

We never take our eyes off small business owners, because we understand how critical they are to the fabric of our economies. Small business is BIG at Centric Bank, and in many ways we have become their voice.

## Centric Financial Corporation Annual Report 2016

Letter to Our Shareholders, Customers, and Friends . .

Leading with Purpose in Community Finance
Breakthrough Bankers: The Heart and Soul of Centric Bank's Growth 5
Engaging with Community: Investing in Tomorrow
Enhancing Our Social Currency
Breakthrough Banking8
Milestones
Serving, Sharing, Connecting
CENTRIC FINANCIAL CORPORATION: FINANCIAL REPORT 2016
Independent Auditor's Report
Consolidated Balance Sheet
Consolidated Statement of Income
Consolidated Statement of Comprehensive Income
Consolidated Statement of Changes in Stockholders' Equity
Consolidated Statement of Cash Flows
Notes to Consolidated Financial Statements
Centric Bank Board of Directors49
Senior Leadership Team50
Branch Management, Business Development, and Lending Teams 51
Doctor Centric Bank Advisory Board
Centric Bank Financial Centers
Investor Relations Inside Back Cover

#### TO OUR SHAREHOLDERS, CUSTOMERS, AND FRIENDS:

As we look ahead to our tenth year of service, we are deeply inspired by the talented, curious, entrepreneurial-minded people who define Centric Financial Corporation. We are 96 employees strong—an almost magical benchmark to the original four people who invested our savings in February 2007. We invested in an idea, we invested in each other, and we have become a magnet for high-performing talent both in recruitment and among the people we serve.

Most financial institutions offer competitive loan rates, checking account perks, mobile banking, and remote deposit. At Centric Bank, we further define ourselves with local decision making, and one-to-one solution discovery and execution. But the real reason we're thriving is our people. *Harvard Business Review* says more important than skillful allocation of capital—and even technology—is a "workforce that can generate good ideas and translate them into successful new products, services, and businesses."

Today, we have grown to \$482 million in assets with four financial centers, two loan production offices, and our Doctor Centric Bank concierge banking subsidiary— all serving Central Pennsylvania, Suburban Philadelphia, the Lehigh Valley, and Western New Jersey. And we've received national recognition for breakthrough banking successes.

#### By nearly every measure, we are shattering expectations!

Our continued focus is on supporting, financing, and scaling small businesses—
the boundary-pushers who are critical to community economies. Small business is BIG to
Centric Bank, and we have become the trusted lender to executives and entrepreneurs
who are poised to bring their boldest ideas to market. We believe the most powerful path
to job growth is to unleash capital to the job creators!

The year 2016 was a summit year for Centric Financial Corporation. We were named one of five Top Teams in *American Banker's* 25 Most Powerful Women in Banking, an exclamation point to our intentional advancement of high-achieving women, and a Best Places to Work in Pennsylvania for the third time.

Centric Financial Corporation reported annual results for 2016 of \$3,042,000 in net income after tax, a 66% increase or \$1,205,000 over 2015. Earnings per share were \$0.48, an increase of \$0.06 or 14% over year-end 2015. Centric's return on assets increased to 0.71%, an increase of 29% over the previous year, and return on average equity ended 2016 at 8.50%, increasing 8% over the year ended 2015. The largest increase in interest income resulted from commercial real estate interest income, which increased by \$2.7 million or 29% over the prior year. Commercial and Industrial interest income produced a \$1.6 million increase, or 77% over the prior year.

Net interest margin increased from 3.48% to 3.71% in 2016, or a 7% increase from 2015; while cost of deposits was reduced to .64%, a decrease of 9% from 2015. The yield on earning assets was 4.40%, an increase of 5% over 2015; the efficiency ratio improved by 9% and decreased to 66.7% at the end of 2016.

The provision for loan loss expense during 2016 totaled \$1,650,000 and increased \$974,000 over 2015, or 144%. This increase in provision for loan loss directly correlates with the total loan growth and increase in loans outstanding at year-end. According to our loan loss reserve calculation, our provision adequately reflects the risk inherent in our loan portfolio.



DONALD E. ENDERS, JR. Chairman of the Board



PATRICIA A. HUSIC President & CEO

2016 Annual Report

A Summit Year

Today, we have grown to \$482 million in assets with four financial centers, two loan production offices, and Doctor Centric Bank, our concierge banking subsidiary—all serving Central Pennsylvania, Suburban Philadelphia, Lehigh Valley, and Western New Jersey. By nearly every measure, we are shattering expectations!

Centric Bank also experienced significant growth in non-interest income, increasing \$1.5 million or 69% over the prior year-end and finished 2016 at \$3.8 million before tax. Small Business Administration (SBA) loan sales and mortgage income were the most significant contributors to non-interest income in 2016. Non-interest expenses increased 28% or \$2.8 million. The largest increase was in salary and benefits expense stemming from a full year of operations at the Suburban Philadelphia loan production office, as well as the newly launched Lancaster loan production office. The bank also invested in additional talent in sales and business development, as well as enhanced infrastructure in credit, loan and deposit operations, and IT.

Total assets increased by \$109 million to \$482 million or 29% over the prior year-end. Gross loan originations for 2016 totaled \$175 million, the largest year in our nine-year history, with loans to small business, real estate investors and developers, and individuals in our communities. The net loan growth and impact to our balance sheet was \$111 million, or 36% over the year ended 2015, and ended 2016 at \$422 million. Asset quality during this period of robust growth remains pristine, supported by credit quality metrics, loan delinquencies less than 90 days at .23%, and non-performing assets at 0.48% of total assets. In order to fund our loan demand, community deposits grew to \$420 million, increasing \$109 million or 35% over year-end 2015. Non-interest bearing deposits remained a significant portion of total deposits reflecting 14% of total at year-end.

Lending where we live remains the centerpiece of our mission. We understand the life-changing opportunities an SBA loan affords. Our lenders are immersed in the fabric and culture of the communities we serve and know that access to financing is the number one challenge facing small business owners nationwide. As champions of the SBA's 'Smart, Bold, and Accessible' vision, we are proud to ensure SBA loans are available to anyone, anywhere, regardless of social, educational, or financial status. In 2016, we were recognized as a Top 100 SBA (7a) Lender.

In an innovative partnership with the Harrisburg Young Professionals, the bank founded the Millennial Advisory Board to tap into the insights and expectations of a new generation of customers and bank employees. We are committed to eliminating resource challenges, sharing financial knowledge, and advancing growth opportunities. At yearend, we formalized a 2017 initiative titled *Women Centric: Prepared to Lead*.

Sending a powerful message of our commitment to board diversity, we welcomed Nicole Stezar Kaylor to our board. In every session, we expect diversity of thought to protect against group think and organizational stagnancy. Our pledge to you is that Centric Bank will stay competitive and relevant by providing our customers with valuable information and breakthrough banking relationships.

If past is prologue, our future is bright indeed! Thank you for your trust, loyalty, and investment in Centric Financial Corporation.

Sincerely,

Donald E. Enders, Jr.

Chairman of the Board

Donald Lebuden, 1

Patricia A. Husic President & CEO

Palrisea A. Husis

#### **Centric Financial Corporation**



#### **Leading with Purpose in Community Finance**

Our regional and national achievements this year have swelled to a crescendo—shattering expectations and inspiring a breakthrough year! From top national awards to another Best Places to Work in Pennsylvania recognition, these milestones illustrate what success looks like, the impact it has on our communities, and what the future holds for a community bank that promises to grow, give back, and stay anchored in the communities it serves.

"Over the past ten years, more than 25% of U.S. community banks have been sold. They could not survive the turbulence. And for the first time ever, we have fewer than 6,000 banks in the United States. Centric Bank was born with an entrepreneurial spirit, adept at managing uncertainty, and driven to seek new opportunities," says Patti Husic, President & CEO. Staying relevant, foreseeing market disruptions and preparing for them, and expanding services to small business owners are core principles that continue to strengthen Centric Bank's market position.

"We exceeded nearly every goal outlined in our strategic plan for loans, deposits, assets, income, efficiency ratio, and non-interest income. Ranked #1 out of 111 banks in the SBA's Eastern District—an area that includes 40 out of 67 Pennsylvania counties—and recognized as a Top 100 SBA (7a) Lender in the U.S., Centric Bank has provided \$38.5 million in approved loans to small business," says Husic. These numbers illustrate a prosperous path to the American dream.

"Last year, we were looking for a new and aggressive financial institution that was committed to fulfilling the needs of our growing company. We were introduced to Mike Watson at Centric Bank who explained all the programs we needed to be competitive in today's market. Mike and the whole Centric team provide unparalleled services at a moment's notice. I would certainly recommend Centric Bank to anyone looking for a financial institution that cares about their plans," says Sandra L. Miller, CEO, Osage Piping and Fabricating, Inc.

Grateful to earn the "trusted lender" reputation by our entrepreneurial, executive, medical professional, Millennial, and startup clients, Centric Bank is honored to be their fuel to grow and scale.

Our mission has a far-reaching economic consequence. We believe the most powerful route to a healthy economy and job growth is to unleash capital to the job creators. The future of healthy communities depends on jobs. Every day for the last nine years, the Centric Bank team has invested time, resources, data, intellectual capital, and personal passion to provide stability and opportunities for prosperity to the men and women on Main Street, and together we see breakthrough success.

Centric Financial Corporation and Centric Bank welcomed Nicole Stezar Kaylor to the board of directors reaffirming our commitment to succession and diversity of thought, as well as gender and age parity. Her legal background and work with financial institutions in the M&A world delivers strong corporate governance experience.

Our passion for small business owners combined with our capital resources energizes communities and puts people to work. At Centric Bank, we believe that's an incredibly worthwhile and rewarding mission.



As Snyder, Secary & Associates LLC enters its tenth year in business in 2017, we recognize Centric Bank as a committed, long-term financial partner who has been instrumental in the success of our civil engineering consulting business. From providing initial business planning guidance and start-up capital to ongoing business support banking, Centric Bank has been a trusted advisor. They continue to exceed our expectations on service, convenience, and professionalism. Thank you and congratulations to the leadership team for your vision, growth, and success in the community banking marketplace. We look forward to continuing our long and rewarding relationship.

JAMES E. SNYDER, PE, PRINCIPAL, MANAGING PARTNER & RONALD M. SECARY, PE, PRINCIPAL, PARTNER

Snyder, Secary & Associates LLC



When people ask me why Centric Bank, I tell them the SBA process was truly seamless and the speed at which the Centric team moved from my initial contact in early April to closing on the loan July 11 is just unheard of. Centric's understanding of the SBA lending process is a rare find, and combined with their responsiveness, it was an incredibly smooth and painless experience. After the initial meeting with Andrea Ahern, Terry Monteverde, and Michele Light, I knew this was the right bank for us based on their understanding of our business, our documentation, and the SBA process.

JODY CORDARO, PRESIDENT
SCE Environmental Group, Inc.





#### Breakthrough Bankers: The Heart and Soul of Centric Bank's Growth

Passion, drive, collaboration, trust, loyalty, motivation, purpose—our team personifies these traits, and they have inspired us to new achievements. Centric Bank's people are the heart and soul of our goal-shattering growth. We have hired with intention to build a culture of inclusion, innovation, and freedom for associates to expand their talents and do great work. As we reached 96 employees, they fostered personal relationships that produced a 36% increase in organic loan growth and an 85% surge in commercial loan growth.

The business development teams, the mortgage lenders, the executive leadership team, and the branch management team are nurturing legacy clients. Companies who seek a partner, not just a bank. "We work closely with our commercial lenders to ensure our business customers are well-informed about our residential product suite. One large corporation moved their business accounts to us, and the CEO was thrilled to easily access a residential mortgage and receive the same personalized service and immediate response as he does with his business accounts. We focus on people, not the account size. We truly become business and personal banking partners," says Getty Wilson, Mortgage Team Leader.

These relationships have enabled Centric to close 100% of their SBA-approved loans. With increased fee income, access to capital, and small business optimism, Centric Bank is priming small business owners to catch a long-awaited growth wave.

As M&As consume smaller banks and multi-billion dollar institutions leave small business behind, Centric continues to expand its footprint deeper into Southeastern Philadelphia and Lancaster County with its loan production offices.

In November, Centric Bank formed an innovative partnership with Harrisburg Young Professionals (HYP) to tap into the insights and expectations of a new generation of customers and employees. About 15% of the bank's employees are Millennials and that number is expected to double by 2020.

"Excellent customer service invites a two-way conversation with our audiences. We are not relying on statistics alone or third-party market studies. We want our primary source to be the potential customers who represent our demographic. We're anxious to learn more about their needs, and we're willing to make immediate changes based on these discoveries," says Husic, who was the keynote speaker at the Harrisburg Young Professionals Annual Meeting.

Committed to financial health, we partnered with SCORE in 2016 to offer free small business workshops in Central Pennsylvania, as well as provided a series of *Centric Connections* for executive women in Bucks County and the mid-state. Believing that a healthy team is a strong team, we also launched an employee wellness program featuring health education, heart-healthy recipes, and group fitness.

Centric Bank has been a key partner to the sustained growth of my firm. Their personal attention to both my financial needs and ultimate success has been nothing short of stellar.

BILL CROMEDY, PRESIDENT | Cromedy Construction Corporation, Inc.

### **Engaging with Community: Investing in Tomorrow**

Gaining national exposure and media attention from American Banker's Top Teams Award and Patti Husic's ascension to #17 on the 25 Most Powerful Women in U.S. Banking list, the team continues to develop valuable brand currency. When the CEO appears on WITF Smart Talk to discuss small business finance, leads a Leadership Harrisburg panel, or chairs the American Heart Association Go Red Campaign, she personifies corporate responsibility and community passion. Sandie Schultz, CFO, was recognized as a finalist in the Central Penn Business Journal's CFO of the Year Award, and she and Patti Husic were recognized nationally as one of only 13 female CEO/CFO bank leaders in the country.

