale revenues, and approximately 50% in the aggregate.

Inventories

The Company holds inventory that is sold through wholesale distribution channels to major department stores and specialty retail stores, including its own retail stores. The Company also holds retail inventory that is sold in its own stores directly to consumers. Wholesale and retail inventories are stated at lower of cost or estimated realizable value. Cost for wholesale inventories is determined using the first-in, first-out ("FIFO") method, and cost for retail inventories is determined on a moving-average cost basis.

The Company continually evaluates the composition of its inventories, assessing slow-turning, ongoing (specially made for Retail) product, as well as all fashion product. Estimated realizable value of distressed inventory is determined based on historical sales trends for this category of inventory of the Company's individual product lines, the impact of market trends and economic conditions, and the value of current orders in-house relating to the future sales of this type of inventory. Estimates may differ from actual results due to quantity, quality and mix of products in inventory, consumer and retailer preferences and market conditions. The Company's historical estimates of these costs and its provisions have not differed materially from actual results.

Investments

Investments in companies in which the Company has significant influence, but less than a controlling voting interest, are accounted for using the equity method. This is generally presumed to exist when the Company owns between 20% and 50% of the investee. However, as a matter of policy, if the Company had a greater than 50% ownership interest in an investee and the minority shareholders held certain rights that allowed them to participate in the day-to-day operations of the business, the Company would also use the equity method of accounting.

Under the equity method, only the Company's investment in and amounts due to and from the equity investee are included in the consolidated balance sheet; only the Company's share of the investee's earnings (losses) is included in the consolidated operating results; and only the dividends, cash distributions, loans or other cash received from the investee, additional cash investments, loan repayments or other cash paid to the investee are included in the consolidated cash flows.

Investments in companies in which the Company does not have a controlling interest, or is unable to exert significant influence, are accounted for at market value if the investments are publicly traded and there are no resale restrictions greater than one year ("available-for-sale investments"). If there are resale restrictions greater than one year, or if the investment is not publicly traded, then the investment is accounted for at cost.

The Company's only significant investment is a 20% equity interest in Impact21 Co., Ltd. ("Impact21"). Impact21 is a public company and holds the sublicenses for the Company's men's, women's and jeans businesses in Japan. The Company accounts for its interest in Impact21 using the equity method of accounting, which is included in other assets in the accompanying consolidated balance sheets.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Property and Equipment, Net

Property and equipment, net, is stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method based upon the estimated useful lives of depreciable assets. As of the end of Fiscal 2006, estimated useful lives were periods of up to seven years for furniture, fixtures, computer systems and equipment; periods for up to ten years for machinery and equipment; and periods of up to forty years for buildings and building improvements. Leasehold improvements are depreciated over periods equal to the shorter of the estimated useful lives of the assets and the life of the lease.

Goodwill and Other Intangible Assets

Goodwill and other intangible assets are accounted for in accordance with the provisions of FASB Statement No. 142, "Goodwill and Other Intangible Assets," ("FAS 142"). Under FAS 142, goodwill, including any goodwill included in the carrying value of investments accounted for using the equity method of accounting, and certain other intangible assets deemed to have indefinite useful lives are not amortized. Rather, goodwill and such indefinite-lived intangible assets are assessed for impairment at least annually based on comparisons of their respective fair values to their carrying values. Finite-lived intangible assets are amortized over their respective useful lives and, along with other long-lived assets, are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable in accordance with FASB Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("FAS 144").

In evaluating long-lived assets for recoverability, including finite-lived intangibles and property and equipment, the Company uses its best estimate of future cash flows expected to result from the use of the asset and eventual disposition in accordance with FAS 144. To the extent that estimated future, undiscounted cash inflows attributable to the asset, less estimated future, undiscounted cash outflows, are less than the carrying amount, an impairment loss is recognized in an amount equal to the difference between the carrying value of such asset and its fair value. Assets to be disposed of and for which there is a committed plan of disposal, whether through sale or abandonment, are reported at the lower of carrying value or fair value less costs to sell.

Officers' Life Insurance

The Company maintains several whole-life and a few split-dollar life insurance policies for its senior executives. Whole life policies are recorded at their cash-surrender value in the accompanying consolidated balance sheet. Split-dollar policies are recorded at the lesser of their cash-surrender value or premiums paid to date. As of the end of Fiscal 2006 and Fiscal 2005, amounts classified in other assets in the accompanying consolidated balance sheets relating to officers' life insurance policies were \$52 million and \$51 million, respectively.

Income Taxes

Income taxes are provided using the asset and liability method prescribed by FASB Statement No. 109, "Accounting for Income Taxes" ("FAS 109"). Under this method, income taxes (i.e., deferred tax assets, deferred tax liabilities, taxes currently payable/refunds receivable and tax expense) are recorded based on amounts refundable or payable in the current year and include the results of any difference between US GAAP and tax reporting. Deferred income taxes reflect the tax effect of certain net operating loss, capital loss and general business credit carryforwards and the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial statement and income tax purposes, as determined under enacted tax laws and rates. The financial effect of changes in tax laws or rates is accounted for in the period of enactment.

Significant judgment is required in determining the worldwide provisions for income taxes. That is, in the ordinary course of a global business, there are many transactions for which the ultimate tax outcome is uncertain. It is the Company's policy to establish reserves for taxes that may become payable in future years as a result of an examination by tax authorities. The Company establishes those reserves based upon management's assessment of the exposure associated with permanent tax differences and tax credits. In addition, valuation allowances are established when management determines that it is more likely than not that some portion or all of a deferred tax asset will not be realized. Tax reserves and valuation allowances are analyzed periodically and adjusted as events occur or circumstances change that warrant adjustments to those balances.

Deferred Rent Obligations

Rent expense under noncancelable operating leases with scheduled rent increases and landlord incentives are accounted for on a straight-line basis over the lease term beginning with the effective lease commencement date. The excess of straight-line rent

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

expense over scheduled payment amounts and landlord incentives is recorded as a deferred liability. As of the end of Fiscal 2006 and Fiscal 2005, unamortized deferred rent obligations classified in other non-current liabilities in the accompanying consolidated balance sheets were approximately \$85 million and \$74 million, respectively.

Derivatives and Financial Instruments

The Company accounts for derivative instruments in accordance with FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities," and subsequent amendments (collectively, "FAS 133"). FAS 133 requires that all derivative instruments be recognized on the balance sheet at fair value. In addition, FAS 133 provides that, for derivative instruments that qualify for hedge accounting, changes in the fair value are either (a) offset against the changes in fair value of the hedged assets, liabilities, or firm commitments through earnings or (b) recognized in stockholders' equity until the hedged item is recognized in earnings, depending on whether the derivative is being used to hedge changes in fair value or cash flows. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

The carrying value of the Company's financial instruments approximates fair value, except for certain differences relating to fixed-rate debt, investments in other entities accounted for using the equity method of accounting and other financial instruments. However, other than differences in the fair value of fixed-rate debt as disclosed in Note 13, these differences were not significant at April 1, 2006 and April 2, 2005. The fair value of financial instruments generally is determined by reference to market values resulting from trading on a national securities exchange or an over-the-counter market. In cases where quoted market prices are not available, fair value is based on estimates using present value or other valuation techniques.

For cash flow reporting purposes, the Company classifies proceeds received or paid upon the settlement of a derivative financial instrument in the same manner as the item being hedged.

4. RECENTLY ISSUED ACCOUNTING STANDARDS

Stock-Based Compensation

In December 2004, the FASB issued FAS 123R and, in March 2005, the SEC issued Staff Accounting Bulletin No. 107 ("SAB 107"). SAB 107 provides implementation guidance for companies to use in their adoption of FAS 123R. FAS 123R supersedes both APB 25, which permitted the use of the intrinsic-value method in accounting for stock-based compensation, and FAS 123, which allowed companies applying APB 25 to just disclose in their financial statements the pro forma effect on net income from applying the fair-value method of accounting for stock-based compensation.

Under FAS 123R, all forms of share-based payments to employees, including stock options, would be treated as compensation and recognized in the statement of operations based on their fair value at the date of grant for awards that actually vest. This standard is effective for awards granted, modified or settled by the Company beginning on April 2, 2006. The Company has historically accounted for stock-based compensation under APB 25 and has adopted FAS 123R effective as of Fiscal 2007 under the modified prospective transition method.

The adoption of FAS 123R is expected to have a significant future impact on the Company's reported net income and earnings per share. See "Stock-Based Compensation" under Note 3 for the pro forma impact of applying the fair-value method of accounting for all stock-based compensation awards in accordance with the provisions of FAS 123.

Other Recently Issued Accounting Standards

In May 2005, the FASB issued Statement No. 154, "Accounting Changes and Error Corrections" ("FAS 154"). FAS 154 generally requires that accounting changes and errors be applied retrospectively. FAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company does not expect FAS 154 to have a material impact on its financial statements.

In March 2005, the FASB issued Statement of Financial Accounting Standards Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations" ("FIN 47"). FIN 47 provides clarification regarding the timing of liability recognition for legal obligations associated with the retirement of a tangible long-lived asset when the timing and/or method of settlement are conditioned on a future event. The Company adopted the provisions of FIN 47 during Fiscal 2006. The application of FIN 47 did not have a material effect on the Company's financial statements.

In November 2004, the FASB issued Statement No. 151, "Inventory Costs" ("FAS 151"). FAS 151 clarifies standards for the treatment of abnormal amounts of idle facility expense, freight, handling costs and spoilage. FAS 151 is effective for fiscal years beginning after June 15, 2005. The Company does not expect FAS 151 to have a material effect on its financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

5. ACQUISITIONS*Acquisition of Polo Jeans Business*

On February 3, 2006, the Company acquired from Jones Apparel Group, Inc. and subsidiaries (“Jones”) all of the issued and outstanding shares of capital stock of Sun Apparel, Inc., the Company’s licensee for men’s and women’s casual apparel and sportswear in the United States and Canada (the “Polo Jeans Business”). The acquisition cost was approximately \$260 million, including \$5 million of transaction costs. The purchase price is subject to certain post-closing adjustments. In addition, simultaneous with the transaction, the Company settled all claims under its litigation with Jones for \$100 million (see Note 15).

