


# ***Our Commitment:***

**Sustain Growth.  
Make a Difference.  
Lead the Way.**



A line of white Marlin Gas Services tractor trailers parked on grass. The trailers are equipped with large chrome grilles, multiple headlights, and orange emergency lights on the roof. The Marlin logo is visible on the side of the first trailer. The background shows palm trees and a clear sky.

**Marlin Gas Services, a subsidiary of Chesapeake Utilities Corporation, operates a fleet of compressed natural gas (CNG), liquefied natural gas (LNG), renewable natural gas (RNG) and hydrogen transport trailers designed to provide virtual pipeline and temporary fueling solutions.**

*The Marlin Gas Services tractor transports pictured here are fueled by compressed natural gas (CNG), reducing greenhouse gas emissions by up to 20% compared to diesel fuel.*

## Dear Shareholders,

Last year, as I was writing the President's Letter for our 2020 Annual Report, I reflected on what was a truly extraordinary year: a global pandemic, political upheaval, social unrest and economic uncertainty. In spite of these challenges, our 2020 Annual Report theme declared that we ended the year "Standing Strong," and we reported yet another year of record performance. It was clear to me on that early day in January 2021 that we likely faced another year of uncertainty, another year requiring the Chesapeake Utilities team to pull together and overcome whatever obstacles we might encounter.

I am pleased to report we did exactly that. The challenges from 2020 continued in 2021, and we added a few hurricanes, energy price volatility and the transition back to more typical customer billing practices. It's hard for me to adequately express my pride and appreciation for the focus, dedication and hard work exemplified by our team members. As a direct result of their efforts, we kept our workforce safe and grew diluted earnings per share from continuing operations by 12.4% in 2021, the 15<sup>th</sup> year in a row we are reporting record earnings performance.

Consistent, record performance over a long period is typically the result of a well-executed strategy. Ours dates back to 2004 when we formally adopted a fundamental and straightforward growth strategy that even today, continues to apply and serve our stakeholders well: **Build on our solid foundation of growing, regulated energy delivery businesses and invest in related non-regulated businesses that provide opportunities to produce returns greater than those of the regulated units.** On the surface, that sounds fairly obvious. However, executing that strategy requires the discipline to optimize growth in our regulated units, control costs and walk away from deals or projects that don't align with our strategy or financial targets. It's not growth just to get bigger. It is managed growth, operating an intentionally designed portfolio of regulated and non-regulated businesses that are similar in function and frequently work together to provide creative customer solutions and opportunities for enhanced margins.



**With our energized, creative workforce leading the way, we believe we are in the right place, at the right time, with the right set of assets to both play a meaningful role in the transitional energy marketplace and continue to deliver top quartile financial performance for our shareholders.**

*Jeff Householder, President and CEO*

Over a long period of time, we have built a stable business that effectively manages risk, sticks to a time-tested strategy and consistently produces attractive results. We operate energy delivery businesses in the mid-Atlantic and Southeast, where customer demand continues to support long-term growth. That same combination of energy delivery businesses and locations also provides interesting opportunities for investment in many of the lower carbon energy projects developing across our service areas.

Every year, we participate in a process to establish a theme for our Annual Report. It's usually as much, or more, about signaling where we are going as it is about what we accomplished last year. We settled on a string of phrases this year: **Sustain Growth. Make a Difference. Lead the Way.** I think those statements sum up what we are doing at Chesapeake Utilities. We are laser-focused on sustaining the historical growth of our business. We also clearly understand our responsibility to operate safely and reliably, and to continue to support the sustainability of the communities we serve. We want to make a difference in those communities, give back, support diversity and inclusion, operate ethically and deliver energy products and services that help make life better. And, we want to be a leader in navigating the transition to an affordable, responsible and cleaner energy future. With our energized, creative workforce leading the way, we believe we are in the right place, at the right time, with the right set of assets to both play a meaningful role in the transitional energy marketplace and continue to deliver top quartile financial performance for our shareholders.

**We are laser-focused on sustaining the historical growth of our business.**



# Sustain Growth

As we entered the second year of the COVID-19 pandemic in early 2021, it was evident that many of the safety protocols and changes to our work environment that served us well in 2020 would continue to do so for the months to come. It was difficult to imagine another year of heartache, overwhelmed hospitals and economic hardships, but we knew our job was to continue the uninterrupted delivery of essential energy services to the communities we serve. At the outset of the pandemic, we implemented our business continuity plan, quickly moved non-field services employees to remote work and activated a series of health and safety policies and protocols ranging from mask requirements to cybersecurity upgrades. From the first day of 2021, we understood that we would need to sustain those practices into the coming year and that many would likely become permanent.

What also became clear was that the pace of change was accelerating even beyond what we experienced in 2020. Of course, it's not just the pandemic. Across the country, we are addressing long overdue issues around racial and gender inequality, and finding inclusive seats at the table for all points of view. Political division leads to business concerns about uncertain regulatory and tax policies. Escalating calls for climate change action are fostering the transition of the energy industry to lower-carbon products.

It is within the context of this hastening change that I met with groups of Chesapeake Utilities employees for the past two years, delivering a simple message that speaks directly to our strategy to **Sustain Growth**. We have been focused on answering the same three questions every day.

- 1 **First, how do we best position ourselves to address the risks and execute on the opportunities that emerge in an evolving market environment, without sacrificing the entrepreneurial, disciplined culture that has directed our historic growth?**
- 2 **Second, what do we need to do to continue to meet the growth and environmental, social and governance (ESG) expectations of our investors?**
- 3 **Third, what steps do we need to take internally to continue our record levels of growth over the coming years?**

We have been successfully answering these questions and steadily and strategically moving our Company down a path that gives us a long runway of future sustainable growth.

In our business, earnings growth is highly correlated to the effective deployment of margin-generating capital. In 2018, we issued guidance to investors projecting total capital expenditures in the range of \$750 million to \$1 billion over the five-year period 2018-2022. By the end of 2020, we knew that we would reach the low end of our guidance range a year early. In February 2021, we updated and expanded our capital guidance for the period 2021-2025, again at \$750 million to \$1 billion. We are off to a good start toward achieving the new capital guidance range. Our capital investment for 2021 totaled \$228 million, the second-highest total in our history, eclipsed only by our capital spend in 2018, which included \$65 million for hurricane restoration costs in Florida.

Our capital investments are generating significant increases in margin and earnings. In 2021, our adjusted gross margin was approximately \$33 million above 2020 levels.

We achieved this record margin growth in a year with weather that proved milder than normal and with the continuing economic downturn from COVID-19. I am also pleased to report that diluted earnings per share from continuing operations for 2021 totaled \$4.73, a 12.4% increase over 2020.

While our investment, margin growth and earnings per share results were impressive, they are by no means the only measure of our long-term performance. We surpassed several additional financial milestones in 2021. Let me highlight a few of these notable and record-breaking accomplishments:

Our net income increased by **\$12 million** in 2021 to \$83.5 million, a **16.7% increase** over 2020. Since 2015, we have more than doubled our net income.

Our dividend payment to investors **increased** for the **18<sup>th</sup> year** in a row in 2021.

The Company's strong earnings performance enabled our Board of Directors to **increase the annualized dividend per share by 9.1% to \$1.92** in May of 2021.

Our Total Shareholder Return (TSR) was **37% in 2021, exceeding the S&P 500 Index**. We have achieved industry top quartile TSR for the past one-, three-, five-, 10- and 20-year periods.

For the first time, in 2021, our total assets exceeded **\$2 billion**. Our total book capitalization (including short-term debt) has **increased 94%** over the past five years.

Our dividend per share increased an average of **9.5% per year** since 2017. Over the past 10 years, our dividend per share has more than **doubled**.

Chesapeake Utilities has paid a dividend to shareholders for **61 consecutive years**.

Our balance sheet remains strong; our capital structure was approximately **50% equity** as a percentage of total capitalization (including short-term debt) **as we finished 2021**, even after completing the acquisition of the Diversified Energy propane assets in late December.

Our strategy to achieve a consolidated Return on Equity (ROE) above approved regulated returns continues to deliver results. We have consistently exceeded **11% ROE each year since 2005**. Our 2021 ROE was 11.3%, which is especially noteworthy given that we have raised over **\$112 million in new equity** over the past two years.

## Financial Highlights

(Dollars in thousands, except per share data)

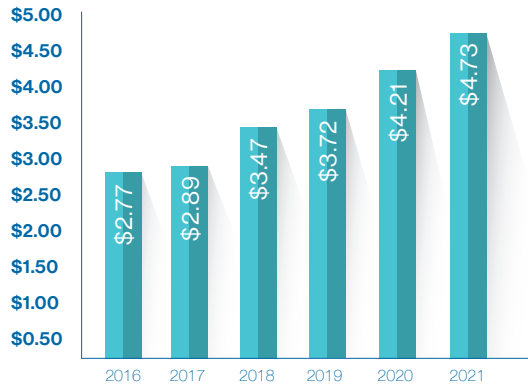
	2021	2020	2021/2020 % Change	2019	2020/2019 % Change
<b>Adjusted Gross Margin*</b>	\$ 383,017	\$ 350,260	9%	\$ 325,104	8%
<b>Operating Income from Continuing Operations</b>	\$ 131,112	\$ 112,723	16%	\$ 106,285	6%
<b>Income from Continuing Operations</b>	\$ 83,467	\$ 70,642	18%	\$ 61,100	16%
<b>Net Income</b>	\$ 83,466	\$ 71,498	17%	\$ 65,153	10%
<b>Diluted Earnings Per Share:</b>					
From Continuing Operations	\$ 4.73	\$ 4.21	12%	\$ 3.72	13%
Consolidated	\$ 4.73	\$ 4.26	11%	\$ 3.96	8%
<b>Annualized Dividends Per Share</b>	\$ 1.92	\$ 1.76	9%	\$ 1.62	9%
<b>Total Assets</b>	\$ 2,114,869	\$ 1,932,487	9%	\$ 1,783,198	8%
<b>Stockholders' Equity</b>	\$ 774,130	\$ 697,085	11%	\$ 561,577	24%

### Other

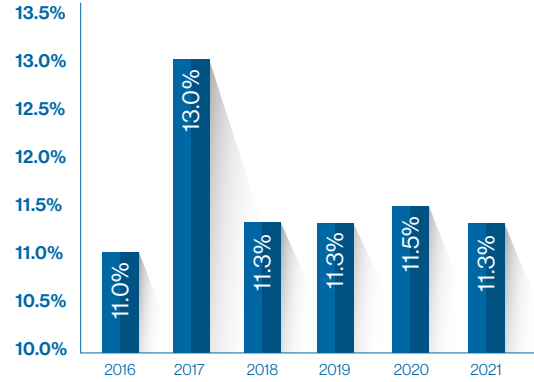
<b>Employees</b>	1,007	947	6%	955	-1%
<b>Shares Outstanding at Year End</b>	17,655,410	17,461,841	1%	16,403,776	6%
<b>Average Distribution Customers</b>	287,314	277,580	4%	255,623	9%

\*Adjusted Gross Margin is a non-GAAP measure. A reconciliation from GAAP Gross Margin to Adjusted Gross Margin is included in this annual report.

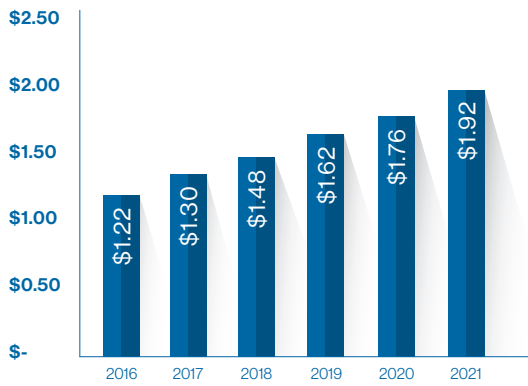
### Diluted Earnings Per Share from Continuing Operations



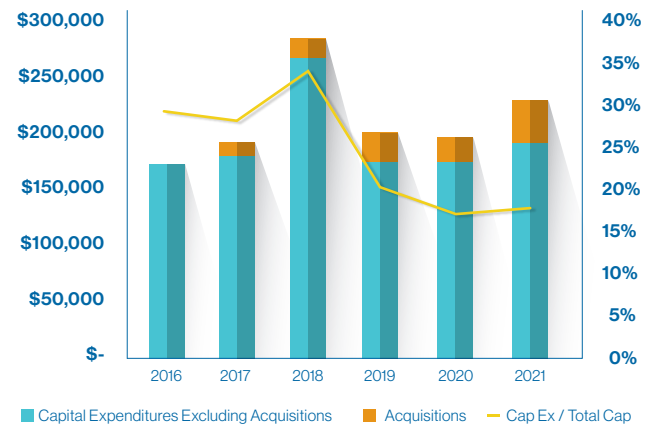
### Average Return on Equity from Continuing Operations



### Annualized Dividends Per Share

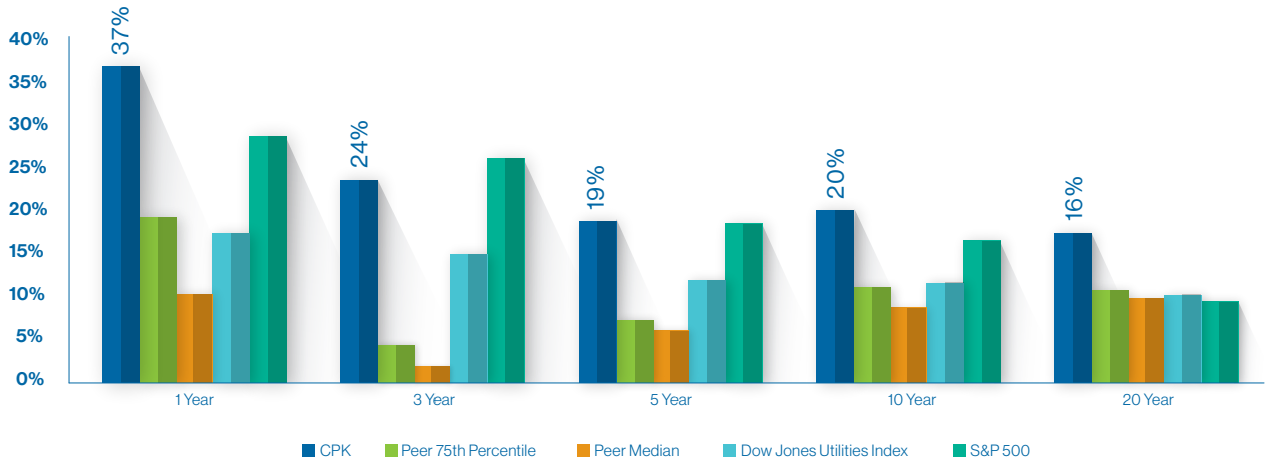


### Annual Capital Expenditures



### Average Annualized Shareholder Return

(For periods ending Dec. 31, 2021)



# 4 TRANSFORMATION OBJECTIVES

**Simplification**

**Standardization**

**Collaboration**

**Automation**





I spend a good deal of time thinking about how to **Sustain Growth** at our Company, considering the attributes that have driven our performance for so many years. I always come back to the same two things. First, you need great people to build a great company. The Chesapeake Utilities workforce is characterized by people who care about making life better for our customers and communities. It's a workforce full of ideas and driven to look for and execute opportunities for growth that others might miss. It's a workforce that never gives up.

In addition to having great people, a company must be intentional about sustaining growth. That's not easy to do year after year.

It requires establishing and maintaining a culture that cultivates and rewards creative, entrepreneurial thinking. One of the many reasons our non-regulated businesses are essential to our strategy is they operate in a competitive, ever-changing market environment where growth demands speed and imagination. Properly channeled, those characteristics also help drive our regulated business growth. The challenge, of course, is to promote an idea-generating, can-do, never-give-up culture while at the same time continuing the planning exercises, processes and controls that are the hallmarks of our long-standing organizational discipline.

Over the years, we have established and continuously improved the governance of our growth objectives. We have a robust, Board-level, strategic growth planning process that reviews and assesses likely market environment scenarios as we chart a course forward. Our enterprise risk management process engages our entire management team in regular assessments of business and operational risk and mitigation strategies, also with Board oversight and input. Our business development team is focused on five platforms for growth designed to optimize our existing businesses, selectively expand our gas transmission and propane businesses in receptive markets and pursue investments in renewable and sustainable energy projects.

As project or acquisition investment opportunities develop, we employ a comprehensive capital review process to assess the strategic fit, financial performance, regulatory implications and operational requirements before any commitment.

Significant growth, especially if it involves expanding into new service areas or investing in non-traditional projects such as renewable natural gas (RNG), requires us to evolve the skills of our people, our processes and technology. In 2019, we launched a business transformation initiative to ensure our internal capabilities keep pace with our growth. We restructured the management of our business units based on function rather than geographic location. Our finance, accounting and legal teams have become versed in the transaction, operating and governance structures that characterize many of the emerging sustainable energy opportunities. Throughout our units, teams are hard at work collaborating on policy and process standardization. The change management practices we adopted are ensuring enhanced communication and input as we continue our transformation. In addition, we are implementing a five-year technology plan to replace or upgrade customer service, communications, financial and operations technology platforms.

## 5 PLATFORMS FOR GROWTH

**Organic Growth**

**Gas Transmission**

**Propane**

**Marlin Gas Services Business**

**Renewable/Sustainable Investments**

While our business transformation initiative was not specifically directed toward cost reduction, the operational standardization and technology enhancements are resulting in efficiencies and expense savings. Over the past three years, we have seen a steady improvement in the percentage of gross margin making it to our bottom line. In 2018, total operations and maintenance expenses were 49% of adjusted gross margin. For 2021, these same expenses represented only 43% of adjusted gross margin, the lowest level in more than 10 years.

We continue to find opportunities to grow our traditional natural gas, propane and electric businesses, even as we look to increase our renewable energy portfolio. Customer growth in our Delmarva and Florida natural gas distribution service territories continues to accelerate at levels two to three times above the national average customer growth rate. Our significant natural gas distribution investments in 2021 reflect the strong customer interest in natural gas service in residential and non-residential markets.

To support this growth, we continue to expand our upstream gas transmission systems. In 2021, Eastern Shore Natural Gas completed the \$45 million Del-Mar Energy Pathway transmission expansion project, bringing natural gas to Somerset County, Maryland, for the first time. The expansion will support direct service to large customers, displacing fuel oil or wood chips as energy sources and our related distribution expansions to serve communities. Our electric business in Florida is also experiencing solid customer growth. We are in the midst of several system upgrades; we recently replaced the first of three transformers on our 138-69kV transmission system serving Amelia Island and have additional investments in system storm hardening authorized by regulators scheduled in 2022.

Our non-regulated businesses continue to contribute to our earnings growth and service area expansion. For the fourth year in a row, we closed a significant propane acquisition. The latest acquisition of assets from Diversified Energy Company extends our propane operations into North and South Carolina and further fills in our Eastern Seaboard footprint. The transaction adds approximately 19,000 new customers and 10 million retail gallons in areas with excellent potential for additional expansion. The Carolinas also present attractive opportunities for our Marlin Gas Services virtual pipeline business. Marlin continued in 2021 to add to its mobile energy transport capabilities. In addition to our compressed natural gas (CNG) transport equipment, we added liquefied natural gas (LNG) and hydrogen transport capabilities. Marlin also will soon have compression equipment to support pipeline methane capture. Our Eight Flags Energy combined heat and power (CHP) plant completed another great year, sustaining an operational availability of over 96% for the past five years. More impressively, we have completed five consecutive years of operation at the Eight Flags CHP plant with zero safety incidents.



# Make a Difference

Years ago, when I was taking business and economics classes, we learned about profit and loss, but not as much about a corporation's broader obligations to society. There were certainly expectations of employing ethical practices, and most companies could be deemed good corporate citizens through their charitable and community support. The growing influence of ESG investing has brought into sharp focus increasing expectations that corporate success should be defined by broader measurements than financial performance alone.

We are fortunate at Chesapeake Utilities to have a long history of environmental stewardship, community support and award-winning governance practices, and we're committed to doing the work that makes us better, every day. We have built a solid ESG foundation over many years, and we have both the will and the resources to take a leadership position in community sustainability and our collective transition to a lower-carbon energy future.

## OUR STRONG CORPORATE GOVERNANCE

In 2021, we received Ethical Boardroom's Award for Best Corporate Governance in the Utilities Sector in North America. This award recognizes our commitment to integrity, accountability and doing the right thing. The collaboration of our team, in coordination with the oversight of our Board and its committees, is reflected throughout our disciplined approach to governance matters and our decision-making process.



Many Chesapeake Utilities success stories begin with a commitment by our employees to accept a challenge, set a target and drive for results. Elevating our ESG expectations is no different. Our internal emission reductions, sustainable energy projects, community leadership and good corporate governance depend on employee commitments to **Make a Difference**. We recognize that the evolving market environment influences our strategy and operating practices. Our future growth performance is inextricably linked to ensuring that employees across our Company understand where we are going and why. We want our employees to find and carry forward a clear personal connection to our strategic objectives, including our ESG goals. We want every employee to understand the contributions of their job toward achieving those objectives.

Our leadership team, with Board concurrence and assistance from a respected global analytics and consulting organization, initiated a companywide employee engagement process in late 2020. Action steps have included increased communications on strategy, ESG and a variety of cultural issues, including the post-pandemic work environment. We've conducted surveys and employee focus groups to better understand the steps we need to take to maintain an engaged workforce that is committed to our plan.

One of the first issues we tackled was refreshing our mission, vision and values statements. It had been well over a decade since we last addressed these statements. Over several months, we engaged in virtual employee meetings using the statement refresh as a way to discuss climate change, social unrest, hybrid work, strategic growth, safety practices and a multitude of other issues. At the end of this discussion and input process, we landed on the statements you see on the following page of this Annual Report.

## MISSION

**We deliver energy that makes life better for the people and communities we serve.**

## VISION

**We will be a leader in delivering energy that contributes to a sustainable future.**

## VALUES

### **We Care.**

Put people first. Keep them safe. Build trusting relationships. Foster a culture of equity, diversity and inclusion. Make a meaningful difference everywhere we live and work.

### **We act with Integrity.**

Tell the truth. Ensure moral and ethical principles drive our decision-making. Do the right thing even when no one is watching.

### **We are committed to Excellence.**

Achieve great things together. Hold each other accountable to do the work that makes us better, every day. Never give up.

I think the following excerpt from our inaugural Sustainability Report, published on [chpk.com](http://chpk.com) in 2022, provides an overview of how we **Make a Difference** for our employees, customers and communities we serve, and it best summarizes our experience in updating our mission, vision and values.

“Passion and enthusiasm from our employees was evident as we worked to refine these statements. Three themes resonated across our organization:

- 1 **Overwhelmingly, our mission should reflect that delivering energy that improves the lives of the people and the communities where we live and work continues to be the top priority for our Company.**
- 2 **Our vision statement must express that we would be a Leader, not just a participant, in shaping the future of lower-carbon energy.**
- 3 **“We Care” needed to remain a fundamental Chesapeake Utilities value.**



While our mission, vision and values statements were not expressly intended to address ESG imperatives, they concisely and publicly convey our focus on environmental sustainability, corporate citizenship and good governance.”



**We want our employees to find and carry forward a clear personal connection to our strategic objectives, including our ESG goals. We want every employee to understand the contributions of their job toward achieving those objectives.**

**CHESAPEAKE**  
UTILITIES

## Lead the Way

As we gathered employee input while developing our new vision statement, our discussions centered on where we're going as a Company and what the future could bring. These wide-ranging conversations touched on many topics including safe operations, employee diversity, climate change, our community obligations and our growth opportunities. We quickly determined that our forward-looking vision should keep us focused on the energy delivery business and that we want to be clear about our interests in promoting a sustainable future. Several of our early drafts included language such as "we want to advance;" "we want to play a role in;" or "we want to make a meaningful difference." To the credit of our team members, the input we received was loud and clear. Those statements did not adequately depict our intention. Our employees said, "We want our energy delivery business to be a leader, not just a participant, in contributing to a sustainable future."

Important parts of our discussions focused on raising the bar on employee and system safety. We are on a mission to drive our safety performance to industry-leading standards. Our Pipeline Safety Management System is in development and will be operational in 2022. The Safety Town training center we constructed at our Dover, Delaware, operations center went into full service in 2021, and we will begin construction on a Florida Safety Town in 2022. Also, in 2021, we initiated a distribution system damage prevention program. Third-party excavations are the leading cause of line breaks on our systems; reducing excavation damage through this program will improve safety and lower methane escapes to the atmosphere.

We hold the strong belief that no leadership position has credibility without a commitment to workforce equity, diversity and inclusion (EDI). We made significant progress in 2021 on our EDI journey. I mentioned earlier that the long-term success of our Company depends on the ideas of our people. Encouraging a workforce with people of diverse backgrounds in a work environment that is free from discrimination or harassment is a fundamental Chesapeake Utilities commitment. Our EDI Council is sponsored by a rotating senior-level officer, meets monthly and reports directly to the CEO. The Council is active in recommending policy and program initiatives, working with business units on employee recruitment and development and supporting our employee resource groups. Our Board of Directors has an active interest in our EDI strategy and progress, including our recruiting, talent development and diversity metrics. At year-end 2021, women represented 33.1% of our total workforce and minorities 23.5%. Our Board also added its third female director in 2021.

As the world pursues lower-carbon energy, we see opportunities in both our existing and future service areas to participate in projects that address climate change. Chesapeake Utilities is in a position to support the development of these projects with our existing pipeline, truck transport and electric assets and experience. We also see substantial investment potential that will provide years of capital deployment in environmentally responsible projects closely related to our current energy delivery businesses.



**We will be a leader  
in delivering energy  
that contributes to a  
sustainable future.**

We have focused on waste-to-energy projects in our service areas that address a fundamental waste management environmental issue. These projects produce RNG as a byproduct of the processing of waste materials. The RNG is important to the economic viability of waste-to-energy projects, but we target projects that help address local environmental concerns. In our mid-Atlantic, Ohio and Southeast service areas, we identified a number of agricultural and landfill waste sources. Processing the waste into RNG or capturing the landfill methane will result in lower greenhouse gas release and provide a non-fossil, renewable source of gas. These projects provide additional opportunities for our business units. Some poultry waste energy production facilities will require conventional natural gas or propane to dry the organic fertilizer produced from waste processing. The larger-scale facilities have significant electricity needs that can best be supplied by solar photovoltaic or CHP generation; our electric unit has experience with both. RNG production facilities need to transport their RNG to a gas transmission or distribution system, providing opportunities for our pipeline or Marlin Gas Services CNG transport businesses. We are working both independently and with project developers on several opportunities.

Our sustainable energy interests extend beyond waste-to-energy projects. We are blending hydrogen and natural gas to operate our Eight Flags CHP generating turbine on Amelia Island, Florida. Our intent is to demonstrate that hydrogen is a viable emission reduction option for industrial gas users on our transmission and distribution systems. Our AutoGas business continues to convert hundreds of diesel fuel school buses, delivery trucks and other fleet vehicles to a cleaner fuel. In partnership with Atlanta Gas Light, a subsidiary of Southern Company Gas, we constructed the largest CNG vehicle fueling station on the East Coast, just outside the Port of Savannah in Georgia. The station will go into service in the first part of 2022 and will offer an RNG-sourced CNG fueling option for trucks and other vehicles serving the Port.

It's been another great year for Chesapeake Utilities, our employees, customers, investors and other stakeholders. We see a long runway ahead for our traditional natural gas, propane and electric businesses. Customers see the practicality, reliability and affordability of the energy we deliver. Our system expansions are contributing to the reduction of greenhouse gas (GHG) emissions through the displacement of higher carbon fuels. As we bring sustainable energy projects online, we continue to make a difference for our customers and the planet. Our unique combination of assets, capabilities and financial strength puts us in the right position to help meet the growing demand for clean energy and continue to deliver top-quartile value for our shareholders. We are committed to **Lead the Way**. We appreciate your interest in our great Company.

Jeff Householder  
President and Chief Executive Officer





**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended: December 31, 2021

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 001-11590

**CHESAPEAKE UTILITIES CORPORATION**

(Exact name of registrant as specified in its charter)

State of Delaware  
(State or other jurisdiction of  
incorporation or organization)

51-0064146  
(I.R.S. Employer  
Identification No.)

909 Silver Lake Boulevard, Dover, Delaware 19904  
(Address of principal executive offices, including zip code)

302-734-6799  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock—par value per share \$0.4867	CPK	New York Stock Exchange, Inc.

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

The aggregate market value of the common shares held by non-affiliates of Chesapeake Utilities Corporation as of June 30, 2021, the last business day of its most recently completed second fiscal quarter, based on the last sale price on that date, as reported by the New York Stock Exchange, was approximately \$2.1 billion.

The number of shares of Chesapeake Utilities Corporation's common stock outstanding as of February 18, 2022 was 17,657,537

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Chesapeake Utilities Corporation Proxy Statement for the 2022 Annual Meeting of Shareholders are incorporated by reference in Part II and Part III hereof.



CHESAPEAKE UTILITIES CORPORATION

FORM 10-K

YEAR ENDED DECEMBER 31, 2021

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## **GLOSSARY OF DEFINITIONS**

**ASC:** Accounting Standards Codification issued by the FASB

**Adjusted Gross Margin:** a non-GAAP measure calculated by deducting the purchased cost of natural gas, propane and electricity and the cost of labor spent on direct revenue-producing activities from operating revenues. The costs included in Adjusted Gross Margin exclude depreciation and amortization and certain costs presented in operations and maintenance expenses in accordance with regulatory requirements

**Aspire Energy:** Aspire Energy of Ohio, LLC, a wholly-owned subsidiary of Chesapeake Utilities

**Aspire Energy Express:** Aspire Energy Express, LLC, a wholly-owned subsidiary of Chesapeake Utilities

**ASU:** Accounting Standards Update issued by the FASB

**ATM:** At-the-market

**Boulden:** Boulden, Inc., an entity from whom we acquired certain propane operating assets

**CARES Act:** Coronavirus Aid, Relief, and Economic Security Act

**CDC:** U.S. Centers for Disease Control and Prevention

**CDD:** Cooling Degree-Day

**CFG:** Chesapeake Utilities' Central Florida Gas division

**CGS:** Community Gas Systems

**Chesapeake or Chesapeake Utilities:** Chesapeake Utilities Corporation, its divisions and subsidiaries, as appropriate in the context of the disclosure

**CHP:** Combined Heat and Power Plant

**Columbia Gas:** Columbia Gas Transmission, LLC

**Company:** Chesapeake Utilities Corporation, its divisions and subsidiaries, as appropriate in the context of the disclosure

**COVID-19:** An infectious disease caused by a discovered coronavirus

**CNG:** Compressed natural gas

**Degree-day:** A degree-day is the measure of the variation in the weather based on the extent to which the average daily temperature (from 10:00 am to 10:00 am) falls above (CDD) or below (HDD) 65 degrees Fahrenheit

**Delmarva Peninsula:** A peninsula on the east coast of the U. S. occupied by Delaware and portions of Maryland and Virginia

**Diversified Energy:** Diversified Energy Company an entity from whom we acquired certain propane operating assets in North Carolina, South Carolina, Virginia, and Pennsylvania

**DRIP:** Dividend Reinvestment and Direct Stock Purchase Plan

**Dt(s):** Dekatherm(s), which is a natural gas unit of measurement that includes a standard measure for heating value

**Dts/d:** Dekatherms per day

**Eastern Shore:** Eastern Shore Natural Gas Company, a wholly-owned subsidiary of Chesapeake Utilities

**Eight Flags:** Eight Flags Energy, LLC, a subsidiary of Chesapeake OnSight Services, LLC

**Elkton Gas:** Elkton Gas Company, a wholly-owned subsidiary of Chesapeake Utilities

**EDI:** Equity Diversity and Inclusion

**Escambia Meter Station:** A natural gas metering station owned by Peninsula Pipeline Company located in Escambia County, Florida

**ESG:** Environmental, Social and Governance

**FASB:** Financial Accounting Standards Board

**FERC:** Federal Energy Regulatory Commission

**FGT:** Florida Gas Transmission Company

**Flo-gas:** Flo-gas Corporation, a wholly-owned subsidiary of FPU

**Florida OPC:** The Office of Public Counsel, an agency established by the Florida legislature who advocates on behalf of Florida's utility consumers prior to actions or rule changes

**FPU:** Florida Public Utilities Company, a wholly-owned subsidiary of Chesapeake Utilities

**GAAP:** Generally Accepted Accounting Principles

**Guernsey Power Station:** Guernsey Power Station, LLC, a partner with Aspire Energy Express in the construction of a power generation facility in Ohio.

**GRIP:** Gas Reliability Infrastructure Program

**Gross Margin:** a term under U.S. GAAP which is the excess of sales over costs of goods sold

**Gulfstream:** Gulfstream Natural Gas System, LLC, an unaffiliated pipeline network that supplies natural gas to FPU

**HDD:** Heating Degree Day

**LNG:** Liquefied Natural Gas

**Marlin Gas Services:** Marlin Gas Services, LLC, a wholly-owned subsidiary of Chesapeake Utilities

**MetLife:** MetLife Investment Advisors, an institutional debt investment management firm, with which we have previously issued Senior Notes and which is a party to the current MetLife Shelf Agreement, as amended

**MGP:** Manufactured gas plant, which is a site where coal was previously used to manufacture gaseous fuel for industrial, commercial and residential use

**MW:** Megawatt, which is a unit of measurement for electric power or capacity

**NOL:** Net operating losses

**NYL:** New York Life Investors LLC, an institutional debt investment management firm, with which Chesapeake Utilities entered into a Shelf Agreement and issued Shelf Notes

**Peninsula Pipeline:** Peninsula Pipeline Company, Inc., a wholly-owned subsidiary of Chesapeake Utilities

**Peoples Gas:** Peoples Gas System, an Emera Incorporated subsidiary

**PESCO:** Peninsula Energy Services Company, Inc., an inactive wholly-owned subsidiary of Chesapeake Utilities

**Prudential:** Prudential Investment Management Inc., an institutional investment management firm, with which Chesapeake Utilities entered into a previous Shelf Agreement and issued Shelf Notes

**PSC:** Public Service Commission, which is the state agency that regulates utility rates and/or services in certain of our jurisdictions

**Revolver:** Our \$400.0 million unsecured revolving credit facility with certain lenders

**RNG:** Renewable natural gas

**Sandpiper Energy:** Sandpiper Energy, Inc., a wholly-owned subsidiary of Chesapeake Utilities

**SEC:** Securities and Exchange Commission

**Senior Notes:** Our unsecured long-term debt issued primarily to insurance companies on various dates

**Sharp:** Sharp Energy, Inc., a wholly-owned subsidiary of Chesapeake Utilities

**Shelf Agreement:** An agreement entered into by Chesapeake Utilities and a counterparty pursuant to which Chesapeake Utilities may request that the counterparty purchase our unsecured senior debt with a fixed interest rate and a maturity date not to exceed 20 years from the date of issuance

**Shelf Notes:** Unsecured senior promissory notes issuable under the Shelf Agreement executed with various counterparties

**SICP:** 2013 Stock and Incentive Compensation Plan

**TCJA:** Tax Cuts and Jobs Act enacted on December 22, 2017

**TETLP:** Texas Eastern Transmission, LP, an interstate pipeline interconnected with Eastern Shore's pipeline

**Transco:** Transcontinental Gas Pipe Line Company, LLC

**Uncollateralized Senior Notes:** Our unsecured long-term debt issued primarily to insurance companies on various dates

**U.S.:** The United States of America

**Western Natural Gas:** Western Natural Gas Company, an entity from whom we acquired certain propane operating assets in Jacksonville, Florida and the surrounding communities

## PART I

References in this document to “Chesapeake,” “Chesapeake Utilities,” the “Company,” “we,” “us” and “our” mean Chesapeake Utilities Corporation, its divisions and/or its subsidiaries, as appropriate in the context of the disclosure.

### Safe Harbor for Forward-Looking Statements

We make statements in this Annual Report on Form 10-K (this "Annual Report") that do not directly or exclusively relate to historical facts. Such statements are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. One can typically identify forward-looking statements by the use of forward-looking words, such as “project,” “believe,” “expect,” “anticipate,” “intend,” “plan,” “estimate,” “continue,” “potential,” “forecast” or other similar words, or future or conditional verbs such as “may,” “will,” “should,” “would” or “could.” These statements represent our intentions, plans, expectations, assumptions and beliefs about future financial performance, business strategy, projected plans and objectives of the Company. Forward-looking statements speak only as of the date they are made or as of the date indicated and we do not undertake any obligation to update forward-looking statements as a result of new information, future events or otherwise. These statements are subject to many risks and uncertainties. In addition to the risk factors described under *Item 1A, Risk Factors*, the following important factors, among others, could cause actual future results to differ materially from those expressed in the forward-looking statements:

- state and federal legislative and regulatory initiatives that affect cost and investment recovery, have an impact on rate structures, and affect the speed and the degree to which competition enters the electric and natural gas industries;
- the outcomes of regulatory, environmental and legal matters, including whether pending matters are resolved within current estimates and whether the related costs are adequately covered by insurance or recoverable in rates;
- the impact of climate change, including the impact of greenhouse gas emissions or other legislation or regulations intended to address climate change;
- the impact of significant changes to current tax regulations and rates;
- the timing of certification authorizations associated with new capital projects and the ability to construct facilities at or below estimated costs;
- changes in environmental and other laws and regulations to which we are subject and environmental conditions of property that we now, or may in the future, own or operate;
- possible increased federal, state and local regulation of the safety of our operations;
- the inherent hazards and risks involved in transporting and distributing natural gas, electricity and propane;
- the economy in our service territories or markets, the nation, and worldwide, including the impact of economic conditions (which we do not control) on demand for natural gas, electricity, propane or other fuels;
- risks related to cyber-attacks or cyber-terrorism that could disrupt our business operations or result in failure of information technology systems or result in the loss or exposure of confidential or sensitive customer, employee or Company information;
- adverse weather conditions, including the effects of hurricanes, ice storms and other damaging weather events;
- customers' preferred energy sources;
- industrial, commercial and residential growth or contraction in our markets or service territories;
- the effect of competition on our businesses from other energy suppliers and alternative forms of energy;
- the timing and extent of changes in commodity prices and interest rates;
- the effect of spot, forward and future market prices on our various energy businesses;
- the extent of our success in connecting natural gas and electric supplies to our transmission systems, establishing and maintaining key supply sources, and expanding natural gas and electric markets;
- the creditworthiness of counterparties with which we are engaged in transactions;
- the capital-intensive nature of our regulated energy businesses;
- our ability to access the credit and capital markets to execute our business strategy, including our ability to obtain financing on favorable terms, which can be affected by various factors, including credit ratings and general economic conditions;
- the ability to successfully execute, manage and integrate a merger, acquisition or divestiture of assets or businesses and the related regulatory or other conditions associated with the merger, acquisition or divestiture;

- the impact on our costs and funding obligations, under our pension and other post-retirement benefit plans, of potential downturns in the financial markets, lower discount rates, and costs associated with health care legislation and regulation;
- the ability to continue to hire, train and retain appropriately qualified personnel;
- the availability of, and competition for, qualified personnel supporting our natural gas, electricity and propane businesses;
- the effect of accounting pronouncements issued periodically by accounting standard-setting bodies; and
- the impacts associated with the outbreak of a pandemic, including the duration and scope of the pandemic the corresponding impact on our supply chains, our personnel, our contract counterparties, general economic conditions and growth, the financial markets and any costs to comply with governmental mandates.



## ITEM 1. Business.

### Corporate Overview and Strategy

Chesapeake Utilities Corporation is a Delaware corporation formed in 1947 with operations primarily in the Mid-Atlantic region, North Carolina, South Carolina, Florida and Ohio. We are an energy delivery company engaged in the distribution of natural gas, electricity and propane; the transmission of natural gas; the generation of electricity and steam, and in providing related services to our customers. Our strategy is focused on growing earnings from a stable regulated energy delivery foundation and investing in related businesses and services that provide opportunities for returns greater than traditional utility returns. We seek to identify and develop opportunities across the energy value chain, with emphasis on midstream and downstream investments that are accretive to earnings per share, consistent with our long-term growth strategy and create opportunities to continue our record of top tier returns on equity relative to our peer group. The Company's growth strategy includes the continued investment and expansion of the Company's regulated operations that provide a stable base of earnings, as well as investments in other related non-regulated businesses and services including sustainable energy initiatives. By investing in these related business and services, the Company creates opportunities to sustain its track record of higher returns, as compared to a traditional utility.

Currently, the Company's growth strategy is focused on the following platforms, including:

- Optimizing the earnings growth in our existing businesses, which includes organic growth, territory expansions, and new products and services as well as increased opportunities to transform the Company with a focus on people, process, technology and organizational structure.
- Identification and pursuit of additional pipeline expansions, including new interstate and intrastate transmission projects.
- Growth of Marlin Gas Services' CNG transport business and expansion into LNG and RNG transport services as well as methane capture.
- Identifying and undertaking additional strategic propane acquisitions that provide a larger foundation in current markets and expand our brand and presence into new strategic growth markets.
- Pursuit of growth opportunities that enable us to utilize our integrated set of energy delivery businesses to participate in sustainable energy opportunities.

### Operating Segments

We operate within two reportable segments: Regulated Energy and Unregulated Energy. The remainder of our operations is presented as "Other businesses and eliminations." These segments are described below in detail.

### Regulated Energy

#### Overview

Our regulated energy businesses are comprised of natural gas and electric distribution, as well as natural gas transmission services. The following table presents net income for the year ended December 31, 2021 and total assets as of December 31, 2021, by operation and area served:

<b>Operations</b>	<b>Areas Served</b>	<b>Net Income</b>	<b>Total Assets</b>
<i>(in thousands)</i>			
<b>Natural Gas Distribution</b>			
Delmarva Natural Gas <sup>(1)</sup>	Delaware/Maryland	\$ 12,283	\$ 350,196
Florida Natural Gas <sup>(2)</sup>	Florida	16,040	481,573
<b>Natural Gas Transmission</b>			
Eastern Shore	Delaware/Maryland/ Pennsylvania	21,369	482,161
Peninsula Pipeline	Florida	10,898	140,494
Aspire Energy Express	Ohio	119	7,503
<b>Electric Distribution</b>			
FPU	Florida	5,441	167,264
Total Regulated Energy		<u>\$ 66,150</u>	<u>\$ 1,629,191</u>

<sup>(1)</sup> Delmarva Natural Gas consists of Delaware division, Maryland division, Sandpiper Energy and Elkton Gas.

<sup>(2)</sup> Florida Natural Gas consists of Chesapeake Utilities CFG Division and FPU, and FPU's Ft. Meade and Indiantown divisions.

Revenues in the Regulated Energy segment are based on rates regulated by the PSC in the states in which we operate or, in the case of Eastern Shore, which is an interstate business, by the FERC. The rates are designed to generate revenues to recover all prudent operating and financing costs and provide a reasonable return for our stockholders. Each of our distribution and transmission operations has a rate base, which generally consists of the original cost of the operation's plant, less accumulated depreciation, working capital and other assets. For Delmarva Natural Gas and Eastern Shore, rate base also includes deferred income tax liabilities and other additions or deductions. Our Regulated Energy operations in Florida do not include deferred income tax liabilities in their rate base.

Our natural gas and electric distribution operations bill customers at standard rates approved by their respective state PSC. Each state PSC allows us to negotiate rates, based on approved methodologies, for large customers that can switch to other fuels. Some of our customers in Maryland receive propane through underground distribution systems in Worcester County. We bill these customers under PSC-approved rates and include them in the natural gas distribution results and customer statistics.

Our natural gas and electric distribution operations earn profits on the delivery of natural gas or electricity to customers. The cost of natural gas or electricity that we deliver is passed through to customers under PSC-approved fuel cost recovery mechanisms. The mechanisms allow us to adjust our rates on an ongoing basis without filing a rate case to recover changes in the cost of the natural gas and electricity that we purchase for customers. Therefore, while our distribution operating revenues fluctuate with the cost of natural gas or electricity we purchase, our distribution adjusted gross margin (which we define as operating revenues less purchased gas or electricity cost) is generally not impacted by fluctuations in the cost of natural gas or electricity.

Our natural gas transmission operations bill customers under rate schedules approved by the FERC or at rates negotiated with customers.

#### *Acquisition of Elkton Gas*

In July 2020, we closed on the acquisition of Elkton Gas, which provides natural gas distribution service to approximately 7,000 residential and commercial customers within a franchised area of Cecil County, Maryland. See *Item 8, Financial Statements and Supplementary Data* (Note 4, *Acquisitions* in the consolidated financial statements) for further information. The results of Elkton Gas are now included within our Delmarva Natural Gas distribution operations.

#### Operational Highlights

The following table presents operating revenues, volumes and the average number of customers by customer class for our natural gas and electric distribution operations for the year ended December 31, 2021:

	Delmarva Natural Gas Distribution		Florida Natural Gas Distribution <sup>(2)</sup>		FPU Electric Distribution	
<b>Operating Revenues (in thousands)</b>						
Residential	\$ 73,539	61 %	\$ 41,460	31 %	\$ 37,594	48 %
Commercial	37,507	31 %	34,834	26 %	34,591	44 %
Industrial	9,160	8 %	47,418	35 %	2,105	3 %
Other <sup>(1)</sup>	1,289	<1%	10,897	8 %	4,010	5 %
<b>Total Operating Revenues</b>	<b>\$ 121,495</b>	<b>100 %</b>	<b>\$ 134,609</b>	<b>100 %</b>	<b>\$ 78,300</b>	<b>100 %</b>
<b>Volumes (in Dts for natural gas/KW Hours for electric)</b>						
Residential	4,475,634	30 %	2,024,286	5 %	304,236	49 %
Commercial	4,209,015	28 %	6,270,574	14 %	305,121	49 %
Industrial	6,158,412	40 %	33,945,702	74 %	15,361	2 %
Other	313,791	2 %	3,418,989	7 %	—	— %
<b>Total Volumes</b>	<b>15,156,852</b>	<b>100 %</b>	<b>45,659,551</b>	<b>100 %</b>	<b>624,718</b>	<b>100 %</b>
<b>Average Number of Customers <sup>(3)</sup></b>						
Residential	87,697	92 %	81,635	91 %	25,347	78 %
Commercial	7,808	8 %	5,684	6 %	7,328	22 %
Industrial	209	<1%	2,540	3 %	2	<1%
Other	5	<1%	6	<1%	—	— %
<b>Total Average Number of Customers</b>	<b>95,719</b>	<b>100 %</b>	<b>89,865</b>	<b>100 %</b>	<b>32,677</b>	<b>100 %</b>

<sup>(1)</sup> Operating Revenues from "Other" sources include revenue, unbilled revenue, under (over) recoveries of fuel cost, conservation revenue, other miscellaneous charges, fees for billing services provided to third parties, and adjustments for pass-through taxes.

<sup>(2)</sup> Florida natural gas distribution includes Chesapeake Utilities' Central Florida Gas division, FPU and FPU's Indiantown and Fort Meade divisions.

<sup>(3)</sup> Average number of customers is based on the twelve-month average for the year ended December 31, 2021.

