

MetLife



ANNUAL REPORT

| MetLife, Inc. 2010

Chairman's Letter



To my fellow shareholders:

Most certainly, 2010 will be a year that people will look back upon as a time of significant transformation and accomplishment for MetLife. This is no small statement given the tremendous milestones of growth and innovation that define MetLife's 143-year history. But it is also fitting in that we truly demonstrated the power of this great company and our focus on ensuring that we deliver on the promises we have made to our customers, who now total 90 million around the globe.

Without a doubt, our acquisition of American Life Insurance Company (Alico) was a tremendous accomplishment in 2010 as it transformed MetLife into a global life insurance and employee benefits powerhouse. At its core, this acquisition benefits us in many ways, giving MetLife leadership positions in key markets, including Japan, Europe and the Middle East. Furthermore, it will be accretive to both our earnings and return on equity in 2011 and provides opportunities to expand the strong relationships we have built with FORTUNE 500® clients in the U.S. But even more noteworthy is that we were able to pursue and complete this \$16.4 billion acquisition because of the high priority we placed on our financial strength before and during the financial crisis. The foresight, experience and risk management expertise that define the culture of MetLife have truly served us, our customers and our shareholders very well.

Strong, Diverse Businesses

In 2010, we continued our focus on growth, even as we completed the largest acquisition in MetLife's history. Total revenues grew 28% over 2009 to \$52.7 billion as premiums grew 4%, fees increased 16% and net investment income recovered significantly, growing 19%. We have demonstrated industry-leading strength in growing our top line over the past two years — a time during which there has clearly been considerable economic uncertainty. We are pleased to be a top provider in our chosen markets, but we will only pursue revenue growth where we know we can generate bottom line growth as well.

To that end, bottom line improvements were very impressive in 2010, with earnings increasing significantly over 2009. Book value per common share rose 16% over year-end 2009 to \$44.18 as our investment portfolio moved from being in a net unrealized loss position to having net unrealized gains at year-end 2010.

Briefly, I would like to share some highlights of our businesses' performance this year.

Our **U.S. Business** is an industry leader that meets consumers' protection and savings needs wherever it is convenient for them — at the workplace, through a MetLife or third-party representative and, more recently, by offering term life insurance online as well. In 2010, U.S. Business premiums, fees and other revenues increased slightly over 2009 to \$28.9 billion while earnings grew considerably. Results within U.S. Business included:

- Premiums, fees and other revenues in **Insurance Products** were \$20.2 billion, which is consistent with 2009's performance. Top line results in this business benefited from growth in our group life and dental businesses — two product lines in which MetLife is a leader. We also made further progress on our efforts to help consumers address their life insurance protection needs by making it easier for the underserved middle market to purchase term life insurance through metlife.com. Also, in early 2011, we launched MetLife Promise Whole Life, a new permanent insurance product that offers long-term protection and the advantages of guaranteed cash value that grows each year, tax-deferred, along with dividend participation.
- **Retirement Products** premiums, fees and other revenues were \$3.3 billion, up 19% due to strong growth in fee income as profits in the segment more than doubled. Annuity deposits also were strong at \$20.1 billion and assets grew 14% over 2009 to reach a record \$162.7 billion. We continue to be a leader in the annuity business, with clients valuing the guaranteed income these products generate in retirement.
- In **Corporate Benefit Funding** — which specializes in structured risk solutions — premiums, fees and other revenues were \$2.4 billion. At the same time, the business experienced strong growth in profitability and a higher return on equity over 2009. During the year, we had solid sales of both structured settlements and

pension closeouts. The high structured settlement sales we have generated over the past two years are an ideal example of how MetLife has benefited from the flight to quality in the industry that I have spoken of before. Recently, pension closeout sales have been smaller due to the low interest rate environment, but we remain well positioned to assist businesses in need of expertise with managing their pension liabilities.

- MetLife's **Auto & Home** business, which is one of the largest providers of group auto and home insurance, continued to deliver strong performance in 2010. Sales of new policies increased 11% for our homeowners business and 4% for our auto business compared to 2009 — notable increases given the highly competitive property and casualty insurance market. In addition, the combined ratio, excluding catastrophes, improved to 88.1% from 88.9% in 2009.

Our **International** business experienced a tremendous expansion this year, growing from operating in 16 countries to more than 60 with the completion of our Alico acquisition on November 1. Due to Alico having a fiscal year end of November 30, only one month of its results are reflected in International's year-end performance. Nevertheless, premiums, fees and other revenues grew 36% to \$5.8 billion in 2010 and we are well positioned to expand this growth in 2011. Our International business now has expanded diversity in products, distribution and geography, and is expected to contribute approximately 30% of MetLife's total premiums, fees and other revenues in 2011, up from 16% in 2010.

Finally, **MetLife Bank**, which has grown to become a leading originator and servicer of residential mortgages, generated total operating revenues of \$1.4 billion, down 9% from 2009 as mortgage refinancing activity returned to more moderate levels compared to the unusually high activity experienced across the industry in 2009. At the same time, total assets for MetLife Bank grew to \$16.3 billion, up from \$14.1 billion at December 31, 2009.

All together, these results truly demonstrated the value that our company can deliver for both customers and shareholders. They also illustrate our ability to successfully complete a significant undertaking like the acquisition of Alico while maintaining attention on our day-to-day business operations. I am proud of all that we accomplished in 2010 as our achievements will help drive further growth and value in the future. Looking ahead, we are focused on leveraging the many strengths of our new, global organization to ensure we can build upon MetLife's impressive history with new milestones of success.

I thank you for your continued support.

Sincerely,



C. Robert Henrikson
Chairman of the Board, President and
Chief Executive Officer
MetLife, Inc.

March 1, 2011

TABLE OF CONTENTS

	Page Number
Note Regarding Forward-Looking Statements	2
Selected Financial Data	3
Business	5
Management's Discussion and Analysis of Financial Condition and Results of Operations	5
Quantitative and Qualitative Disclosures About Market Risk	76
Changes in and Disagreements With Accountants on Accounting and Financial Disclosure	83
Management's Annual Report on Internal Control Over Financial Reporting	83
Attestation Report of the Company's Registered Public Accounting Firm	83
Financial Statements	85
Board of Directors	86
Executive Officers	86
Contact Information	87
Corporate Information	87

As used in this Annual Report, "MetLife," the "Company," "we," "our" and "us" refer to MetLife, Inc., a Delaware corporation incorporated in 1999 (the "Holding Company"), its subsidiaries and affiliates.

Note Regarding Forward-Looking Statements

This Annual Report, including the Management's Discussion and Analysis of Financial Condition and Results of Operations, may contain or incorporate by reference information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give expectations or forecasts of future events. These statements can be identified by the fact that they do not relate strictly to historical or current facts. They use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe" and other words and terms of similar meaning in connection with a discussion of future operating or financial performance. In particular, these include statements relating to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, trends in operations and financial results.

Any or all forward-looking statements may turn out to be wrong. They can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining the actual future results of MetLife, Inc., its subsidiaries and affiliates. These statements are based on current expectations and the current economic environment. They involve a number of risks and uncertainties that are difficult to predict. These statements are not guarantees of future performance. Actual results could differ materially from those expressed or implied in the forward-looking statements. Risks, uncertainties, and other factors that might cause such differences include the risks, uncertainties and other factors identified in MetLife, Inc.'s filings with the U.S. Securities and Exchange Commission (the "SEC"). These factors include: (1) difficult conditions in the global capital markets; (2) increased volatility and disruption of the capital and credit markets, which may affect our ability to seek financing or access our credit facilities; (3) uncertainty about the effectiveness of the U.S. government's programs to stabilize the financial system, the imposition of fees relating thereto, or the promulgation of additional regulations; (4) impact of comprehensive financial services regulation reform on us; (5) exposure to financial and capital market risk; (6) changes in general economic conditions, including the performance of financial markets and interest rates, which may affect our ability to raise capital, generate fee income and market-related revenue and finance statutory reserve requirements and may require us to pledge collateral or make payments related to declines in value of specified assets; (7) potential liquidity and other risks resulting from our participation in a securities lending program and other transactions; (8) investment losses and defaults, and changes to investment valuations; (9) impairments of goodwill and realized losses or market value impairments to illiquid assets; (10) defaults on our mortgage loans; (11) the impairment of other financial institutions that could adversely affect our investments or business; (12) our ability to address unforeseen liabilities, asset impairments, loss of key contractual relationships, or rating actions arising from acquisitions or dispositions, including our acquisition of American Life Insurance Company ("American Life"), a subsidiary of ALICO Holdings LLC ("ALICO Holdings"), and Delaware American Life Insurance Company ("DelAm," together with American Life, collectively, "ALICO") (the "Acquisition") and to successfully integrate and manage the growth of acquired businesses with minimal disruption; (13) uncertainty with respect to the outcome of the closing agreement entered into between American Life and the United States Internal Revenue Service in connection with the Acquisition; (14) uncertainty with respect to any incremental tax benefits resulting from the planned elections for ALICO and certain of its subsidiaries under Section 338 of the U.S. Internal Revenue Code of 1986, as amended; (15) the dilutive impact on our stockholders resulting from the issuance of equity securities in connection with the acquisition of ALICO or otherwise; (16) economic, political, currency and other risks relating to our international operations, including with respect to fluctuations of exchange rates; (17) our primary reliance, as a holding company, on dividends from our subsidiaries to meet debt payment obligations and the applicable regulatory restrictions on the ability of the subsidiaries to pay such dividends; (18) downgrades in our claims paying ability, financial strength or credit ratings; (19) ineffectiveness of risk management policies and procedures; (20) availability and effectiveness of reinsurance or indemnification arrangements, as well as default or failure of counterparties to perform; (21) discrepancies between actual claims experience and assumptions used in setting prices for our products and establishing the liabilities for our obligations for future policy benefits and claims; (22) catastrophe losses; (23) heightened competition, including with respect to pricing, entry of new competitors, consolidation of distributors, the development of new products by new and existing competitors, distribution of amounts available under U.S. government programs, and for personnel; (24) unanticipated changes in industry trends; (25) changes in accounting standards, practices and/or policies; (26) changes in assumptions related to deferred policy acquisition costs, deferred sales inducements, value of business acquired or goodwill; (27) increased expenses relating to pension and postretirement benefit plans, as well as health care and other employee benefits; (28) exposure to losses related to variable annuity guarantee benefits, including from significant and sustained downturns or extreme volatility in equity markets, reduced interest rates, unanticipated policyholder behavior, mortality or longevity, and the adjustment for nonperformance risk; (29) deterioration in the experience of the "closed block" established in connection with the reorganization of Metropolitan Life Insurance Company ("MLIC"); (30) adverse results or other consequences from litigation, arbitration or regulatory investigations; (31) inability to protect our intellectual property rights or claims of infringement of the intellectual property rights of others; (32) discrepancies between actual experience and assumptions used in establishing liabilities related to other contingencies or obligations; (33) regulatory, legislative or tax changes relating to our insurance, banking, international, or other operations that may affect the cost of, or demand for, our products or services, impair our ability to attract and retain talented and experienced management and other employees, or increase the cost or administrative burdens of providing benefits to employees; (34) the effects of business disruption or economic contraction due to terrorism, other hostilities, or natural catastrophes, including any related impact on our disaster recovery systems and management continuity planning which could impair our ability to conduct business effectively; (35) the effectiveness of our programs and practices in avoiding giving our associates incentives to take excessive risks; and (36) other risks and uncertainties described from time to time in MetLife, Inc.'s filings with the SEC.

MetLife, Inc. does not undertake any obligation to publicly correct or update any forward-looking statement if we later become aware that such statement is not likely to be achieved. Please consult any further disclosures MetLife, Inc. makes on related subjects in reports to the SEC.

Selected Financial Data

The following selected financial data has been derived from the Company's audited consolidated financial statements. The statement of operations data for the years ended December 31, 2010, 2009 and 2008, and the balance sheet data at December 31, 2010 and 2009 have been derived from the Company's audited financial statements included elsewhere herein. The statement of operations data for the years ended December 31, 2007 and 2006, and the balance sheet data at December 31, 2008, 2007 and 2006 have been derived from the Company's audited financial statements not included herein. The selected financial data set forth below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and related notes included elsewhere herein.

	Years Ended December 31,				
	2010	2009	2008	2007	2006
	(In millions)				
Statement of Operations Data(1)					
Revenues:					
Premiums	\$27,394	\$26,460	\$25,914	\$22,970	\$22,052
Universal life and investment-type product policy fees	6,037	5,203	5,381	5,238	4,711
Net investment income	17,615	14,837	16,289	18,055	16,239
Other revenues	2,328	2,329	1,586	1,465	1,301
Net investment gains (losses)	(392)	(2,906)	(2,098)	(318)	(1,174)
Net derivative gains (losses)	(265)	(4,866)	3,910	(260)	(208)
Total revenues	<u>52,717</u>	<u>41,057</u>	<u>50,982</u>	<u>47,150</u>	<u>42,921</u>
Expenses:					
Policyholder benefits and claims	29,545	28,336	27,437	23,783	22,869
Interest credited to policyholder account balances	4,925	4,849	4,788	5,461	4,899
Policyholder dividends	1,486	1,650	1,751	1,723	1,698
Other expenses	12,803	10,556	11,947	10,405	9,514
Total expenses	<u>48,759</u>	<u>45,391</u>	<u>45,923</u>	<u>41,372</u>	<u>38,980</u>
Income (loss) from continuing operations before provision for income tax	3,958	(4,334)	5,059	5,778	3,941
Provision for income tax expense (benefit)	1,181	(2,015)	1,580	1,675	1,027
Income (loss) from continuing operations, net of income tax	2,777	(2,319)	3,479	4,103	2,914
Income (loss) from discontinued operations, net of income tax	9	41	(201)	362	3,526
Net income (loss)	2,786	(2,278)	3,278	4,465	6,440
Less: Net income (loss) attributable to noncontrolling interests	(4)	(32)	69	148	147
Net income (loss) attributable to MetLife, Inc.	2,790	(2,246)	3,209	4,317	6,293
Less: Preferred stock dividends	122	122	125	137	134
Net income (loss) available to MetLife, Inc.'s common shareholders	<u>\$ 2,668</u>	<u>\$ (2,368)</u>	<u>\$ 3,084</u>	<u>\$ 4,180</u>	<u>\$ 6,159</u>

	December 31,				
	2010	2009	2008 (In millions)	2007	2006
Balance Sheet Data(1)					
Assets:					
General account assets(2)	\$547,569	\$390,273	\$380,839	\$399,007	\$383,758
Separate account assets	183,337	149,041	120,839	160,142	144,349
Total assets	<u>\$730,906</u>	<u>\$539,314</u>	<u>\$501,678</u>	<u>\$559,149</u>	<u>\$528,107</u>
Liabilities:					
Policyholder liabilities and other policy-related balances(3)	\$401,905	\$283,759	\$282,261	\$261,442	\$252,099
Payables for collateral under securities loaned and other transactions	27,272	24,196	31,059	44,136	45,846
Bank deposits	10,316	10,211	6,884	4,534	4,638
Short-term debt	306	912	2,659	667	1,449
Long-term debt(2)	27,586	13,220	9,667	9,100	8,822
Collateral financing arrangements	5,297	5,297	5,192	4,882	—
Junior subordinated debt securities	3,191	3,191	3,758	4,075	3,381
Other(2)	22,583	15,989	15,374	33,186	32,277
Separate account liabilities	183,337	149,041	120,839	160,142	144,349
Total liabilities	<u>681,793</u>	<u>505,816</u>	<u>477,693</u>	<u>522,164</u>	<u>492,861</u>
Redeemable noncontrolling interests in partially owned consolidated securities	117	—	—	—	—
Equity:					
MetLife, Inc.'s stockholders' equity:					
Preferred stock, at par value	1	1	1	1	1
Convertible preferred stock, at par value	—	—	—	—	—
Common stock, at par value	10	8	8	8	8
Additional paid-in capital	26,423	16,859	15,811	17,098	17,454
Retained earnings	21,363	19,501	22,403	19,884	16,574
Treasury stock, at cost	(172)	(190)	(236)	(2,890)	(1,357)
Accumulated other comprehensive income (loss)	1,000	(3,058)	(14,253)	1,078	1,118
Total MetLife, Inc.'s stockholders' equity	48,625	33,121	23,734	35,179	33,798
Noncontrolling interests	371	377	251	1,806	1,448
Total equity	<u>48,996</u>	<u>33,498</u>	<u>23,985</u>	<u>36,985</u>	<u>35,246</u>
Total liabilities and equity	<u>\$730,906</u>	<u>\$539,314</u>	<u>\$501,678</u>	<u>\$559,149</u>	<u>\$528,107</u>

	Years Ended December 31,				
	2010	2009	2008	2007	2006
(In millions, except per share data)					
Other Data(1), (4)					
Net income (loss) available to MetLife, Inc.'s common shareholders	\$2,668	\$(2,368)	\$3,084	\$4,180	\$6,159
Return on MetLife, Inc.'s common equity	6.9%	(9.0)%	11.2%	12.9%	20.9%
Return on MetLife, Inc.'s common equity, excluding accumulated other comprehensive income (loss)	7.0%	(6.8)%	9.1%	13.3%	22.1%

EPS Data(1), (5)					
Income (Loss) from Continuing Operations Available to MetLife, Inc.'s Common Shareholders Per Common Share:					
Basic	\$ 3.01	\$ (2.94)	\$ 4.60	\$ 5.32	\$ 3.64
Diluted	\$ 2.99	\$ (2.94)	\$ 4.54	\$ 5.19	\$ 3.59
Income (Loss) from Discontinued Operations Per Common Share:					
Basic	\$ 0.01	\$ 0.05	\$(0.41)	\$ 0.30	\$ 4.45
Diluted	\$ 0.01	\$ 0.05	\$(0.40)	\$ 0.29	\$ 4.40
Net Income (Loss) Available to MetLife, Inc.'s Common Shareholders Per Common Share:					
Basic	\$ 3.02	\$ (2.89)	\$ 4.19	\$ 5.62	\$ 8.09
Diluted	\$ 3.00	\$ (2.89)	\$ 4.14	\$ 5.48	\$ 7.99
Cash Dividends Declared Per Common Share	\$ 0.74	\$ 0.74	\$ 0.74	\$ 0.74	\$ 0.59

(1) On November 1, 2010, the Holding Company acquired ALICO. The results of the Acquisition are reflected in the 2010 selected financial data. See Note 2 of the Notes to the Consolidated Financial Statements.

- (2) At December 31, 2010, general account assets, long-term debt and other liabilities include amounts relating to variable interest entities of \$11,080 million, \$6,902 million and \$93 million, respectively.
- (3) Policyholder liabilities and other policy-related balances include future policy benefits, policyholder account balances, other policy-related balances, policyholder dividends payable and the policyholder dividend obligation.
- (4) Return on MetLife, Inc.'s common equity is defined as net income (loss) available to MetLife, Inc.'s common shareholders divided by MetLife, Inc.'s average common stockholders' equity.
- (5) For the year ended December 31, 2009, shares related to the assumed exercise or issuance of stock-based awards have been excluded from the calculation of diluted earnings per common share as these assumed shares are anti-dilutive.

Business

With a more than 140-year history, we have grown to become a leading global provider of insurance, annuities and employee benefit programs, serving 90 million customers in over 60 countries. Through our subsidiaries and affiliates, MetLife holds leading market positions in the United States ("U.S."), Japan, Latin America, Asia Pacific, Europe and the Middle East. Over the past several years, we have grown our core businesses, as well as successfully executed on our growth strategy. This has included completing a number of transactions that have resulted in the acquisition and, in some cases, divestiture of certain businesses while also further strengthening our balance sheet to position MetLife for continued growth.

On November 1, 2010 (the "Acquisition Date"), MetLife, Inc. completed the acquisition of American Life Insurance Company ("American Life"), from ALICO Holdings LLC ("ALICO Holdings"), a subsidiary of American International Group, Inc. ("AIG"), and Delaware American Life Insurance Company ("DelAm,") from AIG, (American Life, together with DelAm, collectively, "ALICO") (the "Acquisition") for a total purchase price of \$16.4 billion. The business acquired in the Acquisition provides consumers and businesses with products and services, life insurance, accident and health insurance, retirement and wealth management solutions. This transaction delivers on our global growth strategies, adding significant scale and reach to MetLife's international footprint, furthering our diversification in geographic mix and product offerings, as well as increasing our distribution strength. See Note 2 of the Notes to the Consolidated Financial Statements.

MetLife is organized into five segments: Insurance Products, Retirement Products, Corporate Benefit Funding and Auto & Home (collectively, "U.S. Business") and International. The assets and liabilities of ALICO as of November 30, 2010 and the operating results of ALICO from the Acquisition Date through November 30, 2010 are included in the International segment. In addition, the Company reports certain of its results of operations in Banking, Corporate & Other, which includes MetLife Bank, National Association ("MetLife Bank") and other business activities. For reporting periods beginning in 2011, our non-U.S. Business results will be presented within two separate segments: Japan and Other International Regions. MetLife's management continues to evaluate the Company's segment performance and allocated resources and may adjust such measurements in the future to better reflect segment profitability.

U.S. Business provides a variety of insurance and financial services products — including life, dental, disability, auto and homeowner insurance, guaranteed interest and stable value products, and annuities — through both proprietary and independent retail distribution channels, as well as at the workplace. This business serves over 60,000 group customers, including over 90 of the top one hundred FORTUNE 500® companies, and provides protection and retirement solutions to millions of individuals.

International operates in Japan and 64 countries within Latin America, Asia Pacific, Europe and the Middle East. MetLife is the largest life insurer in Mexico and also holds leading market positions in Japan, Poland, Chile and South Korea. This business provides life insurance, accident and health insurance, credit insurance, annuities, endowment and retirement & savings products to both individuals and groups. International is the fastest-growing of MetLife's businesses, and we believe it will be one of the largest future growth areas.

Within the U.S., we also provide a variety of mortgage and deposit products through MetLife Bank. Results of our banking operation are reported in Banking, Corporate & Other.

U.S. Business markets our products and services through various distribution groups. Our life insurance and retirement products targeted to individuals are sold via sales forces, comprised of MetLife employees, in addition to third-party organizations. Our group life, non-medical health and corporate benefit funding products are sold via sales forces primarily comprised of MetLife employees. Personal lines property and casualty insurance products are directly marketed to employees at their employer's worksite. Auto & Home products are also marketed and sold to individuals by independent agents and property and casualty specialists through a direct response channel and the individual distribution sales group. MetLife sales employees work with all distribution groups to better reach and service customers, brokers, consultants and other intermediaries.

International markets its products and services through a multi-distribution strategy which varies by geographic region. The various distribution channels include: agency, bancassurance, direct marketing ("DM"), brokerage and e-commerce. In developing countries, agency covers the needs of the emerging middle class with primarily traditional products (e.g., endowment and accident and health). In more developed and mature markets, agents, while continuing to serve their existing customers to keep pace with their developing financial needs, also target upper middle class and high net worth customer bases with a more sophisticated product set including more investment-sensitive products, such as universal life, mutual fund and single premium deposits. In the bancassurance channel, International leverages partnerships that span all regions. In addition, DM has extensive and far reaching capabilities in all regions. The DM operations deploy both broadcast marketing approaches (e.g. direct response TV, web-based lead generation) and traditional DM techniques such as telemarketing. Japan represents the largest DM market.

Operating revenues derived from any customer did not exceed 10% of consolidated operating revenues in any of the last three years. Financial information, including revenues, expenses, operating earnings, and total assets by segment, is provided in Note 22 of the Notes to the Consolidated Financial Statements. Operating revenues and operating earnings are performance measures that are not based on accounting principles generally accepted in the United States of America ("GAAP"). See "Management's Discussion and Analysis of Financial Condition and Results of Operations" for definitions of such measures.

Management's Discussion and Analysis of Financial Condition and Results of Operations

For purposes of this discussion, "MetLife," the "Company," "we," "our" and "us" refer to MetLife, Inc., a Delaware corporation incorporated in 1999 (the "Holding Company"), its subsidiaries and affiliates. Following this summary is a discussion addressing the consolidated results of operations and financial condition of the Company for the periods indicated. This discussion should be read in conjunction with "Note

Regarding Forward Looking Statements," "Selected Financial Data" and the Company's consolidated financial statements included elsewhere herein and "Risk Factors" included in MetLife's Annual Report on Form 10-K for the Year Ended December 31, 2010, as amended on Form 10-K/A filed with the SEC on March 1, 2011, and as updated by MetLife's report on Form 8-K filed with the SEC on March 1, 2011.

This Management's Discussion and Analysis of Financial Condition and Results of Operations may contain or incorporate by reference information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give expectations or forecasts of future events. These statements can be identified by the fact that they do not relate strictly to historical or current facts. They use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe" and other words and terms of similar meaning in connection with a discussion of future operating or financial performance. In particular, these include statements relating to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, trends in operations and financial results. Any or all forward-looking statements may turn out to be wrong. Actual results could differ materially from those expressed or implied in the forward-looking statements. See "Note Regarding Forward-Looking Statements."

The following discussion includes references to our performance measures operating earnings and operating earnings available to common shareholders, that are not based on accounting principles generally accepted in the United States of America ("GAAP"). Operating earnings is the measure of segment profit or loss we use to evaluate segment performance and allocate resources and, consistent with GAAP accounting guidance for segment reporting, is our measure of segment performance. Operating earnings is also a measure by which our senior management's and many other employees' performance is evaluated for the purposes of determining their compensation under applicable compensation plans. Operating earnings is defined as operating revenues less operating expenses, net of income tax. Operating earnings available to common shareholders, which is used to evaluate the performance of Banking, Corporate & Other, as well as MetLife, is defined as operating earnings less preferred stock dividends.

Operating revenues is defined as GAAP revenues (i) less net investment gains (losses) and net derivative gains (losses); (ii) less amortization of unearned revenue related to net investment gains (losses) and net derivative gains (losses); (iii) plus scheduled periodic settlement payments on derivatives that are hedges of investments but do not qualify for hedge accounting treatment; (iv) plus income from discontinued real estate operations; (v) less net investment income related to contractholder-directed unit-linked investments; and (vi) plus, for operating joint ventures reported under the equity method of accounting, the aforementioned adjustments, those identified in the definition of operating expenses and changes in the fair value of hedges of operating joint venture liabilities, all net of income tax.

Operating expenses is defined as GAAP expenses (i) less changes in policyholder benefits associated with asset value fluctuations related to experience-rated contractholder liabilities and certain inflation-indexed liabilities; (ii) less costs related to business combinations (since January 1, 2009) and noncontrolling interests; (iii) less amortization of deferred policy acquisition costs ("DAC") and value of business acquired ("VOBA") and changes in the policyholder dividend obligation related to net investment gains (losses) and net derivative gains (losses); (iv) less interest credited to policyholder account balances ("PABs") related to contractholder-directed unit-linked investments; and (v) plus scheduled periodic settlement payments on derivatives that are hedges of PABs but do not qualify for hedge accounting treatment.

In addition, operating revenues and operating expenses do not reflect the consolidation of certain securitization entities that are variable interest entities ("VIEs") as required under GAAP.

We believe the presentation of operating earnings and operating earnings available to common shareholders as we measure it for management purposes enhances the understanding of our performance by highlighting the results of operations and the underlying profitability drivers of our businesses. Operating earnings and operating earnings available to common shareholders should not be viewed as substitutes for GAAP income (loss) from continuing operations, net of income tax. Reconciliations of operating earnings and operating earnings available to common shareholders to GAAP income (loss) from continuing operations, net of income tax, the most directly comparable GAAP measure, are included in "— Results of Operations."

In this discussion, we sometimes refer to sales activity for various products. These sales statistics do not correspond to revenues under GAAP, but are used as relevant measures of business activity.

Executive Summary

MetLife is a leading global provider of insurance, annuities and employee benefit programs throughout the United States ("U.S."), Japan, Latin America, Asia Pacific, Europe and the Middle East. Through its subsidiaries and affiliates, MetLife offers life insurance, annuities, auto and homeowners insurance, retail banking and other financial services to individuals, as well as group insurance and retirement & savings products and services to corporations and other institutions. MetLife is organized into five segments: Insurance Products, Retirement Products, Corporate Benefit Funding and Auto & Home (collectively, "U.S. Business") and International. The assets and liabilities of American Life Insurance Company ("American Life") and Delaware American Life Insurance Company ("DelAm," together with American Life, collectively, "ALICO") as of November 30, 2010 and the operating results of ALICO from November 1, 2010 (the "Acquisition Date") through November 30, 2010 are included in the International segment. In addition, the Company reports certain of its results of operations in Banking, Corporate & Other, which is comprised of MetLife Bank, National Association ("MetLife Bank") and other business activities. For reporting periods beginning in 2011, our non-U.S. Business results will be presented within two separate segments: Japan and Other International Regions.

On the Acquisition Date, the Holding Company completed the acquisition of American Life from ALICO Holdings LLC ("ALICO Holdings"), a subsidiary of American International Group, Inc. ("AIG"), and DelAm from AIG, (the "Acquisition") for a total purchase price of \$16.4 billion. The business acquired in the Acquisition provides consumers and businesses with life insurance, accident and health insurance, retirement and wealth management solutions. This transaction delivers on our global growth strategies, adding significant scale and reach to MetLife's international footprint, furthering our diversification in geographic mix and product offerings, as well as increasing our distribution strength. See Note 2 of the Notes to the Consolidated Financial Statements.

As the U.S. and global financial markets continue to recover, we have experienced a significant improvement in net investment income and favorable changes in net investment and net derivative gains (losses). We also continue to experience an increase in market share and sales in some of our businesses, in part, from a flight to quality in the industry. These positive factors were somewhat dampened by the negative impact of general economic conditions, including high levels of unemployment, on the demand for certain of our products.

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Income (loss) from continuing operations, net of income tax	\$2,777	\$(2,319)	\$ 3,479
Less: Net investment gains (losses)	(392)	(2,906)	(2,098)
Less: Net derivative gains (losses)	(265)	(4,866)	3,910
Less: Adjustments to continuing operations(1)	(981)	283	(664)
Less: Provision for income tax (expense) benefit	401	2,683	(488)
Operating earnings	<u>4,014</u>	<u>2,487</u>	<u>2,819</u>
Less: Preferred stock dividends	122	122	125
Operating earnings available to common shareholders	<u>\$3,892</u>	<u>\$ 2,365</u>	<u>\$ 2,694</u>

(1) See definitions of operating revenues and operating expenses for the components of such adjustments.

Year Ended December 31, 2010 compared with the Year Ended December 31, 2009

Unless otherwise stated, all amounts discussed below are net of income tax.

During the year ended December 31, 2010, MetLife's income (loss) from continuing operations, net of income tax increased \$5.1 billion to a gain of \$2.8 billion from a loss of \$2.3 billion in 2009, of which \$2 million in losses is from the inclusion of ALICO results for one month in 2010 and the impact of financing costs for the Acquisition. The change was predominantly due to a \$4.6 billion favorable change in net derivative gains (losses), before income tax, and a \$2.5 billion favorable change in net investment gains (losses), before income tax. Offsetting these favorable variances were unfavorable changes in adjustments related to continuing operations of \$1.3 billion, before income tax, and \$2.2 billion of income tax, resulting in a total favorable variance of \$3.6 billion. In addition, operating earnings available to common shareholders increased \$1.5 billion to \$3.9 billion in the current year from \$2.4 billion in the prior year.

The favorable change in net derivative gains (losses) of \$3.0 billion was primarily driven by net gains on freestanding derivatives in the current year compared to net losses in the prior year, partially offset by an unfavorable change in embedded derivatives from gains in the prior year to losses in the current year. The favorable change in freestanding derivatives was primarily attributable to market factors, including falling long-term and mid-term interest rates, a stronger recovery in equity markets in the prior year than the current year, equity volatility, which decreased more in the prior year as compared to the current year, a strengthening U.S. dollar and widening corporate credit spreads in the financial services sector. The favorable change in net investment gains (losses) of \$1.6 billion was primarily driven by a decrease in impairments and a decrease in the provision for credit losses on mortgage loans. These favorable changes in net derivative and net investment gains (losses) were partially offset by an unfavorable change of \$514 million in related adjustments.

The improvement in the financial markets, which began in the second quarter of 2009 and continued into 2010, was a key driver of the \$1.5 billion increase in operating earnings available to common shareholders. Such market improvement was most evident in higher net investment income and policy fees, as well as a decrease in variable annuity guarantee benefit costs. These increases were partially offset by an increase in amortization of DAC, VOBA and deferred sales inducements ("DSI") as a result of an increase in average separate account balances and higher current year gross margins in the closed block driven by increased investment yields and the impact of dividend scale reductions. The 2010 period also includes one month of ALICO results, contributing \$114 million to the increase in operating earnings. The favorable impact of a reduction in discretionary spending associated with our enterprise-wide cost reduction and revenue enhancement initiative was more than offset by an increase in other expenses related to our International business. This increase primarily stemmed from the impact of a benefit recorded in the prior year related to the pesification in Argentina, as well as current year business growth in the segment.

Year Ended December 31, 2009 compared with the Year Ended December 31, 2008

Unless otherwise stated, all amounts discussed below are net of income tax.

During the year ended December 31, 2009, MetLife's income (loss) from continuing operations, net of income tax, decreased \$5.8 billion to a loss of \$2.3 billion from income of \$3.5 billion in the comparable 2008 period. The year over year change is predominantly due to an \$8.8 billion unfavorable change in net derivative gains (losses), before income tax, to losses of \$4.9 billion in 2009 from gains of \$3.9 billion in 2008. In addition, there was an \$808 million unfavorable change in net investment gains (losses), before income tax. Offsetting these variances were favorable changes in adjustments related to continuing operations of \$947 million, before income tax, and \$3.2 billion of income tax, resulting in a total unfavorable variance of \$5.5 billion. In addition, operating earnings available to common shareholders decreased by \$329 million to \$2.4 billion in 2009 from \$2.7 billion in 2008.

The unfavorable change in net derivative gains (losses) of \$8.8 billion was primarily driven by losses on freestanding derivatives, partially offset by gains on embedded derivatives, most of which were associated with variable annuity minimum benefit guarantees, and lower losses on fixed maturity securities. The unfavorable change in net investment gains (losses) of \$808 million was primarily driven by an increase in impairments. These unfavorable changes in gains (losses) were partially offset by a favorable change of \$947 million in related adjustments.

The positive impact of business growth and favorable mortality in several of our businesses was more than offset by a decline in net investment income, resulting in a decrease in operating earnings of \$329 million. The decrease in net investment income caused significant declines in the operating earnings of many of our businesses, especially the interest spread businesses. Also contributing to the decline in operating earnings was an increase in net guaranteed annuity benefit costs and a charge related to our closed block of business, a specific group of participating life policies that were segregated in connection with the demutualization of Metropolitan Life Insurance Company ("MLIC"). The favorable impact of our enterprise-wide cost reduction and revenue enhancement initiative, was more than offset by higher pension and postretirement benefit costs, driving the increase in other expenses. The declines in operating earnings were partially offset by a change in amortization related to DAC, DSI and unearned revenue.

Consolidated Company Outlook

As a result of the Acquisition, operations outside the U.S. are expected to contribute approximately 30% of the premiums, fees and other revenues and approximately 40% of MetLife's operating earnings in 2011.

In 2010, general economic conditions improved and interest rates remained low throughout the year. In 2011, we expect a significant improvement in the operating earnings of the Company, driven primarily by the following:

- Premiums, fees and other revenues growth in 2011 of approximately 30%, of which 27% is directly attributable to the Acquisition. The remaining 3% increase is driven by:
 - Increases in our non-U.S. businesses from continuing organic growth throughout our various geographic regions;
 - Higher fees earned on separate accounts, as the equity markets continue to improve, thereby increasing the value of those separate accounts. In addition, net flows of variable annuities are expected to continue to be strong in 2011, which also increases the account values upon which these fees are earned;
 - Increased sales in the pension closeout business, both in the U.S. and the United Kingdom ("U.K."), as we expect the demand for these products to return to a more normal level in 2011.
- Focus on disciplined underwriting. We see no significant changes to the underlying trends that drive underwriting results and anticipate solid results in 2011.
- Focus on expense management. We continue to focus on expense control throughout the Company, specifically managing the costs associated with the integration of ALICO. We also expect to begin realizing cost synergies later in 2011.
- Returns on investment portfolio. Although the market environment remains challenging, we expect the returns on our investment portfolio in 2011, with respect to both income and realized gains and losses, will be in line with the results achieved in 2010.

More difficult to predict is the impact of potential changes in fair value of freestanding and embedded derivatives as even relatively small movements in market variables, including interest rates, equity levels and volatility, can have a large impact on the fair value of derivatives and net derivative gains (losses). Additionally, changes in fair value of embedded derivatives within certain insurance liabilities may have a material impact on net derivative gains (losses) related to the inclusion of an adjustment for nonperformance risk.

Industry Trends

Despite improvement in general economic conditions in 2010, we continue to be impacted by the unstable global financial and economic environment that has been affecting the industry.

Financial and Economic Environment. Our business and results of operations are materially affected by conditions in the global capital markets and the economy, generally, both in the U.S. and elsewhere around the world. The global economy and markets are now recovering from a period of significant stress that began in the second half of 2007 and substantially increased through the first quarter of 2009. This disruption adversely affected the financial services industry, in particular. The U.S. economy entered a recession in late 2007. This recession ended in mid-2009, but the recovery from the recession has been below historic averages and the unemployment rate is expected to remain high for some time. In addition, inflation has fallen over the last several years and is expected to remain at low levels for some time. Some economists believe that some level of disinflation and deflation risk remains in the economy.

Throughout 2008 and continuing in 2009, Congress, the Federal Reserve Bank of New York, the Federal Deposit Insurance Corporation ("FDIC"), the U.S. Treasury and other agencies of the Federal government took a number of increasingly aggressive actions (in addition to continuing a series of interest rate reductions that began in the second half of 2007) intended to provide liquidity to financial institutions and markets, to avert a loss of investor confidence in particular troubled institutions, to prevent or contain the spread of the financial crisis and to spur economic growth. Most of these programs have run their course or have been discontinued. The monetary policy by the Federal Reserve Board and the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank"), which was signed by President Obama in July 2010, are more likely to be relevant to MetLife, Inc. and will significantly change financial regulation in the U.S. See "— Regulatory Changes." In addition, the oversight body of the Basel Committee on Banking Supervision announced in December 2010 increased capital and liquidity requirements (commonly referred to as "Basel III") for bank holding companies, such as MetLife, Inc. Assuming these requirements are endorsed and adopted by the U.S., they are to be phased in beginning January 1, 2013. It is possible that even more stringent capital and liquidity requirements could be imposed under Dodd-Frank and Basel III.

It is not certain what effect the enactment of Dodd-Frank or Basel III will have on the financial markets, the availability of credit, asset prices and MetLife's operations. We cannot predict whether the funds made available by the U.S. Federal government and its agencies will be enough to continue stabilizing or to further revive the financial markets or, if additional amounts are necessary, whether Congress will be willing to make the necessary appropriations, what the public's sentiment would be towards any such appropriations, or what additional requirements or conditions might be imposed on the use of any such additional funds.

The imposition of additional regulation on large financial institutions may have, over time, the effect of supporting some aspects of the financial services industry more than others. This could adversely affect our competitive position.

Although the disruption in the global financial markets has moderated, not all such markets are functioning normally, and some remain reliant upon government intervention and liquidity. The global recession and disruption of the financial markets has also led to concerns over capital markets access and the solvency of certain European Union member states, including Portugal, Ireland, Italy, Greece and Spain. In response, on May 10, 2010, the European Union, the European Central Bank and the International Monetary Fund announced a rescue package of up to €750 billion, or approximately \$1 trillion, for European nations in the Eurozone. This rescue package is intended to stabilize these economies. The Japanese economy, to which we face increased exposure as a result of the Acquisition, continues to experience low nominal growth, a deflationary environment, and weak consumer spending.

Recent global economic conditions have had and could continue to have an adverse effect on the financial results of companies in the financial services industry, including MetLife. Such global economic conditions, as well as the global financial markets, continue to impact our net investment income, our net investment and net derivative gains (losses), and the demand for and the cost and profitability of certain of our products, including variable annuities and guarantee benefits. See "— Results of Operations" and "— Liquidity and Capital Resources."

Competitive Pressures. The life insurance industry remains highly competitive. The product development and product life-cycles have shortened in many product segments, leading to more intense competition with respect to product features. Larger companies have the ability to invest in brand equity, product development, technology and risk management, which are among the fundamentals for sustained

profitable growth in the life insurance industry. In addition, several of the industry's products can be quite homogeneous and subject to intense price competition. Sufficient scale, financial strength and financial flexibility are becoming prerequisites for sustainable growth in the life insurance industry. Larger market participants tend to have the capacity to invest in additional distribution capability and the information technology needed to offer the superior customer service demanded by an increasingly sophisticated industry client base. We believe that the turbulence in financial markets that began in the second half of 2007, its impact on the capital position of many competitors, and subsequent actions by regulators and rating agencies have highlighted financial strength as a significant differentiator from the perspective of customers and certain distributors. In addition, the financial market turbulence and the economic recession have led many companies in our industry to re-examine the pricing and features of the products they offer and may lead to consolidation in the life insurance industry.

Regulatory Changes. The U.S. life insurance industry is regulated at the state level, with some products and services also subject to Federal regulation. As life insurers introduce new and often more complex products, regulators refine capital requirements and introduce new reserving standards for the life insurance industry. Regulations recently adopted or currently under review can potentially impact the statutory reserve and capital requirements of the industry. In addition, regulators have undertaken market and sales practices reviews of several markets or products, including equity-indexed annuities, variable annuities and group products. The regulation of the financial services industry in the U.S. and internationally has received renewed scrutiny as a result of the disruptions in the financial markets in 2008 and 2009. Significant regulatory reforms have been proposed and these or other reforms could be implemented. See "Business — U.S. Regulation" and "Business — International Regulation." We cannot predict whether any such reforms will be adopted, the form they will take or their effect upon us. We also cannot predict how the various government responses to the recent financial and economic difficulties will affect the financial services and insurance industries or the standing of particular companies, including us, within those industries. See "Business — Governmental Responses to Extraordinary Market Conditions," "Risk Factors — Our Insurance, Brokerage and Banking Businesses Are Heavily Regulated, and Changes in Regulation May Reduce Our Profitability and Limit Our Growth" and "Risk Factors — Changes in U.S. Federal and State Securities Laws and Regulations, and State Insurance Regulations Regarding Suitability of Annuity Product Sales, May Affect Our Operations and Our Profitability." Until various studies are completed and final regulations are promulgated pursuant to Dodd-Frank, the full impact of Dodd-Frank on the investments, investment activities and insurance and annuity products of the Company remain unclear. See "Risk Factors — Various Aspects of Dodd-Frank Could Impact Our Business Operations, Capital Requirements and Profitability and Limit Our Growth." Under Dodd-Frank, as a large, interconnected bank holding company with assets of \$50 billion or more, or possibly as an otherwise systemically important financial company, MetLife, Inc. will be subject to enhanced prudential standards imposed on systemically significant financial companies. Enhanced standards will be applied to Tier 1 and total risk-based capital ("RBC"), liquidity, leverage (unless another, similar standard is appropriate for the Company), resolution plan and credit exposure reporting, concentration limits, and risk management. The so-called "Volcker Rule" provisions of Dodd-Frank restrict the ability of affiliates of insured depository institutions (such as MetLife Bank) to engage in proprietary trading or sponsor or invest in hedge funds or private equity funds. See "Risk Factors — Various Aspects of Dodd-Frank Could Impact Our Business Operations, Capital Requirements and Profitability and Limit Our Growth."

Mortgage and Foreclosure-Related Exposures. In 2008 MetLife Bank acquired certain assets to enter the forward and reverse residential mortgage origination and servicing business, including rights to service residential mortgage loans. At various times since then, including most recently in the third quarter of 2010, MetLife Bank has acquired additional residential mortgage loan servicing rights. As an originator and servicer of mortgage loans, which are usually sold to an investor shortly after origination, MetLife Bank has obligations to repurchase loans upon demand by the investor due to (i) a determination that material representations made in connection with the sale of the loans (relating, for example, to the underwriting and origination of the loans) are incorrect or (ii) defects in servicing of the loan. MetLife Bank is indemnified by the sellers of the acquired assets, for various periods depending on the transaction and the nature of the claim, for origination and servicing deficiencies that occurred prior to MetLife Bank's acquisition, including indemnification for any repurchase claims made from investors who purchased mortgage loans from the sellers. Substantially all mortgage servicing rights ("MSRs") that were acquired by MetLife Bank relate to loans sold to Federal National Mortgage Association ("FNMA") or Federal Home Loan Mortgage Corporation ("FHLMC"). Since the 2008 acquisitions, MetLife Bank has originated and sold mortgages primarily to FNMA, FHLMC and Government National Mortgage Association ("GNMA") (collectively, the "Agency Investors") and, to a limited extent, a small number of private investors. Currently 99% of MetLife Bank's \$83 billion servicing portfolio is comprised of products sold to Agency Investors. Other than repurchase obligations which are subject to indemnification by sellers of acquired assets as described above, MetLife Bank's exposure to repurchase obligations and losses related to origination deficiencies is limited to the approximately \$52 billion of loans originated by MetLife Bank (all of which have been originated since August 2008) and to servicing deficiencies after the date of acquisition, and management is satisfied that adequate provision has been made in the Company's consolidated financial statements for all probable and reasonably estimable repurchase obligations and losses.

In light of recent events concerning foreclosure proceedings within the industry, MetLife Bank has undertaken a close review of its procedures. MetLife Bank verifies the accuracy of borrower information included in affidavits filed in foreclosure proceedings. We do not believe that MetLife Bank has material exposure to potential losses arising from challenges to its foreclosure procedures. Like other mortgage servicers, MetLife Bank has been the subject of recent inquiries and investigations from state attorneys general and banking regulators. See Note 16 of the Notes to the Consolidated Financial Statements.

Summary of Critical Accounting Estimates

The preparation of financial statements in conformity with GAAP requires management to adopt accounting policies and make estimates and assumptions that affect amounts reported in the consolidated financial statements. The most critical estimates include those used in determining:

- (i) the estimated fair value of investments in the absence of quoted market values;
- (ii) investment impairments;
- (iii) the recognition of income on certain investment entities and the application of the consolidation rules to certain investments;
- (iv) the estimated fair value of and accounting for freestanding derivatives and the existence and estimated fair value of embedded derivatives requiring bifurcation;
- (v) the capitalization and amortization of DAC and the establishment and amortization of VOBA;
- (vi) the measurement of goodwill and related impairment, if any;
- (vii) the liability for future policyholder benefits and the accounting for reinsurance contracts;

- (viii) accounting for income taxes and the valuation of deferred tax assets;
- (ix) accounting for employee benefit plans; and
- (x) the liability for litigation and regulatory matters.

The application of purchase accounting requires the use of estimation techniques in determining the estimated fair values of assets acquired and liabilities assumed — the most significant of which relate to aforementioned critical accounting estimates. In applying the Company's accounting policies, we make subjective and complex judgments that frequently require estimates about matters that are inherently uncertain. Many of these policies, estimates and related judgments are common in the insurance and financial services industries; others are specific to the Company's businesses and operations. Actual results could differ from these estimates.

Fair Value

The Company defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. In many cases, the exit price and the transaction (or entry) price will be the same at initial recognition. However, in certain cases, the transaction price may not represent fair value. The fair value of a liability is based on the amount that would be paid to transfer a liability to a third party with the same credit standing. It requires that fair value be a market-based measurement in which the fair value is determined based on a hypothetical transaction at the measurement date, considered from the perspective of a market participant. When quoted prices are not used to determine fair value of an asset, the Company considers three broad valuation techniques: (i) the market approach, (ii) the income approach, and (iii) the cost approach. The Company determines the most appropriate valuation technique to use, given what is being measured and the availability of sufficient inputs. The Company prioritizes the inputs to fair valuation techniques and allows for the use of unobservable inputs to the extent that observable inputs are not available. The Company categorizes its assets and liabilities measured at estimated fair value into a three-level hierarchy, based on the priority of the inputs to the respective valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). An asset or liability's classification within the fair value hierarchy is based on the lowest level of input to its valuation. The input levels are as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities. The Company defines active markets based on average trading volume for equity securities. The size of the bid/ask spread is used as an indicator of market activity for fixed maturity securities.
- Level 2 Quoted prices in markets that are not active or inputs that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities other than quoted prices in Level 1; quoted prices in markets that are not active; or other significant inputs that are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and are significant to the estimated fair value of the assets or liabilities. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of estimated fair value requires significant management judgment or estimation.

Prior to January 1, 2009, the measurement and disclosures of fair value based on exit price excluded certain items such as nonfinancial assets and nonfinancial liabilities initially measured at estimated fair value in a business combination, reporting units measured at estimated fair value in the first step of a goodwill impairment test and indefinite-lived intangible assets measured at estimated fair value for impairment assessment.

In addition, the Company elected the fair value option ("FVO") for certain of its financial instruments to better match measurement of assets and liabilities in the consolidated statements of operations.

Estimated Fair Value of Investments

The Company's investments in fixed maturity and equity securities, investments in trading and other securities, certain short-term investments, most mortgage loans held-for-sale, and MSRs are reported at their estimated fair value. In determining the estimated fair value of these investments, various methodologies, assumptions and inputs are utilized, as described further below.

When available, the estimated fair value of securities is based on quoted prices in active markets that are readily and regularly obtainable. Generally, these are the most liquid of the Company's securities holdings and valuation of these securities does not involve management judgment.

When quoted prices in active markets are not available, the determination of estimated fair value is based on market standard valuation methodologies. The market standard valuation methodologies utilized include: discounted cash flow methodologies, matrix pricing or other similar techniques. The inputs to these market standard valuation methodologies include, but are not limited to: interest rates, credit standing of the issuer or counterparty, industry sector of the issuer, coupon rate, call provisions, sinking fund requirements, maturity, estimated duration and management's assumptions regarding liquidity and estimated future cash flows. Accordingly, the estimated fair values are based on available market information and management's judgments about financial instruments.

The significant inputs to the market standard valuation methodologies for certain types of securities with reasonable levels of price transparency are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market.

When observable inputs are not available, the market standard valuation methodologies for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation, and cannot be supported by reference to market activity. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and consistent with what other market participants would use when pricing such securities.

The estimated fair value of residential mortgage loans held-for-sale is determined based on observable pricing of residential mortgage loans held-for-sale with similar characteristics, or observable pricing for securities backed by similar types of loans, adjusted to convert the securities prices to loan prices. Generally, quoted market prices are not available. When observable pricing for similar loans or securities that

are backed by similar loans are not available, the estimated fair values of residential mortgage loans held-for-sale are determined using independent broker quotations, which is intended to approximate the amounts that would be received from third parties. Certain other mortgage loans have also been designated as held-for-sale which are recorded at the lower of amortized cost or estimated fair value less expected disposition costs determined on an individual loan basis. For these loans, estimated fair value is determined using independent broker quotations or, when the loan is in foreclosure or otherwise determined to be collateral dependent, the estimated fair value of the underlying collateral estimated using internal models.

MSRs, which are recorded in other invested assets, are measured at estimated fair value and are either acquired or are generated from the sale of originated residential mortgage loans where the servicing rights are retained by the Company. The estimated fair value of MSRs is principally determined through the use of internal discounted cash flow models which utilize various assumptions. Valuation inputs and assumptions include generally observable items such as type and age of loan, loan interest rates, current market interest rates, and certain unobservable inputs, including assumptions regarding estimates of discount rates, loan prepayments and servicing costs, all of which are sensitive to changing markets conditions. The use of different valuation assumptions and inputs, as well as assumptions relating to the collection of expected cash flows, may have a material effect on the estimated fair values of MSRs.

Financial markets are susceptible to severe events evidenced by rapid depreciation in asset values accompanied by a reduction in asset liquidity. The Company's ability to sell securities, or the price ultimately realized for these securities, depends upon the demand and liquidity in the market and increases the use of judgment in determining the estimated fair value of certain securities.

Investment Impairments

One of the significant estimates related to available-for-sale securities is the evaluation of investments for impairments. The assessment of whether impairments have occurred is based on our case-by-case evaluation of the underlying reasons for the decline in estimated fair value. The Company's review of its fixed maturity and equity securities for impairments includes an analysis of the total gross unrealized losses by three categories of severity and/or age of the gross unrealized loss, as described more fully in Note 3 of the Notes to the Consolidated Financial Statements. An extended and severe unrealized loss position on a fixed maturity security may not have any impact on the ability of the issuer to service all scheduled interest and principal payments and the Company's evaluation of recoverability of all contractual cash flows or the ability to recover an amount at least equal to its amortized cost based on the present value of the expected future cash flows to be collected. In contrast, for certain equity securities, greater weight and consideration are given by the Company to a decline in estimated fair value and the likelihood such estimated fair value decline will recover.

Additionally, we consider a wide range of factors about the security issuer and use our best judgment in evaluating the cause of the decline in the estimated fair value of the security and in assessing the prospects for near-term recovery. Inherent in our evaluation of the security are assumptions and estimates about the operations of the issuer and its future earnings potential. Considerations used by the Company in the impairment evaluation process include, but are not limited to:

- (i) the length of time and the extent to which the estimated fair value has been below cost or amortized cost;
- (ii) the potential for impairments of securities when the issuer is experiencing significant financial difficulties;
- (iii) the potential for impairments in an entire industry sector or sub-sector;
- (iv) the potential for impairments in certain economically depressed geographic locations;
- (v) the potential for impairments of securities where the issuer, series of issuers or industry has suffered a catastrophic type of loss or has exhausted natural resources;
- (vi) with respect to fixed maturity securities, whether the Company has the intent to sell or will more likely than not be required to sell a particular security before recovery of the decline in estimated fair value below cost or amortized cost;
- (vii) with respect to equity securities, whether the Company's ability and intent to hold the security for a period of time sufficient to allow for the recovery of its value to an amount equal to or greater than cost;
- (viii) unfavorable changes in projected cash flows on mortgage-backed and asset-backed securities ("ABS"); and
- (ix) other subjective factors, including concentrations and information obtained from regulators and rating agencies.

The cost of fixed maturity and equity securities is adjusted for the credit loss component of Other-Than-Temporary Impairment ("OTTI") in the period in which the determination is made. When an OTTI of a fixed maturity security has occurred, the amount of the OTTI recognized in earnings depends on whether the Company intends to sell the security or more likely than not will be required to sell the security before recovery of the decline in estimated fair value below amortized cost. If the fixed maturity security meets either of these two criteria, the OTTI recognized in earnings is equal to the entire difference between the security's amortized cost and its estimated fair value at the impairment measurement date. For OTTI of fixed maturity securities that do not meet either of these two criteria, the net amount recognized in earnings is equal to the difference between the amortized cost of the fixed maturity security and the present value of projected future cash flows expected to be collected from this security ("credit loss"). If the estimated fair value is less than the present value of projected future cash flows expected to be collected, this portion of OTTI related to other than credit factors ("noncredit loss") is recorded as other comprehensive income (loss). For equity securities, the carrying value of the equity security is impaired to its estimated fair value, with a corresponding charge to earnings. The Company does not make any adjustments for subsequent recoveries in value.

The determination of the amount of allowances and impairments on other invested asset classes is highly subjective and is based upon the Company's periodic evaluation and assessment of known and inherent risks associated with the respective asset class. Such evaluations and assessments are revised as conditions change and new information becomes available.

Recognition of Income on Certain Investment Entities

The recognition of income on certain investments (e.g. loan-backed securities, including mortgage-backed and ABS, certain structured investment transactions, trading and other securities) is dependent upon market conditions, which could result in prepayments and changes in amounts to be earned.

Application of the Consolidation Rules to Certain Investments

The Company has invested in certain structured transactions that are VIEs. These structured transactions include reinsurance trusts, asset-backed securitizations, hybrid securities, real estate joint ventures, other limited partnership interests and limited liability companies. The Company is required to consolidate those VIEs for which it is deemed to be the primary beneficiary. The accounting rules for the determination of when an entity is a VIE and when to consolidate a VIE are complex. The determination of the VIE's primary beneficiary requires

an evaluation of the contractual and implied rights and obligations associated with each party's relationship with or involvement in the entity, an estimate of the entity's expected losses and expected residual returns and the allocation of such estimates to each party involved in the entity. The Company generally uses a qualitative approach to determine whether it is the primary beneficiary.

For most VIEs, the entity that has both the ability to direct the most significant activities of the VIE and the obligation to absorb losses or receive benefits that could be significant to the VIE is considered the primary beneficiary. However, for VIEs that are investment companies or apply measurement principles consistent with those utilized by investment companies, the primary beneficiary is based on a risks and rewards model and is defined as the entity that will absorb a majority of a VIE's expected losses, receive a majority of a VIE's expected residual returns if no single entity absorbs a majority of expected losses, or both. The Company reassesses its involvement with VIEs on a quarterly basis. The use of different methodologies, assumptions and inputs in the determination of the primary beneficiary could have a material effect on the amounts presented within the consolidated financial statements.

Derivative Financial Instruments

The Company enters into freestanding derivative transactions including swaps, forwards, futures and option contracts to manage various risks relating to its ongoing business operations. To a lesser extent, the Company uses credit derivatives, such as credit default swaps, to synthetically replicate investment risks and returns which are not readily available in the cash market.

The estimated fair value of derivatives is determined through the use of quoted market prices for exchange-traded derivatives and interest forwards to sell certain to-be-announced securities or through the use of pricing models for over-the-counter ("OTC") derivatives. The determination of estimated fair value, when quoted market values are not available, is based on market standard valuation methodologies and inputs that are assumed to be consistent with what other market participants would use when pricing the instruments. Derivative valuations can be affected by changes in interest rates, foreign currency exchange rates, financial indices, credit spreads, default risk (including the counterparties to the contract), volatility, liquidity and changes in estimates and assumptions used in the pricing models. See Note 5 of the Notes to the Consolidated Financial Statements for additional details on significant inputs into the OTC derivative pricing models and credit risk adjustment.

The accounting for derivatives is complex and interpretations of the primary accounting guidance continue to evolve in practice. Judgment is applied in determining the availability and application of hedge accounting designations and the appropriate accounting treatment under such accounting guidance. If it was determined that hedge accounting designations were not appropriately applied, reported net income could be materially affected. Differences in judgment as to the availability and application of hedge accounting designations and the appropriate accounting treatment may result in a differing impact on the consolidated financial statements of the Company from that previously reported. Assessments of hedge effectiveness and measurements of ineffectiveness of hedging relationships are also subject to interpretations and estimations and different interpretations or estimates may have a material effect on the amount reported in net income.

Embedded Derivatives

The Company issues certain variable annuity products with guaranteed minimum benefits. These include guaranteed minimum withdrawal benefits ("GMWB"), guaranteed minimum accumulation benefits ("GMAB"), and certain guaranteed minimum income benefits ("GMIB"). GMWB, GMAB and certain GMIB are embedded derivatives, which are measured at estimated fair value separately from the host variable annuity product, with changes in estimated fair value reported in net derivative gains (losses).

The estimated fair values of these embedded derivatives are determined based on the present value of projected future benefits minus the present value of projected future fees. The projections of future benefits and future fees require capital market and actuarial assumptions including expectations concerning policyholder behavior. A risk neutral valuation methodology is used under which the cash flows from the guarantees are projected under multiple capital market scenarios using observable risk free rates. The valuation of these embedded derivatives also includes an adjustment for the Company's nonperformance risk and risk margins for non-capital market inputs. The nonperformance risk adjustment is determined by taking into consideration publicly available information relating to spreads in the secondary market for the Holding Company's debt, including related credit default swaps. These observable spreads are then adjusted, as necessary, to reflect the priority of these liabilities and the claims paying ability of the issuing insurance subsidiaries compared to the Holding Company. Risk margins are established to capture the non-capital market risks of the instrument which represent the additional compensation a market participant would require to assume the risks related to the uncertainties of such actuarial assumptions as annuitization, premium persistency, partial withdrawal and surrenders. The establishment of risk margins requires the use of significant management judgment.

The accounting for embedded derivatives is complex and interpretations of the primary accounting standards continue to evolve in practice. If interpretations change, there is a risk that features previously not bifurcated may require bifurcation and reporting at estimated fair value in the consolidated financial statements and respective changes in estimated fair value could materially affect net income.

These guaranteed minimum benefits may be more costly than expected in volatile or declining equity markets. Market conditions including, but not limited to, changes in interest rates, equity indices, market volatility and foreign currency exchange rates, changes in the Company's nonperformance risk, variations in actuarial assumptions regarding policyholder behavior, mortality and risk margins related to non-capital market inputs may result in significant fluctuations in the estimated fair value of the guarantees that could materially affect net income.

The Company ceded the risk associated with certain of the GMIB and GMAB described in the preceding paragraphs. The value of the embedded derivatives on the ceded risk is determined using a methodology consistent with that described previously for the guarantees directly written by the Company.

As part of its regular review of critical accounting estimates, the Company periodically assesses inputs for estimating nonperformance risk in fair value measurements. During the second quarter of 2010, the Company completed a study that aggregated and evaluated data, including historical recovery rates of insurance companies as well as policyholder behavior observed over the past two years as the recent financial crisis evolved. As a result, at the end of the second quarter of 2010, the Company refined the manner in which its insurance subsidiaries incorporate expected recovery rates into the nonperformance risk adjustment for purposes of estimating the fair value of investment-type contracts and embedded derivatives within insurance contracts. The refinement impacted the Company's income from continuing operations, net of income tax, with no effect on operating earnings.

As described above, the valuation of variable annuity guarantees accounted for as embedded derivatives includes an adjustment for the Company's nonperformance risk, which is subject to variability. The table below illustrates the impact that a range of reasonably likely variances in credit spreads would have on the Company's consolidated balance sheet, excluding the effect of income tax. Changes in the

carrying values of PABs would be reported in net investment gains (losses) and changes in the carrying value of DAC and VOBA would be reported in other expenses. However, these estimated effects do not take into account potential changes in other variables, such as equity price levels and market volatility, that can also contribute significantly to changes in carrying values. Therefore, the table does not necessarily reflect the ultimate impact on the consolidated financial statements under the credit spread variance scenarios presented below.

In determining the ranges, the Company has considered current market conditions as well as the market level of spreads that can reasonably be anticipated over the near term. The ranges do not reflect extreme market conditions experienced during the 2008 and 2009 economic crisis as the Company does not consider those to be reasonably likely events in the near future.

	Carrying Value At December 31, 2010	
	PABs	DAC and VOBA
	(In millions)	
100% increase in the Company's credit spread	\$1,551	\$ 79
As reported	\$2,357	\$110
50% decrease in the Company's credit spread	\$2,852	\$130

The estimated fair value of the embedded equity and bond indexed derivatives contained in certain funding agreements is determined using market standard swap valuation models and observable market inputs, including an adjustment for the Company's nonperformance risk that takes into consideration publicly available information relating to the Company's debt, as well as its claims paying ability. Changes in equity and bond indices, interest rates and the Company's credit standing may result in significant fluctuations in estimated the fair value of these embedded derivatives that could materially affect net income.

Deferred Policy Acquisition Costs and Value of Business Acquired

The Company incurs significant costs in connection with acquiring new and renewal insurance business. Costs that vary with and relate to the production of new business are deferred as DAC. Such costs consist principally of commissions and agency and policy issuance expenses. VOBA is an intangible asset that represents the excess of book value over the estimated fair value of acquired insurance, annuity, and investment-type contracts in-force at the acquisition date. The estimated fair value of the acquired liabilities is based on actuarially determined projections, by each block of business, of future policy and contract charges, premiums, mortality and morbidity, separate account performance, surrenders, operating expenses, investment returns, nonperformance risk adjustment and other factors. Actual experience on the purchased business may vary from these projections. The recovery of DAC and VOBA is dependent upon the future profitability of the related business. DAC and VOBA are aggregated in the consolidated financial statements for reporting purposes.

Note 1 of the Notes to the Consolidated Financial Statements describes the Company's accounting policy relating to DAC and VOBA amortization for various types of contracts.

Separate account rates of return on variable universal life contracts and variable deferred annuity contracts affect in-force account balances on such contracts each reporting period which can result in significant fluctuations in amortization of DAC and VOBA. The Company's practice to determine the impact of gross profits resulting from returns on separate accounts assumes that long-term appreciation in equity markets is not changed by short-term market fluctuations, but is only changed when sustained interim deviations are expected. The Company monitors these events and only changes the assumption when its long-term expectation changes. The effect of an increase/(decrease) by 100 basis points in the assumed future rate of return is reasonably likely to result in a decrease/(increase) in the DAC and VOBA amortization of approximately \$128 million with an offset to the Company's unearned revenue liability of approximately \$19 million for this factor.

The Company also periodically reviews other long-term assumptions underlying the projections of estimated gross margins and profits. These include investment returns, policyholder dividend scales, interest crediting rates, mortality, persistency, and expenses to administer business. We annually update assumptions used in the calculation of estimated gross margins and profits which may have significantly changed. If the update of assumptions causes expected future gross margins and profits to increase, DAC and VOBA amortization will decrease, resulting in a current period increase to earnings. The opposite result occurs when the assumption update causes expected future gross margins and profits to decrease.

The Company's most significant assumption updates resulting in a change to expected future gross margins and profits and the amortization of DAC and VOBA were due to revisions to expected future investment returns, expenses, in-force or persistency assumptions and policyholder dividends on contracts included within the Insurance Products and Retirement Products segments. The Company expects these assumptions to be the ones most reasonably likely to cause significant changes in the future. Changes in these assumptions can be offsetting and the Company is unable to predict their movement or offsetting impact over time.

Note 6 of the Notes to the Consolidated Financial Statements provides a rollforward of DAC and VOBA for the Company for each of the years ended December 31, 2010, 2009 and 2008, as well as a breakdown of DAC and VOBA by segment and reporting unit at December 31, 2010 and 2009.

At December 31, 2010, 2009 and 2008, DAC and VOBA for the Company was \$27.3 billion, \$19.3 billion and \$20.1 billion, respectively. The DAC and VOBA balance increased significantly as a result of the Acquisition, which contributed \$8.9 billion to the balance at December 31, 2010. Approximately 55%, of the Company's DAC and VOBA was associated with the Insurance Products and Retirement Products segments at December 31, 2010. At December 31, 2010, 2009 and 2008, DAC and VOBA for these segments was \$14.9 billion, \$16.1 billion and \$17.4 billion, respectively. Amortization of DAC and VOBA associated with the variable and universal life and the annuities contracts within the Insurance Products and Retirement Products segments is significantly impacted by movements in equity markets. The following chart illustrates the effect on DAC and VOBA within the Company's U.S. Business of changing each of the respective assumptions, as well as updating estimated gross margins or profits with actual gross margins or profits during the years ended December 31, 2010, 2009 and 2008. Increases (decreases) in DAC and VOBA balances, as presented below, resulted in a corresponding decrease (increase) in amortization.

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Investment return	\$ 3	\$141	\$ 70
Separate account balances	21	(32)	(708)
Net investment gain (loss)	(124)	712	(521)
Expense	89	60	61
In-force/Persistency	17	(87)	(159)
Policyholder dividends and other	<u>(192)</u>	<u>174</u>	<u>(30)</u>
Total	<u>\$ (186)</u>	<u>\$ 968</u>	<u>\$ (1,287)</u>

The following represents significant items contributing to the changes to DAC and VOBA amortization in 2010:

- Changes in net investment gains (losses) resulted in the following changes in DAC and VOBA amortization:
 - Actual gross profits increased as a result of a decrease in liabilities associated with guarantee obligations on variable annuities, resulting in an increase of DAC and VOBA amortization of \$197 million, excluding the impact from the Company's nonperformance risk and risk margins, which are described below. This increase in actual gross profits was partially offset by freestanding derivative losses associated with the hedging of such guarantee obligations, which resulted in a decrease in DAC and VOBA amortization of \$88 million.
 - The narrowing of the Company's nonperformance risk adjustment increased the valuation of guarantee liabilities, decreased actual gross profits and decreased DAC and VOBA amortization by \$96 million. In addition, higher risk margins which increased the guarantee liability valuations, decreased actual gross profits and decreased DAC and VOBA amortization by \$18 million.
 - The remainder of the impact of net investment gains (losses), which increased DAC amortization by \$129 million, was primarily attributable to current period investment activities.
- Included in policyholder dividends and other was an increase in DAC and VOBA amortization of \$42 million as a result of changes to long-term assumptions. In addition, amortization increased by \$39 million as a result of favorable gross margin variances. The remainder of the increase was due to various immaterial items.

The following represents significant items contributing to the changes to DAC and VOBA amortization in 2009:

- Actual gross profits decreased as a result of increased investment losses from the portfolios associated with the hedging of guaranteed insurance obligations on variable annuities, resulting in a decrease of DAC and VOBA amortization of \$141 million.
- Changes in net investment gains (losses) resulted in the following changes in DAC and VOBA amortization:
 - Actual gross profits increased as a result of a decrease in liabilities associated with guarantee obligations on variable annuities, resulting in an increase of DAC and VOBA amortization of \$995 million, excluding the impact from the Company's nonperformance risk and risk margins, which are described below. This increase in actual gross profits was partially offset by freestanding derivative losses associated with the hedging of such guarantee obligations, which resulted in a decrease in DAC and VOBA amortization of \$636 million.
 - The narrowing of the Company's nonperformance risk adjustment increased the valuation of guarantee liabilities, decreased actual gross profits and decreased DAC and VOBA amortization by \$607 million. This was partially offset by lower risk margins which decreased the guarantee liability valuations, increased actual gross profits and increased DAC and VOBA amortization by \$20 million.
 - The remainder of the impact of net investment gains (losses), which decreased DAC amortization by \$484 million, was primarily attributable to current period investment activities.
- Included in policyholder dividends and other was a decrease in DAC and VOBA amortization of \$90 million as a result of changes to long-term assumptions. The remainder of the decrease was due to various immaterial items.

The following represents significant items contributing to the changes in DAC and VOBA amortization in 2008:

- The decrease in equity markets during the year significantly lowered separate account balances which led to a significant reduction in expected future gross profits on variable universal life contracts and variable deferred annuity contracts resulting in an increase of \$708 million in DAC and VOBA amortization.
- Changes in net investment gains (losses) resulted in the following changes in DAC and VOBA amortization:
 - Actual gross profits decreased as a result of an increase in liabilities associated with guarantee obligations on variable annuities resulting in a reduction of DAC and VOBA amortization of \$1,047 million. This decrease in actual gross profits was mitigated by freestanding derivative gains associated with the hedging of such guarantee obligations which resulted in an increase in actual gross profits and an increase in DAC and VOBA amortization of \$625 million.
 - The widening of the Company's nonperformance risk adjustment decreased the valuation of guarantee liabilities, increased actual gross profits and increased DAC and VOBA amortization by \$739 million. This was partially offset by higher risk margins which increased the guarantee liability valuations, decreased actual gross profits and decreased DAC and VOBA amortization by \$100 million.
 - Reductions in both actual and expected cumulative earnings of the closed block resulting from recent experience in the closed block combined with changes in expected dividend scales resulted in an increase in closed block DAC amortization of \$195 million, \$175 million of which was related to net investment gains (losses).
 - The remainder of the impact of net investment gains (losses) on DAC amortization of \$129 million was attributable to numerous immaterial items.
- Increases in DAC and VOBA amortization in 2008 resulting from changes in assumptions related to in-force/persistency of \$159 million were driven by higher than anticipated mortality and lower than anticipated premium persistency during 2008.

The Company's DAC and VOBA balance is also impacted by unrealized investment gains (losses) and the amount of amortization which would have been recognized if such gains and losses had been recognized. The increase in unrealized investment gains decreased the DAC and VOBA balance by \$1.4 billion in 2010. The decrease in unrealized investment losses decreased the DAC and VOBA balance by

\$2.8 billion in 2009, whereas the increase in unrealized investment losses increased the DAC and VOBA balance by \$3.4 billion in 2008. Notes 3 and 6 of the Notes to the Consolidated Financial Statements include the DAC and VOBA offset to unrealized investment losses.

Goodwill

Goodwill is the excess of cost over the estimated fair value of net assets acquired. Goodwill is not amortized but is tested for impairment at least annually or more frequently if events or circumstances, such as adverse changes in the business climate, indicate that there may be justification for conducting an interim test.

Impairment testing is performed using the fair value approach, which requires the use of estimates and judgment, at the "reporting unit" level. A reporting unit is the operating segment or a business one level below the operating segment, if discrete financial information is prepared and regularly reviewed by management at that level.

For purposes of goodwill impairment testing, if the carrying value of a reporting unit exceeds its estimated fair value, there might be an indication of impairment. In such instances, the implied fair value of the goodwill is determined in the same manner as the amount of goodwill that would be determined in a business acquisition. The excess of the carrying value of goodwill over the implied fair value of goodwill would be recognized as an impairment and recorded as a charge against net income.

The key inputs, judgments and assumptions necessary in determining estimated fair value of the reporting units include projected operating earnings, current book value (with and without accumulated other comprehensive income), the level of economic capital required to support the mix of business, long-term growth rates, comparative market multiples, the account value of in-force business, projections of new and renewal business, as well as margins on such business, the level of interest rates, credit spreads, equity market levels, and the discount rate that we believe is appropriate for the respective reporting unit. The estimated fair values of the retirement products and individual life reporting units are particularly sensitive to the equity market levels.

We apply significant judgment when determining the estimated fair value of our reporting units and when assessing the relationship of market capitalization to the aggregate estimated fair value of our reporting units. The valuation methodologies utilized are subject to key judgments and assumptions that are sensitive to change. Estimates of fair value are inherently uncertain and represent only management's reasonable expectation regarding future developments. These estimates and the judgments and assumptions upon which the estimates are based will, in all likelihood, differ in some respects from actual future results. Declines in the estimated fair value of our reporting units could result in goodwill impairments in future periods which could materially adversely affect our results of operations or financial position.

On an ongoing basis, we evaluate potential triggering events that may affect the estimated fair value of our reporting units to assess whether any goodwill impairment exists. Deteriorating or adverse market conditions for certain reporting units may have a significant impact on the estimated fair value of these reporting units and could result in future impairments of goodwill.

Liability for Future Policy Benefits

The Company establishes liabilities for amounts payable under insurance policies, including traditional life insurance, traditional annuities, certain accident and health, and non-medical health insurance. Generally, amounts are payable over an extended period of time and related liabilities are calculated as the present value of future expected benefits to be paid reduced by the present value of future expected premiums. Such liabilities are established based on methods and underlying assumptions in accordance with GAAP and applicable actuarial standards. Principal assumptions used in the establishment of liabilities for future policy benefits are mortality, morbidity, policy lapse, renewal, retirement, disability incidence, disability terminations, investment returns, inflation, expenses and other contingent events as appropriate to the respective product type and geographical area. These assumptions are established at the time the policy is issued and are intended to estimate the experience for the period the policy benefits are payable. Utilizing these assumptions, liabilities are established on a block of business basis. If experience is less favorable than assumptions, additional liabilities may be required, resulting in a charge to policyholder benefits and claims.

Future policy benefit liabilities for disabled lives are estimated using the present value of benefits method and experience assumptions as to claim terminations, expenses and interest.

Liabilities for unpaid claims and claim expenses for property and casualty insurance are included in future policyholder benefits and represent the amount estimated for claims that have been reported but not settled and claims incurred but not reported. Other policy-related balances include claims that have been reported but not settled and claims incurred but not reported on life and non-medical health insurance. Liabilities for unpaid claims are estimated based upon the Company's historical experience and other actuarial assumptions that consider the effects of current developments, anticipated trends and risk management programs, reduced for anticipated salvage and subrogation.

Future policy benefit liabilities for minimum death and income benefit guarantees relating to certain annuity contracts and secondary and paid-up guarantees relating to certain life policies are based on estimates of the expected value of benefits in excess of the projected account balance and recognizing the excess ratably over the accumulation period based on total expected assessments. Liabilities for universal and variable life secondary guarantees and paid-up guarantees are determined by estimating the expected value of death benefits payable when the account balance is projected to be zero and recognizing those benefits ratably over the accumulation period based on total expected assessments. The assumptions used in estimating these liabilities are consistent with those used for amortizing DAC, and are thus subject to the same variability and risk. The assumptions of investment performance and volatility for variable products are consistent with historical experience of the appropriate underlying equity index, such as the Standard & Poor's Ratings Services ("S&P") 500 Index.

The Company periodically reviews its estimates of actuarial liabilities for future policy benefits and compares them with its actual experience. Differences between actual experience and the assumptions used in pricing of these policies and guarantees and in the establishment of the related liabilities result in variances in profit and could result in losses.

Reinsurance

The Company enters into reinsurance agreements primarily as a purchaser of reinsurance for its various insurance products and also as a provider of reinsurance for some insurance products issued by third parties. Accounting for reinsurance requires extensive use of assumptions and estimates, particularly related to the future performance of the underlying business and the potential impact of counterparty credit risks. The Company periodically reviews actual and anticipated experience compared to the aforementioned assumptions used to establish assets and liabilities relating to ceded and assumed reinsurance and evaluates the financial strength of counterparties to its reinsurance agreements using criteria similar to that evaluated in the security impairment process discussed previously. Additionally, for each

of its reinsurance agreements, the Company determines whether the agreement provides indemnification against loss or liability relating to insurance risk, in accordance with applicable accounting standards. The Company reviews all contractual features, particularly those that may limit the amount of insurance risk to which the reinsurer is subject or features that delay the timely reimbursement of claims. If the Company determines that a reinsurance agreement does not expose the reinsurer to a reasonable possibility of a significant loss from insurance risk, the Company records the agreement using the deposit method of accounting.

Income Taxes

Income taxes represent the net amount of income taxes that the Company expects to pay to or receive from various taxing jurisdictions in connection with its operations. The Company provides for federal, state and foreign income taxes currently payable, as well as those deferred due to temporary differences between the financial reporting and tax bases of assets and liabilities. The Company's accounting for income taxes represents management's best estimate of various events and transactions.

Deferred tax assets and liabilities resulting from temporary differences between the financial reporting and tax bases of assets and liabilities are measured at the balance sheet date using enacted tax rates expected to apply to taxable income in the years the temporary differences are expected to reverse.

For U.S. federal income tax purposes, the Company anticipates making an election under the Internal Revenue Code Section 338 as it relates to the Acquisition. As such, the tax basis in the acquired assets and liabilities is adjusted as of the Acquisition Date resulting in a change to the related deferred income taxes.

The realization of deferred tax assets depends upon the existence of sufficient taxable income within the carryback or carryforward periods under the tax law in the applicable tax jurisdiction. Valuation allowances are established when management determines, based on available information, that it is more likely than not that deferred income tax assets will not be realized. Factors in management's determination consider the performance of the business including the ability to generate capital gains. Significant judgment is required in determining whether valuation allowances should be established, as well as the amount of such allowances. When making such determination, consideration is given to, among other things, the following:

- (i) future taxable income exclusive of reversing temporary differences and carryforwards;
- (ii) future reversals of existing taxable temporary differences;
- (iii) taxable income in prior carryback years; and
- (iv) tax planning strategies.

The Company determines whether it is more likely than not that a tax position will be sustained upon examination by the appropriate taxing authorities before any part of the benefit is recorded in the financial statements. A tax position is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon settlement. The Company may be required to change its provision for income taxes when the ultimate deductibility of certain items is challenged by taxing authorities or when estimates used in determining valuation allowances on deferred tax assets significantly change, or when receipt of new information indicates the need for adjustment in valuation allowances. Additionally, future events, such as changes in tax laws, tax regulations, or interpretations of such laws or regulations, could have an impact on the provision for income tax and the effective tax rate. Any such changes could significantly affect the amounts reported in the consolidated financial statements in the year these changes occur.

Employee Benefit Plans

Certain subsidiaries of the Holding Company sponsor and/or administer pension and other postretirement benefit plans covering employees who meet specified eligibility requirements. The obligations and expenses associated with these plans require an extensive use of assumptions such as the discount rate, expected rate of return on plan assets, rate of future compensation increases, healthcare cost trend rates, as well as assumptions regarding participant demographics such as rate and age of retirements, withdrawal rates and mortality. In consultation with our external consulting actuarial firms, we determine these assumptions based upon a variety of factors such as historical performance of the plan and its assets, currently available market and industry data, and expected benefit payout streams. The assumptions used may differ materially from actual results due to, among other factors, changing market and economic conditions and changes in participant demographics. These differences may have a significant effect on the Company's consolidated financial statements and liquidity.

Litigation Contingencies

The Company is a party to a number of legal actions and is involved in a number of regulatory investigations. Given the inherent unpredictability of these matters, it is difficult to estimate the impact on the Company's financial position. Liabilities are established when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Liabilities related to certain lawsuits, including the Company's asbestos-related liability, are especially difficult to estimate due to the limitation of available data and uncertainty regarding numerous variables that can affect liability estimates. The data and variables that impact the assumptions used to estimate the Company's asbestos-related liability include the number of future claims, the cost to resolve claims, the disease mix and severity of disease in pending and future claims, the impact of the number of new claims filed in a particular jurisdiction and variations in the law in the jurisdictions in which claims are filed, the possible impact of tort reform efforts, the willingness of courts to allow plaintiffs to pursue claims against the Company when exposure to asbestos took place after the dangers of asbestos exposure were well known, and the impact of any possible future adverse verdicts and their amounts. On a quarterly and annual basis, the Company reviews relevant information with respect to liabilities for litigation, regulatory investigations and litigation-related contingencies to be reflected in the Company's consolidated financial statements. It is possible that an adverse outcome in certain of the Company's litigation and regulatory investigations, including asbestos-related cases, or the use of different assumptions in the determination of amounts recorded could have a material effect upon the Company's consolidated net income or cash flows in particular quarterly or annual periods.

Economic Capital

Economic capital is an internally developed risk capital model, the purpose of which is to measure the risk in the business and to provide a basis upon which capital is deployed. The economic capital model accounts for the unique and specific nature of the risks inherent in our businesses. As a part of the economic capital process, a portion of net investment income is credited to the segments based on the level of allocated equity. This is in contrast to the standardized regulatory RBC formula, which is not as refined in its risk calculations with respect to the nuances of our businesses.

Acquisitions and Dispositions

See Note 2 of the Notes to the Consolidated Financial Statements.

Risks Related to International Operations

International operations such as ours face various political, legal, operational, economic, foreign exchange and other risks. We face the risk of discriminatory regulation, nationalization or expropriation of assets, price controls and exchange controls or other restrictions that prevent us from transferring funds among countries in which we operate or converting funds from one currency to another, and fluctuating exchange rates. We may also encounter labor problems resulting from workers' associations and trade unions. In several countries, including Japan, China and India, we must manage our relationship with local business partners in order to achieve our business objectives. Because of our considerable presence in Japan, we face the risks (as well as benefits) from events and conditions, such as economic, demographic, political, or environmental factors, that may uniquely affect that country.

Recent Developments

On March 8, 2011, MetLife, Inc. issued and sold 68,570,000 shares of its common stock in a public offering and ALICO Holdings, a subsidiary of AIG, sold in a public offering 78,239,712 shares of MetLife, Inc.'s common stock, which it received as consideration from MetLife in connection with the Acquisition. The gross proceeds for the sale of 146,809,712 common shares at \$43.25 per share was \$6.4 billion, of which MetLife received \$3.0 billion. Concurrent with the common stock offerings, ALICO Holdings sold 40,000,000 common equity units of MetLife, Inc., which it received from MetLife in connection with the Acquisition. The Company used all of the proceeds from the issuance of its 68,570,000 shares of common stock to repurchase and cancel 6,857,000 shares of MetLife convertible preferred stock received by ALICO Holdings from MetLife in connection with the Acquisition. The Company did not receive any of the proceeds from the sale of the 78,239,712 shares of common stock or 40,000,000 common equity units owned by ALICO Holdings.

The transactions allowed for an orderly disposition of the MetLife, Inc. securities owned by AIG. As a result of the transactions, AIG has sold all of its holdings of MetLife, Inc. securities it received in the Acquisition. In connection with these transactions, the Company waived certain provisions of the Investor Rights Agreement that the Company and ALICO Holdings entered into at the time of the Acquisition. Among other things, the Investor Rights Agreement required ALICO Holdings to hold specified amounts of MetLife, Inc. securities for certain designated periods of time.

As the scope and scale of the disaster in Japan continue to unfold after the March 11, 2011 earthquake off the coast of Honshu, MetLife maintains a focus on the safety of its associates and their families and helping its business in Japan deliver on its promises to its customers and business partners. Our business in Japan is open, operating and meeting the needs of our customers there. Although it is premature to draw any conclusions about the effect of the earthquake and ensuing events on MetLife's business in Japan, if any, MetLife continues to monitor the situation in the region for its employees, customers and operations.

Results of Operations

Year Ended December 31, 2010 compared with the Year Ended December 31, 2009

We have experienced growth and an increase in market share in several of our businesses, which, together with improved overall market conditions compared to conditions a year ago, positively impacted our results most significantly through increased net cash flows, improved yields on our investment portfolio and increased policy fee income. Sales of our domestic annuity products were up 14%, driven by an increase in variable annuity sales compared with the prior year. We benefited in 2010 from strong sales of structured settlement products. Market penetration continues in our pension closeout business in the U.K.; however, although improving, our domestic pension closeout business has been adversely impacted by a combination of poor equity returns and lower interest rates. High levels of unemployment continue to depress growth across our group insurance businesses due to lower covered payrolls. While we experienced growth in our group life business, sales of non-medical health and individual life products declined. Sales of new homeowner and auto policies increased 11% and 4%, respectively, as the housing and automobile markets have improved. We experienced a 30% increase in sales of retirement and savings products abroad. During 2010, mortgage refinancing activity continued to return to more moderate levels compared to the unusually high levels experienced in 2009.

	Years Ended December 31,		Change	% Change
	2010	2009		
	(In millions)			
Revenues				
Premiums	\$27,394	\$26,460	\$ 934	3.5%
Universal life and investment-type product policy fees	6,037	5,203	834	16.0%
Net investment income	17,615	14,837	2,778	18.7%
Other revenues	2,328	2,329	(1)	—%
Net investment gains (losses)	(392)	(2,906)	2,514	86.5%
Net derivative gains (losses)	(265)	(4,866)	4,601	94.6%
Total revenues	<u>52,717</u>	<u>41,057</u>	<u>11,660</u>	28.4%
Expenses				
Policyholder benefits and claims and policyholder dividends	31,031	29,986	1,045	3.5%
Interest credited to policyholder account balances	4,925	4,849	76	1.6%
Interest credited to bank deposits	137	163	(26)	(16.0)%
Capitalization of DAC	(3,343)	(3,019)	(324)	(10.7)%
Amortization of DAC and VOBA	2,801	1,307	1,494	114.3%
Interest expense on debt	1,550	1,044	506	48.5%
Other expenses	<u>11,658</u>	<u>11,061</u>	<u>597</u>	5.4%
Total expenses	<u>48,759</u>	<u>45,391</u>	<u>3,368</u>	7.4%
Income (loss) from continuing operations before provision for income tax . .	3,958	(4,334)	8,292	191.3%
Provision for income tax expense (benefit)	<u>1,181</u>	<u>(2,015)</u>	<u>3,196</u>	158.6%
Income (loss) from continuing operations, net of income tax	2,777	(2,319)	5,096	219.7%
Income (loss) from discontinued operations, net of income tax	<u>9</u>	<u>41</u>	<u>(32)</u>	(78.0)%
Net income (loss)	2,786	(2,278)	5,064	222.3%
Less: Net income (loss) attributable to noncontrolling interests	<u>(4)</u>	<u>(32)</u>	<u>28</u>	87.5%
Net income (loss) attributable to MetLife, Inc.	2,790	(2,246)	5,036	224.2%
Less: Preferred stock dividends	<u>122</u>	<u>122</u>	<u>—</u>	—%
Net income (loss) available to MetLife, Inc.'s common shareholders	<u>\$ 2,668</u>	<u>\$ (2,368)</u>	<u>\$ 5,036</u>	212.7%

Unless otherwise stated, all amounts discussed below are net of income tax.

During the year ended December 31, 2010, income (loss) from continuing operations, net of income tax increased \$5.1 billion to a gain of \$2.8 billion from a loss of \$2.3 billion in 2009, of which \$2 million in losses was from the inclusion of one month of ALICO results in 2010. The change was predominantly due to a \$3.0 billion favorable change in net derivative gains (losses) and a \$1.6 billion favorable change in net investment gains (losses). Offsetting these favorable variances totaling \$4.6 billion were unfavorable changes in adjustments related to net derivative and net investment gains (losses) of \$514 million, net of income tax, principally associated with DAC and VOBA amortization, resulting in a total favorable variance related to net derivative and net investment gains (losses), net of related adjustments and income tax, of \$4.1 billion.

We manage our investment portfolio using disciplined Asset/Liability Management ("ALM") principles, focusing on cash flow and duration to support our current and future liabilities. Our intent is to match the timing and amount of liability cash outflows with invested assets that have cash inflows of comparable timing and amount, while optimizing, net of income tax, risk-adjusted net investment income and risk-adjusted total return. Our investment portfolio is heavily weighted toward fixed income investments, with over 80% of our portfolio invested in fixed maturity securities and mortgage loans. These securities and loans have varying maturities and other characteristics which cause them to be generally well suited for matching the cash flow and duration of insurance liabilities. Other invested asset classes including, but not limited to, equity securities, other limited partnership interests and real estate and real estate joint ventures, provide additional diversification and

opportunity for long-term yield enhancement in addition to supporting the cash flow and duration objectives of our investment portfolio. We also use derivatives as an integral part of our management of the investment portfolio to hedge certain risks, including changes in interest rates, foreign currencies, credit spreads and equity market levels. Additional considerations for our investment portfolio include current and expected market conditions and expectations for changes within our specific mix of products and business segments. In addition, the general account investment portfolio includes within trading and other securities, contractholder-directed investments supporting unit-linked variable annuity type liabilities, which do not qualify for reporting and presentation as separate account assets. The returns on these investments, which can vary significantly period to period include changes in estimated fair value subsequent to purchase, inure to contractholders and are offset in earnings by a corresponding change in policyholder account balances through interest credited to policyholder account balances.

The composition of the investment portfolio of each business segment is tailored to the specific characteristics of its insurance liabilities, causing certain portfolios to be shorter in duration and others to be longer in duration. Accordingly, certain portfolios are more heavily weighted in longer duration, higher yielding fixed maturity securities, or certain sub-sectors of fixed maturity securities, than other portfolios.

Investments are purchased to support our insurance liabilities and not to generate net investment gains and losses. However, net investment gains and losses are generated and can change significantly from period to period, due to changes in external influences, including movements in interest rates, foreign currencies, credit spreads and equity markets, counterparty specific factors such as financial performance, credit rating and collateral valuation, and internal factors such as portfolio rebalancing, that can generate gains and losses. As an investor in the fixed income, equity security, mortgage loan and certain other invested asset classes, we are exposed to the above stated risks, which can lead to both impairments and credit-related losses.

Freestanding derivatives are used to hedge certain investments and liabilities. For those hedges not designated as accounting hedges, changes in these market risks can lead to the recognition of fair value changes in net derivative gains (losses) without an offsetting gain or loss recognized in earnings for the item being hedged even though these are effective economic hedges. Additionally, we issue liabilities and purchase assets that contain embedded derivatives whose changes in estimated fair value are sensitive to changes in market risks and are also recognized in net derivative gains (losses).

The favorable variance in net derivative gains (losses) of \$3.0 billion, from losses of \$3.2 billion in 2009 to losses of \$172 million in 2010 was primarily driven by a favorable change in freestanding derivatives of \$4.4 billion, comprised of a \$4.5 billion favorable change from losses in the prior year of \$4.3 billion to gains in the current year of \$203 million and \$123 million in ALICO freestanding derivative losses. This favorable variance was partially offset by an unfavorable change in embedded derivatives primarily associated with variable annuity minimum benefit guarantees of \$1.4 billion from gains in the prior year of \$1.1 billion to losses in the current year of \$257 million, net of \$5 million in ALICO embedded derivative gains.

We use freestanding interest rate, currency, credit and equity derivatives to provide economic hedges of certain invested assets and insurance liabilities, including embedded derivatives, within certain of our variable annuity minimum benefit guarantees. The \$4.5 billion favorable variance in freestanding derivatives was primarily attributable to market factors, including falling long-term and mid-term interest rates, a stronger recovery in equity markets in the prior year than the current year, a greater decrease in equity volatility in the prior year as compared to the current year, a strengthening U.S. dollar and widening corporate credit spreads in the financial services sector. Falling long-term and mid-term interest rates in the current year compared to rising long-term and mid-term interest rates in the prior year had a positive impact of \$2.6 billion on our interest rate derivatives, \$931 million of which is attributable to hedges of variable annuity minimum benefit guarantee liabilities, which are accounted for as embedded derivatives. In addition, stronger equity market recovery and lower equity market volatility in the prior year as compared to the current year had a positive impact of \$1.1 billion on our equity derivatives, which we use to hedge variable annuity minimum benefit guarantees. U.S. dollar strengthening had a positive impact of \$554 million on certain of our foreign currency derivatives, which are used to hedge foreign-denominated asset and liability exposures. Finally, widening corporate credit spreads in the financial services sector had a positive impact of \$221 million on our purchased protection credit derivatives.

Certain variable annuity products with minimum benefit guarantees contain embedded derivatives that are measured at estimated fair value separately from the host variable annuity contract, with changes in estimated fair value reported in net derivative gains (losses). These embedded derivatives also include an adjustment for nonperformance risk of the related liabilities carried at estimated fair value. The \$1.4 billion unfavorable change in embedded derivatives was primarily attributable to the impact of market factors, including falling long-term and mid-term interest rates, changes in foreign currency exchange rates, equity volatility and equity market movements. Falling long-term and mid-term interest rates in the current year compared to rising long-term and mid-term interest rates in the prior year had a negative impact of \$1.4 billion. Changes in foreign currency exchange rates had a negative impact of \$468 million. Equity volatility decreased more in the prior year than in the current year causing a negative impact of \$284 million, and a stronger recovery in the equity markets in the prior year than in the current year had a negative impact of \$228 million. The unfavorable impact from these hedged risks was partially offset by a favorable change related to the adjustment for nonperformance risk of \$1.2 billion, from losses of \$1.3 billion in 2009 to losses of \$62 million in 2010. This \$62 million loss was net of a \$621 million loss related to a refinement in estimating the spreads used in the adjustment for nonperformance risk made in the second quarter of 2010. Gains on the freestanding derivatives that hedged these embedded derivative risks largely offset the change in liabilities attributable to market factors, excluding the adjustment for nonperformance risk, which does not have an economic impact on the Company.

Improved or stabilizing market conditions across several invested asset classes and sectors as compared to the prior year resulted in decreases in impairments and in net realized losses from sales and disposals of investments in most components of our investment portfolio. These decreases, coupled with a decrease in the provision for credit losses on mortgage loans due to improved market conditions, resulted in a \$1.6 billion improvement in net investment gains (losses).

Income from continuing operations, net of income tax for 2010 includes \$138 million of expenses related to the acquisition and integration of ALICO. These expenses, which primarily consisted of investment banking and legal fees, are recorded in Banking, Corporate & Other and are not a component of operating earnings.

As more fully described in the discussion of performance measures above, we use operating earnings, which does not equate to income (loss) from continuing operations as determined in accordance with GAAP, to analyze our performance, evaluate segment performance, and allocate resources. Operating earnings is also a measure by which senior management's and many other employees' performance is evaluated for the purpose of determining their compensation under applicable compensation plans. We believe that the presentation of operating earnings, as we measure it for management purposes, enhances the understanding of our performance by highlighting the results of operations and the underlying profitability drivers of the business. Operating earnings should not be viewed as a substitute for GAAP

income (loss) from continuing operations, net of income tax. Operating earnings available to common shareholders increased by \$1.5 billion to \$3.9 billion in 2010 from \$2.4 billion in 2009.

Reconciliation of income (loss) from continuing operations, net of income tax, to operating earnings available to common shareholders

Year Ended December 31, 2010

	<u>Insurance Products</u>	<u>Retirement Products</u>	<u>Corporate Benefit Funding</u>	<u>Auto & Home</u>	<u>International</u>	<u>Banking, Corporate & Other</u>	<u>Total</u>
	(In millions)						
Income (loss) from continuing operations, net of income tax	\$1,371	\$ 813	\$1,002	\$295	\$(131)	\$(573)	\$2,777
Less: Net investment gains (losses)	103	139	176	(7)	(273)	(530)	(392)
Less: Net derivative gains (losses)	215	266	(193)	(1)	(491)	(61)	(265)
Less: Adjustments to continuing operations(1)	(237)	(282)	143	—	(427)	(178)	(981)
Less: Provision for income tax (expense) benefit	<u>(31)</u>	<u>(49)</u>	<u>(44)</u>	<u>3</u>	<u>268</u>	<u>254</u>	<u>401</u>
Operating earnings	<u>\$1,321</u>	<u>\$ 739</u>	<u>\$ 920</u>	<u>\$300</u>	<u>\$ 792</u>	<u>(58)</u>	<u>4,014</u>
Less: Preferred stock dividends						<u>122</u>	<u>122</u>
Operating earnings available to common shareholders						<u>\$(180)</u>	<u>\$3,892</u>

Year Ended December 31, 2009

	<u>Insurance Products</u>	<u>Retirement Products</u>	<u>Corporate Benefit Funding</u>	<u>Auto & Home</u>	<u>International</u>	<u>Banking, Corporate & Other</u>	<u>Total</u>
	(In millions)						
Income (loss) from continuing operations, net of income tax	\$ (418)	\$ (628)	\$ (581)	\$321	\$(280)	\$(733)	\$(2,319)
Less: Net investment gains (losses)	(472)	(533)	(1,486)	(41)	(105)	(269)	(2,906)
Less: Net derivative gains (losses)	(1,786)	(1,426)	(421)	39	(798)	(474)	(4,866)
Less: Adjustments to continuing operations(1)	(139)	519	125	—	(206)	(16)	283
Less: Provision for income tax (expense) benefit	<u>837</u>	<u>504</u>	<u>621</u>	<u>1</u>	<u>366</u>	<u>354</u>	<u>2,683</u>
Operating earnings	<u>\$ 1,142</u>	<u>\$ 308</u>	<u>\$ 580</u>	<u>\$322</u>	<u>\$ 463</u>	<u>(328)</u>	<u>2,487</u>
Less: Preferred stock dividends						<u>122</u>	<u>122</u>
Operating earnings available to common shareholders						<u>\$(450)</u>	<u>\$ 2,365</u>

(1) See definitions of operating revenues and operating expenses for the components of such adjustments.

Reconciliation of GAAP revenues to operating revenues and GAAP expenses to operating expenses

Year Ended December 31, 2010

	<u>Insurance Products</u>	<u>Retirement Products</u>	<u>Corporate Benefit Funding</u>	<u>Auto & Home</u>	<u>International</u>	<u>Banking, Corporate & Other</u>	<u>Total</u>
	(In millions)						
Total revenues	\$26,451	\$6,881	\$7,540	\$3,146	\$6,794	\$1,905	\$52,717
Less: Net investment gains (losses)	103	139	176	(7)	(273)	(530)	(392)
Less: Net derivative gains (losses)	215	266	(193)	(1)	(491)	(61)	(265)
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	1	—	—	—	—	—	1
Less: Other adjustments to revenues(1)	<u>(144)</u>	<u>(248)</u>	<u>193</u>	<u>—</u>	<u>44</u>	<u>449</u>	<u>294</u>
Total operating revenues	<u>\$26,276</u>	<u>\$6,724</u>	<u>\$7,364</u>	<u>\$3,154</u>	<u>\$7,514</u>	<u>\$2,047</u>	<u>\$53,079</u>
Total expenses	\$24,338	\$5,622	\$5,999	\$2,781	\$6,987	\$3,032	\$48,759
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	90	35	—	—	(7)	—	118
Less: Other adjustments to expenses(1)	<u>4</u>	<u>(1)</u>	<u>50</u>	<u>—</u>	<u>478</u>	<u>627</u>	<u>1,158</u>
Total operating expenses	<u>\$24,244</u>	<u>\$5,588</u>	<u>\$5,949</u>	<u>\$2,781</u>	<u>\$6,516</u>	<u>\$2,405</u>	<u>\$47,483</u>

Year Ended December 31, 2009

	Insurance Products	Retirement Products	Corporate Benefit Funding	Auto & Home (In millions)	International	Banking, Corporate & Other	Total
Total revenues	\$23,483	\$ 3,725	\$ 5,486	\$3,113	\$4,383	\$ 867	\$41,057
Less: Net investment gains (losses)	(472)	(533)	(1,486)	(41)	(105)	(269)	(2,906)
Less: Net derivative gains (losses)	(1,786)	(1,426)	(421)	39	(798)	(474)	(4,866)
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	(27)	—	—	—	—	—	(27)
Less: Other adjustments to revenues(1)	(74)	(219)	188	—	(169)	22	(252)
Total operating revenues	<u>\$25,842</u>	<u>\$ 5,903</u>	<u>\$ 7,205</u>	<u>\$3,115</u>	<u>\$5,455</u>	<u>\$1,588</u>	<u>\$49,108</u>
Total expenses	\$24,165	\$ 4,690	\$ 6,400	\$2,697	\$4,868	\$2,571	\$45,391
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	39	(739)	—	—	—	—	(700)
Less: Other adjustments to expenses(1)	(1)	1	63	—	37	38	138
Total operating expenses	<u>\$24,127</u>	<u>\$ 5,428</u>	<u>\$ 6,337</u>	<u>\$2,697</u>	<u>\$4,831</u>	<u>\$2,533</u>	<u>\$45,953</u>

(1) See definitions of operating revenues and operating expenses for the components of such adjustments.

Unless otherwise stated, all amounts discussed below are net of income tax and are on a constant currency basis. The constant currency basis amounts for both periods are calculated using the average foreign currency exchange rates of 2010.

The improvement in the financial markets was the primary driver of the increase in operating earnings as evidenced by higher net investment income and an increase in average separate account balances, which resulted in an increase in policy fee income. Interest rate and equity market changes resulted in a decrease in variable annuity guarantee benefit costs. Partially offsetting this improvement was an increase in amortization of DAC, VOBA and DSI. The increase in operating earnings also includes the positive impact of changes in foreign currency exchange rates in 2010. This improved reported operating earnings by \$38 million for 2010 compared to 2009. Excluding the impact of changes in foreign currency exchange rates, operating earnings increased \$1.5 billion from the prior period. Furthermore, the 2010 period also includes one month of ALICO results, contributing \$114 million to the increase in operating earnings. The current period also benefited from the dividend scale reduction in the fourth quarter of 2009. The improvement in 2010 results compared to 2009 was partially offset by a decline in residential mortgage loan production and the prior period impact of pesification in Argentina.

In addition to a \$133 million increase due to the inclusion of ALICO results, net investment income increased by \$792 million from higher yields and \$515 million from growth in average invested assets. Yields were positively impacted by the effects of stabilizing real estate markets and recovering private equity markets year over year on real estate joint ventures and other limited partnership interests, and by the effects of continued repositioning of the accumulated liquidity in our portfolio to longer duration and higher yielding investments, including investment grade corporate fixed maturity securities. Growth in our investment portfolio was primarily due to positive net cash flows from growth in our domestic individual and group life businesses, as well as certain international businesses; increased bank deposits, higher cash collateral balances received from our derivative counterparties, as well as the temporary investment of proceeds from the debt and common stock issuances in anticipation of the Acquisition. With the exception of the cash flows from such securities issuances, which were temporarily invested in lower yielding liquid investments, we continued to reposition the accumulated liquidity in our portfolio to longer duration and higher yielding investments.

Since many of our products are interest spread-based, higher net investment income is typically offset by higher interest credited expense. However, interest credited expense, including amounts reflected in policyholder benefits and claims, decreased \$147 million, primarily in our domestic funding agreement business, which experienced lower average crediting rates combined with lower average account balances. Our fixed annuities business also experienced lower crediting rates. Certain crediting rates can move consistently with the underlying market indices, primarily the London Inter-Bank Offer Rate ("LIBOR"), which were lower than the prior year. The impact from the growth in our structured settlement, long-term care and disability businesses partially offset those decreases in interest credited expense.

A significant increase in average separate account balances is largely attributable to favorable market performance resulting from improved market conditions since the second quarter of 2009 and positive net cash flows from the annuity business. This resulted in higher policy fees and other revenues of \$471 million, most notably in our Retirement Products segment. The improvement in fees is partially offset by greater DAC, VOBA and DSI amortization of \$377 million. Policy fees are typically calculated as a percentage of the average assets in the separate accounts. DAC, VOBA and DSI amortization is based on the earnings of the business, which in the retirement business are derived, in part, from fees earned on separate account balances. A portion of the increase in amortization was due to the impact of higher current year gross margins, a primary component in the determination of the amount of amortization for our Insurance Products segment, mostly in the closed block resulting from increased investment yields and the impact of dividend scale reductions.

There was a \$59 million decrease in variable annuity guaranteed benefit costs. Costs associated with our annuity guaranteed benefit liabilities, hedge programs and reinsurance programs are impacted by equity markets and interest rate levels to varying degrees. While 2010 and 2009 both experienced equity market improvements, the improvement in 2009 was greater. Interest rate levels declined in the current year and increased in the prior year. Annuity guaranteed benefit liabilities, net of a decrease in paid claims, increased benefits by \$93 million primarily from our annual unlocking of assumptions related to these liabilities. The hedge and reinsurance programs which are used to mitigate the risk associated with these guarantees produced losses in both periods, but the losses in the prior period were more significant due to the 2009 equity market recovery. The change in hedge and reinsurance program costs decreased by \$152 million. These hedge and reinsurance programs, which are a key part of our risk management strategy, performed as anticipated.

The reduction in the dividend scale in the fourth quarter of 2009 resulted in a \$109 million decrease in policyholder dividends in the traditional life business in the current period.

Claims experience varied amongst our businesses with a net unfavorable impact of \$153 million to operating earnings compared to the prior year. We had unfavorable claims experience in our Auto & Home segment, primarily due to increased catastrophes. Our Insurance Products segment experienced mixed claims experience with a net unfavorable impact. We experienced less favorable mortality experience in our Corporate Benefit Funding segment despite favorable experience in our structured settlements business.

A \$15.2 billion decline in residential mortgage loan production resulted in a \$131 million decrease in operating earnings, \$32 million of which is reflected in net investment income from lower investment levels with the remainder largely attributable to a reduction in fee income. The increase in the serviced residential mortgage loan portfolio improved operating earnings by \$41 million, including \$23 million of costs associated with investment and growth in our banking business as discussed below.

Interest expense increased \$64 million primarily as a result of the full year impact of debt issuances in 2009 and of senior notes and debt securities issued in anticipation of the Acquisition, partially offset by the impact of lower interest rates on variable rate collateral financing arrangements.

In addition to a \$269 million increase associated with the Acquisition, operating expenses increased due to the impact of a \$95 million benefit recorded in the prior period related to the pesification in Argentina, as well as an \$83 million increase related to the investment and growth in our international and banking businesses. In addition, the current period includes a \$14 million increase in charitable contributions and \$13 million of costs associated with the integration of ALICO. Offsetting these increases was a \$76 million reduction in discretionary spending, such as consulting, rent and postemployment related costs. In addition, we experienced a \$47 million decline in market driven expenses, primarily pension and post retirement benefit costs. Also contributing to the decrease was a \$35 million reduction in real estate-related charges and \$15 million of lower legal costs.

Income tax expense for the year ended December 31, 2010 was \$1,181 million, or 30% of income from continuing operations before provision for income tax, compared with income tax benefit of \$2,015 million, or 47% of the loss from continuing operations before benefit for income tax, for the comparable 2009 period. The Company's 2010 and 2009 effective tax rates differ from the U.S. statutory rate of 35% primarily due to the impact of certain permanent tax differences, including non-taxable investment income and tax credits for investments in low income housing, in relation to income (loss) from continuing operations before income tax, as well as certain foreign permanent tax differences.

The 2010 period includes \$75 million of charges related to the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (together, the "Health Care Act"). The Federal government currently provides a Medicare Part D subsidy. The Health Care Act reduced the tax deductibility of retiree health care costs to the extent of any Medicare Part D subsidy received beginning in 2013. Because the deductibility of future retiree health care costs is reflected in our financial statements, the entire future impact of this change in law was required to be recorded as a charge in the period in which the legislation was enacted. Changes to the provision for income taxes in both periods contributed to an increase in operating earnings of \$86 million for our International segment, resulting from a \$34 million unfavorable impact in 2009 due to a change in assumption regarding the repatriation of earnings and a benefit of \$52 million in the current year from additional permanent reinvestment of earnings, the reversal of tax provisions and favorable changes in liabilities for tax uncertainties. In addition, in 2009 we had a larger benefit of \$71 million as compared to 2010 related to the utilization of tax preferenced investments which provide tax credits and deductions.

Insurance Products

	Years Ended December 31,		Change	% Change
	2010	2009		
	(In millions)			
Operating Revenues				
Premiums	\$17,200	\$17,168	\$ 32	0.2%
Universal life and investment-type product policy fees	2,247	2,281	(34)	(1.5)%
Net investment income	6,068	5,614	454	8.1%
Other revenues	761	779	(18)	(2.3)%
Total operating revenues	<u>26,276</u>	<u>25,842</u>	<u>434</u>	1.7%
Operating Expenses				
Policyholder benefits and dividends	19,075	19,111	(36)	(0.2)%
Interest credited to policyholder account balances	963	952	11	1.2%
Capitalization of DAC	(841)	(873)	32	3.7%
Amortization of DAC and VOBA	966	725	241	33.2%
Interest expense on debt	1	6	(5)	(83.3)%
Other expenses	4,080	4,206	(126)	(3.0)%
Total operating expenses	<u>24,244</u>	<u>24,127</u>	<u>117</u>	0.5%
Provision for income tax expense (benefit)	<u>711</u>	<u>573</u>	<u>138</u>	24.1%
Operating earnings	<u>\$ 1,321</u>	<u>\$ 1,142</u>	<u>\$ 179</u>	15.7%

Unless otherwise stated, all amounts discussed below are net of income tax.

The improvement in the global financial markets had a positive impact on net investment income, which contributed to the increase in Insurance Products' operating earnings. In addition, we experienced overall modest revenue growth in several of our businesses despite this challenging environment. High levels of unemployment continue to depress growth across most of our group insurance businesses due to lower covered payrolls. Growth in our group life business was dampened by a decline in our non-medical health and individual life businesses. However, our dental business benefited from higher enrollment and pricing actions, partially offset by lower persistency and the loss of existing subscribers, driven by high unemployment. This business also experienced more stable utilization and benefits costs in the current

During 2010, overall annuity sales decreased 5% compared to 2009 as declines in fixed annuity sales were partially offset by increased sales of our variable annuity products. The financial market turmoil in early 2009 resulted in extraordinarily high sales of fixed annuity products in 2009. The high sales level was not expected to continue after the financial markets returned to more stable levels. Variable annuity product sales increased primarily due to the expansion of alternative distribution channels and fewer competitors in the market place. Surrender rates for both our variable and fixed annuities remained low during the current period as we believe our customers continue to value our products compared to other alternatives in the marketplace.

Interest rate and equity market changes were the primary driver of the \$431 million increase in operating earnings, with the largest impact resulting from a \$370 million increase in policy fees and other revenues, a \$193 million increase in net investment income, and a \$59 million decrease in variable annuity guarantee benefit costs, offset by a \$204 million increase in DAC, VOBA and DSI amortization and a \$39 million increase in commission expense resulting from growth in annuity contract balances.

A significant increase in average separate account balances was largely attributable to favorable market performance resulting from improved market conditions since the second quarter of 2009 and positive net cash flows from the annuity business. This resulted in higher policy fees and other revenues of \$370 million, partially offset by greater DAC, VOBA and DSI amortization. Policy fees are typically calculated as a percentage of the average assets in the separate account. DAC, VOBA and DSI amortization is based on the earnings of the business, which in the retirement business are derived, in part, from fees earned on separate account balances.

Financial market improvements also resulted in the increase in net investment income of \$193 million as a \$291 million increase from higher yields was partially offset by a \$98 million decrease from a decline in average invested assets. Yields were positively impacted by the effects of the continued repositioning of the accumulated liquidity in our investment portfolio to longer duration and higher yielding assets, including investment grade corporate fixed maturity securities. Yields were also positively impacted by the effects of recovering private equity markets and stabilizing real estate markets on other limited partnership interests and real estate joint ventures. Despite positive net cash flows, a reduction in the general account investment portfolio was due to the impact of more customers gaining confidence in the equity markets and, as a result, electing to transfer funds into our separate account investment options as market conditions improved. To manage the needs of our intermediate to longer-term liabilities, our investment portfolio consists primarily of investment grade corporate fixed maturity securities, structured finance securities, mortgage loans and U.S. Treasury, agency and government guaranteed fixed maturity securities and, to a lesser extent, certain other invested asset classes, including other limited partnership interests, real estate joint ventures and other invested assets, in order to provide additional diversification and opportunity for long-term yield enhancement.

There was a \$59 million decrease in variable annuity guaranteed benefit costs in 2010 compared to 2009. Costs associated with our annuity guaranteed benefit liabilities, hedge programs and reinsurance programs are impacted by equity markets and interest rate levels to varying degrees. While the equity market improved in both 2010 and 2009, the improvement in 2009 was greater. Interest rate levels declined in the current year and increased in the prior year. Annuity guaranteed benefit liabilities, net of a decrease in paid claims, increased benefits by \$93 million primarily from our annual unlocking of assumptions related to these liabilities. The hedge and reinsurance programs which are used to mitigate the risk associated with these guarantees produced losses in both periods, but the losses in the prior period were more significant due to the 2009 equity market recovery. The costs related to our hedge and reinsurance programs decreased by \$152 million in 2010 compared to 2009. These hedge and reinsurance programs, which are a key part of our risk management strategy, performed as anticipated.

Interest credited expense decreased \$49 million driven by lower average crediting rates on fixed annuities and higher amortization of excess interest reserve due to one large case surrender in 2010, partially offset by growth in our fixed annuity policyholder account balances.

Corporate Benefit Funding

	Years Ended December 31,		Change	% Change
	2010	2009 (In millions)		
Operating Revenues				
Premiums	\$ 1,938	\$ 2,264	\$ (326)	(14.4)%
Universal life and investment-type product policy fees	226	176	50	28.4%
Net investment income	4,954	4,527	427	9.4%
Other revenues	246	238	8	3.4%
Total operating revenues	<u>7,364</u>	<u>7,205</u>	<u>159</u>	2.2%
Operating Expenses				
Policyholder benefits and dividends	4,041	4,245	(204)	(4.8)%
Interest credited to policyholder account balances	1,445	1,632	(187)	(11.5)%
Capitalization of DAC	(19)	(14)	(5)	(35.7)%
Amortization of DAC and VOBA	16	15	1	6.7%
Interest expense on debt	6	3	3	100.0%
Other expenses	460	456	4	0.9%
Total operating expenses	<u>5,949</u>	<u>6,337</u>	<u>(388)</u>	(6.1)%
Provision for income tax expense (benefit)	495	288	207	71.9%
Operating earnings	<u>\$ 920</u>	<u>\$ 580</u>	<u>\$ 340</u>	58.6%

Unless otherwise stated, all amounts discussed below are net of income tax.

Corporate Benefit Funding benefited in 2010 from strong sales of structured settlement products and continued market penetration of our pension closeout business in the United Kingdom ("U.K.") However, structured settlement premiums have declined \$174 million, before income tax, from 2009 reflecting extraordinary sales in the fourth quarter of 2009. While market penetration continued in our pension closeout

business in the U.K. as the number of sold cases increased, the average premium has declined, resulting in a decrease in premiums of \$216 million, before income tax. Although improving, a combination of poor equity returns and lower interest rates have contributed to pension plans remaining underfunded, both in the U.S. and in the U.K., which reduces our customers' flexibility to engage in transactions such as pension closeouts. For each of these businesses, the movement in premiums is almost entirely offset by the related change in policyholder benefits. The insurance liability that is established at the time we assume the risk under these contracts is typically equivalent to the premium recognized.

The \$340 million increase in operating earnings was primarily driven by an improvement in net investment income and the impact of lower crediting rates, partially offset by the impact of prior period favorable liability refinements and less favorable mortality.

The primary driver of the \$340 million increase in operating earnings was higher net investment income of \$278 million, reflecting a \$187 million increase from higher yields and a \$91 million increase in average invested assets. Yields were positively impacted by the effects of stabilizing real estate markets and recovering private equity markets on real estate joint ventures and other limited partnership interests. These improvements in yields were partially offset by decreased yields on fixed maturity securities due to the reinvestment of proceeds from maturities and sales during this lower interest rate environment. Growth in the investment portfolio is due to an increase in average policyholder account balances and growth in the securities lending program. To manage the needs of our longer-term liabilities, our portfolio consists primarily of investment grade corporate fixed maturity securities, structured finance securities, mortgage loans and U.S. Treasury, agency and government guaranteed securities, and, to a lesser extent, certain other invested asset classes including other limited partnership interests, real estate joint ventures and other invested assets in order to provide additional diversification and opportunity for long-term yield enhancement. For our short-term obligations, we invest primarily in structured finance securities, mortgage loans and investment grade corporate fixed maturity securities. The yields on these short-term investments have moved consistently with the underlying market indices, primarily LIBOR and U.S. Treasury, on which they are based.

As many of our products are interest spread-based, changes in net investment income are typically offset by a corresponding change in interest credited expense. However, interest credited expense decreased \$122 million, primarily related to our funding agreement business as a result of lower average crediting rates combined with lower average account balances. Certain crediting rates can move consistently with the underlying market indices, primarily LIBOR, which were lower than the prior year. Interest credited expense related to the structured settlement businesses increased \$40 million as a result of the increase in the average policyholder liabilities.

Mortality experience was mixed and reduced operating earnings in 2010 by \$26 million. Less favorable mortality in our pension closeouts and corporate owned life insurance businesses compared to 2009 was only slightly offset by favorable mortality experience in our structured settlements business.

Liability refinements in both the current and prior year resulted in a \$28 million decrease to operating earnings. These were largely offset by the impact of a charge in the 2009 period related to a refinement of a reinsurance recoverable in the small business recordkeeping business which increased operating earnings by \$20 million.

Auto & Home

	Years Ended December 31,		Change	% Change
	2010	2009		
		(In millions)		
Operating Revenues				
Premiums	\$2,923	\$2,902	\$ 21	0.7%
Net investment income	209	180	29	16.1%
Other revenues	22	33	(11)	(33.3)%
Total operating revenues	<u>3,154</u>	<u>3,115</u>	<u>39</u>	1.3%
Operating Expenses				
Policyholder benefits and dividends	2,021	1,932	89	4.6%
Capitalization of DAC	(448)	(435)	(13)	(3.0)%
Amortization of DAC and VOBA	439	436	3	0.7%
Other expenses	769	764	5	0.7%
Total operating expenses	<u>2,781</u>	<u>2,697</u>	<u>84</u>	3.1%
Provision for income tax expense (benefit)	73	96	(23)	(24.0)%
Operating earnings	<u>\$ 300</u>	<u>\$ 322</u>	<u>\$(22)</u>	(6.8)%

Unless otherwise stated, all amounts discussed below are net of income tax.

The improving housing and automobile markets have provided opportunities that led to increased new business sales for both homeowners and auto policies in 2010. Sales of new policies increased 11% for our homeowners business and 4% for our auto business in 2010 compared to 2009. Average premium per policy also improved in 2010 over 2009 in our homeowners businesses but remained flat in our auto business.

The primary driver of the \$22 million decrease in operating earnings was unfavorable claims experience, partially offset by higher net investment income and increased premiums.

Catastrophe-related losses increased by \$58 million compared to 2009 due to increases in both the number and severity of storms. Current period claim costs decreased \$19 million as a result of lower frequencies in both our auto and homeowners businesses; however, this was partially offset by a \$13 million increase in claims due to higher severity in our homeowners business. Also contributing to the decline in operating earnings was an increase of \$7 million in loss adjusting expenses, primarily related to a decrease in our unallocated loss adjusting expense liabilities at the end of 2009.

The impact of the items discussed above can be seen in the unfavorable change in the combined ratio, including catastrophes, increasing to 94.6% in 2010 from 92.3% in 2009 and the favorable change in the combined ratio, excluding catastrophes, decreasing to 88.1% in 2010 from 88.9% in 2009.

A \$19 million increase in net investment income partially offset the declines in operating earnings discussed above. Net investment income was higher primarily as a result of an increase in average invested assets, including changes in allocated equity, partially offset by a decrease in yields. This portfolio is comprised primarily of high quality municipal bonds.

The increase in average premium per policy in our homeowners businesses improved operating earnings by \$10 million as did an increase in exposures which improved operating earnings by \$1 million. Exposures are primarily each automobile for the auto line of business and each residence for the property line of business. Also improving operating earnings, through an increase in premiums, was a \$5 million reduction in reinsurance costs.

The slight increase in other expenses was more than offset by an \$8 million increase in DAC capitalization, resulting primarily from increased premiums written.

In addition, a first quarter 2010 write-off of an equity interest in a mandatory state underwriting pool required by a change in legislation and a decrease in income from a retroactive reinsurance contract in run-off, both of which were recorded in other revenues, drove a \$7 million decrease in operating earnings. Auto & Home also benefited from a lower effective tax rate which improved operating earnings by \$8 million primarily as a result of tax free interest income representing a larger portion of pre-tax income.

