ANNUAL

EPORT

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## R E P U B L I C B A N C O R P



Republic Bancorp, Inc. 601 West Market Street Louisville, KY 40202 (502) 584-3600 or outside Louisville (888) 584-3600

www.republicbank.com

Republic Bancorp, Inc. ("Republic" or "the Company") is a bank holding company headquartered in Louisville, Kentucky. The Company derives substantially all of its revenue and income from the operation of its wholly owned subsidiaries, Republic Bank & Trust Company – a Kentucky chartered bank and trust company and Republic Bank & Trust Company of Indiana – an Indiana chartered bank and trust company (collectively "Bank"). Republic's Class A Common Stock trades on the NASDAQ Stock Market® under the symbol "RBCAA".

Currently, Republic has 33 full-service banking centers, 19 of which are located in the metropolitan Louisville area, including the Company's principal office. There are five banking centers located in Lexington, Kentucky, two in Frankfort, Kentucky and one each in the Kentucky communities of Bowling Green, Elizabethtown, Georgetown, Owensboro and Shelbyville. Republic Bank & Trust Company of Indiana has two full-service banking centers located in Clarksville and New Albany, Indiana, with one under construction in Jeffersonville.

At the close of 2003, Republic had assets of \$2.1 billion, making the corporation the second-largest independent bank holding company in Kentucky.



#### FINANCIAL HIGHLIGHTS

	As of and for the Years Ended December 31,					
(dollars in thousands, except per share data)	2003	2002	2001			
Income Statement Data:						
Interest income	\$ 119,060	\$ 106,101	\$ 117,396			
Interest expense	36,795	41,761	57,917			
Net interest income	82,265	64,340	59,479			
Provision for loan losses	6,574	3,338	3,493			
Non interest income	30,933	24,522	19,741			
Non interest expenses	62,859	53,839	50,340			
Income before income tax expense	43,765	31,685	25,387			
Net income	28,203	20,489	16,808			
Balance Sheet Data:						
Total assets	\$ 2,127,771	\$1,752,706	\$1,590,831			
Total securities	410,931	288,459	293,945			
Total loans, net	1,567,993	1,299,915	1,176,094			
Allowance for loan losses	13,959	10,148	8,607			
Total deposits	1,297,112	1,040,190	866,358			
Repurchase agreements and other short-term borrowings	220,040	224,929	282,023			
Federal Home Loan Bank borrowings	420,178	319,299	296,950			
Total stockholders' equity	169,379	150,796	125,115			
Per Share Data:						
Basic Class A Common Stock earnings per share	\$ 1.67	\$ 1.23	\$ 1.04			
Basic Class B Common Stock earnings per share	1.62	1.21	1.03			
Diluted Class A Common Stock earnings per share	1.64	1.20	1.01			
Diluted Class B Common Stock earnings per share	1.59	1.19	0.99			
Market value	19.54	11.27	13.49			
Book value	9.96	8.96	7.77			
Cash dividends declared per Class A Common Stock	0.506	0.209	0.176			
Cash dividends declared per Class B Common Stock	0.460	0.190	0.160			
Performance ratios:						
Return on average assets (ROA)	1.47 %	1.25%	1.10%			
Return on average equity (ROE)	16.88	14.44	13.85			
Net interest margin	4.50	4.07	4.04			

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On the cover: Jonathan Payne - Sr. V.P. – Louisville Region, Cathy Slider - Sr. V.P. – Cash Management, Steve DeWeese - Sr. V.P. – Business Development, Kathy Potts - Sr. V.P. – Louisville Region, Jenifer Duncan - Sr. V.P. – Lexington Region, Andy Powell - Sr. V.P. – Commercial Lending

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Valued Shareholders,

Proud, Humble, Focused, Passionate, and Enthusiastic. These five words best sum up my feelings coming out of 2003 and looking ahead to 2004 and beyond.

**Proud** because the past year was one of record earnings and significant growth in our banking centers. **Humble** because we continue to invest our time and resources into the communities in which we live and work. **Focused** on positioning the Company as the Bank of choice in all of our markets. **Passionate** about servicing our clients at a level unmatched anywhere in the industry. **Enthusiastic** for the future because of the strong client relationships we have formed providing us an opportunity to grow for many years to come.

In 2003, we made a significant commitment to "Building for our Future". As a locally owned company, we remain nimble, able to respond and differentiate ourselves from the competition. We believe our results speak for themselves. During 2003 we posted net income of \$28.2 million representing a 38% increase or \$7.7 million over 2002. Diluted earnings per Class A Common Stock increased 37% over 2002 to \$1.64. We provided one of the highest returns in the Company's history for our shareholders as reflected by a 1.47% return on average assets (ROA) and a 16.88% return on average equity (ROE) for the year. In addition to these solid earnings results, the Company surpassed \$2 billion in total assets, a significant milestone in our history.

The financial achievements of 2003 resulted from success across many different traditional and non-traditional lines of business. Net interest income increased 28% during the year primarily as a result of growth in our residential real estate loan portfolio combined with growth in our deferred deposit and Refund Anticipation Loan programs.

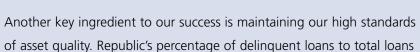
Success on the lending side of the balance sheet was complemented by achievements in our Cash Management function, which continued to attract low cost deposits during 2003 primarily through the "Premier First" product. Our 'Cash Management' relationships include many types of businesses such as professional groups and educational institutions, as well as many major hospitals. Investment in technology and recruiting of additional associates in this line of business are important factors that will continue to pay dividends for the Company. We believe that we are uniquely positioned, as the largest Kentucky-owned financial institution based in our local area, to provide service to any size organization in our communities.

Non interest income was once again strong for the Company increasing 26% to \$30.9 million for the year. When speaking of non interest income we must start with the tremendous effort of our lending staff who originated approximately \$800 million in secondary market residential real estate loans. Their efforts contributed not only \$11.1 million in mortgage banking income, but forged long-term relationships with thousands of new clients through the Company's partnership package, which includes an "Absolutely Free"

checking account and automatic approval on a home equity line of credit at no additional cost. As a result of this success, Louisville's Business First magazine recognized Republic as the number one local mortgage originator for the second consecutive year.

Deposit fee income also contributed meaningfully to non interest income growing 28% from \$8.3 million in 2002 to \$10.7 million in 2003. The rise in deposit fee income resulted from growth in Republic's transaction accounts, as we opened nearly 17,000 new accounts during 2003. Certainly our ability to offer competitive products combined with impecable service through an expanded banking center network continues to attract great numbers of clients.

Non interest expenses increased during 2003 primarily resulting from our investment in six new locations. Although new banking centers typically do not become profitable for twelve to eighteen months, they enhance access to potential new clients and allow us to be closer to our current clients – letting us further expand these vital banking relationships. These new banking centers represent a tremendous investment for our future, but one that we believe is essential for the long-term success of the Company.



and percentage of non-performing loans to total loans remained below 1% at 0.82% at December 31, 2003, both indicators of strong asset quality. We are extremely proud of our documented track record for strong asset quality and sound underwriting practices at Republic.

We look ahead to 2004 with much enthusiasm and tremendous focus. Our goals remain lofty for 2004 despite a projected downturn in secondary market lending and its contributions to the Company's bottom line. Our traditional banking strategies in 2004 will be simple and time-tested. In commercial banking, the focus will be to grow the balance sheet through the commercial lending and commercial cash management areas without sacrificing the credit quality we hold so dear. For our retail banking, the focus will be to make our newest banking centers profitable ahead of our already aggressive goals. Matching our success from 2003 will be a difficult task, but a challenge our 600-plus associates are ready to face.

We also remain excited about the prospects for our Refunds Now® and deferred deposit programs in 2004. We believe our size and technology provide us the capability to succeed in these businesses. Our senior management team remains diligent in its oversight of these two nontraditional lines of business and optimistic about their potential contribution in the future.



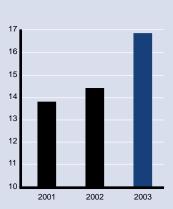
We maintain our belief that investment in the community is paramount to our success. During 2003 we continued as the proud sponsor of the Kentucky Derby Festival Pegasus Parade and various local high school basketball tournaments, including being title sponsor of the boys and girls division of the Louisville Invitational Tournament. We also were contributors of both time and resources to Habitat for Humanity, Hospice, American Heart Association, MS Society, Juvenile Diabetes Foundation, March of Dimes and Senior Housing Crime Prevention, just to name a few. We are proud of our participation in these worthy causes and will continue our commitment in the future of dedicating our time and resources to the communities where we live and work.

It is my belief that success comes to those who are focused on doing the job at hand with determination and conviction – the reward is in pushing the limits on what we expect of ourselves, and not with the expectations of what that success will bring. At Republic, we maintain unwavering adherence to improving the bottom-line and a commitment to creating an environment where our associates can realize their potential and excel in serving our clients. Our management team and all of our associates continue to work tirelessly to position the Company for future success. So, while we are all extremely proud of what we accomplished in 2003, our associates realize there is much work to be done in order to achieve even greater success in 2004 and beyond.

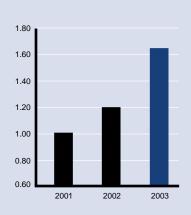
Steven E. Trager

President and Chief Executive Officer

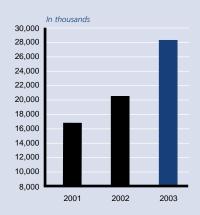
# RETURN ON AVERAGE EQUITY (%)



DILUTED CLASS A
COMMON STOCK
EARNINGS PER SHARE (\$)



## NET INCOME (\$)



### REPUBLIC'S CORPORATE FACILITIES



Republic Bank Corporate Center 601 West Market Street, Louisville Cash Management Compliance Executive Offices Finance/Accounting Information Technology Internal Audit Legal Marketing Purchasing & Facilities Management

Republic Financial Services Treasury Trust



**Republic Bank Place** 661 S. Hurstbourne Parkway, Louisville Commercial Lending Loan Administration Mortgage



Republic Bank Building 9600 Brownsboro Road, Louisville

Bank Administration Human Resources

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#### COMMUNITY INVOLVEMENT

"...investment in the community is paramount to our success."

-Steve Trager President and CEO



Republic Bank Community Clean-Up St. Matthews banking center



Republic Bank Girls' Louisville Invitational Tournament



Republic Bank Team at American Heart Walk



Republic Bank sponsorship Green Mile program



Republic Bank – Brightside Community Wide CleanUp



Republic Bank sponsors Kentucky Derby Festival's Pegasus Parade



Hikes Point Banking Cen 3902 Taylorsville Road Louisville, Kentucky Opened March 2003

Left Page: Joe Sutter - V.P./Treasury, Ed McDougal - Sr. V.P./Chief Operating Officer –

Secondary Market Lending Right Page: (Back Row) Sandra Lamison - V.P. –

Commercial Credit, Janice Kingsolver - V.P. – Loan Processing, Kent Rohrer - V.P. –

Commercial Loan Operations, Donna Blincoe - V.P. – Loan Operations (Front Row)

Ann Taber - V.P. – Loan Servicing, Duane Wilson -V.P. – Collections, Shannon Reid 
Sr. V.P. – Loan Administration





Jewish Hospital Banking Cente 224 East Muhammad Ali Bouleva Louisville, Kentucky Opened May 2003

Left Page: Barb Cutter - V.P., Larry Kozlove - Sr. V.P., John Mason - Sr. V.P.

Right Page: (Back Row) Jeff Norton - Sr. V.P. – Commercial Banking, Commercial

Lending: Tom Fangman - V.P., John Mauldin - Sr. V.P., Craig Dunn - Sr. V.P.

(Front Row) Andy Powell - Sr.V.P., Darryl Witten - Sr. V.P., Bob McQueary - V.P.





Jeffersontown Banking Cente 3811 Ruckriegel Parkway Louisville, Kentucky Opened May 2003

Left Page: Sharon Terrell - Training Development Officer, Margaret Wendler - V.P. –

Retail Sales & Training, Laura Dixon - Loan Training Specialist Right Page: Ron Jolly 
A.V.P. – Bardstown Road, Greg Siegrist - V.P. – Business Development, Amy Lim - V.P. –

Commercial Lending, Drew Perkins - Banking Officer - Blankenbaker





New Cut Road Banking Cen 5125 New Cut Road Louisville, Kentucky Opened September 2003

Left Page: Rebecca Hamilton - V.P. – Telebanking, Patty Walls - A.V.P. – Overdraft

Honor, Vikki Kisling - Internet Banking Manager Right Page: Cash Management:

(Back Row) Cathy Slider - Sr.V.P., Jason Morrison - Cash Management Officer, Logan

Hillyard - A.V.P., Casey Carwile - V.P., Sharon McGee - V.P., Meredith Brown - V.P.

(Front Row) Tom Odle - V.P., Kevin Wynne - Cash Management Officer - Tuition Firs

Ellen Wilson - Cash Management Officer





Poplar Level Road Banking Cento 1420 Poplar Level Road Louisville, Kentucky Opened October 2003

Left Page: Kathy Potts - Sr. V.P. – Louisville, Claudio Monzon - Sr.V.P. – Elizabethtown,
Bowling Green, Owensboro, Georgetown, Frankfort, Shelbyville, Jenifer Duncan - Sr.
V.P. – Lexington, Jonathan Payne - Sr. V.P. - Louisville Right Page: (Back Row)
Kay Rothman - V.P. – Bank Administration, Jeanette Brown - V.P. – Bank
Administration, Jeff Nelson - Sr.V.P. – Retail Bank Administration, Denise Brown - V.P.
– Bank Administration (Front Row) Sandy Richardson - V.P. – Bank Administration,
Barbara Trager - V.P. – Bank Administration





Tates Creek Road Banking Cen 3608 Walden Drive Lexington, Kentucky Opened November 2003

Left Page: (Back Row) Alan Lodge - Sr. V.P. – COO – Refunds Now, Bryan Hendrick - V.P. – Deferred Deposits, Kenny Fox - V.P. – Currency Connection (Front Row)

Mike Keene – President – Republic Financial Services Right Page: (Back Row) Mike Ringswald - Sr. V.P. – General Counsel, Mike Beckwith - V.P. – Controller, Ann Bauer - V.P. – Internal Audit, Jack Horn - V.P. – Accounting, Garry Throckmorton - Sr. V.P. – Compliance, Paula Langford - V.P. –Trust, (Front Row) Rod Gillespie - Sr. V.P. – Facilities, Security, Purchasing, Dorothy Pitt - Sr. V.P. – Human Resources, Greg Williams - Sr.V.P. – Treasury - Chief Investment Officer





Georgetown Banking Cen 430 Connector Road Georgetown, Kentucky Opened January 2004

Left Page: Carolle Jones Clay - V.P. – Community Relations, Michael Sadofsky - Sr. V.P. –

Marketing Right Page: (Back Row) Mike Rice - V.P. - Tech Support, Mike Mather - V.P.

– Systems Programming, Keith Koebel - A.V.P. – PC Support, Dennis Lanham - V.P. –

PC Support, Kevin McKay - V. P. – Computer Operations (Front Row) Brenda Haley - V.P.

– Central Operations, Tom Clausen - Sr. V.P. – Information Technology, Shellie Pearcy 
Systems Security Administrator



2003 FINANCIAL REVIEW

Back Row) David Vest - Executive V.P. – CLO, Bill Petter - Vice Chairman, Scott Trager - Vice Chairman (Front Row) Kevin Sipes - Executive V.P. – CFO, Steve Trager - President and Chief Executive Officer, Bernard Trager - Chairman



The following table sets forth Republic's selected consolidated historical financial information from 1999 through 2003. This information should be read in conjunction with the Consolidated Financial Statements and the related Notes. Factors affecting the comparability of certain indicated periods are discussed in "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS."

	As of and for the Years Ended December 31,					
(dollars in thousands, except per share data)	2003	2002	2001	2000	1999	
lucione Otatamant Data						
Income Statement Data:	e 110.000	¢ 106 101	ф 117.20G	ф 110.660	¢ 07.157	
Interest income	\$ 119,060 36,705	\$ 106,101	\$ 117,396 57,017	\$ 118,660	\$ 97,157	
Interest expense	36,795	41,761	57,917	66,851	49,552	
Net interest income	82,265	64,340	59,479	51,809	47,605	
Provision for loan losses	6,574	3,338	3,493	1,382	1,806	
Non interest income	30,933	24,522	19,741	8,859	10,084	
Non interest expenses	62,859	53,839	50,340	40,029	37,383	
Income before income tax expense	43,765	31,685	25,387	19,257	18,500	
Net income	28,203	20,489	16,808	12,921	12,252	
Balance Sheet Data:						
Total assets	\$ 2,127,771	\$ 1,752,706	\$ 1,590,831	\$ 1,508,072	\$ 1,368,983	
Total securities	410,931	288,459	293,945	275,568	214,558	
Total loans, net	1,567,993	1,299,915	1,176,094	1,136,531	1,031,512	
Allowance for loan losses	13,959	10,148	8,607	7,862	7,862	
Total deposits	1,297,112	1,040,190	866,358	863,761	800,909	
Repurchase agreements						
and other short-term borrowings	220,040	224,929	282,023	263,001	215,718	
Federal Home Loan Bank borrowings	420,178	319,299	296,950	246,050	231,383	
Total stockholders' equity	169,379	150,796	125,115	116,942	103,770	
Per Share Data:						
Basic Class A Common Stock earnings per share	<b>\$</b> 1.67	\$ 1.23	\$ 1.04	\$ 0.78	\$ 0.73	
Basic Class B Common Stock earnings per share	1.62	1.21	1.03	0.77	0.72	
Diluted Class A Common Stock earnings per share	1.64	1.20	1.01	0.76	0.71	
Diluted Class B Common Stock earnings per share	1.59	1.19	0.99	0.75	0.69	
Market value	19.54	11.27	13.49	6.19	8.56	
Book value	9.96	8.96	7.77	7.04	6.22	
Cash dividends declared per Class A Common Stock	0.506	0.209	0.176	0.151	0.118	
Cash dividends declared per Class B Common Stock	0.460	0.190	0.160	0.138	0.108	
Performance Ratios:						
Return on average assets (ROA)	1.47%	1.25%	1.10%	0.89%	0.98%	
Return on average equity (ROE)	16.88	14.44	13.85	11.77	11.90	
Net interest margin	4.50	4.07	4.04	3.71	3.96	
Efficiency ratio	56	61	64	66	65	
,						
Asset Quality Ratios:						
Non-performing assets to total loans	0.82%	0.78%	0.48%	0.40%	0.38%	
Net loan charge offs to average loans	0.19	0.15	0.23	0.12	0.19	
Allowance for loan losses to total loans	0.88	0.77	0.73	0.69	0.76	
Allowance for loan losses to non-performing loans	108	103	154	193	213	
Capital Ratios:						
Average stockholders' equity to average total assets	8.69%	8.65%	7.96%	7.58%	8.27%	
Tier 1 leverage	8.08	9.02	8.36	8.13	8.61	
Tier 1 risk based capital	11.99	12.77	12.44	12.01	13.36	
Total risk based capital	12.99	13.64	13.26	12.78	14.28	
Dividend payout ratio	30	17	17	19	16	
. 1.3						
Other Key Data:						
End of period full time equivalent employees	645	570	532	462	467	
Number of bank offices	31	25	22	22	21	

Management's Discussion and Analysis of Financial Condition and Results of Operations of Republic Bancorp, Inc. ("Republic" or "the Company") analyzes the major elements of Republic's balance sheets and statements of income. Republic, a bank holding company headquartered in Louisville, Kentucky, is the parent of Republic Bank & Trust Company, Republic Bank & Trust Company of Indiana (collectively "Bank") and Republic Funding Company. This section should be read in conjunction with the Company's Consolidated Financial Statements and accompanying Notes and other detailed information.

This discussion includes various forward-looking statements with respect to credit quality Including but not limited to delinquency trends and the adequacy of the allowance for loan losses, corporate objectives, the Company's interest rate sensitivity model and other financial and business matters. Broadly speaking, forward-looking statements include:

- projections of the Company's revenues, income, earnings per share, capital expenditures, dividends, capital structure or other financial items;
- descriptions of plans or objectives of the Company's management for future operations, products or services;
- forecasts of Republic's future economic performance; and
- descriptions of assumptions underlying or relating to any of the foregoing.

The Company may make forward-looking statements discussing management's expectations about:

- future credit losses and non-performing assets;
- · the future value of mortgage servicing rights;
- the impact of new accounting standards;
- future short-term and long-term interest rate levels and their impact on Republic's net interest margin, net income, liquidity and capital; and
- future capital expenditures.

Forward-looking statements discuss matters that are not historical facts. Because they discuss future events or conditions, forward-looking statements often include words such as "anticipate," "believe," "estimate," "expect," "intend," "plan," "project," "target," "can," "could," "may," "should," "will," "would," or similar expressions. Do not unduly rely on forward-looking statements. They detail management's expectations about the future and are not guarantees. Forward-looking statements speak only as of the date they are made, and management may not update them to reflect changes that occur after the date the statements are made.

There are several factors, many beyond management's control, that could cause results to differ significantly from management's expectations. These factors include, among other things, industry factors and company factors.

#### **COMPANY OVERVIEW**

As of December 31, 2003, Republic had a total of 29 banking centers in Kentucky communities and two in southern Indiana. Republic's two primary market areas are located in North Central and Central Kentucky. The North Central Kentucky market includes the Louisville metropolitan area. Louisville, the largest city in Kentucky, is the location of Republic's headquarters and the location of 18 banking centers at December 31, 2003. Republic's Central Kentucky market includes 11 banking centers in the following Kentucky cities: Bowling Green (1); Elizabethtown (1); Frankfort (2); Lexington, the second largest city in Kentucky (5); Owensboro (1); and Shelbyville (1) at December 31, 2003. Republic Bank & Trust Company of Indiana has offices located in New Albany and Clarksville, Indiana. Republic has also announced plans to open one additional banking center in its Louisville market and one in both the southern Indiana and Georgetown, Kentucky markets during early 2004.

