

## 2001 Annual Report



## WHAT WE ARE

Trimble is a world leader in providing innovative position-centric solutions. Our products and services enable our users to achieve higher productivity, greater convenience and safety and to do things they couldn't do before.

## OUR MARKETS

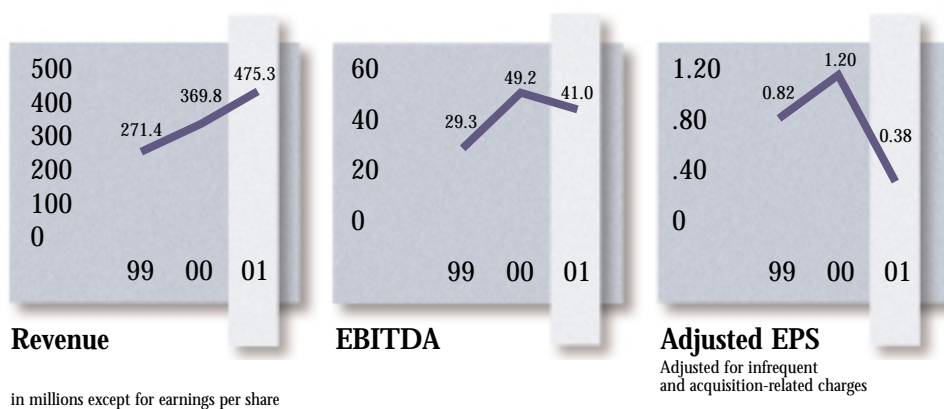
<i>Market/Segments</i>	<i>% of Revenue</i>	<i>Representative Products</i>	<i>Typical Customers</i>
<b>Engineering &amp; Construction</b> Surveying	64	<ul style="list-style-type: none"> <li>• GPS total stations</li> <li>• Optical robotic and mechanical total station</li> <li>• Digital levels and theodolites</li> <li>• Data collectors and field computers</li> <li>• Field and office software</li> <li>• GPS reference networks</li> <li>• Data communication solutions</li> </ul>	<ul style="list-style-type: none"> <li>• Surveyors</li> <li>• Civil engineers</li> <li>• Construction contractors</li> <li>• Transportation agencies</li> </ul>
Machine Control		<ul style="list-style-type: none"> <li>• Machine guidance systems</li> <li>• Automatic blade control systems</li> <li>• Data communication solutions</li> </ul>	<ul style="list-style-type: none"> <li>• Earthmoving contractors</li> <li>• Construction contractors</li> <li>• Transportation agencies</li> </ul>
Construction Instruments		<ul style="list-style-type: none"> <li>• Laser and optical positioning and alignment tools</li> </ul>	<ul style="list-style-type: none"> <li>• General construction contractors</li> <li>• Utility contractors</li> <li>• Wall and ceiling contractors</li> </ul>
<b>Fleet &amp; Asset Management</b> Mapping & GIS	12	<ul style="list-style-type: none"> <li>• GPS handheld and backpacked field data collectors</li> <li>• Field and office software</li> </ul>	<ul style="list-style-type: none"> <li>• Utility companies</li> <li>• Natural resource agencies</li> <li>• Other local, state and federal government agencies</li> </ul>
Security		<ul style="list-style-type: none"> <li>• Mobile communication devices combining cellular and GPS</li> </ul>	<ul style="list-style-type: none"> <li>• Consumers</li> <li>• Commercial vehicle and equipment owners</li> </ul>
Telematics		<ul style="list-style-type: none"> <li>• Mobile communication devices combining cellular and GPS</li> </ul>	<ul style="list-style-type: none"> <li>• Consumers</li> </ul>
Fleet Management		<ul style="list-style-type: none"> <li>• Mobile communication devices combining cellular and GPS</li> <li>• Internet-delivered fleet management application services</li> </ul>	<ul style="list-style-type: none"> <li>• Trucking, cement mixing and other fleet operators</li> </ul>
Mobile Workforce Management		<ul style="list-style-type: none"> <li>• Internet-delivered wireless workforce productivity application services</li> </ul>	<ul style="list-style-type: none"> <li>• Sales, service and delivery businesses</li> </ul>
<b>Component Technologies</b> Silicon Integration	12	<ul style="list-style-type: none"> <li>• Stand-alone GPS chipsets</li> <li>• Embedded silicon and companion firmware</li> </ul>	<ul style="list-style-type: none"> <li>• Automobile tier-one suppliers</li> <li>• Portable appliance manufacturers</li> </ul>
Boards		<ul style="list-style-type: none"> <li>• Modules supplying position, velocity, and time</li> <li>• Measurement platform modules supplying raw GPS measurement data</li> </ul>	<ul style="list-style-type: none"> <li>• Automobile tier-one suppliers</li> <li>• Asset management integrators</li> <li>• Security device suppliers</li> </ul>
Timing		<ul style="list-style-type: none"> <li>• CDMA base station synchronization modules</li> <li>• Time and frequency boards and instruments</li> </ul>	<ul style="list-style-type: none"> <li>• Wireless infrastructure providers</li> <li>• Wireless location solution providers</li> </ul>
<b>Agriculture</b> Vehicle Guidance	5	<ul style="list-style-type: none"> <li>• Manual and automatic steering aids for tractors and other farm machines</li> </ul>	<ul style="list-style-type: none"> <li>• Farmers</li> </ul>
Field Management		<ul style="list-style-type: none"> <li>• In-field data collectors</li> <li>• Field and office software</li> </ul>	<ul style="list-style-type: none"> <li>• Farmers</li> <li>• Agricultural services</li> </ul>
<b>Other</b> Tripod Data Systems	7	<ul style="list-style-type: none"> <li>• Field data collectors</li> <li>• Field and office software</li> </ul>	<ul style="list-style-type: none"> <li>• Surveyors</li> <li>• Utility companies</li> <li>• Natural resource agencies</li> </ul>
Military		<ul style="list-style-type: none"> <li>• GPS receivers for military surface and airborne operations</li> <li>• Military time and frequency boards</li> </ul>	<ul style="list-style-type: none"> <li>• U.S. Department of Defense</li> <li>• Allied ministries of defense</li> <li>• Defense contractors</li> </ul>