The Company determined that the terms of the pre-existing licensing relationship were reflective of market. However, because the Company simultaneously purchased a business and settled all pre-existing litigation, the aggregate consideration exchanged was required to be allocated for accounting purposes in proportion to the underlying fair values of the legal settlement and the Polo Jeans Business acquired. Based on the arm’s-length negotiation with Jones, the Company determined that the fair value of the legal settlement was \$100 million, which equaled the amount of a litigation reserve initially established by the Company during Fiscal 2005. The remaining \$255 million of consideration exchanged was allocated to the Polo Jeans Business based on valuation analyses prepared by an independent valuation firm.

The results of operations for the Polo Jeans Business have been consolidated in the Company’s results of operations commencing February 4, 2006. In addition, the purchase price has been allocated on a preliminary basis as follows: inventory of \$36 million; finite-lived intangible assets of \$159 million (consisting of the re-acquired license of \$97 million, customer relationships of \$57 million and order backlog of \$5 million); goodwill of \$129 million; and deferred tax and other liabilities, net, of \$64 million. Other than inventory, Jones retained the right to all working capital balances on the date of closing.

The Company is in the process of completing its assessment of the underlying fair value of assets acquired and liabilities assumed. As a result, the purchase price allocation to the underlying net assets is subject to change. The Company has entered into a transition services agreement with Jones to provide a variety of operational, financial and information systems services over a period of six to twelve months.

Acquisition of Footwear Business

On July 15, 2005, the Company acquired from Reebok International, Ltd. (“Reebok”) all of the issued and outstanding shares of capital stock of Ralph Lauren Footwear Co., Inc., the Company’s global licensee for men’s, women’s and children’s footwear, as well as certain foreign assets owned by affiliates of Reebok (collectively, the “Footwear Business”). The acquisition cost was approximately \$112 million in cash, including \$2 million of transaction costs. In addition, Reebok and certain of its affiliates entered into a transition services agreement with the Company to provide a variety of operational, financial and information systems services over a period of twelve to eighteen months.

The Company determined that the terms of the pre-existing licensing relationship were reflective of market. As such, based on valuation analyses prepared by an independent valuation firm, the Company allocated all of the consideration exchanged to the purchase of the Footwear Business, and no settlement gain or loss was recognized in connection with the transaction.

The results of operations for the Footwear Business for the period are included in the consolidated results of operations commencing July 16, 2005. In addition, the accompanying consolidated financial statements include the following preliminary allocation of the acquisition cost to the net assets acquired based on their respective estimated fair values: trade receivables of \$17 million; inventory of \$26 million; finite-lived intangible assets of \$62 million (consisting of the footwear license at \$38 million, customer relationships at \$23 million and order backlog at \$1 million); goodwill of \$20 million; other assets of \$1 million; and liabilities of \$14 million.

The Company is in the process of completing its assessment of the underlying fair value of assets acquired and liabilities assumed. As a result, the purchase price allocation to the underlying net assets is subject to change.

Acquisition of Childrenswear Business

On July 2, 2004, the Company acquired certain assets and assumed certain liabilities of RL Childrenswear Company, LLC, the Company’s licensee holding the exclusive licenses to design, manufacture, merchandise and sell newborn, infant, toddler, girls and boys clothing in the United States, Canada and Mexico (the “Childrenswear Business”). The purchase price was approximately \$264 million, including transaction costs, deferred payments of \$15 million payable over the three years after the acquisition date and \$5 million of contingent payments. The contingent payments were conditional on certain sales targets

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

being attained, and during Fiscal 2005, the Company recognized the obligation with a corresponding increase in goodwill because it became probable that the sales targets would be attained. As of the end of Fiscal 2006, \$13 million of the deferred and conditional payments were made and the remaining portion of approximately \$7 million of deferred and conditional payments were classified as a component of current liabilities (\$4 million) and other non-current liabilities (\$3 million) in the accompanying consolidated balance sheets.

The results of operations for the Childrenswear Business for the period are included in the Company's consolidated results of operations commencing July 2, 2004. In addition, the accompanying consolidated financial statements include the following allocation of the acquisition cost to the net assets acquired based on their respective fair values: inventory of \$27 million; property and equipment of \$8 million; finite-lived intangible assets of \$32 million (consisting of non-compete agreements of \$2 million and customer relationships of \$30 million); other assets of \$1 million; goodwill of \$208 million and liabilities of \$12 million.

6. INVENTORIES

Inventories consist of the following:

(millions)	APRIL 1, 2006	APRIL 2, 2005
RAW MATERIALS	\$ 6.0	\$ 5.3
WORK-IN-PROCESS	22.0	8.3
FINISHED GOODS	457.5	416.5
	<u>\$ 485.5</u>	<u>\$ 430.1</u>

7. PROPERTY AND EQUIPMENT

Property and equipment, net, consist of the following:

(millions)	APRIL 1, 2006	APRIL 2, 2005
LAND AND IMPROVEMENTS	\$ 9.9	\$ 9.9
BUILDINGS	41.4	19.0
FURNITURE AND FIXTURES	408.4	373.3
MACHINERY AND EQUIPMENT	320.3	245.9
LEASEHOLD IMPROVEMENTS	493.1	451.3
	<u>1,273.1</u>	<u>1,099.4</u>
LESS ACCUMULATED DEPRECIATION	(724.3)	(611.5)
	<u>\$ 548.8</u>	<u>\$ 487.9</u>

As discussed in Note 3, the Company periodically evaluates the recoverability of the carrying value of fixed assets whenever events or changes in circumstances indicate that the assets' values may be impaired. During Fiscal 2006, the Company recorded impairment charges of approximately \$10.8 million to reduce the carrying value of fixed assets, primarily relating to its Club Monaco retail business, including its Caban Concept and Factory Outlet stores. This impairment charge primarily related to lower-than-expected store performance and preceded the Company's implementation in February 2006 of a plan to restructure these operations. In measuring the amount of the impairment, fair value was determined based on discounted expected cash flows. See Note 11 for a discussion of the Club Monaco restructuring plan and related charges.

The Company recorded a similar \$1.5 million retail store impairment charge during Fiscal 2005.

8. GOODWILL AND OTHER INTANGIBLE ASSETS

As discussed in Note 3, the Company accounts for goodwill and other intangible assets in accordance with FAS 142. Under FAS 142, goodwill and certain other intangible assets deemed to have indefinite useful lives are not amortized. Rather, goodwill and such indefinite-lived intangible assets are subject to annual impairment testing. Finite-lived intangible assets continue to be amortized over their respective useful lives. Based on the Company's annual impairment testing of goodwill and indefinite-lived intangible assets in each of Fiscal 2006, Fiscal 2005 and Fiscal 2004, no impairment charges were deemed necessary.

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Goodwill

The following analysis details the changes in goodwill for each reportable segment during Fiscal 2006 and Fiscal 2005:

(millions)	WHOLESALE	RETAIL	LICENSING	TOTAL
BALANCE AT APRIL 3, 2004	\$ 151.1	\$ 74.0	\$ 116.5	\$ 341.6
ACQUISITION-RELATED ACTIVITY ^(a)	209.6	–	–	209.6
OTHER ADJUSTMENTS ^(b)	7.2	0.5	–	7.7
BALANCE AT APRIL 2, 2005	\$ 367.9	\$ 74.5	\$ 116.5	\$ 558.9
ACQUISITION-RELATED ACTIVITY ^(a)	149.0	1.2	–	150.2
OTHER ADJUSTMENTS ^(b)	(9.1)	(0.3)	–	(9.4)
BALANCE AT APRIL 1, 2006	\$ 507.8	\$ 75.4	\$ 116.5	\$ 699.7

(a) Acquisition-related activity primarily includes the acquisition of the Childrenswear Business in Fiscal 2005 and the acquisitions of the Footwear Business and Polo Jeans Business in Fiscal 2006.

(b) Other adjustments principally include changes in foreign currency exchange rates.

Other Intangible Assets

Other intangible assets consist of the following:

(millions)	APRIL 1, 2006			APRIL 2, 2005		
	GROSS CARRYING AMOUNT	ACCUMULATED AMORTIZATION	NET	GROSS CARRYING AMOUNT	ACCUMULATED AMORTIZATION	NET
INTANGIBLE ASSETS SUBJECT TO AMORTIZATION:						
RE-ACQUIRED LICENSED TRADEMARKS	\$ 144.5	\$ (5.0)	\$ 139.5	\$ 17.4	\$ (3.1)	\$ 14.3
NON-COMPETE AGREEMENTS	2.5	(1.5)	1.0	2.5	(0.6)	1.9
CUSTOMER RELATIONSHIPS	110.2	(3.4)	106.8	29.9	(0.9)	29.0
OTHER	4.9	(1.6)	3.3	0.4	(0.1)	0.3
TOTAL INTANGIBLE ASSETS SUBJECT TO AMORTIZATION	\$ 262.1	\$ (11.5)	\$ 250.6	\$ 50.2	\$ (4.7)	\$ 45.5
INTANGIBLE ASSETS NOT SUBJECT TO AMORTIZATION:						
TRADEMARKS AND BRANDS	7.9	–	7.9	1.5	–	1.5
TOTAL OTHER INTANGIBLE ASSETS	\$ 270.0	\$ (11.5)	\$ 258.5	\$ 51.7	\$ (4.7)	\$ 47.0

Amortization

Based on the amount of intangible assets subject to amortization at April 1, 2006, the expected amortization for each of the next five fiscal years and thereafter is as follows:

(millions)	AMORTIZATION EXPENSE
FISCAL 2007	\$ 15.5
FISCAL 2008	11.9
FISCAL 2009	11.7
FISCAL 2010	11.7
FISCAL 2011	11.5
THEREAFTER	188.3
	\$ 250.6

The expected amortization expense above reflects estimated useful lives assigned to the Company's finite-lived intangible assets as follows: re-acquired licensed trademarks of 10 to 25 years; non-compete agreements of 3 years; and customer relationships of 5 to 25 years.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9. OTHER NON-CURRENT ASSETS

Other non-current assets consist of the following:

(millions)	APRIL 1, 2006	APRIL 2, 2005
EQUITY-METHOD INVESTMENTS	\$ 63.6	\$ 62.0
OFFICERS' LIFE INSURANCE	51.8	51.2
OTHER NON-CURRENT ASSETS	87.8	69.9
	<u>\$ 203.2</u>	<u>\$ 183.1</u>