Growing healthy communities requires investments in non-profits and organizations that meet the financial, social, educational, health care, and artistic needs of the region. In addition to EITC donations, you'll see our lenders and team leaders wearing Centric blue running in 5Ks, collecting pet food and supplies for the Humane Society, packing Christmas gifts for The Salvation Army, donating blood for the Central PA Blood Bank, and marching in Memorial Day and Christmas parades. We are teaching children through Junior Achievement, sponsoring India Day and Community Fairs, supporting Go Red and the American Heart Association, sharing heart healthy stories on the Centric Red Couch, as well as participating in The Salvation Army's WIN Women Involved and Shoe Strut. The Camp Hill Lion Foundation, Dauphin County Library, Healthy Steps Diaper Bank, PA Breast Cancer Coalition, and the Central PA Food Bank continue to be stewardship

With more than 1.8 billion people on Facebook, our 1,280 Centric Bank fans tell us it's the most popular channel for customers to receive news and find product and service offerings. Customers can connect with us on the channels of their choice—Facebook, Instagram, Twitter, and LinkedIn. Our social content tells the stories of our economic impact, our community investments, and our customers' social endorsements. Patti Husic's thought leadership on Twitter and on banking panels has positioned her and the bank as nationally recognized "Difference Makers" on social media.

diversity, and community support to develop an even more prosperous small business

opportunities for us, too.

Together, we promise to continue shattering expectations in service, loans, growth, environment.

When an opportunity came up to purchase my own animal hospital, I first went to the bank where I'd been a customer for 14 years. I went through the process of preparing my documents and a business plan, but they were uninterested in helping me. I had heard of Centric Bank through acquaintances and from my first meeting with Cory Bishop over coffee, he understood what I wanted to do and knew how to help me get there. Cory and the Centric Bank

**UGUR SALLI, DVM** Valley Animal Hospital LLC

my dream come true.



team believed in me and made

At Pierson, we have always valued relationship banking. When our locally owned bank was recently acquired, many of the team members that were supporting us moved on. We were then left with 800 numbers and banking personnel that did not know our business. After talking to other business owners, as well as having several positive

interactions with the management team at Centric Bank, our team decided to make a change. We are beyond thrilled at the level of customer service, the knowledge of (and desire to know) our business, and the flexibility to deliver banking and financing options that allow us to grow. We recently needed a short-term line of credit increase; this was requested, approved, and processed within hours. Centric's courier service allows our staff to avoid bank runs, and their remote deposit options do as well. We are happy to be part of the Centric Bank family.



2016 Annual Report 7



My wife and I cannot thank Doctor
Centric Bank enough! The bank's team,
with their local decision-making and
easy accessibility, helped navigate us
through our practice acquisition process.
Doctor Centric Bank was there for us
every step of the way as we worked
through the challenges of purchasing
the real estate and practice that we've
helped build over the past 15 years.
Doctor Centric Bank understands the
banking and financing needs of health
care providers, which makes them stand
out from their competitors. Centric's
customer service is first-class!

#### DRS. SCOTT AND MARY COLMAN

The Colman Center, PC (dba The Hetrick Center)

## 65

Enhancing Our Social Currency
In 2016, Instagram was added to the marketing communications arsenal and

expresses the visual impressions of our brand. Developing social currency and engaging with the next generation of customers bridges the divide between digital and real-world experiences. The value of a heart-felt Facebook review from a Doctor Centric Bank customer, or a tweet thanking our CEO for her advocacy, leadership, and mentoring will not appear on the Centric Bank P&L statement, but it does form



We recently closed on a mortgage loan through Centric Bank and were extremely pleased with the process. When we found out we would be moving our family across the state, we were at a loss on who to trust with financing a new home. Getty Wilson and Centric Bank were highly recommended by our builder. Centric Bank's amazing staff made the process so easy and stress free. They were extremely knowledgeable, understanding, and helpful throughout the entire process. We highly recommend Centric Bank to anyone looking for a trusted financial institution.

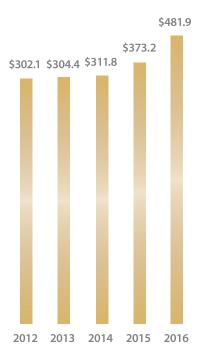
#### SCOTT AND HEIDI FRANK

Harrisburg, PA

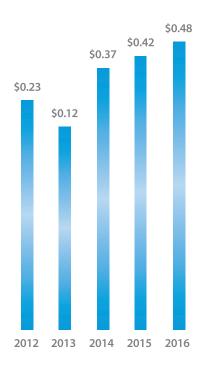
#### **Centric Financial Corporation**

#### 9

#### TOTAL ASSETS IN MILLIONS



#### NET INCOME PER SHARE



#### **Breakthrough Banking**

(Dollars in thousands, except per share data) **2016** 2015

#### FOR THE YEARS ENDED DECEMBER 31

Interest income	\$ 18,079	\$ 13,451	
Interest expense	2,848	2,247	
Net interest income	15,231	11,204	
Provision for loan loss	(1,650)	(676)	
Noninterest income	3,774	2,234	
Noninterest expenses	12,922	10,103	
Net income before tax	4,433	2,659	
Income tax expense	1,391	822	
Net income	3,042	1,837	

#### **AT YEAR END**

Assets	481,863	373,232
Loans	426,545	314,244
Deposits	420,008	310,918
Stockholders' equity	37,671	34,359

#### **PER SHARE DATA**

Net income - basic	\$ 0.48	\$ 0.42
Net income - diluted	\$ 0.48	\$ 0.42
Book value at year-end	\$ 5.94	\$ 5.45

#### **PERFORMANCE STATISTICS**

Return on average assets	0.71%	0.55%	
Return on average equity	8.50%	7.84%	
Equity/assets at year-end	7.82%	9.21%	

#### **RETURN ON AVERAGE ASSETS**



#### RETURN ON AVERAGE EQUITY



## Milestones

#1	SBA lender in Eastern District
100	Top 100 SBA (7a) lender in the U.S.
15%	of Centric Bank employees are Millennials
\$482	Million in assets
3	Times named a Best Places to Work in PA
4	Times named a Top 50 Fastest Growing Companies in PA
13	One of 13 U.S. bank executive teams with a female CEO/CFO
#17	CEO Patti Husic ascended to #17 on American Banker's Most Powerful Women in Banking in the U.S.
96	Employees in the Centric Bank family
2	Financial Centers serving Cumberland County, the fastest-growing county in PA
5	Centric Bank ranked as 1 of 5 Top Teams by <i>American Banker's</i> Most Powerful Women in Banking in the U.S.
36%	Organic loan growth
50+	Community investments including American Heart Association, Four Diamonds, Central PA Blood Bank, Salvation Army, United Way, Lion Foundation, YWCA
66% 69%	Net income after taxes increase
69%	Growth in non-interest income

# Net Income after taxes increase



#### Serving, Sharing, Connecting

#### The Power of Media

The Centric Bank story is well-positioned with earned, owned, and paid media. "We continue to harness the power of the Fourth Estate-traditional media and information flow-and are engaged with the Fifth Estate-citizen journalists, bloggers, and digital content creators. We're committed to reaching our customers on the screens of their choice," says Patti Husic.





Providing \$2.6 trillion in loans, Community Banks





Our "Making a Difference" segment broadcast on CBS21 News garnered an audience reach of 46,600!



of the American Bankers Association, where she will represent our Bank, the state of PA and the banks industry. https://inkd.in/dFvmRkU



Like (30) · Comment (1) · Share · 5 months ago

**Financials** 



#### INDEPENDENT AUDITOR'S REPORT

**BOARD OF DIRECTORS** CENTRIC FINANCIAL CORPORATION HARRISBURG, PENNSYLVANIA

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Centric Financial Corporation and subsidiaries which comprise the consolidated balance sheet as of December 31, 2016 and 2015; the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for the years then ended; and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Centric Financial Corporation and subsidiaries as of December 31, 2016 and 2015, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Cranberry Township, Pennsylvania

S. F. Smodgrass, P. C.

February 23, 2017

#### CONSOLIDATED BALANCE SHEET

		Decem	ber 31,	
(in thousands, except share data)		2016		2015
ASSETS				
Cash and due from banks	S	19,927	\$	3,855
Interest-bearing deposits in other banks		1,979		1,064
Federal funds sold		2,821		15,394
Cash and cash equivalents		24,727		20,313
Investments in certificates of deposits		999		2,999
Securities available for sale		9,615		15,715
Securities held to maturity, fair value of \$6,774 and \$7,301		6,039		6,419
Loans		426,545		314,244
Less: allowance for loan losses		4,512		3,274
Net loans		422,033		310,970
Loans held for sale		693		896
Accrued interest receivable		1,152		842
Premises and equipment, net		6,806		7,114
Regulatory stock		1,230		1,162
Cash surrender value life insurance		3,856		3,141
Goodwill		492		492
Other assets		4,221		3,169
TOTAL ASSETS	s	481,863	\$	373,232
LIABILITIES AND STOCKHOLDERS' EQUITY LIABILITIES Deposits: Noninterest-bearing Interest-bearing Total deposits	S	59,277 360,731 420,008	\$	53,628 257,290 310,918
Short-term borrowings		13,000		15,500
Long-term debt		9,373		11,202
Accrued interest payable		138		105
Other liabilities		1,673		1,148
Total Liabilities		444,192		338,873
STOCKHOLDERS' EQUITY Common stock, \$1.00 par; 12,000,000 shares authorized; 6,338,490 and 6,306,262		6.220		
shares issued and outstanding in 2016 and 2015, respectively		6,338		6,306
Additional paid-in capital		28,104		27,947
Retained earnings		3,435		393
Accumulated other comprehensive loss		(206)		(287)
Total Stockholders' Equity		37,671	-	34,359
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		481,863	<u> </u>	373,232



#### CONSOLIDATED STATEMENT OF INCOME

	,	Year Ended I	Decem	ber 31,
(in thousands, except share and per share data)		2016		2015
INTEREST INCOME				
Interest and fees on loans	S	17,382	S	12,861
Interest and dividends on securities		581		519
Interest-bearing deposits in other banks		28		26
Federal funds sold		88		45
Total interest income		18,079		13,451
INTEREST EXPENSE				
Interest on deposits		2,285		2,089
Interest on borrowings		563	_	158
Total interest expense		2,848		2,247
Net interest income		15,231		11,204
Provision for loan losses		1,650		676
Net interest income after provision for loan losses		13,581		10,528
NONINTEREST INCOME				
Service charges on deposit accounts		203		176
Other loan fees and servicing income		408		273
Net gain on sale of loans		2,825		1,495
Loss on sale of other real estate owned		(52)		(62)
Net loss on sale of securities		-		(1)
Total other-than-temporary impairment ("OTTI") losses		(95)		-
Non-credit portion of OTTI recognized in other comprehensive income		56		-
Net OTTI losses recognized in earnings		(39)		-
Other income		429		353
Total noninterest income		3,774		2,234
NONINTEREST EXPENSE				
Salaries and employee benefits		7,561		5,643
Occupancy and equipment		1,462		1,303
Legal and professional fees		295		392
Data processing		745		600
Advertising and marketing		362		327
Shares and capital stock tax		345		237
Directors expense		149		106
Federal deposit insurance		274		324
Other expenses		1,729		1,171
Total noninterest expense		12,922		10,103
Income before income tax expense		4,433		2,659
Income tax expense		1,391		822
NET INCOME		3,042		1,837
Preferred stock dividends		2.042	•	(75)
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS		3,042	\$	1,762
PER SHARE DATA  Basic carnings per share	e	0.49	e	0.42
Basic earnings per share Diluted earnings per share	S S	0.48 0.48	S S	0.42
Average shares outstanding (basic)	.5	6,300,705	3	4,232,733
Average shares outstanding (daste)  Average shares outstanding (diluted)		6,331,316		4,232,733
See notes to consolidated financial statements.		0,001,010		7,277,100

#### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		Decemb	December 31,					
(in thousands)		2016	2	015				
NET INCOME	\$	3,042	\$	1,837				
Other comprehensive income:								
Unrealized holding gains on available-for-sale securities		62		188				
Tax effect		(21)		(64)				
Reclassification adjustment for losses recognized in income				1				
Tax effect		-		-				
Accretion of discount on securities transferred to held to maturity		38		37				
Tax Effect		(13)		(13)				
Accretion of non-credit OTTI on held-to-maturity securities		(16)		20				
Tax effect		5		(7)				
OTTI losses recognized in earnings		39						
Tax effect		(13)		-				
Total other comprehensive income		81		162				
COMPREHENSIVE INCOME	s	3,123	\$	1,999				

See notes to consolidated financial statements.



#### CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

		eferred				dditional				cumulated Other		
(in thousands, except share data)	Stoc	k Series C		ommon Stock		Paid-in Capital		Retained arnings	Com	prehensive Loss		Total
Balance, December 31, 2014	\$	7,492	\$	3,688		17,631	S		S	(449)	\$	26,993
Net income								1,837				1,837
Other comprehensive income										162		162
Stock-based compensation plans:												
Vesting of restricted stock (2,300 shares)				2		(2)						-
Restricted stock - compensation expense						8						8
Stock options - compensation expense						4						4
Issuance of Employee Stock Purchase												
Plan (4,117 shares)				4		17						21
Redemption of preferred stock		(7,492)										(7,492)
Preferred stock dividend								(75)				(75)
Issuance of common stock (2,612,132 shares)				2,612		10,289						12,901
Balance, December 31, 2015		-		6,306		27,947		393		(287)		34,359
Net income								3,042				3,042
Other comprehensive income										81		81
Stock-based compensation plans:												
Vesting of restricted stock (2,000 shares)				2		(2)						-
Restricted stock - compensation expense						31						31
Stock options - compensation expense						7						7
Stock options exercised (2,648 shares)				3		13						16
Warrants exercised (26,580 shares)				26		104						130
Issuance of common stock (1,000 shares)				1		4						5
Balance, December 31, 2016	s	-	s	6,338	s	28,104	s	3,435	s	(206)	s	37,671

 $See\ notes\ to\ consolidated\ financial\ statements.$ 

#### CONSOLIDATED STATEMENT OF CASH FLOWS

	Years Ended Do	Years Ended December 31,				
(in thousands)	2016	2015				
Cash flows from operating activities						
Net income	\$ 3,042	S 1,837				
Adjustments to reconcile net income to net cash provided by operating activities:						
Provision for loan losses	1,650	676				
Depreciation and amortization	782	556				
Stock-based compensation	38	12				
Deferred income tax benefit	(468)	(227)				
Loans originated for sale	(55,756)	(28,818)				
Proceeds from sale of loans	58,784	29,946				
Net gain on sale of loans	(2,825)	(1,495)				
Increase in accrued interest receivable	(310)	(201)				
Increase in accrued interest payable	33	37				
Earnings on cash surrender value of life insurance	(115)	(99)				
Net loss on sale of securities	-	1				
Net OTTI losses recognized in earnings	39	-				
Net loss on sale of assets	52	62				
Other, net	(545)	(99)				
Net cash provided by operating activities	4,401	2,188				
Cash flows from investing activities						
Net decrease of investment certificates of deposits	2,000	1,496				
Sales of available-for-sale securities	_	3,492				
Maturities and principal pay downs of available-for-sale securities	6,125	5,243				
Maturities and principal pay downs of held-to-maturity securities	396	90				
Purchases of held-to-maturity securities	_	(3,000)				
Purchases of regulatory stock	(2,208)	(2,104)				
Redemption of regulatory stock	2,140	1,582				
Net increase in loans	(112,989)	(60,971)				
Purchases of bank premises and equipment	(172)	(381)				
Proceeds from disposal of other real estate owned	409	42				
Purchase of bank-owned life insurance	(600)	-				
Net cash used for investing activities	(104,899)	(54,511)				
Cash flows from financing activities		, , , , , ,				
Net increase in deposits	109,090	34,913				
Net increase (decrease) in short-term borrowings	(2,500)	15,500				
Proceeds from long-term debt	-	6,000				
Payments on long-term debt	(1,829)	(2,727)				
Dividends paid - preferred stock	(1,022)	(75)				
Stock options and warrants exercised	146	(,				
Net proceeds from issuance of common stock	5	12,922				
Net payments from redemption of preferred stock		(7,492)				
Net cash provided by financing activities	104,912	59,041				
Net increase in cash and cash equivalents	4,414	6,718				
Cash and cash equivalents at beginning of period	20,313	13,595				
· · · · · · · · · · · · · · · · · · ·						
Cash and cash equivalents at end of period	\$ 24,727	\$ 20,313				

 $See\ notes\ to\ consolidated\ financial\ statements.$ 



#### **CONSOLIDATED STATEMENT OF CASH FLOWS (cont.)**

		Years Ended December 31,				
(in thousands)	20	16	20	15		
Supplemental disclosure of cash flow information:						
Cash paid during the period for:						
Interest	S	2,815	S	2,210		
Income taxes		1,680		825		
Supplemental schedule of noncash investing and financing activities:						
Other real estate acquired in settlement of loans		100		212		
Other real estate transferred to other assets		635		-		

See notes to consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1** | Significant Accounting Policies

#### Organization and Nature of Operations

Centric Financial Corporation ("Centric") or (the "Company") is a financial holding company which includes its wholly owned subsidiary, Centric Bank (the "Bank").

The Bank comprises most of Centric's ongoing operations. The Bank offers customers a range of deposit, loan, and other services typical of community banks through four full service offices in south central Pennsylvania, and two loan production offices in Bucks and Lancaster County, as well as online banking channels. The Bank's principal source of revenue is interest income generated from the portfolio of commercial and residential real estate loans, commercial loans and consumer loans, income from the generation and subsequent sale of loans, as well as interest income generated from the investment portfolio.

Centric is subject to regulation and supervision of the Pennsylvania Department of Banking and the Federal Deposit Insurance Corporation ("FDIC").

#### **Basis of Presentation**

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The accounts of Centric and the Bank are consolidated with the elimination of all intercompany transactions and balances.

#### **Estimates**

Management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, income and expense, and the nature and extent of disclosures. Ultimate results could differ significantly from those estimates and assumptions. Centric's material estimates that are particularly susceptible to significant change in the near term relate to the valuation of impaired loans, allowances for loan and other credit losses, other-than-temporary impairment evaluations of securities, evaluation of goodwill impairment, deferred tax valuation, and fair value of financial instruments.

In the ordinary course of business, Centric and the Bank are parties to legal proceedings that entail uncertainty. In management's opinion, Centric's financial position and results of operations would not be materially impacted by the outcome of such proceedings individually or in the aggregate.

#### **Cash and Cash Equivalents**

Cash and cash equivalents with original maturities of 90 days or less include cash, balances due from banks, interest-bearing demand deposits in other banks, and federal funds sold. Federal funds sold are generally for one day periods. The Bank has been required to maintain average balances with the Federal Reserve Bank. The Bank is engaged in a deposit reclassification program that evaluates the unused balance of transaction accounts. The unused portion is then reclassified as a non-transaction account for regulatory reporting only. This allows the Bank to reclaim the balances held at the Federal Reserve Bank for investment or operating use. The Federal Reserve Bank of Philadelphia approved the use of this program for Centric Bank. The required minimum balance was \$508,000 and \$268,000 at December 31, 2016 and 2015, respectively.

#### **Credit Risk Concentrations**

As a community bank, most of the Bank's loans and credit commitments are comprised of Pennsylvania customers, primarily individuals and entities situated in Dauphin, Cumberland and Bucks counties. During April 2016 the Bank opened a loan production office in Lancaster, Pennsylvania, linking the Bank's previous market areas. Because of the Bank's concentration of business in these market areas, the Company's financial condition and results of operations depend on the general economic conditions in its immediate geographic region.



#### Securities

Investment securities are classified when purchased as either "securities available for sale" or "securities held to maturity."

Securities classified as "available for sale" are those debt securities that the Bank intends to hold for an indefinite period of time but not necessarily to maturity, and are carried at fair value. Unrealized gains or losses are included in other comprehensive income, net of the related deferred tax effect. Realized gains and losses on disposition of securities are recognized as noninterest income measured on specific identification of the simple difference between net proceeds and adjusted book value. Premiums and discounts are recognized in interest income using the interest method over the terms of the securities.

Securities classified as "held to maturity" are those debt securities the Bank has both the intent and ability to hold to maturity regardless of changes in market conditions, liquidity needs, or changes in general economic conditions. These securities are carried at cost adjusted for the amortization of premium and accretion of discount, computed by the interest method over the terms of the securities.

Securities are periodically reviewed for other-than-temporary impairment based upon a number of factors, including, but not limited to, the length of time and extent to which market value has been less than cost, the financial condition of the underlying issuer, the ability of the issuer to meet contractual obligations, the likelihood of the security's ability to recover any decline in its market value, and whether or not management intends to sell the security or whether it is more likely than not that they would be required to sell the security before its anticipated recovery in market value, to determine whether the loss in value is other than temporary. A decline in value that is considered to be other-than-temporary is recorded as a loss within noninterest income in the Consolidated Statement of Income.

#### Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances, net of any allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance.

The Bank engages in lease financing for commercial customers to purchase equipment or vehicles. Leases are stated at their outstanding unpaid principal balances, net of any deferred costs, residual receivable and unearned income. Lease contracts are classified as direct finance leases. Lessees guarantee 100 percent of the leases' residual value at the conclusion of the lease term.

Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) of the related loans. The Bank is generally amortizing these amounts over the contractual life of the loan.

The accrual of interest is generally discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectibility of principal or interest, even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on nonaccrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against the allowance for loan losses. Interest received on nonaccrual loans generally is either applied against principal or reported as interest income, according to management's judgment as to the collectability of principal. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time and the ultimate collectability of the total contractual principal and interest is no longer in doubt.

#### **Allowance for Loan Losses**

The allowance for loan losses is established through provisions for loan losses charged against income as losses are estimated to have occurred. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the allowance is based on known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions, and other relevant factors. This evaluation is inherently subjective, since it requires material estimates that may be susceptible to significant change.

The allowance consists of specific and general components. The specific component relates to loans that are classified as Substandard or Special Mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the original contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral-dependent.

Purchased loans with evidence of credit quality deterioration for which it is probable at purchase that all contractually required payments will not be collected are acquired with deteriorated credit quality. Centric accounts for differences between contractual cash flows and cash flows expected to be collected from an investor's initial investment in loans acquired in a transfer if those differences are attributable, at least in part, to credit quality. Centric records impaired loans at fair value and did not carry over a valuation allowance in the initial accounting for loans acquired in a transfer, including loans acquired in a purchase business combination. The excess of cash flows expected at purchase over the purchase price is recognized as interest income over the life of the loans. Subsequent increases in cash flows expected to be collected are recognized prospectively through an adjustment of the loan's yield over its remaining life. Decreases in expected cash flows are recognized as impairments.

#### **Unfunded Credit Commitments**

In the ordinary course of business, the Bank enters into commitments to extend credit and letters of credit. Such financial instruments are recorded when funded. A reserve for unfunded lending commitments under contract, lines and letter of credit, is included in other liabilities.

#### **Regulatory Stock**

Under membership agreement, the Bank is required to own stock issued by Atlantic Community Bankers Bank. Because ownership and disposition is restricted, the shares lack a market for measuring fair value and are recorded at cost.



The Bank is also a member of the Federal Home Loan Bank ("FHLB") of Pittsburgh and as such is required to maintain a minimum investment in stock of the FHLB, which varies with the level of advances and letters of credit outstanding with the FHLB. The stock is bought from and sold to the FHLB based upon its \$100 par value. The stock does not have a readily determinable fair value and as such is classified as restricted stock, carried at cost and evaluated by management. The stock's value is determined by the ultimate recoverability of the par value rather than by recognizing temporary declines. The determination of whether the par value will ultimately be recovered is influenced by criteria such as the following: (a) the significance of the decline in net assets of the FHLB as compared to the capital stock amount and the length of time this situation has persisted; (b) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance; (c) the impact of legislative and regulatory changes on the customer base of the FHLB; and (d) the liquidity position of the FHLB. Management evaluated the stock and concluded that the stock was not impaired for the periods presented herein.

#### Goodwill

Goodwill represents the amount paid to acquire the Bank beyond the fair value of the identifiable net assets acquired. Goodwill is not amortized but rather is tested for impairment. The Company utilizes a two-step process for testing the impairment of goodwill on at least an annual basis. For federal tax purposes, goodwill is amortized on a straight-line basis over 15 years. There was no impairment of goodwill as of December 31, 2016 or 2015.

#### **Core Deposit Intangibles**

Core deposit intangibles represent the asset identified for depositor relationships acquired with the Bank. This asset was valued at acquisition based upon the economic advantages of core deposits as a funding source. This acquired asset is amortized using an accelerated method with an estimated useful life of ten years. Amortization expense of \$2,000 and \$4,000 was recognized in 2016 and 2015, respectively. The unamortized balance was \$2,000 at December 31, 2015 and fully amortized at December 31, 2016.

#### Mortgage Servicing Rights and Credit Enhancement Fees

The Bank previously sold residential mortgages to FHLB under the Mortgage Partnership Finance Program ("MPF"). The Bank is no longer an active participant in the MPF program. Under this program, the Bank continues to service the portfolio sold to the FHLB and receives corresponding fees. The MPF program also entails a credit enhancement arrangement whereby the Bank receives a fee for retaining a residual contingent liability for the repayment of loans sold to the FHLB. Assets for mortgage servicing rights and related credit enhancement fees were recorded at fair value corresponding to net cash flows expected for servicing and credit enhancement of the MPF portfolio. Servicing rights for the MPF loans were fully amortized in 2014. MPF portfolio fees earned amounted to \$9,000 and \$13,000 during 2016 and 2015. The MPF portfolio balance was \$2,115,000 and \$2,948,000 at December 31, 2016 and 2015, respectively. The FHLB maintains a first-loss position for the MPF portfolio that totals \$312,000. Should the FHLB exhaust its first-loss position, recourse to the Bank's credit enhancement would cover the next \$21,000 of losses. The Bank has not experienced any losses for the MPF portfolio. There were no credit enhancement fees receivable, net of an estimated liability, at December 31, 2016 or 2015.

The Bank sells the guaranteed portion of Small Business Administration (SBA) approved loans. The loans are serviced by the Bank and generate corresponding mortgage servicing rights. The portfolio balance of loans generating mortgage servicing rights was \$43,249,000 and \$15,717,000 at December 31, 2016 and 2015, respectively. The mortgage servicing rights balance at December 31, 2016 and 2015 and the activity that occurred during the year consisted of the following:

(in thousands)	201	6	2015		
Beginning balance	S	391	\$	-	
New mortgage servicing rights		667		391	
Amortization of mortgage servicing rights		(63)		-	
Ending balance	S	995	S	391	

#### **Note 1** | **Significant Accounting Policies** (continued)

#### **Transfers of Financial Assets**

The Bank sells interests in loans receivable through loan participation sales. The Bank accounts for these transactions as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Bank, (2) the transferred obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

The Bank retains servicing responsibilities for the loan participation sales. The Bank does not recognize a servicing asset or liability, since the amount received for servicing the loan participations is a reasonable approximation of market rates and servicing costs.

#### **Advertising and Marketing Costs**

The Bank charges advertising costs to expense as incurred.

#### **Earnings Per Share**

Basic earnings per share represents income available to common stockholders divided by the weighted-average number of shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by Centric relate to outstanding stock options and warrants and non-vested restricted stock.

