



# ANNUAL REPORT 2019

## **Board of Directors**

Alan Fishman  
*Non-Executive Chairman, Retired*

Brian Harris  
*Chief Executive Officer*

Pamela McCormack  
*Director*  
*President*

Mark Alexander  
*Director*  
*Chief Executive Officer, iCreditWorks*

Douglas Durst  
*Director*  
*Chairman, Durst Organization*

Jeffrey Steiner  
*Director*  
*Partner, McDermott Will & Emery LLP*

David Weiner  
*Director*  
*Senior Vice President, Stifel*

## **Executive Officers**

Brian Harris  
*Chief Executive Officer*

Pamela McCormack  
*President*

Marc Fox  
*Chief Financial Officer*

Robert Perelman  
*Head of Asset Management*

Kelly Porcella  
*Chief Administrative Officer & General Counsel*

## **Corporate Information**

*Corporate Headquarters*  
345 Park Avenue, 8th Floor  
New York, NY 10154

*Independent Auditor*  
PricewaterhouseCoopers LLP

*Legal Counsel*  
Skadden, Arps, Slate, Meagher & Flom LLP

*Investor Relations*  
investor.relations@laddercapital.com  
(917) 369-3207

*Stock Listing*  
Symbol: LADR  
New York Stock Exchange

*Transfer Agent and Registrar*  
American Stock Transfer & Trust Company, LLC  
Shareholder Services Department  
6201 15<sup>th</sup> Avenue  
Brooklyn, NY 11219  
(800) 937-5449  
www.amstock.com

## **Annual Report on Form 10-K**

Ladder Capital Corp's Annual Report on Form 10-K for the year ended December 31, 2019 is included in this annual report. The exhibits accompanying the report are filed with the Securities and Exchange Commission and can be accessed on [www.sec.gov](http://www.sec.gov) or through the "Investor Relations" section at [www.laddercapital.com](http://www.laddercapital.com). We will provide these items to stockholders upon request. The information contained on our website is not incorporated by reference into this Annual Report.

## **Certifications**

Ladder Capital Corp has filed with the Securities and Exchange Commission as exhibits to its Form 10-K for the fiscal year ended December 31, 2019 the certifications required pursuant to Section 302 of the Sarbanes-Oxley Act of its Chief Executive Officer and Chief Financial Officer relating to the quality of our public disclosure.

## **Forward Looking Statements**

In accordance with the Private Securities Litigation Reform Act of 1995, Ladder Capital Corp notes that this annual report contains forward-looking statements that involve risks and uncertainties, including those related to Ladder Capital Corp's future success and growth. Actual results may differ materially due to risks and uncertainties as described in Ladder Capital Corp's filings with the Securities and Exchange Commission. Ladder Capital does not intend to update these forward-looking statements.

## **Annual Meeting of Stockholders**

Stockholders of Ladder Capital Corp are cordially invited to attend the 2020 Annual Meeting of Stockholders on June 9, 2020 via live webcast at [www.virtualshareholdermeeting.com/LADR2020](http://www.virtualshareholdermeeting.com/LADR2020)



Dear Fellow Shareholders,

I would be remiss if I opened this letter without acknowledging the difficult and unprecedented time that we are in. The global scale and rapid spread of the COVID-19 pandemic, as well as the impact of responses to it, requires us to shift our focus to navigating these challenges together. We have moved swiftly to activate our business continuity plan and ensure our employees are working as safely as possible. The uniqueness and extremes of these circumstances make it hard for us to look too far ahead with clarity.

Unlike many public companies, what is certain is that my fellow directors and executives are not just employees and board members – we stand alongside our shareholders as owners of 10% of Ladder Capital's equity. Our commitment to protecting your capital, as well as our own, through the challenges ahead is unwavering.

We believe that Ladder is well-positioned to meet these challenges. Importantly, we entered this period of upheaval bolstered by strong results from last year. We ended 2019 with \$6.7 billion in total assets and \$1.6 billion of total equity. Our assets included \$3.4 billion of loans, \$1.7 billion of securities, and \$1.0 billion of real estate investments. Our performance resulted in a robust book value per share as of December 31, 2019 of \$13.56 on a GAAP basis and \$15.23 per share on an undepreciated basis\*.

For the year ending December 31, 2019, we:

- Earned \$190.6 million of core earnings\*, or \$1.60 of core EPS\*, generating an after-tax core return on average equity\* of 11.6%;
- Originated or purchased \$2.4 billion of commercial mortgage loans, composed of \$956 million of mortgage loans held for sale and \$1.5 billion of mortgage loans held for investment;
- Made \$105 million of real estate investments and securitized or sold \$1.0 billion of loans;
- Realized approximately \$45 million of core gains on sales of loans, securities and real estate;
- Generated net interest income and net rental income that accounted for approximately 85% of the net revenues from our investment assets for the year; and
- Ended the year with over \$1.1 billion of unsecured corporate bonds outstanding with no maturities until 2021.

Additionally, during 2019 and the early part of 2020, we continued to take deliberate steps to strengthen our capital structure by:

- Issuing \$750 million of 7-year unsecured corporate bonds in January 2020 bringing Ladder's total corporate bonds outstanding to \$1.9 billion. The newly issued bonds carry a 4.25% interest rate, Ladder's lowest rate on an unsecured bond issuance to date; and
- Extending the terms of our unsecured and secured funding facilities.

As stewards of your capital, we remain highly aligned with all of you through our significant insider ownership and internal management structure. Our current primary focus is on enhancing liquidity and preserving financial flexibility in the face of uncertain macroeconomic conditions. We remain confident that Ladder is well-positioned to weather and eventually take advantage of these challenging times, including through Ladder's:

- Disciplined credit-oriented culture and strategy that focuses primarily on senior secured assets;

\* This is a non-GAAP financial measure. Additional information regarding core earnings can be found in the 2019 Annual Report and additional information regarding core EPS, after-tax core return on average equity and undepreciated book value per share can be found in the Company's Fourth Quarter Earnings Supplement, available at [ir.laddercapital.com](http://ir.laddercapital.com).

- More than \$2 billion portfolio of high-quality unencumbered assets, including investment grade commercial real estate securities and first mortgage loans, that serve as a reserve of additional liquidity;
- Diversified portfolio of primarily first mortgage loans, investment grade commercial real estate securities and equity that provides stable cash flows;
- Strong balance sheet with a best-in-class capital structure that is focused on diversity and the use of modest leverage; and
- Multiple committed, long-term funding sources, including secured and unsecured debt as well as non-recourse financing.

On behalf of all of us at Ladder, and for everyone who depends upon the care and skill with which we perform our responsibilities, thank you for investing alongside us. We hope you and your loved ones remain safe and healthy during these extraordinary times.

Sincerely,

A handwritten signature in blue ink that reads "Brian Harris". The signature is fluid and cursive, with the first name "Brian" and last name "Harris" clearly distinguishable.

Brian Harris  
Chief Executive Officer  
Ladder Capital Corp

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**Form 10-K**

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(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2019

Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from    to

Commission file number:  
001-36299

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**Ladder Capital Corp**



(Exact name of registrant as specified in its charter)

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**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**80-0925494**

(IRS Employer  
Identification No.)

**345 Park Avenue, New York, NY**

(Address of principal executive  
offices)

**10154**

(Zip Code)

**(212) 715-3170**

(Registrant's telephone number, including area code)

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Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Class A common stock, \$0.001 par value	LADR	New York Stock Exchange

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Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company” and “emerging growth company” in Rule 12b-2 of the Exchange Act:

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

Yes  No

The aggregate market value of the Class A common stock held by non-affiliates of the registrant was \$1,567,322,590 as of June 30, 2019, based on the closing price of the registrant’s Class A common stock reported on the New York Stock Exchange on such date of \$16.61 per share. The registrant has no non-voting common stock.

Indicate the number of shares outstanding of each of the registrant’s classes of common stock, as of the latest practicable date.

<b>Class</b>	<b>Outstanding at February 21, 2020</b>
Class A common stock, \$0.001 par value	108,818,520
Class B common stock, \$0.001 par value	12,158,933

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the definitive proxy statement for the Company’s 2020 Annual Meeting of Shareholders have been incorporated by reference into Part III of this Report.

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**LADDER CAPITAL CORP**

**FORM 10-K  
December 31, 2019**

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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K (this “Annual Report”) includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). All statements other than statements of historical fact contained in this Annual Report, including statements regarding our future results of operations and financial position, strategy and plans, and our expectations for future operations, are forward-looking statements. The words “anticipate,” “estimate,” “expect,” “project,” “plan,” “intend,” “believe,” “may,” “might,” “will,” “should,” “can have,” “likely,” “continue,” “design,” and other words and terms of similar expressions are intended to identify forward-looking statements.

We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our financial condition, results of operations, strategy, short-term and long-term business operations and objectives and financial needs. Although we believe that the expectations reflected in our forward-looking statements are reasonable, actual results could differ from those expressed in our forward-looking statements. Our future financial position and results of operations, as well as any forward-looking statements are subject to change and inherent risks and uncertainties. You should consider our forward-looking statements in light of a number of factors that may cause actual results to vary from our forward-looking statements including, but not limited to:

- risks discussed under the heading “Risk Factors” in this Annual Report, as well as our consolidated financial statements, related notes, and the other financial information appearing elsewhere in this Annual Report and our other filings with the United States Securities and Exchange Commission (“SEC”);
- changes in general economic conditions, in our industry and in the commercial finance and the real estate markets;
- changes to our business and investment strategy;
- our ability to obtain and maintain financing arrangements;
- the financing and advance rates for our assets;
- our actual and expected leverage and liquidity;
- the adequacy of collateral securing our loan portfolio and a decline in the fair value of our assets;
- interest rate mismatches between our assets and our borrowings used to fund such investments;
- changes in interest rates and the market value of our assets;
- changes in prepayment rates on our mortgages and the loans underlying our mortgage-backed and other asset-backed securities;
- the effects of hedging instruments and the degree to which our hedging strategies may or may not protect us from interest rate and credit risk volatility;
- the increased rate of default or decreased recovery rates on our assets;
- the adequacy of our policies, procedures and systems for managing risk effectively;
- a potential downgrade in the credit ratings assigned to Ladder or our investments;
- our compliance with, and the impact of and changes in, governmental regulations, tax laws and rates, accounting guidance and similar matters;
- our ability to maintain our qualification as a real estate investment trust (“REIT”) for U.S. federal income tax purposes and our ability and the ability of our subsidiaries to operate in compliance with REIT requirements;
- our ability and the ability of our subsidiaries to maintain our and their exemptions from registration under the Investment Company Act of 1940, as amended (the “Investment Company Act”);
- potential liability relating to environmental matters that impact the value of properties we may acquire or the properties underlying our investments;
- the inability of insurance covering real estate underlying our loans and investments to cover all losses;
- the availability of investment opportunities in mortgage-related and real estate-related instruments and other securities;
- fraud by potential borrowers;
- the availability of qualified personnel;
- the impact of any tax legislation or IRS guidance;
- the degree and nature of our competition; and
- the market trends in our industry, interest rates, real estate values, the debt securities markets or the general economy.



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You should not rely upon forward-looking statements as predictions of future events. In addition, neither we nor any other person assumes responsibility for the accuracy and completeness of any of these forward-looking statements. The forward-looking statements contained in this Annual Report are made as of the date hereof, and the Company assumes no obligation to update or supplement any forward-looking statements.

## REFERENCES TO LADDER CAPITAL CORP

Ladder Capital Corp is a holding company, and its primary assets are a controlling equity interest in Ladder Capital Finance Holdings LLLP (“LCFH” or the “Operating Partnership”) and in each series thereof, directly or indirectly. Unless the context suggests otherwise, references in this report to “Ladder,” “Ladder Capital,” the “Company,” “we,” “us” and “our” refer (1) prior to the February 2014 initial public offering (“IPO”) of the Class A common stock of Ladder Capital Corp and related transactions, to LCFH (“Predecessor”) and its consolidated subsidiaries and (2) after our IPO and related transactions, to Ladder Capital Corp and its consolidated subsidiaries.

## Part I

### Item 1. Business

#### Overview

We are an internally-managed real estate investment trust (“REIT”) that is a leader in commercial real estate finance. We originate and invest in a diverse portfolio of commercial real estate and real estate-related assets, focusing on senior secured assets. Our investment activities include: (i) direct origination of commercial real estate first mortgage loans; (ii) investments in investment grade securities secured by first mortgage loans on commercial real estate; and (iii) investments in net leased and other commercial real estate equity. We believe that our in-house origination platform, ability to flexibly allocate capital among complementary product lines, credit-centric underwriting approach, access to diversified financing sources, and experienced management team position us well to deliver attractive returns on equity to our shareholders through economic and credit cycles.

Our businesses, including balance sheet lending, conduit lending, securities investments, and real estate investments, provide for a stable base of net interest and rental income. We have originated \$25.2 billion of commercial real estate loans from our inception through December 31, 2019. During this timeframe, we also acquired \$12.2 billion of predominantly investment grade-rated securities secured by first mortgage loans on commercial real estate and \$1.8 billion of selected net leased and other real estate assets.

As part of our commercial mortgage lending operations, we originate conduit loans, which are first mortgage loans on stabilized, income producing commercial real estate properties that we intend to make available for sale in commercial mortgage-backed securities (“CMBS”) securitizations. From our inception in October 2008 through December 31, 2019, we originated \$16.4 billion of conduit loans, \$16.3 billion of which were sold into 66 CMBS securitizations, making us, by volume, the second largest non-bank contributor of loans to CMBS securitizations in the United States in such period. Our sales of loans into securitizations are generally accounted for as true sales, not financings, and we generally retain no ongoing interest in loans which we securitize unless we are required to do so as issuer pursuant to the risk retention requirements of the Dodd-Frank Act. The securitization of conduit loans enables us to reinvest our equity capital into new loan originations or allocate it to other investments.

As of December 31, 2019, we had \$6.7 billion in total assets and \$1.6 billion of total equity. Our assets included \$3.4 billion of loans, \$1.7 billion of securities, and \$1.0 billion of real estate.

We have a diversified and flexible financing strategy supporting our business operations, including unsecured debt and significant committed term financing from leading financial institutions. As of December 31, 2019, we had \$1.2 billion of unsecured debt financing outstanding. This unsecured financing was comprised of \$266.2 million in aggregate principal amount of 5.875% senior notes due 2021 (the “2021 Notes”), \$500.0 million in aggregate principal amount of 5.25% senior notes due 2022 (the “2022 Notes”) and \$400.0 million in aggregate principal amount of 5.25% senior notes due 2025 (the “2025 Notes,” collectively with the 2021 Notes and the 2022 Notes, the “Notes”), and there were no borrowings outstanding under our \$266.4 million Revolving Credit Facility.

In addition, as of December 31, 2019, we had \$3.7 billion of secured debt financing outstanding. This financing was comprised of \$1.1 billion of financing from the Federal Home Loan Bank (the “FHLB”), \$745.0 million of committed secured term repurchase agreement financing, \$1.1 billion of other securities financing and \$812.6 million of third-party, non-recourse mortgage debt.

As of December 31, 2019, we had \$2.5 billion of committed, undrawn total funding capacity available, consisting of \$266.4 million of availability under our \$266.4 million Revolving Credit Facility, \$872.3 million of undrawn committed FHLB financing and \$1.4 billion of other undrawn committed financings. As of December 31, 2019, our debt-to-equity ratio was 3.0:1.0, as we employ leverage prudently to maximize financial flexibility. Our adjusted leverage, a non-GAAP financial measure, was 3.0:1.0 as of December 31, 2019. See “—Reconciliation of Non-GAAP Financial Measures” for our definition of adjusted leverage and a reconciliation to debt obligations, net.

Ladder was founded in October 2008 and we completed our IPO in February 2014. We are led by a disciplined and highly aligned management team. As of December 31, 2019, our management team and directors held interests in our Company comprising 11.3% of our total equity. On average, our management team members have 26 years of experience in the industry. Our management team includes Brian Harris, Chief Executive Officer; Pamela McCormack, President; Marc Fox, Chief Financial Officer; Robert Perelman, Head of Asset Management; and Kelly Porcella, Chief Administrative Officer & General Counsel. Kevin Moclair, Chief Accounting Officer, is an additional officer of Ladder. We employ 76 full-time industry professionals.

We are organized and conduct our operations to qualify as a REIT under the Internal Revenue Code of 1986, as amended (the “Code”). As such, we will generally not be subject to U.S. federal income tax on that portion of our net income that is distributed to shareholders if we distribute at least 90% of our taxable income and comply with certain other requirements.

## **Recent Developments**

### ***Senior Unsecured Notes***

#### **2027 Notes**

On January 30, 2020, LCFH and Ladder Capital Finance Corporation (“LCFC”), a wholly-owned subsidiary of LCFH, issued \$750.0 million in aggregate principal amount of 4.25% senior notes due February 1, 2027 (the “2027 Notes”). The 2027 Notes require interest payments semi-annually in cash in arrears on August 1 and February 1 of each year, beginning on August 1, 2020. The 2027 Notes will mature on February 1, 2027. The 2027 Notes are unsecured and are subject to an unencumbered assets to unsecured debt covenant. The Company may redeem the 2027 Notes, in whole, at any time, or from time to time, prior to their stated maturity. At any time on or after February 1, 2023, the Company may redeem the 2027 Notes in whole or in part, upon not less than 15 nor more than 60 days’ notice, at a redemption price defined in the indenture governing the 2027 Notes, plus accrued and unpaid interest, if any, to the redemption date. Net proceeds of the offering were used to repay secured indebtedness.

### ***Committed Loan Repurchase Facilities***

On February 14, 2020, the Company amended one of its committed loan repurchase facilities with a major U.S. bank to reduce the maximum capacity of the facility from \$600.0 million to \$500.0 million.

On February 26, 2020, the Company amended one of its committed loan repurchase facilities with a major U.S. bank, extending the term of the facility. The current maturity date is now February 26, 2021, and the Company has three one-year extension options for a final maturity date of February 26, 2024. The Company also reduced the maximum size of the facility from \$350.0 million to \$250.0 million.

## Our Businesses

We invest primarily in loans, securities and other interests in U.S. commercial real estate, with a focus on senior secured assets. Our complementary business segments are designed to provide us with the flexibility to opportunistically allocate capital in order to generate attractive risk-adjusted returns under varying market conditions. The following table summarizes the value of our investment portfolio as reported in our consolidated financial statements as of the dates indicated below (\$ in thousands):

	December 31, 2019		December 31, 2018	
<b>Loans</b>				
Balance sheet loans:				
Balance sheet first mortgage loans	\$ 3,127,173	46.9 %	\$ 3,170,788	50.5 %
Other commercial real estate-related loans	129,863	1.9 %	147,602	2.4 %
Allowance for loan losses	(20,500)	(0.3)%	(17,900)	(0.3)%
Total balance sheet loans	3,236,536	48.5 %	3,300,490	52.6 %
Conduit first mortgage loans	122,325	1.8 %	182,439	2.9 %
Total loans	3,358,861	50.3 %	3,482,929	55.5 %
<b>Securities</b>				
CMBS investments	1,673,468	25.3 %	1,308,331	20.8 %
U.S. Agency Securities investments	34,857	0.5 %	36,374	0.6 %
Corporate bonds	—	— %	53,871	0.9 %
Equity securities	12,980	0.2 %	11,550	0.2 %
Total securities	1,721,305	26.0 %	1,410,126	22.5 %
<b>Real Estate</b>				
Real estate and related lease intangibles, net	1,048,081	15.7 %	998,022	15.9 %
Total real estate	1,048,081	15.7 %	998,022	15.9 %
<b>Other Investments</b>				
Investments in and advances to unconsolidated joint ventures	48,433	0.7 %	40,354	0.6 %
FHLB stock	61,619	0.9 %	57,915	0.9 %
Total other investments	110,052	1.6 %	98,269	1.5 %
Total investments	6,238,299	93.6 %	5,989,346	95.4 %
Cash, cash equivalents and restricted cash	355,746	5.3 %	98,450	1.6 %
Other assets	75,107	1.1 %	185,076	3.0 %
<b>Total assets</b>	<b>\$ 6,669,152</b>	<b>100.0 %</b>	<b>\$ 6,272,872</b>	<b>100.0 %</b>

## Loans

*Balance Sheet First Mortgage Loans.* We originate and invest in balance sheet first mortgage loans secured by commercial real estate properties that are typically undergoing transition, including lease-up, sell-out, and renovation or repositioning. These mortgage loans are structured to fit the needs and business plans of the property owners, and generally have LIBOR based floating rates and terms (including extension options) ranging from one to five years. Our loans are directly originated by an internal team that has longstanding and strong relationships with borrowers and mortgage brokers throughout the United States. We follow a rigorous investment process, which begins with an initial due diligence review; continues through a comprehensive legal and underwriting process incorporating multiple internal and external checks and balances; and culminates in approval or disapproval of each prospective investment by our Investment Committee. Balance sheet first mortgage loans in excess of \$50.0 million also require the approval of our board of directors' Risk and Underwriting Committee.

We generally seek to hold our balance sheet first mortgage loans for investment although we also maintain the flexibility to contribute such loans into a collateralized loan obligation (“CLO”) or similar structure, sell participation interests or “b-notes” in our mortgage loans or sell such mortgage loans as whole loans. We completed our first contributions of balance sheet first mortgage loans into CLO transactions in the fourth quarter of 2017. Our balance sheet first mortgage loans have been typically repaid at or prior to maturity (including by being refinanced by us into a new conduit first mortgage loan upon property stabilization). As of December 31, 2019, we held a portfolio of 149 balance sheet first mortgage loans with an aggregate book value of \$3.1 billion. Based on the loan balances and the “as-is” third-party Financial Institutions Reform, Recovery and Enforcement Act of 1989 (“FIRREA”) appraised values at origination, the weighted average loan-to-value ratio of this portfolio was 70.0% at December 31, 2019.

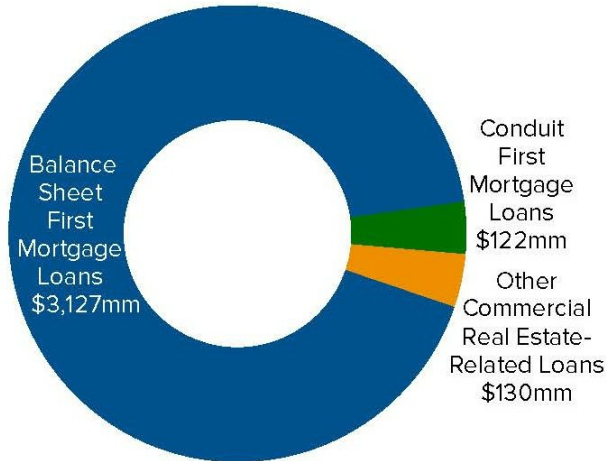
*Other Commercial Real Estate-Related Loans.* We selectively invest in note purchase financings, subordinated debt, mezzanine debt and other structured finance products related to commercial real estate that are generally held for investment. As of December 31, 2019, we held a portfolio of 25 other commercial real estate-related loans with an aggregate book value of \$129.9 million. Based on the loan balance and the “as-is” third-party FIRREA appraised values at origination, the weighted average loan-to-value ratio of the portfolio was 68.3% at December 31, 2019.

*Conduit First Mortgage Loans.* We also originate conduit loans, which are first mortgage loans that are secured by cash-flowing commercial real estate and are available for sale to securitizations. These first mortgage loans are typically structured with fixed interest rates and generally have five- to ten-year terms. Conduit first mortgage loans are originated, underwritten, approved and funded using the same comprehensive legal and underwriting approach, process and personnel used to originate our balance sheet first mortgage loans. Conduit first mortgage loans in excess of \$50.0 million also require approval of our board of directors’ Risk and Underwriting Committee.

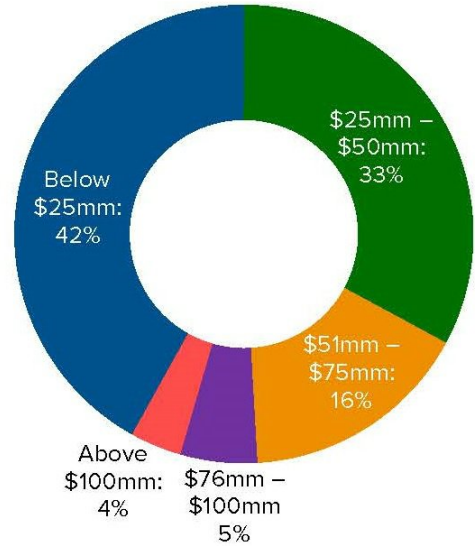
Although our primary intent is to sell our conduit first mortgage loans to CMBS trusts, we generally seek to maintain the flexibility to keep them on our balance sheet, sell participation interests or “b-notes” in such loans or sell the loans as whole loans. As of December 31, 2019, we held 10 first mortgage loans that were available for contribution into a securitization with an aggregate book value of \$122.3 million. Based on the loan balances and the “as-is” third-party FIRREA appraised values at origination, the weighted average loan- to-value ratio of this portfolio was 64.0% at December 31, 2019. The Company holds these conduit loans in its taxable REIT subsidiary (“TRS”).