10. OTHER CURRENT AND NON-CURRENT LIABILITIES

Accrued expenses and other current liabilities consist of the following:

(millions)	APRIL 1, 2006	APRIL 2, 2005
ACCRUED OPERATING EXPENSES	\$ 238.3	\$ 192.2
ACCRUED LITIGATION AND CLAIMS RESERVES	0.3	106.2
ACCRUED PAYROLL AND BENEFITS	71.8	61.7
ACCRUED RESTRUCTURING CHARGES	3.9	5.8
	<u>\$ 314.3</u>	<u>\$ 365.9</u>

Other non-current liabilities consist of the following:

(millions)	APRIL 1, 2006	APRIL 2, 2005
CAPITAL LEASE OBLIGATIONS	\$ 24.2	\$ 1.9
DEFERRED RENT OBLIGATIONS	84.7	74.1
MINORITY INTEREST	17.9	9.4
OTHER	48.0	52.2
	<u>\$ 174.8</u>	<u>\$ 137.6</u>

11. RESTRUCTURING LIABILITIES

The Company has recorded restructuring liabilities over the past few years relating to various cost-savings initiatives, as well as certain of its acquisitions. In accordance with US GAAP, restructuring costs incurred in connection with an acquisition are capitalized as part of the purchase accounting for the transaction. Such acquisition-related restructuring costs were not material in any period. However, all costs for non-acquisition related restructuring initiatives are required to be expensed either in the period they were incurred or committed to, in accordance with US GAAP. A description of the nature of significant non-acquisition related restructuring activities and related costs is presented below.

Fiscal 2006 Restructuring

During the fourth quarter of Fiscal 2006, the Company committed to a plan to restructure the Company's Club Monaco retail business. In particular, this plan consisted of the closure of all five Club Monaco factory outlet stores and the intention to dispose of by sale or closure all eight of Club Monaco's Caban Concept stores (collectively, the "Club Monaco Restructuring Plan"). In connection with this plan, an aggregate restructuring-related charge of \$12 million was recognized in Fiscal 2006. This charge consisted of (a) a \$3 million writedown of inventory to estimated net realizable value, which has been classified as a component of cost of goods sold in the accompanying consolidated statements of operations and (b) a \$5 million writedown of fixed and other net assets, which has been classified as a component of restructuring charges in the accompanying consolidated statements of operations and (c) the recognition of a \$4 million liability relating to lease termination costs, which has been classified as a component of restructuring charges in the accompanying consolidated statements of operations. The lease termination costs are expected to be paid by the end of Fiscal 2007.

In addition, during its first quarter of Fiscal 2007, the Company expects to recognize an additional \$2 million restructuring charge relating to Club Monaco's Caban Concept stores. Such costs will be incurred pursuant to the Club Monaco Restructuring Plan, but are not recognizable until Fiscal 2007 in accordance with US GAAP because the leased space was still being used at the end of Fiscal 2006.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Fiscal 2005 Restructurings

During Fiscal 2005, the Company incurred approximately \$2 million of restructuring costs, principally relating to severance obligations in connection with its European operations. Such obligations were substantially paid by the end of Fiscal 2006, and the charge was classified as a component of restructuring charges in the accompanying consolidated statements of operations.

Fiscal 2004 Restructurings

During Fiscal 2004, the Company incurred approximately \$19 million of restructuring costs. These restructuring costs consisted of (a) approximately \$8 million of mostly severance-related costs associated with a European restructuring, (b) approximately \$10 million of lease-related costs associated with a retail restructuring and (c) approximately \$1 million of lease-related costs associated with the closing of certain RRL retail stores. Such amounts were substantially paid by the end of Fiscal 2006, and the charge was classified as a component of restructuring charges in the accompanying consolidated statements of operations.

12. INCOME TAXES

Domestic and foreign pretax income are as follows:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
DOMESTIC	\$ 396.9	\$ 154.8	\$ 201.5
FOREIGN	106.0	143.0	61.6
TOTAL	\$ 502.9	\$ 297.8	\$ 263.1

Current and deferred income taxes (tax benefits) provided are as follows:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
CURRENT:			
FEDERAL ^(a)	\$ 118.0	\$ 102.0	\$ 81.8
STATE AND LOCAL ^(a)	14.9	17.3	4.1
FOREIGN	26.4	16.1	10.5
	159.3	135.4	96.4
DEFERRED:			
FEDERAL	24.3	(33.6)	(5.4)
STATE AND LOCAL	11.8	2.4	(1.0)
FOREIGN	(0.5)	3.2	3.9
	35.6	(28.0)	(2.5)
TOTAL TAX PROVISION	\$ 194.9	\$ 107.4	\$ 93.9

(a) Excludes federal, state and local tax benefits of \$22 million in Fiscal 2006, \$19 million in Fiscal 2005 and \$6 million in Fiscal 2004 resulting from the exercise of employee stock options. Such amounts were credited to additional paid-in-capital as a component of stockholders' equity.

The differences between income taxes expected at the U.S. federal statutory income tax rate of 35% and income taxes provided are as set forth below:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
PROVISION FOR INCOME TAXES AT THE U.S. FEDERAL STATUTORY RATE	\$ 176.0	\$ 104.2	\$ 92.1
INCREASE (DECREASE) DUE TO:			
STATE AND LOCAL INCOME TAXES, NET OF FEDERAL BENEFIT	17.4	12.8	2.0
FOREIGN INCOME TAXED AT DIFFERENT RATES, NET OF U.S. FOREIGN TAX CREDITS	(5.6)	(12.0)	5.3
OTHER	7.1	2.4	(5.5)
TOTAL INCOME TAX PROVISION (BENEFIT)	\$ 194.9	\$ 107.4	\$ 93.9

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Significant components of the Company's net deferred tax assets are as follows:

(millions)	APRIL 1, 2006	APRIL 2, 2005
CURRENT DEFERRED TAX ASSETS (LIABILITIES):		
RECEIVABLE ALLOWANCES AND RESERVES	\$ 18.3	\$ 24.2
UNIFORM INVENTORY CAPITALIZATION	8.3	6.6
EMPLOYEE BENEFITS AND COMPENSATION	2.6	2.2
RESTRUCTURING RESERVES AND OTHER ACCRUED EXPENSES	7.4	42.9
OTHER	(3.3)	(1.1)
VALUATION ALLOWANCE	(0.9)	—
NET CURRENT DEFERRED TAX ASSETS (LIABILITIES)	32.4	74.8
NON-CURRENT DEFERRED TAX ASSETS (LIABILITIES):		
PROPERTY, PLANT AND EQUIPMENT	19.9	2.8
GOODWILL AND OTHER INTANGIBLE ASSETS	(88.3)	(17.7)
NET OPERATING LOSSES CARRYFORWARDS	12.8	24.6
CUMULATIVE TRANSLATION ADJUSTMENT AND HEDGES	21.2	17.7
DEFERRED COMPENSATION	25.8	15.4
OTHER	(3.6)	10.1
VALUATION ALLOWANCE	(8.6)	(16.9)
NET NON-CURRENT DEFERRED TAX ASSETS (LIABILITIES)	(20.8)	36.0
NET DEFERRED TAX ASSETS (LIABILITIES)	\$ 11.6	\$ 110.8

We have available federal, state and foreign net operating loss carryforwards of approximately \$2 million, \$16 million and \$6 million, respectively, for tax purposes to offset future taxable income. The net operating loss carryforwards expire beginning in Fiscal 2007. The utilization of the federal net operating loss carryforwards is subject to the limitations of Internal Revenue Code Section 382, which applies following certain changes in ownership of the entity generating the loss carryforward.

Also, we have available state and foreign net operating loss carryforwards of approximately \$22 million and \$24 million, respectively, for which no net deferred tax asset has been recognized. A full valuation allowance has been recorded since we do not believe that we will more likely than not be able to utilize these carryforwards to offset future taxable income. Additionally, we have recorded a valuation allowance against certain other deferred tax assets relating to our foreign operations. Subsequent recognition of these deferred tax assets, as well as a portion of the foreign net operating loss carryforwards, would result in an income tax benefit in the year of such recognition. These valuation allowances have been recorded because management has determined that it is more likely than not that such tax benefits will not be realized.

Provision has not been made for United States or additional foreign taxes on approximately \$222 million of undistributed earnings of foreign subsidiaries. Those earnings have been and will continue to be reinvested. These earnings could become subject to tax if they were remitted as dividends, if foreign earnings were lent to PRLC, a subsidiary or a United States affiliate of PRLC, or if the stock of the subsidiaries were sold. Determination of the amount of unrecognized deferred tax liability with respect to such earnings is not practical. We believe that the amount of the additional taxes that might be payable on the earnings of foreign subsidiaries, if remitted, would be partially offset by United States foreign tax credits.

The American Jobs Creation Act of 2004 (the "Jobs Act") included a special one-time 85% dividends received deduction on the repatriation of certain foreign earnings to a U.S. taxpayer (the "Repatriation Provision"), provided that specified conditions and restrictions are satisfied, including a requirement that the foreign repatriated earnings are invested in the U.S pursuant to a domestic reinvestment plan. The Company has evaluated the impacts of the Repatriation Provision, and has decided to continue to reinvest their foreign earnings in investments outside the U.S.

The Company is periodically examined by various federal, state and foreign tax jurisdictions. The tax years under examination vary by jurisdiction. We regularly consider the likelihood of assessments in each of the taxing jurisdictions and have established tax allowances which represent management's best estimate of the potential assessments. The resolution of tax matters could differ from the amount reserved. While that difference could be material to the result of operations and cash flows for any affected reporting period, it is not expected to have a material impact on consolidated financial position or consolidated liquidity.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

13. DEBT

Debt consists of the following:

(millions)	APRIL 1, 2006	APRIL 2, 2005
REVOLVING CREDIT FACILITY	\$ —	\$ —
6.125% EURO-DENOMINATED NOTES DUE NOVEMBER 2006	280.4	291.0
TOTAL DEBT	280.4	291.0
LESS CURRENT MATURITIES OF DEBT	(280.4)	—
TOTAL LONG-TERM DEBT	\$ —	\$ 291.0

Euro Debt

The Company has outstanding approximately Euro 227 million principal amount of 6.125% notes that are due in November 2006 (the “Euro Debt”). The carrying value of the Euro Debt changes as a result of changes in Euro exchange rates and changes in its fair value associated with an interest-rate swap agreement that had been used as an effective hedge against changes in the fair value of the Euro Debt (see Note 14).