International

	Years Ended December 31,		Change	% Change
	2010	2009		
	(In millions)			
Operating Revenues				
Premiums	\$4,447	\$3,187	\$1,260	39.5%
Universal life and investment-type product policy fees	1,329	1,061	268	25.3%
Net investment income	1,703	1,193	510	42.7%
Other revenues	<u>35</u>	<u>14</u>	<u>21</u>	150.0%
Total operating revenues	<u>7,514</u>	<u>5,455</u>	<u>2,059</u>	37.7%
Operating Expenses				
Policyholder benefits and dividends	3,723	2,660	1,063	40.0%
Interest credited to policyholder account balances	683	581	102	17.6%
Capitalization of DAC	(968)	(630)	(338)	(53.7)%
Amortization of DAC and VOBA	537	415	122	29.4%
Interest expense on debt	3	8	(5)	(62.5)%
Other expenses	<u>2,538</u>	<u>1,797</u>	<u>741</u>	41.2%
Total operating expenses	<u>6,516</u>	<u>4,831</u>	<u>1,685</u>	34.9%
Provision for income tax expense (benefit)	<u>206</u>	<u>161</u>	<u>45</u>	28.0%
Operating earnings	<u>\$ 792</u>	<u>\$ 463</u>	<u>\$ 329</u>	71.1%

Unless otherwise stated, all amounts discussed below are net of income tax and are on a constant currency basis. The constant currency basis amounts for both periods are calculated using the average foreign currency exchange rates for 2010.

The improvement in the global financial markets has resulted in continued growth, with a 24% increase in sales in the current period compared to the prior period excluding the results of our Japan joint venture. Retirement and savings sales increased 30% driven by strong annuity, universal life and pension sales in Europe, Mexico, Chile, South Korea and China. In our Europe and the Middle East operations, sales of annuities and universal life products remained strong, more than doubling from the prior year, partially offset by lower pension and variable universal life sales in India due to the loss of a major distributor, as well as lower credit life sales. Our Latin America operation experienced an overall increase in sales resulting from solid growth in pension and universal life sales in Mexico and an increase in fixed annuity sales in Chile due to market recovery, slightly offset by lower bank sales in Brazil resulting from incentives offered in the prior year. Sales in our Asia Pacific operation, excluding the results of our Japan joint venture, increased primarily due to higher variable universal life sales in South Korea, slightly offset by the decline in annuity sales and strong bank channel sales in China. We have experienced lower sales in Taiwan following the announcement of the planned sale of this business. While the third party's application for approval of the sale of our Taiwan affiliate was rejected by the Taiwan Financial Supervising Commission, the Company continues to explore strategic options with respect to this affiliate.

Reported operating earnings increased by \$329 million over the prior year. The positive impact of changes in foreign currency exchange rates improved reported earnings by \$38 million for 2010 compared to 2009. Excluding the impact of changes in foreign currency exchange rates, operating earnings increased \$291 million, or 58%. Reported operating earnings reflect the operating results of ALICO from the Acquisition Date through November 30, 2010, which contributed \$114 million to our 2010 operating earnings. As previously noted, ALICO's accounting year-end is November 30; therefore, International's results for the year include one month of ALICO results.

Changes in assumptions for measuring the impact of inflation on certain inflation-indexed fixed maturity securities increased operating earnings by \$124 million. Changes to the provision for income taxes in both periods contributed to an increase in operating earnings of \$86 million, resulting from a \$34 million unfavorable impact in 2009 from a change in assumption regarding the repatriation of earnings and a benefit \$52 million in the current year from additional permanent reinvestment of earnings, the reversal of tax provisions and favorable changes in liabilities for tax uncertainties. Business growth in our Latin America operation contributed to an increase in operating earnings. Operating earnings in Mexico increased \$56 million from growth in our institutional and individual businesses, partially offset by the impact of unfavorable claims experience of \$26 million. Higher investment yields resulting from portfolio restructuring was the primary driver in Argentina

contributing \$23 million to the improvement in operating earnings. India's results benefited by \$10 million primarily due to lower expenses resulting from the loss of a major distributor and slower growth resulting from market conditions.

Partially offsetting these increases is the impact of pesification in Argentina, which favorably impacted 2009 reported earnings by \$95 million. This prior period benefit was due to a liability release resulting from a reassessment of our approach in managing existing and potential future claims related to certain social security pension annuity contractholders in Argentina. In addition, operating earnings in Australia were lower by \$9 million, which was primarily due to a write-off of DAC attributable to a change in a product feature in the current period.

In addition to a \$133 million increase due to the inclusion of ALICO results, net investment income increased \$102 million from growth in average invested assets and \$88 million from improved yields. Growth in average invested assets reflects growth in our businesses. Improved yields reflects the impact of increased inflation, primarily in Chile, as well as the impact of changes in assumptions for measuring the effects of inflation on certain inflation-indexed fixed maturity securities. The increase in net investment income from higher inflation was offset by an increase in the related insurance liabilities due to higher inflation. Although diversification into higher yielding investments had a positive impact on yields, this was partially offset by decreased trading and other securities results driven by a stronger recovery in equity markets in 2009 compared to 2010, primarily in Hong Kong, and by a decrease in the results of our operating joint ventures. The reduction in net investment income from our trading portfolio is entirely offset by a corresponding decrease in the interest credited on the related contractholder account balances and therefore had no impact on operating earnings.

In addition to a \$269 million increase associated with the Acquisition, operating expenses increased due to the impact of the pesification in Argentina noted above, as well as current period business growth in South Korea, Brazil and Mexico, which resulted in \$93 million of increased commissions and compensation. These increases were partially offset by \$33 million of lower commissions and business expenses in India.

Banking, Corporate & Other

	Years Ended December 31,		Change	% Change
	2010	2009		
	(In millions)			
Operating Revenues				
Premiums	\$ 11	\$ 19	\$ (8)	(42.1)%
Net investment income	992	477	515	108.0%
Other revenues	1,044	1,092	(48)	(4.4)%
Total operating revenues	<u>2,047</u>	<u>1,588</u>	<u>459</u>	28.9%
Operating Expenses				
Policyholder benefits and dividends	(14)	4	(18)	(450.0)%
Interest credited to bank deposits	137	163	(26)	(16.0)%
Amortization of DAC and VOBA	1	3	(2)	(66.7)%
Interest expense on debt	1,126	1,027	99	9.6%
Other expenses	1,155	1,336	(181)	(13.5)%
Total operating expenses	<u>2,405</u>	<u>2,533</u>	<u>(128)</u>	(5.1)%
Provision for income tax expense (benefit)	<u>(300)</u>	<u>(617)</u>	<u>317</u>	51.4%
Operating earnings	(58)	(328)	270	82.3%
Less: Preferred stock dividends	122	122	—	—%
Operating earnings available to common shareholders	<u>\$ (180)</u>	<u>\$ (450)</u>	<u>\$ 270</u>	60.0%

Unless otherwise stated, all amounts discussed below are net of income tax.

During 2010, mortgage refinancing activity continued to return to more moderate levels compared to the unusually high levels experienced in 2009. Consistent with these market conditions, we experienced a \$15.2 billion decline in residential mortgage production during 2010, while our serviced residential mortgage loans increased \$20.1 billion, which includes a \$16.5 billion purchase from a FDIC receivership bank in the third quarter of 2010 and a net sale of \$4.8 billion to FNMA in the second quarter of 2010. Servicing run-off of existing business slowed to 18.2% in 2010 compared with 19.6% in 2009.

The Holding Company completed four debt financings in August 2010 in anticipation of the Acquisition, issuing \$1.0 billion of 2.375% senior notes, \$1.0 billion of 4.75% senior notes, \$750 million of 5.875% senior notes, and \$250 million of floating rate senior notes. The Holding Company also issued debt securities, which are part of the \$3.0 billion stated value of common equity units. The proceeds from these debt issuances were used to finance the Acquisition. The Holding Company completed three debt issuances in 2009 in response to the economic crisis, issuing \$397 million of floating rate senior notes in March 2009, \$1.3 billion of senior notes in May 2009, and \$500 million of junior subordinated debt securities in July 2009. The proceeds from these debt issuances were used for general corporate purposes.

Operating earnings available to common shareholders and operating earnings, which excludes preferred stock dividends, each increased \$270 million, primarily due to an increase in net investment income and a reduction in operating expenses, partially offset by a decline in mortgage banking revenues, a decrease in tax benefit and an increase in interest expense resulting from the debt issuances noted above.

Net investment income increased \$335 million reflecting an increase of \$189 million due to higher yields and an increase of \$146 million from growth in average invested assets. Yields were positively impacted by the effects of recovering private equity markets and stabilizing real estate markets on other limited partnership interests and real estate joint ventures. This was partially offset by lower fixed maturities yields which were adversely impacted by the reinvestment of proceeds from maturities and sales during this lower interest rate environment and from decreased trading and other securities results due to a stronger recovery in equity markets in 2009 as compared to 2010. In addition, due to the lower interest rate environment in the current year, less net investment income was credited to the segments in 2010 compared to 2009. Growth in average invested assets was primarily due to an increase in bank deposits, higher cash collateral balances received from our

derivative counterparties and the temporary investment of the proceeds from the debt and common stock issuances in anticipation of the Acquisition. Our investments primarily include structured finance securities, investment grade corporate fixed maturities, mortgage loans and U.S. Treasury, agency and government guaranteed fixed maturity securities. In addition, our investment portfolio includes the excess capital not allocated to the segments. Accordingly, it includes a higher allocation of certain other invested asset classes to provide additional diversification and opportunity for long-term yield enhancement, including leveraged leases, other limited partnership interests, real estate, real estate joint ventures, trading securities and equity securities.

Banking, Corporate & Other benefited in 2010 from a \$76 million reduction in discretionary spending, such as consulting and postemployment related costs, a \$35 million decrease in real estate-related charges and \$15 million of lower legal costs. Other expenses also include a \$48 million decrease in commissions as a result of the decline in residential mortgage loan production discussed below. These savings were partially offset by a \$14 million increase in charitable contributions. The current year also included \$44 million of internal resource costs for associates committed to the Acquisition and a \$23 million increase in expenses associated with expanding the infrastructure of our banking business. Additionally, the positive resolution of certain legal matters increased operating earnings by \$27 million.

The \$15.2 billion decline in residential mortgage loan production resulted in a \$131 million decrease in operating earnings, \$32 million of which is reflected in net investment income with the remainder largely attributable to a reduction in fee income. The increase in the serviced residential mortgage loan portfolio improved operating earnings by \$41 million despite the increased infrastructure expenses discussed above.

Maturing time deposits and the need for liquidity in the lower interest rate environment of 2010 resulted in a \$17 million decrease in interest credited to bank deposits, despite growth of \$1.7 billion in deposits.

Interest expense increased \$64 million primarily as a result of the debt issuances in 2009 and the senior notes and debt securities issued in anticipation of the Acquisition, partially offset by the impact of lower interest rates on variable rate collateral financing arrangements.

The 2010 period includes \$75 million of charges related to the Health Care Act. The Federal government currently provides a Medicare Part D subsidy. The Health Care Act reduced the tax deductibility of retiree health care costs to the extent of any Medicare Part D subsidy received beginning in 2013. Because the deductibility of future retiree health care costs is reflected in our financial statements, the entire future impact of this change in law was required to be recorded as a charge in the period in which the legislation was enacted. As a result, we incurred a \$75 million charge in the first quarter of 2010. The Health Care Act also amended Internal Revenue Code Section 162(m) as a result of which MetLife was initially considered a healthcare provider, as defined, and would be subject to limits on tax deductibility of certain types of compensation. In December 2010, the Internal Revenue Service issued Notice 2011-2 which clarified that the executive compensation deduction limitation included in the Health Care Act did not apply to insurers like MetLife selling de minimis amounts of health care coverage. As a result, in the fourth quarter of 2010, we reversed \$18 million of previously recorded taxes for 2010. In 2009, Banking, Corporate & Other received a larger benefit of \$36 million as compared to 2010 related to the utilization of tax preferred investments which provide tax credits and deductions.

Results of Operations

Year Ended December 31, 2009 compared with the Year Ended December 31, 2008

Unfavorable market conditions continued through 2009, providing a challenging business environment. The largest and most significant impact continued to be on our investment portfolio as declining yields resulted in lower net investment income. Market sensitive expenses were also negatively impacted by the market conditions as evidenced by an increase in pension and postretirement benefit costs. Higher levels of unemployment continued to impact certain group businesses as a decrease in covered payrolls reduced growth. Our auto and homeowners business was impacted by a declining housing market, the deterioration of the new auto sales market and the continuation of credit availability issues, all of which contributed to a decrease in insured exposures. Despite the challenging business environment, revenue growth remained solid in the majority of our businesses. A flight to quality during the year contributed to an improvement in sales in both our domestic fixed and variable annuity products. We also saw an increase in market share, especially in the structured settlement business, where we experienced an increase of 53% in premiums. An improvement in the global financial markets contributed to a recovery of sales in most of our international regions and resulted in improved investment performance in some regions during the second half of 2009. We also benefited domestically from a strong residential mortgage refinance market and healthy growth in the reverse mortgage arena.

	Years Ended December 31,		Change	% Change
	2009	2008		
	(In millions)			
Revenues				
Premiums	\$26,460	\$25,914	\$ 546	2.1%
Universal life and investment-type product policy fees	5,203	5,381	(178)	(3.3)%
Net investment income	14,837	16,289	(1,452)	(8.9)%
Other revenues	2,329	1,586	743	46.8%
Net investment gains (losses)	(2,906)	(2,098)	(808)	(38.5)%
Net derivative gains (losses)	(4,866)	3,910	(8,776)	(224.5)%
Total revenues	<u>41,057</u>	<u>50,982</u>	<u>(9,925)</u>	<u>(19.5)%</u>
Expenses				
Policyholder benefits and claims and policyholder dividends	29,986	29,188	798	2.7%
Interest credited to policyholder account balances	4,849	4,788	61	1.3%
Interest credited to bank deposits	163	166	(3)	(1.8)%
Capitalization of DAC	(3,019)	(3,092)	73	2.4%
Amortization of DAC and VOBA	1,307	3,489	(2,182)	(62.5)%
Interest expense on debt	1,044	1,051	(7)	(0.7)%
Other expenses	<u>11,061</u>	<u>10,333</u>	<u>728</u>	<u>7.0%</u>
Total expenses	<u>45,391</u>	<u>45,923</u>	<u>(532)</u>	<u>(1.2)%</u>

	Years Ended December 31,		Change	% Change
	2009	2008		
		(In millions)		
Income (loss) from continuing operations before provision for income tax	(4,334)	5,059	(9,393)	(185.7)%
Provision for income tax expense (benefit)	(2,015)	1,580	(3,595)	(227.5)%
Income (loss) from continuing operations, net of income tax	(2,319)	3,479	(5,798)	(166.7)%
Income (loss) from discontinued operations, net of income tax	41	(201)	242	120.4%
Net income (loss)	(2,278)	3,278	(5,556)	(169.5)%
Less: Net income (loss) attributable to noncontrolling interests	(32)	69	(101)	(146.4)%
Net income (loss) attributable to MetLife, Inc.	(2,246)	3,209	(5,455)	(170.0)%
Less: Preferred stock dividends	122	125	(3)	(2.4)%
Net income (loss) available to MetLife, Inc.'s common shareholders	<u>\$ (2,368)</u>	<u>\$ 3,084</u>	<u>\$(5,452)</u>	(176.8)%

Unless otherwise stated, all amounts are net of income tax.

During the year ended December 31, 2009, MetLife's income (loss) from continuing operations, net of income tax decreased \$5.8 billion to a loss of \$2.3 billion from income of \$3.5 billion in the comparable 2008 period. The year over year change was predominantly due to a \$5.7 billion unfavorable change in net derivative gains (losses) to losses of \$3.2 billion in 2009 from gains of \$2.5 billion in 2008, and a \$525 million unfavorable change in net investment gains (losses). Offsetting these unfavorable variances totaling \$6.2 billion were favorable changes in adjustments related to net derivative and net investment gains (losses) of \$972 million, net of income tax, principally associated with DAC and VOBA amortization, resulting in a total unfavorable variance related to net derivative and net investment gains (losses), net of related adjustments and income tax, of \$5.2 billion.

We manage our investment portfolio using disciplined ALM principles, focusing on cash flow and duration to support our current and future liabilities. Our intent is to match the timing and amount of liability cash outflows with invested assets that have cash inflows of comparable timing and amount, while optimizing, net of income tax, risk-adjusted net investment income and risk-adjusted total return. Our investment portfolio is heavily weighted toward fixed income investments, with over 80% of our portfolio invested in fixed maturity securities and mortgage loans. These securities and loans have varying maturities and other characteristics which cause them to be generally well suited for matching the cash flow and duration of insurance liabilities. Other invested asset classes including, but not limited to equity securities, other limited partnership interests and real estate and real estate joint ventures provide additional diversification and opportunity for long-term yield enhancement in addition to supporting the cash flow and duration objectives of our investment portfolio. We also use derivatives as an integral part of our management of the investment portfolio to hedge certain risks, including changes in interest rates, foreign currencies, credit spreads and equity market levels. Additional considerations for our investment portfolio include current and expected market conditions and expectations for changes within our unique mix of products and business segments.

The composition of the investment portfolio of each business segment is tailored to the unique characteristics of its insurance liabilities, causing certain portfolios to be shorter in duration and others to be longer in duration. Accordingly, certain portfolios are more heavily weighted in fixed maturity securities, or certain sub-sectors of fixed maturity securities, than other portfolios.

Investments are purchased to support our insurance liabilities and not to generate net investment gains and losses. However, net investment gains and losses are generated and can change significantly from period to period, due to changes in external influences including movements in interest rates, foreign currencies and credit spreads, counterparty specific factors such as financial performance, credit rating and collateral valuation, and internal factors such as portfolio rebalancing that can generate gains and losses. As an investor in the fixed income, equity security, mortgage loan and certain other invested asset classes, we are exposed to the above stated risks, which can lead to both impairments and credit-related losses.

In addition to the above risk management strategies, as an integral part of our management of the investment portfolio, we use freestanding derivatives to hedge market risks including changes in interest rates, foreign currencies, credit spreads and the equity market. We also use freestanding derivatives to hedge these same risks in certain of our liabilities, including variable annuity minimum benefit guarantees. For those hedges not designated as an accounting hedge, changes in these market risks can lead to the recognition of fair value changes in net derivative gains (losses) without an offsetting gain or loss recognized in earnings for the item being hedged even though these are effective economic hedges. Additionally, we issue liabilities and purchase assets that contain embedded derivatives whose changes in estimated fair value are sensitive to changes in market risks and are also recognized in net derivative gains (losses).

The unfavorable variance in net derivative gains (losses) of \$5.7 billion, from gains of \$2.5 billion in 2008 to losses of \$3.2 billion in 2009 was primarily driven by an unfavorable change in freestanding derivatives of \$8.6 billion from gains in the prior period of \$4.3 billion to losses in the current period of \$4.3 billion. This unfavorable variance was partially offset by a favorable change in embedded derivatives primarily associated with variable annuity minimum benefit guarantees of \$2.9 billion from losses in the prior period of \$1.7 billion to gains in the current period of \$1.2 billion.

The \$8.6 billion unfavorable variance in freestanding derivatives was primarily attributable to market factors, including rising interest rates, improving equity markets on equity options and futures, decreased equity volatility, weakening U.S. dollar, and narrowing credit spreads. Long-term and mid-term interest rates increased in the current period which caused a negative impact of \$4.4 billion on our interest rate derivatives, \$1.2 billion of which is attributable to hedges of variable annuity minimum benefit guarantees. Equity markets improved while equity volatility decreased in the current period, which had a net negative impact of \$3.1 billion on our equity derivatives, which we use to hedge variable annuity minimum benefit guarantees. Weakening of the U.S. dollar in the current period had a negative impact of \$646 million on certain foreign currency derivatives that are used to hedge foreign-denominated asset and liability exposures. Narrowing corporate credit spreads had a negative impact of \$453 million on our purchased protection credit derivatives.

The variable annuity products with minimum benefit guarantees containing embedded derivatives are measured at fair value separately from the host variable annuity contract, with changes in estimated fair value reported in net derivative gains (losses). The estimated fair value of these embedded derivatives also includes an adjustment for nonperformance risk of the related liabilities carried at estimated fair value. The \$2.9 billion favorable change in embedded derivatives was primarily attributable to rising interest rates, improving equity market performance, a decrease in equity volatility, and weakening of the U.S. dollar, which was offset by the unfavorable change in the adjustment for

nonperformance risk. Both long-term and mid-term interest rates increased in the current period which had a positive impact of \$2.2 billion. Improving equity markets in the current period had a positive impact of \$1.5 billion. Lower equity market volatility in the current period compared to the prior period had a positive impact of \$817 million, and the weakening U.S. dollar had a positive impact of \$456 million. The favorable results from these hedged risks was partially offset by an unfavorable change related to the adjustment for nonperformance risk of \$3.2 billion, from gains of \$1.9 billion in 2008 to losses of \$1.3 billion in 2009. Gains on the freestanding derivatives that hedged these embedded derivative risks more than offset the change in liabilities attributable to market factors, excluding the adjustment for nonperformance risk. Finally, there was a favorable change of \$1.1 billion for all other unhedged risks on the variable annuity minimum benefit guarantee liabilities.

The \$525 million unfavorable change in net investment gains (losses) was primarily attributable to higher net losses on mortgage loans and other limited partnership interests. The increase in losses on mortgage loans was principally due to increases in mortgage valuation allowances resulting from weakening of the real estate market and other economic fundamentals. The increase in losses on other limited partnership interests was principally due to higher impairments on certain cost method investments which experienced a reduction in net asset values of the underlying portfolio companies. The underlying valuations of the portfolio companies have decreased due to the current economic environment.

As more fully described in the discussion of performance measures above, operating earnings is the measure of segment profit or loss we use to evaluate performance and allocate resources. Consistent with GAAP accounting guidance for segment reporting, it is our measure of performance, as reported below. Operating earnings is not determined in accordance with GAAP and should not be viewed as a substitute for GAAP income (loss) from continuing operations, net of income tax. We believe that the presentation of operating earnings enhances the understanding of our performance by highlighting the results of operations and the underlying profitability drivers of the business. Operating earnings available to common shareholders decreased by \$329 million to \$2.4 billion in 2009 from \$2.7 billion in 2008.

Reconciliation of income (loss) from continuing operations, net of income tax, to operating earnings available to common shareholders

Year Ended December 31, 2009

	<u>Insurance Products</u>	<u>Retirement Products</u>	<u>Corporate Benefit Funding</u>	<u>Auto & Home</u>	<u>International</u>	<u>Banking, Corporate & Other</u>	<u>Total</u>
	(In millions)						
Income (loss) from continuing operations, net of income tax	\$ (418)	\$ (628)	\$ (581)	\$321	\$(280)	\$(733)	\$(2,319)
Less: Net investment gains (losses)	(472)	(533)	(1,486)	(41)	(105)	(269)	(2,906)
Less: Net derivative gains (losses)	(1,786)	(1,426)	(421)	39	(798)	(474)	(4,866)
Less: Adjustments to continuing operations(1)	(139)	519	125	—	(206)	(16)	283
Less: Provision for income tax (expense) benefit	<u>837</u>	<u>504</u>	<u>621</u>	<u>1</u>	<u>366</u>	<u>354</u>	<u>2,683</u>
Operating earnings	<u>\$ 1,142</u>	<u>\$ 308</u>	<u>\$ 580</u>	<u>\$322</u>	<u>\$ 463</u>	<u>(328)</u>	<u>2,487</u>
Less: Preferred stock dividends						<u>122</u>	<u>122</u>
Operating earnings available to common shareholders						<u>\$(450)</u>	<u>\$ 2,365</u>

Year Ended December 31, 2008

	<u>Insurance Products</u>	<u>Retirement Products</u>	<u>Corporate Benefit Funding</u>	<u>Auto & Home</u>	<u>International</u>	<u>Banking, Corporate & Other</u>	<u>Total</u>
	(In millions)						
Income (loss) from continuing operations, net of income tax	\$ 2,195	\$ 539	\$ (256)	\$275	\$ 553	\$ 173	\$ 3,479
Less: Net investment gains (losses)	(1,219)	(669)	(1,682)	(89)	(91)	1,652	(2,098)
Less: Net derivative gains (losses)	2,777	1,842	(219)	(45)	260	(705)	3,910
Less: Adjustments to continuing operations(1)	(193)	(622)	82	—	52	17	(664)
Less: Provision for income tax (expense) benefit	<u>(480)</u>	<u>(192)</u>	<u>637</u>	<u>46</u>	<u>(147)</u>	<u>(352)</u>	<u>(488)</u>
Operating earnings	<u>\$ 1,310</u>	<u>\$ 180</u>	<u>\$ 926</u>	<u>\$363</u>	<u>\$ 479</u>	<u>(439)</u>	<u>2,819</u>
Less: Preferred stock dividends						<u>125</u>	<u>125</u>
Operating earnings available to common shareholders						<u>\$(564)</u>	<u>\$ 2,694</u>

(1) See definitions of operating revenues and operating expenses for the components of such adjustments.

Reconciliation of GAAP revenues to operating revenues and GAAP expenses to operating expenses

Year Ended December 31, 2009

	<u>Insurance Products</u>	<u>Retirement Products</u>	<u>Corporate Benefit Funding</u>	<u>Auto & Home</u>	<u>International</u>	<u>Banking, Corporate & Other</u>	<u>Total</u>
	(In millions)						
Total revenues	\$23,483	\$ 3,725	\$ 5,486	\$3,113	\$4,383	\$ 867	\$41,057
Less: Net investment gains (losses)	(472)	(533)	(1,486)	(41)	(105)	(269)	(2,906)
Less: Net derivative gains (losses)	(1,786)	(1,426)	(421)	39	(798)	(474)	(4,866)
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	(27)	—	—	—	—	—	(27)
Less: Other adjustments to revenues(1)	(74)	(219)	188	—	(169)	22	(252)
Total operating revenues	<u>\$25,842</u>	<u>\$ 5,903</u>	<u>\$ 7,205</u>	<u>\$3,115</u>	<u>\$5,455</u>	<u>\$1,588</u>	<u>\$49,108</u>
Total expenses	\$24,165	\$ 4,690	\$ 6,400	\$2,697	\$4,868	\$2,571	\$45,391
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	39	(739)	—	—	—	—	(700)
Less: Other adjustments to expenses(1)	(1)	1	63	—	37	38	138
Total operating expenses	<u>\$24,127</u>	<u>\$ 5,428</u>	<u>\$ 6,337</u>	<u>\$2,697</u>	<u>\$4,831</u>	<u>\$2,533</u>	<u>\$45,953</u>

Year Ended December 31, 2008

	<u>Insurance Products</u>	<u>Retirement Products</u>	<u>Corporate Benefit Funding</u>	<u>Auto & Home</u>	<u>International</u>	<u>Banking, Corporate & Other</u>	<u>Total</u>
	(In millions)						
Total revenues	\$26,754	\$6,487	\$ 6,700	\$3,061	\$6,001	\$1,979	\$50,982
Less: Net investment gains (losses)	(1,219)	(669)	(1,682)	(89)	(91)	1,652	(2,098)
Less: Net derivative gains (losses)	2,777	1,842	(219)	(45)	260	(705)	3,910
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	18	—	—	—	—	—	18
Less: Other adjustments to revenues(1)	(1)	(45)	53	—	69	13	89
Total operating revenues	<u>\$25,179</u>	<u>\$5,359</u>	<u>\$ 8,548</u>	<u>\$3,195</u>	<u>\$5,763</u>	<u>\$1,019</u>	<u>\$49,063</u>
Total expenses	\$23,418	\$5,665	\$ 7,119	\$2,728	\$5,044	\$1,949	\$45,923
Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	262	577	—	—	—	—	839
Less: Other adjustments to expenses(1)	(52)	—	(29)	—	17	(4)	(68)
Total operating expenses	<u>\$23,208</u>	<u>\$5,088</u>	<u>\$ 7,148</u>	<u>\$2,728</u>	<u>\$5,027</u>	<u>\$1,953</u>	<u>\$45,152</u>

(1) See definitions of operating revenues and operating expenses for the components of such adjustments.

The volatile market conditions that began in 2008 and continued into 2009 impacted several key components of our operating earnings available to common shareholders including net investment income, hedging costs, and certain market sensitive expenses. The markets also positively impacted our operating earnings available to common shareholders as conditions began to improve during 2009, resulting in lower DAC and DSI amortization.

A \$722 million decline in net investment income was the result of decreasing yields, including the effects of our higher quality, more liquid, but lower yielding investment position in response to the extraordinary market conditions. The impact of declining yields caused a \$1.6 billion decrease in net investment income, which was partially offset by an increase of \$846 million due to growth in average invested assets calculated excluding unrealized gains and losses. The decrease in yields resulted from the disruption and dislocation in the global financial markets experienced in 2008, which continued, but moderated, in 2009. The adverse yield impact was concentrated in the following four invested asset classes:

- Fixed maturity securities — primarily due to lower yields on floating rate securities from declines in short-term interest rates and an increased allocation to lower yielding, higher quality, U.S. Treasury, agency and government guaranteed securities, to increase liquidity in response to the extraordinary market conditions, as well as decreased income on our securities lending program, primarily due to the smaller size of the program in the current year. These adverse impacts were offset slightly as conditions improved late in 2009 and we began to reallocate our portfolio to higher-yielding assets;
- Real estate joint ventures — primarily due to declining property valuations on certain investment funds that carry their real estate at estimated fair value and operating losses incurred on properties that were developed for sale by development joint ventures;
- Cash, cash equivalents and short-term investments — primarily due to declines in short-term interest rates; and
- Mortgage loans — primarily due to lower prepayments on commercial mortgage loans and lower yields on variable rate loans reflecting declines in short-term interest rates.

Equity markets experienced some recovery in 2009, which led to improved yields on other limited partnership interests. As many of our products are interest spread-based, the lower net investment income was significantly offset by lower interest credited expense on our investment and insurance products.

The financial market conditions also resulted in a \$348 million increase in net guaranteed annuity benefit costs in our Retirement Products segment, as increased hedging losses were only partially offset by lower guaranteed benefit costs.

The key driver of the increase in other expenses stemmed from the impact of market conditions on certain expenses, primarily pension and postretirement benefit costs, reinsurance expenses and letter of credit fees. These increases coupled with higher variable costs, such as commissions and premium taxes, some of which have been capitalized, more than offset the favorable impact of lower information technology, travel, professional services and advertising expenses, which include the impact of our enterprise-wide cost reduction and revenue enhancement initiative.

The market improvement which began in the second quarter of 2009 was a key factor in the determination of our expected future gross profits, the increase of which triggered a decrease in DAC and DSI amortization, most significantly in the Retirement Products segment. The increase in our expected future gross profits stemmed primarily from an increase in the market value of our separate account balances, which is attributable, in part, to the improving financial markets. Our Insurance Products segment benefited, in the current year, from an increase in amortization of unearned revenue, primarily as a result of our annual review of assumptions that are used in the determination of the amount of amortization recognized. These collective changes in amortization resulted in a \$720 million benefit, partially offsetting the declines in operating earnings available to common shareholders discussed above.

A portion of the decline in operating earnings available to common shareholders was caused by a \$200 million reduction in the results of our closed block of business, a specific group of participating life policies that were segregated in connection with the demutualization of MLIC. Until early 2009, the operating earnings of the closed block did not have a full impact on operating earnings as the operating earnings or loss was partially offset by a change in the policyholder dividend obligation, a liability established at the time of demutualization. However, in early 2009 the policyholder dividend obligation was depleted and, as a result, the total operating earnings or loss related to the closed block for the year ended December 31, 2009 was, and in the future may be a component of operating earnings.

Business growth, from the majority of our businesses, along with net favorable mortality experience, had a positive impact on operating earnings available to common shareholders. These impacts were somewhat dampened by higher benefit utilization in our dental business and mixed claim activity in our Auto & Home segment. In addition, our forward and reverse residential mortgage platform acquisitions in late 2008 benefited Banking, Corporate & Other's 2009 results.

Insurance Products

	Years Ended December 31,		Change	% Change
	2009	2008		
		(In millions)		
Operating Revenues				
Premiums	\$ 17,168	\$ 16,402	\$ 766	4.7%
Universal life and investment-type product policy fees	2,281	2,171	110	5.1%
Net investment income	5,614	5,787	(173)	(3.0)%
Other revenues	779	819	(40)	(4.9)%
Total operating revenues	<u>25,842</u>	<u>25,179</u>	<u>663</u>	2.6%
Operating Expenses				
Policyholder benefits and dividends	19,111	18,183	928	5.1%
Interest credited to policyholder account balances	952	930	22	2.4%
Capitalization of DAC	(873)	(849)	(24)	(2.8)%
Amortization of DAC and VOBA	725	743	(18)	(2.4)%
Interest expense on debt	6	5	1	20.0%
Other expenses	4,206	4,196	10	0.2%
Total operating expenses	<u>24,127</u>	<u>23,208</u>	<u>919</u>	4.0%
Provision for income tax expense (benefit)	<u>573</u>	<u>661</u>	<u>(88)</u>	(13.3)%
Operating earnings	<u>\$ 1,142</u>	<u>\$ 1,310</u>	<u>\$ (168)</u>	(12.8)%

Unfavorable market conditions, which continued through 2009, provided a challenging business environment for our Insurance Products segment. This resulted in lower net investment income and an increase in market sensitive expenses, primarily pension and postretirement benefit costs. We also experienced higher utilization of dental benefits along with a lower number of recoveries in our disability business. Higher levels of unemployment continued to impact certain group businesses as a decrease in covered payrolls reduced growth. However, revenue growth remained solid in all of our businesses. Revenue growth in our dental and individual life businesses reflected strong sales and renewals.

The significant components of the \$168 million decline in operating earnings were the aforementioned decline in net investment income, especially in the closed block business, partially offset by an increase in the amortization of unearned revenue, the impact of a reduction in dividends to certain policyholders and favorable mortality in the individual life business.

Until early 2009, the earnings of the closed block did not have a full impact on operating earnings as the earnings or loss was partially offset by a change in the policyholder dividend obligation. However, in early 2009 the policyholder dividend obligation was depleted and, as a result, the total operating earnings or loss related to the closed block for the year ended December 31, 2009 was, and in the future may be, a component of operating earnings. This resulted in a \$200 million decline in operating earnings in 2009.

The decrease in net investment income of \$112 million was primarily due to a \$317 million decrease from lower yields, partially offset by a \$205 million increase from growth in average invested assets. Yields were adversely impacted by the severe downturn in the global financial markets, which primarily impacted other invested assets, real estate joint ventures and fixed maturity securities. In addition, income from our securities lending program decreased primarily due to the smaller size of the program in 2009. The growth in the average invested asset base was primarily from an increase in net flows from our individual life, non-medical health, and group life businesses. The moderate recovery in

equity markets in 2009 led to improved yields on other limited partnership interests, which partially offset the overall reduction in yields. To manage the needs of our intermediate to longer-term liabilities, our portfolio consists primarily of investment grade corporate fixed maturity securities, structured finance securities (comprised of mortgage and asset-backed securities), mortgage loans, and U.S. Treasury, agency and government guaranteed fixed maturity securities and, to a lesser extent, certain other invested asset classes including real estate joint ventures and other invested assets to provide additional diversification and opportunity for long-term yield enhancement.

Other expenses were essentially flat despite an increase of \$137 million from the impact of market conditions on certain expenses, primarily pension and postretirement benefit costs. This increase was partially offset by a decrease of \$85 million, predominantly from declines in information technology, travel, and professional services, including the positive impact of our enterprise-wide cost reduction and revenue enhancement initiative. A further reduction of expenses was achieved through a decrease in variable expenses, such as commissions and premium taxes of \$46 million, a portion of which is offset by DAC capitalization.

The aforementioned declines in operating earnings were partially offset by the favorable impact of a \$63 million decrease in policyholder dividends in the traditional life business, the result of a dividend scale reduction in the fourth quarter of 2009. In addition, favorable mortality in the individual life business was partially offset by higher benefit utilization in the dental business during 2009, reflecting the negative employment trends in the marketplace. The net impact of these two items benefited operating earnings by \$36 million. The 2009 results were also favorably impacted by our review of assumptions used to determine estimated gross profits and margins, which in turn are factors in determining the amortization for DAC and unearned revenue. This review resulted in an unlocking event related to unearned revenue and, coupled with the impact from the prior year's review, generated an increase in operating earnings of \$82 million. This increase was recorded in universal life and investment-type product policy fees. Partially offsetting these increases was the impact of lower separate account balances, which resulted in lower fee income of \$25 million.

DAC amortization reflects lower current year amortization of \$108 million, stemming from the impact of the improvement in the financial markets in 2009, which increased our expected future gross profits, as well as lower current year gross margins in the closed block. This decrease was partially offset by the net impact of refinements in both the prior and current years of \$98 million, the majority of which was recorded in the prior year as a result of the 2008 review of certain DAC related assumptions.

Retirement Products

	Years Ended December 31,		Change	% Change
	2009	2008 (In millions)		
Operating Revenues				
Premiums	\$ 920	\$ 696	\$ 224	32.2%
Universal life and investment-type product policy fees	1,712	1,870	(158)	(8.4)%
Net investment income	3,098	2,624	474	18.1%
Other revenues	173	169	4	2.4%
Total operating revenues	<u>5,903</u>	<u>5,359</u>	<u>544</u>	10.2%
Operating Expenses				
Policyholder benefits and dividends	1,950	1,271	679	53.4%
Interest credited to policyholder account balances	1,688	1,338	350	26.2%
Capitalization of DAC	(1,067)	(980)	(87)	(8.9)%
Amortization of DAC and VOBA	424	1,356	(932)	(68.7)%
Interest expense on debt	—	2	(2)	(100.0)%
Other expenses	2,433	2,101	332	15.8%
Total operating expenses	<u>5,428</u>	<u>5,088</u>	<u>340</u>	6.7%
Provision for income tax expense (benefit)	167	91	76	83.5%
Operating earnings	<u>\$ 308</u>	<u>\$ 180</u>	<u>\$ 128</u>	71.1%

In 2009, Retirement Products benefited from a flight to quality, which contributed to a 10% improvement in combined sales of our fixed and variable products and a 28% reduction in surrenders and withdrawals. Our variable annuity sales have outpaced the industry, increasing our market share. Fixed annuity sales benefited from enhanced marketing on our income annuity with life contingency products, which increased our premium revenues by \$224 million, or 32%, before income taxes. In the annuity business, the movement in premiums is almost entirely offset by the related change in policyholder benefits, as the insurance liability that we establish at the time we assume the risk under these contracts is typically equivalent to the premium earned less the amount of acquisition expenses. Our average PAB grew by \$7.2 billion in 2009, primarily due to an increase in sales of fixed annuity products and more customers electing the fixed option on variable annuity sales. This has a favorable impact on earnings by increasing net investment income, which is somewhat offset by higher interest credited expense. Unfavorable market conditions resulted in poor investment performance, which outweighed the impact of higher variable annuity sales on our separate account balances causing the average separate account balance to remain lower than the previous year. This resulted in lower policy fees and other revenues which are based on daily asset balances in the policyholder separate accounts.

The improvement in the financial markets was the primary driver of the \$128 million increase in operating earnings, with the largest impact resulting in a decrease in DAC, VOBA and DSI amortization of \$655 million. The 2008 results reflected increased, or accelerated, amortization primarily stemming from a decline in the market value of our separate account balances. A factor that determines the amount of amortization is expected future earnings, which in the annuity business are derived, in part, from fees earned on separate account balances. The market value of our separate account balances declined significantly in 2008, resulting in a decrease in the expected future gross profits, triggering an acceleration of amortization in 2008. Beginning in the second quarter of 2009, the market conditions began to improve and the market value of our separate account balances began to increase, resulting in an increase in the expected future gross profits and a corresponding lower level of amortization in 2009.

Also contributing to the increase in operating earnings was an increase in net investment income of \$308 million, which was primarily due to a \$286 million increase from growth in average invested assets and a \$22 million increase in yields. The increase in average invested assets was due to increased cash flows from the sales of fixed annuity products and more customers electing the fixed option on variable annuity sales, which were reinvested primarily in fixed maturity securities, other invested assets and mortgage loans. The increase in yields was due to moderate improvement in the equity markets in 2009 which led to an increase in yields principally for other limited partnership interests and certain other invested assets, which was partially offset by a decrease in yields on real estate joint ventures, reflecting the severe downturn in the global financial markets. To manage the needs of our intermediate to longer-term liabilities, our portfolio consists primarily of investment grade corporate fixed maturity securities, structured finance securities, mortgage loans and U.S. Treasury, agency and government guaranteed fixed maturity securities and, to a lesser extent, certain other invested asset classes, including real estate joint ventures in order to provide additional diversification and opportunity for long-term yield enhancement. As is typically the case with fixed annuity products, higher net investment income was somewhat offset by higher interest credited expense. Growth in our fixed annuity policyholder account balances increased interest credited expense by \$186 million in 2009 and higher average crediting rates on fixed annuities increased interest credited expense by \$27 million.

Operating earnings were negatively impacted by \$348 million of operating losses related to the hedging programs for variable annuity minimum death and income benefit guarantees, which are not embedded derivatives, partially offset by a decrease in the liability established for these variable annuity guarantees. The various hedging strategies in place to offset the risk associated with these variable annuity guarantee benefits were more sensitive to market movements than the liability for the guaranteed benefit. Market volatility, improvements in the equity markets, and higher interest rates produced operating losses on these hedging strategies in the current year. Our hedging strategies, which are a key part of our risk management, performed as anticipated. The decrease in annuity guarantee benefit liabilities was due to the improvement in the equity markets, higher interest rates and the annual unlocking of future market expectations.

Other expenses increased by \$216 million primarily due to an increase of \$123 million from the impact of market conditions on certain expenses. These expenses are largely comprised of reinsurance costs, pension and postretirement benefit expenses, and letter of credit fees. In addition, variable expenses, such as commissions and premium taxes, increased \$77 million, the majority of which have been offset by DAC capitalization. The positive impact of our enterprise-wide cost reduction and revenue enhancement initiative was reflected in lower travel, professional services and advertising expenses, but was more than offset by increases largely due to business growth.

Finally, policy fees and other revenues decreased by \$100 million, mainly due to lower average separate account balances in the current year versus prior year.

Corporate Benefit Funding

	Years Ended December 31,		Change	% Change
	2009	2008		
	(In millions)			
Operating Revenues				
Premiums	\$2,264	\$2,348	\$ (84)	(3.6)%
Universal life and investment-type product policy fees	176	227	(51)	(22.5)%
Net investment income	4,527	5,615	(1,088)	(19.4)%
Other revenues	<u>238</u>	<u>358</u>	<u>(120)</u>	<u>(33.5)%</u>
Total operating revenues	<u>7,205</u>	<u>8,548</u>	<u>(1,343)</u>	<u>(15.7)%</u>
Operating Expenses				
Policyholder benefits and dividends	4,245	4,398	(153)	(3.5)%
Interest credited to policyholder account balances	1,632	2,297	(665)	(29.0)%
Capitalization of DAC	(14)	(18)	4	22.2%
Amortization of DAC and VOBA	15	29	(14)	(48.3)%
Interest expense on debt	3	2	1	50.0%
Other expenses	<u>456</u>	<u>440</u>	<u>16</u>	<u>3.6%</u>
Total operating expenses	<u>6,337</u>	<u>7,148</u>	<u>(811)</u>	<u>(11.3)%</u>
Provision for income tax expense (benefit)	<u>288</u>	<u>474</u>	<u>(186)</u>	<u>(39.2)%</u>
Operating earnings	<u>\$ 580</u>	<u>\$ 926</u>	<u>\$ (346)</u>	<u>(37.4)%</u>

Corporate Benefit Funding benefited in certain markets in 2009 as a flight to quality helped drive our increase in market share, especially in the structured settlement business, where we experienced a 53% increase in premiums. Our pension closeout business in the U.K. continues to expand and experienced premium growth during 2009 of almost \$400 million, or 105% before income taxes. However, this growth was more than offset by a decline in our domestic pension closeout business driven by unfavorable market conditions and regulatory changes. A combination of poor equity returns and lower interest rates have contributed to pension plans being under funded, which reduces our customers' flexibility to engage in transactions such as pension closeouts. Our customers' plans funded status may be affected by a variety of factors, including the ongoing phased implementation of the Pension Protection Act of 2006, a comprehensive reform of defined benefit and defined contribution plan rules. For each of these businesses, the movement in premiums is almost entirely offset by the related change in policyholder benefits. The insurance liability that is established at the time we assume the risk under these contracts is typically equivalent to the premium earned.

Market conditions also contributed to a lower demand for several of our investment-type products. The decrease in sales of these investment-type products is not necessarily evident in our results of operations as the transactions related to these products are recorded through the balance sheet. Our funding agreement products, primarily the LIBOR based contracts, experienced the most significant impact from the volatile market conditions. As companies seek greater liquidity, investment managers are refraining from repurchasing the contracts

when they mature and are opting for more liquid investments. In addition, unfavorable market conditions continued to impact the demand for global guaranteed interest contracts, a type of funding agreement.

Policyholder account balances for our investment-type products were down by approximately \$10 billion during 2009, as issuances were more than offset by scheduled maturities. However, due to the timing of issuances and maturities, the average policyholder account balances and liabilities increased from 2008 to 2009. The impact of the decrease in policyholder account balances resulted in lower net investment income, which was somewhat offset by lower interest credited expense.

The primary driver of the \$346 million decrease in operating earnings was lower net investment income of \$707 million reflecting a \$682 million decrease from lower yields and a \$25 million increase due to growth in average invested assets. Yields were adversely impacted by the severe downturn in the global financial markets which impacted real estate joint ventures, fixed maturity securities, other invested assets and mortgage loans. In addition, income from our securities lending program decreased, primarily due to the smaller size of the program during the year. To manage the needs of our longer-term liabilities, our portfolio consists primarily of investment grade corporate fixed maturity securities, mortgage loans, U.S. Treasury, agency and government guaranteed securities and, to a lesser extent, certain other invested asset classes including real estate joint ventures in order to provide additional diversification and opportunity for long-term yield enhancement. For our shorter-term obligations, we invest primarily in structured finance securities, mortgage loans and investment grade corporate fixed maturity securities. The yields on these investments have moved consistent with the underlying market indices, primarily LIBOR and Treasury, on which they are based. The growth in the average invested asset base is consistent with the increase in the average policyholder account balances and liabilities.

As many of our products are interest spread-based, the lower net investment income was somewhat offset by lower net interest credited expense of \$380 million. The decrease in interest credited expense is attributed to \$431 million from lower crediting rates. Crediting rates have moved consistent with the underlying market indices, primarily LIBOR, on which they are based. The increase in the average policyholder account balances resulted in a \$51 million increase in interest credited expense.

The year over year decline in operating earnings was also due in part to lower other revenues as the prior year benefited by \$44 million in fees for the cancellation of a bank owned life insurance stable value wrap policy combined with the surrender of a global guaranteed interest contract. In addition, a refinement to a reinsurance recoverable in the small business record keeping line of business in the latter part of 2009 also contributed \$20 million to the decrease in operating earnings.

Current year results benefited from favorable liability refinements as compared to unfavorable liability refinements in 2008, as well as improved mortality experience in the current year, all in the pension closeouts business. These items improved 2009 operating earnings by approximately \$90 million. Other products generated mortality gains or losses; however, the net change did not have a material impact on our year over year results.

Although our other expenses only increased marginally and are not a significant driver of the decrease in operating earnings, the general themes associated with the increase are consistent with those factors discussed above in the discussion of our consolidated results of operations. Market conditions triggered an increase in our pension and postretirement benefit expenses of \$26 million. In addition, variable expenses, such as commissions and premium taxes, have increased \$20 million. These increases were partially offset by a decrease of \$36 million, primarily in information technology, travel and professional services expenses, all of which were largely due to our enterprise-wide cost reduction and revenue enhancement initiative.

Auto & Home

	Years Ended December 31,		Change	% Change
	2009	2008		
	(In millions)			
Operating Revenues				
Premiums	\$2,902	\$2,971	\$(69)	(2.3)%
Net investment income	180	186	(6)	(3.2)%
Other revenues	33	38	(5)	(13.2)%
Total operating revenues	<u>3,115</u>	<u>3,195</u>	<u>(80)</u>	(2.5)%
Operating Expenses				
Policyholder benefits and dividends	1,932	1,924	8	0.4%
Capitalization of DAC	(435)	(444)	9	2.0%
Amortization of DAC and VOBA	436	454	(18)	(4.0)%
Other expenses	764	794	(30)	(3.8)%
Total operating expenses	<u>2,697</u>	<u>2,728</u>	<u>(31)</u>	(1.1)%
Provision for income tax expense (benefit)	96	104	(8)	(7.7)%
Operating earnings	<u>\$ 322</u>	<u>\$ 363</u>	<u>\$(41)</u>	(11.3)%

Auto & Home was negatively impacted in 2009 by a declining housing market, the deterioration of the new auto sales market and the continuation of credit availability issues, all of which contributed to a decrease in insured exposures in 2009. Average premiums per policy increased slightly for our homeowners' policies but decreased for auto policies, primarily as a result of a business shift in insured exposures by state. In particular, we experienced a large decrease in earned exposures in Massachusetts, whose market was impacted by a regulatory change, which resulted in a marked increase in competition.

A return to more normal weather conditions in 2009 resulted in fewer, and less severe, catastrophe events than in 2008. This was more than offset by an increase in both non-catastrophe claim frequencies and non-catastrophe claim severities in 2009.

Mixed claim experience and the impact of lower exposures were the primary drivers of the \$41 million decrease in operating earnings. While we had a \$90 million decrease in catastrophe-related losses compared to the prior year, we also recorded \$68 million less of a benefit in 2009 from favorable development of prior year non-catastrophe losses. Current year claim costs rose primarily as a result of a \$29 million

increase in claim frequency from both our auto and homeowners products. In addition, we had a \$15 million net increase in claim severity, stemming from higher severity in our auto line of business that was partially offset by lower severity in our homeowners line of business. In 2009, we experienced a decline in insured exposures, which contributed approximately \$16 million to the decrease in operating earnings. While this decrease in exposures had a positive impact on the amount of claims, it was more than offset by the negative impact on premiums. The decrease in exposures is largely attributable to slightly higher non-renewal rates, partially offset by greater sales of new policies. Also contributing to the decline in earnings was a decrease of \$9 million in the average premium per policy, which is primarily due to a shift in earned exposures to lower average premium states and an increase of \$10 million in loss adjustment expenses, primarily related to a decrease in unallocated loss adjusting expense liabilities at the end of 2008.

The impact of the items discussed above can be seen in the unfavorable change in the combined ratio, excluding catastrophes, to 88.9% in 2009 from 83.1% in 2008 and the unfavorable change in the combined ratio, including catastrophes, to 92.3% in 2009 from 91.2% in 2008.

A \$25 million decrease in other expenses, including the net change in DAC, partially offset the declines in operating earnings discussed above. This improvement resulted from decreases in sales-related expenses and from minor fluctuations in a number of expense categories, a portion of which is due to our enterprise-wide cost reduction and revenue enhancement initiative.

Also contributing to the decrease in operating earnings was a decline in net investment income of \$4 million which was primarily due to a \$9 million decrease from a decline in average invested assets, partially offset by an increase of \$5 million due to improved yields.

International

	Years Ended December 31,		Change	% Change
	2009	2008		
	(In millions)			
Operating Revenues				
Premiums	\$3,187	\$3,470	\$(283)	(8.2)%
Universal life and investment-type product policy fees	1,061	1,095	(34)	(3.1)%
Net investment income	1,193	1,180	13	1.1%
Other revenues	14	18	(4)	(22.2)%
Total operating revenues	<u>5,455</u>	<u>5,763</u>	<u>(308)</u>	(5.3)%
Operating Expenses				
Policyholder benefits and dividends	2,660	3,185	(525)	(16.5)%
Interest credited to policyholder account balances	581	171	410	239.8%
Capitalization of DAC	(630)	(798)	168	21.1%
Amortization of DAC and VOBA	415	381	34	8.9%
Interest expense on debt	8	9	(1)	(11.1)%
Other expenses	<u>1,797</u>	<u>2,079</u>	<u>(282)</u>	(13.6)%
Total operating expenses	<u>4,831</u>	<u>5,027</u>	<u>(196)</u>	(3.9)%
Provision for income tax expense (benefit)	161	257	(96)	(37.4)%
Operating earnings	<u>\$ 463</u>	<u>\$ 479</u>	<u>\$ (16)</u>	(3.3)%

An improvement in the global financial markets contributed to a recovery of sales in the majority of our International regions and resulted in improved investment performance in some regions during the second half of 2009. Sales in Asia Pacific were down primarily from a decrease in variable annuity sales in Japan, primarily as a result of pricing actions we took during the latter half of 2009. This decline was somewhat offset by growth in South Korea's fixed annuities product and an increase of variable universal life sales, which are indications that markets are beginning to recover. We experienced growth in the pension, group life, and medical businesses of our Latin America region, specifically in Mexico. Our operations in Europe and the Middle East continue to have strong growth in the European variable annuity business.

The reduction in operating earnings includes the adverse impact of changes in foreign currency exchange rates in 2009 as the U.S. dollar strengthened against the various foreign currencies. This decreased operating earnings by \$99 million in 2009 relative to 2008. Excluding the impact of changes in foreign currency exchange rates, operating earnings increased \$83 million, or 22%, from the prior year. This increase was primarily driven by higher operating earnings of \$184 million in our Asia Pacific region, while operating earnings from our Latin America and Europe and Middle East decreased by \$83 million and \$18 million, respectively.

Asia Pacific. Improving financial market conditions was the primary driver of the increase in operating earnings. net investment income in the region increased by \$422 million due to an increase of \$278 million from improved yields on our investment portfolio, \$111 million from the change in results of operating joint ventures, and \$33 million from an increase in average invested assets. The increase in yields was primarily due to higher income of \$277 million on the trading and other securities portfolio, stemming from equity markets experiencing some recovery in 2009. As our trading and other securities portfolio backs unit-linked policyholder liabilities, this increase in income was entirely offset by a corresponding increase in interest credited expense. The income of the Japan joint venture improved by \$103 million due to favorable investment results and lower amortization of DAC and VOBA. The decrease in DAC and VOBA amortization was primarily due to an increase in the market value of the joint venture's separate account balances, which is directly tied to the improving financial markets. A factor that determines the amount of DAC and VOBA amortization is expected future fees earned on separate account balances. Since the market value of separate account balances have increased, it is expected that future earnings on this block of business will be higher than previously anticipated. As a result, the amortization of DAC and VOBA was less in the current year.

Operating earnings in this region also benefited from higher surrender charges of \$16 million. Difficult economic conditions in South Korea during the first half of the year resulted in a higher level of surrenders. Growth in our Japan reinsurance business and an increase in reinsurance rates contributed \$21 million to the increase in operating earnings. In addition, the favorable impact of a reduction in the liability for our variable annuity guarantees contributed \$22 million to operating earnings. The change in the liability was primarily due to an increase in separate account balances in the Japan joint venture. These liabilities are accrued over the life of the contract in proportion to actual and

future expected policy assessments based on the level of guaranteed minimum benefits generated using multiple scenarios of separate account returns. The scenarios use best estimate assumptions consistent with those used to amortize DAC. Because separate account balances have had positive returns relative to the prior year, current estimates of future benefits are lower than that previously projected which resulted in a decrease in this liability in the current period. Partially offsetting these increases, higher DAC amortization of \$49 million resulted from business growth and favorable investment results.

Latin America. The decrease in operating earnings was primarily driven by lower net investment income. Net investment income decreased by \$297 million due to a decrease of \$383 million from lower yields, partially offset by an increase of \$86 million due to an increase in average invested assets. The decrease in yields was due, in part, to the impact of changes in assumptions for measuring the effects of inflation on certain inflation-indexed fixed maturity securities. This decrease was partially offset by a reduction of \$221 million in the related insurance liability primarily due to lower inflation. The increase in net investment income attributable to an increase in average invested assets was primarily due to business growth and, as such, was largely offset by increases in policyholder benefits and interest credited expense.

Higher claims experience in Mexico resulted in a \$45 million decline in operating earnings. The nationalization and reform of the pension business in Argentina impacted both years earnings, resulting in a net \$36 million decline in operating earnings. In addition, operating earnings decreased due to a net income tax increase of \$8 million in Mexico, resulting from a change in assumption regarding the repatriation of earnings, partially offset by the favorable impact of a lower effective tax rate in 2009.

Partially offsetting these decreases in operating earnings was the combination of growth in Mexico's individual and institutional businesses and higher premium rates in its institutional business, which increased operating earnings by \$51 million. Pesification in Argentina impacted both the current year and prior year earnings, resulting in a net \$73 million increase in operating earnings. This benefit was largely due to a reassessment of our approach in managing existing and potential future claims related to certain social security pension annuity contract holders in Argentina resulting in a liability release. Lower expenses of \$8 million resulted primarily from the impact of operational efficiencies achieved through our enterprise-wide cost reduction and revenue enhancement initiative.

Europe and Middle East. The impact of foreign currency transaction gains and a tax benefit, both of which occurred in the prior year, contributed \$12 million to the decline in operating earnings. Our investment of \$9 million in our distribution capability and growth initiatives in 2009 also reduced operating earnings. There was an increase in net investment income of \$76 million, which was due to an increase of \$65 million from an improvement in yields and \$11 million from an increase in average invested assets. The increase in yields was primarily due to favorable results on the trading and other securities portfolio, stemming from the equity markets experiencing some recovery in 2009. As our trading and other securities portfolio backs unit-linked policyholder liabilities, the trading and other securities portfolio results were entirely offset by a corresponding increase in interest credited expense. The increase in net investment income attributable to an increase in average invested assets was primarily due to business growth and was largely offset by increases in policyholder benefits and interest credited expense, also due to business growth.

Banking, Corporate & Other

	Years Ended December 31,		Change	% Change
	2009	2008		
	(In millions)			
Operating Revenues				
Premiums	\$ 19	\$ 27	\$ (8)	(29.6)%
Net investment income	477	808	(331)	(41.0)%
Other revenues	1,092	184	908	493.5%
Total operating revenues	<u>1,588</u>	<u>1,019</u>	<u>569</u>	55.8%
Operating Expenses				
Policyholder benefits and dividends	4	46	(42)	(91.3)%
Interest credited to policyholder account balances	—	7	(7)	(100.0)%
Interest credited to bank deposits	163	166	(3)	(1.8)%
Capitalization of DAC	—	(3)	3	100.0%
Amortization of DAC and VOBA	3	5	(2)	(40.0)%
Interest expense on debt	1,027	1,033	(6)	(0.6)%
Other expenses	1,336	699	637	91.1%
Total operating expenses	<u>2,533</u>	<u>1,953</u>	<u>580</u>	29.7%
Provision for income tax expense (benefit)	<u>(617)</u>	<u>(495)</u>	<u>(122)</u>	(24.6)%
Operating earnings	(328)	(439)	111	25.3%
Less: Preferred stock dividends	122	125	(3)	(2.4)%
Operating earnings available to common shareholders	<u>\$ (450)</u>	<u>\$ (564)</u>	<u>\$ 114</u>	20.2%

Banking, Corporate & Other recognized the full year impact of our forward and reverse residential mortgage platform acquisitions, a strong residential mortgage refinance market, healthy growth in the reverse mortgage arena, and a favorable interest spread environment. Our forward and reverse residential mortgage production of \$37.4 billion in 2009 was up 484% compared to 2008 production. The increase in mortgage production drove higher investments in residential mortgage loans held-for-sale and MSRs. At December 31, 2009, our residential mortgage loans servicing portfolio was \$64.1 billion comprised of agency (FNMA, FHLMC, and GNMA) portfolios. Transaction and time deposits, which provide a relatively stable source of funding and liquidity and are used to fund loans and fixed income securities purchases, grew 48% in 2009 to \$10.2 billion. Borrowings decreased 10% in 2009 to \$2.4 billion. During 2009, we participated in the Federal Reserve Bank of New York Term Auction Facility, which provided short term liquidity with low funding costs.

In response to the economic crisis and unusual financial market events that occurred in 2008 and continued into 2009, we decided to utilize excess debt capacity. The Holding Company completed three debt issuances in 2009. The Holding Company issued \$397 million of floating rate senior notes in March 2009, \$1.3 billion of senior notes in May 2009, and \$500 million of junior subordinated debt securities in July 2009. In February 2009, in connection with the initial settlement of the stock purchase contracts issued as part of the common equity units sold in June 2005, the Holding

Company issued common stock for \$1.0 billion. The proceeds from these equity and debt issuances were used for general corporate purposes and have resulted in increased investments and cash and cash equivalents held within Banking, Corporate & Other.

Operating earnings available to common shareholders improved by \$114 million, of which \$254 million was due to MetLife Bank and its acquisitions of a residential mortgage origination and servicing business and a reverse mortgage business, both during 2008. Excluding the impact of MetLife Bank, our operating earnings available to common shareholders decreased \$140 million, primarily due to lower net investment income, partially offset by the impact of a lower effective tax rate. The lower effective tax rate provided an increased benefit of \$139 million from the prior year. This benefit was the result of a partial settlement of certain prior year tax audit issues and increased utilization of tax preferred investments, which provide tax credits and deductions.

Excluding a \$68 million increase from MetLife Bank, net investment income decreased \$283 million, which was primarily due a decrease of \$287 million due to lower yields, partially offset by an increase of \$4 million due to an increase in average invested assets. Consistent with the consolidated results of operations discussion above, yields were adversely impacted by the severe downturn in the global financial markets, which primarily impacted fixed maturity securities and real estate joint ventures. The increased average invested asset base was due to cash flows from debt issuances during 2009. Our investments primarily include structured finance securities, investment grade corporate fixed maturity securities, U.S. Treasury, agency and government guaranteed fixed maturity securities and mortgage loans. In addition, our investment portfolio includes the excess capital not allocated to the segments. Accordingly, it includes a higher allocation of certain other invested asset classes to provide additional diversification and opportunity for long-term yield enhancement including leveraged leases, other limited partnership interests, real estate, real estate joint ventures and equity securities.

After excluding the impact of a \$394 million increase from MetLife Bank, other expenses increased by \$20 million. Deferred compensation costs, which are tied to equity market performance, were higher due to a significant market rebound. We also had an increase in costs associated with the implementation of our enterprise-wide cost reduction and revenue enhancement initiative. These increases were partially offset by lower postemployment related costs and corporate-related expenses, specifically legal costs. Legal costs were lower largely due to the prior year commutation of asbestos policies. In addition, interest expense declined slightly as a result of rate reductions on variable rate collateral financing arrangements offset by debt issuances in 2009 and 2008.

Effects of Inflation

The Company does not believe that inflation has had a material effect on its consolidated results of operations, except insofar as inflation may affect interest rates.

Inflation in the U.S. has remained contained and been in a general downward trend for an extended period. However, in light of recent and ongoing aggressive fiscal and monetary stimulus measures by the U.S. federal government and foreign governments, it is possible that inflation could increase in the future. Globally, inflation trends can vary by region and between developed and emerging markets. The Japanese economy, to which we face increased exposure as a result of the Acquisition, continues to experience low nominal growth and a deflationary environment. As the global economy improves, inflation trends are increasing in other regions, particularly in emerging markets like China and India. In the more developed Eurozone countries, inflation rates, while not as high, have trended upward at a greater pace than in the U.S.

An increase in inflation could affect our business in several ways. During inflationary periods, the value of fixed income investments falls which could increase realized and unrealized losses. Inflation also increases expenses for labor and other materials, potentially putting pressure on profitability if such costs can not be passed through in our product prices. Inflation could also lead to increased costs for losses and loss adjustment expenses in certain of our businesses, which could require us to adjust our pricing to reflect our expectations for future inflation. Prolonged and elevated inflation could adversely affect the financial markets and the economy generally, and dispelling it may require governments to pursue a restrictive fiscal and monetary policy, which could constrain overall economic activity, inhibit revenue growth and reduce the number of attractive investment opportunities.

Investments

Investment Risks. The Company's primary investment objective is to optimize, net of income tax, risk-adjusted investment income and risk-adjusted total return while ensuring that assets and liabilities are managed on a cash flow and duration basis. The Company is exposed to four primary sources of investment risk:

- credit risk, relating to the uncertainty associated with the continued ability of a given obligor to make timely payments of principal and interest;
- interest rate risk, relating to the market price and cash flow variability associated with changes in market interest rates;
- liquidity risk, relating to the diminished ability to sell certain investments in times of strained market conditions; and
- market valuation risk, relating to the variability in the estimated fair value of investments associated with changes in market factors such as credit spreads.

The Company manages risk through in-house fundamental analysis of the underlying obligors, issuers, transaction structures and real estate properties. The Company also manages credit risk, market valuation risk and liquidity risk through industry and issuer diversification and asset allocation. For real estate and agricultural assets, the Company manages credit risk and market valuation risk through geographic, property type and product type diversification and asset allocation. The Company manages interest rate risk as part of its asset and liability management strategies; product design, such as the use of market value adjustment features and surrender charges; and proactive monitoring and management of certain non-guaranteed elements of its products, such as the resetting of credited interest and dividend rates for policies that permit such adjustments. The Company also uses certain derivative instruments in the management of credit, interest rate, currency and equity market risks.

Current Environment. The global economy and markets are now recovering from a period of significant stress that began in the second half of 2007 and substantially increased through the first quarter of 2009. This disruption adversely affected the financial services industry, in particular. The U.S. economy entered a recession in late 2007. This recession ended in mid-2009, but the recovery from the recession has been below historic averages and the unemployment rate is expected to remain high for some time. In addition, inflation has fallen over the last several years and is expected to remain at low levels for some time. Some economists believe that some level of disinflation and deflation risk remains in the U.S. economy.

Although the disruption in the global financial markets has moderated, not all such markets are functioning normally, and some remain reliant upon government intervention and liquidity. The global recession and disruption of the financial markets has also led to concerns over capital markets access and the solvency of certain European Union member states, including Portugal, Ireland, Italy, Greece and Spain. The

Japanese economy, to which we face increased exposure to as a result of the Acquisition, continues to experience low nominal growth, a deflationary environment, and weak consumer spending. See "— Industry Trends." See also "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Concentrations of Credit Risk (Fixed Maturity Securities) — Summary" in Note 3 of the Notes to Consolidated Financial Statements for information about exposure to sovereign fixed maturity securities of Portugal, Ireland, Italy, Greece and Spain.

During the year ended December 31, 2010, the net unrealized loss position on fixed maturity and equity securities improved from a net unrealized loss of \$2.2 billion at December 31, 2009 to a net unrealized gain of \$7.3 billion at December 31, 2010, as a result of a decrease in interest rates, and to a lesser extent, a decrease in credit spreads.

Investment Outlook. Recovering private equity markets and stabilizing credit and real estate markets during 2010 had a positive impact on returns and net investment income on private equity funds, hedge funds and real estate funds, which are included within other limited partnership interests and real estate and real estate joint venture portfolios. Although the disruption in the global financial markets has moderated, if there is a resumption of significant disruption, it could adversely impact returns and net investment income on these alternative investment classes. Net cash flows arising from our business and our investment portfolio will be reinvested in a prudent manner and according to our ALM discipline in appropriate assets over time. We will maintain a sufficient level of liquidity to meet business needs. Net investment income may be adversely affected if excess liquidity is required over an extended period of time to meet changing business needs.

Composition of Investment Portfolio and Investment Portfolio Results

The following yield table presents the investment income, investment portfolio gains (losses), annualized yields on average ending assets and ending carrying value for each of the asset classes within the Company's investment portfolio, as well as investment income and investment portfolio gains (losses) for the investment portfolio as a whole. The yield table also presents gains (losses) on derivative instruments which are used to manage risk for certain invested assets and certain insurance liabilities:

	At and for the Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Fixed Maturity Securities:			
Yield(1)	5.53%	5.77%	6.40%
Investment income(2), (3), (4)	\$ 12,650	\$ 11,899	\$ 12,403
Investment gains (losses) (3)	\$ (255)	\$ (1,663)	\$ (1,953)
Ending carrying value(2), (3)	\$327,878	\$230,026	\$189,197
Mortgage Loans:			
Yield (1)	5.51%	5.38%	6.08%
Investment income(3), (4)	\$ 2,823	\$ 2,735	\$ 2,774
Investment gains (losses)(3)	\$ 22	\$ (442)	\$ (136)
Ending carrying value(3)	\$ 55,536	\$ 50,909	\$ 51,364
Real Estate and Real Estate Joint Ventures:			
Yield(1)	1.10%	(7.47)%	2.98%
Investment income	\$ 77	\$ (541)	\$ 217
Investment gains (losses)	\$ (40)	\$ (156)	\$ (9)
Ending carrying value	\$ 8,030	\$ 6,896	\$ 7,586
Policy Loans:			
Yield(1)	6.37%	6.54%	6.22%
Investment income	\$ 657	\$ 648	\$ 601
Ending carrying value	\$ 11,914	\$ 10,061	\$ 9,802
Equity Securities:			
Yield(1)	4.39%	5.12%	5.25%
Investment income	\$ 128	\$ 175	\$ 249
Investment gains (losses)	\$ 104	\$ (399)	\$ (253)
Ending carrying value	\$ 3,606	\$ 3,084	\$ 3,197
Other Limited Partnership Interests:			
Yield(1)	14.99%	3.22%	(2.77)%
Investment income	\$ 879	\$ 173	\$ (170)
Investment gains (losses)	\$ (18)	\$ (356)	\$ (140)
Ending carrying value	\$ 6,416	\$ 5,508	\$ 6,039
Cash and Short-Term Investments:			
Yield(1)	0.46%	0.44%	1.62%
Investment income	\$ 81	\$ 94	\$ 307
Investment gains (losses)	\$ 2	\$ 6	\$ 3
Ending carrying value(3)	\$ 22,394	\$ 18,486	\$ 38,085
Other Invested Assets:(5)			
Investment income	\$ 491	\$ 339	\$ 279
Investment gains (losses)	\$ (8)	\$ (32)	\$ 313
Ending carrying value	\$ 15,430	\$ 12,709	\$ 17,248

	At and for the Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Total Investments:			
Gross investment income yield(1)	5.29%	4.90%	5.68%
Investment fees and expenses yield	(0.14)	(0.14)	(0.16)
Investment Income Yield(3)	<u>5.15%</u>	<u>4.76%</u>	<u>5.52%</u>
Gross investment income	\$ 17,786	\$ 15,522	\$ 16,660
Investment fees and expenses	(465)	(433)	(460)
Investment Income(3), (6)	<u>\$ 17,321</u>	<u>\$ 15,089</u>	<u>\$ 16,200</u>
Ending Carrying Value(3)	<u>\$451,204</u>	<u>\$337,679</u>	<u>\$322,518</u>
Gross investment gains(3)	\$ 1,200	\$ 1,232	\$ 1,802
Gross investment losses(3)	(848)	(1,429)	(1,935)
Writedowns	(545)	(2,845)	(2,042)
Investment Portfolio Gains (Losses)(3), (6)	<u>\$ (193)</u>	<u>\$ (3,042)</u>	<u>\$ (2,175)</u>
Investment portfolio gains (losses) income tax (expense) benefit	53	1,121	795
Investment Portfolio Gains (Losses), Net of Income Tax	<u>\$ (140)</u>	<u>\$ (1,921)</u>	<u>\$ (1,380)</u>
Derivative Gains (Losses)(6)	<u>\$ (614)</u>	<u>\$ (5,106)</u>	<u>\$ 3,782</u>
Derivative gains (losses) income tax (expense) benefit	\$ 160	\$ 1,803	\$ (1,438)
Derivative Gains (Losses), Net of Income Tax	<u>\$ (454)</u>	<u>\$ (3,303)</u>	<u>\$ 2,344</u>

As described in the footnotes below, the yield table reflects certain differences from the presentation of invested assets, net investment income, net investment gains (losses) and net derivative gains (losses) as presented in the consolidated balance sheets and consolidated statements of operations, including the exclusion of contractholder-directed unit-linked investments classified within trading and other securities, as the contractholder, not the Company, directs the investment of the funds; and the exclusion of the effects of consolidating under GAAP certain VIEs that are consolidated securitization entities ("CSEs"). We believe this yield table presentation is consistent with how we measure our investment performance for management purposes enhances understanding.

- (1) Yields are based on average of quarterly average asset carrying values, excluding recognized and unrealized investment gains (losses), collateral received from counterparties associated with our securities lending program, the effects of consolidating under GAAP certain VIEs that are treated as CSEs and, effective October 1, 2010, contractholder-directed unit-linked investments. Yields also exclude investment income recognized on mortgage loans and securities held by CSEs and, effective October 1, 2010, contractholder-directed unit-linked investments.
- (2) Fixed maturity securities include \$594 million, \$2,384 million and \$946 million at estimated fair value of trading and other securities at December 31, 2010, 2009 and 2008, respectively. Fixed maturity securities include \$234 million, \$400 million and (\$193) million of investment income related to trading and other securities for the years ended December 31, 2010, 2009 and 2008, respectively.
- (3) (a) Fixed maturity securities ending carrying values as presented herein, exclude (i) contractholder-directed unit-linked investments — reported within trading and other securities of \$17,794 million, and (ii) securities held by CSEs that are consolidated under GAAP — reported within trading and other securities of \$201 million at December 31, 2010. Net investment income as presented herein, excludes investment income on contractholder-directed unit-linked investments — reported within trading and other securities effective October 1, 2010 as shown in footnote (6) to this yield table.
 (b) Ending carrying values, investment income and investment gains (losses) as presented herein, exclude the effects of consolidating under GAAP certain VIEs that are treated as CSEs. The adjustment to investment income and investment gains (losses) in the aggregate are as shown in footnote (6) to this yield table. The adjustments to ending carrying value, investment income and investment gains (losses) by invested asset class are presented below. Both the invested assets and long-term debt of the CSEs are accounted for under the FVO. The adjustment to investment gains (losses) presented below and in footnote (6) to this yield table includes the effects of remeasuring both the invested assets and long-term debt in accordance with the FVO.

At or for the Year Ended December 31, 2010

	As Reported in the Yield Table	Impact of Excluding Trading and Other Securities and CSEs (In millions)	Total — With all Trading and Other Securities and CSEs
Trading and Other Securities (included within Fixed Maturity Securities):			
Ending carrying value	\$ 594	\$17,995	\$ 18,589
Investment income	\$ 234	\$ 226	\$ 460
Investment gains (losses)	\$ —	\$ (30)	\$ (30)
Mortgage Loans:			
Ending carrying value	\$ 55,536	\$ 6,840	\$ 62,376
Investment income	\$ 2,823	\$ 396	\$ 3,219
Investment gains (losses)	\$ 22	\$ 36	\$ 58
Cash and Short-Term Investments:			
Ending carrying value	\$ 22,394	\$ 39	\$ 22,433
Total Investments:			
Ending carrying value	\$451,204	\$24,874	\$476,078

- (4) Investment income from fixed maturity securities and mortgage loans includes prepayment fees.
- (5) Other invested assets are principally comprised of freestanding derivatives with positive estimated fair values and leveraged leases. Freestanding derivatives with negative estimated fair values are included within other liabilities. However, the accruals of settlement payments in other liabilities are included in net investment income as shown in Note 4 of the Notes to the Consolidated Financial Statements. As yield is not considered a meaningful measure of performance for other invested assets, it has been excluded from the yield table.
- (6) Investment income, investment portfolio gains (losses) and derivative gains (losses) presented in this yield table vary from the most directly comparable measures presented in the GAAP consolidated statements of operations due to certain reclassifications affecting net investment income, net investment gains (losses), net derivative gains (losses), and interest credited to PABs and to exclude the effects of consolidating under GAAP certain VIEs that are treated as CSEs. Such reclassifications are presented in the tables below.

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Investment income — in the above yield table	\$17,321	\$15,089	\$16,200
Real estate discontinued operations — deduct from net investment income	10	(8)	(11)
Scheduled periodic settlement payments on derivatives not qualifying for hedge accounting — deduct from net investment income, add to net derivative gains (losses)	(208)	(88)	(5)
Equity method operating joint ventures — add to net investment income, deduct from net derivative gains (losses)	(130)	(156)	105
Net investment income on contractholder-directed unit-linked investments — reported within trading and other securities — add to net investment income	211	—	—
Incremental net investment income from CSEs— add to net investment income	411	—	—
Net investment income — GAAP consolidated statements of operations	<u>\$17,615</u>	<u>\$14,837</u>	<u>\$16,289</u>

	Years Ended December 31,		
	2010	2009	2008
	(in millions)		
Investment portfolio gains (losses) — in the above yield table	\$ (193)	\$ (3,042)	\$ (2,175)
Real estate discontinued operations — deduct from net investment gains (losses)	(14)	(8)	(8)
Investment gains (losses) related to CSEs — add to net investment gains (losses)	6	—	—
Purchased credit default swaps that offset losses incurred on certain fixed maturity securities — deduct from net investment gains (losses)	—	—	(183)
Other gains (losses) — add to net investment gains (losses)	(191)	144	268
Net investment gains (losses) — GAAP consolidated statements of operations	<u>\$ (392)</u>	<u>\$ (2,906)</u>	<u>\$ (2,098)</u>
Derivative gains (losses) — in the above yield table	\$ (614)	\$ (5,106)	\$ 3,782
Scheduled periodic settlement payments on derivatives not qualifying for hedge accounting — add to net derivative gains (losses), deduct from net investment income	208	88	5
Scheduled periodic settlement payments on derivatives not qualifying for hedge accounting — add to net derivative gains (losses), deduct from interest credited to PABs	11	(4)	45
Purchased credit default swaps that offset losses incurred on certain fixed maturity securities — add to net derivative gains (losses)	—	—	183
Equity method operating joint ventures — add to net investment income, deduct from net derivative gains (losses)	130	156	(105)
Net derivative gains (losses) — GAAP consolidated statements of operations	<u>\$ (265)</u>	<u>\$ (4,866)</u>	<u>\$ 3,910</u>

See " — Results of Operations — Year Ended December 31, 2010 compared with the Year Ended December 31, 2009 and Year Ended December 31, 2009 compared with the Year Ended December 31, 2008," for an analysis of the year over year changes in net investment income and net investment gains (losses) and net derivative gains (losses).

Fixed Maturity and Equity Securities Available-for-Sale

Fixed maturity securities, which consisted principally of publicly-traded and privately placed fixed maturity securities, were \$327.3 billion and \$227.6 billion, or 69% and 67% of total cash and invested assets at estimated fair value, at December 31, 2010 and 2009, respectively. Publicly-traded fixed maturity securities represented \$286.5 billion and \$191.4 billion, or 88% and 84% of total fixed maturity securities at estimated fair value, at December 31, 2010 and 2009, respectively. Privately placed fixed maturity securities represented \$40.8 billion and \$36.2 billion, or 12% and 16% of total fixed maturity securities at estimated fair value, at December 31, 2010 and 2009, respectively.

Equity securities, which consisted principally of publicly-traded and privately-held common and preferred stocks, including certain perpetual hybrid securities and mutual fund interests, were \$3.6 billion and \$3.1 billion, or 0.8% and 0.9% of total cash and invested assets at estimated fair value, at December 31, 2010 and 2009, respectively. Publicly-traded equity securities represented \$2.3 billion and \$2.1 billion, or 64% and 68% of total equity securities at estimated fair value, at December 31, 2010 and 2009, respectively. Privately-held equity securities represented \$1.3 billion and \$1.0 billion, or 36% and 32% of total equity securities at estimated fair value, at December 31, 2010 and 2009, respectively.

Valuation of Securities. We are responsible for the determination of estimated fair value. The estimated fair value of publicly-traded fixed maturity, equity and trading and other securities, as well as short-term securities is determined by management after considering one of three primary sources of information: quoted market prices in active markets, independent pricing services, or independent broker quotations. The number of quotes obtained varies by instrument and depends on the liquidity of the particular instrument. Generally, we obtain prices from multiple pricing services to cover all asset classes and obtain multiple prices for certain securities, but ultimately utilize the price with the highest placement in the fair value hierarchy. Independent pricing services that value these instruments use market standard valuation methodologies based on inputs that are market observable or can be derived principally from or corroborated by observable market data. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market. The market standard valuation methodologies utilized include: discounted cash flow methodologies, matrix pricing or similar techniques. The assumptions and inputs in applying these market standard valuation methodologies include, but are not limited to, interest rates, credit standing of the issuer or counterparty, industry sector of the issuer, coupon rate, call provisions, sinking fund requirements, maturity, estimated duration, and management's assumptions regarding liquidity and estimated future cash flows. When a price is not available in the active market or through an independent pricing service, management will value the security primarily using independent non-binding broker quotations. Independent non-binding broker quotations utilize inputs that are not market observable or cannot be derived principally from or corroborated by observable market data.

Senior management, independent of the trading and investing functions, is responsible for the oversight of control systems and valuation policies, including reviewing and approving new transaction types and markets, for ensuring that observable market prices and market-based parameters are used for valuation, wherever possible, and for determining that judgmental valuation adjustments, if any, are based upon established policies and are applied consistently over time. We review our valuation methodologies on an ongoing basis and ensure that any changes to valuation methodologies are justified. We gain assurance on the overall reasonableness and consistent application of input assumptions, valuation methodologies and compliance with accounting standards for fair value determination through various controls designed to ensure that the financial assets and financial liabilities are appropriately valued and represent an exit price. The control systems and procedures include, but are not limited to, analysis of portfolio returns to corresponding benchmark returns, comparing a sample of executed prices of securities sold to the fair value estimates, comparing fair value estimates to management's knowledge of the current market, reviewing the bid/ask spreads to assess activity and ongoing confirmation that independent pricing services use, wherever possible,

market-based parameters for valuation. We determine the observability of inputs used in estimated fair values received from independent pricing services or brokers by assessing whether these inputs can be corroborated by observable market data. The Company also follows a formal process to challenge any prices received from independent pricing services that are not considered representative of estimated fair value. If we conclude that prices received from independent pricing services are not reflective of market activity or representative of estimated fair value, we will seek independent non-binding broker quotes or use an internally developed valuation to override these prices. Such overrides are classified as Level 3. Despite the credit events prevalent since the second half of 2007 described above, including market dislocation, volatility in valuation of certain investments, and reduced levels of liquidity, which has since moderated but is still present in certain portions of the global financial markets and in certain asset sectors, our internally developed valuations of current estimated fair value, which reflect our estimates of liquidity and non-performance risks, compared with pricing received from the independent pricing services, did not produce material differences for the vast majority of our fixed maturity securities portfolio. Our estimates of liquidity and non-performance risks are generally based on available market evidence and on what other market participants would use. In the absence of such evidence, management's best estimate is used. As a result, we generally continued to use the price provided by the independent pricing service under our normal pricing protocol and pricing overrides were not material. The Company uses the results of this analysis for classifying the estimated fair value of these instruments in Level 1, 2 or 3. For example, we will review the estimated fair values received to determine whether corroborating evidence (i.e., similar observable positions and actual trades) will support a Level 2 classification in the fair value hierarchy. Security prices which cannot be corroborated due to relatively less pricing transparency and diminished liquidity will be classified as Level 3. Even some of our very high quality invested assets have been more illiquid for periods of time as a result of the market conditions described above.

For privately placed fixed maturity securities, the Company determines the estimated fair value generally through matrix pricing, discounted cash flow techniques or from independent pricing services after assessing that the observability of inputs used can be corroborated with observable market data. The discounted cash flow valuations rely upon the estimated future cash flows of the security, credit spreads of comparable public securities and secondary transactions, as well as taking into account, among other factors, the credit quality of the issuer and the reduced liquidity associated with privately placed debt securities.

The Company has reviewed the significance and observability of inputs used in the valuation methodologies to determine the appropriate fair value hierarchy level for each of its securities. Based on the results of this review and investment class analyses, each instrument is categorized as Level 1, 2 or 3 based on the priority of the inputs to the respective valuation methodologies. Certain U.S. Treasury, agency and government guaranteed fixed maturity securities, certain foreign government fixed maturity securities, residential mortgage-backed securities ("RMBS"), principally to-be-announced securities, exchange-traded common stock and mutual fund interests, registered mutual fund interests priced using daily net asset value provided by fund managers included within trading and other securities, certain other securities classified as trading and other securities which are similar to the above described fixed maturity and equity securities and certain short-term money market securities, including U.S. Treasury bills, have been classified into Level 1 because of high volumes of trading activity and narrow bid/ask spreads. Most securities valued by independent pricing services have been classified into Level 2 because the significant inputs used in pricing these securities are market observable or can be corroborated using market observable information. Most investment grade privately placed fixed maturity securities and certain below investment grade privately placed fixed maturity securities priced by independent pricing services that use observable inputs have been classified within Level 2. Distressed privately placed fixed maturity securities have been classified within Level 3. Below investment grade privately placed fixed maturity securities and less liquid securities with very limited trading activity where estimated fair values are determined by independent pricing services or by independent non-binding broker quotations that use unobservable inputs or cannot be derived principally from or corroborated by observable market data, are classified as Level 3. Use of independent non-binding broker quotations generally indicates there is a lack of liquidity or the general lack of transparency in the process to develop these price estimates causing them to be considered Level 3.

Effective April 1, 2009, the Company adopted accounting guidance that clarified existing guidance regarding (1) estimating the estimated fair value of an asset or liability if there was a significant decrease in the volume and level of trading activity for these assets or liabilities and (2) identifying transactions that are not orderly. The Company's valuation policies as described above and in "— Summary of Critical Accounting Estimates — Estimated Fair Values of Investments" already incorporated the key concepts from this additional guidance, accordingly, this guidance results in no material changes in our valuation policies. At April 1, 2009 and at each subsequent quarterly period in 2009 and 2010, we evaluated the markets that our fixed maturity and equity securities trade in and in our judgment, despite the increased illiquidity discussed above, believe none of these fixed maturity and equity securities trading markets should be characterized as distressed and disorderly. We will continue to re-evaluate and monitor such fixed maturity and equity securities trading markets on an ongoing basis.

Fair Value Hierarchy. Fixed maturity securities and equity securities available-for-sale measured at estimated fair value on a recurring basis and their corresponding fair value pricing sources and fair value hierarchy are as follows:

	December 31, 2010			
	Fixed Maturity Securities		Equity Securities	
	(In millions)			
Level 1:				
Quoted prices in active markets for identical assets	\$ 15,025	4.6%	\$ 832	23.1%
Level 2:				
Independent pricing source	257,625	78.7	616	17.1
Internal matrix pricing or discounted cash flow techniques	31,839	9.8	985	27.3
Significant other observable inputs	289,464	88.5	1,601	44.4
Level 3:				
Independent pricing source	10,481	3.2	1,011	28.0
Internal matrix pricing or discounted cash flow techniques	9,872	3.0	149	4.1
Independent broker quotations	2,442	0.7	13	0.4
Significant unobservable inputs	22,795	6.9	1,173	32.5
Total estimated fair value	<u>\$327,284</u>	<u>100.0%</u>	<u>\$3,606</u>	<u>100.0%</u>

	December 31, 2010			
	Fair Value Measurements Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value
(In millions)				
Fixed Maturity Securities:				
U.S. corporate securities	\$ —	\$ 85,419	\$ 7,149	\$ 92,568
Foreign corporate securities	—	62,401	5,777	68,178
Residential mortgage-backed securities	274	43,037	1,422	44,733
Foreign government securities	149	40,092	3,159	43,400
U.S. Treasury, agency and government guaranteed securities	14,602	18,623	79	33,304
Commercial mortgage-backed securities ("CMBS")	—	19,664	1,011	20,675
Asset-backed securities	—	10,142	4,148	14,290
State and political subdivision securities	—	10,083	46	10,129
Other fixed maturity securities	—	3	4	7
Total fixed maturity securities	<u>\$15,025</u>	<u>\$289,464</u>	<u>\$22,795</u>	<u>\$327,284</u>
Equity Securities:				
Common stock	\$ 832	\$ 1,094	\$ 268	\$ 2,194
Non-redeemable preferred stock	—	507	905	1,412
Total equity securities	<u>\$ 832</u>	<u>\$ 1,601</u>	<u>\$ 1,173</u>	<u>\$ 3,606</u>

The composition of fair value pricing sources for and significant changes in Level 3 securities at December 31, 2010 are as follows:

- The majority of the Level 3 fixed maturity and equity securities (84%, as presented above) were concentrated in four sectors: U.S. and foreign corporate securities, ABS and foreign government securities.
- Level 3 fixed maturity securities are priced principally through market standard valuation methodologies, independent pricing services and independent non-binding broker quotations using inputs that are not market observable or cannot be derived principally from or corroborated by observable market data. Level 3 fixed maturity securities consists of less liquid fixed maturity securities with very limited trading activity or where less price transparency exists around the inputs to the valuation methodologies including alternative residential mortgage loan RMBS and less liquid prime RMBS, certain below investment grade private placements and less liquid investment grade corporate securities (included in U.S. and foreign corporate securities) and less liquid ABS including securities supported by sub-prime mortgage loans (included in ABS).
- During the year ended December 31, 2010, Level 3 fixed maturity securities increased by \$371 million, or 2%, excluding the impact of the Acquisition, and \$5,605 million, or 33%, including the impact of the Acquisition. The Level 3 fixed maturity securities acquired from ALICO of \$5,435 million have been included in purchases, sales, issuances and settlements in the table below. The increase was driven by net purchases in excess of sales and increases in estimated fair value recognized in other comprehensive income (loss). Net purchases in excess of sales of fixed maturity securities were concentrated in foreign government and ABS. The increase in estimated fair value in fixed maturity securities was concentrated in U.S. and foreign corporate securities and ABS (including RMBS backed by sub-prime mortgage loans) due to improving or stabilizing market conditions including an improvement in liquidity coupled with the effect of decreased interest rates on such securities.

A rollforward of the fair value measurements for fixed maturity securities and equity securities available-for-sale measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs is as follows:

	Year Ended December 31, 2010	
	Fixed Maturity Securities	Equity Securities
	(In millions)	
Balance, beginning of year	\$17,190	\$1,240
Total realized/unrealized gains (losses) included in:		
Earnings	(39)	51
Other comprehensive income (loss)	1,072	19
Purchases, sales, issuances and settlements(1)	4,519	(122)
Transfers into and/or out of Level 3	<u>53</u>	<u>(15)</u>
Balance, end of year	<u>\$22,795</u>	<u>\$1,173</u>

(1) Includes securities acquired from ALICO of \$5,435 million for fixed maturity securities and \$68 million for equity securities.

An analysis of transfers into and/or out of Level 3 for the year ended December 31, 2010 is as follows:

- Total gains and losses in earnings and other comprehensive income (loss) are calculated assuming transfers in or out of Level 3 occurred at the beginning of the period. Items transferred in and out for the same period are excluded from the rollforward.
- Total gains and losses for fixed maturity securities included in earnings of (\$2) million and other comprehensive income (loss) of \$19 million respectively, were incurred for transfers subsequent to their transfer to Level 3, for the year ended December 31, 2010.
- Net transfers into and/or out of Level 3 for fixed maturity securities were \$53 million for the year ended December 31, 2010, and were comprised of transfers in of \$1,736 million and transfers out of (\$1,683) million, respectively.

Overall, transfers into and/or out of Level 3 are attributable to a change in the observability of inputs. Assets and liabilities are transferred into Level 3 when a significant input cannot be corroborated with market observable data. This occurs when market activity decreases significantly and underlying inputs cannot be observed, current prices are not available, and when there are significant variances in quoted prices, thereby affecting transparency. Assets and liabilities are transferred out of Level 3 when circumstances change such that a significant input can be corroborated with market observable data. This may be due to a significant increase in market activity, a specific event, or one or more significant input(s) becoming observable. Transfers into and/or out of any level are assumed to occur at the beginning of the period. Significant transfers in and/or out of Level 3 assets and liabilities for the year ended December 31, 2010 are summarized below.

- During the year ended December 31, 2010, fixed maturity securities transfers into Level 3 of \$1,736 million resulted primarily from current market conditions characterized by a lack of trading activity, decreased liquidity and credit ratings downgrades (e.g., from investment grade to below investment grade). These current market conditions have resulted in decreased transparency of valuations and an increased use of broker quotations and unobservable inputs to determine estimated fair value principally for certain private placements included in U.S. and foreign corporate securities and certain CMBS.
- During the year ended December 31, 2010, fixed maturity securities transfers out of Level 3 of (\$1,683) million resulted primarily from increased transparency of both new issuances that subsequent to issuance and establishment of trading activity, became priced by independent pricing services and existing issuances that, over time, the Company was able to corroborate pricing received from independent pricing services with observable inputs, or there were increases in market activity and upgraded credit ratings primarily for certain U.S. and foreign corporate securities, RMBS and ABS.

See “— Summary of Critical Accounting Estimates — Estimated Fair Value of Investments” for further information on the estimates and assumptions that affect the amounts reported above.

See “— Fair Value — Assets and Liabilities Measured at Fair Value — Recurring Fair Value Measurements — Valuation Techniques and Inputs by Level Within the Three-Level Fair Value Hierarchy by Major Classes of Assets and Liabilities” in Note 5 for further information about the valuation techniques and inputs by level by major classes of invested assets that affect the amounts reported above.

Fixed Maturity Securities Credit Quality — Ratings. The Securities Valuation Office of the National Association of Insurance Commissioners (“NAIC”) evaluates the fixed maturity security investments of insurers for regulatory reporting and capital assessment purposes and assigns securities to one of six credit quality categories called “NAIC designations.” If no rating is available from the NAIC, then as permitted by the NAIC, an internally developed rating is used. The NAIC ratings are generally similar to the credit quality designations of the Nationally Recognized Statistical Ratings Organizations (“NRSROs”) for marketable fixed maturity securities, called “rating agency designations,” except for certain structured securities as described below. NAIC ratings 1 and 2 include fixed maturity securities generally considered investment grade (i.e., rated “Baa3” or better by Moody’s Investors Service (“Moody’s”) or rated “BBB” or better by S&P and Fitch Ratings (“Fitch”)) by such rating organizations. NAIC ratings 3 through 6 include fixed maturity securities generally considered below investment grade (i.e., rated “Ba1” or lower by Moody’s or rated “BB+” or lower by S&P and Fitch) by such rating organizations.

The NAIC adopted revised rating methodologies for non-agency RMBS, including RMBS backed by sub-prime mortgage loans reported within ABS, that became effective December 31, 2009 and for CMBS and all other ABS that became effective December 31, 2010. The NAIC’s objective with the revised rating methodologies for these structured securities was to increase the accuracy in assessing expected losses, and to use the improved assessment to determine a more appropriate capital requirement for such structured securities. The revised methodologies reduce regulatory reliance on rating agencies and allow for greater regulatory input into the assumptions used to estimate expected losses from such structured securities.

The three tables below present fixed maturity securities based on rating agency designations and equivalent designations of the NAIC, with the exception of certain structured securities held by the Company’s insurance subsidiaries that file NAIC statutory financial statements. Non-agency RMBS, including RMBS backed by sub-prime mortgage loans reported within ABS, CMBS and all other ABS held by the Company’s insurance subsidiaries that file NAIC statutory financial statements are presented based on final ratings from the revised NAIC rating methodologies described above (which may not correspond to rating agency designations). All NAIC designation (e.g., NAIC 1) amounts and percentages presented herein are based on the revised NAIC methodologies described above. All rating agency designation

(e.g., Aaa/AAA) amounts and percentages presented herein are based on rating agency designations without adjustment for the revised NAIC methodologies described above.

The following three tables present information about the Company's fixed maturity securities holdings by NAIC credit quality ratings. Comparisons between NAIC ratings and rating agency designations are published by the NAIC. Rating agency designations are based on availability of applicable ratings from rating agencies on the NAIC acceptable rating organizations list, including Moody's, S&P, Fitch and Realpoint, LLC. If no rating is available from a rating agency, then an internally developed rating is used.

The following table presents the Company's total fixed maturity securities by NRSRO designation and the equivalent designations of the NAIC, except for certain structured securities, which are presented using final ratings from the revised NAIC rating methodologies as described above, as well as the percentage, based on estimated fair value, that each designation is comprised of at:

NAIC Rating	Rating Agency Designation:	December 31,					
		2010			2009		
		Amortized Cost	Estimated Fair Value	% of Total	Amortized Cost	Estimated Fair Value	% of Total
(In millions)							
1	Aaa/Aa/A	\$228,875	\$233,540	71.4%	\$151,391	\$151,136	66.4%
2	Baa	65,550	68,858	21.0	55,508	56,305	24.7
3	Ba	15,335	15,294	4.7	13,184	12,003	5.3
4	B	8,752	8,316	2.5	7,474	6,461	2.9
5	Caa and lower	1,343	1,146	0.4	1,809	1,425	0.6
6	In or near default	153	130	—	343	312	0.1
Total fixed maturity securities		<u>\$320,008</u>	<u>\$327,284</u>	<u>100.0%</u>	<u>\$229,709</u>	<u>\$227,642</u>	<u>100.0%</u>

The following tables present the Company's total fixed maturity securities, based on estimated fair value, by sector classification and by NRSRO designation and the equivalent designations of the NAIC, except for certain structured securities, which are presented as described above, that each designation is comprised of at December 31, 2010 and 2009:

NAIC Rating	Rating Agency Designation:	Fixed Maturity Securities — by Sector & Credit Quality Rating at December 31, 2010						
		1	2	3	4	5	6	Total
		Aaa/Aa/A	Baa	Ba	B	Caa and Lower	In or Near Default	Estimated Fair Value
(In millions)								
	U.S. corporate securities	\$ 46,754	\$34,326	\$ 7,635	\$3,460	\$ 353	\$ 40	\$ 92,568
	Foreign corporate securities	39,652	24,414	2,476	1,454	173	9	68,178
	RMBS(1)	38,984	1,109	2,271	1,993	331	45	44,733
	Foreign government securities	32,957	7,184	2,179	1,080	—	—	43,400
	U.S. Treasury, agency and government guaranteed securities	33,304	—	—	—	—	—	33,304
	CMBS(1)	19,385	665	363	205	56	1	20,675
	ABS(1)	13,136	435	338	120	226	35	14,290
	State and political subdivision securities	9,368	722	32	—	7	—	10,129
	Other fixed maturity securities	—	3	—	4	—	—	7
Total fixed maturity securities		<u>\$233,540</u>	<u>\$68,858</u>	<u>\$15,294</u>	<u>\$8,316</u>	<u>\$1,146</u>	<u>\$130</u>	<u>\$327,284</u>
Percentage of total		71.4%	21.0%	4.7%	2.5%	0.4%	—%	100.0%

NAIC Rating	Rating Agency Designation:	Fixed Maturity Securities — by Sector & Credit Quality Rating at December 31, 2009						
		1	2	3	4	5	6	Total
		Aaa/Aa/A	Baa	Ba	B	Caa and Lower	In or Near Default	Estimated Fair Value
(In millions)								
	U.S. corporate securities	\$ 31,848	\$30,266	\$ 6,319	\$2,965	\$ 616	\$173	\$ 72,187
	Foreign corporate securities	16,678	17,393	2,067	1,530	281	81	38,030
	RMBS(1)	38,464	1,563	2,260	1,391	339	3	44,020
	Foreign government securities	5,786	4,841	890	415	—	15	11,947
	U.S. Treasury, agency and government guaranteed securities	25,447	—	—	—	—	—	25,447
	CMBS	15,000	434	152	22	14	—	15,622
	ABS	11,573	1,033	275	124	117	40	13,162
	State and political subdivision securities	6,337	765	40	8	58	—	7,208
	Other fixed maturity securities	3	10	—	6	—	—	19
Total fixed maturity securities		<u>\$151,136</u>	<u>\$56,305</u>	<u>\$12,003</u>	<u>\$6,461</u>	<u>\$1,425</u>	<u>\$312</u>	<u>\$227,642</u>
Percentage of total		66.4%	24.7%	5.3%	2.9%	0.6%	0.1%	100.0%

(1) Presented using the final rating from revised NAIC rating methodologies.

Fixed Maturity and Equity Securities Available-for-Sale. See "Investments — Fixed Maturity and Equity Securities Available-for-Sale" in Note 3 of the Notes to the Consolidated Financial Statements for tables summarizing the cost or amortized cost, gross unrealized gains and losses, including noncredit loss component of OTTI loss, and estimated fair value of fixed maturity and equity securities on a sector basis, and selected information about certain fixed maturity securities held by the Company that were below investment grade or non-rated, non-income producing, credit enhanced by financial guarantor insurers — by sector, and the ratings of the financial guarantor insurers providing the credit enhancement at December 31, 2010 and 2009.

Concentrations of Credit Risk (Equity Securities). The Company was not exposed to any significant concentrations of credit risk in its equity securities portfolio of any single issuer greater than 10% of the Company's equity, or 1% of total investments, at December 31, 2010 and 2009.

Concentrations of Credit Risk (Fixed Maturity Securities) — Summary. See "Investments — Fixed Maturity Securities Available-for-Sale Concentrations" in Note 3 of the Notes to the Consolidated Financial Statements for a summary of the concentrations of credit risk related to fixed maturity securities holdings.

Corporate Fixed Maturity Securities. The Company maintains a diversified portfolio of corporate fixed maturity securities across industries and issuers. This portfolio does not have exposure to any single issuer in excess of 1% of the total investments. See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Concentrations of Credit Risk (Fixed Maturity Securities) — U.S. and Foreign Corporate Securities" in Note 3 of the Notes to the Consolidated Financial Statements for the tables that present the major industry types that comprise the corporate fixed maturity securities holdings, the largest exposure to a single issuer and the combined holdings in the ten issuers to which it had the largest exposure at December 31, 2010 and 2009.

Structured Securities. The following table presents the types of structured securities and portion rated Aaa/AAA and portion rated NAIC 1 at:

	December 31,			
	2010		2009	
	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total
	(In millions)			
RMBS	\$44,733	56.1%	\$44,020	60.5%
CMBS	20,675	26.0	15,622	21.4
ABS	14,290	17.9	13,162	18.1
Total structured securities	<u>\$79,698</u>	<u>100.0%</u>	<u>\$72,804</u>	<u>100.0%</u>
Ratings profile:				
RMBS rated Aaa/AAA	\$36,085	80.7%	\$35,626	80.9%
RMBS rated NAIC 1	\$38,984	87.1%	\$38,464	87.4%
CMBS rated Aaa/AAA	\$16,901	81.7%	\$13,355	85.5%
CMBS rated NAIC 1	\$19,385	93.7%	\$15,000	96.0%
ABS rated Aaa/AAA	\$10,411	72.9%	\$ 9,354	71.1%
ABS rated NAIC 1	\$13,136	91.9%	\$11,573	87.9%

RMBS. See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Concentrations of Credit Risk (Fixed Maturity Securities) — RMBS" in Note 3 of the Notes to the Consolidated Financial Statements for the tables that present the Company's RMBS holdings by security type and risk profile at December 31, 2010 and 2009.

The majority of RMBS held by the Company was rated Aaa/AAA by Moody's, S&P or Fitch; and the majority was rated NAIC 1 by the NAIC at December 31, 2010 and 2009, as presented above. The majority of the agency RMBS held by the Company was guaranteed or otherwise supported by FNMA, FHLMC or GNMA. Non-agency RMBS includes prime and alternative residential mortgage loans ("Alt-A") RMBS. Prime residential mortgage lending includes the origination of residential mortgage loans to the most creditworthy borrowers with high quality credit profiles. Alt-A is a classification of mortgage loans where the risk profile of the borrower falls between prime and sub-prime. Sub-prime mortgage lending is the origination of residential mortgage loans to borrowers with weak credit profiles. Included within Alt-A RMBS are securitization of real estate mortgage investment conduit ("Re-REMIC") securities. Re-REMIC Alt-A RMBS involve the pooling of previous issues of Alt-A RMBS and restructuring the combined pools to create new senior and subordinated securities. The credit enhancement on the senior tranches is improved through the securitization. The Company's holdings are in senior tranches with significant credit enhancement.

The Company's Alt-A securities portfolio has superior structure to the overall Alt-A market. At December 31, 2010 and 2009, the Company's Alt-A securities portfolio has no exposure to option adjustable rate mortgages ("ARMs") and a minimal exposure to hybrid ARMs. The Company's Alt-A securities portfolio is comprised primarily of fixed rate mortgages which have performed better than both option ARMs and hybrid ARMs in the overall Alt-A market. Additionally, 85% and 90% at December 31, 2010 and 2009, respectively, of the Company's Alt-A securities portfolio has super senior credit enhancement, which typically provides double the credit enhancement of a standard Aaa/AAA rated fixed maturity security. See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Concentrations of Credit Risk (Fixed Maturity Securities) — RMBS" in Note 3 of the Notes to Consolidated Financial Statements for a table that presents the estimated fair value of Alt-A securities held by the Company by vintage year, net unrealized loss, portion of holdings rated Aa/AA or better by Moody's, S&P or Fitch, portion rated NAIC 1 by the NAIC, and portion of holdings that are backed by fixed rate collateral or hybrid ARM collateral at December 31, 2010 and 2009. The Company's holdings of Re-REMIC Alt-A RMBS reported within Alt-A RMBS were all rated NAIC 1 and were \$703 million and \$782 million at estimated fair value at December 31, 2010 and 2009, respectively.

RMBS in which the present value of projected future cash flows expected to be collected is less than amortized cost are reviewed for impairment in accordance with our impairment policy. Based upon the analysis of the Company's exposure to RMBS, including Alt-A RMBS,

the Company expects to receive payments in accordance with the contractual terms of the securities that are considered temporarily impaired.

CMBS. There have been disruptions in the CMBS market due to market perceptions that default rates will increase in part as a result of weakness in commercial real estate market fundamentals and in part to relaxed underwriting standards by some originators of commercial mortgage loans within the more recent vintage years (i.e., 2006 and later). These factors caused a pull-back in market liquidity, increased credit spreads and repricing of risk, which has led to higher levels of unrealized losses as compared to historical levels through the first quarter of 2010. However, in the second quarter of 2010, market conditions continued to improve and interest rates continue to decrease, causing our portfolio to be in a net unrealized gain position of 2% of amortized cost at December 31, 2010.

CMBS in which the present value of projected future cash flows expected to be collected is less than amortized cost are reviewed for impairment in accordance with our impairment policy. Based upon the analysis of the Company's exposure to CMBS, the Company expects to receive payments in accordance with the contractual terms of the securities that are considered temporarily impaired.

The Company's holdings in CMBS were \$20.7 billion and \$15.6 billion, at estimated fair value at December 31, 2010 and 2009, respectively. See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Concentrations of Credit Risk (Fixed Maturity Securities) — CMBS" in Note 3 of the Notes to the Consolidated Financial Statements for tables that present the amortized cost and estimated fair value, rating agency designation by Moody's, S&P, Fitch or Realpoint, LLC and holdings by vintage year of such securities held by the Company at December 31, 2010 and 2009. The Company had no exposure to CMBS index securities at December 31, 2010 or 2009. The Company's holdings of commercial real estate collateralized debt obligations securities were \$138 million and \$111 million at estimated fair value at December 31, 2010 and 2009, respectively. The weighted average credit enhancement of the Company's CMBS holdings was 26% and 28% at December 31, 2010 and 2009, respectively. This credit enhancement percentage represents the current weighted average estimated percentage of outstanding capital structure subordinated to the Company's investment holding that is available to absorb losses before the security incurs the first dollar of loss of principal. The credit protection does not include any equity interest or property value in excess of outstanding debt.

ABS. The Company's ABS are diversified both by collateral type and by issuer. See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Concentrations of Credit Risk (Fixed Maturity Securities) — ABS" in Note 3 of the Notes to the Consolidated Financial Statements for a table that presents the Company's ABS by collateral type, portion rated Aaa/AAA, portion rated NAIC 1, and portion credit enhanced held by the Company at December 31, 2010 and 2009.

The slowing U.S. housing market, greater use of affordable mortgage products and relaxed underwriting standards for some originators of sub-prime mortgage loans have recently led to higher delinquency and loss rates, especially within the 2006 and 2007 vintage years. These factors have caused a pull-back in market liquidity and repricing of risk, which has led to higher levels of unrealized losses on securities backed by sub-prime mortgage loans as compared to historical levels. However, in 2010, market conditions improved, credit spreads narrowed on mortgage-backed and asset-backed securities and net unrealized losses on ABS backed by sub-prime mortgage loans decreased from 36% to 22% of amortized cost from December 31, 2009 to December 31, 2010.

ABS in which the present value of projected future cash flows expected to be collected is less than amortized cost are reviewed for impairment in accordance with our impairment policy. Based upon the analysis of the Company's ABS, including sub-prime mortgage loans through its exposure to ABS, the Company expects to receive payments in accordance with the contractual terms of the securities that are considered temporarily impaired.

See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Concentrations of Credit Risk (Fixed Maturity Securities) — ABS" in Note 3 of the Notes to the Consolidated Financial Statements for tables that present the Company's holdings of ABS supported by sub-prime mortgage loans by rating agency designation and by vintage year and by NAIC rating at December 31, 2010 and 2009.

The Company had ABS supported by sub-prime mortgage loans with estimated fair values of \$1,119 million and \$1,044 million and unrealized losses of \$317 million and \$593 million at December 31, 2010 and 2009, respectively. Approximately 54% of this portfolio was rated Aa or better, of which 88% was in vintage year 2005 and prior at December 31, 2010. Approximately 61% of this portfolio was rated Aa or better, of which 91% was in vintage year 2005 and prior at December 31, 2009. These older vintages from 2005 and prior benefit from better underwriting, improved enhancement levels and higher residential property price appreciation. All of the \$1,119 million and \$1,044 million of ABS supported by sub-prime mortgage loans were classified as Level 3 fixed maturity securities in the fair value hierarchy at December 31, 2010 and 2009, respectively.

ABS also include collateralized debt obligations backed by sub-prime mortgage loans at an aggregate cost of \$18 million with an estimated fair value of \$17 million at December 31, 2010 and an aggregate cost of \$22 million with an estimated fair value of \$8 million at December 31, 2009.

Evaluating Available-for-Sale Securities for Other-Than-Temporary Impairment

See "Investments — Evaluating Available-for-Sale Securities for Other-Than-Temporary Impairment" in Note 3 of the Notes to the Consolidated Financial Statements for a discussion of the regular evaluation of available-for-sale securities holdings in accordance with our impairment policy, whereby we evaluate whether such investments are other-than-temporarily impaired, new OTTI guidance adopted in 2009 and factors considered by security classification in the regular OTTI evaluation.

See " — Summary of Critical Accounting Estimates."

Net Unrealized Investment Gains (Losses)

See "Investments — Net Unrealized Investment Gains (Losses)" in Note 3 of the Notes to the Consolidated Financial Statements for the components of net unrealized investment gains (losses), included in accumulated other comprehensive income (loss) and the changes in net unrealized investment gains (losses) at December 31, 2010 and 2009 and for the years ended December 31, 2010, 2009 and 2008, respectively.

Fixed maturity securities with noncredit OTTI losses in accumulated other comprehensive income (loss) of (\$601) million at December 31, 2010, includes (\$859) million recognized prior to January 1, 2010, (\$212) million ((\$202) million, net of DAC) of noncredit OTTI losses recognized in the year ended December 31, 2010, \$16 million transferred to retained earnings in connection with the adoption of guidance related to the consolidation of VIEs (see Note 1 of the Notes to the Consolidated Financial Statements) for the year ended December 31, 2010, \$137 million related to securities sold for the year ended December 31, 2010, for which a noncredit OTTI loss was previously recognized in accumulated other comprehensive income (loss) and \$317 million of subsequent increases in estimated fair value during the year ended

December 31, 2010, on such securities for which a noncredit OTTI loss was previously recognized in accumulated other comprehensive income (loss).

Fixed maturity securities with noncredit OTTI losses in accumulated other comprehensive income (loss) of (\$859) million at December 31, 2009, includes (\$126) million related to the transition adjustment recorded in 2009 upon the adoption of guidance on the recognition and presentation of OTTI, (\$939) million ((\$857) million, net of DAC) of noncredit OTTI losses recognized in the year ended December 31, 2009 (as more fully described in Note 1 of the Notes to the Consolidated Financial Statements), \$20 million related to securities sold during the year ended December 31, 2009 for which a noncredit loss was previously recognized in accumulated other comprehensive income (loss) and \$186 million of subsequent increases in estimated fair value during the year ended December 31, 2009 on such securities for which a noncredit OTTI loss was previously recognized in accumulated other comprehensive income (loss).

Aging of Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale

See "Investments — Aging of Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale" in Note 3 of the Notes to the Consolidated Financial Statements for the tables that present the cost or amortized cost, gross unrealized loss, including the portion of OTTI loss on fixed maturity securities recognized in accumulated other comprehensive income (loss) at December 31, 2010, gross unrealized loss as a percentage of cost or amortized cost and number of securities for fixed maturity and equity securities where the estimated fair value had declined and remained below cost or amortized cost by less than 20%, or 20% or more at December 31, 2010 and 2009.

Concentration of Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale

See "Investments — Concentration of Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale" in Note 3 of the Notes to the Consolidated Financial Statements for the tables that present the concentration by sector and industry of the Company's gross unrealized losses related to its fixed maturity and equity securities, including the portion of OTTI loss on fixed maturity securities recognized in accumulated other comprehensive loss of \$6.9 billion and \$10.8 billion at December 31, 2010 and 2009, respectively.

Evaluating Temporarily Impaired Available-for-Sale Securities

See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Evaluating Temporarily Impaired Available-for-Sale Securities" in Note 3 of the Notes to the Consolidated Financial Statements for a table that presents the Company's fixed maturity and equity securities each with a gross unrealized loss of greater than \$10 million, the number of securities, total gross unrealized loss and percentage of total gross unrealized loss at December 31, 2010 and 2009.

Fixed maturity and equity securities, each with a gross unrealized loss greater than \$10 million, decreased \$2.5 billion during the year ended December 31, 2010. The cause of the decline in, or improvement in, gross unrealized losses for the year ended December 31, 2010 was primarily attributable to a decrease in interest rates and narrowing of credit spreads. These securities were included in the Company's OTTI review process. Based upon the Company's current evaluation of these securities in accordance with its impairment policy and the Company's current intentions and assessments (as applicable to the type of security) about holding, selling, and any requirements to sell these securities, the Company has concluded that these securities are not other-than-temporarily impaired.

In the Company's impairment review process, the duration and severity of an unrealized loss position for equity securities is given greater weight and consideration than for fixed maturity securities. An extended and severe unrealized loss position on a fixed maturity security may not have any impact on the ability of the issuer to service all scheduled interest and principal payments and the Company's evaluation of recoverability of all contractual cash flows or the ability to recover an amount at least equal to its amortized cost based on the present value of the expected future cash flows to be collected. In contrast, for an equity security, greater weight and consideration is given by the Company to a decline in market value and the likelihood such market value decline will recover.

See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Evaluating Temporarily Impaired Available-for-Sale Securities" in Note 3 of the Notes to the Consolidated Financial Statements for a table that presents certain information about the Company's equity securities available-for-sale with a gross unrealized loss of 20% or more at December 31, 2010.

In connection with the equity securities impairment review process at December 31, 2010, the Company evaluated its holdings in non-redeemable preferred stock, particularly those of financial services companies. The Company considered several factors including whether there has been any deterioration in credit of the issuer and the likelihood of recovery in value of non-redeemable preferred stock with a severe or an extended unrealized loss. The Company also considered whether any non-redeemable preferred stock with an unrealized loss held by the Company, regardless of credit rating, have deferred any dividend payments. No such dividend payments had been deferred.

With respect to common stock holdings, the Company considered the duration and severity of the unrealized losses for securities in an unrealized loss position of 20% or more and the duration of unrealized losses for securities in an unrealized loss position of less than 20% in an extended unrealized loss position (i.e., for 12 months or greater).

Future OTTI will depend primarily on economic fundamentals, issuer performance (including changes in the present value of future cash flows expected to be collected), changes in credit rating, changes in collateral valuation, changes in interest rates and changes in credit spreads. If economic fundamentals and any of the above factors deteriorate, additional OTTI may be incurred in upcoming quarters.

Net Investment Gains (Losses) Including OTTI Losses Recognized in Earnings

Effective April 1, 2009, the Company adopted guidance on the recognition and presentation of OTTI that amends the methodology to determine for fixed maturity securities whether an OTTI exists, and for certain fixed maturity securities, changes how OTTI losses that are charged to earnings are measured. There was no change in the methodology for identification and measurement of OTTI losses charged to earnings for impaired equity securities.

See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Net Investment Gains (Losses)" in Note 3 of the Notes to the Consolidated Financial Statements for a table that presents proceeds from sales or disposals of fixed maturity and equity securities and the components of fixed maturity and equity securities net investment gains (losses) for the years ended December 31, 2010, 2009 and 2008, respectively.

Overview of Fixed Maturity and Equity Security OTTI Losses Recognized in Earnings. Impairments of fixed maturity and equity securities were \$484 million, \$1.9 billion and \$1.7 billion for the years ended December 31, 2010, 2009 and 2008, respectively. Impairments of fixed maturity securities were \$470 million, \$1.5 billion and \$1.3 billion for the years ended December 31, 2010, 2009 and 2008, respectively.

Impairments of equity securities were \$14 million, \$400 million and \$430 million for the years ended December 31, 2010, 2009 and 2008, respectively.

The Company's credit-related impairments of fixed maturity securities were \$423 million, \$1.1 billion and \$1.1 billion for the years ended December 31, 2010, 2009 and 2008, respectively.

The Company's three largest impairments totaled \$105 million, \$508 million and \$528 million for the years ended December 31, 2010, 2009 and 2008, respectively.

The Company records OTTI losses charged to earnings within net investment gains (losses) and adjusts the cost basis of the fixed maturity and equity securities accordingly. The Company does not change the revised cost basis for subsequent recoveries in value.

The Company sold or disposed of fixed maturity and equity securities at a loss that had an estimated fair value of \$18.2 billion, \$10.2 billion and \$29.9 billion for the years ended December 31, 2010, 2009 and 2008, respectively. Gross losses excluding impairments for fixed maturity and equity securities were \$628 million, \$1.2 billion and \$1.8 billion for the years ended December 31, 2010, 2009 and 2008, respectively.

Explanations of changes in fixed maturity and equity securities impairments are as follows:

- *Year Ended December 31, 2010 compared to the Year Ended December 31, 2009* — Overall OTTI losses recognized in earnings on fixed maturity and equity securities were \$484 million for the current year as compared to \$1.9 billion in the prior year. Improving or stabilizing market conditions across all sectors and industries, particularly the financial services industry, as compared to the prior year when there was significant stress in the global financial markets, resulted in a higher level of impairments in fixed maturity and equity securities in the prior year. The most significant decrease in the current year, as compared to the prior year, was in the Company's financial services industry holdings which comprised \$799 million in fixed maturity and equity security impairments in the prior year, as compared to \$129 million in impairments in the current year. Of the \$799 million in financial services industry impairments in the year, \$340 million were in equity securities, of which \$310 million were in financial services industry perpetual hybrid securities which were impaired as a result of deterioration in the credit rating of the issuer to below investment grade and due to a severe and extended unrealized loss position on these securities. Impairments in the current year were concentrated in the RMBS, ABS and CMBS sectors reflecting current economic conditions including higher unemployment levels and continued weakness within the real estate markets. Of the fixed maturity and equity securities impairments of \$484 million and \$1,900 million in the years ended December 31, 2010 and 2009, respectively, \$287 million and \$449 million, or 59% and 24% respectively, were in the Company's RMBS, ABS and CMBS holdings.
- *Year Ended December 31, 2009 compared to the Year Ended December 31, 2008* — Overall OTTI losses recognized in earnings on fixed maturity and equity securities were \$1.9 billion for the year ended December 31, 2009 as compared to \$1.7 billion in the prior year. The stress in the global financial markets that caused a significant increase in impairments in 2008 as compared to 2007, continued into 2009. Significant impairments were incurred in several industry sectors in 2009, including the financial services industry, but to a lesser degree in the financial services industry sector than in 2008. In 2008 certain financial institutions entered bankruptcy, entered FDIC receivership or received significant government capital infusions causing 2008 financial services industry impairments to be higher than in 2009. Of the fixed maturity and equity securities impairments of \$1,900 million in 2009, \$799 million were concentrated in the Company's financial services industry holdings and were comprised of \$459 million in impairments on fixed maturity securities and \$340 million in impairments on equity securities, and the \$799 million included \$623 million of perpetual hybrid securities, which were comprised of \$313 million on securities classified as fixed maturity securities and \$310 million on securities classified as non-redeemable preferred stock. Overall impairments in 2009 were higher due to increased fixed maturity security impairments across several industry sectors, which more than offset a reduction in impairments in the financial services industry sector. Impairments across these several industry sectors increased in 2009 due to increased financial restructurings, bankruptcy filings, ratings downgrades, collateral deterioration or difficult operating environments of the issuers as a result of the challenging economic environment. Impairments on perpetual hybrid securities in 2009 were a result of deterioration in the credit rating of the issuer to below investment grade and due to a severe and extended unrealized loss position.

See "Investments — Fixed Maturity and Equity Securities Available-for-Sale — Net Investment Gains (Losses)" in Note 3 of the Notes to the Consolidated Financial Statements for tables that present fixed maturity security OTTI losses recognized in earnings by sector and by industry within the U.S. and foreign corporate securities sector for the years ended December 31, 2010, 2009 and 2008, respectively; and equity security OTTI losses recognized in earnings by sector and industry for the years ended December 31, 2010, 2009 and 2008, respectively.

Future Impairments. Future OTTI will depend primarily on economic fundamentals, issuer performance, changes in credit ratings, changes in collateral valuation, changes in interest rates and changes in credit spreads. If economic fundamentals and other of the above factors deteriorate, additional OTTI may be incurred in upcoming periods. See also "— Investments — Fixed Maturity and Equity Securities Available-for-Sale — Net Unrealized Investment Gains (Losses)."