Republic has developed a community banking network, with most of its banking centers located either in separate communities or portions of urban areas that represent distinct communities. Each of Republic's banking centers is managed by one or more officers with the authority to make loan decisions within Company policies and guidelines.

Republic continues to seek and evaluate additional expansion opportunities, either through the establishment of *de novo* banking centers and/or through acquisitions of existing institutions in the financial services industry and ancillary non banking businesses. The Company intends to continue to consider various strategic acquisitions of banks, banking assets or financial services entities related to banking in those geographical areas that management believes would complement and increase Republic's existing business lines, or expansion in new market areas or product lines that management determines would be in the best interest of the Company and its shareholders.

Republic's operating revenues are derived primarily from interest earned from its loan and investment securities portfolios and fee income from loan, deposit and other banking products. The Company has historically extended credit and provided general banking services through its banking center network to individuals, professionals and businesses. Over the past several years, the Company has begun to seek new lines of business to diversify its asset mix and further enhance its profitability. While each new line of business reflects the Company's efforts to enrich its asset mix, each of these lines of

business is an outgrowth of the basic community banking concepts in which the Company has traditionally engaged. The Company principally markets its products and services through the following delivery channels:

Mortgage Lending - The Company utilizes its banking centers to offer a complete line of single family residential mortgage products. The Company generally retains mortgage loans with variable rates or adjustable rates or with up to 10-year fixed rate terms. Prior to 2003, the Company typically sold its longer term fixed rate loans into the secondary market, however, over the past 15 months Republic retained some 15 and 20 year fixed rate loans as part of a specific program. Once closed, the secondary market loans are sold without recourse to institutional investors. Generally, fixed rate loans in process or held for sale are covered by forward commitments to these investors, thus limiting Republic's interest rate risk.

During 2002, Republic began a practice of selling the majority of its fixed rate loans with the servicing retained by the Company. When administering loans with the servicing retained, the responsibility of collecting principal and interest payments, escrowing for taxes and insurance and remitting payments to the secondary market investors remains with Republic. A fee is received by Republic for performing these standard servicing functions.

Commercial Lending - Commercial loans are primarily real estate secured and are generated at banking centers in the Company's market areas. The Company makes commercial loans to a variety of industries, and intends to expand this business through focused calling programs, seeking to broaden relationships by providing commercial clients with loan, deposit and cash management services.

Preferred Client Services - Republic has established long standing relationships with the medical communities in its primary markets. Special loan and deposit products have been tailored to meet the needs of physicians and their practices.

Consumer Lending – Traditional consumer loans made by the Company include automobile loans, home improvement and home equity loans, operating lines of credit and personal loans (both secured and unsecured). With the exception of home equity loans, which are actively marketed in conjunction with 1-4 family first lien mortgage loans, traditional consumer loan products are not aggressively promoted in Republic's markets.

Specialized Lending - Republic has pursued specialized lending opportunities to complement its traditional lending programs. One specialized product line includes Refund Anticipation Loans ("RALs") from Refunds Now®, a program specializing in tax refund anticipation services. Additionally, the Company also originates deferred deposit transactions, which are also commonly referred to as "payday loans". In a deferred deposit transaction, customers can receive cash advances in exchange for a check for the advanced amount plus a fixed fee. See below sections titled "Refunds Now" and "Deferred Deposit Transactions" for additional information.

Internet Banking - Republic continues to expand its market penetration and service delivery by offering clients Internet banking services through republicbank.com. Approximately 38% of the Bank's existing checking account clients utilize Republic's Internet banking services as of December 31, 2003. Republicbank.com is also available to clients outside of Kentucky and has over \$134 million in deposits from 48 states and the District of Columbia as of December 31, 2003.

Other Banking Services - The Bank also provides investment management and trust services and engages in life, long term care and title insurance sales, item processing and other related financial institution lines of business. At December 31, 2003, Republic had approximately \$1 billion in trust assets under custody.

#### **FACTORS THAT MAY AFFECT FUTURE RESULTS**

There are factors, many beyond our control, which may significantly change the results or expectations of the Company. Some of these factors are described below; however, many are described in the sections that follow. There are also other items, which are included in the Annual Report on Form 10-K for the year ended December 31, 2003. Any factor described in this report or in the Company's 2003 Annual Report on Form 10-K could, by itself or with other factors, adversely affect our business, results of operations or financial condition. There are also other factors not described in this report or in the 2003 Annual Report on Form 10-K which could cause our expectations to differ or could produce significantly different results.

#### **Industry Factors**

General business and economic conditions can significantly impact the Company's earnings. General business and economic conditions in the United States of America and abroad can impact the company. Conditions include short-term and long-term interest rates, inflation, monetary supply, fluctuations in both debt and equity markets and the federal and state economies in which we operate. Economic factors such as a customer's loss of employment can limit the ability of the customer to repay principal and interest on their outstanding loan.

The Company's earnings are significantly impacted by the fiscal and monetary polices of federal and state governments. The Board of Governors of the Federal Reserve System regulates the supply of money and credit in the United States of America. Its polices determine, in large part, our cost of funds for lending and investing and the return we

earn on those loans and investments, all of which impact our net interest margin. Its policies can materially affect the value of our financial instruments and earnings and can also affect our borrowers and their ability to repay their loans.

**Republic's industry is highly competitive.** The Company operates in a highly competitive industry that could become even more competitive as a result of legislation, regulatory and technological changes and continued consolidation. Many of our competitors have fewer regulatory constraints and some have lower cost structures. Federal legislation could also provide for changes in the banking laws that could impact the financial condition or results of operations of the Company or its subsidiaries.

**Republic is heavily regulated by federal and state agencies.** The holding company and its subsidiary banks are heavily regulated at the federal and state levels. The regulation is intended to protect the depositors, federal deposit insurance funds and the banking system as a whole, not the shareholders of the Company. Changes in policies, regulations and statutes could significantly impact the earnings or products that Republic may deliver. Also, failure to comply with laws, regulations or policies could result in significant penalties or sanctions by regulatory agencies.

The Company relies on the accuracy and completeness of information provided by vendors, customers and other counterparties. In deciding whether to extend credit or enter into transactions with other parties, the Company relies on information furnished by or on behalf of customers or related entities to that customer. Our financial condition and earnings could be negatively impacted to the extent the Company relies on information that is misleading or inaccurate.

#### **Company Factors**

The holding company relies on dividends from its subsidiaries for most of its revenues. Republic Bancorp, Inc. is a separate legal entity from its subsidiaries. It receives substantially all of its revenue from dividends from its largest subsidiary, Republic Bank & Trust Company. Various federal and state laws and regulations limit the amount of dividends that may be paid to the holding company.

The Company's accounting policies and estimates are key to how we present our financial statements.

Republic's accounting policies and methods are fundamental to how we record and report our financial condition and results of operations. Our management must exercise judgment in selecting and applying various accounting policies and making estimates. Actual outcomes can be materially different than amounts previously estimated. Management has identified two accounting policies as being critical to the presentation of the Company's financial statements. These polices are described below in the section titled "Critical Accounting Policies" and relate to the allowance for loan losses and the valuation of mortgage servicing rights. Because of the inherent uncertainty of estimates, we cannot provide any assurance that the Company will not significantly increase its allowance for loan losses if actual losses are more than the current amount reserved or recognize a significant provision for impairment of its mortgage servicing rights.

The Company has lines of business or products other than banking. In addition to traditional banking, i.e customer loans and deposits, the Company provides RALs and Electronic Refund Check ("ERCs"), mortgage banking, 'Overdraft Honor' and deferred deposit transactions. Management believes this diversity helps mitigate the Company's exposure to significant downturns in any one segment of the banking industry; however, it also means that the Company's earnings could be subject to different risks and uncertainties. The following details specific risk factors related to Republic's lines of business:

- Mortgage banking activities can be significantly impacted by interest rates. Changes in interest rates can impact gain on sale of loans, loan origination fees and loan servicing fees, which account for a significant portion of mortgage-related revenues. A decline in interest rates generally results in higher demand for mortgage products while an increase in rates generally results in a slow down in demand. If demand increases, mortgage banking revenue will be positively impacted by more gains on sale, however, the valuation of mortgage servicing rights will decrease and may result in a significant impairment. In addition to the previously mentioned risks, a decline in demand for mortgage banking products could also adversely impact other programs/products in the bank such as, home equity lending, title insurance commissions and service charges on deposit accounts. See below sections for additional discussion of mortgage banking activities.
- Deferred deposit transactions represent a significant business risk and if the Company terminated the business it would materially impact earnings of the Company. Deferred deposits are transactions whereby customers receive cash advances in exchange for a check for the advanced amount plus a fixed fee (commonly referred to as a "payday loan"). Various consumers groups have, from time to time, questioned the fairness of deferred deposit transactions and have accused this industry of charging excessive rates of interest via the fee and engaging in predatory lending practices. Both federal and state regulatory agencies have also questioned whether this business should be permitted by member Banks. There can be no assurance that the FDIC or others will not impose additional limitations on or prohibit banks from engaging altogether in deferred deposit transactions. There also can be no assurances that private litigation might not result from the program, or that the Bank's ability to continue to engage in the business profitably or at all will not be negatively impacted by the requirements of

applicable laws, regulations or guidelines. The Company exiting this business, either voluntary or involuntary, would significantly reduce earnings. See additional discussion about this product in a separate section titled "Deferred Deposit Transactions" below.

- RALs represent a significant business risk and if the Company terminated the business it would materially impact earnings of the Company. Republic offers Bank products to facilitate the electronic filing of tax returns by individuals across the country. The Company is one of only a few financial institutions in the United States of America that provides this service to potential taxpayers. Under this program, the taxpayer may receive a RAL or an ERC. In return the Company charges a fee for service. There is credit risk associated with a RAL because the money is dispersed to the client before the Bank receives the client's refund from the Internal Revenue Service ("IRS"). There is minimal credit risk with an ERC because the Bank does not disperse the funds to the client until the Company has received the refund from the IRS. Various consumers groups have, from time to time, questioned the fairness of the Refunds Now program and have accused this industry of charging excessive rates of interest via the fee and engaging in predatory lending practices. Pressure from these consumer groups could result in the Company exiting this business at any time. Pressure from these consumer groups to the Company's regulators could also cause Republic to exit this line of business at any time. Exiting this line of business, either voluntarily or involuntarily, would significantly reduce earnings. See additional discussion about this product in section titled "Refunds Now" below.
- The Company's 'Overdraft Honor' program represents a significant business risk and if the Company terminated the program it would materially impact earnings of the Company. Republic's "Overdraft Honor" program permits selected clients to overdraft their accounts up to \$500 for the Bank's customary fee. Customers' checking accounts that have been current for a certain period of time are allowed the privilege to enter into the program. This service is not considered extending credit and is considered providing the customer of the Bank with a service of paying checks for a fee when sufficient funds are not available. This fee, if computed as a percentage of the amount overdrawn, can sometimes result in an extremely high rate of interest and thus be considered excessive by some consumer groups. There can be no assurance, however, that the FDIC or others will not impose limitations on this program or that the Bank's ability to engage in the product will not be negatively impacted by federal or other regulatory authorities. The Company, altering or eliminating this program, either voluntarily or involuntarily, would significantly reduce earnings.

**Republic's stock price can be extremely volatile.** The Company's stock price can fluctuate widely in response to a variety of factors. Factors include, actual or anticipated variations in the Company's quarterly operating results, recommendations by securities analysts, new technologies, operating and stock price performance of other companies, news reports and changes in government regulations, just to name a few. The Company also has a low average daily trading volume, which limits a person's ability to quickly accumulate or quickly divest himself/herself of Republic's stock. In addition, a low average daily trading volume can lead to large price swings based on a relatively few number of shares being traded.

#### **HIGHLIGHTS**

Net income for 2003 was \$28.2 million, representing an increase of \$7.7 million over 2002. Diluted earnings per Class A Common Stock increased 37% for the year to \$1.64. Republic's rise in earnings was primarily due to increased net interest income including deferred deposit transaction, gain on sale of mortgage loans, service charges on deposit accounts and increased earnings at Refunds Now (as described below). Following is a brief description of a few Company highlights during 2003:

- 1) Republic's total assets surpassed \$2 billion during the year ending 2003 with \$2.1 billion in total assets. As of December 31, 2003, Republic was the second largest independently-owned, Kentucky-based bank holding company.
- 2) Net interest income grew 28% during the year as the Company continued to benefit from a decline in short-term market interest rates combined with growth in the loan portfolio, particularly in residential real estate loans, deferred deposit transactions and RALs. The Company continued a program in 2003 of retaining fixed rate residential real estate loans and funding the loans with long-term Federal Home Loan Bank ("FHLB") advances and brokered CDs with laddered maturities while achieving an approximate spread of 2.00%.
- 3) Republic reported another strong year in its mortgage banking operations as favorable long-term market interest rates, coupled with the Company's promotion of its "\$999" maximum closing cost product, led to strong gains on the sale of 1-4 family, fixed rate residential real estate loans into the secondary market. Altogether, the Company sold over \$850 million in secondary market loans during 2003.

- 4) Refunds Now reported record earnings during 2003 due to a substantial increase in transaction volume related to new sales and a shift in product mix to more RAL products. Overall, the number of tax preparers serviced by Refunds Now during 2003 increased 79% over 2002 to 5,600 tax offices.
- 5) Republic opened six new banking centers during 2003 with three additional locations under construction that are scheduled to open early in 2004.
- 6) Service charges on deposit accounts increased significantly during the year as the Company's checking accounts grew by nearly 10,000 accounts. A large number of these new accounts were added in conjunction with the Company's promotion of its "\$999" maximum closing cost, fixed rate mortgage product, which requires a primary checking account to receive the favorable fixed closing cost. Service charges on deposit accounts also benefited from accounts opened at Republic's six new banking centers during 2003 and from the growth in the number of accounts eligible for the Company's "Overdraft Honor" program.
- 7) Loans increased \$272 million or 21% as Republic retained approximately \$180 million in fixed rate residential real estate loans, which the Company traditionally sold into the secondary market. Republic also achieved a \$56 million increase in home equity loans outstanding as the Company added over 5,000 new home equity lines of credit during 2003. These new lines of credit primarily originated from cross-selling opportunities created in conjunction with the Company's "\$999" mortgage product.
- 8) The Company grew its deferred deposit transactions outstanding to \$28 million at December 31, 2003.

Republic reported net income during 2002 of \$20.5 million compared to \$16.8 million for 2001, an increase of 22%. Diluted earnings per Class A Common Stock shares increased 19% to \$1.20 for the year ended December 31, 2002. On a percentage basis, the increase in diluted earnings per Class A Common Stock increased less than net income primarily due to the conversion of Republic's guaranteed preferred beneficial interests in the Company's subordinated debentures. The rise in earnings for 2002 was primarily attributable to increased net interest income, increased income associated with Refunds Now, gains on the sale of loans into the secondary market and service charges on deposits. Republic's book value increased from \$7.77 at December 31, 2001 to \$8.96 per share at December 31, 2002.

The following table summarizes selected financial information regarding Republic's financial performance:

Table 1 - Summary

Years Ended December 31, (dollars in thousands)	2003	2002	2001	
Net income	\$ 28,203	\$ 20,489	\$ 16,808	
Diluted earnings per Class A Common Stock	1.64	1.20	1.01	
Return on average assets (ROA)	1.47%	1.25%	1.10%	
Return on average equity (ROE)	16.88	14.44	13.85	

#### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Republic's consolidated financial statements and accompanying notes have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported periods.

Management continually evaluates the Company's accounting policies and estimates it uses to prepare the consolidated financial statements. In general, management's estimates are based on historical experience, on information from regulators and third party professionals and on various assumptions that are believed to be reasonable. Actual results could differ from those estimates made by management.

Critical accounting policies are those that management believes are the most important to the portrayal of the Company's financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies. Several factors are considered in determining whether or not a policy is critical in the preparation of financial statements. These factors include, among other things, whether the estimates have a significant impact on the financial statements, the nature of the estimates, the ability to readily validate the estimates with other information including third parties or available pricing, sensitivity of the estimates to changes in economic conditions and whether alternative methods of accounting may be utilized under accounting principles generally accepted in the United States of America. Management has discussed the identification and determination of critical accounting policies with the Company's Audit Committee.

Republic believes its critical accounting policies and estimates include the valuation of the allowance for loan losses and mortgage servicing rights.

Allowance for Loan Losses – Republic maintains an allowance for probable credit losses inherent in the Company's loan portfolio. Management evaluates the adequacy of the allowance for loan losses on a quarterly basis and regularly presents and discusses the analysis with the Audit Committee and the board of directors. Management estimates the allowance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower capacity, estimated collateral values, economic conditions, regulatory requirements and guidance and other factors. While management estimates the allowance for loan losses, in part, based on historical losses within each loan category, estimates for losses within the commercial real estate portfolio are more dependent upon credit analysis and recent payment performance. Allocations of the allowance may be made for specific loans or loan categories, but the entire allowance is available for any loan that may be charged off. Loan losses are charged against the allowance at the point when management deems a loan uncollectible.

Management makes allocations within the allowance for specifically classified loans regardless of loan amount, collateral or loan type. Loans that are past due 90 days or more and that are not specifically classified are uniformly assigned a risk-weighted percentage ranging from 15% to 100% of the loan balance based upon loan type. Management evaluates the remaining loan portfolio by utilizing the historical loss rate for each respective loan type. Both an average five-year loss rate and a loss rate based on heavier weighting of the previous two years' loss experience are utilized in the analysis. Specialized loan categories are evaluated by utilizing subjective factors in addition to a historical loss calculation to determine a loss allocation for each of those types. Because this analysis or any similar analysis is an imprecise measure of loss, the allowance is subject to ongoing adjustments. Therefore, management will also take into account other significant factors as may be necessary or prudent in order to reflect probable incurred losses in the total loan portfolio.

Based on management's calculation, an allowance of \$14 million or 0.88% of total loans was an adequate estimate of losses within the loan portfolio as of December 31, 2003. This estimate resulted in a provision for loan losses on the income statement of \$6.6 million during 2003. If the mix and amount of future charge off percentages differ significantly from those assumptions used by management in making its determination, the allowance for loan losses and provision for loan losses on the income statement could be materially affected.

Mortgage Servicing Rights – Mortgage servicing rights ("MSRs") represent an estimate of the present value of future cash servicing income, net of estimated costs that Republic expects to receive on loans sold with servicing retained by the Company. MSRs are capitalized as separate assets when loans are sold and servicing is retained. This transaction is posted to net gain on sale of loans, a component of mortgage banking income. The carrying value of MSRs is amortized in proportion to, and over the period of, net servicing income. The amortization is recorded as a reduction to mortgage banking income. The total MSR asset, net of amortization, recorded at December 31, 2003 is \$5 million.

The carrying value of the MSRs asset is periodically reviewed for impairment based on the fair value of the MSRs, using groupings of the underlying loans by interest rates and by geography and prepayment characteristics. Any impairment of a grouping would need to be reported as a valuation allowance. A primary factor influencing the fair value is the estimated life of the underlying loans serviced. The estimated life of the loans serviced is significantly influenced by market interest rates. During a period of declining interest rates, the fair value of the MSRs should decline due to expected prepayments within the portfolio. Alternatively, during a period of rising interest rates the fair value of MSRs should increase as prepayments on the underlying loans would be expected to decline. Management utilizes an independent third party on a quarterly basis to assist with the fair value estimate of the MSRs. Based on the estimated fair value at December 31, 2003 and 2002, management determined no impairment of these assets existed. On an ongoing basis, management considers all relevant factors, in addition to pricing considerations from other servicers, to estimate the fair value of the MSRs to be recorded when the loans are initially sold with servicing retained by the Company.

#### **DEFERRED DEPOSIT TRANSACTIONS**

Deferred deposits are transactions whereby customers typically receive cash advances in exchange for a check for the advanced amount plus a fixed fee (commonly referred to as a "payday loan" or "payday lending"). Republic agrees to delay presentment of the check for payment until the advance due date, typically 14 to 31 days from the cash advance date. On or before the advance due date, the customer can redeem his or her check in cash for the amount of the advance plus the fee. If the customer does not reclaim the check in cash by the advance due date, the check is deposited. Based on accounting principles generally accepted in the United States of America, these transactions are recorded as loans on the Company's financial statements and the corresponding fees are recorded as a component of interest income on loans.

The Company has been conducting a deferred deposit transaction business, in conjunction with third party marketer/servicers since August 2001. In the fourth quarter of 2002, the Company entered into contracts with two third party marketer/servicers in order to increase its deferred deposit transaction business. During 2003, the Company further expanded its relationship with one of its marketer/servicers that contributed to a substantial increase in deferred deposit transactions. Total outstandings were \$28 million at December 31, 2003 compared to \$3 million at December 31, 2002. Management anticipates deferred deposit transactions outstanding will decrease by the end of the first quarter of 2004 due

to seasonality, but does not believe the decrease will exceed 25% of deferred deposit outstandings at December 31, 2003. FDIC guidance issued in July 2003 requires that banks limit deferred deposit transaction outstandings to the lesser of 25% of Tier I capital or the amount that actual capital levels exceed the "well-capitalized" classification for Tier I and total capital. Based on the Bank's capital levels at year end, deferred deposit transaction outstandings were well below the Bank's regulatory limit of \$40 million.

The marketer/servicers with which the Company does business have at times experienced legal and or regulatory obstacles in some states in which they do business. In these states, laws have been enacted or amended to prohibit or limit their ability to conduct business without a financial institution partner. In addition, the Comptroller of the Currency has effectively prohibited national banks from conducting this business. This has provided opportunities for certain state-chartered commercial banks to enter the business and increase earnings with acceptable capital outlays.