The following charts set forth our total outstanding balance sheet first mortgage loans, other commercial real estate-related loans, mortgage loans transferred but not considered sold and conduit first mortgage loans as of December 31, 2019 and a breakdown of our loan portfolio by loan size and geographic location and asset type of the underlying real estate.

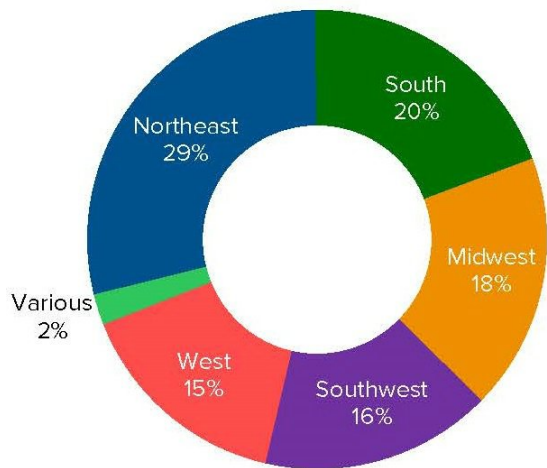
**Loan Type**



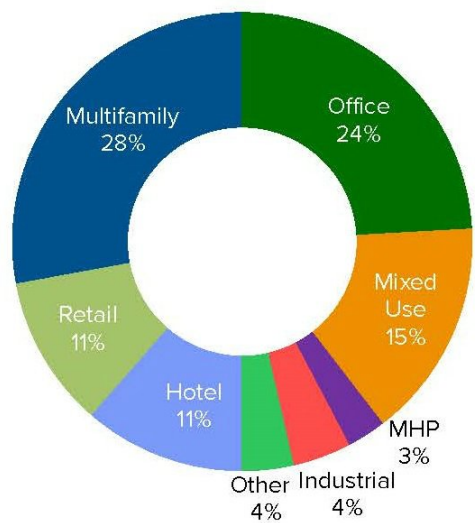
**Loan Size**



**Geographic Location**



**Asset Type**



## Securities

*CMBS Investments.* We invest in CMBS secured by first mortgage loans on commercial real estate and own predominantly AAA-rated securities. These investments provide a stable and attractive base of net interest income and help us manage our liquidity. We have significant in-house expertise in the evaluation and trading of CMBS, due in part to our experience in originating and underwriting mortgage loans that comprise assets within CMBS trusts, as well as our experience in structuring CMBS transactions. AAA-rated CMBS or U.S. Agency securities investments in excess of \$76.0 million and all other investment grade CMBS or U.S. Agency securities investments in excess of \$51.0 million, each in any single class of any single issuance, require the approval of our board of directors' Risk and Underwriting Committee. The Risk and Underwriting Committee also must approve any investments in non-rated or sub-investment grade CMBS or U.S. Agency Securities in any single class of any single issuance in excess of the lesser of (x) \$21,000,000 and (y) 10% of the total net asset value of the respective Ladder investment company. As of December 31, 2019, the estimated fair value of our portfolio of CMBS investments totaled \$1.7 billion in 140 CUSIPs (\$12.0 million average investment per CUSIP). As of December 31, 2019, included in the \$1.7 billion of CMBS securities are \$12.4 million of CMBS securities designated as risk retention securities under the Dodd-Frank Act which are subject to transfer restrictions over the term of the securitization trust. As of that date, 100% of our CMBS investments were rated investment grade by Standard & Poor's Ratings Group, Moody's Investors Service, Inc. or Fitch Ratings Inc., consisting of 89.3% AAA/Aaa-rated securities and 10.7% of other investment grade-rated securities, including 8.4% rated AA/Aa, 1.3% rated A/A and 1.0% rated BBB/Baa. In the future, we may invest in CMBS securities or other securities that are unrated. As of December 31, 2019, our CMBS investments had a weighted average duration of 2.4 years. The commercial real estate collateral underlying our CMBS investment portfolio is located throughout the United States. As of December 31, 2019, by property count and market value, respectively, 52.1% and 73.8% of the collateral underlying our CMBS investment portfolio was distributed throughout the top 25 metropolitan statistical areas ("MSAs") in the United States, with 7.3% and 38.4%, by property count and market value, respectively, of the collateral located in the New York-Newark-Edison MSA, and the concentrations in each of the remaining top 24 MSAs ranging from 0.3% to 5% by property count and 0.2% to 9.2% by market value.

*U.S. Agency Securities Investments.* Our U.S. Agency Securities portfolio consists of securities for which the principal and interest payments are guaranteed by a U.S. government agency, such as the Government National Mortgage Association ("GNMA"), or by a government-sponsored enterprise ("GSE"), such as the Federal National Mortgage Association ("Fannie Mae") or the Federal Home Loan Mortgage Corporation ("Freddie Mac"). In addition, these securities are secured by first mortgage loans on commercial real estate. Investments in U.S. Agency Securities are subject to the same Risk and Underwriting Committee approval requirements as CMBS investments, as described above. As of December 31, 2019, the estimated fair value of our portfolio of U.S. Agency Securities was \$34.9 million in 19 CUSIPs (\$1.8 million average investment per CUSIP), with a weighted average duration of 2.0 years. The commercial real estate collateral underlying our U.S. Agency Securities portfolio is located throughout the United States. As of December 31, 2019, by market value, 76.2% and 19.7% of the collateral underlying our U.S. Agency Securities, excluding the collateral underlying our Agency interest-only securities, was located in New York and California, respectively, with no other state having a concentration greater than 10.0%. By property count, California represented 75.9% and New York represented 3.4% of such collateral. While the specific geographic concentration of our Agency interest-only securities portfolio as of December 31, 2019 is not obtainable, risk relating to any such possible concentration is mitigated by the interest payments of these securities being guaranteed by a U.S. government agency or a GSE.

*Corporate Bonds.* In addition to CMBS and U.S. Agency Securities, we invest in other debt securities, including but not limited to debt securities issued by REITs and real estate companies. Approval of our board of directors' Risk and Underwriting Committee is required for the aggregate investments in such debt securities made and owned by all Ladder investment companies to exceed \$80.0 million. As of December 31, 2019, we had no investments in debt securities.

*Equity Securities.* We invest in real estate related equity investments. Approval of our board of directors' Risk and Underwriting Committee is required for the aggregate real estate related equity investments made and owned by all Ladder investment companies to exceed \$20.0 million. As of December 31, 2019, the estimated fair value of our portfolio of equity securities was \$13.0 million in two CUSIPs (\$6.5 million average investment per CUSIP).



## Real Estate

*Net Leased Commercial Real Estate Properties.* As of December 31, 2019, we owned 159 single tenant net leased properties with an aggregate book value of \$670.9 million. These properties are fully leased on a net basis where the tenant is generally responsible for payment of real estate taxes, property, building and general liability insurance and property and building maintenance expenses. As of December 31, 2019, our net leased properties comprised a total of 5.3 million square feet, 100% leased with an average age since construction of 14.7 years and a weighted average remaining lease term of 12.4 years. Commercial real estate investments in excess of \$20.0 million require the approval of our board of directors' Risk and Underwriting Committee.

*Diversified Commercial Real Estate Properties.* In addition, as of December 31, 2019, we owned 70 diversified commercial real estate properties with an aggregate book value of \$375.4 million. Through separate joint ventures, we own a 40 property student housing portfolio in Isla Vista, CA with a book value of \$82.6 million and an occupancy rate of 100.0%, a portfolio of 12 office buildings in Richmond, VA with a book value of \$77.0 million with a 90.5% occupancy rate, an apartment complex in Miami, FL with a book value of \$37.3 million and an occupancy rate of 91.5%, an unleased industrial building in Lithia Springs, GA with an aggregate book value of \$23.6 million, a portfolio of two student housing properties in Fort Worth and Arlington, TX with an aggregate book value of \$23.8 million with a 93.0% occupancy rate, a portfolio of seven office buildings in Richmond, VA with a book value of \$15.0 million and an 82.8% occupancy rate, and a 13-story office building in Oakland County, MI with a book value of \$10.0 million and an 82.2% occupancy rate. We also own a hotel in San Diego, CA with a book value of \$42.1 million, a single-tenant office building in Ewing, NJ with a book value of \$26.9 million, a hotel in Omaha, NE with a book value of \$17.5 million, a single-tenant office building in Crum Lynne, PA with a book value of \$9.9 million, a shopping center in Carmel, NY with a book value of \$6.1 million and a 44.4% occupancy rate, and an office building in Peoria, IL with a book value of \$3.5 million and a 50.8% occupancy rate.

*Residential Real Estate.* We sold our last condominium unit at Veer Towers in Las Vegas, NV, during the year ended December 31, 2019, generating a gain on sale of \$0.4 million.

We sold 16 condominium units at Terrazas River Park Village in Miami, FL, during the year ended December 31, 2019, generating aggregate gains on sale of \$0.4 million. As of December 31, 2019, we own six residential condominium units at Terrazas River Park Village in Miami, FL with a book value of \$1.8 million, and we intend to sell these remaining units in less than 18 months. As of December 31, 2019, two condominium units were under contract for sale with a book value of \$0.6 million. As of December 31, 2019, one of the remaining condominium units is rented and occupied. During the year ended December 31, 2019, the Company recorded \$0.2 million of rental income from the condominium units.

The Company holds these residential condominium units in a TRS.

## Other Investments

*Unconsolidated Joint Venture.* In connection with the origination of a loan in April 2012, we received a 25% equity interest with the right to convert upon a capital event. On March 22, 2013, we refinanced the loan, and we converted our equity interest into a 19% limited liability company membership interest in Grace Lake JV, LLC ("Grace Lake LLC"). As of December 31, 2019, Grace Lake LLC owned an office building campus with a carrying value of \$53.3 million, which is net of accumulated depreciation of \$31.7 million, that is financed by \$64.2 million of long-term debt. Debt of Grace Lake LLC is non-recourse to the limited liability company members, except for customary non-recourse carve-outs for certain actions and environmental liability. As of December 31, 2019, the book value of our investment in Grace Lake LLC was \$3.0 million.

*Unconsolidated Joint Venture.* On August 7, 2015, the Company entered into a joint venture, 24 Second Avenue Holdings LLC ("24 Second Avenue"), with an Operating Partner (the "Operating Partner") to invest in a ground-up residential/retail condominium development and construction project located at 24 Second Avenue, New York, NY.

During the three months ended March 31, 2019, the Company converted its existing \$35.0 million common equity interest into a \$35.0 million priority preferred equity position. The Company also provided \$50.4 million in first mortgage financing in order to refinance the existing \$48.1 million first mortgage construction loan which was made by another lending institution. In addition to the new \$50.4 million first mortgage loan, the Company also funded a \$6.5 million mezzanine loan for use in completing the project. The Operating Partner must fully fund any and all additional capital for necessary expenses.

Due to the Company's non-controlling equity interest in 24 Second Avenue, the Company accounts for the new loans as additional investments in the joint venture.

24 Second Avenue consists of 30 residential condominium units and one commercial condominium unit. 24 Second Avenue started closing on the existing sales contracts during the quarter ended March 31, 2019, upon receipt of New York City Building Department approvals and a temporary certificate of occupancy for a portion of the project. As of December 31, 2019, 24 Second Avenue had sold 19 residential condominium units for \$49.6 million in sales proceeds. As of December 31, 2019, the Company had no remaining additional capital commitment to 24 Second Avenue. As of December 31, 2019, the book value of the Company's investment in 24 Second Avenue was \$45.4 million.

*FHLB Stock.* Tuebor Captive Insurance Company LLC ("Tuebor") is a member of the FHLB. Each member of the FHLB must purchase and hold FHLB stock as a condition of initial and continuing membership, in proportion to their borrowings from the FHLB and levels of certain assets. Members may need to purchase additional stock to comply with these capital requirements from time to time. FHLB stock is redeemable by Tuebor upon five years' prior written notice, subject to certain restrictions and limitations. Under certain conditions, the FHLB may also, at its sole discretion, repurchase FHLB stock from its members. As of December 31, 2019, the book value of our investment in FHLB Stock was \$61.6 million.

## **Our Financing Strategies**

Our financing strategies are critical to the success and growth of our business. We manage our financing to complement our asset composition and to diversify our exposure across multiple capital markets and counterparties.

In addition to cash flow from operations, we fund our investments in commercial real estate loans and securities through multiple sources, including the following:

- \$611.6 million of gross proceeds we raised in our initial equity private placement beginning in October 2008,
- \$257.4 million of gross proceeds we raised in our follow-on equity private placement in the third quarter of 2011,
- \$325.0 million of gross proceeds from the issuance of 2017 Notes in 2012,
- \$259.0 million of gross proceeds from the issuance of Class A common stock in 2014,
- \$300.0 million of gross proceeds from the issuance of 2021 Notes in 2014,
- \$500.0 million of gross proceeds from the issuance of 2022 Notes in 2017,
- \$400.0 million of gross proceeds from the issuance of 2025 Notes in 2017,
- \$99.0 million of gross proceeds we raised in our primary equity offering in the fourth quarter of 2018, and
- existing debt facilities, and other borrowing programs in which we participate.

We finance our portfolio of commercial real estate loans using committed term facilities provided by multiple financial institutions, with total commitments of \$1.8 billion at December 31, 2019, a \$266.4 million Revolving Credit Facility and through our FHLB membership. As of December 31, 2019, there was \$702.3 million outstanding under the committed term facilities. We finance our securities portfolio, including CMBS and U.S. Agency Securities, through our FHLB membership, a \$400.0 million committed term master repurchase agreement from a leading domestic financial institution and uncommitted master repurchase agreements with numerous counterparties. As of December 31, 2019, we had total outstanding balances of \$1.1 billion under all securities master repurchase agreements. We finance our real estate investments with non-recourse first mortgage loans. As of December 31, 2019, we had outstanding balances of \$812.6 million on these non-recourse mortgage loans.

In addition to the amounts outstanding on our other facilities, we had \$1.1 billion of borrowings from the FHLB outstanding at December 31, 2019. As of December 31, 2019, we also had a \$266.4 million Revolving Credit Facility, with no borrowings outstanding, and \$1.2 billion of Notes issued and outstanding. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources" and Note 7, Debt Obligations, Net in our consolidated financial statements included elsewhere in this Annual Report for more information about our financing arrangements.

We enter into interest rate and credit spread derivative contracts to mitigate our exposure to changes in interest rates and credit spreads. We generally seek to hedge the interest rate risk on the financing of assets that have a duration longer than five years, including newly-originated conduit first mortgage loans, securities in our CMBS portfolio if long enough in duration, and most of our U.S. Agency Securities portfolio. We monitor our asset profile and our hedge positions to manage our interest rate and credit spread exposures, and we seek to match fund our assets according to the liquidity characteristics and expected holding periods of our assets.

We generally seek to maintain a debt-to-equity ratio of approximately 3.0:1.0 or below. We expect this ratio to fluctuate during the course of a fiscal year due to the normal course of business in our conduit lending operations, in which we generally securitize our inventory of conduit loans at intervals, and also because of changes in our asset mix, due in part to such securitizations. As of December 31, 2019, our debt-to-equity ratio was 3.0:1.0. Our adjusted leverage, a non-GAAP financial measure, was 3.0:1.0 as of December 31, 2019. See “—Reconciliation of Non-GAAP Financial Measures” for our definition of adjusted leverage and a reconciliation to debt obligations, net. We believe that our predominantly senior secured assets and our moderate leverage provide financial flexibility to be able to capitalize on attractive market opportunities as they arise.

From time to time, we may add financing counterparties that we believe will complement our business, although the agreements governing our indebtedness may limit our ability and the ability of our present and future subsidiaries to incur additional indebtedness. Our amended and restated charter and by-laws do not impose any threshold limits on our ability to use leverage.

## **Business Outlook**

We believe the commercial real estate finance market is currently characterized by stable demand for fixed and floating rate mortgage financing supported by stable property values in most parts of the U.S. The demand is driven by acquisitions and refinancings of existing properties, the need to fund expenditures to renovate or otherwise improve buildings, and new real estate development, against a backdrop of the continued relative value of commercial real estate as an asset class in an environment in which a significant portion of the world’s sovereign debt yields negative returns. \$2.1 trillion of commercial real estate debt is scheduled to mature over the next five years (according to Trepp), providing a substantial foundation of demand for mortgage financing services going forward. Somewhat offsetting these positive macro market factors is the yield curve’s flattening trend which may reflect a market anticipating slower economic growth in the future.

From our perspective as a commercial mortgage lender that finances its customers’ real estate investments nationwide, the trends observed in the commercial mortgage backed securities market are often informative and somewhat predictive. 2018 was an active year in the U.S. CMBS new issuance market with issuance totaling \$77.0 billion during the year. Spreads tightened into the beginning of 2018 but mostly widened during the rest of the year. This led into 2019 where spreads generally tightened during the first half of 2019 and then widened to a small extent during the three months ended September 30, 2019 before tightening again in the final three months of 2019. The U.S. CMBS new issuance market was very active in 2019 and increased by 25.9% as compared to 2018, with \$96.9 billion of new issuances during the year.

We believe the CMBS market will continue to play an important role in the financing of commercial real estate that is expected to produce substantial streams of stabilized income over multiple years, and we expect to continue to participate in this market as a loan originator and a contributor of loans to securitization transactions in which CMBS are issued. We also expect to continue to be active as a lender to owners of properties that are in transition and are expected to start generating substantial streams of stabilized income after the financed property’s transition plan has been executed. Our ability to offer borrowers mortgage loan financing on transitional properties enables us to remain an active lender even when the CMBS market experiences disruptions or periods of slower activity that impair the origination of new loans for securitization.

Reflected in all of these lending and financing capabilities that Ladder applies in its daily operations is its ability to underwrite commercial real estate debt and equity investments and efficiently shift capital among mortgage loans, securities, and real estate investments. Underwriting commercial real estate credit risk is Ladder’s core strength—and Ladder expresses its view of the commercial real estate market and of specific investment opportunities within it by making loans, investing in debt securities, and acquiring real estate—constantly fine-tuning that mix of investments in an ongoing effort to optimize risk adjusted returns on equity.

### *Factors impacting operating results*

There are a number of factors that influence our operating results in a meaningful way. The most significant factors include: (1) our competition; (2) market and economic conditions; (3) loan origination and repayment volume; (4) profitability of securitizations; (5) avoidance of credit losses; (6) availability of debt and equity funding and the costs of that funding; (7) the net interest margin on our investments; (8) effectiveness of our hedging and other risk management practices; (9) real estate transaction volumes; (10) occupancy rates; and (11) expense management.

## **Investment Process**

### *Origination*

Our team of originators is responsible for sourcing and directly originating new commercial first mortgage loans from the brokerage community and directly from real estate owners, operators, developers and investors. The extensive industry experience of our management team and origination team has enabled us to build a strong network of mortgage brokers and direct borrowers throughout the commercial real estate community in the United States.

### *Credit and Underwriting*

Our underwriting and credit process commences upon receipt of a potential borrower's executed loan application and non-refundable deposit.

Our underwriters conduct a thorough due diligence process for each prospective investment. The team coordinates in-house and third-party due diligence for each prospective loan as part of a checklist-based process that is designed to ensure that each loan receives a systematic evaluation. Elements of the underwriting process generally include:

*Cash Flow Analysis.* We create an estimated cash flow analysis and underwriting model for each prospective investment. Creation of the cash flow analysis generally draws on an assessment of current and historical data related to the property's rent roll, operating expenses, net operating income, leasing cost, and capital expenditures. Underwriting evaluates and factors in assumptions regarding current market rents, vacancy rates, operating expenses, tenant improvements, leasing commissions, replacement reserves, renewal probabilities and concession packages based on observable conditions in the subject property's sub-market at the time of underwriting. The cash flow analysis may also rely upon third-party environmental and engineering reports to estimate the cost to repair or remediate any identified environmental and/or property-level deficiencies. The final underwritten cash flow analysis is used to estimate the property's overall value and its ability to produce cash flow to service the proposed loan.

*Borrower Analysis.* Careful attention is also paid to the proposed borrower, including an analysis based on available information of its credit history, financial standing, existing portfolio and sponsor exposure to leverage and contingent liabilities, capacity and capability to manage and lease the collateral, depth of organization, knowledge of the local market, and understanding of the proposed product type. We also generally commission and review a third-party background check of our prospective borrower and sponsor.

*Site Inspection.* A Ladder underwriter typically conducts a physical site inspection of each property. The site inspection gives the underwriter insights into the local market and the property's positioning within it, confirms that tenants are in-place, and generally helps to ensure that the property has the characteristics, qualities, and potential value represented by the borrower.

*Legal Due Diligence.* Our in-house transaction management team includes experienced attorneys that manage, negotiate, structure and close all transactions and complete legal due diligence on each property, borrower, and sponsor, including evaluating documents such as leases, title, title insurance, opinion letters, tenant estoppels, organizational documents, and other agreements and documents related to the property or the loan.

*Third-party Appraisal.* We generally commission an appraisal from a member of the Appraisal Institute to provide an independent opinion of value as well as additional supporting property and market data. Appraisals generally include detailed data on recent property sales, local rents, vacancy rates, supply, absorption, demographics and employment, as well as a detailed projected cash flow and valuation analysis. We typically use the independent appraiser's valuation to calculate ratios such as loan-to-value and loan-to-stabilized-value ratio, as well as to serve as an independent source to which the in-house cash flow and valuation model can be compared.

*Third-party Engineering Report.* We generally engage an approved licensed engineer to complete property condition/ engineering reports and a seismic report for applicable properties. The engineering report is intended to identify any issues with respect to the safety and soundness of a property that may warrant further investigation, and provide estimates of ongoing replacement reserves, overall replacement cost, and the cost to bring a property into good repair.

*Third-party Environmental Report.* We also generally engage an approved environmental consulting firm to complete a Phase I Environmental Assessment to identify and evaluate potential environmental issues at the property and may also order and review Phase II Environmental Assessments and/or Operations & Maintenance plans if applicable. Environmental reports and supporting documentation are typically reviewed in-house as well as by our dedicated outside environmental counsel who prepares a summary report on each property.

*Third-party Insurance Review.* A third-party insurance specialist reviews each prospective borrower's existing insurance program to analyze the specific risk exposure of each property and to ensure that coverage is in compliance with our standard insurance requirements. Our transaction management team oversees this third-party review and makes the conclusions of their analysis available to the underwriting team.

A credit memorandum is prepared to summarize the results of the underwriting and due diligence process for the consideration of the Investment Committee. We thoroughly document the due diligence process up to and including the credit memorandum and maintain an organized digital archive of our work.

### *Transaction Management*

The transaction management team is generally responsible for coordinating and managing outside counsel, working directly with originators, underwriters and borrowers to manage, structure, negotiate and close all transactions, including the securitization of our loans. The transaction management team plays an integral role in the legal underwriting of each property, consults with outside counsel on significant business, credit and/or legal issues, and facilitates the funding and closing of all investments and dispositions. The transaction management team also supports asset management and investment realization activities, including coordination of post-closing issues and assistance with loan sales, financings, refinancing and repayments.

### *Investment Committee Approval*

All loan and real estate investments require approval from our Investment Committee, comprised of Brian Harris, CEO; Pamela McCormack, President; and Michael Scarola, Chief Credit Officer. The Investment Committee generally requires each investment to be fully described in a comprehensive Investment Committee memorandum that identifies the investment, the due diligence conducted and the findings, as well as all identified related risks and mitigants. The Investment Committee meets regularly to ensure that all investments are fully vetted prior to issuance of Investment Committee approval.

In addition to Investment Committee approval, the Risk and Underwriting Committee of our board of directors approves all loan and real estate investments above certain thresholds, which are currently set at \$50.0 million for loans and \$20.0 million for real estate investments.

### *Financing*

Prior to securitization or other disposition, or in the case of balance sheet loans, maturity, we evaluate most of the loans we originate for secured financing using our multiple committed term facilities from leading financial institutions and our membership in the FHLB. Our finance team endeavors to match the characteristics and expected holding periods of the assets being financed with the characteristics of the financing options available and our short and long term cash needs in determining the appropriate financing approaches to be applied. The approaches we apply to financing our assets are a key component of our asset/liability risk management strategy with respect to managing liquidity risk. These approaches, supplemented by the use of hedging primarily via the use of standard derivative instruments, facilitate the prudent management of our interest rate and credit spread exposures.