Options and warrants to purchase 5,958 and 72,335 shares of common stock, at a weighted-average price of \$9.00 and \$5.70, outstanding at December 31, 2016 and 2015, respectively; and unvested restricted shares of 3,688 and 556 at December 31, 2016 and 2015, at a weighted-average price of \$7.61 and \$6.00, respectively, were not included in dilutive earnings per share because the result would be anti-dilutive.

(in thousands, except per share data)		2016		2015
Net income	S	3,042	S	1,837
Preferred stock dividends		-		(75)
Net income available to common shareholders	S	3,042	S	1,762
Weighted average number of shares outstanding (basic)		6,300,705		4,232,733
Effect of dilutive securities		30,611		11,422
Weighted average number of shares outstanding (diluted)		6,331,316		4,244,155
Per share information:				
Basic earnings per share	S	0.48	\$	0.42
Diluted earnings per share	S	0.48	\$	0.42

#### **Stock-Based Compensation**

Centric records the cash flow from the tax benefits resulting from tax deductions in excess of the compensation cost recognized for stock-based awards (excess tax benefit) as an increase or deduction from income tax expense. During 2016, \$15,000 in stock options with a tax benefit of \$5,000, and \$131,000 in warrants with a \$3,000 tax benefit, were exercised, respectively. No stock options or warrants were exercised in 2015.



#### **Accumulated Other Comprehensive Loss**

Centric recognizes revenue, expenses, gains, and losses in net income. Certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the Consolidated Balance Sheet.

Such items are included as components of accumulated other comprehensive loss, as follows, net of taxes:

(in thousands)		2016						20	15	2015			
		Unrealized Gains and Losses on Available- for-Sale Securities		realized ins and sses on eld-to- aturity curities	Total	Unrealized Gains and Losses on Available- for-Sale Securities		Unrealized Gains and Losses on Held-to- Maturity Securities		Total			
Beginning balance	S	(144)	S	(143)	\$ (287)	\$	(269)	S	(180)	S	(449)		
Other comprehensive income before reclassifications		41		14	55		124		37		161		
Amounts reclassified from accumulated other comprehensive loss		-		26	26		1		-		1		
Net current-period other comprehensive													
income		41		40	81		125		37		162		
Ending balance	S	(103)	S	(103)	\$ (206)	S	(144)	\$	(143)	\$	(287)		

The following illustrates amounts reclassified out of each component of accumulated other comprehensive loss.

(in thousands)	Accumulated Other Loss		
Details about Accumulated Other Comprehensive Loss Components	2016	2016 2015 Affect Consol	
Sale of available for sale securities Tax effect	s - -	\$ (1) 	Net (loss) on sale of securities Income tax expense
Other-than-temporary impairment losses on held to maturity securities Tax effect	(39) 13 (26)		Net OTTI losses recognized in earnings Income tax expense
Total reclassification for the period	\$ (26)	\$ (1)	

Amount Reclassified from

The Consolidated Balance Sheet presents "available-for-sale" securities at fair value. Corresponding unrealized gains and losses do not affect net income but are recorded in accumulated other comprehensive loss, net of related deferred income taxes.

#### **Note 2** | **Investment Securities**

A summary of securities available for sale is as follows:

(in thousands)		Amortized Cost		Gross Unrealized Gains Decembe		Gross realized osses	Fai	r Value
U.S. government agency securities	\$	3,000	\$	1	\$	(15)	\$	2,986
Government sponsored mortgage-backed securities		6,772		8		(151)		6,629
Total	S	9,772	S	9	S	(166)	\$	9,615
			1	December	r 31, 201	15		
U.S. government agency securities	S	7,671	S	-	S	(90)	S	7,581
Government sponsored mortgage-backed securities		8,263		14		(143)		8,134
Total	S	15,934	\$	14	S	(233)	\$	15,715

A summary of securities held to maturity is as follows:

(in thousands)	Amortized Cost			Gross Unrealized Gains December		ross ealized osses	Fair	· Value
Municipal securities	\$	2,487	\$	94	S	(6)	S	2,581
Other debt securities		3,000		641		-		3,641
Private collateralized mortgage obligations		552		-		-		552
	S	6,039	\$	735	S	(6)	S	6,774
				Decembe	r 31, 201	5		
Municipal securities	\$	2,755	\$	113	\$	-	\$	2,868
Other debt securities		3,000		781		-		3,781
Private collateralized mortgage obligations		664		4		(16)		652
	S	6,419	\$	898	S	(16)	S	7,301

Securities with a fair value of \$9,596,000 and \$15,711,000 were pledged to collateralize bank deposits by Pennsylvania local governments, FHLB advances, and the discount window as of December 31, 2016 and 2015, respectively.

No securities were sold during 2016. During 2015, the Bank sold seven securities totaling \$3,492,000 resulting in gross gains of \$3,000 and gross losses of \$4,000.

The amortized cost and fair value of debt securities owned at December 31, 2016, by contractual maturity, are shown below:

(in thousands)		Available	for S	Held to Maturity				
	Am	Fair	r Value		ortized Cost	Fair Value		
Due in one year or less	S	500	\$	501	S	-	\$	-
Due after one year through five years		2,500		2,485		240		240
Due after five years through ten years		3,630		3,562		4,332		4,991
Due after ten years		3,142		3,067		1,467		1,543
Total investment securities	S	9,772	\$	9,615	S	6,039	S	6,774



A summary of securities which were in an unrealized loss position is as follows:

		Less than	12 M	onths		12 Months	or Gr	eater		To	tal	
		Polo		Gross		Fo!		Gross		Po!		Gross
(in thousands)		Fair Value		osses		Fair Value		osses		Fair /alue		ealized osses
						December	r 31,	2016				
U.S. government agency securities	\$	2,485	S	(15)	\$	-	\$	-	\$	2,485	\$	(15)
Government sponsored mortgage-												
backed securities		4,731		(111)		1,121		(40)		5,852		(151)
Municipal securities		413		(6)		-				413		(6)
Total temporarily impaired securities	-\$	7,629	S	(132)	\$	1,121	S	(40)	\$	8,750	\$	(172)
						December	r 31,	2015				
U.S. government agency securities	S	2,160	S	(12)	\$	5,421	\$	(78)	S	7,581	\$	(90)
Government sponsored mortgage- backed securities		2,286		(24)		4,706		(119)		6,992		(143)
Private collateralized mortgage obligations		-		-		358		(16)		358		(16)
Total temporarily impaired securities	S	4,446	S	(36)	S	10,485	\$	(213)	\$	14,931	\$	(249)

Securities are evaluated on an ongoing basis to determine whether a decline in their value is other than temporary. For debt securities, management considers whether the present value of cash flows expected to be collected is less than the security's amortized cost basis (the difference defined as the credit loss), the magnitude and duration of the decline, the reasons underlying the decline and management's intent to sell the security or whether it is more likely than not that they would be required to sell the security before its anticipated recovery in market value, to determine whether the loss in value is other than temporary. Once a decline in value is determined to be other than temporary, if the investor does not intend to sell the security, and it is more likely than not that it will not be required to sell the security, before recovery of the security's amortized cost basis, the charge to earnings is limited to the amount of credit loss. Any remaining difference between fair value and amortized cost (the difference defined as the noncredit portion) is recognized in other comprehensive income, net of applicable taxes. Otherwise, the entire difference between fair value and amortized cost is charged to earnings.

Centric reviews investment securities on an ongoing basis for potential impairment which would be other than temporary and has adopted the provision which provides for the bifurcation of OTTI into two categories: (a) the amount of the total OTTI related to a decrease in expected cash flows to be collected (credit loss) which is recognized through earnings; and (b) the amount of OTTI related to all other factors, which is recognized, net of income taxes, as a component of other comprehensive income. Centric recorded credit-related impairment of \$39,000 on two private collateralized mortgage obligations through earnings as of December 31, 2016. For the years ended December 31, 2015, Centric did not record any credit-related impairment. There were 32 securities that were temporarily impaired at December 31, 2016.

#### Note 2 | Investment Securities (continued)

Changes in credit losses during 2016 and 2015 associated with investment securities for which other-than temporary impairment losses have been previously recognized in both earnings and other comprehensive income follows:

	Year	Year Ended December 31,							
in thousands)	20	16	2015						
Estimated credit losses - beginning balance	\$	413	s	413					
Additions for credit losses not previously recognized		39		-					
Reductions for increases in cash flows		-		-					
Reductions for realized losses		-		-					
Estimated credit losses - ending balance	\$	452	S	413					

#### Note 3 | Loans

The composition of loans, net of unamortized loan origination fees of \$1,722,000 and \$642,000 at December 31, 2016 and 2015, respectively, are as follows:

		ber 31,		
(in thousands)		2016		2015
Commercial	\$	127,374	s	78,913
Real estate - construction		26,389		13,938
Real estate - residential owner occupied		45,512		41,433
Real estate - residential non-owner occupied		30,341		26,087
Real estate - commercial		196,384		153,110
Consumer		545		763
Total loans		426,545		314,244
Allowance for loan losses		(4,512)		(3,274)
Net loans	\$	422,033	S	310,970

#### **Note 4** | Allowance for Loan Losses

Management has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio. For purposes of determining the allowance for loan losses, the Bank has grouped certain loans in the portfolio into the following segments: commercial; real estate - construction; real estate - residential owner occupied; real estate - commercial; and consumer. Historical loss percentages for each risk category are calculated and used as the basis for calculating allowance allocations. These historical loss percentages are calculated over a three-year period for all portfolio segments. Certain qualitative factors are then added to the historical allocation percentage to get the adjusted factor to be applied to non-classified loans. The following qualitative factors are analyzed for each portfolio segment:

- Levels of and trends in delinquencies and nonaccruals
- Trends in volume and terms
- Changes in lending policies and procedures
- Volatility of losses within each risk category
- Economic trends
- Concentrations of credit
- Experience, depth and ability of management



The total allowance reflects management's estimate of loan losses inherent in the loan portfolio at the balance sheet date. The Bank considers the allowance for loan losses of approximately \$4,512,000 adequate to cover loan losses inherent in the loan portfolio, as of and for the year ending December 31, 2016.

Allowance for loan losses activity during 2016 is as follows:

(in thousands)		Balance at December 31, 2015		Charged-off Loans		veries	Pr	ovision	Balance at December 31, 2016	
Commercial	\$	1,016	\$	(195)	S	-	\$	593	S	1,414
Real estate - construction		136		-		-		109		245
Real estate - residential owner occupied		487		(149)		-		117		455
Real estate - residential non-owner occupied		395		(78)		4		164		485
Real estate - commercial		1,193		-		-		434		1,627
Consumer		5		-		6		14		25
Unallocated		42		-		-		219		261
Total	S	3,274	\$	(422)	S	10	S	1,650	S	4,512

During 2016 the allowance for commercial loans was increased due to an increase in the factors for trends in volume and terms of loans and concentrations of credit, however, this increase was offset by a decrease in the level of reserves for impaired loans. The reserves for real estate – residential owner occupied was decreased during the year for both decreases in the amount of specific reserves for impaired loans as well as declines in the historical loss rate on that portfolio segment and a slight decrease in the qualitative factor for concentrations of credit. The reserves for real estate – commercial increased primarily due to an increase in the qualitative factor for trends in volume and terms of loans. The changes in the reserve for the remaining portfolio segments were primarily due to changes in the volume of loans within that portfolio segment.

Allowance for loan losses activity during 2015 is as follows:

(in thousands)	Balance at December 31, 2014	Charged-off Loans	Recoveries	Provision	Balance at December 31, 2015
Commercial	\$ 734	s -	\$ -	\$ 282	\$ 1,016
Real estate - construction	133	-	-	3	136
Real estate - residential owner occupied	366	-	-	121	487
Real estate - residential non-owner occupied	540	(399)	5	249	395
Real estate - commercial	1,069	-	-	124	1,193
Consumer	8	-	2	(5)	5
Unallocated	140	-	-	(98)	42
Total	\$ 2,990	\$ (399)	S 7	\$ 676	\$ 3,274

The changes in the allowance for loan losses over the prior period related to the commercial portfolio increased due to the significant increase in portfolio balances, a decrease in the loss history that influences the allocation of provision and a significant decrease in adversely classified assets. The allowance for loan loss related to real estate - owner occupied and real estate - commercial both increased over prior period due to the increase in their respective portfolio balances. The change in allowance for loan losses related to real estate - non-owner occupied decreased due to the decrease in loss history influencing provision and a decrease in adversely classified assets.

#### Note 4 | Allowance for Loan Losses (continued)

The following tables present, by portfolio segment, the allowance for loan losses broken down between loans individually evaluated for impairment and loans collectively evaluated for impairment, as well as the recorded investment in those loans:

(in thousands)	December 31, 2016									
	Evalu	vidually nated for airment	Collectively Evaluated for Impairment			otal				
Allowance for loan losses:										
Commercial	\$	228	S	1,186	S	1,414				
Real estate - construction		-		245		245				
Real estate - residential owner occupied		50		405		455				
Real estate - residential non-owner occupied		98		387		485				
Real estate - commercial		-		1,627		1,627				
Consumer		25		-		25				
Unallocated		-		261		261				
Total	\$	401	S	4,111	S	4,512				
Loans, ending balance:										
Commercial	S	228	S	127,146	S	127,374				
Real estate - construction		-		26,389		26,389				
Real estate - residential owner occupied		1,219		44,293		45,512				
Real estate - residential non-owner occupied		464		29,877		30,341				
Real estate - commercial		54		196,330		196,384				
Consumer		35		510		545				
Total	S	2,000	S	424,545	S	426,545				

(in thousands)	December 31, 2015									
	Individually Evaluated for Impairment		Eva	llectively luated for pairment	To	otal				
Allowance for loan losses:										
Commercial	S	380	S	636	\$	1,016				
Real estate - construction		-		136		136				
Real estate - residential owner occupied		106		381		487				
Real estate - residential non-owner occupied		105		290		395				
Real estate - commercial		-		1,193		1,193				
Consumer		1		4		5				
Unallocated		-		42		42				
Total	S	592	\$	2,682	\$	3,274				
Loans, ending balance:										
Commercial	S	428	\$	78,485	\$	78,913				
Real estate - construction		-		13,938		13,938				
Real estate - residential owner occupied		808		40,625		41,433				
Real estate - residential non-owner occupied		604		25,483		26,087				
Real estate - commercial		88		153,022		153,110				
Consumer		17		746		763				
Total	\$	1,945	\$	312,299	\$	314,244				



#### Note 4 | Allowance for Loan Losses (continued)

#### **Credit Quality and Aging**

The following tables represent credit exposures for the Bank's commercial loan classes by internally assigned grades for the period end December 31, 2016 and 2015. The grading analysis estimates the capability of the borrower to repay the contractual obligations of the loan agreements as scheduled or at all. The Bank's internal credit risk grading system is based on experiences with similarly graded loans.