The legal and regulatory climate for this product also continues to change. The FDIC's final guidance issued in July 2003 characterizes deferred deposit transactions as presenting substantial credit risks for lenders, because among other things, the loans are unsecured and the borrower generally has limited financial resources as well as increased transaction, legal and reputation risks when a third party arrangement is used. This guidance proposes, among other items, that banks hold significantly more capital than would be required for other sub-prime type loans, suggesting required capital of as much as 100% of deferred deposit transactions outstanding. The guidance also requires that the allowance for loan and lease losses be adequate and take into account that many such transactions remain outstanding beyond their initial term due to renewals and rollovers, that deferred deposit transactions be classified "substandard," and that transactions outstanding for more than 60 days generally be classified as "loss." The guidance also prescribes limits on the ability of a borrower to renew or rollover a deferred deposit transaction and on the number of transactions that can be entered into with an individual customer within a given period of time. The guidance requires examiners to assess the bank's risk management program for third party marketing and servicing relationships, including the bank's due diligence process for selecting third party marketing and servicing providers and its monitoring of the third party's activities and performance. Banks are also advised to carefully evaluate compliance with consumer protection laws and applicable regulations.

The Company believes that it has adequately considered and addressed the risks associated with its deferred deposit transaction business, including the risks discussed in the FDIC guidelines and that the Company's size, technological resources and experience in the successful management of non-traditional product lines, among other factors, will enable the Company to effectively manage and control its participation in the deferred deposit transaction business. There can be no assurance, however, that the FDIC or others will not impose additional limitations on or prohibit banks from engaging altogether in deferred deposit transactions, that private litigation might not result from the program, or that the Bank's ability to continue to engage in the business profitably or at all will not be negatively impacted by the requirements of applicable laws, regulations or guidelines.

#### **REFUNDS NOW®**

Refunds Now is a tax refund processing service for taxpayers receiving both federal and state tax refunds through tax preparers located nationwide. RALs are made to taxpayers filing income tax returns electronically. The RALs are repaid by the taxpayer when the taxpayer's refunds are electronically received by the Bank from governmental taxing authorities. Refunds Now also provides ERCs and electronic refund deposits ("ERDs") to taxpayers. After receiving refunds electronically from governmental taxing authorities, a check or a direct payment to the taxpayer's account is issued for the amount of the refund, less fees.

For 2003, Refunds Now generated \$6.7 million in RAL fees, compared to \$3.3 million for the same period in 2002. Refunds Now also received \$4.0 million in ERC fees during 2003, compared to \$3.2 million during 2002. The total volume of tax return refunds processed during the 2002 tax season was \$1.1 billion (approximately \$250 million in RALs and \$850 million in ERCs), a 48% increase over the volume processed for the 2001 tax season. Internal analysis of government tax refund payments to recipients not approved for a RAL during the 2002 tax season resulted in an increase in the number of RAL applications approved during the 2003 tax season. This resulted in a shift in product mix toward the RAL product. In addition, the total number of tax preparers served by Refunds Now during 2003 increased 79% over 2002. Overall, RAL volume increased 81% during 2003 compared to 2002 while ERC volume rose 102% for the same period.

#### **RESULTS OF OPERATIONS**

#### **Net Interest Income**

The principal source of Republic's revenue is net interest income. Net interest income is the difference between interest income on interest-earning assets, such as loans and securities, and the interest expense on liabilities used to fund those assets, such as interest-bearing deposits and borrowings. Net interest income is impacted by both changes in the amount and composition of interest-earning assets and interest-bearing liabilities as well as market interest rates.

For 2003, net interest income was \$82.3 million, up \$17.9 million over 2002. The Company was able to increase its net interest income primarily through increased loan volume and a reduction in the Company's cost of funds. Fees from deferred deposit transactions, which increased \$7.4 million over the \$156,000 recognized during 2002 and fees from RALs, which increased \$3.4 million over the \$3.3 million recognized during 2002, were major components of the overall increase for 2003. The Company also experienced an increase in net interest income as a result of growth in the loan portfolio, resulting primarily from the retention of nearly \$240 million in fixed-rate residential real estate loans since October 2002.

Overall, the Company's net interest spread and net interest margin were higher in 2003 compared to 2002. The increase in spread and margin resulted from a sharp decrease in cost of funds without a corresponding decrease in yield on interest-earning assets. Republic was able to minimize the decrease in its yield on interest-earning assets primarily through increased fees from deferred deposit transactions and RALs. While the Company believes that these fees will continue for the foreseeable future, as stated above, there is regulatory risk and other risk inherent in these sources of income which could limit their future availability.

During 2003, the Company also began to experience compression of its net interest spread and margin. This resulted primarily from the \$240 million in residential real estate loans that were retained and funded by fixed rate FHLB borrowings and brokered deposits achieving a spread of approximately 2.00%. Net interest spread and margin also experienced compression during the fourth quarter of 2003, as Republic invested excess cash on a short-term basis in order to mitigate the potential impact of future interest rate increases on net interest income. Management anticipates that the Company's net interest margin and net interest spread will increase significantly during the first quarter of 2004 compared to the fourth quarter of 2003 due to seasonal RAL activity at Refunds Now. Because RAL volume occurs primarily in the first quarter, the net interest spread and net interest margin for the remainder of 2004 will decline subsequent to the first quarter and could likely be lower than the corresponding periods in 2003.

Republic's cost of funds decreased 74 basis points for 2003 compared to 2002. This decrease was primarily the result of lower borrowing costs from the FHLB and lower interest expense associated with certificates of deposit ("CDs"). Interest expense on FHLB borrowings decreased for the year due to the maturity or early payoff of approximately \$115 million of advances with a weighted average cost of 6.29% subsequent to the second quarter of 2002. Interest expense on CDs decreased significantly due to the availability of lower cost funding sources that allowed the Company to generally lower pricing on its CD product offerings. As a result of strategic CD pricing, the Company's overall average CD balances declined during 2003.

For 2002, net interest income was \$64.3 million, up \$4.8 million over the \$59.5 million attained during 2001. Factors that effected net interest income in 2002 were different than those that affected it in 2003. Republic was primarily able to increase its net interest income through balance sheet growth, particularly growth in mortgage backed securities ("MBSs") and loans.

While the loan portfolio decreased slightly during the first six months of 2002, the Company experienced strong growth in the loan portfolio during the last six months of 2002, principally in residential real estate loans, commercial real estate loans and home equity lines of credit. Cash received during 2002 from the sale of loans into the secondary market as well as sales, calls and prepayments on investment securities was reinvested by the Company into MBSs. The increases in the balances of loans and MBSs were the significant factors in the Company's overall increase in net interest income during 2002 compared to 2001.

Although, net interest income was higher during 2002 compared to 2001, continued downward repricing of the Bank's adjustable rate mortgage portfolio and the prepayment of higher yielding portfolio loans limited the Company's ability to increase net interest income through changes in rate. To help mitigate this, management elected to retain \$60 million in fixed rate, 15-year residential real estate loans in October 2002. The Company funded these loans through FHLB borrowings with terms of two to six years. Achieving a spread of approximately 2.25% on this \$60 million positively affected the Company's net interest income but negatively impacted the Company's net interest spread and net interest margin.

The Company also sold approximately \$56 million in MBSs and collateralized mortgage obligations ("CMOs") during 2002 in anticipation of rapid prepayments due to declining long-term market interest rates. These securities had a bond equivalent yield of 5.55% at the time of sale. As an additional response to declining long-term market interest rates and in order to reduce future borrowing costs, Republic prepaid a \$25 million advance during 2002 from the FHLB with a coupon of 6.40%.

Table 2 provides detailed information as to average balances, interest income/expense and rates by major balance sheet category for 2001 through 2003. Table 3 provides an analysis of the changes in net interest income attributable to changes in rates and changes in volume of interest-earning assets and interest-bearing liabilities.

Table 2 – Average Balance Sheets and Interest Rates for Years Ended December 31,

		2003			2002			2001	
(dollars in thousands)	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
ASSETS									
Earning assets: Investment securities Federal funds sold and other Total loans and fees <sup>(1)</sup>	\$ 316,642 26,792 1,485,024	\$ 11,136 279 107,645	3.52% \$ 1.04 7.25	307,852 53,560 1,220,046	\$ 13,060 887 92,154	4.24% \$ 1.66 7.55	253,127 34,254 1,185,945	\$ 13,926 1,146 102,324	5.50% 3.35 8.63
Total earning assets	1,828,458	119,060	6.51	1,581,458	106,101	6.71	1,473,326	117,396	 7.97
Less: Allowance for loan losses	12,305		_	9,125		-	8,061		_
Non-earning assets: Cash and cash equivalents Premises and equipment, net Other assets Total assets	54,422 29,290 22,928 \$1,922,793		_ \$	30,181 21,298 15,985		- 9	27,756 19,462 12,497 61,524,980	-	
	<u> </u>	:	=	7,,000,707	•	ì	7 1,02 1,000	=	
LIABILITIES AND STOCKHOLDERS	' EQUITY								
Interest-bearing liabilities: Transaction accounts Money market accounts Individual retirement accounts Certificates of deposits	\$ 266,316 253,942 39,454	\$ 2,263 2,193 1,464	0.85% \$ 0.86 3.71	3 168,414 222,373 36,713	\$ 1,639 2,992 1,665	0.97% § 1.35 4.54	225,830 33,612	\$ 1,101 7,737 1,972	1.10% 3.43 5.87
and other time deposits Brokered deposits Repurchase agreements	364,560 52,094	12,812 1,212	3.51 2.33	383,450 891	16,485	4.30 4.26	379,057	21,896	5.78
and other short-term borrowings Federal Home Loan Bank borrowings	189,984 363,656	1,897 14,954	1.00 4.11	225,671 291,756	3,246 15,696	1.44 5.38	251,068 282,879	8,529 16,682	3.40 5.90
Total interest-bearing liabilities	1,530,006	36,795	2.40	1,329,268	41,761	3.14	1,272,501	57,917	4.55
Non interest-bearing liabilities and Non interest-bearing deposits Other liabilities Stockholders' equity	stockholders' e 196,442 29,248 167,097	quity:		150,481 18,140 141,908			116,409 14,748 121,322		
Total liabilities and stockholders' equity	\$ 1,922,793	:	\$ =	1,639,797		9	3 1,524,980		
Net interest income		\$ 82,265			\$ 64,340			\$ 59,479	_
Net interest spread			4.11%			3.57%			3.42%
Net interest margin			4.50%			4.07%			4.04%

<sup>(1)</sup> The amount of fee income included in interest on loans was \$17,280, \$5,512 and \$5,593 for the years ended December 31, 2003, 2002 and 2001.

Table 3 illustrates the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities affected Republic's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume) and (iii) the net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

Table 3 - Volume/Rate Variance Analysis

	Year E	nded December 3	31, 2003	Year Ended December 31, 2002			
		compared to		compared to			
	Year E	nded December 3	31, 2002	Year End	ded December	31, 2001	
		ncrease/(Decreas	,		crease/(Decre	,	
	Total Net	Due	е То	Total Net	D	ue To	
(in thousands)	Change	Volume	Rate	Change	Volume	Rate	
Interest income:							
Investment securities	\$ (1,924)	\$ 364	\$ (2,288)	\$ (866)	\$ 2,676	\$ (3,542)	
Federal funds sold and other	(608)	(349)	(259)	(259)	474	(733)	
Total loans and fees	15,491	19,334	(3,843)	(10,170)	2,874	(13,044)	
Total increase (decrease) in interest income	12,959	19,349	(6,390)	(11,295)	6,024	(17,319)	
Interest expense:							
Transaction accounts	624	854	(230)	538	678	(140)	
Money market accounts	(799)	382	(1,181)	(4,745)	(117)	(4,628)	
Individual retirement accounts	(201)	118	(319)	(307)	170	(477)	
Certificates of deposit and							
other time deposits	(3,673)	(781)	(2,892)	(5,411)	251	(5,662)	
Brokered deposits	1,174	1,199	(25)	38	38	-	
Repurchase agreements and							
other short-term borrowings	(1,349)	(460)	(889)	(5,283)	(789)	(4,494)	
Federal Home Loan Bank borrowings	(742)	3,402	(4,144)	(986)	511	(1,497)	
Total increase (decrease) in interest expense	(4,966)	4,714	(9,680)	(16,156)	742	(16,898)	
Increase (decrease) in net interest income	\$ 17,925	\$ 14,635	\$ 3,290	\$ 4,861	\$ 5,282	\$ (421)	

#### **Non Interest Income**

**Table 4 - Analysis of Non Interest Income** 

			_	Percent Increa	ase/(Decrease)
Year Ended December 31, (dollars in thousands)	2003	2002	2001	2003/2002	2002/2001
Service charges on deposit accounts	\$ 10,672	\$ 8,314	\$ 6,267	28%	33%
Electronic refund check fees	3,981	3,198	2,087	24	53
Title insurance commissions	2,532	2,129	1,515	19	41
Mortgage banking income	11,104	6,894	6,438	61	7
Net gain on sale of securities	-	1,559	1,864	NM*	(16)
Debit card interchange fee income	1,825	1,441	1,020	27	41
Other	819	987	550	(17)	79
Total	\$ 30,933	\$ 24,522	\$ 19,741	26%	24%

\*Not meaningful

Service charges on deposit accounts increased 28% during 2003 compared to 2002. The increase was due primarily to growth in the Company's checking account base supported by the Bank's "Overdraft Honor" program, which permits selected clients to overdraft their accounts up to \$500 for the Bank's customary fee. Total overdraft fees increased from \$6.5 million in 2002 to \$8.3 million in 2003 while the total number of accounts eligible for the "Overdraft Honor" program increased to 43,000 at December 31, 2003 from 32,000 at December 31, 2002. Additionally, the Company's total number of checking accounts, exclusive of commercial accounts, increased from 45,000 at December 31, 2002 to 54,000 at December 31, 2003. The increase in the number of retail checking accounts was primarily attributable to the continued success of the Company's "\$999" maximum closing cost, secondary market loan product, which requires a primary checking account in order for the customer to receive the discounted closing fees. A decrease in volume of the "\$999" program could negatively impact the number of new Company checking accounts. Conversely, Republic's checking account base is expected to be positively impacted by accounts opened at the Company's newest banking centers, direct mail solicitations and other marketing initiatives. Republic opened six new banking centers in 2003 and plans to open three new banking centers in early 2004.

Electronic refund check (ERC) fees, the majority of which are received during the first quarter of the year, increased \$783,000 in 2003. This increase was due primarily to the increase in overall ERC volume compared to the prior year resulting from successful marketing efforts and an increase in the number of tax preparers. The Company also experienced significant growth in ERC fees during 2002 compared to 2001 due primarily to the same reasons.

Title insurance commissions increased \$403,000 for the year ended December 31, 2003, compared to the same period in 2002. Title insurance commissions are earned when title insurance policies are sold to clients in conjunction with newly originated real estate secured loans. Since a substantial portion of these commissions are earned on policies relating to single family 1-4 family, secondary market real estate loans, the income closely correlates to secondary market loan origination volume, which was \$863 million during 2003 compared to \$791 million during 2002. Management anticipates that title insurance commissions will decline in the first quarter of 2004 due to an expected reduction in secondary market loan volume.

Title insurance commissions increased \$614,000 for 2002 over 2001. The large volume of refinance activity in 1-4 family, secondary market real estate loans during this period contributed to the increase for the year ended December 31, 2002.

Mortgage banking income includes net gain on sale of loans, loan servicing income and amortization of MSRs. Mortgage banking income increased \$4.2 million during 2003 due primarily to a \$5.7 million increase in net gain on sale of loans resulting from the higher volume of loans sold into the secondary market. This higher volume of loans sold in 2003 resulted from aggressive marketing of the Company's "\$999" loan product and sustained consumer demand for fixed rate, first mortgage residential loan products due to historically low market interest rates through the first six months of the year. This demand began to decline substantially during the third quarter of 2003 reaching more traditional lower levels during the fourth quarter of 2003. As a percentage of loans sold, net gains increased to 1.47% in 2003 compared to 0.92% in 2002. The increase in gains as a percentage of loans sold primarily occurred in the first six months of 2003. During the first six months of 2003, interest rates declined sharply, reaching historic lows in mid-June. The Company was able to increase the gain on sale margins during this declining interest rate environment by selling directly to end investors achieving higher premiums. In 2004, the Company does not expect gains as a percentage of loans sold to reach the level attained in 2003 due to higher coverage ratios as well as more competitive pricing to help maintain market share. Overall, the Bank originated nearly \$800 million in mortgage loans held for sale during 2003 compared to \$791 million during 2002.

The increase in net gain on sale of loans during 2003 was partially offset by a \$2 million increase in amortization expense of MSRs. This increase primarily resulted from two factors. First, management elected to sell a higher percentage of loans with servicing retained in 2003 resulting in a larger MSR asset to be amortized compared to 2002. Secondly, a declining interest rate environment during the first six months of 2003 shortened the estimated life of the expected future servicing income due to projected prepayments on the underlying loans.

Mortgage banking income increased 7% during 2002 as declining market interest rates prompted an increase in consumer refinance activity of 1-4 family, fixed rate residential loans. Revenue from mortgage banking activities, principally gains on sale of loans, increased as a result of higher secondary market sales volume. As a percentage of loans sold, net gains on sale decreased to 0.92% in 2002 compared to 1.20% in 2001. The decrease in gains as a percentage of loans sold was primarily attributable to management's decision to offer more competitive pricing on its fixed rate, residential real estate products in order to gain market share. Overall, the Bank originated \$791 million in mortgage loans held for sale during 2002 compared to \$548 million during 2001.

Net gain on sale of securities available for sale was \$1.6 million for 2002 compared to \$1.9 million during 2001. Management elected to sell \$56 million of the Company's MBSs during 2002 to mitigate the risk of the projected prepayment of these securities.

#### **Non Interest Expenses**

Table 5 – Analysis of Non Interest Expenses

				Percent Increa	ase/(Decrease)
Year Ended December 31, (dollars in thousands)	2003	2002	2001	2003/2002	2002/2001
Salaries and employee benefits	\$ 32,144	\$ 28,039	\$ 25,943	15%	8%
Occupancy and equipment, net	12,416	9,984	9,073	24	10
Communication and transportation	2,729	2,329	2,319	17	-
Marketing and development	3,037	2,934	2,839	4	3
Bankshares tax	1,980	1,727	1,513	15	14
Supplies	1,481	1,139	1,170	30	(3)
Federal Home Loan Bank prepayment penalties	-	1,381	1,049	NM	32
Outsourced technology services	1,722	1,575	1,134	9	39
Other	7,350	4,731	5,300	55	(11)
Total	\$ 62,859	\$ 53,839	\$ 50,340	17%	7%

The increases in salaries and benefits as well as occupancy and equipment were primarily attributable to banking center expansion. Republic opened two banking centers during the third quarter of 2002 and six banking centers during 2003. The Company also hired additional support staff to service the new banking center expansion activities. Total full time equivalent employees (FTE's) increased to 645 at December 31, 2003 from 570 at December 31, 2002.

Salary and employee benefits also increased for 2002 compared to 2001. The increase was primarily attributable to annual merit increases and associated incentive compensation accruals, additional seasonal staff at Refunds Now and a modest increase in staff to support secondary market origination volume. Total FTE's increased to 570 at December 31, 2002 from 532 at December 31, 2001.

The Company recognized prepayment penalties of \$1.4 million and \$1.0 million on the early termination of advances from the FHLB during 2002 and 2001. The Company elected to incur these penalties in order to refinance a portion of its advances from the FHLB into lower cost borrowings with extended maturities, taking advantage of the favorable interest rate environment at the time.

Other expenses increased \$2.6 million during 2003. The increase was primarily related to credit underwriting costs and correspondent banking expenses associated with the Company's deferred deposit program.

#### **FINANCIAL CONDITION**

#### **Loan Portfolio**

Net loans, primarily consisting of secured real estate loans, increased by \$268 million to \$1.6 billion at December 31, 2003. Commercial real estate loans, which comprise 28% of the total loan portfolio at December 31, 2003, are concentrated primarily within the Bank's existing markets. These loans are principally secured by multi-family investment properties, 1-4 family developments, medical facilities, small business owner occupied offices, retail properties and hotels. These loans typically have interest rates that are initially fixed for one to seven years with the remainder of the loan term subject to repricing based on various market indices. In order to reduce the negative effect of refinance activity within the portfolio during a declining interest rate environment, the Company requires an early termination penalty on substantially all commercial real estate loans for a portion of the fixed-term period. Overall, commercial real estate loans increased \$29 million from December 31, 2002. During 2003, Republic maintained its underwriting standards, which typically includes personal guarantees on most commercial real estate loans. Pricing requirements, as well as the Company's underwriting requirements, led to competitive pressure during 2003. As a result, the commercial real estate portfolio experienced modest growth compared to prior years.

Similar to commercial real estate loans, residential real estate loans that are not sold into the secondary market typically have fixed interest rate periods of one to seven years with the remainder of the loan term subject to repricing based on various market indices. These loans also typically carry early termination penalties during a portion of their fixed rate periods in order to lessen the overall negative effect to the Company of refinancing in a declining interest rate environment. Despite early termination penalties on many of its portfolio residential real estate loans, the Company experienced a high level of refinance activity into fixed rate secondary market products during 2003. However, residential real estate loans increased by \$162 million during 2003 due to management's election to retain three separate pools of secondary market eligible loans totaling \$180 million. The total amount retained over the most recent fifteen-month period totaled approximately \$240 million. To fund these loans and mitigate the interest rate risk on this portion of the residential real estate loan portfolio, the Company borrowed \$125 million in FHLB advances with maturities ranging from one to five years and \$46 million in brokered CDs with maturities ranging from one to five years. Management anticipates earning an approximate spread of 2.00% on these transactions, which will positively affect the Company's net interest income in 2004 but will negatively impact the Company's net interest spread and net interest margin.

The consumer loan portfolio principally consists of various short-term, unsecured loans to individual clients. Also included in this category are deferred deposit transactions, which are considered loans under accounting principles generally accepted in the United States of America. The Company had approximately \$28 million in deferred deposit transactions outstanding at December 31, 2003 compared to \$3 million at December 31, 2002.

