

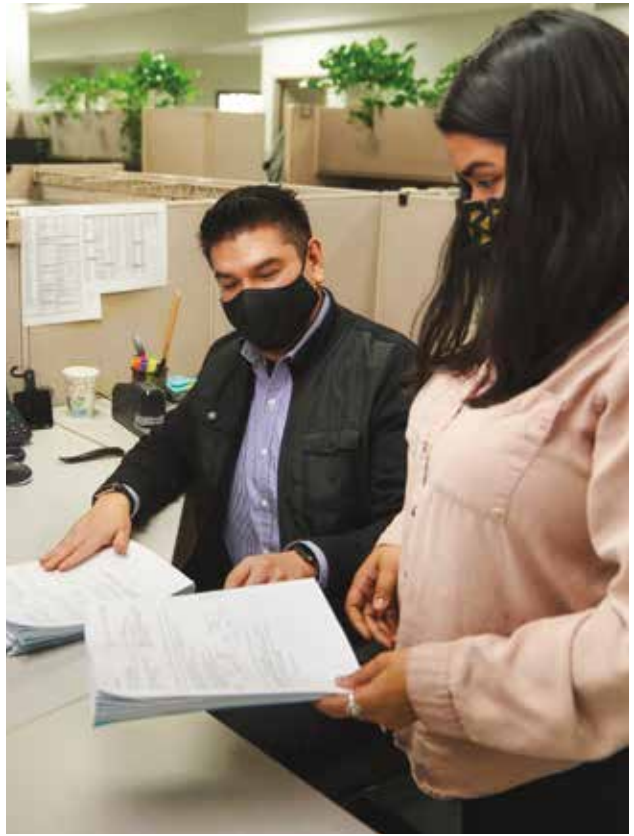
# EMERGING STRONGER

RELIANCE STEEL & ALUMINUM CO.  
2020 ANNUAL REPORT



In 2020, the coronavirus pandemic tested the strength of our longstanding strategy – and we proved its resilience. Reliance conscientiously cared for the health, safety, and wellbeing of our employees. They, in turn, worked nimbly under ever-changing circumstances to remain customer-centered while proactively reducing expenses and focusing on continuous improvement. As a Family, our companies collaborated, innovated, and executed: together, we met our inventory turn goal, achieved a second consecutive record annual gross profit margin, and generated cash flow from operations of \$1.17 billion – which was used on stock repurchases, increased dividends, and operating investments to benefit all our stakeholders. Further, Reliance formalized our commitment to operating ethically and responsibly by creating a Sustainability Mission Statement. While our strategy based on product, process, geographical, and end market diversity and decentralization of operations helped us achieve many milestones, Reliance’s true foundation is the strength and resolve of our people. We attribute our success to them all. More than a year on, we’ve learned many lessons. Moving ahead, Reliance is safer, better prepared, and emerging stronger than ever.

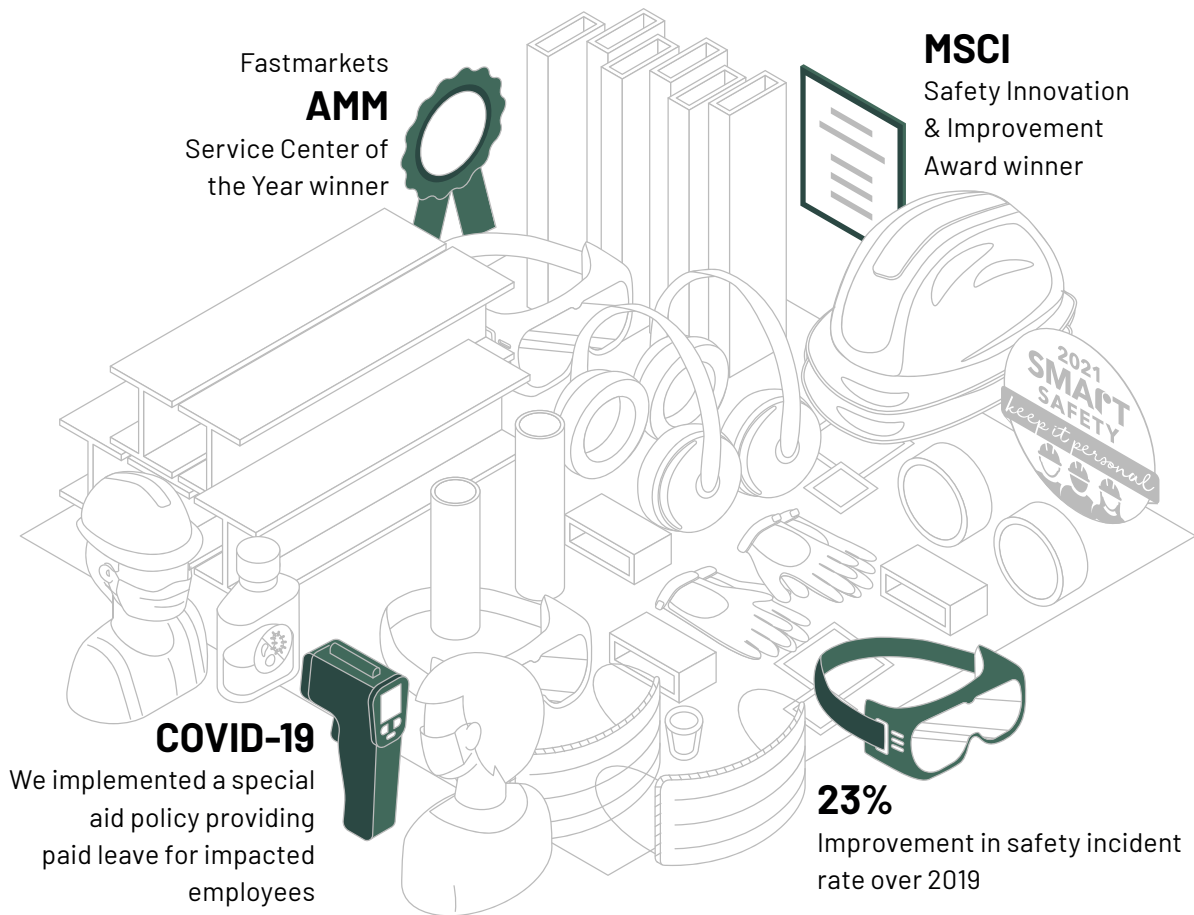






# BETTER TOGETHER: OUR FAMILY IS STRONGER THAN STEEL

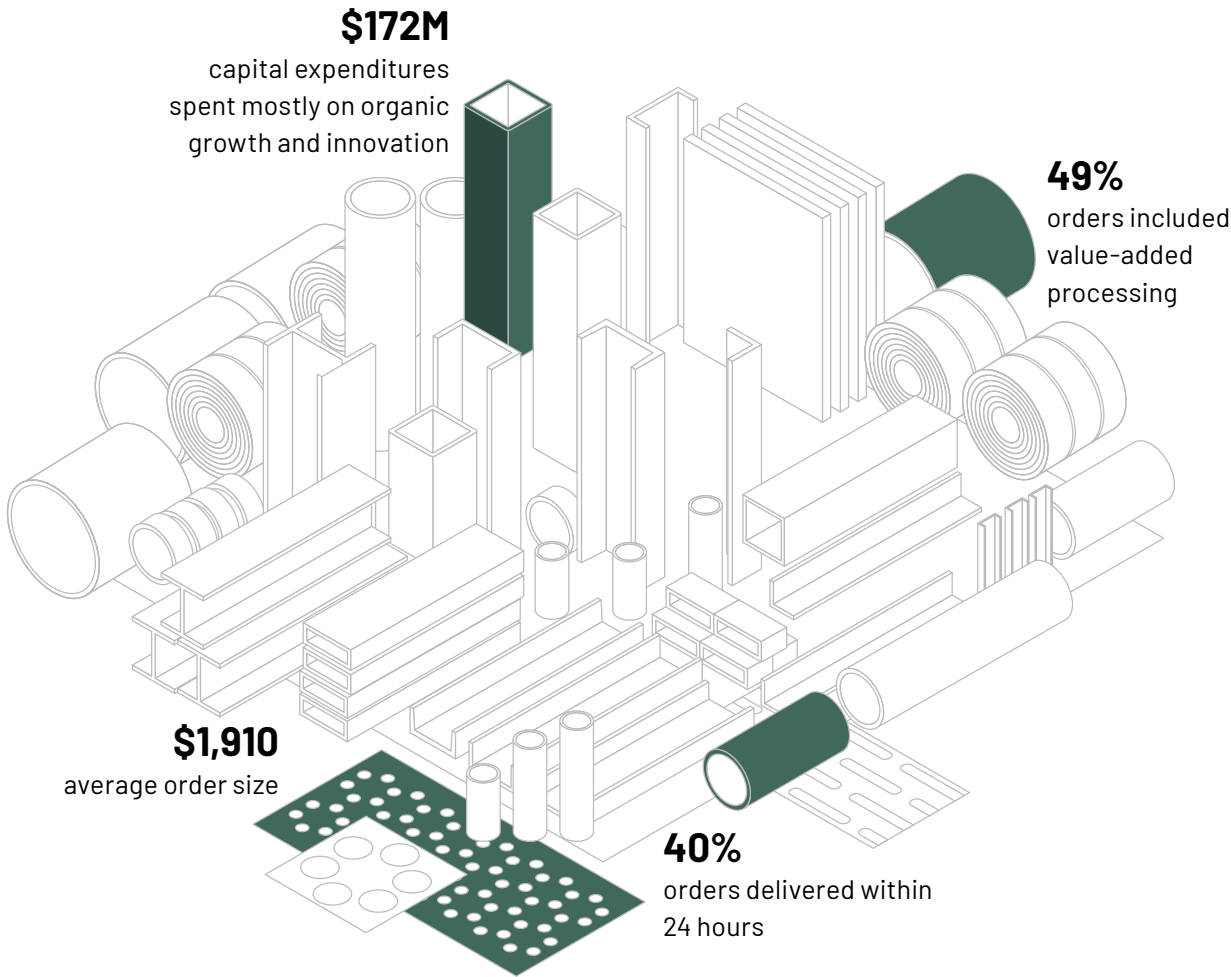
Every step of a customer's journey is powered by a knowledgeable, dedicated, and service-oriented Reliance employee. Our frontline, essential workers' commitment to exceed expectations is an enduring aspect of Reliance culture and the backbone of our success – evidenced by a high level of repeat business. Our employees' combined actions to take care of each other led to our safest year on record and our winning the Metals Service Center Institute's 2020 Safety Innovation & Improvement Award. Their daily efforts drove our strong financial results and recognitions including the Fastmarkets AMM award for Service Center of the Year; #1 on *Metal Center News'* Top 50 list for the 13th consecutive year; and our highest rank of 291 on *Fortune* magazine's list of America's 500 largest companies.