### *Asset Management*

Our in-house asset management team pro-actively manages the Company's loan and real estate portfolios, demonstrating our Company-wide focus and emphasis on principal preservation and maximizing asset performance. The asset management team, together with our underwriting and transaction management teams, monitors the credit performance of our investment portfolio in concert with our third-party servicers and property managers, working closely with borrowers and/or joint-venture partners to manage all of our positions and monitor financial performance of our collateral assets, including execution of business plans and daily activities within our real estate portfolio. We focus on asset-specific issues and market surveillance, active enforcement of loan and security rights, and regular review of potential disposition strategies. Ladder performs detailed asset reviews and site inspections at least annually on every investment and provides comprehensive internal asset-level performance reporting. As applicable, we evaluate loan modifications, debt and/or equity recapitalizations and other changes or variations to a borrower's or joint venture partner's business plan or budget and recommend a course of action to the Investment Committee.

### *Disposition and Distribution*

Our securitization team works with our transaction management and underwriting teams to realize our disposition strategy of selling certain first mortgage loans into CMBS securitization trusts. We typically partner with other leading financial institutions to contribute loans to multi-asset securitizations. We have also led single asset securitizations on single loans we have originated.

From time to time, our registered broker-dealer subsidiary, Ladder Capital Securities LLC (“LCS”), may act as a co-manager for the underwriting syndicate of public and private CMBS securitizations where an affiliate of LCS is contributing collateral to the CMBS deal as a loan seller. In such instances, LCS, as a co-manager, will participate in the underwriting syndicate, on a best efforts basis, to structure and arrange the bond issuance and participate in the associated investor meetings and road shows. LCS generally does not receive any allocation of securities in these offerings for distribution to investor accounts and, as such, has not participated in the direct sale of any CMBS to institutional and/or retail investors. During the year ended December 31, 2019, LCS recorded no fee income resulting from securitization transactions.

In addition to contributing first mortgage loans into CMBS securitization trusts, we also maintain the flexibility to keep such loans on our balance sheet, contribute loans into a CLO or similar structure, sell participation interests or “b-notes” in our first mortgage loans or sell first mortgage loans as whole loans. Balance sheet loans that are refinanced by us into a new conduit first mortgage loan upon property stabilization and intended for securitization are re-underwritten and structured by our origination, underwriting and transaction management teams and approved by our Investment Committee.

Our asset management team also manages sales of our real property.

### **Competition**

The commercial real estate finance markets are highly competitive. We face competition for lending and investment opportunities from a variety of institutional lenders and investors and many other market participants, including specialty finance companies, other REITs, commercial banks and thrift institutions, investment banks, insurance companies, hedge funds and other financial institutions. These competitors may enjoy competitive advantages over us, including greater name recognition, established lending relationships with certain borrowers and brokers, financial resources, and access to capital, including through a corporate parent.

We compete on the basis of relationships, product offering, loan structure, terms, pricing and customer service. Our success depends on our ability to maintain and capitalize on relationships with borrowers and brokers, offer attractive loan products, remain competitive in pricing and terms, and provide superior service.

### **Taxation**

We have elected to be subject to tax as a REIT under Sections 856 through 860 of the Code, commencing with the taxable year ending December 31, 2015, and certain of our subsidiaries have also elected to be subject to tax as a REIT. To qualify as REITs, we must make qualifying distributions to shareholders and satisfy, on a continuing basis, through actual investment and operating results, certain asset, income, organizational, distribution, stock ownership and other REIT requirements. If we fail to qualify as REITs, and do not qualify for certain statutory relief provisions, we will be subject to U.S. federal, state and local income taxes and may be precluded from qualifying as REITs for the subsequent four taxable years following the year in which we lost our REIT qualification. The failure to qualify as REITs could have a material adverse impact on our results of operations and amounts available for distribution to shareholders.

We utilize TRSs to reduce the impact of the prohibited transaction tax and to avoid penalty for the holding of assets not qualifying as real estate assets for purposes of the REIT asset tests. Any income associated with a TRS is fully taxable because a TRS is subject to federal and state income taxes as a domestic C corporation based upon its net income. See “Risk factors—Risks related to our taxation as a REIT.”

## **Regulation**

Our operations are subject, in certain instances, to supervision and regulation by state and U.S. federal governmental authorities and may be subject to various laws and judicial and administrative decisions imposing various requirements and restrictions. In addition, certain of our subsidiaries' businesses may rely on exemptions from various requirements of the Securities Act, the Exchange Act, the Investment Company Act, and the U.S. Employee Retirement Income Security Act of 1974, as amended ("ERISA"). These exemptions are sometimes highly complex and may in certain circumstances depend on compliance by third-parties who we do not control.

### *Regulatory Reform*

The Dodd-Frank Act, which went into effect on July 21, 2010, is intended to make significant structural reforms to the financial services industry. For example, pursuant to the Dodd-Frank Act, various federal agencies have promulgated regulations and rules with respect to various issues that affect securitizations, including: (a) a rule that took effect December 24, 2016 (the "Risk Retention Rule") requiring that either (i) a securitization's sponsor retain, until the unpaid balance of the bonds or the loans is reduced by a certain amount, a 5% vertical interest in each class of securities issued, (ii) the sponsor or certain third-party purchasers (each, a "Third Party Purchaser") retain, until the unpaid balance of the bonds or the loans is reduced by a certain amount (or for third-party purchasers, for at least five years), securities in an amount equal to 5% of the credit risk associated with the issued securities in the form of the subordinate tranches or (iii) a combination of (i) and (ii); (b) requirements for additional disclosure; (c) requirements for additional review and reporting (including revisions to Regulation AB); (d) for public securitizations, requirements that the chief executive officer ("CEO") of an issuer file with the SEC an individual certificate attesting to certain matters, as described below; and (e) certain restrictions designed to prohibit conflicts of interest. Other regulations have been and may ultimately be adopted.

The Risk Retention Rule and other rules and regulations that have been adopted or may be adopted under the Dodd-Frank Act could alter the structure of securitizations in the future and could pose additional risks to or reduce or eliminate the economic benefits of our participation in future securitizations. In addition, such rules and regulations could reduce or eliminate the economic benefits of securitization in general or discourage traditional issuers, underwriters, b-piece buyers or other participants from participating in future securitizations and affect the availability of securitization platforms into which we can contribute mortgage loans, which may require that we take on additional roles and risks in connection with effectuating securitizations of mortgage loans. Refer to Note 4 to our consolidated financial statements for further information regarding the Risk Retention Rule.

Certain other recent, anticipated or potential federal, state and municipal rules could also impact our business. These include (1) rules issued by the U.S. Commodity and Futures Trading Commission ("CFTC") regarding commodity pool operator ("CPO") and commodity trading advisor ("CTA") registration and compliance obligations, (2) regulatory, reporting and compliance requirements applicable to swap dealers, security based swaps dealers and major swap participants under the Dodd-Frank Act, (3) changes to bank capital rules proposed by international regulators under the Fundamental Review of Trading Book ("FRTB"), which could require certain banks to maintain higher levels of capital when trading in securitization positions, (4) changes in capital requirements announced by the Basel Committee on Banking Supervision, and (5) requirements of certain states and municipalities, such as California and New York City, that require placement agents who solicit funds from the retirement and public pension systems to register as lobbyists. Although some of the rules may not affect us directly, the rules may affect issuers that sponsor securitizations in which we may sell commercial mortgage loans thereby potentially affecting the structure and/or profitability of this part of our business. Because some of the rules are not yet final or are in the process of being implemented, the full effect of the rules may not be known for some time. In addition, the SEC and other agencies continue to generate new rules. See also "Risk Factors-Risks related to regulatory and compliance matters" and "Risk Factors-Risks related to hedging."

### *Regulation of Commercial Real Estate Lending Activities*

Although most states do not regulate commercial finance, certain states impose limitations on interest rates and other charges and on certain collection practices and creditor remedies, and require licensing of lenders and financiers and adequate disclosure of certain contract terms. We also are required to comply with certain provisions of, among other statutes and regulations, certain provisions of the Equal Credit Opportunity Act that are applicable to commercial loans, the USA PATRIOT Act, regulations promulgated by the Office of Foreign Asset Control and U.S. federal and state securities laws and regulations.

*Regulation as an Investment Adviser*

We conduct investment advisory activities in the United States through our subsidiary, Ladder Capital Asset Management LLC (“LCAM”), which is regulated by the SEC as a registered investment adviser under the Investment Advisers Act of 1940, as amended (the “Advisers Act”). A registered investment adviser is subject to U.S. federal and state laws and regulations primarily intended to benefit its clients. These laws and regulations include requirements relating to, among other things, fiduciary duties to clients, maintaining an effective compliance program, solicitation agreements, conflicts of interest, record keeping and reporting requirements, disclosure requirements, custody arrangements, limitations on agency cross and principal transactions between an investment adviser and its advisory clients and general anti-fraud prohibitions. In addition, these laws and regulations generally grant supervisory agencies and bodies broad administrative powers, including the power to limit or restrict us from conducting our advisory activities in the event we fail to comply with those laws and regulations. Sanctions that may be imposed for a failure to comply with applicable legal requirements include the suspension of individual employees, limitations on our engaging in various advisory activities for specified periods of time, disgorgement, the revocation of registrations, and other censures and fines.

We may become subject to additional regulatory and compliance burdens as our investment adviser subsidiary expands its product offerings and investment platform. For example, our investment adviser is currently an investment adviser to the Ladder Capital Select Bond Fund (“LSBIX”), a mutual fund registered under the Investment Company Act. The mutual fund and our subsidiary that serves as its investment adviser are subject to regulation under the Investment Company Act and the rules thereunder, which, among other things, govern the relationship between a mutual fund and its investment adviser and prohibit or severely restrict principal transactions and joint transactions and regulate the fees our subsidiary may earn from the mutual fund. This additional regulation could increase our compliance costs and create the potential for additional liabilities and penalties.

The SEC and its staff continue to engage in various initiatives that may change the regulations governing our investment adviser subsidiary and its clients, particularly the mutual fund. In 2016, the SEC adopted a rule governing the liquidity requirements applicable to mutual funds. We may incur additional expense in connection with ensuring the mutual fund complies with the new rule, which became effective in 2019.

In 2017, a new Department of Labor regulation became applicable revising the definition of when a party may be providing advice as a “fiduciary” for purposes of the fiduciary responsibility provisions of Title I of ERISA and the prohibited transaction excise tax provisions of the IRS. Certain conditions of exemptions to the rule have been delayed, and the Department of Labor is currently re-examining the rule. The rule creates certain compliance and operational challenges for companies that distribute investment products and in some cases may make it more difficult for our investment adviser to raise capital from benefit plan investors (including Individual Retirement Accounts) for clients that it may manage.

*Regulation as a Broker-Dealer*

We have a subsidiary, Ladder Capital Securities LLC, that is registered as a broker-dealer with the SEC and in all 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands, and is a member of the Financial Industry Regulatory Authority (“FINRA”). This subsidiary, which from time to time co-manages the CMBS securitizations to which an affiliate contributes collateral as loan seller, is subject to regulations that cover all aspects of its business, including sales methods, trade practices, use and safekeeping of clients’ funds and securities, the capital structure of the subsidiary, recordkeeping, the financing of clients’ purchases and the conduct of directors, officers and employees. Violations of these regulations can result in the revocation of its broker-dealer license (which could result in our having to hire new licensed investment professionals before continuing certain operations), the imposition of censure or fines and the suspension or expulsion of the subsidiary, its officers or employees from FINRA. The subsidiary also may be required to maintain certain minimum net capital. Rule 15c3-1 of the Exchange Act specifies the minimum level of net capital a broker-dealer must maintain and also requires that a significant part of a broker-dealer’s assets be kept in relatively liquid form. The SEC and FINRA impose rules that require notification when net capital falls below certain predefined criteria, limit the ratio of subordinated debt to equity in the regulatory capital composition of a broker-dealer and constrain the ability of a broker-dealer to expand its business under certain circumstances. Additionally, the SEC’s uniform net capital rule imposes certain requirements that may have the effect of prohibiting a broker-dealer from distributing or withdrawing capital and requiring prior notice to the SEC for certain withdrawals of capital. As of December 31, 2019, Ladder Capital Securities LLC was in compliance with the minimum net capital requirements.



*Regulation as a Captive Insurance Company*

We maintain a captive insurance company, Tuebor, to provide coverage previously self insured by us, including nuclear, biological or chemical coverage, excess property coverage and excess errors and omissions coverage. It is regulated by the state of Michigan and is subject to regulations that cover all aspects of its business. Violations of these regulations can result in revocation of its authorization to do business as a captive insurer or result in censures or fines. The subsidiary is also subject to insurance laws of states other than Michigan (i.e., states where the insureds are located). See “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and capital resources.”

*Investment Company Act Exemption*

We intend to conduct our operations so that neither we nor any of our subsidiaries (including any series thereof) are required to register as an investment company under the Investment Company Act.

If we or any of our subsidiaries (including any series thereof) fail to qualify for and maintain an exemption from registration under the Investment Company Act, or an exclusion from the definition of an investment company, we could, among other things, be required either to (a) substantially change the manner in which we conduct our operations to avoid being required to register as an investment company, (b) effect sales of our assets in a manner that, or at a time when, we would not otherwise choose to do so, or (c) register as an investment company under the Investment Company Act, any of which could have an adverse effect on us, our financial results, the sustainability of our business model or the value of our securities.

If we or any of our subsidiaries (including any series thereof) were required to register as an investment company under the Investment Company Act, the registered entity would become subject to substantial regulation with respect to capital structure (including the ability to use leverage), management, operations, transactions with affiliated persons (as defined in the Investment Company Act), portfolio composition, including restrictions with respect to diversification and industry concentration, compliance with reporting, record keeping, voting, proxy disclosure and other rules and regulations that would significantly change its operation and we would not be able to conduct our business as described in this Annual Report. For example, because affiliate transactions are generally prohibited under the Investment Company Act, we would not be able to enter into certain transactions with any of our affiliates if we are required to register as an investment company, which could have a material adverse effect on our ability to operate our business.

If we were required to register as an investment company but failed to do so, we would be prohibited from engaging in our business, and criminal and civil actions could be brought against us. In addition, our contracts would be unenforceable unless a court required enforcement, and a court could appoint a receiver to take control of us and liquidate our business.

Section 3(a)(1)(A) of the Investment Company Act defines an investment company as any issuer that is or holds itself out as being engaged primarily, or proposes to engage primarily, in the business of investing, reinvesting or trading in securities. Section 3(a)(1)(C) of the Investment Company Act defines an investment company as any issuer which is engaged or proposes to engage in the business of investing, reinvesting, owning, holding or trading in securities, and owns or proposes to acquire investment securities having a value exceeding 40% of the value of such issuer’s total assets (exclusive of U.S. government securities and cash items) on an unconsolidated basis. Excluded from the term “investment securities,” among other things, are U.S. government securities and securities issued by majority-owned subsidiaries that are not themselves investment companies and are not relying on the exception from the definition of investment company for certain privately-offered investment vehicles set forth in Section 3(c)(1) or 3(c)(7) of the Investment Company Act.

We are organized as a holding company and conduct our businesses primarily through our majority-owned subsidiaries (including any series thereof). We intend to conduct our operations so that we do not come within the definition of an investment company under Section 3(a)(1)(C) of the Investment Company Act because less than 40% of the value of our total assets (exclusive of U.S. government securities and cash items) on an unconsolidated basis will consist of “investment securities.” We will monitor our holdings to ensure continuing and ongoing compliance with this test. In addition, we believe that we will not be considered an investment company under Section 3(a)(1)(A) of the Investment Company Act because we will not engage primarily, hold ourselves out as being engaged primarily, or propose to engage primarily, in the business of investing, reinvesting or trading in securities. Rather, we will be engaged primarily in the business of holding securities of our majority-owned subsidiaries (including any series thereof).

We expect that certain of our subsidiaries (including any series thereof) may rely on the exclusion from the definition of an “investment company” under the Investment Company Act pursuant to Section 3(c)(5)(C) of the Investment Company Act, which is available for entities “primarily engaged” in the business of “purchasing or otherwise acquiring mortgages and other liens on and interests in real estate.” This exclusion, as interpreted by the staff of the SEC, requires that an entity invest at least 55% of its assets in “qualifying real estate assets” and at least 80% of its assets in qualifying real estate assets and “real estate-related assets.”

Although we reserve the right to modify our business methods at any time, as of December 31, 2019, we expect each of our subsidiaries (including any series thereof) relying on Section 3(c)(5)(C) to primarily hold assets in one or more of the following categories, which are comprised primarily of “qualifying real estate assets”: commercial mortgage loans, investments in securities secured by first mortgage loans, and investments in selected net leased and other real estate assets. We expect each of our subsidiaries (including any series thereof) relying on Section 3(c)(5)(C) to rely on guidance published by the SEC or its staff or on our analyses of such guidance to determine which assets are qualifying real estate assets and real estate-related assets. To the extent that the SEC or its staff publishes new or different guidance with respect to these matters, we may be required to adjust our strategies accordingly. In addition, we may be limited in our ability to make certain investments and these limitations could result in a subsidiary holding assets we might wish to sell or selling assets we might wish to hold.

Any of the Company or our subsidiaries (including any series thereof) may rely on the exemption provided by Section 3(c)(6) of the Investment Company Act to the extent that they primarily engage, directly or through majority-owned subsidiaries (including any series thereof), in the businesses described in Sections 3(c)(3), 3(c)(4) and 3(c)(5) of the Investment Company Act. The SEC staff has issued little interpretive guidance with respect to Section 3(c)(6) and any guidance published by the staff could require us to adjust our strategies accordingly.

In 2011, the SEC solicited public comment on a wide range of issues relating to Section 3(c)(5)(C) of the Investment Company Act, including the nature of the assets that qualify for purposes of the exemption and whether companies that are engaged in the business of acquiring mortgages and mortgage-related instruments should be regulated in a manner similar to investment companies. There can be no assurance that the laws and regulations governing the Investment Company Act status of such companies, including the SEC or its staff providing more specific or different guidance regarding Section 3(c)(5)(C), will not change in a manner that adversely affects our operations.

Qualification for exclusion from the definition of an investment company under the Investment Company Act may limit our ability to make certain investments. In addition, complying with the tests for such exclusion may restrict the time at which we can acquire and sell assets. To the extent that the SEC or its staff provides more specific guidance regarding any of the matters bearing upon such exclusions, we may be required to adjust our strategies accordingly. Any additional guidance from the SEC or its staff could provide additional flexibility to us, or it could further inhibit our ability to pursue the strategies we have chosen. See “Risk factors—Risks related to our Investment Company Act exemption—Maintenance of our exemption from registration under the Investment Company Act imposes significant limits on our operations.”

## **Employees**

As of December 31, 2019, we employed 76 full-time persons. All employees are employed by our operating subsidiary, Ladder Capital Finance LLC. None of our employees are represented by a union or subject to a collective bargaining agreement and we have never experienced a work stoppage. We believe that our employee relations are good.

## **Our Corporate Information**

Our principal executive offices are located at 345 Park Avenue, 8th Floor, New York, New York 10154, and our telephone number is (212) 715-3170. We maintain a website on the Internet at <http://www.laddercapital.com>. The information contained in our website is not incorporated by reference into this Annual Report. We make available on or through our website certain reports and amendments to those reports that we file with or furnish to the SEC in accordance with the Exchange Act. These include our annual reports on Form 10-K, our quarterly reports on Form 10-Q and our current reports on Form 8-K. We make this information available on our website free of charge as soon as reasonably practicable after we electronically file the information with, or furnish it to, the SEC.

## Item 1A. Risk Factors

*The following risk factors and other information included in this Annual Report on Form 10-K should be carefully considered. The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may adversely impact our business. If any of the following risks occur, our business, financial condition, operating results, cash flows and liquidity could be materially adversely affected. The market price of our Class A common stock could decline if one or more of these risks or uncertainties actually occur, causing you to lose all or part of your investment in our Class A common stock. Certain statements in “Risk Factors” are forward-looking statements. See “Information Regarding Forward-Looking Statements” included elsewhere in this Annual Report.*

### **Risks Related to Our Operations**

***Our business model may not be successful. We may change our investment strategy and financing policy in the future without stockholder consent and any such changes may not be successful.***

Our management team is authorized to follow broad investment guidelines that have been approved by our board of directors and has great latitude within those guidelines to determine which assets make proper investments for us. Those investment guidelines, as well as our financing strategy or hedging policies with respect to investments, originations, acquisitions, growth, operations, indebtedness, capitalization and distributions, may be changed at any time without the consent of our stockholders. There can be no assurance that any business model or business plan of ours will prove accurate, that our management team will be able to implement such business model or business plan successfully in the future or that we will achieve our performance objectives. Any business model of ours, including any underlying assumptions and predictions, merely reflect our assessment of the short- and long-term prospects of the business, finance and real estate markets in which we operate and should not be relied upon in determining whether to invest in our Class A common stock.

***We may not be able to hire and retain qualified loan originators or grow and maintain our relationships with key loan brokers, and if we are unable to do so, our ability to implement our business and growth strategies could be limited.***

We depend on our loan originators to generate borrower clients by, among other things, developing relationships with commercial property owners, real estate agents and brokers, developers and others, which we believe leads to repeat and referral business. Accordingly, we must be able to attract, motivate and retain skilled loan originators. The market for loan originators is highly competitive and may lead to increased costs to hire and retain them. We cannot guarantee that we will be able to attract or retain qualified loan originators. If we cannot attract, motivate or retain a sufficient number of skilled loan originators, at a reasonable cost or at all, our business could be materially and adversely affected. We also depend on our network of loan brokers, who generate a significant portion of our loan originations. While we strive to cultivate long-standing relationships that generate repeat business for us, brokers are free to transact business with other lenders and have done so in the past and will do so in the future. Our competitors also have relationships with some of our brokers and actively compete with us in bidding on loans shopped by these brokers. We also cannot guarantee that we will be able to maintain or develop new relationships with additional brokers.

***The allocation of capital among our business lines may vary, which may adversely affect our financial performance.***

In executing our business plan, we regularly consider the allocation of capital to our various commercial real estate business lines, including commercial mortgage lending, investments in securities secured by first mortgage loans, and investments in selected net leased and diversified commercial real estate properties. The allocation of capital among such business lines may vary due to market conditions, the expected relative return on equity of each activity, the judgment of our management team, the demand in the marketplace for commercial real estate loans and securities and the availability of specific investment opportunities. We also consider the availability and cost of our likely sources of capital. If we fail to appropriately allocate capital and resources across our business lines or fail to optimize our investment and capital raising opportunities, our financial performance may be adversely affected.

***Our access to the CMBS securitization market and the timing of our securitization activities and other factors may greatly affect our quarterly financial results.***

We expect to distribute certain of the first mortgage loans that we originate through securitizations and, in many circumstances, upon completion of a securitization, we will recognize certain non-interest revenues which will be included in total other income (loss) on our consolidated statements of income and cease to earn net interest income on the securitized loans. Our quarterly revenue, operating results and profitability have varied substantially from quarter to quarter based on the frequency, pricing, volume and timing of our securitizations. Our securitization activities will be affected by a number of factors, including our loan origination volumes, changes in loan values, quality and performance during the period such loans are on our books and conditions in the securitization and credit markets generally and at the time we seek to launch and complete our securitizations. Although due to changes resulting from the risk retention rules required by the Dodd-Frank Act described elsewhere in this Annual Report, Ladder may potentially be required to defer income over the life of the securitization, thereby reducing such volatility in earnings, as a result of these quarterly variations, quarter-to-quarter comparisons of our operating results may not provide an accurate comparison of our current period results of operations. If securities analysts or investors focus on such comparative quarter-to-quarter performance, our stock price performance may be more volatile than if such persons compared a wider period of results of operations.

***We may not be able to maintain our strategic business alliances.***

We often rely on other third-party companies for assistance in origination, warehousing, distribution, securitization and other finance-related and loan-related activities. There can be no assurance that any of these strategic partners will continue their relationships with us in the future. Our ability to influence our partners may be limited and non-alignment of interests on various strategic decisions may adversely impact our business. Furthermore, strategic alliance partners may: (i) have economic or business interests or goals that are inconsistent with ours; (ii) take actions contrary to our policies or objectives; (iii) undergo a change of control; (iv) experience financial and other difficulties; or (v) be unable or unwilling to fulfill their obligations, which may affect our financial conditions or results of operations.

