

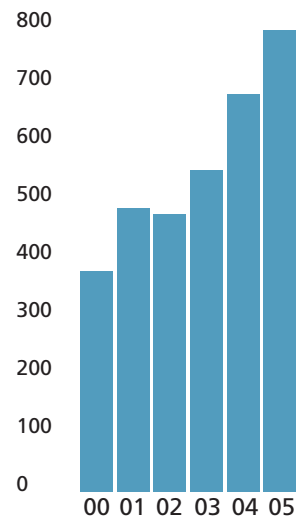
FOR THE RECORD

“Trimble maintained its multi-year progression of growth and operational improvement through 2005. This was reflected in both our financial performance during the year, as well as in the non-financial metrics which provide the platform for our future growth and development. Revenue of \$774.9 million was up 16 percent for the year, with a compounded growth rate of 19 percent since 1999. GAAP operating margins were 16 percent of revenue for the year, an 8.5 point increase from 1999.”

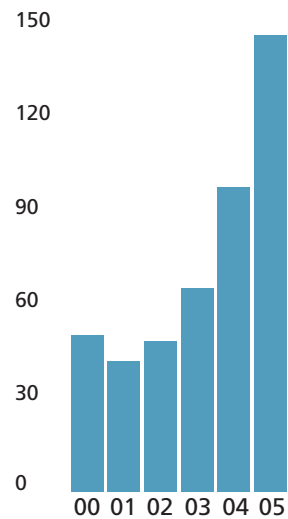


highlights

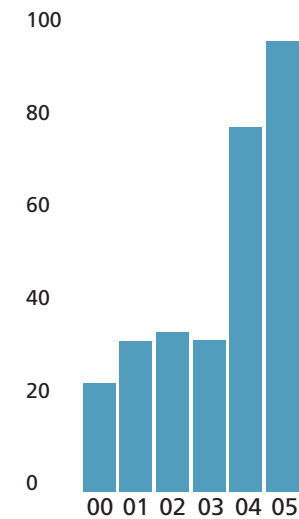
REVENUE
in \$ millions



EBITDA*
in \$ millions



CASH FLOW FROM OPERATIONS
in \$ millions



*Earnings before interest, taxes, depreciation and amortization

“We search out markets that are underserved by technology and in which we can play a significant role in changing the nature of work. Key to this process is applying technology in a way that is relevant to the specific needs of the market. This requires imagination in coupling the elements of technology in unique ways that create compelling value for the user.”

TO OUR SHAREHOLDERS, EMPLOYEES AND PARTNERS

Trimble maintained its multi-year progression of growth and operational improvement through 2005. This was reflected in both our financial performance during the year, as well as in the non-financial metrics which provide the platform for our future growth and development. Revenue of \$774.9 million was up 16 percent for the year, with a compounded growth rate of 19 percent since 1999. GAAP operating margins were 16 percent of revenue for the year, an 8.5 point increase from 1999. Looking at our results by reporting segment:

- The Engineering & Construction segment had another strong year. Revenue grew 19 percent and segment profit grew by 48 percent. These results were driven by a steady market environment, focused marketing, new products, and new product categories.
- Field Solutions segment revenue grew by 21 percent with operating margin growth of 29 percent. This growth was driven by agriculture

sales which benefited from a full product portfolio sold into a relatively unpenetrated market. Although Field Solutions' performance within the year was inconsistent, we exited the year with good momentum.

- Mobile Solutions segment revenue grew by 34 percent, with an operating loss of \$3.1 million, down from \$6.0 million in 2004. The segment also achieved profitability during the fourth quarter, a major milestone. This transition to profitability was enabled by continuous improvements in the underlying trends of subscriber count, recurring revenues, and operating leverage. We can now focus more aggressively on growing revenue, with the accompanying high operating leverage consistent with this segment's business model. We expect Mobile Solutions to make increasingly meaningful contributions to Trimble's success over the next few years.

- The Component Technologies segment had a tough year. Revenue was down 18 percent from the prior year and segment operating profit reflected this downturn, with a decline of 42 percent. The key factors at play within the segment are a combination of fundamental and transitory issues. For example, the automotive business has seen a realignment of purchasing patterns which continues to affect us over time. In general, we are in a transition period in this segment, with changes in technologies and products, as we evolve to higher-value product offerings.

