



### **2019 ANNUAL REPORT**



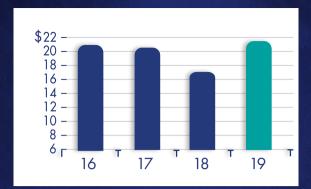
OPPORTUNITY BANK OF MONTANA opened our doors in Helena in 1922 as American Building and Loan. In 1972, the name of the Bank changed to American Savings & Loan Association. By 1980, the Bank had grown to include branch locations in Bozeman, Butte, and Townsend. In 1991, the Bank changed its charter from a "savings & loan" to a "savings bank" thus the name changed to American Federal Savings Bank. Additional growth came in 2012 by way of acquisition, when American Federal doubled its branch network and increased its footprint across Montana. In 2014, the Bank applied to the State of Montana to change our charter from a federal savings bank to a state-chartered commercial bank. Along with this change came our newly rebranded name of Opportunity Bank of Montana. 2017 announced the acquisition of Ruby Valley Bank adding two branches in Madison county and a public offering of shares, which grossed approximately \$21.7 million. 2018 announced the acquisition of Big Muddy Bancorp Inc., which added branches in Townsend, Dutton, Denton, and Choteau. 2019 announced the acquisition of Western Holding Company of Wolf Point and its wholly owned subsidiary, Western Bank of Wolf Point, which finalized in early 2020, expanding Opportunity Bank of Montana to 23 full-service retail branches across 14 counties in Montana, positioning it as the fourth largest Montana-based bank with over 1 billion in assets.

Today, our customers remain the driving force behind our success, and the Bank's nearly century-long commitment to them has earned it a reputation as a leader in community banking. Opportunity Bank is proud of its Montana roots and is honored to be a partner in your community.

#### FINANCIAL HIGHLIGHTS

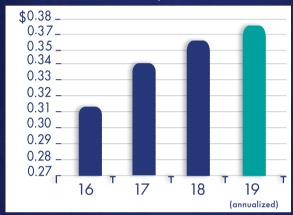
(Dollars in thousands)	2019 year ended	2018 year ended	2017 year ended	2016 year ended
SELECTED FINANCIAL CONDITION DATA:				
Total Assets	\$1,054,260	\$853,903	\$ <i>7</i> 16, <i>7</i> 82	\$673,925
Net Loans	770,635	610,333	507,404	461,391
Total Securities	126,875	142,165	132,044	128,436
Total Deposits	808,993	626,611	520,564	512,795
Total Shareholders' Equity	121,659	94,806	83,616	59,456
SELECTED OPERATING DATA:				
Net Interest Income	38 <i>,</i> 785	29,741	23 <i>,7</i> 66	20,793
Provision for Loan Losses	2,627	980	1,228	1,833
Noninterest Income	23,841	12,122	14,331	15,990
Noninterest Expense	46,031	34,987	30,638	28,019
NET INCOME	\$10,872	\$4,982	\$4,103	\$5,132

# STOCK PRICE

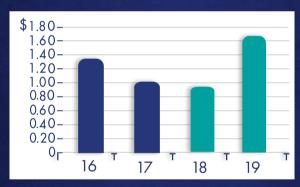


### DIVIDENDS

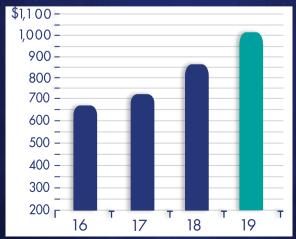
dollars per share



**EPS** basic in dollars



# TOTAL ASSETS





# MARCH 18, 2020 TO OUR STOCKHOLDERS, CUSTOMERS, AND FRIENDS:



To Our Stockholders, Customers, and Friends:

I am pleased to present our Annual Report to Shareholders for our fiscal year ended December 31, 2019.

The year 2019 was a record setting year for our Company as we were able to realize the benefits of the growth and diversification strategies begun several years ago. The combination of acquisition-fueled and organic growth, lending diversification, including the expansion of our agricultural lending platform and significant increases in net loans outstanding enabled us to report landmark

results in 2019. First, our Company achieved record earnings of \$10.9 million, more than doubling last year's net income of \$5.0 million. Earnings per share significantly increased to \$1.69 per diluted share from \$.91 per diluted share, an increase of over 86%. Finally, in 2019 we achieved a historic benchmark by crossing the \$1 billion in assets level. We take satisfaction in reporting that your Company is now positioned as one of the state's leading community banking organizations and the fourth largest bank headquartered in Montana.

Our successful year began with the closing of our acquisition of Big Muddy Bancorp, Inc. and its wholly owned subsidiary, The State Bank of Townsend. Then in August we announced the acquisition of Western Holding Company of Wolf Point and its wholly owned subsidiary, Western Bank of Wolf Point. That transaction was completed in January of 2020. These acquisitions enable us to continue to further expand our agricultural lending platform and contribute significantly to our goal of diversifying our markets and our loan portfolio.

There were a number of elements that contributed to our 2019 performance. Specifically, the total loan portfolio grew 26% for the year, primarily attributable to the acquisition of Big Muddy Bancorp, Inc. and strong organic loan production. Growth in all loan categories, led by commercial real estate, contributed to more than 30% growth in net interest income before loan loss provision. An increase in our net interest margin of 29 basis points was also an important factor. Our gain on the sale of residential mortgage loans reached \$16.7 million more than doubling last year's results. We were also pleased that our mix of mortgage originations continued to be predominantly purchase loans and new construction.

As we look forward, we believe we are positioned for continued loan growth while maintaining our traditionally strong credit culture and asset quality. At year-end 2019, non-performing assets were 0.52% of assets, a slight increase from the level of 0.45% a year ago. However, we believe it was important to continue to add to our allowance for loan losses over the past year to keep pace with our growing loan portfolio.

We continue to benefit from our solid core deposit franchise. Competition for deposits continued to be robust in 2019, leading to a small increase in our deposit cost of funds. Our focus on increasing non-interest bearing deposits was successful, allowing us to better manage our funding costs.

On the macro side for our Montana markets, community banks in Montana were somewhat impacted by a slowing of Montana's economic growth rate for 2019 and the impact of trade tariffs. The Bureau of Business and Economic Research at the University of Montana projects growth in nonfarm earnings will stay at approximately 2% in 2020 and 2021. We also anticipate that growth rates for nonfarm earnings in most of the markets where we operate are projected to do slightly better than the state's average. We believe this trend will be particularly notable in our Bozeman market.

We continue to expand organically and improve our retail branch network. We now have 23 full service branches across Montana. In late 2019, a new location in downtown Billings opened, providing better access for our customers and increased visibility in that market.

It is with mixed emotions that I thank our esteemed friend and colleague, Lynn Dickey, who will be retiring from the Board of Directors after this year's annual meeting. Lynn has served on our board for 15 years and provided excellent leadership as the Chair of our Audit Committee. Lynn has been an extremely valuable member of our



board, and his sound judgment and wisdom will be greatly missed by his fellow board members and our staff.

Finally, I could not let any discussion of our performance in 2019 pass without expressing my thanks to our outstanding employees. Their hard work, dedication to outstanding customer service and embrace of our Company's core values were critical to the past year's success.

We sincerely appreciate the continuing trust and loyalty of all our constituencies – Stockholders, Customers, Employees, and Communities. We will work diligently to earn your continued confidence, and we thank you for the privilege of serving you!

Very Sincerely,

Peter J. Johnson

Pete Johnson

President/CEO

### 2019 EXECUTIVE TEAM AND BOARD OF DIRECTORS



Featured from front row Left to right to back row left to right.

### First Row:

LAURA F. CLARK

Executive Vice President / Chief Financial Officer & Chief Operating Officer / Executive Team

PETER J. JOHNSON

President / Chief Executive Officer / Executive Team / Board Member

MAUREEN J. RUDE

Retired / Board Member

### Second Row:

P. DARRYL RENSMON

Senior Vice President / Chief Information Officer / Executive Team

SHAVON R. CAPE

Co-Founder of JWT Capital, LLC / Board Member

DALE F. FIELD

Senior Vice President / Chief Credit Officer / Executive Team

MARK A. O'NEILL

Senior Vice President / Chief Lending Officer / Executive Team

RICK F. HAYS

Retired / Board Chair

KENNETH M. WALSH

Vice President / Market President / Board Member

COREY JENSEN

President / Chief Executive Officer of Vision Net Inc. / Board Member

BENJAMIN RUDDY

Vice President Agricultural Division / Board Member

RACHEL R. AMDAHL

Senior Vice President / Chief Operations Officer / Executive Team

TANYA J. CHEMODUROW

President / Owner of Abatement Contractors of Montana, LLC / Board Member

#### Not Featured

CHANTELLE R. NASH, J.D.

Senior Vice President / Chief Risk Officer / Executive Team / Corporate Secretary

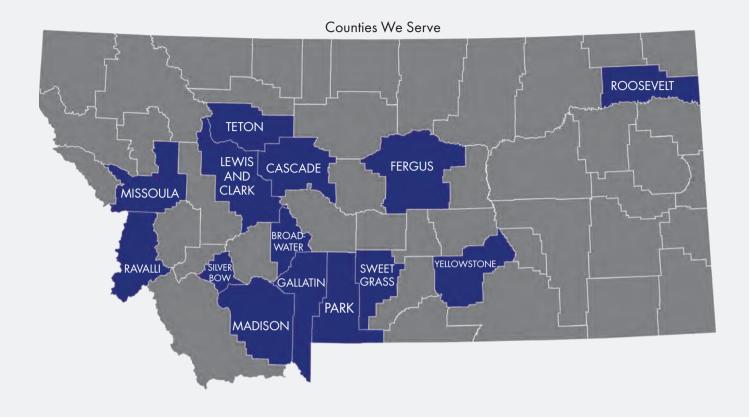
LYNN E. DICKEY

Retired / Board Member

THOMAS J. MCCARVEL

Retired / Board Member

#### **OUR GROWING FOOTPRINT ACROSS MONTANA**



#### **FULL SERVICE BRANCHES**

#### BIG TIMBER

101 McLeod Street Big Timber, MT 59011

#### BILLINGS

455 S. 24th Street West Billings, MT 59102

895 Main Street STE 1 Billings, MT 59105

1005 North 27th Street Billings, MT 59101

#### BOZEMAN

5 W. Mendenhall Street Bozeman, MT 59715

1455 W. Oak Street Bozeman, MT 59715

#### BUTTE

3401 Harrison Avenue Butte, MT 59701

#### CHOTEAU

27 1st St., N.W. Choteau, MT 59422

#### DENTON

423 Broadway Ave. Denton, MT 59430

#### DUTTON

101 Main St. W. Dutton, MT 59433

#### **GREAT FALLS**

501 River Dr. S., STE 100 Great Falls, MT 59405

21 3rd St. N. Great Falls, MT 59401

#### HAMILTON

711 S. First Street Hamilton, MT 59840

#### HELENA

### HEADQUARTERS

1400 Prospect Avenue Helena, MT 59601

28 Neill Avenue Helena, MT 59601

2090 Cromwell Dixon Lane Helena, MT 59602

#### LIVINGSTON

123 S. Main Street Livingston, MT 59047

#### MISSOULA

200 N. Higgins Avenue Missoula, MT 59802

1510 S. Reserve Street Missoula, MT 59801

#### SHERIDAN 103 North Main

103 North Main Sheridan, MT 59749

#### TOWNSEND

400 Broadway Townsend, MT 59644

#### TWIN BRIDGES

107 South Main Twin Bridges, MT 59754

#### WOLF POINT

111 3rd Avenue South Wolf Point, MT 59201

#### MORTGAGE LENDING BRANCH

#### MISSOULA

2800 S. Reserve Street Missoula, MT 59801



FORM 10-K



#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

		FORM 10-K	
(Mark One)			
<b>☒</b> ANNUAL REPORT PUR	SUANT TO SECTION	13 OR 15(d) OF THE SEC	CURITIES EXCHANGE ACT OF 1934
For the fiscal year ended	December 31, 2019		
		or	
$\square$ TRANSITION REPORT	PURSUANT TO SECT	ION 13 OR 15(d) OF THE	E SECURITIES EXCHANGE ACT OF 1934
For the transition period from			to
Commission file number	1-34682		
	Fagle I	Bancorp Montar	na Inc
		of registrant as specified in	
		o or registratic as specified in	
Delaware State or other jurisdiction of		<del></del>	27-1449820 (I.R.S. Employer
	or organization		(I.R.S. Employer Identification No.)
1400 Prospect Avenue, Helena	a, MT		59601
(Address of principal executiv	e offices)		(Zip Code)
Registrant's telephone number	r, including area code	406-442-3080	
Securities registered pursuant	to Section 12(b) of the A	ct:	
Title of each		Trading symbol(s)	Name of each exchange on which registered
Common Stock par val		EBMT	The Nasdaq Stock Market LLC
	Securities register	ed pursuant to section 12(g)	of the Act: None
Indicate by check mark if the	registrant is a well-knowr	n seasoned issuer, as defined	l in Rule 405 of the Securities Act. ☐ Yes ☒ No
Indicate by check mark if the	registrant is not required t	to file reports pursuant to Se	ection 13 or Section 15(d) of the Act. ☐ Yes ☒ No
	ling 12 months (or for su	ch shorter period that the re	filed by Section 13 or 15(d) of the Securities Exchange egistrant was required to file such reports), and (2) has
	§232.405 of this chapter)		teractive Data File required to be submitted pursuant to onths (or for such shorter period that the registrant was
	th company. See the defin	nitions of "large accelerated	erated filer, a non-accelerated filer, a smaller reporting filer," "accelerated filer," "smaller reporting company"
Large accelerated filer $\square$			Accelerated filer ⊠
Non-accelerated filer $\square$			Smaller reporting company ⊠  Emerging growth company □
	-	_	not to use the extended transition period for complying n 13(a) of the Exchange Act. $\Box$
•		•	le 12b-2 of the Act). □ Yes ⊠ No
=	=		computed by reference to the closing price at which the

#### DOCUMENTS INCORPORATED BY REFERENCE

stock was sold as of June 30, 2019 was \$96,420,000. The outstanding number of shares of common stock of Eagle as of February 1, 2020,

was 6,818,883.

Portions of the Company's definitive Proxy Statement relating to its 2020 annual meeting of stockholders ("2020 Proxy Statement") are incorporated by reference into Part III of this Form 10-K. The 2020 Proxy Statement will be filed with the Securities and Exchange Commission within 120 days after the Company's fiscal year end to which this report relates.

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#### CAUTIONARY LANGUAGE ABOUT FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K includes "forward-looking statements" within the meaning and protections of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. All statements other than statements of historical fact are statements that could be forward-looking statements. You can identify these forward-looking statements through our use of words such as "may," "will," "anticipate," "assume," "should," "indicate," "would," "believe," "contemplate," "expect," "estimate," "continue," "plan," "project," "could," "intend," "target" and other similar words and expressions of the future. These forward-looking statements include, but are not limited to: (i) statements of our goals, intentions and expectations; (ii) statements regarding our business plans, prospects, growth and operating strategies; (iii) statements regarding the asset quality of our loan and investment portfolios; and (iv) estimates of our risks and future costs and benefits.

These forward-looking statements are based on current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

- changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
- local, regional, national and international economic and market conditions and events and the impact they
  may have on us, our customers and our assets and liabilities;
- competition among depository and other financial institutions;
- risks related to the concentration of our business in Montana, including risks associated with changes in the prices, values and sales volume of residential and commercial real estate in Montana;
- inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;
- our ability to attract deposits and other sources of funding or liquidity;
- changes or volatility in the securities markets;
- our ability to implement our growth strategy, including identifying and consummating suitable acquisitions, raising additional capital to finance such transactions, entering new markets, possible failures in realizing the anticipated benefits from such acquisitions and an inability of our personnel, systems and infrastructure to keep pace with such growth;
- the effect of acquisitions we may make, if any, including, without limitation, the failure to achieve expected revenue growth and/or expense savings from such acquisitions;
- risks related to the integration of any businesses we have acquired or expect to acquire, including exposure to potential asset quality and credit quality risks and unknown or contingent liabilities, the time and costs associated with integrating systems, technology platforms, procedures and personnel;
- potential impairment on the goodwill we have recorded or may record in connection with business acquisitions;
- political developments, uncertainties or instability;
- our ability to enter new markets successfully and capitalize on growth opportunities;
- changes in consumer spending, borrowing and savings habits;
- our ability to continue to increase and manage our commercial and residential real estate, multi-family and commercial business loans;
- possible impairments of securities held by us, including those issued by government entities and government sponsored enterprises;
- the level of future deposit insurance premium assessments;
- our ability to develop and maintain secure and reliable information technology systems, effectively defend ourselves against cyberattacks, or recover from breaches to our cybersecurity infrastructure;
- the failure of assumptions underlying the establishment of allowance for possible loan losses and other estimates;
- changes in the financial performance and/or condition of our borrowers and their ability to repay their loans when due; and
- the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Securities and Exchange Commission, the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters.

Because of these and other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements. For a further list and description of various risks, relevant factors and uncertainties that

could cause future results or events to differ materially from those expressed or implied in our forward-looking statements, see the Item 1A, "Risk Factors" and Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections contained elsewhere in this report, as well as other reports that we file with the SEC.

#### PART I

#### ITEM 1. DESCRIPTION OF BUSINESS.

#### Overview

Eagle Bancorp Montana, Inc. ("Eagle" or the "Company"), is a Delaware corporation that holds 100% of the capital stock of Opportunity Bank of Montana (the "Bank"), formerly American Federal Savings Bank ("AFSB"). The Bank was founded in 1922 as a Montana-chartered building and loan association and has conducted operations and maintained its administrative office in Helena, Montana since that time. In 1975, the Bank adopted a federal thrift charter and in October 2014 converted to a Montana chartered commercial bank and became a member bank in the Federal Reserve System. The Bank currently has 23 branch offices and 26 automated teller machines located in our market areas and we participate in the Money Pass® ATM network. The Bank also operates certain branches under the brand names Dutton State Bank, Farmers State Bank of Denton and The State Bank of Townsend.

We provide loan and deposit services to customers who are predominantly small businesses and individuals throughout Montana. We are a diversified lender with a focus on residential mortgage loans, commercial real estate mortgage loans, commercial business loans and second mortgage/home equity loan products.

The Bank is headquartered at 1400 Prospect Avenue, Helena, Montana, 59601. Investor information for the Company may be found at <a href="https://www.opportunitybank.com">www.opportunitybank.com</a>. The contents on or accessible through our website are not incorporated into this report.

#### **Recent Acquisitions**

In September 2017, the Company entered into an Agreement and Plan of Merger with TwinCo, Inc. ("TwinCo"), a Montana corporation, and TwinCo's wholly-owned subsidiary, Ruby Valley Bank, a Montana chartered commercial bank to acquire 100% of TwinCo's equity voting interests. On January 31, 2018, TwinCo merged with and into Eagle, with Eagle continuing as the surviving corporation. Ruby Valley Bank operated two branches in Madison County, Montana. The total consideration paid was \$18.93 million and included cash consideration of \$9.90 million and common stock issued of \$9.03 million.

In August 2018, Eagle entered into an Agreement and Plan of Merger with Big Muddy Bancorp, Inc. ("BMB"), a Montana corporation and BMB's wholly-owned subsidiary, The State Bank of Townsend ("SBOT"), a Montana chartered commercial bank to acquire 100% of BMB's equity voting interests. On January 1, 2019, BMB merged with and into Eagle, with Eagle continuing as the surviving corporation. SBOT operated four branches in Townsend, Dutton, Denton and Choteau, Montana. The total consideration paid was \$16.44 million, which was paid in Eagle common stock.

On August 8, 2019, the Company entered into an Agreement and Plan of Merger with Western Holding Company of Wolf Point, a Montana corporation ("WHC"), and WHC's wholly-owned subsidiary, Western Bank of Wolf Point, a Montana chartered commercial bank ("WB"). The Merger Agreement provided that, upon the terms and subject to the conditions set forth in the Merger Agreement, WHC would merge with and into Eagle, with Eagle continuing as the surviving corporation. The transaction was valued at approximately \$15.00 million and closed on January 1, 2020. In the transaction, Eagle acquired one retail bank branch and approximately \$102.71 million in assets, \$89.23 million in deposits and \$44.59 million in gross loans, based on WHC's December 31, 2019 financial statements. The fair value of assets acquired and liabilities assumed as of January 1, 2020 are still being determined.

#### **Business Strategy**

Our principal strategy is to continue our profitability through building a diversified loan portfolio and operating the Bank as a full-service community bank that offers both retail and commercial loan and deposit products in all of its markets. We believe that this focus will enable us to continue to grow our franchise, while maintaining our commitment to customer service, high asset quality and sustained net earnings.

The following are the key elements of our business strategy:

- Continue to diversify our portfolio by emphasizing our recent growth in commercial real estate and commercial business loans as a complement to our traditional single family residential real estate lending. As of December 31, 2019, such loans constituted approximately 70.12% of total loans;
- Continue to emphasize the attraction and retention of lower cost core deposits;
- Seek opportunities where presented to acquire other institutions or expand our branch network through opening new branches and/or loan production offices;
- Maintain our strong asset quality; and
- Operate as a community-oriented independent financial institution that offers a broad array of financial services with high levels of customer service.

Our results of operations may be significantly affected by our ability to effectively implement our business strategy including our plans for expansion through strategic acquisitions. If we are unable to effectively integrate and manage acquired or merged businesses or attract significant new business through our branching efforts, our financial performance may be negatively affected.

#### **Market Areas**

From our headquarters in Helena, Montana, we operate 23 full service retail banking offices, including our main office. Our other full service branches are located in Helena – Neill (opened 1987), Helena – Skyway (opened 2009), Bozeman – Oak (opened 1980, relocated 2009), Butte (opened 1979), Townsend (opened 1979, closed and merged with acquired location in 2019), Montana. The Sterling Montana branch acquisition that was completed in 2012 included retail banking offices in: Bozeman, Big Timber, Livingston, Billings, Missoula and Hamilton. The Bozeman Mendenhall location was sold in June 2015, reconstructed by the new owners and we lease a portion of the new building. We opened a loan production office in Great Falls, Montana in 2015 and it transitioned to a full service branch in 2017. Our Great Falls branch moved to a new location in 2018. A branch in Billings Heights opened in 2017. The TwinCo acquisition in January 2018 included retail banking offices in Twin Bridges and Sheridan, Montana. The BMB merger in January 2019 included retail banking offices in Choteau, Denton, Dutton and Townsend, Montana. We opened new full service branches in Great Falls and Billings, Montana during 2019. The WHC merger in January 2020 included a retail banking office in Wolf Point, Montana.

Montana is one of the largest states in terms of land mass but ranks as one of the least populated states. According to U.S. Census Bureau data for 2010, it had a population of 989,415 (1.07 million estimated for 2019). Helena, where we are headquartered, is Montana's state capital. It is also the county seat of Lewis and Clark County, which has a population of approximately 68,700 and is located within 120 miles of four of Montana's other five largest cities: Missoula, Great Falls, Bozeman and Butte. Helena is approximately midway between Yellowstone and Glacier National Parks. Its economy has shown moderate growth, in terms of both employment and income. State government and the numerous offices of the federal government comprise the largest employment sector. Helena also has significant employment in the service industries. Specifically, it has evolved into a central health care center with employment in the medical and the supporting professions as well as the medical insurance industry. The local economy is also dependent to a lesser extent upon ranching and agriculture. These have been more cyclical in nature and remain vulnerable to severe weather conditions, increased competition, both domestic and international, as well as commodity prices.

Butte, Montana is approximately 64 miles southwest of Helena. Butte and the surrounding Silver Bow County have a population of approximately 34,993. Butte's economy was historically reliant on the mining industry and fluctuations in metal and mineral commodity prices have had a corresponding impact on the local economy.

Bozeman is approximately 95 miles southeast of Helena. It is located in Gallatin County, which has a population of approximately 111,876. Bozeman is home to Montana State University and has experienced significant growth, in part due to the growth of the University as well as the increased tourism for resort areas in and near Bozeman. Agriculture, however, remains an important part of Bozeman's economy. Bozeman has also become an attractive location for retirees, primarily from the West Coast, owing to its many winter and summer recreational opportunities and the presence of the University.

Townsend, Montana is approximately 34 miles southeast of Helena. Townsend is located in Broadwater County which has a population of approximately 6,085. Many of its residents commute to other Montana locations for work, particularly Helena. Other employment in Townsend is primarily in agriculture and services.

Livingston, Montana is approximately 124 miles southeast of Helena. Livingston and the surrounding Park County have a population of approximately 16,736. Livingston's economy is somewhat reliant on wood products and tourism.

Big Timber, Montana is approximately 158 miles southeast of Helena. Big Timber and the surrounding Sweet Grass County have a population of approximately 3,710. Big Timber's economy is somewhat reliant on the wood products, agriculture and tourism industries.

Billings, Montana is approximately 239 miles southeast of Helena. Billings and the surrounding Yellowstone County have a population of approximately 160,137. Billings is a significant trade center for eastern Montana. Select manufacturing is also a significant contributing portion of its economy.

Missoula, Montana is approximately 116 miles west of Helena. Missoula and the surrounding Missoula County have a population of approximately 118,791. The University of Montana is located in Missoula and the local economy is reliant on the University and the corresponding trade and services resulting from the University's presence.

Hamilton, Montana is approximately 161 miles southwest of Helena in Ravalli County. Ravalli County has a population of approximately 43,172. Hamilton is a relatively short distance from Missoula with a number of persons working in Missoula, residing in Hamilton. Medical research and the wood products industry are significant contributors to Ravalli County's economy.

Great Falls, Montana is approximately 91 miles northeast of Helena in Cascade County. Cascade County has a population of approximately 81,643. Health care, education services, and accommodation and food services are large contributors to Cascade County's economy.

Twin Bridges, Montana is approximately 94 miles south of Helena in Madison County. Sheridan, Montana is approximately 103 miles south of Helena and is also in Madison County. Madison County has a population of approximately 8,768. Construction, health care and social assistance are significant contributors to the economy of Madison County.

Choteau, Montana is approximately 103 miles north of Helena in Teton County. Dutton, Montana is approximately 114 miles north of Helena and is also in Teton County. Teton County has a population of approximately 6,162. Agriculture, forestry, fishing and hunting along with health care and social assistance are significant contributors to Teton County's economy.

Denton, Montana is approximately 179 miles northeast of Helena in Fergus County. Fergus County has a population of approximately 11,113. Agriculture, retail trade and construction are significant contributors to Fergus County's economy.

Wolf Point, Montana is approximately 467 miles northeast of Helena in Roosevelt County. Roosevelt County has a population of approximately 11,059. Educational services, retail trade and public administration are significant contributors to Roosevelt County's economy.

#### Competition

We face strong competition in our primary market areas for retail deposits and the origination of loans. Historically, Montana was a unit banking state. This means that the ability of Montana state banks to create branches was either prohibited or significantly restricted. As a result of unit banking, Montana has a significant number of independent financial institutions serving a single community in a single location. While the state's population is approximately 1.07 million people, there are 47 credit unions in Montana as well as 1 national thrift institution and 42 commercial banks as of December 31, 2019. Our most direct competition for depositors has historically come from locally owned and out-of-state commercial banks, thrift institutions and credit unions operating in our primary market areas. Competition in our primary market areas has increased in recent years. Our competition for loans also comes from banks, thrifts and credit unions, in addition to mortgage bankers and brokers. Our principal market areas can be characterized as markets with moderately increasing incomes, relatively low

unemployment, increasing wealth (particularly in the growing resort areas such as Bozeman) and moderate population growth.

#### **Lending Activities**

#### General

The Bank originates residential 1-4 family loans held for investment and originated for sale in the secondary market. The banks also originates commercial real estate, home equity, consumer and commercial loans. Residential 1-4 family loans include residential mortgages and construction of residential properties. Commercial real estate loans include loans on multifamily dwellings, nonresidential property, commercial construction and development and farmland loans. Home equity loans include loans secured by the borrower's primary residence. Typically, the property securing such loans is subject to a prior lien. Consumer loans consist of loans secured by collateral other than real estate, such as automobiles, recreational vehicles and boats. Personal loans and lines of credit are made on deposits held by the Bank and on an unsecured basis. Commercial business loans consist of business loans and lines of credit on a secured and unsecured basis and include agriculture production loans.

#### Fee Income

The Bank receives lending related fee income from a variety of sources. Its principal source of this income is from the origination and servicing of sold mortgage loans. Fees generated from mortgage loan servicing generally consist of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing for loans held by others. Fees, net of amortization of mortgage servicing rights were \$2.32 million and \$1.09 million for the years ended December 31, 2019 and 2018, respectively. Other loan related fee income for late charges and other ancillary fees were \$438,000 and \$172,000 for the years ended December 31, 2019 and 2018, respectively.

#### **Residential 1-4 Family Loans**

The Bank originates residential 1-4 family mortgage loans secured by property located in the Bank's market areas. At December 31, 2019, \$119.30 million or 15.28% of the Bank's total loans were such loans. The Bank generally originates residential 1-4 family mortgage loans in amounts of up to 80.0% of the lesser of the appraised value or the selling price of the mortgaged property without requiring private mortgage insurance. A mortgage loan originated by the Bank, whether fixed rate or adjustable rate, can have a term of up to 30 years. The Bank holds substantially all of its adjustable rate and its 8, 10 and 12-year fixed rate loans in portfolio. Adjustable rate loans limit the periodic interest rate adjustment and the minimum and maximum rates that may be charged over the term of the loan. The Bank's fixed rate 15-year and 20-year loans are held in portfolio or sold in the secondary market depending on market conditions. Generally, all 30-year fixed rate loans are sold in the secondary market. The volume of loan sales is dependent on the volume, type and term of loan originations, as well as market conditions.

The Bank derives a significant portion of its noninterest income from servicing of loans that it has sold. The Bank offers many of the fixed rate loans it originates for sale in the secondary market on a servicing retained basis. This means that we process the borrower's payments and send them to the purchaser of the loan. This retention of servicing enables the Bank to increase fee income and maintain a relationship with the borrower. At December 31, 2019, the Bank had \$1.17 billion in residential 1-4 family mortgage loans and \$56.83 million in other loan categories sold with servicing retained. The Bank does not ordinarily purchase home mortgage loans from other financial institutions.

Property appraisals on real estate securing the Bank's single-family residential loans are made by state certified and licensed independent appraisers who are approved annually by the Board. Appraisals are performed in accordance with applicable regulations and policies. The Bank generally obtains title insurance policies on all first mortgage real estate loans originated. On occasion, refinancing of mortgage loans are approved using title reports instead of title insurance. Title reports are also allowed on home equity loans. Borrowers generally remit funds with each monthly payment of principal and interest, to a loan escrow account from which the Bank makes disbursements for such items as real estate taxes and hazard and mortgage insurance premiums as they become due.

The Bank also lends funds for the residential 1-4 family construction. Residential 1-4 family construction loans are made both to individual homeowners for the construction of their primary residence and, to a lesser extent, to local builders for the construction of pre-sold houses or houses that are being built for sale in the future. Residential 1-4 family construction loans accounted for \$38.60 million or 4.95% of the Bank's total loan portfolio at December 31, 2019.

#### **Commercial Real Estate Loans**

The Bank originates commercial real estate loans including loans on multi-family dwellings. Commercial real estate loans made up 42.41% of the Bank's total loan portfolio, or \$331.06 million at December 31, 2019. The Bank's commercial real estate loans are primarily permanent loans secured by improved property such as office buildings, retail stores, commercial warehouses and apartment buildings. The terms and conditions of each loan are tailored to the needs of the borrower and based on the financial strength of the project and any guarantors. Generally, commercial real estate loans originated by the Bank will not exceed 75.0% of the appraised value or the selling price of the property, whichever is less. Commercial real estate loans are typically made with fixed rates of interest and 5 to 15-year maturities. Upon maturity, the loan is repaid or the terms and conditions are renegotiated. Generally, all commercial real estate loans that we originate are secured by property located in the state of Montana and within the market areas of the Bank. The Bank's largest single commercial real estate loan at December 31, 2019 was a 50% participation loan originated by another bank in northwestern Montana. The Company's share of the total outstanding loan at December 31, 2019 was \$9.29 million and it is collateralized by commercial real estate located in Missoula, Montana. At December 31, 2019 this loan is performing in accordance with its repayment terms.

The Bank also lends funds for commercial construction and development. Commercial construction and development loans accounted for \$52.67 million or 6.75% of the Bank's total loan portfolio at December 31, 2019. In addition, the bank originates loans secured by farm and ranch real estate. Farmland loans accounted for \$50.29 million or 6.44% of the Bank's total loan portfolio at December 31, 2019.

#### **Home Equity Loans**

The Bank also originates home equity loans. These loans are secured by the borrowers' primary residence, but are typically subject to a prior lien, which may or may not be held by the Bank. At December 31, 2019, \$56.41 million or 7.23% of our total loans were home equity loans. Borrowers may use the proceeds from the Bank's home equity loans for many purposes, including home improvement, debt consolidation or other purchasing needs. The Bank offers fixed rate, fixed payment home equity loans as well as variable and fixed rate home equity lines of credit. Fixed rate home equity loans typically have terms of no longer than 15 years.

Home equity loans are secured by real estate but they have historically carried a greater risk than first lien residential mortgages because of the existence of a prior lien on the property securing the loan, as well as the flexibility the borrower has with respect to the loan proceeds. The Bank attempts to minimize this risk by maintaining conservative underwriting policies on such loans. We generally make home equity loans for not more than 85.0% of appraised value of the underlying real estate collateral, less the amount of any existing prior liens on the property securing the loan.

#### **Consumer Loans**

As part of its strategy to invest in higher yielding shorter term loans, the Bank emphasized growth of its consumer lending portfolio in recent years. This portfolio includes personal loans secured by collateral other than real estate, unsecured personal loans and lines of credit and loans secured by deposits held by the Bank. As of December 31, 2019, consumer loans totaled \$18.88 million or 2.42% of the Bank's total loan portfolio. These loans consist primarily of auto loans, RV loans, boat loans, personal loans and credit lines and deposit account loans. Consumer loans are originated in the Bank's market areas and generally have maturities of up to 7 years. For loans secured by savings accounts, the Bank will lend up to 90.0% of the account balance on single payment loans and up to 100.0% for monthly payment loans.

Consumer loans have a shorter term and generally provide higher interest rates than residential loans. Consumer loans can be helpful in improving the spread between average loan yield and cost of funds and at the same time improve the matching of the maturities of rate sensitive assets and liabilities.

The underwriting standards employed by the Bank for consumer loans include a determination of the applicant's credit history and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan. The stability of the applicant's monthly income may be determined by verification of gross monthly income from primary employment, and additionally from any verifiable secondary income. Creditworthiness of the applicant is of primary consideration; however, the underwriting process also includes a comparison of the value of the collateral in relation to the proposed loan amount.

#### **Commercial Loans**

Commercial business loans amounted to \$72.80 million, or 9.33% of the Bank's total loan portfolio at December 31, 2019. Agricultural production loans amounted to \$40.52 million, or 5.19% of the Bank's total loan portfolio at December 31, 2019. The Bank's commercial business loans are traditional business loans and are not secured by real estate. Such loans may be structured as unsecured lines of credit or may be secured by inventory, accounts receivable or other business assets. Agricultural operating loans are generally secured with equipment, cattle, crops or other non-real property and at times the underlying real property.

Commercial business loans of this nature usually involve greater credit risk than residential 1-4 family loans. The collateral we receive is typically related directly to the performance of the borrower's business which means that repayment of commercial business loans is dependent on the successful operations and income stream of the borrower's business. Such risks can be significantly affected by economic conditions. In addition, commercial lending generally requires substantially greater oversight efforts compared to residential real estate lending.

#### Loans to One Borrower

Under Montana law, commercial banks such as the Bank, are subject to certain exemptions and are allowed to select the Office of the Comptroller of the Currency ("OCC") formula used to determine limits on credit concentrations to single borrowers to an amount equal to 15.0% of the institution's total capital. As of December 31, 2019, the Bank's limit to a single borrower was \$18.05 million. Our largest aggregation of loans to one borrower was approximately \$16.23 million at December 31, 2019. This consisted of four loans: two commercial real estate loans secured by two separate detention facilities, a commercial real estate loan secured by a chemical dependency treatment facility and a commercial loan. The first commercial real estate loan had a principal balance of \$4.43 million at December 31, 2019. However, 80.0% of that amount, or \$3.54 million at December 31, 2019 was sold to Montana Board of Investments, leaving a net principal balance payable to the Bank of \$886,000. As of December 31, 2019, the principal balance on the second commercial real estate loan was \$8.34 million. However, 90.0% of this loan is guaranteed by the USDA Rural Development. Thus, 90.0% of the loan, or \$7.51 million at December 31, 2019, is not required to be included in the Bank's limitations to a single borrower under applicable banking regulations. This leaves approximately \$833,000 subject to the lending limit described above. The third commercial real estate loan had a principal balance of \$3.44 million as of December 31, 2019. The commercial loan had a principal balance of \$18,000 at December 31, 2019. As a result, the total amount subject to the lending limit at December 31, 2019 was \$5.18 million. At December 31, 2019, these loans were performing in accordance with their terms. The Bank maintains the servicing for these loans.