Credit Loss Rollforward — Rollforward of the Cumulative Credit Loss Component of OTTI Loss Recognized in Earnings on Fixed Maturity Securities Still Held for Which a Portion of the OTTI Loss was Recognized in Other Comprehensive Income (Loss)

See "Investments — Credit Loss Rollforward — Rollforward of the Cumulative Credit Loss Component of OTTI Loss Recognized in Earnings on Fixed Maturity Securities Still Held for Which a Portion of the OTTI Loss was Recognized in Other Comprehensive Income (Loss)" in Note 3 of the Notes to the Consolidated Financial Statements for the table that presents a rollforward of the cumulative credit loss component of OTTI loss recognized in earnings on fixed maturity securities still held by the Company at December 31, 2010 and 2009 for which a portion of the OTTI loss was recognized in other comprehensive income (loss) for the years ended December 31, 2010 and 2009.

Securities Lending

The Company participates in securities lending programs whereby blocks of securities, which are included in fixed maturity securities and short-term investments, are loaned to third parties, primarily brokerage firms and commercial banks. The Company generally obtains collateral, generally cash, in an amount equal to 102% of the estimated fair value of the loaned securities, which is obtained at the inception of a loan and maintained at a level greater than or equal to 100% for the duration of the loan. Securities loaned under such transactions may be

sold or repledged by the transferee. The Company is liable to return to its counterparties the cash collateral under its control. These transactions are treated as financing arrangements and the associated liability recorded at the amount of the cash received.

See "Investments — Securities Lending" in Note 3 of the Notes to the Consolidated Financial Statements for information regarding the Company's securities lending program.

The estimated fair value of the securities on loan related to the cash collateral on open at December 31, 2010 was \$2,699 million, of which \$2,317 million were U.S. Treasury, agency and government guaranteed securities which, if put to the Company, can be immediately sold to satisfy the cash requirements. The remainder of the securities on loan were primarily U.S. Treasury, agency and government guaranteed securities, and very liquid RMBS. The U.S. Treasury securities on loan are primarily holdings of on-the-run U.S. Treasury securities, the most liquid U.S. Treasury securities available. If these high quality securities that are on loan are put back to the Company, the proceeds from immediately selling these securities can be used to satisfy the related cash requirements. The reinvestment portfolio acquired with the cash collateral consisted principally of fixed maturity securities (including RMBS, U.S. corporate, U.S. Treasury, agency and government guaranteed, and ABS). If the on loan securities or the reinvestment portfolio become less liquid, the Company has the liquidity resources of most of its general account available to meet any potential cash demands when securities are put back to the Company.

Security collateral on deposit from counterparties in connection with the securities lending transactions may not be sold or repledged, unless the counterparty is in default, and is not reflected in the consolidated financial statements. Separately, the Company had \$49 million and \$46 million, at estimated fair value, of cash and security collateral on deposit from a counterparty to secure its interest in a pooled investment that is held by a third-party trustee, as custodian, at December 31, 2010 and 2009, respectively. This pooled investment is included within fixed maturity securities and had an estimated fair value of \$49 million and \$51 million at December 31, 2010 and 2009, respectively.

Invested Assets on Deposit, Held in Trust and Pledged as Collateral

See "Investments — Invested Assets on Deposit, Held in Trust and Pledged as Collateral" in Note 3 of the Notes to the Consolidated Financial Statements for a table of the invested assets on deposit, invested assets held in trust and invested assets pledged as collateral at December 31, 2010 and 2009.

See also "— Investments — Securities Lending" for the amount of the Company's cash and invested assets received from and due back to counterparties pursuant to its securities lending program.

Trading and Other Securities

The Company has a trading securities portfolio, principally invested in fixed maturity securities, to support investment strategies that involve the active and frequent purchase and sale of securities ("Actively Traded Securities") and the execution of short sale agreements. Trading and other securities also include securities for which the FVO has been elected ("FVO Securities"). FVO Securities include certain fixed maturity and equity securities held for investment by the general account to support asset and liability matching strategies for certain insurance products. FVO Securities also include contractholder-directed investments supporting unit-linked variable annuity type liabilities which do not qualify for presentation as separate account summary total assets and liabilities. These investments are primarily mutual funds, and to a lesser extent, fixed maturity and equity securities, short-term investments and cash and cash equivalents. The investment returns on these investments inure to contractholders and are offset by a corresponding change in PABs through interest credited to PABs. Changes in estimated fair value of such trading and other securities subsequent to purchase are included in net investment income. FVO Securities also include securities held by CSEs (former qualifying special purpose entities) with changes in estimated fair value subsequent to consolidation included in net investment gains (losses). Trading and other securities were \$18.6 billion and \$2.4 billion, or 3.9% and 0.7% of total cash and invested assets at estimated fair value, at December 31, 2010 and 2009, respectively. The significant increase in trading and other securities in 2010 was driven primarily by inclusion of ALICO's contractholder-directed unit-linked investments, and to a lesser extent, growth in this book of business that occurred during the ten month period ended October 31, 2010 prior to the Acquisition. See "Investments — Trading and Other Securities" in Note 3 of the Notes to the Consolidated Financial Statements for tables which present information about the Actively Traded Securities and FVO Securities, related short sale agreement liabilities, investments pledged to secure short sale agreement liabilities, net investment income, changes in estimated fair value included in net investment income for trading and other securities and changes in estimated fair value included in net investment gains (losses) for FVO Securities held by CSEs at December 31, 2010 and 2009 and for the years ended December 31, 2010, 2009 and 2008.

Trading and other securities and trading (short sale agreement) liabilities, measured at estimated fair value on a recurring basis and their corresponding fair value hierarchy, are presented as follows:

	December 31, 2010			
	Trading and Other Securities		Trading Liabilities	
	(In millions)			
Quoted prices in active markets for identical assets and liabilities (Level 1)	\$ 6,270	33.7%	\$46	100.0%
Significant other observable inputs (Level 2)(1)	11,497	61.9	—	—
Significant unobservable inputs (Level 3)	822	4.4	—	—
Total estimated fair value	<u>\$18,589</u>	<u>100.0%</u>	<u>\$46</u>	<u>100.0%</u>

(1) All FVO Securities held by CSEs are classified as Level 2.

A rollforward of the fair value measurements for trading and other securities measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs for the year ended December 31, 2010, is as follows:

	Year Ended December 31, 2010
	(In millions)
Balance, at January 1,	\$ 83
Total realized/unrealized gains (losses) included in:	
Earnings	(7)
Purchases, sales, issuances and settlements(1)	727
Transfer in and/or out of Level 3	19
Balance, at December 31,	<u>\$822</u>

(1) Includes securities acquired from ALICO of \$582 million.

See "— Summary of Critical Accounting Estimates" for further information on the estimates and assumptions that affect the amounts reported above.

Mortgage Loans

The Company's mortgage loans are principally collateralized by commercial real estate, agricultural real estate and residential properties. The carrying value of mortgage loans was \$62.4 billion and \$50.9 billion, or 13.1% and 15.1% of total cash and invested assets at December 31, 2010 and 2009, respectively. See "Investments — Mortgage Loans" in Note 3 of the Notes to the Consolidated Financial Statements for a table that presents the Company's mortgage loans held-for-investment of \$59.1 billion and \$48.2 billion by portfolio segment at December 31, 2010 and 2009, respectively, as well as the components of the mortgage loans held-for-sale of \$3.3 billion and \$2.7 billion at December 31, 2010 and 2009, respectively. The information presented on Mortgage Loans herein excludes the effects of consolidating under GAAP certain VIEs that are treated as CSEs. Such amounts are presented in the aforementioned table. See "Investments — Mortgage Loans" in Note 3 of the Notes to the Consolidated Financial Statements.

Commercial Mortgage Loans by Geographic Region and Property Type. Commercial mortgage loans are the most significant component of the mortgage loan invested asset class as it represents 72% of total mortgage loans held-for-investment (excluding the effects of consolidating under GAAP certain VIEs that are treated as CSEs) at both December 31, 2010 and 2009. The Company diversifies its commercial mortgage loan portfolio by both geographic region and property type to reduce the risk of concentration. Additionally, the Company manages risk, when originating commercial and agricultural mortgage loans, by generally lending only up to 75% of the estimated fair value of the underlying real estate. The tables below present the diversification across geographic regions and property types for commercial mortgage loans at:

	December 31,			
	2010		2009	
	Amount	% of Total	Amount	% of Total
	(In millions)			
Region:				
Pacific	\$ 8,974	23.7%	\$ 8,822	25.1%
South Atlantic	8,016	21.2	7,460	21.2
Middle Atlantic	6,484	17.1	6,042	17.2
International	4,216	11.2	3,620	10.3
West South Central	3,266	8.6	2,916	8.3
East North Central	3,066	8.1	2,531	7.2
New England	1,531	4.1	1,448	4.1
Mountain	884	2.3	959	2.7
West North Central	666	1.8	675	1.9
East South Central	461	1.2	449	1.3
Other	<u>256</u>	<u>0.7</u>	<u>254</u>	<u>0.7</u>
Total recorded investment	<u>37,820</u>	<u>100.0%</u>	<u>35,176</u>	<u>100.0%</u>
Less valuation allowances	<u>562</u>		<u>589</u>	
Carrying value, net of valuation allowances	<u>\$37,258</u>		<u>\$34,587</u>	

Property Type:	December 31,			
	2010		2009	
	Amount	% of Total	Amount	% of Total
	(In millions)			
Office	\$16,857	44.6%	\$15,205	43.2%
Retail	9,215	24.3	7,964	22.6
Apartments	3,630	9.6	3,731	10.6
Hotel	3,089	8.2	3,117	8.9
Industrial	2,910	7.7	2,797	8.0
Other	2,119	5.6	2,362	6.7
Total recorded investment	<u>37,820</u>	<u>100.0%</u>	<u>35,176</u>	<u>100.0%</u>
Less valuation allowances	<u>562</u>		<u>589</u>	
Carrying value, net of valuation allowances	<u>\$37,258</u>		<u>\$34,587</u>	

Mortgage Loan Credit Quality — Restructured, Potentially Delinquent, Delinquent or Under Foreclosure. The Company monitors its mortgage loan investments on an ongoing basis, including reviewing loans that are restructured, potentially delinquent, and delinquent or under foreclosure. These loan classifications are consistent with those used in industry practice.

The Company defines restructured mortgage loans as loans in which the Company, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. The Company defines potentially delinquent loans as loans that, in management's opinion, have a high probability of becoming delinquent in the near term. The Company defines delinquent mortgage loans consistent with industry practice, when interest and principal payments are past due as follows: commercial mortgage loans — 60 days past due; agricultural mortgage loans — 90 days past due; and residential mortgage loans — 60 days past due. The Company defines mortgage loans under foreclosure as loans in which foreclosure proceedings have formally commenced.

The following table presents the recorded investment and valuation allowance for all mortgage loans held-for-investment distributed by the above stated loan classifications at:

	December 31,							
	2010				2009			
	Recorded Investment	% of Total	Valuation Allowance	% of Recorded Investment	Recorded Investment	% of Total	Valuation Allowance	% of Recorded Investment
	(In millions)							
Commercial:								
Performing	\$37,489	99.1%	\$528	1.4%	\$35,066	99.7%	\$548	1.6%
Restructured	93	0.2	6	6.5%	—	—	—	—%
Potentially delinquent	180	0.5	28	15.6%	102	0.3	41	40.2%
Delinquent or under foreclosure	58	0.2	—	—%	8	—	—	—%
Total	<u>\$37,820</u>	<u>100.0%</u>	<u>\$562</u>	1.5%	<u>\$35,176</u>	<u>100.0%</u>	<u>\$589</u>	1.7%
Agricultural(1):								
Performing	\$12,486	97.9%	\$ 35	0.3%	\$11,950	97.5%	\$ 33	0.3%
Restructured	33	0.3	8	24.2%	36	0.3	10	27.8%
Potentially delinquent	62	0.5	11	17.7%	128	1.0	34	26.6%
Delinquent or under foreclosure	170	1.3	34	20.0%	141	1.2	38	27.0%
Total	<u>\$12,751</u>	<u>100.0%</u>	<u>\$ 88</u>	0.7%	<u>\$12,255</u>	<u>100.0%</u>	<u>\$115</u>	0.9%
Residential(2):								
Performing	\$ 2,221	96.2%	\$ 12	0.5%	\$ 1,389	94.4%	\$ 16	1.2%
Restructured	4	0.2	—	—%	1	0.1	—	—%
Potentially delinquent	4	0.2	—	—%	10	0.7	—	—%
Delinquent or under foreclosure	79	3.4	2	2.5%	71	4.8	1	1.4%
Total	<u>\$ 2,308</u>	<u>100.0%</u>	<u>\$ 14</u>	0.6%	<u>\$ 1,471</u>	<u>100.0%</u>	<u>\$ 17</u>	1.2%

(1) Of the \$12.8 billion of agricultural mortgage loans outstanding at December 31, 2010, 53% were subject to rate resets prior to maturity. A substantial portion of these mortgage loans have been successfully renegotiated and remain outstanding to maturity.

(2) Residential mortgage loans held-for-investment consist primarily of first lien residential mortgage loans, and to a much lesser extent, second lien residential mortgage loans and home equity lines of credit.

See "Investments — Mortgage Loans" in Note 3 of the Notes to the Consolidated Financial Statements for tables that present, by portfolio segment, mortgage loans by credit quality indicator and impaired loans, as well as information on past due and nonaccrual mortgage loans for the year ended December 31, 2010.

Mortgage Loan Credit Quality — Monitoring Process — Commercial and Agricultural Mortgage Loans. The Company reviews all commercial mortgage loans on an ongoing basis. These reviews may include an analysis of the property financial statements and rent roll, lease rollover analysis, property inspections, market analysis, estimated valuations of the underlying collateral, loan-to-value ratios, debt service coverage ratios, and tenant creditworthiness. The monitoring process focuses on higher risk loans, which include those that are classified as restructured, potentially delinquent, delinquent or in foreclosure, as well as loans with higher loan-to-value ratios and lower debt service coverage ratios. The monitoring process for agricultural mortgage loans is generally similar, with a focus on higher risk loans, such as loans with higher loan-to-value ratios, including reviews on a geographic and property type basis.

Loan-to-value ratios and debt service coverage ratios are common measures in the assessment of the quality of commercial mortgage loans. Loan-to-value ratios are a common measure in the assessment of the quality of agricultural mortgage loans. Loan-to-value ratios compare the amount of the loan to the estimated fair value of the underlying collateral. A loan-to-value ratio greater than 100% indicates that the loan amount is greater than the collateral value. A loan-to-value ratio of less than 100% indicates an excess of collateral value over the loan amount. The debt service coverage ratio compares a property's net operating income to amounts needed to service the principal and interest due under the loan. For commercial mortgage loans, the average loan-to-value ratio was 66% and 68% at December 31, 2010 and 2009, respectively, and the average debt service coverage ratio was 2.4x, as compared to 2.2x at December 31, 2009. For agricultural mortgage loans, the average loan-to-value ratio was 49% at both December 31, 2010 and 2009, respectively. The values utilized in calculating these ratios are developed in connection with our review of the commercial and agricultural mortgage loans, and are updated routinely, including a periodic quality rating process and an evaluation of the estimated fair value of the underlying collateral.

Mortgage Loan Credit Quality — Monitoring Process — Residential Mortgage Loans. The Company has a conservative residential mortgage loan portfolio and does not hold any option ARMs, sub-prime or low teaser rate. Higher risk loans include those that are classified as restructured, potentially delinquent, delinquent or in foreclosure, as well as loans with higher loan-to-value ratios and interest-only loans. The Company's investment in residential junior lien loans and residential mortgage loans with a loan-to-value ratio of 80% or more was \$95 million and \$76 million at December 31, 2010 and 2009, respectively, and the majority of the higher loan-to-value residential mortgage loans have mortgage insurance coverage which reduces the loan-to-value ratio to less than 80%. Additionally, the Company's investment in traditional residential interest-only mortgage loans was \$389 million and \$323 million at December 31, 2010 and 2009, respectively.

Mortgage Loan Valuation Allowances. The Company's valuation allowances are established both on a loan specific basis for those loans considered impaired where a property specific or market specific risk has been identified that could likely result in a future loss, as well as for pools of loans with similar risk characteristics where a property specific or market specific risk has not been identified, but for which the Company expects to incur a loss. Accordingly, a valuation allowance is provided to absorb these estimated probable credit losses. The Company records additions to and decreases in its valuation allowances and gains and losses from the sale of loans in net investment gains (losses).

The Company records valuation allowances for loans considered to be impaired when it is probable that, based upon current information and events, the Company will be unable to collect all amounts due under the contractual terms of the loan agreement. Based on the facts and circumstances of the individual loans being impaired, loan specific valuation allowances are established for the excess carrying value of the loan over either: (i) the present value of expected future cash flows discounted at the loan's original effective interest rate; (ii) the estimated fair value of the loan's underlying collateral if the loan is in the process of foreclosure or otherwise collateral dependent; or (iii) the loan's observable market price.

The Company also establishes valuation allowances for loan losses for pools of loans with similar risk characteristics, such as property types, loan-to-value ratios and debt service coverage ratios when, based on past experience, it is probable that a credit event has occurred and the amount of loss can be reasonably estimated. These valuation allowances are based on loan risk characteristics, historical default rates and loss severities, real estate market fundamentals and outlook, as well as, other relevant factors.

The determination of the amount of, and additions or decreases to, valuation allowances is based upon the Company's periodic evaluation and assessment of known and inherent risks associated with its loan portfolios. Such evaluations and assessments are based upon several factors, including the Company's experience for loan losses, defaults and loss severity, and loss expectations for loans with similar risk characteristics. These evaluations and assessments are revised as conditions change and new information becomes available. We update our evaluations regularly, which can cause the valuation allowances to increase or decrease over time as such evaluations are revised. Negative credit migration including an actual or expected increase in the level of problem loans will result in an increase in the valuation allowance. Positive credit migration including an actual or expected decrease in the level of problem loans will result in a decrease in the valuation allowance. Such changes in the valuation allowance are recorded in net investment gains (losses).

See "Investments — Mortgage Loans" in Note 3 of the Notes to the Consolidated Financial Statements for a table that presents the activity in the Company's valuation allowances, by portfolio segment, for the years ended December 31, 2010, 2009 and 2008, respectively; and for tables that present the Company's valuation allowances, by type of credit loss, by portfolio segment, at December 31, 2010 and 2009, respectively.

The Company held \$197 million and \$210 million in mortgage loans which are carried at estimated fair value based on the value of the underlying collateral or independent broker quotations, if lower, of which \$164 million and \$202 million relate to impaired mortgage loans held-for-investment and \$33 million and \$8 million to certain mortgage loans held-for-sale, at December 31, 2010 and 2009, respectively. These impaired mortgage loans were recorded at estimated fair value and represent a nonrecurring fair value measurement. The estimated fair value is categorized as Level 3. Included within net investment gains (losses) for such impaired mortgage loans were net impairments of \$17 million and \$93 million for the years ended December 31, 2010 and 2009, respectively. Subsequent improvements in estimated fair value on previously impaired loans recorded through a reduction in the previously established provision to the valuation allowance are reported as a (release) above.

Real Estate and Real Estate Joint Ventures

The Company diversifies its real estate investments by both geographic region and property type to reduce risk of concentration. Of the Company's real estate investments, 88% are located in the U.S. with the remaining 12% located outside the U.S., at December 31, 2010. The carrying value of the Company's real estate investments was \$8.0 billion, or 1.7%, and \$6.9 billion, or 2.0%, of total cash and invested assets at December 31, 2010 and 2009, respectively. See "Investments — Real Estate" in Note 3 of the Notes to the Consolidated Financial

Statements for tables that present the Company's real estate investments by investment strategy and by property type at December 31, 2010 and 2009.

Properties acquired through foreclosure were \$165 million, \$127 million and less than \$1 million for the years ended December 31, 2010, 2009 and 2008, respectively, and includes commercial, agricultural and residential properties. After the Company acquires properties through foreclosure, it evaluates whether the property is appropriate for retention in its traditional real estate portfolio. Foreclosed real estate held at December 31, 2010 and 2009 includes those properties the Company has not selected for retention in its traditional real estate portfolio and which do not meet the criteria to be classified as held-for-sale.

Impairments recognized on real estate held-for-investment were \$48 million, \$160 million and \$20 million for the years ended December 31, 2010, 2009 and 2008, respectively. Impairments recognized on real estate held-for-sale were \$1 million for the year ended December 31, 2010. There were no impairments recognized on real estate held-for-sale for each of the years ended December 31, 2009 and 2008. The Company's carrying value of real estate held-for-sale has been reduced by impairments recorded prior to 2009 of \$1 million at both December 31, 2010 and 2009. The carrying value of non-income producing real estate was \$137 million, \$76 million and \$28 million at December 31, 2010, 2009 and 2008, respectively.

The impaired cost method basis real estate joint ventures were recorded at estimated fair value and represent a non-recurring fair value measurement. The estimated fair value was categorized as Level 3. Impairments to estimated fair value for such cost method basis real estate joint ventures of \$25 million, \$82 million, and \$0 for the years ended December 31, 2010, 2009 and 2008, respectively, were recognized within net investment gains (losses) and are included in the \$48 million, \$160 million and \$20 million of impairments on real estate investments held-for-investment for the years ended December 31, 2010, 2009 and 2008, respectively. The estimated fair value of the impaired cost method real estate joint ventures after these impairments was \$8 million and \$93 million at December 31, 2010 and 2009, respectively.

Other Limited Partnership Interests

The carrying value of other limited partnership interests (which primarily represent ownership interests in pooled investment funds that principally make private equity investments in companies in the U.S. and overseas) was \$6.4 billion and \$5.5 billion, or 1.3% and 1.6% of total cash and invested assets at December 31, 2010 and 2009, respectively. Included within other limited partnership interests were \$1.0 billion, at both December 31, 2010 and 2009, of investments in hedge funds.

Impairments on cost basis limited partnership interests are recognized at estimated fair value determined from information provided in the financial statements of the underlying other limited partnership interests in the period in which the impairment is recognized. Consistent with equity securities, greater weight and consideration is given in the other limited partnership interests impairment review process to the severity and duration of unrealized losses on such other limited partnership interests holdings. Impairments to estimated fair value for such other limited partnership interests of \$12 million, \$354 million and \$105 million for the years ended December 31, 2010, 2009 and 2008, respectively, were recognized within net investment gains (losses). The estimated fair value of the impaired other limited partnership interests after these impairments was \$23 million, \$561 million and \$137 million at December 31, 2010, 2009 and 2008, respectively. These impairments to estimated fair value represent non-recurring fair value measurements that have been classified as Level 3 due to the limited activity and price transparency inherent in the market for such investments.

Other Invested Assets

See "Investments — Other Invested Assets" in Note 3 of the Notes to the Consolidated Financial Statements for a table that presents the Company's other invested assets by type at December 31, 2010 and 2009 and related information.

Short-term Investments

The carrying value of short-term investments, which include investments with remaining maturities of one year or less, but greater than three months, at the time of purchase was \$9.4 billion and \$8.4 billion, or 2.0% and 2.5% of total cash and invested assets at December 31, 2010 and 2009, respectively. The Company is exposed to concentrations of credit risk related to securities of the U.S. government and certain U.S. government agencies included within short-term investments, which were \$4.0 billion and \$7.5 billion at December 31, 2010 and 2009, respectively.

Cash Equivalents

The carrying value of cash equivalents, which includes investments with an original or remaining maturity of three months or less, at the time of purchase was \$9.6 billion and \$8.4 billion at December 31, 2010 and 2009, respectively. The Company is exposed to concentrations of credit risk related to securities of the U.S. government and certain U.S. government agencies included within cash equivalents, which were \$5.8 billion and \$6.0 billion at December 31, 2010 and 2009, respectively.

Derivative Financial Instruments

Derivatives. The Company is exposed to various risks relating to its ongoing business operations, including interest rate risk, foreign currency risk, credit risk, and equity market risk. The Company uses a variety of strategies to manage these risks, including the use of derivative instruments. See Note 4 of the Notes to Consolidated Financial Statements for:

- A comprehensive description of the nature of the Company's derivative instruments, including the strategies for which derivatives are used in managing various risks.
- Information about the notional amount, estimated fair value, and primary underlying risk exposure of the Company's derivative financial instruments, excluding embedded derivatives held at December 31, 2010 and 2009.

Hedging. See Note 4 of the Notes to Consolidated Financial Statements for information about:

- The notional amount and estimated fair value of derivatives and non-derivative instruments designated as hedging instruments by type of hedge designation at December 31, 2010 and 2009.
- The notional amount and estimated fair value of derivatives that are not designated or do not qualify as hedging instruments by derivative type at December 31, 2010 and 2009.
- The statement of operations effects of derivatives in cash flow, fair value, or non-qualifying hedge relationships for the years ended December 31, 2010, 2009, and 2008.

See "Quantitative and Qualitative Disclosures About Market Risk — Management of Market Risk Exposures — Hedging Activities" for more information about the Company's use of derivatives by major hedge program.

Fair Value Hierarchy. Derivatives measured at estimated fair value on a recurring basis and their corresponding fair value hierarchy, are presented as follows:

	December 31, 2010			
	Derivative Assets		Derivative Liabilities	
	(In millions)			
Quoted prices in active markets for identical assets and liabilities (Level 1)	\$ 156	2%	\$ 45	1%
Significant other observable inputs (Level 2)	7,176	92	4,245	93
Significant unobservable inputs (Level 3)	<u>445</u>	<u>6</u>	<u>272</u>	<u>6</u>
Total estimated fair value	<u>\$7,777</u>	<u>100%</u>	<u>\$4,562</u>	<u>100%</u>

The valuation of Level 3 derivatives involves the use of significant unobservable inputs and generally requires a higher degree of management judgment or estimation than the valuations of Level 1 and Level 2 derivatives. Although Level 3 inputs are based on assumptions deemed appropriate given the circumstances and are assumed to be consistent with what other market participants would use when pricing such instruments, the use of different inputs or methodologies could have a material effect on the estimated fair value of Level 3 derivatives and could materially affect net income.

Derivatives categorized as Level 3 at December 31, 2010 include: interest rate forwards with maturities which extend beyond the observable portion of the yield curve; interest rate lock commitments with certain unobservable inputs, including pull-through rates; equity variance swaps with unobservable volatility inputs or that are priced via independent broker quotations; foreign currency swaps which are cancelable and priced through independent broker quotations; interest rate swaps with maturities which extend beyond the observable portion of the yield curve; credit default swaps based upon baskets of credits having unobservable credit correlations, as well as credit default swaps with maturities which extend beyond the observable portion of the credit curves and credit default swaps priced through independent broker quotes; foreign currency forwards priced via independent broker quotations or with liquidity adjustments; implied volatility swaps with unobservable volatility inputs or that are priced via independent broker quotations; equity options with unobservable volatility inputs or that are priced via independent broker quotations; currency options based upon baskets of currencies having unobservable currency correlations; and credit forwards having unobservable repurchase rates.

At December 31, 2010 and 2009, 2.0% and 5.5%, respectively, of the net derivative estimated fair value was priced via independent broker quotations.

A rollforward of the fair value measurements for derivatives measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs for the year ended December 31, 2010 is as follows:

	Year Ended
	December 31, 2010
	(In millions)
Balance, at January 1,	\$356
Total realized/unrealized gains (losses) included in:	
Earnings	(5)
Other comprehensive income (loss)	(81)
Purchases, sales, issuances and settlements	(75)
Transfer in and/or out of Level 3	<u>(22)</u>
Balance, at December 31,	<u>\$173</u>

See "— Summary of Critical Accounting Estimates — Derivative Financial Instruments" for further information on the estimates and assumptions that affect the amounts reported above.

Credit Risk. See Note 4 of the Notes to Consolidated Financial Statements for information about how the Company manages credit risk related to its freestanding derivatives, including the use of master netting agreements and collateral arrangements.

Credit Derivatives. See Note 4 of the Notes to Consolidated Financial Statements for information about the estimated fair value and maximum amount at risk related to the Company's written credit default swaps.

Embedded Derivatives. The embedded derivatives measured at estimated fair value on a recurring basis and their corresponding fair value hierarchy, are presented as follows:

	December 31, 2010			
	Net Embedded Derivatives Within			
	Asset Host Contracts		Liability Host Contracts	
	(In millions)			
Quoted prices in active markets for identical assets and liabilities (Level 1)	\$ —	—%	\$ —	—%
Significant other observable inputs (Level 2)	—	—	11	—
Significant unobservable inputs (Level 3)	<u>185</u>	<u>100</u>	<u>2,623</u>	<u>100</u>
Total estimated fair value	<u>\$185</u>	<u>100%</u>	<u>\$2,634</u>	<u>100%</u>

A rollforward of the fair value measurements for net embedded derivatives measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs is as follows:

	Year Ended December 31, 2010
	(In millions)
Balance, at January 1,	\$(1,455)
Total realized/unrealized gains (losses) included in:	
Earnings	(335)
Other comprehensive income (loss)	(226)
Purchases, sales, issuances and settlements	(422)
Transfer in and/or out of Level 3	—
Balance, at December 31,	<u><u>\$(2,438)</u></u>

The valuation of guaranteed minimum benefits includes an adjustment for nonperformance risk. Included in net derivative gains (losses) for the years ended December 31, 2010 and 2009 were gains (losses) of (\$96) million and (\$1,932) million, respectively, in connection with this adjustment. These amounts are net of a loss of \$955 million relating to a refinement for estimating nonperformance risk in fair value measurements implemented at June 30, 2010. See "— Summary of Critical Accounting Estimates."

See "— Summary of Critical Accounting Estimates — Embedded Derivatives" for further information on the estimates and assumptions that affect the amounts reported above.

Off-Balance Sheet Arrangements

Commitments to Fund Partnership Investments

The Company makes commitments to fund partnership investments in the normal course of business for the purpose of enhancing the Company's total return on its investment portfolio. The amounts of these unfunded commitments were \$3.8 billion and \$4.1 billion at December 31, 2010 and 2009, respectively. The Company anticipates that these amounts will be invested in partnerships over the next five years.

Mortgage Loan Commitments

The Company has issued interest rate lock commitments on certain residential mortgage loan applications totaling \$2.5 billion and \$2.7 billion at December 31, 2010 and 2009, respectively. The Company intends to sell the majority of these originated residential mortgage loans. Interest rate lock commitments to fund mortgage loans that will be held-for-sale are considered derivatives pursuant to the guidance on derivatives and hedging, and their estimated fair value and notional amounts are included within interest rate forwards.

The Company also commits to lend funds under certain other mortgage loan commitments that will be held-for-investment in the normal course of business for the purpose of enhancing the Company's total return on its investment portfolio. The amounts of these mortgage loan commitments were \$3.8 billion and \$2.2 billion at December 31, 2010 and 2009, respectively.

Commitments to Fund Bank Credit Facilities, Bridge Loans and Private Corporate Bond Investments

The Company commits to lend funds under bank credit facilities, bridge loans and private corporate bond investments in the normal course of business for the purpose of enhancing the Company's total return on its investment portfolio. The amounts of these unfunded commitments were \$2.4 billion and \$1.3 billion at December 31, 2010 and 2009, respectively.

There are no other material obligations or liabilities arising from the commitments to fund partnership investments, mortgage loans, bank credit facilities, and bridge loans and private corporate bond investment arrangements.

Lease Commitments

The Company, as lessee, has entered into various lease and sublease agreements for office space, information technology and other equipment. The Company's commitments under such lease agreements are included within the contractual obligations table. See "— Liquidity and Capital Resources — The Company — Liquidity and Capital Uses — Contractual Obligations."

Credit Facilities, Committed Facilities and Letters of Credit

The Company maintains committed and unsecured credit facilities and letters of credit with various financial institutions. See "— Liquidity and Capital Resources — The Company — Liquidity and Capital Sources — Credit and Committed Facilities," for further descriptions of such arrangements.

Guarantees

See "Guarantees" in Note 16 of the Notes to the Consolidated Financial Statements.

Collateral for Securities Lending

The Company has no non-cash collateral for securities lending on deposit from customers, which cannot be sold or repledged, and which has not been recorded on its consolidated balance sheets.

Insolvency Assessments

See Note 16 of the Notes to the Consolidated Financial Statements.

Policyholder Liabilities

The Company establishes, and carries as liabilities, actuarially determined amounts that are calculated to meet policy obligations when a policy matures or is surrendered, an insured dies or becomes disabled or upon the occurrence of other covered events, or to provide for future annuity payments. Amounts for actuarial liabilities are computed and reported in the consolidated financial statements in conformity with GAAP. For more details on Policyholder Liabilities, see "— Summary of Critical Accounting Estimates." Also see Notes 1 and 8 of the Notes to the Consolidated Financial Statements for an analysis of certain policyholder liabilities at December 31, 2010 and 2009.

Due to the nature of the underlying risks and the high degree of uncertainty associated with the determination of actuarial liabilities, the Company cannot precisely determine the amounts that will ultimately be paid with respect to these actuarial liabilities, and the ultimate amounts may vary from the estimated amounts, particularly when payments may not occur until well into the future.

However, we believe our actuarial liabilities for future benefits are adequate to cover the ultimate benefits required to be paid to policyholders. We periodically review our estimates of actuarial liabilities for future benefits and compare them with our actual experience. We revise estimates, to the extent permitted or required under GAAP, if we determine that future expected experience differs from assumptions used in the development of actuarial liabilities.

The Company has experienced, and will likely in the future experience, catastrophe losses and possibly acts of terrorism, and turbulent financial markets that may have an adverse impact on our business, results of operations, and financial condition. Catastrophes can be caused by various events, including pandemics, hurricanes, windstorms, earthquakes, hail, tornadoes, explosions, severe winter weather (including snow, freezing water, ice storms and blizzards), fires and man-made events such as terrorist attacks. Due to their nature, we cannot predict the incidence, timing, severity or amount of losses from catastrophes and acts of terrorism, but we make broad use of catastrophic and non-catastrophic reinsurance to manage risk from these perils.

Future Policy Benefits

The Company establishes liabilities for amounts payable under insurance policies. Generally, amounts are payable over an extended period of time and related liabilities are calculated as the present value of expected future benefits to be paid, reduced by the present value of expected future net premiums. Such liabilities are established based on methods and underlying assumptions in accordance with GAAP and applicable actuarial standards. Principal assumptions used in the establishment of liabilities for future policy benefits include mortality, morbidity, policy lapse, renewal, retirement, investment returns, inflation, expenses and other contingent events as appropriate to the respective product type. These assumptions are established at the time the policy is issued and are intended to estimate the experience for the period the policy benefits are payable. Utilizing these assumptions, liabilities are established on a block of business basis. If experience is less favorable than assumed and future losses are projected under loss recognition testing, then additional liabilities may be required, resulting in a charge to policyholder benefits and claims.

Insurance Products. Future policy benefits are comprised mainly of liabilities for disabled lives under disability waiver of premium policy provisions, liabilities for survivor income benefit insurance, long-term care ("LTC") policies, active life policies and premium stabilization and other contingency liabilities held under participating life insurance contracts. In order to manage risk, the Company has often reinsured a portion of the mortality risk on new individual life insurance policies. The reinsurance programs are routinely evaluated and this may result in increases or decreases to existing coverage. The Company entered into various derivative positions, primarily interest rate swaps and swaptions, to mitigate the risk that investment of premiums received and reinvestment of maturing assets over the life of the policy will be at rates below those assumed in the original pricing of these contracts.

Retirement Products. Future policy benefits are comprised mainly of liabilities for life-contingent income annuities, supplemental contracts with and without life contingencies, liabilities for Guaranteed Minimum Death Benefits ("GMDBs") included in certain annuity contracts, and a certain portion of guaranteed living benefits. See "— Variable Annuity Guarantees."

Corporate Benefit Funding. Liabilities are primarily related to structured settlement annuities. There is no interest rate crediting flexibility on these liabilities. A sustained low interest rate environment could negatively impact earnings as a result. The Company has various derivative positions, primarily interest rate floors and interest rate swaps, to mitigate the risks associated with such a scenario.

Auto & Home. Future policy benefits include liabilities for unpaid claims and claim expenses for property and casualty insurance and represent the amount estimated for claims that have been reported but not settled and claims incurred but not reported. Liabilities for unpaid claims are estimated based upon assumptions such as rates of claim frequencies, levels of severities, inflation, judicial trends, legislative changes or regulatory decisions. Assumptions are based upon the Company's historical experience and analyses of historical development patterns of the relationship of loss adjustment expenses to losses for each line of business, and consider the effects of current developments, anticipated trends and risk management programs, reduced for anticipated salvage and subrogation.

International. Future policy benefits are held primarily for traditional life and accident and health contracts in Japan, Asia Pacific and immediate annuities in Latin America. They are also held for total return pass-thru provisions included in certain universal life and savings products mainly in Japan and Latin America, and traditional life, endowment and annuity contracts sold in various countries in Asia Pacific. They also include certain liabilities for variable annuity guarantees of minimum death benefits, and longevity guarantees sold in Japan and Asia Pacific. Finally, in Europe and the Middle East, they also include unearned premium liabilities established for credit insurance contracts covering death, disability and involuntary loss of employment, as well as traditional life, accident and health and endowment contracts. Factors impacting these liabilities include sustained periods of lower yields than rates established at issue, lower than expected asset reinvestment rates, higher than expected lapse rates, asset default and more rapid improvement of mortality levels than anticipated for life contingent immediate annuities. The Company mitigates its risks by implementing an asset/liability matching policy and through the development of periodic experience studies. See "— Variable Annuity Guarantees."

Estimates for the liabilities for unpaid claims and claim expenses are reset as actuarial indications change and these changes in the liability are reflected in the current results of operation as either favorable or unfavorable development of prior year losses.

Banking, Corporate & Other. Future policy benefits primarily include liabilities for quota-share reinsurance agreements for certain LTC and workers' compensation business written by MetLife Insurance Company of Connecticut ("MICC"), prior to its acquisition by MetLife, Inc. These are run-off businesses that have been included within Banking, Corporate & Other since the acquisition of MICC.

Policyholder Account Balances

Policyholder account balances are generally equal to the account value, which includes accrued interest credited, but exclude the impact of any applicable surrender charge that may be incurred upon surrender.

Insurance Products. Policyholder account balances are held for death benefit disbursement retained asset accounts, universal life policies, the fixed account of variable life insurance policies, specialized life insurance products for benefit programs and general account universal life policies. Policyholder account balances are credited interest at a rate set by the Company, which are influenced by current market rates. The majority of the policyholder account balances have a guaranteed minimum credited rate between 0.5% and 6.0%. A sustained low interest rate environment could negatively impact earnings as a result of the minimum credited rate guarantees. The Company has various derivative positions, primarily interest rate floors, to partially mitigate the risks associated with such a scenario.

Retirement Products. Policyholder account balances are held for fixed deferred annuities and the fixed account portion of variable annuities, for certain income annuities, and for certain portions of guaranteed benefits. Policyholder account balances are credited interest at a rate set by the Company. Credited rates for deferred annuities are influenced by current market rates, and most of these contracts have a minimum guaranteed rate between 1.0% and 4.0%. See “— Variable Annuity Guarantees.”

Corporate Benefit Funding. Policyholder account balances are comprised of funding agreements. Interest crediting rates vary by type of contract, and can be fixed or variable. Variable interest crediting rates are generally tied to an external index, most commonly 1-month or 3-month LIBOR. MetLife is exposed to interest rate risks, and foreign exchange risk when guaranteeing payment of interest and return of principal at the contractual maturity date. The Company may invest in floating rate assets, or enter into floating rate swaps, also tied to external indices, as well as caps to mitigate the impact of changes in market interest rates. The Company also mitigates its risks by implementing an asset/liability matching policy and seeks to hedge all foreign currency risk through the use of foreign currency hedges, including cross currency swaps.

International. Policyholder account balances are held largely for fixed income retirement and savings plans in Japan and Latin America and to a lesser degree, amounts for unit-linked-type funds in certain countries across all regions that do not meet the GAAP definition of separate accounts. Also included are certain liabilities for retirement and savings products sold in certain countries in Japan and Asia Pacific that generally are sold with minimum credited rate guarantees. Liabilities for guarantees on certain variable annuities in Japan and Asia Pacific are established in accordance with derivatives and hedging guidance and are also included within policyholder account balances. These liabilities are generally impacted by sustained periods of low interest rates, where there are interest rate guarantees. The Company mitigates its risks by implementing an asset/liability matching policy and by hedging its variable annuity guarantees. Liabilities for unit-linked-type funds are impacted by changes in the fair value of the associated underlying investments, as the return on assets is generally passed directly to the policyholder. See “— Variable Annuity Guarantees.”

Variable Annuity Guarantees

The Company issues certain variable annuity products with guaranteed minimum benefits that provide the policyholder a minimum return based on their initial deposit (i.e., the benefit base) less withdrawals. In some cases the benefit base may be increased by additional deposits, bonus amounts, accruals or market value resets. These guarantees are accounted for as insurance liabilities or as embedded derivatives depending on how and when the benefit is paid. Specifically, a guarantee is accounted for as an embedded derivative if a guarantee is paid without requiring (i) the occurrence of specific insurable event, or (ii) the policyholder to annuitize. Alternatively, a guarantee is accounted for as an insurance liability if the guarantee is paid only upon either (i) the occurrence of a specific insurable event, or (ii) upon annuitization. In certain cases, a guarantee may have elements of both an insurance liability and an embedded derivative and in such cases the guarantee is accounted for under a split of the two models.

The net amount at risk (“NAR”) for guarantees can change significantly during periods of sizable and sustained shifts in equity market performance, increased equity volatility, or changes in interest rates. The NAR disclosed in Note 8 of the Notes to the Consolidated Financial Statements represents management’s estimate of the current value of the benefits under these guarantees if they were all exercised simultaneously at December 31, 2010 and 2009, respectively. However, there are features, such as deferral periods and benefits requiring annuitization or death, that limit the amount of benefits that will be payable in the near future.

Guarantees, including portions thereof, accounted for as embedded derivatives, are recorded at estimated fair value and included in policyholder account balances. Guarantees accounted for as embedded derivatives include GMAB, the non life-contingent portion of GMWB and the portion of certain GMIB that do not require annuitization. For more detail on the determination of estimated fair value, see Note 5 of the Notes to the Consolidated Financial Statements.

The table below contains the carrying value for guarantees included in policyholder account balances at:

	December 31,	
	2010	2009
	(In millions)	
U.S. Business:		
Guaranteed minimum accumulation benefit	\$ 44	\$ 60
Guaranteed minimum withdrawal benefit	173	154
Guaranteed minimum income benefit	(51)	66
International:		
Guaranteed minimum accumulation benefit	454	195
Guaranteed minimum withdrawal benefit	<u>1,936</u>	<u>1,025</u>
Total	<u>\$2,556</u>	<u>\$1,500</u>

Included in net derivative gains (losses) for the years ended December 31, 2010 and 2009 were gains (losses) of (\$269) million and \$1,806 million, respectively, in embedded derivatives related to the change in estimated fair value of the guarantees. The carrying amount of guarantees accounted for at estimated fair value includes an adjustment for nonperformance risk. In connection with this adjustment, gains (losses) of (\$96) million and (\$1,932) million are included in the gains (losses) of (\$269) million and \$1,806 million in net derivative gains (losses) for the year ended December 31, 2010 and 2009, respectively.

The estimated fair value of guarantees accounted for as embedded derivatives can change significantly during periods of sizable and sustained shifts in equity market performance, equity volatility, interest rates or foreign exchange rates. Additionally, because the estimated fair value for guarantees accounted for at estimated fair value includes an adjustment for nonperformance risk, a decrease in the Company’s credit spreads could cause the value of these liabilities to increase. Conversely, a widening of the Company’s credit spreads could cause the value of these liabilities to decrease. The Company uses derivative instruments and reinsurance to mitigate the liability exposure, risk of loss and the volatility of net income associated with these liabilities. The derivative instruments used are primarily equity and treasury futures, equity options and variance swaps, and interest rate swaps. The change in valuation arising from the nonperformance risk is not hedged.

The table below presents the estimated fair value of the derivatives hedging guarantees accounted for as embedded derivatives:

Primary Underlying Risk Exposure	Derivative Type	December 31,					
		2010			2009		
		Notional Amount	Estimated Fair Value		Notional Amount	Estimated Fair Value	
	Assets	Liabilities		Assets	Liabilities		
							(In millions)
Interest rate	Interest rate swaps	\$13,762	\$ 401	\$ 193	\$ 8,847	\$ 194	\$ 275
	Interest rate futures	5,822	32	10	4,997	5	4
	Interest rate options	614	15	—	—	—	—
Foreign currency	Foreign currency forwards	2,320	46	1	2,016	4	30
	Currency options	—	—	—	327	14	—
Equity market	Equity futures	6,959	17	9	6,033	31	20
	Equity options	32,942	1,720	1,196	26,661	1,596	1,018
	Variance swaps	17,635	190	118	13,267	174	58
	Total rate of return swaps	1,547	—	—	126	—	—
Total		<u>\$81,601</u>	<u>\$2,421</u>	<u>\$ 1,527</u>	<u>\$62,274</u>	<u>\$2,018</u>	<u>\$1,405</u>

Included in net derivative gains (losses) for the years ended December 31, 2010 and 2009 were gains (losses) of \$113 million and (\$3,654) million related to the change in estimated fair value of the above derivatives. Additionally, included in net derivative gains (losses) for the years ended December 31, 2010 and 2009 were gains (losses) of (\$35) million and \$0, respectively, related to ceded reinsurance.

Guarantees, including portions thereof, have liabilities established that are included in future policy benefits. Guarantees accounted for in this manner include GMDBs, the life-contingent portion of certain GMWB, and the portion of GMIB that require annuitization. These liabilities are accrued over the life of the contract in proportion to actual and future expected policy assessments based on the level of guaranteed minimum benefits generated using multiple scenarios of separate account returns. The scenarios use best estimate assumptions consistent with those used to amortize deferred acquisition costs. When current estimates of future benefits exceed those previously projected or when current estimates of future assessments are lower than those previously projected, liabilities will increase, resulting in a current period charge to net income. The opposite result occurs when the current estimates of future benefits are lower than that previously projected or when current estimates of future assessments exceed those previously projected. At each reporting period, the Company updates the actual amount of business remaining in-force, which impacts expected future assessments and the projection of estimated future benefits resulting in a current period charge or increase to earnings.

The table below contains the carrying value for guarantees included in future policy benefits at:

	December 31,	
	2010	2009
	(In millions)	
U.S. Business:		
Guaranteed minimum death benefit	\$167	\$137
Guaranteed minimum income benefit	507	394
International:		
Guaranteed minimum death benefit	66	23
Guaranteed minimum income benefit	<u>116</u>	<u>—</u>
Total	<u>\$856</u>	<u>\$554</u>

Included in policyholder benefits and claims for the year ended December 31, 2010 is a charge of \$302 million and for the year ended December 31, 2009 is a credit of \$92 million, related to the respective change in liabilities for the above guarantees.

The carrying amount of guarantees accounted for as insurance liabilities can change significantly during periods of sizable and sustained shifts in equity market performance, increased equity volatility, or changes in interest rates. The Company uses reinsurance in combination with derivative instruments to mitigate the liability exposure, risk of loss and the volatility of net income associated with these liabilities. Derivative instruments used are primarily equity futures, treasury futures and interest rate swaps.

Included in policyholder benefits and claims associated with the hedging of the guarantees in future policy benefits for the year ended December 31, 2010 and 2009 were gains (losses) of \$8 million and (\$114) million, respectively, related to reinsurance treaties containing embedded derivatives carried at estimated fair value and gains (losses) of (\$275) million and (\$376) million, respectively, related to freestanding derivatives.

While the Company believes that the hedging strategies employed for guarantees included in both policyholder account balances and in future policy benefits, as well as other management actions, have mitigated the risks related to these benefits, the Company remains liable for the guaranteed benefits in the event that reinsurers or derivative counterparties are unable or unwilling to pay. Certain of the Company's reinsurance agreements and most derivative positions are collateralized and derivatives positions are subject to master netting agreements, both of which, significantly reduces the exposure to counterparty risk. In addition, the Company is subject to the risk that hedging and other management procedures prove ineffective or that unanticipated policyholder behavior or mortality, combined with adverse market events, produces economic losses beyond the scope of the risk management techniques employed. Lastly, because the valuation of the guarantees accounted for as embedded derivatives includes an adjustment for nonperformance risk that is not hedged, changes in the nonperformance risk may result in significant volatility in net income.

Other Policy-related Balances

Other policy-related balances include policy and contract claims, unearned revenue liabilities, premiums received in advance, policyholder dividends due and unpaid, and policyholder dividends left on deposit.

The liability for policy and contract claims generally relates to incurred but not reported death, disability, LTC and dental claims, as well as claims that have been reported but not yet settled. The liability for these claims is based on the Company's estimated ultimate cost of settling all claims. The Company derives estimates for the development of incurred but not reported claims principally from actuarial analyses of historical patterns of claims and claims development for each line of business. The methods used to determine these estimates are continually reviewed. Adjustments resulting from this continuous review process and differences between estimates and payments for claims are recognized in policyholder benefits and claims expense in the period in which the estimates are changed or payments are made.

The unearned revenue liability relates to universal life-type and investment-type products and represents policy charges for services to be provided in future periods. The charges are deferred as unearned revenue and amortized using the product's estimated gross profits and margins, similar to deferred acquisition costs. Such amortization is recorded in universal life and investment-type product policy fees.

Also included in other policy-related balances are policyholder dividends due and unpaid on participating policies and policyholder dividends left on deposit. Such liabilities are presented at amounts contractually due to policyholders.

Policyholder Dividends Payable

Policyholder dividends payable consists of liabilities related to dividends payable in the following calendar year on participating policies.

Liquidity and Capital Resources

Overview

Our business and results of operations are materially affected by conditions in the global capital markets and the economy, generally, both in the U.S. and elsewhere around the world. The global economy and markets are now recovering from a period of significant stress that began in the second half of 2007 and substantially increased through the first quarter of 2009. This disruption adversely affected the financial services industry, in particular. Consequently, financial institutions paid higher spreads over benchmark U.S. Treasury securities than before the market disruption began. The U.S. economy entered a recession in late 2007. This recession ended in mid-2009, but the recovery from the recession has been below historic averages and the unemployment rate is expected to remain high for some time. Although conditions in the financial markets continued to materially improve in 2010, there is still some uncertainty as to whether the stressed conditions that prevailed during the market disruption could recur, which could affect the Company's ability to meet liquidity needs and obtain capital.

Liquidity Management

Based upon the strength of its franchise, diversification of its businesses and strong financial fundamentals, we continue to believe the Company has ample liquidity to meet business requirements under current market conditions and unlikely but reasonably possible stress scenarios. The Company's short-term liquidity position (cash and cash equivalents, short-term investments, excluding cash collateral received under the Company's securities lending program that has been reinvested in cash, cash equivalents, short-term investments and publicly-traded securities, and cash collateral received from counterparties in connection with derivative instruments) was \$17.6 billion and \$11.7 billion at December 31, 2010 and 2009, respectively. We continuously monitor and adjust our liquidity and capital plans for the Holding Company and its subsidiaries in light of changing needs and opportunities.

The Company

Liquidity

Liquidity refers to a company's ability to generate adequate amounts of cash to meet its needs. Liquidity needs are determined from a rolling 6-month forecast by portfolio of investment assets and are monitored daily. Asset mix and maturities are adjusted based on the forecast. Cash flow testing and stress testing provide additional perspectives on liquidity, which include various scenarios of the potential risk of early contractholder and policyholder withdrawal. The Company includes provisions limiting withdrawal rights on many of its products, including general account institutional pension products (generally group annuities, including funding agreements, and certain deposit fund liabilities) sold to employee benefit plan sponsors. Certain of these provisions prevent the customer from making withdrawals prior to the maturity date of the product.

In the event of significant cash requirements beyond anticipated liquidity needs, the Company has various alternatives available depending on market conditions and the amount and timing of the liquidity need. These options include cash flows from operations, the sale of liquid assets, global funding sources and various credit facilities.

Under certain stressful market and economic conditions, the Company's access to, or cost of, liquidity may deteriorate. If the Company requires significant amounts of cash on short notice in excess of anticipated cash requirements, the Company may have difficulty selling investment assets in a timely manner, be forced to sell them for less than the Company otherwise would have been able to realize, or both. In addition, in the event of such forced sale, accounting rules require the recognition of a loss for certain securities in an unrealized loss position and may require the impairment of other securities based upon the Company's ability to hold such securities, which may negatively impact the Company's financial condition.

In extreme circumstances, all general account assets — other than those which may have been pledged to a specific purpose — within a statutory legal entity are available to fund obligations of the general account within that legal entity.

Capital

The Company's capital position is managed to maintain its financial strength and credit ratings and is supported by its ability to generate strong cash flows at the operating companies, borrow funds at competitive rates and raise additional capital to meet its operating and growth needs.

The Company raised new capital from its debt issuances during the difficult market conditions prevailing since the second half of 2008, as well as during the rebound and recovery periods beginning in the second quarter of 2009 (see " — The Company — Liquidity and Capital Sources — Debt Issuances and Other Borrowings"). The increase in credit spreads experienced since then has resulted in an increase in the cost of such new capital, as well as increases in facility fees. Conversely, as a result of reductions in interest rates, the Company's interest expense and dividends on floating rate securities have been lower.

Despite the still unsettled financial markets, the Company also raised new capital from a successful offering of the Holding Company's common stock in August 2010, which provided financing for the Acquisition. See "— The Company — Liquidity and Capital Sources — Common Stock."

Rating Agencies. Rating agencies assign insurer financial strength ratings to the Holding Company's domestic life insurance subsidiaries and credit ratings to the Holding Company and certain of its subsidiaries. The level and composition of regulatory capital at the subsidiary level and equity capital of the Company are among the many factors considered in determining the Company's insurer financial strength and credit ratings. Each agency has its own capital adequacy evaluation methodology, and assessments are generally based on a combination of factors. In addition to heightening the level of scrutiny that they apply to insurance companies, rating agencies have increased and may continue to increase the frequency and scope of their credit reviews, may request additional information from the companies that they rate and may adjust upward the capital and other requirements employed in the rating agency models for maintenance of certain ratings levels.

A downgrade in the credit or insurer financial strength ratings of the Holding Company or its subsidiaries would likely impact the cost and availability of financing for the Company and its subsidiaries and result in additional collateral requirements or other required payments under certain agreements, which are eligible to be satisfied in cash or by posting securities held by the subsidiaries subject to the agreements.

Statutory Capital and Dividends. Our insurance subsidiaries have statutory surplus well above levels to meet current regulatory requirements.

Except for American Life, RBC requirements are used as minimum capital requirements by the NAIC and the state insurance departments to identify companies that merit regulatory action. RBC is based on a formula calculated by applying factors to various asset, premium and statutory reserve items. The formula takes into account the risk characteristics of the insurer, including asset risk, insurance risk, interest rate risk and business risk and is calculated on an annual basis. The formula is used as an early warning regulatory tool to identify possible inadequately capitalized insurers for purposes of initiating regulatory action, and not as a means to rank insurers generally. These rules apply to each of the Holding Company's domestic insurance subsidiaries. State insurance laws provide insurance regulators the authority to require various actions by, or take various actions against, insurers whose total adjusted capital does not meet or exceed certain RBC levels. At the date of the most recent annual statutory financial statements filed with insurance regulators, the total adjusted capital of each of these subsidiaries was in excess of each of those RBC levels.

American Life does not write business in Delaware or any other domestic state and, as such, is exempt from RBC by Delaware law. In addition to Delaware, American Life operations are regulated by applicable authorities of the countries in which the company operates and are subject to capital and solvency requirements in those countries.

The amount of dividends that our insurance subsidiaries can pay to the Holding Company or other parent entities is constrained by the amount of surplus we hold to maintain our ratings and provides an additional margin for risk protection and investment in our businesses. We proactively take actions to maintain capital consistent with these ratings objectives, which may include adjusting dividend amounts and deploying financial resources from internal or external sources of capital. Certain of these activities may require regulatory approval. Furthermore, the payment of dividends and other distributions to the Company by its insurance subsidiaries is regulated by insurance laws and regulations. See "Business — U.S. Regulation — Insurance Regulation," "— The Holding Company — Liquidity and Capital Sources — Dividends from Subsidiaries" and Note 18 of the Notes to the Consolidated Financial Statements."

Summary of Primary Sources and Uses of Liquidity and Capital. The Company's primary sources and uses of liquidity and capital are described below, and summarized as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Sources:			
Net cash provided by operating activities	\$ 7,996	\$ 3,803	\$10,702
Net cash provided by changes in policyholder account balances	4,557	—	13,645
Net cash provided by changes in payables for collateral under securities loaned and other transactions	3,076	—	—
Net cash provided by changes in bank deposits	—	3,164	2,185
Net cash provided by short-term debt issuances	—	—	1,992
Long-term debt issued, net of issuance costs	5,076	2,931	305
Collateral financing arrangements issued	—	105	310
Net cash received in connection with collateral financing arrangements	—	375	—
Junior subordinated debt securities issued	—	500	750
Common stock issued, net of issuance costs	3,576	—	290
Common stock issued to settle stock forward contracts	—	1,035	—
Treasury stock issued in connection with common stock issuance, net of issuance costs	—	—	1,936
Treasury stock issued to settle stock forward contracts	—	—	1,035
Cash provided by other, net	—	—	7
Cash provided by the effect of change in foreign currency exchange rates	—	108	—
Total sources	<u>24,281</u>	<u>12,021</u>	<u>33,157</u>

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Uses:			
Net cash used in investing activities	18,314	13,935	2,671
Net cash used for changes in policyholder account balances	—	2,282	—
Net cash used for changes in payables for collateral under securities loaned and other transactions	—	6,863	13,077
Net cash used for changes in bank deposits	32	—	—
Net cash used for short-term debt repayments	606	1,747	—
Long-term debt repaid	1,061	555	422
Net cash paid in connection with collateral financing arrangements	—	—	800
Treasury stock acquired in connection with share repurchase agreements	—	—	1,250
Dividends on preferred stock	122	122	125
Dividends on common stock	784	610	592
Cash used in other, net	299	34	—
Cash used in the effect of change in foreign currency exchange rates	129	—	349
Total uses	<u>21,347</u>	<u>26,148</u>	<u>19,286</u>
Net increase (decrease) in cash and cash equivalents	<u>\$ 2,934</u>	<u>\$(14,127)</u>	<u>\$13,871</u>

Liquidity and Capital Sources

Cash Flows from Operations. The Company's principal cash inflows from its insurance activities come from insurance premiums, annuity considerations and deposit funds. A primary liquidity concern with respect to these cash inflows is the risk of early contractholder and policyholder withdrawal. See "— The Company — Liquidity and Capital Uses — Contractual Obligations."

Cash Flows from Investments. The Company's principal cash inflows from its investment activities come from repayments of principal, proceeds from maturities, sales of invested assets and net investment income. The primary liquidity concerns with respect to these cash inflows are the risk of default by debtors and market volatility. The Company closely monitors and manages these risks through its credit risk management process.

Liquid Assets. An integral part of the Company's liquidity management is the amount of liquid assets it holds. Liquid assets include cash, cash equivalents, short-term investments and publicly-traded securities, excluding: (i) cash collateral received under the Company's securities lending program that has been reinvested in cash, cash equivalents, short-term investments and publicly-traded securities; (ii) cash collateral received from counterparties in connection with derivative instruments; (iii) cash, cash equivalents, short-term investments and securities on deposit with regulatory agencies; and (iv) securities held in trust in support of collateral financing arrangements and pledged in support of debt and funding agreements. At December 31, 2010 and 2009, the Company had \$245.7 billion and \$158.4 billion in liquid assets, respectively. For further discussion of invested assets on deposit with regulatory agencies, held in trust in support of collateral financing arrangements and pledged in support of debt and funding agreements, see "— Investments — Invested Assets on Deposit, Held in Trust and Pledged as Collateral."

Global Funding Sources. Liquidity is provided by a variety of short-term instruments, including funding agreements, credit facilities and commercial paper. Capital is provided by a variety of instruments, including short-term and long-term debt, preferred securities, junior subordinated debt securities and equity and equity-linked securities. The diversity of the Company's funding sources enhances funding flexibility, limits dependence on any one market or source of funds and generally lowers the cost of funds. The Company's global funding sources include:

- The Holding Company and MetLife Funding, Inc. ("MetLife Funding") each have commercial paper programs supported by \$4.0 billion in general corporate credit facilities (see "— The Company — Liquidity and Capital Sources — Credit and Committed Facilities"). MetLife Funding, a subsidiary of MLIC, serves as a centralized finance unit for the Company. MetLife Funding raises cash from its commercial paper program and uses the proceeds to extend loans, through MetLife Credit Corp., another subsidiary of MLIC, to the Holding Company, MLIC and other affiliates in order to enhance the financial flexibility and liquidity of these companies. Outstanding balances for the commercial paper program fluctuate in line with changes to affiliates' financing arrangements. Pursuant to a support agreement, MLIC has agreed to cause MetLife Funding to have a tangible net worth of at least one dollar. At both December 31, 2010 and 2009, MetLife Funding had a tangible net worth of \$12 million. At December 31, 2010 and 2009, MetLife Funding had total outstanding liabilities for its commercial paper program, including accrued interest payable, of \$102 million and \$319 million, respectively.
- MetLife Bank is a depository institution that is approved to use the Federal Reserve Bank of New York Discount Window borrowing privileges. To utilize these privileges, MetLife Bank has pledged qualifying loans and investment securities to the Federal Reserve Bank of New York as collateral. At both December 31, 2010 and 2009, MetLife Bank had no liability for advances from the Federal Reserve Bank of New York under this facility.
- MetLife Bank has a cash need to fund residential mortgage loans that it originates and generally holds for a relatively short period before selling them to one of the government-sponsored enterprises such as FNMA or FHLMC. The outstanding volume of residential mortgage originations varies from month to month and is cyclical within a month. To meet the variable funding requirements from this mortgage activity, as well as to increase overall liquidity from time to time, MetLife Bank takes advantage of short-term collateralized borrowing opportunities with the Federal Home Loan Bank of New York ("FHLB of NY"). MetLife Bank has entered into advances agreements with the FHLB of NY whereby MetLife Bank has received cash advances and under which the FHLB of NY has been granted a blanket lien on certain of MetLife Bank's residential mortgages, mortgage loans held-for-sale, commercial mortgages and mortgage-backed securities to collateralize MetLife Bank's repayment obligations. Upon any event of default by MetLife Bank, the FHLB of NY's

recovery is limited to the amount of MetLife Bank's liability under the advances agreement. MetLife Bank has received advances from the FHLB of NY on both short- and long-term bases, with a total liability of \$3.8 billion and \$2.4 billion at December 31, 2010 and 2009, respectively.

- The Company also had obligations under funding agreements with the FHLB of NY of \$12.6 billion and \$13.7 billion at December 31, 2010 and 2009, respectively, for MLIC, and with the Federal Home Loan Bank of Boston ("FHLB of Boston") of \$100 million and \$326 million at December 31, 2010 and 2009, respectively, for MICC. See Note 8 of the Notes to the Consolidated Financial Statements. In September 2010, MetLife Investors Insurance Company and General American Life Insurance Company, subsidiaries of MetLife, Inc., each became a member of the Federal Home Loan Bank of Des Moines ("FHLB of Des Moines"), and each purchased \$10 million of FHLB of Des Moines common stock. Membership in the FHLB of Des Moines provides an additional source of contingent liquidity for the Company. There were no funding agreements with the FHLB of Des Moines at December 31, 2010.
 - The Company issues fixed and floating rate funding agreements, which are denominated in either U.S. dollars or foreign currencies, to certain special purpose entities ("SPEs") that have issued either debt securities or commercial paper for which payment of interest and principal is secured by such funding agreements. During the years ended December 31, 2010, 2009 and 2008, the Company issued \$34.1 billion, \$28.6 billion and \$20.9 billion, respectively, and repaid \$30.9 billion, \$32.0 billion and \$19.8 billion, respectively, of such funding agreements. At December 31, 2010 and 2009, funding agreements outstanding, which are included in policyholder account balances, were \$27.2 billion and \$23.3 billion, respectively.
 - MLIC and MICC have each issued funding agreements to certain SPEs that have issued debt securities for which payment of interest and principal is secured by such funding agreements, and such debt securities are also guaranteed as to payment of interest and principal by the Federal Agricultural Mortgage Corporation, a federally chartered instrumentality of the U.S. The obligations under these funding agreements are secured by a pledge of certain eligible agricultural real estate mortgage loans and may, under certain circumstances, be secured by other qualified collateral. The amount of the Company's liability for funding agreements issued to such SPEs was \$2.8 billion and \$2.5 billion at December 31, 2010 and 2009, respectively, which is included in policyholder account balances. The obligations under these funding agreements are collateralized by designated agricultural real estate mortgage loans with estimated fair values of \$3.2 billion and \$2.9 billion at December 31, 2010 and 2009, respectively.
- Outstanding Debt.* The following table summarizes the outstanding debt of the Company at:

	December 31,	
	2010	2009
	(In millions)	
Short-term debt	\$ 306	\$ 912
Long-term debt(1)	\$20,766	\$13,156
Collateral financing arrangements	\$ 5,297	\$ 5,297
Junior subordinated debt securities	\$ 3,191	\$ 3,191

(1) Excludes \$6,820 million at December 31, 2010 of long-term debt relating to CSEs.

Debt Issuances and Other Borrowings. In connection with the financing of the Acquisition (see Note 2 of the Notes to the Consolidated Financial Statements), in November 2010, MetLife, Inc. issued to ALICO Holdings \$3,000 million in three series of debt securities (the "Series C Debt Securities," the "Series D Debt Securities" and the "Series E Debt Securities," and, together, the "Debt Securities"), which constitute a part of the MetLife, Inc. common equity units (the "Equity Units") more fully described in Note 14 of the Notes to the Consolidated Financial Statements. The Debt Securities are subject to remarketing, initially bear interest at 1.56%, 1.92% and 2.46%, respectively (an average rate of 1.98%), and carry initial maturity dates of June 15, 2023, June 15, 2024 and June 15, 2045, respectively. The interest rates will be reset in connection with the successful remarketings of the Debt Securities. Prior to the first scheduled attempted remarketing of the Series C Debt Securities, such Debt Securities will be divided into two tranches equal in principal amount with maturity dates of June 15, 2018 and June 15, 2023. Prior to the first scheduled attempted remarketing of the Series E Debt Securities, such Debt Securities will be divided into two tranches equal in principal amount with maturity dates of June 15, 2018 and June 15, 2045.

In August 2010, in anticipation of the Acquisition, the Holding Company issued senior notes as follows:

- \$1,000 million senior notes due February 6, 2014, which bear interest at a fixed rate of 2.375%, payable semi-annually;
- \$1,000 million senior notes due February 8, 2021, which bear interest at a fixed rate of 4.75%, payable semi-annually;
- \$750 million senior notes due February 6, 2041, which bear interest at a fixed rate of 5.875%, payable semi-annually; and
- \$250 million floating rate senior notes due August 6, 2013, which bear interest at a rate equal to three-month LIBOR, reset quarterly, plus 1.25%, payable quarterly.

In connection with these offerings, the Holding Company incurred \$15 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized over the terms of the senior notes.

In July 2009, the Holding Company issued \$500 million of junior subordinated debt securities with a final maturity of August 2069. Interest is payable semi-annually at a fixed rate of 10.75% up to, but not including, August 1, 2039, the scheduled redemption date. In the event the debt securities are not redeemed on or before the scheduled redemption date, interest will accrue at an annual rate of 3-month LIBOR plus a margin equal to 7.548%, payable quarterly in arrears. In connection with the offering, the Holding Company incurred \$5 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized over the term of the securities. See Note 13 of the Notes to the Consolidated Financial Statements for a description of the terms of the junior subordinated debt securities.

In May 2009, the Holding Company issued \$1.3 billion of senior notes due June 1, 2016. The notes bear interest at a fixed rate of 6.75%, payable semi-annually. In connection with the offering, the Holding Company incurred \$6 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized over the term of the notes.

In March 2009, the Holding Company issued \$397 million of floating rate senior notes due June 2012 under the FDIC's Temporary Liquidity Guarantee Program. The notes bear interest at a rate equal to three-month LIBOR, reset quarterly, plus 0.32%. The notes are not redeemable prior to their maturity. In connection with the offering, the Holding Company incurred \$15 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized over the term of the notes.

In February 2009, the Holding Company remarketed its existing \$1.0 billion 4.91% Series B junior subordinated debt securities as 7.717% senior debt securities, Series B, due 2019. In August 2008, the Holding Company remarketed its existing \$1.0 billion 4.82% Series A junior subordinated debt securities as 6.817% senior debt securities, Series A, due 2018. Interest on both series of debt securities is payable semi-annually. The Series A and Series B junior subordinated debt securities were originally issued in 2005 in connection with the common equity units. See “— The Company — Liquidity and Capital Sources — Remarketing of Junior Subordinated Debt Securities and Settlement of Stock Purchase Contracts.”

In April 2008, MetLife Capital Trust X, a VIE consolidated by the Company, issued exchangeable surplus trust securities (the “2008 Trust Securities”) with a face amount of \$750 million. Interest on the 2008 Trust Securities or debt securities is payable semi-annually at a fixed rate of 9.25% up to, but not including, April 8, 2038, the scheduled redemption date. In the event the 2008 Trust Securities or debt securities are not redeemed on or before the scheduled redemption date, interest will accrue at an annual rate of 3-month LIBOR plus a margin equal to 5.540%, payable quarterly in arrears. See Note 13 of the Notes to the Consolidated Financial Statements for a description of the terms of these debt securities.

Collateral Financing Arrangements. As described more fully in Note 12 of the Notes to the Consolidated Financial Statements:

- In December 2007, the Holding Company, in connection with the collateral financing arrangement associated with MetLife Reinsurance Company of Charleston’s (“MRC”) reinsurance of the closed block liabilities, entered into an agreement with the unaffiliated financial institution that referenced the \$2.5 billion aggregate principal amount of 35-year surplus notes issued by MRC. Under the agreement, the Holding Company is entitled to the interest paid by MRC on the surplus notes of 3-month LIBOR plus 0.55% in exchange for the payment of 3-month LIBOR plus 1.12%, payable quarterly on such amount as adjusted, as described below.

Under this agreement, the Holding Company may also be required to pledge collateral or make payments to the unaffiliated financial institution related to any decline in the estimated fair value of the surplus notes. Any such payments would be accounted for as a receivable and included in other assets on the Company’s consolidated balance sheets and would not reduce the principal amount outstanding of the surplus notes. Such payments would, however, reduce the amount of interest payments due from the Holding Company under the agreement. Any payment received from the unaffiliated financial institution would reduce the receivable by an amount equal to such payment and would also increase the amount of interest payments due from the Holding Company under the agreement. In addition, the unaffiliated financial institution may be required to pledge collateral to the Holding Company related to any increase in the estimated fair value of the surplus notes. During 2008, the Holding Company paid an aggregate of \$800 million to the unaffiliated financial institution relating to declines in the estimated fair value of the surplus notes. The Holding Company did not receive any payments from the unaffiliated financial institution during 2008. During 2009, on a net basis, the Holding Company received \$375 million from the unaffiliated financial institution related to changes in the estimated fair value of the surplus notes. No payments were made or received by the Holding Company during 2010. Since the closing of the collateral financing arrangement in December 2007, on a net basis, the Holding Company has paid \$425 million to the unaffiliated financial institution related to changes in the estimated fair value of the surplus notes. In addition, at December 31, 2010, the Holding Company had pledged collateral with an estimated fair value of \$49 million to the unaffiliated financial institution. At December 31, 2009, the Holding Company had no collateral pledged to the unaffiliated financial institution in connection with this agreement. The Holding Company may also be required to make a payment to the unaffiliated financial institution in connection with any early termination of this agreement.

- In May 2007, the Holding Company, in connection with the collateral financing arrangement associated with MetLife Reinsurance Company of South Carolina’s (“MRSC”) reinsurance of universal life secondary guarantees, entered into an agreement with an unaffiliated financial institution under which the Holding Company is entitled to the return on the investment portfolio held by trusts established in connection with this collateral financing arrangement in exchange for the payment of a stated rate of return to the unaffiliated financial institution of 3-month LIBOR plus 0.70%, payable quarterly. The collateral financing agreement may be extended by agreement of the Holding Company and the unaffiliated financial institution on each anniversary of the closing. The Holding Company may also be required to make payments to the unaffiliated financial institution, for deposit into the trusts, related to any decline in the estimated fair value of the assets held by the trusts, as well as amounts outstanding upon maturity or early termination of the collateral financing arrangement. During 2010, no payments were made or received by the Holding Company. During 2009 and 2008, the Holding Company contributed \$360 million and \$320 million, respectively, as a result of declines in the estimated fair value of the assets in the trusts. Cumulatively, since May 2007, the Holding Company has contributed a total of \$680 million as a result of declines in the estimated fair value of the assets in the trusts, all of which was deposited into the trusts.

In addition, the Holding Company may be required to pledge collateral to the unaffiliated financial institution under this agreement. At December 31, 2010 and 2009, the Holding Company had pledged \$63 million and \$80 million under the agreement, respectively.

Remarketing of Junior Subordinated Debt Securities and Settlement of Stock Purchase Contracts. In February 2009, the Holding Company closed the successful remarketing of the Series B portion of the junior subordinated debt securities underlying the common equity units. The Series B junior subordinated debt securities were modified as permitted by their terms to be 7.717% senior debt securities, Series B, due February 15, 2019. The Holding Company did not receive any proceeds from the remarketing. Most common equity unit holders chose to have their junior subordinated debt securities remarketed and used the remarketing proceeds to settle their payment obligations under the applicable stock purchase contract. For those common equity unit holders that elected not to participate in the remarketing and elected to use their own cash to satisfy the payment obligations under the stock purchase contract, the terms of the debt are the same as the remarketed debt. The subsequent settlement of the stock purchase contracts occurred on February 17, 2009, providing proceeds to the Holding Company of \$1,035 million in exchange for shares of the Holding Company’s common stock. The Holding Company delivered 24,343,154 shares of its newly issued common stock to settle the stock purchase contracts.

In August 2008, the Holding Company closed the successful remarketing of the Series A portion of the junior subordinated debt securities underlying the common equity units. The Series A junior subordinated debt securities were modified as permitted by their terms to be 6.817% senior debt securities, Series A, due August 15, 2018. The Holding Company did not receive any proceeds from the remarketing. Most common equity unit holders chose to have their junior subordinated debt securities remarketed and used the remarketing proceeds to settle their payment obligations under the applicable stock purchase contract. For those common equity unit holders that elected not to participate in the remarketing and elected to use their own cash to satisfy the payment obligations under the stock purchase contract, the terms of the debt are the same as the remarketed debt. The initial settlement of the stock purchase contracts occurred on August 15, 2008, providing proceeds to the Holding Company of \$1,035 million in exchange for shares of the Holding Company’s common stock. The Holding

Company delivered 20,244,549 shares of its common stock held in treasury at a value of \$1,064 million to settle the stock purchase contracts.

Other. In March 2009, the Company sold Cova Corporation, the parent company of Texas Life Insurance Company, for \$130 million in cash consideration, excluding \$1 million of transaction costs. The proceeds of the transaction were paid to the Holding Company.

Credit and Committed Facilities. The Company maintains unsecured credit facilities and committed facilities, which aggregated \$4.0 billion and \$12.4 billion, respectively, at December 31, 2010. When drawn upon, these facilities bear interest at varying rates in accordance with the respective agreements.

The unsecured credit facilities are used for general corporate purposes, to support the borrowers' commercial paper programs and for the issuance of letters of credit. At December 31, 2010, the Company had outstanding \$1.5 billion in letters of credit and no drawdowns against these facilities. Remaining unused commitments were \$2.5 billion at December 31, 2010.

The committed facilities are used for collateral for certain of the Company's affiliated reinsurance liabilities. At December 31, 2010, the Company had outstanding \$5.4 billion in letters of credit and \$2.8 billion in aggregate drawdowns against these facilities. Remaining unused commitments were \$4.2 billion at December 31, 2010.

See Note 11 of the Notes to the Consolidated Financial Statements for further discussion of these facilities.

We have no reason to believe that our lending counterparties will be unable to fulfill their respective contractual obligations under these facilities. As commitments associated with letters of credit and financing arrangements may expire unused, these amounts do not necessarily reflect the Company's actual future cash funding requirements.

As a result of the successful offerings of certain senior notes and common stock in August 2010, the commitment letter for a \$5.0 billion senior credit facility, which the Holding Company signed to partially finance the Acquisition, was terminated. During March 2010, the Holding Company paid \$28 million in fees related to this senior credit facility, all of which were expensed during the year ended December 31, 2010.

Covenants. Certain of the Company's debt instruments, credit facilities and committed facilities contain various administrative, reporting, legal and financial covenants. The Company believes it was in compliance with all covenants at December 31, 2010 and 2009.

Preferred Stock. During the year ended December 31, 2010, the Holding Company did not issue any non-convertible preferred stock. In December 2008, the Holding Company entered into a replacement capital covenant (the "Replacement Capital Covenant") whereby the Company agreed for the benefit of holders of one or more series of the Company's unsecured long-term indebtedness designated from time to time by the Company in accordance with the terms of the Replacement Capital Covenant ("Covered Debt"), that the Company will not repay, redeem or purchase and will cause its subsidiaries not to repay, redeem or purchase, on or before the termination of the Replacement Capital Covenant on December 31, 2018 (or earlier termination by agreement of the holders of Covered Debt or when there is no longer any outstanding series of unsecured long-term indebtedness which qualifies for designation as "Covered Debt"), the Floating Rate Non-Cumulative Preferred Stock, Series A, of the Holding Company or the 6.500% Non-Cumulative Preferred Stock, Series B, of the Holding Company, unless such repayment, redemption or purchase is made from the proceeds of the issuance of certain replacement capital securities and pursuant to the other terms and conditions set forth in the Replacement Capital Covenant.

Convertible Preferred Stock. In November 2010, the Holding Company issued to ALICO Holdings in connection with the financing of the Acquisition 6,857,000 shares of Series B contingent convertible junior participating non-cumulative perpetual preferred stock (the "Convertible Preferred Stock") convertible into approximately 68,570,000 shares (valued at \$40.90 per share at the time of the Acquisition) of the Holding Company's common stock (subject to anti-dilution adjustments) upon a favorable vote of the Holding Company's common stockholders. If a favorable vote of its common stockholders is not obtained by the first anniversary of the Acquisition Date, then the Holding Company must pay ALICO Holdings \$300 million and use reasonable efforts to list the preferred stock on the New York Stock Exchange. Management considers the likelihood that the Holding Company will fail to obtain a vote of its common stockholders to be remote.

Common Stock. In November 2010, the Holding Company issued to ALICO Holdings in connection with the financing of the Acquisition 78,239,712 new shares of its common stock at \$40.90 per share. The aggregate amount of MetLife, Inc.'s common stock to be issued to ALICO Holdings in connection with the transaction is expected to be 214.6 million to 231.5 million shares, consisting of the 78.2 million shares issued at closing, 68.6 million shares to be issued upon conversion of the Convertible Preferred Stock (with the stockholder vote on such conversion to be held within one year after the closing) (together with \$3.0 billion aggregate stated amount of Equity Units of MetLife, Inc., the "Securities") and between 67.8 million and 84.7 million shares of common stock, in total, issuable upon settlement of the purchase contracts forming part of the Equity Units (in three tranches approximately two, three and four years after the closing). The ownership of the Securities is subject to an investor rights agreement, which grants to ALICO Holdings certain rights and sets forth certain agreements with respect to ALICO Holdings' ownership, voting and transfer of the Securities, including minimum holding periods, restrictions on the number of shares ALICO Holdings can sell at one time, its agreement to vote the common stock in the same proportion as the common stock voted by all other stockholders, and its agreement not to seek control or influence the Company's management or Board of Directors. ALICO Holdings has indicated that it intends to monetize the Securities over time, subject to market conditions, following the lapse of agreed-upon minimum holding periods. See "— The Company — Liquidity and Capital Sources — Equity Units."

In August 2010, the Holding Company issued 86,250,000 new shares of its common stock at a price of \$42.00 per share for gross proceeds of \$3,623 million. In connection with the offering of common stock, the Holding Company incurred \$94 million of issuance costs which have been recorded as a reduction of additional paid-in-capital.

In connection with the remarketing of the junior subordinated debt securities, in February 2009, the Holding Company delivered 24,343,154 shares of its newly issued common stock, and in August 2008, the Holding Company delivered 20,244,549 shares of its common stock from treasury stock, to settle the stock purchase contracts. See "— The Company — Liquidity and Capital Sources — Remarketing of Junior Subordinated Debt Securities and Settlement of Stock Purchase Contracts."

In October 2008, the Holding Company issued 86,250,000 shares of its common stock at a price of \$26.50 per share for gross proceeds of \$2.3 billion. Of these shares issued, 75,000,000 shares were issued from treasury stock, and 11,250,000 were newly issued shares.

During the years ended December 31, 2010, 2009 and 2008, 332,121 shares, 861,586 shares and 2,271,188 shares of common stock were issued from treasury stock for \$18 million, \$46 million and \$118 million, respectively, to satisfy various stock option exercises. During the year ended December 31, 2010, 2,182,174 new shares of common stock were issued for \$74 million to satisfy various stock option exercises. During both the years ended December 31, 2009 and 2008, no new shares of common stock were issued to satisfy stock option exercises.

Equity Units. In November 2010, the Holding Company issued to ALICO Holdings in connection with the financing of the Acquisition \$3.0 billion aggregate stated amount of Equity Units. The Equity Units, which are mandatorily convertible securities, will initially consist of (i) purchase contracts obligating the holder to purchase a variable number of shares of MetLife, Inc.'s common stock on each of three specified future settlement dates (expected to be approximately two, three and four years after closing of the Acquisition), for a fixed amount per purchase contract, (an aggregate of \$1.0 billion on each settlement date) and (ii) an interest in each of three series of Debt Securities of MetLife, Inc. The value of the purchase contracts at issuance of \$247 million was calculated as the present value of the future contract payments and was recorded in other liabilities. At future dates, the Series C, D and E Debt Securities will be subject to remarketing and sold to investors. Holders of the Equity Units who elect to include their Debt Securities in a remarketing can use the proceeds thereof to meet their obligations under the purchase contracts.

See Note 14 of the Notes to the Consolidated Financial Statements for further discussion of the Equity Units.

Liquidity and Capital Uses

Acquisitions. The computation of the purchase price of the Acquisition is presented below:

	November 1, 2010
	(In millions)
Cash (includes \$396 million of contractual purchase price adjustments)	\$ 7,196
MetLife, Inc.'s common stock (78,239,712 shares at \$40.90 per share)	3,200
MetLife, Inc.'s Convertible Preferred Stock	2,805
MetLife, Inc.'s Equity Units (\$3.0 billion aggregate stated amount)	<u>3,189</u>
Total purchase price	<u>\$16,390</u>

Debt Repayments. During the years ended December 31, 2010, 2009 and 2008, MetLife Bank made repayments of \$349 million, \$497 million and \$371 million, respectively, to the FHLB of NY related to long-term borrowings. During the years ended December 31, 2010, 2009 and 2008, MetLife Bank made repayments to the FHLB of NY related to short-term borrowings of \$12.9 billion, \$26.4 billion and \$4.6 billion, respectively. During the years ended December 31, 2009 and 2008, MetLife Bank made repayments related to short-term borrowings to the Federal Reserve Bank of New York of \$21.2 billion and 650 million, respectively. No repayments were made to the Federal Reserve Bank of New York during the year ended December 31, 2010. During the year ended December 31, 2009, MICC made repayments of \$300 million to the FHLB of Boston related to short-term borrowings. No repayments were made to the FHLB of Boston during the years ended December 31, 2010 and 2008.

Debt Repurchases. We may from time to time seek to retire or purchase our outstanding debt through cash purchases and/or exchanges for other securities, in open market purchases, privately negotiated transactions or otherwise. Any such repurchases or exchanges will be dependent upon several factors, including our liquidity requirements, contractual restrictions, general market conditions, and applicable regulatory, legal and accounting factors. Whether or not to repurchase any debt and the size and timing of any such repurchases will be determined in the Company's discretion.

Insurance Liabilities. The Company's principal cash outflows primarily relate to the liabilities associated with its various life insurance, property and casualty, annuity and group pension products, operating expenses and income tax, as well as principal and interest on its outstanding debt obligations. Liabilities arising from its insurance activities primarily relate to benefit payments under the aforementioned products, as well as payments for policy surrenders, withdrawals and loans. For annuity or deposit type products, surrender or lapse product behavior differs somewhat by segment. In the Retirement Products segment, which includes individual annuities, lapses and surrenders tend to occur in the normal course of business. During the years ended December 31, 2010 and 2009, general account surrenders and withdrawals from annuity products were \$3.8 billion and \$4.3 billion, respectively. In the Corporate Benefit Funding segment, which includes pension closeouts, bank owned life insurance and other fixed annuity contracts, as well as funding agreements (including funding agreements with the FHLB of NY and the FHLB of Boston) and other capital market products, most of the products offered have fixed maturities or fairly predictable surrenders or withdrawals. With regard to Corporate Benefit Funding liabilities that provide customers with limited liquidity rights, at December 31, 2010 there were \$1,615 million of funding agreements and other capital market products that could be put back to the Company after a period of notice. Of these liabilities, \$1,565 million were subject to notice periods between 15 and 90 days. The remainder of the balance was subject to a notice period of 9 months or greater. An additional \$375 million of Corporate Benefit Funding liabilities were subject to credit ratings downgrade triggers that permit early termination subject to a notice period of 90 days. See "— The Company — Liquidity and Capital Uses — Contractual Obligations."

Dividends. The table below presents declaration, record and payment dates, as well as per share and aggregate dividend amounts, for the common stock:

Declaration Date	Record Date	Payment Date	Dividend	
			Per Share	Aggregate
(In millions, except per share data)				
October 26, 2010	November 9, 2010	December 14, 2010	\$0.74	\$784(1)
October 29, 2009	November 9, 2009	December 14, 2009	\$0.74	\$610
October 28, 2008	November 10, 2008	December 15, 2008	\$0.74	\$592

(1) Includes dividends on Convertible Preferred Stock issued in November 2010. See "— The Company — Liquidity and Capital Sources — Convertible Preferred Stock."

Future common stock dividend decisions will be determined by the Holding Company's Board of Directors after taking into consideration factors such as the Company's current earnings, expected medium- and long-term earnings, financial condition, regulatory capital position, and applicable governmental regulations and policies. Furthermore, the payment of dividends and other distributions to the Holding Company by its insurance subsidiaries is regulated by insurance laws and regulations.

Information on the declaration, record and payment dates, as well as per share and aggregate dividend amounts, for the Holding Company's Floating Rate Non-Cumulative Preferred Stock, Series A and 6.500% Non-Cumulative Preferred Stock, Series B is as follows for the years ended December 31, 2010, 2009 and 2008:

Declaration Date	Record Date	Payment Date	Dividend			
			Series A Per Share	Series A Aggregate	Series B per Share	Series B Aggregate
(In millions, except per share data)						
November 15, 2010	November 30, 2010	December 15, 2010	\$0.2527777	\$ 7	\$0.4062500	\$24
August 16, 2010	August 31, 2010	September 15, 2010	\$0.2555555	6	\$0.4062500	24
May 17, 2010	May 31, 2010	June 15, 2010	\$0.2555555	7	\$0.4062500	24
March 5, 2010	February 28, 2010	March 15, 2010	\$0.2500000	6	\$0.4062500	24
				<u>\$26</u>		<u>\$96</u>
November 16, 2009	November 30, 2009	December 15, 2009	\$0.2527777	\$ 7	\$0.4062500	\$24
August 17, 2009	August 31, 2009	September 15, 2009	\$0.2555555	6	\$0.4062500	24
May 15, 2009	May 31, 2009	June 15, 2009	\$0.2555555	7	\$0.4062500	24
March 5, 2009	February 28, 2009	March 16, 2009	\$0.2500000	6	\$0.4062500	24
				<u>\$26</u>		<u>\$96</u>
November 17, 2008	November 30, 2008	December 15, 2008	\$0.2527777	\$ 7	\$0.4062500	\$24
August 15, 2008	August 31, 2008	September 15, 2008	\$0.2555555	6	\$0.4062500	24
May 15, 2008	May 31, 2008	June 16, 2008	\$0.2555555	7	\$0.4062500	24
March 5, 2008	February 29, 2008	March 17, 2008	\$0.3785745	9	\$0.4062500	24
				<u>\$29</u>		<u>\$96</u>

Share Repurchases. At January 1, 2008, the Company had \$511 million remaining under its common stock repurchase program authorizations. In both January and April 2008, the Company's Board of Directors authorized \$1.0 billion common stock repurchase programs. During the year ended December 31, 2008, the Company repurchased 19,716,418 shares for \$1.2 billion under accelerated share repurchases and 1,550,000 shares for \$88 million in open market repurchases. At December 31, 2008, the Company had \$1.3 billion remaining under its common stock repurchase program authorizations. During the years ended December 31, 2010 and 2009, the Company did not repurchase any shares.

Under these common stock repurchase program authorizations, the Holding Company may purchase its common stock from the MetLife Policyholder Trust, in the open market (including pursuant to the terms of a pre-set trading plan meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934, as amended (the "Exchange Act") and in privately negotiated transactions. Any future common stock repurchases will be dependent upon several factors, including the Company's capital position, its liquidity, its financial strength and credit ratings, general market conditions and the price of MetLife, Inc.'s common stock compared to management's assessment of the stock's underlying value and applicable regulatory, legal and accounting factors. Whether or not to purchase any common stock and the size and timing of any such purchases will be determined in the Company's complete discretion.

Residential Mortgage Loans Held-for-Sale. At December 31, 2010, the Company held \$3,321 million in residential mortgage loans held-for-sale, compared with \$2,728 million at December 31, 2009, an increase of \$593 million. From time to time, MetLife Bank has an increased cash need to fund mortgage loans that it generally holds for a relatively short period before selling them to one of the government-sponsored enterprises such as FNMA or FHLMC. To meet these increased funding requirements, as well as to increase overall liquidity, MetLife Bank takes advantage of collateralized borrowing opportunities with the Federal Reserve Bank of New York and the FHLB of NY. For further detail on MetLife Bank's use of these funding sources, see "— The Company — Liquidity and Capital Sources — Global Funding Sources."

Investment and Other. Additional cash outflows include those related to obligations of securities lending activities, investments in real estate, limited partnerships and joint ventures, as well as litigation-related liabilities. Also, the Company pledges collateral to, and has collateral pledged to it by, counterparties under the Company's current derivative transactions. With respect to derivative transactions with credit ratings downgrade triggers, a two-notch downgrade would have increased the Company's derivative collateral requirements by \$159 million at December 31, 2010. In addition, the Company has pledged collateral and has had collateral pledged to it, and may be required from time to time to pledge additional collateral or be entitled to have additional collateral pledged to it, in connection with collateral financing arrangements related to the reinsurance of closed block liabilities and universal life secondary guarantee liabilities. See "— The Company — Liquidity and Capital Sources — Collateral Financing Arrangements."

Securities Lending. The Company participates in a securities lending program whereby blocks of securities, which are included in fixed maturity securities and short-term investments, are loaned to third parties, primarily brokerage firms and commercial banks, and the Company receives cash collateral from the borrower, which must be returned to the borrower when the loaned securities are returned to the Company. Under the Company's securities lending program, the Company was liable for cash collateral under its control of \$24.6 billion and \$21.5 billion at December 31, 2010 and 2009, respectively. Of these amounts, \$2.8 billion and \$3.3 billion at December 31, 2010 and 2009, respectively, were on open terms, meaning that the related loaned security could be returned to the Company on the next business day upon return of cash collateral. Of the \$2.7 billion of estimated fair value of the securities related to the cash collateral on open terms at December 31, 2010, \$2.3 billion were U.S. Treasury, agency and government guaranteed securities which, if put to the Company, can be immediately sold to satisfy the cash requirements. See "— Investments — Securities Lending" for further information.

Other. In September 2008, in connection with the split-off of Reinsurance Group of America ("RGA") as described in Note 2 of the Notes to the Consolidated Financial Statements, the Company received from MetLife stockholders 23,093,689 shares of MetLife, Inc.'s common

stock with a market value of \$1.3 billion and, in exchange, delivered 29,243,539 shares of RGA Class B common stock with a net book value of \$1.7 billion resulting in a loss on disposition, including transaction costs, of \$458 million.

Contractual Obligations. The following table summarizes the Company's major contractual obligations at December 31, 2010:

<u>Contractual Obligations</u>	<u>Total</u>	<u>One Year or Less</u>	<u>More Than One Year to Three Years (In millions)</u>	<u>More Than Three Years to Five Years</u>	<u>More Than Five Years</u>
Future policy benefits	\$319,565	\$ 6,271	\$10,295	\$12,205	\$290,794
Policyholder account balances	289,823	35,981	46,274	35,280	172,288
Other policyholder liabilities	9,983	7,995	485	124	1,379
Payables for collateral under securities loaned and other transactions	27,272	27,272	—	—	—
Bank deposits	10,406	8,879	1,499	28	—
Short-term debt	306	306	—	—	—
Long-term debt	31,184	2,340	4,773	5,932	18,139
Collateral financing arrangements	6,696	64	127	127	6,378
Junior subordinated debt securities	10,191	258	517	516	8,900
Commitments to lend funds	12,537	11,215	710	55	557
Operating leases	2,151	366	517	303	965
Other	15,356	14,873	52	3	428
Total	<u>\$735,470</u>	<u>\$115,820</u>	<u>\$65,249</u>	<u>\$54,573</u>	<u>\$499,828</u>

Future policy benefits — Future policy benefits include liabilities related to traditional whole life policies, term life policies, pension closeout and other group annuity contracts, structured settlements, master terminal funding agreements, single premium immediate annuities, long-term disability policies, individual disability income policies, LTC policies and property and casualty contracts. Included within future policy benefits are contracts where the Company is currently making payments and will continue to do so until the occurrence of a specific event such as death, as well as those where the timing of a portion of the payments has been determined by the contract. Also included are contracts where the Company is not currently making payments and will not make payments until the occurrence of an insurable event, such as death or illness, or where the occurrence of the payment triggering event, such as a surrender of a policy or contract, is outside the control of the Company. The Company has estimated the timing of the cash flows related to these contracts based on historical experience, as well as its expectation of future payment patterns.

Liabilities related to accounting conventions, or which are not contractually due, such as shadow liabilities, excess interest reserves and property and casualty loss adjustment expenses, of \$1.4 billion have been excluded from amounts presented in the table above.

Amounts presented in the table above, excluding those related to property and casualty contracts, represent the estimated cash payments for benefits under such contracts including assumptions related to the receipt of future premiums and assumptions related to mortality, morbidity, policy lapse, renewal, retirement, inflation, disability incidence, disability terminations, policy loans and other contingent events as appropriate to the respective product type. Payments for case reserve liabilities and incurred but not reported liabilities associated with property and casualty contracts of \$1.5 billion have been included using an estimate of the ultimate amount to be settled under the policies based upon historical payment patterns. The ultimate amount to be paid under property and casualty contracts is not determined until the Company reaches a settlement with the claimant, which may vary significantly from the liability or contractual obligation presented above especially as it relates to incurred but not reported liabilities. All estimated cash payments presented in the table above are undiscounted as to interest, net of estimated future premiums on policies currently in-force and gross of any reinsurance recoverable. The more than five years category includes estimated payments due for periods extending for more than 100 years from the present date.

The sum of the estimated cash flows shown for all years in the table of \$319.6 billion exceeds the liability amount of \$173.4 billion included on the consolidated balance sheet principally due to the time value of money, which accounts for at least 80% of the difference, as well as differences in assumptions, most significantly mortality, between the date the liabilities were initially established and the current date.

For the majority of the Company's insurance operations, estimated contractual obligations for future policy benefits and policyholder account balance liabilities as presented in the table above are derived from the annual asset adequacy analysis used to develop actuarial opinions of statutory reserve adequacy for state regulatory purposes. These cash flows are materially representative of the cash flows under GAAP. (See " — Policyholder account balances" below.)

Actual cash payments to policyholders may differ significantly from the liabilities as presented in the consolidated balance sheet and the estimated cash payments as presented in the table above due to differences between actual experience and the assumptions used in the establishment of these liabilities and the estimation of these cash payments.

Policyholder account balances — Policyholder account balances include liabilities related to conventional guaranteed interest contracts, guaranteed interest contracts associated with formal offering programs, funding agreements, individual and group annuities, total control accounts, individual and group universal life, variable universal life and company-owned life insurance.

Included within policyholder account balances are contracts where the amount and timing of the payment is essentially fixed and determinable. These amounts relate to policies where the Company is currently making payments and will continue to do so, as well as those where the timing of the payments has been determined by the contract. Other contracts involve payment obligations where the timing of future payments is uncertain and where the Company is not currently making payments and will not make payments until the occurrence of an insurable event, such as death, or where the occurrence of the payment triggering event, such as a surrender of or partial withdrawal on a policy or deposit contract, is outside the control of the Company. The Company has estimated the timing of the cash flows related to these contracts based on historical experience, as well as its expectation of future payment patterns.

Excess interest reserves representing purchase accounting adjustments of \$539 million, as well as \$2.4 billion relating to embedded derivatives, have been excluded from amounts presented in the table above as they represent accounting conventions and not contractual obligations.

Amounts presented in the table above represent the estimated cash payments to be made to policyholders undiscounted as to interest and including assumptions related to the receipt of future premiums and deposits; withdrawals, including unscheduled or partial withdrawals; policy lapses; surrender charges; annuitization; mortality; future interest credited; policy loans and other contingent events as appropriate to the respective product type. Such estimated cash payments are also presented net of estimated future premiums on policies currently in force and gross of any reinsurance recoverable. For obligations denominated in foreign currencies, cash payments have been estimated using current spot rates.

The sum of the estimated cash flows shown for all years in the table of \$289.8 billion exceeds the liability amount of \$211.0 billion included on the consolidated balance sheet principally due to the time value of money, which accounts for at least 80% of the difference, as well as differences in assumptions between the date the liabilities were initially established and the current date. See the comments under “— Future policy benefits” above regarding the source and uncertainties associated with the estimation of the contractual obligations related to future policyholder benefits and policyholder account balances.

Other policyholder liabilities — Other policyholder liabilities are comprised of other policy-related balances, policyholder dividends payable and the policyholder dividend obligation. Amounts included in the table above related to these balances are as follows:

- a. Other policy-related balances includes liabilities for incurred but not reported claims and claims payable on group term life, long-term disability, long-term care and dental; policyholder dividends left on deposit and policyholder dividends due and unpaid related primarily to traditional life and group life and health; and premiums received in advance. Liabilities related to unearned revenue and negative VOBA of \$2.2 billion and \$4.3 billion, respectively, have been excluded from the cash payments presented in the table above because they reflect accounting conventions and not contractual obligations. With the exception of policyholder dividends left on deposit, and those items excluded as noted in the preceding sentence, the contractual obligation presented in the table above related to other policy-related balances is equal to the liability reflected in the consolidated balance sheet. Such amounts are reported in the one year or less category due to the short-term nature of the liabilities. Contractual obligations on policyholder dividends left on deposit are projected based on assumptions of policyholder withdrawal activity.
- b. Policyholder dividends payable consists of liabilities related to dividends payable in the following calendar year on participating policies. As such, the contractual obligation related to policyholder dividends payable is presented in the table above in the one year or less category at the amount of the liability presented in the consolidated balance sheet.
- c. The nature of the policyholder dividend obligation is described in Note 18 of the Notes to the Consolidated Financial Statements. Because the exact timing and amount of the ultimate policyholder dividend obligation is subject to significant uncertainty and the amount of the policyholder dividend obligation is based upon a long-term projection of the performance of the closed block, we have reflected the obligation at the amount of the liability, if any, presented in the consolidated balance sheet in the more than five years category. This was presented to reflect the long-duration of the liability and the uncertainty of the ultimate cash payment.

Payables for collateral under securities loaned and other transactions — The Company has accepted cash collateral in connection with securities lending and derivative transactions. As the securities lending transactions expire within the next year or the timing of the return of the collateral is uncertain, the return of the collateral has been included in the one year or less category in the table above. The Company also holds non-cash collateral, which is not reflected as a liability in the consolidated balance sheet, of \$984 million at December 31, 2010.

Bank deposits — Bank deposits of \$10.4 billion exceed the amount on the balance sheet of \$10.3 billion due to the inclusion of estimated interest payments. Liquid deposits, including demand deposit accounts, money market accounts and savings accounts, are assumed to mature at carrying value within one year. Certificates of deposit are assumed to pay all interest and principal at maturity.

Short-term debt, long-term debt, collateral financing arrangements and junior subordinated debt securities — Amounts presented in the table above for short-term debt, long-term debt, collateral financing arrangements and junior subordinated debt securities differ from the balances presented on the consolidated balance sheet as the amounts presented in the table above do not include premiums or discounts upon issuance or purchase accounting fair value adjustments. The amounts presented above also include interest on such obligations as described below.

Short-term debt consists of borrowings with original maturities of one year or less carrying fixed interest rates. The contractual obligation for short-term debt presented in the table above represents the principal amounts due upon maturity plus the related interest for the period from January 1, 2011 through maturity.

Long-term debt bears interest at fixed and variable interest rates through their respective maturity dates. Interest on fixed rate debt was computed using the stated rate on the obligations for the period from January 1, 2011 through maturity. Interest on variable rate debt was computed using prevailing rates at December 31, 2010 and, as such, does not consider the impact of future rate movements. Long-term debt also includes payments under capital lease obligations of \$3 million, \$2 million, \$0 and \$27 million, in the one year or less, more than one year to three years, more than three years to five years and more than five years categories, respectively. Long-term debt presented in the table above excludes \$6,820 million at December 31, 2010 of long-term debt relating to CSEs.

Collateral financing arrangements bear interest at fixed and variable interest rates through their respective maturity dates. Interest on fixed rate debt was computed using the stated rate on the obligations for the period from January 1, 2011 through maturity. Interest on variable rate debt was computed using prevailing rates at December 31, 2010 and, as such, does not consider the impact of future rate movements. Pursuant to these collateral financing arrangements, the Holding Company may be required to deliver cash or pledge collateral to the respective unaffiliated financial institutions. See “— The Company — Liquidity and Capital Sources — Collateral Financing Arrangements.”

Junior subordinated debt securities bear interest at fixed interest rates through their respective redemption dates. Interest was computed using the stated rates on the obligations for the period from January 1, 2011 through the scheduled redemption dates as it is the Company's expectation that the debt will be redeemed at that time. Inclusion of interest payments on junior subordinated debt through the final maturity dates would increase the contractual obligation by \$7.7 billion.

Commitments to lend funds — The Company commits to lend funds under mortgage loans, partnerships, bank credit facilities, bridge loans and private corporate bond investments. In the table above, the timing of the funding of mortgage loans and private corporate bond investments is based on the expiration date of the commitment. As it relates to commitments to lend funds to partnerships and under bank credit facilities, the Company anticipates that these amounts could be invested any time over the next five years; however, as the timing of the

fulfillment of the obligation cannot be predicted, such obligations are presented in the one year or less category in the table above. Commitments to fund bridge loans are short-term obligations and, as a result, are presented in the one year or less category in the table above. See “— Off-Balance Sheet Arrangements.”

Operating leases — As a lessee, the Company has various operating leases, primarily for office space. Contractual provisions exist that could increase or accelerate those lease obligations presented, including various leases with early buyouts and/or escalation clauses. However, the impact of any such transactions would not be material to the Company's financial position or results of operations. See “— Off-Balance Sheet Arrangements.”

Other — Includes other miscellaneous contractual obligations of \$32 million not included elsewhere in the table above. Other liabilities presented in the table above are principally comprised of amounts due under reinsurance arrangements, payables related to securities purchased but not yet settled, securities sold short, accrued interest on debt obligations, estimated fair value of derivative obligations, deferred compensation arrangements, guaranty liabilities, the estimated fair value of forward stock purchase contracts, as well as general accruals and accounts payable due under contractual obligations. If the timing of any of the other liabilities is sufficiently uncertain, the amounts are included within the one year or less category.

The other liabilities presented in the table above differ from the amount presented in the consolidated balance sheet by \$5.0 billion due primarily to the exclusion of items such as legal liabilities, pension and postretirement benefit obligations, taxes due other than income tax, unrecognized tax benefits and related accrued interest, accrued severance and employee incentive compensation and other liabilities such as deferred gains and losses. Such items have been excluded from the table above as they represent accounting conventions or are not liabilities due under contractual obligations.

The net funded status of the Company's pension and other postretirement liabilities included within other liabilities has been excluded from the amounts presented in the table above. Rather, the amounts presented represent the discretionary contributions of \$175 million to be made by the Company to our pension plan in 2011 and the discretionary contributions of \$120 million, based on the current year's expected gross benefit payments to participants, to be made by the Company to the postretirement benefit plans during 2011. Virtually all contributions to the pension and postretirement benefit plans are made by the insurance subsidiaries of the Holding Company with little impact on the Holding Company's cash flows.

Excluded from the table above are unrecognized tax benefits and related accrued interest of \$810 million and \$221 million, respectively, for which the Company cannot reliably determine the timing of payment. Current income tax payable is also excluded from the table.

See also “— Off-Balance Sheet Arrangements.”

Separate account liabilities are excluded from the table above. Generally, the separate account owner, rather than the Company, bears the investment risk of these funds. The separate account assets are legally segregated and are not subject to the claims that arise out of any other business of the Company. Net deposits, net investment income and realized and unrealized capital gains and losses on the separate accounts are fully offset by corresponding amounts credited to contractholders whose liability is reflected with the separate account liabilities. Separate account liabilities are fully funded by cash flows from the separate account assets and are set equal to the estimated fair value of separate account assets.

The Company also enters into agreements to purchase goods and services in the normal course of business; however, these purchase obligations were not material to its consolidated results of operations or financial position at December 31, 2010.

Additionally, the Company has agreements in place for services it conducts, generally at cost, between subsidiaries relating to insurance, reinsurance, loans and capitalization. Intercompany transactions have appropriately been eliminated in consolidation. Intercompany transactions among insurance subsidiaries and affiliates have been approved by the appropriate departments of insurance as required.

Support Agreements. The Holding Company and several of its subsidiaries (each, an “Obligor”) are parties to various capital support commitments, guarantees and contingent reinsurance agreements with certain subsidiaries of the Holding Company and a corporation in which the Holding Company owns 50% of the equity. Under these arrangements, each Obligor, with respect to the applicable entity, has agreed to cause such entity to meet specified capital and surplus levels, has guaranteed certain contractual obligations or has agreed to provide, upon the occurrence of certain contingencies, reinsurance for such entity's insurance liabilities. We anticipate that in the event that these arrangements place demands upon the Company, there will be sufficient liquidity and capital to enable the Company to meet anticipated demands. See “— The Holding Company — Liquidity and Capital Uses — Support Agreements.”

Litigation. Putative or certified class action litigation and other litigation, and claims and assessments against the Company, in addition to those discussed elsewhere herein and those otherwise provided for in the Company's consolidated financial statements, have arisen in the course of the Company's business, including, but not limited to, in connection with its activities as an insurer, mortgage lending bank, employer, investor, investment advisor and taxpayer. Further, state insurance regulatory authorities and other federal and state authorities regularly make inquiries and conduct investigations concerning the Company's compliance with applicable insurance and other laws and regulations.

It is not possible to predict or determine the ultimate outcome of all pending investigations and legal proceedings. In some of the matters referred to herein, very large and/or indeterminate amounts, including punitive and treble damages, are sought. Although in light of these considerations, it is possible that an adverse outcome in certain cases could have a material adverse effect upon the Company's financial position, based on information currently known by the Company's management, in its opinion, the outcome of such pending investigations and legal proceedings are not likely to have such an effect. However, given the large and/or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated net income or cash flows in particular quarterly or annual periods.

The Holding Company

Capital

Restrictions and Limitations on Bank Holding Companies and Financial Holding Companies. The Holding Company and its insured depository institution subsidiary, MetLife Bank, are subject to risk-based and leverage capital guidelines issued by the federal banking regulatory agencies for banks and bank and financial holding companies. The federal banking regulatory agencies are required by law to take specific prompt corrective actions with respect to institutions that do not meet minimum capital standards. As of their most recently filed reports with the federal banking regulatory agencies, the Holding Company and MetLife Bank met the minimum capital standards as per federal banking regulatory agencies with all of MetLife Bank's risk-based and leverage capital ratios meeting the federal banking regulatory

agencies "well capitalized" standards and all of the Holding Company's risk-based and leverage capital ratios meeting the "adequately capitalized" standards. In addition to requirements which may be imposed in connection with the implementation of Dodd-Frank, if endorsed and adopted in the U.S., Basel III will also lead to increased capital and liquidity requirements for bank holding companies, such as MetLife, Inc. See "— Industry Trends — Financial and Economic Environment— Regulatory Changes."

The following table contains the RBC ratios and the regulatory requirements for MetLife, Inc., as a bank holding company, and MetLife Bank:

MetLife, Inc.
RBC Ratios — Bank Holding Company

	December 31,		Regulatory Requirements Minimum	Regulatory Requirements "Well Capitalized"
	2010	2009		
Total RBC Ratio	8.52%	9.88%	8.00%	10.00%
Tier 1 RBC Ratio	8.21%	9.44%	4.00%	6.00%
Tier 1 Leverage Ratio	5.11%	5.71%	4.00%	n/a

MetLife Bank
RBC Ratios — Bank

	December 31,		Regulatory Requirements Minimum	Regulatory Requirements "Well Capitalized"
	2010	2009		
Total RBC Ratio	15.00%	13.41%	8.00%	10.00%
Tier 1 RBC Ratio	14.16%	12.16%	4.00%	6.00%
Tier 1 Leverage Ratio	7.14%	6.64%	4.00%	5.00%

Summary of Primary Sources and Uses of Liquidity and Capital. For information regarding the primary sources and uses of Holding Company liquidity and capital, see "— The Company — Capital — Summary of Primary Sources and Uses of Liquidity and Capital."

Liquidity and Capital

Liquidity and capital are managed to preserve stable, reliable and cost-effective sources of cash to meet all current and future financial obligations and are provided by a variety of sources, including a portfolio of liquid assets, a diversified mix of short- and long-term funding sources from the wholesale financial markets and the ability to borrow through credit and committed credit facilities. The Holding Company is an active participant in the global financial markets through which it obtains a significant amount of funding. These markets, which serve as cost-effective sources of funds, are critical components of the Holding Company's liquidity and capital management. Decisions to access these markets are based upon relative costs, prospective views of balance sheet growth and a targeted liquidity profile and capital structure. A disruption in the financial markets could limit the Holding Company's access to liquidity.

The Holding Company's ability to maintain regular access to competitively priced wholesale funds is fostered by its current credit ratings from the major credit rating agencies. We view our capital ratios, credit quality, stable and diverse earnings streams, diversity of liquidity sources and our liquidity monitoring procedures as critical to retaining such credit ratings. See "— The Company — Capital — Rating Agencies."

Liquidity is monitored through the use of internal liquidity risk metrics, including the composition and level of the liquid asset portfolio, timing differences in short-term cash flow obligations, access to the financial markets for capital and debt transactions and exposure to contingent draws on the Holding Company's liquidity.

Liquidity and Capital Sources

Dividends from Subsidiaries. The Holding Company relies in part on dividends from its subsidiaries to meet its cash requirements. The Holding Company's insurance subsidiaries are subject to regulatory restrictions on the payment of dividends imposed by the regulators of their respective domiciles. The dividend limitation for U.S. insurance subsidiaries is generally based on the surplus to policyholders at the end of the immediately preceding calendar year and statutory net gain from operations for the immediately preceding calendar year. Statutory accounting practices, as prescribed by insurance regulators of various states in which the Company conducts business, differ in certain respects from accounting principles used in financial statements prepared in conformity with GAAP. The significant differences relate to the treatment of DAC, certain deferred income tax, required investment liabilities, statutory reserve calculation assumptions, goodwill and surplus notes.

The table below sets forth the dividends permitted to be paid by the respective insurance subsidiary without insurance regulatory approval and the respective dividends paid:

Company	2011		2010		2009		2008	
	Permitted w/o Approval(1)	Paid(2)	Permitted w/o Approval(3)	Paid(2)	Permitted w/o Approval(3)	Paid(2)	Permitted w/o Approval(3)	
	(In millions)							
Metropolitan Life Insurance Company	\$1,321	\$631(4)	\$1,262	\$ —	\$552	\$1,318(5)	\$1,299	
American Life Insurance Company(6)	\$ 661	\$ —	\$ 511	N/A	N/A	N/A	N/A	
MetLife Insurance Company of Connecticut	\$ 517	\$330	\$ 659	\$ —	\$714	\$ 500	\$1,026	
Metropolitan Property and Casualty Insurance Company	\$ —	\$260	\$ —	\$300	\$ 9	\$ 300	\$ —	
Metropolitan Tower Life Insurance Company	\$ 80	\$569(7)	\$ 93	\$ —	\$ 88	\$ 277(8)	\$ 113	

- (1) Reflects dividend amounts that may be paid during 2011 without prior regulatory approval. However, because dividend tests may be based on dividends previously paid over rolling 12-month periods, if paid before a specified date during 2011, some or all of such dividends may require regulatory approval.
- (2) All amounts paid, including those requiring regulatory approval.
- (3) Reflects dividend amounts that could have been paid during the relevant year without prior regulatory approval.

- (4) Includes securities transferred to the Holding Company of \$399 million.
- (5) Consists of shares of RGA stock distributed by MLIC to the Holding Company as an in-kind dividend of \$1,318 million.
- (6) Reflects dividends permitted to be paid and the respective dividends paid since the Acquisition Date. See Note 2 to the Notes to the Consolidated Financial Statements.
- (7) Includes shares of an affiliate distributed to the Holding Company as an in-kind dividend of \$475 million.
- (8) Includes shares of an affiliate distributed to the Holding Company as an in-kind dividend of \$164 million.

In addition to the amounts presented in the table above, for the years ended December 31, 2010, 2009 and 2008, cash dividends in the aggregate amount of \$0, \$215 million and \$235 million, respectively, were paid to the Holding Company.

The dividend capacity of non-U.S. operations is subject to similar restrictions established by the local regulators. The non-U.S. regulatory regimes also commonly limit the dividend payments to the parent to a portion of the prior year's statutory income, as determined by the local accounting principles. The regulators of the non-U.S. operations, including the Japan branch of American Life, may also limit or not permit profit repatriations or other transfers of funds to the U.S. if such transfers would be detrimental to the solvency or financial strength of the operations of the non-U.S. operations, or for other reasons. Most of the non-U.S. subsidiaries are second tier subsidiaries and are not directly owned by the Holding Company. The capital and rating considerations applicable to the first tier subsidiaries may also impact the dividend flow into the Holding Company.

The Company's management actively manages its target and excess capital levels and dividend flows on a pro-active basis and forecasts local capital positions as part of the financial planning cycle. The dividend capacity of certain U.S. and non-U.S. subsidiaries is also subject to business targets in excess of the minimum capital necessary to maintain the desired rating or level of financial strength in the relevant market. Management of the Holding Company cannot provide assurances that the Holding Company's subsidiaries will have statutory earnings to support payment of dividends to the Holding Company in an amount sufficient to fund its cash requirements and pay cash dividends and that the applicable regulators will not disapprove any dividends that such subsidiaries must submit for approval. See Note 18 of the Notes to the Consolidated Financial Statements.

Liquid Assets. An integral part of the Holding Company's liquidity management is the amount of liquid assets it holds. Liquid assets include cash, cash equivalents, short-term investments and publicly-traded securities, excluding: (i) cash collateral received under the Company's securities lending program that has been reinvested in cash, cash equivalents, short-term investments and publicly-traded securities; and (ii) cash collateral received from counterparties in connection with derivative instruments. At December 31, 2010 and 2009, the Holding Company had \$2.8 billion and \$3.8 billion, respectively, in liquid assets. In addition, the Holding Company has pledged collateral and has had collateral pledged to it, and may be required from time to time to pledge additional collateral or be entitled to have additional collateral pledged to it. At December 31, 2010 and 2009, the Holding Company had pledged \$362 million and \$289 million, respectively, of liquid assets under collateral support agreements.

Shelf Registration. In November 2010, the Holding Company filed a shelf registration statement (the "2010 Shelf Registration Statement") with the U.S. Securities and Exchange Commission ("SEC"), which was automatically effective upon filing, in accordance with SEC rules. SEC rules also allow for pay-as-you-go fees and the ability to add securities by filing automatically effective amendments for companies, such as the Holding Company, which qualify as "Well-Known Seasoned Issuers." The 2010 Shelf Registration Statement registered an unlimited amount of debt and equity securities and replaces the shelf registration statement that the Holding Company filed in November 2007, which expired in the fourth quarter of 2010. The terms of any offering will be established at the time of the offering.

Global Funding Sources. Liquidity is also provided by a variety of short-term instruments, including commercial paper. Capital is provided by a variety of instruments, including medium- and long-term debt, junior subordinated debt securities, collateral financing arrangements, capital securities and stockholders' equity. The diversity of the Holding Company's funding sources enhances funding flexibility, limits dependence on any one source of funds and generally lowers the cost of funds. Other sources of the Holding Company's liquidity include programs for short- and long-term borrowing, as needed.

We continuously monitor and adjust our liquidity and capital plans for the Holding Company and its subsidiaries in light of changing requirements and market conditions.

Long-term Debt. The following table summarizes the outstanding long-term debt of the Holding Company at:

	December 31,	
	2010	2009
	(In millions)	
Long-term debt — unaffiliated	\$16,258	\$10,458
Long-term debt — affiliated	\$ 665(1)	\$ 500
Collateral financing arrangements	\$ 2,797	\$ 2,797
Junior subordinated debt securities	\$ 1,748	\$ 1,748

(1) Includes \$165 million of affiliated senior notes associated with bonds held by ALICO.

Short-term Debt. MetLife, Inc. maintains a commercial paper program, proceeds of which can be used to finance the general liquidity needs of MetLife, Inc. and its subsidiaries. The Holding Company had no short-term debt outstanding at both December 31, 2010 and 2009. There was no short-term debt activity in 2010. During the years ended December 31, 2009 and 2008, the weighted average interest rate on short-term debt, comprised only of commercial paper, was 1.25% and 2.5%, respectively. During the year ended December 31, 2009, the average daily balance on short-term debt was \$5 million, and the average days outstanding was 6 days.

Debt Issuances and Other Borrowings. For information on debt issuances and other borrowings entered into by the Holding Company, see "— The Company — Liquidity and Capital Sources — Debt Issuances and Other Borrowings."

Senior Notes. The following table summarizes the Holding Company's outstanding senior notes series by maturity date, excluding any premium or discount, at December 31, 2010:

<u>Maturity Date</u>	<u>Principal (In millions)</u>	<u>Interest Rate</u>
2011	\$ 750	6.13%
2012	\$ 400	5.38%
2012	\$ 397	3-month LIBOR + .032%
2013	\$ 500	5.00%
2013	\$ 250	3-month LIBOR + 1.25%
2014	\$ 350	5.50%
2014	\$1,000	2.38%
2015	\$1,000	5.00%
2016	\$1,250	6.75%
2018	\$1,035	6.82%
2018(1)	\$ 500	1.56%
2018(2)	\$ 500	2.46%
2019	\$1,035	7.72%
2020	\$ 729	5.25%
2021	\$1,000	4.75%
2023(1)	\$ 500	1.56%
2024	\$1,000	1.92%
2024	\$ 673	5.38%
2032	\$ 600	6.50%
2033	\$ 200	5.88%
2034	\$ 750	6.38%
2035	\$1,000	5.70%
2041	\$ 750	5.88%
2045(2)	\$ 500	2.46%

(1) Represents one of two tranches comprising the Series C Debt Securities.

(2) Represents one of two tranches comprising the Series E Debt Securities.

Collateral Financing Arrangements. For information on collateral financing arrangements entered into by the Holding Company, see "— The Company — Liquidity and Capital Sources — Collateral Financing Arrangements."

Credit and Committed Facilities. At December 31, 2010, the Holding Company, along with MetLife Funding, maintained \$4.0 billion in unsecured credit facilities, the proceeds of which are available to be used for general corporate purposes, to support the borrowers' commercial paper programs and for the issuance of letters of credit. At December 31, 2010, the Holding Company had outstanding \$1.5 billion in letters of credit and no drawdowns against this facility. Remaining unused commitments were \$2.5 billion at December 31, 2010.

The Holding Company maintains committed facilities with a capacity of \$300 million. At December 31, 2010, the Holding Company had outstanding \$300 million in letters of credit and no drawdowns against these facilities. There were no remaining unused commitments at December 31, 2010. In addition, the Holding Company is a party to committed facilities of certain of its subsidiaries, which aggregated \$12.1 billion at December 31, 2010. The committed facilities are used as collateral for certain of the Company's affiliated reinsurance liabilities.

See Note 11 of the Notes to the Consolidated Financial Statements for further detail on these facilities.

Covenants. Certain of the Holding Company's debt instruments, credit facilities and committed facilities contain various administrative, reporting, legal and financial covenants. The Holding Company believes it was in compliance with all covenants at December 31, 2010 and 2009.

Preferred Stock, Convertible Preferred Stock, Common Stock and Equity Units. For information on preferred stock, convertible preferred stock, common stock and common equity units issued by the Holding Company, see "— The Company — Liquidity and Capital Sources — Preferred Stock," "— Convertible Preferred Stock," "— Common Stock," and "— Equity Units," respectively.