GROWTH DRIVERS

We continue to test our strategy development within the dual contexts of market and financial goals. First, we expect our strategies to establish or extend compelling leadership in our markets—with “compelling” being a function of both market share gains, as well as the ability to establish new standards by which users measure competitors. Second, we expect our strategies to deliver financial performance well within the top quartile of the relevant universe of comparable companies and to deliver returns well in excess of our cost of capital. The key elements of our strategy are centered in four arenas:

We see significant opportunity in the wider construction realm, which we term the **Connected Construction Site**, based on our underlying perspective that this trillion dollar industry is a significant laggard in applying information technology to change the way work is done. Our existing products provide significant productivity improvements, eliminate process steps and reduce rework. We anticipate future information and positioning solutions to further tie the site together and deliver even more advantages to our users. During 2005 we extended our product reach in pursuit of this strategy by establishing enhanced positions in fleet and asset management for the contractor and by extending our presence in establishing the infrastructure to provide high accuracy positions to users.

Mobile and Field Worker Productivity is a promising emerging arena for Trimble. Here we are focused on enabling commercial vehicles carrying valuable loads, and mobile workers performing complex tasks. The technological convergence of robust positioning capabilities, reliable wireless communication, and extensive applications software enables us to develop solutions targeted at users with complex application needs and provides us with a new recurring revenue stream. The advantages provided to the user include both the ability to more efficiently perform tasks in the field and, as importantly, to more effectively tie the back office and the field together into a more productive whole. During 2005 we entered two new application areas in Mobile Solutions through the acquisition of MobileTech Solutions, Inc., for direct store delivery, and Advanced Public Safety, Inc., for police and fire agencies.

Precision Agriculture has been a significant contributor to Trimble’s growth for several years. Today our products provide GPS guidance solutions which enable more precise operation of farm equipment in the field. This allows for better farm economics through improved yield and reduced fertilizer and chemical input costs. We anticipate increasing levels of automation within agriculture and expect to be an active participant in enabling that trend. In 2005, we began shipping a new product, the AgGPS® EZ-Steer™ system, which covered an important and unserved product segment for lower-cost assisted steering.

Advanced Devices is our designation for new application areas where we provide GPS technology, or GPS technology together with other elements such as wireless communications or inertial capability. We have historically provided relatively low-level components into high-volume applications such as automobile navigation. We have revised this strategy and are now focusing on providing higher-value products with higher, more defensible price points.



ENABLERS

Looking ahead, the story remains the same—as we establish higher performance levels, expectations grow commensurately. Stepping up to the higher performance level we have defined requires that we get the fundamentals right. Some of the enablers that are key to our success include:

Operating Leverage—Our operating margin expansion over the last several years has been enabled by discipline in converting revenue growth into operating earnings. The focus on growing operating profits faster than revenue is hard-wired into our culture and should enable further margin expansion over time.

Innovation—We search out markets that are underserved by technology and in which we can play a significant role in changing the nature of work. Key to this process is applying technology in a way that is

relevant to the specific needs of the market. This requires imagination in coupling the elements of technology in unique ways that create compelling value for the user.

Market Engagement—Innovation by itself is not sufficient for our success. Developing a deep understanding of the needs of the user and precisely targeting the right users with the right solution are essential. Sloppiness in this process leads to marginal profitability; whereas precision in the process leads to margins consistent with the concept of compelling value. In addition, a vital element in our engagement with the market is a robust third party channel that is capable of concept selling and committed to providing world-class support to our users.

Execution—Good intentions only get us so far. To excel as a company, and truly aspire to world-class status, we must raise ourselves to a standard where doing what we say we will do is a routine event.



As we have experienced increasing financial and market success we have, in turn, focused on the search for excellence in execution as the next point of focus.

Acquisitions—We consider ourselves to be an operating company focused on organic growth as our principle strategy. Acquisitions do have a role to play in our strategy, principally as mechanisms to establish beachheads in new market spaces, fill in product line gaps, or add new technologies to our portfolio.

Culture and Competencies—Essential to our future success is an organization that is continually striving to do better and is capable of doing so. As we grow larger and more complex, the task becomes more challenging. Our more than 2,400 employees worldwide understand the fundamentals that lie behind our future success. There is no doubt that they have the work ethic, smarts and commitment

to improvement necessary to achieve this success. We are focused on helping them develop the skills, and providing them the tools and environment, to become even better at serving the needs of our customers—and our shareholders.

Trimble continues to progress and develop. We are committed to constantly elevating our performance as a way to survive and flourish in a tough world. The efforts of our employees in undertaking the difficult challenges inherent in realizing our potential are, as always, appreciated.