The following table presents operating revenues, by customer type, for Eastern Shore and Peninsula Pipeline for the year ended December 31, 2021, as well as contracted firm transportation capacity by customer type, and design day capacity at December 31, 2021:

	Eastern Shore		Peninsula Pipeline	
<b>Operating Revenues (in thousands)</b>				
Local distribution companies - affiliated <sup>(1)</sup>	\$ 29,214	38 %	\$ 23,510	88 %
Local distribution companies - non-affiliated	24,685	32 %	840	3 %
Commercial and industrial - affiliated	—	— %	1,120	4 %
Commercial and industrial - non-affiliated	22,993	30 %	264	1 %
Other <sup>(2)</sup>	19	<1%	896	4 %
<b>Total Operating Revenues</b>	<b>\$ 76,911</b>	<b>100 %</b>	<b>\$ 26,630</b>	<b>100 %</b>
<b>Contracted firm transportation capacity (in Dts/d)</b>				
Local distribution companies - affiliated	153,295	50 %	306,400	36 %
Local distribution companies - non-affiliated	56,576	18 %	534,825	63 %
Commercial and industrial - affiliated	—	— %	1,500	<1%
Commercial and industrial - non-affiliated	98,540	32 %	5,100	1 %
<b>Total Contracted firm transportation capacity</b>	<b>308,411</b>	<b>100 %</b>	<b>847,825</b>	<b>100 %</b>
<b>Design day capacity (in Dts/d)</b>	<b>308,411</b>	<b>100 %</b>	<b>847,825</b>	<b>100 %</b>

<sup>(1)</sup> Eastern Shore's and Peninsula Pipeline's service to our local distribution affiliates is based on the respective regulator's approved rates and is an integral component of the cost associated with providing natural gas supplies to the end users of those affiliates. We eliminate operating revenues of these entities against the natural gas costs of those affiliates in our consolidated financial information; however, our local distribution affiliates include this amount in their purchased fuel cost and recover it through fuel cost recovery mechanisms.

<sup>(2)</sup> Operating revenues from "Other" sources are from the rental of gas properties.

## Regulatory Overview

The following table highlights key regulatory information for each of our principal Regulated Energy operations. Peninsula Pipeline and Aspire Energy Express are not regulated with regard to cost of service by either the Florida PSC or Ohio PUC respectively, or FERC and is therefore excluded from the table. See Item 8, *Financial Statements and Supplementary Data* (Note 19, *Rates and Other Regulatory Activities*, in the consolidated financial statements) for further discussion on the impact of this legislation on our regulated businesses.

Natural Gas Distribution								
Operation/Division	Delmarva				Florida		Electric Distribution	Natural Gas Transmission
	Delaware	Maryland	Sandpiper	Elkton Gas <sup>(7)</sup>	Chesapeake's Florida natural gas division	FPU	FPU	Eastern Shore
Regulatory Agency	Delaware PSC	Maryland PSC			Florida PSC			FERC
Effective date - Last Rate Order	01/01/2017	12/1/2007	12/01/2019	02/07/2019	01/14/2010	01/14/2010 <sup>(1)</sup>	10/8/2020	08/01/2017
Rate Base (in Rates) (in Millions)	Not stated	Not stated	Not stated	Not stated	\$46.7	\$68.9	\$24.9	Not stated
Annual Rate Increase Approved (in Millions)	\$2.3	\$0.6	N/A <sup>(2)</sup>	\$0.1	\$2.5	\$8.0	\$3.4 base rate and \$7.7 from storm surcharge	\$9.8
Capital Structure (in rates) <sup>(3)*</sup>	Not stated	LTD: 42% STD: 5% Equity: 53%	Not stated	LTD: 50% Equity: 50%	LTD: 31% STD: 6% Equity: 43% Other: 20%	LTD: 31% Equity: 47% Other: 22%	LTD: 22% STD: 23% Equity: 55%	Not stated
Allowed Return on Equity	9.75% <sup>(4)</sup>	10.75% <sup>(4)</sup>	Not stated <sup>(5)</sup>	9.80%	10.80% <sup>(4)</sup>	10.85% <sup>(4)</sup>	10.25% <sup>(4), (6)</sup>	Not stated
TJCA Refund Status associated with customer rates	Refunded	Refunded	Refunded	N/A	Retained	Retained	Refunded	Refunded

(1) The effective date of the order approving the settlement agreement, which adjusted the rates originally approved on June 4, 2009.

(2) The Maryland PSC approved a declining return on equity that will result in a decline in our rates.

(3) Other components of capital structure include customer deposits, deferred income taxes and tax credits.

(4) Allowed after-tax return on equity.

(5) The terms of the agreement include revenue neutral rates for the first year (December 1, 2016 through November 30, 2017), followed by a schedule of rate reductions in subsequent years based upon the projected rate of propane to natural gas conversions.

(6) The terms of the settlement agreement for the FPU electric division limited proceeding with the Florida PSC prescribed an authorized return on equity range of 9.25 to 11.25 percent, with a mid-point of 10.25 percent.

(7) The rate increase and allowed return on equity for Elkton Gas were approved by the Maryland PSC before we acquired the company.

\* LTD-Long-term debt; STD-Short-term debt.

In October 2018, Hurricane Michael passed through FPU's electric distribution operation's service territory in Northwest Florida and caused widespread and severe damage to FPU's infrastructure resulting in the loss of electric service to 100 percent of its customers in the Northwest Florida service territory. FPU expended more than \$65.0 million to restore service, which was recorded as new plant and equipment, charged against FPU's accumulated depreciation or charged against FPU's storm reserve.

In late 2019, the Florida PSC approved an interim rate increase, subject to refund, effective January 1, 2020, associated with the restoration effort following Hurricane Michael. We fully reserved these interim rates, pending a final resolution and settlement of the limited proceeding. In September 2020, the Florida PSC approved a settlement agreement between FPU and the Office of the Public Counsel regarding final cost recovery and rates associated with Hurricane Michael. The settlement agreement allowed us to: (a) refund the over-collection of interim rates through the fuel clause; (b) record regulatory assets for storm costs in the amount of \$45.8 million including interest which will be amortized over six years; (c) recover these storm costs through a surcharge totaling \$7.7 million annually; and (d) collect an annual increase in revenue of \$3.3 million to recover capital costs associated with new plant investments and a regulatory asset for the cost of removal and unrecovered plant costs. The new base rates and storm surcharge were effective on November 1, 2020.

In September 2019, FPU filed a petition, with the Florida PSC, for approval of its consolidated electric depreciation rates. The petition was joined to the Hurricane Michael docket, and was approved at the Florida PSC Agenda in September 2020. The approved rates were retroactively applied effective January 1, 2020. See *Item 8, Financial Statements and Supplementary Data* (Note 19, *Rates and Other Regulatory Activities*, in the consolidated financial statements) for further information.

The following table presents surcharge and other mechanisms that have been approved by the respective PSC for our regulated energy distribution businesses. These include Delaware surcharges to expand natural gas service in its service territory as well as for the conversion of propane distribution systems to natural gas, Maryland's surcharges to fund natural gas conversions and system improvements in Worcester County, Florida's GRIP surcharge which provides accelerated recovery of the costs of replacing older portions of the natural gas distribution system to improve safety and reliability and the Florida electric distribution operation's limited proceeding which allowed recovery of storm-related costs.

<b><u>Operation(s)/Division(s)</u></b>	<b><u>Jurisdiction</u></b>	<b><u>Infrastructure mechanism</u></b>	<b><u>Revenue normalization</u></b>
Delaware division	Delaware	Yes	No
Maryland division	Maryland	No	Yes
Sandpiper Energy	Maryland	Yes	Yes
Elkton Gas	Maryland	Yes	Yes
FPU and Central Florida Gas natural gas divisions	Florida	Yes	No
FPU electric division	Florida	Yes	No

### Weather

Weather variations directly influence the volume of natural gas and electricity sold and delivered to residential and commercial customers for heating and cooling and changes in volumes delivered impact the revenue generated from these customers. Natural gas volumes are highest during the winter months, when residential and commercial customers use more natural gas for heating. Demand for electricity is highest during the summer months, when more electricity is used for cooling. We measure the relative impact of weather using degree-days. A degree-day is the measure of the variation in the weather based on the extent to which the average daily temperature falls above or below 65 degrees Fahrenheit. Each degree of temperature below 65 degrees Fahrenheit is counted as one heating degree-day, and each degree of temperature above 65 degrees Fahrenheit is counted as one cooling degree-day. Normal heating and cooling degree-days are based on the most recent 10-year average.

### Competition

#### *Natural Gas Distribution*

While our natural gas distribution operations do not compete directly with other distributors of natural gas for residential and commercial customers in our service areas, we do compete with other natural gas suppliers and alternative fuel providers for sales to industrial customers. Large customers could bypass our natural gas distribution systems and connect directly to intrastate or interstate transmission pipelines, and we compete in all aspects of our natural gas business with alternative energy sources, including electricity, oil, propane and renewables. The most effective means to compete against alternative fuels are lower prices, superior reliability and flexibility of service. Natural gas historically has maintained a price advantage in the residential, commercial and industrial markets, and reliability of natural gas supply and service has been excellent. In addition, we provide flexible pricing to our large customers to minimize fuel switching and protect these volumes and their contributions to the profitability of our natural gas distribution operations.

#### *Natural Gas Transmission*

Our natural gas transmission business competes with other interstate and intrastate pipeline companies to provide service to large industrial, generation and distribution customers, primarily in the northern portion of the Delmarva Peninsula and in Florida. Our transmission business in Ohio, Aspire Energy Express, services one client, Guernsey Power Station, to which it is the sole supplier.

## *Electric Distribution*

While our electric distribution operations do not compete directly with other distributors of electricity for residential and commercial customers in our service areas, we do compete with other electricity suppliers and alternative fuel providers for sales to industrial customers. Some of our large industrial customers may be capable of generating their own electricity, and we structure rates, service offerings and flexibility to retain these customers in order to retain their business and contributions to the profitability of our electric distribution operations.

## Supplies, Transmission and Storage

### *Natural Gas Distribution*

Our natural gas distribution operations purchase natural gas from marketers and producers and maintain contracts for transportation and storage with several interstate pipeline companies to meet projected customer demand requirements. We believe that our supply and capacity strategy will adequately meet our customers' needs over the next several years and we will continue to adapt our supply strategy to meet projected growth in customer demand within our service territories.

The Delmarva natural gas distribution systems are directly connected to Eastern Shore's pipeline, which has connections to other pipelines that provide us with transportation and storage. These operations can also use propane-air and liquefied natural gas peak-shaving equipment to serve customers. In March 2020, our Delmarva Peninsula natural gas distribution operations entered into asset management agreements with a third party to manage their natural gas transportation and storage capacity. The agreements were effective as of April 1, 2020 and expire on March 31, 2023. Our Delmarva operations receive a fee, which we share with our customers, from the asset manager, who optimizes the transportation, storage and natural gas supply for these operations.

Our Florida natural gas distribution operation uses Peninsula Pipeline and Peoples Gas to transport natural gas where there is no direct connection with FGT. In November 2020, FPU natural gas distribution and Eight Flags entered into separate 10-year asset management agreements with Emera Energy Services, Inc. to manage their natural gas transportation capacity. An agreement with Florida Southeast Connection LLC commenced in June 2020 for additional service to Palm Beach County for an initial term through December 2044.

A summary of our pipeline capacity contracts follows:

<u>Division</u>	<u>Pipeline</u>	<u>Maximum Daily Firm Transportation Capacity (Dts)</u>	<u>Contract Expiration Date</u>
Delmarva Natural Gas Distribution	Eastern Shore	151,026	2022-2035
	Columbia Gas <sup>(1)</sup>	5,246	2023-2024
	Transco <sup>(1)</sup>	30,419	2022-2028
	TETLP <sup>(1)</sup>	50,000	2027
Florida Natural Gas Distribution	Gulfstream <sup>(2)</sup>	10,000	2022
	FGT	45,909 - 77,317	2023-2041
	Peninsula Pipeline	306,400	2033-2048
	Peoples Gas	12,660	2022-2024
	Florida Southeast Connection LLC	5,000	2044
	Southern Natural Gas Company	1,750	2030

<sup>(1)</sup> Transco, Columbia Gas and TETLP are interstate pipelines interconnected with Eastern Shore's pipeline

<sup>(2)</sup> Pursuant to a capacity release program approved by the Florida PSC, all of the capacity under this agreement has been released to various third parties. Under the terms of these capacity release agreements, Chesapeake Utilities is contingently liable to Gulfstream should any party, that acquired the capacity through release, fail to pay the capacity charge.

Eastern Shore has three agreements with Transco for a total of 7,292 Dts/d of firm daily storage injection and withdrawal

entitlements and total storage capacity of 288,003 Dts. These agreements expire in March 2023. Eastern Shore retains these firm storage services in order to provide swing transportation service and firm storage service to customers requesting such services.

Aspire Energy Express, our Ohio intrastate pipeline subsidiary, entered into a precedent agreement for firm transportation capacity with Guernsey Power Station, who is currently constructing a power generation facility. Aspire Energy Express will provide firm natural gas transportation service to this facility. Guernsey Power Station commenced construction of the project in October 2019. Aspire Energy Express completed construction of the gas transmission facilities to the power generation facility in the fourth quarter of 2021 and expects to begin billing for transportation services in the first quarter of 2022.

#### *Electric Distribution*

Our Florida electric distribution operation purchases wholesale electricity under the power supply contracts summarized below:

<u>Area Served by Contract</u>	<u>Counterparty</u>	<u>Contracted Amount (MW)</u>	<u>Contract Expiration Date</u>
Northwest Florida	Gulf Power Company	Full Requirement*	2026
Northeast Florida	Florida Power & Light Company	Full Requirement*	2026
Northeast Florida	Eight Flags	21	2036
Northeast Florida	Rayonier	1.7 to 3.0	2036
Northeast Florida	WestRock Company	As-available	N/A

\*The counter party is obligated to provide us with the electricity to meet our customers' demand, which may vary.

#### **Unregulated Energy**

##### Overview

The following table presents net income for the year ended December 31, 2021 and total assets as of December 31, 2021, for our Unregulated Energy segment by operation and area served:

<u>Operations</u>	<u>Area Served</u>	<u>Net Income</u>	<u>Total Assets</u>
<i>(in thousands)</i>			
Propane Operations (Sharp, Diversified Energy, FPU and Flo-gas) <sup>(1)</sup>	Delaware, Maryland, Virginia, Pennsylvania, North Carolina, South Carolina, Florida	\$ 11,651	\$ 197,340
Energy Transmission (Aspire Energy)	Ohio	3,060	141,473
Energy Generation (Eight Flags)	Florida	1,900	38,060
Marlin Gas Services	The Eastern U.S.	370	61,567
<b>Total</b>		<b>\$ 16,981</b>	<b>\$ 438,440</b>

<sup>(1)</sup> Includes results and total assets for Western Natural Gas, which we acquired in October 2020. See *Item 8, Financial Statements and Supplementary Data* (Note 4, *Acquisitions* in the consolidated financial statements) for further information.

### Propane Operations

Our propane operations sell propane to residential, commercial/industrial, wholesale and AutoGas customers, in the Mid-Atlantic region, North Carolina, South Carolina and Florida, through Sharp Energy, Inc., Sharpgas, Inc., Diversified Energy, FPU and Flo-gas. We deliver to and bill our propane customers based on two primary customer types: bulk delivery customers and metered customers. Bulk delivery customers receive deliveries into tanks at their location. We invoice and record revenues for these customers at the time of delivery. Metered customers are either part of an underground propane distribution system or have a meter installed on the tank at their location. We invoice and recognize revenue for these customers based on their consumption as dictated by scheduled meter reads. As a member of AutoGas Alliance, we install and support propane vehicle conversion systems for vehicle fleets and provide on-site fueling infrastructure.

### *Propane Operations - Operational Highlights*

For the year ended December 31, 2021, operating revenues, volumes sold and average number of customers by customer class for our propane operations were as follows:

	Operating Revenues (in thousands) <sup>(2)</sup>		Volumes (in thousands of gallons) <sup>(2)</sup>		Average Number of Customers <sup>(1)(2)</sup>	
Residential bulk	\$ 40,002	28 %	14,326	21 %	44,866	65 %
Residential metered	17,095	12 %	5,894	9 %	17,486	25 %
Commercial bulk	31,695	22 %	17,124	25 %	6,327	10 %
Commercial metered	1,764	1 %	641	1 %	234	<1%
Wholesale	30,965	22 %	26,762	39 %	48	<1%
AutoGas	5,678	4 %	3,652	5 %	92	<1%
Other <sup>(3)</sup>	14,883	11 %	—	— %	—	— %
<b>Total</b>	<b>\$ 142,082</b>	<b>100 %</b>	<b>68,399</b>	<b>100 %</b>	<b>69,053</b>	<b>100 %</b>

<sup>(1)</sup> Average number of customers is based on a twelve-month average for the year ended December 31, 2021.

<sup>(2)</sup> Operating revenues, volumes and average customer includes those for Diversified Energy that was acquired in December 2021. See *Item 8, Financial Statements and Supplementary Data* (Note 4, *Acquisitions* in the consolidated financial statements) for further information.

<sup>(3)</sup> Operating revenues from "Other" sources include revenues from customer loyalty programs; delivery, service and appliance fees; and unbilled revenues.

### *Competition*

Our propane operations compete with national and local independent companies primarily on the basis of price and service. Propane is generally a cheaper fuel for home heating than oil and electricity but more expensive than natural gas. Our propane operations are largely concentrated in areas that are not currently served by natural gas distribution systems.

### *Supplies, Transportation and Storage*

We purchase propane from major oil companies and independent natural gas liquids producers. Propane is transported by truck and rail to our bulk storage facilities in Pennsylvania, Delaware, Maryland, Virginia, North Carolina, South Carolina and Florida which have a total storage capacity of 8.9 million gallons. Deliveries are made from these facilities by truck to tanks located on customers' premises or to central storage tanks that feed our underground propane distribution systems. While propane supply has traditionally been adequate, significant fluctuations in weather, closing of refineries and disruption in supply chains, could cause temporary reductions in available supplies.

### *Weather*

Propane revenues are affected by seasonal variations in temperature and weather conditions, which directly influence the volume of propane used by our customers. Our propane revenues are typically highest during the winter months when propane is used for heating. Sustained warmer-than-normal temperatures will tend to reduce propane use, while sustained colder-than-normal temperatures will tend to increase consumption.



### Unregulated Energy Transmission and Supply (Aspire Energy)

Aspire Energy owns approximately 2,800 miles of natural gas pipeline systems in 40 counties in Ohio. The majority of Aspire Energy's revenues are derived from long-term supply agreements with Columbia Gas of Ohio and Consumers Gas Cooperative ("CGC"), which together serve more than 22,000 end-use customers. Aspire Energy purchases natural gas to serve these customers from conventional producers in the Marcellus and Utica natural gas production areas. In October 2021, Aspire Energy completed construction of its Noble Road Landfill RNG pipeline project, which began transporting RNG generated from the landfill to Aspire Energy's pipeline system in January of 2022, displacing conventionally produced natural gas. The RNG volume is estimated to represent nearly 10 percent of Aspire Energy's gas gathering volumes in the future. In addition, Aspire Energy earns revenue by gathering and processing natural gas for customers.

For the twelve-month period ended December 31, 2021, Aspire Energy's operating revenues and deliveries by customer type were as follows:

	Operating revenues		Deliveries	
	(in thousands)	% of Total	(in thousands Dts)	% of Total
Supply to Columbia Gas of Ohio	\$ 15,062	39 %	2,556	44 %
Supply to CGC	16,111	42 %	1,675	29 %
Supply to Marketers - unaffiliated	4,778	13 %	1,507	26 %
Other (including natural gas gathering and processing)	2,212	6 %	71	1 %
Total	\$ 38,163	100 %	5,809	100 %

### Energy Generation (Eight Flags)

Eight Flags generates electricity and steam at its CHP plant located on Amelia Island, Florida. The plant is powered by natural gas transported by Peninsula Pipeline and our Florida natural gas distribution operation and produces approximately 21 MW of electricity and 75,000 pounds per hour of steam. Eight Flags sells the electricity generated from the plant to our Florida electric distribution operation and sells the steam to the customer who owns the site on which the plant is located both under separate 20-year contracts.

### Marlin Gas Services

Marlin Gas Services is a supplier of mobile CNG and virtual pipeline solutions, primarily to utilities and pipelines. Marlin Gas Services provides temporary hold services, pipeline integrity services, emergency services for damaged pipelines and specialized gas services for customers who have unique requirements. These services are provided by a highly trained staff of drivers and maintenance technicians who safely perform these functions throughout the eastern United States. Marlin Gas Services maintains a fleet of CNG trailers, mobile compression equipment, LNG tankers and vaporizers, and an internally developed patented regulator system which allows for delivery of over 7,000 Dts/d of natural gas. Marlin Gas Services continues to actively expand the territories it serves, as well as leveraging its fleet of equipment and patented technologies to serve liquefied natural gas and RNG market needs.

### **Environmental Matters**

See *Item 8, Financial Statements and Supplementary Data* (see Note 20, *Environmental Commitments and Contingencies*, in the consolidated financial statements).

### **Human Capital Initiatives**

Our success is the direct result of our employees and our strong culture that fully engages our team and promotes equity, diversity, inclusion, integrity, accountability and reliability. We believe that a combination of diverse team members and an inclusive culture contributes to the success of our Company and to enhanced societal advancement. Each employee is a valued member of our team bringing a diverse perspective to help grow our business and achieve our goals. Our tradition of serving employees, customers, investors, partners and communities is at the core of our culture. Among the ongoing initiatives across

our enterprise, we highlight below the importance of our team, as well as our response to the COVID-19 pandemic, our culture of safety, and our environmental, social and governance stewardship.

### ***Our Team Drives Our Performance***

Our employees are the key to our success. Our leadership and human resources teams are responsible for attracting and retaining top talent. In 2021, the Company hired a new Chief Human Resources Officer, with expertise in diverse candidate recruitment, to ensure that we continue to expand our candidate pools to better reflect the diverse demographics of the communities we serve.

Throughout our organization, we seek to promote from within, reviewing strategic positions regularly and identifying potential internal candidates to fill those positions, evaluating critical job skill sets to identify competency gaps and creating developmental plans to facilitate employee professional growth. We provide training and development programs as well as tuition reimbursement to promote continued professional growth.

As of December 31, 2021, we had a total of 1,007 employees, 110 of whom are union employees represented by two labor unions: the International Brotherhood of Electrical Workers and the United Food and Commercial Workers Union. The collective bargaining agreements with these labor unions expire in 2022. We consider our relationships with employees, including those covered by collective bargaining agreements, to be in good standing. We provide a competitive Total Rewards package for our employees including health insurance coverage, wellness initiatives, retirement savings benefits, paid time off, employee assistance programs, educational and tuition reimbursement, competitive pay, career growth opportunities, paid volunteer time, and a culture of recognition. In 2021, the Company was recognized as a Top Workplace for the tenth consecutive year. These honors were based entirely on feedback from employees who were surveyed by the research firm ‘Energage’. In early 2022, the Company was recognized nationally as a 2022 Top Workplace USA recipient among mid-sized companies for the second consecutive year. These recognitions are a testament to our employees’ commitment to excellence. Our employees are the backbone of our continued growth and success.

In 2020, we enhanced our diversity initiatives and established an Equity, Diversity and Inclusion (“EDI”) Council. The Council recommends and promotes our EDI strategy, advises employee resource groups (“ERGs”) and works with our operating units and support teams on EDI initiatives. The EDI Council’s charter includes the following objectives:

- Build a more diverse and inclusive workforce
- Promote a culture of understanding, equality and inclusion
- Educate employees about the benefits of diversity at Chesapeake Utilities
- Support community programs and organizations that are diverse and inclusive
- Provide guidance on EDI matters for the Company

The Chesapeake Utilities EDI Council includes members of our leadership team, the chairs of each of our ERGs and other individuals in key support roles. The CEO receives a regular report on the achievements of the EDI Council, strategic direction of initiatives, resource needs and issues that require policy decisions or other actions.

In 2021, there were six active ERGs meeting throughout the Company. Early in 2022, two new ERGs were added. ERGs are voluntary, employee-led groups that focus on shared identities, affinities and experiences and seek to apply those perspectives to initiatives that create value throughout the Company. The ERGs support the members’ personal growth and professional development, and help develop learning programs and community service opportunities throughout the Company. ERGs also help foster a sense of belonging by creating a deep and intentional community that extends beyond an employee’s day-to-day team and colleagues into a companywide network.

### ***COVID-19 Response***

In March 2020, the United States declared a national emergency in response to the COVID-19 pandemic. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the

country imposed varying degrees of restrictions on social and commercial activity to promote social distancing in an effort to slow the spread of the illness. These restrictions significantly impacted economic conditions in the United States in 2020 and continued into 2021. Chesapeake Utilities is considered an “essential business,” which has allowed us to continue operational activities and construction projects while adhering to the social distancing restrictions that were in place.

Throughout 2021, restrictions continued to be lifted as vaccines have become widely available in the United States. For example, the state of emergency in Florida was terminated in May 2021 followed by Delaware and Maryland in July 2021, resulting in reduced restrictions. The expiration of the states of emergency in our service territories, along with the settlement of our limited proceeding in Florida, has concluded our ability to defer incremental pandemic related costs for consideration through the applicable regulatory process.

We have been closely following the legal process related to the Occupational Safety and Health Administration (OSHA) Emergency Temporary Standard (ETS) mandating that all employers, with 100 or more employees, require COVID-19 vaccinations or weekly testing, which made its way to the United States Supreme Court. While OSHA has withdrawn the ETS as a temporary standard following the Supreme Court’s ruling, we will continue to monitor its status as a proposed rule. In light of the continued emergence and growing prevalence of the new variants of COVID-19, such as the Omicron variant, we continue to operate under our pandemic response plan, monitor developments affecting employees, customers, suppliers, and stockholders and take all precautions warranted to operate safely and to comply with the CDC and OSHA standards, in order to protect our employees, customers and the communities we serve. We continue to hold regular companywide all employee calls and leadership meetings with our President and CEO to discuss, among other things, matters pertaining to COVID-19, in addition to distributing frequent, routine communications updates. The Company’s Board met regularly and virtually, throughout 2021, and received updates on the Company’s actions related to COVID-19, the Company’s safety protocols, and ongoing monitoring, including updates on the Company’s COVID-19 Human Resources Taskforce’s priorities and current employee health statistics, and the Company’s risk posture.

### ***Workplace Safety***

We believe that there is nothing more important than the safety of our team, our customers and our communities. We are committed to ensuring safety is at the center of our culture and the way we do business. The importance of safety is exhibited throughout the entire organization, with the direction and tone set by both our Board and our President and CEO, and including required attendance at monthly safety meetings, routine safety training and the inclusion of safety moments at key team meetings.

To maintain safety as a priority, our employees remain committed and work together to ensure that our plans, programs, policies and behaviors are aligned with our aspirations as a Company. The achievement of superior safety performance is both an important short-term and long-term strategic initiative in managing our operations. In November 2020, we announced the completion of our state-of-the art training facility in Dover, Delaware. ‘Safety Town’ now serves as a resource for training our employees who build, maintain and operate our natural gas infrastructure, offering hands-on training and fully immersive, on-the-job field experiences. First responders and other community partners also benefit from the simulated environment and conditions they could encounter as they enter homes in the community. We are excited to start construction of a second ‘Safety Town’ facility in Florida in 2022.

### ***Environmental, Social and Governance Stewardship ("ESG")***

Consistent with our culture of teamwork, the broad responsibility of ESG stewardship is supported across our organization by the dedication and efforts of our Board of Directors and its Committees, as well as the entrepreneurship and dedication of our team. As stewards of long-term enterprise value, the Board of Directors is committed to overseeing the sustainability of the Company and its safety and operational compliance practices, and to promoting equity, diversity and inclusion that reflects the diverse communities we serve. The Corporate Governance Committee oversees our ESG activities and initiatives to continue enhancing our culture of sustainability and corporate governance practices. The Audit Committee oversees the integrity of our financial statements and financial reporting process, our risk exposure, and implementation and effectiveness of our risk management programs. The Compensation Committee promotes a culture of equity, diversity and inclusion and contributes to the ability to attract, retain, develop and motivate both at the executive level and throughout the organization. Finally, the

Investment Committee assists the Board of Directors with evaluating investments pursuant to or in support of our growth strategy, both organically and through acquisitions, including renewable natural gas and other sustainable initiatives.

### Information About Executive Officers

Set forth below are the names, ages, and positions of our executive officers with their recent business experience. The age of each officer is as of the filing date of this Annual Report.

<u>Name</u>	<u>Age</u>	<u>Executive Officer Since</u>	<u>Offices Held During the Past Five Years</u>
Jeffrey M. Householder	64	2010	President (January 2019 - present) Chief Executive Officer (January 2019 - present) Director (January 2019 - present) President of FPU (June 2010 - February 2019)
Beth W. Cooper	55	2005	Executive Vice President (February 2019 - present) Chief Financial Officer (September 2008 - present) Senior Vice President (September 2008 - February 2019) Assistant Corporate Secretary (March 2015 - present)
James F. Moriarty	64	2015	Executive Vice President (February 2019 - present) General Counsel & Corporate Secretary (March 2015 - present) Chief Policy and Risk Officer (February 2019 - present) Senior Vice President (February 2017 - February 2019) Vice President (March 2015 - February 2017)
Kevin J. Webber	63	2010	Chief Development Officer (January 2022 - present) Senior Vice President (February 2019 - present) President FPU (February 2019 - December 2019) Vice President Gas Operations and Business Development Florida Business Units (July 2010 - February 2019)
Jeffrey S. Sylvester	52	2019	Chief Operating Officer (January 2022 - present) Senior Vice President (December 2019 - present) Vice President Black Hills Energy (October 2012 - December 2019)

### Available Information on Corporate Governance Documents

Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other reports and amendments to these reports that we file with or furnish to the SEC at their website, [www.sec.gov](http://www.sec.gov), are also available free of charge at our website, [www.chpk.com](http://www.chpk.com), as soon as reasonably practicable after we electronically file these reports with, or furnish these reports to the SEC. The content of this website is not part of this Annual Report.

In addition, the following documents are available free of charge on our website, [www.chpk.com](http://www.chpk.com):

- Business Code of Ethics and Conduct applicable to all employees, officers and directors;
- Code of Ethics for Financial Officers;
- Corporate Governance Guidelines; and
- Charters for the Audit Committee, Compensation Committee, Investment Committee, and Corporate Governance Committee of the Board of Directors.

Any of these reports or documents may also be obtained by writing to: Corporate Secretary; c/o Chesapeake Utilities Corporation, 500 Energy Lane Suite 100, Dover, DE 19904.

## **ITEM 1A. RISK FACTORS.**

The following is a discussion of the primary factors that may affect the operations and/or financial performance of our regulated and unregulated energy businesses. Refer to the section entitled *Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations* of this Annual Report for an additional discussion of these and other related factors that affect our operations and/or financial performance.

### **FINANCIAL RISKS**

***Instability and volatility in the financial markets could negatively impact access to capital at competitive rates, which could affect our ability to implement our strategic plan, undertake improvements and make other investments required for our future growth.***

Our business strategy includes the continued pursuit of growth and requires capital investment in excess of cash flow from operations. As a result, the successful execution of our strategy is dependent upon access to equity and debt at reasonable costs. Our ability to issue new debt and equity capital and the cost of equity and debt are greatly affected by our financial performance and the conditions of the financial markets. In addition, our ability to obtain adequate and cost-effective debt depends on our credit ratings. A downgrade in our current credit ratings could negatively impact our access to and cost of debt. If we are not able to access capital at competitive rates, our ability to implement our strategic plan, undertake improvements and make other investments required for our future growth may be limited.

***Fluctuations in propane gas prices could negatively affect results of operations.***

We adjust the price of the propane we sell based on changes in our cost of purchasing propane. However, if the market does not allow us to increase propane sales prices to compensate fully for fluctuations in purchased propane costs, our results of operations and cash flows could be negatively affected.

***If we fail to comply with our debt covenant obligations, we could experience adverse financial consequences that could affect our liquidity and ability to borrow funds.***

Our long-term debt obligations and the Revolver contain financial covenants related to debt-to-capital ratios and interest-coverage ratios. Failure to comply with any of these covenants could result in an event of default which, if not cured or waived, could result in the acceleration of outstanding debt obligations or the inability to borrow under certain credit agreements. Any such acceleration could cause a material adverse change in our financial condition. As of December 31, 2021, we were in compliance with all of our covenants.

***Increases in interest rates may adversely affect our results of operations and cash flows.***

Increases in interest rates could increase the cost of future debt issuances. Absent recovery of the higher debt cost in the rates we charge our utility customers, our earnings could be adversely affected. Increases in short-term interest rates could negatively affect our results of operations, which depend on short-term debt to finance accounts receivable and storage gas inventories and to temporarily finance capital expenditures. Reference should be made to *Item 7A, Quantitative and Qualitative Disclosures about Market Risk* for additional information.

***Current market conditions could adversely impact the return on plan assets for FPU's pension plan, which may require significant additional funding.***

In 2021, the Company terminated the Chesapeake Utilities pension plan. The FPU pension plan is closed to new employees, and the future benefits are frozen. The costs of providing benefits and related funding requirements of the FPU plan is subject to changes in the market value of the assets that fund the plan and the discount rates used to estimate the pension benefit obligations. The funded status of the plans and the related costs reflected in our financial statements are affected by various factors that are subject to an inherent degree of uncertainty, particularly in the current economic environment. Future losses of asset values and further declines in discount rates may necessitate accelerated funding of the plans to meet minimum federal

government requirements and may result in higher pension expense in future years. Adverse changes in the benefit obligations of the FPU pension plan may require us to record higher pension expense and fund obligations earlier than originally planned, which would have an adverse impact on our cash flows from operations, decrease borrowing capacity and increase interest expense.

## **OPERATIONAL RISKS**

***We are dependent upon construction of new facilities to support future growth in earnings in our natural gas and electric distribution and natural gas transmission operations.***

Construction of new facilities required to support future growth is subject to various regulatory and developmental risks, including but not limited to: (i) our ability to obtain timely certificate authorizations, necessary approvals and permits from regulatory agencies and on terms that are acceptable to us; (ii) potential changes in federal, state and local statutes and regulations, including environmental requirements, that prevent a project from proceeding or increase the anticipated cost of the project; (iii) our inability to acquire rights-of-way or land rights on a timely basis on terms that are acceptable to us; (iv) lack of anticipated future growth in available natural gas and electricity supply; (v) insufficient customer throughput commitments; and (vi) lack of available and qualified third-party contractors which could impact the timely construction of new facilities.

***We operate in a competitive environment, and we may lose customers to competitors.***

**Natural Gas.** Our natural gas transmission and distribution operations compete with interstate pipelines when our customers are located close enough to a competing pipeline to make direct connections economically feasible. Customers also have the option to switch to alternative fuels, including renewable energy sources. Failure to retain and grow our natural gas customer base would have an adverse effect on our financial condition, cash flows and results of operations.

**Electric.** Our Florida electric distribution business has remained substantially free from direct competition from other electric service providers but does face competition from other energy sources. Changes in the competitive environment caused by legislation, regulation, market conditions, or initiatives of other electric power providers, particularly with respect to retail electric competition, could adversely affect our results of operations, cash flows and financial condition.

**Propane.** Our propane operations compete with other propane distributors, primarily on the basis of service and price. Our ability to grow the propane operations business is contingent upon capturing additional market share, expanding into new markets, and successfully utilizing pricing programs that retain and grow our customer base. Failure to retain and grow our customer base in our propane operations would have an adverse effect on our results of operations, cash flows and financial condition.

***Fluctuations in weather may cause a significant variance in our earnings.***

Our natural gas distribution, propane operations and natural gas transmission operations, are sensitive to fluctuations in weather conditions, which directly influence the volume of natural gas and propane we transport, sell and deliver to our customers. A significant portion of our natural gas distribution, propane operations and natural gas transmission revenue is derived from the sales and deliveries to residential, commercial and industrial heating customers during the five-month peak heating season (November through March). Other than our Maryland natural gas distribution businesses (Maryland division, Sandpiper Energy and Elkton Gas) which have revenue normalization mechanisms, if the weather is warmer than normal, we sell and deliver less natural gas and propane to customers, and earn less revenue, which could adversely affect our results of operations, cash flows and financial condition. Likewise, if the weather is colder than normal, we sell and deliver more natural gas and propane to customers, and earn more revenue, which could positively affect our results of operations, cash flows and financial condition. Variations in weather from year to year can cause our results of operations, cash flows and financial condition to vary accordingly.

Our electric distribution operation is also affected by variations in weather conditions and unusually severe weather conditions. However, electricity consumption is generally less seasonal than natural gas and propane because it is used for both heating and cooling in our service areas.

***Natural disasters, severe weather (such as a major hurricane) and acts of terrorism could adversely impact earnings.***

Inherent in energy transmission and distribution activities are a variety of hazards and operational risks, such as leaks, ruptures, fires, explosions, sabotage and mechanical problems. Natural disasters and severe weather may damage our assets, cause operational interruptions and result in the loss of human life, all of which could negatively affect our earnings, financial condition and results of operations. Acts of terrorism and the impact of retaliatory military and other action by the United States and its allies may lead to increased political, economic and financial market instability and volatility in the price of natural gas, electricity and propane that could negatively affect our operations. Companies in the energy industry may face a heightened risk of exposure to acts of terrorism, which could affect our results of operations, cash flows and financial condition. The insurance industry may also be affected by natural disasters, severe weather and acts of terrorism; as a result, the availability of insurance covering risks against which we and our competitors typically insure may be limited. In addition, the insurance we are able to obtain may have higher deductibles, higher premiums and more restrictive policy terms, which could adversely affect our results of operations, financial condition and cash flows.

***Operating events affecting public safety and the reliability of our natural gas and electric distribution and transmission systems could adversely affect our operations and increase our costs.***

Our natural gas and electric operations are exposed to operational events and risks, such as major leaks, outages, mechanical failures and breakdown, operations below the expected level of performance or efficiency, and accidents that could affect public safety and the reliability of our distribution and transmission systems, significantly increase costs and cause loss of customer confidence. If we are unable to recover all or some of these costs from insurance and/or customers through the regulatory process, our results of operations, financial condition and cash flows could be adversely affected.

***A security breach disrupting our operating systems and facilities or exposing confidential information may adversely affect our reputation, disrupt our operations and increase our costs.***

The cybersecurity risks associated with the protection of our infrastructure and facilities is evolving and increasingly complex. We continue to heavily rely on technological tools that support our business operations and corporate functions while enhancing our security. There are various risks associated with our information technology infrastructure, including hardware and software failure, communications failure, data distortion or destruction, unauthorized access to data, misuse of proprietary or confidential data, unauthorized control through electronic means, cyber-attacks, cyber-terrorism, data breaches, programming mistakes, and other inadvertent errors or deliberate human acts. Further, the U.S. government has issued public warnings that indicate energy assets might be specific targets of cybersecurity threats by foreign sources.

The failure of, or security breaches related to, our information technology infrastructure, could lead to system disruptions or cause facility shutdowns. Any such failure, attack, or security breach could adversely impact our ability to safely and reliably deliver services to our customers through our transmission, distribution, and generation systems, subject to us to reputational and other harm, and subject us to legal and regulatory proceedings and claims and demands from third parties, any of which could adversely affect our business, our earnings, results of operation and financial condition. In addition, the protection of customer, employee and Company data is crucial to our operational security. A breach or breakdown of our systems that results in the unauthorized release of individually identifiable customer or other sensitive data could have an adverse effect on our reputation, results of operations and financial condition and could also materially increase our costs of maintaining our system and protecting it against future breakdowns or breaches. We take reasonable precautions to safeguard our information systems from cyber-attacks and security breaches; however, there is no guarantee that the procedures implemented to protect against unauthorized access to our information systems are adequate to safeguard against all attacks and breaches. We also cannot assure that any redundancies built into our networks and technology, or the procedures we have implemented to protect against cyber-attacks and other unauthorized access to secured data, are adequate to safeguard against all failures of technology or security breaches.

***Failure to attract and retain an appropriately qualified employee workforce could adversely affect operations.***

Our ability to implement our business strategy and serve our customers depends upon our continuing ability to attract, develop and retain talented professionals and a technically skilled workforce, and transfer the knowledge and expertise of our workforce to new employees as our existing employees retire. Failure to hire and adequately train replacement employees, including the transfer of significant internal historical knowledge and expertise to new employees, or the future availability and cost of contract labor could adversely affect our ability to manage and operate our business. If we were unable to hire, train and retain appropriately qualified personnel, our results of operations could be adversely affected.

***A strike, work stoppage or a labor dispute could adversely affect our operations.***

We are party to collective bargaining agreements with labor unions at some of our Florida operations. A strike, work stoppage or a labor dispute with a union or employees represented by a union could cause interruption to our operations and our results could be adversely affected.

***Mandatory COVID-19 vaccination of employees or testing of employees could impact our workforce and have a material adverse effect on our business and results of operations.***

On September 9, 2021, President Biden issued an executive order (the “Executive Order”) requiring most employers with U.S. Government contracts to ensure that their U.S.-based employees, contractors, and subcontractors, that work on or in support of U.S. Government contracts, be fully vaccinated by December 8, 2021. This date was later postponed to January 4, 2022, to allow for the final dose of the vaccine to be administered. However, a number of federal district courts enjoined the enforcement of this federal contractor mandate. As such, the federal government cannot, at present, enforce the Executive Order and its vaccine mandate against federal contractors. The various district court orders enjoining enforcement are being appealed by the federal government.

At this time, it is not possible to predict with certainty the nature and extent to which we will be subject to the Executive Order, or impact the Executive Order will have on us or on our workforce. Additional vaccine mandates may be announced in other jurisdictions in which we operate, or by governmental agencies with which we provide services. Implementation of these requirements by us may result in employee attrition, including attrition of critically skilled labor, absenteeism within our skilled labor force, challenges securing future labor needs, inefficiencies connected to employee turnover, and costs associated with implementation and on-going compliance, which could have a material adverse effect on our business, financial condition and results of operations.

***Our businesses are capital-intensive, and the increased costs and/or delays of capital projects may adversely affect our future earnings.***

Our businesses are capital-intensive and require significant investments in ongoing infrastructure projects. Our ability to complete our infrastructure projects on a timely basis and manage the overall cost of those projects may be affected by the availability of the necessary materials and qualified vendors. Our future earnings could be adversely affected if we are unable to manage such capital projects effectively, or if full recovery of such capital costs is not permitted in future regulatory proceedings.

***Our regulated energy business may be at risk if franchise agreements are not renewed, or new franchise agreements are not obtained, which could adversely affect our future results or operating cash flows and financial condition.***

Our regulated natural gas and electric distribution operations hold franchises in each of the incorporated municipalities that require franchise agreements in order to provide natural gas and electricity. Ongoing financial results would be adversely impacted in the event that franchise agreements were not renewed. If we are unable to obtain franchise agreements for new service areas, growth in our future earnings could be negatively impacted.



***Slowdowns in customer growth may adversely affect earnings and cash flows.***

Our ability to increase revenues in our natural gas, propane and electric distribution businesses is dependent upon growth in the residential construction market, adding new commercial and industrial customers and conversion of customers to natural gas, electricity or propane from other energy sources. Slowdowns in growth may adversely affect our results of operations, cash flows and financial condition.

***Energy conservation could lower energy consumption, which would adversely affect our earnings.***

Federal and state legislative and regulatory initiatives to promote energy efficiency, conservation and the use of alternative energy sources could lower energy consumption by our customers. In addition, higher costs of natural gas, propane and electricity may cause customers to conserve fuel. To the extent a PSC or the FERC does not allow the recovery through customer rates of higher costs or lower consumption from energy efficiency or conservation, and our propane retail prices cannot be increased due to market conditions, our results of operations, cash flows and financial condition may be adversely affected.

***Commodity price increases may adversely affect the operating costs and competitive positions of our natural gas, electric and propane operations, which may adversely affect our results of operations, cash flows and financial condition.***

Natural Gas/Electricity. Higher natural gas prices can significantly increase the cost of gas billed to our natural gas customers. Increases in the cost of natural gas and other fuels used to generate electricity can significantly increase the cost of electricity billed to our electric customers. Damage to the production or transportation facilities of our suppliers, which decreases their supply of natural gas and electricity, could result in increased supply costs and higher prices for our customers. Such cost increases generally have no immediate effect on our revenues and net income because of our regulated fuel cost recovery mechanisms. However, our net income may be reduced by higher expenses that we may incur for uncollectible customer accounts and by lower volumes of natural gas and electricity deliveries when customers reduce their consumption. Therefore, increases in the price of natural gas and other fuels can adversely affect our operating cash flows, results of operations and financial condition, as well as the competitiveness of natural gas and electricity as energy sources.

Propane. Propane costs are subject to changes as a result of product supply or other market conditions, including weather, economic and political factors affecting crude oil and natural gas supply or pricing. For example, weather conditions could damage production or transportation facilities, which could result in decreased supplies of propane, increased supply costs and higher prices for customers. Such increases in costs can occur rapidly and can negatively affect profitability. There is no assurance that we will be able to pass on propane cost increases fully or immediately, particularly when propane costs increase rapidly. Therefore, average retail sales prices can vary significantly from year-to-year as product costs fluctuate in response to propane, fuel oil, crude oil and natural gas commodity market conditions. In addition, in periods of sustained higher commodity prices, declines in retail sales volumes due to reduced consumption and increased amounts of uncollectible accounts may adversely affect net income.

Refer to *Item 7A, Quantitative and Qualitative Disclosures about Market Risk* for additional information.

***A substantial disruption or lack of growth in interstate natural gas pipeline transmission and storage capacity or electric transmission capacity may impair our ability to meet customers' existing and future requirements.***

In order to meet existing and future customer demands for natural gas and electricity, we must acquire sufficient supplies of natural gas and electricity, interstate pipeline transmission and storage capacity, and electric transmission capacity to serve such requirements. We must contract for reliable and adequate upstream transmission capacity for our distribution systems while considering the dynamics of the interstate pipeline and storage and electric transmission markets, our own on-system resources, as well as the characteristics of our markets. Our financial condition and results of operations would be materially and adversely affected if the future availability of these capacities were insufficient to meet future customer demands for natural gas and electricity. Currently, our Florida natural gas operation relies primarily on two pipeline systems, FGT and Peninsula Pipeline, our intrastate pipeline subsidiary for most of its natural gas supply and transmission. Our Florida electric operation secures electricity from external parties. Any continued interruption of service from these suppliers could adversely affect our ability to meet the demands of our customers, which could negatively impact our earnings, financial condition and results of operations.

***Our use of derivative instruments may adversely affect our results of operations.***

Fluctuating commodity prices may affect our earnings and financing costs because our propane operations use derivative instruments, including forwards, futures, swaps, puts, and calls, to hedge price risk. While we have risk management policies and operating procedures in place to control our exposure to risk, if we purchase derivative instruments that are not properly matched to our exposure, our results of operations, cash flows, and financial condition may be adversely affected.