# COMMITTED TO OUR CUSTOMERS AND SUPPLIERS

Responding to the coronavirus pandemic reinforced our relationships in many ways. Individuals embraced technological innovation to bridge gaps resulting from socially distant or remote work and sales scenarios. Our smaller customers depended on us to continue supplying materials so that their businesses could stay afloat. Reliance's ongoing investments to increase our value-added services combined with strong, well-established supplier relationships helped ensure uninterrupted best-in-class service. We are proud to have consistently and reliably provided metal solutions during the pandemic: in leveraging our longstanding mill relationships to source materials even during tight supply conditions, we demonstrated to our customers that they can always rely on Reliance.



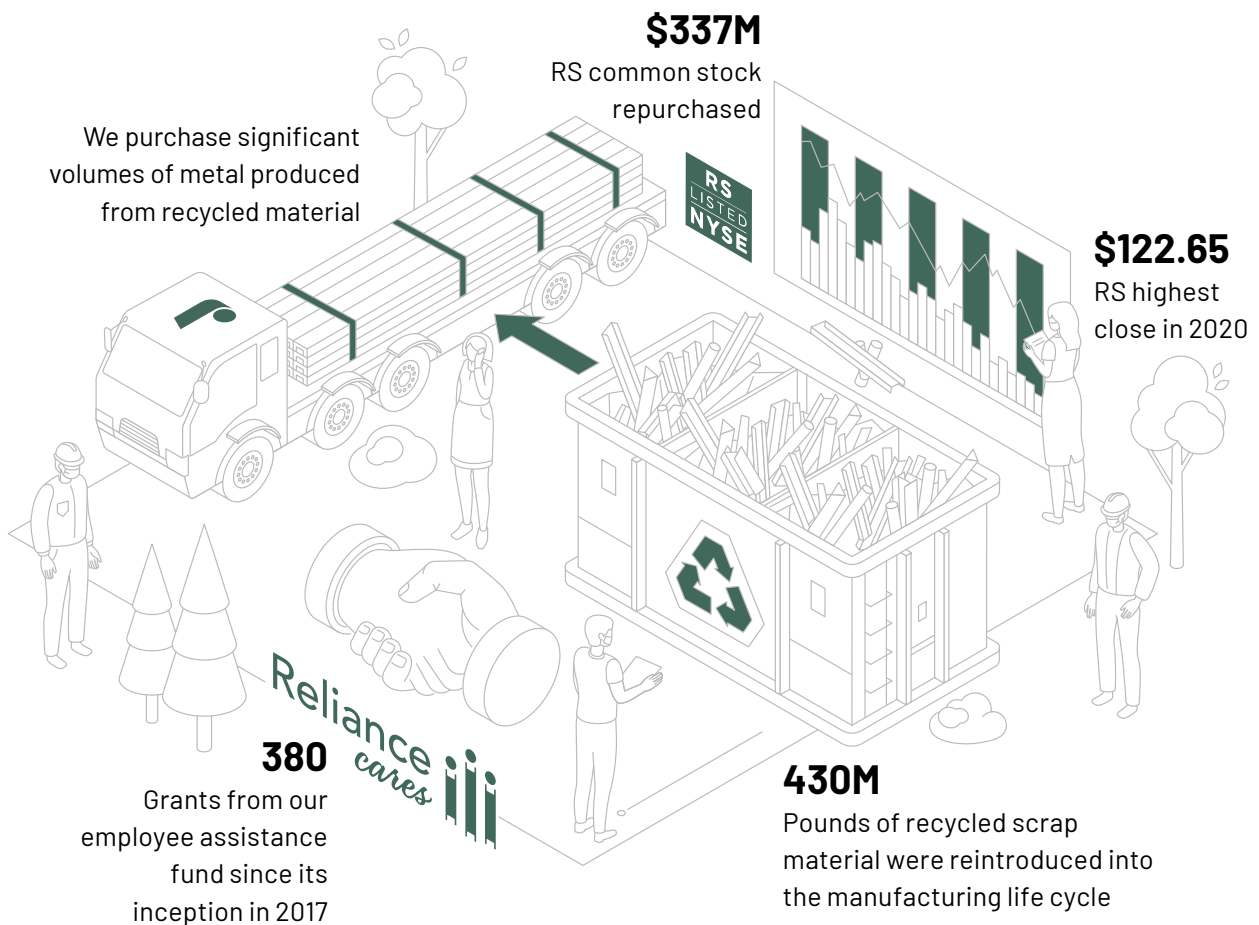




# OPERATING PROFITABLY YET RESPONSIBLY

## OUR SUSTAINABILITY MISSION STATEMENT

Reliance's sustainability efforts are anchored in the same fundamental principle that has made us a successful business for over 80 years: a steadfast commitment to doing the right thing. We are committed to promoting the health, safety, and wellbeing of our employees and their families, as well as supporting the communities in which we live and work. We strive to foster a culture of excellence by generating industry leading results while operating responsibly and ethically, minimizing environmental impacts, and leveraging the diversity of talent and perspectives within our Family of Companies. Looking ahead, Reliance will maintain our strategic focus on innovation and continuous improvement without compromising our dedication to doing the right thing for our people – including our colleagues, our customers, and our suppliers – our communities, and our planet.





# SELECTED CONSOLIDATED FINANCIAL DATA

In millions, except number of shares which are reflected in thousands and per share amounts.

Year Ended December 31,	2020	2019	2018	2017	2016
<b>Income Statement Data:</b>					
Net sales	\$8,811.9	\$10,973.8	\$11,534.5	\$9,721.0	\$8,613.4
Cost of sales (exclusive of depreciation and amortization expense)	6,036.8	7,644.4	8,253.0	6,933.2	6,023.1
Gross profit <sup>(1)</sup>	2,775.1	3,329.4	3,281.5	2,787.8	2,590.3
Warehouse, delivery, selling, general and administrative expense <sup>(2)</sup>	1,874.0	2,095.4	2,091.8	1,902.8	1,798.1
Depreciation and amortization expense	227.3	219.3	215.2	218.4	222.0
Impairment of long-lived assets	108.0	1.2	37.0	4.2	52.4
Operating income	565.8	1,013.5	937.5	662.4	517.8
Other (income) expense:					
Interest expense	62.9	85.0	86.2	73.9	84.6
Other expense (income), net <sup>(2)</sup>	24.7	(0.8)	0.7	4.7	4.0
Income before income taxes	478.2	929.3	850.6	583.8	429.2
Income tax provision (benefit) <sup>(3)</sup>	105.8	223.2	208.8	(37.2)	120.1
Net income <sup>(3)</sup>	372.4	706.1	641.8	621.0	309.1
Less: Net income attributable to noncontrolling interests	3.3	4.6	8.1	7.6	4.8
Net income attributable to Reliance <sup>(3)</sup>	\$369.1	\$701.5	\$633.7	\$613.4	\$304.3
<b>Earnings Per Share:</b>					
Diluted <sup>(3)</sup>	\$5.66	\$10.34	\$8.75	\$8.34	\$4.16
Basic <sup>(3)</sup>	\$5.74	\$10.49	\$8.85	\$8.42	\$4.21
Weighted average shares outstanding – diluted	65,263	67,855	72,441	73,539	73,121
Weighted average shares outstanding – basic	64,328	66,885	71,621	72,851	72,363
<b>Other Data:</b>					
Cash flow provided by operations	\$1,173.0	\$1,301.5	\$664.6	\$399.0	\$626.5
Capital expenditures	172.0	242.2	239.9	161.6	154.9
Cash dividends per share	2.50	2.20	2.00	1.80	1.65
<b>Balance Sheet Data (December 31):</b>					
Working capital	\$2,499.8	\$2,334.9	\$2,585.9	\$2,347.6	\$2,032.5
Total assets	8,106.8	8,131.1	8,044.9	7,751.0	7,411.3
Short-term debt <sup>(4)</sup>	6.7	65.6	66.8	92.6	83.1
Long-term debt <sup>(4)</sup>	1,639.7	1,525.2	2,141.1	1,809.6	1,847.2
Total equity	5,122.7	5,214.1	4,679.5	4,699.9	4,179.1

(1) Gross profit, calculated as net sales less cost of sales, is a non-GAAP financial measure as it excludes depreciation and amortization expense associated with the corresponding sales. About half of our orders are basic distribution with no processing services performed. For the remainder of our sales orders, we perform "first-stage" processing, which is generally not labor intensive as we are simply cutting the metal to size. Because of this, the amount of related labor and overhead, including depreciation and amortization expense, is not significant and is excluded from cost of sales. Therefore, our cost of sales is substantially comprised of the cost of the material we sell. We use gross profit as shown above as a measure of operating performance. Gross profit is an important operating and financial measure, as fluctuations in our gross profit can have a significant impact on our earnings. Gross profit, as presented, is not necessarily comparable with similarly titled measures for other companies.