In the event of certain developments involving United States withholding taxes or changes in information reporting requirements, the Euro Debt may be redeemed in whole at any time at their principal amount, together with interest accrued to the date fixed for redemption. The Company also has the option to redeem the Euro Debt at any time at a price based on the sum of the present values on the remaining scheduled redemption dates, using a discount rate based on the midmarket annual yield to maturity of the German Government Bund 6.25% due April 2006, or, if that security is no longer outstanding, a similar security in the reasonable judgment of an independent valuation firm, of the then remaining scheduled payments of principal and interest on the Euro Debt to be redeemed, plus accrued interest. The redemption price will in no event be less than 100% of the principal amount of the Euro Debt to be redeemed.

Revolving Credit Facility

The Company has a credit facility (the “Credit Facility”) that currently provides for a \$450 million revolving line of credit, which can be increased to up to \$525 million if one or more new or existing lenders under the facility agree to increase their commitments. The credit facility also is used to support the issuance of letters of credit. As of April 1, 2006, there were no borrowings outstanding under the Credit Facility, but the Company was contingently liable for \$46 million of outstanding letters of credit (primarily relating to inventory purchase commitments).

The Credit Facility expires on October 6, 2009. There are no mandatory reductions in borrowing availability throughout its term.

Borrowings under the Credit Facility bear interest at a rate equal to an applicable margin plus, at the Company’s option, either (a) a base rate determined by reference to the higher of (i) the prime commercial lending rate of JPMorgan Chase Bank in effect from time to time and (ii) the weighted-average overnight federal funds rate (as published by the Federal Reserve Bank of New York) plus 50 basis points or (b) a LIBOR rate in effect from time to time, as adjusted for the Federal Reserve Board’s Euro currency liabilities maximum reserve percentage. The applicable margin was 62.5 basis points as of the end of Fiscal 2006 and is subject to adjustment based on the Company’s credit ratings at the time of any borrowings.

In addition to paying interest on any outstanding borrowings under the Credit Facility, the Company is required to pay a commitment fee to the lenders under the Credit Facility in respect of the unutilized commitments. The commitment fee rate was 15 basis points as of the end of Fiscal 2006, and is subject to adjustment based on the Company’s credit ratings.

The Credit Facility contains a number of covenants that, among other things, restrict the Company’s ability, subject to specified exemptions, to incur additional debt; incur liens and contingent liabilities; sell or dispose of assets, including equity interests; merge with or acquire other companies; liquidate or dissolve itself; engage in businesses that are not in a related line of business; make loans, advances or guarantees; engage in transactions with affiliates; and make investments. In addition, the Credit Facility requires the Company to maintain certain financial covenants, consisting of (i) a minimum ratio of Earnings Before Interest, Taxes, Depreciation, Amortization and Rent (“EBITDAR”) to the sum of Consolidated Interest Expense and Consolidated Lease Expense and (ii) a maximum ratio of Adjusted Debt to EBITDAR, as such terms are defined in the Credit Facility. As of April 1, 2006, the Company was in compliance with all covenants under the Credit Facility.

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Upon the occurrence of an event of default under the Credit Facility, the lenders may cease making loans, terminate the Credit Facility, and declare all amounts outstanding to be immediately due and payable. The Credit Facility specifies a number of events of default (many of which are subject to applicable grace periods), including, among others, the failure to make timely principal and interest payments or to satisfy the covenants, including the financial covenants described above. Additionally, the Credit Facility provides that an event of default will occur if Mr. Ralph Lauren, the Company's Chairman and Chief Executive Officer, and related entities fail to maintain a specified minimum percentage of the voting power of the Company's common stock.

Fair Value of Debt

Based on the level of market interest rates prevailing at April 1, 2006, the fair value of the Company's fixed-rate debt approximated its carrying value. At April 2, 2005, the fair value of the Company's fixed-rate debt exceeded its carrying value by approximately \$16 million. Unrealized gains or losses on debt do not result in the realization or expenditure of cash, unless the debt is retired prior to its maturity.

14. DERIVATIVE FINANCIAL INSTRUMENTS

The Company has exposure to changes in foreign currency exchange rates relating to both the cash flows generated by its international operations and the fair value of its foreign operations, as well as exposure to changes in the fair value of its fixed-rate debt relating to changes in interest rates. Consequently, the Company uses derivative financial instruments to manage such risks. The Company does not enter into derivative transactions for speculative purposes. The following is a summary of the Company's risk management strategies and the effect of those strategies on the Company's financial statements.

Foreign Currency Risk Management

Foreign Currency Exchange Contracts

The Company enters into forward foreign exchange contracts as hedges relating to identifiable currency positions to reduce its risk from exchange rate fluctuations on inventory purchases and intercompany royalty payments. As part of its overall strategy to manage the level of exposure to the risk of foreign currency exchange rate fluctuations, primarily exposure to changes in the value of the Euro and the Japanese Yen, the Company hedges a portion of its foreign currency exposures anticipated over the ensuing twelve-month to two-year period. In doing so, the Company uses foreign exchange contracts that generally have maturities of three months to two years to provide continuing coverage throughout the hedging period.

At April 1, 2006, the Company had contracts for the sale of \$90 million of foreign currencies at fixed rates. Of these \$90 million of sales contracts, \$22 million were for the sale of Euros and \$68 million were for the sale of Japanese Yen. The fair value of the forward contracts was an unrealized loss of \$2 million. At April 2, 2005, the Company had contracts for the sale of \$224 million of foreign currencies at fixed rates. Of these \$224 million of sales contracts, \$124 million were for the sale of Euros and \$100 million were for the sale of Japanese Yen. The fair value of the forward contracts was an unrealized loss of \$7 million.

The Company records foreign currency exchange contracts at fair value in its balance sheet and designated these derivative instruments as cash flow hedges in accordance with FAS 133. As such, the related gains or losses on these contracts are deferred in stockholders' equity as a component of accumulated other comprehensive income. These deferred gains and losses are then either recognized in income in the period in which the related royalties being hedged are received, or in the case of inventory purchases, recognized as part of the cost of the inventory being hedged when sold. However, to the extent that any of these foreign currency exchange contracts are not considered to be perfectly effective in offsetting the change in the value of the royalties or inventory purchases being hedged, any changes in fair value relating to the ineffective portion of these contracts are immediately recognized in earnings. No significant gains or losses relating to ineffective hedges were recognized in any period.

The Company had deferred net losses on foreign currency exchange contracts in the amount of approximately \$1 million at the end of Fiscal 2006, less than half of which is expected to be recognized in earnings in Fiscal 2007. Net losses on foreign currency exchange contracts in the amount of approximately \$6 million were deferred at the end of Fiscal 2005. The Company recognized net losses on foreign currency exchange contracts in earnings of \$5 million for Fiscal 2006 and \$11 million for Fiscal 2005.

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Hedge of a Net Investment in Certain European Subsidiaries

The Company has outstanding approximately Euro 227.0 million principal amount of Euro Debt. The entire principal amount of the Euro Debt has been designated as a fair-value hedge of the Company's net investment in certain of its European subsidiaries in accordance with FAS 133. As required by FAS 133, the changes in fair value of a derivative instrument that is designated as, and is effective as, an economic hedge of the net investment in a foreign operation are reported in the same manner as a translation adjustment under FASB Statement No. 52, "Foreign Currency Translation," to the extent it is effective as a hedge. As such, changes in the fair value of the Euro Debt resulting from changes in the Euro exchange rate are reported in stockholders' equity as a component of accumulated other comprehensive income. The Company recorded gains (losses) in stockholders' equity on the translation of the Euro Debt to U.S. dollars in the amount of approximately \$4 million for Fiscal 2006, \$(18) million for Fiscal 2005 and \$(31) million for Fiscal 2004.

Interest Rate Risk Management

Historically, the Company has used floating-rate interest rate swap agreements to hedge changes in the fair value of its fixed-rate Euro Debt. These interest rate swap agreements, which effectively converted fixed interest rate payments on the Company's Euro Debt to a floating-rate basis, were designated as a fair value hedge in accordance with FAS 133. The Company had interest rate swap agreements on the amount of approximately Euro 205 million notional amount of indebtedness as of the end of Fiscal 2005, but all of such swap agreements were terminated in March 2006. No other interest rate swap agreements were held as of the end of Fiscal 2006.

As a fair value hedge, the Company records interest rate swap agreements at fair value in its balance sheet. Changes in fair value of the interest rate swap agreements are offset in earnings against changes in the fair value of the underlying portion of the Euro Debt being hedged. In accordance with FAS 133, the Company had assumed no hedge ineffectiveness as the terms of the interest rate swaps mirrored the terms of the Euro debt.

In connection with the termination of these interest rate swap agreements in Fiscal 2006, the Company received a net settlement of approximately \$5 million. Such amount has been reflected as an increase in the carrying value of the Euro Debt and will be recognized as an adjustment to interest expense (similar to the accounting for a debt premium) over the remaining maturity of the Euro Debt.

Credit Risk

The Company monitors its positions with, and the credit quality of, the financial institutions that are party to any of its financial transactions. Credit risk related to derivative financial instruments is considered low because the agreements are entered into with strong creditworthy counterparties.

15. COMMITMENTS AND CONTINGENCIES*Leases*

The Company operates its retail stores under various leasing arrangements. The Company also occupies various office and warehouse facilities and uses certain equipment under many lease agreements. Such leasing arrangements are accounted for in accordance with US GAAP as either an operating lease or a capital lease. In this context, capital leases include leases whereby the Company is considered to have the substantive risks of ownership during construction of a leased property pursuant to the provisions of EITF No. 97-10, "The Effect of Lessee Involvement in Asset Construction" ("EITF 97-10"). Information on the Company's operating and capital leasing activities is set forth below.