***Our ability to grow our businesses could be adversely affected if we are not successful in making acquisitions or integrating the acquisitions we have completed.***

One of our strategies is to grow through acquisitions of complementary businesses. Acquisitions involve a number of risks including, but not limited to, the assumption of material liabilities, the diversion of management's attention from the management of daily operations to the integration of operations, difficulties in the assimilation and retention of employees and difficulties in the assimilation of different cultures and internal controls. Future acquisitions could also result in, among other things, the failure to identify material issues during due diligence, the risk of overpaying for assets, unanticipated capital expenditures, the failure to maintain effective internal control over financial reporting, recording goodwill and other intangible assets at values that ultimately may be subject to impairment charges and fluctuations in quarterly results. There can also be no assurance that our past and future acquisitions will deliver the strategic, financial and operational benefits that we anticipate. The failure to successfully integrate acquisitions could have an adverse effect on our results of operations, cash flows and financial condition.

***An impairment of goodwill could result in a significant charge to earnings.***

In accordance with GAAP, goodwill is tested for impairment annually or whenever events or changes in circumstances indicate impairment may have occurred. If the testing performed indicates that impairment has occurred, we are required to record an impairment charge for the difference between the carrying value of the goodwill and the implied fair value of the goodwill in the period the determination is made. The testing of goodwill for impairment requires us to make significant estimates about our future performance and cash flows, as well as other assumptions. These estimates can be affected by numerous factors, including: future business operating performance, changes in economic conditions and interest rates, regulatory, industry or market conditions, changes in business operations, changes in competition or changes in technologies. Any changes in key assumptions, or actual performance compared with key assumptions, about our business and its future prospects could affect the fair value of one or more business segments, which may result in an impairment charge.

**REGULATORY, LEGAL AND ENVIRONMENTAL RISKS**

***Regulation of our businesses, including changes in the regulatory environment, may adversely affect our results of operations, cash flows and financial condition.***

The Delaware, Maryland and Florida PSCs regulate our utility operations in those states. Eastern Shore is regulated by the FERC. The PSCs and the FERC set the rates that we can charge customers for services subject to their regulatory jurisdiction. Our ability to obtain timely rate increases and rate supplements to maintain current rates of return depends on regulatory approvals, and there can be no assurance that our regulated operations will be able to obtain such approvals or maintain currently authorized rates of return. When earnings from our regulated utilities exceed the authorized rate of return, the respective regulatory authority may require us to reduce our rates charged to customers in the future.

***We may face certain regulatory and financial risks related to pipeline safety legislation.***

We are subject to a number of legislative proposals at the federal and state level to implement increased oversight over natural gas pipeline operations and facilities to inspect pipeline facilities, upgrade pipeline facilities, or control the impact of a breach of such facilities. Additional operating expenses and capital expenditures may be necessary to remain in compliance. If new legislation is adopted and we incur additional expenses and expenditures, our financial condition, results of operations and cash flows could be adversely affected, particularly if we are not authorized through the regulatory process to recover from customers some or all of these costs and our authorized rate of return.

***We are subject to operating and litigation risks that may not be fully covered by insurance.***

Our operations are subject to the operating hazards and risks normally incidental to handling, storing, transporting, transmitting and delivering natural gas, electricity and propane to end users. From time to time, we are a defendant in legal proceedings arising in the ordinary course of business. We maintain insurance coverage for our general liabilities in the amount of \$52 million, which we believe is reasonable and prudent. However, there can be no assurance that such insurance will be adequate to protect us from all material expenses related to potential future claims for personal injury and property damage or that such levels of insurance will be available in the future at economical prices.

***Costs of compliance with environmental laws may be significant.***

We are subject to federal, state and local laws and regulations governing environmental quality and pollution control. These evolving laws and regulations may require expenditures over a long period of time to control environmental effects at our current and former operating sites, especially former MGP sites. To date, we have been able to recover, through regulatory rate mechanisms, the costs associated with the remediation of former MGP sites. However, there is no guarantee that we will be able to recover future remediation costs in the same manner or at all. A change in our approved rate mechanisms for recovery of environmental remediation costs at former MGP sites could adversely affect our results of operations, cash flows and financial condition.

Further, existing environmental laws and regulations may be revised, or new laws and regulations seeking to protect the environment may be adopted and be applicable to us. Revised or additional laws and regulations could result in additional operating restrictions on our facilities or increased compliance costs, which may not be fully recoverable. Any such increase in compliance costs could adversely affect our financial condition and results of operations. Compliance with these legal obligations requires us to commit capital. If we fail to comply with environmental laws and regulations, even if such failure is caused by factors beyond our control, we may be assessed civil or criminal penalties and fines, which could impact our financial condition and results of operations. See *Item 8, Financial Statements and Supplementary Data* (see Note 20, *Environmental Commitments and Contingencies*, in the consolidated financial statements).

***Unanticipated changes in our tax provisions or exposure to additional tax liabilities could affect our profitability and cash flow.***

We are subject to income and other taxes in the U.S. and the states in which we operate. Changes in applicable state or U.S. tax laws and regulations, or their interpretation and application, including the possibility of retroactive effect, could affect our tax expense and profitability. In addition, the final determination of any tax audits or related litigation could be materially different from our historical income tax provisions and accruals. Changes in our tax provision or an increase in our tax liabilities, due to changes in applicable law and regulations, the interpretation or application thereof, future changes in the tax rate or a final determination of tax audits or litigation, could have a material adverse effect on our financial position, results of operations or cash flows.

***Our business may be subject in the future to additional regulatory and financial risks associated with global warming and climate change.***

There have been a number of federal and state legislative and regulatory initiatives proposed in recent years in an attempt to control or limit the effects of global warming and overall climate change, including greenhouse gas emissions, such as carbon dioxide. The direction of future U.S. climate change regulation is difficult to predict given the potential for policy changes under different Presidential administrations and Congressional leadership. The EPA may or may not continue developing regulations to reduce greenhouse gas emissions. Even if federal efforts in this area slow, states, cities and local jurisdictions may continue pursuing climate regulations. Any laws or regulations that may be adopted to restrict or reduce emissions of greenhouse gases could require us to incur additional operating costs, such as costs to purchase and operate emissions controls, to obtain emission allowances or to pay emission taxes, and reduce demand for our energy delivery services. Federal, state and local legislative initiatives to implement renewable portfolio standards or to further subsidize the cost of solar, wind and other renewable power sources may change the demand for natural gas. We cannot predict the potential impact that such laws or regulations, if adopted, may have on our future business, financial condition or financial results.

***Climate changes may impact the demand for our services in the future and could result in more frequent and more severe weather events, which ultimately could adversely affect our financial results.***

Significant climatic change creates physical and financial risks for us. Our customers' energy needs vary with weather conditions, primarily temperature and humidity. For residential customers, heating and cooling represent their largest energy use. To the extent weather conditions may be affected by climate change, customers' energy use could increase or decrease depending on the duration and magnitude of any changes. To the extent that climate change adversely impacts the economic health or weather conditions of our service territories directly, it could adversely impact customer demand or our customers' ability to pay. Changes in energy use due to weather variations may affect our financial condition through volatility and/or decreased revenues and cash flows. Extreme weather conditions require more system backups and can increase costs and system stresses, including service interruptions. Severe weather impacts our operating territories primarily through thunderstorms, tornadoes, hurricanes, and snow or ice storms. Weather conditions outside of our operating territories could also have an impact on our revenues and cash flows by affecting natural gas prices. To the extent the frequency of extreme weather events increases, this could increase our costs of providing services. We may not be able to pass on the higher costs to our customers or recover all the costs related to mitigating these physical risks. To the extent financial markets view climate change and emissions of greenhouse gases as a financial risk, this could adversely affect our ability to access capital markets or cause us to receive less favorable terms and conditions in future financings. Our business could be affected by the potential for investigations and lawsuits related to or against greenhouse gas emitters based on the claimed connection between greenhouse gas emissions and climate change, which could impact adversely our business, results of operations and cash flows.

***We face risks related to widespread public concerns, including the COVID-19 outbreak.***

The actual or perceived effects of a disease outbreak, epidemic, pandemic or similar widespread public health concern, such as COVID-19, could negatively affect our operations, liquidity, financial condition, cash flows and results of operations. The outbreak of COVID-19 has adversely impacted economic activity and conditions worldwide. In particular, efforts to control the spread of COVID-19 led to shutdowns of customer operations and disrupted financial markets and supply chains.

We continue to respond to COVID-19 by taking steps to mitigate the impact of its spread and the potential risks to us. We provide a critical service to our customers, which means that it is paramount that we keep our employees who operate our businesses safe and minimize unnecessary risk of the exposure to COVID-19. We continue to operate under our Pandemic Response Plan that dates back to 2007. This plan guides our emergency response, business continuity, and the precautionary measures we have been taking on behalf of our employees, our customers and the communities we serve. We continue to take extra precautions for our employees who work in the field and for employees who continue to work in our facilities, and we have maintained work from home policies where appropriate. We continue to operate under restricted travel plans, minimize movement between offices, utilize virtual, or on-line work, meetings and events, and employ "social distancing" as directed by the CDC and state and local governments in the areas we serve. We have suspended walk-in customer access to our natural gas, propane and electric offices, and reminded customers of our online and direct mail payment options. We continue to utilize multiple organizational teams and task forces to guide us through ever changing key aspects of this pandemic. We have instituted measures to ensure our supply chains remain open to us; however, there could be global shortages that will impact our maintenance and capital programs that we currently cannot anticipate. We will continue to monitor developments affecting our workforce, our customers and our suppliers, and we will take additional precautions that we determine are necessary in order to mitigate the impacts. We continue to implement measures to ensure that our systems remain functional in order to both serve our operational needs with a remote workforce and keep them running to ensure uninterrupted service to our customers. To date, the crisis has not had a material effect on the Company.

The extent to which COVID-19 impacts our future results, financial position and liquidity will depend on many factors. At the present time, not all of these factors can be predicted, including new information, which may emerge concerning the severity and duration of the pandemic or any subsequent mutations, the actions mandated by governmental authorities to contain COVID-19 and the availability and timing to identified vaccines, among others.

Additional risks and uncertainties not known to us at present, or that we currently deem immaterial, also may affect Chesapeake Utilities. The occurrence of any of these known or unknown risks could have a material adverse impact on our business, financial condition and results of operations.

***Our certificate of incorporation and bylaws may delay or prevent a transaction that stockholders would view as favorable.***

Our certificate of incorporation and bylaws, as well as Delaware law, contain provisions that could delay, defer or prevent an unsolicited change in control of Chesapeake Utilities, which may negatively affect the market price of our common stock or the ability of stockholders to participate in a transaction in which they might otherwise receive a premium for their shares over the then current market price. These provisions may also prevent changes in management. In addition, our Board of Directors is authorized to issue preferred stock without stockholder approval on such terms as our Board of Directors may determine. Our common stockholders will be subject to, and may be negatively affected by, the rights of any preferred stock that may be issued in the future.

**ITEM 1B. UNRESOLVED STAFF COMMENTS.**

None.

**ITEM 2. Properties.**

Offices and other operational facilities

We own or lease offices and other operational facilities in our service territories located in Delaware, Maryland, Virginia, North Carolina, South Carolina, Florida, Pennsylvania and Ohio.

Regulated Energy Segment

The following table presents a summary of miles of assets operated by our natural gas distribution, natural gas transmission and electric business units as of December 31, 2021:

<b>Operations</b>	<b>Miles</b>
<b>Natural Gas Distribution</b>	
Delmarva Natural Gas (Natural gas pipelines)	1,934
Delmarva Natural Gas (Underground propane pipelines)	32
Central Florida Gas and FPU (Natural gas pipelines)	3,030
<b>Natural Gas Transmission</b>	
Eastern Shore	516
Peninsula Pipeline	144
Aspire Energy Express <sup>(1)</sup>	—
<b>Electric Distribution</b>	
FPU	906
<b>Total</b>	<b>6,562</b>

(1) Aspire Energy Express had less than 1 mile of natural gas pipeline at December 31, 2021.

Peninsula Pipeline also has a 50 percent jointly owned intrastate transmission pipeline with Seacoast Gas Transmission, LLC ("Seacoast Gas Transmission") in Nassau County, Florida. The 26-mile pipeline will serve growing demand in both Nassau and Duval Counties.

#### Unregulated Energy Segment

As of December 31, 2021 the following table presents propane storage capacity, miles of underground distribution mains and transmission for our Unregulated Energy Segment operations:

<b>Operations</b>	<b>Gallons or miles</b>
<b>Propane distribution</b>	
Propane storage capacity (gallons in millions)	8.9
Underground propane distribution mains (miles)	198
<b>Unregulated Energy Transmission and gathering (Aspire Energy)</b>	
Natural gas pipelines (miles)	2,800

### **ITEM 3. Legal Proceedings.**

See Note 21, *Other Commitments and Contingencies* in the Consolidated Financial Statements, which is incorporated into Item 3 by reference.

### **ITEM 4. Mine Safety Disclosures.**

Not applicable.

## **PART II**

### **ITEM 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.**

#### **Common Stock Dividends and Stockholder Information:**

Chesapeake Utilities common stock is traded on the New York Stock Exchange ("NYSE") under the ticker symbol CPK. As of February 18, 2022, we had 2,075 holders of record of our common stock. We declared quarterly cash dividends on our common stock totaling \$1.880 per share in 2021 and \$1.725 per share in 2020, and have paid a cash dividend to our common stock stockholders for 61 consecutive years. Future dividend payments and amounts are at the discretion of our Board of Directors and will depend on our financial condition, results of operations, capital requirements, and other factors.

Indentures to our long-term debt contain various restrictions which limit our ability to pay dividends. Refer to *Item 8, Financial Statements and Supplementary Data* (see Note 13, *Long-Term Debt*, in the consolidated financial statements) for additional information.

## Purchases of Equity Securities by the Issuer

The following table sets forth information on purchases by us or on our behalf of shares of our common stock during the quarter ended December 31, 2021.

<u>Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(2)</sup></u>	<u>Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup></u>
October 1, 2021 through October 31, 2021 <sup>(1)</sup>	431	\$ 128.24	—	—
November 1, 2021 through November 30, 2021	—	—	—	—
December 1, 2021 through December 31, 2021	—	—	—	—
Total	431	\$ 128.24	—	—

<sup>(1)</sup> In October 2021, we purchased 431 shares of common stock on the open market for the purpose of reinvesting the dividend on shares held in the Rabbi Trust accounts under the Non-Qualified Deferred Compensation Plan. The Non-Qualified Deferred Compensation Plan is discussed in detail in *Item 8, Financial Statements and Supplementary Data* (see Note 17, *Employee Benefit Plans*, in the consolidated financial statements).

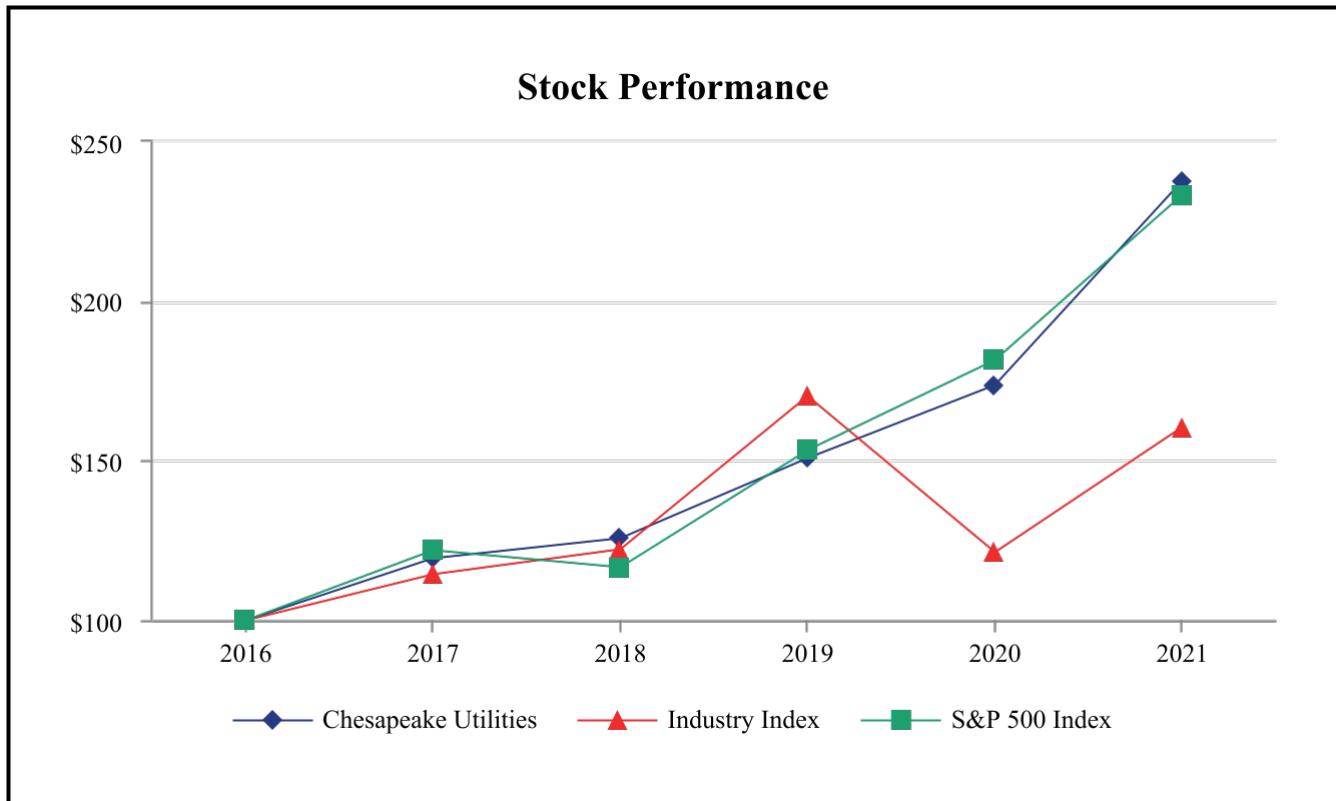
<sup>(2)</sup> Except for the purpose described in footnote <sup>(1)</sup>, we have no publicly announced plans or programs to repurchase our shares.

Discussion of our compensation plans, for which shares of our common stock are authorized for issuance, is included in the section of our Proxy Statement captioned “Equity Compensation Plan Information” and is incorporated herein by reference.

### Common Stock Performance Graph

The stock performance graph and table below compares cumulative total stockholder return on our common stock during the five fiscal years ended December 31, 2021, with the cumulative total stockholder return of the Standard & Poor's 500 Index and the cumulative total stockholder return of select peers, which include the following companies: Atmos Energy Corporation; Black Hills Corporation; New Jersey Resources Corporation; NiSource Inc.; Northwest Natural Holding Company; NorthWestern Corporation; ONE Gas Inc.; RGC Resources, Inc.; South Jersey Industries, Inc.; Spire Inc. and Unutil Corporation.

The comparison assumes \$100 was invested on December 31, 2016 in our common stock and in each of the foregoing indices and assumes reinvested dividends. The comparisons in the graph below are based on historical data and are not intended to forecast the possible future performance of our common stock.



	2016	2017	2018	2019	2020	2021
<b>Chesapeake Utilities</b>	\$ 100	\$ 119	\$ 126	\$ 151	\$ 174	\$ 237
<b>Industry Index</b>	\$ 100	\$ 114	\$ 122	\$ 170	\$ 121	\$ 160
<b>S&amp;P 500 Index</b>	\$ 100	\$ 122	\$ 116	\$ 153	\$ 181	\$ 233



## ITEM 6. [RESERVED]

## ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

This section provides management's discussion of Chesapeake Utilities and its consolidated subsidiaries, with specific information on results of operations, liquidity and capital resources, as well as discussion of how certain accounting principles affect our financial statements. It includes management's interpretation of our financial results and our operating segments, the factors affecting these results, the major factors expected to affect future operating results as well as investment and financing plans. This discussion should be read in conjunction with our consolidated financial statements and notes thereto in *Item 8, Financial Statements and Supplementary Data*.

Several factors exist that could influence our future financial performance, some of which are described in Item 1A, *Risk Factors*. They should be considered in connection with forward-looking statements contained in this Annual Report, or otherwise made by or on behalf of us, since these factors could cause actual results and conditions to differ materially from those set out in such forward-looking statements.

In March 2020, the CDC declared a national emergency due to the rapidly growing outbreak of COVID-19. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the country imposed varying degrees of restrictions on social and commercial activity to promote social distancing in an effort to slow the spread of the illness. These restrictions significantly impacted economic conditions in the United States in 2020 and continued in some capacity throughout all of 2021. Chesapeake Utilities is considered an "essential business," which has allowed us to continue operational activities and construction projects while adhering to the social distancing restrictions that were in place.

Throughout 2021, restrictions continued to be lifted as vaccines have become widely available in the United States. For example, the state of emergency in Florida was terminated in May 2021 followed by Delaware and Maryland in July 2021, resulting in reduced restrictions. The expiration of the states of emergency in our service territories, along with the settlement of our limited proceeding in Florida, has concluded our ability to defer incremental pandemic related costs for consideration through the applicable regulatory process.

We have been closely following the legal process related to the Occupational Safety and Health Administration (OSHA) Emergency Temporary Standard (ETS) mandating that all employers, with 100 or more employees, require COVID-19 vaccinations or weekly testing, which made its way to the United States Supreme Court. While OSHA has withdrawn the ETS as a temporary standard following the Supreme Court's ruling, we will continue to monitor its status as a proposed rule. In light of the continued emergence and growing prevalence of the new variants of COVID-19, such as the Omicron variant, we continue to operate under our pandemic response plan, monitor developments affecting employees, customers, suppliers, and stockholders and take all precautions warranted to operate safely and to comply with the CDC and OSHA standards, in order to protect our employees, customers and the communities we serve. Refer to *Item 8, Financial Statements and Supplementary Data*, Note 19, *Rates and Other Regulatory Activities*, for further information on the potential deferral of incremental expenses associated with COVID-19.

*Earnings per share information is presented on a diluted basis, unless otherwise noted.*

*The following discussions and those later in the document on operating income and segment results include the use of the term Adjusted Gross Margin which is a non-GAAP measure throughout our discussion on operating results. Adjusted Gross Margin is calculated by deducting the purchased cost of natural gas, propane and electricity and the cost of labor spent on direct revenue-producing activities from operating revenues. The costs included in Adjusted Gross Margin exclude depreciation and amortization and certain costs presented in operations and maintenance expenses in accordance with regulatory requirements. Adjusted Gross Margin should not be considered an alternative to Gross Margin under U.S. GAAP which is defined as the excess of sales over cost of goods sold. We believe that Adjusted Gross Margin, although a non-GAAP measure, is useful and meaningful to investors as a basis for making investment decisions. It provides investors with information that demonstrates the profitability achieved by*

us under our allowed rates for regulated energy operations and under our competitive pricing structures for our unregulated energy operations. Our management uses Adjusted Gross Margin as one of the financial measures in assessing our business units' performance. Other companies may calculate Adjusted Gross Margin in a different manner.

The below tables reconcile Gross Margin as defined under GAAP to our non-GAAP measure of Adjusted Gross Margin for the years ended December 31, 2021, 2020 and 2019:

	<b>For the Year Ended December 31, 2021</b>			
<i>(in thousands)</i>	<b>Regulated Energy</b>	<b>Unregulated Energy</b>	<b>Other and Eliminations</b>	<b>Total</b>
<b>Operating Revenues</b>	<b>\$ 383,920</b>	<b>\$ 206,869</b>	<b>\$ (20,821)</b>	<b>\$ 569,968</b>
<b>Cost of Sales:</b>				
Natural gas, propane and electric costs	(100,737)	(106,900)	20,686	(186,951)
Depreciation & amortization	(48,748)	(13,869)	(44)	(62,661)
Operations & maintenance expense <sup>(1)</sup>	(32,890)	(24,168)	334	(56,724)
<b>Gross Margin (GAAP)</b>	<b>201,545</b>	<b>61,932</b>	<b>155</b>	<b>263,632</b>
Operations & maintenance expense <sup>(1)</sup>	32,890	24,168	(334)	56,724
Depreciation & amortization	48,748	13,869	44	62,661
<b>Adjusted Gross Margin (Non-GAAP)</b>	<b>\$ 283,183</b>	<b>\$ 99,969</b>	<b>\$ (135)</b>	<b>\$ 383,017</b>

	<b>For the Year Ended December 31, 2020</b>			
<i>(in thousands)</i>	<b>Regulated Energy</b>	<b>Unregulated Energy</b>	<b>Other and Eliminations</b>	<b>Total</b>
<b>Operating Revenues</b>	<b>\$ 352,746</b>	<b>\$ 152,526</b>	<b>\$ (17,074)</b>	<b>\$ 488,198</b>
<b>Cost of Sales:</b>				
Natural gas, propane and electric costs	(91,994)	(62,780)	16,836	(137,938)
Depreciation & amortization	(46,079)	(11,988)	(50)	(58,117)
Operations & maintenance expense <sup>(1)</sup>	(31,237)	(22,914)	298	(53,853)
<b>Gross Margin (GAAP)</b>	<b>183,436</b>	<b>54,844</b>	<b>10</b>	<b>238,290</b>
Operations & maintenance expense <sup>(1)</sup>	31,237	22,914	(298)	53,853
Depreciation & amortization	46,079	11,988	50	58,117
<b>Adjusted Gross Margin (Non-GAAP)</b>	<b>\$ 260,752</b>	<b>\$ 89,746</b>	<b>\$ (238)</b>	<b>\$ 350,260</b>

**For the Year Ended December 31, 2019**

<i>(in thousands)</i>	<b>Regulated Energy</b>	<b>Unregulated Energy</b>	<b>Other and Eliminations</b>	<b>Total</b>
<b>Operating Revenues</b>	<b>\$ 343,006</b>	<b>\$ 154,150</b>	<b>\$ (17,551)</b>	<b>\$ 479,605</b>
<b>Cost of Sales:</b>				
Natural gas, propane and electric costs	(102,803)	(68,885)	17,187	(154,501)
Depreciation & amortization	(35,227)	(10,130)	(67)	(45,424)
Operations & maintenance expense <sup>(1)</sup>	(30,219)	(22,025)	334	(51,910)
<b>Gross Margin (GAAP)</b>	<b>174,757</b>	<b>53,110</b>	<b>(97)</b>	<b>227,770</b>
Operations & maintenance expense <sup>(1)</sup>	30,219	22,025	(334)	51,910
Depreciation & amortization	35,227	10,130	67	45,424
<b>Adjusted Gross Margin (Non-GAAP)</b>	<b>\$ 240,203</b>	<b>\$ 85,265</b>	<b>\$ (364)</b>	<b>\$ 325,104</b>

*(1) Operations & maintenance expenses within the Consolidated Statements of Income are presented in accordance with regulatory requirements and to provide comparability within the industry. Operations & maintenance expenses which are deemed to be directly attributable to revenue producing activities have been separately presented above in order to calculate Gross Margin as defined under U.S. GAAP.*

**2021 to 2020 Gross Margin (GAAP) Variance – Regulated Energy**

Gross Margin (GAAP) for the Regulated Energy segment for 2021 was \$201.5 million, an increase of \$18.1 million, or 9.9 percent, compared to 2020. Higher operating gross margin reflects continued pipeline expansions by Eastern Shore and Peninsula Pipeline, organic growth in the natural gas distribution businesses, increased consumption from a return toward pre-pandemic consumption levels and operating results from 2020 and 2021 acquisitions. These increases were partially offset by higher depreciation, amortization related to recent capital investments and acquisitions, increased payroll and benefits costs as well as operating expenses associated with a return toward pre-pandemic conditions.

**2020 to 2019 Gross Margin (GAAP) Variance – Regulated Energy**

Gross Margin (GAAP) for the Regulated Energy segment for 2020 was \$183.4 million, an increase of \$8.7 million, or 5.0 percent, compared to 2019. In the fourth quarter of 2020, we established \$1.9 million of regulatory assets based on the estimated net incremental expense resulting from the COVID-19 pandemic for our natural gas distribution and electric businesses as currently authorized by the Delaware, Maryland and Florida PSCs. Excluding the estimated unfavorable COVID-19 impacts of \$4.2 million for the year, Gross Margin (GAAP) increased \$12.9 million as a result of the Hurricane Michael regulatory proceeding settlement, operating results from expansion projects completed by Eastern Shore and Peninsula Pipeline, organic growth in our natural gas distribution businesses, contribution from the Elkton Gas acquisition and additional GRIP investments. These increases were offset by lower customer consumption driven primarily by milder weather; higher depreciation and amortization, including amortization of the regulatory asset associated with the Hurricane Michael regulatory proceeding settlement, new expenses associated with the acquisition of Elkton Gas, and higher other operating expenses.

**2021 to 2020 Gross Margin (GAAP) Variance – Unregulated Energy**

Gross Margin (GAAP) for the Unregulated Energy segment for 2021 was \$61.9 million, an increase of \$7.1 million compared to 2020. Higher gross margin is a result of weather that was colder than 2020, higher retail propane margins per gallon and service fees, contributions from the propane acquisitions completed in 2020 and 2021, increased demand for Marlin Gas Services' CNG transportation services and increased customer consumption along with higher rates for Aspire Energy. These increases were

partially offset by higher depreciation, amortization and property taxes related to recent capital investments and acquisitions, a return toward pre-pandemic conditions and a general increase in operating expenses to support growth in the business.

### 2020 to 2019 Gross Margin (GAAP) Variance – Unregulated Energy

Gross Margin (GAAP) for the Unregulated Energy segment for 2020 was \$54.8 million, an increase of \$1.7 million compared to 2019. Excluding the estimated COVID-19 impacts of \$1.7 million, Gross Margin (GAAP) increased \$3.4 million due to the acquisitions of the Boulden and Western Natural Gas propane assets, higher retail propane volumes and fees, increased demand for Marlin Gas Services' CNG transportation services and higher rates for Aspire Energy. These increases were partially offset by reduced volumes from overall warmer temperatures and higher depreciation and amortization expenses associated with recent acquisitions.

### OVERVIEW AND HIGHLIGHTS

(in thousands except per share data)

<b>For the Year Ended December 31,</b>	<b>2021</b>	<b>2020</b>	<b>Increase (decrease)</b>	<b>2020</b>	<b>2019</b>	<b>Increase (decrease)</b>
<b>Business Segment:</b>						
Regulated Energy	\$ 106,064	\$ 92,124	\$ 13,940	\$ 92,124	\$ 86,584	\$ 5,540
Unregulated Energy	24,382	20,664	3,718	20,664	19,938	726
Other businesses and eliminations	666	(65)	731	(65)	(237)	172
<b>Operating Income</b>	<b>131,112</b>	<b>112,723</b>	<b>18,389</b>	<b>112,723</b>	<b>106,285</b>	<b>6,438</b>
Other income (expense), net	1,721	3,222	(1,501)	3,222	(1,847)	5,069
Interest charges	20,135	21,765	(1,630)	21,765	22,224	(459)
<b>Income from Continuing Operations Before Income Taxes</b>	<b>112,698</b>	<b>94,180</b>	<b>18,518</b>	<b>94,180</b>	<b>82,214</b>	<b>11,966</b>
Income Taxes on Continuing Operations	29,231	23,538	5,693	23,538	21,114	2,424
<b>Income from Continuing Operations</b>	<b>83,467</b>	<b>70,642</b>	<b>12,825</b>	<b>70,642</b>	<b>61,100</b>	<b>9,542</b>
Income (loss) from Discontinued Operations, Net of Tax	(1)	686	(687)	686	(1,349)	2,035
Gain on sale of Discontinued Operations, Net of tax	—	170	(170)	170	5,402	(5,232)
<b>Net Income</b>	<b>\$ 83,466</b>	<b>\$ 71,498</b>	<b>\$ 11,968</b>	<b>\$ 71,498</b>	<b>\$ 65,153</b>	<b>\$ 6,345</b>
<b>Basic Earnings Per Share of Common Stock</b>						
Earnings Per Share from Continuing Operations	\$ 4.75	\$ 4.23	\$ 0.52	\$ 4.23	\$ 3.73	\$ 0.50
Earnings/ Per Share from Discontinued Operations	—	0.05	(0.05)	0.05	0.24	(0.19)
<b>Basic Earnings Per Share of Common Stock</b>	<b>\$ 4.75</b>	<b>\$ 4.28</b>	<b>\$ 0.47</b>	<b>\$ 4.28</b>	<b>\$ 3.97</b>	<b>\$ 0.31</b>
<b>Diluted Earnings Per Share of Common Stock:</b>						
Earnings Per Share from Continuing Operations	\$ 4.73	\$ 4.21	\$ 0.52	\$ 4.21	\$ 3.72	\$ 0.49
Earnings Per Share from Discontinued Operations	—	0.05	(0.05)	0.05	0.24	(0.19)
<b>Diluted Earnings Per Share of Common Stock</b>	<b>\$ 4.73</b>	<b>\$ 4.26</b>	<b>\$ 0.47</b>	<b>\$ 4.26</b>	<b>\$ 3.96</b>	<b>\$ 0.30</b>

## 2021 compared to 2020

Key variances in continuing operations between 2021 and 2020 included:

<i>(in thousands, except per share data)</i>	<b>Pre-tax Income</b>	<b>Net Income</b>	<b>Earnings Per Share</b>
<b>Year ended December 31, 2020 Reported Results from Continuing Operations</b>	<b>\$ 94,180</b>	<b>\$ 70,642</b>	<b>\$ 4.21</b>
<b>Adjusting for unusual items:</b>			
Gains from sales of assets	(989)	(724)	(0.04)
Net impact of NOL Carryback related to implementation of the CARES Act	—	(919)	(0.05)
Reduced interest expense related to early extinguishment of FPU mortgage bonds	961	704	0.04
Regulatory deferral of COVID-19 expenses per PSCs orders	2,377	1,741	0.10
	<u>2,349</u>	<u>802</u>	<u>0.05</u>
<b>Increased (Decreased) Adjusted Gross Margins:</b>			
Eastern Shore and Peninsula Pipeline service expansions*	7,168	5,250	0.30
Increased customer consumption - primarily weather related	5,519	4,043	0.23
Contributions from 2020 and 2021 acquisitions*	4,773	3,496	0.20
Increased propane margins per gallon and fees	3,638	2,664	0.15
Increased customer consumption - primarily due to return to pre-pandemic consumption	3,418	2,504	0.14
Contributions from regulated infrastructure programs *	3,158	2,313	0.13
Natural gas growth (excluding service expansions)	3,084	2,259	0.13
Improved performance from electric operations	1,015	743	0.04
Higher results from Aspire Energy	325	238	0.01
	<u>32,098</u>	<u>23,510</u>	<u>1.33</u>
<b>(Increased) Decreased Other Operating Expenses (Excluding Natural Gas, Electricity and Propane Costs):</b>			
Depreciation, amortization and property tax costs due to new capital investments	(5,995)	(4,391)	(0.25)
Outside services due to growth and a return toward pre-pandemic conditions	(3,403)	(2,493)	(0.14)
Operating expenses from recent acquisitions	(2,914)	(2,134)	(0.12)
Payroll, benefits and other employee-related expenses	(1,756)	(1,286)	(0.07)
Increased facilities and maintenance costs	(1,130)	(828)	(0.05)
	<u>(15,198)</u>	<u>(11,132)</u>	<u>(0.63)</u>
Change in shares outstanding due to 2020 and 2021 equity offerings	—	—	(0.21)
Net Other Changes	(731)	(355)	(0.02)
<b>Year ended December 31, 2021 Reported Results from Continuing Operations</b>	<b>\$ 112,698</b>	<b>\$ 83,467</b>	<b>\$ 4.73</b>

\* See the Major Projects and Initiatives table.

## SUMMARY OF KEY FACTORS

### Recently Completed and Ongoing Major Projects and Initiatives

We constantly pursue and develop additional projects and initiatives to serve existing and new customers, further grow our businesses and earnings, with the intention of increasing shareholder value. The following represent the major projects/initiatives recently completed and currently underway. In the future, we will add new projects and initiatives to this table once substantially finalized and the associated earnings can be estimated.

<i>(in thousands)</i>	Adjusted Gross Margin				
	Year Ended December 31,			Estimate for Fiscal	
	2019	2020	2021	2022	2023
<b>Pipeline Expansions:</b>					
Western Palm Beach County, Florida Expansion <sup>(1)</sup>	\$ 2,139	\$ 4,167	\$ 4,729	\$ 5,227	\$ 5,227
Del-Mar Energy Pathway <sup>(1)(2)</sup>	731	2,462	4,584	6,867	6,890
Callahan Intrastate Pipeline <sup>(2)(3)</sup>	—	3,080	7,564	7,564	7,564
Guernsey Power Station	—	—	187	1,380	1,486
Southern Expansion	—	—	—	586	2,344
Winter Haven Expansion	—	—	—	759	976
Beachside Pipeline Expansions	—	—	—	—	2,451
<b>Total Pipeline Expansions</b>	<b>2,870</b>	<b>9,709</b>	<b>17,064</b>	<b>22,383</b>	<b>26,938</b>
<b>CNG Transportation</b>	<b>5,410</b>	<b>7,231</b>	<b>7,566</b>	<b>8,500</b>	<b>9,500</b>
<b>RNG Transportation</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1,000</b>	<b>1,000</b>
<b>Acquisitions:</b>					
Diversified Energy	—	—	603	11,300	12,000
Elkton Gas	—	1,344	3,548	3,720	3,743
Western Natural Gas	—	389	1,772	2,001	2,061
Escambia Meter Station	—	—	583	1,000	1,000
<b>Total Acquisitions</b>	<b>—</b>	<b>1,733</b>	<b>6,506</b>	<b>18,021</b>	<b>18,804</b>
<b>Regulatory Initiatives:</b>					
Florida GRIP	13,939	15,178	16,995	18,797	19,475
Hurricane Michael Regulatory Proceeding	—	10,864	11,492	11,704	11,818
Capital Cost Surcharge Programs	—	523	1,199	2,002	1,961
Elkton STRIDE Plan	—	—	26	299	354
<b>Total Regulatory Initiatives</b>	<b>13,939</b>	<b>26,565</b>	<b>29,712</b>	<b>32,802</b>	<b>33,608</b>
<b>Total</b>	<b>\$ 22,219</b>	<b>\$ 45,238</b>	<b>\$ 60,848</b>	<b>\$ 82,706</b>	<b>\$ 89,850</b>

<sup>(1)</sup> Includes adjusted gross margin generated from interim services.

<sup>(2)</sup> Includes adjusted gross margin from natural gas distribution services.

<sup>(3)</sup> Prior year amounts have been revised to conform to the current period presentation.

## **Detailed Discussion of Major Projects and Initiatives**

### **Pipeline Expansions**

#### ***Western Palm Beach County, Florida Expansion***

Peninsula Pipeline is constructing four transmission lines to bring additional natural gas to our distribution system in West Palm Beach, Florida. The first phase of this project was placed into service in December 2018 and generated incremental adjusted gross margin of \$0.6 million during 2021 compared to 2020. The remainder of the project was completed in the fourth quarter of 2021. We estimate that the project will generate annual adjusted gross margin of \$5.2 million in 2022 and beyond.

#### ***Del-Mar Energy Pathway***

In December 2019, the FERC issued an order approving the construction of the Del-Mar Energy Pathway project. The project was placed into service in the fourth quarter of 2021. The new facilities: (i) include an additional 14,300 Dts/d of firm service to four customers, (ii) provide additional natural gas transmission pipeline infrastructure in eastern Sussex County, Delaware, and (iii) represent the first extension of Eastern Shore's pipeline system into Somerset County, Maryland. Construction of the project began in January 2020; including interim services in advance of construction completion, the project generated additional adjusted gross margin of \$2.1 million for the year ended December 31, 2021. The estimated annual adjusted gross margin from this project, including natural gas distribution service in Somerset County, Maryland, is approximately \$6.9 million in 2022 and growing each year thereafter, as the distribution system serving Somerset County further expands to meet demand.

#### ***Callahan Intrastate Pipeline***

In May 2018, Peninsula Pipeline announced a plan to construct a jointly owned 26-mile intrastate transmission pipeline with Seacoast Gas Transmission in Nassau County, Florida to serve the growing demand in both Nassau and Duval Counties. This project was placed in service in June 2020 and generated \$4.5 million in additional adjusted gross margin for the year ended December 31, 2021 including margin from natural gas distribution service. The pipeline is expected to generate \$7.6 million annually in adjusted gross margin in 2022 and beyond.

#### ***Guernsey Power Station***

Guernsey Power Station and the Company's affiliate, Aspire Energy Express, entered into a precedent agreement for firm transportation capacity whereby Guernsey Power Station will construct a power generation facility and Aspire Energy Express will provide firm natural gas transportation service to this facility. Guernsey Power Station commenced construction of the project in October 2019. Aspire Energy Express completed construction of the gas transmission facilities to provide the firm transportation service to the power generation facility in the fourth quarter of 2021. This project is expected to produce adjusted gross margin of approximately \$1.4 million in 2022 and \$1.5 million in 2023 and beyond.

#### ***Southern Expansion***

Pending FERC authorization, Eastern Shore plans to install a new natural gas driven compressor skid unit at its existing Bridgeville, Delaware compressor station that will provide 7,300 Dts of incremental firm transportation pipeline capacity. The project is currently estimated to go into service in the fourth quarter of 2022. Eastern Shore expects the Southern Expansion project to generate annual adjusted gross margin of \$0.6 million in 2022 and \$2.3 million in 2023 and thereafter.

#### ***Winter Haven Expansion***

In May 2021, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with CFG for an incremental 6,800 Dts/d of firm service in the Winter Haven, Florida area. As part of this agreement, Peninsula Pipeline will construct a new interconnect with FGT and a new regulator station for CFG. CFG will use the additional firm service to support new incremental load due to growth in the area, including providing service, most immediately, to a new can manufacturing facility, as well as reliability and operational benefits to CFG's existing distribution system in the area. In connection with Peninsula Pipeline's new regulator station, CFG is also extending its distribution system to connect to the new station. We expect this expansion to generate additional adjusted gross margin of \$0.8 million beginning in 2022 and \$1.0 million in 2023 and beyond.

### ***Beachside Pipeline Expansion***

In June 2021, Peninsula Pipeline and Florida City Gas entered into a Transportation Service Agreement for an incremental 10,176 Dts/d of firm service in Indian River County, Florida, to support Florida City Gas' growth along the Indian River's barrier island. As part of this agreement, Peninsula Pipeline will construct approximately 11.3 miles of pipeline from its existing pipeline in the Sebastian, Florida, area east under the ICW and southward on the barrier island. We expect this expansion to generate additional annual adjusted gross margin of \$2.5 million in 2023 and beyond.

### **CNG Transportation**

Marlin Gas Services provides CNG temporary hold services, contracted pipeline integrity services, emergency services for damaged pipelines and specialized gas services for customers who have unique requirements. For the year ended December 31, 2021, Marlin Gas Services generated additional adjusted gross margin of \$0.3 million compared to the year ended December 31, 2020. We estimate that Marlin Gas Services will generate annual adjusted gross margin of approximately \$8.5 million in 2022, and \$9.5 million in 2023, with potential for additional growth in future years. Marlin Gas Services continues to actively expand the territories it serves, as well as leverage its patented technology to serve other markets, including pursuing liquefied natural gas transportation opportunities and renewable natural gas transportation opportunities from diverse supply sources to various pipeline interconnection points, as further outlined below.

### **RNG Transportation**

#### ***Noble Road Landfill RNG Project***

In September 2020, Fortistar and Rumpke Waste & Recycling announced commencement of construction of the Noble Road Landfill RNG Project in Shiloh, Ohio. The project includes the construction of a new state-of-the-art facility that will utilize advanced, patented technology to treat landfill gas by removing carbon dioxide and other components to purify the gas and produce pipeline quality RNG. In October 2021, we announced that Aspire Energy had completed construction of its Noble Road Landfill RNG pipeline project, a 33.1-mile pipeline, which will transport RNG generated from the landfill to Aspire Energy's pipeline system, displacing conventionally produced natural gas. In conjunction with this expansion, Aspire Energy also upgraded an existing compressor station and installed two new metering and regulation sites. Once flowing, the RNG volume will represent nearly 10 percent of Aspire Energy's gas gathering volumes.

#### ***Bioenergy Devco***

In June 2020, our Delmarva natural gas operations and Bioenergy DevCo ("BDC"), a developer of anaerobic digestion facilities that create renewable energy and healthy soil products from organic material, entered into an agreement related to a project to extract RNG from poultry production waste. BDC and our affiliates are collaborating on this project in addition to several other project sites where organic waste can be converted into a carbon-negative energy source.

Marlin Gas Services will transport the RNG created from the organic waste from the BDC facility to an Eastern Shore interconnection, where the sustainable fuel will be introduced into our transmission system and ultimately distributed to our natural gas customers.

#### ***CleanBay Project***

In July 2020, our Delmarva natural gas operations and CleanBay Renewables Inc. ("CleanBay") announced a new partnership to bring RNG to our operations. As part of this partnership, we will transport the RNG produced at CleanBay's planned Westover, Maryland bio-refinery, to our natural gas infrastructure in the Delmarva Peninsula region. Eastern Shore and Marlin Gas Services, will transport the RNG from CleanBay to our Delmarva natural gas distribution system where it is ultimately delivered to the Delmarva natural gas distribution end use customers.



At the present time, we expect to generate adjusted gross margin of \$1.0 million in 2022 and beyond from renewable natural gas transportation. As we continue to finalize contract terms associated with some of these projects, additional information will be provided regarding incremental margin at a future time.

### **Acquisitions**

#### ***Diversified Energy***

On December 15, 2021, Sharp Energy acquired the propane operating assets of Diversified Energy Company for approximately \$37.5 million net of cash acquired. There are multiple strategic benefits to this acquisition including it: (i) expands the Company's propane territory into North Carolina and South Carolina while also expanding our existing footprint in Pennsylvania and Virginia, and (ii) includes an established customer base with opportunities for future growth. Through this acquisition, the Company adds approximately 19,000 residential, commercial and agricultural customers, along with distribution of approximately 10.0 million gallons of propane annually. For the year ended December 31, 2021, Diversified Energy contributed \$0.6 million in adjusted gross margin and is expected to generate \$11.3 million of additional adjusted gross margin in 2022 and \$12.0 million in 2023.

#### ***Elkton Gas***

In July 2020, we closed on the acquisition of Elkton Gas, which provides natural gas distribution service to approximately 7,000 residential and commercial customers within a franchised area of Cecil County, Maryland. The purchase price was approximately \$15.6 million, which included \$0.6 million of working capital. Elkton Gas' territory is contiguous to our franchised service territory in Cecil County, Maryland. We generated \$2.2 million in additional adjusted gross margin from Elkton Gas for the year ended December 31, 2021 and estimates that this acquisition will generate adjusted gross margin of approximately \$3.7 million in 2022 and growing each year thereafter, as the distribution system serving Cecil County further expands to meet demand.

#### ***Western Natural Gas***

In October 2020, Sharp acquired certain propane operating assets of Western Natural Gas, which provides propane distribution service throughout Jacksonville, Florida and the surrounding communities, for approximately \$6.7 million, net of cash acquired. The Company generated \$1.4 million in additional adjusted gross margin from Western Natural Gas in 2021 and estimates that this acquisition will generate adjusted gross margin of approximately \$2.0 million in 2022 with additional margin growth expected in future years as we further expand our presence.

