



## CORPORATE INFORMATION

#### **BOARD OF TRUSTEES**

ROBERT J. DRUTEN

Chairman of the Board of Trustees

THOMAS M. BLOCH *Trustee* 

BARRETT BRADY Trustee

PETER C. BROWN Trustee

JACK A. NEWMAN, JR. Trustee

ROBIN P. STERNECK Trustee

**GREGORY K. SILVERS** 

Trustee

President & Chief Executive Officer

#### **EXECUTIVE OFFICERS**

**GREGORY K. SILVERS** 

President & Chief Executive Officer

MARK A. PETERSON

Executive Vice President, Chief Financial Officer & Treasurer

CRAIG L. EVANS

Senior Vice President, General Counsel & Secretary

MICHAEL L. HIRONS

Senior Vice President - Strategy and Asset Management

TONYA L. MATER

Vice President & Chief Accounting Officer

#### **ANNUAL SHAREHOLDERS MEETING**

The annual meeting of shareholders will be held at 11:00 a.m. (CST), June 1, 2018, in the Company's office at 909 Walnut, Suite 200, Kansas City, MO.

#### STOCK MARKET INFORMATION

The Company's common shares of beneficial interest are traded on the New York Stock Exchange under the symbol EPR.



## INVESTOR RELATIONS

For further information regarding EPR Properties, please direct inquiries to:

EPR Properties Investor Relations Department 909 Walnut, Suite 200 Kansas City, MO 64106 brianm@eprkc.com

## TRANSFER AGENT AND REGISTRAR

Computershare Trust Company, N.A. P.O. Box 43078 Providence, RI 02940-3078

#### INDEPENDENT AUDITORS

KPMG LLP 1000 Walnut Street Suite 1000 Kansas City, MO 64106

#### DEAR FELLOW SHAREHOLDER:

In 2017 we celebrated our 20th anniversary as a public company and we were pleased to announce another record-breaking year of financial performance. In reflecting on the history of the Company, it's heartening to note how we've grown from a company solely focused on movie theatre properties, to one which has evolved to three primary investment segments as our growth platforms.

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\* Total Investments is a Non-GAAP financial measure. See investor supplemental for quarter ended December 31, 2017 or Form 10-K's as applicable for reconciliation of certain Non-GAAP financial measures.

2012 2013

2014

2007 2008

2009

2010

2011

Throughout our history we have remained focused on highly enduring and differentiated assets that have a strong experiential orientation. This focus provides investors the opportunity to get exposure to durable assets which have less correlation to more traditional REIT's, offering a measure of defense against migration to the internet. Our long-term strategy has delivered strong returns for our shareholders, as we've significantly outperformed the RMS REIT Index and the Russell 1000.

As we look ahead, we have enormous confidence in the EPR team and look forward to building on our success over the next 20 years.

On the day of our IPO, the Company established an equity market cap of \$255 million and had total investments of approximately \$249 million. Formed as Entertainment Properties Trust, the Company was the first and only Real Estate Investment Trust (REIT) focused on investing in movie theatres. Due to the thought leadership, dedication and perseverance of our team, 20 years later, the Company had an equity market cap of over \$5 billion and total investments of over \$6.7 billion at the end of 2017.

We are thankful to the employees, tenants and shareholders who have helped make this anniversary possible. We are here today because of the insightful people who recognized the opportunity that existed outside the traditional REIT assets and those that believed in them.

#### LIFETIME TOTAL RETURN TO SHAREHOLDERS

#### LONG-TERM OUTPERFORMANCE



Source: SNL Lifetime Data - 11/18/1997 to 12/29/2017

## 2017 OVERVIEW: DELIVERING RECORD REVENUE, EARNINGS, INVESTMENT SPENDING

In 2017 our top line revenue grew 17% to a record level of \$576 million, along with a 4% increase in FFO as adjusted per share of \$5.02. Our total investment spending of \$1.6 billion was highlighted by our \$730 million CNL Lifestyle transaction. This transaction added high quality assets and further diversified our tenants and geographies. At the end of 2017 our total investments stood at over \$6.7 billion and included 395 locations in 43 states. D.C. & Canada.

#### **ENTERTAINMENT**

In 2017 Box Office revenues softened a bit versus prior year as predicted. However, this softness followed two record years in which box office increased by approximately 10%. Year-to-year box office results are content driven. With that said, the studios have a very successful track record of delivering this content with year-to-year box office performance increasing in 14 of the last 20 years. We continue to see strong investment opportunities in theatres as consumers have fully embraced the new expanded amenity theatre experience and movie-going remains the most popular out-of-home entertainment activity.

Family Entertainment Centers (FECs) remain an area of opportunistic growth. Concepts such as Punch Bowl Social, Pinstripes and Main Event include everything from upscale bowling and bocce eateries to retro-themed gathering spots designed to appeal to socially-motivated millennials. As millennials continue to fuel change in the industry by their emphasis on experiences, operators are creatively combining eating and entertainment options in one location.



During the year we invested \$320 million in our Entertainment segment and at year end Entertainment assets constituted 44% of our total investments.

#### **RECREATION**

In April we completed the \$730 million CNL Lifestyle transaction, making it the largest transaction in the Company's history. This transaction included the acquisition of the Northstar California Resort and 15 Attractions (Waterparks and Amusement Parks). Additionally, we provided \$251 million of secured debt financing to Och-Ziff Real Estate, for its purchase of 14 CNL Lifestyle ski properties valued at \$375 million. This transaction was the culmination of a two-year process and allowed us to significantly enhance our Recreation portfolio using substantially all equity to fund the investments.

During the year both our Ski and Attractions Portfolios demonstrated solid performance, in line with expectations and delivering on the long-term durability for which they are known. Additionally, our ski properties continue to expand their operations to offer year-round activities. Amenities such as alpine slides, ziplines and rope courses leverage the natural contour of the land and existing infrastructure, providing activities for visitors all year to create new revenue streams.

Our Topgolf properties continue to enjoy strong consumer acceptance and operating performance. The core of the Topgolf proposition is people seeking active entertainment, which they deliver through a unique experience of an age-old sport and an engaging social setting which appeals to golfers and non-golfers alike.





During the year we invested \$1.0 billion in our Recreation segment and at year end Recreation assets constituted 32% of our total investments.



During the year we invested \$255 million in our Education segment and at year end Education assets constituted 21% of our total investments.

#### **EDUCATION**

Safe, attractive, purpose-built facilities are important to the success of any school. Significant demand continues to grow across our Education portfolio for facilities which meet the increasing demands of the communities and the young minds they serve. We now have 145 properties in the Education segment, with our public charter school facilities serving over 40,000 students.

As the anchor asset type in our Education portfolio, public charter schools continue to demonstrate a very strong growth profile. While there are over 3 million students attending 6,900 schools, the wait lists to get into a public charter school remain at over 1 million students. Separately, the multi-year growth in our private school portfolio reflects the potential associated with delivering strong academic options in high demand locations.

### FINANCIAL REVIEW

We continue to take a conservative approach with our balance sheet, maintaining our investment grade discipline. This orientation has allowed us to deliver strong and consistent earnings and dividend growth.

**GROWTH** 

#### FINANCIAL STRATEGY

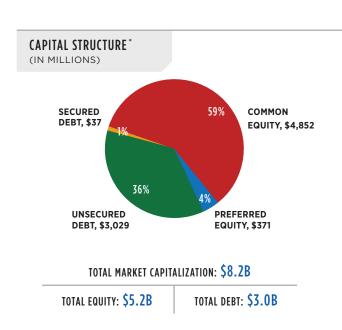
#### **LOW LEVERAGE**

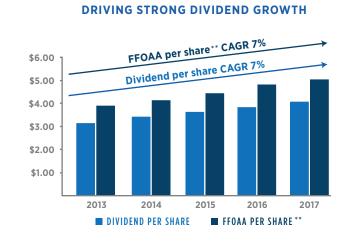
Committed to a range of 4.6x-5.6x Net Debt to Adjusted EBITDA\*\* Target of ~60% equity/ ~40% debt ratio based on gross assets at cost

#### **DEBT STRATEGY**

Focus on unsecured, fixed rate debt and managing maturities

Unsecured Debt = 99% No debt maturities until 2022 Fixed ratio debt = 91%\*\*\* Weighted average = 4.8%\*\*\*





STRONG EARNINGS GROWTH

<sup>\*</sup> As of December 31, 2017.

<sup>\*\*</sup> See investor supplemental for quarter ended December 31, 2017 or Form 10-K's as applicable for definitions and reconciliations of certain Non-GAAP financial measures.

<sup>\*\*\*</sup> Includes impact of interest rate swap agreements.

## **LOOKING FORWARD**

I want to reiterate that the fundamentals of our segments remain strong and our opportunities within those segments are solid and growing. However, we are fundamentally capital allocators and we take that responsibility seriously. We recognize that we are in the late innings of a multi-year real estate cycle, and our focus in 2018 will be on capital recycling.

At the present stage of the cycle, capital markets are anticipating a rising interest rate environment which, together with other economic uncertainties, has increased the cost of capital for real estate investors and fostered a dislocation between public and private real estate valuations. However, we are confident that this dislocation will not persist and asset prices will, over time, realign with public capital prices and we will once again become more acquisitive.

We want to express our sincere appreciation to our employees, shareholders and tenants. Without each of you, we could not have produced the outstanding record of achievement we celebrated last year.

As we look forward to 2018 and beyond, we are excited about our opportunities, knowing that we are in the right assets, that we have the right team to identify those assets, and that those assets will produce long-term cash flows and returns that our shareholders value.

#### THANK YOU FOR YOUR SUPPORT.



GREGORY SILVERS
PRESIDENT AND CHIEF EXECUTIVE OFFICER















## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the fiscal year ended December 31, 2017  or							
☐ TRANSITION REPORT PURSUANT TO SECTION 13 1934	OR 15(d) OF THE SECURITII	ES EXCHANGE ACT OI					
For the transition period from to Commission file num	ber: 001-13561						
EPR PROPERTIES (Exact name of registrant as specified in its charter)							
Maryland	43-17908	77					
(State or other jurisdiction of incorporation or organization)	(I.R.S. Emplo Identification						
909 Walnut Street, Suite 200 Kansas City, Missouri	64106						
(Address of principal executive offices)	(Zip Code	)					
Registrant's telephone number, include Securities registered pursuant to							
Title of each class	Name of each exchange on	which registered					
Common shares of beneficial interest, par value \$.01 per share	New York Stock I	· ·					
5.75% Series C cumulative convertible preferred shares of beneficial interest, par value \$.01 per share	New York Stock I	Exchange					
9.00% Series E cumulative convertible preferred shares of beneficial interest,	New York Stock I	Exchange					
par value \$.01 per share 5.75% Series G cumulative redeemable preferred shares of beneficial interest, par value \$.01 per share	New York Stock I	Exchange					
Securities registered pursuant to Section 12(g) of the Act:							
None.							
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined Indicate by check mark if the registrant is not required to file reports pursuant to So Indicate by check mark whether the registrant (1) has filed all reports required to be the preceding 12 months (or for such shorter period that the registrant was require for the past 90 days. Yes ☑ No □	ection 13 or 15(d) of the Act. Yes \(\sime\) A filed by Section 13 or 15(d) of the Securit d to file such reports), and (2) has been su	No					
Indicate by check mark whether the registrant has submitted electronically and posted submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this registrant was required to submit and post such files). Yes ▼ No □							
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Rebe contained, to the best of registrant's knowledge, in definitive proxy or information amendment to this Form 10-K. $\Box$	on statements incorporated by reference in	Part III of this Form 10-K or any					
Indicate by check mark whether the registrant is a large accelerated filer, an acceler growth company. See the definitions of "large accelerated filer," "accelerated filer 12b-2 of the Exchange Act.							
Large accelerated file 🗷	Accelerated filer						
Non-accelerated filer	Smaller reporting company Emerging growth company						
If an emerging growth company, indicate by check mark if the registrant has electer revised financial accounting standards provided pursuant to Section 13(a) of the Extendicate by check mark whether the registrant is a shell company (as defined in Ru The aggregate market value of the common shares of beneficial interest ("common on the last business day of the registrant's most recently completed second fiscal quantum of the second fiscal quantum	schange Act. ☐  le 12b-2 of the Act). Yes ☐ No 区 a shares") of the registrant held by non-affi	liates, based on the closing price					
At February 27, 2018, there were 74,316,991 common shares outstanding.							

#### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

With the exception of historical information, certain statements contained or incorporated by reference herein may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), such as those pertaining to our acquisition or disposition of properties, our capital resources, future expenditures for development projects, and our results of operations and financial condition. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of actual events. There is no assurance the events or circumstances reflected in the forward-looking statements will occur. You can identify forward-looking statements by use of words such as "will be," "intend," "continue," "believe," "may," "expect," "hope," "anticipate," "goal," "forecast," "pipeline," "estimates," "offers," "plans," "would," or other similar expressions or other comparable terms or discussions of strategy, plans or intentions in this Annual Report on Form 10-K. In addition, references to our budgeted amounts and guidance are forward-looking statements.

Factors that could materially and adversely affect us include, but are not limited to, the factors listed below:

- Global economic uncertainty and disruptions in financial markets;
- Reduction in discretionary spending by consumers;
- Adverse changes in our credit ratings;
- Fluctuations in interest rates;
- The duration or outcome of litigation, or other factors outside of litigation such as project financing, relating to our significant investment in a planned casino and resort development which may cause the development to be indefinitely delayed or canceled;
- Unsuccessful development, operation, financing or compliance with licensing requirements of the planned casino and resort development by the third-party lessee;
- Risks related to overruns for the construction of common infrastructure at our planned casino and resort development for which we would be responsible;
- Defaults in the performance of lease terms by our tenants;
- Defaults by our customers and counterparties on their obligations owed to us;
- A borrower's bankruptcy or default;
- Our ability to renew maturing leases with theatre tenants on terms comparable to prior leases and/or our ability to lease any re-claimed space from some of our larger theatres at economically favorable terms;
- Risks of operating in the entertainment industry;
- Our ability to compete effectively;
- Risks associated with a single tenant representing a substantial portion of our lease revenues;
- The ability of our public charter school tenants to comply with their charters and continue to receive funding from local, state and federal governments, the approval by applicable governing authorities of substitute operators to assume control of any failed public charter schools and our ability to negotiate the terms of new leases with such substitute tenants on acceptable terms, and our ability to complete collateral substitutions as applicable;
- The ability of our build-to-suit education tenants to achieve sufficient enrollment within expected timeframes and therefore have capacity to pay their agreed upon rent, including the ability of our early education tenant, Children's Learning Adventure, to successfully negotiate a restructuring and secure capital necessary to achieve positive cash flow;
- Risks relating to our tenants' exercise of purchase options or borrowers' exercise of prepayment options related to our education properties;
- Risks associated with our level of indebtedness;
- Risks associated with use of leverage to acquire properties;
- Financing arrangements that require lump-sum payments;
- Our ability to raise capital;
- Covenants in our debt instruments that limit our ability to take certain actions;
- The concentration and lack of diversification of our investment portfolio;
- Our continued qualification as a real estate investment trust for U.S. federal income tax purposes;
- The ability of our subsidiaries to satisfy their obligations;

- Financing arrangements that expose us to funding or purchase risks;
- Our reliance on a limited number of employees, the loss of which could harm operations;
- Risks associated with security breaches and other disruptions;
- Changes in accounting standards that may adversely affect our financial statements;
- Fluctuations in the value of real estate income and investments;
- Risks relating to real estate ownership, leasing and development, including local conditions such as an
  oversupply of space or a reduction in demand for real estate in the area, competition from other available
  space, whether tenants and users such as customers of our tenants consider a property attractive, changes in
  real estate taxes and other expenses, changes in market rental rates, the timing and costs associated with
  property improvements and rentals, changes in taxation or zoning laws or other governmental regulation,
  whether we are able to pass some or all of any increased operating costs through to tenants, and how well we
  manage our properties;
- Our ability to secure adequate insurance and risk of potential uninsured losses, including from natural disasters;
- Risks involved in joint ventures;
- Risks in leasing multi-tenant properties;
- A failure to comply with the Americans with Disabilities Act or other laws;
- Risks of environmental liability;
- Risks associated with the relatively illiquid nature of our real estate investments;
- Risks with owning assets in foreign countries;
- Risks associated with owning, operating or financing properties for which the tenants', mortgagors' or our operations may be impacted by weather conditions and climate change;
- Risks associated with the development, redevelopment and expansion of properties and the acquisition of other real estate related companies;
- Our ability to pay dividends in cash or at current rates;
- Fluctuations in the market prices for our shares;
- Certain limits on changes in control imposed under law and by our Declaration of Trust and Bylaws;
- Policy changes obtained without the approval of our shareholders;
- Equity issuances that could dilute the value of our shares;
- Future offerings of debt or equity securities, which may rank senior to our common shares;
- Risks associated with changes in the Canadian exchange rate; and
- Changes in laws and regulations, including tax laws and regulations.

Our forward-looking statements represent our intentions, plans, expectations and beliefs and are subject to numerous assumptions, risks and uncertainties. Many of the factors that will determine these items are beyond our ability to control or predict. For further discussion of these factors see Item 1A - "Risk Factors" in this Annual Report on Form 10-K.

For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on our forward-looking statements, which speak only as of the date of this Annual Report on Form 10-K or the date of any document incorporated by reference herein. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Except as required by law, we do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances after the date of this Annual Report on Form 10-K.

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#### PART I

#### **Item 1. Business**

#### General

EPR Properties ("we," "us," "our," "EPR" or the "Company") was formed on August 22, 1997 as a Maryland real estate investment trust ("REIT"), and an initial public offering of our common shares of beneficial interest ("common shares") was completed on November 18, 1997. Since that time, the Company has grown into a leading specialty REIT with an investment portfolio that includes primarily entertainment, recreation and education properties. The underwriting of our investments is centered on key industry and property cash flow criteria, as well as the credit metrics of our tenants and customers. As further explained under "Growth Strategies" below, our investments are also guided by a focus on inflection opportunities that are associated with or support enduring uses, excellent executions, attractive economics and an advantageous market position.

We are a self-administered REIT. As of December 31, 2017, our total assets were approximately \$6.2 billion (after accumulated depreciation of approximately \$0.7 billion). Our investments are generally structured as long-term triplenet leases that require the tenants to pay substantially all expenses associated with the operation and maintenance of the property, or as long-term mortgages with economics similar to our triple-net lease structure.

Our total investments (a non-GAAP financial measure) were approximately \$6.7 billion at December 31, 2017. See "Non-GAAP Financial Measures" for the calculation of total investments and reconciliation of total investments to "Total assets" in the consolidated balance sheet at December 31, 2017 and 2016. We group our investments into four reportable operating segments: Entertainment, Recreation, Education and Other. Our total investments at December 31, 2017 consisted of interests in the following:

- \$2.9 billion or 44% related to entertainment properties, which includes megaplex theatres, entertainment retail centers (centers typically anchored by an entertainment component such as a megaplex theatre and containing other entertainment-related or retail properties), family entertainment centers and other retail parcels;
- \$2.2 billion or 32% related to recreation properties, which includes ski properties, attractions, golf entertainment complexes and other recreation facilities;
- \$1.4 billion or 21% related to education properties, which consists of investments in public charter schools, early education centers and K-12 private schools; and
- \$179.3 million or 3% related to other properties, which consists of the Resorts World Catskills (formerly Adelaar) casino and resort project in Sullivan County, New York (excluding \$50.6 million related to the Resorts World Catskills indoor waterpark project included in recreation).

We believe entertainment, recreation and education are highly enduring sectors of the real estate industry and that, as a result of our focus on properties in these sectors, industry relationships and the knowledge of our management, we have a competitive advantage in providing capital to operators of these types of properties. We believe this focused niche approach offers the potential for higher growth and better yields.

We believe our management's knowledge and industry relationships have facilitated favorable opportunities for us to acquire, finance and lease properties. Historically, our primary challenges have been locating suitable properties, negotiating favorable lease or financing terms, and managing our real estate portfolio as we have continued to grow.

We are particularly focused on property categories which allow us to use our experience to mitigate some of the risks inherent in a changing economic environment. We cannot provide any assurance that any such potential investment or acquisition opportunities will arise in the near future, or that we will actively pursue any such opportunities.

Although we are primarily a long-term investor, we may also sell assets if we believe that it is in the best interest of our shareholders or pursuant to contractual rights of our tenants or our customers.

#### Entertainment

As of December 31, 2017, our Entertainment segment consisted of investments in megaplex theatres, entertainment retail centers, family entertainment centers and other retail parcels totaling approximately \$2.9 billion with interests in:

- 147 megaplex theatres located in 34 states;
- seven entertainment retail centers (which included seven additional megaplex theatres) located in Colorado, New York, California, and Ontario, Canada;
- 11 family entertainment centers located in Colorado, Georgia, Illinois, Indiana, Florida and Texas;
- land parcels leased to restaurant and retail operators adjacent to several of our theatre properties;
- \$101.3 million in construction in progress primarily for real estate development and redevelopment of megaplex theatres as well as other retail redevelopment projects; and
- \$4.5 million in undeveloped land inventory.

As of December 31, 2017, our owned real estate portfolio of megaplex theatres consisted of approximately 11.0 million square feet and was 100% leased and our remaining owned entertainment real estate portfolio consisted of 2.0 million square feet and was 96% leased. The combined owned entertainment real estate portfolio consisted of 13.1 million square feet and was 99% leased. Our owned theatre properties are leased to 15 different leading theatre operators. A significant portion of our total revenue was derived from rental payments by American Multi-Cinema, Inc. ("AMC"). For the year ended December 31, 2017, approximately \$114.4 million or 19.9% of the Company's total revenues were derived from rental payments by AMC.

A significant portion of our entertainment assets consist of modern megaplex theatres. The modern megaplex theatre provides a significantly enhanced audio and visual experience for the patrons versus other formats. A significant trend currently exists among national and local exhibitors to further enhance the customer experience. These enhancements include reserved, luxury seating and expanded food and beverage offerings, including the addition of alcohol and more efficient point of sale systems. The evolution of the theatre industry over the last 20 years from the sloped floor theatre to the megaplex stadium theatre to the expanded amenity theatre has demonstrated that exhibitors and their landlords are willing to make investments in their theatres to take the customer experience to the next level.

As exhibitors improve the customer experience with more spacious and comfortable seating options, they are required to make physical changes to the existing seating configurations that typically result in a significant loss of existing seats. It was once a concern that such seat loss would be a negative to theatres that thrive on opening weekend business of new movie releases; however, customers have responded favorably to these changes. Exhibitors are learning that enhanced amenities are changing the patrons' movie-going habits resulting in significantly increased seat utilization and increased food and beverage revenue.

As exhibitors pursue the renovation of theatres with enhanced amenities, we are working with our tenants generally toward the end of their primary lease terms to extend the terms of their leases beyond the initial option periods, finance improvements where applicable and to recapture land where seat count reductions alleviate parking requirements. In conjunction with these changes, we may also make changes to the rental rates to better reflect the existing market demands and additional capital invested. In addition to positioning expiring theatre assets for continued success, the renovation of these assets creates an opportunity to diversify the Company's tenant base into other entertainment or retail uses adjacent to a movie theatre.

The theatre box office continues to reflect solid performance. Box office revenues reached a record high during 2016 and were less than 3% lower than that record in 2017, according to Box Office Mojo. We expect the development of new megaplex theatres and the conversion or partial conversion of existing theatres to enhanced amenity formats to continue in the United States and abroad over the long-term. As a result of the significant capital commitment involved

in building new megaplex theatres and redeveloping existing theatres, as well as the experience and industry relationships of our management, we believe we will continue to have opportunities to provide capital to exhibition businesses in the future.

We also continue to seek opportunities for the development of additional restaurant, retail and other entertainment venues around our existing portfolio. The opportunity to capitalize on the traffic generation of our market-dominant theatres to create entertainment retail centers ("ERCs") not only strengthens the execution of the megaplex theatre but adds diversity to our tenant and asset base. We have and will continue to evaluate our existing portfolio for additional development of retail and entertainment density, and we will also continue to evaluate the purchase or financing of existing ERCs that have demonstrated strong financial performance and meet our quality standards. The leasing and property management requirements of our ERCs are generally met through the use of third-party professional service providers.

Our family entertainment center operators offer a variety of entertainment options including bowling, bocce ball and karting as well as an observation deck on the 94th floor of the John Hancock building in downtown Chicago, Illinois.

We will continue to seek opportunities for the development of, or acquisition of, other entertainment related properties that leverage our expertise in this area.

#### Recreation

As of December 31, 2017, our Recreation segment consisted of investments in ski properties, attractions, golf entertainment complexes and other recreation totaling approximately \$2.2 billion with interests in:

- 26 ski properties located in 6 states;
- 20 attractions located in 12 states;
- 30 golf entertainment complexes located in 17 states;
- eight other recreation properties located in 6 states; and
- \$125.2 million in construction in progress for golf entertainment complexes and the development of an indoor waterpark hotel at the Resorts World Catskills casino and resort project located in Sullivan County, New York.

As of December 31, 2017, our owned recreation real estate portfolio was 100% leased.

Our ski properties provide a sustainable advantage for the experience conscious consumer, providing outdoor entertainment during the winter. All of the ski properties that serve as collateral for our mortgage notes in this area, as well as our five owned properties, offer snowmaking capabilities and provide a variety of terrains and vertical drop options. We believe that the primary appeal of our ski properties lies in the convenient and reliable experience consumers can expect. Given that all of our ski properties are located near major metropolitan areas, they offer skiing and snowboarding without the expense, travel, or lengthy preparations of remote ski resorts. Furthermore, advanced snowmaking capabilities increase the reliability of the experience versus other ski properties that do not have such capabilities. Our ski properties are leased to, or we have mortgage notes receivable from, 10 different operators. We expect to continue to pursue opportunities in this area.

Our attraction portfolio consists of waterparks and amusement parks, both of which draw a diverse segment of customers. Our attraction operators continue to deliver innovative and compelling attractions along with high standards of service, making our attractions a day of fun that's accessible for families, teens, locals and tourists. Waterparks and amusement parks offer experiences designed to appeal to all ages while remaining accessible in both cost and proximity. As many waterparks are growing from single-day attendance to a destination getaway, we believe indoor waterpark hotels increase the four-season appeal at many resorts. Our attraction properties are leased to, or we have mortgage notes receivable from, seven different operators. We expect to continue to pursue opportunities in this area.

Our golf entertainment complexes are leased to, or under mortgage with, Topgolf, which combines golf with entertainment, competition and food and beverage service. By combining an interactive entertainment and food and

beverage experience with a long-lived recreational activity, we believe Topgolf provides an innovative, enjoyable and repeatable customer experience. We expect to continue to pursue opportunities related to golf entertainment complexes.

Our other recreation portfolio consists of both classic and innovative activities. This includes our investments in fitness and wellness properties, as well as in new recreation properties such as iFly, which provides a unique indoor sky-diving experience to its guests.

We will continue to seek opportunities for the development of, or acquisition of, other recreation related properties that leverage our expertise in this area.

#### Education

As of December 31, 2017, our Education segment consisted of investments in public charter schools, early education centers and K-12 private schools totaling approximately \$1.4 billion with interests in:

- 65 public charter schools located in 19 states and the District of Columbia;
- 65 early education centers located in 17 states;
- 15 private schools located in 10 states;
- \$25.5 million in construction in progress for real estate development or expansions of public charter schools and early education centers; and
- \$12.4 million in undeveloped land inventory.

As of December 31, 2017, our owned education real estate portfolio consisted of approximately 4.2 million square feet and was 92% leased. This reflects the termination of nine CLA leases, as further discussed in Item 7 – "Management's Discussion and Analysis of Financial Condition and Results of Operations - Recent Developments".

Public charter schools are tuition-free, independent schools that are publicly funded by local, state and federal tax dollars based on enrollment. Driven by the need to improve the quality of public education and provide more school choices in the U.S., public charter schools are one of the fastest growing segments of the multi-billion dollar educational facilities sector, and we believe a critical need exists for the financing of new and refurbished educational facilities. To meet this need, we have established relationships with public charter school operators, authorizers and developers across the country and expect to continue to develop our leadership position in providing real estate financing in this area. Public charter schools are operated pursuant to charters granted by various state or other regulatory authorities and are dependent upon funding from local, state and federal tax dollars. Like public schools, public charter schools are required to meet both state and federal academic standards. We have 45 different operators for our owned public charter schools.

Various government bodies that provide educational funding have pressure to reduce their spending budgets and have reduced educational funding in some cases and may continue to reduce educational funding in the future. This can impact our tenants' operations and potentially their ability to pay our scheduled rent. However, these reductions differ state by state and have historically been more significant at the post-secondary education level than at the K-12 level that our tenants serve. Furthermore, while there can be no assurance as to the level of these cuts, we analyze each state's fiscal situation and commitment to the charter school movement before providing financing in a new state, and also factor in anticipated reductions (as applicable) in the states in which we do decide to do business.

As with public charter schools, the Company's expansion into both early education centers and private schools is supported by strong unmet demand, and we expect to increase our investment in both of these areas.

Early education centers continue to see demand due to the proliferation of dual income families and the increasing emphasis on early childhood education, beyond traditional daycare. There is increased demand for curriculum-based, child-centered learning. We believe this property type is a logical extension of our education platform and allows us to increase our diversity and geographical reach with these assets.

We believe K-12 private schools have significant growth potential when they have differentiated, high quality offerings. Many private schools in large urban and suburban areas are at capacity and have large waiting lists making admission more difficult. The demand for nonsectarian private education has increased in recent years as parents and students become more focused on the comprehensive impact of a strong school environment.

We will continue to seek opportunities for the development of, or acquisition of, other education related properties that leverage our expertise in this area.

Many of our education lease and mortgage agreements contain purchase or prepayment options whereby the tenant or borrower can acquire the property or prepay the mortgage loan for a premium over the total development cost at certain points during the terms of the agreements. If these properties meet certain criteria, the tenants may be able to obtain bond or other financing at lower rates and therefore be motivated to exercise these options. We do not anticipate that all of these options will be exercised but cannot determine at this time the amount or timing of such option exercises. Additionally, it is difficult to forecast when these options will be exercised, which can create volatility in our earnings. In accordance with GAAP, prepayment penalties related to mortgage agreements are included in mortgage and other financing income and are included in FFO as adjusted (See Item 7 – "Management's Discussion and Analysis of Financial Condition and Results of Operations - Funds From Operations" for a discussion of FFO and FFO as adjusted, which are non-GAAP measures). However, if a tenant exercises the option to purchase a property under lease, GAAP requires that a gain on sale be recognized for the amount of cash received over the carrying value of the property and gains on sale are typically excluded from FFO as adjusted. Accordingly, for consistency in presentation and with the wording and intent of the lease provisions, we treat the premium over the total development cost (i.e. the undepreciated cost) as a termination fee and include such fees in FFO as adjusted, and only the difference between the total development cost and the carrying value is treated as gain on sale and excluded from FFO as adjusted.

During the year ended December 31, 2017, we received prepayment of \$3.4 million on one mortgage note receivable that was secured by a public charter school located in Dallas, Texas and we received a prepayment fee of \$0.6 million. In addition, pursuant to tenant purchase options, we completed the sale of eight public charter schools located in Colorado, Arizona, North Carolina and Utah for net proceeds totaling \$97.3 million. In connection with these sales, we recognized gains on sale of \$20.7 million of which \$20.0 million has been included in termination fees in FFO as adjusted (a non-GAAP financial measure) per the methodology discussed above.

As of December 31, 2017, an estimate of the number of education properties potentially impacted by option exercises, the total development cost and the total potential amount of the prepayment penalties or lease termination fees in the first option period by year are as follows (dollars in thousands):

Total Potential

Year Option First Exercisable	Number of Education Properties	Total Development Cost		Termination Fees/ Prepayment Penalties in First Option Period	
2018	9	\$	90,730	\$	17,200
2019	12		136,013		24,051
2020	7		51,154		9,300
2021	12		92,587		19,475
2022	3		35,228		5,692
Thereafter	4		155,888		22,746

#### Other

As of December 31, 2017, our Other segment consisted primarily of land under ground lease, property under development and land held for development totaling approximately \$179.3 million related to the Resorts World Catskills casino and resort project in Sullivan County, New York, which we previously referred to as the Adelaar casino and resort project. Our ground lease tenant is expected to invest in excess of \$920.0 million in the construction of the casino and resort project, and it first opened for business in February 2018.

#### **Business Objectives and Strategies**

Our vision is to become the leading specialty REIT by focusing our unique knowledge and resources on select real estate segments which provide the potential for outsized returns.

Our long-term primary business objective is to enhance shareholder value by achieving predictable and increasing Funds From Operations ("FFO") and dividends per share (See Item 7 – "Management's Discussion and Analysis of Financial Condition and Results of Operations - Funds From Operations" for a discussion of FFO, which is a non-GAAP measure). Our prevailing strategy is to focus on long-term investments in a limited number of categories in which we maintain a depth of knowledge and relationships, and which we believe offer sustained performance throughout all economic cycles. We intend to achieve this objective by continuing to execute the Growth Strategies, Operating Strategies and Capitalization Strategies described below.

#### **Growth Strategies**

Central to our growth is remaining focused on acquiring or developing properties in our primary investment segments: Entertainment, Recreation and Education. We may also pursue opportunities to provide mortgage financing for these investment segments in certain situations where this structure is more advantageous than owning the underlying real estate.

Our segment focus is consistent with our strategic organizational design which is structured around building centers of knowledge and strong operating competencies in each of our primary segments. Retention and building of this knowledge depth creates a competitive advantage allowing us to more quickly identify key market trends.

To this end, we will deliberately apply information and our ingenuity to identify properties which represent potential logical extensions within each of our segments, or potential future investment segments. As part of our strategic planning and portfolio management process we assess new opportunities against the following five key underwriting principles:

#### Inflection Opportunity

- Specialty versus commodity real estate
- New or emerging generation of real estate as a result of age, technology or change in consumer lifestyle or habits

#### Enduring Value

- Underlying activity long-lived
- Real estate that supports commercially successful activities
- Outlook for business stable or growing

#### Excellent Execution

- Best-of-class executions that create market-dominant properties
- Sustainable customer demand within the category despite a potential change in tenancy
- Tenants with a reliable track record of customer service and satisfaction

#### Attractive Economics

- Initially accretive with escalating yield over time
- Rent participation features which allow for participation in financial performance
- Scalable depth of opportunity
- Strong, stable rent coverage and the potential for cross default features

#### Advantageous Position

- First mover advantage and/or dominant player in real estate ownership or financing
- Preferred tenant or borrower relationship that provides access to sites and development projects
- Data available to assess and monitor performance

#### **Operating Strategies**

#### Lease Risk Minimization

To avoid initial lease-up risks and produce a predictable income stream, we typically acquire or develop single-tenant properties that are leased under long-term leases. We believe our willingness to make long-term investments in properties offers our tenants financial flexibility and allows tenants to allocate capital to their core businesses. Although we will continue to emphasize single-tenant properties, we have acquired or developed, and may continue to acquire or develop, multi-tenant properties we believe add shareholder value.

#### Lease Structure

We have structured our leasing arrangements to achieve a positive spread between our cost of capital and the rents paid by our tenants. We typically structure leases on a triple-net basis under which the tenants bear the principal portion of the financial and operational responsibility for the properties. During each lease term and any renewal periods, the leases typically provide for periodic increases in rent and/or percentage rent based upon a percentage of the tenant's gross sales over a pre-determined level. In our multi-tenant property leases and some of our theatre leases, we generally require the tenant to pay a common area maintenance ("CAM") charge to defray its pro rata share of insurance, taxes and maintenance costs

#### Mortgage Structure

We have structured our mortgages to achieve economics similar to our triple-net lease structure with a positive spread between our cost of capital and the interest paid by our tenants. During each mortgage term and any renewal periods, the notes typically provide for periodic increases in interest and/or participating features based upon a percentage of the tenant's gross sales over a pre-determined level.

#### Development and Redevelopment

We intend to continue developing properties and redeveloping existing properties that are consistent with our growth strategies. We generally do not begin development of a single-tenant property without a signed lease providing for rental payments that are commensurate with our level of capital investment. In the case of a multi-tenant development, we generally require a significant amount of the development to be pre-leased prior to construction to minimize lease-up risks. In addition, to minimize overhead costs and to provide the greatest amount of flexibility, we generally outsource construction management to third-party firms.

We believe our build-to-suit development program is a competitive advantage. First, we believe our strong relationships with our tenants and developers drive new investment opportunities that are often exclusive to us, rather than bid broadly, and with our deep knowledge of their businesses, we believe we are a value-added partner in the underwriting of each new investment. Second, we offer financing from start to finish for a build-to-suit project such that there is no need for a tenant to seek separate construction and permanent financing, which we believe makes us a more attractive partner. Third, we are actively developing strong relationships with tenants in our select segments leading to multiple investments without strict investment portfolio allocations. Finally, multiple investments with the same tenant allows us in most cases to include cross-default provisions in our lease or financing contracts, meaning a default in an obligation to us at one location is a default under all obligations with that tenant.

We will also investigate opportunities to redevelop certain of our existing properties. We may redevelop properties in conjunction with a lease renewal or new tenant, or we may redevelop properties that have more earnings potential due to the redevelopment. Additionally, certain of our properties have excess land where we will proactively seek opportunities to further develop.

#### Tenant and Customer Relationships

We intend to continue developing and maintaining long-term working relationships with entertainment, recreation, education and other specialty business operators and developers by providing capital for multiple properties on a regional, national and international basis, thereby creating efficiency and value for both the operators and the Company.

#### Portfolio Diversification

We will endeavor to further diversify our asset base by property type, geographic location and tenant or customer. In pursuing this diversification strategy, we will target entertainment, recreation, education and other specialty business operators that we view as leaders in their market segments and have the ability to compete effectively and perform under their agreements with the Company.

#### Dispositions

We will consider property dispositions for reasons such as creating price awareness of a certain property type, opportunistically taking advantage of an above market offer or reducing exposure related to a certain tenant, property type or geographic area.

#### Capitalization Strategies

#### Debt and Equity Financing

Our ratio of net debt to adjusted EBITDA, a non-GAAP measure (see "Non-GAAP Financial Measures" for definitions and reconciliations), is our primary measure to evaluate our capital structure and the magnitude of our debt against our operating performance. Additionally, we utilize our ratio of net debt to gross assets as a secondary measure to evaluate our capital structure. We expect to maintain our net debt to adjusted EBITDA ratio between 4.6x to 5.6x. See Item 7 – "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" for a further discussion of this ratio.

We rely primarily on an unsecured debt structure. In the future, while we may obtain secured debt from time to time or assume secured debt financing obligations in acquisitions, we intend to issue primarily unsecured debt securities to satisfy our debt financing needs. We believe this strategy increases our access to capital and permits us to more efficiently match available debt and equity financing to our ongoing capital requirements.

Our sources of equity financing consist of the issuance of common shares as well as the issuance of preferred shares (including convertible preferred shares). In addition to larger underwritten registered public offerings of both common and preferred shares, we have also offered shares pursuant to registered public offerings through the direct share purchase component of our Dividend Reinvestment and Direct Share Purchase Plan ("DSP Plan"). While such offerings are generally smaller than a typical underwritten public offering, issuing common shares under the direct share purchase component of our DSP Plan allows us to access capital on a more frequent basis in a cost-effective manner. We expect to opportunistically access the equity markets in the future and, depending primarily on the size and timing of our equity capital needs, may continue to issue shares under the direct share purchase component of our DSP Plan. Furthermore, we may issue shares in connection with acquisitions in the future.

#### Joint Ventures

We will examine and may pursue potential additional joint venture opportunities with institutional investors or developers if the investments to which they relate meet our guiding principles discussed above. We may employ higher leverage in joint ventures.

#### Payment of Regular Dividends

We pay dividend distributions to our common shareholders on a monthly basis (as opposed to a quarterly basis). We expect to continue to pay dividend distributions to our preferred shareholders on a quarterly basis. Our Series C cumulative convertible preferred shares ("Series C preferred shares") have a dividend rate of 5.75%, our Series E cumulative convertible preferred shares ("Series E preferred shares") have a dividend rate of 9.00% and our Series G cumulative redeemable preferred shares ("Series G preferred shares") have a dividend rate of 5.75%. Among the factors the Company's board of trustees ("Board of Trustees") considers in setting the common share dividend rate are the applicable REIT tax rules and regulations that apply to dividends, the Company's results of operations, including FFO and FFO as adjusted per share, and the Company's Cash Available for Distribution (defined as net cash flow available for distribution after payment of operating expenses, debt service, preferred dividends and other obligations).

#### Competition

We compete for real estate financing opportunities with other companies that invest in real estate, as well as traditional financial sources such as banks and insurance companies. REITs have financed, and may continue to seek to finance, entertainment, recreation, education and other specialty properties as new properties are developed or become available for acquisition.

#### **Employees**

As of December 31, 2017, we had 63 full-time employees.

#### **Principal Executive Offices**

The Company's principal executive offices are located at 909 Walnut Street, Suite 200, Kansas City, Missouri 64106; telephone (816) 472-1700.

#### Materials Available on Our Website

Our internet website address is www.eprkc.com. We make available, free of charge, through our website copies of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission (the "Commission" or "SEC"). You may also view our Code of Business Conduct and Ethics, Company Governance Guidelines, Independence Standards for Trustees and the charters of our Audit, Nominating/Company Governance, Finance and Compensation and Human Capital Committees on our website. Copies of these documents are also available in print to any person who requests them. We do not intend for information contained in our website to be part of this Annual Report on Form 10-K.

#### Item 1A. Risk Factors

There are many risks and uncertainties that can affect our current or future business, operating results, financial performance or share price. The following discussion describes important factors which could adversely affect our current or future business, operating results, financial condition or share price. This discussion includes a number of forward-looking statements. See "Cautionary Statement Concerning Forward-Looking Statements."

#### Risks That May Impact Our Financial Condition or Performance

Global economic uncertainty and disruptions in the financial markets may impair our ability to refinance existing obligations or obtain new financing for acquisition or development of properties.

There continues to be global economic uncertainty. Increased uncertainty in the wake of the "Brexit" referendum in the United Kingdom in June 2016, in which the majority of voters voted in favor of an exit from the European Union, the formal notice by the United Kingdom in March 2017 of its exit from the European Union, as well as political changes in the U.S. and abroad, have contributed to volatility in the global financial markets. Although the U.S. economy

has continued to improve, there can be no assurances that the U.S. economy will continue to improve or that a future recession will not occur. We rely in part on debt financing to finance our investments and development. To the extent that turmoil in the financial markets returns or intensifies, it has the potential to adversely affect our ability to refinance our existing obligations as they mature or obtain new financing for acquisition or development of properties and adversely affect the value of our investments. If we are unable to refinance existing indebtedness on attractive terms at its maturity, we may be forced to dispose of some of our assets. Uncertain economic conditions and disruptions in the financial markets could also result in a substantial decrease in the value of our investments, which could also make it more difficult to refinance existing obligations or obtain new financing.

Many of our customers, consisting of tenants and borrowers, operate in market segments that depend upon discretionary spending by consumers. Any reduction in discretionary spending by consumers within the market segments in which our customers or potential customers operate could adversely affect such customers' operations and, in turn, reduce the demand for our properties or financing solutions.

Most of our portfolio is leased to or financed with customers operating service or retail businesses on our property locations. Movie theatres, entertainment retail centers, recreation and entertainment venues, early childhood education centers, private K-12 schools, ski properties and attractions represent some of the largest market investments in our portfolio; and AMC, Topgolf, Regal Cinemas, Inc. and Cinemark USA, Inc. represented our largest customers for the year ended December 31, 2017. The success of most of these businesses depends on the willingness or ability of consumers to use their discretionary income to purchase our customers' products or services. A downturn in the economy could cause consumers to reduce their discretionary spending within the market segments in which our customers or potential customers operate, which could adversely affect such customers' operations and, in turn, reduce the demand for our properties or financing solutions.

## Adverse changes in our credit ratings could impair our ability to obtain additional debt and equity financing on favorable terms, if at all, and negatively impact the market price of our securities, including our common shares.

The credit ratings of our senior unsecured debt and preferred equity securities are based on our operating performance, liquidity and leverage ratios, overall financial position and other factors employed by the credit rating agencies in their rating analyses of us. Our credit ratings can affect the amount and type of capital we can access, as well as the terms of any financings we may obtain. There can be no assurance that we will be able to maintain our current credit ratings and in the event that our current credit ratings deteriorate, we would likely incur a higher cost of capital and it may be more difficult or expensive to obtain additional financing or refinance existing obligations and commitments. Also, a downgrade in our credit ratings would trigger additional costs or other potentially negative consequences under our current and future credit facilities and debt instruments.

## An increase in interest rates could increase interest cost on new debt, and could materially adversely impact our ability to refinance existing debt, sell assets and limit our acquisition and development activities.

The U.S. Federal Reserve increased its benchmark interest rate multiple times in 2017 and has continued signaling that rates could continue to rise. If interest rates continue to increase, so could our interest costs for any new debt. This increased cost could make the financing of any acquisition and development activity more costly. Rising interest rates could limit our ability to refinance existing debt when it matures, or cause us to pay higher interest rates upon refinancing and increase interest expense on refinanced indebtedness. In addition, an increase in interest rates could decrease the amount third parties are willing to pay for our assets, thereby limiting our ability to reposition our portfolio promptly in response to changes in economic or other conditions.

We previously made a significant investment in a planned casino and resort development (the "Resorts World Catskills Project"), which is now the subject of ongoing litigation. We cannot predict the duration or outcome of this litigation. Prolonged litigation or an unfavorable outcome could have a material adverse effect on the Resorts World Catskills Project or our financial condition and results of operations.

Prior proposed casino and resort developers Concord Associates, L.P., Concord Resort, LLC and Concord Kiamesha LLC, which are affiliates of Louis Cappelli and from whom we acquired the Resorts World Catskills resort property (the "Cappelli Group"), commenced litigation against the Company beginning in 2011 regarding matters relating to the acquisition of that property and our relationship with Empire Resorts, Inc. ("Empire Resorts") and certain of its subsidiaries (together with Empire Resorts, collectively, the "Empire Project Parties"). This litigation involves three

separate cases filed in state and federal court. Two of the cases, a state and the federal case, are closed and resulted in no liability to the Company.

The remaining case was filed on October 20, 2011 by the Cappelli Group against the Company and two of its affiliates in the Supreme Court of the State of New York, County of Westchester (the "Westchester Action"), asserting a claim for breach of contract and the implied covenant of good faith, and seeking damages of at least \$800 million, based on allegations that the Company had breached an agreement (the "Casino Development Agreement"), dated June 18, 2010. We moved to dismiss the complaint in the Westchester Action based on a decision issued by the Sullivan County Supreme Court (one of the two closed cases discussed above) on June 30, 2014, as affirmed by the Appellate Division, Third Department (the "Sullivan Action"). On January 26, 2016, the Westchester County Supreme Court denied the our motion to dismiss but ordered the Cappelli Group to amend its pleading and remove all claims and allegations previously determined by the Sullivan Action. On February 18, 2016, the Cappelli Group filed an amended complaint asserting a single cause of action for breach of the covenant of good faith and fair dealing based upon allegations the Company had interfered with plaintiffs' ability to obtain financing which complied with the Casino Development Agreement. On March 23, 2016, the Company filed a motion to dismiss the Cappelli Group's revised amended complaint. On January 5, 2017, the Westchester County Supreme Court denied the Company's second motion to dismiss. Discovery is ongoing.

We believe we have meritorious defenses to this litigation and intend to defend it vigorously. There can be no assurances, however, as to the duration or ultimate outcome of this litigation, nor can there be any assurances as to the costs we may incur in defending against or resolving this litigation. In addition, if the outcome of the litigation is unfavorable to us, it could result in a material adverse effect on our financial condition and results of operations.

The success of the Resorts World Catskills Project is largely dependent upon the successful development and operation of the Resorts World Casino and Resort, which requires the Empire Project Parties to comply with the terms of a gaming license. If Empire Resorts fails to satisfy its obligations under the gaming license, the Resorts World Catskills Project may be indefinitely delayed or canceled, and if we are unable to identify suitable alternative uses for the property, this could lead to a material adverse effect on our financial condition and results of operations. On December 21, 2015, Montreign Operating Company, LLC ("Montreign"), a subsidiary of Empire Resorts, was awarded a license (a "Gaming Facility License") by the New York State Gaming Commission to operate the Resorts World Catskills Casino and Resort, a key component of the Resorts World Catskills Project. On January 17, 2018, the Resorts World Catskills Casino and Resort announced its plans to open the casino resort to the public on February 8, 2018. The Gaming Facility License is subject to a number of conditions, including the requirement that Montreign invest, or cause to be invested, no less than \$854 million in the initial phase of the Resorts World Catskills Project, as well as additional and continuing regulatory conditions imposed by the Gaming Commission.

There can be no assurance that the Resorts World Catskills Casino and Resort will fully comply with the financial or other conditions of the Gaming Facility License. In the event it fails to comply with the conditions of the Gaming Facility License, the Resorts World Catskills Project may be indefinitely delayed or canceled, and there can be no assurance that a suitable alternate use for the property, whether involving gaming or otherwise, will be identified, which could result in a material adverse effect on our investment and on our financial condition and results of operations.

We expect to finance the cost of construction of common infrastructure at the Resorts World Catskills Project primarily through the issuance of tax-exempt public infrastructure bonds, and we could overrun budgeted costs for such infrastructure construction, which could significantly exceed the proceeds from the issuance of such bonds. We are responsible for the construction of the Resorts World Catskills Project common infrastructure, which is expected to be financed primarily through the issuance of tax-exempt public infrastructure bonds. The debt service of these bonds is expected to be paid primarily through special assessments levied against the property held by the benefited users. In June 2016, the Sullivan County Infrastructure Local Development Corporation issued \$110.0 million of Series 2016 Revenue Bonds, which is expected to fund a substantial portion of such construction costs. We received an initial reimbursement of \$43.4 million of construction costs and additional reimbursements of \$23.9 million during the year ended December 31, 2017, and we expect to receive an additional \$21.0 million of reimbursements over the balance of the construction period, which is expected to be completed in 2018. There can be no assurance that the cost of construction of common infrastructure for the Resorts World Catskills Project will not exceed our budgeted amounts

of approximately \$90.0 million, subject to budget adjustments and related approvals. If so, such excess may not be funded by the tax-exempt public infrastructure bonds and, to the extent they exceed certain negotiated caps, or are allocated to land held by us for development, may not be proportionately recovered from our tenants.

## We depend on leasing space to tenants on economically favorable terms and collecting rent from our tenants, who may not be able to pay.

At any time, a tenant may experience a downturn in its business that may weaken its financial condition. Similarly, a general decline in the economy may result in a decline in demand for space at our commercial properties. Our financial results depend significantly on leasing space at our properties to tenants on economically favorable terms. In addition, because a majority of our income comes from leasing real property, our income, funds available to pay indebtedness and funds available for distribution to our shareholders will decrease if a significant number of our tenants cannot pay their rent or if we are not able to maintain our levels of occupancy on favorable terms. If our tenants cannot pay their rent or we are not able to maintain our levels of occupancy on favorable terms, there is also a risk that the fair value of the underlying property will be considered less than its carrying value and we may have to take a charge against earnings. In addition, if a tenant does not pay its rent, we might not be able to enforce our rights as landlord without significant delays and substantial legal costs.

If a tenant becomes bankrupt or insolvent, that could diminish or eliminate the income we expect from that tenant's leases. If a tenant becomes insolvent or bankrupt, we cannot be sure that we could recover the premises from the tenant promptly or from a trustee or debtor-in-possession in a bankruptcy proceeding relating to the tenant. On the other hand, a bankruptcy court might authorize the tenant to terminate its leases with us. If that happens, our claim against the bankrupt tenant for unpaid future rent would be subject to statutory limitations that might be substantially less than the remaining rent owed under the leases. In addition, any claim we have for unpaid past rent would likely not be paid in full and we would also have to take a charge against earnings for any accrued straight-line rent receivable related to the leases.

## We are exposed to the credit risk of our customers and counterparties and their failure to meet their financial obligations could adversely affect our business.

Our business is subject to credit risk. There is a risk that a customer or counterparty will fail to meet its obligations when due. Customers and counterparties that owe us money may default on their obligations to us due to bankruptcy, lack of liquidity, operational failure or other reasons. Although we have procedures for reviewing credit exposures to specific customers and counterparties to address present credit concerns, default risk may arise from events or circumstances that are difficult to detect or foresee. Some of our risk management methods depend upon the evaluation of information regarding markets, clients or other matters that are publicly available or otherwise accessible by us. That information may not, in all cases, be accurate, complete, up-to-date or properly evaluated. In addition, concerns about, or a default by, one customer or counterparty could lead to significant liquidity problems, losses or defaults by other customers or counterparties, which in turn could adversely affect us. We may be materially and adversely affected in the event of a significant default by our customers and counterparties.

#### We could be adversely affected by a borrower's bankruptcy or default.

If a borrower becomes bankrupt or insolvent or defaults under its loan, that could force us to declare a default and foreclose on any available collateral. As a result, future interest income recognition related to the applicable note receivable could be significantly reduced or eliminated. There is also a risk that the fair value of the collateral, if any, will be less than the carrying value of the note and accrued interest receivable at the time of a foreclosure and we may have to take a charge against earnings. If a property serves as collateral for a note, we may experience costs and delays in recovering the property in foreclosure or finding a substitute operator for the property. If a mortgage we hold is subordinated to senior financing secured by the property, our recovery would be limited to any amount remaining after satisfaction of all amounts due to the holder of the senior financing. In addition, to protect our subordinated investment, we may desire to refinance any senior financing. However, there is no assurance that such refinancing would be available or, if it were to be available, that the terms would be attractive.

The base terms of some of our theatre leases are expiring and there is no assurance that such leases will be renewed at existing lease terms or that we can lease any re-claimed space from some of our larger theatres at economically favorable terms.

The base terms of some of our theatre leases are expiring. For theatres that are not performing as well as they did in the past, the tenants have and may continue to seek rent or other concessions or not renew at all. Furthermore, some tenants of our larger megaplex theatres desire to down-size the theatres they lease to respond to market trends. As a result, these tenants have and may continue to seek rent or other concessions from us, including requiring us to down-size the theatres or otherwise modify the properties in order to renew their leases. Furthermore, while any such screen reductions would likely create opportunities to reclaim a portion of the former theatres for conversion to other uses, there is no guarantee that we can re-lease such space or that such leases would be at economically favorable terms.

#### Operating risks in the entertainment industry may affect the ability of our tenants to perform under their leases.

The ability of our tenants to operate successfully in the entertainment industry and remain current on their lease obligations depends on a number of factors, including the availability and popularity of motion pictures, the performance of those pictures in tenants' markets, the allocation of popular pictures to tenants, the release window (represents the time that elapses from the date of a picture's theatrical release to the date it is available on other mediums) and the terms on which the pictures are licensed. Neither we nor our tenants control the operations of motion picture distributors. There can be no assurances that motion picture distributors will continue to rely on theatres as the primary means of distributing first-run films, and motion picture distributors may in the future consider alternative film delivery methods. The success of "out-of-home" entertainment venues such as megaplex theatres, entertainment retail centers and recreational properties also depends on general economic conditions and the willingness of consumers to spend time and money on out-of-home entertainment.