#### **Loan Solicitation and Processing**

Our customary sources of mortgage loan applications include repeat customers, walk-ins and referrals from home builders and real estate brokers. We also advertise in local newspapers and on local radio and television. We currently have the ability to accept online mortgage loan applications and provide pre-approvals through our website. Our branch managers and loan officers located at our headquarters and in branches, have authority to approve certain types of loans when presented with a completed application. Other loans must be approved at our main offices as disclosed below. No loan consultants or loan brokers are currently utilized for either residential or commercial lending activities.

After receiving a loan application from a prospective borrower, a credit report and verifications are obtained to confirm specific information relating to the loan applicant's employment, income and credit standing. When required by our policies, an appraisal of the real estate intended to secure the proposed loan is undertaken by an independent fee appraiser. In connection with the loan approval process, our staff analyzes the loan applications and the property involved. Officers and branch managers are granted lending authority based on the nature of the loan and the managers' level of experience. We have established a series of loan committees to approve any loans which may exceed the lending authority of particular officers or branch managers. Three Directors of the Board are required for approval of any loan, or aggregation of loans to a single borrower, that currently exceeds \$3.00 million.

Loan applicants are promptly notified of the decision by a letter setting forth the terms and conditions of the decision. If approved, these terms and conditions include the amount of the loan, interest rate basis, amortization term, a brief description of real estate to be mortgaged, tax escrow and the notice of requirement of insurance coverage to be maintained. We generally require title insurance on first mortgage loans and fire and casualty insurance on all properties securing loans, which insurance must be maintained during the entire term of the loan.

#### **Loan Commitments**

We generally provide commitments to fund fixed and adjustable-rate single-family mortgage loans for periods up to 60 days at a specified term and interest rate, and other loan categories for shorter time periods. The total amount of loans in process of origination for sale into the secondary market with interest rate lock commitments was \$48.30 million as of December 31, 2019.

#### **Investment Activities**

#### General

State-chartered commercial banks such as the Bank have the authority to invest in various types of investment securities, including United States Treasury obligations, securities of various Federal agencies (including securities collateralized by mortgages), certificates of deposits of insured banks and savings institutions, municipal securities, corporate debt securities and loans to other banking institutions.

Eagle maintains liquid assets that may be invested in specified short-term securities and other investments. Liquidity levels may be increased or decreased depending on the yields on investment alternatives. They may also be increased based on management's judgment as to the attractiveness of yields available in relation to other opportunities. Liquidity levels can also change based on management's expectation of future yield levels, as well as management's projections as to the short-term demand for funds to be used in the Bank's loan origination and other activities.

#### **Investment Policies**

The investment policy of Eagle, which is established by the Board, is designed to foster earnings and liquidity within prudent interest rate risk guidelines, while complementing the Bank's lending activities. The policy provides for available-for-sale (including those accounted for under ASC Topic 825), held-to-maturity and trading classifications. However, Eagle currently does not hold any securities for purposes of trading or held-to-maturity. The policy permits investments in high credit quality instruments with diversified cash flows while permitting us to maximize total return within the guidelines set forth in our interest rate risk and liquidity management policies. Permitted investments include but are not limited to U.S. government obligations, government agency or government-sponsored agency obligations, state, county and municipal obligations, asset-backed securities and mortgage-backed securities ("MBSs"). Collateralized mortgage obligations ("CMOs"), investment grade corporate debt securities and commercial paper are also included. We also invest in Federal Home Loan Bank ("FHLB") overnight deposits and federal funds, but these instruments are not considered part of the investment portfolio.

Our investment policy also includes several specific guidelines and restrictions to ensure adherence with safe and sound activities. The policy prohibits investments in high-risk mortgage derivative products (as defined within the policy) without prior approval from the Board. To secure such approval, management must demonstrate the business advantage of such investments.

We do not participate in the use of off-balance sheet derivative financial instruments, except interest rate caps and floors. Further, Eagle does not invest in securities which are not rated investment grade at time of purchase.

The Board, through its asset/liability committee, has charged the President and CEO with implementation of the investment policy. All transactions are reported to the Board monthly, as well as the current composition of the portfolio, including market values and unrealized gains and losses.

#### Sources of Funds

#### General

Deposits are the major source of our funds for lending and other investment purposes. Borrowings are also used to compensate for reductions in the availability of funds from other sources. In addition to deposits and borrowings, we derive funds from loans and investment securities principal payments. Funds are also derived from proceeds for the maturity, call and sale of investment securities and from the sale of loans. Loan and investment securities principal payments are a relatively stable source of funds, while loan prepayments and deposit inflows are significantly influenced by general interest rates and financial market conditions.

#### **Deposits**

We offer a variety of deposit accounts. Deposit account terms vary, primarily as to the required minimum balance amount, the amount of time that the funds must remain on deposit and the applicable interest rate.

Our current deposit products include certificates of deposit accounts ranging in terms from 90 days to five years, as well as, checking, savings and money market accounts. Individual retirement accounts ("IRAs") are included in certificates of deposit. The Bank may also enter into fixed rate brokered certificates when rates are competitive with other funding sources.

Deposits are obtained primarily from residents of Montana. We believe we are able to attract deposit accounts by offering outstanding service, competitive interest rates, convenient locations and service hours. We use traditional methods of advertising to attract new customers and deposits, including radio, television, print media advertising and sales training and incentive programs for employees. Management believes that non-residents of Montana hold an insignificant number and amount of deposit accounts.

We pay interest rates on deposits which are competitive in our market. Interest rates on deposits are set by senior management, based on a number of factors, including: projected cash flow; a current survey of a selected group of competitors' rates for similar products; external data which may influence interest rates; investment opportunities and loan demand; and scheduled certificate maturities and loan and investment repayments.

#### **Borrowings**

Deposits are the primary source of funds for our lending and investment activities and for general business purposes. However, as the need arises, or in order to take advantage of funding opportunities, we also borrow funds in the form of advances to supplement our supply of lendable funds and to meet deposit withdrawal requirements. We have Federal funds line of credits with FHLB of Des Moines, Pacific Coast Bankers Bank ("PCBB"), PNC Financial Services Group, Inc. ("PNC"), United Bankers' Bank ("UBB") and Zions Bank. Our Federal funds line of credit with Stockman Bank was terminated during 2018.

In February 2017, the Company completed the issuance, through a private placement, of \$10.00 million aggregate principal amount of 5.75% fixed senior unsecured notes due in 2022. In June 2015, the Company completed the issuance of \$10.00 million in aggregate principal amount of subordinated notes due in 2025 in a private placement transaction to an institutional accredited investor. The notes bear interest at an annual fixed rate of 6.75%. In September 2005, our predecessor entity formed a special purpose subsidiary, Eagle Bancorp Statutory Trust I (the "Trust"), for the purpose of issuing trust preferred securities in the amount of \$5.16 million. Our predecessor entity issued subordinated debentures to the Trust, and the coupon on the debentures matches the dividend payment on the trust preferred securities. Upon the closing of the second-step conversion and reorganization, we assumed the obligations of our predecessor in connection with the subordinated debentures and trust preferred securities.

#### **Other Activities**

The Company previously offered wealth management services at its locations through financial advisors employed by the Bank. The Company discontinued its wealth management services during July of 2019. Income from wealth management services was \$258,000 and \$536,000 for the years ended December 31, 2019 and 2018, respectively.

#### **Subsidiary Activity**

We are permitted to invest in the capital stock of, or originate secured or unsecured loans to, subsidiary corporations. The following are subsidiaries of the Company: Opportunity Bank of Montana, Eagle Bancorp Statutory Trust I and Western Financial Services, Inc. AFSB NMTC Investment Fund, LLC, which was previously a subsidiary of the Bank, was divested in November 2019.

#### Personnel

As of December 31, 2019, we had 279 full-time employees and 19 part-time employees. The employees are not represented by a collective bargaining unit. We believe our relationship with our employees to be good.

#### Regulation

Set forth below is a brief description of certain laws and regulations applicable to Eagle and the Bank. These descriptions of laws and regulations as well as those contained elsewhere do not purport to be complete and are qualified in their entirety by reference to applicable laws and regulations. Legislative or regulatory changes in the future could adversely affect our operations or financial condition.

#### General

As a state-chartered commercial bank, the Bank is subject to extensive regulation, examination and supervision by the Montana Division of Banking and Financial Institutions and the Federal Deposit Insurance Corporation ("FDIC"), as the insurer of its deposits. The Bank is a member of the Federal Reserve Bank ("FRB") System and its deposit accounts are insured up to applicable limits by the Deposit Insurance Fund, which is administered by the FDIC. There are periodic examinations to evaluate the Bank's safety and soundness and compliance with various regulatory requirements. Under certain circumstances, the FDIC may also examine the Bank. This regulatory structure is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate allowance for loan losses for regulatory purposes. Eagle, as a bank holding company, is required to file certain reports with, and is subject to examination by, and must otherwise comply with the rules and regulations of the FRB. Eagle is also subject to the rules and regulations of the Securities and Exchange Commission ("SEC") under the federal securities laws. See Holding Company Regulation section below.

#### **Dodd-Frank Act**

In July 2010, the President signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). The Dodd-Frank Act has significantly changed the bank regulatory structure and affected the lending, investment, trading and operating activities of financial institutions and their holding companies. Many of the provisions of the Dodd-Frank Act are subject to delayed effective dates and/or require the issuance of implementing regulations, some of which have not yet been issued in final form. The Dodd-Frank Act and implementing regulations have increased the regulatory burden, compliance cost and interest expense for Eagle and the Bank.

The Dodd-Frank Act will require the FRB to set minimum capital levels for depository institution holding companies that are as stringent as those required for the insured depository subsidiaries, and the components of Tier 1 capital would be restricted to capital instruments that are currently considered to be Tier 1 capital for insured depository institutions. Under the Dodd-Frank Act, the proceeds of trust preferred securities are excluded from Tier 1 capital unless such securities were issued prior to May 19, 2010 by bank or savings and loan holding companies with less than \$15 billion of assets.

The Dodd-Frank Act also created a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks such as the Bank, including the authority to prohibit "unfair, deceptive or abusive" acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks with more than \$10 billion in assets. Banks with \$10 billion or less in assets will continue to be examined by their applicable bank regulators.

The legislation also broadened the base for FDIC insurance assessments. Assessments will now be based on the average consolidated total assets less tangible equity capital of a financial institution. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to \$250,000 per depositor, retroactive to January 1, 2009, and non-interest bearing transaction accounts had unlimited deposit insurance through December 31, 2012. Lastly, the Dodd-Frank Act directs the FRB to promulgate rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded or not.

#### Federal Regulation of Commercial Banks

#### General

Deposits in the Bank, a Montana state-chartered commercial bank are insured by the FDIC. The bank has no branches in any other state. The Bank is subject to regulation and supervision by the Montana Department of Administration's Banking and Financial Institutions Division and the FRB. The federal laws that apply to the Bank regulate, among other things, the scope of its business, its investments, its reserves against deposits, the timing of the availability of deposited funds, and the nature, amount of, and collateral for loans. Federal laws also regulate community reinvestment and insider credit transactions and impose safety and soundness standards.

The Bank's general permissible lending limit for loans-to-one-borrower is 15.0% of unimpaired capital and surplus. An additional amount may be lent, equal to 10.0% of total capital, if the loan is fully secured by certain readily marketable collateral, which is defined to include certain financial instruments and bullion, but generally does not include real estate.

The federal banking agencies, have adopted guidelines establishing safety and soundness standards on such matters as loan underwriting and documentation, asset quality, earnings standards, internal controls and audit systems, interest rate risk exposure and compensation and other employee benefits. If the appropriate federal banking agency determines that an institution fails to meet any standard prescribed by the guidelines, the agency may require the institution to submit to the agency an acceptable plan to achieve compliance with the standard. If an institution fails to submit or implement an acceptable plan, the appropriate federal banking agency may issue an enforceable order requiring correction of the deficiencies.

#### Federal Home Loan Bank System

The Bank is a member of the FHLB of Des Moines. FHLB Des Moines is one of 11 regional FHLBs that administer the home financing credit function of banks, credit unions and savings institutions. Each FHLB serves as a reserve or central bank for its members within its assigned region. It is funded primarily from proceeds derived from the sale of consolidated obligations of the FHLB System. It makes loans or advances to members in accordance with policies and procedures, established by the Board of Directors of the FHLB, which are subject to the oversight of the Federal Housing Finance Board. All advances from the FHLB are required to be fully secured by sufficient collateral as determined by the FHLB. In addition, all long-term advances are required to provide funds for residential home financing. As a member, the Bank is required to purchase and maintain a specified amount of shares of capital stock in the FHLB of Des Moines.

The FHLBs continue to contribute to low- and moderately-priced housing programs through direct loans or interest subsidies on advances targeted for community investment and low- and moderate-income housing projects. These contributions have affected adversely the level of FHLB dividends paid and could continue to do so in the future. These contributions could also have an adverse effect on the value of FHLB stock in the future. A reduction in value of the Bank's FHLB stock may result in a corresponding reduction in the Bank's capital.

#### Federal Reserve System

The Federal Reserve System requires all depository institutions to maintain noninterest-bearing reserves at specified levels against their checking and non-personal time deposits. The balances maintained to meet the reserve requirements imposed by the Federal Reserve System may be used to satisfy liquidity requirements.

As a member of the Federal Reserve System, the Company is required to maintain a minimum level of investment in FRB stock based on a specific percentage of its capital and surplus. A reduction in value of the Bank's FRB stock may result in a corresponding reduction in the Bank's capital.

#### Insurance of Deposit Accounts

Deposit accounts at the Bank are insured by the FDIC, generally up to a maximum of \$250,000 per separately insured depositor and up to a maximum of \$250,000 for self-directed retirement accounts. The Bank's deposits, therefore, are subject to FDIC deposit insurance assessments. Assessments paid to the FDIC by the Bank and other banking institutions are used to fund the FDIC's Federal Deposit Insurance Fund.

#### Insurance of Accounts and Regulation by the FDIC

As insurer of deposits in banks, the FDIC imposes deposit insurance premiums and is authorized to conduct examinations of and to require reporting by FDIC-insured institutions. It also may prohibit any FDIC-insured institution from engaging in any activity the FDIC determines by regulation or order to pose a serious risk to the fund. The FDIC also has the authority to initiate enforcement actions against savings institutions, after giving FRB an opportunity to take such action. Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or written agreement with the FDIC. We are not aware of any practice, condition or violation that might lead to the termination of the Bank's deposit insurance.

#### Assessments Under Dodd-Frank

The FDIC assesses deposit insurance premiums on each insured institution quarterly based on annualized rates for one of four risk categories. The assessment base for calculating deposit insurance assessments is an institution's average total assets minus its average tangible equity (defined as Tier I capital). Under the FDIC's risk-based assessment system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other risk factors. Rates are based on each institution's risk category and certain specified risk adjustments. Stronger institutions pay lower rates while riskier institutions pay higher rates. The assessment rate schedule establishes assessments ranging from 2.5 to 45 basis points. The FDIC may increase or decrease its rates for each quarter by 2 basis points without further rulemaking. In an emergency, the FDIC may also impose a special assessment.

#### Minimum Reserve Ratios

The Dodd-Frank Act established 1.35% as the minimum reserve ratio for the Deposit Insurance Fund ("DIF"). The FDIC adopted a plan under which it would meet this ratio by September 30, 2020, the deadline imposed by the Dodd-Frank Act. The Dodd-Frank Act required the FDIC to offset the effect on institutions, with assets less than \$10 billion, of the increase in the statutory minimum reserve ratio to 1.35% from the former statutory minimum of 1.15%. During 2018 the DIF ratio reached 1.36%. The FDIC indicated it would automatically apply a small Bank's credits to reduce its regular insurance assessment up to the entire amount of the assessment once a ratio of 1.38% was reached. During 2019, the reserve ratio exceeded 1.38% and a credit of \$224,000 was established to offset future FDIC insurance premiums. Credits totaling \$134,000 were applied during 2019. In addition to the statutory minimum ratio, the FDIC must designate a reserve ratio, known as the designated reserve ratio, or DRR, which may exceed the statutory minimum. The FDIC has established 2.0% as the DRR.

The FDIC has authority to increase insurance assessments. A significant increase in insurance premiums would likely have an adverse effect on the operating expenses and results of operations of the Bank. There can be no prediction as to what insurance assessment rates will be in the future. In addition to the assessment for deposit insurance, through 2019, institutions were required to make payments on bonds issued in the late 1980s by the Financing Corporation to recapitalize a predecessor deposit insurance fund.

#### Capital Requirements

State chartered commercial banks, such as the Bank, are required by the FRB to maintain minimum levels of regulatory capital. These minimum capital standards include: a ratio of total capital to risk-weighted assets of 10.5%, a ratio of Tier 1 capital to risk-weighted assets of 8.5%, a ratio of common equity Tier 1 capital to risk-weighted assets of 7.0%, or a ratio of Tier 1 capital to total assets of 4.0%. All of these ratios except for the ratio of Tier 1 capital to total assets include the capital conservation buffer of 2.5% phased-in beginning January 1, 2019. The regulations require that, in meeting the capital standards, institutions must generally deduct investments in and loans to subsidiaries engaged in activities as principal that are not permissible for a national bank.

The risk-based capital standard requires state chartered commercial banks to maintain Tier 1 and total capital (which is defined as core capital and supplementary capital) to risk-weighted assets of at least 8.5% and 10.5%, respectively. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet assets, recourse obligations, residual interests and direct credit substitutes, are multiplied by a risk-weight factor of 0.0% to 100.0%, assigned by the FRB capital regulation based on the risks believed inherent in the type of asset. Tier 1 capital is defined as common stockholders' equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus and minority interests in equity accounts of consolidated subsidiaries, less intangibles other than certain mortgage servicing rights and credit card relationships. The components of supplementary capital currently include cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock. Also included

is the allowance for loan and lease losses limited to a maximum of 1.25% of risk-weighted assets. Overall, the amount of supplementary capital included as part of total capital cannot exceed 100.0% of core capital. The FRB also has authority to establish individual minimum capital requirements for financial institutions.

Basel III – New Capital and Prompt Corrective Action Regulations. In July 2013, the federal bank regulatory agencies issued interim final rules that revise and replace the current risk-based capital requirements in order to implement the "Basel III" regulatory capital reforms released by the Basel Committee on Banking Supervision and changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010. The Basel III reforms reflected in the final rules include an increase in the risk-based capital requirements and certain changes to capital components and the calculation of risk-weighted assets.

Effective January 1, 2015, bank holding companies with consolidated assets of \$1 billion or more and banks like Opportunity Bank were required to comply with new minimum capital ratio requirements to be phased-in between January 1, 2015 and January 1, 2019. Now fully phased in, the capital conservation buffer requires maintenance of a minimum of 2.5% common equity Tier 1 capital to total risk weighted assets in excess of the regulatory minimum capital ratio requirements. The fully phased in rules consist of the following: (i) a new common equity Tier 1 capital to total risk weighted assets ratio of 4.5% which increased to 7.0% during 2020 with the capital conservation buffer of 2.5%; (ii) a Tier 1 capital to total risk weighted assets ratio of 6.0% which increased to 8.5% during 2019 with the capital conservation buffer of 2.5%; (iii) a total capital to total risk weighted assets ratio of 8.0% which increased to 10.5% during 2019 with the capital conservation buffer of 2.5%; and (iv) a Tier 1 capital to adjusted average total assets ("leverage") ratio of 4.0%. If the capital ratio levels of a banking organization fall below the capital conservation buffer amount, the organization will be subject to limitations on (i) the payment of dividends; (ii) discretionary bonus payments; (iii) discretionary payments under Tier 1 instruments; and (iv) engaging in share repurchases.

The federal bank regulatory agencies also implemented changes to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions if their capital ratios begin to show signs of weakness. These changes took effect beginning January 1, 2015 and require insured depository institutions to meet the following increased capital ratio requirements in order to qualify as "well capitalized:" (i) a new common equity Tier 1 capital ratio of 6.5%; (ii) a Tier 1 capital ratio of 8.0%; (iii) a total capital ratio of 10.0%; and (iv) a Tier 1 leverage ratio of 5.0%. See also the additional discussion below under "Prompt Corrective Action."

Management believes that, as of December 31, 2019, the Company and the Bank would meet all capital adequacy requirements under the Basel III Capital rules on a fully phased-in basis as if such requirements were currently in effect; however, final rules are subject to regulatory discretion and could result in the need for additional capital levels in the future.

#### **Prompt Corrective Action**

Federal bank regulatory agencies are required to take certain supervisory actions against undercapitalized institutions, the severity of which depends upon the institution's degree of undercapitalization. Generally, an institution that has a ratio of total capital to risk-weighted assets of less than 8.0%, a ratio of Tier 1 capital to risk-weighted assets of less than 6.0%, a ratio of common equity Tier 1 capital to risk-weighted assets of less than 4.5%, or a ratio of Tier 1 capital to total assets of less than 4.0% is considered to be "undercapitalized." An institution that has a total risk-based capital ratio less than 6.0%, a Tier 1 capital ratio of less than 4.0%, a common equity Tier 1 capital ratio of less than 3.0% or a Tier 1 leverage ratio that is less than 3.0% is considered to be "significantly undercapitalized." An institution that has a tangible capital to assets ratio equal to or less than 2.0% is deemed to be "critically undercapitalized." Subject to a narrow exception, the FRB is required to appoint a receiver or conservator for a bank that is "critically undercapitalized." Regulations also require that a capital restoration plan be filed with the FRB within 45 days of the date a bank receives notice that it is "undercapitalized," "significantly undercapitalized" or "critically undercapitalized." In addition, numerous mandatory supervisory actions become immediately applicable to an undercapitalized institution, including, but not limited to, increased monitoring by regulators and restrictions on growth, capital distributions and expansion. "Significantly undercapitalized" and "critically undercapitalized" institutions are subject to more extensive mandatory regulatory actions. The FRB also could take any one of a number of discretionary supervisory actions, including the issuance of a capital directive and the replacement of senior executive officers and directors. At December 31, 2019, the Bank's capital ratios met the "well capitalized" standards.

#### Limitations on Capital Distributions

A principal source of the parent holding company's cash is from dividends received from the Bank, which are subject to government regulation and limitation. Regulatory authorities may prohibit banks and bank holding companies from paying dividends in a manner that would constitute an unsafe or unsound banking practice. In addition, a bank may not pay cash dividends if that payment could reduce the amount of its capital below that necessary to meet minimum applicable regulatory capital requirements. The Bank is subject to Montana state law and, in certain circumstances, Montana law places limits or restrictions on a bank's ability to declare and pay dividends. Additionally, current guidance from the FRB provides, among other things, that dividends per share on the Company's common stock generally should not exceed earnings per share, measured over the previous four fiscal quarters. Basel III also introduces additional limitations on banks' ability to issue dividends by imposing a capital conservation buffer requirement.

#### Transactions with Affiliates

The Bank's authority to engage in transactions with "affiliates" is limited by regulations and by Sections 23A and 23B of the Federal Reserve Act as implemented by the FRB's Regulation W. The term "affiliates" for these purposes generally means any company that controls or is under common control with an institution. Eagle and the Bank are separate and distinct legal entities. Eagle is an affiliate of the Bank. In general, transactions with affiliates must be on terms that are as favorable to the institution as comparable transactions with non-affiliates. In addition, certain types of transactions, *i.e.* "covered transactions," are restricted to an aggregate percentage of the institution's capital. Collateral in specified amounts must be provided by affiliates in order to receive loans from an institution. In addition, banks are prohibited from lending to any affiliate that is engaged in activities that are not permissible for bank holding companies and no bank may purchase the securities of any affiliate other than a subsidiary.

Our authority to extend credit to executive officers, directors and 10.0% or greater shareholders ("insiders"), as well as entities controlled by these persons, is governed by Sections 22(g) and 22(h) of the Federal Reserve Act and its implementing regulation, FRB Regulation O. Among other things, loans to insiders must be made on terms substantially the same as those offered to unaffiliated individuals and not involve more than the normal risk of repayment. There is an exception for bankwide lending programs that do not discriminate in favor of insiders. Regulation O also places individual and aggregate limits on the amount of loans that may be made to insiders based, in part, on the institution's capital position, and requires that certain prior board approval procedures be followed. Extensions of credit to executive officers are subject to additional restrictions on the types and amounts of loans that may be made. At December 31, 2019, we were in compliance with these regulations.

#### **Holding Company Regulation**

#### General

Eagle is a bank holding company subject to regulatory oversight of the FRB. Eagle is required to register and file reports with the FRB and is subject to regulation and examination by the FRB. In addition, the FRB has enforcement authority over Eagle and its non-bank institution subsidiaries which also permits the FRB to restrict or prohibit activities that are determined to present a serious risk to the Bank.

#### Mergers and Acquisitions

Eagle must obtain approval from the FRB before acquiring more than 5.0% of the voting stock of another bank or bank holding company or acquiring such an institution or holding company by merger, consolidation or purchase of its assets. In evaluating an application for Eagle to acquire control of a bank, the FRB would consider the financial and managerial resources and future prospects of Eagle and the target institution, the effect of the acquisition on the risk to the Deposit Insurance Fund, the convenience and the needs of the community and competitive factors.

Eagle obtained the necessary approvals from the FRB and the Montana Division of Banking and Financial Institutions before acquiring TwinCo on January 31, 2018, BMB on January 1, 2019 and WHC on January 1, 2020.

#### Acquisition of Eagle

Under the Bank Holding Company Act and the Change in Bank Control Act, a notice or application must be submitted to the FRB if any person (including a company), or a group acting in concert, seeks to acquire 10.0% or more of Eagle's outstanding voting stock, unless the FRB has found that the acquisition will not result in a change in control of Eagle. In acting on such a notice or application, the FRB must take into consideration certain factors, including the financial and managerial resources of the acquirer and the anti-trust effect of the acquisition. Any company that acquires control will be subject to regulation as a bank holding company.

#### **Federal Securities Laws**

Eagle's common stock is registered with the SEC under the Exchange Act. We are subject to the information, proxy solicitation, insider trading restrictions and other requirements under the Exchange Act. Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and all amendments to those reports, filed with or furnished to the SEC, are available free of charge through our Internet website, <a href="www.opportunitybank.com">www.opportunitybank.com</a>, as soon as reasonably practical after we have electronically filed such material with, or furnished it to, the SEC. The SEC maintains an Internet site that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC at <a href="www.sec.gov">www.sec.gov</a>. The contents on or accessible through, these websites are not incorporated into this filing. Further, our references to the URLs for these websites are intended to be inactive textual references only.

#### Sarbanes-Oxley Act of 2002

The Sarbanes-Oxley Act addresses, among other issues, corporate governance, auditing and accounting, executive compensation and enhanced and timely disclosure of corporate information. As directed by the Sarbanes-Oxley Act, our Chief Executive Officer and Chief Financial Officer are required to certify that our quarterly and annual reports do not contain any untrue statement of a material fact. The rules adopted by the Securities and Exchange Commission under the Sarbanes-Oxley Act have several requirements, including having these officers certify that: they are responsible for establishing, maintaining and regularly evaluating the effectiveness of our internal control over financial reporting; they have made certain disclosures to our auditors and the audit committee of the board of directors about our internal control over financial reporting; and they have included information in our quarterly and annual reports about their evaluation and whether there have been changes in our internal control over financial reporting or in other factors that could materially affect internal control over financial reporting.

#### ITEM 1A. RISK FACTORS

We hold certain intangible assets that could be classified as impaired in the future. If these assets are considered to be either partially or fully impaired in the future, our earnings and the book values of these assets would decrease.

As a result of our branch and whole bank acquisitions we record goodwill. We are required to test our goodwill for impairment on a periodic basis. The impairment testing process considers a variety of factors, including the current market price of our common shares, the estimated net present value of our assets and liabilities and information concerning the terminal valuation of similarly situated insured depository institutions. It is possible that future impairment testing could result in a partial or full impairment of the value of our goodwill. If an impairment determination is made in a future reporting period, our earnings and the book value of goodwill will be reduced by the amount of the impairment.

#### Risks associated with system failures, interruptions, or breaches of security could negatively affect our earnings.

Information technology systems are critical to our business. We use various technology systems to manage our customer relationships, general ledger, securities, deposits, and loans. We have established policies and procedures to prevent or limit the impact of system failures, interruptions, and security breaches, but such events may still occur or may not be adequately addressed if they do occur. In addition, any compromise of our systems could deter customers from using our products and services. Although we rely on security systems to provide security and authentication necessary to effect the secure transmission of data, these precautions may not protect our systems from compromises or breaches of security.

In addition, we outsource a majority of our data processing to certain third-party providers. If these third-party providers encounter difficulties, or if we have difficulty communicating with them, our ability to adequately process and account for transactions could be affected, and our business operations could be adversely affected. Threats to information security also exist in the processing of customer information through various other vendors and their personnel.

The occurrence of any system failures, interruption, or breach of security could damage our reputation and result in a loss of customers and business thereby subjecting us to additional regulatory scrutiny, or could expose us to litigation and possible financial liability. Any of these events could have a material adverse effect on our financial condition and results of operations.

Changes in the structure of Fannie Mae and Freddie Mac ("GSEs") and the relationship among the GSEs, the federal government and the private markets, or the conversion of the current conservatorship of the GSEs into receivership, could result in significant changes to our securities portfolio.

The GSEs are currently in conservatorship, with their primary regulator, the Federal Housing Finance Agency, acting as conservator. We cannot predict if, when or how the conservatorships will end, or any associated changes to the GSEs' business structure that could result. There are several proposed approaches, including possible legislative changes in discussion in both the House Financial Services Committee and the Senate Banking Committee which, if enacted, could change the nature of government participation in the private mortgage market or alternatively the structure of the GSEs, the relationship among the GSEs, the government and the private markets, including the trading markets for agency conforming mortgage loans and markets for mortgage-related securities in which we participate. We cannot predict the prospects for the enactment, timing or content of legislative or rulemaking proposals regarding the future status of any of these approaches. Accordingly, there continues to be uncertainty regarding the future of the GSEs, including whether they will continue to exist in their current form. GSE reform, if enacted, could result in a significant change and adversely impact our business operations, particularly as to our residential mortgage lending activities.

# Our business may be adversely affected by conditions in the financial markets and economic conditions generally and in our market areas in particular.

Our financial performance generally, and in particular the ability of our borrowers to pay interest on and repay principal of outstanding loans and the value of collateral securing those loans, as well as demand for loans and other products and services we offer and whose success we rely on to drive our future growth, is highly dependent upon the business environment in the markets in which we operate, principally in Montana, and in the United States as a whole. Unlike larger banks that are more geographically diversified, we provide banking and financial services to customers primarily in Montana. The economic conditions in our local markets may be different from, and in some instances worse than, the economic conditions in the United States as a whole. Some elements of the business environment that affect our financial performance include short-term and long-term interest rates, the prevailing yield curve, inflation and price levels, monetary policy, unemployment and strength of the domestic economy and local economy in the markets in which we operate. Unfavorable market conditions can result in deterioration in the credit quality of our borrowers and the demand for our products and services, an increase in the number of loan delinquencies, defaults and charge-offs, additional provisions for loan and lease losses, adverse asset values

and an overall material adverse effect on the quality of our loan portfolio. Unfavorable or uncertain economic and market conditions can be caused by declines in economic growth, business activity or investor or business confidence; limitations on the availability or increases in the cost of credit and capital; increases in inflation or interest rates; high unemployment; natural disasters; state or local government insolvency; or a combination of these or other factors.

In recent years, economic growth and business activity across a wide range of industries and regions in the U.S. has been slow and uneven. There are continuing concerns related to the level of U.S. government debt and fiscal actions that may be taken to address that debt, further declining oil prices and ongoing federal budget negotiations that may have a destabilizing effect on financial markets. There can be no assurance that economic conditions will continue to improve, and these conditions could worsen. Economic pressure on consumers and uncertainty regarding continuing economic improvement may result in changes in consumer and business spending, borrowing and saving habits. Such conditions could have a material adverse effect on the credit quality of our loans or our business, financial condition or results of operations.

#### If the allowance for loan losses is not sufficient to cover actual loan losses, our earnings could decrease.

Our customers may not repay their loans according to the original terms, and the collateral, if any, securing the payment of these loans may be insufficient to pay any remaining loan balance. We may experience significant loan losses, which may have a material adverse effect on operating results. We make various assumptions and judgments about the collectability of the loan portfolio, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of loans. If the assumptions prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in our loan portfolio, resulting in additions to the allowance. Material additions to the allowance would materially decrease net income.

Our emphasis on the origination of consumer, commercial real estate and commercial business loans is one of the more significant factors in evaluating the allowance for loan losses. As we continue to increase the amount of such loans, additional or increased provisions for loan losses may be necessary and would decrease earnings.

Bank regulators periodically review our allowance for loan losses and may require an increase to the provision for loan losses or further loan charge-offs. Any increase in our allowance for loan losses or loan charge-offs as required by these regulatory authorities may have a material adverse effect on our results of operations or financial condition.

#### We could record future losses on our securities portfolio.

A number of factors or combinations of factors could require us to conclude in one or more future reporting periods that an unrealized loss exists with respect to our investment securities portfolio that constitutes an impairment that is other than temporary, which could result in material losses to us. These factors include, but are not limited to, continued failure by the issuer to make scheduled interest payments, an increase in the severity of the unrealized loss on a particular security, an increase in the continuous duration of the unrealized loss without an improvement in value or changes in market conditions and/or industry or issuer specific factors that would render us unable to forecast a full recovery in value. In addition, the fair values of securities could decline if the overall economy and the financial condition of some of the issuers deteriorates and there is limited liquidity for these securities.

## Changes in our accounting policies or in accounting standards could materially affect how we report our financial condition and results of operations.

Our accounting policies are essential to understanding our financial results and condition. Some of these policies require the use of estimates and assumptions that may affect the value of our assets or liabilities and financial results. Some of our accounting policies are critical because they require management to make difficult, subjective, and complex judgments about matters that are inherently uncertain and because it is likely that materially different amounts would be reported under different conditions or using different assumptions. If such estimates or assumptions underlying our financial statements are incorrect, we may experience material losses.

From time to time, the Financial Accounting Standards Board and the Securities and Exchange Commission change the financial accounting and reporting standards or the interpretation of those standards that govern the preparation of our financial statements. These changes are beyond our control, can be hard to predict and could materially impact how we report our results of operations and financial condition. We could also be required to apply a new or revised standard retroactively, resulting in our restating prior period financial statements in material amounts.

### Because we have increased our commercial real estate and commercial business loan originations, our credit risk has increased and continued downturns in the local real estate market or economy could adversely affect our earnings.

We intend to continue our recent emphasis on originating commercial real estate and commercial business loans. Commercial real estate and commercial business loans generally have more risk than the residential real estate (1-4 family) loans we originate. Because the repayment of commercial real estate and commercial business loans depends on the successful management and operation of the borrower's properties or related businesses, repayment of such loans can be affected by adverse conditions in the local real estate market or economy. Commercial real estate and commercial business loans may also involve relatively large loan balances to individual borrowers or groups of related borrowers. A downturn in the real estate market or the local economy could adversely affect the value of properties securing the loan or the revenues from the borrower's business, thereby increasing the risk of nonperforming loans. As our commercial real estate and commercial business loan portfolios increase, the corresponding risks and potential for losses from these loans may also increase.

#### Declines in home values could decrease our loan originations and increase delinquencies and defaults.

Declines in home values in our markets could adversely impact results from operations. Like all financial institutions, we are subject to the effects of any economic downturn, and in particular, a significant decline in home values would likely lead to a decrease in new home equity loan originations and increased delinquencies and defaults in both the consumer home equity loan and residential real estate loan portfolios and result in increased losses in these portfolios. Declines in the average sale prices of homes in our primary markets could lead to higher loan losses.

#### We continually encounter technological change.

The financial services industry is continually undergoing rapid technological change with frequent introductions of new, technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success depends, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements than we do. We may not be able to effectively implement new, technology-driven products and services or be successful in marketing these products and services to our customers. In addition, the implementation of technological changes and upgrades to maintain current systems and integrate new ones may also cause service interruptions, transaction processing errors and system conversion delays and may cause us to fail to comply with applicable laws. Failure to successfully keep pace with technological change affecting the financial services industry and avoid interruptions, errors and delays could have a material adverse effect on our business, financial condition or results of operations.

We expect that new technologies and business processes applicable to the consumer credit industry will continue to emerge, and these new technologies and business processes may be better than those we currently use. Because the pace of technological change is high and our industry is intensely competitive, we may not be able to sustain our investment in new technology as critical systems and applications become obsolete or as better ones become available. A failure to maintain current technology and business processes could cause disruptions in our operations or cause our products and services to be less competitive, all of which could have a material adverse effect on our business, financial condition or results of operations.

#### We depend on the services of our executive officers and other key employees.

Our success depends upon the continued employment of certain members of our senior management team. We also depend upon the continued employment of the individuals that manage several of our key functional areas. The departure of any member of our senior management team may adversely affect our operations.

#### Changes in interest rates could adversely affect our results of operations and financial condition.

Our results of operations and financial condition are significantly affected by changes in interest rates. Our results of operations depend substantially on our net interest income, which is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest expense we pay on our interest-bearing liabilities, such as deposits, borrowings and trust preferred securities.