Home equity loans, substantially all approved at no more than 100% of loan to value, increased from \$159 million at December 31, 2002 to \$215 million at December 31, 2003. The rise in outstandings was primarily the result of increased cross-sale opportunities in conjunction with the origination of fixed rate, secondary market loan products as part of the Company's "partnership package." As part of the package, the Company's fixed rate, secondary market loan clients are usually approved for a home equity line of credit. The Company increased the number of home equity lines of credit during 2003 by 35%. At December 31, 2003, Republic clients had \$207 million of home equity line balances available for funding.

In addition to changes in the traditional loan portfolio, loans serviced for others by Republic increased from \$283 million at December 31, 2002, to \$732 million at December 31, 2003. Loans serviced for others consists of loans Republic has sold into the secondary market while retaining the servicing of the loans. Prior to 2003, Republic sold a substantial portion of its loans into the secondary market including the corresponding servicing of the loan. Beginning in 2003, Republic began selling a large portion of its loans directly to third party governmental agencies, which do not purchase the servicing component of the loan. Management elected to utilize this strategy due to more favorable pricing received from the governmental agencies, as well as faster funding to the Company for the loans sold. Management will continue to evaluate the feasibility of selling or retaining the servicing component to third parties.

Table 6 - Loans by Type

As of December 31, (in thousands)	2003	2002	2001	2000	1999
Real estate:					
Residential	\$ 762,000	\$ 597,797	\$ 571,959	\$ 633,328	\$ 636,012
Commercial	442,083	413,115	360,056	256,834	163,064
Construction	70,897	68,020	70,870	77,437	63,928
Commercial	34,553	33,341	30,627	30,008	31,411
Consumer	58,034	39,347	26,905	32,662	42,408
Home Equity	215,088	159,261	125,360	115,467	103,833
Total Loans	\$ 1,582,655	\$ 1,310,881	\$ 1,185,777	\$ 1,145,736	\$ 1,040,656

Mortgage loans held for sale is primarily comprised of fixed rate, 1-4 family residential loans the Company intends to sell into the secondary market. Although management elected to retain three separate pools of secondary market eligible loans in 2003, it has traditionally been the Company's strategy to sell the majority of its fixed rate 1-4 family residential loans into the secondary market in order to reduce its exposure to market interest rate risk. At December 31, 2003, mortgage loans held for sale was down significantly from \$66 million at year end 2002 to \$14 million at year end 2003 due to slow-down in refinancing activity resulting from rising interest rates during the second half of 2003.

As a result of Republic's mortgage banking operations, certain loan commitments are accounted for as derivatives. In addition, Republic enters into agreements to sell loans for amounts and terms offsetting the interest rate risk of loans held for sale and loan commitments expected to close. These agreements to sell loans are also accounted for as derivatives. Sales contract derivatives are entered into for amounts and terms offsetting the interest rate risk of loan commitment derivatives. Both derivatives are carried at fair value with their changes in fair value included in earnings, which substantially offset each other. Substantially all of the gain on sales generated from mortgage banking activities continues to be recorded when closed loans are delivered into the sales contracts.

Table 7 illustrates Republic's fixed rate maturities and repricing frequency for the loan portfolio:

**Table 7 - Selected Loan Distribution** 

			Over One	Over
		One Year	Through Five	Five
As of December 31, 2003 (in thousands)	Total	Or Less	Years	Years
Fixed rate maturities:				
Real estate:				
Residential	\$ 277,680	\$ 14,668	\$ 59,920	\$ 203,092
Commercial	30,739	5,711	9,045	15,983
Construction	1,062	961	85	16
Commercial	13,452	7,144	5,976	332
Consumer	47,249	35,633	4,472	7,144
Home equity	1,915	451	514	950
Total fixed	\$ 372,097	\$ 64,568	\$ 80,012	\$ 227,517
Variable rate repricing:				
Real estate:				
Residential	\$ 484,320	\$ 218,745	\$ 248,520	\$ 17,055
Commercial	411,344	153,282	246,164	11,898
Construction	69,835	69,619	216	-
Commercial	21,101	21,101	-	-
Consumer	10,785	8,742	2,043	-
Home equity	213,173	213,173	-	
Total variable	\$ 1,210,558	\$ 684,662	\$ 496,943	\$ 28,953

#### **Allowance and Provision for Loan Losses**

The Company's provision for loan losses increased from \$3.3 million for 2002 to \$6.6 million for 2003. Included in the provision for loan losses were \$1.9 million and \$47,000 for RALs during 2003 and 2002. The increase in provision associated with RALs during 2003 was primarily the result of the significant increase in RAL losses, which was mostly due to increased volume.

The increase in the provision, exclusive of Refunds Now, during 2003 was primarily due to an increase in certain classified commercial real estate loans and deferred deposit transactions. For the twelve months ended December 31, 2002, the provision for loan losses was \$3.3 million compared to \$3.5 million during the year of 2001. Included in the provision for loan losses was \$47,000 and \$1.1 million for RALs during 2002 and 2001. The substantial decrease in losses associated with RALs during 2002 was primarily the result of a significant reduction of errors in information received from government entities, which is used to underwrite RALs. The Company also received better than expected collection of prior year losses. This is largely due to the unusually high charge offs experienced during 2001 that in turn led to increased recovery opportunities during the 2002 tax season.

The total allowance for loan losses increased \$3.8 million from December 31, 2002 to \$14 million at December 31, 2003. The increase in the allowance for loan losses was due to growth in commercial real estate lending, an overall change in the product mix within the loan portfolios and the increase in non-performing loans. Management believes, based on information presently available, that it has adequately provided for loan losses at December 31, 2003. Management continues to closely monitor the commercial real estate loan portfolio in detail, recognizing that commercial real estate loans generally carry a greater risk of loss than residential real estate loans. (For discussion of Republic's methodology for determining the adequacy of the allowance for loan losses, see section on Critical Accounting Policies and Estimates.)

**Table 8 – Summary of Loan Loss Experience** 

Year Ended December 31, (dollars in thousands)	2003	2002	2001	2000	1999
Allowance for loan losses at beginning of year	\$ 10,148	\$ 8,607	\$ 7,862	\$ 7,862	\$ 7,862
Charge offs:					
Real estate:					
Residential	(670)	(706)	(798)	(241)	(404)
Commercial	(1,223)	(420)	(703)	(571)	(77)
Construction	(135)	(255)	(8)	(115)	(61)
Commercial	(50)	(444)	(114)	(51)	(97)
Consumer	(155)	(705)	(818)	(734)	(1,508)
Home equity	(994)	(164)	(182)	(78)	(51)
Tax refund loans	(2,300)	(1,482)	(1,550)	(500)	(200)
Total	(5,527)	(4,176)	(4,173)	(2,290)	(2,398)
Recoveries:					
Real estate:					
Residential	448	88	40	34	15
Commercial	1,074	159	313	5	-
Construction	300	12	-	-	-
Commercial	100	271	24	15	8
Consumer	26	412	502	616	557
Home equity	366	2	65	9	-
Tax refund loans	450	1,435	481	229	12
Total	2,764	2,379	1,425	908	592
Net loan charge offs	(2,763)	(1,797)	(2,748)	(1,382)	(1,806)
Provision for loan losses	6,574	3,338	3,493	1,382	1,806
Allowance for loan losses at end of year	\$ 13,959	\$ 10,148	\$ 8,607	\$ 7,862	\$ 7,862
Ratios:					
Allowance for loan losses to total loans Net loan charge offs to average loans	0.88%	0.77%	0.73%	0.69%	0.76%
outstanding for the period	0.19	0.15	0.23	0.12	0.19
Allowance for loan losses to non-performing loans	108	103	154	193	213
7 morrange for loan loaded to from performing loans	100	100	104	100	210

Table 9 depicts management's allocation of the allowance for loan losses by loan type. The allowance allocation is based on management's assessment of economic conditions, past loss experience, loan volume, past due history and other factors. Since these factors and management's assumptions are subject to change, the allocation is not necessarily indicative of future loan portfolio performance.

Table 9 - Management's Allocation of the Allowance for Loan Losses

	2003		200	2002		01
		Percent		Percent		Percent
		of Loans		of Loans		of Loans
		to Total		To Total		To Total
As of December 31, (dollars in thousa	nds) Allowance	Loans	Allowance	Loans	Allowance	Loans
Real estate:						
Residential	\$ 1,502	48%	\$ 1,283	46%	\$ 892	48%
Commercial	8,935	28	6,986	31	5,761	30
Construction	805	4	764	5	759	6
Commercial	325	2	322	3	458	3
Consumer	2,263	4	700	3	647	2
Home Equity	129	14	93	12	90	11
Total	\$ 13,959	100%	\$ 10,148	100%	\$ 8,607	100%

#### **Asset Quality**

Loans, including impaired loans under SFAS 114, excluding consumer loans, are placed on non-accrual status when they become past due 90 days or more as to principal or interest, unless they are adequately secured and in the process of collection. When loans are placed on non-accrual status, all unpaid accrued interest is reversed. These loans remain on non-accrual status until the borrower demonstrates the ability to remain current or the loan is deemed uncollectible and is charged off. Consumer loans are not placed on non-accrual status, but are reviewed periodically and charged off when they reach 120 days past due or are deemed uncollectible.

The Bank's level of loans delinquent more than 30 days, which excludes non-accrual loans paid current, decreased to 0.82% at December 31, 2003 from 1.02% at December 31, 2002. The change is primarily attributable to a small number of commercial real estate loans past due at December 31, 2002, that were brought current as of December 31, 2003.

Republic experienced an increase in total non-performing loans from \$9.9 million at December 31, 2002 to \$12.9 million at December 31, 2003. This increase was concentrated in non-accrual loans. The increase in non-accrual loans is primarily attributable to a single \$5 million commercial real estate development loan. This loan was placed on non-accrual status due to inadequate projected cash-flows and real estate collateral to support full repayment. Management believes it has allocated an appropriate reserve within the allowance for loan losses on this particular commercial real estate loan.

Table 10 - Non-performing Assets

As of December 31, (dollars in thousands)	2003	2002	2001	2000	1999
Loans on non-accrual status <sup>(1)</sup>	\$ 12,466	\$ 7,967	\$ 5,056	\$ 3,100	\$ 2,721
Loans past due 90 days or more	473	1,915	521	984	968
Total non-performing loans	12,939	9,882	5,577	4,084	3,689
Other real estate owned	-	320	149	478	218
Total non-performing assets	\$ 12,939	\$ 10,202	\$ 5,726	\$ 4,562	\$ 3,907
Percentage of non-performing loans to total loans	0.82%	0.75%	0.47%	0.36%	0.35%
Percentage of non-performing assets to total loans	0.82	0.78	0.48	0.40	0.38

(1) Loans on non-accrual status include impaired loans. See note 4 to the Consolidated Financial Statements for additional discussion on impaired loans.

Republic defines impaired loans to be those commercial loans that management has classified as doubtful (collection of total amount due is improbable) or loss (all or a portion of the loan has been written off or a specific allowance for loss has been provided) or that otherwise met the definition of impaired. Republic's policy is to charge off all or that portion of its investment in an impaired loan upon a determination that it is probable the full amount will not be collected. Impaired loans, which are a component of loans on non-accrual status, increased from \$1.2 million at December 31, 2002 to \$6.2 million at December 31, 2003. For discussion of the increase, see the preceding paragraph on non-performing loans which describes the large increase in non-accrual loans being the same cause of the increase in impaired loans.

#### **Investment Securities**

**Table 11 – Investment Securities Portfolio** 

December 31, (in thousands)	2003	2002	2001	2000	1999
Securities Available for Sale:					
U.S. Treasury and Government agency securities	\$ 154,818	\$ 51,123	\$ 32,023	\$ 87,309	\$ 97,029
Mortgage backed securities, including CMOs	140,702	151,924	179,576	65,556	66,340
Corporate bonds	-	-	-	18,810	18,258
Other securities	_		-	125	
Total Securities Available for Sale	295,520	203,047	211,599	171,800	181,627
Securities to be Held to Maturity:					
U.S. Treasury and Government agency securities	9,707	8,175	50,995	40,375	25,353
States and political subdivisions	-	100	200	275	3,775
Mortgage backed securities, including CMOs	105,704	77,137	31,151	63,118	3,803
Total Securities to be Held to Maturity	115,411	85,412	82,346	103,768	32,931
Total	\$ 410,931	\$ 288,459	\$ 293,945	\$ 275,568	\$ 214,558

The investment portfolio primarily consists of U.S. Treasury and U.S. Government agency securities including MBSs and CMOs. The MBSs consist of 15-year fixed, 7-year balloons, 5-year balloons, 7/1 and 5/1 Adjustable Rate Mortgages (ARMs), as well as other adjustable rate mortgage securities underwritten and guaranteed by Ginnie Mae (GNMA), Freddie Mac (FHLMC) and Fannie Mae (FNMA). CMOs held in the investment portfolio are substantially all floating rate securities that adjust monthly. In addition to economic and market conditions, the overall management strategy of the investment portfolio is determined by, among other factors, loan demand, deposit mix, liquidity and collateral needs, the Company's interest rate risk position and the overall structure of the balance sheet. As of December 31, 2003, investment securities with a fair value of \$274 million and amortized cost of \$273 million were utilized to secure deposits and securities sold under agreements to repurchase.

Securities available for sale primarily consist of U.S. Government Agency obligations, which include agency MBSs and CMOs. The agency MBSs consist of 15-year fixed and 7-year and 5-year balloons, as well as other adjustable rate mortgage securities. The Company's mortgage related floating rate securities include both agency and corporate securities. Securities available for sale increased from \$203 million at December 31, 2002 to \$296 million at December 31, 2003. The increase in the available for sale portfolio is primarily due to the investment of cash being collected in preparation for the 2004 tax season at Refunds Now.

Table 12 – Securities Available for Sale

			Average	Weighted
	Amortized	Approximate	Maturity	Average
As of December 31, 2003 (dollars in thousands)	Cost	Fair Value	in Years	Yield
U.S. Treasury and U.S. Government agency securities:	•			
Within one year	\$ 136,013	\$ 136,199	0.08	1.20%
Over one through five years	18,520	18,619	2.98	3.43
Total U.S. Treasury and U.S Government				
agency securities	154,533	154,818	0.43	1.46
Total mortgage backed securities, including CMOs	139,472	140,702	4.02	4.06
Total available for sale investment securities	\$ 294,005	\$ 295,520	2.13	2.70%

#### Table 13 – Securities to be Held to Maturity

Amortized	Approximate	Maturity	Average
Cost	Fair Value	in Years	Yield
\$ 9,707	\$ 9,725	2.67	3.20%
9,707	9,725	2.67	3.20
105,704	105,011	15.69	2.63
\$ 115,411	\$ 114,736	14.59	2.68%
	Cost  \$ 9,707  9,707  105,704	Cost         Fair Value           \$ 9,707         \$ 9,725           9,707         9,725           105,704         105,011	Cost         Fair Value         in Years           \$ 9,707         \$ 9,725         2.67           9,707         9,725         2.67           105,704         105,011         15.69

Weighted

Δυργασο

#### **Deposits**

Total deposits were \$1.3 billion at December 31, 2003 compared to \$1.0 billion at December 31, 2002. Interest-bearing deposits increased \$239 million while non interest-bearing deposits increased \$18 million from December 31, 2002 to December 31, 2003.

Interest-bearing demand deposit accounts increased \$82 million during 2003. This increase was primarily due to the promotion of the Company's "High Interest Checking" product, which offers above market interest rates. The Bank's interest-bearing money market accounts, excluding Internet money markets and money market certificates of deposit, increased \$75 million during 2003. A substantial portion of the increase in this product was from funds transferred from securities sold under agreements to repurchase into the Company's "Premier First" product. The "Premier First" account, which is designed for business clients and provides competitive market rates, is the lead product offered by the Bank's cash management department.

The Bank's Internet money market accounts increased \$48 million during 2003 to \$96 million. The Company actively pursued these deposits in anticipation of funding needs at Refunds Now during the 2004 tax season.

Brokered deposits increased \$62 million during 2003. Management utilized these deposits to fund, in part, the fixed rate residential real estate loans retained during the third quarter of 2003. The Company also increased these deposits by approximately \$14 million during December 2003 to fund anticipated RALs during the first quarter of 2004. The Company may utilize additional brokered deposits in the first quarter of 2004 depending upon the funding needs at Refunds Now.

Table 14 - Deposits

December 31, (in thousands)	2003	2002	2001	2000	1999
Demand (NOW and SuperNOW)	\$ 174,872	\$ 222,316	\$ 46,532	\$ 15,156	\$ 52,199
Money market accounts	220,178	90,637	94,077	122,116	122,177
Internet money market accounts	96,150	47,824	44,838	69,239	29,695
Savings	35,735	23,993	16,293	12,584	12,158
Money market certificates of deposit	70,208	80,190	155,601	76,818	43,152
Individual retirement accounts	42,073	37,530	34,299	32,933	29,380
Certificates of deposit, \$100,000 and over	196,026	111,204	87,154	106,313	91,848
Other certificates of deposit	204,984	249,798	258,012	321,185	319,558
Brokered deposits	63,565	1,238	· -	100	16,486
Total interest-bearing deposits	1,103,791	864,730	736,806	756,444	716,653
Total non interest-bearing deposits	193,321	175,460	129,552	107,317	84,256
Total	\$ 1,297,112	\$ 1,040,190	\$ 866,358	\$ 863,761	\$ 800,909

#### Securities Sold Under Agreements to Repurchase and Other Short-term Borrowings

Securities sold under agreements to repurchase and other short-term borrowings decreased \$5 million during 2003. This category decreased approximately \$36 million during the year due to a switch in product type by several clients into the Company's higher yielding "Premier First" money market product. This decrease was partially offset by an increase of short-term funds deposited by a small number of large cash management relationships.

#### **FHLB Borrowings**

FHLB advances increased \$101 million during the year to \$420 million at December 31, 2003. The increase in advances was primarily utilized to fund the growth in residential real estate loans.

Approximately \$305 million of the Company's advances are fixed with the majority having original maturities ranging from one through seven years. Of these fixed rate advances, \$24 million is scheduled to mature in 2004 with a weighted average coupon rate of 2.78%.

The remaining \$115 million in the Company's borrowings consists of convertible advances with original fixed rate periods ranging from one to five years and original maturities ranging from three to ten years. At the end of their respective fixed rate periods, the FHLB has the right to convert the borrowings to floating rate advances tied to LIBOR. If the FHLB elects to convert the debt to a floating rate instrument, Republic also has the right to pay off the advances without penalty. The Company has \$55 million in these advances with a weighted-average coupon of 5.45% that are currently eligible to be converted on their quarterly repricing date. Based on market conditions at this time, management does not believe these advances are likely to be converted in the near term.

#### Liquidity

Republic maintains sufficient liquidity to fund loan demand and routine deposit withdrawal activity. Liquidity is managed by maintaining sufficient liquid assets in the form of investment securities. Funding and cash flows can also be realized by the sale of securities available for sale, principal paydowns on loans and MBSs and proceeds realized from loans held for sale. Republic's banking centers and its Internet site, republicbank.com, also provide access to retail deposit markets. These retail deposits, if offered at attractive rates, have historically been a source of additional funding when needed. The Company utilized brokered deposits during 2003 as a funding source for RALs at Refunds Now and to fund residential real estate loan growth. The Company may increase its utilization of brokered deposits during the first quarter of 2004 as an additional funding source for RALs.

Traditionally, the Bank has also utilized borrowings from the FHLB to supplement its funding requirements. On December 31, 2003, the Company had total borrowing capacity with the FHLB to borrow an additional \$112 million. While Republic utilizes numerous funding sources in order to meet liquidity requirements, the Company also has \$110 million in approved unsecured line of credit facilities available at December 31, 2003 through various third party sources.

#### **Capital**

Total stockholders' equity increased from \$151 million at December 31, 2002 to \$169 million at December 31, 2003. The increase in stockholders' equity was primarily attributable to net income earned during 2003. There was a decline in accumulated other comprehensive income as a result of a decrease in the value of the available for sale securities portfolio. In addition, stockholders' equity increased as a result of stock options exercised by Republic's employees and directors.

Prior to 2000, Republic Bancorp's board of directors approved a Class A Common Stock repurchase program of 500,000 shares. Through December 31, 2003, Republic purchased approximately 496,000 shares with a weighted-average cost of \$10.38 and a total cost of \$5.1 million. In March of 2003, the Company's board of directors authorized management to purchase an additional 250,000 shares bringing the total shares available for purchase to 254,000. The Company does not plan to aggressively pursue the purchase of these shares in the near term.

During the fourth quarter of 2003, the Company declared a special cash dividend of \$0.253 per share on Class A Common Stock and \$0.23 per share on Class B Common Stock, payable December 17, 2003 to shareholders of record as of December 2, 2003. The total special dividend payment was \$4.3 million. The Board of Directors approved the special dividend to provide shareholders with a return for the success of 2003 at a level that would still maintain the Company and Bank capital within the well-capitalized categories. The Board of Directors has not approved any additional special dividends.

Regulatory agencies measure capital adequacy within a framework that makes capital requirements, in part, dependent on the individual risk profiles of financial institutions. Republic continues to exceed the regulatory requirements for Tier I leverage, Tier I risk-based and total risk based capital. Republic and the Bank intend to maintain a capital position that meets or exceeds the "well-capitalized" requirements as defined by the Federal Reserve and FDIC. Republic's average capital to average assets ratio was 8.69% at December 31, 2003 compared to 8.65% at December 31, 2002. Republic elected and successfully maintains financial holding company status.

