NOMURA

Annual Report 2009. To the Year Ended March 31, 2009 Nomura Holdings, Inc.

Count on Nomura

Create Change



As Asia's global investment bank, we aim to act as an agent of change. By driving change in times of turbulence we believe we can contribute to market growth, thereby helping households, industry, and the global economy grow. We are also prepared to change from within, constantly transforming Nomura to deliver the highest level of service to our clients. We challenge existing thinking and are intensely client-focused and business-driven. We believe that creating change will in turn create growth opportunities for Nomura.



World-Class



We are committed to offering world-class products and services to our clients globally while setting new standards in everything we do. We aim to earn the confidence of our clients by proposing value-enhancing solutions to remain their most trusted partner.





4

Speed is essential for sound and flexible decision-making. We focus on moving with speed and agility to mobilize the full resources of the company and enhance our client service offering. By doing so, times of market upheaval can lead to opportunities. We acted quickly in the past year to deal with legacy assets and pave the way for future growth. We will continue to move with speed to capitalize on new opportunities as they arise and deliver superior value to our clients.

Bank Market Capitalization

ecember 2000		and the second s	June 2009	1.1.1	And the second second
Name	Country	Market Capitalization (billions of US\$)	Name	Country	Market Capitalization (billions of US\$)
Citigroup	US	256.45	ICBC	China	257.00
HSBC	UK	136.36	China Construction Bank	China	182.19
Wells Fargo	US	95.48	Bank of China	China	153.08
JPMorgan Chase	US	87.63	HSBC	UK	143.24
Bank of America	US	74.03	JPMorgan Chase	US	133.80
UBS	Switzerland	69.77	Wells Fargo	US	115.38
RBS	UK	63.29	Bank of America	US	110.31
Lloyds	UK	59.05	Banco Santander	Spain	98.08
Credit Suisse	Switzerland	56.89	MUFG	Japan	72.32
Deutsche Bank	Germany	51.71	BNP Paribas	France	69.33

Source: Nomura, based on Bloomberg data. Note: Gray shading represents banks strong in Asia. White shading represents Asian-based banks.

Daliali

"As a leading financial services group, Nomura partners with clients around the world building relationships and delivering tailored solutions for success in today's markets. With some 26,000 people in over 30 countries, our operations include Retail, Global Markets, Investment Banking, Merchant Banking, and Asset Management."



Count on Nomura for >>

Forward-Looking Statements

This annual report contains forward-looking statements about the future plans, strategies, beliefs, and performance of Nomura Group. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts, and projections based on information currently available to the company and are subject to a number of risks, uncertainties, and assumptions, which, without limitation, include market trends, economic trends, competition in the Japanese financial industry, laws and regulations, and the tax system. As such, actual results may differ materially from those projected.

Contents

	Message from the CEO	8	
	Interview with the COO	12	
	Message from the CFO	18	
	Major International Business Lines	20	
	Consulting Retail	22	
	Innovation Global Markets	26	
	Solutions Investment Banking	32	
HO CX S	Value Merchant Banking	36	
K	Expertise Asset Management	40	
	Global Research	44	
	Corporate Governance and Internal Control System	46	
	Risk Management	49	
	Board of Directors / Executive and Senior Managing Directors	50	
	Corporate Social Responsibility	52	
A	Financial Highlights	54	
	Eight-Year Financial Summary (US GAAP)	56	
	Major Subsidiaries and Affiliates	58	
	Nomura Securities Domestic Network	59	
	Corporate and Other Data	60	

Message from the CEO



Last year we dealt with legacy assets and positioned the firm for future growth. This year, our focus is on achieving profitability by leveraging our expanded business platform to deliver tailored solutions to our clients across all geographies.

FY 2008 in Review Business Environment

In my first year as President and CEO a series of events sent the global financial markets into unprecedented turmoil. What started out as a US subprime loan crisis in the summer of 2007 became a global financial crisis with effects spreading to the broader economy. This created an extraordinarily challenging business environment for Nomura.

Before the crisis, the global financial markets were involved in what could be described as a massive carry trade. With the world awash in liquidity, the credit-fuelled economy imploded, creating a global credit crunch that seized up the financial system. It will take time for the financial markets in the US and Europe to recover fully. On the other hand, Asia has emerged from the crisis relatively unscathed and, led by China, I see the region taking on an increasingly prominent global role.

Financial Results

Net revenue for the year was ¥312.6 billion. We booked a pretax loss of ¥779 billion and a net loss of ¥708.2 billion. While this represents our worst financial result ever, it also reflects our determination to deal aggressively with negative positions in legacy assets and align the company for future growth. In dealing with these troubled assets, we reassessed the parts of our business that were not fully focused on clients. We were quick to review, reduce, and exit non-client businesses and illiquid positions such as commercial mortgages. As a result, we have emerged from the financial crisis with one of the cleanest balance sheets among global players.

To pave the way for future growth, we acquired and integrated the operations of Lehman Brothers in Asia-Pacific, Europe, and the Middle East. The one-off expenses from these acquisitions are similar to capital investments for a manufacturing company. Our investments allowed us to transform Nomura quickly, significantly enhancing our human capital, client base and business infrastructure while also expanding the reach of our worldwide franchise. At the same time, we reinforced our capital structure by raising ¥1.3 trillion in combined debt and equity capital to ensure a robust financial underpinning for future growth and market changes.

Main Causes of Losses for FY 2008 (approx. figures) Expenses Aimed at Future Growth

Wholesale platform expansion One-off expenses related to the Lehman Brothers acquisitions

¥120 billion

Dealing with Legacy Assets

Carry trades with less client order flow Monoline related losses/ Iceland related losses	¥150 billion
Real estate loans, other illiquid assets Private equity write-downs/ Real estate related losses	¥140 billion
Long-term asset losses/expenses Fortress impairment/ JAFCO impairment	¥125 billion

We executed these initiatives with extraordinary speed. Looking back on the global financial crisis, we have reaffirmed our resolve to reduce highly leveraged, non-client related businesses and focus on delivering Nomura's services to our clients. We believe that our ability to service individual investors and the overall economy will become our competitive edge, and to achieve our goals we must build a truly client-focused business.

Looking Ahead Strategic Initiatives for FY2009

To deliver solid profits throughout fiscal year 2009, we will leverage our significantly enhanced business platform to deliver solutions to our global client base. At the same time, we will also take decisive steps to cut costs, rightsize, and streamline the firm in line with market conditions.

The important thing is that we stay client-focused. Thanks to our enhanced business platform, many new clients from around the world have approached Nomura. We need to listen closely to the needs of these clients and become their trusted partner. This will ultimately lead to further growth for Nomura.

Retail and Asset Management Business

In spite of the difficult market environment, our Retail and Asset Management operations remained profitable on a pretax basis last year. The Retail division continued to grow, with a record 600,000 new customer accounts opened during the year.

Market turmoil led to a reappraisal of the Japanese and Asian household savings market, particularly considering the traditionally low level of risk assets held by Japanese retail investors. Given our leading market share and proximity to these retail investors who have some of the world's largest holdings, Nomura's presence is set to continue growing. We are also increasing collaboration between Retail and Asset Management as well as other divisions to understand our customers' needs better and deliver the true value of Nomura. These efforts will expand the stable revenue platform these businesses bring to the company.

Wholesale Business

The sluggish financial and economic environment means we also need to be highly responsive to the changing needs of our corporate and institutional clients. Our new platform allows us to expand decisively from our historic Japan focus to a market that includes all of Europe and Asia-Pacific, which is over four times larger. Through our platform and increased collaboration between Global Markets and Investment Banking, we aim to become a top-tier global player.

Revenue Structure

The chart below illustrates our pyramid revenue structure. We are building a business portfolio in which more volatile businesses sit on top of a stable operating base. We will actively expand our market share in the stable business areas to bolster revenues while taking a calculated approach to the more volatile businesses. In doing so, we aim to increase overall revenue levels while also maximizing profitability.

Shareholder Distributions

In fiscal 2008, we focused on maintaining sufficient shareholders' equity to allow us to move with speed to capture new business opportunities. Our dividend policy has been based on paying a target dividend with a minimum payout of 3 percent on a dividend-on-equity basis and an additional performancelinked payout when we achieve a level of profit that brings the total payout ratio to over 30 percent.



■Pyramid Revenue Structure and Business Division Targets

Our target minimum dividend for fiscal 2008 was ¥34 per share. This was divided into quarterly payments of ¥8.5 per share and paid each quarter from the first quarter to the third quarter. However, given the net loss booked for the full year we decided to forgo payment of the fourth installment. As a result, the annual dividend was ¥25.5 per share.

For fiscal year 2009, we will no longer determine payouts on a dividend-on-equity basis. Instead, we have set a consolidated dividend payout ratio of 30 percent as a key indicator and will endeavor to deliver stable dividends to our shareholders. Dividend payments will also be revised from quarterly to semi-annual.

We will continue to invest retained earnings into business areas with strong prospects for high growth and profitability, as well as into further development and expansion of our infrastructure, in order to maximize value for our shareholders.

Maximizing Shareholder Value

Given the drastic changes over the past year, we are working to maximize and protect shareholder value by ensuring we are prepared to deal with any risks that may occur in the future. Our medium-term target is to achieve ¥500 billion in pretax income and a return on equity of between 10 percent and 15 percent. We remain focused on achieving this goal. As it is said that the best defense is a good offense, we will continue to move with speed and create change at Nomura to become a world-class investment bank.

Looking ahead, the financial services industry will continue to reorganize itself over the next few years and the environment will remain in a constant state of change. This presents Nomura with an unprecedented opportunity to capitalize



on our position as an independent investment bank. We believe this unique position will allow us to play a leading role in the capital markets as Asia's global investment bank.

August 2009

Kanich Wotale

Kenichi Watanabe President & Chief Executive Officer

Interview with the COO

With our enhanced business platform, we now have the capabilities to deliver world-class services to our clients globally. Our strategy is firmly centered on client-focused businesses. By further developing our unrivaled Japan retail business and global wholesale franchise, we will increase Nomura's corporate value over the medium to long term.



Looking back, how would you rate Nomura's performance in FY 2008?

If I were to compare our business to a house, we did three things: we cleaned the house, we reinforced the house's structure, and we welcomed new family members into a cleaner and stronger organization.

We remain concerned about the near-term business environment. But, we're now ready to move to the next level. We've become leaner by putting the past behind us and created a platform to capitalize on new business opportunities.

If I were to compare our business to a house, we did three things: we cleaned the house, we reinforced the house's structure, and we welcomed new family members into a cleaner and stronger organization. Last year represented our worst results ever. But despite the challenges, we made significant headway. We successfully completed a major capital raising and maintained a healthy financial structure. We stayed focused, cleaning up legacy assets and positioning the company for future growth.

It was a particularly significant year for us in terms of business platform expansion and reinforcement. Over the past few years, we were aware that we needed to address our global strategy. We lagged behind our competitors. Our clients were going global but we had not.

In mergers and acquisitions, for instance, even if we wanted to help Japanese companies grow internationally, our geographic scope and industry coverage were limited. In equities, we were behind the curve in European and Asian products. In fixed income, we were not as competitive in our ability to serve international clients. This led to an over-reliance on proprietary trading, which in turn led to the substantial losses.

We addressed all of these issues over the past year by enhancing our global platform. In addition, with our acquisition of an IT and operations center in India, we now have a high-speed trading engine and efficient business support platform.



2 What were the key success factors in acquiring parts of Lehman Brothers' operations and strengthening your wholesale business platform?

I'd say speed was the most decisive factor. Three Nomura executives including myself flew out from Japan on September 20 to Hong Kong and London. We negotiated from early in the morning to late at night. We agreed on most of the terms by September 23. From there, it only took 70 days from signing to the establishment of a new organizational structure.

In Global Markets, the systems have been integrated and our new platform is operational. We are seeing significant results from the acquisitions. Our secondary market shares in Europe and Asia are increasing and we have won a number of high-profile investment banking mandates including being named financial advisor to San Miguel Brewery and Tsingtao Brewery on M&A transactions.