In addition, some of our theatre tenants have disclosed that they are subject to pending anti-trust investigations by the U.S. Department of Justice and several states regarding such tenants' alleged anticompetitive practices, including seeking agreements with motion picture distributors for exclusive rights to releases in certain markets. There can be no assurances as to the outcome of such investigations or whether such investigations will materially adversely affect such tenants' operations and, in turn, their ability to perform under their leases.

#### Real estate is a competitive business.

Our business operates in highly competitive environments. We compete with a large number of real estate property owners and developers, some of which may be willing to accept lower returns on their investments. Principal factors of competition are rent or interest charged, attractiveness of location, the quality of the property and breadth and quality of services provided. If our competitors offer space at rental rates below the rental rates we are currently charging our tenants, we may lose potential tenants, and we may be pressured to reduce our rental rates below those we currently charge in order to retain tenants when our tenants' leases expire. Our success depends upon, among other factors, trends of the national and local economies, financial condition and operating results of current and prospective tenants and customers, availability and cost of capital, construction and renovation costs, taxes, governmental regulations, legislation and population trends.

#### A single tenant represents a substantial portion of our lease revenues.

AMC theatres, one of the nation's largest movie exhibition companies, is the lessee of a substantial number of our megaplex theatre properties. On December 21, 2016, AMC announced that it closed its acquisition of Carmike cinemas upon which AMC became responsible for Carmike's performance under its leases with us. For the year ended December 31, 2017, approximately \$114.4 million or 19.9% of our total revenues were derived from rental payments by AMC (including rental payments for Carmike). AMC Entertainment, Inc. ("AMCE") has guaranteed AMC's performance under substantially all of their leases. We have diversified and expect to continue to diversify our real estate portfolio by entering into lease transactions with a number of other leading operators or by acquiring or seeking to acquire other properties. Nevertheless, our revenues and our continuing ability to service our debt and pay shareholder dividends are currently substantially dependent on AMC's performance under its leases, including the leases acquired in the Carmike acquisition, and AMCE's performance under its guarantee.

We believe AMC occupies a strong position in the industry and we intend to continue acquiring and leasing back or developing new AMC theatres. However, AMC and AMCE are susceptible to the same risks as our other tenants

described herein. If for any reason AMC failed to perform under its lease obligations, including the leases acquired in the Carmike acquisition, and AMCE did not perform under its guarantee, we could be required to reduce or suspend our shareholder dividends and may not have sufficient funds to support operations or service our debt until substitute tenants are obtained. If that happened, we cannot predict when or whether we could obtain substitute quality tenants on acceptable terms.

Public charter schools are operated pursuant to charters granted by various state or other regulatory authorities and are dependent upon compliance with the terms of such charters in order to obtain funding from local, state and federal governments. We could be adversely affected by a public charter school's failure to comply with its charter, non-renewal of a charter upon expiration or by its reduction or loss of funding.

Our public charter school properties operate pursuant to charters granted by various state or other regulatory authorities, which are generally shorter than our lease terms, and most of the schools have undergone or expect to undergo compliance audits or reviews by such regulatory authorities. Such audits and reviews examine the financial as well as the academic performance of the school. Adverse audit or review findings could result in non-renewal or revocation of a public charter school's charter, or in some cases, a reduction in the amount of state funding, repayment of previously received state funding or other economic sanctions. Our public charter school tenants are also dependent upon funding from local, state and federal governments, which are currently experiencing budgetary constraints, and any reduction or loss of such funding could adversely affect a public charter school's ability to comply with its charter and/or pay its obligations.

Our master lease agreement with Imagine Schools, Inc. ("Imagine") provides certain contractual protections designed to mitigate risk, such as risk arising from the revocation of a charter of one or more Imagine schools. Subject to our approval and certain other terms and conditions, the master lease agreement also allows Imagine to repurchase from us the public charter school properties that are causing technical defaults. Imagine may, in substitution for such properties, sell to us public charter school properties that would otherwise comply with the lease agreement. However, there is no guarantee that acceptable schools will be available for substitutions or that such substitutions or repurchases will be completed. In addition, while governing authorities may approve substitute operators for failed public charter schools to ensure continuity for students, we cannot predict when or whether applicable governing authorities would approve such substitute operators, nor can we predict whether we could reach lease agreements with such substitute tenants on acceptable terms. In addition, Imagine has in certain previous sales of properties to third parties agreed to pay us the difference between our carrying value and the sales price. Imagine also has a mortgage note obligation to us as a result of sales of certain properties to Imagine. If Imagine or any other operator is unable to provide adequate substitute collateral under its lease with us, and/or is unable to pay its obligations, we may be required to record an impairment loss or sell schools for less than their net book value.

## Our build-to-suit education tenants may not achieve sufficient enrollment within expected timeframes and therefore may not be able to pay their agreed upon rent, which could adversely affect our financial results.

A significant portion of our education investments include investments in build-to-suit projects. When construction is completed for these projects, tenants may require some period of time to achieve full enrollment, and we may provide them with lease terms that are more favorable to the tenant during this timeframe. Tenants that fail to achieve sufficient enrollment within expected timeframes may be unable to pay their rent pursuant to the agreed upon lease terms or at all. If we are required to restructure lease terms or take other action with respect to the applicable property, our financial results may be impacted by lower lease revenues, recording an impairment loss, writing off rental amounts or otherwise.

During 2017, cash flow of Children's Learning Adventure USA, LLC ("CLA") was negatively impacted by challenges brought on by its rapid expansion and related ramp up to stabilization and by adverse weather events in Texas during the third quarter of 2017. During 2017, we participated in negotiations among CLA and other landlords regarding a potential restructuring. Although negotiations are on-going and progress has been made toward a restructuring, investments necessary to accomplish the restructuring have not yet been secured. Certain subsidiaries of CLA who are tenants under our leases have filed Chapter 11 petitions in bankruptcy seeking the protections of the Bankruptcy Code. We intend to pursue legal remedies to secure possession of these properties as expeditiously as possible. We believe that the time it will take to achieve this outcome gives CLA ample opportunity to negotiate a restructuring which, if successful, would obviate the need to evict CLA from these properties. There can be no assurances as to the ultimate outcome of such a restructuring or our pursuit of our legal remedies with respect to these properties.

We are subject to risks relating to provisions included in some of our leases or financing arrangements with operators of our education properties pursuant to which such operators have the option to purchase leased properties or prepay notes relating to financed education properties.

Some of our leases or financing arrangements with education operators include provisions pursuant to which tenant operators may purchase leased properties and mortgagor operators may prepay notes relating to financed education properties, in each case, subject to option exercise payments or prepayment penalties. Some of these tenant or mortgagor operators may be able to obtain alternative financing on more economically favorable terms, in which case, such operators may choose to exercise their purchase option or prepayment right. If such operators exercise their purchase options or prepayment rights, we cannot provide any assurances that we would be able to redeploy the capital associated with these properties in other investments or that such investments would provide comparable returns, which could reduce our earnings going forward. Additionally, it can be difficult to forecast when tenants will exercise their purchase option or borrowers will prepay, which can create volatility in our earnings.

## Our indebtedness may affect our ability to operate our business and may have a material adverse effect on our financial condition and results of operations.

We have a significant amount of indebtedness. As of December 31, 2017, we had total debt outstanding of approximately \$3.1 billion. Our indebtedness could have important consequences, such as:

- limiting our ability to obtain additional financing to fund our working capital needs, acquisitions, capital expenditures or other debt service requirements or for other purposes;
- limiting our ability to use operating cash flow in other areas of our business because we must dedicate a substantial portion of these funds to service debt;
- limiting our ability to compete with other companies who are not as highly leveraged, as we may be less capable of responding to adverse economic and industry conditions;
- restricting us from making strategic acquisitions, developing properties or exploiting business opportunities;
- restricting the way in which we conduct our business because of financial and operating covenants in the agreements governing our existing and future indebtedness;
- exposing us to potential events of default (if not cured or waived) under financial and operating covenants
  contained in our debt instruments that could have a material adverse effect on our business, financial
  condition and operating results;
- increasing our vulnerability to a downturn in general economic conditions or in pricing of our investments;
- negatively impacting our credit ratings; and
- limiting our ability to react to changing market conditions in our industry and in our customers' industries.

In addition to our debt service obligations, our operations require substantial investments on a continuing basis. Our ability to make scheduled debt payments, to refinance our obligations with respect to our indebtedness and to fund capital and non-capital expenditures necessary to meet our remaining commitments on existing projects and maintain the condition of our assets, as well as to provide capacity for the growth of our business, depends on our financial and operating performance, which, in turn, is subject to prevailing economic conditions and financial, business, competitive, legal and other factors.

Subject to the restrictions in our unsecured revolving credit facility, our unsecured term loan facility and the debt instruments governing our existing senior notes, we may incur significant additional indebtedness, including additional secured indebtedness. Although the terms of our unsecured revolving credit facility, our unsecured term loan facility

and the debt instruments governing our existing senior notes contain restrictions on the incurrence of additional indebtedness, these restrictions are subject to a number of qualifications and exceptions, and additional indebtedness incurred in compliance with these restrictions could be significant. If new debt is added to our current debt levels, the risks described above could increase.

#### There are risks inherent in having indebtedness and the use of such indebtedness to fund acquisitions.

We currently use debt to fund portions of our operations and acquisitions. In a rising interest rate environment, the cost of our existing variable rate debt and any new debt will increase. We have used leverage to acquire properties and expect to continue to do so in the future. Although the use of leverage is common in the real estate industry, our use of debt exposes us to some risks. If a significant number of our tenants fail to make their lease payments and we do not have sufficient cash to pay principal and interest on the debt, we could default on our debt obligations. A small amount of our debt financing is secured by mortgages on our properties and we may enter into additional secured mortgage financing in the future. If we fail to meet our mortgage payments, the lenders could declare a default and foreclose on those properties.

## Most of our debt instruments contain balloon payments which may adversely impact our financial performance and our ability to pay dividends.

Most of our financing arrangements require us to make a lump-sum or "balloon" payment at maturity. There can be no assurance that we will be able to refinance such debt on favorable terms or at all. To the extent we cannot refinance such debt on favorable terms or at all, we may be forced to dispose of properties on disadvantageous terms or pay higher interest rates, either of which would have an adverse impact on our financial performance and ability to pay dividends to our shareholders.

#### We must obtain new financing in order to grow.

As a REIT, we are required to distribute at least 90% of our taxable net income to shareholders in the form of dividends. Other than deciding to make these dividends in our common shares, we are limited in our ability to use internal capital to acquire properties and must continually raise new capital in order to continue to grow and diversify our investment portfolio. Our ability to raise new capital depends in part on factors beyond our control, including conditions in equity and credit markets, conditions in the industries in which our tenants are engaged and the performance of real estate investment trusts generally. We continually consider and evaluate a variety of potential transactions to raise additional capital, but we cannot assure that attractive alternatives will always be available to us, nor that our share price will increase or remain at a level that will permit us to continue to raise equity capital publicly or privately.

## Covenants in our debt instruments could adversely affect our financial condition and our acquisitions and development activities.

Some of our properties are subject to mortgages that contain customary covenants such as those that limit our ability, without the prior consent of the lender, to further mortgage the applicable property or to discontinue insurance coverage. Our unsecured revolving credit facility, term loan facility, senior notes and other loans that we may obtain in the future contain certain cross-default provisions as well as customary restrictions, requirements and other limitations on our ability to incur indebtedness, including covenants involving our maximum total debt to total asset value; maximum permitted investments; minimum tangible net worth; maximum secured debt to total asset value; maximum unsecured debt to eligible unencumbered properties; minimum unsecured interest coverage; and minimum fixed charge coverage. Our ability to borrow under our unsecured revolving credit facility and our term loan facility is also subject to compliance with certain other covenants. We also have senior notes issued in a private placement transaction that are subject to certain covenants. In addition, failure to comply with our covenants could cause a default under the applicable debt instrument, and we may then be required to repay such debt with capital from other sources. Under those circumstances, other sources of capital may not be available to us, or be available only on unattractive terms. Additionally, our ability to satisfy current or prospective lenders' insurance requirements may be adversely affected if lenders generally insist upon greater insurance coverage against acts of terrorism than is available to us in the marketplace or on commercially reasonable terms.

We rely on debt financing, including borrowings under our unsecured revolving credit facility, term loan facility, issuances of debt securities and debt secured by individual properties, to finance our acquisition and development

activities and for working capital. If we are unable to obtain financing from these or other sources, or to refinance existing indebtedness upon maturity, our financial condition and results of operations would likely be adversely affected.

# Our real estate investments are concentrated in entertainment, recreation and education properties and a significant portion of those investments are in megaplex theatre properties, making us more vulnerable economically than if our investments were more diversified.

We acquire, develop or finance entertainment, recreation and education properties. A significant portion of our investments are in megaplex theatre properties. Although we are subject to the general risks inherent in concentrating investments in real estate, the risks resulting from a lack of diversification become even greater as a result of investing primarily in entertainment, recreation and education properties. These risks are further heightened by the fact that a significant portion of our investments are in megaplex theatre properties. Although a downturn in the real estate industry could significantly adversely affect the value of our properties, a downturn in the entertainment, recreation and education industries could compound this adverse effect. These adverse effects could be more pronounced than if we diversified our investments to a greater degree outside of entertainment, recreation and education properties or, more particularly, outside of megaplex theatre properties.

## If we fail to qualify as a REIT, we would be taxed as a corporation, which would substantially reduce funds available for payment of dividends to our shareholders.

If we fail to qualify as a REIT for federal income tax purposes, we will be taxed as a corporation. We are organized and believe we qualify as a REIT, and intend to operate in a manner that will allow us to continue to qualify as a REIT. However, we cannot provide any assurance that we have always qualified and will remain qualified in the future. This is because qualification as a REIT involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), on which there are only limited judicial and administrative interpretations, and depends on facts and circumstances not entirely within our control. In addition, future legislation, new regulations, administrative interpretations or court decisions may significantly change the tax laws, the application of the tax laws to our qualification as a REIT or the federal income tax consequences of that qualification.

If we were to fail to qualify as a REIT in any taxable year (including any prior taxable year for which the statute of limitations remains open), we would face tax consequences that could substantially reduce the funds available for the service of our debt and payment of dividends:

- we would not be allowed a deduction for dividends paid to shareholders in computing our taxable income and would be subject to federal income tax at regular corporate rates;
- we could be subject to the federal alternative minimum tax and possibly increased state and local taxes;
- unless we are entitled to relief under statutory provisions, we could not elect to be treated as a REIT for four taxable years following the year in which we were disqualified; and
- we could be subject to tax penalties and interest.

In addition, if we fail to qualify as a REIT, we will no longer be required to pay dividends. As a result of these factors, our failure to qualify as a REIT could adversely affect the market price for our shares.

# We will depend on distributions from our direct and indirect subsidiaries to service our debt and pay dividends to our shareholders. The creditors of these subsidiaries, and our direct creditors, are entitled to amounts payable to them before we pay any dividends to our shareholders.

Substantially all of our assets are held through our subsidiaries. We depend on these subsidiaries for substantially all of our cash flow. The creditors of each of our direct and indirect subsidiaries are entitled to payment of that subsidiary's obligations to them, when due and payable, before distributions may be made by that subsidiary to us. In addition, our creditors, whether secured or unsecured, are entitled to amounts payable to them before we may pay any dividends to our shareholders. Thus, our ability to service our debt obligations and pay dividends to holders of our common and preferred shares depends on our subsidiaries' ability first to satisfy their obligations to their creditors and then to pay

distributions to us and our ability to satisfy our obligations to our direct creditors. Our subsidiaries are separate and distinct legal entities and have no obligations, other than limited guaranties of certain of our debt, to make funds available to us.

#### Our development financing arrangements expose us to funding and completion risks.

Our ability to meet our construction financing obligations which we have undertaken or may enter into in the future depends on our ability to obtain equity or debt financing in the required amounts. There is no assurance we can obtain this financing or that the financing rates available will ensure a spread between our cost of capital and the rent or interest payable to us under the related leases or mortgage notes receivable. As a result, we could fail to meet our construction financing obligations or decide to cease such funding which, in turn, could result in failed projects and penalties, each of which could have a material adverse impact on our results of operations and business.

## We have a limited number of employees and loss of personnel could harm our operations and adversely affect the value of our shares.

We had 63 full-time employees as of December 31, 2017 and, therefore, the impact we may feel from the loss of an employee may be greater than the impact such a loss would have on a larger organization. We are dependent on the efforts of the following individuals: Gregory K. Silvers, our President and Chief Executive Officer; Mark A. Peterson, our Executive Vice President and Chief Financial Officer; Morgan G. Earnest, our Senior Vice President and Chief Investment Officer; Craig L. Evans, our Senior Vice President, General Counsel and Secretary; Michael L. Hirons, our Senior Vice President - Strategy & Asset Management; and Tonya L. Mater, our Vice President and Chief Accounting Officer. While we believe that we could find replacements for our personnel, the loss of their services could harm our operations and adversely affect the value of our shares.

## Security breaches and other disruptions could compromise our information and expose us to liability, which would cause our business and reputation to suffer. Our service providers and our tenants and their business partners are exposed to similar risks.

In the ordinary course of our business, we collect and store sensitive data, including our proprietary business information and that of our tenants and clients and personally identifiable information of our employees, in our facility and on our network. Despite our security measures, our information technology and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance or other disruptions. Any such breach could compromise our network and the information stored there could be accessed, publicly disclosed, lost or stolen. Any such access, disclosure or other loss of information could result in legal claims or proceedings, disrupt our operations, damage our reputation, and cause a loss of confidence, which could adversely affect our business. Our service providers and our tenants and their business partners are exposed to similar risks and the occurrence of a security breach or other disruption with respect to their information technology and infrastructure could, in turn, have a material adverse impact on our results of operations and business.

#### Changes in accounting standards issued by the Financial Accounting Standards Board ("FASB") or other standardsetting bodies may adversely affect our financial statements.

Our financial statements are subject to the application of U.S. GAAP, which is periodically revised and/or expanded. From time to time, we are required to adopt new or revised accounting standards issued by recognized authoritative bodies, including the FASB and the SEC. It is possible that future accounting standards we are required to adopt, such as the amended guidance for revenue recognition and leases, may require changes to the current accounting treatment that we apply to our consolidated financial statements and may require us to make significant changes to our systems. Such changes could result in a material adverse impact on our business, financial condition and results of operations.

#### **Risks That Apply to Our Real Estate Business**

#### Real estate income and the value of real estate investments fluctuate due to various factors.

The value of real estate fluctuates depending on conditions in the general economy and the real estate business. These conditions may also limit our revenues and available cash. The rents and interest we receive and the occupancy levels at our properties may decline as a result of adverse changes in any of the factors that affect the value of our real estate. If our revenues decline, we generally would expect to have less cash available to pay our indebtedness and distribute

to our shareholders. In addition, some of our unreimbursed costs of owning real estate may not decline when the related rents decline.

The factors that affect the value of our real estate include, among other things:

- international, national, regional and local economic conditions;
- consequences of any armed conflict involving, or terrorist attack against, the United States or Canada;
- the threat of domestic terrorism or pandemic outbreaks, which could cause customers of our tenants to avoid public places where large crowds are in attendance, such as megaplex theatres or recreational properties operated by our tenants;
- our ability to secure adequate insurance;
- natural disasters, such as earthquakes, hurricanes and floods, which could exceed the aggregate limits of insurance coverage;
- local conditions such as an oversupply of space or a reduction in demand for real estate in the area;
- competition from other available space;
- whether tenants and users such as customers of our tenants consider a property attractive;
- the financial condition of our tenants, including the extent of tenant bankruptcies or defaults;
- whether we are able to pass some or all of any increased operating costs through to tenants;
- how well we manage our properties;
- fluctuations in interest rates;
- changes in real estate taxes and other expenses;
- changes in market rental rates;
- the timing and costs associated with property improvements and rentals;
- changes in taxation or zoning laws;
- government regulation;
- availability of financing on acceptable terms or at all;
- potential liability under environmental or other laws or regulations; and
- general competitive factors.

The rents and interest we receive and the occupancy levels at our properties may decline as a result of adverse changes in any of these factors. If our revenues decline, we generally would expect to have less cash available to pay our indebtedness and distribute to our shareholders. In addition, some of our unreimbursed costs of owning real estate may not decline when the related rents decline

#### There are risks associated with owning and leasing real estate.

Although our lease terms obligate the tenants to bear substantially all of the costs of operating the properties, investing in real estate involves a number of risks, including:

- the risk that tenants will not perform under their leases, reducing our income from the leases or requiring us
  to assume the cost of performing obligations (such as taxes, insurance and maintenance) that are the tenant's
  responsibility under the lease;
- we may not always be able to lease properties at favorable rates or certain tenants may require significant capital expenditures by us to conform existing properties to their requirements;
- we may not always be able to sell a property when we desire to do so at a favorable price; and
- changes in tax, zoning or other laws could make properties less attractive or less profitable.

If a tenant fails to perform on its lease covenants, that would not excuse us from meeting any debt obligation secured by the property and could require us to fund reserves in favor of our lenders, thereby reducing funds available for payment of dividends. We cannot be assured that tenants will elect to renew their leases when the terms expire. If a tenant does not renew its lease or if a tenant defaults on its lease obligations, there is no assurance we could obtain a substitute tenant on acceptable terms. If we cannot obtain another quality tenant, we may be required to modify the property for a different use, which may involve a significant capital expenditure and a delay in re-leasing the property.

#### Some potential losses are not covered by insurance.

Our leases require the tenants to carry comprehensive liability, casualty, workers' compensation, extended coverage and rental loss insurance on our properties. We believe the required coverage is of the type, and amount, customarily obtained by an owner of similar properties. We believe all of our properties are adequately insured. However, there are some types of losses, such as catastrophic acts of nature, acts of war or riots, for which we or our tenants cannot obtain insurance at an acceptable cost. If there is an uninsured loss or a loss in excess of insurance limits, we could lose both the revenues generated by the affected property and the capital we have invested in the property. We would, however, remain obligated to repay any mortgage indebtedness or other obligations related to the property. In addition, the cost of insurance protection against terrorist acts has risen dramatically over the years. There can be no assurance our tenants will be able to obtain terrorism insurance coverage, or that any coverage they do obtain will adequately protect our properties against loss from terrorist attack.

#### Joint ventures may limit flexibility with jointly owned investments.

We may continue to acquire or develop properties in joint ventures with third parties when those transactions appear desirable. We would not own the entire interest in any property acquired by a joint venture. Major decisions regarding a joint venture property may require the consent of our partner. If we have a dispute with a joint venture partner, we may feel it necessary or become obligated to acquire the partner's interest in the venture. However, we cannot ensure that the price we would have to pay or the timing of the acquisition would be favorable to us. If we own less than a 50% interest in any joint venture, or if the venture is jointly controlled, the assets and financial results of the joint venture may not be reportable by us on a consolidated basis. To the extent we have commitments to, or on behalf of, or are dependent on, any such "off-balance sheet" arrangements, or if those arrangements or their properties or leases are subject to material contingencies, our liquidity, financial condition and operating results could be adversely affected by those commitments or off-balance sheet arrangements.

#### Our multi-tenant properties expose us to additional risks.

Our entertainment retail centers in Colorado, New York, California, and Ontario, Canada, and similar properties we may seek to acquire or develop in the future, involve risks not typically encountered in the purchase and lease-back of real estate properties which are operated by a single tenant. The ownership or development of multi-tenant retail centers could expose us to the risk that a sufficient number of suitable tenants may not be found to enable the centers to operate profitably and provide a return to us. This risk may be compounded by the failure of existing tenants to satisfy their obligations due to various factors, including the current economic crisis. These risks, in turn, could cause a material adverse impact to our results of operations and business.

Retail centers are also subject to tenant turnover and fluctuations in occupancy rates, which could affect our operating results. Multi-tenant retail centers also expose us to the risk of potential "CAM slippage," which may occur when the actual cost of taxes, insurance and maintenance at the property exceeds the CAM fees paid by tenants.

#### Failure to comply with the Americans with Disabilities Act and other laws could result in substantial costs.

Most of our properties must comply with the Americans with Disabilities Act ("ADA"). The ADA requires that public accommodations reasonably accommodate individuals with disabilities and that new construction or alterations be made to commercial facilities to conform to accessibility guidelines. Failure to comply with the ADA can result in injunctions, fines, damage awards to private parties and additional capital expenditures to remedy noncompliance. Our leases require the tenants to comply with the ADA.

Our properties are also subject to various other federal, state and local regulatory requirements. We do not know whether existing requirements will change or whether compliance with future requirements will involve significant unanticipated expenditures. Although these expenditures would be the responsibility of our tenants, if tenants fail to perform these obligations, we may be required to do so.

#### Potential liability for environmental contamination could result in substantial costs.

Under federal, state and local environmental laws, we may be required to investigate and clean up any release of hazardous or toxic substances or petroleum products at our properties, regardless of our knowledge or actual responsibility, simply because of our current or past ownership of the real estate. If unidentified environmental problems arise, we may have to make substantial payments, which could adversely affect our cash flow and our ability to service our debt and pay dividends to our shareholders. This is because:

- as owner, we may have to pay for property damage and for investigation and clean-up costs incurred in connection with the contamination;
- the law may impose clean-up responsibility and liability regardless of whether the owner or operator knew of
  or caused the contamination;
- even if more than one person is responsible for the contamination, each person who shares legal liability under environmental laws may be held responsible for all of the clean-up costs; and
- governmental entities and third parties may sue the owner or operator of a contaminated site for damages and costs.

These costs could be substantial and in extreme cases could exceed the value of the contaminated property. The presence of hazardous substances or petroleum products or the failure to properly remediate contamination may adversely affect our ability to borrow against, sell or lease an affected property. In addition, some environmental laws create liens on contaminated sites in favor of the government for damages and costs it incurs in connection with a contamination. Most of our loan agreements require the Company or a subsidiary to indemnify the lender against environmental liabilities. Our leases require the tenants to operate the properties in compliance with environmental laws and to indemnify us against environmental liability arising from the operation of the properties. We believe all of our properties are in material compliance with environmental laws. However, we could be subject to strict liability under environmental laws because we own the properties. There is also a risk that tenants may not satisfy their environmental compliance and indemnification obligations under the leases. Any of these events could substantially increase our cost of operations, require us to fund environmental indemnities in favor of our lenders, limit the amount we could borrow under our unsecured revolving credit facility and term loan facility and reduce our ability to service our debt and pay dividends to shareholders.

#### Real estate investments are relatively illiquid.

We have previously disclosed our intent to undertake certain asset dispositions. In addition, we may desire to sell other properties in the future because of changes in market conditions, poor tenant performance or default of any mortgage we hold, or to avail ourselves of other opportunities. We may also be required to sell a property in the future to meet

debt obligations or avoid a default. Specialty real estate projects such as we have cannot always be sold quickly, and we cannot assure you that we could always obtain a favorable price. In addition, the Internal Revenue Code limits our ability to sell our properties. We may be required to invest in the restoration or modification of a property before we can sell it. The inability to respond promptly to changes in the performance of our property portfolio could adversely affect our financial condition and ability to service our debt and pay dividends to our shareholders.

#### There are risks in owning assets outside the United States.

Our properties in Canada are subject to the risks normally associated with international operations. The rentals under our Canadian leases are payable in Canadian dollars, which could expose us to losses resulting from fluctuations in exchange rates to the extent we have not hedged our position. Canadian real estate and tax laws are complex and subject to change, and we cannot assure you we will always be in compliance with those laws or that compliance will not expose us to additional expense. We may also be subject to fluctuations in Canadian real estate values or markets or the Canadian economy as a whole, which may adversely affect our Canadian investments.

Additionally, we have made investments in projects located in China and may enter other international markets, which may have similar risks as described above as well as unique risks associated with a specific country.

## There are risks in owning or financing properties for which the tenant's, mortgagor's or our operations may be impacted by weather conditions and climate change.

We have acquired and financed ski properties and expect to do so in the future. The operators of these properties, our tenants or mortgagors, are dependent upon the operations of the properties to pay their rents and service their loans. The ski property operator's ability to attract visitors is influenced by weather conditions and climate change in general, each of which may impact the amount of snowfall during the ski season. Adverse weather conditions may discourage visitors from participating in outdoor activities. In addition, unseasonably warm weather may result in inadequate natural snowfall, which increases the cost of snowmaking, and could render snowmaking wholly or partially ineffective in maintaining quality skiing conditions and attracting visitors. Excessive natural snowfall may materially increase the costs incurred for grooming trails and may also make it difficult for visitors to obtain access to the ski property. We also own and finance attractions (including waterparks) which would also be subject to risks relating to weather conditions such as in the case of waterparks and amusement parks, excessive rainfall or unseasonable temperatures. Prolonged periods of adverse weather conditions, or the occurrence of such conditions during peak visitation periods, could have a material adverse effect on the operator's financial results and could impair the ability of the operator to make rental payments or service our loans.

## We face risks associated with the development, redevelopment and expansion of properties and the acquisition of other real estate related companies.

We may develop, redevelop or expand new or existing properties or acquire other real estate related companies, and these activities are subject to various risks. We may not be successful in pursuing such development or acquisition opportunities. In addition, newly developed or redeveloped/expanded properties or newly acquired companies may not perform as well as expected. We are subject to other risks in connection with any such development or acquisition activities, including the following:

- we may not succeed in completing developments or consummating desired acquisitions on time;
- we may face competition in pursuing development or acquisition opportunities, which could increase our costs;
- we may encounter difficulties and incur substantial expenses in integrating acquired properties into our operations and systems and, in any event, the integration may require a substantial amount of time on the part of both our management and employees and therefore divert their attention from other aspects of our business;
- we may undertake developments or acquisitions in new markets or industries where we do not have the same level of market knowledge, which may expose us to unanticipated risks in those markets and industries to which we are unable to effectively respond, such as an inability to attract qualified personnel with knowledge of such markets and industries:

- we may incur construction costs in connection with developments, which may be higher than projected, potentially making the project unfeasible or unprofitable;
- we may incur unanticipated capital expenditures in order to maintain or improve acquired properties;
- we may be unable to obtain zoning, occupancy or other governmental approvals;
- we may experience delays in receiving rental payments for developments that are not completed on time;
- our developments or acquisitions may not be profitable;
- we may need the consent of third parties such as anchor tenants, mortgage lenders and joint venture partners, and those consents may be withheld;
- we may incur adverse tax consequences if we fail to qualify as a REIT for U.S. federal income tax purposes following an acquisition;
- we may be subject to risks associated with providing mortgage financing to third parties in connection with transactions, including any default under such mortgage financing;
- we may face litigation or other claims in connection with, or as a result of, acquisitions, including claims from terminated employees, tenants, former stockholders or other third parties;
- the market price of our common shares, preferred shares and debt securities may decline, particularly if we
  do not achieve the perceived benefits of any acquisition as rapidly or to the extent anticipated by securities
  or industry analysts or if the effect of an acquisition on our financial condition, results of operations and
  cash flows is not consistent with the expectations of these analysts;
- we may issue shares in connection with acquisitions resulting in dilution to our existing shareholders; and
- we may assume debt or other liabilities in connection with acquisitions.

In addition, there is no assurance that planned third-party financing related to development and acquisition opportunities will be provided on a timely basis or at all, thus increasing the risk that such opportunities are delayed or fail to be completed as originally contemplated. We may also abandon development or acquisition opportunities that we have begun pursuing and consequently fail to recover expenses already incurred and have devoted management time to a matter not consummated. In some cases, we may agree to lease or other financing terms for a development project in advance of completing and funding the project, in which case we are exposed to the risk of an increase in our cost of capital during the interim period leading up to the funding, which can reduce, eliminate or result in a negative spread between our cost of capital and the payments we expect to receive from the project. Furthermore, our acquisitions of new properties or companies will expose us to the liabilities of those properties or companies, some of which we may not be aware at the time of acquisition. In addition, development of our existing properties presents similar risks. If a development or acquisition is unsuccessful, either because it is not meeting our expectations or was not completed according to our plans, we could lose our investment in the development or acquisition.

#### Risks That May Affect the Market Price of Our Shares

#### We cannot assure you we will continue paying cash dividends at current rates.

Our dividend policy is determined by our Board of Trustees. Our ability to continue paying dividends on our common shares, to pay dividends on our preferred shares at their stated rates or to increase our common share dividend rate will depend on a number of factors, including our liquidity, our financial condition and results of future operations, the performance of lease and mortgage terms by our tenants and customers, our ability to acquire, finance and lease additional properties at attractive rates, and provisions in our loan covenants. If we do not maintain or increase our common share dividend rate, that could have an adverse effect on the market price of our common shares and possibly our preferred shares. Furthermore, if the Board of Trustees decides to pay dividends on our common shares partially or substantially all in common shares, that could have an adverse effect on the market price of our common shares and possibly our preferred shares.

#### Market interest rates may have an effect on the value of our shares.

One of the factors that investors may consider in deciding whether to buy or sell our common shares or preferred shares is our dividend rate as a percentage of our share price, relative to market interest rates. If market interest rates increase, prospective investors may desire a higher dividend rate on our common shares or seek securities paying higher dividends or interest.

## Market prices for our shares may be affected by perceptions about the financial health or share value of our tenants and mortgagors or the performance of REIT stocks generally.

To the extent any of our tenants or customers, or their competition, report losses or slower earnings growth, take charges against earnings or enter bankruptcy proceedings, the market price for our shares could be adversely affected. The market price for our shares could also be affected by any weakness in the performance of REIT stocks generally or weakness in any of the sectors in which our tenants and customers operate.

#### Limits on changes in control may discourage takeover attempts which may be beneficial to our shareholders.

There are a number of provisions in our Declaration of Trust and Bylaws and under Maryland law and agreements we have with others, any of which could make it more difficult for a party to make a tender offer for our shares or complete a takeover of the Company which is not approved by our Board of Trustees. These include:

- a staggered Board of Trustees that can be increased in number without shareholder approval;
- a limit on beneficial ownership of our shares, which acts as a defense against a hostile takeover or acquisition of a significant or controlling interest, in addition to preserving our REIT status;
- the ability of the Board of Trustees to issue preferred or common shares, to reclassify preferred or common shares, and to increase the amount of our authorized preferred or common shares, without shareholder approval;
- limits on the ability of shareholders to remove trustees without cause;
- requirements for advance notice of shareholder proposals at shareholder meetings;
- provisions of Maryland law restricting business combinations and control share acquisitions not approved by the Board of Trustees and unsolicited takeovers;
- provisions of Maryland law protecting corporations (and by extension REITs) against unsolicited takeovers by limiting the duties of the trustees in unsolicited takeover situations;
- provisions in Maryland law providing that the trustees are not subject to any higher duty or greater scrutiny than that applied to any other director under Maryland law in transactions relating to the acquisition or potential acquisition of control;

- provisions of Maryland law creating a statutory presumption that an act of the trustees satisfies the applicable standards of conduct for trustees under Maryland law;
- provisions in loan or joint venture agreements putting the Company in default upon a change in control; and
- provisions of employment agreements and other compensation arrangements with our employees calling for severance compensation and vesting of equity compensation upon termination of employment upon a change in control or certain events of the officers' termination of service.

Any or all of these provisions could delay or prevent a change in control of the Company, even if the change was in our shareholders' interest or offered a greater return to our shareholders.

#### We may change our policies without obtaining the approval of our shareholders.

Our operating and financial policies, including our policies with respect to acquiring or financing real estate or other companies, growth, operations, indebtedness, capitalization and dividends, are exclusively determined by our Board of Trustees. Accordingly, our shareholders do not control these policies.

#### Dilution could affect the value of our shares.

Our future growth will depend in part on our ability to raise additional capital. If we raise additional capital through the issuance of equity securities, the interests of holders of our common shares could be diluted. Likewise, our Board of Trustees is authorized to cause us to issue preferred shares in one or more series, the holders of which would be entitled to dividends and voting and other rights as our Board of Trustees determines, and which could be senior to or convertible into our common shares. Accordingly, an issuance by us of preferred shares could be dilutive to or otherwise adversely affect the interests of holders of our common shares. As of December 31, 2017, our Series C preferred shares are convertible, at each of the holder's option, into our common shares at a conversion rate of 0.3857 common shares per \$25.00 liquidation preference, which is equivalent to a conversion price of approximately \$64.82 per common share (subject to adjustment in certain events). Additionally, as of December 31, 2017, our Series E preferred shares are convertible, at each of the holder's option, into our common shares at a conversion rate of 0.4616 common shares per \$25.00 liquidation preference, which is equivalent to a conversion price of approximately \$54.16 per common share (subject to adjustment in certain events). Under certain circumstances in connection with a change in control of our Company, holders of our Series G preferred shares may elect to convert some or all of their Series G preferred shares into a number of our common shares per Series G preferred share equal to the lesser of (a) the \$25.00 per share liquidation preference, plus accrued and unpaid dividends divided by the market value of our common shares or (b) 0.7389 shares. Depending upon the number of Series C, Series E and Series G preferred shares being converted at one time, a conversion of Series C, Series E and Series G preferred shares could be dilutive to or otherwise adversely affect the interests of holders of our common shares. In addition, we may issue a significant amount of equity securities in connection with acquisitions or investments, with or without seeking shareholder approval, which could result in significant dilution to our existing shareholders.

## Future offerings of debt or equity securities, which may rank senior to our common shares, may adversely affect the market price of our common shares.

If we decide to issue debt securities in the future, which would rank senior to our common shares, it is likely that they will be governed by an indenture or other instrument containing covenants restricting our operating flexibility. Additionally, any equity securities or convertible or exchangeable securities that we issue in the future may have rights, preferences and privileges more favorable than those of our common shares and may result in dilution to owners of our common shares. We and, indirectly, our shareholders, will bear the cost of issuing and servicing such securities. Because our decision to issue debt or equity securities in any future offering will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing or nature of our future offerings. Thus, holders of our common shares will bear the risk of our future offerings reducing the market price of our common shares and diluting the value of their shareholdings in us.

#### Changes in foreign currency exchange rates may have an impact on the value of our shares.

The functional currency for our Canadian operations is the Canadian dollar. As a result, our future operating results could be affected by fluctuations in the exchange rate between U.S. and Canadian dollars, which in turn could affect

our share price. We have attempted to mitigate our exposure to Canadian currency exchange risk by entering into foreign currency exchange contracts to hedge in part our exposure to exchange rate fluctuations. Foreign currency derivatives are subject to future risk of loss. We do not engage in purchasing foreign exchange contracts for speculative purposes.

Additionally, we have made investments in China and may enter other international markets which pose similar currency fluctuation risks as described above.

We may be subject to adverse legislative or regulatory tax changes that could reduce the market price of our shares. At any time, the U.S. federal income tax laws or regulations governing REITs or the administrative interpretations of those laws or regulations may be changed, possibly with retroactive effect. In addition, there have been a number of proposals in Congress with respect to tax laws, including proposals to adopt a flat tax or replace the income tax system with a national sales tax or value-added tax.

On December 22, 2017, the Tax Cuts and Jobs Act was signed into law. The Tax Cuts and Jobs Act made many significant changes to the U.S. federal income tax laws applicable to businesses and their owners, including REITs and their shareholders. Pursuant to this legislation, as of January 1, 2018, (1) the federal income tax rate applicable to corporations is reduced to 21%, (2) the highest marginal individual income tax rate is reduced to 37%, and (3) the corporate alternative minimum tax is repealed. In addition, individuals, estates and trusts may deduct up to 20% of certain pass-through income, including ordinary REIT dividends that are not "capital gain dividends" or "qualified dividend income," subject to complex limitations. For taxpayers qualifying for the full deduction, the effective maximum tax rate on ordinary REIT dividends would be 29.6% (through taxable years ending in 2025). The maximum rate of withholding with respect to our distributions to non-U.S. shareholders that are treated as attributable to gains from the sale or exchange of U.S. real property interests is also reduced from 35% to 21%. The deduction of net interest expense is limited for all businesses, other than certain electing businesses, including real estate businesses, which limitation could adversely affect our taxable REIT subsidiaries.

While the changes in the Tax Cuts and Jobs Act generally appear to be favorable with respect to REITs, the extensive changes to non-REIT provisions in the Internal Revenue Code may have unanticipated effects on us or our shareholders. Moreover, Congressional leaders have recognized that the process of adopting extensive tax legislation in a short amount of time without hearings and substantial time for review is likely to have led to drafting errors, issues needing clarification and unintended consequences that will have to be reviewed in subsequent tax legislation. At this point, it is not clear when Congress will address these issues or when the Internal Revenue Service will be able to issue administrative guidance on the changes made in the Tax Cuts and Jobs Act.

We cannot predict if or when any new U.S. federal income tax law, regulation or administrative interpretation, or any amendment to any existing U.S. federal income tax law, regulation or administrative interpretation, will be adopted, promulgated or become effective or whether any such law, regulation or interpretation may take effect retroactively. We and our shareholders could be adversely affected by any such change in, or any new, U.S. federal income tax law, regulation or administrative interpretation. Furthermore, any proposals seeking broader reform of U.S. federal income tax laws, if enacted, could change the federal income tax laws applicable to REITs, subject us to federal tax or reduce or eliminate the current deduction for dividends paid to our shareholders, any of which could negatively affect the market for our shares.

#### **Item 1B. Unresolved Staff Comments**

There are no unresolved comments from the staff of the SEC required to be disclosed herein as of the date of this Annual Report on Form 10-K.

## **Item 2. Properties**

As of December 31, 2017, our real estate portfolio (including properties securing our mortgage notes) consisted of investments in each of our four operating segments. The Entertainment segment included investments in 147 megaplex theatre properties, seven entertainment retail centers (which include seven additional megaplex theatre properties) and 11 family entertainment centers. The Recreation segment included investments in 26 ski properties, 20 attractions, 30 golf entertainment complexes and eight other recreation properties. The Education segment included investments in 65 public charter school properties, 65 early education centers and 15 private school properties. The Other segment consisted primarily of the land under ground lease, property under development and land held for development related to the Resorts World Catskills casino and resort project in Sullivan County, New York. Our properties are located in 42 states, the District of Columbia and Ontario, Canada. Except as otherwise noted, all of the real estate investments listed below are owned or ground leased directly by us. The following table lists our owned properties (excludes properties under development, land held for development and properties securing our mortgage notes) listed by segment, their locations, acquisition dates, number of theatre screens (if applicable), number of seats (if applicable), gross square footage (except for certain attraction properties where such number is not meaningful), and the tenant.

Location	Acquisition date	Screens	Seats	Building (gross sq. ft)	Tenant
Entertainment Properties:					
San Antonio, TX	11/97	14	2,722	53,583	Regal
Dallas, TX	11/97	14	2,962	56,430	Studio Movie Grill
Sugar Land, TX (1)	11/97	24	4,367	107,690	AMC
Leawood, KS	11/97	20	962	75,224	AMC
Omaha, NE	11/97	24	4,668	107,402	AMC
Columbus, OH (1)	11/97	24	4,461	98,261	AMC
San Diego, CA (1)	11/97	20	4,173	84,352	AMC
Ontario, CA	11/97	20	2,350	131,534	AMC
Houston, TX	11/97	30	4,925	136,154	AMC
Creve Coeur, MO	11/97	16	1,029	60,418	AMC
San Antonio, TX	11/97	_	_	27,485	Altitude Trampoline Park
Houston, TX	2/98	29	5,115	130,891	AMC
South Barrington, IL	3/98	21	2,069	130,757	AMC
Mesquite, TX	4/98	30	3,095	130,891	AMC
Hampton, VA	6/98	24	4,673	107,396	AMC
Raleigh, NC	8/98	16	2,596	51,450	Cinemark
Davie, FL	11/98	24	4,180	96,497	Cinemark
Pompano Beach, FL	11/98	18	3,424	73,637	AMC
Aliso Viejo, CA	12/98	20	4,238	98,557	Regal
Boise, ID (1)	12/98	22	4,883	140,300	Regal
Woodridge, IL (2)	6/99	18	4,397	82,000	AMC
Tampa, FL	6/99	24	2,124	84,000	AMC
Westminster, CO	6/99	24	4,693	89,260	AMC
Cary, NC	12/99	20	3,883	77,475	Regal
Houston, TX	5/00	_	3,663	7,808	Various
Westminster, CO	12/01			138,051	Various
Metairie, LA (1)	3/02	11	2,127	70,000	AMC
Harahan, LA	3/02	20	4,116	90,391	AMC
Hammond, LA	3/02	10	1,530	39,850	AMC
Houma, LA	3/02	10	1,766	44,450	AMC
Harvey, LA	3/02	16	3,053	71,607	AMC
Greenville, SC	6/02	16	2,814	52,830	
Sterling Heights, MI	6/02	30	4,925	107,712	Regal AMC
	6/02	28	4,923		AMC
Olathe, KS Greenville, SC	6/02		4,191	100,251 10,000	Various
	8/02	20	3,604	,	
Livonia, MI	10/02	20		75,106 132,903	AMC AMC
Alexandria, VA(1)	12/02		3,640	79,330	
Little Rock, AR		18	3,997	,	Cinemark
Macon, GA	3/03	16	2,950	66,400	Southern
Southfield, MI	5/03	20	5,962	112,119	AMC
Southfield, MI	5/03		2 206	19,852	Various
Lawrence, KS	6/03	12	2,386	42,497	Regal
New Rochelle, NY	10/03	18	4,893	102,267	Regal
New Rochelle, NY	10/03			343,809	Various
Columbia, SC	11/03	14	2,938	56,705	Regal
Hialeah, FL	12/03	18	4,900	77,400	Cobb
Phoenix, AZ	3/04	17	1,783	113,768	AMC
Mesa, AZ	3/04	14	1,257	94,774	AMC
Hamilton, NJ	3/04	24	4,183	95,466	AMC
Mississagua, ON (6)	3/04	16	3,856	92,971	Cineplex
Kanata, ON (6)	3/04	24	4,764	89,290	Landmark Cinemas
Whitby, ON (6)	3/04	24	4,688	89,290	Landmark Cinemas
Oakville, ON (6)	3/04	24	4,772	89,290	Cineplex
Subtotal Entertainment Properties, of	carried over to next page	938	167,084	4,737,831	

Location	Acquisition date	Screens	Seats	Building (gross sq. ft)	Tenant
Entertainment Properties:					
Subtotal from previous page	n/a	938	167,084	4,737,831	
Mississagua, ON (6)	3/04	_	_	115,934	Various
Kanata, ON (6)	3/04	_	_	384,373	Various
Whitby, ON (6)	3/04	_	_	149,487	Various
Oakville, ON (6)	3/04	_	_	140,830	Various
Lafayette, LA (1)	7/04	16	2,744	61,579	Southern
Peoria, IL	7/04	18	4,063	82,330	AMC
Warrenville, IL	7/04	_	_	7,500	Various
Hurst, TX	11/04	18	3,914	98,250	Cinemark
D'Iberville, MS	12/04	18	2,802	59,533	Southern
Melbourne, FL	12/04	16	3,600	75,850	AMC
Wilmington, NC	2/05	16	1,165	57,338	Regal
Chattanooga, TN	3/05	18	4,133	82,330	AMC
Burbank, CA	3/05	16	3,809	86,551	AMC
Burbank, CA	3/05	_	´ —	34,818	Various
Conroe, TX	6/05	14	2,403	45,000	Southern
Indianapolis, IN	6/05	12	942	45,700	AMC
Hattiesurg, MS	9/05	18	2,675	57,367	Southern
Arroyo Grande, CA	12/05	10	1,714	35,760	Regal
Auburn, CA	12/05	10	1,563	35,089	Regal
Fresno, CA	12/05	16	3,866	80,600	Regal
Modesto, CA (1)	12/05	10	3,866	38,873	Regal
Columbia, MD (1)	3/06	14	2,459	63,306	AMC
Garland, TX (3)	3/06	17	3,028	75,252	AMC
Garner, NC	4/06	14	2,619	50,810	Regal
Winston Salem, NC (1)	7/06	18	3,496	75,605	Southern
Huntsville, AL	8/06	18	4,150	90,200	AMC
Kalamazoo, MI	11/06	10	1,007	65,525	AMC
Slidell, LA (1) (4)	12/06	16	2,695	62,300	Southern
Pensacola, FL	12/06	15	3,361	74,400	AMC
Panama City Beach, FL	5/07	16	3,636	75,605	Southern
Kalispell, MT	8/07	14	2,088	44,650	Cinemark
Greensboro, NC (1)	11/07	18	3,320	74,517	Southern
Glendora, CA (1)	10/08	12	2,186	50,710	AMC
Ypsilanti, MI	12/09	20	5,602	131,098	Cinemark
Manchester, CT	12/09	18	4,317	87,700	Cinemark
Centreville, VA	12/09	12	3,094	73,500	Cinemark
Davenport, IA	12/09	18	3,772	93,755	Cinemark
Fairfax, VA	12/09	14	3,544	74,689	Cinemark
Flint, MI	12/09	14	3,493	85,911	Cinemark
Hazlet, NJ	12/09	12	3,000	58,300	Cinemark
Huber Heights, OH	12/09	16	1,624	95,830	Cinemark
North Haven, CT	12/09	14	1,329	57,202	Cinemark
Okolona, KY	12/09	16	3,264	79,453	Cinemark
Voorhees, NJ	12/09	16	3,204	62,658	AMC
Louisville, KY	12/09	20	3,098	84,202	AMC
Beaver Creek, OH	12/09	14	3,194	73,634	Cinemark
West Springfield, MA	12/09	15	3,775	111,166	Cinemark
Cincinnati, OH	12/09	13	3,152	63,829	Cinemark
Beaumont, TX	6/10		2,805		Cinemark
Colorado Springs, CO	6/10 6/10	15		63,352	
		20	4,597	109,986	Cinemark
El Paso, TX	6/10	1 624	4,742	109,030	Cinemark
Subtotal Entertainment Properties, ca	rried over to next page	1,634	306,001	8,831,098	

Location	Acquisition date	Screens	Seats	Building (gross sq. ft)	Tenant
Entertainment Properties:					
Subtotal from previous page	n/a	1,634	306,001	8,831,098	
Grand Prairie, TX	6/10	15	2,654	53,880	Cinemark
Houston, TX	6/10	16	4,369	100,656	Cinemark
McKinney, TX	6/10	14	2,603	56,088	Cinemark
Mishawaka, IN	6/10	14	2,999	62,088	Cinemark
Pasadena, TX	6/10	20	3,156	77,324	Cinemark
Pflugerville, TX	6/10	20	4,654	103,250	Cinemark
Plano, TX	6/10	10	1,612	34,046	Cinemark
Pueblo, CO	6/10	14	2,649	55,231	Cinemark
Redding, CA	6/10	14	2,101	46,793	Cinemark
Virginia Beach, VA(1)	12/10	7	630	20,745	Beach Cinema Bistro Group, Inc.
Dallas, TX	12/10	_	_	33,250	GMBG
Merrimack, NH	3/11	12	1,810	42,400	Cinemagic
Hooksett, NH	3/11	15	2,248	55,000	Cinemagic
Saco, ME	3/11	13	2,256	54,000	Cinemagic
Westbrook, ME	3/11	16	2,292	53,000	Cinemagic
Twin Falls, ID (1)	4/11	13	2,100	38,736	Cinema West
Northbrook, IL (1)	7/11	_	_	39,289	Pinstripes
Jacksonville, FL	2/12	_	_	46,000	Main Event
Indianapolis, IN	2/12	_	_	65,000	Main Event
Dallas, TX (1)	3/12	11	1,672	62,684	LOOK Cinemas
Oakbrook, IL (1)	3/12	_	_	66,442	Pinstripes
Southern Pines, NC	6/12	10	1,696	36,180	Frank Theatres, LLC
Albuquerque, NM (1)	6/12	16	3,033	71,297	Regal
Austin, TX	9/12	10	946	36,000	Alamo Draft House Cinemas
Champaign, IL (1)	9/12	13	2,896	55,063	AMC
Gainesville, VA(1)	2/13	10	2,906	57,943	Regal
Lafayette, LA (1) (4)	8/13	14	2,267	52,957	Southern
New Iberia, LA (1) (4)	8/13	10	1,384	32,760	Southern
San Francisco, CA	8/13	5	537	19,237	Alamo Draft House Cinemas
Tuscaloosa, AL (1)	9/13	16	2,912	65,442	Cobb
Warrenville, IL (2)	10/13	17	3,866	70,000	Regal
Tampa, FL	10/13	11	762	94,774	AMC
Warrenville, IL	10/13	_	_	35,000	Main Event
Opelika, AL	11/12	13	2,896	55,063	AMC
Bedford, IN	4/14	7	1,009	22,152	Regal
Seymour, IN	4/14	8	1,216	24,905	Regal
Wilder, KY	4/14	14	991	54,645	Regal
Bowling Green, KY	4/14	12	1,803	48,658	Regal
New Albany, IN	4/14	16	2,824	68,575	Regal
Clarksville, TN	4/14	16	2,824	73,208	Regal
Williamsport, PA	4/14	12	1,872	44,608	Regal
Noblesville, IN	4/14	12	708	33,892	Regal
Moline, IL	4/14	14	2,270	54,817	Regal
O'Fallon, MO	4/14	14	2,114	51,958	Regal
McDonough, GA	4/14	16	2,602	57,941	Regal
<u> </u>	2/15				•
Virginia Beach, VA	2/15	12	1,200	43,764	Regal AMC
Yulee, FL		10	1,796	36,200	
Schaumburg, IL	4/15		1.051	25,052	Punch Bowl Social
Jacksonville, FL	5/15	24	1,951	82,064	AMC
Denham Springs, LA (1)	5/15	14	2,200	46,360	Southern
Crystal Lake, IL	7/15	16	1,173	73,000	Regal
Laredo, TX	12/15	7	816	31,800	Alamo Draft House Cinemas
Corpus Christi, TX	12/15	7	794	30,360	Alamo Draft House Cinemas
Marietta, GA	2/16	_	_	105,470	Andretti Indoor Karting & Games
Stapleton, CO	5/16	_	_	24,799	Punch Bowl Social
Orlando, FL	5/16	_	_	128,000	Andretti Indoor Karting & Games
Delmont, PA	6/16	12	1,720	45,319	AMC
Subtotal Entertainment Properties, c	arried over to next page	2,246	403,790	11,886,263	

