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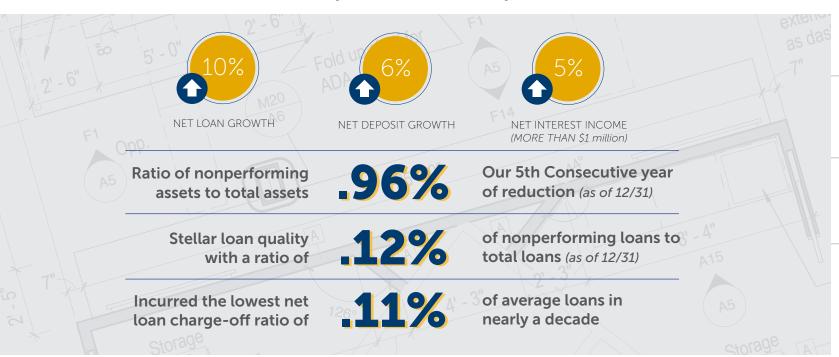
PHILANTHROPY

ENTREPRENEURSHIP

BLUEPRINT FOR THE FUTURE 2016 ANNUAL REPORT

# LETTER TO STOCKHOLDERS

I am pleased to report that 2016 was an extraordinary year for our Company. The keys to our financial success during 2016 and the Blueprint we drew for improved returns going forward were influenced by the growth and improvement of the mix of our earning assets, more efficient deployment of our staffing, renegotiation of a significant third party service provider contract, as well as reductions to our cost of wholesale funding. Notable achievements during 2016 included:



We navigated through some difficult years and I couldn't be more proud of our staff, our directors, our customers and you, our stockholders, for the conviction and support that enabled us to get to this point. This organization was founded as a locally-owned, locally managed community bank ready to provide financial products and banking services to individuals and businesses in Johnson County and the Kansas City area. In 1989, our vision was to create a community bank with convenience, community partnerships and personal relationships as principal tenets supported by the best banking services available. I believe it has been through the achievement of strong community partnerships and personal relationships that our Company was able to navigate through the financial crises and is once again achieving double-digit growth with stellar loan quality.

Our Board of Directors and management team understand that in order to be successful, the Company must continue to be relevant, competitive and profitable while maintaining the bank's strong asset quality and capital levels. Our Blueprint for success going forward is to pursue organic loan and core deposit growth, expense control, non-interest income enhancement and focus on building and maintaining high quality, profitable customer relationships. The quest for superior performance and service will continue in 2017 and we couldn't be more excited about our prospects.

Over the past several years, we have been preparing to put ourselves in a position to take advantage of the opportunities that come from an economy that once again begins to grow. We believe that opportunity is in front of us now. We are moving forward in this market and building with attention to our Company's values, adherence to its established risk profile and building franchise value.

Thank you for your continued support.

ROBERT D. REGNIER President & CEO

# **DECEMBER 31, 2016, 2015 AND 2014**

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# **Independent Auditor's Report**

Audit Committee, Board of Directors and Stockholders Blue Valley Ban Corp. Overland Park, Kansas

We have audited the accompanying consolidated financial statements of Blue Valley Ban Corp. and its subsidiaries, which comprise the consolidated balance sheets as of December 31, 2016 and 2015, and the related consolidated statements of operations, comprehensive income (loss), stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2016, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Audit Committee, Board of Directors and Stockholders Blue Valley Ban Corp. Page 2

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Blue Valley Ban Corp. and its subsidiaries as of December 31, 2016 and 2015, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2016, in accordance with accounting principles generally accepted in the United States of America.

Kansas City, Missouri February 28, 2017

BKD,LLP

## CONSOLIDATED BALANCE SHEETS

## **DECEMBER 31, 2016 AND 2015**

(In thousands, except share data)

## **ASSETS**

	<u>2016</u>	<u>2015</u>
Cash and due from banks	\$ 17,766	\$ 22,178
Interest bearing deposits in other financial institutions	8,272	23,655
Cash and cash equivalents	26,038	45,833
Available-for-sale securities	107,760	91,560
Mortgage loans held for sale, fair value	_	2,258
Loans, net of allowance for loan losses of \$6,164 and \$4,731 in 2016 and 2015,		
respectively	487,518	443,962
Premises and equipment, net	12,046	11,739
Bank-owned real estate held for sale, net	5,915	5,892
Foreclosed assets held for sale, net	5,883	9,644
Interest receivable	1,785	1,727
Deferred income taxes	14,304	12,902
Prepaid expenses and other assets	7,939	7,923
FHLBank stock, Federal Reserve Bank stock, and other securities	5,244	4,805
Total assets	<u>\$ 674,432</u>	<u>\$ 638,245</u>

## CONSOLIDATED BALANCE SHEETS

# **DECEMBER 31, 2016 AND 2015** (In thousands, except share data)

# LIABILITIES AND STOCKHOLDERS' EQUITY

	2016	2015
LIABILITIES	<del></del>	
Deposits		
Demand	\$ 150,274	\$ 129,180
Savings, NOW and money market	280,628	251,765
Time	<u>81,575</u>	102,297
Total deposits	512,477	483,242
Short term debt	63,142	35,746
Long term debt	53,333	72,786
Interest payable and other liabilities	2,045	1,745
Total liabilities	630,997	593,519
STOCKHOLDERS' EQUITY		
Capital stock		
Series A Preferred stock, \$1 par value, \$1,000 liquidation preference;		
Authorized 15,000,000 shares; issued and outstanding		
2016 and 2015 – 0 shares	_	_
Series B Preferred stock, \$1 par value, convertible to common stock; pari		
passu with common stock upon liquidation;		
Authorized 1,000,000 shares; issued and outstanding		
2016 and 2015 – 471,979 shares	472	472
Common stock, par value \$1 per share;		
Authorized 15,000,000 shares; issued and outstanding		
2016 – 5,644,553 shares; 2015 – 5,371,353 shares	5,644	5,371
Additional paid-in capital	30,858	30,657
Retained earnings	9,842	8,276
Accumulated other comprehensive loss, net of income tax (credit) of	ŕ	,
\$(2,254) in 2016 and \$(33) in 2015	(3,381)	(50)
Total stockholders' equity	43,435	44,726
Total liabilities and stockholders' equity	<u>\$ 674,432</u>	<u>\$ 638,245</u>

## CONSOLIDATED STATEMENTS OF OPERATIONS

## **YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014**

(In	thousands,	except per	share data)
			2016

		2016	′	2015		2014
INTEREST AND DIVIDEND INCOME		2010	=	2012		2011
Interest and fees on loans	\$	20,949	\$	20,418	\$	20,283
Federal funds sold and other short-term investments	*	185	Ť	89	_	97
Available-for-sale securities		1,938		1,880		2,062
Dividends on FHLBank and Federal Reserve Bank stock		202		231		242
Total interest and dividend income		23,274		22,618		22,684
Total interest and dividend income		23,271		22,010		22,001
INTEREST EXPENSE						
Interest-bearing demand deposits		239		246		269
Savings and money market deposit accounts		401		341		305
Time deposits		609		868		1,247
Federal funds purchased and short term debt		33		25		25
Long term debt, net		2,307		2,470		2,668
Total interest expense		3,589		3,950		4,514
•						
NET INTEREST INCOME		19,685		18,668		18,170
PROVISION FOR LOAN LOSSES		1,925		1,450		400
NET INTEREST INCOME AFTER PROVISION FOR LOAN						
LOSSES		17,760		17,218		17,770
LOSSES	-	17,700		17,210		17,770
NON-INTEREST INCOME						
Loans held for sale fee income		95		879		628
NSF charges and service fees		1,008		1,033		892
Trust services		725		640		602
Investment brokerage services		405		518		509
Other service charges		1,437		1,447		1,375
Realized gains (losses) on available-for-sale securities		1,879		(78)		36
Other income		1,964		2,052		1,599
Total non-interest income		7,513		6,491		5,641
NON-INTEREST EXPENSE						
Salaries and employee benefits		10,734		11,205		10,826
Net occupancy expense		2,720		2,699		2,716
Foreclosed assets expense		3,021		2,522		2,426
Other operating expense		6,413		6,342		6,238
Total non-interest expense		22,888		22,768		22,206
INCOME BEFORE INCOME TAXES		2,385		941		1,205
PROVISION (BENEFIT) FOR INCOME TAXES						
Provision for income taxes		819		276		377
Valuation allowance for deferred tax asset		<u> </u>		<u> </u>		(11,934)
Total provision (benefit) for income taxes		819	-	276	-	(11,557)
NET INCOME		1,566	-	665		12,762
DIVIDENDS AND ACCRETION ON PREFERRED STOCK		<u> </u>		1,333		1,740
NEW INCOME (LOCG) ANAMARI ET CONSTANT						
NET INCOME (LOSS) AVAILABLE TO COMMON	•	1 566	\$	(668)	¢	11 022
STOCKHOLDERS	<u> </u>	1,566	Φ	(668)	Þ	11,022
BASIC EARNINGS (LOSS) PER COMMON SHARE	\$	0.29	\$	(0.14)	\$	2.40
DILUTED EARNINGS (LOSS) PER COMMON SHARE	\$	0.29	\$	(0.14)	\$	2.40
DEC LED DIRECTION (BOOD) I ER COMMON DHARE	<u> </u>	<u> </u>	<u>v</u>	(0.17)	Ψ	2.40

# **BLUE VALLEY BAN CORP.** CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014 (In thousands)

	2	<u> 2016</u>	<u>2015</u>	2	<u>2014</u>
NET INCOME OTHER COMPREHENSIVE INCOME (LOSS)	\$	1,566	\$ 665	\$	12,762
Change in unrealized appreciation (depreciation) on available-for-sale securities, net of income taxes (credit) of \$(1,455) in 2016, \$312 in 2015 and \$2,370 in 2014  Less: reclassification adjustment for realized (gains) losses included in		(2,204)	472		3,591
net income (loss), net of income taxes of \$752 in 2016, \$(31) in 2015, and \$15 in 2014  Comprehensive income (loss)	\$	(1,127) (1,765)	\$ 47 1,184	\$	(21) 16,332

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

# YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014 (In thousands, except share data)

BALANCE, DECEMBER 31, 2013	Preferred Stock \$ 22	Common Stock	Additional Paid-In Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Income (Loss)  \$ (4,139)	Total \$ 42,228
Issuance of 40,674 shares of vested restricted						
stock, net of forfeitures of 2,363 Issuance of 6,877 shares of common stock for the employee stock purchase plan Issuance of 277,109 shares of common stock		38 7 277	236 24 1,058			274 31 1,335
Net income Dividend on preferred shares			,	12,762		12,762
Other comprehensive income				(1,740)	3,570	(1,740) 3,570
BALANCE, DECEMBER 31, 2014	<u>\$ 22</u>	<u>\$ 4,649</u>	<u>\$45,328</u>	\$ 9,030	<u>\$ (569)</u>	<u>\$ 58,460</u>
Redemption of 21,750 shares of Series A preferred stock Issuance of 471,979 shares of Series B	(22)		(21,728)			(21,750)
preferred stock Issuance of 48,153 shares of vested restricted	472		2,832			3,304
stock, net of forfeitures of 1,405		47	308			355
Issuance of 4,726 shares of common stock for the employee stock purchase plan Issuance of 670,878 shares of common stock Net income		4 671	25 3,896	665		29 4,567 665
Repurchase of warrants			(4)			(4)
Dividend on preferred shares Other comprehensive income				(1,419)	519	(1,419) 519
BALANCE, DECEMBER 31, 2015	<u>\$ 472</u>	<u>\$ 5,371</u>	<u>\$30,657</u>	\$ 8,276	<u>\$ (50)</u>	<u>\$ 44,726</u>
Issuance of 48,431 shares of vested restricted stock, net of forfeitures of 2,199		46	397			443
Issuance of 222,000 shares of unvested restricted stock		222	(222)			_
Issuance of 4,968 shares of common stock for the employee stock purchase plan		5	26			31
Net income Other comprehensive loss				1,566		1,566
					(3,331)	(3,331)
BALANCE, DECEMBER 31, 2016	<u>\$ 472</u>	<u>\$ 5,644</u>	<u>\$30,858</u>	\$ 9,842	\$ (3,381)	<u>\$ 43,435</u>