#### ***Escambia Meter Station***

In June 2021, Peninsula Pipeline purchased the Escambia Meter Station from Florida Power and Light and entered into a Transportation Service Agreement with Gulf Power Company to provide up to 530,000 Dts/d of firm service from an interconnect with FGT to Florida Power & Light's Crist Lateral pipeline. The Florida Power & Light Crist Lateral provides gas supply to their natural gas fired power plant owned by Florida Power & Light in Pensacola, Florida. The Company generated \$0.6 million in additional adjusted gross margin in 2021 and estimates that this acquisition will generate adjusted gross margin of approximately \$1.0 million in 2022 and beyond.

### **Regulatory Initiatives**

#### ***Florida GRIP***

Florida GRIP is a natural gas pipe replacement program approved by the Florida PSC that allows automatic recovery, through rates, of costs associated with the replacement of mains and services. Since the program's inception in August 2012, the Company has invested \$189.5 million of capital expenditures to replace 348 miles of qualifying distribution mains, including \$23.6 million and \$21.0 million of new pipes during 2021 and 2020, respectively. GRIP generated additional gross margin of \$1.8 million for the year ended 2021 compared to 2020. We are currently projecting to complete this program in 2022 and expect to generate adjusted gross margin of \$18.8 million and \$19.5 million in 2022 and 2023, respectively. The adjusted gross margin on GRIP investments will continue until the Company requests the remaining net GRIP investment, and the associated expenses, be included in its next base rate proceeding.

### ***Hurricane Michael***

In October 2018, Hurricane Michael passed through FPU's electric distribution operation's service territory in Northwest Florida and caused widespread and severe damage to FPU's infrastructure resulting in 100 percent of its customers in the Northwest Florida service territory losing electrical service.

In September 2020, the Florida PSC approved a settlement agreement between FPU and the Office of the Public Counsel regarding final cost recovery and rates associated with Hurricane Michael. Previously, in late 2019, the Florida PSC approved an interim rate increase, subject to refund, effective January 1, 2020, associated with the restoration effort following Hurricane Michael. The Company fully reserved these interim rates, pending a final resolution and settlement of the limited proceeding. The settlement agreement allowed us to: (a) refund the over-collection of interim rates through the fuel clause; (b) record regulatory assets for storm costs in the amount of \$45.8 million including interest which will be amortized over six years; (c) recover these storm costs through a surcharge for a total of \$7.7 million annually; and (d) collect an annual increase in revenue of \$3.3 million to recover capital costs associated with new plant investments and a regulatory asset for the cost of removal and unrecovered plant costs. The new base rates and storm surcharge were effective on November 1, 2020. The following table summarizes the impact of Hurricane Michael regulatory proceeding for the years ended December 31, 2021 and 2020:

<i>(in thousands)</i>	<b>For the Year Ended December 31, 2021</b>	<b>For the Year Ended December 31, 2020</b>
Adjusted Gross Margin	\$ 11,492	\$ 10,864
Depreciation	1,218	1,184
Amortization of regulatory assets	(8,317)	(8,317)
Operating income	4,393	3,731
Amortization of liability associated with interest expense	1,207	1,475
Pre-tax income	5,600	5,206
Income tax expense	(1,484)	(1,403)
Net income	<u>\$ 4,116</u>	<u>\$ 3,803</u>

### ***Capital Cost Surcharge Programs***

In December 2019, the FERC approved Eastern Shore's capital cost surcharge to become effective January 1, 2020. The surcharge, an approved item in the settlement of Eastern Shore's last general rate case, allows Eastern Shore to recover capital costs associated with mandated highway or railroad relocation projects that required the replacement of existing Eastern Shore facilities. In 2021 there was \$0.7 million of adjusted gross margin was added pursuant to the program. Eastern Shore expects to produce adjusted gross margin of approximately \$2.0 million in 2022 and 2023 from relocation projects, which is ultimately dependent upon the timing of filings and the completion of construction.

### ***Elkton Gas STRIDE Plan***

In March 2021, Elkton Gas filed a STRIDE plan with the Maryland PSC. The STRIDE plan proposes to increase the speed of Elkton Gas' Aldyl-A pipeline replacement program and to recover the costs of the plan in the form of a fixed charge rider through a proposed 5-year surcharge. Under Elkton Gas' proposed STRIDE plan, the Aldyl-A pipelines would be replaced by 2023. In June 2021, we reached a settlement with the Maryland PSC Staff and the Maryland Office of the Peoples Counsel. The STRIDE plan went into service in September 2021 and is expected to generate \$0.3 million of additional adjusted gross margin in 2022 and \$0.4 million annually thereafter.

### ***COVID-19 Regulatory Proceeding***

In October 2020, the Florida PSC approved a joint petition of our natural gas and electric distribution utilities in Florida to establish a regulatory asset to record incremental expenses incurred due to COVID-19. The regulatory asset will allow us to seek recovery of these costs in the next base rate proceedings. In November 2020, the Office of Public Counsel filed a protest to the

order approving the establishment of this regulatory asset treatment. The Company's Florida regulated business units reached a settlement with Office of Public Counsel in June 2021. The settlement allowed the business units to establish a regulatory asset of \$2.1 million. This amount includes COVID-19 related incremental expenses for bad debt write-offs, personnel protective equipment, cleaning and business information services for remote work. Our Florida regulated business units will amortize the amount over two years beginning January 1, 2022 and recover the regulatory asset through the Purchased Gas Adjustment and Swing Service mechanisms for the natural gas business units and through the Fuel Purchased Power Cost Recovery clause for the electric division. This results in annual additional adjusted gross margin of \$1.0 million that will be offset by a corresponding amortization of regulatory asset expense for both 2022 and 2023.

### **Other Major Factors Influencing Adjusted Gross Margin**

#### ***Weather and Consumption***

Weather conditions accounted for increased adjusted gross margin of \$5.5 million in 2021 compared to 2020. Assuming normal temperatures, as detailed below, adjusted gross margin would have been higher by \$2.2 million. The following table summarizes heating degree day ("HDD") and cooling degree day ("CDD") variances from the 10-year average HDD/CDD ("Normal") for the years ended December 31, 2021 compared to 2020 and December 31, 2020 compared to 2019.

#### ***HDD and CDD Information***

	<b>For the Years Ended December 31,</b>					
	<b>2021</b>	<b>2020</b>	<b>Variance</b>	<b>2020</b>	<b>2019</b>	<b>Variance</b>
<b>Delmarva</b>						
Actual HDD	3,849	3,716	133	3,716	4,089	(373)
10-Year Average HDD ("Normal")	4,182	4,294	(112)	4,294	4,379	(85)
Variance from Normal	(333)	(578)		(578)	(290)	
<b>Florida <sup>(1)</sup></b>						
Actual HDD	829	745	84	745	740	5
10-Year Average HDD ("Normal")	839	933	(94)	933	967	(34)
Variance from Normal	(10)	(188)		(188)	(227)	
<b>Ohio</b>						
Actual HDD	5,138	5,218	(80)	5,218	5,500	(282)
10-Year Average HDD ("Normal")	5,621	5,701	(80)	5,701	5,983	(282)
Variance from Normal	(483)	(483)		(483)	(483)	
<b>Florida <sup>(1)</sup></b>						
Actual CDD	2,687	3,078	(391)	3,078	3,194	(116)
10-Year Average CDD ("Normal")	2,952	2,931	21	2,931	2,889	42
Variance from Normal	(265)	147		147	305	

<sup>(1)</sup> Prior year amounts have been revised to conform to the current period presentation.

#### ***Natural Gas Distribution Growth***

Customer growth for our natural gas distribution operations, as a result of the addition of new customers and the conversion of customers from alternative fuel sources to natural gas service, generated \$3.1 million of additional adjusted gross margin in 2021. The average number of residential customers served on the Delmarva Peninsula and Florida increased by approximately 4.5 percent and 4.7 percent, respectively, during 2021. On the Delmarva Peninsula, a larger percentage of the adjusted gross margin

growth was generated from residential growth given the expansion of gas into new housing communities and conversions to natural gas as our distribution infrastructure continues to build out. In Florida, as new communities continue to build out due to population growth and infrastructure is added to support the growth, there is increased load from both residential customers as well as new commercial and industrial customers. The details are provided in the following table:

	<b>Adjusted Gross Margin increase</b>	
	<b>For the Year Ended December 31, 2021</b>	
<i>(in thousands)</i>	<b>Delmarva Peninsula</b>	<b>Florida</b>
Customer growth:		
Residential	\$ 1,468	\$ 1,010
Commercial and industrial	278	328
<b>Total customer growth</b>	<b>\$ 1,746</b>	<b>\$ 1,338</b>

## REGULATED ENERGY

<b>For the Year Ended December</b>	<b>2021</b>	<b>2020</b>	<b>Increase (decrease)</b>	<b>2020</b>	<b>2019</b>	<b>Increase (decrease)</b>
<i>(in thousands)</i>						
Revenue	\$ 383,920	\$ 352,746	\$ 31,174	\$ 352,746	\$ 343,006	\$ 9,740
Natural gas and electric costs	100,737	91,994	8,743	91,994	102,803	(10,809)
Adjusted gross margin <sup>(1)</sup>	283,183	260,752	22,431	260,752	240,203	20,549
Operations & maintenance	108,300	104,379	3,921	104,379	102,099	2,280
Gain from a settlement	—	(130)	130	(130)	(130)	—
Depreciation & amortization	48,748	46,079	2,669	46,079	35,227	10,852
Other taxes	20,071	18,300	1,771	18,300	16,423	1,877
Other operating expenses	177,119	168,628	8,491	168,628	153,619	15,009
<b>Operating Income</b>	<b>\$ 106,064</b>	<b>\$ 92,124</b>	<b>\$ 13,940</b>	<b>\$ 92,124</b>	<b>\$ 86,584</b>	<b>\$ 5,540</b>

<sup>1)</sup> Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

### 2021 compared to 2020

Operating income for the Regulated Energy segment for 2021 was \$106.1 million, an increase of \$13.9 million, or 15.1 percent, compared to 2020. Higher operating income reflects continued pipeline expansions by Eastern Shore and Peninsula Pipeline, organic growth in the natural gas distribution businesses, increased consumption from a return toward pre-pandemic consumption levels and operating results from 2020 and 2021 acquisitions. We recorded higher depreciation, amortization and property taxes of \$4.3 million related to recent capital investments and net operating expenses of \$4.2 million. The increase was associated primarily with an increase in outside services, employee related costs and increased spending with the 2020 and 2021 acquisitions. In addition to these growth drivers, the increase in other operating expenses was also attributable to operations returning towards pre-pandemic conditions. Partially offsetting the increase was the establishment of regulatory assets for COVID-19 expenses approved by the various state PSCs of approximately \$2.4 million.

Items contributing to the year-over-year adjusted gross margin increase are listed in the following table:

(in thousands)

Eastern Shore and Peninsula Pipeline service expansions	\$ 7,168
Natural gas distribution customer growth (excluding service expansions)	3,084
Increased customer consumption - primarily due to return to pre-pandemic consumption	3,027
Contributions from 2020 and 2021 acquisitions	2,787
Florida GRIP	1,817
Increased customer consumption - primarily weather related	1,159
Improved results from electric operations	1,015
Eastern Shore capital relocation and non-service expansion projects	676
Sandpiper infrastructure rider associated with conversions	665
Other	1,033
<b>Year-over-year increase in adjusted gross margin</b>	<b>\$ 22,431</b>

The following narrative discussion provides further detail and analysis of the significant variances in adjusted gross margin detailed above.

#### *Eastern Shore and Peninsula Pipeline Service Expansions*

We generated increased earnings of \$5.1 million from Peninsula Pipeline's Western Palm Beach County and Callahan projects and \$2.1 million from Eastern Shore's Del-Mar Energy Pathway project.

#### *Natural Gas Distribution Customer Growth*

Organic growth within our natural gas distribution businesses improved operating results compared to the full year 2020. Residential customer growth was 4.5 percent on the Delmarva Peninsula and 4.7 percent in Florida compared to the prior year. On the Delmarva Peninsula, a larger percentage of our results was generated from residential growth given the expansion of gas into new communities and conversions, while in Florida, as gas heating is not a significant portion of residential use, a greater portion occurred in the commercial and industrial sectors.

#### *Consumption Increase – Return Towards Pre-pandemic Conditions*

Increased customer consumption, which reflects the ongoing return toward pre-pandemic conditions in our service territories as a result of the expiration of restrictions imposed to slow down the spread of COVID-19 increased adjusted gross margin by \$3.0 million.

#### *Contribution from Acquisitions*

The acquisition of Elkton Gas in July 2020 and the Escambia meter station in June 2021 increased adjusted gross margin by \$2.8 million.

#### *Florida GRIP*

Continued investment in the Florida GRIP generated additional adjusted gross margin of \$1.8 million.

#### *Increased Customer Consumption - Weather Related*

Adjusted gross margin increased by \$1.2 million due to colder weather and higher other consumption on the Delmarva Peninsula and in Florida in 2021 compared to 2020. The weather on the Delmarva Peninsula was 4 percent cooler in 2021 compared to 2020.

#### *Improved Results from Electric Operations*

Our electric operations generated additional adjusted gross margin of \$1.0 million due to increased consumption and growth.

#### *Eastern Shore Capital Relocation and Non-service Expansion Projects*

We generated additional adjusted gross margin of \$0.7 million from Eastern Shore's surcharge on capital spent on several governmental-mandated relocation and non-service expansion projects.

*Sandpiper Energy Infrastructure Rider Associated with Conversions*

Conversion of Sandpiper Energy's propane customers to natural gas customers generated additional adjusted gross margin of \$0.7 million.

The major components of the increase in other operating expenses are as follows:

(in thousands)

Depreciation, amortization and property tax costs due to new capital investments	\$	4,323
Outside services due to growth and a return toward pre-pandemic conditions		3,102
Payroll, benefits and other employee-related expenses		1,489
Operating expenses from the Elkton Gas acquisition		1,370
Regulatory deferral of COVID-19 expenses per PSCs orders		(2,377)
Other variances		584
<b>Period-over-period increase in other operating expenses</b>	<b>\$</b>	<b>8,491</b>

**2020 compared to 2019**

The results for the Regulated Energy segment for the year ended December 31, 2020 compared to 2019 are described in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our Annual Report on Form 10-K for the year ended December 31, 2020, which is incorporated herein by reference.

**UNREGULATED ENERGY**

<b>For the Year Ended December 31,</b>	<b>2021</b>	<b>2020</b>	<b>Increase (decrease)</b>	<b>2020</b>	<b>2019</b>	<b>Increase (decrease)</b>
<i>(in thousands)</i>						
Revenue	\$ 206,869	\$ 152,526	\$ 54,343	\$ 152,526	\$ 154,150	\$ (1,624)
Propane and natural gas costs	106,900	62,780	44,120	62,780	68,884	(6,104)
Adjusted gross margin <sup>(1)</sup>	99,969	89,746	10,223	89,746	85,266	4,480
Operations & maintenance	57,950	53,839	4,111	53,839	52,028	1,811
Depreciation & amortization	13,869	11,988	1,881	11,988	10,130	1,858
Other taxes	3,768	3,255	513	3,255	3,170	85
Other operating expenses	75,587	69,082	6,505	69,082	65,328	3,754
<b>Operating Income</b>	<b>\$ 24,382</b>	<b>\$ 20,664</b>	<b>\$ 3,718</b>	<b>\$ 20,664</b>	<b>\$ 19,938</b>	<b>\$ 726</b>

<sup>1)</sup> Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

**2021 Compared to 2020**

Operating income for the Unregulated Energy segment for 2021 was \$24.4 million, an increase of \$3.7 million compared to 2020. The higher operating income is a result of weather that was colder than 2020, higher retail propane margins per gallon and service fees, incremental adjusted gross margin from the propane acquisitions completed in 2020 and 2021, increased demand for Marlin Gas Services' CNG transportation services and increased customer consumption along with higher rates for Aspire Energy. These adjusted gross margin increases were partially offset by higher depreciation, amortization and property taxes related to recent capital investments and acquisitions, a return toward pre-pandemic conditions and a general increase in operating expenses to support growth in the business.

### Adjusted Gross Margin

Items contributing to the year-over-year increase in adjusted gross margin are listed in the following table:

(in thousands)

<b>Propane Operations</b>	
Increased customer consumption - primarily weather related	\$ 3,603
Increased retail propane margins per gallon and service fees	3,250
Acquisitions of Western Natural Gas and Diversified Energy (completed October 2020 and December 2021)	1,986
Increased wholesale propane margins per gallon	388
<b>Marlin Gas Services</b>	
Increased demand for CNG services	334
<b>Aspire Energy</b>	
Increased customer consumption - primarily weather related	757
Higher overall rates inclusive of natural gas liquid processing	325
Other variances	(420)
<b>Year-over-year increase in adjusted gross margin</b>	<b>\$ 10,223</b>

The following narrative discussion provides further detail and analysis of the significant items in the foregoing table.

#### ***Propane Operations***

- *Increased Customer Consumption Primarily Weather Related* - Adjusted gross margin increased by \$3.6 million for the Mid-Atlantic propane operations as weather on the Delmarva Peninsula was 4 percent colder in 2021 compared to 2020.
- *Increased Retail Propane Margins Per Gallon and Service Fees* - Adjusted gross margin increased by \$3.2 million, due to lower propane inventory costs and favorable market conditions as well as resuming the assessment of our customary service fees. These market conditions, which include competition with other propane suppliers, as well as the availability and price of alternative energy sources, may fluctuate based on changes in demand, supply and other energy commodity prices.
- *Acquisitions of Western Natural Gas and Diversified Energy* - We generated adjusted gross margin of \$1.4 million from Western Natural Gas which was acquired by Sharp in October 2020 and \$0.6 million from Diversified Energy which was acquired by Sharp in December 2021.
- *Increased Wholesale Propane Margins per Gallon* - Adjusted gross margin increased by \$0.4 million during 2021 over the same period in 2020, due to lower propane inventory costs and favorable market conditions. These conditions tend to fluctuate based on changes in demand, supply and other energy commodity prices.

#### ***Marlin Gas Services***

- Increased demand for Marlin Gas Services' CNG hold services improved operating results compared to 2020.

#### ***Aspire Energy***

- *Increased Customer Consumption Primarily Weather Related* - Adjusted gross margin increased by \$0.8 million due to higher consumption related to weather as compared to the prior year.
- *Improved Performance From Natural Gas Liquid Processing* - Adjusted gross margin increased by \$0.3 million, from natural gas liquid processing activities compared to 2020.

### Other Operating Expenses

Items contributing to the period-over-period increase in other operating expenses are listed in the following table:

(in thousands)

Depreciation, amortization and property tax costs due to new capital investments	\$	1,985
Operating expenses from Western Natural Gas and Diversified Energy acquisitions		1,130
Increased facilities and maintenance costs		1,036
Increased vehicle expenses		417
Insurance related costs (non-health)		395
Outside services due to growth and a return toward pre-pandemic conditions		364
Payroll, benefits and other employee-related expenses due to growth		311
Other variances		867
<b>Period-over-period increase in other operating expenses</b>	<b>\$</b>	<b>6,505</b>

### **2020 compared to 2019**

The results for the Unregulated Energy segment for the year ended December 31, 2020 compared to 2019 are described in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our Annual Report on Form 10-K for the year ended December 31, 2020, which is incorporated by reference.

### **Divestiture of PESCO**

During the fourth quarter of 2019, we sold PESCO's assets and contracts and accordingly have exited the natural gas marketing business. This was done in an effort to enable us to focus on the strategies that support our core energy delivery business. As a result, we began to report PESCO as discontinued operations during the third quarter of 2019 and excluded PESCO's performance from continuing operations for all periods presented and classified its assets and liabilities as held for sale, where applicable.

### **OTHER INCOME (EXPENSE), NET**

Other income (expense), net was \$1.7 million and \$3.2 million for 2021 and 2020, respectively. Other income (expense), net includes non-operating investment income (expense), interest income, late fees charged to customers, gains or losses from the sale of assets for our unregulated businesses and pension and other benefits expense. The decrease was primarily due to a higher level of asset sales in 2020 compared to 2021.

### **INTEREST CHARGES**

#### **2021 Compared to 2020**

Interest charges for 2021 decreased by \$1.6 million, compared to the same period in 2020. In the fourth quarter of 2020, the 9.08% FPU secured first mortgage bonds were terminated resulting in \$1.0 million in interest and fees associated with the early payoff. Interest expense, which included the expense associated with the bonds decreased by \$0.6 million due primarily to lower levels outstanding under our revolving credit facilities and lower interest rates on short-term borrowings. This decrease was offset by an increase of \$0.5 million primarily due to lower capitalized interest associated with growth projects and \$0.3 million of an amortization credit/reduction in interest expense associated with a regulatory liability that was established in connection with the Hurricane Michael regulatory proceeding settlement.

### **INCOME TAXES**

#### **2021 Compared to 2020**

Income tax expense from continuing operations was \$29.2 million for 2021 compared to \$23.5 million for 2020. Our effective income tax rates were 25.9 percent and 25.0 percent for the year ended December 31, 2021 and 2020, respectively. During the years ended December 31, 2021 and 2020 we implemented certain provisions of the CARES Act that allowed us to carryback net



operating losses into prior year periods where the federal income tax rate was higher. As a result, we recognized a \$0.9 million reduction in tax expense for the twelve months ended December 31, 2021 and a \$1.8 million reduction for the twelve months ended December 31, 2020. Excluding this impact of the CARES Act, our effective tax rates for the years ended December 31, 2021 and 2020 were 26.8 percent and 26.9 percent, respectively.

## LIQUIDITY AND CAPITAL RESOURCES

Our capital requirements reflect the capital-intensive and seasonal nature of our business and are principally attributable to investment in new plant and equipment, retirement of outstanding debt and seasonal variability in working capital. We rely on cash generated from operations, short-term borrowings, and other sources to meet normal working capital requirements and to temporarily finance capital expenditures. We may also issue long-term debt and equity to fund capital expenditures and to maintain our capital structure within our target capital structure range. We maintain an effective shelf registration statement with the SEC for the issuance of shares of common stock under various types of equity offerings, including shares of common stock under our ATM equity program, as well as an effective registration statement with respect to the DRIP. Depending on our capital needs and subject to market conditions, in addition to other possible debt and equity offerings, we may consider issuing additional shares under the direct share purchase component of the DRIP and/or under the ATM equity program. Beginning in the third quarter of 2020, we issued shares of common stock under both the DRIP and the ATM equity program.

Our energy businesses are weather-sensitive and seasonal. We normally generate a large portion of our annual net income and subsequent increases in our accounts receivable in the first and fourth quarters of each year due to significant volumes of natural gas, electricity, and propane delivered by our distribution operations, and our natural gas transmission operations to customers during the peak heating season. In addition, our natural gas and propane inventories, which usually peak in the fall months, are largely drawn down in the heating season and provide a source of cash as the inventory is used to satisfy winter sales demand.

Capital expenditures for investments in new or acquired plant and equipment are our largest capital requirements. Our capital expenditures were \$227.8 million in 2021.

The following table shows total capital expenditures for the year ended December 31, 2021 by segment and by business line:

<i>(dollars in thousands)</i>	<b>For the Year Ended December 31, 2021</b>
<b>Regulated Energy:</b>	
Natural gas distribution	\$ 78,084
Natural gas transmission	55,149
Electric distribution	6,500
Total Regulated Energy	139,733
<b>Unregulated Energy:</b>	
Propane distribution	46,023
Energy transmission	20,101
Other unregulated energy	15,527
Total Unregulated Energy	81,651
<b>Other:</b>	
Corporate and other businesses	6,425
Total Other	6,425
<b>Total 2021 Capital Expenditures</b>	<b>\$ 227,809</b>

In the table below, we have provided a range of our forecasted capital expenditures for 2022:

	Estimate for Fiscal 2022	
	Low	High
<i>(dollars in thousands)</i>		
<b>Regulated Energy:</b>		
Natural gas distribution	\$ 87,000	\$ 92,000
Natural gas transmission	60,000	67,000
Electric distribution	7,000	12,000
Total Regulated Energy	154,000	171,000
<b>Unregulated Energy:</b>		
Propane distribution	10,000	14,000
Energy transmission	5,000	6,000
Other unregulated energy	4,000	5,000
Total Unregulated Energy	19,000	25,000
<b>Other:</b>		
Corporate and other businesses	2,000	4,000
Total Other	2,000	4,000
<b>Total 2022 Forecasted Capital Expenditures</b>	<b>\$ 175,000</b>	<b>\$ 200,000</b>

The 2022 forecast, excluding acquisitions, includes capital expenditures for the following: Pipeline expansions related to the Eastern Shore Southern expansion and the Florida Beachside Pipeline as well as amounts for the expansion into Somerset County, Maryland. Furthermore, the 2022 forecast includes continued expenditures under the Florida GRIP, the capital cost surcharge program and the Elkton Gas STRIDE program as well as further expansion of our natural gas distribution and transmission systems, information technology systems and other strategic initiatives and investments.

The capital expenditure projection is subject to continuous review and modification. Actual capital requirements may vary from the above estimates due to a number of factors, including changing economic conditions, capital delays because of COVID-19 that are greater than currently anticipated, customer growth in existing areas, regulation, new growth or acquisition opportunities, availability of capital and other factors discussed in Item 1A. *Risk Factors*. Historically, actual capital expenditures have typically lagged behind the budgeted amounts.

The timing of capital expenditures can vary based on delays in regulatory approvals, securing environmental approvals and other permits. The regulatory application and approval process has lengthened in the past few years, and we expect this trend to continue.

### Capital Structure

We are committed to maintaining a sound capital structure and strong credit ratings. This commitment, along with adequate and timely rate relief for our regulated energy operations, is intended to ensure our ability to attract capital from outside sources at a reasonable cost, which will benefit our customers, creditors, employees and stockholders.

The following tables present our capitalization, excluding and including short-term borrowings, as of December 31, 2021 and 2020 follows:

	December 31, 2021		December 31, 2020	
<i>(in thousands)</i>				
Long-term debt, net of current maturities	\$ 549,903	42 %	\$ 508,499	42 %
Stockholders' equity	774,130	58 %	697,085	58 %
Total capitalization, excluding short-term borrowings	\$ 1,324,033	100 %	\$ 1,205,584	100 %

	<u>December 31, 2021</u>		<u>December 31, 2020</u>	
<i>(in thousands)</i>				
Short-term debt	\$ 221,634	14 %	\$ 175,644	13 %
Long-term debt, including current maturities	567,866	36 %	522,099	37 %
Stockholders' equity	774,130	50 %	697,085	50 %
Total capitalization, including short-term borrowings	<u>\$ 1,563,630</u>	<u>100 %</u>	<u>\$ 1,394,828</u>	<u>100 %</u>

Our target ratio of equity to total capitalization, including short-term borrowings, is between 50 and 60 percent. Our equity to total capitalization ratio, including short-term borrowings, was approximately 50 percent as of December 31, 2021. We seek to align permanent financing with the in-service dates of capital projects. We may utilize more temporary short-term debt when the financing cost is attractive as a bridge to the permanent long-term financing or if the equity markets are volatile.

In 2021, we issued just over 0.1 million shares at an average price per share of \$125.71 and received net proceeds of \$15.2 million under the DRIP. In the third and fourth quarters of 2020, we issued 1.0 million shares of common stock through our DRIP and the ATM programs and received net proceeds of approximately \$83.0 million which were added to the general funds and then used to pay down short-term borrowing. See Note 16, *Stockholders' Equity*, in the consolidated financial statements for additional information on commissions and fees paid in connection with these issuances.

### ***Uncollateralized Senior Notes***

All of our Senior Notes require periodic principal and interest payments as specified in each note. They also contain various restrictions. The most stringent restrictions state that we must maintain equity of at least 40 percent of total capitalization (including short-term borrowings), and the fixed charge coverage ratio must be at least 1.2 times. The most recent Senior Notes issued since September 2013 also contain a restriction that we must maintain an aggregate net book value in our regulated business assets of at least 50 percent of our consolidated total assets. Failure to comply with those covenants could result in accelerated due dates and/or termination of the Senior Note agreements.

Certain Uncollateralized Senior Notes contain a "restricted payments" covenant as defined in the respective note agreements. The most restrictive covenants of this type are included within the 5.93 percent Senior Note, due October 31, 2023. The covenant provides that we cannot pay or declare any dividends or make any other restricted payments in excess of the sum of \$10.0 million, plus our consolidated net income accrued on and after January 1, 2003. As of December 31, 2021, the cumulative consolidated net income base was \$664.5 million, offset by restricted payments of \$289.4 million, leaving \$375.1 million of cumulative net income free of restrictions.

### ***Shelf Agreements***

We have entered into Shelf Agreements with Prudential and MetLife, whom are under no obligation to purchase any unsecured debt. The following table summarizes our Shelf Agreements at December 31, 2021:

<b>Shelf Agreement</b>	<b>Total Borrowing Capacity</b>	<b>Less: Amount of Debt Issued</b>	<b>Less: Unfunded Commitments</b>	<b>Remaining Borrowing Capacity</b>
<i>(in thousands)</i>				
Prudential Shelf Agreement <sup>(1)</sup>	\$ 370,000	\$ (220,000)	—	\$ 150,000
MetLife Shelf Agreement <sup>(2)</sup>	150,000	—	(50,000)	100,000
Total	<u>\$ 520,000</u>	<u>\$ (220,000)</u>	<u>\$ (50,000)</u>	<u>\$ 250,000</u>

<sup>(1)</sup> The Prudential and MetLife Shelf Agreements expire in April 2023 and May 2023, respectively.

<sup>(2)</sup> Unfunded commitments of \$50 million reflects Senior Notes expected to be issued on or before March 15, 2022.

The Senior Notes, Shelf Agreements and Shelf Notes set forth certain business covenants to which we are subject when any note is outstanding, including covenants that limit or restrict our ability, and the ability of our subsidiaries, to incur indebtedness, or place or permit liens and encumbrances on any of our property or the property of our subsidiaries.

### **Short-Term Borrowings**

We are authorized by our Board of Directors to borrow up to \$400.0 million of short-term debt, as required. At December 31, 2021 and 2020, we had \$221.6 million and \$175.6 million, respectively, of short-term borrowings outstanding at a weighted average interest rate of 0.83 percent and 1.28 percent, respectively.

In August 2021, we amended and restated our Revolver into a multi-tranche facility totaling \$400.0 million with multiple participating lenders. The two tranches of the facility consist of a \$200.0 million 364-day short-term debt tranche and a \$200.0 million five-year tranche, both of which have three one-year extension options, which can be authorized by our Chief Financial Officer. We are eligible to establish the repayment term for individual borrowings under the five year tranche of the facility and to the extent that an individual loan under the revolver exceeded 12 months, the outstanding balance would be classified as a component of long-term debt.

The availability of funds under the Revolver is subject to conditions specified in the credit agreement, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in the Revolver to maintain, at the end of each fiscal year, a funded indebtedness ratio of no greater than 65 percent. As of December 31, 2021, we are in compliance with this covenant.

The 364-day tranche of the Revolver expires in August 2022 and the five-year tranche expires in August 2026. Both tranches are available to provide funds for our short-term cash needs to meet seasonal working capital requirements and to temporarily fund portions of our capital expenditures. Borrowings under both tranches of the Revolver are subject to a pricing grid, including the commitment fee and the interest rate charged. Our pricing is adjusted each quarter based upon a total indebtedness to total capitalization ratio. As of December 31, 2021, the pricing under the 364-day tranche of the Revolver does not include an unused commitment fee and maintains an interest rate of 0.70 percent over LIBOR. As of December 31, 2021, the pricing under the five-year tranche of the Revolver included an unused commitment fee of 0.09 percent and an interest rate of 0.95 percent over LIBOR.

Our total available credit under the Revolver at December 31, 2021 was \$173.1 million. As of December 31, 2021, we had issued \$5.3 million in letters of credit to various counterparties under the syndicated Revolver. These letters of credit are not included in the outstanding short-term borrowings and we do not anticipate they will be drawn upon by the counterparties. The letters of credit reduce the available borrowings under our syndicated Revolver.

In the fourth quarter of 2020, we entered into two \$30.0 million interest rate swaps with a total notional amount of \$60.0 million through December 2021 with pricing of 0.20 percent and 0.205 percent for the period associated with our outstanding borrowing under the Revolver. In February 2021, we entered into an additional interest rate swap with a notional amount of \$40.0 million through December 2021 with pricing of 0.17 percent. As of December 31, 2021 all of our interests rate swaps had expired and we had not entered into any new swaps.

Key statistics regarding our unsecured short-term credit facilities (our Revolver and previous bilateral lines of credit and revolving credit facility) for the years ended December 31, 2021, 2020 and 2019 are as follows:

<i>(in thousands)</i>	<b>2021</b>	<b>2020</b>	<b>2019</b>
Average borrowings during the year	\$ <b>182,305</b>	\$ 230,526	\$ 257,587
Weighted average interest rate for the year	<b>1.03 %</b>	1.50 %	3.11 %
Maximum month-end borrowings	\$ <b>226,097</b>	\$ 284,914	\$ 302,379

## Cash Flows

The following table provides a summary of our operating, investing and financing cash flows for the years ended December 31, 2021, 2020 and 2019:

	For the Year Ended December 31,		
	2021	2020	2019
<i>(in thousands)</i>			
Net cash provided by (used in):			
Operating activities	\$ 150,504	\$ 158,916	\$ 102,964
Investing activities	(223,023)	(181,631)	(186,587)
Financing activities	73,996	19,229	84,519
Net (decrease) increase in cash and cash equivalents	1,477	(3,486)	896
Cash and cash equivalents—beginning of period	3,499	6,985	6,089
Cash and cash equivalents—end of period	\$ 4,976	\$ 3,499	\$ 6,985

### Cash Flows Provided by Operating Activities

Changes in our cash flows from operating activities are attributable primarily to changes in net income, adjusted for non-cash items, such as depreciation and changes in deferred income taxes, and changes in working capital. Working capital requirements are determined by a variety of factors, including weather, the prices of natural gas, electricity and propane, the timing of customer collections, payments for purchases of natural gas, electricity and propane, and deferred fuel cost recoveries.

We normally generate a large portion of our annual net income and related increases in our accounts receivable in the first and fourth quarters of each year due to significant volumes of natural gas and propane delivered to customers during the peak heating season by our natural gas and propane operations and our natural gas supply, gathering and processing operation. In addition, our natural gas and propane inventories, which usually peak in the fall months, are largely drawn down in the heating season and provide a source of cash as the inventory is used to satisfy winter sales demand.

During 2021, net cash provided by operating activities was \$150.5 million. Operating cash flows were primarily impacted by the following:

- Net income, adjusted for non-cash adjustments, provided a \$162.3 million source of cash;
- An increased level of deferred taxes associated with incremental tax depreciation from growth investments resulted in a source of cash of \$26.7 million;
- Changes in net regulatory assets and liabilities due primarily to the change in fuel costs collected through the various cost recovery mechanisms generated an \$18.5 million use of cash;
- Working capital changes, impacted primarily by propane inventory purchases and hedging activities, resulted in a \$15.4 million use of cash; and
- An increase in income tax receivables reduced cash inflows by \$4.6 million.

### Cash Flows Used in Investing Activities

Net cash used in investing activities totaled \$223.0 million during the year ended December 31, 2021. Key investing activities contributing to the cash flow change included:

- Cash used to pay for capital expenditures was \$186.9 million for 2021; and
- Net cash of \$36.4 million was used to acquire certain propane operating assets of Diversified Energy in 2021.

### Cash Flows Provided by Financing Activities

Net cash provided by financing activities totaled \$74.0 million for the year ended December 31, 2021. Net cash provided by financing activities:

- Net increase in borrowings under lines of credit of \$46.6 million to support working capital needs and short-term capital spending;

- Net increase in long-term debt borrowings resulted in a source of cash of \$45.7 million to permanently finance investment in growth initiatives;
- Source of cash of \$15.9 million from issuance of stock under the DRIP; and
- A use of cash of \$31.5 million for dividend payments in 2021.

## CONTRACTUAL OBLIGATIONS

We have the following contractual obligations and other commercial commitments as of December 31, 2021:

<b>Contractual Obligations</b>	<b>Payments Due by Period</b>				
	<b>2022</b>	<b>2023-2024</b>	<b>2025-2026</b>	<b>After 2026</b>	<b>Total</b>
<i>(in thousands)</i>					
Long-term debt <sup>(1)</sup>	\$ 17,962	\$ 39,988	\$ 60,078	\$ 450,750	\$ 568,778
Operating leases <sup>(2)</sup>	2,019	3,574	2,226	3,668	11,487
Purchase obligations <sup>(3)</sup>					
Transmission capacity	35,368	68,183	56,566	147,899	308,016
Storage capacity	2,741	1,391	612	383	5,127
Commodities	45,066	—	—	—	45,066
Electric supply	6,382	12,838	12,936	25,921	58,077
Unfunded benefits <sup>(4)</sup>	315	611	583	1,265	2,774
Funded benefits <sup>(5)</sup>	2,104	3,607	3,607	3,052	12,370
<b>Total Contractual Obligations</b>	<b>\$ 111,957</b>	<b>\$ 130,192</b>	<b>\$ 136,608</b>	<b>\$ 632,938</b>	<b>\$ 1,011,695</b>

<sup>(1)</sup> This represents principal payments on long-term debt. See *Item 8, Financial Statements and Supplementary Data*, Note 13, *Long-Term Debt*, for additional information. The expected interest payments on long-term debt are \$18.8 million, \$36.0 million, \$32.8 million and \$90.2 million, respectively, for the periods indicated above. Expected interest payments for all periods total \$177.8 million.

<sup>(2)</sup> See *Item 8, Financial Statements and Supplementary Data*, Note 15, *Leases*, for additional information.

<sup>(3)</sup> See *Item 8, Financial Statements and Supplementary Data*, Note 21, *Other Commitments and Contingencies*, for additional information.

<sup>(4)</sup> These amounts associated with our unfunded post-employment and post-retirement benefit plans are based on expected payments to current retirees and assume a retirement age of 62 for currently active employees. There are many factors that would cause actual payments to differ from these amounts, including early retirement, future health care costs that differ from past experience and discount rates implicit in calculations. See *Item 8, Financial Statements and Supplementary Data*, Note 17, *Employee Benefit Plans*, for additional information on the plans.

<sup>(5)</sup> We have recorded long-term liabilities of \$8.3 million at December 31, 2021 for the FPU qualified, defined benefit pension plan. The assets funding this plan is in a separate trust and is not considered assets of ours or included in our balance sheets. The Contractual Obligations table above includes \$0.3 million, reflecting the payments we expect to make to the trust funds in 2022. Additional contributions may be required in future years based on the actual return earned by the plan assets and other actuarial assumptions, such as the discount rate and long-term expected rate of return on plan assets. See *Item 8, Financial Statements and Supplementary Data*, Note 17, *Employee Benefit Plans*, for further information on the plans. Additionally, the Contractual Obligations table above includes deferred compensation obligations totaling \$12.1 million, funded with Rabbi Trust assets in the same amount. The Rabbi Trust assets are recorded under Investments on the consolidated balance sheets. We assume a retirement age of 65 for purposes of distribution from this trust.

## OFF-BALANCE SHEET ARRANGEMENTS

Our Board of Directors has authorized us to issue corporate guarantees securing obligations of our subsidiaries and to obtain letters of credit securing our subsidiaries' obligations. The maximum authorized liability under such guarantees and letters of credit as of December 31, 2021 was \$20.0 million. The aggregate amount guaranteed at December 31, 2021 was \$13.1 million, with the guarantees expiring on various dates through December 1, 2022.

As of December 31, 2021, we have issued letters of credit totaling approximately \$5.3 million related to the electric transmission services for FPU's electric division, the firm transportation service agreement between TETLP and our Delaware and Maryland divisions, the capacity agreement between NEXUS and Aspire, and our current and previous primary insurance carriers. These letters of credit have various expiration dates through October 25, 2022. There have been no draws on these letters of credit as of December 31, 2021. We do not anticipate that the counterparties will draw upon these letters of credit, and we expect that they will be renewed to the extent necessary in the future. Additional information is presented in *Item 8, Financial Statements and Supplementary Data*, Note 21, *Other Commitments and Contingencies* in the consolidated financial statements.

## **CRITICAL ACCOUNTING ESTIMATES**

We prepare our financial statements in accordance with GAAP. Application of these accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingencies during the reporting period. We base our estimates on historical experience and on various assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Since a significant portion of our businesses are regulated and the accounting methods used by these businesses must comply with the requirements of the regulatory bodies, the choices available are limited by these regulatory requirements. In the normal course of business, estimated amounts are subsequently adjusted to actual results that may differ from the estimates.

### ***Regulatory Assets and Liabilities***

As a result of the ratemaking process, we record certain assets and liabilities in accordance with ASC Topic 980, *Regulated Operations*, and consequently, the accounting principles applied by our regulated energy businesses differ in certain respects from those applied by the unregulated businesses. Amounts are deferred as regulatory assets and liabilities when there is a probable expectation that they will be recovered in future revenues or refunded to customers as a result of the regulatory process. This is more fully described in Item 8, *Financial Statements and Supplementary Data*, Note 2, *Summary of Significant Accounting Policies*, in the consolidated financial statements. If we were required to terminate the application of ASC Topic 980, we would be required to recognize all such deferred amounts as a charge or a credit to earnings, net of applicable income taxes. Such an adjustment could have a material effect on our results of operations.

### ***Valuation of Environmental Liabilities and Related Regulatory Assets***

As more fully described in Item 8, *Financial Statements and Supplementary Data*, Note 20, *Environmental Commitments and Contingencies*, in the consolidated financial statements, we are currently participating in the investigation, assessment or remediation of former MGP sites for which we have sought or will seek regulatory approval to recover through rates the estimated costs of remediation and related activities. Amounts have been recorded as environmental liabilities based on estimates of future costs to remediate these sites, which are provided by independent consultants.

### ***Financial Instruments***

We utilize financial instruments to mitigate commodity price risk associated with fluctuations of natural gas, electricity and propane and to mitigate interest rate risk. We continually monitor the use of these instruments to ensure compliance with our risk management policies and account for them in accordance with GAAP, such that every derivative instrument is recorded as either an asset or a liability measured at its fair value. It also requires that changes in the derivatives' fair value are recognized in the current period earnings unless specific hedge accounting criteria are met. If these instruments do not meet the definition of derivatives or are considered "normal purchases and normal sales," they are accounted for on an accrual basis of accounting.

Additionally, GAAP also requires us to classify the derivative assets and liabilities based on the lowest level of input that is significant to the fair value measurement. Our assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the fair value of the assets and liabilities and their placement within the fair value hierarchy.

We determined that certain propane put options, call options, swap agreements and interest rate swap agreements met the specific hedge accounting criteria. We also determined that most of our contracts for the purchase or sale of natural gas, electricity and propane either: (i) did not meet the definition of derivatives because they did not have a minimum purchase/sell requirement, or (ii) were considered "normal purchases and normal sales" because the contracts provided for the purchase or sale of natural gas, electricity or propane to be delivered in quantities that we expect to use or sell over a reasonable period of time in the normal course of business. Accordingly, these contracts were accounted for on an accrual basis of accounting.

Additional information about our derivative instruments is disclosed in Item 8, *Financial Statements and Supplementary Data*, Note 8, *Derivative Instruments*, in the consolidated financial statements.

### ***Operating Revenues***

Revenues for our natural gas and electric distribution operations are based on rates approved by the PSC of each state in which we operate. Customers' base rates may not be changed without formal approval by these PSCs. However, the PSCs authorized our regulated operations to negotiate rates, based on approved methodologies, with customers that have competitive alternatives. Eastern Shore's revenues are based on rates approved by the FERC. The FERC has also authorized Eastern Shore to negotiate rates above or below the FERC-approved maximum rates, which customers can elect as an alternative to negotiated rates.

Peninsula Pipeline, our Florida intrastate pipeline subsidiary that is subject to regulation by the Florida PSC, has negotiated firm transportation service contracts with third-party customers and with certain affiliates.

For regulated deliveries of natural gas, electricity and propane, we read meters and bill customers on monthly cycles that do not coincide with the accounting periods used for financial reporting purposes. We accrue unbilled revenues for natural gas and electricity that have been delivered, but not yet billed, at the end of an accounting period to the extent that they do not coincide. We estimate the amount of the unbilled revenue by jurisdiction and customer class. A similar computation is made to accrue unbilled revenues for propane customers with meters, such as community gas system customers, whose billing cycles do not coincide with the accounting periods.

Our Ohio natural gas transmission/supply operation recognizes revenues based on actual volumes of natural gas shipped, using contractual rates, which are based upon index prices that are published monthly.

Eight Flags records revenues based on the amount of electricity and steam generated and sold to its customers.

Our mobile compressed natural gas operation recognizes revenue for CNG services at the end of each calendar month for services provided during the month based on agreed upon rates for labor, equipment utilized, costs incurred for natural gas compression, miles driven, mobilization and demobilization fees.

Each of our natural gas distribution operations in Delaware and Maryland, our bundled natural gas distribution service in Florida and our electric distribution operation in Florida has a fuel cost recovery mechanism. This mechanism provides a method of adjusting billing rates to reflect changes in the cost of purchased fuel. The difference between the current cost of fuel purchased and the cost of fuel recovered in billed rates is deferred and accounted for as either unrecovered fuel cost or amounts payable to customers. Generally, these deferred amounts are recovered or refunded within one year.

We charge flexible rates to industrial interruptible customers on our natural gas distribution systems to compete with the price of alternative fuel that they can use. Neither we, nor any of our interruptible customers, are contractually obligated to deliver or receive natural gas on a firm service basis.

### ***Allowance for Credit Losses***

An allowance for expected credit losses is recorded against amounts due to reduce the net receivable balance to the amount we reasonably expect to collect based upon our collections experience, the condition of the overall economy and our assessment of our customers' inability or reluctance to pay. If circumstances change, however, our estimate of the recoverability of accounts receivable may also change. Circumstances which could affect our estimates include, but are not limited to, customer credit issues, the level of natural gas, electricity and propane prices, impacts from pandemics and general economic conditions. Accounts are written off once they are deemed to be uncollectible.

### ***Goodwill and Other Intangible Assets***

We test goodwill for impairment at least annually in December. The annual impairment testing for 2021 indicated no impairment of goodwill. Additional information is presented in Item 8, *Financial Statements and Supplementary Data*, Note 11, *Goodwill and Other Intangible Assets*, in the consolidated financial statements.



### ***Other Assets Impairment Evaluations***

We periodically evaluate whether events or circumstances have occurred which indicate that long-lived assets may not be recoverable. When events or circumstances indicate that an impairment is present, we record an impairment loss equal to the excess of the asset's carrying value over its fair value, if any.

### ***Pension and Other Postretirement Benefits***

Pension and other postretirement plan costs and liabilities are determined on an actuarial basis and are affected by numerous assumptions and estimates including the market value of plan assets, estimates of the expected returns on plan assets, assumed discount rates, the level of contributions made to the plans, and current demographic and actuarial mortality data. The assumed discount rates and the expected returns on plan assets are the assumptions that generally have the most significant impact on the pension costs and liabilities. The assumed discount rates, the assumed health care cost trend rates and the assumed rates of retirement generally have the most significant impact on our postretirement plan costs and liabilities. Additional information is presented in Item 8, *Financial Statements and Supplementary Data*, Note 17, *Employee Benefit Plans*, in the consolidated financial statements, including plan asset investment allocation, estimated future benefit payments, general descriptions of the plans, significant assumptions, the impact of certain changes in assumptions, and significant changes in estimates.