#### **Off Balance Sheet Arrangements**

Table 15 - Off Balance Sheet Arrangements

	Maturity by Period				
	·	Greater	Greater		_
	Less than	than 1 year	than 3 years	Greater	
December 31, 2003 (in thousands)	1 year	to 3 years	to 5 years	than 5 years	Total
Standby letters of credit	\$ 3,458	\$ 33,374	\$ 930	<b>\$ 726</b>	\$ 38,488
FHLB letters of credit	60,000	13,137	14,724	-	87,861
Commitments to extend credit	319,800	18,572	1,185	5,363	344,920

Standby letters of credit represent commitments by the Company to repay a third party beneficiary when a customer fails to repay a loan or debt instrument. The terms and risk of loss involved in issuing standby letters of credit are similar to those involved in issuing loan commitments and extending credit. In addition to credit risk, the Company also has liquidity risk associated with stand by letters of credit because funding for these obligations could be required immediately.

The Company obtained letters of credit from the FHLB to be used as collateral on public funds deposits and as credit enhancements for client bond offerings. Approximately \$28 million of these letters of credit at December 31, 2003 were used as credit enhancements for client bond offerings. The remaining \$60 million was used to collateralize a public funds deposit, which the Company classifies as a short-term borrowing.

#### **Aggregate Contractual Obligations**

**Table 16 – Aggregate Contractual Obligations** 

	Maturity by Period				
		Greater	Greater		
	Less than	than 1 year	than 3 years	Greater	
December 31, 2003 (in thousands)	1 year	to 3 years	to 5 years	than 5 years	Total
Deposits	\$ 975,407	\$ 86,919	\$ 175,654	\$ 59,132	\$ 1,297,112
FHLB borrowings	24,000	177,570	117,500	101,108	420,178
Lease commitments	2,912	5,376	3,184	9,881	21,353
Total	\$ 1,002,319	\$ 269,865	\$ 296,338	\$ 170,121	\$ 1,738,643

Deposits represent non interest bearing, money market, savings, NOW, certificates of deposits, brokered, and all other deposits held by the Company. Amounts that have an indeterminate maturity period are included in the less than one-year category above.

FHLB borrowings represent the amounts that are due to the FHLB of Cincinnati. These amounts have fixed maturity dates. Some of these borrowings, although fixed, are subject to conversion provisions at the option of the FHLB or the Company can prepay these advances without a penalty. Management does not believe these advances will be converted in the near term.

Lease commitments represent the total minimum lease payments under noncancelable operating leases.

#### **Asset/Liability Management and Market Risk**

Asset/liability management control is designed to ensure safety and soundness, maintain liquidity and regulatory capital standards, and achieve acceptable net interest income. Interest rate risk is the exposure to adverse changes in the net interest income as a result of market fluctuations in interest rates. Management, on an ongoing basis, monitors interest rate and liquidity risk in order to implement appropriate funding and balance sheet strategies. Management considers interest rate risk to be Republic's most significant market risk.

Republic utilizes an earnings simulation model to analyze net interest income sensitivity. Potential changes in market interest rates and their subsequent effects on net interest income are then evaluated. The model projects the effect of instantaneous movements in interest rates of both 100 and 200 basis point increments. Assumptions based on growth expectations and on the historical behavior of Republic's deposit and loan rates and their related balances in relation to changes in interest rates are also incorporated into the model. These assumptions are inherently uncertain and, as a result, the model cannot precisely measure future net interest income or precisely predict the impact of fluctuations in market interest rates on net interest income. Actual results will differ from the model's simulated results due to timing, magnitude and frequency of interest rate changes, as well as changes in market conditions and the application and timing of various management strategies.

Republic's interest sensitivity profile reflected a change from December 31, 2002 to December 31, 2003. Given a sustained 100 basis point downward shock to the yield curve used in the simulation model, Republic's base net interest income would decrease by an estimated 4.16% at December 31, 2003 compared to a decrease of 1.09% at December 31, 2002. Given a 100 basis point increase in the yield curve, Republic's base net interest income would decrease by an estimated 0.95% at December 31, 2003 compared to a decrease of 2.48% at December 31, 2002.

The interest sensitivity profile of Republic at any point in time will be affected by a number of factors. These factors include the mix of interest sensitive assets and liabilities as well as their relative pricing schedules. It is also influenced by market interest rates, deposit growth, loan growth and other factors. The Company's interest rate risk position at December 31, 2003 would be more negatively impacted in a decreasing interest rate environment than its interest rate risk position at December 31, 2002 due primarily to short-term investing strategies of excess cash which management began utilizing during the latter part of 2003. The Company's interest rate risk position from rising interest rates improved during this same time period due to the same short-term investing strategies of excess cash and a lower assumption of prepayments within the loan and investment portfolios as of December 31, 2003.

Tables 17 and 18 illustrate Republic's estimated annualized earnings sensitivity profile based on the asset/liability model as of year end 2003 and 2002:

Table 17 - Interest Rate Sensitivity for 2003

	Decrease in Rates			Increas	e in Rates
(dollars in thousands)	200 Basis Points	100 Basis Points	Base	100 Basis Points	200 Basis Points
Projected interest income: Short-term investments Investments Loans, excluding fees	\$ 103 6,420 86,782	\$ 70 7,129 90,649	\$ 92 10,487 94,814	\$ 941 12,920 100,166	\$ 1,303 15,224 105,724
Total interest income	93,305	97,848	105,393	114,027	122,251
Projected interest expense: Deposits Securities sold under	17,541	18,867	22,555	29,284	35,970
agreements to repurchase Federal Home Loan Bank borrowings	1,018 16,673	1,368 16,714	2,503 16,795	5,057 16,749	7,607 17,214
Total interest expense	35,232	36,949	41,853	51,090	60,791
Net interest income	\$ 58,073	\$ 60,899	\$ 63,540	\$ 62,937	\$ 61,460
Change from base	\$ (5,467)	\$ (2,641)	-	\$ (603)	\$ (2,080)
% Change from base	(8.60)%	(4.16)%		(0.95)%	(3.27)%

Table 18 – Interest Rate Sensitivity for 2002

	Decreas	Decrease in Rates		Increase in Rates	
(dollars in thousands)	200 Basis Points	100 Basis Points	Base	100 Basis Points	200 Basis Points
Projected interest income: Short-term investments Investments Loans, excluding fees	\$ 66 8,520 81,382	\$ 67 9,304 84,232	\$ 266 11,173 86,552	\$ 549 12,890 90,437	\$ 665 14,588 94,513
Total interest income	89,968	93,608	97,991	103,876	109,766
Projected interest expense: Deposits Securities sold under	16,289	17,675	19,681	24,476	29,199
agreements to repurchase Federal Home Loan Bank borrowings	793 13,877	1,161 13,877	2,870 13,877	5,485 13,877	8,077 14,060
Total interest expense	30,959	32,713	36,428	43,838	51,336
Net interest income	\$ 59,009	\$ 60,890	\$ 61,563	\$ 60,038	\$ 58,430
Change from base	\$ (2,554)	\$ (673)		\$ (1,525)	\$ (3,133)
% Change from base	(4.15)%	(1.09)%		(2.48)%	(5.09)%

#### **Market and Dividend Information**

Republic's Class A Common Stock is traded on the Nasdaq National Market System (NASDAQ) under the symbol "RBCAA." The following table sets forth the high and low closing prices of the Class A Common Stock and the dividends declared on the Class A Common Stock and Class B Common Stock during the past two years.

		2003			
	Market	Value	Divid	lend	
Quarter Ended	High	Low	Class A	Class B	
March 31	\$ 12.10	\$ 10.80	\$ 0.055	\$ 0.050	
June 30	15.17	11.58	0.066	0.060	
September 30	19.28	14.29	0.066	0.060	
December 31	20.53	18.37	0.319	0.290	
	Market	Value	Dividend		
Quarter Ended	High	Low	Class A	Class B	
March 31	\$ 13.72	\$ 10.55	\$ 0.044	\$ 0.040	
June 30	12.65	10.56	0.055	0.050	
September 30	13.18	10.44	0.055	0.050	
December 31	12.25	10.28	0.055	0.050	

There is no established public trading market for the Class B Common Stock. At February 6, 2004, the Class A Common Stock was held by 820 shareholders of record and the Class B Common Stock was held by 182 shareholders of record. The Company intends to continue its historical practice of paying quarterly cash dividends although there is no assurance by the board of directors that such dividends will continue to be paid in the future. The payment of dividends in the future is dependent on future income, financial position, capital requirements, the discretion and judgment of the Board of Directors and other considerations. Further, the Board of Directors has not approved any additional special dividends, such as the amount declared and paid during the fourth quarter of 2003. In addition, the payment of dividends is subject to the regulatory restrictions described in Note 13 to the Company's consolidated financial statements.

#### **NEW ACCOUNTING PRONOUNCEMENTS**

See discussion in Note 1 to the consolidated financial statements for a discussion of recent accounting pronouncements.



#### REPORT OF INDEPENDENT AUDITORS

Board of Directors and Stockholders of Republic Bancorp, Inc.

We have audited the accompanying consolidated balance sheets of Republic Bancorp, Inc. and subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of income and comprehensive income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2003. These financial statements are the responsibility of Republic's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Republic Bancorp, Inc. and subsidiaries as of December 31, 2003 and 2002, and the results of their operations and their cash flows for each of the three years in the period ending December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

Crowe Chizek and Company LLC

Crowl Chiek and Company LCC

Louisville, Kentucky January 9, 2004

DECEMBER 31, (in thousands, except share data)	2003	2002
ASSETS:		
Cash and cash equivalents	\$ 60,876	\$ 39,853
Securities available for sale	295,520	203,047
Securities to be held to maturity (fair value		
\$114,736 in 2003 and \$85,483 in 2002)	115,411	85,412
Mortgage loans held for sale	13,732	65,695
Loans, less allowance for loan losses		
of \$13,959 and \$10,148 (2003 and 2002)	1,567,993	1,299,915
Federal Home Loan Bank stock	19,148	18,324
Premises and equipment, net	34,329	23,152
Other assets and accrued interest receivable	20,762	17,308
TOTAL ASSETS	\$ 2,127,771	\$ 1,752,706
LIABILITIES:		
Deposits:		
Non interest-bearing	\$ 193,321	\$ 175,460
Interest-bearing	1,103,791	864,730
Total deposits	1,297,112	1,040,190
Securities sold under agreements to repurchase		
and other short-term borrowings	220,040	224,929
Federal Home Loan Bank borrowings	420,178	319,299
Other liabilities and accrued interest payable	21,062	17,492
Total liabilities	1,958,392	1,601,910
STOCKHOLDERS' EQUITY:		
Preferred stock, no par value, 100,000 shares authorized		
Series A 8.5% noncumulative convertible	-	-
Class A Common Stock, no par value, 30,000,000 shares		
authorized, 15,056,134 shares (2003) and 14,852,153 shares (2002)		
issued and outstanding; Class B Common Stock, no par value,		
5,000,000 shares authorized, 1,957,108 shares (2003) and		
1,979,414 shares (2002) issued and outstanding	4,157	4,120
Additional paid in capital	40,260	39,174
Retained earnings	126,251	107,567
Unearned shares in Employee Stock Ownership Plan	(2,289)	(2,663)
Accumulated other comprehensive income	1,000	2,598
Total stockholders' equity	169,379	150,796
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 2,127,771	\$ 1,752,706

See accompanying notes to consolidated financial statements.

YEARS ENDED DECEMBER 31, (in thousands, except per share data)	2003	2002	2001
INTEREST INCOME: Loans, including fees	\$ 107,645	\$ 92,154	\$ 102,324
Securities: Taxable Non taxable	10,377 3	12,219 8	12,775 11
Federal Home Loan Bank stock and other	1,035	1,720	2,286
Total interest income	119,060	106,101	117,396
INTEREST EXPENSE: Deposits Securities sold under agreements to	19,944	22,819	32,706
repurchase and other short-term borrowings Federal Home Loan Bank borrowings	1,897 14,954	3,246 15,696	8,529 16,682
Total interest expense	36,795	41,761	57,917
NET INTEREST INCOME	82,265	64,340	59,479
PROVISION FOR LOAN LOSSES	6,574	3,338	3,493
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	75,691	61,002	55,986
NON INTEREST INCOME:  Service charges on deposit accounts Electronic refund check fees Title insurance commissions Mortgage banking income Net gain on sale of securities Debit card interchange fee income Other	10,672 3,981 2,532 11,104 - 1,825 819	8,314 3,198 2,129 6,894 1,559 1,441 987	6,267 2,087 1,515 6,438 1,864 1,020 550
Total non interest income	30,933	24,522	19,741
NON INTEREST EXPENSES: Salaries and employee benefits Occupancy and equipment, net Communication and transportation Marketing and development Bankshares tax Supplies Federal Home Loan Bank prepayment penalties Outsourced technology services Other	32,144 12,416 2,729 3,037 1,980 1,481 - 1,722 7,350	28,039 9,984 2,329 2,934 1,727 1,139 1,381 1,575 4,731	25,943 9,073 2,319 2,839 1,513 1,170 1,049 1,134 5,300
Total non interest expenses	62,859	53,839	50,340
INCOME BEFORE INCOME TAX EXPENSE	43,765	31,685	25,387
INCOME TAX EXPENSE	15,562	11,196	8,579
NET INCOME	\$ 28,203	\$ 20,489	\$ 16,808
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX: Change in unrealized gain on securities Less: Reclassification of realized amount	\$ (1,598) -	\$ 3,334 1,013	\$ 1,948 1,219
Net unrealized gain recognized in comprehensive income	(1,598)	2,321	729
COMPREHENSIVE INCOME	\$ 26,605	\$ 22,810	\$ 17,537
BASIC EARNINGS PER SHARE: Class A Common Stock Class B Common Stock	\$ 1.67 1.62	\$ 1.23 1.21	\$ 1.04 1.03
DILUTED EARNINGS PER SHARE: Class A Common Stock Class B Common Stock	1.64 1.59	1.20 1.19	1.01 0.99

See accompanying notes to consolidated financial statements.

VEARSE RUDED DECEMBERS 12, 2003, 2002 and 2001   Class A   Class B   The abountary computer where datalay   Shares   S			Common Stock		
BALANCE, January 1, 2001				Amount	
Repurchase of Class A Common Stock (763) (182) Conversion of Class B Common Stock (2018 A Com					
Class A Common Stock   48	Repurchase of Class A Common Stock		22		
Shares committed to be released under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.176 per share) Net changes in accumulated other comprehensive income (loss) Net income  BALANCE, December 31, 2001  BALANCE, December 31, 2001  BALANCE, December 31, 2001  14,027  2,079  \$ 3,953  Stock options exercised, net of shares redeemed 203 3 49  Repurchase of Class A Common Stock (15) Conversion of Class B Common Stock (15) Conversion of Class B Common Stock Dividends declared Common Stock  103  (103) Conversion of Class A Common Stock Dividends declared Common Stock Class A (\$ 0.209 per share) Class B (\$ 0.190 per share) Net changes in accumulated other comprehensive income (loss)  Repurchase of Class B Common Stock  14,852 1,979 \$ 4,120  Stock options exercised, net of shares redeemed 179  Repurchase of Class B Common Stock 17  Class B (Common Stock 17  Class B (Common Stock Class A (\$ 0.209 per share) Net changes in accumulated other comprehensive income (loss)  Net income  Refunctions of Class B Common Stock Class A (\$ 0.50 per share) Class B (\$ 0.190 per share) Class B Common Stock Class B (\$ 0.190 per share) Class B Common Stock Class B (\$ 0.190 per share) Net changes in accumulated other comprehensive income (loss)  Net income  Repurchase of Class A (\$ 0.090 per share) Class B (\$ 0.090 per shar	Class A Common Stock	48	(48)		
Dividends declared Common Stock Class A (\$ 0.160 per share) Net Income  BALANCE, December 31, 2001  Class A (Common Stock  Conversion of Class A Common Stock to Class A Common Stock  Class A Common Stock  Class A Common Stock  Dividends declared Common Stock  Class A (Common Stock  Class A (Common Stock  Dividends declared Common Stock  Class A (S 0.209 per share) Net changes in accumulated other comprehensive income (loss)  Net income  BALANCE, December 31, 2002  14,852  1,979  \$ 4,120  Stock options exercised, net of shares redeemed  179  43  Repurchase of Class B Common Stock  Class A (S 0.30 per share) Net changes in accumulated other comprehensive income (loss)  Net income  BALANCE, December 31, 2002  14,852  1,979  \$ 4,120  Stock options exercised, net of shares redeemed  179  43  Repurchase of Class B Common Stock  Class A (S 0.50 per share) Class A (S 0.50 per share) Class A (S 0.50 per share) Class B (S 0.460 per share) Class B (S	Shares committed to be released			12	
BALANCE, December 31, 2001	Dividends declared Common Stock: Class A (\$ 0.176 per share) Class B (\$ 0.160 per share) Net changes in accumulated other	25			
Stock options exercised, net of shares redeemed Repurchase of Class A Common Stock Conversion of Class B Common Stock Conversion of Capital Trust Preferred to Class A Common Stock Conversion of Capital Trust Preferred to Class A Common Stock Shares committed to be released under the Employee Stock Ownership Plan Dividends declared common Stock: Class A (\$ 0.209 per share) Net changes in accumulated other comprehensive income (loss) Net income  BALANCE, December 31, 2002 14,852 1,979 \$4,120 Stock options exercised, net of shares redeemed 179 43 Repurchase of Class A and Class B Common Stock Class A Common Stock Class A Common Stock 17 (17) Shares committed to be released under the Employee Stock Ownership Plan Dividends declared Common Stock Class A Common Stock Class A Common Stock Class A Common Stock Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other comprehensive income (loss) Net income	Net income				
Repurchase of Class A Common Stock to Conversion of Class B Common Stock to 103 (103)  Conversion of Capital Trust Preferred to Class A Common Stock 508 121  Shares committed to be released under the Employee Stock Ownership Plan 26  Dividends declared Common Stock: Class A (\$ 0.209 per share) Ret changes in accumulated other comprehensive income (loss)  Net income  BALANCE, December 31, 2002 14,852 1,979 \$ 4,120  Stock options exercised, net of shares redeemed 179 43  Repurchase of Class A Common Stock (20) (5) (6)  Conversion of Class B Common Stock (20) (17)  Shares committed to be released under the released 179 (17)  Shares committed to be released 179 (17)  Shares committed to be released 188 (20) (5) (6)  Conversion of Class B Common Stock (20) (5) (6)  Conversion of Class B Common Stock (20) (5) (6)  Class A Common Stock (20) (6) (6)  C	BALANCE, December 31, 2001	14,027	2,079	\$ 3,953	
Conversion of Capital Trust Preferred to Class A Common Stock Shares committed to be released under the Employee Stock Ownership Plan 26 Dividends declared Common Stock: Class A (\$ 0.209 per share) Class B (\$ 0.190 per share) Net changes in accumulated other comprehensive income (loss)  Net income  BALANCE, December 31, 2002 14,852 1,979 \$ 4,120  Stock options exercised, net of shares redeemed 179 43 Repurchase of Class A and Class B Common Stock (20) (5) Conversion of Class B Common Stock to Class A Common Stock 17 (17) Shares committed to be released under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other comprehensive income (loss)  Net income	Repurchase of Class A Common Stock		3		
Class A Common Stock Shares committed to be released under the Employee Stock Ownership Plan 26  Dividends declared Common Stock: Class A (\$ 0.209 per share) Class B (\$ 0.190 per share) Net changes in accumulated other comprehensive income (loss)  Net income  BALANCE, December 31, 2002 14,852 1,979 \$4,120  Stock options exercised, net of shares redeemed 179 43 Repurchase of Class A and Class B Common Stock (20) (5) (6)  Conversion of Class B Common Stock to Class A Common Stock 17 (17) Shares committed to be released under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Class B (\$ 0.460 per share) Class B (\$ 0.506 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other comprehensive income (loss)  Net income		103	(103)		
Dividends declared Common Stock: Class B (\$ 0.190 per share) Net changes in accumulated other comprehensive income (loss)  Net income  BALANCE, December 31, 2002 14,852 1,979 \$ 4,120  Stock options exercised, net of shares redeemed 179 43 Repurchase of Class A and Class B Common Stock (20) (5) (6)  Conversion of Class B Common Stock 17 (17)  Shares committed to be released under the Employee Stock Ownership Plan 28  Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments  Net changes in accumulated other comprehensive income (loss)  Net income		508		121	
BALANCE, December 31, 2002  14,852  1,979  \$ 4,120  Stock options exercised, net of shares redeemed Repurchase of Class A and Class B Common Stock (20)  (5)  (6)  Conversion of Class B Common Stock to Class A Common Stock  17  (17)  Shares committed to be released under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other comprehensive income (loss)  Net income	under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.209 per share) Class B (\$ 0.190 per share) Net changes in accumulated other	26			
Stock options exercised, net of shares redeemed Repurchase of Class A and Class B Common Stock Conversion of Class B Common Stock to Class A Common Stock Class A Common Stock Thares committed to be released under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other comprehensive income (loss)  Net income	Net income				
Repurchase of Class A and Class B Common Stock Conversion of Class B Common Stock to Class A Common Stock Class A Common Stock 17 (17) Shares committed to be released under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other comprehensive income (loss)  Net income	BALANCE, December 31, 2002	14,852	1,979	\$ 4,120	
Shares committed to be released under the Employee Stock Ownership Plan  Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other comprehensive income (loss)  Net income	Repurchase of Class A and Class B Common Stock		(5)		
under the Employee Stock Ownership Plan  Dividends declared Common Stock:  Class A (\$ 0.506 per share)  Class B (\$ 0.460 per share)  Notes receivable on common stock, net of cash payments  Net changes in accumulated other comprehensive income (loss)  Net income	•	17	(17)		
	under the Employee Stock Ownership Plan Dividends declared Common Stock: Class A (\$ 0.506 per share) Class B (\$ 0.460 per share) Notes receivable on common stock, net of cash payments Net changes in accumulated other	28			
BALANCE, December 31, 2003 <b>15,056 1,957 \$4,157</b>	Net income				
	BALANCE, December 31, 2003	15,056	1,957	\$ 4,157	

See accompanying notes to consolidated financial statements.