Intro



## FINANCIAL HIGHLIGHTS

Fiscal Year Ended (in thousands except per-share amounts)	2001	2000	1999
<b>Operating Data:</b>			
Net revenue	\$475,292	\$369,798	\$271,364
EBITDA	\$ 41,038	\$ 49,196	\$ 29,345
Net income (loss)			
from continuing operations	(\$ 23,492)	\$ 14,185	\$ 18,662
Diluted net income (loss) per share			
from continuing operations	\$ (0.95)	\$ 0.55	\$ 0.82
<b>Balance Sheet Data:</b>			
Cash, cash equivalents, and short-term investments	\$ 31,078	\$ 40,876	\$101,992
Working capital	\$ 19,304	\$(10,439)	\$111,808
Total assets	\$419,395	\$488,628	\$181,751
Non-current portion of long-term debt	\$131,759	\$143,553	\$ 33,821
Shareholders' equity	\$138,489	\$134,943	\$100,796
<b>Adjusted Operating Data:<sup>(1)</sup></b>			
Adjusted net income (loss)			
from continuing operations	\$ 9,475	\$ 31,135	\$ 18,662
Net income (loss) per share			
from continuing operations	\$ 0.38	\$ 1.20	\$ 0.82



(1) See page 24 of the 2001 Form 10-K for the reconciliation of Adjusted net income (loss) from continuing operations to Generally Accepted Accounting Principles net income (loss) from continuing operations. Amortization from goodwill included in the net loss was \$29.4 million for fiscal 2001.

This document may contain forward-looking statements based on current expectations that involve a number of risks and uncertainties. Other potential risks and uncertainties that could cause actual results to differ materially are included in the SEC filings, including Form 10-K and Form 10-Q, for Trimble.