(2) The adoption of accounting rule changes in 2017 affected the presentation of pension costs. Prior year warehouse, delivery, selling, general and administrative expense and other expense (income), net have been retrospectively adjusted to conform to the current presentation.

(3) 2017 includes a \$207.3 million, or \$2.82 per share, income tax benefit as a result of the Tax Cuts and Jobs Act of 2017.

(4) Includes finance lease obligations.





We leveraged technology and embraced remote work, where feasible, and modified the way we conduct many aspects of our business to reduce the number of in-person interactions. We significantly expanded the use of virtual interactions in all aspects of our business, including customer facing activities and our annual meeting of stockholders.

## FELLOW STOCKHOLDERS

2020 was a year marked by unprecedented challenges created by the global COVID-19 pandemic. We are proud that Reliance not only remained operational as an essential business but that despite considerable market turbulence, the outstanding execution by our dedicated employees enabled us to deliver a solid financial performance – including record gross profit margins. Company-wide, we executed on our tried-and-true business model: providing superior customer service, when-needed inventory management, strong pricing discipline, effective expense control, growth, and innovation. Every member of the Reliance Family of Companies made tremendous efforts to quickly and nimbly respond to the changing environment and ensure our customers were always taken care of. Most importantly, our employees took care of one another by adopting new COVID-19 safety protocols in the workplace, thereby maintaining an unwavering commitment to health and safety – our most important core value.

Our solid 2020 results demonstrate both the resiliency of the long-term Reliance business model and our ability to execute in good times and bad. Our practice of serving a broad spectrum of end markets – including non-residential construction, automotive, heavy industry, aerospace, and energy – helps mitigate volatility in any single sector. In addition, our decentralized operating structure allows us to respond rapidly to fluid market conditions and demand trends. This strategic business design, combined with continuous improvements to our value-added processing capabilities and pricing discipline exercised by our field leadership, enabled Reliance to achieve a record annual gross profit margin (31.5%) for the second consecutive year, despite the extraordinarily unpredictable market conditions. In 2020, tons sold declined 10.8% compared to 2019 as a result of lower demand in nearly all of our end markets due to COVID-19 related customer shut-downs and project delays in the first half of the year. Additionally, our 2020 average selling price per ton sold was down 9.6% from 2019 as a result of declines in mill prices for most of the products we sell during the first nine months



of the year. Despite these challenges, our record gross profit margin and effective expense control measures helped mitigate the decline in profitability as we generated non-GAAP earnings per diluted share of \$7.71 for the full year of 2020.

The health, safety, and well-being of our employees is Reliance's top priority. Since 2017, Reliance's comprehensive, company-wide SMART Safety strategy has further fostered and deeply instilled a culture of safety across our entire Family of Companies. Working together to share lessons learned and best practices, our efforts culminated in 2020 as we recorded our safest year yet, including a 23% improvement in our safety incident rate compared to 2019. Reliance was also awarded the prestigious Safety Innovation and Improvement Award by the Metals Service Center Institute. We enhanced health and safety measures in response to the new and unique challenges presented by COVID-19. At the onset of the pandemic, we acted swiftly to reduce the spread of the virus: where possible, we promoted remote working arrangements; in operational warehouses, we implemented social distancing and staggered shifts, improved sanitation measures, and utilized contact tracing technology.

To support our employees impacted by the virus, we provided temporary aid in the form of paid time away from work, expanded assistance under our Reliance

Cares emergency fund, and extended healthcare benefits for a transitional period to support impacted employees and their families. We also worked closely with our suppliers to maintain strong partnerships, and we engaged with and listened to our customers, adapting to address and support their needs. Many companies within the Reliance family also worked alongside customers on mission critical projects to aid in the COVID-19 response around the country.

As was evident throughout the past year, our customers rely on Reliance to continue to support them through trying times – often in greater capacities and on a more frequent basis. In 2020, our average order size was \$1,910 and approximately 40% of our orders were delivered within 24 hours. Operating with a decentralized structure allows us to concentrate on small orders: the majority of our customers purchase smaller quantities on a when-needed basis and are generally less price sensitive than customers that place large volume orders with long lead times.

Across the Reliance network of approximately 300 locations, our managers maintained a disciplined approach to pricing and focused on high quality, high margin business. Field leadership also leveraged opportunities to expand value-added processing capabilities in order to meet – and in many cases, exceed – our customers' needs.



Our value-added processing capabilities have increased in recent years – 49% of 2020 orders, compared to more historical levels of 40% – because of our significant investments in state-of-the-art equipment. Value-added processing services also help to stabilize our margins in challenging markets and were a key factor contributing to our record gross profit margin in 2020.

Concurrent with our response to the coronavirus pandemic, Reliance concentrated not only on maintaining our secure financial position but improving it. We operated from a position of strength, reinforced by a strong balance sheet, an investment-grade credit rating, and enhanced liquidity due to significant cash generation coupled with effective working capital management. We achieved a Company-wide inventory turn goal of 4.7x based on tons thanks to our field leadership's focus on right-sizing inventory to reflect current demand levels and taking advantage of cross-selling inventory within our Family of Companies. Financing activities in the latter half of the year further increased our liquidity and improved our debt maturity profile. Currently, ample capital is available for borrowing on our \$1.5 billion revolving credit facility.

In addition, our highly variable cost structure provides financial flexibility, with approximately 65% of our selling, general, and administrative

(“SG&A”) expenses being people-related. We reported an 11.5% year-over-year decline in same-store SG&A expenses in 2020, with approximately half of the decrease related to a 14% decline in our work force compared to the prior year. Difficult decisions regarding temporary and permanent employee reductions were made on a location-by-location basis, which provided us flexibility to make additional changes as warranted. Thankfully, as the economy began to re-open late in the second quarter, we were pleased to bring many of our highly skilled employees back to work.

Following a record year in 2019, we generated strong cash flow from operations of \$1.17 billion in 2020 due to our continued profitable operations and effective working capital management. This countercyclical cash generation and strong financial position, enhanced by our 2020 financing activities, allowed us to continue supporting our customers and to remain flexible and opportunistic in executing our growth and stockholder return initiatives.

In 2020, we invested \$172 million in capital expenditures that included innovative equipment and advanced technology to improve safety in our operations, enhance working environments for our employees, and fund growth and innovation initiatives to better meet our customers' needs. This includes the construction of two on-campus tolling operations: one location in Ghent, Kentucky



opened in Q4 of 2020; another facility in Sinton, Texas was announced in October 2020. Our 2021 capital expenditure budget of \$245 million supports the continued growth of our value-added processing capabilities as well as investments in facility upgrades and expansions.

Although COVID-19 has slowed the pace of M&A activity, Reliance continues to see a healthy pipeline of potential acquisition candidates, especially as we have begun to broaden our view on prospective growth opportunities. As always, we evaluate opportunities based on a strict set of criteria to ensure a strong fit within our Family of Companies.

Our two-fold growth strategy of leveraging capital expenditures to drive organic expansion, coupled with strategic acquisitions of well-managed metals service centers, continues to solidify our position as a leading diversified metal solutions provider in North America.

Returning value to our stockholders through quarterly cash dividends and share repurchases remains core to our capital allocation philosophy. We have paid regular quarterly cash dividends for 61 consecutive years and have increased our dividend 28 times since our 1994 IPO, including our most recent increase of 10.0% to \$0.6875 per share in the first quarter of 2021. In 2020, we repurchased \$337.3 million of our common stock. These actions underscore our commitment to delivering value to our stockholders as well as ongoing confidence in our business model. We also remain committed to being a responsible corporate citizen as demonstrated in our Sustainability Mission Statement on page 7.

Because of Reliance's decentralized structure, succession plans are always in motion. 2021 started with a number of new leaders throughout our Family of Companies. Notable management changes also took place at Reliance Corporate. Consistent with our strategic executive succession plan, effective January 15, 2021, Karla Lewis was promoted to President and appointed to our Board of Directors. This new role recognizes Karla's significant contributions and will broaden her knowledge of Reliance's field operations and increase the diversity

of her experience. Also in January, Arthur Ajemyan was promoted to Vice President, Chief Financial Officer. Over his 15-year tenure with Reliance, Arthur has held key roles in the corporate finance and accounting department with increased levels of responsibility.