Liquidity and Capital Uses

The primary uses of liquidity of the Holding Company include debt service, cash dividends on preferred, convertible preferred and common stock, capital contributions to subsidiaries, payment of general operating expenses and acquisitions. Based on our analysis and comparison of our current and future cash inflows from the dividends we receive from subsidiaries that are permitted to be paid without prior insurance regulatory approval, our asset portfolio and other cash flows and anticipated access to the capital markets, we believe there will be sufficient liquidity and capital to enable the Holding Company to make payments on debt, make cash dividend payments on its preferred, convertible preferred and common stock, contribute capital to its subsidiaries, pay all general operating expenses and meet its cash needs.

Acquisitions. For information regarding the purchase price of the Acquisition, see "— The Company — Liquidity and Capital Uses — Acquisitions."

Affiliated Capital Transactions. During the years ended December 31, 2010, 2009 and 2008, the Holding Company invested an aggregate of \$699 million (excludes the Acquisition), \$986 million and \$2.6 billion, respectively, in various subsidiaries.

The Holding Company lends funds, as necessary, to its subsidiaries, some of which are regulated, to meet their capital requirements. Such loans are included in loans to subsidiaries and consisted of the following at:

Subsidiaries	Interest Rate	Maturity Date	December 31,	
			2010	2009
			(In millions)	
Metropolitan Life Insurance Company	6-month LIBOR + 1.80%	December 31, 2011	\$ 775	\$ 775
Metropolitan Life Insurance Company	6-month LIBOR + 1.80%	December 31, 2011	—	300
Metropolitan Life Insurance Company	7.13%	December 15, 2032	400	400
Metropolitan Life Insurance Company	7.13%	January 15, 2033	100	100
Total			<u>\$1,275</u>	<u>\$1,575</u>

Debt Repayments. The Holding Company intends to either repay all or refinance in whole or in part the debt that is due in December 2011. See “— The Holding Company — Liquidity and Capital Sources — Senior Notes.”

Support Agreements. The Holding Company is party to various capital support commitments and guarantees with certain of its subsidiaries and a corporation in which it owns 50% of the equity. Under these arrangements, the Holding Company has agreed to cause each such entity to meet specified capital and surplus levels or has guaranteed certain contractual obligations.

In November 2010, the Holding Company guaranteed the obligations of Exeter Reassurance Company, Ltd. (“Exeter”) in an aggregate amount up to \$1.0 billion, under a reinsurance agreement with MetLife Europe Limited (“MEL”), under which Exeter reinsures the guaranteed living benefits and guaranteed death benefits associated with certain unit-linked annuity contracts issued by MEL.

In January 2010, the Holding Company guaranteed the obligations of its subsidiary, Missouri Reinsurance (Barbados) Inc. (“MoRe”), under a retrocession agreement with RGA Reinsurance (Barbados) Inc., pursuant to which MoRe retrocedes certain group term life insurance issued by MLIC.

In December 2009, the Holding Company, in connection with MetLife Reinsurance Company of Vermont (“MRV”)’s reinsurance of certain universal life and term life insurance risks, committed to the Vermont Department of Banking, Insurance, Securities and Health Care Administration to take necessary action to cause the third protected cell of MRV to maintain total adjusted capital equal to or greater than 200% of such protected cell’s authorized control level RBC, as defined in state insurance statutes. See “— The Company — Liquidity and Capital Sources — Credit and Committed Facilities” and Note 11 of the Notes to the Consolidated Financial Statements.

The Holding Company, in connection with MRV’s reinsurance of certain universal life and term life insurance risks, committed to the Vermont Department of Banking, Insurance, Securities and Health Care Administration to take necessary action to cause each of the two initial protected cells of MRV to maintain total adjusted capital equal to or greater than 200% of such protected cell’s authorized control level RBC, as defined in state insurance statutes. See “— The Company — Liquidity and Capital Sources — Credit and Committed Facilities” and Note 11 of the Notes to the Consolidated Financial Statements.

The Holding Company, in connection with the collateral financing arrangement associated with MRC’s reinsurance of a portion of the liabilities associated with the closed block, committed to the South Carolina Department of Insurance to make capital contributions, if necessary, to MRC so that MRC may at all times maintain its total adjusted capital at a level of not less than 200% of the company action level RBC, as defined in state insurance statutes as in effect on the date of determination or December 31, 2007, whichever calculation produces the greater capital requirement, or as otherwise required by the South Carolina Department of Insurance. See “— The Company — Liquidity and Capital Sources — Debt Issuances and Other Borrowings” and Note 12 of the Notes to the Consolidated Financial Statements.

The Holding Company, in connection with the collateral financing arrangement associated with MRSC’s reinsurance of universal life secondary guarantees, committed to the South Carolina Department of Insurance to take necessary action to cause MRSC to maintain total adjusted capital equal to the greater of \$250,000 or 100% of MRSC’s authorized control level RBC, as defined in state insurance statutes. See “— The Company — Liquidity and Capital Sources — Debt Issuances and Other Borrowings” and Note 12 of the Notes to the Consolidated Financial Statements.

The Holding Company has net worth maintenance agreements with two of its insurance subsidiaries, MetLife Investors Insurance Company and First MetLife Investors Insurance Company. Under these agreements, as subsequently amended, the Holding Company agreed, without limitation as to the amount, to cause each of these subsidiaries to have a minimum capital and surplus of \$10 million, total adjusted capital at a level not less than 150% of the company action level RBC, as defined by state insurance statutes, and liquidity necessary to enable it to meet its current obligations on a timely basis.

The Holding Company entered into a net worth maintenance agreement with Mitsui Sumitomo MetLife Insurance Company Limited (“MSI MetLife”), an investment in Japan of which the Holding Company owns 50% of the equity. Under the agreement, the Holding Company agreed, without limitation as to amount, to cause MSI MetLife to have the amount of capital and surplus necessary for MSI MetLife to maintain a solvency ratio of at least 400%, as calculated in accordance with the Insurance Business Law of Japan, and to make such loans to MSI MetLife as may be necessary to ensure that MSI MetLife has sufficient cash or other liquid assets to meet its payment obligations as they fall due. As described in Note 2 of the Notes to the Consolidated Financial Statements, the Holding Company reached an agreement to sell its 50% interest in MSI MetLife to a third-party. Upon the close of such sale, the Holding Company’s obligations under the net worth maintenance agreement will terminate.

The Holding Company has guaranteed the obligations of its subsidiary, Exeter, under a reinsurance agreement with MSI MetLife, under which Exeter reinsures variable annuity business written by MSI MetLife. This guarantee will remain in place until such time as the reinsurance agreement between Exeter and MSI MetLife is terminated, notwithstanding any prior disposition of the Holding Company’s interest in MSI MetLife as described in Note 2 of the Notes to the Consolidated Financial Statements.

The Holding Company also guarantees the obligations of a number of its subsidiaries under credit facilities with third-party banks. See Note 11 of the Notes to the Consolidated Financial Statements.

Adoption of New Accounting Pronouncements

See “Adoption of New Accounting Pronouncements” in Note 1 of the Notes to the Consolidated Financial Statements.

Future Adoption of New Accounting Pronouncements

See "Future Adoption of New Accounting Pronouncements" in Note 1 of the Notes to the Consolidated Financial Statements.

Subsequent Events

Dividends

On February 18, 2011, the Holding Company announced dividends of \$0.2500000 per share, for a total of \$6 million, on its Series A preferred shares, and \$0.4062500 per share, for a total of \$24 million, on its Series B preferred shares, subject to the final confirmation that it has met the financial tests specified in the Series A and Series B preferred shares, which the Company anticipates will be made on or about March 7, 2011. Both dividends will be payable March 15, 2011 to shareholders of record as of February 28, 2011.

Credit Facility

On February 1, 2011, the Holding Company entered into a committed facility with a third-party bank to provide letters of credit for the benefit of MoRe, a captive reinsurance subsidiary, to address its short-term solvency needs based on guidance from the regulator. This one-year facility provides for the issuance of letters of credit in amounts up to \$350 million. Under the facility, a letter of credit for \$250 million was issued on February 2, 2011 and increased to \$295 million on February 23, 2011, which management believes satisfies MoRe's solvency requirements.

Quantitative and Qualitative Disclosures About Market Risk

Risk Management

The Company must effectively manage, measure and monitor the market risk associated with its assets and liabilities. It has developed an integrated process for managing risk, which it conducts through its Enterprise Risk Management Department, Asset/Liability Management Unit, Treasury Department and Investment Department along with the management of the business segments. The Company has established and implemented comprehensive policies and procedures at both the corporate and business segment level to minimize the effects of potential market volatility.

The Company regularly analyzes its exposure to interest rate, equity market price and foreign currency exchange rate risks. As a result of that analysis, the Company has determined that the estimated fair values of certain assets and liabilities are materially exposed to changes in interest rates, foreign currency exchange rates and changes in the equity markets.

Enterprise Risk Management. MetLife has established several financial and non-financial senior management committees as part of its risk management process. These committees manage capital and risk positions, approve ALM strategies and establish appropriate corporate business standards. Further enhancing its committee structure, during the second quarter of 2010, MetLife created an Enterprise Risk Committee made up of the following voting members: the Chief Financial Officer, the Chief Investment Officer, the President of U.S. Business, the President of International and the Chief Risk Officer. This committee is responsible for reviewing all material risks to the enterprise and deciding on actions if necessary, in the event risks exceed desirable targets, taking into consideration best practices to resolve or mitigate those risks.

MetLife also has a separate Enterprise Risk Management Department, which is responsible for risk management throughout MetLife and reports to MetLife's Chief Risk Officer. The Enterprise Risk Management Department's primary responsibilities consist of:

- implementing a corporate risk framework, which outlines the Company's approach for managing risk on an enterprise-wide basis;
- developing policies and procedures for managing, measuring, monitoring and controlling those risks identified in the corporate risk framework;
- establishing appropriate corporate risk tolerance levels;
- deploying capital on an economic capital basis; and
- reporting on a periodic basis to the Finance and Risk Committee of the Company's Board of Directors; with respect to credit risk, to the Investment Committee of the Company's Board of Directors; and, reporting on various aspects of risk, to financial and non-financial senior management committees.

Asset/Liability Management. The Company actively manages its assets using an approach that balances quality, diversification, asset/liability matching, liquidity, concentration and investment return. The goals of the investment process are to optimize, net of income tax, risk-adjusted investment income and risk-adjusted total return while ensuring that the assets and liabilities are reasonably managed on a cash flow and duration basis. The ALM process is the shared responsibility of the Financial Risk Management and Asset/Liability Management Unit, Enterprise Risk Management, the Portfolio Management Unit, and the senior members of the business segments and is governed by the ALM Committees. The ALM Committees' duties include reviewing and approving target portfolios, establishing investment guidelines and limits and providing oversight of the ALM process on a periodic basis. The directives of the ALM Committees are carried out and monitored through ALM Working Groups which are set up to manage by product type. In addition, an ALM Steering Committee oversees the activities of the underlying ALM Committees.

MetLife establishes target asset portfolios for each major insurance product, which represent the investment strategies used to profitably fund its liabilities within acceptable levels of risk. These strategies are monitored through regular review of portfolio metrics, such as effective duration, yield curve sensitivity, convexity, liquidity, asset sector concentration and credit quality by the ALM Working Groups.

Market Risk Exposures

The Company has exposure to market risk through its insurance operations and investment activities. For purposes of this disclosure, "market risk" is defined as the risk of loss resulting from changes in interest rates, foreign currency exchange rates and equity market.

Interest Rates. The Company's exposure to interest rate changes results most significantly from its holdings of fixed maturity securities, as well as its interest rate sensitive liabilities. The fixed maturity securities include U.S. and foreign government bonds, securities issued by government agencies, corporate bonds and mortgage-backed securities, all of which are mainly exposed to changes in medium- and long-term interest rates. The interest rate sensitive liabilities for purposes of this disclosure include debt, policyholder account balances related to certain investment type contracts, and net embedded derivatives on variable annuities with guaranteed minimum benefits which have the same type of interest rate exposure (medium- and long-term interest rates) as fixed maturity securities. The Company employs product design, pricing and ALM strategies to reduce the adverse effects of interest rate movements. Product design and pricing strategies include

the use of surrender charges or restrictions on withdrawals in some products and the ability to reset credited rates for certain products. ALM strategies include the use of derivatives and duration mismatch limits. See "Risk Factors — Changes in Market Interest Rates May Significantly Affect Our Profitability."

Foreign Currency Exchange Rates. The Company's exposure to fluctuations in foreign currency exchange rates against the U.S. dollar results from its holdings in non-U.S. dollar denominated fixed maturity and equity securities, mortgage loans, and certain liabilities, as well as through its investments in foreign subsidiaries. The principal currencies that create foreign currency exchange rate risk in the Company's investment portfolios are the Euro, the Japanese yen and the Canadian dollar. The principal currencies that create foreign currency risk in the Company's liabilities are the British pound, the Euro and the Swiss franc. Selectively, the Company uses U.S. dollar assets to support certain long duration foreign currency liabilities. Through its investments in foreign subsidiaries and joint ventures, the Company is primarily exposed to the Mexican peso, the Japanese yen, the South Korean won, the Canadian dollar, the British pound, the Chilean peso, the Australian dollar, the Argentine peso, the Polish zloty, the Euro and the Hong Kong dollar. In addition to hedging with foreign currency swaps, forwards and options, local surplus in some countries is held entirely or in part in U.S. dollar assets which further minimizes exposure to foreign currency exchange rate fluctuation risk. The Company has matched much of its foreign currency liabilities in its foreign subsidiaries with their respective foreign currency assets, thereby reducing its risk to foreign currency exchange rate fluctuation. See "Risk Factors — Fluctuations in Foreign Currency Exchange Rates Could Negatively Affect Our Profitability."

Equity Market. The Company has exposure to equity market risk through certain liabilities that involve long-term guarantees on equity performance such as net embedded derivatives on variable annuities with guaranteed minimum benefits, certain policyholder account balances along with investments in equity securities. We manage this risk on an integrated basis with other risks through our ALM strategies including the dynamic hedging of certain variable annuity guarantee benefits. The Company also manages equity market risk exposure in its investment portfolio through the use of derivatives. Equity exposures associated with other limited partnership interests are excluded from this section as they are not considered financial instruments under GAAP.

Management of Market Risk Exposures

The Company uses a variety of strategies to manage interest rate, foreign currency exchange rate and equity market risk, including the use of derivative instruments.

Interest Rate Risk Management. To manage interest rate risk, the Company analyzes interest rate risk using various models, including multi-scenario cash flow projection models that forecast cash flows of the liabilities and their supporting investments, including derivative instruments. These projections involve evaluating the potential gain or loss on most of the Company's in-force business under various increasing and decreasing interest rate environments. The New York State Insurance Department regulations require that MetLife perform some of these analyses annually as part of MetLife's review of the sufficiency of its regulatory reserves. For several of its legal entities, the Company maintains segmented operating and surplus asset portfolios for the purpose of ALM and the allocation of investment income to product lines. For each segment, invested assets greater than or equal to the GAAP liabilities less the DAC asset and any non-invested assets allocated to the segment are maintained, with any excess swept to the surplus segment. The business segments may reflect differences in legal entity, statutory line of business and any product market characteristic which may drive a distinct investment strategy with respect to duration, liquidity or credit quality of the invested assets. Certain smaller entities make use of unsegmented general accounts for which the investment strategy reflects the aggregate characteristics of liabilities in those entities. The Company measures relative sensitivities of the value of its assets and liabilities to changes in key assumptions utilizing Company models. These models reflect specific product characteristics and include assumptions based on current and anticipated experience regarding lapse, mortality and interest crediting rates. In addition, these models include asset cash flow projections reflecting interest payments, sinking fund payments, principal payments, bond calls, mortgage prepayments and defaults.

Common industry metrics, such as duration and convexity, are also used to measure the relative sensitivity of assets and liability values to changes in interest rates. In computing the duration of liabilities, consideration is given to all policyholder guarantees and to how the Company intends to set indeterminate policy elements such as interest credits or dividends. Each asset portfolio has a duration target based on the liability duration and the investment objectives of that portfolio. Where a liability cash flow may exceed the maturity of available assets, as is the case with certain retirement and non-medical health products, the Company may support such liabilities with equity investments, derivatives or curve mismatch strategies.

Foreign Currency Exchange Rate Risk Management. Foreign currency exchange rate risk is assumed primarily in three ways: investments in foreign subsidiaries, purchases of foreign currency denominated investments in the investment portfolio and the sale of certain insurance products.

- The Company's Treasury Department is responsible for managing the exposure to investments in foreign subsidiaries. Limits to exposures are established and monitored by the Treasury Department and managed by the Investment Department.
- The Investment Department is responsible for managing the exposure to foreign currency investments. Exposure limits to unhedged foreign currency investments are incorporated into the standing authorizations granted to management by the Board of Directors and are reported to the Board of Directors on a periodic basis.
- The lines of business are responsible for establishing limits and managing any foreign exchange rate exposure caused by the sale or issuance of insurance products.

MetLife uses foreign currency swaps and forwards to hedge its foreign currency denominated fixed income investments, its equity exposure in subsidiaries and its foreign currency exposures caused by the sale of insurance products.

Equity Market Risk Management. Equity market risk exposure through the issuance of variable annuities is managed by the Company's Asset/Liability Management Unit in partnership with the Investment Department. Equity market risk is realized through its investment in equity securities and is managed by its Investment Department. MetLife uses derivatives to hedge its equity exposure both in certain liability guarantees such as variable annuities with guaranteed minimum benefit and equity securities. These derivatives include exchange-traded equity futures, equity index options contracts and equity variance swaps. The Company also employs reinsurance to manage these exposures.

Hedging Activities. MetLife uses derivative contracts primarily to hedge a wide range of risks including interest rate risk, foreign currency risk, and equity risk. Derivative hedges are designed to reduce risk on an economic basis while considering their impact on accounting results and GAAP and Statutory capital. The construction of the Company's derivative hedge programs vary depending on the type of risk being

hedged. Some hedge programs are asset or liability specific while others are portfolio hedges that reduce risk related to a group of liabilities or assets. The Company's use of derivatives by major hedge programs is as follows:

- Risks Related to Living Guarantee Benefits — The Company uses a wide range of derivative contracts to hedge the risk associated with variable annuity living guarantee benefits. These hedges include equity and interest rate futures, interest rate swaps, currency futures/forwards, equity indexed options and interest rate option contracts and equity variance swaps.
- Minimum Interest Rate Guarantees — For certain Company liability contracts, the Company provides the contractholder a guaranteed minimum interest rate. These contracts include certain fixed annuities and other insurance liabilities. The Company purchases interest rate floors to reduce risk associated with these liability guarantees.
- Reinvestment Risk in Long Duration Liability Contracts — Derivatives are used to hedge interest rate risk related to certain long duration liability contracts, such as deferred annuities. Hedges include zero coupon interest rate swaps and swaptions.
- Foreign Currency Risk — The Company uses currency swaps and forwards to hedge foreign currency risk. These hedges primarily swap foreign currency denominated bonds, investments in foreign subsidiaries or equity exposures to U.S. dollars.
- General ALM Hedging Strategies — In the ordinary course of managing the Company's asset/liability risks, the Company uses interest rate futures, interest rate swaps, interest rate caps, interest rate floors and inflation swaps. These hedges are designed to reduce interest rate risk or inflation risk related to the existing assets or liabilities or related to expected future cash flows.

Risk Measurement: Sensitivity Analysis

The Company measures market risk related to its market sensitive assets and liabilities based on changes in interest rates, equity prices and foreign currency exchange rates utilizing a sensitivity analysis. This analysis estimates the potential changes in estimated fair value based on a hypothetical 10% change (increase or decrease) in interest rates, equity market prices and foreign currency exchange rates. The Company believes that a 10% change (increase or decrease) in these market rates and prices is reasonably possible in the near-term. In performing the analysis summarized below, the Company used market rates at December 31, 2010. The sensitivity analysis separately calculates each of the Company's market risk exposures (interest rate, equity market and foreign currency exchange rate) relating to its trading and non-trading assets and liabilities. The Company modeled the impact of changes in market rates and prices on the estimated fair values of its market sensitive assets and liabilities as follows:

- the net present values of its interest rate sensitive exposures resulting from a 10% change (increase or decrease) in interest rates;
- the U.S. dollar equivalent estimated fair values of the Company's foreign currency exposures due to a 10% change (increase or decrease) in foreign currency exchange rates; and
- the estimated fair value of its equity positions due to a 10% change (increase or decrease) in equity market prices.

The sensitivity analysis is an estimate and should not be viewed as predictive of the Company's future financial performance. The Company cannot ensure that its actual losses in any particular period will not exceed the amounts indicated in the table below. Limitations related to this sensitivity analysis include:

- the market risk information is limited by the assumptions and parameters established in creating the related sensitivity analysis, including the impact of prepayment rates on mortgages;
- for the derivatives that qualify as hedges, the impact on reported earnings may be materially different from the change in market values;
- the analysis excludes other significant real estate holdings and liabilities pursuant to insurance contracts; and
- the model assumes that the composition of assets and liabilities remains unchanged throughout the period.

Accordingly, the Company uses such models as tools and not as substitutes for the experience and judgment of its management. Based on its analysis of the impact of a 10% change (increase or decrease) in market rates and prices, MetLife has determined that such a change could have a material adverse effect on the estimated fair value of certain assets and liabilities from interest rate, foreign currency exchange rate and equity exposures.

The table below illustrates the potential loss in estimated fair value for each market risk exposure of the Company's market sensitive assets and liabilities at December 31, 2010:

	December 31, 2010 (In millions)
Non-trading:	
Interest rate risk	\$5,358
Foreign currency exchange rate risk	\$3,669
Equity market risk	\$ 14
Trading:	
Interest rate risk	\$ 24
Foreign currency exchange rate risk	\$ 346

Sensitivity Analysis: Interest Rates. The table below provides additional detail regarding the potential loss in fair value of the Company's trading and non-trading interest sensitive financial instruments at December 31, 2010 by type of asset or liability:

	December 31, 2010		
	Notional Amount	Estimated Fair Value(3) <small>(In millions)</small>	Assuming a 10% Increase in the Yield Curve
Assets:			
Fixed maturity securities		\$327,284	\$(5,961)
Equity securities		3,606	—
Trading and other securities		18,589	(25)
Mortgage loans:			
Held-for-investment		60,846	(355)
Held-for-sale		3,321	(24)
Mortgage loans, net		64,167	(379)
Policy loans		13,406	(179)
Real estate joint ventures(1)		482	—
Other limited partnership interests(1)		1,619	—
Short-term investments		9,387	(2)
Other invested assets:			
Mortgage servicing rights		950	70
Other		1,490	—
Cash and cash equivalents		13,046	(2)
Accrued investment income		4,381	—
Premiums, reinsurance and other receivables		4,048	(331)
Other assets		453	(9)
Net embedded derivatives within asset host contracts(2)		185	(17)
Mortgage loan commitments	\$ 3,754	(17)	(13)
Commitments to fund bank credit facilities, bridge loans and private corporate bond investments	\$ 2,437	—	—
Total Assets			<u><u>\$ (6,848)</u></u>
Liabilities:			
Policyholder account balances		\$152,850	\$ 849
Payables for collateral under securities loaned and other transactions		27,272	—
Bank deposits		10,371	5
Short-term debt		306	—
Long-term debt		21,892	361
Collateral financing arrangements		4,757	(9)
Junior subordinated debt securities		3,461	160
Other liabilities:			
Trading liabilities		46	1
Other		2,777	—
Net embedded derivatives within liability host contracts(2)		2,634	1,515
Total Liabilities			<u><u>\$ 2,882</u></u>
Derivative Instruments:			
Interest rate swaps	\$54,803	\$ 1,138	\$(1,254)
Interest rate floors	\$23,866	564	(67)
Interest rate caps	\$35,412	175	57
Interest rate futures	\$ 9,385	26	20
Interest rate options	\$ 8,761	121	(8)
Interest rate forwards	\$10,374	(29)	(32)
Synthetic GICs	\$ 4,397	—	—
Foreign currency swaps	\$17,626	334	(12)
Foreign currency forwards	\$10,443	28	1
Currency futures	\$ 493	2	—
Currency options	\$ 5,426	50	—
Non-derivative hedging instruments	\$ 169	(185)	—
Credit default swaps	\$10,957	69	—
Credit forwards	\$ 90	(1)	—
Equity futures	\$ 8,794	12	—
Equity options	\$33,688	646	(96)
Variance swaps	\$18,022	80	(9)
Total rate of return swaps	\$ 1,547	—	(16)
Total Derivative Instruments			<u><u>\$ (1,416)</u></u>
Net Change			<u><u>\$ (5,382)</u></u>

(1) Represents only those investments accounted for using the cost method.

(2) Embedded derivatives are recognized in the consolidated balance sheet in the same caption as the host contract.

(3) Separate account assets and liabilities which are interest rate sensitive are not included herein as any interest rate risk is borne by the holder of the separate account.

This quantitative measure of risk has increased by \$1,325 million, or 33%, to \$5,382 million at December 31, 2010 from \$4,057 million at December 31, 2009. Excluding the Acquisition which increased risk by \$647 million, the quantitative measure of risk increased by \$678 million or 17% at December 31, 2010 from December 31, 2009. The increase in risk is due to a change in the net assets and liabilities bases of \$641 million. In addition, an increase of \$954 million was due to the use of derivatives employed by the Company (\$445 million), an increase in the duration of the investment portfolio (\$389 million), and an increase in premiums, reinsurance and other receivables (\$120 million). This increase in risk was partially offset by a decrease in interest rates across the long end of the Swaps and U.S. Treasury curves resulting in a decrease of \$424 million. Additionally, net embedded derivatives within liability host contracts increased by \$520 million, partially due to a change made in the second quarter of 2010 related to how the Company estimates the spread over the swap curve for purposes of determining the discount rate used to value those derivatives, which caused a corresponding decrease in risk. The remainder of the fluctuation is attributable to numerous immaterial items.

Sensitivity Analysis: Foreign Currency Exchange Rates. The table below provides additional detail regarding the potential loss in estimated fair value of the Company's portfolio due to a 10% change in foreign currency exchange rates at December 31, 2010 by type of asset or liability:

	December 31, 2010		
	Notional Amount	Estimated Fair Value (1)	Assuming a 10% Increase in the Foreign Exchange Rate
	(In millions)		
Assets:			
Fixed maturity securities		\$327,284	\$(6,516)
Equity securities		3,606	(74)
Trading and other securities		18,589	(346)
Mortgage loans:			
Held-for-investment		60,846	(414)
Held-for-sale		3,321	—
Mortgage loans, net		64,167	(414)
Policy loans		13,406	(199)
Short-term investments		9,387	(200)
Other invested assets:			
Mortgage servicing rights		950	—
Other		1,490	(143)
Cash and cash equivalents		13,046	(139)
Accrued investment income		4,381	(11)
Premiums, reinsurance and other receivables		4,048	(16)
Total Assets			<u><u>\$ (8,058)</u></u>
Liabilities:			
Policyholder account balances		\$152,850	\$ 3,255
Bank deposits		10,371	—
Long-term debt		21,892	37
Other liabilities		2,777	9
Net embedded derivatives within liability host contracts(2)		2,634	437
Total Liabilities			<u><u>\$ 3,738</u></u>
Derivative Instruments:			
Interest rate swaps	\$54,083	\$ 1,138	\$ (17)
Interest rate floors	\$23,866	564	—
Interest rate caps	\$35,412	175	—
Interest rate futures	\$ 9,385	26	(2)
Interest rate options	\$ 8,761	121	(2)
Interest rate forwards	\$10,374	(29)	—
Synthetic GICs	\$ 4,397	—	—
Foreign currency swaps	\$17,626	334	271
Foreign currency forwards	\$10,443	28	73
Currency futures	\$ 493	2	(49)
Currency options	\$ 5,426	50	107
Non-derivative hedging instruments	\$ 169	(185)	—
Credit default swaps	\$10,957	69	—
Credit forwards	\$ 90	(1)	—
Equity futures	\$ 8,794	12	2
Equity options	\$33,688	646	(77)
Variance swaps	\$18,022	80	(1)
Total rate of return swaps	\$ 1,547	—	—
Total Derivative Instruments			<u><u>\$ 305</u></u>
Net Change			<u><u>\$ (4,015)</u></u>

(1) Estimated fair value presented in the table above represents the estimated fair value of all financial instruments within this financial statement caption not necessarily those solely subject to foreign exchange risk.

(2) Embedded derivatives are recognized in the consolidated balance sheet in the same caption as the host contract.

Foreign currency exchange rate risk increased by \$3,124 million, to \$4,015 million at December 31, 2010 from \$891 million at December 31, 2009. Excluding the Acquisition which increased risk by \$2,646 million, the foreign currency exchange risk has increased

by \$478 million or 54% at December 31, 2010 from December 31, 2009. This change was due to an increase in exchange rate risk relating to fixed maturity securities of \$722 million due to higher exposures primarily within the British pound and the Euro and to the sale of the pension closeout business in the U.K. Additionally, a decrease in the foreign exposure related to long-term debt and PABs contributed \$66 million and \$41 million, respectively, to the increase. This was partially offset by an increase in the foreign exposure related to net embedded derivatives within liability host contracts and the use of derivatives employed by the Company of \$315 million and \$101 million, respectively. The remainder of the fluctuation is attributable to numerous immaterial items.

Sensitivity Analysis: Equity Market Prices. The table below provides additional detail regarding the potential loss in estimated fair value of the Company's portfolio due to a 10% change in equity at December 31, 2010 by type of asset or liability:

	December 31, 2010		
	Notional Amount	Estimated Fair Value(1)	Assuming a 10% Decrease in Equity Prices
	(In millions)		
Assets:			
Equity securities		\$ 3,606	\$(355)
Other invested assets:			
Net embedded derivatives within asset host contracts(2)		185	<u>11</u>
Total Assets			<u>\$(344)</u>
Liabilities:			
Policyholder account balances		\$152,850	\$ —
Bank deposits		10,371	—
Other liabilities:			
Net embedded derivatives within liability host contracts(2)		2,634	<u>(456)</u>
Total Liabilities			<u>\$(456)</u>
Derivative Instruments:			
Interest rate swaps	\$54,803	\$ 1,138	\$ —
Interest rate floors	\$23,866	564	—
Interest rate caps	\$35,412	175	—
Interest rate futures	\$ 9,385	26	—
Interest rate options	\$ 8,761	121	—
Interest rate forwards	\$10,374	(29)	—
Synthetic GICs	\$ 4,397	—	—
Foreign currency swaps	\$17,626	334	—
Foreign currency forwards	\$10,443	28	—
Currency futures	\$ 493	2	—
Currency options	\$ 5,426	50	—
Non-derivative hedging instruments	\$ 169	(185)	—
Credit default swaps	\$10,957	69	—
Credit forwards	\$ 90	(1)	—
Equity futures	\$ 8,794	12	3
Equity options	\$33,688	646	628
Variance swaps	\$18,022	80	—
Total rate of return swaps	\$ 1,547	—	<u>155</u>
Total Derivative Instruments			<u>\$ 786</u>
Net Change			<u>\$ (14)</u>

(1) Estimated fair value presented in the table above represents the estimated fair value of all financial instruments within this financial statement caption not necessarily those solely subject to equity market risk.

(2) Embedded derivatives are recognized in the consolidated balance sheet in the same caption as the host contract.

(3) During the fourth quarter of 2010, the analysis of the impact of a 10% change (increase or decrease) in equity market rates determined that due to the inclusion of ALICO, a decrease of 10% had the most adverse effect on our equity risk while the prior year end's analysis of equity market rates shows an increase of 10% had the most adverse effect.

Equity price risk decreased by \$204 million to \$14 million at December 31, 2010 from \$218 million at December 31, 2009. Excluding the Acquisition which shifted the impact of a 10% change to a decrease in the equity market rates, the equity price risk has decreased by \$191 million at December 31, 2010 from December 31, 2009. This decrease is primarily due to a change of \$210 million attributed to the use of derivatives employed by the Company to hedge its equity exposures. Additionally, an increase in the net exposures related to net embedded derivatives within liability host contracts of \$42 million contributed to the decrease. This was partially offset by a decrease of \$60 million in equity securities. The remainder of the fluctuation is attributable to numerous insignificant items.

Changes in and Disagreements With Accountants on Accounting and Financial Disclosure

None.

Management's Annual Report on Internal Control Over Financial Reporting

Management of MetLife, Inc. and subsidiaries is responsible for establishing and maintaining adequate internal control over financial reporting. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures. The objectives of internal control include providing management with reasonable, but not absolute, assurance that assets are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP").

Management has documented and evaluated the effectiveness of the internal control of the Company at December 31, 2010 pertaining to financial reporting in accordance with the criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

On November 1, 2010, the Holding Company acquired all of the issued and outstanding capital stock of American Life Insurance Company and Delaware American Life Insurance Company (collectively, "ALICO"). As allowed under the U.S. Securities and Exchange Commission (the "SEC") guidance, management's assessment of and conclusion regarding the design and effectiveness of internal control over financial reporting excluded the internal control over financial reporting of ALICO, which is relevant to the Company's 2010 consolidated financial statements as of and for the year ended December 31, 2010. ALICO represents 17% of total assets, and 2% of total revenues of MetLife, Inc. as of and for the year ended December 31, 2010. The financial reporting systems of ALICO have not yet been integrated into the Company's financial reporting systems and, as such, the Company did not have the practical ability to perform an assessment of ALICO's internal control over financial reporting in time for this current year-end. Management expects to complete the process of integrating ALICO's internal control over financial reporting over the course of 2011. The ALICO acquisition represents a material change in internal control over financial reporting as defined in Exchange Act Rule 13a-15(f) during the quarter ended December 31, 2010.

In the opinion of management, MetLife, Inc. maintained effective internal control over financial reporting at December 31, 2010.

Deloitte & Touche LLP, an independent registered public accounting firm, has audited the consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2010. The Report of the Independent Registered Public Accounting Firm on their audit of the consolidated financial statements is included at page F-1.

Attestation Report of the Company's Registered Public Accounting Firm

The Company's independent registered public accounting firm, Deloitte & Touche LLP, has issued their attestation report on management's internal control over financial reporting which is set forth below.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of
MetLife, Inc.:

We have audited the internal control over financial reporting of MetLife, Inc. and subsidiaries (the "Company") as of December 31, 2010, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. As described in Management's Annual Report on Internal Control Over Financial Reporting, management excluded from its assessment the internal control over financial reporting at ALICO, acquired on November 1, 2010, as the financial reporting systems of ALICO have not yet been integrated into the Company's financial reporting systems and, as such, the Company did not have the practical ability to perform an assessment of ALICO's internal control over financial reporting in time for this current year-end. ALICO represents 17% of total assets and 2% of total revenues of the Company as of and for the year ended December 31, 2010. Accordingly, our audit did not include the internal control over financial reporting at ALICO. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as of and for the year ended December 31, 2010, and our report dated February 24, 2011 expressed an unqualified opinion on those consolidated financial statements.

/s/ DELOITTE & TOUCHE LLP
DELOITTE & TOUCHE LLP
New York, New York

February 24, 2011

Index to Consolidated Financial Statements

	<u>Page</u>
Report of Independent Registered Public Accounting Firm	F-1
Financial Statements at December 31, 2010 and 2009 and for the Years Ended December 31, 2010, 2009, and 2008:	
Consolidated Balance Sheets	F-2
Consolidated Statements of Operations	F-3
Consolidated Statements of Equity	F-4
Consolidated Statements of Cash Flows	F-7
Notes to the Consolidated Financial Statements.	F-9

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of
MetLife, Inc.:

We have audited the accompanying consolidated balance sheets of MetLife, Inc. and subsidiaries (the "Company") as of December 31, 2010 and 2009, and the related consolidated statements of operations, equity, and cash flows for each of the three years in the period ended December 31, 2010. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of MetLife, Inc. and subsidiaries as of December 31, 2010 and 2009, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2010, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 1, the Company changed its method of accounting for the recognition and presentation of other-than-temporary impairment losses for certain investments as required by accounting guidance adopted on April 1, 2009, and changed its method of accounting for certain assets and liabilities to a fair value measurement approach as required by accounting guidance adopted on January 1, 2008.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2010, based on the criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report, dated February 24, 2011, expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP
DELOITTE & TOUCHE LLP
New York, New York

February 24, 2011

MetLife, Inc.
Consolidated Balance Sheets
December 31, 2010 and 2009
(In millions, except share and per share data)

	<u>2010</u>	<u>2009</u>
Assets		
Investments:		
Fixed maturity securities available-for-sale, at estimated fair value (amortized cost: \$320,008 and \$229,709, respectively; includes \$3,330 and \$3,171, respectively, relating to variable interest entities)	\$327,284	\$227,642
Equity securities available-for-sale, at estimated fair value (cost: \$3,625 and \$3,187, respectively)	3,606	3,084
Trading and other securities, at estimated fair value (includes \$463 and \$420 of actively traded securities, respectively; and \$387 and \$0, respectively, relating to variable interest entities)	18,589	2,384
Mortgage loans:		
Held-for-investment, principally at amortized cost (net of valuation allowances of \$664 and \$721, respectively; includes \$6,840 and \$0, respectively, at estimated fair value, relating to variable interest entities)	59,055	48,181
Held-for-sale, principally at estimated fair value	3,321	2,728
Mortgage loans, net	62,376	50,909
Policy loans	11,914	10,061
Real estate and real estate joint ventures (includes \$10 and \$18, respectively, relating to variable interest entities)	8,030	6,896
Other limited partnership interests (includes \$298 and \$236, respectively, relating to variable interest entities)	6,416	5,508
Short-term investments, principally at estimated fair value	9,387	8,374
Other invested assets, principally at estimated fair value (includes \$104 and \$137, respectively, relating to variable interest entities)	15,430	12,709
Total investments	463,032	327,567
Cash and cash equivalents, principally at estimated fair value (includes \$69 and \$68, respectively, relating to variable interest entities)	13,046	10,112
Accrued investment income (includes \$34 and \$0, respectively, relating to variable interest entities)	4,381	3,173
Premiums, reinsurance and other receivables (includes \$2 and \$0, respectively, relating to variable interest entities)	19,830	16,752
Deferred policy acquisition costs and value of business acquired	27,307	19,256
Current income tax recoverable	—	316
Deferred income tax assets	—	1,228
Goodwill	11,781	5,047
Other assets (includes \$6 and \$16, respectively, relating to variable interest entities)	8,192	6,822
Separate account assets	183,337	149,041
Total assets	<u>\$730,906</u>	<u>\$539,314</u>
Liabilities and Equity		
Liabilities		
Future policy benefits	\$173,373	\$135,879
Policyholder account balances	211,020	138,673
Other policy-related balances	15,806	8,446
Policyholder dividends payable	830	761
Policyholder dividend obligation	876	—
Payables for collateral under securities loaned and other transactions	27,272	24,196
Bank deposits	10,316	10,211
Short-term debt	306	912
Long-term debt (includes \$6,902 and \$64, respectively, at estimated fair value, relating to variable interest entities)	27,586	13,220
Collateral financing arrangements	5,297	5,297
Junior subordinated debt securities	3,191	3,191
Current income tax payable	316	—
Deferred income tax liability	1,881	—
Other liabilities (includes \$93 and \$26, respectively, relating to variable interest entities)	20,386	15,989
Separate account liabilities	183,337	149,041
Total liabilities	<u>681,793</u>	<u>505,816</u>
Contingencies, Commitments and Guarantees (Note 16)		
Redeemable noncontrolling interests in partially owned consolidated subsidiaries	117	—
Equity		
MetLife, Inc.'s stockholders' equity:		
Preferred stock, par value \$0.01 per share; 200,000,000 shares authorized:		
Preferred stock, 84,000,000 shares issued and outstanding; \$2,100 aggregate liquidation preference	1	1
Convertible preferred stock, 6,857,000 shares issued and outstanding at December 31, 2010	—	—
Common stock, par value \$0.01 per share; 3,000,000,000 shares authorized; 989,031,704 and 822,359,818 shares issued at December 31, 2010 and 2009, respectively; 985,837,817 and 818,833,810 shares outstanding at December 31, 2010 and 2009, respectively	10	8
Additional paid-in capital	26,423	16,859
Retained earnings	21,363	19,501
Treasury stock, at cost; 3,193,887 and 3,526,008 shares at December 31, 2010 and 2009, respectively	(172)	(190)
Accumulated other comprehensive income (loss)	1,000	(3,058)
Total MetLife, Inc.'s stockholders' equity	48,625	33,121
Noncontrolling interests	371	377
Total equity	48,996	33,498
Total liabilities and equity	<u>\$730,906</u>	<u>\$539,314</u>

See accompanying notes to the consolidated financial statements.

MetLife, Inc.
Consolidated Statements of Operations
For the Years Ended December 31, 2010, 2009 and 2008
(In millions, except per share data)

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Revenues			
Premiums	\$27,394	\$26,460	\$25,914
Universal life and investment-type product policy fees	6,037	5,203	5,381
Net investment income	17,615	14,837	16,289
Other revenues	2,328	2,329	1,586
Net investment gains (losses):			
Other-than-temporary impairments on fixed maturity securities	(682)	(2,439)	(1,296)
Other-than-temporary impairments on fixed maturity securities transferred to other comprehensive income (loss)	212	939	—
Other net investment gains (losses)	<u>78</u>	<u>(1,406)</u>	<u>(802)</u>
Total net investment gains (losses)	(392)	(2,906)	(2,098)
Net derivative gains (losses)	<u>(265)</u>	<u>(4,866)</u>	<u>3,910</u>
Total revenues	<u>52,717</u>	<u>41,057</u>	<u>50,982</u>
Expenses			
Policyholder benefits and claims	29,545	28,336	27,437
Interest credited to policyholder account balances	4,925	4,849	4,788
Policyholder dividends	1,486	1,650	1,751
Other expenses	<u>12,803</u>	<u>10,556</u>	<u>11,947</u>
Total expenses	<u>48,759</u>	<u>45,391</u>	<u>45,923</u>
Income (loss) from continuing operations before provision for income tax	3,958	(4,334)	5,059
Provision for income tax expense (benefit)	<u>1,181</u>	<u>(2,015)</u>	<u>1,580</u>
Income (loss) from continuing operations, net of income tax	2,777	(2,319)	3,479
Income (loss) from discontinued operations, net of income tax	<u>9</u>	<u>41</u>	<u>(201)</u>
Net income (loss)	2,786	(2,278)	3,278
Less: Net income (loss) attributable to noncontrolling interests	<u>(4)</u>	<u>(32)</u>	<u>69</u>
Net income (loss) attributable to MetLife, Inc.	2,790	(2,246)	3,209
Less: Preferred stock dividends	<u>122</u>	<u>122</u>	<u>125</u>
Net income (loss) available to MetLife, Inc.'s common shareholders	<u>\$ 2,668</u>	<u>\$ (2,368)</u>	<u>\$ 3,084</u>
Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:			
Basic	<u>\$ 3.01</u>	<u>\$ (2.94)</u>	<u>\$ 4.60</u>
Diluted	<u>\$ 2.99</u>	<u>\$ (2.94)</u>	<u>\$ 4.54</u>
Net income (loss) available to MetLife, Inc.'s common shareholders per common share:			
Basic	<u>\$ 3.02</u>	<u>\$ (2.89)</u>	<u>\$ 4.19</u>
Diluted	<u>\$ 3.00</u>	<u>\$ (2.89)</u>	<u>\$ 4.14</u>
Cash dividends per common share	<u>\$ 0.74</u>	<u>\$ 0.74</u>	<u>\$ 0.74</u>

See accompanying notes to the consolidated financial statements.

MetLife, Inc.

Consolidated Statements of Equity
For the Year Ended December 31, 2010
(In millions)

	Preferred Stock	Convertible Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock at Cost	Accumulated Other Comprehensive Income (Loss)				Total MetLife, Inc.'s Stockholders' Equity	Noncontrolling Interests(1)	Total Equity
							Net Unrealized Investment Gains (Losses)	Other-Than-Temporary Impairments	Foreign Currency Translation Adjustments	Defined Benefit Plans Adjustment			
Balance at December 31, 2009	\$1	\$—	\$ 8	\$16,859	\$19,501	\$(190)	\$ (817)	\$(513)	\$(183)	\$(1,545)	\$33,121	\$377	\$33,498
Cumulative effect of change in accounting principle, net of income tax (Note 1)	—	—	—	—	(12)	(190)	31	11	(183)	(1,545)	30	—	30
Balance at January 1, 2010	1	—	8	16,859	19,489	(190)	(786)	(502)	(183)	(1,545)	33,151	377	33,528
Cumulative effect of change in accounting principle, net of income tax (Note 1)	—	—	—	2,805	(10)	—	10	—	—	—	2,805	—	2,805
Convertible preferred stock issuance	—	—	—	—	—	—	—	—	—	—	—	—	—
Common stock issuance — newly issued shares related to business acquisition	—	—	2	6,727	—	—	—	—	—	—	6,729	—	6,729
Issuance of stock purchase contracts related to common equity units	—	—	—	(69)	101	18	—	—	—	—	(69)	—	(69)
Stock-based compensation	—	—	—	—	(122)	—	—	—	—	—	119	—	119
Dividends on preferred stock	—	—	—	—	(784)	—	—	—	—	—	(122)	—	(122)
Dividends on common stock	—	—	—	—	—	—	—	—	—	—	(784)	—	(784)
Change in equity of noncontrolling interests	—	—	—	—	—	—	—	—	—	—	—	(9)	(9)
Comprehensive income (loss):	—	—	—	—	2,790	—	—	—	—	—	2,790	(2)	2,788
Net income (loss)	—	—	—	—	2,790	—	—	—	—	—	2,790	(2)	2,788
Other comprehensive income (loss):	—	—	—	—	—	—	—	—	—	—	—	—	—
Unrealized gains (losses) on derivative instruments, net of income tax	—	—	—	—	—	—	11	—	—	—	11	—	11
Unrealized investment gains (losses), net of related offsets and income tax	—	—	—	—	—	—	4,121	136	—	—	4,257	(3)	4,254
Foreign currency translation adjustments, net of income tax	—	—	—	—	—	—	—	—	(358)	—	(358)	8	(350)
Defined benefit plans adjustment, net of income tax	—	—	—	—	—	—	—	—	—	96	96	—	96
Other comprehensive income (loss)	—	—	—	—	—	—	—	—	—	96	96	5	101
Comprehensive income (loss)	—	—	—	—	—	—	—	—	—	—	—	—	—
Balance at December 31, 2010	1	—	10	\$26,423	\$21,363	\$(172)	\$3,356	\$(366)	\$(541)	\$(1,449)	\$48,625	\$371	\$48,996

(1) Net income (loss) attributable to noncontrolling interests excludes gains (losses) of redeemable noncontrolling interests in partially owned consolidated subsidiaries of (\$2) million.

See accompanying notes to the consolidated financial statements.

MetLife, Inc.

Consolidated Statements of Equity — (Continued)
For the Year Ended December 31, 2009
(In millions)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock at Cost	Accumulated Other Comprehensive Income (Loss)					Total MetLife, Inc.'s Stockholders' Equity	Noncontrolling Interests	Total Equity
						Net Unrealized Investment Gains (Losses)	Other-Than-Temporary Impairments	Foreign Currency Translation Adjustments	Defined Benefit Plans Adjustment	Total MetLife, Inc.'s Stockholders' Equity			
Balance at December 31, 2008	\$1	\$8	\$15,811	\$22,403	\$(236)	\$ (12,564)	\$ —	\$(246)	\$(1,443)	\$23,734	\$251	\$23,985	
Cumulative effect of change in accounting principle, net of income tax (Note 1)				76			(76)						
Common stock issuance — newly issued shares			1,035		14					1,035		1,035	
Treasury stock transactions, net			(7)		32					7		7	
Stock-based compensation			20							52		52	
Dividends on preferred stock				(122)						(122)		(122)	
Dividends on common stock				(610)						(610)		(610)	
Change in equity of noncontrolling interests											169	169	
Comprehensive income (loss):													
Net income (loss)				(2,246)						(2,246)	(32)	(2,278)	
Other comprehensive income (loss):													
Unrealized gains (losses) on derivative instruments, net of income tax						(116)				(116)		(116)	
Unrealized investment gains (losses), net of related offsets and income tax						11,863	(437)			11,426	(11)	11,415	
Foreign currency translation adjustments, net of income tax								63		63		63	
Defined benefit plans adjustment, net of income tax									(102)	(102)		(102)	
Other comprehensive income (loss)											(11)	(11)	
Comprehensive income (loss)											(43)	(43)	
Balance at December 31, 2009	\$1	\$8	\$16,859	\$19,501	\$(190)	\$ (817)	\$(513)	\$(183)	\$(1,545)	\$33,121	\$377	\$33,498	

See accompanying notes to the consolidated financial statements.

MetLife, Inc.

Consolidated Statements of Equity — (Continued)
For the Year Ended December 31, 2008

(In millions)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock at Cost	Accumulated Other Comprehensive Income (Loss)			Total MetLife, Inc.'s Stockholders' Equity	Noncontrolling Interests Discontinued Operations	Continuing Operations	Total Equity
						Net Unrealized Investment Gains (Losses)	Foreign Currency Translation Adjustments	Defined Benefit Plans Adjustment				
Balance at December 31, 2007	\$1	\$8	\$17,098	\$19,884	\$(2,890)	\$ 971	\$ 347	\$ (240)	\$ 35,179	\$ 1,534	\$272	\$ 36,985
Cumulative effect of changes in accounting principles, net of income tax (Note 1)				27		(10)			17			17
Balance at January 1, 2008	1	8	17,098	19,911	(2,890)	961	347	(240)	35,196	1,534	272	37,002
Common stock issuance — newly issued shares			290						290			290
Treasury stock transactions:												
Acquired in connection with share repurchase agreements			450		(1,250)				(800)			(800)
Issued in connection with common stock issuance			(2,104)		4,040				1,936			1,936
Issued to settle stock forward contracts			(29)		1,064				1,035			1,035
Acquired in connection with split-off of subsidiary			(35)		(1,318)				(1,318)			(1,318)
Other, net			141		118				83			83
Deferral of stock-based compensation									141			141
Dividends on preferred stock				(125)					(125)			(125)
Dividends on common stock				(592)					(592)			(592)
Dividends on subsidiary common stock												
Change in equity of noncontrolling interests									34			34
Comprehensive income (loss):										(1,409)	(6)	(1,415)
Net income (loss)				3,209					3,209	94	(25)	3,278
Other comprehensive income (loss):												
Unrealized gains (losses) on derivative instruments, net of income tax						241			241			241
Unrealized investment gains (losses), net of related offsets and income tax						(13,766)			(13,766)	(150)	10	(13,906)
Foreign currency translation adjustments, net of income tax							(593)		(593)	(107)		(700)
Defined benefit plans adjustment, net of income tax								(1,203)	(1,203)	4		(1,199)
Other comprehensive income (loss)									(15,321)	(253)	10	(15,564)
Comprehensive income (loss)									(12,112)	(159)	(15)	(12,286)
Balance at December 31, 2008	\$1	\$8	\$15,811	\$22,403	\$(236)	\$ (12,564)	\$(246)	\$(1,443)	\$ 23,734	\$ —	\$251	\$ 23,985

See accompanying notes to the consolidated financial statements.

MetLife, Inc.
Consolidated Statements of Cash Flows
For the Years Ended December 31, 2010, 2009 and 2008
(In millions)

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Cash flows from operating activities			
Net income (loss)	\$ 2,786	\$ (2,278)	\$ 3,278
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization expenses	585	520	375
Amortization of premiums and accretion of discounts associated with investments, net	(1,078)	(967)	(939)
(Gains) losses on investments and derivatives and from sales of businesses, net	854	7,715	(1,127)
Undistributed equity earnings of real estate joint ventures and other limited partnership interests	(430)	1,118	679
Interest credited to policyholder account balances	4,925	4,852	4,911
Interest credited to bank deposits	137	163	166
Universal life and investment-type product policy fees	(6,037)	(5,218)	(5,462)
Change in trading and other securities	(1,369)	(1,152)	(418)
Change in residential mortgage loans held-for-sale, net	(487)	(800)	(1,946)
Change in mortgage servicing rights	(165)	(687)	(185)
Change in accrued investment income	(206)	(110)	428
Change in premiums, reinsurance and other receivables	(1,023)	(1,653)	(1,929)
Change in deferred policy acquisition costs, net	(541)	(1,837)	545
Change in income tax recoverable (payable)	1,292	(2,614)	920
Change in other assets	1,948	(660)	5,737
Change in insurance-related liabilities and policy-related balances	6,489	6,401	5,307
Change in other liabilities	(315)	865	163
Other, net	631	145	199
Net cash provided by operating activities	<u>7,996</u>	<u>3,803</u>	<u>10,702</u>
Cash flows from investing activities			
Sales, maturities and repayments of:			
Fixed maturity securities	86,529	64,428	102,250
Equity securities	1,371	2,545	2,707
Mortgage loans	6,361	5,769	6,077
Real estate and real estate joint ventures	322	43	140
Other limited partnership interests	522	947	593
Purchases of:			
Fixed maturity securities	(100,713)	(83,940)	(86,874)
Equity securities	(949)	(1,986)	(1,494)
Mortgage loans	(8,967)	(4,692)	(10,096)
Real estate and real estate joint ventures	(786)	(579)	(1,170)
Other limited partnership interests	(1,008)	(803)	(1,643)
Cash received in connection with freestanding derivatives	1,814	3,292	8,168
Cash paid in connection with freestanding derivatives	(2,548)	(5,393)	(6,454)
Sales of businesses, net of cash and cash equivalents disposed of \$0, \$180 and \$0, respectively	—	(50)	(4)
Disposal of subsidiary	—	(19)	(313)
Purchases of businesses, net of cash and cash equivalents acquired of \$4,175, \$0 and \$314, respectively	(3,021)	—	(469)
Net change in policy loans	(225)	(259)	(467)
Net change in short-term investments	3,033	5,534	(11,269)
Net change in other invested assets	137	1,388	(2,206)
Other, net	(186)	(160)	(147)
Net cash used in investing activities	<u>\$ (18,314)</u>	<u>\$ (13,935)</u>	<u>\$ (2,671)</u>

See accompanying notes to the consolidated financial statements.

MetLife, Inc.

Consolidated Statements of Cash Flows — (Continued)
For the Years Ended December 31, 2010, 2009 and 2008
(In millions)

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Cash flows from financing activities			
Policyholder account balances:			
Deposits	\$ 74,296	\$ 77,517	\$ 70,051
Withdrawals	(69,739)	(79,799)	(56,406)
Net change in payables for collateral under securities loaned and other transactions	3,076	(6,863)	(13,077)
Net change in bank deposits	(32)	3,164	2,185
Net change in short-term debt	(606)	(1,747)	1,992
Long-term debt issued	5,090	2,961	339
Long-term debt repaid	(1,061)	(555)	(422)
Collateral financing arrangements issued	—	105	310
Cash received in connection with collateral financing arrangements	—	775	—
Cash paid in connection with collateral financing arrangements	—	(400)	(800)
Junior subordinated debt securities issued	—	500	750
Debt issuance costs	(14)	(30)	(34)
Common stock issued, net of issuance costs	3,576	—	290
Common stock issued to settle stock forward contracts	—	1,035	—
Treasury stock acquired in connection with share repurchase agreements	—	—	(1,250)
Treasury stock issued in connection with common stock issuance, net of issuance costs	—	—	1,936
Treasury stock issued to settle stock forward contracts	—	—	1,035
Dividends on preferred stock	(122)	(122)	(125)
Dividends on common stock	(784)	(610)	(592)
Other, net	(299)	(34)	7
Net cash provided by (used in) financing activities	<u>13,381</u>	<u>(4,103)</u>	<u>6,189</u>
Effect of change in foreign currency exchange rates on cash and cash equivalents balances	(129)	108	(349)
Change in cash and cash equivalents	2,934	(14,127)	13,871
Cash and cash equivalents, beginning of year	10,112	24,239	10,368
Cash and cash equivalents, end of year	<u>\$ 13,046</u>	<u>\$ 10,112</u>	<u>\$ 24,239</u>
Cash and cash equivalents, subsidiaries held-for-sale, beginning of year	\$ —	\$ 32	\$ 407
Cash and cash equivalents, subsidiaries held-for-sale, end of year	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 32</u>
Cash and cash equivalents, from continuing operations, beginning of year	\$ 10,112	\$ 24,207	\$ 9,961
Cash and cash equivalents, from continuing operations, end of year	<u>\$ 13,046</u>	<u>\$ 10,112</u>	<u>\$ 24,207</u>
Supplemental disclosures of cash flow information:			
Net cash paid (received) during the year for:			
Interest	\$ 1,489	\$ 989	\$ 1,107
Income tax	\$ (23)	\$ 397	\$ 27
Non-cash transactions during the year:			
Business acquisitions:			
Assets acquired	\$ 125,689	\$ —	\$ 2,083
Liabilities assumed	(109,267)	—	(1,300)
Redeemable and non-redeemable noncontrolling interests assumed	(130)	—	—
Net assets acquired	16,292	—	783
Cash paid, excluding transaction costs of \$88, \$0 and \$0, respectively	(7,196)	—	(783)
Other purchase price adjustments	98	—	—
Securities issued	<u>\$ 9,194</u>	<u>\$ —</u>	<u>\$ —</u>
Disposal of subsidiary:			
Assets disposed	\$ —	\$ —	\$ 22,135
Liabilities disposed	—	—	(20,689)
Net assets disposed	—	—	1,446
Cash disposed	—	—	270
Transaction costs, including cash paid of \$0, \$19 and \$43, respectively	—	2	60
Treasury stock received in common stock exchange	—	—	(1,318)
Loss on disposal of subsidiary	<u>\$ —</u>	<u>\$ 2</u>	<u>\$ 458</u>
Remarketing of debt securities:			
Fixed maturity securities redeemed	\$ —	\$ 32	\$ 32
Long-term debt issued	<u>\$ —</u>	<u>\$ 1,035</u>	<u>\$ 1,035</u>
Junior subordinated debt securities redeemed	<u>\$ —</u>	<u>\$ 1,067</u>	<u>\$ 1,067</u>
Purchase money mortgage loans on sales of real estate joint ventures	<u>\$ 2</u>	<u>\$ 93</u>	<u>\$ —</u>
Fixed maturity securities received in connection with insurance contract commutation	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 115</u>
Real estate and real estate joint ventures acquired in satisfaction of debt	<u>\$ 93</u>	<u>\$ 211</u>	<u>\$ 1</u>

See accompanying notes to the consolidated financial statements.

MetLife, Inc.

Notes to the Consolidated Financial Statements

1. Business, Basis of Presentation and Summary of Significant Accounting Policies

Business

"MetLife" or the "Company" refers to MetLife, Inc., a Delaware corporation incorporated in 1999 (the "Holding Company"), its subsidiaries and affiliates. MetLife is a leading global provider of insurance, annuities and employee benefit programs throughout the United States, Japan, Latin America, Asia Pacific and Europe and the Middle East. Through its subsidiaries and affiliates, MetLife offers life insurance, annuities, auto and homeowners insurance, mortgage and deposit products and other financial services to individuals, as well as group insurance and retirement & savings products and services to corporations and other institutions.

Basis of Presentation

The accompanying consolidated financial statements include the accounts of the Holding Company and its subsidiaries, as well as partnerships and joint ventures in which the Company has control, and variable interest entities ("VIEs") for which the Company is the primary beneficiary. See "— Adoption of New Accounting Pronouncements." Closed block assets, liabilities, revenues and expenses are combined on a line-by-line basis with the assets, liabilities, revenues and expenses outside the closed block based on the nature of the particular item. See Note 10. Intercompany accounts and transactions have been eliminated.

On November 1, 2010 (the "Acquisition Date"), MetLife, Inc. completed the acquisition of American Life Insurance Company ("American Life") from ALICO Holdings LLC ("ALICO Holdings"), a subsidiary of American International Group, Inc. ("AIG"), and Delaware American Life Insurance Company ("DelAm") from AIG, (American Life, together with DelAm, collectively, "ALICO") (the "Acquisition") for a total purchase price of \$16.4 billion. The Acquisition has been accounted for using the acquisition method of accounting, which requires, among other things, that the consideration transferred be measured at fair value at the Acquisition Date and that most assets acquired and liabilities assumed be recognized at their estimated fair values as of the Acquisition Date. In addition, acquisition-related transaction costs are expensed as incurred. Any excess of the purchase price consideration over the assigned values of the net assets acquired is recorded as goodwill. ALICO's fiscal year-end is November 30. Accordingly, the Company's consolidated financial statements reflect the assets and liabilities of ALICO as of November 30, 2010 and the operating results of ALICO from the Acquisition Date through November 30, 2010. See Note 2.

Certain amounts in the prior years' consolidated financial statements have been reclassified to conform with the 2010 presentation. Such reclassifications include:

- Reclassification from other net investment gains (losses) of (\$4,866) million and \$3,910 million to net derivative gains (losses) in the consolidated statements of operations for the years ended December 31, 2009 and 2008, respectively;
- Reclassification from net change in other invested assets of \$3,292 million and \$8,168 million to cash received in connection with freestanding derivatives and (\$5,393) million and (\$6,454) million to cash paid in connection with freestanding derivatives, all within cash flows from investing activities, in the consolidated statements of cash flows for the years ended December 31, 2009 and 2008, respectively; and
- Realignment that affected assets, liabilities and results of operations on a segment basis with no impact to the consolidated results. See Note 22.

See Note 23 for reclassifications related to discontinued operations.

Summary of Significant Accounting Policies and Critical Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to adopt accounting policies and make estimates and assumptions that affect amounts reported in the consolidated financial statements.

A description of critical estimates is incorporated within the discussion of the related accounting policies which follows. In applying these policies, management makes subjective and complex judgments that frequently require estimates about matters that are inherently uncertain. Many of these policies, estimates and related judgments are common in the insurance and financial services industries; others are specific to the Company's businesses and operations. Actual results could differ from these estimates.

Fair Value

As described below, certain assets and liabilities are measured at estimated fair value on the Company's consolidated balance sheets. In addition, the notes to these consolidated financial statements include further disclosures of estimated fair values. The Company defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. In many cases, the exit price and the transaction (or entry) price will be the same at initial recognition. However, in certain cases, the transaction price may not represent fair value. The fair value of a liability is based on the amount that would be paid to transfer a liability to a third party with the same credit standing. It requires that fair value be a market-based measurement in which the fair value is determined based on a hypothetical transaction at the measurement date, considered from the perspective of a market participant. When quoted prices are not used to determine fair value of an asset, the Company considers three broad valuation techniques: (i) the market approach, (ii) the income approach, and (iii) the cost approach. The Company determines the most appropriate valuation technique to use, given what is being measured and the availability of sufficient inputs. The Company prioritizes the inputs to fair valuation techniques and allows for the use of unobservable inputs to the extent that observable inputs are not available. The Company categorizes its assets and liabilities measured at estimated fair value into a three-level hierarchy, based on the priority of the inputs to the respective valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). An asset or liability's classification within the fair value hierarchy is based on the lowest level of input to its valuation. The input levels are as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities. The Company defines active markets based on average trading volume for equity securities. The size of the bid/ask spread is used as an indicator of market activity for fixed maturity securities.

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

Level 2 Quoted prices in markets that are not active or inputs that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities other than quoted prices in Level 1; quoted prices in markets that are not active; or other significant inputs that are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and are significant to the estimated fair value of the assets or liabilities. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of estimated fair value requires significant management judgment or estimation.

Prior to January 1, 2009, the measurement and disclosures of fair value based on exit price excluded certain items such as nonfinancial assets and nonfinancial liabilities initially measured at estimated fair value in a business combination, reporting units measured at estimated fair value in the first step of a goodwill impairment test and indefinite-lived intangible assets measured at estimated fair value for impairment assessment.

In addition, the Company elected the fair value option ("FVO") for certain of its financial instruments to better match measurement of assets and liabilities in the consolidated statements of operations.

Investments

The accounting policies for the Company's principal investments are as follows:

Fixed Maturity and Equity Securities. The Company's fixed maturity and equity securities are classified as available-for-sale and are reported at their estimated fair value.

Unrealized investment gains and losses on these securities are recorded as a separate component of other comprehensive income (loss), net of policyholder-related amounts and deferred income taxes. All security transactions are recorded on a trade date basis. Investment gains and losses on sales of securities are determined on a specific identification basis.

Interest income on fixed maturity securities is recorded when earned using an effective yield method giving effect to amortization of premiums and accretion of discounts. Dividends on equity securities are recorded when declared. These dividends and interest income are recorded in net investment income.

Included within fixed maturity securities are loan-backed securities including mortgage-backed and asset-backed securities ("ABS"). Amortization of the premium or discount from the purchase of these securities considers the estimated timing and amount of prepayments of the underlying loans. Actual prepayment experience is periodically reviewed and effective yields are recalculated when differences arise between the prepayments originally anticipated and the actual prepayments received and currently anticipated. Prepayment assumptions for single class and multi-class mortgage-backed and ABS are estimated by management using inputs obtained from third-party specialists, including broker-dealers, and based on management's knowledge of the current market. For credit-sensitive mortgage-backed and ABS and certain prepayment-sensitive securities, the effective yield is recalculated on a prospective basis. For all other mortgage-backed and ABS, the effective yield is recalculated on a retrospective basis.

The Company periodically evaluates fixed maturity and equity securities for impairment. The assessment of whether impairments have occurred is based on management's case-by-case evaluation of the underlying reasons for the decline in estimated fair value. The Company's review of its fixed maturity and equity securities for impairments includes an analysis of the total gross unrealized losses by three categories of severity and/or age of the gross unrealized loss, as summarized in Note 3 "— Aging of Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale." An extended and severe unrealized loss position on a fixed maturity security may not have any impact on the ability of the issuer to service all scheduled interest and principal payments and the Company's evaluation of recoverability of all contractual cash flows or the ability to recover an amount at least equal to its amortized cost based on the present value of the expected future cash flows to be collected. In contrast, for certain equity securities, greater weight and consideration are given by the Company to a decline in market value and the likelihood such market value decline will recover.

Additionally, management considers a wide range of factors about the security issuer and uses its best judgment in evaluating the cause of the decline in the estimated fair value of the security and in assessing the prospects for near-term recovery. Inherent in management's evaluation of the security are assumptions and estimates about the operations of the issuer and its future earnings potential. Considerations used by the Company in the impairment evaluation process include, but are not limited to: (i) the length of time and the extent to which the estimated fair value has been below cost or amortized cost; (ii) the potential for impairments of securities when the issuer is experiencing significant financial difficulties; (iii) the potential for impairments in an entire industry sector or sub-sector; (iv) the potential for impairments in certain economically depressed geographic locations; (v) the potential for impairments of securities where the issuer, series of issuers or industry has suffered a catastrophic type of loss or has exhausted natural resources; (vi) with respect to fixed maturity securities, whether the Company has the intent to sell or will more likely than not be required to sell a particular security before the decline in estimated fair value below cost or amortized cost recovers; (vii) with respect to equity securities, whether the Company's ability and intent to hold the security for a period of time sufficient to allow for the recovery of its estimated fair value to an amount equal to or greater than cost; (viii) unfavorable changes in forecasted cash flows on mortgage-backed and ABS; and (ix) other subjective factors, including concentrations and information obtained from regulators and rating agencies.

Effective April 1, 2009, the Company prospectively adopted guidance on the recognition and presentation of other-than-temporary impairment ("OTTI") losses as described in "— Adoption of New Accounting Pronouncements — Financial Instruments." The guidance requires that an OTTI be recognized in earnings for a fixed maturity security in an unrealized loss position when it is anticipated that the amortized cost will not be recovered. In such situations, the OTTI recognized in earnings is the entire difference between the fixed maturity security's amortized cost and its estimated fair value only when either: (i) the Company has the intent to sell the fixed maturity

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

security; or (ii) it is more likely than not that the Company will be required to sell the fixed maturity security before recovery of the decline in estimated fair value below amortized cost. If neither of these two conditions exist, the difference between the amortized cost of the fixed maturity security and the present value of projected future cash flows expected to be collected is recognized as an OTTI in earnings ("credit loss"). If the estimated fair value is less than the present value of projected future cash flows expected to be collected, this portion of OTTI related to other-than credit factors ("noncredit loss") is recorded in other comprehensive income (loss). There was no change for equity securities which, when an OTTI has occurred, continue to be impaired for the entire difference between the equity security's cost and its estimated fair value with a corresponding charge to earnings. The Company does not make any adjustments for subsequent recoveries in value.

Prior to the adoption of the OTTI guidance, the Company recognized in earnings an OTTI for a fixed maturity security in an unrealized loss position unless it could assert that it had both the intent and ability to hold the fixed maturity security for a period of time sufficient to allow for a recovery of estimated fair value to the security's amortized cost. Also, prior to the adoption of this guidance, the entire difference between the fixed maturity security's amortized cost basis and its estimated fair value was recognized in earnings if it was determined to have an OTTI.

With respect to equity securities, the Company considers in its OTTI analysis its intent and ability to hold a particular equity security for a period of time sufficient to allow for the recovery of its estimated fair value to an amount equal to or greater than cost. If a sale decision is made for an equity security and it is not expected to recover to an amount at least equal to cost prior to the expected time of the sale, the security will be deemed other-than-temporarily impaired in the period that the sale decision was made and an OTTI loss will be recorded in earnings. When an OTTI loss has occurred, the OTTI loss is the entire difference between the equity security's cost and its estimated fair value with a corresponding charge to earnings.

With respect to perpetual hybrid securities that have attributes of both debt and equity, some of which are classified as fixed maturity securities and some of which are classified as non-redeemable preferred stock within equity securities, the Company considers in its OTTI analysis whether there has been any deterioration in credit of the issuer and the likelihood of recovery in value of the securities that are in a severe and extended unrealized loss position. The Company also considers whether any perpetual hybrid securities, with an unrealized loss, regardless of credit rating, have deferred any dividend payments. When an OTTI loss has occurred, the OTTI loss is the entire difference between the perpetual hybrid security's cost and its estimated fair value with a corresponding charge to earnings.

The Company's methodology and significant inputs used to determine the amount of the credit loss on fixed maturity securities under the OTTI guidance are as follows:

- (i) The Company calculates the recovery value by performing a discounted cash flow analysis based on the present value of future cash flows expected to be received. The discount rate is generally the effective interest rate of the fixed maturity security prior to impairment.
- (ii) When determining the collectability and the period over which value is expected to recover, the Company applies the same considerations utilized in its overall impairment evaluation process which incorporates information regarding the specific security, fundamentals of the industry and geographic area in which the security issuer operates, and overall macroeconomic conditions. Projected future cash flows are estimated using assumptions derived from management's best estimates of likely scenario-based outcomes after giving consideration to a variety of variables that include, but are not limited to: general payment terms of the security; the likelihood that the issuer can service the scheduled interest and principal payments; the quality and amount of any credit enhancements; the security's position within the capital structure of the issuer; possible corporate restructurings or asset sales by the issuer; and changes to the rating of the security or the issuer by rating agencies.
- (iii) Additional considerations are made when assessing the unique features that apply to certain structured securities such as residential mortgage-backed securities ("RMBS"), commercial mortgage-backed securities ("CMBS") and ABS. These additional factors for structured securities include, but are not limited to: the quality of underlying collateral; expected prepayment speeds; current and forecasted loss severity; consideration of the payment terms of the underlying assets backing a particular security; and the payment priority within the tranche structure of the security.
- (iv) When determining the amount of the credit loss for U.S. and foreign corporate securities, foreign government securities and state and political subdivision securities, management considers the estimated fair value as the recovery value when available information does not indicate that another value is more appropriate. When information is identified that indicates a recovery value other than estimated fair value, management considers in the determination of recovery value the same considerations utilized in its overall impairment evaluation process which incorporates available information and management's best estimate of scenarios-based outcomes regarding the specific security and issuer; possible corporate restructurings or asset sales by the issuer; the quality and amount of any credit enhancements; the security's position within the capital structure of the issuer; fundamentals of the industry and geographic area in which the security issuer operates, and the overall macroeconomic conditions.

The cost or amortized cost of fixed maturity and equity securities is adjusted for OTTI in the period in which the determination is made. These impairments are included within net investment gains (losses). The Company does not change the revised cost basis for subsequent recoveries in value.

In periods subsequent to the recognition of OTTI on a fixed maturity security, the Company accounts for the impaired security as if it had been purchased on the measurement date of the impairment. Accordingly, the discount (or reduced premium) based on the new cost basis is accreted into net investment income over the remaining term of the fixed maturity security in a prospective manner based on the amount and timing of estimated future cash flows.

The Company purchases and receives beneficial interests in special purpose entities ("SPEs"), which enhance the Company's total return on its investment portfolio principally by providing equity-based returns on fixed maturity securities. These investments are

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

generally made through structured notes and similar instruments (collectively, "Structured Investment Transactions"). The Company has not guaranteed the performance, liquidity or obligations of the SPEs and its exposure to loss is limited to its carrying value of the beneficial interests in the SPEs. The Company does not consolidate such SPEs as it has determined it is not the primary beneficiary. These Structured Investment Transactions are included in fixed maturity securities and their investment income is generally recognized using the retrospective interest method. Impairments of these investments are included in net investment gains (losses). In addition, the Company has invested in certain structured transactions that are VIEs. These structured transactions include reinsurance trusts, asset-backed securitizations, hybrid securities, real estate joint ventures, other limited partnership interests, and limited liability companies. The Company consolidates those VIEs for which it is deemed to be the primary beneficiary. The Company reconsiders whether it is the primary beneficiary for investments designated as VIEs on a quarterly basis.

Trading and Other Securities. Trading and other securities are stated at estimated fair value. Trading and other securities include investments that are actively purchased and sold ("Actively Traded Securities"). These Actively Traded Securities are principally fixed maturity securities. Short sale agreement liabilities related to Actively Traded Securities, included in other liabilities, are also stated at estimated fair value. Trading and other securities also includes securities for which the FVO has been elected ("FVO Securities"). FVO Securities include certain fixed maturity and equity securities held-for-investment by the general account to support asset and liability matching strategies for certain insurance products. FVO Securities also include contractholder-directed investments supporting unit-linked variable annuity type liabilities which do not qualify for presentation and reporting as separate account summary total assets and liabilities. These investments are primarily mutual funds and, to a lesser extent, fixed maturity and equity securities, short-term investments and cash and cash equivalents. The investment returns on these investments inure to contractholders and are offset by a corresponding change in policyholder account balances through interest credited to policyholder account balances. Changes in estimated fair value of such trading and other securities subsequent to purchase are included in net investment income. FVO Securities also include securities held by consolidated securitization entities ("CSEs") (former qualifying special purpose entities ("QSPEs")) with changes in estimated fair value subsequent to consolidation included in net investment gains (losses). Interest and dividends related to all trading and other securities are included in net investment income.

Securities Lending. Securities loaned transactions, whereby blocks of securities, which are included in fixed maturity securities and short-term investments, are loaned to third parties, are treated as financing arrangements and the associated liability is recorded at the amount of cash received. At the inception of a loan, the Company obtains collateral, generally cash, in an amount at least equal to 102% of the estimated fair value of the securities loaned and maintains it at a level greater than or equal to 100% for the duration of the loan. The Company monitors the estimated fair value of the securities loaned on a daily basis with additional collateral obtained as necessary. Substantially all of the Company's securities loaned transactions are with brokerage firms and commercial banks. Income and expenses associated with securities loaned transactions are reported as investment income and investment expense, respectively, within net investment income.

Mortgage Loans — Mortgage Loans Held-For-Investment. For the purposes of determining valuation allowances the Company disaggregates its mortgage loan investments into three portfolio segments: (1) commercial, (2) agricultural, and (3) residential. The accounting and valuation allowance policies that are applicable to all portfolio segments are presented below, followed by the policies applicable to both commercial and agricultural loans, which are very similar, as well as policies applicable to residential loans.

Commercial, Agricultural and Residential Mortgage Loans — Mortgage loans held-for-investment are stated at unpaid principal balance, adjusted for any unamortized premium or discount, deferred fees or expenses, and net of valuation allowances. Interest income is accrued on the principal amount of the loan based on the loan's contractual interest rate. Amortization of premiums and discounts is recorded using the effective yield method. Interest income, amortization of premiums and discounts and prepayment fees are reported in net investment income. Interest ceases to accrue when collection of interest is not considered probable and/or when interest or principal payments are past due as follows: commercial — 60 days; and agricultural and residential — 90 days, unless, in the case of a residential loan, it is both well-secured and in the process of collection. When a loan is placed on non-accrual status, uncollected past due interest is charged-off against net investment income. Generally, the accrual of interest income resumes after all delinquent amounts are paid and management believes all future principal and interest payments will be collected. Cash receipts on non-accruing loans are recorded in accordance with the loan agreement as a reduction of principal and/or interest income. Charge-offs occur upon the realization of a credit loss, typically through foreclosure or after a decision is made to sell a loan, or for residential loans when, after considering the individual consumer's financial status, management believes that uncollectability is other-than-temporary. Gain or loss upon charge-off is recorded, net of previously established valuation allowances, in net investment gains (losses). Cash recoveries on principal amounts previously charged-off are generally recorded as an increase to the valuation allowance, unless the valuation allowance adequately provides for expected credit losses; then the recovery is recorded in net investment gains (losses). Gains and losses from sales of loans and increases or decreases to valuation allowances are recorded in net investment gains (losses).

Mortgage loans are considered to be impaired when it is probable that, based upon current information and events, the Company will be unable to collect all amounts due under the contractual terms of the loan agreement. Specific valuation allowances are established using the same methodology for all three portfolio segments as the excess carrying value of a loan over either (i) the present value of expected future cash flows discounted at the loan's original effective interest rate, (ii) the estimated fair value of the loan's underlying collateral if the loan is in the process of foreclosure or otherwise collateral dependent, or (iii) the loan's observable market price. A common evaluation framework is used for establishing non-specific valuation allowances for all loan portfolio segments; however, a separate non-specific valuation allowance is calculated and maintained for each loan portfolio segment that is based on inputs unique to each loan portfolio segment. Non-specific valuation allowances are established for pools of loans with similar risk characteristics where a property-specific or market-specific risk has not been identified, but for which the Company expects to incur a credit loss. These evaluations are based upon several loan portfolio segment-specific factors, including the

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

Company's experience for loan losses, defaults and loss severity, and loss expectations for loans with similar risk characteristics. The Company typically uses ten years, or more, of historical experience, in these evaluations. These evaluations are revised as conditions change and new information becomes available.

Commercial and Agricultural Mortgage Loans — All commercial and agricultural loans are monitored on an ongoing basis for potential credit losses. For commercial loans, these ongoing reviews may include an analysis of the property financial statements and rent roll, lease rollover analysis, property inspections, market analysis, estimated valuations of the underlying collateral, loan-to-value ratios, debt service coverage ratios, and tenant creditworthiness. The monitoring process focuses on higher risk loans, which include those that are classified as restructured, potentially delinquent, delinquent or in foreclosure, as well as loans with higher loan-to-value ratios and lower debt service coverage ratios. The monitoring process for agricultural loans is generally similar, with a focus on higher risk loans, including reviews on a geographic and property-type basis. Higher risk commercial and agricultural loans are reviewed individually on an ongoing basis for potential credit loss and specific valuation allowances are established using the methodology described above for all loan portfolio segments. Quarterly, the remaining loans are reviewed on a pool basis by aggregating groups of loans that have similar risk characteristics for potential credit loss, and non-specific valuation allowances are established as described above using inputs that are unique to each segment of the loan portfolio.

For commercial loans, the Company's primary credit quality indicator is the debt service coverage ratio, which compares a property's net operating income to amounts needed to service the principal and interest due under the loan. Generally, the lower the debt service coverage ratio, the higher the risk of experiencing a credit loss. The values utilized in calculating these ratios are developed in connection with the ongoing review of the commercial loan portfolio and are routinely updated.

For agricultural loans, the Company's primary credit quality indicator is the loan-to-value ratio. Loan-to-value ratios compare the amount of the loan to the estimated fair value of the underlying collateral. A loan-to-value ratio greater than 100% indicates that the loan amount is greater than the collateral value. A loan-to-value ratio of less than 100% indicates an excess of collateral value over the loan amount. Generally, the higher the loan-to-value ratio, the higher the risk of experiencing a credit loss. The values utilized in calculating these ratios are developed in connection with the ongoing review of the agricultural loan portfolio and are routinely updated.

Residential Mortgage Loans — The Company's residential loan portfolio is comprised primarily of closed end, amortizing residential loans and home equity lines of credit and it does not hold any optional adjustable rate mortgages, sub-prime, or low teaser rate loans.

In contrast to the commercial and agricultural loan portfolios, residential loans are smaller-balance homogeneous loans that are collectively evaluated for impairment. Non-specific valuation allowances are established using the evaluation framework described above for pools of loans with similar risk characteristics from inputs that are unique to the residential segment of the loan portfolio. Loan specific valuation allowances are only established on residential loans when they have been restructured and are established using the methodology described above for all loan portfolio segments.

For residential loans, the Company's primary credit quality indicator is whether the loan is performing or non-performing. The Company generally defines non-performing residential loans as those that are 90 or more days past due and/or in non-accrual status. The determination of performing or non-performing status is assessed monthly. Generally, non-performing residential loans have a higher risk of experiencing a credit loss.

Also included in mortgage loans held-for-investment are commercial mortgage loans held by CSEs that were consolidated by the Company on January 1, 2010 upon the adoption of new guidance. The Company elected FVO for these commercial mortgage loans, and thus they are stated at estimated fair value with changes in estimated fair value subsequent to consolidation recognized in net investment gains (losses).

Mortgage Loans — Mortgage Loans Held-For-Sale. Mortgage loans held-for-sale primarily include residential mortgage loans which are originated with the intent to sell and for which FVO was elected. These residential mortgage loans are stated at estimated fair value with subsequent changes in estimated fair value recognized in other revenue. This caption also includes mortgage loans previously designated as held-for-investment about which the Company has subsequently changed its intention. At the time of transfer to held-for-sale status, such mortgage loans are recorded at the lower of amortized cost or estimated fair value less expected disposition costs determined on an individual loan basis. Amortized cost is determined in the same manner as for mortgage loans held-for-investment as described above. The amount by which amortized cost exceeds estimated fair value, less expected disposition costs, is recognized in net investment gains (losses).

Policy Loans. Policy loans are stated at unpaid principal balances. Interest income on such loans is recorded as earned in net investment income using the contractually agreed upon interest rate. Generally, interest is capitalized on the policy's anniversary date. Valuation allowances are not established for policy loans, as these loans are fully collateralized by the cash surrender value of the underlying insurance policies. Any unpaid principal or interest on the loan is deducted from the cash surrender value or the death benefit prior to settlement of the policy.

Real Estate. Real estate held-for-investment, including related improvements, is stated at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful life of the asset (typically 20 to 55 years). Rental income is recognized on a straight-line basis over the term of the respective leases. The Company classifies a property as held-for-sale if it commits to a plan to sell a property within one year and actively markets the property in its current condition for a price that is reasonable in comparison to its estimated fair value. The Company classifies the results of operations and the gain or loss on sale of a property that either has been disposed of or classified as held-for-sale as discontinued operations, if the ongoing operations of the property will be eliminated from the ongoing operations of the Company and if the Company will not have any significant continuing involvement in the operations of the property after the sale. Real estate held-for-sale is stated at the lower of depreciated cost or estimated fair value less expected disposition costs. Real estate is not depreciated while it is classified as held-for-sale. The Company

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

periodically reviews its properties held-for-investment for impairment and tests properties for recoverability whenever events or changes in circumstances indicate the carrying amount of the asset may not be recoverable and the carrying value of the property exceeds its estimated fair value. Properties whose carrying values are greater than their undiscounted cash flows are written down to their estimated fair value, with the impairment loss included in net investment gains (losses). Impairment losses are based upon the estimated fair value of real estate, which is generally computed using the present value of expected future cash flows from the real estate discounted at a rate commensurate with the underlying risks. Real estate acquired upon foreclosure is recorded at the lower of estimated fair value or the carrying value of the mortgage loan at the date of foreclosure.

Real Estate Joint Ventures and Other Limited Partnership Interests. The Company uses the equity method of accounting for investments in real estate joint ventures and other limited partnership interests consisting of leveraged buy-out funds, hedge funds and other private equity funds in which it has more than a minor equity interest or more than a minor influence over the joint ventures or partnership's operations, but does not have a controlling interest and is not the primary beneficiary. The equity method is also used for such investments in which the Company has more than a minor influence or more than a 20% interest. Generally, the Company records its share of earnings using a three-month lag methodology for instances where the timely financial information is available and the contractual right exists to receive such financial information on a timely basis. The Company uses the cost method of accounting for investments in real estate joint ventures and other limited partnership interests in which it has a minor equity investment and virtually no influence over the joint ventures or the partnership's operations. The Company reports the distributions from real estate joint ventures and other limited partnership interests accounted for under the cost method and equity in earnings from real estate joint ventures and other limited partnership interests accounted for under the equity method in net investment income. In addition to the investees performing regular evaluations for the impairment of underlying investments, the Company routinely evaluates its investments in real estate joint ventures and other limited partnerships for impairments. The Company considers its cost method investments for OTTI when the carrying value of real estate joint ventures and other limited partnership interests exceeds the net asset value ("NAV"). The Company takes into consideration the severity and duration of this excess when deciding if the cost method investment is other-than-temporarily impaired. For equity method investees, the Company considers financial and other information provided by the investee, other known information and inherent risks in the underlying investments, as well as future capital commitments, in determining whether an impairment has occurred. When an OTTI is deemed to have occurred, the Company records a realized capital loss within net investment gains (losses) to record the investment at its estimated fair value.

Short-term Investments. Short-term investments include investments with remaining maturities of one year or less, but greater than three months, at the time of purchase and are stated at amortized cost, which approximates estimated fair value, or stated at estimated fair value, if available.

Other Invested Assets. Other invested assets consist principally of freestanding derivatives with positive estimated fair values, leveraged leases, investments in insurance enterprise joint ventures, tax credit partnerships, funding agreements, mortgage servicing rights ("MSRs") and funds withheld.

Freestanding derivatives with positive estimated fair values are described in the derivatives accounting policy which follows.

Leveraged leases are recorded net of non-recourse debt. The Company participates in lease transactions which are diversified by industry, asset type and geographic area. The Company recognizes income on the leveraged leases by applying the leveraged lease's estimated rate of return to the net investment in the lease. The Company regularly reviews residual values and impairs them to expected values.

Joint venture investments represent the Company's investments in entities that engage in insurance underwriting activities and are accounted for under the equity method.

Tax credit partnerships are established for the purpose of investing in low-income housing and other social causes, where the primary return on investment is in the form of tax credits and are also accounted for under the equity method or under the effective yield method. The Company reports the equity in earnings of joint venture investments and tax credit partnerships in net investment income.

Funding agreements represent arrangements where the Company has long-term interest bearing amounts on deposit with third parties and are generally stated at amortized cost.

MSRs are measured at estimated fair value and are either acquired or are generated from the sale of originated residential mortgage loans where the servicing rights are retained by the Company. Changes in estimated fair value of MSRs are reported in other revenues in the period in which the change occurs.

Funds withheld represent amounts contractually withheld by ceding companies in accordance with reinsurance agreements. The Company records a funds withheld receivable rather than the underlying investments. The Company recognizes interest on funds withheld at rates defined by the terms of the agreement which may be contractually specified or directly related to the underlying investments and records it in net investment income.

Investments Risks and Uncertainties. The Company's investments are exposed to four primary sources of risk: credit, interest rate, liquidity risk, and market valuation. The financial statement risks, stemming from such investment risks, are those associated with the determination of estimated fair values, the diminished ability to sell certain investments in times of strained market conditions, the recognition of impairments, the recognition of income on certain investments and the potential consolidation of VIEs. The use of different methodologies, assumptions and inputs relating to these financial statement risks may have a material effect on the amounts presented within the consolidated financial statements.

When available, the estimated fair value of the Company's fixed maturity and equity securities are based on quoted prices in active markets that are readily and regularly obtainable. Generally, these are the most liquid of the Company's securities holdings and valuation of these securities does not involve management judgment.

When quoted prices in active markets are not available, the determination of estimated fair value is based on market standard valuation methodologies. The market standard valuation methodologies utilized include: discounted cash flow methodologies, matrix pricing or other

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

similar techniques. The inputs to these market standard valuation methodologies include, but are not limited to: interest rates, credit standing of the issuer or counterparty, industry sector of the issuer, coupon rate, call provisions, sinking fund requirements, maturity, estimated duration and management's assumptions regarding liquidity and estimated future cash flows. Accordingly, the estimated fair values are based on available market information and management's judgments about financial instruments.

The significant inputs to the market standard valuation methodologies for certain types of securities with reasonable levels of price transparency are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market.

When observable inputs are not available, the market standard valuation methodologies for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation, and cannot be supported by reference to market activity. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and consistent with what other market participants would use when pricing such securities.

The estimated fair value of residential mortgage loans held-for-sale is determined based on observable pricing of residential mortgage loans held-for-sale with similar characteristics, or observable pricing for securities backed by similar types of loans, adjusted to convert the securities prices to loan prices. Generally, quoted market prices are not available. When observable pricing for similar loans, or securities that are backed by similar loans, are not available, the estimated fair values of residential mortgage loans held-for-sale are determined using independent broker quotations, which is intended to approximate the amounts that would be received from third parties. Certain other mortgage loans have also been designated as held-for-sale which are recorded at the lower of amortized cost or estimated fair value less expected disposition costs determined on an individual loan basis. For these loans, estimated fair value is determined using independent broker quotations or, when the loan is in foreclosure or otherwise determined to be collateral dependent, the estimated fair value of the underlying collateral estimated using internal models.

The estimated fair value of MSRs is principally determined through the use of internal discounted cash flow models which utilize various assumptions. Valuation inputs and assumptions include generally observable items such as type and age of loan, loan interest rates, current market interest rates, and certain unobservable inputs, including assumptions regarding estimates of discount rates, loan prepayments and servicing costs, all of which are sensitive to changing market conditions. The use of different valuation assumptions and inputs, as well as assumptions relating to the collection of expected cash flows, may have a material effect on the estimated fair values of MSRs.

Financial markets are susceptible to severe events evidenced by rapid depreciation in asset values accompanied by a reduction in asset liquidity. The Company's ability to sell securities, or the price ultimately realized for these securities, depends upon the demand and liquidity in the market and increases the use of judgment in determining the estimated fair value of certain securities.

The determination of the amount of allowances and impairments, as applicable, is described previously by investment type. The determination of such allowances and impairments is highly subjective and is based upon the Company's periodic evaluation and assessment of known and inherent risks associated with the respective asset class. Such evaluations and assessments are revised as conditions change and new information becomes available.

The recognition of income on certain investments (e.g. loan-backed securities, including mortgage-backed and ABS, certain structured investment transactions, trading and other securities) is dependent upon market conditions, which could result in prepayments and changes in amounts to be earned.

The accounting guidance for the determination of when an entity is a VIE and when to consolidate a VIE is complex and requires significant management judgment. The determination of the VIE's primary beneficiary requires an evaluation of the contractual and implied rights and obligations associated with each party's relationship with or involvement in the entity, an estimate of the entity's expected losses and expected residual returns and the allocation of such estimates to each party involved in the entity. The Company generally uses a qualitative approach to determine whether it is the primary beneficiary.

For most VIEs, the entity that has both the ability to direct the most significant activities of the VIE and the obligation to absorb losses or receive benefits that could be significant to the VIE is considered the primary beneficiary. However, for VIEs that are investment companies or apply measurement principles consistent with those utilized by investment companies, the primary beneficiary is based on a risks and rewards model and is defined as the entity that will absorb a majority of a VIE's expected losses, receive a majority of a VIE's expected residual returns if no single entity absorbs a majority of expected losses, or both. The Company reassesses its involvement with VIEs on a quarterly basis. The use of different methodologies, assumptions and inputs in the determination of the primary beneficiary could have a material effect on the amounts presented within the consolidated financial statements.

Derivative Financial Instruments

Derivatives are financial instruments whose values are derived from interest rates, foreign currency exchange rates, credit spreads, and/or other financial indices. Derivatives may be exchange-traded or contracted in the over-the-counter market. The Company uses a variety of derivatives, including swaps, forwards, futures and option contracts, to manage various risks relating to its ongoing business. To a lesser extent, the Company uses credit derivatives, such as credit default swaps, to synthetically replicate investment risks and returns which are not readily available in the cash market. The Company also purchases certain securities, issues certain insurance policies and investment contracts and engages in certain reinsurance contracts that have embedded derivatives.

Freestanding derivatives are carried on the Company's consolidated balance sheets either as assets within other invested assets or as liabilities within other liabilities at estimated fair value as determined through the use of quoted market prices for exchange-traded derivatives and interest rate forwards to sell certain to-be-announced securities or through the use of pricing models for over-the-counter derivatives. The determination of estimated fair value, when quoted market values are not available, is based on market standard valuation methodologies and inputs that are assumed to be consistent with what other market participants would use when pricing the instruments. Derivative

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

valuations can be affected by changes in interest rates, foreign currency exchange rates, financial indices, credit spreads, default risk (including the counterparties to the contract), volatility, liquidity and changes in estimates and assumptions used in the pricing models.

The Company does not offset the fair value amounts recognized for derivatives executed with the same counterparty under the same master netting agreement.

If a derivative is not designated as an accounting hedge or its use in managing risk does not qualify for hedge accounting, changes in the estimated fair value of the derivative are generally reported in net derivative gains (losses) except for those (i) in policyholder benefits and claims for economic hedges of variable annuity guarantees included in future policy benefits; (ii) in net investment income for economic hedges of equity method investments in joint ventures, or for all derivatives held in relation to the trading portfolios; (iii) in other revenues for derivatives held in connection with the Company's mortgage banking activities; and (iv) in other expenses for economic hedges of foreign currency exposure related to the Company's international subsidiaries. The fluctuations in estimated fair value of derivatives which have not been designated for hedge accounting can result in significant volatility in net income.

To qualify for hedge accounting, at the inception of the hedging relationship, the Company formally documents its risk management objective and strategy for undertaking the hedging transaction, as well as its designation of the hedge as either (i) a hedge of the estimated fair value of a recognized asset or liability ("fair value hedge"); (ii) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge"); or (iii) a hedge of a net investment in a foreign operation. In this documentation, the Company sets forth how the hedging instrument is expected to hedge the designated risks related to the hedged item and sets forth the method that will be used to retrospectively and prospectively assess the hedging instrument's effectiveness and the method which will be used to measure ineffectiveness. A derivative designated as a hedging instrument must be assessed as being highly effective in offsetting the designated risk of the hedged item. Hedge effectiveness is formally assessed at inception and periodically throughout the life of the designated hedging relationship. Assessments of hedge effectiveness and measurements of ineffectiveness are also subject to interpretation and estimation and different interpretations or estimates may have a material effect on the amount reported in net income.

The accounting for derivatives is complex and interpretations of the primary accounting guidance continue to evolve in practice. Judgment is applied in determining the availability and application of hedge accounting designations and the appropriate accounting treatment under such accounting guidance. If it was determined that hedge accounting designations were not appropriately applied, reported net income could be materially affected.

Under a fair value hedge, changes in the estimated fair value of the hedging derivative, including amounts measured as ineffectiveness, and changes in the estimated fair value of the hedged item related to the designated risk being hedged, are reported within net derivative gains (losses). The estimated fair values of the hedging derivatives are exclusive of any accruals that are separately reported in the consolidated statement of operations within interest income or interest expense to match the location of the hedged item. However, accruals that are not scheduled to settle until maturity are included in the estimated fair value of derivatives in the consolidated balance sheets.

Under a cash flow hedge, changes in the estimated fair value of the hedging derivative measured as effective are reported within other comprehensive income (loss), a separate component of stockholders' equity, and the deferred gains or losses on the derivative are reclassified into the consolidated statement of operations when the Company's earnings are affected by the variability in cash flows of the hedged item. Changes in the estimated fair value of the hedging instrument measured as ineffectiveness are reported within net derivative gains (losses). The estimated fair values of the hedging derivatives are exclusive of any accruals that are separately reported in the consolidated statement of operations within interest income or interest expense to match the location of the hedged item. However, accruals that are not scheduled to settle until maturity are included in the estimated fair value of derivatives in the consolidated balance sheets.

In a hedge of a net investment in a foreign operation, changes in the estimated fair value of the hedging derivative that are measured as effective are reported within other comprehensive income (loss) consistent with the translation adjustment for the hedged net investment in the foreign operation. Changes in the estimated fair value of the hedging instrument measured as ineffectiveness are reported within net derivative gains (losses).

The Company discontinues hedge accounting prospectively when: (i) it is determined that the derivative is no longer highly effective in offsetting changes in the estimated fair value or cash flows of a hedged item; (ii) the derivative expires, is sold, terminated, or exercised; (iii) it is no longer probable that the hedged forecasted transaction will occur; or (iv) the derivative is de-designated as a hedging instrument.

When hedge accounting is discontinued because it is determined that the derivative is not highly effective in offsetting changes in the estimated fair value or cash flows of a hedged item, the derivative continues to be carried in the consolidated balance sheets at its estimated fair value, with changes in estimated fair value recognized currently in net derivative gains (losses). The carrying value of the hedged recognized asset or liability under a fair value hedge is no longer adjusted for changes in its estimated fair value due to the hedged risk, and the cumulative adjustment to its carrying value is amortized into income over the remaining life of the hedged item. Provided the hedged forecasted transaction is still probable of occurrence, the changes in estimated fair value of derivatives recorded in other comprehensive income (loss) related to discontinued cash flow hedges are released into the consolidated statement of operations when the Company's earnings are affected by the variability in cash flows of the hedged item.

When hedge accounting is discontinued because it is no longer probable that the forecasted transactions will occur on the anticipated date or within two months of that date, the derivative continues to be carried in the consolidated balance sheets at its estimated fair value, with changes in estimated fair value recognized currently in net derivative gains (losses). Deferred gains and losses of a derivative recorded in other comprehensive income (loss) pursuant to the discontinued cash flow hedge of a forecasted transaction that is no longer probable are recognized immediately in net derivative gains (losses).

In all other situations in which hedge accounting is discontinued, the derivative is carried at its estimated fair value in the consolidated balance sheets, with changes in its estimated fair value recognized in the current period as net derivative gains (losses).

The Company is also a party to financial instruments that contain terms which are deemed to be embedded derivatives. The Company assesses each identified embedded derivative to determine whether it is required to be bifurcated. If the instrument would not be accounted

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

for in its entirety at estimated fair value and it is determined that the terms of the embedded derivative are not clearly and closely related to the economic characteristics of the host contract, and that a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is bifurcated from the host contract and accounted for as a freestanding derivative. Such embedded derivatives are carried in the consolidated balance sheets at estimated fair value with the host contract and changes in their estimated fair value are generally reported in net derivative gains (losses) except for those in policyholder benefits and claims related to ceded reinsurance of guaranteed minimum income benefits ("GMIBs"). If the Company is unable to properly identify and measure an embedded derivative for separation from its host contract, the entire contract is carried on the balance sheet at estimated fair value, with changes in estimated fair value recognized in the current period in net investment gains (losses) or net investment income. Additionally, the Company may elect to carry an entire contract on the balance sheet at estimated fair value, with changes in estimated fair value recognized in the current period in net investment gains (losses) or net investment income if that contract contains an embedded derivative that requires bifurcation.

Cash and Cash Equivalents

The Company considers all highly liquid investments purchased with an original or remaining maturity of three months or less at the date of purchase to be cash equivalents. Cash equivalents are stated at amortized cost, which approximates estimated fair value.

Property, Equipment, Leasehold Improvements and Computer Software

Property, equipment and leasehold improvements, which are included in other assets, are stated at cost, less accumulated depreciation and amortization. Depreciation is determined using the straight-line method over the estimated useful lives of the assets, as appropriate. The estimated life for company occupied real estate property is generally 40 years. Estimated lives generally range from five to ten years for leasehold improvements and three to seven years for all other property and equipment. The cost basis of the property, equipment and leasehold improvements was \$2.4 billion and \$1.9 billion at December 31, 2010 and 2009, respectively. Accumulated depreciation and amortization of property, equipment and leasehold improvements was \$1.2 billion and \$1.0 billion at December 31, 2010 and 2009, respectively. Related depreciation and amortization expense was \$152 million, \$152 million and \$150 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Computer software, which is included in other assets, is stated at cost, less accumulated amortization. Purchased software costs, as well as certain internal and external costs incurred to develop internal-use computer software during the application development stage, are capitalized. Such costs are amortized generally over a four-year period using the straight-line method. The cost basis of computer software was \$2.0 billion and \$1.7 billion at December 31, 2010 and 2009, respectively. Accumulated amortization of capitalized software was \$1.4 billion and \$1.2 billion at December 31, 2010 and 2009, respectively. Related amortization expense was \$189 million, \$171 million and \$153 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Deferred Policy Acquisition Costs ("DAC") and Value of Business Acquired ("VOBA")

The Company incurs significant costs in connection with acquiring new and renewal insurance business. Costs that vary with and relate to the production of new business are deferred as DAC. Such costs consist principally of commissions and agency and policy issuance expenses. VOBA is an intangible asset that represents the excess of book value over the estimated fair value of acquired insurance, annuity, and investment-type contracts in-force at the acquisition date. The estimated fair value of the acquired liabilities is based on actuarially determined projections, by each block of business, of future policy and contract charges, premiums, mortality and morbidity, separate account performance, surrenders, operating expenses, investment returns, nonperformance risk adjustment and other factors. Actual experience on the purchased business may vary from these projections. The recovery of DAC and VOBA is dependent upon the future profitability of the related business. DAC and VOBA are aggregated in the consolidated financial statements for reporting purposes.

DAC for credit, property and casualty insurance contracts, which is primarily composed of commissions and certain underwriting expenses, is amortized on a pro rata basis over the applicable contract term or reinsurance treaty.

DAC and VOBA on life insurance, accident and health or investment-type contracts are amortized in proportion to gross premiums, gross margins or gross profits, depending on the type of contract as described below.

The Company amortizes DAC and VOBA related to non-participating and non-dividend-paying traditional contracts (term insurance, non-participating whole life insurance, traditional group life insurance, credit insurance, non-medical health insurance, and accident and health insurance) over the entire premium paying period in proportion to the present value of actual historic and expected future gross premiums. The present value of expected premiums is based upon the premium requirement of each policy and assumptions for mortality, morbidity, persistency and investment returns at policy issuance, or policy acquisition (as it relates to VOBA), that include provisions for adverse deviation and are consistent with the assumptions used to calculate future policyholder benefit liabilities. These assumptions are not revised after policy issuance or acquisition unless the DAC or VOBA balance is deemed to be unrecoverable from future expected profits. Absent a premium deficiency, variability in amortization after policy issuance or acquisition is caused only by variability in premium volumes.

The Company amortizes DAC and VOBA related to participating, dividend-paying traditional contracts over the estimated lives of the contracts in proportion to actual and expected future gross margins. The amortization includes interest based on rates in effect at inception or acquisition of the contracts. The future gross margins are dependent principally on investment returns, policyholder dividend scales, mortality, persistency, expenses to administer the business, creditworthiness of reinsurance counterparties and certain economic variables, such as inflation. For participating contracts within the closed block (dividend paying traditional contracts) future gross margins are also dependent upon changes in the policyholder dividend obligation. Of these factors, the Company anticipates that investment returns, expenses, persistency and other factor changes as well as policyholder dividend scales are reasonably likely to impact significantly the rate of DAC and VOBA amortization. Each reporting period, the Company updates the estimated gross margins with the actual gross margins for that period. When the actual gross margins change from previously estimated gross margins, the cumulative DAC and VOBA amortization is re-estimated and adjusted by a cumulative charge or credit to current operations. When actual gross margins exceed those previously estimated, the DAC and VOBA amortization will increase, resulting in a current period charge to earnings. The opposite result occurs when the actual gross margins are below the previously estimated gross margins. Each reporting period, the Company also updates the actual

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

amount of business in-force, which impacts expected future gross margins. When expected future gross margins are below those previously estimated, the DAC and VOBA amortization will increase, resulting in a current period charge to earnings. The opposite result occurs when the expected future gross margins are above the previously estimated expected future gross margins. Each period, the Company also reviews the estimated gross margins for each block of business to determine the recoverability of DAC and VOBA balances.

The Company amortizes DAC and VOBA related to fixed and variable universal life contracts and fixed and variable deferred annuity contracts over the estimated lives of the contracts in proportion to actual and expected future gross profits. The amortization includes interest based on rates in effect at inception or acquisition of the contracts. The amount of future gross profits is dependent principally upon returns in excess of the amounts credited to policyholders, mortality, persistency, interest crediting rates, expenses to administer the business, creditworthiness of reinsurance counterparties, the effect of any hedges used and certain economic variables, such as inflation. Of these factors, the Company anticipates that investment returns, expenses and persistency are reasonably likely to impact significantly the rate of DAC and VOBA amortization. Each reporting period, the Company updates the estimated gross profits with the actual gross profits for that period. When the actual gross profits change from previously estimated gross profits, the cumulative DAC and VOBA amortization is re-estimated and adjusted by a cumulative charge or credit to current operations. When actual gross profits exceed those previously estimated, the DAC and VOBA amortization will increase, resulting in a current period charge to earnings. The opposite result occurs when the actual gross profits are below the previously estimated gross profits. Each reporting period, the Company also updates the actual amount of business remaining in-force, which impacts expected future gross profits. When expected future gross profits are below those previously estimated, the DAC and VOBA amortization will increase, resulting in a current period charge to earnings. The opposite result occurs when the expected future gross profits are above the previously estimated expected future gross profits. Each period, the Company also reviews the estimated gross profits for each block of business to determine the recoverability of DAC and VOBA balances.

Separate account rates of return on variable universal life contracts and variable deferred annuity contracts affect in-force account balances on such contracts each reporting period which can result in significant fluctuations in amortization of DAC and VOBA. Returns that are higher than the Company's long-term expectation produce higher account balances, which increases the Company's future fee expectations and decreases future benefit payment expectations on minimum death and living benefit guarantees, resulting in higher expected future gross profits. The opposite result occurs when returns are lower than the Company's long-term expectation. The Company's practice to determine the impact of gross profits resulting from returns on separate accounts assumes that long-term appreciation in equity markets is not changed by short-term market fluctuations, but is only changed when sustained interim deviations are expected. The Company monitors these events and only changes the assumption when its long-term expectation changes.

The Company also periodically reviews other long-term assumptions underlying the projections of estimated gross margins and profits. These include investment returns, policyholder dividend scales, interest crediting rates, mortality, persistency and expenses to administer business. Management annually updates assumptions used in the calculation of estimated gross margins and profits which may have significantly changed. If the update of assumptions causes expected future gross margins and profits to increase, DAC and VOBA amortization will decrease, resulting in a current period increase to earnings. The opposite result occurs when the assumption update causes expected future gross margins and profits to decrease.

Periodically, the Company modifies product benefits, features, rights or coverages that occur by the exchange of a contract for a new contract, or by amendment, endorsement, or rider to a contract, or by election or coverage within a contract. If such modification, referred to as an internal replacement, substantially changes the contract, the associated DAC or VOBA is written off immediately through income and any new deferrable costs associated with the replacement contract are deferred. If the modification does not substantially change the contract, the DAC or VOBA amortization on the original contract will continue and any acquisition costs associated with the related modification are expensed.

Sales Inducements

The Company generally has two different types of sales inducements which are included in other assets: (i) the policyholder receives a bonus whereby the policyholder's initial account balance is increased by an amount equal to a specified percentage of the customer's deposit; and (ii) the policyholder receives a higher interest rate using a dollar cost averaging method than would have been received based on the normal general account interest rate credited. The Company defers sales inducements and amortizes them over the life of the policy using the same methodology and assumptions used to amortize DAC. The amortization of sales inducements is included in policyholder benefits and claims. Each year, or more frequently if circumstances indicate a potentially significant recoverability issue exists, the Company reviews the deferred sales inducements to determine the recoverability of these balances.

Value of Distribution Agreements and Customer Relationships Acquired

Value of distribution agreements ("VODA") is reported in other assets and represents the present value of expected future profits associated with the expected future business derived from the distribution agreements. Value of customer relationships acquired ("VOCRA") is also reported in other assets and represents the present value of the expected future profits associated with the expected future business acquired through existing customers of the acquired company or business. The VODA and VOCRA associated with past acquisitions are amortized over useful lives ranging from 10 to 40 years and such amortization is included in other expenses. Each year, or more frequently if circumstances indicate a potentially significant recoverability issue exists, the Company reviews VODA and VOCRA to determine the recoverability of these balances.

Goodwill

Goodwill is the excess of cost over the estimated fair value of net assets acquired which represents the future economic benefits arising from such net assets acquired that could not be individually identified. Goodwill is not amortized but is tested for impairment at least annually or more frequently if events or circumstances, such as adverse changes in the business climate, indicate that there may be justification for conducting an interim test. The Company performs its annual goodwill impairment testing during the third quarter of each year based upon

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

data as of the close of the second quarter. Goodwill associated with a business acquisition is not tested for impairment during the year the business is acquired unless there is a significant identified impairment event.

Impairment testing is performed using the fair value approach, which requires the use of estimates and judgment, at the “reporting unit” level. A reporting unit is the operating segment or a business one level below the operating segment, if discrete financial information is prepared and regularly reviewed by management at that level. For purposes of goodwill impairment testing, a significant portion of goodwill within Banking, Corporate & Other is allocated to reporting units within the Company’s segments.

For purposes of goodwill impairment testing, if the carrying value of a reporting unit exceeds its estimated fair value, there might be an indication of impairment. In such instances, the implied fair value of the goodwill is determined in the same manner as the amount of goodwill that would be determined in a business acquisition. The excess of the carrying value of goodwill over the implied fair value of goodwill would be recognized as an impairment and recorded as a charge against net income.

In performing the Company’s goodwill impairment tests, the estimated fair values of the reporting units are first determined using a market multiple approach. When further corroboration is required, the Company uses a discounted cash flow approach. For reporting units which are particularly sensitive to market assumptions, such as the retirement products and individual life reporting units, the Company may use additional valuation methodologies to estimate the reporting units’ fair values.

The key inputs, judgments and assumptions necessary in determining estimated fair value of the reporting units include projected earnings, current book value (with and without accumulated other comprehensive income), the level of economic capital required to support the mix of business, long-term growth rates, comparative market multiples, the account value of in-force business, projections of new and renewal business, as well as margins on such business, the level of interest rates, credit spreads, equity market levels and the discount rate that the Company believes is appropriate for the respective reporting unit. The estimated fair values of the retirement products and individual life reporting units are particularly sensitive to the equity market levels.

When testing goodwill for impairment, the Company also considers its market capitalization in relation to the aggregate estimated fair value of its reporting units.

The Company applies significant judgment when determining the estimated fair value of the Company’s reporting units and when assessing the relationship of market capitalization to the aggregate estimated fair value of its reporting units. The valuation methodologies utilized are subject to key judgments and assumptions that are sensitive to change. Estimates of fair value are inherently uncertain and represent only management’s reasonable expectation regarding future developments. These estimates and the judgments and assumptions upon which the estimates are based will, in all likelihood, differ in some respects from actual future results. Declines in the estimated fair value of the Company’s reporting units could result in goodwill impairments in future periods which could materially adversely affect the Company’s results of operations or financial position.

During the 2010 impairment tests of goodwill, the Company concluded that the fair values of all reporting units were in excess of their carrying values and, therefore, goodwill was not impaired. On an ongoing basis, the Company evaluates potential triggering events that may affect the estimated fair value of the Company’s reporting units to assess whether any goodwill impairment exists. Deteriorating or adverse market conditions for certain reporting units may have a significant impact on the estimated fair value of these reporting units and could result in future impairments of goodwill.

See Note 7 for further consideration of goodwill impairment testing during 2010.

Liability for Future Policy Benefits and Policyholder Account Balances

The Company establishes liabilities for amounts payable under insurance policies, including traditional life insurance, traditional annuities, certain accident and health, and non-medical health insurance. Generally, amounts are payable over an extended period of time and related liabilities are calculated as the present value of future expected benefits to be paid reduced by the present value of future expected premiums. Such liabilities are established based on methods and underlying assumptions in accordance with GAAP and applicable actuarial standards. Principal assumptions used in the establishment of liabilities for future policy benefits are mortality, morbidity, policy lapse, renewal, retirement, disability incidence, disability terminations, investment returns, inflation, expenses and other contingent events as appropriate to the respective product type and geographical area. These assumptions are established at the time the policy is issued and are intended to estimate the experience for the period the policy benefits are payable. Utilizing these assumptions, liabilities are established on a block of business basis.

Future policy benefit liabilities for participating traditional life insurance policies are equal to the aggregate of (i) net level premium reserves for death and endowment policy benefits (calculated based upon the non-forfeiture interest rate, ranging from 3% to 7% for domestic business and 1% to 12% for international business, and mortality rates guaranteed in calculating the cash surrender values described in such contracts); and (ii) the liability for terminal dividends for domestic business.

Participating business represented approximately 6% of the Company’s life insurance in-force at both December 31, 2010 and 2009. Participating policies represented approximately 26%, 28% and 27% of gross life insurance premiums for the years ended December 31, 2010, 2009 and 2008, respectively.

Future policy benefit liabilities for non-participating traditional life insurance policies are equal to the aggregate of the present value of expected future benefit payments and related expenses less the present value of expected future net premiums. Assumptions as to mortality and persistency are based upon the Company’s experience when the basis of the liability is established. Interest rate assumptions for the aggregate future policy benefit liabilities range from 3% to 8% for domestic business and 1% to 12% for international business.

Future policy benefit liabilities for individual and group traditional fixed annuities after annuitization are equal to the present value of expected future payments. Interest rate assumptions used in establishing such liabilities range from 2% to 11% for domestic business and 3% to 12% for international business.

Future policy benefit liabilities for non-medical health insurance, primarily related to domestic business, are calculated using the net level premium method and assumptions as to future morbidity, withdrawals and interest, which provide a margin for adverse deviation. Interest rate assumptions used in establishing such liabilities range from 4% to 7%.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Future policy benefit liabilities for disabled lives are estimated using the present value of benefits method and experience assumptions as to claim terminations, expenses and interest. Interest rate assumptions used in establishing such liabilities range from 3% to 8% for domestic business and 2% to 9% for international business.

Liabilities for unpaid claims and claim expenses for property and casualty insurance are included in future policyholder benefits and represent the amount estimated for claims that have been reported but not settled and claims incurred but not reported. Liabilities for unpaid claims are estimated based upon the Company's historical experience and other actuarial assumptions that consider the effects of current developments, anticipated trends and risk management programs, reduced for anticipated salvage and subrogation. The effects of changes in such estimated liabilities are included in the results of operations in the period in which the changes occur.

The Company establishes future policy benefit liabilities for minimum death and income benefit guarantees relating to certain annuity contracts and secondary and paid-up guarantees relating to certain life policies as follows:

- Guaranteed minimum death benefit ("GMDB") liabilities are determined by estimating the expected value of death benefits in excess of the projected account balance and recognizing the excess ratably over the accumulation period based on total expected assessments. The Company regularly evaluates estimates used and adjusts the additional liability balance, with a related charge or credit to benefit expense, if actual experience or other evidence suggests that earlier assumptions should be revised. The assumptions used in estimating the GMDB liabilities are consistent with those used for amortizing DAC, and are thus subject to the same variability and risk. The assumptions of investment performance and volatility are consistent with the historical experience of the appropriate underlying equity index, such as the Standard & Poor's ("S&P") 500 Index. The benefit assumptions used in calculating the liabilities are based on the average benefits payable over a range of scenarios.
- Guaranteed minimum income benefit ("GMIB") liabilities are determined by estimating the expected value of the income benefits in excess of the projected account balance at any future date of annuitization and recognizing the excess ratably over the accumulation period based on total expected assessments. The Company regularly evaluates estimates used and adjusts the additional liability balance, with a related charge or credit to benefit expense, if actual experience or other evidence suggests that earlier assumptions should be revised. The assumptions used for estimating the GMIB liabilities are consistent with those used for estimating the GMDB liabilities. In addition, the calculation of guaranteed annuitization benefit liabilities incorporates an assumption for the percentage of the potential annuitizations that may be elected by the contractholder. Certain GMIBs have settlement features that result in a portion of that guarantee being accounted for as an embedded derivative and are recorded in policyholder account balances as described below.

Liabilities for universal and variable life secondary guarantees and paid-up guarantees are determined by estimating the expected value of death benefits payable when the account balance is projected to be zero and recognizing those benefits ratably over the accumulation period based on total expected assessments. The Company regularly evaluates estimates used and adjusts the additional liability balances, with a related charge or credit to benefit expense, if actual experience or other evidence suggests that earlier assumptions should be revised. The assumptions used in estimating the secondary and paid-up guarantee liabilities are consistent with those used for amortizing DAC, and are thus subject to the same variability and risk. The assumptions of investment performance and volatility for variable products are consistent with historical S&P experience. The benefits used in calculating the liabilities are based on the average benefits payable over a range of scenarios.

The Company establishes policyholder account balances for guaranteed minimum benefits relating to certain variable annuity products as follows:

- Guaranteed minimum withdrawal benefits ("GMWB") guarantee the contractholder a return of their purchase payment via partial withdrawals, even if the account value is reduced to zero, provided that the contractholder's cumulative withdrawals in a contract year do not exceed a certain limit. The initial guaranteed withdrawal amount is equal to the initial benefit base as defined in the contract (typically, the initial purchase payments plus applicable bonus amounts). The GMWB is an embedded derivative, which is measured at estimated fair value separately from the host variable annuity product.
- Guaranteed minimum accumulation benefits ("GMAB") and settlement features in certain GMIB described above provide the contractholder, after a specified period of time determined at the time of issuance of the variable annuity contract, with a minimum accumulation of their purchase payments even if the account value is reduced to zero. The initial guaranteed accumulation amount is equal to the initial benefit base as defined in the contract (typically, the initial purchase payments plus applicable bonus amounts). The GMAB is an embedded derivative, which is measured at estimated fair value separately from the host variable annuity product.

For GMWB, GMAB and certain GMIB, the initial benefit base is increased by additional purchase payments made within a certain time period and decreases by benefits paid and/or withdrawal amounts. After a specified period of time, the benefit base may also increase as a result of an optional reset as defined in the contract.

GMWB, GMAB and certain GMIB are accounted for as embedded derivatives with changes in estimated fair value reported in net derivative gains (losses).

At inception of the GMWB, GMAB and certain GMIB contracts, the Company attributes to the embedded derivative a portion of the projected future guarantee fees to be collected from the policyholder equal to the present value of projected future guaranteed benefits. Any additional fees represent "excess" fees and are reported in universal life and investment-type product policy fees.

The estimated fair values of these embedded derivatives are then determined based on the present value of projected future benefits minus the present value of projected future fees. The projections of future benefits and future fees require capital market and actuarial assumptions including expectations concerning policyholder behavior. A risk neutral valuation methodology is used under which the cash flows from the guarantees are projected under multiple capital market scenarios using observable risk free rates. The valuation of these embedded derivatives also includes an adjustment for the Company's nonperformance risk and risk margins for non-capital market inputs. The nonperformance adjustment is determined by taking into consideration publicly available information relating to spreads in the secondary market for the Holding Company's debt, including related credit default swaps. These observable spreads are then adjusted, as necessary, to reflect the priority of these liabilities and the claims paying ability of the issuing insurance subsidiaries compared to the Holding Company. Risk

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

margins are established to capture the non-capital market risks of the instrument which represent the additional compensation a market participant would require to assume the risks related to the uncertainties of such actuarial assumptions as annuitization, premium persistency, partial withdrawal and surrenders. The establishment of risk margins requires the use of significant management judgment.

These guaranteed minimum benefits may be more costly than expected in volatile or declining equity markets. Market conditions including, but not limited to, changes in interest rates, equity indices, market volatility and foreign currency exchange rates, changes in nonperformance risk, variations in actuarial assumptions regarding policyholder behavior, mortality and risk margins related to non-capital market inputs may result in significant fluctuations in the estimated fair value of the guarantees that could materially affect net income.

The Company periodically reviews its estimates of actuarial liabilities for future policy benefits and compares them with its actual experience. Differences between actual experience and the assumptions used in pricing these policies and guarantees, and in the establishment of the related liabilities result in variances in profit and could result in losses. The effects of changes in such estimated liabilities are included in the results of operations in the period in which the changes occur.

Policyholder account balances relate to investment-type contracts, universal life-type policies and certain guaranteed minimum benefits. Investment-type contracts principally include traditional individual fixed annuities in the accumulation phase and non-variable group annuity contracts. Policyholder account balances for these contracts are equal to (i) policy account values, which consist of an accumulation of gross premium payments and investment performance; (ii) credited interest, ranging from 1% to 17% for domestic business and 1% to 38% for international business, less expenses, mortality charges and withdrawals; and (iii) fair value adjustments relating to business combinations.

Other Policy-Related Balances

Other policy-related balances include policy and contract claims, unearned revenue liabilities, premiums received in advance, negative VOBA, policyholder dividends due and unpaid and policyholder dividends left on deposit.

The liability for policy and contract claims generally relates to incurred but not reported death, disability, long-term care and dental claims, as well as claims which have been reported but not yet settled. The liability for these claims is based on the Company's estimated ultimate cost of settling all claims. The Company derives estimates for the development of incurred but not reported claims principally from actuarial analyses of historical patterns of claims and claims development for each line of business. The methods used to determine these estimates are continually reviewed. Adjustments resulting from this continuous review process and differences between estimates and payments for claims are recognized in policyholder benefits and claims expense in the period in which the estimates are changed or payments are made.

The unearned revenue liability relates to universal life-type and investment-type products and represents policy charges for services to be provided in future periods. The charges are deferred as unearned revenue and amortized using the product's estimated gross profits and margins, similar to DAC. Such amortization is recorded in universal life and investment-type product policy fees.

The Company accounts for the prepayment of premiums on its individual life, group life and health contracts as premium received in advance and applies the cash received to premiums when due.