Changes in interest rates may also affect the average life of loans and mortgage-related securities. Decreases in interest rates can result in increased prepayments of loans and mortgage-related securities, as borrowers refinance to reduce their borrowing costs. Under these circumstances, we are subject to reinvestment risk to the extent that we are unable to reinvest the cash received from such prepayments at rates that are comparable to the rates on existing loans and securities. Additionally, increases in interest rates may decrease loan demand and make it more difficult for borrowers to repay adjustable rate loans.

Also, increases in interest rates may extend the life of fixed rate assets, which would restrict our ability to reinvest in higher yielding alternatives, and may result in customers withdrawing certificates of deposit early so long as the early withdrawal penalty is less than the interest they could receive as a result of the higher interest rates.

Changes in interest rates also affect the current fair value of our interest-earning securities portfolio. Generally, the value of securities moves inversely with changes in interest rates.

#### We may be impacted by the retirement of London Interbank Offered Rate ("LIBOR") as a reference rate.

In July of 2017, the United Kingdom's Financial Conduct Authority ("FCA"), the regulatory agency that oversees LIBOR, announced that LIBOR rates may no longer be published after 2021. In response, the Alternative Reference Rate Committee ("ARRC") convened to study potential replacement rates to be used as benchmarks. The ARRC has identified the Secured Overnight Financing Rate ("SOFR") as a potential successor rate to LIBOR and published its Paced Transition Plan to encourage the adoption of SOFR. However, there are some key technical and conceptual differences between LIBOR and SOFR.

At this time, there is no consensus as to which rates may become acceptable alternatives to LIBOR, and it is impossible to predict how the alternatives will affect the value of LIBOR-based securities and variable rate loans, subordinated debentures, or other securities or financial arrangements. This uncertainty may adversely affect LIBOR rates and if LIBOR rates are no longer available, the Company may incur expenses in implementing substitute indices.

# We earn a significant portion of our noninterest income through sales of residential mortgages in the secondary market. We rely on the mortgage secondary market for some of our liquidity.

Our noninterest income attributable to mortgage banking activities has grown significantly in recent years. We originate and sell mortgage loans, including \$480.05 million of mortgage loans sold during 2019. We rely on Federal National Mortgage Association ("FNMA"), Federal Home Loan Mortgage Corporation ("FHLMC") and other purchasers to purchase loans in order to reduce our credit risk and provide funding for additional loans we desire to originate. We cannot provide assurance that these purchasers will not materially limit their purchases from us due to capital constraints or other factors, including, with respect to FNMA and FHLMC, a change in the criteria for conforming loans. In addition, various proposals have been made to reform the U.S. residential mortgage finance market, including the role of FNMA and FHLMC. The exact effects of any such reforms are not yet known, but may limit our ability to sell conforming loans to FNMA and FHLMC. In addition, mortgage lending is highly regulated, and our inability to comply with all federal and state regulations and investor guidelines regarding the origination, underwriting documentation and servicing of mortgage loans may also impact our ability to continue selling mortgage loans. If we are unable to continue to sell loans in the secondary market or we experience a period of low mortgage activity, our noninterest income as well as our ability to fund, and thus originate, additional mortgage loans may be adversely affected, which could have a material adverse effect on our business, financial condition or results of operations.

We have identified a material weakness in our internal control over financial reporting, and any inability to maintain effective internal control over financial reporting could have a material adverse effect on our business and stock price.

We are required to comply with the SEC's rules implementing Sections 302 and 404 of the Sarbanes-Oxley Act, which require management to certify financial and other information in our quarterly and annual reports and provide an annual management report on the effectiveness of controls over financial reporting. We are required to have our independent registered public accounting firm provide an attestation report on the effectiveness of our internal control over financial reporting.

During the course of preparing our audited financial statements for our 2019 Form 10-K, we, in conjunction with our independent registered public accounting firm, concluded that a lack of adequate controls in connection with the review of manual journal entries constituted a material weakness in our internal control over financial reporting. Specifically, the design of the manual journal entry review control did not ensure that all manual journal entries were captured and independently reviewed, thus management could not ensure that all entries were accurate and could not verify all manual journal entries contained sufficient supporting documentation. The material weakness did not result in any identified misstatement to the financial statements, and there were no changes to previously released financial results. However, the control deficiencies created a reasonable possibility that a material misstatement to the consolidated financial statements would not be prevented or detected on a timely basis. These deficiencies in design and operating effectiveness are considered a material weakness because they could lead to the untimely identification and resolution of accounting and disclosure matters or could lead to a failure to perform timely and effective reviews at a level of precision necessary to identify a material error.

A material weakness is a deficiency, or combination of deficiencies, in internal controls, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal controls that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

While we are taking steps to address the identified material weakness and prevent additional material weaknesses from occurring, there is no guarantee that these steps will be sufficient to remediate the identified material weakness or prevent additional material weaknesses from occurring. If we fail to remediate the material weakness, or if additional material weaknesses are discovered in the future, we may fail to meet our future reporting obligations and our financial statements may contain material misstatements. Any such failure could also adversely affect the results of the periodic management evaluations and annual auditor attestation reports regarding the effectiveness of our internal control over financial reporting.

#### There can be no assurance we will be able to continue paying dividends on our common stock at recent levels.

We may not be able to continue paying quarterly dividends commensurate with recent levels given that the ability to pay dividends on our common stock depends on a variety of factors. The payment of dividends is subject to government regulation in that the regulatory authorities may prohibit banks and bank holding companies from paying dividends that would constitute an unsafe or unsound banking practice. Our ability to pay dividends is subject to certain regulatory requirements. The Federal Reserve generally prohibits a bank holding company from declaring or paying a cash dividend which would impose undue pressure on the capital of a subsidiary bank or would be funded only through borrowing or other arrangements that might adversely affect a bank holding company's financial position. The Federal Reserve Board policy is that a bank holding company should not continue its existing rate of cash dividends on its common stock unless its net income is sufficient to fully fund each dividend and its prospective rate of earnings retention appears consistent with its capital needs, asset quality and overall financial condition. The power of the board of directors of an insured depository institution to declare a cash dividend or other distribution with respect to capital is subject to statutory and regulatory restrictions which limit the amount available for such distribution depending upon the earnings, financial condition and cash needs of the institution, as well as general business conditions.

As a result, future dividends will generally depend on the level of earnings at the Bank. The Bank is subject to Montana law and, in certain circumstances, Montana law places limits or restrictions on a bank's ability to declare and pay dividends. Also, in the event there shall occur an event of default on any of our debt instruments, we would be unable to pay any dividends on our common stock.

## Our business strategy includes significant growth plans, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.

We intend to pursue an organic growth strategy for our business; however, we regularly evaluate potential acquisitions and expansion opportunities. If appropriate opportunities present themselves, we expect to engage in selected acquisitions of financial institutions, branch acquisitions and other business growth initiatives or undertakings. There can be no assurance that we will successfully identify appropriate opportunities, that we will be able to negotiate or finance such activities or that such activities, if undertaken, will be successful. There are risks associated with our growth strategy. To the extent that we grow through acquisitions, we cannot ensure that we will be able to adequately or profitably manage this growth.

Acquiring other banks, branches or other assets, as well as other expansion activities, involves various risks including the risks of incorrectly assessing the credit quality of acquired assets, encountering greater than expected costs of integrating acquired banks or branches, the risk of loss of customers and/or employees of the acquired institution or branch, executing cost savings measures, not achieving revenue enhancements and otherwise not realizing the transaction's anticipated benefits. Our ability to address these matters successfully cannot be assured. In addition, our strategic efforts may divert resources or management's attention from ongoing business operations, may require investment in integration and in development and enhancement of additional operational and reporting processes and controls and may subject us to additional regulatory scrutiny.

Our growth initiatives may also require us to recruit and retain experienced personnel to assist in such initiatives. Accordingly, the failure to identify and retain such personnel would place significant limitations on our ability to successfully execute our growth strategy. In addition, to the extent we expand our lending beyond our current market areas, we could incur additional risks related to those new market areas. We may not be able to expand our market presence in our existing market areas or successfully enter new markets.

If we do not successfully execute our acquisition growth plan, it could adversely affect our business, financial condition, results of operations, reputation and growth prospects. In addition, if we were to conclude that the value of an acquired business had decreased and that the related goodwill had been impaired, that conclusion would result in an impairment of goodwill charge, which would adversely affect our results of operations. While we believe we will have the executive management resources and internal systems in place to successfully manage our future growth, there can be no assurance growth opportunities will be available or that we will successfully manage our growth.

## We may be unsuccessful in integrating the operations of the business we have acquired or expect to acquire in the future.

From time to time, we evaluate and acquire businesses that we believe complement our existing business. The acquisition component of our growth strategy depends on the successful integration of these acquisitions. We face numerous risks and challenges to the successful integration of acquired businesses, including the following:

- the potential for unexpected costs, delays and challenges that may arise in integrating acquisitions into our existing business;
- limitations on our ability to realize the expected cost savings and synergies from an acquisition;
- challenges related to integrating acquired operations, including our ability to retain key employees and maintain relationships with significant customers and depositors;
- challenges related to the integration of businesses that operate in new geographic areas, including difficulties in identifying and gaining access to customers in new markets; and
- the discovery of previously unknown liabilities following an acquisition associated with the acquired business.

If we are unable to successfully integrate the businesses we acquire, our business, financial condition and results of operations may be materially adversely affected.

#### Strong competition may limit growth and profitability.

Competition in the banking and financial services industry is intense. We compete with commercial banks, savings institutions, mortgage brokerage firms, credit unions, finance companies, mutual funds, insurance companies, and brokerage and investment banking firms operating locally and elsewhere. Many of these competitors (whether regional or national institutions) have substantially greater resources and lending limits than we have and may offer certain services that we do not or cannot provide. Our profitability depends upon our ability to successfully compete in our market areas.

#### We operate in a highly regulated environment and may be adversely affected by changes in laws and regulations.

We are subject to extensive regulation, supervision and examination by the Board of Governors of the Federal Reserve Board and the Montana Division of Banking and Financial Institutions. The federal banking laws and regulations govern the activities in which we may engage, and are primarily for the protection of depositors and the Deposit Insurance Fund at the FDIC. These regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including the ability to impose restrictions on a bank's operations, reclassify assets, determine the adequacy of a bank's allowance for loan losses and determine the level of deposit insurance premiums assessed. Any change in such regulation and oversight, whether in the form of regulatory policy, new regulations or legislation or additional deposit insurance premiums could have a material impact on our operations. Because our business is highly regulated, the laws and applicable regulations are subject to frequent change. Any new laws, rules and regulations could make compliance more difficult or expensive or otherwise adversely affect our business, financial condition or prospects.

Financial reform legislation enacted by Congress has, among other things, tightened capital standards, created a new Consumer Financial Protection Bureau and resulted in new laws and regulations that are expected to increase our costs of operations.

Since the recent financial crisis, federal and state banking laws and regulations, as well as interpretations and implementations of these laws and regulations, have undergone substantial review and change. In particular, the Dodd-Frank Act drastically revised the laws and regulations under which we operate. Financial institutions generally have also been subjected to increased scrutiny from regulatory authorities.

The Dodd-Frank Act created the Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit "unfair, deceptive or abusive" acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks and savings institutions with more than \$10 billion in assets. Banks with \$10 billion or less in assets will continue to be examined for compliance with the consumer laws by their primary bank regulators, which in the case of the Bank is the FRB.

It is difficult to predict at this time what impact the Dodd-Frank Act and its implementing rules will have on community banks like the Bank. However, it is expected that at a minimum they will increase our operating and compliance costs and could increase our interest expense.

# If our investment in the Federal Home Loan Bank of Des Moines becomes impaired, our earnings and shareholders' equity could decrease.

We are required to own common stock of the Federal Home Loan Bank of Des Moines ('FHLB") to qualify for membership in the FHLB System and to be eligible to borrow funds under the FHLB's advance program. The aggregate cost of our FHLB common stock as of December 31, 2019 was \$4.68 million. FHLB common stock is not a marketable security and can only be redeemed by the FHLB.

FHLB's may be subject to accounting rules and asset quality risks that could materially lower their regulatory capital. In an extreme situation, it is possible that the capitalization of a FHLB, including the FHLB of Des Moines, could be substantially diminished or reduced to zero. Consequently, we believe that there is a risk that our investment in FHLB of Des Moines common stock could be deemed impaired at some time in the future, and if this occurs, it would cause our earnings and shareholders' equity to decrease by the amount of the impairment charge.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS.

None.

#### ITEM 2. PROPERTIES.

Eagle's and the Bank's executive office is located at 1400 Prospect Avenue in Helena, Montana. As of December 31, 2019, the Bank conducted its business through 24 offices. These offices are located in Helena, Butte, Bozeman, Townsend, Livingston, Big Timber, Billings, Missoula, Hamilton, Great Falls, Sheridan, Twin Bridges, Choteau, Denton and Dutton, Montana. The Sheridan and Twin Bridges branches were acquired in 2018 as part of the TwinCo acquisition. The Choteau, Denton, Dutton and Townsend branches were acquired in 2019 as part of the BMB acquisition. In addition, a branch in Wolf Point was acquired in 2020 as part of the WHC acquisition. The principal banking office in Helena also serves as the executive headquarters. This headquarters houses approximately 28.0% of the Bank's full-time employees. In addition, an operations center is located in Helena. The following table includes the location of each of the Bank's offices, the year the office was opened and the net book value of premises and equipment. The square footage at each location is also presented.

Location	Address	Opened		Value At ecember 31, 2019 (In Thousands)	Square Footage
Helena - Prospect Office	1400 Prospect Avenue Helena, MT 59601	1997	\$	6,065	32,304
Helena - Neill Office	28 Neill Ave. Helena, MT 59601	1987		758	1,391
Helena - Skyway Office	2090 Cromwell Dixon Helena, MT 59602	2009		1,862	4,643
Butte Office	3401 Harrison Avenue Butte, MT 59701	1979		373	3,890
Bozeman - Oak Office	1455 Oak Street Bozeman, MT 59715	1980 (Relocated 2009)		6,474	19,818
Townsend Office	400 Broadway Townsend, MT 59644	1979 (Relocated 2019)		1,081	6,326
Bozeman - Mendenhall Office	5 W. Mendenhall, Ste. 101 Bozeman, MT 59715	2012	*	1,558	3,626
Livingston Office	123 S. Main Street Livingston, MT 59047	2012 (Leased until building was purchased in 2016)		2,329	11,072
Big Timber Office	101 McLeod Street Big Timber, MT 59011	2012		760	2,004
Billings - S. 24th Street W. Office	455 S. 24 <sup>th</sup> Street West Billings, MT 59102	2012	*	272	3,778
Missoula - Higgins Office	200 N. Higgins Missoula, MT 59802	2012	*	159	3,079
Missoula - Reserve Office	1510 S Reserve Street Missoula, MT 59801	2012	*	220	4,320
Hamilton Office	711 S. First Street Hamilton, MT 59840	2012		1,532	4,870
Missoula - Home Loan Office	2800 S. Reserve Street Missoula, MT 59801	2012	*	47	2,965
Helena - Operations Center	3210 Euclid Avenue Helena, MT 59601	2012		2,854	6,758
Great Falls Office	501 River Dr. S., Ste. 100 Great Falls, MT 59405	2015 (Relocated 2018)	*	2,051	5,144
Billings - Main Office	895 Main Street, Ste. 1 Billings, MT 59105	2017	*	64	1,300
Sheridan Office	103 N. Main Sheridan, MT 59749	2018		1,099	8,080
Twin Bridges Office	107 S. Main Twin Bridges, MT 59754	2018		572	7,668
Choteau Office	27 First St NW Choteau, MT 59422	2019		268	4,860
Denton Office	423 Broadway Ave Denton, MT 59430	2019		220	1,150
Dutton Office	101 Main St. W. Dutton, MT 59433	2019		262	1,792
Great Falls - Downtown Office	21 3rd St N Great Falls, MT 59401	2019		581	7,766
Billings - N. 27th Street Office	1005 N. 27th Street Billings, MT 59101	2019		8,622	14,245
* Leased location	<b>.</b>				

As of December 31, 2019, the book value of premises and equipment owned by the Bank, less accumulated depreciation, totaled \$40.08 million.

#### ITEM 3. LEGAL PROCEEDINGS.

The Bank, from time to time, is a party to routine litigation, which arises in the normal course of business, such as claims to enforce liens, condemnation proceedings on properties in which the Bank holds security interests, claims involving the making and servicing of real property loans, and other issues incident to the business of the Bank. There were no lawsuits pending or known by the Company to be contemplated against Eagle or the Bank as of December 31, 2019.

#### ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

#### **PART II**

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

Our common stock is traded on the Nasdaq Global Market under the symbol "EBMT." At the close of business on December 31, 2019, there were 6,423,033 shares of common stock outstanding, held by approximately 923 shareholders of record. The closing price of the common stock on December 31, 2019, was \$21.39 per share.

Payment of dividends on our shares of common stock is subject to determination and declaration by the Board of Directors (the "Board") and will depend upon a number of factors, including capital requirements, regulatory limitations on the payment of dividends, our results of operations and financial condition, tax considerations and general economic conditions. No assurance can be given that dividends will be declared or, if declared, what the amount of dividends will be, or whether such dividends, once declared, will continue.

On July 18, 2019, the Board authorized the repurchase of up to 100,000 shares of its common stock. Under the plan, shares may be purchased by the Company on the open market or in privately negotiated transactions. The extent to which the company repurchases its shares and the timing of such repurchase will depend upon market conditions and other corporate considerations. No shares were purchased under this plan during the three months ended September 30 or December 31, 2019. The plan expires on July 18, 2020.

On July 19, 2018, the Board authorized the repurchase of up to 100,000 shares of its common stock. Under the plan, shares could be purchased by the Company on the open market or in privately negotiated transactions. The extent to which the company repurchased its shares and the timing of such repurchase depended upon market conditions and other corporate considerations. No shares were purchased under this plan during the year ended December 31, 2018. However, during the first quarter of 2019, 42,000 shares were purchased at an average price of \$17.43 per share. In addition, 28,000 shares were purchased during the second quarter of 2019 at an average price of \$17.09 per share. The plan expired on July 19, 2019.

# ITEM 6. SELECTED FINANCIAL DATA.

This item has been omitted based on Eagle's status as a smaller reporting company.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis of the financial condition and results of operations of Eagle is intended to help investors understand our company and our operations. The financial review is provided as a supplement to, and should be read in conjunction with the Consolidated Financial Statements and the related Notes included elsewhere in this report.

#### Overview

Historically, our principal business has consisted of attracting deposits from the general public and the business community and making loans secured by various types of collateral, including real estate and other consumer assets. We are significantly affected by prevailing economic conditions, particularly interest rates, as well as government policies concerning, among other things, monetary and fiscal affairs, housing and financial institutions and regulations regarding lending and other operations, privacy and consumer disclosure. Attracting and maintaining deposits is influenced by a number of factors, including interest rates paid on competing investments offered by other financial and non-financial institutions, account maturities, fee structures and levels of personal income and savings. Lending activities are affected by the demand for funds and thus are influenced by interest rates, the number and quality of lenders and regional economic conditions. Sources of funds for lending activities include deposits, borrowings, repayments on loans, cash flows from maturities of investment securities and income provided from operations.

Our earnings depend primarily on our level of net interest income, which is the difference between interest earned on our interest-earning assets, consisting primarily of loans and investment securities, and the interest paid on interest-bearing liabilities, consisting primarily of deposits, borrowed funds, and trust-preferred securities. Net interest income is a function of our interest rate spread, which is the difference between the average yield earned on our interest-earning assets and the average rate paid on our interest- bearing liabilities, as well as a function of the average balance of interest-earning assets compared to interest-bearing liabilities. Also contributing to our earnings is noninterest income, which consists primarily of service charges and fees on loan and deposit products and services, net gains and losses on sale of assets, and mortgage loan service fees. Net interest income and noninterest income are offset by provisions for loan losses, general administrative and other expenses, including salaries and employee benefits and occupancy and equipment costs, as well as by state and federal income tax expense.

The Bank has a strong mortgage lending focus, with loan originations in single-family residential mortgages, which has enabled it to successfully market home equity loans, as well as a wide range of shorter term consumer loans for various personal needs (automobiles, recreational vehicles, etc.). In recent years we have also focused on adding commercial loans to our portfolio, both real estate and non-real estate. We have made significant progress in this initiative. As of December 31, 2019, commercial real estate and commercial business loans represented 55.6% and 14.52% of the total loan portfolio, respectively. The purpose of this diversification is to mitigate our dependence on the mortgage market, as well as to improve our ability to manage our interest rate spread. The Bank's management recognizes that fee income will also enable it to be less dependent on specialized lending and it maintains a significant loan serviced portfolio, which provides a steady source of fee income. As of December 31, 2019, we had mortgage servicing rights, net of \$8.74 million compared to \$7.10 million as of December 31, 2018. Gain on sale of loans also provides significant noninterest income in periods of high mortgage loan origination volumes. Such income will be adversely affected in periods of lower mortgage activity.

Fee income is also supplemented with fees generated from our deposit accounts. The Bank has a high percentage of non-maturity deposits, such as checking accounts and savings accounts, which allows management flexibility in managing its spread. Non-maturity deposits and certificates of deposit do not automatically reprice as interest rates rise.

In recent years, management's focus has been on improving our core earnings. Core earnings can be described as income before taxes, with the exclusion of gain on sale of loans. Management believes that we will need to continue to focus on increasing net interest margin, other areas of fee income, and control operating expenses to achieve earnings growth going forward. Management's strategy of growing the loan portfolio and deposit base is expected to help achieve these goals: loans typically earn higher rates of return than investments; a larger deposit base will yield higher fee income; increasing the asset base will reduce the relative impact of fixed operating costs. The biggest challenge to management's strategy is funding the growth of our balance sheet in an efficient manner. Though deposit growth this last year was steady, it may become more difficult to maintain due to significant competition and possible reduced customer demand for deposits as customers may shift into other asset classes.

Other than in limited circumstances for certain high-credit-quality customers, we do not offer "interest only" mortgage loans on residential 1-4 family properties (where the borrower pays interest but no principal for an initial period, after which the loan converts to a fully amortizing loan). We also do not offer loans that provide for negative amortization of principal, such as "Option ARM" loans, where the borrower can pay less than the interest owed on their loan, resulting in an increased principal balance during the life of the loan. We do not offer "subprime loans" (loans that generally target borrowers with weakened credit histories typically characterized by payment delinquencies, previous charge-offs, judgments, bankruptcies, or borrowers with questionable repayment capacity as evidenced by low credit scores or high debt-burden ratios) or Alt-A loans (traditionally defined as loans having less than full documentation).

The level and movement of interest rates impacts the Bank's earnings as well. The Federal Open Market Committee ("FOMC") increased the federal funds target rate during the year ended December 31, 2018 from 1.50% to 2.50%. The rate decreased from 2.50% to 1.75% during the year ended December 31, 2019.

From time to time the Bank has considered growth through mergers or acquisition as an alternative to its strategy of organic growth. In September 2017, the Company entered into an Agreement and Plan of Merger with TwinCo, Inc. ("TwinCo"), a Montana corporation, and TwinCo's wholly-owned subsidiary, Ruby Valley Bank, a Montana chartered commercial bank to acquire 100% of TwinCo's equity voting interests. The merger agreement provided that Ruby Valley Bank would merge with and into Opportunity Bank of Montana and that TwinCo would merge with and into the Company. Ruby Valley Bank operated 2 branches in Madison County, Montana. The transaction provided an opportunity to expand market presence and lending activities, particularly in agricultural lending. The acquisition closed January 31, 2018, after receipt of approvals from regulatory authorities, approval of TwinCo shareholders and the satisfaction of other closing conditions. The total consideration paid was \$18.93 million and included cash consideration of \$9.90 million and common stock issued of \$9.03 million.

Effective January 1, 2019, Eagle completed its merger (the "Merger") with Big Muddy Bancorp, Inc. ("BMB"), pursuant to an Agreement and Plan of Merger, dated as of August 21, 2018, by and among Eagle, Opportunity Bank of Montana, BMB and BMB's wholly-owned subsidiary, The State Bank of Townsend, a Montana chartered commercial bank ("SBOT"). At the effective time of the Merger, BMB merged with and into Eagle, with Eagle continuing as the surviving corporation. SBOT operated four branches in Townsend, Dutton, Denton and Choteau, Montana. The transaction provided an opportunity to expand market presence and lending activities, throughout the state. The acquisition closed after receipt of approvals from regulatory authorities, approval of BMB shareholders and the satisfaction of other closing conditions. The total consideration paid was \$16.44 million and it was primarily related to common stock issued.

On August 8, 2019, Eagle and OBMT, entered into an Agreement and Plan of Merger with Western Holding Company of Wolf Point ("WHC"), a Montana corporation, and WHC's wholly-owned subsidiary, Western Bank of Wolf Point, a Montana chartered commercial bank ("WB"). The Merger Agreement provided that, upon the terms and subject to the conditions set forth in the Merger Agreement, WHC would merge with and into Eagle, with Eagle continuing as the surviving corporation. The deal closed on January 1, 2020. In the transaction, Eagle acquired one retail bank branch and approximately \$102.71 million in assets, \$89.23 million in deposits and \$44.59 million in gross loans, based on WHC's December 31, 2019 financial statements.

#### **Recent Accounting Pronouncements**

Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers, establishes principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts to provide goods or services to customers. The core principle requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration that it expects to be entitled to receive in exchange for those goods or services recognized as performance obligations are satisfied. The new revenue recognition standards became effective for the Company on January 1, 2018.

The majority of our revenue-generating transactions are not subject to ASC 606, including revenue generated from financial instruments, such as our loans, guarantees, derivatives and investment securities, as well as revenue related to our mortgage servicing activities, as these activities are subject to other GAAP discussed elsewhere within our disclosures. ASC 606 is applicable to non-interest revenue streams such as wealth management income, service charges on deposit accounts and interchange and other fees. However, the recognition of these revenue streams did not change significantly upon the adoption of ASC 606. Substantially all of the Company's revenue is generated from contracts with customers. Descriptions of our revenue-generating activities that are within the scope of ASC 606 and are recorded in noninterest income on the consolidated statements of income are discussed below:

Wealth Management Income – We previously offered wealth management products and services through our wealth management division and financial consultants located in several of our markets. The Company discontinued its wealth management services during July of 2019. Revenue from wealth management represented fees due from wealth management customers as consideration for managing the customers' assets. The Company's performance obligation for these transactional-based services was generally satisfied, and related revenue recognized, at a point in time (i.e., as incurred). Wealth management income was \$258,000 and \$536,000 for the years ended December 31, 2019 and 2018, respectively.

Service Charges on Deposit Accounts – Revenue from service charges consists of service charges and fees on deposit accounts under depository agreements with customers to provide access to deposited funds and, when applicable, pay interest on deposits. Service charges on deposit accounts may be transactional or non-transactional in nature. Transactional service charges occur in the form of a service or penalty and are charged upon the occurrence of an event (e.g., overdraft fees, ATM fees, wire transfer fees). Transactional service charges are recognized as services are delivered to and consumed by the customer, or as penalty fees are charged. Non-transactional service charges are charges that are based on a broader service, such as account maintenance fees and dormancy fees, and are recognized on a monthly basis. Service Charges on Deposit Accounts were \$1,219,000 and \$943,000 for the years ended December 31, 2019 and 2018, respectively.

Interchange and ATM Fees – Revenue from debit card fees includes interchange fee income from debit cards processed through card association networks. Interchange fees represent a portion of a transaction amount that the Company and other involved parties retain to compensate themselves for giving the cardholder immediate access to funds. Interchange rates are generally set by the card association networks and are based on purchase volumes and other factors. The Company records interchange fees as services are provided. Interchange and ATM fees were \$1,327,000 and \$1,042,000 for the years ended December 31, 2019 and 2018, respectively.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) intended to improve financial reporting regarding leasing transactions. The new standard affects all companies and organizations that lease assets. The standard requires organizations to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases if the lease terms are more than 12 months. The guidance also requires qualitative and quantitative disclosures providing additional information about the amounts recorded in the financial statements. The amendments in this update were effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years and was adopted by the Company in the first quarter of 2019. The adoption of the standard did not have a significant impact on our consolidated financial statements. The Company's operating leases primarily relate to branch locations. We currently lease six locations that are full-service branches and one mortgage lending branch. The leases expire on various dates through 2028. As a result of adopting the lease standard on January 1, 2019, the Company recorded right of use assets of \$2,374,000 and corresponding lease liabilities. The right of use assets are included in premises and equipment, net and the lease liabilities are included in accrued expenses and other liabilities on the consolidated statement of financial condition.

In March 2017, the FASB issued ASU No. 2017-08, Receivables—Nonrefundable Fees and Other Costs (Subtopic 310-20) to shorten the amortization period for certain purchased callable debt securities held at a premium to the earliest call date. Currently, entities generally amortize the premium as a yield adjustment over the contractual life of the security. The guidance does not change the accounting for callable debt securities held at a discount. For public business entities, the guidance is effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. The adoption of this standard in the first quarter of 2019 did not have a significant impact on our consolidated financial statements, as we typically do not invest in these types of securities.

In September 2016, the FASB issued ASU No. 2016-13, Financial Instruments – Credit Losses (Topic 326) intended to improve financial reporting by requiring timelier recording of credit losses on loans and other financial instruments held by financial institutions and other organizations. The standard requires an organization to measure all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. The standard also requires enhanced disclosures to help investors and other financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. These disclosures include qualitative and quantitative requirements that provide additional information about the amounts recorded in the financial statements. Additionally, the standard amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration.

In October 2019, the FASB amended the effective date of the standard. The amendments in this update are effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. An entity will apply the amendments in this update through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (that is, a modified-retrospective approach).

The Company believes the amendments in this update will have an impact on the Company's consolidated financial statements and is continuing to evaluate the significance of that impact, even though the adoption date has been deferred. In that regard, we have established a working group under the direction of our Chief Financial Officer and Chief Credit Officer. The group is composed of individuals from the finance and credit administration areas of the Company. We are currently developing an implementation plan, including assessment of processes, segmentation of the loan portfolio and identifying and adding data fields necessary for analysis. The adoption of this standard is likely to result in an increase in the allowance for loan and lease losses as a result of changing from an "incurred loss" model to an "expected loss" model. While we currently cannot reasonably estimate the impact of adopting this standard, we expect the impact will be influenced by the composition, characteristics and quality of our loan and securities portfolios, as well as the general economic conditions and forecasts as of the adoption date.

In January 2017, the FASB issued ASU No. 2017-04, Intangibles – Goodwill and Other (Topic 350) to amend and simplify current goodwill impairment testing to eliminate Step 2 from the current provisions. Under the new guidance, an entity should perform the goodwill impairment test by comparing the fair value of a reporting unit with its carrying value and recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if a quantitative impairment test is necessary. The guidance will be effective for the Company on January 1, 2020 and is not expected to have a significant impact on the Company's consolidated financial statements.

#### **Critical Accounting Policies**

Certain accounting policies are important to the understanding of our financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Estimates associated with these policies are susceptible to material changes as a result of changes in facts and circumstances, including, but without limitation, changes in interest rates, performance of the economy, financial condition of borrowers and laws and regulations. The following are the accounting policies we believe are critical.

# **Allowance for Loan Losses**

We recognize that losses will be experienced on loans and that the risk of loss will vary with, among other things, the type of loan, the creditworthiness of the borrower, general economic conditions and the quality of the collateral for the loan. We maintain an allowance for loan losses to absorb losses inherent in the loan portfolio. The allowance for loan losses represents management's estimate of probable losses based on all available information. The allowance for loan losses is based on management's evaluation of the collectability of the loan portfolio, including past loan loss experience, known and inherent losses, information about specific borrower situations and estimated collateral values, and current economic conditions. The loan portfolio and other credit exposures are regularly reviewed by management in its determination of the allowance for loan losses. The methodology for assessing the appropriateness of the allowance includes a review of historical losses, internal data including delinquencies among others, industry data, and economic conditions.

As an integral part of their examination process, the FRB and the Montana Division of Banking will periodically review our allowance for loan losses and may require us to make additional provisions for estimated losses based upon judgments different from those of management. In establishing the allowance for loan losses, loss factors are applied to various pools of outstanding loans. Loss factors are derived using our historical loss experience and may be adjusted for factors that affect the collectability of the portfolio as of the evaluation date. Commercial business loans that are criticized are evaluated individually to determine the required allowance for loan losses and to evaluate the potential impairment of such loans under FASB ASC Topic 310 *Receivables*. Although management believes that it uses the best information available to establish the allowance for loan losses, future adjustments to the allowance for loan losses may be necessary and results of operations could be adversely affected if circumstances differ substantially from the assumptions used in making the determinations. Because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that increases will not be necessary should the quality of loans deteriorate as a result of the factors discussed previously. Any material increase in the allowance for loan losses may adversely affect our financial condition and results of operations. The allowance is based on information known at the time of the review. Changes in factors underlying the assessment could have a material impact on the amount of the allowance that is necessary and the amount of provision to be charged against earnings. Such changes could impact future results.

#### **Mortgage Servicing Rights**

For sales of mortgage loans, a portion of the cost of originating the loan is allocated to the servicing right based on relative fair value. Fair value is based on a market price valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights into tranches based on predominant characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual tranche, to the extent that the fair value is less than the capitalized amount for the tranches. If the Company later determines that all or a portion of the impairment no longer exists for a particular tranche, a reduction of the allowance may be recorded as an increase to income. Capitalized servicing rights are reported as assets and are amortized in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets.

# **Derivative and Hedging Activity**

FASB ASC Topic 815 *Derivatives and Hedging* requires that derivatives of the Company be recorded in the consolidated financial statements at fair value. These instruments have certain interest rate risk characteristics that change in value based upon changes in the market. The Company's derivatives are primarily the result of its mortgage banking activities in the form of interest rate lock commitments and forward To-Be-Announced ("TBA") mortgage backed securities. Derivatives are recorded as either other assets or other liabilities on the consolidated statements of financial condition and changes in the fair value of the derivatives are recorded in mortgage banking within noninterest income on the consolidated statements of income.

#### Fair Value

FASB ASC Topic 820 Fair Value Measurements and Disclosures establishes a hierarchical disclosure framework associated with the level of pricing observability utilized in measuring financial instruments at fair value. The degree of judgment utilized in measuring the fair value of financial instruments generally correlates to the level of pricing observability. Financial instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of pricing observability and a lesser degree of judgment utilized in measuring fair value. Conversely, financial instruments rarely traded or not quoted will generally have little or no pricing observability and a higher degree of judgment utilized in measuring fair value. Pricing observability is impacted by a number of factors, including the type of financial instrument, whether the financial instrument is new to the market and not yet established and the characteristics specific to the transaction. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (that is, an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability.

## **Deferred Income Taxes**

We use the asset and liability method of accounting for income taxes as prescribed in FASB ASC Topic 740 *Income Taxes*. Using this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. If current available information raises doubt as to the realization of the deferred tax assets, a valuation allowance is established. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. We exercise significant judgment in evaluating the amount and timing of recognition of the resulting tax liabilities and assets. These judgments require us to make projections of future taxable income. The judgments and estimates we make in determining our deferred tax assets, which are inherently subjective, are reviewed on an ongoing basis as regulatory and business factors change. A reduction in estimated future taxable income could require us to record a valuation allowance. Changes in levels of valuation allowances could result in increased income tax expense, and could negatively affect earnings.

# **Financial Condition**

## December 31, 2019 compared to December 31, 2018

Total assets increased \$200.36 million, or 23.5%, to \$1.05 billion at December 31, 2019 from \$853.90 million at December 31, 2018. The largest driver of the increase was the increase in loans receivable, net, partly due to the acquisition of BMB. Loans receivable, net increased by \$160.31 million or 26.3%, to \$770.64 million at December 31, 2019 from \$610.33 million at December 31, 2018. Total liabilities increased by \$173.5 million, or 22.9%, to \$932.60 million from \$759.10 million at December 31, 2018. The increase was primarily due to an increase in deposits due in part to the BMB acquisition. Total deposits increased \$182.38 million or 29.1%, to \$808.99 million at December 31, 2019 from \$626.61 million at December 31, 2018. Total shareholders' equity increased \$26.85 million to \$121.66 million at December 31, 2019 compared to \$94.81 million at December 31, 2018.

# **Balance Sheet Details**

#### **Investment Activities**

We maintain a portfolio of investment securities, classified as either available-for-sale or held-to-maturity to enhance total return on investments. Our investment securities include U.S. government and agency obligations, Small Business Administration pools, municipal securities, mortgage-backed securities ("MBSs"), collateralized mortgage obligations ("CMOs"), asset-backed securities ("ABSs"), and corporate obligations, all with varying characteristics as to rate, maturity and call provisions. There were no held-to-maturity investment securities included in the investment portfolio at December 31, 2019 or 2018. All investment securities included in the investment portfolio are available-for-sale. Eagle also has interest-bearing deposits in other banks and stock in FHLB and FRB. FHLB stock was \$4.68 million and \$5.01 million at December 31, 2019 and 2018, respectively. FRB stock was \$2.53 million and \$2.03 million at December 31, 2019 and 2018, respectively.