We are steadily gaining traction in our drive to deliver world-class solutions to all our clients.

We are steadily gaining traction in our drive to deliver world-class solutions to all our clients.

Now that our global platform is established, we need to harness this momentum to drive future growth for the whole company. In Europe and Asia we are

enhancing our service offering and increasing our presence to take Nomura to the next level. Even in the Americas, which was not a part of the acquisitions, we are building out our operations.

In the institutional investor space, new client relationships and needs require us to continually innovate to stay ahead. Traditional institutional investors such as pension funds and mutual funds are taking on an increasingly prominent role in the wake of the global financial crisis. In the hedge fund industry, the turbulence in the markets has weeded out poor performers and made room for strong new players.

High-speed trading systems are increasingly important for investors that use sophisticated financial strategies. Passive managers, on the other hand, have a stronger need for best execution as they introduce new management techniques to maximize value from their passive strategies. There is also growing demand for global research. We're looking to increase our market share by providing We are leveraging our newly established global platform to address the changing needs of our clients. services that respond to these emerging trends.

Given the stagnant economic environment, we expect to see an increase in demand for fundraising and business restructuring by corporate and financial institution clients. With our extensive global network and dis-

tribution capabilities, deep origination expertise, financing backed by risk-taking ability, and insightful solutions, Nomura has all the tools to provide solutions that truly add value for our clients.

What challenges did you face in launching a global wholesale business?

Some people have pointed to possible cultural differences between Lehman Brothers and Nomura, but we are working as one team, one firm. Everyone is focused on the same goal. After the signing of the acquisition in London, I spoke at a town hall meeting for our new colleagues and said that we welcomed them to Nomura as leaders, as thinkers, and as our partners. And I asked them to accept us as partners too. I received a standing ovation, and it was clear we saw each other as equal partners with mutual respect.

Both companies share common traits of having a collegiate culture that is hard-working and results-oriented, with very diverse workforces in Europe and Asia. I think these factors were key in

We are working together as one team, one firm. Everyone is focused on the same goal.

ensuring that we could integrate the businesses smoothly. Now a number of our regional line heads are from the Lehman Brothers businesses. Our compensation system is going through a transition as we work to tie compensation to medium and long-term incentives.



Q4 What is your strategy with regard to illiquid assets and businesses that require a long-term investment horizon?



Many of our writedowns and losses in FY 2008 were related to illiquid assets such as pri-

vate equity investments and real estate, as well as long-term investments including stakes in Fortress Investment Group and JAFCO. We have decided to curb new investments in assets that are illiquid or require a longer holding period. However, through proper risk controls and processes, we will continue to seek out opportunities to generate revenue.

Given Retail's role as an important contributor of stable earnings, what is the outlook for this division?

At the end of March 2009, Retail client assets were ¥59.3 trillion, accounting for a significant share of the ¥166 trillion in risk assets held by individual investors in Japan. We are fully committed to enhancing our service offering by providing solutions that respond to the changing needs of this client base.

To provide better service to our retail clients, we are improving the quality of our consulting skills, enhancing our lineup of products and services, and increasing convenience by adopting region-specific marketing strategies and taking a multi-channel approach to delivering services.

We will continue to enhance our face-to-face services but also focus on developing services in other channels such as online and call centers to respond to the needs of investors currently building

Retail Growth Strategy



Note: Market size/segmentation figures from Nomura Research Institute. Values shown are total financial assets held by each category.

We will continue to enhance our face-toface services for high net worth clients but also focus on developing services in other channels such as online and call centers to respond to the needs of investors currently building their asset base. their asset base.

Japan's brokerage and asset management sectors are now undergoing a realignment that is opening up opportunities for Nomura. We believe healthy competition is all about raising the level of services we offer our clients.

6 What initiatives are you undertaking to increase collaboration between the Retail and Asset Management business divisions?

We're stepping up our multi-product, multi-channel strategy in the Asset Management division and increasing collaboration with Retail to ensure a stable earnings base and a controlled cost structure.

Our main priority is to understand our clients and their needs in a timely manner and provide products better matched to their individual requirements in order to further enhance our overall capabilities. With a solid client base in both our Retail and Asset Management divisions, Nomura is

We aim to further improve our performance and be recognized as a world-class asset manager not only for Japanese and Asian products, but also global equities and bonds. well placed to turn this approach into a powerful competitive advantage. We are also leveraging our wellestablished infrastructure and enhanced capabilities to further improve performance in managing not only Japanese and Asian products but also global equities and bonds as we aim to be recognized as a world-class asset manager.





What direction will Nomura take with its client-focused, business-driven approach while driving internal momentum?

The investment banking industry moved away from its clients over the past ten years. The industry needs to get back to basics and provide services focused on clients.

Nomura will remain a client-focused company. We will channel our energies into our client businesses, as not to do so would be detrimental to our franchise. In investment banking, our true worth as a company hinges on the value we can deliver to clients through innovative ideas that help them grow their businesses. Nomura is also a business-driven company, which means we generate rev-

The way forward for Nomura is clear: To increase our corporate value, we must work with our clients, listen closely to their needs, and offer timely solutions that respond accurately to those needs. enues by adding value for our clients. To follow through on these commitments, we must first build momentum within the company.

The way forward for Nomura is clear: To increase our corporate value, we must work with our clients, listen closely to their needs, and offer timely solutions that respond accurately to those needs.





In the midst of last year's financial upheaval, we strengthened our capital structure to establish Nomura as a world-class competitor. Our focus now is to maintain a robust financial position to maximize profitability and enable future growth.

Robust Financial Position

During the past year, we did more than just keep our head down to weather the financial storm. We saw the crisis as an opportunity to position Nomura for future growth, so we enhanced our capabilities, financial position and capital structure.

We started by disposing of legacy assets to clean up our balance sheet. While we have always marked our assets to market prices for transparency, the financial market turmoil made it difficult to see market prices for some assets. We made conservative reductions and writedowns on illiquid assets, and booked a significant loss in fiscal 2008. However, the writedowns allowed us to create a leaner balance sheet, and we now have a relatively sound financial position compared to our peers.

Strong Capital Base

In addition to dealing with the asset side of our balance sheet, we reorganized our capital structure to position the company for future growth. We raised approximately ¥1 trillion in subordinated debt and ¥280 billion in common stock. These moves created a platform for global competition while also improving our balance between Tier 1 and Tier 2 capital.

Shareholders' equity at the end of March was ¥1.5 trillion, while our Basel II capital ratio was 18.9 percent, and our Tier 1 ratio was 11.7 percent. Nomura has built a robust capital structure to support operations and strategic growth as a global financial services group. As part of our drive to globalize, we also started reporting our Basel II capital ratio from March 2009.

To ensure we had enough funding throughout the mar-

		(billions of yen)	
	Tier 1	1,405	
	Tier 2	613	
	Tier 3	298	
Total Capital		2,257	
Risk-Weighted Assets		11,936	
Tier 1 Ratio		11.7%	
Capital Ratio		18.9%	

Capital Ratio based on Basel II Framework (As of March 31, 2009)

Assets and Long-term Funding



ket turmoil, we focused heavily on cash and maintained a cautious approach to liquidity management. As of the end of March 2009, we had ¥2.4 trillion of liquidity on hand.

New Risk Management Structure

As we grow, disciplined risk management will remain a priority. Over the past year, we significantly revamped our risk management structure. Top management now plays a more hands-on role in risk management, and the firm as a whole is more proactive in managing risks. We have established a Group Integrated Risk Management Committee and appointed a Chief Risk Officer. This new structure allows for quicker information gathering and sharing across all regions and markets, while also helping us manage risks proactively over the medium to long term. We will continue to focus on limiting potential risks and maintaining a disciplined approach to risk management.

Cost Cutting

In order to maximize profitability, we are restructuring our cost base. We aim to cut 10 percent of our ¥1 trillion running costs to create a cost structure that will enable us to be profitable even in a tumultuous market environment. Revamping our cost structure will increase our efficiency and productivity. We need to reduce fixed costs and increase the proportion of variable costs across our cost base and specifically in compensation and benefits, which comprise about half our total costs. The key to our success lies in how quickly and rigorously the entire company can execute on these initiatives. Current cost-cutting initiatives include rightsizing the businesses; streamlining corporate functions by offshoring certain information technology, finance, and administration functions to our Powai operations in India; and increasing collaboration between business divisions to reduce overlap.

Future Outlook

Nomura's medium-term target is to achieve ¥500 billion in pretax income and a return on equity of 10 to 15 percent. To reach this target, we must increase collaboration between business divisions and focus intensely on client needs. A robust financial position is also essential. By using our new proactive risk management structure and gathering and analyzing information in real time, we strive to maintain the optimal balance between assets and liabilities to make swift forward-looking decisions.

Major International Business Lines



Sadeq Sayeed

Senior Managing Director and Chief Executive Officer, EMEA

Through the strong leadership and talented workforce of the combined businesses we continue to gain sustainable competitive advantage. Integration is complete and we are focused on building strong client relationships and delivering innovative products and services while managing risk.

Global Markets



Rachid Bouzouba Head of Equities, EMEA

Our equities business continues to gain market share, bridging Asian and Western markets with integrated, customer-focused services. A dedicated team, superior content capability and a world-class execution platform are enabling us to take our place among the top-ranked equity houses globally.



Georges Assi Co-Head of Fixed Income, EMEA

Kieran Higgins Co-Head of Fixed Income, EMEA We are creating a top-tier fixed income franchise with strength across flow and solutions asset classes and a firm focus on client delivery. We have industry-leading teams, supported by the best technology and risk management. We aim to be a Top 5 player in the markets we choose to target.

>>>page 32

>>>page 26



Christian Meissner Deputy Head of Investment Banking



William Vereker Co-Head of Investment Banking, EMEA

We continue to build our franchise steadily, with a growing number of deals from established and new client relationships. Our pipeline is strong and we are exploiting the cross-regional opportunities presented by our links with Asia.

*EMEA: Europe, Middle East and Africa

Investment Banking

Count on Nomura in EMEA



Global Markets



Siggi Thorkelsson Head of Equities, Asia-Pacific



Jai Rajpal Joint Head of Fixed Income, Non-Japan Asia

Thoma Joint H Fixed I Non-Ja

Thomas Siegmund Joint Head of Fixed Income, Non-Japan Asia

Investment Banking



Glenn H. Schiffman Head of Investment Banking, Non-Japan Asia

Count on Nomura

Minoru Shinohara

Senior Managing Director and Regional CEO, Asia

By taking advantage of our enhanced capabilities, we can strategically capitalize on market opportunities, while staying focused on strengthening the partnerships we have forged with our clients.

With our focus on market-leading products, state of the art execution & trading capabilities, excellence in research and an unwavering commitment to our clients, we are on our way towards achieving our goal of becoming the equity house of choice.

Our aim in Asia fixed income is to be the best in class provider of international product to our regional clients and of local market expertise and access to our international clients, while practicing the highest standards in risk management.

>>>page 32

>>page 26

In Asia investment banking we are focused on serving our priority clients with a solutions-based approach that puts our client in the center of everything we do, thereby achieving the status of a trusted advisor.

Shigesuke Kashiwagi Senior Managing Director and President of Nomura Holding America Inc.

At Nomura Holding America Inc., we work closely with our global counterparts to add value to our clients. We view the recent market volatility as an opportunity to expand our product and service capability in the US and globally.

>>>page 26



Global Markets

Naoki Matsuba

Senior Managing Director and Head of Global Equities

In the US, we have hired teams of proven professionals that will enable us to add value to our clients. My relocation to New York City represents a commitment by Nomura to its franchise in the Americas.



Anthony Abenante Co-Chief Executive Officer, Instinet Inc.

Fumiki Kondo Co-Chief Executive Officer, Instinet Inc. As a global agency broker, Instinet focuses solely on helping our institutional clients achieve best execution. In 2008, we saw our first ever billion share day in the US, firm-record market share levels and a steady stream of innovative new product rollouts worldwide.