For certain acquired blocks of business, the estimated fair value of the in-force contract obligations exceeded the book value of assumed in-force insurance policy liabilities, resulting in negative VOBA, which is presented separately from VOBA as an additional insurance liability. The fair value of the in-force contract obligations is based on actuarial determined projections by each block of business. Negative VOBA is amortized over the policy period in proportion to the approximate consumption of losses included in the liability usually expressed in terms of insurance in-force or account value. Such amortization is recorded as a contra-expense in other expenses in the consolidated statements of operations.

Also included in other policy-related balances are policyholder dividends due and unpaid on participating policies and policyholder dividends left on deposit. Such liabilities are presented at amounts contractually due to policyholders.

Recognition of Insurance Revenue and Related Benefits

Premiums related to traditional life and annuity policies with life contingencies and long-duration accident and health and credit insurance policies are recognized as revenues when due from policyholders. Policyholder benefits and expenses are provided against such revenues to recognize profits over the estimated lives of the policies. When premiums are due over a significantly shorter period than the period over which benefits are provided, any excess profit is deferred and recognized into operations in a constant relationship to insurance in-force or, for annuities, the amount of expected future policy benefit payments.

Premiums related to short-duration non-medical health and disability contracts are recognized on a pro rata basis over the applicable contract term.

Deposits related to universal life-type and investment-type products are credited to policyholder account balances. Revenues from such contracts consist of amounts assessed against policyholder account balances for mortality, policy administration and surrender charges and are recorded in universal life and investment-type product policy fees in the period in which services are provided. Amounts that are charged to operations include interest credited and benefit claims incurred in excess of related policyholder account balances.

Premiums related to property and casualty contracts are recognized as revenue on a pro rata basis over the applicable contract term. Unearned premiums, representing the portion of premium written relating to the unexpired coverage, are included in future policy benefits.

Premiums, policy fees, policyholder benefits and expenses are presented net of reinsurance.

The portion of fees allocated to embedded derivatives described previously is recognized within net derivative gains (losses) as part of the estimated fair value of embedded derivatives.

Other Revenues

Other revenues include, in addition to items described elsewhere herein, advisory fees, broker-dealer commissions and fees and administrative service fees. Such fees and commissions are recognized in the period in which services are performed. Other revenues also include changes in account value relating to corporate-owned life insurance ("COLI"). Under certain COLI contracts, if the Company reports certain unlikely adverse results in its consolidated financial statements, withdrawals would not be immediately available and would be subject to market value adjustment, which could result in a reduction of the account value.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Policyholder Dividends

Policyholder dividends are approved annually by the insurance subsidiaries' boards of directors. The aggregate amount of policyholder dividends is related to actual interest, mortality, morbidity and expense experience for the year, as well as management's judgment as to the appropriate level of statutory surplus to be retained by the insurance subsidiaries.

Income Taxes

The Holding Company and its includable life insurance and non-life insurance subsidiaries file a consolidated U.S. federal income tax return in accordance with the provisions of the Internal Revenue Code of 1986, as amended (the "Code"). Non-includable subsidiaries file either separate individual corporate tax returns or separate consolidated tax returns.

The Company's accounting for income taxes represents management's best estimate of various events and transactions.

Deferred tax assets and liabilities resulting from temporary differences between the financial reporting and tax bases of assets and liabilities are measured at the balance sheet date using enacted tax rates expected to apply to taxable income in the years the temporary differences are expected to reverse.

For U.S. federal income tax purposes, the Company anticipates making an election under the Code Section 338 as it relates to the Acquisition. As such, the tax basis in the acquired assets and liabilities is adjusted as of the Acquisition Date resulting in a change to the related deferred income taxes.

The realization of deferred tax assets depends upon the existence of sufficient taxable income within the carryback or carryforward periods under the tax law in the applicable tax jurisdiction. Valuation allowances are established when management determines, based on available information, that it is more likely than not that deferred income tax assets will not be realized. Significant judgment is required in determining whether valuation allowances should be established, as well as the amount of such allowances. When making such determination, consideration is given to, among other things, the following:

- (i) future taxable income exclusive of reversing temporary differences and carryforwards;
- (ii) future reversals of existing taxable temporary differences;
- (iii) taxable income in prior carryback years; and
- (iv) tax planning strategies.

The Company may be required to change its provision for income taxes in certain circumstances. Examples of such circumstances include when the ultimate deductibility of certain items is challenged by taxing authorities (see Note 15) or when estimates used in determining valuation allowances on deferred tax assets significantly change or when receipt of new information indicates the need for adjustment in valuation allowances. Additionally, future events, such as changes in tax laws, tax regulations, or interpretations of such laws or regulations, could have an impact on the provision for income tax and the effective tax rate. Any such changes could significantly affect the amounts reported in the consolidated financial statements in the year these changes occur.

The Company determines whether it is more likely than not that a tax position will be sustained upon examination by the appropriate taxing authorities before any part of the benefit can be recorded in the financial statements. A tax position is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon settlement. Unrecognized tax benefits due to tax uncertainties that do not meet the threshold are included within other liabilities and are charged to earnings in the period that such determination is made.

The Company classifies interest recognized as interest expense and penalties recognized as a component of income tax.

Reinsurance

The Company enters into reinsurance agreements primarily as a purchaser of reinsurance for its various insurance products and also as a provider of reinsurance for some insurance products issued by third parties.

For each of its reinsurance agreements, the Company determines whether the agreement provides indemnification against loss or liability relating to insurance risk in accordance with applicable accounting standards. The Company reviews all contractual features, particularly those that may limit the amount of insurance risk to which the reinsurer is subject or features that delay the timely reimbursement of claims.

For reinsurance of existing in-force blocks of long-duration contracts that transfer significant insurance risk, the difference, if any, between the amounts paid (received), and the liabilities ceded (assumed) related to the underlying contracts is considered the net cost of reinsurance at the inception of the reinsurance agreement. The net cost of reinsurance is recorded as an adjustment to DAC and recognized as a component of other expenses on a basis consistent with the way the acquisition costs on the underlying reinsured contracts would be recognized. Subsequent amounts paid (received) on the reinsurance of in-force blocks, as well as amounts paid (received) related to new business, are recorded as ceded (assumed) premiums and ceded (assumed) future policy benefit liabilities are established.

For prospective reinsurance of short-duration contracts that meet the criteria for reinsurance accounting, amounts paid (received) are recorded as ceded (assumed) premiums and ceded (assumed) unearned premiums and are reflected as a component of premiums and other receivables (future policy benefits). Such amounts are amortized through earned premiums over the remaining contract period in proportion to the amount of protection provided. For retroactive reinsurance of short-duration contracts that meet the criteria of reinsurance accounting, amounts paid (received) in excess of (which do not exceed) the related insurance liabilities ceded (assumed) are recognized immediately as a loss. Any gains on such retroactive agreements are deferred and recorded in other liabilities. The gains are amortized primarily using the recovery method.

The assumptions used to account for both long and short-duration reinsurance agreements are consistent with those used for the underlying contracts. Ceded policyholder and contract related liabilities, other than those currently due, are reported gross on the balance sheet.

Amounts currently recoverable under reinsurance agreements are included in premiums, reinsurance and other receivables and amounts currently payable are included in other liabilities. Such assets and liabilities relating to reinsurance agreements with the same reinsurer may be recorded net on the balance sheet, if a right of offset exists within the reinsurance agreement. In the event that reinsurers do not meet their

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

obligations to the Company under the terms of the reinsurance agreements, reinsurance balances recoverable could become uncollectible. In such instances, reinsurance recoverable balances are stated net of allowances for uncollectible reinsurance.

Premiums, fees and policyholder benefits and claims include amounts assumed under reinsurance agreements and are net of reinsurance ceded. Amounts received from reinsurers for policy administration are reported in other revenues.

If the Company determines that a reinsurance agreement does not expose the reinsurer to a reasonable possibility of a significant loss from insurance risk, the Company records the agreement using the deposit method of accounting. Deposits received are included in other liabilities and deposits made are included within premiums, reinsurance and other receivables. As amounts are paid or received, consistent with the underlying contracts, the deposit assets or liabilities are adjusted. Interest on such deposits is recorded as other revenues or other expenses, as appropriate. Periodically, the Company evaluates the adequacy of the expected payments or recoveries and adjusts the deposit asset or liability through other revenues or other expenses, as appropriate.

Accounting for reinsurance requires extensive use of assumptions and estimates, particularly related to the future performance of the underlying business and the potential impact of counterparty credit risks. The Company periodically reviews actual and anticipated experience compared to the aforementioned assumptions used to establish assets and liabilities relating to ceded and assumed reinsurance and evaluates the financial strength of counterparties to its reinsurance agreements using criteria similar to that evaluated in the security impairment process discussed previously.

Cessions under reinsurance arrangements do not discharge the Company's obligations as the primary insurer.

Employee Benefit Plans

Certain subsidiaries of the Holding Company (the "Subsidiaries") sponsor and/or administer various plans that provide defined benefit pension and other postretirement benefits covering eligible employees and sales representatives. Measurement dates used for all of the Subsidiaries' defined benefit pension and other postretirement benefit plans correspond with the fiscal year ends of sponsoring Subsidiaries, which are December 31 for U.S. Subsidiaries and November 30 for most foreign Subsidiaries.

Pension benefits are provided utilizing either a traditional formula or cash balance formula. The traditional formula provides benefits based upon years of credited service and either final average or career average earnings. The cash balance formula utilizes hypothetical or notional accounts which credit participants with benefits equal to a percentage of eligible pay, as well as earnings credits, determined annually based upon the average annual rate of interest on 30-year Treasury securities, for each account balance.

The Subsidiaries also provide certain postemployment benefits and certain postretirement medical and life insurance benefits for retired employees. Employees of the Subsidiaries who were hired prior to 2003 (or, in certain cases, rehired during or after 2003) and meet age and service criteria while working for one of the Subsidiaries, may become eligible for these other postretirement benefits, at various levels, in accordance with the applicable plans. Virtually all retirees, or their beneficiaries, contribute a portion of the total cost of postretirement medical benefits. Employees hired after 2003 are not eligible for any employer subsidy for postretirement medical benefits.

The projected pension benefit obligation ("PBO") is defined as the actuarially calculated present value of vested and non-vested pension benefits accrued based on future salary levels. The accumulated pension benefit obligation ("ABO") is the actuarial present value of vested and non-vested pension benefits accrued based on current salary levels. Obligations, both PBO and ABO, of the defined benefit pension plans are determined using a variety of actuarial assumptions, from which actual results may vary, as described below.

The expected postretirement plan benefit obligations ("EPBO") represents the actuarial present value of all other postretirement benefits expected to be paid after retirement to employees and their dependents and is used in measuring the periodic postretirement benefit expense. The accumulated postretirement plan benefit obligations ("APBO") represents the actuarial present value of future other postretirement benefits attributed to employee services rendered through a particular date and is the valuation basis upon which liabilities are established. The APBO is determined using a variety of actuarial assumptions, from which actual results may vary, as described below.

The Company recognizes the funded status of the PBO for pension plans and the APBO for other postretirement plans for each of its plans in the consolidated balance sheets. The actuarial gains or losses, prior service costs and credits and the remaining net transition asset or obligation that had not yet been included in net periodic benefit costs are charged, net of income tax, to accumulated other comprehensive income (loss).

Net periodic benefit cost is determined using management estimates and actuarial assumptions to derive service cost, interest cost, and expected return on plan assets for a particular year. Net periodic benefit cost also includes the applicable amortization of any prior service cost (credit) arising from the increase (decrease) in prior years' benefit costs due to plan amendments or initiation of new plans. These costs are amortized into net periodic benefit cost over the expected service years of employees whose benefits are affected by such plan amendments. Actual experience related to plan assets and/or the benefit obligations may differ from that originally assumed when determining net periodic benefit cost for a particular period, resulting in gains or losses. To the extent such aggregate gains or losses exceed 10 percent of the greater of the benefit obligations or the market-related asset value of the plans, they are amortized into net periodic benefit cost over the expected service years of employees expected to receive benefits under the plans.

The obligations and expenses associated with these plans require an extensive use of assumptions such as the discount rate, expected rate of return on plan assets, rate of future compensation increases, healthcare cost trend rates, as well as assumptions regarding participant demographics such as rate and age of retirements, withdrawal rates and mortality. Management, in consultation with its external consulting actuarial firms, determines these assumptions based upon a variety of factors such as historical performance of the plan and its assets, currently available market and industry data and expected benefit payout streams. The assumptions used may differ materially from actual results due to, among other factors, changing market and economic conditions and changes in participant demographics. These differences may have a significant effect on the Company's consolidated financial statements and liquidity.

The Subsidiaries also sponsor defined contribution savings and investment plans ("SIP") for substantially all employees under which a portion of employee contributions is matched. Applicable matching contributions are made each payroll period. Accordingly, the Company recognizes compensation cost for current matching contributions. As all contributions are transferred currently as earned to the SIP trust, no liability for matching contributions is recognized in the consolidated balance sheets.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Stock-Based Compensation

As more fully described in Note 18, the Company grants certain employees and directors stock-based compensation awards under various plans that are subject to specific vesting conditions. The cost of all stock-based transactions is measured at fair value at grant date and recognized over the period during which a grantee is required to provide goods or services in exchange for the award. Although the terms of the Company's stock-based plans do not accelerate vesting upon retirement, or the attainment of retirement eligibility, the requisite service period subsequent to attaining such eligibility is considered nonsubstantive. Accordingly, the Company recognizes compensation expense related to stock-based awards over the shorter of the requisite service period or the period to attainment of retirement eligibility. An estimation of future forfeitures of stock-based awards is incorporated into the determination of compensation expense when recognizing expense over the requisite service period.

Foreign Currency

Assets, liabilities and operations of foreign affiliates and subsidiaries are recorded based on the functional currency of each entity. The determination of the functional currency is made based on the appropriate economic and management indicators. With the exception of certain foreign operations, primarily Japan, where multiple functional currencies exist, the local currencies of foreign operations are the functional currencies. Assets and liabilities of foreign affiliates and subsidiaries are translated from the functional currency to U.S. dollars at the exchange rates in effect at each year-end and income and expense accounts are translated at the average rates of exchange prevailing during the year. The resulting translation adjustments are charged or credited directly to other comprehensive income or loss, net of applicable taxes. Gains and losses from foreign currency transactions, including the effect of re-measurement of monetary assets and liabilities to the appropriate functional currency, are reported as part of net investment gains (losses) in the period in which they occur.

Discontinued Operations

The results of operations of a component of the Company that either has been disposed of or is classified as held-for-sale are reported in discontinued operations if the operations and cash flows of the component have been or will be eliminated from the ongoing operations of the Company as a result of the disposal transaction and the Company will not have any significant continuing involvement in the operations of the component after the disposal transaction.

Earnings Per Common Share

Basic earnings per common share are computed based on the weighted average number of common shares, or their equivalent, outstanding during the period. The difference between the number of shares assumed issued and number of shares assumed purchased represents the dilutive shares. Diluted earnings per common share include the dilutive effect of the assumed: (i) exercise or issuance of stock-based awards using the treasury stock method; (ii) settlement of stock purchase contracts underlying common equity units using the treasury stock method; and (iii) settlement of accelerated common stock repurchase contracts. Under the treasury stock method, exercise or issuance of stock-based awards and settlement of the stock purchase contracts underlying common equity units is assumed to occur with the proceeds used to purchase common stock at the average market price for the period. See Notes 14, 18 and 20.

Litigation Contingencies

The Company is a party to a number of legal actions and is involved in a number of regulatory investigations. Given the inherent unpredictability of these matters, it is difficult to estimate the impact on the Company's financial position. Liabilities are established when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. On a quarterly and annual basis, the Company reviews relevant information with respect to liabilities for litigation, regulatory investigations and litigation-related contingencies to be reflected in the Company's consolidated financial statements. It is possible that an adverse outcome in certain of the Company's litigation and regulatory investigations, or the use of different assumptions in the determination of amounts recorded, could have a material effect upon the Company's consolidated net income or cash flows in particular quarterly or annual periods.

Separate Accounts

Separate accounts are established in conformity with insurance laws and are generally not chargeable with liabilities that arise from any other business of the Company. Separate account assets are subject to general account claims only to the extent the value of such assets exceeds the separate account liabilities. Assets within the Company's separate accounts primarily include: mutual funds, fixed maturity and equity securities, mortgage loans, derivatives, hedge funds, other limited partnership interests, short-term investments and cash and cash equivalents. The Company reports separately, as assets and liabilities, investments held in separate accounts and liabilities of the separate accounts if (i) such separate accounts are legally recognized; (ii) assets supporting the contract liabilities are legally insulated from the Company's general account liabilities; (iii) investments are directed by the contractholder; and (iv) all investment performance, net of contract fees and assessments, is passed through to the contractholder. The Company reports separate account assets meeting such criteria at their fair value which is based on the estimated fair values of the underlying assets comprising the portfolios of an individual separate account. Investment performance (including investment income, net investment gains (losses) and changes in unrealized gains (losses)) and the corresponding amounts credited to contractholders of such separate accounts are offset within the same line in the consolidated statements of operations. Separate accounts credited with a contractual investment return are combined on a line-by-line basis with the Company's general account assets, liabilities, revenues and expenses and the accounting for these investments is consistent with the methodologies described herein for similar financial instruments held within the general account. Unit-linked separate account investments which are directed by contractholders but do not meet one or more of the other above criteria are included in trading and other securities.

The Company's revenues reflect fees charged to the separate accounts, including mortality charges, risk charges, policy administration fees, investment management fees and surrender charges.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Adoption of New Accounting Pronouncements

Financial Instruments

Effective December 31, 2010, the Company adopted new guidance regarding disclosures about the credit quality of financing receivables and valuation allowances for credit losses, including credit quality indicators. Such disclosures must be disaggregated by portfolio segment or class based on how a company develops its valuation allowances for credit losses and how it manages its credit exposure. The Company has provided all material required disclosures in its consolidated financial statements. Certain additional disclosures will be required for reporting periods beginning March 31, 2011 and certain disclosures relating to troubled debt restructurings have been deferred indefinitely.

Effective July 1, 2010, the Company adopted new guidance regarding accounting for embedded credit derivatives within structured securities. This guidance clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. Specifically, embedded credit derivatives resulting only from subordination of one financial instrument to another continue to qualify for the scope exception. Embedded credit derivative features other than subordination must be analyzed to determine whether they require bifurcation and separate accounting.

As a result of the adoption of this guidance, the Company elected FVO for certain structured securities that were previously accounted for as fixed maturity securities. Upon adoption, the Company reclassified \$50 million of securities from fixed maturity securities to trading and other securities. These securities had cumulative unrealized losses of \$10 million, net of income tax, which was recognized as a cumulative effect adjustment to decrease retained earnings with a corresponding increase to accumulated other comprehensive income (loss) as of July 1, 2010.

Effective January 1, 2010, the Company adopted new guidance related to financial instrument transfers and consolidation of VIEs. The financial instrument transfer guidance eliminates the concept of a QSPE, eliminates the guaranteed mortgage securitization exception, changes the criteria for achieving sale accounting when transferring a financial asset and changes the initial recognition of retained beneficial interests. The new consolidation guidance changes the definition of the primary beneficiary, as well as the method of determining whether an entity is a primary beneficiary of a VIE from a quantitative model to a qualitative model. Under the new qualitative model, the entity that has both the ability to direct the most significant activities of the VIE and the obligation to absorb losses or receive benefits that could be significant to the VIE is considered to be the primary beneficiary of the VIE. The guidance requires a quarterly reassessment, as well as enhanced disclosures, including the effects of a company's involvement with VIEs on its financial statements.

As a result of the adoption of this guidance, the Company consolidated certain former QSPEs that were previously accounted for as fixed maturity CMBS and equity security collateralized debt obligations. The Company also elected FVO for all of the consolidated assets and liabilities of these entities. Upon consolidation, the Company recorded \$278 million of securities classified as trading and other securities, \$6,769 million of commercial mortgage loans and \$6,822 million of long-term debt based on estimated fair values at January 1, 2010 and de-recognized \$179 million in fixed maturity securities and less than \$1 million in equity securities. The consolidation also resulted in a decrease in retained earnings of \$12 million, net of income tax, and an increase in accumulated other comprehensive income (loss) of \$42 million, net of income tax, at January 1, 2010. For the year ended December 31, 2010, the Company recorded \$426 million of net investment income on the consolidated assets, \$411 million of interest expense in other expenses on the related long-term debt, and \$6 million in net investment gains (losses) to remeasure the assets and liabilities at their estimated fair values.

In addition, the Company also deconsolidated certain partnerships for which the Company does not have the power to direct activities and for which the Company has concluded it is no longer the primary beneficiary. These deconsolidations did not result in a cumulative effect adjustment to retained earnings and did not have a material impact on the Company's consolidated financial statements.

Also effective January 1, 2010, the Company adopted new guidance that indefinitely defers the above changes relating to the Company's interests in entities that have all the attributes of an investment company or for which it is industry practice to apply measurement principles for financial reporting that are consistent with those applied by an investment company. As a result of the deferral, the above guidance did not apply to certain real estate joint ventures and other limited partnership interests held by the Company.

As more fully described in "Summary of Significant Accounting Policies and Critical Accounting Estimates," effective April 1, 2009, the Company adopted OTTI guidance. This guidance amends the previously used methodology for determining whether an OTTI exists for fixed maturity securities, changes the presentation of OTTI for fixed maturity securities and requires additional disclosures for OTTI on fixed maturity and equity securities in interim and annual financial statements.

The Company's net cumulative effect adjustment of adopting the OTTI guidance was an increase of \$76 million to retained earnings with a corresponding increase to accumulated other comprehensive loss to reclassify the noncredit loss portion of previously recognized OTTI losses on fixed maturity securities held at April 1, 2009. This cumulative effect adjustment was comprised of an increase in the amortized cost basis of fixed maturity securities of \$126 million, net of policyholder related amounts of \$10 million and net of deferred income taxes of \$40 million, resulting in the net cumulative effect adjustment of \$76 million. The increase in the amortized cost basis of fixed maturity securities of \$126 million by sector was as follows: \$53 million — ABS, \$43 million — RMBS, \$17 million — U.S. corporate securities and \$13 million — CMBS.

As a result of the adoption of the OTTI guidance, the Company's pre-tax earnings for the year ended December 31, 2009 increased by \$857 million, offset by an increase in other comprehensive loss representing OTTI relating to noncredit losses recognized during the year ended December 31, 2009.

Effective January 1, 2009, the Company adopted guidance on disclosures about derivative instruments and hedging. This guidance requires enhanced qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments and disclosures about credit risk-related contingent features in derivative agreements. The Company has provided all of the material disclosures in its consolidated financial statements.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following pronouncements relating to financial instruments had no material impact on the Company's consolidated financial statements:

- Effective January 1, 2009, the Company adopted prospectively an update on accounting for transfers of financial assets and repurchase financing transactions. This update provides guidance for evaluating whether to account for a transfer of a financial asset and repurchase financing as a single transaction or as two separate transactions.
- Effective December 31, 2008, the Company adopted guidance on the recognition of interest income and impairment on purchased beneficial interests and beneficial interests that continue to be held by a transferor in securitized financial assets. This new guidance more closely aligns the determination of whether an OTTI has occurred for a beneficial interest in a securitized financial asset with the original guidance for fixed maturity securities classified as available-for-sale or held-to-maturity.
- Effective January 1, 2008, the Company adopted guidance relating to application of the shortcut method of accounting for derivative instruments and hedging activities. This guidance permits interest rate swaps to have a non-zero fair value at inception when applying the shortcut method of assessing hedge effectiveness as long as the difference between the transaction price (zero) and the fair value (exit price), as defined by current accounting guidance on fair value measurements, is solely attributable to a bid-ask spread. In addition, entities are not precluded from applying the shortcut method of assessing hedge effectiveness in a hedging relationship of interest rate risk involving an interest bearing asset or liability in situations where the hedged item is not recognized for accounting purposes until settlement date as long as the period between trade date and settlement date of the hedged item is consistent with generally established conventions in the marketplace.
- Effective January 1, 2008, the Company adopted guidance that permits a reporting entity to offset fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) against fair value amounts recognized for derivative instruments executed with the same counterparty under the same master netting arrangement that have been offset. This guidance also includes certain terminology modifications. Upon adoption of this guidance, the Company did not change its accounting policy of not offsetting fair value amounts recognized for derivative instruments under master netting arrangements.

Business Combinations and Noncontrolling Interests

Effective January 1, 2009, the Company adopted revised guidance on business combinations and accounting for noncontrolling interests in the consolidated financial statements. Under this guidance:

- All business combinations (whether full, partial or "step" acquisitions) result in all assets and liabilities of an acquired business being recorded at fair value, with limited exceptions.
- Acquisition costs are generally expensed as incurred; restructuring costs associated with a business combination are generally expensed as incurred subsequent to the acquisition date.
- The fair value of the purchase price, including the issuance of equity securities, is determined on the acquisition date.
- Assets acquired and liabilities assumed in a business combination that arise from contingencies are recognized at fair value if the acquisition-date fair value can be reasonably determined. If the fair value is not estimable, an asset or liability is recorded if existence or incurrence at the acquisition date is probable and its amount is reasonably estimable.
- Changes in deferred income tax asset valuation allowances and income tax uncertainties after the acquisition date generally affect income tax expense.
- Noncontrolling interests (formerly known as "minority interests") are valued at fair value at the acquisition date and are presented as equity rather than liabilities.
- Net income (loss) includes amounts attributable to noncontrolling interests.
- When control is attained on previously noncontrolling interests, the previously held equity interests are remeasured at fair value and a gain or loss is recognized.
- Purchases or sales of equity interests that do not result in a change in control are accounted for as equity transactions.
- When control is lost in a partial disposition, realized gains or losses are recorded on equity ownership sold and the remaining ownership interest is remeasured and holding gains or losses are recognized.

The adoption of this guidance on a prospective basis did not have an impact on the Company's consolidated financial statements. Financial statements and disclosures for periods prior to 2009 reflect the retrospective application of the accounting for noncontrolling interests as required under this guidance.

Effective January 1, 2009, the Company adopted prospectively guidance on determination of the useful life of intangible assets. This guidance amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset. This change is intended to improve the consistency between the useful life of a recognized intangible asset and the period of expected future cash flows used to measure the fair value of the asset. The Company determines useful lives and provides all of the material disclosures prospectively on intangible assets acquired on or after January 1, 2009 in accordance with this guidance.

Fair Value

Effective January 1, 2010, the Company adopted new guidance that requires new disclosures about significant transfers into and/or out of Levels 1 and 2 of the fair value hierarchy and activity in Level 3. In addition, this guidance provides clarification of existing disclosure requirements about level of disaggregation and inputs and valuation techniques. The adoption of this guidance did not have an impact on the Company's consolidated financial statements.

Effective January 1, 2008, the Company adopted fair value measurements guidance which defines fair value, establishes a consistent framework for measuring fair value, establishes a fair value hierarchy based on the observability of inputs used to measure fair value, and requires enhanced disclosures about fair value measurements and applied this guidance prospectively to assets and liabilities measured at fair value. The adoption of this guidance changed the valuation of certain freestanding derivatives by moving from a mid to bid pricing convention as it relates to certain volatility inputs, as well as the addition of liquidity adjustments and adjustments for risks inherent in a particular input or valuation technique. The adoption of this guidance also changed the valuation of the Company's embedded derivatives,

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

most significantly the valuation of embedded derivatives associated with certain guarantees on variable annuity contracts. The change in valuation of embedded derivatives associated with guarantees on annuity contracts resulted from the incorporation of risk margins associated with non-capital market inputs and the inclusion of the Company's nonperformance risk in their valuation. At January 1, 2008, the impact of adopting the guidance on assets and liabilities measured at estimated fair value was \$30 million (\$19 million, net of income tax) and was recognized as a change in estimate in the accompanying consolidated statement of operations where it was presented in the respective statement of operations caption to which the item measured at estimated fair value is presented. There were no significant changes in estimated fair value of items measured at fair value and reflected in accumulated other comprehensive income (loss). The addition of risk margins and the Company's nonperformance risk adjustment in the valuation of embedded derivatives associated with annuity contracts may result in significant volatility in the Company's consolidated net income in future periods. The Company provided all of the material disclosures in Note 5.

In February 2007, the Financial Accounting Standards Board ("FASB") issued guidance related to the FVO for financial assets and financial liabilities. This guidance permits entities the option to measure most financial instruments and certain other items at fair value at specified election dates and to recognize related unrealized gains and losses in earnings. The FVO is applied on an instrument-by-instrument basis upon adoption of the standard, upon the acquisition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair value election is an irrevocable election. Effective January 1, 2008, the Company elected FVO on fixed maturity and equity securities backing certain pension products sold in Brazil. Such securities are presented as trading and other securities in the consolidated balance sheets with subsequent changes in estimated fair value recognized in net investment income. Previously, these securities were accounted for as available-for-sale securities and unrealized gains and losses on these securities were recorded as a separate component of accumulated other comprehensive income (loss). The Company's insurance joint venture in Japan also elected FVO for certain of its existing single premium deferred annuities and the assets supporting such liabilities. FVO was elected to achieve improved reporting of the asset/liability matching associated with these products. Adoption of this guidance by the Company and its Japanese joint venture resulted in an increase in retained earnings of \$27 million, net of income tax, at January 1, 2008. The election of FVO resulted in the reclassification of \$10 million, net of income tax, of net unrealized gains from accumulated other comprehensive income (loss) to retained earnings on January 1, 2008.

The following pronouncements relating to fair value had no material impact on the Company's consolidated financial statements:

- Effective September 30, 2008, the Company adopted guidance relating to the fair value measurements of financial assets when the market for those assets is not active. It provides guidance on how a company's internal cash flow and discount rate assumptions should be considered in the measurement of fair value when relevant market data does not exist, how observable market information in an inactive market affects fair value measurement and how the use of market quotes should be considered when assessing the relevance of observable and unobservable data available to measure fair value.
- Effective January 1, 2009, the Company implemented fair value measurements guidance for certain nonfinancial assets and liabilities that are recorded at fair value on a non-recurring basis. This guidance applies to such items as: (i) nonfinancial assets and nonfinancial liabilities initially measured at estimated fair value in a business combination; (ii) reporting units measured at estimated fair value in the first step of a goodwill impairment test; and (iii) indefinite-lived intangible assets measured at estimated fair value for impairment assessment.
- Effective January 1, 2009, the Company adopted prospectively guidance on issuer's accounting for liabilities measured at fair value with a third-party credit enhancement. This guidance states that an issuer of a liability with a third-party credit enhancement should not include the effect of the credit enhancement in the fair value measurement of the liability. In addition, it requires disclosures about the existence of any third-party credit enhancement related to liabilities that are measured at fair value.
- Effective April 1, 2009, the Company adopted guidance on: (i) estimating the fair value of an asset or liability if there was a significant decrease in the volume and level of trading activity for these assets or liabilities; and (ii) identifying transactions that are not orderly. The Company has provided all of the material disclosures in its consolidated financial statements.
- Effective December 31, 2009, the Company adopted guidance on: (i) measuring the fair value of investments in certain entities that calculate NAV per share; (ii) how investments within its scope would be classified in the fair value hierarchy; and (iii) enhanced disclosure requirements, for both interim and annual periods, about the nature and risks of investments measured at fair value on a recurring or non-recurring basis.
- Effective December 31, 2009, the Company adopted guidance on measuring liabilities at fair value. This guidance provides clarification for measuring fair value in circumstances in which a quoted price in an active market for the identical liability is not available. In such circumstances a company is required to measure fair value using either a valuation technique that uses: (i) the quoted price of the identical liability when traded as an asset; or (ii) quoted prices for similar liabilities or similar liabilities when traded as assets; or (iii) another valuation technique that is consistent with the principles of fair value measurement such as an income approach (e.g., present value technique) or a market approach (e.g., "entry" value technique).

Defined Benefit and Other Postretirement Plans

Effective December 31, 2009, the Company adopted guidance to enhance the transparency surrounding the types of assets and associated risks in an employer's defined benefit pension or other postretirement benefit plans. This guidance requires an employer to disclose information about the valuation of plan assets similar to that required under other fair value disclosure guidance. The Company provided all of the material disclosures in its consolidated financial statements.

Other Pronouncements

Effective April 1, 2009, the Company adopted prospectively guidance which establishes general standards for accounting and disclosures of events that occur subsequent to the balance sheet date but before financial statements are issued or available to be issued. The Company has provided all of the material disclosures in its consolidated financial statements.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following pronouncements had no material impact on the Company's consolidated financial statements:

- Effective January 1, 2009, the Company adopted guidance on determining whether an instrument (or embedded feature) is indexed to an entity's own stock. This guidance provides a framework for evaluating the terms of a particular instrument and whether such terms qualify the instrument as being indexed to an entity's own stock.
- Effective January 1, 2008, the Company adopted guidance on written loan commitments recorded at fair value through earnings. It provides guidance on (i) incorporating expected net future cash flows when related to the associated servicing of a loan when measuring fair value; and (ii) broadening the U.S. Securities and Exchange Commission ("SEC") staff's view that internally-developed intangible assets should not be recorded as part of the fair value of a derivative loan commitment or to written loan commitments that are accounted for at fair value through earnings. Internally-developed intangible assets are not considered a component of the related instruments.
- Effective January 1, 2008, the Company prospectively adopted guidance on the sale of real estate when the agreement includes a buy-sell clause. This guidance addresses whether the existence of a buy-sell arrangement would preclude partial sales treatment when real estate is sold to a jointly owned entity and concludes that the existence of a buy-sell clause does not necessarily preclude partial sale treatment under current guidance.

Future Adoption of New Accounting Pronouncements

In December 2010, the FASB issued new guidance addressing when a business combination should be assumed to have occurred for the purpose of providing pro forma disclosure (Accounting Standards Update ("ASU") 2010-29, *Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations*). Under the new guidance, if an entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period. The guidance also expands the supplemental pro forma disclosures to include additional narratives. The guidance is effective for fiscal years beginning on or after December 15, 2010. The Company will apply the guidance prospectively on its accounting for future acquisitions and does not expect the adoption of this guidance to have a material impact on the Company's consolidated financial statements.

In December 2010, the FASB issued new guidance regarding goodwill impairment testing (ASU 2010-28, *Intangibles — Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts*). This guidance modifies Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity would be required to perform Step 2 of the test if qualitative factors indicate that it is more likely than not that goodwill impairment exists. The guidance is effective for the first quarter of 2011. The Company does not expect the adoption of this new guidance to have a material impact on its consolidated financial statements.

In October 2010, the FASB issued new guidance regarding accounting for deferred acquisition costs (ASU 2010-26, *Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts*) effective for the first quarter of 2012. This guidance clarifies the costs that should be deferred by insurance entities when issuing and renewing insurance contracts. The guidance also specifies that only costs related directly to successful acquisition of new or renewal contracts can be capitalized. All other acquisition-related costs should be expensed as incurred. The Company is currently evaluating the impact of this guidance on its consolidated financial statements.

In April 2010, the FASB issued new guidance regarding accounting for investment funds determined to be VIEs (ASU 2010-15, *How Investments Held through Separate Accounts Affect an Insurer's Consolidation Analysis of Those Investments*). Under this guidance, an insurance entity would not be required to consolidate a voting-interest investment fund when it holds the majority of the voting interests of the fund through its separate accounts. In addition, an insurance entity would not consider the interests held through separate accounts for the benefit of policyholders in the insurer's evaluation of its economics in a VIE, unless the separate account contractholder is a related party. The guidance is effective for the first quarter of 2011. The Company does not expect the adoption of this new guidance to have a material impact on its consolidated financial statements.

2. Acquisitions and Dispositions

2010 Acquisition of ALICO

Description of Transaction

On the Acquisition Date, MetLife, Inc. acquired all of the issued and outstanding capital stock of American Life from ALICO Holdings, a subsidiary of AIG, and DelAm from AIG for a total purchase price of \$16.4 billion, which consisted of (i) cash of \$7.2 billion (includes settlement of intercompany balances and certain other adjustments), and (ii) securities of MetLife, Inc. valued at \$9.2 billion.

The \$7.2 billion cash portion of the purchase price was funded through the issuance of common stock as described in Note 18, fixed and floating rate senior debt as described in Note 11 as well as cash on hand. The securities issued to ALICO Holdings included (a) 78,239,712 shares of MetLife, Inc.'s common stock; (b) 6,857,000 shares of Series B Contingent Convertible Junior Participating Non-Cumulative Perpetual Preferred Stock (the "Convertible Preferred Stock") of MetLife, Inc.; and (c) 40 million common equity units of MetLife, Inc. (the "Equity Units") with an aggregate stated amount at issuance of \$3.0 billion, initially consisting of (i) three purchase contracts (the "Series C Purchase Contracts," the "Series D Purchase Contracts" and the "Series E Purchase Contracts" and, together, the "Purchase Contracts"), obligating the holder to purchase, on specified future settlement dates, a variable number of shares of MetLife, Inc.'s common stock for a fixed price; and (ii) an interest in each of three series of debt securities (the "Series C Debt Securities," the "Series D Debt Securities" and the "Series E Debt Securities," and, together, the "Debt Securities") issued by MetLife, Inc. Distributions on the Equity Units will be made quarterly, through contract payments on the Purchase Contracts and interest payments on the Debt Securities, initially at an aggregate annual rate of 5.00% (an average annual rate of 3.02% on the Purchase Contracts and an average annual rate of 1.98% on the Debt Securities) as described in Note 14.

ALICO is an international life insurance company, providing consumers and businesses with products and services for life insurance, accident and health insurance, retirement and wealth management solutions in 54 countries. The Acquisition will significantly broaden the

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Company's diversification by product, distribution and geography, meaningfully accelerate MetLife's global growth strategy, and create the opportunity to build an international franchise leveraging the key strengths of ALICO. ALICO's largest international market is Japan. As of December 31, 2010, the Japan operation's total assets represented approximately 12% of the Company's total assets.

Fair Value and Allocation of Purchase Price

The computation of total purchase consideration and the amounts recognized for each major class of assets acquired and liabilities assumed, based upon their respective fair values at the Acquisition Date, and the resulting goodwill, are presented below:

	<u>November 1, 2010</u> <u>(In millions)</u>
Cash	\$ 6,800
MetLife, Inc.'s common stock (78,239,712 shares)(1)	3,200
MetLife, Inc.'s Convertible Preferred Stock(1), (2)	2,805
MetLife, Inc.'s Equity Units (\$3.0 billion aggregate stated amount)(3)	<u>3,189</u>
Total cash paid and securities issued to ALICO Holdings	\$15,994
Contractual purchase price adjustments(4)	<u>396</u>
Total purchase price	\$16,390
Effective settlement of pre-existing relationships (5)	(186)
Contingent consideration(6)	<u>88</u>
Total purchase consideration for ALICO	<u><u>\$16,292</u></u>

(1) Fair value is based on the opening price of MetLife, Inc.'s common stock of \$40.90 on the New York Stock Exchange ("NYSE") on November 1, 2010.

(2) Convertible into 68,570,000 shares of MetLife, Inc.'s common stock upon a favorable vote of MetLife, Inc.'s common stockholders before the first anniversary of the Acquisition Date. See Note 18.

(3) The Equity Units include the Debt Securities and the Purchase Contracts that will settle in MetLife, Inc.'s common stock on specified future dates. See Note 14.

(4) Relates to the cash settlement of intercompany balances prior to the Acquisition for amounts in excess of certain agreed-upon thresholds and certain other adjustments.

(5) Effective settlement of debt securities issued by MetLife, Inc. that are owned by ALICO and reduces the total purchase consideration.

(6) Estimated fair value of potential payments related to the adequacy of reserves for guarantees on the fair value of a fund of assets backing certain United Kingdom ("U.K.") unit-linked contracts.

The aggregate amount of MetLife, Inc.'s common stock to be issued to ALICO Holdings in connection with the transaction is expected to be between 214.6 million to 231.5 million shares, consisting of 78.2 million shares issued at closing, 68.6 million shares to be issued upon conversion of the Convertible Preferred Stock and between 67.8 million and 84.7 million shares of common stock, in total, issuable upon settlement of the Purchase Contracts forming part of the Equity Units. See Note 14. The ownership of the shares issued to ALICO Holdings is subject to an investor rights agreement, which grants to ALICO Holdings certain rights and sets forth certain agreements with respect to ALICO Holdings' ownership of, voting on and transfer of the shares, including minimum holding periods and restrictions on the number of shares ALICO Holdings can sell at one time.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Recording of Assets Acquired and Liabilities Assumed

The following table summarizes the amounts recognized at fair value for each major class of assets acquired and liabilities assumed and the resulting goodwill as of the Acquisition Date.

	<u>November 1, 2010</u> (In millions)
Assets acquired:	
Total investments	\$101,036
Cash and cash equivalents	4,175
Accrued investment income	948
Premiums, reinsurance and other receivables	1,971
VOBA	9,210
Other assets	1,146
Separate account assets	<u>244</u>
Total assets	<u>\$118,730</u>
Liabilities assumed:	
Future policy benefits	\$ 31,811
Policyholder account balances	66,652
Other policy-related balances	7,306
Current and deferred income tax liability	336
Other liabilities	2,918
Separate account liabilities	<u>244</u>
Total liabilities	<u>\$109,267</u>
Redeemable noncontrolling interests in partially owned consolidated subsidiaries assumed	
Noncontrolling interests	(21)
Goodwill	<u>6,959</u>
Net assets acquired	<u>\$ 16,292</u>

Goodwill

Goodwill is calculated as the excess of the consideration transferred over the net assets recognized and represents the future economic benefits arising from other assets acquired and liabilities assumed that could not be individually identified. The goodwill recorded as part of the Acquisition includes the expected synergies and other benefits that management believes will result from combining the operations of ALICO with the operations of MetLife, including further diversification in geographic mix and product offerings and an increase in distribution strength.

Of the \$7.0 billion of goodwill, approximately \$4.0 billion is estimated to be deductible for tax purposes. Of the \$4.0 billion, approximately \$573 million is estimated to be deductible for U.S. tax purposes prior to the completion of the anticipated restructuring of American Life's foreign branches. See "—Branch Restructuring". The goodwill resulting from the Acquisition was presented within the Company's International segment.

Identified Intangibles

VOBA reflects the estimated fair value of in-force contracts acquired and represents the portion of the purchase price that is allocated to the value of future profits embedded in acquired insurance annuity and investment-type contracts in-force at the Acquisition Date.

The value of VODA and VOCRA, included in other assets, reflects the estimated fair value of ALICO's distribution agreements and customer relationships acquired at November 1, 2010 and will be amortized over the useful lives. Each year the Company will review VODA and VOCRA to determine the recoverability of these balances.

The use of discount rates was necessary to establish the fair value of VOBA and the identifiable intangibles. In selecting the appropriate discount rates, management considered its weighted average cost of capital, as well as the weighted average cost of capital required by market participants. The fair value of acquired liabilities was determined using risk free rates adjusted for a nonperformance risk premium. The nonperformance adjustment was determined by taking into consideration publicly available information relating to spreads in the secondary market for the Holding Company's debt, including related credit default swaps. These observable spreads were then adjusted to reflect the priority of these liabilities, the claims paying ability of the insurance subsidiaries compared to the Holding Company and, as necessary, the relative credit spreads of the liabilities' currencies of denomination as compared to USD spreads.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The fair values of business acquired, distribution agreements and customer relationships and the weighted average amortization periods are as follows as of November 1, 2010:

	November 1, 2010	Weighted Average
	(In millions)	Amortization Period
		(In years)
VOBA	\$9,210	8.2
VODA and VOCRA	341	10.3
Total value of amortizable intangible assets acquired	\$9,551	8.6

The estimated future amortization expense allocated to other expenses for the next five years for VOBA, VODA and VOCRA is \$1,312 million in 2011, \$1,076 million in 2012, \$884 million in 2013, \$759 million in 2014 and \$653 million in 2015.

For certain acquired blocks of business, the estimated fair value of acquired liabilities exceeded the initial policy reserves assumed at November 1, 2010, resulting in a negative VOBA of \$4.4 billion recorded at the Acquisition Date. Negative VOBA is recorded in other policy-related balances. The fair value of the in-force contract obligations was based on actuarially determined projections for each block of business. Negative VOBA is amortized over the policy period in proportion to premiums or the approximate consumption of losses included in the liability usually expressed in terms of insurance in-force or account value. Such amortization is recorded as a contra-expense in other expenses.

Trademark Assets

In connection with the Acquisition, the Company recognized \$47 million in trademark assets recorded in other assets. The fair value of the trademark assets will be recognized ratably over their expected useful lives which is generally between five to ten years.

Indemnification Assets and Contingent Consideration

The stock purchase agreement dated as of March 7, 2010, as amended by and among MetLife, Inc., AIG and ALICO Holdings (the "Stock Purchase Agreement") and related agreements include indemnification provisions that allocate the risk of losses arising out of contingencies or other uncertainties that existed as of the Acquisition Date in accordance with the terms, and subject to the limitations and procedures, provided by such provisions. As applicable, the Company recognizes an indemnification asset at the same time that it recognizes the indemnified item, measured on the same basis as the indemnified item. The Company recognized the following indemnification assets and contingencies as of the Acquisition Date in accordance with the indemnification provisions of the Stock Purchase Agreement and related agreements:

Investments — The Company established indemnification assets for the fair value of amounts expected to be recovered from defaults of certain fixed maturity securities, CMBS and mortgage loans. These indemnification assets are included in other invested assets at December 31, 2010.

Litigation — The Company established indemnification assets associated with certain settlements expected to be made in connection with the suspension of withdrawals from certain unit-linked funds offered to certain policyholders. These indemnification assets are included in other assets at December 31, 2010.

Section 338 Elections — MetLife, Inc. and American Life will be fully indemnified by ALICO Holdings for all taxes and any interest and penalties resulting from anticipated elections to be made with respect to American Life and its subsidiaries under Section 338(h)(10) and Section 338(g) of the Code. This indemnification asset is included in premiums, reinsurance and other receivables at December 31, 2010.

The Company recognized an aggregate amount of \$574 million for indemnification assets as of the Acquisition Date in accordance with the indemnification provisions of the Stock Purchase Agreement and related agreements.

Contingent Consideration — American Life has guaranteed that the fair value of a fund of assets backing certain U.K. unit-linked contracts will have a value of at least £1 per unit on July 1, 2012. In accordance with the provisions of the Stock Purchase Agreement if the shortfall between the aggregate guaranteed amount and the fair value of the fund exceeds £106 million AIG will pay the difference to American Life and conversely, if the shortfall at July 1, 2012 is less than £106 million ALICO will pay the difference to AIG. The Company believes that the fair value of the fund will equal or exceed the guaranteed amount by July 1, 2012. Therefore, the Company recognized a contingent consideration liability in the amount of \$88 million as of the Acquisition Date which was included as additional purchase consideration in determining the amount paid for ALICO.

Indemnification Collateral

ALICO Holdings may satisfy certain of its indemnification and other payment obligations by delivering cash, shares of stock or Equity Units issued by MetLife, Inc. in connection with the Acquisition. The Equity Units were deposited into an indemnification collateral account on the Acquisition Date as security for these obligations. This collateral will be released periodically over a 30-month period on each of the 12-month, 24-month and 30-month anniversaries of the Acquisition Date as follows: Equity Units with an aggregate stated amount of \$1.0 billion (or such amount of net cash proceeds from the sale of Equity Units or other eligible collateral equal to such stated amount), less, on each such release date, specified reserve amounts, including, but not limited to, amounts necessary to satisfy then outstanding indemnification claims made by MetLife, Inc. However, if an AIG bankruptcy event occurs, any then remaining indemnification collateral will remain in the indemnification collateral account and will be released in part on each of the 30-month, 36-month and 48-month anniversaries of the Acquisition Date, less, on each such release date, any such specified reserved amounts.

Branch Restructuring

On March 4, 2010, American Life entered into a closing agreement (the "Closing Agreement") with the Commissioner of the IRS with respect to a U.S. withholding tax issue arising as a result of payments made by its foreign branches. The Closing Agreement provides that American Life's foreign branches will not be required to withhold U.S. income tax on the income portion of payments made pursuant to

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

American Life's life insurance and annuity contracts ("Covered Payments") for any tax periods beginning on January 1, 2005 and ending on December 31, 2013 (the "Deferral Period"). The Closing Agreement requires that American Life submit a plan to the IRS within 90 days after the close of the Acquisition, indicating the steps American Life will take (on a country by country basis) to ensure that no substantial amount of U.S. withholding tax will arise from Covered Payments made by American Life's foreign branches to foreign customers after the Deferral Period. Such plan, which was submitted to the Internal Revenue Service ("IRS") on January 29, 2011, involves the transfer of businesses from certain of the foreign branches of American Life to one or more existing or newly-formed subsidiaries of MetLife, Inc. or American Life.

A liability of \$277 million was recognized in purchase accounting as of November 1, 2010, for the anticipated and estimated costs associated with restructuring American Life's foreign branches into subsidiaries in connection with the Closing Agreement.

Current and Deferred Income Tax

The future tax effects of temporary differences between financial reporting and tax bases of assets and liabilities are measured at the balance sheet dates and are recorded as deferred income tax assets and liabilities, with certain exceptions such as certain temporary differences relating to goodwill under purchase accounting.

For federal income tax purposes, MetLife, Inc. and ALICO Holdings are expected to make Section 338 elections with respect to American Life and certain of its subsidiaries. In addition, MetLife, Inc. and AIG are expected to make a Section 338 election with respect to DelAm. Under such elections, the U.S. tax basis of the assets deemed acquired and liabilities assumed of ALICO were adjusted as of the Acquisition Date to reflect the consequences of the Section 338 elections.

The reversal of temporary differences (between financial reporting and U.S. tax bases of assets and liabilities) of American Life's foreign branches, post-branch restructuring, in connection with the Closing Agreement (i.e., generally, after the end of the Deferral Period) is not expected to result in any direct U.S. tax effect. Thus, as of November 1, 2010, American Life reduced its net deferred tax asset of \$425 million by \$671 million that reflects the amount of U.S. deferred tax asset that is expected to reverse post-branch restructuring. Therefore, American Life recognized a U.S. net deferred tax liability of approximately \$246 million in purchase accounting.

As of the Acquisition Date, ALICO's current and deferred income tax liabilities are provisional and not yet finalized. Current income taxes may be adjusted pending the resolution of the tax value of MetLife, Inc. securities delivered to ALICO Holdings as part of the purchase consideration on the Acquisition Date, the amount of taxes resulting from the Section 338 elections and the filing of income tax returns. Deferred income taxes may be adjusted as a result of changes in estimates and assumptions relating to the reversal of U.S. temporary differences prior to the completion of the anticipated restructuring of American Life's foreign branches, the filing of income tax returns and as additional information becomes available during the measurement period. We expect to finalize these amounts as soon as possible but no later than one year from the Acquisition Date.

Revenues and Earnings of ALICO

The following table presents information for ALICO that is included in the Company's consolidated statement of operations from the Acquisition Date through November 30, 2010:

	ALICO's Operations Included in MetLife's Results for the Year Ended December 31, 2010
	(In millions)
Total revenues	\$950
Income (loss) from continuing operations, net of income tax	\$ (2)

Supplemental Pro Forma Information (unaudited)

The following table presents unaudited supplemental pro forma information as if the Acquisition had occurred on January 1, 2010 for the year ended December 31, 2010 and on January 1, 2009 for the year ended December 31, 2009.

	Years Ended December 31,	
	2010	2009
	(In millions, except per share data)	
Total revenues	\$64,680	\$54,282
Income (loss) from continuing operations, net of income tax, attributable to common shareholders	\$ 3,888	\$ (1,353)
Income (loss) from continuing operations, net of income tax, attributable to common shareholders per common share:		
Basic	\$ 3.60	\$ (1.29)
Diluted	\$ 3.57	\$ (1.29)

The pro forma information was derived from the historical financial information of MetLife and ALICO, reflecting the results of operations of MetLife and ALICO for 2010 and 2009. The historical financial information has been adjusted to give effect to the pro forma events that are directly attributable to the Acquisition and factually supportable and expected to have a continuing impact on the combined results. Discontinued operations and the related earnings per share have been excluded from the presentation as they are non-recurring in nature. The pro forma information is not intended to reflect the results of operations of the combined company that would have resulted had the Acquisition been effective during the periods presented or the results that may be obtained by the combined company in the future. The pro forma information does not reflect future events that may occur after the Acquisition, including, but not limited to, expense efficiencies or revenue enhancements arising from the Acquisition and also does not give effect to certain one-time charges that MetLife expects to incur such as restructuring and integration costs.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The pro forma information primarily reflects the following pro forma adjustments:

- reduction in net investment income to reflect the amortization or accretion associated with the new cost basis of the acquired fixed maturities available-for-sale portfolio;
- elimination of amortization associated with the elimination of ALICO's historical DAC;
- amortization of VOBA, VODA and VOCRA associated with the establishment of VOBA, VODA and VOCRA arising from the Acquisition;
- reduction in other expenses associated with the amortization of negative VOBA;
- reduction in revenues associated with the elimination of ALICO's historical unearned revenue liability;
- interest expense associated with the issuance of the Debt Securities to ALICO Holdings and the public issuance of senior notes in connection with the financing of the Acquisition;
- certain adjustments to conform to MetLife's accounting policies; and
- reversal of investment and derivative gains (losses) associated with certain transactions that were completed prior to the Acquisition Date (conditions of closing).

Costs Related to Acquisition

Transaction and Integration-Related Expenses. The Company incurred \$100 million of transaction costs for the year ended December 31, 2010. Transaction costs represent costs directly related to effecting the Acquisition and primarily include banking and legal expenses. Such costs have been expensed as incurred and are included in other expenses. These expenses have been reported within Banking, Corporate & Other.

Integration-related expenses incurred for the year ended December 31, 2010 and included in other expenses were \$176 million. Integration costs represent incremental costs directly related to integrating ALICO, including expenses for consulting, rebranding and the integration of information systems. As the integration of ALICO is an enterprise-wide initiative, these expenses have been reported within Banking, Corporate & Other.

Restructuring Costs and Other Charges. As part of the integration of ALICO's operations, management has initiated restructuring plans focused on increasing productivity and improving the efficiency of the Company's operations. For the year ended December 31, 2010, the Company recognized a severance-related restructuring charge of \$4 million associated with the termination of certain employees in connection with this initiative which were reflected within other expenses. The Company did not make any cash payments related to these severance costs as of December 31, 2010.

Estimated restructuring costs may change as management continues to execute its restructuring plans. Management anticipates further restructuring charges including severance, contract termination costs and other associated costs through the year ended December 31, 2011. However, such restructuring plans are not sufficiently developed to enable the Company to make an estimate of such restructuring charges at December 31, 2010.

2010 Pending Disposition

In October 2010, the Company and its joint venture partner, MS&AD Insurance Group Holdings, Inc. ("MS&AD"), reached an agreement under which the Company intends to sell its 50% interest in Mitsui Sumitomo MetLife Insurance Co., Ltd. ("MSI MetLife"), a Japan domiciled life insurance company, to MS&AD for approximately \$275 million (¥22.5 billion). During the year ended December 31, 2010, the Company recorded an investment loss of \$136 million, net of income tax, to record its investment in MSI MetLife at its estimated recoverable amount. It is anticipated that the sale will close on or about April 1, 2011, subject to customary closing conditions, including obtaining required regulatory approvals.

2009 Disposition

In March 2009, the Company sold Cova Corporation ("Cova"), the parent company of Texas Life Insurance Company ("Texas Life") to a third-party for \$130 million in cash consideration, excluding \$1 million of transaction costs. The net assets sold were \$101 million, resulting in a gain on disposal of \$28 million, net of income tax. The Company also reclassified \$4 million, net of income tax, of the 2009 operations of Texas Life into discontinued operations in the consolidated financial statements. As a result, the Company recognized income from discontinued operations of \$32 million, net of income tax, during the year ended December 31, 2009. See Note 23.

2009 Disposition through Assumption Reinsurance

On October 30, 2009, the Company completed the disposal, through assumption reinsurance, of substantially all of the insurance business of MetLife Canada, a wholly-owned indirect subsidiary, to a third-party. Pursuant to the assumption reinsurance agreement, the consideration paid by the Company was \$259 million, comprised of cash of \$14 million and fixed maturity securities, mortgage loans and other assets totaling \$245 million. At the date of the assumption reinsurance agreement, the carrying value of insurance liabilities transferred was \$267 million, resulting in a gain of \$5 million, net of income tax. The gain was recognized in net investment gains (losses).

2008 Acquisitions and Disposition

During 2008, the Company made five acquisitions for \$783 million. As a result of these acquisitions, MetLife's Insurance Products segment increased its product offering of dental and vision benefit plans, MetLife Bank, National Association ("MetLife Bank") within Banking, Corporate & Other entered the mortgage origination and servicing business and the International segment increased its presence in Mexico and Brazil. The acquisitions were each accounted for using the purchase method of accounting and, accordingly, commenced being included in the operating results of the Company upon their respective closing dates. Total consideration paid by the Company for these acquisitions consisted of \$763 million in cash and \$20 million in transaction costs. The net fair value of assets acquired and liabilities assumed totaled \$527 million, resulting in goodwill of \$256 million. Goodwill increased by \$122 million, \$73 million and \$61 million in the International segment, Insurance Products segment and Banking, Corporate & Other, respectively. The goodwill is deductible for tax purposes. VOCRA, VOBA and other intangibles increased by \$137 million, \$7 million and \$6 million, respectively, as a result of these acquisitions. Further information on VOBA, goodwill and VOCRA is provided in Notes 6, 7 and 8, respectively.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

In September 2008, the Company completed a tax-free split-off of its majority-owned subsidiary, Reinsurance Group of America, Incorporated ("RGA"). The Company and RGA entered into a recapitalization and distribution agreement, pursuant to which the Company agreed to divest substantially all of its 52% interest in RGA to the Company's stockholders. The split-off was effected through the following:

- A recapitalization of RGA common stock into two classes of common stock — RGA Class A common stock and RGA Class B common stock. Pursuant to the terms of the recapitalization, each outstanding share of RGA common stock, including the 32,243,539 shares of RGA common stock beneficially owned by the Company and its subsidiaries, was reclassified as one share of RGA Class A common stock. Immediately thereafter, the Company and its subsidiaries exchanged 29,243,539 shares of its RGA Class A common stock — which represented all of the RGA Class A common stock beneficially owned by the Company and its subsidiaries other than 3,000,000 shares of RGA Class A common stock — with RGA for 29,243,539 shares of RGA Class B common stock.
- An exchange offer, pursuant to which the Company offered to acquire MetLife common stock from its stockholders in exchange for all of its 29,243,539 shares of RGA Class B common stock. The exchange ratio was determined based upon a ratio of the value of the MetLife and RGA shares during the three-day period prior to the closing of the exchange offer. The 3,000,000 shares of the RGA Class A common stock were not subject to the tax-free exchange.

As a result of completion of the recapitalization and exchange offer, the Company received from MetLife stockholders 23,093,689 shares of the Holding Company's common stock with a market value of \$1,318 million and, in exchange, delivered 29,243,539 shares of RGA's Class B common stock with a net book value of \$1,716 million. The resulting loss on disposition, inclusive of transaction costs of \$60 million, was \$458 million. During the third quarter of 2009, the Company incurred \$2 million, net of income tax, of additional costs related to this split-off. The 3,000,000 shares of RGA Class A common stock retained by the Company are marketable equity securities which do not constitute significant continuing involvement in the operations of RGA; accordingly, they were classified within equity securities in the consolidated financial statements of the Company at a cost basis of \$157 million which is equivalent to the net book value of the shares. The equity securities have been recorded at fair value at each subsequent reporting date. The Company agreed to dispose of the remaining shares of RGA within the next five years. In connection with the Company's agreement to dispose of the remaining shares, the Company also recognized, in its provision for income tax on continuing operations, a deferred tax liability of \$16 million which represents the difference between the book and taxable basis of the remaining investment in RGA. On February 15, 2011, the Company sold to RGA such remaining shares. The impact of the disposition of the Company's investment in RGA was reflected in the Company's consolidated financial statements as discontinued operations. See Note 23.

3. Investments

Fixed Maturity and Equity Securities Available-for-Sale

The following tables present the cost or amortized cost, gross unrealized gain and loss, estimated fair value of the Company's fixed maturity and equity securities and the percentage that each sector represents by the respective total holdings for the periods shown. The unrealized loss amounts presented below include the noncredit loss component of OTTI loss:

	December 31, 2010					
	Cost or Amortized Cost	Gross Unrealized			Estimated Fair Value	% of Total
		Gain	Temporary Loss	OTTI Loss		
(In millions)						
Fixed Maturity Securities:						
U.S. corporate securities	\$ 89,713	\$ 4,486	\$1,631	\$ —	\$ 92,568	28.3%
Foreign corporate securities	65,784	3,333	939	—	68,178	20.8
RMBS	44,468	1,652	917	470	44,733	13.7
Foreign government securities	42,154	1,856	610	—	43,400	13.2
U.S. Treasury, agency and government guaranteed securities(1)	32,469	1,394	559	—	33,304	10.2
CMBS	20,213	740	266	12	20,675	6.3
ABS	14,725	274	590	119	14,290	4.4
State and political subdivision securities	10,476	171	518	—	10,129	3.1
Other fixed maturity securities	6	1	—	—	7	—
Total fixed maturity securities(2), (3)	<u>\$320,008</u>	<u>\$13,907</u>	<u>\$6,030</u>	<u>\$601</u>	<u>\$327,284</u>	<u>100.0%</u>
Equity Securities:						
Common stock	\$ 2,060	\$ 146	\$ 12	\$ —	\$ 2,194	60.8%
Non-redeemable preferred stock(2)	1,565	76	229	—	1,412	39.2
Total equity securities (4)	<u>\$ 3,625</u>	<u>\$ 222</u>	<u>\$ 241</u>	<u>\$ —</u>	<u>\$ 3,606</u>	<u>100.0%</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	December 31, 2009					
	Cost or Amortized Cost	Gross Unrealized			Estimated Fair Value	% of Total
		Gain	Temporary Loss	OTTI Loss		
(In millions)						
Fixed Maturity Securities:						
U.S. corporate securities	\$ 72,075	\$2,821	\$2,699	\$ 10	\$ 72,187	31.7%
Foreign corporate securities	37,254	2,011	1,226	9	38,030	16.7
RMBS	45,343	1,234	1,957	600	44,020	19.3
Foreign government securities	11,010	1,076	139	—	11,947	5.2
U.S. Treasury, agency and government guaranteed securities(1)	25,712	745	1,010	—	25,447	11.2
CMBS	16,555	191	1,106	18	15,622	6.9
ABS	14,272	189	1,077	222	13,162	5.8
State and political subdivision securities	7,468	151	411	—	7,208	3.2
Other fixed maturity securities	20	1	2	—	19	—
Total fixed maturity securities(2), (3)	<u>\$229,709</u>	<u>\$8,419</u>	<u>\$9,627</u>	<u>\$859</u>	<u>\$227,642</u>	<u>100.0%</u>
Equity Securities:						
Common stock	\$ 1,537	\$ 92	\$ 8	\$ —	\$ 1,621	52.6%
Non-redeemable preferred stock(2)	1,650	80	267	—	1,463	47.4
Total equity securities(4)	<u>\$ 3,187</u>	<u>\$ 172</u>	<u>\$ 275</u>	<u>\$ —</u>	<u>\$ 3,084</u>	<u>100.0%</u>

- (1) The Company has classified within the U.S. Treasury, agency and government guaranteed securities caption certain corporate fixed maturity securities issued by U.S. financial institutions that were guaranteed by the Federal Deposit Insurance Corporation ("FDIC") pursuant to the FDIC's Temporary Liquidity Guarantee Program ("FDIC Program") of \$223 million and \$407 million at estimated fair value with unrealized gains of \$4 million and \$2 million at December 31, 2010 and 2009, respectively.
- (2) Upon acquisition, the Company classifies perpetual securities that have attributes of both debt and equity as fixed maturity securities if the security has an interest rate step-up feature which, when combined with other qualitative factors, indicates that the security has more debt-like characteristics. The Company classifies perpetual securities with an interest rate step-up feature which, when combined with other qualitative factors, indicates that the security has more equity-like characteristics, as equity securities within non-redeemable preferred stock. Many of such securities have been issued by non-U.S. financial institutions that are accorded Tier 1 and Upper Tier 2 capital treatment by their respective regulatory bodies and are commonly referred to as "perpetual hybrid securities." The following table presents the perpetual hybrid securities held by the Company at:

Consolidated Balance Sheets	Classification Sector Table	Primary Issuers	December 31,	
			2010	2009
			Estimated Fair Value	Estimated Fair Value
(In millions)				
Equity securities	Non-redeemable preferred stock	Non-U.S. financial institutions	\$1,046	\$ 988
Equity securities	Non-redeemable preferred stock	U.S. financial institutions	\$ 236	\$ 349
Fixed maturity securities	Foreign corporate securities	Non-U.S. financial institutions	\$2,038	\$2,626
Fixed maturity securities	U.S. corporate securities	U.S. financial institutions	\$ 83	\$ 91

- (3) The Company's holdings in redeemable preferred stock with stated maturity dates, commonly referred to as "capital securities", were primarily issued by U.S. financial institutions and have cumulative interest deferral features. The Company held \$2.7 billion and \$2.5 billion at estimated fair value of such securities at December 31, 2010 and 2009, respectively, which are included in the U.S. and foreign corporate securities sectors within fixed maturity securities.
- (4) Equity securities primarily consist of investments in common and preferred stocks, including certain perpetual hybrid securities and mutual fund interests. Privately-held equity securities were \$1.3 billion and \$1.0 billion at estimated fair value at December 31, 2010 and 2009, respectively.

The Company held foreign currency derivatives with notional amounts of \$12.2 billion and \$9.1 billion to hedge the exchange rate risk associated with foreign denominated fixed maturity securities at December 31, 2010 and 2009, respectively.

The below investment grade and non-income producing amounts presented below are based on rating agency designations and equivalent designations of the National Association of Insurance Commissioners ("NAIC"), with the exception of certain structured securities described below held by the Company's insurance subsidiaries that file NAIC statutory financial statements. Non-agency RMBS, including RMBS backed by sub-prime mortgage loans reported within ABS, CMBS and all other ABS held by the Company's insurance subsidiaries that file NAIC statutory financial statements are presented based on final ratings from the revised NAIC rating methodologies which became effective December 31, 2009 for non-agency RMBS, including RMBS backed by sub-prime mortgage loans reported within ABS, and

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

December 31, 2010 for CMBS and the remaining ABS (which may not correspond to rating agency designations). All NAIC designation (e.g., NAIC 1 – 6) amounts and percentages presented herein are based on the revised NAIC methodologies. All rating agency designation (e.g., Aaa/AAA) amounts and percentages presented herein are based on rating agency designations without adjustment for the revised NAIC methodologies described above. Rating agency designations are based on availability of applicable ratings from rating agencies on the NAIC acceptable rating organization list, including Moody's Investors Service ("Moody's"), S&P and Fitch Ratings ("Fitch").

The following table presents selected information about certain fixed maturity securities held by the Company at:

	December 31,	
	2010	2009
	(In millions)	
Below investment grade or non-rated fixed maturity securities:		
Estimated fair value	\$24,886	\$20,201
Net unrealized gain (loss)	\$ (696)	\$ (2,609)
Non-income producing fixed maturity securities:		
Estimated fair value	\$ 130	\$ 312
Net unrealized gain (loss)	\$ (23)	\$ (31)

Concentrations of Credit Risk (Fixed Maturity Securities) – Summary. The following section contains a summary of the concentrations of credit risk related to fixed maturity securities holdings.

The Company was not exposed to any concentrations of credit risk of any single issuer greater than 10% of the Company's equity, other than the government securities summarized in the table below. The estimated fair value of the Company's holdings in sovereign fixed maturity securities of Portugal, Ireland, Italy, Greece and Spain, commonly referred to as "Europe's perimeter region," was \$1,562 million and \$6 million prior to, and was \$1,392 million and \$6 million, after considering net purchased credit default swap protection at December 31, 2010 and 2009, respectively. Collectively, the net exposure in these Europe perimeter region sovereign fixed maturity securities was 2.8% of the Company's equity and 0.3% of total cash and invested assets at December 31, 2010.

	December 31,	
	2010	2009
	Estimated Fair Value	
	(In millions)	
Government and agency fixed maturity securities:		
United States(1)	\$33,304	\$25,447
Japan	\$15,591	\$ —
Mexico	\$ 5,050	\$ 4,813

(1) Includes certain corporate fixed maturity securities guaranteed by the FDIC Program, as described above.

Concentrations of Credit Risk (Fixed Maturity Securities) – U.S. and Foreign Corporate Securities. The Company maintains a diversified portfolio of corporate fixed maturity securities across industries and issuers. This portfolio does not have an exposure to any single issuer in excess of 1% of total investments. The tables below present for all corporate fixed maturity securities holdings, corporate securities by sector, U.S. corporate securities by major industry types, the largest exposure to a single issuer and the combined holdings in the ten issuers to which it had the largest exposure at:

	December 31,			
	2010		2009	
	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total
	(In millions)			
Corporate fixed maturity securities — by sector:				
Foreign corporate fixed maturity securities(1)	\$ 68,178	42.4%	\$ 38,030	34.5%
U.S. corporate fixed maturity securities — by industry:				
Industrial	22,314	13.9	17,246	15.6
Consumer	21,737	13.5	16,924	15.4
Finance	20,917	13.0	13,756	12.5
Utility	17,027	10.6	14,785	13.4
Communications	7,375	4.6	6,580	6.0
Other	3,198	2.0	2,896	2.6
Total	\$160,746	100.0%	\$110,217	100.0%

(1) Includes U.S. dollar-denominated debt obligations of foreign obligors and other foreign fixed maturity securities.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

December 31,			
2010		2009	
Estimated Fair Value	% of Total Investments	Estimated Fair Value	% of Total Investments

(In millions)

Concentrations within corporate fixed maturity securities:

Largest exposure to a single issuer	\$ 2,291	0.5%	\$1,038	0.3%
Holdings in ten issuers with the largest exposures	\$14,247	3.1%	\$7,506	2.3%

Concentrations of Credit Risk (Fixed Maturity Securities) – RMBS. The table below presents the Company's RMBS holdings and portion rated Aaa/AAA and portion rated NAIC 1 at:

December 31,			
2010		2009	
Estimated Fair Value	% of Total	Estimated Fair Value	% of Total

(In millions)

By security type:

Pass-through securities	\$22,430	50.1%	\$19,540	44.4%
Collateralized mortgage obligations	22,303	49.9	24,480	55.6
Total RMBS	<u>\$44,733</u>	<u>100.0%</u>	<u>\$44,020</u>	<u>100.0%</u>

By risk profile:

Agency	\$34,254	76.6%	\$33,334	75.7%
Prime	6,258	14.0	6,775	15.4
Alternative residential mortgage loans	4,221	9.4	3,911	8.9
Total RMBS	<u>\$44,733</u>	<u>100.0%</u>	<u>\$44,020</u>	<u>100.0%</u>

Portion rated Aaa/AAA	<u>\$36,085</u>	<u>80.7%</u>	<u>\$35,626</u>	<u>80.9%</u>
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Portion rated NAIC 1	<u>\$38,984</u>	<u>87.1%</u>	<u>\$38,464</u>	<u>87.4%</u>
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Pass-through mortgage-backed securities are a type of asset-backed security that is secured by a mortgage or collection of mortgages. The monthly mortgage payments from homeowners pass from the originating bank through an intermediary, such as a government agency or investment bank, which collects the payments, and for a fee, remits or passes these payments through to the holders of the pass-through securities. Collateralized mortgage obligations are a type of mortgage-backed security structured by dividing the cash flows of mortgages into separate pools or tranches of risk that create multiple classes of bonds with varying maturities and priority of payments.

Prime residential mortgage lending includes the origination of residential mortgage loans to the most creditworthy borrowers with high quality credit profiles. Alternative residential mortgage loans ("Alt-A") are a classification of mortgage loans where the risk profile of the borrower falls between prime and sub-prime. Sub-prime mortgage lending is the origination of residential mortgage loans to borrowers with weak credit profiles. Included within Alt-A RMBS are resecuritization of real estate mortgage investment conduit ("Re-REMIC") securities. RE-REMIC Alt-A RMBS involve the pooling of previous issues of Alt-A RMBS and restructuring the combined pools to create new senior and subordinated securities. The credit enhancement on the senior tranches is improved through the resecuritization. The Company's holdings are in senior tranches with significant credit enhancement.

The following tables present the Company's investment in Alt-A RMBS by vintage year (vintage year refers to the year of origination and not to the year of purchase) and certain other selected data:

December 31,			
2010		2009	
Estimated Fair Value	% of Total	Estimated Fair Value	% of Total

(In millions)

Vintage Year:

2004 & Prior	\$ 93	2.2%	\$ 109	2.8%
2005	1,483	35.1	1,395	35.7
2006	1,013	24.0	811	20.7
2007	922	21.8	814	20.8
2008	7	0.2	—	—
2009(1)	671	15.9	782	20.0
2010(1)	32	0.8	—	—
Total	<u>\$4,221</u>	<u>100.0%</u>	<u>\$3,911</u>	<u>100.0%</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

(1) All of the Company's Alt-A RMBS holdings in the 2009 and 2010 vintage years are Re-REMIC Alt-A RMBS that were purchased in 2009 and 2010 and are comprised of original issue vintage year 2005 through 2007 Alt-A RMBS. All of the Company's Re-REMIC Alt-A RMBS holdings are NAIC 1 rated.

	December 31,	
	2010	2009
	Amount	% of Total
	(In millions)	
Net unrealized gain (loss)	\$(670)	\$(1,248)
Rated Aa/AA or better	15.9%	26.3%
Rated NAIC 1	39.5%	31.3%
Distribution of holdings — at estimated fair value — by collateral type:		
Fixed rate mortgage loans collateral	90.7%	89.3%
Hybrid adjustable rate mortgage loans collateral	9.3	10.7
Total Alt-A RMBS	100.0%	100.0%

Concentrations of Credit Risk (Fixed Maturity Securities) — CMBS. The Company's holdings in CMBS were \$20.7 billion and \$15.6 billion at estimated fair value at December 31, 2010 and 2009, respectively. The Company had no exposure to CMBS index securities at December 31, 2010 or 2009. The Company held commercial real estate collateralized debt obligations securities of \$138 million and \$111 million at estimated fair value at December 31, 2010 and 2009, respectively.

The following tables present the Company's holdings of CMBS by rating agency designation and by vintage year at:

	December 31, 2010											
	Aaa		Aa		A		Baa		Below Investment Grade		Total	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	(In millions)											
2003 & Prior	\$ 7,411	\$ 7,640	\$ 282	\$ 282	\$228	\$227	\$ 74	\$ 71	\$ 28	\$ 24	\$ 8,023	\$ 8,244
2004	3,489	3,620	277	273	216	209	181	175	91	68	4,254	4,345
2005	3,113	3,292	322	324	286	280	263	255	73	66	4,057	4,217
2006	1,463	1,545	159	160	168	168	385	398	166	156	2,341	2,427
2007	840	791	344	298	96	95	119	108	122	133	1,521	1,425
2008	2	2	—	—	—	—	—	—	—	—	2	2
2009	3	3	—	—	—	—	—	—	—	—	3	3
2010	8	8	—	—	4	4	—	—	—	—	12	12
Total	<u>\$16,329</u>	<u>\$16,901</u>	<u>\$1,384</u>	<u>\$1,337</u>	<u>\$998</u>	<u>\$983</u>	<u>\$1,022</u>	<u>\$1,007</u>	<u>\$480</u>	<u>\$447</u>	<u>\$20,213</u>	<u>\$20,675</u>
Ratings Distribution	81.7%		6.4%		4.8%		4.9%		2.2%		100.0%	

The December 31, 2010 table reflects rating agency designations assigned by nationally recognized rating agencies including Moody's, S&P, Fitch and Realpoint, LLC.

	December 31, 2009											
	Aaa		Aa		A		Baa		Below Investment Grade		Total	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	(In millions)											
2003 & Prior	\$ 6,836	\$ 6,918	\$394	\$365	\$ 162	\$140	\$ 52	\$ 41	\$ 36	\$ 18	\$ 7,480	\$ 7,482
2004	2,240	2,255	200	166	114	71	133	87	88	58	2,775	2,637
2005	2,956	2,853	144	108	85	65	39	24	57	51	3,281	3,101
2006	1,087	1,009	162	139	380	323	187	129	123	48	1,939	1,648
2007	432	314	13	12	361	257	234	153	35	13	1,075	749
2008	5	5	—	—	—	—	—	—	—	—	5	5
2009	—	—	—	—	—	—	—	—	—	—	—	—
Total	<u>\$13,556</u>	<u>\$13,354</u>	<u>\$913</u>	<u>\$790</u>	<u>\$1,102</u>	<u>\$856</u>	<u>\$645</u>	<u>\$434</u>	<u>\$339</u>	<u>\$188</u>	<u>\$16,555</u>	<u>\$15,622</u>
Ratings Distribution	85.4%		5.1%		5.5%		2.8%		1.2%		100.0%	

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The December 31, 2009 table reflects rating agency designations assigned by nationally recognized rating agencies including Moody's, S&P and Fitch.

The NAIC rating distribution of the Company's holdings of CMBS was as follows at:

	December 31,	
	2010	2009
NAIC 1	93.7%	96.0%
NAIC 2	3.2%	2.8%
NAIC 3	1.8%	1.0%
NAIC 4	1.0%	0.1%
NAIC 5	0.3%	0.1%
NAIC 6	—%	—%

Concentrations of Credit Risk (Fixed Maturity Securities) — ABS. The Company's holdings in ABS were \$14.3 billion and \$13.2 billion at estimated fair value at December 31, 2010 and 2009, respectively. The Company's ABS are diversified both by collateral type and by issuer.

The following table presents the collateral type and certain other information about ABS held by the Company at:

	December 31,			
	2010		2009	
	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total
	(In millions)			
By collateral type:				
Credit card loans	\$ 6,027	42.2%	\$ 7,057	53.6%
Student loans	2,416	16.9	1,855	14.1
RMBS backed by sub-prime mortgage loans	1,119	7.8	1,044	7.9
Automobile loans	605	4.2	963	7.3
Other loans	4,123	28.9	2,243	17.1
Total	<u>\$14,290</u>	<u>100.0%</u>	<u>\$13,162</u>	<u>100.0%</u>
Portion rated Aaa/AAA	<u>\$10,411</u>	<u>72.9%</u>	<u>\$ 9,354</u>	<u>71.1%</u>
Portion rated NAIC 1	<u>\$13,136</u>	<u>91.9%</u>	<u>\$11,573</u>	<u>87.9%</u>

The Company had ABS supported by sub-prime mortgage loans with estimated fair values of \$1,119 million and \$1,044 million and unrealized losses of \$317 million and \$593 million at December 31, 2010 and 2009, respectively. Approximately 54% of this portfolio was rated Aa or better, of which 88% was in vintage year 2005 and prior at December 31, 2010. Approximately 61% of this portfolio was rated Aa or better, of which 91% was in vintage year 2005 and prior at December 31, 2009. These older vintages from 2005 and prior benefit from better underwriting, improved enhancement levels and higher residential property price appreciation. Approximately 66% and 73% of this portfolio was rated NAIC 2 or better at December 31, 2010 and 2009, respectively.

Concentrations of Credit Risk (Equity Securities). The Company was not exposed to any concentrations of credit risk in its equity securities holdings of any single issuer greater than 10% of the Company's equity or 1% of total investments at December 31, 2010 and 2009.

Maturities of Fixed Maturity Securities. The amortized cost and estimated fair value of fixed maturity securities, by contractual maturity date (excluding scheduled sinking funds), were as follows at:

	December 31,			
	2010		2009	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	(In millions)			
Due in one year or less	\$ 8,593	\$ 8,715	\$ 6,845	\$ 6,924
Due after one year through five years	65,378	67,040	38,408	39,399
Due after five years through ten years	77,054	80,163	40,448	41,568
Due after ten years	89,577	91,668	67,838	66,947
Subtotal	<u>240,602</u>	<u>247,586</u>	<u>153,539</u>	<u>154,838</u>
RMBS, CMBS and ABS	<u>79,406</u>	<u>79,698</u>	<u>76,170</u>	<u>72,804</u>
Total fixed maturity securities	<u>\$320,008</u>	<u>\$327,284</u>	<u>\$229,709</u>	<u>\$227,642</u>

Actual maturities may differ from contractual maturities due to the exercise of call or prepayment options. Fixed maturity securities not due at a single maturity date have been included in the above table in the year of final contractual maturity. RMBS, CMBS and ABS are shown separately in the table, as they are not due at a single maturity.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

As discussed further in Note 2, an indemnification asset has been established in connection with certain investments acquired from American Life.

Evaluating Available-for-Sale Securities for Other-Than-Temporary Impairment

As described more fully in Note 1, the Company performs a regular evaluation, on a security-by-security basis, of its available-for-sale securities holdings, including fixed maturity securities, equity securities and perpetual hybrid securities, in accordance with its impairment policy in order to evaluate whether such investments are other-than-temporarily impaired. As described more fully in Note 1, effective April 1, 2009, the Company adopted OTTI guidance that amends the methodology for determining for fixed maturity securities whether an OTTI exists, and for certain fixed maturity securities, changes how the amount of the OTTI loss that is charged to earnings is determined. There was no change in the OTTI methodology for equity securities.

Net Unrealized Investment Gains (Losses)

The components of net unrealized investment gains (losses), included in accumulated other comprehensive income (loss), were as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Fixed maturity securities	\$ 7,817	\$(1,208)	\$(21,246)
Fixed maturity securities with noncredit OTTI losses in accumulated other comprehensive income (loss)	(601)	(859)	—
Total fixed maturity securities	7,216	(2,067)	(21,246)
Equity securities	(3)	(103)	(934)
Derivatives	(59)	(144)	(2)
Other	42	71	53
Subtotal	<u>7,196</u>	<u>(2,243)</u>	<u>(22,129)</u>
Amounts allocated from:			
Insurance liability loss recognition	(672)	(118)	42
DAC and VOBA related to noncredit OTTI losses recognized in accumulated other comprehensive income (loss)	38	71	—
DAC and VOBA	(1,205)	145	3,025
Policyholder dividend obligation	(876)	—	—
Subtotal	<u>(2,715)</u>	<u>98</u>	<u>3,067</u>
Deferred income tax benefit (expense) related to noncredit OTTI losses recognized in accumulated other comprehensive income (loss)	197	275	—
Deferred income tax benefit (expense)	<u>(1,692)</u>	<u>539</u>	<u>6,508</u>
Net unrealized investment gains (losses)	2,986	(1,331)	(12,554)
Net unrealized investment gains (losses) attributable to noncontrolling interests	<u>4</u>	<u>1</u>	<u>(10)</u>
Net unrealized investment gains (losses) attributable to MetLife, Inc.	<u>\$ 2,990</u>	<u>\$(1,330)</u>	<u>\$(12,564)</u>

Fixed maturity securities with noncredit OTTI losses in accumulated other comprehensive income (loss), as presented above of (\$601) million at December 31, 2010, includes (\$859) million recognized prior to January 1, 2010, (\$212) million ((\$202) million, net of DAC) of noncredit OTTI losses recognized in the year ended December 31, 2010, \$16 million transferred to retained earnings in connection with the adoption of guidance related to the consolidation of VIEs (see Note 1) for the year ended December 31, 2010, \$137 million related to securities sold during the year ended December 31, 2010 for which a noncredit OTTI loss was previously recognized in accumulated other comprehensive income (loss) and \$317 million of subsequent increases in estimated fair value during the year ended December 31, 2010 on such securities for which a noncredit OTTI loss was previously recognized in accumulated other comprehensive income (loss).

Fixed maturity securities with noncredit OTTI losses in accumulated other comprehensive income (loss), as presented above of (\$859) million at December 31, 2009, includes (\$126) million related to the transition adjustment recorded in 2009 upon the adoption of guidance on the recognition and presentation of OTTI, (\$939) million ((\$857) million, net of DAC) of noncredit OTTI losses recognized in the year ended December 31, 2009 (as more fully described in Note 1), \$20 million related to securities sold during the year ended December 31, 2009 for which a noncredit OTTI loss was previously recognized in accumulated comprehensive income (loss) and \$186 million of subsequent increases in estimated fair value during the year ended December 31, 2009 on such securities for which a noncredit OTTI loss was previously recognized in accumulated other comprehensive income (loss).

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The changes in net unrealized investment gains (losses) were as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Balance, beginning of period	\$(1,330)	\$(12,564)	\$ 971
Cumulative effect of change in accounting principles, net of income tax	52	(76)	(10)
Fixed maturity securities on which noncredit OTTI losses have been recognized	242	(733)	—
Unrealized investment gains (losses) during the year	9,117	20,745	(25,536)
Unrealized investment losses of subsidiaries at the date of disposal	—	—	149
Unrealized investment gains (losses) relating to:			
Insurance liability gain (loss) recognition	(554)	(160)	650
DAC and VOBA related to noncredit OTTI losses recognized in accumulated other comprehensive income (loss)	(33)	61	—
DAC and VOBA	(1,350)	(2,880)	3,370
DAC and VOBA of subsidiary at date of disposal	—	—	(18)
Policyholder dividend obligation	(876)	—	789
Deferred income tax benefit (expense) related to noncredit OTTI losses recognized in accumulated other comprehensive income (loss)	(73)	235	—
Deferred income tax benefit (expense)	(2,208)	(5,969)	6,991
Deferred income tax benefit (expense) of subsidiaries at date of disposal	—	—	(60)
Net unrealized investment gains (losses)	2,987	(1,341)	(12,704)
Net unrealized investment gains (losses) attributable to noncontrolling interests	3	11	(10)
Net unrealized investment gains (losses) attributable to noncontrolling interests of subsidiary at date of disposal	—	—	150
Balance, end of period	<u>\$ 2,990</u>	<u>\$ (1,330)</u>	<u>\$ (12,564)</u>
Change in net unrealized investment gains (losses)	\$ 4,317	\$ 11,223	\$(13,665)
Change in net unrealized investment gains (losses) attributable to noncontrolling interests	3	11	(10)
Change in net unrealized investment gains (losses) attributable to noncontrolling interests of subsidiary at date of disposal	—	—	150
Change in net unrealized investment gains (losses) attributable to MetLife, Inc.	<u>\$ 4,320</u>	<u>\$ 11,234</u>	<u>\$(13,525)</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Continuous Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale by Sector

The following tables present the estimated fair value and gross unrealized loss of the Company's fixed maturity and equity securities in an unrealized loss position, aggregated by sector and by length of time that the securities have been in a continuous unrealized loss position. The unrealized loss amounts presented below include the noncredit component of OTTI loss. Fixed maturity securities on which a noncredit OTTI loss has been recognized in accumulated other comprehensive income (loss) are categorized by length of time as being "less than 12 months" or "equal to or greater than 12 months" in a continuous unrealized loss position based on the point in time that the estimated fair value initially declined to below the amortized cost basis and not the period of time since the unrealized loss was deemed a noncredit OTTI loss.

	December 31, 2010					
	Less than 12 Months		Equal to or Greater than 12 Months		Total	
	Estimated Fair Value	Gross Unrealized Loss	Estimated Fair Value	Gross Unrealized Loss	Estimated Fair Value	Gross Unrealized Loss
	(In millions, except number of securities)					
Fixed Maturity Securities:						
U.S. corporate securities	\$ 23,309	\$ 464	\$ 8,386	\$ 1,167	\$ 31,695	\$ 1,631
Foreign corporate securities	22,530	417	4,007	522	26,537	939
RMBS	7,588	212	6,700	1,175	14,288	1,387
Foreign government securities	26,828	593	189	17	27,017	610
U.S. Treasury, agency and government guaranteed securities	13,401	530	118	29	13,519	559
CMBS	3,787	29	1,363	249	5,150	278
ABS	2,713	42	3,029	667	5,742	709
State and political subdivision securities	5,061	246	988	272	6,049	518
Other fixed maturity securities	1	—	—	—	1	—
Total fixed maturity securities	<u>\$105,218</u>	<u>\$2,533</u>	<u>\$24,780</u>	<u>\$4,098</u>	<u>\$129,998</u>	<u>\$6,631</u>
Equity Securities:						
Common stock	\$ 89	\$ 12	\$ 1	\$ —	\$ 90	\$ 12
Non-redeemable preferred stock	191	9	824	220	1,015	229
Total equity securities	<u>\$ 280</u>	<u>\$ 21</u>	<u>\$ 825</u>	<u>\$ 220</u>	<u>\$ 1,105</u>	<u>\$ 241</u>
Total number of securities in an unrealized loss position	<u>5,793</u>		<u>1,738</u>			

	December 31, 2009					
	Less than 12 Months		Equal to or Greater than 12 Months		Total	
	Estimated Fair Value	Gross Unrealized Loss	Estimated Fair Value	Gross Unrealized Loss	Estimated Fair Value	Gross Unrealized Loss
	(In millions, except number of securities)					
Fixed Maturity Securities:						
U.S. corporate securities	\$ 8,641	\$ 395	\$ 18,004	\$ 2,314	\$ 26,645	\$ 2,709
Foreign corporate securities	3,786	139	7,282	1,096	11,068	1,235
RMBS	5,623	119	10,268	2,438	15,891	2,557
Foreign government securities	2,318	55	507	84	2,825	139
U.S. Treasury, agency and government guaranteed securities	15,051	990	51	20	15,102	1,010
CMBS	2,052	29	5,435	1,095	7,487	1,124
ABS	1,259	143	5,875	1,156	7,134	1,299
State and political subdivision securities	2,086	94	1,843	317	3,929	411
Other fixed maturity securities	6	2	—	—	6	2
Total fixed maturity securities	<u>\$40,822</u>	<u>\$1,966</u>	<u>\$49,265</u>	<u>\$8,520</u>	<u>\$90,087</u>	<u>\$10,486</u>
Equity Securities:						
Common stock	\$ 56	\$ 7	\$ 14	\$ 1	\$ 70	\$ 8
Non-redeemable preferred stock	66	41	930	226	996	267
Total equity securities	<u>\$ 122</u>	<u>\$ 48</u>	<u>\$ 944</u>	<u>\$ 227</u>	<u>\$ 1,066</u>	<u>\$ 275</u>
Total number of securities in an unrealized loss position	<u>2,210</u>		<u>3,333</u>			

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Aging of Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale

The following tables present the cost or amortized cost, gross unrealized loss, including the portion of OTTI loss on fixed maturity securities recognized in accumulated other comprehensive income (loss), gross unrealized loss as a percentage of cost or amortized cost and number of securities for fixed maturity and equity securities where the estimated fair value had declined and remained below cost or amortized cost by less than 20%, or 20% or more at:

	December 31, 2010					
	Cost or Amortized Cost		Gross Unrealized Loss		Number of Securities	
	Less than 20%	20% or more	Less than 20%	20% or more	Less than 20%	20% or more
	(In millions, except number of securities)					
Fixed Maturity Securities:						
Less than six months	\$105,968	\$1,408	\$2,379	\$ 369	5,472	125
Six months or greater but less than nine months	1,125	376	29	102	104	29
Nine months or greater but less than twelve months	375	89	28	27	51	9
Twelve months or greater	21,721	5,567	1,876	1,821	1,267	316
Total	<u>\$129,189</u>	<u>\$7,440</u>	<u>\$4,312</u>	<u>\$2,319</u>		
Percentage of amortized cost			3%	31%		
Equity Securities:						
Less than six months	\$ 247	\$ 94	\$ 10	\$ 22	131	33
Six months or greater but less than nine months	29	65	5	16	7	2
Nine months or greater but less than twelve months	6	47	—	16	4	2
Twelve months or greater	518	340	56	116	40	15
Total	<u>\$ 800</u>	<u>\$ 546</u>	<u>\$ 71</u>	<u>\$ 170</u>		
Percentage of cost			9%	31%		

	December 31, 2009					
	Cost or Amortized Cost		Gross Unrealized Loss		Number of Securities	
	Less than 20%	20% or more	Less than 20%	20% or more	Less than 20%	20% or more
	(In millions, except number of securities)					
Fixed Maturity Securities:						
Less than six months	\$35,163	\$ 2,658	\$ 933	\$ 713	1,725	186
Six months or greater but less than nine months	4,908	674	508	194	124	49
Nine months or greater but less than twelve months	1,723	1,659	167	517	106	79
Twelve months or greater	41,721	12,067	3,207	4,247	2,369	724
Total	<u>\$83,515</u>	<u>\$17,058</u>	<u>\$4,815</u>	<u>\$5,671</u>		
Percentage of amortized cost			6%	33%		
Equity Securities:						
Less than six months	\$ 66	\$ 63	\$ 7	\$ 14	199	8
Six months or greater but less than nine months	6	1	1	1	15	2
Nine months or greater but less than twelve months	13	94	2	39	8	6
Twelve months or greater	610	488	73	138	50	24
Total	<u>\$ 695</u>	<u>\$ 646</u>	<u>\$ 83</u>	<u>\$ 192</u>		
Percentage of cost			12%	30%		

Equity securities with a gross unrealized loss of 20% or more for twelve months or greater decreased from \$138 million at December 31, 2009 to \$116 million at December 31, 2010. As shown in the section "— Evaluating Temporarily Impaired Available-for-Sale Securities" below, the \$116 million of equity securities with a gross unrealized loss of 20% or more for twelve months or greater at December 31, 2010 were non-redeemable preferred stock, of which \$115 million, or 99%, were financial services industry investment grade non-redeemable preferred stock, of which 77% were rated A or better.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Concentration of Gross Unrealized Loss and OTTI Loss for Fixed Maturity and Equity Securities Available-for-Sale

The Company's gross unrealized losses related to its fixed maturity and equity securities, including the portion of OTTI loss on fixed maturity securities recognized in accumulated other comprehensive income (loss) of \$6.9 billion and \$10.8 billion at December 31, 2010 and 2009, respectively, were concentrated, calculated as a percentage of gross unrealized loss and OTTI loss, by sector and industry as follows:

	December 31,	
	2010	2009
Sector:		
U.S. corporate securities	24%	25%
RMBS	20	24
Foreign corporate securities	14	11
ABS	10	12
Foreign government securities	9	1
U.S. Treasury, agency and government guaranteed securities	8	9
State and political subdivision securities	8	4
CMBS	4	10
Other	3	4
Total	100%	100%
Industry:		
Mortgage-backed	24%	34%
Finance	21	22
Asset-backed	10	12
Foreign government securities	9	1
U.S. Treasury, agency and government guaranteed securities	8	9
State and political subdivision securities	8	4
Utility	5	4
Consumer	4	4
Communications	2	2
Industrial	2	1
Other	7	7
Total	100%	100%

Evaluating Temporarily Impaired Available-for-Sale Securities

The following table presents the Company's fixed maturity and equity securities, each with a gross unrealized loss of greater than \$10 million, the number of securities, total gross unrealized loss and percentage of total gross unrealized loss at:

	December 31,			
	2010		2009	
	Fixed Maturity Securities	Equity Securities	Fixed Maturity Securities	Equity Securities
	(In millions, except number of securities)			
Number of securities	107	6	223	9
Total gross unrealized loss	\$2,014	\$103	\$4,465	\$132
Percentage of total gross unrealized loss	30%	43%	43%	48%

Fixed maturity and equity securities, each with a gross unrealized loss greater than \$10 million, decreased \$2.5 billion during the year ended December 31, 2010. The cause of the decline in, or improvement in, gross unrealized losses for the year ended December 31, 2010, was primarily attributable to a decrease in interest rates and narrowing of credit spreads. These securities were included in the Company's OTTI review process. Based upon the Company's current evaluation of these securities and other available-for-sale securities in an unrealized loss position in accordance with its impairment policy, and the Company's current intentions and assessments (as applicable to the type of security) about holding, selling and any requirements to sell these securities, the Company has concluded that these securities are not other-than-temporarily impaired.

In the Company's impairment review process, the duration and severity of an unrealized loss position for equity securities is given greater weight and consideration than for fixed maturity securities. An extended and severe unrealized loss position on a fixed maturity security may not have any impact on the ability of the issuer to service all scheduled interest and principal payments and the Company's evaluation of recoverability of all contractual cash flows or the ability to recover an amount at least equal to its amortized cost based on the present value of the expected future cash flows to be collected. In contrast, for an equity security, greater weight and consideration is given by the Company to a decline in market value and the likelihood such market value decline will recover.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following table presents certain information about the Company's equity securities available-for-sale with a gross unrealized loss of 20% or more at December 31, 2010:

	Non-Redeemable Preferred Stock							
	All Equity Securities Gross Unrealized Loss	All Types of Non-Redeemable Preferred Stock		Investment Grade				
		Gross Unrealized Loss	% of All Equity Securities	All Industries		Financial Services Industry		
				Gross Unrealized Loss	% of All Non-Redeemable Preferred Stock	Gross Unrealized Loss	% of All Industries	% A Rated or Better
(In millions)								
Less than six months	\$ 22	\$ 18	82%	\$ 9	50%	\$ 9	100%	100%
Six months or greater but less than twelve months	32	32	100%	32	100%	32	100%	50%
Twelve months or greater	<u>116</u>	<u>116</u>	100%	<u>115</u>	99%	<u>115</u>	100%	77%
All equity securities with a gross unrealized loss of 20% or more	<u>\$170</u>	<u>\$166</u>	98%	<u>\$156</u>	94%	<u>\$156</u>	100%	73%

In connection with the equity securities impairment review process, the Company evaluated its holdings in non-redeemable preferred stock, particularly those companies in the financial services industry. The Company considered several factors including whether there has been any deterioration in credit of the issuer and the likelihood of recovery in value of non-redeemable preferred stock with a severe or an extended unrealized loss. The Company also considered whether any issuers of non-redeemable preferred stock with an unrealized loss held by the Company, regardless of credit rating, have deferred any dividend payments. No such dividend payments had been deferred.

With respect to common stock holdings, the Company considered the duration and severity of the unrealized losses for securities in an unrealized loss position of 20% or more; and the duration of unrealized losses for securities in an unrealized loss position of less than 20% in an extended unrealized loss position (i.e., 12 months or greater).

Future OTTI's will depend primarily on economic fundamentals, issuer performance (including changes in the present value of future cash flows expected to be collected), changes in credit rating, changes in collateral valuation, changes in interest rates and changes in credit spreads. If economic fundamentals and any of the above factors deteriorate, additional OTTI's may be incurred in upcoming quarters.

Net Investment Gains (Losses)

See " — Evaluating Available-for-Sale Securities for Other-Than-Temporary Impairment" for a discussion of changes in guidance adopted April 1, 2009 that impacted how fixed maturity security OTTI losses that are charged to earnings are measured.

The components of net investment gains (losses) were as follows:

	Years Ended December 31,		
	2010	2009	2008
(In millions)			
Total gains (losses) on fixed maturity securities:			
Total OTTI losses recognized	\$(682)	\$(2,439)	\$(1,296)
Less: Noncredit portion of OTTI losses transferred to and recognized in other comprehensive income (loss)	212	939	—
Net OTTI losses on fixed maturity securities recognized in earnings	(470)	(1,500)	(1,296)
Fixed maturity securities — net gains (losses) on sales and disposals	215	(163)	(657)
Total gains (losses) on fixed maturity securities	(255)	(1,663)	(1,953)
Other net investment gains (losses):			
Equity securities	104	(399)	(253)
Mortgage loans	22	(442)	(136)
Real estate and real estate joint ventures	(54)	(164)	(18)
Other limited partnership interests	(18)	(356)	(140)
Other investment portfolio gains (losses)	(6)	(26)	134
Subtotal — investment portfolio gains (losses)	(207)	(3,050)	(2,366)
FVO consolidated securitization entities:			
Commercial mortgage loans	758	—	—
Securities	(78)	—	—
Long-term debt — related to commercial mortgage loans	(722)	—	—
Long-term debt — related to securities	48	—	—
Other gains (losses)(1)	(191)	144	268
Subtotal FVO consolidated securitization entities and other gains (losses)	(185)	144	268
Total net investment gains (losses)	<u>\$(392)</u>	<u>\$(2,906)</u>	<u>\$(2,098)</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

(1) Other gains (losses) for the year ended December 31, 2010 includes a loss of \$209 million related to recording the Company's investment in MSI MetLife at its estimated recoverable amount. See Note 2.

See "– Variable Interest Entities" for discussion of CSEs included in the table above.

Gains (losses) from foreign currency transactions included within net investment gains (losses) were \$246 million, \$226 million and \$363 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Proceeds from sales or disposals of fixed maturity and equity securities and the components of fixed maturity and equity securities net investment gains (losses) were as shown below. Investment gains and losses on sales of securities are determined on a specific identification basis.

	Fixed Maturity Securities			Equity Securities			Total		
	Years Ended December 31,			Years Ended December 31,			Years Ended December 31,		
	2010	2009	2008	2010	2009	2008	2010	2009	2008
	(In millions)								
Proceeds	<u>\$54,559</u>	<u>\$38,972</u>	<u>\$62,495</u>	<u>\$623</u>	<u>\$ 950</u>	<u>\$2,107</u>	<u>\$55,182</u>	<u>\$39,922</u>	<u>\$64,602</u>
Gross investment gains	<u>832</u>	<u>947</u>	<u>858</u>	<u>129</u>	<u>134</u>	<u>440</u>	<u>961</u>	<u>1,081</u>	<u>1,298</u>
Gross investment losses	<u>(617)</u>	<u>(1,110)</u>	<u>(1,515)</u>	<u>(11)</u>	<u>(133)</u>	<u>(263)</u>	<u>(628)</u>	<u>(1,243)</u>	<u>(1,778)</u>
Total OTTI losses recognized in earnings:									
Credit-related	<u>(423)</u>	<u>(1,137)</u>	<u>(1,138)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(423)</u>	<u>(1,137)</u>	<u>(1,138)</u>
Other(1)	<u>(47)</u>	<u>(363)</u>	<u>(158)</u>	<u>(14)</u>	<u>(400)</u>	<u>(430)</u>	<u>(61)</u>	<u>(763)</u>	<u>(588)</u>
Total OTTI losses recognized in earnings	<u>(470)</u>	<u>(1,500)</u>	<u>(1,296)</u>	<u>(14)</u>	<u>(400)</u>	<u>(430)</u>	<u>(484)</u>	<u>(1,900)</u>	<u>(1,726)</u>
Net investment gains (losses)	<u>\$ (255)</u>	<u>\$ (1,663)</u>	<u>\$ (1,953)</u>	<u>\$104</u>	<u>\$ (399)</u>	<u>\$ (253)</u>	<u>\$ (151)</u>	<u>\$ (2,062)</u>	<u>\$ (2,206)</u>

(1) Other OTTI losses recognized in earnings include impairments on equity securities, impairments on perpetual hybrid securities classified within fixed maturity securities where the primary reason for the impairment was the severity and/or the duration of an unrealized loss position and fixed maturity securities where there is an intent to sell or it is more likely than not that the Company will be required to sell the security before recovery of the decline in estimated fair value.

Fixed maturity security OTTI losses recognized in earnings related to the following sectors and industries within the U.S. and foreign corporate securities sector:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Sector:			
U.S. and foreign corporate securities — by industry:			
Finance	\$126	\$ 459	\$ 673
Consumer	36	211	107
Communications	16	235	134
Utility	3	89	5
Industrial	2	30	26
Other industries	<u>—</u>	<u>26</u>	<u>185</u>
Total U.S. and foreign corporate securities	183	1,050	1,130
ABS	103	168	99
RMBS	98	193	—
CMBS	86	88	65
Foreign government securities	<u>—</u>	<u>1</u>	<u>2</u>
Total	<u>\$470</u>	<u>\$1,500</u>	<u>\$1,296</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Equity security OTTI losses recognized in earnings related to the following sectors and industries:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Sector:			
Non-redeemable preferred stock	\$ 7	\$ 333	\$ 319
Common stock	7	67	111
Total	<u>\$ 14</u>	<u>\$ 400</u>	<u>\$ 430</u>
Industry:			
Financial services industry:			
Perpetual hybrid securities	\$ 3	\$ 310	\$ 90
Common and remaining non-redeemable preferred stock	—	30	251
Total financial services industry	3	340	341
Other industries	11	60	89
Total	<u>\$ 14</u>	<u>\$ 400</u>	<u>\$ 430</u>

Credit Loss Rollforward – Rollforward of the Cumulative Credit Loss Component of OTTI Loss Recognized in Earnings on Fixed Maturity Securities Still Held for Which a Portion of the OTTI Loss Was Recognized in Other Comprehensive Income (Loss)

The table below presents a rollforward of the cumulative credit loss component of OTTI loss recognized in earnings on fixed maturity securities still held by the Company at December 31, 2010 and 2009, respectively, for which a portion of the OTTI loss was recognized in other comprehensive income (loss):

	Years Ended December 31,	
	2010	2009
	(In millions)	
Balance, at January 1,	\$ 581	\$ —
Credit loss component of OTTI loss not reclassified to other comprehensive income (loss) in the cumulative effect transition adjustment	—	230
Additions:		
Initial impairments — credit loss OTTI recognized on securities not previously impaired	109	311
Additional impairments — credit loss OTTI recognized on securities previously impaired	125	91
Reductions:		
Due to sales (maturities, pay downs or prepayments) during the period of securities previously credit loss OTTI impaired	(260)	(49)
Due to securities de-recognized in connection with the adoption of new guidance related to the consolidation of VIEs.	(100)	—
Due to securities impaired to net present value of expected future cash flows	(2)	—
Due to increases in cash flows — accretion of previous credit loss OTTI	<u>(10)</u>	<u>(2)</u>
Balance, at December 31,	<u>\$ 443</u>	<u>\$581</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Net Investment Income

The components of net investment income were as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Investment income:			
Fixed maturity securities	\$12,489	\$11,617	\$13,577
Equity securities	128	178	258
Trading and other securities — Actively Traded Securities and FVO general account securities	73	116	(27)
Mortgage loans	2,826	2,743	2,855
Policy loans	657	648	601
Real estate and real estate joint ventures	439	(197)	572
Other limited partnership interests	879	174	(170)
Cash, cash equivalents and short-term investments	102	129	353
International joint ventures(1)	(81)	(115)	43
Other	235	205	350
Subtotal	17,747	15,498	18,412
Less: Investment expenses	930	945	1,957
Subtotal, net	16,817	14,553	16,455
Trading and other securities — FVO contractholder-directed unit-linked investments	372	284	(166)
FVO consolidated securitization entities:			
Commercial mortgage loans	411	—	—
Securities	15	—	—
Subtotal	798	284	(166)
Net investment income	\$17,615	\$14,837	\$16,289

(1) Amounts are presented net of changes in estimated fair value of derivatives related to economic hedges of the Company's investment in these equity method international joint venture investments that do not qualify for hedge accounting of \$36 million, (\$143) million and \$178 million for the years ended December 31, 2010, 2009 and 2008, respectively. See "— Variable Interest Entities" for discussion of CSEs included in the table above.

Securities Lending

The Company participates in securities lending programs whereby blocks of securities, which are included in fixed maturity securities and short-term investments, are loaned to third parties, primarily brokerage firms and commercial banks. The Company generally obtains collateral, generally cash, in an amount equal to 102% of the estimated fair value of the securities loaned, which is obtained at the inception of a loan and maintained at a level greater than or equal to 100% for the duration of the loan. Securities loaned under such transactions may be sold or repledged by the transferee. The Company is liable to return to its counterparties the cash collateral under its control. These transactions are treated as financing arrangements and the associated liability is recorded at the amount of the cash received.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Elements of the securities lending programs are presented below at:

	December 31,	
	2010	2009
	(In millions)	
Securities on loan:		
Amortized cost	\$23,715	\$21,012
Estimated fair value	\$24,230	\$20,949
Aging of cash collateral liability:		
Open(1)	\$ 2,752	\$ 3,290
Less than thirty days	12,301	13,605
Thirty days or greater but less than sixty days	4,399	3,534
Sixty days or greater but less than ninety days	2,291	92
Ninety days or greater	2,904	995
Total cash collateral liability	\$24,647	\$21,516
Security collateral on deposit from counterparties	\$ —	\$ 6
Reinvestment portfolio — estimated fair value	\$24,177	\$20,339

(1) Open — meaning that the related loaned security could be returned to the Company on the next business day requiring the Company to immediately return the cash collateral.

The estimated fair value of the securities on loan related to the cash collateral on open at December 31, 2010 was \$2.7 billion, of which \$2.3 billion were U.S. Treasury, agency and government guaranteed securities which, if put to the Company, can be immediately sold to satisfy the cash requirements. The remainder of the securities on loan were primarily U.S. Treasury, agency and government guaranteed securities, and very liquid RMBS. The reinvestment portfolio acquired with the cash collateral consisted principally of fixed maturity securities (including RMBS, U.S. corporate, U.S. Treasury, agency and government guaranteed and ABS).

Security collateral on deposit from counterparties in connection with the securities lending transactions may not be sold or repledged, unless the counterparty is in default, and is not reflected in the consolidated financial statements. Separately, the Company had \$49 million and \$46 million, at estimated fair value, of cash and security collateral on deposit from a counterparty to secure its interest in a pooled investment that is held by a third-party trustee, as custodian, at December 31, 2010 and 2009, respectively. This pooled investment is included within fixed maturity securities and had an estimated fair value of \$49 million and \$51 million at December 31, 2010 and 2009, respectively.

Invested Assets on Deposit, Held in Trust and Pledged as Collateral

The invested assets on deposit, invested assets held in trust and invested assets pledged as collateral are presented in the table below. The amounts presented in the table below are at estimated fair value for cash and cash equivalents, short-term investments, fixed maturity, equity, trading and other securities and at carrying value for mortgage loans.

	December 31,	
	2010	2009
	(In millions)	
Invested assets on deposit:		
Regulatory agencies(1)	\$ 2,110	\$ 1,383
Invested assets held in trust:		
Collateral financing arrangements(2)	5,340	5,653
Reinsurance arrangements(3)	3,090	2,719
Invested assets pledged as collateral:		
Funding agreements and advances — FHLB of NY(4)	21,975	20,612
Funding agreements — FHLB of Boston(4)	211	419
Funding agreements — Farmer Mac(5)	3,159	2,871
Federal Reserve Bank of New York(6)	1,822	1,537
Collateral financing arrangements(7)	112	80
Derivative transactions(8)	1,726	1,671
Short sale agreements(9)	465	496
Total invested assets on deposit, held in trust and pledged as collateral	\$40,010	\$37,441

(1) The Company has investment assets on deposit with regulatory agencies consisting primarily of cash and cash equivalents, short-term investments, fixed maturity securities and equity securities.

(2) The Company held in trust cash and securities, primarily fixed maturity and equity securities, to satisfy collateral requirements.

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

- (3) The Company held in trust certain investments, primarily fixed maturity securities, in connection with certain reinsurance transactions.
- (4) The Company has pledged fixed maturity securities and mortgage loans in support of its funding agreements with, and advances from, the Federal Home Loan Bank of New York ("FHLB of NY") and has pledged fixed maturity securities in support of its funding agreements with the Federal Home Loan Bank of Boston ("FHLB of Boston"). The nature of these Federal Home Loan Bank arrangements is described in Notes 8 and 11.
- (5) The Company has pledged certain agricultural mortgage loans in connection with funding agreements issued to certain SPEs that have issued securities guaranteed by the Federal Agricultural Mortgage Corporation ("Farmer Mac"). The nature of these Farmer Mac arrangements is described in Note 8.
- (6) The Company has pledged qualifying mortgage loans and fixed maturity securities in connection with collateralized borrowings from the Federal Reserve Bank of New York's Term Auction Facility. The nature of the Federal Reserve Bank of New York arrangements is described in Note 11.
- (7) The Holding Company has pledged certain collateral in support of the collateral financing arrangements described in Note 12.
- (8) Certain of the Company's invested assets are pledged as collateral for various derivative transactions as described in Note 4.
- (9) Certain of the Company's Actively Traded Securities and cash and cash equivalents are pledged to secure liabilities associated with short sale agreements in the Actively Traded Securities portfolio.

See also "— Securities Lending" for the amount of the Company's cash received from and due back to counterparties pursuant to the Company's securities lending program. See "— Variable Interest Entities" for assets of certain CSEs that can only be used to settle liabilities of such entities.

Trading and Other Securities

The tables below present certain information about the Company's trading securities and other securities for which the FVO has been elected:

	December 31,	
	2010	2009
	(In millions)	
Actively Traded Securities	\$ 463	\$ 420
FVO general account securities	131	78
FVO contractholder-directed unit-linked investments	17,794	1,886
FVO securities held by consolidated securitization entities	201	—
Total trading and other securities — at estimated fair value	\$18,589	\$2,384
Actively Traded Securities — at estimated fair value	\$ 463	\$ 420
Short sale agreement liabilities — at estimated fair value	(46)	(106)
Net long/short position — at estimated fair value	\$ 417	\$ 314
Investments pledged to secure short sale agreement liabilities	\$ 465	\$ 496

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Actively Traded Securities:			
Net investment income	\$ 54	\$ 98	\$ (13)
Changes in estimated fair value included in net investment income	\$ 12	\$ 18	\$ (2)
FVO general account securities:			
Net investment income	\$ 19	\$ 18	\$ (14)
Changes in estimated fair value included in net investment income	\$ 18	\$ 16	\$ (17)
FVO contractholder-directed unit-linked investments:			
Net investment income	\$372	\$284	\$(166)
Changes in estimated fair value included in net investment income	\$322	\$275	\$(155)
FVO securities held by consolidated securitization entities:			
Net investment income	\$ 15	\$ —	\$ —
Changes in estimated fair value included in net investment gains (losses)	\$ (78)	\$ —	\$ —

See Note 1 for discussion of FVO contractholder-directed unit-linked investments and "— Variable Interest Entities" for discussion of CSEs included in the tables above. The FVO contractholder-directed unit-linked investments held as of December 31, 2010 were primarily due to the Acquisition (see Note 2).

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Mortgage Loans

Mortgage loans are summarized as follows at:

	December 31,			
	2010		2009	
	Carrying Value	% of Total	Carrying Value	% of Total
	(In millions)			
Mortgage loans held-for-investment:				
Commercial mortgage loans	\$37,820	60.7%	\$35,176	69.0%
Agricultural mortgage loans	12,751	20.4	12,255	24.1
Residential mortgage loans	2,308	3.7	1,471	2.9
Subtotal	52,879	84.8	48,902	96.0
Valuation allowances	(664)	(1.1)	(721)	(1.4)
Subtotal mortgage loans held-for-investment, net	52,215	83.7	48,181	94.6
Commercial mortgage loans held by consolidated securitization entities — FVO	6,840	11.0	—	—
Total mortgage loans held-for-investment, net	59,055	94.7	48,181	94.6
Mortgage loans held-for-sale:				
Residential mortgage loans — FVO	2,510	4.0	2,470	4.9
Mortgage loans — lower of amortized cost or estimated fair value(1)	811	1.3	258	0.5
Total mortgage loans held-for-sale	3,321	5.3	2,728	5.4
Total mortgage loans, net	\$62,376	100.0%	\$50,909	100.0%

(1) Includes agricultural and residential mortgage loans.

See "— Variable Interest Entities" for discussion of CSEs included in the table above.

Concentration of Credit Risk — The Company diversifies its mortgage loan portfolio by both geographic region and property type to reduce the risk of concentration. The Company's commercial and agricultural mortgage loans are collateralized by properties primarily located in the United States, at 91%, with the remaining 9% collateralized by properties located outside the United States, calculated as a percent of total mortgage loans held-for-investment (excluding commercial mortgage loans held by CSEs) at December 31, 2010. The carrying value of the Company's commercial and agricultural mortgage loans located in California, New York and Texas were 21%, 8% and 7%, respectively, of total mortgage loans held-for-investment (excluding commercial mortgage loans held by CSEs) at December 31, 2010. Additionally, the Company manages risk when originating commercial and agricultural mortgage loans by generally lending only up to 75% of the estimated fair value of the underlying real estate.

Certain of the Company's real estate joint ventures have mortgage loans with the Company. The carrying values of such mortgage loans were \$283 million and \$368 million at December 31, 2010 and 2009, respectively.

The following tables present the recorded investment in mortgage loans held-for-investment, by portfolio segment, by method of evaluation of credit loss, and the related valuation allowances, by type of credit loss, at:

	December 31,							
	Commercial		Agricultural		Residential		Total	
	2010	2009	2010	2009	2010	2009	2010	2009
	(In millions)							
Mortgage loans:								
Evaluated individually for credit losses	\$ 120	\$ 102	\$ 146	\$ 211	\$ 15	\$ 3	\$ 281	\$ 316
Evaluated collectively for credit losses	37,700	35,074	12,605	12,044	2,293	1,468	52,598	48,586
Total mortgage loans	37,820	35,176	12,751	12,255	2,308	1,471	52,879	48,902
Valuation allowances:								
Specific credit losses	36	41	52	82	—	—	88	123
Non-specifically identified credit losses	526	548	36	33	14	17	576	598
Total valuation allowances	562	589	88	115	14	17	664	721
Mortgage loans, net of valuation allowance	\$37,258	\$34,587	\$12,663	\$12,140	\$2,294	\$1,454	\$52,215	\$48,181

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following tables present the changes in the valuation allowance, by portfolio segment:

	Mortgage Loan Valuation Allowances			
	Commercial	Agricultural	Residential	Total
	(In millions)			
Balance at January 1, 2008	\$167	\$ 24	\$ 6	\$197
Provision (release)	145	49	6	200
Charge-offs, net of recoveries	(80)	(12)	(1)	(93)
Balance at December 31, 2008	232	61	11	304
Provision (release)	384	79	12	475
Charge-offs, net of recoveries	(27)	(25)	(6)	(58)
Balance at December 31, 2009	589	115	17	721
Provision (release)	(5)	12	2	9
Charge-offs, net of recoveries	(22)	(39)	(5)	(66)
Balance at December 31, 2010	<u>\$562</u>	<u>\$ 88</u>	<u>\$14</u>	<u>\$664</u>

Commercial Mortgage Loans – by Credit Quality Indicators with Estimated Fair Value: Presented below for the commercial mortgage loans held-for-investment is the recorded investment, prior to valuation allowances, by the indicated loan-to-value ratio categories and debt service coverage ratio categories and estimated fair value of such mortgage loans by the indicated loan-to-value ratio categories at:

	December 31, 2010							
	Recorded Investment						Estimated Fair Value	% of Total
	Debt Service Coverage Ratios			Total	% of Total	(In millions)		
	> 1.20x	1.00x - 1.20x	< 1.00x					
	(In millions)							
Loan-to-value ratios:								
Less than 65%	\$16,664	\$ 125	\$ 483	\$17,272	45.7%	\$18,183	46.9%	
65% to 75%	9,023	765	513	10,301	27.2	10,686	27.6	
76% to 80%	3,033	304	135	3,472	9.2	3,536	9.1	
Greater than 80%	<u>4,155</u>	<u>1,813</u>	<u>807</u>	<u>6,775</u>	<u>17.9</u>	<u>6,374</u>	<u>16.4</u>	
Total	<u>\$32,875</u>	<u>\$3,007</u>	<u>\$1,938</u>	<u>\$37,820</u>	<u>100.0%</u>	<u>\$38,779</u>	<u>100.0%</u>	

Agricultural and Residential Mortgage Loans – by Credit Quality Indicator: The recorded investment in agricultural and residential mortgage loans held-for-investment, prior to valuation allowances, by credit quality indicator, was at:

	December 31, 2010			
	Agricultural Mortgage Loans		Residential Mortgage Loans	
	Recorded Investment	% of Total	Recorded Investment	% of Total
	(In millions)		(In millions)	
Loan-to-value ratios:				
Less than 65%	\$11,483	90.1%	Performance indicators:	
65% to 75%	885	6.9	Performing	\$2,225
76% to 80%	48	0.4	Nonperforming	83
Greater than 80%	<u>335</u>	<u>2.6</u>	Total	<u>\$2,308</u>
Total	<u>\$12,751</u>	<u>100.0%</u>		<u>100.0%</u>

Past Due and Interest Accrual Status of Mortgage Loans. The Company has a high quality, well performing, mortgage loan portfolio with approximately 99% of all mortgage loans classified as performing.

Past Due. The Company defines delinquent mortgage loans consistent with industry practice, when interest and principal payments are past due as follows: commercial mortgage loans — 60 days past due; agricultural mortgage loans — 90 days past due; and residential mortgage loans — 60 days past due. The recorded investment in mortgage loans held-for-investment, prior to valuation allowances, past due according to these aging categories was \$58 million, \$159 million and \$79 million for commercial, agricultural and residential mortgage loans, respectively, at December 31, 2010; and for all mortgage loans was \$296 million and \$220 million at December 31, 2010 and 2009, respectively.

Accrual Status. Past Due 90 Days or More and Still Accruing Interest. The recorded investment in mortgage loans held-for-investment, prior to valuation allowances, that were past due 90 days or more and still accruing interest was \$1 million, \$13 million and \$11 million for commercial, agricultural and residential mortgage loans, respectively, at December 31, 2010; and for all mortgage loans, was \$25 million and \$14 million at December 31, 2010 and 2009, respectively.

Accrual Status. Mortgage Loans in Nonaccrual Status. The recorded investment in mortgage loans held-for-investment, prior to valuation allowances, that were in nonaccrual status was \$7 million, \$177 million and \$25 million for commercial, agricultural and residential

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

mortgage loans, respectively, at December 31, 2010; and for all mortgage loans, was \$209 million and \$263 million at December 31, 2010 and 2009, respectively.