The following table summarizes investment activities:

					Deceml	per 31,			
		20	19		20	18	20	17	
			Percentage			Percentage		Percentage	
			of			of		of	
	Fa	air Value	Total	F	air Value	Total	Fair Value	Total	
				(	Dollars in 7	Thousands)		·	
Securities available-for-sale:									
U.S. government and agency	\$	13,597	10.72%	\$	9,347	6.57%	4,857	3.68%	
Municipal obligations		52,222	41.17%		68,278	48.04%	67,886	51.41%	
Corporate obligations		8,388	6.61%		11,119	7.82%	14,644	11.09%	
Mortgage-backed securities		9,495	7.48%		19,348	13.61%	24,869	18.83%	
Collateralized mortgage									
obligations		33,334	26.27%		23,875	16.79%	19,788	14.99%	
Asset-backed securities		9,839	7.75%		10,198	7.17%		0.00%	
Total securities available-for-sale	\$	126,875	100.00%	\$	142,165	100.00%	132,044	100.00%	

Securities available-for-sale decreased \$15.29 million or 10.8%, to \$126.88 million at December 31, 2019 compared to \$142.17 million at December 31, 2018. The largest decrease in securities available-for-sale was in municipal obligations which decreased by \$16.06 million largely due to sales activity. MBSs also decreased by \$9.85 million largely due to sales activity as well. These decreases were partially offset by purchases of collateralized mortgage obligations of \$9.45 million.

The following table sets forth information regarding the values, weighted average yields and maturities of investments. The yields on municipal bonds have been computed on a tax equivalent basis.

I	One Year or Less One to Five Years Five to 7	Weighted	Average Average	Fair Value	Q)	<b>∽</b>	7,386	600 2.49 1,410 3.09 4,995	4,184 2.90 18,131	Collateralized mortgage obligations 378		Total securities available-for-sale \$ 9 134 2 17% \$ 14 269 2 77% \$ 27 587
December 31, 2019	Five to Ten Years	Weighted	Average	Yield	Dollars in Thousan	83 2.75% \$		95 3.18	31 2.49	78 1.98	'   	87 2.65% \$
61	After Ten Years	Weighted	Average	Fair Value Yield	(spu	693 3.		45,217 3.	11,019 2.	9,117 3.	9,839 2.	75 885
	Total Ir	pe	e.	Fair Value		3.19% \$ 13,597 \$	- \$ 8,388	3.08 \$ 52,222	S	3.14 \$ 9,495	<b>∽</b>	2 90% \$ 126 875
	<b>Fotal Investment Securities</b>	Approximate	Market	Value		13,597	8,388	52,222	33,334	9,495	9,839	126.875
	ties	Weighted	Average	Yield		2.38%	2.68	3.08	2.47	3.09	2.40	2.76%

(1) Mortgage-backed securities are shown at their final maturity date. They provide on-going liquidity for the Company through scheduled and prepaid principal payments on a monthly basis.

Lending Activities

The following table includes the composition of the Bank's loan portfolio by loan category:

	2019	61	2018	8	December 31, 2017	er 31,	2016	9	2015	5
		Percent of		Percent of		Percent of		Percent of		Percent of
	Amount	Total	Amount	Total	Amount	Total	Amount	Total	Amount	Total
Dayl artata lama.					(Dollars in thousands)	housands)				
Real estate Ioans: Residential 1-4 family (1)	\$ 119,296	15.28%	\$ 116,939	18.92%	\$ 109,911	21.37%	\$ 113,262	24.24%	\$ 118,133	28.95%
Residential 1-4 family construction	38,602	4.95%	27,168	4.40%	25,306	4.92%	20,540	4.40%	22,958	5.63%
Total residential 1-4 family	157,898	20.23%	144,107	23.32%	135,217	26.29%	133,802	28.64%	141,091	34.58%
Commercial real estate	331,062	42.41%	256,784	41.54%	194,805	37.88%	166,932	35.73%	141,011	34.55%
Commercial construction and development	52,670	6.75%	41,739	6.75%	38,351	7.46%	41,810	8.95%	23,450	5.75%
Farmland	50,293	6.44%	29,915	4.84%	11,627	2.26%	6,185	1.32%	3,469	0.85%
Total commercial real estate	434,025	55.60%	328,438	53.13%	244,783	47.60%	214,927	46.00%	167,930	41.15%
Total real estate loans	591,923	75.83%	472,545	76.45%	380,000	73.89%	348,729	74.64%	309,021	75.73%
Other loans:	1	i i	() ()	0	i d	0	0	0	1	7
Home equity	56,414	7.23%	52,159	8.44%	52,6/2	10.24%	49,018	10.49%	45,345	11.11%
Consumer	18,882	2.42%	16,565	2.68%	15,712	3.06%	14,800	3.16%	14,641	3.59%
Commercial	72,797	9.33%	59,053	9.56%	63,300	12.31%	52,795	11.30%	37,174	9.10%
Agricultural	40,522	5.19%	17,709	2.87%	2,563	0.50%	1,911	0.41%	1,898	0.47%
Total commercial loans	113,319	14.52%	76,762	12.43%	65,863	12.81%	54,706	11.71%	39,072	9.57%
Total other loans	188,615	24.17%	145,486	23.55%	134,247	26.11%	118,524	25.36%	99,058	24.27%
Total loans	780,538	100.00%	618,031	100.00%	514,247	100.00%	467,253	100.00	408,079	100.00
Deferred loan fees Allowance for loan losses	(1,303) $(8,600)$		(1,098)		(1,093)		(1,092)		(795)	
Total loans, net	\$ 770,635		\$ 610,333		\$ 507,404		\$ 461,391		\$ 403,734	

<sup>(1)</sup> Excludes loans held-for-sale

Loans receivable increased \$160.31 million to \$770.64 at December 31, 2019 due in part to the BMB acquisition. The BMB acquisition included \$89.20 million of acquired loans. Excluding acquired loans, loans receivable, net increased by \$71.11 million. Including acquired loans, total commercial real estate loans increased \$105.59 million, total commercial loans increased \$36.56 million, total residential loans increased \$13.79 million, home equity loans increased \$4.25 million and consumer loans increased \$2.31 million. Total loan originations were \$796.10 million for the year ended December 31, 2019, with total residential 1-4 family accounting for \$562.23 million of the total. Total commercial real estate originations were \$127.19 million. Total commercial and home equity loan originations totaled \$72.18 million and \$23.61 million, respectively, for the same period. Consumer loan originations totaled \$10.89 million. Loans held-for-sale increased by \$18.29 million, to \$25.61 million at December 31, 2019 from \$7.32 million at December 31, 2018.

Loan Maturities. The following table sets forth the estimated maturity of the loan portfolio of the Bank at December 31, 2019. Balances exclude deferred loan fees and allowance for loan losses. Scheduled principal repayments of loans do not necessarily reflect the actual life of such assets. The average life of a loan is typically substantially less than its contractual terms because of prepayments. In addition, due on sale clauses on loans generally give the Bank the right to declare loans immediately due and payable in the event, among other things, the borrower sells the real property, subject to the mortgage, and the loan is not paid off. All mortgage loans are shown to be maturing based on the date of the last payment required by the loan agreement, except as noted.

Loans having no stated maturity, those without a scheduled payment, demand loans and matured loans, are shown as due within six months.

	_	one Year or Less	One to ve Years	 After 5 Years	_	Total
Total residential 1-4 family (1)	\$	24,553	\$ 13,538	\$ 119,807	\$	157,898
Total commercial real estate		26,047	32,651	375,327		434,025
Home equity		4,451	13,456	38,507		56,414
Consumer		2,144	12,394	4,344		18,882
Total Commercial		48,175	37,566	27,578		113,319
Total loans (1)	\$	105,370	\$ 109,605	\$ 565,563	\$	780,538

<sup>(1)</sup> Excludes loans held-for-sale

The following table includes loans by fixed or adjustable rates at December 31, 2019:

	 Fixed	A	djustable		Total
	(	Dollars	in Thousands	s)	
Due after December 31, 2019:					
Total residential 1-4 family (1)	\$ 62,001	\$	71,344	\$	133,345
Total commercial real estate	109,441		298,537		407,978
Home equity	6,644		45,319		51,963
Consumer	15,177		1,561		16,738
Total commercial	49,781		15,363		65,144
Total due after December 31, 2019 (1)	 243,044		432,124		675,168
Due in less than one year	78,879		26,491		105,370
Total loans (1)	\$ 321,923	\$	458,615	\$	780,538
Percent of total	41.24%	ó	58.76%	ó	100.00%

<sup>(1)</sup> Excludes loans held-for-sale

Nonperforming Assets. Generally, our collection procedures provide that when a loan is 15 or more days delinquent, the borrower is sent a past due notice. If the loan becomes 30 days delinquent, the borrower is sent a written delinquency notice requiring payment. If the delinquency continues, subsequent efforts are made to contact the delinquent borrower, including face to face meetings and counseling to resolve the delinquency. All collection actions are undertaken with the objective of compliance with the Fair Debt Collection Act.

For mortgage loans and home equity loans, if the borrower is unable to cure the delinquency or reach a payment agreement, we will institute foreclosure actions. If a foreclosure action is taken and the loan is not reinstated, paid in full or refinanced, the property is sold at judicial sale at which we may be the buyer if there are no adequate offers to satisfy the debt. Any property acquired as the result of foreclosure, or by deed in lieu of foreclosure, is classified as real estate owned until such time as it is sold or otherwise disposed of. When real estate owned is acquired, it is recorded at its fair market value less estimated selling costs. The initial recording of any loss is charged to the allowance for loan losses. Subsequent write-downs are recorded as a charge to operations. As of December 31, 2019 and 2018, the Bank had \$26,000 and \$107,000, respectively, of real estate owned and other repossessed property.

Loans are reviewed on a quarterly basis and are placed on non-accrual status when they are 90 days or more delinquent. Loans may be placed on non-accrual status at any time if, in the opinion of management, the collection of additional interest is doubtful. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. At December 31, 2019, the Bank had \$3.64 million (\$3.57 million net of specific reserves for loan losses) of loans that were nonperforming and held on non-accrual status. At December 31, 2018, the Bank had \$2.29 million (there were no specific reserves for loan losses) of loans that were nonperforming and held on non-accrual status.

The following table provides information regarding the Bank's delinquent loans:

	December 31, 2019							
		30	)-89 Days		90	Day	ys and Grea	ter
	Number		Amount	Percentage of Total	Number		Amount	Percentage of Total
		_	s in Thousan				s in Thousa	
Loan type:	(23		, III 1110 USU		(20)		, III 1110 W.	100)
Real estate loans:								
Residential 1-4 family	7	\$	702	15.26%	3	\$	4	0.22%
Residential 1-4 family								
construction	1		260	5.65%	-		-	0.00%
Commercial real estate	5		793	17.24%	-		-	0.00%
Commercial construction and								
development	3		72	1.57%	-		-	0.00%
Farmland	4		1,039	22.59%	-		-	0.00%
Other loans:								
Home equity	7		420	9.13%	-		-	0.00%
Consumer	43		128	2.78%	-		-	0.00%
Commercial	10		484	10.52%	-		-	0.00%
Agricultural	7		702	15.26%	2	_	1,805	99.78%
Total	87	\$	4,600	100.00%	5	\$	1,809	100.00%

The following table sets forth information regarding nonperforming assets:

					Dece	mber 31,				
		2019		2018	,	2017		2016		2015
				(Dol	llars i	n Thousar	nds)			
Non-accrual loans										
Real estate loans:										
Residential 1-4 family	\$	618	\$	253	\$	475	\$	221	\$	730
Residential 1-4 family construction		337		634		-		-		-
Commercial real estate		583		432		-		-		667
Commercial construction and development		50		13		-		-		-
Farmland		323		-		-		-		-
Other loans:										
Home equity		78		469		242		297		161
Consumer		156		127		153		96		145
Commercial		750		308		107		-		327
Agricultural		499		32		_		_		_
Accruing loans delinquent 90 days or more										
Real estate loans:										
Residential 1-4 family		4		130		_		456		221
Residential 1-4 family construction		_		_		_		_		247
Commercial real estate		_		1,347		_		4		4
Other loans:				,						
Home equity		_		_		_		35		_
Agricultural		1,805		_		_		_		_
Restructured loans		,								
Real estate loans:										
Farmland		153		_		_		_		_
Other loans:										
Commercial		74		_		_		_		_
Home equity		20		22		_		43		46
Total nonperforming loans		5,450		3,767		977		1,152		2,548
Real estate owned and other repossessed		-,		-,				, -		,
property, net		26		107		525		825		595
Total nonperforming assets	\$	5,476	\$	3,874	\$	1,502	\$	1,977	\$	3,143
Total nonportorning assets	Ψ	3,170	Ψ	3,071	Ψ	1,502	Ψ	1,> / /	Ψ	3,1 13
Total nonperforming loans to total loans		0.70%	<u>'</u>	0.61%		0.19%		0.25%		0.63%
Total nonperforming loans to total assets		0.70%		0.44%		0.14%		0.23%		0.40%
Total allowance for loan loss to nonperforming		0.527	,	U. ¬¬ /0	,	0.14/0		0.17/0		0.40/0
loans		157.80%	<u>,</u>	175.21%		588.54%		414.06%		139.32%
Total nonperforming assets to total assets		0.52%		0.45%		0.21%		0.29%		0.50%
Total homportorning assets to total assets		0.52/0	,	0.73/0	,	0.21/0		0.29/0		0.5070

During the year ended December 31, 2019, the Bank sold three real estate owned and other repossessed assets resulting in a net loss of \$18,000. There was one write-down on real estate owned and other repossessed assets for a loss of \$66,000 during the year ended December 31, 2019. During the year ended December 31, 2018, the Bank sold five real estate owned and other repossessed assets resulting in a net loss of \$54,000. There was one write-down on real estate owned and other repossessed assets for a loss of \$28,000 during the year ended December 31, 2018. During the year ended December 31, 2019 and 2018, an insignificant amount of interest was recorded on loans previously accounted for on a non-accrual basis.

Management, in compliance with regulatory guidelines, conducts an internal loan review program, whereby loans are placed or classified in categories depending upon the level of risk of nonpayment or loss. These categories are special mention, substandard, doubtful or loss. When a loan is classified as substandard or doubtful, management is required to evaluate the loan for impairment and establish an allowance for loan loss if deemed necessary. When management classifies a loan as a loss asset, an allowance equal up to 100.0% of the loan balance is required to be established or the loan is required to be charged-off. The allowance for loan losses is composed of an allowance for both inherent risk associated with lending activities and specific problem assets.

Management's evaluation of classification of assets and adequacy of the allowance for loan losses is reviewed by the Board on a regular basis and by regulatory agencies as part of their examination process. We also utilize a third party review as part of our loan classification process. In addition, on an annual basis or more often if needed, the Company formally reviews the ratings of all commercial real estate, real estate construction, and commercial business loans that have a principal balance of \$750,000 or more.

The following table reflects our classified assets:

	December 31, 2019										
	Speci Menti		Subs	standard	Do	ubtful		Loss			Total
					(In Th	ousands)					
Real estate loans:											
Residential 1-4 family	\$	-	\$	1,180	\$	-	\$		-	\$	1,180
Residential 1-4 family construction		-		337		-			-		337
Commercial real estate		-		2,312		-			-		2,312
Commercial construction and development		-		50		-			-		50
Farmland		108		168		58			-		334
Other loans:						-			-		
Home equity		78		297		-			-		375
Consumer		-		188		-			-		188
Commercial		159		707		63			-		929
Agricultural		138		570		467			-		1,175
Total loans		483		5,809		588			-		6,880
Real estate owned/repossessed property, net											26
										\$	6,906

The classified loans as of December 31, 2019 include \$1.05 million in acquired loans.

	December 31, 2018											
	Specia	1										
	Mention	n	Subs	tandard	Γ	Ooubtful		Loss			Total	
					(In T	Thousands)						
Real estate loans:												
Residential 1-4 family	\$	-	\$	874	\$	-	\$		-	\$	874	
Residential 1-4 family construction		-		635		-			-		635	
Commercial real estate	1,7	731		2,322		-			-		4,053	
Commercial construction and development		-		13		-			-		13	
Farmland		-		-		-			-		_	
Other loans:												
Home equity		-		491		-			-		491	
Consumer		-		171		-			-		171	
Commercial	9	950		244		81			-		1,275	
Agricultural		-		404		-			-		404	
Total loans	2,6	581		5,154		81			-		7,916	
Real estate owned/repossessed property, net											107	
										\$	8,023	

The classified loans as of December 31, 2018 include \$1.99 million in acquired loans.

Allowance for Loan Losses and Real Estate Owned. The Bank segregates its loan portfolio for loan losses into the following broad categories: residential 1-4 family, commercial real estate, home equity, consumer and commercial. The Bank provides for a general allowance for losses inherent in the portfolio in the categories referenced above. General loss percentages which are calculated based on historical analyses and other factors such as volume and severity of delinquencies, local and national economy, underwriting standards and other factors. This portion of the allowance is calculated for inherent losses which probably exist as of the evaluation date even though they might not have been identified by the more objective processes used. This is due to the risk of error and/or inherent imprecision in the process. This portion of the allowance is subjective in nature and requires judgments based on qualitative factors which do not lend themselves to exact mathematical calculations such as: trends in delinquencies and non-accruals; trends in volume; terms and portfolio mix; new credit products; changes in lending policies and procedures; and changes in the outlook for the local, regional and national economy.

At least quarterly, the management of the Bank evaluates the need to establish an allowance against losses on loans based on estimated losses on specific loans when a finding is made that a loss is estimable and probable. Such evaluation includes a review of all loans for which full collectability may not be reasonably assured and considers, among other matters: the estimated market value of the underlying collateral of problem loans; prior loss experience; economic conditions; and overall portfolio quality. Real estate owned is evaluated annually and recorded at fair value.

Provisions for, or adjustments to, estimated losses are included in earnings in the period they are established. At December 31, 2019, we had \$8.60 million in allowances for loan losses.

While we believe we have established our existing allowance for loan losses in accordance with generally accepted accounting principles, there can be no assurance that bank regulators, in reviewing our loan portfolio, will not request that we significantly increase our allowance for loan losses, or that general economic conditions, a deteriorating real estate market, or other factors will not cause us to significantly increase our allowance for loan losses, therefore negatively affecting our financial condition and earnings.

In originating loans, we recognize that credit losses will be experienced and that the risk of loss will vary with, among other things, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a secured loan, the quality of the security for the loan.

It is our policy to review our loan portfolio, in accordance with regulatory classification procedures, on at least a quarterly basis.

The following table includes information for allowance for loan losses:

			rs Ended ember 31,		
	 2019		2018		2017
	(D	ollars i	in Thousand	s)	
Beginning balance	\$ 6,600	\$	5,750	\$	4,770
Provision for loan losses	2,627		980		1,228
Loans charged-off					
Commercial real estate	(195)		(13)		-
Home equity	(75)		(80)		-
Consumer	(78)		(72)		(193)
Commercial	(380)		(24)		(118)
Recoveries					
Commercial real estate	17		19		-
Home equity	-		1		40
Consumer	26		27		20
Commercial	58		12		3
Net loans charged-off	(627)		(130)		(248)
Ending balance	\$ 8,600	\$	6,600	\$	5,750
Allowance for loan losses to total loans excluding loans held-for-	1.100/		1.050		1.100/
sale	1.10%		1.07%		1.12%
Allowance for loan losses to total nonperforming loans	157.80%		175.21%		588.54%
Net charge-offs to average loans outstanding during the period	0.08%	1	0.02%	,	0.05%

The following table presents allocation of the allowance for loan losses by loan category and the percentage of loans in each category to total loans:

					December 31	,			
		2019			2018			2017	
		Percentage			Percentage			Percentage	
		of	Loan		of	Loan		of	Loan
		Allowance	Category		Allowance	Category		Allowance	Category
		to Total	to Total		to Total	to Total		to Total	to Total
	Amount	Allowance	Loans	Amount	Allowance	Loans	Amount	Allowance	Loans
				(Dol	llars in Thous	ands)			
Real estate loans:									
Residential 1-4									
family	\$ 1,301	15.13%	20.23%	\$ 1,301	19.71%	23.32%	\$ 1,301	22.62%	26.29%
Commercial real									
estate	4,826	56.12%	55.60%	3,593	<u>54.44</u> %	53.13%	2,778	48.32%	47.60%
Total real									
estate loans	6,127	71.25%	75.83%	4,894	<u>74.15</u> %	76.45%	4,079	70.94%	73.89%
Other loans:									
Home equity	477	5.55%	7.23%	477	7.23%	8.44%	506	8.80%	10.24%
Consumer	284	3.30%	2.42%	190	2.88%	2.68%	225	3.91%	3.06%
Commercial	1,712	19.90%	14.52%	1,039	<u>15.74</u> %	12.43%	940	<u>16.35</u> %	12.81%
Total other									
loans	2,473	28.75%	24.17%	1,706	25.85%	23.55%	1,671	29.06%	26.11%
Total	\$ 8,600	100.00%	100.00%	\$ 6,600	100.00%	100.00%	\$ 5,750	100.00%	100.00%

## Deposits and Other Sources of Funds

Deposits. Deposits are the Company's primary source of funds. Core deposits are deposits that are more stable and somewhat less sensitive to rate changes. They also represent lower cost source of funds than rate sensitive, more volatile accounts such as certificates of deposit. We believe that our core deposits are checking, savings, money market and IRA accounts. Based on our historical experience, we include IRA accounts funded by certificates of deposit as core deposits because they exhibit the principal features of core deposits in that they are stable and generally are not rate sensitive. Core deposits were \$601.17 million or 74.3% of the Bank's total deposits at December 31, 2019 (\$575.93 million or 71.19% excluding IRA certificates of deposit). The presence of a high percentage of core deposits and, in particular, transaction accounts reflects in part our strategy to restructure our liabilities to more closely resemble the lower cost liabilities of a commercial bank. However, a significant portion of our deposits remains in certificate of deposit form. These certificates of deposit, if they mature and are renewed at higher rates, would result in an increase in our cost of funds.

The following table includes deposit accounts and associated weighted average interest rates for each category of deposits:

				Γ	December 31	1,			
		2019			2018			2017	
			Weighted			Weighted			Weighted
		Percent	Average		Percent	Average		Percent	Average
	Amount	of Total	Rate	Amount	of Total	Rate	Amount	of Total	Rate
				(Doll:	ars in Thous	sands)			
Noninterest checking	\$ 200,035	24.72%	0.00%	\$ 142,788	22.79%	0.00%	\$ 99,799	19.17%	0.00%
Interest bearing checking	116,397	14.39%	0.03%	105,115	16.78%	0.03%	99,255	19.07%	0.03%
Savings	126,991	15.70%	0.08%	108,234	17.27%	0.05%	88,603	17.02%	0.05%
Money market accounts	132,506	16.38%	0.42%	108,050	17.24%	0.30%	89,558	17.20%	0.17%
Total	575,929	71.19%	0.12%	464,187	74.08%	0.09%	377,215	72.46%	0.06%
Certificates of deposit									
accounts:									
IRA certificates	25,240	3.12%	0.71%	28,198	4.50%	0.60%	28,189	5.42%	0.61%
Brokered certificates	10,180	1.26%	2.13%	-	0.00%	0.00%	4,601	0.88%	1.28%
Other certificates	197,644	24.43%	1.81%	134,226	21.42%	1.46%	110,559	21.24%	1.04%
Total certificates of									
deposit	233,064	28.81%	1.70%	162,424	25.92%	1.31%	143,349	27.54%	0.96%
Total deposits	\$ 808,993	100.00%	0.55%	\$ 626,611	100.00%	0.41%	\$ 520,564	100.00%	0.31%

Deposits increased by \$182.38 million, or 29.1%, to \$808.99 million at December 31, 2019 from \$626.61 million at December 31, 2018. All deposit products increased during the period with the exception of IRA certificates. The increases were due in part to the BMB acquisition which included deposits of \$92.71 million. Excluding acquired deposits, total deposits increased by \$89.67 million. Including acquired deposits, certificates of deposit increased by \$70.63 million, noninterest checking increased by \$57.25 million, money market increased by \$24.46 million, savings increased by \$18.76 million, and interest bearing checking increased by \$11.28 million. As indicated above, the increase in time certificates of deposit was impacted by \$10.18 million of fixed rate brokered certificates. In addition, other certificates include an increase from prior year of \$16.00 million related to deposits obtained through participation in the Certificate of Deposit Account Registry Service ("CDARS").

The following table shows the amount of certificates of deposit with balances of \$250,000 and greater by time remaining until maturity as of December 31, 2019:

	 Balance
	 \$250
	 and Greater
	 (In Thousands)
3 months or less	\$ 12,399
Over 3 to 6 months	4,378
Over 6 to 12 months	26,126
Over 12 months	 6,733
Total	\$ 49,636

Our depositors are primarily residents of the state of Montana.

*Borrowings*. Deposits are the primary source of funds for our lending and investment activities and for general business purposes. However, as the need arises, or in order to take advantage of funding opportunities, we also borrow funds in the form of advances from FHLB of Des Moines to supplement our supply of lendable funds and to meet deposit withdrawal requirements. We also have Federal funds line of credits with PCBB, PNC, Zions Bank and United Bankers' Bank.

The following table includes information related to FHLB of Des Moines and other borrowings:

Years Ended						
December 31,						
	2019	2018	2017			
(Dollars in Thousands)						
\$	97,000 \$	83,979 \$	80,759			
	123,512	101,357	114,769			
	88,350	101,357	82,104			
	2.41%	1.85%	1.45%			
	2.18%	2.21%	1.59%			
\$	- \$	- \$	-			
	-	-	-			
	-	-	-			
	0.00%	0.00%	0.00%			
	0.00%	0.00%	0.00%			
\$	2,307 \$	3,304 \$	3,436			
	6,311	5,380	7,990			
	-	865	865			
	2.11%	1.91%	1.21%			
	0.00%	1.00%	1.00%			
\$	99,307 \$	87,283 \$	84,195			
	124,377	102,222	120,804			
	88,350	102,222	82,969			
	2.40%	1.85%	1.44%			
	2.18%	2.20%	1.58%			
	<b>\$ \$</b>	\$ 97,000 \$ 123,512 88,350 2.41% 2.18%  \$ - \$ - 0.00% 0.00%  \$ 2,307 \$ 6,311 - 2.11% 0.00%  \$ 99,307 \$ 124,377 88,350 2.40%	December 31,   2019   2018     (Dollars in Thousands)			

Advances from FHLB and other borrowings decreased by \$13.87 million to \$88.35 million at December 31, 2019 compared to \$102.22 million at December 31, 2018. The decrease is due in part to utilizing brokered certificates and CDARS as other funding sources.

Other Long-Term Debt. The following table summarizes other long-term debt activity:

	December 31, 2019			December 20:	,
	Net		Percent	Net	Percent
	Amount		of Total	Amount	of Total
			(Dollars in Th		
Senior notes fixed at 5.75%, due 2022	\$	9,908	39.72% \$	9,864	39.66%
Subordinated debentures fixed at 6.75%, due 2025		9,878	39.61%	9,857	39.62%
Subordinated debentures variable, due 2035		5,155	20.67%	5,155	20.72%
Total other long-term debt	\$	24,941	100.00% \$	24,876	100.00%

Other long-term debt increased slightly by \$65,000 to \$24.94 million at December 31, 2019 from \$24.88 million at December 31, 2018 due to amortization of debt issuance costs.

#### Shareholders' Equity

Total shareholders' equity increased by \$26.85 million or 28.3%, to \$121.66 million at December 31, 2019 from \$94.81 million at December 31, 2018. This was primarily the result of stock issued in connection with the BMB acquisition of \$16.44 million. The increase was also due to net income of \$10.87 million and other comprehensive income of \$2.44 million. These increases were slightly offset by dividends paid of \$2.41 million and treasury stock purchased for \$1.21 million.

# **Analysis of Net Interest Income**

The Bank's earnings have historically depended primarily upon net interest income, which is the difference between interest income earned on loans and investments and interest paid on deposits and any borrowed funds. It is the single largest component of Eagle's operating income. Net interest income is affected by (i) the difference between rates of interest earned on loans and investments and rates paid on interest-bearing deposits and borrowings (the "interest rate spread") and (ii) the relative amounts of loans and investments and interest-bearing deposits and borrowings.

The following table includes average balances for balance sheet items, as well as, interest and dividends and average yields related to the average balances. All average balances are daily average balances. Non-accrual loans were included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields include the effect of deferred fees and discounts and premiums that are amortized or accreted to interest income or expense.

		Year Ended			1, 2019				cember 3	31, 201	8	Year Ende			31, 2017
		Average Daily	I	nterest	Yield/	Avera Dail	_		terest and	Yield	,	Average Daily	]	Interest and	Yield/
		Balance	D	ividends	Cost <sup>(4)</sup>	Balai			ana ridends	Cost <sup>(4</sup>		Balance	D	ividends	Cost <sup>(4)</sup>
	_	Бининее		rrachas	Cost			_	Thousand		_	Durance		Tridelias	Cost
Assets:						(2	onu			,					
Interest earning assets:															
Investment securities	\$	135,904	\$	3,672	2.70%	\$ 151	,018	\$	4,068	2.6	59%	\$ 126,555	\$	2,898	2.29%
FHLB and FRB stock		7,363		408	5.54%		,272		322		3%	4,981		170	3.41%
Loans receivable, net <sup>(1)</sup>		764,075		42,344	5.54%		,059		30,400	5.1	5%	507,980		24,776	4.88%
Other		5,030		87	1.73%	2	,778		53	1.9	<u>1</u> %	1,625		16	0.98%
Total interest earning assets		912,372		46,511	5.10%	750	,127		34,843	4.6	54%	641,141		27,860	4.35%
Noninterest earning assets		97,645				79.	,059					55,842			
Total assets	\$	1,010,017				\$ 829	,186					\$ 696,983			
Liabilities and equity:															
Interest bearing liabilities:															
Deposit accounts:															
Checking	\$	116,424	\$	44	0.04%	\$ 106	,845	\$	36	0.0	)3%	\$ 96,239	\$	31	0.03%
Savings		119,674		85	0.07%	103	,519		53	0.0	)5%	83,947		42	0.05%
Money market		124,785		449	0.36%	107	,236		229	0.2	21%	90,857		131	0.14%
Certificates of deposit		212,370		3,315	1.56%	163	,750		1,738	1.0	)6%	153,498		1,349	0.88%
Advances from FHLB and other															
borrowings including long-term															
debt		123,497		3,833	3.10%	111	,264		3,046	2.7	<u> 74</u> %	107,290		2,541	2.37%
Total interest bearing liabilities		696,750		7,726	1.11%	592	,614		5,102	0.8	36%	531,831		4,094	0.77%
Non-interest checking		184,654				135	,831					94,097			
Other noninterest bearing liabilities		12,819				9.	,214					4,855			
Total liabilities		894,223				737.	,659					630,783			
Total equity	_	115,794				91	,527					66,200			
Total liabilities and equity	\$	1,010,017				\$ 829.	,186					\$ 696,983			
Net interest income/interest rate spread <sup>(2)</sup>			\$	38,785	3.99%			\$	29,741	3.7	<u>78</u> %		\$	23,766	3.58%
Net interest margin <sup>(3)</sup>					4.25%					3.9	96%				3.71%
Total interest earning assets to interest											_				
bearing liabilities					130.95%				,	126.5	<u>88</u> %				120.55%

<sup>(1)</sup> Includes loans held-for-sale.

<sup>(2)</sup> Interest rate spread represents the difference between the average yield on interest earning assets and the average rate on interest bearing liabilities.

<sup>(3)</sup> Net interest margin represents income before the provision for loan losses divided by average interest earning assets.

<sup>(4)</sup> For purposes of this table, tax exempt income is not calculated on a tax equivalent basis.

#### Rate/Volume Analysis

The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to: (1) changes in volume multiplied by the old rate; (2) changes in rate, which are changes in rate multiplied by the old volume; and (3) changes not solely attributable to rate or volume, which have been allocated proportionately to the change due to volume and the change due to rate.

	Year Ended December 31, 2019					Year Ended December 31, 2018						
	Due to					Due to						
	Volume			Rate		Net		Volume		Rate		Net
						(In Tho	usar	nds)				
Interest earning assets:												
Investment securities	\$	(407)	\$	11	\$	(396)	\$	560	\$	610	\$	1,170
FHLB and FRB stock		56		30		86		44		108		152
Loans receivable, net <sup>(1)</sup>		8,965		2,979		11,944		4,003		1,621		5,624
Other earning assets		43		(9)		34		11		26		37
Total interest earning assets		8,657		3,011		11,668		4,618		2,365		6,983
Interest bearing liabilities:												
Checking, savings and money market accounts		49		211		260		38		76		114
Certificates of deposit		517		1,060		1,577		90		299		389
Advances from FHLB and other borrowings												
including long-term debt		335		452		787		94		411		505
Total interest-bearing liabilities		901		1,723		2,624		222		786		1,008
Change in net interest income	\$	7,756	\$	1,288	\$	9,044	\$	4,396	\$	1,579	\$	5,975

<sup>(1)</sup> Includes loans held-for-sale.

# **Results of Operations**

# Comparison of Operating Results for the Years Ended December 31, 2019 and 2018

#### Net Income

Eagle's net income for the year ended December 31, 2019 was \$10.87 million compared to \$4.98 million for the year ended December 31, 2018. The increase of \$5.89 million was due to an increase of \$11.72 million in noninterest income and an increase of \$7.40 million in net interest income after loan loss provision, partially offset by an increase in noninterest expense of \$11.04 million and an increase in provision for income taxes of \$2.19 million. Basic and diluted earnings per share were both \$1.69 for the year ended December 31, 2019 compared to \$0.92 and \$0.91, respectively, for the prior period.

#### Net Interest Income

Net interest income increased to \$38.79 million for the year ended December 31, 2019, from \$29.74 million for the year ended December 31, 2018. This increase of \$9.05 million, or 30.4%, was due to an increase in interest and dividend income of \$11.67 million, partially offset by an increase in interest expense of \$2.63 million.

## Interest and Dividend Income

Total interest and dividend income was \$46.51 million for the year ended December 31, 2019, compared to \$34.84 million for the year ended December 31, 2018, an increase of \$11.67 million, or 33.5%. Interest and fees on loans increased to \$42.34 million for the year ended December 31, 2019 from \$30.40 million for the same period ended December 31, 2018. This increase of \$11.94 million, or 39.3%, was due to an increase in the average balance of loans, as well as an increase in the average yield of loans for the year ended December 31, 2019. Average balances for loans receivable, net, including loans held for sale, for the year ended December 31, 2019 were \$764.08 million, compared to \$590.06 million for the prior year period. This represents an increase of \$174.02 million, or 29.5% and was due in part to the BMB acquisition. The average interest rate earned on loans receivable increased by 39 basis points, from 5.15% to 5.54%. Interest accretion on purchased loans was \$1.88 million for the year ended December 31, 2019 which resulted in a 21-basis point increase in net interest

margin compared to \$589,000 for the year ended December 31, 2018 which resulted in an 8-basis point increase in net interest margin. Interest and dividends on investment securities available-for-sale decreased by \$396,000 or 9.7% for the year ended December 31, 2019 compared to the same period last year. Average balances on investments decreased to \$135.90 million for the year ended December 31, 2019, from \$151.02 million for the year ended December 31, 2018. The average interest rate earned on investments remained consistent period over period at 2.70% for the year ended December 31, 2019 compared to 2.69% for the year ended December 31, 2018.

# Interest Expense

Total interest expense increased for the year ended December 31, 2019 to \$7.73 million from \$5.10 million for the year ended December 31, 2018, an increase of \$2.63 million, or 51.6%. The increase was due to an increase in interest expense on deposits, as well as interest expense on borrowings. The average balance for total deposits was \$757.91 million for the year ended December 31, 2019 compared to \$617.18 million for the same period in the prior year. This increase was due in part to the BMB acquisition which included acquired deposits of \$92.71 million. The overall average rate on total deposits was 0.51% for the year ended December 31, 2019 compared to 0.33% for the same period in the prior year. The average borrowing balance increased from \$111.26 million for the year ended December 31, 2018 to \$123.50 million for the year ended December 31, 2019. The average rate paid on total borrowings also increased from 2.74% for the year ended December 31, 2018, to 3.10% for the year ended December 31, 2019.

#### Provision for Loan Losses

Provisions for loan losses are charged to earnings to maintain the total allowance for loan losses at a level considered adequate by the Bank to provide for probable loan losses based on prior loss experience, volume and type of lending we conduct and past due loans in portfolio. The Bank's policies require the review of assets on a quarterly basis. The Bank classifies loans if warranted. While management believes it uses the best information available to make a determination with respect to the allowance for loan losses, it recognizes that future adjustments may be necessary. Using this methodology, the Bank recorded \$2.63 million in provision for loan losses for the year ended December 31, 2019 and \$980,000 million for the year ended December 31, 2018. Management believes the level of total allowances is adequate to cover estimated losses inherent in the portfolio. Total nonperforming loans, including restructured loans, net, was \$5.45 million at December 31, 2019 compared to \$3.77 million at December 31, 2018. The Bank has \$26,000 in other real estate owned and other repossessed assets at December 31, 2019 compared to \$107,000 at December 31, 2018.