## LETTER TO SHAREHOLDERS AND EMPLOYEES

Our plans for 2001 were challenged early in the year by the economic slowdown. We reacted immediately by accelerating cost-cutting programs already underway and by adding new cost-cutting measures. In spite of these short-term distractions, we made major operational and strategic strides during the year. The economy has had a negative impact on us, but it also has impacted our competitors. We believe we have a major opportunity to strengthen ourselves competitively during this period of uncertainty and emerge stronger, poised for growth. The plans and actions discussed in this report are built upon that foundation concept.

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*We have a major opportunity to strengthen our competitive position during this uncertain period. We intend to make the most of it.*

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### **During 2001, we . . .**

. . . *lowered our breakeven point* from approximately \$120 million of quarterly revenues to approximately \$105 million by reducing fixed costs.

. . . *provided graphic evidence of the success of the Trimble and Spectra Precision integration* by introducing a completely new survey instrument product line in February, built around common product architecture and with a common brand image. In addition, we announced a machine control joint venture with Caterpillar that is enabled by the combination of Trimble and Spectra Precision capabilities.

. . . *acquired GRID DATA* in April, which provides a foundation upon which to achieve our objective of becoming a major participant in the location-based services business. This and other developments have resulted, as of early 2002, in a publicly announced alliance with McNeilus Companies.

. . . *continued to deepen our product portfolio* by announcing a number of important new products. A partial list includes the Total Station 5600 Series, GPS Total Station® 5700, GPS Pathfinder® Pocket receiver, Laserstation™ 3D system, AgGPS® EZ-Guide™ system, GL700 Grade Laser Series, and the M-Loc™ MPM GPS module.

. . . *continued to reshape our business portfolio* to do fewer things better. We fully exited the commercial aviation business and are now in the final stages of withdrawing from the satellite communications market. We will continue the process of reshaping our portfolio around the defining themes of market leadership, profitability and growth.

. . . *solved the parts and manufacturing problems* that impacted us in 2000. We made a number of changes in early 2001 that have put us on a fast track to converting manufacturing from a concern in 2000 into a major asset in 2002.

. . . *took steps to make Trimble easier to work with.* We launched a multiphase program to revamp our order processing and logistics to create new capabilities for our distribution partners and customers. This effort will improve our market responsiveness and flexibility and significantly reduce our operating costs and inventories.

. . . *launched a company-wide initiative* to reshape and develop our distribution channels to more effectively access end users. The initiative targets additional alternative channels, geographical expansion and increased use of OEM and other partnering relationships.

. . . *increased our financial strength.* In late 2001 and early 2002 we completed a private equity transaction that reduced our debt by \$42.4 million. In addition, we began to see the results of our improved operations in declining inventories, which liberated cash.

Despite our accomplishments in 2001, the economic slowdown prevented us from increasing organic revenues and profits. The uncertainty about the economy that intensified in late 2001 makes it difficult to predict outcomes in 2002. As a company we are preparing for the return to growth. In the meantime, we continue to manage our costs aggressively. A snapshot of our businesses reflects this focus.

*Engineering and Construction*

Engineering and Construction (E&C) is our largest segment. We apply our technology to many traditional construction processes to transform the way work is done and to deliver major productivity improvements.

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*We are aggressively managing our costs while we prepare for the return to growth.*

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Our goals are to develop products that excel in the difficult construction environment, to validate the significant value proposition of our technology over traditional solutions, and to grow revenues and profits faster than the underlying growth of the construction market.

Overall, E&C reflected the slowdown, which accelerated after the September 11 tragedy. On a pro forma basis, year-over-year revenues were down 2.1% and operating income was down 4%. Construction instrument products, which are used primarily in the erection of buildings, reflected the largest decline. Machine control sales reflected economic conditions as well as the temporary startup challenges of creating an effective distribution channel for the new 3D technology. Survey instruments, the largest product line in Trimble, grew strongly for the year as a result of new products and energetic promotion.

*Fleet and Asset Management*

For 2001 our Fleet and Asset Management segment included our Geographic Information Systems (GIS) and Mobile Solutions divisions. Our goals in GIS are to develop robust handheld devices with new information capabilities for the worker in the field and to accelerate revenue growth through market expansion and penetration while maintaining our historically strong margins.