Location	Acquisition date	Screens	Seats	Building (gross sq. ft)	Tenant
Entertainment Properties:					
Subtotal from previous page	n/a	2,246	403,790	11,886,263	
Kennewick, WA	6/16	12	1,722	47,004	AMC
Franklin, TN	6/16	20	3,300	109,956	AMC
Mobile, AL	6/16	16	1,885	60,471	AMC
El Paso, TX	6/16	16	1,792	60,283	AMC
Edinburg, TX	6/16	20	2,500	87,539	AMC
Hendersonville, TN	7/16	16	3,027	65,966	Regal
Houston, TX	10/16	10	1,082	46,525	Star Cinema Grill
Detroit, MI	11/16	9	1,026	56,804	Emagine Entertainment
Dallas, TX	12/16	_	_	49,950	Pinstack
Fort Wayne, IN	05/17	14	1,200	69,212	Regal
Wichita, KS	05/17	18	4,044	93,905	Regal
Wichita, KS	05/17	7	690	28,875	Regal
Richmond, TX	8/17	22	5,221	180,000	Regal
Tomball, TX	8/17	19	2,138	100,000	Regal
Cleveland, OH (2)	8/17	24	2,198	100,717	Cinemark
Cleveland, OH	8/17			25,739	Various
Subtotal Entertainment Properties		2,469	435,615	13,069,209	
Education Properties:					
Columbus, OH	9/07	_	_	38,808	Imagine Schools, Inc.
Mesa, AZ	9/07	_	_	45,214	Imagine Schools, Inc.
Surprise, AZ	9/07	_	_	45,578	Imagine Schools, Inc.
Las Vegas, NV	10/07	_	_	49,690	Imagine Schools, Inc.
Groveport, OH	10/07	_	_	150,346	Imagine Schools, Inc.
Cleveland, OH	10/07	_	_	57,652	Harvard Avenue Community School
Washington, DC	10/07	_	_	34,962	Imagine Schools, Inc.
Phoenix, AZ	10/07	_	_	47,186	Imagine Schools, Inc.
Baton Rouge, LA	3/11	_	_	54,975	CSDC
Goodyear, AZ	4/11	_	_	37,502	Bradley Project Development
Phoenix, AZ	11/11	_	_	56,724	Skyline Schools Project Development
Buckeye, AZ	4/12	_	_	85,154	Schoolhouse Buckeye LLC
Tarboro, NC	7/12	_	_	110,000	NE Carolina Prep Acad Project Development
Chester Upland, PA	3/13	_	_	25,200	CSMI
Hollywood, SC	3/13	_	_	59,181	Lowcountry Leadership Project Development
Lake Pleasant, AZ	3/13	_	_	15,309	CLA Properties
Camden, NJ	4/13	_	_	59,024	Mastery Academy
Vista, CA	5/13	_	_	26,454	Bella Mente Project Development
Columbus, OH	5/13	_	_	40,905	Imagine Schools, Inc.
Dayton, OH	5/13	_	_		Imagine Schools, Inc.
Toledo, OH	5/13	_	_	48,375	Imagine Schools, Inc.
Gilbert, AZ	5/13			52,723	CAFA Gilbert Investments
Chicago, IL	5/13			62,900	Concept Schools
Chandler, AZ	7/13	_	_	70,000	Skyline Chandler Project Development
Columbus, OH	11/13	_	_	67,059	Imagine Schools, Inc.
Goodyear, AZ	6/13	_	_	20,746	CLA Properties
Salt Lake City, UT	7/13	_	_	160,000	Schoolhouse Galleria LLC
Oklahoma City, OK	8/13	_	_	25,737	CLA Properties
Las Vegas, NV	9/13			16,534	CLA Properties
Coppell, TX	9/13		<u>—</u>	25,737	CLA Properties
Las Vegas, NV	9/13			25,737	CLA Properties
Palm Beach, FL	10/13	_	_	80,000	Discovery Schools
Mesa, AZ	12/13	_	_	34,647	iLEAD Lancaster Project
Kernersville, NC	12/13	_	_	38,448	Development NC Leadership Project Development
San Jose, CA	12/13	_	_	80,604	Development Highmark Independent LLC
Brooklyn, NY (1)	12/13			89,556	Highmark Independent LLC
Subtotal Education Properties, carried ov	er to next page			1,995,052	

Location	Acquisition date	Screens	Seats	Building (gross sq. ft)	Tenant
Education Properties:					
Subtotal from previous page	n/a	_	_	1,995,052	
Mesa, AZ	1/14	_	_	25,744	CLA Properties
Fort Collins, CO	2/14	_	_	51,180	GVA FC Project Development
Chicago, IL	2/14	_	_	102,000	British Schools of America
Wilson, NC	3/14	_	_	52,355	Wilson Prep Project Development
Gilbert, AZ	3/14	_	_	25,737	CLA Properties
Baker, LA	4/14	_	_	34,033	ICE Project Development LLC
Charlotte, NC	5/14	_	_	38,607	Bradford Charter Holdings LLC
Chicago, IL	5/14	_	_	65,885	Concept Schools
Cedar Park, TX Thornton, CO	7/14 7/14	_	_	25,737	CLA Properties
Chicago, IL	7/14 7/14	_	_	25,737 16,000	CLA Properties TGS Holdings, LLC
Chandler, AZ	8/14	_		31,240	American Charter Development
Centennial, CO	8/14			25,737	CLA Properties
Port Royal, SC	9/14			28,070	Lowcountry Charter Holdings LLC
McKinney, TX	11/14	_	_	33,237	CLA Properties
Parker, CO	1/15	_	_	37,180	Global Village Academy
Parker, CO	1/15	_	_	6,260	Global Village International
Lakewood, CO	1/15	_	_	4,995	Jacob Academy
Castle Rock, CO	1/15	_	_	8,619	Global Village International
Memphis, TN	2/15	_	_	135,959	DuBois Lanier Project Development
				,	LLC
Macon, GA	2/15	_	_	64,362	Vacant
Palm Bay, FL	3/15	_	_	47,895	Pineapple Cove Classical Academy
Emeryville, CA	3/15	_	_	8,520	LePort Educational Institute, Inc.
Rock Hill, SC	4/15	_	_	50,000	Riverwalk Academy
Lafayette, CO	4/15	_	_	4,950	Autana Montessori Bilingual School
East Point, GA	5/15	_	_	40,000	Fulton Leadership Academy
McLean, VA	6/15	_	_	215,275	BASIS Independent
Ashburn, VA (20)	06/15	_	_	33,237	Vacant
West Chester, OH (20)	07/15	_	_	33,237	Vacant
Ellisville, MO (20)	07/15	_	_	33,237	Vacant
Trenton, NJ	07/15	_	_	76,785	SABIS
Chanhassen, MN (20)	08/15	_	_	33,237	Vacant
Maple Grove, MN	8/15	_	_	33,237	CLA Properties
Memphis, TN	9/15	_	_	37,310	Du Bois Consortium
Carmel, IN	9/15 10/15	_	_	33,237	CLA Properties Nobel Learning Communities Inc
Atlanta, GA	10/15	_		13,797 13,930	
Atlanta, GA		_	_	45,045	Nobel Learning Communities Inc Cirrus Education Group, Inc.
Macon, GA Galloway, NJ	11/15 12/15	_	_	26,872	CSMI, LLC
Fishers, IN (20)	12/15	_	_	33,237	Vacant
Bronx, NY	1/16	_	_	20,000	Family Life Academy Charter
Biolix, NT	1/10	_	_	20,000	School
Parker, CO	4/16	_	_	52,183	Parker Performing Arts School
Holland, OH	4/16	_	_	30,120	iLead Schools Development
Westerville, OH (20)	4/16	_	_	33,237	Vacant
Las Vegas, NV (20)	6/16	_	_	33,237	Vacant
Louisville, KY	8/16	_	_	8,983	Cadence Education
Louisville, KY	8/16	_	_	6,319	Cadence Education
Mission Viejo, CA	9/16	_	_	21,286	Stratford Schools
Cheshire, CT	11/16	_	_	16,005	EPC
Edina, MN	11/16	_	_	20,060	TGS Holdings, LLC
Eagan, MN	11/16	_	_	16,068	TGS Holdings, LLC
Louisville, KY	12/16	_	_	15,936	Cadence Education
Bala Cynwyd, PA	12/16	_	_	20,881	Cadence Education
Kennesaw, GA	1/17	_	_	7,156	Cadence Education
New Berlin, WI	2/17	_	_	11,093	Cadence Education
Oak Creek, WI	2/17	_	_	11,487	Cadence Education
Holly Springs, NC	3/17	_	_	46,057	Pine Springs Preparatory Academy
Minnetonka, MN	3/17			17,762	TGS Holdings, LLC
Subtotal Education Properties, carrie	ed over to next page			4,034,634	

Location	Acquisition date	Screens	Seats	Building (gross sq. ft)	Tenant
Education Properties:				(5-000 040 00)	
Subtotal from previous page	n/a	_	_	4,034,634	
Wallingford, CT	3/17	_	_	4,918	KLA Schools
Chicopee, MA	5/17	_	_	53,862	Hampden Charter School of Science
Fort Worth, TX	5/17	_	_	14,850	Nobel Learning Communities Inc
Crowley, TX	5/17	_	_	15,063	Nobel Learning Communities Inc
Berlin, CT	6/17	_	_	11,000	EPC
Walnut Creek, CA	7/17	_	_	43,702	Contra Costa School of Performing Arts
Subtotal Education Properties				4,178,029	
Recreation Properties:					
Bellfontaine, OH (1) (5)	11/05	_	_	48,427	Peak Resorts, Inc.
Allen, TX (1)	2/12	_	_	63,242	Topgolf USA
Dallas, TX (1)	2/12	_	_	46,400	Topgolf USA
Houston, TX (1)	9/12	_	_	65,000	Topgolf USA
McHenry, MD (1) (7)	12/12	_	_	113,135	Everbright Pacific, LLC
Colony, TX	12/12	_	_	64,100	Topgolf USA
Tannersville, PA (8)	9/13			,	CBK
	5/13	_	_	155,669	
Alpharetta, GA	6/13	_		64,232 59,850	Topgolf USA
Scottsdale, AZ (1)		_	_		Topgolf USA
Spring, TX	7/13	_	_	64,232	Topgolf USA
San Antonio, TX (1)	12/13	_	_	64,232	Topgolf USA
Tampa, FL(1)	2/14	_	_	64,232	Topgolf USA
Gilbert, AZ	2/14	_	_	64,232	Topgolf USA
Overland Park, KS	5/14	_	_	65,000	Topgolf USA
Ashburn, VA(1)	6/14	_	_	64,232	Topgolf USA
Atlanta, GA	6/14	_	_	65,000	Topgolf USA
Centennial, CO	6/14	_	_	64,232	Topgolf USA
Naperville, IL	8/14	_	_	64,232	Topgolf USA
Oklahoma City, OK	9/14	_	_	65,000	Topgolf USA
Webster, TX	11/14	_	_	64,232	Topgolf USA
Virginia Beach, VA	12/14	_	_	64,232	Topgolf USA
Wintergreen, VA(1)(9)	2/15	_	_	164,612	Pacific Group Resorts Inc.
Edison, NJ (1)	4/15	_	_	65,000	Topgolf USA
Tannersville, PA (1)	5/15	_	_	580,527	CBK Lodge & CBH20
Jacksonville, FL	9/15	_	_	64,232	Topgolf USA
Roseville, CA	10/15	_	_	64,232	Topgolf USA
Portland, OR (1)	11/15	_	_	64,232	Topgolf USA
Orlando, FL	1/16	_	_	65,000	Topgolf USA
Charlotte, NC	4/16	_	_	65,000	Topgolf USA
Fort Worth, TX	8/16	_	_	65,000	Topgolf USA
Powells Point, NC (10)	10/16	_	_	_	OBX Waterpark Adventure
Nashville, TN (1)	12/16	_	_	72,900	Topgolf USA
Denver, CO	2/17	_	_	4,081	iFly Indoor Skydiving
Fort Worth, TX	3/17	_	_	5,000	iFly Indoor Skydiving
Olathe, KS	3/17	_	_	106,250	Genesis Health Clubs
Northstar, CA (11)	4/17	_	_	126,412	Vail Resorts
Huntsville, AL	8/17	_	_	52,796	Topgolf USA
Corfu, NY (12)	4/17	_	_	_	Premier Parks
Oklahoma City, OK (13)	4/17	_	_	_	Premier Parks
Hot Springs, AR (14)	4/17	_	_	_	Premier Parks
Riviera Beach, FL (15)	4/17	_	_	_	Premier Parks
Oklahoma City, OK (16)	4/17	_	_	_	Premier Parks
Palm Springs, CA (17)	4/17	_	_	_	Premier Parks
Spring, TX (18)	4/17	_	_	_	Premier Parks
Glendale, AZ (1)	4/17	_	_	_	Premier Parks
Kapolei, HI (1)	4/17	_	_	_	Premier Parks
Federal Way, WA (1)	4/17	_	_	_	Premier Parks
Colony, TX (1)	4/17	_	_	_	Source Capital
Subtotal Recreation Properties, carried				3,018,417	<b>.</b>
sand and a reporting, cultive				-,-10,111	

Location	Acquisition date	Screens	Seats	Building (gross sq. ft)	Tenant
Subtotal from previous page	n/a	_	_	3,018,417	
Garland, TX (1)	4/17	_	_	_	Source Capital
Santa Monica, CA (1)	4/17	_	_	_	Santa Monica Amusements
Concord, CA (1)	4/17	_	_	_	Six Flags
Tampa, FL(1)	8/17	_	_	6,062	iFly Indoor Skydiving
Roseville, CA	9/17	_	_	34,000	24 Hour Fitness, Inc.
Fort Lauderdale, FL (1)	10/17	_	_	6,062	iFly Indoor Skydiving
Subtotal Recreation Properties				3,064,541	
Other Properties:					
Kiamesha Lake, NY (19)	07/10	_	_	_	Montreign Operating Company, LLC
Subtotal Other Properties		=			LLC
Total		2,469	435,615	20,311,779	

- (1) Third-party ground leased property. Although we are the tenant under a ground lease and have assumed responsibility for performing the obligations thereunder, pursuant to the lease, the tenant is responsible for performing our obligations under the ground lease.
- (2) In addition to the theatre property itself, we have acquired land parcels adjacent to the theatre property, which we have or intend to lease or sell to restaurant or other entertainment themed operators.
- (3) Property is included as security for a \$11.7 million mortgage note payable.
- (4) Property is included as security for \$25.0 million bond payable.
- (5) Property includes 324 acres, of which 60 are skiable.
- (6) Property is located in Ontario, Canada.
- (7) Property includes 690 acres, of which 172 are skiable.
- (8) Property includes 354 acres, of which 166 are skiable.
- (9) Property includes 809 acres, of which 129 are skiable.
- (10) Property includes 81 acres.
- (11) Property includes 6,627 acres, of which 3,170 are skiable.
- (12) Property includes 969 acres.
- (13) Property includes 108 acres.
- (14) Property includes 70 acres.
- (15) Property includes 29 acres.
- (16) Property includes 23 acres.
- (17) Property includes 22 acres.
- (18) Property includes 80 acres.
- (19) Property includes 1,735 acres.
- (20) These leases have been terminated, however, the former tenant, CLA, continues to occupy the property.

As of December 31, 2017, our owned portfolio of entertainment properties consisted of 13.1 million square feet and was 99% leased, including 11.0 million square feet of owned megaplex theatre properties that were 100% leased. The following table sets forth lease expirations regarding EPR's owned megaplex theatre portfolio as of December 31, 2017 (dollars in thousands).

Megaplex Theatre Portfolio

Year	Number of Properties	Square Footage	Revenue for the Year Ended December 31, 2017 (1)	% of Company's Total Revenue
2018	4	424,613	\$ 8,572	1.5%
2019	3	286,486	8,261	1.4%
2020	3	186,512	3,943	0.7%
2021	8	566,379	10,966	1.9%
2022	10	822,146	19,949	3.5%
2023	8	718,900	16,163	2.8%
2024	14	1,133,549	27,156	4.7%
2025	4	248,315	9,399	1.6%
2026	7	405,874	12,961	2.3%
2027	20	1,174,176	29,070	5.0%
2028	8	540,534	12,749	2.2%
2029	10	714,593	12,397	2.2%
2030	22	1,844,099	31,309	5.5%
2031	11	738,229	18,117	3.1%
2032	5	242,346	3,748	0.7%
2033	8	422,466	4,816	0.8%
2034		111,493	1,977	0.3%
2035	2	51,037	2,297	0.4%
2036	2 2 2 3	103,164	2,393	0.4%
2037	3	310,360	3,175	0.6%
Thereafter				%
	154	11,045,271	\$ 239,418	41.6%

<sup>(1)</sup> Consists of rental revenue and tenant reimbursements.

As of December 31, 2017, our owned portfolio of education properties consisted of 4.2 million square feet and was 92% leased. This reflects the termination of nine CLA leases, as further discussed in Item 7 – "Management's Discussion and Analysis of Financial Condition and Results of Operations - Recent Developments". The following table sets forth lease expirations regarding EPR's owned education portfolio as of December 31, 2017 (dollars in thousands).

Education Portfolio							
Year	Number of Properties	Square Footage	Revenue for the Year Ended December 31, 2017	% of Company's Total Revenue			
2018	1	26,872	\$ 272	_%			
2019		_	<del></del>	%			
2020			<del></del>	%			
2021			<del></del>	%			
2022			<del></del>	%			
2023		_	<del></del>	%			
2024	1	59,024	3,064	0.5%			
2025			<del></del>	%			
2026			<del></del>	%			
2027			<del></del>	%			
2028				%			
2029			<del></del>	%			
2030			<del></del>	%			
2031	13	350,719	6,171	1.1%			
2032	10	561,560	10,960	1.9%			
2033	9	442,906	8,145	1.4%			
2034	14	812,260	24,140	4.2%			
2035	20	693,322	10,508	1.8%			
2036	14	630,187	14,049	2.4%			
2037	9 (1)	292,091	3,104	0.5%			
Thereafter	3 (2)	76,429	1,505	0.4%			

<sup>(1)</sup> Excludes five leases that have been terminated, however the former tenant, CLA, continues to occupy the properties.

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<sup>(2)</sup> Excludes two leases that have been terminated, however the former tenant, CLA, continues to occupy the properties.

As of December 31, 2017, our owned portfolio of recreation properties consisted of approximately 3.1 million square feet of buildings and 10,458 acres of land, and was 100% leased. The following table sets forth lease expirations regarding EPR's owned recreation portfolio as of December 31, 2017 (dollars in thousands).

## **Recreation Portfolio**

Year	Number of Properties	Square Footage	Revenue for the Year Ended December 31, 2017	% of Company's Total Revenue
2018			\$ —	_%
2019				%
2020				%
2021		_	<del></del>	<u> </u>
2022			<del>-</del>	%
2023		_	<del></del>	<u> </u>
2024		_	<del></del>	<u> </u>
2025	1		1,233	0.2%
2026	1	_	3,806	0.8%
2027	3	239,547	14,005	2.4%
2028			_	%
2029	2		1,875	0.3%
2030			_	%
2031			_	%
2032	5	183,723	5,726	1.0%
2033	2	64,100	3,131	0.5%
2034	7	399,205	11,094	1.9%
2035	11	1,481,200	40,887	7.1%
2036	5	263,758	9,567	1.7%
2037	15	433,008	20,172	3.5%
Thereafter	<u>2</u> 54		1,267	0.2%
	54	3,064,541	\$ 112,763	19.6%

Our properties are located in 42 states, the District of Columbia and in the Canadian province of Ontario. The following table sets forth certain state-by-state and Ontario, Canada information regarding our owned real estate portfolio as of December 31, 2017 (dollars in thousands). This data does not include the public charter schools recorded as a direct financing lease.

Location	Building (gross sq. ft)	Rental revenue for the year ended December 31, 2017 (1)	% of Rental Revenue
Texas	2,801,513	\$ 59,524	12.3 %
Florida	1,277,910	32,729	6.8 %
California	1,182,731	54,853	11.3 %
Ontario, Canada	1,151,465	34,247	7.1 %
Ohio	1,062,561	9,054	1.9 %
Virginia	1,052,528	24,508	5.1 %
Illinois	1,032,267	26,497	5.4 %
Pennsylvania	872,204	21,868	4.5 %
North Carolina	773,842	19,166	4.0 %
Arizona	753,503	21,552	4.4 %
Colorado	702,481	15,411	3.2 %
Louisiana	661,262	13,608	2.8 %
Michigan	654,127	11,551	2.4 %
Tennessee	577,629	10,955	2.3 %
New York	555,632	31,605	6.5 %
Georgia	543,333	10,938	2.3 %
Kansas	512,002	10,226	2.1 %
Indiana	457,998	5,922	1.2 %
New Jersey	444,105	12,210	2.5 %
Alabama	323,972	6,303	1.3 %
Kentucky	298,196	5,474	1.1 %
South Carolina	256,786	5,127	1.1 %
Idaho	179,036	2,743	0.6 %
Connecticut	176,825	3,244	0.7 %
Maryland	176,441	4,151	0.9 %
Massachusetts	165,028	1,213	0.2 %
Utah	160,000	3,450	0.7 %
Missouri	145,613	1,970	0.4 %
Minnesota	120,364	(194)	— %
Mississippi	116,900	3,265	0.7 %
Nebraska	107,402	1,836	0.4 %
Maine	107,000	1,870	0.4 %
New Hampshire	97,400	2,279	0.5 %
Iowa	93,755	1,170	0.2 %
Oklahoma	90,737	4,327	0.9 %
Arkansas	79,330	2,166	0.3 %
Nevada	75,508	74	— %
New Mexico	71,297	1,251	0.3 %
Oregon	64,232	2,165	0.3 %
Washington	47,004	1,822	0.4 %
Montana	44,650	936	0.2 %
Wisconsin	22,580	345	0.1 %
Hawaii	22,360	792	0.1 %
114 11 411	20,089,149	\$ 484,203	100.0 %

<sup>(1)</sup> Consists of rental revenue and tenant reimbursements.

## Office Location

Our executive office is located in Kansas City, Missouri and is leased from a third-party landlord. The lease has projected 2018 annual rent of approximately \$856 thousand and is scheduled to expire on September 30, 2026, with two separate five-year extension options available.

#### Tenants and Leases

Our existing leases on rental property (on a consolidated basis - excluding unconsolidated joint venture properties) provide for aggregate annual minimum rentals of approximately \$474.6 million (not including periodic rent escalations, percentage rent or straight-line rent). Our entertainment portfolio has an average remaining base lease term life of approximately 12 years, our recreation portfolio has an average remaining base lease term life of approximately 17 years, and our education portfolio has an average remaining base lease term life of approximately 15 years. These leases may be extended for predetermined extension terms at the option of the tenant. Our leases are typically triple-net leases that require the tenant to pay substantially all expenses associated with the operation of the properties, including taxes, other governmental charges, insurance, utilities, service, maintenance and any ground lease payments.

## Property Acquisitions and Developments in 2017

Our property acquisitions and developments in 2017 consisted primarily of spending in each of our primary segments of Entertainment, Recreation and Education. The percentage of total investment spending related to build-to-suit projects, including investment spending for mortgage notes, decreased to approximately 47% in 2017, from approximately 72% in 2016. Excluding our transaction with CNL Lifestyle Properties Inc. ("CNL Lifestyle"), the percentage of total investment spending related to build-to-suit projects in 2017 decreased to approximately 59%. Build-to-suit projects remain a significant component of our investment spending and we expect this to continue to be the case in future years. Many of our build-to-suit opportunities come to us from our existing strong relationships with property operators and developers and we expect to continue to pursue these opportunities.

## Item 3. Legal Proceedings

## Resort Project in Sullivan County, New York

Prior proposed casino and resort developers Concord Associates, L.P., Concord Resort, LLC and Concord Kiamesha LLC, which are affiliates of Louis Cappelli and from whom the Company acquired the Resorts World Catskills resort property (the "Cappelli Group"), commenced litigation against the Company beginning in 2011 regarding matters relating to the acquisition of that property and our relationship with Empire Resorts, Inc. and certain of its subsidiaries. This litigation involves three separate cases filed in state and federal court. Two of the cases, a state and the federal case, are closed and resulted in no liability to the Company.

The remaining case was filed on October 20, 2011 by the Cappelli Group against the Company and two of its affiliates in the Supreme Court of the State of New York, County of Westchester (the "Westchester Action"), asserting a claim for breach of contract and the implied covenant of good faith, and seeking damages of at least \$800 million, based on allegations that the Company had breached an agreement (the "Casino Development Agreement"), dated June 18, 2010. The Company moved to dismiss the complaint in the Westchester Action based on a decision issued by the Sullivan County Supreme Court (one of the two closed cases referenced above) on June 30, 2014, as affirmed by the Appellate Division, Third Department (the "Sullivan Action"). On January 26, 2016, the Westchester County Supreme Court denied the Company's motion to dismiss but ordered the Cappelli Group to amend its pleading and remove all claims and allegations previously determined by the Sullivan Action. On February 18, 2016, the Cappelli Group filed an amended complaint asserting a single cause of action for breach of the covenant of good faith and fair dealing based upon allegations the Company had interfered with plaintiffs' ability to obtain financing which complied with the Casino Development Agreement. On March 23, 2016, the Company filed a motion to dismiss the Cappelli Group's revised amended complaint. On January 5, 2017, the Westchester County Supreme Court denied the Company's second motion to dismiss. Discovery is ongoing.

The Company has not determined that losses related to the remaining Westchester Action are probable. In light of the inherent difficulty of predicting the outcome of litigation generally, the Company does not have sufficient information to determine the amount or range of reasonably possible loss with respect to these matters. The Company's assessments are based on estimates and assumptions that have been deemed reasonable by management, but that may prove to be incomplete or

inaccurate, and unanticipated events and circumstances may occur that might cause the Company to change those estimates and assumptions. The Company intends to vigorously defend the claims asserted against the Company and certain of its subsidiaries by the Cappelli Group and its affiliates, for which the Company believes it has meritorious defenses, but there can be no assurances as to the outcome of the claims and related litigation.

#### Early Childhood Education Tenant

During 2017, cash flow of Children's Learning Adventure USA, LLC ("CLA Parent") and its subsidiaries ("CLA") was negatively impacted by challenges brought on by its rapid expansion and related ramp up to stabilization and by adverse weather conditions in Texas during the third quarter of 2017. During 2017, the Company participated in negotiations among CLA and other landlords regarding a potential restructuring. Although negotiations are on-going and progress has been made toward a restructuring, investments necessary to accomplish the restructuring have not yet been secured. As a result, the Company sent CLA notices of lease termination on October 12, 2017 for the following CLA properties: (i) Broomfield, Colorado, (ii) Ashburn, Virginia, (iii) West Chester, Ohio, (iv) Chanhassen, Minnesota, (v) Ellisville, Missouri, (vi) Farm Road-Las Vegas, Nevada, (vii) Fishers, Indiana, (viii) Tredyffrin, Pennsylvania, and (ix) Westerville, Ohio.

On December 18, 2017, ten subsidiaries of CLA Parent filed separate voluntary petitions for bankruptcy under Chapter 11 of the U.S. Bankruptcy Code with the United States Bankruptcy Court for the District of Arizona (Jointly Administered under Case No. 2:17-bk-14851-BMW). The debtors in those cases include CLA Properties SPE, LLC, CLA Maple Grove, LLC, CLA Carmel, LLC, CLA West Chester, LLC, CLA One Loudoun, LLC, LLC, CLA Fishers, LLC, CLA Chanhassen, LLC, CLA Ellisville, LLC, CLA Farm, LLC, and CLA Westerville, LLC (collectively, the "CLA Debtors"). CLA Parent has not filed a petition for bankruptcy. The CLA Debtors include each of the Company's tenants to 24 out of our 25 CLA properties, including 21 operating properties, two partially completed properties and one unimproved land parcel. The only CLA tenant unaffected by the bankruptcy is CLA King of Prussia, LLC, which is the CLA tenant entity for an unimproved land parcel located in Tredyffrin, Pennsylvania. It is the Company's understanding that the CLA Debtors filed bankruptcy petitions to stay the termination of the remaining CLA leases and delay the eviction process.

CLA continues to negotiate a restructuring with third parties. The Company will continue to consider whether all or a portion of the Company's properties should be leased to other operators based on results of the restructuring process. Absent an acceptable restructuring, the Company's intention is to vigorously pursue the process of regaining possession of the properties with the goal of securing leases with one or more new tenants. On January 8, 2018, the Company filed with the Court motions seeking rent for the post-petition period beginning on December 18, 2017. The hearing for these motions has been scheduled for March 14, 2018. On January 8, 2018, the Company also filed with the Court motions seeking relief from the automatic stay seeking the right to terminate the remaining leases and evict the CLA Debtors from the properties. There can be no assurance as to the outcome or timing of such proceedings.

## **Item 4. Mine Safety Disclosures**

Not applicable.

## PART II

# <u>Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>

#### **Market Information and Dividends**

The following table sets forth, for the quarterly periods indicated, the high and low sales prices per share for our common shares on the New York Stock Exchange ("NYSE") under the trading symbol "EPR" and the dividends declared.

	High	Low	Dividend
2017:			
Fourth quarter	\$ 71.43	\$ 63.10	\$ 1.020
Third quarter	74.15	66.66	1.020
Second quarter	76.90	68.13	1.020
First quarter	77.70	70.08	1.020
2016:			
Fourth quarter	\$ 78.67	\$ 65.50	\$ 0.960
Third quarter	84.67	74.93	0.960
Second quarter	80.69	64.00	0.960
First quarter	66.71	53.00	0.960

We declared dividends to common shareholders aggregating \$4.08 and \$3.84 per common share in 2017 and 2016, respectively.

While we intend to continue paying regular dividends, future dividend declarations will be at the discretion of the Board of Trustees and will depend on our actual cash flow, our financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code, debt covenants and other factors the Board of Trustees deems relevant. We pay dividends to our common shareholders on a monthly basis and expect to continue to pay such dividends monthly. Additionally, we pay dividends to our preferred shareholders on a quarterly basis and expect to continue to pay such dividends quarterly. The actual cash flow available to pay dividends may be affected by a number of factors, including the revenues received from rental properties and mortgage notes, our operating expenses, debt service on our borrowings, the ability of tenants and customers to meet their obligations to us and any unanticipated capital expenditures. Our Series C convertible preferred shares have a fixed dividend rate of 5.75%, our Series E convertible preferred shares have a fixed dividend rate of 9.00% and our Series G redeemable preferred shares have a fixed dividend rate of 5.75%.

During the year ended December 31, 2017, the Company did not sell any unregistered equity securities.

On February 27, 2018, there were approximately 8,319 holders of record of our outstanding common shares.

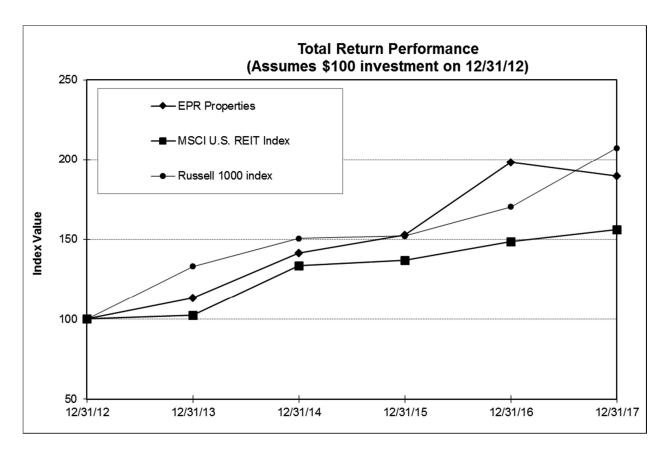
# **Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased	P	Average rice Paid er Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs		
October 1 through October 31, 2017 common stock	_	\$	_	_	\$	_	
November 1 through November 30, 2017 common stock	_		_	_		_	
December 1 through December 31, 2017 common stock	244 (1)		63.37	_		_	
Total	244	\$	63.37		\$		

<sup>&</sup>lt;sup>(1)</sup> The repurchases of equity securities during December of 2017 were completed in conjunction with employee stock option exercises. These repurchases were not made pursuant to a publicly announced plan or program.

## **Share Performance Graph**

The following graph compares the cumulative return on our common shares during the five year period ended December 31, 2017, to the cumulative return on the MSCI U.S. REIT Index and the Russell 1000 Index for the same period. The comparisons assume an initial investment of \$100 and the reinvestment of all dividends during the comparison period. Performance during the comparison period is not necessarily indicative of future performance.



## **Total Return Analysis**

	12,	12/31/2012 12/31/2013 12/31/2014 12/31/201		/31/2015	12	/31/2016	12/31/2017				
EPR Properties	\$	100.00	\$	113.37	\$ 141.54	\$	152.91	\$	198.25	\$	189.54
MSCI US REIT Index	\$	100.00	\$	102.47	\$ 133.60	\$	136.97	\$	148.78	\$	156.29
Russell 1000 Index	\$	100.00	\$	133.11	\$ 150.73	\$	152.12	\$	170.45	\$	207.42

Source: SNL Financial

The performance graph and related text are being furnished to and not filed with the SEC, and will not be deemed "soliciting material" or subject to Regulation 14A or 14C under the Exchange Act or to the liabilities of Section 18 of the Exchange Act, and will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent we specifically incorporate such information by reference into such a filing.

<u>Item 6. Selected Financial Data</u> Operating statement data (Dollars in thousands except per share data)

	2017	2016	2015	2014 (1)	2013
Rental revenue	\$ 468,648	\$ 399,589	\$ 330,886	\$286,673	\$248,709
Tenant reimbursements	15,555	15,595	16,320	17,663	18,401
Other income	3,095	9,039	3,629	1,009	1,682
Mortgage and other financing income	88,693	69,019	70,182	79,706	74,272
Total revenue	575,991	493,242	421,017	385,051	343,064
Property operating expense	31,653	22,602	23,433	24,897	26,016
Other expense	242	5	648	771	658
General and administrative expense	43,383	37,543	31,021	27,566	25,613
Retirement severance expense	. —	<del></del>	18,578		
Costs associated with loan refinancing or payoff, net	1,549	905	270	301	6,166
Gain on early extinguishment of debt	(977)	<del>-</del>	<del>-</del>		(4,539)
Interest expense, net	133,124	97,144	79,915	81,270	81,056
Transaction costs	523	7,869	7,518	2,452	1,955
Provision for loan losses				3,777	
Impairment charges	10,195				
Depreciation and amortization	132,946	107,573	89,617	66,739	53,946
Income before equity in income from joint ventures and other items	223,353	219,601	170,017	177,278	152,193
Equity in income from joint ventures	72	619	969	1,273	1,398
Gain on sale of real estate	41,942	5,315	23,829	1,209	3,017
Gain on sale of investment in a direct financing lease	´ —	´ —	´ —	220	´ —
Gain on previously held equity interest					4,853
Income before income taxes	265,367	225,535	194,815	179,980	161,461
Income tax benefit (expense)	(2,399)	(553)	(482)	(4,228)	14,176
Income from continuing operations	\$ 262,968	\$ 224,982	\$ 194,333	\$175,752	\$175,637
Discontinued operations:	,	,	,	,	,
Income from discontinued operations			199	505	333
Transaction benefit				3,376	
Gain on sale, net from discontinued operations				, <u> </u>	4,256
Net income attributable to EPR Properties	262,968	224,982	194,532	179,633	180,226
Preferred dividend requirements	(24,293)	(23,806)	(23,806)	(23,807)	(23,806)
Preferred share redemption costs	(4,457)				
Net income available to common shareholders of EPR Properties	\$ 234,218	\$ 201,176	\$ 170,726	\$155,826	\$156,420
Per share data attributable to EPR Properties	<del>,</del> , ,				
shareholders:					
Basic earnings per share data:					
Income from continuing operations	\$ 3.29	\$ 3.17	\$ 2.93	\$ 2.80	\$ 3.16
Income from discontinued operations			0.01	0.07	0.10
Net income available to common shareholders	<u>\$ 3.29</u>	<u>\$ 3.17</u>	<u>\$ 2.94</u>	<u>\$ 2.87</u>	<u>\$ 3.26</u>
Diluted earnings per share data:					
Income from continuing operations	\$ 3.29	\$ 3.17	\$ 2.92	\$ 2.79	\$ 3.15
Income from discontinued operations			0.01	0.07	0.09
Net income available to common shareholders	\$ 3.29	\$ 3.17	\$ 2.93	\$ 2.86	<u>\$ 3.24</u>
Shares used for computation (in thousands):					
Basic	71,191	63,381	58,138	54,244	48,028
Diluted	71,254	63,474	58,328	54,444	48,214
Cash dividends declared per common share	\$ 4.08	\$ 3.84	\$ 3.63	\$ 3.42	\$ 3.16

<sup>&</sup>lt;sup>(1)</sup> The Company adopted FASB Accounting Standards Update (ASU) No. 2014-08, *Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity,* in 2014.

# **Balance sheet data** (Dollars in thousands)

			December 31,		
	2017	2016	2015	2014	2013
Net real estate investments	\$4,895,552	\$3,915,402	\$3,427,729	\$2,839,333	\$2,394,966
Mortgage notes and related accrued interest receivable, net	970,749	613,978	423,780	507,955	486,337
Investment in direct financing leases, net	57,903	102,698	190,880	199,332	242,212
Total assets	6,191,493	4,865,022	4,217,270	3,686,275	3,254,372
Dividends payable	30,185	26,318	24,352	22,233	19,552
Debt	3,028,827	2,485,625	1,981,920	1,629,750	1,457,432
Total liabilities	3,264,168	2,679,121	2,143,402	1,759,786	1,566,358
Equity	2,927,325	2,185,901	2,073,868	1,926,489	1,688,014

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in this Annual Report on Form 10-K. The forward-looking statements included in this discussion and elsewhere in this Annual Report on Form 10-K involve risks and uncertainties, including anticipated financial performance, business prospects, industry trends, shareholder returns, performance of leases by tenants, performance on loans to customers and other matters, which reflect management's best judgment based on factors currently known. See "Cautionary Statement Concerning Forward-Looking Statements." Actual results and experience could differ materially from the anticipated results and other expectations expressed in our forward-looking statements as a result of a number of factors, including but not limited to those discussed in this Item and in Item 1A - "Risk Factors."

#### Overview

#### **Business**

Our principal business objective is to enhance shareholder value by achieving predictable and increasing FFO and dividends per share. Our prevailing strategy is to focus on long-term investments in a limited number of categories in which we maintain a depth of knowledge and relationships, and which we believe offer sustained performance throughout all economic cycles. Our investment portfolio includes ownership of and long-term mortgages on entertainment, recreation and education properties. Substantially all of our owned single-tenant properties are leased pursuant to long-term, triple-net leases, under which the tenants typically pay all operating expenses of the property. Tenants at our owned multi-tenant properties are typically required to pay common area maintenance charges to reimburse us for their pro-rata portion of these costs.

It has been our strategy to structure leases and financings to ensure a positive spread between our cost of capital and the rentals or interest paid by our tenants. We have primarily acquired or developed new properties that are pre-leased to a single tenant or multi-tenant properties that have a high occupancy rate. We have also entered into certain joint ventures and we have provided mortgage note financing. We intend to continue entering into some or all of these types of arrangements in the foreseeable future.

Historically, our primary challenges have been locating suitable properties, negotiating favorable lease or financing terms (on new or existing properties), and managing our portfolio as we have continued to grow. We believe our management's knowledge and industry relationships have facilitated opportunities for us to acquire, finance and lease properties. Our business is subject to a number of risks and uncertainties, including those described in "Risk Factors" in Item 1A of this report.

We group our investments into four reportable operating segments: Entertainment, Recreation, Education and Other. As of December 31, 2017, our total assets were approximately \$6.2 billion (after accumulated depreciation of approximately \$0.7 billion) which included investments in each of our four operating segments with properties located in 42 states, the District of Columbia and Ontario, Canada.

- Our Entertainment segment included investments in 147 megaplex theatres, seven entertainment retail centers (which included seven additional megaplex theatres) and 11 family entertainment centers. Our portfolio of owned entertainment properties consisted of 13.1 million square feet and was 99% leased, including megaplex theatres that were 100% leased.
- Our Recreation segment included investments in 26 ski properties, 20 attractions, 30 golf entertainment complexes and eight other recreation facilities. Our portfolio of owned recreation properties was 100% leased.
- Our Education segment included investments in 65 public charter schools, 65 early education centers and 15 private schools. Our portfolio of owned education properties consisted of 4.2 million square feet and was 92% leased. This reflects the termination of nine CLA leases, as further discussed in Recent Developments below.
- Our Other segment consisted primarily of land under ground lease, property under development and land held for development related to the Resorts World Catskills casino and resort project in Sullivan County, New York.

The combined owned portfolio consisted of 20.3 million square feet and was 98% leased. As of December 31, 2017, we also had invested approximately \$257.6 million in property under development.

## **Operating Results**

Our total revenue, net income available to common shareholders and Funds From Operations As Adjusted ("FFOAA") per diluted share are detailed below for the years ended December 31, 2017 and 2016 (in millions, except per share information):

1	cai ciiucu L	ece.	ilibel 31,	
	2017		2016	Increase
\$	576.0	\$	493.2	17%

Voor anded December 21

Total revenue (1) \$ 576.0 \$ 493.2 17%

Net income available to common shareholders per diluted share (2) 3.29 3.17 4%

FFOAA per diluted share (3) 5.02 4.82 4%

- (1) Total revenue for the year ended December 31, 2017, versus the year ended December 31, 2016, was favorably impacted by the effect of investment spending in 2017 and 2016, including our transaction with CNL Lifestyle Properties Inc. ("CNL Lifestyle") and funds affiliated with Och-Ziff Real estate ("OZRE") which closed on April 6, 2017. Total revenue for the year ended December 31, 2017 versus the year ended December 31, 2016 was unfavorably impacted by lower straight-line rental revenue and the reversal of prior period straight-line rent receivables of \$4.0 million and \$7.4 million, respectively, as well as a reduction in rental revenue of \$2.7 million relating to one of our early education tenants. In addition, total revenue for the year ended December 31, 2017 was unfavorably impacted by property dispositions and note payoffs that occurred in 2017 and 2016, and by lower gains related to insurance claims in 2017. Total revenue for the year ended December 31, 2017 was also unfavorably impacted by \$2.8 million less recognized in prepayment fees from the early payoff of mortgage notes than recognized for the year ended December 31, 2016.
- (2) Net income available to common shareholders per diluted share for the year ended December 31, 2016, was also impacted by the items affecting total revenue as described above. Additionally, net income available to common shareholders per diluted share for the year ended December 31, 2017, versus the year ended December 31, 2016 was favorably impacted by lower transaction costs, higher gains on sale of real estate and a gain on early extinguishment of debt recognized in 2017. Net income available to common shareholders per diluted share for the year ended December 31, 2017, versus the year ended December 31, 2016 was unfavorably impacted by increases in interest expense, general and administrative expense, bad debt expense (relating to one of our early education tenants), income tax expense and common shares outstanding primarily due to shares issued in connection with the transactions with CNL Lifestyle and OZRE. Additionally, net income available to common shareholders per diluted share for the year ended December 31, 2017, versus the year ended December 31, 2016 was unfavorably impacted by a \$10.2 million impairment charge recognized in 2017 and \$4.5 million in preferred share redemption costs.
- (3) FFOAA per diluted share for the year ended December 31, 2017, versus the year ended December 31, 2016, was favorably impacted by the effect of investment spending in 2017 and 2016, including our transaction with CNL Lifestyle and OZRE which closed on April 6, 2017, and higher termination fees primarily recognized with the exercise of tenant purchase options. FFOAA per diluted share for the year ended December 31, 2017, versus the year ended December 31, 2016 was unfavorably impacted by increases in interest expense, general and administrative expense, common shares outstanding (primarily due to shares issued in connection with the transactions with CNL Lifestyle and OZRE), as well as property dispositions and note payoffs that occurred in 2017 and 2016. Additionally, FFOAA per diluted share for the year ended December 31, 2017, versus the year ended December 31, 2016, was unfavorably impacted by lower straight-line rental revenue and the reversal of prior period straight-line rent receivables of \$4.0 million and \$7.4 million, respectively, a reduction in rental revenue of \$2.7 million and in increase in bad debt expense of \$6.0 million relating to one of our early education tenants. FFOAA per diluted share for the year ended December 31, 2017 was also unfavorably impacted by \$2.8 million less recognized in prepayment fees from the early payoff of mortgage notes than recognized for the year ended December 31, 2016.

FFOAA is a non-GAAP financial measure. For the definitions and further details on the calculations of FFOAA and certain other non-GAAP financial measures, see the section below titled "Funds From Operations (FFO), Funds From Operations As Adjusted (FFOAA) and Adjusted Funds from Operations (AFFO)."

## **Investment Spending Overview**

During 2017, our total investment spending was \$1.6 billion compared to \$805.0 million in the prior year with increases in our Entertainment and Recreation segments, offset by a decrease in our Education and Other segments.

During 2017, our investment spending in our Entertainment segment was \$319.7 million compared to \$266.1 million in the prior year. The current year included spending on build-to-suit development and redevelopment of megaplex theatres, entertainment retail centers and family entertainment centers, as well as \$154.1 million in acquisitions of six megaplex theatres. We continued to have build-to-suit opportunities available for megaplex theatres and family entertainment centers at attractive terms with both existing and new tenants. Additionally, many megaplex theatre operators are pursuing the renovation of theatres to include enhanced amenities such as luxury seating and expanded food and beverage offerings. This trend has provided us with redevelopment and build-to-suit opportunities that are expected to continue in the future.

During 2017, our investment spending in our Recreation segment was \$1.0 billion compared to \$198.3 million in the prior year, and primarily related to our transaction with CNL Lifestyle and OZRE valued at \$730.8 million discussed below. Additionally, included in recreation investment spending was build-to-suit golf entertainment complexes and attractions, redevelopment of ski properties, \$62.7 million in acquisitions of six other recreation facilities and an investment of \$10.8 million in a mortgage note secured by one other recreation facility. We expect to continue to pursue opportunities in this segment.

On April 6, 2017, we completed a transaction with CNL Lifestyle and OZRE. We acquired the Northstar California Resort, 15 attraction properties (waterparks and amusement parks), five small family entertainment centers and certain related working capital for aggregate consideration valued at \$479.8 million, including final purchase price adjustments. Additionally, we provided \$251.0 million of secured debt financing to OZRE for its purchase of 14 CNL Lifestyle ski properties valued at \$374.5 million. Subsequent to the transaction, we sold the five family entertainment centers for approximately \$6.8 million and one waterpark for approximately \$2.5 million. No gain or loss was recognized on these sales. See Note 3 to the consolidated financial statements included in this Annual Report Form 10-K for further detail.

During 2017, our investment spending in our Education segment was \$255.1 million compared to \$338.7 million in the prior year. The current year included spending on build-to-suit development and redevelopment of public charter schools, early education centers and private schools, as well as \$38.5 million in acquisitions of seven early education centers and two public charter schools and an investment of \$97.6 million in mortgage notes receivable. The current year investment spending decreased over the prior year, primarily due to a large investment of \$100.0 million in mortgage notes that occurred at the end of 2016. During 2017, we continued to significantly diversify our tenant base in public charter schools and early education centers and we expect to continue to do so in 2018.

During 2017, our investment spending in our Other segment was \$1.1 million compared to \$1.9 million in prior year, and related to the Resorts World Catskills casino and resort project in Sullivan County, New York.

## **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States ("GAAP") requires management to make estimates and assumptions in certain circumstances that affect amounts reported in the accompanying consolidated financial statements and related notes. In preparing these financial statements, management has made its best estimates and assumptions that affect the reported assets and liabilities. The most significant assumptions and estimates relate to the valuation of real estate, accounting for real estate acquisitions, estimating reserves for uncollectible receivables and the impairment of mortgage and other notes receivable. Application of these assumptions requires the exercise of judgment as to future uncertainties and, as a result, actual results could differ from these estimates.

# Impairment of Real Estate Values

We are required to make subjective assessments as to whether there are impairments in the value of our rental properties. These estimates of impairment may have a direct impact on our consolidated financial statements. We assess the carrying value of our rental properties whenever events or changes in circumstances indicate that the carrying amount

of a property may not be recoverable. Certain factors may indicate that impairments exist which include, but are not limited to, underperformance relative to projected future operating results, tenant difficulties and significant adverse industry or market economic trends. If an indicator of possible impairment exists, a property that is held and used by the Company is evaluated for impairment by comparing the carrying amount of the property to the estimated undiscounted future cash flows expected to be generated by the property. If the carrying amount of a property exceeds its estimated future cash flows on an undiscounted basis, an impairment charge is recognized in the amount by which the carrying amount of the property exceeds the fair value of the property. For assets and asset groups that are held for sale, an impairment loss is measured by comparing the fair value of the property, less costs to sell, to the asset (group) carrying value. Management estimates fair value of our rental properties utilizing independent appraisals and/or based on projected discounted cash flows using a discount rate determined by management to be commensurate with the risk inherent in the property.

## Real Estate Acquisitions

Upon acquisition of real estate properties, we evaluate the acquisition to determine if it is a business combination or an asset acquisition. In January 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2017-01, Business Combinations (Topic 805): Clarifying the Definition of a Business. The update clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether acquisitions should be accounted for as business combinations or asset acquisitions. The standard is effective for annual reporting periods beginning after December 15, 2017, including interim periods within those fiscal years, with early adoption of the guidance permitted. We have elected to early adopt ASU 2017-01 as of January 1, 2017. As a result, we expect that fewer of our real estate acquisitions will be accounted for as business combinations.

Prior to the adoption of ASU 2017-01, we typically accounted for (1) acquired vacant properties, (2) acquired single tenant properties when a new lease or leases were signed at the time of acquisition, and (3) acquired single tenant properties that had an existing long-term triple-net lease or leases (greater than seven years) as asset acquisitions. Acquisitions of properties with shorter-term leases or properties with multiple tenants that require business related activities to manage and maintain the properties (i.e. those properties that involve a process) were treated as business combinations.

If the acquisition is determined to be an asset acquisition, we record the purchase price and other related costs incurred to the acquired tangible assets (consisting of land, building, tenant improvements, and furniture, fixtures and equipment) and identified intangible assets and liabilities (consisting of above and below market leases, in-place leases, tenant relationships and assumed financing that is determined to be above or below market terms) on a relative fair value basis. Typically, relative fair values are based on recent independent appraisals or methods similar to those used by independent appraisers and management judgment. In addition, costs incurred for asset acquisitions including transaction costs, are capitalized.

If the acquisition is determined to be a business combination, we record the fair value of acquired tangible assets (consisting of land, building, tenant improvements, and furniture, fixtures and equipment) and identified intangible assets and liabilities (consisting of above and below market leases, in-place leases, tenant relationships and assumed financing that is determined to be above or below market terms) as well as any noncontrolling interest. Typically, fair values are based on recent independent appraisals. In addition, acquisition-related costs in connection with business combinations are expensed as incurred. Costs related to such transactions, as well as costs associated with terminated transactions, are included in the accompanying consolidated statements of income as transaction costs.

## Allowance for Doubtful Accounts

Management makes quarterly estimates of the collectibility of its accounts receivable related to base rents, tenant escalations (straight-line rents), reimbursements and other revenue or income. Management specifically monitors trends in accounts receivable, historical bad debts, customer credit worthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of its allowance for doubtful accounts. In addition, when customers are in bankruptcy, management makes estimates of the expected recovery of pre-petition administrative and damage claims. These estimates have a direct impact on our net income.

## Impairment of Mortgage Notes and Other Notes Receivable

We evaluate the collectibility of both interest and principal for each loan to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, we determine it is probable that we will be unable to collect all amounts due according to the existing contractual terms. Certain factors that may occur and indicate that impairments may exist include, but are not limited to: underperformance relative to projected future operating results, borrower difficulties and significant adverse industry or market economic trends. When a loan is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan's effective interest rate or to the fair value of the underlying collateral, less costs to sell, if the loan is collateral dependent. For impaired loans, interest income is recognized on a cash basis, unless we determine based on the loan to estimated fair value ratio the loan should be on the cost recovery method, and any cash payments received would then be reflected as a reduction of principal. Interest income recognition is recommenced if and when the impaired loan becomes contractually current and performance is demonstrated to be resumed.

#### **Recent Developments**

#### **Debt Financing**

During the year ended December 31, 2017, we prepaid in full nine mortgage notes payable totaling \$73.0 million that were secured by nine theatre properties. In addition, we prepaid in full a mortgage note payable of \$87.0 million that was secured by 11 theatre properties. In connection with this note payoff, we recorded a gain on early extinguishment of debt of \$1.0 million for the year ended December 31, 2017. The gain represents the difference between the carrying value of the note and the amount due at payoff as the note was recorded at fair value upon acquisition and was not anticipated to be paid off in advance of maturity.

On May 23, 2017, we issued \$450.0 million in aggregate principal amount of senior notes due on June 1, 2027 pursuant to an underwritten public offering. The notes bear interest at an annual rate of 4.50%. Interest is payable on June 1 and December 1 of each year beginning on December 1, 2017 until the stated maturity date of June 1, 2027. The notes were issued at 99.393% of their face value and are unsecured. We used the net proceeds from the note offering to pay down our unsecured revolving credit facility, invest in mortgage notes secured by education properties and for general business purposes.

On August 30, 2017, we refinanced our variable-rate bonds payable totaling \$25.0 million which are secured by three theatre properties. The maturity date was extended from October 1, 2037 to August 1, 2047 and the outstanding principal balance and interest rate were not changed.

On September 27, 2017, we amended our unsecured consolidated credit agreement which governs our unsecured revolving credit facility and our unsecured term loan facility.

The amendments to the unsecured revolving portion of the credit facility, among other things, (i) increase the initial maximum available amount from \$650.0 million to \$1.0 billion, (ii) extend the maturity date from April 24, 2019, to February 27, 2022 (with us having the right to extend the loan for an additional seven months) and (iii) lower the interest rate and facility fee pricing based on a grid related to our senior unsecured credit ratings which at closing was LIBOR plus 1.00% and 0.20%, versus LIBOR plus 1.25% and 0.25%, respectively, under the previous terms. In connection with the amendment, \$19 thousand of deferred financing costs (net of accumulated amortization) were written off during the year ended December 31, 2017 and are included in costs associated with loan refinancing. At December 31, 2017, we had \$210.0 million outstanding under this portion of the facility.

The amendments to the unsecured term loan portion of the credit facility, among other things, (i) increase the initial amount from \$350.0 million to \$400.0 million, (ii) extend the maturity date from April 24, 2020, to February 27, 2023 and (iii) lower the interest rate based on a grid related to our senior unsecured credit ratings which at closing was LIBOR plus 1.10% versus LIBOR plus 1.40% under the previous terms. In connection with the amendment, \$1.5 million of deferred financing costs (net of accumulated amortization) were written off during the year ended December 31, 2017 and are included in costs associated with loan refinancing. At closing, we borrowed the remaining \$50.0 million available on the \$400.0 million term loan portion of the facility, which was used to pay down a portion of our unsecured revolving

credit facility. On October 31, 2017, we entered into three interest rate swap agreements to fix the interest rate at 3.15% on an additional \$50.0 million of borrowings under our unsecured term loan facility from November 6, 2017 to April 4, 2019 and on \$350.0 million of borrowings under the unsecured term loan facility from April 5, 2019 to February 7, 2022.

In addition, there is a \$1.0 billion accordion feature on the combined unsecured revolving credit and term loan facility that increases the maximum amount available under the combined facility, subject to lender approval, from \$1.4 billion to \$2.4 billion. If we exercise all or any portion of the accordion feature, the resulting increase in the facility may have a shorter or longer maturity date and different pricing terms.