#### Noninterest Income

Noninterest income increased to \$23.84 million for the year ended December 31, 2019, from \$12.12 million for the year ended December 31, 2018, an increase of \$11.72 million. The increase is largely due to increases in net gain on sale of loans which increased to \$16.68 million for the year ended December 31, 2019 from \$7.74 million for the year ended December 31, 2018. During the year ended December 31, 2019, \$480.05 million residential mortgage loans were sold compared to \$279.74 million in the same period in the prior year. In addition, gross margin on sale of mortgage loans for the year ended December 31, 2019 was 3.47% compared to 2.77% for the year ended December 31, 2018.

# Noninterest Expense

Noninterest expense was \$46.03 million for the year ended December 31, 2019 compared to \$34.99 million for the year ended December 31, 2018. The increase of \$11.04 million, or 31.6%, is largely due to increased salaries and employee benefits expenses of \$6.73 million. The increase in salaries expense is due in part to higher commission-based compensation related to mortgage loan growth and additional staff related to compliance with mortgage rules. Mortgage commission-based compensation was \$5.69 million for the year ended December 31, 2019 compared to \$3.13 million for the year ended December 31, 2018. Salaries and employee benefits expense was also impacted by the addition of staff related to the BMB acquisition. Occupancy and equipment expense increased \$1.06 million as a result of facility improvements and bringing in acquired branches. In addition, acquisition costs increased \$1.02 million compared to prior year.

#### **Provision for Income Taxes**

Provision for income taxes was \$3.10 million for the year ended December 31, 2019, compared to \$914,000 for the year ended December 31, 2018 due to increased income before provision for income taxes. The effective tax rate was 22.2% for the year ended December 31, 2019 compared to 15.5% for the prior year.

# **Liquidity and Capital Resources**

## Liquidity

The Bank is required to maintain minimum levels of liquid assets as defined by the Montana Division of Banking and FRB regulations. The liquidity requirement is retained for safety and soundness purposes, and that appropriate levels of liquidity will depend upon the types of activities in which the company engages. For internal reporting purposes, the Bank uses policy minimums of 1.0%, and 8.0% for "basic surplus" and "basic surplus with FHLB" as internally defined. In general, the "basic surplus" is a calculation of the ratio of unencumbered short-term assets reduced by estimated percentages of CD maturities and other deposits that may leave the Bank in the next 90 days divided by total assets. "Basic surplus with FHLB" adds to "basic surplus" the additional borrowing capacity the Bank has with the FHLB of Des Moines. The Bank exceeded those minimum ratios as of December 31, 2019 and 2018.

The Bank's primary sources of funds are deposits, repayment of loans and mortgage-backed securities, maturities of investments, funds provided from operations, advances from the FHLB of Des Moines and other borrowings. Scheduled repayments of loans and mortgage-backed securities and maturities of investment securities are generally predictable. However, other sources of funds, such as deposit flows and loan prepayments, can be greatly influenced by the general level of interest rates, economic conditions and competition. The Bank uses liquidity resources principally to fund existing and future loan commitments. It also uses them to fund maturing certificates of deposit, demand deposit withdrawals and to invest in other loans and investments, maintain liquidity, and meet operating expenses.

Liquidity may be adversely affected by unexpected deposit outflows, higher interest rates paid by competitors, and similar matters. Management monitors projected liquidity needs and determines the level desirable based in part on Eagle's commitments to make loans and management's assessment of Eagle's ability to generate funds.

# Comparison of Cash Flow for Years Ended December 31, 2019 and 2018

Net cash provided by the Company's operating activities, which is primarily comprised of cash transactions affecting net income, was \$366,000 for the year ended December 31, 2019 compared to \$13.57 million for the prior year. Net cash provided by operating activities was lower for the year ended December 31, 2019 primarily due to originations of loans held-for-sale exceeding proceeds from loans held-for-sale compared to proceeds from loans held-for-sale exceeding originations of loans held-for-sale in the prior year.

Net cash used in the Company's investing activities, which is primarily comprised of cash transactions from investment securities and activity in the loan portfolio, was \$59.70 million for the year ended December 31, 2019 compared to \$50.92 million for the year ended December 31, 2018. Net cash used in investing activities for the year ended December 31, 2019 was largely due to loan originations being higher than loan pay-off and principal payments during the year. Loan origination and principal collection, net was \$79.89 million for the year ended December 31, 2019. Available-for-sale securities purchases were \$51.46 million during the year ended December 31, 2019. These uses of cash were partially offset by available-for-sale securities sales and maturities, principal payments and calls of \$71.63 million. In addition, there was \$6.90 million of cash received for the BMB acquisition, net of cash paid for the year ended December 31, 2019. Net cash used in investing activities for the year ended December 31, 2018 was also impacted by loan originations being higher than loan payoff and principal payments during the year. Loan origination and principal collection, net was \$50.58 million for the year ended December 31, 2018. There was \$45.97 million in available-for-sale securities purchased and \$4.24 million paid for the TwinCo acquisition, net of cash received for the year ended December 31, 2018. These uses of cash were partially offset by available-for-sale securities sales and maturities, principal payments and calls of \$63.23 million.

Net cash provided by the Company's financing activities was \$73.05 million for the year ended December 31, 2019 compared to \$41.12 million for the year ended December 31, 2018. Net cash provided by financing activities for the year ended December 31, 2019 was primarily due to a net increase in deposits of \$89.68 million. This was partially offset by net payments on FHLB and other borrowings of \$13.01 million. Net cash provided by financing activities for the year ended December 31, 2018 was primarily due to a net increase in deposits of \$23.86 million, as well as net advances from FHLB and other borrowings of \$19.25 million.

#### **Capital Resources**

At December 31, 2019, the Bank's internally determined measurement of sensitivity to interest rate movements as measured by a 200 basis point rise in interest rates scenario, increased the economic value of equity ("EVE") by 10.6% compared to an increase of 2.3% at December 31, 2018. The Bank is within the guidelines set forth by the Board of Directors for interest rate sensitivity.

The Bank's Tier I leverage ratio, as measured under State of Montana and FRB rules, decreased from 11.22% as of December 31, 2018 to 11.08% as of December 31, 2019. The Bank's strong capital position helps to mitigate its interest rate risk exposure.

As of December 31, 2019, the Bank's regulatory capital was in excess of all applicable regulatory requirements and the Bank is deemed "well capitalized" pursuant to State of Montana and FRB rules. At December 31, 2019, the Bank's total capital, Tier 1 capital, common equity Tier 1 capital and Tier 1 leverage ratios amounted to 15.23%, 14.14%, 14.14% and 11.08%, respectively, compared to regulatory requirements of 10.50%, 8.50%, 7.00% and 4.00%, respectively.

# **Impact of Inflation and Changing Prices**

Our consolidated financial statements and the accompanying notes, which are found in Item 8, have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. Interest rates have a greater impact on our performance than do the general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

#### **Interest Rate Risk**

Interest rate risk is the potential for loss of future earnings resulting from adverse changes in the level of interest rates. Interest rate risk results from several factors and could have a significant impact on the Company's net interest income, which is the Company primary source of net income. Net interest income is affected by changes in interest rates, the relationship between rates on interest bearing assets and liabilities, the impact of interest fluctuations on asset prepayments and the mix of interest bearing assets and liabilities.

Although interest rate risk is inherent in the banking industry, banks are expected to have sound risk management practices in place to measure, monitor and control interest rate exposures. The objective of interest rate risk management is to contain the risks associated with interest rate fluctuations. The process involves identification and management of the sensitivity of net interest income to changing interest rates.

The ongoing monitoring and management of this risk is an important component of the Company's asset/liability committee, which is governed by policies established by the Company's Board that are reviewed and approved annually. The Board delegates responsibility for carrying out the asset/liability management policies to the Bank's asset/liability committee. In this capacity, the asset/liability committee develops guidelines and strategies impacting the Company's asset/liability management related activities based upon estimated market risk sensitivity, policy limits and overall market interest rate levels and trends. The Company's goal of its asset and liability management practices is to maintain or increase the level of net interest income within an acceptable level of interest rate risk. Our asset and liability policy and strategies are expected to continue as described so long as competitive and regulatory conditions in the financial institution industry and market interest rates continue as they have in recent years.

The Bank has established acceptable levels of interest rate risk as follows for an instantaneous and permanent shock in rates: Projected net interest income over the next twelve months (i.e. year-1) and the subsequent twelve months (i.e. year-2) will not be reduced by more than 15.0% given an immediate increase in interest rates of up to 200 basis points or by more than 10.0% given an immediate decrease in interest rates of up to 100 basis points.

The following table includes the Banks's net interest income sensitivity analysis.

Changes in Market Interest Rates		Rate Sensitivity As of December 31, 2019					
(Basis Points)	Year 1	Year 2	Limits				
+200	-0.30%	1.80%	-15.0%				
-100	-2.40%	-5.00%	-10.0%				

The following table discloses how the Bank's economic value of equity ("EVE") would react to interest rate changes.

Changes in Market	EVE as a % Change from 0 Shock					
Interest Rates (Basis Points)	As of December 31, 2019 Projected EVE	Board Policy Limit				
		Must be no greater than:				
+400	14.1%	-40.0%				
+300	13.6%	-35.0%				
+200	10.6%	-30.0%				
+100	7.0%	-20.0%				
0	0.0%	0.0%				
-100	-13.5%	-20.0%				

# **Off-Balance Sheet Arrangements**

As a financial services provider, we routinely are a party to various financial instruments with off-balance-sheet risks, such as commitments to extend credit and unused lines of credit. While these contractual obligations represent our future cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. Such commitments are subject to the same credit policies and approval process accorded to loans we make.

Commitments are summarized as follows:

	December 31,						
	 2019		2018				
	(In Tho	usands)					
Commitments to extend credit	\$ 142,785	\$	111,460				
Letters of credit	3,098		3,925				

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

This item has been omitted based on Eagle's status as a smaller reporting company.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Eagle's audited consolidated financial statements, notes thereto, and auditor's reports are found immediately following Part III of this report.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

#### ITEM 9A. CONTROLS AND PROCEDURES.

#### **Disclosure Controls and Procedures**

We conducted an evaluation under the supervision and with the participation of our management including our Chief Executive Officer ("CEO") and our Chief Financial Officer ("CFO") of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as amended, as of December 31, 2019, to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, including to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Exchange Act is accumulated and communicated to management to allow timely decisions regarding required disclosure. Based on that evaluation, our CEO and CFO concluded that as of December 31, 2019, our disclosure controls and procedures were not effective as of such date due to a material weakness in internal control over financial reporting as described below.

# Management Annual Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Our management conducted an assessment of the effectiveness of our internal control over financial reporting. This assessment was based upon the criteria for effective internal control over financial reporting established in the 2013 Internal Control - Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission.

The Company's internal control over financial reporting involves a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes the controls themselves, as well as monitoring of the controls and internal auditing practices and actions to correct deficiencies identified. Because of its inherent limitations, internal control over financial reporting may not prevent or detect all misstatements.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2019. Based on this assessment, management concluded that, as of December 31, 2019, the Company's internal control over financial reporting was not effective.

We identified a material weakness in internal control related to the review of manual journal entries. Specifically, the design of the manual journal entry review control did not ensure that all manual journal entries were captured and independently reviewed, thus management could not ensure that all entries were accurate and could not verify all manual journal entries contained sufficient supporting documentation. The material weakness did not result in any identified misstatement to the financial statements, and there were no changes to previously released financial results. However, the control deficiencies created a reasonable possibility that a material misstatement to the consolidated financial statements would not be prevented or detected on a timely basis. As a result, management believes that, as of December 31, 2019, our internal control over financial reporting was not effective.

The Company's independent registered public accounting firm, Moss Adams LLP has issued an adverse audit report on the effectiveness of the Company's internal control over financial reporting as of December 31, 2019, which appears in Item 8 of this Form 10-K. Following identification of the material weakness and prior to filing this Annual Report on Form 10-K, we completed substantive procedures for the year ended December 31, 2019. Based on these procedures, management believes that our consolidated financial statements included in this Form 10-K have been prepared in accordance with U.S. GAAP. Our CEO and CFO have certified that, based on their knowledge, the financial statements, and other financial information included in this Form 10-K, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this Form 10-K. Moss Adams LLP has issued an unqualified opinion on our financial statements, which is included in Item 8 of this Form 10-K.

#### Remediation

Management has implemented and continues to implement measures designed to ensure that control deficiencies contributing to the material weakness are remediated so that these controls are designed, implemented and operating effectively. The remediation actions include: (i) restricting user access of individuals able to make manual journal entries, (ii) ensuring the completeness of manual journal entries included in the review through a review of a system generated file maintenance report over manual journal entries, (iii) ensuring accurate and appropriate documentation is retained to support the journal entry. We believe that these actions will remediate the material weakness. The weakness will not be considered remediated until the applicable controls operate for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively. We expect that the remediation of this material weakness will be completed prior to the end of the 2<sup>nd</sup> quarter fiscal year 2020.

# **Changes in Internal Control over Financial Reporting**

Except for the material weakness, identified above, there were no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during the quarter ended December 31, 2019 that have materially affected, or were reasonably likely to materially affect, the Company's internal control over financial reporting.

# ITEM 9B. OTHER INFORMATION.

None.

#### **PART III**

Except as provided below, the information required by Items 10, 11, 12, 13 and 14 is hereby incorporated by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the close of our year ended December 31, 2019.

# ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

Information about our directors may be found under the caption "Proposal I – Election of Directors" in our Proxy Statement for the 2020 Annual Meeting of Stockholders (the "Proxy Statement"). The information in the Proxy Statement set forth under the captions of "Delinquent Section 16 (a)Reports," "Board Meetings and Committees," "Structure of the Board of Directors," "The Board's Role in Risk Oversight," and "Code of Ethics" is incorporated herein by reference.

# **Executive Officers of the Registrant**

The following is a list of the names and ages of our executive officers, all positions and offices held by each person and each person's principal occupations or employment during the past five years. There are no family relationships between any executive officers and directors.

#### Peter J. Johnson, President/Chief Executive Officer

Age 62

Mr. Johnson has served as President and CEO of Eagle since December 2009. He has also served as President of the Bank since July 2007 and CEO since November 2007. Prior to being named President, he had served as the Company's Executive Vice President and Chief Financial Officer. He joined the Bank in 1981. He currently serves on the Montana Independent Bankers Association board of directors and served as a member of the Federal Reserve Board's Community Depository Institution Advisory Council from 2010-2012. He is a past chairman of both the Helena Area Chamber of Commerce and the Diocese of Helena Finance Council. He serves on the Independent Community Bankers of America's Political Action Committee and is the current chair of St. Peter's Health Foundation board.

## Laura F. Clark, Executive Vice President/Chief Financial Officer/Chief Operating Officer

Age 63

Ms. Clark has served as the Executive Vice President and Chief Financial Officer of the Bank and Eagle since March 2014. Prior to being named the Chief Financial Officer, she had served as the Senior Vice President and Chief Financial Officer of the Bank of Bozeman since 2005. Her experience spans over 30 years and includes a variety of executive positions with First National Bancorp, Bankers Resource Center, Security Bank, Bank of Montana System and Montana Bancsystem. Ms. Clark holds a Bachelor of Arts degree in Business Administration from Montana State University-Billings. She currently serves as a board member of ExplorationWorks, a local Science Center that provides programs for early childhood education, STEM (science, technology, engineering and math) and healthy living.

#### Rachel R. Amdahl, Senior Vice President/Chief Operations Officer

Age 51

Ms. Amdahl has served as Senior Vice President/Chief Operations Officer of the Bank since February 2006. Prior to being named the Senior Vice President/Chief Operations Officer, she served as Vice President/Operations since 2000. She joined the Bank in 1987. She is a past board member of the Lewis and Clark County United Way and the Women's Leadership Network in Helena.

#### Dale F. Field, Senior Vice President/Chief Credit Officer

Age 48

Mr. Field joined Eagle in 2001 as Vice President/Commercial Lender and was promoted to Vice President/Chief Credit Administration Officer in 2011. He was promoted to Senior Vice President/Chief Credit Officer in July 2014. He serves on the Helena Exchange Club board of directors and is a school board trustee in Clancy, Montana.

#### Chantelle R. Nash, Senior Vice President/Chief Risk Officer

Age 49

Ms. Nash joined Eagle as a Compliance Manager in 2006 and served as Vice President/Compliance Officer since 2010. She was promoted to Senior Vice President/Chief Risk Officer in July 2014. Ms. Nash holds a Juris Doctor degree from University of Idaho College of Law in Moscow, Idaho. She is a past board member of the Helena YWCA.

#### P. Darryl Rensmon, Senior Vice President/Chief Information Officer

Age 58

Mr. Rensmon joined Eagle in September 2016 as Vice President/Chief Information Officer and was promoted to Senior Vice President in October 2018. He is responsible for all facets of information systems and technology for the Company. He was formerly the Chief Information Officer for Morrison-Maierle, Inc. and also was the President of Morrison-Maierle Systems Corp., which provided customized IT services and consulting to companies across Montana. He holds a Bachelor of Science degree in Information Systems Management from Montana State University-Billings.

# Mark A. O'Neill, Senior Vice President/Chief Lending Officer

Age 48

Mr. O'Neill joined Eagle as the Butte Market President in February 2016. He was formerly with First Citizens Bank and Wells Fargo and served in various lending and management roles. He was promoted to Senior Vice President/Chief Lending Officer in October 2018. Mr. O'Neill holds a Bachelor of Arts degree in Economics from University of Montana in Missoula, Montana. He is a past board member of the Silver Bow Kiwanis and the Butte Local Development Corporation.

# Linda M. Chilton, Senior Vice President/Chief Retail Officer

Age 55

Ms. Chilton joined the Bank in September 2014 as Branch Administrator. She was promoted to Vice President in 2018. Prior to working for the Bank, Ms. Chilton had been Vice President of Retail Operations at a Montana community bank, where she was employed since 2003. She had previously worked in several positions for a regional bank. Ms. Chilton graduated from the University of Montana with a Bachelor of Science degree in Business Administration.

#### Code of Ethics

We have a code of ethics that applies to all of our employees, including our principal executive officer, principal financial officer, principal accounting officer and our Board. Our Code of Ethics and Conflict of Interest Policy is available on our website at <a href="https://www.opportunitybank.com">www.opportunitybank.com</a>. We will disclose on our website any amendments to or waivers from any provision of our Code of Ethics and Conflict of Interest Policy that applies to any of the directors or executive officers.

## ITEM 11. EXECUTIVE COMPENSATION.

The information in the Proxy Statement set forth under the captions of "Directors' Compensation" and "Executive Compensation" is incorporated herein by reference.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The information in the Proxy Statement set forth under the caption of "Beneficial Ownership of Common Stock" is incorporated herein by reference.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

The information in the Proxy Statement set forth under the captions of "Transactions with Certain Related Persons" and "Board Independence" is incorporated herein by reference.

# ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.

The information in the Proxy Statement set forth under the caption of "Proposal 2 – Ratification of Appointment of Independent Auditors" is incorporated herein by reference.

#### **PART IV**

# ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

- (a) The following documents are filed as part of this report: The audited Consolidated Statements of Financial Condition of Eagle Bancorp Montana, Inc. and subsidiaries as of December 31, 2019 and 2018 and the related Consolidated Statements of Income, Consolidated Statements of Comprehensive Income, Consolidated Statements of Changes in Shareholder Equity and Consolidated Statements of Cash Flows for the years then ended, together with the related notes and independent auditor's reports.
  - (2) Schedules omitted as they are not applicable.
  - (3) Exhibits.

Exhibits 10.1 through 10.12 and 10.16 through 10.21 are management contracts or compensatory plans or arrangements.

- 2.1 Agreement and Plan of Merger, dated as of September 5, 2017, by and among Eagle Bancorp Montana, Inc., Opportunity Bank of Montana, TwinCo, Inc. and Ruby Valley Bank (incorporated by reference to Exhibit 2.1 of our Current Report on Form 8-K filed on September 6, 2017)\*
- Agreement and Plan of Merger, dated as of August 21, 2018, by and among Eagle Bancorp Montana, Inc., Opportunity Bank of Montana, Big Muddy Bancorp, Inc. and The State Bank of Townsend (incorporated by reference to Exhibit 2.1 of our Current Report on Form 8-K filed on August 21, 2018)\*
- 2.3 Agreement and Plan of Merger, dated as of August 8, 2019, by and among Eagle Bancorp Montana, Inc., Opportunity Bank of Montana, Western Holding Company of Wolf Point and Western Bank of Wolf Point (incorporated by reference to Exhibit 2.1 of our Current Report on Form 8-K filed on August 9, 2019)\*
- 3.1 Amended and Restated Certificate of Incorporation of Eagle Bancorp Montana, Inc. (incorporated by reference to Exhibit 3.1 of our Current Report on Form 8-K filed on February 23, 2010).
- 3.2 Certificate of Amendment to the Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.2 of our Quarterly Report on Form 10-Q filed on May 9, 2019).
- 3.3 Bylaws of Eagle Bancorp Montana, Inc., amended as of August 20, 2015 (incorporated by reference to Exhibit 3.1 of our Current Report on Form 8-K filed on August 25, 2015).
- 4.1 Form of Common Stock Certificate of Eagle Bancorp Montana, Inc. (incorporated by reference to Exhibit 4 of our Registration Statement on Form S-1 filed on December 17, 2009).
- 4.2 Form of 6.75% Subordinated Note due 2025 (incorporated by reference to Exhibit 4.1 of our Current Report on Form 8-K filed on June 19, 2015).
- 4.3 Form of 5.75% Subordinated Note due 2022 (incorporated by reference to Exhibit 4.1 of our Current Report on Form 8-K filed on February 13, 2017).
- 4.4 Description of Eagle Bancorp Montana, Inc.'s Securities Registered under Section 12 of the Securities Exchange Act of 1934.
- 10.1 Employment Contract, effective as of April 27, 2015, among Peter J. Johnson, Eagle Bancorp Montana, Inc. and Opportunity Bank of Montana (incorporated by reference to Exhibit 10.2 of our Current Report on Form 8-K filed on April 29, 2015).
- 10.2 Form of Change in Control Agreement entered into between Eagle Bancorp Montana, Inc. and its executive officers (incorporated by reference to Exhibit 10.3 of our Current Report on Form 8-K filed on August 24, 2015).
- Amended Salary Continuation Agreement, dated April 27, 2015, between Peter J. Johnson and Opportunity Bank of Montana (incorporated by reference to Exhibit 10.7 of our Current Report on Form 8-K filed on August 24, 2015).
- 10.4 Amendment to Salary Continuation Agreement between Opportunity Bank of Montana and Peter J. Johnson (incorporated by reference to Exhibit 10.2 of our Current Report on Form 8-K filed on October 11, 2018).
- 10.5 Salary Continuation Agreement, dated November 1, 2014, between Laura F. Clark and Opportunity Bank of Montana (incorporated by reference to Exhibit 10.1 of our Quarterly Report on Form 10-Q filed on May 9, 2019).
- Amendment to Salary Continuation Agreement between Opportunity Bank of Montana and Laura F. Clark (incorporated by reference to Exhibit 10.3 of our Current Report on Form 8-K filed on October 11, 2018).

- Salary Continuation Agreement, dated November 16, 2006, between Rachel R. Amdahl and American Federal Savings Bank (incorporated by reference to Exhibit 10.18 of our Amendment No. 1 to Registration Statement on Form S-1 filed on February 1, 2010).
- American Federal Savings Bank Split-Dollar Plan, effective October 21, 2004 (incorporated by reference to Exhibit 10.19 of our Amendment No. 1 to Registration Statement on Form S-1 filed on February 1, 2010).
- 10.9 Summary of American Federal Savings Bank Bonus Plan (incorporated by reference to Exhibit 10.20 of our Amendment No. 2 to Registration Statement on Form S-1 filed on February 16, 2010).
- 10.10 2011 Stock Incentive Plan for Directors, Officers and Employees (incorporated by reference to Exhibit 10.1 of the Registration Statement on Form S-8 (File No. 333-182360) filed with the SEC on June 27, 2012).
- 10.11 Amendment No. 1 to the Eagle Bancorp Montana, Inc. 2011 Stock Incentive Plan for Directors, Officers, and Employees (incorporated by reference to Exhibit 10.13 of our Annual Report on Form 10-K filed on March 15, 2016).
- 10.12 Amendment No. 2 to the Eagle Bancorp Montana, Inc. 2011 Stock Incentive Plan for Directors, Officers and Employees (incorporated by reference to Exhibit 10.1 of our Current Report on Form 8-K filed on April 21, 2017).
- 10.13 Form of Subordinated Note Purchase Agreement (incorporated by reference to Exhibit 10.1 of our Current Report on Form 8-K filed on June 19, 2015).
- 10.14 Form of Subordinated Note Purchase Agreement (incorporated by reference to Exhibit 10.1 of our Current Report on Form 8-K filed on February 13, 2017).
- 10.15 Form of Eagle Bancorp Montana, Inc. Indemnification Agreement (incorporated by reference to Exhibit 10.15 of our Annual Report on Form 10-K filed on March 12, 2019).
- 10.16 Salary Continuation Agreement between Opportunity Bank of Montana and Patrick D. Rensmon (incorporated herein by reference to Exhibit 10.1 of our Current Report on Form 8-K filed on October 11, 2018).
- 10.17 Salary Continuation Agreement between Opportunity Bank of Montana and Mark O'Neill (incorporated by reference to Exhibit 10.4 of our Quarterly Report on Form 10-Q filed on November 14, 2018).
- 10.18 Salary Continuation Agreement between Opportunity Bank of Montana and Dale Field (incorporated by reference to Exhibit 10.2 of our Quarterly Report on Form 10-Q filed on May 9, 2019).
- 10.19 Amendment to Salary Continuation Agreement between Opportunity Bank of Montana and Dale Field (incorporated by reference to Exhibit 10.5 of our Quarterly Report on Form 10-Q filed on November 14, 2018).
- 10.20 Salary Continuation Agreement between Opportunity Bank of Montana and Chantelle Nash (incorporated by reference to Exhibit 10.3 of our Quarterly Report on Form 10-Q filed on May 9, 2019).
- 10.21 Amendment to Salary Continuation Agreement between Opportunity Bank of Montana and Chantelle Nash (incorporated by reference to Exhibit 10.6 of our Quarterly Report on Form 10-Q filed on November 14, 2018).
- 21.1 Subsidiaries of Registrant.
- 23.1 Consent of Moss Adams LLP.
- 23.2 Consent of Eide Bailly LLP.

- 31.1 Certification by Peter J. Johnson, Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification by Laura F. Clark, Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Peter J. Johnson, Chief Executive Officer and Laura F. Clark, Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \* The schedules have been omitted pursuant to Item 601(b)(2) of Regulation S-K. Eagle Bancorp Montana agrees to furnish supplementally a copy of such schedules, or any section thereof, to the SEC upon request.
- (b) See item 15(a)(3) above.
- (c) See Item 15(a)(1) and 15(a)(2) above.

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

# ITEM 16. FORM 10-K SUMMARY.

None.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# EAGLE BANCORP MONTANA, INC.

/s/ Peter J. Johnson

Peter J. Johnson President and Chief Executive Officer March 11, 2020

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signatures	Title	Date
/s/ Peter J. Johnson Peter J. Johnson	President and Chief Executive Officer Director (Principal Executive Officer)	March 11, 2020
/s/ Laura F. Clark Laura F. Clark	Executive Vice President and Chief Financial Officer/Chief Operating Officer (Principal Financial Officer and Principal Accounting Officer)	March 11, 2020
/s/ Rick F. Hays Rick F. Hays	Chairman	March 11, 2020
/s/ Thomas J. McCarvel Thomas J. McCarvel	Vice Chairman	March 11, 2020
/s/ Lynn E. Dickey Lynn E. Dickey	Director	March 11, 2020
/s/ Maureen J. Rude Maureen J. Rude	Director	March 11, 2020
/s/ Shavon R. Cape Shavon R. Cape	Director	March 11, 2020
/s/ Tanya J. Chemodurow Tanya J. Chemodurow	Director	March 11, 2020
/s/ Kenneth M. Walsh Kenneth M. Walsh	Director	March 11, 2020
/s/ Corey Jensen Corey Jensen	Director	March 11, 2020
/s/ Benjamin G. Ruddy Benjamin G. Ruddy	Director	March 11, 2020
/s/ Cynthia A. Utterback Cynthia A. Utterback	Director	March 11, 2020

# CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 (a) OF THE SARBANES-OXLEY ACT OF 2002

I, Peter J. Johnson, Chief Executive Officer of Eagle Bancorp Montana, Inc., certify that:

- 1. I have reviewed this annual report on Form 10-K of Eagle Bancorp Montana, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 11, 2020

# CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 (a) OF THE SARBANES-OXLEY ACT OF 2002

I, Laura F. Clark, Chief Financial Officer of Eagle Bancorp Montana, Inc., certify that:

- 1. I have reviewed this annual report on Form 10-K of Eagle Bancorp Montana, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 11, 2020

/s/ Laura F. Clark

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Eagle Bancorp Montana, Inc. (the "Company") on Form 10-K for the year ended December 31, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Peter J. Johnson, Chief Executive Officer of the Company, and Laura F. Clark, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the undersigned's knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

A signed original of this written statement required by Section 906 will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ Peter J. Johnson /s/ Laura F. Clark

Peter J. Johnson Laura F. Clark

Chief Executive Officer Chief Financial Officer and Principal Accounting Officer

(Principal Executive Officer) (Principal Financial Officer)

March 11, 2020 March 11, 2020



# CONSOLIDATED FINANCIAL STATEMENTS

and

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM DECEMBER 31, 2019 AND DECEMBER 31, 2018

# EAGLE BANCORP MONTANA, INC. AND SUBSIDIARIES

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# Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of Eagle Bancorp Montana, Inc.

# Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying *consolidated* balance sheet of *Eagle Bancorp Montana*, *Inc. and subsidiaries* (the "Company") as of *December 31*, 2019, the related *consolidated* statements of income, comprehensive income, shareholders' equity and cash flows for the year then ended, and the related notes (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of *December 31*, 2019, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO").

In our opinion, the *consolidated* financial statements referred to above present fairly, in all material respects, the *consolidated* financial position of the Company as of *December 31, 2019*, and the *consolidated* results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, because of the effect of the material weakness identified below on the achievement of the objectives of the control criteria, the Company has not maintained effective internal control over financial reporting as of *December 31, 2019*, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by COSO.

# **Basis for Opinions**

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Management Report on Internal Control over Financial Reporting included in Item 9A*. Our responsibility is to express an opinion on the Company's *consolidated* financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the *consolidated* financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audit of the *consolidated* financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures to respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the *consolidated* financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by

management, as well as evaluating the overall presentation of the *consolidated* financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis. The following material weakness has been identified and included in management's assessment in Item 9A:

There were ineffective controls to ensure appropriate review of manual journal entries posted to the general ledger. Specifically, the Company did not design and maintain effective controls to ensure manual journal entries (i) were properly prepared with sufficient supporting documentation or (ii) appropriately reviewed and approved.

We considered the material weakness in determining the nature, timing, and extent of audit tests applied in our audit of the Company's consolidated financial statements as of and for the year ended December 31, 2019, and our opinion on such consolidated financial statements was not affected.

# Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Everett, Washington March 11, 2020

Moss Adams Lip

We have served as the Company's auditor since 2019.



# Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of Eagle Bancorp Montana, Inc. and Subsidiaries Helena, Montana

# Opinion on the Financial Statements and Internal Control Over Financial Reporting

We have audited the accompanying consolidated statements of financial condition of Eagle Bancorp Montana, Inc. and Subsidiaries (the Company) as of December 31, 2018 and 2017, and the related consolidated statements of income, comprehensive income, change in shareholders' equity, and cash flows for each of the years in the two-year period ended December 31, 2018, and the related notes (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2018, based on criteria established in 2013 Internal Control —Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the years in the two-year period ended December 31, 2018, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2018, based on criteria established in 2013 Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

## **Basis for Opinion**

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the entity's consolidated financial statements and an opinion on the entity's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that responds to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

# **Definition and Limitations of Internal Control Over Financial Reporting**

An entity's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. An entity's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the entity; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the entity are being made only in accordance with authorizations of management and directors of the entity; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the entity's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

We have served as the Company's auditor since 2017.