While the COVID-19 pandemic continues to impact the global economy, we are extremely proud to have successfully navigated the challenges that arose. Over the past year, we have adapted to operating more efficiently without sacrificing our competitive edge and the critical elements that make Reliance a trusted and reliable business partner. Having forged stronger bonds through these trying times, we believe that Reliance is emerging even stronger. We will maintain our focus on profitable growth opportunities to continue to enhance our value-added processing, further diversify our products, end markets, and geographic footprint, and uphold our commitments to strong pricing discipline, diligent expense control, when-needed inventory management, organic growth, and innovation. Our strong balance sheet provides us with the ability to execute all four of our capital allocation strategies – long-term profitable business growth as well as returning value to our stockholders through continued dividend increases and share repurchases. Looking ahead, Reliance will continue to execute and improve upon our tried-and-true model that has led us to industry-leading results for many decades. We thank you, our investors, for your continued support of and commitment to Reliance.

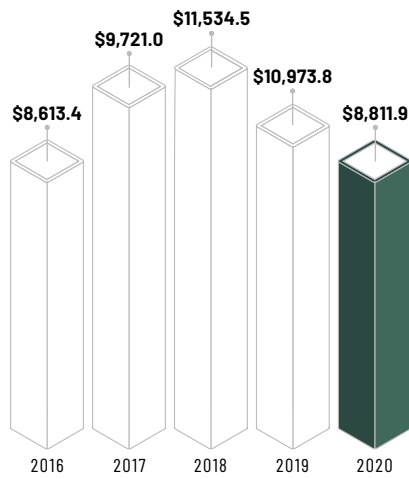


**JAMES D. HOFFMAN**  
Chief Executive Officer

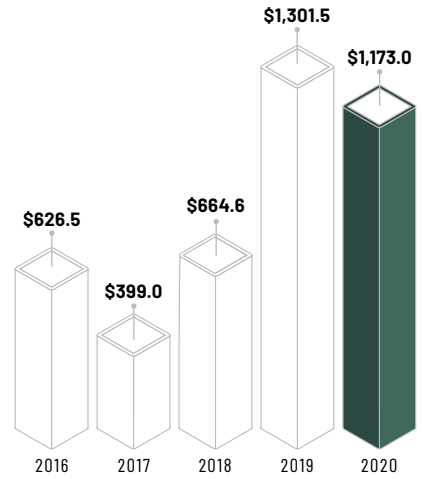


**KARLA R. LEWIS**  
President

### NET SALES (IN MILLIONS)

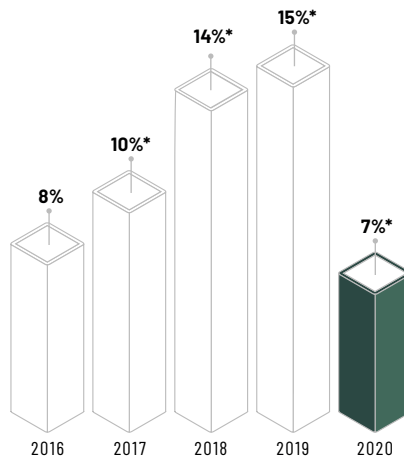


### CASH FLOW FROM OPERATIONS (IN MILLIONS)

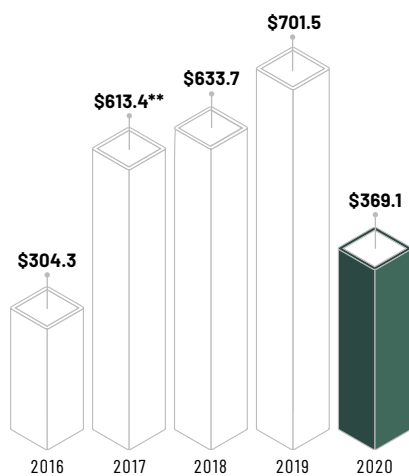


### RETURN ON EQUITY (% RETURN)

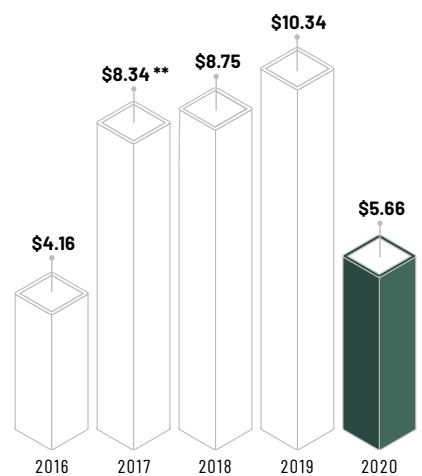
Based on beginning of the year equity.



### NET INCOME (IN MILLIONS)



### EARNINGS PER SHARE (DILUTED)



\*Return on Reliance stockholders' equity is based on the beginning of the year equity amount, except for 2020, 2019, and 2018, which are adjusted for \$337.3 million, \$50.0 million, and \$484.9 million of share repurchases, respectively, and 2017, which is adjusted for a \$207.3 million income tax benefit as a result of the Tax Cuts and Jobs Act of 2017.

\*\*Includes a \$207.3 million, or \$2.82 per share, income tax benefit as a result of the Tax Cuts and Jobs Act of 2017.

# GEOGRAPHIC PRESENCE



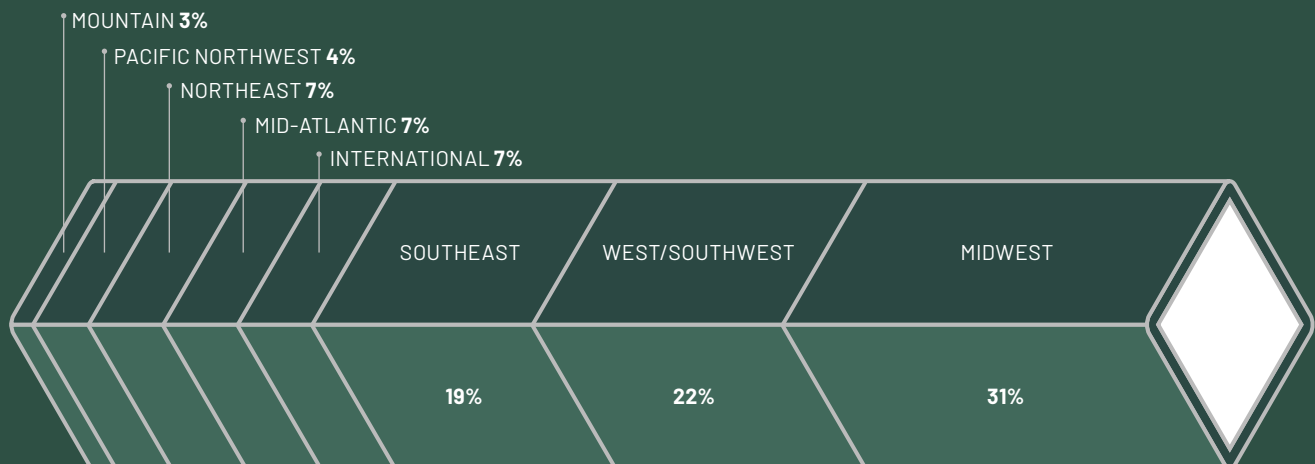
## STATES

Alabama	Georgia	Maryland	New Jersey	Rhode Island
Alaska	Idaho	Massachusetts	New Mexico	South Carolina
Arizona	Illinois	Michigan	New York	Tennessee
Arkansas	Indiana	Minnesota	North Carolina	Texas
California	Iowa	Missouri	Ohio	Utah
Colorado	Kansas	Montana	Oklahoma	Virginia
Connecticut	Kentucky	Nevada	Oregon	Washington
Florida	Louisiana	New Hampshire	Pennsylvania	Wisconsin

## INTERNATIONAL

Australia	Singapore
Belgium	South Korea
Canada	Turkey
China	United Arab Emirates
France	United Kingdom
India	
Malaysia	
Mexico	