During the fourth quarter of 2021, we formally terminated the Chesapeake Utilities Pension Plan. For 2021, actuarial assumptions include expected long-term rates of return on plan assets for FPU's pension plan of 6.00 percent and a discount rate of 2.75 percent. The discount rate was determined by management considering high-quality corporate bond rates, such as the Prudential curve index and the FTSE Index, changes in those rates from the prior year and other pertinent factors, including the expected lives of the plans and the availability of the lump-sum payment option. A 0.25 percent decrease in the discount rate could decrease our annual pension and postretirement costs by an immaterial amount, and a 0.25 percent increase could increase our annual pension and postretirement costs by an immaterial amount.

Actual changes in the fair value of plan assets and the differences between the actual return on plan assets and the expected return on plan assets could have a material effect on the amount of pension benefit costs that we ultimately recognize. A 0.25 percent change in the rate of return could change our annual pension cost by approximately \$0.1 million and would not have an impact on the postretirement and Chesapeake Utilities supplemental executive retirement pension plan ("Chesapeake SERP") because these plans are not funded.

### ***Tax-Related Contingency***

We account for uncertainty in income taxes in the consolidated financial statements only if it is more likely than not that an uncertain tax position is sustainable based on its technical merits. Recognizable tax positions are then measured to determine the amount of benefit recognized in the consolidated financial statements. We recognize penalties and interest related to unrecognized tax benefits as a component of other income.

We account for contingencies associated with taxes other than income when the likelihood of a loss is both probable and quantifiable. In assessing the likelihood of a loss, we do not consider the existence of current inquiries, or the likelihood of future inquiries, by tax authorities as a factor. Our assessment is based solely on our application of the appropriate statutes and the likelihood of a loss, assuming the proper inquiries are made by tax authorities.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

### **INTEREST RATE RISK**

Long-term debt is subject to potential losses based on changes in interest rates. We evaluate whether to refinance existing debt or permanently refinance existing short-term borrowings based in part on the fluctuation in interest rates. The fluctuation in interest rates expose us to potential increased cost we could incur when we issue debt instruments or to provide financing and liquidity for our business activities. We utilize interest rate swap agreements to mitigate short-term borrowing rate risk. Additional information about our long-term debt and short-term borrowing is disclosed in Note 13, *Long-Term Debt*, and Note 14, *Short-Term Borrowings*, respectively, in the consolidated financial statements.

## COMMODITY PRICE RISK

### *Regulated Energy Segment*

We have entered into agreements with various wholesale suppliers to purchase natural gas and electricity for resale to our customers. Our regulated energy distribution businesses that sell natural gas or electricity to end-use customers have fuel cost recovery mechanisms authorized by the PSCs that allow us to recover all of the costs prudently incurred in purchasing natural gas and electricity for our customers. Therefore, our regulated energy distribution operations have limited commodity price risk exposure.

### *Unregulated Energy Segment*

Our propane operations are exposed to commodity price risk as a result of the competitive nature of retail pricing offered to our customers. In order to mitigate this risk, we utilize propane storage activities and forward contracts for supply and sales activities.

We can store up to approximately 8.9 million gallons of propane (including leased storage and rail cars) during the winter season to meet our customers' peak requirements and to serve metered customers. Decreases in the wholesale price of propane may cause the value of stored propane to decline, particularly if we utilize fixed price forward contracts for supply. To mitigate the risk of propane commodity price fluctuations on the inventory valuation, we have adopted a Risk Management Policy that allows our propane distribution operation to enter into fair value hedges, cash flow hedges or other economic hedges of our inventory.

Aspire Energy is exposed to commodity price risk, primarily during the winter season, to the extent we are not successful in balancing our natural gas purchases and sales and have to secure natural gas from alternative sources at higher spot prices. In order to mitigate this risk, we procure firm capacity that meets our estimated volume requirements and we continue to seek out new producers in order to fulfill our natural gas purchase requirements.

The following table reflects the changes in the fair market value of financial derivatives contracts related to propane purchases and sales from December 31, 2020 to December 31, 2021:

<i>(in thousands)</i>	<b>Balance at December 31, 2020</b>	<b>Increase (Decrease) in Fair Market Value</b>	<b>Less Amounts Settled</b>	<b>Balance at December 31, 2021</b>
Sharp	\$ 3,182	\$ 9,802	\$ (6,651)	\$ 6,333

There were no changes in the methods of valuations during the year ended December 31, 2021.

The following is a summary of fair market value of financial derivatives as of December 31, 2021, by method of valuation and by maturity for each fiscal year period.

<i>(in thousands)</i>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>Total Fair Value</b>
Price based on Mont Belvieu - Sharp	\$ 3,574	\$ 1,983	\$ 776	\$ 6,333

## WHOLESALE CREDIT RISK

The Risk Management Committee reviews credit risks associated with counterparties to commodity derivative contracts prior to such contracts being approved.

Additional information about our derivative instruments is disclosed in Item 8, *Financial Statements and Supplementary Data*, Note 8, *Derivative Instruments*, in the consolidated financial statements.

**INFLATION**

Inflation affects the cost of supply, labor, products and services required for operations, maintenance and capital improvements. To help cope with the effects of inflation on our capital investments and returns, we periodically seek rate increases from regulatory commissions for our regulated operations and closely monitor the returns of our unregulated energy business operations. To compensate for fluctuations in propane gas prices, we adjust propane sales prices to the extent allowed by the market.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Chesapeake Utilities Corporation

#### Opinions on the Consolidated Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Chesapeake Utilities Corporation and Subsidiaries (the "Company") as of December 31, 2021 and 2020, the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows, for each of the years in the three-year period ended December 31, 2021, and the related notes and financial statement schedule listed in Item 15(a)2 (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2021, based on criteria established in *Internal Control - Integrated Framework: (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO").

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2021 and 2020, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2021, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2021, based on criteria established in *Internal Control - Integrated Framework: (2013)* issued by COSO.

#### Basis for Opinion

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

#### Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation

of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging subjective, or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing separate opinions on the critical audit matter or on the accounts or disclosures to which they relate.

### **Goodwill Impairment Assessment - Energy Transmission and Supply Services (Aspire Energy), Mid-Atlantic Propane Operations, Florida Propane Operations and Marlin Gas Services - Unregulated Energy Segment - Refer to Notes 1 and 11 to the consolidated financial statements**

#### *Critical Audit Matter Description*

As described in Notes 1 and 11 to the consolidated financial statements, the Company has recorded approximately \$37.0 million of goodwill within the Unregulated Energy reportable segment as of December 31, 2021, all of which relates to the four reporting units listed above. To test goodwill for impairment, the Company uses a present value technique based on discounted cash flows to estimate the fair value of its reporting units. Management's testing of goodwill for December 31, 2021 indicated no impairment.

We determined the goodwill impairment assessment for the four reporting units listed above was a critical audit matter because the fair value estimates require significant estimates and assumptions by management, including those relating to future revenue and operating margin forecasts and discount rates. Testing these estimates involved increased auditor judgment and effort.

#### *How the Critical Audit Matter was Addressed in the Audit*

The primary procedures we performed to address this critical audit matter included:

- We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over management's goodwill impairment evaluation, including those over the determination of the fair value of the reporting units within the Unregulated Energy reportable segment.
- We evaluated the appropriateness of management's valuation methodology, including testing the mathematical accuracy of the calculation.
- We assessed the historical accuracy of management's revenue and operating margin forecasts.
- We compared the significant assumptions used by management to current industry and economic trends, current and historical performance of each reporting unit, and other relevant factors.
- We performed sensitivity analyses of the significant assumptions to evaluate the changes in the fair value of the reporting units that would result from changes in the assumptions.
- We evaluated whether the assumptions were consistent with evidence obtained in other areas of the audit, including testing the Company's fair value of all reporting units, inclusive of the Regulated and Unregulated Energy reporting units, in relation to the market capitalization of the Company and assessed the results.

/s/ Baker Tilly US, LLP

We have served as the Company's auditor since 2007.

Philadelphia, Pennsylvania

February 23, 2022

**Chesapeake Utilities Corporation and Subsidiaries**

**Consolidated Statements of Income**

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands, except shares and per share data)</i>			
<b>Operating Revenues</b>			
Regulated Energy	\$ 383,920	\$ 352,746	\$ 343,006
Unregulated Energy	206,869	152,526	154,151
Other businesses and eliminations	(20,821)	(17,074)	(17,552)
Total operating revenues	<u>569,968</u>	<u>488,198</u>	<u>479,605</u>
<b>Operating Expenses</b>			
Natural gas and electricity costs	100,737	91,994	102,803
Propane and natural gas costs	86,213	45,944	51,698
Operations	148,294	142,055	137,845
Maintenance	16,793	15,587	15,679
Gain from a settlement	—	(130)	(130)
Depreciation and amortization	62,661	58,117	45,424
Other taxes	24,158	21,908	20,001
Total operating expenses	<u>438,856</u>	<u>375,475</u>	<u>373,320</u>
<b>Operating Income</b>	<b>131,112</b>	<b>112,723</b>	<b>106,285</b>
Other income (expense), net	1,721	3,222	(1,847)
Interest charges	20,135	21,765	22,224
<b>Income from Continuing Operations Before Income Taxes</b>	<b>112,698</b>	<b>94,180</b>	<b>82,214</b>
Income Taxes on Continuing Operations	29,231	23,538	21,114
Income from Continuing Operations	83,467	70,642	61,100
Income (loss) from Discontinued Operations, Net of Tax	(1)	686	(1,349)
Gain on sale of Discontinued Operations, Net of tax	—	170	5,402
<b>Net Income</b>	<b>\$ 83,466</b>	<b>\$ 71,498</b>	<b>\$ 65,153</b>
<b>Weighted Average Common Shares Outstanding:</b>			
Basic	17,558,078	16,711,579	16,398,443
Diluted	17,633,029	16,770,735	16,448,486
<b>Basic Earnings Per Share of Common Stock:</b>			
Earnings Per Share from Continuing Operations	\$ 4.75	\$ 4.23	\$ 3.73
Earnings Per Share from Discontinued Operations	—	0.05	0.24
Basic Earnings Per Share of Common Stock	<u>\$ 4.75</u>	<u>\$ 4.28</u>	<u>\$ 3.97</u>
<b>Diluted Earnings Per Share of Common Stock:</b>			
Earnings Per Share from Continuing Operations	\$ 4.73	\$ 4.21	\$ 3.72
Earnings Per Share from Discontinued Operations	—	0.05	0.24
Diluted Earnings Per Share of Common Stock	<u>\$ 4.73</u>	<u>\$ 4.26</u>	<u>\$ 3.96</u>

*The accompanying notes are an integral part of the financial statements.*

**Chesapeake Utilities Corporation and Subsidiaries**

**Consolidated Statements of Comprehensive Income**

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands)</i>			
<b>Net Income</b>	<b>\$ 83,466</b>	<b>\$ 71,498</b>	<b>\$ 65,153</b>
<b>Other Comprehensive Income (Loss), net of tax:</b>			
Employee Benefits, net of tax:			
Amortization of prior service cost, net of tax of \$(20), \$(18) and \$(20), respectively	(57)	(59)	(57)
Net gain (loss), net of tax of \$662, \$(41), and \$368, respectively	1,935	(154)	1,052
Cash Flow Hedges, net of tax:			
Unrealized gain (loss) on commodity contract cash flow hedges, net of tax of \$864, \$1,392 and \$(176), respectively	2,262	3,643	(434)
Unrealized gain (loss) on interest rate swap cash flow hedges, net of tax of \$12, \$(12), and \$0, respectively	28	(28)	—
<b>Total Other Comprehensive Income</b>	<b>4,168</b>	<b>3,402</b>	<b>561</b>
<b>Comprehensive Income</b>	<b>\$ 87,634</b>	<b>\$ 74,900</b>	<b>\$ 65,714</b>

*The accompanying notes are an integral part of the financial statements.*



**Chesapeake Utilities Corporation and Subsidiaries**

**Consolidated Balance Sheets**

<b>Assets</b>	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
<i>(in thousands, except shares and per share data)</i>		
<b>Property, Plant and Equipment</b>		
Regulated Energy	\$ 1,720,287	1,577,576
Unregulated Energy	357,259	300,647
Other businesses and eliminations	35,418	30,769
Total property, plant and equipment	2,112,964	1,908,992
Less: Accumulated depreciation and amortization	(417,479)	(368,743)
Plus: Construction work in progress	49,393	60,929
Net property, plant and equipment	1,744,878	1,601,178
<b>Current Assets</b>		
Cash and cash equivalents	4,976	3,499
Trade and other receivables	61,623	61,675
Less: Allowance for credit losses	(3,141)	(4,785)
Trade receivables, net	58,482	56,890
Accrued revenue	22,513	21,527
Propane inventory, at average cost	11,644	5,906
Other inventory, at average cost	9,345	5,539
Regulatory assets	19,794	10,786
Storage gas prepayments	3,691	2,455
Income taxes receivable	17,460	12,885
Prepaid expenses	17,121	13,239
Derivative assets, at fair value	7,076	3,269
Other current assets	1,033	436
Total current assets	173,135	136,431
<b>Deferred Charges and Other Assets</b>		
Goodwill	44,708	38,731
Other intangible assets, net	13,192	8,292
Investments, at fair value	12,095	10,776
Operating lease right-of-use assets	10,139	11,194
Regulatory assets	104,173	113,806
Receivables and other deferred charges	12,549	12,079
Total deferred charges and other assets	196,856	194,878
<b>Total Assets</b>	<b>\$ 2,114,869</b>	<b>\$ 1,932,487</b>

*The accompanying notes are an integral part of the financial statements.*

**Chesapeake Utilities Corporation and Subsidiaries**

**Consolidated Balance Sheets**

	<b>As of December 31,</b>	
<b>Capitalization and Liabilities</b>	<b>2021</b>	<b>2020</b>
<i>(in thousands, except shares and per share data)</i>		
<b>Capitalization</b>		
Stockholders' equity		
Preferred stock, par value \$0.01 per share (authorized 2,000,000 shares), no shares issued and outstanding	\$ —	\$ —
Common stock, par value \$0.4867 per share (authorized 50,000,000 shares)	8,593	8,499
Additional paid-in capital	371,162	348,482
Retained earnings	393,072	342,969
Accumulated other comprehensive income (loss)	1,303	(2,865)
Deferred compensation obligation	7,240	5,679
Treasury stock	(7,240)	(5,679)
<b>Total stockholders' equity</b>	<b>774,130</b>	<b>697,085</b>
Long-term debt, net of current maturities	549,903	508,499
<b>Total capitalization</b>	<b>1,324,033</b>	<b>1,205,584</b>
<b>Current Liabilities</b>		
Current portion of long-term debt	17,962	13,600
Short-term borrowing	221,634	175,644
Accounts payable	52,628	60,253
Customer deposits and refunds	36,488	33,302
Accrued interest	2,775	2,905
Dividends payable	8,466	7,683
Accrued compensation	15,505	13,994
Regulatory liabilities	2,312	6,284
Derivative liabilities, at fair value	743	127
Other accrued liabilities	17,920	15,240
<b>Total current liabilities</b>	<b>376,433</b>	<b>329,032</b>
<b>Deferred Credits and Other Liabilities</b>		
Deferred income taxes	233,550	205,388
Regulatory liabilities	142,488	142,736
Environmental liabilities	3,538	4,299
Other pension and benefit costs	24,120	30,673
Operating lease - liabilities	8,571	9,872
Deferred investment tax credits and other liabilities	2,136	4,903
<b>Total deferred credits and other liabilities</b>	<b>414,403</b>	<b>397,871</b>
Environmental and other commitments and contingencies (Note 20 and 21)		
<b>Total Capitalization and Liabilities</b>	<b>\$ 2,114,869</b>	<b>\$ 1,932,487</b>

*The accompanying notes are an integral part of the financial statements.*

**Chesapeake Utilities Corporation and Subsidiaries**

**Consolidated Statements of Cash Flows**

For the Year Ended December 31,

	2021	2020	2019
<i>(in thousands)</i>			
<b>Operating Activities</b>			
Net Income	\$ 83,466	\$ 71,498	\$ 65,153
Adjustments to reconcile net income to net operating cash:			
Depreciation and amortization	62,661	58,117	45,900
Depreciation and accretion included in operations expenses	10,228	9,599	8,752
Deferred income taxes, net	26,658	24,709	24,476
Gain on sale of discontinued operations	—	(200)	(7,344)
Realized (loss) on sale of assets/commodity contracts	(9,026)	(6,243)	(4,135)
Unrealized (gain) on investments/commodity contracts	(1,464)	(1,482)	(1,595)
Employee benefits and compensation	(53)	207	1,985
Share-based compensation	5,945	4,829	4,279
Changes in assets and liabilities:			
Accounts receivable and accrued revenue	(1,634)	(7,426)	36,489
Propane inventory, storage gas and other inventory	(9,517)	1,709	8,227
Regulatory assets/liabilities, net	(18,464)	(4,973)	(7,812)
Prepaid expenses and other current assets	(1,520)	2,424	11,115
Accounts payable and other accrued liabilities	8,285	4,941	(62,021)
Income taxes receivable	(4,575)	7,165	(4,750)
Customer deposits and refunds	3,176	2,238	(1,811)
Accrued compensation	1,198	(2,473)	2,120
Other assets and liabilities, net	(4,860)	(5,723)	(16,064)
Net cash provided by operating activities	150,504	158,916	102,964
<b>Investing Activities</b>			
Property, plant and equipment expenditures	(186,924)	(165,511)	(184,727)
Proceeds from sale of assets	1,033	8,080	427
Acquisitions, net of cash acquired	(36,371)	(22,231)	(23,988)
Proceeds from the sale of discontinued operations	—	200	22,871
Environmental expenditures	(761)	(2,169)	(1,170)
Net cash used in investing activities	(223,023)	(181,631)	(186,587)
<b>Financing Activities</b>			
Common stock dividends	(31,537)	(27,161)	(24,693)
Issuance of stock for Dividend Reinvestment Plan	15,851	22,627	(721)
Proceeds from issuance of common stock, net of expenses	—	60,980	—
Tax withholding payments related to net settled stock compensation	(1,478)	(977)	(692)
Change in cash overdrafts due to outstanding checks	(1,154)	(825)	(1,174)
Net borrowings (repayments) under line of credit agreements	46,647	(71,637)	(45,913)
Proceeds from issuance of long-term debt	59,478	89,822	199,648
Repayment of long-term debt and finance lease obligation	(13,811)	(53,600)	(41,936)
Net cash provided by financing activities	73,996	19,229	84,519
<b>Net (Decrease) Increase in Cash and Cash Equivalents</b>	<b>1,477</b>	<b>(3,486)</b>	<b>896</b>
<b>Cash and Cash Equivalents — Beginning of Period</b>	<b>3,499</b>	<b>6,985</b>	<b>6,089</b>
<b>Cash and Cash Equivalents — End of Period</b>	<b>\$ 4,976</b>	<b>\$ 3,499</b>	<b>\$ 6,985</b>

Supplemental Cash Flow Disclosures (see Note 7)

*The accompanying notes are an integral part of the financial statements.*

## Chesapeake Utilities Corporation and Subsidiaries

### Consolidated Statements of Stockholders' Equity

<i>(in thousands, except shares and per share data)</i>	Common Stock <sup>(1)</sup>				Retained Earnings	Accumulated Other Comprehensive Loss	Deferred Compensation	Treasury Stock	Total
	Number of Shares <sup>(2)</sup>	Par Value	Additional Paid-In Capital	Additional Paid-In Capital					
<b>Balance at December 31, 2018</b>	<b>16,378,545</b>	<b>\$ 7,971</b>	<b>\$ 255,651</b>	<b>\$ 261,530</b>	<b>\$ (6,713)</b>	<b>\$ 3,854</b>	<b>\$ (3,854)</b>	<b>\$ 518,439</b>	
Net Income	—	—	—	65,153	—	—	—	65,153	
Prior period reclassification	—	—	—	115	(115)	—	—	—	
Other comprehensive loss	—	—	—	—	561	—	—	561	
Dividends declared (\$1.585 per share)	—	—	—	(26,191)	—	—	—	(26,191)	
Dividend reinvestment plan	—	—	(3)	—	—	—	—	(3)	
Share-based compensation and tax benefit <sup>(3)(4)</sup>	25,231	13	3,605	—	—	—	—	3,618	
Treasury stock activities <sup>(2)</sup>	—	—	—	—	—	689	(689)	—	
<b>Balance at December 31, 2019</b>	<b>16,403,776</b>	<b>7,984</b>	<b>259,253</b>	<b>300,607</b>	<b>(6,267)</b>	<b>4,543</b>	<b>(4,543)</b>	<b>561,577</b>	
Net Income	—	—	—	71,498	—	—	—	71,498	
Other comprehensive income	—	—	—	—	3,402	—	—	3,402	
Dividends declared (\$1.725 per share)	—	—	—	(29,106)	—	—	—	(29,106)	
Equity issuances under various plans <sup>(5)</sup>	1,023,609	498	85,353	—	—	—	—	85,851	
Share-based compensation and tax benefit <sup>(3)(4)</sup>	34,456	17	3,876	—	—	—	—	3,893	
Treasury stock activities <sup>(2)</sup>	—	—	—	—	—	1,136	(1,136)	—	
Cumulative effect of the adoption of ASU 2016-13	—	—	—	(30)	—	—	—	(30)	
<b>Balances at December 31, 2020</b>	<b>17,461,841</b>	<b>8,499</b>	<b>348,482</b>	<b>342,969</b>	<b>(2,865)</b>	<b>5,679</b>	<b>(5,679)</b>	<b>697,085</b>	
Net Income	—	—	—	83,466	—	—	—	83,466	
Other comprehensive income	—	—	—	—	4,168	—	—	4,168	
Dividends declared (\$1.880 per share)	—	—	—	(33,363)	—	—	—	(33,363)	
Dividend reinvestment plan	147,256	72	18,176	—	—	—	—	18,248	
Share-based compensation and tax benefit <sup>(3)(4)</sup>	46,313	22	4,504	—	—	—	—	4,526	
Treasury stock activities <sup>(2)</sup>	—	—	—	—	—	1,561	(1,561)	—	
<b>Balances at December 31, 2021</b>	<b>17,655,410</b>	<b>\$ 8,593</b>	<b>\$ 371,162</b>	<b>\$ 393,072</b>	<b>\$ 1,303</b>	<b>\$ 7,240</b>	<b>\$ (7,240)</b>	<b>\$ 774,130</b>	

<sup>(1)</sup> 2,000,000 shares of preferred stock at \$0.01 par value per share have been authorized. No shares have been issued or are outstanding; accordingly, no information has been included in the Consolidated Statements of Stockholders' Equity.

<sup>(2)</sup> Includes 116,238, 105,087 and 95,329 shares at December 31, 2021, 2020 and 2019, respectively, held in a Rabbi Trust related to our Non-Qualified Deferred Compensation Plan.

<sup>(3)</sup> Includes amounts for shares issued for directors' compensation.

<sup>(4)</sup> The shares issued under the SICP are net of shares withheld for employee taxes. For 2021, 2020 and 2019, we withheld 14,020, 10,319 and 7,635 shares, respectively, for taxes.

<sup>(5)</sup> Includes the Retirement Savings Plan, DRIP and ATM equity issuances.

*The accompanying notes are an integral part of the financial statements.*

## 1. ORGANIZATION AND BASIS OF PRESENTATION

Chesapeake Utilities, incorporated in 1947 in Delaware, is a diversified energy company engaged in regulated and unregulated energy businesses.

Our regulated energy businesses consist of: (a) regulated natural gas distribution operations in central and southern Delaware, Maryland's eastern shore and Florida; (b) regulated natural gas transmission operations on the Delmarva Peninsula, in Pennsylvania and in Florida; and (c) regulated electric distribution operations serving customers in northeast and northwest Florida.

Our unregulated energy businesses primarily include: (a) propane operations in the Mid-Atlantic region, North Carolina, South Carolina, and Florida; (b) our unregulated natural gas transmission/supply operation in central and eastern Ohio; (c) our CHP plant in Florida that generates electricity and steam; and (d) our subsidiary, based in Florida, that provides CNG, LNG and RNG transportation and pipeline solutions, primarily to utilities and pipelines throughout the eastern United States.

Our consolidated financial statements include the accounts of Chesapeake Utilities and its wholly-owned subsidiaries. We do not have any ownership interest in investments accounted for using the equity method or any interest in a variable interest entity. All intercompany accounts and transactions have been eliminated in consolidation. We have assessed and, if applicable, reported on subsequent events through the date of issuance of these consolidated financial statements. Where necessary to improve comparability, prior period amounts have been changed to conform to current period presentation.

Beginning in the third quarter of 2019, our management began executing a strategy to sell the operating assets of PESCO. In the fourth quarter of 2019, we closed on four separate transactions to sell PESCO's assets and contracts. As a result of these sales, we have fully exited the natural gas marketing business. Accordingly, PESCO's historical financial results are reflected in our consolidated financial statements as discontinued operations, which required retrospective application to financial information for all periods presented. Refer to Note 4, *Acquisitions* for further information.

### *Effects of COVID-19*

In March 2020, the CDC declared a national emergency due to the rapidly growing outbreak of COVID-19. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the country imposed varying degrees of restrictions on social and commercial activity to promote social distancing in an effort to slow the spread of the illness. These restrictions significantly impacted economic conditions in the United States in 2020 and continued into 2021. Chesapeake Utilities is considered an "essential business," which has allowed us to continue operational activities and construction projects while adhering to the social distancing restrictions that were in place.

Throughout 2021, restrictions continued to be lifted as vaccines have become widely available in the United States. For example, the state of emergency in Florida was terminated in May 2021 followed by Delaware and Maryland in July 2021, resulting in reduced restrictions. The expiration of the states of emergency in our service territories, along with the settlement of our limited proceeding in Florida, has concluded our ability to defer incremental pandemic related costs for consideration through the applicable regulatory process.

We have been closely following the legal process related to the Occupational Safety and Health Administration (OSHA) Emergency Temporary Standard (ETS) mandating that all employers, with 100 or more employees, require COVID-19 vaccinations or weekly testing, which made its way to the United States Supreme Court. While OSHA has withdrawn the ETS as a temporary standard following the Supreme Court's ruling, we will continue to monitor its status as a proposed rule, and any developments in the various appeals of the various district court orders enjoining the enforcement of the Executive Order regarding the federal contractor vaccine mandate. In light of the continued emergence and growing prevalence of the new variants of COVID-19, such as the Omicron variant, we continue to operate under our pandemic response plan, monitor developments affecting employees, customers, suppliers, and stockholders and take all precautions warranted to operate safely and to comply with the CDC and OSHA standards, in order to protect our employees, customers and the communities we serve. Refer to Note 19, *Rates and Other Regulatory Activities*, for further information on the regulated assets established as a result of the incremental expenses associated with COVID-19.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES***Use of Estimates*

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates in measuring assets and liabilities and related revenues and expenses. These estimates involve judgments about various future economic factors that are difficult to predict and are beyond our control; therefore, actual results could differ from these estimates. As additional information becomes available, or actual amounts are determined, recorded estimates are revised. Consequently, operating results can be affected by revisions to prior accounting estimates.

*Property, Plant and Equipment*

Property, plant and equipment are stated at original cost less accumulated depreciation or fair value, if impaired. Costs include direct labor, materials and third-party construction contractor costs, allowance for funds used during construction ("AFUDC"), and certain indirect costs related to equipment and employees engaged in construction. The costs of repairs and minor replacements are charged to expense as incurred, and the costs of major renewals and betterments are capitalized. Upon retirement or disposition of property within the regulated businesses, the gain or loss, net of salvage value, is charged to accumulated depreciation. Upon retirement or disposition of property owned by the unregulated businesses, the gain or loss, net of salvage value, is charged to income. A summary of property, plant and equipment for continuing operations by classification as of December 31, 2021 and 2020 is provided in the following table:

<i>(in thousands)</i>	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
Property, plant and equipment		
Regulated Energy		
Natural gas distribution - Delmarva Peninsula and Florida	\$ 859,627	\$ 782,329
Natural gas transmission - Delmarva Peninsula, Pennsylvania and Florida	727,277	667,538
Electric distribution	133,383	127,710
Unregulated Energy		
Propane operations – Mid-Atlantic, North Carolina, South Carolina and Florida	176,095	151,258
Natural gas transmission and supply – Ohio	112,050	87,962
Electricity and steam generation	36,740	36,521
Mobile CNG and pipeline solutions	32,374	24,905
Other	35,418	30,769
Total property, plant and equipment	<b>2,112,964</b>	1,908,992
Less: Accumulated depreciation and amortization	<b>(417,479)</b>	(368,743)
Plus: Construction work in progress	<b>49,393</b>	60,929
Net property, plant and equipment	<b>\$ 1,744,878</b>	<b>\$ 1,601,178</b>

*Contributions or Advances in Aid of Construction*

Customer contributions or advances in aid of construction reduce property, plant and equipment, unless the amounts are refundable to customers. Contributions or advances may be refundable to customers after a number of years based on the amount of revenues generated from the customers or the duration of the service provided to the customers. Refundable contributions or advances are recorded initially as liabilities. Non-refundable contributions reduce property, plant and equipment at the time of such determination. As of December 31, 2021 and 2020, the non-refundable contributions totaled \$6.3 million and \$3.7 million, respectively.

### *AFUDC*

Some of the additions to our regulated property, plant and equipment include AFUDC, which represents the estimated cost of funds, from both debt and equity sources, used to finance the construction of major projects. AFUDC is capitalized in the applicable rate base for ratemaking purposes when the completed projects are placed in service. During the years ended December 31, 2021, 2020 and 2019 AFUDC totaled \$0.4 million, \$0.7 million and \$0.7 million, respectively, which was reflected as a reduction of interest charges.

### *Leases*

We have entered into lease arrangements for office space, land, equipment, pipeline facilities and warehouses. These leases enable us to conduct our business operations in the regions in which we operate. Our operating leases are included in operating lease right-of-use assets, other accrued liabilities, and operating lease - liabilities in our consolidated balance sheets.

Right-of-use assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Operating lease right-of-use assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. Leases with an initial term of 12 months or less are not recorded on our balance sheet; we recognize lease expense for these leases on a straight-line basis over the lease term. Our leases do not provide an implicit lease rate, therefore, we utilize our incremental borrowing rate, as the basis to calculate the present value of future lease payments, at lease commencement. Our incremental borrowing rate represents the rate that we would have to pay to borrow funds on a collateralized basis over a similar term and in a similar economic environment.

We have lease agreements with lease and non-lease components. At the adoption of ASC 842, we elected not to separate non-lease components from all classes of our existing leases. The non-lease components have been accounted for as part of the single lease component to which they are related. See Note 15, *Leases*, for additional information.

### *Jointly-owned Pipelines*

Property, plant and equipment for our Florida natural gas transmission operation included \$27.6 million of assets at December 31, 2021, which consist of the 26-mile Callahan intrastate transmission pipeline in Nassau County, Florida jointly-owned with Seacoast Gas Transmission. Peninsula Pipeline's ownership is 50 percent. The pipeline was placed in-service during the second quarter of 2020. Peninsula Pipeline's share of direct expenses for the jointly-owned pipeline are included in operating expenses of our consolidated statements of income. Accumulated depreciation for this pipeline totaled \$0.9 million at December 31, 2021.

Property, plant and equipment for our Florida natural gas transmission operation also included \$6.7 million of assets, at December 31, 2021 and 2020, which consisted of the 16-mile pipeline from the Duval/Nassau County line to Amelia Island in Nassau County, Florida, previously jointly owned with Peoples Gas. Effective October 2020, the parties agreed to terminate the pre-existing ownership and capacity agreement and rescind their ownership interests in exchange for defined sections of the pipeline. This resulted in Peninsula Pipeline taking a 100% ownership in the northern end of the pipeline. Accumulated depreciation for this pipeline totaled \$1.8 million and \$1.7 million at December 31, 2021 and 2020, respectively.

*Impairment of Long-lived Assets*

We periodically evaluate whether events or circumstances have occurred, which indicate that other long-lived assets may not be fully recoverable. The determination of whether an impairment has occurred is based on an estimate of undiscounted future cash flows attributable to the asset, compared to the carrying value of the asset. When such events or circumstances are present, we record an impairment loss equal to the excess of the asset's carrying value over its fair value, if any.

*Depreciation and Accretion Included in Operations Expenses*

We compute depreciation expense for our regulated operations by applying composite, annual rates, as approved by the respective regulatory bodies. The following table shows the average depreciation rates used for regulated operations during the years ended December 31, 2021, 2020 and 2019:

	<b>2021</b>	<b>2020</b>	<b>2019</b>
Natural gas distribution – Delmarva Peninsula	<b>2.5%</b>	2.5%	2.5%
Natural gas distribution – Florida	<b>2.5%</b>	2.5%	2.6%
Natural gas transmission – Delmarva Peninsula	<b>2.7%</b>	2.7%	2.6%
Natural gas transmission – Florida	<b>2.3%</b>	2.3%	2.4%
Electric distribution	<b>2.8%</b>	2.9%	3.4%

For our unregulated operations, we compute depreciation expense on a straight-line basis over the following estimated useful lives of the assets:

<b><u>Asset Description</u></b>	<b><u>Useful Life</u></b>
Propane distribution mains	10-37 years
Propane bulk plants and tanks	10-40 years
Propane equipment, meters and meter installations	5-33 years
Measuring and regulating station equipment	5-37 years
Natural gas pipelines	45 years
Natural gas right of ways	Perpetual
CHP plant	30 years
Natural gas processing equipment	20-25 years
Office furniture and equipment	3-10 years
Transportation equipment	4-20 years
Structures and improvements	5-45 years
Other	Various

We report certain depreciation and accretion in operations expense, rather than as a depreciation and amortization expense, in the accompanying consolidated statements of income in accordance with industry practice and regulatory requirements. Depreciation and accretion included in operations expense consists of the accretion of the costs of removal for future retirements of utility assets, vehicle depreciation, computer software and hardware depreciation, and other minor amounts of depreciation expense. For the years ended December 31, 2021, 2020 and 2019, we reported \$10.2 million, \$9.6 million and \$8.8 million, respectively, of depreciation and accretion in operations expenses.



### ***Regulated Operations***

We account for our regulated operations in accordance with ASC Topic 980, *Regulated Operations*, which includes accounting principles for companies whose rates are determined by independent third-party regulators. When setting rates, regulators often make decisions, the economics of which require companies to defer costs or revenues in different periods than may be appropriate for unregulated enterprises. When this situation occurs, a regulated company defers the associated costs as regulatory assets on the balance sheet and records them as expense on the income statement as it collects revenues. Further, regulators can also impose liabilities upon a regulated company, for amounts previously collected from customers and for recovery of costs that are expected to be incurred in the future, as regulatory liabilities. If we were required to terminate the application of these regulatory provisions to our regulated operations, all such deferred amounts would be recognized in the statement of income at that time, which could have a material impact on our financial position, results of operations and cash flows.

We monitor our regulatory and competitive environments to determine whether the recovery of our regulatory assets continues to be probable. If we determined that recovery of these assets is no longer probable, we would write off the assets against earnings. We believe that the provisions of ASC Topic 980, *Regulated Operations*, continue to apply to our regulated operations and that the recovery of our regulatory assets is probable.

### ***Revenue Recognition***

Revenues for our natural gas and electric distribution operations are based on rates approved by the PSC in each state in which they operate. Customers' base rates may not be changed without formal approval by these commissions. The PSCs, however, have authorized our regulated operations to negotiate rates, based on approved methodologies, with customers that have competitive alternatives. Eastern Shore's revenues are based on rates approved by the FERC. The FERC has also authorized Eastern Shore to negotiate rates above or below the FERC-approved maximum rates, which customers can elect as an alternative to FERC-approved maximum rates.

For regulated deliveries of natural gas and electricity, we read meters and bill customers on monthly cycles that do not coincide with the accounting periods used for financial reporting purposes. We accrue unbilled revenues for natural gas and electricity delivered, but not yet billed, at the end of an accounting period to the extent that they do not coincide. We estimate the amount of the unbilled revenue by jurisdiction and customer class.

All of our regulated natural gas and electric distribution operations have fuel cost recovery mechanisms, except for two utilities that provide only unbundled delivery service (Chesapeake Utilities' Central Florida Gas division and FPU's Indiantown division). These mechanisms allow us to adjust billing rates, without further regulatory approvals, to reflect changes in the cost of purchased fuel. Differences between the cost of fuel purchased and delivered are deferred and accounted for as either unrecovered fuel cost or amounts payable to customers. Generally, these deferred amounts are recovered or refunded within one year.

We charge flexible rates to our natural gas distribution industrial interruptible customers who can use alternative fuels. Interruptible service imposes no contractual obligation to deliver or receive natural gas on a firm service basis.

Our unregulated propane delivery businesses record revenue in the period the products are delivered and/or services are rendered for their bulk delivery customers. For propane customers with meters whose billing cycles do not coincide with our accounting periods, we accrue unbilled revenue for product delivered but not yet billed and bill customers at the end of an accounting period, as we do in our regulated energy businesses.

Our Ohio natural gas transmission/supply operation recognizes revenues based on actual volumes of natural gas shipped using contractual rates based upon index prices that are published monthly.

Eight Flags records revenues based on the amount of electricity and steam generated and sold to its customers.

Our mobile compressed natural gas operation recognizes revenue for CNG services at the end of each calendar month for services provided during the month based on agreed upon rates for labor, equipment utilized, costs incurred for natural gas compression, miles driven, mobilization and demobilization fees.

We report revenue taxes, such as gross receipts taxes, franchise taxes, and sales taxes, on a net basis.

### ***Natural Gas, Electric and Propane Costs***

Natural gas, electric and propane costs include the direct costs attributable to the products sold or services provided to our customers. These costs include primarily the variable commodity cost of natural gas, electricity and propane, costs of pipeline capacity needed to transport and store natural gas, transmission costs for electricity, costs to gather and process natural gas, costs to transport propane to/from our storage facilities or our mobile CNG equipment to customer locations, and steam and electricity generation costs. Depreciation expense is not included in natural gas, electric and propane costs.

### ***Operations and Maintenance Expenses***

Operations and maintenance expenses include operations and maintenance salaries and benefits, materials and supplies, usage of vehicles, tools and equipment, payments to contractors, utility plant maintenance, customer service, professional fees and other outside services, insurance expense, minor amounts of depreciation, accretion of removal costs for future retirements of utility assets and other administrative expenses.

### ***Cash and Cash Equivalents***

Our policy is to invest cash in excess of operating requirements in overnight income-producing accounts. Such amounts are stated at cost, which approximates fair value. Investments with an original maturity of three months or less when purchased are considered cash equivalents.

### ***Accounts Receivable and Allowance for Credit Losses***

Accounts receivable consist primarily of amounts due for sales of natural gas, electricity and propane and transportation and distribution services to customers. An allowance for doubtful accounts is recorded against amounts due based upon our collections experiences and an assessment of our customers' inability or reluctance to pay. If circumstances change, our estimates of recoverable accounts receivable may also change. Circumstances which could affect such estimates include, but are not limited to, customer credit issues, natural gas, electricity and propane prices and impacts from pandemics and general economic conditions. Accounts receivable are written off when they are deemed to be uncollectible.

Our estimate for expected credit losses has been developed by analyzing our portfolio of financial assets that present potential credit exposure risk. These assets consist solely of our trade receivables from customers and contract assets. The estimate is based on five years of historical collections experience, a review of current economic and operating conditions in our service territories, and an examination of economic indicators which provide a reasonable and supportable basis of potential future activity. Those indicators include metrics which we believe provide insight into the future collectability of our trade receivables such as unemployment rates and economic growth statistics in our service territories.

When determining estimated credit losses, we analyze the balance of our trade receivables based on the underlying line of business. This resulted in an examination of trade receivables from our energy distribution, energy transmission, energy delivery services and propane operations businesses. Our energy distribution business consists of all our regulated distribution utility (natural gas and electric) operations on the Delmarva Peninsula and in Florida. These business units have the ability to recover their costs through the rate making process, which can include consideration for amounts historically written off to be included in rate base. Therefore, they possess a mechanism to recover credit losses which we believe reduces their exposure to credit risk. Our energy transmission and energy delivery services business units consist of our natural gas pipelines and our mobile CNG delivery operations. The majority of customers served by these business units are regulated distribution utilities who also have the ability to recover their costs. We believe this cost recovery mechanism significantly reduces the amount of credit risk. Our propane operations are unregulated and do not have the same ability to recover their costs as our regulated operations. However, historically our propane operations have not had material write offs relative to the amount of revenues generated.

Our estimate of expected credit losses reflects our anticipated losses associated with our trade receivables as a result of non-payment from our customers beginning the day the trade receivable is established. We believe the risk of loss associated with trade receivables classified as current presents the least amount of credit exposure risk and therefore, we assign a lower estimate to our current trade receivables. As our trade receivables age outside of their expected due date, our estimate increases. Our allowance for credit losses relative to the balance of our trade receivables has historically been immaterial as a result of on time payment activity from our customers.

## Notes to the Consolidated Financial Statements

During the first quarter of 2020, COVID-19 began to rapidly spread within the United States. Federal, state and local governments throughout the country imposed restrictions to promote social distancing to slow the spread of the virus, which has also had the effect of limiting commercial activity. These measures resulted in significant job losses and a slowing of economic activity across the United States and in the areas that we serve. We have considered the impact of COVID-19 on our receivables for the twelve months ended December 31, 2021, monitored developments that impact our customers' ability to pay and have revised our estimates of expected credit losses to reflect these impacts.

(in thousands)

<b>Balance at December 31, 2020</b>	<b>\$</b>	<b>4,785</b>
<b>Additions:</b>		
Provision for credit losses		<b>134</b>
Recoveries		<b>(125)</b>
<b>Deductions:</b>		
Write offs		<b>(1,653)</b>
<b>Balance at December 31, 2021</b>	<b>\$</b>	<b>3,141</b>

### *Inventories*

We use the average cost method to value propane, materials and supplies, and other merchandise inventory. If market prices drop below cost, inventory balances that are subject to price risk are adjusted to their net realizable value. There was no lower-of-cost-or-net realizable value adjustment for the years ended December 31, 2021, 2020 or 2019.

### *Goodwill and Other Intangible Assets*

Goodwill is not amortized but is tested for impairment at least annually, or more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. We use a present value technique based on discounted cash flows to estimate the fair value of our reporting units. An impairment charge is recognized if the carrying value of a reporting unit's goodwill exceeds its implied fair value. The testing of goodwill for the years ended December 31, 2021, 2020 and 2019 indicated no goodwill impairment. Other intangible assets are amortized on a straight-line basis over their estimated economic useful lives.

### *Other Deferred Charges*

Other deferred charges include issuance costs associated with short-term borrowings. These charges are amortized over the life of the related short-term debt borrowings.

### *Asset Removal Cost*

As authorized by the appropriate regulatory body (state PSC or FERC), we accrue future asset removal costs associated with utility property, plant and equipment even if a legal obligation does not exist. Such accruals are provided for through depreciation expense and are recorded with corresponding credits to regulatory liabilities or assets. When we retire depreciable utility plant and equipment, we charge the associated original costs to accumulated depreciation and amortization, and any related removal costs incurred are charged to regulatory liabilities or assets. The difference between removal costs recognized in depreciation rates and the accretion and depreciation expense recognized for financial reporting purposes is a timing difference between recovery of these costs in rates and their recognition for financial reporting purposes. Accordingly, these differences are deferred as regulatory liabilities or assets. In the rate setting process, the regulatory liability or asset is excluded from the rate base upon which those utilities have the opportunity to earn their allowed rates of return. The costs associated with our asset retirement obligations are either currently being recovered in rates or are probable of recovery in future rates.

### ***Pension and Other Postretirement Plans***

Pension and other postretirement plan costs and liabilities are determined on an actuarial basis and are affected by numerous assumptions and estimates, including the fair value of plan assets, estimates of the expected returns on plan assets, assumed discount rates, the level of contributions made to the plans, and current demographic and actuarial mortality data. We review annually the estimates and assumptions underlying our pension and other postretirement plan costs and liabilities with the assistance of third-party actuarial firms. The assumed discount rates, expected returns on plan assets and the mortality assumption are the factors that generally have the most significant impact on our pension costs and liabilities. The assumed discount rates, health care cost trend rates and rates of retirement generally have the most significant impact on our postretirement plan costs and liabilities.

The discount rates are utilized principally in calculating the actuarial present value of our pension and postretirement obligations and net pension and postretirement costs. When estimating our discount rates, we consider high-quality corporate bond rates, such as the Prudential curve index and the FTSE Index, changes in those rates from the prior year and other pertinent factors, including the expected life of each of our plans and their respective payment options.

The expected long-term rates of return on assets are utilized in calculating the expected returns on the plan assets component of our annual pension plan costs. We estimate the expected returns on plan assets by evaluating expected bond returns, asset allocations, the effects of active plan management, the impact of periodic plan asset rebalancing and historical performance. We also consider the guidance from our investment advisors in making a final determination of our expected rates of return on assets.

We estimate the health care cost trend rates used in determining our postretirement net expense based upon actual health care cost experience, the effects of recently enacted legislation and general economic conditions. Our assumed rate of retirement is estimated based upon our annual reviews of participant census information as of the measurement date.

The mortality assumption used for our pension and postretirement plans is reviewed periodically and is based on the actuarial table that best reflects the expected mortality of the plan participants.

### ***Income Taxes, Investment Tax Credit Adjustments and Tax-Related Contingency***

Deferred tax assets and liabilities are recorded for the income tax effect of temporary differences between the financial statement basis and tax basis of assets and liabilities and are measured using the enacted income tax rates in effect in the years in which the differences are expected to reverse. Deferred tax assets are recorded net of any valuation allowance when it is more likely than not that such income tax benefits will be realized. Investment tax credits on utility property have been deferred and are allocated to income ratably over the lives of the subject property.

We account for uncertainty in income taxes in our consolidated financial statements only if it is more likely than not that an uncertain tax position is sustainable based on technical merits. Recognizable tax positions are then measured to determine the amount of benefit recognized in the consolidated financial statements. We recognize penalties and interest related to unrecognized tax benefits as a component of other income.

We account for contingencies associated with taxes other than income when the likelihood of a loss is both probable and estimable. In assessing the likelihood of a loss, we do not consider the existence of current inquiries, or the likelihood of future inquiries, by tax authorities as a factor. Our assessment is based solely on our application of the appropriate statutes and the likelihood of a loss, assuming the proper inquiries are made by tax authorities.