The Bank's internally assigned grades are as follows:

- Pass loans which are protected by the current net worth and paying capacity of the obligor or by the value of the underlying collateral.
- **Special Mention** loans where a potential weakness or risk exists, which could cause a more serious problem if not corrected.
- **Substandard** loans that have a well-defined weakness based on objective evidence and are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.
- **Doubtful** Loans classified as "Doubtful" have all the weaknesses inherent in a Substandard asset. In addition, these weaknesses make collection or liquidation in full highly questionable and improbable, based on existing circumstances.
- Loss loans classified as a loss are considered uncollectible, or of such value that continuance as an asset is not warranted.

(in thousands)					Decemb	er 31, 2016				
	Co	mmercial		d Estate -	Resid	al Estate - ential Non- r Occupied		al Estate - mmercial		Total
Pass	\$	125,973	S	26,389	\$	29,787	S	194,713	\$	376,862
Special mention		1,128		-		31		1,537		2,696
Substandard		273		-		523		134		930
Doubtful		-		-		-		-		-
Loss		-		-		-		-		-
Total	S	127,374	S	26,389	\$	30,341	S	196,384	S	380,488

(in thousands)					Decemb	er 31, 2015			
	Cor	nmercial	2000	d Estate -	Resid	l Estate - ential Non- r Occupied	 al Estate - mmercial		Total
Pass	S	76,169	\$	13,938	\$	25,236	\$ 151,976	\$	267,319
Special mention		2,315		-		61	1,035		3,411
Substandard		408		-		765	99		1,272
Doubtful		21		-		25	-		46
Loss		-		-		-	-		-
Total	\$	78,913	\$	13,938	S	26,087	\$ 153,110	S	272,048

#### Note 4 | Allowance for Loan Losses (continued)

Payment activity for the noncommercial portfolio is reviewed by management on a monthly basis to determine how loans are performing. Loans are considered nonperforming when they become 90 days past due or the Bank is in possession of other information that would deem the loan nonperforming.

The following tables present performing and nonperforming loans based on payment activity for the period ended:

(in thousands)		At Decembe	er 31, 201	.6	At December 31, 2015				
	Re	al Estate - sidential er Occupied	Con	sumer	Re	al Estate - sidential er Occupied	Consumer		
Performing	\$	44,352	\$	510	\$	41,364	S	746	
Nonperforming		1,160		35		69		17	
	\$	45,512	\$	545	S	41,433	S	763	

#### Past-Due and Nonaccrual Loans

Generally, loans are considered nonaccrual upon reaching 90 days of delinquency, although the Bank may be receiving partial payments of interest and partial repayments of principal on such loans. When a loan is placed in nonaccrual status, previously accrued but unpaid interest is deducted from interest income.

The following table presents an aging analysis of the recorded investment of past-due financing receivables, broken down by segment and sub-segment, based on payment activity for the years ended December 31, 2016 and 2015. Payment activity is reviewed by management on a monthly basis to determine how loans are performing. Loans are generally considered to be nonperforming when they become 90 days past due.

(in thousands)	December 31, 2016												
	30-89 Days Past Due		90 + Days Past Due		Total Past Due		Current		Total Loans			Non- ecrual	
Commercial	S	-	\$	-	S	-	S	127,374	S	127,374	\$	-	
Real estate - construction		-		-		-		26,389		26,389		-	
Real estate - residential owner occupied Real estate - residential non-owner		24		637		661		44,851		45,512		1,160	
occupied		20		56		76		30,265		30,341		56	
Real estate - commercial		80		-		80		196,304		196,384		80	
Consumer		-		35		35		510		545		35	
Total	S	124	S	728	S	852	S	425,693	S	426,545	S	1,331	

(in thousands)	December 31, 2015											
		30-89 Days Past Duc		90 + Days Past Duc		Total Past Duc		Current		Total Loans		ion- crual
Commercial	\$	234	S	20	S	254	S	78,659	\$	78,913	S	194
Real estate - construction		-		-		-		13,938		13,938		-
Real estate - residential owner occupied Real estate - residential non-owner		588		69		657		40,776		41,433		64
occupied		50		164		214		25,873		26,087		164
Real estate - commercial		585		88		673		152,437		153,110		-
Consumer		45		17		62		701		763		17
Total	\$	1,502	S	358	\$	1,860	S	312,384	\$	314,244	\$	439



#### Note 4 | Allowance for Loan Losses (continued)

There were no loans 90 days past due or greater still accruing interest at December 31, 2016. At December 31, 2015, there were \$93,000 of loans 90 days past due or greater still accruing interest.

#### **Impaired Loans**

Management analyzes commercial and commercial real estate loans which are 90 days or more past due for impairment to determine if it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. Additionally, any loan modified in a troubled debt restructuring is impaired regardless of the loan class. If management determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs, and unamortized premium or discount), impairment is recognized through an allowance estimate or a charge-off to the allowance.

Loans acquired with deteriorated credit quality had outstanding contractual balances of \$91,000 and \$76,000 and carrying amounts of \$56,000 and \$41,000 as of December 31, 2016 and 2015, respectively.

The following tables include the recorded investment and unpaid principal balances for impaired financing receivables with the associated allowance amount, if applicable, as of and for the periods ended December 31, 2016 and 2015.

(in thousands)	December 31, 2016											
		Recorded Investment		Unpaid Principal Balance		Related Allowance		erage orded estment	Interest Income Recognize			
With no related allowance recorded:												
Commercial	S	-	\$	-	S	-	\$	82	\$	-		
Real estate - construction		-		-		-		-		-		
Real estate - residential owner occupied		612		612		-		404		35		
Real estate - residential non-owner occupied		321		411				396		14		
Real estate - commercial Consumer		54 10		54 10		-		28 13		-		
With an allowance recorded:												
Commercial		228		228		228		231		13		
Real estate - construction		-		-		-		-		-		
Real estate - residential owner occupied		607		607		50		607		-		
Real estate - residential non-owner occupied		143		143		98		169		7		
Real estate - commercial		-		-		-		-		-		
Consumer		25		25		25		20				
Total	\$	2,000	\$	2,090	S	401	S	1,950	\$	70		

Note 4 | Allowance for Loan Losses (continued)

(in thousands)	December 31, 2015											
		Unpaid Recorded Principal Related Investment Balance Allowance		Rec	erage corded estment	Inc	erest ome gnized					
With no related allowance recorded:												
Commercial	S	-	\$	-	S	-	\$	-	S	-		
Real estate - construction		-		-		-		-		-		
Real estate - residential owner occupied		702		702		-		569		36		
Real estate - residential non-owner occupied		316		406		_		499		15		
Real estate - commercial		88		88		-		91		5		
Consumer		-		-		-		-		-		
With an allowance recorded:												
Commercial		428		428		380		438		11		
Real estate - construction		-		-		-		-		-		
Real estate - residential owner occupied		106		106		106		86		9		
Real estate - residential non-owner												
occupied		288		288		105		275		10		
Real estate - commercial		-		-		-		-		-		
Consumer		17		17		1		3	_	-		
Total	S	1,945	S	2,035	S	592	\$	1,961	\$	86		

#### **Loan Modifications**

Situations may arise that would cause the Bank to grant a concession for other-than-temporary purpose to a borrower experiencing financial difficulty that the Bank would not otherwise consider. The loan receiving the concession would then be classified as a troubled debt restructuring ("TDR"). The situations leading to the concession may be economic or legal in nature and affect the borrower's ability to meet the contractual obligation to the Bank. Management actively attempts to identify borrowers having financial difficulty early, and work with them to modify terms prior to the loan becoming nonaccrual. Modifications may include rate reductions, payment forbearance, principal reduction, or other actions with the intent to minimize the loss and/or avoid foreclosure or repossession of collateral. In cases where a restructure occurs, management measures impairment based on collateral to support the revised terms of the loan. If the loan is not collateral dependent, impairment is calculated using the present value of the revised loan terms compared to the recorded investment in the loan at the measurement date. TDRs are individually evaluated and provided for in the allowance for loan losses and are therefore excluded from pooled portfolio allocations. Management continually evaluates loans that are considered TDRs under the modified loan terms, including payment history and the borrower's ability to continue to repay the loan based on continued evaluations of their results of operation and cash flow from operations.



#### Note 4 | Allowance for Loan Losses (continued)

Loan modifications that are considered TDRs completed during the periods ended December 31, 2016 and 2015, are as follows:

(in thousands)		Decem	ber 31, 2	016			December 31, 2015						
	Pre- Modification Number Outstanding of Recorded Contracts Investment		Modif Outst Reco	ost- ication anding orded stment	Number of Contracts	Modi Outst Rec	re- fication tanding orded stment	Post- Modification Outstanding Recorded Investment					
Commercial	-	S	-	\$	-	-	\$	-	S	-			
Real estate - construction			-		-	-		-		-			
Real estate - residential owner occupied			-		-			-		-			
Real estate - residential non-													
owner occupied	-		-		-	1		62		61			
Real estate - commercial	1		54		54	-		-		-			
Consumer	2		40		42	-		-		-			
Total troubled debt restructurings	3	\$	94	\$	96	1	S	62	S	61			
rotal troubled debt restructurings		.,	94	٠	90	1	3	02	٥				

Modifications determined to be concessions granted by management were in the form of extension of terms and rate reductions.

Amounts within the allowance for loan losses allocated to TDRs are \$351,000 and \$352,000 at December 31, 2016 and 2015, respectively. No loans previously modified and considered TDRs that were made during the 12 month period previous to December 31, 2016 or 2015, have defaulted in the current reporting period.

#### **Foreclosed Assets**

Foreclosed assets acquired in settlement of loans are carried at fair value, less estimated costs to sell, and are included in other assets on the Consolidated Balance Sheet. As of December 31, 2016 and 2015, included with other assets are \$183,000 and \$1,179,000, respectively, of foreclosed assets. As of December 31, 2016 and 2015, included within the foreclosed assets, is \$183,000 and \$302,000 of consumer residential mortgages that were foreclosed, or received via a deed in lieu transaction prior to the period end. As of December 31, 2016, the Company has initiated formal foreclosure proceedings on \$693,000 of consumer residential mortgages, which have not yet been transferred into foreclosed assets.

#### Note 5 | Premises and Equipment

Ongoing additions to premises and equipment are recorded at cost. Occupancy and equipment expense includes depreciation expense of \$480,000 and \$461,000 for the years ended December 31, 2016 and 2015, respectively. Depreciation expense is calculated on the straight-line method over estimated economic lives: buildings and improvements, 15 to 40 years; leasehold improvements, 10 years; furniture, fixtures, and equipment, 3 to 10 years.

Premises and equipment were comprised of the following:

(in thousands)	2016			
Land	\$ 3,256	S	3,256	
Buildings and improvements	2,713		2,676	
Leasehold improvements	1,592		1,574	
Furniture, fixtures, and equipment	 2,233		2,336	
Subtotal	9,794		9,842	
Less: accumulated depreciation	 (2,988)		(2,728)	
Premises and equipment - net	\$ 6,806	S	7,114	

# **Note 5** | **Premises and Equipment** (continued)

Lease expense amounted to \$429,000 and \$327,000 for the years ended December 31, 2016 and 2015, respectively.

Future minimum lease payments as of December 31, 2016 are as follows:

(in thousands)	
2017	\$ 365
2018	126
2019	75
2020	51
2021	-
Thereafter	 -
	\$ 617

# Note 6 | Deposits

Centric's deposits were comprised of the following:

(in thousands)	2016	2015
Demand, non-interest-bearing	\$ 59,277	\$ 53,628
Demand, interest-bearing	149,870	109,615
Savings	7,519	6,980
Money market	49,335	30,600
Time deposits	154,007	110,095
Total deposits	\$ 420,008	\$ 310,918

Scheduled maturities of time deposits are as follows:

in thousands)		2016
2017	\$	110,344
2018		35,756
2019		7,797
2020		2
2021		108
Total time deposits		154,007

Time deposits in denominations of \$250,000 or greater totaled \$35,206,000 and \$18,371,000 for December 31, 2016 and 2015, respectively.

## **Note 7** | **Short-Term Borrowings**

Short-term borrowings, which consist of federal funds purchased and other short-term borrowings are summarized as follows:

(in thousands)		At Decembe				
	2	016		2015		
Balance	\$	13,000	S	15,500		
Maximum indebtedness at any month end		29,000		15,500		
Average balance during year		20,955		48		
Average rate paid for the year		0.66%		0.68%		
Interest rate on year-end balance		0.73%		0.67%		

Average amounts outstanding during the year represent daily averages. Average interest rates represent interest expense divided by the related average balances. These borrowing transactions can range from overnight to one year in maturity. The average maturity was 70 days for the year ended December 31, 2016. The average maturity was 89 days for the year ended December 31, 2015.