Operating Leases

The Company is typically required to make minimum rental payments and often contingent rental payments under its operating leases. Substantially all outlet and full-price retail store leases provide for contingent rentals based upon sales, and certain rental agreements require payment based solely on a percentage of sales. Rent expense, net of sublease income which was not significant, was \$137 million in Fiscal 2006, \$128 million in Fiscal 2005 and \$108 million in Fiscal 2004. Such amounts include contingent rental charges of \$12 million in Fiscal 2006, \$10 million in Fiscal 2005 and \$8 million in Fiscal 2004. In addition to such amounts, the Company is normally required to pay taxes, insurance and occupancy costs relating to the leased real estate properties.

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At April 1, 2006, future minimum rental payments under noncancelable operating leases with lease terms in excess of one year were as follows:

(millions)	ANNUAL MINIMUM OPERATING LEASE PAYMENT ^(a)
FISCAL 2007	\$ 143.3
FISCAL 2008	134.0
FISCAL 2009	124.1
FISCAL 2010	110.7
FISCAL 2011	87.7
THEREAFTER	528.0
TOTAL	\$ 1,127.8

(a) Net of sublease income, which is not significant in any period.

Capital Leases

Assets under capital leases amounted to \$32 million at the end of Fiscal 2006 and \$9 million at the end of Fiscal 2005. Such assets are classified within property and equipment in the accompanying consolidated balance sheets. At April 1, 2006, future minimum rental payments under noncancelable capital leases with lease terms in excess of one year were as follows:

(millions)	ANNUAL MINIMUM CAPITAL LEASE PAYMENT ^(a)
FISCAL 2007	\$ 3.6
FISCAL 2008	3.5
FISCAL 2009	3.5
FISCAL 2010	3.5
FISCAL 2011	3.5
THEREAFTER	34.7
TOTAL	\$ 52.3

(a) Net of sublease income, which is not significant in any period.

Employment Agreements

We have employment agreements with certain executives in the normal course of business which provide for compensation and certain other benefits. The agreements also provide for severance payments under certain circumstances.

Other Commitments

Other off-balance sheet firm commitments, which include outstanding letters of credit, amounted to approximately \$55 million at April 1, 2006.

In addition, the Company has the right to purchase the 50% interest in RL Media that currently is owned by NBC at a price equal to fair value at periodic intervals beginning in 2012 or at an earlier date upon a change in control of NBC. In turn, under certain limited conditions which include a change in control of the Company and the absence of an initial public offering of RL Media by at least 2010, NBC has the right to offer to sell its 50% interest in RL Media to the Company at a price equal to the fair value.

Litigation

Jones Apparel Litigation

Since June 2003, the Company had been involved in litigation with Jones, primarily relating to certain alleged breaches of the terms of the Lauren license agreement between the parties. In February 2006, simultaneous with the transaction to acquire the Polo Jeans Business from Jones, the Company settled all claims under the litigation at a negotiated cost of \$100 million. The settlement amount equaled the reserve initially established by the Company during the fourth quarter of Fiscal 2005. Accordingly, the settlement had no effect on the Company's consolidated operating results for Fiscal 2006.

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Credit Card Matters

We are indirectly subject to various claims relating to allegations of a security breach in 2004 of our retail point of sale system, including fraudulent credit card charges, the cost of replacing cards and related monitoring expenses and other related claims. These claims have been made by various banks in respect of credit cards issued by them pursuant to the rules of Visa® and MasterCard® credit card associations. We recorded an initial charge of \$6.2 million to establish a reserve for this matter in the fourth quarter of Fiscal 2005, representing management's best estimate at the time of the probable loss incurred. However, in September 2005, we were notified by our agent bank that the aggregate amount of claims had increased to \$12 million, with an estimated \$1 million of additional claims yet to be asserted. Accordingly, we recorded an additional \$6.8 million charge during the second quarter of Fiscal 2006 to increase our reserve against this revised estimate of total exposure. Such charge has been classified as a component of selling, general and administrative expenses in our accompanying consolidated statements of operations.

The ultimate outcome of this matter could differ materially from the amounts recorded and could be material to the results of operations for any affected period. However, management does not expect that the ultimate resolution of this matter will have a material adverse effect on the Company's liquidity or financial position.

Wathne Imports Litigation

On August 19, 2005, Wathne Imports, Ltd., our domestic licensee for luggage and handbags ("Wathne"), filed a complaint in the U.S. District Court in the Southern District of New York against us and Ralph Lauren, our Chairman and Chief Executive Officer, asserting, among other things, Federal trademark law violations, breach of contract, breach of obligations of good faith and fair dealing, fraud and negligent misrepresentation. The complaint sought, among other relief, injunctive relief, compensatory damages in excess of \$250 million and punitive damages of not less than \$750 million. On September 13, 2005, Wathne withdrew this complaint from the U.S. District Court and filed a complaint in the Supreme Court of the State of New York, New York County, making substantially the same allegations and claims (excluding the Federal trademark claims), and seeking similar relief. On February 1, 2006, the court granted our motion to dismiss all of the causes of action, including the cause of action against Mr. Lauren, except for the breach of contract claims, and denied Wathne's motion for a preliminary injunction against our production and sale of men's and women's handbags. On May 16, 2006, a discovery schedule was established for this case running through November 2006. We believe this suit to be without merit and intend to continue to contest it vigorously. Accordingly, management does not expect that the ultimate resolution of this matter will have a material adverse effect on the Company's consolidated financial statements.

Polo Trademark Litigation

On October 1, 1999, we filed a lawsuit against the United States Polo Association Inc. ("USPA"), Jordache, Ltd. and certain other entities affiliated with them, alleging that the defendants were infringing on our trademarks. In connection with this lawsuit, on July 19, 2001, the USPA and Jordache filed a lawsuit against us in the United States District Court for the Southern District of New York. This suit, which was effectively a counterclaim by them in connection with the original trademark action, asserted claims related to our actions in connection with our pursuit of claims against the USPA and Jordache for trademark infringement and other unlawful conduct. Their claims stemmed from our contacts with the United States Polo Association's and Jordache's retailers in which we informed these retailers of our position in the original trademark action. All claims and counterclaims, except for our claims that the defendants violated the Company's trademark rights, were settled in September 2003. We did not pay any damages in this settlement. On July 30, 2004, the Court denied all motions for summary judgement, and trial began on October 3, 2005 with respect to the four "double horseman" symbols that the defendants sought to use. On October 20, 2005, the jury rendered a verdict, finding that one of the defendant's marks violated our world famous Polo Player Symbol trademark and enjoining its further use, but allowing the defendants to use the remaining three marks. On November 16, 2005, we filed a motion before the trial court to overturn the jury's decision and hold a new trial with respect to the three marks that the jury found not to be infringing. The USPA and Jordache have opposed our motion, but have not moved to overturn the jury's decision that the fourth double horseman logo did infringe on our trademarks. Pending the judge's ruling on our motion, it is our belief that the USPA and Jordache cannot produce or sell products bearing any of the double horseman marks. We have preserved our rights to appeal if our motion is denied.

California Labor Law Litigation

On September 18, 2002, an employee at one of our stores filed a lawsuit against the Company and our Polo Retail, LLC subsidiary in the United States District Court for the District of Northern California alleging violations of California antitrust and

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labor laws. The plaintiff purported to represent a class of employees who had allegedly been injured by a requirement that certain retail employees purchase and wear Company apparel as a condition of their employment. The complaint, as amended, sought an unspecified amount of actual and punitive damages, disgorgement of profits and injunctive and declaratory relief. The Company answered the amended complaint on November 4, 2002. A hearing on cross motions for summary judgment on the issue of whether the Company's policies violated California law took place on August 14, 2003. The Court granted partial summary judgment with respect to certain of the plaintiff's claims, but concluded that more discovery was necessary before it could decide the key issue as to whether the Company had maintained for a period of time a dress code policy that violated California law. On January 12, 2006, a proposed settlement of the purported class action was submitted to the court for approval. A hearing on the settlement has been scheduled for June 29, 2006. The proposed settlement cost of \$1.5 million does not exceed the reserve for this matter that we established in Fiscal 2005. The proposed settlement would also result in the dismissal of the similar purported class action filed in San Francisco Superior Court as described below.

On April 14, 2003, a second punitive class action was filed in the San Francisco Superior Court. This suit, brought by the same attorneys, alleges near identical claims to these in the Federal class action. The class representatives consist of former employees and the plaintiff in the federal court action. Defendants in this class action include us and our Polo Retail, LLC, Fashions Outlet of America, Inc., Polo Retail, Inc. and San Francisco Polo, Ltd. subsidiaries as well as a non-affiliated corporate defendant and two current managers. As in the federal action, the complaint seeks an unspecified amount of actual and punitive restitution of monies spent, and declaratory relief. If the judge in the federal class action accepts the proposed settlement, the state court class action would subsequently be dismissed.

On March 2, 2006, a former employee at our Club Monaco store in Los Angeles, California, filed a lawsuit against us in the San Francisco Superior Court alleging violations of California wage and hour laws. The plaintiff purports to represent a class of Club Monaco store employees who allegedly have been injured by being improperly classified as exempt employees and thereby not receiving compensation for overtime and not receiving meal and rest breaks. The complaint seeks an unspecified amount of compensatory damages, disgorgement of profits, attorneys' fees and injunctive relief. We believe this suit is without merit and intend to contest it vigorously. Accordingly, management does not expect that the ultimate resolution of this matter will have a material adverse effect on the Company's consolidated financial statements.

On June 2, 2006, a second punitive class action was filed by different attorneys by a former employee of our Club Monaco store in Cabazon, California, against us in the Los Angeles Superior Court alleging virtually identical claims as to the San Francisco action and consisting of the same class members. As in the San Francisco action, the complaint seeks an unspecified amount of compensatory damages, disgorgement of profits, attorneys' fees and injunctive relief. We believe this suit is without merit and intend to contest it vigorously. Accordingly, management does not expect that the ultimate resolution of this matter will have a material adverse effect on the Company's consolidated financial statements.

On May 30, 2006, four former employees of our Ralph Lauren stores in Palo Alto and San Francisco, California, filed a lawsuit in San Francisco Superior Court alleging violations of California wage and hour laws. The plaintiffs purport to represent a class of employees who allegedly have been injured by not properly being paid commission earnings, not being paid overtime, not receiving rest breaks, and being forced to work off the clock while waiting to enter or leave the store and being falsely imprisoned while waiting to leave the store. The complaint seeks an unspecified amount of compensatory damages, damages for emotional distress, disgorgement of profits, punitive damages, attorneys' fees and injunctive and declaratory relief. We believe this suit is without merit and intend to contest it vigorously. Accordingly, management does not expect that the ultimate resolution of this matter will have a material adverse effect on the Company's consolidated financial statements.