Steven W. Berglund
President and Chief Executive Officer

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deliver

UNIQUE VALUE

Our focus is on delivering value to our customers, shareholders and employees. In financial terms, value has been created through earnings growth that has been substantially higher than our robust revenue growth. Using 1999 as the baseline year, revenue has grown at a compounded rate of over 19 percent. During the same period, our non-GAAP operating earnings have grown over 36 percent, with a resulting margin improvement of 8.5 points. The debt-free balance sheet allows additional degrees of freedom in planning new sources of growth. While delivering these financial results, we have established the basis for future growth by building new strategic business platforms, such as Mobile Solutions and Precision Agriculture, which we believe will continue to grow as a percentage of our overall revenue over the next few years. These factors combine to support the belief that we are well-positioned to provide a healthy future return.



innovate

AS A WAY OF LIFE

Trimble was founded over 25 years ago to realize the commercial potential of GPS. Today, we build upon this early expertise in positioning technology with deep domain understanding of our customers' productivity challenges and workflow needs. With this insight, we then create products that enable our customers to do their jobs more quickly, efficiently and at a lower cost. In the process, Trimble has evolved from a provider of GPS products to a solutions provider with positioning at the core. A significant factor in Trimble's ability to create solutions is our extensive intellectual property portfolio, currently totaling over 700 patents worldwide. In the marketplace, innovation isn't just about providing leading edge technology but about educating our customers in how to utilize this technology in a way that matters to them. At Trimble, technology innovation is only the first step in the process of changing our customers' business for the better.



challenge

CONVENTION

Trimble believes that “where you are” matters in how you do your work. This unconventional approach to productivity has forged a path for Trimble’s entry into markets as diverse as engineering and construction, agriculture, public safety and ready mix concrete delivery. We have long believed that enabling technology in unobvious places—whether on a bull dozer, or in a corn field—can unlock significant productivity gains. Trimble’s willingness to enter new markets with new products and solutions has been the foundation for our success. We plan to continue challenging convention with innovative technologies, customer support that goes far beyond the box mentality, and a corporate culture that defies the notion that there are limits to the ways in which positioning and productivity can be linked.



commit

TO THE HIGHEST STANDARD

We aspire to be better than we are—and ultimately better than everyone else. In some areas we can legitimately claim to be converging on world-class standards, while in others we have more to do. This aspiration extends to all elements of the business, including product solutions that fully satisfy user needs, effective internal processes that eliminate waste, business practices that are based on bedrock integrity, and a culture that enables employees to achieve outstanding results. Our value-driven philosophy is reflected in products like the Trimble® S6 Total Station, which was introduced in 2005 and included a number of revolutionary innovations that challenged the organization to step up to the next level. It was also reflected in Dimensions 2005, our users’ conference for contractors, surveyors and civil engineers, which established a new standard for the industry.



excel

AS AN ORGANIZATION

Rapid growth challenges our organization to manage increasing levels of complexity while continually raising performance expectations. Meeting this challenge requires that we find the right people, we help them develop the necessary skills, and we build a culture that enables them to perform at world-class levels. In the last several years, the continually increasing talent within the company is reflected in the improved transparency and accountability that resulted from establishing a number of new business units, with income statement responsibility. Virtually all the general managers named to head these business units have been promoted from within the company, demonstrating both the competency of the individuals, as well as our commitment to developing our work force. In spite of the challenges of growth and change, our corporate culture continues to strengthen—built around key values such as respect for the individual, financial discipline, intellectual rigor, the embrace of change, and commitment to the market.



establish

THE STANDARD IN CUSTOMER SUPPORT

Our philosophy is founded on the belief that we solve problems—we don't sell boxes. Our focus is on solutions that bundle a combination of hardware and software with support and services to create a uniquely differentiated offering to the user. The primary mechanism for delivering this value to the user is distribution partners who provide outstanding support before, during and after the initial product purchase. To ensure that every interaction with Trimble is positive for our customers, we focus heavily on creating tools and mechanisms that enable an ever-improving standard of support. These include sophisticated training and simulation tools, a phone support system that back-stops the dealer channel, and a heavy physical presence of Trimble personnel in the field participating in the "concept sale."