Our goals in Mobile Solutions are to develop bundled solutions (hardware, software and service) for targeted location-centric mobile markets and to create a network of distribution and OEM relationships that can deliver unique value to the user. Most importantly, our goal is to deliver rapid revenue growth while progressing towards breakeven by early 2003.

Mobile Solutions remains the largest current investment inside Trimble. During 2001 we established the capabilities that will allow us to aggressively pursue this market. We expect that these actions will lead to concrete evidence of progress in 2002.

Revenues for the segment fell 11% in 2001. The most important factor impacting revenues was our decision at the beginning of 2001 to exit the satellite communication market to focus on cellular as our communications technology. Operating income was down 68% for the year as a result of the satellite communications decision and the heavy investment in Mobile Solutions.



### *Component Technologies*

Component Technologies is different from our other businesses because our focus is not on providing a solution for the end user but in providing excellent technology to companies that, in turn, serve the end user. Our goals are to provide technology to meet the needs of a demanding customer group, to achieve a combination of price and performance that enables GPS to become ubiquitous, and to achieve revenue growth consistent with the growth of high-volume GPS while delivering superior operating margins.

Component Technologies' overall 2001 year-over-year revenues were down 3.6% and operating income was down 27%. The segment had a very strong first half in 2001 but saw a drop in revenues in the second half due to the economy, with the heaviest impact in OEM and cellular infrastructure sales.

### *Agriculture*

Agricultural spending remained weak in 2001 and, as a result, our sales declined by 28% year-over-year on a pro forma basis and operating loss was \$617,000. We launched or continued early-stage marketing of two important new products in 2001 that should create considerable new interest within the agricultural market. One is AgGPS Autopilot, a complete system that uses GPS to automatically steer tractors and other farm equipment; the other is AgGPS EZ-Guide, an entry-level product that provides simple manual guidance to the drivers of farm equipment.

### *Other*

Tripod Data Systems (TDS), which was acquired in late 2000, had an excellent year, growing at 9.2% for the year on a pro forma basis. Our military business returned to profitability for the full year after a strategic realignment and increased emphasis on production programs and lowered emphasis on R&D programs.

### *Looking ahead*

In 2002, we are creating a new segment called Trimble Field Solutions that combines our GIS and Agriculture businesses. Our primary goal in both businesses is to collect and deliver information to workers in the field. The product needs are similar in both markets, and we expect to achieve significant product and manufacturing synergies by combining them.

Trimble Mobile Solutions will be broken out as a new segment in 2002 because of its strategic uniqueness and the impact it is currently having on financial results.

Our critical success factors for 2002 include the following:

- We will continue to confront economic realities. We made considerable progress in reducing fixed costs in 2001 and will continue to respond to changes.
- Mobile Solutions should begin to show the results of our investments of 2000 and 2001 by demonstrating clear market and financial progress during 2002.
- Engineering & Construction should demonstrate the "leader's advantage" by increasing market share and penetrating under-served market segments. In addition, we should be able to demonstrate initial success with the Caterpillar joint venture.

- Field Solutions should reflect improved profitability as new agricultural products offset the agricultural recession.
- Component Technologies should demonstrate progress towards providing usable GPS technology for the wireless market.

- We should show progress towards operational excellence. Our investments in orders and logistics management should be reflected in improved inventory turnover, improved customer satisfaction and lower transaction costs.

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*Trimble employees responded with commitment, flexibility and dedication to the challenges of 2001. I thank them all.*

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2001 was a challenging year that required a significant redirection from our original plans. Trimble employees responded with commitment, flexibility and dedication. I thank them all.



Steven W. Berglund  
President and Chief Executive Officer



# TRIMBLE: WHAT WE DO

Trimble's mission is to make knowledge of position useful. By leveraging that knowledge, our products and services improve productivity, safety or convenience.

Over time we have sought ways to increase the value we provide to the user. This value-increasing strategy has been enabled by the steady progression of the underlying technology and the addition of new capabilities.

Our ongoing challenge is to integrate complex elements to create a seamless solution for the user. This represents the basis of our differentiation.