In connection with the amendment to the unsecured consolidated credit agreement, the obligations of our subsidiaries that were co-borrowers under our prior senior unsecured revolving credit and term loan facility were released. As a result, simultaneously with the amendment, the guarantees by our subsidiaries that were guarantors with respect to our outstanding 4.50% Senior Notes due 2027, 4.75% Senior Notes due 2026, 4.50% Senior Notes due 2025, 5.25% Senior Notes due 2023, 5.75% Senior Notes due 2022, and 7.75% Senior Notes due 2020 were released in accordance with the terms of the applicable indentures governing such notes.

In addition, the guarantees by our subsidiaries that were guarantors of our outstanding 4.35% Series A Guaranteed Senior Notes due August 22, 2024 and 4.56% Series B Guaranteed Senior Notes due August 22, 2026 (referred to herein as the "private placement notes") were also released. The foregoing release was effected by us entering into an amendment to the Note Purchase Agreement, dated as of September 27, 2017. The amendment to the private placement notes releases our subsidiary guarantors as described above and among other things: (i) amends certain financial and other covenants and provisions in the Note Purchase Agreement to conform generally to the corresponding covenants and provisions contained in the amended unsecured consolidated credit agreement; (ii) provides the investors thereunder certain additional guaranty and lien rights, in the event that certain subsequent events occur; (iii) expands the scope of the "most favored lender" covenant contained in the Note Purchase Agreement; and (iv) imposes restrictions on debt that can be incurred by certain of our subsidiaries.

Subsequent to December 31, 2017, we prepaid in full a mortgage note payable totaling \$11.7 million that was secured by a theatre property. Additionally, on February 28, 2018, we redeemed all of the outstanding 7.75% Senior Notes due July 15, 2020. The notes were redeemed at a price equal to the principal amount of \$250.0 million plus a premium calculated pursuant to the terms of the indenture of \$28.6 million (which will be expensed in the first quarter of 2018), together with accrued and unpaid interest up to, but not including the redemption date.

## **Issuance of Common Shares**

During the year ended December 31, 2017, we issued an aggregate of 1,382,730 common shares under the direct share purchase component of our Dividend Reinvestment and Direct Share Purchase Plan ("DSPP") for total net proceeds of \$98.2 million. These proceeds were used to pay down a portion of our unsecured revolving credit facility.

During the year ended December 31, 2017, we also issued 8,851,264 common shares in connection with our transaction with CNL Lifestyle and OZRE.

# Issuance of Series G Preferred Shares

On November 30, 2017, we issued 6.0 million shares of 5.75% Series G cumulative redeemable preferred shares ("Series G preferred shares") in a registered public offering at a purchase price of \$25.00 per share resulting in net proceeds of approximately \$144.5 million, after underwriting discounts and expenses. We will pay cumulative dividends on the Series G preferred shares from the date of original issuance in the amount of \$1.4375 per share each year, which is equivalent to 5.75% of the \$25.00 liquidation preference per share. See Note 11 to the consolidated financial statements in this Annual Report on Form 10-K for further details.

## Redemption of Series F Preferred Shares

On December 21, 2017, we redeemed all 5.0 million of our 6.625% Series F cumulative redeemable preferred shares ("Series F preferred shares"). The shares were redeemed at a redemption price of \$25.299045 per share (\$25.00 per share liquidation preference plus accrued dividends up to, but not including the redemption date) for a total aggregate

redemption price of approximately \$126.5 million. In conjunction with the redemption, we recognized a charge representing the original issuance costs that were paid in 2012 and other redemption related expenses. The aggregate reduction to net income available to common shareholders was approximately \$4.5 million. See Note 11 to the consolidated financial statements in this Annual Report on Form 10-K for further details.

## **Investment Spending**

Our investment spending during the year ended December 31, 2017 totaled \$1.6 billion, and included investments in each of our four operating segments.

Entertainment investment spending during the year ended December 31, 2017 totaled \$319.7 million, including spending on build-to-suit development and redevelopment of megaplex theatres, entertainment retail centers and family entertainment centers, as well as \$154.1 million in acquisitions of six megaplex theatres.

Recreation investment spending during the year ended December 31, 2017 totaled \$1.0 billion, including the transaction with CNL Lifestyle and OZRE valued at \$730.8 million discussed below. Additionally, included in recreation investment spending was build-to-suit development of golf entertainment complexes and attractions, redevelopment of ski properties, \$62.7 million in acquisitions of six other recreation facilities and an investment of \$10.8 million in a mortgage note secured by one other recreation facility.

On April 6, 2017, we completed a transaction with CNL Lifestyle and OZRE. We acquired the Northstar California Resort, 15 attraction properties (waterparks and amusement parks), five small family entertainment centers and certain related working capital for aggregate consideration valued at \$479.8 million, including final purchase price adjustments. Additionally, we provided \$251.0 million of secured debt financing to OZRE for its purchase of 14 CNL Lifestyle ski properties valued at \$374.5 million. Subsequent to the transaction, we sold the five family entertainment centers for approximately \$6.8 million and one waterpark for approximately \$2.5 million. No gain or loss was recognized on these sales. See Note 3 to the consolidated financial statements included in this Annual Report on Form 10-K for further detail.

Education investment spending during the year ended December 31, 2017 totaled \$255.1 million, including spending on build-to-suit development and redevelopment of public charter schools, early education centers and private schools, as well as \$38.5 million in acquisitions of seven early education centers and two public charter schools and an investment of \$97.6 million in mortgage notes receivable.

Other investment spending during the year ended December 31, 2017 totaled \$1.1 million and was related to the Resorts World Catskills casino and resort project in Sullivan County, New York.

The following details our investment spending during the years ended December 31, 2017 and 2016 (in thousands):

For the Year Ended December 31, 2017

Operating Segment	 Total vestment pending	De	New velopment	dev	Re- elopment	Ac	Asset equisition	Mo	vestment in ortgage Notes and Notes Receivable
Entertainment	\$ 319,665	\$	62,521	\$	95,520	\$	154,144	\$	7,480
Recreation	1,006,741		189,907		1,223		542,453		273,158
Education	255,127		119,047		_		38,497		97,583
Other	1,079		1,079		_				
Total Investment Spending	\$ 1,582,612	\$	372,554	\$	96,743	\$	735,094	\$	378,221

## For the Year Ended December 31, 2016

				Asset equisition	M	ovestment in ortgage Notes and Notes Receivable		
\$ 266,101	\$	37,265	\$	56,820	\$	148,398	\$	23,618
198,345		134,195		7,598		_		56,552
338,659		208,288		_		16,456		113,915
1,903		1,903		_		_		
\$ 805,008	\$	381,651	\$	64,418	\$	164,854	\$	194,085
S	Investment Spending \$ 266,101	Investment   Spending   Dec	Investment SpendingNew Development\$ 266,101\$ 37,265198,345134,195338,659208,2881,9031,903	Investment Spending         New Development         dev           \$ 266,101         \$ 37,265         \$ 198,345           198,345         134,195           338,659         208,288           1,903         1,903	Investment Spending         New Development         Redevelopment           \$ 266,101         \$ 37,265         \$ 56,820           198,345         134,195         7,598           338,659         208,288         —           1,903         1,903         —	Investment Spending         New Development         Redevelopment         Acceptable           \$ 266,101         \$ 37,265         \$ 56,820         \$ 198,345           198,345         134,195         7,598           338,659         208,288         —           1,903         1,903         —	Investment Spending         New Development         Redevelopment         Asset Acquisition           \$ 266,101         \$ 37,265         \$ 56,820         \$ 148,398           198,345         134,195         7,598         —           338,659         208,288         —         16,456           1,903         1,903         —         —	Total Investment Spending         New Development         Redevelopment         Asset Acquisition         Mode Acquisition           \$ 266,101         \$ 37,265         \$ 56,820         \$ 148,398         \$ 198,345           \$ 198,345         \$ 134,195         7,598         —           \$ 338,659         \$ 208,288         —         16,456           \$ 1,903         \$ 1,903         —         —

The above amounts include \$118 thousand and \$192 thousand in capitalized payroll, \$9.9 million and \$10.7 million in capitalized interest and \$3.3 million and \$5.1 million in capitalized other general and administrative direct project costs for the years ended December 31, 2017 and 2016, respectively. Excluded from the table above is \$4.7 million and \$5.0 million of maintenance capital expenditures for the years ended December 31, 2017 and 2016, respectively.

## **Property Dispositions**

During the year ended December 31, 2017, we completed the sale of four entertainment properties for net proceeds totaling \$72.4 million. In connection with these sales, we recognized a gain on sale of \$19.4 million.

During the year ended December 31, 2017, pursuant to tenant purchase options, we completed the sale of eight public charter schools located in Colorado, Arizona, North Carolina and Utah for net proceeds totaling \$97.3 million. In connection with these sales, we recognized a gain on sale of \$20.7 million. Additionally, we completed the sale of three other education facilities for net proceeds of \$10.5 million. In connection with these sales, we recognized a gain on sale of \$1.8 million.

## Mortgage Notes Receivable

During the year ended December 31, 2017, we received a partial prepayment of \$4.0 million on one mortgage note receivable that is secured by the observation deck of the John Hancock building in Chicago, Illinois. On December 22, 2016, the Company entered into an amendment to the loan agreement with the borrower which eliminated the full prepayment option with penalty in 2017 per the original agreement and replaced it with partial prepayment options in 2017 and 2027 with penalty. This amendment also reduced the interest rate to 9.25% which began on July 1, 2017. In connection with the partial prepayment of this note, we received a prepayment fee of \$0.8 million, which is being recognized over the term of the remaining note using the effective interest method due to the related amendment to the loan agreement. Additionally, we received a partial prepayment of \$0.7 million on one mortgage note receivable that

is secured by 14 ski properties. In connection with the partial prepayment, we received a prepayment fee of \$0.2 million. This fee is included in mortgage and other financing income.

During the year ended December 31, 2017, we received a prepayment of \$3.4 million on one mortgage note receivable that was secured by a public charter school property located in Dallas, Texas. In connection with this prepayment, we received a prepayment fee of \$0.6 million which is included in mortgage and other financing income. In conjunction with this payoff, we wrote off \$58 thousand of prepaid mortgage fees to costs associated with loan refinancing or payoff.

On December 22, 2017, per the terms of a mortgage note agreement, a borrower exercised their option to convert its \$9.1 million mortgage note agreement to a 15-year triple-net lease agreement. As a result, we recorded the carrying value of the investment into rental property, which approximated the fair value of the property on the conversion date. There was no gain or loss recognized on this transaction.

Subsequent to December 31, 2017, a borrower exercised its put option to convert its \$142.9 million mortgage note agreement to a lease agreement. As a result, in 2018, we recorded the rental property at fair value, which approximated the carrying value of its investment on the conversion date. There was no gain or loss recognized on this transaction. The properties are leased pursuant to a triple-net master-lease with a 25-year term.

## Investment in a Direct Financing Lease

As previously discussed, we are committed to increasing the tenant diversity of our public charter school portfolio and reducing the concentration with Imagine Schools, Inc. ("Imagine"). As part of this effort, we have engaged various brokers to help in this process and part of their feedback included the need for additional lease term on these assets. During the year ended December 31, 2017, we entered into revised lease terms with Imagine which reduced rental payments and the lease term on six properties. In exchange for lowering the existing annual cash payments by approximately \$0.5 million and reducing the remaining lease term to 10 years, Imagine agreed that upon the sale of these properties, they would enter into new 20-year leases with the buyer(s). While we believe the restructure will aid in the disposition of these assets, the changes resulted in the lease structure no longer being classified as a direct financing lease. Accordingly, we recorded an impairment charge of \$9.6 million during the year ended December 31, 2017, which included an allowance for lease loss of \$7.3 million and an impairment charge of \$2.3 million related to the estimated unguaranteed residual value.

Additionally, during the year ended December 31, 2017, we performed our annual review of the estimated unguaranteed residual value on our other properties leased to Imagine and determined that the residual value on one of these properties was impaired. As such, we recorded an impairment of the unguaranteed residual value of \$0.6 million during the year ended December 31, 2017.

#### Early Childhood Education Tenant Update

During 2017, cash flow of Children's Learning Adventure USA, LLC ("CLA") was negatively impacted by challenges brought on by its rapid expansion and related ramp up to stabilization and by adverse weather events in Texas during the third quarter of 2017. During 2017, we participated in negotiations among CLA and other landlords regarding a potential restructuring. Although negotiations are on-going and progress has been made toward a restructuring, investments necessary to accomplish the restructuring have not yet been secured. As a result of the slow progress with negotiations, in October 2017, we terminated nine leases with various subsidiaries of CLA, seven of which relate to completed construction and two of which relate to unimproved land. These subsidiaries of CLA continue to operate these properties (other than the two unimproved properties) as holdover tenants. In December 2017, these CLA subsidiaries (other than one of the CLA tenants for an unimproved land parcel) and other CLA subsidiaries that are tenants of our remaining leases ("CLA Debtors") filed petitions in bankruptcy under Chapter 11 seeking the protections of the Bankruptcy Code. It is our understanding that the CLA Debtors filed these bankruptcy petitions to stay our termination of the remaining CLA leases and delay the eviction process.

While we continue to support negotiation of a restructuring that would permit CLA to continue operations, we are not willing to negotiate indefinitely. We intend to pursue our legal remedies to secure possession of our properties as

expeditiously as possible. We believe the time it will take to achieve this outcome gives CLA ample opportunity to negotiate a restructuring which, if successful, would obviate the need to evict CLA from our properties. There can be no assurances as to the ultimate outcome of such a restructuring or the Company's pursuit of its legal remedies with respect to the CLA properties.

We fully reserved approximately \$6.0 million in receivables from CLA at December 31, 2017. Additionally, during the three months ended December 31, 2017, we wrote-off the full amount of non-cash straight-line rent receivables of approximately \$9.0 million related to CLA to straight-line rental revenue classified in rental revenue in the accompanying consolidated statements of income. If we receive payments from CLA in the future, we will recognize them on a cash basis until a successful restructuring is completed. At December 31, 2017, we had approximately \$255.7 million related to CLA classified in rental properties, net, in the accompanying consolidated balance sheets at December 31, 2017. Additionally, we had approximately \$11.2 million classified in Land held for development and \$14.5 million classified in Property under development in the accompanying consolidated balance sheets at December 31, 2017. We reviewed these balances for impairment at December 31, 2017 and determined that the estimated undiscounted future cash flows exceeded the carrying value of these properties.

## **Results of Operations**

## Year ended December 31, 2017 compared to year ended December 31, 2016

Rental revenue was \$468.6 million for the year ended December 31, 2017 compared to \$399.6 million for the year ended December 31, 2016. This increase resulted primarily from \$82.6 million of rental revenue related to property acquisitions and developments completed in 2017 and 2016, including our transaction with CNL Lifestyle which closed on April 6, 2017. This increase was partially offset by a decrease of \$13.6 million in rental revenue on existing properties, primarily due to lower straight-line rental revenue and the reversal of prior period straight-line receivables of \$4.0 million and \$7.4 million, respectively, as well as a reduction in rental revenue of \$2.7 million all relating to one of our early education tenants. In addition, property dispositions contributed to this decrease. Percentage rents of \$7.8 million and \$4.7 million were recognized during the years ended December 31, 2017 and 2016, respectively. Straight-line rents, net of \$4.3 million and \$17.0 million were recognized during the years ended December 31, 2017 and 2016, respectively. The decrease of \$12.7 million in straight-line rent is due primarily to lower straight-line rent and the reversal of prior period straight-line rent receivables from one of our early education tenants, CLA.

During the year ended December 31, 2017, we renewed 27 lease agreements on approximately 2.2 million square feet and funded or agreed to fund an average of \$28.44 per square foot in tenant improvements. We experienced an increase of approximately 15% in rental rates and paid no leasing commissions with respect to these lease renewals.

Other income was \$3.1 million for the year ended December 31, 2017 compared to \$9.0 million for the year ended December 31, 2016. The \$5.9 million decrease was primarily due to higher gains from insurance recovery and fee income recognized during the year ended December 31, 2016.

Mortgage and other financing income for the year ended December 31, 2017 was \$88.7 million compared to \$69.0 million for the year ended year ended December 31, 2016. The \$19.7 million increase was primarily due to additional real estate lending activities during 2017 and 2016, including our investment in a mortgage note receivable with OZRE secured by 14 ski properties which closed on April 6, 2017. This increase was offset by a decrease of \$2.8 million in prepayment fees received in connection with prepayments of mortgage notes receivable during the year ended December 31, 2017, as well as the sale of nine public charter school properties that were accounted for as direct financing leases during 2016.

Our property operating expense totaled \$31.7 million for the year ended December 31, 2017 compared to \$22.6 million for the year ended December 31, 2016. These property operating expenses arise from the operations of our retail centers and other specialty properties. The \$9.1 million increase resulted primarily from an increase in bad debt expense related to one of our early education tenants, CLA, as well as higher property operating expenses at our multi-tenant properties.

Our general and administrative expense totaled \$43.4 million for the year ended December 31, 2017 compared to \$37.5 million for the year ended December 31, 2016. The increase of \$5.9 million was primarily due to an increase in payroll and benefits costs, including share based compensation, as well as increases in professional fees and franchise taxes.

Costs associated with loan refinancing or payoff for the year ended December 31, 2017 was \$1.5 million and primarily related to the amendment to our unsecured revolving credit facility and term loan and the prepayment of secured fixed rate mortgage notes payable. Costs associated with loan refinancing or payoff totaled \$0.9 million for the year ended December 31, 2016 and related to fees associated with the repayment of a secured fixed rate mortgage note payable and the write off of prepaid mortgage fees in conjunction with our borrowers' prepayments of two mortgage notes receivable.

Gain on early extinguishment of debt for the year ended December 31, 2017 was \$1.0 million and related to a note payoff in advance of maturity that was initially recorded at fair value upon acquisition. There was no gain on early extinguishment of debt for the year ended December 31, 2016.

Our net interest expense increased by \$36.0 million to \$133.1 million for the year ended December 31, 2017 from \$97.1 million for the year ended December 31, 2016. This increase resulted primarily from an increase in average borrowings used to finance our real estate acquisitions and fund our mortgage notes receivable.

Transaction costs totaled \$0.5 million for the year ended December 31, 2017 compared to \$7.9 million for the year ended December 31, 2016. The decrease of \$7.4 million was due to a decrease in potential and terminated transactions as well as our early adoption of ASU 2017-01.

Impairment charges for the year ended December 31, 2017 totaled \$10.2 million and related to six charter school properties previously included in our investment in a direct financing lease. There were no impairment charges for the year ended December 31, 2016. See Note 6 to the consolidated financial statements included in this Annual Report on Form 10-K for further information.

Depreciation and amortization expense totaled \$132.9 million for the year ended December 31, 2017 compared to \$107.6 million for the year ended December 31, 2016. The \$25.3 million increase resulted primarily from asset acquisitions and developments completed in 2017 and 2016, including our transaction with CNL Lifestyle which closed on April 6, 2017. This increase was partially offset by property dispositions.

Gain on sale of real estate was \$41.9 million for the year ended December 31, 2017 and related to the sale of four entertainment properties, the exercise of eight tenant purchase options on public charter school properties and the sale of three other education properties. Gain on sale of real estate was \$5.3 million for the year ended December 31, 2016 and related to the sale of three retail parcels and the exercise of two tenant purchase options on public charter schools properties.

Income tax expense was \$2.4 million for the year ended December 31, 2017 compared to \$0.6 million for the year ended December 31, 2016 and related primarily to Canadian income taxes on our Canadian trust and Federal income taxes on our taxable REIT subsidiaries, as well as state income taxes and withholding tax for distributions related to our unconsolidated joint venture projects located in China. The \$1.8 million increase in expense related primarily to the reversal of a valuation allowance associated with the taxable REIT subsidiaries, deferred tax assets recorded in the year ended December 31, 2016, as well as higher deferred tax expense in 2017 related to our Canadian trust. See Note 2 to the consolidated financial statements included in this Annual Report on Form 10-K for further information on the impact to our results of operations from the recent Tax Cuts and Jobs Act, which is expected to be minimal.

Preferred dividend requirements for the year ended December 31, 2017 were \$24.3 million compared to \$23.8 million for the year ended December 31, 2016. The \$0.5 million increase is due to an increase of \$0.7 million due to the issuance of 6.0 million 5.75% Series G cumulative redeemable preferred shares on November 30, 2017, offset by a decrease of \$0.2 million as a result of the redemption of 5.0 million 6.625% Series F cumulative redeemable preferred shares on December 21, 2017.

Preferred share redemption costs of \$4.5 million for the year ended December 31, 2017 were due to the redemption of all of our 6.625% Series F cumulative redeemable preferred shares on December 21, 2017. These costs consist of the original issuance costs and other redemption related expenses. There were no preferred share redemption costs for the year ended December 31, 2016.

## Year ended December 31, 2016 compared to year ended December 31, 2015

Rental revenue was \$399.6 million for the for the year ended December 31, 2016 compared to \$330.9 million for the year ended December 31, 2015. Rental revenue increased \$68.7 million from the prior period, of which \$65.3 million was related to property acquisitions and developments completed in 2016 and 2015, as well as an increase of \$3.4 million in rental revenue on existing properties, partially offset by the impact of a weaker Canadian exchange rate and property dispositions. Percentage rents of \$4.7 million and \$3.0 million were recognized during the years ended December 31, 2016 and 2015, respectively. Straight-line rents of \$17.0 million and \$12.2 million were recognized during the years ended December 31, 2016 and 2015, respectively.

During the year ended December 31, 2016, we experienced a decrease of approximately 0.5% in rental rates on approximately 1.3 million square feet with respect to 17 lease renewals. Additionally, we have funded or have agreed to fund a weighted average of \$31.42 per square foot in tenant improvements. There were no leasing commissions related to these renewals

Tenant reimbursements totaled \$15.6 million for the year ended December 31, 2016 compared to \$16.3 million for the year ended December 31, 2015. These tenant reimbursements related to the operations of our entertainment retail centers. The \$0.7 million decrease was primarily due a decrease in tenant reimbursements due to vacancy at our retail centers in Ontario, Canada as well as the impact of a weaker Canadian exchange rate.

Other income was \$9.0 million for the year ended December 31, 2016 compared to \$3.6 million for the year ended December 31, 2015. The \$5.4 million increase was primarily due to the recognition of gains of \$4.7 million from insurance claims during the year ended December 31, 2016, as well as an increase in fee income due to a \$1.6 million extension fee recorded in 2016 in conjunction with an extension of a tenant purchase option.

Mortgage and other financing income for the year ended December 31, 2016 was \$69.0 million compared to \$70.2 million for the year ended year ended December 31, 2015. The \$1.2 million decrease was due primarily to the conversion of the mortgage note for Camelback Mountain Resort to a lease agreement during the year ended December 31, 2015 and the payoff of certain mortgage notes in the first half of 2016. Additionally, participating interest income decreased to \$0.8 million during the year ended December 31, 2016 from \$1.5 million for the year ended December 31, 2015. These decreases were partially offset by a \$3.6 million prepayment fee we received in conjunction with the full repayment of one mortgage note receivable and by increased real estate lending activities related to our other mortgage loan agreements.

Our property operating expense totaled \$22.6 million for the year ended December 31, 2016 compared to \$23.4 million for the year ended December 31, 2015. These property operating expenses arise from the operations of our retail centers and other specialty properties. The \$0.8 million decrease resulted primarily from a decrease in bad debt expense as well as a weaker Canadian exchange rate partially offset by higher property operating expenses at certain properties.

Other expense totaled \$5 thousand for the year ended December 31, 2016 compared to \$648 thousand for the year ended December 31, 2015. The \$643 thousand decrease was due to golf course expenses related to a golf course on the Resorts World Catskills resort property which closed during the year ended December 31, 2016.

Our general and administrative expense totaled \$37.5 million for the year ended December 31, 2016 compared to \$31.0 million for the year ended December 31, 2015. The increase of \$6.5 million was primarily due to an increase in payroll and benefits costs including share based compensation, as well as certain professional fees.

Retirement severance expense was \$18.6 million for the year ended December 31, 2015 and related to the retirement of our former President and Chief Executive Officer. See Note 13 to the consolidated financial statements included in

this Annual Report on Form 10-K for further detail. There was no retirement severance expense for the year ended December 31, 2016.

Costs associated with loan refinancing or payoff for the year ended December 31, 2016 was \$0.9 million and related to fees associated with the repayment of a secured fixed rate mortgage note payable and the write off of prepaid mortgage fees in conjunction with our borrowers' prepayments of two mortgage notes receivable. Costs associated with loan refinancing or payoff totaled \$0.3 million for the year ended December 31, 2015 and related to the amendment and restatement of our unsecured credit facilities on April 24, 2015 as well as the prepayment of seven mortgages notes payable during the year ended December 31, 2015.

Our net interest expense increased by \$17.2 million to \$97.1 million for the year ended December 31, 2016 from \$79.9 million for the year ended December 31, 2015. This increase resulted from an increase in average borrowings as well as a decrease in interest cost capitalized primarily related to the Resorts World Catskills project, which was \$1.8 million for the year ended December 31, 2016 compared to \$8.7 million for the year ended December 31, 2015. Additionally, the hedged rate on \$300.0 million of our unsecured term loan facility increased to an average of 3.61% from an average of 2.60% and returned to an average of 2.94% in July 2017. These increases were partially offset by a decrease in the weighted average interest rate used to finance our real estate acquisitions and fund our mortgage notes receivable.

Depreciation and amortization expense totaled \$107.6 million for the year ended December 31, 2016 compared to \$89.6 million for the year ended December 31, 2015. The \$18.0 million increase resulted primarily from asset acquisitions completed in 2016 and 2015 as well as the acceleration of depreciation on certain existing assets, and was partially offset by dispositions.

Equity in income from joint ventures was \$0.6 million for the year ended December 31, 2016 compared to \$1.0 million for the year ended December 31, 2015. The \$0.4 million decrease resulted from a decrease in income from our joint venture projects located in China.

Gain on sale of real estate was \$5.3 million for the year ended December 31, 2016 and related to a gain on sale of \$2.5 million from the sale of three retail parcels in Texas and a gain on sale of \$2.8 million from the sale of two public charter schools in connection with the exercise of tenant purchase options. Gain on sale of real estate was \$23.8 million for the year ended December 31, 2015 and related to a gain on sale of \$23.7 million from a theatre located in Los Angeles, California and a gain on sale of \$0.2 million from a parcel of land adjacent to one of our public charter school investments. The gain was partially offset by a loss on sale of \$0.1 million from a parcel of land adjacent to one of our megaplex theatre properties.

## **Liquidity and Capital Resources**

Cash and cash equivalents were \$41.9 million at December 31, 2017. Of cash and cash equivalents at December 31, 2017, \$33.8 million related to funds held for a 1031 exchange. In addition, we had restricted cash of \$17.1 million at December 31, 2017. Of the restricted cash at December 31, 2017, \$13.2 million related to cash held for our borrowers' debt service reserves for mortgage notes receivable or tenants' off-season rent reserves and \$3.9 million related to escrow deposits held related to potential acquisitions and developments.

#### Mortgage Debt, Senior Notes and Unsecured Revolving Credit Facility, Term Loan Facility and Equity Issuances

As of December 31, 2017, we had total debt outstanding of \$3.0 billion of which 99% was unsecured.

At December 31, 2017, we had outstanding \$2.1 billion in aggregate principal amount of unsecured senior notes (excluding the private placement notes discussed below) ranging in interest rates from 4.50% to 7.75%. The notes contain various covenants, including: (i) a limitation on incurrence of any debt that would cause the ratio of our debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of secured debt to adjusted total assets to exceed 40%; (iii) a limitation on incurrence of any debt which would cause our debt service coverage ratio to be less than 1.5 times; and (iv) the maintenance at all times of our total unencumbered

assets such that they are not less than 150% of our outstanding unsecured debt. As discussed above, our unsecured senior notes are no longer guaranteed by our subsidiaries.

On September 27, 2017, we amended and restated our unsecured revolving credit and term loan facilities. We also amended our private placement notes. See "Recent Developments" for further discussion.

At December 31, 2017, we had \$210.0 million outstanding under our \$1.0 billion unsecured revolving credit facility with interest at a floating rate of LIBOR plus 100 basis points, which was 2.49% at December 31, 2017. The amount that we are able to borrow on our unsecured revolving credit facility is a function of the values and advance rates, as defined by the credit agreement, assigned to our eligible unencumbered assets, less outstanding letters of credit and less other liabilities.

At December 31, 2017, our unsecured term loan facility had a balance of \$400.0 million with interest at a floating rate of LIBOR plus 110 basis points, which was 2.49% at December 31, 2017. As of December 31, 2017, \$300.0 million of this LIBOR-based debt was fixed with interest rate swap agreements at 2.64% from July 6, 2017 to April 5, 2019. In addition, as of December 31, 2017, we have entered into interest rate swap agreements to fix the interest rate at 3.15% on an additional \$50.0 million of this LIBOR-based debt from November 6, 2017 to April 5, 2019 and on \$350.0 million of this LIBOR-based debt from April 6, 2019 to February 7, 2022.

At December 31, 2017, we had outstanding \$340.0 million of senior unsecured notes that were issued in a private placement transaction. The private placement notes were issued in two tranches with \$148.0 million bearing interest at 4.35% and due August 22, 2024, and \$192.0 million bearing interest at 4.56% and due August 22, 2026.

Our unsecured credit facilities and the private placement notes contain financial covenants or restrictions that limit our levels of consolidated debt, secured debt, investment levels outside certain categories and dividend distributions and require us to maintain a minimum consolidated tangible net worth and meet certain coverage levels for fixed charges and debt service. Additionally, these debt instruments contain cross-default provisions if we default under other indebtedness exceeding certain amounts. Those cross-default thresholds vary from \$25.0 million to, in the case of the note purchase agreement governing the private placement notes, \$75.0 million. We were in compliance with these financial covenants under our debt instruments at December 31, 2017.

Our principal investing activities are acquiring, developing and financing entertainment, recreation and education properties. These investing activities have generally been financed with mortgage debt and senior unsecured notes, as well as the proceeds from equity offerings. Our unsecured revolving credit facility is also used to finance the acquisition or development of properties, and to provide mortgage financing. We have and expect to continue to issue debt securities in public or private offerings. We have and may in the future assume mortgage debt in connection with property acquisitions or incur new mortgage debt on existing properties. We may also issue equity securities in connection with acquisitions. Continued growth of our rental property and mortgage financing portfolios will depend in part on our continued ability to access funds through additional borrowings and securities offerings and, to a lesser extent, our ability to assume debt in connection with property acquisitions. We may also fund investments with the proceeds from asset dispositions.

Certain of our other long-term debt agreements contain customary restrictive covenants related to financial and operating performance as well as certain cross-default provisions. We were in compliance with all financial covenants at December 31, 2017.

During the year ended December 31, 2017, we issued an aggregate of 1,382,730 common shares under the direct share purchase component of our DSPP for total net proceeds of \$98.2 million.

During the year ended December 31, 2017, we issued 8,851,264 common shares in connection with the transactions with CNL Lifestyle and OZRE. See Note 3 to the consolidated financial statements included in this Annual Report on Form 10-K for further information.

Subsequent to December 31, 2017, we redeemed all of the outstanding 7.75% Senior Notes due July 15, 2020. The notes were redeemed at a price equal to the principal amount of \$250.0 million plus a premium of \$28.6 million pursuant to the terms of the indenture, together with accrued and unpaid interest up to, but not including the redemption date. Additionally, we prepaid in full a mortgage note payable totaling \$11.7 million that was secured by a theatre property.

## Liquidity Requirements

Short-term liquidity requirements consist primarily of normal recurring corporate operating expenses, debt service requirements and dividends to shareholders. We meet these requirements primarily through cash provided by operating activities. Net cash provided by operating activities was \$391.1 million, \$306.2 million and \$278.5 million for the years ended December 31, 2017, 2016 and 2015, respectively. Net cash used by investing activities was \$702.2 million, \$662.1 million and \$568.5 million for the years ended December 31, 2017, 2016 and 2015, respectively. Net cash provided by financing activities was \$333.5 million, \$371.1 million and \$292.0 million for the years ended December 31, 2017, 2016 and 2015, respectively. We anticipate that our cash on hand, cash from operations, and funds available under our unsecured revolving credit facility will provide adequate liquidity to fund our operations, make interest and principal payments on our debt, and allow dividends to be paid to our shareholders and avoid corporate level federal income or excise tax in accordance with REIT Internal Revenue Code requirements.

Liquidity requirements at December 31, 2017 consisted primarily of maturities of debt. Contractual obligations as of December 31, 2017 are as follows (in thousands):

<b>Contractual Obligations</b>	2018		18 2019		2020		2021		2022	Thereafter	Total	
Long Term Debt Obligations	\$	11,684	\$	_	\$	250,000	\$		\$560,000	\$ 2,239,995	\$ 3,061,679	
Interest on Long Term Debt Obligations		140,745		138,191		128,059		117,564	106,960	268,179	899,698	
Operating Lease Obligations		856		856		856		884	967	3,625	8,044	
Total	\$	153,285	\$	139,047	\$	378,915	\$	118,448	\$667,927	\$ 2,511,799	\$ 3,969,421	

#### **Commitments**

As of December 31, 2017, we had an aggregate of approximately \$168.7 million of commitments to fund development projects including 23 entertainment development projects for which we have commitments to fund approximately \$61.5 million, seven education development projects for which we have commitments to fund approximately \$41.5 million of additional improvements and four recreation development projects for which we have commitments to fund approximately \$65.7 million. Of these amounts, approximately \$130.3 million is expected to be funded in 2018. Development costs are advanced by us in periodic draws. If we determine that construction is not being completed in accordance with the terms of the development agreements, we can discontinue funding construction draws. We have agreed to lease the properties to the operators at pre-determined rates upon completion of construction.

Additionally, as of December 31, 2017, we had a commitment to fund approximately \$155.0 million, of which \$40.0 million has been funded, to complete an indoor waterpark hotel and adventure park at our casino and resort project in Sullivan County, New York. Of this amount, approximately \$80.0 million is expected to be funded in 2018. We are also responsible for the construction of this project's common infrastructure. In June 2016, the Sullivan County Infrastructure Local Development Corporation issued \$110.0 million of Series 2016 Revenue Bonds, which is expected to fund a substantial portion of such construction costs. We received an initial reimbursement of \$43.4 million of construction costs during the year ended December 31, 2016 and an additional reimbursement of \$23.9 million during the year ended December 31, 2017. We expect to receive an additional \$21.0 million of reimbursements over the balance of the construction period. Construction of infrastructure improvements is expected to be completed in 2018.

We have certain commitments related to our mortgage note investments that we may be required to fund in the future. We are generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of our direct control. As of December 31, 2017, we had six mortgage notes receivable with commitments totaling

approximately \$22.7 million, of which \$15.0 million is expected to be funded in 2018. If commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

We guarantee the payment of certain economic development revenue bonds that are related to two theatres in Louisiana. During the year ended December 31, 2017, these bonds were re-issued and the maturity date of these bonds was extended to December 22, 2047. At December 31, 2017, the guarantees of the payment of these bonds totaled \$24.7 million. We earn a fee at an annual rate of 4.00% over the 30-year terms of the related bonds. We have recorded \$13.4 million as a deferred asset included in other assets and \$13.4 million included in other liabilities in the accompanying consolidated balance sheet included in this Annual Report on Form 10-K as of December 31, 2017 related to these guarantees. No amounts have been accrued as a loss contingency related to this guarantee because payment by us is not probable.

In connection with construction of our development projects and related infrastructure, certain public agencies require posting of surety bonds to guarantee that the Company's obligations are satisfied. These bonds expire upon the completion of the improvements or infrastructure. As of December 31, 2017, the Company had six surety bonds outstanding totaling \$22.8 million.

# Liquidity Analysis

In analyzing our liquidity, we generally expect that our cash provided by operating activities will meet our normal recurring operating expenses, recurring debt service requirements and dividends to shareholders.

Subsequent to December 31, 2017, we prepaid in full a mortgage note payable totaling \$11.7 million that was secured by a theatre property and redeemed all of our 7.75% Senior Notes due July 15, 2020. The Senior Notes were redeemed at a price equal to the principal amount of \$250.0 million plus a premium calculated pursuant to the terms of the indenture of \$28.6 million. Following these payments, we have no debt payments due until 2022. Our sources of liquidity as of December 31, 2017 to make these debt pay-offs and to pay the 2018 commitments described above include the amount available under our unsecured revolving credit facility of approximately \$790.0 million and unrestricted cash on hand of \$41.9 million, which includes \$33.8 million related to funds held for a Section 1031 exchange under the Internal Revenue Code. Accordingly, while there can be no assurance, we expect that our sources of cash will exceed our existing commitments over the remainder of 2018.

We also believe that we will be able to repay, extend, refinance or otherwise settle our debt obligations for 2019 and thereafter as the debt comes due, and that we will be able to fund our remaining commitments as necessary. However, there can be no assurance that additional financing or capital will be available, or that terms will be acceptable or advantageous to us.

Our primary use of cash after paying operating expenses, debt service, dividends to shareholders and funding existing commitments is in growing our investment portfolio through the acquisition, development and financing of additional properties. We expect to finance these investments with borrowings under our unsecured revolving credit facility, as well as debt and equity financing alternatives and proceeds from asset dispositions. The availability and terms of any such financing or sales will depend upon market and other conditions. If we borrow the maximum amount available under our unsecured revolving credit facility, there can be no assurance that we will be able to obtain additional investment financing (See Item 1A - "Risk Factors"). We may also assume mortgage debt in connection with property acquisitions.

## Capital Structure

We believe that our shareholders are best served by a conservative capital structure. Therefore, we seek to maintain a conservative debt level on our balance sheet as measured primarily by our net debt to adjusted EBITDA ratio (see "Non-GAAP Financial Measures" for definitions). We also seek to maintain conservative interest, fixed charge, debt service coverage and net debt to gross asset ratios.

We expect to maintain our net debt to adjusted EBITDA ratio between 4.6x to 5.6x. Our net debt to adjusted EBITDA ratio was 5.39x as of December 31, 2017 (see "Non-GAAP Financial Measures" for calculation). Because adjusted EBITDA as defined does not include the annualization of adjustments for projects put in service during the quarter and other items, and net debt includes the debt provided for build-to-suit projects under development that do not have any

current EBITDA, we also look at a ratio adjusted for these items. The level of this additional ratio, along with the timing and size of our equity and debt offerings, may cause us to temporarily operate outside our stated range for the net debt to adjusted EBITDA ratio of 4.6x to 5.6x.

Our net debt (see "Non-GAAP Financial Measures" for definition) to gross assets ratio (i.e. net debt to total assets plus accumulated depreciation less cash and cash equivalents) was 44% as of December 31,2017. Our net debt as a percentage of our total market capitalization at December 31, 2017 was 37%. We calculate our total market capitalization of \$8.2 billion by aggregating the following at December 31, 2017:

- Common shares outstanding of 74,125,080 multiplied by the last reported sales price of our common shares on the NYSE of \$65.46 per share, or \$4.9 billion;
- Aggregate liquidation value of our Series C convertible preferred shares of \$135.0 million;
- Aggregate liquidation value of our Series E convertible preferred shares of \$86.2 million;
- Aggregate liquidation value of our Series G redeemable preferred shares of \$150.0 million; and
- Net debt of \$3.0 billion.

#### **Non-GAAP Financial Measures**

# Funds From Operations (FFO), Funds From Operations As Adjusted (FFOAA) and Adjusted Funds from Operations (AFFO)

The National Association of Real Estate Investment Trusts ("NAREIT") developed FFO as a relative non-GAAP financial measure of performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. Pursuant to the definition of FFO by the Board of Governors of NAREIT, we calculate FFO as net income available to common shareholders, computed in accordance with GAAP, excluding gains and losses from sales of depreciable operating properties and impairment losses of depreciable real estate, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships, joint ventures and other affiliates. Adjustments for unconsolidated partnerships, joint ventures and other affiliates are calculated to reflect FFO on the same basis. We have calculated FFO for all periods presented in accordance with this definition.

In addition to FFO, we present FFOAA and AFFO. FFOAA is presented by adding to FFO costs (gain) associated with loan refinancing or payoff, net, transaction costs, retirement severance expense, preferred share redemption costs, termination fees associated with tenants' exercises of public charter school buy-out options, impairment of direct financing lease (allowance for lease loss portion) and provision for loan losses and subtracting gain on early extinguishment of debt, gain (loss) on sale of land, gain on insurance recovery and deferred income tax benefit (expense). AFFO is presented by adding to FFOAA non-real estate depreciation and amortization, deferred financing fees amortization, share-based compensation expense to management and Trustees and amortization of above/below market leases, net; and subtracting maintenance capital expenditures (including second generation tenant improvements and leasing commissions), straight-line rental revenue, and the non-cash portion of mortgage and other financing income.

FFO, FFOAA and AFFO are widely used measures of the operating performance of real estate companies and are provided here as a supplemental measure to GAAP net income available to common shareholders and earnings per share, and management provides FFO, FFOAA and AFFO herein because it believes this information is useful to investors in this regard. FFO, FFOAA and AFFO are non-GAAP financial measures. FFO, FFOAA and AFFO do not represent cash flows from operations as defined by GAAP and are not indicative that cash flows are adequate to fund all cash needs and are not to be considered alternatives to net income or any other GAAP measure as a measurement of the results of our operations or our cash flows or liquidity as defined by GAAP. It should also be noted that not all REITs calculate FFO, FFOAA and AFFO the same way so comparisons with other REITs may not be meaningful.

The following table summarizes our FFO, FFOAA and AFFO including per share amounts for FFO and FFOAA, for the years ended December 31, 2017, 2016 and 2015 and reconciles such measures to net income available to common shareholders, the most directly comparable GAAP measure (unaudited, in thousands, except per share information):

		Year	r 31					
FFO		2017		2016	_	2015		
FFO: Net income available to common shareholders of EPR Properties	\$	234,218	\$	201,176	\$	170,726		
Gain on sale of real estate (excluding land sale)	Ψ	(41,942)	Ψ	(2,819)	Ψ	(23,748)		
Real estate depreciation and amortization		132,040		106,049		87,965		
Allocated share of joint venture depreciation		218		229		255		
Impairment of direct financing lease - residual value portion (1)		2,897						
FFO available to common shareholders of EPR Properties	\$	327,431	\$	304,635	\$	235,198		
FFO available to common shareholders of EPR Properties	\$	327,431	\$	304,635	\$	235,198		
Add: Preferred dividends for Series C preferred shares		7,763		7,764		7,763		
Add: Preferred dividends for Series E preferred shares	_	7,761	_		_			
Diluted FFO available to common shareholders of EPR Properties	<u>S</u>	342,955	\$	312,399	\$	242,961		
FFO and table to common shough alders of EDD Drag artics	ø	227 421	ф	204 625	Φ	225 100		
FFO available to common shareholders of EPR Properties Costs associated with loan refinancing or payoff	\$	327,431 1,549	\$	304,635 905	\$	235,198 270		
Gain on insurance recovery (included in other income)		(606)		(4,684)		270		
Termination fee included in gain on sale		20,049		2,819		_		
Transaction costs		523		7,869		7,518		
Retirement severance expense				´ —		18,578		
Preferred share redemption costs		4,457		_		_		
Gain on early extinguishment of debt		(977)				_		
Gain on sale of land		012		(2,496)		(81)		
Deferred income tax expense (benefit)		812		(1,065)		(1,136)		
Impairment of direct financing lease - allowance for lease loss portion (1) FFOAA available to common shareholders of EPR Properties	\$	7,298 360,536	\$	307.983	\$	260.347		
FFOAA available to common shareholders of EPR Properties	\$	360,536	\$	307,983	\$	260,347		
Add: Preferred dividends for Series C preferred shares	Ф	7,763	Ф	7,764	Ф	7,763		
Add: Preferred dividends for Series E preferred shares		7,761		-,,,,,,,				
Diluted FFOAA available to common shareholders of EPR	Φ.		Φ.	215 747	Φ.	260 110		
Properties	<b>D</b>	376,060	\$	315,747	\$	268,110		
AFFO:		2 < 0 = 2 <						
FFOAA available to common shareholders of EPR Properties	\$	360,536	\$	307,983	\$	260,347		
Non-real estate depreciation and amortization Deferred financing fees amortization		906 6,167		1,524 4,787		1,653 4,588		
Share-based compensation expense to management and trustees		14,142		11,164		8,508		
Maintenance capital expenditures (2)		(5,523)		(6,214)		(3,856)		
Straight-line rental revenue, net		(4,332)		(17,012)		(12,159)		
Non-cash portion of mortgage and other financing income		(3,080)		(3,769)		(9,435)		
Amortization of above/below market leases, net and tenant allowances	_	(107)	_	183	_	192		
AFFO available to common shareholders of EPR Properties	\$	<u>368,709</u>	<u>\$</u>	298,646	<u>\$</u>	249,838		
FFO per common share attributable to EPR Properties:								
Basic	\$	4.60	\$	4.81	\$	4.05		
Diluted  FEO A A per common chara attributable to EPP Proporties:		4.58		4.77		4.03		
FFOAA per common share attributable to EPR Properties: Basic	\$	5.06	\$	4.86	\$	4.48		
Diluted	Ψ	5.02	Ψ	4.82	Ψ	4.44		
Shares used for computation (in thousands):								
Basic		71,191		63,381		58,138		
Diluted		71,254		63,474		58,328		
Weighted average shares outstanding-diluted EPS		71,254		63,474		58,328		
Effect of dilutive Series C preferred shares		2,068		2,032		2,017		
Effect of dilutive Series E preferred shares		1,586	_	(5.50)	_	(0.245		
	=	74,908	=	65,506	_	60,345		
Other financial information:	ø	4.00	¢	2 0 1	Φ	2 62		
Dividends per common share	\$	4.08	\$	3.84	\$	3.63		

- (1) Impairment charges recognized during the year ended December 31, 2017 total \$10.2 million and related to our investment in a direct financing lease, net, consisting of \$2.9 million related to the residual value portion and \$7.3 million related to the allowance for lease loss portion. See Note 6 to the consolidated financial statements in this Annual Report on Form 10-K for further details.
- (2) Includes maintenance capital expenditures and certain second generation tenant improvements and leasing commissions.

The conversion of the 5.75% Series C cumulative convertible preferred shares and the 9.00% Series E cumulative preferred shares would be dilutive to FFO and FFOAA per share for the year ended December 31, 2017. Therefore, the additional 2.1 million and 1.6 million common shares that would result from the conversion and the corresponding add-back of the preferred dividends declared on those shares are included in the calculation of diluted FFO and diluted FFOAA per share for the year ended December 31, 2017.

The conversion of 5.75% Series C cumulative convertible preferred shares would be dilutive to FFO and FFOAA per share for the years ended December 31, 2016 and 2015. Therefore, the additional 2.0 million common shares that would result from the conversion and the corresponding add-back of the preferred dividends declared on those shares are included in the calculation of diluted FFO and diluted FFOAA per share for the years ended December 31, 2016 and 2015. The effect of the conversion of our 9.0% Series E cumulative convertible preferred shares and the additional 1.6 million common shares that would result from the conversion do not result in more dilution to per share results and are therefore not included in the calculation of diluted FFO and FFOAA per share data for the years ended December 31, 2016 and 2015.

#### Net Debt

Net Debt represents debt (reported in accordance with GAAP) adjusted to exclude deferred financing costs, net and reduced for cash and cash equivalents. By excluding deferred financing costs, net and reducing debt for cash and cash equivalents on hand, the result provides an estimate of the contractual amount of borrowed capital to be repaid, net of cash available to repay it. We believe this calculation constitutes a beneficial supplemental non-GAAP financial disclosure to investors in understanding our financial condition. Our method of calculating Net Debt may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

#### Adjusted EBITDA

Management uses Adjusted EBITDA in its analysis of the performance of the business and operations of the Company. Management believes Adjusted EBITDA is useful to investors because it excludes various items that management believes are not indicative of operating performance, and that it is an informative measure to use in computing various financial ratios to evaluate the Company. We define Adjusted EBITDA as net income available to common shareholders excluding costs associated with loan refinancing or payoff, interest expense (net), depreciation and amortization, equity in (income) loss from joint ventures, gain (loss) on the sale of real estate, gain on early extinguishment of debt, gain on insurance recovery, income tax expense (benefit), preferred dividend requirements, preferred share redemption costs, the effect of non-cash impairment charges, retirement severance expense, the provision for loan losses and transaction costs (benefit), and which is then multiplied by four to get an annual amount. For the three months ended December 31, 2017, Adjusted EBITDA was further adjusted to reflect zero Adjusted EBITDA related to one of our early education tenants, CLA.

Our method of calculating Adjusted EBITDA may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs. Adjusted EBITDA is not a measure of performance under GAAP, does not represent cash generated from operations as defined by GAAP and is not indicative of cash available to fund all cash needs, including distributions. This measure should not be considered as an alternative to net income for the purpose of evaluating the Company's performance or to cash flows as a measure of liquidity.

#### Net Debt to Adjusted EBITDA Ratio

Net Debt to Adjusted EBITDA Ratio is a supplemental measure derived from non-GAAP financial measures that we use to evaluate our capital structure and the magnitude of our debt against our operating performance. We believe that investors commonly use versions of this ratio in a similar manner. In addition, financial institutions use versions of this ratio in connection with debt agreements to set pricing and covenant limitations. Our method of calculating Net Debt to Adjusted EBITDA may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

Reconciliations of debt and net income available to common shareholders (both reported in accordance with GAAP) to Net Debt, Adjusted EBITDA and Net Debt to Adjusted EBITDA Ratio (each of which is a non-GAAP financial measure) are included in the following tables (unaudited, in thousands):

		Decemb	er 31	•
		2017		2016
Net Debt:				
Debt	\$	3,028,827	\$	2,485,625
Deferred financing costs, net		32,852		29,320
Cash and cash equivalents		(41,917)		(19,335)
Net Debt	<u>\$</u>	3,019,762	\$	2,495,610
	Th	ree Months End	led D	ecember 31,
		2017		2016
Adjusted EBITDA:				
Net income available to common shareholders of EPR Properties	\$	54,668	\$	52,190
Costs associated with loan refinancing or payoff		58		
Interest expense, net		35,271		26,834
Transaction costs		135		2,988
Depreciation and amortization		37,027		28,351
Equity in loss (income) from joint ventures		14		(118)
Gain on sale of real estate		(13,480)		(1,430)
Income tax expense (benefit)		383		(84)
Preferred dividend requirements		6,438		5,951
Preferred share redemption costs		4,457		_
Gain on insurance recovery (1)				(847)
Straight-line rental revenue write-off related to CLA (2)		9,010		
Bad debt expense related to CLA (3)		6,003		
Adjusted EBITDA (for the quarter)	<u>\$</u>	139,984	<u>\$</u>	113,835
Adjusted EBITDA (4)	\$	559,936	\$	455,340
Net Debt/Adjusted EBITDA Ratio		5.39		5.48

(1) Included in other income in the accompanying consolidated statements of income. Other income includes the following:

	Three Months Ended December 31,							
		017		2016				
Income from settlement of foreign currency swap contracts	\$	577	\$	705				
Fee income				1,588				
Gain on insurance recovery				847				
Miscellaneous income				87				
Other income	\$	577	\$	3,227				

(2) Included in rental revenue in the accompanying consolidated statements of income. Rental revenue includes the following:

	Three Months Ended Decem							
		2017		2016				
Minimum rent	\$	123,208	\$	99,354				
Percentage rent		3,108		1,966				
Straight-line rental revenue		1,925		6,062				
Straight-line rental revenue write-off related to CLA		(9,010)						
Other rental revenue		84		92				
Rental revenue	\$	119,315	\$	107,474				

(3) Included in property operating expense in the accompanying consolidated statements of income. Property operating expense includes the following:

	Three Months Ended December 31,							
		2017		2016				
Expenses related to the operations of our retail centers and other specialty properties	\$	6,649	\$	5,778				
Bad debt expense		239		137				
Bad debt expense related to CLA		6,003						
Property operating expense	\$	12,891	\$	5,915				

(4) Adjusted EBITDA for the quarter is multiplied by four to calculate an annual amount.

#### **Total Investments**

Total investments is a non-GAAP financial measure defined as the sum of the carrying values of rental properties (before accumulated depreciation), land held for development, property under development, mortgage notes receivable (including related accrued interest receivable), investment in direct financing leases, net, investment in joint ventures, intangible assets, gross (before accumulated amortization and included in other assets) and notes receivable and related accrued interest receivable, net (included in other assets). Total investments is a useful measure for management and investors as it illustrates across which asset categories the Company's funds have been invested. Our method of calculating total investments may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs. A reconciliation of total investments to total assets (computed in accordance with GAAP) is included in the following table (unaudited, in thousands):

	December 31, 2017			December 31, 2016		
<b>Total Investments:</b>						
Rental properties, net of accumulated depreciation	\$	4,604,231	\$	3,595,762		
Add back accumulated depreciation on rental properties		741,334		635,535		
Land held for development		33,692		22,530		
Property under development		257,629		297,110		
Mortgage notes and related accrued interest receivable		970,749		613,978		
Investment in direct financing leases, net		57,903		102,698		
Investment in joint ventures		5,602		5,972		
Intangible assets, gross <sup>(1)</sup>		35,209		28,787		
Notes receivable and related accrued interest receivable, net <sup>(1)</sup>		5,083		4,765		
Total investments	\$	6,711,432	\$	5,307,137		
Total investments	\$	6,711,432	\$	5,307,137		
Cash and cash equivalents		41,917		19,335		
Restricted cash		17,069		9,744		
Account receivable, net		93,693		98,939		
Less: accumulated depreciation on rental properties		(741,334)		(635,535)		
Less: accumulated amortization on intangible assets		(6,340)		(14,008)		
Prepaid expenses and other current assets		75,056		79,410		
Total assets	\$	6,191,493	\$	4,865,022		

<sup>(1)</sup> Included in other assets in the accompanying consolidated balance sheet. Other assets includes the following:

	Decei	mber 31, 2017	Decei	nber 31, 2016
Intangible assets, gross	\$	35,209	\$	28,787
Less: accumulated amortization on intangible assets		(6,340)		(14,008)
Notes receivable and related accrued interest receivable, net		5,083		4,765
Prepaid expenses and other current assets		75,056		79,410
Total other assets	\$	109,008	\$	98,954

### Impact of Recently Issued Accounting Standards

See Note 2 to the consolidated financial statements included in this Annual Report on Form 10-K for additional information on the impact of recently issued accounting standards on our business.

#### Inflation

Investments by EPR are financed with a combination of equity and debt. During inflationary periods, which are generally accompanied by rising interest rates, our ability to grow may be adversely affected because the yield on new investments may increase at a slower rate than new borrowing costs.

Substantially all of our megaplex theatre leases as well as other leases provide for base and participating rent features. In addition, certain of our mortgage notes receivable similarly provide for base and participating interest. To the extent inflation causes tenant or borrower revenues at our properties to increase over baseline amounts, we would participate in those revenue increases through our right to receive annual percentage rent and/or participating interest.

Our leases and mortgage notes receivable also may provide for escalation in base rents or interest in the event of increases in the Consumer Price Index, with generally a limit of 2% per annum, or fixed periodic increases. During deflationary periods, the escalations in base rents or interest that are dependent on increases in the Consumer Price Index in our leases and mortgage notes receivable may be adversely affected.