***We may face difficulties in obtaining and maintaining required authorizations or licenses to do business.***

In order to implement our business strategies, we may be required to obtain, maintain or renew certain licenses and authorizations (including “doing business” authorizations and licenses with respect to loan origination) from certain governmental entities. While we do not anticipate any delays or other complications relating to such licenses and authorizations, there is no assurance that any particular license or authorization will be obtained, maintained or renewed quickly or at all. Any failure of ours to obtain, maintain or renew such authorizations or licenses may adversely affect our business. Any material failure, alone or in aggregate, could lead to a default under certain of our financing arrangements and/or result in the unenforceability of our loan documents.

***The accuracy of our financial statements may be materially affected if our estimates, including loan loss reserves, prove to be inaccurate.***

Financial statements prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) require the use of estimates, judgments and assumptions that affect the reported amounts. Different estimates, judgments and assumptions reasonably could be used that would have a material effect on the financial statements, and changes in these estimates, judgments and assumptions are likely to occur from period to period in the future. Significant areas of accounting requiring the application of management’s judgment include, but are not limited to: (i) assessing the adequacy of the allowance for loan losses; (ii) determining the fair value of investment securities; (iii) assessing other than temporary impairments on securities; (iv) allocation of purchase price for acquired real estate; and (v) assessing impairments on real estate held for use or held for sale. These estimates, judgments and assumptions are inherently uncertain, especially in turbulent economic times, and, if they prove to be wrong, then we face the risk that charges to income will be required.

***If we fail to maintain an effective system of integrated internal controls, we may not be able to accurately report our financial results.***

We depend on our ability to produce accurate and timely financial statements in order to run our business. If we fail to do so, our business could be negatively affected and our independent registered public accounting firm may be unable to attest to the accuracy of our financial statements.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis by the Company's internal controls. A significant deficiency is defined as a deficiency, or a combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those responsible for oversight of a registrant's financial reporting. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected, on a timely basis by the Company's internal controls.

Although we continuously monitor the design, implementation and operating effectiveness of our internal controls over financial reporting, there can be no assurance that significant deficiencies or material weaknesses will not occur in the future. If we fail to maintain effective internal controls in the future, it could result in a material misstatement of our financial statements that may not be prevented or detected on a timely basis, which could cause stakeholders to lose confidence in our reported financial information.

We expect to incur significant expenses and devote substantial management effort toward ensuring compliance with the auditor attestation requirements of Section 404 of the Sarbanes-Oxley Act of 2002 (the "Sarbanes-Oxley Act"). If we are not able to comply with the requirements of Section 404 applicable to us in a timely manner, or if significant deficiencies in our internal control over financial reporting are identified, the market price of our stock could decline and we could be subject to sanctions or investigations by the SEC or other regulatory authorities, which would require additional financial and management resources.

***Litigation may adversely affect our business, financial condition and results of operations.***

We are, from time to time, subject to legal and regulatory requirements applicable to our business and industry. We may be subject to various legal proceedings and these proceedings may range from actions involving a single plaintiff to class action lawsuits. Litigation can be lengthy, expensive and disruptive to our operations and results cannot be predicted with certainty. There may also be adverse publicity associated with litigation, regardless of whether the allegations are valid or whether we are ultimately found not liable. As a result, litigation may adversely affect our business, financial condition and results of operations.

***There can be no assurance that our corporate insurance policies will mitigate all insurable losses, costs or damages to our business.***

Based on our history and type of business, we believe that we maintain adequate insurance coverage to cover probable and reasonably estimable liabilities should they arise. However, there can be no assurance that these estimates will prove to be sufficient, nor can there be any assurance that the ultimate outcome of any claim or event will not have a material negative impact on our business prospects, financial position, results of operations or cash flows.

***The requirements of being a public company may strain our resources, divert management's attention and affect our ability to attract and retain qualified board members.***

As a public company, we are subject to the reporting requirements of the Exchange Act and the Sarbanes-Oxley Act and the New York Stock Exchange ("NYSE") rules. The requirements of these rules and regulations can be onerous and expensive and make some activities more difficult, time-consuming or costly and increase demand on our systems and resources. The Exchange Act requires, among other things, that we file annual, quarterly and current reports with respect to our business and financial condition. The Sarbanes-Oxley Act requires, among other things, that we maintain effective disclosure controls and procedures and internal controls for financial reporting. In order to maintain and, if required, improve our disclosure controls and procedures and internal control over financial reporting to meet this standard, significant resources and management oversight may be required, and management's attention may be diverted from other business concerns. These rules and regulations could also make it more difficult for us to attract and retain qualified independent members of our board of directors. Furthermore, because of our relative inexperience in operating as a public company, we might not be successful in implementing these requirements.

***Cybersecurity threats or other security breaches could compromise sensitive information belonging to us or our employees, borrowers, clients and other counterparties and could harm our business and our reputation and subject us to regulatory scrutiny.***

Ladder Capital relies on the efficacy of its cybersecurity policies and processes in order to protect its data assets from cyberattacks and intrusions, including computer viruses, adware, phishing/social engineering, wire fraud, ransomware and unauthorized persons accessing our data assets internally or externally. The secure operation of our IT networks and systems and the proper processing and maintenance of this information are critical to our business operations. The rise of high profile security breaches by hackers, foreign governments, and other malicious actors indicates an increased risk of a security breach or IT disruption. Simultaneously, the state, federal and international regulatory environment related to information security, data collection and use, and privacy has become increasingly rigorous, with new and constantly changing requirements potentially applicable to our business.

We store sensitive data, including our proprietary business information and that of our borrowers, clients and other counterparties, and confidential employee information, in our data centers and on our networks. Despite our security measures, like most companies, our information technology and infrastructure has been and likely will continue to be subject to attacks by hackers, or may be breached due to employee error, malfeasance or other disruptions that could result in unauthorized disclosure or loss of sensitive information. Because the techniques used to obtain unauthorized access to networks, or to sabotage systems, change frequently and generally are not recognized until launched against a target, we may be unable to anticipate these techniques or to implement adequate preventative measures against all forms of attack. Furthermore, in the operation of our business we also use third-party vendors that store certain sensitive data, including confidential information about our employees, and these third parties are subject to their own cybersecurity threats. While we conduct due diligence on our vendors, no due diligence is infallible and any security breach of our own or a third-party vendor's systems could cause us to be non-compliant with applicable laws or regulations, subject us to legal claims, regulatory investigations or other proceedings, and/or fines, disrupt our operations, damage our reputation, subject us to considerable remediation expenses and cause a loss of confidence in our products and services, any of which could adversely affect our business.

#### **Market Risks Related to Our Investments**

***We have a concentration of investments in the real estate sector and may have concentrations from time to time in certain property types, locations, tenants and borrowers, which may increase our exposure to the risks of certain economic downturns.***

We operate in the commercial real estate sector. Such concentration in one economic sector may increase the volatility of our returns and may also expose us to the risk of economic downturns in this sector to a greater extent than if our portfolio also included other sectors of the economy. Declining real estate values may reduce the level of new mortgage and other real estate-related loan originations since borrowers often use appreciation in the value of their existing properties to support the purchase of or investment in additional properties. Borrowers may also be less able to pay principal and interest on our loans if the value of real estate weakens and/or the interest rates at which loans can be profitably made increases. Further, declining real estate values significantly increase the likelihood that we will incur losses on our loans in the event of default because the value of our collateral may be insufficient to cover our cost on the loan. Any sustained period of increased payment delinquencies, foreclosures or losses could adversely affect both our net interest income from loans in our portfolio as well as our ability to originate/acquire/sell loans, which would materially and adversely affect our results of operations, financial condition, liquidity and business.

In addition, we are not required to observe specific diversification criteria relating to property types, locations, tenants or borrowers. A limited degree of diversification increases risk because the aggregate return of our business may be adversely affected by the unfavorable performance of a single property type, single tenant, single market or even a single investment. To the extent that our portfolio is concentrated in any one region or type of asset, downturns relating generally to such region or type of asset may result in defaults on a number of our assets within a short time period. Additionally, borrower concentration, in which a particular borrower is, or a group of related borrowers are, associated with multiple real properties securing mortgage loans or securities held by us, magnifies the risks presented by the possible poor performance of such borrower(s).

***We operate in a highly competitive market for lending and investment opportunities, which may limit our ability to originate or acquire desirable loans and investments in our target assets.***

We operate in a highly competitive market for lending and investment opportunities. A number of entities compete with us to make the types of loans and investments that we seek to make. Our profitability depends, in large part, on our ability to originate or acquire target assets at attractive prices. In originating or acquiring target assets, we compete with a variety of institutional lenders and investors and many other market participants, including specialty finance companies, REITs, commercial banks and thrift institutions, investment banks, insurance companies, hedge funds and other financial institutions. Many competitors are substantially larger and have considerably greater financial, technical, marketing and other resources than we do. Some competitors may have a lower cost of funds and access to funding sources that may not be available to us. Many of our competitors are not subject to the maintenance of an exemption from the Investment Company Act. Furthermore, competition for originations of, and investments in, our target assets may lead to the yield of such assets decreasing, which may further limit our ability to generate desired returns. Also, as a result of this competition, desirable loans and investments in specific types of target assets may be limited in the future and we may not be able to take advantage of attractive lending and investment opportunities from time to time. We can offer no assurance that we will be able to identify and originate loans or make any or all of the types of investments that are described in this Annual Report.

***The value of our investments may be adversely affected by many factors that are beyond our control.***

Income from, and the value of, our investments may be adversely affected by many factors that are beyond our control, including:

- volatility and adverse changes in international, national and local economic and market conditions, including contractions in market liquidity for mortgage loans and mortgage-related assets and tenant bankruptcies;
- changes in interest rates, credit spreads, prepayment rates and in the availability, costs and terms of financing;
- changes in rates of default or recovery rates;
- changes in generally accepted accounting principles;
- changes in governmental laws and regulations, fiscal policies and zoning and other ordinances and costs of compliance with laws and regulations;
- the impact of the Tax Cuts and Jobs Act and/or estimates concerning the impact of the Tax Cuts and Jobs Act, which are subject to change based on further analysis and/or IRS guidance;
- downturns in the markets for mortgage-backed securities and other asset-backed and structured products, and commercial real estate; and
- civil unrest, terrorism, acts of war, outbreaks of communicable diseases, nuclear or radiological disasters and natural disasters, including earthquakes, hurricanes, tornadoes, tsunamis, floods, and other extreme weather and permanent climate changes, which may result in uninsured and underinsured losses.

***In addition to other analytical tools, our management team utilizes financial models to evaluate loans and real estate assets, the accuracy and effectiveness of which cannot be guaranteed.***

In all cases, financial models are only estimates of future results based upon assumptions made at the time the projections are developed. There can be no assurance that management's projected results will be obtained, and actual results may vary significantly from the projections. General economic and industry-specific conditions, which are not predictable, can have an adverse impact on the reliability of projections.

***Shifts in consumer patterns and advances in communication and information technology that affect the use of traditional retail, hotel and office space may have an adverse impact on the value of our debt and equity investments.***

In recent periods, sales by online retailers such as Amazon have increased, and many retailers operating brick and mortar stores have made online sales a vital piece of their businesses. Some of our debt and equity investments involve exposure to the ongoing operations of brick and mortar retailers. Although many of the retailers operating in the properties underlying our debt and/or equity investments include pharmacies and/or sell groceries and other necessity-based soft goods or provide services, including entertainment and dining options, the shift to online shopping may cause declines in brick and mortar sales generated by certain of tenants at these properties and/or may cause certain of our tenants to reduce the size or number of their retail locations in the future.

Technology has also impacted the use of office space. The office market has seen a shift in the use of space due to the availability of practices such as telecommuting, videoconferencing and renting shared work spaces through platforms such as WeWork and Knotel. These trends have led to more efficient workspace layouts and a decrease in square feet leased per employee. The continuing impact of technology could result in tenant downsizings upon renewal, or in tenants seeking office space outside of the typical central business district (“CBD”). These trends could cause an increase in vacancy rates and a decrease in demand for new supply, and could impact the value of our debt and equity investments.

Technology platforms such as AirBnB and VRBO have provided leisure and business travelers with lodging options outside of the hotel industry. These services effectively have increased the supply of rooms available in many major markets. This additional supply could impact the occupancy rates and ADRs at more traditional hotels.

As a result of the foregoing, the value of our debt and equity investments, and results of operations could be adversely affected.

***Our underwriting criteria may restrict our ability to compete with others for desirable commercial mortgage loan origination and acquisition opportunities.***

We have underwriting criteria with respect to commercial mortgage loan origination and acquisition opportunities. Additionally, under our credit facilities, the lenders have the right to review the assets which we are seeking to finance and approve the purchase and financing of such assets in their sole discretion. Our underwriting criteria and lender approvals may restrict us from being able to compete with others for commercial mortgage loan origination and acquisition opportunities and these criteria may be stricter than those employed by our competitors. As a result, we may not be able to compete with others for desirable commercial mortgage loan origination and acquisition opportunities. In addition, these underwriting criteria and approvals impose conditions and limitations on our ability to originate certain of our target assets, including, in particular, restrictions on our ability to originate junior mortgage loans, mezzanine loans and preferred equity investments.

***Our earnings may decrease because of changes in prevailing interest rates.***

Our primary interest rate exposures relate to the yield on our assets and the financing cost of our debt, as well as the interest rate swaps that we utilize for hedging purposes. Interest rates are highly sensitive to many factors beyond our control, including but not limited to governmental monetary and tax policies, and domestic and international economic and political considerations. Interest rate fluctuations present a variety of risks, including the risk of a mismatch between asset yields and borrowing rates, variances in the yield curve and fluctuating prepayment rates, and such fluctuations may adversely affect our income and may generate losses.

Demand for mortgages could be negatively impacted by rising interest rates. Continuing low interest rates could increase the vulnerability of the financial sector by lowering profits of financial intermediaries and potentially encouraging riskier investments and excess debt as these firms reach for yield.

For the risks regarding the transition away from LIBOR on our assets and liabilities, refer to “Risks Related to Our Indebtedness—We cannot predict the effect of changes to, or the transition away from, LIBOR on Ladder’s assets and liabilities,” below.

***Prepayment rates on mortgage loans cannot be predicted with certainty and prepayments may result in losses to the value of our assets.***

The frequency at which prepayments (including voluntary prepayments by the borrowers and liquidations due to defaults and foreclosures) occur on our investments can adversely impact our business, and prepayment rates cannot be predicted with certainty, making it impossible to completely insulate us from prepayment or other such risks. Any adverse effects of prepayments may impact our portfolio in that particular investments, which may experience outright losses in an environment of faster actual or anticipated prepayments or may underperform relative to hedges that the management team may have constructed for such investments (resulting in a loss to our overall portfolio). Additionally, borrowers are more likely to prepay when the prevailing level of interest rates falls, thereby exposing us to the risk that the prepayment proceeds may be reinvested only at a lower interest rate than that borne by the prepaid obligation.

We are exposed to the risk of increased prepayments or defaults by any mortgage or security that we own at a premium. Any principal paydown diminishes the amount outstanding in these securities and reduces the yield to us. Before purchasing a security, we judge the likelihood of prepayment based on certain prepayment and default parameters and our own experience. Different estimates, judgments and assumptions reasonably could be used that would have a material effect on our judgment and, accordingly, result in losses to our business.



***U.S. and global capital markets could enter a period of severe disruption and instability and future military conflicts and global unrest could have a material adverse effect on general economic conditions, consumer confidence, and market liquidity. These conditions have historically affected and could again materially and adversely affect debt and equity capital markets in the U.S. and around the world and our business.***

Ongoing and future military conflicts and continued global unrest, including potential pandemics, may affect interest rates, among other things. An increase in interest rates may increase our cost of borrowing, leading to a reduction in our earnings. Further, the U.S. and global capital markets experienced extreme volatility and disruption during the economic downturn that began in mid-2007, and the U.S. economy was in a recession for several consecutive calendar quarters during the same period. In 2010, a financial crisis emerged in Europe, triggered by high budget deficits and rising direct and contingent sovereign debt, which created concerns about the ability of certain nations to continue to service their sovereign debt obligations. Risks resulting from such debt crisis and any future debt crisis in Europe or any similar crisis elsewhere could have a detrimental impact on the global economic recovery, sovereign and non-sovereign debt in certain countries and the financial condition of financial institutions generally.

These market and economic disruptions affected, and these and other similar market and economic disruptions and events such as “Brexit” may in the future affect, the U.S. capital markets, which could adversely affect our business and the broader financial and credit markets and reduce the availability of debt and equity capital for the market as a whole and to financial firms, in particular. At various times, these disruptions resulted in, and may in the future result in, a lack of liquidity in parts of the debt capital markets, significant write-offs in the financial services sector and the repricing of credit risk. These conditions may reoccur for a prolonged period of time again or materially worsen in the future, including as a result of U.S. government shutdowns or downgrades to the U.S. government’s sovereign credit rating or the perceived creditworthiness of the U.S. or other large global economies. Events leading up to, and the results of, the 2020 U.S. presidential and congressional elections may create uncertainty and volatility in the capital markets, as candidates differ greatly with respect to their views on taxes, regulation, immigration, healthcare, trade and the environment.

Unfavorable economic conditions, including future recessions, also could increase our funding costs, limit our access to the capital markets or result in a decision by lenders not to extend credit to us. We may in the future have difficulty accessing debt and equity capital on attractive terms, or at all, and a severe disruption and instability in the global financial markets or deteriorations in credit and financing conditions may cause us to reduce the volume of loans we originate and/or fund, adversely affect the value of our investments or otherwise have a material adverse effect on our business, financial condition, results of operations and cash flows.

***Terrorist attacks and other acts of violence or war may affect the real estate industry generally and our business, financial condition and results of operations.***

We cannot predict the severity of the effect that potential future terrorist attacks could have on us. Any future terrorist attacks, the anticipation of any such attacks, the consequences of any military or other response by the United States and its allies, and other armed conflicts could cause consumer confidence and spending to decrease or result in increased volatility in the United States and worldwide financial markets and economy. We may suffer losses as a result of the adverse impact of any future attacks and these losses may adversely impact our performance. A prolonged economic slowdown, a recession or declining real estate values could impair the performance of our assets and harm our financial condition and results of operations, increase our funding costs, limit our access to the capital markets or result in a decision by lenders not to extend credit to us. The economic impact of such events could also adversely affect the credit quality of some of our loans and investments and the property underlying our securities. Losses resulting from these types of events may not be fully insurable.

The events of September 11, 2001 created significant uncertainty regarding the ability of real estate owners of high profile assets to obtain insurance coverage protecting against terrorist attacks at commercially reasonable rates, if at all. With the enactment of the Terrorism Risk Insurance Act of 2002 (the “TRIA”) and subsequent extensions, including the enactment of the Terrorism Risk Insurance Program Reauthorization Acts of 2015 and 2019, which extend TRIA through December 31, 2027, insurers must make terrorism insurance available under their property and casualty insurance policies, but this legislation does not regulate the pricing of such insurance. The absence of affordable insurance coverage may adversely affect the general real estate lending market, lending volume and the market’s overall liquidity and may reduce the number of suitable opportunities available to us and the pace at which we are able to acquire assets. If the properties underlying our interests are unable to obtain affordable insurance coverage, the value of our interests could decline, and in the event of an uninsured loss, we could lose all or a portion of our assets.

## Risks Related to Our Portfolio

***The vast majority of the mortgage loans that we originate or purchase, and those underlying the CMBS in which we invest, are non-recourse loans and the assets securing the loans may not be sufficient to protect us from a partial or complete loss if the borrower defaults on the loan.***

Except for customary non-recourse carve-outs for certain actions and environmental liability, most commercial mortgage loans, including those underlying the CMBS in which we invest, are effectively non-recourse obligations of the sponsor and borrower, meaning that there is no recourse against the assets of the borrower or sponsor other than the underlying collateral. In the event of any default under a mortgage loan held directly by us, we will bear a risk of loss to the extent of any deficiency between the value of the collateral and the principal and accrued interest of the mortgage loan, which could have a material adverse effect on our cash flow from operations. Even if a mortgage loan is recourse to the borrower (or if a non-recourse carve-out to the borrower applies), in many cases, the borrower's assets are limited primarily to its interest in the related mortgaged property. Further, although a mortgage loan may provide for limited recourse to a principal or affiliate of the related borrower, there is no assurance of any recovery from such principal or affiliate will be made or that such principal's or affiliate's assets would be sufficient to pay any otherwise recoverable claim. In the event of the bankruptcy of a borrower, the loan to such borrower is deemed to be secured only to the extent of the value of the underlying collateral at the time of bankruptcy (as determined by the bankruptcy court), and the lien securing the loan will be subject to the avoidance powers of the bankruptcy trustee or debtor-in-possession to the extent the lien is unenforceable under state law.

***The commercial mortgages and other commercial real estate-related loans, and the commercial mortgage loans underlying the CMBS in which we may invest, are subject to the ability of the commercial property owner to generate net income from operating the property (and not the independent income or assets of the borrower). The volatility of real property could have a material adverse effect on our business, financial position and results of operations.***

Commercial mortgage loans and the commercial mortgage loans underlying the securities in which we may invest are subject to the ability of the commercial property owner to generate net income from operating the property (and not the independent income or assets of the borrower). Any reductions in net operating income ("NOI") increase the risks of delinquency, foreclosure and default, which could result in losses to us. NOI of an income-producing property can be affected by many factors, including, but not limited to:

- the ongoing need for capital improvements, particularly in older structures;
- changes in operating expenses;
- changes in general or local market conditions;
- changes in tenant mix and performance, the occupancy or rental rates of the property or, for a property that requires new leasing activity, a failure to lease the property in accordance with the projected leasing schedule;
- competition from comparable property types or properties;
- unskilled or inexperienced property management;
- limited availability of mortgage funds or fluctuations in interest rates which may render the sale and refinancing of a property difficult;
- development projects that experience cost overruns or otherwise fail to perform as projected including, without limitation, failure to complete planned renovations, repairs, or construction;
- unanticipated increases in real estate taxes and other operating expenses;
- challenges to the borrower's claim of title to the real property;
- environmental considerations;
- zoning laws;
- other governmental rules and policies;
- unanticipated structural defects or costliness of maintaining the property;
- uninsured losses, such as possible acts of terrorism;
- a decline in the operational performance of a facility on the real property (such facilities may include multifamily rental facilities, office properties, retail facilities, hospitality facilities, healthcare-related facilities, industrial facilities, warehouse facilities, restaurants, mobile home facilities, recreational or resort facilities, arenas or stadiums, religious facilities, parking lot facilities or other facilities); and
- severe weather-related damage to the property and/or its operations.

Additional risks may be presented by the type and use of a particular commercial property, including specialized use as a nursing home or hospitality property.

In instances where the borrower is acting as a landlord on the underlying property, as we do for our selected net leased and other commercial real estate assets, the ability of such borrower to satisfy the debt obligation we hold will depend on the performance and financial health of the underlying tenants, which may be difficult for us to assess or predict. In addition, as the number of tenants with respect to a commercial property decreases or as tenant spaces on a property must be relet, the nonperformance risk of the loan related to such commercial property may increase. Any one or more of the preceding factors could materially impair our ability to recover principal in a foreclosure on the related loan as lender and repay the principal as borrower. A substantial portion of our portfolio may be committed to the origination or purchasing of commercial loans to small and medium-sized, privately owned businesses. Compared to larger, publicly owned firms, such companies generally have limited access to capital and higher funding costs, may be in a weaker financial position and may need more capital to expand or compete. The above financial challenges may make it difficult for such borrowers to make scheduled payments of interest or principal on their loans. Accordingly, advances made to such types of borrowers entail higher risks than advances made to companies who are able to access traditional credit sources.

A portion of our portfolio also may be committed to the origination or purchasing of commercial loans where the borrower is a business with a history of poor operating performance, based on our belief that we can realize value from a loan on the property despite such borrower's performance history. However, if such borrower were to continue to perform poorly after the origination or purchase of such loan, including due to the above financial challenges, we could be adversely affected.

***Certain balance sheet loans may be more illiquid and involve a greater risk of loss than long-term mortgage loans.***

We originate and acquire balance sheet loans that provide interim financing to borrowers seeking short-term capital for the acquisition or transition (for example, lease up and/or rehabilitation) of commercial real estate. Such a borrower under an interim loan often has identified a transitional asset that has been under-managed, is located in a recovering market and/or requires rehabilitation or capital improvements in order to improve the value of the asset. If the market in which the asset is located fails to recover according to the borrower's projections, or if the borrower fails to improve the quality of the asset's management and/or the value of the asset or fails to execute its business plan, the borrower may not receive a sufficient return on the asset to satisfy the interim loan, and we bear the risk that we may not recover some or all of our initial expenditure. In addition, borrowers often use the proceeds of a long-term mortgage loan to repay an interim loan. We may therefore be dependent on a borrower's ability to obtain permanent financing to repay our interim loan, which could depend on the borrower's ability to execute its business plan, market conditions and other factors.