## **Integrating technologies**

The first step in the value progression was to create the ability to provide highly accurate and reliable *position data*. Trimble pioneered the use of Global Positioning System (GPS) technology to reliably determine a point in two- or three-dimensional space. In 2000, the acquisition of Spectra Precision added laser and optical technologies to the mix. Our technologies have provided significant advances over traditional positioning techniques and, in some cases, allowed previously unsolvable problems to be solved.

Our strong competitive position is driven by our ability to master and integrate an expanding range of technologies. Advancing technology provides increasingly better answers to the positioning problem. Improving the attributes of size, weight, power consumption, accuracy and performance in difficult environments continues to be the goal of ongoing development.

## **Integrating data to provide useful information**

The second step in the value progression was to use positioning data to improve the way work or, in

some cases, play is done. This requires the development of in-depth knowledge of the user's needs in the field and in the office. A business executive has different data needs than the operator of an earthmoving machine. Each application requires specific data to be acquired and converted into *information* that meets the user's needs.

The knowledge that Trimble has gained from years of experience in those fields is captured in millions of lines of software code. Our ability to create value through information is demonstrated by the fact that software engineers and other information technology personnel represent more than half of our technical workforce. Our software allows position data to be transformed into information available to the user to change the work process. Many multiple-step tasks have been transformed into single-step, real-time operations, improving productivity and eliminating error.

## **Providing integrated solutions**

The emergence of extended wireless communication capability and universal access to the Internet will enable Trimble to again improve the value proposition to the position-centric user by providing a more fully *integrated solution*. This will allow users real-time access to enormous amounts of information and the ability to use that information to solve a new class of user problems.

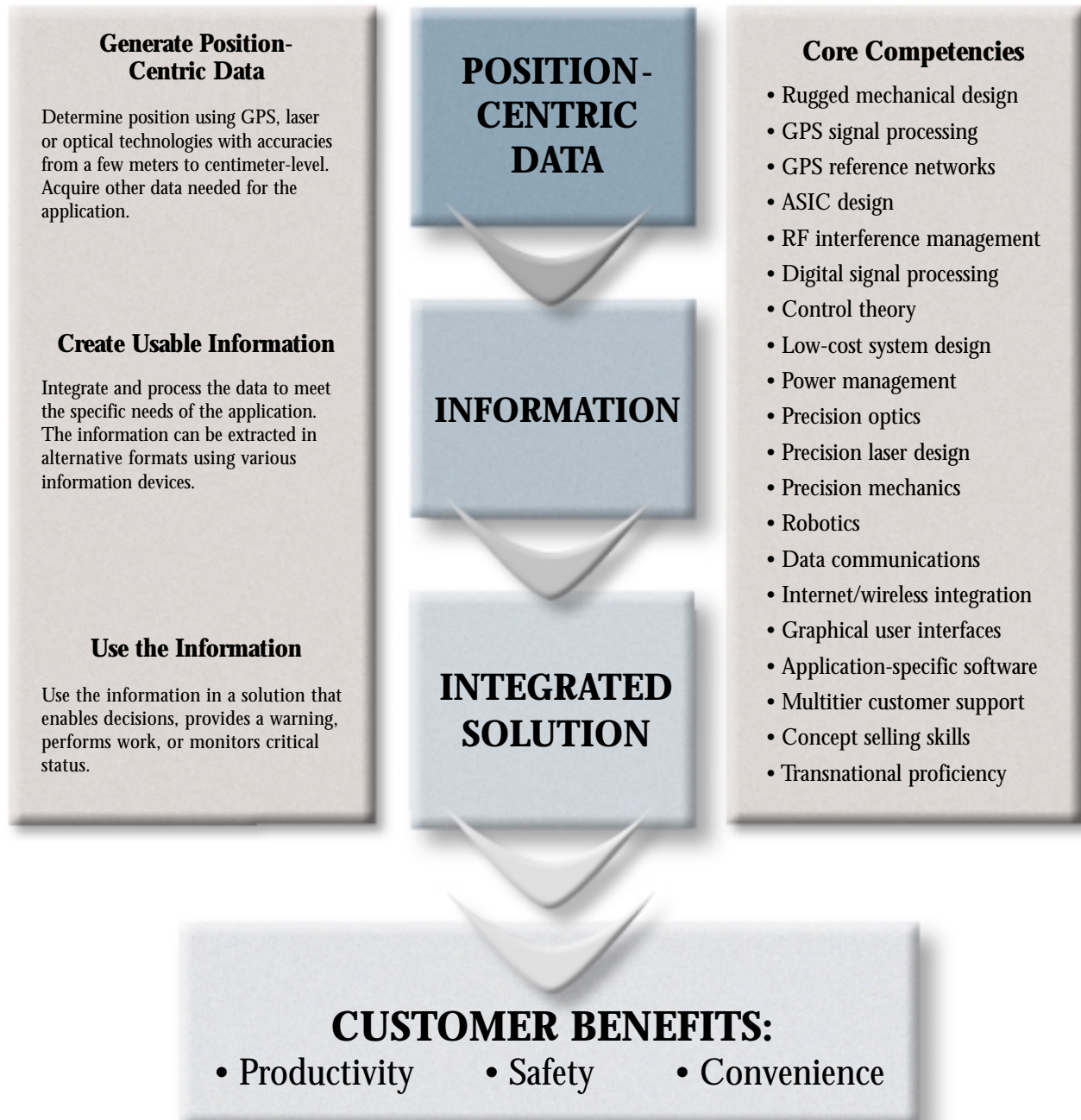
The implications are large. The majority of our products are used in remote locations, where many position-centric applications are constrained by the limitations of local data storage. We can eliminate these limitations by accessing remote databases through a wireless/Internet link. In many applications, the seamless nature of the wireless/Internet combination enables us to break down the barriers between the "field" and the "office," thereby eliminating delays, misunderstandings and errors.