## CONSOLIDATED STATEMENTS OF CASH FLOWS

# YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014 (In thousands)

OPERATING ACTIVITIES	2016	2015	2014
Net income	\$ 1,566	\$ 665	\$ 12,762
Adjustments to reconcile net income to net cash provided by operating activities:	\$ 1,500	\$ 003	\$ 12,702
Depreciation and amortization	1,607	1,911	2,149
Amortization, net of (accretion) of premiums and discounts on available-for-sale	1,007	1,711	2,14)
securities	689	320	286
Provision for loan losses	1,925	1,450	400
Provision for losses on foreclosed assets held for sale	1,419	1,854	1,006
Deferred income taxes	730	196	(11,557)
Stock dividends on FHLBank stock	(84)	(113)	(127)
Increase in value of bank owned life insurance	(172)	(172)	(169)
Net realized (gains) losses on available-for-sale securities	(1,879)	78	(36)
Net loss on disposal of premises and equipment	(1,0//)	19	(50)
Net (gain) loss on sale of foreclosed assets	165	(39)	(153)
Restricted stock earned and forfeited	443	355	274
Compensation expense related to the Employee Stock Purchase Plan	4	4	4
Originations of loans held for sale	(2,367)	(46,750)	(29,046)
Proceeds from the sale of loans held for sale	4,633	45,060	29,915
Realized (gain) loss on loans held for sale fair value adjustment	(8)	20	(18)
Changes in:	(4)		()
Interest receivable	(58)	(124)	133
Net fair value of loan related commitments	57	(54)	37
Prepaid expenses and other assets	186	(53)	(1,213)
Interest payable and other liabilities	295	(1,250)	(178)
Net cash provided by operating activities	9,151	3,377	4,469
INVESTING ACTIVITIES			
Net change in loans	(116,971)	(50,217)	(19,907)
Proceeds from sale of loan participations	69,827	21,162	10,606
Purchase of premises and equipment	(1,132)	(2,327)	(1,731)
Proceeds from the sale of foreclosed assets, net of expenses	3,840	5,399	6,892
Capitalized expenditures on foreclosed assets held for sale	2,0.0	0,000	(406)
Purchase of priority lien on foreclosed assets held for sale		(160)	(100)
Purchases of available-for-sale securities	(116,526)	(122,006)	(13,593)
Proceeds from maturities of available-for-sale securities	(,)	81,770	15,000
Proceeds from sale of available-for-sale securities	95,964	40,516	13,578
Purchases of FHLBank and Federal Reserve Bank stock and other securities	(1,974)	- 7-	(73)
Proceeds from the redemption of FHLBank stock, Federal Reserve Bank stock, and	( ) /		( - /
other securities	1,618	798	1,960
Net cash provided by (used in) investing activities	(65,354)	(25,065)	12,326
FINANCING ACTIVITIES			
Net increase in demand deposits, money market, NOW and savings accounts	49,956	4,400	34,840
Net decrease in time deposits	(20,721)	(19,088)	(14,449)
Net increase (decrease) in federal funds purchased and other interest-bearing			
liabilities	(1,871)	4,966	(1,555)
Proceeds from acquisition of bank deposits		29,172	
Repayments of long-term debt	(20,254)	(15,246)	(7,500)
Proceeds from long-term debt		15,500	
Repayments of short-term debt	(16,032)		
Proceeds from short-term debt	45,299		
Proceeds from sale of additional stock		7,871	85
Proceeds from sale of additional stock through rights offering			1,250
Net proceeds from the sale of stock through Employee Stock Purchase Plan	31	29	31
Dividends paid on Series A Preferred Stock		(7,346)	(979)
Repurchase of warrants		(4)	
Redemption of Series A Preferred Stock		(21,750)	
Net cash provided by (used in) financing activities	36,408	(1,496)	11,723
Increase (decrease) in cash and cash equivalents	(19,795)	(23,184)	28,518
Cash and cash equivalents, beginning of year	45,833	69,017	40,499
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 26,038	\$ 45,833	\$ 69,017

## CONSOLIDATED STATEMENTS OF CASH FLOWS

# YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014 (In thousands)

	2	2016	2	015	2	2014
SUPPLEMENTAL CASH FLOWS INFORMATION						
Cash paid during the year for: Interest	\$	4.495	\$	4.857	\$	4.261
Income taxes, net of refunds	\$	1,155	\$	80	\$	53
Noncash investing and financing activities:						
Reclassification of premises and equipment to bank-owned real estate held						
for sale, net	\$	_	\$	5,892	\$	
Transfer of loans to foreclosed property, net of specific allowance	\$	1,682	\$	159	\$	1,903
Unvested restricted stock issued	\$	222	\$		\$	
Preferred dividends accrued but not paid	\$		\$		\$	1,740
Sale and financing of foreclosed assets	\$	20	\$		\$	3,607

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of Operations

The Company is a holding company for Bank of Blue Valley (the "Bank"), BVBC Capital Trust II and BVBC Capital Trust III, through 100% ownership of each.

The Bank is primarily engaged in providing a full range of banking services to consumer and commercial customers in Johnson County, Kansas. The Bank has also originated residential mortgages locally and nationwide through its InternetMortgage.com website, though the strategic decision was made to discontinue originating and selling residential mortgage loans to the secondary mortgage market by the Bank beginning in 2016. The Bank is subject to competition from other financial institutions. The Bank is also subject to regulation by certain federal and state agencies and undergoes periodic examination by those regulatory authorities.

BVBC Capital Trust II and III are Delaware business trusts created in 2003 and 2005, respectively, to offer trust preferred securities and to purchase the Company's junior subordinated debentures. The Trusts have terms of 30 years, but may dissolve earlier as provided in their trust agreements.

#### **Operating Segment**

The Company provides community banking services through its subsidiary bank, including such products and services as loans; time deposits, checking and savings accounts, mortgage originations, trust services, and investment services. These activities are reported as a single operating segment.

## **Principles of Consolidation**

The consolidated financial statements include the accounts of Blue Valley Ban Corp. and its 100% owned subsidiaries. Significant intercompany accounts and transactions have been eliminated in consolidation.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change include the determination of the allowance for loan losses, valuation of real estate acquired in connection with foreclosures or in satisfaction of loans, valuation of deferred tax assets and fair values of financial instruments. In connection with the determination of the allowance for loan losses and the valuation of foreclosed assets held for sale, management obtains independent appraisals for significant properties.

Management believes that the allowance for loan losses, valuation of foreclosed assets held for sale, and valuation of deferred tax assets are adequate. While management uses available information to recognize losses on loans, foreclosed assets held for sale and deferred tax assets, changes in economic conditions may necessitate revision of these estimates in future years. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses, valuation of foreclosed assets held for sale and deferred tax assets. Such agencies may require the Company to recognize additional losses based on their judgments of information available to them at the time of their examination.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Evaluation of Subsequent Events

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the financial statements were available to be issued.

#### Effect of New Financial Accounting Standards

In August, 2015, the FASB issued ASU No. 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, which deferred the effective date of ASU 2014-09, Revenue from Contracts with Customers (Topic 606). ASU 2014-09 provided guidance applicable to contracts with customers so that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. For financial institutions, significant changes are not expected because most financial instruments are not in the scope of the update. ASU 2015-14 defers the implementation for ASU 2014-09 to be effective for annual periods beginning after December 15, 2017. Early adoption is not permitted and the standard permits the use of either the retrospective or cumulative effect transition method. We are currently evaluating the impact of the adoption of this standard, though our preliminary conclusion is that the new pronouncement will not have a significant impact on our consolidated financial statements as the majority of our business transactions will not be subject to this pronouncement.

In January, 2016, the FASB issued ASU No. 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Liabilities). The guidance is intended to improve the recognition and measurement of financial instruments for equity investments, financial liabilities under the fair value option and the presentation and disclosure requirements for financial instruments. ASU 2016-01 requires equity investments (other than equity method or consolidation) to be measured at fair value with changes in fair value recognized in net income, eliminated available-for-sale classification (changes in fair value reported in other comprehensive income) for equity securities with readily determinable fair values, and eliminated the cost method for equity securities without readily determinable fair values. Entities will be permitted to elect to record equity securities without readily determinable fair values at cost, less impairment, with changes in the basis reported in current earnings. ASU 2016-01 eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for organizations that are not public business entities, eliminates the requirement for non-public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is to be required to be disclosed for financial instruments measured at amortized cost on the balance sheet, and requires a reporting organization to present separately in other comprehensive income the portion of the total change in fair value of a liability resulting from the change in the instrument-specific credit risk (also referred to as "own credit") when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. The new guidance is effective for public business entities for fiscal years beginning after December 15, 2017. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements. Our preliminary finding is that the new pronouncement will not have a significant impact on our Statement of Operations. The pronouncement will require some revision to our disclosures within the consolidated financial statements and we are currently evaluating the impact.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Effect of New Financial Accounting Standards (Continued)

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The standard requires a lessee to recognize a right-of-use asset and liability on the balance sheet for leases with lease terms greater than 12 months. The guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2018, and early adoption is permitted. We are currently evaluating the impact that the standard will have on our consolidated financial statements. Our preliminary finding is that the new pronouncement will not have a significant impact on our consolidated financial statements as the projected minimum lease payments under existing leases subject to the new pronouncement is immaterial to the financial condition of the Company.

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. The guidance removes the existing "probable" and "incurred" loss recognition threshold and requires an entity to estimate lifetime expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts, including estimates for prepayments. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. In addition, ASU 2016-13 amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. The ASU does not prescribe a specific method to estimate credit losses. ASU 2016-13 is effective for SEC filers for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019 (i.e., January 1, 2020, for calendar year entities). Early application will be permitted for all organizations for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. We are currently evaluating the impact that the standard will have on our consolidated financial statements, and are currently evaluating various loss estimation methodologies.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Cash and Cash Equivalents

The Company considers all liquid investments with original maturities of three months or less to be cash equivalents.

The Company's interest-bearing cash accounts exceeded the \$250,000 FDIC insurance limits by approximately \$296,000 and the Company's noninterest-bearing cash accounts exceeded the \$250,000 FDIC insurance limits by approximately \$5.0 million at December 31, 2016.

The Bank had no required reserve with the Federal Reserve Bank at December 31, 2016. The Bank's deposit balance held at the Federal Reserve Bank on December 31, 2016 was \$7,925,000.

#### Investment in Securities

Available-for-sale securities, which include any security for which the Company has no immediate plan to sell, but which may be sold in the future, are carried at fair value. Unrealized gains and losses are excluded from earnings and are reported, net of related income tax effects, in accumulated other comprehensive income. Purchase premiums and discounts are amortized and accreted, respectively, to interest income using a method which approximates the level-yield method over the terms of the securities. Realized gains and losses, based on amortized cost of the specific security, are recorded on the trade date and included in non-interest income. Interest on investments in debt securities is included in income when earned.

For debt securities with fair value below amortized cost, for which the Company does not intend to sell the debt security, and for which it is more likely than not the Company will not have to sell the security before recovery of its cost basis, the Company recognizes the credit component of an other-than-temporary impairment of the debt security in earnings and the remaining portion in other comprehensive income. The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected based on cash flow projections. The Company did not have any securities with other-than-temporary impairment at December 31, 2016.

For equity securities, when the Company has decided to sell an impaired available-for-sale security and the entity does not expect the fair value of the security to fully recover before the expected time of sale, the security is deemed other-than-temporarily impaired in the period in which the decision to sell is made. The Company recognizes an impairment loss when the impairment is deemed other-than-temporary even if a decision to sell has not been made.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Mortgage Loans Held for Sale

Mortgage loans originated and intended for sale in the secondary market are carried at fair value in the aggregate. Net unrealized gains and losses, if any, are recognized through a valuation allowance by charges to non-interest income. Gains and losses, net of discounts collected or paid, commitment fees paid and, considering a normal servicing rate, are recognized in non-interest income upon sale of the loan.

#### Loans

Loans that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are reported at their outstanding principal balance adjusted for unearned income, charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans. For loans recorded at amortized cost, interest income is accrued based on the unpaid principal balance. Loan origination fees, as well as premiums and discounts, are deferred and amortized over the respective term of the loan.

Generally, the accrual of interest on loans is discontinued, and interest is considered a loss, at the time the loan is 90 days past due, unless the loan is well-secured and in the process of collection. Past due status is based on contractual term of the loans. Loans are placed on non-accrual or charged off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not collected for loans placed on non-accrual or charged off is reversed when loans are placed on non-accrual or charged off, which reduces interest income. The interest on these loans is generally accounted for on a cash-basis or a cost recovery method, until conditions qualify the loan's return to accrual status. Loans may be returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### Allowance for Loan Losses

The allowance for loan losses is management's estimate of probable losses which have occurred as of the balance sheet date based on management's evaluation of risk in the loan portfolio. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries of amounts previously charged off, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a monthly basis by management and is based on management's periodic review of the collectability of the loans in consideration of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The Company computes its allowance by assigning specific reserves to impaired loans, and then applies general reserve factors to the rest of the loan portfolio. The general reserve covers non-impaired loans and is based on historical charge off experience, expected loss given default derived from the Company's internal risk rating process and current and projected economic conditions and factors. Other adjustments may be made to the allowance for pools of loans after an assessment of internal and external influences on credit quality that are not fully reflected in the historical loss or risk rating data.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Allowance for Loan Losses (Continued)

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of delay, the reason for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of collateral securing the loan if the loan is collateral dependent.

#### **Premises and Equipment**

Depreciable assets are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are capitalized and depreciated using the straight-line method over the terms of the respective lease or the estimated useful lives of the improvements, whichever is shorter.