### ***Financial Instruments***

We utilize financial instruments to mitigate commodity price risk associated with fluctuations of natural gas, electricity and propane and to mitigate interest rate risk. Our propane operations enter into derivative transactions, such as swaps, put options and call options in order to mitigate the impact of wholesale price fluctuations on inventory valuation and future purchase commitments. These transactions may be designated as fair value hedges or cash flow hedges, if they meet all of the accounting requirements pursuant to ASC Topic 815, *Derivatives and Hedging*, and we elect to designate the instruments as hedges. If designated as a fair value hedge, the value of the hedging instrument, such as a swap, future, or put option, is recorded at fair value, with the effective portion of the gain or loss of the hedging instrument effectively reducing or increasing the value of the hedged item. If designated as a cash flow hedge, the value of the hedging instrument, such as a swap or call option, is recorded

at fair value with the effective portion of the gain or loss of the hedging instrument being recorded in comprehensive income. The ineffective portion of the gain or loss of a hedge is recorded in earnings. If the instrument is not designated as a fair value or cash flow hedge, or it does not meet the accounting requirements of a hedge under ASC Topic 815, *Derivatives and Hedging*, it is recorded at fair value with all gains or losses being recorded directly in earnings.

Our natural gas, electric and propane operations enter into agreements with suppliers to purchase natural gas, electricity, and propane for resale to our respective customers. Purchases under these contracts, as well as distribution and sales agreements with counterparties or customers, either do not meet the definition of a derivative, or qualify for “normal purchases and sales” treatment under ASC Topic 815 *Derivatives and Hedging*, and are accounted for on an accrual basis.

We manage interest rate risk by entering into derivative contracts to hedge the variability in cash flows attributable to changes in the short-term borrowing rates. We designate and account for the interest rate swaps as cash flows hedges. Accordingly, unrealized gains and losses associated with the interest rate swaps are recorded as a component of accumulated other comprehensive income (loss). When the interest rate swaps settle, the realized gain or loss will be recorded in the income statement and recognized as a component of interest charges.

### Recently Adopted Accounting Standards

There are no new accounting pronouncements issued that are applicable to us.

### 3. EARNINGS PER SHARE

The following table presents the calculation of our basic and diluted earnings per share:

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands, except shares and per share data)</i>			
<b>Calculation of Basic Earnings Per Share:</b>			
Income from Continuing Operations	\$ 83,467	\$ 70,642	\$ 61,100
Income/(Loss) from Discontinued Operations	(1)	856	4,053
Net Income	<u>\$ 83,466</u>	<u>\$ 71,498</u>	<u>\$ 65,153</u>
Weighted average shares outstanding	17,558,078	16,711,579	16,398,443
<b>Earnings Per Share from Continuing Operations</b>	<b>\$ 4.75</b>	<b>\$ 4.23</b>	<b>\$ 3.73</b>
<b>Earnings Per Share from Discontinued Operations</b>	<b>—</b>	<b>0.05</b>	<b>0.24</b>
<b>Basic Earnings Per Share</b>	<b><u>\$ 4.75</u></b>	<b><u>\$ 4.28</u></b>	<b><u>\$ 3.97</u></b>
<b>Calculation of Diluted Earnings Per Share:</b>			
<b>Reconciliation of Denominator:</b>			
Weighted average shares outstanding — Basic	17,558,078	16,711,579	16,398,443
Effect of dilutive securities — Share-based compensation	74,951	59,156	50,043
Adjusted denominator — Diluted	<u>17,633,029</u>	<u>16,770,735</u>	<u>16,448,486</u>
<b>Earnings Per Share from Continuing Operations</b>	<b>\$ 4.73</b>	<b>\$ 4.21</b>	<b>\$ 3.72</b>
<b>Earnings Per Share from Discontinued Operations</b>	<b>—</b>	<b>0.05</b>	<b>0.24</b>
<b>Diluted Earnings Per Share</b>	<b><u>\$ 4.73</u></b>	<b><u>\$ 4.26</u></b>	<b><u>\$ 3.96</u></b>

#### 4. ACQUISITIONS

##### *Acquisition of Diversified Energy*

On December 15, 2021, Sharp acquired the propane operating assets of Diversified Energy for approximately \$37.5 million, net of cash acquired. In connection with this acquisition, we recorded a \$2.1 million liability which is subject to the seller's adherence to various provisions contained in the purchase agreement through the first anniversary of the transaction closing. Included with the acquisition, was approximately \$1.7 million of working capital from the Seller consisting predominantly of accounts receivable and propane inventory. We accounted for this acquisition as a business combination within our Unregulated Energy Segment beginning in the fourth quarter of 2021. There are multiple strategic benefits to this acquisition including it: (i) expands our propane service territory into North Carolina, South Carolina, Pennsylvania, and Virginia and (ii) includes an established customer base with opportunities for future growth. Through this acquisition, the Company expands its operating footprint into North Carolina and South Carolina and our propane business will add approximately 19,000 residential, commercial and agricultural customers, along with distribution of approximately 10.0 million gallons of propane annually. In connection with this acquisition, we recorded \$23.1 million in property plant and equipment, \$6.2 million in intangible assets associated with customer relationships and non-compete agreements and \$5.9 million in goodwill, all of which is deductible for income tax purposes. The amounts recorded in conjunction with the acquisition are preliminary, and subject to adjustment based on contractual provisions. In January 2022, we received a \$0.8 million customary post-closing working capital true-up provision related to the working capital valuation at the time of closing.

##### *Acquisition of Western Natural Gas*

In October 2020, Sharp acquired certain propane operating assets of Western Natural Gas, which provides propane distribution service throughout Jacksonville, Florida and the surrounding communities, for approximately \$6.7 million, net of cash acquired. Additionally, the purchase price included \$0.3 million of working capital. We accounted for this acquisition as a business combination within our Unregulated Energy Segment beginning in the fourth quarter of 2020. There are multiple strategic benefits to this acquisition including: (i) expansion of our propane service territory in Florida and (ii) establishment of a customer base with additional opportunities for future growth.

In connection with this acquisition, we recorded \$3.5 million in property plant and equipment, \$1.4 million in intangible assets associated with customer relationships and non-compete agreements and \$1.8 million in goodwill, all of which is deductible for income tax purposes.

##### *Acquisition of Elkton Gas*

In July 2020, we closed on the acquisition on of Elkton Gas, which provides natural gas distribution service to approximately 7,000 residential and commercial customers within a franchised area of Cecil County, Maryland for approximately \$15.6 million, net of cash acquired. Additionally, the purchase price included \$0.6 million of working capital. Elkton Gas' territory is contiguous to our franchised service territory in Cecil County, Maryland.

In connection with this acquisition, we recorded \$15.9 million in property, plant and equipment, \$0.6 million in accounts receivable, \$2.6 million in other liabilities, \$2.6 million in regulatory liabilities and \$4.3 million in goodwill, all of which is deductible for income tax purposes. All of the assets and liabilities are recorded in the Regulated Energy segment. Upon reaching the end of the acquisition measurement period, we recognized offsetting adjustments to the acquisition date fair values of several of the assets acquired and liabilities assumed. These adjustments did not materially impact our previously recognized amount of goodwill.

These acquisitions generated the following operating revenues and income:

	For the Year Ended December 31, 2021		For the Year Ended December 31, 2020	
	Operating Revenues	Operating Income	Operating Revenues	Operating Income
<i>(in thousands)</i>				
Diversified Energy	\$ 1,423	\$ 300	\$ —	\$ —
Western Natural Gas	\$ 2,594	\$ 550	\$ 555	\$ 120
Elkton Gas	\$ 7,105	\$ 1,000	\$ 2,399	\$ 418

## 5. REVENUE RECOGNITION

We recognize revenue when our performance obligations under contracts with customers have been satisfied, which generally occurs when our businesses have delivered or transported natural gas, electricity or propane to customers. We exclude sales taxes and other similar taxes from the transaction price. Typically, our customers pay for the goods and/or services we provide in the month following the satisfaction of our performance obligation. The following tables display revenue from continuing operations by major source based on product and service type for the years ended December 31, 2021, 2020 and 2019:

<i>(in thousands)</i>	<b>For the year ended December 31, 2021</b>			
	<b>Regulated Energy</b>	<b>Unregulated Energy</b>	<b>Other and Eliminations</b>	<b>Total</b>
<b>Energy distribution</b>				
Delaware natural gas division	\$ 71,195	\$ —	\$ —	\$ 71,195
Florida natural gas division	34,074	—	—	34,074
FPU electric distribution	78,300	—	—	78,300
FPU natural gas distribution	100,535	—	—	100,535
Maryland natural gas division	22,449	—	—	22,449
Sandpiper natural gas/propane operations	20,746	—	—	20,746
Elkton Gas	7,105	—	—	7,105
Total energy distribution	334,404	—	—	334,404
<b>Energy transmission</b>				
Aspire Energy	—	38,163	—	38,163
Aspire Energy Express	187	—	—	187
Eastern Shore	76,911	—	—	76,911
Peninsula Pipeline	26,630	—	—	26,630
Total energy transmission	103,728	38,163	—	141,891
<b>Energy generation</b>				
Eight Flags	—	18,652	—	18,652
<b>Propane operations</b>				
Propane delivery operations	—	142,082	—	142,082
<b>Energy delivery services</b>				
Marlin Gas Services	—	8,315	—	8,315
<b>Other and eliminations</b>				
Eliminations	(54,212)	(343)	(21,348)	(75,903)
Other	—	—	527	527
Total other and eliminations	(54,212)	(343)	(20,821)	(75,376)
<b>Total operating revenues <sup>(1)</sup></b>	<b>\$ 383,920</b>	<b>\$ 206,869</b>	<b>\$ (20,821)</b>	<b>\$ 569,968</b>

<sup>(1)</sup> Total operating revenues for the year ended December 31, 2021, include other revenue (revenues from sources other than contracts with customers) of \$0.2 million and \$0.4 million for our Regulated and Unregulated Energy segments, respectively. The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for Maryland division and Sandpiper and late fees.



	<b>For the year ended December 31, 2020</b>			
<i>(in thousands)</i>	<b>Regulated Energy</b>	<b>Unregulated Energy</b>	<b>Other and Eliminations</b>	<b>Total</b>
<b>Energy distribution</b>				
Delaware natural gas division	\$ 63,389	\$ —	\$ —	\$ 63,389
Florida natural gas division	30,850	—	—	30,850
FPU electric distribution	76,863	—	—	76,863
FPU natural gas distribution	90,150	—	—	90,150
Maryland natural gas division	21,853	—	—	21,853
Sandpiper natural gas/propane operations	17,214	—	—	17,214
Elkton Gas	2,399	—	—	2,399
<b>Total energy distribution</b>	<b>302,718</b>	<b>—</b>	<b>—</b>	<b>302,718</b>
<b>Energy transmission</b>				
Aspire Energy	—	27,951	—	27,951
Aspire Energy Express	16	—	—	16
Eastern Shore	75,117	—	—	75,117
Peninsula Pipeline	23,080	—	—	23,080
<b>Total energy transmission</b>	<b>98,213</b>	<b>27,951</b>	<b>—</b>	<b>126,164</b>
<b>Energy generation</b>				
Eight Flags	—	16,147	—	16,147
<b>Propane operations</b>				
Propane delivery operations	—	100,744	—	100,744
<b>Energy delivery services</b>				
Marlin Gas Services	—	7,818	—	7,818
<b>Other and eliminations</b>				
Eliminations	(48,185)	(134)	(17,602)	(65,921)
Other	—	—	528	528
<b>Total other and eliminations</b>	<b>(48,185)</b>	<b>(134)</b>	<b>(17,074)</b>	<b>(65,393)</b>
<b>Total operating revenues <sup>(1)</sup></b>	<b>\$ 352,746</b>	<b>\$ 152,526</b>	<b>\$ (17,074)</b>	<b>\$ 488,198</b>

<sup>(1)</sup> Total operating revenues for the year ended December 31, 2020, include other revenue (revenues from sources other than contracts with customers of \$1.4 million and \$0.2 million for our Regulated and Unregulated Energy segments, respectively). The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for Maryland division and Sandpiper and late fees.

	<b>For the years ended December 31, 2019</b>			
<i>(in thousands)</i>	<b>Regulated Energy</b>	<b>Unregulated Energy</b>	<b>Other and Eliminations</b>	<b>Total</b>
<b>Energy distribution</b>				
Delaware natural gas division	\$ 62,659	\$ —	\$ —	\$ 62,659
Florida natural gas division	28,485	—	—	28,485
FPU electric distribution	77,416	—	—	77,416
FPU natural gas distribution	82,418	—	—	82,418
Maryland natural gas division	22,517	—	—	22,517
Sandpiper natural gas/propane operations	19,068	—	—	19,068
<b>Total energy distribution</b>	<b>292,563</b>	<b>—</b>	<b>—</b>	<b>292,563</b>
<b>Energy transmission</b>				
Aspire Energy	—	32,493	—	32,493
Aspire Energy Express	—	—	—	—
Eastern Shore	72,924	—	—	72,924
Peninsula Pipeline	16,453	—	—	16,453
<b>Total energy transmission</b>	<b>89,377</b>	<b>32,493</b>	<b>—</b>	<b>121,870</b>
<b>Energy generation</b>				
Eight Flags	—	16,749	—	16,749
<b>Propane operations</b>				
Propane delivery operations	—	109,614	—	109,614
<b>Energy delivery services</b>				
Marlin Gas Services	—	5,702	—	5,702
<b>Other and eliminations</b>				
Eliminations	(38,934)	(10,407)	(18,081)	(67,422)
Other	—	—	529	529
<b>Total other and eliminations</b>	<b>(38,934)</b>	<b>(10,407)</b>	<b>(17,552)</b>	<b>(66,893)</b>
<b>Total operating revenues <sup>(1)</sup></b>	<b>\$ 343,006</b>	<b>\$ 154,151</b>	<b>\$ (17,552)</b>	<b>\$ 479,605</b>

<sup>(1)</sup> Total operating revenues for the year ended December 31, 2019, include other revenue (revenues from sources other than contracts with customers) of \$(0.1) million and \$0.3 million for our Regulated and Unregulated Energy segments, respectively. The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for Maryland division and Sandpiper and late fees.

### ***Regulated Energy Segment***

The businesses within our Regulated Energy segment are regulated utilities whose operations and customer contracts are subject to rates approved by the respective state PSC or the FERC.

Our energy distribution operations deliver natural gas or electricity to customers, and we bill the customers for both the delivery of natural gas or electricity and the related commodity, where applicable. In most jurisdictions, our customers are also required to purchase the commodity from us, although certain customers in some jurisdictions may purchase the commodity from a third-party retailer (in which case we provide delivery service only). We consider the delivery of natural gas or electricity and/or the related commodity sale as one performance obligation because the commodity and its delivery are highly interrelated with two-way dependency on one another. Our performance obligation is satisfied over time as natural gas or electricity is delivered and consumed by the customer. We recognize revenues based on monthly meter readings, which are based on the quantity of natural gas or electricity used and the approved rates. We accrue unbilled revenues for natural gas and electricity that have been delivered, but not yet billed, at the end of an accounting period, to the extent that billing and delivery do not coincide.

Revenues for Eastern Shore are based on rates approved by the FERC. The FERC has also authorized Eastern Shore to negotiate rates above or below the FERC-approved maximum rates, which customers can elect as an alternative to the FERC-approved maximum rates. Eastern Shore's services can be firm or interruptible. Firm services are offered on a guaranteed basis and are available at all times unless prevented by force majeure or other permitted curtailments. Interruptible customers receive service only when there is available capacity or supply. Our performance obligation is satisfied over time as we deliver natural gas to the customers' locations. We recognize revenues based on capacity used or reserved and the fixed monthly charge.

Peninsula Pipeline is engaged in natural gas intrastate transmission to third-party customers and certain affiliates in the State of Florida. Our performance obligation is satisfied over time as the natural gas is transported to customers. We recognize revenue based on rates approved by the Florida PSC and the capacity used or reserved. We accrue unbilled revenues for transportation services provided and not yet billed at the end of an accounting period.

Aspire Energy Express is engaged in natural gas intrastate transmission in the State of Ohio. We currently serve the Guernsey power plant and our performance obligation is satisfied over time as the natural gas is transported to the plant. We recognize revenue based on rates approved by the Ohio PSC and the capacity used or reserved. We accrue unbilled revenues for transportation services provided and not yet billed at the end of an accounting period.

### ***Unregulated Energy Segment***

Revenues generated from the Unregulated Energy segment are not subject to any federal, state, or local pricing regulations. Aspire Energy primarily sources gas from hundreds of conventional producers and performs gathering and processing functions to maintain the quality and reliability of its gas for its wholesale customers. Aspire Energy's performance obligation is satisfied over time as natural gas is delivered to its customers. Aspire Energy recognizes revenue based on the deliveries of natural gas at contractually agreed upon rates (which are based upon an established monthly index price and a monthly operating fee, as applicable). For natural gas customers, we accrue unbilled revenues for natural gas that has been delivered, but not yet billed, at the end of an accounting period, to the extent that billing and delivery do not coincide with the end of the accounting period.

Eight Flags' CHP plant, which is located on land leased from a customer, produces three sources of energy: electricity, steam and heated water. This customer purchases the steam (unfired and fired) and heated water, which are used in the customer's production facility. Our electric distribution operation purchases the electricity generated by the CHP plant for distribution to its customers. Eight Flags' performance obligation is satisfied over time as deliveries of heated water, steam and electricity occur. Eight Flags recognizes revenues over time based on the amount of heated water, steam and electricity generated and delivered to its customers.

For our propane operations, we recognize revenue based upon customer type and service offered. Generally, for propane bulk delivery customers (customers without meters) and wholesale sales, our performance obligation is satisfied when we deliver propane to the customers' locations (point-in-time basis). We recognize revenue from these customers based on the number of gallons delivered and the price per gallon at the point-in-time of delivery. For our propane delivery customers with meters, we satisfy our performance obligation over time when we deliver propane to customers. We recognize revenue over time based on the amount of propane consumed and the applicable price per unit. For propane delivery metered customers, we accrue unbilled revenues for propane that has been delivered, but not yet billed, at the end of an accounting period, to the extent that billing and delivery do not coincide with the end of the accounting period.

Marlin Gas Services provides mobile CNG and pipeline solutions primarily to utilities and pipelines. Marlin Gas Services provides temporary hold services, pipeline integrity services, emergency services for damaged pipelines and specialized gas services for customers who have unique requirements. Marlin Gas Services' performance obligations are comprised of the compression of natural gas, mobilization of CNG equipment, utilization of equipment and on-site CNG support. Our performance obligations for the compression of natural gas, utilization of mobile CNG equipment and for the on-site CNG staff support are satisfied over time when the natural gas is compressed, equipment is utilized or as our staff provide support services to our customers. Our performance obligation for the mobilization of CNG equipment is satisfied at a point-in-time when the equipment is delivered to the customer project location. We recognize revenue for CNG services at the end of each calendar month for services provided during the month based on agreed upon rates for equipment utilized, costs incurred for natural gas compression, miles driven, mobilization and demobilization fees.

**Contract balances**

The timing of revenue recognition, customer billings and cash collections results in trade receivables, unbilled receivables (contract assets), and customer advances (contract liabilities) in our consolidated balance sheets. The balances of our trade receivables, contract assets, and contract liabilities as of December 31, 2021 and 2020 were as follows:

	Trade Receivables	Contract Assets (Noncurrent)	Contract Liabilities (Current)
<i>(in thousands)</i>			
Balance at 12/31/2020	\$ 55,600	\$ 4,816	\$ 644
Balance at 12/31/2021	<b>56,277</b>	<b>4,806</b>	<b>747</b>
Increase (decrease)	<u>\$ 677</u>	<u>\$ (10)</u>	<u>\$ 103</u>

Our trade receivables are included in trade and other receivables in the consolidated balance sheets. Our non-current contract assets are included in receivables and other deferred charges in the consolidated balance sheet and relate to operations and maintenance costs incurred by Eight Flags that have not yet been recovered through rates for the sale of electricity to our electric distribution operation pursuant to a long-term service agreement.

At times, we receive advances or deposits from our customers before we satisfy our performance obligation, resulting in contract liabilities. Contract liabilities are included in other accrued liabilities in the consolidated balance sheets and relate to non-refundable prepaid fixed fees for our Mid-Atlantic propane delivery operation's retail offerings. Our performance obligation is satisfied over the term of the respective retail offering plan on a ratable basis. For the years ended December 31, 2021 and 2020, we recognized revenue of \$1.1 million and \$1.3 million, respectively.

**Remaining performance obligations**

Our businesses have long-term fixed fee contracts with customers in which revenues are recognized when performance obligations are satisfied over the contract term. Revenue for these businesses for the remaining performance obligations at December 31, 2021 are expected to be recognized as follows:

<i>(in thousands)</i>	2022	2023	2024	2025	2026	2027 and thereafter
Eastern Shore and Peninsula Pipeline	\$ 33,925	\$ 26,334	\$ 24,103	\$23,231	\$21,964	\$ 179,866
Natural gas distribution operations	6,747	6,174	5,946	5,410	5,179	33,543
FPU electric distribution	652	652	652	275	275	550
Total revenue contracts with remaining performance obligations	<u>\$ 41,324</u>	<u>\$ 33,160</u>	<u>\$ 30,701</u>	<u>\$28,916</u>	<u>\$27,418</u>	<u>\$ 213,959</u>

**Practical expedients**

For our businesses with agreements that contain variable consideration, we use the invoice practical expedient method. We determined that the amounts invoiced to customers correspond directly with the value to our customers and our performance to date.

**6. SEGMENT INFORMATION**

We use the management approach to identify operating segments. We organize our business around differences in regulatory environment and/or products or services, and the operating results of each segment are regularly reviewed by the chief decision maker (our Chief Executive Officer) in order to make decisions about resources and to assess performance.

Our operations are entirely domestic and are comprised of two reportable segments:

Notes to the Consolidated Financial Statements

- *Regulated Energy.* Includes energy distribution and transmission services (natural gas distribution, natural gas transmission and electric distribution operations). All operations in this segment are regulated, as to their rates and services, by the PSC having jurisdiction in each operating territory or by the FERC in the case of Eastern Shore.
- *Unregulated Energy.* Includes energy transmission, energy generation (the operations of our Eight Flags' CHP plant), propane operations, and mobile compressed natural gas distribution and pipeline solutions operations. Also included in this segment are other unregulated energy services, such as energy-related merchandise sales and heating, ventilation and air conditioning, plumbing and electrical services. These operations are unregulated as to their rates and services.

The remainder of our operations are presented as “Other businesses and eliminations,” which consists of unregulated subsidiaries that own real estate leased to Chesapeake Utilities, as well as certain corporate costs not allocated to other operations.

The following table presents information about our reportable segments.

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands)</i>			
<b>Operating Revenues, Unaffiliated Customers</b>			
Regulated Energy	\$ 381,879	\$ 350,853	\$ 340,857
Unregulated Energy	188,089	137,345	138,748
Total operating revenues, unaffiliated customers	<u>\$ 569,968</u>	<u>\$ 488,198</u>	<u>\$ 479,605</u>
<b>Intersegment Revenues <sup>(1)</sup></b>			
Regulated Energy	\$ 2,041	\$ 1,893	\$ 2,149
Unregulated Energy	18,780	15,181	15,403
Other businesses	527	528	529
Total intersegment revenues	<u>\$ 21,348</u>	<u>\$ 17,602</u>	<u>\$ 18,081</u>
<b>Operating Income (Loss)</b>			
Regulated Energy	\$ 106,064	\$ 92,124	\$ 86,584
Unregulated Energy	24,382	20,664	19,938
Other businesses and eliminations	666	(65)	(237)
Operating Income	131,112	112,723	106,285
Other income (expense), net	1,721	3,222	(1,847)
Interest charges	20,135	21,765	22,224
<b>Income from Continuing Operations before Income Taxes</b>	<b>112,698</b>	<b>94,180</b>	<b>82,214</b>
Income Taxes on Continuing Operations	29,231	23,538	21,114
Income from Continuing Operations	83,467	70,642	61,100
Income (loss) from Discontinued Operations, Net of Tax	(1)	686	(1,349)
Gain on sale of Discontinued Operations, Net of tax	—	170	5,402
<b>Net Income</b>	<b><u>\$ 83,466</u></b>	<b><u>\$ 71,498</u></b>	<b><u>\$ 65,153</u></b>
<b>Depreciation and Amortization</b>			
Regulated Energy	\$ 48,748	\$ 46,079	\$ 35,227
Unregulated Energy	13,869	11,988	10,130
Other businesses and eliminations	44	50	67
Total depreciation and amortization	<u>\$ 62,661</u>	<u>\$ 58,117</u>	<u>\$ 45,424</u>
<b>Capital Expenditures</b>			
Regulated Energy	\$ 139,733	\$ 147,100	\$ 130,604
Unregulated Energy	81,651	46,295	60,034
Other businesses	6,425	2,480	8,348
Total capital expenditures	<u>\$ 227,809</u>	<u>\$ 195,875</u>	<u>\$ 198,986</u>

<sup>(1)</sup> All significant intersegment revenues are billed at market rates and have been eliminated from consolidated revenues.

	As of December 31,	
	2021	2020
<b>Identifiable Assets</b>		
Regulated Energy segment	\$ 1,629,191	\$ 1,547,619
Unregulated Energy segment	439,114	347,665
Other businesses and eliminations	46,564	37,203
<b>Total identifiable assets</b>	<b>\$ 2,114,869</b>	<b>\$ 1,932,487</b>

## 7. SUPPLEMENTAL CASH FLOW DISCLOSURES

Cash paid for interest and income taxes during the years ended December 31, 2021, 2020 and 2019 were as follows:

	For the Year Ended December 31,		
	2021	2020	2019
<i>(in thousands)</i>			
Cash paid for interest	\$ 20,809	\$ 22,884	\$ 23,856
Cash (received) paid for income taxes, net of refunds	\$ 8,395	\$ (8,135)	\$ 3,221

Non-cash investing and financing activities during the years ended December 31, 2021, 2020, and 2019 were as follows:

	For the Year Ended December 31,		
	2021	2020	2019
<i>(in thousands)</i>			
Capital property and equipment acquired on account, but not paid for as of December 31	\$ 16,164	\$ 23,625	\$ 13,470
Common stock issued for the Retirement Savings Plan	\$ 1,712	\$ 1,605	\$ —
Common stock issued under the SICP	\$ 2,834	\$ 1,971	\$ 1,691

## 8. DERIVATIVE INSTRUMENTS

We use derivative and non-derivative contracts to manage risks related to obtaining adequate supplies and the price fluctuations of natural gas, electricity and propane and to mitigate interest rate risk. Our natural gas, electric and propane distribution operations have entered into agreements with suppliers to purchase natural gas, electricity and propane for resale to our customers. Our natural gas gathering and transmission company has entered into contracts with producers to secure natural gas to meet its obligations. Purchases under these contracts typically either do not meet the definition of derivatives or are considered “normal purchases and normal sales” and are accounted for on an accrual basis. Our propane distribution operations may also enter into fair value hedges of their inventory or cash flow hedges of their future purchase commitments in order to mitigate the impact of wholesale price fluctuations. Occasionally, we may enter into interest rate swap agreements to mitigate risk associated with changes in short-term borrowing rates. As of December 31, 2021 and 2020, our natural gas and electric distribution operations did not have any outstanding derivative contracts.

**Volume of Derivative Activity**

As of December 31, 2021, the volume of our open commodity derivative contracts were as follows:

Business unit	Commodity	Contract Type	Quantity hedged (in millions)	Designation	Longest expiration date of hedge
Sharp	Propane (gallons)	Purchases	21.2	Cash flow hedges	June, 2024
Sharp	Propane (gallons)	Sales	4.4	Cash flow hedges	December, 2022
Sharp	Propane (gallons)	Purchases	0.3	N/A	March 2022

Sharp entered into futures and swap agreements to mitigate the risk of fluctuations in wholesale propane index prices associated with the propane volumes expected to be purchased and/or sold during the heating season. Under the futures and swap agreements, Sharp will receive or pay the difference between (i) the index prices (Mont Belvieu prices in December 2021 through June 2024) and (ii) the per gallon propane contracted prices, to the extent the index prices deviate from the contracted prices. If the index prices are lower than the contract prices, Sharp will pay the difference. We designated and accounted for the propane swaps as cash flows hedges. The change in the fair value of the swap agreements is recorded as unrealized gain (loss) in other comprehensive income (loss) and later recognized in the statement of income in the same period and in the same line item as the hedged transaction. We expect to reclassify approximately \$3.6 million of unrealized gain from accumulated other comprehensive income to earnings during the next 12-month period ending December 31, 2022.

**Interest Rate Swap Activities**

We manage interest rate risk by entering into derivative contracts to hedge the variability in cash flows attributable to changes in the short-term borrowing rates. In the second quarter of 2020, we entered into interest rate swaps with notional amounts totaling \$100.0 million associated with three of our short-term lines of credit which expired in October 2020. The interest rate swaps were entered to hedge the variability in cash flows attributable to changes in the short-term borrowing rates during this period. Pricing on the interest rate swaps ranged between 0.2615 and 0.3875 percent for the period. In the fourth quarter of 2020, we entered into additional interest rate swaps with notional amount of \$60.0 million through December 2021 with pricing of 0.20 percent and 0.205 percent for the period associated with our outstanding borrowing under the Revolver. In February 2021, we entered into an additional interest rate swap with a notional amount of \$40.0 million through December 2021 with pricing of 0.17 percent. Our short-term borrowing is based on the 30-day LIBOR rate. The interest swap was cash settled monthly as the counter-party pays us the 30-day LIBOR rate less the fixed rate. At December 31, 2021 all of our interest rate swaps had expired and we have not entered into any new derivative contracts associated with our outstanding short-term borrowings.

**Broker Margin**

Futures exchanges have contract specific margin requirements that require the posting of cash or cash equivalents relating to traded contracts. Margin requirements consist of initial margin that is posted upon the initiation of a position, maintenance margin that is usually expressed as a percent of initial margin, and variation margin that fluctuates based on the daily mark-to-market relative to maintenance margin requirements. We currently maintain a broker margin account for Sharp, the balance related to the account is as follows:

<i>(in thousands)</i>	Balance Sheet Location	December 31, 2021	December 31, 2020
Sharp	Other Current Liabilities	\$ 4,081	\$ 1,505

**Financial Statements Presentation**

The following tables present information about the fair value and related gains and losses of our derivative contracts. We did not have any derivative contracts with a credit-risk-related contingency. Fair values of the derivative contracts recorded in the consolidated balance sheets as of December 31, 2021 and 2020 are as follows:

Notes to the Consolidated Financial Statements

<i>(in thousands)</i>	Derivative Assets		
	Balance Sheet Location	Fair Value as of	
		December 31, 2021	December 31, 2020
<b>Derivatives not designated as hedging instruments</b>			
Propane swap agreements	Derivative assets, at fair value	\$ 16	\$ —
<b>Derivatives designated as fair value hedges</b>			
Propane put options	Derivative assets, at fair value	—	14
<b>Derivatives designated as cash flow hedges</b>			
Propane swap agreements	Derivative assets, at fair value	7,060	3,255
<b>Total Derivative Assets</b>		<b>\$ 7,076</b>	<b>\$ 3,269</b>

<i>(in thousands)</i>	Derivative Liabilities		
	Balance Sheet Location	Fair Value as of	
		December 31, 2021	December 31, 2020
<b>Derivatives designated as fair value hedges</b>			
Propane put options	Derivative liabilities, at fair value	\$ —	\$ 23
<b>Derivatives designated as cash flow hedges</b>			
Propane swap agreements	Derivative liabilities, at fair value	743	64
Interest rate swap agreements	Derivative liabilities, at fair value	—	40
<b>Total Derivative Liabilities</b>		<b>\$ 743</b>	<b>\$ 127</b>

The effects of gains and losses from derivative instruments are as follows:

<i>(in thousands)</i>	Location of Gain (Loss) on Derivatives	Amount of Gain (Loss) on Derivatives:		
		For the Year Ended December 31,		
		2021	2020	2019
<b>Derivatives not designated as hedging instruments</b>				
Propane swap agreements	Propane and natural gas costs	\$ (1)	\$ —	\$ —
<b>Derivatives designated as fair value hedges</b>				
Put/Call option	Propane and natural gas costs	(24)	(12)	—
Put/Call option	Propane inventory	—	34	—
<b>Derivatives designated as cash flow hedges</b>				
Propane swap agreements	Revenues	(536)	—	—
Propane swap agreements	Propane and natural gas costs	7,187	2,428	1,520
Propane swap agreements	Other comprehensive income (loss)	3,126	5,035	(253)
Interest rate swap agreements	Interest expense	(28)	60	—
Interest rate swap agreements	Other comprehensive income (loss)	—	(40)	—
Natural gas swap contracts	Other comprehensive income (loss)	—	—	(63)
Natural gas futures contracts	Other comprehensive income (loss)	—	—	(294)
<b>Total</b>		<b>\$ 9,724</b>	<b>\$ 7,505</b>	<b>\$ 910</b>



**9. FAIR VALUE OF FINANCIAL INSTRUMENTS**

GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The three levels of the fair value hierarchy are the following:

<b>Fair Value Hierarchy</b>	<b>Description of Fair Value Level</b>	<b>Fair Value Technique Utilized</b>
Level 1	Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities	<p><i>Investments - equity securities</i> - The fair values of these trading securities are recorded at fair value based on unadjusted quoted prices in active markets for identical securities.</p> <p><i>Investments - mutual funds and other</i> - The fair values of these investments, comprised of money market and mutual funds, are recorded at fair value based on quoted net asset values of the shares.</p>
Level 2	Quoted prices in markets that are not active, or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability	<i>Derivative assets and liabilities</i> - The fair value of the propane put/call options, propane and interest rate swap agreements are measured using market transactions for similar assets and liabilities in either the listed or over-the-counter markets.
Level 3	Prices or valuation techniques requiring inputs that are both significant to the fair value measurement and unobservable (i.e. supported by little or no market activity)	<i>Investments - guaranteed income fund</i> - The fair values of these investments are recorded at the contract value, which approximates their fair value.

**Financial Assets and Liabilities Measured at Fair Value**

The following tables summarize our financial assets and liabilities that are measured at fair value on a recurring basis and the fair value measurements, by level, within the fair value hierarchy as of December 31, 2021 and 2020, respectively:

	Fair Value	Fair Value Measurements Using:		
		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>As of December 31, 2021</b>				
<i>(in thousands)</i>				
<b>Assets:</b>				
Investments—equity securities	\$ 26	\$ 26	\$ —	\$ —
Investments—guaranteed income fund	2,036	—	—	2,036
Investments—mutual funds and other	10,033	10,033	—	—
Total investments	12,095	10,059	—	2,036
Derivative assets	7,076	—	7,076	—
<b>Total assets</b>	<b>\$ 19,171</b>	<b>\$ 10,059</b>	<b>\$ 7,076</b>	<b>\$ 2,036</b>
<b>Liabilities:</b>				
Derivative liabilities	\$ 743	\$ —	\$ 743	\$ —

As of December 31, 2020	Fair Value Measurements Using:			
	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>(in thousands)</i>				
<b>Assets:</b>				
Investments—equity securities	\$ 21	\$ 21	\$ —	\$ —
Investments—guaranteed income fund	2,156	—	—	2,156
Investments—mutual funds and other	8,599	8,599	—	—
Total investments	10,776	8,620	—	2,156
Derivative assets	3,269	—	3,269	—
<b>Total assets</b>	<b>\$ 14,045</b>	<b>\$ 8,620</b>	<b>\$ 3,269</b>	<b>\$ 2,156</b>
<b>Liabilities:</b>				
Derivative liabilities	\$ 127	\$ —	\$ 127	\$ —

The following table sets forth the summary of the changes in the fair value of Level 3 investments for the years ended December 31, 2021 and 2020:

<i>(in thousands)</i>	For the Year Ended December 31,	
	2021	2020
Beginning Balance	\$ 2,156	\$ 803
Purchases and adjustments	88	261
Transfers/disbursements	(241)	1,065
Investment income	33	27
Ending Balance	<b>\$ 2,036</b>	<b>\$ 2,156</b>

Investment income from the Level 3 investments is reflected in other income (expense), net in the consolidated statements of income.

At December 31, 2021 and 2020, there were no non-financial assets or liabilities required to be reported at fair value. We review our non-financial assets for impairment at least on an annual basis, as required.

#### ***Other Financial Assets and Liabilities***

Financial assets with carrying values approximating fair value include cash and cash equivalents and accounts receivable. Financial liabilities with carrying values approximating fair value include accounts payable, other accrued liabilities and short-term debt. The fair value of cash and cash equivalents is measured using the comparable value in the active market and approximates its carrying value (Level 1 measurement). The fair value of short-term debt approximates the carrying value due to its near-term maturities and because interest rates approximate current market rates (Level 3 measurement).

At December 31, 2021, long-term debt, which includes the current maturities but excludes debt issuance cost, had a carrying value of \$568.8 million, compared to the estimated fair value of \$597.2 million. At December 31, 2020, long-term debt, which includes the current maturities and debt issuance costs, had a carrying value of \$523.0 million, compared to a fair value of \$548.5 million. The fair value was calculated using a discounted cash flow methodology that incorporates a market interest rate based on published corporate borrowing rates for debt instruments with similar terms and average maturities, and with adjustments for duration, optionality, and risk profile. The valuation technique used to estimate the fair value of long-term debt would be considered a Level 3 measurement.

See Note 17, *Employee Benefit Plans*, for fair value measurement information related to our pension plan assets.

**10. INVESTMENTS**

The investment balances at December 31, 2021 and 2020, consisted of the following:

<i>(in thousands)</i>	As of December 31,	
	2021	2020
Rabbi trust (associated with the Non-Qualified Deferred Compensation Plan)	\$ 12,069	\$ 10,755
Investments in equity securities	26	21
<b>Total</b>	<b>\$ 12,095</b>	<b>\$ 10,776</b>

We classify these investments as trading securities and report them at their fair value. For the years ended December 31, 2021, 2020 and 2019, we recorded net unrealized gains of \$1.5 million, \$1.5 million, and \$1.6 million, respectively in other income (expense), net in the consolidated statements of income related to these investments. For the investments in the Rabbi Trust, we also have recorded an associated liability, which is included in other pension and benefit costs in the consolidated balance sheets and is adjusted each period for the gains and losses incurred by the investments in the Rabbi Trust.

**11. GOODWILL AND OTHER INTANGIBLE ASSETS**

The carrying value of goodwill from continuing operations as of December 31, 2021 and 2020 was as follows:

<i>(in thousands)</i>	Regulated Energy	Unregulated Energy	Total Goodwill
Balance at December 31, 2020	\$ 7,617	\$ 31,114	\$ 38,731
Additions <sup>(1)</sup>	72	5,905	5,977
<b>Balance at December 31, 2021</b>	<b>\$ 7,689</b>	<b>\$ 37,019</b>	<b>\$ 44,708</b>

<sup>(1)</sup>Includes goodwill from the purchase of operating assets of Diversified Energy in December 2021 and Elkton Gas in the third quarter of 2020.

The annual impairment testing for the years 2021 and 2020 indicated no impairment of goodwill.

The carrying value and accumulated amortization of intangible assets subject to amortization as of December 31, 2021 and 2020 are as follows:

<i>(in thousands)</i>	As of December 31,			
	2021		2020	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Customer relationships <sup>(1)</sup>	\$ 16,814	\$ 5,125	\$ 10,680	\$ 4,269
Non-Compete agreements <sup>(1)</sup>	2,431	1,078	2,375	768
Patents	452	354	452	236
Other	270	218	270	212
<b>Total</b>	<b>\$ 19,967</b>	<b>\$ 6,775</b>	<b>\$ 13,777</b>	<b>\$ 5,485</b>

<sup>(1)</sup>The customer relationship and non-compete agreements amounts include \$6.1 million and less than \$0.1 million, respectively, as a result of the purchase of the operating assets of Diversified Energy in December 2021 and \$1.3 million and \$0.1 million, respectively, recorded as a result of the purchase of the operating assets of Western Natural Gas in October 2020.

The customer relationships, non-compete agreements, patents and other intangible assets acquired in the purchases of the operating assets of several companies are being amortized over a weighted average of 12 years. Amortization expense of intangible assets for the year ended December 31, 2021, 2020 and 2019 was \$1.3 million, \$1.2 million and \$0.8 million, respectively. Amortization expense of intangible assets is expected to be \$1.4 million for the year 2022, \$1.3 million for the years 2023 through 2025, and \$1.1 million for 2026.

## 12. INCOME TAXES

We file a consolidated federal income tax return. Income tax expense allocated to our subsidiaries is based upon their respective taxable incomes and tax credits. State income tax returns are filed on a separate company basis in most states where we have operations and/or are required to file. Our state returns for tax years after 2015 are subject to examination. At December 31, 2021, the 2015 through 2019 federal income tax returns are under examination, and no report has been issued at this time.

We expect to have federal NOLs totaling \$6.3 million and \$12.2 million in 2019 and 2018 respectively upon the settlement of the Internal Revenue Service examination described above. Under the CARES Act, discussed below, we elected to carry the losses back to 2015 and 2013. For state income tax purposes, we had NOLs in various states of \$14.6 million and \$40.0 million as of December 31, 2021 and 2020, respectively, almost all of which will expire in 2039. Excluding NOL from discontinued operations, we have recorded deferred tax assets of \$1.5 million and \$1.6 million related to state NOL carry-forwards at December 31, 2021 and 2020, respectively. We have not recorded a valuation allowance to reduce the future benefit of the tax NOLs because we believe they will be fully utilized.

### *Tax Law Changes*

In March 2020, the CARES Act was signed into law and included several significant changes to the Internal Revenue Code. The CARES Act includes certain tax relief provisions including the ability to carryback five years net operating losses arising in a tax year beginning in 2018, 2019, or 2020. This provision allows a taxpayer to recover taxes previously paid at a 35 percent federal income tax rate during tax years prior to 2018. In addition, the CARES Act removed the taxable income limitation to allow a tax NOL to fully offset taxable income for tax years beginning before January 1, 2021. Our income tax expense for the years ended December 31, 2021 and 2020 included a tax benefit of \$0.9 million and \$1.8 million, respectively, attributable to the tax NOL carryback provided under the CARES Act for losses generated in 2018 and 2019 and then applied back to our 2013 and 2015 tax years in which we paid federal income taxes at a 35 percent tax rate.

On December 22, 2017, President Trump signed into law the TCJA. Substantially all of the provisions of the TCJA were effective for taxable years beginning on or after January 1, 2018. The provisions that significantly impacted us include the reduction of the corporate federal income tax rate from 35 percent to 21 percent. Our federal income tax expense for periods beginning on January 1, 2018 and thereafter are based on the new federal corporate income tax rate. The TCJA included changes to the Internal Revenue Code, which materially impacted our 2017 financial statements. ASC 740, *Income Taxes*, requires recognition of the effects of changes in tax laws in the period in which the law is enacted. ASC 740 requires deferred tax assets and liabilities to be measured at the enacted tax rate expected to apply when temporary differences are to be realized or settled. During 2018, we completed the assessment of the impact of accounting for certain effects of the TCJA. At the date of enactment in 2017, we re-measured deferred income taxes based upon the new corporate tax rate. See Note 19, *Rates and Other Regulatory Activities*, for further discussion of the TCJA's impact on our regulated businesses.

Notes to the Consolidated Financial Statements

The following tables provide: (a) the components of income tax expense in 2021, 2020, and 2019; (b) the reconciliation between the statutory federal income tax rate and the effective income tax rate for 2021, 2020, and 2019 from continuing operations; and (c) the components of accumulated deferred income tax assets and liabilities at December 31, 2021 and 2020.

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands)</i>			
<b>Current Income Tax Expense</b>			
Federal	\$ 2,775	\$ (2,777)	\$ (2,252)
State	(96)	2,162	(491)
Other	(47)	(47)	(47)
Total current income tax expense (benefit)	<u>2,632</u>	<u>(662)</u>	<u>(2,790)</u>
<b>Deferred Income Tax Expense <sup>(1)</sup></b>			
Property, plant and equipment	24,074	23,224	25,907
Deferred gas costs	1,857	(714)	79
Pensions and other employee benefits	(655)	(75)	(454)
FPU merger-related premium cost and deferred gain	(351)	156	(278)
Net operating loss carryforwards	97	5,107	(3,772)
Other	1,577	(3,498)	2,422
Total deferred income tax expense	<u>26,599</u>	<u>24,200</u>	<u>23,904</u>
Income Tax Expense from Continuing Operations	<u>29,231</u>	<u>23,538</u>	<u>21,114</u>
Income Tax Expense from Discontinued Operations	—	153	1,416
Total Income Tax	<u>\$ 29,231</u>	<u>\$ 23,691</u>	<u>\$ 22,530</u>

<sup>(1)</sup> Includes \$8.2 million, \$4.9 million, and \$4.7 million of deferred state income taxes for the years 2021, 2020 and 2019, respectively.

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands)</i>			
<b>Reconciliation of Effective Income Tax Rates from Continuing Operations</b>			
Federal income tax expense <sup>(1)</sup>	\$ 23,666	\$ 19,778	\$ 17,264
State income taxes, net of federal benefit	6,371	5,051	5,093
ESOP dividend deduction	(180)	(218)	(173)
CARES Act Tax Benefit	(919)	(1,841)	—
Depreciation	(15)	—	—
Other	308	768	(1,070)
Total Income Tax Expense from Continuing Operations	<u>\$ 29,231</u>	<u>\$ 23,538</u>	<u>\$ 21,114</u>
Effective Income Tax Rate from Continuing Operations	<u>25.94 %</u>	<u>24.99 %</u>	<u>25.65 %</u>

<sup>(1)</sup> Federal income taxes were calculated at 21 percent for 2021, 2020, and 2019.

	As of December 31,	
	2021	2020
<i>(in thousands)</i>		
<b>Deferred Income Taxes</b>		
Deferred income tax liabilities:		
Property, plant and equipment	\$ 224,034	\$ 199,287
Acquisition adjustment	6,266	6,618
Loss on reacquired debt	183	201
Deferred gas costs	2,366	509
Natural gas conversion costs	5,529	5,379
Storm reserve liability	5,783	7,073
Other	6,301	5,587
Total deferred income tax liabilities	<u>250,462</u>	<u>224,654</u>
Deferred income tax assets:		
Pension and other employee benefits	5,354	4,636
Environmental costs	996	1,064
Net operating loss carryforwards	1,490	1,587
Storm reserve liability	448	409
Accrued expenses	4,843	6,153
Other	3,781	5,417
Total deferred income tax assets	<u>16,912</u>	<u>19,266</u>
<b>Deferred Income Taxes Per Consolidated Balance Sheets</b>	<u>\$ 233,550</u>	<u>\$ 205,388</u>

**13. LONG-TERM DEBT**

Our outstanding long-term debt is shown below:

	As of December 31,	
	2021	2020
<i>(in thousands)</i>		
Uncollateralized Senior Notes:		
5.93% note, due October 31, 2023	\$ 6,000	\$ 9,000
5.68% note, due June 30, 2026	14,500	17,400
6.43% note, due May 2, 2028	4,900	5,600
3.73% note, due December 16, 2028	14,000	16,000
3.88% note, due May 15, 2029	40,000	45,000
3.25% note, due April 30, 2032	70,000	70,000
3.48% note, due May 31, 2038	50,000	50,000
3.58% note, due November 30, 2038	50,000	50,000
3.98% note, due August 20, 2039	100,000	100,000
2.98% note, due December 20, 2034	70,000	70,000
3.00% note, due July 15, 2035	50,000	50,000
2.96% note, due August 15, 2035	40,000	40,000
2.49% notes Due January 25, 2037	50,000	—
Equipment security note		
2.46% note, due September 24, 2031	9,378	—
Less: debt issuance costs	(913)	(901)
Total long-term debt	<u>567,865</u>	<u>522,099</u>
Less: current maturities	(17,962)	(13,600)
Total long-term debt, net of current maturities	<u>\$ 549,903</u>	<u>\$ 508,499</u>

**Notes Purchase Agreement**

On December 16, 2021, we agreed to issue and MetLife agreed to purchase 2.95 percent Senior Notes due March 15, 2042 in the aggregate principal amount of \$50 million. We expect to issue the Notes on or before March 15, 2022. The Company anticipates using the proceeds received from the issuances of the Notes to reduce short-term borrowings under the Company's revolving credit facility and/or to fund capital expenditures. These Senior Notes, when issued, will have similar covenants and default provisions as the existing senior notes, and will have an annual principal payment beginning in the eleventh year after the issuance.