Impaired Mortgage Loans. The unpaid principal balance, recorded investment, valuation allowances and carrying value, net of valuation allowances, for impaired mortgage loans held-for-investment, by portfolio segment, at December 31, 2010 and for all impaired mortgage loans held-for-investment at December 31, 2009, were as follows at:

	Impaired Mortgage Loans							
	Loans with a Valuation Allowance				Loans without a Valuation Allowance		All Impaired Loans	
	Unpaid Principal Balance	Recorded Investment	Valuation Allowances	Carrying Value	Unpaid Principal Balance	Recorded Investment	Unpaid Principal Balance	Carrying Value
	(In millions)							
At December 31, 2010:								
Commercial mortgage loans	\$120	\$120	\$ 36	\$ 84	\$ 99	\$ 87	\$219	\$171
Agricultural mortgage loans	146	146	52	94	123	119	269	213
Residential mortgage loans	3	3	—	3	16	16	19	19
Total	<u>\$269</u>	<u>\$269</u>	<u>\$ 88</u>	<u>\$181</u>	<u>\$238</u>	<u>\$222</u>	<u>\$507</u>	<u>\$403</u>
Total mortgage loans at December 31, 2009	<u>\$316</u>	<u>\$316</u>	<u>\$123</u>	<u>\$193</u>	<u>\$106</u>	<u>\$106</u>	<u>\$422</u>	<u>\$299</u>

Unpaid principal balance is generally prior to any charge-off.

The average investment in impaired mortgage loans held-for-investment, and the related interest income, by portfolio segment, for the year ended December 31, 2010 and for all mortgage loans for the years ended December 31, 2009 and 2008, respectively, was:

	Impaired Mortgage Loans		
	Average Investment	Interest Income Recognized	
		Cash Basis	Accrual Basis
	(In millions)		
For the Year Ended December 31, 2010:			
Commercial mortgage loans	\$192	\$ 5	\$ 1
Agricultural mortgage loans	284	6	2
Residential mortgage loans	16	—	—
Total	<u>\$492</u>	<u>\$11</u>	<u>\$ 3</u>
For the Year Ended December 31, 2009	<u>\$338</u>	<u>\$ 8</u>	<u>\$ 1</u>
For the Year Ended December 31, 2008	<u>\$389</u>	<u>\$12</u>	<u>\$10</u>

Real Estate and Real Estate Joint Ventures

Real estate investments by type consisted of the following:

	December 31,			
	2010		2009	
	Carrying Value	% of Total	Carrying Value	% of Total
	(In millions)			
Traditional	\$5,163	64.3%	\$4,135	60.0%
Real estate joint ventures and funds	<u>2,707</u>	<u>33.7</u>	<u>2,579</u>	<u>37.4</u>
Real estate and real estate joint ventures	7,870	98.0	6,714	97.4
Foreclosed	152	1.9	127	1.8
Real estate held-for-investment	8,022	99.9	6,841	99.2
Real estate held-for-sale	8	0.1	55	0.8
Total real estate and real estate joint ventures	<u>\$8,030</u>	<u>100.0%</u>	<u>\$6,896</u>	<u>100.0%</u>

The Company classifies within traditional real estate its investment in income-producing real estate, which is comprised primarily of wholly-owned real estate and, to a much lesser extent joint ventures with interests in single property income-producing real estate. The Company classifies within real estate joint ventures and funds, its investments in joint ventures with interests in multi-property projects with varying strategies ranging from the development of properties to the operation of income-producing properties as well as its investments in real estate private equity funds. From time to time, the Company transfers investments from these joint ventures to traditional real estate, if the Company retains an interest in the joint venture after a completed property commences operations and the Company intends to retain an interest in the property.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Properties acquired through foreclosure were \$165 million, \$127 million and less than \$1 million for the years ended December 31, 2010, 2009 and 2008, respectively, and includes commercial, agricultural and residential properties. After the Company acquires properties through foreclosure, it evaluates whether the property is appropriate for retention in its traditional real estate portfolio. Foreclosed real estate held at December 31, 2010 and 2009 includes those properties the Company has not selected for retention in its traditional real estate portfolio and which do not meet the criteria to be classified as held-for-sale.

The wholly-owned real estate within traditional real estate is net of accumulated depreciation of \$1.7 billion and \$1.4 billion at December 31, 2010 and 2009, respectively. Related depreciation expense on traditional wholly-owned real estate was \$151 million, \$135 million and \$136 million for the years ended December 31, 2010, 2009 and 2008, respectively. These amounts include depreciation expense related to discontinued operations of less than \$1 million for the year ended December 31, 2010, and \$1 million for both the years ended December 31, 2009 and 2008. The estimated fair value of the traditional real estate investment portfolio was \$6.6 billion and \$5.4 billion at December 31, 2010, and 2009, respectively.

Impairments recognized on real estate held-for-investment were \$48 million, \$160 million and \$20 million for the years ended December 31, 2010, 2009 and 2008, respectively. Impairments recognized on real estate held-for-sale were \$1 million for the year ended December 31, 2010. There were no impairments recognized on real estate held-for-sale for each of the years ended December 31, 2009 and 2008. The Company's carrying value of real estate held-for-sale has been reduced by impairments recorded prior to 2009 of \$1 million at both December 31, 2010 and 2009. The carrying value of non-income producing real estate was \$137 million, \$76 million and \$28 million at December 31, 2010, 2009 and 2008, respectively.

The Company diversifies its real estate investments by both geographic region and property type to reduce risk of concentration. The Company's real estate investments are primarily located in the United States, at 88%, with the remaining 12% located outside the United States, at December 31, 2010. The three locations with the largest real estate investments were California, Florida and Japan at 21%, 12% and 10%, respectively, at December 31, 2010.

The Company's real estate investments by property type are categorized as follows:

	December 31,			
	2010		2009	
	Carrying Value	% of Total	Carrying Value	% of Total
	(In millions)			
Office	\$4,369	54.4%	\$3,557	51.6%
Apartments	1,774	22.1	1,438	20.9
Real estate private equity funds	552	6.9	504	7.3
Industrial	433	5.4	436	6.3
Retail	389	4.8	467	6.8
Hotel	233	2.9	203	2.9
Land	133	1.7	110	1.6
Agriculture	17	0.2	57	0.8
Other	130	1.6	124	1.8
Total real estate and real estate joint ventures	<u>\$8,030</u>	<u>100.0%</u>	<u>\$6,896</u>	<u>100.0%</u>

Other Limited Partnership Interests

The carrying value of other limited partnership interests (which primarily represent ownership interests in pooled investment funds that principally make private equity investments in companies in the United States and overseas) was \$6.4 billion and \$5.5 billion at December 31, 2010 and 2009, respectively. Included within other limited partnership interests were \$1.0 billion, at both December 31, 2010 and 2009, of investments in hedge funds. Impairments of other limited partnership interests, principally cost method other limited partnership interests, were \$12 million, \$354 million and \$105 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Collectively Significant Equity Method Investments

The Company holds investments in real estate joint ventures, real estate funds and other limited partnership interests consisting of leveraged buy-out funds, hedge funds, private equity funds, joint ventures and other funds. The portion of these investments accounted for under the equity method had a carrying value of \$8.7 billion as of December 31, 2010. The Company's maximum exposure to loss related to these equity method investments is limited to the carrying value of these investments plus unfunded commitments of \$2.9 billion as of December 31, 2010. Except for certain real estate joint ventures, the Company's investments in real estate funds and other limited partnership interests are generally of a passive nature in that the Company does not participate in the management of the entities.

As further described in Note 1, the Company generally records its share of earnings in its equity method investments using a three-month lag methodology and within net investment income. As of December 31, 2010, aggregate net investment income from these equity method real estate joint ventures, real estate funds and other limited partnership interests exceeded 10% of the Company's consolidated pre-tax income (loss) from continuing operations. Accordingly, the Company is providing the following aggregated summarized financial data for such equity method investments. This aggregated summarized financial data does not represent the Company's proportionate share of the assets, liabilities, or earnings of such entities.

As of, and for the year ended December 31, 2010, the aggregated summarized financial data presented below reflects the latest available financial information. Aggregate total assets of these entities totaled \$262.9 billion and \$209.9 billion as of December 31, 2010 and 2009, respectively. Aggregate total liabilities of these entities totaled \$77.6 billion and \$64.5 billion as of December 31, 2010 and 2009,

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

respectively. Aggregate net income (loss) of these entities totaled \$18.7 billion, \$22.8 billion and (\$23.3) billion for the years ended December 31, 2010, 2009 and 2008, respectively. Aggregate net income (loss) from real estate joint ventures, real estate funds and other limited partnership interests is primarily comprised of investment income, including recurring investment income and realized and unrealized investment gains (losses).

Other Invested Assets

The following table presents the carrying value of the Company's other invested assets by type at:

	December 31,			
	2010		2009	
	Carrying Value	% of Total	Carrying Value	% of Total
	(In millions)			
Freestanding derivatives with positive fair values	\$ 7,777	50.4%	\$ 6,133	48.2%
Leveraged leases, net of non-recourse debt	2,191	14.2	2,227	17.5
Tax credit partnerships	976	6.3	719	5.7
MSRs	950	6.2	878	6.9
Joint venture investments	694	4.5	977	7.7
Funds withheld	551	3.6	505	4.0
Funding agreements	—	—	409	3.2
Other	2,291	14.8	861	6.8
Total	<u>\$15,430</u>	<u>100.0%</u>	<u>\$12,709</u>	<u>100.0%</u>

See Note 4 for information regarding the freestanding derivatives with positive estimated fair values. See the following sections, "Leveraged Leases" and "Mortgage Servicing Rights," for the composition of leveraged leases and for information on MSRs. Tax credit partnerships are established for the purpose of investing in low-income housing and other social causes, where the primary return on investment is in the form of income tax credits, and are accounted for under the equity method or under the effective yield method. Joint venture investments are accounted for under the equity method and represent the Company's investment in insurance underwriting joint ventures in China, Japan (see Note 2) and Chile. Funds withheld represent amounts contractually withheld by ceding companies in accordance with reinsurance agreements. Funding agreements represent arrangements where the Company has long-term interest bearing amounts on deposit with third parties and are generally stated at amortized cost.

Leveraged Leases

Investment in leveraged leases, included in other invested assets, consisted of the following:

	December 31,	
	2010	2009
	(In millions)	
Rental receivables, net	\$ 1,882	\$ 1,698
Estimated residual values	1,682	1,921
Subtotal	3,564	3,619
Unearned income	(1,373)	(1,392)
Investment in leveraged leases	<u>\$ 2,191</u>	<u>\$ 2,227</u>

The rental receivables set forth above are generally due in periodic installments. The payment periods range from one to 15 years, but in certain circumstances are as long as 30 years. For rental receivables, the Company's primary credit quality indicator is whether the rental receivable is performing or non-performing. The Company generally defines non-performing rental receivables as those that are 90 days or more past due. The determination of performing or non-performing status is assessed monthly. As of December 31, 2010, all of the rental receivables were performing.

The Company's deferred income tax liability related to leveraged leases was \$1.4 billion and \$1.3 billion at December 31, 2010 and 2009, respectively.

The components of net income from investment in leveraged leases were as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Net income from investment in leveraged leases	\$123	\$114	\$116
Less: Income tax expense on leveraged leases net investment income	(43)	(40)	(40)
Net investment income after income tax from investment in leveraged leases	<u>\$ 80</u>	<u>\$ 74</u>	<u>\$ 76</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Mortgage Servicing Rights

The following table presents the carrying value and changes in capitalized MSR, which are included in other invested assets:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Estimated fair value at January 1,	\$ 878	\$ 191	\$ —
Acquisition of MSRs	110	117	350
Origination of MSRs	220	511	—
Reductions due to loan payments	(136)	(113)	(10)
Reductions due to loan sales	(43)	—	—
Changes in estimated fair value due to:			
Changes in valuation model inputs or assumptions	(79)	172	(149)
Estimated fair value at December 31,	<u>\$ 950</u>	<u>\$ 878</u>	<u>\$ 191</u>

The Company recognizes the rights to service residential mortgage loans as MSRs. MSRs are either acquired or are generated from the sale of originated residential mortgage loans where the servicing rights are retained by the Company. MSRs are carried at estimated fair value and changes in estimated fair value, primarily due to changes in valuation inputs and assumptions and to the collection of expected cash flows, are reported in other revenues in the period in which the change occurs. Valuation inputs and assumptions include generally observable inputs such as type and age of loan, loan interest rates, current market interest rates and certain unobservable inputs, including assumptions regarding estimates of discount rates, loan prepayments and servicing costs, all of which are sensitive to changing market conditions. See Note 5 for further information about how the estimated fair value of MSRs is determined and other related information.

Short-term Investments

The carrying value of short-term investments, which includes investments with remaining maturities of one year or less, but greater than three months, at the time of purchase was \$9.4 billion and \$8.4 billion at December 31, 2010 and 2009, respectively. The Company is exposed to concentrations of credit risk related to securities of the U.S. government and certain U.S. government agencies included within short-term investments, which were \$4.0 billion and \$7.5 billion at December 31, 2010 and 2009, respectively.

Cash Equivalents

The carrying value of cash equivalents, which includes investments with an original or remaining maturity of three months or less, at the time of purchase was \$9.6 billion and \$8.4 billion at December 31, 2010 and 2009, respectively. The Company is exposed to concentrations of credit risk related to securities of the U.S. government and certain U.S. government agencies included within cash equivalents, which were \$5.8 billion and \$6.0 billion at December 31, 2010 and 2009, respectively.

Purchased Credit Impaired Investments

Investments acquired with evidence of credit quality deterioration since origination and for which it is probable at the acquisition date that the Company will be unable to collect all contractually required payments are classified as purchased credit impaired investments. For each investment, the excess of the cash flows expected to be collected as of the acquisition date over its acquisition date fair value is referred to as the accretable yield and is recognized as net investment income on an effective yield basis. If subsequently, based on current information and events, it is probable that there is a significant increase in cash flows previously expected to be collected or if actual cash flows are significantly greater than cash flows previously expected to be collected, the accretable yield is adjusted prospectively. The excess of the contractually required payments (including interest) as of the acquisition date over the cash flows expected to be collected as of the acquisition date is referred to as the nonaccretable difference, and this amount is not expected to be realized as net investment income. Decreases in cash flows expected to be collected can result in OTTI or the recognition of mortgage loan valuation allowances (see Note 1).

The table below presents the purchased credit impaired investments, by invested asset class, held at:

	December 31, 2010	
	Fixed Maturity Securities	Mortgage Loans
	(In millions)	
Outstanding principal and interest balance(1)	\$1,548	\$504
Carrying value (2)	\$1,050	\$195

(1) Represents the contractually required payments which is the sum of contractual principal, whether or not currently due, and accrued interest.

(2) Estimated fair value plus accrued interest for fixed maturity securities and amortized cost, plus accrued interest, less any valuation allowances for mortgage loans.

The following table presents information about purchased credit impaired investments, as of their respective acquisition dates, for:

	Year Ended December 31, 2010	
	Fixed Maturity Securities	Mortgage Loans
	(In millions)	
Contractually required payments (including interest)	\$2,126	\$553
Cash flows expected to be collected(1) (2)	\$1,782	\$374
Fair value of investments acquired	\$1,076	\$201

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

- (1) Represents undiscounted principal and interest cash flow expectations, at the date of acquisition.
- (2) A portion of the difference between the contractually required payments (including interest) and the cash flows expected to be collected on certain of the investments acquired from American Life has been established as an indemnification asset as discussed further in Note 2.

The following table presents activity for the accretable yield on purchased credit impaired investments for:

	December 31, 2010	
	Fixed Maturity Securities	Mortgage Loans
	(In millions)	
Accretable yield, January 1,	\$ —	\$ —
Investments purchased	606	—
Acquisition(1)	100	173
Accretion recognized in net investment income	(62)	(3)
Reclassification (to) from nonaccretable difference	(103)	—
Accretable yield, December 31,	<u>\$ 541</u>	<u>\$170</u>

- (1) As described further in Note 2, all investments acquired with American Life were recorded at estimated fair value as of the Acquisition Date. This activity relates to acquired fixed maturity securities and mortgage loans with a credit impairment inherent in the estimated fair value.

Variable Interest Entities

The Company holds investments in certain entities that are VIEs. In certain instances, the Company holds both the power to direct the most significant activities of the entity, as well as an economic interest in the entity and, as such, consistent with the new guidance described in Note 1, is deemed to be the primary beneficiary or consolidator of the entity. The following table presents the total assets and total liabilities relating to VIEs for which the Company has concluded that it is the primary beneficiary and which are consolidated in the Company's financial statements at December 31, 2010 and 2009. Creditors or beneficial interest holders of VIEs where the Company is the primary beneficiary have no recourse to the general credit of the Company, as the Company's obligation to the VIEs is limited to the amount of its committed investment.

	December 31,			
	2010		2009	
	Total Assets	Total Liabilities	Total Assets	Total Liabilities
	(In millions)			
Consolidated securitization entities(1)	\$ 7,114	\$6,892	\$ —	\$—
MRSC collateral financing arrangement(2)	3,333	—	3,230	—
Other limited partnership interests	319	85	367	72
Trading securities	186	—	—	—
Other invested assets	108	1	27	1
Real estate joint ventures	20	17	22	17
Total	<u>\$11,080</u>	<u>\$6,995</u>	<u>\$3,646</u>	<u>\$90</u>

- (1) As discussed in Note 1, upon the adoption of new guidance effective January 1, 2010, the Company consolidated former QSPEs that are structured as CMBS and former QSPEs that are structured as collateralized debt obligations. At December 31, 2010, these entities held total assets of \$7,114 million, consisting of \$201 million of FVO securities held by CSEs classified within trading and other securities, \$6,840 million of commercial mortgage loans, \$34 million of accrued investment income and \$39 million of cash. These entities had total liabilities of \$6,892 million, consisting of \$6,820 million of long-term debt and \$72 million of other liabilities. The assets of these entities can only be used to settle their respective liabilities, and under no circumstances is the Company or any of its subsidiaries or affiliates liable for any principal or interest shortfalls should any arise. The Company's exposure is limited to that of its remaining investment in the former QSPEs of \$201 million at estimated fair value at December 31, 2010. The long-term debt referred to above bears interest at primarily fixed rates ranging from 2.25% to 5.57%, payable primarily on a monthly basis and is expected to be repaid over the next 7 years. Interest expense related to these obligations, included in other expenses, was \$411 million for the year ended December 31, 2010.
- (2) See Note 12 for a description of the MetLife Reinsurance Company of South Carolina ("MRSC") collateral financing arrangement. These assets consist of the following, at estimated fair value at:

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	December 31,	
	2010	2009
	(In millions)	
Fixed maturity securities available-for-sale:		
ABS	\$1,333	\$ 963
U.S. corporate securities	893	1,049
RMBS	547	672
CMBS	383	348
Foreign corporate securities	139	80
U.S. Treasury, agency and government guaranteed securities	—	33
State and political subdivision securities	30	21
Foreign government securities	5	5
Cash and cash equivalents (including cash held in trust of less than \$1 million for both years)	3	59
Total	\$3,333	\$3,230

The following table presents the carrying amount and maximum exposure to loss relating to VIEs for which the Company holds significant variable interests but is not the primary beneficiary and which have not been consolidated at:

	December 31,			
	2010		2009	
	Carrying Amount	Maximum Exposure to Loss(1)	Carrying Amount	Maximum Exposure to Loss(1)
	(In millions)			
Fixed maturity securities available-for-sale:				
RMBS(2)	\$44,733	\$44,733	\$ —	\$ —
CMBS(2)	20,675	20,675	—	—
ABS(2)	14,290	14,290	—	—
Foreign corporate securities	2,968	2,968	1,254	1,254
U.S. corporate securities	2,447	2,447	1,216	1,216
Other limited partnership interests	4,383	6,479	2,543	2,887
Trading securities	789	789	—	—
Other invested assets	576	773	416	409
Mortgage loans	350	350	—	—
Real estate joint ventures	40	108	30	30
Equity securities available-for-sale:				
Non-redeemable preferred stock	—	—	31	31
Total	\$91,251	\$93,612	\$5,490	\$5,827

(1) The maximum exposure to loss relating to the fixed maturity, equity and trading securities is equal to the carrying amounts or carrying amounts of retained interests. The maximum exposure to loss relating to the other limited partnership interests and real estate joint ventures is equal to the carrying amounts plus any unfunded commitments of the Company. Such a maximum loss would be expected to occur only upon bankruptcy of the issuer or investee. The maximum exposure to loss relating to the mortgage loans is equal to the carrying amounts plus any unfunded commitments of the Company. For certain of its investments in other invested assets, the Company's return is in the form of income tax credits which are guaranteed by a creditworthy third-party. For such investments, the maximum exposure to loss is equal to the carrying amounts plus any unfunded commitments, reduced by amounts guaranteed by third parties of \$231 million and \$232 million at December 31, 2010 and 2009, respectively.

(2) As discussed in Note 1, the Company adopted new guidance effective January 1, 2010 which eliminated the concept of a QSPE. As a result, the Company concluded it held variable interests in RMBS, CMBS and ABS. For these interests, the Company's involvement is limited to that of a passive investor.

As described in Note 16, the Company makes commitments to fund partnership investments in the normal course of business. Excluding these commitments, the Company did not provide financial or other support to investees designated as VIEs during the years ended December 31, 2010, 2009 and 2008.

4. Derivative Financial Instruments

Accounting for Derivative Financial Instruments

See Note 1 for a description of the Company's accounting policies for derivative financial instruments.

See Note 5 for information about the fair value hierarchy for derivatives.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Primary Risks Managed by Derivative Financial Instruments and Non-Derivative Financial Instruments

The Company is exposed to various risks relating to its ongoing business operations, including interest rate risk, foreign currency risk, credit risk and equity market risk. The Company uses a variety of strategies to manage these risks, including the use of derivative instruments. The following table presents the gross notional amount, estimated fair value and primary underlying risk exposure of the Company's derivative financial instruments, excluding embedded derivatives, held at:

Primary Underlying Risk Exposure	Instrument Type	December 31,					
		2010			2009		
		Notional Amount	Estimated Fair Value(1)		Notional Amount	Estimated Fair Value(1)	
Assets	Liabilities		Assets	Liabilities			
							(In millions)
Interest rate	Interest rate swaps	\$ 54,803	\$2,654	\$1,516	\$ 38,152	\$1,570	\$1,255
	Interest rate floors	23,866	630	66	23,691	461	37
	Interest rate caps	35,412	176	1	28,409	283	—
	Interest rate futures	9,385	43	17	7,563	8	10
	Interest rate options	8,761	144	23	4,050	117	57
	Interest rate forwards	10,374	106	135	9,921	66	27
	Synthetic GICs	4,397	—	—	4,352	—	—
Foreign currency	Foreign currency swaps	17,626	1,616	1,282	16,879	1,514	1,392
	Foreign currency forwards	10,443	119	91	6,485	83	57
	Currency futures	493	2	—	—	—	—
	Currency options	5,426	50	—	822	18	—
	Non-derivative hedging instruments(2)	169	—	185	—	—	—
Credit	Credit default swaps	10,957	173	104	6,723	74	130
	Credit forwards	90	2	3	220	2	6
Equity market	Equity futures	8,794	21	9	7,405	44	21
	Equity options	33,688	1,843	1,197	27,175	1,712	1,018
	Variance swaps	18,022	198	118	13,654	181	58
	Total rate of return swaps	1,547	—	—	376	—	47
	Total	<u>\$254,253</u>	<u>\$7,777</u>	<u>\$4,747</u>	<u>\$195,877</u>	<u>\$6,133</u>	<u>\$4,115</u>

- (1) The estimated fair value of all derivatives in an asset position is reported within other invested assets in the consolidated balance sheets and the estimated fair value of all derivatives in a liability position is reported within other liabilities in the consolidated balance sheets.
- (2) The estimated fair value of non-derivative hedging instruments represents the amortized cost of the instruments, as adjusted for foreign currency transaction gains or losses. Non-derivative hedging instruments are reported within policyholder account balances in the consolidated balance sheets.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following table presents the gross notional amount of derivative financial instruments by maturity at December 31, 2010:

	Remaining Life				Total
	One Year or Less	After One Year Through Five Years	After Five Years Through Ten Years	After Ten Years	
			(In millions)		
Interest rate swaps	\$ 4,970	\$14,491	\$16,403	\$18,939	\$ 54,803
Interest rate floors	—	13,048	7,318	3,500	23,866
Interest rate caps	5,000	28,436	1,976	—	35,412
Interest rate futures	9,385	—	—	—	9,385
Interest rate options	1,853	5,206	1,702	—	8,761
Interest rate forwards	9,409	860	105	—	10,374
Synthetic GICs	4,397	—	—	—	4,397
Foreign currency swaps	3,262	5,857	5,999	2,508	17,626
Foreign currency forwards	10,337	24	20	62	10,443
Currency futures	493	—	—	—	493
Currency options	5,426	—	—	—	5,426
Non-derivative hedging instruments	169	—	—	—	169
Credit default swaps	111	10,197	649	—	10,957
Credit forwards	90	—	—	—	90
Equity futures	8,794	—	—	—	8,794
Equity options	20,856	3,346	9,486	—	33,688
Variance swaps	1,411	1,795	14,493	323	18,022
Total rate of return swaps	1,492	55	—	—	1,547
Total	<u>\$87,455</u>	<u>\$83,315</u>	<u>\$58,151</u>	<u>\$25,332</u>	<u>\$254,253</u>

Interest rate swaps are used by the Company primarily to reduce market risks from changes in interest rates and to alter interest rate exposure arising from mismatches between assets and liabilities (duration mismatches). In an interest rate swap, the Company agrees with another party to exchange, at specified intervals, the difference between fixed rate and floating rate interest amounts as calculated by reference to an agreed notional principal amount. These transactions are entered into pursuant to master agreements that provide for a single net payment to be made by the counterparty at each due date. The Company utilizes interest rate swaps in fair value, cash flow and non-qualifying hedging relationships.

The Company also enters into basis swaps to better match the cash flows from assets and related liabilities. In a basis swap, both legs of the swap are floating with each based on a different index. Generally, no cash is exchanged at the outset of the contract and no principal payments are made by either party. A single net payment is usually made by one counterparty at each due date. Basis swaps are included in interest rate swaps in the preceding table. The Company utilizes basis swaps in non-qualifying hedging relationships.

Inflation swaps are used as an economic hedge to reduce inflation risk generated from inflation-indexed liabilities. Inflation swaps are included in interest rate swaps in the preceding table. The Company utilizes inflation swaps in non-qualifying hedging relationships.

Implied volatility swaps are used by the Company primarily as economic hedges of interest rate risk associated with the Company's investments in mortgage-backed securities. In an implied volatility swap, the Company exchanges fixed payments for floating payments that are linked to certain market volatility measures. If implied volatility rises, the floating payments that the Company receives will increase, and if implied volatility falls, the floating payments that the Company receives will decrease. Implied volatility swaps are included in interest rate swaps in the preceding table. The Company utilizes implied volatility swaps in non-qualifying hedging relationships.

The Company purchases interest rate caps and floors primarily to protect its floating rate liabilities against rises in interest rates above a specified level, and against interest rate exposure arising from mismatches between assets and liabilities (duration mismatches), as well as to protect its minimum rate guarantee liabilities against declines in interest rates below a specified level, respectively. In certain instances, the Company locks in the economic impact of existing purchased caps and floors by entering into offsetting written caps and floors. The Company utilizes interest rate caps and floors in non-qualifying hedging relationships.

In exchange-traded interest rate (Treasury and swap) futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the different classes of interest rate securities, and to post variation margin on a daily basis in an amount equal to the difference in the daily market values of those contracts. The Company enters into exchange-traded futures with regulated futures commission merchants that are members of the exchange. Exchange-traded interest rate (Treasury and swap) futures are used primarily to hedge mismatches between the duration of assets in a portfolio and the duration of liabilities supported by those assets, to hedge against changes in value of securities the Company owns or anticipates acquiring and to hedge against changes in interest rates on anticipated liability issuances by replicating Treasury or swap curve performance. The Company utilizes exchange-traded interest rate futures in non-qualifying hedging relationships.

Swaptions are used by the Company to hedge interest rate risk associated with the Company's long-term liabilities and invested assets. A swaption is an option to enter into a swap with a forward starting effective date. In certain instances, the Company locks in the economic impact of existing purchased swaptions by entering into offsetting written swaptions. The Company pays a premium for purchased swaptions

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

and receives a premium for written swaptions. Swaptions are included in interest rate options in the preceding table. The Company utilizes swaptions in non-qualifying hedging relationships.

The Company writes covered call options on its portfolio of U.S. Treasuries as an income generation strategy. In a covered call transaction, the Company receives a premium at the inception of the contract in exchange for giving the derivative counterparty the right to purchase the referenced security from the Company at a predetermined price. The call option is "covered" because the Company owns the referenced security over the term of the option. Covered call options are included in interest rate options in the preceding table. The Company utilizes covered call options in non-qualifying hedging relationships.

The Company enters into interest rate forwards to buy and sell securities. The price is agreed upon at the time of the contract and payment for such a contract is made at a specified future date. The Company also uses interest rate forwards to sell to be announced securities as economic hedges against the risk of changes in the fair value of mortgage loans held-for-sale and interest rate lock commitments. The Company utilizes interest rate forwards in cash flow and non-qualifying hedging relationships.

Interest rate lock commitments are short-term commitments to fund mortgage loan applications in process (the pipeline) for a fixed term for a fixed rate or spread. During the term of an interest rate lock commitment, the Company is exposed to the risk that interest rates will change from the rate quoted to the potential borrower. Interest rate lock commitments to fund mortgage loans that will be held-for-sale are considered derivative instruments. Interest rate lock commitments are included in interest rate forwards in the preceding table. Interest rate lock commitments are not designated as hedging instruments.

A synthetic GIC is a contract that simulates the performance of a traditional guaranteed interest contract through the use of financial instruments. Under a synthetic GIC, the policyholder owns the underlying assets. The Company guarantees a rate return on those assets for a premium. Synthetic GICs are not designated as hedging instruments.

Foreign currency derivatives, including foreign currency swaps, foreign currency forwards and currency option contracts, are used by the Company to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. The Company also uses foreign currency forwards and swaps to hedge the foreign currency risk associated with certain of its net investments in foreign operations.

In a foreign currency swap transaction, the Company agrees with another party to exchange, at specified intervals, the difference between one currency and another at a fixed exchange rate, generally set at inception, calculated by reference to an agreed upon principal amount. The principal amount of each currency is exchanged at the inception and termination of the currency swap by each party. The Company utilizes foreign currency swaps in fair value, cash flow, net investment in foreign operations and non-qualifying hedging relationships.

In a foreign currency forward transaction, the Company agrees with another party to deliver a specified amount of an identified currency at a specified future date. The price is agreed upon at the time of the contract and payment for such a contract is made in a different currency at the specified future date. The Company utilizes foreign currency forwards in net investment in foreign operations and non-qualifying hedging relationships.

In exchange-traded currency futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by referenced currencies, and to post variation margin on a daily basis in an amount equal to the difference in the daily market values of those contracts. The Company enters into exchange-traded futures with regulated futures commission merchants that are members of the exchange. Exchange-traded currency futures are used primarily to hedge currency mismatches between assets and liabilities. The Company utilizes exchange-traded currency futures in non-qualifying hedging relationships.

The Company enters into currency option contracts that give it the right, but not the obligation, to sell the foreign currency amount in exchange for a functional currency amount within a limited time at a contracted price. The contracts may also be net settled in cash, based on differentials in the foreign exchange rate and the strike price. The Company uses currency options to hedge against the foreign currency exposure inherent in certain of its variable annuity products. The Company also uses currency options as an economic hedge of foreign currency exposure related to the Company's international subsidiaries. The Company utilizes currency options in non-qualifying hedging relationships.

The Company uses certain of its foreign currency denominated funding agreements to hedge portions of its net investments in foreign operations against adverse movements in exchange rates. Such contracts are included in non-derivative hedging instruments in the preceding table.

Swap spreadlocks are used by the Company to hedge invested assets on an economic basis against the risk of changes in credit spreads. Swap spreadlocks are forward transactions between two parties whose underlying reference index is a forward starting interest rate swap where the Company agrees to pay a coupon based on a predetermined reference swap spread in exchange for receiving a coupon based on a floating rate. The Company has the option to cash settle with the counterparty in lieu of maintaining the swap after the effective date. The Company utilizes swap spreadlocks in non-qualifying hedging relationships.

Certain credit default swaps are used by the Company to hedge against credit-related changes in the value of its investments and to diversify its credit risk exposure in certain portfolios. In a credit default swap transaction, the Company agrees with another party, at specified intervals, to pay a premium to hedge credit risk. If a credit event, as defined by the contract, occurs, generally the contract will require the swap to be settled gross by the delivery of par quantities of the referenced investment equal to the specified swap notional in exchange for the payment of cash amounts by the counterparty equal to the par value of the investment surrendered. The Company utilizes credit default swaps in non-qualifying hedging relationships.

Credit default swaps are also used to synthetically create investments that are either more expensive to acquire or otherwise unavailable in the cash markets. These transactions are a combination of a derivative and a cash instrument such as a U.S. Treasury or Agency security. The Company also enters into certain credit default swaps held in relation to trading portfolios for the purpose of generating profits on short-term differences in price. These credit default swaps are not designated as hedging instruments.

The Company enters into forwards to lock in the price to be paid for forward purchases of certain securities. The price is agreed upon at the time of the contract and payment for the contract is made at a specified future date. When the primary purpose of entering into these

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

transactions is to hedge against the risk of changes in purchase price due to changes in credit spreads, the Company designates these as credit forwards. The Company utilizes credit forwards in cash flow hedging relationships.

In exchange-traded equity futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the different classes of equity securities, and to post variation margin on a daily basis in an amount equal to the difference in the daily market values of those contracts. The Company enters into exchange-traded futures with regulated futures commission merchants that are members of the exchange. Exchange-traded equity futures are used primarily to hedge liabilities embedded in certain variable annuity products offered by the Company. The Company utilizes exchange-traded equity futures in non-qualifying hedging relationships.

Equity index options are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. To hedge against adverse changes in equity indices, the Company enters into contracts to sell the equity index within a limited time at a contracted price. The contracts will be net settled in cash based on differentials in the indices at the time of exercise and the strike price. Certain of these contracts may also contain settlement provisions linked to interest rates. In certain instances, the Company may enter into a combination of transactions to hedge adverse changes in equity indices within a pre-determined range through the purchase and sale of options. Equity index options are included in equity options in the preceding table. The Company utilizes equity index options in non-qualifying hedging relationships.

Equity variance swaps are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. In an equity variance swap, the Company agrees with another party to exchange amounts in the future, based on changes in equity volatility over a defined period. Equity variance swaps are included in variance swaps in the preceding table. The Company utilizes equity variance swaps in non-qualifying hedging relationships.

Total rate of return swaps ("TRRs") are swaps whereby the Company agrees with another party to exchange, at specified intervals, the difference between the economic risk and reward of an asset or a market index and the London Inter-Bank Offer Rate ("LIBOR"), calculated by reference to an agreed notional principal amount. No cash is exchanged at the outset of the contract. Cash is paid and received over the life of the contract based on the terms of the swap. These transactions are entered into pursuant to master agreements that provide for a single net payment to be made by the counterparty at each due date. The Company uses TRRs to hedge its equity market guarantees in certain of its insurance products. TRRs can be used as hedges or to synthetically create investments. The Company utilizes TRRs in non-qualifying hedging relationships.

Hedging

The following table presents the gross notional amount and estimated fair value of derivatives designated as hedging instruments by type of hedge designation at:

Derivatives Designated as Hedging Instruments	December 31,					
	2010			2009		
	Estimated Fair Value			Estimated Fair Value		
	Notional Amount	Assets	Liabilities	Notional Amount	Assets	Liabilities
(In millions)						
Fair Value Hedges:						
Foreign currency swaps	\$ 4,524	\$ 907	\$ 145	\$ 4,807	\$ 854	\$132
Interest rate swaps	5,108	823	169	4,824	500	75
Subtotal	<u>9,632</u>	<u>1,730</u>	<u>314</u>	<u>9,631</u>	<u>1,354</u>	<u>207</u>
Cash Flow Hedges:						
Foreign currency swaps	5,556	213	347	4,108	127	347
Interest rate swaps	3,562	102	116	1,740	—	48
Interest rate forwards	1,140	—	107	—	—	—
Credit forwards	90	2	3	220	2	6
Subtotal	<u>10,348</u>	<u>317</u>	<u>573</u>	<u>6,068</u>	<u>129</u>	<u>401</u>
Foreign Operations Hedges:						
Foreign currency forwards	1,935	9	26	1,880	27	13
Non-derivative hedging instruments	169	—	185	—	—	—
Subtotal	<u>2,104</u>	<u>9</u>	<u>211</u>	<u>1,880</u>	<u>27</u>	<u>13</u>
Total Qualifying Hedges	<u>\$22,084</u>	<u>\$2,056</u>	<u>\$1,098</u>	<u>\$17,579</u>	<u>\$1,510</u>	<u>\$621</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following table presents the gross notional amount and estimated fair value of derivatives that were not designated or do not qualify as hedging instruments by derivative type at:

Derivatives Not Designated or Not Qualifying as Hedging Instruments	December 31,					
	2010			2009		
	Estimated Fair Value			Estimated Fair Value		
	Notional Amount	Assets	Liabilities	Notional Amount	Assets	Liabilities
	(In millions)					
Interest rate swaps	\$ 46,133	\$1,729	\$1,231	\$ 31,588	\$1,070	\$1,132
Interest rate floors	23,866	630	66	23,691	461	37
Interest rate caps	35,412	176	1	28,409	283	—
Interest rate futures	9,385	43	17	7,563	8	10
Interest rate options	8,761	144	23	4,050	117	57
Interest rate forwards	9,234	106	28	9,921	66	27
Synthetic GICs	4,397	—	—	4,352	—	—
Foreign currency swaps	7,546	496	790	7,964	533	913
Foreign currency forwards	8,508	110	65	4,605	56	44
Currency futures	493	2	—	—	—	—
Currency options	5,426	50	—	822	18	—
Credit default swaps	10,957	173	104	6,723	74	130
Equity futures	8,794	21	9	7,405	44	21
Equity options	33,688	1,843	1,197	27,175	1,712	1,018
Variance swaps	18,022	198	118	13,654	181	58
Total rate of return swaps	1,547	—	—	376	—	47
Total non-designated or non-qualifying derivatives	<u>\$232,169</u>	<u>\$5,721</u>	<u>\$3,649</u>	<u>\$178,298</u>	<u>\$4,623</u>	<u>\$3,494</u>

Net Derivative Gains (Losses)

The components of net derivative gains (losses) were as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Derivatives and hedging gains (losses)(1)	\$ 122	\$(6,624)	\$ 6,560
Embedded derivatives	(387)	1,758	(2,650)
Total net derivative gains (losses)	<u>\$(265)</u>	<u>\$(4,866)</u>	<u>\$ 3,910</u>

(1) Includes foreign currency transaction gains (losses) on hedged items in cash flow and non-qualifying hedge relationships, which are not presented elsewhere in this note.

The following table presents the settlement payments recorded in income for the:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Qualifying hedges:			
Net investment income	\$ 83	\$ 49	\$ 19
Interest credited to policyholder account balances	233	220	105
Other expenses	(6)	(3)	(9)
Non-qualifying hedges:			
Net investment income	(3)	(2)	1
Net derivative gains (losses)	65	91	49
Other revenues	108	77	3
Total	<u>\$480</u>	<u>\$432</u>	<u>\$168</u>

Fair Value Hedges

The Company designates and accounts for the following as fair value hedges when they have met the requirements of fair value hedging: (i) interest rate swaps to convert fixed rate investments to floating rate investments; (ii) interest rate swaps to convert fixed rate liabilities to floating rate liabilities; and (iii) foreign currency swaps to hedge the foreign currency fair value exposure of foreign currency denominated investments and liabilities.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The Company recognizes gains and losses on derivatives and the related hedged items in fair value hedges within net derivative gains (losses). The following table represents the amount of such net derivative gains (losses) recognized for the years ended December 31, 2010, 2009 and 2008:

<u>Derivatives in Fair Value Hedging Relationships</u>	<u>Hedged Items in Fair Value Hedging Relationships</u>	<u>Net Derivative Gains (Losses) Recognized for Derivatives</u>	<u>Net Derivative Gains (Losses) Recognized for Hedged Items</u>	<u>Ineffectiveness Recognized in Net Derivative Gains (Losses)</u>
			(In millions)	
For the Year Ended December 31, 2010:				
Interest rate swaps:	Fixed maturity securities	\$ (14)	\$ 16	\$ 2
	Policyholder account balances(1)	140	(142)	(2)
Foreign currency swaps:	Foreign-denominated fixed maturity securities	14	(14)	—
	Foreign-denominated policyholder account balances(2)	9	(20)	(11)
Total		<u>\$ 149</u>	<u>\$(160)</u>	<u>\$(11)</u>
For the Year Ended December 31, 2009:				
Interest rate swaps:	Fixed maturity securities	\$ 49	\$ (42)	\$ 7
	Policyholder account balances(1)	(963)	951	(12)
Foreign currency swaps:	Foreign-denominated fixed maturity securities	(13)	10	(3)
	Foreign-denominated policyholder account balances(2)	462	(449)	13
Total		<u>\$(465)</u>	<u>\$ 470</u>	<u>\$ 5</u>
For the Year Ended December 31, 2008				
		<u>\$ 245</u>	<u>\$(248)</u>	<u>\$ (3)</u>

(1) Fixed rate liabilities

(2) Fixed rate or floating rate liabilities

All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

Cash Flow Hedges

The Company designates and accounts for the following as cash flow hedges when they have met the requirements of cash flow hedging: (i) interest rate swaps to convert floating rate investments to fixed rate investments; (ii) interest rate swaps to convert floating rate liabilities to fixed rate liabilities; (iii) foreign currency swaps to hedge the foreign currency cash flow exposure of foreign currency denominated investments and liabilities; (iv) interest rate forwards and credit forwards to lock in the price to be paid for forward purchases of investments; (v) interest rate swaps and interest rate forwards to hedge the forecasted purchases of fixed-rate investments; and (vi) interest rate swaps and interest rate forwards to hedge forecasted fixed-rate borrowings.

For the years ended December 31, 2010 and 2009, the Company recognized \$1 million and (\$3) million, respectively, of net derivative gains (losses) which represented the ineffective portion of all cash flow hedges. For the year ended December 31, 2008, the Company did not recognize any net derivative gains (losses) which represented the ineffective portion of all cash flow hedges. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness. In certain instances, the Company discontinued cash flow hedge accounting because the forecasted transactions did not occur on the anticipated date or within two months of that date. The net amounts reclassified into net derivative gains (losses) for the years ended December 31, 2010, 2009 and 2008 related to such discontinued cash flow hedges were gains (losses) of \$9 million, (\$7) million and (\$12) million, respectively. At December 31, 2010 and 2009, the maximum length of time over which the Company was hedging its exposure to variability in future cash flows for forecasted transactions did not exceed seven years and five years, respectively. There were no hedged forecasted transactions, other than the receipt or payment of variable interest payments, for the year ended December 31, 2008.

The following table presents the components of accumulated other comprehensive income (loss), before income tax, related to cash flow hedges:

	Years Ended December 31,		
	<u>2010</u>	<u>2009</u>	<u>2008</u>
	(In millions)		
Accumulated other comprehensive income (loss), balance at January 1,	\$(76)	\$ 82	\$(270)
Gains (losses) deferred in other comprehensive income (loss) on the effective portion of cash flow hedges	(51)	(221)	203
Amounts reclassified to net derivative gains (losses)	65	54	140
Amounts reclassified to net investment income	4	8	9
Amounts reclassified to other expenses	(1)	3	(1)
Amortization of transition adjustment	—	(2)	1
Accumulated other comprehensive income (loss), balance at December 31,	<u>\$(59)</u>	<u>\$ (76)</u>	<u>\$ 82</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

At December 31, 2010, \$3 million of deferred net losses on derivatives in accumulated other comprehensive income (loss) was expected to be reclassified to earnings within the next 12 months.

The following table presents the effects of derivatives in cash flow hedging relationships on the consolidated statements of operations and the consolidated statements of equity for the years ended December 31, 2010, 2009 and 2008:

Derivatives in Cash Flow Hedging Relationships	Amount of Gains (Losses) Deferred in Accumulated Other Comprehensive Income (Loss) on Derivatives	Amount and Location of Gains (Losses) Reclassified from Accumulated Other Comprehensive Income (Loss) into Income (Loss)			Amount and Location of Gains (Losses) Recognized in Income (Loss) on Derivatives	
	(Effective Portion)	(Effective Portion)			(Ineffective Portion and Amount Excluded from Effectiveness Testing)	
		Net Derivative Gains (Losses)	Net Investment Income	Other Expenses	Net Derivative Gains (Losses)	Net Investment Income
(In millions)						
For the Year Ended December 31, 2010:						
Interest rate swaps	\$ 13	\$ —	\$ —	\$ (1)	\$ 3	\$—
Foreign currency swaps	34	(79)	(6)	2	—	—
Interest rate forwards	(117)	14	2	—	(2)	—
Credit forwards	19	—	—	—	—	—
Total	<u>\$ (51)</u>	<u>\$ (65)</u>	<u>\$ (4)</u>	<u>\$ 1</u>	<u>\$ 1</u>	<u>\$—</u>
For the Year Ended December 31, 2009:						
Interest rate swaps	\$ (45)	\$ —	\$ —	\$ (4)	\$ (2)	\$—
Foreign currency swaps	(319)	(133)	(6)	1	(1)	—
Interest rate forwards	147	79	—	—	—	—
Credit forwards	(4)	—	—	—	—	—
Total	<u>\$(221)</u>	<u>\$ (54)</u>	<u>\$ (6)</u>	<u>\$(3)</u>	<u>\$(3)</u>	<u>\$—</u>
For the Year Ended December 31, 2008:						
Foreign currency swaps	<u>\$ 203</u>	<u>\$(140)</u>	<u>\$(10)</u>	<u>\$ 1</u>	<u>\$—</u>	<u>\$—</u>

Hedges of Net Investments in Foreign Operations

The Company uses foreign exchange contracts, which may include foreign currency swaps, forwards and options, to hedge portions of its net investments in foreign operations against adverse movements in exchange rates. The Company measures ineffectiveness on these contracts based upon the change in forward rates. In addition, the Company may also use non-derivative financial instruments to hedge portions of its net investments in foreign operations against adverse movements in exchange rates. The Company measures ineffectiveness on non-derivative financial instruments based upon the change in spot rates.

When net investments in foreign operations are sold or substantially liquidated, the amounts in accumulated other comprehensive income (loss) are reclassified to the consolidated statements of operations, while a pro rata portion will be reclassified upon partial sale of the net investments in foreign operations.

The following table presents the effects of derivatives and non-derivative financial instruments in net investment hedging relationships in the consolidated statements of operations and the consolidated statements of equity for the years ended December 31, 2010, 2009 and 2008:

Derivatives and Non-Derivative Hedging Instruments in Net Investment Hedging Relationships (1), (2)	Amount of Gains (Losses) Deferred in Accumulated Other Comprehensive Income (Loss) (Effective Portion)			Amount and Location of Gains (Losses) Reclassified From Accumulated Other Comprehensive Income (Loss) into Income (Loss) (Effective Portion)		
	Years Ended December 31,			Years Ended December 31,		
	2010	2009	2008	2010	2009	2008
(In millions)						
Foreign currency forwards	\$(167)	\$(244)	\$338	\$—	\$(59)	\$—
Foreign currency swaps	—	(18)	76	—	(63)	—
Non-derivative hedging instruments	(16)	(37)	81	—	(11)	—
Total	<u>\$(183)</u>	<u>\$(299)</u>	<u>\$495</u>	<u>\$—</u>	<u>\$(133)</u>	<u>\$—</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

(1) During the years ended December 31, 2010 and 2008, there were no sales or substantial liquidations of net investments in foreign operations that would have required the reclassification of gains or losses from accumulated other comprehensive income (loss) into earnings. During the year ended December 31, 2009, the Company substantially liquidated, through assumption reinsurance (see Note 2), the portion of its Canadian operations that was being hedged in a net investment hedging relationship. As a result, the Company reclassified losses of \$133 million from accumulated other comprehensive income (loss) into earnings.

(2) There was no ineffectiveness recognized for the Company's hedges of net investments in foreign operations.

At December 31, 2010 and 2009, the cumulative foreign currency translation gain (loss) recorded in accumulated other comprehensive income (loss) related to hedges of net investments in foreign operations was (\$223) million and (\$40) million, respectively.

Non-Qualifying Derivatives and Derivatives for Purposes Other Than Hedging

The Company enters into the following derivatives that do not qualify for hedge accounting or for purposes other than hedging: (i) interest rate swaps, implied volatility swaps, caps and floors and interest rate futures to economically hedge its exposure to interest rates; (ii) foreign currency forwards, swaps, option contracts, and future contracts to economically hedge its exposure to adverse movements in exchange rates; (iii) credit default swaps to economically hedge exposure to adverse movements in credit; (iv) equity futures, equity index options, interest rate futures, TRRs and equity variance swaps to economically hedge liabilities embedded in certain variable annuity products; (v) swap spreadlocks to economically hedge invested assets against the risk of changes in credit spreads; (vi) interest rate forwards to buy and sell securities to economically hedge its exposure to interest rates; (vii) credit default swaps and TRRs to synthetically create investments; (viii) basis swaps to better match the cash flows of assets and related liabilities; (ix) credit default swaps held in relation to trading portfolios; (x) swaptions to hedge interest rate risk; (xi) inflation swaps to reduce risk generated from inflation-indexed liabilities; (xii) covered call options for income generation; (xiii) interest rate lock commitments; (xiv) synthetic GICs; and (xv) equity options to economically hedge certain invested assets against adverse changes in equity indices.

The following tables present the amount and location of gains (losses) recognized in income for derivatives that were not designated or qualifying as hedging instruments:

	Net Derivative Gains (Losses)	Net Investment Income(1)	Policyholder Benefits and Claims(2)	Other Revenues(3)	Other Expenses(4)
	(In millions)				
For the Year Ended December 31, 2010:					
Interest rate swaps	\$ 622	\$ 4	\$ 39	\$ 172	\$—
Interest rate floors	144	—	—	—	—
Interest rate caps	(185)	—	—	—	—
Interest rate futures	77	(4)	—	(3)	—
Equity futures	(58)	(25)	(314)	—	—
Foreign currency swaps	52	—	—	—	—
Foreign currency forwards	250	55	—	—	—
Currency futures	(23)	—	—	—	—
Currency options	(83)	(1)	—	—	(4)
Equity options	(683)	(16)	—	—	—
Interest rate options	25	—	—	(6)	—
Interest rate forwards	8	—	—	(74)	—
Variance swaps	(55)	—	—	—	—
Credit default swaps	34	(2)	—	—	—
Total rate of return swaps	14	—	—	—	—
Total	<u>\$ 139</u>	<u>\$ 11</u>	<u>\$(275)</u>	<u>\$ 89</u>	<u>\$(4)</u>
For the Year Ended December 31, 2009:					
Interest rate swaps	\$(1,700)	\$ (5)	\$ (13)	\$(161)	\$—
Interest rate floors	(907)	—	—	—	—
Interest rate caps	33	—	—	—	—
Interest rate futures	(366)	2	—	—	—
Equity futures	(681)	(38)	(363)	—	—
Foreign currency swaps	(405)	—	—	—	—
Foreign currency forwards	(102)	(24)	—	—	—
Currency options	(36)	(1)	—	—	(3)
Equity options	(1,713)	(68)	—	—	—
Interest rate options	(379)	—	—	—	—
Interest rate forwards	(7)	—	—	(4)	—

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	<u>Net Derivative Gains (Losses)</u>	<u>Net Investment Income(1)</u>	<u>Policyholder Benefits and Claims(2)</u> (In millions)	<u>Other Revenues(3)</u>	<u>Other Expenses(4)</u>
Variance swaps	(276)	(13)	—	—	—
Swap spreadlocks	(38)	—	—	—	—
Credit default swaps	(243)	(11)	—	—	—
Total rate of return swaps	<u>63</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total	<u><u>\$ (6,757)</u></u>	<u><u>\$ (158)</u></u>	<u><u>\$ (376)</u></u>	<u><u>\$ (165)</u></u>	<u><u>\$ (3)</u></u>
For the Year Ended December 31, 2008	<u><u>\$ 6,688</u></u>	<u><u>\$ 240</u></u>	<u><u>\$ 331</u></u>	<u><u>\$ 146</u></u>	<u><u>\$—</u></u>

- (1) Changes in estimated fair value related to economic hedges of equity method investments in joint ventures, and changes in estimated fair value related to derivatives held in relation to trading portfolios.
- (2) Changes in estimated fair value related to economic hedges of variable annuity guarantees included in future policy benefits.
- (3) Changes in estimated fair value related to derivatives held in connection with the Company's mortgage banking activities.
- (4) Changes in estimated fair value related to economic hedges of foreign currency exposure associated with the Company's international subsidiaries.

Credit Derivatives

In connection with synthetically created investment transactions and credit default swaps held in relation to the trading portfolio, the Company writes credit default swaps for which it receives a premium to insure credit risk. Such credit derivatives are included within the non-qualifying derivatives and derivatives for purposes other than hedging table. If a credit event occurs, as defined by the contract, generally the contract will require the Company to pay the counterparty the specified swap notional amount in exchange for the delivery of par quantities of the referenced credit obligation. The Company's maximum amount at risk, assuming the value of all referenced credit obligations is zero, was \$5,089 million and \$3,101 million at December 31, 2010 and 2009, respectively. The Company can terminate these contracts at any time through cash settlement with the counterparty at an amount equal to the then current fair value of the credit default swaps. At December 31, 2010 and 2009, the Company would have received \$62 million and \$53 million, respectively, to terminate all of these contracts.

The following table presents the estimated fair value, maximum amount of future payments and weighted average years to maturity of written credit default swaps at December 31, 2010 and 2009:

<u>Rating Agency Designation of Referenced Credit Obligations (1)</u>	<u>December 31,</u>					
	<u>2010</u>			<u>2009</u>		
	<u>Estimated Fair Value of Credit Default Swaps</u>	<u>Maximum Amount of Future Payments under Credit Default Swaps(2)</u>	<u>Weighted Average Years to Maturity(3)</u>	<u>Estimated Fair Value of Credit Default Swaps</u>	<u>Maximum Amount of Future Payments under Credit Default Swaps(2)</u>	<u>Weighted Average Years to Maturity(3)</u>
	(In millions)					
Aaa/Aa/A						
Single name credit default swaps (corporate)	\$ 5	\$ 470	3.8	\$ 5	\$ 175	4.3
Credit default swaps referencing indices	<u>45</u>	<u>2,928</u>	3.7	<u>46</u>	<u>2,676</u>	3.4
Subtotal	<u>50</u>	<u>3,398</u>	3.7	<u>51</u>	<u>2,851</u>	3.5
Baa						
Single name credit default swaps (corporate)	5	735	4.3	2	195	4.8
Credit default swaps referencing indices	<u>7</u>	<u>931</u>	5.0	<u>—</u>	<u>10</u>	5.0
Subtotal	<u>12</u>	<u>1,666</u>	4.7	<u>2</u>	<u>205</u>	4.8
Ba						
Single name credit default swaps (corporate)	—	25	4.4	—	25	5.0
Credit default swaps referencing indices	<u>—</u>	<u>—</u>	—	<u>—</u>	<u>—</u>	—
Subtotal	<u>—</u>	<u>25</u>	4.4	<u>—</u>	<u>25</u>	5.0
B						
Single name credit default swaps (corporate)	—	—	—	—	—	—
Credit default swaps referencing indices	<u>—</u>	<u>—</u>	—	<u>—</u>	<u>20</u>	5.0
Subtotal	<u>—</u>	<u>—</u>	—	<u>—</u>	<u>20</u>	5.0
Total	<u><u>\$62</u></u>	<u><u>\$5,089</u></u>	4.1	<u><u>\$53</u></u>	<u><u>\$3,101</u></u>	3.6

- (1) The rating agency designations are based on availability and the midpoint of the applicable ratings among Moody's, S&P and Fitch. If no rating is available from a rating agency, then an internally developed rating is used.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

(2) Assumes the value of the referenced credit obligations is zero.

(3) The weighted average years to maturity of the credit default swaps is calculated based on weighted average notional amounts.

The Company has also entered into credit default swaps to purchase credit protection on certain of the referenced credit obligations in the table above. As a result, the maximum amounts of potential future recoveries available to offset the \$5,089 million and \$3,101 million from the table above were \$120 million and \$31 million at December 31, 2010 and 2009, respectively.

Credit Risk on Freestanding Derivatives

The Company may be exposed to credit-related losses in the event of nonperformance by counterparties to derivative financial instruments. Generally, the current credit exposure of the Company's derivative contracts is limited to the net positive estimated fair value of derivative contracts at the reporting date after taking into consideration the existence of netting agreements and any collateral received pursuant to credit support annexes.

The Company manages its credit risk related to over-the-counter derivatives by entering into transactions with creditworthy counterparties, maintaining collateral arrangements and through the use of master agreements that provide for a single net payment to be made by one counterparty to another at each due date and upon termination. Because exchange-traded futures are effected through regulated exchanges, and positions are marked to market on a daily basis, the Company has minimal exposure to credit-related losses in the event of nonperformance by counterparties to such derivative instruments. See Note 5 for a description of the impact of credit risk on the valuation of derivative instruments.

The Company enters into various collateral arrangements, which require both the pledging and accepting of collateral in connection with its derivative instruments. At December 31, 2010 and 2009, the Company was obligated to return cash collateral under its control of \$2,625 million and \$2,680 million, respectively. This unrestricted cash collateral is included in cash and cash equivalents or in short-term investments and the obligation to return it is included in payables for collateral under securities loaned and other transactions in the consolidated balance sheets. At December 31, 2010 and 2009, the Company had also accepted collateral consisting of various securities with a fair market value of \$984 million and \$221 million, respectively, which were held in separate custodial accounts. The Company is permitted by contract to sell or repledge this collateral, but at December 31, 2010, none of the collateral had been sold or repledged.

The Company's collateral arrangements for its over-the-counter derivatives generally require the counterparty in a net liability position, after considering the effect of netting agreements, to pledge collateral when the fair value of that counterparty's derivatives reaches a pre-determined threshold. Certain of these arrangements also include credit-contingent provisions that provide for a reduction of these thresholds (on a sliding scale that converges toward zero) in the event of downgrades in the credit ratings of the Company and/or the counterparty. In addition, certain of the Company's netting agreements for derivative instruments contain provisions that require the Company to maintain a specific investment grade credit rating from at least one of the major credit rating agencies. If the Company's credit ratings were to fall below that specific investment grade credit rating, it would be in violation of these provisions, and the counterparties to the derivative instruments could request immediate payment or demand immediate and ongoing full overnight collateralization on derivative instruments that are in a net liability position after considering the effect of netting agreements.

The following table presents the estimated fair value of the Company's over-the-counter derivatives that are in a net liability position after considering the effect of netting agreements, together with the estimated fair value and balance sheet location of the collateral pledged. The table also presents the incremental collateral that the Company would be required to provide if there was a one notch downgrade in the Company's credit rating at the reporting date or if the Company's credit rating sustained a downgrade to a level that triggered full overnight collateralization or termination of the derivative position at the reporting date. Derivatives that are not subject to collateral agreements are not included in the scope of this table.

	Estimated Fair Value(1) of Derivatives in Net Liability Position	Estimated Fair Value of Collateral Provided:		Fair Value of Incremental Collateral Provided Upon:	
		Fixed Maturity Securities(2)	Cash(3)	One Notch Downgrade in the Company's Credit Rating	Downgrade in the Company's Credit Rating to a Level that Triggers Full Overnight Collateralization or Termination of the Derivative Position
(In millions)					
December 31, 2010:					
Derivatives subject to credit-contingent provisions . . .	\$1,167	\$1,024	\$—	\$99	\$231
Derivatives not subject to credit-contingent provisions	22	—	43	—	—
Total	<u>\$1,189</u>	<u>\$1,024</u>	<u>\$43</u>	<u>\$99</u>	<u>\$231</u>
December 31, 2009:					
Derivatives subject to credit-contingent provisions . . .	\$1,163	\$1,017	\$—	\$90	\$218
Derivatives not subject to credit-contingent provisions	48	42	—	—	—
Total	<u>\$1,211</u>	<u>\$1,059</u>	<u>\$—</u>	<u>\$90</u>	<u>\$218</u>

(1) After taking into consideration the existence of netting agreements.

(2) Included in fixed maturity securities in the consolidated balance sheets. The counterparties are permitted by contract to sell or repledge this collateral.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

(3) Included in premiums, reinsurance and other receivables in the consolidated balance sheets.

Without considering the effect of netting agreements, the estimated fair value of the Company's over-the-counter derivatives with credit-contingent provisions that were in a gross liability position at December 31, 2010 was \$1,742 million. At December 31, 2010, the Company provided securities collateral of \$1,024 million in connection with these derivatives. In the unlikely event that both: (i) the Company's credit rating was downgraded to a level that triggers full overnight collateralization or termination of all derivative positions; and (ii) the Company's netting agreements were deemed to be legally unenforceable, then the additional collateral that the Company would be required to provide to its counterparties in connection with its derivatives in a gross liability position at December 31, 2010 would be \$718 million. This amount does not consider gross derivative assets of \$575 million for which the Company has the contractual right of offset.

The Company also has exchange-traded futures and options, which require the pledging of collateral. At December 31, 2010 and 2009, the Company pledged securities collateral for exchange-traded futures and options of \$40 million and \$50 million, respectively, which is included in fixed maturity securities. The counterparties are permitted by contract to sell or repledge this collateral. At December 31, 2010 and 2009, the Company provided cash collateral for exchange-traded futures and options of \$662 million and \$562 million, respectively, which is included in premiums, reinsurance and other receivables.

Embedded Derivatives

The Company has certain embedded derivatives that are required to be separated from their host contracts and accounted for as derivatives. These host contracts principally include: variable annuities with guaranteed minimum benefits, including GMWBs, GMABs and certain GMIBs; ceded reinsurance contracts of guaranteed minimum benefits related to GMABs and certain GMIBs; and funding agreements with equity or bond indexed crediting rates.

The following table presents the estimated fair value of the Company's embedded derivatives at:

	December 31,	
	2010	2009
	(In millions)	
Net embedded derivatives within asset host contracts:		
Ceded guaranteed minimum benefits	\$ 185	\$ 76
Options embedded in debt or equity securities	(57)	(37)
Net embedded derivatives within asset host contracts	\$ 128	\$ 39
Net embedded derivatives within liability host contracts:		
Direct guaranteed minimum benefits	\$2,556	\$1,500
Other	78	5
Net embedded derivatives within liability host contracts	\$2,634	\$1,505

The following table presents changes in estimated fair value related to embedded derivatives:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Net derivative gains (losses)(1)	\$(387)	\$1,758	\$(2,650)
Policyholder benefits and claims	\$ 8	\$ (114)	\$ 182

(1) The valuation of guaranteed minimum benefits includes an adjustment for nonperformance risk. Included in net derivative gains (losses), in connection with this adjustment, were gains (losses) of (\$96) million, (\$1,932) million and \$2,994 million for the years ended December 31, 2010, 2009 and 2008, respectively. Net derivative gains (losses) for the year ended December 31, 2010 included a loss of \$955 million relating to a refinement for estimating nonperformance risk in fair value measurements implemented at June 30, 2010. See Note 5.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

5. Fair Value

Considerable judgment is often required in interpreting market data to develop estimates of fair value and the use of different assumptions or valuation methodologies may have a material effect on the estimated fair value amounts.

Assets and Liabilities Measured at Fair Value

Recurring Fair Value Measurements

The assets and liabilities measured at estimated fair value on a recurring basis, including those items for which the Company has elected the FVO, were determined as described below. These estimated fair values and their corresponding placement in the fair value hierarchy are summarized as follows:

	December 31, 2010			
	Fair Value Measurements at Reporting Date Using			
	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value
	(In millions)			
Assets				
Fixed maturity securities:				
U.S. corporate securities	\$ —	\$ 85,419	\$ 7,149	\$ 92,568
Foreign corporate securities	—	62,401	5,777	68,178
RMBS	274	43,037	1,422	44,733
Foreign government securities	149	40,092	3,159	43,400
U.S. Treasury, agency and government guaranteed securities	14,602	18,623	79	33,304
CMBS	—	19,664	1,011	20,675
ABS	—	10,142	4,148	14,290
State and political subdivision securities	—	10,083	46	10,129
Other fixed maturity securities	—	3	4	7
Total fixed maturity securities	<u>15,025</u>	<u>289,464</u>	<u>22,795</u>	<u>327,284</u>
Equity securities:				
Common stock	832	1,094	268	2,194
Non-redeemable preferred stock	—	507	905	1,412
Total equity securities	<u>832</u>	<u>1,601</u>	<u>1,173</u>	<u>3,606</u>
Trading and other securities:				
Actively Traded Securities	—	453	10	463
FVO general account securities	—	54	77	131
FVO contractholder-directed unit-linked investments	6,270	10,789	735	17,794
FVO securities held by consolidated securitization entities	—	201	—	201
Total trading and other securities	<u>6,270</u>	<u>11,497</u>	<u>822</u>	<u>18,589</u>
Short-term investments(1)	3,026	4,681	858	8,565
Mortgage loans:				
Mortgage loans held by consolidated securitization entities	—	6,840	—	6,840
Mortgage loans held-for-sale(2)	—	2,486	24	2,510
Total mortgage loans	<u>—</u>	<u>9,326</u>	<u>24</u>	<u>9,350</u>
MSRs(3)	—	—	950	950
Other invested assets — investment funds	373	121	—	494
Derivative assets:(4)				
Interest rate contracts	131	3,583	39	3,753
Foreign currency contracts	2	1,711	74	1,787
Credit contracts	—	125	50	175
Equity market contracts	23	1,757	282	2,062
Total derivative assets	<u>156</u>	<u>7,176</u>	<u>445</u>	<u>7,777</u>
Net embedded derivatives within asset host contracts(5)	—	—	185	185
Separate account assets(6)	25,660	155,589	2,088	183,337
Total assets	<u>\$51,342</u>	<u>\$479,455</u>	<u>\$29,340</u>	<u>\$560,137</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

December 31, 2010				
Fair Value Measurements at Reporting Date Using				
Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value	
(In millions)				
Liabilities				
Derivative liabilities:(4)				
Interest rate contracts	\$ 35	\$ 1,598	\$ 125	\$ 1,758
Foreign currency contracts	—	1,372	1	1,373
Credit contracts	—	101	6	107
Equity market contracts	10	1,174	140	1,324
Total derivative liabilities	45	4,245	272	4,562
Net embedded derivatives within liability host contracts(5)	—	11	2,623	2,634
Long-term debt of consolidated securitization entities	—	6,636	184	6,820
Trading liabilities(7)	46	—	—	46
Total liabilities	<u>\$ 91</u>	<u>\$ 10,892</u>	<u>\$ 3,079</u>	<u>\$ 14,062</u>

See “— Variable Interest Entities” in Note 3 for discussion of CSEs included in the table above.

December 31, 2009				
Fair Value Measurements at Reporting Date Using				
Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value	
(In millions)				
Assets				
Fixed maturity securities:				
U.S. corporate securities	\$ —	\$ 65,493	\$ 6,694	\$ 72,187
Foreign corporate securities	—	32,738	5,292	38,030
RMBS	—	42,180	1,840	44,020
Foreign government securities	306	11,240	401	11,947
U.S. Treasury, agency and government guaranteed securities	10,951	14,459	37	25,447
CMBS	—	15,483	139	15,622
ABS	—	10,450	2,712	13,162
State and political subdivision securities	—	7,139	69	7,208
Other fixed maturity securities	—	13	6	19
Total fixed maturity securities	<u>11,257</u>	<u>199,195</u>	<u>17,190</u>	<u>227,642</u>
Equity securities:				
Common stock	490	995	136	1,621
Non-redeemable preferred stock	—	359	1,104	1,463
Total equity securities	<u>490</u>	<u>1,354</u>	<u>1,240</u>	<u>3,084</u>
Trading and other securities	1,886	415	83	2,384
Short-term investments(1)	5,650	2,500	23	8,173
Mortgage loans held-for-sale(2)	—	2,445	25	2,470
MSRs(3)	—	—	878	878
Derivative assets(4)	103	5,600	430	6,133
Net embedded derivatives within asset host contracts(5)	—	—	76	76
Separate account assets(6)	17,601	129,545	1,895	149,041
Total assets	<u>\$36,987</u>	<u>\$341,054</u>	<u>\$21,840</u>	<u>\$399,881</u>
Liabilities				
Derivative liabilities(4)	\$ 51	\$ 3,990	\$ 74	\$ 4,115
Net embedded derivatives within liability host contracts(5)	—	(26)	1,531	1,505
Trading liabilities(7)	106	—	—	106
Total liabilities	<u>\$ 157</u>	<u>\$ 3,964</u>	<u>\$ 1,605</u>	<u>\$ 5,726</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

- (1) Short-term investments as presented in the tables above differ from the amounts presented in the consolidated balance sheets because certain short-term investments are not measured at estimated fair value (e.g., time deposits, etc.), and therefore are excluded from the tables presented above.
- (2) Mortgage loans held-for-sale as presented in the tables above differ from the amount presented in the consolidated balance sheets as these tables only include residential mortgage loans held-for-sale measured at estimated fair value on a recurring basis.
- (3) MSRs are presented within other invested assets in the consolidated balance sheets.
- (4) Derivative assets are presented within other invested assets in the consolidated balance sheets and derivative liabilities are presented within other liabilities in the consolidated balance sheets. The amounts are presented gross in the tables above to reflect the presentation in the consolidated balance sheets, but are presented net for purposes of the rollforward in the Fair Value Measurements Using Significant Unobservable Inputs (Level 3) tables which follow. At December 31, 2010 and 2009, certain non-derivative hedging instruments of \$185 million and \$0, respectively, which are carried at amortized cost, are included with the liabilities total in Note 4 but excluded from derivative liabilities in the tables above as they are not derivative instruments.
- (5) Net embedded derivatives within asset host contracts are presented within premiums, reinsurance and other receivables in the consolidated balance sheets. Net embedded derivatives within liability host contracts are presented primarily within policyholder account balances in the consolidated balance sheets. At December 31, 2010, fixed maturity securities and equity securities also included embedded derivatives of \$5 million and (\$62) million, respectively. At December 31, 2009, fixed maturity securities and equity securities included embedded derivatives of \$0 and (\$37) million, respectively.
- (6) Separate account assets are measured at estimated fair value. Investment performance related to separate account assets is fully offset by corresponding amounts credited to contractholders whose liability is reflected within separate account liabilities. Separate account liabilities are set equal to the estimated fair value of separate account assets.
- (7) Trading liabilities are presented within other liabilities in the consolidated balance sheets.

The methods and assumptions used to estimate the fair value of financial instruments are summarized as follows:

Fixed Maturity Securities, Equity Securities, Trading and Other Securities and Short-term Investments

When available, the estimated fair value of the Company's fixed maturity, equity and trading and other securities are based on quoted prices in active markets that are readily and regularly obtainable. Generally, these are the most liquid of the Company's securities holdings and valuation of these securities does not involve management judgment.

When quoted prices in active markets are not available, the determination of estimated fair value is based on market standard valuation methodologies. The market standard valuation methodologies utilized include: discounted cash flow methodologies, matrix pricing or other similar techniques. The inputs in applying these market standard valuation methodologies include, but are not limited to: interest rates, credit standing of the issuer or counterparty, industry sector of the issuer, coupon rate, call provisions, sinking fund requirements, maturity and management's assumptions regarding estimated duration, liquidity and estimated future cash flows. Accordingly, the estimated fair values are based on available market information and management's judgments about financial instruments.

The significant inputs to the market standard valuation methodologies for certain types of securities with reasonable levels of price transparency are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Such observable inputs include benchmarking prices for similar assets in active markets, quoted prices in markets that are not active and observable yields and spreads in the market.

When observable inputs are not available, the market standard valuation methodologies for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation and cannot be supported by reference to market activity. Even though unobservable, these inputs are assumed to be consistent with what other market participants would use when pricing such securities and are considered appropriate given the circumstances.

The estimated fair value of FVO securities held by CSEs is determined on a basis consistent with the methodologies described herein for fixed maturity securities and equity securities. As discussed in Note 1, the Company adopted new guidance effective January 1, 2010 and consolidated certain securitization entities that hold securities that have been accounted for under the FVO and classified within trading and other securities.

The use of different methodologies, assumptions and inputs may have a material effect on the estimated fair values of the Company's securities holdings.

Mortgage Loans

Mortgage loans presented in the tables above consist of commercial mortgage loans held by CSEs and residential mortgage loans held-for-sale for which the Company has elected the FVO and which are carried at estimated fair value. As discussed in Note 1, the Company adopted new guidance effective January 1, 2010 and consolidated certain securitization entities that hold commercial mortgage loans. See "— Valuation Techniques and Inputs by Level Within the Three-Level Fair Value Hierarchy by Major Classes of Assets and Liabilities" below for a discussion of the methods and assumptions used to estimate the fair value of these financial instruments.

MSRs

Although MSRs are not financial instruments, the Company has included them in the preceding table as a result of its election to carry MSRs at estimated fair value. See "— Valuation Techniques and Inputs by Level Within the Three-Level Fair Value Hierarchy by Major Classes of Assets and Liabilities" below for a discussion of the methods and assumptions used to estimate the fair value of these financial instruments.

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

Other Invested Assets — Investment Funds

The estimated fair value of these investment funds is determined on a basis consistent with the methodologies described herein for trading and other securities.

Derivatives

The estimated fair value of derivatives is determined through the use of quoted market prices for exchange-traded derivatives and interest rate forwards to sell certain to be announced securities, or through the use of pricing models for over-the-counter derivatives. The determination of estimated fair value, when quoted market values are not available, is based on market standard valuation methodologies and inputs that are assumed to be consistent with what other market participants would use when pricing the instruments. Derivative valuations can be affected by changes in interest rates, foreign currency exchange rates, financial indices, credit spreads, default risk (including the counterparties to the contract), volatility, liquidity and changes in estimates and assumptions used in the pricing models.

The significant inputs to the pricing models for most over-the-counter derivatives are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Significant inputs that are observable generally include: interest rates, foreign currency exchange rates, interest rate curves, credit curves and volatility. However, certain over-the-counter derivatives may rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. Significant inputs that are unobservable generally include: independent broker quotes, credit correlation assumptions, references to emerging market currencies and inputs that are outside the observable portion of the interest rate curve, credit curve, volatility or other relevant market measure. These unobservable inputs may involve significant management judgment or estimation. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and are assumed to be consistent with what other market participants would use when pricing such instruments.

The credit risk of both the counterparty and the Company are considered in determining the estimated fair value for all over-the-counter derivatives, and any potential credit adjustment is based on the net exposure by counterparty after taking into account the effects of netting agreements and collateral arrangements. The Company values its derivative positions using the standard swap curve which includes a spread to the risk free rate. This credit spread is appropriate for those parties that execute trades at pricing levels consistent with the standard swap curve. As the Company and its significant derivative counterparties consistently execute trades at such pricing levels, additional credit risk adjustments are not currently required in the valuation process. The Company's ability to consistently execute at such pricing levels is in part due to the netting agreements and collateral arrangements that are in place with all of its significant derivative counterparties. The evaluation of the requirement to make additional credit risk adjustments is performed by the Company each reporting period.

Most inputs for over-the-counter derivatives are mid market inputs but, in certain cases, bid level inputs are used when they are deemed more representative of exit value. Market liquidity, as well as the use of different methodologies, assumptions and inputs, may have a material effect on the estimated fair values of the Company's derivatives and could materially affect net income.

Embedded Derivatives Within Asset and Liability Host Contracts

Embedded derivatives principally include certain direct, assumed and ceded variable annuity guarantees and equity or bond indexed crediting rates within certain funding agreements. Embedded derivatives are recorded in the consolidated financial statements at estimated fair value with changes in estimated fair value reported in net income.

The Company issues certain variable annuity products with guaranteed minimum benefit guarantees. GMWBs, GMABs and certain GMIBs are embedded derivatives, which are measured at estimated fair value separately from the host variable annuity contract, with changes in estimated fair value reported in net derivative gains (losses). These embedded derivatives are classified within policyholder account balances in the consolidated balance sheets.

The fair value of these guarantees is estimated using the present value of future benefits minus the present value of future fees using actuarial and capital market assumptions related to the projected cash flows over the expected lives of the contracts. A risk neutral valuation methodology is used under which the cash flows from the guarantees are projected under multiple capital market scenarios using observable risk free rates, currency exchange rates and observable and estimated implied volatilities.

The valuation of these guarantee liabilities includes adjustments for nonperformance risk and for a risk margin related to non-capital market inputs. Both of these adjustments are captured as components of the spread which, when combined with the risk free rate, is used to discount the cash flows of the liability for purposes of determining its fair value.

The nonperformance adjustment is determined by taking into consideration publicly available information relating to spreads in the secondary market for the Holding Company's debt, including related credit default swaps. These observable spreads are then adjusted, as necessary, to reflect the priority of these liabilities and the claims paying ability of the issuing insurance subsidiaries compared to the Holding Company.

Risk margins are established to capture the non-capital market risks of the instrument which represent the additional compensation a market participant would require to assume the risks related to the uncertainties of such actuarial assumptions as annuitization, premium persistency, partial withdrawal and surrenders. The establishment of risk margins requires the use of significant management judgment, including assumptions of the amount and cost of capital needed to cover the guarantees. These guarantees may be more costly than expected in volatile or declining equity markets. Market conditions including, but not limited to, changes in interest rates, equity indices, market volatility and foreign currency exchange rates; changes in nonperformance risk; and variations in actuarial assumptions regarding policyholder behavior, mortality and risk margins related to non-capital market inputs may result in significant fluctuations in the estimated fair value of the guarantees that could materially affect net income.

The Company ceded the risk associated with certain of the GMIB and GMAB described above. These reinsurance contracts contain embedded derivatives which are included in premiums, reinsurance and other receivables in the consolidated balance sheets with changes in estimated fair value reported in net derivative gains (losses) or policyholder benefits and claims depending on the statement of operations

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

classification of the direct risk. The value of the embedded derivatives on the ceded risk is determined using a methodology consistent with that described previously for the guarantees directly written by the Company.

As part of its regular review of critical accounting estimates, the Company periodically assesses inputs for estimating nonperformance risk (commonly referred to as “own credit”) in fair value measurements. During the second quarter of 2010, the Company completed a study that aggregated and evaluated data, including historical recovery rates of insurance companies, as well as policyholder behavior observed over the past two years as the recent financial crisis evolved. As a result, at the end of the second quarter of 2010, the Company refined the way in which its insurance subsidiaries incorporate expected recovery rates into the nonperformance risk adjustment for purposes of estimating the fair value of investment-type contracts and embedded derivatives within insurance contracts. The Company recognized a loss of \$577 million, net of DAC and income tax, relating to implementing the refinement at June 30, 2010. The refinement reduced both basic and diluted net income available to MetLife, Inc.’s common shareholders per common share by \$0.65 for the year ended December 31, 2010.

The estimated fair value of the embedded derivatives within funds withheld related to certain ceded reinsurance is determined based on the change in estimated fair value of the underlying assets held by the Company in a reference portfolio backing the funds withheld liability. The estimated fair value of the underlying assets is determined as described above in “— Fixed Maturity Securities, Equity Securities, Trading and Other Securities and Short-term Investments.” The estimated fair value of these embedded derivatives is included, along with their funds withheld hosts, in other liabilities in the consolidated balance sheets with changes in estimated fair value recorded in net derivative gains (losses). Changes in the credit spreads on the underlying assets, interest rates and market volatility may result in significant fluctuations in the estimated fair value of these embedded derivatives that could materially affect net income.

The estimated fair value of the embedded equity and bond indexed derivatives contained in certain funding agreements is determined using market standard swap valuation models and observable market inputs, including an adjustment for nonperformance risk. The estimated fair value of these embedded derivatives are included, along with their funding agreements host, within policyholder account balances with changes in estimated fair value recorded in net derivative gains (losses). Changes in equity and bond indices, interest rates and the Company’s credit standing may result in significant fluctuations in the estimated fair value of these embedded derivatives that could materially affect net income.

Separate Account Assets

Separate account assets are carried at estimated fair value and reported as a summarized total on the consolidated balance sheets. The estimated fair value of separate account assets is based on the estimated fair value of the underlying assets owned by the separate account. Assets within the Company’s separate accounts include: mutual funds, fixed maturity securities, equity securities, mortgage loans, derivatives, hedge funds, other limited partnership interests, short-term investments and cash and cash equivalents. See “— Valuation Techniques and Inputs by Level Within the Three-Level Fair Value Hierarchy by Major Classes of Assets and Liabilities” below for a discussion of the methods and assumptions used to estimate the fair value of these financial instruments.

Long-term Debt of CSEs

The Company has elected the FVO for the long-term debt of CSEs, which are carried at estimated fair value. See “— Valuation Techniques and Inputs by Level Within the Three-Level Fair Value Hierarchy by Major Classes of Assets and Liabilities” below for a discussion of the methods and assumptions used to estimate the fair value of these financial instruments.

Trading Liabilities

Trading liabilities are recorded at estimated fair value with subsequent changes in estimated fair value recognized in net investment income. The estimated fair value of trading liabilities is determined on a basis consistent with the methodologies described in “— Fixed Maturity Securities, Equity Securities and Trading and Other Securities.”

Valuation Techniques and Inputs by Level Within the Three-Level Fair Value Hierarchy by Major Classes of Assets and Liabilities

A description of the significant valuation techniques and inputs to the determination of estimated fair value for the more significant asset and liability classes measured at fair value on a recurring basis is as follows:

The Company determines the estimated fair value of its investments using primarily the market approach and the income approach. The use of quoted prices for identical assets and matrix pricing or other similar techniques are examples of market approaches, while the use of discounted cash flow methodologies is an example of the income approach. The Company attempts to maximize the use of observable inputs and minimize the use of unobservable inputs in selecting whether the market or income approach is used.

While certain investments have been classified as Level 1 from the use of unadjusted quoted prices for identical investments supported by high volumes of trading activity and narrow bid/ask spreads, most investments have been classified as Level 2 because the significant inputs used to measure the fair value on a recurring basis of the same or similar investment are market observable or can be corroborated using market observable information for the full term of the investment. Level 3 investments include those where estimated fair values are based on significant unobservable inputs that are supported by little or no market activity and may reflect our own assumptions about what factors market participants would use in pricing these investments.

Level 1 Measurements:

Fixed Maturity Securities, Equity Securities, Trading and Other Securities and Short-term Investments

These securities are comprised of U.S. Treasury, agency and government guaranteed fixed maturity securities, foreign government securities, RMBS — principally to-be-announced securities, exchange traded common stock, exchange traded mutual fund interests included in equity securities, exchange traded registered mutual fund interests included in trading and other securities and short-term money market securities, including U.S. Treasury bills. Valuation of these securities is based on unadjusted quoted prices in active markets that are readily and

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

regularly available. Contractholder-directed unit-linked investments reported within trading and other securities include certain registered mutual fund interests priced using daily NAV provided by the fund managers.

Derivative Assets and Derivative Liabilities

These assets and liabilities are comprised of exchange-traded derivatives, as well as interest rate forwards to sell certain to be announced securities. Valuation of these assets and liabilities is based on unadjusted quoted prices in active markets that are readily and regularly available.

Separate Account Assets

These assets are comprised of securities that are similar in nature to the fixed maturity securities, equity securities and short-term investments referred to above; and certain exchange-traded derivatives, including financial futures and owned options. Valuation is based on unadjusted quoted prices in active markets that are readily and regularly available.

Level 2 Measurements:

Fixed Maturity Securities, Equity Securities, Trading and Other Securities and Short-term Investments

This level includes fixed maturity securities and equity securities priced principally by independent pricing services using observable inputs. Trading and other securities and short-term investments within this level are of a similar nature and class to the Level 2 securities described below; accordingly, the valuation techniques and significant market standard observable inputs used in their valuation are also similar to those described below. Contractholder-directed unit-linked investments reported within trading and other securities include certain mutual fund interests without readily determinable fair values given prices are not published publicly. Valuation of these mutual funds is based upon quoted prices or reported NAV provided by the fund managers, which were based on observable inputs.

U.S. corporate and foreign corporate securities. These securities are principally valued using the market and income approaches. Valuation is based primarily on quoted prices in markets that are not active, or using matrix pricing or other similar techniques that use standard market observable inputs such as a benchmark yields, spreads off benchmark yields, new issuances, issuer rating, duration, and trades of identical or comparable securities. Investment grade privately placed securities are valued using a discounted cash flow methodologies using standard market observable inputs, and inputs derived from, or corroborated by, market observable data including market yield curve, duration, call provisions, observable prices and spreads for similar publicly traded or privately traded issues that incorporate the credit quality and industry sector of the issuer. This level also includes certain below investment grade privately placed fixed maturity securities priced by independent pricing services that use observable inputs.

Structured securities comprised of RMBS, CMBS and ABS. These securities are principally valued using the market approach. Valuation is based primarily on matrix pricing or other similar techniques using standard market inputs including spreads for actively traded securities, spreads off benchmark yields, expected prepayment speeds and volumes, current and forecasted loss severity, rating, weighted average coupon, weighted average maturity, average delinquency rates, geographic region, debt-service coverage ratios and issuance-specific information including, but not limited to: collateral type, payment terms of the underlying assets, payment priority within the tranche, structure of the security, deal performance and vintage of loans.

U.S. Treasury, agency and government guaranteed securities. These securities are principally valued using the market approach. Valuation is based primarily on quoted prices in markets that are not active, or using matrix pricing or other similar techniques using standard market observable inputs such as benchmark U.S. Treasury yield curve, the spread off the U.S. Treasury curve for the identical security and comparable securities that are actively traded.

Foreign government and state and political subdivision securities. These securities are principally valued using the market approach. Valuation is based primarily on matrix pricing or other similar techniques using standard market observable inputs including benchmark U.S. Treasury or other yields, issuer ratings, broker-dealer quotes, issuer spreads and reported trades of similar securities, including those within the same sub-sector or with a similar maturity or credit rating.

Common and non-redeemable preferred stock. These securities are principally valued using the market approach where market quotes are available but are not considered actively traded. Valuation is based principally on observable inputs including quoted prices in markets that are not considered active.

Mortgage Loans Held by CSEs

These commercial mortgage loans are principally valued using the market approach. The principal market for these commercial loan portfolios is the securitization market. The Company uses the quoted securitization market price of the obligations of the CSEs to determine the estimated fair value of these commercial loan portfolios. These market prices are determined principally by independent pricing services using observable inputs.

Mortgage Loans Held-For-Sale

Residential mortgage loans held-for-sale are principally valued using the market approach and valued primarily using readily available observable pricing for similar loans or securities backed by similar loans. The unobservable adjustments to such prices are insignificant.

Derivative Assets and Derivative Liabilities

This level includes all types of derivative instruments utilized by the Company with the exception of exchange-traded derivatives and interest rate forwards to sell certain to be announced securities included within Level 1 and those derivative instruments with unobservable inputs as described in Level 3. These derivatives are principally valued using an income approach.

Interest rate contracts.

Non-option-based — Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, and repurchase rates.

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

Option-based — Valuations are based on option pricing models, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, and interest rate volatility.

Foreign currency contracts.

Non-option-based — Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, currency spot rates, and cross currency basis curves.

Option-based — Valuations are based on option pricing models, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, currency spot rates, cross currency basis curves, and currency volatility.

Credit contracts.

Non-option-based — Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve, credit curves, and recovery rates.

Equity market contracts.

Non-option-based — Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve, spot equity index levels, and dividend yield curves.

Option-based — Valuations are based on option pricing models, which utilize significant inputs that may include the swap yield curve, spot equity index levels, dividend yield curves, and equity volatility.

Embedded Derivatives Contained in Certain Funding Agreements

These derivatives are principally valued using an income approach. Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve and the spot equity and bond index level.

Separate Account Assets

These assets are comprised of investments that are similar in nature to the fixed maturity securities, equity securities, short-term investments and derivatives referred to above. Also included are certain mutual funds and hedge funds without readily determinable fair values given prices are not published publicly. Valuation of the mutual funds and hedge funds is based upon quoted prices or reported NAV provided by the fund managers.

Long-term Debt of CSEs

The estimated fair value of the long-term debt of the Company's CSEs is based on quoted prices when traded as assets in active markets or, if not available, based on market standard valuation methodologies, consistent with the Company's methods and assumptions used to estimate the fair value of comparable fixed maturity securities.

Level 3 Measurements:

In general, investments classified within Level 3 use many of the same valuation techniques and inputs as described above. However, if key inputs are unobservable, or if the investments are less liquid and there is very limited trading activity, the investments are generally classified as Level 3. The use of independent non-binding broker quotations to value investments generally indicates there is a lack of liquidity or the general lack of transparency in the process to develop the valuation estimates generally causing these investments to be classified in Level 3.

Fixed Maturity Securities, Equity Securities, Trading and Other Securities and Short-term Investments

This level includes fixed maturity securities and equity securities priced principally by independent broker quotations or market standard valuation methodologies using inputs that are not market observable or cannot be derived principally from or corroborated by observable market data. Trading and other securities and short-term investments within this level are of a similar nature and class to the Level 3 securities described below; accordingly, the valuation techniques and significant market standard observable inputs used in their valuation are also similar to those described below.

U.S. corporate and foreign corporate securities. These securities, including financial services industry hybrid securities classified within fixed maturity securities, are principally valued using the market and income approaches. Valuations are based primarily on matrix pricing or other similar techniques that utilize unobservable inputs or cannot be derived principally from, or corroborated by, observable market data, including illiquidity premiums and spread adjustments to reflect industry trends or specific credit-related issues. Valuations may be based on independent non-binding broker quotations. Generally, below investment grade privately placed or distressed securities included in this level are valued using discounted cash flow methodologies which rely upon significant, unobservable inputs and inputs that cannot be derived principally from, or corroborated by, observable market data.

Structured securities comprised of RMBS, CMBS and ABS. These securities are principally valued using the market approach. Valuation is based primarily on matrix pricing or other similar techniques that utilize inputs that are unobservable or cannot be derived principally from, or corroborated by, observable market data, or are based on independent non-binding broker quotations. Below investment grade securities and ABS supported by sub-prime mortgage loans included in this level are valued based on inputs including quoted prices for identical or similar securities that are less liquid and based on lower levels of trading activity than securities classified in Level 2, and certain of these securities are valued based on independent non-binding broker quotations.

Foreign government and state and political subdivision securities. These securities are principally valued using the market approach. Valuation is based primarily on matrix pricing or other similar techniques, however these securities are less liquid and certain of the inputs are based on very limited trading activity.

Common and non-redeemable preferred stock. These securities, including privately held securities and financial services industry hybrid securities classified within equity securities, are principally valued using the market and income approaches. Valuations are based primarily on matrix pricing or other similar techniques using inputs such as comparable credit rating and issuance structure. Equity securities valuations determined with discounted cash flow methodologies use inputs such as earnings multiples based on comparable

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

public companies, and industry-specific non-earnings based multiples. Certain of these securities are valued based on independent non-binding broker quotations.

Mortgage Loans

Mortgage loans include residential mortgage loans held-for-sale for which pricing for similar loans or securities backed by similar loans is not observable and the estimated fair value is determined using unobservable independent broker quotations or valuation models.

MSRs

MSRs, which are valued using an income approach, are carried at estimated fair value and have multiple significant unobservable inputs including assumptions regarding estimates of discount rates, loan prepayments and servicing costs. Sales of MSRs tend to occur in private transactions where the precise terms and conditions of the sales are typically not readily available and observable market valuations are limited. As such, the Company relies primarily on a discounted cash flow model to estimate the fair value of the MSRs. The model requires inputs such as type of loan (fixed vs. variable and agency vs. other), age of loan, loan interest rates and current market interest rates that are generally observable. The model also requires the use of unobservable inputs including assumptions regarding estimates of discount rates, loan prepayments and servicing costs.

Derivative Assets and Derivative Liabilities

These derivatives are principally valued using an income approach. Valuations of non-option-based derivatives utilize present value techniques, whereas valuations of option-based derivatives utilize option pricing models. These valuation methodologies generally use the same inputs as described in the corresponding sections above for Level 2 measurements of derivatives. However, these derivatives result in Level 3 classification because one or more of the significant inputs are not observable in the market or cannot be derived principally from, or corroborated by, observable market data.

Interest rate contracts.

Non-option-based — Significant unobservable inputs may include pull through rates on interest rate lock commitments and the extrapolation beyond observable limits of the swap yield curve and LIBOR basis curves.

Option-based — Significant unobservable inputs may include the extrapolation beyond observable limits of the swap yield curve, LIBOR basis curves, and interest rate volatility.

Foreign currency contracts.

Non-option-based — Significant unobservable inputs may include the extrapolation beyond observable limits of the swap yield curve, LIBOR basis curves and cross currency basis curves. Certain of these derivatives are valued based on independent non-binding broker quotations.

Option-based — Significant unobservable inputs may include currency correlation and the extrapolation beyond observable limits of the swap yield curve, LIBOR basis curves, cross currency basis curves and currency volatility.

Credit contracts.

Non-option-based — Significant unobservable inputs may include credit correlation, repurchase rates, and the extrapolation beyond observable limits of the swap yield curve and credit curves. Certain of these derivatives are valued based on independent non-binding broker quotations.

Equity market contracts.

Non-option-based — Significant unobservable inputs may include the extrapolation beyond observable limits of dividend yield curves.

Option-based — Significant unobservable inputs may include the extrapolation beyond observable limits of dividend yield curves and equity volatility. Certain of these derivatives are valued based on independent non-binding broker quotations.

Guaranteed Minimum Benefit Guarantees

These embedded derivatives are principally valued using an income approach. Valuations are based on option pricing techniques, which utilize significant inputs that may include swap yield curve, currency exchange rates and implied volatilities. These embedded derivatives result in Level 3 classification because one or more of the significant inputs are not observable in the market or cannot be derived principally from, or corroborated by, observable market data. Significant unobservable inputs generally include: the extrapolation beyond observable limits of the swap yield curve and implied volatilities, actuarial assumptions for policyholder behavior and mortality and the potential variability in policyholder behavior and mortality, nonperformance risk and cost of capital for purposes of calculating the risk margin.

Reinsurance Ceded on Certain Guaranteed Minimum Benefit Guarantees

These embedded derivatives are principally valued using an income approach. Valuations are based on option pricing techniques, which utilize significant inputs that may include swap yield curve, currency exchange rates and implied volatilities. These embedded derivatives result in Level 3 classification because one or more of the significant inputs are not observable in the market or cannot be derived principally from, or corroborated by, observable market data. Significant unobservable inputs generally include: the extrapolation beyond observable limits of the swap yield curve and implied volatilities, actuarial assumptions for policyholder behavior and mortality and the potential variability in policyholder behavior and mortality, counterparty credit spreads and cost of capital for purposes of calculating the risk margin.

Embedded Derivatives Within Funds Withheld Related to Certain Ceded Reinsurance

These derivatives are principally valued using an income approach. Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve and the fair value of assets within the reference portfolio. These embedded derivatives result in Level 3 classification because one or more of the significant inputs are not observable in the market or cannot be derived principally from, or corroborated by, observable market data. Significant unobservable inputs generally include: the fair value of certain assets within the

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

reference portfolio which are not observable in the market and cannot be derived principally from, or corroborated by, observable market data.

Separate Account Assets

These assets are comprised of investments that are similar in nature to the fixed maturity securities, equity securities and derivatives referred to above. Separate account assets within this level also include mortgage loans and other limited partnership interests. The estimated fair value of mortgage loans is determined by discounting expected future cash flows, using current interest rates for similar loans with similar credit risk. Other limited partnership interests are valued giving consideration to the value of the underlying holdings of the partnerships and by applying a premium or discount, if appropriate, for factors such as liquidity, bid/ask spreads, the performance record of the fund manager or other relevant variables which may impact the exit value of the particular partnership interest.

Long-term Debt of CSEs

The estimated fair value of the long-term debt of the Company's CSEs are priced principally through independent broker quotations or market standard valuation methodologies using inputs that are not market observable or cannot be derived from or corroborated by observable market data.

Transfers between Levels 1 and 2:

During the year ended December 31, 2010, transfers between Levels 1 and 2 were not significant.

Transfers into or out of Level 3:

Overall, transfers into and/or out of Level 3 are attributable to a change in the observability of inputs. Assets and liabilities are transferred into Level 3 when a significant input cannot be corroborated with market observable data. This occurs when market activity decreases significantly and underlying inputs cannot be observed, current prices are not available, and/or when there are significant variances in quoted prices, thereby affecting transparency. Assets and liabilities are transferred out of Level 3 when circumstances change such that a significant input can be corroborated with market observable data. This may be due to a significant increase in market activity, a specific event, or one or more significant input(s) becoming observable. Transfers into and/or out of any level are assumed to occur at the beginning of the period. Significant transfers into and/or out of Level 3 assets and liabilities for the year ended December 31, 2010 are summarized below.

During the year ended December 31, 2010, fixed maturity securities transfers into Level 3 of \$1,736 million and separate account assets transfers into Level 3 of \$46 million, resulted primarily from current market conditions characterized by a lack of trading activity, decreased liquidity and credit ratings downgrades (e.g., from investment grade to below investment grade). These current market conditions have resulted in decreased transparency of valuations and an increased use of broker quotations and unobservable inputs to determine estimated fair value principally for certain private placements included in U.S. and foreign corporate securities and certain CMBS.

During the year ended December 31, 2010, fixed maturity securities transfers out of Level 3 of \$1,683 million and separate account assets transfers out of Level 3 of \$234 million, resulted primarily from increased transparency of both new issuances that subsequent to issuance and establishment of trading activity, became priced by independent pricing services and existing issuances that, over time, the Company was able to corroborate pricing received from independent pricing services with observable inputs or increases in market activity and upgraded credit ratings primarily for certain U.S. and foreign corporate securities, RMBS and ABS.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

A rollforward of all assets and liabilities measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs is as follows:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)						Balance, December 31,
	Balance, January 1,	Total Realized/Unrealized Gains (Losses) included in: Earnings(1), (2)	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements(3)	Transfer Into Level 3(4)	Transfer Out of Level 3(4)	
	(In millions)						
Year Ended December 31, 2010:							
Assets:							
Fixed maturity securities:							
U.S. corporate securities	\$ 6,694	\$ 9	\$ 277	\$ (415)	\$ 898	\$ (314)	\$ 7,149
Foreign corporate securities	5,292	(19)	323	304	501	(624)	5,777
RMBS	1,840	27	63	(303)	87	(292)	1,422
Foreign government securities	401	1	(93)	2,965	40	(155)	3,159
U.S. Treasury, agency and government guaranteed securities	37	—	2	(6)	46	—	79
CMBS	139	(5)	89	684	132	(28)	1,011
ABS	2,712	(53)	411	1,286	32	(240)	4,148
State and political subdivision securities	69	—	(2)	9	—	(30)	46
Other fixed maturity securities	6	1	2	(5)	—	—	4
Total fixed maturity securities	<u>\$17,190</u>	<u>\$ (39)</u>	<u>\$1,072</u>	<u>\$4,519</u>	<u>\$1,736</u>	<u>\$(1,683)</u>	<u>\$22,795</u>
Equity securities:							
Common stock	\$ 136	\$ 5	\$ 7	\$ 128	\$ 1	\$ (9)	\$ 268
Non-redeemable preferred stock	1,104	46	12	(250)	—	(7)	905
Total equity securities	<u>\$ 1,240</u>	<u>\$ 51</u>	<u>\$ 19</u>	<u>\$ (122)</u>	<u>\$ 1</u>	<u>\$ (16)</u>	<u>\$ 1,173</u>
Trading and other securities:							
Actively Traded Securities	\$ 32	\$ —	\$ —	\$ (22)	\$ —	\$ —	\$ 10
FVO general account securities	51	8	—	(1)	37	(18)	77
FVO contractholder-directed unit-linked investments	—	(15)	—	750	—	—	735
Total trading and other securities	<u>\$ 83</u>	<u>\$ (7)</u>	<u>\$ —</u>	<u>\$ 727</u>	<u>\$ 37</u>	<u>\$ (18)</u>	<u>\$ 822</u>
Short-term investments	\$ 23	\$ 2	\$ (9)	\$ 842	\$ —	\$ —	\$ 858
Mortgage loans held-for-sale	\$ 25	\$ (2)	\$ —	\$ —	\$ 10	\$ (9)	\$ 24
MSRs(5), (6)	\$ 878	\$ (79)	\$ —	\$ 151	\$ —	\$ —	\$ 950
Net derivatives:(7)							
Interest rate contracts	\$ 7	\$ 37	\$ (107)	\$ (23)	\$ —	\$ —	\$ (86)
Foreign currency contracts	108	42	2	(57)	—	(22)	73
Credit contracts	42	4	13	(15)	—	—	44
Equity market contracts	199	(88)	11	20	—	—	142
Total net derivatives	<u>\$ 356</u>	<u>\$ (5)</u>	<u>\$ (81)</u>	<u>\$ (75)</u>	<u>\$ —</u>	<u>\$ (22)</u>	<u>\$ 173</u>
Separate account assets(8)	\$ 1,895	\$139	\$ —	\$ 242	\$ 46	\$ (234)	\$ 2,088
Fair Value Measurements Using Significant Unobservable Inputs (Level 3)							
	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)						Balance, December 31,
	Balance, January 1,	Total Realized/Unrealized Gains (Losses) included in: Earnings(1), (2)	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements(3)	Transfer Into Level 3(4)	Transfer Out of Level 3(4)	
	(In millions)						
Year Ended December 31, 2010:							
Liabilities:							
Net embedded derivatives(9)	\$1,455	\$335	\$226	\$422	\$—	\$—	\$2,438
Long-term debt of consolidated securitization entities(10)	\$ —	\$ (48)	\$ —	\$232	\$—	\$—	\$ 184
Trading liabilities	\$ —	\$ —	\$ —	\$ —	\$—	\$—	\$ —

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)					Balance, December 31,
	Total Realized/Unrealized Gains (Losses) included in:				Transfer Into and/or Out of Level 3 (4)	
	Balance, January 1,	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements(3)	Balance, December 31,		
	Earnings(1), (2)					
(In millions)						
Year Ended December 31, 2009:						
Assets:						
Fixed maturity securities:						
U.S. corporate securities	\$ 7,498	\$(429)	\$ 939	\$(1,358)	\$ 44	\$ 6,694
Foreign corporate securities	5,944	(330)	1,517	(511)	(1,328)	5,292
RMBS	595	31	105	1,199	(90)	1,840
Foreign government securities	408	(40)	54	6	(27)	401
U.S. Treasury, agency and government guaranteed securities	88	—	(1)	(29)	(21)	37
CMBS	260	(36)	53	(44)	(94)	139
ABS	2,452	(121)	578	(212)	15	2,712
State and political subdivision securities	123	—	7	(19)	(42)	69
Other fixed maturity securities	40	1	—	(35)	—	6
Total fixed maturity securities	<u>\$17,408</u>	<u>\$(924)</u>	<u>\$3,252</u>	<u>\$(1,003)</u>	<u>\$(1,543)</u>	<u>\$17,190</u>
Equity securities:						
Common stock	\$ 105	\$ (2)	\$ 6	\$ 23	\$ 4	\$ 136
Non-redeemable preferred stock	1,274	(357)	486	(254)	(45)	1,104
Total equity securities	<u>\$ 1,379</u>	<u>\$(359)</u>	<u>\$ 492</u>	<u>\$ (231)</u>	<u>\$ (41)</u>	<u>\$ 1,240</u>
Trading and other securities	\$ 175	\$ 16	\$ —	\$ (108)	\$ —	\$ 83
Short-term investments	\$ 100	\$ (21)	\$ —	\$ (51)	\$ (5)	\$ 23
Mortgage loans held-for-sale	\$ 177	\$ (3)	\$ —	\$ 2	\$ (151)	\$ 25
MSRs(5), (6)	\$ 191	\$ 172	\$ —	\$ 515	\$ —	\$ 878
Net derivatives(7)	\$ 2,547	\$(273)	\$ (11)	\$ 97	\$(2,004)	\$ 356
Separate account assets(8)	\$ 1,758	\$(213)	\$ —	\$ 485	\$ (135)	\$ 1,895

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)					Balance, December 31,
	Total Realized/Unrealized (Gains) Losses included in:				Transfer Into and/or Out of Level 3(4)	
	Balance, January 1,	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements(3)	Balance, December 31,		
	Earnings(1), (2)					
(In millions)						
Year Ended December 31, 2009:						
Liabilities:						
Net embedded derivatives(9)	\$2,929	\$(1,602)	\$(15)	\$143	\$—	\$1,455

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

	Balance, December 31, 2007	Impact of Adoption(11)	Balance, January 1,	Total Realized/Unrealized Gains (Losses) included in:			Transfer Into and/or Out of Level 3(4)	Balance, December 31,
				Earnings(1), (2)	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements(3)		
(In millions)								
Year Ended December 31, 2008:								
Assets:								
Fixed maturity securities:								
U.S. corporate securities	\$ 8,368	\$—	\$ 8,368	\$ (696)	\$(1,758)	\$ 859	\$ 725	\$ 7,498
Foreign corporate securities	7,228	(8)	7,220	(12)	(2,873)	(57)	1,666	5,944
RMBS	1,423	—	1,423	4	(218)	(204)	(410)	595
Foreign government securities	785	—	785	19	(101)	(295)	—	408
U.S. Treasury, agency and government guaranteed securities	80	—	80	—	(1)	3	6	88
CMBS	539	—	539	(72)	(136)	2	(73)	260
ABS	4,490	—	4,490	(125)	(1,136)	(740)	(37)	2,452
State and political subdivision securities	124	—	124	—	(8)	45	(38)	123
Other fixed maturity securities	289	—	289	1	(41)	(209)	—	40
Total fixed maturity securities	<u>\$23,326</u>	<u>\$(8)</u>	<u>\$23,318</u>	<u>\$(881)</u>	<u>\$(6,272)</u>	<u>\$(596)</u>	<u>\$1,839</u>	<u>\$17,408</u>
Equity securities:								
Common stock	\$ 183	\$—	\$ 183	\$ (2)	\$ (12)	\$ (46)	\$ (18)	\$ 105
Non-redeemable preferred stock	2,188	—	2,188	(195)	(466)	(242)	(11)	1,274
Total equity securities	<u>\$ 2,371</u>	<u>\$—</u>	<u>\$ 2,371</u>	<u>\$(197)</u>	<u>\$(478)</u>	<u>\$(288)</u>	<u>\$(29)</u>	<u>\$ 1,379</u>
Trading and other securities	\$ 183	\$ 8	\$ 191	\$ (26)	\$ —	\$ 18	\$ (8)	\$ 175
Short-term investments	\$ 179	\$—	\$ 179	\$ —	\$ —	\$ (79)	\$ —	\$ 100
Mortgage loans held-for-sale	\$ —	\$—	\$ —	\$ 4	\$ —	\$ 171	\$ 2	\$ 177
MSRs(5), (6)	\$ —	\$—	\$ —	\$ (149)	\$ —	\$ 340	\$ —	\$ 191
Net derivatives(7)	\$ 789	\$(1)	\$ 788	\$1,729	\$ —	\$ 29	\$ 1	\$ 2,547
Separate account assets(8)	\$ 1,464	\$—	\$ 1,464	\$ (129)	\$ —	\$ 90	\$ 333	\$ 1,758

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

	Balance, December 31, 2007	Impact of Adoption(11)	Balance, January 1,	Total Realized/Unrealized Gains (Losses) included in:			Transfer Into and/or Out of Level 3(4)	Balance, December 31,
				Earnings(1), (2)	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements(3)		
(In millions)								
Year Ended December 31, 2008:								
Liabilities:								
Net embedded derivatives(9)	\$278	\$(24)	\$254	\$2,500	\$81	\$94	\$—	\$2,929

(1) Amortization of premium/discount is included within net investment income which is reported within the earnings caption of total gains (losses). Impairments charged to earnings on securities and certain mortgage loans are included within net investment gains (losses) which are reported within the earnings caption of total gains (losses); while changes in estimated fair value of certain mortgage loans and MSR are recorded in other revenues. Lapses associated with embedded derivatives are included with the earnings caption of total gains (losses).

(2) Interest and dividend accruals, as well as cash interest coupons and dividends received, are excluded from the rollforward.

(3) The amount reported within purchases, sales, issuances and settlements is the purchase/issuance price (for purchases and issuances) and the sales/settlement proceeds (for sales and settlements) based upon the actual date purchased/issued or sold/settled. Items purchased/issued and sold/settled in the same period are excluded from the rollforward. For embedded derivatives, attributed fees are included within this caption along with settlements, if any. Purchases, sales, issuances and settlements for the year ended December 31, 2010 include financial instruments acquired from ALICO as follows: fixed maturity securities \$5,435 million, equity securities \$68 million, trading and other securities \$582 million, short-term investments \$216 million, net derivatives (\$10) million, separate account assets \$244 million and net embedded derivatives (\$116) million.

(4) Total gains and losses (in earnings and other comprehensive income (loss)) are calculated assuming transfers into and/or out of Level 3 occurred at the beginning of the period. Items transferred into and out in the same period are excluded from the rollforward.

(5) The additions and reductions (due to loan payments and sales) affecting MSR were \$330 million and (\$179) million, respectively, for the year ended December 31, 2010. The additions and reductions (due to loan payments) affecting MSR were \$628 million and

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

(\$113) million, respectively, for the year ended December 31, 2009. The additions and reductions (due to loan payments) affecting MSRs were \$350 million and (\$10) million, respectively, for the year ended December 31, 2008.

- (6) The changes in estimated fair value due to changes in valuation model inputs or assumptions and other changes in estimated fair value affecting MSRs were (\$79) million, \$172 million and (\$149) million for the years ended December 31, 2010, 2009 and 2008, respectively.
- (7) Freestanding derivative assets and liabilities are presented net for purposes of the rollforward.
- (8) Investment performance related to separate account assets is fully offset by corresponding amounts credited to contractholders whose liability is reflected within separate account liabilities.
- (9) Embedded derivative assets and liabilities are presented net for purposes of the rollforward.
- (10) The long-term debt at January 1, 2010 of the CSEs is reported within the purchases, sales, issuances and settlements activity column of the rollforward.
- (11) The impact of adoption of fair value measurement guidance represents the amount recognized in earnings resulting from a change in estimate for certain Level 3 financial instruments held at January 1, 2008. The net impact of adoption on Level 3 assets and liabilities presented in the table above was a \$23 million increase to net assets. Such amount was also impacted by an increase to DAC of \$17 million. The impact of this adoption on RGA — not reflected in the table above as a result of the inclusion of RGA in discontinued operations — was a net increase of \$2 million (i.e., a decrease in Level 3 net embedded derivative liabilities of \$17 million, offset by a DAC decrease of \$15 million) for a total increase of \$42 million in Level 3 net assets. This increase of \$42 million, offset by a \$12 million reduction in the estimated fair value of Level 2 freestanding derivatives, resulted in a total net impact of adoption of \$30 million.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The tables below summarize both realized and unrealized gains and losses due to changes in estimated fair value recorded in earnings for Level 3 assets and liabilities:

	Total Gains and Losses						Total
	Classification of Realized/Unrealized Gains (Losses) included in Earnings						
	Net Investment Income	Net Investment Gains (Losses)	Net Derivative Gains (Losses)	Other Revenues	Policyholder Benefits and Claims	Other Expenses	
	(In millions)						
Year Ended December 31, 2010:							
Assets:							
Fixed maturity securities:							
U.S. corporate securities	\$ 22	\$ (13)	\$ —	\$ —	\$—	\$—	\$ 9
Foreign corporate securities	15	(34)	—	—	—	—	(19)
RMBS	36	(9)	—	—	—	—	27
Foreign government securities	6	(5)	—	—	—	—	1
CMBS	1	(6)	—	—	—	—	(5)
ABS	37	(90)	—	—	—	—	(53)
State and political subdivision securities	—	—	—	—	—	—	—
Other fixed maturity securities	1	—	—	—	—	—	1
Total fixed maturity securities	<u>\$118</u>	<u>\$ (157)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$—</u>	<u>\$ (39)</u>
Equity securities:							
Common stock	\$ —	\$ 5	\$ —	\$ —	\$—	\$—	\$ 5
Non-redeemable preferred stock	—	46	—	—	—	—	46
Total equity securities	<u>\$ —</u>	<u>\$ 51</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$—</u>	<u>\$ 51</u>
Trading and other securities:							
Actively Traded Securities	\$ —	\$ —	\$ —	\$ —	\$—	\$—	\$ —
FVO general account securities	8	—	—	—	—	—	8
FVO contractholder-directed unit-linked investments	(15)	—	—	—	—	—	(15)
Total trading and other securities	<u>\$ (7)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$—</u>	<u>\$ (7)</u>
Short-term investments	\$ 2	\$ —	\$ —	\$ —	\$—	\$—	\$ 2
Mortgage loans held-for-sale	\$ —	\$ —	\$ —	\$ (2)	\$—	\$—	\$ (2)
MSRs	\$ —	\$ —	\$ —	\$ (79)	\$—	\$—	\$ (79)
Net derivatives:							
Interest rate contracts	\$ —	\$ —	\$ 36	\$ 1	\$—	\$—	\$ 37
Foreign currency contracts	—	—	46	—	—	(4)	42
Credit contracts	—	—	4	—	—	—	4
Equity market contracts	—	—	(88)	—	—	—	(88)
Total net derivatives	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (2)</u>	<u>\$ 1</u>	<u>\$—</u>	<u>\$ (4)</u>	<u>\$ (5)</u>
Liabilities:							
Net embedded derivatives	\$ —	\$ —	\$ (343)	\$ —	\$ 8	\$—	\$ (335)
Long-term debt of consolidated securitization entities	\$ —	\$ 48	\$ —	\$ —	\$—	\$—	\$ 48

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	Total Gains and Losses						Total
	Classification of Realized/Unrealized Gains (Losses) included in Earnings						
	Net Investment Income	Net Investment Gains (Losses)	Net Derivative Gains (Losses)	Other Revenues (In millions)	Policyholder Benefits and Claims	Other Expenses	
Year Ended December 31, 2009:							
Assets:							
Fixed maturity securities:							
U.S. corporate securities	\$ 15	\$(444)	\$ —	\$ —	\$ —	\$—	\$ (429)
Foreign corporate securities	(4)	(326)	—	—	—	—	(330)
RMBS	30	1	—	—	—	—	31
Foreign government securities	12	(52)	—	—	—	—	(40)
CMBS	1	(37)	—	—	—	—	(36)
ABS	8	(129)	—	—	—	—	(121)
State and political subdivision securities	—	—	—	—	—	—	—
Other fixed maturity securities	1	—	—	—	—	—	1
Total fixed maturity securities	<u>\$ 63</u>	<u>\$(987)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (924)</u>
Equity securities:							
Common stock	\$ —	\$ (2)	\$ —	\$ —	\$ —	\$—	\$ (2)
Non-redeemable preferred stock	—	(357)	—	—	—	—	(357)
Total equity securities	<u>\$ —</u>	<u>\$(359)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (359)</u>
Trading and other securities	\$ 16	\$ —	\$ —	\$ —	\$ —	\$—	\$ 16
Short-term investments	\$ —	\$ (21)	\$ —	\$ —	\$ —	\$—	\$ (21)
Mortgage loans held-for-sale	\$ —	\$ —	\$ —	\$ (3)	\$ —	\$—	\$ (3)
MSRs	\$ —	\$ —	\$ —	\$172	\$ —	\$—	\$ 172
Net derivatives	\$(13)	\$ —	\$ (225)	\$ (33)	\$ —	\$ (2)	\$ (273)
Liabilities:							
Net embedded derivatives	\$ —	\$ —	\$1,716	\$ —	\$(114)	\$—	\$1,602

	Total Gains and Losses						Total
	Classification of Realized/Unrealized Gains (Losses) included in Earnings						
	Net Investment Income	Net Investment Gains (Losses)	Net Derivative Gains (Losses)	Other Revenues (In millions)	Policyholder Benefits and Claims	Other Expenses	
Year Ended December 31, 2008:							
Assets:							
Fixed maturity securities:							
U.S. corporate securities	\$ 15	\$ (711)	\$ —	\$ —	\$ —	\$—	\$ (696)
Foreign corporate securities	123	(135)	—	—	—	—	(12)
RMBS	3	1	—	—	—	—	4
Foreign government securities	27	(8)	—	—	—	—	19
CMBS	4	(76)	—	—	—	—	(72)
ABS	4	(129)	—	—	—	—	(125)
State and political subdivision securities	(1)	1	—	—	—	—	—
Other fixed maturity securities	1	—	—	—	—	—	1
Total fixed maturity securities	<u>\$176</u>	<u>\$(1,057)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (881)</u>
Equity securities:							
Common stock	\$ —	\$ (2)	\$ —	\$ —	\$ —	\$—	\$ (2)
Non-redeemable preferred stock	—	(195)	—	—	—	—	(195)
Total equity securities	<u>\$ —</u>	<u>\$(197)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (197)</u>
Trading and other securities	\$(26)	\$ —	\$ —	\$ —	\$ —	\$—	\$(26)
Short-term investments	\$ 1	\$ (1)	\$ —	\$ —	\$ —	\$—	\$ —
Mortgage loans held-for-sale	\$ —	\$ —	\$ —	\$ 4	\$ —	\$—	\$ 4
MSRs	\$ —	\$ —	\$ —	\$(149)	\$ —	\$—	\$ (149)
Net derivatives	\$103	\$ —	\$ 1,587	\$ 39	\$ —	\$—	\$ 1,729
Liabilities:							
Net embedded derivatives	\$ —	\$ —	\$(2,682)	\$ —	\$182	\$—	\$(2,500)

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The tables below summarize the portion of unrealized gains and losses, due to changes in estimated fair value, recorded in earnings for Level 3 assets and liabilities that were still held at the respective time periods:

	Changes in Unrealized Gains (Losses) Relating to Assets and Liabilities Held at December 31, 2010						Total
	Net Investment Income	Net Investment Gains (Losses)	Net Derivative Gains (Losses)	Other Revenues	Policyholder Benefits and Claims	Other Expenses	
	(In millions)						
Year Ended December 31, 2010:							
Assets:							
Fixed maturity securities:							
U.S. corporate securities	\$ 13	\$ (44)	\$ —	\$ —	\$—	\$—	\$ (31)
Foreign corporate securities	15	(43)	—	—	—	—	(28)
RMBS	36	—	—	—	—	—	36
Foreign government securities	10	—	—	—	—	—	10
CMBS	1	(6)	—	—	—	—	(5)
ABS	36	(52)	—	—	—	—	(16)
State and political subdivision securities	—	—	—	—	—	—	—
Other fixed maturity securities	1	—	—	—	—	—	1
Total fixed maturity securities	<u>\$112</u>	<u>\$ (145)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$—</u>	<u>\$ (33)</u>
Equity securities:							
Common stock	\$ —	\$ (2)	\$ —	\$ —	\$—	\$—	\$ (2)
Non-redeemable preferred stock	—	(3)	—	—	—	—	(3)
Total equity securities	<u>\$ —</u>	<u>\$ (5)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$—</u>	<u>\$ (5)</u>
Trading and other securities:							
Actively Traded Securities	\$ —	\$ —	\$ —	\$ —	\$—	\$—	\$ —
FVO general account securities	12	—	—	—	—	—	12
FVO contractholder-directed unit-linked investments	(15)	—	—	—	—	—	(15)
Total trading and other securities	<u>\$ (3)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$—</u>	<u>\$ (3)</u>
Short-term investments	\$ 2	\$ —	\$ —	\$ —	\$—	\$—	\$ 2
Mortgage loans held-for-sale	\$ —	\$ —	\$ —	\$ (2)	\$—	\$—	\$ (2)
MSRs	\$ —	\$ —	\$ —	\$(28)	\$—	\$—	\$ (28)
Net derivatives:							
Interest rate contracts	\$ —	\$ —	\$ 36	\$ 5	\$—	\$—	\$ 41
Foreign currency contracts	—	—	45	—	—	—	45
Credit contracts	—	—	6	—	—	—	6
Equity market contracts	—	—	(82)	—	—	—	(82)
Total net derivatives	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 5</u>	<u>\$ 5</u>	<u>\$—</u>	<u>\$—</u>	<u>\$ 10</u>
Liabilities:							
Net embedded derivatives	\$ —	\$ —	\$(363)	\$ —	\$ 8	\$—	\$(355)
Long-term debt of consolidated securitization entities	\$ —	\$ 48	\$ —	\$ —	\$—	\$—	\$ 48

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Changes in Unrealized Gains (Losses)
Relating to Assets and Liabilities Held at December 31, 2009

	Net Investment Income	Net Investment Gains (Losses)	Net Derivative Gains (Losses)	Other Revenues (In millions)	Policyholder Benefits and Claims	Other Expenses	Total
Year Ended December 31, 2009:							
Assets:							
Fixed maturity securities:							
U.S. corporate securities	\$ 18	\$(412)	\$ —	\$ —	\$ —	\$—	\$ (394)
Foreign corporate securities	(3)	(176)	—	—	—	—	(179)
RMBS	30	6	—	—	—	—	36
Foreign government securities	11	—	—	—	—	—	11
CMBS	1	(61)	—	—	—	—	(60)
ABS	8	(136)	—	—	—	—	(128)
State and political subdivision securities	—	—	—	—	—	—	—
Other fixed maturity securities	1	—	—	—	—	—	1
Total fixed maturity securities	<u>\$ 66</u>	<u>\$(779)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (713)</u>
Equity securities:							
Common stock	\$ —	\$ (1)	\$ —	\$ —	\$ —	\$—	\$ (1)
Non-redeemable preferred stock	—	(168)	—	—	—	—	(168)
Total equity securities	<u>\$ —</u>	<u>\$(169)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (169)</u>
Trading and other securities	\$ 15	\$ —	\$ —	\$ —	\$ —	\$—	\$ 15
Short-term investments	\$ —	\$ 1	\$ —	\$ —	\$ —	\$—	\$ 1
Mortgage loans held-for-sale	\$ —	\$ —	\$ —	\$ (3)	\$ —	\$—	\$ (3)
MSRs	\$ —	\$ —	\$ —	\$147	\$ —	\$—	\$ 147
Net derivatives	\$(13)	\$ —	\$ (194)	\$ 5	\$ —	\$ (2)	\$ (204)
Liabilities:							
Net embedded derivatives	\$ —	\$ —	\$1,697	\$ —	\$ (114)	\$—	\$1,583

Changes in Unrealized Gains (Losses)
Relating to Assets and Liabilities Held at December 31, 2008

	Net Investment Income	Net Investment Gains (Losses)	Net Derivative Gains (Losses)	Other Revenues (In millions)	Policyholder Benefits and Claims	Other Expenses	Total
Year Ended December 31, 2008:							
Assets:							
Fixed maturity securities:							
U.S. corporate securities	\$ 12	\$(497)	\$ —	\$ —	\$ —	\$—	\$ (485)
Foreign corporate securities	117	(125)	—	—	—	—	(8)
RMBS	4	—	—	—	—	—	4
Foreign government securities	23	—	—	—	—	—	23
CMBS	4	(69)	—	—	—	—	(65)
ABS	3	(102)	—	—	—	—	(99)
State and political subdivision securities	(1)	—	—	—	—	—	(1)
Other fixed maturity securities	1	—	—	—	—	—	1
Total fixed maturity securities	<u>\$163</u>	<u>\$(793)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (630)</u>
Equity securities:							
Common stock	\$ —	\$ (1)	\$ —	\$ —	\$ —	\$—	\$ (1)
Non-redeemable preferred stock	—	(163)	—	—	—	—	(163)
Total equity securities	<u>\$ —</u>	<u>\$(164)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$—</u>	<u>\$ (164)</u>
Trading and other securities	\$(17)	\$ —	\$ —	\$ —	\$ —	\$—	\$ (17)
Short-term investments	\$ —	\$ —	\$ —	\$ —	\$ —	\$—	\$ —
Mortgage loans held-for-sale	\$ —	\$ —	\$ —	\$ 3	\$ —	\$—	\$ 3
MSRs	\$ —	\$ —	\$ —	\$(150)	\$ —	\$—	\$ (150)
Net derivatives	\$114	\$ —	\$ 1,504	\$ 38	\$ —	\$—	\$ 1,656
Liabilities:							
Net embedded derivatives	\$ —	\$ —	\$(2,779)	\$ —	\$182	\$—	\$(2,597)

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

FVO Mortgage Loans Held-For-Sale

The following table presents residential mortgage loans held-for-sale carried under the FVO at:

	December 31,	
	2010	2009
	(In millions)	
Unpaid principal balance	\$2,473	\$2,418
Excess of estimated fair value over unpaid principal balance	37	52
Carrying value at estimated fair value	\$2,510	\$2,470
Loans in non-accrual status	\$ 2	\$ 4
Loans more than 90 days past due	\$ 3	\$ 2
Loans in non-accrual status or more than 90 days past due, or both — difference between aggregate estimated fair value and unpaid principal balance	\$ (1)	\$ (2)

Residential mortgage loans held-for-sale accounted for under the FVO are initially measured at estimated fair value. Interest income on residential mortgage loans held-for-sale is recorded based on the stated rate of the loan and is recorded in net investment income. Gains and losses from initial measurement, subsequent changes in estimated fair value and gains or losses on sales are recognized in other revenues. Such changes in estimated fair value for these loans were due to the following:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Instrument-specific credit risk based on changes in credit spreads for non-agency loans and adjustments in individual loan quality	\$ (1)	\$ (2)	\$—
Other changes in estimated fair value	487	600	55
Total gains (losses) recognized in other revenues	\$486	\$598	\$55

FVO Consolidated Securitization Entities

As discussed in Note 1, upon the adoption of new guidance effective January 1, 2010, the Company elected fair value accounting for the following assets and liabilities held by CSEs: commercial mortgage loans, securities and long-term debt. Information on the estimated fair value of the securities classified as trading and other securities is presented in Note 3. The following table presents these commercial mortgage loans carried under the FVO at:

	December 31, 2010	
	(In millions)	
Unpaid principal balance	\$6,636	
Excess of estimated fair value over unpaid principal balance	204	
Carrying value at estimated fair value	\$6,840	

The following table presents the long-term debt carried under the FVO related to both the commercial mortgage loans and securities classified as trading and other securities at:

	December 31, 2010	
	(In millions)	
Contractual principal balance	\$6,619	
Excess of estimated fair value over contractual principal balance	201	
Carrying value at estimated fair value	\$6,820	

Interest income on both commercial mortgage loans and securities classified as trading and other securities held by CSEs is recorded in net investment income. Interest expense on long-term debt of CSEs is recorded in other expenses. Gains and losses from initial measurement, subsequent changes in estimated fair value and gains or losses on sales of both the commercial mortgage loans and long-term debt are recognized in net investment gains (losses), which is summarized in Note 3.