Further, interim loans may be relatively less liquid than loans against stabilized properties due to their short life, their potential unsuitability for securitization, any unstabilized nature of the underlying real estate and the difficulty of recovery in the event of a borrower's default. This lack of liquidity may significantly impede our ability to respond to adverse changes in the performance of our interim loan portfolio and may adversely affect the value of the portfolio.

Such "liquidity risk" may be difficult or impossible to hedge against and may also make it difficult to effect a sale of such assets as we may need or desire. As a result, if we are required to liquidate all or a portion of our interim loan portfolio quickly, we may realize significantly less than the value at which such investments were previously recorded, which may fail to maximize the value of the investments or result in a loss.

***Our ability to collect upon mortgage loans may be limited by the application of state laws.***

Each of our mortgage loans permits us to accelerate the debt upon default by the borrower. The courts of all states will enforce acceleration clauses in the event of a material payment default, subject in some cases to a right of the court to revoke such acceleration and reinstate the mortgage loan if a payment default is cured. The equity courts of any state, however, may refuse to allow the foreclosure of a mortgage, deed of trust, or other security instrument or to permit the acceleration of the indebtedness if the exercise of those remedies would be inequitable or unjust or if the circumstances would render the acceleration unconscionable. Thus, a court may refuse to permit foreclosure or acceleration if a default is deemed immaterial or the exercise of those remedies would be unjust or unconscionable or if a material default is cured. Further, our ability to collect the debt may be limited by bankruptcy, insolvency or other debtor relief laws, as further described below.

Further, the ability to collect upon mortgage loans may be limited by the application of state and U.S. federal laws. Several states (including California) have laws that prohibit more than one "judicial action" to enforce a mortgage obligation. Some courts have construed the term "judicial action" broadly. Jurisdictions with "one action," "security first" and/or "antideficiency rules" may limit our ability or the ability of a special servicer of a CMBS issuance to foreclose on a real property or to realize on obligations secured by a real property.

***The borrowers under the loans underlying our investments may be unable to repay their remaining principal balances on their stated maturity dates, which could negatively impact our business results.***

Our mortgage loans may be non-amortizing or partially amortizing balloon loans that provide for substantial payments of principal due at their stated maturities. Balloon loans involve a greater risk to the lender than amortizing loans because a borrower's ability to repay a balloon mortgage loan on its stated maturity date typically will depend upon its ability either to refinance the mortgage loan (although some loans such as those on condominium projects, may be at least partially self-liquidating) or to sell the mortgaged property at a price sufficient to permit repayment. A borrower's ability to effect a refinancing or sale will be affected by a number of factors. We are not obligated to refinance any of these mortgage loans.

***We may be required to make determinations of a borrower's creditworthiness based on incomplete information or information that we cannot verify, which may cause us to purchase or originate loans that we otherwise would not have purchased or originated and, as a result, may negatively impact our business or reputation.***

The commercial real estate lending business depends on the creditworthiness of borrowers, which we must judge. In making such judgment, we will depend on information obtained from non-public sources and the borrowers in making many decisions related to our portfolio, and such information may be difficult to obtain or may be inaccurate. As a result, we may be required to make decisions based on incomplete information or information that is impossible or impracticable to verify. A determination as to the creditworthiness of a prospective borrower is based on a wide-range of information. Even if we are provided with full and accurate disclosure of all material information concerning a borrower, we may misinterpret or incorrectly analyze this information, which may cause us to purchase or originate loans that we otherwise would not have purchased or originated and, as a result, may negatively impact our business or the borrower could still defraud us after origination leading to a loss and negative publicity.

***Third-party diligence reports on mortgaged properties and the properties we own are made as of a point in time and are therefore limited in scope.***

Appraisals and engineering and environmental reports, as well as a variety of other third-party reports, are generally obtained with respect to each of the properties we acquire and the mortgaged properties underlying our investments at or about the time of origination. Appraisals are not guarantees of present or future value. One appraiser may reach a different conclusion than the conclusion that would be reached if a different appraiser were appraising that property. Moreover, the values of the properties may have fluctuated significantly since the appraisals were performed. In addition, any third-party report, including any engineering report, environmental report, site inspection or appraisal represents only the analysis of the individual consultant, engineer or inspector preparing such report at the time of such report, and may not reveal all necessary or desirable repairs, maintenance, remediation and capital improvement items.

***The owners of, borrowers on, and tenants occupying, the properties which secure our investments may seek the protection afforded by bankruptcy, insolvency and other debtor relief laws, which may create potential for risk of loss to us.***

Although commercial real estate lenders typically seek to reduce the risk of borrower bankruptcy through such items as non-recourse carveouts for bankruptcy and special purpose entity/separateness covenants and/or non-consolidation opinions for borrowing entities, the owners of, borrowers on, and tenants occupying, the properties which secure our investments may still seek the protection afforded by bankruptcy, insolvency and other debtor relief laws. One of the protections offered in such proceedings to each of these parties is a stay of legal proceedings, and a stay of enforcement proceedings against collateral for such loans or underlying such securities (including the properties and cash collateral). A stay of foreclosure proceedings could adversely affect our ability to realize on our loan collateral, and could adversely affect the value of those assets. Other protections in such proceedings to borrowers, owners and tenants include the restructuring or forgiveness of debt, the ability to create super priority liens in favor of certain creditors of the debtor, the potential loss of cash collateral held by the lender if the lender is over-collateralized, and certain well defined claims procedures. Additionally, the numerous risks inherent in the bankruptcy process create a potential risk of loss of our entire investment in any particular investment.

***Liability relating to environmental matters may impact the value of properties that we may acquire or the properties underlying our investments.***

Liability relating to environmental matters may decrease the value of the underlying properties of our investments and may adversely affect the ability of a person to sell such property or real estate instrument related to the property or borrow using such property as collateral and may adversely affect the security afforded by a property for a mortgage loan. Under various U.S. federal, state and local laws, an owner or operator of real property may become liable for the costs of removal of certain hazardous substances released on, about, under or in its property. Such laws often impose liability without regard to whether the owner or operator knew of, or was responsible for, the release of such hazardous substances. To the extent that an owner of an underlying property becomes liable for removal costs, testing, monitoring, remediation, bodily injury or property damage, the ability of the owner to make debt payments may be reduced, which in turn may adversely affect the value of the relevant mortgage asset related to such property. If we acquire any properties by foreclosure or otherwise, the presence of hazardous substances on a property may adversely affect our ability to sell the property and we may incur substantial remediation costs, thereby harming our financial condition. The discovery of material environmental liabilities attached to such properties could have a material adverse effect on our results of operations and financial condition. Moreover, some U.S. federal and state laws provide that, in certain situations, a secured lender, such as us, may be liable as an “owner” or “operator” of the real property, regardless of whether the borrower or previous owner caused the environmental damage. Therefore, the presence of hazardous materials on certain property could have an adverse effect on us in our capacity as the owner of such property, as the mortgage lender to the owner of such property, or as the holder of a real estate instrument related to such property.

***Insurance on the real estate underlying our loans and investments may not cover all losses, and this shortfall could result in both loss of cash flow from and a decrease in the asset value of the affected property.***

The borrower, or we as property owner and/or originating lender, as the case may be, might not purchase enough or the proper types of insurance coverage to cover all losses. Further, there are certain types of losses, generally of a catastrophic nature, such as earthquakes, floods, hurricanes, terrorism or acts of war that may be uninsurable or not economically insurable. Inflation, changes in building codes and ordinances, environmental considerations and other factors, including terrorism or acts of war, also might make the insurance proceeds insufficient to repair or replace a property if it is damaged or destroyed. Under such circumstances, the insurance proceeds received might not be adequate to restore our economic position with respect to the affected real property. Any uninsured loss could result in both loss of cash flow from and a decrease in the asset value of the affected property.

***Our entitlement to repayment on a loan may be impacted by the doctrine of equitable subordination, which would result in the subordination of our claim to the claims of other creditors of the borrower.***

Courts have, in some cases, applied the doctrine of equitable subordination to subordinate the claim of a lending institution against a borrower to claims of other creditors of the borrower, when the lending institution is found to have engaged in unfair, inequitable or fraudulent conduct. The courts have also applied the doctrine of equitable subordination when a lending institution or its affiliates are found to have exerted inappropriate control over a borrower, including control resulting from the ownership of equity interests in a borrower. In certain instances where we own equity in a property, we also may make one or more loans to the owner of such property. Payments on one or more of our loans, particularly a loan to a borrower in which we also hold equity interests, may be subject to claims of equitable subordination that would place our entitlement to repayment of the loan on an equal basis with holders of the borrower’s common equity only after all of the borrower’s obligations relating to its other debt and preferred securities has been satisfied.

***If we purchase or originate loans secured by liens on facilities that are subject to a ground lease and such ground lease is terminated unexpectedly, our interests could be adversely affected.***

A ground lease is a lease of land, usually on a long-term basis, that does not include buildings or other improvements on the land. Normally any real property improvements made by the lessee during the term of the lease will revert to the owner at the end of the lease term. We may purchase or originate loans secured by liens on facilities that are subject to a ground lease, and, if the ground lease were to terminate unexpectedly, due to the borrower’s default on such ground lease or otherwise, our business could be adversely affected.

***Our reserves for loan losses may prove inadequate, which could have a material adverse effect on us.***

We maintain and regularly evaluate financial reserves to protect against potential future losses. Our reserves reflect management's judgment of the probability and severity of losses. We cannot be certain that our judgment will prove to be correct and that reserves will be adequate over time to protect against potential future losses because of unanticipated adverse changes in the economy or events adversely affecting specific assets, borrowers, industries in which our borrowers operate or markets in which our borrowers or their properties are located. We must evaluate existing conditions on our debt investments to make determinations to record loan loss reserves on these specific investments. If our reserves for credit losses prove inadequate, we could suffer losses which would have a material adverse effect on our financial performance.

***Provisions for loan losses are difficult to estimate.***

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-13 *Financial Instruments - Credit Losses - Measurement of Credit Losses on Financial Instruments (Topic 326)* ("ASU 2016-13") and in April 2019, the FASB issued ASU 2019-04 *Codification Improvements to Topic 326, Financial Instruments-Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments* ("ASU 2019-04") (collectively, the "CECL Standard"). These updates change how entities will measure potential credit losses for most financial assets and certain other instruments that are not measured at fair value. The CECL Standard replaces the "incurred loss" approach under existing guidance with an "expected loss" model for instruments measured at amortized cost. The net carrying value of an asset under the CECL Standard is intended to represent the amount expected to be collected on such asset and requires entities to deduct allowances for potential losses on held-to-maturity debt securities. All assets subject to the CECL Standard, with few exceptions, will be subject to these allowances rather than only those assets where a loss is deemed probable under the other-than-temporary impairment model. Accordingly, we expect that the adoption of the CECL Standard will materially affect how we determine our allowance for loan losses and could require us to significantly increase our allowance and recognize provisions for loan losses earlier in the lending cycle. We will continue to record asset-specific reserves consistent with our existing accounting policy. Our provision for asset-specific reserves are evaluated on a quarterly basis. The determination of our provision for asset-specific reserves requires us to make certain estimates and judgments, which may be difficult to determine. Our estimates and judgments are based on a number of factors, including (1) whether cash from operations is sufficient to cover the debt service requirements currently and into the future, (2) the ability of the borrower to refinance the loan and (3) the property's liquidation value, all of which remain uncertain and are subjective. In addition, we will now record a general reserve in accordance with the CECL Standard on the remainder of the loan portfolio ("CECL Reserve"). The CECL Standard is effective for fiscal years beginning after December 15, 2019 and is to be adopted through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective; as such, we will adopt the CECL Standard as of January 1, 2020. The CECL Standard may create more volatility in the level of our allowance for loan losses. If we are required to materially increase our level of allowance for loan losses for any reason, such increase could adversely affect our business, financial condition and results of operations.

***We are subject to additional risks associated with loan participations.***

Some of our loans may be participation interests or co-lender arrangements in which we share the rights, obligations and benefits of the loan with other lenders. We may need the consent of these parties to exercise our rights under such loans, including rights with respect to amendment of loan documentation, enforcement proceedings in the event of default and the institution of, and control over, foreclosure proceedings. Similarly, a majority of the participants may be able to take actions to which we object but to which we will be bound if our participation interest represents a minority interest. We may be adversely affected by this lack of full control.

***Our investments in subordinate loans, subordinate participation interests in loans and subordinate CMBS rank junior to other senior debt and we may be unable to recover our investment in these interests.***

We may originate or acquire subordinate loans (including mezzanine loans), subordinate participation interests in loans and subordinate rated and/or unrated CMBS (including, without limitation, certain “risk retention” interests required to be retained by certain participants in securitization transactions under rules which took effect in December 2016). In the event a borrower defaults on a loan and lacks sufficient assets to satisfy our loan, we may suffer a loss of principal or interest. In the event a borrower declares bankruptcy, we may not have full recourse to the assets of the borrower or a non-recourse carve-out guarantor, or the assets of the borrower or non-recourse carve-out guarantors may not be sufficient to satisfy the loan and our legal costs. In addition, certain of our loans may be subordinate to other debt of the borrower. If a borrower defaults on a subordinate loan to us or on debt senior to our loan, or in the event of a borrower bankruptcy, our loan will be satisfied only after the senior debt is paid in full. Where debt senior to our loan exists, the presence of intercreditor arrangements may limit our ability to amend loan documents, assign our loans, accept prepayments, exercise remedies and control decisions made in bankruptcy proceedings relating to borrowers.

If a borrower defaults on our mezzanine loan, subordinate loan or debt senior to any loan, or in the event of a borrower bankruptcy, our loan will be satisfied only after the senior debt is paid in full. As a result, we may not recover some or all of our initial expenditure. In addition, mezzanine and subordinate loans may have higher loan-to-value ratios than first mortgage loans, resulting in less equity in the property and increasing the risk of loss of principal. Significant losses related to our mezzanine loans or subordinate loans would result in operating losses for us.

In general, losses on a mortgaged property securing a mortgage loan included in a securitization will be borne first by the equity holder of the property, then by a cash reserve fund or letter of credit, if any, then by the holder of a mezzanine loan or B-Note, if any, then by the “first loss” subordinated security holder (generally, the “B-Piece” buyer and in some cases by the holder of a risk retention interest) and then by the holder of a higher-rated security. Even when we purchase very senior interests in loans and/or securitizations, in the event of default and the exhaustion of any equity support, reserve fund, letter of credit, mezzanine loans or B-Notes, and any classes of securities junior to those in which we may invest, we may not be able to recover all of our investment in the debt instruments or securities we purchased. In addition, if the underlying mortgage portfolio has been overvalued by the originator, or if the values subsequently decline and, as a result, less collateral is available to satisfy interest and principal payments due on the related mortgage-backed securities, the securities in which we may invest may effectively become the “first loss” position behind the more senior securities, which may result in significant losses to us. The prices of lower credit quality securities are generally less sensitive to interest rate changes than more highly rated investments, but more sensitive to adverse economic downturns or individual issuer developments. A projection of an economic downturn, for example, could cause a decline in the price of lower credit quality securities because the ability of obligors of mortgage loans underlying the mortgage-backed securities to make principal and interest payments may be impaired. In such event, existing credit support in the securitization structure may be insufficient to protect us against loss of our principal in these securities.

***Our participation in the market for mortgage loan securitizations may expose us to risks that could result in losses to us.***

We have generally participated in the market for mortgage loan securitizations by contributing loans to securitizations led by various large financial institutions and by leading single-asset securitizations on single mortgage loans we originated. We have completed one multi-asset securitization where a Ladder affiliate served as issuer and may, in the future, take a larger role in multi-asset securitizations of mortgage loans, including as an issuer. We also occasionally, and may in the future, act as a co-manager and/or co-underwriter in the securitizations in which we participate. To date, when we have primarily acted as a mortgage loan seller into, and occasionally as an issuer of, securitizations, we have been obligated to assume certain customary liabilities. Specifically, in connection with any particular securitization, we: (i) make certain representations and warranties regarding ourselves and the characteristics of, and origination process for, the mortgage loans that we contribute to the securitization; (ii) undertake to cure a defect of, repurchase or replace any mortgage loan that we contribute to the securitization that is affected by a material breach of any such representation or warranty or a material loan document deficiency; (iii) assume, either directly or through the indemnification of third-parties, potential securities law liabilities for disclosure to investors regarding ourselves and the mortgage loans that we contribute to the securitization; and (iv) may, depending upon our role in the securitization, (a) retain some or all of the risk retention interests in the securitization and/or (b) retain responsibility for ensuring compliance with risk retention rules (and may be required to indemnify other participants in the securitization for any violation of such rules, including in circumstances where some or all of the risk retention interests are retained by and/or sold to other parties). When we lead a single-asset or multi-asset securitization as an issuer and/or lead manager, we assume, either directly or through indemnification agreements, additional potential securities law liabilities and third-party liabilities beyond the liabilities we would assume when we act only as a mortgage loan seller into a securitization.

As a result of the dislocation of the credit markets during the last recession, the securitization industry has become subject to additional and changing regulation. For example, pursuant to the Dodd-Frank Act, various federal agencies have promulgated, or are in the process of promulgating, regulations and rules with respect to various issues that affect securitizations, including: (a) the Risk Retention Rule requiring that either (i) a securitization's sponsor retain, until the unpaid balance of the bonds or the loans is reduced by a certain amount, a 5% vertical interest in each class of securities issued, (ii) the sponsor or certain Third Party Purchasers retain, until the unpaid balance of the bonds or the loans is reduced by a certain amount (or for Third Party Purchasers, for at least five years), securities in an amount equal to 5% of the credit risk associated with the issued securities in the form of one or more subordinate tranches or (iii) a combination of (i) and (ii); (b) requirements for additional disclosure; (c) requirements for additional review and reporting (including revisions to Regulation AB); (d) for public securitizations, requirements that the CEO of an issuer file with the SEC an individual certificate attesting to certain matters, as described below; and (e) certain restrictions designed to prohibit conflicts of interest. Other regulations have been and may ultimately be adopted.

The risk (with respect to CMBS) must be retained by the sponsor, certain mortgage loan originators and/or, upon satisfaction of certain requirements, a Third Party Purchaser. Significant restrictions exist, and additional restrictions may be added in the future, regarding who may hold risk retention interests, the structure of the entities that hold risk retention interests and when and how such risk retention interests may be transferred or financed. Therefore such risk retention interests will be generally illiquid and may not be easily financed. As a result of the Risk Retention Rule, we may be required to purchase and retain certain interests in a securitization into which we sell mortgage loans and/or when we act as issuer, may be required to sell certain interests in a securitization at prices below levels that such interests have historically yielded and/or may be required to enter into certain arrangements related to risk retention that we have not historically been required to enter into and, accordingly, the Risk Retention Rule may increase our potential liabilities and/or reduce our potential profits in connection with securitization of mortgage loans.

The requirement that the CEO of an issuer of public securities file an individual certificate with the SEC may introduce additional potential liabilities whether we serve as issuer in a securitization or solely as a loan seller or loan originator. The CEO certification includes statements as to the absence of any untrue or omitted material information relating to the mortgage loans and the ability of the mortgage loans to support the payments required to be made under the bonds issued in connection with the securitization in accordance with their terms. The full extent of liability that the CEO may have to the SEC and/or investors on account of the certified statements is difficult to determine at this time. If we serve as issuer in a securitization, we would likely be obligated to indemnify the CEO of our issuer entity against any liabilities that such individual may incur in connection with such certification. In addition, in securitization transactions in which we serve as only loan seller or an originator that sells loans to a loan seller (and not as an issuer), we would likely be obligated to provide a back-up officer's certificate from a senior officer as to our mortgage loans as support for the issuer's CEO certification, and similarly be obligated to indemnify that senior officer against any liabilities that individual may incur in connection with his/her back-up officer's certification.

The Risk Retention Rule, CEO certification and other rules and regulations that have been adopted or may be adopted in the future may alter the structure of securitizations and could pose additional risks to or reduce or eliminate the economic benefits of our participation in the securitization market. In addition, such rules and regulations could reduce or eliminate the economic benefits of making certain mortgage loans, reduce or eliminate the economic benefits of securitization or discourage traditional issuers, underwriters, Third Party Purchasers or other participants from participating in future securitizations and affect the availability of securitization platforms into which we can contribute mortgage loans, which may require that we take on additional roles and risks in connection with effectuating securitizations of our mortgage loans.



***We may sponsor, or purchase the most junior securities of collateralized loan obligations, or CLOs, and such instruments involve significant risks, including that these securities receive distributions from the CLO only if the CLO generates enough income to first pay all the investors holding senior tranches and all CLO expenses.***

We have contributed shorter-term loans into CLO transactions in which we retained securities rated below-investment grade. In CLOs, investors purchase specific tranches, or slices, of debt instruments that are secured or backed by a pool of loans. The CLO debt classes have a specific seniority structure and priority of payments. The most junior securities of a CLO are generally retained by the sponsor of the CLO and are usually entitled to all of the income generated by the pool of loans after the payment of debt service on all the more senior classes of debt and the payment of all expenses. Defaults on the pool of loans therefore first affect the the most junior tranches. The subordinate tranches of CLO debt may also experience a lower recovery and greater risk of loss, including risk of deferral or non-payment of interest than more senior tranches of the CLO debt because they bear the bulk of defaults from the loans held in the CLO and serve to protect the other, more senior tranches from default in all but the most severe circumstances. Often CLOs contain loans that are more transitional than loans contributed to conduit securitizations. Despite the protection provided by the subordinate tranches, even more senior CLO tranches can experience substantial losses due to actual defaults, increased sensitivity to defaults due to collateral default and disappearance of protecting tranches, decline in market value due to market anticipation of defaults and aversion to CLO securities as a class. Further, the transaction documents relating to the issuance of CLO securities may impose eligibility criteria on the assets of the CLO, restrict the ability of the CLO's sponsor to trade investments and impose certain portfolio-wide asset quality requirements. Finally, the Risk Retention Rule imposes a retention requirement of 5% of the issued debt classes by the sponsor of the CLO (as described above). These criteria, restrictions and requirements may limit the ability of the CLO's sponsor (or collateral manager) to maximize returns on the CLO securities.

In addition, CLOs are not actively traded and are relatively illiquid investments and volatility in CLO trading market may cause the value of these investments to decline. The market value of CLO securities may be affected by, among other things, changes in the market value of the underlying loans held by the CLO, changes in the distributions on the underlying loans, defaults and recoveries on the underlying loans, capital gains and losses on the underlying losses (or foreclosure assets), prepayments on underlying loan and the availability, prices and interest rate of underlying loans. Furthermore, the leveraged nature of each subordinated tranche may magnify the adverse impact on such class of changes in the value of the loans, changes in the distributions on the loans, defaults and recoveries on the loans, capital gains and losses on the loans (or foreclosure assets), prepayment on loans and availability, price and interest rates of the loans.

Because of the requirements of the Risk Retention Rule, if we purchase a horizontal subordinate strip of a CLO to satisfy the Risk Retention Rule, we would not be able to dispose of those subordinate interests during the required risk retention period, which may increase our risk of loss.

A CLO may include certain interest coverage tests, overcollateralization coverage tests or other tests that, if not met, may result in a change in the priority of distributions, which may result in the reduction or elimination of distributions to the subordinate debt and equity tranches until the tests have been met or certain senior classes of securities have been paid in full. Accordingly, if we hold subordinate debt interests in a CLO that contains such tests and such tests are not satisfied, we may experience a significant reduction in our cash flow from those interests.

Furthermore, if any CLO that we sponsor or hold interests in fails to meet certain tests relevant to the most senior debt issued and outstanding by the CLO issuer, an event of default may occur under that CLO. If that occurs, (i) if we were serving as manager of the CLO, our ability to manage the CLO may be terminated and (ii) our ability to attempt to cure any defaults in the CLO may be limited, which would increase the likelihood of a reduction or elimination of cash flow and returns to us in the CLOs for an indefinite time.

***We may be subject to repurchases of loans or indemnification on loans and real estate that we have sold if certain representations or warranties in those sales are breached.***

If loans that we sell or securitize do not comply with representations and warranties that we make about the loans, the borrowers, or the underlying properties, we may be required to repurchase such loans (including from a trust vehicle used to facilitate a structured financing of the assets through a securitization) or replace them with substitute loans. Additionally, in the case of loans and real estate that we have sold, we may be required to indemnify persons for losses or expenses incurred as a result of a breach of a representation or warranty. Repurchased loans typically will require a significant allocation of working capital to be carried on our books, and our ability to borrow against such assets may be limited. Any significant repurchases or indemnification payments could adversely affect our business and reputation.