**Equipment Security Note**

On September 24, 2021, we entered into an Equipment Financing Agreement with Banc of America Leasing & Capital, LLC to issue \$9.6 million in sustainable financing associated with the purchase of qualifying equipment by our subsidiary, Marlin Gas Services. The equipment security note bears a 2.46 percent interest rate and has a term of 10 years. Under the terms of the agreement, we granted a security interest in the equipment to the lender, to serve as collateral.

**Annual maturities**

Annual maturities and principal repayments of long-term debt are as follows:

Year	2022	2023	2024	2025	2026	Thereafter	Total
<i>(in thousands)</i>							
Payments	\$ 17,962	\$ 21,483	\$ 18,505	\$ 25,528	\$ 34,551	\$ 450,749	\$ 568,778

**Shelf Agreements**

We have entered into Shelf Agreements with Prudential and MetLife, whom are under no obligation to purchase any unsecured debt. The following table summarizes our shelf agreements at December 31, 2021:

<i>(in thousands)</i>	Total Borrowing Capacity	Less Amount of Debt Issued	Less Unfunded Commitments	Remaining Borrowing Capacity
<b>Shelf Agreements <sup>(1)</sup></b>				
Prudential Shelf Agreement	\$ 370,000	\$ (220,000)	\$ —	\$ 150,000
MetLife Shelf Agreement <sup>(2)</sup>	150,000	—	(50,000)	100,000
<b>Total</b>	<b>\$ 520,000</b>	<b>\$ (220,000)</b>	<b>\$ (50,000)</b>	<b>\$ 250,000</b>

<sup>(1)</sup> The Prudential and MetLife Shelf Agreements expire in April 2023 and May 2023, respectively.

<sup>(2)</sup> Unfunded commitments of \$50 million reflects Senior Notes expected to be issued on or before March 15, 2022.

The Senior Notes, Shelf Agreements or Shelf Notes set forth certain business covenants to which we are subject when any note is outstanding, including covenants that limit or restrict our ability, and the ability of our subsidiaries, to incur indebtedness, or place or permit liens and encumbrances on any of our property or the property of our subsidiaries.

**Uncollateralized Senior Notes**

All of our Uncollateralized Senior Notes require periodic principal and interest payments as specified in each note. They also contain various restrictions. The most stringent restrictions state that we must maintain equity of at least 40.0 percent of total capitalization (including short-term borrowings), and the fixed charge coverage ratio must be at least 1.2 times. The most recent Senior Notes issued since September 2013 also contain a restriction that we must maintain an aggregate net book value in our regulated business assets of at least 50.0 percent of our consolidated total assets. Failure to comply with those covenants could result in accelerated due dates and/or termination of the Senior Note agreements.

Certain Uncollateralized Senior Notes contain a "restricted payments" covenant as defined in the respective note agreements. The most restrictive covenants of this type are included within the 5.93 percent Senior Note, due October 31, 2023. The covenant provides that we cannot pay or declare any dividends or make any other restricted payments in excess of the sum of \$10.0 million, plus our consolidated net income accrued on and after January 1, 2003. As of December 31, 2021, the cumulative consolidated

net income base was \$664.5 million, offset by restricted payments of \$289.4 million, leaving \$375.1 million of cumulative net income free of restrictions. As of December 31, 2021, we were in compliance with all of our debt covenants.

#### **14. SHORT-TERM BORROWINGS**

We are authorized by our Board of Directors to borrow up to \$400.0 million of short-term debt, as required. At December 31, 2021 and 2020, we had \$221.6 million and \$175.6 million, respectively, of short-term borrowings outstanding at a weighted average interest rate of 0.83 percent and 1.28 percent, respectively.

In August 2021, we amended and restated our Revolver into a multi-tranche facility totaling \$400.0 million with multiple participating lenders. The two tranches of the facility consist of a \$200.0 million 364-day short-term debt tranche and a \$200.0 million five-year tranche, both of which have three one-year extension options, which can be authorized by our Chief Financial Officer. We are eligible to establish the repayment term for individual borrowings under the five year tranche of the facility and to the extent that an individual loan under the Revolver exceeded 12 months, the outstanding balance would be classified as a component of long-term debt.

The availability of funds under the Revolver is subject to conditions specified in the credit agreement, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in the Revolver to maintain, at the end of each fiscal year, a funded indebtedness ratio of no greater than 65 percent. As of December 31, 2021, we are in compliance with this covenant.

The 364-day tranche of the Revolver expires in August 2022 and the five-year tranche expires in August 2026. Both tranches are available to provide funds for our short-term cash needs to meet seasonal working capital requirements and to temporarily fund portions of our capital expenditures. Borrowings under both tranches of the Revolver are subject to a pricing grid, including the commitment fee and the interest rate charged. Our pricing is adjusted each quarter based upon a total indebtedness to total capitalization ratio. As of December 31, 2021, the pricing under the 364-day tranche of the Revolver does not include an unused commitment fee and maintains an interest rate of 0.70 percent over LIBOR. As of December 31, 2021, the pricing under the five-year tranche of the Revolver included an unused commitment fee of 0.09 percent and an interest rate of 0.95 percent over LIBOR.

Our total available credit under the Revolver at December 31, 2021 was \$173.1 million. As of December 31, 2021, we had issued \$5.3 million in letters of credit to various counterparties under the syndicated Revolver. These letters of credit are not included in the outstanding short-term borrowings and we do not anticipate they will be drawn upon by the counterparties. The letters of credit reduce the available borrowings under our syndicated Revolver.

In the fourth quarter of 2020, we entered into two \$30.0 million interest rate swaps with a total notional amount of \$60.0 million through December 2021 with pricing of 0.20 percent and 0.205 percent for the period associated with our outstanding borrowing under the Revolver. In February 2021, we entered into an additional interest rate swap with a notional amount of \$40.0 million through December 2021 with pricing of 0.17 percent. Our short-term borrowing is based on the 30-day LIBOR rate. At December 31, 2021, all of our interest rate swaps had expired and we have not entered into any new derivative contracts associated with our outstanding short-term borrowings.

#### **15. LEASES**

We have entered into lease arrangements for office space, land, equipment, pipeline facilities and warehouses. These lease arrangements enable us to better conduct business operations in the regions in which we operate. Office space is leased to provide adequate workspace for all our employees in several locations throughout our service territories. We lease land at various locations throughout our service territories to enable us to inject natural gas into underground storage and distribution systems, for bulk storage capacity, for our propane operations and for storage of equipment used in repairs and maintenance of our infrastructure.



Notes to the Consolidated Financial Statements

We lease natural gas compressors to ensure timely and reliable transportation of natural gas to our customers. Additionally, we lease a pipeline to deliver natural gas to an industrial customer in Polk County, Florida. We also lease warehouses to store equipment and materials used in repairs and maintenance for our businesses.

Some of our leases are subject to annual changes in the Consumer Price Index (“CPI”). While lease liabilities are not re-measured as a result of changes to the CPI, changes to the CPI are treated as variable lease payments and recognized in the period in which the obligation for those payments was incurred. A 100-basis-point increase in CPI would not have resulted in material additional annual lease costs. Most of our leases include options to renew, with renewal terms that can extend the lease term from one to 25 years or more. The exercise of lease renewal options is at our sole discretion. The amounts disclosed in our consolidated balance sheet at December 31, 2021, pertaining to the right-of-use assets and lease liabilities, are measured based on our current expectations of exercising our available renewal options. Our existing leases are not subject to any restrictions or covenants which preclude our ability to pay dividends, obtain financing or enter into additional leases. As of December 31, 2021, we have not entered into any leases, which have not yet commenced, that would entitle us to significant rights or create additional obligations. The following table presents information related to our total lease cost included in our consolidated statements of income:

<i>(in thousands)</i>	Classification	Year Ended	
		December 31,	
		2021	2020
Operating lease cost <sup>(1)</sup>	Operations expense	\$ 2,064	\$ 2,029

<sup>(1)</sup> Includes short-term leases and variable lease costs, which are immaterial.

The following table presents the balance and classifications of our right-of-use assets and lease liabilities included in our consolidated balance sheet at December 31, 2021 and 2020:

<i>(in thousands)</i>	Balance sheet classification	December 31, 2021	December 31, 2020
<b>Assets</b>			
Operating lease assets	Operating lease right-of-use assets	\$ 10,139	\$ 11,194
<b>Liabilities</b>			
Current			
Operating lease liabilities	Other accrued liabilities	\$ 1,996	\$ 1,747
Noncurrent			
Operating lease liabilities	Operating lease - liabilities	8,571	9,872
Total lease liabilities		\$ 10,567	\$ 11,619

The following table presents our weighted-average remaining lease term and weighted-average discount rate for our operating leases at December 31, 2021 and 2020:

	December 31, 2021	December 31, 2020
<b>Weighted-average remaining lease term <i>(in years)</i></b>		
Operating leases	8.10	8.70
<b>Weighted-average discount rate</b>		
Operating leases	3.6 %	3.8 %

The following table presents additional information related to cash paid for amounts included in the measurement of lease liabilities included in our consolidated statements of cash flows at December 31, 2021 and 2020:

<i>(in thousands)</i>	Year Ended December 31,	
	2021	2020
Operating cash flows from operating leases	\$ 1,996	\$ 1,956

The following table presents the future undiscounted maturities of our operating leases at December 31, 2021 and for each of the next five years and thereafter:

<i>(in thousands)</i>	<b>Operating Leases <sup>(1)</sup></b>
2022	<b>\$ 2,019</b>
2023	<b>1,902</b>
2024	<b>1,672</b>
2025	<b>1,341</b>
2026	<b>885</b>
Thereafter	<b>3,668</b>
<b>Total lease payments</b>	<b>11,487</b>
Less: Interest	<b>(920)</b>
<b>Present value of lease liabilities</b>	<b>\$ 10,567</b>

<sup>(1)</sup> Operating lease payments include \$2.1 million related to options to extend lease terms that are reasonably certain of being exercised.

## 16. STOCKHOLDERS' EQUITY

### *Common Stock Issuances*

In June 2020, we filed a shelf registration statement with the SEC to facilitate the issuance of our common stock. In August 2020, we filed a prospectus supplement under the shelf registration statement for an ATM equity program under which we may issue and sell shares of our common stock up to an aggregate offering price of \$75.0 million. In the third and fourth quarters of 2020, we issued 0.7 million shares of common stock at an average price per share of \$82.93 and received net proceeds of approximately \$61.0 million, after deducting commissions and other fees of \$1.5 million.

We maintain an effective shelf registration statement with the SEC for the issuance of shares under our DRIP. Depending on our capital needs and subject to market conditions, in addition to other possible debt and equity offerings, we may issue additional shares under the direct stock purchase component of the DRIP. In 2021, we issued just over 0.1 million shares at an average price per share of \$125.71 and received net proceeds of \$15.2 million under the DRIP. In the third and fourth quarters of 2020, we issued 0.3 million shares at an average price per share of \$86.12 and received net proceeds of \$22.0 million under the DRIP.

We used the net proceeds from the ATM equity program and the DRIP, after deducting the commissions or other fees and related offering expenses payable by us, for general corporate purposes, including, but not limited to, financing of capital expenditures, repayment of short-term debt, financing acquisitions, investing in subsidiaries, and general working capital purposes.

### *Accumulated Other Comprehensive Income (Loss)*

Defined benefit pension and postretirement plan items, unrealized gains (losses) of our propane swap agreements and natural gas swaps and futures contracts, designated as commodity contracts cash flow hedges, and the unrealized gains (losses) of our interest rate swap agreements, designated as cash flow hedges, are the components of our accumulated other comprehensive loss. The following table presents the changes in the balance of accumulated other comprehensive income (loss) for the years ended December 31, 2021 and 2020. All amounts in the following tables are presented net of tax.

Notes to the Consolidated Financial Statements

	Defined Benefit Pension and Postretirement Plan Items	Commodity Contract Cash Flow Hedges	Interest Rate Swap Cash Flow Hedges	Total
<i>(in thousands)</i>				
As of December 31, 2019	\$ (4,933)	\$ (1,334)	\$ —	\$ (6,267)
Other comprehensive income (loss) before reclassifications	(578)	5,400	16	4,838
Amounts reclassified from accumulated other comprehensive income (loss)	365	(1,757)	(44)	(1,436)
Net current-period other comprehensive income (loss)	(213)	3,643	(28)	3,402
As of December 31, 2020	(5,146)	2,309	(28)	(2,865)
Other comprehensive income before reclassifications	262	7,075	—	7,337
Amounts reclassified from accumulated other comprehensive income (loss)	1,616	(4,813)	28	(3,169)
Net current-period other comprehensive income	1,878	2,262	28	4,168
As of December 31, 2021	\$ (3,268)	\$ 4,571	\$ —	\$ 1,303

The following table presents amounts reclassified out of accumulated other comprehensive income (loss) for the years ended December 31, 2021, 2020 and 2019. Deferred gains and losses of our commodity contracts cash flow hedges are recognized in earnings upon settlement.

<i>(in thousands)</i>	For the Year Ended December 31,		
	2021	2020	2019
Amortization of defined benefit pension and postretirement plan items:			
Prior service cost <sup>(1)</sup>	\$ 77	\$ 77	\$ 77
Net gain <sup>(1)</sup>	(2,243)	(592)	(2,600)
Total before income taxes	(2,166)	(515)	(2,523)
Income tax benefit <sup>(4)</sup>	550	150	656
Net of tax	\$ (1,616)	\$ (365)	\$ (1,867)
Gains on commodity contracts cash flow hedges			
Propane swap agreements <sup>(2)</sup>	\$ 6,651	\$ 2,428	\$ 1,520
Natural gas swaps <sup>(2)(3)</sup>	—	—	7
Natural gas futures <sup>(2)(3)</sup>	—	—	2,096
Total before income taxes	6,651	2,428	3,623
Income tax expense <sup>(4)</sup>	(1,838)	(671)	(1,028)
Net of tax	\$ 4,813	\$ 1,757	\$ 2,595
Gains and (losses) on interest rate swap cash flow hedges:			
Interest rate swap agreements	\$ (28)	\$ 60	\$ —
Total before income taxes	(28)	60	—
Income tax expense <sup>(4)</sup>	—	(16)	—
Net of tax	\$ (28)	\$ 44	\$ —
Total reclassifications for the period	\$ 3,169	\$ 1,436	\$ 728

<sup>(1)</sup> These amounts are included in the computation of net periodic benefits. See Note 17, *Employee Benefit Plans*, for additional details.

<sup>(2)</sup> These amounts are included in the effects of gains and losses from derivative instruments. See Note 8, *Derivative Instruments*, for additional details.

<sup>(3)</sup> PESCO's results are reflected as discontinued operations in our consolidated statements of income.

<sup>(4)</sup> The income tax benefit is included in income tax expense in the accompanying consolidated statements of income.

## **17. EMPLOYEE BENEFIT PLANS**

We measure the assets and obligations of the defined benefit pension plans and other postretirement benefits plans to determine the plans' funded status as of the end of the year. We record as a component of other comprehensive income/loss or a regulatory asset the changes in funded status that occurred during the year that are not recognized as part of net periodic benefit costs.

### ***Defined Benefit Pension Plans***

At December 31, 2021 we sponsored two defined benefit pension plans: the FPU Pension Plan and the Chesapeake SERP.

During the fourth quarter of 2021, we formally terminated the Chesapeake Pension Plan. Accordingly, a portion of the pension settlement expense associated with the termination was allocated to our Regulated Energy operations and was recorded as regulatory assets, previously approved in all of the impacted jurisdictions. The remaining portion of the pension settlement expense totaling \$0.6 million was recorded in other expense in our consolidated statement of income which reflected the amount allocated to our Unregulated Energy operations or was deemed not recoverable through the regulatory process.

The FPU Pension Plan, a qualified plan, covers eligible FPU non-union employees hired before January 1, 2005 and union employees hired before the respective union contract expiration dates in 2005 and 2006. Prior to the FPU merger, the FPU Pension Plan was frozen with respect to additional years of service and additional compensation, effective December 31, 2009.

The Chesapeake SERP, a nonqualified plan, is comprised of two sub-plans. The first sub-plan was frozen with respect to additional years of service and additional compensation as of December 31, 2004. Benefits under the Chesapeake SERP for the first sub-plan were based on each participant's years of service and highest average compensation, prior to the freezing of the plan. Active participants on the date the Chesapeake SERP was frozen were credited with two additional years of service. The second sub-plan provides fixed payments for several executives who joined the Company as a result of an acquisition and whose agreements with the Company provided for this benefit.

The unfunded liability for all three plans at both December 31, 2021 and 2020, is included in the other pension and benefit costs liability in our consolidated balance sheets.

Notes to the Consolidated Financial Statements

The following schedules set forth the funded status at December 31, 2021 and 2020 and the net periodic cost for the years ended December 31, 2021, 2020 and 2019 for the Chesapeake and FPU Pension Plans as well as the Chesapeake SERP:

<b>At December 31,</b>	<b>Chesapeake Pension Plan</b>		<b>FPU Pension Plan</b>		<b>Chesapeake SERP</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
<i>(in thousands)</i>						
<b>Change in benefit obligation:</b>						
Benefit obligation — beginning of year	\$ 6,146	\$ 6,214	\$70,366	\$ 65,304	\$ 2,212	\$ 2,157
Interest cost	141	176	1,714	2,085	48	63
Actuarial (gain) loss	(371)	450	(1,953)	6,069	(12)	144
Effect of settlement	(5,884)	(612)	—	—	—	—
Benefits paid	(32)	(82)	(3,097)	(3,092)	(152)	(152)
Benefit obligation — end of year	—	6,146	67,030	70,366	2,096	2,212
<b>Change in plan assets:</b>						
Fair value of plan assets — beginning of year	4,609	4,630	55,966	49,703	—	—
Actual return on plan assets	(237)	369	4,246	6,581	—	—
Employer contributions	1,544	304	1,597	2,774	152	152
Effect of settlement	(5,884)	(612)	—	—	—	—
Benefits paid	(32)	(82)	(3,097)	(3,092)	(152)	(152)
Fair value of plan assets — end of year	—	4,609	58,712	55,966	—	—
<b>Reconciliation:</b>						
Funded status	—	(1,537)	(8,318)	(14,400)	(2,096)	(2,212)
<b>Accrued pension cost</b>	<b>\$ —</b>	<b>\$ (1,537)</b>	<b>\$ (8,318)</b>	<b>\$ (14,400)</b>	<b>\$ (2,096)</b>	<b>\$ (2,212)</b>
<b>Assumptions:</b>						
Discount rate	2.50 %	2.25 %	2.75 %	2.50 %	2.50 %	2.25 %
Expected return on plan assets	3.50 %	3.50 %	6.00 %	6.00 %	— %	— %

<b>For the Years Ended December 31,</b>	<b>Chesapeake Pension Plan</b>			<b>FPU Pension Plan</b>			<b>Chesapeake SERP</b>		
	<b>2021<sup>(2)</sup></b>	<b>2020</b>	<b>2019<sup>(1)</sup></b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands)</i>									
<b>Components of net periodic pension cost:</b>									
Interest cost	\$ 141	\$ 176	\$375	\$1,714	\$2,085	\$2,452	\$ 48	\$ 63	\$ 74
Expected return on assets	(166)	(157)	(487)	(3,306)	(2,967)	(2,770)	—	—	—
Amortization of actuarial loss	257	243	391	612	552	505	28	20	85
Settlement expense	1,810	203	1,982	—	—	—	—	—	58
<b>Net periodic pension cost</b>	<b>2,042</b>	<b>465</b>	<b>2,261</b>	<b>(980)</b>	<b>(330)</b>	<b>187</b>	<b>76</b>	<b>83</b>	<b>217</b>
Amortization of pre-merger regulatory asset	—	—	—	—	—	543	—	—	—
<b>Total periodic cost</b>	<b>\$ 2,042</b>	<b>\$ 465</b>	<b>\$2,261</b>	<b>\$ (980)</b>	<b>\$ (330)</b>	<b>\$ 730</b>	<b>\$ 76</b>	<b>\$ 83</b>	<b>\$217</b>
<b>Assumptions:</b>									
Discount rate	2.25 %	3.00 %	3.00 %	2.50 %	3.25 %	4.25 %	2.25 %	3.00 %	4.00 %
Expected return on plan assets	3.50 %	3.50 %	6.00 %	6.00 %	6.00 %	6.50 %	— %	— %	— %

## Notes to the Consolidated Financial Statements

<sup>(1)</sup> As a result of annuity purchases and lump sum payments associated with the de-risking of the Chesapeake Pension Plan, the discount rate for Chesapeake Pension Plan was re-measured which triggered settlement accounting expense in the fourth quarter of 2019. We recorded an estimated \$0.7 million for the settlement expense in our consolidated statement of income which reflected a portion of the pension settlement expense that was deemed not recoverable through the regulatory process.

<sup>(2)</sup> As a result of the termination of the Chesapeake Pension Plan in 2021, we recorded \$0.6 million as the final settlement expense in our consolidated statement of income which reflected a portion of the pension settlement expense that was deemed not recoverable through the regulatory process.

Included in the net periodic costs for the FPU Pension Plan for the year ended December 31, 2019 is amortization of the FPU pension regulatory asset, which represents the portion attributable to FPU's regulated operations for the changes in funded status that occurred, but were not recognized as part of net periodic cost, prior to the merger with Chesapeake Utilities in October 2009. This was previously deferred as a regulatory asset to be recovered through rates pursuant to an order by the Florida PSC. As of December 31, 2019, this regulatory asset was fully amortized. Excluding the service cost component, the other components of the net periodic costs have been recorded or reclassified to other expense, net of tax, in the consolidated statements of income.

Our funding policy provides that payments to the trust of each qualified plan shall be equal to at least the minimum funding requirements of the Employee Retirement Income Security Act of 1974. At December 31, 2021, there are no remaining assets in the Chesapeake Pension Plan. The following schedule summarizes the assets of the FPU Pension Plan, by investment type, at December 31, 2021, 2020 and 2019:

<u>At December 31,</u>	<b>FPU Pension Plan</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<b>Asset Category</b>			
Equity securities	52 %	54 %	53 %
Debt securities	38 %	37 %	37 %
Other	10 %	9 %	10 %
<b>Total</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>

The investment policy of the FPU Pension Plan is designed to provide the capital assets necessary to meet the financial obligations of the plans. The investment goals and objectives are to achieve investment returns that, together with contributions, will provide funds adequate to pay promised benefits to present and future beneficiaries of the plan, earn a competitive return to increasingly fund a large portion of the plan's retirement liabilities, minimize pension expense and cumulative contributions resulting from liability measurement and asset performance, and maintain the appropriate mix of investments to reduce the risk of large losses over the expected remaining life of the plan.

The following allocation range of asset classes is intended to produce a rate of return sufficient to meet the FPU Pension Plan's goals and objectives (this allocation range applied to the Chesapeake Pension Plan prior to the de-risking strategy executed during the fourth quarter of 2019):

<u>Asset Class</u>	<u>Asset Allocation Strategy</u>	
	<b>Minimum Allocation Percentage</b>	<b>Maximum Allocation Percentage</b>
Domestic Equities (Large Cap, Mid Cap and Small Cap)	14 %	32 %
Foreign Equities (Developed and Emerging Markets)	13 %	25 %
Fixed Income (Inflation Bond and Taxable Fixed)	26 %	40 %
Diversifying Assets (High Yield Fixed Income, Commodities, and Real Estate)	7 %	19 %
Alternative Strategies (Long/Short Equity and Hedge Fund of Funds)	4 %	10 %
Cash	0 %	5 %

Due to periodic contributions and different asset classes producing varying returns, the actual asset values may temporarily move outside of the intended ranges. The investments are monitored on a quarterly basis, at a minimum, for asset allocation and performance. At December 31, 2021 and 2020, the assets of the Chesapeake Pension Plan and the FPU Pension Plan were comprised of the following investments:

## Fair Value Measurement Hierarchy

Asset Category	At December 31, 2021				At December 31, 2020			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<i>(in thousands)</i>								
Mutual Funds - Equity securities								
U.S. Large Cap <sup>(1)</sup>	\$ 4,302	\$ —	\$ —	\$ 4,302	\$ 3,615	\$ —	\$ —	\$ 3,615
U.S. Mid Cap <sup>(1)</sup>	1,835	—	—	1,835	1,672	—	—	1,672
U.S. Small Cap <sup>(1)</sup>	954	—	—	954	891	—	—	891
International <sup>(2)</sup>	10,863	—	—	10,863	11,307	—	—	11,307
Alternative Strategies <sup>(3)</sup>	5,888	—	—	5,888	5,586	—	—	5,586
	<b>23,842</b>	<b>—</b>	<b>—</b>	<b>23,842</b>	<b>23,071</b>	<b>—</b>	<b>—</b>	<b>23,071</b>
Mutual Funds - Debt securities								
Fixed income <sup>(4)</sup>	19,551	—	—	19,551	21,563	—	—	21,563
High Yield <sup>(4)</sup>	3,014	—	—	3,014	2,606	—	—	2,606
	<b>22,565</b>	<b>—</b>	<b>—</b>	<b>22,565</b>	<b>24,169</b>	<b>—</b>	<b>—</b>	<b>24,169</b>
Mutual Funds - Other								
Commodities <sup>(5)</sup>	2,297	—	—	2,297	2,246	—	—	2,246
Real Estate <sup>(6)</sup>	2,729	—	—	2,729	1,954	—	—	1,954
Guaranteed deposit <sup>(7)</sup>	—	—	497	497	—	—	1,019	1,019
	<b>5,026</b>	<b>—</b>	<b>497</b>	<b>5,523</b>	<b>4,200</b>	<b>—</b>	<b>1,019</b>	<b>5,219</b>
Total Pension Plan Assets in fair value hierarchy	<b>\$51,433</b>	<b>\$ —</b>	<b>\$ 497</b>	<b>51,930</b>	<b>\$51,440</b>	<b>\$ —</b>	<b>\$ 1,019</b>	<b>52,459</b>
Investments measured at net asset value <sup>(8)</sup>				<b>6,782</b>				<b>8,116</b>
Total Pension Plan Assets				<b>\$ 58,712</b>				<b>\$ 60,575</b>

<sup>(1)</sup> Includes funds that invest primarily in United States common stocks.

<sup>(2)</sup> Includes funds that invest primarily in foreign equities and emerging markets equities.

<sup>(3)</sup> Includes funds that actively invest in both equity and debt securities, funds that sell short securities and funds that provide long-term capital appreciation. The funds may invest in debt securities below investment grade.

<sup>(4)</sup> Includes funds that invest in investment grade and fixed income securities.

<sup>(5)</sup> Includes funds that invest primarily in commodity-linked derivative instruments and fixed income securities.

<sup>(6)</sup> Includes funds that invest primarily in real estate.

<sup>(7)</sup> Includes investment in a group annuity product issued by an insurance company.

<sup>(8)</sup> Certain investments that were measured at net asset value per share have not been classified in the fair value hierarchy. These amounts are presented to reconcile to total pension plan assets.

At December 31, 2021 and 2020, our pension plans investments were classified under the same fair value measurement hierarchy (Level 1 through Level 3) described under Note 9, Fair Value of Financial Instruments. The Level 3 investments were recorded at fair value based on the contract value of annuity products underlying guaranteed deposit accounts, which was calculated using discounted cash flow models. The contract value of these products represented deposits made to the contract, plus earnings at guaranteed crediting rates, less withdrawals and fees. Certain investments that were measured at net asset value per share have not been classified in the fair value hierarchy and are presented in the table above to reconcile to total pension plan assets.

The following table sets forth the summary of the changes in the fair value of Level 3 investments for the years ended December 31, 2021 and 2020:

	<b>For the Year Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
<i>(in thousands)</i>		
<b>Balance, beginning of year</b>	<b>\$ 1,019</b>	<b>\$ 1,147</b>
Purchases	<b>3,160</b>	3,190
Transfers in	<b>5,914</b>	921
Disbursements	<b>(9,587)</b>	(4,290)
Investment income	<b>(9)</b>	51
<b>Balance, end of year</b>	<b>\$ 497</b>	<b>\$ 1,019</b>

**Other Postretirement Benefits Plans**

We sponsor two defined benefit postretirement health plans: the Chesapeake Utilities Postretirement Plan ("Chesapeake Postretirement Plan") and the FPU Medical Plan. The following table sets forth the funded status at December 31, 2021 and 2020:

<b>At December 31,</b>	<b>Chesapeake Postretirement Plan</b>		<b>FPU Medical Plan</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
<i>(in thousands)</i>				
<b>Change in benefit obligation:</b>				
Benefit obligation — beginning of year	<b>\$ 1,033</b>	\$ 1,100	<b>\$ 1,009</b>	\$ 1,224
Interest cost	<b>22</b>	26	<b>24</b>	30
Plan participants contributions	<b>190</b>	166	<b>29</b>	37
Actuarial loss (gain)	<b>159</b>	(34)	<b>71</b>	(181)
Benefits paid	<b>(470)</b>	(225)	<b>(129)</b>	(101)
Benefit obligation — end of year	<b>934</b>	1,033	<b>1,004</b>	1,009
<b>Change in plan assets:</b>				
Fair value of plan assets — beginning of year	—	—	—	—
Employer contributions	<b>280</b>	59	<b>100</b>	64
Plan participants contributions	<b>190</b>	166	<b>29</b>	37
Benefits paid	<b>(470)</b>	(225)	<b>(129)</b>	(101)
Fair value of plan assets — end of year	—	—	—	—
<b>Reconciliation:</b>				
Funded status	<b>(934)</b>	(1,033)	<b>(1,004)</b>	(1,009)
<b>Accrued postretirement cost</b>	<b>\$ (934)</b>	\$ (1,033)	<b>\$ (1,004)</b>	\$ (1,009)
<b>Assumptions:</b>				
Discount rate	<b>2.83 %</b>	2.25 %	<b>2.51 %</b>	2.50 %



Notes to the Consolidated Financial Statements

Net periodic postretirement benefit costs for 2021, 2020, and 2019 include the following components:

For the Years Ended December 31, (in thousands)	Chesapeake Postretirement Plan			FPU Medical Plan		
	2021	2020	2019	2021	2020	2019
<b>Components of net periodic postretirement cost:</b>						
Interest cost	\$ 22	\$ 26	\$ 39	\$ 24	\$ 30	\$ 48
Amortization of actuarial loss (gain)	34	24	46	(9)	(19)	—
Amortization of prior service cost	(77)	(77)	(77)	—	—	—
<b>Net periodic cost</b>	<b>(21)</b>	<b>(27)</b>	<b>8</b>	<b>15</b>	<b>11</b>	<b>48</b>
Amortization of pre-merger regulatory asset	—	—	—	—	6	8
<b>Total periodic cost</b>	<b>\$ (21)</b>	<b>\$ (27)</b>	<b>\$ 8</b>	<b>\$ 15</b>	<b>\$ 17</b>	<b>\$ 56</b>
<b>Assumptions</b>						
Discount rate	2.25 %	3.00 %	4.00 %	2.50 %	3.25 %	4.25 %

The following table presents the amounts not yet reflected in net periodic benefit cost and included in accumulated other comprehensive loss or as a regulatory asset as of December 31, 2021:

(in thousands)	FPU Pension Plan	Chesapeake SERP	Chesapeake Postretirement Plan	FPU Medical Plan	Total
Prior service (credit)	\$ —	\$ —	\$ (293)	\$ —	\$ (293)
Net loss (gain)	17,737	659	671	(114)	18,953
<b>Total</b>	<b>\$ 17,737</b>	<b>\$ 659</b>	<b>\$ 378</b>	<b>\$ (114)</b>	<b>\$ 18,660</b>
Accumulated other comprehensive loss (gain) pre-tax <sup>(1)</sup>	\$ 3,370	\$ 659	\$ 378	\$ (22)	\$ 4,385
Post-merger regulatory asset	14,367	—	—	(92)	14,275
<b>Total unrecognized cost</b>	<b>\$ 17,737</b>	<b>\$ 659</b>	<b>\$ 378</b>	<b>\$ (114)</b>	<b>\$ 18,660</b>

<sup>(1)</sup> The total amount of accumulated other comprehensive loss recorded on our consolidated balance sheet as of December 31, 2021 is net of income tax benefits of \$1.1 million.

Pursuant to a Florida PSC order, FPU continues to record as a regulatory asset a portion of the unrecognized pension and postretirement benefit costs after the merger with Chesapeake Utilities related to its regulated operations, which is included in the above table as a post-merger regulatory asset. As of December 31, 2021, the pre-merger regulatory asset related to the FPU Pension and FPU Medical Plan was fully amortized.

**Assumptions**

The assumptions used for the discount rate to calculate the benefit obligations were based on the interest rates of high-quality bonds in 2021, considering the expected lives of each of the plans. In determining the average expected return on plan assets for each applicable plan, various factors, such as historical long-term return experience, investment policy and current and expected allocation, were considered. Due to the termination of the Chesapeake Pension Plan during the fourth quarter of 2021, different assumptions regarding discount rate and expected return on plan assets were selected for Chesapeake Utilities' and FPU's plans. Since the FPU Pension Plan is frozen with respect to additional years of service and compensation, the rate of assumed compensation increases is not applicable.

The health care inflation rate for 2021 used to calculate the benefit obligation is 5 percent for medical and 6 percent for prescription drugs for the Chesapeake Postretirement Plan; and 5 percent for both medical and prescription drugs for the FPU Medical Plan.

### ***Estimated Future Benefit Payments***

In 2022, we expect to contribute \$0.3 million to the FPU Pension Plan and \$0.2 million to the Chesapeake SERP. We also expect to contribute less than \$0.1 million to both the Chesapeake Postretirement Plan and FPU Medical Plan, in 2022.

The schedule below shows the estimated future benefit payments for each of the plans previously described:

	FPU Pension Plan <sup>(1)</sup>	Chesapeake SERP <sup>(2)</sup>	Chesapeake Postretirement Plan <sup>(2)</sup>	FPU Medical Plan <sup>(2)</sup>
<i>(in thousands)</i>				
2022	\$ 3,451	\$ 151	\$ 73	\$ 71
2023	\$ 3,537	\$ 149	\$ 68	\$ 70
2024	\$ 3,592	\$ 147	\$ 63	\$ 71
2025	\$ 3,690	\$ 160	\$ 59	\$ 70
2026	\$ 3,720	\$ 157	\$ 54	\$ 69
Years 2027 through 2031	\$ 18,588	\$ 723	\$ 218	\$ 324

<sup>(1)</sup> The pension plan is funded; therefore, benefit payments are expected to be paid out of the plan assets.

<sup>(2)</sup> Benefit payments are expected to be paid out of our general funds.

### ***Retirement Savings Plan***

For the years ended December 31, 2021, 2020 and 2019, we sponsored a 401(k) Retirement Savings Plan. This plan is offered to all eligible employees who have completed three months of service. We match 100 percent of eligible participants' pre-tax contributions to the Retirement Savings Plan up to a maximum of six percent of eligible compensation. The employer matching contribution is made in cash and is invested based on a participant's investment directions. In addition, we may make a discretionary supplemental contribution to participants in the plan, without regard to whether or not they make pre-tax contributions. Any supplemental employer contribution is generally made in our common stock. With respect to the employer match and supplemental employer contribution, employees are 100 percent vested after two years of service or upon reaching 55 years of age while still employed by us. New employees who do not make an election to contribute and do not opt out of the Retirement Savings Plan will be automatically enrolled at a deferral rate of three percent, and the automatic deferral rate will increase by one percent per year up to a maximum of ten percent. All contributions and matched funds can be invested among the mutual funds available for investment.

Employer contributions to our Retirement Savings Plan totaled \$5.9 million, \$5.9 million, and \$5.7 million for the years ended December 31, 2021, 2020 and 2019, respectively. As of December 31, 2021, there were 798,586 shares of our common stock reserved to fund future contributions to the Retirement Savings Plan.

### ***Non-Qualified Deferred Compensation Plan***

Members of our Board of Directors and officers of the Company are eligible to participate in the Non-Qualified Deferred Compensation Plan. Directors can elect to defer any portion of their cash or stock compensation and officers can defer up to 80 percent of their base compensation, cash bonuses or any amount of their stock bonuses (net of required withholdings). Officers may receive a matching contribution on their cash compensation deferrals up to six percent of their compensation, provided it does not duplicate a match they receive in the Retirement Savings Plan. Stock bonuses are not eligible for matching contributions. Participants are able to elect the payment of deferred compensation to begin on a specified future date or upon separation from

service. Additionally, participants can elect to receive payments upon the earlier or later of a fixed date or separation from service. The payments can be made in one lump sum or annual installments for up to 15 years.

All obligations arising under the Non-Qualified Deferred Compensation Plan are payable from our general assets, although we have established a Rabbi Trust to informally fund the plan. Deferrals of cash compensation may be invested by the participants in various mutual funds (the same options that are available in the Retirement Savings Plan). The participants are credited with gains or losses on those investments. Deferred stock compensation may not be diversified. The participants are credited with dividends on our common stock in the same amount that is received by all other stockholders. Such dividends are reinvested into our common stock. Assets held in the Rabbi Trust, recorded as Investments on the consolidated balance sheet, had a fair value of \$12.1 million and \$10.8 million at December 31, 2021 and 2020, respectively. (See *Note 10, Investments*, for further details). The assets of the Rabbi Trust are at all times subject to the claims of our general creditors.

Deferrals of officer base compensation and cash bonuses and directors' cash retainers are paid in cash. All deferrals of executive performance shares, which represent deferred stock units, and directors' stock retainers are paid in shares of our common stock, except that cash is paid in lieu of fractional shares. The value of our stock held in the Rabbi Trust is classified within the stockholders' equity section of the consolidated balance sheets and has been accounted for in a manner similar to treasury stock. The amounts recorded under the Non-Qualified Deferred Compensation Plan totaled \$7.2 million and \$5.7 million at December 31, 2021 and 2020, respectively, which are also shown as a deduction against stockholders' equity in the consolidated balance sheet.

#### 18. SHARE-BASED COMPENSATION PLANS

Our non-employee directors and key employees have been granted share-based awards through our SICP. We record these share-based awards as compensation costs over the respective service period for which services are received in exchange for an award of equity or equity-based compensation. The compensation cost is based primarily on the fair value of the shares awarded, using the estimated fair value of each share on the date it was granted, and the number of shares to be issued at the end of the service period. We have 369,099 shares of common stock reserved for issuance under the SICP.

The table below presents the amounts included in net income related to share-based compensation expense for the awards granted under the SICP for the years ended December 31, 2021, 2020 and 2019:

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(in thousands)</i>			
Awards to non-employee directors	\$ 782	\$ 733	\$ 620
Awards to key employees	5,163	4,096	3,659
Total compensation expense	5,945	4,829	4,279
Less: tax benefit	(1,535)	(1,254)	(1,117)
Share-based compensation amounts included in net income	<u>\$ 4,410</u>	<u>\$ 3,575</u>	<u>\$ 3,162</u>

#### *Non-employee Directors*

Shares granted to non-employee directors are issued in advance of the directors' service periods and are fully vested as of the grant date. We record a deferred expense equal to the fair value of the shares issued and amortize the expense equally over a service period of one year. In May 2021, after the most recent election of directors, each of our non-employee directors received an annual retainer of 683 shares of common stock under the SICP for service as a director through the 2022 Annual Meeting of Stockholders; accordingly, 6,830 shares, with a weighted average fair value of \$117.11 per share, were issued and vested in 2021. At December 31, 2021, there was \$0.3 million of unrecognized compensation expense related to shares granted to non-employee directors. This expense will be recognized over the remaining service period ending in May 2022.

Notes to the Consolidated Financial Statements

In October 2021, a newly appointed member of the Board of Directors received a pro-rated retainer of 342 shares of common stock under the SICP to serve as a non-employee director through the 2022 Annual Meeting of Stockholders. The shares awarded to the non-employee director immediately vested upon issuance in October 2021, had a weighted average fair value of \$129.09 per share, and will be expensed over the remaining service period ending on the date of the 2022 Annual Meeting of Stockholders.

In May 2020, after the most recent election of directors, each of our non-employee directors received an annual retainer of 887 shares of common stock under the SICP for board service through the 2021 Annual Meeting of Stockholders; accordingly, 8,870 shares, with a weighted average fair value of \$84.47 per share, were issued and vested in 2020.

Our Compensation Committee is authorized to grant our key employees the right to receive awards of shares of our common stock, contingent upon the achievement of established performance goals and subject to SEC transfer restrictions once awarded. Our President and CEO has the right to issue awards of shares of our common stock, to other officers of the Company, contingent upon various performance goals and subject to SEC transfer restrictions.

We currently have several outstanding multi-year performance plans, which are based upon the successful achievement of long-term goals, growth and financial results and comprise both market-based and performance-based conditions and targets. The fair value per share, tied to a performance-based condition or target, is equal to the market price per share on the grant date. For the market-based conditions, we used the Monte Carlo valuation to estimate the fair value of each share granted.

The table below presents the summary of the stock activity for awards to all officers:

	Number of Shares	Weighted Average Fair Value
Outstanding — December 31, 2019	<b>157,817</b>	<b>\$ 80.28</b>
Granted	70,014	91.89
Vested	(35,651)	66.48
Expired	(5,302)	65.32
Outstanding — December 31, 2020	<b>186,878</b>	<b>87.06</b>
Granted	69,903	100.76
Vested	(53,147)	76.31
Expired	(852)	74.85
Forfeited <sup>(1)</sup>	(5,384)	93.39
Outstanding — December 31, 2021	<b>197,398</b>	<b>\$ 94.15</b>

<sup>(1)</sup> In conjunction with the retirement of one key employee during 2020, these shares were forfeited for the remainder of the service periods associated with awards granted during their employment with the Company.

For the year ended December 31, 2021, we granted awards of 69,903 shares of common stock to officers under the SICP, including awards granted in February 2021 and to key employees appointed in officer positions. The shares granted are multi-year awards that will vest no later than the three-year service period ending December 31, 2023. All of these stock awards are earned based upon the successful achievement of long-term financial results, which are comprised of market-based and performance-based conditions or targets. The fair value of each performance-based condition or target is equal to the market price of our common stock on the grant date of each award. For the market-based conditions, we used the Monte Carlo valuation to estimate the fair value of each market-based award granted.

The intrinsic value of these awards was \$28.8 million, \$20.2 million and \$15.1 million in 2021, 2020 and 2019, respectively. At December 31, 2021, there was \$4.1 million of unrecognized compensation cost related to these awards, which is expected to be recognized through 2023.

In 2021, 2020 and 2019, we withheld shares with a value at least equivalent to the employees' minimum statutory obligation for the applicable income and other employment taxes, and remitted the cash to the appropriate taxing authorities with the executives electing to receive the net shares. The below table presents the number of shares withheld /and amounts remitted to taxing authorities:

Notes to the Consolidated Financial Statements

	<b>For the Year Ended December 31,</b>		
	<b>2021</b>	<b>2020</b>	<b>2019</b>
<i>(amounts except shares, in thousands)</i>			
Shares withheld to satisfy tax obligations	<b>14,020</b>	10,319	7,635
Amounts remitted to tax authorities to satisfy obligations	\$ <b>1,478</b>	\$ 977	\$ 692

## 19. RATES AND OTHER REGULATORY ACTIVITIES

Our natural gas and electric distribution operations in Delaware, Maryland and Florida are subject to regulation by their respective PSC; Eastern Shore, our natural gas transmission subsidiary, is subject to regulation by the FERC; and Peninsula Pipeline and Aspire Energy Express, our intrastate pipeline subsidiaries, are subject to regulation (excluding cost of service) by the Florida PSC and Public Utilities Commission of Ohio, respectively.

### *Delaware*

See the discussion below under *COVID-19 impact*.

### *Maryland*

*Strategic Infrastructure Development and Enhancement (“STRIDE”) plan:* In March 2021, Elkton Gas filed a strategic infrastructure development and enhancement plan with the Maryland PSC. The STRIDE plan accelerates Elkton Gas' Aldyl-A pipeline replacement program as costs of the plan are recovered through a fixed charge rider which is effective for five years. Under Elkton Gas' STRIDE plan, the Aldyl-A pipelines will be fully replaced by 2023. In July 2021, Elkton Gas reached a settlement with the Maryland PSC Staff and the Maryland Office of Public Counsel that approved Elkton Gas' STRIDE plan. The STRIDE plan allows for recovery of the associated revenue requirement through a monthly surcharge, which was implemented effective September 2021.

### *Florida*

*West Palm Beach Expansion Project:* In August 2019, the Florida PSC approved Peninsula Pipeline's Transportation Service Agreement with FPU. Peninsula Pipeline constructed several new interconnection points and pipeline expansions in Palm Beach County, Florida, which will enable FPU to serve an industrial research park and several new residential developments. Peninsula Pipeline is now providing transportation service to FPU, increasing reliability and system pressure as well as introducing diversity in the fuel source for natural gas to serve the increased demand in these areas. Interim services began in the fourth quarter of 2019, and we completed the remainder of the project in phases through the fourth quarter of 2021.

*Winter Haven Expansion Project:* In May 2021, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with CFG for an incremental 6,800 Dts/d of firm service in the Winter Haven, Florida area. As part of this agreement, Peninsula Pipeline will construct a new interconnect with FGT and a new regulator station for CFG. CFG will use the additional firm service to support new incremental load due to growth, including providing service to a new can manufacturing facility, as well as provide reliability and operational benefits to CFG's existing distribution system in the area. In connection with Peninsula Pipeline's new regulator station, CFG is also extending its distribution system to connect to the new station. The Transportation Service Agreement was approved by the Florida PSC in September 2021. Construction commenced in February 2021 and the expected in-service date is March 2022.

*Beachside Pipeline Extension:* In June 2021, Peninsula Pipeline and Florida City Gas entered into a Transportation Service Agreement for an incremental 10,176 Dts/d of firm service in Indian River County, Florida, to support Florida City Gas' growth along the Indian River's barrier island. As part of this agreement, Peninsula Pipeline will construct 11 miles of pipeline from its existing pipeline in the Sebastian, Florida area, which will travel east under the Intercoastal Waterway ("ICW") and southward on the barrier island. As required by Peninsula Pipeline's tariff and Florida Statutes, Peninsula Pipeline filed the required company and customer affidavits with the Florida PSC in June 2021. Construction also commenced in June 2021 and the expected in-service date is December 2022.