Non-Recurring Fair Value Measurements

Certain assets are measured at estimated fair value on a non-recurring basis and are not included in the tables presented above. The amounts below relate to certain investments measured at estimated fair value during the period and still held at the reporting dates.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	Years Ended December 31,								
	2010			2009			2008		
	Carrying Value Prior to Measurement	Estimated Fair Value After Measurement	Net Investment Gains (Losses)	Carrying Value Prior to Measurement	Estimated Fair Value After Measurement	Net Investment Gains (Losses)	Carrying Value Prior to Measurement	Estimated Fair Value After Measurement	Net Investment Gains (Losses)
	(In millions)								
Mortgage loans:(1)									
Held-for-investment	\$179	\$164	\$(15)	\$294	\$202	\$ (92)	\$257	\$188	\$ (69)
Held-for-sale	35	33	(2)	9	8	(1)	42	32	(10)
Mortgage loans, net.	<u>\$214</u>	<u>\$197</u>	<u>\$(17)</u>	<u>\$303</u>	<u>\$210</u>	<u>\$ (93)</u>	<u>\$299</u>	<u>\$220</u>	<u>\$ (79)</u>
Other limited partnership interests(2)	\$ 35	\$ 23	\$(12)	\$915	\$561	\$(354)	\$242	\$137	\$(105)
Real estate joint ventures(3)	\$ 33	\$ 8	\$(25)	\$175	\$ 93	\$ (82)	\$ —	\$ —	\$ —

(1) *Mortgage loans* — The impaired mortgage loans presented above were written down to their estimated fair values at the date the impairments were recognized and are reported as losses above. Subsequent improvements in estimated fair value on previously impaired loans recorded through a reduction in the previously established valuation allowance are reported as gains above. Estimated fair values for impaired mortgage loans are based on observable market prices or, if the loans are in foreclosure or are otherwise determined to be collateral dependent, on the estimated fair value of the underlying collateral, or the present value of the expected future cash flows. Impairments to estimated fair value and decreases in previous impairments from subsequent improvements in estimated fair value represent non-recurring fair value measurements that have been categorized as Level 3 due to the lack of price transparency inherent in the limited markets for such mortgage loans.

(2) *Other limited partnership interests* — The impaired investments presented above were accounted for using the cost method. Impairments on these cost method investments were recognized at estimated fair value determined from information provided in the financial statements of the underlying entities in the period in which the impairment was incurred. These impairments to estimated fair value represent non-recurring fair value measurements that have been classified as Level 3 due to the limited activity and price transparency inherent in the market for such investments. This category includes several private equity and debt funds that typically invest primarily in a diversified pool of investments across certain investment strategies including domestic and international leveraged buyout funds; power, energy, timber and infrastructure development funds; venture capital funds; below investment grade debt and mezzanine debt funds. The estimated fair values of these investments have been determined using the NAV of the Company's ownership interest in the partners' capital. Distributions from these investments will be generated from investment gains, from operating income from the underlying investments of the funds and from liquidation of the underlying assets of the funds. It is estimated that the underlying assets of the funds will be liquidated over the next 2 to 10 years. Unfunded commitments for these investments were \$34 million at December 31, 2010.

(3) *Real estate joint ventures* — The impaired investments presented above were accounted for using the cost method. Impairments on these cost method investments were recognized at estimated fair value determined from information provided in the financial statements of the underlying entities in the period in which the impairment was incurred. These impairments to estimated fair value represent non-recurring fair value measurements that have been classified as Level 3 due to the limited activity and price transparency inherent in the market for such investments. This category includes several real estate funds that typically invest primarily in commercial real estate. The estimated fair values of these investments have been determined using the NAV of the Company's ownership interest in the partners' capital. Distributions from these investments will be generated from investment gains, from operating income from the underlying investments of the funds and from liquidation of the underlying assets of the funds. It is estimated that the underlying assets of the funds will be liquidated over the next 2 to 10 years. Unfunded commitments for these investments were \$6 million at December 31, 2010.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Fair Value of Financial Instruments

Amounts related to the Company's financial instruments that were not measured at fair value on a recurring basis, were as follows:

<u>December 31, 2010</u>	<u>Notional Amount</u>	<u>Carrying Value</u> (In millions)	<u>Estimated Fair Value</u>
Assets			
Mortgage loans:(1)			
Held-for-investment		\$ 52,215	\$ 54,006
Held-for-sale		<u>\$ 811</u>	<u>\$ 811</u>
Mortgage loans, net		\$ 53,026	\$ 54,817
Policy loans		\$ 11,914	\$ 13,406
Real estate joint ventures(2)		\$ 451	\$ 482
Other limited partnership interests(2)		\$ 1,539	\$ 1,619
Short-term investments(3)		\$ 822	\$ 822
Other invested assets(2)		\$ 1,490	\$ 1,490
Cash and cash equivalents		\$ 13,046	\$ 13,046
Accrued investment income		\$ 4,381	\$ 4,381
Premiums, reinsurance and other receivables(2)		\$ 3,752	\$ 4,048
Other assets(2)		\$ 466	\$ 453
Liabilities			
Policyholder account balances(2)		\$146,927	\$152,850
Payables for collateral under securities loaned and other transactions		\$ 27,272	\$ 27,272
Bank deposits		\$ 10,316	\$ 10,371
Short-term debt		\$ 306	\$ 306
Long-term debt(2)		\$ 20,734	\$ 21,892
Collateral financing arrangements		\$ 5,297	\$ 4,757
Junior subordinated debt securities		\$ 3,191	\$ 3,461
Other liabilities(2)		\$ 2,777	\$ 2,777
Separate account liabilities(2)		\$ 42,160	\$ 42,160
Commitments(4)			
Mortgage loan commitments	\$3,754	\$ —	\$ (17)
Commitments to fund bank credit facilities, bridge loans and private corporate bond investments . . .	\$2,437	\$ —	\$ —

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

<u>December 31, 2009</u>	<u>Notional Amount</u>	<u>Carrying Value</u> (In millions)	<u>Estimated Fair Value</u>
Assets			
Mortgage loans:(1)			
Held-for-investment		\$48,181	\$46,315
Held-for-sale		258	258
Mortgage loans, net		\$48,439	\$46,573
Policy loans		\$10,061	\$11,294
Real estate joint ventures(2)		\$ 115	\$ 127
Other limited partnership interests(2)		\$ 1,571	\$ 1,581
Short-term investments(3)		\$ 201	\$ 201
Other invested assets(2)		\$ 1,241	\$ 1,284
Cash and cash equivalents		\$10,112	\$10,112
Accrued investment income		\$ 3,173	\$ 3,173
Premiums, reinsurance and other receivables(2)		\$ 3,375	\$ 3,532
Other assets(2)		\$ 425	\$ 440
Liabilities			
Policyholder account balances(2)		\$97,131	\$96,735
Payables for collateral under securities loaned and other transactions		\$24,196	\$24,196
Bank deposits		\$10,211	\$10,300
Short-term debt		\$ 912	\$ 912
Long-term debt(2)		\$13,185	\$13,831
Collateral financing arrangements		\$ 5,297	\$ 2,877
Junior subordinated debt securities		\$ 3,191	\$ 3,167
Other liabilities(2)		\$ 1,788	\$ 1,788
Separate account liabilities(2)		\$32,171	\$32,171
Commitments (4)			
Mortgage loan commitments	\$2,220	\$ —	\$ (48)
Commitments to fund bank credit facilities, bridge loans and private corporate bond investments	\$1,261	\$ —	\$ (52)

(1) Mortgage loans held-for-investment as presented in the tables above differ from the amount presented in the consolidated balance sheets because these tables do not include commercial mortgage loans held by CSEs. Mortgage loans held-for-sale as presented in the tables above differ from the amount presented in the consolidated balance sheets because these tables do not include residential mortgage loans held-for-sale accounted for under the FVO.

(2) Carrying values presented herein differ from those presented in the consolidated balance sheets because certain items within the respective financial statement caption are not considered financial instruments. Financial statement captions excluded from the table above are not considered financial instruments.

(3) Short-term investments as presented in the tables above differ from the amounts presented in the consolidated balance sheets because these tables do not include short-term investments that meet the definition of a security, which are measured at estimated fair value on a recurring basis.

(4) Commitments are off-balance sheet obligations. Negative estimated fair values represent off-balance sheet liabilities.

The methods and assumptions used to estimate the fair value of financial instruments are summarized as follows:

The assets and liabilities measured at estimated fair value on a recurring basis include: fixed maturity securities, equity securities, trading and other securities, mortgage loans held by CSEs, mortgage loans held-for-sale accounted for under the FVO, MSRs, derivative assets and liabilities, net embedded derivatives within asset and liability host contracts, separate account assets, long-term debt of CSEs and trading liabilities. These assets and liabilities are described in the section "— Recurring Fair Value Measurements" and, therefore, are excluded from the tables above. The estimated fair value for these financial instruments approximates carrying value.

Mortgage Loans

These mortgage loans are principally comprised of commercial and agricultural mortgage loans, which are originated for investment purposes and are primarily carried at amortized cost. Residential mortgage and consumer loans are generally purchased from third parties for

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

investment purposes and are principally carried at amortized cost, while those originated for sale and not carried under the FVO are carried at the lower of cost or estimated fair value. The estimated fair values of these mortgage loans are determined as follows:

Mortgage loans held-for-investment. — For commercial and agricultural mortgage loans held-for-investment and carried at amortized cost, estimated fair value was primarily determined by estimating expected future cash flows and discounting them using current interest rates for similar mortgage loans with similar credit risk. For residential mortgage loans held-for-investment and carried at amortized cost, estimated fair value was primarily determined from observable pricing for similar loans.

Mortgage loans held-for-sale. — Certain mortgage loans previously classified as held-for-investment have been designated as held-for-sale. For these mortgage loans, estimated fair value is determined using independent broker quotations or, when the mortgage loan is in foreclosure or otherwise determined to be collateral dependent, the fair value of the underlying collateral is estimated using internal models. For residential mortgage loans originated for sale, the estimated fair value is determined principally from observable market pricing or from internal models.

Policy Loans

For policy loans with fixed interest rates, estimated fair values are determined using a discounted cash flow model applied to groups of similar policy loans determined by the nature of the underlying insurance liabilities. Cash flow estimates are developed applying a weighted-average interest rate to the outstanding principal balance of the respective group of policy loans and an estimated average maturity determined through experience studies of the past performance of policyholder repayment behavior for similar loans. These cash flows are discounted using current risk-free interest rates with no adjustment for borrower credit risk as these loans are fully collateralized by the cash surrender value of the underlying insurance policy. The estimated fair value for policy loans with variable interest rates approximates carrying value due to the absence of borrower credit risk and the short time period between interest rate resets, which presents minimal risk of a material change in estimated fair value due to changes in market interest rates.

Real Estate Joint Ventures and Other Limited Partnership Interests

Real estate joint ventures and other limited partnership interests included in the preceding tables consist of those investments accounted for using the cost method. The remaining carrying value recognized in the consolidated balance sheets represents investments in real estate carried at cost less accumulated depreciation, or real estate joint ventures and other limited partnership interests accounted for using the equity method, which do not meet the definition of financial instruments for which fair value is required to be disclosed.

The estimated fair values for other limited partnership interests and real estate joint ventures accounted for under the cost method are generally based on the Company's share of the NAV as provided in the financial statements of the investees. In certain circumstances, management may adjust the NAV by a premium or discount when it has sufficient evidence to support applying such adjustments.

Short-term Investments

Certain short-term investments do not qualify as securities and are recognized at amortized cost in the consolidated balance sheets. For these instruments, the Company believes that there is minimal risk of material changes in interest rates or credit of the issuer such that estimated fair value approximates carrying value. In light of recent market conditions, short-term investments have been monitored to ensure there is sufficient demand and maintenance of issuer credit quality and the Company has determined additional adjustment is not required.

Other Invested Assets

Other invested assets within the preceding tables are principally comprised of an investment in a funding agreement, funds withheld, various interest-bearing assets held in foreign subsidiaries and certain amounts due under contractual indemnifications.

The estimated fair value of the investment in funding agreements is estimated by discounting the expected future cash flows using current market rates and the credit risk of the note issuer. For funds withheld and the various interest-bearing assets held in foreign subsidiaries, the Company evaluates the specific facts and circumstances of each instrument to determine the appropriate estimated fair values. These estimated fair values were not materially different from the recognized carrying values.

Cash and Cash Equivalents

Due to the short-term maturities of cash and cash equivalents, the Company believes there is minimal risk of material changes in interest rates or credit of the issuer such that estimated fair value generally approximates carrying value. In light of recent market conditions, cash and cash equivalent instruments have been monitored to ensure there is sufficient demand and maintenance of issuer credit quality, or sufficient solvency in the case of depository institutions, and the Company has determined additional adjustment is not required.

Accrued Investment Income

Due to the short term until settlement of accrued investment income, the Company believes there is minimal risk of material changes in interest rates or credit of the issuer such that estimated fair value approximates carrying value. In light of recent market conditions, the Company has monitored the credit quality of the issuers and has determined additional adjustment is not required.

Premiums, Reinsurance and Other Receivables

Premiums, reinsurance and other receivables in the preceding tables are principally comprised of certain amounts recoverable under reinsurance contracts, amounts on deposit with financial institutions to facilitate daily settlements related to certain derivative positions and amounts receivable for securities sold but not yet settled.

Premiums receivable and those amounts recoverable under reinsurance treaties determined to transfer sufficient risk are not financial instruments subject to disclosure and thus have been excluded from the amounts presented in the preceding tables. Amounts recoverable under ceded reinsurance contracts, which the Company has determined do not transfer sufficient risk such that they are accounted for using the deposit method of accounting, have been included in the preceding tables. The estimated fair value is determined as the present value of expected future cash flows under the related contracts, which were discounted using an interest rate determined to reflect the appropriate credit standing of the assuming counterparty.

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

The amounts on deposit for derivative settlements essentially represent the equivalent of demand deposit balances and amounts due for securities sold are generally received over short periods such that the estimated fair value approximates carrying value. In light of recent market conditions, the Company has monitored the solvency position of the financial institutions and has determined additional adjustments are not required.

Other Assets

Other assets in the preceding tables is a receivable for cash paid to an unaffiliated financial institution under the MetLife Reinsurance Company of Charleston ("MRC") collateral financing arrangement as described in Note 12. With the exception of the receivable for cash paid to the unaffiliated financial institution, other assets are not considered financial instruments subject to disclosure. Accordingly, the amount presented in the preceding tables represents the receivable for the cash paid to the unaffiliated financial institution under the MRC collateral financing arrangement for which the estimated fair value was determined by discounting the expected future cash flows using a discount rate that reflects the credit rating of the unaffiliated financial institution.

Policyholder Account Balances

Policyholder account balances in the tables above include investment contracts. Embedded derivatives on investment contracts and certain variable annuity guarantees accounted for as embedded derivatives are included in this caption in the consolidated financial statements but excluded from this caption in the tables above as they are separately presented in "— Recurring Fair Value Measurements." The remaining difference between the amounts reflected as policyholder account balances in the preceding table and those recognized in the consolidated balance sheets represents those amounts due under contracts that satisfy the definition of insurance contracts and are not considered financial instruments.

The investment contracts primarily include certain funding agreements, fixed deferred annuities, modified guaranteed annuities, fixed term payout annuities and total control accounts. The fair values for these investment contracts are estimated by discounting best estimate future cash flows using current market risk-free interest rates and adding a spread to reflect the nonperformance risk in the liability.

Payables for Collateral Under Securities Loaned and Other Transactions

The estimated fair value for payables for collateral under securities loaned and other transactions approximates carrying value. The related agreements to loan securities are short-term in nature such that the Company believes there is limited risk of a material change in market interest rates. Additionally, because borrowers are cross-collateralized by the borrowed securities, the Company believes no additional consideration for changes in nonperformance risk are necessary.

Bank Deposits

Due to the frequency of interest rate resets on customer bank deposits held in money market accounts, the Company believes that there is minimal risk of a material change in interest rates such that the estimated fair value approximates carrying value. For time deposits, estimated fair values are estimated by discounting the expected cash flows to maturity using a discount rate based on an average market rate for certificates of deposit being offered by a representative group of large financial institutions at the date of the valuation.

Short-term and Long-term Debt, Collateral Financing Arrangements and Junior Subordinated Debt Securities

The estimated fair value for short-term debt approximates carrying value due to the short-term nature of these obligations. The estimated fair values of long-term debt, collateral financing arrangements and junior subordinated debt securities are generally determined by discounting expected future cash flows using market rates currently available for debt with similar remaining maturities and reflecting the credit risk of the Company, including inputs when available, from actively traded debt of the Company or other companies with similar types of borrowing arrangements. Risk-adjusted discount rates applied to the expected future cash flows can vary significantly based upon the specific terms of each individual arrangement, including, but not limited to: subordinated rights; contractual interest rates in relation to current market rates; the structuring of the arrangement; and the nature and observability of the applicable valuation inputs. Use of different risk-adjusted discount rates could result in different estimated fair values.

The carrying value of long-term debt presented in the table above differs from the amounts presented in the consolidated balance sheets as it does not include capital leases which are not required to be disclosed at estimated fair value.

Other Liabilities

Other liabilities included in the tables above reflect those other liabilities that satisfy the definition of financial instruments subject to disclosure. These items consist primarily of interest and dividends payable; amounts due for securities purchased but not yet settled; and amounts payable under certain assumed reinsurance treaties accounted for as deposit type treaties. The Company evaluates the specific terms, facts and circumstances of each instrument to determine the appropriate estimated fair values, which were not materially different from the carrying values.

Separate Account Liabilities

Separate account liabilities included in the preceding tables represent those balances due to policyholders under contracts that are classified as investment contracts. The remaining amounts presented in the consolidated balance sheets represent those contracts classified as insurance contracts, which do not satisfy the definition of financial instruments.

Separate account liabilities classified as investment contracts primarily represent variable annuities with no significant mortality risk to the Company such that the death benefit is equal to the account balance; funding agreements related to group life contracts; and certain contracts that provide for benefit funding.

Separate account liabilities are recognized in the consolidated balance sheets at an equivalent value of the related separate account assets. Separate account assets, which equal net deposits, net investment income and realized and unrealized investment gains and losses, are fully offset by corresponding amounts credited to the contractholders' liability which is reflected in separate account liabilities. Since separate account liabilities are fully funded by cash flows from the separate account assets which are recognized at estimated fair value as

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

described in the section “— Recurring Fair Value Measurements,” the Company believes the value of those assets approximates the estimated fair value of the related separate account liabilities.

Mortgage Loan Commitments and Commitments to Fund Bank Credit Facilities, Bridge Loans and Private Corporate Bond Investments

The estimated fair values for mortgage loan commitments that will be held for investment and commitments to fund bank credit facilities, bridge loans and private corporate bonds that will be held for investment reflected in the above tables represent the difference between the discounted expected future cash flows using interest rates that incorporate current credit risk for similar instruments on the reporting date and the principal amounts of the commitments.

6. Deferred Policy Acquisition Costs and Value of Business Acquired

Information regarding DAC and VOBA is as follows:

	<u>DAC</u>	<u>VOBA</u> <u>(In millions)</u>	<u>Total</u>
Balance at January 1, 2008	\$14,260	\$ 3,550	\$17,810
Capitalizations	3,092	—	3,092
Acquisitions	<u>—</u>	<u>(5)</u>	<u>(5)</u>
Subtotal	<u>17,352</u>	<u>3,545</u>	<u>20,897</u>
Amortization related to:			
Net investment gains (losses)	(489)	(32)	(521)
Other expenses	<u>(2,460)</u>	<u>(508)</u>	<u>(2,968)</u>
Total amortization	<u>(2,949)</u>	<u>(540)</u>	<u>(3,489)</u>
Unrealized investment gains (losses)	2,753	599	3,352
Effect of foreign currency translation and other	<u>(503)</u>	<u>(113)</u>	<u>(616)</u>
Balance at December 31, 2008	16,653	3,491	20,144
Capitalizations	<u>3,019</u>	<u>—</u>	<u>3,019</u>
Subtotal	<u>19,672</u>	<u>3,491</u>	<u>23,163</u>
Amortization related to:			
Net investment gains (losses)	625	87	712
Other expenses	<u>(1,754)</u>	<u>(265)</u>	<u>(2,019)</u>
Total amortization	<u>(1,129)</u>	<u>(178)</u>	<u>(1,307)</u>
Unrealized investment gains (losses)	(2,314)	(505)	(2,819)
Effect of foreign currency translation and other	<u>163</u>	<u>56</u>	<u>219</u>
Balance at December 31, 2009	16,392	2,864	19,256
Capitalizations	3,343	—	3,343
Acquisitions	<u>—</u>	<u>9,210</u>	<u>9,210</u>
Subtotal	<u>19,735</u>	<u>12,074</u>	<u>31,809</u>
Amortization related to:			
Net investment gains (losses)	(108)	(16)	(124)
Other expenses	<u>(2,247)</u>	<u>(494)</u>	<u>(2,741)</u>
Total amortization	<u>(2,355)</u>	<u>(510)</u>	<u>(2,865)</u>
Unrealized investment gains (losses)	(1,258)	(125)	(1,383)
Effect of foreign currency translation and other	<u>97</u>	<u>(351)</u>	<u>(254)</u>
Balance at December 31, 2010	<u>\$16,219</u>	<u>\$11,088</u>	<u>\$27,307</u>

See Note 2 for a description of acquisitions and dispositions.

The estimated future amortization expense allocated to other expenses for the next five years for VOBA is \$1,661 million in 2011, \$1,373 million in 2012, \$1,128 million in 2013, \$959 million in 2014 and \$816 million in 2015.

Amortization of DAC and VOBA is attributed to both investment gains and losses and to other expenses for the amount of gross margins or profits originating from transactions other than investment gains and losses. Unrealized investment gains and losses represent the amount of DAC and VOBA that would have been amortized if such gains and losses had been recognized.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Information regarding DAC and VOBA by segment and reporting unit is as follows:

	<u>DAC</u>		<u>VOBA</u>		<u>Total</u>	
			<u>December 31,</u>			
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
	(In millions)					
U.S. Business:						
Insurance Products:						
Group life	\$ 25	\$ 27	\$ —	\$ —	\$ 25	\$ 27
Individual life	7,257	8,129	833	1,005	8,090	9,134
Non-medical health	965	942	—	—	965	942
Total Insurance Products	8,247	9,098	833	1,005	9,080	10,103
Retirement Products	4,706	4,612	1,094	1,412	5,800	6,024
Corporate Benefit Funding	74	72	1	2	75	74
Auto & Home	190	181	—	—	190	181
Total U.S. Business	13,217	13,963	1,928	2,419	15,145	16,382
International	3,000	2,426	9,159	444	12,159	2,870
Banking, Corporate & Other	2	3	1	1	3	4
Total	<u>\$16,219</u>	<u>\$16,392</u>	<u>\$11,088</u>	<u>\$2,864</u>	<u>\$27,307</u>	<u>\$19,256</u>

7. Goodwill

Goodwill is the excess of cost over the estimated fair value of net assets acquired. Information regarding goodwill is as follows:

	<u>December 31,</u>		
	<u>2010</u>	<u>2009</u>	<u>2008</u>
	(In millions)		
Balance at January 1,	\$ 5,047	\$5,008	\$4,814
Acquisitions	6,959	—	256
Effect of foreign currency translation and other	(225)	39	(62)
Balance at December 31,	<u>\$11,781</u>	<u>\$5,047</u>	<u>\$5,008</u>

Information regarding allocated goodwill by segment and reporting unit is as follows:

	<u>December 31,</u>	
	<u>2010</u>	<u>2009</u>
	(In millions)	
U.S. Business:		
Insurance Products:		
Group life	\$ 2	\$ 2
Individual life	1,263	1,263
Non-medical health	149	149
Total Insurance Products	1,414	1,414
Retirement Products	1,692	1,692
Corporate Benefit Funding	900	900
Auto & Home	157	157
Total U.S. Business	<u>4,163</u>	<u>4,163</u>
International:		
Latin America	229	214
Asia Pacific	72	160
Europe and the Middle East	38	40
Total International	<u>339</u>	<u>414</u>
Banking, Corporate & Other	470	470
Total	<u>\$4,972</u>	<u>\$5,047</u>

The above table does not include goodwill of \$6,809 million at December 31, 2010, associated with ALICO which has not yet been allocated to a reporting unit due to the timing of the Acquisition. See Note 2 for a description of acquisitions and dispositions.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

As described in more detail in Note 1, the Company performed its annual goodwill impairment tests during the third quarter of 2010 based upon data at June 30, 2010. The tests indicated that goodwill was not impaired.

Management continues to evaluate current market conditions that may affect the estimated fair value of the Company's reporting units to assess whether any goodwill impairment exists. Continued deteriorating or adverse market conditions for certain reporting units may have a significant impact on the estimated fair value of these reporting units and could result in future impairments of goodwill.

8. Insurance

Insurance Liabilities

Insurance liabilities were as follows:

	Future Policy Benefits		Policyholder Account Balances		Other Policy-Related Balances	
	December 31,					
	2010	2009	2010	2009	2010	2009
	(In millions)					
U.S. Business:						
Insurance Products:						
Group life	\$ 2,717	\$ 2,981	\$ 9,175	\$ 8,985	\$ 2,454	\$2,411
Individual life	56,533	55,291	19,731	18,632	2,752	2,911
Non-medical health	<u>13,686</u>	<u>12,738</u>	<u>501</u>	<u>501</u>	<u>625</u>	<u>616</u>
Total Insurance Products	72,936	71,010	29,407	28,118	5,831	5,938
Retirement Products	8,829	8,226	46,517	46,855	146	122
Corporate Benefit Funding	39,187	37,377	57,773	55,522	184	197
Auto & Home	<u>3,036</u>	<u>2,972</u>	<u>—</u>	<u>—</u>	<u>171</u>	<u>184</u>
Total U.S. Business	123,988	119,585	133,697	130,495	6,332	6,441
International	43,587	10,830	77,281	8,128	9,051	1,637
Banking, Corporate & Other	<u>5,798</u>	<u>5,464</u>	<u>42</u>	<u>50</u>	<u>423</u>	<u>368</u>
Total	<u>\$173,373</u>	<u>\$135,879</u>	<u>\$211,020</u>	<u>\$138,673</u>	<u>\$15,806</u>	<u>\$8,446</u>

Value of Distribution Agreements and Customer Relationships Acquired

Information regarding VODA and VOCRA, which are reported in other assets, was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Balance at January 1,	\$ 792	\$822	\$706
Acquisitions	356	—	144
Amortization	(42)	(34)	(25)
Effect of foreign currency translation and other	<u>(12)</u>	<u>4</u>	<u>(3)</u>
Balance at December 31,	<u>\$1,094</u>	<u>\$792</u>	<u>\$822</u>

The estimated future amortization expense allocated to other expenses for the next five years for VODA and VOCRA is \$63 million in 2011, \$74 million in 2012, \$80 million in 2013, \$84 million in 2014 and \$82 million in 2015. See Note 2 for a description of acquisitions and dispositions.

Sales Inducements

Information regarding deferred sales inducements, which are reported in other assets, was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Balance at January 1,	\$841	\$711	\$ 677
Capitalization	157	193	176
Amortization	<u>(80)</u>	<u>(63)</u>	<u>(142)</u>
Balance at December 31,	<u>\$918</u>	<u>\$841</u>	<u>\$ 711</u>

Separate Accounts

Separate account assets and liabilities include two categories of account types: pass-through separate accounts totaling \$149.2 billion and \$121.4 billion at December 31, 2010 and 2009, respectively, for which the policyholder assumes all investment risk, and separate accounts for which the Company contractually guarantees either a minimum return or account value to the policyholder which totaled \$34.1 billion and \$27.6 billion at December 31, 2010 and 2009, respectively. The latter category consisted primarily of funding agreements

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

and participating close-out contracts. The average interest rate credited on these contracts was 3.32% and 3.35% at December 31, 2010 and 2009, respectively.

Fees charged to the separate accounts by the Company (including mortality charges, policy administration fees and surrender charges) are reflected in the Company's revenues as universal life and investment-type product policy fees and totaled \$3.2 billion, \$2.6 billion and \$3.2 billion for the years ended December 31, 2010, 2009 and 2008, respectively.

The Company's proportional interest in separate accounts was included in the consolidated balance sheets as follows at:

	December 31,	
	2010	2009
	(In millions)	
Fixed maturity securities	\$257	\$11
Equity securities	\$ 33	\$57
Cash and cash equivalents	\$ 74	\$ 2

For the years ended December 31, 2010, 2009 and 2008, there were no investment gains (losses) on transfers of assets from the general account to the separate accounts.

Obligations Under Funding Agreements

The Company issues fixed and floating rate funding agreements, which are denominated in either U.S. dollars or foreign currencies, to certain SPEs that have issued either debt securities or commercial paper for which payment of interest and principal is secured by such funding agreements. During the years ended December 31, 2010, 2009 and 2008, the Company issued \$34.1 billion, \$28.6 billion and \$20.9 billion, respectively, and repaid \$30.9 billion, \$32.0 billion and \$19.8 billion, respectively, of such funding agreements. At December 31, 2010 and 2009, funding agreements outstanding, which are included in policyholder account balances, were \$27.2 billion and \$23.3 billion, respectively. During the years ended December 31, 2010, 2009 and 2008, interest credited on the funding agreements, which is included in interest credited to policyholder account balances, was \$0.6 billion, \$0.7 billion and \$1.1 billion, respectively.

MetLife Insurance Company of Connecticut ("MICC") is a member of the FHLB of Boston and held \$70 million of common stock of the FHLB of Boston at both December 31, 2010 and 2009, which is included in equity securities. MICC has also entered into funding agreements with the FHLB of Boston in exchange for cash and for which the FHLB of Boston has been granted a blanket lien on certain MICC assets, including RMBS, to collateralize MICC's obligations under the funding agreements. MICC maintains control over these pledged assets, and may use, commingle, encumber or dispose of any portion of the collateral as long as there is no event of default and the remaining qualified collateral is sufficient to satisfy the collateral maintenance level. Upon any event of default by MICC, the FHLB of Boston's recovery on the collateral is limited to the amount of MICC's liability to the FHLB of Boston. The amount of MICC's liability for funding agreements with the FHLB of Boston was \$100 million and \$326 million at December 31, 2010 and 2009, respectively, which is included in policyholder account balances. The advances on these funding agreements are collateralized by mortgage-backed securities with estimated fair values of \$211 million and \$419 million at December 31, 2010 and 2009, respectively. During the years ended December 31, 2010, 2009 and 2008, interest credited on the funding agreements, which is included in interest credited to policyholder account balances, was \$1 million, \$6 million and \$15 million, respectively.

Metropolitan Life Insurance Company ("MLIC") is a member of the FHLB of NY and held \$890 million and \$742 million of common stock of the FHLB of NY at December 31, 2010 and 2009, respectively, which is included in equity securities. MLIC has also entered into funding agreements with the FHLB of NY in exchange for cash and for which the FHLB of NY has been granted a lien on certain MLIC assets, including RMBS to collateralize MLIC's obligations under the funding agreements. MLIC maintains control over these pledged assets, and may use, commingle, encumber or dispose of any portion of the collateral as long as there is no event of default and the remaining qualified collateral is sufficient to satisfy the collateral maintenance level. Upon any event of default by MLIC, the FHLB of NY's recovery on the collateral is limited to the amount of MLIC's liability to the FHLB of NY. The amount of the MLIC's liability for funding agreements with the FHLB of NY was \$12.6 billion and \$13.7 billion at December 31, 2010 and 2009, respectively, which is included in policyholder account balances. The advances on these agreements were collateralized by mortgage-backed securities with estimated fair values of \$14.2 billion and \$15.1 billion at December 31, 2010 and 2009, respectively. During the years ended December 31, 2010, 2009 and 2008, interest credited on the funding agreements, which is included in interest credited to policyholder account balances, was \$276 million, \$333 million and \$229 million, respectively.

During 2010, MetLife Investors Insurance Company ("MLIC") and General American Life Insurance Company ("GALIC") became members of the Federal Home Loan Bank of Des Moines ("FHLB of Des Moines") and each held \$10 million of common stock of the FHLB of Des Moines at December 31, 2010, which is included in equity securities. MLIC and GALIC had no funding agreements with the FHLB of Des Moines at December 31, 2010.

MLIC and MICC have each issued funding agreements to certain SPEs that have issued debt securities for which payment of interest and principal is secured by such funding agreements, and such debt securities are also guaranteed as to payment of interest and principal by Farmer Mac, a federally chartered instrumentality of the United States. The obligations under these funding agreements are secured by a pledge of certain eligible agricultural real estate mortgage loans and may, under certain circumstances, be secured by other qualified collateral. The amount of the Company's liability for funding agreements issued to such SPEs was \$2.8 billion and \$2.5 billion at December 31, 2010 and 2009, respectively, which is included in policyholder account balances. The obligations under these funding agreements are collateralized by designated agricultural real estate mortgage loans with estimated fair values of \$3.2 billion and \$2.9 billion at December 31, 2010 and 2009, respectively. During the years ended December 31, 2010, 2009 and 2008, interest credited on the funding agreements, which is included in interest credited to policyholder account balances, was \$135 million, \$132 million and \$132 million, respectively.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Liabilities for Unpaid Claims and Claim Expenses

Information regarding the liabilities for unpaid claims and claim expenses relating to property and casualty, group accident and non-medical health policies and contracts, which are reported in future policy benefits and other policy-related balances, is as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Balance at January 1,	\$ 8,219	\$ 8,260	\$ 7,836
Less: Reinsurance recoverables	547	1,042	955
Net balance at January 1,	<u>7,672</u>	<u>7,218</u>	<u>6,881</u>
Acquisitions, net	583	—	—
Incurred related to:			
Current year	6,482	6,569	6,263
Prior years	(75)	(152)	(353)
Total incurred	<u>6,407</u>	<u>6,417</u>	<u>5,910</u>
Paid related to:			
Current year	(4,050)	(3,972)	(3,861)
Prior years	(2,102)	(1,991)	(1,712)
Total paid	<u>(6,152)</u>	<u>(5,963)</u>	<u>(5,573)</u>
Net balance at December 31,	8,510	7,672	7,218
Add: Reinsurance recoverables	<u>2,198</u>	<u>547</u>	<u>1,042</u>
Balance at December 31,	<u>\$10,708</u>	<u>\$ 8,219</u>	<u>\$ 8,260</u>

During 2010, 2009 and 2008, as a result of changes in estimates of insured events in the respective prior year, claims and claim adjustment expenses associated with prior years decreased by \$75 million, \$152 million and \$353 million, respectively, due to a reduction in prior year automobile bodily injury and homeowners' severity, reduced loss adjustment expenses, improved loss ratio for non-medical health claim liabilities and improved claim management.

Guarantees

The Company issues annuity contracts which may include contractual guarantees to the contractholder for: (i) return of no less than total deposits made to the contract less any partial withdrawals ("return of net deposits"); and (ii) the highest contract value on a specified anniversary date minus any withdrawals following the contract anniversary, or total deposits made to the contract less any partial withdrawals plus a minimum return ("anniversary contract value" or "minimum return"). The Company also issues annuity contracts that apply a lower rate of funds deposited if the contractholder elects to surrender the contract for cash and a higher rate if the contractholder elects to annuitize ("two tier annuities"). These guarantees include benefits that are payable in the event of death, maturity or at annuitization.

The Company also issues universal and variable life contracts where the Company contractually guarantees to the contractholder a secondary guarantee or a guaranteed paid-up benefit.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Information regarding the types of guarantees relating to annuity contracts and universal and variable life contracts is as follows:

	December 31,			
	2010		2009	
	In the Event of Death	At Annuitization	In the Event of Death	At Annuitization
	(In millions)			
Annuity Contracts(1)				
Return of Net Deposits				
Separate account value	\$ 55,753	\$ 390	\$ 41,125	N/A
Net amount at risk(2)	\$ 6,194 (3)	\$ 289 (4)	\$ 4,585 (3)	N/A
Average attained age of contractholders	62 years	67 years	62 years	N/A
Anniversary Contract Value or Minimum Return				
Separate account value	\$ 92,041	\$ 55,668	\$ 78,808	\$ 40,234
Net amount at risk(2)	\$ 5,297 (3)	\$ 6,373 (4)	\$ 9,039 (3)	\$ 7,361 (4)
Average attained age of contractholders	62 years	61 years	61 years	61 years
Two Tier Annuities				
General account value	N/A	\$ 280	N/A	\$ 282
Net amount at risk(2)	N/A	\$ 49 (5)	N/A	\$ 50 (5)
Average attained age of contractholders	N/A	62 years	N/A	61 years

	December 31,			
	2010		2009	
	Secondary Guarantees	Paid-Up Guarantees	Secondary Guarantees	Paid-Up Guarantees
	(In millions)			
Universal and Variable Life Contracts(1)				
Account value (general and separate account)	\$ 11,015	\$ 4,102	\$ 9,483	\$ 4,104
Net amount at risk(2)	\$156,432 (3)	\$ 26,851 (3)	\$150,905 (3)	\$ 28,826 (3)
Average attained age of policyholders	52 years	58 years	52 years	57 years

- (1) The Company's annuity and life contracts with guarantees may offer more than one type of guarantee in each contract. Therefore, the amounts listed above may not be mutually exclusive.
- (2) The net amount at risk is based on the direct and assumed amount at risk (excluding ceded reinsurance).
- (3) The net amount at risk for guarantees of amounts in the event of death is defined as the current GMDB in excess of the current account balance at the balance sheet date.
- (4) The net amount at risk for guarantees of amounts at annuitization is defined as the present value of the minimum guaranteed annuity payments available to the contractholder determined in accordance with the terms of the contract in excess of the current account balance.
- (5) The net amount at risk for two tier annuities is based on the excess of the upper tier, adjusted for a profit margin, less the lower tier.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Information regarding the liabilities for guarantees (excluding base policy liabilities) relating to annuity and universal and variable life contracts is as follows:

	Annuity Contracts		Universal and Variable Life Contracts		Total
	Guaranteed Death Benefits	Guaranteed Annuitization Benefits	Secondary Guarantees	Paid-Up Guarantees	
	(In millions)				
Direct					
Balance at January 1, 2008	\$ 80	\$ 78	\$ 152	\$121	\$ 431
Incurred guaranteed benefits	267	325	119	19	730
Paid guaranteed benefits	(96)	—	—	—	(96)
Balance at December 31, 2008	251	403	271	140	1,065
Incurred guaranteed benefits	118	(1)	233	34	384
Paid guaranteed benefits	(201)	—	—	—	(201)
Balance at December 31, 2009	168	402	504	174	1,248
Acquisitions	46	110	2,952	—	3,108
Incurred guaranteed benefits	149	111	536	24	820
Paid guaranteed benefits	(91)	—	(1)	—	(92)
Balance at December 31, 2010	<u>\$ 272</u>	<u>\$623</u>	<u>\$3,991</u>	<u>\$198</u>	<u>\$5,084</u>
Ceded					
Balance at January 1, 2008	\$ 6	\$ 4	\$ 55	\$ 75	\$ 140
Incurred guaranteed benefits	18	(4)	25	15	54
Paid guaranteed benefits	(16)	—	—	—	(16)
Balance at December 31, 2008	8	—	80	90	178
Incurred guaranteed benefits	26	—	102	32	160
Paid guaranteed benefits	(28)	—	—	—	(28)
Balance at December 31, 2009	6	—	182	122	310
Acquisitions	30	—	—	—	30
Incurred guaranteed benefits	18	(1)	412	17	446
Paid guaranteed benefits	(15)	—	—	—	(15)
Balance at December 31, 2010	<u>\$ 39</u>	<u>\$ (1)</u>	<u>\$ 594</u>	<u>\$139</u>	<u>\$ 771</u>
Net					
Balance at January 1, 2008	\$ 74	\$ 74	\$ 97	\$ 46	\$ 291
Incurred guaranteed benefits	249	329	94	4	676
Paid guaranteed benefits	(80)	—	—	—	(80)
Balance at December 31, 2008	243	403	191	50	887
Incurred guaranteed benefits	92	(1)	131	2	224
Paid guaranteed benefits	(173)	—	—	—	(173)
Balance at December 31, 2009	162	402	322	52	938
Acquisitions	16	110	2,952	—	3,078
Incurred guaranteed benefits	131	112	124	7	374
Paid guaranteed benefits	(76)	—	(1)	—	(77)
Balance at December 31, 2010	<u>\$ 233</u>	<u>\$624</u>	<u>\$3,397</u>	<u>\$ 59</u>	<u>\$4,313</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Account balances of contracts with insurance guarantees are invested in separate account asset classes as follows:

	December 31,	
	2010	2009
	(In millions)	
Fund Groupings:		
Equity	\$ 59,546	\$48,852
Balanced	40,199	31,011
Bond	9,539	7,166
Money Market	1,584	2,104
Specialty	2,192	1,865
Total	\$113,060	\$90,998

9. Reinsurance

The Company participates in reinsurance activities in order to limit losses, minimize exposure to significant risks and provide additional capacity for future growth.

For its individual life insurance products, the Company has historically reinsured the mortality risk primarily on an excess of retention basis or a quota share basis. The Company currently reinsures 90% of the mortality risk in excess of \$1 million for most products and reinsures up to 90% of the mortality risk for certain other products. In addition to reinsuring mortality risk as described above, the Company reinsures other risks, as well as specific coverages. Placement of reinsurance is done primarily on an automatic basis and also on a facultative basis for risks with specified characteristics. On a case by case basis, the Company may retain up to \$20 million per life and reinsure 100% of amounts in excess of the amount the Company retains. The Company evaluates its reinsurance programs routinely and may increase or decrease its retention at any time.

For other policies within the Insurance Products segment, the Company generally retains most of the risk and only cedes particular risks on certain client arrangements.

The Company's Retirement Products segment reinsures a portion of the living and death benefit guarantees issued in connection with its variable annuities. Under these reinsurance agreements, the Company pays a reinsurance premium generally based on fees associated with the guarantees collected from policyholders, and receives reimbursement for benefits paid or accrued in excess of account values, subject to certain limitations.

The Company's Corporate Benefit Funding segment periodically engages in reinsurance activities, as considered appropriate. The impact of these activities on the financial results of this segment has not been significant.

The Company's Auto & Home segment purchases reinsurance to manage its exposure to large losses (primarily catastrophe losses) and to protect statutory surplus. The Company cedes to reinsurers a portion of losses and premiums based upon the exposure of the policies subject to reinsurance. To manage exposure to large property and casualty losses, the Company utilizes property catastrophe, casualty and property per risk excess of loss agreements.

For its life insurance products within the International segment, the Company reinsures, depending on the product, risks above the corporate retention limit of up to \$5 million to external reinsurers on a yearly renewable term basis. The Company's international businesses may also reinsure certain risks with external reinsurers depending upon the nature of the risk and local regulatory requirements. The Company's International segment reinsures, for selected large corporate customers, its group employee benefits or credit insurance business with various client-affiliated reinsurance companies, covering policies issued to the employees or customers of the clients. Additionally, the Company cedes and assumes risk with other insurance companies when either company requires a business partner with the appropriate local licensing to issue certain types of policies in certain countries. In these cases, the assuming company typically underwrites the risks, develops the products and assumes most or all of the risk. The Company's International segment also has reinsurance agreements in force that reinsure a portion of the living and death benefit guarantees issued in connection with its variable annuities. Under these agreements, the Company pays reinsurance fees associated with the guarantees collected from policyholders, and receives reimbursement for benefits paid or accrued in excess of account values, subject to certain limitations.

The Company also reinsures, through 100% quota share reinsurance agreements, certain long-term care and workers' compensation business written by MICC. These are run-off businesses which have been included within Banking, Corporate & Other.

The Company has exposure to catastrophes, which could contribute to significant fluctuations in the Company's results of operations. The Company uses excess of retention and quota share reinsurance agreements to provide greater diversification of risk and minimize exposure to larger risks. For its International segment, the Company currently purchases catastrophe coverage to insure risks within certain countries deemed by management to be exposed to the greatest catastrophic risks.

The Company reinsures its business through a diversified group of well-capitalized, highly rated reinsurers. The Company analyzes recent trends in arbitration and litigation outcomes in disputes, if any, with its reinsurers. The Company monitors ratings and evaluates the financial strength of its reinsurers by analyzing their financial statements. In addition, the reinsurance recoverable balance due from each reinsurer is evaluated as part of the overall monitoring process. Recoverability of reinsurance recoverable balances is evaluated based on these analyses. The Company generally secures large reinsurance recoverable balances with various forms of collateral, including secured trusts, funds withheld accounts and irrevocable letters of credit. These reinsurance recoverable balances are stated net of allowances for uncollectible reinsurance, which at December 31, 2010 and 2009, were immaterial.

The Company has secured certain reinsurance recoverable balances with various forms of collateral, including secured trusts, funds withheld accounts and irrevocable letters of credit. The Company had \$5.5 billion and \$4.4 billion of unsecured unaffiliated reinsurance recoverable balances at December 31, 2010 and 2009, respectively.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

At December 31, 2010, the Company had \$13.1 billion of net unaffiliated ceded reinsurance recoverables. Of this total, \$10.0 billion, or 76%, were with the Company's five largest unaffiliated ceded reinsurers, including \$3.6 billion of which were unsecured. At December 31, 2009, the Company had \$11.7 billion of net unaffiliated ceded reinsurance recoverables. Of this total, \$9.2 billion, or 79%, were with the Company's five largest unaffiliated ceded reinsurers, including \$3.0 billion of which were unsecured.

The Company has reinsured with an unaffiliated third-party reinsurer, 49.25% of the closed block through a modified coinsurance agreement. The Company accounts for this agreement under the deposit method of accounting. The Company, having the right of offset, has offset the modified coinsurance deposit with the deposit recoverable.

The amounts in the consolidated statements of operations include the impact of reinsurance. Information regarding the effect of reinsurance is as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Premiums:			
Direct premiums	\$27,923	\$27,472	\$27,058
Reinsurance assumed	1,377	1,313	1,466
Reinsurance ceded	<u>(1,906)</u>	<u>(2,325)</u>	<u>(2,610)</u>
Net premiums	<u>\$27,394</u>	<u>\$26,460</u>	<u>\$25,914</u>
Universal life and investment-type product policy fees:			
Direct universal life and investment-type product policy fees	\$ 6,630	\$ 5,790	\$ 5,909
Reinsurance assumed	138	106	79
Reinsurance ceded	<u>(731)</u>	<u>(693)</u>	<u>(607)</u>
Net universal life and investment-type product policy fees	<u>\$ 6,037</u>	<u>\$ 5,203</u>	<u>\$ 5,381</u>
Other revenues:			
Direct other revenues	\$ 2,256	\$ 2,264	\$ 1,481
Reinsurance assumed	—	1	—
Reinsurance ceded	<u>72</u>	<u>64</u>	<u>105</u>
Net other revenues	<u>\$ 2,328</u>	<u>\$ 2,329</u>	<u>\$ 1,586</u>
Policyholder benefits and claims:			
Direct policyholder benefits and claims	\$31,762	\$30,363	\$29,772
Reinsurance assumed	1,275	1,024	1,235
Reinsurance ceded	<u>(3,492)</u>	<u>(3,051)</u>	<u>(3,570)</u>
Net policyholder benefits and claims	<u>\$29,545</u>	<u>\$28,336</u>	<u>\$27,437</u>
Interest credited to policyholder account balances:			
Direct interest credited to policyholder account balances	\$ 4,923	\$ 4,846	\$ 4,787
Reinsurance assumed	2	3	1
Reinsurance ceded	<u>—</u>	<u>—</u>	<u>—</u>
Net interest credited to policyholder account balances	<u>\$ 4,925</u>	<u>\$ 4,849</u>	<u>\$ 4,788</u>
Policyholder dividends:			
Direct policyholder dividends	\$ 1,486	\$ 1,650	\$ 1,751
Reinsurance assumed	17	13	5
Reinsurance ceded	<u>(17)</u>	<u>(13)</u>	<u>(5)</u>
Net policyholder dividends	<u>\$ 1,486</u>	<u>\$ 1,650</u>	<u>\$ 1,751</u>
Other expenses:			
Direct other expenses	\$12,911	\$10,602	\$12,107
Reinsurance assumed	116	100	57
Reinsurance ceded	<u>(224)</u>	<u>(146)</u>	<u>(217)</u>
Net other expenses	<u>\$12,803</u>	<u>\$10,556</u>	<u>\$11,947</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The amounts in the consolidated balance sheets include the impact of reinsurance. Information regarding the effect of reinsurance is as follows:

	December 31, 2010			
	Total Balance Sheet	Assumed	Ceded	Total, Net of Reinsurance
	(In millions)			
Assets:				
Premiums, reinsurance and other receivables	\$ 19,830	\$ 722	\$13,561	\$ 5,547
Deferred policy acquisition costs and value of business acquired	27,307	176	(179)	27,310
Total assets	<u>\$ 47,137</u>	<u>\$ 898</u>	<u>\$13,382</u>	<u>\$ 32,857</u>
Liabilities:				
Future policy benefits	\$173,373	\$2,074	\$ (65)	\$171,364
Policyholder account balances	211,020	2,237	—	208,783
Other policy-related balances	15,806	265	506	15,035
Other liabilities	20,386	608	2,703	17,075
Total liabilities	<u>\$420,585</u>	<u>\$5,184</u>	<u>\$ 3,144</u>	<u>\$412,257</u>
December 31, 2009				
	Total Balance Sheet	Assumed	Ceded	Total, Net of Reinsurance
	(In millions)			
Assets:				
Premiums, reinsurance and other receivables	\$ 16,752	\$ 550	\$12,274	\$ 3,928
Deferred policy acquisition costs and value of business acquired	19,256	190	(206)	19,272
Total assets	<u>\$ 36,008</u>	<u>\$ 740</u>	<u>\$12,068</u>	<u>\$ 23,200</u>
Liabilities:				
Future policy benefits	\$135,879	\$2,000	\$ (43)	\$133,922
Policyholder account balances	138,673	1,321	—	137,352
Other policy-related balances	8,446	257	494	7,695
Other liabilities	15,989	364	2,489	13,136
Total liabilities	<u>\$298,987</u>	<u>\$3,942</u>	<u>\$ 2,940</u>	<u>\$292,105</u>

Reinsurance agreements that do not expose the Company to a reasonable possibility of a significant loss from insurance risk are recorded using the deposit method of accounting. The deposit assets on ceded reinsurance were \$2,530 million and \$2,564 million at December 31, 2010 and 2009, respectively. The deposit liabilities for assumed reinsurance were \$47 million and \$52 million at December 31, 2010 and 2009, respectively.

10. Closed Block

On April 7, 2000 (the "Demutualization Date"), MLIC converted from a mutual life insurance company to a stock life insurance company and became a wholly-owned subsidiary of MetLife, Inc. The conversion was pursuant to an order by the New York Superintendent of Insurance (the "Superintendent") approving MLIC's plan of reorganization, as amended (the "Plan"). On the Demutualization Date, MLIC established a closed block for the benefit of holders of certain individual life insurance policies of MLIC. Assets have been allocated to the closed block in an amount that has been determined to produce cash flows which, together with anticipated revenues from the policies included in the closed block, are reasonably expected to be sufficient to support obligations and liabilities relating to these policies, including, but not limited to, provisions for the payment of claims and certain expenses and taxes, and to provide for the continuation of policyholder dividend scales in effect for 1999, if the experience underlying such dividend scales continues, and for appropriate adjustments in such scales if the experience changes. At least annually, the Company compares actual and projected experience against the experience assumed in the then-current dividend scales. Dividend scales are adjusted periodically to give effect to changes in experience.

The closed block assets, the cash flows generated by the closed block assets and the anticipated revenues from the policies in the closed block will benefit only the holders of the policies in the closed block. To the extent that, over time, cash flows from the assets allocated to the closed block and claims and other experience related to the closed block are, in the aggregate, more or less favorable than what was assumed when the closed block was established, total dividends paid to closed block policyholders in the future may be greater than or less than the total dividends that would have been paid to these policyholders if the policyholder dividend scales in effect for 1999 had been continued. Any cash flows in excess of amounts assumed will be available for distribution over time to closed block policyholders and will not be available to stockholders. If the closed block has insufficient funds to make guaranteed policy benefit payments, such payments will be made from assets outside of the closed block. The closed block will continue in effect as long as any policy in the closed block remains in-force. The expected life of the closed block is over 100 years.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The Company uses the same accounting principles to account for the participating policies included in the closed block as it used prior to the Demutualization Date. However, the Company establishes a policyholder dividend obligation for earnings that will be paid to policyholders as additional dividends as described below. The excess of closed block liabilities over closed block assets at the Demutualization Date (adjusted to eliminate the impact of related amounts in accumulated other comprehensive income) represents the estimated maximum future earnings from the closed block expected to result from operations attributed to the closed block after income taxes. Earnings of the closed block are recognized in income over the period the policies and contracts in the closed block remain in-force. Management believes that over time the actual cumulative earnings of the closed block will approximately equal the expected cumulative earnings due to the effect of dividend changes. If, over the period the closed block remains in existence, the actual cumulative earnings of the closed block are greater than the expected cumulative earnings of the closed block, the Company will pay the excess of the actual cumulative earnings of the closed block over the expected cumulative earnings to closed block policyholders as additional policyholder dividends unless offset by future unfavorable experience of the closed block and, accordingly, will recognize only the expected cumulative earnings in income with the excess recorded as a policyholder dividend obligation. If over such period, the actual cumulative earnings of the closed block are less than the expected cumulative earnings of the closed block, the Company will recognize only the actual earnings in income. However, the Company may change policyholder dividend scales in the future, which would be intended to increase future actual earnings until the actual cumulative earnings equal the expected cumulative earnings.

Experience within the closed block, in particular mortality and investment yields, as well as realized and unrealized gains and losses, directly impact the policyholder dividend obligation. The policyholder dividend obligation increased to \$876 million at December 31, 2010, from zero at December 31, 2009, as a result of recent unrealized gains in the closed block. Amortization of the closed block DAC, which resides outside of the closed block, is based upon cumulative actual and expected earnings within the closed block. Accordingly, the Company's net income continues to be sensitive to the actual performance of the closed block.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Information regarding the closed block liabilities and assets designated to the closed block was as follows:

	December 31,	
	2010	2009
	(In millions)	
Closed Block Liabilities		
Future policy benefits	\$43,456	\$43,576
Other policy-related balances	316	307
Policyholder dividends payable	579	615
Policyholder dividend obligation	876	—
Current income tax payable	178	—
Other liabilities	<u>627</u>	<u>576</u>
Total closed block liabilities	<u>46,032</u>	<u>45,074</u>
Assets Designated to the Closed Block		
Investments:		
Fixed maturity securities available-for-sale, at estimated fair value (amortized cost: \$27,067 and \$27,129, respectively)	28,768	27,375
Equity securities available-for-sale, at estimated fair value (cost: \$110 and \$204, respectively)	102	218
Mortgage loans	6,253	6,200
Policy loans	4,629	4,538
Real estate and real estate joint ventures held-for-investment	328	321
Short-term investments	1	1
Other invested assets	<u>729</u>	<u>463</u>
Total investments	40,810	39,116
Cash and cash equivalents	236	241
Accrued investment income	518	489
Premiums, reinsurance and other receivables	95	78
Current income tax recoverable	—	112
Deferred income tax assets	<u>474</u>	<u>612</u>
Total assets designated to the closed block	<u>42,133</u>	<u>40,648</u>
Excess of closed block liabilities over assets designated to the closed block	<u>3,899</u>	<u>4,426</u>
Amounts included in accumulated other comprehensive income (loss):		
Unrealized investment gains (losses), net of income tax of \$594 and \$89, respectively	1,101	166
Unrealized gains (losses) on derivative instruments, net of income tax of \$5 and (\$3), respectively	10	(5)
Allocated to policyholder dividend obligation, net of income tax of (\$307) and \$0, respectively	<u>(569)</u>	<u>—</u>
Total amounts included in accumulated other comprehensive income (loss)	<u>542</u>	<u>161</u>
Maximum future earnings to be recognized from closed block assets and liabilities	<u>\$ 4,441</u>	<u>\$ 4,587</u>

Information regarding the closed block policyholder dividend obligation was as follows:

	Years Ended		
	December 31,		
	2010	2009	2008
	(In millions)		
Balance at January 1,	\$ —	\$—	\$ 789
Change in unrealized investment and derivative gains (losses)	<u>876</u>	<u>—</u>	<u>(789)</u>
Balance at December 31,	<u>\$876</u>	<u>\$—</u>	<u>\$ —</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Information regarding the closed block revenues and expenses was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Revenues			
Premiums	\$2,461	\$2,708	\$2,787
Net investment income	2,294	2,197	2,248
Net investment gains (losses):			
Other-than-temporary impairments on fixed maturity securities	(32)	(107)	(94)
Other-than-temporary impairments on fixed maturity securities transferred to other comprehensive income (loss)	—	40	—
Other net investment gains (losses)	<u>71</u>	<u>327</u>	<u>(19)</u>
Total net investment gains (losses)	39	260	(113)
Net derivative gains (losses)	<u>(27)</u>	<u>(128)</u>	<u>29</u>
Total revenues	<u>4,767</u>	<u>5,037</u>	<u>4,951</u>
Expenses			
Policyholder benefits and claims	3,115	3,329	3,393
Policyholder dividends	1,235	1,394	1,498
Other expenses	<u>199</u>	<u>203</u>	<u>217</u>
Total expenses	<u>4,549</u>	<u>4,926</u>	<u>5,108</u>
Revenues, net of expenses before provision for income tax expense (benefit)	218	111	(157)
Provision for income tax expense (benefit)	<u>72</u>	<u>36</u>	<u>(68)</u>
Revenues, net of expenses and provision for income tax expense (benefit)	<u>\$ 146</u>	<u>\$ 75</u>	<u>\$ (89)</u>

The change in the maximum future earnings of the closed block was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Balance at December 31,	\$4,441	\$4,587	\$4,518
Less:			
Closed block adjustment(1)	—	144	—
Balance at January 1,	<u>4,587</u>	<u>4,518</u>	<u>4,429</u>
Change during year	<u>\$ (146)</u>	<u>\$ (75)</u>	<u>\$ 89</u>

(1) The closed block adjustment represents an intra-company reallocation of assets which affected the closed block. The adjustment had no impact on the Company's consolidated financial statements.

MLIC charges the closed block with federal income taxes, state and local premium taxes and other additive state or local taxes, as well as investment management expenses relating to the closed block as provided in the Plan. MLIC also charges the closed block for expenses of maintaining the policies included in the closed block.

11. Long-term and Short-term Debt

Long-term and short-term debt outstanding is as follows:

	Interest Rates		Maturity	December 31,	
	Range	Weighted Average		2010	2009
				(In millions)	
Senior notes	0.61%-7.72%	5.58%	2011-2045	\$16,258	\$10,458
Advances agreements	0.23%-4.86%	2.41%	2011-2015	3,600	1,846
Surplus notes	7.63%-7.88%	7.85%	2015-2025	699	698
Fixed rate notes	3.76%-15.00%	8.67%	2011-2012	82	63
Other notes with varying interest rates	1.98%-8.00%	7.20%	2013-2030	95	120
Capital lease obligations				<u>32</u>	<u>35</u>
Total long-term debt(1)				20,766	13,220
Total short-term debt				<u>306</u>	<u>912</u>
Total				<u>\$21,072</u>	<u>\$14,132</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

(1) Excludes \$6,820 million at December 31, 2010 of long-term debt relating to CSEs. See Note 3.

The aggregate maturities of long-term debt at December 31, 2010 for the next five years and thereafter are \$1,405 million in 2011, \$1,520 million in 2012, \$1,464 million in 2013, \$1,653 million in 2014, \$2,365 million in 2015 and \$12,358 million thereafter.

Advances agreements and capital lease obligations are collateralized and rank highest in priority, followed by unsecured senior debt which consists of senior notes, fixed rate notes and other notes with varying interest rates, followed by subordinated debt which consists of junior subordinated debt securities. Payments of interest and principal on the Company's surplus notes, which are subordinate to all other obligations at the operating company level and senior to obligations at the Holding Company, may be made only with the prior approval of the insurance department of the state of domicile. Collateral financing arrangements are supported by either surplus notes of subsidiaries or financing arrangements with the Holding Company and, accordingly, have priority consistent with other such obligations.

Certain of the Company's debt instruments, credit facilities and committed facilities contain various administrative, reporting, legal and financial covenants. The Company believes it was in compliance with all covenants at both December 31, 2010 and 2009.

Senior Notes – Senior Debt Securities Underlying Equity Units

In connection with the financing of the Acquisition (see Note 2) in November 2010, MetLife, Inc. issued to ALICO Holdings \$3,000 million (estimated fair value of \$3,011 million) in three series of Debt Securities, which constitute a part of the Equity Units more fully described in Note 14. The Debt Securities (Series C, D and E) are subject to remarketing, initially bear interest at 1.56%, 1.92% and 2.46%, respectively (an average rate of 1.98%), and carry initial maturity dates of June 15, 2023, June 15, 2024 and June 15, 2045, respectively. The interest rates will be reset in connection with the successful remarketings of the Debt Securities. Prior to the first scheduled attempted remarketing of the Series C Debt Securities, such Debt Securities will be divided into two tranches equal in principal amount with maturity dates of June 15, 2018 and June 15, 2023. Prior to the first scheduled attempted remarketing of the Series E Debt Securities, such Debt Securities will be divided into two tranches equal in principal amount with maturity dates of June 15, 2018 and June 15, 2045.

Senior Notes – Other

In August 2010, in anticipation of the Acquisition, MetLife, Inc. issued senior notes as follows:

- \$1,000 million senior notes due February 6, 2014, which bear interest at a fixed rate of 2.375%, payable semiannually;
- \$1,000 million senior notes due February 8, 2021, which bear interest at a fixed rate of 4.75%, payable semiannually;
- \$750 million senior notes due February 6, 2041, which bear interest at a fixed rate of 5.875%, payable semiannually; and
- \$250 million floating rate senior notes due August 6, 2013, which bear interest at a rate equal to three-month LIBOR, reset quarterly, plus 1.25%, payable quarterly.

In connection with these offerings, MetLife, Inc. incurred \$15 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized over the terms of the senior notes.

In May 2009, MetLife, Inc. issued \$1,250 million of senior notes due June 1, 2016. The notes bear interest at a fixed rate of 6.75%, payable semiannually. In connection with the offering, the Holding Company incurred \$6 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized over the term of the notes.

In March 2009, MetLife, Inc. issued \$397 million of floating rate senior notes due June 29, 2012 under the FDIC Program. The notes bear interest at a rate equal to three-month LIBOR, reset quarterly, plus 0.32%. The notes are not redeemable prior to their maturity. In connection with the offering, the Holding Company incurred \$15 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized over the term of the notes.

In February 2009, MetLife, Inc. remarketed its existing \$1,035 million 4.91% Series B junior subordinated debt securities as 7.717% senior debt securities, Series B, due 2019. In August 2008, the Holding Company remarketed its existing \$1,035 million 4.82% Series A junior subordinated debt securities as 6.817% senior debt securities, Series A, due 2018. Interest on both series of debt securities is payable semiannually. The Series A and Series B junior subordinated debt securities were originally issued in 2005 in connection with certain common equity units. See Notes 13 and 14.

Advances from the Federal Home Loan Bank of New York

MetLife Bank is a member of the FHLB of NY and held \$187 million and \$124 million of common stock of the FHLB of NY at December 31, 2010 and 2009, respectively, which is included in equity securities. MetLife Bank has also entered into advances agreements with the FHLB of NY whereby MetLife Bank has received cash advances and under which the FHLB of NY has been granted a blanket lien on certain of MetLife Bank's residential mortgage loans, mortgage loans held-for-sale, commercial mortgage loans and mortgage-backed securities to collateralize MetLife Bank's repayment obligations. Upon any event of default by MetLife Bank, the FHLB of NY's recovery is limited to the amount of MetLife Bank's liability under the advances agreements. The amount of MetLife Bank's liability for advances from the FHLB of NY was \$3.8 billion and \$2.4 billion at December 31, 2010 and 2009, respectively, which is included in long-term debt and short-term debt depending upon the original tenor of the advance. During the years ended December 31, 2010, 2009 and 2008, MetLife Bank received advances related to long-term borrowings totaling \$2,103 million, \$1,280 million and \$220 million, respectively, from the FHLB of NY. MetLife Bank made repayments to the FHLB of NY of \$349 million, \$497 million and \$371 million related to long-term borrowings for the years ended December 31, 2010, 2009 and 2008, respectively. The advances related to both long-term and short-term debt were collateralized by residential mortgage loans, mortgage loans held-for-sale, commercial mortgage loans and mortgage-backed securities with estimated fair values of \$7.8 billion and \$5.5 billion at December 31, 2010 and 2009, respectively.

Collateralized Borrowing from the Federal Reserve Bank of New York

MetLife Bank is a depository institution that is approved to use the Federal Reserve Bank of New York Discount Window borrowing privileges. In order to utilize these privileges, MetLife Bank has pledged qualifying loans and investment securities to the Federal Reserve Bank of New York as collateral. MetLife Bank had no liability for advances from the Federal Reserve Bank of New York at both December 31, 2010 and 2009. The estimated fair value of loan and investment security collateral pledged by MetLife Bank to the Federal Reserve Bank of

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

New York at December 31, 2010 and 2009 was \$1.8 billion and \$1.5 billion, respectively. During the years ended December 31, 2009 and 2008, the weighted average interest rate on these advances was 0.26% and 0.79%, respectively. During the year ended December 31, 2009, the average daily balance of these advances was \$1,513 million and these advances were outstanding for an average of 24 days. There were no such advances during the year ended December 31, 2010.

Short-term Debt

Short-term debt with maturities of one year or less is as follows:

	December 31,	
	2010	2009
	(In millions)	
Commercial paper	\$ 102	\$ 319
MetLife Bank, N.A. — Advances agreements with the FHLB of NY	190	585
Other	14	8
Total short-term debt	<u>\$ 306</u>	<u>\$ 912</u>
Average daily balance	\$ 687	\$ 2,845
Average days outstanding	21 days	16 days

During the years ended December 31, 2010, 2009 and 2008, the weighted average interest rate on short-term debt was 0.35%, 0.42% and 2.40%, respectively.

Interest Expense

Interest expense related to the Company's indebtedness included in other expenses was \$815 million, \$713 million and \$554 million for the years ended December 31, 2010, 2009 and 2008, respectively, and does not include interest expense on collateral financing arrangements, junior subordinated debt securities or common equity units. See Notes 12, 13 and 14.

Credit and Committed Facilities

The Company maintains unsecured credit facilities and committed facilities, which aggregated \$4.0 billion and \$12.4 billion, respectively, at December 31, 2010. When drawn upon, these facilities bear interest at varying rates in accordance with the respective agreements.

Credit Facilities. The unsecured credit facilities are used for general corporate purposes, to support the borrowers' commercial paper programs and for the issuance of letters of credit. Total fees expensed associated with these credit facilities were \$17 million, \$43 million and \$17 million for the years ended December 31, 2010, 2009 and 2008, respectively. Information on these credit facilities at December 31, 2010 is as follows:

Borrower(s)	Expiration	Capacity	Letter of Credit Issuances	Drawdowns	Unused Commitments
(In millions)					
MetLife, Inc. and MetLife Funding, Inc.	October 2011	\$1,000	\$ —	\$ —	\$1,000
MetLife, Inc. and MetLife Funding, Inc.	October 2013 (1)	3,000	1,507	—	1,493
Total		<u>\$4,000</u>	<u>\$1,507</u>	<u>\$ —</u>	<u>\$2,493</u>

(1) All borrowings under the credit agreement must be repaid by October 2013, except that letters of credit outstanding upon termination may remain outstanding until October 2014.

Committed Facilities. The committed facilities are used for collateral for certain of the Company's affiliated reinsurance liabilities. Total fees expensed associated with these committed facilities were \$92 million, \$55 million and \$35 million for the years ended December 31, 2010, 2009 and 2008, respectively. Information on these committed facilities at December 31, 2010 is as follows:

Account Party/Borrower(s)	Expiration	Capacity	Letter of Credit Issuances	Drawdowns	Unused Commitments	Maturity (Years)
(In millions)						
MetLife, Inc.	August 2011	\$ 300	\$ 300	\$ —	\$ —	—
Exeter Reassurance Company Ltd., MetLife, Inc., & Missouri Reinsurance (Barbados), Inc.	June 2016	500	490	—	10	5
MetLife Reinsurance Company of Vermont & MetLife, Inc.	December 2020 (1)	350	350	—	—	10
Exeter Reassurance Company Ltd.	December 2027 (1)	650	535	—	115	17
MetLife Reinsurance Company of South Carolina & MetLife, Inc.	June 2037	3,500	—	2,797	703	26
MetLife Reinsurance Company of Vermont & MetLife, Inc.	December 2037 (1)	2,896	1,603	—	1,293	27
MetLife Reinsurance Company of Vermont & MetLife, Inc.	September 2038 (1)	4,250	2,160	—	2,090	27
Total(2)		<u>\$12,446</u>	<u>\$5,438</u>	<u>\$2,797</u>	<u>\$4,211</u>	

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

(1) The Holding Company is a guarantor under this agreement.

(2) See also Note 24.

As a result of the offerings of certain senior notes (see “— Senior Notes — Other”) and common stock (see Note 18), the commitment letter for a \$5.0 billion senior credit facility, which the Holding Company signed to partially finance the Acquisition, was terminated. During March 2010, the Holding Company paid \$28 million in fees related to this senior credit facility, all of which were expensed during the year ended December 31, 2010. See Note 19.

12. Collateral Financing Arrangements

Associated with the Closed Block

In December 2007, MLIC reinsured a portion of its closed block liabilities to MRC, a wholly-owned subsidiary of the Company. In connection with this transaction, MRC issued, to investors placed by an unaffiliated financial institution, \$2.5 billion in aggregate principal amount of 35-year surplus notes to provide statutory reserve support for the assumed closed block liabilities. Interest on the surplus notes accrues at an annual rate of 3-month LIBOR plus 0.55%, payable quarterly. The ability of MRC to make interest and principal payments on the surplus notes is contingent upon South Carolina regulatory approval. At both December 31, 2010 and 2009, the amount of the surplus notes outstanding was \$2.5 billion.

Simultaneous with the issuance of the surplus notes, the Holding Company entered into an agreement with the unaffiliated financial institution, under which the Holding Company is entitled to the interest paid by MRC on the surplus notes of 3-month LIBOR plus 0.55% in exchange for the payment of 3-month LIBOR plus 1.12%, payable quarterly on such amount as adjusted, as described below. The Holding Company may also be required to pledge collateral or make payments to the unaffiliated financial institution related to any decline in the estimated fair value of the surplus notes. Any such payments would be accounted for as a receivable and included in other assets on the Company's consolidated balance sheets and would not reduce the principal amount outstanding of the surplus notes. Such payments would, however, reduce the amount of interest payments due from the Holding Company under the agreement. Any payment received from the unaffiliated financial institution would reduce the receivable by an amount equal to such payment and would also increase the amount of interest payments due from the Holding Company under the agreement. In addition, the unaffiliated financial institution may be required to pledge collateral to the Holding Company related to any increase in the estimated fair value of the surplus notes. During 2008, the Holding Company paid an aggregate of \$800 million to the unaffiliated financial institution relating to declines in the estimated fair value of the surplus notes. The Holding Company did not receive any payments from the unaffiliated financial institution during 2008. During 2009, on a net basis, the Holding Company received \$375 million from the unaffiliated financial institution related to changes in the estimated fair value of the surplus notes. No payments were made or received by the Holding Company during 2010. Since the closing of the collateral financing arrangement in December 2007, on a net basis, the Holding Company has paid \$425 million to the unaffiliated financial institution related to changes in the estimated fair value of the surplus notes. In addition, at December 31, 2008, the Holding Company had pledged collateral with an estimated fair value of \$230 million to the unaffiliated financial institution. At December 31, 2009, the Holding Company had no collateral pledged to the unaffiliated financial institution in connection with this agreement. At December 31, 2010, the Holding Company had pledged collateral with an estimated fair value of \$49 million to the unaffiliated financial institution. The Holding Company may also be required to make a payment to the unaffiliated financial institution in connection with any early termination of this agreement.

A majority of the proceeds from the offering of the surplus notes was placed in a trust, which is consolidated by the Company, to support MRC's statutory obligations associated with the assumed closed block liabilities. During 2007, MRC deposited \$2.0 billion into the trust, from the proceeds of the surplus notes issued in 2007. During 2008, MRC deposited an additional \$314 million into the trust. No amount was deposited into the trust during 2009. During 2010, MRC transferred \$497 million out of the trust. At December 31, 2010 and 2009, the estimated fair value of assets held in trust by the Company was \$2.0 billion and \$2.4 billion, respectively. The assets are principally invested in fixed maturity securities and are presented as such within the Company's consolidated balance sheets, with the related income included within net investment income in the Company's consolidated statements of operations. Interest on the collateral financing arrangement is included as a component of other expenses.

Total interest expense related to the collateral financing arrangement was \$36 million, \$51 million and \$117 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Associated with Secondary Guarantees

In May 2007, the Holding Company and MRSC, a wholly-owned subsidiary of the Company, entered into a 30-year collateral financing arrangement with an unaffiliated financial institution that provides up to \$3.5 billion of statutory reserve support for MRSC associated with reinsurance obligations under intercompany reinsurance agreements. Such statutory reserves are associated with universal life secondary guarantees and are required under U.S. Valuation of Life Policies Model Regulation (commonly referred to as Regulation A-XXX). At both December 31, 2010 and 2009, \$2.8 billion had been drawn upon under the collateral financing arrangement. The collateral financing arrangement may be extended by agreement of the Holding Company and the unaffiliated financial institution on each anniversary of the closing.

Proceeds from the collateral financing arrangement were placed in trusts to support MRSC's statutory obligations associated with the reinsurance of secondary guarantees. The trusts are VIEs which are consolidated by the Company. The unaffiliated financial institution is entitled to the return on the investment portfolio held by the trusts. At December 31, 2010 and 2009, the Company held assets in trust with an estimated fair value of \$3.3 billion and \$3.2 billion, respectively, associated with the collateral financing arrangement. The assets are principally invested in fixed maturity securities and are presented as such within the Company's consolidated balance sheets, with the related income included within net investment income in the Company's consolidated statements of operations. Interest on the collateral financing arrangement is included as a component of other expenses.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

In connection with the collateral financing arrangement, the Holding Company entered into an agreement with the same unaffiliated financial institution under which the Holding Company is entitled to the return on the investment portfolio held by the trusts established in connection with this collateral financing arrangement in exchange for the payment of a stated rate of return to the unaffiliated financial institution of 3-month LIBOR plus 0.70%, payable quarterly. The collateral financing agreement may be extended by agreement of the Holding Company and the unaffiliated financial institution on each anniversary of the closing. The Holding Company may also be required to make payments to the unaffiliated financial institution, for deposit into the trusts, related to any decline in the estimated fair value of the assets held by the trusts, as well as amounts outstanding upon maturity or early termination of the collateral financing arrangement. During 2010, no payments were made or received by the Holding Company. During 2009 and 2008, the Holding Company contributed \$360 million and \$320 million, respectively, as a result of declines in the estimated fair value of the assets in the trusts. Cumulatively, since May 2007, the Holding Company has contributed a total of \$680 million as a result of declines in the estimated fair value of the assets in the trusts, all of which was deposited into the trusts.

In addition, the Holding Company may be required to pledge collateral to the unaffiliated financial institution under this agreement. At December 31, 2010 and 2009, the Holding Company had pledged \$63 million and \$80 million, respectively, under the agreement.

Transaction costs associated with the collateral financing arrangement of \$5 million have been capitalized, are included in other assets, and are being amortized over the period from May 2007, the date the Holding Company entered into the collateral financing arrangement, to its expiration. Total interest expense related to the collateral financing arrangement was \$30 million, \$44 million and \$107 million for the years ended December 31, 2010, 2009 and 2008, respectively.

13. Junior Subordinated Debt Securities

Outstanding Junior Subordinated Debt Securities

Outstanding junior subordinated debt securities and trust securities which MetLife, Inc. will exchange for junior subordinated debt securities prior to redemption or repayment were as follows:

Issuer	Issue Date	Face Value (In millions)	Interest Rate(2)	Scheduled Redemption Date	Interest Rate Subsequent to Scheduled Redemption Date(3)	Final Maturity	Carrying Value at December 31,	
							2010	2009
MetLife, Inc.	July 2009	\$ 500	10.750%	August 2039	LIBOR + 7.548%	August 2069	\$ 500	\$ 500
MetLife Capital Trust X(1)	April 2008	\$ 750	9.250%	April 2038	LIBOR + 5.540%	April 2068	750	750
MetLife Capital Trust IV(1)	December 2007	\$ 700	7.875%	December 2037	LIBOR + 3.960%	December 2067	694	694
MetLife, Inc.	December 2006	\$1,250	6.400%	December 2036	LIBOR + 2.205%	December 2066	1,247	1,247
							<u>\$3,191</u>	<u>\$3,191</u>

(1) MetLife Capital Trust X and MetLife Capital Trust IV are VIEs which are consolidated in the financial statements of the Company. The securities issued by these entities are exchangeable surplus trust securities, which will be exchanged for a like amount of the Holding Company's junior subordinated debt securities on the scheduled redemption date; mandatorily under certain circumstances, and at any time upon the Holding Company exercising its option to redeem the securities. The exchangeable surplus trust securities are classified as junior subordinated debt securities for purposes of financial statement presentation.

(2) Prior to the scheduled redemption date, interest is payable semiannually in arrears.

(3) In the event the securities are not redeemed on or before the scheduled redemption date, interest will accrue after such date at an annual rate of 3-month LIBOR plus a margin, payable quarterly in arrears.

In connection with each of the securities described above, the Holding Company may redeem or may cause the redemption of the securities (i) in whole or in part, at any time on or after the date five years prior to the scheduled redemption date at their principal amount plus accrued and unpaid interest to, but excluding, the date of redemption, or (ii) in certain circumstances, in whole or in part, prior to the date five years prior to the scheduled redemption date at their principal amount plus accrued and unpaid interest to, but excluding, the date of redemption or, if greater, a make-whole price. The Holding Company also has the right to, and in certain circumstances the requirement to, defer interest payments on the securities for a period up to ten years. Interest compounds during such periods of deferral. If interest is deferred for more than five consecutive years, the Holding Company is required to use proceeds from the sale of its common stock or warrants on common stock to satisfy interest payment obligation. In connection with each of the securities described above, the Holding Company entered into a replacement capital covenant ("RCC"). As part of the RCC, the Holding Company agreed that it will not repay, redeem, or purchase the securities on or before a date ten years prior to the final maturity date of each issuance, unless, subject to certain limitations, it has received proceeds during a specified period from the sale of specified replacement securities. The RCC will terminate upon the occurrence of certain events, including an acceleration of the securities due to the occurrence of an event of default. The RCC is not intended for the benefit of holders of the securities and may not be enforced by them. The RCC is for the benefit of holders of one or more other designated series of the Holding Company's indebtedness (which will initially be its 5.70% senior notes due June 2035). The Holding Company also entered into a replacement capital obligation which will commence during the six month period prior to the scheduled redemption date and under which the Holding Company must use reasonable commercial efforts to raise replacement capital to permit repayment of the securities through the issuance of certain qualifying capital securities.

Issuance costs associated with the issuance of the securities of \$5 million and \$8 million were incurred during the years ended December 31, 2009 and 2008, respectively. These issuance costs have been capitalized, are included in other assets, and are amortized over the period from the issuance date until the scheduled redemption date of the respective issuances. Interest expense on outstanding

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

junior subordinated debt securities was \$258 million, \$231 million and \$186 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Junior Subordinated Debt Securities Underlying Common Equity Units

In June 2005, the Holding Company issued \$1,067 million 4.82% Series A and \$1,067 million 4.91% Series B junior subordinated debt securities due no later than February 2039 and February 2040, respectively, for a total of \$2,134 million, in exchange for \$64 million in trust common securities of MetLife Capital Trust II ("Series A Trust") and MetLife Capital Trust III ("Series B Trust") and, together with the Series A Trust, (the "Capital Trusts"), both subsidiary trusts of MetLife, Inc., and \$2,070 million in aggregate cash proceeds from the sale by the subsidiary trusts of trust preferred securities, constituting part of the common equity units. The subsidiary trusts each issued \$1,035 million of trust preferred securities and \$32 million of trust common securities.

In August 2008, the Series A Trust was dissolved and \$32 million of the Series A junior subordinated debt securities were returned to the Holding Company concurrently with the cancellation of the \$32 million of trust common securities of the Series A Trust held by MetLife, Inc. Upon dissolution of the Series A Trust, the remaining \$1,035 million of Series A junior subordinated debt securities were distributed to the holders of the trust preferred securities and such trust preferred securities were cancelled. In connection with the remarketing transaction in August 2008, the remaining \$1,035 million of MetLife, Inc. Series A junior subordinated debt securities were modified, as permitted by their terms, to be 6.817% senior debt securities, Series A, due August 2018. The Company did not receive any proceeds from the remarketing. See also Notes 11, 14 and 18.

In February 2009, the Series B Trust was dissolved and \$32 million of the Series B junior subordinated debt securities were returned to the Holding Company concurrently with the cancellation of the \$32 million of trust common securities of the Series B Trust held by MetLife, Inc. Upon dissolution of the Series B Trust, the remaining \$1,035 million of Series B junior subordinated debt securities were distributed to the holders of the trust preferred securities and such trust preferred securities were cancelled. In connection with the remarketing transaction in February 2009, the remaining \$1,035 million of MetLife, Inc. Series B junior subordinated debt securities were modified, as permitted by their terms, to be 7.717% senior debt securities, Series B, due February 2019. The Company did not receive any proceeds from the remarketing. See also Notes 11, 14 and 18.

Interest expense on the junior subordinated debt securities underlying the common equity units was \$6 million and \$84 million for the years ended December 31, 2009 and 2008, respectively. There was no interest expense on the junior subordinated debt securities underlying the common equity units for the year ended December 31, 2010.

14. Common Equity Units

Acquisition of ALICO

In connection with the financing of the Acquisition (see Note 2) in November 2010, MetLife, Inc. issued to ALICO Holdings 40.0 million Equity Units with an aggregate stated amount at issuance of \$3,000 million and an estimated fair value of \$3,189 million. Each Equity Unit has an initial stated amount of \$75 per unit and initially consists of: (i) three Purchase Contracts, each of which obligates the holder to purchase, on a subsequent settlement date, a variable number of shares of MetLife, Inc. common stock, par value \$0.01 per share, for a purchase price of \$25 (\$75 in the aggregate); and (ii) a $\frac{1}{40}$ undivided beneficial ownership interest in each of three series of Debt Securities issued by MetLife, Inc., each series of Debt Securities having an aggregate principal amount of \$1,000 million. Distributions on the Equity Units will be made quarterly, and will consist of contract payments on the Purchase Contracts and interest payments on the Debt Securities, at an aggregate annual rate of 5.00% of the stated amount at any time. The excess of the estimated fair value of the Equity Units over the estimated fair value of the Debt Securities (see Note 11), after accounting for the present value of future contract payments recorded in other liabilities, results in a net decrease to additional paid-in capital of \$69 million, representing the fair value of the Purchase Contracts discussed below.

The Equity Units, the Debt Securities and the common stock issuable upon settlement of the Purchase Contracts are subject to the terms of an investor rights agreement entered into among MetLife, Inc., AIG and ALICO Holdings, which grants to ALICO Holdings certain rights and sets forth certain agreements with respect to ALICO Holdings' ownership, voting and transfer of the shares, including minimum holding periods, restrictions on the number of shares ALICO Holdings can sell at one time, its agreement to vote the common stock in the same proportion as the common stock voted by all other holders and its agreement not to seek control or influence the Company's management or Board of Directors. The Equity Units are not listed on any exchange or inter-dealer quotation system. The Equity Units have been pledged to secure certain indemnification obligations of ALICO Holdings under the Stock Purchase Agreement. See Note 2.

Purchase Contracts

Settlement of the Purchase Contracts of each series will occur upon the successful remarketing of the related series of Debt Securities, or upon a final failed remarketing of the related series, as described below under "— Debt Securities." On each settlement date subsequent to a successful remarketing, the holder will pay \$25 per Equity Unit and MetLife, Inc. will issue to such holder a variable number of shares of its common stock in settlement of the applicable Purchase Contract. The number of shares to be issued will depend on the average of the daily volume-weighted average prices of MetLife, Inc.'s common stock during the 20 trading day periods ending on, and including, the third day prior to the initial scheduled settlement date for each series of Purchase Contracts. The initially-scheduled settlement dates are October 10, 2012 for the Series C Purchase Contracts, September 11, 2013 for the Series D Purchase Contracts and October 8, 2014 for the Series E Purchase Contracts. If the average value of MetLife, Inc.'s common stock as calculated pursuant to the Stock Purchase Agreement during the applicable 20 trading day period is less than or equal to \$35.42, as such amount may be adjusted (the "Reference Price"), the number of shares to be issued in settlement of the Purchase Contract will equal \$25 divided by the Reference Price, as calculated pursuant to the Stock Purchase Agreement (the "Maximum Settlement Rate"). If the market value of MetLife, Inc.'s common stock is greater than or equal to \$44.275, as such amount may be adjusted (the "Threshold Appreciation Price"), the number of shares to be issued in settlement of the Purchase Contract will equal \$25 divided by the Threshold Appreciation Price, as so calculated (the "Minimum Settlement Rate"). If the market value of MetLife, Inc.'s common stock is greater than the Reference Price and less than the Threshold Appreciation Price, the number of shares to be issued will equal \$25 divided by the applicable market value, as so calculated. In the event of an unsuccessful remarketing of any

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

series of Debt Securities and the postponement of settlement to a later date, the average market value used to calculate the settlement rate for a particular series will not be recalculated, although certain corporate events may require adjustments to the settlement rate. After settlement of all the Purchase Contracts, MetLife, Inc. will receive proceeds of \$3,000 million and issue between 67.8 million and 84.7 million shares of its common stock, subject to certain adjustments. The holder of an Equity Unit may, at its option, settle the related Purchase Contracts before the applicable settlement date. However, upon early settlement, the holder will receive the Minimum Settlement Rate.

Distributions on the Purchase Contracts will be made quarterly at an average annual rate of 3.02%. The value of the Purchase Contracts at issuance of \$247 million was calculated as the present value of the future contract payments and was recorded in other liabilities with an offsetting decrease in additional paid-in capital. The other liabilities balance will be reduced as contract payments are made. For the year ended December 31, 2010, no contract payments were made.

Debt Securities

The Debt Securities are senior, unsecured notes of MetLife, Inc. which, in the aggregate, pay quarterly distributions at an initial average annual rate of 1.98% and are included in long-term debt (see Note 11 for further discussion of terms). The Debt Securities will be initially pledged as collateral to secure the obligations of each Equity Unit holder under the related Purchase Contracts. Each series of the Debt Securities will be subject to a remarketing and sold on behalf of participating holders to investors. The proceeds of a remarketing, net of any related fees, will be applied on behalf of participating holders who so elect to settle any obligation of the holder to pay cash under the related Purchase Contract on the applicable settlement dates. The initially-scheduled remarketing dates are October 10, 2012 for the Series C Debt Securities, September 11, 2013 for the Series D Debt Securities and October 8, 2014 for the Series E Debt Securities, subject to delay if there are one or more unsuccessful remarketings. If the initial attempted remarketing of a series is unsuccessful, up to two additional remarketing attempts will occur. At the remarketing date, the remarketing agent may reset the interest rate on the Debt Securities, subject to a reset cap for each of the first two attempted remarketings of each series. If a remarketing is successful, the reset rate will apply to all outstanding Debt Securities of the applicable tranche of the remarketed series, whether or not the holder participated in the remarketing and will become effective on the settlement date of such remarketing. If the first remarketing attempt with respect to a series is unsuccessful, the applicable Purchase Contract settlement date will be delayed for three calendar months, at which time a second remarketing attempt will occur in connection with settlement. If the second remarketing attempt is unsuccessful, one additional delay may occur on the same basis. If both additional remarketing attempts are unsuccessful, a "final failed remarketing" will have occurred, and the interest rate on such series of Debt Securities will not be reset and the holder may put such series of Debt Securities to MetLife, Inc. at a price equal to its principal amount plus accrued and unpaid interest, if any, and apply the principal amount against the holder's obligations under the related Purchase Contract.

Earnings Per Common Share

The treasury stock method is used to determine the potential dilution of the Purchase Contracts on earnings per common share. There was no dilution associated with the Purchase Contracts for the year ended December 31, 2010.

Acquisition of The Travelers Insurance Company

In connection with financing the acquisition of The Travelers Insurance Company on July 1, 2005, the Holding Company distributed and sold 82.8 million 6.375% common equity units for \$2,070 million in proceeds in a registered public offering on June 21, 2005. The common equity units consisted of interests in trust preferred securities issued by MetLife Capital Trusts II and III, and stock purchase contracts issued by the Holding Company. The only assets of MetLife Capital Trusts II and III were junior subordinated debt securities issued by the Holding Company. The common equity units ceased to exist upon the closing of the remarketing of the underlying debt instruments and the settlement of the stock purchase contracts in August 2008 and February 2009. See Notes 13 and 18.

15. Income Tax

The provision for income tax from continuing operations was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Current:			
Federal	\$ 141	\$ (231)	\$ (35)
State and local	21	12	10
Foreign	203	236	623
Subtotal	365	17	598
Deferred:			
Federal	670	(2,135)	1,056
State and local	(7)	26	(6)
Foreign	153	77	(68)
Subtotal	816	(2,032)	982
Provision for income tax expense (benefit)	\$1,181	\$(2,015)	\$1,580

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The reconciliation of the income tax provision at the U.S. statutory rate to the provision for income tax as reported for continuing operations was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Tax provision at U.S. statutory rate	\$1,385	\$(1,517)	\$1,771
Tax effect of:			
Tax-exempt investment income	(242)	(288)	(254)
State and local income tax	9	17	2
Prior year tax	59	(26)	53
Tax credits	(82)	(87)	(58)
Foreign tax rate differential and change in valuation allowance	26	(118)	65
Other, net	26	4	1
Provision for income tax expense (benefit)	<u>\$1,181</u>	<u>\$(2,015)</u>	<u>\$1,580</u>

Deferred income tax represents the tax effect of the differences between the book and tax basis of assets and liabilities. Net deferred income tax assets and liabilities consisted of the following:

	December 31,	
	2010	2009
	(In millions)	
Deferred income tax assets:		
Policyholder liabilities and receivables	\$ 5,169	\$3,929
Net operating loss carryforwards	1,400	871
Employee benefits	664	661
Capital loss carryforwards	408	551
Tax credit carryforwards	459	401
Net unrealized investment losses	—	816
Litigation-related and government mandated	227	240
Other	331	276
	8,658	7,745
Less: Valuation allowance	261	217
	<u>8,397</u>	<u>7,528</u>
Deferred income tax liabilities:		
Investments, including derivatives	1,253	1,434
Intangibles	3,068	334
Net unrealized investment gains	1,490	—
DAC	4,342	4,439
Other	125	93
	10,278	6,300
Net deferred income tax asset (liability)	<u>\$ (1,881)</u>	<u>\$1,228</u>

Domestic net operating loss carryforwards of \$2,181 million at December 31, 2010 will expire beginning in 2020. State net operating loss carryforwards of \$123 million at December 31, 2010 will expire beginning in 2011. Foreign net operating loss carryforwards of \$2,132 million at December 31, 2010 were generated in various foreign countries with expiration periods of five years to indefinite expiration. Domestic capital loss carryforwards of \$1,130 million at December 31, 2010 will expire beginning in 2011. Foreign capital loss carryforwards of \$35 million at December 31, 2010 will expire beginning in 2014. Tax credit carryforwards were \$459 million at December 31, 2010.

The Company has recorded a valuation allowance related to tax benefits of certain state and foreign net operating and capital loss carryforwards and certain foreign unrealized losses. The valuation allowance reflects management's assessment, based on available information, that it is more likely than not that the deferred income tax asset for certain foreign net operating and capital loss carryforwards and certain foreign unrealized losses will not be realized. The tax benefit will be recognized when management believes that it is more likely than not that these deferred income tax assets are realizable. In 2010, the Company recorded an overall increase to the deferred tax valuation allowance of \$44 million, comprised of a decrease of \$2 million related to certain foreign unrealized losses, an increase of \$18 million related to certain foreign capital loss carryforwards, an increase of \$28 million related to certain state and foreign net operating loss carryforwards.

The Company has not provided U.S. deferred taxes on cumulative earnings of certain non-U.S. affiliates and associated companies that have been reinvested indefinitely. These earnings relate to ongoing operations and have been reinvested in active non-U.S. business

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

operations. The Company does not intend to repatriate these earnings to fund U.S. operations. Deferred taxes are provided for earnings of non-U.S. affiliates and associated companies when the Company plans to remit those earnings. At December 31, 2010, the Company has not made a provision for U.S. taxes on approximately \$1,045 million of the excess of the amount for financial reporting over the tax basis of investments in foreign subsidiaries that are essentially permanent in duration. It is not practicable to estimate the amount of deferred tax liability related to investments in these foreign subsidiaries.

The Company files income tax returns with the U.S. federal government and various state and local jurisdictions, as well as foreign jurisdictions. The Company is under continuous examination by the IRS and other tax authorities in jurisdictions in which the Company has significant business operations. The income tax years under examination vary by jurisdiction. With a few exceptions, the Company is no longer subject to U.S. federal, state and local, or foreign income tax examinations by tax authorities for years prior to 2000. In early 2009, the Company and the IRS completed and substantially settled the audit years of 2000 to 2002. A few issues not settled have been escalated to the next level, IRS Appeals. In April 2010, the IRS exam of the current audit cycle, years 2003 to 2006 began.

The Company's liability for unrecognized tax benefits may decrease in the next 12 months pending the outcome of remaining issues, tax-exempt income and tax credits associated with the 2000 to 2002 IRS audit. A reasonable estimate of the decrease cannot be made at this time. However, the Company continues to believe that the ultimate resolution of the issues will not result in a material change to its consolidated financial statements, although the resolution of income tax matters could impact the Company's effective tax rate for a particular future period.

The Company classifies interest accrued related to unrecognized tax benefits in interest expense, included within other expenses, while penalties are included in income tax expense.

At December 31, 2010, the Company's total amount of unrecognized tax benefits was \$810 million and the total amount of unrecognized tax benefits that would affect the effective tax rate, if recognized, was \$536 million. The total amount of unrecognized tax benefits increased by \$37 million from December 31, 2009 primarily due to increases for tax positions of prior years offset by reductions for tax positions of prior years and settlements reached with the IRS. The increases for tax positions of prior years included \$169 million from the acquisition of American Life. Settlements with tax authorities amounted to \$59 million, all of which was reclassified to current and deferred income tax payable, as applicable, with \$3 million paid in 2010.

At December 31, 2009, the Company's total amount of unrecognized tax benefits was \$773 million and the total amount of unrecognized tax benefits that would affect the effective tax rate, if recognized, was \$583 million. The total amount of unrecognized tax benefits increased by \$7 million from December 31, 2008 primarily due to additions for tax positions of the current and prior years offset by settlements reached with the IRS. Settlements with tax authorities amounted to \$46 million, of which \$44 million was reclassified to current income tax payable and paid in 2009 and \$2 million reduced current income tax expense.

At December 31, 2008, the Company's total amount of unrecognized tax benefits was \$766 million and the total amount of unrecognized tax benefits that would affect the effective tax rate, if recognized, was \$567 million. The total amount of unrecognized tax benefits decreased by \$74 million from December 31, 2007 primarily due to settlements reached with the IRS with respect to certain significant issues involving demutualization, leasing and tax credits offset by additions for tax positions of the current year. As a result of the settlements, items within the liability for unrecognized tax benefits, in the amount of \$153 million, were reclassified to current and deferred income tax payable, as applicable, of which \$20 million was paid in 2008 and \$133 million was paid in 2009.

A reconciliation of the beginning and ending amount of unrecognized tax benefits was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Balance at January 1,	\$773	\$766	\$840
Additions for tax positions of prior years	186	43	11
Reductions for tax positions of prior years	(84)	(33)	(51)
Additions for tax positions of current year	13	52	147
Reductions for tax positions of current year	(8)	(9)	(22)
Settlements with tax authorities	(59)	(46)	(153)
Lapses of statutes of limitations	(11)	—	(6)
Balance at December 31,	<u>\$810</u>	<u>\$773</u>	<u>\$766</u>

During the year ended December 31, 2010, the Company recognized \$39 million in interest expense associated with the liability for unrecognized tax benefits. At December 31, 2010, the Company had \$221 million of accrued interest associated with the liability for unrecognized tax benefits. The \$23 million increase from December 31, 2009 in accrued interest associated with the liability for unrecognized tax benefits resulted primarily from an increase of \$20 million from the acquisition of American Life, along with an increase of \$39 million of interest expense and a \$36 million decrease primarily resulting from the aforementioned IRS settlements. Of the \$36 million decrease, \$18 million has been reclassified to current income tax payable, of which \$2 million was paid in 2010. The remaining \$18 million reduced interest expense.

During the year ended December 31, 2009, the Company recognized \$44 million in interest expense associated with the liability for unrecognized tax benefits. At December 31, 2009, the Company had \$198 million of accrued interest associated with the liability for unrecognized tax benefits. The \$22 million increase from December 31, 2008 in accrued interest associated with the liability for unrecognized tax benefits resulted from an increase of \$44 million of interest expense and a \$22 million decrease primarily resulting from the

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

aforementioned IRS settlements. Of the \$22 million decrease, \$20 million was reclassified to current income tax payable and was paid in 2009. The remaining \$2 million reduced interest expense.

During the year ended December 31, 2008, the Company recognized \$37 million in interest expense associated with the liability for unrecognized tax benefits. At December 31, 2008, the Company had \$176 million of accrued interest associated with the liability for unrecognized tax benefits. The \$42 million decrease from December 31, 2007 in accrued interest associated with the liability for unrecognized tax benefits resulted from an increase of \$37 million of interest expense and a \$79 million decrease primarily resulting from the aforementioned IRS settlements. Of the \$79 million decrease, \$78 million was reclassified to current income tax payable in 2008, with \$7 million and \$71 million paid in 2008 and 2009, respectively. The remaining \$1 million reduced interest expense.

The U.S. Treasury Department and the IRS have indicated that they intend to address through regulations the methodology to be followed in determining the dividends received deduction ("DRD"), related to variable life insurance and annuity contracts. The DRD reduces the amount of dividend income subject to tax and is a significant component of the difference between the actual tax expense and expected amount determined using the federal statutory tax rate of 35%. Any regulations that the IRS ultimately proposes for issuance in this area will be subject to public notice and comment, at which time insurance companies and other interested parties will have the opportunity to raise legal and practical questions about the content, scope and application of such regulations. As a result, the ultimate timing and substance of any such regulations are unknown at this time. For the years ended December 31, 2010 and 2009, the Company recognized an income tax benefit of \$87 million and \$216 million, respectively, related to the separate account DRD. The 2010 benefit included an expense of \$57 million related to a true-up of the 2009 tax return. The 2009 benefit included a benefit of \$33 million related to a true up of the 2008 tax return.

16. Contingencies, Commitments and Guarantees

Contingencies

Litigation

The Company is a defendant in a large number of litigation matters. In some of the matters, very large and/or indeterminate amounts, including punitive and treble damages, are sought. Modern pleading practice in the United States permits considerable variation in the assertion of monetary damages or other relief. Jurisdictions may permit claimants not to specify the monetary damages sought or may permit claimants to state only that the amount sought is sufficient to invoke the jurisdiction of the trial court. In addition, jurisdictions may permit plaintiffs to allege monetary damages in amounts well exceeding reasonably possible verdicts in the jurisdiction for similar matters. This variability in pleadings, together with the actual experience of the Company in litigating or resolving through settlement numerous claims over an extended period of time, demonstrates to management that the monetary relief which may be specified in a lawsuit or claim bears little relevance to its merits or disposition value.

Due to the vagaries of litigation, the outcome of a litigation matter and the amount or range of potential loss at particular points in time may normally be difficult to ascertain. Uncertainties can include how fact finders will evaluate documentary evidence and the credibility and effectiveness of witness testimony, and how trial and appellate courts will apply the law in the context of the pleadings or evidence presented, whether by motion practice, or at trial or on appeal. Disposition valuations are also subject to the uncertainty of how opposing parties and their counsel will themselves view the relevant evidence and applicable law.

On a quarterly and annual basis, the Company reviews relevant information with respect to litigation and contingencies to be reflected in the Company's consolidated financial statements. The review includes senior legal and financial personnel. Estimates of possible losses or ranges of loss for particular matters cannot in the ordinary course be made with a reasonable degree of certainty. Liabilities are established when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Liabilities have been established for a number of the matters noted below. It is possible that some of the matters could require the Company to pay damages or make other expenditures or establish accruals in amounts that could not be estimated at December 31, 2010.

Asbestos-Related Claims

MLIC is and has been a defendant in a large number of asbestos-related suits filed primarily in state courts. These suits principally allege that the plaintiff or plaintiffs suffered personal injury resulting from exposure to asbestos and seek both actual and punitive damages. MLIC has never engaged in the business of manufacturing, producing, distributing or selling asbestos or asbestos-containing products nor has MLIC issued liability or workers' compensation insurance to companies in the business of manufacturing, producing, distributing or selling asbestos or asbestos-containing products. The lawsuits principally have focused on allegations with respect to certain research, publication and other activities of one or more of MLIC's employees during the period from the 1920's through approximately the 1950's and allege that MLIC learned or should have learned of certain health risks posed by asbestos and, among other things, improperly publicized or failed to disclose those health risks. MLIC believes that it should not have legal liability in these cases. The outcome of most asbestos litigation matters, however, is uncertain and can be impacted by numerous variables, including differences in legal rulings in various jurisdictions, the nature of the alleged injury and factors unrelated to the ultimate legal merit of the claims asserted against MLIC. MLIC employs a number of resolution strategies to manage its asbestos loss exposure, including seeking resolution of pending litigation by judicial rulings and settling individual or groups of claims or lawsuits under appropriate circumstances.

Claims asserted against MLIC have included negligence, intentional tort and conspiracy concerning the health risks associated with asbestos. MLIC's defenses (beyond denial of certain factual allegations) include that: (i) MLIC owed no duty to the plaintiffs — it had no special relationship with the plaintiffs and did not manufacture, produce, distribute or sell the asbestos products that allegedly injured plaintiffs; (ii) plaintiffs did not rely on any actions of MLIC; (iii) MLIC's conduct was not the cause of the plaintiffs' injuries; (iv) plaintiffs' exposure occurred after the dangers of asbestos were known; and (v) the applicable time with respect to filing suit has expired. During the course of the litigation, certain trial courts have granted motions dismissing claims against MLIC, while other trial courts have denied MLIC's motions to dismiss. There can be no assurance that MLIC will receive favorable decisions on motions in the future. While most cases brought to date have settled, MLIC intends to continue to defend aggressively against claims based on asbestos exposure, including defending claims at trials.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The approximate total number of asbestos personal injury claims pending against MLIC as of the dates indicated, the approximate number of new claims during the years ended on those dates and the approximate total settlement payments made to resolve asbestos personal injury claims at or during those years are set forth in the following table:

	December 31,		
	2010	2009	2008
	(In millions, except number of claims)		
Asbestos personal injury claims at year end	68,513	68,804	74,027
Number of new claims during the year	5,670	3,910	5,063
Settlement payments during the year(1)	\$ 34.9	\$ 37.6	\$ 99.0

(1) Settlement payments represent payments made by MLIC during the year in connection with settlements made in that year and in prior years. Amounts do not include MLIC's attorneys' fees and expenses and do not reflect amounts received from insurance carriers.

In 2007, MLIC received approximately 7,161 new claims, ending the year with a total of approximately 79,717 claims, and paid approximately \$28.2 million for settlements reached in 2007 and prior years. In 2006, MLIC received approximately 7,870 new claims, ending the year with a total of approximately 87,070 claims, and paid approximately \$35.5 million for settlements reached in 2006 and prior years. In 2005, MLIC received approximately 18,500 new claims, ending the year with a total of approximately 100,250 claims, and paid approximately \$74.3 million for settlements reached in 2005 and prior years. In 2004, MLIC received approximately 23,900 new claims, ending the year with a total of approximately 108,000 claims, and paid approximately \$85.5 million for settlements reached in 2004 and prior years. In 2003, MLIC received approximately 58,750 new claims, ending the year with a total of approximately 111,700 claims, and paid approximately \$84.2 million for settlements reached in 2003 and prior years. The number of asbestos cases that may be brought, the aggregate amount of any liability that MLIC may incur, and the total amount paid in settlements in any given year are uncertain and may vary significantly from year to year.

The ability of MLIC to estimate its ultimate asbestos exposure is subject to considerable uncertainty, and the conditions impacting its liability can be dynamic and subject to change. The availability of reliable data is limited and it is difficult to predict with any certainty the numerous variables that can affect liability estimates, including the number of future claims, the cost to resolve claims, the disease mix and severity of disease in pending and future claims, the impact of the number of new claims filed in a particular jurisdiction and variations in the law in the jurisdictions in which claims are filed, the possible impact of tort reform efforts, the willingness of courts to allow plaintiffs to pursue claims against MLIC when exposure to asbestos took place after the dangers of asbestos exposure were well known, and the impact of any possible future adverse verdicts and their amounts.

The ability to make estimates regarding ultimate asbestos exposure declines significantly as the estimates relate to years further in the future. In the Company's judgment, there is a future point after which losses cease to be probable and reasonably estimable. It is reasonably possible that the Company's total exposure to asbestos claims may be materially greater than the asbestos liability currently accrued and that future charges to income may be necessary. While the potential future charges could be material in the particular quarterly or annual periods in which they are recorded, based on information currently known by management, management does not believe any such charges are likely to have a material adverse effect on the Company's financial position.

During 1998, MLIC paid \$878 million in premiums for excess insurance policies for asbestos-related claims. The excess insurance policies for asbestos-related claims provided for recovery of losses up to \$1.5 billion in excess of a \$400 million self-insured retention. The Company's initial option to commute the excess insurance policies for asbestos-related claims would have arisen at the end of 2008. On September 29, 2008, MLIC entered into agreements commuting the excess insurance policies at September 30, 2008. As a result of the commutation of the policies, MLIC received cash and securities totaling \$632 million. Of this total, MLIC received \$115 million in fixed maturity securities on September 26, 2008, \$200 million in cash on October 29, 2008, and \$317 million in cash on January 29, 2009. MLIC recognized a loss on commutation of the policies in the amount of \$35.3 million during 2008.

In the years prior to commutation, the excess insurance policies for asbestos-related claims were subject to annual and per claim sublimits. Amounts exceeding the sublimits during 2007, 2006 and 2005 were approximately \$16 million, \$8 million and \$0, respectively. Amounts were recoverable under the policies annually with respect to claims paid during the prior calendar year. Each asbestos-related policy contained an experience fund and a reference fund that provided for payments to MLIC at the commutation date if the reference fund was greater than zero at commutation or pro rata reductions from time to time in the loss reimbursements to MLIC if the cumulative return on the reference fund was less than the return specified in the experience fund. The return in the reference fund was tied to performance of the S&P 500 Index and the Lehman Brothers Aggregate Bond Index. A claim with respect to the prior year was made under the excess insurance policies in each year from 2003 through 2008 for the amounts paid with respect to asbestos litigation in excess of the retention. The foregone loss reimbursements were approximately \$62.2 million with respect to claims for the period of 2002 through 2007. Because the policies were commuted at September 30, 2008, there will be no claims under the policies or foregone loss reimbursements with respect to payments made in 2008 and thereafter.

The Company believes adequate provision has been made in its consolidated financial statements for all probable and reasonably estimable losses for asbestos-related claims. MLIC's recorded asbestos liability is based on its estimation of the following elements, as informed by the facts presently known to it, its understanding of current law and its past experiences: (i) the probable and reasonably estimable liability for asbestos claims already asserted against MLIC, including claims settled but not yet paid; (ii) the probable and reasonably estimable liability for asbestos claims not yet asserted against MLIC, but which MLIC believes are reasonably probable of assertion; and (iii) the legal defense costs associated with the foregoing claims. Significant assumptions underlying MLIC's analysis of the adequacy of its recorded liability with respect to asbestos litigation include: (i) the number of future claims; (ii) the cost to resolve claims; and (iii) the cost to defend claims.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

MLIC reevaluates on a quarterly and annual basis its exposure from asbestos litigation, including studying its claims experience, reviewing external literature regarding asbestos claims experience in the United States, assessing relevant trends impacting asbestos liability and considering numerous variables that can affect its asbestos liability exposure on an overall or per claim basis. These variables include bankruptcies of other companies involved in asbestos litigation, legislative and judicial developments, the number of pending claims involving serious disease, the number of new claims filed against it and other defendants and the jurisdictions in which claims are pending. As previously disclosed, in 2002 MLIC increased its recorded liability for asbestos-related claims by \$402 million from approximately \$820 million to \$1,225 million. Based upon its regular reevaluation of its exposure from asbestos litigation, MLIC has updated its liability analysis for asbestos-related claims through December 31, 2010.

Regulatory Matters

The Company receives and responds to subpoenas or other inquiries from state regulators, including state insurance commissioners; state attorneys general or other state governmental authorities; federal regulators, including the SEC; federal governmental authorities, including congressional committees; and the Financial Industry Regulatory Authority ("FINRA") seeking a broad range of information. The issues involved in information requests and regulatory matters vary widely. The Company cooperates in these inquiries.

Attorneys general from 50 states and several state banking and mortgage regulators announced a multistate joint investigation of mortgage servicers to determine whether inaccurate affidavits or other documents were submitted in support of foreclosure proceedings. MetLife Bank, and specifically its mortgage servicing department within MetLife Home Loans, received requests for information from some of these state attorneys general and other regulators. Also, the Acting Comptroller of the Currency disclosed in testimony before Congress that 14 mortgage servicing businesses affiliated with banking organizations, including that of MetLife Bank, have been the subject of an intra-agency confidential "horizontal examination" of mortgage servicing and foreclosure activities. The Acting Comptroller also testified that federal banking regulators expect to issue administrative enforcement orders to such businesses and to seek civil money penalties. The Acting Comptroller's testimony also indicated that other federal agencies, including the Department of Justice and the Federal Trade Commission, were examining potential actions with respect to such businesses. MetLife is cooperating with its regulators in connection with their review of these matters but cannot predict the outcome of these matters. It is possible that additional state or federal regulators or legislative bodies may pursue similar investigations or make related inquiries. Management believes that the Company's financial statements as a whole will not be materially affected by the MetLife Bank regulatory matters.

United States of America v. EME Homer City Generation, L.P., et al. (W.D. Pa., filed January 4, 2011). On January 4, 2011, the United States commenced a civil action in United States District Court for the Western District of Pennsylvania against EME Homer City Generation L.P. ("EME Homer City"), Homer City OL6 LLC, and other defendants regarding the operations of the Homer City Generating Station, an electricity generating facility. Homer City OL6 LLC, an entity owned by MLIC, is a passive investor with a noncontrolling interest in the electricity generating facility, which is solely operated by the lessee, EME Homer City. The complaint seeks injunctive relief and assessment of civil penalties for alleged violations of the federal Clean Air Act and Pennsylvania's State Implementation Plan. The alleged violations were the subject of Notices of Violations ("NOVs") that the Environmental Protection Agency ("EPA") issued to EME Homer City, Homer City OL6 LLC, and others in June 2008 and May 2010. On January 7, 2011, the United States District Court for the Western District of Pennsylvania granted the motion by the Pennsylvania Department of Environmental Protection and the State of New York to intervene in the lawsuit as additional plaintiffs. On January 7, 2011, two plaintiffs filed a putative class action titled *Scott Jackson and Maria Jackson v. EME Homer City Generation L.P., et al.* in the United States District Court for the Western District of Pennsylvania on behalf of a putative class of persons who have allegedly incurred damage to their persons and/or property because of the violations alleged in the action brought by the United States. Homer City OL6 LLC is a defendant in this action. EME Homer City has acknowledged its obligation to indemnify Homer City OL6 LLC for any claims relating to the NOVs.

In the Matter of Chemform, Inc. Site, Pompano Beach, Broward County, Florida. In July 2010, the EPA advised MLIC that it believed payments were due under two settlement agreements, known as "Administrative Orders on Consent," that New England Mutual Life Insurance Company ("New England Mutual") signed in 1989 and 1992 with respect to the cleanup of a Superfund site in Florida (the "Chemform Site"). The EPA originally contacted MLIC (as successor to New England Mutual) and a third party in 2001, and advised that they owed additional clean-up costs for the Chemform Site. The matter was not resolved at that time. The EPA is requesting payment of an amount under \$1 million from MLIC and a third party for past costs and for future environmental testing costs at the Chemform Site.

Regulatory authorities in a small number of states and FINRA, and occasionally the SEC, have had investigations or inquiries relating to sales of individual life insurance policies or annuities or other products by MLIC, MICC, New England Life Insurance Company and GALIC, and the four Company broker-dealers, which are MetLife Securities, Inc. ("MSI"), New England Securities Corporation, Walnut Street Securities, Inc. and Tower Square Securities, Inc. These investigations often focus on the conduct of particular financial services representatives and the sale of unregistered or unsuitable products or the misuse of client assets. Over the past several years, these and a number of investigations by other regulatory authorities were resolved for monetary payments and certain other relief, including restitution payments. The Company may continue to resolve investigations in a similar manner. The Company believes adequate provision has been made in its consolidated financial statements for all probable and reasonably estimable losses for these sales practices-related investigations or inquiries.

Retained Asset Account Matters

The New York Attorney General announced on July 29, 2010 that his office had launched a major fraud investigation into the life insurance industry for practices related to the use of retained asset accounts as a settlement option for death benefits and that subpoenas requesting comprehensive data related to retained asset accounts had been served on MetLife and other insurance carriers. The Company received the subpoena on July 30, 2010. The Company also has received requests for documents and information from U.S. congressional committees and members as well as various state regulatory bodies, including the New York Insurance Department. It is possible that other state and federal regulators or legislative bodies may pursue similar investigations or make related inquiries. Management cannot predict what effect any such investigations might have on the Company's earnings or the availability of the Company's retained asset account known as the Total Control Account ("TCA"), but management believes that the Company's consolidated financial statements taken as a whole would not be

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

materially affected. Management believes that any allegations that information about the TCA is not adequately disclosed or that the accounts are fraudulent or otherwise violate state or federal laws are without merit.

MLIC is a defendant in lawsuits related to the TCA. The lawsuits include claims of breach of contract, breach of a common law fiduciary duty or a quasi-fiduciary duty such as a confidential or special relationship, or breach of a fiduciary duty under the Employee Retirement Income Security Act of 1974 ("ERISA").

Clark, et al. v. Metropolitan Life Insurance Company (D. Nev., filed March 28, 2008). This putative class action lawsuit alleges breach of contract and breach of a common law fiduciary and/or quasi-fiduciary duty arising from use of the TCA to pay life insurance policy death benefits. As damages, plaintiffs seek disgorgement of the difference between the interest paid to the account holders and the investment earnings on the assets backing the accounts. In March 2009, the court granted in part and denied in part MLIC's motion to dismiss, dismissing the fiduciary duty and unjust enrichment claims but allowing a breach of contract claim and a special or confidential relationship claim to go forward. On September 9, 2010, the court granted MLIC's motion for summary judgment. On September 20, 2010, plaintiff filed a Notice of Appeal to the United States Court of Appeals for the Ninth Circuit.

Faber, et al. v. Metropolitan Life Insurance Company (S.D.N.Y., filed December 4, 2008). This putative class action lawsuit alleges that MLIC's use of the TCA as the settlement option under group life insurance policies violates MLIC's fiduciary duties under ERISA. As damages, plaintiffs seek disgorgement of the difference between the interest paid to the account holders and the investment earnings on the assets backing the accounts. On October 23, 2009, the court granted MLIC's motion to dismiss with prejudice. On November 24, 2009, plaintiffs filed a Notice of Appeal to the United States Court of Appeals for the Second Circuit.

Keife, et al. v. Metropolitan Life Insurance Company (D. Nev., filed in state court on July 30, 2010 and removed to federal court on September 7, 2010). This putative class action lawsuit raises a breach of contract claim arising from MLIC's use of the TCA to pay life insurance benefits under the Federal Employees' Group Life Insurance program. As damages, plaintiffs seek disgorgement of the difference between the interest paid to the account holders and the investment earnings on the assets backing the accounts. In September 2010, plaintiffs filed a motion for class certification of the breach of contract claim, which the court has stayed. On November 22, 2010, MLIC filed a motion to dismiss.