Other Matters

We are otherwise involved from time to time in legal claims involving trademark and intellectual property, licensing, employee relations and other matters incidental to our business. We believe that the resolution of these other matters currently pending will not individually or in the aggregate have a material adverse effect on our financial condition or results of operations.

16. STOCKHOLDERS EQUITY

Capital Stock

The Company's capital stock consists of two classes of common stock. There are 500 million shares of Class A common stock and 100 million shares of Class B common stock authorized to be issued. Shares of Class A and Class B common stock have substantially identical rights, except with respect to voting rights. Holders of Class A common stock are entitled to one vote per share and holders of Class B common stock are entitled to ten votes per share. Holders of both classes of stock vote together as

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

a single class on all matters presented to the stockholders for their approval, except with respect to the election and removal of directors or as otherwise required by applicable law. All outstanding shares of Class B common stock are owned by Mr. Ralph Lauren, Chairman and Chief Executive Officer, and related entities.

Common Stock Repurchase Program

The Company currently has a common stock repurchase program that allows it to repurchase, from time to time, up to \$100 million of Class A common stock. Share repurchases are subject to overall business and market conditions. The Company also had a pre-existing common stock repurchase program that expired at the end of Fiscal 2006. Under that pre-existing program, the Company repurchased 69.3 thousand shares of Class A common stock in Fiscal 2006 at a cost of approximately \$4 million. No shares of Class A common stock were repurchased in Fiscal 2005 and Fiscal 2004. Repurchased shares are accounted for as treasury stock at cost.

Dividends

In May 2003, the Board of Directors approved a regular, quarterly cash dividend program of \$0.05 per common share, or \$0.20 per common share on an annual basis. Dividends paid amounted to \$21 million in Fiscal 2006, \$22 million in Fiscal 2005 and \$15 million in Fiscal 2004.

17. ACCUMULATED OTHER COMPREHENSIVE INCOME

The following summary sets forth the components of other comprehensive income (loss), net of tax, accumulated in stockholders' equity:

(millions)	FOREIGN CURRENCY TRANSLATION GAINS (LOSSES)	NET UNREALIZED DERIVATIVE FINANCIAL INSTRUMENT GAINS (LOSSES) ^(a)	TOTAL ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)
BALANCE AT MARCH 29, 2003	\$ 30.0	\$ (18.3)	\$ 11.7
FISCAL 2004 PRETAX ACTIVITY ^(b)	47.4	(48.1)	(0.7)
FISCAL 2004 TAX BENEFIT (PROVISION) ^(b)	(3.6)	15.7	12.1
BALANCE AT APRIL 3, 2004	73.8	(50.7)	23.1
FISCAL 2005 PRETAX ACTIVITY ^(c)	22.1	(11.1)	11.0
FISCAL 2005 TAX BENEFIT (PROVISION) ^(c)	(10.8)	6.6	(4.2)
BALANCE AT APRIL 2, 2005	85.1	(55.2)	29.9
FISCAL 2006 PRETAX ACTIVITY ^(d)	(28.0)	15.2	(12.8)
FISCAL 2006 TAX BENEFIT (PROVISION) ^(d)	3.9	(5.5)	(1.6)
BALANCE AT APRIL 1, 2006	\$ 61.0	\$ (45.5)	\$ 15.5

(a) Includes unrealized losses on the Company's net investment hedge of certain European subsidiaries.

(b) Includes a net reclassification adjustment of \$11.4 million (net of a \$0.9 million tax effect) for realized derivative financial instrument losses in the current period that were included as an unrealized loss in comprehensive income in a prior period.

(c) Includes a net reclassification adjustment of \$9.4 million (net of a \$1.5 million tax effect) for realized derivative financial instrument losses in the current period that were included as an unrealized loss in comprehensive income in a prior period.

(d) Includes a net reclassification adjustment of \$4.6 million (net of a \$0.2 million tax effect) for realized derivative financial instrument gains in the current period that were included as an unrealized gain and loss in comprehensive income in a prior period.

18. STOCK-BASED COMPENSATION PLANS

The Company has various stock-based incentive plans under which it may grant certain equity securities to employees and non-employee directors of the Company. Historically, under these plans, the Company has issued options to purchase Class A common stock, restricted shares of Class A common stock and restricted stock units that are payable in shares of Class A common stock.

Historically, the Company has used the intrinsic value method to account for stock-based compensation in accordance with APB 25. Accordingly, as stock options have been granted to employees and non-employee directors with exercise prices equal to fair market value at the date of grant, compensation cost generally has not been recognized for stock option awards. However, in accordance with APB 25, compensation cost has been recognized for grants of shares of restricted stock and restricted stock units.

As discussed in Note 4, the Company adopted the fair-value-based measurement principles of FAS 123R effective in Fiscal 2007. Accordingly, all forms of stock-based compensation will be accounted for as compensation cost and recognized in the statements of operations for Fiscal 2007 and thereafter. See Note 3 for the pro forma impact on the Company's historical financial statements of adopting FAS 123R.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A summary of activity for each type of stock-based award is presented below:

Stock Options

Stock options have been granted to employees and non-employee directors with exercise prices equal to fair market value at the date of grant. Generally, the options become exercisable ratably, over a three-year vesting period for employees and a two-year vesting period for non-employee directors. The stock options generally expire ten years from the date of grant.

For purposes of applying the pro forma disclosure requirements of FAS 123, the fair value of each stock option grant was estimated on the date of grant using the Black-Scholes option-pricing model. The following weighted-average assumptions were used for all grants in Fiscal 2006, Fiscal 2005 and Fiscal 2004: annual dividend rates of \$0.20, \$0.20 and \$0.20, respectively; expected volatility of 29.1%, 35.0% and 40.4%, respectively; risk-free interest rates of 3.66%, 3.29% and 2.56%, respectively; and expected terms to exercise of 5.2 years for all periods. The weighted-average fair value of a stock option granted to employees and non-employee directors of the Company was \$14.50 in Fiscal 2006, \$11.90 in Fiscal 2005 and \$10.83 in Fiscal 2004.

A summary of the stock option activity under all plans is as follows:

	THOUSANDS OF SHARES	WEIGHTED- AVERAGE EXERCISE PRICE
BALANCE AT MARCH 29, 2003	10,768	\$ 21.75
FISCAL 2004 ACTIVITY:		
GRANTED	2,497	24.30
EXERCISED	(1,950)	20.72
CANCELLED	(592)	23.82
BALANCE AT APRIL 3, 2004	10,723	\$ 23.43
FISCAL 2005 ACTIVITY:		
GRANTED	1,887	33.97
EXERCISED	(2,443)	22.21
CANCELLED	(541)	25.77
BALANCE AT APRIL 2, 2005	9,626	\$ 25.68
FISCAL 2006 ACTIVITY:		
GRANTED	1,381	43.80
EXERCISED	(2,361)	24.73
CANCELLED	(378)	31.90
BALANCE AT APRIL 1, 2006	8,268	\$ 28.69

Stock options exercisable and available for future grants are as follows:

FISCAL YEARS ENDED: (thousands)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
EXERCISABLE	5,175	5,821	6,376
AVAILABLE FOR FUTURE GRANTS	7,535	8,772	5,172

The following table summarizes information about stock options outstanding at April 1, 2006:

RANGE OF EXERCISE PRICES	NUMBER OF SHARES OUTSTANDING (THOUSANDS)	WEIGHTED- AVERAGE REMAINING CONTRACTUAL LIFE (IN YEARS)	WEIGHTED- AVERAGE EXERCISE PRICE	NUMBER OF SHARES EXERCISABLE (THOUSANDS)	WEIGHTED- AVERAGE EXERCISE PRICE
\$13.94 - \$19.56	1,298	4.5	\$ 17.27	1,164	\$ 17.16
\$20.19 - \$25.69	2,214	6.6	24.29	1,670	24.37
\$26.00 - \$30.00	1,906	3.5	26.84	1,874	26.82
\$33.00 - \$43.85	2,750	8.7	38.00	467	34.29
\$50.25 - \$60.49	100	9.6	53.35	-	-
TOTAL	8,268	6.3	\$ 28.69	5,175	\$ 24.53

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Restricted Stock and Restricted Stock Units

The Company grants a combination of (a) restricted shares of Class A common stock, (b) service-based, restricted stock units and (c) performance-based, restricted stock units to its key executives and non-employee directors. Restricted shares of Class A common stock generally vest over a five-year period of time, subject to the executive's continuing employment. Service-based, restricted stock units are payable in shares of Class A common stock and generally vest over a five-year period of time, subject to the executive's continuing employment. Performance-based restricted stock units also are payable in shares of Class A common stock and generally vest over a three-year period of time, subject to the executive's continuing employment and the Company's satisfaction of certain performance goals. In addition, holders of certain restricted stock units are entitled to receive dividend equivalents in the form of additional restricted stock units in connection with the payment of dividends on the Company's Class A common stock.

A summary of activity for restricted stock and restricted stock units is presented below:

(thousands)	RESTRICTED STOCK SHARES	SERVICE-BASED RESTRICTED STOCK UNITS	PERFORMANCE- BASED RESTRICTED STOCK UNITS	WEIGHTED- AVERAGE FAIR VALUE ^(a)
BALANCE AT MARCH 29, 2003	389	—	—	
FISCAL 2004 ACTIVITY:				
GRANTED	—	100	—	\$ 25.33
VESTED	90	—	—	
CANCELLED	—	—	—	
BALANCE AT APRIL 3, 2004	299	100	—	
FISCAL 2005 ACTIVITY:				
GRANTED	75	350	431	\$ 34.35
VESTED	90	—	—	
CANCELLED	—	—	—	
BALANCE AT APRIL 2, 2005	284	450	431	
FISCAL 2006 ACTIVITY:				
GRANTED	—	100	462	\$ 43.16
VESTED	104	—	63	
CANCELLED	—	—	24	
BALANCE AT APRIL 1, 2006	180	550	806	

(a) Weighted-average fair value as of the date of grant.