## THE ELEMENTS OF A POSITION-CENTRIC SOLUTION

For all their inherent technical complexity, Trimble's position-centric solutions can be summarized in three primary elements, as shown in the following chart.

Our core competencies support each of these common elements.





## REAL-WORLD SOLUTIONS

### Fleet Management— managing a fleet of concrete trucks

- **Data:** Truck-mounted units collect GPS location and other data from multiple sensors to continuously monitor status of vehicle and load without driver involvement. Sensors can determine the amount of water that is added to the concrete at the job site, how many revolutions the mixer drum makes, and other data to automatically determine the truck's status during the delivery cycle of the concrete.
- **Information:** Truck data is evaluated automatically to determine when the truck loads at the plant, leaves the plant, arrives at the job, starts and ends pouring concrete, washes out, leaves the job, and arrives back at the plant to conclude the delivery cycle. This information is time- and location-tagged and communicated to an operations center via wireless communications and the Internet.
- **Solution:** Location and status of all vehicles are displayed at the operations center, enabling the dispatcher to constantly align the concrete plant production capacity with truck delivery capacity to meet new orders. Real-time, daily, weekly and monthly reports allow managers to analyze fleet efficiency and target productivity improvements.

In the future, engine health and status data will be collected to allow early remedial maintenance actions.



### Engineering & Construction— managing construction site development

- **Data:** A surveyor, using GPS and/or optical survey instruments, collects thousands of three-dimensional points, to centimeter-level accuracy, on a site to be developed. All data is collected, stored and viewed on a display in the field for early error detection. Field notes can also be collected and integrated with the position data to create a complete record.
- **Information:** The data collected in the field is automatically loaded into a CAD system to enable the site plan to be developed by an engineer. Data integrity is maintained throughout the process.



- **Solution:** The three-dimensional design is loaded onto a computer display in a bulldozer cab. The display guides the machine operator in grading to the plan, eliminating the need to follow stakes and other external visual indicators. Significant improvements in productivity result, and mistakes and rework are reduced. The design data is then used by contractors across the site for the precise layout of foundations, utilities, walls and ceilings using Trimble's laser leveling and alignment tools.

In the future, changes to the plan will be communicated directly to the bulldozer through a wireless link. Productivity and status information can be made available in real-time to the site superintendent, allowing improved scheduling and early remedial actions.