Ede Sailly LLP

Abilene, Texas February 21, 2019

# CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Dollars in Thousands, Except for Per Share Data)

	Decem	ıbe	er 31,	
	2019		20	18
ASSETS:				
Cash and due from banks	\$ 18,094	\$	3	10,144
Interest bearing deposits in banks	4,284			1,057
Federal funds sold	 2,540	_		<u>-</u>
Total cash and cash equivalents	24,918			11,201
Securities available-for-sale	126,875			142,165
Federal Home Loan Bank ("FHLB") stock	4,683			5,011
Federal Reserve Bank ("FRB") stock	2,526			2,033
Mortgage loans held-for-sale, at fair value	25,612			7,318
Loans receivable, net of allowance for loan losses of \$8,600 and \$6,600 at December 31,	,			,
2019 and 2018, respectively	770,635			610,333
Accrued interest and dividends receivable	4,577			3,479
Mortgage servicing rights, net	8,739			7,100
Premises and equipment, net	40,082			29,343
Cash surrender value of life insurance, net	23,608			20,545
Goodwill	15,836			12,124
Core deposit intangible, net	2,786			1,498
Deferred tax asset, net	-			1,190
Other assets	 3,383	_		563
Total assets	\$ 1,054,260	\$	6	853,903
LIABILITIES:				
Deposit accounts:				
Noninterest bearing	\$ 200,035	\$	3	142,788
Interest bearing	608,958			483,823
Total deposits	 808,993	_		626,611
Accrued expenses and other liabilities	9,825			5,388
Deferred tax liability, net	492			5,566
FHLB advances and other borrowings	88,350			102,222
Other long-term debt:	00,330			102,222
Principal amount	25,155			25,155
Unamortized debt issuance costs	(214)			(279)
Total other long-term debt, net	 24,941	_		24,876
The Little	 022 (01	_		750,007
Total liabilities	932,601			759,097
COMMITMENTS AND CONTINGENCIES (NOTE 11)				
SHAREHOLDERS' EQUITY:				
Preferred stock (par value \$0.01 per share; 1,000,000 shares authorized; no shares issued or				
outstanding)	-			-
Common stock (\$0.01 par value; 20,000,000 and 8,000,000 shares authorized; 6,714,983 and				
5,718,942 shares issued; 6,423,033 and 5,477,652 shares outstanding at December 31,				
2019 and 2018, respectively)	67			57
Additional paid-in capital	68,826			52,051
Unallocated common stock held by Employee Stock Ownership Plan ("ESOP")	(311)			(477)
Treasury stock, at cost	(3,643)			(2,640)
Retained earnings	55,391			46,926
Net accumulated other comprehensive income (loss), net of tax	 1,329	_		(1,111)
Total shareholders' equity	 121,659	_		94,806
Total liabilities and shareholders' equity	\$ 1,054,260	\$	<u> </u>	853,903
		_		

CONSOLIDATED STATEMENTS OF INCOME

(Dollars in Thousands, Except for Per Share Data)

	Years Ended December 31,							
<del>-</del>	2019	1001 51,	2018					
INTEREST AND DIVIDEND INCOME:	2017	-	2010					
Interest and fees on loans \$	42,344	\$	30,400					
Securities available-for-sale	3,672	Ψ	4,068					
FHLB and FRB dividends	408		322					
Other interest income	87		53					
Total interest and dividend income	46,511		34,843					
1 out metest and dividend meonic	10,311		3 1,0 13					
INTEREST EXPENSE:	2.002		2075					
Deposits	3,893		2,056					
FHLB advances and other borrowings	2,387		1,614					
Other long-term debt	1,446		1,432					
Total interest expense	7,726		5,102					
NET INTEREST INCOME	38,785		29,741					
Loan loss provision	2,627		980					
NET INTEREST INCOME AFTER LOAN LOSS PROVISION	36,158		28,761					
NONINTEREST INCOME:	1.210		0.42					
Service charges on deposit accounts	1,219		943					
Net gain on sale of loans	16,675		7,743					
Mortgage banking	2,321		1,092					
Wealth management income	258		536					
Interchange and ATM fees	1,327		1,042					
Appreciation in cash surrender value of life insurance	720		609					
Net gain (loss) on sale of available-for-sale securities	69		(187)					
Net gain on sale/disposal of premises and equipment	486		9					
Other noninterest income	766		335					
Total noninterest income	23,841		12,122					
NONINTEREST EXPENSE:								
Salaries and employee benefits	27,633		20,899					
Occupancy and equipment expense	4,422		3,355					
Data processing	3,722		2,842					
Advertising	1.028		1,158					
Amortization	812		700					
Loan costs	805		632					
Federal Deposit Insurance Corporation ("FDIC") insurance premiums	81		246					
	289		248					
Postage Professional and examination food								
Professional and examination fees	1,052		767					
Acquisition costs	2,198		1,169					
Other noninterest expense	3,989		2,971					
Total noninterest expenses	46,031		34,987					
INCOME BEFORE PROVISION FOR INCOME TAXES	13,968		5,896					
Provision for income taxes	3,096		914					
NET INCOME <u>§</u>	10,872	\$	4,982					
BASIC EARNINGS PER SHARE	1.69	\$	0.92					
DILUTED EARNINGS PER SHARE	1.69	\$	0.91					

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Dollars in Thousands)

	Years Ended December 31,								
		2019		2018					
NET INCOME		10,872	\$	4,982					
OTHER ITEMS OF COMPREHENSIVE INCOME (LOSS):									
Change in fair value of investment securities available-for-sale		3,689		(2,113)					
Reclassification for net realized (gains) losses on investment securities available-									
for-sale		(69)		187					
Change in fair value of loans held-for-sale		296		1,207					
Reclassification for net realized gains on loans held-for-sale		(605)		(1,223)					
Total other items of comprehensive income (loss)		3,311		(1,942)					
Income tax (provision) benefit related to:									
Investment securities		(953)		509					
Loans held-for-sale		82		9					
Total income tax (provision) benefit		(871)		518					
COMPREHENSIVE INCOME	\$	13,312	\$	3,558					

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollars in Thousands, Except for Per Share Data)

	Preferred Stock	Common Stock	-	Additional Paid-In Capital	Į	Unallocated ESOP Shares	Treasu Stock	-	Retained Earnings	Accumulated Other Comprehensive Income (Loss)		Total_
Balance at January 1, 2019	\$ -	\$ 57	\$	52,051	\$	(477)	\$ (2,6	40) \$	46,926	\$ (1,111)	\$	94,806
Net income	-	-	-	-				-	10,872	-		10,872
Other comprehensive income	-	-	-	-		-		-	-	2,440		2,440
Dividends paid	-	-	-	-		-		-	(2,407)	-		(2,407)
Stock issued in connection with Big Muddy												
Bancorp, Inc. acquisition	-	10	)	16,425		-		-		-		16,435
Stock compensation expense	-	-	-	429		-		-	-	-		429
Treasury stock reissued for compensation												
(19,340 shares at \$10.75 average cost per share)				(207)			2	07				
ESOP shares allocated (16,616 shares)	-	-		128		166		-	_	-		294
Treasury stock purchased (70,000 shares at				120		100						2)4
\$17.29 average cost per share)	_		_	_		_	(1,2	10)	_	_		(1,210)
Balance at December 31, 2019	\$ -	\$ 67	\$	68,826	\$	(311)			55,391	\$ 1,329	\$	121,659
,		<del>-</del>	=		=			=======================================		<u> </u>		
Balance at January 1, 2018	\$ -	\$ 53	\$	42,780	\$	(643)	\$ (2,8	26) \$	43,939	\$ 313	\$	83,616
Net income	-	-		-		-		-	4,982	-		4,982
Other comprehensive loss	-	-	-	-		-		-	-	(1,424)		(1,424)
Dividends paid	-	-	-	-		-		-	(1,995)	-		(1,995)
Stock issued in connection with TwinCo,												
Inc. acquisition	-	4	ļ	9,026		-		-	-	-		9,030
Stock compensation expense	-	-	-	281		-		-	-	-		281
Treasury stock reissued for compensation												
(17,200 shares at \$10.83 average cost per				(100				0.0				
share)	-	-	-	(186)		166	1	86	-	-		216
ESOP shares allocated (16,616 shares)	<u>-</u>	Φ 77	- -	150	Ф	166	Φ (2.6	- 40	- 46.026	<u>-</u>	Φ.	316
Balance at December 31, 2018	<u>\$ -</u>	\$ 57	\$	52,051	\$	(477)	\$ (2,6	40) \	46,926	\$ (1,111)	\$	94,806

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended

(Dollars in Thousands)

		Decem	ber	31,
		2019		2018
CASH FLOWS FROM OPERATING ACTIVITIES:				-
Net income	\$	10,872	\$	4,982
Adjustments to reconcile net income to net cash provided by operating activities:	·	-,		,
Loan loss provision		2,627		980
Write-down on real estate owned and other repossessed assets		66		28
Depreciation		1,786		1,282
Net amortization of investment securities premiums and discounts		866		1,237
Amortization of mortgage servicing rights		1,637		1,203
Amortization of core deposit intangible and tax credits		812		700
Amortization of right of use assets		474		-
Compensation expense related to restricted stock awards		429		281
ESOP compensation expense for allocated shares		294		316
Deferred income tax provision		739		880
Net gain on sale of loans		(16,675)		(7,743)
Originations of loans held-for-sale		(498,604)		(279,927)
Proceeds from sales of loans held-for-sale		496,675		289,285
Net (gain) loss on sale of available-for-sale securities		(69)		187
Net loss on sale of real estate owned and other repossessed assets		18		54
Net gain on sale/disposal of premises and equipment		(486)		(9)
Net appreciation in cash surrender value of life insurance		(720)		(486)
Net change in:		(720)		(400)
Accrued interest and dividends receivable		158		(210)
Other assets		(1,037)		(219)
Accrued expenses and other liabilities		504		(7) 547
Net cash provided by operating activities		366		13,571
CASH FLOWS FROM INVESTING ACTIVITIES:				
Activity in available-for-sale securities:		<b>50.005</b>		<b>71.01</b> 0
Sales		58,027		51,319
Maturities, principal payments and calls		13,646		11,908
Purchases		(51,464)		(45,970)
FHLB stock purchased		592		(814)
FRB stock purchased		(493)		(568)
Cash received (paid) for acquisitions		6,901		(4,243)
Loan origination and principal collection, net		(79,888)		(50,581)
Proceeds from Bank owned life insurance		519		205
Purchases of Bank owned life insurance		-		(5,600)
Proceeds from sale of real estate and other repossessed assets acquired in settlement of loans		352		475
Proceeds from sale of premises and equipment		2,650		9
Purchases of premises and equipment		(10,543)		(7,062)
Net cash used in investing activities		(59,701)	_	(50,922)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net increase in deposits		89,676		23,857
Net short-term (payments) advances from FHLB and other borrowings		(13,184)		46,687
Long-term advances from FHLB and other borrowings		33,000		4,000
Payments on long-term FHLB and other borrowings		(32,823)		(31,434)
Purchase of treasury stock		(1,210)		-
Dividends paid		(2,407)		(1,995)
Net cash provided by financing activities		73,052	_	41,115
NET INCREASE IN CASH AND CASH EQUIVALENTS		13,717		3,764
CASH AND CASH EQUIVALENTS, beginning of period		11,201		7,437
CASH AND CASH EQUIVALENTS, end of period	\$	24,918	\$	11,201

CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (Dollars in Thousands)

Years Ended

		December 31,						
		2019	2018					
	·	(In Tho	usands	s)				
SUPPLEMENTAL CASH FLOW INFORMATION:								
Cash paid during the year for interest	\$	6,968	\$	4,824				
Cash paid during the year for income taxes		2,777		395				
Acquisitions:								
Assets acquired, excluding cash		100,614		90,392				
Liabilities assumed		94,666		82,209				
NON-CASH INVESTING AND FINANCING ACTIVITIES:								
Increase (decrease) in fair value of securities available-for-sale	\$	3,620	\$	(1,926)				
Mortgage servicing rights recognized		3,276		1,725				
Right of use assets obtained in exchange for lease liabilities		2,374		-				
Loans transferred to real estate and other assets acquired in foreclosure		132		4				
Stock issued in connection with acquisitions		16,435		9,030				

## NOTE 1: Organization and Summary of Significant Accounting Policies

#### **Organization**

Eagle Bancorp Montana, Inc. ("Eagle" or the "Company"), is a Delaware corporation that holds 100% of the capital stock of Opportunity Bank of Montana ("OBMT" or the "Bank"), formerly American Federal Savings Bank ("AFSB"). The Bank was founded in 1922 as a Montana chartered building and loan association and has conducted operations and maintained its administrative office in Helena, Montana since that time. In 1975, the Bank adopted a federal thrift charter and in October 2014 converted to a Montana chartered commercial bank and became a member bank in the Federal Reserve System.

Eagle Bancorp Statutory Trust I (the "Trust") was established in September 2005 and is owned 100% by Eagle.

AFSB NMTC Investment Fund, LLC was established in November 2012 and was owned 100% by the Bank. The Bank had equity investments in Certified Development Entities which received allocation of New Market Tax Credits ("NMTC"). Administered by the Community Development Financial Institutions Fund of the U.S. Department of Treasury, the NMTC program is aimed at stimulating economic, community development and job creation in low-income communities. The federal income tax credits received were claimed over an estimated seven-year credit allowance period. The AFSB NMTC Investment Fund, LLC entity was divested in November 2019, after completion of the seven-year period.

In September 2017, the Company entered into an Agreement and Plan of Merger with TwinCo, Inc. ("TwinCo"), a Montana corporation, and TwinCo's wholly-owned subsidiary, Ruby Valley Bank, a Montana chartered commercial bank to acquire 100% of TwinCo's equity voting interests. On January 31, 2018, TwinCo merged with and into Eagle, with Eagle continuing as the surviving corporation. Ruby Valley Bank operated two branches in Madison County, Montana.

In August 2018, the Company entered into an Agreement and Plan of Merger with Big Muddy Bancorp, Inc. ("BMB"), a Montana corporation and BMB's wholly-owned subsidiary, The State Bank of Townsend ("SBOT"), a Montana chartered commercial bank to acquire 100% of BMB's equity voting interests. On January 1, 2019, BMB merged with and into Eagle, with Eagle continuing as the surviving corporation. SBOT operated four branches in Townsend, Dutton, Denton and Choteau, Montana.

In August 2019, the Company entered into an Agreement and Plan of Merger with Western Holding Company of Wolf Point ("WHC"), a Montana corporation, and WHC's wholly-owned subsidiary, Western Bank of Wolf Point, a Montana chartered commercial bank ("WB"). The Merger Agreement provided that, upon the terms and subject to the conditions set forth in the Merger Agreement, WHC would merge with and into Eagle, with Eagle continuing as the surviving corporation. The deal closed on January 1, 2020.

The Bank is headquartered in Helena, Montana, and has additional branches in Big Timber, Billings, Bozeman, Butte, Choteau, Denton, Dutton, Great Falls, Hamilton, Livingston, Missoula, Sheridan, Townsend and Twin Bridges, Montana. It also has a separate mortgage loan origination location in Missoula, Montana. The Bank's principal business is accepting deposits and, together with funds generated from operations and borrowings, investing in various types of loans and securities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Basis of Financial Statement Presentation and Use of Estimates

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). In preparing consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated statement of financial condition and reported amounts of revenues and expenses during the reporting period. Actual results could differ from estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, mortgage servicing rights, the fair value of financial instruments, the valuation of goodwill and deferred tax assets and liabilities. In connection with the determination of the estimated losses on loans and valuation of mortgage servicing rights, management obtains independent appraisals and valuations.

#### **Principles of Consolidation**

The consolidated financial statements include Eagle Bancorp Montana Inc., the Bank, Eagle Bancorp Statutory Trust I and AFSB NMTC Investment Fund, LLC. All significant intercompany transactions and balances have been eliminated in consolidation.

### Reclassifications

Certain prior period amounts were reclassified to conform to the presentation for 2019. These reclassifications had no impact on net income or total shareholders' equity. During the quarter ended March 31, 2018, Eagle completed the acquisition of TwinCo, Inc. ("TwinCo"). During the quarter ended March 31, 2019, Eagle completed the acquisition of Big Muddy Bancorp, Inc. ("BMB"). See Note 2. Mergers and Acquisitions for more information.

#### Subsequent Events

The Company has evaluated events and transactions subsequent to December 31, 2019 for recognition and/or disclosure.

## Significant Group Concentrations of Credit Risk

Most of the Company's business activity is with customers located within Montana. Note 3: Investment Securities discusses the types of securities that the Company invests in. Note 4: Loans discusses the types of lending that the Company engages in. The Company does not have any significant concentrations to any one industry or customer.

# NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Cash and Cash Equivalents

For the purpose of presentation in the consolidated statements of cash flows, cash and cash equivalents are defined as those amounts included in the balance sheet captions "cash and due from banks" and "interest bearing deposits in banks" all of which mature within ninety days.

The Bank was required to maintain cash reserves with the Federal Reserve Bank ("FRB") of \$1,297,000 and \$1,036,000 at December 31, 2019 and 2018, respectively. The Bank was in compliance with these reserve requirements at December 31, 2019 and 2018.

#### **Investment Securities**

The Company can designate debt and equity securities as held-to-maturity, available-for-sale or trading. At December 31, 2019 and 2018 all securities were designated as available-for-sale.

*Held-to-Maturity* – Debt investment securities that management has the positive intent and ability to hold until maturity are classified as held-to-maturity and are carried at their remaining unpaid principal balance, net of unamortized premiums or unaccreted discounts.

Available-for-Sale – Investment securities that will be held for indefinite periods of time, including securities that may be sold in response to changes in market interest or prepayment rates, need for liquidity and changes in the availability of and the yield of alternative investments, are classified as available-for-sale. These assets are carried at fair value. Unrealized gains and losses, net of tax, are reported as other comprehensive income. Gains and losses on the sale of available-for-sale securities are recorded on the trade date and determined using the specific identification method. In general, premiums are amortized and discounts are accreted over the period remaining to maturity, except for premiums on callable bonds which are amortized to the earliest call date.

Trading – Investments that are purchased with the intent of selling them within a short period of time.

Management evaluates securities for other-than-temporary impairment ("OTTI") at least quarterly, and more frequently when economic or market concerns warrant such evaluation. The Company considers, among other things, the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer and the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Declines in the fair value of individual securities below their cost that are other than temporary are recognized by write-downs of the individual securities to their fair value. Such write-downs would be included in earnings as realized losses.

## NOTE 1: Organization and Summary of Significant Accounting Policies – continued

#### Federal Home Loan Bank Stock

The Company's investment in Federal Home Loan Bank ("FHLB") of Des Moines stock is a restricted investment carried at cost (\$100 per share par value), which approximates its fair value. As a member of the FHLB system, the Company is required to maintain a minimum level of investment in FHLB stock based on total assets and a specific percentage of its outstanding FHLB advances. The Company had 46,827 and 50,114 FHLB shares at December 31, 2019 and 2018, respectively. Dividends are paid quarterly and are subject to FHLB board approval. Management evaluates FHLB stock for impairment as needed.

#### Federal Reserve Bank Stock

The Company's investment in FRB stock is a restricted investment carried at cost, which approximates its fair value. Although the par value of the stock is \$100 per share, banks pay only \$50 per share at the time of purchase, with the understanding that the other half of the subscription amount is subject to call at any time. As a member of the Federal Reserve System, the Company is required to maintain a minimum level of investment in FRB stock based on a specific percentage of its capital and surplus. The Company had 50,512 and 40,650 FRB shares at December 31, 2019 and 2018, respectively. Dividends are received semi-annually at a fixed rate of 6.00% on the total number of shares.

## Mortgage Loans Held-for-Sale

Mortgage loans originated and intended for sale in the secondary market are carried at fair value. Mortgage loans held-for-sale are sold with mortgage servicing rights either released or retained by the Bank. Fair value for loans held-for-sale is determined by commitments from investors or current secondary market prices for loans with similar coupons and maturities.

### Loans

The Bank originates mortgage, commercial, agricultural and consumer loans to customers. A portion of the loan portfolio is represented by mortgage loans in Montana. The ability of the Bank's debtors to honor their contracts is dependent upon the general economic conditions in this area.

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balances net of any unearned income, allowance for loan losses, and unamortized deferred fees or costs on originated loans and unamortized premiums or unaccreted discounts on purchased loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs are deferred and amortized over the contractual life of the loan, and recorded as an adjustment to the yield, using the interest method.

# NOTE 1: Organization and Summary of Significant Accounting Policies – continued

#### Loans - continued

Non-Accrual and Past Due Loans – Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on non-accrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. In determining whether or not a borrower may be unable to meet payment obligations for each class of loans, the Bank considers the borrower's debt service capacity through the analysis of current financial information, if available, and/or current information with regards to the Bank's collateral position. Regulatory provisions would typically require the placement of a loan on non-accrual status if (i) principal or interest has been in default for a period of 90 days or more unless the loan is both well secured and in the process of collection or (ii) full payment of principal and interest is not expected. Loans may be placed on non-accrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Impairment is measured on a loan by loan basis for commercial, agricultural and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment.

Residential 1-4 Family Loans – The Bank originates 1-4 family residential mortgage loans collateralized by owner-occupied and non-owner-occupied real estate. Repayment of these loans may be subject to adverse conditions in the real estate market or the economy to a greater extent than other types of loans. Loans collateralized by 1-4 family residential real estate generally have been originated in amounts up to 80.00% of appraised values before requiring private mortgage insurance. The underwriting analysis includes credit verification, appraisals and a review of the financial condition of the borrower. The Company will either hold these loans in its portfolio or sell them on the secondary market, depending upon market conditions and the type and term of the loan originations. Generally, all 30-year fixed rate loans are sold in the secondary market.

## NOTE 1: Organization and Summary of Significant Accounting Policies – continued

#### Loans - continued

Commercial Real Estate Loans – The Bank makes commercial real estate loans, land loans (both developed and undeveloped) and loans on multi-family dwellings. Commercial real estate loans are collateralized by owner-occupied and non-owner-occupied real estate. Payments on loans secured by such properties are often dependent on the successful operation or management of the properties. Accordingly, repayment of these loans may be subject to adverse conditions in the real estate market or the economy to a greater extent than other types of loans. When underwriting these loans, the Bank seeks to minimize these risks in a variety of ways, including giving careful consideration to the property's operating history, future operating projections, current and projected occupancy, location and physical condition. The underwriting analysis also includes credit verification, analysis of global cash flow, appraisals and a review of the financial condition of the borrower.

Construction Loans – The Bank makes loans to finance the construction of residential properties. The majority of the Bank's residential construction loans are made to individual homeowners for the construction of their primary residence and, to a lesser extent, to local builders for the construction of pre-sold houses or houses that are being built for sale in the future. The Bank also originates commercial construction and development loans. Construction loans involve additional risks attributable to the fact that loan funds are advanced upon the security of a project under construction, and the project is of uncertain value prior to its completion. Because of uncertainties inherent in estimating construction costs, the market value of the completed project and the effects of governmental regulation on real property, it can be difficult to accurately evaluate the total funds required to complete a project and the related loan to value ratio. As a result of these uncertainties, construction lending often involves the disbursement of substantial funds with repayment dependent, in part, on the success of the ultimate project rather than the ability of a borrower or guarantor to repay the loan. If the Company is forced to foreclose on a project prior to completion, there is no assurance that the Company will be able to recover the entire unpaid portion of the loan. In addition, the Company may be required to fund additional amounts to complete a project and may have to hold the property for an indeterminable period of time. While the Bank has underwriting procedures designed to identify what it believes to be acceptable levels of risks in construction lending, no assurance can be given that these procedures will prevent losses from the risks described above.

Agricultural Loans – The Bank makes agricultural operating loans as well as long term agricultural real estate loans. Agricultural operating loans are generally secured with equipment, cattle, crops or other non-real property and at times the underlying real property. Agricultural real estate loans are secured with farm and ranch real estate. Payments on both types of agricultural loans are dependent on successful operation of the farm and/or ranch. Repayment is also affected by agricultural conditions that may include adverse weather conditions such as, drought, hail, flooding and severe winters. Also impacting the borrower's ability to repay are commodity prices associated with the agricultural operation. When underwriting these loans, the Bank seeks to minimize these risks in a variety of ways, including giving careful consideration to the farm or ranch's operating history, future operating projections, current and projected commodity prices and crop insurance. The underwriting analysis also includes credit verification, analysis of global cash flow, appraisals and a review of the financial condition of the borrower.

## NOTE 1: Organization and Summary of Significant Accounting Policies - continued

#### Loans - continued

Home Equity Loans – The Bank originates home equity loans that are secured by the borrowers' primary residence. These loans are typically subject to a prior lien, which may or may not be held by the Bank. Although these loans are secured by real estate, they carry a greater risk than first lien 1-4 family residential mortgages because of the existence of a prior lien on the property as well as the flexibility the borrower has with respect to the proceeds. The Bank attempts to minimize this risk by maintaining conservative underwriting policies on these types of loans. Generally, home equity loans are made for up to 85.00% of the appraised value of the underlying real estate collateral, less the amount of any existing prior liens on the property securing the loan.

Consumer Loans – Consumer loans made by the Bank include automobile loans, recreational vehicle loans, boat loans, personal loans, credit lines, loans secured by deposit accounts and other personal loans. Risk is minimized due to relatively small loan amounts that are spread across many individual borrowers.

Commercial Loans – A broad array of commercial lending products are made available to businesses for working capital (including inventory and accounts receivable), purchases of equipment and machinery and business. Bank's commercial loans are underwritten on the basis of the borrower's ability to service such debt as reflected by cash flow projections. Commercial loans are generally collateralized by business assets, accounts receivable and inventory, certificates of deposit, securities, guarantees or other collateral. The Bank also generally obtains personal guarantees from the principals of the business. Working capital loans are primarily collateralized by short-term assets, whereas term loans are primarily collateralized by long-term assets. As a result, commercial loans involve additional complexities, variables and risks and require more thorough underwriting and servicing than other types of loans.

# Allowance for Loan Losses

The Bank mitigates the risks inherent in lending by focusing on businesses and individuals with demonstrated payment history, historically favorable profitability trends and stable cash flows. In addition to these primary sources of repayment, the Bank considers tangible collateral and personal guarantees as secondary sources of repayment. Lending officers are provided with detailed underwriting policies covering all lending activities in which the Bank is engaged and require all lenders to obtain appropriate approvals for the extension of credit. The Bank also maintains documentation requirements and extensive credit quality assurance practices in order to identify credit portfolio weaknesses as early as possible so any exposures that are discovered may be reduced.

A reporting system supplements the loan review process by providing management with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and nonperforming and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is probable. Subsequent recoveries, if any, are credited to the allowance.

## NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Allowance for Loan Losses - continued

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revisions as more information becomes available.

The allowance consists of specific and general components. For such loans that are classified as impaired, a specific allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors, as well as uncertainties that could affect management's estimate of probable losses.

#### Troubled Debt Restructured Loans

A troubled debt restructured ("TDR") loan is a loan in which the Bank grants a concession to the borrower that it would not otherwise consider, for reasons related to a borrower's financial difficulties. The loan terms which have been modified or restructured due to a borrower's financial difficulty, include but are not limited to a reduction in the stated interest rate; an extension of the maturity at an interest rate below current market rates; a reduction in the face amount of the debt; a reduction in the accrued interest; or re-aging, extensions, deferrals, renewals and rewrites or a combination of these modification methods. TDR's are included in impaired loans.

#### Mortgage Servicing Rights

Servicing assets are recognized as separate assets when rights are acquired through sale of financial assets. For sales of mortgage loans, a portion of the cost of originating the loan is allocated to the servicing right based on relative fair value. Fair value is based on a market price valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights into tranches based on predominant characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual tranche, to the extent that the fair value is less than the capitalized amount for the tranches. If the Company later determines that all or a portion of the impairment no longer exists for a particular tranche, a reduction of the allowance may be recorded as an increase to income. Capitalized servicing rights are reported as assets and are amortized in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets.

Servicing fee income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income.

## NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Premises and Equipment

Land is carried at cost. Property and equipment is recorded at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the expected useful lives of the assets, ranging from 3 to 40 years. The costs of maintenance and repairs are expensed as incurred, while major expenditures for renewals and betterments are capitalized.

The Company leases certain premises from third parties under various operating lease agreements. Effective January 1, 2019, operating leases are included in premises and equipment, net and other liabilities on the consolidated statements of financial position. Lease expense for lease payments is recognized on a straight-line basis over the life of the lease. Right of use assets and corresponding lease liabilities are recognized at lease commencement date based on the present value of lease payments over the lease term. If an implicit rate is not available in the lease, the Company uses an incremental borrowing rate to determine the present value of lease payments. Leases with a lease term of 12 months or less are not recorded on the consolidated statements of financial condition.

## Cash Surrender Value of Banked Owned Life Insurance

Bank Owned Life Insurance ("BOLI") policies are reflected on the consolidated statements of financial condition at cash surrender value, net of other charges or amounts due that are probable at settlement. Changes in the net cash surrender value of the policies, as well as insurance proceeds received, are reflected in noninterest income on the consolidated statements of income and are not subject to income taxes.

#### Real Estate and Other Repossessed Assets

Assets acquired through, or in lieu of, loan foreclosure are initially recorded at fair value less estimated selling cost at the date of foreclosure, establishing a new carrying value. All write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan losses. Costs of significant property improvements are capitalized, whereas costs relating to holding property are expensed. Valuations are periodically performed by management, and any subsequent write-downs are recorded as a charge to operations, if necessary, to reduce the carrying value of a property to the lower of its cost or fair value less cost to sell. Real estate and other repossessed properties was \$26,000 and \$107,000 at December 31, 2019 and 2018, respectively.

#### **Income Taxes**

The Company adopted authoritative guidance related to accounting for uncertainty in income taxes, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions.

The Company's income tax expense consists of the following components: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

## NOTE 1: Organization and Summary of Significant Accounting Policies – continued

#### Income Taxes - continued

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

The Company recognizes interest accrued on penalties related to unrecognized tax benefits in tax expense. During the years ended December 31, 2019 and 2018 the Company recognized no interest and penalties. Based on management's analysis, the Company did not have any uncertain tax positions as of December 31, 2019 or 2018. The Company files tax returns in the U.S. federal jurisdiction and the State of Montana. There are currently no income tax examinations underway for these jurisdictions. The Company's income tax returns are subject to examination by relevant taxing authorities as follows: U.S. Federal income tax returns for tax years 2016 and forward; Montana income tax returns for tax years 2016 and forward.

#### Employee Stock Ownership Plan

Compensation expense recognized for the Company's Employee Stock Ownership Plan ("ESOP") equals the fair value of shares that have been allocated or committed to be released for allocation to participants during the year. Any difference between the fair value of the shares at the time and the ESOP's original acquisition cost is charged or credited to shareholders' equity (additional paid-in capital). The cost of ESOP shares that have not yet been allocated or committed to be released is deducted from shareholders' equity.

## Treasury Stock

Treasury stock is accounted for on the cost method.

# Advertising Costs

The Company expenses advertising costs as they are incurred. Advertising costs were \$1,028,000 and \$1,158,000 for the years ended December 31, 2019 and 2018, respectively.

# NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Stock-Based Compensation

Compensation cost is recognized for restricted stock awards, based on the fair value of the awards at the grant date. Compensation cost is recognized over the required service period, generally defined as the vesting period. Shares of restricted stock vest in equal installments over five years beginning one year from the grant date.

#### Earnings Per Share

Basic earnings per common share is computed by dividing net earnings allocated to common stock by the weighted-average number of common shares outstanding during the applicable period. Diluted earnings per common share is computed using the weighted-average number of shares determined for the basic earnings per common share computation plus the dilutive effect of stock compensation using the treasury stock method.

### Comprehensive Income (Loss)

Comprehensive income (loss) is comprised of net income and other comprehensive income (loss). Other comprehensive income (loss) includes items recorded directly to equity, such as unrealized holding gains and losses on securities available-for-sale.

#### Loan Commitments and Related Financial Instruments

Financial instruments include off-balance-sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

### **Derivatives**

The Company's derivatives are primarily the result of its mortgage banking activities and are in the form of interest rate lock commitments ("IRLCs) and To-Be-Announced ("TBA") mortgage-backed securities. The derivatives are accounted for as free-standing or economic derivatives and are measured at fair value. The derivatives are recognized as either assets or liabilities on the consolidated statements of financial condition and the changes in the fair value of the derivatives are recorded in noninterest income on the consolidated statements of income within mortgage banking.

#### Fair Value of Financial Instruments

Fair values of financial instruments are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. See Note 19. Fair value of Financial Instruments for more information.

# NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Transfers of Financial Assets

Transfers of an entire financial asset, a group of entire financial assets, or participating interest in an entire financial asset are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferred obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

### Goodwill and Other Intangible Assets

Goodwill is recorded upon completion of a business combination as the difference between the purchase price and the fair value of net identifiable assets acquired. Subsequent to initial recognition, the Company tests goodwill for impairment as of June 30 each year, or more often if events or circumstances, such as adverse changes in the business climate indicate there may be impairment. There was no goodwill impairment at December 31, 2019 or 2018.

Goodwill recorded for the 2012 acquisition of the branches of Sterling Financial Corporation ("Sterling") was \$7,034,000. Goodwill recorded for the TwinCo acquisition during the first quarter of 2018 was \$5,090,000. Goodwill recorded for the BMB acquisition during the first quarter of 2019 was \$3,586,000. Final valuation adjustments recorded during the year ended December 31, 2019 were \$126,000 and impacted goodwill. The final goodwill recorded related to the acquisition was \$3,712,000. Other identifiable intangible assets recorded by the Company represent the future benefit associated with the acquisition of the core deposits. Core deposit intangible assets are being amortized over 10 years utilizing methods that approximate the expected attrition of the deposits. The amortization expense is included in the noninterest expense section of the consolidated statements of income.

# Segment Reporting

While management monitors the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Company-wide basis. Accordingly, all of the operations are considered by management to be aggregated in one reportable operating segment.

#### Recently Adopted Accounting Pronouncements

Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers, establishes principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts to provide goods or services to customers. The core principle requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration that it expects to be entitled to receive in exchange for those goods or services recognized as performance obligations are satisfied. The new revenue recognition standards became effective for the Company on January 1, 2018.

## NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Recently Adopted Accounting Pronouncements - continued

The majority of our revenue-generating transactions are not subject to ASC 606, including revenue generated from financial instruments, such as our loans, guarantees, derivatives and investment securities, as well as revenue related to our mortgage servicing activities, as these activities are subject to other GAAP discussed elsewhere within our disclosures. ASC 606 is applicable to non-interest revenue streams such as wealth management income, service charges on deposit accounts and interchange and other fees. The recognition of these revenue streams did not change significantly upon the adoption of ASC 606. Substantially all of the Company's revenue is generated from contracts with customers. Management determined that, based on the modified retrospective method, a cumulative-effect adjustment to opening retained earnings as a result of adopting this standard was not needed. Descriptions of our revenue-generating activities that are within the scope of ASC 606 and are recorded in noninterest income on the consolidated statements of income are discussed below:

Wealth Management Income – We previously offered wealth management products and services through our wealth management division and financial consultants located in several of our markets. The Company discontinued its wealth management services during July of 2019. Revenue from wealth management represented fees due from wealth management customers as consideration for managing the customers' assets. The Company's performance obligation for these transactional-based services was generally satisfied, and related revenue recognized, at a point in time (i.e., as incurred). Wealth management income was \$258,000 and \$536,000 for the years ended December 31, 2019 and 2018, respectively.

Service Charges on Deposit Accounts – Revenue from service charges consists of service charges and fees on deposit accounts under depository agreements with customers to provide access to deposited funds and, when applicable, pay interest on deposits. Service charges on deposit accounts may be transactional or non-transactional in nature. Transactional service charges occur in the form of a service or penalty and are charged upon the occurrence of an event (e.g., overdraft fees, ATM fees, wire transfer fees). Transactional service charges are recognized as services are delivered to and consumed by the customer, or as penalty fees are charged. Non-transactional service charges are charges that are based on a broader service, such as account maintenance fees and dormancy fees, and are recognized on a monthly basis. Service Charges on Deposit Accounts were \$1,219,000 and \$943,000 for the years ended December 31, 2019 and 2018, respectively.

Interchange and ATM Fees – Revenue from debit card fees includes interchange fee income from debit cards processed through card association networks. Interchange fees represent a portion of a transaction amount that the Company and other involved parties retain to compensate themselves for giving the cardholder immediate access to funds. Interchange rates are generally set by the card association networks and are based on purchase volumes and other factors. The Company records interchange fees as services are provided. Interchange and ATM fees were \$1,327,000 and \$1,042,000 for the years ended December 31, 2019 and 2018, respectively.

# NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Recently Adopted Accounting Pronouncements - continued

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) intended to improve financial reporting regarding leasing transactions. The new standard affects all companies and organizations that lease assets. The standard requires organizations to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases if the lease terms are more than 12 months. The guidance also requires qualitative and quantitative disclosures providing additional information about the amounts recorded in the financial statements. The amendments in this update were effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years and was adopted by the Company in the first quarter of 2019. The adoption of the standard did not have a significant impact on our consolidated financial statements. The Company's operating leases primarily relate to branch locations. We currently lease six locations that are full-service branches and one mortgage lending branch. The leases expire on various dates through 2028. As a result of adopting the lease standard on January 1, 2019, the Company recorded right of use assets of \$2,374,000 and corresponding lease liabilities. The right of use assets are included in premises and equipment, net and the lease liabilities are included in accrued expenses and other liabilities on the consolidated statement of financial condition.

In March 2017, the FASB issued ASU No. 2017-08, Receivables—Nonrefundable Fees and Other Costs (Subtopic 310-20) to shorten the amortization period for certain purchased callable debt securities held at a premium to the earliest call date. Currently, entities generally amortize the premium as a yield adjustment over the contractual life of the security. The guidance does not change the accounting for callable debt securities held at a discount. For public business entities, the guidance is effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. The adoption of this standard in the first quarter of 2019 did not have a significant impact on our consolidated financial statements, as we typically do not invest in these types of securities.

## Recently Issued Accounting Pronouncements

In September 2016, the FASB issued ASU No. 2016-13, Financial Instruments – Credit Losses (Topic 326) intended to improve financial reporting by requiring timelier recording of credit losses on loans and other financial instruments held by financial institutions and other organizations. The standard requires an organization to measure all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. The standard also requires enhanced disclosures to help investors and other financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. These disclosures include qualitative and quantitative requirements that provide additional information about the amounts recorded in the financial statements. Additionally, the standard amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration.

## NOTE 1: Organization and Summary of Significant Accounting Policies – continued

## Recently Issued Accounting Pronouncements - continued

In October 2019, the FASB amended the effective date of the standard. The amendments in this update are effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. An entity will apply the amendments in this update through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (that is, a modified-retrospective approach).

The Company believes the amendments in this update will have an impact on the Company's consolidated financial statements and is continuing to evaluate the significance of that impact, even though the adoption date has been deferred. In that regard, we have established a working group under the direction of our Chief Financial Officer and Chief Credit Officer. The group is composed of individuals from the finance and credit administration areas of the Company. We are currently developing an implementation plan, including assessment of processes, segmentation of the loan portfolio and identifying and adding data fields necessary for analysis. The adoption of this standard is likely to result in an increase in the allowance for loan and lease losses as a result of changing from an "incurred loss" model to an "expected loss" model. While we currently cannot reasonably estimate the impact of adopting this standard, we expect the impact will be influenced by the composition, characteristics and quality of our loan and securities portfolios, as well as the general economic conditions and forecasts as of the adoption date.

In January 2017, the FASB issued ASU No. 2017-04, Intangibles – Goodwill and Other (Topic 350) to amend and simplify current goodwill impairment testing to eliminate Step 2 from the current provisions. Under the new guidance, an entity should perform the goodwill impairment test by comparing the fair value of a reporting unit with its carrying value and recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if a quantitative impairment test is necessary. The guidance will be effective for the Company on January 1, 2020 and is not expected to have a significant impact on the Company's consolidated financial statements.

## **NOTE 2:** Mergers and Acquisitions

Effective January 1, 2019, Eagle completed its previously announced merger with BMB, pursuant to an Agreement and Plan of Merger, dated as of August 21, 2018, by and among Eagle, Opportunity Bank of Montana, BMB and BMB's wholly-owned subsidiary, SBOT, a Montana chartered commercial bank. BMB merged with and into Eagle, with Eagle continuing as the surviving corporation. SBOT operated four branches in Townsend, Dutton, Denton and Choteau, Montana. The transaction provided an opportunity to expand market presence and lending activities throughout the state. The acquisition closed after receipt of approvals from regulatory authorities, approval of BMB shareholders and the satisfaction of other closing conditions. The total consideration paid was \$16,436,000 and included cash consideration of \$1,000 and common stock issued of \$16,435,000.

On September 5, 2017, the Company entered into an Agreement and Plan of Merger with TwinCo, a Montana corporation, and TwinCo's wholly-owned subsidiary, Ruby Valley Bank, a Montana chartered commercial bank to acquire 100% of TwinCo's equity voting interests. The merger agreement provided that Ruby Valley Bank would merge with and into Opportunity Bank of Montana and that TwinCo would merge with and into the Company. Ruby Valley Bank operated two branches in Madison County, Montana. The transaction provided an opportunity to expand market presence and lending activities, particularly in agricultural lending. The acquisition closed January 31, 2018, after receipt of approvals from regulatory authorities, approval of TwinCo shareholders and the satisfaction of other closing conditions. The total consideration paid was \$18,930,000 and included cash consideration of \$9,900,000 and common stock issued of \$9,030,000.

These transactions were accounted for under the acquisition method of accounting.

All of the assets acquired and liabilities assumed were recognized at their acquisition-date fair value, while transaction costs and restructuring costs associated with the business combination are expensed as incurred. Determining the fair value of assets and liabilities is a complicated process involving significant judgement regarding methods and assumptions used to calculate estimated fair values. The excess of the acquisition consideration over the fair value of assets acquired and liabilities assumed, if any, is allocated to goodwill. The goodwill recorded is not deductible for federal income tax purposes.

# **NOTE 2:** Mergers and Acquisitions – continued

The following table summarizes the fair values of the assets acquired and liabilities assumed, consideration paid and the resulting goodwill.