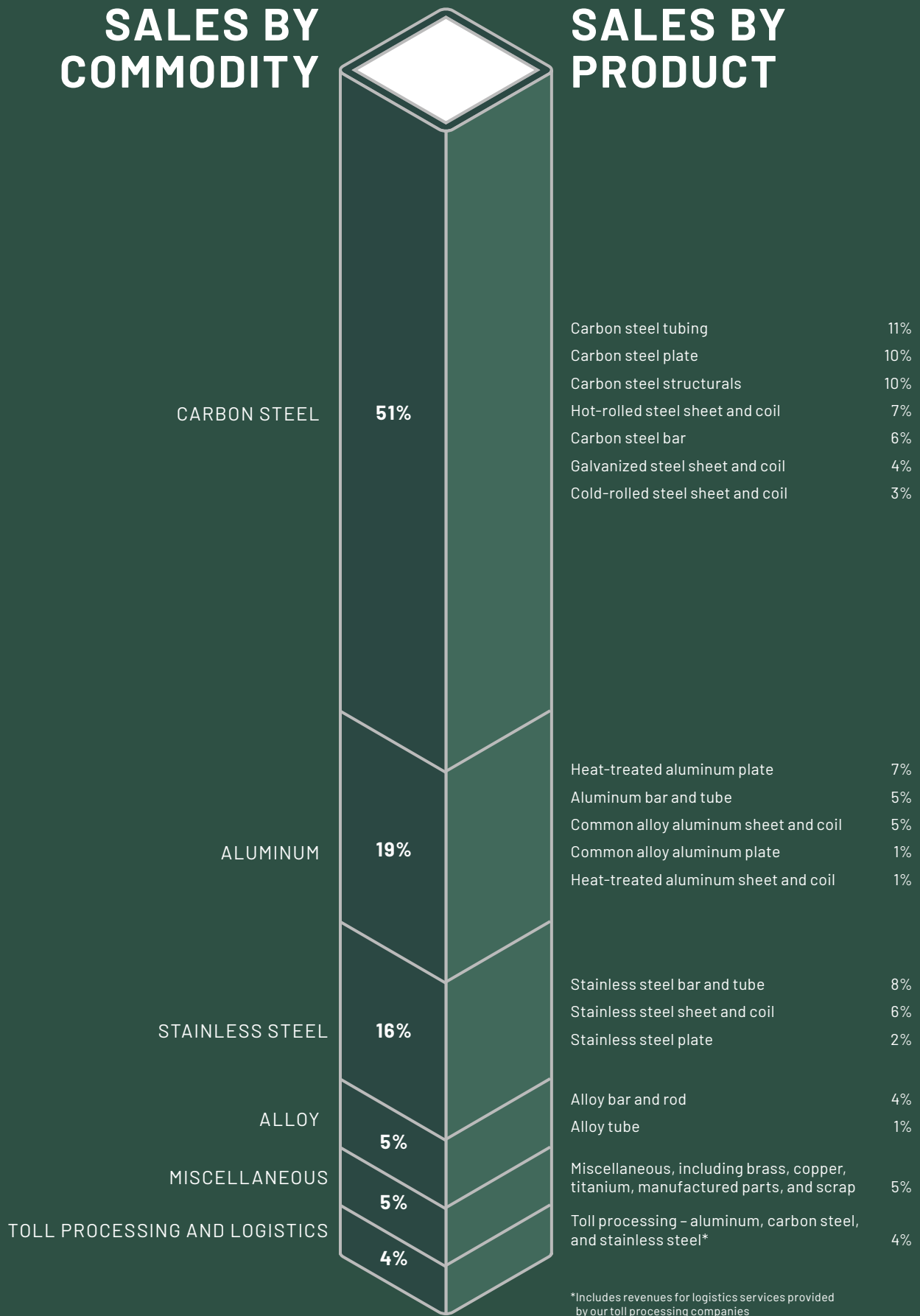
# SALES BY REGION





# SALES BY COMMODITY

# SALES BY PRODUCT



\*Includes revenues for logistics services provided by our toll processing companies

# HISTORICAL FINANCIAL DATA

In millions, except per share data.

Year Ended December 31,	2020	2019	2018	2017
<b>Income Statement Data:</b>				
Net sales	\$8,811.9	\$10,973.8	\$11,534.5	\$9,721.0
Operating income <sup>(1)</sup>	565.8	1,013.5	937.5	662.4
Pretax income	478.2	929.3	850.6	583.8
Income taxes <sup>(2)</sup>	105.8	223.2	208.8	(37.2)
Net income attributable to Reliance <sup>(2)</sup>	369.1	701.5	633.7	613.4
Weighted average shares outstanding – diluted	65.3	67.9	72.4	73.5
<b>Balance Sheet Data (December 31):</b>				
Current assets	\$3,112.8	\$3,010.2	\$3,285.0	\$3,051.3
Working capital	2,499.8	2,334.9	2,585.9	2,347.6
Net fixed assets	1,792.2	1,795.2	1,729.9	1,656.3
Total assets <sup>(3)</sup>	8,106.8	8,131.1	8,044.9	7,751.0
Current liabilities	613.0	675.3	699.1	703.7
Short-term debt <sup>(3)</sup>	6.7	65.6	66.8	92.6
Long-term debt <sup>(3)</sup>	1,639.7	1,525.2	2,141.1	1,809.6
Total equity	5,122.7	5,214.1	4,679.5	4,699.9
<b>Per Share Data:</b>				
Earnings – diluted <sup>(2)</sup>	\$5.66	\$10.34	\$8.75	\$8.34
Dividends	\$2.50	\$2.20	\$2.00	\$1.80
Book value <sup>(4)</sup>	\$80.43	\$77.83	\$69.83	\$64.29
<b>Ratio Analysis:</b>				
Return on Reliance stockholders' equity <sup>(5)</sup>	7.4%	15.1%	13.9%	9.8%
Current ratio	5.1	4.5	4.7	4.3
Net debt-to-total capital ratio <sup>(6)</sup>	15.8%	21.4%	30.8%	27.2%
Gross profit margin <sup>(7)</sup>	31.5%	30.3%	28.4%	28.7%
Operating income margin <sup>(1)</sup>	6.4%	9.2%	8.1%	6.8%
Pretax income margin	5.4%	8.5%	7.4%	6.0%
Net income margin – Reliance <sup>(2)</sup>	4.2%	6.4%	5.5%	6.3%

(1) Operating income represents net sales less cost of sales, warehouse, delivery, selling, general and administrative expense, depreciation and amortization expense and impairment of long-lived assets. The calculation of operating income in years 2012 through 2020 includes various non-recurring charges and credits, including impairment charges in 2020, 2019, 2018, 2017, 2016, 2015, 2013 and 2012. Additionally, the adoption of accounting rule changes in 2017 affected the presentation of operating income. Prior year operating income and margin amounts have been retrospectively adjusted to conform to the current presentation.

(2) 2017 includes a \$207.3 million, or \$2.82 per share, income tax benefit as a result of the Tax Cuts and Jobs Act of 2017.

(3) Short-term and long-term debt amounts include finance lease obligations. The adoption of accounting rule changes in 2015 affected the presentation of debt issuance costs. Prior year total assets, long-term debt and net debt-to-total capital ratio amounts have been retrospectively adjusted to conform to the current presentation.

(4) Book value per share is calculated as Reliance stockholders' equity divided by the number of common shares outstanding as of December 31 of each year.

(5) Return on Reliance stockholders' equity is based on the beginning of year equity amount, except for 2020, 2019, 2018 and 2015, which are adjusted for \$337.3 million, \$50.0 million, \$484.9 million and \$355.5 million of share repurchases, respectively, and 2017, which is adjusted for a \$207.3 million income tax benefit as a result of the Tax Cuts and Jobs Act of 2017.

2016	2015	2014	2013	2012	2011	2010
\$8,613.4	\$9,350.5	\$10,451.6	\$9,223.8	\$8,442.3	\$8,134.7	\$6,312.8
517.8	549.8	617.4	554.3	661.6	574.8	364.6
429.2	458.7	546.3	478.3	609.4	511.6	296.5
120.1	142.5	170.0	153.6	201.1	162.4	98.6
304.3	311.5	371.5	321.6	403.5	343.8	194.4
73.1	74.9	78.6	77.6	75.7	75.0	74.5
\$2,688.5	\$2,554.2	\$3,121.1	\$2,738.9	\$2,277.4	\$2,274.7	\$1,700.9
2,032.5	1,564.5	2,458.3	2,165.5	1,699.2	1,698.3	1,192.3
1,662.2	1,635.5	1,656.4	1,603.9	1,240.7	1,105.5	1,025.3
7,411.3	7,121.6	7,822.4	7,323.6	5,846.7	5,592.3	4,659.1
656.0	989.7	662.8	573.4	578.2	576.4	508.6
83.1	501.3	94.6	36.8	84.0	12.8	87.0
1,847.2	1,428.9	2,209.6	2,055.1	1,113.0	1,306.9	848.0
4,179.1	3,942.7	4,127.9	3,884.4	3,567.4	3,152.0	2,830.1
\$4.16	\$4.16	\$4.73	\$4.14	\$5.33	\$4.58	\$2.61
\$1.65	\$1.60	\$1.40	\$1.26	\$0.80	\$0.48	\$0.40
\$57.07	\$54.59	\$53.03	\$49.99	\$46.82	\$41.92	\$37.83
7.8%	8.0%	9.6%	9.0%	12.8%	12.2%	7.5%
4.1	2.6	4.7	4.8	3.9	3.9	3.3
30.3%	31.8%	34.9%	34.1%	23.6%	28.2%	23.3%
30.1%	27.2%	25.1%	26.0%	26.1%	24.4%	25.1%
6.0%	5.9%	5.9%	6.0%	7.8%	7.1%	5.8%
5.0%	4.9%	5.2%	5.2%	7.2%	6.3%	4.7%
3.5%	3.3%	3.6%	3.5%	4.8%	4.2%	3.1%

(6) Net debt-to-total capital ratio is calculated as total debt (net of cash) divided by Reliance stockholders' equity plus total debt (net of cash).