Equity \$ 116,942 467 (7,816) 500 267 (2,449)
(7,816) 500 267 (2,449)
267 (2,449)
(2,449)
(333)
729
16,808
\$ 125,115
1,104 (163)
5,077
314
(3,081) (380)
2,321
20,489
\$ 150,796
985 (379)
- 447
(7,622) (903)
(550)
(1,598)
28,203

YEARS ENDED DECEMBER 31, (in thousands)	2003	2002	2001
OPERATING ACTIVITIES:			
Net income	\$ 28,203	\$ 20,489	\$ 16,808
Adjustments to reconcile net income to net cash provided			
by (used in) operating activities: Depreciation and amortization, net	6,050	4,262	3,736
Federal Home Loan Bank stock dividends	(756)	(949)	(1,204)
Provision for loan losses	6,574	3,338	3,493
Net gain on sale of mortgage loans held for sale	(12,718)	(6,998)	(6,191)
Net gain on sale of securities available for sale	<u>-</u>	(1,559)	(1,864)
Origination of mortgage loans held for sale	(798,657)	(790,657)	(547,735)
Proceeds from sale of mortgage loans held for sale Employee Stock Ownership Plan expense	863,338 447	767,452 314	523,663 267
Changes in assets and liabilities:	777	014	201
Other assets and accrued interest receivable	(1,881)	(4,967)	2,267
Other liabilities and accrued interest payable	3,350	2,729	2,622
Net cash provided by (used in) operating activities	93,950	(6,546)	(4,138)
INVESTING ACTIVITIES			
INVESTING ACTIVITIES: Purchases of securities available for sale	(508,371)	(333,751)	(248,731)
Purchases of securities to be held to maturity	(145,305)	(101,590)	(80,845)
Purchases of Federal Home Loan Bank stock	(68)	-	-
Proceeds from calls and maturities of securities	. ,		
to be held to maturity	115,214	98,474	139
Proceeds from calls, maturities and paydowns of securities available for sale	412,935	288,937	191,715
Proceeds from sales of securities available for sale	412,935	58,227	122,516
Net increase in loans	(275,952)	(127,929)	(43,680)
Purchases of premises and equipment, net	(16,593)	(7,560)	(3,955)
Net cash used in investing activities	(418,140)	(125,192)	(62,841)
TIMANAMA AOTINITITA			
FINANCING ACTIVITIES:  Net increase in deposits	221,093	134,348	2,597
Net increase (decrease) in securities sold under agreements	221,093	134,340	2,331
to repurchase and other short-term borrowings	30,940	(17,610)	19,022
Payments on Federal Home Loan Bank borrowings	(75,818)	(70,258)	(99,837)
Proceeds from Federal Home Loan Bank borrowings	176,697	92,607	150,737
Repurchase of Common Stock Redemption of the Company's guaranteed preferred beneficia	(379)	(163)	(7,816)
interests in Republic's subordinated debentures	' -	(775)	_
Proceeds from Common Stock options exercised	985	1,104	467
Cash dividends paid	(8,305)	(3,231)	(2,837)
Net cash provided by financing activities	345,213	136,022	62,333
			·
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	21,023	4,284	(4.646)
AND GASII EQUIVALENTS	21,023	4,204	(4,646)
CASH AND CASH EQUIVALENTS			
AT BEGINNING OF YEAR	39,853	35,569	40,215
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 60,876	\$ 39,853	\$ 35,569
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:			
Cash paid during the year for: Interest	\$ 36,170	\$ 38,036	\$ 59,076
Income taxes	\$ 36,170 16,412	\$ 30,036 11,600	\$ 59,076 8,701
moone taxes	10,412	11,000	0,701
SUPPLEMENTAL NONCASH DISCLOSURES:			
Transfers of securities to be held to maturity			
to securities available for sale	\$ -	\$ -	\$ 102,153
Conversion of the Company's guaranteed preferred			
beneficial interests in Republic's subordinated		F 077	
debentures to Class A Common Stock Client transfers from securities sold under	-	5,077	-
agreements to repurchase into deposits	35,829	39,484	_
	00,023	JJ, <del>T</del> U <del>T</del>	-
See accompanying notes to consolidated financial statements.			

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation and Nature of Operations – The consolidated financial statements include the accounts of Republic Bancorp, Inc. (Parent Company) and its wholly owned subsidiaries: Republic Bank & Trust Company and Republic Bank & Trust Company of Indiana (together referred to as "Bank"), and Republic Funding Company (collectively "Republic" or "the Company"). The consolidated financial statements also include the wholly owned subsidiaries of Republic Bank & Trust Company: Republic Financial Services, LLC (d/b/a Refunds Now®) and Republic Insurance Agency, LLC. All significant intercompany balances and transactions have been eliminated.

Republic operates 31 banking centers, primarily in the retail banking industry and conducts its operations predominately in metropolitan Louisville, central Kentucky, southern Indiana and through an Internet banking software application. Republic's consolidated results of operations are dependent upon net interest income, which is the difference between the interest income and fees on interest earning assets and the interest expense on interest-bearing liabilities. Principal interest-earning assets are securities and real estate mortgage, commercial and consumer loans. Interest-bearing liabilities consist of interest-bearing deposit accounts and short-term and long-term borrowings.

Other sources of income include fees charged to customers for a variety of banking services such as transaction deposit accounts and trust services. Republic also generates revenue from its mortgage banking activities, which include the origination and sale of loans in the secondary market and servicing loans for others, and through providing deferred deposit transactions (payday loans), Refund Anticipation Loan ("RAL") fees and Electronic Refund Check ("ERC") fees.

Republic's operating expenses consist primarily of salaries and employee benefits, occupancy and equipment expenses, marketing and development, communication and transportation costs and other general and administrative expenses. Republic's results of operations are significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory agencies.

Use of Estimates – Financial statements prepared in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Estimates that are particularly subject to change include the allowance for loan losses, mortgage servicing rights ("MSRs") and the fair value of financial instruments. Actual results could differ from these estimates.

Cash Flows – Cash and cash equivalents include cash, deposits with other financial institutions under 90 days and federal funds sold. Net cash flows are reported for lending, deposit and other borrowing transactions.

Securities – Securities to be held to maturity are those which Republic has the positive intent and ability to hold to maturity and are reported at cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity.

Securities available for sale, carried at fair value, consist of securities not classified as trading securities nor as held to maturity securities. Unrealized holding gains and losses, net of tax, on securities available for sale are reported as a separate component of stockholders' equity until realized. Gains and losses on the sale of available for sale securities are determined using the specific identification method. Premiums and discounts are recognized in interest income using the interest method over the period to maturity.

In conjunction with Republic's adoption of new guidance regarding accounting for derivative instruments and hedging activities, on January 1, 2001, Republic transferred substantially all of its securities classified as held to maturity at that date to available for sale.

Declines in the fair value of individual securities below their cost that are other than temporary result in write downs of the individual securities to their fair value. The related write-downs are included in earnings as realized losses.

Federal Home Loan Bank ("FHLB") stock is carried at cost.

Mortgage Banking Activities – Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or market value. To deliver closed loans to the secondary market and to control its interest rate risk prior to sale, Republic enters non-exchange traded mandatory forward sales contracts, which are considered derivatives. The aggregate market value of mortgage loans held for sale considers the price of the sales contracts.

Loan commitments related to the origination of mortgage loans held for sale are considered derivatives. Republic's commitments are for fixed rate mortgage loans, generally lasting 60 to 90 days and are at market rates when initiated. Republic had commitments to originate \$35 million and \$161 million in loans as of December 31, 2003 and 2002 that it intends to sell or were sold after the loans are or were closed. Because sales contract derivatives are entered into for amounts and terms offsetting the interest rate risk of loan commitment derivatives and both are carried at their fair value with changes included in earnings and substantially offset, the impact is not material. Substantially all of the gain on sale generated from mortgage banking activities continues to be recorded when closed loans are delivered into the sales contracts.

MSRs represent an estimate of the present value of future cash servicing income, net of estimated costs, the Company expects to receive on loans sold with servicing retained. MSRs are capitalized as separate assets when loans are sold and servicing is retained. Prior to 2003, Republic's loans sold in the secondary market had been primarily sold with servicing released which did not result in an MSR. Beginning in 2003, Republic primarily sold loans into the secondary market with servicing retained and a corresponding MSR. This transaction is posted to net gain on sale of loans, a component of mortgage banking income. The carrying value of MSRs is amortized in proportion to, and over the period of, net servicing income and this amortization is recorded as a reduction to mortgage banking income. The total MSR asset, net of amortization, recorded at December 31, 2003 and 2002 is \$5 million and \$3 million.

The carrying value of the MSRs asset is periodically reviewed for impairment based on the fair value of the MSR, using groupings of the underlying loans by interest rates and by geography and prepayment characteristics. Any impairment of a grouping would need to be reported as a valuation allowance. A primary factor influencing the fair value is the estimated life of the underlying loans serviced. The estimated life of the loans serviced is significantly influenced by market interest rates. During a period of declining interest rates, the fair value of the MSRs should decline due to expected prepayments within the portfolio. Alternatively, during a period of rising interest rates the fair value of MSRs should increase as prepayments on the underlying loans would be expected to decline. Management utilizes an independent third party on a quarterly basis to assist with the fair value estimate of the MSRs. Based on the estimated fair value at December 31, 2003 and 2002, management determined no impairment of these assets existed. On an ongoing basis, management considers all relevant factors, in addition to pricing considerations from other servicers, to estimate the fair value of the MSRs to be recorded when the loans are initially sold with servicing retained.

Loan servicing income is recorded as principal payments are collected and includes servicing fees from investors and certain charges collected from borrowers, such as late payment fees. Costs of loan servicing, which are included in mortgage banking income, are charged to expense as incurred.

Loans – Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal balance adjusted for any charge offs, the allowance for loan losses and any deferred fees or costs on originated loans.

Interest on loans is computed on the principal balance outstanding. Loan origination fees and certain direct loan origination costs relating to successful loan origination efforts are deferred and recognized over the lives of the related loans as an adjustment to yield.

Generally, the accrual of interest on loans, including impaired loans, is discontinued when it is determined that the collection of interest or principal is doubtful, or when a default of interest or principal has existed for 90 days or more, unless such loans are well secured and in the process of collection. Interest received on non-accrual loans generally is either applied against principal or reported as interest income, according to management's judgment as to the ultimate collectibility of principal. When loans are placed on non-accrual status, all unpaid accrued interest is reversed. Such loans remain on non-accrual status until the borrower demonstrates the ability to remain current or the loan is deemed uncollectible and is charged off. Consumer loans generally are not placed on non-accrual status but are reviewed periodically and charged off when deemed uncollectible.

Republic recognizes interest income on an impaired loan when earned, unless the loan is on non-accrual status, in which case interest income is recognized when received.

Allowance for Loan Losses – The allowance for loan losses is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses and decreased by charge offs net of recoveries. Management estimates the necessary allowance balance using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations, estimated collateral values, economic conditions, regulatory guidance and various other factors. Allocations of the allowance may be made for specific loans or loan categories, but the entire allowance is available for any loan that may be charged off. Loan losses are charged against the allowance when management deems a loan uncollectible.

A loan is impaired when full payment under the loan terms is not expected. Impairment is evaluated collectively for smaller balance loans of similar nature such as residential mortgage and consumer loans, and on an individual loan basis for commercial and commercial real estate loans. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

Premises and Equipment – Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation is computed over the estimated useful lives of the related assets on the straight-line method. Estimated lives are 25 to 39 years for buildings and improvements, 3 to 5 years for furniture, fixtures and equipment and 3 to 9 years for leasehold improvements.

**Long-Lived Assets** – Long-lived assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at discounted amounts.

Securities Sold under Agreements to Repurchase and Other Short-term Borrowings – Substantially all repurchase agreement liabilities represent amounts advanced by customers. Securities are pledged to cover most of these liabilities as they are not covered by federal deposit insurance. Certain of these liabilities are secured by private insurance purchased by Republic or FHLB letters of credit rather than by a pledge of securities. Other short-term borrowings primarily include federal funds purchased.

Stock Option Plans – Employee compensation expense under stock option plans is reported using the intrinsic value method. No stock based compensation cost is reflected in net income, as all options granted had an exercise price equal to or greater than the market price of the underlying common stock at date of grant.

The following table illustrates the effect on net income and earnings per share if expense was measured using the fair value recognition provisions of Financial Accounting Standards Board ("FASB") Statement No. 123, "Accounting for Stock Based Compensation":

(dollars in thousands, except per share data)	2003	2002	2001
Net income as reported	\$ 28,203	\$ 20,489	\$ 16,808
Deduct:			
Stock based compensation expense determined			
under fair value based method, net of tax	722	645	153
Pro forma net income	\$ 27,481	\$ 19,844	\$ 16,655
Basic earnings per share as reported:	-		
Class A Common Stock	<b>\$ 1.67</b>	\$ 1.23	\$ 1.04
Class B Common Stock	1.62	1.21	1.03
Pro forma basic earnings per share:			
Class A Common Stock	1.63	1.19	1.00
Class B Common Stock	1.58	1.18	0.99
Diluted earnings per share as reported:			
Class A Common Stock	1.64	1.20	1.01
Class B Common Stock	1.59	1.19	0.99
Pro forma diluted earnings per share:			
Class A Common Stock	1.59	1.17	0.96
Class B Common Stock	1.55	1.15	0.95

The weighted average assumptions for options granted during the year and the resulting estimated weighted average fair values per share used in computing pro forma disclosures are as follows:

	2003	2002	2001
Assumptions:			
Risk free interest rate	3.17%	4.83%	4.99%
Expected dividend yield	2.05	1.97	2.37
Expected life of options (in years)	6.00	5.95	6.00
Expected volatility	24%	32%	34%
Estimated fair value per share	\$ 2.91	\$ 3.41	\$ 2.46

Income Taxes – Deferred tax assets and liabilities are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

Employee Stock Ownership Plan ("ESOP") – The cost of shares held by the ESOP, but not yet allocated to participants, is shown as a reduction of stockholders' equity. Compensation expense is based on the market price of shares as they are committed to be released to participant accounts. The difference between market price and the cost of shares committed to be released is recorded as an adjustment to paid in capital. Dividends on allocated ESOP shares reduce retained earnings; dividends on unearned ESOP shares reduce debt and accrued interest.

Financial Instruments – Financial instruments include off balance sheet credit instruments, such as commitments to fund loans and standby letters of credit. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded. Instruments, such as standby letters of credit, that are considered financial guarantees in accordance with FASB Interpretation No. 45 are recorded at fair value.

Derivatives - Republic only uses derivative instruments as described in "Mortgage Banking Activities."

Loss Contingencies – Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there are any such matters that will have a material effect on the financial statements.

**Earnings Per Share** – Earnings per share is based on net income (in the case of Class B Common Stock, less the dividend preference on Class A Common Stock), divided by the weighted average number of shares outstanding during the period. ESOP shares are considered outstanding unless unearned. Earnings per share assuming dilution shows the effect of additional common shares issuable under stock options and guaranteed preferred beneficial interests in Republic's subordinated debentures.

**Comprehensive Income** – Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale which are also recognized as a separate component of equity, net of tax.

Segment Information – Segments are parts of a company evaluated by management with separate financial information. Republic's internal information is primarily reported and evaluated in four lines of business – banking, mortgage banking, Refunds Now and deferred deposits.

Reclassifications – Certain amounts presented in prior periods have been reclassified to conform with the current year presentation.

New Accounting Pronouncements – In November 2002, the FASB issued FASB Interpretation No. 45 (FIN 45), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 expands disclosures to be made by a guarantor to recognize in its financial statements about its obligations under certain guarantees and requires the guarantor to recognize a liability for the fair value of an obligation assumed under a guarantee. The adoption of FIN 45 did not have a material effect on the Company's consolidated financial statements.

In January 2003, the FASB issued FASB Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities." FIN 46 clarifies the application of ARB No. 51, Consolidated Financial Statements, for certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated support from other parties. FIN 46 requires variable interest entities to be consolidated by the primary beneficiary which represents the enterprise that will absorb the majority of the variable interest entities expected losses if they occur, receive a majority of the variable interest entities' residual return if they occur, or both. Qualifying special purpose entities are exempt from the consolidation requirement of FIN 46. Although Republic leases office facilities from Republic's Chairman and from partnerships in which Republic's Chairman and Chief Executive Officer are partners under operating leases, the Company concluded this did not meet the criteria of FIN 46. The adoption of FIN 46 did not have a material effect on the Company's consolidated financial statements.

In April 2003, the FASB issued Statement of Financial Accounting Standard ("SFAS") No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." The Statement amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities under FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities". SFAS 149 clarifies under what circumstances a contract with an initial net investment meets the characteristic of a derivative, when a derivative contains a financing component, and amends the definition of to conform it to language used in FIN 45 and other pronouncements. The adoption of SFAS No. 149 did not have a material effect on the Company's consolidated financial statements.

In May 2003, the FASB issued SFAS No. 150 "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity." The Statement establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). The adoption of SFAS No. 150 did not have a material effect on the Company's consolidated financial statements.

## 2. RESTRICTIONS ON CASH AND DUE FROMS

Republic is required by the Federal Reserve Bank to maintain average reserve balances. Cash and due from banks in the consolidated balance sheet includes \$424,000 and \$3 million of reserve balances at December 31, 2003 and 2002. The Company does not earn interest on these cash balances.

## 3. SECURITIES

#### Securities available for sale:

Securities available for sale:		Gross	Gross	
	Amortized	Unrealized	Unrealized	
December 31, 2003 (in thousands)	Cost	Gains	Losses	Fair Value
U.S. Treasury securities and U.S. Government agencies Mortgage backed securities,	\$ 154,533	\$ 328	\$ (43)	\$ 154,818
including CMOs	139,472	1,274	(44)	140,702
Total securities available for sale	\$ 294,005	\$ 1,602	\$ (87)	\$ 295,520
December 31, 2002 (in thousands) U.S. Treasury securities and U.S. Government agencies Mortgage backed securities, including CMOs Total securities available for sale	Amortized Cost  \$ 50,175  148,936  \$ 199,111	Gross Unrealized Gains  \$ 948 2,990 \$ 3,938	Gross Unrealized Losses \$ - (2) \$ (2)	Fair Value \$ 51,123 151,924 \$ 203,047
Securities to be held to maturity:  December 31, 2003 (in thousands) U.S. Treasury securities and U.S.	Amortized Cost	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value

	Amortized	Gross Unrecognized	Gross Unrecognized	
December 31, 2003 (in thousands)	Cost	Gains	Losses	Fair Value
U.S. Treasury securities and U.S.				
Government agencies	\$ 9,707	<b>\$</b> 18	\$ -	\$ 9,725
Mortgage backed securities,				
including CMOs	105,704	82	(775)	105,011
Total securities to be held to maturity	\$ 115,411	\$ 100	\$ (775)	\$ 114,736

	Amortized	Gross Unrecognized	Gross Unrecognized	
December 31, 2002 (in thousands)	Cost	Gains	Losses	Fair Value
U.S. Treasury securities and U.S.				
Government agencies	\$ 8,175	\$ 20	\$ -	\$ 8,195
Obligations of state and political				
subdivisions	100	2	-	102
Mortgage backed securities,				
including CMOs	77,137	115	(66)	77,186
Total securities to be held to maturity	\$ 85,412	\$ 137	\$ (66)	\$ 85,483

Securities pledged to secure public deposits, securities sold under agreements to repurchase and for other purposes, as required or permitted by law are as follows:

December 31, (in thousands)	2003	2002	
Amortized cost	\$ 272,801	\$ 253,266	
Fair value	273,561	257,053	
December 31, (in thousands)	2003	2002	2001
Sale of securities available for sale:			
Proceeds on sales	\$ -	\$ 58,227	\$ 122,516
Proceeds on calls	33,740	26,500	63,000
Gross gains	-	1,559	1,864

The amortized cost and fair value of securities, by contractual maturity are as follows:

	Securitiesavailable for sale		Securities to be held to maturity	
December 31, 2003 (in thousands)	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less Due after one year through five years Mortgage backed securities, including CMOs	\$ 136,013 18,520 <u>139,472</u>	\$ 136,199 18,619 140,702	\$ - 9,707 	\$ - 9,725 105,011
Total	\$ 294,005	\$ 295,520	\$ 115,411	\$ 114,736

Securities with unrealized losses not recognized in income are as follows:

	Less t	nan 12 months	12 mor	nths or more	Tot	tal
December 31, 2003 (in thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury securities and U.S. Government agencies	\$ 124,952	<b>\$ (29)</b>	\$ 6,440	\$ (14)	\$ 131,392	\$ (43)
Mortgage backed securities, including CMOs	\$ -	\$ -	\$ 122,465	\$ (819)	\$ 122,465	\$ (819)

All unrealized losses are reviewed to determine whether the losses are other than temporary. Factors considered include whether the securities are backed by the U.S. Government or its agencies and concerns surrounding the recovery of full principal. While it's likely that management will hold the securities to maturity, even though some are classified as available for sale, management believes the unrealized losses are market driven and no ultimate loss will occur.

#### 4. LOANS

December 31, (in thousands)	2003	2002
Residential real estate	\$ 762,000	\$ 597,797
Commercial real estate	442,083	413,115
Real estate construction	70,897	68,020
Commercial	34,553	33,341
Consumer	58,034	39,347
Home equity	215,088	159,261
Total loans	1,582,655	1,310,881
Less:		
Unearned interest income and unamortized loan fees	703	818
Allowance for loan losses	13,959	10,148
Loans, net	\$ 1,567,993	\$ 1,299,915

Republic utilizes eligible real estate loans to collateralize advances and letters of credit from the FHLB. At December 31, 2003 and 2002, Republic had \$703 million and \$541 million in first lien, 1-4 family residential real estate loans pledged to secure advances and letters of credit from the FHLB. The Company also had \$67 million and \$38 million, in multi family, commercial real estate loans pledged at December 31, 2003 and 2002 and \$142 million in home equity lines of credit pledged at December 31, 2003.