	Ja	BMB nuary 1, 2019 Thousands, E	xcep	TwinCo January 31, 2018 t Share Data)
Assets acquired:		,		
Cash and cash equivalents	\$	6,902	\$	5,657
Investment securities		2,096		30,728
Loans		89,204		55,057
Premises and equipment		2,246		1,605
Cash surrender value of life insurance		2,862		-
Other real estate owned		223		135
Core deposit intangible		1,988		1,609
Other assets		1,995		1,258
Total assets acquired	\$	107,516	\$	96,049
Liabilities assumed:				
Deposits	\$	92,706	\$	82,190
Accrued expenses and other liabilities		1,960		19
Total liabilities assumed	\$	94,666	\$	82,209
Net assets acquired	\$	12,850	\$	13,840
Consideration paid:				
Cash	\$	1	\$	9,900
Common stock issued (996,041 shares BMB and 446,774				
shares TwinCo)		16,435		9,030
Total consideration paid	\$	16,436	\$	18,930
Goodwill resulting from acquisition	\$	3,586	\$	5,090

Goodwill recorded for the BMB acquisition during the first quarter of 2019 was \$3,586,000. Certain estimates that existed at January 1, 2019 were realized and a final true up of \$126,000 of goodwill occurred in the fourth quarter. The final goodwill recorded related to the acquisition was \$3,712,000.

TwinCo investments were written down \$941,000 to fair value on the date of acquisition based on market prices obtained from a third party. BMB investment fair value adjustments were considered insignificant.

For both the BMB and TwinCo acquisitions, the fair value analysis of the loan portfolios resulted in a valuation adjustment for each loan based on an amortization schedule of expected cash flow. Individual amortization schedules were used for each loan over a certain amount and those with specifically identified loss exposure. The remainder of the loans were grouped by type and risk rating into loan pools (based on loans type, fixed or variable interest rate, revolving or term payments and risk rating). Yield inputs for the amortization schedules included contractual interest rates, estimated prepayment speeds, liquidity adjustments and market yields. Credit inputs for the amortization schedules included probability of payment default, loss given default rates and individually identified loss exposure.

The total accretable discount on BMB acquired loans was \$2,813,000 as of January 1, 2019. During the year ended December 31, 2019, accretion of the loan discount was \$1,480,000. The remaining accretable loan discount was \$1,333,000 as of December 31, 2019.

## **NOTE 2:** Mergers and Acquisitions – continued

The total accretable discount on TwinCo acquired loans was \$1,834,000 as of January 31, 2018. During the year ended December 31, 2019, accretion of the loan discount was \$409,000. During the year ended December 31, 2018, accretion of the loan discount was \$589,000. The remaining accretable loan discount was \$836,000 as of December 31, 2019.

Four impaired loans were acquired through the BMB acquisition with a net balance of \$556,000 as of January 1, 2019. The balance of the acquired impaired loans as of December 31, 2019 was \$175,000. Two impaired loans were acquired through the TwinCo acquisition with a balance of \$1,188,000 as of January 31, 2018. The balance of the acquired impaired loans as of December 31, 2019 was \$1,061,000. The Company determined that applying the guidance in ASC 310-30 was not significant, however, the aforementioned loans are disclosed as impaired loans at December 31, 2019 and 2018.

Fair value adjustments of \$276,000 and \$446,000 were recorded for BMB and TwinCo, respectively, related to premises and equipment. The Company used third party appraisals in the determination of the higher fair value compared to the book value of these acquired assets.

Core deposit intangible assets of \$1,988,000 were recorded for BMB and are being amortized using an accelerated method over the estimated useful lives of the related deposits of 10 years. Core deposit intangible assets of \$1,609,000 were recorded for TwinCo and are being amortized using an accelerated method over the estimated useful lives of the related deposits of 10 years.

For both the BMB and TwinCo acquisition, the core deposit intangible value is a function of the difference between the cost of the acquired core deposits and the alternative cost of funds. These cash flow streams were discounted to present value. The fair value of other deposit accounts acquired were valued by estimating future cash flows to be received or paid from individual or homogenous groups of assets and liabilities and then discounting those cash flows to a present value using rates of return that were available in financial markets for similar financial instruments on or near the acquisition date.

Direct costs related to the acquisitions were expensed as incurred. The Company recorded acquisition costs related to BMB of \$1,380,000 and \$804,000 during the years ended December 31, 2019 and 2018, respectively. The Company recorded total acquisition costs related to the TwinCo acquisition of \$1,041,000, of which \$365,000 was recognized during the year ended December 31, 2018. Acquisition costs included legal and professional fees and data processing expenses incurred related to the acquisitions.

Operations of BMB have been included in the consolidated financial statements since January 1, 2019. The Company does not consider BMB a separate reporting segment and does not track the amount of revenues and net income attributable to BMB since acquisition. As such, it is impracticable to determine such amounts for the period from January 1, 2019 through December 31, 2019.

Operations of TwinCo have been included in the consolidated financial statements since February 1, 2018. The Company does not consider TwinCo a separate reporting segment and does not track the amount of revenues and net income attributable to TwinCo since acquisition. As such, it is impracticable to determine such amounts for the period from February 1, 2018 through December 31, 2019.

# **NOTE 2:** Mergers and Acquisitions – continued

The accompanying consolidated statements of income include the results of operations of the BMB acquired entity since the January 1, 2019 acquisition date. The following table presents unaudited pro forma results of operations for the year ended December 31, 2018 as if the acquisition had occurred on January 1, 2018. This pro forma information gives effect to certain adjustments, including purchase accounting fair value adjustments and amortization of the core deposit intangible asset. The pro forma information does not necessarily reflect the results of operations that would have occurred had the Company purchased and assumed the assets and liabilities of BMB on January 1, 2018. Cost savings are also not reflected in the unaudited pro forma amounts for the year ended December 31, 2018.

	Year Ended December 31, 2018 (Dollars in Thousands, Except Per Share Data)						
Pro forma net income <sup>(1)</sup>	\$	33,462					
Net interest income after loan loss provision  Noninterest income	Ф	12,986					
Noninterest expense		39,422					
Income before income taxes		7,026					
Income tax expense		1,405					
Net income	\$	5,621					
Pro forma earnings per share <sup>(1)</sup>							
Basic earnings per share	\$	1.04					
Diluted earnings per share	\$	1.02					
Weighted average shares outstanding, basic		5,426,605					
Weighted average shares outstanding, diluted		5,490,347					

<sup>(1)</sup> Significant assumptions utilized include the acquisition cost noted above and a 20.00% effective tax rate.

# **NOTE 3:** Investment Securities

The Company's investment policy requires that the Company purchase only high-grade investment securities. Most municipal obligations are categorized as "A" or better by a nationally recognized statistical rating organization. These ratings are achieved because the securities are backed by the full faith and credit of the municipality and also supported by third-party credit insurance policies.

## **NOTE 3:** Investment Securities – continued

Mortgage-backed securities ("MBSs") and collateralized mortgage obligations ("CMOs") are issued by government sponsored corporations, including Federal Home Loan Mortgage Corporation, Fannie Mae and the Guaranteed National Mortgage Association. Asset-backed securities ("ABSs") are financial securities collateralized by a pool of assets, such as loans, leases, credit card debt, royalties or receivables. An ABS is similar to an MBS, except that the underlying securities are not mortgage-based.

The amortized cost and fair values of securities, together with unrealized gains and losses, were as follows:

	December 31, 2019							
		d: 1		Gross		Gross		г.
	Ai	mortized Cost		realized Gains		realized		Fair Value
		Cost				Losses		varue
Available-for-sale:				(In Tho	ousan	as)		
	\$	13,318	\$	279	\$		\$	13,597
U.S. government and agency obligations  Municipal obligations	Ф	50,699	Ф	1,616	Ф	(93)	Ф	52,222
Corporate obligations		8,356		40		(8)		8,388
Mortgage-backed securities		9,460		56		(21)		9,495
Collateralized mortgage obligations		33,129		297		(92)		33,334
Asset-backed securities		10,110		271		(271)		9,839
Total	\$	125,072	\$	2,288	\$	(485)	Φ	126,875
Total	Ψ	123,072	Ψ	2,200	Ψ	(403)	Ψ	120,673
				Decembe	r 31,	2018		
				Decembe Gross		2018 Gross		
	Aı	mortized	(					Fair
	Aı	mortized Cost	( Un	Gross	Ur	Gross		Fair Value
	Aı		( Un	Gross realized	Ur	Gross realized Losses		
Available-for-sale:	Aı		( Un	Gross realized Gains	Ur	Gross realized Losses		
Available-for-sale: U.S. government and agency obligations	A1		Un:	Gross realized Gains	Ur 	Gross realized Losses	\$	
		Cost	Un:	Gross realized Gains (In Tho	Ur 	Gross nrealized Losses ds)	\$	Value
U.S. government and agency obligations		9,333	Un:	Gross realized Gains (In Tho	Ur 	Gross nrealized Losses ds) (44)	\$	Value 9,347
U.S. government and agency obligations Municipal obligations		9,333 69,024	Un:	Gross realized Gains (In Tho 58 244	Ur 	Gross nrealized Losses ds) (44) (990)	\$	9,347 68,278
U.S. government and agency obligations Municipal obligations Corporate obligations Mortgage-backed securities Collateralized mortgage obligations		9,333 69,024 11,411 19,635 24,229	Un:	Gross realized Gains (In Tho 58 244 8	Ur 	Gross nrealized Losses ds) (44) (990) (300) (373) (360)	\$	9,347 68,278 11,119 19,348 23,875
U.S. government and agency obligations Municipal obligations Corporate obligations Mortgage-backed securities		9,333 69,024 11,411 19,635	Un:	Gross realized Gains (In Tho 58 244 8 86	Ur 	Gross nrealized Losses ds) (44) (990) (300) (373)	\$	9,347 68,278 11,119 19,348

## **NOTE 3:** Investment Securities – continued

Proceeds from sales of available-for-sale securities and the associated gross realized gains and losses were as follows:

	Years Ended December 31,					
		2019		2018		
		(In Tho	usands	s)		
Proceeds from sale of available-for-sale securities		58,027	\$	51,319		
Gross realized gain on sale of available-for-sale securities Gross realized loss on sale of available-for-sale securities	\$	576 (507)	\$	191 (378)		
Net realized gain (loss) on sale of available-for-sale securities	\$	69	\$	(187)		

The amortized cost and fair value of securities by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

		December	r 31,	, 2019
	Aı	nortized		Fair
		Cost		Value
		(In Tho	usar	nds)
Due in one year or less	\$	9,116	\$	9,134
Due from one to five years		10,005		10,085
Due from five to ten years		8,738		9,078
Due after ten years		54,624		55,749
		82,483		84,046
Mortgage-backed securities		9,460		9,495
Collateralized mortgage obligations		33,129		33,334
Total	\$	125,072	\$	126,875

At December 31, 2019 and 2018, securities with a fair value of \$18,897,000 and \$21,408,000, respectively, were pledged to secure public deposits and for other purposes required or permitted by law.

## **NOTE 3:** Investment Securities – continued

The Company's investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months were as follows:

	December 31, 2019									
		Less than	or	Longer						
				Gross				Gross		
		Fair	U	nrealized		Fair	J	Jnrealized		
		Value		Losses		Value		Losses		
				(In Thou	usanc	ds)				
U.S. government and agency obligations	\$	-	\$	-	\$	-	\$	=		
Municipal obligations		11,142		(93)		-		=		
Corporate obligations		-		-		992		(8)		
Mortgage-backed securities and collateralized										
mortgage obligations		9,868		(35)		7,968		(78)		
Asset-backed securities		940		(33)		8,900		(238)		
Total	\$	21,950	\$	(161)	\$	17,860	\$	(324)		

	December 31, 2018									
		Less than	12 months	months or Longer						
	Gross							Gross		
	Fair			<b>Jnrealized</b>		Fair	Unrealized			
	Value		Losses			Value		Losses		
				(In Tho	usaı	nds)				
U.S. government and agency obligations	\$	-	\$	-	\$	3,385	\$	(44)		
Municipal obligations		17,887		(140)		32,712		(850)		
Corporate obligations		2,890		(110)		7,220		(190)		
Mortgage-backed securities and collateralized										
mortgage obligations		5,575		(98)		22,559		(635)		
Asset-backed securities		8,200		(158)						
Total	\$	34,552	\$	(506)	\$	65,876	\$	(1,719)		

Unrealized losses associated with investments are believed to be caused by changing market conditions, primarily spreads related to U.S. treasuries, that are considered to be temporary and the Company does not intend to sell the securities, and it is not likely to be required to sell these securities prior to maturity. Based on the Company's evaluation of these securities, no other-than-temporary impairment was recorded for the year ended December 31, 2019, or 2018. As of December 31, 2019 and December 31, 2018, there were, respectively, 28 and 108 securities in unrealized loss positions that were considered to be temporarily impaired and therefore an impairment charge has not been recorded.

As of December 31, 2019, 10 U.S. government and agency securities and municipal obligations had unrealized losses with aggregate depreciation of approximately 0.83% from the Company's amortized cost basis of these securities. At December 31, 2018, 74 U.S. government and agency securities and municipal obligations had unrealized losses with aggregate depreciation of approximately 1.88% from the Company's amortized cost basis of these securities. As of December 31, 2019, 1 corporate obligation had unrealized losses of approximately 0.80% from the Company's amortized cost basis of these securities. At December 31, 2018, 11 corporate obligations had an unrealized loss with aggregate depreciation of approximately 2.88% from the Company's amortized cost basis of these securities. As management has the ability to hold debt securities until maturity, or for the foreseeable future, no declines are deemed to be other than temporary.

#### **NOTE 3:** Investment Securities – continued

As of December 31, 2019, 12 mortgage-backed securities ("MBSs") and collateralized mortgage obligations ("CMOs") had unrealized losses with aggregate depreciation of approximately 0.63% from the Company's amortized cost basis of these securities. At December 31, 2018, 19 MBSs and CMOs had unrealized losses with aggregate depreciation of approximately 2.54% from the Company's amortized cost basis of these securities. Management believes that these securities are only temporarily impaired due to changes in market interest rates or the widening of market spreads subsequent to the initial purchase of the securities, and not due to concerns regarding the underlying credit of the issuers or the underlying collateral.

As of December 31, 2019, 5 asset-backed securities ("ABSs") had unrealized losses with aggregate depreciation of approximately 2.68% from the Company's amortized cost basis of these securities. At December 31, 2018, 4 ABSs had unrealized losses with aggregate depreciation of approximately 1.89% from the Company's amortized cost basis of these securities. Management believes that these securities are only temporarily impaired due to changes in market interest rates or the widening of market spreads subsequent to the initial purchase of the securities, and not due to concerns regarding the underlying credit of the issuers or the underlying collateral.

#### NOTE 4: Loans

Loans receivable consisted of the following:

	December 31,					
	2019		2018			
		In Thousand	ds)			
Real estate loans:						
Residential 1-4 family	\$ 15	7,898 \$	144,107			
Commercial real estate	43	4,025	328,438			
Other loans:						
Home equity	5	6,414	52,159			
Consumer	1	8,882	16,565			
Commercial	11	3,319	76,762			
Total	78	0,538	618,031			
Deferred loan fees, net	(	1,303)	(1,098)			
Allowance for loan losses	(	8,600)	(6,600)			
Total loans, net	\$ 77	0,635 \$	610,333			

Within the loan categories above, \$13,602,000 and \$12,476,000 was guaranteed by the United States Department of Agriculture Rural Development at December 31, 2019 and 2018, respectively. Also within the loan categories above, \$5,701,000 and \$3,878,000 was guaranteed by the United States Department of Agriculture Farm Service Agency at December 31, 2019 and 2018, respectively.

# **NOTE 4:** Loans – continued

Allowance for loan losses activity was as follows:

		sidential 4 Family	Commercial Real Estate			Home Equity Consumer (In Thousands)		Commercial			Total	
Allowance for loan losses:						(111 1110)	asui	143)				
Beginning balance, January 1, 2019 Charge-offs Recoveries	\$	1,301	\$	3,593 (195) 17		477 (75)		190 (78) 26	\$	1,039 (380) 58	\$	6,600 (728) 101
Provision		-		1,411		75		146		995		2,627
Ending balance, December 31, 2019	\$	1,301	\$	4,826	\$	477	\$	284	\$	1,712	\$	8,600
Ending balance, December 31, 2019 allocated to loans individually evaluated for impairment	\$		\$		\$		\$		\$	74	\$	74
Ending balance, December 31, 2019 allocated to loans collectively evaluated for impairment	\$	1,301	\$	4,826	\$	477	\$	284	\$	1,638	\$	8,526
Loans receivable:												
Ending balance, December 31, 2019	\$	157,898	\$	434,025	\$	56,414	\$	18,882	\$	113,319	\$ 7	780,538
Ending belongs December 21, 2010 of loops												
Ending balance, December 31, 2019 of loans individually evaluated for impairment	\$	955	\$	1,109	\$	98	\$	156	\$	1,323	\$	3,641
Ending balance, December 31, 2019 of loans												
collectively evaluated for impairment	\$	156,943	\$	432,916	\$	56,316	\$	18,726	\$	111,996	\$ 7	76,897
Allowance for logn losses:		sidential 4 Family		mmercial eal Estate		Home Equity (In Thou		onsumer nds)	Co	ommercial		Total_
Allowance for loan losses: Beginning balance, January 1, 2018 Charge-offs Recoveries			Re		\$	Equity	usar \$			940 (24) 12		5,750 (189) 59
Beginning balance, January 1, 2018 Charge-offs	1-4	4 Family	Re	2,778 (13)	\$	Equity (In Thou 506 (80)	usar \$	225 (72)		940 (24)		5,750 (189)
Beginning balance, January 1, 2018 Charge-offs Recoveries	1-4	4 Family	Re	2,778 (13) 19	\$	Equity (In Thous) 506 (80) 1 50	usar \$	225 (72) 27	\$	940 (24) 12		5,750 (189) 59
Beginning balance, January 1, 2018 Charge-offs Recoveries Provision	\$	1,301 - -	Re \$	2,778 (13) 19 809	\$	Equity (In Thous) 506 (80) 1 50	usar \$	225 (72) 27 10	\$	940 (24) 12 111	\$	5,750 (189) 59 980
Beginning balance, January 1, 2018 Charge-offs Recoveries Provision Ending balance, December 31, 2018 Ending balance, December 31, 2018 allocated to	\$	1,301 - -	\$ \$ \$	2,778 (13) 19 809	\$	Equity (In Thous) 506 (80) 1 50	\$ \$	225 (72) 27 10 190	\$	940 (24) 12 111	\$	5,750 (189) 59 980
Beginning balance, January 1, 2018 Charge-offs Recoveries Provision Ending balance, December 31, 2018 Ending balance, December 31, 2018 allocated to loans individually evaluated for impairment Ending balance, December 31, 2018 allocated to	\$ \$ \$	1,301 - - 1,301 - - - - 1,301	\$ \$ \$	2,778 (13) 19 809 3,593	\$ \$ \$	Equity (In Thorest Superior Su	\$ \$ \$	225 (72) 27 10 190	\$ \$ \$	940 (24) 12 111 1,039	\$ <u>\$</u> \$	5,750 (189) 59 980 6,600
Beginning balance, January 1, 2018 Charge-offs Recoveries Provision Ending balance, December 31, 2018  Ending balance, December 31, 2018 allocated to loans individually evaluated for impairment  Ending balance, December 31, 2018 allocated to loans collectively evaluated for impairment  Loans receivable:	\$ \$ \$	1,301 - - 1,301 - - 1,301	\$ \$ \$	2,778 (13) 19 809 3,593	\$ \$ \$ \$ \$	Equity (In Thorest Superior Su	\$ \$ \$	225 (72) 27 10 190	\$ \$ \$	940 (24) 12 111 1,039	\$ <u>\$</u> \$	5,750 (189) 59 980 6,600

#### **NOTE 4:** Loans – continued

The Company utilizes an 8-point internal loan rating system, largely based on regulatory classifications, as follows:

Loans Rated Pass – these are loans in categories 1-5 that are considered to be protected by the current net worth and paying capacity of the obligor, or by the value of the asset or the underlying collateral.

Loans Rated Special Mention – these loans in category 6 have potential weaknesses and are watched closely by management. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset at some future date.

Loans Rated Substandard – these loans in category 7 are inadequately protected by the current net worth and paying capacity of the obligor or the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Loans Rated Doubtful – these loans in category 8 have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans Rated Loss – these loans are considered uncollectible and are not part of the 8-point rating system. They are of such small value that their continuance as assets without establishment of a specific reserve is not warranted. This classification does not mean that an asset has absolutely no recovery or salvage value, but, rather, that it is not practical or desirable to defer writing off a basically worthless asset even though practical recovery may be affected in the future.

On an annual basis, or more often if needed, the Company formally reviews the ratings of all commercial real estate, real estate construction and commercial business loans that have a principal balance of \$750,000 or more. Quarterly, the Company reviews the rating of any consumer loan, broadly defined, that is delinquent 90 days or more. Likewise, quarterly, the Company reviews the rating of any commercial loan, broadly defined, that is delinquent 60 days or more. Annually, the Company engages an independent third-party to review a significant portion of loans within these segments. The loan review process compliments and reinforces the risk identification and assessment decisions made by lenders and credit personnel, as well as, the Company's policies and procedures.

**NOTE 4:** Loans – continued

Internal classification of the loan portfolio was as follows:

	December 31, 2019									
		pecial	·							
	Pass		ention	Su	bstandard	Do	oubtful	Loss		Total
				(In Thousands)						
Real estate loans:					`		ŕ			
Residential 1-4 family	\$118,116	\$	-	\$	1,180	\$	-	\$	-	\$119,296
Residential 1-4 family construction	38,265		_		337		_		-	38,602
Commercial real estate	328,750		-		2,312		-		-	331,062
Commercial construction and development	52,620		_		50		_		-	52,670
Farmland	49,959		108		168		58		-	50,293
Other loans:	,									,
Home equity	56,039		78		297		-		-	56,414
Consumer	18,694		_		188		_		-	18,882
Commercial	71,868		159		707		63		-	72,797
Agricultural	39,347		138		570		467		-	40,522
Total	\$773,658	\$	483	\$	5,809	\$	588	\$	_	\$ 780,538
					December :	31, 2	2018			
		Sı	pecial							
	Pass		ention	Su	bstandard	Do	oubtful	Loss		Total
					(In Thou	sanc	ds)			
Real estate loans:					`		,			
Residential 1-4 family	\$116,065	\$	-	\$	874	\$	-	\$	-	\$116,939
Residential 1-4 family construction	26,533		-		635		-		-	27,168
Commercial real estate	252,731		1,731		2,322		_			256,784
Commercial construction and development					-,5				-	230,70∓
commercial construction and acverspinent	41,726		-		13		_		-	41,739
Farmland	41,726 29,915		- -				-			
	,		- -				- -		-	41,739
Farmland	,		- -				-		-	41,739
Farmland Other loans:	29,915		- -		13		- - -		-	41,739 29,915
Farmland Other loans: Home equity	29,915 51,668 16,394 57,778		- - - 950		13 - 491				-	41,739 29,915 52,159
Farmland Other loans: Home equity Consumer	29,915 51,668 16,394		- -		13 - 491 171		-		-	41,739 29,915 52,159 16,565

**NOTE 4:** Loans – continued

The following tables include information regarding delinquencies within the loan portfolio.

## **NOTE 4:** Loans – continued

The following tables include information regarding impaired loans.

	December 31, 2019							
				npaid				erage
		corded		ncipal	Rela			corded
	Inve	estment	Ba	alance		vance	Inve	estment
Real estate loans:				(In Tho	usanas)	)		
Residential 1-4 family	\$	618	\$	657	\$		\$	435
Residential 1-4 family Residential 1-4 family construction	φ	337	Ф	387	φ	_	Ф	485
Commercial real estate		583		766		_		507
Commercial construction and development		50		225		_		32
Farmland		476		513		_		238
Other loans:		-		-		_		-
Home equity		98		115		_		295
Consumer		156		169		_		142
Commercial		824		887		74		566
Agricultural		499		756		_		266
Total	\$	3,641	\$	4,475	\$	74	\$	2,966
				December 1	r 31, 20	18		
			U	npaid				/erage
		corded	U Pri	npaid ncipal	Rela	ated	Red	corded
		corded estment	U Pri	npaid ncipal alance	Rela	ated vance	Red	
Paul actata logne:			U Pri	npaid ncipal	Rela	ated vance	Red	corded
Real estate loans: Residential 1-4 family	Inve	estment	U Pri Ba	npaid ncipal alance (In Tho	Rela Allow ousands)	ated vance	Rec Inve	corded estment
Residential 1-4 family		estment 253	U Pri	npaid ncipal nlance (In Tho	Rela	ated vance	Red	corded estment 364
	Inve	estment	U Pri Ba	npaid ncipal alance (In Tho	Rela Allow ousands)	ated vance	Rec Inve	corded estment
Residential 1-4 family Residential 1-4 family construction Commercial real estate	Inve	253 634	U Pri Ba	npaid ncipal alance (In Tho 277 684	Rela Allow ousands)	ated vance	Rec Inve	corded estment 364 317
Residential 1-4 family Residential 1-4 family construction	Inve	253 634 432	U Pri Ba	npaid ncipal alance (In Tho 277 684 527	Rela Allow ousands)	ated vance	Rec Inve	364 317 216
Residential 1-4 family Residential 1-4 family construction Commercial real estate Commercial construction and development	Inve	253 634 432	U Pri Ba	npaid ncipal alance (In Tho 277 684 527	Rela Allow ousands)	ated vance	Rec Inve	364 317 216
Residential 1-4 family Residential 1-4 family construction Commercial real estate Commercial construction and development Farmland Other loans: Home equity	Inve	253 634 432 13	U Pri Ba	npaid ncipal nlance (In Tho 277 684 527 26	Rela Allow ousands)	ated vance	Rec Inve	364 317 216 6
Residential 1-4 family Residential 1-4 family construction Commercial real estate Commercial construction and development Farmland Other loans: Home equity Consumer	Inve	253 634 432 13 - 491 127	U Pri Ba	npaid ncipal nlance (In Tho 277 684 527 26 - 522 181	Rela Allow ousands)	ated vance	Rec Inve	364 317 216 6 - 367 140
Residential 1-4 family Residential 1-4 family construction Commercial real estate Commercial construction and development Farmland Other loans: Home equity Consumer Commercial	Inve	253 634 432 13 - 491 127 308	U Pri Ba	npaid ncipal nlance (In Tho 277 684 527 26 - 522 181 310	Rela Allow ousands)	ated vance	Rec Inve	364 317 216 6 - 367 140 208
Residential 1-4 family Residential 1-4 family construction Commercial real estate Commercial construction and development Farmland Other loans: Home equity Consumer	Inve	253 634 432 13 - 491 127	U Pri Ba	npaid ncipal nlance (In Tho 277 684 527 26 - 522 181	Rela Allow ousands)	ated vance	Rec Inve	364 317 216 6 - 367 140

Interest income recognized on impaired loans for the years ended December 31, 2019 and 2018 is considered insignificant. Interest payments received related to impaired loans was \$394,000 and \$211,000 for the year ended December 31, 2019 and 2018, respectively.

#### **NOTE 4:** Loans – continued

During the year ended December 31, 2019, there were two new TDR loans. The recorded investments at time of restructure were \$76,000 for a commercial loan and \$153,000 for a farmland loan. No charge-offs were incurred and the loans are on non-accrual status. The recorded investments were \$74,000 and \$153,000, respectively at December 31, 2019.

During the year ended December 31, 2018, there was one new TDR loan. The recorded investment at time of restructure was \$23,000 and no charge-off was incurred. The loan is a home equity loan and is on non-accrual status. The recorded investment was \$20,000 at December 31, 2019 and \$22,000 at December 31, 2018.

There were no loans modified as TDR's that defaulted during the year ended December 31, 2019 where the default occurred within 12 months of restructuring. A default for purposes of this disclosure is a TDR loan in which the borrower is 90 days past due or results in the foreclosure and repossession of the applicable collateral.

As of December 31, 2019, the Company had no commitments to lend additional funds to loan customers whose terms had been modified in troubled debt restructures.

Loans are granted to directors and officers of the Company in the ordinary course of business. Such loans are made in accordance with policies established for all loans of the Company, except that directors, officers and employees may be eligible to receive discounts on loan origination costs.

Loans receivable (including loans sold and serviced for others) from related parties, including directors and executive officers were as follows:

	(In I	nousanas)
Balance at January 1, 2018	\$	3,137
Principal additions		853
Principal payments		(864)
Balance at December 31, 2018	\$	3,126
Principal additions		1,477
Principal payments		(1,604)
Balance at December 31, 2019	\$	2,999

#### **NOTE 4:** Loans – continued

	Decem	ber 3	1,
	 2019		2018
	(In Tho	usand	ls)
Loans serviced, for the benefit of others, for directors, executive officers and their related parties	\$ 2,087	\$	1,797
	 Years Decem		
	2019		2018
	 (In Tho	usand	ls)
Interest income from loans owned for directors, executive officers and their related parties	\$ 65	\$	58

## **NOTE 5:** Mortgage Servicing Rights

The Company is servicing mortgage loans for the benefit of others which are not included in the consolidated statements of financial condition, have unpaid principal balances of \$1,169,869,000 and \$964,967,000 at December 31, 2019 and 2018, respectively. Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing. Mortgage loan servicing fees were \$2,620,000 and \$2,295,000 for the years ended December 31, 2019 and 2018, respectively. These fees, net of amortization, are included in mortgage banking which is a component of noninterest income on the consolidated statement of income.

Custodial balances maintained in connection with the foregoing loan servicing, and included in noninterest checking deposits, were \$8,402,000 and \$5,618,000 at December 31, 2019 and 2018, respectively.

The following table is a summary of activity in mortgage servicing rights:

	 Years Ended December 31,		
	2019	2018	
	 (In Thousan	ds)	
Mortgage servicing rights:			
Beginning balance	\$ 7,100 \$	6,578	
Mortgage servicing rights capitalized	3,276	1,725	
Amortization of mortgage servicing rights	 (1,637)	(1,203)	
Ending balance	\$ 8,739 \$	7,100	

There were no valuation allowances during December 31, 2019 and 2018.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 5: Mortgage Servicing Rights – continued

The fair values of these rights were \$9,835,000 and \$8,700,000 at December 31, 2019 and 2018, respectively. The fair value of servicing rights was determined at loan level, depending on the interest rate and term of the specific loan, using the following valuation assumptions:

	Decem	December 31,		
	2019	2018		
Key assumptions:				
Discount rate	12%	12%		
Prepayment speed range	110 - 246%	83 - 226%		
Weighted average prepayment speed	171%	119%		

## NOTE 6: Premises and Equipment

The cost and accumulated depreciation of premises and equipment was as follows:

	December 31,			,
	20	19		2018
		(In Tho	usands	s)
Land	\$	8,118	\$	7,257
Buildings and improvements		34,917		26,011
Furniture and equipment		10,026		8,428
Construction in progress		424		1,787
		53,485		43,483
Accumulated depreciation		(15,303)		(14,140)
Premises and equipment, net <sup>(1)</sup>	\$	38,182	\$	29,343

<sup>(1)</sup> Excluding right of use assets.

Depreciation expense was \$1,786,000 and \$1,282,000 for the years ended December 31, 2019 and 2018, respectively.

The Company leases six locations that are full-service branches and one mortgage lending branch, under various operating lease agreements. Leases with a lease term of 12 months at commencement are not recorded on the balance sheet. The Company's leases have maturities ranging from 2020 to 2028, some of which include lessee options to extend the leases for up to 10 years.

Right of use assets and corresponding lease liabilities of \$2,374,000 were recorded as a result of adopting the lease standard on January 1, 2019. Because most of our leases do not provide an implicit rate, the Company used the FHLB of Des Moines Fixed-Rate Advance interest rate as the incremental borrowing rate to determine the present value of future lease payments for all leases entered into prior to the adoption date.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **NOTE 6:** Premises and Equipment – continued

The following table summarizes the Company's leases:

	December 31,
	2019
	(In Thousands)
Right of use assets, net of amortization	\$ 1,900
Lease liabilities	1,900
Weighted average remaining lease term (years)	6.90
Weighted average discount rate	3.24%

The components of lease cost, which were included in occupancy and equipment expense on the Consolidated Statements of Income, were as follows:

	December 31,
	2019
	(In Thousands)
Operating lease cost	\$ 544
Short-term lease cost	97
Total lease cost	\$ 641

The following table presents the maturities of lease liabilities at December 31, 2019 for future periods:

	(In Th	ousands)
2020	\$	479
2021		350
2022		206
2023		206
2024		206
Thereafter		684
Total lease payments	\$	2,131
Less imputed interest		(231)
Present value of lease liabilities	\$	1,900

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 7: Goodwill and Other Intangible Assets

Goodwill and core deposit intangible assets were recorded as part of acquisitions. Goodwill totaled \$15,836,000 and \$12,124,000 at December 31, 2019 and 2018, respectively.

The components of core deposit intangible assets were as follows:

	December 31,			
	2019			2018
		(In Tho	usands)	)
Core deposit intangible	\$	4,628	\$	2,640
Accumulated amortization		(1,842)		(1,142)
Core deposit intangible, net	\$	2,786	\$	1,498

Core deposit intangible assets are amortized on an accelerated basis over their estimated life of 10 years. Amortization expense related to intangible assets was \$698,000 and \$385,000 for the years ended December 31, 2019 and 2018. The estimated aggregate future amortization expense for core deposit intangible assets remaining as of December 31, 2019 was as follows:

Years ending December 31:	(In Thousands)
2020	\$ 614
2021	530
2022	446
2023	363
2024	298
Thereafter	535
Total	\$ 2,786

## **NOTE 8:** Deposits

Deposits are summarized as follows:

	December 31,							
		201	19	201	18			
			Weighted		Weighted			
			Average		Average			
	Balance		Rate	Balance	Rate			
			(Dollars in The	ousands)				
Noninterest checking	\$	200,035	0.00% \$	142,788	0.00%			
Interest bearing checking		116,397	0.03%	105,115	0.03%			
Savings		126,991	0.08%	108,234	0.05%			
Money market		132,506	0.42%	108,050	0.30%			
Time certificates of deposits		233,064	1.70%	162,424	1.31%			
Total	\$	808,993	0.55% \$	626,611	0.41%			

Time certificates of deposits include \$10,180,000 and \$0 related to fixed rate brokered CDs at December 31, 2019 and 2018, respectively. In addition, time certificates of deposits include \$16,000,000 and \$0 related to fixed rate brokered certificates through the Certificate of Deposit Account Registry Service ("CDARS") at December 31, 2019 and 2018, respectively.

At December 31, 2019 and 2018, the Company held \$201,398,000 and \$148,331,000, respectively, in deposit accounts that met or exceeded the Federal Deposit Insurance Corporation ("FDIC") requirements of \$250,000 and greater.

Time certificates of deposits with balances of \$250,000 and greater was \$49,636,000 and \$33,635,000 at December 31, 2019 and 2018, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 8:** Deposits – continued

At December 31, 2019, the scheduled maturities of time deposits were as follows:

Years ending December 31:	(In Thousands)				
2020	\$ 202,266				
2021	21,027				
2022	4,943				
2023	1,864				
2024	1,579				
Thereafter	1,385				
Total	\$ 233,064				

Interest expense on deposits was as follows:

		Years	Years Ended		
	December 31,				
		2019			
		(In Thousands)			
Checking	\$	44	\$	36	
Savings		85		53	
Money market		448		229	
Time certificates of deposits		3,316		1,738	
Total	\$	3,893	\$	2,056	

At December 31, 2019 and 2018, the Company reclassified \$420,000 and \$70,000, respectively, in overdrawn deposits as loans.

Related party deposits, including directors' and executive officers' deposit accounts at December 31, 2019 and 2018 were \$4,757,000 and \$8,104,000, respectively.

## NOTE 9: Advances from the Federal Home Loan Bank and Other Borrowings

At December 31, 2019, advances from the FHLB of Des Moines and other borrowings mature as follows:

Years ending December 31:	(In Thousands)
2020	\$ 83,780
2021	4,570
2022	-
2023	-
2024	-
Thereafter	-
Total	\$ 88,350

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 9: Advances from the Federal Home Loan Bank and Other Borrowings – continued

#### Federal Home Loan Bank Advances

FHLB advances include both fixed and amortizing advances. Fixed advances are due at maturity. Advances are subject to prepayment penalties. Interest rates on these advances are fixed. Advances are collateralized by a blanket pledge of the Bank's loan portfolio. The Company's investment in FHLB stock is also pledged as collateral on these advances. The total FHLB funding available to the Company at December 31, 2019, was 45.00% of total Bank assets as determined by FHLB, or approximately \$455,537,000. The balance of advances was \$88,350,000 and \$101,357,000 at December 31, 2019 and 2018, respectively. The Bank also has a contingent letter of credit with FHLB for \$570,000 and \$620,000 at December 31, 2019 and 2018, respectively.

#### Other Borrowings

At December 31, 2018, the Bank's previous subsidiary, AFSB NMTC Investment Fund, LLC had an \$865,000 borrowing related to New Markets Tax Credits. The borrowing was interest only at 1.00% through November 2019. The Bank divested its interest in AFSB NMTC Investment Fund, LLC in November 2019 and the loan was assumed by the new owner.