(7) Gross profit, calculated as net sales less cost of sales, and gross profit margin, calculated as gross profit divided by net sales, are non-GAAP financial measures as they exclude depreciation and amortization expense associated with the corresponding sales. About half of our orders are basic distribution with no processing services performed. For the remainder of our sales orders, we perform "first-stage" processing which is generally not labor intensive as we are simply cutting the metal to size. Because of this, the amount of related labor and overhead, including depreciation and amortization, is not significant and is excluded from cost of sales. Therefore, our cost of sales is substantially comprised of the cost of the material we sell. We use gross profit margin as shown above as a measure of operating performance. Gross profit margin is an important operating and financial measure, as fluctuations in our gross profit margin can have a significant impact on our earnings. Gross profit margin, as presented, is not necessarily comparable with similarly titled measures for other companies.



# RELIANCE LOCATIONS

## DIVISIONS

### **Bralco Metals**

Los Angeles, CA – Headquarters  
714-736-4800

Albuquerque, NM  
505-345-0959

Dallas, TX  
972-276-2676

Phoenix, AZ  
602-252-1918

Seattle, WA  
253-395-0614

Wichita, KS  
316-838-9351

### **Affiliated Metals**

*A Bralco Metals Company*  
Salt Lake City, UT  
801-363-1711

### **Olympic Metals**

*A Bralco Metals Company*  
Denver, CO  
303-286-9700

### **MetalCenter**

*A Bralco Metals Company*  
Los Angeles, CA  
562-944-3322

### **Central Plains Steel Co.**

Wichita, KS  
316-636-4500

### **Reliance Aerospace Solutions**

Cypress, CA  
877-727-6073

### **Reliance Metalcenter**

Oakland, CA  
510-476-4400

### **Reliance Metals Group**

#### **Reliance Metalcenter**

Colorado Springs, CO  
719-390-4911

Dallas, TX  
817-640-7222

Phoenix, AZ  
602-275-4471

Phoenix, AZ  
480-986-6156

Salt Lake City, UT  
801-974-5300

San Antonio, TX  
210-661-2301

San Diego, CA  
619-263-2141

### **Smith Pipe & Steel Company**

Phoenix, AZ  
602-257-9494

### **Reliance Steel Company**

Albuquerque, NM  
505-247-1441

Los Angeles, CA  
323-583-6111

### **Tube Service Co.**

Los Angeles, CA – Headquarters  
562-695-0467

Denver, CO  
303-321-9200

Phoenix, AZ  
602-267-9865

Portland, OR  
503-944-5420

San Diego, CA  
619-579-3011

San Jose, CA  
408-946-5500

## SUBSIDIARIES

### **All Metal Services Limited**

*A Subsidiary of Reliance Metals UK Holding Limited – Holding Company*  
London, United Kingdom – Headquarters  
44 18 9544 4066

Belfast, United Kingdom  
44 28 9073 9648

Birmingham, United Kingdom  
44 16 7543 0307

Bolton, United Kingdom  
44 19 4284 0777

Bristol, United Kingdom  
44 11 7982 2484

Losse, France  
33 558 936 800

Minworth, United Kingdom  
44 16 7543 0307

Slough, United Kingdom – Sales Office  
44 20 7318 5066

### **All Metal Services India Private Limited**

*A Subsidiary of All Metal Services Limited*  
Belagavi, India  
91 80 2837 9124

### **All Metal Services Ltd. (Xi'an)**

*A Subsidiary of All Metal Services Limited*  
Xi'an, People's Republic of China  
86 29 8612 5300

### **All Metal Services (Malaysia) Sdn. Bhd.**

*A Subsidiary of All Metal Services Limited*  
Selangor Darul Ehsan, Malaysia  
60 3 7803 5643

### **All Metals Processing & Logistics, Inc.**

Spartanburg, SC – Headquarters  
864-574-8050

Cartersville, GA  
770-427-7379

### **All Metals Transportation & Logistics, Inc.**

Decatur, AL  
877-877-7528

### **Allegheny Steel Distributors, Inc.**

Pittsburgh, PA  
412-767-5000

### **American Metals Corporation**

*Doing Business as American Steel*  
Portland, OR – Headquarters  
503-651-6700

Fresno, CA  
559-266-0881

Sacramento, CA  
916-371-7700

Seattle, WA  
253-437-4080

### **Haskins Steel Company**

*A Division of American Metals Corporation*  
Spokane, WA  
509-535-0657

### **Lampros Steel**

*A Division of American Metals Corporation*  
Portland, OR  
503-285-6667

### **LSI Plate**

*A Division of American Metals Corporation*  
Rancho Cucamonga, CA  
877-877-7528

### **Plate Sales**

*A Division of American Metals Corporation*  
Portland, OR  
503-286-0039

---

**Alaska Steel Company**

A Subsidiary of American Metals Corporation  
Anchorage, AK – Headquarters  
907-561-1188

Fairbanks, AK  
907-456-2719

Kenai, AK  
907-283-3880

---

**AMI Metals, Inc.**

Nashville, TN – Headquarters  
615-377-0400

Fort Worth, TX  
817-831-9586

Los Angeles, CA  
909-429-1336

Seattle, WA – Sales Office  
253-735-0181

Spokane, WA  
509-570-5880

St. Louis, MO  
636-946-9492

Swedesboro, NJ  
856-241-9180

Wichita, KS  
316-945-7771

**AMI Metals Aero Services Ankara  
Havacılık Anonim Şirketi**

A Subsidiary of AMI Metals, Inc.  
Ankara, Turkey  
90 312 810 0000

**AMI Metals Europe SPRL**

A Subsidiary of AMI Metals, Inc.  
Gosselies, Belgium  
32 71 37 67 99

**AMI Metals UK Limited**

A Subsidiary of Reliance Metals UK Holding  
Limited – Holding Company  
Ellesmere Port, United Kingdom  
44 151 355 6035

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**Best Manufacturing, Inc.**

Jonesboro, AR  
870-931-9533

---

**CCC Steel, Inc.**

Los Angeles, CA  
310-637-0111

**IMS Steel Co.**

A Division of CCC Steel, Inc.  
Salt Lake City, UT  
801-973-1000

---

**Chapel Steel Corp.**

Philadelphia, PA – Corporate Office  
215-793-0899

Birmingham, AL  
205-781-0317

Birmingham, AL – Sales Office  
800-641-1006

Chicago, IL  
815-937-1970

Chicago, IL – Sales Office  
708-429-2244

Cleveland, OH  
216-446-6840

Houston, TX  
713-462-4449

Philadelphia, PA  
610-705-0477

Portland, OR  
503-228-3355

Tulsa, OK  
844-964-0335

**Chapel Steel Canada, Ltd.**

A Subsidiary of Reliance Metals Canada  
Holdings Limited – Holding Company  
Hamilton, Ontario, Canada  
289-780-0570

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**Chatham Steel Corporation**

Savannah, GA – Headquarters  
912-233-4182

Birmingham, AL  
205-791-2261

Columbia, SC  
803-799-8888

Durham, NC  
919-682-3388

Orlando, FL  
407-859-0310

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**Clayton Metals, Inc.**

Chicago, IL – Headquarters  
630-860-7000

Elk Grove Village, IL  
847-238-9265

Newark, NJ  
973-588-1100

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**Continental Alloys & Services Limited**

A Subsidiary of Reliance Metals UK Holding  
Limited – Holding Company  
Brechin, Scotland  
44 135 662 5515

Peterhead, Scotland  
44 177 948 0420

**Continental Alloys & Services Pte. Ltd.**

A Subsidiary of Reliance Asia Holding Pte. Ltd.  
– Holding Company  
Jurong, Singapore  
65 6690 0178

**Continental Alloys & Services (Malaysia)  
Sdn. Bhd.**

A Subsidiary of Continental Alloys & Services  
Pte. Ltd.  
Nusajaya, Malaysia  
60 7 531 9155

**Continental Alloys Middle East FZE**

A Subsidiary of Reliance Steel & Aluminum Co.  
Dubai, United Arab Emirates  
971 4 8809770

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**Crest Steel Corporation**

Riverside, CA  
951-727-2600

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**Delta Steel, Inc.**

Houston, TX – Headquarters  
713-635-1200

Cedar Hill, TX  
972-299-6497

Chicago Heights, IL  
708-757-7198

Fort Worth, TX  
817-293-5015

San Antonio, TX  
210-661-4641

---

**Diamond Manufacturing Company**

Wyoming, PA – Headquarters  
800-233-9601

Michigan City, IN  
219-874-2374

**McKey Perforating Co.**

A Division of Diamond Manufacturing  
Company  
New Berlin, WI  
800-532-7373

Manchester, TN  
931-723-3636

**Perforated Metals Plus**

A Division of Diamond Manufacturing  
Company  
Charlotte, NC  
704-598-0443

**Ferguson Perforating Company**

A Subsidiary of Diamond Manufacturing  
Company  
Providence, RI – Headquarters  
401-941-8876