Our leases are generally triple-net leases requiring the tenants to pay substantially all expenses associated with the operation of the properties, thereby minimizing our exposure to increases in costs and operating expenses resulting from inflation. A portion of our megaplex theatre, retail and restaurant leases are non-triple-net leases. These non-triple net entertainment leases represent approximately 14% of our total real estate square footage. To the extent any of those leases contain fixed expense reimbursement provisions or limitations, we may be subject to increases in costs resulting from inflation that are not fully passed through to tenants.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks, primarily relating to potential losses due to changes in interest rates and foreign currency exchange rates. We seek to mitigate the effects of fluctuations in interest rates by matching the term of new investments with new fixed rate borrowings whenever possible. As of December 31, 2017, we had a \$1.0 billion unsecured revolving credit facility with \$210.0 million outstanding and \$25.0 million in bonds, all of which bear interest at a floating rate. We also had a \$400.0 million unsecured term loan facility that bears interest at a floating rate based on LIBOR. As of December 31, 2017, we had two interest rate swap agreements to fix the interest rate at 2.64% on \$300.0 million of this LIBOR-based debt from from July 6, 2017 to April 5, 2019. Additionally, as of December 31, 2017, we had three interest rate swap agreements to fix the interest rate at 3.15% on \$50.0 million of this LIBOR-based debt from November 6, 2017 to April 5, 2019 and on \$350.0 million of this LIBOR-based debt from April 6, 2019 to February 7, 2022.

We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of such refinancing may not be as favorable as the terms of current indebtedness. The majority of our borrowings are subject to contractual agreements or mortgages which limit the amount of indebtedness we may incur. Accordingly, if we are unable to raise additional equity or borrow money due to these limitations, our ability to make additional real estate investments may be limited.

The following table presents the principal amounts, weighted average interest rates, and other terms required by year of expected maturity to evaluate the expected cash flows and sensitivity to interest rate changes as of December 31 (including the impact of the interest rate swap agreements described below):

### Expected Maturities (in millions)

	20	18	:	2019	2	2020		2021	:	2022	Th	ereafter		Total		stimated ir Value
December 31, 2017: Fixed rate debt Average interest rate Variable rate debt Average interest rate (as of December 31,	-	1.7 6.2%	\$ \$		\$2: \$	50.0 7.8%	\$ \$			5.8% 210.0	\$2, \$	165.0 4.4% 75.0		,776.7 4.8% 285.0		,881.9 3.9% 285.0
2017)		%		<u> </u>		%		%		2.5%		2.2%		2.4%		2.4%
	20	17		2018	2	2019		2020		2021	Th	ereafter		Total		stimated ir Value
December 31, 2016: Fixed rate debt Average interest rate Variable rate debt Average interest rate (as of December 31,	\$ 163 \$	3.3 4.9% —	\$ \$	11.7 6.2%	\$ \$	% %		550.0 5.5% 50.0	\$		\$1, \$	715.0 4.9% 25.0	\$2, \$	5.1% 75.0	\$2 \$	,507.8 4.2% 75.0
2016)		%		<u>%</u>		<u>%</u>		2.2%		<u>%</u>		0.8%		1.7%		1.7%

The fair value of our debt as of December 31, 2017 and 2016 is estimated by discounting the future cash flows of each instrument using current market rates including current market spreads.

We are exposed to foreign currency risk against our functional currency, the U.S. dollar, on our four Canadian properties and the rents received from tenants of the properties are payable in CAD. To mitigate our foreign currency risk in future periods on these Canadian properties, we entered into cross currency swaps with a fixed original notional value of \$100.0 million CAD and \$98.1 million U.S. The net effect of these swaps is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13.5 million of annual CAD denominated cash flows on the properties through June 2018. There is no initial or final exchange of the notional amounts on these swaps. These foreign currency derivatives should hedge a significant portion of our expected CAD denominated FFO of these four Canadian properties through June 2018 as their impact on our reported FFO when settled should move in the opposite direction of the exchange rates used to translate revenues and expenses of these properties. Additionally, on August 30, 2017, we entered into a cross-currency swap that will be effective July 1, 2018 with a fixed original notional value of \$100.0 million CAD and \$79.5 million U.S. The net effect of these swaps is to lock in an exchange rate of 1.26 CAD per U.S. dollar on approximately \$13.5 million of annual CAD denominated cash flows on the properties through June 2020.

In order to also hedge our net investment on the four Canadian properties, we entered into a forward contract with a fixed notional value of \$100.0 million CAD and \$94.3 million U.S. with a July 2018 settlement date. The exchange rate of this forward contract is approximately \$1.06 CAD per U.S dollar. Additionally, the Company entered into a forward contract with a fixed notional value of \$100.0 million CAD and \$88.1 million U.S. with a July 2018 settlement date. The exchange rate of this forward contract is approximately \$1.13 CAD per U.S. dollar. These forward contracts should hedge a significant portion of our CAD denominated net investment in these four centers through July 2018 as the impact on accumulated other comprehensive income from marking the derivative to market should move in the opposite direction of the translation adjustment on the net assets of our four Canadian properties.

See Note 9 to the consolidated financial statements in this Annual Report on Form 10-K for additional information on our derivative financial instruments and hedging activities.

# Item 8. Financial Statements and Supplementary Data

# **EPR Properties**

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#### Report of Independent Registered Public Accounting Firm

The Board of Trustees and Shareholders EPR Properties:

Opinions on the Consolidated Financial Statements and Internal Control Over Financial Reporting

We have audited the accompanying consolidated balance sheets of EPR Properties and subsidiaries (the "Company") as of December 31, 2017 and 2016, the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for each of the years in the three-year period ended December 31, 2017, and the related notes and financial statement schedules II and III (collectively, the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2017 and 2016, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2017, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

### Basis for Opinion

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

#### Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions

are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



We have served as the Company's auditor since 2002.

Kansas City, Missouri February 28, 2018

# Consolidated Balance Sheets (Dollars in thousands except share data)

( · · · · · · · · · · · · · · · · · · ·		Decem	ber 3	31,
		2017		2016
Assets				
Rental properties, net of accumulated depreciation of \$741,334 and \$635,535 at December 31, 2017 and 2016, respectively	\$	4,604,231	\$	3,595,762
Land held for development		33,692		22,530
Property under development		257,629		297,110
Mortgage notes and related accrued interest receivable, net		970,749		613,978
Investment in direct financing leases, net		57,903		102,698
Investment in joint ventures		5,602		5,972
Cash and cash equivalents		41,917		19,335
Restricted cash		17,069		9,744
Accounts receivable, net		93,693		98,939
Other assets		109,008		98,954
Total assets	\$	6,191,493	\$	4,865,022
Liabilities and Equity	_		_	
Liabilities:				
Accounts payable and accrued liabilities	\$	136,929	\$	119,758
Common dividends payable		25,203		20,367
Preferred dividends payable		4,982		5,951
Unearned rents and interest		68,227		47,420
Debt		3,028,827		2,485,625
Total liabilities		3,264,168	_	2,679,121
Equity:				
Common Shares, \$.01 par value; 100,000,000 shares authorized; and 76,858,632 and 66,263,487 shares issued at December 31, 2017 and 2016, respectively Preferred Shares, \$.01 par value; 25,000,000 shares authorized:		769		663
5,399,050 Series C convertible shares issued at December 31, 2017 and 2016; liquidation preference of \$134,976,250		54		54
3,449,115 and 3,450,000 Series E convertible shares issued at December 31, 2017 and 2016, respectively; liquidation preference of \$86,227,875		34		35
0 and 5,000,000 Series F shares issued at December 31, 2017 and 2016, respectively; liquidation preference of \$125,000,000		_		50
6,000,000 and 0 Series G shares issued at December 31, 2017 and 2016, respectively; liquidation preference of \$150,000,000  Additional paid-in-capital		60 3,478,986		<u> </u>
Treasury shares at cost: 2,733,552 and 2,616,406 common shares at		3,470,900		2,077,040
December 31, 2017 and 2016, respectively		(121,591)		(113,172)
Accumulated other comprehensive income		12,483		7,734
Distributions in excess of net income	_	(443,470)	_	(386,509)
Total equity	\$	2,927,325	\$	2,185,901
Total liabilities and equity	\$	6,191,493	\$	4,865,022

See accompanying notes to consolidated financial statements.

# Consolidated Statements of Income (Dollars in thousands except per share data)

	Year Ended December 31,						
		2017		2016		2015	
Rental revenue	\$	468,648	\$	399,589	\$	330,886	
Tenant reimbursements		15,555		15,595		16,320	
Other income		3,095		9,039		3,629	
Mortgage and other financing income		88,693		69,019		70,182	
Total revenue		575,991		493,242		421,017	
Property operating expense		31,653		22,602		23,433	
Other expense		242		5		648	
General and administrative expense		43,383		37,543		31,021	
Retirement severance expense		_		· —		18,578	
Costs associated with loan refinancing or payoff		1,549		905		270	
Gain on early extinguishment of debt		(977)					
Interest expense, net		133,124		97,144		79,915	
Transaction costs		523		7,869		7,518	
Impairment charges		10,195		´—		´ —	
Depreciation and amortization		132,946		107,573		89,617	
Income before equity in income from joint ventures							
and other items		223,353		219,601		170,017	
Equity in income from joint ventures		72		619		969	
Gain on sale of real estate		41,942		5,315		23,829	
Income before income taxes		265,367		225,535		194,815	
Income tax expense		(2,399)		(553)		(482)	
Income from continuing operations	\$	262,968	\$	224,982	\$	194,333	
Discontinued operations:							
Income from discontinued operations						199	
Net income attributable to EPR Properties		262,968		224,982		194,532	
Preferred dividend requirements		(24,293)		(23,806)		(23,806)	
Preferred share redemption costs		(4,457)					
Net income available to common shareholders of EPR Properties	\$	234,218	\$	201,176	\$	170,726	
Per share data attributable to EPR Properties common shareholders:							
Basic earnings per share data:							
Income from continuing operations	\$	3.29	\$	3.17	\$	2.93	
Income from discontinued operations						0.01	
Net income available to common shareholders	\$	3.29	\$	3.17	\$	2.94	
Diluted earnings per share data:							
Income from continuing operations	\$	3.29	\$	3.17	\$	2.92	
Income from discontinued operations						0.01	
Net income available to common shareholders	\$	3.29	\$	3.17	\$	2.93	
Shares used for computation (in thousands):							
Basic		71,191		63,381		58,138	
Diluted		71,254		63,474		58,328	
See accompanying notes to consolidated financial statements.							

# EPR PROPERTIES Consolidated Statements of Comprehensive Income (Dollars in thousands)

Year Ended December 31,									
2017			2016		2015				
\$	262,968	\$	224,982	\$	194,532				
	12,569		5,142		(33,710)				
	(7,820)		(3,030)		26,766				
\$	267,717	\$	227,094	\$	187,588				
	\$	2017 \$ 262,968 12,569 (7,820)	2017 \$ 262,968 \$ 12,569 (7,820)	2017     2016       \$ 262,968     \$ 224,982       12,569     5,142       (7,820)     (3,030)	2017     2016       \$ 262,968     \$ 224,982       \$ 12,569     5,142       (7,820)     (3,030)				

See accompanying notes to consolidated financial statements.

Consolidated Statements of Changes in Equity Years Ended December 31, 2017, 2016 and 2015 EPR PROPERTIES

		D	(Dollars in thousands)	usands)						
			E	PR Prop	EPR Properties Shareholders' Equity	lders' Equity			Ī	
	Common Stock	Stock	Preferred Stock	Stock	Additional		Accumulated other	Distributions		
	Shares	Par	Shares	Par	paid-in capital	Treasury shares	comprehensive income (loss)	in excess of net income	Noncontrolling interests	
Balance at December 31, 2014	58,952,404	\$ 589	13,850,000	\$ 139	\$ 2,283,440	\$ (67,846)	\$ 12,566	\$ (302,776)	377	₩
Restricted share units issued to Trustees	18,036									
Issuance of nonvested shares,net	218,285	2			1,941	(36)				
Purchase of common shares for vesting						(8,222)				
Amortization of nonvested shares and restricted share units					7,038					
Share option expense					1,119					
Share-based compensation included in retirement severance expense				-	6,377					
Foreign currency translation adjustment							(33,710)			
Change in unrealized gain (loss) on derivatives							26,766			
Net income								194,532		
Issuances of common shares	3,530,057	36			190,329				1	
Stock option exercises, net	476,400	5			17,824	(21,224)				
Dividends to common and preferred shareholders								(235,398)		
Forfeiture of noncontrolling interest					377				(377)	ı
Balance at December 31, 2015	63,195,182	\$ 632	13,850,000	\$ 139	\$ 2,508,445	\$ (97,328)	\$ 5,622	\$ (343,642)		₩
Restricted share units issued to Trustees	15,805									
Issuance of nonvested shares, net	300,752	3			4,472					
Purchase of common shares for vesting						(4,211)				
Amortization of nonvested shares and restricted share units					10,255					
Share option expense					606					
Foreign currency translation adjustment							5,142			
Change in unrealized gain (loss) on derivatives							(3,030)			
Net income								224,982	1	
Issuances of common shares	2,521,071	26			142,822					
Conversion of Series C Convertible Preferred shares to common shares	358		(920)							
Stock option exercises, net	230,319	7			10,143	(11,633)			1	
Dividends to common and preferred shareholders								(267,849)		
Balance at December 31, 2016	66,263,487	\$ 663	13,849,050	\$ 139	\$ 2,677,046	\$ (113,172)	\$ 7,734	\$ (386,509)	<u></u>	↔
Communication page:										

1,907 (8,222) 7,038 1,119 6,377 (33,710) 26,766 194,532 190,365 (3,395) (235,398)

\$ 1,926,489 Total

4,475 (4,211) 10,255 909 5,142 (3,030) 224,982 1142,848

\$ 2,073,868

(1,488) (267,849)

EPR PROPERTIES
Consolidated Statements of Changes in Equity
Years Ended December 31, 2017, 2016 and 2015
(Dollars in thousands) (continued)

EPR Properties Shareholders' Equity

	Common Stock	tock	Preferred Stock	Stock	Additional		Accumulated	Distributions		
					paid-in	Treasury	comprehensive	in excess of	Noncontrolling	
	Shares	Par	Shares	Par	capital	shares	income (loss)	net income	interests	Total
Continued from previous page.										
Balance at December 31, 2016	66,263,487	\$ 663	13,849,050	\$ 139	\$ 2,677,046	\$ (113,172)	\$ 7,734	\$ (386,509)	~	\$ 2,185,901
Restricted share units issued to Trustees	19,030	1								
Issuance of nonvested shares, net	296,914	3			5,585	(06)				5,498
Purchase of common shares for vesting		I				(6,729)				(6,729)
Amortization of nonvested shares and restricted share units					13,446					13,446
Share option expense					969					969
Foreign currency translation adjustment		I					12,569			12,569
Change in unrealized gain (loss) on derivatives							(7,820)			(7,820)
Net income								262,968		262,968
Issuances of common shares	1,398,280	14			99,322					99,336
Issuance of common shares for acquisition	8,851,264	68			657,384					657,473
Conversion of Series E Convertible Preferred shares to common shares	404		(885)	$\equiv$						(1)
Issuance of Series G Preferred Shares			6,000,000	09	144,430					144,490
Redemption of Series F Preferred Shares			(5,000,000)	(50)	(120,518)			(4,457)		(125,025)
Stock option exercises, net	29,253				1,595	(1,600)				(5)
Dividends to common and preferred shareholders		١						(315,472)		(315,472)
Balance at December 31, 2017	76,858,632	8 769	14,848,165	\$ 148	\$ 3,478,986	\$ (121,591)	\$ 12,483	\$ (443,470)	\$	\$ 2,927,325

See accompanying notes to consolidated financial statements.

# Consolidated Statements of Cash Flows (Dollars in thousands)

Net income attributable to EPR Properties   \$262,968   \$224,98   \$224,98   \$24,98   \$Adjustments to reconcile net income to net cash provided by operating activities:    Gain on early extinguishment of debt   (977)	ember 31.	ded December	Year 1	
Net income attributable to EPR Properties Adjustments to reconcile net income to net cash provided by operating activities:  Gain on early extinguishment of debt Impairment charges Income for real estate Gain on sale of real estate Gain on sale of real estate Gain on insurance recovery Geoffed Deferred income tax expense (benefit) Non-cash fee income Income from discontinued operations Costs associated with loan refinancing or payoff Equity in income from joint ventures Costs associated with loan refinancing or payoff Equity in income from joint ventures Tequity in income from joint ventures Obstributions from joint ventures Tequity in income from joint ventures Tequity	2015			
Adjustments to reconcile net income to net cash provided by operating activities:  Gain on early extinguishment of debt Gain on early extinguishment of debt Gain on sale of real estate Gain on sale of real estate (41,942) Gain on insurance recovery (606) Mon-cash fee income Income from discontinued operations Costs associated with loan refinancing or payoff Equity in income from joint ventures Income from discontinued operations Costs associated with loan refinancing or payoff Equity in income from joint ventures Income from discontinued operations Costs associated with loan refinancing or payoff Equity in income from joint ventures Income from discontinued operations Amortization of deferred financing costs Amortization of above/below market leases and tenant allowances, net Amortization of above/below market leases and tenant allowances, net Increased compensation expense to minangement and trustees Increase in restricted cash Increases (increase) in mortgage notes accrued interest receivable Increase (increase) in uncounts receivable, net Increase (increase) in uncounts receivable, net Increase (increase) in uncamed rents and interest Increase (increase in accounts payable and accrued liabilities Increase (increase in accounts payable and accrued liabilities Increase (increase in accounts payable and accrued liabilities Investing activities: Acquisition of and investments in rental properties and other assets Acquisition of and investments in rental properties and other assets Investing activities Acquisition of and investments in rental properties and other assets Investing activities Acquisition of and investments in rental properties and other assets Investing activities Acquisition of and investments in rental properties and other assets Investing activities Acquisition of and investment in direct financing le				Operating activities:
Company	982 \$ 194,532	224,982	\$ 262,968	
Impairment charges				
Gain on sale of real estate         (41,942)         (5,31)           Gain on insurance recovery         (606)         (4,68)           Deferred income tax expense (benefit)         812         (1,06)           Non-cash fee income         —         (1,58)           Income from discontinued operations         —         (61)           Costs associated with loan refinancing or payoff         1,549         90           Equity in income from joint ventures         442         81           Depreciation and amortization         132,946         107,57           Amortization of above/below market leases and tenant allowances, net         (107)         18           Share-based compensation expense to management and trustees         4,12         11,16           Share-based compensation expense included in retriement severance expense (Increase) in mortgage notes accrued interest receivable         467         57           Decrease (increase) in mortgage notes accrued interest receivable         467         57           Decrease (increase) in mortgage notes accrued interest receivable         48,866         37,62           (Increase) decrease in restricted cash         4,861         1,591         33,2           (Decrease) increase in accounts receivable, net         4,920         1,702         1,61         1,628         1,625		_	(977)	Gain on early extinguishment of debt
Gain on insurance recovery   Component		_	10,195	Impairment charges
Deferred income tax expense (benefit)	315) (23,829)	(5,315)	(41,942)	Gain on sale of real estate
Non-cash fee income	<del>-</del> (584)	(4,684)	(606)	Gain on insurance recovery
Income from discontinued operations		(1,065)	812	Deferred income tax expense (benefit)
Costs associated with loan refinancing or payoff         1,549         90           Equity in income from joint ventures         (72)         (61           Distributions from joint ventures         442         81           Depreciation and amortization         132,946         107,57           Amortization of deferred financing costs         6,167         4,78           Amortization of above/below market leases and tenant allowances, net         (107)         18           Share-based compensation expense to management and trustees         14,142         11,16           Share-based compensation expense included in retirement severance expense         (Increase) decrease in restricted cash         (858)         (I,61)           Decrease (increase) in accounts receivable, net         8,866         (37,62           Increase in direct financing lease receivable         (1,208)         (3,252           (Increase) decrease in other assets         (1,691)         (3,32           (Decrease) increase in accounts payable and accrued liabilities         (4,920)         17,02           Increase (decrease) in unearned rents and interest         4,927         (2,71           Net operating cash provided by discontinued operations         391,100         306,20           Investing activities:         Acquisition of and investments in rental properties and other assets <td< td=""><td></td><td>(1,588)</td><td>_</td><td></td></td<>		(1,588)	_	
Equity in income from joint ventures	— (199)	_	_	
Distributions from joint ventures   A42   B1     Depreciation and amortization   132,946   107,57     Amortization of deferred financing costs   6,167   4,78     Amortization of above/below market leases and tenant allowances, net   (107)   18     Share-based compensation expense to management and trustees   14,142   11,16     Share-based compensation expense included in retirement severance expense   (Increase) decrease in restricted cash   (858)   (1,61     Decrease (increase) in mortgage notes accrued interest receivable   467   57     Decrease (increase) in accounts receivable, net   8,866   (37,62     Increase in direct financing lease receivable   (1,208)   (3,25     Increase in direct financing lease receivable   (1,208)   (3,25     (Increase) decrease in other assets   (1,691)   (3,32     (Decrease) increase in accounts payable and accrued liabilities   (4,920)   17,02     Increase (decrease) in unearned rents and interest   (4,920)   17,02     Increase (decrease) in unearned rents and interest   (4,920)   17,02     Increase (decrease) in unearned rents and interest   (4,920)   17,02     Increase (decrease) in unearned rents and interest   (4,920)   17,02     Increase (decrease) in unearned rents and interest   (4,920)   17,02     Investing activities:   (4,920)   17,02     Investing ach provided by operating activities   (397,697)   (219,16     Proceeds from sale of real estate   (397,697)   (219,16     Proceeds from sale of real estate   (397,697)   (219,16     Proceeds from mortgage notes receivable   (133,697)   (192,53     Proceeds from mortgage notes receivable paydown   (1,928)   (1,54     Proceeds from mortgage note receivable paydown   (1,928)   (1,54     Proceeds from sale of infrastructure related to issuance of revenue bonds   (1,928)   (1,54     Proceeds from insurance recovery   (606   4,61     Proceeds from insurance recovery   (606   4,61     Proceeds from insurance recovery   (606   4,61     Proceeds from insurance recovery   (702,213)   (662,14     Proceeds from insurance recovery		905		
Depreciation and amortization   132,946   107,57		(619)	, ,	
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(Increase) decrease in restricted cash         (858)         (1,61)           Decrease (increase) in mortgage notes accrued interest receivable         467         57           Decrease (increase) in accounts receivable, net         8,866         (37,62           Increase in direct financing lease receivable         (1,208)         (3,25           (Increase) decrease in other assets         (1,691)         (3,32           (Decrease) increase in accounts payable and accrued liabilities         (4,920)         17,02           Increase (decrease) in unearned rents and interest         4,927         (2,71           Net operating cash provided by continuing operations         391,100         306,20           Net operating cash provided by operating activities         391,100         306,20           Investing activities:         391,100         306,20           Investing activities:         391,100         306,20           Investing activities:         (133,697)         (219,16           Proceeds from sale of real estate         191,569         23,86           Investment in mortgage notes receivable         (133,697)         (192,53           Proceeds from mortgage note receivable paydown         21,784         72,07           Investment in promissory notes receivable paydown         1,599         -		11,164	14,142	
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Investment in promissory notes receivable Proceeds from promissory note receivable paydown Proceeds from sale of infrastructure related to issuance of revenue bonds Proceeds from insurance recovery Proceeds from sale of investment in direct financing leases, net Proceeds from sale of investment in direct financing leases, net Additions to properties under development Net cash used by investing activities Proceeds from long-term debt facilities and senior unsecured notes Principal payments on debt Principal payments on debt Deferred financing fees paid Costs associated with loan refinancing or payoff (cash portion) Net proceeds from issuance of common shares Net proceeds from issuance of preferred shares Redemption of preferred shares Impact of stock option exercises, net Purchase of common shares for treasury for vesting Dividends paid to shareholders  (1,549 A,346 A,61 A,346 A,61 A,349 A,62 A,61 A,61 A,62 A,61 A,61 A,62 A,61 A,61 A,62 A,61 A,62 A,61 A,61 A,62 A,61 A,61 A,62 A,61 A,61 A,61 A,62 A,61 A,61 A,62 A,61 A,61 A,62 A,61 A,61 A,62 A,61 A,61 A,61 A,62 A,61 A,61 A,62 A,61 A,61 A,61 A,62 A,61 A,61 A,61 A,61 A,62 A,61 A,61 A,61 A,62 A,61 A,61 A,61 A,61 A,61 A,61 A,61 A,61				
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Proceeds from sale of investment in direct financing leases, net Additions to properties under development Net cash used by investing activities  Financing activities:  Proceeds from long-term debt facilities and senior unsecured notes Principal payments on debt Principal payments on debt Deferred financing fees paid Costs associated with loan refinancing or payoff (cash portion) Net proceeds from issuance of common shares Net proceeds from issuance of preferred shares Net proceeds from issuance of preferred shares Redemption of preferred shares Impact of stock option exercises, net Purchase of common shares for treasury for vesting Dividends paid to shareholders  Possible 143,84 (413,84 (413,84 (662,14 (622,14) (823,288) (865,26 (823,288) (865,26 (14,318) (			606	
Additions to properties under development Net cash used by investing activities  Financing activities:  Proceeds from long-term debt facilities and senior unsecured notes Principal payments on debt Deferred financing fees paid Costs associated with loan refinancing or payoff (cash portion) Net proceeds from issuance of common shares Net proceeds from issuance of preferred shares Net proceeds from issuance of preferred shares Redemption of preferred shares Impact of stock option exercises, net Purchase of common shares for treasury for vesting Dividends paid to shareholders  (413,84 (662,14 (823,288) (865,26 (823,288) (865,26 (14,318)			_	
Net cash used by investing activities  Financing activities:  Proceeds from long-term debt facilities and senior unsecured notes  Principal payments on debt  Deferred financing fees paid Costs associated with loan refinancing or payoff (cash portion)  Net proceeds from issuance of common shares Net proceeds from issuance of preferred shares Net proceeds from issuance of preferred shares  Redemption of preferred shares Impact of stock option exercises, net Purchase of common shares for treasury for vesting Dividends paid to shareholders  (662,14 (662,14 (662,14 (662,14 (682,288) (865,26 (14,318) (14,		(413,848)	(384.449)	
Financing activities:  Proceeds from long-term debt facilities and senior unsecured notes Principal payments on debt Deferred financing fees paid Costs associated with loan refinancing or payoff (cash portion) Net proceeds from issuance of common shares Net proceeds from issuance of preferred shares Net proceeds from issuance of preferred shares Redemption of preferred shares Impact of stock option exercises, net Purchase of common shares for treasury for vesting Dividends paid to shareholders  1,371,000 1,380,00 (865,26 (14,318) (14,318		(662,147)		
Proceeds from long-term debt facilities and senior unsecured notes Principal payments on debt  Deferred financing fees paid Costs associated with loan refinancing or payoff (cash portion)  Net proceeds from issuance of common shares Pedemption of preferred shares Redemption of preferred shares Impact of stock option exercises, net Purchase of common shares for treasury for vesting Dividends paid to shareholders  1,371,000 (823,288) (865,26 (14,318) (14,62) (14,62) (14,62) (14,62) (14,62) (14,6				
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Deferred financing fees paid  Costs associated with loan refinancing or payoff (cash portion)  Net proceeds from issuance of common shares  Net proceeds from issuance of preferred shares  Net proceeds from issuance of preferred shares  Redemption of preferred shares  Impact of stock option exercises, net  Purchase of common shares for treasury for vesting  Dividends paid to shareholders  (14,318)  (14,490)  (125,025)  (14,48)  (15,025)  (14,48)  (15,025)  (14,48)  (15,025)  (14,48)  (15,025)  (15,025)  (17,48)  (17,21)  (1		(865,266)		
Costs associated with loan refinancing or payoff (cash portion)  Net proceeds from issuance of common shares  Net proceeds from issuance of preferred shares  Redemption of preferred shares  Impact of stock option exercises, net  Purchase of common shares for treasury for vesting  Dividends paid to shareholders  (7)  (48  99,069  142,62  —  (125,025)  —  (5)  (1,48  (6,729)  (4,21  (265,66		(14,385)		
Net proceeds from issuance of common shares  Net proceeds from issuance of preferred shares  Redemption of preferred shares  Impact of stock option exercises, net  Purchase of common shares for treasury for vesting  Dividends paid to shareholders  99,069  142,62  — (125,025)  — (5)  (1,48  (6,729)  (4,21  (265,66		(482)		
Net proceeds from issuance of preferred shares144,490—Redemption of preferred shares(125,025)—Impact of stock option exercises, net(5)(1,48Purchase of common shares for treasury for vesting(6,729)(4,21Dividends paid to shareholders(311,721)(265,66		142,628		
Redemption of preferred shares (125,025) — Impact of stock option exercises, net (5) (1,48 Purchase of common shares for treasury for vesting (6,729) (4,21 Dividends paid to shareholders (311,721) (265,66		_	144,490	
Impact of stock option exercises, net  Purchase of common shares for treasury for vesting  Dividends paid to shareholders  (5) (1,48 (6,729) (4,21 (265,66)				
Purchase of common shares for treasury for vesting (6,729) (4,21 Dividends paid to shareholders (311,721) (265,66	488) (3,394)	(1,488)		
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		(265,662)		
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		(137)		
		15,052		
		4,283		
		19.335		
Supplemental information continued on next page.		<del></del>		

# EPR PROPERTIES Consolidated Statements of Cash Flows (Dollars in thousands)

Continued from previous page.

	Year	Enc	ded Decembe	r 31,	
	2017		2016		2015
Supplemental schedule of non-cash activity:					
Transfer of property under development to rental property	\$ 408,593	\$	454,922	\$	392,786
Transfer of land held for development to property under development	\$ _	\$	_	\$	167,600
Issuance of nonvested shares and restricted share units at fair value, including nonvested shares issued for payment of bonuses	\$ 24,062	\$	19,626	\$	14,285
Conversion of mortgage note receivable to rental property	\$ 9,237	\$		\$	120,051
Conversion of rental property to mortgage note receivable	\$ 11,897	\$	_	\$	_
Issuance of common shares for acquisition	\$ 657,473	\$	_	\$	_
Assumption of liabilities net of accounts receivable for acquisition	\$ 12,083	\$	_	\$	_
Transfer of investment in direct financing lease to rental properties	\$ 35,807	\$	_	\$	_
Adjustment of noncontrolling interest to additional paid in capital	\$ _	\$	_	\$	377
Sale of investment in direct financing leases, net in exchange for mortgage note receivable	\$ _	\$	70,304	\$	_
Supplemental disclosure of cash flow information:					
Cash paid during the year for interest	\$ 136,345	\$	96,410	\$	90,850
Cash paid during the year for income taxes	\$ 1,499	\$	1,684	\$	1,956
Interest cost capitalized	\$ 9,879	\$	10,697	\$	18,546
Increase in accrued capital expenditures	\$ 333	\$	6,035	\$	417

See accompanying notes to consolidated financial statements.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

#### 1. Organization

#### **Description of Business**

EPR Properties (the Company) is a specialty real estate investment trust (REIT) organized on August 29, 1997 in Maryland. The Company develops, owns, leases and finances properties in select market segments primarily related to Entertainment, Recreation and Education. The Company's properties are located in the United States and Canada.

### 2. Summary of Significant Accounting Policies

# **Principles of Consolidation**

The consolidated financial statements include the accounts of EPR Properties and its subsidiaries, all of which are wholly owned.

The Company consolidates certain entities when it is deemed to be the primary beneficiary in a variable interest entity (VIE) in which it has a controlling financial interest in accordance with the consolidation guidance of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

#### **Use of Estimates**

Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ from those estimates.

#### **Rental Properties**

Rental properties are carried at cost less accumulated depreciation. Costs incurred for the acquisition and development of the properties are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which generally are estimated to be 30 to 40 years for buildings, three to 25 years for furniture, fixtures and equipment and 10 to 20 years for site improvements. Tenant improvements, including allowances, are depreciated over the shorter of the base term of the lease or the estimated useful life and leasehold interests are depreciated over the useful life of the underlying ground lease. Expenditures for ordinary maintenance and repairs are charged to operations in the period incurred. Significant renovations and improvements, which improve or extend the useful life of the asset, are capitalized and depreciated over their estimated useful life.

Management reviews a property for impairment whenever events or changes in circumstances indicate that the carrying value of a property may not be recoverable. The review of recoverability is based on an estimate of undiscounted future cash flows expected to result from its use and eventual disposition. If impairment exists due to the inability to recover the carrying value of the property, an impairment loss is recorded to the extent that the carrying value of the property exceeds its estimated fair value.

The Company evaluates the held-for-sale classification of its real estate as of the end of each quarter. Assets that are classified as held for sale are recorded at the lower of their carrying amount or fair value less costs to sell. Assets are generally classified as held for sale once management has initiated an active program to market them for sale and it is probable the assets will be sold within one year. On occasion, the Company will receive unsolicited offers from third parties to buy individual Company properties. Under these circumstances, the Company will classify the properties as held for sale when a sales contract is executed with no contingencies and the prospective buyer has funds at risk to ensure performance.

#### **Real Estate Acquisitions**

Upon acquisition of real estate properties, the Company determines if the acquisition is a business combination or an asset acquisition. In January 2017, the FASB issued Accounting Standards Update (ASU) No. 2017-01, Business Combinations (Topic 805): *Clarifying the Definition of a Business*. The update clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether acquisitions should be accounted for as business combinations or asset acquisitions. The standard is effective for annual reporting periods beginning after

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

December 15, 2017, including interim periods within those fiscal years, with early application of the guidance permitted. The Company has elected to early adopt ASU No. 2017-01 as of January 1, 2017. As a result, the Company expects that fewer of its real estate acquisitions will be accounted for as business combinations.

Prior to the adoption of ASU 2017-01, the Company typically accounted for (1) acquired vacant properties, (2) acquired single tenant properties when a new lease or leases was signed at the time of acquisition, and (3) acquired single tenant properties that had an existing long-term triple-net lease or leases (greater than seven years) as asset acquisitions. Acquisitions of properties with shorter-term leases or properties with multiple tenants that require business related activities to manage and maintain the properties (i.e. those properties that involve a process) were treated as business combinations.

If the acquisition is determined to be an asset acquisition, the Company records the purchase price and other related costs incurred to the acquired tangible assets (consisting of land, building, site improvements, tenant improvements, leasehold interests and furniture, fixtures and equipment) and identified intangible assets and liabilities (consisting of above and below market leases, in-place leases, tenant relationships and assumed financing that is determined to be above or below market terms) on a relative fair value basis. Typically, relative fair values are based on recent independent appraisals or methods similar to those used by independent appraisers and management judgment. In addition, costs incurred for asset acquisitions including transaction costs, are capitalized.

If the acquisition is determined to be a business combination, the Company records the fair value of acquired tangible assets (consisting of land, building, site improvements, tenant improvements, leasehold interests and furniture, fixtures and equipment) and identified intangible assets and liabilities (consisting of above and below market leases, in-place leases, tenant relationships and assumed financing that is determined to be above or below market terms) as well as any noncontrolling interest. Typically, fair values are based on recent independent appraisals. In addition, acquisition-related costs in connection with business combinations are expensed as incurred. Costs related to such transactions, as well as costs associated with terminated transactions, are included in the accompanying consolidated statements of income as transaction costs. Transaction costs expensed totaled \$0.5 million, \$7.9 million and \$7.5 million for the years ended December 31, 2017, 2016 and 2015, respectively.

For rental property acquisitions (asset acquisitions or business combinations), the fair value of the tangible assets is determined by valuing the property as if it were vacant based on management's determination of the relative fair values of the assets. Management determines the "as if vacant" fair value of a property using recent independent appraisals or methods similar to those used by independent appraisers. For land acquired with a rental property acquisition, available market data from recent comparable land sales is used as an input to estimate the fair value of the land.

Most of the Company's rental property acquisitions do not involve in-place leases. Because the Company typically executes these leases simultaneously with the purchase of the real estate, no value is ascribed to in-place leases in these transactions.

The fair value of acquired in-place leases also includes management's estimate, on a lease-by-lease basis, of the present value of the following amounts: (i) the value associated with avoiding the cost of originating the acquired in-place leases (i.e. the market cost to execute the leases, including leasing commissions, legal and other related costs); (ii) the value associated with lost revenue related to tenant reimbursable operating costs estimated to be incurred during the assumed re-leasing period, (i.e. real estate taxes, insurance and other operating expenses); (iii) the value associated with lost rental revenue from existing leases during the assumed re-leasing period; and (iv) the value associated with avoided tenant improvement costs or other inducements to secure a tenant lease. These values are amortized over the remaining initial lease term of the respective leases.

In determining the fair value of acquired above and below market leases, the Company considers many factors. On a lease-by-lease basis, management considers the present value of the difference between the contractual amounts to be paid pursuant to the leases and management's estimate of fair market lease rates. For above market leases, management considers such differences over the remaining non-cancelable lease terms and for below market leases, management considers such differences over the remaining initial lease terms plus any fixed rate renewal periods. The capitalized above-market lease values are amortized as a reduction of rental income over the remaining non-cancelable terms of

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

the respective leases. The capitalized below market lease values are amortized as an increase to rental income over the remaining initial lease terms plus any fixed rate renewal periods. Management considers several factors in determining the discount rate used in the present value calculations, including the credit risks associated with the respective tenants. If debt is assumed in the acquisition, the determination of whether it is above or below market is based upon a comparison of similar financing terms for similar rental properties at the time of the acquisition.

In determining the fair value of tradenames, the Company uses the relief from royalty method, which estimates the fair value of hypothetical royalty income that could be generated if the intangible asset was licensed from an independent third-party.

The Company also considers the value, if any, associated with customer relationships considering factors such as the nature and extent of the Company's existing business relationship with the tenants, growth prospects for developing new business with the tenants and expectation of lease renewals. The value of customer relationship intangibles is required to be amortized over the remaining initial lease terms plus any renewal periods.

The excess of the cost of an acquired business (in a business combination) over the net of the amounts assigned to assets acquired (including identified intangible assets) and liabilities assumed is recorded as goodwill. Goodwill has an indeterminate life and is not amortized, but is tested for impairment on an annual basis, or more frequently if events or changes in circumstances indicate that the asset might be impaired.

Management of the Company reviews the carrying value of intangible assets for impairment on an annual basis.

Intangible assets and liabilities (included in Other assets and Accounts payable and accrued liabilities in the accompanying consolidated balance sheets) consist of the following at December 31 (in thousands):

	2017	2016
Assets:		
In-place leases, net of accumulated amortization of \$5.5 million and \$13.4 million, respectively	\$ 21,512	\$ 13,716
Above market lease, net of accumulated amortization of \$0.8 million and \$0.6		
million, respectively	351	479
Tradenames, net of accumulated amortization of \$23 thousand	6,313	_
Goodwill	693	693
Total intangible assets, net	\$ 28,869	\$ 14,888
Liabilities:		
Below market lease, net of accumulated amortization of \$0.3 million and \$12 thousand, respectively	\$ (8,792)	\$ (109)

In-place leases, net at December 31, 2017 and 2016 of approximately \$21.5 million and \$13.7 million, respectively, relates to 35 and 24 properties, respectively. Amortization expense related to in-place leases is computed using the straight-line method and was \$2.0 million, \$1.4 million and \$1.4 million for the years ended December 31, 2017, 2016 and 2015, respectively. The weighted average life for these in-place leases at December 31, 2017 is 12.5 years.

Above market lease, net at December 31, 2017 and 2016 relates to two properties. Amortization expense related to the above market lease is computed using the straight-line method and was \$194 thousand, \$192 thousand, and \$192 thousand for the years ended December 31, 2017, 2016 and 2015, respectively. The weighted average life for these above market leases at December 31, 2017 is 3.2 years.

Tradenames, net at December 31, 2017 relates to 12 properties. At December 31, 2017, \$5.4 million in tradenames had indefinite lives and were not amortized. Amortization expense related to the finite-lived tradenames is computed using the straight-line method and was \$23 thousand for the year ended December 31, 2017. The weighted average life for these finite-lived tradenames at December 31, 2017 is 33.2 years.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

Goodwill at December 31, 2017 and 2016 relates solely to the acquisition of New Roc that was acquired on October 27, 2003

Below market lease, net at December 31, 2017 relates to seven properties. Amortization expense related to below market lease is computed using the straight-line method and was \$307 thousand and \$12 thousand for the years ended December 31, 2017 and 2016, respectively. The weighted average life for these below market leases at December 31, 2017 is 30.8 years.

Future amortization of in-place leases, net, above market lease, net, and below market lease, net at December 31, 2017 is as follows (in thousands):

	In p	lace leases	ve market lease	Belo	ow market lease	Trade	names (1)
Year:							
2018	\$	2,420	\$ 197	\$	(458)	\$	30
2019		2,181	102		(458)		30
2020		1,907	6		(446)		30
2021		1,796	6		(426)		30
2022		1,695	6		(410)		30
Thereafter		11,513	34		(6,594)		806
Total	\$	21,512	\$ 351	\$	(8,792)	\$	956

(1) Excludes \$5.4 million in tradenames with indefinite lives.

#### **Deferred Financing Costs**

Deferred financing costs are amortized over the terms of the related debt obligations or mortgage note receivable as applicable. Deferred financing costs of \$32.9 million and \$29.3 million as of December 31, 2017 and 2016, respectively are shown as a reduction of debt. The deferred financing costs related to the unsecured revolving credit facility are included in other assets.

#### **Capitalized Development Costs**

The Company capitalizes certain costs that relate to property under development including interest and a portion of internal legal personnel costs.

### **Operating Segments**

The Company has four reportable operating segments: Entertainment, Recreation, Education and Other. See Note 19 for financial information related to these operating segments.

#### **Revenue Recognition**

Rents that are fixed and determinable are recognized on a straight-line basis over the non-cancellable terms of the leases. Straight-line rental revenue is subject to an evaluation for collectability, and the Company records a provision for losses against rental revenues if collectability of these future rents is not reasonably assured. For the years ended December 31, 2017, 2016, and 2015, the Company recognized \$4.3 million, \$17.0 million and \$12.2 million, respectively, of straight-line rental revenue, net of write-offs. Base rent escalation on leases that are dependent upon increases in the Consumer Price Index (CPI) is recognized when known. In addition, most of the Company's tenants are subject to additional rents if gross revenues of the properties exceed certain thresholds defined in the lease agreements (percentage rents). Percentage rents as well as participating interest for those mortgage agreements that contain similar such clauses are recognized at the time when specific triggering events occur as provided by the lease or mortgage agreements. Rental revenue included percentage rents of \$7.8 million, \$4.7 million and \$3.0 million for the years ended December 31, 2017, 2016 and 2015, respectively. Mortgage and other financing income included participating interest income of \$0.7 million, \$0.8 million and \$1.5 million for the years ended December 31, 2017, 2016 and 2015, respectively. For the years ended December 31, 2017 and 2016, mortgage and other financing income also included \$0.8 million and \$3.6 million, respectively, in prepayment fees related to mortgage notes that were paid fully in advance

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

of their maturity dates. There was no prepayment fee included in mortgage and other financing income for the year ended December 31, 2015.

Direct financing lease income is recognized on the effective interest method to produce a level yield on funds not yet recovered. Estimated unguaranteed residual values at the date of lease inception represent management's initial estimates of fair value of the leased assets at the expiration of the lease, not to exceed original cost. Significant assumptions used in estimating residual values include estimated net cash flows over the remaining lease term and expected future real estate values. The Company evaluates on an annual basis (or more frequently if necessary) the collectability of its direct financing lease receivable and unguaranteed residual value to determine whether they are impaired. A direct financing lease receivable is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. When a direct financing lease receivable is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the direct financing lease receivable's effective interest rate or to the fair value of the underlying collateral, less costs to sell, if such receivable is collateralized.

#### **Property Sales**

Sales of real estate properties are recognized upon the closing of the transaction with the purchaser. Gains on sales of properties are recognized on the full accrual method if the Company has received adequate initial and continuing investment and has transferred to the buyer the usual risks and rewards of ownership and does not have substantial continuing involvement with the property. If the full accrual sales criteria is not met, the Company will defer gain recognition and apply the installment or cost recovery methods as appropriate until the full accrual sales criteria are met.

The Company evaluates each sale or disposal transaction to determine if it meets the criteria to qualify as discontinued operations. A discontinued operation is a component of an entity or group of components that have been disposed of or are classified as held for sale and represent a strategic shift that has or will have a major effect on the Company's operations and financial results, or an acquired business that is classified as held for sale on the acquisition date. If the sale or disposal transaction does not meet the criteria, the operations and related gain or loss on sale is included in income from continuing operations.

#### Allowance for Doubtful Accounts

Accounts receivable is reduced by an allowance for amounts where collection is not probable. The Company's accounts receivable balance is comprised primarily of rents and operating cost recoveries due from tenants as well as accrued rental rate increases to be received over the life of the existing leases. The Company regularly evaluates the adequacy of its allowance for doubtful accounts. The evaluation primarily consists of reviewing past due account balances and considering such factors as the credit quality of the Company's tenants, historical trends of the tenant and/or other debtor, current economic conditions and changes in customer payment terms. Additionally, with respect to tenants in bankruptcy, the Company estimates the expected recovery through bankruptcy claims and increases the allowance for amounts deemed uncollectible. These estimates have a direct impact on the Company's net income. The allowance for doubtful accounts was \$7.5 million and \$0.9 million at December 31, 2017 and 2016, respectively.

#### Mortgage Notes and Other Notes Receivable

Mortgage notes and other notes receivable, including related accrued interest receivable, consist of loans originated by the Company and the related accrued and unpaid interest income as of the balance sheet date. Mortgage notes and other notes receivable are initially recorded at the amount advanced to the borrower. Interest income is recognized using the effective interest method based on the stated interest rate over estimate life of the note. Premiums and discounts are amortized or accreted into income over the estimated life of the note using the effective interest method. The Company evaluates the collectability of both interest and principal of each of its loans to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, the Company determines that it is probable that it will be unable to collect all amounts due according to the existing contractual terms. An insignificant delay or shortfall in amounts of payments does not necessarily result in the loan being identified as impaired. When a loan is considered to be impaired, the amount of loss, if any, is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan's effective interest rate or to the fair value of the Company's interest in the underlying collateral, less costs to sell, if the loan is collateral dependent. For

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

impaired loans, interest income is recognized on a cash basis, unless the Company determines based on the loan to estimated fair value ratio the loan should be on the cost recovery method, and any cash payments received would then be reflected as a reduction of principal. Interest income recognition is recommenced if and when the impaired loan becomes contractually current and performance is demonstrated to be resumed. There were no impaired loans at December 31, 2017, 2016 and 2015. During the year ended December 31, 2015, the Company wrote off \$3.8 million of a previously impaired and fully reserved note receivable.

#### **Income Taxes**

The Company qualifies as a REIT under the Internal Revenue Code (the Code). A REIT that distributes at least 90% of its taxable income to its shareholders each year and which meets certain other conditions is not taxed on that portion of its taxable income which is distributed to its shareholders. The Company intends to continue to qualify as a REIT and distribute substantially all of its taxable income to its shareholders.

The Company owns certain real estate assets which are subject to income tax in Canada. At December 31, 2017, the net deferred tax assets related to the Company's Canadian operations totaled \$11.7 million and the temporary differences between income for financial reporting purposes and taxable income relate primarily to depreciation, capital improvements and straight-line rents.

The Company has certain taxable REIT subsidiaries, as permitted under the Code, through which it conducts certain business activities and are subject to federal and state income taxes on their net taxable income. One of the taxable REIT subsidiaries holds four unconsolidated joint ventures located in China. The Company records these investments using the equity method; therefore the income reported by the Company is net of income tax paid to the Chinese taxing authorities. In addition, the company is liable for withholding taxes associated with the current and future repatriation of earnings of the China joint ventures. At December 31, 2017, the amount of this future liability was approximately \$125 thousand and represented withholding taxes on 2017 and 2016 earnings. Additionally, the Company paid \$44 thousand in withholding taxes during the year ended December 31, 2017 that related to earnings repatriated during 2017.

On December 22, 2017, the President of the United States signed into law the Tax Cuts and Jobs Act (the Tax Reform Act). The legislation significantly changes the U.S. tax law by, among other things, lowering corporate income tax rates and imposing a repatriation tax on deemed repatriated earnings of foreign subsidiaries. The Tax Reform Act permanently reduces the U.S. corporate income tax rate from a maximum of 35% to a flat 21% rate, effective January 1, 2018. The SEC staff issued Staff Accounting Bulletin No 118 to address the application of U.S. GAAP in situations when a registrant does not have the necessary information available, prepared, or analyzed in reasonable detail to complete the accounting for certain income tax effects of the Tax Reform Act. The Company has recognized the provisional tax impacts related to deemed repatriated earnings and included these amounts in its consolidated financial statements for the year ended December 31, 2017. The ultimate impact may differ from these provisional amounts due to, among other things, additional analysis, changes in interpretations and assumptions the Company has made, additional regulatory guidance that may be issued, and actions the Company may take as a result of the Tax Reform Act. The accounting is expected to be complete when the 2017 U.S. corporate income tax return is filed in 2018. The impact of the mandatory repatriation and the revaluation of the deferred tax assets and liabilities is not significant to the Company's financial position or results of operations.

At December 31, 2017, the net deferred tax assets related to the Company's taxable REIT subsidiaries totaled \$410 thousand and the temporary differences between income for financial reporting purposes and taxable income relate primarily to net operating loss carryovers.

As of December 31, 2017 and 2016, respectively, the Canadian operations and the Company's taxable REIT subsidiaries had deferred tax assets totaling approximately \$16.0 million and \$17.0 million and deferred tax liabilities totaling approximately \$3.9 million and \$4.7 million. Prior to January 1, 2016, a full valuation allowance had been recorded on the net taxable REIT subsidiaries deferred tax assets as it was not more-likely-than not that the TRS operations would generate sufficient taxable income to utilize deferred tax assets in the future. For the year ended December 31, 2016, the Company reassessed the need for a valuation allowance and reversed its valuation allowance associated with the net TRS deferred tax assets. The Company's consolidated deferred tax position is summarized as follows:

# EPR PROPERTIES Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

	2017	2016
Fixed assets	\$ 15,445	\$ 16,022
Net operating losses	357	578
Other	213	381
Total deferred tax assets	\$ 16,015	\$ 16,981
Capital improvements	(2,006)	(1,716)
Straight-line receivable	\$ (1,891)	\$ (2,177)
Other	_	(830)
Total deferred tax liabilities	\$ (3,897)	\$ (4,723)
Net deferred tax asset	\$ 12,118	\$ 12,258

Additionally, during the years ended December 31, 2017, 2016 and 2015, the Company recognized current income and withholding tax expense of \$1.6 million, \$1.7 million and \$1.6 million, respectively, primarily related to certain state income taxes and foreign withholding tax. The table below details the current and deferred income tax benefit (expense) for the years ended December 31, 2017, 2016 and 2015 (in thousands):

	 2017	2016	2015
Current TRS income tax	\$ (163)	\$ (36)	\$ _
Current state income tax expense	(360)	(414)	(899)
Current foreign income tax	(36)	(77)	431
Current foreign withholding tax	(1,071)	(1,130)	(1,107)
Deferred TRS income tax	137	273	_
Deferred foreign withholding tax	43	39	(43)
Deferred income tax benefit (expense)	(949)	792	1,136
Income tax expense	\$ (2,399)	\$ (553)	\$ (482)

The Company's effective tax rate for the years ended December 31, 2017, 2016 and 2015 was 0.9%, 0.2% and 0.2%, respectively. The differences between the income tax expense calculated at the statutory U.S. federal income tax rates of 35% and the actual income tax expense recorded for continuing operations is mostly attributable to the dividends paid deduction available for REITs.

Furthermore, the Company qualified as a REIT and distributed the necessary amount of taxable income such that no current U.S. federal income taxes were due for the years ended December 31, 2017, 2016 and 2015. Accordingly, no provision for current U.S. federal income taxes was recorded for any of those years. If the Company fails to qualify as a REIT in any taxable year, without the benefit of certain provisions, it will be subject to federal and state income taxes at regular corporate rates (including any applicable alternative minimum tax for years prior to January 1, 2018) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, the Company is subject to certain state and local taxes on its income and property, and federal income and excise taxes on its undistributed taxable income. Tax years 2014 through 2017 remain generally open to examination for U.S. federal income tax and state tax purposes and from 2013 through 2017 for Canadian income tax purposes.

The Company's policy is to recognize interest and penalties as general and administrative expense. The Company did not recognize any interest and penalties in 2017 or 2016. In 2015, approximately \$65 thousand in interest and penalties related to a state audit were recognized. The Company did not have any accrued interest and penalties at December 31, 2017 or December 31, 2016. Additionally, the Company did not have any unrecorded tax benefits as of December 31, 2017 and December 31, 2016.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

#### **Concentrations of Risk**

On December 21, 2016, American Multi-Cinema, Inc. (AMC) announced that it closed its acquisition of Carmike Cinemas Inc. (Carmike). AMC was the lessee of a substantial portion (34%) of the megaplex theatre rental properties held by the Company at December 31, 2017. For the year ended December 31, 2017, approximately \$114.4 million or 19.9% of the Company's total revenues were derived from rental payments by AMC. For the year ended December 31, 2016, approximately \$90.0 million or 18.2% of the Company's total revenues were derived from rental payments by AMC and approximately \$21.7 million or 4.4% of the Company's total revenues were derived from rental payments by Carmike. For the year ended December 31, 2015, approximately \$86.1 million or 20% of the Company's total revenues were derived from rental payments by AMC. These rental payments are from AMC under the leases, or from its parent, AMC Entertainment, Inc. (AMCE), as the guarantor of AMC's obligations under the leases. AMCE is wholly owned by AMC Entertainment Holdings, Inc. (AMCEH). AMCEH is a publicly held company (NYSE: AMC) and its consolidated financial information is publicly available as www.sec.gov.

#### **Cash Equivalents**

Cash equivalents include bank demand deposits and shares of highly liquid institutional money market mutual funds for which cost approximates market value. At December 31, 2017, cash equivalents also includes funds held for a Section 1031 exchange under the Code, which can be withdrawn at the Company's discretion.

#### **Restricted Cash**

Restricted cash represents cash held for a borrower's debt service reserve for mortgage notes receivable, deposits required in connection with debt service, and payment of real estate taxes and capital improvements.

#### **Share-Based Compensation**

Share-based compensation to employees of the Company is granted pursuant to the Company's Annual Incentive Program and Long-Term Incentive Plan. Share-based compensation to non-employee Trustees of the Company is granted pursuant to the Company's Trustee compensation program. Prior to May 12, 2016, share-based compensation granted to employees and non-employee Trustees were issued under the 2007 Equity Incentive Plan. The 2016 Equity Incentive Plan was approved by shareholders at the May 11, 2016 annual shareholder meeting and this plan replaced the 2007 Equity Incentive Plan. Accordingly, all share-based compensation granted on or after May 12, 2016 has been issued under the 2016 Equity Incentive Plan.