The estimated useful lives for each major depreciable classification of premises and equipment are as follows:

Buildings and improvements 35-40 years Furniture and equipment 3-10 years

#### Bank-Owned Real Estate Held for Sale

Bank-owned real estate held for sale includes real estate owned by the Bank which is held for and actively marketed for sale. No depreciation expense is recorded on bank-owned real estate held for sale during the period it is held for sale; rather, it is recorded at fair value less estimated costs to sell. During 2015, the Bank consolidated the location of employees from an office building, which had been marketed for sale, to the Bank's main office in Overland Park, Kansas. The cost and accumulated depreciation of the office building was previously recorded in premises and equipment and, pursuant to the consolidation of Bank employees to the Bank's main office, was reclassified to bank-owned real estate held for sale.

#### Foreclosed Assets Held for Sale

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less costs to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less costs to sell. Revenue and expenses from operations and changes in the valuation allowance are reported as other income and foreclosed assets expense.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### FHLBank Stock, Federal Reserve Bank Stock and Other Securities

FHLBank and Federal Reserve Bank stock are required investments for institutions that are members of the Federal Home Loan Bank and Federal Reserve systems. The required investment in the stock is based on a predetermined formula, carried at cost and evaluated for impairment.

#### **Derivatives**

Derivatives are recognized as assets and liabilities in the consolidated balance sheets and measured at fair value.

#### **Derivative Loan Commitments**

Mortgage loan commitments that relate to the origination of a mortgage that will be held for sale upon funding are considered derivative instruments under the derivatives and hedging accounting guidance (ASC 815, Derivatives and Hedging). Loan commitments that are derivatives are recognized at fair value on the consolidated balance sheet in other assets and other liabilities with changes in their fair values recorded in other income. The Company estimates the fair value using a valuation model which considers differences between quoted prices for loans with similar characteristics in the secondary market and the committed rates.

#### Forward Loan Sale Commitments

The Company carefully evaluates all loan sales agreements to determine whether they meet the definition of a derivative under the derivatives and hedging accounting guidance (ASC 815), as facts and circumstances may differ significantly. If agreements qualify, to protect against the price risk inherent in derivative loan commitments, the Company uses best efforts forward loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative loan commitments. Accordingly, forward loan commitments are recognized at fair value on the consolidated balance sheet in other assets and other liabilities with changes in their fair values recorded in other income. The Company estimates the fair value of its forward loan commitments using a methodology similar to that used for derivative loan commitments.

#### Fee Income

Loan origination fees, net of direct origination costs, are recognized as income using the level-yield method over the term of the loans.

## **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company—put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Transfers between Fair Value Hierarchy Levels

Transfers in and out of Level 1 (quoted market prices), Level 2 (other significant observable inputs) and Level 3 (significant unobservable inputs) are recognized on the period end date.

## **Income Taxes**

The Company accounts for income taxes in accordance with income tax accounting guidance (ASC 740, *Income Taxes*). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur. Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets ("DTAs") are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a DTA will not be realized. As of September 30, 2014 and in consideration of the Company's sustained profitability principally resulting from improved net interest income, reduced non-interest expense, and assessment of the Company's future ability to realize its DTA, the Company recorded a recovery of its remaining \$11.8 million DTA valuation allowance. The DTA valuation allowance had been recorded due to the Company's losses recorded over previous years, which had resulted in uncertainty of the Company's ability to recognize the DTA in future near term periods.

Tax positions are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances and information available at the reporting date and is subject to management's judgment.

The Company recognizes interest and penalties on income taxes as a component of income tax expense. The Company files consolidated income tax returns with its subsidiaries. The Company is generally not subject to federal, state and local examination by tax authorities for years prior to 2013.

## Comprehensive Income (Loss)

Comprehensive income (loss) consists of net income (loss) and accumulated other comprehensive income (loss), net of applicable income taxes. Accumulated other comprehensive income (loss) includes unrealized appreciation (depreciation) on available-for-sale securities. Net unrealized gain or (loss) on available-for-sale securities, net of income taxes, included in accumulated other comprehensive income (loss) was \$(3,381,000) and \$(50,000), respectively, at December 31, 2016 and 2015.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Earnings (Loss) Per Share

Basic earnings (loss) per share represents income available to common stockholders divided by the weighted average number of shares outstanding during each period. Diluted earnings (loss) per share reflects additional potential common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. The computation of per share earnings is as follows:

	2016	2015	2014
(In thousands, except share and per share data)			
Net Income	\$ 1,566	\$ 665	\$ 12,762
Dividends and accretion on preferred stock		(1,333)	(1,740)
Net income (loss) available to common stockholders	\$ <u>1,566</u>	\$(668)	\$ <u>11,022</u>
Average common shares outstanding	5,383,621	4,932,847	4,586,741
Average common share stock options outstanding and restricted stock (B)	507	705	9,100
Average diluted common shares (B)	5,384,128	4,933,552	4,595,841
Basic income (loss) per share Diluted income (loss) per share (A)	\$ <u>0.29</u> \$ <u>0.29</u>	\$ <u>(0.14)</u> \$ <u>(0.14)</u>	\$ <u>2.40</u> \$ <u>2.40</u>

- (A) No shares of stock options, restricted stock or warrants were included in the computation of diluted earnings per share for any period there was a loss. Diluted earnings per share above excludes conversion of the Company's Series B Preferred Stock, which is subject to conversion limitations as described in Note 12.
- (B) Warrants to purchase 111,083 shares of common stock at an exercise price of \$29.37 per share were outstanding at December 31, 2014 but were not included in the computation of diluted earnings per share because the warrant's exercise price was greater than the average market price of the common shares, thus making the warrants anti-dilutive. In January, 2015, the Company repurchased the warrants for \$4,000 and cancelled them. No other stock options to purchase shares of common stock, other than pursuant to the Company's Employee Stock Purchase Plan (see Note 17), were outstanding at December 31, 2016, 2015 and 2014 respectively.

Income available for common stockholders is reduced by dividends declared on preferred stock (whether or not they are paid) in the period in which they are declared, as well as the accretion on the warrants.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 2: AVAILABLE-FOR-SALE SECURITIES

The amortized cost and estimated fair value, together with gross unrealized gains and losses, of available-for-sale securities are as follows:

	December 31, 2016			
		Gross	Gross	
	Amortized	Unrealized	Unrealized	
	Cost	Gains	Losses	Fair Value
(In thousands)				
U.S. Government sponsored agencies	\$ 59,835	\$ -	\$ (3,249)	\$ 56,586
State and political subdivision securities	13,992	_	(644)	13,348
U.S. Government sponsored agencies mortgage-backed securities	33,262	_	(1,628)	31,634
U.S. Small Business Administration loan pool certificates	3,706	_	(103)	3,603
Equity and other securities	2,600	_	(11)	2,589
• •	\$ 113,395	\$	\$ (5,635)	\$ 107,760
				·
		December	r 31, 2015	
		Gross	Gross	
	Amortized	Unrealized	Unrealized	
	Cost	Gains	Losses	Fair Value
(In thousands)				
U.S. Government sponsored agencies	\$ 66,625	\$ 28	\$ (321)	\$ 66,332
State and political subdivision securities	20,075	344	(80)	20,339
U.S. Small Business Administration loan pool certificates	4,344	_	(53)	4,291
Equity and other securities	600	_	(2)	598
	\$ 91.644	\$ 372	\$ (456)	\$ 91.560

The amortized cost and estimated fair value of available-for-sale securities at December 31, 2016, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
(In thousands)		-
Due in one year or less	\$ -	\$ -
Due after one year through five years	1,312	1,287
Due after five years through ten years	68,599	64,803
Due after ten years	5,916	5,844
Total	75,827	71,934
U.S. Government sponsored agencies mortgage-backed securities	33,262	31,634
U.S. Small Business Administration loan pool certificates	3,706	3,603
Equity securities	600	589
	<u>\$ 113,395</u>	<u>\$ 107,760</u>

The amortized cost and estimated fair value of securities pledged as collateral to secure public deposits were \$6,183,000 and \$6,022,000, respectively, at December 31, 2016 and \$6,122,000 and \$6,086,000, respectively, at December 31, 2015.

Gross gains of \$1.9 million and gross losses of \$5,000 were realized in 2016 from sales of available-for-sale securities. Gross gains of \$80,000 and gross losses of \$158,000 were realized in 2015 from sales of available-for-sale securities. Gross gains of \$207,000 and gross losses of \$171,000 were realized in 2014 from sales of available-for-sale securities.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

## **NOTE 2: AVAILABLE-FOR-SALE SECURITIES (Continued)**

Certain investments in debt and marketable equity securities are reported in the consolidated financial statements at an amount less than their historical cost. Total fair value of these investments at December 31, 2016 and 2015, was \$105,760,000 and \$58,812,000, respectively, which is approximately 98.1% and 64.2%, respectively, of the Company's available-for-sale investment portfolio. These declines in fair value resulted primarily from increases in market interest rates from the date of the acquisition of the securities. Based on evaluation of available information and evidence, particularly recent volatility in market yields on debt securities, management believes the declines in fair value for these securities are temporary.

Unrealized losses and fair value, aggregated by investment type and length of time that individual securities have been in a continuous unrealized loss position are as follows:

	December 31, 2016											
	Less than 12 Months					12 Month	ıs o	r More		Total	<u>Total</u>	
Description of			U	nrealized			Ţ	Jnrealized			Un	realized
Securities	Fa	ir Value		Losses	F	air Value		Losses	Fa	air Value	I	Losses
(In thousands)												
U.S. Government sponsored agencies	\$	56,586	\$	3,249	\$	_	\$	_	\$	56,586	\$	3,249
State and political subdivision												
securities		13,348		644		_		_		13,348		644
U.S. Government sponsored agencies												
mortgage-backed securities		31,634		1,628		_		_		31,634		1,628
U.S. Small Business Administration												
loan pool certificates		3,603		103		_		_		3,603		103
Equity securities	_	589	_	11	_		-		_	589	_	11
Total temporarily impaired												
securities	\$	105,760	\$	5,635	\$		\$		\$	105,760	\$	5,635
securities	Ψ	103,700	Ψ_	3,033	Ψ		Ψ		Ψ	103,700	Ψ	3,033
						Decembe	er 3	1, 2015				
		Less than	12 N	Months		12 Month	ıs o	r More		Total		Total
Description of			U	nrealized			J	Jnrealized			Un	realized
Securities	Fa	ir Value		Losses	F	air Value		Losses	Fa	air Value	I	Losses
(In thousands)												
U.S. Government sponsored agencies	\$	49,589	\$	321	\$	_	\$	_	\$	49,589	\$	321
State and political subdivision												
securities		389		1		3,945		79		4,334		80
U.S. Small Business Administration												
loan pool certificates		2,685		14		1,606		39		4,291		53
Equity and other securities	_	598	_	2	_		_		_	598		2
Total temporarily impaired												
securities	\$ <u>53,261</u> \$ <u>338</u> \$					5,551	\$_	118	\$_	58,812	\$	456

The unrealized losses on the Company's investments in obligations of U.S. Government sponsored agencies, state and political subdivision securities and U.S. Small Business Administration loan pool certificates were caused by changes in market interest rates from various dates of purchase. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not the Company will be required to sell the investments before recovery of their amortized cost bases, which may be at maturity, the Company did not consider those investments to be other-than-temporarily impaired at December 31, 2016 or 2015.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 2: AVAILABLE-FOR-SALE SECURITIES (Continued)

## Amounts Reclassified out of Accumulated Other Comprehensive Income (Loss)

Amounts reclassified from accumulated other comprehensive income (loss) and the affected line items in the consolidated statements of operations during the years ended December 31, 2015 and 2014 were as follows:

	 mounts Recl Accumula nprehensive	ated Oth	er	
	Year l	Ended	, ,	
	 ember 31, 2016		mber 31,	Affected line item in the Consolidated Statements of Operations
(In thousands)	2010	=		<u>Statements of Speranous</u>
Realized gains (losses) on available-for- sale securities	\$ 1,879	\$	(78)	Realized gains on available-for-sale securities (Total reclassified amount before tax)
Income taxes	(752)		31	Benefit for income taxes
Total reclassifications out of accumulated other comprehensive income	\$ 1,127	\$	(47)	

## NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES

Classes of loans at December 31, 2016 and 2015 include the following:

	<u>2016</u>	2015
(In thousands)		
Commercial loans	\$ 163,765	\$ 154,189
Commercial real estate loans	193,449	143,741
Construction loans	48,542	54,916
Home equity loans	29,691	33,634
Residential real estate loans	39,921	46,942
Consumer loans	11,039	10,830
Lease financing	<u>7,275</u>	4,441
Total loans	493,682	448,693
Less: Allowance for loan losses	6,164	4,731
Net loans	<u>\$ 487,518</u>	<u>\$ 443,962</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables present the activity in the allowance for loan losses for the years ended December 31, 2016, 2015 and 2014:

		For the Year Ended December 31, 2016													
	Commercial						H	Home Residential			<u>Lease</u>				
(In thousands)	Co	mmercial	Re	al Estate	Co	nstruction	<u>E</u>	<u>quity</u>	Re	al Estate	Co	onsumer	Fin	ancing	<u>Total</u>
Allowance for loan losses:															
Balance, beginning of year	\$	2,004	\$	1,279	\$	563	\$	339	\$	442	\$	80	\$	24	\$ 4,731
Provision charged to															
expense		2,979		268		(1,237)		(53)		(94)		43		19	1,925
Losses charged off		(2,296)		_		_		_		_		_		_	(2,296)
Recoveries		624		14		1,115		27		24			_		1,804
Balance, end of year	\$	3,311	\$	1,561	\$	441	\$	313	\$	372	\$	123	\$_	43	\$ 6,164

		For the Year Ended December 31, 2015													
			Commercial				Н	Home Residential		Lease			ase		
(In thousands)	Co	mmercial	Rea	Real Estate		Construction		<u>Equity</u>		Real Estate		umer	<u>Financing</u>		<u>Total</u>
Allowance for loan losses:															
Balance, beginning of year	\$	2,537	\$	1,577	\$	1,032	\$	465	\$	698	\$	62	\$	15	\$ 6,386
Provision charged to															
expense		3,750		(421)		(1,448)		(137)		(321)		18		9	1,450
Losses charged off		(4,354)		_		_		_		_		_		-	(4,354)
Recoveries		71	_	123		979	_	11	_	65					1,249
Balance, end of year	\$	2,004	\$	1,279	\$	563	\$	339	\$	442	\$	80	\$	24	\$ 4,731

	For the Year Ended December 31, 2014														
	Commercial						F	Iome	e Residential				L	ease	
(In thousands)	Co	mmercial	Re	al Estate	Construction		Equity		Real Estate		Consumer		Financing		Total
Allowance for loan losses:															
Balance, beginning of year	\$	4,556	\$	1,870	\$	1,426	\$	484	\$	618	\$	18	\$	20	\$ 8,992
Provision charged to															
expense		1,132		(334)		(597)		103		60		42		(6)	400
Losses charged off		(3,205)		-		-		(134)		_		_		_	(3,339)
Recoveries		54		41		203		12	_	20		2	_	1	333
Balance, end of year	\$	2,537	\$	1,577	\$	1,032	\$	465	\$	698	\$	62	\$_	15	\$ 6,386

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables present the balance in the allowance for loan losses and the recorded investment in loans based on portfolio segment and impairment methods as of December 31, 2016 and 2015:

	December 31, 2016										
		Commercial		Home	Residential	<u>Lease</u>					
(In thousands)	Commercial	Real Estate	Construction	<b>Equity</b>	Real Estate	Consumer	<b>Financing</b>	<u>Total</u>			
Allowance for loan losses: Individually evaluated for impairment Collectively evaluated for impairment Total	\$ 230 	\$ 12 <u></u>	\$ 45 396 \$ 441	\$ 37	\$ 3	\$ - \ \frac{123}{123}	\$ - \( \frac{43}{43} \)	\$ 327 <u>-5,837</u> \$ <u>-6,164</u>			
1000	Ψ <u>= 2,211</u>	Ψ <u>1,2,2,1</u>	Ψ <u></u>	Ψ <u>====</u>	* <u></u>	Ψ <u>12υ</u>	* <u>====</u>	<u> </u>			
Loans: Individually evaluated for impairment Collectively evaluated for impairment Total	\$ 9,567 154,198 \$ 163,765	\$ 1,885	\$ 54 48,488 \$ 48,542	\$ 428 \(\frac{29,263}{29,691}\)	\$ 530 \$ 39,391 \$ 39,921	\$ - \(\frac{11,039}{11,039}\)	\$ - \frac{7,275}{7,275}	\$ 12,464 481,218 \$ 493,682			
					er 31, 2015						
(In thousands) Allowance for loan losses:	Commercial	Commercial Real Estate	Construction	Home <u>Equity</u>	Residential Real Estate	Consumer	<u>Lease</u> <u>Financing</u>	<u>Total</u>			
Individually evaluated for impairment Collectively evaluated	\$ 371	\$ 31	\$ 120	\$ 6	\$ 8	\$ -	\$ -	\$ 536			
for impairment Total	\$\frac{1,633}{2,004}	1,248 1,279	\$ <u>443</u> <u>563</u>	\$ <u>333</u> \$ <u>339</u>	\$ <u>434</u> \$ <u>442</u>	\$ <u>80</u> 80	\$ <u>24</u> <u>24</u>	\$ <u>4,195</u> <u>4,731</u>			
Loans: Individually evaluated for impairment Collectively evaluated	\$ 13,312	\$ 4,373	\$ 7,467	\$ 779	\$ 1,166	\$ 8	\$ -	\$ 27,105			
for impairment Total	140,877 \$ 154,189	139,368 \$ 143,741	47,449 \$ 54,916	32,855 \$ 33,634	45,776 \$ 46,942	10,822 \$ 10,830	\$ \( \frac{4,441}{4,441} \)	421,587 \$ 448,693			

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following table presents the credit risk profile of the Company's loan portfolio based on the rating category and payment activity as of December 31, 2016 and 2015. These categories are defined as follows:

Pass – loans that exhibit acceptable financial performance, cash flow, leverage and the probability of default is considered low.

Classified – loans are inadequately protected by the current payment capacity of the obligor or by the collateral pledged. These loans are characterized by the distinct probability that the Company will sustain some loss or incur additional expenses if the deficiencies are not corrected.

		2016		2015					
(In thousands)	Pass	Classified	<u>Total</u>	Pass Classified Total					
Commercial	\$ 160,842	\$ 2,923	\$ 163,765	\$ 148,671 \$ 5,518 \$ 154,189					
Commercial real estate	193,449	_	193,449	142,295 1,446 143,741					
Construction	48,488	54	48,542	53,121 1,795 54,916					
Home equity	29,263	428	29,691	33,258 376 33,634					
Residential real estate	39,391	530	39,921	45,776 1,166 46,942					
Consumer	11,039	_	11,039	10,822 8 10,830					
Lease financing	7,275		7,275	<u>4,441</u>					
Total	\$ <u>489,747</u>	\$ <u>3,934</u>	\$ <u>493,682</u>	\$ <u>438,384</u> \$ <u>10,309</u> \$ <u>448,693</u>					

The following tables present the Company's loan portfolio aging analysis, including loans on non-accrual, as of December 31, 2016 and 2015:

	December 31, 2016										
							Total				
			Greater than			Total	Loans > 90				
	30-59 Days	60-89 Days	90 Days	Loans	Days &						
(In thousands)	Past Due	Past Due	Past Due	Past Due	Current	Receivable	Accruing				
Commercial	\$ -	\$ 17	\$ -	\$ 17	\$ 163,748	\$ 163,765	\$ -				
Commercial real estate	_	_	_	_	193,449	193,449	_				
Construction	_	_	_	_	48,542	48,542					
Home equity	228	_	75	303	29,388	29,691	_				
Residential real estate	401	_	83	484	39,437	39,921					
Consumer	_	_	_	_	11,039	11,039	_				
Lease financing					7,275	7,275					
Total	\$ <u>629</u>	\$ <u>17</u>	\$ <u>158</u>	\$ 804	\$ <u>492,878</u>	\$ <u>493,682</u>	\$				

	December 31, 2015											
						Total						
			Total	Loans > 90								
	30-59 Days	60-89 Days	90 Days	Total	Loans	Days &						
(In thousands)	Past Due	Past Due	Past Due	Past Due Current	Receivable	Accruing						
Commercial	\$ -	\$ -	\$ 3,285	\$ 3,285 \$ 150,904	\$ 154,189	\$ -						
Commercial real estate	_	_	_	- 143,741	143,741	_						
Construction	_	_	_	- 54,916	54,916	_						
Home equity	_	_	_	- 33,634	33,634	_						
Residential real estate	218	237	_	455 46,487	46,942	_						
Consumer	_	_	_	- 10,830	10,830	_						
Lease financing					4,441							
Total	\$ 218	\$ 237	\$ <u>3,285</u>	\$ <u>3,740</u> \$ <u>444,953</u>	\$ <u>448,693</u>	\$						

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

A loan is considered impaired, in accordance with the impairment accounting guidance (ASC 310-10-35-16), when based on current information and events, it is probable the Company will be unable to collect the scheduled payments of principal and interest due from the borrower in accordance with the contractual terms of the loan agreement. Impaired loans include non-performing loans, but also include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

The following tables present impaired loans for the years ended December 31, 2016, 2015 and 2014:

	December 31, 2016										
				· · · · · · · · · · · · · · · · · · ·				verage estment	т.	-44	
	Rec	orded		Unpaid rincipal	S	pecific	In	in paired		nterest	
(In thousands) Loans without a specific valuation allowance:	Ba	lance		Balance		lowance		<u>_oans</u>		cognized	
Commercial	\$	82	\$	100	\$	-	\$	490	\$	5	
Commercial real estate		45		45		-		49		_	
Construction		_		_		_		599		_	
Home equity		74		84		-		207		_	
Residential real estate		442		585		_		494		16	
Consumer		_		_		_		_		_	
Lease financing		_		_		_		_		_	
Loans with a specific valuation allowance:											
Commercial	\$	63	\$	63	\$	54	\$	1,467	\$	_	
Commercial real estate		_		_		_		_		_	
Construction		_		_		-		3,485		_	
Home equity		29		29		27		14		_	
Residential real estate		42		48		2		54		_	
Consumer		_		_		-		_		_	
Lease financing		_		_		_		-		_	
Total impaired loans:											
Commercial	\$	145	\$	163	\$	54	\$	1,957	\$	5	
Commercial real estate		45		45		_		49		_	
Construction		-		_		_		4,084		_	
Home equity		103		113		27		221		_	
Residential real estate		484		633		2		548		16	
Consumer		-		_		_		_		_	
Lease financing	_				-				-		
Total	\$ =	777	\$	954	\$ =	83	\$	6,859	\$	21	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

	December 31, 2015										
(In thousands) Loans without a specific valuation allowance:		ecorded Balance	Pı	Jnpaid rincipal salance	S	Specific llowance	Av Inv	verage estment in paired Loans	Interest Income Recognized		
Commercial	\$	1,065	\$	1,065	\$	_	\$	492	\$	3	
Commercial real estate	Ψ	52	Ψ	52	Ψ	_	Ψ	531	Ψ	20	
Construction		728		728		_		1,121		39	
Home equity		76		84		_		241		2	
Residential real estate		472		647		_		424		159	
Consumer		_		_		_		_		_	
Lease financing		_		_		_		57		_	
Loans with a specific valuation allowance:											
Commercial	\$	2,372	\$	2,372	\$	259	\$	5,033	\$	5	
Commercial real estate		_		_		_		371		_	
Construction		1,795		1,801		70		1,868		92	
Home equity		_		_		_		4		_	
Residential real estate		63		63		_		15		_	
Consumer		_		_		_		_		_	
Lease financing		_		_		_		_		_	
Total impaired loans:											
Commercial	\$	3,437	\$	3,437	\$	259	\$	5,525	\$	8	
Commercial real estate		52		52		_		902		20	
Construction		2,523		2,529		70		2,989		131	
Home equity		76		84		_		245		2	
Residential real estate		535		710		_		439		159	
Consumer		_		_		_		_		_	
Lease financing	- 5							57			
Total	\$	6,623	\$	6,812	\$	329	\$	10,157	\$	320	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

				D	eceml	per 31, 201	4			
								verage		
			т	Jnpaid			Inv	estment in	,	mtamaat
	Re	ecorded		incipal	S	pecific	Im	ın paired		nterest ncome
(In thousands)		alance		alance		lowance		<u>oans</u>		cognized
Loans without a specific valuation allowance:										
Commercial	\$	110	\$	110	\$	_	\$	166	\$	6
Commercial real estate		1,308		1,322		_		640		23
Construction		1,405		1,405		_		1,433		43
Home equity		_		-		-		132		6
Residential real estate		97		155		-		623		28
Consumer		95		95		_		_		_
Lease financing		_		_		_		123		7
Loans with a specific valuation allowance:										
Commercial	\$	2,896	\$	2,914	\$	909	\$	1,584	\$	5
Commercial real estate		_		-		-		75		-
Construction		2,084		2,085		134		2,117		109
Home equity		368		380		7		198		_
Residential real estate		_		_		_		114		_
Consumer		_		_		_		_		_
Lease financing		_		_		_		_		_
Total impaired loans:										
Commercial	\$	3,006	\$	3,024	\$	909	\$	1,750	\$	11
Commercial real estate		1,308		1,322		-		715		23
Construction		3,489		3,490		134		3,550		152
Home equity		368		380		7		330		6
Residential real estate		97		155		_		737		28
Consumer		95		95		_		_		_
Lease financing	=		-		-		-	123		7
Total	\$	8,363	\$	8,466	\$	1,050	\$	7,205	\$	227

The following table presents the Company's non-accrual loans, also included in impaired loans, at December 31, 2016 and 2015:

	2016		2015
(In thousands)			
Commercial	\$ 17	\$	3,285
Commercial real estate	-		_
Construction	_		_
Home equity	484		76
Residential real estate	103		595
Consumer	_		_
Lease financing	 _	_	
	\$ 604	\$ _	3,956

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

Included in certain loan categories in the impaired loans are loans designated as troubled debt restructurings and classified as impaired. At December 31, 2016, the Company had \$128,000 of commercial loans and \$45,000 of commercial real estate loans that were modified in troubled debt restructurings and classified as impaired.