New Castle, PA  
724-657-8703

---

**DuBose National Energy Fasteners & Machined Parts, Inc.**

Cleveland, OH  
216-362-1700

---

**DuBose National Energy Services, Inc.**

Clinton, NC – Headquarters  
910-590-2151

Atlanta, GA – Sales Office  
678-608-3660

Charlotte, NC – Sales Office  
704-295-1060

Exton, PA – Sales Office  
610-594-9413

---

**Durrett Sheppard Steel Co., Inc.**

Baltimore, MD  
410-633-6800

---

**Earle M. Jorgensen Company**

Los Angeles, CA – Headquarters  
323-567-1122

Atlanta, GA  
678-894-2500

Birmingham, AL  
205-814-0043

Boise, ID  
503-283-2251

Boston, MA  
508-435-6854

Charlotte, NC  
704-588-3001

Chicago, IL  
847-301-6100

Cincinnati, OH  
513-771-3223

Cleveland, OH  
330-425-1500

Dallas, TX  
214-741-1761

Denver, CO  
303-287-0381

Detroit, MI  
734-402-8110

Hartford, CT  
508-435-6854

Houston, TX  
713-672-1621

Indianapolis, IN  
317-838-8899

Kansas City, MO  
816-483-4140

Lafayette, LA  
713-672-1621

Memphis, TN  
901-317-4300

Minneapolis, MN  
763-784-5000

Oakland, CA  
510-487-2700

Orlando, FL  
800-365-5454

Philadelphia, PA  
215-949-2850

Phoenix, AZ  
602-272-0461

Portland, OR  
503-283-2251

Quad Cities, IA  
563-285-5340

Richmond, VA  
804-732-7491

Rochester, NY  
330-425-1500

Salt Lake City, UT  
801-532-2543

Seattle, WA  
253-872-0100

St. Louis, MO  
314-291-6080

Tulsa, OK  
918-835-1511

Wrightsville, PA  
215-949-2850

**Encore Metals USA**

*A Division of Earle M. Jorgensen Company*  
Salt Lake City, UT  
801-383-3808

**Steel Bar**

*A Division of Earle M. Jorgensen Company*  
Charlotte, NC  
336-294-0053

**Reliance Metals Canada Limited**

*A Subsidiary of Earle M. Jorgensen Company*  
Edmonton, Alberta, Canada – Corporate Office  
780-801-4114

**Earle M. Jorgensen (Canada)**

*A Division of Reliance Metals Canada Limited*  
Edmonton, Alberta, Canada – Headquarters  
780-801-4015

Montreal, Quebec, Canada  
450-661-5181

North Bay, Ontario, Canada  
705-474-0866

Quebec City, Quebec, Canada  
418-870-1422

Toronto, Ontario, Canada  
905-564-0866

Vancouver, British Columbia, Canada  
604-468-4747

**Encore Metals**

*A Division of Reliance Metals Canada Limited*  
Vancouver, British Columbia, Canada – Headquarters  
604-940-0439

Calgary, Alberta, Canada  
403-236-1418

Edmonton, Alberta, Canada  
780-436-6660

Montreal, Quebec, Canada  
450-978-8877

Prince George, British Columbia, Canada  
250-563-3343

Toronto, Ontario, Canada  
905-878-1156

Winnipeg, Manitoba, Canada  
204-663-1450

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**FastMetals, Inc.**

Massillon, OH  
833-327-8685

---

**Feralloy Corporation**

Chicago, IL – Corporate Office  
773-380-1500  
Charleston, SC  
843-336-4107

Decatur, AL  
256-301-0500

Ghent, KY  
502-206-7002

Portage, IN  
219-787-9698

**Acero Prime, S. de R.L. de C.V.**

*A Subsidiary of Feralloy Corporation*  
San Luis Potosí, Mexico – Headquarters  
52 444 870 7700



Monterrey, Mexico  
52 818 000 5300

Ramos Arizpe, Mexico  
52 844 450 6400

Toluca, Mexico  
52 722 262 5500

**GH Metal Solutions, Inc.**  
*A Subsidiary of Feralloy Corporation*  
Fort Payne, AL – Headquarters  
256-845-5411

Charleston, SC  
843-336-4107

Decatur, AL  
256-845-5411

Fort Payne, AL (East)  
256-845-5411

**Feralloy Processing Company LLC**  
*A Subsidiary of Feralloy Corporation*  
Portage, IN  
219-787-8773

**Indiana Pickling & Processing Company**  
*A Joint Venture of Feralloy Corporation*  
56% Owned  
Portage, IN  
219-787-8889

**Oregon Feralloy Partners**  
*A Joint Venture of Feralloy Corporation*  
40% Owned  
Portland, OR  
503-286-8869

---

**Fox Metals and Alloys, Inc.**  
Houston, TX  
281-890-6666

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**Fry Steel Company**  
Santa Fe Springs, CA  
562-802-2721

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**Infra-Metals Co.**  
Wallingford, CT – Headquarters  
203-294-2980

Philadelphia, PA – Corporate Office  
215-741-1000

Atlanta, GA  
404-419-3460

Hallandale, FL  
954-454-1564

Marseilles, IL  
815-795-5002

New Boston, OH  
740-353-1350

Petersburg, VA  
804-957-5900

Tampa, FL  
813-626-6005

**Athens Steel**  
*A Division of Infra-Metals Co.*  
Athens, GA  
706-552-3850

**IMS Steel**  
*A Division of Infra-Metals Co.*  
Atlanta, GA  
404-419-3460

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**KMS FAB, LLC**  
Luzerne, PA  
570-338-0200

---

**KMS South, Inc.**  
W. Columbia, SC  
803-796-9995

---

**Liebovich Bros., Inc.**  
Rockford, IL  
815-987-3200

**Custom Fab Company**  
*A Division of Liebovich Bros., Inc.*  
Rockford, IL  
815-987-3210

**Good Metals Company**  
*A Division of Liebovich Bros., Inc.*  
Grand Rapids, MI  
616-241-4425

**Hagerty Steel & Aluminum Company**  
*A Division of Liebovich Bros., Inc.*  
Peoria, IL  
309-699-7251

**Liebovich Steel & Aluminum Company**  
*A Division of Liebovich Bros., Inc.*  
Rockford, IL – Headquarters  
815-987-3200

Cedar Rapids, IA  
319-366-8431

Kaukauna, WI  
920-759-3500

---

**Metals USA, Inc.**

**Metals USA Carbon Flat Rolled, Inc.**  
*A Subsidiary of Metals USA, Inc.*  
Northbrook, IL – Headquarters  
847-291-2400

Germantown, WI  
262-255-4444

Horicon, WI  
920-485-9750

Liberty, MO  
816-415-0004

Randleman, NC  
336-498-8900

Springfield, OH  
937-882-6354

Walker, MI  
616-453-9845

Wooster, OH  
330-264-8416

**Lynch Metals**  
*A Division of Metals USA Carbon Flat Rolled, Inc.*  
Union, NJ – Headquarters  
908-686-8401

Anaheim, CA  
714-238-7240

**Ohio River Metal Services, Inc.**  
*A Subsidiary of Metals USA Carbon Flat Rolled, Inc.*  
Jeffersonville, IN  
812-282-4770

**Metals USA Plates and Shapes, Inc.**  
*A Subsidiary of Metals USA, Inc.*  
Langhorne, PA – Headquarters  
267-580-2100

Ambridge, PA  
724-266-7708

Bethlehem, PA  
610-691-4270

Fairless Hills, PA  
215-337-7000

Greensboro, NC  
336-674-7991

Mobile, AL  
251-456-4531

Newark, NJ  
973-242-1000

Oakwood, GA  
770-536-1214

Philadelphia, PA  
215-673-9300

Seekonk, MA  
508-399-8500

Waggaman, LA  
504-431-7010

York, PA  
717-757-3549

**Gregor Technologies, LLC**  
*A Subsidiary of Metals USA Plates and Shapes, Inc.*  
Torrington, CT  
860-482-2569

**Metals USA Plates and Shapes Southcentral, Inc.**

*A Subsidiary of Metals USA, Inc.*  
Enid, OK  
580-233-0411

Muskogee, OK  
918-487-6800

Tulsa, OK  
918-583-2222

**The Richardson Trident Company, LLC**

*A Subsidiary of Metals USA Plates and Shapes Southcentral, Inc.*  
Richardson, TX – Headquarters  
972-231-5176

Odessa, TX  
432-561-5446

Tulsa, OK  
918-252-5781

**Altair Electronics, LLC**

*A Subsidiary of The Richardson Trident Company, LLC*  
Richardson, TX  
972-231-5176

**Metalweb Limited**

Birmingham, United Kingdom – Headquarters  
44 121 328 7700

London, United Kingdom  
44 199 245 0300

Manchester, United Kingdom  
44 161 483 9662

**National Specialty Alloys, Inc.**

Houston, TX – Headquarters  
281-345-2115

Anaheim, CA  
714-870-7800

Buford, GA  
770-945-9255

**Aleaciones Especiales de México, S. de R.L. de C.V.**

*A Subsidiary of National Specialty Alloys, Inc.*  
Cuautitlán, Mexico  
52 55 2225 0835

**Northern Illinois Steel Supply Co.**

Channahon, IL – Headquarters  
815-467-9000

Houston, TX  
800-892-1601

**Pacific Metal Company**

Portland, OR – Headquarters  
503-454-1051

Billings, MT  
406-245-2210

Boise, ID  
208-323-8045

Eugene, OR  
541-485-1876

Spokane, WA  
509-535-0326

**PDM Steel Service Centers, Inc.**

Elk Grove, CA – Headquarters  
916-513-4548

Denver, CO  
303-297-1456

Fresno, CA  
209-943-0513

Las Vegas, NV  
702-413-0067

Provo, UT  
801-798-8676

Reno, NV  
775-358-1441

Santa Clara, CA  
408-988-3000

Stockton, CA  
209-943-0513

Vancouver, WA  
360-225-1133

**Feralloy PDM Steel Service**

*A Division of PDM Steel Service Centers, Inc.*  
Stockton, CA  
209-234-0548

**Phoenix Corporation**

*Doing Business as Phoenix Metals Company*  
Atlanta, GA – Headquarters  
770-447-4211