## Note 8 | Long-Term Debt

As one avenue for funding growth, the Bank is approved by the FHLB for borrowings of up to \$193,440,000 at December 31, 2016. At year end, \$13,873,000, which includes \$13,000,000 of short term borrowings, was outstanding and \$61,375,000 was held as letters of credit to secure specific deposit balances, resulting in a remaining borrowing capacity for FHLB borrowings of \$118,192,000.

As of December 31, 2016 the Company retained the junior subordinated debenture issued during December 2015 for the principal amount of \$6,000,000 to another financial institution. The debt bears interest at a fixed rate of 4.85 percent until December 2020, at which time the interest rate converts to a floating rate equal to Prime Rate plus one percent with a floor of 4.25 percent. The Company maintains the ability to redeem the debenture on or after December 2020.

The Company also has borrowings at another institution totaling \$2,500,000 at a rate of 4.50 percent at December 31, 2016 and December 31, 2015, respectively. This borrowing matures in March 2017.

The following table presents borrowings that mature at various dates through 2025 with weighted-average rates as follows:

		Principa	d Amount Weighted Average Rate			
(in thousands)	1	2016		2015	2016	2015
FHLB advances - amortizing	S	873	S	2,702	1.15%	1.08%
Subordinated debt		6,000		6,000	4.85%	4.85%
Other borrowings		2,500		2,500	4.50%	4.50%
Total Long-term debt	S	9,373	S	11,202	4.41%	3.86%

The aggregate amount of future principal payments required on these borrowing at December 31, 2016, is as follows:

(in thousands)		
2017	\$ 3,2	203
2018	1	170
2019		-
2020		-
2021		-
Thereafter	6,0	000
	\$ 9,3	373

## Note 9 | Stock Plans and 401(K)

#### 401(k) Plan

The Bank has a 401(k) plan whereby all employees are eligible to participate after 90 days of employment. Employees may make contributions to the plan, subject to certain limitations based on federal tax laws. From January 2016 through June 2016, the Bank made matching contributions of 50 percent of employees' contributions, subject to a maximum contribution of 4 percent of an employee's compensation. Starting on July 1, 2016, the Bank increased the maximum contribution to match 6 percent of an employee's compensation, while continuing the 50 percent matching of employees' contributions. Matching contributions vest to the employee on a graded percentage and are fully vested in five years. For the years ended December 31, 2016 and 2015, expense attributable to the plan amounted to \$71,000 and \$50,000, respectively. These expenses are included in salaries and employee benefits on the Consolidated Statement of Income.

## **Stock Options and Warrants**

The Company has a Stock Incentive Plan (the "Plan") that enables the Company to grant stock options, warrants, or restricted stock to directors and other designated employees. The Plan covers 240,000 shares of common stock. The number of shares available for grant at December 31, 2016 was 40,377.

Options granted under the Plan will have an option price at least equal to the fair market value of the common stock on the date of the grant. The options expire not more than ten years after the date of the grant. Exercise and vesting dates and terms may vary and are specified at the date of the grant.

In addition to those shares granted under the stock incentive plan, the Company also granted warrants to designated officers and directors. Warrants expire not more than ten years after the date of the grant. Exercise and vesting dates and terms may vary and are specified at the date of the grant. At December 31, 2016 there were no warrants outstanding to officers and directors.

Options and warrants of the Plan outstanding at December 31, 2016, and the activity that occurred during the year consisted of the following:

	Options and Warrants	Average Exercise Price		
Outstanding at the beginning of the year	154,408	\$	5.43	
Granted	8,620		8.02	
Exercised	(29,228)		4.99	
Forfeited			-	
Outstanding at the end of the year	133,800	S	5.70	
Exercisable at December 31, 2016	131,800	s	5.71	

At December 31, 2016, the aggregate intrinsic value of all options and warrants, both outstanding and exercisable was approximately \$31,000. The weighted-average remaining life of both the outstanding and exercisable options and warrants at December 31, 2016 is 4.11 years. During 2016, 2,648 shares of non-employee director stock options were exercised at a weighted average price of \$5.79. No options were exercised during 2015.

For the years ended December 31, 2016 and 2015, stock option compensation expense of \$7,000 and \$4,000 was recognized in connection with the option plan, respectively. A tax benefit of \$2,000 and \$1,000 was recognized relative to these stock options at December 31, 2016 and 2015, respectively. As of December 31, 2016, related future compensation expense is less than \$1,000 for each of the next three years.

Common stock warrants were issued in 2006 to certain directors to purchase an aggregate share of common stock pursuant to the warrant grant. During 2016, the remaining 26,580 shares related to these warrants were exercised at a weighted-average exercise price of \$4.91. There were no warrants exercised during 2015.



#### Note 9 | Stock Plans and 401(K) (continued)

In addition to the options and warrants included in the Plan above, during 2010, the Company also granted one warrant to each of the directors of the Company, which are not part of the Plan. Each warrant represents the right to purchase 31,500 shares for a total of 315,000 shares at December 31, 2016 and 2015. These warrants would vest only upon a change in control of the Company and have an exercise price of \$5.44. A warrant was issued to the President and Chief Executive Officer in July 2013 also for 31,500 shares at an exercise price of \$5.50 and will vest only upon a change in control of the Company. During 2016 and 2015, no warrants vested and the Company recorded no compensation expense associated with these grants.

The fair value of the options granted for the years ended December 31, 2016 and 2015, was calculated using the Black-Scholes option pricing model with the following weighted-average assumptions:

	Exercise	Dividend	Expected	Expected	Risk Free	Value
	Price	Yield	Volatility	Life (Yrs)	Interest Rate	Black Scholes
Nonemployee director stock options						
2016	\$8.90	0.00%	9.31%	5	1.19%	\$1.00
2015	5.00	0.00%	9.00%	5	1.54%	0.60
Employee stock options						
2016	\$5.13	0.00%	9.20%	6.5	1.45%	\$0.72

No employee stock options were granted during 2015.

#### **Restricted Stock**

At December 31, 2016, over the life of the Plan, the Company has awarded 41,188 of restricted shares to nonemployee directors and officers subject to vesting and other provisions. Shares granted to the Plan participants of 2,000 and 2,300 had vested and been distributed during 2016 and 2015, respectively.

Waighted

The following table summarizes transactions regarding restricted stock under the Plan:

Granted Vested	Number of Restricted Shares	Average Grant Date Price Per Share		
Non-vested shares at the beginning of the year	4,350	S	5.46	
Granted	15,500		6.48	
Vested	(2,000)		6.00	
Forfeited	(2,000)		9.00	
Non-vested shares at the end of the year	15,850	S	5.94	

For the years ended December 31, 2016 and 2015, compensation expense of \$31,000 and \$8,000 was recognized in connection with the vesting of restricted stock, respectively. Tax benefits of \$11,000 and \$3,000 were recognized relative to these shares at December 31, 2016 and 2015, respectively. Future compensation expense related to nonvested restricted stock at December 31, 2016 is \$31,000, \$31,000 and \$4,000 in 2017, 2018 and 2019, respectively.

As of January 1, 2015 the Company approved and implemented an Employee Stock Purchase Plan. This plan is intended to provide employees of Centric Financial Corporation and its subsidiary with an opportunity to acquire an interest in the Company through the purchase of common stock. Under the plan, eligible employees may purchase shares at fair market value, with no restrictions on the amount of shares they can purchase, up to a 5% ownership of combined voting power or value of all classes of stock of the Company. The Company reserved 200,000 shares of its common stock subject to adjustment of shares and price due to any recapitalization, reorganization, reclassification, stock dividends, combination of shares, or similar event in which the number or kind of shares is changed. Over the life of the plan, 4,117 shares have been issued.

#### **Note 10** | Federal Income Taxes

The provision for income taxes consists of the following for the period ended:

(in thousands)	20	16	2015		
Currently payable	S	1,859	S	1,049	
Deferred taxes		(468)		(227)	
Total income tax expense	S	1,391	\$	822	

The following temporary differences gave rise to the net deferred tax assets at December 31:

(in thousands)	2	2016		2015	
Deferred tax assets:					
Allowance for loan losses	\$	1,534	S	1,113	
Impairment losses on securities		12		12	
Stock incentive expense		37		29	
Uncollected interest		10		18	
Unrealized losses on securities available-for-sale		53		75	
Unrealized losses on securities held-to-maturity		53		73	
Other		140		134	
Total deferred tax assets		1,839		1,454	
Deferred tax liabilities:					
Goodwill and core deposit intangible		98		85	
Prepaid expenses		125		80	
Loan origination costs		23		156	
Premises and equipment		80		46	
Other		8		8	
Total deferred tax liabilities		334		375	
Net deferred tax assets	S	1,505	S	1,079	

The total provision for income taxes is different from that computed at the statutory rates due to the following items for the years ended December 31:

(in thousands)		2016			2016 2015		15
Computed statutory tax expense		S	1,507	\$	904		
Other, net			(116)		(82)		
		S	1,391	\$	822		

The Company utilizes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Benefits from tax positions should be recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information. A tax position that meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. Tax positions that previously failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold should be derecognized in the first subsequent financial reporting period in which that threshold is no longer met.

There is currently no liability for uncertain tax positions and no known unrecognized tax benefits. The Company recognizes, when applicable, interest and penalties related to unrecognized tax benefits in the provision for income taxes in the Consolidated Statement of Income. With few exceptions, the Company is no longer subject to U.S. federal, state, or local income tax examination by tax authorities for years before 2013.



#### **Note 11** | Related-Party Transactions

Centric has transactions in the ordinary course of business with its directors, their immediate families, and affiliated companies (commonly referred to as related parties).

In management's opinion, all loans and deposits with related parties are on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other customers. At December 31, 2016, loans to related parties were \$13,661,000 and deposits by related parties totaled \$6,684,000. At December 31, 2015, loans to related parties were \$13,165,000 and deposits by related parties totaled \$5,409,000.

Related-party loan activity is summarized as follows:

(in thousands)		2016	2015		
Balance at the beginning of the period	s	13,165	\$	18,051	
Additions		1,716		8,360	
Reductions		1,220		13,246	
Balance at the end of the period	S	13,661	S	13,165	

All of Centric's directors are customers of the Bank. As of December 31, 2016, Centric's shareholders number 328, many of which are Bank customers situated in the south central Pennsylvania community. Conversely, the Bank is a customer of some shareholder-related entities in the ordinary course of business. For the years ended December 31, 2016 and 2015, related-party transactions include \$192,000 and \$52,000 of purchases, respectively. There was no revenue generated on related-party transactions for any of the periods listed.

## **Note 12** | Unfunded Credit Commitments

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and letters of credit by Centric's banking subsidiary. Such instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Unfunded lending commitments at year-end:

(In thousands)	2016	2015	2015		
Commitment to grant loans	\$ 1	.935 \$ 3.7	.775		
Unfunded commitments under lines of credit		,	,903		
Standby letters of credit	7	7,804 2,6	,662		
Total unfunded lending commitments	\$ 75	5,679 \$ 56,3	,340		

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Bank evaluates each customer's creditworthiness on a case-by-case basis.

## Note 12 | Unfunded Credit Commitments (continued)

The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include personal or commercial real estate, accounts receivable, inventory, and equipment. Commitments under lines of credit presented above include lines that will be funded only to the extent that the Bank receives corresponding augmentation of satisfactory collateral.

Outstanding letters of credit are conditional commitments issued by the Bank to guarantee performance of a customer to a third party and are reviewed annually. The credit risk involved in issuing letters of credit is essentially the same as in extending comparable loans to customers. The Bank requires collateral supporting these letters of credit as deemed necessary. Management believes that the proceeds through liquidation of such collateral would be sufficient to cover the maximum potential amount of future payments required under the corresponding guarantees.

## **Note 13** | Regulatory Matters

Effective January 1, 2015, the Company and the Bank became subject to the final rules issued by the Federal Reserve and the OCC and subsequently adopted by the FDIC, establishing a new comprehensive capital frame work for banking organizations. The new capital framework substantially revised the risk-based capital requirements in comparison to the prior rules, which were in effect through December 31, 2014. The Basel III Capital Rules introduced a new capital measure, "Common Equity Tier 1"; increased the minimum requirements for Tier 1 Capital ratio as well as the minimum to be considered well capitalized under prompt corrective action; and introduce the "capital conservation buffer", which will be phased in over a four-year period. Failure to meet minimum capital requirements can initiate certain mandatory-and possibly additional discretionary-actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under U.S. GAAP, regulatory reporting requirements, and regulatory capital standards. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulatory capital standards to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital to risk-weighted assets, common equity Tier 1 capital to total risk-weighted assets, and of Tier 1 capital to average assets. Management believes, as of December 31, 2016 and December 31, 2015, that the Bank met all capital adequacy requirements to which it was subject.

As of December 31, 2016, the Bank is categorized as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based capital, Tier 1 risk-based capital, common equity Tier 1 risk-based capital, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category.