### *Eastern Shore*

*Del-Mar Energy Pathway Project:* In December 2019, the FERC issued an order approving the construction of the Del-Mar Energy Pathway project. The order approved the construction and operation of new facilities that provides an additional 14,300 Dts/d of firm service to four customers. This includes six miles of pipeline looping in Delaware; 13 miles of new mainline extension in Sussex County, Delaware and Wicomico and Somerset Counties in Maryland; and new pressure control and delivery stations in these counties. The benefits of this project include: (i) additional natural gas transmission pipeline infrastructure in eastern Sussex County, Delaware, and (ii) extension of Eastern Shore's pipeline system, for the first time, into Somerset County,

Maryland. The project is now fully in service as the construction of the Somerset County, Maryland expansion was completed in the third quarter of 2021.

*Capital Cost Surcharge:* In June 2021, Eastern Shore submitted a filing with the FERC regarding a capital cost surcharge to recover capital costs associated with two mandated highway relocate projects that required the replacement of existing Eastern Shore facilities. The capital cost surcharge is an approved item in the settlement of Eastern Shore's last rate case. In conjunction with the filing of this surcharge, pursuant to the settlement agreement, a cumulative adjustment to the existing surcharge to reflect additional depreciation was included in this filing. The FERC issued an order approving the surcharge as filed on July 7, 2021. The combined revised surcharge became effective July 15, 2021.

### ***COVID-19 Impact***

In March 2020, the CDC declared a national emergency due to the rapidly growing outbreak of COVID-19. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the country imposed varying degrees of restrictions on social and commercial activity to promote social distancing to slow the spread of the illness. These restrictions significantly impacted economic conditions in the United States in 2020 and continued through the fourth quarter of 2021. Chesapeake Utilities is considered an "essential business," which has allowed us to continue operational activities and construction projects with appropriate safety precautions and personal protective equipment, while being mindful of the social distancing restrictions that were in place.

In response to the COVID-19 pandemic and related restrictions, we experienced reduced consumption of energy largely in the commercial and industrial sectors, higher bad debt expenses and incremental expenses associated with COVID-19, including expenditures associated with personal protective equipment and premium pay for field personnel. The additional operating expenses we incurred support the ongoing delivery of our essential services during these unprecedented times.

In 2021, restrictions were gradually lifted as vaccines became widely available in the United States. The state of emergency in Florida was terminated in May 2021 followed by Delaware and Maryland in July 2021. However, in light of the winter surge of COVID-19 cases, in January 2022, another state of emergency was declared in Delaware and Maryland. Considering the prevalence of new variants of COVID-19, we continue to operate under our pandemic response plan, monitor developments affecting employees, customers, suppliers, stockholders and take all precautions warranted to operate safely and to comply with the CDC and the Occupational Safety and Health Administration, with a goal of minimizing further exposure for our employees, customers and the communities.

In April 2020, the Maryland PSC issued an order that authorized utilities to establish a regulatory asset to record prudently incurred incremental costs related to COVID-19, beginning on March 16, 2020. The Maryland PSC found that the creation of a regulatory asset for COVID-19 related expenses will facilitate the recovery of those costs prudently incurred to serve customers during the COVID-19 pandemic, and that the deferral of such costs is appropriate because the current catastrophic health emergency is outside the control of the utility and is a non-recurring event. The Maryland PSC reviewed and issued guidance regarding the distribution of funds and the manner in which the utilities will allocate the funds to customers with eligible arrearages. Chesapeake Utilities – Maryland Division, Sandpiper Energy, and Elkton Gas received \$0.3 million in the third quarter of 2021 to credit the accounts of those customers experiencing financial hardship in becoming current on their past due balances.

In May 2020, the Delaware PSC issued an order that authorized Delaware utilities to establish a regulatory asset to record COVID-19 related incremental costs incurred to ensure customers have essential utility services, for the period beginning on March 24, 2020 and ending 30 days after the state of emergency ends. The state of emergency was lifted July 12, 2021. However, in light of the winter surge of COVID-19 cases, a new state of emergency was declared in January 2022. The creation of the regulatory asset for COVID-19 related costs offers utilities the ability to seek recovery of those costs. Funds to assist with individual customer

arrears have become available through the Delaware State Housing Authority. We are working to ensure that customers know how to seek this support and then apply it to their overdue utility bills.

The Company's Florida regulated business units reached a settlement with the Florida OPC in June 2021 related to incremental expenses incurred due to COVID-19. The settlement allows the units to establish a regulatory asset in a total amount of \$2.1 million as of June 30, 2021. This amount includes COVID-19 related incremental expenses for bad debt write-offs, personnel protective equipment, cleaning and business information services for remote work. Our Florida regulated business units will amortize the regulatory asset over two years and recover it through the Purchased Gas Adjustment and Swing Service mechanisms for the natural gas business units and through the Fuel Purchased Power Cost Recovery clause for the electric division. This settlement agreement was approved by the Florida PSC on July 8, 2021 and the final order was issued on July 22, 2021.

In the fourth quarter of 2020, we began recording regulatory assets based on the net incremental expense resulting from the COVID-19 pandemic for our natural gas distribution and electric business units as authorized by the Delaware, Maryland and Florida PSCs. As of December 31, 2021 and 2020, our total COVID-19 regulatory asset balance was \$2.3 million and \$1.9 million, respectively.

### Summary TCJA Table

Customer rates for our regulated business were adjusted as approved by the regulators, prior to 2020 except for Elkton Gas, which implemented a one-time bill credit in May 2020. The following table summarized the regulatory liabilities related to accumulated deferred taxes ("ADIT") associated with TCJA for our regulated businesses as of December 31, 2021 and 2020:

Operation and Regulatory Jurisdiction	Amount (in thousands)		Status
	December 31, 2021	December 31, 2020	
Eastern Shore (FERC)	\$34,190	\$34,190	Will be addressed in Eastern Shore's next rate case filing.
Delaware Division (Delaware PSC)	\$12,591	\$12,728	PSC approved amortization of ADIT in January 2019.
Maryland Division (Maryland PSC)	\$3,840	\$3,970	PSC approved amortization of ADIT in May 2018.
Sandpiper Energy (Maryland PSC)	\$3,656	\$3,713	PSC approved amortization of ADIT in May 2018.
Chesapeake Florida Gas Division/Central Florida Gas (Florida PSC)	\$8,032	\$8,184	PSC issued order authorizing amortization and retention of net ADIT liability by the Company in February 2019.
FPU Natural Gas (excludes Fort Meade and Indiantown) (Florida PSC)	\$19,189	\$19,257	Same treatment on a net basis as Chesapeake Florida Gas Division (above).
FPU Fort Meade and Indiantown Divisions	\$271	\$309	Same treatment on a net basis as Chesapeake Florida Gas Division (above).
FPU Electric (Florida PSC)	\$5,237	\$6,694	In January 2019, PSC issued order approving amortization of ADIT through purchased power cost recovery, storm reserve and rates.
Elkton Gas (Maryland PSC)	\$1,091	\$1,124	PSC approved amortization of ADIT in March 2018.



**Regulatory Assets and Liabilities**

At December 31, 2021 and 2020, our regulated utility operations recorded the following regulatory assets and liabilities included in our consolidated balance sheets. These assets and liabilities will be recognized as revenues and expenses in future periods as they are reflected in customers' rates.

	<b>As of December 31,</b>	
	<b>2021</b>	<b>2020</b>
<i>(in thousands)</i>		
<b>Regulatory Assets</b>		
Under-recovered purchased fuel and conservation cost recovery <sup>(1)</sup>	\$ 9,199	\$ 2,078
Under-recovered GRIP revenue <sup>(2)</sup>	2,101	278
Deferred postretirement benefits <sup>(3)</sup>	16,749	17,716
Deferred conversion and development costs <sup>(1)</sup>	23,383	23,054
Environmental regulatory assets and expenditures <sup>(4)</sup>	1,258	1,743
Acquisition adjustment <sup>(5)</sup>	27,182	28,756
Loss on reacquired debt <sup>(6)</sup>	721	795
Deferred costs associated with COVID-19 <sup>(7)</sup>	2,289	1,925
Deferred storm costs <sup>(8)</sup>	36,004	44,320
Other	5,081	3,927
Total Regulatory Assets	<u>\$ 123,967</u>	<u>\$ 124,592</u>
<b>Regulatory Liabilities</b>		
Self-insurance <sup>(9)</sup>	\$ 563	\$ 533
Over-recovered purchased fuel and conservation cost recovery <sup>(1)</sup>	1,073	4,422
Over-recovered GRIP revenue <sup>(2)</sup>	11	338
Storm reserve <sup>(9)</sup>	2,829	2,673
Accrued asset removal cost <sup>(10)</sup>	47,887	45,315
Deferred income taxes due to rate change <sup>(11)</sup>	88,804	90,845
Interest related to storm recovery <sup>(8)</sup>	2,146	3,353
Other	1,487	1,541
Total Regulatory Liabilities	<u>\$ 144,800</u>	<u>\$ 149,020</u>

## Notes to the Consolidated Financial Statements

- <sup>(1)</sup> We are allowed to recover the asset or are required to pay the liability in rates. We do not earn an overall rate of return on these assets.
- <sup>(2)</sup> The Florida PSC allowed us to recover through a surcharge, capital and other program-related-costs, inclusive of an appropriate return on investment, associated with accelerating the replacement of qualifying distribution mains and services (defined as any material other than coated steel or plastic) in FPU's natural gas distribution, Fort Meade division and Chesapeake Utilities' Central Florida Gas division. We are allowed to recover the asset or are required to pay the liability in rates related to GRIP.
- <sup>(3)</sup> The Florida PSC allowed FPU to treat as a regulatory asset the portion of the unrecognized costs pursuant to ASC Topic 715, *Compensation - Retirement Benefits*, related to its regulated operations. This balance also includes the portion of pension settlement expense associated with the termination of the Chesapeake Pension Plan pursuant to an order from the FERC and the respective PSCs that allowed us to defer Eastern Shore, Delaware and Maryland Divisions' portion. See Note 17, *Employee Benefit Plans*, for additional information.
- <sup>(4)</sup> All of our environmental expenditures incurred to date and our current estimate of future environmental expenditures have been approved by various PSCs for recovery. See Note 20, *Environmental Commitments and Contingencies*, for additional information on our environmental contingencies.
- <sup>(5)</sup> We are allowed to include the premiums paid in various natural gas utility acquisitions in Florida in our rate bases and recover them over a specific time period pursuant to the Florida PSC approvals. We paid \$34.2 million of the premium in 2009, including a gross up for income tax, because it is not tax deductible, and \$0.7 million of the premium paid by FPU in 2010.
- <sup>(6)</sup> Gains and losses resulting from the reacquisition of long-term debt are amortized over future periods as adjustments to interest expense in accordance with established regulatory practice.
- <sup>(7)</sup> We deferred as regulatory assets the net incremental expense impact associated with the net expense impact of COVID-19 as authorized by the stated PSCs.
- <sup>(8)</sup> The Florida PSC authorized us to recover regulatory assets (including interest) associated with the recovery of Hurricanes Michael and Dorian storm costs which will be amortized between 6 and 10 years. Recovery of these costs includes a component of an overall return on capital additions and regulatory assets.
- <sup>(9)</sup> We have storm reserves in our Florida regulated energy operations and self-insurance for our regulated energy operations that allow us to collect through rates amounts to be used against general claims, storm restoration costs and other losses as they are incurred.
- <sup>(10)</sup> See Note 1, *Summary of Significant Accounting Policies*, for additional information on our asset removal cost policies.
- <sup>(11)</sup> We recorded a regulatory liability for our regulated businesses related to the revaluation of accumulated deferred tax assets/liabilities as a result of the TCJA. The liability will be amortized over a period between 5 to 80 years based on the remaining life of the associated property. Based upon the regulatory proceedings, we will pass back the respective portion of the excess accumulated deferred taxes to rate payers. See Note 12, *Income Taxes*, for additional information.

## 20. ENVIRONMENTAL COMMITMENTS AND CONTINGENCIES

We are subject to federal, state and local laws and regulations governing environmental quality and pollution control. These laws and regulations require us to remove or remediate, at current and former operating sites, the effect on the environment of the disposal or release of specified substances.

### ***MGP Sites***

We have participated in the investigation, assessment or remediation of, and have exposures at, seven former MGP sites. We have received approval for recovery of clean-up costs in rates for sites located in Salisbury, Maryland; Seaford, Delaware; and Winter Haven, Key West, Pensacola, Sanford and West Palm Beach, Florida.

As of December 31, 2021 and 2020, we had approximately \$5.2 million and \$5.9 million, respectively, in environmental liabilities, related to the former MGP sites. As of December 31, 2021 and 2020, we have cumulative regulatory assets of \$1.3 million and \$1.7 million, respectively, in regulatory assets for future recovery of environmental costs for customers. Specific to FPU's four MGP sites in Key West, Pensacola, Sanford and West Palm Beach, FPU has approval to recover, from insurance and from customers through rates, up to \$14.0 million of its environmental costs related to its MGP sites. As of December 31, 2021 and 2020, we have recovered approximately \$12.9 million and \$12.4 million, respectively, leaving approximately \$1.1 million and \$1.6 million, respectively, in regulatory assets for future recovery of environmental costs from FPU's customers.

Environmental liabilities for our MGP sites are recorded on an undiscounted basis based on the estimate of future costs provided by independent consultants. We continue to expect that all costs related to environmental remediation and related activities, including any potential future remediation costs for which we do not currently have approval for regulatory recovery, will be recoverable from customers through rates.

Remediation is ongoing for the MGP's in Winter Haven and Key West in Florida and in Seaford, Delaware and the remaining clean-up costs are estimated to be between \$0.3 million to \$0.9 million for these three sites. The Environmental Protection Agency has approved a "site-wide ready for anticipated use" status for the Sanford, Florida MGP site, which is the final step before delisting a site. The remaining remediation expenses for the Sanford MGP site are immaterial.

The following is a summary of our remediation status and estimated costs to implement clean-up of our West Palm Beach Florida site:

Status	Estimated Cost to Clean Up (Expect to Recover through Rates)
Remedial actions approved by the Florida Department of Environmental Protection have been implemented on the east parcel of the site. Similar remedial actions have been initiated on the site's west parcel, and construction of active remedial systems are expected be completed in 2022.	Between \$3.3 million to \$14.2 million, including costs associated with the relocation of FPU's operations at this site, and any potential costs associated with future redevelopment of the properties.

## 21. OTHER COMMITMENTS AND CONTINGENCIES

### *Natural Gas, Electric and Propane Supply*

In March 2020, our Delmarva Peninsula natural gas distribution operations entered into asset management agreements with a third party to manage their natural gas transportation and storage capacity. The agreements were effective as of April 1, 2020 and expire in March 2023.

FPU natural gas distribution operations and Eight Flags have separate asset management agreements with Emera Energy Services, Inc. to manage their natural gas transportation capacity. These agreements are for a 10-year term that commenced in November 2020 and expire in October 2030.

Chesapeake Utilities' Florida Division has firm transportation service contracts with FGT and Gulfstream. Pursuant to a capacity release program approved by the Florida PSC, all of the capacity under these agreements has been released to various third parties. Under the terms of these capacity release agreements, Chesapeake Utilities is contingently liable to FGT and Gulfstream should any party, that acquired the capacity through release, fail to pay the capacity charge. To date, Chesapeake Utilities has not been required to make a payment resulting from this contingency.

FPU's electric supply contracts require FPU to maintain an acceptable standard of creditworthiness based on specific financial ratios. FPU's agreement with Florida Power & Light Company requires FPU to meet or exceed a debt service coverage ratio of 1.25 times based on the results of the prior 12 months. If FPU fails to meet this ratio, it must provide an irrevocable letter of credit or pay all amounts outstanding under the agreement within five business days. FPU's electric supply agreement with Gulf Power requires FPU to meet the following ratios based on the average of the prior six quarters: (a) funds from operations interest coverage ratio (minimum of 2 times), and (b) total debt to total capital (maximum of 65 percent). If FPU fails to meet the requirements, it has to provide the supplier a written explanation of actions taken, or proposed to be taken, to become compliant. Failure to comply with the ratios specified in the Gulf Power agreement could also result in FPU having to provide an irrevocable letter of credit. As of December 31, 2021, FPU was in compliance with all of the requirements of its fuel supply contracts.

Eight Flags provides electricity and steam generation services through its CHP plant located on Amelia Island, Florida. In June 2016, Eight Flags began selling power generated from the CHP plant to FPU pursuant to a 20-year power purchase agreement for distribution to our electric customers. In July 2016, Eight Flags also started selling steam pursuant to a separate 20-year contract, to the landowner on which the CHP plant is located. The CHP plant is powered by natural gas transported by FPU through its distribution system and Peninsula Pipeline through its intrastate pipeline.

The total purchase obligations for natural gas, electric and propane supplies are as follows:

Year	2022	2023-2024	2025-2026	Beyond 2026	Total
<i>(in thousands)</i>					
Purchase Obligations	\$ 89,557	\$ 82,412	\$ 70,114	\$ 174,203	\$ 416,286

### *Corporate Guarantees*

The Board of Directors has authorized us to issue corporate guarantees securing obligations of our subsidiaries and to obtain letters of credit securing our subsidiaries' obligations. The maximum authorized liability under such guarantees and letters of

credit as of December 31, 2021 was \$20.0 million. The aggregate amount guaranteed at December 31, 2021 was approximately \$13.1 million with the guarantees expiring on various dates through December 1, 2022.

As of December 31, 2021, we have issued letters of credit totaling approximately \$5.3 million related to the electric transmission services for FPU's electric division, the firm transportation service agreement between TETLP and our Delaware and Maryland divisions, the capacity agreement between NEXUS and Aspire, and our current and previous primary insurance carriers. These letters of credit have various expiration dates through October 25, 2022. There have been no draws on these letters of credit as of December 31, 2021. We do not anticipate that the counterparties will draw upon these letters of credit, and we expect that they will be renewed to the extent necessary in the future.

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None.

## **ITEM 9A. CONTROLS AND PROCEDURES.**

### **EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

Our Chief Executive Officer and Chief Financial Officer, with the participation of other Company officials, have evaluated our “disclosure controls and procedures” (as such term is defined under Rule 13a-15(e) and Rule 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended) as of December 31, 2021. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2021.

### **CHANGE IN INTERNAL CONTROLS**

In response to the COVID-19 pandemic and social distancing restrictions that have been established in our service territories, our current pandemic response plan includes having office staff work remotely to promote social distancing in efforts to reduce the ongoing spread of COVID-19. During the quarter ended December 31, 2021, our pandemic response plan did not result in a change in the design or operations of our internal controls over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. There has been no change in internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) that occurred during the quarter ended December 31, 2021, that materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

### **CEO AND CFO CERTIFICATIONS**

Our Chief Executive Officer and Chief Financial Officer have filed with the SEC the certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 as Exhibits 31.1 and 31.2 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2021. In addition, in May 28, 2021, our Chief Executive Officer certified to the NYSE that he was not aware of any violation by us of the NYSE corporate governance listing standards.

### **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) of the Exchange Act. A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. A company’s internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records which in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, our management conducted an evaluation of the effectiveness of its internal control over financial reporting based on the criteria established in an updated report entitled “Internal Control - Integrated Framework,” issued in May 2013 by the Committee of Sponsoring Organizations of the Treadway Commission. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management has evaluated and concluded that our internal control over financial reporting was effective as of December 31, 2021.

Our independent registered public accounting firm, Baker Tilly US, LLP, has audited the effectiveness of our internal control over financial reporting as of December 31, 2021, as stated in its report which appears under Part II, *Item 8. Financial Statements and Supplementary Data*.

**ITEM 9B. OTHER INFORMATION.**

None.

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS OF THE REGISTRANT AND CORPORATE GOVERNANCE.**

We have adopted a Code of Ethics that applies to our Principal Executive Officer, President, Principal Financial Officer, Chief Accounting Officer, Corporate Controller, Assistant Treasurer, and persons performing similar functions, which is a “code of ethics” as defined by applicable rules of the SEC. This Code of Ethics is publicly available on our website at <https://chpk.com>. If we make any amendments to this code other than technical, administrative or other non-substantive amendments, or grant any waivers, including implicit waivers, from a provision of this code to our Principal Executive Officer, President, Principal Financial Officer, Chief Accounting Officer or Corporate Controller, we intend to disclose the nature of the amendment or waiver, its effective date and to whom it applies by posting such information on our website at the address and location specified above.

The remaining information required by this Item is incorporated herein by reference to the sections of our Proxy Statement captioned “Election of Directors (Proposal 1),” “Governance Trends and Director Education,” “Corporate Governance Practices,” “Board of Directors and its Committees” and “Delinquent Section 16(a) Reports.”

**ITEM 11. EXECUTIVE COMPENSATION.**

The information required by this Item is incorporated herein by reference to the sections of our Proxy Statement captioned “Director Compensation,” “Executive Compensation” and “Compensation Discussion and Analysis”.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

The information required by this Item is incorporated herein by reference to the sections of our Proxy Statement captioned “Security Ownership of Certain Beneficial Owners and Management” and “Equity Compensation Plan Information.”

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

The information required by this Item is incorporated herein by reference to the section of our Proxy Statement captioned “Corporate Governance Practices” and “Director Independence.”

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.**

The information required by this Item is incorporated herein by reference to the portion of the Proxy Statement captioned “Fees and Services of Independent Registered Public Accounting Firm.” The Company’s independent registered public accounting firm is Baker Tilly, LLP, PCAOB ID: (23)

## PART IV

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

The following documents are filed as part of this Annual Report:

(a)(1) All of the financial statements, reports and notes to the financial statements included in Item 8 of Part II of this Annual Report on Form 10-K.

(a)(2) Schedule II—Valuation and Qualifying Accounts.

(a)(3) The Exhibits below.

- Exhibit 1.1 Equity Distribution Agreement, dated August 17, 2020, by and between Chesapeake Utilities Corporation and each of RBC Capital Markets, LLC, BofA Securities, Inc., Wells Fargo Securities, LLC, Janney Montgomery Scott LLC, Guggenheim Securities, LLC, Maxim Group LLC, Sidoti & Company, LLC, and Siebert Williams Shank & Co., LLC is incorporated herein by reference to Exhibit 1.1 of our Current Report on Form 8-K, filed August 17, 2020, File No. 001-11590.
- Exhibit 3.1 Amended and Restated Certificate of Incorporation of Chesapeake Utilities Corporation is incorporated herein by reference to Exhibit 3.1 of our Quarterly Report on Form 10-Q for the period ended June 30, 2010, File No. 001-11590.
- Exhibit 3.2 Amended and Restated Bylaws of Chesapeake Utilities Corporation, effective December 4, 2012, are incorporated herein by reference to Exhibit 3 of our Current Report on Form 8-K, filed December 7, 2012, File No. 001-11590.
- Exhibit 3.3 First Amendment to the Amended and Restated Bylaws of Chesapeake Utilities Corporation, effective December 3, 2014, is incorporated herein by reference to Exhibit 3.3 of our Annual Report on Form 10-K for the year ended December 31, 2014, File No. 001-11590.
- Exhibit 3.4 Second Amendment to the Amended and Restated Bylaws of Chesapeake Utilities Corporation, effective November 2, 2016, is incorporated herein by reference to Exhibit 3.3 of our Quarterly Report on Form 10-Q for the quarter ended September 30, 2016, File No. 001-11590.
- Exhibit 3.5 Certificate of Amendment to the Amended and Restated Certificate of Incorporation of Chesapeake Utilities Corporation, is incorporated herein by reference to Exhibit 3.1 of our Current Report on Form 8-K, filed May 9, 2017, File No. 001-11590.
- Exhibit 3.6 Certificate of Elimination of Series A Participating Cumulative Preferred Stock of Chesapeake Utilities Corporation, is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year ended December 31, 2017, File No. 001-11590.
- Exhibit 3.7 Third Amendment to the Amended and Restated Bylaws of Chesapeake Utilities Corporation, effective May 8, 2019, is incorporated by reference to Exhibit 3.1 of our Current Report on Form 8-K, filed May 14, 2019, File No. 001-11590.
- Exhibit 4.1 Note Agreement dated October 31, 2008, among Chesapeake Utilities Corporation, as issuer, General American Life Insurance Company and New England Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation's 5.93% Senior Notes due 2023.†
- Exhibit 4.2 Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation, as issuer, Metropolitan Life Insurance Company and New England Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation's 5.68% Senior Notes due 2026 and Chesapeake Utilities Corporation's 6.43% Senior Notes due 2028.†

- Exhibit 4.3 Note Agreement dated September 5, 2013, among Chesapeake Utilities Corporation, as issuer, and certain note holders, relating to the private placement of Chesapeake Utilities Corporation's 3.73% Senior Notes due 2028 and Chesapeake Utilities Corporation's 3.88% Senior Notes due 2029.†
- Exhibit 4.4 Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation, as issuer, and Prudential Investment Management Inc., relating to the private placement of Chesapeake Utilities Corporation's 3.25% Senior Notes due 2032, 3.98% Senior Notes due 2039, 3.0% Senior Notes due 2035, and the sale of other Chesapeake Utilities Corporation unsecured Senior Notes from time to time, is incorporated herein by reference to Exhibit 4.1 of our Quarterly Report on Form 10-Q for the period ended September 30, 2015, File No. 001-11590.
- Exhibit 4.5 First Amendment to Private Shelf Agreement dated September 14, 2018, between Chesapeake Utilities Corporation, as issuer, and PGIM, Inc. (formerly known as Prudential Investment Management, Inc.), and other purchasers that may become party thereto. †
- Exhibit 4.6 Master Note Agreement dated March 2, 2017, among Chesapeake Utilities Corporation, as issuer, NYL Investors LLC, and other certain note holders that may become party thereto from time to time relating to the private placement of Chesapeake Utilities Corporation's 3.48% Senior Notes due 2038 and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 2.96% Senior Notes due 2035. †
- Exhibit 4.7 Note Purchase Agreement, dated August 25, 2021, by and among Chesapeake Utilities Corporation, MetLife Insurance K.K., Thrivent Financial For Lutherans, CMFG Life Insurance Company, and American Memorial Life Insurance Company relating to the placement of Chesapeake Utilities Corporation's 2.49% Senior Notes due 2037. †
- Exhibit 4.8 Private Shelf Agreement, dated March 2, 2017, by and among Chesapeake Utilities Corporation, Metropolitan Life Insurance Company, and MetLife Investment Management, LLC, relating to the private placement of Chesapeake Utilities Corporation's 2.95% Senior Notes due 2042.†
- Exhibit 4.9 First Amendment to Private Shelf Agreement, dated May 14, 2020, by and among Chesapeake Utilities Corporation, Metropolitan Life Insurance Company, and MetLife Investment Management, LLC. †
- Exhibit 4.10 Description of Securities Registered Under Section 12 of the Securities Exchange Act of 1934, as amended, is filed herewith.
- Exhibit 10.1\* Chesapeake Utilities Corporation Cash Bonus Incentive Plan, effective January 1, 2015, is incorporated herein by reference to our Proxy Statement dated March 31, 2015, in connection with our Annual Meeting held on May 6, 2015, File No. 001-11590.
- Exhibit 10.2\* Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan, effective May 2, 2013 is incorporated herein by reference to our Proxy Statement dated March 29, 2013 in connection with our Annual Meeting held on May 2, 2013, File No. 001-11590.
- Exhibit 10.3\* Non-Qualified Deferred Compensation Plan, effective January 1, 2014, is incorporated herein by reference to Exhibit 10.8 of our Annual Report on Form 10-K for the year ended December 31, 2013, File No. 001-11590.
- Exhibit 10.4\* Chesapeake Utilities Corporation Supplemental Executive Retirement Plan, as amended and restated effective January 1, 2009, is incorporated herein by reference to Exhibit 10.27 of our Annual Report on Form 10-K for the year ended December 31, 2008, File No. 001-11590.



- Exhibit 10.5\* First Amendment to the Chesapeake Utilities Corporation Supplemental Executive Retirement Plan as amended and restated effective January 1, 2009, is incorporated herein by reference to Exhibit 10.30 of our Annual Report on Form 10-K for the year ended December 31, 2010, File No. 001-11590.
- Exhibit 10.6 Revolving Credit Agreement dated October 8, 2015, between Chesapeake Utilities Corporation and PNC Bank, National Association, Bank of America, N.A., Citizens Bank N.A., Royal Bank of Canada and Wells Fargo Bank, National Association as lenders, is incorporated herein by reference to Exhibit 10.1 of our Quarterly Report on Form 10-Q for the period ended September 30, 2015, File No. 001-11590.
- Exhibit 10.7 First Amendment dated February 25, 2016 to the Revolving Credit Agreement dated October 8, 2015, between Chesapeake Utilities Corporation and PNC Bank, National Association, Bank of America, N.A., Citizens Bank N.A., Royal Bank of Canada and Wells Fargo Bank, National Association as lenders, is incorporated herein by reference to Exhibit 10.24 of our Annual Report on Form 10-K for the year ended December 31, 2015, File No. 001-11590.
- Exhibit 10.8 Credit Agreement, dated November 28, 2017, by and between Chesapeake Utilities Corporation and Branch Banking and Trust Company is incorporated herein by reference to Exhibit 10.20 of our Annual Report on Form 10-K for the year ended December 31, 2018, File No. 001-11590.
- Exhibit 10.9\* Form of Performance Share Agreement, effective February 25, 2019 for the period January 1, 2019 to December 31, 2021, pursuant to Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and Jeffrey M. Householder is incorporated herein by reference to Exhibit 10.24 of our Annual Report on Form 10-K for the year ended December 31, 2018, File No. 001-11590.
- Exhibit 10.10\* Executive Employment Agreement dated February 25, 2019, between Chesapeake Utilities Corporation and Jeffrey M. Householder, is incorporated herein by reference to Exhibit 10.25 of our Annual Report on Form 10-K for the year ended December 31, 2018, File No. 001-11590.
- Exhibit 10.11 Term Note dated January 31, 2019 issued by Chesapeake Utilities Corporation in favor of Branch Banking & Trust Company is incorporated herein by reference to Exhibit 10.1 of our Quarterly Report on Form 10-Q for the quarter ended March 30, 2019, File No. 001-11590.
- Exhibit 10.12 Term Loan Credit Agreement, dated January 31, 2019, by and between Chesapeake Utilities Corporation and Branch Banking and Trust Company is incorporated herein by reference to Exhibit 10.2 of our Quarterly Report on Form 10-Q for the quarter ended March 30, 2019, File No. 001-11590.
- Exhibit 10.13\* Executive Retirement Agreement dated October 9, 2019, between Chesapeake Utilities Corporation and Stephen C. Thompson is incorporated herein by reference to Exhibit 10.1 of our Quarterly Report on Form 10-Q for the quarter ended September 30, 2019, File No. 001-11590.
- Exhibit 10.14 Note Purchase Agreement dated November 19, 2019, between Chesapeake Utilities Corporation, The Guardian Life Insurance Company of America, The Guardian Insurance & Annuity Company, Inc., Berkshire Life Insurance Company of America, Thrivent Financial for Lutherans, United of Omaha Life Insurance Company, and CMFG Life Insurance Company is incorporated herein by reference to our Current Report on Form 8-K filed on November 20, 2019, File No. 001-11590.

- Exhibit 10.15\* Form of Performance Share Agreement, effective December 3, 2019 for the period 2019 to 2021, pursuant to Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty and Kevin Webber is incorporated herein by reference to Exhibit 10.26 to our Annual Report on Form 10-K for the year ended December 31, 2019, File No. 001-11590.
- Exhibit 10.16\* Executive Employment Agreement dated December 4, 2019, between Chesapeake Utilities Corporation and Kevin Webber, is filed incorporated herein by reference to Exhibit 10.27 to our Annual Report on Form 10-K for the year ended December 31, 2019, File No. 001-11590.
- Exhibit 10.17\* Form of Performance Share Agreement, effective February 25, 2020 for the period 2020 to 2022, pursuant to Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty and Kevin Webber is incorporated herein by reference to Exhibit 10.28 to our Annual Report on Form 10-K for the year ended December 31, 2019, File No. 001-11590.
- Exhibit 10.18\* Form of Performance Share Agreement, effective February 24, 2021, for the period 2021 to 2023, pursuant to the Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty, Kevin Webber, and Jeffrey S. Sylvester is filed herewith.
- Exhibit 10.19 Loan Agreement dated April 24, 2020, between Chesapeake Utilities Corporation and PNC Bank, National Association is incorporated herein by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, File No. 001-11590.
- Exhibit 10.20 Loan Agreement dated April 27, 2020, between Chesapeake Utilities Corporation and Bank of America, N.A. is incorporated herein by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, File No. 001-11590.
- Exhibit 10.21 Revolving Line of Credit Note dated April 24, 2020 issued by Chesapeake Utilities Corporation in favor of PNC Bank, National Association is incorporated herein by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, File No. 001-11590.
- Exhibit 10.22 Promissory Note dated April 22, 2020, issued by Chesapeake Utilities Corporation and in favor of Bank of America, N.A. is incorporated herein by reference to Exhibit 10.6 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, File No. 001-11590.
- Exhibit 10.23 Credit Agreement dated May 29, 2020, between Chesapeake Utilities Corporation and Citizens Bank National Association is incorporated herein by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.
- Exhibit 10.24 Loan Agreement dated May 6, 2020 between Chesapeake Utilities Corporation and Royal bank of Canada is incorporated herein by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.
- Exhibit 10.25 Form of Revolving Loan Note in favor of Citizens Bank National Association is incorporated herein by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.

- Exhibit 10.26 Form of Revolving Credit Note in favor of Royal Bank of Canada is incorporated herein by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.
- Exhibit 10.27 Credit Agreement, dated September 30, 2020, by and between Chesapeake Utilities Corporation, PNC Bank, National Association, and several other financial institutions named therein is incorporated herein by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2020, File No. 001-11590.
- Exhibit 10.28 Amended and Restated Credit Agreement, dated August 12, 2021, by and between Chesapeake Utilities Corporation, PNC Bank, National Association, and several other financial institutions named therein is incorporated herein by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, File No. 001-11590
- Exhibit 10.29\* Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities Corporation and Jeffrey S. Sylvester is incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed on December 20, 2021, File No. 001-11590
- Exhibit 10.30\* Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities Corporation and Jeffry M. Householder is incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed on December 20, 2021, File No. 001-11590
- Exhibit 10.31\* Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities Corporation and Beth W. Cooper is incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed on December 20, 2021, File No. 001-11590
- Exhibit 10.32\* Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities Corporation and James F. Moriarty is incorporated by reference to Exhibit 10.4 to our Current Report on Form 8-K filed on December 20, 2021, File No. 001-11590
- Exhibit 10.33\* Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities Corporation and Kevin J. Webber is incorporated by reference to Exhibit 10.5 to our Current Report on Form 8-K filed on December 20, 2021, File No. 001-11590
- Exhibit 10.34\* Form of Performance Share Agreement, effective February 23, 2022, for the period 2022 to 2024, pursuant to the Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffrey M. Householder, Beth W. Cooper, James F. Moriarty, Kevin J. Webber, and Jeffrey S. Sylvester is filed herewith.
- Exhibit 21 Subsidiaries of the Registrant is filed herewith.
- Exhibit 23.1 Consent of Independent Registered Public Accounting Firm is filed herewith.
- Exhibit 31.1 Certificate of Chief Executive Officer of Chesapeake Utilities Corporation pursuant to Exchange Act Rule 13a-14(a) and 15d – 14(a), is filed herewith.
- Exhibit 31.2 Certificate of Chief Financial Officer of Chesapeake Utilities Corporation pursuant to Exchange Act Rule 13a-14(a) and 15d – 14(a), is filed herewith.
- Exhibit 32.1 Certificate of Chief Executive Officer of Chesapeake Utilities Corporation pursuant to 18 U.S.C. Section 1350, is filed herewith.
- Exhibit 32.2 Certificate of Chief Financial Officer of Chesapeake Utilities Corporation pursuant to 18 U.S.C. Section 1350, is filed herewith.
- Exhibit 101.INS XBRL Instance Document is filed herewith.
- Exhibit 101.SCH XBRL Taxonomy Extension Schema Document is filed herewith.
- Exhibit 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document is filed herewith.
- Exhibit 101.DEF XBRL Taxonomy Extension Definition Linkbase Document is filed herewith.
- Exhibit 101.LAB XBRL Taxonomy Extension Label Linkbase Document is filed herewith.

- Exhibit 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document is filed herewith.
- Exhibit 104 Cover Page Interactive Data File - formatted in Inline XBRL and contained in Exhibit 101.

\* Management contract or compensatory plan or agreement.

† These agreements have not been filed herewith pursuant to Item 601(b)(4)(v) of Regulation S-K under the Securities Act of 1933, as amended. We hereby agree to furnish copies to the SEC upon request.

**ITEM 16. FORM 10-K SUMMARY.**

None.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, Chesapeake Utilities Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHESAPEAKE UTILITIES CORPORATION

By: /s/ JEFFRY M. HOUSEHOLDER  
Jeffry M. Householder  
President, Chief Executive Officer and Director  
February 23, 2022

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

/s/ JEFFRY M. HOUSEHOLDER  
Jeffry M. Householder  
President, Chief Executive Officer and Director  
February 23, 2022

/s/ BETH W. COOPER  
Beth W. Cooper, Executive Vice President,  
Chief Financial Officer,  
and Assistant Corporate Secretary  
(Principal Financial and Accounting Officer)  
February 23, 2022

/s/ JOHN R. SCHIMKAITIS  
John R. Schimkaitis  
Chair of the Board and Director  
February 23, 2022

/s/ DENNIS S. HUDSON, III  
Dennis S. Hudson, III, Director  
February 23, 2022

/s/ LISA G. BISACCIA  
Lisa G. Bisaccia, Director  
February 23, 2022

/s/ LILA A. JABER  
Lila A. Jaber, Director  
February 23, 2022

/s/ THOMAS J. BRESNAN  
Thomas J. Bresnan, Director  
February 23, 2022

/s/ PAUL L. MADDOCK, JR.  
Paul L. Maddock, Jr., Director  
February 23, 2022

/s/ RONALD G. FORSYTHE, JR.  
Dr. Ronald G. Forsythe, Jr., Director  
February 23, 2022

/s/ CALVERT A. MORGAN, JR.  
Calvert A. Morgan, Jr., Director  
February 23, 2022

/s/ THOMAS P. HILL, JR.  
Thomas P. Hill, Jr., Director  
February 23, 2022

/s/ DIANNA F. MORGAN  
Dianna F. Morgan, Director  
February 23, 2022

**Chesapeake Utilities Corporation and Subsidiaries**  
**Schedule II**  
**Valuation and Qualifying Accounts**

<u>For the Year Ended December 31,</u>	<u>Balance at</u> <u>Beginning of</u> <u>Year</u>	<u>Additions</u>		<u>Deductions</u> <sup>(2)</sup>	<u>Balance at End</u> <u>of Year</u>
		<u>Charged to</u> <u>Income</u>	<u>Other</u> <u>Accounts</u> <sup>(1)</sup>		
<i>(In thousands)</i>					
<b>Reserve Deducted From Related Assets</b>					
<b>Reserve for Uncollectible Accounts</b>					
<b>2021</b>	\$ 4,785	\$ 134	\$ (125)	\$ (1,653)	\$ 3,141
<b>2020</b>	\$ 1,337	\$ 3,827	\$ 613	\$ (992)	\$ 4,785
<b>2019</b>	\$ 1,058	\$ 1,392	\$ 278	\$ (1,391)	\$ 1,337

<sup>(1)</sup> Recoveries and other allowance adjustments

<sup>(2)</sup> Uncollectible accounts charged off.







# Corporate Information

## CORPORATE OFFICE

### Chesapeake Utilities Corporation

500 Energy Lane

Dover, DE 19901

Telephone: 302.734.6799

Website: [www.chpk.com](http://www.chpk.com)

## TRANSFER AGENT AND REGISTRAR

### Computershare Trust Company, N.A.

c/o Chesapeake Utilities Corporation

P.O. Box 505000

Louisville, KY 40233-5000

Toll-Free Telephone

(in US and Canada): 877.498.8865

Outside of US and Canada: 781.575.2879

Website: [www.computershare.com/investor](http://www.computershare.com/investor)

## DIVIDEND REINVESTMENT AND DIRECT STOCK PURCHASE PLAN

The Dividend Reinvestment and Direct Stock Purchase Plan provides flexible investment options for those who wish to invest in the Company. Common stock holders can have their dividends automatically reinvested to purchase additional shares directly through the Plan and/or send in additional optional cash investments at any time to increase their holdings. New investors can purchase shares directly through the Plan. For more information, please contact the Company's transfer agent (Computershare) as stated above.

## ANALYST INFORMATION

Beth W. Cooper

Executive Vice President and

Chief Financial Officer

Telephone: 302.734.6799

[bcooper@chpk.com](mailto:bcooper@chpk.com)

Alex Whitelam

Head of Investor Relations

Telephone: 215.872.2507

[awhitelam@chpk.com](mailto:awhitelam@chpk.com)

## COMMON STOCK AND DIVIDEND INFORMATION

**CPK**

**LISTED**

**NYSE: CPK**

**NYSE**

Chesapeake Utilities Corporation's common stock is traded on the New York Stock Exchange under the symbol CPK.

QUARTER ENDED 2021	PRICE RANGE			DIVIDENDS DECLARED PER SHARE*
	HIGH	LOW	CLOSE	
March 31	\$121.04	\$99.64	\$116.08	\$0.4400
June 30	\$124.94	\$113.49	\$120.33	\$0.4800
September 30	\$133.40	\$117.41	\$120.05	\$0.4800
December 31	\$146.07	\$120.77	\$145.81	\$0.4800

QUARTER ENDED 2020	PRICE RANGE			DIVIDENDS DECLARED PER SHARE*
	HIGH	LOW	CLOSE	
March 31	\$101.29	\$69.47	\$85.71	\$0.4050
June 30	\$95.00	\$76.55	\$84.00	\$0.4400
September 30	\$89.10	\$72.89	\$84.30	\$0.4400
December 31	\$111.40	\$82.43	\$108.21	\$0.4400

*\*Declaration of dividends is at the discretion of the Board of Directors.*

*Dividends in 2021 and 2020 were paid quarterly.*

## PUBLIC INFORMATION AND SEC FILINGS

Our latest news and filings with the Securities and Exchange Commission (SEC), including Forms 10-K, 10-Q and 8-K are available to view or request a printed copy, free of charge, at our website, [www.chpk.com](http://www.chpk.com).

If you wish to request a printed copy of any of the Company's publications by mail, please send your written request to Investor Relations at the Corporate Office.

## INVESTOR RELATIONS/ SHAREHOLDER SERVICES

Heidi W. Watkins

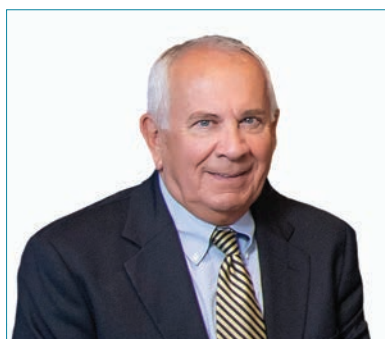
Shareholder Services Manager

Telephone (toll free): 888.742.5275

[hwatkins@chpk.com](mailto:hwatkins@chpk.com)

# Our Board of Directors

The Board of Directors of Chesapeake Utilities Corporation provides guidance and insight for the entire Company, leveraging their prior diverse experiences and leadership expertise to strengthen our business and long-term strategic focus.



**John R. Schimkaitis**

DIRECTOR SINCE 1996

Chair of the Board,  
Retired President and Chief  
Executive Officer,  
Chesapeake Utilities Corporation



**Lisa G. Bisaccia**

DIRECTOR SINCE 2021

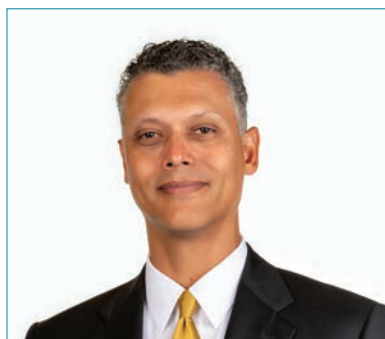
Retired Executive Vice President and  
Chief Human Resources Officer of  
CVS Health,  
Providence, Rhode Island



**Thomas J. Bresnan**

DIRECTOR SINCE 2001

Owner and President,  
Denver Accounting Services,  
Denver, Colorado



**Ronald G. Forsythe, Jr., Ph.D.**

DIRECTOR SINCE 2014

Chief Executive Officer,  
Qlarant Corporation,  
Easton, Maryland



**Thomas P. Hill, Jr.**

DIRECTOR SINCE 2006

Retired Vice President of  
Finance and Chief Financial Officer,  
Exelon Energy Delivery Company,  
Philadelphia, Pennsylvania



**Jeffrey M. Householder**

DIRECTOR SINCE 2019

President and Chief Executive  
Officer, Chesapeake Utilities  
Corporation





**Dennis S. Hudson, III**  
DIRECTOR SINCE 2009

Former Executive Chair of the Board, and Chief Executive Officer, Seacoast Banking Corporation of Florida & Seacoast National Bank, Stuart, Florida



**Lila A. Jaber, Esq.**  
DIRECTOR SINCE 2020

President, Jaber Group Inc., Tallahassee, Florida



**Paul L. Maddock, Jr.**  
DIRECTOR SINCE 2009

Chief Executive Officer and Manager, Palamad, LLC, Palm Beach, Florida



**Calvert A. Morgan, Jr.**  
DIRECTOR SINCE 2000

Retired Director and Former Special Advisor, WSFS Financial Corporation, and Retired Director and Former Vice Chair, Wilmington Savings Fund Society (WSFS Bank), Wilmington, Delaware; Retired Chair, President & Chief Executive Officer, PNC Bank, Wilmington, Delaware



**Dianna F. Morgan**  
DIRECTOR SINCE 2008

Former Senior Vice President, Walt Disney World Co., Orlando, Florida; Past Chair of the Board of Trustees, University of Florida, Gainesville, Florida



● **AUDIT COMMITTEE**

Thomas J. Bresnan—CHAIR  
Ronald G. Forsythe, Jr., Ph.D.  
Thomas P. Hill, Jr.  
Dennis S. Hudson, III

● **COMPENSATION COMMITTEE**

Dianna F. Morgan—CHAIR  
Lisa G. Bisaccia  
Ronald G. Forsythe, Jr., Ph.D.  
Dennis S. Hudson, III  
Calvert A. Morgan, Jr.

● **CORPORATE GOVERNANCE COMMITTEE**

Calvert A. Morgan, Jr.—CHAIR  
Lila A. Jaber, Esq.  
Paul L. Maddock, Jr.  
Dianna F. Morgan

● **INVESTMENT COMMITTEE**

Jeffry M. Householder—CHAIR  
Thomas J. Bresnan  
Thomas P. Hill, Jr.  
Calvert A. Morgan, Jr.  
John R. Schimkaitis



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