***We have acquired and, in the future, may acquire net leased real estate assets, or make loans to owners of net leased real estate assets (including ourselves), which carry particular risks of loss that may have a material impact on our financial condition, liquidity and results of operations.***

A net lease requires the tenant to pay, in addition to the fixed rent, some or all of the property expenses that normally would be paid by the property owner. The value of our investments and the income from our investments in net leased properties, if any, will depend upon the ability of the applicable tenant to meet its obligations to maintain the property under the terms of the net lease. If a tenant fails or becomes unable to so maintain a property, the cash flow and/or the value of the property would be adversely affected. In addition, under many net leases the owner of the property retains certain obligations with respect to the property, including among other things, the responsibility for maintenance and repair of the property, to provide adequate parking, maintenance of common areas and compliance with other affirmative covenants in the lease. If we, as the owner, or the borrower, were to fail to meet these obligations, the applicable tenant could abate rent or terminate the applicable lease, which may result in a loss of capital invested in, and anticipated profits from, the property. In addition, we, as the owner, or the borrower may find it difficult to lease certain property to new tenants if that property had been suited to the particular needs of a former tenant.

***The expense of operating and owning real property may impact our cash flow from operations.***

We have in the past and may in the future purchase or acquire via foreclosure real property. Costs associated with real estate, such as real estate taxes, insurance and maintenance costs, generally are not reduced even when a property is not fully occupied, rental rates decrease or other circumstances cause a reduction in income from the property. As a result, cash flow from the operations of our properties may be reduced if a tenant does not pay its rent or we are unable to rent out properties on favorable terms. Under those circumstances, we might not be able to enforce our rights as landlord without delays and may incur substantial legal costs. Additionally, new properties that we may acquire or redevelop may not produce significant revenue immediately, and the cash flow from existing operations may be insufficient to pay the operating expenses and principal and interest on debt associated with such properties until they are fully leased.

***Current and future joint venture investments could be adversely affected by our lack of sole decision-making authority, our reliance on joint venture partners' financial condition and liquidity and disputes between us and our joint venture partners.***

We have made and may in the future make investments through joint ventures. Such joint venture investments may involve risks not otherwise present when we originate or acquire investments without partners, including the following:

- we may not have exclusive control over the investment or the joint venture, which may prevent us from taking actions that are in our best interest;
- joint venture agreements often restrict the transfer of a partner's interest or may otherwise restrict our ability to sell the interest when we desire and/or on advantageous terms;
- any future joint venture agreements may contain buy-sell provisions pursuant to which one partner may initiate procedures requiring the other partner to choose between buying the other partner's interest or selling its interest to that partner;
- we may not be in a position to exercise sole decision-making authority regarding the investment or joint venture, which could create the potential risk of creating impasses on decisions, such as with respect to acquisitions or dispositions;
- a partner may, at any time, have economic or business interests or goals that are, or that may become, inconsistent with our business interests or goals;
- a partner may be in a position to take action contrary to our instructions, requests, policies or objectives, including our policy with respect to maintaining our qualification as a REIT and our exclusion from registration under the Investment Company Act;

- a partner may fail to fund its share of required capital contributions or may become bankrupt, which may mean that we and any other remaining partners generally would remain liable for the joint venture's liabilities;
- our relationships with our partners are contractual in nature and may be terminated or dissolved under the terms of the applicable joint venture agreements and, in such event, we may not continue to own or operate the interests or investments underlying such relationship or may need to purchase such interests or investments at a premium to the market price to continue ownership;
- disputes between us and a partner may result in litigation or arbitration that could increase our expenses and prevent our officers and directors from focusing their time and efforts on our business and could result in subjecting the investments owned by the joint venture to additional risk; or
- we may, in certain circumstances, be liable for the actions of a partner, and the activities of a partner could adversely affect our ability to continue to qualify as a REIT or maintain our exclusion from registration under the Investment Company Act, even though we do not control the joint venture.

Any of the above may subject us to liabilities in excess of those contemplated and adversely affect the value of our future joint venture investments.

***We may make equity and preferred equity investments which involve a greater risk of loss than traditional debt financing.***

We may invest in equity and preferred equity interests in entities owning real estate. Such investments are subordinate to debt financing and are not secured. Should the issuer default on our investment, in most instances we would only be able to proceed against the entity that issued the equity in accordance with the terms of the security investment documentation, and not any property owned by the entity. Furthermore, in the event of bankruptcy or foreclosure, we would only be able to recoup our capital after any creditors to the entity are paid. As a result, we may not recover some or all of our capital, which could result in losses.

***The market value of our investments in CMBS could fluctuate materially as a result of various risks that are out of our control and may result in significant losses.***

We currently invest in and may continue to invest in CMBS, a specific type of structured finance security. CMBS are securities backed by obligations (including certificates of participation in obligations) that are principally secured by commercial mortgage loans or interests therein having a multi-family or commercial use, such as retail space, office buildings, industrial or warehouse properties, hotels, nursing homes and senior living centers. Accordingly, investments in CMBS are subject to the various risks described herein which relate to the pool of underlying assets in which the CMBS represents an interest. The exercise of remedies and successful realization of liquidation proceeds relating to commercial mortgage loans underlying CMBS may be highly dependent on the performance of the servicer or special servicer. There may be a limited number of special servicers available, particularly those which do not have conflicts of interest. We will bear the risk of loss on any CMBS we purchase. Further, the insurance coverage for various types of losses is limited in amount and we would bear losses in excess of the applicable limitations.

We may attempt to underwrite our investments on a "loss-adjusted" basis, which projects a certain level of performance. However, there can be no assurance that this underwriting will accurately predict the timing or magnitude of such losses. To the extent that this underwriting has incorrectly anticipated the timing or magnitude of losses, our business may be adversely affected. Some mortgage loans underlying CMBS may default. Under such circumstances, cash flows of CMBS investments held by us may be adversely affected as any reduction in the mortgage payments or principal losses on liquidation of any mortgage loan may be applied to the class of CMBS relating to such defaulted loans that we hold.

The market value of our CMBS investments could fluctuate materially over time as the result of changes in mortgage spreads, treasury bond interest rates, capital market supply and demand factors, and many other factors that affect high-yield fixed income products. These factors are out of our control, and could influence our ability to obtain short-term financing on the CMBS. The CMBS in which we may invest may have no, or only a limited, trading market. In addition, we may invest in CMBS investments that are not rated by any credit rating agency, and such investments may be less liquid than CMBS that are rated. The financial markets in the past have experienced and could in the future experience a period of volatility and reduced liquidity which may reoccur or continue and reduce the market value of CMBS. Some or all of the CMBS that we hold may be subject to restrictions on transfer and may be considered illiquid.

***Our investments in securities and mortgages issued by agencies or instrumentalities of the U.S. government face risks, including prepayment and default.***

We currently invest in and may continue to invest in securities and mortgages issued by agencies or instrumentalities of, and implicitly or explicitly guaranteed by, the U.S. government, typically secured by single multifamily properties or skilled nursing facilities. Additionally, we invest in real estate mortgage investment conduit (“REMIC”) securities collateralized by these mortgages. The most significant risks present in U.S. Agency Securities owned by us are prepayment and default. Any principal paydown diminishes the amount outstanding in these securities and reduces the yield to us. Other risks associated with U.S. Agency Securities are illiquidity and re-investment risk. While these risks apply to all securities, they may be more pronounced for U.S. Agency Securities.

***Any credit ratings assigned to our investments could be downgraded, which could have a material impact on our financial condition, liquidity and results of operations.***

Some of our investments may be rated by one or more of Moody’s, Fitch, Standard & Poor’s, Realpoint, Dominion Bond Rating Service, Morningstar Credit Ratings, Kroll Bond Ratings or other credit rating agencies. Any credit ratings on our investments are subject to ongoing evaluation by credit rating agencies, and we cannot be assured that any such ratings will not be changed or withdrawn by a credit rating agency in the future if, in its judgment, circumstances warrant. If credit rating agencies assign a lower-than-expected rating or reduce or withdraw, or indicate that they may reduce or withdraw, their ratings of our investments in the future, the value of these investments could significantly decline, which would adversely affect the value of our portfolio and could result in losses upon disposition or the failure of borrowers to satisfy their debt service obligations to us.

***The credit ratings currently assigned to our investments may not accurately reflect the risks associated with those investments.***

Credit rating agencies rate investments based upon their assessment of the perceived safety of the receipt of principal and interest payments from the issuers of such debt securities. Credit ratings assigned by the credit rating agencies may not fully reflect the true risks of an investment in such securities. Also, credit rating agencies may fail to make timely adjustments to credit ratings based on recently available data or changes in economic outlook or may otherwise fail to make changes in credit ratings in response to subsequent events, so that our investments may in fact be better or worse than the ratings indicate. We try to reduce the impact of the risk that a credit rating may not accurately reflect the risks associated with a particular debt security by not relying solely on credit ratings as the indicator of the quality of an investment. We make our acquisition decisions after factoring in other information, such as the discounted value of a CMBS security’s projected future cash flows, and the value of the real estate collateral underlying the mortgage loans owned by the issuing REMIC trust. However, our assessment of the quality of a CMBS investment may also prove to be inaccurate and we may incur credit losses in excess of our initial expectations.

***We could incur losses from investments in non-conforming and non-investment grade-rated loans or securities, which could have a material impact on our financial condition, liquidity and results of operations.***

Some of our investments may not conform to conventional loan standards applied by traditional lenders and either may not be rated or may be rated as non-investment grade by the credit rating agencies. The non-investment grade ratings for these assets typically result from the overall leverage of the underlying loans, the lack of a strong operating history for the properties underlying the loans, the borrowers’ credit history, the properties’ underlying cash flow or other factors. As a result, these investments will have a higher risk of default and loss than investment grade-rated assets. Any loss that we incur may be significant. There may be no limits on the percentage of unrated or non-investment grade rated assets that we may hold in our portfolio.

***Some of our portfolio investments will be recorded at fair value and there is uncertainty as to the value of these investments. Furthermore, our determinations of fair value may have a material impact on our financial condition and results of operations.***

The value of some of our investments may not be readily determinable or may be unreliable. We will value these investments quarterly at fair value, as determined in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (Topic 820): Fair Value Measurement, or ASC 820. Because such valuations are subjective, the fair value of certain of our assets may fluctuate over short periods of time and our determinations of fair value may differ materially from the values that would have been used if a ready market for these assets existed. Our determinations of fair value may have a material impact on our earnings, in the case of impaired loans and other assets, trading securities and available-for-sale securities that are subject to other than temporary impairment (“OTTI”), or our accumulated other comprehensive income/ (loss) in our shareholders’ equity, in the case of available-for-sale securities that are subject only to temporary impairments.

We utilize an internal model as our primary pricing source to develop prices for our CMBS and U.S. Agency Securities. To confirm our own valuations, we request prices for each of our CMBS and U.S. Agency Securities investments from third-party dealers and pricing services. Third parties that provide pricing services develop estimates of fair value for CMBS and U.S. Agency Securities employ various techniques, including discussion with their internal trading desks and the use of proprietary models and matrix pricing. We do not have access to, and are therefore not able to review in detail, the inputs used by these third parties in developing their fair value estimates. Furthermore, in general, dealers and pricing services heavily disclaim their valuations. Dealers may claim to furnish valuations only as an accommodation and without special compensation, and so they may disclaim any and all liability for any direct, incidental or consequential damages arising out of any inaccuracy or incompleteness in valuations, including any act of negligence or breach of any warranty. Depending on the complexity and illiquidity of an asset, valuations of the same asset can vary substantially from one dealer or pricing service to another. Additionally, our results of operations for a given period could be adversely affected if our determinations regarding the fair value of these investments were materially higher than the values that we ultimately realize upon their disposal.

### **Risks Related to Our Indebtedness**

***Our business is leveraged, which could lead to greater losses than if we were not as leveraged.***

We do and, in the future, intend to use financial leverage in executing our business plan. Such borrowings may take the form of unsecured corporate debt, “financing facilities” such as bank credit facilities, credit facilities from government agencies (including the FHLB), repurchase agreements and warehouse lines of credit, which are secured revolving lines of credit that we utilize to warehouse portfolios or real estate instruments until we exit them through securitization. We do and, in the future, intend to enter into securitization and other long-term financing transactions to use the proceeds from such transactions to reduce the outstanding balances under these financing facilities. However, such agreements may include a recourse component. Further, any financing facilities that we currently have or may use in the future to finance our assets may require us to provide additional collateral or pay down debt if the market value of our assets pledged or sold to the provider of the credit facility or the repurchase agreement counterparty decline in value. In addition, a significant portion of our borrowings are based on floating interest rates, the fluctuation of which could adversely affect our business and results of operations. Our use of leverage in a market that moves adversely to our business interests could result in a substantial loss to us, which would be greater than if we were not leveraged.

We may incur substantial additional indebtedness in the future. Although the agreements governing our indebtedness do limit our ability to incur additional indebtedness, these restrictions are subject to a number of qualifications and exceptions and, under certain circumstances, debt incurred in compliance with these restrictions could be substantial. To the extent that we incur substantial additional indebtedness in the future, the risks associated with our substantial leverage described herein, including our inability to meet all of our debt service obligations, would be exacerbated.

***There can be no assurance that we will be able to utilize financing arrangements in the future on favorable terms, or at all.***

There is no assurance that we will be able to obtain, maintain or renew our financing facilities on terms or advance rates favorable to us or at all. Furthermore, any financing facility that we enter into will be subject to conditions and restrictive covenants relating to our operations, which may inhibit our ability to grow our business and increase revenues. To the extent we breach a covenant or cannot satisfy a condition, such facility may not be available to us, or may be required to be repaid in full or in part, which could limit our ability to pursue our business strategies. Further, such borrowings may limit the length of time during which any given asset may be used as eligible collateral.

Additionally, if we are unable to securitize our loans to replenish a warehouse line of credit, we may be required to seek other forms of potentially less attractive financing or otherwise to liquidate our assets. Furthermore, some of our warehouse lines of credit contain cross-default provisions. If a default occurs under one of these warehouse lines of credit and the lenders terminate one or more of these agreements, we may need to enter into replacement agreements with different lenders. There can be no assurance that we will be successful in entering into such replacement agreements on the same terms as the terminated warehouse line of credit.

We may issue more unsecured corporate bonds in the future depending on the financing requirements of our business and market conditions. Our failure to maintain the credit ratings on our debt securities could negatively affect our ability to access capital and could increase our interest expense. The credit rating agencies periodically review our capital structure and the quality and stability of our earnings. Deterioration in our capital structure or the quality and stability of our earnings could result in a downgrade of the credit ratings on our Notes and other debt securities. Any negative ratings actions could constrain the capital available to us and could limit our access to funding for our operations. We are dependent upon our ability to access capital at rates and on terms we determine to be attractive. If our ability to access capital becomes constrained, our interest costs could increase, which could have material adverse effect on our results of operations, financial condition and cash flows.

***The effective subordination of our Notes, or other similar debt securities that we may issue in the future, may limit our ability to meet all of our debt service obligations.***

Our Notes are unsecured and unsubordinated obligations and rank equally in right of payment with each other and with all of our unsecured and unsubordinated indebtedness. However, our Notes are effectively subordinated in right of payment to all of our secured indebtedness to the extent of the value of the collateral securing such indebtedness. As of December 31, 2019, we had \$3.7 billion of secured consolidated indebtedness outstanding. While the indentures governing our Notes limit our ability to incur secured indebtedness in the future, they do not prohibit us from incurring such indebtedness if we and our subsidiaries are in compliance with certain financial ratios and other requirements at the time of incurrence. In the event of a bankruptcy, liquidation, dissolution, reorganization, or similar proceeding with respect to us, the holders of any secured indebtedness will be entitled to proceed directly against the collateral that secures such indebtedness. Therefore, the collateral will not be available for satisfaction of any amounts owed under our unsecured indebtedness, including our Notes or similar debt securities that we may issue in the future, until such secured indebtedness is satisfied in full.

Our Notes are also effectively subordinated to all liabilities, whether secured or unsecured. In the event of a bankruptcy, liquidation, dissolution, reorganization, or similar proceeding with respect to any of our subsidiaries, we (as a common equity owner of such subsidiary), and therefore holders of our debt (including our Notes or similar debt securities that we may issue in the future), will be subject to the prior claims of such subsidiary's creditors, including trade creditors and preferred equity holders. As of December 31, 2019, our subsidiaries had approximately \$5.1 billion of indebtedness and other liabilities outstanding and no preferred equity.

***The indentures governing our Notes contains restrictive covenants that may limit our ability to expand or fully pursue our business strategies.***

The indentures governing our Notes contain financial and operating covenants that may limit our ability to take specific actions, even if we believe them to be in our best interest and require us to, among other things, maintain at all times a specified ratio of indebtedness to equity and a certain level of unencumbered assets. These covenants may restrict our ability to expand or fully pursue our business strategies. Our ability to comply with these and other provisions of our debt agreements may be affected by changes in our operating and financial performance, changes in general business and economic conditions, adverse regulatory developments, or other events.

***Our use of leverage may create a mismatch between the duration of financing and the life of the investments made using the proceeds of such financing.***

We generally intend to structure our leverage such that we minimize the differences between the term of our investments and the leverage we use to finance such an investment. However, under certain circumstances, we may determine not to do so or we may be unable to do so. In the event that our leverage is for a shorter term than the financed investment, we may not be able to extend or find appropriate replacement leverage, which would have an adverse impact on our liquidity and our returns. In the event that our leverage is for a longer term than the financed investment, we may not be able to repay such leverage or replace the financed investment with an optimal substitute or at all, which would negatively impact our desired leveraged returns.

We generally attempt to structure our leverage such that we minimize the differences between the index of our investments and the index of our leverage (i.e., financing floating rate investments with floating rate leverage and fixed rate investments with fixed rate leverage). If such a product is not available to us from our lenders on reasonable terms, we may use hedging instruments to effectively create such a match. For example, in the case of future fixed rate investments, we may finance such an investment with floating rate leverage, but effectively convert all or a portion of the attendant leverage to fixed rate using hedging strategies.

Our attempts to mitigate such risk are subject to factors outside our control, such as the availability of favorable financing and hedging options, which is subject to a variety of factors, of which duration and term-matching are only two. The risks of a duration mismatch are magnified by the potential for the extension of loans in order to maximize the likelihood and magnitude of their recovery value in the event the loans experience credit or performance challenges. Employment of this asset management practice would effectively extend the duration of our investments, while our liabilities have set maturity dates.

***The utilization of any of our repurchase and warehouse facilities and other secured financing arrangements is subject to the pre-approval of the lender, which we may be unable to obtain.***

In order to borrow funds under a repurchase or warehouse agreement or other financing arrangement, the lender has the right to review the potential assets for which we are seeking financing and approve such asset in its sole discretion. Accordingly, we may be unable to obtain the consent of a lender to finance an investment and alternate sources of financing for such asset may not exist.

***Our use of repurchase agreements to finance our securities and/or loans may give our lenders greater rights in the event that either we or a lender files for bankruptcy, including the right to repudiate our repurchase agreements, which could limit or delay our claims.***

In the event of our insolvency or bankruptcy, certain repurchase agreements may qualify for special treatment under the U.S. Bankruptcy Code, the effect of which, among other things, would be to allow the lender under the applicable repurchase agreement to avoid the automatic stay provisions of the U.S. Bankruptcy Code, to foreclose on the collateral agreement without delay and to pursue claims for recourse against us. In the event of the insolvency or bankruptcy of a lender during the term of a repurchase agreement, the lender may be permitted under applicable insolvency laws to repudiate the contract, and our claim against the lender for damages may be treated simply as an unsecured claim. In addition, if the lender is a broker or dealer subject to the Securities Investor Protection Act of 1970, or an insured depository institution subject to the Federal Deposit Insurance Act, our ability to exercise our rights to recover our securities under a repurchase agreement or to be compensated for any damages resulting from the lender's insolvency may be further limited by those statutes. These claims would be subject to significant delay and, if and when received, may be substantially less than the damages we actually incur. Therefore, our use of repurchase agreements to finance our portfolio assets exposes our pledged assets to risk in the event of a bankruptcy filing by either a lender or ourselves.

***If a counterparty to our repurchase transactions defaults on its obligation to resell the underlying security and/or loans to us at the end of the transaction term, or if the value of the underlying security and/or loans has declined as of the end of that term, or if we default on our obligations under the repurchase agreement, we will lose money on our repurchase transactions.***

When we engage in repurchase transactions, we generally sell securities and/or loans to lenders (i.e., repurchase agreement counterparties) in return for cash from the lenders. The lenders then are obligated to resell the same securities and/or loans to us at the end of the term of the transaction. In a repurchase agreement, the cash we receive from a lender when we initially sell the securities and/or loans to such lender is less than the value of the securities and/or loans sold. If the lender defaults on its obligation to resell the same securities and/or loans to us under the terms of a repurchase agreement, we will incur a loss on the transaction equal to the difference between the value of the securities and/or loans sold and the cash we received from the lender (assuming there was no change in the value of the securities and/or loans). We also would lose money on a repurchase transaction if the value of the underlying securities and/or loans has declined as of the end of the transaction term, as we would have to repurchase the securities and/or loans for their initial value but would receive securities and/or loans worth less than that amount. Further, if we default on one of our obligations under a repurchase transaction, the lender will be able to terminate the transaction and cease entering into any other repurchase transactions with us. Our repurchase agreements generally contain cross-default provisions, so that if a default occurs under any one agreement, the lenders under our other agreements also could declare a default. If a default occurs under any of our repurchase agreements and the lenders terminate one or more of their repurchase agreements, we may need to enter into replacement repurchase agreements with different lenders. There can be no assurance that we will be successful in entering into such replacement repurchase agreements on the same terms as the repurchase agreements that were terminated or at all. Any losses that we incur on our repurchase transactions could adversely affect our earnings.

***We cannot predict the effect of changes to, or the transition away from, LIBOR on Ladder's assets and liabilities.***

As of December 31, 2019, our assets included \$2.5 billion of floating rate loans and \$1.3 billion of floating rate securities with interest rates tied to LIBOR. Additionally, we had \$2.4 billion of floating rate debt with interest rates tied to LIBOR. We also use derivative instruments that reference LIBOR. Many of these assets and liabilities extend past 2021.

In a speech on July 27, 2017, Andrew Bailey, the Chief Executive of the Financial Conduct Authority for the United Kingdom (the "FCA"), announced the FCA's intention to cease sustaining LIBOR after 2021. The FCA expects that a transition away from the widespread use of LIBOR to alternative rates will occur over the course of the next two years. The U.S. Federal Reserve, in conjunction with the Alternative Reference Rates Committee ("ARRC"), a steering committee comprised of large U.S. financial institutions, has identified the Secured Overnight Financing Rate, or SOFR, as its preferred alternative rate for LIBOR. At this time, it is not possible to predict how markets will respond to SOFR or other alternative reference rates.

While our loan agreements generally allow us, and our debt arrangements generally allow our lenders, to substitute a new index if the current index is no longer available, there is currently no definitive information regarding the future utilization of LIBOR or of any particular replacement rate. The uncertainty as to the nature of, and methodology for calculating and administering, any replacement reference rate, the uncertainty regarding interest rate calculations prior to the establishment of such replacement rate, whether the replacement rate will gain widespread market acceptance and the potential need to amend existing documentation present additional risks. As such, the potential effect of any such event on our cost of capital and net investment income cannot yet be determined and any changes to benchmark interest rates could increase our financing costs or reduce our interest income, which could impact our results of operations, cash flows and the market value and liquidity of our investments. There could be a mismatch between the timing of the transition from LIBOR to a replacement rate between our investments and our financing, or a mismatch between the replacement rate used by our investments and our financing. Furthermore, the transition away from LIBOR may adversely impact our ability to manage and hedge exposures to changes in interest rates using derivative instruments. Changes or uncertainty resulting from the transition from LIBOR to a replacement rate could cause significant market dislocations and disruptions that could adversely affect our business, increase the risk of litigation or other disputes, and increase transition-related expenses, among other adverse consequences.

While we can provide no assurances regarding the impact of the discontinuation of LIBOR, we continue to develop and implement plans to appropriately mitigate the risks associated with the expected discontinuation of LIBOR. Specifically, we (i) have implemented or are in the process of implementing fallback language for our LIBOR-based mortgage loans, bi-lateral committed repurchase facilities and revolving credit facility, including adjustments as applicable to maintain the anticipated economic terms of the existing contracts (ii) continue to monitor the transition guidance provided by the ARRC, the International Swaps and Derivatives Association, Inc. and the Financial Accounting Standards Board, and (iii) continue to engage with clients, lenders, market participants and other industry leaders as the transition from LIBOR progresses.