Birmingham, AL  
205-841-7477

Charlotte, NC  
704-588-7075

Cincinnati, OH  
513-727-4763

Fort Smith, AR  
479-452-3802

Hammond, IN  
513-727-4763

Kansas City, KS  
913-321-5200

Nashville, TN  
931-486-1456

Philadelphia, PA  
215-295-9512

Richmond, VA  
804-222-5052

St. Louis, MO  
636-379-4050

Tampa, FL  
813-626-8999

**Aluminum & Stainless**

*A Division of Phoenix Corporation*  
Lafayette, LA  
337-837-4381

New Orleans, LA  
504-586-9191

**Precision Flamecutting and Steel, Inc.**

Houston, TX  
281-477-1600

**Precision Strip Inc.**

Minster, OH – Headquarters  
419-628-2343

Bowling Green, KY  
270-282-8420

Dayton, OH  
937-667-6255

Indianapolis, IN  
765-778-4452

Jeffersonville, IN  
812-850-3161

Kenton, OH  
419-674-4186

Middletown, OH  
513-423-4166

Portage, IN  
219-850-5080

Rockport, IN  
812-362-6480

Talladega, AL  
256-315-2345

Toledo, OH  
419-661-1100

Vonore, TN  
423-271-3690

Woodburn, KY  
270-542-6100

Woodhaven, MI  
734-301-4001

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**Reliance Metalcenter Asia Pacific Pte. Ltd.**  
*A Subsidiary of Reliance Asia Holding Pte. Ltd.*  
– Holding Company  
Jurong, Singapore  
65 6265 1211

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**Service Steel Aerospace Corp.**  
Seattle, WA – Headquarters  
253-627-2910

Canton, OH  
330-833-5800

Wichita, KS  
316-838-7737

**Dynamic Metals International**  
*A Division of Service Steel Aerospace Corp.*  
Windsor, CT  
860-688-8393

**United Alloys Aircraft Metals**  
*A Division of Service Steel Aerospace Corp.*  
Los Angeles, CA  
323-588-2688

---

**Siskin Steel & Supply Company, Inc.**  
Chattanooga, TN – Headquarters  
423-756-3671

Louisville, KY  
502-716-5140

Nashville, TN  
615-242-4444

Spartanburg, SC  
864-599-9988

**East Tennessee Steel Supply Co.**  
*A Division of Siskin Steel & Supply Company, Inc.*  
Morristown, TN  
423-587-3500

---

**Sugar Steel Corporation**  
Chicago, IL – Headquarters  
708-757-9500

Evansville, IN  
812-428-5490

Perrysburg, OH  
419-661-8500

---

**Tubular Steel, Inc.**  
St. Louis, MO – Headquarters  
314-851-9200

Katy, TX  
281-371-5200

Hazelwood, MO  
314-524-6600

Lorain, OH  
440-960-6100

New Haven, MO  
800-325-0890

Rialto, CA  
909-429-6900

---

**Valex Corp.**  
Ventura, CA  
805-658-0944

**Valex Semiconductor Materials (Zhejiang) Co., Ltd.**

*A Subsidiary of Valex Corp.*  
Haiyan Economic Development Zone,  
People's Republic of China  
86 21 5818 3189

**Valex Korea Co., Ltd.**  
*A 96% Owned Subsidiary of Valex Corp.*  
Seoul, Republic of Korea  
82 31 683 0119

---

**Viking Materials, Inc.**  
Minneapolis, MN – Headquarters  
612-617-5800

Chicago, IL  
847-451-7171

---

**Yarde Metals, Inc.**  
Southington, CT – Headquarters  
860-406-6061

East Hanover, NJ  
973-463-1166

Greensboro, NC  
336-500-0535

Hauppauge, NY  
631-232-1600

Limerick, PA  
610-495-7545

North Canton, OH  
330-342-7020

Pelham, NH  
603-635-1266



# CORPORATE DIRECTORY

## DIRECTORS

**Mark V. Kaminski**<sup>(1),(2)</sup>

Chairman of the Board  
Executive Chairman and Director  
Graniterock

**Sarah J. Anderson**<sup>(1),(2),(4)</sup>

Former Partner  
Ernst & Young LLP

**Lisa Baldwin**<sup>(1),(2),(3)</sup>

Chief Information Officer  
Tiffany & Co.

**Karen W. Colonias**<sup>(1),(2),(3)</sup>

President and Chief Executive Officer  
Simpson Manufacturing Co., Inc.

**John G. Figueroa**<sup>(1),(3),(4)</sup>

Chairman and Chief Executive Officer  
Carepathrx

**David H. Hannah**

Former Executive Chairman of the Board  
Reliance Steel & Aluminum Co.

**James D. Hoffman**

Chief Executive Officer  
Reliance Steel & Aluminum Co.

**Karla R. Lewis**

President  
Reliance Steel & Aluminum Co.

**Robert A. McEvoy**<sup>(1),(3),(4)</sup>

Former Managing Director  
Goldman Sachs

**Andrew G. Sharkey, III**<sup>(1),(3),(4)</sup>

Former President and Chief Executive Officer  
American Iron and Steel Institute

**Douglas W. Stotlar**<sup>(1),(2),(4)</sup>

Former President and Chief Executive Officer  
Con-way Inc.

## OFFICERS

**James D. Hoffman**

Chief Executive Officer

**Karla R. Lewis**

President

**William K. Sales, Jr.**

Executive Vice President, Operations

**Jeffrey W. Durham**

Senior Vice President, Operations

**Stephen P. Koch**

Senior Vice President, Operations

**Michael P. Shanley**

Senior Vice President, Operations

**William A. Smith II**

Senior Vice President, General Counsel  
and Corporate Secretary

**Arthur Ajemyan**

Vice President, Chief Financial Officer

**Suzanne M. Bonner**

Vice President, Chief Information Officer

**Brenda S. Miyamoto**

Vice President, Corporate Initiatives

**Donald J. Prebola**

Vice President, Health and Human Resources

**John A. Shatkus**

Vice President, Enterprise Risk

**Silva Yeghyayan**

Vice President, Tax

(1) Independent Director

(2) Member of the Audit Committee

(3) Member of the Compensation Committee

(4) Member of the Nominating and Governance Committee

# CORPORATE INFORMATION

## TRANSFER AGENT & REGISTRAR

American Stock Transfer & Trust Company, LLC  
6201 15<sup>th</sup> Avenue  
Brooklyn, NY 11219  
800-937-5449  
718-921-8124  
astfinancial.com

## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

KPMG LLP  
Los Angeles, CA

## RELIANCE STEEL & ALUMINUM CO. PRINCIPLE EXECUTIVE OFFICES

350 South Grand Avenue  
Suite 5100  
Los Angeles, CA 90071  
213-687-7700  
rsac.com

## FORM 10-K

A copy of the Annual Report on Form 10-K, filed with the United States Securities and Exchange Commission, is available at [sec.gov](http://sec.gov) or [investor.rsac.com](http://investor.rsac.com) or upon request to:

William A. Smith II  
Senior Vice President, General Counsel  
and Corporate Secretary  
Reliance Steel & Aluminum Co.  
350 South Grand Avenue  
Suite 5100  
Los Angeles, CA 90071

## INVESTOR RELATIONS CONTACT

213-576-2428  
[investor@rsac.com](mailto:investor@rsac.com)

## SECURITIES LISTING

Reliance Steel & Aluminum Co.'s common stock is traded on the New York Stock Exchange under the symbol "RS."



## MARKET PRICE OF COMMON STOCK

The high and low sales prices for the Company's common stock in 2020 were \$122.65 and \$71.42. The following table sets forth the high and low sales prices of the Company's common stock for the stated calendar quarters.

2020	HIGH	LOW
1Q	\$121.50	\$71.42
2Q	\$102.13	\$79.76
3Q	\$109.24	\$89.88
4Q	\$122.65	\$104.75

## STOCKHOLDERS OF RECORD AND DIVIDEND POLICY

As of February 19, 2021, there were 173 record holders of our common stock. We have paid quarterly cash dividends on our common stock for 61 consecutive years. Our Board of Directors has increased the quarterly dividend rate on a periodic basis 28 times since our IPO in 1994.

## FORWARD-LOOKING STATEMENTS

This Annual Report includes statements that, to the extent they are not recitations of historical fact, may constitute forward-looking statements within the meaning of the federal securities laws, and are based on Reliance's current expectations and assumptions. For a discussion identifying important factors that could cause actual results to vary materially from those anticipated in the forward-looking statements, see Reliance's 2020 Form 10-K. As a result, these statements speak only as of the date that they are made, and Reliance disclaims any and all obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.



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**350 SOUTH GRAND AVENUE, SUITE 5100 | LOS ANGELES, CA 90071 | 213-687-7700 | RSAC.COM**