>>>page 40



Asset Management –



Robert Levine Chief Executive Officer, Nomura Corporate Research and Asset Management

NCRAM is a world-class asset manager focusing on high yield bonds, leveraged loans and emerging markets debt. We manage money for some of the largest and best known institutions in the world as well as for Japanese retail clients.

in Asia-Pacific

Count on Nomura in the Americas



Retail

We're taking our long-standing competitive advantage to a new level to remain the most trusted partner for our clients. 55

Hitoshi Tada Retail CEO

Count on Nomura

"Drawing on our strengths in a difficult environment 22

Last year's global financial crisis put the brakes on the shift from savings to investment in Japan. Risk assets held by retail investors in Japan including domestic equities, bonds and investment trusts declined by roughly 30 percent to ¥166 trillion in fiscal 2008. Despite this significant decline, Nomura's retail client assets remained relatively strong at ¥59.3 trillion. Why have we been able to continue expanding in the current difficult environment? The answer lies in our unrivaled client platform and our long-standing consultative approach that sets us apart from the competition. Our clients have diversified their portfolios in line with the dramatic changes in the financial markets. They are now looking for more tailored products and services that offer higher levels of quality. They are also seeking even more in-depth consulting services to help them make investment decisions.

171 Retail Branches (March 31, 2009)

¥59.3 Trillion

Client Assets (March 31, 2009)

We believe that these clients have chosen Nomura for several reasons. By understanding our clients, we can offer products closely matched to their needs. Additionally, our consulting services cover all aspects of personal finance. The growth we are seeing in our client platform, with increases in both Retail client assets and client accounts, is a testament to the trust our clients place in Nomura.

** Offering more client-focused services >>

Our face-to-face service at our branch offices is one of our long-standing strengths. We continue to enhance our consulting-based services and our organizational structure to deliver services to a broader base of investors. For example, we have opened over 30 new branches since

for Consulting

2006, bringing our nationwide network to 171 branches. We have further revised our product and service offering and upgraded our employee training initiatives to ensure we understand and meet our clients' needs.

At the same time, we are stepping up our efforts in other channels to deliver the information that our clients need as quickly as possible. We are increasing services that enhance convenience. For example, we started an online securities-backed loan service in July 2008. To augment our product and service offering we are evaluating the integration of Joinvest Securities, our online broker, into Nomura Securities. Through such initiatives we will continue to strengthen and expand our retail operations in Japan to remain the most trusted partner for our clients.

4.5 Million

(March 31, 2009)



My job puts me at the forefront of Nomura's retail business in Japan. I work with both individual and corporate clients who demand sophisticated financial services, helping them solve any financial issues they face. This means I have to be very quick to adapt to their rapidly changing needs.

I need to be able to provide advice on a full range of financial services including managing personal assets, tax strategies, real estate, IPOs, and corporate actions such as mergers and acquisitions. To do so, I need to draw on the full resources of Nomura. The acquisition of parts of Lehman Brothers' operations has further extended those resources, allowing me to offer more value and bring world-class services to my clients.

Count on Nomura





*Accounts with a positive balance

We're bringing world-class services to Japanese investors.



Atsushi Onuma Umeda Branch Office

I'm always looking to raise the bar to be the best partner for my clients' investment needs.

I work with retail investors in Japan to provide them with solutions on how to best manage their personal assets. I first sit down with my clients to discuss where they are in life and where they are headed in terms of managing and growing their asset base.

Naturally, our clients' needs come first. It is essential that we ascertain precisely what those needs are and how we can provide the best solutions from our broad product offering. To respond to the diverse needs of my clients, I have to constantly broaden my knowledge of financial products, inheritance planning, and tax issues. But knowledge alone is not enough. I also work on improving my communication skills to build closer relationships with my clients and better understand their needs.

Mizuho Sugiura Okazaki Branch Office

> The part of my job I love the most is being able to help my clients map out their life plan by providing advice on how to manage their assets.

for Consulting



Yuji Hibino Deputy Managing Director, Shibuya Branch Office

We're intensely focused on creating value for our clients, remaining as their most trusted partner while staying one step ahead of the competition. In the branch office where I work in Tokyo, our clients include public interest corporations such as foundations and educational institutes, listed companies, and individual retail investors. Each of these client groups has different requirements.

For corporations and institutions we provide financial products and services, advice on mergers and acquisitions and fundraising, and support for their core operations. We advise retail investors on how to manage their assets in line with prevailing market conditions and their plans for the future. We also leverage all of Nomura's resources to provide advice on inheritance planning and business succession as well as to introduce our clients to trusted real estate brokers and certified tax accountants.

In addition to working with my own client base, I am in charge of formulating marketing strategies for our branch, motivating team members, and ensuring Nomura's high compliance standards are maintained. Tokyo is a competitive market and we are building the number one presence in our area through an intense focus on creating value for our clients to continue as their most trusted partner for financial services.

Global Markets



Count on Nomura

Control Con

The trading environment deteriorated significantly last year due to the global financial crisis. The subsequent drying up of market liquidity impacted many financial institutions' performance. At the same time our main clients, such as traditional institutional investors, hedge funds, and private equity funds, are demanding more advanced financial products and specialist financial services including best execution.

Due to recent market conditions, our clients are now more focused on liquidity and transparency in their transactions. Responding to these trends requires sophisticated financial engineering skills and leading information technology capabilities together with solid professional experience and best execution capacity. These are all areas where Nomura has a competitive advantage. For example,

13x Increase in Cash Equity Trades from Non-Japan Operations (September 2008 vs. June 2009)

London Stock Exchange Share (July 2009)

we have significantly increased our market share on the Tokyo and London stock exchanges due to our leading research capabilities and execution platform.

^{(C} Building a new franchise to become a global top-tier player ,)

Our acquisition of parts of Lehman Brothers' operations in Asia-Pacific, Europe, and the Middle East enabled

Nomura to become a world-class player in both fixed income and equities. We have added a new international client base to our already solid base of Japanese institutional investors and have substantially enhanced our research and product origination capabilities. Our systems are integrated, providing an infrastructure enabling us to generate synergies across the business.

In fixed income, we are rolling out our product lines globally and aiming to become a top-tier player in our tar-

for Innovation

get markets. Our focus is on liquid businesses such as interest rates, currency and flow credit trading. We also offer structured solutions in response to our clients' increasingly complex needs.

In equities, we aim to become the world's leading provider of liquidity. We offer our clients the best execution based on our cutting-edge technology and highly diverse sources of order flow. We are also enhancing our service offering to deliver products with unrivaled value-add and create win-win solutions for our client franchise.

In asset finance areas such as real estate and acquisition financings, we continue to develop the business in response to changing market conditions and client needs.

5X Increase in Flow Rate & Credit Trades from Non-Japan Operations (January 2009 vs. June 2009)



As part of the government bond team, I trade Japanese government bonds, one of the biggest and most liquid fixed income markets in the world.

Naoya Murata Executive Director, Fixed Income Department JGB Trading

Count on Nomura







Note: Start date of indexing based on pre-integration or go-live period of each business line.

My job mainly involves market-making activities in the secondary market for Japanese government bonds (JGBs). We work with a broad base of institutional investors, offering stable, competitive pricing and supplying liquidity under all market conditions to generate revenues for Nomura based on client order flow. This is the core of our fixed income and yen businesses and is an essential part of Nomura's flow business.

Our established framework for consistently delivering stable liquidity to our clients on a global basis allowed us to increase our clients' confidence in us even throughout the unprecedented financial market turmoil in 2008.

Participating in JGB auctions is another important aspect of my job. With nearly ¥800 trillion in long-term debt outstanding, the Japanese government needs to be able to issue bonds to manage debt and facilitate economic growth. By participating in JGB auctions, we are supporting the country's fundraising activities and playing a part in setting appropriate interest rates. Nomura is consistently positioned in the top ranks for JGB auction results.

The key for us now is to continue encouraging international investors to invest in JGBs on the back of expected issuance increases. We will focus on driving revenues by expanding our overseas business platform, enhancing the client experience, and maximizing our strengths in yen-related businesses.

for Innovation

We are building a truly global foreign exchange franchise, offering the most comprehensive range of client-focused capabilities through dedicated professionals and market-leading technology.

Nomura's strategic objective in foreign exchange (FX) is to be a leading dealer in the wholesale global markets, offering our clients 24-hour market-making services and operational support in FX cash and derivative products. We recently opened a new FX hub in Singapore to complement our existing centers in Tokyo and London.

We help clients navigate challenging markets by offering innovative solutions and market intelligence across G10 and emerging market currencies, providing liquidity to clients where and when they need it. Our industry-leading FX structurers and research professionals provide bespoke solutions and analysis. In emerging markets we offer the rates products that go hand-inhand with the currency needs of our clients.

A market-leading firm requires marketleading infrastructure to support a large and demanding client base. We invested heavily in technology, product control and operations to support not only the clients that we have now but those we will have in two years time. We launched an e-trading platform offering clients executable streaming prices and request-for-quote functionality in over 200 currency pairs. We plan to dominate electronic trading through our stability, speed, and innovation.

We are committed to building deep, collaborative relationships with our clients and placing them at the heart of our strategy.

Richard Gladwin Global Co-Head of Foreign Exchange



Over the past year Nomura in Europe has every way. We now have the scale, scope and vision of becoming a world-class investment

As head of the Global Markets Client Strategy Group for Europe, Middle East, and Africa (EMEA), I am responsible for centralizing the client planning process and guiding resource allocation decisions. Our goal is to achieve the best commercial outcome through efficient crossdivisional planning and action. Our group works together with all of Global Markets' sales and product teams to identify client opportunities, prioritize resource allocation, and establish robust client plans.

We are committed to putting clients at the center of our business. More than ever, both our clients and the business are looking for the best results. This requires coordination from within and between our divisional teams. I believe effective client planning will play a key part in the future success of our division.

Count on Nomura









Note: Start date of indexing based on pre-integration or go-live period.

transformed in talent to realize our bank.



Jennifer Shields Head of Global Markets Client Strategy, EMEA

Powai: Global Support Center

Nomura Services India (Powai) supports Nomura's offices around the world. Powai's world-class capabilities in information technology, operations and trading support, financial processing and control, risk management, and legal processing have played a key role in facilitating Nomura's global operations and are an integral part of Nomura's global expansion plans. Powai's 2,300 talented professionals all have at least one graduate degree, while many also hold MBAs or PhDs or are qualified as certified accountants or engineers.

Powai delivers timely, proactive, and detailed analytics to support informed decision-making by Nomura's businesses. Powai staff provide risk reporting for Global Fixed Income, quantitative analytics

for Global Equities, and Investment Banking coverage for 30 industry and product groups across Asia and EMEA. Powai's research team assists lead analysts globally and provides lead coverage for multiple EMEA equities.

The Powai operation is a critical part of the platform to support the growth of Nomura's global business.



for Innovation



Prime Services is a core component of Nomura's global markets strategy as an essential partner to institutional asset managers, hedge funds, and other market participants through cross-asset financing, execution, and clearing. Our prime brokerage platform provides financing solutions for long and short positions, clearing and settlement, financial reporting, and other services our clients require to successfully navigate the capital markets worldwide. Our global futures and options platform offers clients access to all major markets for listed derivatives with advanced trading, allocation, and clearing. Tailored to quantitative funds, we offer an ultra-low latency execution platform fully integrated with straight-through processing, financing, and reporting. We are committed to continuously developing our technology and services to be the prime services partner of choice in the dynamic financial environment.

As Nomura is the preeminent Asia-based investment bank with global expertise and unrivaled access to the Japanese market, we are uniquely positioned to service our clients worldwide.

We are passionate about delivering firm-wide client partnerships. As a core component of Nomura's global markets strategy, Prime Services enhances our global reach and client solutions.