## Risks Related to Regulatory and Compliance Matters

***One of our subsidiaries is registered as a broker-dealer and is subject to various broker-dealer regulations. Violations of these regulations could result in revocation of broker-dealer licenses, fines or other disciplinary action.***

We have a subsidiary, LCS, which is registered as a broker-dealer with the SEC and in all 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands, and is a member of FINRA. This subsidiary, which from time to time serves as a manager (or co-manager) of the CMBS securitizations to which an affiliate contributes collateral as loan seller, is subject to regulations that cover all aspects of its business, including sales methods, trade practices, the capital structure of the subsidiary, recordkeeping and the conduct of directors, officers and employees. Violation of these regulations can result in the revocation of broker-dealer licenses (which could result in our having to hire new licensed investment professionals before continuing certain operations), the imposition of censure or fines and the suspension or expulsion of the subsidiary, its officers or employees from FINRA. In addition, LCS is subject to routine periodic examination by the staff of FINRA.

As a registered broker-dealer and member of a self-regulatory organization, LCS is subject to the SEC's uniform net capital rule. Rule 15c3-1 of the Exchange Act specifies the minimum level of net capital a broker-dealer must maintain and also requires that a significant part of a broker-dealer's assets be kept in relatively liquid form. In addition, the Dodd-Frank Act imposes additional regulation by the SEC, the CFTC and LCS' other regulators. The legislation calls for the imposition of expanded standards of care by market participants in dealing with clients and customers, including by providing the SEC with authority to adopt rules establishing fiduciary duties for broker-dealers and directing the SEC to examine and improve sales practices and disclosure by broker-dealers and investment advisers. LCS is also affected by rules adopted by U.S. federal agencies pursuant to the Dodd-Frank Act that require that any person who organizes or initiates an asset-backed security transaction to retain a portion (at least 5%) of any credit risk that the person conveys to a third party. Securitizations will also be affected by rules prohibiting securitization participants' engaging in any transaction that would involve or result in any material conflict of interest with an investor in a securitization transaction. The rules exempt bona fide market-making activities and risk-mitigating hedging activities in connection with securitization activities from the general prohibition.

***If our subsidiary that is regulated as a registered investment adviser is unable to meet the requirements of the SEC or fails to comply with certain U.S. federal and state securities laws and regulations, it may face termination of its investment adviser registration, fines or other disciplinary action.***

Our subsidiary, LCAM, is regulated by the SEC as a registered investment adviser. Registered investment advisers are subject to the requirements and regulations of the Advisers Act. Such requirements relate to, among other things, fiduciary duties to advisory clients, maintaining an effective compliance program, solicitation agreements, conflicts of interest, recordkeeping and reporting requirements, disclosure requirements, limitations on agency cross and principal transactions between an advisor and advisory clients and general anti-fraud prohibitions. LCAM currently is an investment adviser to LSBIX, a mutual fund registered under the Investment Company Act, which subjects LCAM to regulation under the Investment Company Act, including with respect to the fees our subsidiary earns from the mutual fund and the ability of the mutual fund to enter into principal transactions or joint transactions with us and our affiliates. Non-compliance with the Advisers Act, the Investment Company Act or other U.S. federal and state securities laws and regulations could result in investigations, sanctions, disgorgement, fines and reputational damage.

***If our subsidiary that is regulated as a registered investment adviser is unable to accumulate assets under management or successfully negotiate the terms of its management fees, our results of operations could be negatively impacted.***

Our asset management business depends in large part on our ability to raise capital from third-party investors. If we are unable to raise capital from third-party investors, we would be unable to collect management fees or deploy their capital into investments and potentially receive additional fees and compensation, which would materially reduce our revenue and cash flow from our asset management business and adversely affect our financial condition.

The advisory contracts our investment adviser subsidiary enters into with clients provide investors or, in some cases, the independent directors of the clients with significant latitude to terminate such contracts, withdraw funds or liquidate funds by simple majority vote with limited notice or penalty or to remove our subsidiary as a fund's investment adviser (or equivalent). The investment advisory agreement with our registered investment company client is required, after an initial two year term, to be renewed and approved annually by the mutual fund's board of directors, all of whom are independent from the Company.

***The historical returns attributable to the accounts and investment vehicles currently or formerly managed by our asset management business are not indicative of the future results of the accounts and investment vehicles managed by this business, our future results or the performance of our Class A common stock. Similarly, the performance of our Class A common stock and historical corporate results are not indicative of the future results of the accounts and investment vehicles managed by our asset management business.***

The historical and potential future returns of the accounts and investment vehicles managed by our asset management business are not directly linked to returns on our business. Therefore, any positive performance of the accounts and investment vehicles that we manage will not necessarily result in positive returns on an investment in our common equity and vice versa. However, poor performance of the accounts and investment vehicles that we manage would cause a decline in our revenue from such accounts and investment vehicles, and would therefore have a negative effect on our performance.

***We cannot be certain that consents required for assignments of our investment management agreements will be obtained if a change of control occurs at the Company, which may result in the termination of these agreements and a corresponding loss of revenue.***

The Advisers Act requires that any investment management agreements be terminated upon an “assignment” without investor consent. Such “assignment” may be deemed to occur in the event such adviser experiences a direct or indirect change of control (at the Company level). The Investment Company Act has a similar requirement, except that a majority of the fund’s independent directors also must consent. Termination of these agreements would cause us to lose the fees we earn from such account or fund.

***If our subsidiary that operates as a captive insurance company fails to comply with insurance laws or is no longer a member of the FHLB, our sources of financing may be limited, which may have an adverse financial impact on the captive and us.***

We maintain a captive insurance company to provide coverage previously self-insured by us, including nuclear, biological or chemical coverage, excess property coverage and excess errors and omissions coverage. The captive is regulated by the State of Michigan and is subject to regulations that cover all aspects of its business, including a requirement to maintain a certain minimum net capital. Violation of these regulations can result in revocation of its authorization to do business as a captive insurer or result in censures or fines. The captive could also be found to be in violation of the insurance laws of states other than Michigan (i.e., states where insureds are located), in which case, fines and penalties could apply from those states. Under certain circumstances, regulatory actions (such as new rulemakings) impacting the captive could result in limitations on the ability of the captive to borrow from the FHLB, or termination of its membership in the FHLB, and thereby impact the FHLB’s availability as a source of financing for our operations.

The captive is a member of the FHLB, and as such, is eligible to borrow funds, on a fully collateralized basis, in accordance with the terms and conditions of the FHLB’s Advances, Pledge and Security Agreement and is subject to the lending policies of the FHLB as established from time to time. As a member, the captive is required to purchase shares of FHLB stock based on the amount of funds currently borrowed. The organization of the captive and its membership in the FHLB is viewed as a risk financing and investment vehicle of Ladder. Like any other investment, the captive’s participation in the FHLB involves some risk of loss and/or access to assets of the captive, both with respect to the shares of FHLB stock and the assets provided by the captive as collateral for its borrowings. Furthermore, if the captive’s membership in the FHLB is terminated, then it may have an adverse financial impact on the captive and us.

***The FHFA has revised its regulation on FHLB membership, which, without further modification, will ultimately result in the inability of our captive insurance company to borrow new advances from, or be a member of, the FHLB no later than February 19, 2021.***

On January 20, 2016, the Federal Housing Finance Agency (“FHFA”), regulator of the FHLB, published a final rule amending its regulation on FHLB membership. The final rule was effective February 19, 2016 and requires that Tuebor’s FHLB membership be terminated by the FHLB no later than February 19, 2021. According to the final rule, during this five-year transition period, the FHLB may continue to make new advances to Tuebor so long as they do not exceed the lesser of forty percent of Tuebor’s total assets, and they do not have a maturity of later than February 19, 2021. Existing advances that mature after the termination of Tuebor’s membership are permitted to remain in place until maturity of such advances. On December 6, 2017, Tuebor’s advance limit was updated by the FHLB to the lowest of a Set Dollar Limit (\$2.0 billion), 40% of Tuebor’s total assets or 150% of the Company’s total equity. Tuebor’s outstanding advances from the FHLB as of December 31, 2019 were less than forty percent of Tuebor’s total assets and less than 150% of the Company’s total equity at that date. Beginning April 1, 2020 through December 31, 2020, the Set Dollar Limit will be \$1.5 billion. Beginning January 1, 2021 through February 19, 2021, the Set Dollar Limit will be \$750.0 million. Tuebor is well-positioned to meet its obligations and pay down its advances in accordance with the scheduled reduction in the Set Dollar Limit, which remains subject to revision by the FHLB or as a result of any future changes in applicable regulations.

FHLB advances amounted to 22.1% of the Company’s outstanding debt obligations as of December 31, 2019. The Company does not anticipate that the FHFA’s final regulation will materially impact its operations as it continues to access FHLB advances during the transition period and has multiple, diverse funding sources for financing its portfolio in the future. The Company expects to adjust its financing activities by gradually making greater use of alternative sources of funding of types currently used by the Company such as secured and unsecured borrowings from banks and other counterparties, the issuance of corporate bonds or equity, and the securitization or sale of assets. Future moves to alternative funding sources could result in higher or lower advance rates from secured funding sources but also the incurrence of higher funding and operating costs than would have been incurred had FHLB funding continued to be available. In addition, the Company may find it more difficult to obtain committed secured funding for multiple year terms as it has been able to obtain from the FHLB. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations-Liquidity and capital resources.”

The five-year transition period allows time for events to occur that may impact Tuebor’s long-term membership in the FHLB, including further regulatory changes, the enactment of legislation, or the filing of litigation challenging the validity of the final rule. During this period, a combination of these external events and/or Tuebor’s own actions could result in the emergence of feasible alternative approaches for it to retain its FHLB membership.

On February 24, 2020, the FHFA issued a Request for Input on FHLB membership that seeks feedback on a series of questions, including with respect to topics on membership requirements. There is no guarantee that the Request for Input will lead to changes in membership requirements, and there is no assurance that the FHFA or the FHLB may not take actions that could adversely impact Tuebor’s membership in the FHLB and continuing access to new or existing advances prior to February 19, 2021.

***Regulatory changes in the United States and regulatory compliance failures could adversely affect our reputation, business and operations.***

Potential regulatory action poses a significant risk to our business. Certain of our subsidiaries’ businesses are subject to extensive regulation in the United States and may rely on exemptions from various requirements of the Securities Act, the Exchange Act, the Investment Company Act and ERISA. These exemptions are sometimes highly complex and may in certain circumstances depend on compliance by third parties who we do not control. If for any reason these exemptions were to be revoked or challenged or otherwise become unavailable to us, we could be subject to regulatory action or third-party claims, and our business could be materially and adversely affected.

Further, each of the regulatory bodies with jurisdiction over one or more of our subsidiaries has regulatory powers dealing with many aspects of financial services, including the authority to grant, and in specific circumstances to cancel, permissions to carry on particular activities, which may negatively affect our business.

We may also be involved in trading activities which implicate a broad number of United States securities law regimes, including laws governing trading on inside information, market manipulation and a broad number of technical trading requirements that implicate fundamental market regulation policies. Violation of these laws could result in severe restrictions on our activities and damage to our reputation.

Changes in the regulatory environment for derivatives could also adversely affect our hedging activities. The Dodd-Frank Act and relevant regulations thereunder regulate derivative transactions with a material U.S. nexus, which covers certain hedging instruments we may use in our risk management activities. Similarly, governments and regulators in other G-20 countries have committed to increased regulation of derivative transactions and are in various stages of implementing regulations similar to those that have either been adopted or proposed in the U.S. Depending on where our derivatives providers are located, these other regulations may apply instead of, or in addition to, regulations under the Dodd-Frank Act.

Compliance with any new laws or regulations could make adherence to those laws and regulations more difficult and expensive, affect the manner in which we conduct our business and adversely affect our profitability.

***Employee misconduct could harm us by impairing our ability to attract and retain clients and subjecting us to significant legal liability and reputational harm.***

There is a risk that our employees could engage in misconduct that adversely affects our business. We are subject to a number of obligations and standards arising from our regulated businesses and our authority over the assets managed by our asset management business. The violation of these obligations and standards by any of our employees would adversely affect our clients and us. If our employees were improperly to use or disclose confidential information obtained during discussions regarding a potential investment, we could suffer serious harm to our reputation, financial position and current and future business relationships. It is not always possible to detect or deter employee misconduct, and the extensive precautions we take to detect and prevent this activity may not be effective in all cases. If one of our employees were to engage in misconduct or were to be accused of such misconduct, our business and our reputation could be adversely affected.

***Accounting and tax rules for certain of our transactions are highly complex and involve significant judgment and assumptions. Changes in accounting interpretations or assumptions could impact our consolidated financial statements.***

Accounting and tax rules for transfers of financial assets, securitization transactions, consolidation of variable interest entities, or (“VIEs”), and other aspects of our anticipated operations are highly complex and involve significant judgment and assumptions. These complexities could lead to a delay in preparation of financial information and the delivery of this information to our shareholders. Changes in accounting interpretations or assumptions could impact our consolidated financial statements, result in a need to restate our financial results and affect our ability to timely prepare our consolidated financial statements. Our inability to timely prepare our consolidated financial statements in the future would likely adversely affect our security prices significantly.

### **Risks Related to Our Investment Company Act Exemption**

***Maintenance of our exemption from registration under the Investment Company Act imposes significant limits on our operations. The value of our securities, including our Class A common stock, may be adversely affected if we are required to register as an investment company under the Investment Company Act.***

We intend to conduct our operations so that neither we nor any of our subsidiaries (including any series thereof) are required to register as an investment company under the Investment Company Act.

If we or any of our subsidiaries (including any series thereof) fail to qualify for and maintain an exemption from registration under the Investment Company Act, or an exclusion from the definition of an investment company, we could, among other things, be required either to: (i) substantially change the manner in which we conduct our operations to avoid being required to register as an investment company; (ii) effect sales of our assets in a manner that, or at a time when, we would not otherwise choose to do so; or (iii) register as an investment company under the Investment Company Act, any of which could have an adverse effect on us, our financial results, the sustainability of our business model, the value of our securities (including the Notes) or our ability to satisfy our obligations in respect of the Notes.

If we or any of our subsidiaries (including any series thereof) were required to register as an investment company under the Investment Company Act, the registered entity would become subject to substantial regulation with respect to capital structure (including the ability to use leverage), management, operations, transactions with affiliated persons (as defined in the Investment Company Act), portfolio composition, including restrictions with respect to diversification and industry concentration, compliance with reporting, record keeping, voting, proxy disclosure and other rules and regulations that would significantly change its operations and we would not be able to conduct our business as described herein. For example, because affiliate transactions are generally prohibited under the Investment Company Act, we would not be able to enter into certain transactions with any of our affiliates if we are required to register as an investment company, which could have a material adverse effect on our ability to operate our business.

If we were required to register ourselves as an investment company but failed to do so, we would be prohibited from engaging in our business, and criminal and civil actions could be brought against us. In addition, our contracts would be unenforceable unless a court required enforcement, and a court could appoint a receiver to take control of us and liquidate our business.

We believe we are not an investment company under Section 3(a)(1)(A) of the Investment Company Act because we do not engage primarily, or hold ourselves out as being engaged primarily, and do not propose to engage primarily, in the business of investing, reinvesting or trading in securities. However, under Section 3(a)(1)(C) of the Investment Company Act, because we are a holding company that will conduct its businesses primarily through majority-owned subsidiaries (including any series thereof), the securities issued by these subsidiaries (including any series thereof) that are excepted from the definition of “investment company” under Section 3(c)(1) or 3(c)(7) of the Investment Company Act, together with any other investment securities we may own, may not have a combined value in excess of 40% of the value of our adjusted total assets (exclusive of government securities and cash items) on an unconsolidated basis (the “40% test”). This requirement limits the types of businesses in which we may engage through our subsidiaries (including any series thereof). In addition, the assets we and our subsidiaries (including any series thereof) may originate or acquire are limited by the provisions of the Investment Company Act and the rules and regulations promulgated thereunder, which may adversely affect our business.

We expect that certain of our subsidiaries (including any series thereof) may rely on the exclusion from the definition of “investment company” under the Investment Company Act pursuant to Section 3(c)(5)(C) of the Investment Company Act, which is available for entities “primarily engaged” in the business of “purchasing or otherwise acquiring mortgages and other liens on and interests in real estate.” This exclusion, as interpreted by the staff of the SEC, requires that an entity invest at least 55% of its assets in qualifying real estate assets and at least 80% of its assets in qualifying real estate assets and real estate-related assets. We expect each of our subsidiaries (including any series thereof) relying on Section 3(c)(5)(C) to rely on guidance published by the SEC staff or on our analyses of such guidance to determine which assets are qualifying real estate assets and real estate-related assets. However, the SEC’s guidance was issued in accordance with factual situations that may be substantially different from the factual situations we may face. We have not received, nor have we sought, a no-action letter from the SEC regarding how our investment strategy fits within the exclusions from the definition of an “investment company” under the Investment Company Act that we and our subsidiaries (including any series thereof) are relying on. No assurance can be given that the SEC staff will occur with the classification of each of our subsidiaries’ assets. The SEC staff may, in the future, issue further guidance that may require us to re-classify our assets for purposes of qualifying for an exclusion from the definition of an “investment company” under the Investment Company Act. If we are required to re-classify our assets, certain of our subsidiaries (including any series thereof) may no longer be in compliance with the exclusion from the definition of an “investment company” provided by Section 3(c)(5)(C) of the Investment Company Act, and, in turn, we may not satisfy the requirements to avoid falling within the definition of an “investment company” provided by Section 3(a)(1)(C). To the extent that the SEC staff publishes new or different guidance or disagrees with our analysis with respect to any assets of our subsidiaries we have determined to be qualifying real estate assets or real estate-related assets, we may be required to adjust our strategy accordingly. In addition, we may be limited in our ability to make certain investments and these limitations could result in a subsidiary holding assets we might wish to sell or selling assets we might wish to hold.

Any of the Company or our subsidiaries (including any series thereof) may rely on the exemption provided by Section 3(c)(6) of the Investment Company Act to the extent that they primarily engage, directly or through majority-owned subsidiaries (including any series thereof), in the businesses described in Sections 3(c)(3), 3(c)(4) and 3(c)(5) of the Investment Company Act. The SEC staff has issued little interpretive guidance with respect to Section 3(c)(6) and any guidance published by the staff could require us to adjust our strategy accordingly.

We determine whether an entity (including any series thereof) is one of our majority-owned subsidiaries. The Investment Company Act defines a majority-owned subsidiary of a person as a company 50% or more of the outstanding voting securities of which are owned by such person, or by another company which is a majority-owned subsidiary of such person. The Investment Company Act further defines voting securities as any security presently entitling the owner or holder thereof to vote for the election of directors of a company. We treat companies in which we own at least a majority of the outstanding voting securities as majority-owned subsidiaries for purposes of the 40% test. We have not requested the SEC to approve our treatment of any company as a majority-owned subsidiary and the SEC has not done so. If the SEC were to disagree with our treatment of one or more companies as majority-owned subsidiaries, we would need to adjust our strategy and our assets in order to continue to pass the 40% test. Any such adjustment in our strategy could have a material adverse effect on us.

There can be no assurance that the laws and regulations governing the Investment Company Act exemptions and exclusions described above will not change in a manner that adversely affects our operations, including the SEC or its staff providing more specific or different guidance regarding Section 3(c)(5)(C), including the nature of the assets that qualify for purposes of the exclusion and whether companies that are engaged in the business of acquiring mortgages and mortgage-related instruments should be regulated in a manner similar to investment companies. If we or our subsidiaries (including any series thereof) fail to maintain an exemption from registration under the Investment Company Act, we could, among other things, be required to: (i) change the manner in which we conduct our operations to avoid being required to register as an investment company; (ii) effect sales of our assets in a manner that, or at a time when, we would not otherwise choose to do so; or (iii) register as an investment company, any of which could negatively affect our financial results, the sustainability of our business model, or the value of our securities. In addition, if we or any of our subsidiaries were required to register as an investment company under the Investment Company Act, the registered entity would become subject to substantial regulation with respect to capital structure (including the ability to use leverage), management, operations, transactions with affiliated persons (as defined in the Investment Company Act), portfolio composition, including restrictions with respect to diversification and industry concentration, compliance with reporting, record keeping, voting, proxy disclosure and other rules and regulations that would significantly change our operations.

### **Risks Related to Conflicts of Interest**

***Our officers and directors may be involved in other businesses related to the commercial real estate industry and potential conflicts of interests may arise if we invest in commercial real estate instruments or properties affiliated with such businesses.***

Our officers or directors may be involved in other businesses related to the commercial real estate industry, and we may wish to invest in commercial real estate instruments or properties affiliated with such persons. Potential conflicts of interest may exist in such situations, and as a result, the benefits to our business of such investments may be limited. Although we do have a policy governing approval of certain related party transactions by the board of directors, we do not expressly prohibit our directors, officers, security holders or affiliates from having a direct or indirect pecuniary interest in any transaction in which we have an interest or engaging for their own account in business activities of the types that we conduct.

***Certain of our entities may make loans to other of our entities on other-than-arms'-length terms.***

Certain of our entities have in the past and may in the future make loans to other of our entities. Such loans may be made on other-than-arms'-length terms, and as a result, we could be deemed to be subject to an inherent conflict of interest in the event that the interest rates and related fees of such loans differ from those rates and fees then available in the marketplace. We expect that such loans will not give rise to a conflict of interest because such loans generally will be made at rates, and subject to fees, lower than those available in the marketplace; however, we will attempt to resolve any conflicts of interest that arise in a fair and equitable manner.

***The Company and certain of its affiliates, including LSBIX, may compete to acquire the Company's target assets, which are allocated in accordance with the allocation policy established by LCAM, but which may present various conflicts of interest that restrict our ability to pursue certain investment opportunities or take other actions that are beneficial to our business and result in decisions that are not in the best interests of our stockholders.***

LCAM and Ladder acquire for themselves or accounts they manage, as the case may be, assets that they determine, in their reasonable and good faith judgment, are appropriate based on account objectives, policies and strategies, and other relevant factors. From time to time, Ladder may seek to purchase for its proprietary account the same or similar assets that LCAM seeks to purchase for LSBIX, which is currently limited to commercial real estate-related securities, or for other accounts that may be managed by LCAM in the future.

Because many of our targeted assets are typically available only in specified quantities and because many of our targeted assets are also targeted assets for LSBIX and may be targeted assets for other accounts LCAM may manage in the future, neither Ladder nor LCAM may be able to buy as much of any given asset as required to satisfy the needs of Ladder, LSBIX and any other account LCAM may manage in the future. In these cases, the allocation policy adopted by LCAM will require the allocation of such assets among us and accounts managed by LCAM in a manner consistent with LCAM's fiduciary duty and in accordance with applicable law and regulatory interpretations.

In making such allocations, LCAM seeks to allocate investment opportunities in a fair and equitable manner over time. In making such allocations, LCAM may allocate an investment opportunity that is appropriate for us and accounts managed by

LCAM in a manner that excludes us or results in a disproportionate allocation based on factors or criteria applicable under the allocation policy. We and accounts managed by LCAM also may purchase different classes of securities in the same issuer and a conflict of interest could arise between the holders of the different classes of securities if the issuer were to develop insolvency concerns. In addition, conflicts of interest may exist in the valuation of our investments and the allocation of fees and costs among us and accounts managed by LCAM.

There is no guarantee that the policies and procedures adopted by us, the terms and conditions of an investment management agreements or the policies and procedures adopted by LCAM, Ladder and our affiliates, will enable us to identify, adequately address or mitigate these conflicts of interest. To the extent we fail to appropriately address any such conflicts, it could negatively impact our reputation and ability to raise additional capital, LCAM's ability to manage additional accounts or result in potential litigation or regulatory action against us or LCAM.

### **Risks Related to Hedging**

***We may enter into hedging transactions that could expose us to contingent liabilities in the future and adversely impact our financial condition.***

Part of our strategy will involve entering into hedging transactions that could require us to fund cash payments in certain circumstances (such as the early termination of the hedging instrument caused by an event of default or other early termination event, or the decision by a counterparty to request margin transfers it is contractually owed under the terms of the hedging agreement). These potential payments will be contingent liabilities and therefore may not appear in our financial statements. The amount due would be equal to the unrealized loss of the open positions with the respective counterparty and could also include other fees and charges. These economic losses will be reflected in our results of operations, and our ability to fund these obligations will depend on the liquidity of our assets and access to capital at the time, and the need to fund these obligations could adversely impact our financial condition.