Other U.S. Litigation

Travelers Ins. Co., et al. v. Banc of America Securities LLC (S.D.N.Y., filed December 13, 2001). On January 6, 2009, after a jury trial, the district court entered a judgment in favor of The Travelers Insurance Company, now known as MICC, in the amount of approximately \$42 million in connection with securities and common law claims against the defendant. On May 14, 2009, the district court issued an opinion and order denying the defendant's post judgment motion seeking a judgment in its favor or, in the alternative, a new trial. On July 20, 2010, the United States Court of Appeals for the Second Circuit issued an order affirming the district court's judgment in favor of MICC and the district court's order denying defendant's post-trial motions. On October 14, 2010, the Second Circuit issued an order denying defendant's petition for rehearing of its appeal. On October 20, 2010, the defendant paid MICC approximately \$42 million, which represents the judgment amount due to MICC. This lawsuit is now fully resolved.

Roberts, et al. v. Tishman Speyer Properties, et al. (Sup. Ct., N.Y. County, filed January 22, 2007). This lawsuit was filed by a putative class of market rate tenants at Stuyvesant Town and Peter Cooper Village against parties including Metropolitan Tower Life Insurance Company ("MTL") and Metropolitan Insurance and Annuity Company. Metropolitan Insurance and Annuity Company has merged into MTL and no longer exists as a separate entity. These tenants claim that MTL, as former owner, and the current owner improperly deregulated apartments while receiving J-51 tax abatements. The lawsuit seeks declaratory relief and damages for rent overcharges. Although the tenants allege over \$200 million in damages in the complaint, MTL strongly disputes the tenants' damages amounts. In October 2009, the New York State Court of Appeals issued an opinion denying MTL's motion to dismiss the complaint. The lawsuit has returned to the trial court where MTL continues to vigorously defend against the claims. The Company believes adequate provision has been made in its consolidated financial statements for all probable and reasonably estimable losses for this lawsuit. It is reasonably possible that the Company's total exposure may be greater than the liability currently accrued and that future charges to income may be necessary. Management believes that the Company's financial statements as a whole will not be materially affected by any such future charges.

Thomas, et al. v. Metropolitan Life Ins. Co., et al. (W.D. Okla., filed January 31, 2007). A putative class action complaint was filed against MLIC and MSI. Plaintiffs asserted legal theories of violations of the federal securities laws and violations of state laws with respect to the sale of certain proprietary products by the Company's agency distribution group. Plaintiffs sought rescission, compensatory damages, interest, punitive damages and attorneys' fees and expenses. In August 2009, the district court granted defendants' motion for summary judgment. On February 2, 2011, the United States Court of Appeals for the Tenth Circuit affirmed the judgment of the district court granting MLIC's and MSI's summary judgment motion.

Sales Practices Claims. Over the past several years, the Company has faced numerous claims, including class action lawsuits, alleging improper marketing or sales of individual life insurance policies, annuities, mutual funds or other products. Some of the current cases seek substantial damages, including punitive and treble damages and attorneys' fees. The Company continues to vigorously defend against the claims in these matters. The Company believes adequate provision has been made in its consolidated financial statements for all probable and reasonably estimable losses for sales practices matters.

International Litigation

Sun Life Assurance Company of Canada v. Metropolitan Life Ins. Co. (Super. Ct., Ontario, October 2006). In 2006, Sun Life Assurance Company of Canada ("Sun Life"), as successor to the purchaser of MLIC's Canadian operations, filed this lawsuit in Toronto, seeking a declaration that MLIC remains liable for "market conduct claims" related to certain individual life insurance policies sold by MLIC and that have been transferred to Sun Life. Sun Life had asked that the court require MLIC to indemnify Sun Life for these claims pursuant to indemnity provisions in the sale agreement for the sale of MLIC's Canadian operations entered into in June of 1998. In January 2010, the court found that Sun Life had given timely notice of its claim for indemnification but, because it found that Sun Life had not yet incurred an indemnifiable loss, granted MLIC's motion for summary judgment. Both parties appealed. In September 2010, Sun Life notified MLIC that a purported class

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

action lawsuit was filed against Sun Life in Toronto, *Kang v. Sun Life Assurance Co. (Super. Ct., Ontario, September 2010)*, alleging sales practices claims regarding the same individual policies sold by MLIC and transferred to Sun Life. Sun Life contends that MLIC is obligated to indemnify Sun Life for some or all of the claims in this lawsuit. MLIC is currently not a party to the *Kang v. Sun Life* lawsuit.

Italy Fund Redemption Suspension Complaints and Litigation. As a result of suspension of withdrawals and diminution in value in certain funds offered within certain unit-linked policies sold by the Italian branch of Alico Life International, Ltd. ("ALIL"), a number of policyholders invested in those funds have either commenced or threatened litigation against ALIL, alleging misrepresentation, inadequate disclosures and other related claims. These policyholders contacted ALIL beginning in July 2009 alleging that the funds operated at variance to the published prospectus and that prospectus risk disclosures were allegedly wrong, unclear, and misleading. The limited number of lawsuits that have been filed to date have either been resolved or are proceeding through litigation. In March 2010, ALIL learned that the public prosecutor in Milan had opened a formal investigation into the actions of ALIL employees, as well as of employees of ALIL's major distributor, based upon a policyholder complaint. The complaint filed by the policyholder has now been withdrawn. ALIL is cooperating with the Italian and Irish regulatory authorities, which have jurisdiction in connection with this matter. The Stock Purchase Agreement includes a provision pursuant to which the Holding Company and certain related parties may seek indemnification for liabilities in excess of an agreed upon amount arising out of certain specified policyholder claims and governmental investigations in connection with the above-mentioned unit-linked policies. See also "Indemnification Assets and Contingent Consideration" in Note 2.

Summary

Putative or certified class action litigation and other litigation and claims and assessments against the Company, in addition to those discussed previously and those otherwise provided for in the Company's consolidated financial statements, have arisen in the course of the Company's business, including, but not limited to, in connection with its activities as an insurer, mortgage lending bank, employer, investor, investment advisor and taxpayer. Further, state insurance regulatory authorities and other federal and state authorities regularly make inquiries and conduct investigations concerning the Company's compliance with applicable insurance and other laws and regulations.

It is not possible to predict the ultimate outcome or provide reasonable ranges of potential losses of all pending investigations and legal proceedings. In some of the matters referred to previously, very large and/or indeterminate amounts, including punitive and treble damages, are sought. Although in light of these considerations it is possible that an adverse outcome in certain cases could have a material adverse effect upon the Company's financial position, based on information currently known by the Company's management, in its opinion, the outcomes of such pending investigations and legal proceedings are not likely to have such an effect. However, given the large and/or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated net income or cash flows in particular quarterly or annual periods.

Insolvency Assessments

Most of the jurisdictions in which the Company is admitted to transact business require insurers doing business within the jurisdiction to participate in guaranty associations, which are organized to pay contractual benefits owed pursuant to insurance policies issued by impaired, insolvent or failed insurers. These associations levy assessments, up to prescribed limits, on all member insurers in a particular state on the basis of the proportionate share of the premiums written by member insurers in the lines of business in which the impaired, insolvent or failed insurer engaged. Some states permit member insurers to recover assessments paid through full or partial premium tax offsets. In addition, Japan has established a Policyholder Protection Commission as a contingency to protect policyholders against the insolvency of life insurance companies in Japan through assessments to companies licensed to provide life insurance.

Assets and liabilities held for insolvency assessments were as follows:

	December 31,	
	2010	2009
	(In millions)	
Other Assets:		
Premium tax offset for future undiscounted assessments	\$55	\$54
Premium tax offsets currently available for paid assessments	8	9
Receivable for reimbursement of paid assessments (1)	6	4
	\$69	\$67
Other Liabilities:		
Insolvency assessments	\$94	\$86

(1) The Company holds a receivable from the seller of a prior acquisition in accordance with the purchase agreement. Assessments levied against the Company were \$4 million, \$2 million and \$2 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Argentina

The Argentine economic, regulatory and legal environment, including interpretations of laws and regulations by regulators and courts, is uncertain. Potential legal or governmental actions related to pension reform, fiduciary responsibilities, performance guarantees and tax rulings could adversely affect the results of the Company.

In 2007, pension reform legislation in Argentina was enacted which relieved the Company of its obligation to provide death and disability policy coverages and resulted in the elimination of related insurance liabilities. The reform reinstated the government's pension plan system and allowed for pension participants to transfer their future contributions to the government pension plan system.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Although it no longer received compensation, the Company continued to be responsible for managing the funds of those participants that transferred to the government system. This change resulted in the establishment of a liability for future servicing obligations and the elimination of the Company's obligations under death and disability policy coverages. During 2008, the future servicing obligation was reduced by \$23 million, net of income tax, when information regarding the level of participation in the government pension plan became fully available.

In September 2008, the Argentine Supreme Court ruled against the validity of the 2002 Pesification Law enacted by the Argentine government. This ruling applied to certain social security pension annuity contractholders that had filed a lawsuit against the 2002 Pesification Law. The annuity contracts impacted by this ruling, which were deemed peso denominated under the 2002 Pesification Law, are now considered to be U.S. dollar denominated obligations of the Company. The applicable contingent liabilities were then adjusted and refined to be consistent with this ruling. The impact of the refinements resulting from the change in these contingent liabilities and the associated future policyholder benefits was an increase to net income of \$34 million, net of income tax, during the year ended December 31, 2008.

In October 2008, the Argentine government announced its intention to nationalize private pensions and, in December 2008, the Argentine government nationalized the private pension system seizing the underlying investments of participants which were being managed by the Company. With this action, the Company's pension business in Argentina ceased to exist and the Company eliminated certain assets and liabilities held in connection with the pension business. Deferred acquisition costs, deferred tax assets, and liabilities — primarily the liability for future servicing obligation referred to above — were eliminated and the Company incurred severance costs associated with the termination of employees. The impact of the elimination of assets and liabilities and the incurrance of severance costs was an increase to net income of \$6 million, net of income tax, during the year ended December 31, 2008.

In March 2009, in light of market developments resulting from the Supreme Court ruling contrary to the Pesification Law and the implementation by the Company of a program to allow the contractholders that had not filed a lawsuit to convert to U.S. dollars the social security annuity contracts denominated in pesos by the Pesification Law, the Company further reduced the outstanding contingent liabilities by \$108 million, net of income tax, which was partially offset by the establishment of contingent liabilities from the implementation of the program to convert these contracts to U.S. dollars of \$13 million, net of income tax, resulting in a decrease to net loss of \$95 million, net of income tax, for the year ended December 31, 2009.

Further governmental or legal actions are possible in Argentina. Such actions may impact the level of existing liabilities or may create additional obligations or benefits to the Company's operations in Argentina. Management has made its best estimate of its obligations based upon information currently available; however, further governmental or legal actions could result in changes in obligations which could materially impact the amounts presented within the consolidated financial statements.

Commitments

Leases

In accordance with industry practice, certain of the Company's income from lease agreements with retail tenants are contingent upon the level of the tenants' revenues. Additionally, the Company, as lessee, has entered into various lease and sublease agreements for office space, information technology and other equipment. Future minimum rental and sublease income, and minimum gross rental payments relating to these lease agreements are as follows:

	<u>Rental Income</u>	<u>Sublease Income</u> (In millions)	<u>Gross Rental Payments</u>
2011	\$444	\$18	\$366
2012	\$375	\$17	\$280
2013	\$331	\$16	\$237
2014	\$286	\$10	\$167
2015	\$236	\$ 6	\$136
Thereafter	\$724	\$44	\$965

During 2008, the Company moved certain of its operations in New York from Long Island City, Queens to Manhattan. As a result of this movement of operations and current market conditions, which precluded the Company's immediate and complete sublet of all unused space in both Long Island City and Manhattan, the Company incurred a lease impairment charge of \$38 million which is included within other expenses in Banking, Corporate & Other. The impairment charge was determined based upon the present value of the gross rental payments less sublease income discounted at a risk-adjusted rate over the remaining lease terms which range from 15-20 years. The Company has made assumptions with respect to the timing and amount of future sublease income in the determination of this impairment charge. During 2009, pending sublease deals were impacted by the further decline of market conditions, which resulted in an additional lease impairment charge of \$52 million. See Note 19 for discussion of \$28 million of such charges related to restructuring. Additional impairment charges could be incurred should market conditions deteriorate further or last for a period significantly longer than anticipated.

Commitments to Fund Partnership Investments

The Company makes commitments to fund partnership investments in the normal course of business. The amounts of these unfunded commitments were \$3.8 billion and \$4.1 billion at December 31, 2010 and 2009, respectively. The Company anticipates that these amounts will be invested in partnerships over the next five years.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Mortgage Loan Commitments

The Company has issued interest rate lock commitments on certain residential mortgage loan applications totaling \$2.5 billion and \$2.7 billion at December 31, 2010 and 2009, respectively. The Company intends to sell the majority of these originated residential mortgage loans. Interest rate lock commitments to fund mortgage loans that will be held-for-sale are considered derivatives and their estimated fair value and notional amounts are included within interest rate forwards in Note 4.

The Company also commits to lend funds under certain other mortgage loan commitments that will be held-for-investment. The amounts of these mortgage loan commitments were \$3.8 billion and \$2.2 billion at December 31, 2010 and 2009, respectively.

Commitments to Fund Bank Credit Facilities, Bridge Loans and Private Corporate Bond Investments

The Company commits to lend funds under bank credit facilities, bridge loans and private corporate bond investments. The amounts of these unfunded commitments were \$2.4 billion and \$1.3 billion at December 31, 2010 and 2009, respectively.

Guarantees

In the normal course of its business, the Company has provided certain indemnities, guarantees and commitments to third parties pursuant to which it may be required to make payments now or in the future. In the context of acquisition, disposition, investment and other transactions, the Company has provided indemnities and guarantees, including those related to tax, environmental and other specific liabilities and other indemnities and guarantees that are triggered by, among other things, breaches of representations, warranties or covenants provided by the Company. In addition, in the normal course of business, the Company provides indemnifications to counterparties in contracts with triggers similar to the foregoing, as well as for certain other liabilities, such as third-party lawsuits. These obligations are often subject to time limitations that vary in duration, including contractual limitations and those that arise by operation of law, such as applicable statutes of limitation. In some cases, the maximum potential obligation under the indemnities and guarantees is subject to a contractual limitation ranging from less than \$1 million to \$800 million, with a cumulative maximum of \$1.6 billion, while in other cases such limitations are not specified or applicable. Since certain of these obligations are not subject to limitations, the Company does not believe that it is possible to determine the maximum potential amount that could become due under these guarantees in the future. Management believes that it is unlikely the Company will have to make any material payments under these indemnities, guarantees, or commitments.

In addition, the Company indemnifies its directors and officers as provided in its charters and by-laws. Also, the Company indemnifies its agents for liabilities incurred as a result of their representation of the Company's interests. Since these indemnities are generally not subject to limitation with respect to duration or amount, the Company does not believe that it is possible to determine the maximum potential amount that could become due under these indemnities in the future.

The Company has also guaranteed minimum investment returns on certain international retirement funds in accordance with local laws. Since these guarantees are not subject to limitation with respect to duration or amount, the Company does not believe that it is possible to determine the maximum potential amount that could become due under these guarantees in the future.

During the year ended December 31, 2010, the Company did not record any additional liabilities for indemnities, guarantees and commitments. The Company's recorded liabilities were \$5 million at both December 31, 2010 and 2009, for indemnities, guarantees and commitments.

17. Employee Benefit Plans

Pension and Other Postretirement Benefit Plans

The Subsidiaries sponsor and/or administer various qualified and non-qualified defined benefit pension plans and other postretirement employee benefit plans covering employees and sales representatives who meet specified eligibility requirements. Pension benefits are provided utilizing either a traditional formula or cash balance formula. The traditional formula provides benefits that are primarily based upon years of credited service and final average earnings. The cash balance formula primarily utilizes hypothetical or notional accounts which credit participants with benefits equal to a percentage of eligible pay, as well as earnings credits, determined annually based upon the average annual rate of interest on 30-year U.S. Treasury securities, for each account balance. At December 31, 2010, the majority of active participants were accruing benefits under the cash balance formula; however, approximately 90% of the Subsidiaries' obligations result from benefits calculated with the traditional formula. The U.S. non-qualified pension plans provide supplemental benefits in excess of limits applicable to a qualified plan.

The Subsidiaries also provide certain postemployment benefits and certain postretirement medical and life insurance benefits for retired employees. Employees of the Subsidiaries who were hired prior to 2003 (or, in certain cases, rehired during or after 2003) and meet age and service criteria while working for one of the Subsidiaries may become eligible for these other postretirement benefits, at various levels, in accordance with the applicable plans. Virtually all retirees, or their beneficiaries, contribute a portion of the total costs of postretirement medical benefits. Employees hired after 2003 are not eligible for any employer subsidy for postretirement medical benefits.

In connection with the Acquisition, domestic American Life employees who became employees of certain Subsidiaries (including those who remained employees of companies acquired in the Acquisition) were credited with service recognized by AIG for purposes of determining eligibility under the pension plans with respect to benefits earned under the pension plans subsequent to the closing date of the Acquisition.

Additionally, in connection with the Acquisition, the Company acquired certain pension plans sponsored by American Life. As of the end of the year, these plans had liabilities of approximately \$595 million and assets of approximately \$97 million.

Measurement dates used for all of the Subsidiaries' defined benefit pension and other postretirement benefit plans correspond with the fiscal year ends of sponsoring Subsidiaries, which are December 31 for most Subsidiaries and November 30 for American Life.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Obligations, Funded Status and Net Periodic Benefit Costs

	Pension Benefits		Other Postretirement Benefits	
	December 31,			
	2010	2009	2010	2009
	(In millions)			
Change in benefit obligations:				
Benefit obligations at beginning of year	\$ 6,649	\$6,041	\$1,847	\$1,632
Service costs	180	170	17	22
Interest costs	399	395	113	125
Plan participants' contributions	—	—	34	30
Net actuarial (gains) losses	271	421	73	351
Acquisition, settlements and curtailments	639	12	—	—
Change in benefits	1	(6)	(80)	(167)
Prescription drug subsidy	—	—	12	12
Benefits paid	(420)	(384)	(154)	(158)
Transfers	—	—	(17)	—
Benefit obligations at end of year	<u>7,719</u>	<u>6,649</u>	<u>1,845</u>	<u>1,847</u>
Change in plan assets:				
Fair value of plan assets at beginning of year	5,770	5,559	1,121	1,011
Actual return on plan assets	716	525	102	137
Acquisition and settlements	97	—	—	—
Plan participants' contributions	—	—	34	2
Employer contributions	325	70	95	4
Benefits paid	(420)	(384)	(140)	(33)
Transfers	—	—	(12)	—
Fair value of plan assets at end of year	<u>6,488</u>	<u>5,770</u>	<u>1,200</u>	<u>1,121</u>
Funded status at end of year	<u><u>\$(1,231)</u></u>	<u><u>\$(879)</u></u>	<u><u>\$(645)</u></u>	<u><u>\$(726)</u></u>
Amounts recognized in the consolidated balance sheets consist of:				
Other assets	\$ 112	\$ —	\$ —	\$ —
Other liabilities	<u>(1,343)</u>	<u>(879)</u>	<u>(645)</u>	<u>(726)</u>
Net amount recognized	<u><u>\$(1,231)</u></u>	<u><u>\$(879)</u></u>	<u><u>\$(645)</u></u>	<u><u>\$(726)</u></u>
Accumulated other comprehensive (income) loss:				
Net actuarial losses	\$ 2,092	\$2,267	\$ 400	\$ 388
Prior service costs (credit)	<u>20</u>	<u>25</u>	<u>(285)</u>	<u>(288)</u>
Accumulated other comprehensive (income) loss	2,112	2,292	115	100
Deferred income tax (benefit)	<u>(738)</u>	<u>(811)</u>	<u>(40)</u>	<u>(36)</u>
Accumulated other comprehensive (income) loss, net of income tax	<u><u>\$ 1,374</u></u>	<u><u>\$1,481</u></u>	<u><u>\$ 75</u></u>	<u><u>\$ 64</u></u>

The aggregate projected benefit obligation and aggregate fair value of plan assets for the pension benefit plans were as follows:

	Qualified Plans		Non-Qualified Plans		Total	
	December 31,					
	2010	2009	2010	2009	2010	2009
	(In millions)					
Aggregate fair value of plan assets	\$6,484	\$5,770	\$ 4	\$ —	\$ 6,488	\$5,770
Aggregate projected benefit obligations	<u>6,835</u>	<u>5,862</u>	<u>884</u>	<u>787</u>	<u>7,719</u>	<u>6,649</u>
Over (under) funded	<u><u>\$(351)</u></u>	<u><u>\$(92)</u></u>	<u><u>\$(880)</u></u>	<u><u>\$(787)</u></u>	<u><u>\$(1,231)</u></u>	<u><u>\$(879)</u></u>

The accumulated benefit obligations for all defined benefit pension plans were \$7,320 million and \$6,321 million at December 31, 2010 and 2009, respectively.

MetLife, Inc.

Notes to the Consolidated Financial Statements — (Continued)

The aggregate pension accumulated benefit obligation and aggregate fair value of plan assets for pension benefit plans with accumulated benefit obligations in excess of plan assets was as follows:

	December 31,	
	2010	2009
	(In millions)	
Projected benefit obligations	\$1,436	\$798
Accumulated benefit obligations	\$1,307	\$714
Fair value of plan assets	\$ 106	\$ 1

Information for pension and other postretirement benefit plans with a projected benefit obligation in excess of plan assets were as follows:

	Pension Benefits		Other Postretirement Benefits	
	December 31,			
	2010	2009	2010	2009
	(In millions)			
Projected benefit obligations	\$1,803	\$6,580	\$1,845	\$1,847
Fair value of plan assets	\$ 461	\$5,700	\$1,200	\$1,121

Net periodic pension costs and net periodic other postretirement benefit plan costs are comprised of the following:

- i) **Service Costs** — Service costs are the increase in the projected (expected) pension benefit obligation resulting from benefits payable to employees of the Subsidiaries on service rendered during the current year.
- ii) **Interest Costs on the Liability** — Interest costs are the time value adjustment on the projected (expected) pension benefit obligation at the end of each year.
- iii) **Settlement and Curtailment Costs** — The aggregate amount of net gains (losses) recognized in net periodic benefit costs due to settlements and curtailments. Settlements result from actions that relieve/eliminate the plan's responsibility for benefit obligations or risks associated with the obligations or assets used for the settlement. Curtailments result from an event that significantly reduces/eliminates plan participants' expected years of future services or benefit accruals.
- iv) **Expected Return on Plan Assets** — Expected return on plan assets is the assumed return earned by the accumulated pension and other postretirement fund assets in a particular year.
- v) **Amortization of Net Actuarial Gains (Losses)** — Actuarial gains and losses result from differences between the actual experience and the expected experience on pension and other postretirement plan assets or projected (expected) pension benefit obligation during a particular period. These gains and losses are accumulated and, to the extent they exceed 10% of the greater of the PBO or the fair value of plan assets, the excess is amortized into pension and other postretirement benefit costs over the expected service years of the employees.
- vi) **Amortization of Prior Service Costs** — These costs relate to the recognition of increases or decreases in pension and other postretirement benefit obligation due to amendments in plans or initiation of new plans. These increases or decreases in obligation are recognized in accumulated other comprehensive income (loss) at the time of the amendment. These costs are then amortized to pension and other postretirement benefit costs over the expected service years of the employees affected by the change.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The components of net periodic benefit costs and other changes in plan assets and benefit obligations recognized in other comprehensive income (loss) were as follows:

	Pension Benefits			Other Postretirement Benefits		
	Years Ended December 31,					
	2010	2009	2008	2010	2009	2008
	(In millions)					
Net Periodic Benefit Costs:						
Service costs	\$ 180	\$ 170	\$ 164	\$ 17	\$ 22	\$ 21
Interest costs	399	395	379	113	125	103
Settlement and curtailment costs	8	17	—	1	—	—
Expected return on plan assets	(450)	(439)	(517)	(79)	(72)	(86)
Amortization of net actuarial (gains) losses	196	227	24	38	42	(1)
Amortization of prior service costs (credit)	7	10	15	(83)	(36)	(37)
Net periodic benefit costs	340	380	65	7	81	—
Net periodic benefit costs of subsidiary at date of disposal	—	—	1	—	—	—
Total net periodic benefit costs	340	380	66	7	81	—
Other Changes in Plan Assets and Benefit Obligations Recognized in Other Comprehensive Income (Loss):						
Net actuarial (gains) losses	22	310	1,561	50	283	259
Prior service costs (credit)	1	(10)	(19)	(80)	(167)	36
Amortization of net actuarial gains (losses)	(196)	(227)	(24)	(38)	(42)	1
Amortization of prior service (costs) credit	(7)	(10)	(15)	83	36	37
Total recognized in other comprehensive income (loss)	(180)	63	1,503	15	110	333
Total recognized in net periodic benefit costs and other comprehensive income (loss)	\$ 160	\$ 443	\$ 1,569	\$ 22	\$ 191	\$ 333

For the year ended December 31, 2010, included within other comprehensive income (loss) were other changes in plan assets and benefit obligations associated with pension benefits of (\$180) million and other postretirement benefits of \$15 million for an aggregate reduction in other comprehensive income (loss) of (\$165) million before income tax and (\$96) million, net of income tax.

The estimated net actuarial (gains) losses and prior service costs (credit) for the pension plans that will be amortized from accumulated other comprehensive income (loss) into net periodic benefit costs over the next year are \$176 million and \$5 million, respectively.

The estimated net actuarial (gains) losses and prior service costs (credit) for the defined benefit other postretirement benefit plans that will be amortized from accumulated other comprehensive income (loss) into net periodic benefit costs over the next year are \$34 million and (\$108) million, respectively.

The Medicare Modernization Act of 2003 created various subsidies for sponsors of retiree drug programs. Two common ways of providing subsidies were the Retiree Drug Subsidy ("RDS") and Medicare Part D Prescription Drug Plans ("PDP"). From 2006 through 2010, the Company applied for and received the RDS each year. The RDS program provides the subsidy through cash payments made by Medicare to the Company, resulting in smaller net claims paid by the Company. A summary of the reduction to the APBO and the related reduction to the components of net periodic other postretirement benefits plan costs resulting from receipt of the RDS is presented below. As of January 1, 2011, as a result of changes made under the Patient Protection and Affordable Care Act of 2010, the Company will no longer apply for the RDS. Instead it has joined PDP and will indirectly receive Medicare subsidies in the form of smaller gross benefit payments for prescription drug coverage.

	December 31,		
	2010	2009	2008
	(In millions)		
Cumulative reduction in other postretirement benefits obligations:			
Balance at January 1,	\$ 247	\$ 317	\$ 299
Service costs	3	2	5
Interest costs	16	16	20
Net actuarial gains (losses)	(255)	(76)	3
Prescription drug subsidy	(11)	(12)	(10)
Balance at December 31,	\$ —	\$ 247	\$ 317

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	Years Ended December 31,		
	2010	2009	2008
(In millions)			
Reduction in net periodic other postretirement benefit costs:			
Service costs	\$ 3	\$ 2	\$ 5
Interest costs	16	16	20
Amortization of net actuarial gains (losses)	10	11	—
Total reduction in net periodic benefit costs	<u>\$29</u>	<u>\$29</u>	<u>\$25</u>

The Company received subsidies of \$8 million, \$12 million and \$12 million for the years ended December 31, 2010, 2009 and 2008, respectively.

Assumptions

Assumptions used in determining benefit obligations were as follows:

	Pension Benefits		Other Postretirement Benefits	
	December 31,			
	2010	2009	2010	2009
Weighted average discount rate	5.80%	6.25%	5.80%	6.25%
Rate of compensation increase	3.5%-7.5%	2.0%-7.5%	N/A	N/A

Assumptions used in determining net periodic benefit costs were as follows:

	Pension Benefits			Other Postretirement Benefits		
	December 31,					
	2010	2009	2008	2010	2009	2008
Weighted average discount rate	6.25%	6.60%	6.65%	6.25%	6.60%	6.65%
Weighted average expected rate of return on plan assets	8.00%	8.25%	8.25%	7.20%	7.36%	7.33%
Rate of compensation increase	3.5%-7.5%	3.5%-7.5%	3.5%-8%	N/A	N/A	N/A

The weighted average discount rate for most plans is determined annually based on the yield, measured on a yield to worst basis, of a hypothetical portfolio constructed of high quality debt instruments available on the valuation date, which would provide the necessary future cash flows to pay the aggregate projected benefit obligation when due.

The weighted average expected rate of return on plan assets is based on anticipated performance of the various asset sectors in which the plans invest, weighted by target allocation percentages. Anticipated future performance is based on long-term historical returns of the plan assets by sector, adjusted for the Subsidiaries' long-term expectations on the performance of the markets. While the precise expected return derived using this approach will fluctuate from year to year, the policy of most of the Subsidiaries' is to hold this long-term assumption constant as long as it remains within reasonable tolerance from the derived rate.

The weighted average expected return on plan assets for use in that plan's valuation in 2011 is currently anticipated to be 7.25% for pension benefits and postretirement medical benefits and 5.25% for postretirement life benefits.

The assumed healthcare costs trend rates used in measuring the APBO and net periodic benefit costs were as follows:

	December 31,	
	2010	2009
Pre- and Post-Medicare eligible claims	7.8% in 2011, gradually decreasing each year until 2083 reaching the ultimate rate of 4.4%.	8.2% in 2010, gradually decreasing each year until 2079 reaching the ultimate rate of 4.1%.

Assumed healthcare costs trend rates may have a significant effect on the amounts reported for healthcare plans. A one-percentage point change in assumed healthcare costs trend rates would have the following effects:

	One Percent Increase	One Percent Decrease
	(In millions)	
Effect on total of service and interest costs components	\$ 8	\$ (8)
Effect of accumulated postretirement benefit obligations	\$86	\$(104)

Plan Assets

Most Subsidiaries have issued group annuity and life insurance contracts supporting the pension and other postretirement benefit plans assets, which are invested primarily in separate accounts.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The underlying assets of the separate accounts are principally comprised of cash and cash equivalents, short-term investments, fixed maturity and equity securities, mutual funds, real estate, private equity investments and hedge funds investments.

The comparative presentation of the 2009 plan assets has been realigned to conform to the 2010 presentation to disclose the estimated fair value of the underlying assets of each separate account at the security level.

The pension and postretirement plan assets and liabilities measured at estimated fair value on a recurring basis were determined as described below. These estimated fair values and their corresponding placement in the fair value hierarchy are summarized as follows:

	December 31, 2010							
	Pension Benefits				Other Postretirement Benefits			
	Fair Value Measurements at Reporting Date Using				Fair Value Measurements at Reporting Date Using			
	Quoted Prices In Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value	Quoted Prices In Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value
(In millions)								
Assets								
Fixed maturity securities:								
Corporate	\$ —	\$ 1,528	\$ 49	\$ 1,577	\$ —	\$ 67	\$ 4	\$ 71
Federal agencies	—	175	—	175	—	15	—	15
Foreign bonds	1	222	4	227	—	19	—	19
Municipals	—	137	—	137	—	37	1	38
Preferred stocks	—	4	—	4	—	—	—	—
U.S. government bonds	650	136	—	786	82	—	—	82
Total fixed maturity securities	<u>651</u>	<u>2,202</u>	<u>53</u>	<u>2,906</u>	<u>82</u>	<u>138</u>	<u>5</u>	<u>225</u>
Equity securities:								
Common stock — domestic	1,410	93	240	1,743	359	3	—	362
Common stock — foreign	469	35	—	504	77	—	—	77
Total equity securities	<u>1,879</u>	<u>128</u>	<u>240</u>	<u>2,247</u>	<u>436</u>	<u>3</u>	<u>—</u>	<u>439</u>
Money market securities	200	100	—	300	1	1	—	2
Pass-through securities	—	321	2	323	—	73	6	79
Derivative securities	3	(5)	11	9	—	—	—	—
Short-term investments	(9)	105	—	96	8	443	—	451
Other invested assets	16	63	471	550	—	—	—	—
Other receivables	—	39	—	39	—	3	—	3
Securities receivable	—	70	—	70	—	2	—	2
Real estate	—	—	8	8	—	—	—	—
Total assets	<u>\$2,740</u>	<u>\$3,023</u>	<u>\$785</u>	<u>\$6,548</u>	<u>\$527</u>	<u>\$663</u>	<u>\$11</u>	<u>\$1,201</u>
Liabilities								
Securities payable	\$ —	\$ 60	\$ —	\$ 60	\$ —	\$ 1	\$ —	\$ 1
Total liabilities	<u>\$ —</u>	<u>\$ 60</u>	<u>\$ —</u>	<u>\$ 60</u>	<u>\$ —</u>	<u>\$ 1</u>	<u>\$ —</u>	<u>\$ 1</u>
Total assets and liabilities	<u>\$2,740</u>	<u>\$2,963</u>	<u>\$785</u>	<u>\$6,488</u>	<u>\$527</u>	<u>\$662</u>	<u>\$11</u>	<u>\$1,200</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

December 31, 2009

	Pension Benefits				Other Postretirement Benefits			
	Fair Value Measurements at Reporting Date Using				Fair Value Measurements at Reporting Date Using			
	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Estimated Fair Value
	(In millions)							
Assets								
Fixed maturity securities:								
Corporate	\$ —	\$1,458	\$ 68	\$1,526	\$ —	\$ 48	\$—	\$ 48
Federal agencies	(41)	140	—	99	—	30	—	30
Foreign bonds	1	195	5	201	—	6	—	6
Municipals	—	56	—	56	—	21	—	21
Preferred stocks	—	2	—	2	—	—	—	—
U.S. government bonds	319	50	—	369	45	—	—	45
U.S. treasury notes	—	—	—	—	12	—	—	12
Total fixed maturity securities	<u>279</u>	<u>1,901</u>	<u>73</u>	<u>2,253</u>	<u>57</u>	<u>105</u>	<u>—</u>	<u>162</u>
Equity securities:								
Common stock — domestic	1,565	238	241	2,044	342	6	—	348
Common stock — foreign	393	—	—	393	72	—	—	72
Total equity securities	<u>1,958</u>	<u>238</u>	<u>241</u>	<u>2,437</u>	<u>414</u>	<u>6</u>	<u>—</u>	<u>420</u>
Money market securities	72	56	—	128	12	1	—	13
Pass-through securities	1	376	69	446	—	75	9	84
Derivative securities	3	—	—	3	—	—	—	—
Short-term investments	2	115	—	117	—	442	—	442
Other invested assets	13	—	373	386	—	—	—	—
Total assets	<u>\$2,328</u>	<u>\$2,686</u>	<u>\$756</u>	<u>\$5,770</u>	<u>\$483</u>	<u>\$629</u>	<u>\$ 9</u>	<u>\$1,121</u>

The pension and other postretirement benefit plan assets are categorized into the three-level fair value hierarchy, as defined in Note 1, based upon the priority of the inputs to the respective valuation technique. The following summarizes the types of assets included within the three-level fair value hierarchy presented in the table above.

- Level 1 This category includes investments in liquid securities, such as cash, short-term money market and bank time deposits, expected to mature within a year.
- Level 2 This category includes certain separate accounts that are primarily invested in liquid and readily marketable securities. The estimated fair value of such separate account is based upon reported NAV provided by fund managers and this value represents the amount at which transfers into and out of the respective separate account are effected. These separate accounts provide reasonable levels of price transparency and can be corroborated through observable market data. Certain separate accounts are invested in investment partnerships designated as hedge funds. The values for these separate accounts is determined monthly based on the NAV of the underlying hedge fund investment. Additionally, such hedge funds generally contain lock out or other waiting period provisions for redemption requests to be filled. While the reporting and redemption restrictions may limit the frequency of trading activity in separate accounts invested in hedge funds, the reported NAV, and thus the referenced value of the separate account, provides a reasonable level of price transparency that can be corroborated through observable market data. Directly held investments are primarily invested in U.S. and foreign government and corporate securities.
- Level 3 This category includes separate accounts that are invested in real estate and private equity investments that provide little or no price transparency due to the infrequency with which the underlying assets trade and generally require additional time to liquidate in an orderly manner. Accordingly, the values for separate accounts invested in these alternative asset classes are based on inputs that cannot be readily derived from or corroborated by observable market data.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

A rollforward of all pension and other postretirement benefit plan assets measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs is as follows:

	<u>Balance, January 1,</u>	<u>Total Realized/Unrealized Gains (Losses) included in:</u>		<u>Purchases, Sales, Issuances and Settlements</u>	<u>Transfer Into Level 3</u>	<u>Transfer Out of Level 3</u>	<u>Balance, December 31,</u>
		<u>Earnings</u>	<u>Other Comprehensive Income (Loss)</u>				
Year Ended December 31, 2010:							
Pension:							
Fixed maturity securities:							
Corporate	\$ 68	\$ —	\$ 7	\$(17)	\$ 4	\$(13)	\$ 49
Foreign bonds	<u>5</u>	<u>—</u>	<u>1</u>	<u>(2)</u>	<u>—</u>	<u>—</u>	<u>4</u>
Total fixed maturity securities	<u>73</u>	<u>—</u>	<u>8</u>	<u>(19)</u>	<u>4</u>	<u>(13)</u>	<u>53</u>
Equity securities:							
Common stock — domestic	<u>241</u>	<u>—</u>	<u>(2)</u>	<u>1</u>	<u>—</u>	<u>—</u>	<u>240</u>
Total equity securities	<u>241</u>	<u>—</u>	<u>(2)</u>	<u>1</u>	<u>—</u>	<u>—</u>	<u>240</u>
Pass-through securities	69	(11)	14	(71)	2	(1)	2
Derivative securities(1)	—	3	(3)	(1)	12	—	11
Other invested assets	373	78	(4)	24	—	—	471
Real estate(1)	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>8</u>	<u>—</u>	<u>8</u>
Total pension assets	<u>\$756</u>	<u>\$ 70</u>	<u>\$13</u>	<u>\$(66)</u>	<u>\$26</u>	<u>\$(14)</u>	<u>\$785</u>
Other postretirement:							
Fixed maturity securities:							
Corporate	\$ —	\$ —	\$ 1	\$ —	\$ 3	\$ —	\$ 4
Municipals	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>1</u>	<u>—</u>	<u>1</u>
Total fixed maturity securities	<u>—</u>	<u>—</u>	<u>1</u>	<u>—</u>	<u>4</u>	<u>—</u>	<u>5</u>
Pass-through securities	<u>9</u>	<u>(4)</u>	<u>1</u>	<u>(1)</u>	<u>1</u>	<u>—</u>	<u>6</u>
Total other postretirement assets	<u>\$ 9</u>	<u>\$ (4)</u>	<u>\$ 2</u>	<u>\$ (1)</u>	<u>\$ 5</u>	<u>\$ —</u>	<u>\$ 11</u>
Total assets	<u>\$765</u>	<u>\$ 66</u>	<u>\$15</u>	<u>\$(67)</u>	<u>\$31</u>	<u>\$(14)</u>	<u>\$796</u>

(1) Derivative securities and real estate transfers into Level 3 are due to the Acquisition and are not related to the changes in Level 3 classification at the security level.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

	Balance, January 1,	Total Realized/Unrealized Gains (Losses) included in:			Purchases, Sales, Issuances and Settlements	Transfer Into and/or Out of Level 3	Balance, December 31,
		Earnings	Other Comprehensive Income (Loss)	(In millions)			
Year Ended December 31, 2009:							
Pension:							
Fixed maturity securities:							
Corporate	\$ 57	\$ (5)	\$ 21	\$ (3)	\$ (2)	\$ 68	
Foreign bonds	4	(1)	5	(3)	—	5	
Total fixed maturity securities . . .	61	(6)	26	(6)	(2)	73	
Equity securities:							
Common stock — domestic	460	—	(232)	13	—	241	
Total equity securities	460	—	(232)	13	—	241	
Pass-through securities	80	(2)	8	(24)	7	69	
Derivative securities	40	36	(39)	(37)	—	—	
Other invested assets	392	4	(59)	36	—	373	
Total pension assets	<u>\$1,033</u>	<u>\$ 32</u>	<u>\$(296)</u>	<u>\$(18)</u>	<u>\$ 5</u>	<u>\$756</u>	
Other postretirement:							
Pass-through securities	\$ 13	\$(17)	\$ 17	\$ (4)	\$—	\$ 9	
Total other postretirement assets	<u>\$ 13</u>	<u>\$(17)</u>	<u>\$ 17</u>	<u>\$ (4)</u>	<u>\$—</u>	<u>\$ 9</u>	
Total assets	<u>\$1,046</u>	<u>\$ 15</u>	<u>\$(279)</u>	<u>\$(22)</u>	<u>\$ 5</u>	<u>\$765</u>	

The U.S. Subsidiaries provide employees with benefits under various ERISA benefit plans. These include qualified pension plans, postretirement medical plans and certain retiree life insurance coverage. The assets of the Subsidiaries' qualified pension plans are held in insurance group annuity contracts, and the vast majority of the assets of the postretirement medical plan and backing the retiree life coverage are held in insurance contracts. All of these contracts are issued by Company insurance affiliates, and the assets under the contracts are held in insurance separate accounts that have been established by the Company. The insurance contract provider engages investment management firms ("Managers") to serve as sub-advisors for the separate accounts based on the specific investment needs and requests identified by the plan fiduciary. These Managers have portfolio management discretion over the purchasing and selling of securities and other investment assets pursuant to the respective investment management agreements and guidelines established for each insurance separate account. The assets of the qualified pension plans and postretirement medical plans (the "Invested Plans") are well diversified across multiple asset categories and across a number of different Managers, with the intent of minimizing risk concentrations within any given asset category or with any given Manager.

The Invested Plans, other than those held in participant directed investment accounts, are managed in accordance with investment policies consistent with the longer-term nature of related benefit obligations and within prudent risk parameters. Specifically, investment policies are oriented toward (i) maximizing the Invested Plan's funded status; (ii) minimizing the volatility of the Invested Plan's funded status; (iii) generating asset returns that exceed liability increases; and (iv) targeting rates of return in excess of a custom benchmark and industry standards over appropriate reference time periods. These goals are expected to be met through identifying appropriate and diversified asset classes and allocations, ensuring adequate liquidity to pay benefits and expenses when due and controlling the costs of administering and managing the Invested Plan's investments. Independent investment consultants are periodically used to evaluate the investment risk of Invested Plan's assets relative to liabilities, analyze the economic and portfolio impact of various asset allocations and management strategies and to recommend asset allocations.

Certain foreign subsidiaries sponsor defined benefit plans that cover employees and sales representatives who meet specified eligibility requirements. Pension benefits are provided utilizing either a traditional formula or cash balance formula, similar to the U.S. plans discussed above. The investment objectives are also similar, subject to local regulations. Generally, these international pension plans invest directly in high quality equity and fixed maturity securities. The assets of the foreign pension plans are comprised of cash and cash equivalents, equity and fixed maturity securities, real estate and hedge fund investments.

Derivative contracts may be used to reduce investment risk, to manage duration and to replicate the risk/return profile of an asset or asset class. Derivatives may not be used to leverage a portfolio in any manner, such as to magnify exposure to an asset, asset class, interest rates or any other financial variable. Derivatives are also prohibited for use in creating exposures to securities, currencies, indices or any other financial variable that are otherwise restricted.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The tables below summarize the actual weighted average allocation by major asset class for the Invested Plans:

	Actual Allocation		
	Defined Benefit Plan	Postretirement Medical	Postretirement Life
Year Ended December 31, 2010:			
Asset Class:			
Fixed maturity securities (target range)	50% to 80%	20% to 50%	—
Corporate	24%	9%	—
Federal agency	3	2	—
Foreign bonds	3	3	—
Municipals	2	5	—
U.S. government bonds	12	11	—
Total fixed maturity securities	44%	30%	—
Equity securities (target range)	0% to 40%	50% to 80%	—
Common stock — domestic	27%	48%	—
Common stock — foreign	8	10	—
Total equity securities	35%	58%	—
Money market securities	5%	—	—
Pass-through securities	5	10	—
Short-term investments	1	1	100%
Other invested assets	8	—	—
Other receivables	1	1	—
Securities receivable	1	—	—
Total assets	100%	100%	100%

	Actual Allocation		
	Defined Benefit Plan	Postretirement Medical	Postretirement Life
Year Ended December 31, 2009:			
Asset Class:			
Fixed maturity securities (target range)	35% to 55%	10% to 40%	—
Corporate	26%	7%	—
Federal agency	2	4	—
Foreign bonds	4	1	—
Municipals	1	3	—
U.S. government bonds	6	7	—
U.S. treasury notes	—	2	—
Total fixed maturity securities	39%	24%	—
Equity securities (target range)	25% to 45%	50% to 80%	—
Common stock — domestic	35%	51%	—
Common stock — foreign	7	11	—
Total equity securities	42%	62%	—
Money market securities	2%	2%	—
Pass-through securities	8	12	—
Short-term investments	2	—	100%
Other invested assets	7	—	—
Total assets	100%	100%	100%

The target ranges in the tables above are forward-looking.

Expected Future Contributions and Benefit Payments

It is the Subsidiaries' practice to make contributions to the qualified pension plan to comply with minimum funding requirements of ERISA. In accordance with such practice, no contributions were required for both of the years ended December 31, 2010 and 2009. No contributions will be required for 2011. The Subsidiaries made discretionary contributions of \$255 million to the qualified pension plan during the year

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

ended December 31, 2010. The Subsidiaries made no discretionary contributions to the qualified pension plan during the year ended December 31, 2009. The Subsidiaries expect to make additional discretionary contributions to the qualified pension plan of \$175 million in 2011.

Benefit payments due under the non-qualified pension plans are primarily funded from the Subsidiaries' general assets as they become due under the provision of the plans. These payments totaled \$70 million and \$57 million for the years ended December 31, 2010 and 2009, respectively. These payments are expected to be at approximately the same level in 2011.

Postretirement benefits, other than those provided under qualified pension plans, are either: (i) not vested under law; (ii) a non-funded obligation of the Subsidiaries; or (iii) both. Current regulations do not require funding for these benefits. The Subsidiaries use their general assets, net of participant's contributions, to pay postretirement medical claims as they come due in lieu of utilizing any plan assets. Total payments equaled \$154 million and \$158 million for the years ended December 31, 2010 and 2009, respectively.

The Subsidiaries expect to make contributions of \$120 million, net of participant's contributions, towards benefit obligations (other than those under qualified pension plans) in 2011. As noted previously, the Subsidiaries no longer expect to receive the RDS under the Medicare Modernization Act of 2003 to partially offset payment of such benefits. Instead, the gross benefit payments that will be made under the PDP will already reflect subsidies.

Gross benefit payments for the next ten years, which reflect expected future service where appropriate, are expected to be as follows:

	Pension Benefits	Other Postretirement Benefits
	(In millions)	
2011	\$ 446	\$120
2012	\$ 454	\$121
2013	\$ 463	\$122
2014	\$ 486	\$123
2015	\$ 500	\$124
2016-2020	\$2,789	\$631

Additional Information

As previously discussed, most of the assets of the pension and other postretirement benefit plans are held in group annuity and life insurance contracts issued by the Subsidiaries. Total revenues from these contracts recognized in the consolidated statements of operations were \$46 million, \$45 million and \$42 million for the years ended December 31, 2010, 2009 and 2008, respectively, and included policy charges and net investment income from investments backing the contracts and administrative fees. Total investment income (loss), including realized and unrealized gains (losses), credited to the account balances was \$767 million, \$725 million and (\$1,090) million for the years ended December 31, 2010, 2009 and 2008, respectively. The terms of these contracts are consistent in all material respects with those the Subsidiaries offer to unaffiliated parties that are similarly situated.

Savings and Investment Plans

The Subsidiaries sponsor savings and investment plans for substantially all Company employees under which a portion of employee contributions are matched. The Subsidiaries contributed \$86 million, \$93 million and \$70 million for the years ended December 31, 2010, 2009 and 2008, respectively.

18. Equity

Preferred Stock

There are 200,000,000 authorized shares of preferred stock, of which 6,857,000 shares were designated for issuance of convertible preferred stock in connection with the financing of the Acquisition. See "— Convertible Preferred Stock" below.

The Holding Company has outstanding 24 million shares of Floating Rate Non-Cumulative Preferred Stock, Series A (the "Series A preferred shares") with a \$0.01 par value per share, and a liquidation preference of \$25 per share, for aggregate proceeds of \$600 million.

The Holding Company has outstanding 60 million shares of 6.50% Non-Cumulative Preferred Stock, Series B (the "Series B preferred shares"), with a \$0.01 par value per share, and a liquidation preference of \$25 per share, for aggregate proceeds of \$1.5 billion.

The Series A and Series B preferred shares (the "Preferred Shares") rank senior to the Convertible Preferred Stock and the common stock with respect to dividends and liquidation rights. Dividends on the Preferred Shares are not cumulative. Holders of the Preferred Shares will be entitled to receive dividend payments only when, as and if declared by the Holding Company's Board of Directors or a duly authorized committee of the Board. If dividends are declared on the Series A preferred shares, they will be payable quarterly, in arrears, at an annual rate of the greater of: (i) 1.00% above 3-month LIBOR on the related LIBOR determination date; or (ii) 4.00%. Any dividends declared on the Series B preferred shares will be payable quarterly, in arrears, at an annual fixed rate of 6.50%. Accordingly, in the event that dividends are not declared on the Preferred Shares for payment on any dividend payment date, then those dividends will cease to accrue and be payable. If a dividend is not declared before the dividend payment date, the Holding Company has no obligation to pay dividends accrued for that dividend period whether or not dividends are declared and paid in future periods. No dividends may, however, be paid or declared on the Holding Company's common stock — or any other securities ranking junior to the Preferred Shares — unless the full dividends for the latest completed dividend period on all Preferred Shares, and any parity stock, have been declared and paid or provided for.

The Holding Company is prohibited from declaring dividends on the Preferred Shares if it fails to meet specified capital adequacy, net income and equity levels. In addition, under Federal Reserve Bank of New York Board policy, the Holding Company may not be able to pay dividends if it does not earn sufficient operating income.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The Preferred Shares do not have voting rights except in certain circumstances where the dividends have not been paid for an equivalent of six or more dividend payment periods whether or not those periods are consecutive. Under such circumstances, the holders of the Preferred Shares have certain voting rights with respect to members of the Board of Directors of the Holding Company.

The Preferred Shares are not subject to any mandatory redemption, sinking fund, retirement fund, purchase fund or similar provisions. The Preferred Shares are redeemable at the Holding Company's option in whole or in part, at a redemption price of \$25 per Preferred Share, plus declared and unpaid dividends.

In December 2008, the Holding Company entered into an RCC related to the Preferred Shares. As a part of the RCC, the Holding Company agreed that it will not repay, redeem or purchase the Preferred Shares on or before December 31, 2018, unless such repayment, redemption or purchase is made from the proceeds of the issuance of certain capital securities. The RCC is for the benefit of holders of one or more series of its indebtedness as designated from time to time by the Holding Company. The RCC will terminate upon the occurrence of certain events, including the date on which there are no series of outstanding eligible debt securities.

In connection with the offering of the Preferred Shares, the Holding Company incurred \$57 million of issuance costs which have been recorded as a reduction of additional paid-in capital.

Information on the declaration, record and payment dates, as well as per share and aggregate dividend amounts, for the Preferred Shares is as follows:

Declaration Date	Record Date	Payment Date	Dividend			
			Series A Per Share	Series A Aggregate	Series B Per Share	Series B Aggregate
(In millions, except per share data)						
November 15, 2010	November 30, 2010	December 15, 2010	\$0.2527777	\$ 7	\$0.4062500	\$24
August 16, 2010	August 31, 2010	September 15, 2010	\$0.2555555	6	\$0.4062500	24
May 17, 2010	May 31, 2010	June 15, 2010	\$0.2555555	7	\$0.4062500	24
March 5, 2010	February 28, 2010	March 15, 2010	\$0.2500000	6	\$0.4062500	24
				<u>\$26</u>		<u>\$96</u>
November 16, 2009	November 30, 2009	December 15, 2009	\$0.2527777	\$ 7	\$0.4062500	\$24
August 17, 2009	August 31, 2009	September 15, 2009	\$0.2555555	6	\$0.4062500	24
May 15, 2009	May 31, 2009	June 15, 2009	\$0.2555555	7	\$0.4062500	24
March 5, 2009	February 28, 2009	March 16, 2009	\$0.2500000	6	\$0.4062500	24
				<u>\$26</u>		<u>\$96</u>
November 17, 2008	November 30, 2008	December 15, 2008	\$0.2527777	\$ 7	\$0.4062500	\$24
August 15, 2008	August 31, 2008	September 15, 2008	\$0.2555555	6	\$0.4062500	24
May 15, 2008	May 31, 2008	June 16, 2008	\$0.2555555	7	\$0.4062500	24
March 5, 2008	February 29, 2008	March 17, 2008	\$0.3785745	9	\$0.4062500	24
				<u>\$29</u>		<u>\$96</u>

See Note 24 for information on subsequent dividends declared.

Convertible Preferred Stock

In connection with the financing of the Acquisition (see Note 2) in November 2010, the Holding Company issued to ALICO Holdings 6,857,000 shares of Convertible Preferred Stock with a \$0.01 par value per share, a liquidation preference of \$0.01 per share and a fair value of \$2,805 million.

The Convertible Preferred Stock will convert into 68,570,000 shares of the Holding Company's common stock (subject to anti-dilution adjustments) upon a favorable vote of the Holding Company's common stockholders. If the Company (i) pays a dividend or makes another distribution on common stock to all holders of common stock payable, in whole or in part, in shares of common stock; (ii) subdivides or splits the outstanding shares of common stock into a greater number of shares; or (iii) combines or reclassifies the outstanding shares of common stock into a smaller number of shares, then the conversion rate will be adjusted by multiplying the conversion rate by the number of shares of common stock which a person who owns only one share of common stock immediately before the record date or effective date of the applicable event would own immediately after giving effect to such dividend, distribution, subdivision, split, combination or reclassification. If a favorable vote of its common stockholders is not obtained by the first anniversary of the Acquisition Date, then the Company must pay ALICO Holdings approximately \$300 million and use reasonable efforts to list the preferred stock on NYSE. The Convertible Preferred Stock ranks senior to the common stock with respect to dividends and liquidation rights, and holders of the Convertible Preferred Stock will be entitled to receive dividend payments only when, as and if declared by the Holding Company's Board of Directors. Under the terms of the Convertible Preferred Stock, the Board will declare a dividend payment or other distribution on the Convertible Preferred Stock on an as-converted basis at any time and with the same terms as any dividend or other distribution declared on MetLife, Inc.'s common stock. No distribution is payable on the Convertible Preferred Stock unless there is a concurrent distribution on the MetLife, Inc. common stock.

The Convertible Preferred Stock does not have voting rights except in certain circumstances when the Convertible Preferred Stock is listed on the same exchange on which MetLife, Inc.'s common stock is listed, and where the dividends have not been paid notwithstanding payment of dividends on MetLife, Inc.'s common stock for an equivalent of six or more dividend payment periods whether or not those periods are consecutive. Under such circumstances, the holders of the Convertible Preferred Stock have certain voting rights with respect to

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

members of the Board of Directors of the Holding Company. The Convertible Preferred Stock is not redeemable and is not subject to any sinking fund, retirement fund, purchase fund or similar provisions.

For purposes of the earnings per common share calculation, the Convertible Preferred Stock is assumed converted into shares of common stock for both basic and diluted weighted average shares. See Note 20.

Common Stock

Issuances

In connection with the financing of the Acquisition (see Note 2) in November 2010, the Holding Company issued to ALICO Holdings 78,239,712 new shares of its common stock at \$40.90 per share with a fair value of \$3,200 million.

In anticipation of the Acquisition (see Note 2), in August 2010, the Holding Company issued 86,250,000 new shares of its common stock at \$42.00 per share for gross proceeds of \$3,623 million. In connection with the offering of common stock, the Holding Company incurred \$94 million of issuance costs which have been recorded as a reduction of additional paid-in capital.

In February 2009, the Holding Company delivered 24,343,154 shares of newly issued common stock for \$1,035 million, and in August 2008 the Holding Company delivered 20,244,549 shares of its common stock from treasury stock also for \$1,035 million. Each issuance was made in connection with the initial settlement of the stock purchase contracts issued as part of the common equity units sold in June 2005, as described in Note 14.

In October 2008, the Holding Company issued 86,250,000 shares of its common stock at a price of \$26.50 per share for gross proceeds of \$2,286 million. Of the shares issued, 75,000,000 shares, with a value of \$4,040 million were issued from treasury stock for consideration of \$1,988 million. In connection with the offering of common stock, the Holding Company incurred \$60 million of issuance costs which have been recorded as a reduction of additional paid-in capital.

During the years ended December 31, 2010, 2009 and 2008, 332,121 shares, 861,586 shares and 2,271,188 shares of common stock were issued from treasury stock for \$18 million, \$46 million and \$118 million, respectively, to satisfy various stock option exercises and other stock-based awards. During the year ended December 31, 2010, 2,182,174 new shares of common stock were issued for \$74 million to satisfy various stock option exercises and other stock-based awards. There were no new shares of common stock issued to satisfy the various stock option exercises and other stock-based awards during both of the years ended December 31, 2009 and 2008.

Repurchase Programs

At January 1, 2008, the Company had \$511 million remaining under its September 2007 stock repurchase program authorization. In both January and April 2008, the Company's Board of Directors authorized additional \$1.0 billion common stock repurchase programs. During the year ended December 31, 2008, the Company repurchased 19,716,418 shares under accelerated share repurchase programs and 1,550,000 shares under open market repurchases for \$1,162 million and \$88 million, respectively. During the years ended December 31, 2010 and 2009, the Company did not repurchase any shares. At December 31, 2010, the Company had \$1,261 million remaining under its January and April 2008 stock repurchase program authorizations.

Under these authorizations, the Holding Company may purchase its common stock from the MetLife Policyholder Trust, in the open market (including pursuant to the terms of a pre-set trading plan meeting the requirements of Rule 10b5-1 under the Exchange Act) and in privately negotiated transactions. Any future common stock repurchases will be dependent upon several factors, including the Company's capital position, its liquidity, its financial strength and credit ratings, general market conditions and the market price of MetLife, Inc.'s common stock compared to management's assessment of the stock's underlying value and applicable regulatory, legal and accounting factors. Whether or not to purchase any common stock and the size and timing of any such purchases will be determined in the Company's complete discretion.

Other

In September 2008, in connection with the split-off of RGA as described in Note 2, the Holding Company received from MetLife, Inc. stockholders 23,093,689 shares of MetLife, Inc.'s common stock with a fair market value of \$1,318 million and, in exchange, delivered 29,243,539 shares of RGA Class B common stock with a net book value of \$1,716 million resulting in a loss on disposition, including transaction costs, of \$458 million.

Dividends

The table below presents declaration, record and payment dates, as well as per share and aggregate dividend amounts, for the common stock:

Declaration Date	Record Date	Payment Date	Dividend	
			Per Share	Aggregate
(In millions, except per share data)				
October 26, 2010	November 9, 2010	December 14, 2010	\$0.74	\$784(1)
October 29, 2009	November 9, 2009	December 14, 2009	\$0.74	\$610
October 28, 2008	November 10, 2008	December 15, 2008	\$0.74	\$592

(1) Includes dividends on Convertible Preferred Stock (see above).

Stock-Based Compensation Plans

Description of Plans for Employees and Agents – General Terms

The MetLife, Inc. 2000 Stock Incentive Plan, as amended (the "2000 Stock Plan") authorized the granting of awards to employees and agents in the form of options to buy shares of MetLife, Inc. common stock ("Stock Options") that either qualify as incentive Stock Options

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

under Section 422A of the Code or are non-qualified. By December 31, 2009 all awards under the 2000 Stock Plan had either vested or been forfeited. No awards were made under the 2000 Stock Plan in 2010.

Under the MetLife, Inc. 2005 Stock and Incentive Compensation Plan (the "2005 Stock Plan"), awards granted to employees and agents may be in the form of Stock Options, Stock Appreciation Rights, Restricted Stock or Restricted Stock Units, Performance Shares or Performance Share Units, Cash-Based Awards and Stock-Based Awards (each as defined in the 2005 Stock Plan with reference to MetLife, Inc. common stock).

The aggregate number of shares authorized for issuance under the 2005 Stock Plan is 68,000,000, plus those shares available but not utilized under the 2000 Stock Plan and those shares utilized under the 2000 Stock Plan that are recovered due to forfeiture of Stock Options. Each share issued under the 2005 Stock Plan in connection with a Stock Option or Stock Appreciation Right reduces the number of shares remaining for issuance under that plan by one, and each share issued under the 2005 Stock Plan in connection with awards other than Stock Options or Stock Appreciation Rights reduces the number of shares remaining for issuance under that plan by 1.179 shares. At December 31, 2010, the aggregate number of shares remaining available for issuance pursuant to the 2005 Stock Plan was 40,477,451. Stock Option exercises and other awards settled in shares are satisfied through the issuance of shares held in treasury by the Company or by the issuance of new shares.

Compensation expense related to awards under the 2005 Stock Plan is recognized based on the number of awards expected to vest, which represents the awards granted less expected forfeitures over the life of the award, as estimated at the date of grant. Unless a material deviation from the assumed forfeiture rate is observed during the term in which the awards are expensed, any adjustment necessary to reflect differences in actual experience is recognized in the period the award becomes payable or exercisable.

Compensation expense related to awards under the 2005 Stock Plan is principally related to the issuance of Stock Options, Performance Shares and Restricted Stock Units. The majority of the awards granted each year under the 2005 Stock Plan are made in the first quarter of each year.

Description of Plans for Directors — General Terms

The MetLife, Inc. 2000 Directors Stock Plan, as amended (the "2000 Directors Stock Plan") authorized the granting of awards in the form of MetLife, Inc. common stock, non-qualified Stock Options, or a combination of the foregoing to non-management Directors of MetLife, Inc. As of December 31, 2009, all awards under the 2000 Directors Stock Plan had either vested or been forfeited. No awards were made under the 2000 Directors Stock Plan in 2010.

Under the MetLife, Inc. 2005 Non-Management Director Stock Compensation Plan (the "2005 Directors Stock Plan"), awards granted may be in the form of non-qualified Stock Options, Stock Appreciation Rights, Restricted Stock or Restricted Stock Units, or Stock-Based Awards (each as defined in the 2005 Directors Stock Plan with reference to MetLife, Inc. common stock) to non-management Directors of MetLife, Inc. The number of shares authorized for issuance under the 2005 Directors Stock Plan is 2,000,000. There were no shares carried forward from the 2000 Directors Stock Plan to the 2005 Directors Stock Plan. At December 31, 2010, the aggregate number of shares remaining available for issuance pursuant to the 2005 Directors Stock Plan was 1,808,114. Stock Option exercises and other awards settled in shares are satisfied through the issuance of shares held in treasury by the Company or by the issuance of new shares.

Compensation expense related to awards under the 2005 Directors Plan is recognized based on the number of shares awarded. The Stock-Based Awards granted under the 2005 Directors Plan have vested immediately. The majority of the awards granted each year under the 2005 Directors Stock Plan are made in the second quarter of each year.

Compensation Expense Related to Stock-Based Compensation

The components of compensation expense related to stock-based compensation, excluding the insignificant compensation expense related to the 2005 Directors Stock Plan, is as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Stock Options	\$45	\$55	\$ 51
Performance Shares(1)	29	11	70
Restricted Stock Units	<u>10</u>	<u>3</u>	<u>2</u>
Total compensation expenses related to the Incentive Plans	<u>\$84</u>	<u>\$69</u>	<u>\$123</u>
Income tax benefits	<u>\$29</u>	<u>\$24</u>	<u>\$ 43</u>

(1) Performance Shares expected to vest and the related compensation expenses may be further adjusted by the performance factor most likely to be achieved, as estimated by management, at the end of the performance period.

The following table presents the total unrecognized compensation expense related to stock-based compensation and the expected weighted average period over which these expenses will be recognized at:

	December 31, 2010	
	Expense (In millions)	Weighted Average Period (Years)
Stock Options	\$39	1.73
Performance Shares	\$30	1.74
Restricted Stock Units	\$14	1.87

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Stock Options

Stock Options are the contingent right of award holders to purchase shares of MetLife, Inc. common stock at a stated price for a limited time. All Stock Options have an exercise price equal to the closing price of MetLife, Inc. common stock reported on the NYSE on the date of grant, and have a maximum term of ten years. The vast majority of Stock Options granted have become or will become exercisable at a rate of one-third of each award on each of the first three anniversaries of the grant date. Other Stock Options have become or will become exercisable on the third anniversary of the grant date. Vesting is subject to continued service, except for employees who are retirement eligible and in certain other limited circumstances.

A summary of the activity related to Stock Options for the year ended December 31, 2010 is as follows:

	<u>Shares Under Option</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term (Years)</u>	<u>Aggregate Intrinsic Value(1) (In millions)</u>
Outstanding at January 1, 2010	30,152,405	\$38.51	5.50	\$ —
Granted(2)	4,683,144	\$35.06		
Exercised	(1,742,003)	\$29.74		
Expired	(154,947)	\$47.78		
Forfeited	<u>(236,268)</u>	\$34.64		
Outstanding at December 31, 2010	<u>32,702,331</u>	<u>\$38.47</u>	<u>5.30</u>	<u>\$195</u>
Aggregate number of stock options expected to vest at December 31, 2010	<u>31,930,964</u>	<u>\$38.62</u>	<u>5.21</u>	<u>\$186</u>
Exercisable at December 31, 2010	<u>23,405,998</u>	<u>\$40.43</u>	<u>4.00</u>	<u>\$ 94</u>

(1) The aggregate intrinsic value was computed using the closing share price on December 31, 2010 of \$44.44 and December 31, 2009 of \$35.35, as applicable.

(2) The total fair value on the date of the grant was \$53 million.

The fair value of Stock Options is estimated on the date of grant using a binomial lattice model. Significant assumptions used in the Company's binomial lattice model, which are further described below, include: expected volatility of the price of MetLife, Inc. common stock; risk-free rate of return; expected dividend yield on MetLife, Inc. common stock; exercise multiple; and the post-vesting termination rate.

Expected volatility is based upon an analysis of historical prices of MetLife, Inc. common stock and call options on that common stock traded on the open market. The Company uses a weighted-average of the implied volatility for publicly-traded call options with the longest remaining maturity nearest to the money as of each valuation date and the historical volatility, calculated using monthly closing prices of MetLife, Inc.'s common stock. The Company chose a monthly measurement interval for historical volatility as it believes this better depicts the nature of employee option exercise decisions being based on longer-term trends in the price of the underlying shares rather than on daily price movements.

The binomial lattice model used by the Company incorporates different risk-free rates based on the imputed forward rates for U.S. Treasury Strips for each year over the contractual term of the option. The table below presents the full range of rates that were used for options granted during the respective periods.

Dividend yield is determined based on historical dividend distributions compared to the price of the underlying common stock as of the valuation date and held constant over the life of the Stock Option.

The binomial lattice model used by the Company incorporates the contractual term of the Stock Options and then factors in expected exercise behavior and a post-vesting termination rate, or the rate at which vested options are exercised or expire prematurely due to termination of employment, to derive an expected life. Exercise behavior in the binomial lattice model used by the Company is expressed using an exercise multiple, which reflects the ratio of exercise price to the strike price of Stock Options granted at which holders of the Stock Options are expected to exercise. The exercise multiple is derived from actual historical exercise activity. The post-vesting termination rate is determined from actual historical exercise experience and expiration activity under the Incentive Plans.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following table presents the weighted average assumptions, with the exception of risk-free rate, which is expressed as a range, used to determine the fair value of Stock Options issued:

	Years Ended December 31,		
	2010	2009	2008
Dividend yield	2.11%	3.15%	1.21%
Risk-free rate of return	0.35%-5.88%	0.73%-6.67%	1.91%-7.21%
Expected volatility	34.41%	44.39%	24.85%
Exercise multiple	1.75	1.76	1.73
Post-vesting termination rate	3.64%	3.70%	3.05%
Contractual term (years)	10	10	10
Expected life (years)	7	6	6
Weighted average exercise price of stock options granted	\$35.06	\$23.61	\$59.48
Weighted average fair value of stock options granted	\$11.29	\$8.37	\$17.51

The following table presents a summary of Stock Option exercise activity:

	Years Ended December 31,		
	2010	2009	2008
(In millions)			
Total intrinsic value of stock options exercised	\$22	\$ 1	\$36
Cash received from exercise of stock options	\$52	\$ 8	\$45
Tax benefit realized from stock options exercised	\$ 8	\$ —	\$13

Performance Shares

Performance Shares are units that, if they vest, are multiplied by a performance factor to produce a number of final Performance Shares which are payable in shares of MetLife, Inc. common stock. Performance Shares are accounted for as equity awards, but are not credited with dividend-equivalents for actual dividends paid on MetLife, Inc. common stock during the performance period. Accordingly, the estimated fair value of Performance Shares is based upon the closing price of MetLife, Inc. common stock on the date of grant, reduced by the present value of estimated dividends to be paid on that stock during the performance period.

Performance Share awards normally vest in their entirety at the end of the three-year performance period. Vesting is subject to continued service, except for employees who are retirement eligible and in certain other limited circumstances. Vested Performance Shares are multiplied by a performance factor of 0.0 to 2.0 based largely on MetLife, Inc.'s performance in change in annual net operating earnings and total shareholder return over the applicable three-year performance period compared to the performance of its competitors. A performance factor of 0.94 was applied for the January 1, 2007 — December 31, 2009 performance period.

The following table presents a summary of Performance Share activity for the year ended December 31, 2010:

	Performance Shares	Weighted Average Grant Date Fair Value
Outstanding at January 1, 2010	3,493,435	\$38.43
Granted(1)	1,528,065	\$32.24
Forfeited	(58,176)	\$30.06
Payable(2)	<u>(807,750)</u>	\$60.83
Outstanding at December 31, 2010	<u>4,155,574</u>	\$31.91
Performance Shares expected to vest at December 31, 2010	<u>3,972,769</u>	\$33.40

(1) The total fair value on the date of the grant was \$49 million.

(2) Includes both shares paid and shares deferred for later payment.

Performance Share amounts above represent aggregate initial target awards and do not reflect potential increases or decreases resulting from the performance factor determined after the end of the respective performance periods. At December 31, 2010, the three year performance period for the 2008 Performance Share grants was completed, but the performance factor has not yet been calculated. Included in the immediately preceding table are 824,825 outstanding Performance Shares to which the performance factor will be applied.

Restricted Stock Units

Restricted Stock Units are units that, if they vest, are payable in shares of MetLife, Inc. common stock. Restricted Stock Units are accounted for as equity awards, but are not credited with dividend-equivalents for actual dividends paid on MetLife, Inc. common stock during the performance period. Accordingly, the estimated fair value of Restricted Stock Units is based upon the closing price of MetLife, Inc. common stock on the date of grant, reduced by the present value of estimated dividends to be paid on that stock during the performance period.

The vast majority of Restricted Stock Units normally vest in their entirety on the third anniversary of their grant date. Other Restricted Stock Units normally vest in their entirety on the fifth anniversary of their grant date. Vesting is subject to continued service, except for employees who are retirement eligible and in certain other limited circumstances.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

The following table presents a summary of Restricted Stock Unit activity for the year ended December 31, 2010:

	<u>Restricted Stock Units</u>	<u>Weighted Average Grant Date Fair Value</u>
Outstanding at January 1, 2010	393,362	\$28.05
Granted(1)	607,200	\$32.32
Forfeited	(31,275)	\$27.31
Payable(2)	<u>(32,115)</u>	\$63.32
Outstanding at December 31, 2010	<u>937,172</u>	\$29.63
Restricted Stock Units expected to vest at December 31, 2010	<u>937,172</u>	\$29.63

(1) The total fair value on the date of the grant was \$20 million.

(2) Includes both shares paid and shares deferred for later payment.

Statutory Equity and Income

Except for American Life, each insurance company's state of domicile imposes minimum risk-based capital ("RBC") requirements that were developed by the NAIC. The formulas for determining the amount of RBC specify various weighting factors that are applied to financial balances or various levels of activity based on the perceived degree of risk. Regulatory compliance is determined by a ratio of total adjusted capital, as defined by the NAIC, to authorized control level RBC, as defined by the NAIC. Companies below specific trigger points or ratios are classified within certain levels, each of which requires specified corrective action. Each of the Holding Company's U.S. insurance subsidiaries exceeded the minimum RBC requirements for all periods presented herein.

American Life does not write business in Delaware or any other domestic state and, as such, is exempt from RBC by Delaware law. American Life operations are regulated by applicable authorities of the countries in which the company operates and are subject to capital and solvency requirements in those countries.

The NAIC has adopted the Codification of Statutory Accounting Principles ("Statutory Codification"). Statutory Codification is intended to standardize regulatory accounting and reporting to state insurance departments. However, statutory accounting principles continue to be established by individual state laws and permitted practices. The New York Insurance Department (the "Department") has adopted Statutory Codification with certain modifications for the preparation of statutory financial statements of insurance companies domiciled in New York. Modifications by the various state insurance departments may impact the effect of Statutory Codification on the statutory capital and surplus of the Holding Company's U.S. insurance subsidiaries.

Statutory accounting principles differ from GAAP primarily by charging policy acquisition costs to expense as incurred, establishing future policy benefit liabilities using different actuarial assumptions, reporting surplus notes as surplus instead of debt and valuing securities on a different basis.

In addition, certain assets are not admitted under statutory accounting principles and are charged directly to surplus. The most significant assets not admitted by the Company are net deferred income tax assets resulting from temporary differences between statutory accounting principles basis and tax basis not expected to reverse and become recoverable within three years. Further, statutory accounting principles do not give recognition to purchase accounting adjustments.

Statutory net income (loss) of MLIC, a New York domiciled insurer, was \$2,066 million, \$1,221 million and (\$338) million for the years ended December 31, 2010, 2009 and 2008, respectively. Statutory capital and surplus, to be filed with the Department, was \$13.2 billion and \$12.6 billion at December 31, 2010 and 2009, respectively.

Statutory net income of American Life, a Delaware domiciled insurer, of approximately \$800 million will be reported in the Statutory Annual Statement for the year ended December 31, 2010. Statutory capital and surplus, to be filed with the Delaware Insurance Department was approximately \$4.0 billion at December 31, 2010.

Statutory net income of MICC, a Connecticut domiciled insurer, was \$668 million, \$81 million and \$242 million for the years ended December 31, 2010, 2009 and 2008, respectively. Statutory capital and surplus, to be filed with the Connecticut Insurance Department, was \$5.1 billion and \$4.9 billion at December 31, 2010 and 2009, respectively.

Statutory net income of Metropolitan Property and Casualty Insurance Company ("MPC"), a Rhode Island domiciled insurer, was \$273 million, \$266 million and \$308 million for the years ended December 31, 2010, 2009 and 2008, respectively. Statutory capital and surplus, to be filed with the Insurance Department of Rhode Island, was \$1.8 billion at both December 31, 2010 and 2009.

Statutory net income of MTL, a Delaware domiciled insurer, was \$151 million, \$57 million and \$212 million for the years ended December 31, 2010, 2009 and 2008, respectively. Statutory capital and surplus, to be filed with the Delaware Insurance Department was \$805 million and \$867 million at December 31, 2010 and 2009, respectively.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Dividend Restrictions

The table below sets forth the dividends permitted to be paid by the respective insurance subsidiary without insurance regulatory approval and the respective dividends paid:

Company	2011	2010		2009	
	Permitted w/o Approval(1)	Paid (2)	Permitted w/o Approval(3)	Paid(2)	Permitted w/o Approval(3)
			(In millions)		
Metropolitan Life Insurance Company	\$1,321	\$631 (4)	\$1,262	\$ —	\$552
American Life Insurance Company (5)	\$ 661	\$ —	\$ 511	N/A	N/A
MetLife Insurance Company of Connecticut	\$ 517	\$330	\$ 659	\$ —	\$714
Metropolitan Property and Casualty Insurance Company	\$ —	\$260	\$ —	\$300	\$ 9
Metropolitan Tower Life Insurance Company	\$ 80	\$569 (6)	\$ 93	\$ —	\$ 88

(1) Reflects dividend amounts that may be paid during 2011 without prior regulatory approval. However, because dividend tests may be based on dividends previously paid over rolling 12-month periods, if paid before a specified date during 2011, some or all of such dividends may require regulatory approval.

(2) All amounts paid, including those requiring regulatory approval.

(3) Reflects dividend amounts that could have been paid during the relevant year without prior regulatory approval.

(4) Includes securities transferred to the Holding Company of \$399 million.

(5) Reflects approximate dividends permitted to be paid and the respective dividends paid since the Acquisition Date. See Note 2.

(6) Includes shares of an affiliate distributed to the Holding Company as an in-kind dividend of \$475 million.

In addition to the amounts presented in the table above, for the years ended December 31, 2010 and 2009, cash dividends in the aggregate amount of \$0 and \$215 million, respectively, were paid to the Holding Company.

Under New York State Insurance Law, MLIC is permitted, without prior insurance regulatory clearance, to pay stockholder dividends to the Holding Company as long as the aggregate amount of all such dividends in any calendar year does not exceed the lesser of: (i) 10% of its surplus to policyholders as of the end of the immediately preceding calendar year; or (ii) its statutory net gain from operations for the immediately preceding calendar year (excluding realized capital gains). MLIC will be permitted to pay a dividend to the Holding Company in excess of the lesser of such two amounts only if it files notice of its intention to declare such a dividend and the amount thereof with the Superintendent and the Superintendent does not disapprove the dividend within 30 days of its filing. Under New York State Insurance Law, the Superintendent has broad discretion in determining whether the financial condition of a stock life insurance company would support the payment of such dividends to its shareholders.

Under Delaware State Insurance Law, each of American Life and MTL is permitted, without prior insurance regulatory clearance, to pay a stockholder dividend to the Holding Company as long as the amount of the dividend when aggregated with all other dividends in the preceding 12 months does not exceed the greater of: (i) 10% of its surplus to policyholders as of the end of the immediately preceding calendar year; or (ii) its statutory net gain from operations for the immediately preceding calendar year (excluding realized capital gains). Each of American Life and MTL will be permitted to pay a dividend to the Holding Company in excess of the greater of such two amounts only if it files notice of the declaration of such a dividend and the amount thereof with the Delaware Commissioner of Insurance (the "Delaware Commissioner") and the Delaware Commissioner either approves the distribution of the dividend or does not disapprove the distribution within 30 days of its filing. In addition, any dividend that exceeds earned surplus (defined as unassigned funds) as of the last filed annual statutory statement requires insurance regulatory approval. Under Delaware State Insurance Law, the Delaware Commissioner has broad discretion in determining whether the financial condition of a stock life insurance company would support the payment of such dividends to its shareholders.

Under Connecticut State Insurance Law, MICC is permitted, without prior insurance regulatory clearance, to pay stockholder dividends to its stockholders as long as the amount of such dividends, when aggregated with all other dividends in the preceding 12 months, does not exceed the greater of: (i) 10% of its surplus to policyholders as of the end of the immediately preceding calendar year; or (ii) its statutory net gain from operations for the immediately preceding calendar year. MICC will be permitted to pay a dividend in excess of the greater of such two amounts only if it files notice of its declaration of such a dividend and the amount thereof with the Connecticut Commissioner of Insurance (the "Connecticut Commissioner") and the Connecticut Commissioner does not disapprove the payment within 30 days after notice. In addition, any dividend that exceeds earned surplus (unassigned funds, reduced by 25% of unrealized appreciation in value or revaluation of assets or unrealized profits on investments) as of the last filed annual statutory statement requires insurance regulatory approval. Under Connecticut State Insurance Law, the Connecticut Commissioner has broad discretion in determining whether the financial condition of a stock life insurance company would support the payment of such dividends to its shareholders.

Under Rhode Island State Insurance Law, MPC is permitted, without prior insurance regulatory clearance, to pay a stockholder dividend to the Holding Company as long as the aggregate amount of all such dividends in any twelve-month period does not exceed the lesser of: (i) 10% of its surplus to policyholders as of the end of the immediately preceding calendar year; or (ii) net income, not including realized capital gains, for the immediately preceding calendar year, which may include carry forward net income from the second and third preceding calendar years excluding realized capital gains and less dividends paid in the second and immediately preceding calendar years. MPC will be permitted to pay a dividend to the Holding Company in excess of the lesser of such two amounts only if it files notice of its intention to declare such a dividend and the amount thereof with the Rhode Island Commissioner of Insurance (the "Rhode Island Commissioner") and the Rhode Island Commissioner does not disapprove the distribution within 30 days of its filing. Under Rhode Island State Insurance Code, the Rhode Island

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Commissioner has broad discretion in determining whether the financial condition of a stock property and casualty insurance company would support the payment of such dividends to its shareholders.

Other Comprehensive Income (Loss)

The following table sets forth the reclassification adjustments required for the years ended December 31, 2010, 2009 and 2008 in other comprehensive income (loss) that are included as part of net income for the current year that have been reported as a part of other comprehensive income (loss) in the current or prior year:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Holding gains (losses) on investments arising during the year	\$10,092	\$18,548	\$(26,650)
Income tax effect of holding gains (losses)	(3,516)	(6,243)	8,989
Reclassification adjustments:			
Recognized holding (gains) losses included in current year income	(143)	1,954	2,040
Amortization of premiums and accretion of discounts associated with investments	(590)	(490)	(926)
Income tax effect	255	(493)	(377)
Allocation of holding (gains) losses on investments relating to other policyholder amounts	(2,813)	(2,979)	4,809
Income tax effect of allocation of holding (gains) losses to other policyholder amounts	980	1,002	(1,621)
Unrealized investment loss of subsidiary at date of sale	—	—	131
Deferred income tax on unrealized investment loss of subsidiary at date of sale	—	—	(60)
Net unrealized investment gains (losses), net of income tax	4,265	11,299	(13,665)
Foreign currency translation adjustments, net of income tax	(350)	63	(700)
Defined benefit plans adjustment, net of income tax	96	(102)	(1,199)
Other comprehensive income (loss)	4,011	11,260	(15,564)
Other comprehensive income (loss) attributable to noncontrolling interests	(5)	11	(10)
Other comprehensive income (loss) attributable to noncontrolling interests of subsidiary at date of disposal	—	—	150
Foreign currency translation adjustments attributable to noncontrolling interests of subsidiary at date of disposal	—	—	107
Defined benefit plans adjustment attributable to noncontrolling interests of subsidiary at date of disposal	—	—	(4)
Other comprehensive income (loss) attributable to MetLife, Inc., excluding cumulative effect of change in accounting principle	4,006	11,271	(15,321)
Cumulative effect of change in accounting principle, net of income tax of \$27 million, \$40 million and \$0 (see Note 1)	52	(76)	—
Other comprehensive income (loss) attributable to MetLife, Inc.	<u>\$ 4,058</u>	<u>\$11,195</u>	<u>\$(15,321)</u>

19. Other Expenses

Information on other expenses was as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Compensation	\$ 3,584	\$ 3,402	\$ 3,299
Pension, postretirement & postemployment benefit costs	380	452	120
Commissions	3,646	3,433	3,384
Volume-related costs	379	407	354
Interest credited to bank deposits	137	163	166
Capitalization of DAC	(3,343)	(3,019)	(3,092)
Amortization of DAC and VOBA	2,801	1,307	3,489
Interest expense on debt and debt issue costs	1,550	1,044	1,051
Premium taxes, licenses & fees	514	527	471
Professional services	1,104	902	949
Rent, net of sublease income	307	385	373
Other	1,744	1,553	1,383
Total other expenses	<u>\$12,803</u>	<u>\$10,556</u>	<u>\$11,947</u>

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Capitalization of DAC and Amortization of DAC and VOBA

See Note 6 for DAC and VOBA by segment and a rollforward of each including impacts of capitalization and amortization. See also Note 10 for a description of the DAC amortization impact associated with the closed block. Amortization of DAC and VOBA includes amortization of negative VOBA related to the Acquisition of \$64 million for the year ended December 31, 2010. Negative VOBA is recorded in other policy-related balances (see Note 2) and therefore, the amortization of negative VOBA is an offset to the VOBA amortization in Note 6.

Interest Expense on Debt and Debt Issue Costs

See Notes 11, 12, 13 and 14 for attribution of interest expense by debt issuance. Interest expense on debt and debt issue costs includes interest expense related to CSEs of \$411 million for the year ended December 31, 2010, and \$0 for both of the years ended December 31, 2009 and 2008. See Note 3.

Lease Impairments

See Note 16 for description of lease impairments included within other expenses.

Costs Related to the Acquisition

See Note 2 for transaction costs and integration-related expenses related to the Acquisition which were included in other expenses.

Restructuring Charges

In September 2008, the Company began an enterprise-wide cost reduction and revenue enhancement initiative which is expected to be fully implemented by December 31, 2011. This initiative is focused on reducing complexity, leveraging scale, increasing productivity and improving the effectiveness of the Company's operations, as well as providing a foundation for future growth. These restructuring costs were included in other expenses. As the expenses relate to an enterprise-wide initiative, they were incurred within Banking, Corporate & Other. Estimated restructuring costs may change as management continues to execute its restructuring plans. Restructuring charges associated with this enterprise-wide initiative were as follows:

	Years Ended December 31,		
	2010	2009	2008
	(In millions)		
Balance at January 1,	\$ 36	\$ 86	\$ —
Severance charges	17	84	109
Change in severance charge estimates	(1)	(8)	(8)
Cash payments	<u>(45)</u>	<u>(126)</u>	<u>(15)</u>
Balance at December 31,	<u>\$ 7</u>	<u>\$ 36</u>	<u>\$ 86</u>
Restructuring charges incurred in current period	<u>\$ 16</u>	<u>\$ 76</u>	<u>\$101</u>
Total restructuring charges incurred since inception of program	<u>\$193</u>	<u>\$ 177</u>	<u>\$101</u>

For the years ended December 31, 2010, 2009 and 2008, the change in severance charge estimates of (\$1) million, (\$8) million and (\$8) million, respectively, was due to changes in estimates for variable incentive compensation, COBRA benefits, employee outplacement services and for employees whose severance status changed.

In addition to the above charges, the Company has recognized lease charges of \$28 million associated with the consolidation of office space since the inception of the initiative.

Management anticipates further restructuring charges, including severance, lease and asset impairments, will be incurred during the year ending December 31, 2011. However, such restructuring plans were not sufficiently developed to enable the Company to make an estimate of such restructuring charges at December 31, 2010.

See Note 2 for discussion of restructuring charges related to the Acquisition.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

20. Earnings Per Common Share

The following table presents the weighted average shares used in calculating basic earnings per common share and those used in calculating diluted earnings per common share for each income category presented below:

	Years Ended December 31,		
	2010	2009	2008
	(In millions, except share and per share data)		
Weighted Average Shares:			
Weighted average common stock outstanding for basic earnings per common share (1)	882,436,532	818,462,150	735,184,337
Incremental common shares from assumed:			
Stock purchase contracts underlying common equity units (2)	—	—	2,043,553
Exercise or issuance of stock-based awards (3)	7,131,346	—	7,557,540
Weighted average common stock outstanding for diluted earnings per common share(1)	<u>889,567,878</u>	<u>818,462,150</u>	<u>744,785,430</u>
Income (Loss) from Continuing Operations:			
Income (loss) from continuing operations, net of income tax	\$ 2,777	\$ (2,319)	\$ 3,479
Less: Income (loss) from continuing operations, net of income tax, attributable to noncontrolling interests	(4)	(32)	(25)
Less: Preferred stock dividends	122	122	125
Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders	<u>\$ 2,659</u>	<u>\$ (2,409)</u>	<u>\$ 3,379</u>
Basic	<u>\$ 3.01</u>	<u>\$ (2.94)</u>	<u>\$ 4.60</u>
Diluted	<u>\$ 2.99</u>	<u>\$ (2.94)</u>	<u>\$ 4.54</u>
Income (Loss) from Discontinued Operations:			
Income (loss) from discontinued operations, net of income tax	\$ 9	\$ 41	\$ (201)
Less: Income (loss) from discontinued operations, net of income tax, attributable to noncontrolling interests	—	—	94
Income (loss) from discontinued operations, net of income tax, available to MetLife, Inc.'s common shareholders	<u>\$ 9</u>	<u>\$ 41</u>	<u>\$ (295)</u>
Basic	<u>\$ 0.01</u>	<u>\$ 0.05</u>	<u>\$ (0.41)</u>
Diluted	<u>\$ 0.01</u>	<u>\$ 0.05</u>	<u>\$ (0.40)</u>
Net Income (Loss):			
Net income (loss)	\$ 2,786	\$ (2,278)	\$ 3,278
Less: Net income (loss) attributable to noncontrolling interests	(4)	(32)	69
Less: Preferred stock dividends	122	122	125
Net income (loss) available to MetLife, Inc.'s common shareholders	<u>\$ 2,668</u>	<u>\$ (2,368)</u>	<u>\$ 3,084</u>
Basic	<u>\$ 3.02</u>	<u>\$ (2.89)</u>	<u>\$ 4.19</u>
Diluted	<u>\$ 3.00</u>	<u>\$ (2.89)</u>	<u>\$ 4.14</u>

(1) For purposes of the earnings per common share calculation, the Convertible Preferred Stock is assumed converted into shares of common stock for both basic and diluted weighted average shares. See Note 18 for a description of the Convertible Preferred Stock.

(2) See Note 14 for a description of the Company's common equity units.

(3) For the year ended December 31, 2009, 4,213,700 shares related to the assumed exercise or issuance of stock-based awards have been excluded from the calculation of diluted earnings per common share as these assumed shares are anti-dilutive.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

21. Quarterly Results of Operations (Unaudited)

The unaudited quarterly results of operations for 2010 and 2009 are summarized in the table below:

	Three Months Ended			
	March 31,	June 30,	September 30,	December 31,
	(In millions, except per share data)			
2010				
Total revenues	\$13,190	\$14,245	\$12,444	\$12,838
Total expenses	\$11,999	\$11,875	\$12,051	\$12,834
Income (loss) from continuing operations, net of income tax	\$ 833	\$ 1,540	\$ 322	\$ 82
Income (loss) from discontinued operations, net of income tax	\$ 1	\$ 7	\$ (2)	\$ 3
Net income (loss)	\$ 834	\$ 1,547	\$ 320	\$ 85
Less: Net income (loss) attributable to noncontrolling interests	\$ (1)	\$ (10)	\$ 4	\$ 3
Net income (loss) attributable to MetLife, Inc.	\$ 835	\$ 1,557	\$ 316	\$ 82
Less: Preferred stock dividends	\$ 30	\$ 31	\$ 30	\$ 31
Net income (loss) available to MetLife, Inc.'s common shareholders	\$ 805	\$ 1,526	\$ 286	\$ 51
Basic earnings per common share:				
Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders	\$ 0.98	\$ 1.84	\$ 0.33	\$ 0.05
Income (loss) from discontinued operations, net of income tax, attributable to MetLife, Inc.	\$ —	\$ 0.01	\$ —	\$ —
Net income (loss) attributable to MetLife, Inc.	\$ 1.02	\$ 1.90	\$ 0.36	\$ 0.08
Net income (loss) available to MetLife, Inc.'s common shareholders	\$ 0.98	\$ 1.85	\$ 0.33	\$ 0.05
Diluted earnings per common share:				
Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders	\$ 0.97	\$ 1.83	\$ 0.32	\$ 0.05
Income (loss) from discontinued operations, net of income tax, attributable to MetLife, Inc.	\$ —	\$ 0.01	\$ —	\$ —
Net income (loss) attributable to MetLife, Inc.	\$ 1.01	\$ 1.87	\$ 0.36	\$ 0.08
Net income (loss) available to MetLife, Inc.'s common shareholders	\$ 0.97	\$ 1.84	\$ 0.32	\$ 0.05
2009				
Total revenues	\$10,214	\$ 8,264	\$10,238	\$12,341
Total expenses	\$11,176	\$10,640	\$11,413	\$12,162
Income (loss) from continuing operations, net of income tax	\$ (585)	\$ (1,420)	\$ (624)	\$ 310
Income (loss) from discontinued operations, net of income tax	\$ 37	\$ 2	\$ (1)	\$ 3
Net income (loss)	\$ (548)	\$ (1,418)	\$ (625)	\$ 313
Less: Net income (loss) attributable to noncontrolling interests	\$ (4)	\$ (16)	\$ (5)	\$ (7)
Net income (loss) attributable to MetLife, Inc.	\$ (544)	\$ (1,402)	\$ (620)	\$ 320
Less: Preferred stock dividends	\$ 30	\$ 31	\$ 30	\$ 31
Net income (loss) available to MetLife, Inc.'s common shareholders	\$ (574)	\$ (1,433)	\$ (650)	\$ 289
Basic earnings per common share:				
Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders	\$ (0.76)	\$ (1.74)	\$ (0.79)	\$ 0.35
Income (loss) from discontinued operations, net of income tax, attributable to MetLife, Inc.	\$ 0.05	\$ —	\$ —	\$ —
Net income (loss) attributable to MetLife, Inc.	\$ (0.67)	\$ (1.71)	\$ (0.75)	\$ 0.39
Net income (loss) available to MetLife, Inc.'s common shareholders	\$ (0.71)	\$ (1.74)	\$ (0.79)	\$ 0.35
Diluted earnings per common share:				
Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders	\$ (0.76)	\$ (1.74)	\$ (0.79)	\$ 0.35
Income (loss) from discontinued operations, net of income tax, attributable to MetLife, Inc.	\$ 0.05	\$ —	\$ —	\$ —
Net income (loss) attributable to MetLife, Inc.	\$ (0.67)	\$ (1.71)	\$ (0.75)	\$ 0.39
Net income (loss) available to MetLife, Inc.'s common shareholders	\$ (0.71)	\$ (1.74)	\$ (0.79)	\$ 0.35

22. Business Segment Information

MetLife is organized into five segments: Insurance Products, Retirement Products, Corporate Benefit Funding and Auto & Home (collectively, "U.S. Business") and International. The assets and liabilities of ALICO as of November 30, 2010 and the operating results of ALICO from the Acquisition Date through November 30, 2010 are included in the International segment. In addition, the Company reports certain of its results of operations in Banking, Corporate & Other, which includes MetLife Bank and other business activities. For reporting purposes beginning in 2011, our non-U.S. Business results will be presented within two separate segments: Japan and Other International Regions.

Insurance Products offers a broad range of protection products and services to individuals and corporations, as well as other institutions and their respective employees, and is organized into three distinct businesses: Group Life, Individual Life and Non-Medical Health. Group

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Life insurance products and services include variable life, universal life and term life products. Individual Life insurance products and services include variable life, universal life, term life and whole life products. Non-Medical Health products and services include dental insurance, short- and long-term disability, long-term care and other insurance products. Retirement Products offers asset accumulation and income products, including a wide variety of annuities. Corporate Benefit Funding offers pension risk solutions, structured settlements, stable value and investment products and other benefit funding products. Auto & Home provides personal lines property and casualty insurance, including private passenger automobile, homeowners and personal excess liability insurance. In the fourth quarter of 2010, management realigned certain income annuity products within the Company's segments to better conform to the way it manages and assesses its business and began reporting such product results in the Retirement Products segment, previously reported in the Corporate Benefit Funding segment. Accordingly, prior period results for these segments have been adjusted by \$29 million and \$13 million of operating losses, net of \$15 million and \$8 million of income tax benefits, for the years ended December 31, 2009 and 2008, respectively, to reflect such product reclassifications.

International provides life insurance, accident and health insurance, credit insurance, annuities, endowments and retirement & savings products to both individuals and groups.

Banking, Corporate & Other contains the excess capital not allocated to the segments, the results of operations of MetLife Bank, various start-up entities and run-off entities, as well as interest expense related to the majority of the Company's outstanding debt and expenses associated with certain legal proceedings and income tax audit issues. Banking, Corporate & Other also includes the elimination of intersegment amounts, which generally relate to intersegment loans, which bear interest rates commensurate with related borrowings.

Operating earnings is the measure of segment profit or loss the Company uses to evaluate segment performance and allocate resources. Consistent with GAAP accounting guidance for segment reporting, it is the Company's measure of segment performance reported below. Operating earnings does not equate to income (loss) from continuing operations, net of income tax or net income (loss) as determined in accordance with GAAP and should not be viewed as a substitute for those GAAP measures. The Company believes the presentation of operating earnings herein as the Company measures it for management purposes enhances the understanding of its performance by highlighting the results from operations and the underlying profitability drivers of the businesses.

Operating earnings is defined as operating revenues less operating expenses, net of income tax.

Operating revenues is defined as GAAP revenues (i) less net investment gains (losses) and net derivative gains (losses); (ii) less amortization of unearned revenue related to net investment gains (losses) and net derivative gains (losses); (iii) plus scheduled periodic settlement payments on derivatives that are hedges of investments but do not qualify for hedge accounting treatment; (iv) plus income from discontinued real estate operations; (v) less net investment income related to contractholder-directed unit-linked investments; and (vi) plus, for operating joint ventures reported under the equity method of accounting, the aforementioned adjustments, those identified in the definition of operating expenses and changes in fair value of hedges of operating joint venture liabilities, all net of income tax.

Operating expenses is defined as GAAP expenses (i) less changes in policyholder benefits associated with asset value fluctuations related to experience-rated contractholder liabilities and certain inflation-indexed liabilities; (ii) less costs related to business combinations (since January 1, 2009) and noncontrolling interests; (iii) less amortization of DAC and VOBA and changes in the policyholder dividend obligation related to net investment gains (losses) and net derivative gains (losses); (iv) less interest credited to policyholder account balances related to contractholder-directed unit-linked investments; and (v) plus scheduled periodic settlement payments on derivatives that are hedges of policyholder account balances but do not qualify for hedge accounting treatment.

In addition, operating revenues and operating expenses do not reflect the consolidation of certain securitization entities that are VIEs as required under GAAP.

Set forth in the tables below is certain financial information with respect to the Company's segments, as well as Banking, Corporate & Other for the years ended December 31, 2010, 2009 and 2008 and at December 31, 2010 and 2009. The accounting policies of the segments are the same as those of the Company, except for the method of capital allocation and the accounting for gains (losses) from intercompany sales, which are eliminated in consolidation. Economic capital is an internally developed risk capital model, the purpose of which is to measure the risk in the business and to provide a basis upon which capital is deployed. The economic capital model accounts for the unique and specific nature of the risks inherent in the Company's businesses. As a part of the economic capital process, a portion of net investment income is credited to the segments based on the level of allocated equity. The Company allocates certain non-recurring items, such as expenses associated with certain legal proceedings, to Banking, Corporate & Other.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Year Ended December 31, 2010	Operating Earnings									Total Consolidated
	U.S. Business					International	Banking, Corporate & Other	Total	Adjustments	
	Insurance Products	Retirement Products	Corporate Benefit Funding	Auto & Home	Total					
	(In millions)									
Revenues										
Premiums	\$17,200	\$ 875	\$1,938	\$2,923	\$22,936	\$4,447	\$ 11	\$27,394	\$ —	\$27,394
Universal life and investment-type product policy fees	2,247	2,234	226	—	4,707	1,329	—	6,036	1	6,037
Net investment income	6,068	3,395	4,954	209	14,626	1,703	992	17,321	294	17,615
Other revenues	761	220	246	22	1,249	35	1,044	2,328	—	2,328
Net investment gains (losses)	—	—	—	—	—	—	—	—	(392)	(392)
Net derivative gains (losses)	—	—	—	—	—	—	—	—	(265)	(265)
Total revenues	<u>26,276</u>	<u>6,724</u>	<u>7,364</u>	<u>3,154</u>	<u>43,518</u>	<u>7,514</u>	<u>2,047</u>	<u>53,079</u>	<u>(362)</u>	<u>52,717</u>
Expenses										
Policyholder benefits and claims and policyholder dividends	19,075	1,879	4,041	2,021	27,016	3,723	(14)	30,725	306	31,031
Interest credited to policyholder account balances	963	1,612	1,445	—	4,020	683	—	4,703	222	4,925
Interest credited to bank deposits	—	—	—	—	—	—	137	137	—	137
Capitalization of DAC	(841)	(1,067)	(19)	(448)	(2,375)	(968)	—	(3,343)	—	(3,343)
Amortization of DAC and VOBA	966	724	16	439	2,145	537	1	2,683	118	2,801
Interest expense on debt	1	3	6	—	10	3	1,126	1,139	411	1,550
Other expenses	4,080	2,437	460	769	7,746	2,538	1,155	11,439	219	11,658
Total expenses	<u>24,244</u>	<u>5,588</u>	<u>5,949</u>	<u>2,781</u>	<u>38,562</u>	<u>6,516</u>	<u>2,405</u>	<u>47,483</u>	<u>1,276</u>	<u>48,759</u>
Provision for income tax expense (benefit)	711	397	495	73	1,676	206	(300)	1,582	(401)	1,181
Operating earnings	<u>\$ 1,321</u>	<u>\$ 739</u>	<u>\$ 920</u>	<u>\$ 300</u>	<u>\$ 3,280</u>	<u>\$ 792</u>	<u>\$ (58)</u>	4,014		
Adjustments to:										
Total revenues								(362)		
Total expenses								(1,276)		
Provision for income tax (expense) benefit								401		
Income (loss) from continuing operations, net of income tax								<u>\$ 2,777</u>		<u>\$ 2,777</u>

At December 31, 2010:	U.S. Business								Total
	Insurance Products	Retirement Products	Corporate Benefit Funding	Auto & Home	Total	International	Banking, Corporate & Other		
	(In millions)								
Total assets	\$141,366	\$177,056	\$172,918	\$5,541	\$496,881	\$164,995	\$69,030	\$730,906	
Separate account assets	\$ 9,567	\$107,335	\$ 56,571	\$ —	\$173,473	\$ 9,864	\$ —	\$183,337	
Separate account liabilities	\$ 9,567	\$107,335	\$ 56,571	\$ —	\$173,473	\$ 9,864	\$ —	\$183,337	

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Year Ended December 31, 2009	Operating Earnings									Total Consolidated
	U.S. Business					International	Banking, Corporate & Other	Total	Adjustments	
	Insurance Products	Retirement Products	Corporate Benefit Funding	Auto & Home	Total					
	(In millions)									
Revenues										
Premiums	\$17,168	\$ 920	\$2,264	\$2,902	\$23,254	\$3,187	\$ 19	\$26,460	\$ —	\$26,460
Universal life and investment-type product policy fees	2,281	1,712	176	—	4,169	1,061	—	5,230	(27)	5,203
Net investment income	5,614	3,098	4,527	180	13,419	1,193	477	15,089	(252)	14,837
Other revenues	779	173	238	33	1,223	14	1,092	2,329	—	2,329
Net investment gains (losses)	—	—	—	—	—	—	—	—	(2,906)	(2,906)
Net derivative gains (losses)	—	—	—	—	—	—	—	—	(4,866)	(4,866)
Total revenues	<u>25,842</u>	<u>5,903</u>	<u>7,205</u>	<u>3,115</u>	<u>42,065</u>	<u>5,455</u>	<u>1,588</u>	<u>49,108</u>	<u>(8,051)</u>	<u>41,057</u>
Expenses										
Policyholder benefits and claims and policyholder dividends	19,111	1,950	4,245	1,932	27,238	2,660	4	29,902	84	29,986
Interest credited to policyholder account balances	952	1,688	1,632	—	4,272	581	—	4,853	(4)	4,849
Interest credited to bank deposits	—	—	—	—	—	—	163	163	—	163
Capitalization of DAC	(873)	(1,067)	(14)	(435)	(2,389)	(630)	—	(3,019)	—	(3,019)
Amortization of DAC and VOBA	725	424	15	436	1,600	415	3	2,018	(711)	1,307
Interest expense on debt	6	—	3	—	9	8	1,027	1,044	—	1,044
Other expenses	4,206	2,433	456	764	7,859	1,797	1,336	10,992	69	11,061
Total expenses	<u>24,127</u>	<u>5,428</u>	<u>6,337</u>	<u>2,697</u>	<u>38,589</u>	<u>4,831</u>	<u>2,533</u>	<u>45,953</u>	<u>(562)</u>	<u>45,391</u>
Provision for income tax expense (benefit)	573	167	288	96	1,124	161	(617)	668	(2,683)	(2,015)
Operating earnings	<u>\$ 1,142</u>	<u>\$ 308</u>	<u>\$ 580</u>	<u>\$ 322</u>	<u>\$ 2,352</u>	<u>\$ 463</u>	<u>\$ (328)</u>	2,487		
Adjustments to:										
Total revenues								(8,051)		
Total expenses								562		
Provision for income tax (expense) benefit								2,683		
Income (loss) from continuing operations, net of income tax								<u>\$ (2,319)</u>		<u>\$ (2,319)</u>

At December 31, 2009:	U.S. Business								Total
	Insurance Products	Retirement Products	Corporate Benefit Funding	Auto & Home	Total	International	Banking, Corporate & Other		
	(In millions)								
Total assets	\$132,720	\$154,228	\$153,795	\$5,517	\$446,260	\$33,923	\$59,131	\$539,314	
Separate account assets	\$ 8,838	\$ 87,157	\$ 45,688	\$ —	\$141,683	\$ 7,358	\$ —	\$149,041	
Separate account liabilities	\$ 8,838	\$ 87,157	\$ 45,688	\$ —	\$141,683	\$ 7,358	\$ —	\$149,041	

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Year Ended December 31, 2008	Operating Earnings									
	U.S. Business					International (In millions)	Banking, Corporate & Other	Total	Adjustments	Total Consolidated
	Insurance Products	Retirement Products	Corporate Benefit Funding	Auto & Home	Total					
Revenues										
Premiums	\$16,402	\$ 696	\$2,348	\$2,971	\$22,417	\$3,470	\$ 27	\$25,914	\$ –	\$25,914
Universal life and investment-type product policy fees	2,171	1,870	227	–	4,268	1,095	–	5,363	18	5,381
Net investment income	5,787	2,624	5,615	186	14,212	1,180	808	16,200	89	16,289
Other revenues	819	169	358	38	1,384	18	184	1,586	–	1,586
Net investment gains (losses)	–	–	–	–	–	–	–	–	(2,098)	(2,098)
Net derivative gains (losses)	–	–	–	–	–	–	–	–	3,910	3,910
Total revenues	<u>25,179</u>	<u>5,359</u>	<u>8,548</u>	<u>3,195</u>	<u>42,281</u>	<u>5,763</u>	<u>1,019</u>	<u>49,063</u>	<u>1,919</u>	<u>50,982</u>
Expenses										
Policyholder benefits and claims and policyholder dividends	18,183	1,271	4,398	1,924	25,776	3,185	46	29,007	181	29,188
Interest credited to policyholder account balances	930	1,338	2,297	–	4,565	171	7	4,743	45	4,788
Interest credited to bank deposits	–	–	–	–	–	–	166	166	–	166
Capitalization of DAC	(849)	(980)	(18)	(444)	(2,291)	(798)	(3)	(3,092)	–	(3,092)
Amortization of DAC and VOBA	743	1,356	29	454	2,582	381	5	2,968	521	3,489
Interest expense on debt	5	2	2	–	9	9	1,033	1,051	–	1,051
Other expenses	4,196	2,101	440	794	7,531	2,079	699	10,309	24	10,333
Total expenses	<u>23,208</u>	<u>5,088</u>	<u>7,148</u>	<u>2,728</u>	<u>38,172</u>	<u>5,027</u>	<u>1,953</u>	<u>45,152</u>	<u>771</u>	<u>45,923</u>
Provision for income tax expense (benefit)	661	91	474	104	1,330	257	(495)	1,092	488	1,580
Operating earnings	<u>\$ 1,310</u>	<u>\$ 180</u>	<u>\$ 926</u>	<u>\$ 363</u>	<u>\$ 2,779</u>	<u>\$ 479</u>	<u>\$ (439)</u>	2,819		
Adjustments to:										
Total revenues								1,919		
Total expenses								(771)		
Provision for income tax (expense) benefit								(488)		
Income (loss) from continuing operations, net of income tax								<u>\$ 3,479</u>		<u>\$ 3,479</u>

Net investment income is based upon the actual results of each segment's specifically identifiable asset portfolio adjusted for allocated equity. Other costs are allocated to each of the segments based upon: (i) a review of the nature of such costs; (ii) time studies analyzing the amount of employee compensation costs incurred by each segment; and (iii) cost estimates included in the Company's product pricing.

Operating revenues derived from any customer did not exceed 10% of consolidated operating revenues for the years ended December 31, 2010, 2009 and 2008. Operating revenues from U.S. operations were \$44.9 billion, \$42.8 billion and \$42.9 billion for the years ended December 31, 2010, 2009 and 2008, respectively, which represented 85%, 87% and 87%, respectively, of consolidated operating revenues.

23. Discontinued Operations

Real Estate

The Company actively manages its real estate portfolio with the objective of maximizing earnings through selective acquisitions and dispositions. Income related to real estate classified as held-for-sale or sold is presented in discontinued operations. These assets are carried at the lower of depreciated cost or estimated fair value less expected disposition costs. Income from discontinued real estate operations, net of income tax, was \$3 million, \$11 million and \$13 million for the years ended December 31, 2010, 2009 and 2008, respectively.

The carrying value of real estate related to discontinued operations was \$8 million and \$55 million at December 31, 2010 and 2009, respectively.

MetLife, Inc.

Notes to the Consolidated Financial Statements – (Continued)

Operations

Texas Life Insurance Company

During the fourth quarter of 2008, the Holding Company entered into an agreement to sell its wholly-owned subsidiary, Cova, the parent company of Texas Life, to a third-party and the sale occurred in March 2009. See Note 2. The following table presents the amounts related to the operations of Cova that have been reflected as discontinued operations in the consolidated statements of operations:

	Years Ended December 31,	
	2009	2008
	(In millions)	
Total revenues	\$25	\$134
Total expenses	<u>19</u>	<u>119</u>
Income before provision for income tax	6	15
Provision for income tax	<u>2</u>	<u>4</u>
Income from operations of discontinued operations, net of income tax	4	11
Gain on disposal, net of income tax	<u>28</u>	<u>37</u>
Income from discontinued operations, net of income tax	<u>\$32</u>	<u>\$ 48</u>

Reinsurance Group of America, Incorporated

As more fully described in Note 2, the Company completed a tax-free split-off of its majority-owned subsidiary, RGA in September 2008. The following table presents the amounts related to the operations of RGA that have been reflected as discontinued operations in the consolidated statements of operations:

	Year Ended
	December 31, 2008
	(In millions)
Total revenues	\$3,952
Total expenses	<u>3,796</u>
Income before provision for income tax	156
Provision for income tax	<u>53</u>
Income from discontinued operations, net of income tax, available to MetLife, Inc.'s common shareholders	103
Income from discontinued operations, net of income tax, attributable to noncontrolling interests	94
Loss on disposal, net of income tax	<u>(458)</u>
Income (loss) from discontinued operations, net of income tax	<u>\$ (261)</u>

The operations of RGA included direct policies and reinsurance agreements with MetLife and some of its subsidiaries. These agreements are generally terminable by either party upon 90 days written notice with respect to future new business. Agreements related to existing business generally are not terminable, unless the underlying policies terminate or are recaptured. These direct policies and reinsurance agreements do not constitute significant continuing involvement by the Company with RGA. Included in continuing operations in the Company's consolidated statements of operations are amounts related to these transactions, including ceded amounts that reduced premiums and fees by \$158 million and ceded amounts that reduced policyholder benefits and claims by \$136 million for the year ended December 31, 2008 that have not been eliminated as these transactions have continued after the RGA disposition.

24. Subsequent Events

Dividends

On February 18, 2011, the Holding Company announced dividends of \$0.2500000 per share, for a total of \$6 million, on its Series A preferred shares, and \$0.4062500 per share, for a total of \$24 million, on its Series B preferred shares, subject to the final confirmation that it has met the financial tests specified in the Series A and Series B preferred shares, which the Company anticipates will be made on or about March 7, 2011. Both dividends will be payable March 15, 2011 to shareholders of record as of February 28, 2011.

Credit Facility

On February 1, 2011, the Holding Company entered into a committed facility with a third-party bank to provide letters of credit for the benefit of Missouri Reinsurance (Barbados) Inc. ("MoRe"), a captive reinsurance subsidiary, to address its short-term solvency needs based on guidance from the regulator. This one-year facility provides for the issuance of letters of credit in amounts up to \$350 million. Under the facility, a letter of credit for \$250 million was issued on February 2, 2011 and increased to \$295 million on February 23, 2011, which management believes satisfies MoRe's solvency requirements.

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BOARD OF DIRECTORS

C. ROBERT HENRIKSON

Chairman of the Board, President and Chief Executive Officer, MetLife, Inc.

Chair, Executive Committee
Member, Investment Committee of Metropolitan Life Insurance Company

SYLVIA MATHEWS BURWELL

President, Global Development Program, The Bill and Melinda Gates Foundation

Member, Governance and Corporate Responsibility Committee and Investment Committee of Metropolitan Life Insurance Company

EDUARDO CASTRO-WRIGHT

Vice Chairman, Wal-Mart Stores, Inc.

Member, Compensation Committee, Governance and Corporate Responsibility Committee, and Investment Committee of Metropolitan Life Insurance Company

CHERYL W. GRISÉ (Lead Director)

Retired Executive Vice President, Northeast Utilities

Chair, Governance and Corporate Responsibility Committee

Member, Audit Committee, Compensation Committee, and Executive Committee

R. GLENN HUBBARD, PH.D.

Dean and Russell L. Carson Professor of Economics and Finance, Graduate School of Business, Columbia University

Chair, Investment Committee of Metropolitan Life Insurance Company
Member, Executive Committee and Finance and Risk Committee

JOHN M. KEANE

Senior Partner, SCP Partners, and President, GSI, LLC General, United States Army (Retired)

Member, Audit Committee and Governance and Corporate Responsibility Committee

ALFRED F. KELLY, JR.

Retired President, American Express Company

Chair, Finance and Risk Committee
Member, Audit Committee and Compensation Committee

JAMES M. KILTS

Partner, Centerview Partners Management, LLC

Chair, Compensation Committee
Member, Investment

Committee of Metropolitan Life Insurance Company

CATHERINE R. KINNEY

Retired Group Executive Vice President, Listings, Marketing & Branding, NYSE Euronext

Member, Audit Committee and Finance and Risk Committee

HUGH B. PRICE

Visiting Professor of Public and International Affairs, Woodrow Wilson School, Princeton University

Member, Audit Committee and Compensation Committee

DAVID SATCHER, M.D., PH.D.

Director, Satcher Health Leadership Institute and the Center of Excellence on Health Disparities, Morehouse School of Medicine
Former Surgeon General, United States

Member, Executive Committee, Governance and Corporate Responsibility Committee, and Investment Committee of Metropolitan Life Insurance Company

KENTON J. SICCHITANO

Retired Global Managing Partner, PricewaterhouseCoopers LLP

Chair, Audit Committee
Member, Compensation Committee and Finance and Risk Policy Committee

LULU C. WANG

Chief Executive Officer, Tupelo Capital Management LLC

Member, Finance and Risk Policy Committee and Investment Committee of Metropolitan Life Insurance Company

EXECUTIVE OFFICERS

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Chairman of the Board, President and Chief Executive Officer

GWENN L. CARR

Executive Vice President, Office of the Chairman

KATHLEEN A. HENKEL

Executive Vice President, Human Resources

STEVEN A. KANDARIAN

Executive Vice President and Chief Investment Officer

NICHOLAS D. LATRENTA

Executive Vice President and General Counsel

MARIA R. MORRIS

Executive Vice President, Technology and Operations

WILLIAM J. MULLANEY

President, U.S. Business

WILLIAM J. TOPPETA

President, International

WILLIAM J. WHEELER

Executive Vice President and Chief Financial Officer

CONTACT INFORMATION

Corporate Headquarters

MetLife, Inc.
200 Park Avenue
New York, NY 10166-0188
212-578-2211
www.metlife.com

Transfer Agent/Shareholder Records

For information or assistance regarding shareholder accounts or dividend checks, please contact MetLife, Inc.'s transfer agent:

BNY Mellon Shareowner Services
P.O. Box 358015
Pittsburgh, PA 15252-8015
1-800-649-3593
TDD for Hearing Impaired: 800-231-5469
www.bnymellon.com/shareowner/isd

Trustee, MetLife Policyholder Trust

Wilmington Trust Company
Rodney Square North
1100 North Market Street
Wilmington, DE 19890
302-651-1000
www.wilmingtontrust.com

Additional Resources

Investor Information:
<http://investor.metlife.com>

Governance Information:
www.metlife.com/corporategovernance

MetLife News:
www.metlife.com/about/press-room

CORPORATE INFORMATION

Corporate Profile

MetLife, Inc. is a leading global provider of insurance, annuities and employee benefit programs, serving 90 million customers in over 60 countries. Through its subsidiaries and affiliates, MetLife holds leading market positions in the United States, Japan, Latin America, Asia Pacific, Europe and the Middle East. For more information, visit www.metlife.com.

Form 10-K and Other Information

MetLife, Inc. will provide to shareholders without charge, upon written or oral request, a copy of MetLife, Inc.'s Annual Report on Form 10-K (including financial statements and financial statement schedules, but without exhibits), as amended on Form 10-K/A, for the fiscal year ended December 31, 2010. MetLife, Inc. will furnish to requesting shareholders any exhibit to the Form 10-K or Form 10-K/A upon the payment of reasonable expenses incurred by MetLife, Inc. in furnishing such exhibit. Requests should be directed to MetLife Investor Relations, MetLife, Inc., 1095 Avenue of the Americas, New York, New York 10036, via the Internet by going to <http://investor.metlife.com> and selecting "Information Requests," or by calling 1-800-753-4904. The Annual Report on Form 10-K and Form 10-K/A may also be accessed at <http://investor.metlife.com> by selecting "Financial Information," "SEC Filings," "MetLife, Inc. – View SEC Filings" as well as at the website of the U.S. Securities and Exchange Commission at www.sec.gov.

Dividend Information and Common Stock Performance

MetLife Inc.'s common stock is traded on the New York Stock Exchange ("NYSE") under the trading symbol "MET." MetLife, Inc. declared an annual dividend of \$0.74 per common share on October 26, 2010 and October 29, 2009. Future common stock dividend decisions will be determined by MetLife, Inc.'s Board of Directors after taking into consideration factors such as MetLife, Inc.'s current earnings, expected medium- and long-term earnings, financial condition, regulatory capital position, and applicable governmental regulations and policies. The payment of dividends

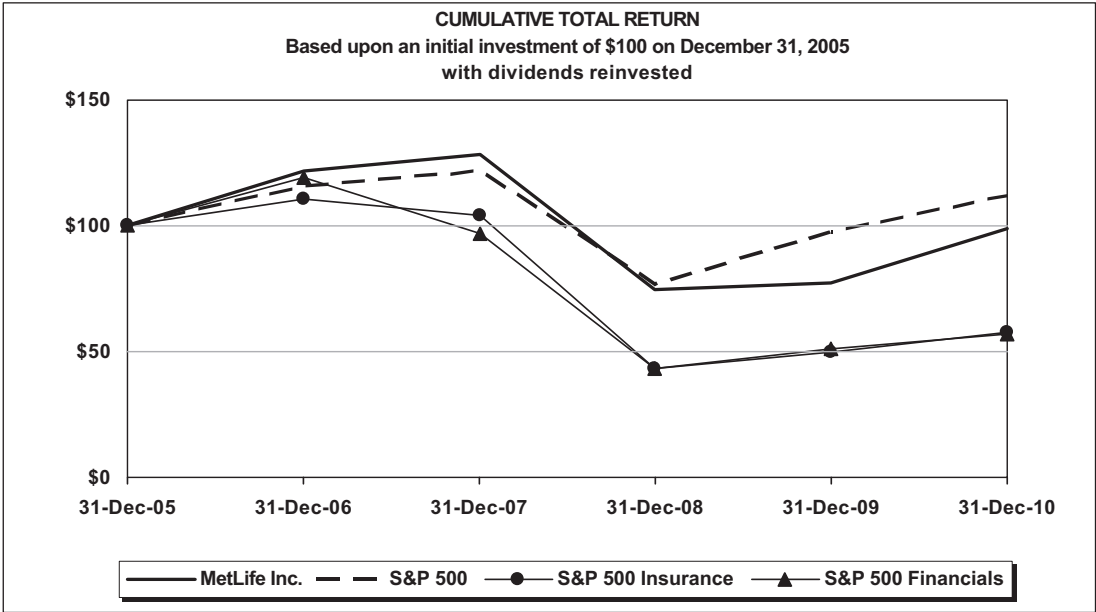
and other distributions to MetLife, Inc. by its insurance subsidiaries is regulated by insurance laws and regulations. See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – The Holding Company – Liquidity and Capital Sources – Dividends from Subsidiaries" and Note 18 of Notes to Consolidated Financial Statements.

The following table presents the high and low closing prices for the common stock of MetLife, Inc. on the NYSE for the periods indicated.

	Common Stock Price	
	High	Low
2010		
First quarter	\$43.34	\$33.64
Second quarter	\$47.10	\$37.76
Third quarter	\$42.73	\$36.49
Fourth quarter	\$44.92	\$37.74

	Common Stock Price	
	High	Low
2009		
First quarter	\$35.97	\$12.10
Second quarter	\$35.50	\$23.43
Third quarter	\$40.83	\$26.90
Fourth quarter	\$38.35	\$33.22

As of March 1, 2011, there were approximately 4.4 million beneficial owners of common stock of MetLife, Inc.



Source: Capital IQ

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MetLife

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