The Company evaluates and classifies loans in accordance with ASU 2011-02, A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring, as amended. During the years ended December 31, 2016 and 2015, the Company modified no loans in troubled debt restructuring transactions. During the year ending December 31, 2014, the Company modified one loan in a troubled debt restructuring transaction and classified the loan as impaired. The modification of terms for the troubled debt restructuring transaction presented in the table below included renewal of an existing loan to a borrower experiencing financial difficulties with an extension of the amortization period. The loan that was restructured in 2014 did not subsequently default within twelve months of the date of the restructure.

The following table presents loans restructured and classified as troubled debt restructurings by class during the years ended December 31, 2016, 2015 and 2014:

	December 31, 2016			December 31, 2015			December 31, 2014			
		Pre-	Post-		Pre-	Post-		Pre-	Post-	
		Modification	Modification		Modification	Modification		Modification	Modification	
	Number	Outstanding	Outstanding	Number	Outstanding	Outstanding	Number	Outstanding	Outstanding	
(In	of	Recorded	Recorded	of	Recorded	Recorded	of	Recorded	Recorded	
thousands)	Loans	Balance	<u>Balance</u>	Loans	<b>Balance</b>	<u>Balance</u>	Loans	Balance	Balance	
Commercial	_	\$ -	\$ -	_	\$ -	\$ -	_	\$ -	\$ -	
Commercial										
real estate	_	_	_	_	_	_	_	_	_	
Construction	_	_	_	_	_	_	1	69	69	
Home										
equity	_	_	_	_	_	_	_	_	_	
Residential										
real estate	_	_	_	_	_	_	_	_	_	
Lease										
financing	_	_	_	_	_	_	_	_	_	
Consumer	=				=	=				
Total		\$	\$		\$	\$	1	\$ <u>69</u>	\$ <u>69</u>	

As of December 31, 2016, the Company had no commitments outstanding to borrowers with loans identified as troubled debt restructurings.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 4: PREMISES AND EQUIPMENT

Major classifications of premises and equipment, stated at cost, are as follows:

		2015
(In thousands)		
Land	\$ 3,954	\$ 3,954
Buildings and improvements	13,475	12,698
Furniture and equipment	6,200	6,015
	23,629	22,667
Less accumulated depreciation	11,583	10,928
Total premises and equipment	<u>\$ 12,046</u>	<u>\$ 11,739</u>

## NOTE 5: FORECLOSED ASSETS HELD FOR SALE

Major classifications of foreclosed assets held for sale, net are as follows:

	2016	2015
(In thousands)		
Construction	\$ 4,751	\$ 8,173
Residential real estate	182	1,471
Commercial business assets	950	
Foreclosed assets held for sale, net	<u>\$ 5,883</u>	<u>\$ 9,644</u>

As of December 31, 2016 and 2015, the Company had residential real estate loans in the process of foreclosure of \$104,000 and \$63,000.

Activity in the allowance for losses on foreclosed assets was as follows:

	<u>-</u>	2016	_	2015	_	2014
(In thousands)						
Balance, beginning of year	\$	3,014	\$	4,233	\$	4,050
Provision charged to expense		1,419		1,854		1,006
Charge offs, net of recoveries	_	(1,476)		(3,073)		(823)
Balance, end of year	<u>\$</u>	2,957	\$	3,014	\$	4,233

Income and expenses applicable to foreclosed assets at December 31 include the following:

	_2016	2015	2014
(In thousands)			
Net (gains) losses on sale of foreclosed assets	\$ 165	\$ (39)	\$ (153)
Provision for losses	1,419	1,854	1,006
Operating expenses, net of rental income	1,347	658	1,192
	<u>\$ 2,931</u>	\$ 2,473	\$ 2,045

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 6: DERIVATIVE INSTRUMENTS

The Company may have commitments outstanding to extend credit on residential mortgages that have not closed prior to the end of the period. As the Company enters into commitments to originate these loans, it also enters into commitments to sell the loans in the secondary market on a best-efforts basis. The Company acquires such commitments to reduce interest rate risk on mortgage loans in the process of origination and mortgage loans held for sale. These commitments to originate or sell loans on a best efforts basis are considered derivative instruments under ASC 815. These statements require the Company to recognize all derivative instruments in the balance sheet and to measure those instruments at fair value. The Company recorded no change in other assets or other liabilities for the year ended December 31, 2016 and 2015.

Additionally, the Company has commitments to sell loans that have closed prior to the end of the period on a best efforts basis. Due to the mark to market adjustment on commitments to sell loans held for sale the Company recorded a decrease in other assets of \$57,000 and a decrease in other income of \$57,000 for the year ended December 31, 2016. For the year ended December 31, 2015, the Company recorded an increase in other assets of \$54,000 and an increase in other income of \$54,000.

At December 31, 2016 and 2015, total mortgage loans in the process of origination amounted to \$0 and \$655,000, respectively. At December 31, 2016 and 2015, related forward commitments to sell mortgage loans amounted to approximately \$0 and \$2,258,000, respectively.

The balance of derivative instruments related to commitments to originate and sell loans at December 31, 2016 and 2015, is disclosed in Note 20, Disclosures about Fair Value of Assets and Liabilities.

#### NOTE 7: INTEREST-BEARING DEPOSITS

Interest-bearing time deposits in denominations in excess of \$250,000 were \$9,015,000 on December 31, 2016 and \$11,882,000 on December 31, 2015. The Company acquires brokered deposits in the normal course of business. At December 31, 2016 and 2015, brokered deposits of \$19,242,000 and \$27,809,000, respectively, were included in the Company's time deposit balance. All of the \$19,242,000 in brokered deposits at December 31, 2016 represented customer funds placed into the Certificate of Deposit Account Registry Service ("CDARS"). The Bank is a member of the CDARS service which effectively allows depositors to receive FDIC insurance on amounts greater than the FDIC insurance limit, which is currently \$250,000. CDARS allows the Bank to break large deposits into smaller amounts and place them in a network of other CDARS institutions to ensure that full FDIC insurance coverage is gained on the entire deposit. Although classified as brokered deposits for regulatory purposes, funds placed through the CDARS program are Bank customer relationships that management views as core funding.

At December 31, 2016, the scheduled maturities of time deposits are as follows:

(In thousands)	
2017	\$ 54,860
2018	16,991
2019	4,403
2020	3,420
2021	1,718
Thereafter	183
	\$ 81.575

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

#### **NOTE 8: OPERATING LEASES**

Blue Valley Building Corp. leases office space to others under noncancellable operating leases expiring in various years through 2022. Minimum future rent receivable under noncancellable operating leases at December 31, 2016 was as follows:

(In thousands)	
2017	\$ 799
2018	730
2019	727
2020	748
2021	524
Thereafter	30
	\$3,558

The Company incurred no consolidated rental and operating lease expenses for space it leases from others in 2016, 2015, and 2014.

#### NOTE 9: SHORT TERM DEBT

The Company has a line of credit with the FHLBank of Topeka (FHLB) which is collateralized by various assets. At December 31, 2016, the Company had drawn a balance of \$29,267,000 and at December 31, 2015, there was no outstanding balance on the line of credit. The variable interest rate was 0.72% on December 31, 2016 and 0.48% on December 31, 2015. At December 31, 2016 approximately \$32,386,000 was available. Advances are made subject to the discretion of the FHLBank of Topeka.

The Company also has a line of credit with the Federal Reserve Bank of Kansas City which is collateralized by various assets, including commercial and commercial real estate loans. At December 31, 2016 and 2015, there was no outstanding balance on the line of credit. The line of credit has a variable interest rate of federal funds rate plus 75 basis points and at December 31, 2016 approximately \$41,411,000 was available. Advances are made subject to the discretion of the Federal Reserve Bank of Kansas City.

The Company has unsecured Federal Funds Purchased ("FFP") lines of credit with commercial banks. At December 31, 2016, the Company had FFP lines of credit of \$15,000,000 and \$5,000,000 with no outstanding balances. The variable interest rate for the \$15,000,000 FFP line was 0.89% and 1.63% for the \$5,000,000 FFP line of credit on December 31, 2016. At December 31, 2015, the Company had FFP lines of credit of \$15,000,000, \$17,000,000 and \$5,000,000 with no outstanding balances. The variable interest rate for the \$15,000,000 FFP line was 0.30%, 0.64% for the \$17,000,000 FFP line of credit, and 1.40% for the \$5,000,000 FFP line of credit on December 30, 2015.

The Company enters into sales of securities under agreements to repurchase. The amounts deposited under these agreements represent short-term debt and are reflected as a liability in the consolidated balance sheets. As of December 31, 2016 and 2015, all of the Company's sales of securities under agreements to repurchase had overnight contractual maturities. The securities underlying the agreements are book-entry securities issued by U.S. Government sponsored agencies, held in safekeeping with a third party custodian and pledged to the depositors under a written custodial agreement that explicitly recognizes the depositors' interest in the securities. At December 31, 2016, or at any month end during the period, no material amount of agreements to repurchase securities sold was outstanding with any individual entity.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

#### **NOTE 9: SHORT TERM DEBT (Continued)**

Information on sales of securities under agreements to repurchase is as follows:

	<u>2016</u>	2015
(In thousands)		
Balance as of December 31	\$33,875	\$35,746
Carrying value of securities pledged to secure agreements to repurchase at December 31	\$47,563	\$51,446
Average balance during the year of securities sold under agreements to repurchase	\$31,865	\$29,195
Maximum amount outstanding at any month-end during the year	\$42,178	\$37,066

## NOTE 10: LONG TERM DEBT

Long-term debt at December 31, 2016 and 2015 consisted of the following components:

	2016	2015
(In thousands)		
FHLBank advances (A)	\$ 20,000	\$ 40,000
Less: Deferred prepayment penalty on modification of FHLBank advances	(500)	(2,055)
Net FHLBank advances	19,500	37,945
Bank stock loan (B)	14,245	15,253
Subordinated Debentures – BVBC Capital Trust II (C)	7,732	7,732
Subordinated Debentures – BVBC Capital Trust III (D)	11,856	11,856
Total long-term debt	<u>\$ 53,333</u>	<u>\$ 72,786</u>

(A) Due in 2017 and 2018; collateralized by various assets including mortgage-backed loans and available-for-sale securities totaling \$118,886,000 at December 31, 2016. Advances, with effective interest rates from 2.38% to 2.74% are subject to restrictions or penalties in the event of prepayment. FHLBank advance availability is determined quarterly and at December 31, 2016, approximately \$32,386,000 was available. Advances are made at the discretion of the FHLBank Topeka.

In the fourth quarter of 2013, the Company repaid FHLBank advances totaling \$40.0 million by rolling the net present value of the repaid advances into the funding cost of \$40.0 million of new advances. A modification fee of \$3.9 million was associated with the pay-off of the original FHLBank advances which is amortized as an adjustment of interest expense over the remaining term of the new FHLBank advances using the straight line method. In the fourth quarter of 2016, the Company repaid \$20.0 million of FHLBank advances and recognized an expense of approximately \$750,000 for the unamortized modification fee on the advances paid off. The remaining unamortized modification fee at December 31, 2016 was approximately \$500,000. These transactions reduced the effective interest rate, as well as modified the maturity date on these borrowings.

- (B) Payable in quarterly installments of principal plus interest, floating at the lender's prime rate plus 1.00% (4.75% at December 31, 2016 and 4.50% at December 31, 2015), based on a 12-year amortization, with a balloon payment of unpaid principal due in August, 2020, collateralized by the stock of the Company's subsidiary bank.
- (C) Due in 2033; interest-only at three-month LIBOR + 3.25% (4.14% at December 31, 2016 and 3.58% at December 31, 2015) due quarterly; fully and unconditionally guaranteed by the Company on a subordinated basis to the extent that the funds are held by the Trust. BVBC Capital Trust II issued and sold \$7,500,000 in Capital Securities to third parties and \$232,000 of Common Securities to the Company. As of 2008, the Company may prepay the subordinated debentures, in whole or in part, at their face value plus accrued interest.
- (D) Due in 2035; interest-only at three-month LIBOR + 1.60% (2.60% at December 31, 2016 and 2.21% at December 31, 2015) due quarterly; fully and unconditionally guaranteed by the Company on a subordinated basis to the extent that the funds are held by the Trust. BVBC Capital Trust III issued and sold \$11,500,000 in Preferred Securities to third parties and \$356,000 in Common Securities to the Company. Subordinated to the trust preferred securities (B) due in 2033. As of 2010, the Company may prepay the subordinated debentures, in whole or in part, at their face value plus accrued interest.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## **NOTE 10: LONG TERM DEBT (Continued)**

For both BVBC Capital Trust II and BVBC Capital Trust III, during a deferral period, the Company is prohibited from: (i) declaring or paying any dividend on any of its capital stock, which would include both its common stock and the outstanding Fixed Rate Cumulative Preferred Stock, which was redeemed in 2015 (see Note 12: Preferred Stock), or (ii) making any payment on any debt security that is ranked pari passu with the debt securities issued by the respective trusts. See Note 13, Regulatory Matters for additional information.