### Geographic Information Systems— mapping diseased trees in a forest

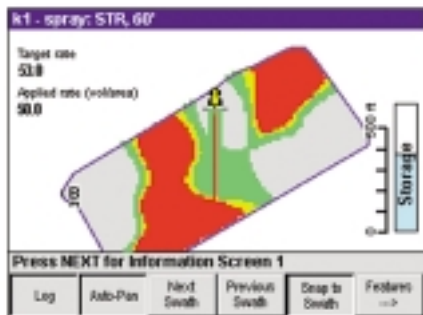
- **Data:** The user records tree locations to meter-level accuracy with a GPS-enabled GIS handheld data collector, adds notes about condition and other factors, and may take photos with a digital camera, with a position reference.
- **Information:** Collected data is loaded into a GIS database at the office that correlates position, descriptions, photos and other data for each tree and allows information to be easily retrievable.
- **Solution:** Software produces maps, navigation instructions to return to trees, to-do lists of required activities, trends and other aids.



In the future, a worker in the field, discovering a new condition, will access remote data through a wireless link.

### Agriculture—managing the field

- **Data:** A farmer automatically collects yield levels to meter-level accuracy with yield monitors that are geo-referenced with GPS.



- **Information:** Collected yield data is loaded into a database that includes fertilizer and other chemical applications by location and allows correlation of yields to inputs.
- **Solution:** Using the database for analysis, the farmer creates an optimized fertilizer and chemical "prescription" that improves yield and minimizes costs and environmental impact. The farmer applies fertilizer and chemicals based on that prescription with GPS-enabled variable rate applicators.

In the future, the farmer will be able to access data relating to a specific field section from a remote database via a wireless link.

### Component Technologies— finding pasta in Tokyo

- **Data:** The user, who is visiting Tokyo, is able to determine his or her location on a map displayed on a personal data assistant (PDA). The PDA is location-enabled by a tiny embedded GPS module or chipset made possible by Trimble technology.

- **Information:** The user accesses a directory of nearby Italian restaurants and receives directions to each restaurant.



- **Solution:** The user not only accesses the location of nearby restaurants but also views, through a wireless connection, current restaurant reviews and menus, and makes a reservation from the PDA.

In the future, every cell phone and PDA may become a location-enabled information device.



## INTEGRATING OUR CAPABILITIES

The technologies embedded in Trimble's products and services represent the foundation of our success. Total success requires the combination of those technologies with other, less tangible, elements to create a total solution for the user. The quality and passion of Trimble employees, the competency and vision of their management, and our partners' capabilities fuel that success.

Trimble has more than 2,000 employees in 20 countries around the world. Some are shown on these pages. This international workforce provides us with local insight into each of our markets and enables us to meet the needs of each customer. Our employees produce new ideas and the drive to make Trimble a better company in many ways:

- In production and distribution—Dealers soon will be able to order Trimble products through one of two Regional Fulfillment Centers (RFC)—one in North America and one in Europe. The RFCs and a new order entry system will make it easier to do business with Trimble—one order, one shipment, one invoice.



*Sunnyvale, California*



*Corvallis, Oregon*



*Dayton, Ohio*



*Hook, England*



*Westminster, Colorado*

- In sales—Selling products with cutting-edge technology requires a sales force that can "concept sell." Through its own sales personnel and its distribution partners, Trimble puts thousands of feet on the street every day. Trimble has assembled an impressive sales capability and is continually upgrading that capability through training and new support programs.
- In support—Trimble leverages its global footprint to enable quick-reaction support to its distribution partners and key

customers around the clock. We also use the Internet to increase access to our acquired knowledge of product and customer data.

- In the lab—Trimble engineers continue to generate the advanced ideas and products that meet our customers' needs. Even in this challenging year, we increased our R&D investments over previous years to ensure tomorrow's growth.
- In the end result—Intensive focus on product quality has lowered the defect rate for our high-volume components deliveries to below 500 parts per million (0.05%). These efforts led to receipt of the coveted QS-9000 certification, an internationally recognized quality endorsement for automotive suppliers.