# Note 13 | Regulatory Matters (continued)

The Company and the Bank's capital ratios as of December 31, 2016 and 2015, under the Basel III Capital Rules, are presented below:

(in thousands)	December 31, 2016									
	Actual			A	For Ca		Minimum to be W Capitalized			
	Amount		Ratio	Amount		Ratio	Amount		Ratio	
Total capital (to risk-weighted assets)										
Company	\$	48,096	10.99%	\$	35,011	8.00%	S	N/A	N/A	
Bank		49,326	11.26%		35,045	8.00%		43,806	10.00%	
Tier 1 capital (to risk-weighted assets)										
Company		37,495	8.56%		26,282	6.00%		N/A	N/A	
Bank		44,725	10.21%		26,283	6.00%		35,044	8.00%	
Common equity tier 1 capital (to risk- weighted assets)										
Company		37,495	8.56%		19,711	4.50%		N/A	N/A	
Bank		44,725	10.21%		19,712	4.50%		28,473	6.50%	
Tier 1 capital (to average assets)										
Company		37,495	7.86%		19,081	4.00%		N/A	N/A	
Bank		44,725	9.40%		19,032	4.00%		23,790	5.00%	

			]	December	31, 2015				
Actual			For Capital Adequacy Purposes				Minimum to be Well Capitalized		
Amount		Ratio	Amount		Ratio	tio An		Ratio	
\$	37,598	11.77%	\$	25,555	8.00%	S	N/A	N/A	
	44,036	13.78%		25,565	8.00%		31,956	10.00%	
	34,251	10.72%		19,170	6.00%		N/A	N/A	
	40,689	12.73%		19,178	6.00%		25,570	8.00%	
	34,251	10.72%		14,378	4.50%		N/A	N/A	
	40,689	12.73%		14,383	4.50%		20,776	6.50%	
	34,251	9.61%		14,256	4.00%		N/A	N/A	
	40,689	11.43%		14,239	4.00%		17,799	5.00%	
		Amount  \$ 37,598 44,036  34,251 40,689  34,251 40,689	Amount         Ratio           \$ 37,598         11.77%           44,036         13.78%           34,251         10.72%           40,689         12.73%           34,251         10.72%           40,689         12.73%           34,251         9.61%	Actual         A           Amount         Ratio         A           \$ 37,598         11.77%         \$           44,036         13.78%         \$           34,251         10.72%         40,689         12.73%           34,251         10.72%         40,689         12.73%           34,251         9.61%         9.61%	For Ca Adequacy           Amount         Ratio         Amount           \$ 37,598 11.77% 44,036 13.78%         \$ 25,555 25,565           34,251 10.72% 40,689 12.73%         19,170 19,178           34,251 10.72% 40,689 12.73%         14,378 14,378 14,383           34,251 9.61% 14,256         14,256	Actual         Adequacy Purposes           Amount         Ratio         Amount         Ratio           \$ 37,598         11.77%         \$ 25,555         8.00%           44,036         13.78%         25,565         8.00%           34,251         10.72%         19,170         6.00%           40,689         12.73%         19,178         6.00%           34,251         10.72%         14,378         4.50%           40,689         12,73%         14,383         4.50%           34,251         9.61%         14,256         4.00%	Actual   Adequacy Purposes   Amount   Ratio   Amount   Amount   Ratio   Amount   Amount   Ratio   Amount   Amount   Ratio   Amount   Am	For Capital Adequacy Purposes         Minimum Ratio           Amount         Ratio         Amount         Ratio         Minimum Ratio           \$ 37,598         11.77%         \$ 25,555         8.00%         \$ N/A           44,036         13.78%         25,565         8.00%         \$ 31,956           34,251         10.72%         19,170         6.00%         N/A           40,689         12.73%         19,178         6.00%         25,570           34,251         10.72%         14,378         4.50%         N/A           40,689         12.73%         14,378         4.50%         20,776           34,251         9.61%         14,256         4.00%         N/A	

Dividends are generally restricted by federal banking laws based upon regulatorily defined profit. The Company does not intend to declare cash dividends for the foreseeable future.

# **Note 14** | Fair Value Measurements

The following disclosures show the hierarchal disclosure framework associated with the level of pricing observations utilized in measuring assets and liabilities at fair value. The three broad levels are defined as follows:

- Level I: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.
- **Level II:** Pricing inputs are other than the quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these assets and liabilities includes items for which quoted prices are available but traded less frequently and items that are fair-valued using other financial instruments, the parameters of which can be directly observed.
- **Level III:** Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

This hierarchy requires the use of observable market data when available.

The following tables present the assets reported on the Consolidated Balance Sheet at their fair value as of December 31, 2016 and 2015, by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

(in thousands)	December 31, 2016									
	Level I		Le	vel II	Level III		Total			
Assets:										
Fair value measured on a recurring basis:										
U.S. government agency securities	S	-	S	2,986	S	-	\$	2,986		
Government sponsored mortgage-backed securities		-		6,629		-		6,629		
Fair value measured on a non-recurring basis:										
Other real estate owned		-		-		19		19		
Impaired loans		-		-		543		543		
Securities held to maturity		-		-		552		552		
(in thousands)				December	31, 2015					
	Level I		Le	vel II	Level I	П	T	otal		
Assets:										

(iii tiiousaiius)	December 51, 2015											
	Level 1	[	Le	evel II	Level III		T	otal				
Assets:												
Fair value measured on a recurring basis:												
U.S. government agency securities	S	-	\$	7,581	S	-	\$	7,581				
Government sponsored mortgage-backed securities		-		8,134		-		8,134				
Fair value measured on a non-recurring basis:												
Other real estate owned		-		-		635		635				
Impaired loans		-		-		222		222				

# **Impaired Loans**

The Company has measured impairment on loans generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties. In some cases, management may adjust the appraised value due to the age of the appraisal, changes in market conditions, or observable deterioration of the property since the appraisal was completed. Additionally, management makes estimates about expected costs to sell the property which are also included in the net realizable value. If the fair value of the collateral dependent loan is less than the carrying amount of the loan, a specific reserve for the loan is made in the allowance for loan losses, or a charge-off is taken to reduce the loan to the fair value of the collateral (less estimated selling costs) and the loan is included in the table above



# Note 14 | Fair Value Measurements (continued)

as a level III measurement. If the fair value of the collateral exceeds the carrying amount of the loan, then the loan is not included in the table above as it is not currently being carried at its fair value. At December 31, 2016 and 2015, the fair values shown above exclude estimated selling costs of \$60,000 and \$25,000.

#### Other Real Estate Owned

OREO is carried at the lower of cost or fair value, which is measured at the date foreclosure. If the fair value of the collateral exceeds the carrying amount of the loan, no charge-off or adjustment is necessary, the loan is not considered to be carried at fair value, and is therefore not included in the table above. If the fair value of the collateral is less than the carrying amount of the loan, management will charge the loan down to its estimated realizable value. The fair value of OREO is based on the appraised value of the property, which is generally unadjusted by management and is based on comparable sales for similar properties in the same geographic region as the subject property, and is included in the above table as a Level II measurement. In some cases, management may adjust the appraised value due to the age of the appraisal, changes in market conditions, or observable deterioration of the property since the appraisal was completed. In these cases, the loans are categorized in the above table as level III measurement since these adjustments are considered to be unobservable inputs. Income and expenses from operations and further declines in the fair value of the collateral subsequent to foreclosure are included in net expenses from OREO. For the years ended December 31, 2016 and 2015, write-downs of four and two properties, respectively, were required and therefore are considered to be carried at fair value.

#### **Securities Held to Maturity**

Securities held to maturity were evaluated for impairment at December 31, 2016. They were subsequently written down to fair market value as of December 31, 2016, as a result of impairment that was determined to be OTTI. Management separates OTTI into two categories: (a) the amount of total OTTI related to a decrease in expected cash flows to be collected (credit loss) which is recognized in earnings; and (b) the amount of OTTI related to all other factors, which is recognized, net of income taxes, as a component of other comprehensive income. During 2016, the Bank recorded credit related impairment of \$39,000 on two private label mortgage-backed securities through earnings. The remaining difference between the fair value and amortized cost of \$56,000 (the difference defined as the noncredit portion) was recognized in other comprehensive income, net of applicable taxes. No impairment was necessary for securities held to maturity evaluated at December 31, 2015.

The following tables present quantitative information about the Level III significant unobservable inputs for assets and liabilities measured at fair value on a non-recurring basis at December 31, 2016 and 2015.

December 31, 2016

Ouantitative Information about Level 3 Fair Value Measurements

(in thousands)	Quantitative Information about Level 3 Fair Value Measurements									
	Fair Value Estimate	Valuation Technique	Unobservable Input	Range	Weighted Average					
Impaired loans	\$ 543	Appraisal of collateral	Appraisal adjustments	0% - 20%	17.00%					
			Liquidation expenses	0% - 25%	7.40%					
			Holding period	0 - 12 months						
Other real estate owned	19	Appraisal of collateral	Appraisal adjustments	0% - 20%	15,00%					
			Liquidation expenses	0% - 15%	7.00%					
Securities held to maturity	552	Discounted cash flow	Constant prepayment rate (CPR) Constant default rate	8.00% - 9.00%	8.50%					
			(CDR)	2.30% - 2.70%	2.50%					
			Discount rate	4.69% - 4.71%	4.70%					

Note 14 | Fair Value Measurements (continued)

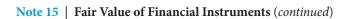
December 31, 2015 Quantitative Information about Level 3 Fair Value Measurem

(in thousands)		Quantitative Information about Level 3 Fair Value Measurements									
	Fair V Estim		Valuation Technique	Unobservable Input	Range	Weighted Average					
Impaired loans	S	222	Appraisal of collateral	Appraisal adjustments	0% - 50%	19.47%					
				Liquidation expenses Holding period	0% - 15% 0 - 12 months	6.37%					
Other real estate owned		635	Appraisal of collateral	Appraisal adjustments Liquidation expenses	0% - 20% 0% - 15%	15.00% 7.00%					

# **Note 15** | Fair Value of Financial Instruments

The fair value of the Company's financial instruments is as follows:

(in thousands)	December 31, 2016										
	C	arrying	Fair								
		Value		Value	L	evel I	L	evel II	Lev	el III	
Financial assets:											
Cash and cash equivalents	S	24,727	\$	24,727	\$	24,727	S	-	S	-	
Investments in certificates of deposits		999		999		999		-		-	
Securities available for sale		9,615		9,615		-		9,615		-	
Securities held to maturity		6,039		6,774		-		6,222		552	
Net loans		422,033		420,866		-		-	42	20,866	
Loans held for sale		693		693		693		-		-	
Regulatory stock		1,230		1,230		1,230		-		-	
Cash surrender value life insurance		3,856		3,856		3,856		-		-	
Mortgage servicing rights											
and credit enhancement fees		995		1,207		-		-		1,207	
Accrued interest receivable		1,152		1,152		1,152		-		-	
Financial liabilities:											
Non-maturity deposits	\$	266,001	S	266,001	\$	266,001	S	-	\$	-	
Time deposits		154,007		154,255		-		-	15	4,255	
Short-term borrowings		13,000		13,000		13,000		-		-	
Long-term borrowings		9,373		10,247		-		-	1	0,247	
Accrued interest payable		138		138		138		-		-	



(in thousands)	December 31, 2015										
	C	arrying		Fair							
		Value	Value		Level I		Level II		Level III		
Financial assets:											
Cash and cash equivalents	S	20,313	S	20,313	S	20,313	S	-	S	-	
Investments in certificates of deposits		2,999		2,999		2,999		-		-	
Securities available for sale		15,715		15,715		-		15,715		-	
Securities held to maturity		6,419		7,301		-		6,649		652	
Net loans		310,970		309,703		-		-	30	9,703	
Loans held for sale		896		896		896		-		-	
Regulatory stock		1,162		1,162		1,162		-		-	
Cash surrender value life insurance		3,141		3,141		3,141		-		-	
Mortgage servicing rights											
and credit enhancement fees		391		492		-		-		492	
Accrued interest receivable		842		842		842		-		-	
Financial liabilities:											
Non-maturity deposits	\$	200,823	S	200,823	S	200,823	S	-	S	-	
Time deposits		110,095		110,500		-		-	11	10,500	
Short-term borrowings		15,500		15,500		15,500		-		-	
Long-term borrowings		11,202		10,193		-		-	]	0,193	
Accrued interest payable		105		105		105		-		-	

Financial instruments are defined as cash, evidence of ownership interest in an entity, or a contract that creates an obligation or right to receive or deliver cash or another financial instrument from/to a second entity on potentially favorable or unfavorable terms.

Fair value is defined as the amount at which a financial instrument could be exchanged in current transactions using active trading markets. If a quoted market price is available for a financial instrument, the estimated fair value would be calculated based upon the market price per trading unit of the instrument.

If no readily available market exists, the fair value estimates for financial instruments should be based upon management's judgment regarding current economic conditions, interest rate risk, expected cash flows, future estimated losses, and other factors as determined through various option pricing formulas.

As many of these assumptions result from judgments made by management based upon estimates that are inherently uncertain, the resulting estimated fair values may not be indicative of the amount realizable in the sale of a particular financial instrument. In addition, changes in assumptions on which the estimated fair values are based may have a significant impact on the resulting estimated fair values.

As certain assets such as deferred tax assets and premises and equipment are not considered financial instruments, the estimated fair value of financial instruments would not represent the full value of Centric.

Centric employed simulation modeling in determining the estimated fair value of financial instruments for which quoted market prices were not available based upon the following assumptions:

Cash and Cash Equivalents, Investments in Certificates of Deposits, Regulatory Stock, Cash Surrender Value Life Insurance, Accrued Interest Receivable, and Accrued Interest Payable

The fair value is equal to the current carrying value.

## **Note 15** | Fair Value of Financial Instruments (continued)

#### **Investment Securities**

The fair market value of investment securities is equal to the available quoted market price. If no quoted market price is available, fair value is estimated using the quoted market price for similar securities. Fair value for certain held-to-maturity securities were determined utilizing discounted cash flow models, due to the absence of a current market to provide reliable market quotes for the instruments.

#### Loans

Fair value is estimated by discounting future cash flows using current market inputs at which loans with similar terms and qualities would be made to borrowers of similar credit quality. Where quoted market prices were available, primarily for certain residential mortgage loans, such market rates were utilized as estimates for fair value.

#### Loans Held for Sale

Loans held for sale are individual loans for which the Company has a firm sales commitment; therefore, the carrying value is a reasonable estimate of the fair value.

# Mortgage Servicing Rights and Credit Enhancement Fees

The fair value for mortgage servicing rights is estimated by discounting contractual cash flows and adjusting for future prepay speeds. Discount rates are based upon rates generally charged for such loans with similar characteristics.

# **Deposits and Long-Term Debt**

The fair values of certificates of deposits and long-term debt are based on the discounted value of contractual cash flows. The discount rates are estimated using rates currently offered for similar instruments with similar remaining maturities. Demand, savings, and money market deposit accounts are valued at the amount payable on demand as of year-end.