Aggregate annual maturities of long-term debt at December 31, 2016 are as follows:

(In thousands)	
2017	\$ 6,042
2018	16,088
2019	1,142
2020	10,973
2021	_
Thereafter	 19,588
	 53,833
Less: Deferred prepayment penalty on modification of	
FHLB advances	 (500)
	\$ 53,333

#### **NOTE 11: INCOME TAXES**

The provision for income taxes consists of the following:

	2016	2015	2014
(In thousands) Taxes currently (refundable) payable	\$ 89	\$ 16	s –
Deferred income taxes	730	260	(11,557)
	<u>\$ 819</u>	<u>\$ 276</u>	<u>\$ (11,557)</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## **NOTE 11: INCOME TAXES (Continued)**

A reconciliation of income tax expense at the statutory rate to the Company's actual income tax expense is shown below:

	2	016	2	2015	2	2014
(In thousands)	-					
Computed at the statutory rate (34%)	\$	811	\$	320	\$	410
Increase (decrease) resulting from:						
Tax-exempt interest		(85)		(209)		(198)
State income taxes		(33)		52		(37)
Changes in the deferred tax asset valuation allowance		_		_	(1	1,934)
Other		126		113	-	202
Actual tax provision	\$	819	\$	276	\$(1	1,557)

The tax effects of temporary differences related to deferred taxes shown on the December 31, 2016 and 2015 consolidated balance sheets are as follows:

	2016	2015
(In thousands)		
Deferred tax assets:		
Allowance for loan losses	\$ 2,281	\$ 1,750
Net operating loss from Blue Valley Ban Corp. and		
subsidiary	7,894	9,423
Accumulated depreciation on available-for-sale		
securities	2,254	33
Deferred compensation	8	12
Offering costs	139	149
Non-accrual loan interest	58	31
Other real estate owned reserve	1,173	1,487
Other	998	612
	<u>14,805</u>	13,497
Deferred tax liabilities:		
Accumulated depreciation	(121)	(44)
FHLB stock basis	(80)	(299)
Prepaid intangibles	(279)	(238)
Other	(21)	(14)
	(501)	(595)
Net deferred tax asset before valuation allowance	14,304	12,902
Valuation allowance:		
Beginning balance	_	_
(Increase) decrease during the period	<del></del>	<del>_</del>
Ending balance		<u></u>
Net deferred tax asset	<u>\$ 14,304</u>	<u>\$ 12,902</u>

The Company has unused Federal net operating loss carryforwards of \$20,811,000, which expire starting in 2029. The Company has unused Kansas Privilege Tax net operating loss carryforwards of \$27,261,000 which expire between 2019 and 2025.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

#### **NOTE 12: PREFERRED STOCK**

In August, 2015, the Company redeemed its \$21.75 million of Series A Fixed Rate Cumulative Preferred Stock (the "Series A"). As part of the transaction, the Company also repaid associated accumulated dividends and interest on the Series A. The transaction included issuance of approximately \$4.7 million of Common Stock and approximately \$3.3 million of Series B Convertible Preferred Stock ("Series B") as well as term loan funding provided by a third party lender and existing liquidity. Each share of Series B is convertible into one share of Common Stock (i) at the option of the holder or upon the written request of the Company, subject to a limitation that the holder and their affiliates will not own or control more than 9.9% of the outstanding Common Stock of the Company, or any other class of voting shares of the Company upon such conversion, or (ii) automatically upon the transfer of any shares of Series B to a non-affiliate of the holder in a permissible transfer (as defined in the Certificate of Designations governing the Series B).

The dividend rate on the Series A increased to 9% beginning with the May 15, 2014 quarterly payment, which caused the Company's quarterly dividend to increase from \$271,875 to \$489,375. The Company paid the quarterly dividend and accrued interest expense for the quarters ending August 15, 2014 and November 15, 2014, and the Company had accrued for all other deferred dividends declared and compounded interest through December 31, 2014. As of December 31, 2014 and December 31, 2013, the Company had accrued \$6.8 million and \$5.8 million, respectively, for dividends and interest on the Series A. All remaining accrued dividends and accrued interest on the Series A were paid upon the August, 2015 redemption of the Series A.

The Series A included ten year warrants to purchase 111,083 shares of the Company's common stock for \$29.37 per share which were retained by the Treasury subsequent to the October, 2013 auction. In January, 2015, the Company repurchased the warrants for \$4,000 and cancelled them.

#### **NOTE 13: REGULATORY MATTERS**

The Bank is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Furthermore, the Bank's regulators could require adjustments to regulatory capital not reflected in these consolidated financial statements.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined) common equity Tier 1 capital (as defined in the regulations) to total risk-weighted assets and of Tier I capital to average assets (as defined). As of December 31, 2016 and 2015, the Bank met all capital adequacy requirements to which it was subject.

As of December 31, 2016, the Bank had capital in excess of regulatory requirements for a well-capitalized institution. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since December 31, 2016 that management believes have changed the Bank's position.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## **NOTE 13: REGULATORY MATTERS (Continued)**

The Bank's actual capital amounts and ratios are also presented in the following table:

			For Cap	ital	To Be Well C Under Prompt	
	Actua	ıl	Adequacy Pr		Action Pro	
(In thousands) December 31, 2016:	Amount	Ratio	Amount	Ratio	Amount	Ratio
Common Equity Tier 1 Capital (to Risk Weighted Assets) Bank Only	\$ 67,063	11.19%	\$ 26,981	4.50%	\$ 38,972	6.50%
Total Capital (to Risk Weighted Assets)						
Bank Only	\$ 73,227	12.21%	\$ 47,966	8.00%	\$ 59,958	10.00%
Tier 1 Capital (to Risk Weighted Assets) Bank Only	\$ 67,063	11.19%	\$ 35,975	6.00%	\$ 47,966	8.00%
•	, ,		. ,		, ,	
Tier 1 Capital (to Average Assets) Bank Only	\$ 67,063	10.14%	\$ 23,983	4.00%	\$ 29,979	5.00%
					To Be Well C	Capitalized
			For Cap		To Be Well C Under Prompt	Corrective
	Actua		Adequacy P	urposes	Under Prompt Action Pro	Corrective ovisions
(In thousands) December 31, 2015: Common Equity Tier 1 Capital	Actua Amount	al <u>Ratio</u>			Under Prompt	Corrective
December 31, 2015:	-		Adequacy P	urposes	Under Prompt Action Pro	Corrective ovisions
December 31, 2015: Common Equity Tier 1 Capital (to Risk Weighted Assets)	Amount	Ratio	Adequacy Pr Amount	urposes <u>Ratio</u>	Under Prompt Action Pro <u>Amount</u>	Corrective ovisions Ratio
December 31, 2015: Common Equity Tier 1 Capital (to Risk Weighted Assets) Bank Only  Total Capital (to Risk Weighted Assets)	<u>Amount</u> \$ 66,201	<u>Ratio</u> 11.79%	Adequacy Pr Amount \$ 25,271	Ratio  4.50%	Under Prompt Action Pro Amount \$ 36,502	Corrective evisions Ratio 6.50%
December 31, 2015: Common Equity Tier 1 Capital (to Risk Weighted Assets) Bank Only  Total Capital (to Risk Weighted Assets) Bank Only  Tier 1 Capital (to Risk Weighted Assets)	\$ 66,201 \$ 70,933	Ratio 11.79% 12.63%	Adequacy Pr Amount \$ 25,271 \$ 44,926	######################################	Under Prompt Action Pro Amount  \$ 36,502	Corrective evisions Ratio  6.50%

Effective January 1, 2015, the Bank became subject to new capital regulations ("Basel III Capital Rules"), adopted by the Federal Reserve, which establish a new comprehensive capital framework for U.S. banks and are phased in over a multi-year schedule. The above minimum capital requirements exclude the capital conservation buffer implemented by the Basel III Capital Rules. The Bank is required maintain the capital conservation buffer in excess of its capital adequacy limitations for common equity tier 1 capital, total capital and tier 1 capital to avoid certain limitations on distributions, including dividend payments and certain discretionary bonus payments to executive officers. The capital conservation buffer is phased-in to 2.50% of risk-weighted assets by 2019. As of December 31, 2016, the capital conservation buffer was 0.625%. The Bank's net unrealized gain or loss on available-for-sale securities is excluded from the computations of regulatory capital above.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

#### **NOTE 13: REGULATORY MATTERS (Continued)**

Financial institutions are highly regulated and are occasionally subject to various financial and operational restrictions. Currently, the Company is limited in its ability to declare or pay dividends, pay interest on its trust preferred securities and outstanding debt or receive dividends from the Bank.

#### NOTE 14: TRANSACTIONS WITH RELATED PARTIES

At December 31, 2016 and 2015, the Company had loans outstanding to executive officers, directors and to companies in which the Company's and Bank's executive officers or directors were principal owners in the amount of \$27,299,000 and \$31,045,000, respectively. Annual activity consisted of the following:

	2016	2015
(In thousands)		
Balance, beginning of year	\$ 31,045	\$ 19,011
New loans and advances	30,448	35,178
Repayments and reclassifications	(34,194)	(23,144)
Balance, end of year	\$ <u>27,299</u>	\$ <u>31,045</u>

These loans and other extensions of credit were made in the ordinary course of business and were made on substantially the same terms (including interest rates and collateral) as those prevailing at the time for comparable transactions with other persons. Further, when originated, these loans did not involve more than the normal risk of collectability or present other unfavorable features.

Deposits from executive officers and directors held by the Company at December 31, 2016, and 2015 totaled \$8,671,000 and \$5,625,000, respectively.

#### NOTE 15: PROFIT SHARING AND 401(K) PLANS

The Company's profit sharing and 401(k) plans cover substantially all employees. Contributions to the profit sharing plan are determined annually by the Board of Directors, and participant interests are vested over a five-year period. The Company did not make a contribution to the profit sharing plan during 2016, 2015 and 2014. The Company's 401(k) plan permits participants to make contributions by salary reduction, based on which the Company matches 100% of the first 3% of the employee's contribution plus 50% of the next 2% of compensation contributed by the employee. The Company's matching contributions to the 401(k) plan are vested immediately. The Company's matching contributions charged to expense for 2016, 2015 and 2014 were \$276,000, \$284,000 and \$268,000, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 16: EQUITY INCENTIVE COMPENSATION

The Company has an Equity Incentive Plan (the "Plan") which allows the Company to issue equity incentive compensation awards to its employees and directors in the forms of stock options, restricted shares or deferred share units.

At December 31, 2016, the Company had 5,250 shares available to be granted (options granted prior to 1998 were subject to an earlier plan with similar terms). The exercise price of each option is intended to equal the fair value of the Company's stock on the date of grant, and maximum terms are 10 years.

During 2016, 2015 and 2014, the Company granted no stock options, but did grant 270,431, 48,153 and 40,674 shares of restricted common stock, respectively. 222,000 shares of restricted stock were granted to officers of the Company in 2016 and vest over the subsequent three years, subject to the Company meeting financial performance goals. All other restricted stock granted in 2016 and all granted in 2015 and 2014 vested immediately. Restricted stock granted to the President in 2012 fully vested in 2014. Restricted stock granted in 2011 to employees other than the President fully vested in the stock in 2014. Total non-vested shares as of December 31, 2016, 2015 and 2014 were were 222,000, 0, and 0, respectively. The cost basis of the restricted shares granted which is equal to the fair value of the Company's stock on the date of grant, is amortized to compensation expense ratably over the applicable vesting period. Expenses associated with restricted stock grants were \$465,000, \$365,000, and \$282,000 for 2016, 2015 and 2014, respectively. The amount of unrecognized compensation costs was \$2,220,000, \$0, and \$0 as of December 31, 2016, 2015, and 2014, respectively. No shares were forfeited during 2016, 2015 and 2014 other than for equivalent exchange for withholding of taxes.

There were no options outstanding and exercisable as of December 31, 2016, 2015 or 2014.

#### NOTE 17: EMPLOYEE STOCK PURCHASE PLAN

The 2004 Blue Valley Ban Corp. employee stock purchase plan ("ESPP") provides the right to subscribe to 100,000 shares of common stock to substantially all employees of the Company and subsidiaries, except those who are 5% or greater shareholders of the Company. The purchase price for shares under the plan is determined by the Company's Board of Directors (or a designated Committee thereof) and was set to 85% of the market price on either the grant date or the offering date, whichever is lower, for the plan year beginning in February 2004. Expense associated with the plan recognized in 2016, 2015 and 2014 was approximately \$5,000, \$4,000 and \$4,000, respectively. Information about employee stock purchase plan activity as of December 31, 2016, 2015 and 2014 is set forth in the following table.