Count on Nomura

^{(C} Building client trust by leveraging Nomura's strengths ,,

Given the increasing speed of global consolidation in many industries, the strategic use of mergers and acquisitions continues to grow in importance. Despite the impact of the global financial crisis, M&A transactions involving Japanese companies remained strong in calendar year 2008 with a total of 2,399 deals representing a total value of ¥12.4 trillion, roughly unchanged from 2007.

One long-term trend is the continuing rise in cross-

border transactions involving Japanese companies. Our high-profile cross-border deals over the past year included a tender offer by Daiichi Sankyo for Ranbaxy Laboratories and TDK's tender offer for EPCOS.

We also realized synergies from our acquisition of parts of Lehman Brothers' operations in Asia-Pacific, Europe and the Middle East. Some examples include advising on Sinopec's acquisition of Tanganyika Oil Company and Asahi Breweries' acquisition of Tsingtao Brewery. On the corporate finance side, we acted as joint coordinator on a global offering by Mitsubishi UFJ Financial Group. As a result, Nomura

60% +

Japanese Listed Companies Using Nomura as Underwriter

35.9% Equity Finance Share* (Japan, January-June 2009)

maintained the top position in both the Japanese M&A financial advisory league table and the Japanese equity and equity-related bookrunner league table for 2008.

This continued support from our clients in spite of the harsh business environment is a testament to our strength as an independent investment bank with world-class expertise, a global client base and network, and a longstanding track record.

Aiming to be a global leader in investment banking 33

Investment banking business models can be divided into four groups based on geographic breadth and product range: regional leaders, boutiques, mega boutiques, and global leaders.

Nomura has traditionally been considered a regional leader. In the past, our global expansion and international

for Solutions

offices were designed to support our Japan-related businesses.

However, with our newly acquired business operations, we have quickly built a platform to deepen our global coverage. Our focus now is to recapture the market share previously held by the acquired franchise in Asia and Europe as soon as possible to become a true global leader in investment banking.

Principal Business Model Choices



Best M&A House in China

Euromoney (April 2008-March 2009)

*Source: Dealogic



Japanese companies are entering a period of change following the global financial crisis. Industries and corporate groups are realigning as firms struggle to survive in a shrinking domestic market. Cross-border mergers and acquisitions aimed at growth are increasing and capital-raising activities are on the rise. Japanese companies are moving faster than ever to emerge as winners in today's globally competitive environment.

Our role is to help our corporate clients capitalize on these trends by providing solutions tailored to their specific needs. Nomura works as underwriter for more than 60 percent of companies listed in Japan and we enjoy an unrivalled position as the only independent investment bank in Japan. Last year, our powerful presence in Japan was augmented by our newly extended international franchise. This significant advantage allows us to deliver better solutions to a broader base of corporate clients.

In my position overseeing our domestic operations, I see our mission as meeting the diverse needs of our clients in the most optimal way to help stimulate the Japanese economy.

Count on Nomura



Equity Capital Markets Bookrunner League Table					
lank	Bookrunner	Proceeds (US\$m)	Mkt. share	No. of deals	
1	Nomura	6,257	35.9%	11	
2	Daiwa Securities SMBC	2,847	16.3%	4	
3	Goldman Sachs	2,515	14.4%	1	
4	Nikko Citi	948	5.4%	2	
5	JP Morgan	943	5.4%	1	
5	Barclays	943	5.4%	1	
(January–June 2009) M&A Financial Advisors League Table					
		Rank Value (US\$m)	Mkt. share	No. of deals	
	Nomura	10,557	23.6%	64	
1		0.054	20.7%	29	
1 2	Citi	9,251			
	Citi Goldman Sachs	9,251 6,492	14.5%	7	
2		6,492	14.5% 12.9%	7 71	
Hiroyuki Suzuki Deputy Head of Investment Banking, Senior Corporate Managing Director, Nomura Securities

We're providing tailored solutions to help stimulate the Japanese economy.



Koji Nagai Deputy Head of Investment Banking, Executive Vice President, Nomura Securities

We're making full use of our newly extended business platform to deliver competitive services to our clients.



Nomura's acquisition of parts of Lehman Brothers' operations in Asia-Pacific, Europe, and the Middle East last year allowed us to step up our product platform to a world-class level and rapidly extend our distribution network. This equates to higher quality services for our worldwide client base. The acquisitions also helped Nomura build on our already solid client base in Japan and establish a firm presence in the rest of Asia and Europe. As the world becomes further interlinked, the Investment Banking division, and indeed Nomura as a whole, faces an exciting challenge and unprecedented opportunity to use our new business platform to deliver competitive services to our clients around the world. It's now time for us to take up that challenge and provide a diverse range of services on a global scale.

for Solutions



Our clients trusted us with key assignments that demonstrated the strength of the new Nomura platform.

Christian Meissner Deputy Head of Investment Banking

Nomura acquired Lehman Brothers' European and Asian investment banking operations in September 2008. The integration into Nomura's wider investment banking business has been successfully concluded and our combined teams supplemented by strategic hires complete the build-out of our operations in these markets. The combination has established Nomura as a global firm with worldclass capabilities, able to serve our clients around the world.

We operated in an extraordinarily difficult market environment, characterized by low volumes and volatile secondary markets. M&A volumes globally fell 31 percent from fiscal 2007 to fiscal 2008, as clients adjusted to a recessionary economic environment coupled with limited access to capital markets. Against that backdrop, our clients trusted us with key assignments that demonstrated the strength of the new Nomura platform. We were involved in two landmark transactions by financial sponsors in Europe and Asia, as joint financial advisor and lead arranger of the acquisition financing for Charterhouse in its acquisition of Wood Mackenzie in the UK and to KKR in its acquisition of Oriental Brewery Company in Korea. We advised clients on a number of other substantial M&A transactions including Sinopec's acquisition of Tanganyika Oil Company and Kirin Holdings' acquisition of San Miguel's brewery business in the Philippines.

We have also been active in a large number of financing transactions for diverse clients such as Beijing Enterprises, SK Telecom, First Quantum and Givaudan, and have provided risk mitigation solutions to clients via our corporate fixed income and equity derivative businesses.

Merchant Banking

We work closely with our investee companies, who are also our clients, to meet the needs of all stakeholders and maximize corporate value over the long term. 20

> Shoidhi Nagamatsu Mardvant Banking (130

Count on Nomura

** As principal investors, we provide expertise, commitment and hands-on involvement to boost corporate value

In recent years, private equity funds have served an important role by providing financial support to companies trying to build their operations. However, last year's financial market turmoil and credit crunch have forced many private equity funds to modify their strategies. At Nomura, our portfolio size as of March 2009 had declined by 4 percent from the prior year to ¥366.3 billion as we took a more cautious approach to new investments and wrote down existing ones.

Despite the difficult environment, private equity funds continue to play an important role in the economy. Indeed, the environment is now forcing many companies to focus on their core businesses to maintain their competitive advantage and drive future growth. Our clients are increasingly looking for new financial solutions, such as restructuring their business portfolios or even delisting their shares through management buyouts.

We take a comprehensive approach that goes far

¥366.3 Billion

in Investments (March 31, 2009)

25% Internal Rate of Return (IRR)* (March 31, 2009)

beyond simply lending funds to investee companies. We make a commitment to partner with our clients and collaborate with them to boost the value of the company. We can provide talent for hands-on management, an extensive network, and industry-leading expertise in addition to supplying the necessary capital.

In short, our main strength lies in being able to mobilize Nomura's full resources at all stages in the business restructuring process. Our long-term approach also takes into account the needs of all stakeholders from employees to the local community.

These strengths have helped us build a solid track record in a diverse range of industry sectors and become a trusted partner to a broad base of clients. Some of our recent major investments in Japan include Skylark, a group of restaurant chains, and Ashikaga Holdings, a regional financial services provider. We remain focused on delivering a high degree of expertise to our clients to provide solutions to the issues they face.

for Value

⁽⁽⁾ Building an efficient operating structure to navigate a difficult environment 22

We expect the business environment to remain difficult for the time being. However, we will continue to focus on projects in which we can be actively engaged in increasing the corporate value of investee companies. We will also continue to direct our efforts into building an operating platform that can withstand changes in the business environment and generate strong revenues.

In our search for new investment opportunities, we will continue to utilize Nomura's entire network with an even more rigorous focus on profitability when considering new investments.

For existing investments, we will leverage all of Nomura's available resources to increase the value of our investee companies and consider the best means to recoup our investments. We are also reviewing our organizational structure to ensure our operations run as efficiently as possible.

18 Investee Companies to Date*

*Nomura Principal Finance



We put risk capital to use to solve our clients' management issues.



Shuntaro Moritani Executive Officer, Nomura P<u>rincipal Finance</u>

Count on Nomura





Nomura Principal Finance

Nomura Principal Finance (NPF) is Nomura's main private equity investment business in Japan. Since it was established in July 2000, NPF has invested private capital into client firms to provide solutions to capital structure issues. Leveraging Nomura's overall network, NPF has invested in 18 companies in the past nine years, for a total equity investment of approximately ¥280 billion. After investing in a company, NPF focuses on raising the value of the investee company and has recouped a total of 12 investments to date. My department is responsible for finding promising companies to invest in, originating investment schemes, and executing investments. We use our own risk capital to provide solutions for the issues that companies face such as group company reorganizations, business succession, joint investment, and turnaround sponsorship. The key to a successful investment is to partner with the management of the company to formulate the management policy and draw up a business plan. By providing risk capital financing outside traditional capital markets, we give managers the support they need to enter new businesses or restructure existing businesses to improve the corporate value of their companies.

The business environment has been transformed following last year's financial crisis. As such, we are seeing many promising investment opportunities due to the changes occurring as companies shift strategic direction and industries realign through high-profile mergers and acquisitions. That said, companies can only take on so much financial risk. With the environment becoming increasingly uncertain and business risk volatility increasing, we are taking a cautious approach to developing new investment opportunities.

for Value

We are quick to put the right measures in place to respond to the changing business environment and competitive landscape.

My department is responsible for increasing the value of the companies we have invested in, monitoring their operations, and exiting from our investments. We have a team of about 20 professionals with backgrounds in research, mergers and acquisitions, and IPOs, as well as a number of chartered accountants. Our team also provides on-site management support for some of our investee companies.

When we first invest in a company, we open an in-depth dialogue with the management to formulate a business plan. We then monitor the progress of the plan and move quickly to implement measures to respond to the changing business environment and competitive landscape.

In gathering information and seeking out new business partners, we make full use of Nomura's extensive network and management resources to differentiate ourselves from independent private equity houses.

We also turn to Nomura's strengths when it comes to exiting our investments. We prepare our investee companies to list and also

> **Shoji Fukui** Executive Officer, Nomura Principal Finance

pursue capital alliances to boost their position within their respective industries.

This approach has proven successful. Since Nomura Principal Finance was established we have achieved an internal rate of return above the industry standard of 20 percent across our portfolio.



Asset Management

Webe leveraging our strong platform to originate and manage products based on dient needs. We aim to become a world-dass, Asia-focused asset management companys os.

Atsushi Yoshikawa Asset Management CE

Count on Nomura

^{(C} Building client trust through a visible presence in tough times)

The recent financial market turmoil caused a flight to quality by investors, depressing global equity markets. As a result, assets under management in Japanese investment trusts dropped 26.2 percent to ¥51.5 trillion in fiscal 2008. Due to the downturn, Nomura's assets under management also declined 21.7 percent to ¥20.2 trillion. In the medium to long term, however, we expect the investment trust market to continue growing. There will be significant asset management needs from baby boomers entering retirement as well as increased demand from younger investors looking to build asset bases for the future. Our clients continue to trust us because of our outstanding track record, which is backed by our leading market share in Japan, comprehensive capabilities, solid operations, and timely development of products that meet their needs.