The Company is committed, pursuant to certain employment agreements, to issue in two equal annual installments (i) an aggregate of 200,000 service-based restricted stock units and (ii) an aggregate of 375,000 performance-based restricted stock units over the next two years.

Compensation Expense

The Company recognized non-cash, stock-based compensation expense of approximately \$27 million in Fiscal 2006, \$13 million in Fiscal 2005 and \$4 million in Fiscal 2004.

19. EMPLOYEE BENEFIT PLANS

Profit Sharing Retirement Savings Plans

The Company sponsors two defined contribution benefit plans covering substantially all eligible United States employees not covered by a collective bargaining agreement. The plans include a savings plan feature under Section 401(k) of the Internal Revenue Code. The Company makes discretionary contributions to the plans and contributes an amount equal to 50% of the first 6% of salary contributed by an employee.

Under the terms of the plans, a participant is 100% vested in Company matching and discretionary contributions after five years of credited service. Contributions under these plans approximated \$5 million, \$4 million and \$4 million in Fiscal 2006, Fiscal 2005 and Fiscal 2004, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Supplemental Retirement Plan

The Company has a non-qualified supplemental retirement plan for certain highly compensated employees whose benefits under the 401(k) profit sharing retirement savings plans are expected to be constrained by the operation of certain Internal Revenue Code limitations. These supplemental benefits vest over time and the compensation expense related to these benefits is recognized over the vesting period. The amounts accrued under these plans were \$25 million and \$21 million at April 1, 2006 and April 2, 2005, and are reflected in other non-current liabilities in the accompanying consolidated balance sheets. Total compensation expense related to these benefits was \$5 million, \$4 million and \$4 million in Fiscal 2006, Fiscal 2005 and Fiscal 2004, respectively.

Deferred Compensation Plans

The Company has deferred compensation arrangements for certain key executives which generally provide for payments upon retirement, death or termination of employment. The amounts accrued under these plans were \$1 million and \$2 million at April 1, 2006 and April 2, 2005, and are reflected in other non-current liabilities in the accompanying consolidated balance sheets. Total compensation expense related to these compensation arrangements was \$0.3 million for Fiscal 2006, \$0.4 million for Fiscal 2005 and \$0.7 million for Fiscal 2004. The Company funds a portion of these obligations through the establishment of trust accounts on behalf of the executives participating in the plans. The trust accounts are reflected in other assets in the accompanying consolidated balance sheets.

Union Pension Plan

The Company participates in a multi-employer pension plan and is required to make contributions to the Union of Needletrades Industrial and Textile Employees ("Union") for dues based on wages paid to union employees. A portion of these dues is allocated by the Union to a retirement fund which provides defined benefits to substantially all unionized workers. The Company does not participate in the management of the plan and has not been furnished with information with respect to the type of benefits provided, vested and non-vested benefits or assets.

Under the Employee Retirement Income Security Act of 1974, as amended, an employer, upon withdrawal from or termination of a multi-employer plan, is required to continue funding its proportionate share of the plan's unfunded vested benefits. Such withdrawal liability was assumed in conjunction with the acquisition of certain assets from a non-affiliated licensee. The Company has no current intention of withdrawing from the plan.

20. SEGMENT INFORMATION

The Company has three reportable segments: Wholesale, Retail and Licensing. Such segments offer a variety of products through different channels of distribution. Our Wholesale segment consists of women's, men's and children's apparel, accessories and related products which are sold to major department stores, specialty stores and our owned and licensed retail stores in the United States and overseas. Our Retail segment consists of the Company's worldwide retail operations, which sell our products through our full price and factory outlet stores, as well as Polo.com, our 50%-owned e-commerce website. The stores and the website sell products purchased from our licensees, our suppliers and our Wholesale segment. Our Licensing segment generates revenues from royalties earned on the sale of our home and other products internationally and domestically through our licensing alliances. The licensing agreements grant the licensees rights to use our various trademarks in connection with the manufacture and sale of designated products in specified geographical areas.

The accounting policies of our segments are consistent with those described in Note 3. Sales and transfers between segments are recorded at cost and treated as transfers of inventory. All intercompany revenues are eliminated in consolidation and are not reviewed when evaluating segment performance. Each segment's performance is evaluated based upon operating income before restructuring charges and one-time items, such as legal charges. Corporate overhead expenses (exclusive of expenses for senior management, overall branding-related expenses and certain other corporate-related expenses) are allocated to the segments based upon specific usage or other allocation methods.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Net revenues and operating income for each segment are as follows:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
NET REVENUES:			
WHOLESALE	\$ 1,942.5	\$ 1,712.1	\$ 1,210.4
RETAIL	1,558.6	1,348.6	1,170.5
LICENSING	245.2	244.7	268.8
	<u>\$ 3,746.3</u>	<u>\$ 3,305.4</u>	<u>\$ 2,649.7</u>

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
OPERATING INCOME:			
WHOLESALE	\$ 398.3	\$ 299.7	\$ 143.1
RETAIL	140.0	82.8	55.7
LICENSING	153.5	159.5	191.6
	<u>691.8</u>	<u>542.0</u>	<u>390.4</u>
LESS: UNALLOCATED CORPORATE EXPENSES	(159.1)	(133.8)	(99.9)
UNALLOCATED LEGAL AND RESTRUCTURING CHARGES ^(a)	(16.1)	(108.5)	(19.6)
	<u>\$ 516.6</u>	<u>\$ 299.7</u>	<u>\$ 270.9</u>

(a) Restructuring charges of \$9 million for Fiscal 2006 relate entirely to the Retail segment. Restructuring charges of \$2 million for Fiscal 2005 relate primarily to the Wholesale segment. Restructuring charges of \$20 million for Fiscal 2004 consist of \$14 million associated with the Retail segment and \$6 million associated with the Wholesale segment.

Depreciation and amortization expense and capital expenditures for each segment are as follows:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
DEPRECIATION AND AMORTIZATION:			
WHOLESALE	\$ 39.4	\$ 23.6	\$ 23.1
RETAIL	53.0	47.3	36.2
LICENSING	5.2	6.4	5.8
UNALLOCATED CORPORATE EXPENSES	29.4	24.8	20.5
	<u>\$ 127.0</u>	<u>\$ 102.1</u>	<u>\$ 85.6</u>

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
CAPITAL EXPENDITURES:			
WHOLESALE	\$ 28.7	\$ 50.6	\$ 33.5
RETAIL	87.8	77.5	45.5
LICENSING	3.3	3.1	1.9
CORPORATE	38.8	42.9	45.4
	<u>\$ 158.6</u>	<u>\$ 174.1</u>	<u>\$ 126.3</u>

Total assets for each segment is as follows:

(millions)	APRIL 1, 2006	APRIL 2, 2005
TOTAL ASSETS:		
WHOLESALE	\$ 1,657.1	\$ 1,247.7
RETAIL	786.5	605.8
LICENSING	189.4	203.3
CORPORATE	455.7	669.9
	<u>\$ 3,088.7</u>	<u>\$ 2,726.7</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Net revenues and long-lived assets by geographic location of the reporting subsidiary are as follows:

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
NET REVENUES:			
UNITED STATES AND CANADA	\$ 3,032.3	\$ 2,587.2	\$ 2,073.5
EUROPE	627.7	579.2	464.1
OTHER REGIONS	86.3	139.0	112.1
	<u>\$ 3,746.3</u>	<u>\$ 3,305.4</u>	<u>\$ 2,649.7</u>
(millions)		APRIL 1, 2006	APRIL 2, 2005
LONG-LIVED ASSETS:			
UNITED STATES AND CANADA		\$ 429.6	\$ 402.6
EUROPE		66.5	80.7
OTHER REGIONS		52.7	4.6
		<u>\$ 548.8</u>	<u>\$ 487.9</u>

21. RELATED PARTY TRANSACTIONS

In the ordinary course of conducting its business, the Company periodically enters into transactions with other entities or people that are considered related parties.

The Company receives royalty payments, pursuant to a licensing agreement with Impact21, that allows Impact21 to sell high quality apparel and related merchandise in Japan using certain of the Company's trademarks. The Company has a 20% interest in Impact21, which is accounted for under the equity method of accounting. Royalty payments received under this arrangement were approximately \$34 million in Fiscal 2006, \$34 million in Fiscal 2005 and \$29 million in Fiscal 2004.

In addition, Mr. Ralph Lauren, the Company's Chairman and Chief Executive Officer, sometimes uses the services of certain employees of the Company for non-Company related purposes. Mr. Lauren reimburses the Company for the direct expenses incurred in connection with those services, including an allocation of such employees' salaries and benefits. Such costs and related reimbursements were less than \$1 million in the aggregate in each of the three fiscal years ended April 1, 2006.

22. ADDITIONAL FINANCIAL INFORMATION

Cash Interest and Taxes

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004
CASH PAID FOR INTEREST	\$ 10.1	\$ 10.1	\$ 10.2
CASH PAID FOR INCOME TAXES	<u>\$ 165.1</u>	<u>\$ 107.7</u>	<u>\$ 60.8</u>

Non-Cash Transactions

Significant non-cash investing activities for the year ended April 1, 2006 included the capitalization of fixed assets and recognition of related obligations, including those under certain leasing arrangements, in the amount of \$46 million, and the non-cash allocation of the fair value of the assets acquired and liabilities assumed in the acquisition of the Polo Jeans and Footwear Businesses. Significant non-cash investing activities for the year ended April 2, 2005 included the non-cash allocation of the fair value of the assets acquired and liabilities assumed in the acquisition of the Childrenswear Business. Such acquisitions are more fully described in Note 5.

There were no other significant non-cash financing and investing activities for Fiscal 2005 and Fiscal 2004.

SELECTED FINANCIAL INFORMATION

The following table sets forth selected historical financial information as of the dates and for the periods indicated.

The selected financial information for each of the three fiscal years in the period ended April 1, 2006 has been derived from, and should be read in conjunction with, the audited financial statements and other financial information presented elsewhere herein. The selected financial information for each of the two fiscal years in the period ended March 29, 2003 has been derived from the Company's Annual Report on Form 10-K for the year ended April 2, 2005 not included herein. Capitalized terms are as defined and described in the consolidated financial statements or elsewhere herein.