Plan year ending January 31,	Shares purchased	Purchase Price
2016	4,968	\$ 5.31
2015	4,726	\$ 5.31
2014	6,877	\$ 3.83

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 18: OTHER INCOME/EXPENSE

Other income consists of the following:

	2	2016	2	2015	2	2014
(In thousands)						
Rental income	\$	787	\$	792	\$	909
Realized gain on foreclosed assets		89		44		236
Other income		1,088		1,216		454
Total	\$	1,964	\$	2,052	\$	1,599

2016 other income includes approximately \$764,000 of income collected on loans previously charged off. 2015 other income includes the realization of approximately \$658,000 of income from the settlement of collection litigation.

Other operating expenses consist of the following:

	2016	2015	2014
(In thousands)			
Data processing	\$ 1,006	\$ 1,078	\$ 1,085
FDIC assessments	445	545	798
ATM and network fees	559	589	768
Professional fees	684	975	740
Loan processing fees	124	154	154
Other expense	<u>3,595</u>	3,001	2,693
Total	\$ <u>6,413</u>	\$ <u>6,342</u>	\$ <u>6,238</u>

As discussed in Note 10, the Company recognized an expense (included in other expense above) of approximately \$750,000 for the unamortized modification fee on the advances paid off 2016.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 19: FAIR VALUE OPTION

The Company elected to adopt *The Fair Value Option for Financial Assets and Financial Liabilities – including an Amendment of FASB Statement No. 115*, which was subsequently incorporated into FASB Accounting Standards Codification in Topic 825, for mortgage loans held for sale originated after April 1, 2009. This standard permits an entity to choose to measure many financial instruments and certain other items at fair value. An entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each reporting date.

In accordance with Topic 825, the Company has elected to measure loans held for sale at fair value. Loans held for sale is composed entirely of mortgage loans held for immediate sale in the secondary market with servicing released. These loans are sold prior to origination at a contracted price to an outside investor on a best efforts basis and remain on the Company's balance sheet for a short period of time (typically 30 to 60 days). It is management's opinion given the short-term nature of these loans, that fair value provides a reasonable measure of the economic value of these assets. In addition, carrying such loans at fair value eliminates some measure of volatility created by the timing of sales proceeds from outside investors, which typically occur in the month following origination.

The differences between the aggregate fair value and the aggregate unpaid principal balance of loans held for sale was \$0 at December 31, 2016, compared to losses of \$8,000 at December 31, 2015 and gains of \$13,000 at December 31, 2014. Gains from fair value changes included in loans held for sale fee income were \$8,000 for the year ended December 31, 2016, losses from fair value changes included in loans held for sale fee income were \$21,000 for the year ended December 31, 2015 and gains from fair value changes included in loans held for sale fee income were \$18,000 for the year ended December 31, 2014. Interest income on loans held for sale is included in interest and fees on loans in the Company's consolidated statement of operations. See Note 20 for additional disclosures regarding fair value of mortgage loans held for sale.

#### NOTE 20: DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- **Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 20: DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

# **Recurring Measurements**

The following table presents the fair value measurements of assets and liabilities recognized in the Company's consolidated balance sheet and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2016 and 2015:

				Fair Value	Meas	urements Usi	ng	
					Si	ignificant		
			Quot	ed Prices in		Other		
			Acti	ve Markets	O	bservable	Unob	servable
			for	Identical		Inputs	In	puts
	Fai	r Value	Asse	ts (Level 1)	(	Level 2)	(Le	vel 3)
(In thousands)								<del></del>
December 31, 2016:								
Assets:								
Available-for-sale securities:								
U.S. Government sponsored agencies	\$	56,586	\$	_	\$	56,586	\$	_
State and political subdivision securities		13,348		_		13,348		_
U.S. Government sponsored agencies		- ,-				- ,-		
mortgage-backed securities		31,634		31,634		_		_
U.S. Small Business Administration loan		,		,				
pool certificates		3,603		_		3,603		_
Other securities		2,000		_		2,000		_
Equity securities		589		589		_,000		_
Mortgage loans held for sale		_		_		_		_
Commitments to originate loans		_		_		_		_
Forward sales commitments		_		_		_		_
Total assets	\$	107,760	\$	32,223	\$	75,537	\$	
Liabilities:	Ψ	107,700	Ψ		Ψ	70,007	Ψ	
Commitments to originate loans	\$	_	\$	_	\$	_	\$	_
Forward sales commitments	Ψ	_	Ψ	_	Ψ	_	Ψ	_
Total liabilities	\$		\$		\$	_	\$	
	Ψ		4		Ψ==		Ψ	<del></del>
December 31, 2015:								
Assets:								
Available-for-sale securities:								
U.S. Government sponsored agencies	\$	66,332	\$	_	\$	66,332	\$	_
State and political subdivision securities		20,339		_		20,339		_
U.S. Small Business Administration loan		,				,		
pool certificates		4,291		_		4,291		_
Equity and other securities		598		598		· _		_
Mortgage loans held for sale		2,258		_		2,258		_
Commitments to originate loans		· _		_		· _		_
Forward sales commitments		57		_		_		57
Total assets	\$	93,875	\$	598	\$	93,220	\$	57
Liabilities:	-		-					
Commitments to originate loans	\$	_	\$	_	\$	_	\$	_
Forward sales commitments		_	•	_		_	•	_
Total liabilities	\$		\$	_	\$	_	\$	
	· ·			-		-		

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 20: DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

Following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value on a recurring basis and recognized in the Company's consolidated balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy.

#### **Available-for-Sale Securities**

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

## Mortgage Loans Held for Sale

Mortgage loans held for sale are valued using market prices for loans with similar characteristics. This measurement is classified as Level 2 within the hierarchy.

### Commitments to Originate Loans and Forward Sales Commitments

The fair value of commitments to originate loans and the fair value of forward sales commitments are estimated using a valuation model which considers differences between quoted prices for loans with similar characteristics in the secondary market and the committed rates. The valuation model includes assumptions which adjust the price for the likelihood that the commitment will ultimately result in a closed loan. These measurements are significant unobservable inputs and are classified as Level 3 within the hierarchy.

#### Level 3 Reconciliation

The following table is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the Company's consolidated balance sheets using significant unobservable (Level 3) inputs:

	Commi	tments to	Forwa	ard Sales
	Origina	ate Loans	Comr	nitments
(In thousands)				
Balance as of December 31, 2015	\$	_	\$	57
Total realized and unrealized gains (losses):				
Included in net income (loss)		<u> </u>		(57)
Balance as of December 31, 2016	\$		\$	
Balance as of December 31, 2014	\$	_	\$	3
Total realized and unrealized gains (losses):				
Included in net income (loss)				54
Balance as of December 31, 2015	\$		\$	57

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 20: DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

Realized and unrealized gains and losses for items reflected in the table above are included in other income in the consolidated statement of operations.

## **Nonrecurring Measurements**

The following table presents the fair value measurements at December 31, 2016 and 2015 of assets and liabilities measured at fair value on a non-recurring basis during the respective year:

		Fair Value	Measurements Usi	ng
		Quoted Prices in	Significant Other	
		Active Markets for Identical	Observable Inputs	Unobservable Inputs
	Fair Value	Assets (Level 1)	(Level 2)	(Level 3)
(In thousands)				
December 31, 2016:				
Impaired loans, net of reserves	\$ 322	\$ -	\$ -	\$ 322
Foreclosed assets held for sale, net	1,299	<u> </u>	<u></u>	1,299
	\$ <u>1,621</u>	\$ <u> </u>	\$ <u> </u>	\$ <u>1,621</u>
December 31, 2015:				
Impaired loans, net of reserves	\$ 5,282	\$ -	\$ -	\$ 5,282
Foreclosed assets held for sale, net	6,157		<u></u>	6,157
	\$ <u>11,439</u>	\$ <u> </u>	\$ <u> </u>	\$ <u>11,439</u>

The following is a description of the valuation methodologies and inputs used for assets measured at fair value on a nonrecurring basis and recognized in the accompanying balance sheet, as well as the general classification of such assets pursuant to the valuation hierarchy. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

#### Impaired Loans (Collateral Dependent)

Loans for which it is probable that the Company will not collect all principal and interest due according to the contractual terms are measured for impairment. Allowable methods for determining the amount of impairment include estimating fair value using the fair value of the collateral for collateral dependent loans.

If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and applying a discount factor to the value. Impaired loans that are collateral dependent are classified within Level 3 of the fair value hierarchy when impairment is determined using the fair value method.

### Foreclosed Assets Held for Sale

Foreclosed assets held for sale are carried at the fair value less costs to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed and the assets are recorded at the lower of carrying amount or fair value less cost to sell.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 20: DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

## Unobservable (Level 3) Inputs

The following table presents quantitative information about unobservable inputs used in recurring and nonrecurring Level 3 fair value measurements.

	Fai	r Value at			Range
	1	2/31/16	Valuation Technique	Unobservable Inputs	(Weighted Average)
Forward Sales Commitments	\$	_	Market comparable prices	Quoted prices for similar loans	_ (-)
Collateral-dependent impaired loans	\$	322	Market comparable properties	Comparability adjustments (%)	15.00%-100.00% (12.00%)
Foreclosed assets held for sale, net	\$	1,299	Market comparable properties	Comparability adjustments (%)	Not available
	Fai	r Value at			Range
		r Value at 2/31/15	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
Forward Sales Commitments			Valuation Technique Market comparable prices	Unobservable Inputs Quoted prices for similar loans	U
	1	2/31/15	Market comparable		(Weighted Average) 3.125%-3.875%

## Sensitivity of Significant Unobservable Inputs

The following is a discussion of the sensitivity of significant unobservable inputs, the interrelationships between those inputs and other unobservable inputs used in recurring fair value measurement and how those inputs might magnify or mitigate the effect of changes in the unobservable inputs on the fair value measurement.

#### Commitments to Originate Loans

The significant unobservable inputs used in the fair value measurement of the Company's commitments to originate loans are the discount rate and estimated customer fallout rate. Significant increases (decreases) in either of those inputs in isolation would result in a significantly lower (higher) fair value measurement. Generally, changes in either of those inputs will not affect the other input.

#### Forward Sales Commitments

The significant unobservable input used in the fair value measurement of the Company's forward sales commitment is the discount rate. Significant increases (decreases) in this input would result in a significantly lower (higher) fair value measurement.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 20: DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

## Fair Value of Financial Instruments

The following table presents estimated fair values of the Company's financial instruments not previously disclosed at December 31, 2016 and 2015.

	2016		2015				
		Carrying	Fair		Carrying		Fair
(In thousands)		Amount	 Value		Amount		Value
Financial assets:							
Cash and cash equivalents (Level 1)	\$	26,038	\$ 26,038	\$	45,833	\$	45,833
Loans, net of allowance for loan losses (Level 3)		487,518	481,599		443,962		441,526
FHLBank stock, Federal Reserve Bank stock,							
and other securities (Level 3)		5,244	5,244		4,805		4,805
Interest receivable (Level 3)		1,785	1,785		1,727		1,727
Financial liabilities:							
Deposits (Level 3)		512,477	512,903		483,242		483,875
Short term debt (Level 3)		63,142	63,142		35,746		35,746
Long term debt (Level 3)		53,333	52,840		72,786		70,545
Interest payable (Level 3)		238	238		335		335
Unrecognized financial instruments							
(net of amortization):							
Commitments to extend credit (Level 3)		_	_		_		_
Letters of credit (Level 3)		_	_		_		_
Lines of credit (Level 3)		_	_		_		_

The following methods and assumptions were used to estimate the fair value of all other financial instruments recognized in the accompanying consolidated balance sheets at amounts other than fair value.

#### Cash and Cash Equivalents

For these short-term instruments, the carrying amount approximates fair value.

#### Loans

The fair value of loans is estimated by discounting the future cash flows using the market rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Loans with similar characteristics were aggregated for purposes of the calculations. The carrying amount of accrued interest approximates its fair value.

#### FHLBank Stock, Federal Reserve Bank Stock and Other Securities

The carrying amounts for these securities approximate their fair value.

#### **Deposits**

Deposits include demand deposits, savings accounts, NOW accounts and certain money market deposits. The carrying amount of these deposits approximates fair value. The fair value of fixed maturity time deposits is estimated using a discounted cash flow calculation that applies the rates currently offered for deposits of similar remaining maturities. The carrying amount of accrued interest payable approximates its fair value.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 20: DISCLOSURES ABOUT FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

#### Short Term Debt

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

## Long Term Debt

Rates currently available to the Company for debt with similar terms and remaining maturities are used to estimate the fair value of existing debt. Fair value of long term debt is based on quoted market prices or dealer prices for the identical liability when traded as an asset in an active market. If a quoted market price is not available, an expected present value technique is used to estimate fair value.

## Commitments to Extend Credit, Letters of Credit and Lines of Credit

The fair value of commitments to originate loans is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit and lines of credit are based on fees currently charged for similar agreements or on the estimated cost to terminate or otherwise settle the obligations with the counterparties at the reporting date.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 21: COMMITMENTS, CREDIT RISKS AND CURRENT ECONOMIC CONDITIONS

The Company extends credit for commercial real estate mortgages, residential mortgages, working capital financing and consumer loans to businesses and residents principally in southern Johnson County. The Bank also purchases indirect leases from various leasing companies throughout Kansas and Missouri.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require a payment of a fee. Since a portion of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. The collateral securing these agreements varies, but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate. At December 31, 2016 and 2015, the Company had outstanding commitments to originate loans aggregating approximately \$3,800,000 and \$750,000, respectively. The commitments extend over varying periods of time with the majority being disbursed within a one-year period.