¥20.2 Trillion

Assets under Management (March 31, 2009)

22.0% Share of Japanese Public Investment Trust Market (March 31, 2009)

Celebrating our 50th year in asset management this year, Nomura has always been at the forefront of the industry in Japan. At this important milestone in our history, we reaffirm our commitment to being at the frontier of the asset management business. Our heritage positions us as a leading force in these difficult times, which in turn will let us win the further trust of our clients.



C Driving growth through client focus 22

In the investment trust business, we take a multiproduct, multichannel approach to offer products and services tailored to our clients' requirements. We have an extensive product offering and continue to innovate to meet clients' changing needs. We offer a broad spectrum of support to our distribution channels, which include Nomura Securities

for Expertise

and other brokerage houses, commercial banks, Japan Post Bank, and post offices throughout Japan. To improve our products and services we are creating more opportunities for direct client contact through seminars and informative sessions.

In the investment advisory business, institutional investors were hit hard by the market turmoil in the past year. They are reviewing their portfolio allocations and reconsidering their choices of asset managers. We are capitalizing on this trend to increase our investment advisory assets by leveraging our expertise in Japanese and Asian equities as well as Japanese and foreign bonds. We are also developing new products, such as equity funds that are based on the RAFI® (Research Affiliates Fundamentals Index) strategy and sharia-compliant equities and bonds in the Islamic finance space. These developments represent our constant commitment to pursue new fields and new methodologies to deliver the latest products to our clients.

9,533 # of Seminars and Forums Held (FY 2008)





Rejina Rahim Managing Director, Nomura Asset Management Malaysia

Nomura has the best of both worlds: a Japanese legacy coupled with an international network operating in a globalized world with a strong commitment to Asia.

Count on Nomura



Global Expansion



Insurance Corporation of India, and to form a joint venture.

Major Awards Received



sian Investor Investment Performance Awards 2009 "Asset Manager of the Year (ETFs Japan)" "Best in Hong Kong Equities"





Global Pensions Awards 2009

Since Nomura Asset Management Malaysia was set up at the end of 2006, the Malaysian office has grown rapidly and is now the largest foreign fund management company in Malaysia. The reason: We have been managing money on behalf of our clients in Malaysia since the 1990s and Nomura Asset Management's name is synonymous with trust, consistent performance and exceptional client service. We are now actively moving into the Islamic fund management space where we have positioned Malaysia as our global Islamic hub. Islamic fund management is consistent with Nomura's values of transparency and diversity while meeting our objective of being a client-focused fund management house.

Nomura has the best of both worlds: a Japanese legacy coupled with an international network operating in a globalized world with a strong commitment to Asia.

Nomura respects and values diversity and the Malaysian office is a clear testament to this. I am proud to be a part of the global family that is Nomura.



for Expertise

The Nomura US High Yield Bond Multi-Currency Fund is one of our most important funds.

I joined Nomura Corporate Research and Asset Management (NCRAM) in 1999 as a high yield analyst, eventually being promoted to assistant portfolio manager and then to portfolio manager. NCRAM is a US-based investment manager specializing in high yield, leveraged loan, and emerging market investments for leading US corporate pension funds.

NCRAM's strategy is to invest according to our "Strong Horse" philosophy, meaning we invest in strong companies able to carry a large amount of debt. We have successfully followed this philosophy at NCRAM since the company's founding, growing assets and maintaining an excellent track record.

I currently manage the High Yield Bond Open Fund and our newest fund: the Nomura US High Yield Bond Multi-Currency Fund, one of the most important funds for NCRAM that was the top-selling fund launched outside the US in January-March 2009.

The fund's primary investment objective

Amy Yu

Executive Director, Portfolio Manager, Nomura Corporate Research and Asset Management

is to achieve strong total returns while maintaining a high level of current income. We invest in a diversified portfolio of US dollar denominated bonds rated single-B and higher, issued principally by US companies. We invest according to our "Strong Horse" philosophy and choose companies based on bottom-up credit research while applying our top-down industry and macro views.



Global Research

Nomura has emphasized research since it was established in 1925. Our founder, Tokushichi Nomura II, realized the importance of a scientific approach to securities analysis early on. The database of research and analytical expertise we have built since then is now one of our core strengths.

Nomura's global research network collaborates closely across regions to track economic changes and market developments, forecast future scenarios, and communicate topical information to investors via research reports and seminars. We focus solely on providing information that helps our clients generate strong investment performance. This approach has proven to be successful, and Nomura's research remains a vital part of our clients' investment activities.

With the acquisition of parts of Lehman Brothers' operations in Asia-Pacific, Europe, and the Middle East in September 2008, we enhanced our global research footprint dramatically. We are now more closely connected than ever, and deliver collaborative research coverage around the world.

We continue to enhance our global research capabilities to respond to our clients' needs and provide research that backs up Nomura's commitment to being client-focused.

Count on Nomura



Equity Research

Nomura has the deepest pool of equity analysts in Japan. We provide insights for investment ideas based on extremely rigorous analysis, and our research is highly regarded by investment managers around the world.

We significantly enhanced our capabilities in September 2008. In the following six months, we increased our research coverage by nearly 50 percent – from 1,000 companies to 1,500. We are now better equipped than ever to provide world-class research to our global client base.

Equity Strategy

The research team has strategists located in Tokyo, London, New York, Hong Kong, and Mumbai. Our flagship report, *Global Weekly Strategy*, provides a wealth of information on the latest topics from the world's equity markets. We make asset allocation recommendations based on stock indices and corporate earnings forecasts. Our recommendations for individual equities and asset class choices also reflect the results of quantitative model-based analysis.



lan Scott Equity Strategist

Research Coverage Europe Asia (Excluding Japan) Japan (Companies Covered) (Companies Covered) (Companies Covered) 603 581 9/2008 9/2008 3/2009 3/2009 9/2008 3/2009 GDP Forecasts Foreign Exchange Forecasts GDP/Foreign Exchange Forecasts

for Insight

Global Macroeconomics



We have a total of 30 economists based in Tokyo, Hong Kong, London, Mumbai, Singapore, Sydney, and New York. We provide comprehensive analysis of economic trends in major markets around the world and formulate Nomura's macroeconomic forecasts. Our main report is the *Global Weekly Economic Monitor*, which provides topical analysis and updates on the latest economic indicators.

Paul Sheard Global Chief Economist

Global Foreign Exchange

Our foreign exchange team provides research on 32 currencies. The team's *Global FX Weekly* report offers trading ideas based on quantitative analysis of economic fundamentals that affect exchange rates and models that incorporate business confidence indicators. Each week the report provides an updated global foreign exchange outlook taking into account daily exchange rate movements.



Simon Flint Asia-Pacific Global FX Research

Corporate Governance and Internal Control System

Overall Approach

Nomura Holdings aims for transparency in all its operations and strives to ensure the quick, responsive management of Nomura Group as a whole. While working to enhance the corporate value of the Group in the medium to long term, we place the highest importance on strengthening and further developing our corporate governance initiatives.

We continually work to improve our governance to ensure management transparency. When we became a holding company in October 2001, we appointed outside directors to our Board of Directors in order to strengthen management oversight functions. Nomura Holdings also formed an Internal Controls Committee in which an outside director also participates, created a Compensation Committee with a majority of outside directors, and formed an Advisory Board composed of independent experts.

When Nomura listed on the New York Stock Exchange in December 2001, we further expanded our information disclosure to increase management transparency. In June 2003, we adopted a corporate governance model based on committees and separated management oversight functions from the dayto-day execution of business activities. We also formed nomination, audit, and compensation committees that consist of a majority of outside directors. This substantially enhanced management oversight and increased transparency. Along with this, greater authority was delegated to executive officers allowing for quicker, more responsive management of our operations on a consolidated basis.

In 2004, we drew up the Code of Ethics of Nomura Group, which outlines issues related to corporate governance and corporate responsibility that all Nomura people should comply with in order to fulfill their responsibilities to Nomura Holdings shareholders and other stakeholders.

Corporate Governance at Nomura Holdings

Business Execution, Audit/Oversight, Nomination, and Compensation Processes

As Nomura Holdings has adopted a committee system for corporate governance, the Board of Directors has delegated substantial authority to executive officers to allow them to carry out business operations in a flexible manner.

We are strengthening and expanding our internal control



Management Structure

systems to ensure the proper conduct of corporate activities group-wide. Our aim is to ensure management transparency and efficiency, compliance with laws and regulations, disciplined risk management, reliable operating and financial reporting, as well as timely and appropriate disclosure.

Three Committees

Management oversight is conducted by the Board of Directors and the Nomination Committee, Audit Committee, and Compensation Committee have been given the authority to make decisions on issues including candidates for the Board of Directors, auditing of the duties carried out by directors and executive officers, and compensation for directors and executive officers, respectively.

○ Nomination Committee

The Nomination Committee is composed of a majority of outside directors and is responsible for decisions regarding proposals made to the annual meeting of shareholders concerning the appointment and dismissal of directors. No directors who serve concurrently as representative executive officers, including the CEO, or executive officers are members of the Nomination Committee.

○ Audit Committee

The Audit Committee is responsible for auditing the duties carried out by directors and executive officers. The Audit Committee also prepares audit reports and makes decisions regarding proposals to be submitted to the annual meeting of shareholders concerning the appointment and dismissal of independent auditors. All members of the Audit Committee are outside directors, and meet the requirements of independent directors under the Sarbanes-Oxley Act.

Compensation Committee

The Compensation Committee is also composed of a majority of outside directors. This committee determines policy for decision making regarding compensation and related matters for directors and executive officers, and decides specific compensation and related matters for individual directors and executive officers. No directors who serve concurrently as representative executive officers, including the CEO, or executive officers are members of the Compensation Committee.

Business Execution

To ensure that executive officers make business decisions smoothly and in an appropriate manner, we have set up an Executive Management Board, Group Integrated Risk Management Committee, and Internal Controls Committee.

Executive Management Board

Chaired by the CEO, the Executive Management Board includes the COO, business division CEOs, and other person(s) designated by the CEO. The Executive Management Board is responsible for deliberating and making decisions related to important management issues for Nomura Group, such as strategy, business plans, and budgets as well as the allocation of resources.

Group Integrated Risk Management Committee

The Group Integrated Risk Management Committee is chaired by the CEO and includes the COO, business division CEOs, and other person(s) designated by the CEO. Under the delegation of the Executive Management Board, the Group Integrated Risk Management Committee is responsible for deliberating and deciding on important risk management issues for Nomura Group, such as the Group's response to requirements under Basel II. A Global Risk Management Committee has been established under the Group Integrated Risk Management Committee to make assessments and decisions regarding individual positions and important risk management issues.

Internal Controls Committee

The Internal Controls Committee is chaired by the CEO and is comprised of persons designated by the CEO, Audit Committee members designated by the Audit Committee, and Directors (Audit Mission Directors) designated by the Board of Directors. The Internal Controls Committee is responsible for establishing and evaluating the internal controls of Nomura Group's operations as well as for deliberating and making decisions to promote proper corporate behavior.

In order to further enhance our business execution structure in response to the increasing need for sophisticated expertise in the financial services industry, we have appointed senior managing directors who are responsible for business and operations in their respective areas under the partial delegation of authority by executive managing directors.

Internal Controls

Nomura Holdings has implemented a range of measures to ensure that decision making related to the conduct of operations by executive officers is carried out smoothly and appropriately.

Fair Disclosure

To ensure investors have fair access to information regarding Nomura Group, we have drawn up Nomura Group's Statement of Global Corporate Policy Regarding Public Disclosure of Information. A Disclosure Committee was set up in line with this policy to deliberate and make decisions regarding the appropriate disclosure of material information related to Nomura Group, the preparation of legally mandated disclosure documents, and important items related to the disclosure of corporate information.

Crisis Management

To minimize the impact of natural disasters, fires, and other crises, both in Japan and overseas, and to ensure operations return to normal as quickly as possible following such incidents, Nomura Group has drawn up the Nomura Group Crisis Management Policy. In addition, the Nomura Group Crisis Management Committee is responsible for Group-wide crisis management plans and action programs.