Share based compensation expense consists of share option expense and amortization of nonvested share grants issued to employees, and amortization of share units issued to non-employee Trustees for payment of their annual retainers. Share based compensation is included in general and administrative expense in the accompanying consolidated statements of income, and totaled \$14.1 million, \$11.2 million and \$8.5 million for the years ended December 31, 2017, 2016 and 2015, respectively. Share-based compensation included in retirement severance expense in the accompanying consolidated statements of income totaled \$6.4 million for the year ended December 31, 2015 and related to the retirement of the Company's former President and Chief Executive Officer.

#### **Share Options**

Share options are granted to employees pursuant to the Long-Term Incentive Plan. The fair value of share options granted is estimated at the date of grant using the Black-Scholes option pricing model. Share options granted to employees vest over a period of four years and share option expense for these options is recognized on a straight-line basis over the vesting period. Expense recognized related to share options and included in general and administrative expense in the accompanying consolidated statements of income was \$0.7 million, \$0.9 million and \$1.1 million for the years ended December 31, 2017, 2016 and 2015, respectively. Expense recognized related to share options and included in retirement severance expense in the accompanying consolidated statements of income was \$1.4 million for the year ended December 31, 2015 and related to the retirement of the Company's former President and Chief Executive Officer.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

#### Nonvested Shares Issued to Employees

The Company grants nonvested shares to employees pursuant to both the Annual Incentive Program and the Long-Term Incentive Plan. The Company amortizes the expense related to the nonvested shares awarded to employees under the Long-Term Incentive Plan and the premium awarded under the nonvested share alternative of the Annual Incentive Program on a straight-line basis over the future vesting period (three to four years). Expense recognized related to nonvested shares and included in general and administrative expense in the accompanying consolidated statements of income was \$12.2 million, \$9.2 million and \$6.3 million for the years ended December 31, 2017, 2016 and 2015, respectively. Expense related to nonvested shares and included in retirement severance expense in the accompanying consolidated statements of income was \$5.0 million for the year ended December 31, 2015 and related to the retirement of the Company's former President and Chief Executive Officer.

#### Restricted Share Units Issued to Non-Employee Trustees

The Company issues restricted share units to non-employee Trustees for payment of their annual retainers under the Company's Trustee compensation program. The fair value of the share units granted was based on the share price at the date of grant. The share units vest upon the earlier of the day preceding the next annual meeting of shareholders or a change of control. The settlement date for the shares is selected by the non-employee Trustee, and ranges from one year from the grant date to upon termination of service. This expense is amortized by the Company on a straight-line basis over the year of service by the non-employee Trustees. Total expense recognized related to shares issued to non-employee Trustees was \$1.3 million, \$1.1 million and \$1.0 million for the years ended December 31, 2017, 2016 and 2015, respectively.

#### **Foreign Currency Translation**

The Company accounts for the operations of its Canadian properties in Canadian dollars. The assets and liabilities related to the Company's Canadian properties and mortgage note are translated into U.S. dollars using the spot rates at the respective balance sheet dates; revenues and expenses are translated at average exchange rates. Resulting translation adjustments are recorded as a separate component of comprehensive income.

#### **Derivative Instruments**

In August 2017, the FASB issued ASU No. 2017-012, Derivatives and Hedging (Topic 815): *Targeted Improvements to Accounting for Hedging Activities*. The update amended existing guidance in order to better align a company's financial reporting for hedging activities with the economic objectives of those activities. It requires the Company to disclose the effect of its hedging activities on its consolidated statements of income and eliminated the periodic measurement and recognition of hedging ineffectiveness. The standard is effective for annual reporting periods beginning after December 15, 2018, including interim periods within those fiscal years, with early application of the guidance permitted. The Company elected to early adopt ASU No. 2017-012 as of October 1, 2017. Early adoption had no impact on the Company's financial position or results of operations.

The Company has entered into certain derivative instruments to reduce exposure to fluctuations in foreign currency exchange rates and variable interest rates. The Company has established policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities. These derivatives consist of foreign currency forward contracts, cross currency swaps and interest rate swaps.

The Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge. The Company may

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

enter into derivative contracts that are intended to economically hedge certain of its risk, even though hedge accounting does not apply or the Company elects not to apply hedge accounting.

The Company's policy is to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

#### **Impact of Recently Issued Accounting Standards**

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers when it satisfies performance obligations. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective.

In February 2017, the FASB issued ASU No. 2017-05, *Other Income: Gains and Losses from the Derecognition of Nonfinancial Assets*, which amends ASC Topic 610-20. ASU No. 2017-05 provides guidance on how entities recognize sales, including partial sales, of nonfinancial assets (and in-substance nonfinancial assets) to non-customers. ASU No. 2017-05 requires the seller to recognize a full gain or loss in a partial sale of nonfinancial assets, to the extent control is not retained. Any noncontrolling interest retained by the seller would, accordingly, be measured at fair value. Both ASU No. 2014-09 and 2017-05 will become effective for the Company beginning with the first quarter of 2018. The standards permit the use of either the full retrospective method or the modified retrospective method. The Company has concluded it will use the modified retrospective method for transition under both standards, in which case the cumulative effect of applying the standards, if any, would be recognized at the date of initial application.

The Company has reviewed its revenue streams and determined the significant majority of its revenue is derived from lease revenue (which will be impacted upon adoption of the lease standard in 2019 discussed below) and mortgage and other financing income (which is not in scope of the revenue standard). In addition, the Company also has sales of real estate which have historically been primarily all-cash transactions with no contingencies and no future involvement in the operations. For its all-cash sale transactions, the Company does not anticipate a significant change to the timing of revenue recognition upon adoption of this new revenue standard. The Company had two property sale transactions that occurred in 2017 in which the Company received \$12.1 million in mortgage notes receivable as consideration for the sale. The Company has evaluated these transactions under ASU 2014-09 and ASU 2017-05 and determined that these transactions do not qualify for sale treatment under the new revenue recognition guidance. Accordingly, the Company expects to record an adjustment in 2018 to reclassify these assets from mortgage notes receivable to rental properties on its consolidated balance sheet.

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which amends existing accounting standards for lease accounting and is intended to improve financial reporting related to lease transactions. The ASU will require lessees to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Lessor accounting will remain largely unchanged from current U.S. GAAP. However, ASU No. 2016-02 will impact the Company's consolidated financial statements and disclosures as the Company has certain operating land leases and other arrangements for which it is the lessee and will be required to recognize these arrangements on the financial statements. The ASU will become effective for the Company for interim and annual reporting periods in fiscal years beginning after December 15, 2018. The Company expects to adopt the new standard on its effective date. The Company has assembled an implementation team that is assessing the effect that ASU No. 2016-02 will have on its consolidated financial statements and related disclosures. Additionally, the Company is continuing to develop an implementation plan based on the results of the assessment and is in process of reviewing its land lease contracts.

The Company currently believes substantially all of its leases in which it is the lessor will continue to be classified as operating leases under the new standard. ASU No. 2016-02 specifies that payments for certain lease-related services, which are often included in lease arrangements, represent "non-lease" components that will become subject to the guidance in ASU No. 2014-09, *Revenue from Contracts with Customers*, when ASU No. 2016-02 becomes effective. The FASB recently clarified that only new or modified leases subsequent to adoption of ASU No. 2016-02 will require different accounting for "non-lease" components under the guidance in ASU No. 2014-09. On January 5, 2018, the FASB issued a proposed update which includes a practical expedient which would allow lessors not to separate "non-lease" components from the related lease components if both the timing and pattern of the revenue recognition are the

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

same for the "non-lease" components and including the "non-lease" components into a combined single lease component would not change the lease classification. The proposed update also includes a practical expedient which allows the lessors to use the effective date of ASU No. 2016-02 as the date of initial application, without restating comparative periods, and to recognize a cumulative effect adjustment as of the effective date, if necessary. A set of practical expedients for implementation, which must be elected as a package and for all leases, may also be elected. These practical expedients include relief from re-assessing lease classification at the adoption date for expired or existing leases. The Company has tentatively concluded that it will apply the practical expedients.

In June 2016, the FASB issued ASU No. 2016-13, *Measurement of Credit Losses on Financial Instruments*, which amends ASC Topic 326, *Financial Instruments - Credit Losses*. The ASU changes the methodology for measuring credit losses on financial instruments and timing of when such losses are recorded. ASU No. 2016-13 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2019. The Company is currently evaluating the impact that the ASU will have on its consolidated financial statements and related disclosures.

In August 2016, the FASB issued ASU No. 2016-15, Classification of Certain Cash Receipts and Cash Payments, which amends ASC Topic 230, Statement of Cash Flows. The ASU clarifies the treatment of several cash flow issues with the objective of reducing diversity in practice. ASU No. 2016-15 is effective for fiscal years beginning after December 15, 2017. The Company has determined that the adoption of ASU 2016-15 will not impact its financial position or results of operations and there are no known changes in presentation as a result of adopting this standard.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows*, which amends ASC Topic 230, *Statement of Cash Flows*. The ASU requires that the statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Entities will also be required to reconcile such total to amounts on the balance sheet and disclose the nature of the restrictions. ASU No. 2016-18 is effective for fiscal years beginning after December 15, 2017. The Company has determined that the adoption of this ASU will result in the Company including restricted cash and cash and cash equivalents on its Consolidated Statement of Cash Flows.

#### 3. Rental Properties

The following table summarizes the carrying amounts of rental properties as of December 31, 2017 and 2016 (in thousands):

	2017	2016
Buildings and improvements	\$ 4,123,356	\$ 3,272,865
Furniture, fixtures & equipment	87,630	40,684
Land	1,108,805	917,748
Leasehold interests	25,774	
	 5,345,565	4,231,297
Accumulated depreciation	(741,334)	(635,535)
Total	\$ 4,604,231	\$ 3,595,762

Depreciation expense on rental properties was \$129.1 million, \$103.9 million and \$85.9 million for the years ended December 31, 2017, 2016 and 2015, respectively.

#### **Acquisitions**

On April 6, 2017, the Company completed a transaction with CNL Lifestyle Properties Inc. (CNL Lifestyle) and funds affiliated with Och-Ziff Real Estate (OZRE). The Company acquired the Northstar California Resort, 15 attraction properties (waterparks and amusement parks), five small family entertainment centers and certain related working capital for aggregate consideration valued at \$479.8 million, including final purchase price adjustments. Additionally, the Company provided \$251.0 million of secured debt financing to OZRE for its purchase of 14 CNL Lifestyle ski properties valued at \$374.5 million. Subsequent to the transaction, the Company sold the five family entertainment centers for approximately \$6.8 million and one waterpark for approximately \$2.5 million. No gain or loss was recognized on these sales.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

The secured debt financing with OZRE has an initial term of five years with three 2.5-year options to extend. The note bears interest fixed at 8.5%. The Company received a \$3.0 million origination fee upon closing that will be recognized using the effective interest method.

The Company assumed long-term, triple-net leases on the Northstar California Resort and three of the attractions properties and entered into new long-term, triple-net lease agreements on the remaining attractions properties at closing. Additionally, the Company assumed ground lease agreements on nine of the properties.

The Company's aggregate investment in this transaction was \$730.8 million and was funded with \$657.5 million of the Company's common shares, consisting of 8,851,264 newly issued registered common shares valued at \$74.28 per share, \$61.2 million of cash and assumed working capital liabilities (net of assumed accounts receivable) of \$12.1 million. CNL Lifestyle subsequently distributed the common shares to its stockholders on April 20, 2017. The Company's portion of the cash purchase price was funded with borrowings under its unsecured revolving credit facility.

This transaction was previously announced as a business combination and, accordingly, related expenses were recognized as transaction costs through December 31, 2016. In connection with the adoption of ASU No. 2017-01 on January 1, 2017, this transaction was determined to be an asset acquisition. As such, transaction costs related to this asset acquisition incurred in 2017 have been capitalized.

The aggregate investment of \$730.8 million in this transaction was recorded as follows (in thousands):

	 April 6, 2017
Rental properties, net	\$ 481,006
Mortgage notes and related accrued interest receivable	251,038
Tradenames (included in other assets)	6,355
Below market leases (included in accounts payable and accrued liabilities)	 (7,611)
Total investment	\$ 730,788

In addition, during the year ended December 31, 2017, the Company completed the acquisition of six megaplex theatres for approximately \$154.1 million, six other recreation facilities for approximately \$62.7 million and seven early education centers and two public charter schools for approximately \$38.5 million.

During the year ended December 31, 2016, the Company completed the acquisition of eight megaplex theatres and a family entertainment center for approximately \$148.4 million, four early education centers and one private school for approximately \$16.5 million.

#### **Dispositions**

During the year ended December 31, 2017, the Company completed the sale of four entertainment properties for net proceeds totaling \$72.4 million. In connection with these sales, the Company recognized a gain on sale of \$19.4 million.

During the year ended December 31, 2017, pursuant to tenant purchase options, the Company completed the sale of eight public charter schools located in Colorado, Arizona and Utah for net proceeds totaling \$97.3 million. In connection with these sales, the Company recognized a gain on sale of \$20.7 million. Additionally, the Company completed the sale of three other education facilities for net proceeds of \$10.5 million. In connection with these sales, the Company recognized a gain on sale of \$1.8 million.

During the year ended December 31, 2016, pursuant to tenant purchase options, the Company completed the sale of two public charter schools located in Colorado for net proceeds totaling \$16.6 million and recognized gains on sale totaling \$2.8 million. In addition, during the year ended December 31, 2016, the Company completed the sale of three retail parcels located in Texas for total net proceeds of \$5.3 million and recognized gains on sale totaling \$2.5 million. The Company also completed the sale of a land parcel at Resorts World Catskills for net proceeds of \$1.5 million and

# EPR PROPERTIES Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

no gain or loss was recognized. The results of operations of these properties have not been classified within discontinued operations.

#### 4. Accounts Receivable, Net

The following table summarizes the carrying amounts of accounts receivable, net as of December 31, 2017 and 2016 (in thousands):

	2017	2016
Receivable from tenants	\$ 19,923	\$ 7,564
Receivable from non-tenants	3,932	497
Receivable from insurance proceeds		1,967
Receivable from Sullivan County Infrastructure Revenue Bonds	14,718	22,164
Straight-line rent receivable	62,605	67,618
Allowance for doubtful accounts	(7,485)	(871)
Total	\$ 93,693	\$ 98,939

In October 2017, the Company terminated nine leases with various subsidiaries of Children's Learning Adventure USA, LLC (CLA), seven of which relate to completed construction and two of which relate to unimproved land. These subsidiaries of CLA continue to operate these properties (other than the two unimproved properties) as holdover tenants. In December 2017, these CLA subsidiaries (other than one of the CLA tenants for an unimproved land parcel) and other CLA subsidiaries that are tenants of the Company's remaining leases filed petitions in bankruptcy under Chapter 11 seeking the protections of the Bankruptcy Code.

The above total includes receivable from tenants of approximately \$6.0 million from CLA, which were fully reserved in the allowance for doubtful accounts at December 31, 2017. Additionally, during the three months ended December 31, 2017, the Company wrote-off the full amount of straight-line rent receivables of approximately \$9.0 million related to CLA to straight-line rental revenue classified in rental revenue in the accompanying consolidated statements of income.

At December 31, 2017, the Company had approximately \$255.7 million related to CLA classified in rental properties, net, in the accompanying consolidated balance sheets at December 31, 2017. Additionally, the Company had approximately \$11.2 million classified in land held for development and \$14.5 million classified in property under development in the accompanying consolidated balance sheets at December 31, 2017. The Company reviewed these balances for impairment at December 31, 2017 and determined that the estimated undiscounted future cash flows exceeded the carrying value of these properties.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

# 5. Investment in Mortgage Notes

Investment in mortgage notes, including related accrued interest receivable, at December 31, 2017 and 2016 consists of the following (in thousands):

		2017	2016
(1)	Mortgage note and related accrued interest receivable, borrower exercised option to convert to lease on December 22, 2017	_	1,637
(2)	Mortgage note and related accrued interest receivable, 10.25%, prepaid in full December 28, 2017	_	3,508
(3)	Mortgage note and related accrued interest receivable, 9.00%, due March 11, 2018	1,454	1,454
(4)	Mortgage note and related accrued interest receivable, 7.00%, due July 31, 2018	1,474	1,375
(5)	Mortgage note and related accrued interest receivable, 7.50%, due January 6, 2019	9,056	_
(6)	Mortgage notes and related accrued interest receivable, 7.00% and 10.00%, due May 1, 2019	174,265	164,743
(7)	Mortgage note, 7.00%, due December 20, 2021	57,890	70,304
(8)	Mortgage notes, 8.50%, due April 6, 2022	249,213	· —
(9)	Mortgage note and related accrued interest receivable, 7.85%, due December 28, 2026	5,803	5,635
(10)	Mortgage note and related accrued interest receivable, 7.85%, due January 3, 2027	10,880	_
(11)	Mortgage note and related accrued interest receivable, 9.25%, due June 28, 2032	31,105	36,032
(12)	Mortgage note and related accrued interest receivable, 9.00%, due December 31, 2032	5,173	5,327
(13)	Mortgage notes and related accrued interest receivable, 9.50%, due April 30, 2033	33,269	30,849
(14)	Mortgage note, 11.31%, due July 1, 2033	12,249	12,530
(15)	Mortgage note and related accrued interest receivable, 8.50% to 9.15%, due June 30, 2034	8,711	7,230
(16)	Mortgage note and related accrued interest receivable, 9.50%, due August 31, 2034	12,564	12,473
(17)	Mortgage note, 11.26%, due December 1, 2034	51,050	51,250
(18)	Mortgage notes, 10.43%, due December 1, 2034	37,562	37,562
(19)	Mortgage note, 10.88%, due December 1, 2034	4,550	4,550
(20)	Mortgage note, 8.14%, due January 5, 2036	21,000	21,000
(21)	Mortgage note, 10.25%, due May 31, 2036	17,505	17,505
(22)	Mortgage note and related accrued interest receivable, 9.95%, due July 31, 2036	6,304	6,083
(23)	Mortgage note, 9.75%, due August 1, 2036	18,068	18,219
(24)	Mortgage note and related accrued interest receivable, 9.75%, due December 31, 2036	9,838	4,712
(25)	Mortgage note and related accrued interest receivable, 8.50%, due April 30, 2037	4,717	_
(26)	Mortgage note and related accrued interest receivable, 8.75%, due June 30, 2037	4,111	_
(27)	Mortgage note and related accrued interest receivable, 8.50%, due July 31, 2037	4,235	_
(28)	Mortgage note, 8.75%, due August 31, 2037	11,330	_
(29)	Mortgage note and related accrued interest receivable, 10.14%, due September 30, 2037	2,500	
(30)	Mortgage note and related accrued interest receivable, 8.80%, due September 30, 2037	11,684	
(31)	Mortgage note and related accrued interest receivable, 8.50%, due November 30, 2037	9,631	_
(32)	Mortgage note and related accrued interest receivable, 7.50%, due October 27, 2038	658	_
(33)	Mortgage notes, 7.25%, due November 30, 2041	142,900	100,000
	Total mortgage notes and related accrued interest receivable	\$ 970,749	\$ 613,978

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

- (1) The Company's first mortgage loan agreement with Miramesa Star LLC was secured by a theatre development project in Cypress, Texas. On December 22, 2017, per the terms of the mortgage note agreement, the borrower exercised its option to convert the mortgage note agreement to a 15-year triple-net lease agreement. As a result, the Company recorded the carrying value of the investment into rental property, which approximated the fair value of the property on the conversion date. There was no gain or loss recognized on this transaction.
- (2) The Company's first mortgage loan agreement with UME Preparatory Academy that was secured by 28 acres of land and a public charter school property located in Dallas, Texas was prepaid on December 28, 2017. In connection with the full payoff of this note, the Company received a prepayment fee of \$0.6 million, included in mortgage and other financing income, and wrote off \$58 thousand of prepaid mortgage fees to costs associated with loan refinancing or payoff.
- (3) The Company's first mortgage loan agreement with LBE Investments, Ltd. is secured by approximately 12 acres of land located in Queen Creek, Arizona. At December 31, 2017, the face amount of the mortgage note was \$1.4 million. The note bears interest at a fixed rate of 9.00%. The note requires accrued interest and principal to be paid at maturity.
- (4) The Company's first mortgage loan agreement with HighMark Land, LLC (HighMark) is secured by approximately 20 acres of land located in Lincoln, California. At December 31, 2017, the face amount of the mortgage note was \$1.5 million. The note bears interest at a fixed rate of 7.00% and requires accrued interest and principal to be paid at maturity.
- (5) The Company's first mortgage loan agreement with I-90 Bellevue Investments II, LLC, is secured by real estate in Bellevue, Washington. At December 31, 2017, the face amount of the mortgage note was \$9.0 million. The note bears interest at a fixed rate of 7.50% and requires monthly interest payments.
- (6) The Company's mortgage loan agreements with SVVI, LLC (SVVI) are secured by one waterpark and adjacent land in Kansas City, Kansas as well as two other waterparks located in New Braunfels and South Padre Island, Texas. At December 31, 2017, the face amount of the mortgage notes were \$173.6 million. The mortgage notes have cross-default and cross-collateral provisions. On March 1, 2017, the Company funded an additional amount under its loan to SVVI. SVVI used these proceeds to pay off their seasonal line of credit secured by the Texas parks. As a result of the payoff, the Company became the first mortgage holder on these two properties. The note accrues monthly interest payments and SVVI is required to fund a debt service reserve for off-season interest payments (those due from September to May). The reserve is to be funded by equal monthly installments during the months of June, July and August. Monthly interest payments are transferred to the Company from this debt service reserve. The mortgage loan agreements also contain certain participating interest and note pay-down provisions. During the years ended December 31, 2017, 2016 and 2015, the Company recognized \$0.7 million, \$0.8 million and \$1.5 million of participating interest income, respectively. SVVI is a VIE, but it was determined that the Company was not the primary beneficiary of this VIE. The Company's maximum exposure to loss associated with SVVI is limited to the Company's outstanding mortgage note and related accrued interest receivable. At December 31, 2017, the weighted average interest rate was 7.33%.
- (7) The Company's first mortgage loan agreement with Imagine Schools Non-Profit, Inc. and affiliates (Imagine) is secured by 8 charter school properties located in Indiana, Ohio, South Carolina, and Pennsylvania. At December 31, 2017, the face amount of the mortgage note was \$57.9 million. The note bears interest at a fixed rate of 7.00%. The note requires monthly principal and interest payments of \$608 thousand and additional principal pay downs if certain events occur including property sales. See Note 6 for further discussion.
- (8) The Company's mortgage loan agreement with Och-Ziff Real Estate (OZRE) is secured by 14 ski properties located in New Hampshire, Washington, Utah, Tennessee, Maine, Colorado, Vermont, Massachusetts, California and British Columbia, Canada. The Company received a \$3.0 million origination fee upon closing. At December 31, 2017, the face amount of the mortgage notes were \$250.3 million. The note bears interest at a fixed rate of 8.50% and requires monthly interest payments. Interest income on the notes and the origination fee are being recognized using the effective interest method. The note has an effective interest rate of approximately 8.60%. During the year ended December 31, 2017,

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

the Company received a partial prepayment of \$0.7 million and a prepayment premium of \$0.2 million that is included in mortgage and other financing income.

- (9) The Company's first mortgage loan agreement with Genesis Health Clubs of Omaha, Sports West LLC, is secured by a health club facility located in Omaha, Nebraska. At December 31, 2017, the face amount of the mortgage note was \$5.8 million. The note bears interest at 7.85% in years one to six and LIBOR plus 6.85% in years seven to ten. The note requires monthly interest payments.
- (10) The Company's first mortgage loan agreement with Genesis Health Clubs Cass Street LLC is secured by a health club facility located in Omaha, Nebraska. At December 31, 2017, the face amount of the mortgage note was \$10.8 million. The note bears interest at 7.85% in years one to six and LIBOR plus 6.85% in years seven to ten. The note requires monthly interest payments.
- (11) The Company's first mortgage loan agreement with Montparnasse 56 USA is secured by the observation deck of the John Hancock building in Chicago, Illinois. At December 31, 2017, the face amount of the mortgage note was \$32.0 million. This note requires monthly interest payments. On December 22, 2016, the Company entered into an amendment to the loan agreement with the borrower which eliminated the full prepayment option with penalty in 2017 per the original agreement and replaced it with partial prepayment options in 2017 and 2027 with penalty. This amendment also reduced the interest rate to 9.25% which began on July 1, 2017. The Company received a partial prepayment during the year ended December 31, 2017 of \$4.0 million and a prepayment premium of \$0.8 million. This premium is being recognized through the effective interest method over the remaining life of the note due to the related amendment to the loan agreement.
- (12) The Company's first mortgage loan agreement with LBE Investments, Ltd. is secured by a charter school property located in Queen Creek, Arizona. At December 31, 2017, the face amount of the mortgage note was \$5.1 million. The note bears interest at a fixed rate of 9.00%. The note is fully amortizing and requires monthly principal and interest payments of \$52 thousand.
- (13) The Company's first mortgage loan agreements with LBE Investments, Ltd. are secured by three charter school properties located in Gilbert and Queen Creek, Arizona. At December 31, 2017, the face amount of the mortgage notes were \$32.1 million. The notes bear interest beginning at 9.50% with increases of 0.50% every five years. The notes are fully amortizing and require monthly payments of principal and interest. The notes have a weighted average effective interest rate of approximately 9.79%.
- (14) The Company's first mortgage loan agreement with Topgolf USA Austin is secured by a golf entertainment complex located in Austin, Texas. At December 31, 2017, the face amount of the mortgage note was \$12.2 million. The note bears interest at a fixed rate of 11.31%. The note is fully amortizing and requires monthly principal and interest payments of \$141 thousand.
- (15) The Company's first mortgage loan agreement with 169 Jenks is secured by a public charter school property located in St. Paul, Minnesota. At December 31, 2017, the face amount of the mortgage note was \$8.6 million. The note bears interest beginning at 8.50% which increases annually based on a formula of the rate multiplied by 1.025%. Construction on this note was completed in three phases. At December 31, 2017, the phases bear interest at 9.15%, 8.71% and 8.50%. The note requires monthly interest payments. The note has a weighted average effective interest rate of approximately 10.33%.
- (16) The Company's first mortgage loan agreement with Beloved Community Charter School, Inc. is secured by a charter school property located in Jersey City, New Jersey. At December 31, 2017, the face amount of the mortgage note was \$12.2 million. The note bears interest beginning at 9.50% with increases of 0.50% every five years and requires monthly interest payments. The note has an effective interest rate of approximately 9.50%, which is net of a servicer fee to HighMark.
- (17) The Company's first mortgage loan agreement with Peak Resorts, Inc. (Peak) is secured by one ski property located in Vermont. Mount Snow is approximately 588 acres and is located in both West Dover and Wilmington, Vermont. At

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

December 31, 2017, the face amount of the mortgage note was \$51.1 million. The note requires monthly interest payments and Peak is required to fund a debt service reserve for off-season interest payments (those due from April to December). The reserve is to be funded by equal monthly installments during the months of January, February and March. Monthly interest payments are transferred to the Company from this debt service reserve. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI. At December 31, 2017, the interest rate was 11.26%.

- (18) The Company's first mortgage loan agreements with Peak are secured by four ski properties located in Ohio and Pennsylvania with a total of approximately 510 acres. At December 31, 2017, the face amount of the mortgage notes were \$37.6 million. The notes require monthly interest payments and Peak is required to fund a debt service reserve for off-season interest payments (those due from April to December). The reserve is to be funded by equal monthly installments during the months of January, February and March. Monthly interest payments are transferred to the Company from this debt service reserve. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI. At December 31, 2017, the interest rate was 10.43%.
- (19) The Company's first mortgage loan agreement with Peak is secured by a ski property located in Chesterland, Ohio with approximately 135 acres. At December 31, 2017, the face amount of the mortgage note was \$4.6 million. The note requires monthly interest payments and Peak is required to fund a debt service reserve for off-season interest payments (those due from April to December). The reserve is to be funded by equal monthly installments during the months of January, February and March. Monthly interest payments are transferred to the Company from this debt service reserve. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI. At December 31, 2017, the interest rate was 10.88%.
- (20) The Company's first mortgage loan agreement with Peak is secured by a ski property located in Hunter, New York with approximately 240 acres. At December 31, 2017, the face amount of the mortgage note was \$21.0 million. The note requires monthly interest payments and Peak is required to fund a debt service reserve for off-season interest payments (those due from April to December). The reserve is to be funded by equal monthly installments during the months of January, February and March. Monthly interest payments are transferred to the Company from this debt service reserve. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI. At December 31, 2017, the interest rate was 8.14%.
- (21) The Company's first mortgage loan agreement with Topgolf USA Midvale, LLC is secured by a golf entertainment complex located in Midvale, Utah. On November 1, 2016, this note was amended and restated to change the maturity date to May 31, 2036. At December 31, 2017, the face amount of the mortgage note was \$17.5 million. The note bears interest at a fixed rate of 10.25% and requires monthly interest payments.
- (22) The Company's first mortgage loan agreement with Friends of Millville Public Charter School is secured by a public charter school property located in Millville, New Jersey. At December 31, 2017, the face amount of the mortgage note was \$6.2 million. The note bears interest beginning at 9.75% with annual increases by a factor of approximately 2% and requires monthly interest payments. At December 31, 2017, the interest rate was 9.95%. The note has an effective interest rate of approximately 10.40%, which is net of a servicer fee to HighMark.
- (23) The Company's first mortgage loan agreement with Topgolf USA West Chester, LLC is secured by a golf entertainment complex located in West Chester, Ohio. At December 31, 2017, the face amount of the mortgage note was \$18.1 million. The note bears interest at a fixed rate of 9.75% and requires monthly interest payments.
- (24) The Company's first mortgage loan agreement with Friends of Vineland Public Charter School is secured by a public charter school property located in Vineland, New Jersey. At December 31, 2017, the face amount of the mortgage note was \$9.8 million. The note bears interest beginning at 9.75% with annual increases by a factor of approximately 2% and requires monthly interest payments. Interest income will be recognized using the effective interest method upon completion of construction.
- (25) The Company's first mortgage loan agreement with The SAE School, Inc. is secured by a private school property located in Mableton, Georgia. At December 31, 2017, the face amount of the mortgage note was \$4.7 million. The note

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

bears interest beginning at 8.50% with annual increases by a factor of approximately 2% and requires monthly interest payments. The note has an effective interest rate of approximately 9.80%.

- (26) The Company's first mortgage loan agreement with International Charter School of Atlanta, Inc. is secured by a public charter school property located in Roswell, Georgia. At December 31, 2017, the face amount of the mortgage note was \$4.1 million. The note bears interest beginning at 8.75% with annual increases by a factor of approximately 2% and requires monthly interest payments. Interest income will be recognized using the effective interest method upon completion of construction.
- (27) The Company's first mortgage loan agreement with Genesis Innovation Academy, Inc. is secured by a public charter school property located in Atlanta, Georgia. At December 31, 2017, the face amount of the mortgage note was \$4.2 million. The note bears interest beginning at 8.50% with annual increases by a factor of approximately 2% and requires monthly interest payments. Interest income will be recognized using the effective interest method upon completion of construction.
- (28) The Company's first mortgage loan agreement with CG Educational Holding Corp., is secured by a public charter school property located in Bronx, New York. At December 31, 2017, the face amount of the mortgage note was \$11.3 million. The note bears interest beginning at 8.75% with annual increases by a factor of approximately 2% and requires monthly interest payments. Interest income will be recognized using the effective interest method upon completion of construction.
- (29) The Company's first mortgage loan agreement with Friends of Bridgeton Public Charter School, is secured by a public charter school property located in Bridgeton, New Jersey. At December 31, 2017, the face amount of the mortgage note was \$2.6 million. The note bears interest beginning at 10.14% with annual increases by a factor of approximately 2% and requires monthly interest payments. The note has an effective interest rate of approximately 10.70%, which is net of a servicer fee to HighMark.
- (30) The Company's first mortgage loan agreement with Colorado Military Academy Building Corporation is secured by a public charter school property located in Colorado Springs, Colorado. At December 31, 2017, the face amount of the mortgage note was \$11.6 million. The note bears interest beginning at 8.80% with annual increases by a factor of approximately 2% and requires monthly interest payments. Interest income will be recognized using the effective interest method upon completion of construction.
- (31) The Company's first mortgage loan agreement with SAIL: School for Arts-Infused Learning, Inc. is secured by a public charter school property located in Evans, Georgia. At December 31, 2017, the face amount of the mortgage note was \$9.8 million. The note bears interest beginning at 8.50% with annual increases by a factor of approximately 2% and requires monthly interest payments. The note has an effective interest rate of approximately 9.70%.
- (32) The Company's first mortgage loan agreement with Ladybird Fish Hawk LLC is secured by an early childhood education property located in Lithia, Florida. At December 31, 2017, the face amount of the mortgage note was \$0.7 million. The note bears interest beginning at 7.50% during construction and increases to 8.25% at commencement with annual increases by a factor of approximately 2%. The note requires monthly interest payments upon completion of construction. Interest income will be recognized using the effective interest method upon completion of construction.
- (33) The Company's first mortgage loan agreements with Endeavor Schools are secured by 28 education facilities including both early education and private school properties located in California, Florida, Georgia, Minnesota, Nevada, North Carolina, Ohio and Texas. At December 31, 2017, the face amount of the mortgage notes were \$142.9 million. The notes bear interest beginning at 7.25% with increases every three years by a multiple of 1.0625 and require monthly interest payments. The notes contain prepayment provisions which allow the borrower to prepay with a premium based on a multiple of the remaining loan balance. In addition, the notes contain a loan to lease conversion option in which the borrower has the right to put the underlying real estate assets to the Company and become the tenant under a lease structure. Interest income on the notes is being recognized using the effective interest method without the fixed interest rate increases due to these prepayment and conversion options. Subsequent to December 31, 2017, the borrower exercised its put option to convert the mortgage note agreement to a lease agreement. As a result, in 2018, the Company

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

recorded the rental property at fair value, which approximated the carrying value of its investment on the conversion date. There was no gain or loss recognized on this transaction. The properties are leased pursuant to a triple-net master-lease with a 25-year term.

#### 6. Investment in Direct Financing Leases

The Company's investment in direct financing leases relates to the Company's lease of six public charter school properties as of December 31, 2017 and 12 public charter school properties as of December 31, 2016, with affiliates of Imagine Schools, Inc. (Imagine). Investment in direct financing leases, net represents estimated unguaranteed residual values of leased assets and net unpaid rentals, less related deferred income. The following table summarizes the carrying amounts of investment in direct financing leases, net as of December 31, 2017 and 2016 (in thousands):

	 2017	2016	
Total minimum lease payments receivable	\$ 112,411	\$	215,753
Estimated unguaranteed residual value of leased assets	47,000		85,247
Less deferred income (1)	(101,508)		(198,302)
Investment in direct financing leases, net	\$ 57,903	\$	102,698

(1) Deferred income is net of \$0.8 million and \$1.3 million of initial direct costs at December 31, 2017 and 2016, respectively.

During 2015, the Company completed the sale of one public charter school property located in Pennsylvania and previously leased to Imagine with a carrying value of \$4.7 million. There was no gain or loss recognized on this sale. Additionally, during 2015, the Company terminated a portion of its master lease with Imagine related to one public charter school property located in Ohio. The property was subsequently leased to another operator pursuant to a long-term, triple-net lease agreement that is classified as an operating lease. There was no gain or loss recognized on this lease termination.

During 2016, the Company completed the sale of nine public charter school properties previously leased to Imagine as part of a master lease. Seven of these schools were sold to Imagine and two were sold to third parties. These properties are located in Georgia, Indiana, Ohio, Missouri and South Carolina and had a total net carrying value of \$91.3 million when sold. The Company received net cash proceeds totaling \$21.0 million (a portion of which was funded through the liquidation of the letter of credit and escrow reserve previously provided by Imagine pursuant to the master lease) and a mortgage note receivable from Imagine for \$70.3 million. The note is secured by eight public charter schools as of December 31, 2017. See Note 5 for more detail on this mortgage note receivable. There were no gains or losses recognized on these sales. The Company determined that no allowance for losses on the investment in direct financing leases was necessary at December 31, 2016.

During 2017, the Company entered into revised lease terms with Imagine which reduced the rental payments and term on six properties. As a result of the revised lease terms, these six properties were classified as operating leases. Due to lease negotiations during the three months ended June 30, 2017, management evaluated whether it could recover its investment in these leases taking into account the revised lease terms and independent appraisals prepared as of June 30, 2017, and determined the carrying value of the investment in the direct financing leases exceeded the expected lease payments to be received and residual values for these six leases. Accordingly, the Company recorded an impairment charge of \$9.6 million during the year ended December 31, 2017, which included an allowance for lease loss of \$7.3 million and a charge of \$2.3 million related to estimated unguaranteed residual value.

Additionally, during 2017, the Company performed its annual review of the estimated unguaranteed residual value on its other properties leased to Imagine and determined that the residual value on one of these properties was impaired. As such, the Company recorded an impairment charge of the unguaranteed residual value of \$0.6 million during the year ended December 31, 2017.

# EPR PROPERTIES Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

The Company's direct financing leases have expiration dates ranging from approximately 14 to 16 years. Future minimum rentals receivable on this direct financing lease at December 31, 2017 are as follows (in thousands):

	A	Amount			
Year:					
2018	\$	6,301			
2019		6,490			
2020		6,685			
2021		6,885			
2022		7,092			
Thereafter		78,958			
Total	\$	112,411			

#### 7. Debt

Debt at December 31, 2017 and 2016 consists of the following (in thousands):

		2017	2016
(1)	Mortgage note payable, 6.07%, paid in full on January 6, 2017		9,331
(2)	Mortgage note payable, 6.06%, paid in full on February 1, 2017	_	8,615
(3)	Mortgage notes payable, 5.73%-5.95%, paid in full on April 3, 2017	_	30,486
(4)	Mortgage notes payable, 4.00%, paid in full on April 6, 2017	_	88,629
(5)	Mortgage notes payable, 5.86%, paid in full on July 3, 2017	_	22,139
(6)	Mortgage note payable, 5.29%, paid in full on July 7, 2017	_	3,298
(7)	Mortgage note payable, 6.19%, due February 1, 2018	11,684	12,452
(8)	Senior unsecured notes payable, 7.75%, due July 15, 2020	250,000	250,000
(9)	Unsecured revolving variable rate credit facility, LIBOR + 1.00%, due February 27, 2022	210,000	_
(10)	Senior unsecured notes payable, 5.75%, due August 15, 2022	350,000	350,000
(11)	Unsecured term loan payable, LIBOR + 1.10%, \$350,000 fixed at 2.71% through April 4, 2019 and 3.15% from April 5, 2019 to February 7, 2022, due February 27, 2023 Senior unsecured notes payable, 5.25%, due July 15, 2023	400,000 275,000	350,000 275,000
(13)	Senior unsecured notes payable, 4.35%, due August 22, 2024	148,000	148,000
(14)	Senior unsecured notes payable, 4.50%, due Aragust 22, 2024 Senior unsecured notes payable, 4.50%, due April 1, 2025	300,000	300,000
(15)	Senior unsecured notes payable, 4.56%, due August 22, 2026	192,000	192,000
(16)	Senior unsecured notes payable, 4.75%, due December 15, 2026	,	<i>'</i>
` ′	1 2	450,000	450,000
(17)	Senior unsecured notes payable, 4.50%, due June 1, 2027	450,000	
(18)	Bonds payable, variable rate, due August 1, 2047	24,995	24,995
	Less: deferred financing costs, net	(32,852)	(29,320)
	Total	\$3,028,827	\$2,485,625

- (1) The Company's mortgage note payable was paid in full on January 6, 2017 prior to its maturity date of April 6, 2017. The note was secured by one theatre property.
- (2) The Company's mortgage note payable was paid in full on February 1, 2017 prior to its maturity date of March 1, 2017. The note was secured by one theatre property.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

- (3) The Company's mortgage notes payable were paid in full on April 3, 2017 prior to their maturity date of May 1, 2017. The notes were secured by four theatre properties.
- (4) The Company's mortgage note payable was paid in full on April 6, 2017 prior to its maturity date of July 6, 2017. The note was secured by 11 theatre properties. In connection with this note payoff, the Company recorded a gain on early extinguishment of debt of \$1.0 million. The gain represents the difference between the carrying value of the note and the amount due at payoff as the note was recorded at fair value upon acquisition and was not anticipated to be paid off in advance of maturity.
- (5) The Company's mortgage note payable was paid in full on July 3, 2017 prior to its maturity date of August 1, 2017. The note was secured by two theatre properties.
- (6) The Company's mortgage note payable was paid in full on July 7, 2017. The note was secured by one theatre property.
- (7) The Company's mortgage note payable due February 1, 2018 is secured by one theatre property which had a net book value of approximately \$18.5 million at December 31, 2017. On January 2, 2018, this loan was prepaid in full.
- (8) On June 30, 2010, the Company issued \$250.0 million in senior unsecured notes due on July 15, 2020. The notes bear interest at 7.75%. Interest is payable on July 15 and January 15 of each year beginning on January 15, 2011 until the stated maturity date of July 15, 2020. The notes were issued at 98.29% of their principal amount. The notes contain various covenants, including: (i) a limitation on incurrence of any debt that would cause the ratio of the Company's debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of the Company's secured debt to adjusted total assets to exceed 40%; (iii) a limitation on incurrence of any debt which would cause the Company's debt service coverage ratio to be less than 1.5 times; and (iv) the maintenance at all times of total unencumbered assets not less than 150% of the Company's outstanding unsecured debt. On February 28, 2018, the Company redeemed all of the outstanding 7.75% senior notes. The notes were redeemed at a price equal to the principal amount of \$250.0 million plus a premium of \$28.6 million calculated pursuant to the terms of the indenture, together with accrued and unpaid interest up to, but not including the redemption date.
- (9) The Company's unsecured revolving credit facility (the facility) bears interest at LIBOR plus 1.00%, which was 2.49% on December 31, 2017. Interest is payable monthly. On September 27, 2017, the Company amended its unsecured revolving credit facility and its unsecured term loan facility. The amendments to the unsecured revolving portion of the credit facility, among other things, (i) increase the initial maximum available amount from \$650.0 million to \$1.0 billion, (ii) extend the maturity date from April 24, 2019, to February 27, 2022 (with the Company having the right to extend the loan for an additional seven months) and (iii) lower the interest rate and facility fee pricing based on a grid related to the Company's senior unsecured credit ratings which at closing was LIBOR plus 1.00% and 0.20%, versus LIBOR plus 1.25% and 0.25%, respectively, under the previous terms. In connection with the amendment, \$19 thousand of deferred financing costs (net of accumulated amortization) were written off during the year ended December 31, 2017 and are included in costs associated with loan refinancing. As of December 31, 2017, the Company had \$210.0 million outstanding under the facility and total availability under the revolving credit facility was \$790.0 million. In addition, there is a \$1.0 billion accordion feature on the combined unsecured revolving credit and term loan facility that increases the maximum borrowing amount available under the combined facility, subject to lender approval, from \$1.4 billion to \$2.4 billion. If the Company exercises all or any portion of the accordion feature, the resulting increase in the facility may have a shorter or longer maturity date and different pricing terms. The facility contains financial covenants or restrictions that limit the Company's levels of consolidated debt, secured debt, investment levels outside certain categories and dividend distributions, and require the Company to maintain a minimum consolidated tangible net worth and meet certain coverage levels for fixed charges and debt service.

In connection with the amendment to the unsecured consolidated credit agreement, the obligations of the Company's subsidiaries that were co-borrowers under the Company's prior senior unsecured revolving credit and term loan facility were released. As a result, simultaneously with the amendment, the guarantees by the Company's subsidiaries that were guarantors with respect to the Company's outstanding 4.50% Senior Notes due 2027, 4.75% Senior Notes due 2026, 4.50% Senior Notes due 2025, 5.25% Senior Notes due 2023, 5.75% Senior Notes due 2022, and 7.75% Senior Notes due 2020 were released in accordance with the terms of the applicable indentures governing such notes.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

- (10) On August 8, 2012, the Company issued \$350.0 million in senior unsecured notes due on August 15, 2022. The notes bear interest at 5.75%. Interest is payable on February 15 and August 15 of each year beginning on February 15, 2013 until the stated maturity date of August 15, 2022. The notes were issued at 99.998% of their principal amount. The notes contain various covenants, including: (i) a limitation on incurrence of any debt that would cause the ratio of the Company's debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of the Company's secured debt to adjusted total assets to exceed 40%; (iii) a limitation on incurrence of any debt which would cause the Company's debt service coverage ratio to be less than 1.5 times; and (iv) the maintenance at all times of total unencumbered assets not less than 150% of the Company's outstanding unsecured debt.
- (11) The Company's unsecured term loan payable bears interest at LIBOR plus 1.10%, which was 2.49% on December 31, 2017. Interest is payable monthly. On September 27, 2017, the Company amended its unsecured revolving credit facility and its unsecured term loan facility. The amendments to the unsecured term loan portion of the credit facility, among other things, (i) increase the initial amount from \$350.0 million to \$400.0 million, (ii) extend the maturity date from April 24, 2020 to February 27, 2023 and (iii) lower the interest rate on a grid related to the Company's senior unsecured credit ratings which at closing was LIBOR plus 1.10% versus LIBOR plus 1.40% under previous terms. In connection with the amendment, \$1.5 million of deferred financing costs (net of accumulated depreciation) were written off during the year ended December 31, 2017 and are included in costs associated with loan refinancing. At closing, the Company borrowed the remaining \$50.0 million available on the \$400.0 million term loan portion of the facility, which was used to pay down a portion of the Company's unsecured revolving credit facility. In addition, there is a \$1.0 billion accordion feature on the combined unsecured revolving credit and term loan facility that increases the maximum borrowing amount available under the combined facility, subject to lender approval, from \$1.4 billion to \$2.4 billion. If the Company exercises all or any portion of the accordion feature, the resulting increase in the facility may have a shorter or longer maturity date and different pricing terms. The facility contains financial covenants or restrictions that limit the Company's levels of consolidated debt, secured debt, investment levels outside certain categories and dividend distributions, and require the Company to maintain a minimum consolidated tangible net worth and meet certain coverage levels for fixed charges and debt service.
- (12) On June 18, 2013, the Company issued \$275.0 million in senior unsecured notes due on July 15, 2023. The notes bear interest at 5.25%. Interest is payable on January 15 and July 15 of each year beginning on January 15, 2014 until the stated maturity date of July 15, 2023. The notes were issued at 99.546% of their principal amount. The notes contain various covenants, including: (i) a limitation on incurrence of any debt that would cause the ratio of the Company's debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of the Company's secured debt to adjusted total assets to exceed 40%; (iii) a limitation on incurrence of any debt which would cause the Company's debt service coverage ratio to be less than 1.5 times and (iv) the maintenance at all times of the Company's total unencumbered assets such that they are not less than 150% of the Company's outstanding unsecured debt.
- (13) On August 22, 2016, the Company issued \$148.0 million of senior unsecured notes in a private placement transaction. The notes bear interest at an annual rate of 4.35% and are due August 22, 2024. In connection with the amendment to the unsecured consolidated credit agreement on September 27, 2017, the guarantees by the Company's subsidiaries that were guarantors of the Company's outstanding 4.35% Series A Guaranteed Senior Notes due August 22, 2024 and 4.56% Series B Guaranteed Senior Notes due August 22, 2026 (referred to herein as the "private placement notes") were also released. The foregoing release was effected by the Company entering into an amendment to the Note Purchase Agreement, dated as of September 27, 2017. The amendment to the private placement notes releases the Company's subsidiary guarantors as described above and among other things: (i) amends certain financial and other covenants and provisions in the Note Purchase Agreement to conform generally to the corresponding covenants and provisions contained in the amended unsecured consolidated credit agreement; (ii) provides the investors thereunder certain additional guaranty and lien rights, in the event that certain subsequent events occur; (iii) expands the scope of the "most favored lender" covenant contained in the Note Purchase Agreement; and (iv) imposes restrictions on debt that can be incurred by certain subsidiaries of the Company.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

- (14) On March 16, 2015, the Company issued \$300.0 million in aggregate principal amount of senior notes due on April 1, 2025 pursuant to an underwritten public offering. The notes bear interest at an annual rate of 4.50%. Interest is payable on April 1 and October 1 of each year beginning on October 1, 2015 until the stated maturity date of April 1, 2025. The notes were issued at 99.638% of their face value. The notes contain various covenants, including: (i) a limitation on incurrence of any debt which would cause the ratio of the Company's debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of the Company's secured debt service coverage ratio to be less than 1.5 times and (iv) the maintenance at all times of the Company's total unencumbered assets such that they are not less than 150% of the Company's outstanding unsecured debt.
- (15) On August 22, 2016, the Company issued \$192.0 million of senior unsecured notes in a private placement transaction. The notes bear interest at an annual rate of 4.56% and are due August 22, 2026. In connection with the amendment to the unsecured consolidated credit agreement on September 27, 2017, the guarantees by the Company's subsidiaries that were guarantors of the Company's outstanding 4.35% Series A Guaranteed Senior Notes due August 22, 2024 and 4.56% Series B Guaranteed Senior Notes due August 22, 2026 (referred to herein as the "private placement notes") were also released. The foregoing release was effected by the Company entering into an amendment to the Note Purchase Agreement, dated as of September 27, 2017. The amendment to the private placement notes releases the Company's subsidiary guarantors as described above and among other things: (i) amends certain financial and other covenants and provisions in the Note Purchase Agreement to conform generally to the corresponding covenants and provisions contained in the amended unsecured consolidated credit agreement; (ii) provides the investors thereunder certain additional guaranty and lien rights, in the event that certain subsequent events occur; (iii) expands the scope of the "most favored lender" covenant contained in the Note Purchase Agreement; and (iv) imposes restrictions on debt that can be incurred by certain subsidiaries of the Company.
- (16) On December 14, 2016, the Company issued \$450.0 million in aggregate principal amount of senior notes due on December 14, 2026 pursuant to an underwritten public offering. The notes bear interest at an annual rate of 4.75%. Interest is payable on June 15 and December 15 of each year beginning on June 15, 2017, until the stated maturity date of December 15, 2026. The notes were issued at 98.429% of their face value. The notes contain various covenants, including: (i) a limitation on incurrence of any debt which would cause the ratio of the Company's debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of the Company's secured debt to adjusted total assets to exceed 40%; (iii) a limitation on incurrence of any debt which would cause the Company's debt service coverage ratio to be less than 1.5 times and (iv) the maintenance at all times of the Company's total unencumbered assets such that they are not less than 150% of the Company's outstanding unsecured debt.
- (17) On May 23, 2017, the Company issued \$450.0 million in aggregate principal amount of senior notes due on June 1, 2027 pursuant to an underwritten public offering. The notes bear interest at an annual rate of 4.50%. Interest is payable on June 1 and December 1 of each year beginning on December 1, 2017 until the stated maturity date of June 1, 2027. The notes were issued at 99.393% of their face value. The notes contain various covenants, including: (i) a limitation on incurrence of any debt which would cause the ratio of the Company's debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of the Company's secured debt service coverage ratio to be less than 1.5 times and (iv) the maintenance at all times of the Company's total unencumbered assets such that they are not less than 150% of the Company's outstanding unsecured debt.
- (18) On August 30, 2017, the Company refinanced its variable-rate bonds payable. The maturity date was extended from October 1, 2037 to August 1, 2047 and the outstanding principal balance and interest rate were not changed. These bonds are secured by three theatres, which had a net book value of approximately \$21.2 million at December 31, 2017, and bear interest at a variable rate which resets on a weekly basis and was 1.60% at December 31, 2017. The bonds requires monthly interest only payments with principal due at maturity.

Certain of the Company's debt agreements contain customary restrictive covenants related to financial and operating performance as well as certain cross-default provisions. The Company was in compliance with all financial covenants at December 31, 2017.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

Principal payments due on long-term debt obligations subsequent to December 31, 2017 (without consideration of any extensions) are as follows (in thousands):

	Amount		
Year:			
2018	\$	11,684	
2019			
2020		250,000	
2021			
2022		560,000	
Thereafter		2,239,995	
Less: deferred financing costs, net		(32,852)	
Total	\$	3,028,827	

The Company capitalizes a portion of interest costs as a component of property under development. The following is a summary of interest expense, net for the years ended December 31, 2017, 2016 and 2015 (in thousands):

	2017		2016		2015
Interest on loans	\$	135,023	\$ 101,181	\$	92,140
Amortization of deferred financing costs		6,167	4,787		4,588
Credit facility and letter of credit fees		2,005	1,873		1,759
Interest cost capitalized		(9,879)	(10,697)		(18,547)
Interest income		(192)	<u> </u>		(25)
Interest expense, net	\$	133,124	\$ 97,144	\$	79,915

#### 8. Variable Interest Entities

The Company's variable interest in VIEs currently are in the form of equity ownership and loans provided by the Company to a VIE or other partner. The Company examines specific criteria and uses its judgment when determining if the Company is the primary beneficiary of a VIE. Factors considered in determining whether the Company is the primary beneficiary include risk and reward sharing, experience and financial condition of other partner(s), voting rights, involvement in day-to-day capital and operating decisions, representation on a VIE's executive committee, existence of unilateral kick-out rights or voting rights, and level of economic disproportionality between the Company and the other partner(s).

#### **Consolidated VIE**

As of December 31, 2017, the Company had invested approximately \$20.6 million included in property under development in the accompanying consolidated balance sheet for one real estate project which is a VIE. This entity does not have any other significant assets or liabilities at December 31, 2017 and was established to facilitate the development of a theatre project.

#### **Unconsolidated VIE**

At December 31, 2017, the Company's recorded investment in two unconsolidated VIEs totaled \$178.5 million. The Company's maximum exposure to loss associated with these VIEs is limited to the Company's outstanding mortgage notes and related accrued interest receivable of \$178.5 million. These mortgage notes are secured by three recreation properties and one public charter school. While these entities are VIEs, the Company has determined that the power to direct the activities of these VIEs that most significantly impact the VIE's economic performance is not held by the Company.

#### 9. Derivative Instruments

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

All derivatives are recognized at fair value in the consolidated balance sheets within the line items "Other assets" and "Accounts payable and accrued liabilities" as applicable. The Company's derivatives are subject to a master netting arrangement and the Company has elected not to offset its derivative position for purposes of balance sheet presentation and disclosure. The Company had derivative liabilities of \$0.1 million and \$2.5 million recorded in "Accounts payable and accrued liabilities" and derivative assets of \$25.7 million and \$35.9 million recorded in "Other assets" in the consolidated balance sheet at December 31, 2017 and 2016, respectively. The Company has not posted or received collateral with its derivative counterparties as of December 31, 2017 and 2016. See Note 10 for disclosures relating to the fair value of the derivative instruments as of December 31, 2017 and 2016.

#### **Risk Management Objective of Using Derivatives**

The Company is exposed to the effect of changes in foreign currency exchange rates and interest rates on its LIBOR based borrowings. The Company manages this risk by following established risk management policies and procedures including the use of derivatives. The Company's objective in using derivatives is to add stability to reported earnings and to manage its exposure to foreign exchange and interest rate movements or other identified risks. To accomplish this objective, the Company primarily uses interest rate swaps, cross currency swaps and foreign currency forwards.