#### Federal Funds Purchased

The Bank has a \$10,000,000 Federal funds line of credit with PNC Financial Services Group, Inc. The balance was \$0 as of December 31, 2019 and 2018.

The Bank has a \$20,000,000 Federal funds line of credit with Zions Bank. The balance was \$0 as of December 31, 2019 and 2018, respectively.

The Bank previously had a \$7,000,000 Federal funds line of credit with Stockman Bank. The line of credit was terminated during 2018.

The Bank has a \$10,000,000 Federal funds line of credit with Pacific Coast Bankers Bank. The balance was \$0 as of December 31, 2019 and 2018, respectively.

The Bank has a \$5,000,000 Federal funds line of credit with United Bankers' Bank. The balance was \$0 as of December 31, 2019 and 2018, respectively.

## All Borrowings Outstanding

For all borrowings outstanding the weighted average interest rate for advances at December 31, 2019 and 2018 was 2.18% and 2.20%, respectively. The average amount outstanding was \$99,307,000 and \$87,283,000 for 2019 and 2018, respectively. The maximum amount outstanding at any month-end was \$124,377,000 and \$102,222,000 for 2019 and 2018, respectively.

#### **NOTE 10: Other Long-Term Debt**

Other long-term debt consisted of the following:

	December 31,							
	2019				2018			
			Una	mortized		U	namortized	
				Debt			Debt	
	Pı	rincipal	Issuance		Principal		Issuance	
	Amount		Costs		Amount		Costs	
				(In Thous	usands)			
Senior notes fixed at 5.75%, due 2022 Subordinated debentures fixed at 6.75%, due	\$	10,000	\$	(92) 5	\$ 10,000	\$	(136)	
2025		10,000		(122)	10,000		(143)	
Subordinated debentures variable at 3-Month Libor plus 1.42%, due 2035		5,155		<u> </u>	5,155		<u>-</u>	
Total other long-term debt	\$	25,155	\$	(214) 5	\$ 25,155	\$	(279)	

In February 2017, the Company completed the issuance, through a private placement, of \$10,000,000 aggregate principal amount of 5.75% fixed senior unsecured notes due in 2022. The interest will be paid semi-annually through maturity date. The notes are not subject to redemption at the option of the Company.

In June 2015, the Company completed the issuance of \$10,000,000 in aggregate principal amount of subordinated notes due in 2025 in a private placement transaction to an institutional accredited investor. The notes will bear interest at an annual fixed rate of 6.75% and interest will be paid quarterly through maturity date or earlier redemption. The notes are subject to redemption at the option of the Company on or after June 19, 2020. The subordinated debentures qualify as Tier 2 capital for regulatory capital purposes.

In September 2005, the Company completed the private placement of \$5,155,000 in subordinated debentures to the Trust. The Trust funded the purchase of the subordinated debentures through the sale of trust preferred securities to First Tennessee Bank, N.A. with a liquidation value of \$5,155,000. Using interest payments made by the Company on the debentures, the Trust began paying quarterly dividends to preferred security holders on December 15, 2005. The annual percentage rate of the interest payable on the subordinated debentures and distributions payable on the preferred securities was fixed at 6.02% until December 2010 then became variable at 3-Month LIBOR plus 1.42%, making the rate 3.328% and 4.228% as of December 31, 2019 and 2018, respectively. Dividends on the preferred securities are cumulative and the Trust may defer the payments for up to five years. The preferred securities mature in December 2035 unless the Company elects and obtains regulatory approval to accelerate the maturity date. The subordinated debentures qualify as Tier 1 capital for regulatory capital purposes.

For 2019 and 2018, interest expense on all other long-term debt was \$1,446,000 and \$1,432,000, respectively.

### **NOTE 11: Commitments and Contingencies**

#### Financial Instruments and Off-Balance-Sheet Activities

All financial instruments held or issued by the Company are held or issued for purposes other than trading. In the ordinary course of business, the Bank enters into off-balance-sheet financial instruments consisting of commitments to extend credit and forward delivery commitments for the sale of whole loans to the secondary market.

In response to marketplace demands, the Bank routinely makes commitments to extend credit for fixed rate and variable rate loans with or without rate lock guarantees. When rate lock guarantees are made to customers, the Bank becomes subject to market risk for changes in interest rates that occur between the rate lock date and the date that a firm commitment to purchase the loan is made by a secondary market investor.

Commitments to extend credit are agreements to lend to a customer as long as the borrower satisfies the Bank's underwriting standards and related provisions of the borrowing agreements. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Bank uses the same credit policies in making commitments to extend credit as it does for on-balance-sheet instruments. Collateral is required for substantially all loans, and normally consists of real property. The Bank's experience has been that substantially all loan commitments are completed or terminated by the borrower within 3 to 12 months.

Commitments are summarized as follows:

	 December 31,				
	 2019 2				
	 (In Thousands)				
Commitments to extend credit	\$ 142,785	\$	111,460		
Letters of credit	3,098		3,925		

#### NOTE 11: Commitments and Contingencies – continued

#### **Employment Contracts**

The Company has entered into change of control agreements with its Chief Financial Officer/Chief Operating Officer, Chief Lending Officer, Chief Credit Officer, Chief Risk Officer, Chief Operations Officer and Chief Information Officer. The change in control agreements provide a double trigger benefit equal to the sum of the executive's annual salary and bonus for the most recently completed year. The benefits are payable if the executive's employment is terminated without cause within two years after a change in control or if the executive resigns for good reason during the two years after a change in control. The change in control agreements are for two years, renewing automatically for successive one-year periods unless Eagle provides written notice of nonrenewal 90 days before the contract anniversary date. The officer would also receive benefit payments (less co-payment amounts) for continued life, medical, dental and disability insurance coverage substantially identical to coverage maintained by the Bank before employment termination. Continued insurance coverage benefits are payable for the 12-month period following termination or, if sooner, until life, medical, dental and disability insurance coverage is obtained from another employer.

## Legal Proceedings

Various legal claims also arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's financial statements.

#### **NOTE 12: Income Taxes**

The components of the Company's income tax provision (benefit) were as follows:

	Years Ended					
	December 31,					
	2019		2018			
	(In Thousands)					
Current						
U.S. federal	\$ 1	,445 \$	(123)			
Montana		912	349			
Total current income tax provision	2	,357	226			
Deferred			_			
U.S. federal		690	609			
Montana		49	79			
Total deferred income tax provision		739	688			
Total income tax provision	\$ 3	,096 \$	914			

## **NOTE 12:** Income Taxes – continued

The nature and components of deferred tax assets and liabilities were as follows:

	December 31,				
		2019			
		(In Thou	usands)		
Deferred tax assets:					
Loans receivable	\$	2,265	\$ 1,738		
Deferred loan fees		424	314		
Lease liability		500	-		
Deferred compensation		833	630		
Employee benefits		320	268		
Unrealized losses on securities available-for-sale		-	479		
Acquisition costs		271	306		
Acquisition fair value adjustments		595	346		
New Market Tax Credits carry forward		-	459		
Alternative Minimum Tax carry forward		-	233		
Other		429	364		
Total deferred tax assets		5,637	5,137		
Deferred tax liabilities:					
Premises and equipment		841	796		
Right of use asset		500	-		
Federal Home Loan Bank stock		7	26		
Mortgage servicing rights		2,483	1,680		
Unrealized gains on securities available-for-sale		474	-		
Goodwill		872	748		
Intangibles		706	347		
Other		246	350		
Total deferred tax liabilities		6,129	3,947		
Net deferred tax (liability) asset	\$	(492)	\$ 1,190		

The Company believes, based upon the available evidence, that all deferred tax assets will be realized in the normal course of operations. Accordingly, these assets have not been reduced by a valuation allowance.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 12:** Income Taxes – continued

A reconciliation of the Company's effective income tax provision (benefit) to the statutory federal income tax rate was as follows:

	Years Ended								
	December 31,								
		2019	9		2013	8			
			% of			% of			
			Pretax			Pretax			
	Amount		Income	A	mount	Income			
			(Dollars i	n Thous	ands)				
Federal income taxes at the statutory rate	\$	2,933	21.00%	\$	1,238	21.00%			
State income taxes		943	6.75%		398	6.75%			
Tax-exempt interest income		(264)	-1.89%		(365)	-6.19%			
Income from bank-owned life insurance		(151)	-1.08%		(128)	-2.17%			
New Market Tax Credits		(456)	-3.26%		(456)	-7.73%			
Other, net		91	0.64%		227	3.84%			
Actual tax expense and effective tax rate	\$	3,096	22.16%	\$	914	15.50%			

Federal income tax credits received related to New Market Tax Credits were \$2,964,000 and were claimed over a seven-year credit allowance period starting in November 2012, and completed as of November 2019.

## **NOTE 13: Accumulated Other Comprehensive Income (Loss)**

The following table includes information regarding the activity in accumulated other comprehensive income (loss):

	Gain	realized s (Losses) a Loans l-for-Sale	Gains on Ir Se Av	realized s (Losses) nvestment curities vailable or Sale housands)	Total		
Balance, January 1, 2018	\$	234	\$	79	\$	313	
Other comprehensive income (loss), before							
reclassifications and income taxes		1,207		(2,113)		(906)	
Amounts reclassified from accumulated other							
comprehensive income, before income taxes		(1,223)		187		(1,036)	
Income tax benefit		9		509		518	
Total other comprehensive loss		(7)		(1,417)		(1,424)	
Balance, December 31, 2018	\$	227	\$	(1,338)	\$	(1,111)	
Other comprehensive income, before							
reclassifications and income taxes		296		3,689		3,985	
Amounts reclassified from accumulated other							
comprehensive income (loss), before income							
taxes		(605)		(69)		(674)	
Income tax benefit (provision)		82		(953)		(871)	
Total other comprehensive (loss) income		(227)		2,667		2,440	
Balance, December 31, 2019	\$		\$	1,329	\$	1,329	

#### NOTE 14: Earnings Per Share

The computations of basic and diluted earnings per share are below.

	Years Ended				
	 December 31,				
	2019 2018				
	(Dollars in	Th	ousands,		
	Except for Pe	er S	hare Data)		
Basic weighted average shares outstanding	6,419,654		5,426,605		
Dilutive effect of stock compensation	 17,950		63,742		
Diluted weighted average shares outstanding	6,437,604	_	5,490,347		
Net income available to common shareholders	\$ 10,872	\$	4,982		
Basic earnings per share	\$ 1.69	\$	0.92		
Diluted earnings per share	\$ 1.69	\$	0.91		

There were no anti-dilutive shares at December 31, 2019 or 2018.

#### **NOTE 15: Capital Management and Regulatory Matters**

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Beginning January 1, 2015, community banking organizations became subject to a new regulatory rule recently adopted by federal banking agencies (commonly referred to as Basel III). The rule established a new regulatory capital framework that incorporated revisions to the Basel capital framework, strengthened the definition of regulatory capital, increased risk-based capital requirements, and amended the methodologies for determining risk-weighted assets. These changes increased the amount of capital required by community banking organizations. Basel III included a multiyear transition period from January 1, 2015 through December 31, 2019.

Once fully phased in on January 1, 2019, the Basel III capital rules required the Bank to maintain a minimum ratio of common equity Tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% "capital conservation buffer" (which was added to the 4.5% common equity Tier 1 capital ratio as the buffer was phased in, effectively resulting in a minimum ratio of common equity Tier 1 capital to risk-weighted assets of 7.0% upon full phase in). The Bank is also required to maintain a Tier 1 capital to risk-weighted assets ratio of 6.0% (8.5% including the capital conservation buffer), a total capital to risk-weighted assets ratio of 8.0% (10.5% including the capital conservation buffer), and a Tier 1 capital to average assets ratio of 4.0%.

## NOTE 15: Capital Management and Regulatory Matters – continued

Management believes that, as of December 31, 2019, the Company and the Bank meet all capital adequacy requirements under the Basel III Capital rules on a fully phased-in basis.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets and Tier 1 capital to total assets (all as defined in the regulations). Management believes, as of December 31, 2019 and 2018, that the Company and the Bank met all capital adequacy requirements to which they are subject.

As of December 31, 2019, the most recent notification from the FRB categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since the notification that management believes have changed the Banks's category. The Bank's actual capital amounts and ratios as of December 31, 2019 are presented in the table below and include the capital conservation buffer of 2.500% phased-in beginning January 1, 2019:

	Actual			Minimum Re for Capital Ac Basel I Fully Phase	lequacy II	Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions		
		Amount	Ratio	 Amount	Ratio	Amount	Ratio	
				(Dollars in The	ousands)			
December 31, 2019: Total risk-based capital to risk weighted assets								
Consolidated	\$	126,711	15.917%	\$ 83,589	10.500%	N/A	N/A	
Bank		120,313	15.231	82,944	10.500	78,994	10.000	
Tier I capital to risk weighted assets								
Consolidated		108,111	13.580	67,667	8.500	N/A	N/A	
Bank		111,713	14.142	67,145	8.500	63,195	8.000	
Common equity tier I capital to risk weighted assets								
Consolidated		103,111	12.952	55,726	7.000	N/A	N/A	
Bank		111,713	14.142	55,296	7.000	51,346	6.500	
Tier 1 capital to adjusted total average assets								
Consolidated		108,111	10.522	41,099	4.000	N/A	N/A	
Bank		111,713	11.080	40,332	4.000	50,414	5.000	

### NOTE 15: Capital Management and Regulatory Matters – continued

The Bank's actual capital amounts and ratios as of December 31, 2018 are presented in the table below and include the capital conservation buffer of 1.875% phased-in beginning January 1, 2018:

							Minim		
					Minimum Re	equired	To Be V	Vell	
					for Capital Ad	lequacy	Capitalized	Under	
					Basel II	I	Prompt Corrective		
		Actual			Fully Phase	ed-In	Action Provisions		
	1	Amount	Ratio	I	Amount	Ratio	Amount	Ratio	
					(Dollars in The	ousands)			
December 31, 2018:									
Total risk-based capital to risk									
weighted assets									
Consolidated	\$	104,186	16.449%	\$	66,504	10.500%	N/A	N/A	
Bank		100,131	16.023		65,615	10.500	62,491	10.000	
Tier I capital to risk weighted									
assets									
Consolidated		87,586	13.829		53,836	8.500	N/A	N/A	
Bank		93,531	14.967		53,117	8.500	49,993	8.000	
Common equity tier I capital to									
risk weighted assets									
Consolidated		82,586	13.039		44,336	7.000	N/A	N/A	
Bank		93,531	14.967		43,744	7.000	40,619	6.500	
Tier 1 capital to adjusted total									
average assets									
Consolidated		87,586	10.507		33,344	4.000	N/A	N/A	
Bank		93,531	11.222		33,338	4.000	41,673	5.000	
		, 5,551	.1.222		22,330	000	.1,073	5.000	

#### **Dividend Limitations**

Under State of Montana banking regulation, member banks such as the Bank generally may declare annual cash dividends up to an amount equal to the previous two years' net earnings. Dividends in excess of such amount require approval of the Division of Banking. The Bank paid dividends of \$8,000,000 and \$11,400,000 during the years ended December 31, 2019 and 2018, respectively, to Eagle. Eagle paid quarterly dividends of \$0.0925 per share to its shareholders for the first two quarters of 2019 and \$0.095 for the last two quarters of 2018 and \$0.0925 for the last two quarters of 2018.

## Stock Repurchase Program

On July 18, 2019, the Board authorized the repurchase of up to 100,000 shares of its common stock. Under the plan, shares may be purchased by the Company on the open market or in privately negotiated transactions. The extent to which the company repurchases its shares and the timing of such repurchase will depend upon market conditions and other corporate considerations. No shares were purchased under this plan during the three months ended September 30 or December 31, 2019. The plan expires on July 18, 2020.

On July 19, 2018, the Board authorized the repurchase of up to 100,000 shares of its common stock. Under the plan, shares could be purchased by the Company on the open market or in privately negotiated transactions. The extent to which the company repurchased its shares and the timing of such repurchase depended upon market conditions and other corporate considerations. No shares were purchased under this plan during the year ended December 31, 2018. However, during the first quarter of 2019, 42,000 shares were purchased at an average price of \$17.43 per share. In addition, 28,000 shares were purchased during the second quarter of 2019 at an average price of \$17.09 per share. The plan expired on July 19, 2019.

## NOTE 15: Capital Management and Regulatory Matters – continued

#### Stock Repurchase Program - continued

On July 20, 2017, the Board authorized the repurchase of up to 100,000 shares of its common stock. Under the plan, shares could be purchased by the Company on the open market or in privately negotiated transactions. No shares were purchased under this plan. The plan expired on July 20, 2018.

#### Liquidation Rights

Eagle Bancorp Montana, Inc. holds a liquidation account for the benefit of certain depositors of the Bank who remain depositors of the Bank at the time of liquidation. The liquidation account is designed to provide payments to these depositors of their liquidation interests in the event of a liquidation of Eagle and the Bank, or the Bank alone. In the unlikely event that Eagle and the Bank were to liquidate in the future, all claims of creditors, including those of depositors, would be paid first, followed by distribution to depositors as of November 30, 2008 (who continue to be the Bank's depositors) of the liquidation account maintained by Eagle. Also, in a complete liquidation of both entities, or of just the Bank, when Eagle has insufficient assets to fund the liquidation account distribution due to depositors and the Bank has positive net worth, the Bank would immediately pay amounts necessary to fund Eagle's remaining obligations under the liquidation account. If Eagle is completely liquidated or sold apart from a sale or liquidation of the Bank, then the rights of such depositors in the liquidation account maintained by Eagle would be surrendered and treated as a liquidation account in the Bank, the "bank liquidation account" and these depositors shall have an equivalent interest in the bank liquidation account and the same rights and terms as the liquidation account.

After two years from the date of conversion and upon the written request of the FDIC, Eagle will eliminate or transfer the liquidation account and the interests in such account to the Bank and the liquidation account would become the liquidation account of the Bank and not subject in any manner or amount to Eagle's creditors. Also, under the rules and regulations of the FDIC, no post-conversion merger, consolidation, or similar combination or transaction with another depository institution in which Eagle or the Bank is not the surviving institution would be considered a liquidation and, in such a transaction, the liquidation account would be assumed by the surviving institution.

#### **NOTE 16: Related Party Transactions**

In the normal course of lending, the Bank provided a commercial line of credit to an affiliated entity that is partially owned by one of the Company's directors. The commercial line of credit had a balance of \$0 as of December 31, 2019 and 2018, respectively. In addition, also in the normal course of lending, the Bank provided a commercial real estate loan to a separate affiliated entity that is partially owned by the same director. The commercial real estate loan had a balance of \$272,000 and \$296,000 as of December 31, 2019 and 2018, respectively.

### **NOTE 17:** Employee Benefits

#### **Profit Sharing Plan**

The Company provides a noncontributory profit sharing plan for eligible employees who have completed one year of service. The amount of the Company's annual contribution is determined by the Board. Profit sharing expense was \$825,000 and \$573,000 for the years ended December 31, 2019 and 2018, respectively.

The Company's profit sharing plan includes a 401(k) feature. At the discretion of the Board, the Company may match up to 50.00% of participants' contributions up to a maximum of 4.00% of participants' salaries. For the years ended December 31, 2019 and 2018, the Company's match totaled \$397,000 and \$270,000, respectively.

## **Deferred Compensation Plans**

The Company has entered into deferred compensation contracts with current key employees. The contracts provide fixed benefits payable in equal annual installments upon retirement. The Company purchased life insurance contracts that may be used to fund the payments. The charge to expense is based on the present value computations of anticipated liabilities. For the years ended December 31, 2019 and 2018, the total expense was \$395,000 and \$382,000, respectively. The Company recorded a liability for the deferred compensation plan of \$2,858,000 and \$2,093,000 at December 31, 2019 and 2018, respectively, which are included in accrued expenses and other liabilities in the consolidated statements of financial condition.

### Employee Stock Ownership Plan

The Company has established an ESOP for eligible employees who meet certain age and service requirements. In conjunction with the subsequent offering in April 2010, the ESOP borrowed \$1,971,420 from Eagle Bancorp Montana, Inc. and used the funds to purchase 197,142 shares of common stock, at \$10 per share. The Bank makes annual contributions to the ESOP sufficient to satisfy the debt service requirements of the loan that has a twelve-year term and bears interest at 8.00%. The ESOP uses these contributions, and any dividends received by the ESOP on unallocated shares, to make principal and interest payments on the loan to the Company.

Shares purchased by the ESOP are held in a suspense account by the plan trustee until allocated to participant accounts. Shares released from the suspense account are allocated to participants on the basis of their relative compensation in the year of allocation. Participants become vested in the allocated shares over a period not to exceed seven years. Any forfeited shares are allocated to other participants in the same proportion as contributions.

As shares are committed to be released, the Company reports compensation expense equal to the average daily market prices of the shares. The compensation expense is accrued throughout the year. Dividends on allocated ESOP shares are recorded as a reduction to retained earnings; dividends on unallocated shares are recorded as a reduction of dividends paid.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 17:** Employee Benefits – continued

#### Employee Stock Ownership Plan - continued

Total ESOP expenses of \$276,000 and \$293,000 were recognized for the years ended December 31, 2019 and 2018, respectively. Shares totaling 16,616 were released and allocated to participants during the years ended December 31, 2019 and 2018. The cost of the 30,978 ESOP shares (\$311,000 at December 31, 2019) that have not yet been allocated or committed to be released to participants is deducted from shareholders' equity. The fair value of these shares was approximately \$663,000 at December 31, 2019.

#### Stock Incentive Plan

The Company adopted the stock incentive plan on November 1, 2011. The plan provides for different types of awards including stock options, restricted stock and performance shares. The original number of shares of restricted stock for issuance under the plan was 98,571. Under the plan, 98,571 shares of restricted stock were granted to directors and certain officers during November 2011. The plan was amended during 2015 and again during 2017 to increase the number of shares of restricted stock for issuance under the plan from 98,571 to 218,571. The number of shares of restricted stock available to award under the plan was 20,560 as of December 31, 2019.

The following table shows the activity of the restricted stock awards granted:

	Number of
	Shares
Unvested awards as of January 1, 2018	64,460
Awards granted	12,900
Awards vested	(17,200)
Awards forfeited	<del></del>
Unvested awards as of December 31, 2018	60,160
Awards granted	4,000
Awards vested	(19,340)
Awards forfeited	(880)
Unvested awards as of December 31, 2019	43,940

The Company recognized \$429,000 and \$287,000 of compensation expense during the years ended December 31, 2019 and 2018, respectively. At December 31, 2019, the Company has unrecognized expense of approximately \$697,000, which it expects to recognize ratably through November 2024.

The plan includes shares of stock which may be issued for awards of stock options totaling 246,427. However, no stock options have been awarded under the plan.

#### **NOTE 18: Derivatives**

The Company enters into commitments to originate and sell mortgage loans. The Bank uses derivatives to hedge the risk of changes in fair values of interest rate lock commitments and mortgage loans held-for-sale. An optimal amount of mortgage loans are sold directly into bulk commitments with investors at the time an interest rate is locked, other loans are sold on an individual best efforts basis at the time an interest rate is locked, and the remaining balance of locked loans are hedged using TBA mortgage-backed securities.

Derivatives are accounted for as free-standing or economic derivatives and are measured at fair value. Derivatives are recorded as either other assets or other liabilities on the consolidated statements of condition.

Derivatives are summarized as follows:

		De	cen	nber 31, 20	019			December 31, 2018					
	N	Votional		Fair Value				otional	Fair Value				
		Amount		Asset		iability	Amount			Asset	et		oility
						(In Tho	usa	nds)					
Interest rate lock commitments	\$	48,303	\$	554	\$	-	\$	18,745	\$		-	\$	-
Forward TBA mortgage- backed securities		67,000		<u>-</u> ,		201		16,000			_		_

Changes in the fair value of the derivatives are recorded in mortgage banking within noninterest income on the consolidated statements of income. A net gain of \$353,000 was recorded for the year ended December 31, 2019. The Company did not record the aforementioned derivatives related to mortgage banking at December 31, 2018 as they were not considered significant.

#### **NOTE 19:** Fair Value of Financial Instruments

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

Assets and liabilities that are measured at fair value are grouped in three levels within the fair value hierarchy based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

The fair value hierarchy is as follows:

- Level 1 Inputs Valuations are based on unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs Valuations are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuations for which all significant assumptions are observable or can be corroborated by observable market data.
- Level 3 Inputs Valuations are based on unobservable inputs that may include significant management judgement and estimation.

#### NOTE 19: Fair Value of Financial Instruments – continued

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy at the reporting date, is set forth below.

Available-for-Sale Securities – Securities classified as available-for-sale are reported at fair value utilizing Level 1 (nationally recognized securities exchanges) and Level 2 inputs. For level 2 securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include but is not limited to dealer quotes, market spreads, cash flows, the U. S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayments speeds, credit information and the bond's terms and conditions.

**Loans Held-for-Sale** – These loans are reported at fair value. Fair value is determined based on expected proceeds based on committed sales contracts and commitments of similar loans if not already committed and are considered Level 2 inputs.

**Derivative Instruments** – The fair value of the interest rate lock commitments and forward TBA mortgage-backed securities are estimated using quoted or published market prices for similar instruments, adjusted for factors such as pull-through rate assumptions based on historical information, where appropriate. Interest rate lock commitments are considered Level 3 inputs and the forward TBA mortgage-backed securities are considered Level 2 inputs.

*Impaired Loans* – Impaired loans are reported at the fair value of the underlying collateral if repayment is expected solely from the collateral or using a discounted cash flow if the loan is not collateral dependent. Collateral values are estimated using Level 3 inputs based on internally customized discounting criteria.

**Real Estate and Other Repossessed Assets** – Fair values are determined at the time the loan is foreclosed upon and the asset is transferred from loans. The value is based primarily on third party appraisals, less costs to sell and are considered Level 3 inputs for determining fair value. Repossessed assets are reviewed and evaluated periodically for additional impairment and adjusted accordingly.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 19: Fair Value of Financial Instruments – continued

The following table summarizes financial assets and liabilities measured at fair value on a recurring basis, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	December 31, 2019							
	Level 1		L	evel 2	Level 3		Total Fair	
	Inputs		I	Inputs		Inputs	Value	
				(In Tho	usaı	nds)		
Financial assets:								
Available-for-sale securities								
U.S. government and agency	\$	-	\$	13,597	\$	-	\$	13,597
Municipal obligations		-		52,222		-		52,222
Corporate obligations		-		8,388		-		8,388
Mortgage-backed securities		-		9,495		-		9,495
Collateralized mortgage obligations		-		33,334		-		33,334
Asset-backed securities		-		9,839		-		9,839
Loans held-for-sale		-		25,612		-		25,612
Interest rate lock commitments		-		-		554		554
Financial liabilities:								
Forward TBA mortgage-backed securities				201		-		201
			I	December	r 31.	, 2018		
	Level 1		L	evel 2	I	Level 3	Т	otal Fair
	Inputs		I	nputs	]	Inputs		Value
				(In Tho	usaı	nds)		
Financial assets:				,		ŕ		
Available-for-sale securities								
U.S. government and agency	\$	-	\$	9,347	\$	-	\$	9,347
Municipal obligations		-		68,278		-		68,278
Corporate obligations		-		11,119		-		11,119
Mortgage-backed securities		-		19,348		-		19,348
Collateralized mortgage obligations		-		23,875		-		23,875
Asset-backed securities		-		10,198		-		10,198
Loans held-for-sale		-		7,318		-		7,318
Interest rate lock commitments		-		-		-		-
Financial liabilities:								
Forward TBA mortgage-backed securities		-		-		-		-

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 19: Fair Value of Financial Instruments – continued

Certain financial assets may be measured at fair value on a nonrecurring basis. These assets are subject to fair value adjustments that result from the application of lower of cost or fair value accounting or write-downs of individual assets, such as impaired loans that are collateral dependent, real estate and other repossessed assets and mortgage servicing rights.

The following tables summarize financial assets measured at fair value on a nonrecurring basis for which a nonrecurring change in fair value has been recorded during the reporting periods presented:

	December 31, 2019							
	Leve	11	Level 2 Level 3				otal Fair	
	Inpu	its	In	puts	Inputs	_	Value	
				(In Tho	usands)			
Impaired loans	\$	-	\$	-	\$ 491	\$	491	
Real estate and other repossessed assets		-		-	25		25	
			De	ecember	31, 2018			
	Leve	11	Le	vel 2	Level 3	T	otal Fair	
	Inpu	its	In	puts	Inputs		Value	
				(In Tho	usands)			
Impaired loans	\$	-	\$	-	\$ 15	\$	15	
Real estate and other repossessed assets		-		-	107		107	

As of December 31, 2019, impaired loans with a carrying value of \$565,000 after charge-offs of \$440,000 were reduced by specific valuation allowance allocations of \$74,000 and resulted in a fair value of \$491,000. As of December 31, 2018, impaired loans had a fair value of \$15,000 after charge-offs of \$58,000 were incurred.

#### NOTE 19: Fair Value of Financial Instruments – continued

The following table represents the Banks's Level 3 financial assets and liabilities, the valuation techniques used to measure the fair value of those financial assets and liabilities, and the significant unobservable inputs and the ranges of values for those inputs:

		Fair V	alue a	t	Principal	Significant	Range of
		Decem	iber 31	,	Valuation	Unobservable	Signficant Input
Instrument	2	019	2018		Technique	Inputs	Values
	(I	Oollars In	Thous	ands)			
Impaired loans	\$	491	\$	15	Fair value of underlying collateral	Discount applied to the obtained appraisal	10 - 30%
Real estate and other repossessed assets	\$	25	\$	107	Fair value of collateral	Discount applied to the obtained appraisal	10 - 30%

The tables below summarize the estimated fair values of financial instruments of the Company, whether or not recognized at fair value on the consolidated statements of condition. The tables are followed by methods and assumptions that were used by the Company in estimating the fair value of the classes of financial instruments.

	December 31, 2019								
	Level 1			Level 2	Level 3	Total		(	Carrying
	Inputs			Inputs	Inputs	Fair Value		Amount	
					(In Thousands)	)			
Financial assets:									
Cash and cash equivalents	\$	24,918	\$	-	\$ -	\$	24,918	\$	24,918
Federal Home Loan Bank stock		4,683		-	-		4,683		4,683
Federal Reserve Bank stock		2,526		-	-		2,526		2,526
Loans receivable, net		-		-	770,327		770,327		770,635
Accrued interest and dividends									
receivable		4,577		-	-		4,577		4,577
Mortgage servicing rights		-		-	9,835		9,835		8,739
Financial liabilities:									
Non-maturing interest bearing									
deposits		-		375,894	-		375,894		375,894
Noninterest bearing deposits		200,035		-	-		200,035		200,035
Time certificates of deposit		-		-	233,041		233,041		233,064
Accrued expenses and other									
liabilities		9,825		-	-		9,825		9,825
Federal Home Loan Bank									
advances and other borrowings		=-		-	88,447		88,447		88,350
Other long-term debt		-		-	24,661		24,661		25,155

## ${\bf EAGLE\ BANCORP\ MONTANA, INC.\ AND\ SUBSIDIARIES}$

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE 19:** Fair Value of Financial Instruments – continued

	December 31, 2018								
	Level 1			Level 2	Level 3		Total		Carrying
	Inputs			Inputs	Inputs	Fair Value		Amount	
					(In Thousands	)			
Financial assets:									
Cash and cash equivalents	\$ 11,20	)1	\$	-	\$ -	\$	11,201	\$	11,201
Federal Home Loan Bank stock	5,0	1		-	-		5,011		5,011
Federal Reserve Bank stock	2,03	33		-	-		2,033		2,033
Loans receivable, net		-		-	603,361		603,361		608,043
Accrued interest and dividends									
receivable	3,47	19		-	=		3,479		3,479
Mortgage servicing rights		-		-	8,670		8,670		7,100
Financial liabilities:									
Non-maturing interest bearing									
deposits		-		321,399	-		321,399		321,399
Noninterest bearing deposits	142,78	88		-	-		142,788		142,788
Time certificates of deposit		-		-	160,735		160,735		162,424
Accrued expenses and other									
liabilities	5,38	88		-	-		5,388		5,388
Federal Home Loan Bank									
advances and other borrowings		-		-	101,885		101,885		102,222
Other long-term debt		-		-	24,002		24,002		25,155

## **NOTE 20: Condensed Parent Company Financial Statements**

Included below are the condensed financial statements of the Parent Company, Eagle Bancorp Montana, Inc.:

	December 31,					
		2019		2018		
		(In Tho	usand	s)		
Assets:						
Cash and cash equivalents	\$	8,916	\$	1,216		
Securities available-for-sale		5,152		10,783		
Investment in Eagle Bancorp Statutory Trust I		155		155		
Investment in Opportunity Bank of Montana		130,165		105,963		
Other assets		2,473		1,813		
Total assets	\$	146,861	\$	119,930		
Liabilities and Shareholders's Equity:						
Accounts payable and accrued expenses	\$	261	\$	248		
Other long-term debt		24,941		24,876		
Shareholders' equity		121,659		94,806		
Total liabilities and shareholders' equity	\$	146,861	\$	119,930		
		Years	Ended	d		
		Decem	ber 31	1,		
		2019		2018		
		(In Tho	usand	s)		
Interest income	\$	273	\$	292		
Interest expense		(1,452)		(1,432)		
Noninterest income		(6)		(20)		
Noninterest expense		(2,582)		(1,712)		
Loss before income taxes		(3,767)		(2,872)		
Income tax benefit		(1,065)		(557)		
Loss before equity in undistributed earnings of Opportunity Bank of						
Montana		(2,702)		(2,315)		
Equity in undistributed earnings of Opportunity Bank of Montana		13,574		7,297		
Net income	\$	10,872	\$	4,982		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 20: Condensed Parent Company Financial Statements – continued

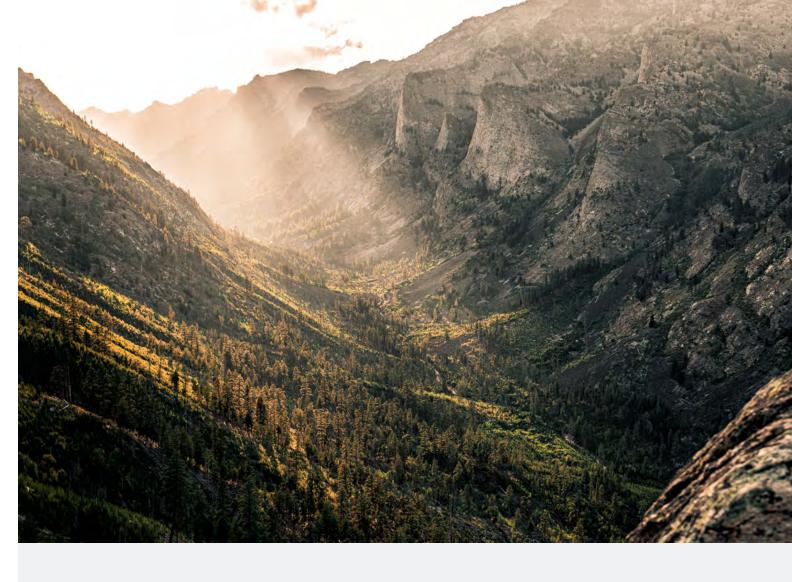
		ed 31,	
		2019	2018
	·	(In Thousan	ds)
Cash Flows from Operating Activities:			
Net income	\$	10,872 \$	4,982
Adjustments to reconcile net income to net cash used in operating activities:			
Equity in undistributed earnings of Opportunity Bank of			
Montana		(13,574)	(7,297)
Other adjustments, net		(578)	480
Net cash used in operating activities		(3,280)	(1,835)
Cash Flows from Investing Activities:			
Cash contributions from Opportunity Bank of Montana		8,000	11,400
Cash paid for acquisitions, net of cash received		-	(9,895)
Activity in available-for-sale securities:			
Sales		5,291	1,465
Maturities, principal payments and calls		620	607
Net cash provided by investing activities		13,911	3,577
Cash Flows from Financing Activities:			
Employee Stock Ownership Plan payments and dividends		317	310
Payments to purchase treasury stock		(1,210)	-
Treasury shares reissued for compensation		369	281
Dividends paid		(2,407)	(1,995)
Net cash used in financing activities		(2,931)	(1,404)
Net Increase in Cash and Cash Equivalents		7,700	338
Cash and Cash Equivalents, beginning of period		1,216	878
Cash and Cash Equivalents, end of period	\$	8,916 \$	1,216

## **NOTE 21:** Subsequent Events

Effective January 1, 2020, Eagle completed its previously announced merger with WHC and its wholly-owned subsidiary, WB, pursuant to an Agreement and Plan of Merger, dated as of August 8, 2019. At the effective time of the Merger, WHC merged with and into Eagle, with Eagle continuing as the surviving corporation. WB operated one branch in Wolf Point, Montana. Eagle acquired approximately \$102,706,000 in assets, \$89,234,000 in deposits and \$44,586,000 in gross loans based on WHC's December 31, 2019 financial statements. The fair value of assets acquired and liabilities assumed is still being determined as of January 1, 2020 in regards to this merger.







## SHAREHOLDER INFORMATION

## **STOCK LISTING**

Symbol: EBMT NASDAQ Global

## SHAREHOLDER SERVICES AGENT

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## **INVESTOR INFORMATION**

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## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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