The selected financial information for the fiscal year ended April 1, 2006 reflects the acquisition of the Polo Jeans Business effective in February 2006 and the acquisition of the Footwear Business effective in July 2005. The selected financial information for the fiscal year ended April 2, 2005 reflects the acquisition of the Childrenswear Business effective in July 2004. The selected financial information reflects the consolidation of RL Media effective as of the end of Fiscal 2004.

FISCAL YEARS ENDED: (millions, except per share data)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004 ^(a)	MARCH 29, 2003	MARCH 30, 2002
STATEMENT OF OPERATIONS DATA:					
NET REVENUES:					
NET SALES	\$ 3,501.1	\$ 3,060.7	\$ 2,380.9	\$ 2,189.3	\$ 2,122.3
LICENSING REVENUES	245.2	244.7	268.8	250.0	241.4
NET REVENUES	3,746.3	3,305.4	2,649.7	2,439.3	2,363.7
GROSS PROFIT	2,022.4	1,684.5	1,323.3	1,207.6	1,146.8
DEPRECIATION AND					
AMORTIZATION EXPENSE	(127.0)	(102.1)	(85.6)	80.6	85.1
RESTRUCTURING CHARGES	(9.0)	(2.3)	(19.6)	(14.4)	(16.0)
OPERATING INCOME ^(b)	516.6	299.7	270.9	290.9	293.3
INTEREST EXPENSE, NET	1.2	(6.4)	(10.0)	(13.5)	(19.0)
NET INCOME	\$ 308.0	\$ 190.4	\$ 169.2	\$ 175.7	\$ 172.6
NET INCOME PER COMMON SHARE:					
BASIC	\$ 2.96	\$ 1.88	\$ 1.71	\$ 1.79	\$ 1.77
DILUTED	\$ 2.87	\$ 1.83	\$ 1.68	\$ 1.77	\$ 1.75
AVERAGE COMMON SHARES:					
BASIC	104.2	101.5	99.0	98.3	97.5
DILUTED	107.2	104.1	101.0	99.3	98.5
DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.20	\$ 0.20	\$ 0.20	\$ —	\$ —

(a) Fiscal year consists of 53 weeks.

(b) Operating income has been reduced by litigation-related charges of approximately \$7 million in the fiscal year ended April 1, 2006, and approximately \$106 million in the fiscal year ended April 2, 2005.

FISCAL YEARS ENDED: (millions)	APRIL 1, 2006	APRIL 2, 2005	APRIL 3, 2004	MARCH 29, 2003	MARCH 30, 2002
BALANCE SHEET DATA:					
CASH AND CASH EQUIVALENTS	\$ 285.7	\$ 350.5	\$ 352.3	\$ 343.6	\$ 244.7
WORKING CAPITAL	535.0	791.4	782.0	662.4	617.5
TOTAL ASSETS	3,088.7	2,726.7	2,297.6	2,052.4	1,762.7
TOTAL DEBT (INCLUDING CURRENT					
MATURITIES OF DEBT)	280.4	291.0	277.3	349.4	318.4
STOCKHOLDERS' EQUITY	2,049.6	1,675.7	1,415.4	1,205.6	993.0

QUARTERLY FINANCIAL INFORMATION

The following table sets forth the quarterly financial information of the Company:

FISCAL 2006

(millions, except per share data)	QUARTERLY PERIODS ENDED			
	JULY 2, 2005	OCTOBER 1, 2005	DECEMBER 31, 2005	APRIL 1, 2006
NET REVENUES	\$ 751.9	\$ 1,027.3	\$ 995.5	\$ 971.6
GROSS PROFIT	414.4	551.5	531.5	525.0
NET INCOME	50.7	104.2	90.6	62.5
NET INCOME PER COMMON SHARE:				
BASIC	\$ 0.49	\$ 1.00	\$ 0.87	\$ 0.60
DILUTED	\$ 0.48	\$ 0.97	\$ 0.84	\$ 0.58
DIVIDENDS PER COMMON SHARE	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05

FISCAL 2005

(millions, except per share data)	QUARTERLY PERIODS ENDED			
	JULY 3, 2004	OCTOBER 2, 2004	JANUARY 1, 2005	APRIL 2, 2005 ^(a)
NET REVENUES	\$ 606.0	\$ 895.6	\$ 901.6	\$ 902.2
GROSS PROFIT	315.5	446.0	446.1	476.9
NET INCOME	12.7	79.3	75.0	23.4
NET INCOME PER COMMON SHARE:				
BASIC	\$ 0.13	\$ 0.78	\$ 0.74	\$ 0.23
DILUTED	\$ 0.12	\$ 0.77	\$ 0.72	\$ 0.22
DIVIDENDS PER COMMON SHARE	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05

(a) Net income and net income per common share for the fourth quarter of Fiscal 2005 have been affected by a \$100 million pre-tax litigation charge recorded during the period.

BOARD OF DIRECTORS AND MANAGEMENT

BOARD OF DIRECTORS

RALPH LAUREN

Chairman and Chief Executive Officer
Polo Ralph Lauren Corporation

ARNOLD H. ARONSON

Managing Director of Retail Strategies
Kurt Salmon Associates

FRANK A. BENNACK, JR.

Vice Chairman of the Board of Directors
and Chairman of the Executive Committee
Hearst Company

DR. JOYCE F. BROWN

President
Fashion Institute of Technology

ROGER N. FARAH

President and Chief Operating Officer
Polo Ralph Lauren Corporation

JOEL L. FLEISHMAN

Professor of Law and Public Policy Studies
Duke University

JUDITH A. McHALE

President and Chief Executive Officer
Discovery Communications, Inc.

STEVEN P. MURPHY

President and Chief Executive Officer
Rodale Inc.

TERRY S. SEMEL

Chairman and Chief Executive Officer
Yahoo! Inc.

CORPORATE OFFICERS

RALPH LAUREN

Chairman and Chief Executive Officer

ROGER N. FARAH

President and Chief Operating Officer

JACKWYN L. NEMEROV

Executive Vice President

MITCHELL A. KOSH

Senior Vice President
Human Resources and Legal

TRACEY T. TRAVIS

Senior Vice President
Chief Financial Officer

SENIOR MANAGEMENT

DONALD BAUM

Senior Vice President
Sourcing and Manufacturing

BUFFY BIRRI'TTELLA

Executive Vice President
Women's Design and Advertising

SCOTT J. BOWMAN

President
International Business Development

BARBARA DEICHMAN

President
Ralph Lauren Home

JONATHAN DRUCKER

Senior Vice President
General Counsel

BRIAN DUFFY

President and Chief Operating Officer
Polo Ralph Lauren Europe

CHARLES E. FAGAN

Executive Vice President
Global Retail Brand Development

JUDITH S. FORMICHELLA

Senior Vice President
Chief Information Officer

SARAH GALLAGHER

President
Polo.com

JOY HERFEL

President
Polo Ralph Lauren Menswear

GEORGE HRDINA

President
RL Childrenswear

DAVID LAUREN

Senior Vice President
Advertising, Marketing and Corporate Communications

JEROME LAUREN

Executive Vice President
Men's Design

RUSS G. LoCURTO

Senior Vice President
Supply Chain, Logistics and Distribution

SUSAN H. McCABE

President
Polo Ralph Lauren Factory Stores

JOHN MEHAS

President and Chief Executive Officer
Club Monaco

WAYNE T. MEICHNER

President
Polo Ralph Lauren Retail Stores

JEFFREY D. MORGAN

President
Product Licensing

NANCY E.S. MURRAY

Senior Vice President
Public Relations and Financial Communications

ALFREDO V. PAREDES

Executive Vice President
Global Creative Services, Polo Store Development
and Home Collection Design

KIM ROY

President
Lauren Womenswear

AARON SCHWARTZ

President
Polo Ralph Lauren Footwear

JEFFREY SHERMAN

President and Chief Operating Officer
Polo Retail Group

CHERYL L. STERLING-UDELL

President
Ralph Lauren Womenswear Collection

STEPHEN J. YALOF

Senior Vice President
Real Estate

CORPORATE OFFICES

650 MADISON AVENUE
NEW YORK, NY 10022
(212) 318.7000

INVESTOR RELATIONS

DENISE GILLEN
SENIOR DIRECTOR
INVESTOR RELATIONS
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Polo Ralph Lauren Corporation's Class A
Common Stock is listed on the New York
Stock Exchange.

TICKER SYMBOL: RL

ANNUAL MEETING

AUGUST 10, 2006, 9:30 A.M.
ST. REGIS HOTEL
2 EAST 55TH STREET
NEW YORK, NY 10022

REGISTRAR AND TRANSFER AGENT

THE BANK OF NEW YORK
101 BARCLAY STREET
NEW YORK, NY 10286
(800) 524.4458

INDEPENDENT AUDITORS

DELOITTE & TOUCHE LLP
TWO WORLD FINANCIAL CENTER
NEW YORK, NY 10281

FORWARD-LOOKING INFORMATION

Please refer to the Company's Fiscal 2006 Form 10-K for
a description of the substantial risks and uncertainties
related to the forward-looking statements included in this
Annual Report.

POLO RALPH LAUREN INVESTOR WEBSITE

Company information and news is available on our
investor website at <http://investor.polo.com>.

Our Annual Reports on Form 10-K, Quarterly Reports
on Form 10-Q, Current Reports on Form 8-K, and other
Securities and Exchange Commission (SEC) filings
are available on our investor website. The most recent
certifications by our Chief Executive Officer and Chief
Financial Officer required under Section 302 of the
Sarbanes-Oxley Act were included as exhibits to our
Annual Report on Form 10-K for the fiscal year ended
April 1, 2006. Our Chief Executive Officer's 2005 annual
certification to the NYSE regarding the Company's
compliance with the NYSE's corporate governance
listing standards was timely filed and did not contain
any qualifications.

Our Corporate Governance Policies, the Charters for our
Audit, Compensation, and Nominating & Governance
Committees, our Code of Business Conduct and Ethics,
our Code of Ethics for Principal Executive Officers and
Senior Financial Officers, our Amended and Restated
Bylaws, and our Amended and Restated Certificate of
Incorporation are available on our investor website.

Copies of all of the above documents are available to
shareholders without charge upon written request to
Investor Relations at the Company's Corporate Offices.