#### **Cash Flow Hedges of Interest Rate Risk**

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements on its LIBOR based borrowings. To accomplish this objective, the Company currently uses interest rate swaps as its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

As of December 31, 2017, the Company had two interest rate swap agreements to fix the interest rate at 2.64% on \$300.0 million of borrowings under the unsecured term loan facility from from July 6, 2017 to April 5, 2019. Additionally, as of December 31, 2017, the Company had three additional interest rate swap agreements to fix the interest rate at 3.15% on an additional \$50.0 million of borrowings under its unsecured term loan facility from November 6, 2017 to April 5, 2019 and on \$350.0 million of borrowings under the unsecured term loan facility from April 6, 2019 to February 7, 2022.

The change in the fair value of interest rate derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income (AOCI) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings within the same income statement line item as the earnings effect of the hedged transaction. During the years ended December 31, 2017, 2016 and 2015, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt.

Amounts reported in AOCI related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. As of December 31, 2017, the Company estimates that during the twelve months ending December 31, 2018, \$0.5 million will be reclassified from AOCI to interest expense.

#### Cash Flow Hedges of Foreign Exchange Risk

The Company is exposed to foreign currency exchange risk against its functional currency, the U.S. Dollar (USD), on its four Canadian properties. The Company uses cross currency swaps and foreign currency forwards to mitigate its exposure to fluctuations in the Canadian Dollar (CAD) to USD exchange rate on its Canadian properties. These foreign currency derivatives should hedge a significant portion of the Company's expected CAD denominated cash flow of the Canadian properties as their impact on the Company's cash flow when settled should move in the opposite direction of the exchange rates utilized to translate revenues and expenses of these properties.

At December 31, 2017, the Company's cross-currency swaps had a fixed original notional value of \$100.0 million CAD and \$98.1 million USD. The net effect of these swaps is to lock in an exchange rate of \$1.05 CAD per USD on approximately \$13.5 million of annual CAD denominated cash flows on the properties through June 2018. Additionally, on August 30, 2017, the Company entered into a cross-currency swap that will be effective July 1, 2018 with a fixed original notional value of \$100.0 million CAD and \$79.5 million USD. The net effect of these swaps is to lock in an

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## Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

exchange rate of 1.26 CAD per USD on approximately \$13.5 million of annual CAD denominated cash flows on the properties through June 2020.

The change in the fair value of foreign currency derivatives designated and that qualify as cash flow hedges of foreign exchange risk is recorded in AOCI and subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. As of December 31, 2017, the Company estimates that during the twelve months ending December 31, 2018, \$1.0 million will be reclassified from AOCI to other income.

#### **Net Investment Hedges**

As discussed above, the Company is exposed to fluctuations in foreign exchange rates on its four Canadian properties. As such, the Company uses currency forward agreements to hedge its exposure to changes in foreign exchange rates. Currency forward agreements involve fixing the CAD to USD exchange rate for delivery of a specified amount of foreign currency on a specified date. The currency forward agreements are typically cash settled in USD for their fair value at or close to their settlement date. In order to hedge the net investment in four of the Canadian properties, the Company entered into a forward contract with a fixed notional value of \$100.0 million CAD and \$94.3 million USD with a July 2018 settlement date. The exchange rate of this forward contract is approximately \$1.06 CAD per USD. Additionally, on February 28, 2014, the Company entered into a forward contract with a fixed notional value of \$100.0 million CAD and \$88.1 million USD with a July 2018 settlement date. The exchange rate of this forward contract is approximately \$1.13 CAD per USD. These forward contracts should hedge a significant portion of the Company's CAD denominated net investment in these four properties through July 2018 as the impact on AOCI from marking the derivative to market should move in the opposite direction of the translation adjustment on the net assets of these four Canadian properties.

For foreign currency derivatives designated as net investment hedges, the change in the fair value of the derivatives are reported in AOCI as part of the cumulative translation adjustment. Amounts are reclassified out of AOCI into earnings when the hedged net investment is either sold or substantially liquidated.

Below is a summary of the effect of derivative instruments on the consolidated statements of changes in equity and income for the years ended December 31, 2017, 2016 and 2015:

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

# Effect of Derivative Instruments on the Consolidated Statements of Changes in Equity and Income for the Years Ended December 31, 2017, 2016 and 2015 (Dollars in thousands)

	Year Ended December 31,						
<u>Description</u>		2017		2016		2015	
Interest Rate Swaps							
Amount of Gain (Loss) Recognized in AOCI on Derivative	\$	2,479	\$	(2,044)	\$	(2,581)	
Amount of Expense Reclassified from AOCI into Earnings (1)		(2,498)		(5,235)		(2,004)	
Cross Currency Swaps							
Amount of (Loss) Gain Recognized in AOCI on Derivative		(793)		(754)		5,380	
Amount of Income Reclassified from AOCI into Earnings (2)		2,457		2,663		2,396	
<b>Currency Forward Agreements</b>							
Amount of (Loss) Gain Recognized in AOCI on Derivative		(9,547)		(2,804)		24,359	
Amount of Income Reclassified from AOCI into Earnings (2)		_				_	
Total							
Amount of (Loss) Gain Recognized in AOCI on Derivative	\$	(7,861)	\$	(5,602)	\$	27,158	
Amount of (Expense) Income Reclassified from AOCI into Earnings		(41)		(2,572)		392	
2		(11)		(=,0 / =)		272	
Interest expense, net in accompanying consolidated statements of							
income		133,124		97,144		79,915	
Other income in accompanying consolidated statements of income		3,095		9,039		3,629	

- (1) Included in "Interest expense, net" in accompanying consolidated statements of income.
- (2) Included in "Other expense" or "Other income" in the accompanying consolidated statements of income.

# **Credit-risk-related Contingent Features**

The Company has agreements with each of its interest rate derivative counterparties that contain a provision where if the Company defaults on any of its obligations for borrowed money or credit in an amount exceeding \$25.0 million for two of the agreements and \$50.0 million for three of the agreements and such default is not waived or cured within a specified period of time, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its interest rate derivative obligations.

As of December 31, 2017, the fair value of the Company's derivatives in a liability position related to these agreements was \$0.1 million. If the Company breached any of the contractual provisions of the derivative contracts, it would be required to settle its obligations under the agreements at their termination value. The balance of this obligation, after considering the right of offset, at December 31, 2017 was zero.

### 10. Fair Value Disclosures

The Company has certain financial instruments that are required to be measured under the FASB's Fair Value Measurement guidance. The Company currently does not have any non-financial assets and non-financial liabilities that are required to be measured at fair value on a recurring basis.

As a basis for considering market participant assumptions in fair value measurements, the FASB's Fair Value Measurement guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). Level 1 inputs use quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 3 inputs

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

#### **Derivative Financial Instruments**

The Company uses interest rate swaps, foreign currency forwards and cross currency swaps to manage its interest rate and foreign currency risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves, foreign exchange rates, and implied volatilities. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees. In conjunction with the FASB's fair value measurement guidance, the Company made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives also use Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by itself and its counterparties. As of December 31, 2017, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives and therefore, has classified its derivatives as Level 2 within the fair value reporting hierarchy.

The table below presents the Company's assets and liabilities measured at fair value on a recurring basis as of December 31, 2017 and 2016, aggregated by the level in the fair value hierarchy within which those measurements are classified and by derivative type.

# Assets and Liabilities Measured at Fair Value on a Recurring Basis at December 31, 2017 and 2016 (Dollars in thousands)

Description	Active for I	d Prices in e Markets dentical s (Level I)	O	significant Other Observable uts (Level 2)	Unol	nificant bservable s (Level 3)	_	alance at cember 31,
2017:								
Cross Currency Swaps*	\$	_	\$	1,041	\$	_	\$	1,041
Cross Currency Swaps**	\$	_	\$	(134)	\$	_	\$	(134)
Currency Forward Agreements*	\$		\$	22,235	\$		\$	22,235
Interest Rate Swap Agreements*	\$	_	\$	2,496	\$	_	\$	2,496
2016:								
Cross Currency Swaps*	\$		\$	4,158	\$		\$	4,158
Currency Forward Agreements*	\$		\$	31,782	\$		\$	31,782
Interest Rate Swap Agreements**	\$	_	\$	(2,482)	\$	_	\$	(2,482)

<sup>\*</sup>Included in "Other assets" in the accompanying consolidated balance sheet.

<sup>\*\*</sup>Included in "Accounts payable and accrued liabilities" in the accompanying consolidated balance sheet.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

#### Non-recurring fair value measurements

The table below presents the Company's assets measured at fair value on a non-recurring basis during the year ended December 31, 2017 aggregated by the level in the fair value hierarchy within which those measurements fall.

# Assets Measured at Fair Value on a Non-Recurring Basis During the Year Ended December 31, 2017 (Dollars in thousands)

<u>Description</u>	Quoted Prices in Active Markets for Identical Assets (Level I)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at end of period	
Investment in a direct financing lease, net	\$ —	\$ —	\$ 35,807	\$ 35,807	

As discussed further in Note 6, during the year ended December 31, 2017, the Company recorded impairment charges totaling \$10.2 million related to its investment in a direct financing lease, net. Management estimated the fair values of this investment taking into account various factors including independent appraisals, input from an outside broker and current market conditions. The Company determined, based on the inputs, that its valuation of the investment was classified within Level 3 of the fair value hierarchy as many of the assumptions are not observable. During 2017, the Company entered into revised lease terms on these properties and as a result, these properties were classified as operating leases and moved to rental properties.

There were no non-recurring measurements during the year ended December 31, 2016.

#### **Fair Value of Financial Instruments**

The following methods and assumptions were used by the Company to estimate the fair value of each class of financial instruments at December 31, 2017 and 2016:

#### Mortgage notes receivable and related accrued interest receivable:

The fair value of the Company's mortgage notes and related accrued interest receivable is estimated by discounting the future cash flows of each instrument using current market rates. At December 31, 2017, the Company had a carrying value of \$970.7 million in fixed rate mortgage notes receivable outstanding, including related accrued interest, with a weighted average interest rate of approximately 8.42%. The fixed rate mortgage notes bear interest at rates of 7.00% to 11.31%. Discounting the future cash flows for fixed rate mortgage notes receivable using rates of 7.00% to 11.50%, management estimates the fair value of the fixed rate mortgage notes receivable to be \$992.6 million with an estimated weighted average market rate of 8.79% at December 31, 2017.

At December 31, 2016, the Company had a carrying value of \$614.0 million in fixed rate mortgage notes receivable outstanding, including related accrued interest, with a weighted average interest rate of approximately 8.77%. The fixed rate mortgage notes bear interest at rates of 7.00% to 11.31%. Discounting the future cash flows for fixed rate mortgage notes receivable using rates of 7.00% to 12.00%, management estimates the fair value of the fixed rate mortgage notes receivable to be approximately \$648.5 million with an estimated weighted average market rate of 8.48% at December 31, 2016.

### Investment in direct financing leases, net:

At December 31, 2017, the Company had investments in direct financing leases with a carrying value of \$57.9 million, and with a weighted average effective interest rate of 11.98%. At December 31, 2017, the investment in direct financing leases bears interest at effective rates of 11.90% to 12.38%. The carrying value of the \$57.9 million investment in direct financing leases approximated the fair market value at December 31, 2017.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

At December 31, 2016, the Company had investments in direct financing leases with a carrying value of \$102.7 million, and a weighted average effective interest rate of 12.00%. At December 31, 2016, the investment in direct financing leases bears interest at effective interest rates of 11.79% to 12.38%. The carrying value of the investment in direct financing leases approximated the fair market value at December 31, 2016.

#### **Derivative instruments:**

Derivative instruments are carried at their fair market value.

#### **Debt instruments:**

The fair value of the Company's debt as of December 31, 2017 and 2016 is estimated by discounting the future cash flows of each instrument using current market rates. At December 31, 2017, the Company had a carrying value of \$635.0 million in variable rate debt outstanding with an average weighted interest rate of approximately 2.58%. The carrying value of the variable rate debt outstanding approximates the fair market value at December 31, 2017.

At December 31, 2016, the Company had a carrying value of \$375.0 million in variable rate debt outstanding with an average weighted interest rate of approximately 3.23%. The carrying value of the variable rate debt outstanding approximates the fair market value at December 31, 2016.

As described in Note 9, at December 31, 2017, \$350.0 million of variable rate debt outstanding under the Company's unsecured term loan facility had been effectively converted to a fixed rate through February 7, 2022 by interest rate swap agreements. At December 31, 2016, \$300.0 million of variable rate debt outstanding under the Company's unsecured term loan facility had been effectively converted to a fixed rate through April 5, 2019 by interest rate swap agreements.

At December 31, 2017, the Company had a carrying value of \$2.43 billion in fixed rate debt outstanding with an average weighted interest rate of approximately 5.15%. Discounting the future cash flows for fixed rate debt using December 31, 2017 market rates of 2.49% to 4.56%, management estimates the fair value of the fixed rate debt to be approximately \$2.53 billion with an estimated weighted average market rate of 4.04% at December 31, 2017.

At December 31, 2016, the Company had a carrying value of \$2.14 billion in fixed rate debt outstanding with an average weighted interest rate of approximately 5.27%. Discounting the future cash flows for fixed rate debt using December 31, 2016 market rates of 2.97% to 4.75%, management estimates the fair value of the fixed rate debt to be approximately \$2.21 billion with an estimated weighted average market rate of 4.26% at December 31, 2016.

#### 11. Common and Preferred Shares

#### **Common Shares**

The Board of Trustees declared cash dividends totaling \$4.08 and \$3.84 per common share for the years ended December 31, 2017 and 2016, respectively.

Of the total distributions calculated for tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for cash distributions paid per common share for the years ended December 31, 2017 and 2016 are as follows:

	Cas	Cash Distributions Per Share					
		2017					
Taxable ordinary income	\$	3.5434	\$	3.1659			
Return of capital		0.2762		0.2489			
Long-term capital gain (1)		0.2404		0.4077			
Totals	\$	4.0600	\$	3.8225			

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

(1) Of the long-term capital gain, \$0.0972 and \$0.1060 were unrecaptured section 1250 gains for the years ended December 31, 2017 and 2016, respectively.

During the year ended December 31, 2016, the Company issued an aggregate of 258,263 common shares under the direct share purchase component of its Dividend Reinvestment and Direct Share Purchase Plan (DSPP) for total net proceeds of \$16.9 million.

During the year ended December 31, 2017, the Company issued an aggregate of 1,382,730 common shares under its DSPP for net proceeds of \$98.2 million.

On January 21, 2016, the Company issued 2,250,000 common shares in a registered public offering for total net proceeds, after the underwriting discount and offering expenses of approximately \$125.0 million. The net proceeds from the public offering were used to pay down the Company's unsecured revolving credit facility.

During the year ended December 31, 2017, the Company issued 8,851,264 common shares in connection with its transaction with CNL Lifestyle and OZRE. See Note 3 for further information.

#### **Series C Convertible Preferred Shares**

The Company has outstanding 5.4 million 5.75% Series C cumulative convertible preferred shares (Series C preferred shares). The Company will pay cumulative dividends on the Series C preferred shares from the date of original issuance in the amount of \$1.4375 per share each year, which is equivalent to 5.75% of the \$25 liquidation preference per share. Dividends on the Series C preferred shares are payable quarterly in arrears. The Company does not have the right to redeem the Series C preferred shares except in limited circumstances to preserve the Company's REIT status. The Series C preferred shares have no stated maturity and will not be subject to any sinking fund or mandatory redemption. As of December 31, 2017, the Series C preferred shares are convertible, at the holder's option, into the Company's common shares at a conversion rate of 0.3857 common shares per Series C preferred share, which is equivalent to a conversion price of \$64.82 per common share. This conversion ratio may increase over time upon certain specified triggering events including if the Company's common dividends per share exceeds a quarterly threshold of \$0.6875.

Upon the occurrence of certain fundamental changes, the Company will under certain circumstances increase the conversion rate by a number of additional common shares or, in lieu thereof, may in certain circumstances elect to adjust the conversion rate upon the Series C preferred shares becoming convertible into shares of the public acquiring or surviving company.

The Company may, at its option, cause the Series C preferred shares to be automatically converted into that number of common shares that are issuable at the then prevailing conversion rate. The Company may exercise its conversion right only if, at certain times, the closing price of the Company's common shares equals or exceeds 135% of the then prevailing conversion price of the Series C preferred shares.

Owners of the Series C preferred shares generally have no voting rights, except under certain dividend defaults. Upon conversion, the Company may choose to deliver the conversion value to the owners in cash, common shares, or a combination of cash and common shares.

The Board of Trustees declared cash dividends totaling \$1.4375 per Series C preferred share for each of the years ended December 31, 2017 and 2016, respectively. There were non-cash distributions associated with conversion adjustments of \$0.4918 and \$0.4394 per Series C preferred share for the years ended December 31, 2017 and 2016, respectively. The conversion adjustment provision entitles the shareholders of the Series C preferred shares, upon certain quarterly common share dividend thresholds being met, to receive additional common shares of the Company upon a conversion of the preferred shares into common shares. The increase in common shares to be received upon a conversion is a deemed distribution for federal income tax purposes.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

For tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for cash distributions paid and non-cash deemed distributions per Series C preferred share for the years ended December 31, 2017 and 2016 are as follows:

	Ca	Cash Distributions per Share				
	2017			2016		
Taxable ordinary income	\$	1.3462	\$	1.2735		
Return of capital		_		_		
Long-term capital gain (1)		0.0913		0.1640		
Totals	\$	1.4375	\$	1.4375		

(1) Of the long-term capital gain, \$0.0352 and \$0.0426 were unrecaptured section 1250 gains for the years ended December 31, 2017 and 2016, respectively.

	Non-cash Distributions per Share					
2017			2016			
Taxable ordinary income	\$	0.3527	\$	0.2850		
Return of capital		0.1152		0.1177		
Long-term capital gain (2)		0.0239		0.0367		
Totals	\$	0.4918	\$	0.4394		

(2) Of the long-term capital gain, \$0.0092 and \$0.0095 were unrecaptured section 1250 gains for the year ended December 31, 2017 and 2016, respectively.

#### **Series E Convertible Preferred Shares**

The Company has outstanding 3.4 million 9.00% Series E cumulative convertible preferred shares (Series E preferred shares). The Company will pay cumulative dividends on the Series E preferred shares from the date of original issuance in the amount of \$2.25 per share each year, which is equivalent to 9.00% of the \$25 liquidation preference per share. Dividends on the Series E preferred shares are payable quarterly in arrears. The Company does not have the right to redeem the Series E preferred shares except in limited circumstances to preserve the Company's REIT status. The Series E preferred shares have no stated maturity and will not be subject to any sinking fund or mandatory redemption. As of December 31, 2017, the Series E preferred shares are convertible, at the holder's option, into the Company's common shares at a conversion rate of 0.4616 common shares per Series E preferred share, which is equivalent to a conversion price of \$54.16 per common share. This conversion ratio may increase over time upon certain specified triggering events including if the Company's common dividends per share exceeds a quarterly threshold of \$0.84.

Upon the occurrence of certain fundamental changes, the Company will under certain circumstances increase the conversion rate by a number of additional common shares or, in lieu thereof, may in certain circumstances elect to adjust the conversion rate upon the Series E preferred shares becoming convertible into shares of the public acquiring or surviving company.

The Company may, at its option, cause the Series E preferred shares to be automatically converted into that number of common shares that are issuable at the then prevailing conversion rate. The Company may exercise its conversion right only if, at certain times, the closing price of the Company's common shares equals or exceeds 150% of the then prevailing conversion price of the Series E preferred shares.

Owners of the Series E preferred shares generally have no voting rights, except under certain dividend defaults. Upon conversion, the Company may choose to deliver the conversion value to the owners in cash, common shares, or a combination of cash and common shares.

The Board of Trustees declared cash dividends totaling \$2.25 per Series E preferred share for the years ended December 31, 2017 and 2016. There were non-cash distributions associated with conversion adjustments of \$0.2619 and \$0.2139

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

per Series E preferred share for the years ended December 31, 2017 and 2016, respectively. The conversion adjustment provision entitles the shareholders of the Series E preferred shares, upon certain quarterly common share dividend thresholds being met, to receive additional common shares of the Company upon a conversion of the preferred shares into common shares. The increase in common shares to be received upon a conversion is a deemed distribution for federal income tax purposes.

For tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for cash distributions paid and non-cash deemed distributions per Series E preferred share for the years ended December 31, 2017 and 2016 are as follows:

	Cash Distributions per Share					
	2017			2016		
Taxable ordinary income	\$	2.1070	\$	1.9933		
Return of capital		_				
Long-term capital gain (1)		0.1430		0.2567		
Totals	\$	2.2500	\$	2.2500		

(1) Of the long-term capital gain, \$0.0551 and \$0.0668 were unrecaptured section 1250 gains for the years ended December 31, 2017 and 2016, respectively.

Non-cash Distributions per Share			
2017			2016
\$	0.1428	\$	0.0883
	0.1094		0.1142
	0.0097		0.0114
\$	0.2619	\$	0.2139
		<b>2017</b> \$ 0.1428 0.1094 0.0097	\$ 0.1428 \$ 0.1094 0.0097

(2) Of the long-term capital gain, \$0.0037 and \$0.0030 were unrecaptured section 1250 gains for the years ended December 31, 2017 and 2016, respectively.

#### **Series F Preferred Shares**

On December 21, 2017, the Company completed the redemption of all 5.0 million of its outstanding 6.625% Series F cumulative redeemable preferred shares (Series F preferred shares). The shares were redeemed at a redemption price of \$25.299045 per share. The price is the sum of the \$25.00 per share liquidation preference and a dividend per share of \$0.299045 which equals the quarterly dividend prorated up to, but not including the redemption date for a total aggregate redemption price of approximately \$126.5 million. In conjunction with the redemption, the Company recognized a charge representing the original issuance costs that were paid in 2012 and other redemption related expenses. The Series F preferred share redemption costs, which reduced net income available to common shareholders for the year ended December 31, 2017, were \$4.5 million.

The Board of Trustees declared cash dividends totaling \$1.54123 and \$1.65625 per Series F preferred share for the years ended December 31, 2017 and 2016, respectively. For tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for cash distributions paid per Series F preferred share for the years ended December 31, 2017 and 2016 are as follows:

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

	Cash Distributions per Share			
	2017			2016
Taxable ordinary income	\$	1.8310	\$	1.4673
Return of capital		_		
Long-term capital gain (1)		0.1243		0.1889
Totals	\$	1.9553	\$	1.6562

(1) Of the long-term capital gain, \$0.04792 and \$0.04914 were unrecaptured section 1250 gains for the years ended December 31, 2017 and 2016, respectively.

#### **Series G Preferred Shares**

On November 30, 2017, the Company issued 6.0 million 5.75% Series G cumulative redeemable preferred shares (Series G preferred shares) in a registered public offering for net proceeds of approximately \$144.5 million, after underwriting discounts and expenses. The Company will pay cumulative dividends on the Series G preferred shares from the date of original issuance in the amount of \$1.4375 per share each year, which is equivalent to 5.75% of the \$25.00 liquidation preference per share. Dividends on the Series G preferred shares are payable quarterly in arrears. The Company may not redeem the Series G preferred shares before November 30, 2022, except in limited circumstances to preserve the Company's REIT status. On or after November 30, 2022, the Company may, at its option, redeem the Series G preferred shares in whole at any time or in part from time to time by paying \$25.00 per share, plus any accrued and unpaid dividends up to, but not including the date of redemption. The Series G preferred shares have no stated maturity and will not be subject to any sinking fund or mandatory redemption. The Series G preferred shares are not convertible into any of the Company's securities, except under certain circumstances in connection with a change of control. Owners of the Series G preferred shares generally have no voting rights except under certain dividend defaults.

The Board of Trustees declared cash dividends totaling \$0.183681 per Series G preferred share for the year ended December 31, 2017 that were paid on January 15, 2018.

# **EPR PROPERTIES Notes to Consolidated Financial Statements**

# December 31, 2017, 2016 and 2015

# 12. Earnings Per Share

The following table summarizes the Company's computation of basic and diluted earnings per share (EPS) for the years ended December 31, 2017, 2016 and 2015 (amounts in thousands except per share information):

	Year Ended December 31, 2017				
	Income (numerator)		Shares (denominator)		er Share Amount
Basic EPS:					
Income from continuing operations	\$	262,968			
Less: preferred dividend requirements and redemption costs		(28,750)			
Net income available to common shareholders	\$	234,218	71,191	\$	3.29
<b>Diluted EPS:</b>					
Net income available to common shareholders	\$	234,218	71,191		
Effect of dilutive securities:					
Share options			63		
Net income available to common shareholders	\$	234,218	71,254	\$	3.29
		Year I	Ended December 31,		
	(n	Year l Income numerator)	Ended December 31, Shares (denominator)	P	er Share Amount
Basic EPS:	<u>(n</u>	Income	Shares	P	
Basic EPS: Income from continuing operations	<u>(n</u>	Income	Shares	P	
		Income numerator)	Shares	P	
Income from continuing operations		Income numerator)	Shares	P	
Income from continuing operations  Less: preferred dividend requirements		Income (umerator) 224,982 (23,806)	Shares (denominator)	P	Amount
Income from continuing operations  Less: preferred dividend requirements  Net income available to common shareholders		Income (umerator) 224,982 (23,806)	Shares (denominator)	P	Amount
Income from continuing operations  Less: preferred dividend requirements  Net income available to common shareholders <u>Diluted EPS:</u>	\$	224,982 (23,806) 201,176	Shares (denominator)  63,381	P	Amount
Income from continuing operations  Less: preferred dividend requirements  Net income available to common shareholders  Diluted EPS:  Net income available to common shareholders	\$	224,982 (23,806) 201,176	Shares (denominator)  63,381	P	Amount

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

Vear Ended December 31 2015

	rear Ended December 31, 2015				
	Income (numerator)				Per Share Amount
Basic EPS:					
Income from continuing operations	\$	194,333			
Less: preferred dividend requirements		(23,806)			
Income from continuing operations available to common shareholders	\$	170,527	58,138	\$	2.93
Income from discontinued operations available to common shareholders	\$	199	58,138	\$	0.01
Net income available to common shareholders	\$	170,726	58,138	\$	2.94
Diluted EPS:					
Income from continuing operations available to common shareholders	\$	170,527	58,138		
Effect of dilutive securities:					
Share options		_	190		
Income from continuing operations available to common shareholders	\$	170,527	58,328	\$	2.92
Income from discontinued operations available to common shareholders	\$	199	58,328	\$	0.01
Net income available to common shareholders	\$	170,726	58,328	\$	2.93

The additional 2.1 million common shares for the year ended December 31, 2017 and 2.0 million common shares for both years ended December 31, 2016 and 2015, that would result from the conversion of the Company's 5.75% Series C cumulative convertible preferred shares are not included in the calculation of diluted earnings per share for the years ended December 31, 2017, 2016 and 2015, respectively, because the effect is anti-dilutive. The additional 1.6 million common shares that would result from the conversion of the Company's 9.0% Series E cumulative convertible preferred shares and the corresponding add-back of the preferred dividends declared on those shares are not included in the calculation of diluted earnings per share for the years ended December 31, 2017, 2016 and 2015, because the effect is anti-dilutive.

The dilutive effect of potential common shares from the exercise of share options is included in diluted earnings per share for the years ended December 31, 2017, 2016 and 2015. However, options to purchase 7 thousand, 72 thousand and 236 thousand shares of common shares at per share prices ranging from \$61.79 to \$76.63, \$61.79, and \$51.64 to \$65.50, were outstanding at the end of 2017, 2016 and 2015, respectively, but were not included in the computation of diluted earnings per share because they were anti-dilutive.

## 13. Chief Executive Officer Retirement

On February 24, 2015, the Company announced that David Brain, its then President and Chief Executive Officer, was retiring from the Company. In connection with his retirement, Mr. Brain and the Company entered into a Retirement Agreement pursuant to which he agreed to retire on March 31, 2015 in consideration for certain retirement severance benefits substantially equal to those benefits that would be payable to him under his employment agreement if he were terminated without cause. As a result, the Company recorded retirement severance expense (including share-based compensation costs) during the year ended December 31, 2015 of \$18.6 million. Retirement severance expense includes a cash payment of \$11.8 million, \$5.0 million for the accelerated vesting of 101,640 share options and \$0.4 million of related taxes and other expenses.

## 14. Equity Incentive Plan

All grants of common shares and options to purchase common shares were issued under the Company's 2007 Equity Incentive Plan prior to May 12, 2016 and under the 2016 Equity Incentive Plan on and after May 12, 2016. Under the 2016 Equity Incentive Plan, an aggregate of 1,950,000 common shares, options to purchase common shares and restricted

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

share units, subject to adjustment in the event of certain capital events, may be granted. At December 31, 2017, there were 1,631,841 shares available for grant under the 2016 Equity Incentive Plan.

#### **Share Options**

Share options granted under the 2007 Equity Incentive Plan and the 2016 Equity Incentive Plan have exercise prices equal to the fair market value of a common share at the date of grant. The options may be granted for any reasonable term, not to exceed 10 years, and for employees typically become exercisable at a rate of 25% per year over a four-year period. The Company generally issues new common shares upon option exercise. A summary of the Company's share option activity and related information is as follows:

	Number of shares	Option price per share	Weighted avg. exercise price
Outstanding at December 31, 2014	950,214 \$	18.18 — \$ 65.50	\$ 42.48
Exercised	(476,400)	18.18 — 61.53	37.42
Granted	121,546	61.79 — 61.79	61.79
Forfeited	(79,055)	45.20 — 65.50	63.88
Outstanding at December 31, 2015	516,305 \$	19.02 — \$ 65.50	\$ 48.42
Exercised	(230,319)	19.41 — 65.50	44.05
Outstanding at December 31, 2016	285,986 \$	19.02 — \$ 61.79	\$ 51.93
Exercised	(29,253)	46.86 — 61.79	54.54
Granted	2,215	76.63 — 76.63	76.63
Forfeited/Expired	(1,342)	51.64 — 61.79	59.52
Outstanding at December 31, 2017	257,606 \$	19.02 — \$ 76.63	51.81

The weighted average fair value of options granted was \$7.91 and \$16.35 during 2017 and 2015, respectively. There were no options granted during 2016. The intrinsic value of stock options exercised was \$0.5 million, \$5.2 million, and \$7.3 million during the years ended December 31, 2017, 2016 and 2015, respectively. Additionally, the Company repurchased 22,076 shares into treasury shares in conjunction with the stock options exercised during the year ended December 31, 2017 with a total value of \$1.6 million.

The expense related to share options included in the determination of net income for the years ended December 31, 2017, 2016 and 2015 was \$0.7 million, \$0.9 million, and \$2.5 million (including \$1.4 million included in retirement severance expense in the accompanying consolidated statement of income), respectively. The following assumptions were used in applying the Black-Scholes option pricing model at the grant dates: risk-free interest rate of 2.1% and 1.9% in 2017 and 2015, respectively, dividend yield of 5.4% and 5.9% in 2017 and 2015, respectively, volatility factors in the expected market price of the Company's common shares of 22.0% and 48.0% in 2017 and 2015, respectively, 0.74% and 0.78% expected forfeiture rates for 2017 and 2015, and an expected life of approximately six years for 2017 and 2015. The Company uses historical data to estimate the expected life of the option and the risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. Additionally, expected volatility is computed based on the average historical volatility of the Company's publicly traded shares.

At December 31, 2017, stock-option expense to be recognized in future periods was as follows (in thousands):

	An	nount
Year:		
2018	\$	291
2019		4
2020		4
Total	\$	299

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

The following table summarizes outstanding options at December 31, 2017:

Exercise price range	Options outstanding	Weighted avg. life remaining	Weighted avg. exercise price	Aggregate intrinsic value (in thousands)
\$ 19.02 - 19.99	11,097	1.4		
20.00 - 29.99	_			
30.00 - 39.99	1,428	2.0		
40.00 - 49.99	86,041	4.1		
50.00 - 59.99	75,939	5.8		
60.00 - 69.99	80,886	7.1		
70.00 - 76.63	2,215	9.1		
	257,606	5.5	\$ 51.81	\$ 3,541

The following table summarizes exercisable options at December 31, 2017:

Exercise price range	Options outstanding	Weighted avg. life remaining	Weighted avg. exercise price	Aggregate intrinsic value (in thousands)
\$ 19.02 - 19.99	11,097	1.4		
20.00 - 29.99	_	_		
30.00 - 39.99	1,428	2.0		
40.00 - 49.99	86,041	4.1		
50.00 - 59.99	51,276	5.7		
60.00 - 61.79	38,225	7.1		
70.00 - 76.63		_		
	188,067	5.0	\$ 49.28	\$ 3,044

# **Nonvested Shares**

A summary of the Company's nonvested share activity and related information is as follows:

	Number of shares	 Weighted avg. grant date fair value	Weighted avg. life remaining
Outstanding at December 31, 2016	534,317	\$ 59.22	
Granted	296,914	76.49	
Vested	(209,767)	57.47	
Forfeited	(1,342)	66.88	
Outstanding at December 31, 2017	620,122	\$ 68.07	0.96

The holders of nonvested shares have voting rights and receive dividends from the date of grant. These shares vest ratably over a period of three to four years. The fair value of the nonvested shares that vested was \$15.1 million, \$9.2 million, and \$17.1 million (including \$6.7 million related to the vesting of shares for the Company's former Chief Executive Officer) for the years ended December 31, 2017, 2016 and 2015, respectively. At December 31, 2017, unamortized share-based compensation expense related to nonvested shares was \$21.2 million and will be recognized in future periods as follows (in thousands):

	Amount			
Year:				
2018	\$	10,391		
2019		7,337		
2020		3,445		
Total	\$	21,173		

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

#### **Restricted Share Units**

A summary of the Company's restricted share unit activity and related information is as follows:

	Number of Shares	Weighted Average Grant Date Fair Value	Weighted Average Life Remaining
Outstanding at December 31, 2016	15,805	\$ 70.93	
Granted	19,030	70.91	
Vested	(15,805)	70.93	
Outstanding at December 31, 2017	19,030	\$ 70.91	0.33

The holders of restricted share units have voting rights and receive dividends from the date of grant. The share units vest upon the earlier of the day preceding the next annual meeting of shareholders or a change of control. The settlement date for the shares is selected by the non-employee trustee, and ranges from one year from the grant date to upon termination of service. At December 31, 2017, unamortized share-based compensation expense related to restricted share units was \$450 thousand which will be recognized in 2018.

#### 15. Operating Leases

Most of the Company's rental properties are leased under operating leases with expiration dates ranging from 1 to 32 years. Future minimum rentals on non-cancelable tenant operating leases at December 31, 2017 are as follows (in thousands):

	 Amount		
Year:			
2018	\$ 474,608		
2019	459,318		
2020	446,051		
2021	437,723		
2022	422,306		
Thereafter	 3,656,516		
Total (1)	\$ 5,896,522		

(1) Future minimum rentals excludes rental revenue from properties leased to CLA. Certain subsidiaries of CLA that are the Company's tenants have filed Chapter 11 petitions in bankruptcy seeking protections of the Bankruptcy Code. Due to the uncertain outcome of these petitions, the rental revenue related to these properties have been excluded from the table above.

The Company leases its executive office from an unrelated landlord. Rental expense totaled approximately \$1.0 million, \$681 thousand and \$556 thousand for the years ended December 31, 2017, 2016 and 2015, respectively, and is included as a component of general and administrative expense in the accompanying consolidated statements of income. Future minimum lease payments under this lease at December 31, 2017 are as follows (in thousands):

	Aı	nount
Year:		
2018	\$	856
2019		856
2020		856
2021		884
2022		967
Thereafter		3,625
Total	\$	8,044

## Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

# 16. Quarterly Financial Information (unaudited)

Summarized quarterly financial data for the years ended December 31, 2017 and 2016 are as follows (in thousands, except per share data):

	March 31	June 30	Se	ptember 30	De	cember 31
2017:						
Total revenue	\$ 129,112	\$ 147,782	\$	151,397	\$	147,700
Net income attributable to EPR Properties	53,916	80,535		62,954		65,563
Net income available to common shareholders of EPR Properties	47,964	74,583		57,003		54,668
Basic net income per common share	0.75	1.02		0.77		0.74
Diluted net income per common share	0.75	1.02		0.77		0.74
	 March 31	June 30	Se	ptember 30	De	cember 31
2016:						
Total revenue	\$ 118,768	\$ 118,033	\$	125,610	\$	130,831
Net income attributable to EPR Properties	54,180	55,135		57,526		58,141
Net income available to common shareholders of EPR Properties	48,228	49,183		51,575		52,190
Basic net income per common share	0.77	0.77		0.81		0.82
Diluted net income per common share	0.77	0.77		0.81		0.82

## 17. Discontinued Operations

Included in discontinued operations for the year ended December 31, 2015 were certain post-closing items related to the Toronto Dundas Square property. There were no discontinued operations for the years ended December 31, 2017 and 2016.

The operating results relating to discontinued operations are as follows (in thousands):

	Decer	ended nber 31, 015
Tenant reimbursements	\$	68
Other income		172
Total revenue		240
Property operating expense		12
Income before income taxes		228
Income tax expense		29
Net income	\$	199

#### 18. Other Commitments and Contingencies

As of December 31, 2017, the Company had an aggregate of approximately \$168.7 million of commitments to fund development projects including 23 entertainment development projects for which it has commitments to fund approximately \$61.5 million, seven education development projects for which it has commitments to fund approximately \$41.5 million, and four recreation development projects for which it has commitments to fund approximately \$65.7 million. Development costs are advanced by the Company in periodic draws. If the Company determines that construction is not being completed in accordance with the terms of the development agreements, it can discontinue

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

funding construction draws. The Company has agreed to lease the properties to the operators at pre-determined rates upon completion of construction.

Additionally as of December 31, 2017, the Company had a commitment to fund approximately \$155.0 million over the next three years, of which \$40.0 million has been funded, to complete an indoor waterpark hotel and adventure park at its casino and resort project in Sullivan County, New York. The Company is also responsible for the construction of this project's common infrastructure. In June 2016, the Sullivan County Infrastructure Local Development Corporation issued \$110.0 million of Series 2016 Revenue Bonds, which is expected to fund a substantial portion of such construction costs. The Company received an initial reimbursement of \$43.4 million of construction costs during the year ended December 31, 2016 and an additional \$23.9 million during the year ended December 31, 2017. The Company expects to receive an additional \$21.0 million of reimbursements over the balance of the construction period. As future costs are incurred, they will be classified in accounts receivable until reimbursement is received. Construction of infrastructure improvements is expected to be completed in 2018.

The Company has certain commitments related to its mortgage note investments that it may be required to fund in the future. The Company is generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of its direct control. As of December 31, 2017, the Company had six mortgage notes receivable with commitments totaling approximately \$22.7 million. If commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

The Company guarantees the payment of certain economic development revenue bonds that are related to two theatres in Louisiana. During the year ended December 31, 2017, these bonds were re-issued and the maturity date of these bonds was extended to December 22, 2047. At December 31, 2017, the Company's guarantees of the payment of these bonds totaled \$24.7 million. The Company earns a fee at an annual rate of 4.00% over the 30 year terms of the related bonds. The Company has recorded \$13.4 million as a deferred asset included in other assets and \$13.4 million included in other liabilities in the accompanying consolidated balance sheet as of December 31, 2017 related to these guarantees. No amounts have been accrued as a loss contingency related to these guarantees because payment by the Company is not probable.

In connection with construction of its development projects and related infrastructure, certain public agencies require posting of surety bonds to guarantee that the Company's obligations are satisfied. These bonds expire upon the completion of the improvements or infrastructure. As of December 31, 2017, the Company had six surety bonds outstanding totaling \$22.8 million.

# Resort Project in Sullivan County, New York

Prior proposed casino and resort developers Concord Associates, L.P., Concord Resort, LLC and Concord Kiamesha LLC, which are affiliates of Louis Cappelli and from whom the Company acquired the Resorts World Catskills resort property (the Cappelli Group), commenced litigation against the Company beginning in 2011 regarding matters relating to the acquisition of that property and the Company's relationship with the Empire Resorts, Inc. and certain of its subsidiaries. This litigation involves three separate cases filed in state and federal court. Two of the cases, a state and the federal case, are closed and resulted in no liability by the Company.

The remaining case was filed on October 20, 2011 by the Cappelli Group against the Company and two of its affiliates in the Supreme Court of the State of New York, County of Westchester (the Westchester Action), asserting a claim for breach of contract and the implied covenant of good faith, and seeking damages of at least \$800 million,based on allegations that the Company had breached an agreement (the Casino Development Agreement), dated June 18, 2010. The Company moved to dismiss the complaint in the Westchester Action based on a decision issued by the Sullivan County Supreme Court (one of the two closed cases discussed above) on June 30, 2014, as affirmed by the Appellate Division, Third Department (the Sullivan Action). On January 26, 2016, the Westchester County Supreme Court denied the Company's motion to dismiss but ordered the Cappelli Group to amend its pleading and remove all claims and allegations previously determined by the Sullivan Action. On February 18, 2016, the Cappelli Group filed an amended complaint asserting a single cause of action for breach of the covenant of good faith and fair dealing based upon allegations the Company had interfered with plaintiffs' ability to obtain financing which complied with the Casino Development Agreement. On March 23, 2016, the Company filed a motion to dismiss the Cappelli Group's revised

# **EPR PROPERTIES Notes to Consolidated Financial Statements**

# December 31, 2017, 2016 and 2015

amended complaint. On January 5, 2017, the Westchester County Supreme Court denied the Company's second motion to dismiss. Discovery is ongoing.

The Company has not determined that losses related to the remaining Westchester Action are probable. In light of the inherent difficulty of predicting the outcome of litigation generally, the Company does not have sufficient information to determine the amount or range of reasonably possible loss with respect to these matters. The Company's assessments are based on estimates and assumptions that have been deemed reasonable by management, but that may prove to be incomplete or inaccurate, and unanticipated events and circumstances may occur that might cause the Company to change those estimates and assumptions. The Company intends to vigorously defend the claims asserted against the Company and certain of its subsidiaries by the Cappelli Group and its affiliates, for which the Company believes it has meritorious defenses, but there can be no assurances as to the outcome of the claims and related litigation.

#### Early Childhood Education Tenant

During 2017, Children's Learning Adventure USA, LLC (CLA Parent) and its subsidiaries (CLA) stopped making rent payments. As a result, the Company sent CLA notices of lease termination on October 12, 2017 for the following CLA properties: (i) Broomfield, Colorado, (ii) Ashburn, Virginia, (iii) West Chester, Ohio, (iv) Chanhassen, Minnesota, (v) Ellisville, Missouri, (vi) Farm Road-Las Vegas, Nevada, (vii) Fishers, Indiana, (viii) Tredyffrin, Pennsylvania, and (ix) Westerville, Ohio.

On December 18, 2017, ten subsidiaries of CLA Parent filed separate voluntary petitions for bankruptcy under Chapter 11 of the U.S. Bankruptcy Code with the United States Bankruptcy Court for the District of Arizona (Jointly Administered under Case No. 2:17-bk-14851-BMW). The debtors in those cases include CLA Properties SPE, LLC, CLA Maple Grove, LLC, CLA Carmel, LLC, CLA West Chester, LLC, CLA One Loudoun, LLC, LLC, CLA Fishers, LLC, CLA Chanhassen, LLC, CLA Ellisville, LLC, CLA Farm, LLC, and CLA Westerville, LLC (collectively, the CLA Debtors). CLA Parent has not filed a petition for bankruptcy. The CLA Debtors include each of the Company's tenants to 24 out of our 25 CLA properties, including 21 operating properties, two partially completed properties and one unimproved land parcel. The only CLA tenant unaffected by the bankruptcy is CLA King of Prussia, LLC, which is the CLA tenant entity for an unimproved land parcel located in Tredyffrin, Pennsylvania.

CLA continues to negotiate a restructuring with third parties. The Company will continue to consider whether all or a portion of the Company's properties should be leased to other operators based on results of the restructuring process. Absent an acceptable restructuring, the Company's intention is to vigorously pursue the process of regaining possession of the properties with the goal of securing leases with one or more new tenants. On January 8, 2018, the Company filed with the Court motions seeking rent for the post-petition period beginning on December 18, 2017. The hearing for these motions has been scheduled for March 14, 2018. On January 8, 2018, the Company also filed with the Court motions seeking relief from the automatic stay seeking the right to terminate the remaining leases and evict the CLA Debtors from the properties. There can be no assurance as to the outcome or timing of such proceedings.

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

# 19. Segment Information

The Company groups its investments into four reportable operating segments: Entertainment, Education, Recreation and Other. The financial information summarized below is presented by reportable operating segment:

#### **Balance Sheet Data:**

					A	s of Decei	nbe	er 31, 2017				
	En	itertainment	Ed	lucation	Re	creation		Other		rporate/ allocated	Co	nsolidated
Total Assets	\$	2,380,129					\$	199,052		80,279		6,191,493
101111155015	Ψ	2,300,123	ΨΙ	, 127,772						00,277	Ψ	0,171,175
					A	s of Decei	nbe	er 31, 2016				
	En	itertainment	Ed	lucation	Re	creation		Other	Co Una	rporate/ allocated	Co	nsolidated
Total Assets	\$	2,168,669	\$ 1	,308,288	\$ 1	,120,498	\$	202,394	\$	65,173	\$	4,865,022
Operating Data:												
				For	r the	e Year En	ded	December				
		Entertainm	ent	Educati	on	Recreati	on	Other		rporate/ allocated	Co	onsolidated
Rental revenue		\$ 267,			994						\$	468,648
Tenant reimbursements	3	15,:		Ψ , σ,	37	¥ 11 <b>2</b> ,			Ψ		Ψ	15,555
Other income		ĺ	514		1		_	_		2,480		3,095
Mortgage and other financing income		4,4	107	35,	546	48,7	740					88,693
Total revenue		288,2	268	114,	578	161,	503	9,162		2,480		575,991
Property operating												
expense		23,	175	6,.	314		117	1,407		640		31,653
Other expense			_		_		_			242		242
Total investment expenses		23,	175	6,	314	-	117	1,407		882		31,895
Net operating												
income - before unallocated items	S	265,0	)93	108,2	264	161,3	386	7,755		1,598		544,096
Reconciliation to Cons	olid	ated Statemer	ts o	f Income:								
General and administra			165 0	i income.								(43,383)
Costs associated with le			r pay	yoff								(1,549)
Gain on early extinguis	shm	ent of debt										977
Interest expense, net												(133,124)
Transaction costs Impairment charges												(523) (10,195)
Depreciation and amor	tizat	tion										(132,946)
Equity in income from												72
Gain on sale of real est												41,942
Income tax expense												(2,399)
Net income attribu			erti	es								262,968
Preferred dividend requ												(24,293)
Preferred share redemp			o w o 1.	aldama af	EDD	Droporti					•	(4,457)
Net income availal	vie 1	to common sh	aren	oluers of	CPK	rropertie	S				\$	234,218

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

# For the Year Ended December 31, 2016

			-	0.1	Corporate/	
	Entertainment		Recreation	Other	Unallocated	Consolidated
Rental revenue	\$ 250,659		\$ 62,527	\$ 8,635	\$ —	\$ 399,589
Tenant reimbursements	15,588	7		_		15,595
Other income	249	1,648	4,482	_	2,660	9,039
Mortgage and other financing income	6,187	32,539	30,190	103	_	69,019
Total revenue	272,683	111,962	97,199	8,738	2,660	493,242
Property operating expense Other expense	21,303		8	662	629	22,602
Total investment expenses	21,303		8	667	629	22,607
Net operating income - before unallocated items	251,380	111,962	97,191	8,071	2,031	470,635
Reconciliation to Consolida General and administrative		Income:				(37,543)
Costs associated with loan		roff				(905)
Interest expense, net	0 1 2					(97,144)
Transaction costs						(7,869)
Depreciation and amortizat	ion					(107,573)
Equity in income from join	t ventures					619
Gain on sale of real estate						5,315
Income tax expense						(553)
Net income attributable		es				224,982
Preferred dividend requirer						(23,806)
Net income available t	o common shareh	olders of EPR	Properties			\$ 201,176

# Notes to Consolidated Financial Statements December 31, 2017, 2016 and 2015

# For the Year Ended December 31, 2015

					,	
	Entertainment	Education	Recreation	Other	Corporate/ Unallocated	Consolidated
Rental revenue	\$ 238,896				\$ —	\$ 330,886
Tenant reimbursements	16,343	_		(23)		16,320
Other income	512	_		119	2,998	3,629
Mortgage and other financing income	7,127	30,622	32,080	353	_	70,182
Total revenue	262,878	82,061	72,631	449	2,998	421,017
Property operating expense	23,120	_	_	313	_	23,433
Other expense		_		648		648
Total investment expenses	23,120	_	_	961	_	24,081
Net operating income - before unallocated items	239,758	82,061	72,631	(512)	2,998	396,936
Reconciliation to Consolid. General and administrative Retirement severance expe Costs associated with loan Interest expense, net Transaction costs Depreciation and amortizat Equity in income from join Gain on sale of real estate Income tax expense Discontinued operations: Income from discontinued Net income attributable	expense nse refinancing or pay tion at ventures d operations to EPR Properties	yoff				(31,021) (18,578) (270) (79,915) (7,518) (89,617) 969 23,829 (482) 199
Preferred dividend requirer Net income available		sholders of ED	R Properties			\$\frac{(23,806)}{\$170,726}
inet income available	to common share	MOIUCIS OF EP	K i topetues			\$ 170,726

#### **EPR Properties**

Schedule II - Valuation and Qualifying Accounts December 31, 2017

Description	_	Salance at nber 31, 2016	Additions During 2017	Deductions During 2017	Dec	Balance at cember 31, 2017
Reserve for Doubtful Accounts	\$	871,000	\$ 7,256,000	\$ (642,000)	\$	7,485,000
Allowance for Loan Losses						

See accompanying report of independent registered public accounting firm.

# **EPR Properties**

Schedule II - Valuation and Qualifying Accounts
December 31, 2016

Description	Balance at ember 31, 2015	Additions During 2016	Deductions During 2016	Dec	Balance at cember 31, 2016
Reserve for Doubtful Accounts	\$ 3,210,000	\$ 	\$ (2,339,000)	\$	871,000
Allowance for Loan Losses					

See accompanying report of independent registered public accounting firm.

# **EPR Properties**

Schedule II - Valuation and Qualifying Accounts December 31, 2015

Description	Balance at ember 31, 2014	]	Additions During 2015	Deductions During 2015	Balance at ember 31, 2015
Reserve for Doubtful Accounts	\$ 1,554,000	\$	1,829,000	\$ (173,000)	\$ 3,210,000
Allowance for Loan Losses	3,777,000			(3,777,000)	

See accompanying report of independent registered public accounting firm.