#### **Commitments to Extend Credit**

These financial instruments are generally not subject to sale and estimated fair values are not readily available. The carrying value is represented by the net deferred fees arising from the unrecognized commitment or letter of credit. The fair value is determined by discounting the remaining contractual fee over the term of the commitment using fees currently charged to enter into similar agreements with similar credit risk. Neither the carrying value nor the fair value is considered material for disclosure. The contractual amounts of unfunded commitments and letters of credit are presented in Note 12.

# **Note 16** | Participation in U.S. Treasury Program

Centric participated in the U.S. Treasury's Small Business Lending Fund ("SBLF") program. With the execution of this Securities Purchase Agreement with the Secretary of the Treasury, the Company paid back the monies from its participation in Capital Purchase Program. Pursuant to the agreement, Centric sold to the Treasury 7,492 shares of senior non-cumulative perpetual preferred stock, Series C at \$1,000 liquidation value per share, for the price of \$7,492,000. Centric, with approval from its regulators, repaid the U.S. Treasury for the full amount of SBLF funds and final dividend on December 31, 2015.

#### **Centric Financial Corporation**



On July 17, 2014, the Company began a private placement offering to "accredited investors" (as defined in Regulation D promulgated under the Securities Act of 1922, as amended) offering up to 1,600,000 shares of common stock at a purchase price of \$5.00 per share. The offering was subsequently closed on January 30, 2015. For the duration of the offering, the Company issued a total of 1,009,191 shares and received total proceeds of \$5,046,000. Total direct expenses of the offering were \$81,000, which were netted against the proceeds.

On October 9, 2015, the Company commenced a private placement offering to "accredited investors" (as defined in Regulation D promulgated under the Securities Act of 1922, as amended) offering up to \$10,000,000 worth of common stock at a purchase price of \$5.25 per share. Authorization was given by the Board to sell and additional \$2,000,000 of common stock at the same price of \$5.25 per share. The private placement offering for 2015 was fully subscribed at 2,285,715 shares at the offering price of \$5.25 per share, resulting in total proceeds of \$12,000,000 at the close of the offering on November 30, 2015. The direct costs of the offering through December 31, 2015 totaled \$685,000, resulting in net proceeds of \$11,315,000.

## **Note 18** | Subsequent Events

Management has reviewed events occurring through February 23, 2017, the date the financial statements were issued, and no subsequent events have occurred requiring accrual or disclosure.

Directors 2016 Annual Report 49

# **BOARD OF DIRECTORS**



**Front row** (*left to right*): Jeffrey W. Keiser, DDS, Partner & President, Forest Hills Dental Associates; Donald E. Enders, Jr., Chairman of the Board, President & CEO, Colonial Park Realty Company, t/a Enders Insurance Associates; Patricia A. Husic, President & CEO, Centric Financial Corporation and Centric Bank; and Frank A. Conte, CLU, ChFC, Founding Partner, Conte Wealth Advisors, LLC.

**Back row** (*left to right*): Ambrish K. Gupta, MD, FACP, President, Medical Associates of Northern Virginia; Nicole S. Kaylor, Of Counsel, McNees Wallace & Nurick LLC; Thomas H. Flowers, CPA, Managing Partner, Flowers & Flowers CPAs; John A. Maher, CPA, Vice Chairman of the Board, Member, Pennsylvania House of Representatives; Kerry A. Pae, Secretary for Centric Financial Corporation, President & Owner, Kerry Pae Auctioneers, Inc.; Steven P. Dayton, Business Development, RVG Management & Development Company; and Fred M. Essis, President & CEO, Essis & Sons Carpet One.

Not pictured: Robert V. Gothier, Sr., Director Emeritus, CEO, RVG Management & Development Company.



#### **SENIOR LEADERSHIP TEAM**



Patricia A. Husic President & CEO



Jeffrey W. Myers, EVP Chief Lending Officer



Sandra J. Schultz, EVP Chief Financial Officer



Terrence M. Monteverde, EVP Chief Credit Officer



Leslie A. Meck, SVP Chief Retail Officer



**Front row** (*left to right*): Leslie A. Meck, SVP Chief Retail Officer; Jeffrey W. Myers, EVP Chief Lending Officer; Patricia A. Husic, President & CEO; Sandra J. Schultz, EVP Chief Financial Officer; and Terrence M. Monteverde, EVP Chief Credit Officer.

**Back row** (*left to right*): Donald J. Bonafede, SVP Senior Commercial Lending Officer; Michael J. Watson, SVP Senior Commercial Lender; Dragan Dodik, SVP Market Leader; Paul B. Zwally, SVP Director of Mortgage Services and Commercial Lender; Michele E. Light, SVP Market Leader; Shane E. McNaughton, SVP Management Information Systems; and Michelle L. Carrasquillo, SPHR, SCP, VP Human Resources.

# BRANCH MANAGEMENT, BUSINESS DEVELOPMENT, AND LENDING TEAMS

# **BRANCH MANAGEMENT TEAM**

- Joseph M. Rebarchak, VP Lower Paxton Financial Center Mgr.
   Derry Township Financial Center Mgr.
- Mary Anne E. Bayer, VP Silver Spring Financial Center Mgr.
- Vickie L. Broughton, VP Camp Hill Financial Center Mgr.
- Wendy S. Durenleau Lower Paxton Assistant Mgr.
- Shelley A. George Derry Township Assistant Mgr.
- Lori L. Moyer
  Camp Hill Assistant Mgr.

# COMMERCIAL LENDING TEAM

# TEAM LEADERS

- Donald J. Bonafede, SVPSenior Commercial Lending Officer
- Dragan Dodik, SVPLancaster Market Leader
- Michele E. Light, SVPSuburban PhiladelphiaMarket Leader
- Michael J. Watson, SVP Senior Commercial Lending Officer

#### COMMERCIAL LENDERS

- Christopher J. Bickel, SVPCommercial Lending Officer
- Tania J. Fleming, SVP Commercial Lending Officer
- Christopher E. McDermott, SVP Commercial Lending Officer
- Andrea R. Ahern, VP Commercial Lending Officer
- Cheryl C. Sakalosky, VPCommercial Lending Officer
- Cory G. Bishop, AVP
   SBA and Commercial Lending
   Officer
- Gary M. Kline, AVPGovernment Services Banking
- Sean P. BurnsCommercial Lending Officer

#### MORTGAGE LENDING TEAM

- Paul B. Zwally, SVP
   Director of Mortgage Services &
   Commercial Lender
- Gethan K. Wilson, VP

  Mortgage Department Team Leader
- Chris ConradMortgage Lending Officer
- Jody L. Hatt

  Mortgage Lending Officer
- Anthony PantoMortgage Lending Officer

#### **BUSINESS DEVELOPMENT TEAM**

- Timothy C. Mayersky, VP Corporate Services Officer
- Terence J. McGlinchey, VP Business Development Officer
- Molly R. O'Keefe, AVP Business Development Officer
- David K. NikoloffClient Relationship Manager
- Bruce E. StraubBusiness Development Officer

# DOCTOR CENTRIC BANK ADVISORY BOARD MEMBERS

- Ram S. Trehan, MD
   Hematology & Oncology
   Managing Partner, Greater Washington
   Oncology Associates, Chairman of
   Doctor Centric Advisory Board
- Nitin Jaluria, MD, FACC, FASNC, FASE Cardiology/Cardiovascular Disease, PinnacleHealth, Vice Chairman of Doctor Centric Advisory Board
- Donald E. Enders. Jr.
  President & CEO, Colonial Park Realty
  Company, t/a Enders Insurance
  Associates
- Mark Guise, VMD
   Lockwillow Avenue Animal Clinic
- Ambrish Gupta, MD, FACP
   President, Medical Associates of
   Northern Virginia
- Jeffrey W. Keiser, DDS
   Partner & President, Forest Hills
   Dental Associates, PC

#### FINANCIAL CENTERS AND COMMERCIAL LENDING OFFICES

#### **CAMP HILL FINANCIAL CENTER**

1625 Market Street Camp Hill, PA 17011 (717) 730-2816 Fax (717) 730-2813 **Lobby & Drive-Thru Hours M-Th** 8:30 a.m. to 5:00 p.m. **F** 8:30 a.m. to 6:00 p.m. **Sat** 8:30 a.m. to 12 noon

#### **LOWER PAXTON FINANCIAL CENTER**

4320 Linglestown Road Harrisburg, PA 17112 (717) 657-7727 Fax (717) 657-5036 **Lobby & Drive-Thru Hours M-Th** 8:30 a.m. to 5:00 p.m. **F** 8:30 a.m. to 6:00 p.m. **Sat** 8:30 a.m. to 12 noon

#### **SUBURBAN PHILADELPHIA LENDING OFFICE**

2003 S. Easton Road, Suite 205 Doylestown, PA 18901 (267) 880-4250 Fax (215) 489-2705 Office Hours M-F 8:30 a.m. to 5:00 p.m.

#### SILVER SPRING FINANCIAL CENTER

6480 Carlisle Pike Mechanicsburg, PA 17050 (717) 591-1360 Fax (717) 591-1363 **Lobby & Drive-Thru Hours M-Th** 8:30 a.m. to 5:00 p.m. **F** 8:30 a.m. to 6:00 p.m. **Sat** 8:30 a.m. to 12 noon

#### **DERRY TOWNSHIP FINANCIAL CENTER**

1201 West Governor Road Hummelstown, PA 17036 (717) 533-7626 Fax (717) 533-7670 **Lobby & Drive-Thru Hours M-Th** 8:30 a.m. to 5:00 p.m. **F** 8:30 a.m. to 6:00 p.m. **Sat** 8:30 a.m. to 12 noon

#### **LANCASTER LENDING OFFICE**

350 Highland Drive, Suite 170 Mountville, PA 17554 (717) 562-1679 Fax (717) 522-5287 **Office Hours M-F** 8:30 a.m. to 5:00 p.m.



**HYP Members:** Ariel Jones, Director of Development, The Children's Home of York; Ruth Ritchie, Operations & Leasing Associate, WCI Partners, LP; Trevin Shirey, Senior Business Development Manager, WebpageFX (co-chair); Heather Thomas, Happiness Manager, WebpageFX; Gabriella Vreeland, Project Coordinator & Marketing Assistant, JEM Group; Cody Wanner, Partner/Owner, Cap Collective; Derek Whitesel, Executive Director, HYP.

**Centric Bank Members:** Cory Bishop, AVP, SBA & Commercial Lending Officer; Sean Burns, Commercial Lending Officer; Annie Clementoni, Loan Documentation Specialist; Nicole Cooper, Teller Manager (co-chair); Nicole Fitting, Commercial Lending Assistant; Flow Lynch, AVP, Branch Operations Manager & Security Officer; Mike St. Hilaire, Credit Analyst; Kristin Takoch, Mortgage Loan Processor.

#### **INVESTOR RELATIONS**

#### **Common Stock Transactions**

Centric Financial Corporation's Common Stock is traded for investors as OTC Pink: CFCX. Centric Financial Corporation uses the following registered market makers for their Common Stock.

- Boenning & Scattergood, Inc.4 Tower Bridge200 Barr Harbor Dr., Suite 300West Conshohocken, PA 19428
- Wedbush Securities, Inc.One SW Columbia St., Suite 1000Portland, OR 97258
- Monroe Financial Partners, Inc.
   100 N. Riverside Plaza, Suite 1620
   Chicago, IL 60606

# **Registrar & Transfer Agent**

Centric Bank 4320 Linglestown Rd. Harrisburg, PA 17112 (717) 657-7727

American Stock Transfer & Trust Company, LLC
ATTN: Centric Financial Corporation
6201 15th Ave., Brooklyn, NY 11219
(800) 937-5449 | info@amstock.com

#### **OUR MISSION**

Centric Bank is a locally owned, locally loaned community bank that provides a variety of core financial services to businesses, professionals, and individuals. We promise our customers immediate, direct access to our bank decision makers and deliver the finest personalized service in the industry. Centric has committed people and resources to enrich the communities where we live and work. Because trust is our most important commodity, we are focused on building and sustaining long-term generational relationships with our customers, our community, our employees, and our shareholders. In every transaction, *We Revolve Around You*.

## **OUR VISION**

We aspire to become the locally owned, independent, community bank of choice for small and medium-size businesses, professionals, and individuals in central Pennsylvania. We will combine steady growth, consistent earnings, and firm control of risk factors to provide safety for our depositors. Our people will be the difference in establishing consistency in earnings and enhanced shareholder value.

#### **CORE VALUES**

We trust our principles are clear to every customer from the moment you enter our facilities or speak to a Centric Bank representative:

- We value an uncompromising dedication to understanding and meeting our clients' financial needs.
- We recognize and reward the contributions of our team members and believe that qualified, loyal, and committed professionals are our most valuable asset.
- We practice prudent business planning and cost management strategies to ensure financial viability and responsible growth.
- We embrace change and continually seek ways to provide quality, cost-effective services that meet or exceed our clients' expectations.
- We seek to establish a relationship of trust and respect with our clients and value integrity as an organization and as individuals.
- We are committed to providing the best possible service to our clients. We will go above and beyond what is required to attract and retain cherished business relationships. Our goal is to build relationships. We Revolve Around You.



If past is prologue, then our future is bright indeed.

Focused on our stakeholders and customers, we are reimagining community banking with a long-run emphasis on small business resources and assets.

To compete in a global marketplace, small business requires access to capital, social engagement, community ambassadors, knowledge to anticipate disruptions, and the strength of continuous connection—these are competitive advantages for a thriving economic ecosystem and markers of community prosperity.

Together with our team, shareholders, and customers,

Centric Bank is shattering expectations. That's the power

of breakthrough banking.



4320 Linglestown Road, Harrisburg, PA 17112 **T** (717) 657-7727 | **F** (717) 657-7748

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