Information Security

Nomura Group has established an information security policy outlining the handling of client information to ensure that such information is strictly protected and managed. Nomura Securities has also prepared internal regulations that include regulations regarding insider trading to strictly manage information related to corporate clients.

Compliance

Nomura Group works to prevent behavior that may give rise to the suspicion of violations of legal regulations. The following measures have been taken to ensure that all related information is promptly communicated to management without exception should such behavior be found to exist.

- Appointment of a group compliance officer
- Appointment of compliance officers
- Establishment of a compliance hotline
- Global approach to legal risk

Compensation

Compensation for directors and executive officers is adjusted in accordance with the attainment of management targets in order to increase management motivation and empower individuals to realize their maximum potential. Share-based compensation has also been introduced to enhance long term incentives. Compensation for directors and executive officers is composed of a base salary, cash bonus, and stock bonus. More details on the calculation of compensation for directors and executive officers can be found online at: www.nomura.com

(1) Base Salary

Base salary is the sum of amounts based on each individual's career, posts held to date, and responsibilities, as well as the degree of attainment of the company's target consolidated return on equity.

(2) Cash Bonus

The cash bonus is based on quantitative factors such as consolidated net income, return on equity, and business division performance. This bonus is also based on qualitative items, such as the degree of attainment of management targets and personal targets, assessments of the individual's personal contributions, and other factors. The aggregate cash bonuses of directors and executive officers may not exceed 1 percent of consolidated net income.

(3) Stock Bonus

The stock bonus is determined separately for each individual by taking into consideration all applicable factors. These include consolidated net income and return on equity, the level of this compensation relative to the base salary and cash bonus, and the costs and benefits of providing such compensation.

Compensation for Directors and Executive Officers (For Fiscal 2008)

Position	Number ¹	Compensation
Directors	11	¥424 million
(Outside directors)	(6)	(¥139 million)
Executive Officers	20	¥829 million
Total	31	¥1,253 million ^{2,3}

 Compensation of the persons holding offices of director and executive officer concurrently is included in the compensation figure for executive officers.

- The figure of ¥1,253 million includes ¥459 million in compensation paid in the form of stock options (stock-related compensation). (A total of 31 persons received compensation in the form of stock options.)
- 3. The figure of ¥1,253 million includes ¥1 million in compensation paid in a nonmonetary form.

Risk Management

We have implemented the following measures to ensure the integrated control, monitoring, and reporting of risks inherent in the activities of Nomura Group.

- Top management actively committed to risk management
- Appointed a chief risk officer to strengthen proactive risk management structure
- Established Group Integrated Risk Management Committee and Global Risk Management Committee to ensure integrated approach to risk management
- Risks managed by globally linked risk management departments and risk management at the operating level

Risk Management Initiatives

Risk management is a key factor in determining the success of our business, so we continually build on our demonstrated commitment to this critical function. We take an integrated, fact-based approach to risk management that employs traditional quantitative techniques while also dealing with reputational, legal and other risks that are difficult to quantify. We also maintain a unified risk management function, share information continuously throughout our global organization, and employ standardized methodologies wherever possible.

As Nomura expands in Asia-Pacific and Europe, we must deal decisively with new and intensified risks. We are addressing them with a number of measures, such as managing each region's risks directly in-market. In the diverse Asian region, we are making sure that Nomura complements these in-market resources by applying its global risk management standards in each market and country.

One of my key responsibilities is to remind my colleagues that risks present opportunities, and rewards are a function of risks. We need to avoid the mentality in which risk management focuses exclusively on limiting the downside. We must also help our businesses take intelligent risks to generate top-line growth and earnings, and we intend to make sure that Nomura is well-positioned for future opportunities. For example, fragmentation in Asian equity markets presents the chance for Nomura to add value for customers by providing a single, integrated platform. We are therefore embedding our risk management standards in the new product development process so that together with our clients we realize the benefits of our business development initiatives.

> David Benson Chief Risk Officer

Board of Directors / **Executive and Senior Managing Directors**



Board of Directors

(As of June 25, 2009)

Title	Name	Responsibilities and Status in Other Companies	Nomination Committee	Audit Committee	Compensation Committee	Audit Mission Director
Chairman of the Board of Directors	Junichi Ujiie		O		O	
Director	Kenichi Watanabe	President & Chief Executive Officer				
Director	Takumi Shibata	Deputy President & Chief Operating Officer				
		Chairman of NGK Insulators, Ltd.				
Director	Masaharu Shibata	Chairman of NGK Technica, Ltd.	\bigcirc		0	
		Statutory Auditor of Chubu-Nippon Broadcasting Co., Ltd.				
Director	Hideaki Kubori	Chairman of Hibiya Park Law Office Statutory Auditor of SOURCENEXT CORPORATION	0		0	
Director	Masahiro Sakane	Chairman of the Board of Komatsu Ltd. External Corporate Director of Tokyo Electron Limited	0		0	
Director	Haruo Tsuji	Corporate Advisor of Sharp Corporation Outside Director of Kobayashi Pharmaceutical Co., Ltd.		O		
Director	Tsuguoki Fujinuma	Advisor of the Japanese Institute of Certified Public Accountants Director of Tokyo Stock Exchange Group, Inc. Governor of Tokyo Stock Exchange Regulation Statutory Auditor of Sumitomo Corporation Statutory Auditor of Takeda Pharmaceutical Co., Ltd. Outside Director of Sumitomo Life Insurance Company		0		
Director	Hajime Sawabe	Chairman of TDK Corporation Outside Director of Asahi Glass Company, Limited Outside Director of TEIJIN LIMITED		0		
Director	Masanori Itatani					0
Director	Yoshifumi Kawabata					0
Director	Fumihide Nomura	President of Nomura Shokusan Co., Ltd.				

Note:A double circle indicates the committee chair.

Executive Managing Directors

(As of June 25, 2009)

Title	Name	Responsibilities
President	Kenichi Watanabe	Chief Executive Officer
Deputy President	Takumi Shibata	Chief Operating Officer
Executive Managing Director	Hitoshi Tada	Retail CEO
Executive Managing Director	Hiromi Yamaji	Investment Banking CEO
Executive Managing Director	Akira Maruyama	Global Markets CEO
Executive Managing Director	Shoichi Nagamatsu	Merchant Banking CEO
Executive Managing Director	Atsushi Yoshikawa	Asset Management CEO
Executive Managing Director	Hiroshi Tanaka	Group Compliance Head, CIO
Executive Managing Director	Masafumi Nakada	Chief Financial Officer
Executive Managing Director	Noriaki Nagai	Head of Corporate Office

Senior Managing Directors

(As of June 25, 2009)

Title	Name	Responsibilities
Senior Corporate Managing Director	Hideyuki Takahashi	Global Research
Senior Corporate Managing Director	Shinichiro Watanabe	Group Corporate Communications
Senior Corporate Managing Director	Hiromasa Yamazaki	Global Markets Deputy CEO
Senior Managing Director	Akihito Watanabe	Global Human Resources
Senior Managing Director	David Farrant	Global Human Resources
Senior Managing Director	Yoshihiro Fukuta	Nomura Group Internal Audit
Senior Managing Director	Shigeki Fujitani	Deputy CFO
Senior Managing Director	Naoki Matsuba	Global Equities
Senior Managing Director	David Benson	Chief Risk Officer
Senior Managing Director	Shigesuke Kashiwagi	Regional CEO, Americas
Senior Managing Director	Sadeq Sayeed	Regional CEO, Europe
Senior Managing Director	Kenji Kimura	Regional COO, Europe
Senior Managing Director	Paul Spanswick	
Senior Managing Director	Minoru Shinohara	Regional CEO, Asia
Senior Managing Director	Yoshinori Go	Wealth Management, Asia

Corporate Social Responsibility

Our Commitment to the Environment

Reducing Nomura's Environmental Footprint

At Nomura, we aim to lower our overall environmental impact and resolve environmental issues. We established an environmental management system to drive comprehensive efforts in Japan, while our overseas offices are endeavoring to reduce their environmental footprint through local initiatives.

In Japan, Nomura is expanding the electronic distribution of prospectuses and other documents to promote paperless operations. As of the end of May 2009, some 490,000 customers, or approximately 10 percent of all accounts, had agreed to delivery of such documents by e-mail. In addition, we are working to reduce paper usage within Nomura through the elimination and electronic conversion of business forms. In fiscal 2008, we used 867 metric tons of A4 size copy paper, down approximately 16 percent from fiscal 2006.

As electrical power accounts for the majority of Nomura's CO₂ emissions, we have promoted reduced power consumption by switching to energy-saving equipment when conducting renovations. We began purchasing 5.9 million kWh in Green Power Certificates annually in fiscal 2006 to reduce CO₂ emissions even further.



Relationship with Society

Expanding Financial and Economic Education

Nomura Group is committed to helping communities and contributing to a better future by supporting the economy, the arts, and education through its operations.

In times of intense economic and social change, we believe

Educational Programs Offered

that financial and economic knowledge is important not simply for making profits, but for proper asset formation from a long-term perspective. Nomura Group was among the first to educate the younger generation in finance and the economy in order to nurture a sound financial market. Starting in 2001 with lectures for university students, we currently focus on educational and development activities for a wide range of age groups, from elementary and junior high school students to adults.

Program	Achievements
"The Economics Classroom"	Donated 170,000 textbooks to 2,000 elementary schools
"An Introduction to the Economy: The T-Shirt Shop"	Donated 330,000 copies to 3,300 junior high schools
Special sponsorship of Nikkei Stock League Contest	Assessed the reports of 60,000 participants from 14,000 teams
Finance courses for university students	Attended by 150,000 students
Finance seminars for lifelong learning	Participation of 200,000 adults

(All figures approximate)

Relationship with Employees

Employee Development Framework

We are committed to continuously upgrading our employee development programs so that employees with diverse careers and values may realize their full potential.

With employment conditions and a reemployment system adaptable to a variety of work styles, we provide an environment where employees are able to demonstrate their skills and abilities and receive performance-based evaluations.

Comprehensive educational and training programs support employees' career development, and in fiscal 2008 we launched training in global business etiquette to promote understanding of differences in culture and background. Held at seven offices around the world including Tokyo, this training deepens awareness of the importance of building relationships with customers and fellow employees.

Creating a Diverse and Inclusive Work Environment

Nomura Group is committed to creating a working environment where all employees can realize their full potential.

Collaboration among diverse teams of people is indispensable in responding to globalization and the increasingly varied needs of customers. As part of activities launched in fiscal 2008 to focus on diversity at offices around the world, we established Diversity & Inclusion Offices in Europe and Asia-Pacific. We aim to expand business opportunities by promoting a corporate culture of mutual respect among employees.



Home > CSR > Nomura Group's CSR

Addressing Environmental Issues through Investing

Companies face increasing demands to address environmental problems. We consider it crucial to address these issues through our core business, such as funding technology ventures around the world that focus on new energies and clean technologies.

In 2008, Nomura International (Hong Kong) Limited (NIHK) agreed with Moser Baer India Limited, a leading Indian electronic devices company, to invest in its subsidiary Moser Baer Solar Plc., a photovoltaic equipment manufacturer. This was NIHK's second investment in an Indian enterprise and its first in an environmentrelated firm, demonstrating a commitment to the expansion of environmental business by encouraging the global spread of photovoltaic technology and supporting promising manufacturers.



Contributing to the Community

At Nomura, we engage in cultural and educational, welfare, and volunteer initiatives, and contribute to local economic growth. Out of 171 branches throughout Japan, 115 reported on their community activities. Wide-ranging activities matching each community's special characteristics included youth education and environmental conservation initiatives. Our total of 215 community activities in fiscal 2008 involved more than 8,050 participants.

As an example of initiatives overseas, Nomura International plc began a partnership with Teenage Cancer Trust, an organization supporting teenagers and young adults with cancer and leukemia, as one link between employees and society.

In addition, as support for the overall development of communities, we have established partnerships with two schools in eco-

Moreover, we work to ensure an inclusive work environment for employees by creating support systems for child care and nursing in response to Japan's Law for Measures to Support the Development of the Next Generation.