EPR Properties
Schedule III - Real Estate and Accumulated Depreciation
December 31, 2017
(Dollars in thousands)

			Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
	•		Buildings, Equipment, Leasehold	(Dispositions) (Impairments) Subsequent to		Buildings, Equipment,		Accumulated	Date	Denreciation
Location	Debt	Land	Interests & Improvements	acquisition	Land	Leasenoid Interests & Improvements	Total	depreciation	acquired	life
Megaplex Theatres				i i					9	9
Omaha, NE Sugar I and TX		c17,c  -	16,700	98	5,215	16,/39	21,9/4	(8,3/9)	11/97	40 years 40 years
San Antonio TX		3 006	13 662	8 455	3 006	22,117	25 123	(7,669)	11/97	40 years
Columbus, OH	1		12.685			12.685	12,685	(6.184)	11/97	40 years
San Diego, CA			16,028			16,028	16,028	(7,814)	11/97	40 years
Ontario. CA		5.521	19,449	7.130	5.521	26,579	32,100	(9.539)	11/97	40 years
Houston, TX		6,023	20,037	<u> </u>	6,023	20,037	26,060	(9,768)	11/97	40 years
Creve Coeur, MO		4,985	12,601	4,075	4,985	16,676	21,661	(6,877)	11/97	40 years
Leawood, KS		3,714	12,086	4,110	3,714	16,196	19,910	(6,386)	11/97	40 years
Houston, TX		4,304	21,496	92	4,304	21,572	25,876	(10,741)	02/98	40 years
South Barrington, IL		6,577	27,723	4,618	6,577	32,341	38,918	(14,098)	03/98	40 years
Mesquite, TX		2,912	20,288	4,885	2,912	25,173	28,085	(10,703)	04/98	40 years
Hampton, VA		3,822	24,678	4,510	3,822	29,188	33,010	(12,403)	86/90	40 years
Pompano Beach, FL		6,771	9,899	3,845	6,771	13,744	20,515	(7,480)	86/80	24 years
Kaleigh, NC		2,919	9,559	3,492	2,919	9,051	11,970	(3,091)	08/98	40 years
Davie, FL		2,000	13,000	710,11	2,000	24,512	20,212	(10,129)	11/98	40 years
Aliso Viejo, CA Boise ID		8,000	14,000		8,000	14,000	16,003	(6,650)	12/98	40 years
Woodridge II		9000	800.8		9000	890.8	18,807	(8 968)	06/90	18 years
Woodings, IE Carv NC		3,352	6,908	3 091	3,352	0,506	18,894	(6,308)	12/99	18 years 40 years
Tampa, FL		6,000	12.809	1,452	6,000	14.261	20,261	(6.924)	66/90	40 years
Metairie, LA			11,740			11,740	11,740	(4,647)	03/02	40 years
Harahan, LA		5,264	14,820		5,264	14,820	20,084	(5,866)	03/02	40 years
Hammond, LA		2,404	6,780	(595)	1,839	6,780	8,619	(2,684)	03/02	40 years
Houma, LA		2,404	6,780		2,404	082'9	9,184	(2,684)	03/02	40 years
Harvey, LA		4,378	12,330	(112)	4,266	12,330	16,596	(4,881)	03/02	40 years
Greenville, SC		1,660	7,570	206	1,660	7,776	9,436	(2,996)	06/02	40 years
Sterling Heights, MI		5,975	17,956	3,400	5,975	21,356	27,331	(9,971)	06/02	40 years
Olathe, KS		4,000	15,935	3,525	4,000	19,460	23,460	(7,275)	06/02	40 years
Livonia, MI		4,500	17,525		4,500	17,525	22,025	(6,754)	08/07	40 years
Alexandia, VA Little Rock AR		3 858	7 990		3 858	7 990	11 848	(8,401)	10/02	40 years
Macon GA		1 982	5.056		1 982	5.056	7 038	(1,615)	03/03	40 years
Lawrence KS		1,500	3,526	2.017	1,500	5.543	7.043	(1 380)	06/03	40 years
Columbia, SC		1.000	10.534	(2,447)	1,000	8.087	9,087	(2.916)	11/03	40 years
Hialeah, FL		7,985			7,985		7,985		12/03	n/a
Phoenix, AZ		4,276	15,934	3,518	4,276	19,452	23,728	(5,586)	03/04	40 years
Hamilton, NJ	1	4,869	18,143		4,869	18,143	23,012	(6,236)	03/04	40 years
Mesa, AZ		4,446	16,565	3,263	4,446	19,828	24,274	(5,842)	03/04	40 years
Peoria, IL		2,948	11,177		2,948	11,177	14,125	(3,749)	07/04	40 years
Lafayette, LA			10,318	;		10,318	10,318	(3,477)	07/04	40 years
Hurst, TX		5,000	11,729	1,015	5,000	12,744	17,744	(4,180)	11/04	40 years
Melbourne, FL		3,817	8,830	320	3,817	9,150	12,967	(2,974)	12/04	40 years
D'Iberville, MS		7,001	8,043	2,012	9N9	17,040	13,656	(0/5,5)	17/04	40 years

EPR Properties
Schedule III - Real Estate and Accumulated Depreciation
December 31, 2017
(Dollars in thousands)

	'		Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
	•		Buildings, Equipment, Leasehold	(Dispositions) (Impairments) Subsection to		Buildings, Equipment,		Accumulated	Date	Denreciation
Location	Debt	Land	Interests & Improvements	acquisition	Land	Leasenoid interests & Improvements	Total	depreciation	acquired	life
Wilmington, NC	1	1,650	7,047	3,033	1,650	10,080	11,730	(2,312)	02/02	40 years
Chattanooga, TN	I	2,799	11,467	I	2,799	11,467	14,266	(3,679)	03/05	40 years
Conroe, TX		1,836	8,230		1,836	8,230	10,066	(2,571)	90/90	40 years
Indianapolis, IN		1,481	4,565	2,375	1,481	6,940	8,421	(1,517)	90/90	40 years
Hattiesurg, MS	l	1,978	7,733	4,720	1,978	12,453	14,431	(3,104)	50/60	40 years
Arroyo Grande, CA		2,641	3,810		2,641	3,810	6,451	(1,151)	12/05	40 years
Auburn, CA	1	2,178	6,185	I	2,178	6,185	8,363	(1,868)	12/05	40 years
Fresno, CA	1	7,600	11,613	2,894	7,600	14,507	22,107	(4,167)	12/05	40 years
Modesto, CA		2,542	3,910	1,889	2,542	5,799	8,341	(1,236)	12/05	40 years
Columbia, MD			12,204	1		12,204	12,204	(3,585)	90/80	40 years
Garland, TX	11,684	8,028	14,825	I	8,028	14,825	22,853	(4,355)	90/80	40 years
Garner, NC	1	1,305	668'9	I	1,305	6,899	8,204	(2,012)	04/06	40 years
Winston Salem, NC			12,153	4,188		16,341	16,341	(4,105)	90//0	40 years
Huntsville, AL	1	3,508	14,802	I	3,508	14,802	18,310	(4,194)	90/80	40 years
Kalamazoo, MI		5,125	12,216	5,950	5,125	18,166	23,291	(8,073)	11/06	17 years
Pensacola, FL		5,316	15,099		5,316	15,099	20,415	(4,152)	12/06	40 years
Slidell, LA	10,635		11,499	I		11,499	11,499	(3,162)	12/06	40 years
Panama City Beach, FL	1	6,486	11,156	I	6,486	11,156	17,642	(2,952)	05/07	40 years
Kalispell, MT	1	2,505	7,323	I	2,505	7,323	9,828	(1,892)	08/02	40 years
Greensboro, NC	l		12,606	914		13,520	13,520	(3,391)	11/07	40 years
Glendora, CA			10,588	1		10,588	10,588	(2,426)	10/08	40 years
Ypsilanti, MI		4,716	227	2,817	4,716	3,044	7,760	(48)	12/09	40 years
Manchester, CT		3,628	11,474	1	3,628	11,474	15,102	(2,295)	12/09	40 years
Centreville, VA		3,628	1,769		3,628	1,769	5,397	(354)	12/09	40 years
Davenport, IA		3,599	890'9	2,265	3,564	8,368	11,932	(1,220)	12/09	40 years
Fairfax, VA		2,630	11,791	2,000	2,630	13,791	16,421	(2,364)	12/09	40 years
Flint, MI		1,270	1,723	1	1,270	1,723	2,993	(345)	12/09	40 years
Hazlet, NJ		3,719	4,716		3,719	4,716	8,435	(943)	12/09	40 years
Huber Heights, OH		970	3,891		926	3,891	4,861	(778)	12/09	40 years
North Haven, CT		5,442	1,061	2,000	3,458	5,045	8,503	(1,263)	12/09	40 years
Okolona, KY		5,379	3,311	I	5,379	3,311	8,690	(662)	12/09	40 years
Voorhees, NJ		1,723	9,614		1,723	9,614	11,337	(1.923)	12/09	40 years
Louisville, KY		4,979	6,567		4,979	6,567	11,546	(1,313)	12/09	40 years
Beaver Creek, OH		1,578	6,630		1,578	6,630	8,208	(1,326)	12/09	40 years
West Springfield, MA		2,540	3,755		2,540	3,755	6,295	(751)	12/09	40 years
Cincinnati, OH		1,361	1,741		635	2,467	3,102	(391)	12/09	40 years
Pasadena, TX		2,951	10,684		2,951	10,684	13,635	(2,003)	06/10	40 years
Plano, TX		1,052	1,968	I	1,052	1,968	3,020	(369)	06/10	40 years
McKinney, TX		1,917	3,319	I	1,917	3,319	5,236	(622)	06/10	40 years
Mishawaka, IN		2,399	5,454	1,383	2,399	6,837	9,236	(1,090)	06/10	40 years
Grand Prairie, TX		1,873	3,245	2,104	1,873	5,349	7,222	(763)	06/10	40 years
Redding, CA		2,044	4,500	I	2,044	4,500	6,544	(844)	06/10	40 years
Pueblo, CO		2,238	5,162	;	2,238	5,162	7,400	(896)	06/10	40 years
Beaumont, TX		1,065	11,669	1,644	1,065	13,313	14,378	(2,205)	06/10	40 years
Pflugerville, 1 X		4,350	ccc,11	2,056	4,356	13,589	17,945	(2,173)	06/10	40 years

EPR Properties
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	•		Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
Location	Debt	Land	Buildings, Equipment, Leasehold Interests & Improvements	(Dispositions) (Impairments) Subsequent to acquisition	Land	Buildings, Equipment, Leasehold Interests & Improvements	Total	Accumulated depreciation	Date acquired	Depreciation life
Houston, TX		4,109	9,739		4,109	9,739	13,848	(1,826)	06/10	40 years
El Paso, TX	I	4,598	13,207	I	4,598	13,207	17,805	(2,476)	06/10	40 years
Colorado Springs, CO	l	4,134	11,220	1,427	2,938	13,843	16,781	(2,137)	06/10	40 years
Virginia Beach, VA			1,736	1		1,736	1,736	(1,283)	12/10	40 years
Hooksett, NH		2,639	11,605		2,639	11,605	14,244	(1,983)	03/11	40 years
Saco, ME		1,508	3,826	1	1,508	3,826	5,334	(654)	03/11	40 years
Merrimack, NH	l	3,160	5,642	I	3,160	5,642	8,802	(964)	03/11	40 years
Westbrook, ME		2,273	7,119	1	2,273	7,119	9,392	(1,216)	03/11	40 years
Twin Falls, ID			4,783	1		4,783	4,783	(899)	04/11	40 years
Dallas, TX			12,146	750		12,896	12,896	(1,669)	03/12	40 years
Albuquerque, NM		;	13,733	:	;	13,733	13,733	(1,402)	06/12	40 years
Southern Pines, NC		1,709	4,747	12	1,709	4,759	6,468	(653)	06/12	40 years
Austin, TX		2,608	6,373	3	2,608	6,373	8,981	(704)	09/12	40 years
Champaign, IL			9,381	125		9,506	9,506	(0/6)	09/12	40 years
Gamesville, VA	1 2 2 5		10,846			10,846	10,846	(1,107)	02/13	40 years
Lalayene, LA New Iberio I A	14,300		12,728			12,728	12,728	(1,532)	08/13	40 years
Triscalones AI			11.050		1 815	9,030	11,030	(2/1)	09/13	40 years
Tampa FI.		1 700	23 483	3 769	1,913	27.7.5	28 952	(3.516)	10/13	40 years
Warrenville II		14,000	17.318	6,,	14,000	17.71	31,318	(2,6,6)	10/13	40 years
San Francisco, CA		2,077	12,914	I	2,077	12,914	14,991	(646)	08/13	40 years
Opelika, AL		1,314	8,951		1,314	8,951	10,265	(783)	11/12	40 years
Bedford, IN		349	1,594	l	349	1,594	1,943	(168)	04/14	40 years
Seymour, IN		1,028	2,291	I	1,028	2,291	3,319	(226)	04/14	40 years
Wilder, KY		683	11,233	2,004	983	13,237	14,220	(1,143)	04/14	40 years
Bowling Green, KY		1,241	10,222	I	1,241	10,222	11,463	(866)	04/14	40 years
New Albany, IN		2,461	14,807		2,461	14,807	17,268	(1,416)	04/14	40 years
Clarksville, TN	I	3,764	16,769	I	3,764	16,769	20,533	(1,609)	04/14	40 years
Williamsport, PA		2,243	0,684	1 010 0	2,243	6,684	8,927	(6/4) (1/1)	04/14	40 years
Noblesville, IIN	l	880	7,433	2,019	880	9,4/2	10,558	(/4/)	04/14	40 years
O'Fallon MO		1,903	7 342		1,903	7 342	8,140	(707)	04/14	40 years
McDonough, GA	I	2,235	16.842	I	2,235	16.842	19,077	(1.625)	04/14	40 years
Sterling Heights, MI		10,849		80	10,919	10	10,929	(1)	12/14	15 years
Virginia Beach, VA		2,544	6,478	l	2,544	6,478	9,022	(459)	02/15	40 years
Yulee, FL		1,036	6,934	1	1,036	6,934	7,970	(491)	02/15	40 years
Jacksonville, FL		5,080	22,064	I	5,080	22,064	27,144	(2,269)	05/15	25 years
Denham Springs, LA			5,093	4,224		9,317	9,317	(295)	05/15	40 years
Crystal Lake, IL		2,980	13,521	268	2,980	14,089	17,069	(1,393)	07/15	25 years
Laredo, TX		1,353	7,886		1,353	7,886	9,239	(394)	12/15	40 years
Corpus, Cnristi, 1A Delmont. PA		1,280	8,232		1,280	8,232	9,558 1,294	(189) (44)	06/16	40 years 25 vears
Kennewick, WA		2,484	4.901		2,484	4.901	7,385	(330)	06/16	25 years
Franklin, TN		10,158	17,549	9,018	10,158	26,567	36,725	(1,208)	06/16	25 years
Mobile, AL		2,116	16,657		2,116	16,657	18,773	(1,062)	06/16	25 years

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	•		Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
Location	Debt	Land	Buildings, Equipment, Leaschold Interests & Improvements	(Dispositions) (Impairments) Subsequent to	Land	Buildings, Equipment, Leaschold Interests & Improvements	Total	Accumulated depreciation	Date acquired	Depreciation life
El Paso, TX	ľ	2,957	10,961		2,957	10,961	13,918	(721)	06/16	25 years
Edinburg, TX		1,982	16,964	5,680	1,982	22,644	24,626	(1,088)	06/16	25 years
Hendersonville, TN		2,784	8,034	1	2,784	8,034	10,818	(379)	07/16	30 years
Houston, TX		965	10,002	I	965	10,002	10,967		10/16	40 years
Detroit, MI	I	4,299	13,810	1	4,299	13,810	18,109	(537)	11/16	30 years
Fort Wayne, IN	I	1,926	11,054	1	1,926	11,054	12,980	(273)	05/17	27 years
Wichita, KS		267	7,535	I	267	7,535	7,802	(191)	05/17	23 years
Wichita, KS		3,132	23,270	1	3,132	23,270	26,402	(280)	05/17	23 years
Richmond, TX		7,251	36,534	1	7,251	36,534	43,785	(340)	08/17	40 years
Tomball, TX		3,416	26,918		3,416	26,918	30,334	(245)	08/17	40 years
Cleveland, OH		2,671	17,526		2,671	17,526	20,197	(320)	08/17	25 years
FRC's/Refail										
Dallas TX		3.060	15 281	18 862	3 060	34 143	37 203	(15 646)	11/97	40 vears
Westminster CO		6 205	12,53	11,602	6 205	24.047	30.252	(17,630)	12/01	40 years
Westminster CO		5.850	17.314	;	5.850	17.314	23,25	(6,962)	66/90	40 years
Houston, TX	l	3,653	1,365	(1,531)	3,408	62	3,487	(8)	02/00	40 years
Southfield, MI		8,000	20,518	6,298	8,000	26,816	34,816	(26,321)	05/03	15 years
New Rochelle, NY		6,100	94,696	9,423	6,100	107,119	113,219	(38,426)	10/03	40 years
Kanata, ON	l	10,044	36,630	29,324	10,044	65,954	75,998	(21,678)	03/04	40 years
Mississagua, ON		9,221	17,593	21,635	12,125	36,324	48,449	(6,669)	03/04	40 years
Oakville, ON		10,044	23,646	5,109	10,044	28,755	38,799	(10,854)	03/04	40 years
Whitby, ON		10,202	21,960	24,126	13,105	43,183	56,288	(14,386)	03/04	40 years
Warrenville, IL		3,919	900	(339)	1,983	2,497	4,480	(816)	07/04	25 years
Burbank, CA Cleveland. OH		10,384	3.546	6,16/	10,384	3.546	5.935	(12,813)	08/17	40 years 25 vears
		j j			Î					
Other Entertainment			i d	C L		t	ţ	3	į	<u> </u>
Northbrook, IL			7,025	586		7,611	7,611	(1,153)	07/11	40 years
Carolton, IL		1510	5,008	930	1510	8,004	0,004	(1,082)	03/12	40 years
Jacksonville, I'E Indianapolis IN		4,210	3,001	5.454	4,310	7,731	14,241	(1, 714) $(1349)$	02/12	30 years
Warrenville. IL	I	<u>;</u>	6,469	2,13	<u>;</u>	8.685	8,685	(1.086)	10/13	40 vears
Schaumburg, IL	1	865	5,372		869	5,372	5,970	(358)	04/15	30 years
Marietta, GA		3,116	11,872		3,116	11,872	14,988	(881)	02/16	35 years
Orlando, FL		9,382	16,225	58	9,382	16,283	25,665	(101)	05/16	40 years
Stapleton, CO		1,062	6,329		1,062	6,329	7,391	(16)	05/16	40 years
Dallas, 1X		3,318	7,835		3,318	7,835	11,153	(43)	17/16	40 years
Public Charter Schools		9	0000		000	0000	400	(09)	F0/00	0,000
Groveport, OH		009	12,250		009	12,250	4,490 12,850	(00) (194)	10/07	40 years
Cleveland, OH		640	5,613	1	640	5,613	6,253	(468)	10/04	30 years
Baton Rouge, LA		966	5,638		966	5,638	6,634	(926)	03/11	40 years
Goodyeat, AZ		20 /	110,0		20/	, سرر ر	.,407	(1,101)	11/11	30 years

EPR Properties
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			Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
			Buildings, Equipment, Leasehold	(Dispositions) (Impairments)		Buildings, Equipment,		Accumulated	Date	Denreciation
Location	Debt	Land	Interests & Improvements	acquisition	Land	Leasehold Interests & Improvements	Total	depreciation	acquired	life
Phoenix, AZ		1,060	8,140		1,060	8,140	9,200	(1,443)	11/11	40 years
Buckeye, AZ		914	9,715	14,461	914	24,176	25,090	(2,541)	04/12	40 years
Tarboro, NC		350	12,560	3,037	350	15,597	15,947	(2,020)	07/12	40 years
Chester Upland, PA		518	5,900		518	5,900	6,418	(830)	03/13	30 years
Hollywood, SC		908	5,776	1,805	908	7,581	8,387	(823)	03/13	40 years
Camden, NJ	I	548	10,569	7,271	548	17,840	18,388	(2,440)	04/13	30 years
Oueen Creek, AZ		2.612		(1,845)	191		167	`	04/13	n/a
Chicago, IL	1	509	5.895	4,619	509	10.514	11.023	(947)	05/13	40 vears
Gilbert AZ		1.336	6.593		1.336	6.593	7,929	(701)	05/13	40 years
Vista, CA		1,283	3,354	6,056	1,283	9,410	10,693	(989)	05/13	40 years
Columbus, OH		009	5,720		009	5,720	6,320	(91)	05/13	40 years
Dayton, OH		599	5,068	1	599	5,068	5,667	(80)	05/13	40 years
Chandler, AZ		1,039	9,590	1	1,039	9,590	10,629	(1,305)	07/13	40 years
Salt Lake City, UT	I	8,173	10,982	1,928	8,173	12,910	21,083	(1,100)	07/13	40 years
Palm Beach, FL		3,323	15,824	(81)	3,323	15,743	19,066	(1,586)	10/13	30 years
Columbus, OH		840	5,640	<u> </u>	840	5,640	6,480	(06)	11/13	40 years
Lancaster, CA		2,109	6,032	166	2,109	6,198	8,307	(640)	12/13	30 years
Kernersville, NC		1,362	8,182	(244)	1,362	7,938	9,300	(918)	12/13	40 years
Fort Collins, CO	I	618	5,031	5,134	618	10,165	10,783	(953)	02/14	40 years
Wilson, NC		424	5,342	4,553	449	9,870	10,319	(647)	03/14	30 years
Baker, LA		190	6,563	203	190	992'9	956'9	(520)	04/14	40 years
Charlotte, NC		1,559	1,477	9,189	1,559	10,666	12,225	(778)	05/14	30 years
Chicago, IL	I	1,544	6,074	4,239	1,544	10,313	11,857	(756)	05/14	40 years
Chandler, AZ	I	1,530	6,877	144	1,530	7,021	8,551	(436)	08/14	40 years
Port Royal, SC		387	4,383	1,259	387	5,642	6,029	(320)	09/14	40 years
Macon, GA		401	7,883	1	401	7,883	8,284	(1,168)	02/15	15 years
Memphis, TN		1,535	4,089	2,646	1,535	6,735	8,270	(503)	02/15	30 years
Parker, CO		2,190	6,815	1111	2,190	6,926	9,116	(621)	01/15	40 years
Rock Hill, SC		2,046	8,024	(27)	2,046	7,997	10,043	(471)	04/15	30 years
Palm Bay, FL		782	6,212	2,049	782	8,261	9,043	(969)	03/15	40 years
East Point, GA	I	553	5,938	1	553	5,938	6,491	(343)	05/15	30 years
Trenton, NJ		1,351	15,327		1,351	15,327	16,678	(414)	08/15	40 years
Memphis, TN		910	7,927	(41)	910	7,886	8,796	(246)	09/15	40 years
Macon, GA		351	7,460		351	7,460	7,811	(470)	11/15	30 years
Galloway, NJ		575	3,692	(816)	575	2,876	3,451	(146)	12/15	30 years
Bronx, NY		1,232	8,472		1,232	8,472	9,704	(300)	01/16	40 years
Parker, CO		1,248	12,892	356	1,248	13,248	14,496	(439)	04/16	40 years
Holland, OH		549	4,642	25	549	4,667	5,216	(156)	04/16	40 years
Holly Springs, NC		1,703	10,240		1,703	10,240	11,943	(114)	03/17	30 years
Chicoppe, MA		1,489	6,382		1,489	6,382	7,871	(124)	05/17	30 years
Walnut Creek, CA		4,917	6,418		4,917	6,418	11,335	(132)	07/17	30 years
Foult Childhood Education										
Early Chindbou Education Lake Pleasant, AZ		986	3,524		986	3,524	4,510	(577)	03/13	30 years
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	,		Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
			Buildings, Equipment, Leasehold Interests &	(Dispositions) (Impairments) Subsequent to		Buildings, Equipment, Leasehold Interests &		Accumulated	Date	Depreciation
Location	Debt	Land		acquisition	Land	Improvements	Total	depreciation	acquired	life
Goodyear, AZ		1,308	7,275	111	1,308	7,286	8,594	(1,046)	06/13	30 years
Oklahoma City, OK		1,149	9,839	385	1,149	10,224	11,373	(1,196)	08/13	40 years
Coppell, TX		1,547	10,168	(66)	1,547	10,069	11,616	(1,069)	09/13	30 years
Las Vegas, NV		944	9,191	I	944	9,191	10,135	(1,281)	09/13	30 years
Las Vegas, NV		985	6,721	145	985	998'9	7,851	(925)	09/13	30 years
Mesa, AZ		762	6,987		762	286'9	7,749	(1,194)	01/14	30 years
Gilbert, AZ		1,295	9,192	1	1,295	9,192	10,487	(1,081)	03/14	30 years
Cedar Park, TX		1,520	10,500	(430)	1,278	10,312	11,590	(026)	07/14	30 years
Thornton, CO		1,384	10,542		1,384	10,542	11,926	(778)	07/14	30 years
Chicago, IL		1,294	4,375	19	1,294	4,394	5,688	(171)	07/14	30 years
Centennial, CO		1,249	10,771	467	1,249	11,238	12,487	(866)	08/14	30 years
McKinney, TX		1,812	12,419	806	1,812	13,327	15,139	(1,197)	11/14	30 years
Parker, CO		279	1,017	I	279	1,017	1,296	(121)	01/15	30 years
Lakewood, CO		291	823	40	291	863	1,154	(06)	01/15	30 years
Castle Rock, CO		250	1,646		250	1,646	1,896	(172)	01/15	30 years
Emeryville, CA		1,814	5,780	l	1,814	5,780	7,594	(353)	03/15	30 years
Lafayette, CO		293	663	47	293	710	1,003	(87)	04/15	30 years
Ashburn, VA		2,289	14,748		2,289	14,748	17,037	(909)	06/15	30 years
West Chester, OH		1,807	12,913	l	1,807	12,913	14,720	(408)	07/15	30 years
Ellisville, MO		2,465	15,063		2,465	15,063	17,528	(412)	07/15	30 years
Chanhassen, MN		2,603	15,613	434	2,603	16,047	18,650	(490)	08/15	30 years
Maple Grove, MN		3,743	14,927	63	3,743	14,990	18,733	(994)	08/15	30 years
Carmel, IN	1	1,567	12,854	199	1,567	13,053	14,620	(613)	09/15	30 years
Atlanta, GA		956	1,850		956	1,850	2,806	(139)	10/15	30 years
Atlanta, GA		1,262	2,038		1,262	2,038	3,300	(153)	10/15	30 years
Fishers, IN		1,226	13,144		1,226	13,144	14,370	(127)	12/15	30 years
Westerville, OH		2,988	14,339		2,988	14,339	17,327	(258)	04/16	30 years
Las Vegas, NV		1,476	14,422		1,476	14,422	15,898	(395)	06/16	30 years
Louisville, KY		377	1,526	I	377	1,526	1,903	(72)	08/16	30 years
Louisville, KY		216	1,006		216	1,006	1,222	(47)	08/16	30 years
Cheshire, CT		420	3,650		420	3,650	4,070	(53)	11/16	30 years
Edina, MN		1,235	5,493		1,235	5,493	6,728	(35)	11/16	30 years
Eagan, MN		783	4,833	I	783	4,833	5,616	(98)	11/16	30 years
Louisville, KY		481	2,050		481	2,050	2,531	(74)	12/16	30 years
Bala Cynwyd, PA		1,785	3,759	l	1,785	3,759	5,544	(136)	12/16	30 years
Kennesaw, GA		069	844		069	844	1,534	(28)	01/17	30 years
New Berlin, WI		368	1,704		368	1,704	2,072	(52)	02/17	30 years
Oak Creek, WI		283	1,690		283	1,690	1,973	(52)	02/17	30 years
Minnetonka, MN		911	4,833	336	911	5,169	6,080	(40)	03/17	30 years
Wallingford, CT		637	1,008		637	1,008	1,645	(25)	03/17	30 years
Crowley, TX		1,150	2,862		1,150	2,862	4,012	(58)	05/17	30 years

EPR Properties
Schedule III - Real Estate and Accumulated Depreciation
December 31, 2017
(Dollars in thousands)

			Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
			Buildings, Equipment, Leasehold Interests &	(Dispositions) (Impairments) Subsequent to		Buildings, Equipment, Lessehold Interests &		Accumulated	Date	Depreciation
Location	Debt	Land	Improvements	acquisition	Land	Improvements	Total	depreciation	acquired	life
Fort Worth, TX	1	1,927	2,077	1	1,927	2,077	4,004	(44)	05/17	30 years
Berlin, CT	I	494	2,958		494	2,958	3,452	(57)	06/17	30 years
Private Schools										
San Jose, CA		996'6	25,535	2,813	996'6	28,348	38,314	(2,776)	12/13	40 years
Brooklyn, NY			46,440	3,318		49,758	49,758	(3,677)	12/13	40 years
Chicago, IL		3,057	46,784		3,057	46,784	49,841	(2,924)	02/14	40 years
McLean, VA		12,792	43,472	3,170	12,792	46,642	59,434	(1,535)	06/15	40 years
Mission Viejo, CA		1,378	3,687		1,378	3,687	5,065	(164)	91/60	30 years
Ski Properties										
Bellfontaine, OH		5,108	5,994	8,441	5,251	14,292	19,543	(3,456)	11/05	40 years
Tannersville, PA		34,940	34,629	4,377	34,940	39,006	73,946	(11,781)	09/13	40 years
McHenry, MD	1	8,394	15,910	3,207	9,708	17,803	27,511	(5,607)	12/12	40 years
Wintergreen, VA		5,739	16,126	635	5,739	16,761	22,500	(2,703)	02/15	40 years
Northstar, CA		48,178	88,532		48,178	88,532	136,710	(4,768)	04/17	40 years
Northstar, CA	1	7,827	18,112	I	7,827	18,112	25,939	(388)	04/17	40 years
Waterparks										
Tannersville, PA	l		120,354	1,615		121,969	121,969	(7,310)	05/15	40 years
Powells Point, NC	I	5,284	39,516	81	5,284	39,597	44,881	(527)	10/16	40 years
Corfu, NY		5,112	43,637		5,112	43,637	48,749	(1,545)	04/17	30 years
Oklahoma City, OK		7,976	17,624		7,976	17,624	25,600	(546)	04/17	30 years
Hot Springs, AR	1	3,351	4,967		3,351	4,967	8,318	(153)	04/17	30 years
Riviera Beach, FL		17,450	29,713		17,450	29,713	47,163	(925)	04/17	30 years
Oklahoma City, OK		1,423	18,097	1	1,423	18,097	19,520	(580)	04/17	30 years
Palm Springs, CA	1	4,109	1	1	4,109	I	4,109	1	04/17	n/a
Springs, TX		18,776	31,402	1	18,776	31,402	50,178	(1,000)	04/17	30 years
Glendale, AZ			20,514	2,969		23,483	23,483	(286)	04/17	30 years
Kapolei, HI			8,351	1,542		68'6	9,893	(302)	04/17	30 years
Federal Way, WA			13,949	(63)		13,886	13,886	(463)	04/17	30 years
Colony, TX	l		7,617	(567)		7,050	7,050	(229)	04/17	30 years
Garland, TX			5,601	389		5,990	5,990	(194)	04/17	30 years
Santa Monica, CA			13,874	15,717		29,591	29,591	(1,028)	04/17	30 years
Concord, CA			808'6	5,787		15,595	15,595	(498)	04/17	30 years
Golf Entertainment Complexes										
Colony TX		4 004	13 665	(240)	4 004	13 425	17 429	(1 343)	12/12	40 years
Allen. TX	1	;	10.007	1.151	;	11.158	11.158	(2.164)	02/12	29 vears
Dallas TX			10 007	1 771		11 778	11 778	(2.178)	02/12	30 years
Houston, TX	I		12,403	394	I	12,797	12,797	(1,675)	09/12	40 years

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EPR Properties
Schedule III - Real Estate and Accumulated Depreciation
December 31, 2017
(Dollars in thousands)

			Initial cost	Additions	Gross	Gross Amount at December 31, 2017	2017			
;		, ,	Buildings, Equipment, Leasehold Interests &	(Dispositions) (Impairments) Subsequent to	,	Buildings, Equipment, Leasehold Interests &		Accumulated	Date .	Depreciation
Location  Alaborate CA	Debt	Land	Improvements	acquisition	Land	Improvements	Total	depreciation	acquired	life
Aiphaictia, OA Scottedala AZ		2,000	16,010		2,000	16,010	16 942	(1,434)	05/13	40 years
Scottsdate, AZ		4 978	10,342		4 978	10,342	19,242	(1,482) $(1,331)$	00/13	40 years
San Antonio TX		1,726	14,322		1,726	15 976	15,430	(1,551)	12/13	40 years
Tampa FI.			15,776	(29)		15,579	15,659	(1.132) $(1.254)$	02/15	40 years
Gilbert, AZ	[	4.735	16.130	(267)	4.735	15.863	20,598	(1.190)	02/14	40 vears
Overland Park, KS		5.519	17.330		5,519	17.330	22,849	(1.075)	05/14	40 years
Centennial, CO		3,013	19,106	403	3,013	19,509	22,522	(1,132)	06/14	40 years
Atlanta, GÁ		8,143	17,289	1	8,143	17,289	25,432	(1,045)	06/14	40 years
Ashburn VA			16,873	1		16,873	16,873	(984)	06/14	40 years
Naperville, IL		8,824	20,279	(665)	8,824	19,614	28,438	(1,144)	08/14	40 years
Oklahoma City, OK		3,086	16,421	(252)	3,086	16,169	19,255	(1,011)	09/14	40 years
Webster, TX		5,631	17,732	1,220	5,631	18,952	24,583	(1,005)	11/14	40 years
Virginia Beach, VA		6,948	18,715	296	6,948	119,011	25,959	(947)	12/14	40 years
Edison, NJ			22,792	1,422		24,214	24,214	(009)	04/15	40 years
Jacksonville, FL		6,732	21,823	(1,201)	6,732	20,622	27,354	(629)	09/15	40 years
Roseville, CA		898'9	23,959	(1,928)	6,868	22,031	28,899	(712)	10/15	30 years
Portland, OR			23,466	(541)		22,925	22,925	(662)	11/15	40 years
Orlando, FL		8,586	22,493		8,586	22,493	31,079	(141)	01/16	40 years
Charlotte, NC		4,676	21,422	1	4,676	21,422	26,098	(312)	04/16	40 years
Fort Worth, TX	[	4,674	17,537	1	4,674	17,537	22,211	(292)	08/16	40 years
Nashville, TN			26,685	1		26,685	26,685	(222)	12/16	40 years
Huntsville, AL		53	17,595		53	17,595	17,648	(84)	08/17	40 years
Other Recreation										
Denver. CO	1	753	6.218	1	753	6.218	6.971	(190)	02/17	30 years
Olathe, KS	1	2.417	16.878	1	2.417	16.878	19.295	(422)	03/17	30 years
Fort Worth, TX		824	990.7		824	990.7	7,890	(177)	03/17	30 years
Tampa, FL			8,665			8,665	8,665	(96)	08/17	30 years
Rosville, CA		1,807	6,082	1	1,807	6,082	7,889	(59)	09/17	30 years
Fort Lauderdale, FL			10,816	1		10,816	10,816	(65)	10/17	30 years
Other										
Kiamesha Lake, NY	1	155,658	l	1,075	156,733	I	156,733	I	07/10	n/a
Property under development		257,629	-	1	257,629	1	257,629	1	n/a	n/a
Land held for development		33,692			33,692	l	33,692		n/a	n/a
Senior unsecured notes payable and term loan	3,025,000				I				n/a	n/a
Less: deferred financing costs, net	(32,852)									
Total	\$3,028,827	\$1,399,877	\$ 3,815,207	\$ 421,802	\$1,400,126	\$ 4,236,760	\$ 5,636,886	\$ (741,334)		

#### **EPR Properties**

# Schedule III - Real Estate and Accumulated Depreciation (continued) Reconciliation (Dollars in thousands) December 31, 2017

#### Real Estate:

Reconciliation:	
Balance at beginning of the year	\$ 4,550,937
Acquisition and development of rental properties during the year	1,257,263
Disposition of rental properties during the year	(171,314)
Balance at close of year	\$ 5,636,886
Accumulated Depreciation	 
Reconciliation:	

Balance at beginning of the year \$ 635,535

Depreciation during the year \$ 132,578

Disposition of rental properties during the year \$ (26,779)

Balance at close of year \$ 741,334

See accompanying report of independent registered public accounting firm.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

#### **Item 9A. Controls and Procedures**

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that as of the end of the period covered by this report our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Our disclosure controls were designed to provide reasonable assurance that the controls and procedures would meet their objectives. Our management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls will prevent all errors and fraud. A control system, no matter how well designed and operated, can provide only reasonable assurance of achieving the designed control objectives and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusions of two or more people, or by management override of the control. Because of the inherent limitations in a cost-effective, maturing control system, misstatements due to error or fraud may occur and not be detected.

Except for the enhancements to the Company's internal control over financial reporting in relation to our upcoming adoption of the new revenue recognition standard discussed below, there have not been any changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the fourth quarter of the fiscal year to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act. Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control–Integrated Framework (2013)*, our management concluded that our internal control over financial reporting was effective as of December 31, 2017. KPMG LLP, the independent registered public accounting firm that audited the consolidated financial statements included in this Annual Report on Form 10-K, has issued a report on the effectiveness of our internal control over financial reporting, which is included in Item 8.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements, errors or fraud. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of or compliance with the policies or procedures may deteriorate.

During 2017, we made enhancements to the Company's internal control over financial reporting in relation to our upcoming adoption of the new revenue recognition standard effective in the first quarter of 2018. We implemented or modified internal controls to address the monitoring of the adoption process, the evaluation analysis used in determining in-scope transactions and related disclosures required for the new standard.

#### **Item 9B. Other Information**

Not applicable.

#### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance

The Company's definitive Proxy Statement for its Annual Meeting of Shareholders to be held on June 1, 2018 (the "Proxy Statement"), contains under the captions "Election of Trustees", "Company Governance", "Executive Officers", and "Section 16(a) Beneficial Ownership Reporting Compliance" the information required by Item 10 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

We have adopted a Code of Business Conduct and Ethics that applies to our Chief Executive Officer, Chief Financial Officer, and all other officers, employees and trustees. The Code of Business Conduct and Ethics may be viewed on our website at www.eprkc.com. Changes to and waivers granted with respect to the Code of Business Conduct and Ethics required to be disclosed pursuant to applicable rules and regulations will be posted on our website.

#### **Item 11. Executive Compensation**

The Proxy Statement contains under the captions "Election of Trustees", "Executive Compensation", and "Compensation Committee Report", the information required by Item 11 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

## <u>Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>

The Proxy Statement contains under the captions "Share Ownership" and "Equity Compensation Plan Information" the information required by Item 12 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The Proxy Statement contains under the caption "Transactions Between the Company and Trustees, Officers or their Affiliates" the information required by Item 13 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

#### **Item 14. Principal Accounting Fees and Services**

The Proxy Statement contains under the caption "Ratification of Appointment of Independent Registered Public Accounting Firm" the information required by Item 14 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

#### **PART IV**

#### Item 15. Exhibits and Financial Statement Schedules

(1) Financial Statements: See Part II, Item 8 hereof

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2017 and 2016

Consolidated Statements of Income for the years ended December 31, 2017, 2016 and 2015

Consolidated Statements of Comprehensive Income for the years ended December 31, 2017, 2016 and 2015

Consolidated Statements of Changes in Equity for the years ended December 31, 2017, 2016 and 2015 Consolidated Statements of Cash Flows for the years ended December 31, 2017, 2016 and 2015

Notes to Consolidated Financial Statements

- (2) Financial Statement Schedules: See Part II, Item 8 hereof
  - Schedule II Valuation and Qualifying Accounts
  - Schedule III Real Estate and Accumulated Depreciation
- (3) Exhibits

The Company has incorporated by reference certain exhibits as specified below pursuant to Rule 12b-32 under the Exchange Act.

Exhibit No.	Description
2.1	Purchase and Sale Agreement, dated November 2, 2016, by and among the Company, CNL Lifestyle Properties, Inc., CLP Partners LP, Ski Resort Holdings LLC and the other Sellers named therein, which is attached as Exhibit 2.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on November 3, 2016, is hereby incorporated by reference as Exhibit 2.1
3.1	Composite of Amended and Restated Declaration of Trust of the Company, as amended (inclusive of all amendments through May 12, 2016), which is attached as Exhibit 3.1 to the Company's Form 10-Q (Commission File No. 001-13561) filed on August 4, 2016, is hereby incorporated by reference as Exhibit 3.1
3.2	Articles Supplementary designating the powers, preferences and rights of the 5.750% Series C Cumulative Convertible Preferred Shares, which is attached as Exhibit 3.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on December 21, 2006, is hereby incorporated by reference as Exhibit 3.2
3.3	Articles Supplementary designating powers, preferences and rights of the 9.000% Series E Cumulative Convertible Preferred Shares, which is attached as Exhibit 3.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on April 2, 2008, is hereby incorporated by reference as Exhibit 3.3
3.4	Articles Supplementary designating the powers, preferences and rights of the 5.750% Series G Cumulative Redeemable Preferred Shares, which is attached as Exhibit 3.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on November 30, 2017, is hereby incorporated by reference as Exhibit 3.4
3.5	Amended and Restated Bylaws of the Company (inclusive of all amendments through March 20, 2017), which is attached as Exhibit 3.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 21, 2017, is hereby incorporated by reference as Exhibit 3.5
4.1	Form of share certificate for common shares of beneficial interest of the Company, which is attached as Exhibit 4.3 to the Company's Registration Statement on Form S-3ASR (Registration No. 333-35281), filed on June 3, 2013, is hereby incorporated by reference as Exhibit 4.1
4.2	Form of 5.750% Series C Cumulative Convertible Preferred Shares Certificate, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on December 21, 2006, is hereby incorporated by reference as Exhibit 4.2
4.3	Form of 9.000% Series E Cumulative Convertible Preferred Shares, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on April 2, 2008, is hereby incorporated by reference as Exhibit 4.3
4.4	Form of 5.750% Series G Cumulative Redeemable Preferred Shares Certificate, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on November 30, 2017, is hereby incorporated by reference as Exhibit 4.4
4.5	Indenture, dated June 30, 2010, by and among the Company, certain of its subsidiaries, and UMB Bank, n.a., as trustee (including the form of 5.750% Senior Notes due 2022 included as Exhibit A thereto), which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on July 1, 2010, is hereby incorporated by reference as Exhibit 4.5
4.6	Indenture, dated June 18, 2013, by and among the Company, certain of its subsidiaries, and U.S. Bank National Association, as trustee (including the form of 5.250% Senior Notes due 2023 included as Exhibit A thereto), which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on June 18, 2013, is hereby incorporated by reference as Exhibit 4.6

- 4.7 Indenture, dated March 16, 2015, by and among the Company, certain of its subsidiaries, and UMB Bank, n.a., as trustee (including the form of 4.500% Senior Notes due 2025 included as Exhibit Athereto), which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 16, 2015, is hereby incorporated by reference as Exhibit 4.7
- 4.8 Indenture, dated December 14, 2016, by and among the Company, certain of its subsidiaries, and UMB Bank, n.a., as trustee (including the form of 4.750% Senior Notes due 2026 included as Exhibit A thereto), which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on December 14, 2016, is hereby incorporated by reference as Exhibit 4.8
- 4.9 Indenture, dated May 23, 2017, by and among the Company, certain of its subsidiaries, and UMB Bank, n.a., as trustee (including the form of 4.500% Senior Notes due 2027 included as Exhibit A thereto), which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 23, 2017, is hereby incorporated by reference as Exhibit 4.9
- 4.10 Note Purchase Agreement, dated August 1, 2016, by and among the Company and the purchasers named therein, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on August 3, 2016, is hereby incorporated by reference as Exhibit 4.10
- 4.11 First Amendment to Note Purchase Agreement, dated September 27, 2017, by and among the Company and the purchasers named therein, which is attached as Exhibit 10.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on September 27, 2017, is hereby incorporated as Exhibit 4.11
- Second Amended, Restated and Consolidated Credit Agreement, dated September 27, 2017, by and among the Company, as borrower, KeyBank National Association, as administrative agent, and the other agents and lenders party thereto, which is attached as Exhibit 10.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on September 27, 2017, is hereby incorporated by reference as Exhibit 10.1
- Form of Indemnification Agreement entered into between the Company and each of its trustees and officers, which is attached as Exhibit 10.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 14, 2007, is hereby incorporated by reference as Exhibit 10.2
- 10.3\* Deferred Compensation Plan for Non-Employee Trustees, which is attached as Exhibit 10.10 to Amendment No. 2, filed on November 5, 1997, to the Company's Registration Statement on Form S-11 (Registration No. 333-35281), is hereby incorporated by reference as Exhibit 10.3
- 10.4\* 2007 Equity Incentive Plan, as amended, which is attached as Exhibit 10.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 15, 2013, is hereby incorporated by reference as Exhibit 10.4
- 10.5\* Form of 2007 Equity Incentive Plan Nonqualified Share Option Agreement for Employee Trustees, which is attached as Exhibit 10.2 to the Company's Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.5
- 10.6\* Form of 2007 Equity Incentive Plan Nonqualified Share Option Agreement for Non-Employee Trustees, which is attached as Exhibit 10.3 to the Company's Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.6
- 10.7\* Form of 2007 Equity Incentive Plan Restricted Shares Agreement for Employees, which is attached as Exhibit 10.4 to the Company's Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.7
- 10.8\* Form of 2007 Equity Incentive Plan Restricted Shares Agreement for Non-Employee Trustees, which is attached as Exhibit 10.3 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 20, 2009, is hereby incorporated by reference as Exhibit 10.8
- 10.9\* EPR Properties 2016 Equity Incentive Plan, which is attached as Exhibit 10.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 12, 2016, is hereby incorporated by reference as Exhibit 10.9
- 10.10\* Form of 2016 Equity Incentive Plan Incentive and Nonqualified Share Option Award Agreement for Employees, which is attached as Exhibit 10.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 12, 2016, is hereby incorporated by reference as Exhibit 10.10

- 10.11\* Form of 2016 Equity Incentive Plan Restricted Shares Award Agreement for Employees, which is attached as Exhibit 10.3 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 12, 2016, is hereby incorporated by reference as Exhibit 10.11
- 10.12\* Form of 2016 Equity Incentive Plan Restricted Share Unit Award Agreement for Non-Employee Trustees, which is attached as Exhibit 10.4 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 12, 2016, is hereby incorporated by reference as Exhibit 10.12
- 10.13\* Annual Performance-Based Incentive Plan, which is attached as Exhibit 10.1 to the Company's 8-K (Commission File No. 001-13561) filed on June 2, 2017, is hereby incorporated by reference as Exhibit 10.13
- 10.14\* Employment Agreement, dated May 13, 2015, by and between the Company and Gregory K. Silvers, which is attached as Exhibit 10.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 18, 2015, is hereby incorporated by reference as Exhibit 10.14
- 10.15\* Employment Agreement, dated May 13, 2015, by and between the Company and Mark A. Peterson, which is attached as Exhibit 10.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 18, 2015, is hereby incorporated by reference as Exhibit 10.15
- 10.16\* Employment Agreement, dated May 13, 2015, by and between the Company and Morgan G. Earnest II, which is attached as Exhibit 10.3 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 18, 2015, is hereby incorporated by reference as Exhibit 10.16
- 10.17\* Employment Agreement, dated May 13, 2015, by and between the Company and Craig L. Evans, which is attached as Exhibit 10.4 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 18, 2015, is hereby incorporated by reference as Exhibit 10.17
- 10.19\* Employment Agreement, dated May 13, 2015, by and between the Company and Michael L. Hirons, which is attached as Exhibit 10.6 to the Company's Form 8-K (Commission File No. 001-13561) filed on May 18, 2015, is hereby incorporated by reference as Exhibit 10.19
- Joint Buyers Agreement, dated November 2, 2016, by and between the Company and Ski Resort Holdings LLC, which is attached as Exhibit 10.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on November 3, 2016, is hereby incorporated by reference as Exhibit 10.20
- 12.1 Computation of Ratio of Earnings to Fixed Charges is attached hereto as Exhibit 12.1
- 12.2 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends is attached hereto as Exhibit 12.2
- The list of the Company's Subsidiaries is attached hereto as Exhibit 21
- Consent of KPMG LLP is attached hereto as Exhibit 23
- Certification of Gregory K. Silvers pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 is attached hereto as Exhibit 31.1
- Certification of Mark A. Peterson pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 is attached hereto as Exhibit 31.2
- Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.1
- 32.2 Certification by Chief Financial Officer pursuant to 18 USC 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.2
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase

101.LAB XBRL Taxonomy Extension Label Linkbase

101.PRE XBRL Taxonomy Extension Presentation Linkbase

\* Management contracts or compensatory plans

PLEASE NOTE: Pursuant to the rules and regulations of the Securities and Exchange Commission, we have filed or incorporated by reference the agreements referenced above as exhibits to this Annual Report on Form 10-K. The agreements have been filed to provide investors with information regarding their respective terms. The agreements are not intended to provide any other factual information about the Company or its business or operations. In particular, the assertions embodied in any representations, warranties and covenants contained in the agreements may be subject to qualifications with respect to knowledge and materiality different from those applicable to investors and may be qualified by information in confidential disclosure schedules not included with the exhibits. These disclosure schedules may contain information that modifies, qualifies and creates exceptions to the representations, warranties and covenants set forth in the agreements. Moreover, certain representations, warranties and covenants in the agreements may have been used for the purpose of allocating risk between the parties, rather than establishing matters as facts. In addition, information concerning the subject matter of the representations, warranties and covenants may have changed after the date of the respective agreement, which subsequent information may or may not be fully reflected in the Company's public disclosures. Accordingly, investors should not rely on the representations, warranties and covenants in the agreements as characterizations of the actual state of facts about the Company or its business or operations on the date hereof.

#### Item 16. Form 10-K Summary

None.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**EPR Properties** 

Dated: February 28, 2018 By /s/ Gregory K. Silvers

Gregory K. Silvers, President and Chief Executive Officer (Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature and Title	<u>Date</u>
/s/ Robert J. Druten	February 28, 2018
Robert J. Druten, Chairman of the Board	
/s/ Gregory K. Silvers	February 28, 2018
Gregory K. Silvers, President, Chief Executive Officer (Principal Executive Officer) and Trustee	
/s/ Mark A. Peterson	February 28, 2018
Mark A. Peterson, Executive Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer)	
/s/ Tonya L. Mater	February 28, 2018
Tonya L. Mater, Vice President and Chief Accounting Officer (Principal Accounting Officer)	
/s/ Thomas M. Bloch	February 28, 2018
Thomas M. Bloch, Trustee	
/s/ Barrett Brady	February 28, 2018
Barrett Brady, Trustee	
/s/ Peter C. Brown	February 28, 2018
Peter C. Brown, Trustee	
/s/ Jack A. Newman, Jr.	February 28, 2018
Jack A. Newman, Jr., Trustee	
/s/ Robin P. Sterneck	February 28, 2018
Robin P. Sterneck, Trustee	

#### Subsidiaries of the Company

Subsidiary	Jurisdiction of Incorporation or Formation

30 West Pershing, LLC	Missouri
Adelaar Developer II, LLC	Delaware
Adelaar Developer, LLC	Delaware
Atlantic - EPR I	Delaware
Atlantic - EPR II	Delaware
Burbank Village, Inc.	Delaware
Burbank Village, L.P.	Delaware
Cantera 30, Inc.	Delaware
Cantera 30 Theatre, L.P.	Delaware
Cinescape Equity, LLC	Delaware
Cinescape Mezz, LLC	Delaware
Cinescape Property, LLC	Delaware
CLP Northstar Commercial, LLC	Delaware
CLP Northstar, LLC	Delaware
Early Childhood Education, LLC	Delaware
ECE I, LLC	Delaware
ECE II, LLC	Delaware
ECE V, LLC	Delaware
ECS Douglas I, LLC	Delaware
Education Capital Solutions, LLC	Delaware
EPR Apex, Inc.	Delaware
EPR Camelback, LLC	Delaware
EPR Canada, Inc.	Missouri
EPR Concord II, L.P.	Delaware
EPR Daly, LLC	Delaware
EPR Escape, LLC	Delaware
EPR Fitness, LLC	Delaware
EPR Gaming Properties, LLC	Delaware
EPR Go Zone Holdings, LLC	Delaware
EPR Hialeah, Inc.	Missouri
EPR iDenver Holdings, LLC	Delaware
EPR iHurst Holdings, LLC	Delaware
EPR iTampa, LLC	Delaware
EPR Karting, LLC	Delaware
EPR Macomb Holdings, LLC	Delaware
EPR North Finance Trust	Ontario
EPR North GP ULC	British Columbia
EPR North Holdings GP ULC	British Columbia
EPR North Holdings LP	Ontario
EPR North Properties LP	Ontario
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EPR North Trust

EPR Parks, LLC

EPR North US GP Trust EPR North US LP Kansas

Delaware

Delaware

Delaware

EPR Resorts, LLC	Delaware
EPR TRS Holdings, Inc.	Missouri
EPR TRS I, Inc.	Missouri
EPR TRS II, Inc.	Missouri
EPR TRS III, Inc.	Missouri
EPR TRS IV, Inc.	Missouri
EPR Tuscaloosa, LLC	Delaware
EPT 301, LLC	Missouri
EPT 909, Inc.	Delaware
EPT Aliso Viejo, Inc.	Delaware
EPT Arroyo, Inc.	Delaware
EPT Auburn, Inc.	Delaware
EPT Biloxi, Inc.	Delaware
EPT Boise, Inc.	Delaware
EPT Charlotte, LLC	Delaware
EPT Chattanooga, Inc.	Delaware
EPT Columbiana, Inc.	Delaware
EPT Concord II, LLC	Delaware
EPT Concord, LLC	Delaware
EPT Dallas, LLC	Delaware
EPT Davie, Inc.	Delaware
EPT Deer Valley, Inc.	Delaware
EPT DownREIT II, Inc.	Missouri
EPT DownREIT, Inc.	Missouri
EPT East, Inc.	Delaware
EPT Firewheel, Inc.	Delaware
EPT First Colony, Inc.	Delaware
EPT Fontana, LLC	Delaware
EPT Fresno, Inc.	Delaware
EPT Gulf Pointe, Inc.	Delaware
EPT Hamilton, Inc.	Delaware
EPT Hattiesburg, Inc.	Delaware
EPT Huntsville, Inc.	Delaware
EPT Hurst, Inc.	Delaware
EPT Indianapolis, Inc.	Delaware
EPT Kalamazoo, Inc.	Missouri
EPT Kenner, LLC	Delaware
EPT Lafayette, Inc.	Delaware
EPT Lawrence, Inc.	Delaware
EPT Leawood, Inc.	Delaware
EPT Little Rock, Inc.	Delaware
EPT Macon, Inc.	Delaware
EPT Mad River, Inc.	Missouri
EPT Manchester, Inc.	Delaware
EPT Melbourne, Inc.	Missouri
EPT Mesa, Inc.	Delaware
EPT Mesquite, Inc.	Delaware
EPT Modesto, Inc.	Delaware
EPT Mount Attitash, Inc.	Delaware
LI I MOUNT INIMON, INC.	Dolawale

EPT Mount Snow, Inc. Delaware EPT New England, LLC Delaware Delaware EPT New Roc GP, Inc. EPT New Roc, LLC Delaware EPT Nineteen, Inc. Delaware EPT Oakview, Inc. Delaware Missouri EPT Pensacola, Inc. EPT Pompano, Inc. Delaware EPT Raleigh Theatres, Inc. Delaware EPT Ski Properties, Inc. Delaware EPT Slidell, Inc. Delaware Delaware EPT South Barrington, Inc. Delaware EPT Twin Falls, LLC Delaware EPT Virginia Beach, Inc. EPT Waterparks, Inc. Delaware EPT White Plains, LLC Delaware EPT Wilmington, Inc. Delaware Flik Depositor, Inc. Delaware Flik, Inc. Delaware Go To The Show, L.L.C. Louisiana International Hotel Ventures, Inc. Delaware

Kanata Entertainment Holdings, Inc.

New Brunswick

McHenry FFE, LLCDelawareMegaplex Four, Inc.MissouriMegaplex Nine, Inc.Missouri

Metropolis Entertainment Holdings, Inc.

Mew Brunswick
Mississauga Entertainment Holdings, Inc.

New Roc Associates, L.P.

New York

Oakville Entertainment Holdings, Inc. New Brunswick Rittenhouse Holding, LLC Delaware Delaware Strategic Undertakings, LLC Suffolk Retail, LLC Delaware Tampa Veterans 24, Inc. Delaware Tampa Veterans 24, L.P. Delaware Theatre Sub, Inc. Missouri WestCol Center, LLC Delaware

Whitby Entertainment Holdings, Inc.

New Brunswick

#### **Consent of Independent Registered Public Accounting Firm**

The Board of Trustees EPR Properties:

We consent to the incorporation by reference in the registration statements (Nos. 333-211812) on Form S-3, the registration statements (Nos. 333-215099 and 333-78803) on S-4, and the registration statements (Nos. 333-211815, 333-189028, 333-159465, 333-142831, and 333-76625) on Form S-8 of EPR Properties of our report dated February 28, 2018, with respect to the consolidated balance sheets of EPR Properties as of December 31, 2017 and 2016, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for each of the years in the three-year period ended December 31, 2017, and the related notes and financial statement schedules II and III (collectively, the consolidated financial statements), and the effectiveness of internal control over financial reporting as of December 31, 2017, which report appears in the December 31, 2017 annual report on Form 10-K of EPR Properties.



Kansas City, Missouri February 28, 2018

#### **CERTIFICATION**

### PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002.

#### I, Gregory K. Silvers, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of EPR Properties;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 28, 2018 /s/ Gregory K. Silvers

Gregory K. Silvers President and Chief Executive Officer (Principal Executive Officer)

#### **CERTIFICATION**

## PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002.

#### I, Mark A. Peterson, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of EPR Properties;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 28, 2018 /s/ Mark A. Peterson

Mark A. Peterson

Executive Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer)

## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE

#### SARBANES-OXLEY ACT

- I, Gregory K. Silvers, President and Chief Executive Officer of EPR Properties (the "Issuer"), have executed this certification for furnishing to the Securities and Exchange Commission in connection with the filing with the Commission of the registrant's Annual Report on Form 10-K for the period ended December 31, 2017 (the "Report"). I hereby certify that, to the best of my knowledge and belief:
  - (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
  - (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Issuer.

/s/ Gregory K. Silvers

Gregory K. Silvers
President and Chief Executive Officer
(Principal Executive Officer)

Date: February 28, 2018

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE

**SARBANES-OXLEY ACT** 

I, Mark A. Peterson, Executive Vice President, Chief Financial Officer and Treasurer of EPR Properties (the "Issuer"), have executed this certification for furnishing to the Securities and Exchange Commission in connection with the filing with the Commission of the registrant's Annual Report on Form 10-K for the period ended December 31, 2017 (the "Report"). I hereby certify that, to the best of my knowledge and belief:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934: and
- the information contained in the Report fairly presents, in all material respects, the financial condition (2) and results of operations of the Issuer.

/s/ Mark A. Peterson

Mark A. Peterson Executive Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer)

Date: February 28, 2018





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EPRKC.COM