Activity in the allowance for loan losses is summarized as follows:

December 31, (in thousands)	2003	2002	2001
Balance, beginning of year	\$ 10,148	\$ 8,607	\$ 7,862
Provision for loan losses charged to income	6,574	3,338	3,493
Charge offs	(5,527)	(4,176)	(4,173)
Recoveries	2,764	2,379	1,425
Balance, end of year	\$ 13,959	\$ 10,148	\$ 8,607

Information about Republic's impaired loans is as follows:

As of and for the Year Ended December 31, (in thousands)	2003	2002	2001
Year end loans with no allocated allowance for loan losses Year end loans with allocated allowance for loan losses	\$ - 6,176	\$ - 1,152	\$ - 104
Total	\$ 6,176	\$ 1,152	\$ 104
Amount of the allowance for loan losses allocated Average of impaired loans during the year Interest income recognized during impairment Cash basis interest income recognized	\$ 1,484 3,604 - -	\$ 288 1,369 - -	\$ 26 707 - -
Non-performing loans were as follows: Loans past due 90 days still on accrual Nonaccrual loans	473 12,466	1,915 7,967	521 5,056

Non-performing loans include impaired loans and smaller balance homogeneous loans as defined in Note 1.

Loans made to executive officers and directors of Republic and their related interests in the ordinary course of business, subject to substantially the same credit policies as other loans and current in their terms, are as follows:

	\$ 19,545	\$ (900)	\$ 8,737	\$ (9,807)	\$ 17,575
December 31, 2003 (in thousands)	of Period	Status	Loans	Repayments	of Period
	Beginning	Related Party	New		End
	Balance,	Change in			Balance,

#### **5. MORTGAGE BANKING ACTIVITIES**

Mortgage banking activities primarily include residential and commercial mortgage originations and servicing. The following table presents the components of mortgage banking non interest income:

December 31, (in thousands)	2003	2002	2001
Net gain on sale of mortgage loans held for sale Net loan servicing (expense) income	\$ 12,718 (1,614)	\$ 6,998 (104)	\$ 6,191 247
Mortgage banking income	\$ 11,104	\$ 6,894	\$ 6,438

Republic serviced loans for others (primarily FHLMC) totaling \$732 million and \$283 million at December 31, 2003 and 2002. Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and processing foreclosures. Loan servicing (expense) income reflected in the above includes amortization of servicing rights (see below) and loan servicing income of \$1,293,000, \$642,000 and \$534,000 for the years ended 2003, 2002 and 2001. Custodial escrow account balances maintained in connection with serviced loans were \$3 million and \$981,000 at year end December 31, 2003 and 2002.

Activity for capitalized mortgage servicing rights is as follows:

December 31, (in thousands)	2003	2002	2001
Balance January 1	\$ 2,882	\$ 1,885	\$ 624
Additions	4,848	1,743	1,548
Amortized to expense	(2,907)	(746)	(287)
Balance December 31	\$ 4,823	\$ 2,882	\$ 1,885
Valuation allowance	<b>s</b> -	\$ -	\$ -

The fair value of mortgage servicing rights was \$6.7 million at December 31, 2003.

#### **6. PREMISES AND EQUIPMENT**

December 31, (in thousands)	2003	2002
Land	\$ 2,836	\$ 1,822
Office buildings and improvements	18,959	13,261
Furniture, fixtures and equipment	33,404	24,440
Leasehold improvements	3,176	2,500
Construction in progress	1,913	801
Total premises and equipment	60,288	42,824
Less accumulated depreciation and amortization	25,959	19,672
Premises and equipment, net	\$ 34,329	\$ 23,152

Depreciation expense related to premises and equipment was \$5.4 million in 2003, \$4.0 million in 2002 and \$3.9 million in 2001.

#### 7. DEPOSITS

Time deposits of \$100,000 or more were \$196 million and \$111 million at year end 2003 and 2002.

The scheduled maturities of all time deposits are as follows:

	Weighted			
December 31, 2003 (dollars in thousands)	Amount	Average Rate		
2004	\$ 184,943	2.13%		
2005	86,919	2.93		
2006	98,589	3.26		
2007	77,065	3.99		
2008	34,925	2.42		
Thereafter	24,207	0.88		
Total	\$ 506,648	2.73%		

#### 8. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

These liabilities consist of short-term excess funds from correspondent banks, repurchase agreements and overnight liabilities to deposit customers arising from Republic's cash management program. While effectively deposit equivalents, the overnight liabilities to customers are in the form of repurchase agreements or liabilities secured by FHLB letters of credit or private insurance policies purchased by Republic. Repurchase agreements collateralized by securities are treated as financings; accordingly, the securities involved with the agreements are recorded as assets and are held by a safekeeping agent and the obligations to repurchase the securities are reflected as liabilities. All securities underlying the agreements were under Republic's control.

Information concerning securities sold under agreements to repurchase and liabilities secured by insurance policies at year end 2003 and 2002 are as follows:

your one 2000 and 2002 are as follows.		
December 31, (dollars in thousands)	2003	2002
Average outstanding balance during the year	\$ 189,984	\$ 225,671
Average interest rate during the year	1.00%	1.44%
Maximum month end balance during the year	227,760	294,915
Weighted average rate at year end	0.98%	1.31%
9. FHLB BORROWINGS		
December 31, (in thousands)	2003	2002
FHLB convertible fixed interest rate advances from 4.40%		
to 6.35%, with a weighted average interest rate of 5.17% $^{\!\scriptscriptstyle (1)}$	\$ 115,000	\$ 115,000
FHLB fixed interest rate advances from 1.44% to 5.94%,		
with a weighted average interest rate of 3.52% at		
December 31, 2003, due through 2032	305,178	204,299
	\$ 420,178	\$ 319,299

<sup>(1)</sup> Represents convertible advances with the FHLB. These advances have original fixed rate periods ranging from one to five years and original maturities ranging from three to ten years. At the end of their respective fixed rate periods, the FHLB has the right to convert the borrowings to floating rate advances tied to LIBOR or the Company can prepay the borrowings at no penalty. The Company has \$55 million in these advances that are currently eligible to be converted on their quarterly repricing date. Based on market conditions at this time, management does not believe these advances are likely to be converted in the near term.

FHLB advances are collateralized by a blanket pledge of eligible real estate loans. At December 31, 2003, Republic had available collateral to borrow an additional \$112 million from the FHLB. Republic also has unsecured lines of credit totaling \$110 million available through various financial institutions.

Aggregate future principal payments on borrowed funds, based on contractual maturity dates as of December 31, 2003 are as follows:

Year	(in thousands)	
2004	\$ 24,000	
2005	82,570	
2006	95,000	
2007	60,000	
2008 and thereafter	158,608	
Total	<u>\$ 420,178</u>	

During 2003, the Company did not prepay any FHLB Advances. In 2002, the Company prepaid \$25 million on 6.40% FHLB advances due November 2002. The transaction resulted in a penalty of \$1.4 million or \$891,000 net of tax (\$0.05 per share).

#### 10. GUARANTEED PREFERRED BENEFICIAL INTERESTS

In February 1997, Republic Capital Trust, a trust subsidiary of Republic Bancorp, Inc., completed the private placement of 64,520 shares of cumulative trust preferred securities (Trust Preferred Securities) with a liquidation preference of \$100 per security. Each security can be converted into ten shares of Class A Common Stock at the option of the holder. The sole asset of Republic Capital Trust represents the proceeds of the offering loaned to Republic Bancorp, Inc. in exchange for subordinated debentures which have terms that are similar to the Trust Preferred Securities. The subordinated debentures and the related interest expense, payable quarterly at the annual rate of 8.5%, are included in the consolidated financial statements.

As permitted under the agreement, management redeemed these securities on April 1, 2002. Approximately \$800,000 of these securities was redeemed for cash while the remaining \$5.1 million were converted into 507,700 shares of the Company's Class A Common Stock.

#### 11. INCOME TAXES

Income tax expense is summarized as follows:

Year Ended December 31, (in thousands)	2003	2002	2001
Current Deferred expense (benefit)	\$ 13,942 1,620	\$ 11,536 (340)	\$ 8,687 (108)
Total	\$ 15,562	\$ 11,196	\$ 8,579

The provision for income taxes differs from the amount computed at the statutory rate as follows:

Year Ended December 31, (in thousands)	2003	2002	2001
Federal statutory rate	35.0%	35.0%	35.0%
Increase (decrease) resulting from:			
State taxes, net of federal benefit	0.2	-	-
Low income housing tax credit	(0.5)	-	-
Other, net	0.9	0.3	(1.2)
Effective rate	35.6%	35.3%	33.8%

The tax effects of temporary differences that give rise to the deferred tax assets and deferred tax liabilities are as follows:

December 31, (in thousands)	2003	2002
Deferred tax assets:		
Depreciation	\$ -	\$ 532
Allowance for loan losses	4,044	2,715
Accrued expenses	1,329	1,098
Total deferred tax assets	5,373	4,345
Deferred tax liabilities:		
Depreciation	1,345	-
FHLB dividends	2,740	2,469
Loan fees	360	294
Mortgage servicing rights	1,696	1,011
Unrealized securities gains	515	1,338
Other	475	194
Total deferred tax liabilities	(7,131)	5,306
Net deferred tax liability	\$ (1,758)	\$ (961)

#### 12. EARNINGS PER SHARE

A reconciliation of the combined Class A and B Common Stock numerators and denominators of the earnings per share and diluted earnings per share computations is presented below.

Class A and B shares participate equally in undistributed earnings. The difference in earnings per share between the two classes of common stock results solely from the 10% per share dividend premium paid on Class A Common Stock over that paid on Class B Common Stock as discussed in Note 13. The aggregate dividend premium paid on Class A Common Stock for 2003, 2002 and 2001 was \$691,000, \$279,000 and \$224,000.

#### Rasic

Years Ended December 31, (in thousands, except per share data)	2003	2002	2001
Net income available to common shareholders	\$ 28,203	\$ 20,489	\$ 16,808
Weighted average shares outstanding	16,939	16,636	16,126
Basic Earnings per Share: Class A Common Stock Class B Common Stock	\$ 1.67 1.62	\$ 1.23 1.21	\$ 1.04 1.03
Diluted:			
Net income Interest expense, net of tax benefit, on assumed conversion of guaranteed preferred beneficial interests in	\$ 28,203	\$ 20,489	\$ 16,808
Republic's subordinated debentures		79	332
Net income available to common shareholders, assuming conversion	\$ 28,203	\$ 20,568	\$ 17,140
Weighted average shares outstanding Dilutive effects of assumed conversion and exercise: Convertible guaranteed preferred beneficial interest in	16,939	16,636	16,126
Republic's subordinated debentures	-	146	610
Stock options Weighted average shares and dilutive	369	334	356
potential shares outstanding	17,308	17,116	17,092
Diluted Earnings Per Share: Class A Common Stock Class B Common Stock	\$ 1.64 1.59	\$ 1.20 1.19	\$ 1.01 0.99

Stock options for 20,000 and 191,000 shares of Class A Common Stock were excluded from the 2003 and 2002 earnings per share assuming dilution because their impact was antidilutive.

#### 13. STOCKHOLDERS' EQUITY

Common Stock — The Class A Common shares are entitled to cash dividends equal to 110% of the cash dividend paid per share on the Class B Common Stock. Class A Common shares have one vote per share and Class B Common shares have ten votes per share. Class B Common Stock may be converted, at the option of the holder, to Class A Common Stock on a share-for-share basis. The Class A Common Stock is not convertible into any other class of Republic's capital stock.

Dividend Limitations – Kentucky banking laws limit the amount of dividends that may be paid to the Parent Company by Republic Bank & Trust Company without prior approval of the Kentucky Department of Financial Institutions. Under these laws, the amount of dividends that may be paid in any calendar year is limited to current year's net income, combined with the retained net income of the preceding two years, less any dividends declared during those periods. At December 31, 2003, Republic Bank & Trust Company had \$37.4 million of retained earnings that could be utilized for payment of dividends if authorized by its board of directors without prior regulatory approval subject to capital requirements.

Indiana banking laws prohibit the payment of dividends to the Parent Company by Republic Bank & Trust Company of Indiana until May 2004 without prior approval of the Indiana Department of Financial Institutions. These laws also require a minimum Tier I Capital ratio of 8% to be maintained for a period of three years.

Regulatory Capital Requirements – The Parent Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on Republic's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Parent Company and each bank must meet specific capital guidelines that involve quantitative measures of the bank's assets, liabilities, and certain off balance sheet items as calculated under regulatory accounting practices. The

capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Parent Company and each bank to maintain minimum amounts and ratios (set forth in the following table) of Total and Tier I capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). As of December 31, 2003, the Parent Company, Republic Bank & Trust Company and Republic Bank & Trust Company of Indiana meet all capital adequacy requirements to which they are subject to.

The most recent notification from the FDIC categorized each bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, each bank must maintain minimum Total Risk Based, Tier I Risk Based and Tier I Leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the banks' capital ratings.

Actual		ıal	Minimum Requirement For Capital Adequacy Purposes		Minimum Requirement To Be Well Capitalized Under Prompt Corrective Action Provisions	
(dollars in thousands)	Amount Ratio		Amount	Ratio	Amount	Ratio
As of December 31, 2003 Total Risk Based Capital (to Risk Weighted Assets		10 000/	<b>6 110 011</b>	00/	¢ 440.040	100/
Republic Bancorp, Inc. Republic Bank & Trust Co.	\$ 181,856 171,210	12.99% 12.49	\$ 112,011 100,074	8%	\$ 140,013 127,120	10% 10
Republic Bank & Trust Co.  Republic Bank & Trust Co. of Indiana	171,210 5,897	20.45	109,074 2,307	8 8	137,130 2,884	10
nepublic bank & must co. of indiana	3,037	20.40	2,307	Ü	2,004	10
Tier I Capital (to Risk Weighted Assets)						
Republic Bancorp, Inc.	167,897	11.99	56,005	4	84,008	6
Republic Bank & Trust Co.	157,593	11.49	54,852	4	82,278	6
Republic Bank & Trust Co. of Indiana	5,555	19.26	1,153	4	1,730	6
Tier I Leverage Capital (to Average Assets)						
Republic Bancorp, Inc.	167,897	8.08	83,080	4	103,850	5
Republic Bank & Trust Co.	157,593	7.68	82,106	4	102,632	5
Republic Bank & Trust Co. of Indiana	5,555	15.55	1,428	4	1,786	5
As of December 31, 2002						
Total Risk Based Capital (to Risk Weighted Assets	3)					
Republic Bancorp, Inc.	\$ 158,044	13.64%	\$ 92,679	8%	\$ 115,849	10%
Republic Bank & Trust Co.	148,318	13.07	90,814	8	113,518	10
Republic Bank & Trust Co. of Indiana	5,512	21.52	2,049	8	2,562	10
Tier I Capital (to Risk Weighted Assets)						
Republic Bancorp, Inc.	147,896	12.77	46,340	4	69,509	6
Republic Bank & Trust Co.	138,456	12.20	45,407	4	68,111	6
Republic Bank & Trust Co. of Indiana	5,226	20.40	1,025	4	1,537	6
,	-, -		,-		,	-
Tier I Leverage Capital (to Average Assets)						
Republic Bancorp, Inc.	147,896	9.02	65,591	4	81,990	5
Republic Bank & Trust Co.	138,456	8.53	64,945	4	81,181	5
Republic Bank & Trust Co. of Indiana	5,226	23.15	903	4	1,129	5

#### 14. STOCK OPTION PLAN

Under the stock option plan, certain key employees and directors are granted options to purchase shares of Republic's Common Stock at fair value at the date of the grant. Options granted become fully exercisable at the end of two to six years of continued employment and must be exercised within one year.

A summary of Republic's stock option activity and related information for the years ended December 31 follows:

		200	)3			200	02	_
	Options Class A Shares	Weighted Average Exercise Price	Options Class B Shares	Weighted Average Exercise Price	Options Class A Shares	Weighted Average Exercise Price	Options Class B Shares	Weighted Average Exercise Price
Outstanding beginning of year Granted Exercised Forfeited	1,539,000 92,500 (235,250) (64,750)	\$ 9.62 13.25 7.55 10.01	- - -	\$ - - - -	982,750 873,000 (222,000) (94,750)	\$ 7.76 10.64 5.99 8.19	4,000 - (4,000) -	\$ 5.53 - 5.53 -
Outstanding year end Exercisable (vested) end of year	94,750	10.22	-	-	1,539,000	9.62 5.98	-	-
	Options Class A Shares	Weighted Average Exercise Price	Options Class B Shares	Weighted Average Exercise Price				
Outstanding beginning of year Granted Exercise Forfeited	1,045,500 194,750 (207,000) (50,500)	\$ 7.20 7.57 4.72 7.95	30,000 - (26,000) -	\$ 4.18 - 3.97				
Outstanding year end Exercisable (vested) end of year	982,750	7.76 5.90	4,000	5.53				

Options outstanding at year end 2003 were as follows:

				Exerci	sable
	Remaining	Weighted	Weighted		Weighted
	Contractual	Average	Average		Average
Outstanding Class A Options	Number	Life	Price	Number	Price
Range of Exercise Prices					
\$5.88 - \$7.00	227,500	2.83	\$ 6.35	32,500	\$ 6.00
\$8.13 - \$10.60	814,250	4.64	10.40	-	-
\$10.98 - \$13.00	257,250	2.60	12.35	62,250	13.00
\$13.07 - \$18.37	32,500	5.71	16.02	<u> </u>	-
Total Outstanding	1,331,500	3.97	10.22	94,750	10.60

## 15. EMPLOYEE BENEFIT PLANS

Republic maintains a 401(k) plan for full time employees who have been employed for 1,000 hours in a plan year and have reached the age of 21. Participants in the plan have the option to contribute from 1% to 25% of their annual compensation. Republic matches 50% of participant contributions up to 5% of each participant's annual compensation. Republic's contribution may increase if the Bank achieves certain operating ratios. Republic's matching contributions were \$762,000, \$637,000 and \$506,000 for the years ended December 31, 2003, 2002 and 2001.

On January 29, 1999, Republic formed an Employee Stock Ownership Plan (ESOP) for the benefit of its employees. The ESOP borrowed \$3.9 million from the Parent Company and directly and indirectly purchased 300,000 shares of Class A Common Stock from Republic's largest beneficial owner at a market value price of \$12.91 per share. The purchase price, determined by an independent pricing committee, was the average closing price for the thirty trading days immediately prior to the transaction. Shares in the ESOP are allocated to eligible employees based on principal payments over the term of the

loan, which is ten years. Participants become fully vested in allocated shares after five years of credited service and may receive their distributions in the form of cash or stock. At year end 2003, approximately 177,000 unallocated shares had a fair value of \$3.5 million.

Year Ended December 31, (in thousands)	2003	2002	2001
Unearned shares allocated to participants in the plan	28,485	26,499	24,649
Compensation expense	\$ 446,000	\$ 314,000	\$ 267,000

The Company maintains a death benefit for the Chairman of the Company equal to three times the average compensation paid for the two years proceeding death. Upon a change in control, defined as a sale or assignment of more than 55% of the outstanding stock of the Company, the benefit is canceled.

#### 16. LEASES AND TRANSACTIONS WITH AFFILIATES

Republic's Chairman and from partnerships in which Republic's Chairman and from partnerships in which Republic's Chairman and Chief Executive Officer are partners. Rent expense for the years ended December 31, 2003, 2002 and 2001 under these leases was \$1,892,000, \$1,549,000 and \$1,475,000. Total rent expense on all operating leases was \$2,698,000, \$2,302,000 and \$2,092,000 for the years ended December 31, 2003, 2002 and 2001. The total minimum lease commitments under noncancelable operating leases are as follows:

December 31, 2003 (in thousands)	Affiliate	Other	Total
2004	\$ 1,837	\$ 1,075	\$ 2,912
2005	1,817	1,066	2,883
2006	1,553	940	2,493
2007	845	885	1,730
Thereafter	817	10,518	11,335
Total	\$ 6,869	\$ 14,484	\$ 21,353

A director of Republic Bank & Trust Company is a partner in a law firm. Fees paid by Republic to this firm totaled \$73,000, \$91,000 and \$74,000 for the years ended December 31, 2003, 2002 and 2001.

## 17. OFF BALANCE SHEET RISKS, COMMITMENTS AND CONTINGENT LIABILITIES

Republic is a party to financial instruments with off balance sheet risk in the normal course of business in order to meet the financing needs of its customers. These financial instruments primarily include commitments to extend credit and standby letters of credit. The contract or notional amounts of these instruments reflect the potential future obligations of Republic pursuant to those financial instruments. Creditworthiness for all instruments is evaluated on a case-by-case basis in accordance with Republic's credit policies. Collateral from the customer may be required based on management's credit evaluation of the customer and may include business assets of commercial customers, as well as personal property and real estate of individual customers or guarantors.

Republic also extends binding commitments to customers and prospective customers. Such commitments assure the borrower of financing for a specified period of time at a specified rate. The risk to Republic under such loan commitments is limited by the terms of the contracts. For example, Republic may not be obligated to advance funds if the customer's financial condition deteriorates or if the customer fails to meet specific covenants. An approved, but unfunded, loan commitment represents a potential credit risk once the funds are advanced to the customer. This is also a liquidity risk since the customer may demand immediate cash that would require funding, and interest rate risk as market interest rates may rise above the rate committed. Republic's liquidity position is managed to meet its need for funds. In addition, since a portion of these loan commitments normally expire unused, the total amount of outstanding commitments at any point in time may not require future funding.

As of December 31, 2003, exclusive of mortgage banking loan commitments discussed in Note 1, Republic had outstanding loan commitments totaling \$345 million which includes unfunded home equity lines of credit totaling \$207 million. These commitments generally have variable rates.