The strategic decision was made for the Company to discontinue originating and selling residential mortgage loans to the secondary mortgage market by the Bank beginning in 2016. Mortgage loans in the process of origination represented amounts that the Company plans to fund within a normal period of 60 to 90 days and which were intended for sale to investors in the secondary market. Total mortgage loans in the process of origination amounted to \$0 and \$655,000 at December 31, 2016 and 2015, respectively. Mortgage loans in the process of origination represented commitments to originate loans at both fixed and variable rates. Mortgage loans held for sale amounted to \$0 and \$2,258,000 at December 31, 2016 and 2015, respectively.

Forward commitments to sell mortgage loans were obligations to sell loans at a specified price on or before a specified future date. These commitments were acquired to reduce market risk on mortgage loans in the process of origination and mortgage loans held for sale since the Company was exposed to interest rate risk during the period between issuing a loan commitment and the sale of the loan into the secondary market. Related forward commitments to sell mortgage loans amounted to approximately \$0 and \$2,258,000 at December 31, 2016 and 2015, respectively.

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Financial standby letters of credit are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company had total outstanding letters of credit amounting to \$655,000 and \$1,098,000 at December 31, 2016 and 2015, respectively, with terms ranging from one year to three years, with the majority expiring in one year.

Lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Lines of credit generally have fixed expiration dates. Since a portion of the line may expire without being drawn upon, the total unused lines do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. The collateral securing these agreements varies, but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate. Management uses the same credit policies in granting lines of credit as it does for on-balance sheet instruments. At December 31, 2016, the Company had unused lines of credit to borrowers aggregating approximately \$179,229,000 for commercial, commercial real estate and construction lines and \$33,866,000 for open-end consumer lines of credit. At December 31, 2015, the Company had unused lines of credit to borrowers aggregating approximately \$148,649,000 for commercial, commercial real estate and construction lines and \$31,639,000 for open-end consumer lines of credit.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

#### NOTE 21: COMMITMENTS, CREDIT RISKS AND CURRENT ECONOMIC CONDITIONS (Continued)

The Bank is subject to possible future repurchase and indemnification demands for future losses realized by investors for alleged breaches of representations and warranties on mortgage loans previously sold to investors. The financial services industry has been materially and adversely impacted by a prolonged period of negative economic conditions, including but not limited to high levels of unemployment, declines in asset values, as well as delinquencies and defaults on loans. These defaults on loans include possible "strategic defaults" which are characterized by borrowers that appear to have the financial means to meet the debt service requirements of their loans, however, elect not to do so because the value of the assets securing their debts may have declined below the amount of the debt or in consideration of statutory restrictions which impede a lender's ability to exercise prudent collection efforts or foreclose in an efficient manner. For the three years ending December 31, 2016, the Company has repurchased no loans from investors. Additionally, during the three years ending December 31, 2016, the Company has recognized indemnification losses and claims totaling approximately \$379,000 for loans previously sold to investors. The financial statements have been prepared using values and information currently available to the Company; however, there can be no assurance that the impact of these conditions will cease or reverse to mitigate possible risk of future potential losses by the Bank.

The current economic environment continues to present financial institutions with circumstances and challenges, which in some cases have resulted in large and unanticipated declines in the fair values of investments and other assets, constraints on liquidity and significant credit quality problems, including severe volatility in the valuation of real estate and other collateral supporting loans. The financial statements have been prepared using values and information currently available to the Company.

Given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in asset values, the allowance for loan losses and capital that could negatively impact the Company's and Bank's ability to meet regulatory capital requirements and maintain sufficient liquidity. Furthermore, the Company's and Bank's regulators could require material adjustments to asset values or the allowance for loan losses for regulatory capital purposes that could affect the Company's and Bank's measurement of regulatory capital and compliance with the capital adequacy guidelines under the regulatory framework for prompt corrective action.

#### **NOTE 22: LEGAL CONTINGENCIES**

Various legal claims also arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

## NOTE 23: SELECTED QUARTERLY FINANCIAL DATA (Unaudited)

The following table presents the unaudited results of operations for the past two years by quarter. See discussion on earnings per share in "Note 1: Nature of Operations and Summary of Significant Accounting Policies" in the Company's Consolidated Financial Statements.

	2016				2015			
	Fourth	Third	Second	First	Fourth	Third	Second	First
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
			,		xcept per share d	/		
Interest income	\$ 6,075	\$ 5,787	\$ 5,708	\$ 5,704	\$ 5,775	\$ 5,790	\$ 5,625	\$ 5,428
Interest expense	861	896	904	928	948	986	<u>991</u>	1,025
Net interest income	5,214	4,891	4,804	4,776	4,827	4,804	4,634	4,403
Provision for loan losses	950		500	<u>475</u>	200		1,250	<del>_</del>
Net interest income after								
provision for loan losses	4,264	4,891	4,304	4,301	4,627	4,804	3,384	4,403
Non-interest income	2,679	1,617	1,905	1,312	1,329	2,034	1,529	1,599
Non-interest expense	6,742	5,712	5,260	5,174	5,834	6,736	5,131	5,067
Income (loss) before income								
taxes	201	796	949	439	122	102	(218)	935
Provision (benefit) for income taxes	67	234	369	149	30	18	(98)	326
Net income (loss)	134	562	580	290	92	84	(120)	609
Dividends on preferred shares						196	648	489
Net income (loss) available to								
common shareholders	<u>\$ 134</u>	\$ 562	\$ 580	\$ 290	<u>\$ 92</u>	\$ (112)	\$ (768)	\$ 120
N-4 In (1) Chan- D-4-								
Net Income (loss) per Share Data Basic	\$ 0.02	\$ 0.10	\$ 0.11	\$ 0.06	\$ 0.02	2 \$ (0.02)	\$ (0.17)	\$ 0.03
Diluted	\$ 0.02	\$ 0.10	\$ 0.11	\$ 0.06	\$ 0.02	\$ (0.02)	\$ (0.17)	\$ 0.03
Balance Sheet								
Total assets	\$674,432	\$693,449	\$645,363	\$649,027	\$638,245	\$643,642	\$619,850	\$621,089
Total loans, net	487,518	454,593	441,345	442,505	443,962	434,408	433,613	415,293
Stockholders' equity	43,435	47,366	47,146	45,736	44,726	44,380	,	59,130

The above unaudited financial information reflects all adjustments that are, in the opinion of management, necessary to present a fair statement of the results of operations for the interim periods presented.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 24: CONDENSED FINANCIAL INFORMATION (PARENT COMPANY ONLY)

## Condensed Balance Sheets December 31, 2016 and 2015

	<u>2016</u>	<u>2015</u>
(In thousands)		
ASSETS		
Cash and cash equivalents	\$ 2,590	\$ 3,142
Investments in subsidiaries:		
Bank of Blue Valley	70,104	72,080
BVBC Capital Trust II	232	232
BVBC Capital Trust III	356	356
Other assets	4,168	3,928
Total Assets	<u>\$ 77,450</u>	<u>\$ 79,738</u>
LIABILITIES		
Long-term debt	\$ 14,245	\$ 15,253
Subordinated debentures	19,588	19,588
Other liabilities	182	<u> 171</u>
Total Liabilities	<u>34,015</u>	35,012
STOCKHOLDERS' EQUITY		
Preferred stock	472	472
Common stock	5,644	5,371
Additional paid-in capital	30,858	30,657
Retained earnings	9,842	8,276
Accumulated other comprehensive loss, net of income tax (credit) of		
\$(2,254) in 2016 and \$(33) in 2015	(3,381)	(50)
Total Stockholders' Equity	43,435	44,726
Total Liabilities and Stockholders' Equity	<u>\$ 77,450</u>	\$ 79,738

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 24: CONDENSED FINANCIAL INFORMATION (PARENT COMPANY ONLY) (Continued)

## Condensed Statements of Operations Years Ended December 31, 2016, 2015 and 2014

(In thousands)	<u>2016</u>	<u>2015</u>	<u>2014</u>
Income			
Dividends from subsidiaries	\$ 2,242	\$ 6,944	\$ 412
Other income	18	<u> </u>	16
	2,260	6,960	428
Expenses	1,732	1,517	1,300
Income before income taxes and equity in undistributed net			
income (loss) of subsidiaries	528	5,443	(872)
Income tax benefit	(583)	(510)	(435)
Valuation allowance on deferred tax asset	<u>=</u>		(2,796)
Income before equity in undistributed net income (loss) of subsidiaries	1,111	5,953	2,359
Equity in undistributed net income (loss) of subsidiaries	(455)	(5,288)	10,403
Net income	<u>\$ 1,566</u>	<u>\$ 665</u>	<u>\$ 12,762</u>

## Condensed Statements of Comprehensive Income (Loss) Years Ended December 31, 2016, 2015 and 2014

	<u>2016</u>	2	2015		2014
(In thousands)					
Net income	\$ 1,566	\$	665	\$	12,762
Other comprehensive income (loss)					
Change in unrealized appreciation (depreciation) on available-					
for-sale securities, net of income taxes (credit) of \$(1,455)					
in 2016, \$312 in 2015, and \$2,370 in 2014	(2,204)		473		3,591
Less: reclassification adjustment for realized gains included in					
net income (loss), net of income taxes of \$752 in 2016,					
\$(31) in 2015, and \$15 in 2014	 (1,127)		47		(21)
Comprehensive income (loss)	\$ (1,765)	\$	1,185	<u>\$</u>	16,332

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **DECEMBER 31, 2016, 2015 AND 2014**

# NOTE 24: CONDENSED FINANCIAL INFORMATION (PARENT COMPANY ONLY) (Continued)

## Condensed Statements of Cash Flows Years Ended December 31, 2016, 2015 and 2014

	<u>2016</u>	<u>2015</u>	<u>2014</u>
(In thousands)			
OPERATING ACTIVITIES			
Net Income (loss)	\$ 1,566	\$ 665	\$ 12,762
Items not requiring (providing) cash:			,
Deferred income taxes	(1,469)	(569)	(3,294)
Equity in undistributed net loss (income) of	. ,	• • •	
subsidiaries	(455)	5,288	(10,403)
Restricted stock earned	443	355	274
Changes in:			
Other assets	330	(37)	58
Other liabilities	10	(8,152)	(703)
Net cash provided by (used in) operating activities	425	(2,450)	(1,306)
FINANCING ACTIVITIES			
Proceeds from long-term debt	_	15,500	_
Repayments of long-term debt	(1,008)	(247)	_
Proceeds from sale of additional stock	_	7,871	85
Proceeds from sale of additional stock through rights			
offering	_	_	1,250
Proceeds from sale of common stock through Employee			
Stock Purchase Plan (ESPP)	31	29	31
Repurchase of TARP Warrant	_	(4)	_
Redemption of Series A Preferred Stock	<u>=</u>	(21,750)	<u>_</u>
Net cash provided by (used in) financing activities	(977)	1,399	1,366
INCREASE (DECREASE) IN CASH AND CASH			
EQUIVALENTS	(552)	(1,051)	60
CASH AND CASH EQUIVALENTS,			
BEGINNING OF YEAR	3,142	4,193	4,133
CASH AND CASH EQUIVALENTS,			
END OF YEAR	<u>\$ 2,590</u>	<u>\$ 3,142</u>	<u>\$ 4,193</u>

# STOCKHOLDER INFORMATION

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# HELPLINE

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## WEBSITE

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# ANNUAL MEETING OF STOCKHOLDERS

The annual meeting will be held on May 17, 2017 at 5:30 p.m. at the Corporate Office,

11935 Riley St., Overland Park, KS 66213.

## INVESTOR INQUIRIES

To request additional copies of our Annual Report or to inquire about other stockholder issues, visit our Investor Relations webpage at **www.bankbv.com/about** or contact Mark A. Fortino, Chief Financial Officer, at our corporate office.

## STOCK QUOTATION SYMBOL

Shares of Blue Valley Ban Corp. common stock are currently quoted on the OTCQX under the symbol BVBC.

## TRANSFER AGENT AND REGISTRAR

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# CORPORATE COUNSEL

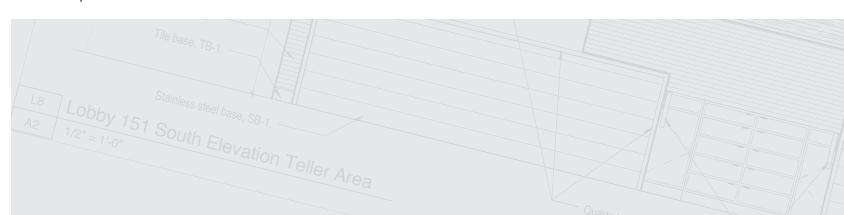
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