Respect for Diversity and Human Rights

Nomura Group recognizes that respecting the human rights of employees working in its offices around the world is its most basic



responsibility. In order to prevent discrimination and harassment, we work to deepen human rights understanding on a global level centered on our Human Rights Education Committee and implement human rights awareness training for executives and employees on a regular basis. The training aims to ensure that all employees deepen their understanding of human rights issues and take a personal interest in these issues with a commitment

to the fundamental principle of neither practicing, enduring nor tolerating discrimination. More than 14,000 people attended a total of 29 training sessions held during fiscal 2008.



nomically disadvantaged areas of London (Oaklands and Southwark Park) to provide assistance for students and instructors through a variety of activities. Nomura Group also funds the Josh Lewsey Rugby Academy, which teaches rugby to young people.

Financial Highlights

Net Revenue

All business divisions posted a decline in net revenue due to the financial market turmoil. In particular, net revenues in Global Markets and Merchant Banking were negative for the year.



Net Income (Loss) and ROE

We booked a net loss of ¥708.2 billion due to one-off expenses related to the expansion of our wholesale platform and writedowns on illiquid assets and long-term investment assets.



Income (Loss) before Income Taxes

Although Retail and Asset Management were profitable on a pretax basis, losses widened due to factors including one-off losses in Global Markets and expenses related to the Lehman Brothers acquisitions. As a result, we booked a loss before income taxes for the period under review.



Shareholders' Equity

Although we enhanced our capital base by raising capital in a public offering, shareholders' equity declined by ¥448.7 billion to ¥1.54 trillion at the end of March 2009 as a result of the net loss booked for the full year. Our Basel II capital ratio at the end of March was 18.9 percent and our Tier 1 ratio was 11.7 percent.



Total Assets

Total assets declined by ¥398.2 billion to ¥24.84 trillion as we wrote down assets to reflect market conditions and reduced illiquid assets in order to ensure a more robust balance sheet.



Net Income (Loss) per Share and Total Assets per Share



Net income per share was -¥364.7. Total assets per share declined by ¥451.6 to ¥591.0.

Short-term and Long-term Unsecured Debt

Long-term unsecured debt increased ¥27.2 billion year on year to ¥4.65 trillion at the end of March 2009 as we shifted from short-term debt to long-term debt in order to enhance the company's financial stability.



Dividends per Share

A quarterly dividend of ¥8.5 per share was paid in the first three quarters of the fiscal year. Due to the full-year net loss, we decided to forgo paying a dividend in the fourth quarter. As a result, the full-year dividend declined by ¥8.5 from the prior year to ¥25.5 per share.



Eight-Year Financial Summary (US GAAP) For the fiscal years beginning April 1 and ending March 31 of the following year Note: This financial summary is prepared solely for convenience. Readers are recommended to refer to the Form 20-F.

Operating Results:	3/2002	3/2003	3/2004
Revenue:			
Commissions	¥ 140,001	¥ 141,640	¥ 210,216
Fees from investment banking	75,255	81,847	86,994
Asset management and portfolio service fees	109,985	79,290	66,193
Net gain on trading	162,228	172,308	229,042
Gain (loss) on private equity investments	232,472	(14,391)	13,138
Interest and dividends	500,541	368,656	343,260
Gain (loss) on investments in equity securities	(55,860)	(41,288)	55,888
Gain from changes in equity of an affiliated company	3,504	_	_
PFG entities product sales	294,931	_	_
PFG entities rental income	177,053	_	_
Gain on sales of PFG entities	116,324	_	_
Private equity entities product sales		6,229	17,640
Other	68,965	13,360	23,565
Total revenue	1,825,399	807,651	1,045,936
Interest expense	504,048	241,377	242,833
Net revenue	1,321,351	566,274	803,103
Ion-interest expenses:	1,521,551	500,274	005,105
Compensation and benefits	379,540	244,167	259,336
Compensation and Benefits Commissions and floor brokerage		20,844	
•	20,962	•	19,169
Information processing and communications	87,252	77,389	80,031
Occupancy and related depreciation	73,787	57,152	54,221
Business development expenses	26,652	24,361	23,100
PFG entities cost of goods sold	200,871	—	—
PFG entities expenses associated with rental income	111,529		
Private equity entities cost of goods sold		4,968	11,852
Other	247,786	89,984	72,718
Total non-interest expenses	1,148,379	518,865	520,427
ncome (loss) from continuing operations before income taxes and cumulative effect of accounting change	172,972	47,409	282,676
ncome from discontinued operations before income taxes and cumulative effect of accounting change		—	—
ncome tax expense	4,926	37,295	110,347
ncome (loss) from continuing operations before cumulative effect of accounting change	168,046	10,114	172,329
Gain on discontinued operations			
Cumulative effect of accounting change	_	109,799	
let income (loss)	¥ 168,046	¥ 119,913	¥ 172,329
Balance Sheets (Period End):			
Cash and cash deposits	¥ 775.734	¥ 955.509	¥ 930.637
•	,	,	
oans and receivables	1,046,014	1,137,265	1,013,636
Collateralized agreements	6,680,001	8,603,170	12,881,752
rading assets and private equity investments	7,841,533	9,286,507	13,838,396
Other assets	1,414,991	1,186,995	1,088,545
Total assets	¥17,758,273	¥21,169,446	¥29,752,966
hort-term borrowings	¥ 629,279	¥ 343,837	¥ 437,124
Payables and deposits	1,251,592	821,659	1,384,096
Collateralized financing	9,087,597	11,791,833	17,367,758
rading liabilities	2,693,746	3,888,720	5,976,966
)ther liabilities	518,156	411,699	415,865
ong-term borrowings	1,972,974	2,269,370	2,385,469
Total liabilities	16,153,344	19,527,118	27,967,278
Total shareholders' equity	1,604,929	1,642,328	1,785,688
Total liabilities and shareholders' equity	¥17,758,273	¥21,169,446	¥29,752,966
ash Flows:			
let cash provided by (used in) operating activities from continuing operations	¥ (1,170,028)	¥ 133,892	¥ (57,125)
let cash provided by (used in) investing activities from continuing operations	(42,882)	120,851	20,971
let cash provided by (used in) financing activities from continuing operations	1,052,851	(111,189)	201,267
ffect of initial adoption of SOP 07-1 on cash and cash equivalents	_	_	_
ffect of exchange rate changes on cash and cash equivalents	13,018	(8,952)	(18,978)
Discontinued operations, net		_	_
	V (1 47 0 44)	V 124.002	V 14C 125
let increase (decrease) in cash and cash equivalents	¥ (147,041)	¥ 134,602	¥ 146,135

				millions of yen	millions of US dollars*
3/2005	3/2006	3/2007	3/2008	3/2009	3/2009
V 221.0C2	V 256 225	V 227 450	V 404 CEO	V 200 002	* 2 004
¥ 221,963	¥ 356,325	¥ 337,458	¥ 404,659	¥ 306,803	\$ 3,094
92,322	108,819	99,276	85,096	54,953	554
78,452	102,667	145,977	189,712	140,166	1,414
201,686	304,223	290,008	61,720	(128,339)	(1,294)
7,744	12,328	47,590	76,505	(54,791)	(553)
401,379	693,813	981,344	796,540	331,356	3,342
15,314	67,702	(20,103)	(48,695)	(25,500)	(257)
—	—	_	_	—	—
_	_			_	_
_	_		_	_	_
_	_	_	_		_
75.001	00.210	100 120			
75,061	88,210	100,126			_
32,316	58,753	67,425	28,185	39,863	402
1,126,237	1,792,840	2,049,101	1,593,722	664,511	6,702
327,047	647,190	958,000	806,465	351,884	3,549
799,190	1,145,650	1,091,101	787,257	312,627	3,153
755,150	1,143,030	1,051,101	101,251	512,027	5,155
274,988	325,431	345,936	366,805	491,555	4,958
23,910	32,931	50,812	90,192	73,681	743
81,408	89,600	109,987	135,004	154,980	1,563
53,534	55,049	61,279	64,841	78,480	792
28,214	32,790	38,106	38,135	31,638	319
20,214	52,790	50,100	20,122	51,050	515
	—	—	—	—	—
—	—	—	_	—	—
44,681	48,802	57,184	—	_	_
87,620	115,447	106,039	156,868	261,339	2,635
594,355	700,050	769,343	851,845	1,091,673	11,010
204,835	445,600	321,758	(64,588)	(779,046)	(7,857)
		521,750			(1,031)
	99,413				_
110,103	240,685	145,930	3,259	(70,854)	(714)
94,732	256,628	175,828	(67,847)	(708,192)	(7,143)
_	47,700	_	_	_	_
	_				
¥ 94,732	¥ 304,328	¥ 175,828	¥ (67,847)	¥ (708,192)	\$ (7,143)
				millions of yen	millions of US dollars'
¥ 1,047,234	¥ 1,555,636	¥ 1,054,012	¥ 1,434,067	¥ 1,422,709	\$ 14,349
1,221,083	1,099,568	1,406,216	1,187,600	1,643,007	16,571
14,389,045	17,027,807	17,838,227	10,391,367	8,412,618	84,847
15,600,521	13,630,199	13,094,552	10,278,188	11,672,612	117,727
2,230,970	1,381,470	2,184,504	1,944,832	1,686,902	17,014
¥34,488,853	¥34,694,679	¥35,577,511	¥25,236,054	¥24,837,848	\$250,508
¥ 520,605	¥ 691,759	¥ 1,093,529	¥ 1,426,266	¥ 1,183,374	\$ 11,935
963,965	1,172,489	1,262,187	950,381	1,242,318	12,530
21,666,185	20,263,012	20,599,256	10,540,731	10,157,954	102,450
5,332,173	6,263,514	4,588,208	4,469,942	4,752,054	47,928
1,309,944	641,980	845,522	636,184	479,724	4,839
2,827,552	3,598,599	5,002,890	5,224,426	5,483,028	55,300
32,620,424	32,698,595	33,475,260	23,247,930	23,298,452	234,982
1,868,429	2,063,327	2,185,919	1,988,124	1,539,396	15,526
¥34,488,853	¥34,694,679	¥35,577,511	¥25,236,054	¥24,837,848	\$250,508
				millions of yen	millions of US dollars
V (200 700)	V (ECE 214)	V (1 627 150)	V (647.000)		
¥ (360,780)	¥ (565,214)	¥ (1,627,156)	¥ (647,906)	¥ (712,629)	\$ (7,187)
(103,443)	(4,678)	(533,813)	(102,019)	(98,905)	(998)
448,531	829,219	1,568,703	942,879	999,760	10,083
	_	_	(38,427)	_	_
13,697	16,419	10,333	(57,319)	(81,896)	(826)
	131,100	0,000	(616,10)	(01,030)	(020)
(50,262) ¥ (52,257)	¥ 406,846	¥ (581,933)	¥ 97,208	¥ 106,330	\$ 1,072

Major Subsidiaries and Affiliates

(As of July 1, 2009)

JAPAN

NOMURA SECURITIES CO., LTD.
NOMURA ASSET MANAGEMENT CO., LTD.
THE NOMURA TRUST & BANKING CO., LTD.
NOMURA BABCOCK & BROWN CO., LTD.
NOMURA CAPITAL INVESTMENT CO., LTD.
NOMURA INVESTOR RELATIONS CO., LTD.
NOMURA PRINCIPAL FINANCE CO., LTD.
NOMURA FUNDS RESEARCH AND TECHNOLOGIES CO., LTD.
NOMURA PENSION SUPPORT & SERVICE CO., LTD.

NOMURA RESEARCH & ADVISORY CO., LTD. NOMURA BUSINESS SERVICES CO., LTD. NOMURA FACILITIES, INC. NOMURA INSTITUTE OF CAPITAL MARKETS RESEARCH JOINVEST SECURITIES CO., LTD. NOMURA HEALTHCARE CO., LTD. PRIVATE EQUITY FUNDS RESEARCH AND INVESTMENTS CO., LTD.