reinforce

GLOBAL LEADERSHIP

With customers in dozens of countries; sales offices in eighteen countries; and development and manufacturing facilities in North America, Asia and Europe, Trimble is a truly global company. In 2005, almost half of our revenue came from outside of the United States and we expect this percentage to expand over the next five years. For example, Trimble is working to enable the rapid infrastructure build-outs in emerging markets such as China, India and Eastern Europe. We believe our strong customer service focus, together with our superior technology, will enable us to establish market leadership positions in these dynamic areas of the world.



pursue

AGGRESSIVE GROWTH WITH RIGOR

Trimble's growth is driven by successfully resolving the tension between great ambitions and relentless self-discipline. We have demonstrated the willingness to push limits by establishing ourselves in a number of new markets and new segments of existing markets. In addition, we have continued to introduce products that set new standards for performance. We also expanded our position in emerging markets; we opened new offices in India and Thailand and expanded our physical presence in China. Our long-term growth relies on the precise definition of targeted markets through in-depth segmentation, a focus on under-served markets where we can add significant value through the application of technology, and user support of a caliber the competition cannot match. We believe these principles, coupled with continual attention to the cost model, should enable continued revenue growth with margin expansion, and with returns well above our cost of capital.

MARKETS SERVED					
Engineering and Construction		Field Solutions		Component Technologies	
68% OF TOTAL REVENUE		16% OF TOTAL REVENUE		7% OF TOTAL REVENUE	
Product Examples	Typical Customer	Product Examples	Typical Customer	Product Examples	Typical Customer
SURVEY GPS, robotic and mechanical total stations Digital levels and theodolites Data collectors and field computers Field and office application software 3D laser scanners CONSTRUCTION Machine guidance systems Laser and optical positioning and alignment tools Field and office application software INFRASTRUCTURE GPS reference networks and software	Surveyors Civil engineers Construction contractors Transportation agencies Utility companies Plant engineers Earth-moving contractors General construction contractors Utility contractors Wall and ceiling contractors Transportation agencies Government and scientific agencies General construction contractors Surveyors	AGRICULTURE Manual and automated steering systems for farm vehicles Grade control systems for irrigation and drainage MAPPING AND GIS Handheld GPS field data collectors Field and office application software	Farmers Agricultural contractors Utility companies Natural resource agencies Government agencies	CHIP AND BOARD LEVEL PRODUCTS GPS chipsets, boards and modules TIMING Embedded silicon and firmware CDMA base station clocks Time and frequency boards and instruments TRACKING DEVICES TrimTrac® Locator	Electronics OEMs Portable appliance manufacturers Wireless infrastructure providers Wireless location solution providers System integrators Security device suppliers

TRIMBLE'S PRODUCTS AND TECHNOLOGIES ENABLE COMPANIES AND PEOPLE AROUND THE WORLD TO BE MORE PRODUCTIVE BY REVOLUTIONIZING WORK PROCESSES WITH POSITION-BASED INFORMATION.

MARKETS SERVED			
Mobile Solutions		Portfolio Businesses	
4% OF TOTAL REVENUE		5% OF TOTAL REVENUE	
Product Examples	Typical Customer	Product Examples	Typical Customer
FLEET MANAGEMENT GPS-enabled mobile devices and software SECURITY GPS-enabled mobile devices MOBILE WORKER PRODUCTIVITY TOOLS GPS-enabled mobile devices and software	Local fleet operators Municipal fleet operators Commercial vehicles Construction supply Direct store delivery Public safety	APPLANIX Integrated inertial/GPS positioning and orientation systems DEFENSE GPS receivers for aircraft Military time and frequency boards TRIMBLE OUTDOORS Mapping software GPS-enabled mobile phone Web-based mapping applications	Land, marine and aerial surveying and mapping contractors U.S. Department of Defense Allied defense ministries Defense contractors Outdoor enthusiasts

EXECUTIVE MANAGEMENT

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Rajat Bahri

Chief Financial Officer

Richard A. Beyer

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Trimble Mobile Solutions

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Alan R. Townsend

Vice President
Field Solutions

Dennis L. Workman

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Ann Ciganer

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Vice President
Business Transformation

Bruce E. Peetz

Vice President
Advanced Technology and Systems

Anup V. Singh

Vice President
Corporate Controller

John E. Huey

Treasurer

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The Company's annual report on Form 10-K, as filed with the Securities Exchange Commission, is also available on the Investor Relations section of the company's website at: http://www.trimble.com/ir_reports.html

TRIMBLE INVESTOR INFORMATION

Traded: The NASDAQ Stock Exchange

Symbol: TRMB

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