Standby letters of credit are conditional commitments issued by Republic to guarantee the performance of a customer to a third party. The terms and risk of loss involved in issuing standby letters of credit are similar to those involved in issuing loan commitments and extending credit. Commitments outstanding under standby letters of credit totaled \$38 million at December 31, 2003.

At December 31, 2003, Republic had \$88 million in letters of credit from the FHLB issued on behalf of the Bank's clients. Approximately \$28 million of these letters of credit were used as credit enhancements for client bond offerings. The remaining \$60 million was used to collateralize a public funds deposit, which the Company classifies in short-term borrowings. These letters of credit reduce Republic's available borrowing line at the FHLB by \$88 million. Republic uses a blanket pledge of eligible real estate loans to secure the letters of credit.

#### 18. FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair value of financial instruments has been determined by Republic using available market information and appropriate valuation methodologies. However, judgment of management is necessarily required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts Republic could realize in a market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

	Decembe	r 31, 2003	December 31, 2002	
(in thousands)	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Assets:				
Cash and cash equivalents	\$ 60,876	\$ 60,876	\$ 39,853	\$ 39,853
Securities available for sale	295,520	295,520	203,047	203,047
Securities to be held to maturity	115,411	114,853	85,412	85,483
Mortgage loans held for sale	13,732	13,877	65,695	66,176
Loans, net	1,567,993	1,600,608	1,299,915	1,345,477
Federal Home Loan Bank stock	19,148	19,148	18,324	18,324
Accrued interest receivable	6,710	6,710	6,998	6,998
Liabilities:				
Deposits:				
Non interest-bearing accounts	\$ 193,321	\$ 193,321	\$ 175,460	\$ 175,460
Transaction accounts	597,143	597,143	464,961	464,959
Certificate of deposit and individual				
retirement accounts	506,648	513,691	399,769	410,235
Securities sold under agreements to repurchase and other short-term				
borrowings	220,040	220,114	224,929	224,957
Federal Home Loan Bank borrowings	420,178	426,437	319,299	348,226
Accrued interest payable	3,441	3,441	2,816	2,816

Cash and Cash Equivalents – The carrying amount is a reasonable estimate of fair value.

Securities Available for Sale, Securities to be Held to Maturity and Federal Home Loan Bank Stock – Fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities. For FHLB stock, the carrying amount is an estimate of fair value.

Mortgage Loans Held for Sale – Estimated fair value is based on the corresponding sales contract.

**Loans** – The fair value is estimated by discounting the future cash flows using the interest rates at which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities.

Deposits – The fair value of demand deposits, savings accounts and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the interest rates offered for deposits of similar remaining maturities.

Securities Sold Under Agreements to Repurchase and Other Short-term Borrowings – The carrying amount is management's estimate of fair value.

Federal Home Loan Bank Borrowings – The fair value is estimated based on the estimated present value of future cash outflows using the rates at which similar loans with the same remaining maturities could be obtained.

Accrued Interest Receivable/Payable -The carrying amount is a reasonable estimate of fair value.

Commitments to Extend Credit – The fair value of commitments to extend credit is based upon the difference between the interest rate at which Republic is committed to make the loans and the rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities, adjusted for the estimated volume of loan commitments expected to close. The fair value of such commitments is not material.

Commitments to Sell Loans – The fair value of commitments to sell loans is based upon the difference between the interest rates at which Republic is committed to sell the loans and the quoted secondary market price for similar loans. The fair value of such commitments is not material.

Financial Guarantees – Estimated fair value is based on current fees or costs that would be charged to enter or terminate such arrangements and is not material.

The fair value estimates presented herein are based on pertinent information available to management as of December 31, 2003 and 2002. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, estimates of fair value may differ significantly from the amounts presented.

## 19. PARENT COMPANY CONDENSED FINANCIAL INFORMATION

Cash and cash equivalents, end of year

19. PARENT COMPANY CONDENSED FINANCIAL INFORMATION BALANCE SHEETS	ATION		
December 31, (in thousands)	2003	2002	
Assets:			
Cash and cash equivalents	\$ 3,960	\$ 2,538	
Due from subsidiaries	2,579	3,667	
Investment in subsidiaries	164,638	146,575	
Other assets	425	14	
Total assets	\$ 171,602	\$ 152,794	
Liabilities and stockholders' equity:			
Other liabilities	\$ 2,223	\$ 1,998	
Stockholders' equity	169,379	150,796	
Total liabilities and stockholders' equity	\$ 171,602	\$ 152,794	
STATEMENTS OF INCOME			
Years Ended December 31, (in thousands)	2003	2002	2001
Income and expenses:			
Dividends from subsidiary	\$ 9,100	\$ 3,406	\$ 15,699
Interest income	187	211	253
Interest expense	-	(129)	(548)
Other expenses	(480)	(589)	(401)
Income before income taxes	8,807	2,899	15,003
Income tax benefit	284	272	297
Income before equity in undistributed net income of subsidiaries	9,091	3,171	15,300
Equity in undistributed net income of subsidiaries	19,112	17,318	1,508
Net income	\$ 28,203	\$ 20,489	\$ 16,808
STATEMENTS OF CASH FLOWS			
Years Ended December 31, (in thousands)	2003	2002	2001
Operating activities:			
Net income	\$ 28,203	\$ 20,489	\$ 16,808
Adjustments to reconcile net income to net cash provided by			
(used in) operating activities:	(40.440)	(17.010)	(4.500)
Undistributed net income of subsidiaries	(19,112)	(17,318)	(1,508)
Change in other coasts	1,088	885 4	(440) 105
Change in other assets Change in other liabilities	(11) (545)	53	21
Net cash provided by operating activities	9,623	4,113	14.986
Investing activities:		.,	,000
Dividends on unallocated ESOP shares	(102)	(47)	(43)
Dissolution of Republic Capital Trust Common stock	(102)	300	(43)
Purchase of common stock of subsidiary bank	-	-	(5,000)
Purchase of premises	(400)	-	-
Net cash provided by (used in) investing activities	(502)	253	(5,043)
Financing activities:			
Dividends paid	(8,305)	(3,231)	(2,837)
Proceeds from stock options exercised	985	1,104	467
Redemption of the Company's guaranteed preferred beneficia	I		
interest in Republic's subordinated debentures	-	(1,075)	-
Repurchase of Class A Common Stock	(379)	(163)	(7,816)
Net cash used in financing activities	(7,699)	(3,365)	(10,186)
Net increase (decrease) in cash and cash equivalents	1,422	1,001	(243)
Cash and cash equivalents, beginning of year	2,538	1,537	1,780
	Φ 0.000	Ф 0.500	

3,960

\$ 2,538

\$ 1,537

#### **20. SEGMENT INFORMATION**

The reportable segments are determined by the type of products and services offered, primarily distinguished between banking, mortgage banking operations, deferred deposits and tax refund services. Loans, investments, and deposits provide the substantial amount of revenue from the banking operation; servicing fees and loan sales provide the substantial amount of revenue from mortgage banking; fees for providing deferred deposits represent the primary revenue source for the deferred deposit segment; and refund anticipation loan fees and electronic refund check fees provide the substantial amount of revenue from tax refund services. All four operations are domestic.

The accounting policies used for Republic's segments are the same as those described in the summary of significant accounting policies. Income taxes are allocated and indirect expenses are allocated on revenue. Transactions among segments are made at fair value. Information reported internally for performance assessment follows.

			2003		
		Tax Refund	Mortgage	Deferred	Consolidated
(in thousands)	Banking	Services	Banking	Deposits	Totals
Net interest income	\$ 66,864	\$ 6,742	\$ 1,353	\$ 7,306	\$ 82,265
Provision for loan losses	4,245	1,850	-	479	6,574
Electronic refund check fees	, -	3,981	-	-	3,981
Mortgage banking income	-	, <u>-</u>	11,104	-	11,104
Other revenue	19,461	35	(3,648)	-	15,848
Income tax expense	8,718	1,930	2,795	2,119	15,562
Segment profit	15,801	3,499	5,066	3,837	28,203
Segment assets	2,063,371	1,829	13,757	48,814	2,127,771
			2002		
		Tax Refund	Mortgage	Deferred	Consolidated
(in thousands)	Banking	Services	Banking	Deposits	Totals
Net interest income	\$ 59,596	\$ 3,563	\$ 1,025	\$ 156	\$ 64,340
Provision for loan losses	2,395	47	-	900	3,342
Electronic refund check fees	-	3,198	-	-	3,198
Mortgage banking income	-	-	6,894	-	6,894
Other revenue	18,453	71	(4,094)	-	14,430
Income tax expense/(benefit)	9,189	1,419	877	(289)	11,196
Segment profit/(loss)	16,746	2,636	1,630	(523)	20,489
Segment assets	1,682,508	1,167	65,816	3,215	1,752,706
			2001		
		Tax Refund	Mortgage	Deferred	Consolidated
(in thousands)	Banking	Services	Banking	Deposits	Totals
Net interest income	\$ 55,264	\$ 3,278	\$ 937	\$ -	\$ 59,479
Provision for loan losses	2,424	1,069	-	-	3,493
Electronic refund check fees	-	2,087	-	-	2,087
Mortgage banking income	=	-	6,438	-	6,438
Other revenue	13,784	36	(2,604)	-	11,216
Income tax expense	7,052	425	1,102	-	8,579
Segment profit	13,822	831	2,155	-	16,808
Segment assets	1,549,346	507	40,978	-	1,590,831

## 21. SUMMARY OF QUARTERLY FINANCIAL DATA (UNAUDITED)

Presented below is a summary of the consolidated quarterly financial data for the years ended December 31, 2003 and 2002.

	Fourth	Third	Second	First
(in thousands, except per share data)	Quarter	Quarter	Quarter	Quarter
2003:				
Interest income	\$ 29,353	\$ 28,579	\$ 28,399	\$ 32,730
Net interest income	19,410	19,493	19,585	23,778
Provision for loan losses	156	223	1,854	4,341
Income before income tax expense	7,260	9,909	11,259	15,338
Net income	4,637	6,349	7,267	9,951
Basic earnings per share:				
Class A Common Stock	0.28	0.38	0.43	0.59
Class B Common Stock	0.25	0.37	0.42	0.59
Diluted earnings per share:				
Class A Common Stock	0.27	0.36	0.42	0.58
Class B Common Stock	0.24	0.36	0.41	0.58
	Fourth	Third	Second	First
(in thousands, except per share data)	Quarter	Quarter	Quarter	Quarter
2002:				
Interest income	\$ 25,498	\$ 25,647	\$ 25,627	\$ 29,329
Net interest income	15,533	15,232	14,965	18,610
Provision for loan losses	1,849	265	(1,473)	2,697
Income before income tax expense	6,351	7,354	7,769	10,211
Net income	4,092	4,731	5,007	6,659
Basic earnings per share:				
Class A Common Stock	0.24	0.28	0.30	0.41
Class B Common Stock	0.24	0.28	0.29	0.41
Diluted earnings per share:				
Class A Common Stock	0.24	0.28	0.29	0.40
Class B Common Stock	0.23	0.27	0.29	0.39

#### **ANNUAL MEETING**

The Annual Meeting of Shareholders of Republic Bancorp, Inc. will be held at 10:00 a.m. (EDT), Thursday, April 15, 2004 at 3202 Shelbyville Road, Shelbyville, KY.

#### **FINANCIAL INFORMATION**

Shareholders may obtain a free copy of the 2003 Form 10-K including financial statements and schedules required to be filed with the Securities and Exchange Commission by contacting: Kevin Sipes, Executive Vice President and Chief Financial Officer, at the executive office address listed below or by calling 502-560-8628; or Mike Ringswald, Senior Vice President and General Counsel, 502-561-7128.

#### **STOCK LISTING**

Republic Bancorp, Inc. Class A Common Stock is listed under the symbol "RBCAA" on the NASDAQ Stock Market®

#### TRANSFER AGENT

Inquiries relating to shareholder records, stock transfers, changes of ownership, changes of address and dividend payment should be sent directly to our transfer agent at the following address: Computershare Investor Services, PO Box 169, Chicago, Illinois 60690-1689

## **INDEPENDENT PUBLIC ACCOUNTANTS**

The independent public accountants of Republic Bancorp, Inc. are Crowe Chizek and Company LLC, Louisville, KY.

#### **EXECUTIVE OFFICES**

Republic Bancorp, Inc. 601 West Market Street Louisville, Kentucky 40202-2700

502-584-3600 or outside Louisville 888-584-3600

## **WEB SITE**

www.republicbank.com info@republicbank.com

## **BANKING CENTERS AND CHIEF OPERATING OFFICERS**

DAITIMING OF	MILIO AND OTHER OF	LIIATING OTTIOLIIO		
Republic Bank	k & Trust Company			
<b>Bowling Green</b>	1	1700 Scottsville Road, Bowling Green, KY 42104	Janet Pierce	270-782-9111
Elizabethtown	1	1690 Ring Road, Elizabethtown, KY 42701	Claudio Monzon	270-769-6356
Frankfort	East	1001 Versailles Road, Frankfort, KY 40601		502-695-9000
	West	100 Highway 676, Frankfort, KY 40601	Rodney Williams	502-875-4300
Georgetown		430 Connector Road, Georgetown, KY 40324	Susan Smith	502-570-8868
Lexington	Andover	3098 Helmsdale Place, Lexington, KY 40509	Scott Osborn	859-264-0990
	Chevy Chase	641 East Euclid Avenue, Lexington, KY 40502	B. J. Webb	859-255-6267
	Harrodsburg Road	2401 Harrodsburg Road, Lexington, KY 40504	Billy Blair	859-224-1183
	Perimeter	651 Perimeter Drive, Lexington, KY 40517	Jeffrey Zinger	859-266-1165
	Tates Creek Road	3608 Walden Drive, Lexington, KY 40517	Cindy Burton	859-273-3933
Louisville	Baptist Hospital East	3950 Kresge Way, Suite 108, Louisville, KY 40207	Barb Cutter	502-897-3800
	Bardstown Road	2801 Bardstown Road, Louisville, KY 40205	Lisa George	502-459-2200
	Blankenbaker Pkwy.	11330 Main Street, Middletown, KY 40243	· ·	502-254-7555
	Brownsboro Road	4921 Brownsboro Road, Louisville, KY 40222	Keri Jones	502-339-9700
	Corporate Center	601 West Market Street, Louisville, KY 40202	Chip Hancock	502-584-3600
	Dixie Highway	5250 Dixie Highway, Louisville, KY 40216	Rob Nicolas	502-448-7000
	Fern Creek	10100 Brookridge Village Blvd., Louisville, KY 40291	Jill Napier	502-231-5522
	Fern Valley Road	3605 Fern Valley Road, Louisville, KY 40219	Steve Coleman	502-964-8848
	Hikes Point	3902 Taylorsville Road, Louisville, KY 40220	Jacob Call	502-451-2006
	Hurstbourne Pkwy	661 South Hurstbourne Pkwy, Louisville, KY 40222	Steve DeWeese	502-425-2300
	Jeffersontown	3811 Ruckriegel Parkway, Louisville, KY 40299	Larry Stewart	502-266-5466
	Jewish Hospital	224 East Muhammad Ali Blvd., Louisville, KY 40202		502-588-3115
	New Cut Road	5125 New Cut Road, Louisville, KY 40214	David Jett	502-363-4644
	Outer Loop	4655 Outer Loop, Louisville, KY 40219	Mary Matheny	502-969-8999
	Poplar Level Road	1420 Poplar Level Road, Louisville, KY 40217	Andy Mayer	502-636-2661
	Prospect	9101 US Hwy 42, Prospect, KY 40059	Missy Fultz	502-228-2755
	St. Matthews	3726 Lexington Road, KY 40207	David Krebs	502-893-2533
	Springhurst	9600 Brownsboro Road, KY 40241	Eric Higdon	502-339-2200
	West Broadway	2028 West Broadway, Louisville, KY 40203	Pearlie Walker	502-772-7500
Owensboro	•	3500 Frederica Street, Owensboro, KY 42301	Shirley Cecil	270-684-3333
Shelbyville		1614 Midland Trail, Louisville. KY 40065	Tucker Ballinger	502-633-6660
Republic Bank	k & Trust Company of I	ndiana		
Clarksville		610 Eastern Boulevard, Clarksville, IN 47129	Kari Thom	812-288-1111
New Albany		3001 Charlestown Crossing, New Albany, IN 47150	Todd Lancaster	812-949-2600
Jeffersonville	*	3141 Highway 62, Jeffersonville, IN 47130		812-282-1200
* Scheduled to o	pen in 2004	3 1, 1 , 11 1 1, 1		
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#### Republic Bancorp, Inc. Directors

Charles E. "Andy" Anderson

President, Anderson Insurance & Financial Services

#### J. Michael Brown

Member, Stites & Harbison PLLC

**Bill Petter** 

Vice Chairman, Republic Bancorp, Inc.

Sandra Metts Snowden

President, Metts Company Realtors -

Sandy Metts & Associates

R. Wayne Stratton, CPA

Member, Jones, Nale & Mattingly PLC

Samuel G. Swope\*

Chairman, Sam Swope Auto Group, LLC

Sue Stout Tamme

President and Chief Executive Officer,

**Baptist Hospital East** 

Bernard M. Trager

Chairman, Republic Bancorp, Inc.

A. Scott Trager

Vice Chairman, Republic Bancorp, Inc.

Steven E. Trager

President and Chief Executive Officer,

Republic Bancorp, Inc.

\*Director Emeritus

# Republic Bank & Trust Company Directors

Henry M. "Sonny" Altman, Jr. Owner, Altman Consulting LLC

J. Michael Brown

Member, Stites & Harbison PLLC

Stan Curtis

Senior Vice President, Hilliard Lyons

Laura Douglas\*

Director of External Communications,

LG&E Energy Corp.

Lawrence C. "Lonnie" Falk Mayor, City of Prospect

George E. Fischer

Retired - Chairman, SerVend International, Inc.

D. Harry Jones

President, Jones Plastic & Engineering Corp.

Thomas M. Jurich

Vice President for Athletics, University of Louisville

Rill Pottor

Executive Vice President and Chief Operating Officer, Republic Bank & Trust Company

Michael T. Rust, FACHE

President and Chief Executive Officer,

Kentucky Hospital Association

Bernard M. Trager

Chairman - Executive Committee, Republic Bank & Trust Company

A. Scott Trager

President, Republic Bank & Trust Company

Steven E. Trager

Chairman and Chief Executive Officer, Republic Bank & Trust Company

Beverly A. Wheatley

President, Wheatley Roofing Company, Inc.

\* Term started January 2004

# Republic Bank & Trust Company of Indiana Directors

Bill Petter

Executive Vice President and Chief Operating Officer, Republic Bank & Trust Company of Indiana

Bernard M. Trager

Director, Republic Bank & Trust Company of Indiana

A. Scott Trager

President, Republic Bank & Trust Company of Indiana

Steven E. Trager

Chairman and Chief Executive Officer, Republic Bank & Trust Company of Indiana

**Kevin Sipes** 

Executive Vice President and Chief Financial Officer, Republic Bank & Trust Company of Indiana

Republic Bank & Trust Company

Advisory Directors
Eastern Kentucky Region
(Frankfort and Lexington)

Tom Burich Gordon Duke Bill Johnson Jas Sekhon Dr. Emery Wilson

#### Western Kentucky Region (Bowling Green, Elizabethtown and Owensboro) Jeffrey Blankley

Jeffrey Blankley Mark Harris Gary Larimore Dr. William Moss Terry Patterson Dr. Dattatraya Prajapati

Jody Richards Kevin Shurn G. Ted Smith Jack Wells

## **Shelbyville**

Todd Davis

Dr. Christin Honaker R. Lee Shannon CPA\* Brad Montell\*

\* Term started in 2004

# Republic Bancorp, Inc. Executive Officers

Bernard M. Trager

Steven E. Trager

President and Chief Executive Officer

A. Scott Trager Vice Chairman Bill Petter

Vice Chairman

Kevin Sipes

Executive Vice President and Chief Financial Officer

David Vest

Executive Vice President and Chief Lending Officer

#### Republic Bank & Trust Company Senior Management

Steven E. Trager

Chairman and Chief Executive Officer

A. Scott Trager President

Bill Petter

**Executive Vice President and Chief Operating Officer** 

**Cevin Sipes** 

Executive Vice President and Chief Financial Officer

David Vest

Executive Vice President and Chief Lending Officer

#### **Bank Administration**

Jeff Nelson,

Senior Vice President

#### **Cash Management**

Cathy Slider, Senior Vice President

#### Compliance

Garry Throckmorton, Senior Vice President

#### Controller

Mike Beckwith, Vice President

## **Commercial Banking**

Jeff Norton.

Senior Vice President

#### **Commercial Lending**

Darryl Witten, Senior Vice President

### **Human Resources**

Dorothy Pitt, Senior Vice President

## **Information Technology**

Tom Clausen, Senior Vice President

## **Internal Audit**

Ann Bauer, Vice President

Legal

Mike Ringswald,

Senior Vice President and General Counsel

#### **Loan Administration**

Shannon Reid, Senior Vice President

## Marketing

Michael Sadofsky, Senior Vice President

#### **Preferred Client Services**

Larry Kozlove, Senior Vice President John Mason, Senior Vice President

## Purchasing & Facilities Management

Rod Gillespie, Senior Vice President

#### **Republic Financial Services**

Mike Keene, President

## **Regional Managing Directors**

Jenifer Duncan,

Senior Vice President – Lexington

Claudio Monzon,

Senior Vice President – Western Kentucky

Jonathan Payne,

Senior Vice President - Louisville

Kathy Potts,

Senior Vice President - Louisville

## **Secondary Market Lending**

Ed McDougal,

Senior Vice President and Chief Operating Officer

#### Treasury

Greg Williams,

Senior Vice President and Chief Investment Officer

#### Trust

Paula Langford, Vice President