– Europe & Middle East

· ·
NOMURA EUROPE HOLDINGS PLC (London)
NOMURA INTERNATIONAL PLC (London)
Madrid Office · Vienna Representative Office
Dubai Office Qatar Office
NOMURA CODE SECURITIES LTD. (London)
NOMURA BANK INTERNATIONAL PLC (London)
Italy Office
BANQUE NOMURA FRANCE (Paris)
NOMURA BANK (LUXEMBOURG) S.A.
NOMURA BANK (DEUTSCHLAND) GMBH (Frankfurt)
MAINTRUST KAG (Frankfurt)
NOMURA BANK (SWITZERLAND) LTD. (Zurich)
Geneva Office
NOMURA ITALIA S.I.M.p.A. (Milan)
NOMURA NEDERLAND N.V (Amsterdam)
OOO NOMURA (Moscow)
NOMURA SWEDEN AB (Umea)
NOMURA INVESTMENT BANKING (MIDDLE EAST) B.S.C. (c) (Bahrain)
NOMURA (CIS) LIMITED (London)
Moscow Office
NOMURA CORPORATE ADVISORY (CENTRAL EUROPE) PRIVATE
COMPANY LTD. (Budapest)
NOMURA CORPORATE ADVISORY (CENTRAL & EASTERN EUROPE)
Sp.z.o.o. (Warsaw) NOMURA ISTANBUL CORPORATE ADVISORY SERVICES AS
NOMURA FUNDING FACILITY CORPORATION LIMITED (Dublin)
NOMURA GLOBAL FUNDING PLC (London)
NOMURA EUROPE FINANCE N.V. (Amsterdam)
NOMURA PRINCIPAL INVESTMENT PLC (London)
NOMURA CAPITAL MARKETS PLC (London)
NOMURA STRUCTURED HOLDINGS PLC (Dublin)
NOMURA EUROPEAN INVESTMENT LIMITED (London)

Americas-

NOMURA HOLDING AMERICA INC. (New York)

NOMURA SECURITIES INTERNATIONAL, INC. (New York) • San Francisco Office • São Paulo Representative Office • Boston Office NOMURA CORPORATE RESEARCH AND ASSET MANAGEMENT INC. (New York) NOMURA AMERICA MORTGAGE FINANCE, LLC (New York)

NOMURA CREDIT AND CAPITAL INC. (New York) NOMURA DERIVATIVE PRODUCTS, INC. (New York) NOMURA FUNDS RESEARCH AND TECHNOLOGIES AMERICA, INC. (New York) NOMURA INTERNATIONAL TRUST COMPANY (Piscataway) NOMURA SECURITIES (BERMUDA) LTD. NOMURA CANADA INC. (Toronto)

NOMURA GLOBAL FINANCIAL PRODUCTS INC. (New York) NOMURA REALTY ADVISORS, INC. (New York) NOMURA ASSET MANAGEMENT USA INC.

Instinet

NHI ACQUISITION HOLDING INC. (NEW YORK) INSTINET INCORPORATED (New York)

Asia-Pacific

NOMURA ASIA HOLDING N.V. (Amsterdam)
NOMURA INTERNATIONAL (HONG KONG) LIMITED
Seoul Branch Office Taipei Branch Office Hanoi Representative Office
NOMURA SECURITIES (HONG KONG) LIMITED
NOMURA ASIA LTD (Cayman)
Nomura singapore limited
NOMURA SECURITIES SINGAPORE PTE. LTD.
NOMURA COMMODITIES SINGAPORE PTE. LTD.
NOMURA MALAYSIA SDN. BHD. (Kuala Lumpur)
NOMURA AUSTRALIA LIMITED (Sydney)
NOMURA SECURITIES PHILIPPINES, INC.
P.T. NOMURA INDONESIA (Jakarta)

CAPITAL NOMURA SECURITIES PUBLIC COMPANY LIMITED (Bangkok)

NOMURA CORPORATE ADVISORY (SHANGHAI) CO., LTD. NOMURA FINANCIAL ADVISORY AND SECURITIES (INDIA) PRIVATE LIMITED (Mumbai)

NOMURA ASIA INVESTMENT (INDIA POWAI) PTE. LTD. NOMURA SERVICES INDIA PTE.LTD.

NOMURA ASSET MANAGEMENT SINGAPORE LTD. NOMURA ASSET MANAGEMENT MALAYSIA SDN. BHD. NOMURA ASSET MANAGEMENT HONG KONG LTD.

Nomura Securities Domestic Network

(As of July 1, 2009)

Kinki (31 Branches)

Chugoku (8 Branches)

- Fukuyama Branch • Hiroshima Branch
- Kurashiki Branch
- Matsue Branch
- Okayama Branch
- Shimonoseki Branch
- Tokuyama Branch
- Yonago Branch

Kyushu (10 Branches)

- Fukuoka Branch
- Kagoshima Branch
- Kitakyushu Branch
- Kumamoto Branch
- Kurume Branch
- Miyazaki Branch
- Nagasaki Branch
- Oita Branch
- Saga Branch
- Sasebo Branch

Kanto (42 Branches)

- Aobadai Branch • Ota Branch Atsugi Branch Sagamihara Branch Chiba Branch
- Saitama Branch • Fujisawa Branch Shiki Branch Shinyokohama

Branch

Branch

Shinyurigaoka

• Takasaki Branch

• Tama Plaza Branch

 Tokorozawa Branch Totsuka Branch

Tsuchiura Branch

Tsukuba Branch

Tsurumi Branch

Urawa Branch

- Funabashi Branch Futamatagawa
- Branch Hiratsuka Branch
- Ichikawa Branch
- Kamakura Branch
- Kashiwa Branch
- Kawagoe Branch
- Kawaguchi Branch
- Kawasaki Branch
- Kofu Branch
- Konandai Branch
- Utsunomiya Branch Koshigaya Branch
- Yachiyodai Branch • Kumagaya Branch
- Yokohama Matsudo Branch
- Bashamichi Branch Mito Branch
- Yokohama Branch Odawara Branch
 - Yokohama-eki Nishiguchi Branch
 - Yokosuka Branch

Hokuriku

Omiya Branch

Branch

Omiya Nishiguchi

- (4 Branches)
- Fukui Branch
- Kanazawa Branch
- Niigata Branch
- Toyama Branch

Shikoku (4 Branches)

- Kochi Branch
- Matsuyama Branch
- Takamatsu Branch • Tokushima Branch

Chubu (16 Branches)

• Gifu Branch

• Kasugai Branch

• Nagano Branch

Nagoya Branch

- Hamamatsu Branch
- Kanayama Branch
- Okazaki Branch Kariya Branch
- Shizuoka Branch Matsumoto Branch

Branch

• Toyohashi Branch

Nagova-ekimae

Numazu Branch

- Toyota Branch
- Tsu Branch
 - Yokkaichi Branch
- Okinawa
- (1 Branch)
- Naha Branch

Hokkaido (4 Branches)

- Asahikawa Branch
- Hakodate Branch
- Kushiro Branch
- Sapporo Branch

Tohoku (8 Branches)

- Akita Branch
- Aomori Branch
- Fukushima Branch
- Hachinohe Branch
- Koriyama Branch
- Morioka Branch
- Sendai Branch
- Yamagata Branch

Tokyo Metropolitan Area (42 Branches)

Kanda Branch

• Koiwa Branch

• Kichijoji Branch

• Kinshicho Branch

• Kojimachi Branch

• Kokubunji Branch

Machida Branch

Sakurashinmachi

Branch

- Chofu Branch
- Denenchofu
- Branch
- Fuchu Branch
- Gotanda Branch
- Hachioji Branch
- Hamadayama
- Branch
- Hatagaya Branch
- Mita Branch Head Office
- Nakameguro Iidabashi Branch Branch
- Ikebukuro Branch Nakano Branch
- Ikebukuro Nerima Branch Metropolitan Plaza · Ogikubo Branch
- Branch Omori Branch
- Jiyugaoka Branch
- Kamata Branch

Sangenjaya Branch

• Shinbashi Branch

• Shinjuku Branch

Shinjuku Nomura

Building Branch

Nishiguchi Branch

• Tachikawa Branch

Tamagawa Branch

Tanashi Branch

Tokvo Branch

Toranomon

• Ueno Branch

Annual Report 2009

59

Branch

Shinjuku-eki

- Seijo Branch • Senju Branch
- Koishikawa Branch Shibuya Branch

Corporate and Other Data

Corporate Data

Company Name Date of Incorporation Head Office

Nomura Holdings, Inc. December 25, 1925 1-9-1, Nihonbashi, Chuo-ku, Tokyo 103-8645, Japan

President & CEO Paid-in Capital Group Employees

Kenichi Watanabe ¥321.7 billion (As of March 31, 2009) 25,626 (As of March 31, 2009)

Share Data

Common Stock Issued 2,661,092,760 shares (As of March 31, 2009)

Listing

The common shares of Nomura Holdings, Inc. are listed on the Tokyo, Osaka, Nagoya and Singapore stock exchanges. The shares are also listed on the NYSE in the form of American Depositary Shares (ADSs) evidenced by American Depositary Receipts (ADRs). Each ADS represents one share of Common Stock. (As of March 31, 2009)

Securities Code

8604 (Tokyo Stock Exchange) NMR (New York Stock Exchange)

Major Shareholders (Top 10)

Shareholder Name	Shares Held (thousand shares)	Percentage of Issued Shares (%)
Japan Trustee Services Bank, Ltd. (Trust Account)	164,008	6.16
The Master Trust Bank of Japan, Ltd. (Trust Account)	153,837	5.78
Japan Trustee Services Bank, Ltd. (Trust Account 4G)	143,151	5.38
The Chase Manhattan Bank N.A. London S.L.Omnibus Account	49,116	1.85
The Bank of New York Mellon as Depositary Bank for DR Holders	42,234	1.59
Japan Trustee Services Bank, Ltd. (Trust Account 4)	32,653	1.23
The Chase Manhattan Bank 385036	28,695	1.08
State Street Bank and Trust Company 505103	24,508	0.92
State Street Bank and Trust Company 505225	22,202	0.83
Investors Bank and Trust Company (West) - Treaty	20,480	0.77

Note: The company had 55,128 thousand shares of treasury stock as of March 31, 2009 which are not included in the Major Shareholders list above

	Second Quarter	Year-end
Date of Record for Dividend Payments	September 30	March 31
Dividend Payment Date	December 1	June 1

Other

Credit Rating

Nomura	Nomura Holdings		Nomura Securities	
Long-term	Short-term	Long-term	Short-term	
BBB+	A-2	A-	A-2	
Baa2	—	Baa1	P-2	
A+	a-1	A+	a-1	
AA-	_	AA-	_	
	Long-term BBB+ Baa2 A+	Long-term Short-term BBB+ A-2 Baa2 A+ a-1	Long-term Short-term Long-term BBB+ A-2 A- Baa2 — Baa1 A+ a-1 A+	

*As of May 27, 2009

Number of Shareholders

383,795 (Unit shareholders: 360,105) (As of March 31, 2009)

Transfer Agent and Registrar Mitsubishi UFJ Trust and Banking Corporation Corporate Agency Department: +81 (3) 5391-1900

Depositary for American Depositary Receipts (ADRs) The Bank of New York Mellon Depositary Receipts Division: +1 (866) 680-6825 http://www.adrbnymellon.com Ratio: 1 ADR = 1 ordinary share

Component Ratio of Shareholders





For More Information

Investor Relations Department Nomura Holdings, Inc.

Otemachi Nomura Building 2-1-1, Otemachi, Chiyoda-ku, Tokyo 100-8170, Japan Tel. +81 (3) 5255-1000 www.nomuraholdings.com/investor/

Nomura Holdings Website Top Page

www.nomura.com



News Releases

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Investor Relations

www.nomuraholdings.com/investor/



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