*Danderyd, Sweden*



*Raunheim, Germany*



*Höhenkirchen, Germany*

*Our Employees*



*Christchurch, New Zealand*



## EXECUTIVE OFFICERS

Steven W. Berglund  
*President and Chief Executive Officer*

Mary Ellen Genovese  
*Chief Financial Officer*

Karl G. Ramstrom  
*Sr. Vice President  
General Manager,  
Engineering & Construction Division*

Michael W. Lesyna  
*Vice President  
General Manager,  
Mobile Solutions Division*

Alan R. Townsend  
*Vice President  
General Manager,  
Field Solutions Division*

Dennis L. Workman  
*Vice President  
General Manager,  
Component Technologies Division*

William C. Burgess  
*Vice President  
Human Resources*

Joseph F. Denniston, Jr.  
*Vice President  
Operations*

Irwin L. Kwatek  
*Vice President & General Counsel*

Bruce E. Peetz  
*Vice President  
Advanced Technology & Systems*

John E. Huey  
*Treasurer*

Anup V. Singh  
*Corporate Controller*

## BOARD OF DIRECTORS

Robert S. Cooper, Ph.D., Chairman  
*Titan Atlantic Aerospace*

Steven W. Berglund  
*Trimble Navigation Limited*

John B. Goodrich, Secretary  
*Wilson, Sonsini, Goodrich & Rosati*

William Hart  
*Hart Ventures*

Ulf J. Johansson, Ph.D.  
*Europolitan Holdings AB*

Bradford W. Parkinson, Ph.D.  
*Dept. of Aeronautics and Astronautics,  
Stanford University*

## SHAREHOLDER INFORMATION

### Corporate Headquarters:

Trimble Navigation Limited  
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Sunnyvale, California 94085  
Phone: (408) 481-8000  
Fax: (408) 481-2218

### Independent Auditors:

Ernst & Young LLP  
Palo Alto, California

### Transfer Agent & Registrar:

Mellon Investor Services LLC  
85 Challenger Road  
Ridgefield Park, NJ 07660  
Phone: (800) 589-9836  
Foreign Shareholders: (201) 329-8660  
TDD for Hearing Impaired:  
(800) 231-5469 for U.S.A.  
(201) 329-8354 for foreign  
<http://www.melloninvestor.com>

### Investor Relations Contact:

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### Additional Information

The Company's annual report on Form 10-K, as filed with the Securities Exchange Commission, is available through the Investor Relations portion of the Company's website at: [http://www.trimble.com/ir\\_reports.html](http://www.trimble.com/ir_reports.html)

### Trimble Investors Information:

Traded: The NASDAQ Stock Exchange  
Symbol: TRMB  
Closing price for year-end: \$16.21  
Closing year range: \$12.89-\$28.50

### Trimble's Web Site:

<http://www.trimble.com>

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# TRIMBLE LOCATIONS WORLDWIDE

## CORPORATE HEADQUARTERS

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Phone: 408-481-8000

## OPERATIONS

### United States

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7408 West Detroit Street  
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**Trimble Rockies**  
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**Trimble Software**  
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Suite A300  
Atlanta, Georgia 30328

**Trimble Engineering & Construction Division**  
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Dayton, Ohio 45424

**Trimble Tripod Data Systems**  
345 SW Avery Avenue  
Corvallis, Oregon 97333

### International

**Trimble terraSat**  
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Höhenkirchen-Siegersbrunn  
Germany

**Trimble Jena**  
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Germany

**Trimble Kaiserslautern**  
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Kaiserslautern  
Germany

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P.O. Box 8729  
Riccarton, Christchurch  
New Zealand

**Trimble Sweden**  
Box 64, Rinkebyvagen 17  
182 11, Danderyd  
Sweden

## INTERNATIONAL SALES CENTERS

### Europe

**Trimble Austria**  
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A-1060 Wien  
Austria

**Trimble Belgium**  
Oostjachtpark 9  
Sint-Niklaas, 9100  
Belgium

**Trimble France**  
Parc Hightec VI  
9, avenue de Canada  
Les Ulis 91966 Courtabœuf  
Cedex  
France

Parc d'Affaires La Breteche  
Batiment O  
Rennes Saint Gregoire  
France

**Trimble Germany**  
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Germany

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28224 Pozuelo de Alarcon  
Madrid  
Spain

**Trimble UK**  
Trimble House  
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