***Hedging against interest rate exposure may adversely affect our earnings.***

We intend to pursue various hedging strategies to seek to reduce our exposure to adverse changes in interest rates. Our hedging activity will vary in scope based on the level and volatility of interest rates, the type of assets held, compliance with REIT rules, and other changing market conditions. Interest rate hedging may fail to protect or could adversely affect our business because, among other things:

- interest rate hedging can be expensive, particularly during periods of rising and volatile interest rates;
- available interest rate hedges may not correspond directly with the interest rate risk for which protection is sought;
- due to a credit loss or other factors, the duration of the hedge may not match the duration of the related liability;
- applicable law may require mandatory margining or clearing of certain interest rate hedges we may wish to use, which may raise costs;
- the credit quality of the hedging counterparty owing money on the hedge may be downgraded to such an extent that it impairs our ability to sell or assign the hedging transaction;
- we may have to limit our use of hedging techniques that might otherwise be advantageous or to implement those hedges through a TRS to comply with REIT requirements, increasing the cost of our hedging activities because our TRSs would be subject to tax on gains and hedging-related losses in our TRSs will generally not provide any tax benefit, except for losses carried forward against future taxable income in the TRSs; and
- the hedging counterparty owing money in the hedging transaction may default on its obligation to pay.

In addition, we may fail to recalculate, readjust and execute hedges in an efficient manner.

Any hedging activity in which we engage may materially and adversely affect our results of operations and cash flows. Therefore, while we may enter into such transactions seeking to reduce interest rate risks, unanticipated changes in interest rates may result in poorer overall investment performance than if we had not engaged in any such hedging transactions. In addition, the degree of correlation between price movements of the instruments used in a hedging strategy and price movements in the portfolio positions or liabilities being hedged may vary materially. For a variety of reasons, we may not seek to establish a perfect correlation between such hedging instruments and the portfolio positions or liabilities being hedged. Any such imperfect correlation may prevent us from achieving the intended hedge and expose us to risk of loss.

***A liquid secondary market may not exist for certain hedging instruments and they therefore may involve risks and costs that could result in material losses.***

The enforceability of certain rights under agreements underlying certain hedging transactions may depend on compliance with applicable statutory and regulatory requirements under U.S. law and, depending on the identity of the counterparty, applicable international requirements. The business failure of a hedging counterparty will most likely result in its default, potentially resulting in the loss of (or delay in obtaining) unrealized profits and forcing us to cover our commitments, if any, at the then current market price. A liquid secondary market may not exist for these hedging instruments, and we may be required to maintain a position until exercise or expiration, which could result in material losses.

***We may enter into hedging transactions that are subject to mandatory clearing and/or margin requirements.***

Part of our strategy will involve entering into hedging transactions that may be subject to mandatory clearing under the Dodd-Frank Act and relevant Commodity Futures Trading Commission (“CFTC”) regulations and therefore subject to associated margin requirements imposed by the applicable clearinghouse. The amount of margin we may be required to post on cleared transactions is subject to the rules of the relevant clearinghouse, which may provide the clearinghouse with discretion to increase those requirements. In addition, clearing intermediaries (e.g., futures commission merchants) who clear our trades with a clearinghouse may have contractual rights to increase the margin requirements above clearinghouse minimums.

With respect to uncleared swaps that could be needed to execute our hedging strategy, regulations that have been adopted in the U.S. (under the Dodd-Frank Act) impose mandatory margin requirements. Similar rules have been adopted in Europe and other jurisdictions where our dealer counterparties may be located. These rules impose obligations on many derivatives market participants to collect and post “variation margin” in connection with over-the-counter derivatives and, on a smaller group of market participants, to also collect and post “initial margin.” The overall impact on us depends on the impact on prices in the interdealer derivatives market (which may affect the pricing we can obtain from dealers) and whether one or both of these margin requirements apply to our derivatives counterparties when transacting with us. The rules began to go into effect in the interdealer market in September 2016 and variation margin requirements in the broader market went into effect in the U.S. in March 2017. Initial margin requirements are phasing in over several years. The rules are intended to provide that the margin requirements for parties subject to “initial margin” requirements are higher than the margin requirements for similar cleared derivatives. It is possible that, if and when these initial margin requirements are fully phased in, we could be subject to a requirement to post significantly more initial margin on uncleared swaps. If we become subject to these requirements, it could significantly increase the costs of engaging in uncleared swaps as part of our heading strategies.

Our ability to fund these obligations will depend on the liquidity of our assets and access to capital at the time, and the need to fund these obligations could adversely impact our financial condition. In addition, the failure to satisfy a margin call may result in the liquidation of all or a portion of the relevant hedge transactions.

### **Risks Related to Our Organization and Structure**

***Our only material asset is our interest in each Series of LCFH and we are accordingly dependent upon distributions from such Series of LCFH to pay dividends, taxes and other expenses.***

We are a holding company and have no material assets other than our direct and indirect ownership of Series REIT limited partnership units (“Series REIT LP Units”) and Series TRS limited partnership units (“Series TRS LP Units” and, collectively with Series REIT LP Units, “Series Units”) of LCFH. Series TRS LP Units are exchangeable for the same number of limited liability company interests of LC TRS I LLC (“LC TRS I Shares”), which is a limited liability company that is a TRS as well as the general partner of Series TRS. We have no independent means of generating revenue. We expect each Series of LCFH to make distributions to its unitholders in an amount sufficient to cover all applicable taxes payable by them determined according to assumed rates, payments owing under the tax receivable agreement with the Continuing LCFH Limited Partners (the “Tax Receivable Agreement” or “TRA”), and to cover dividends declared by us. To the extent that we need funds, and LCFH is restricted from making such distributions under applicable law or regulation, or is otherwise unable to provide such funds, it could materially adversely affect our liquidity and financial condition. Please see Note 1 to our consolidated financial statements for the year ended December 31, 2019 included elsewhere in this Annual Report for a description of our capital structure.



***We may be required to pay certain existing unitholders of LCFH Series TRS for certain tax benefits we may claim arising in connection with future exchanges of Series TRS LP Units under the Third Amended and Restated Limited Liability Limited Partnership Agreement of LCFH, as amended (the “LLLP Agreement”), which payments could be substantial.***

The Continuing LCFH Limited Partners may from time to time exchange an equal number of Series REIT LP Units, LC TRS I Shares (or Series TRS LP Units in lieu of such LC TRS I Shares) and shares of our Class B common stock for shares of our Class A common stock on a one-for-one basis (as described in more detail in “Certain Relationships and Related Transactions and Director Independence—Amended and Restated Limited Liability Limited Partnership Agreement.”) As a result of these additional exchanges we will become entitled to certain tax basis adjustments reflecting the difference between the price we pay to acquire Series Units and the proportionate share of LCFH Series TRS’s tax basis allocable to such units at the time of the exchange. As a result, the amount of tax that we would otherwise be required to pay in the future may be reduced by the increase (for tax purposes) in depreciation and amortization deductions attributable to our interests in LCFH Series TRS, although the U.S. IRS may challenge all or part of that tax basis adjustment, and a court could sustain such a challenge. The expected benefits for prior conversions which have not yet been realized have been reduced as a result of the Tax Cuts and Jobs Act which reduced the corporate federal income tax rate in periods subsequent to 2017. The Company adjusted the expected deferred tax benefits and related payable in 2017 to reflect the impact of this change.

The Tax Receivable Agreement provides for the payment by us to certain of the Continuing LCFH Limited Partners of 85% of the amount of cash savings, if any, in U.S. federal, state and local tax that we realize as a result of: (i) the tax basis adjustments referred to above; (ii) any incremental tax basis adjustments attributable to payments made pursuant to the Tax Receivable Agreement; and (iii) any deemed interest deductions arising from payments made by us pursuant to the Tax Receivable Agreement. While the actual amount of the adjusted tax basis, as well as the amount and timing of any payments under this agreement will vary depending upon a number of factors, including the tax basis of our proportionate share of LCFH Series TRS’s assets on the dates of exchanges, the timing of exchanges, the price of shares of our Class A common stock at the time of each exchange, the extent to which such exchanges are taxable, the deductions and other adjustments to taxable income to which LCFH Series TRS is entitled, and the amount and timing of our income, we expect that during the anticipated term of the Tax Receivable Agreement, the payments that we may make to the Continuing LCFH Limited Partners could be substantial. Payments under the Tax Receivable Agreement will give rise to additional tax benefits and therefore to additional potential payments under the Tax Receivable Agreement. In addition, the Tax Receivable Agreement provides for interest accrued from the due date (without extensions) of the corresponding tax return for the taxable year with respect to which the payment obligation arises to the date of payment under the agreement. LC TRS I LLC will have the right to terminate the Tax Receivable Agreement by making payments to the Continuing LCFH Limited Partners calculated by reference to the present value of all future payments that of the Continuing LCFH Limited Partners would have been entitled to receive under the Tax Receivable Agreement using certain valuation assumptions, including assumptions that any Series TRS LP Units and shares of our Class B common stock that have not been exchanged are deemed exchanged for the market value of our Class A common stock at the time of termination and that LC TRS I LLC will have sufficient taxable income in each future taxable year to fully realize all potential tax savings.

There may be a negative effect on our liquidity if, as a result of timing discrepancies or otherwise, (i) the payments under the Tax Receivable Agreement exceed the actual benefits we realize in respect of the tax attributes subject to the tax receivable agreement, and/or (ii) distributions to LC TRS I LLC by LCFH Series TRS are not sufficient to permit us to make payments under the Tax Receivable Agreement after it has paid its taxes and other obligations. For example, were the IRS to challenge a tax basis adjustment, or other deductions or adjustments to taxable income of LCFH Series TRS, the existing unitholders of LCFH Series TRS will not reimburse us for any payments that may previously have been made under the Tax Receivable Agreement, except that excess payments made to an existing unitholder will be netted against payments otherwise to be made, if any, after our determination of such excess. As a result, in certain circumstances we could make payments to the existing unitholders of LCFH Series TRS under the Tax Receivable Agreement in excess of our ultimate cash tax savings. In addition, the payments under the Tax Receivable Agreement are not conditioned upon any recipient’s continued ownership of interests in us or LCFH Series TRS. A Continuing LCFH Limited Partner that exchanges its Series REIT LP Units, LC TRS I Shares (or Series TRS LP Units in lieu of such LC TRS I Shares) and shares of our Class B common stock for our Class A common stock will receive payments under the Tax Receivable Agreement until such time that it validly assigns or otherwise transfers its right to receive such payments.

***In certain cases, payments under the Tax Receivable Agreement may be accelerated and/or significantly exceed the actual benefits we realize in respect of the tax attributes subject to the Tax Receivable Agreement.***

The Tax Receivable Agreement provides that upon certain changes of control, or if, at any time, we elect an early termination of the Tax Receivable Agreement, in whole or in part, the amount of our (or our successor's) payment obligations with respect to exchanged or acquired Series TRS LP Units (whether exchanged or acquired before or after such transaction) will be determined based on certain assumptions. These assumptions include the assumption that we (or our successor) will have sufficient taxable income to fully utilize the deductions arising from the increased tax deductions and tax basis and other benefits related to entering into the Tax Receivable Agreement. Moreover, in the event we elect an early termination of the Tax Receivable Agreement, in whole or in part, we would be required to make an immediate payment equal to the present value (at a discount rate equal to LIBOR plus basis points) of the anticipated future tax benefits (based on the foregoing assumptions). Accordingly, if we so elect, payments under the Tax Receivable Agreement may be made years in advance of the actual realization, if any, of the anticipated future tax benefits and may be significantly greater than the actual benefits we realize in respect of the tax attributes subject to the Tax Receivable Agreement. In these situations, our obligations under the Tax Receivable Agreement could have a substantial negative impact on our liquidity. We may not be able to finance our obligations under the Tax Receivable Agreement and our existing indebtedness may limit our subsidiaries' ability to make distributions to us to pay these obligations.

***Anti-takeover provisions in our charter documents and Delaware law could delay or prevent a change in control.***

Our amended and restated certificate of incorporation and amended and restated by-laws may delay or prevent a merger or acquisition that a shareholder may consider favorable by permitting our board of directors to issue one or more series of preferred stock, requiring advance notice for shareholder proposals and nominations, and placing limitations on convening shareholder meetings. In addition, we are subject to provisions of the Delaware General Corporate Law (the "DGCL") that restrict certain business combinations with interested shareholders. These provisions may also discourage acquisition proposals or delay or prevent a change in control, which could harm our stock price.

***Our charter contains REIT-related restrictions on the ownership of, and ability to transfer our Class A common stock.***

Among other things, our charter provides that, subject to the exceptions and the constructive ownership rules described herein, no person may own, or be deemed to own, in excess of (i) 9.8% in value of the outstanding shares of all classes or series of Ladder capital stock or (ii) 9.8% in value or number (whichever is more restrictive) of the outstanding shares of any class of Ladder common stock.

In addition, the charter prohibits (i) any person from transferring shares of Ladder capital stock if such transfer would result in shares of Ladder capital stock being beneficially owned by fewer than 100 persons, and (ii) any person from beneficially or constructively owning shares of Ladder capital stock if such ownership would result in Ladder failing to qualify as a REIT.

These ownership limitations and transfer restrictions could have the effect of delaying, deferring or preventing a takeover or other transaction in which shareholders might receive a premium for their shares of Ladder Capital stock over the then prevailing market price or which shareholders might believe to be otherwise in their best interest.

## **Risks Related to Our Class A Common Stock**

***The market price and trading volume of our Class A common stock may be volatile, which could result in rapid and substantial losses for our shareholders.***

The market price of our Class A common stock may be highly volatile and could be subject to wide fluctuations. In addition, the trading volume in our Class A common stock may fluctuate and cause significant price variations to occur. If the market price of our Class A common stock declines significantly, you may be unable to sell your Class A common stock at or above your purchase price, if at all. We cannot assure you that the market price of our Class A common stock will not fluctuate or decline significantly in the future. Some of the factors that could negatively affect the price of our Class A common stock or result in fluctuations in the price or trading volume of our Class A common stock include: variations in our quarterly operating results; failure to meet our earnings estimates; publication of research reports about us or the investment management industry or the failure of securities analysts to cover our Class A common stock after the offering; additions or departures of our executive officers and other key management personnel; adverse market reaction to any indebtedness we may incur or securities we may issue in the future; actions by shareholders; changes in market valuations of similar companies; speculation in the press or investment community; changes or proposed changes in laws or regulations or differing interpretations thereof affecting our business or enforcement of these laws and regulations, or announcements relating to these matters; adverse publicity; a credit rating downgrade; and general market and economic conditions. In addition, our Board Authorization Policy, adopted by the board of directors on October 30, 2014, authorizes the Company to make up to \$50.0 million in repurchases of our Class A common stock from time to time without further approval. The existence of this authorization and any repurchases pursuant thereto could affect our stock price and increase stock price volatility and could potentially reduce the market liquidity for our Class A common stock. Additionally, we are permitted to and could discontinue Class A common stock repurchases at any time and any such discontinuation could cause the market price of our Class A common stock to decline.

***Our Class A common stock price may decline due to the large number of shares eligible for future sale and for exchange into Class A common stock, and current stockholders may be diluted by future equity issuances.***

The market price of our Class A common stock could decline as a result of sales of a large number of shares of our Class A common stock or an exchange of a large number of Series REIT LP Units, LC TRS I Shares (or Series TRS LP Units in lieu of such LC TRS I Shares) and shares of our Class B common stock into Class A common stock, or the perception that such sales or exchanges could occur. These sales, or the possibility that these sales may occur, also might make it more difficult for us to sell equity securities in the future at a time and price that we deem appropriate.

Our amended and restated certificate of incorporation authorizes us to issue additional shares of Class A common stock and options, rights, warrants and appreciation rights relating to Class A common stock for the consideration and on the terms and conditions established by our board of directors in its sole discretion. Future issuances of Class A common stock, including under our 2014 Omnibus Incentive Plan or other equity incentive plans that we may adopt in the future, will dilute existing stockholders. In accordance with the DGCL and the provisions of our certificate of incorporation, we may also issue preferred stock that has designations, preferences, rights, powers and duties that are different from, and may be senior to, those applicable to shares of Class A common stock. Similarly, the LLLP Agreement permits Series REIT and Series TRS to issue an unlimited number of additional Series Units with designations, preferences, rights, powers and duties that are different from, and may be senior to, those applicable to the Series Units, and which may be exchangeable for shares of our Class A common stock.

## **Risks Related to Our Taxation as a REIT**

***We have limited experience operating a REIT and we cannot assure you that our past experience will be sufficient to successfully manage our business as a REIT.***

We have limited experience operating a REIT. The REIT provisions of the Code are complex, and any failure to comply with those provisions in a timely manner could prevent us or certain of our subsidiaries from qualifying as REITs or could force us to pay unexpected taxes and penalties. As a result, we cannot assure you that we will be able to successfully manage our business as a REIT, which would substantially reduce our earnings. In the event of a failure to qualify as a REIT, our net income could be reduced.

***If we fail to qualify as a REIT, we will be subject to tax as a regular corporation and could face a substantial tax liability, which would reduce the amount of cash available for distribution to our shareholders.***

We operate and intend to continue operating in a manner that will allow us to qualify as a REIT for U.S. federal income tax purposes commencing with our taxable year ending December 31, 2015. Although we have not requested and we do not intend to request a ruling from the IRS as to our REIT qualification, in connection with various corporate initiatives we have received opinions from Skadden, Arps, Slate, Meagher & Flom LLP and Kirkland & Ellis LLP with respect to our qualification as a REIT. Investors should be aware, however, that opinions of counsel are not binding on the IRS or any court. The opinions of Skadden, Arps, Slate, Meagher & Flom LLP and Kirkland & Ellis LLP represent only the view of our counsel based on our counsel's review and analysis of existing law and on certain representations as to factual matters and covenants made by us, including representations relating to the values of our assets and the sources of our income. The opinions were expressed as of the date issued and does not cover subsequent periods. Skadden, Arps, Slate, Meagher & Flom LLP and Kirkland & Ellis LLP have no obligation to advise us or the holders of our common stock of any subsequent change in the matters stated, represented or assumed, or of any subsequent change in applicable law. Furthermore, both the validity of the opinions of Skadden, Arps, Slate, Meagher & Flom LLP and Kirkland & Ellis LLP, and our qualification as a REIT depend on our satisfaction of certain asset, income, organizational, distribution, shareholder ownership and other requirements on a continuing basis, the results of which are not monitored by Skadden, Arps, Slate, Meagher & Flom LLP and Kirkland & Ellis LLP. Our ability to satisfy the asset tests depends upon our analysis of the characterization and fair market values of our assets, some of which are not susceptible to a precise determination, and for which we will not obtain independent appraisals. Our compliance with the annual REIT income and quarterly asset requirements also depends upon our ability to successfully manage the composition of our income and assets on an ongoing basis. Moreover, the proper classification of an instrument as debt or equity for U.S. federal income tax purposes may be uncertain in some circumstances, which could affect the application of the REIT qualification requirements as described below. Accordingly, there can be no assurance that the IRS will not contend that our interests in subsidiaries or in securities of other issuers will not cause a violation of the REIT requirements.

If we were to fail to qualify as a REIT in any taxable year, and we do not qualify for certain statutory relief provisions, we would be subject to U.S. federal income tax, including any applicable alternative minimum tax, on our taxable income at regular corporate rates, and dividends paid to our shareholders would not be deductible by us in computing our taxable income. Any resulting corporate tax liability could be substantial and would reduce the amount of cash available for distribution to our shareholders, which in turn could have an adverse impact on the value of our common stock. Unless we were entitled to relief under certain provisions of the Code, we also would be disqualified from taxation as a REIT for the four taxable years following the year in which we failed to qualify as a REIT.

Certain of our subsidiaries have also elected to be taxed as a REIT under the Code and are, therefore, subject to the same risks in the event that they fail to qualify as a REIT in any taxable year. If any of these subsidiaries were to fail to qualify as a REIT, then we might also fail to qualify as a REIT.

***Our ownership of and relationship with TRSs is limited, and a failure to comply with the limits would jeopardize our REIT qualification, and our transactions with our TRSs may result in the application of a 100% excise tax if such transactions are not conducted on arm's-length terms.***

A REIT may own up to 100% of the stock of one or more TRSs. A TRS may earn income that would not be REIT-qualifying income if earned directly by a REIT. Both the subsidiary and the REIT must jointly elect to treat the subsidiary as a TRS. Overall, no more than 20% of the value of a REIT's assets may consist of stock and securities of one or more TRSs. A domestic TRS will pay U.S. federal, state and local income tax at regular corporate rates on any income that it earns. In addition, the TRS rules impose a 100% excise tax on certain transactions between a TRS and its parent REIT that are not conducted on an arm's-length basis.

We elected for certain of our subsidiaries to be treated as TRSs. Our TRSs will pay U.S. federal, state and local income tax on their consolidated taxable income, and their after-tax income will be available for distribution to us but will not be required to be distributed to us. We have structured the formation transactions such that the aggregate value of the TRS stock and securities owned by us will be less than 20% of the value of our total assets (including the TRS stock and securities). Furthermore, we will monitor the value of our investments in our TRSs to ensure compliance with the rule that no more than 20% of the value of our assets may consist of TRS stock and securities (which is applied at the end of each calendar quarter). In addition, we will scrutinize all of our transactions with TRSs to ensure that they are entered into on arm's-length terms to avoid incurring the 100% excise tax described above. There can be no assurance, however, that we will be able to comply with the TRS limitations or to avoid application of the 100% excise tax discussed above.

***REIT distribution requirements could adversely affect our ability to execute our business plan.***

We generally must distribute annually at least 90% of our taxable income, subject to certain adjustments and excluding any net capital gain, in order for U.S. federal corporate income tax not to apply to earnings that we distribute. To the extent that we satisfy this distribution requirement, but distribute less than 100% of our taxable income, we will be subject to U.S. federal corporate income tax on our undistributed taxable income. In addition, we will be subject to a non-deductible 4% excise tax if the actual amount distributed to our shareholders in a calendar year is less than a minimum amount specified under U.S. federal tax laws. We intend to make distributions to our shareholders to comply with the REIT qualification requirements of the Code.

From time to time, we may generate taxable income greater than our income for financial reporting purposes prepared in accordance with GAAP, or differences in timing between the recognition of taxable income and the actual receipt of cash may occur. For example, if we purchase agency securities at a discount, we are generally required to include the discount in taxable income prior to receiving the cash proceeds of the accrued discount at maturity. Additionally, if we incur capital losses in excess of capital gains, such net capital losses are not allowed to reduce our taxable income for purposes of determining our distribution requirement. Such net capital losses may be carried forward for a period of up to five years and applied against future capital gains subject to the limitation of our ability to generate sufficient capital gains, which cannot be assured. If we do not have other funds available in these situations we could be required to borrow funds on unfavorable terms, sell investments at disadvantageous prices or distribute amounts that would otherwise be invested in future acquisitions to make distributions sufficient to maintain our qualification as a REIT, or avoid corporate income tax and the non-deductible 4% excise tax in a particular year. These alternatives could increase our costs or reduce our shareholders' equity. Thus, compliance with the REIT requirements may hinder our ability to grow, which could adversely affect the value of our common stock.

***We have not established a minimum distribution payment level and we cannot assure you of our ability to pay distributions in the future.***

To maintain our qualification as a REIT and generally not be subject to U.S. federal income and excise tax, we intend to make regular quarterly cash distributions to our shareholders out of legally available funds therefor. Our intended dividend policy as a REIT will be to pay quarterly distributions either in cash or stock which, on an annual basis, will equal all or substantially all of our net taxable income. We have not, however, established a minimum distribution payment level and our ability to pay distributions may be adversely affected by a number of factors, including the risk factors described in this Annual Report. All distributions will be made at the discretion of our board of directors and will depend on our earnings, our financial condition, any debt covenants, maintenance of our REIT qualification, restrictions on making distributions under Delaware law and other factors as our board of directors may deem relevant from time to time. We may not be able to make distributions in the future and our board of directors may change our distribution policy in the future. We believe that a change in any one of the following factors, among others, could adversely affect our results of operations and impair our ability to pay distributions to our shareholders:

- the profitability of the assets we hold or acquire;
- the allocation of assets between our REIT-qualified and non-REIT-qualified subsidiaries.
- our ability to make profitable investments and to realize profit therefrom;
- margin calls or other expenses that may reduce our cash flow; and
- defaults in our asset portfolio or decreases in the value of our portfolio.

We cannot assure you that we will achieve results that will allow us to make a specified level of cash distributions or any increase in the level of such distributions in the future.

***If we were to make a taxable distribution of shares of our stock, shareholders may be required to sell such shares or sell other assets owned by them in order to pay any tax imposed on such distribution.***

We may distribute taxable dividends that are payable in shares of our common stock. If we were to make such a taxable distribution of shares of our stock, shareholders would be required to include the full amount of such distribution as income. As a result, a shareholder may be required to pay tax with respect to such dividends in excess of cash received. Accordingly, shareholders receiving a distribution of our shares may be required to sell shares received in such distribution or may be required to sell other stock or assets owned by them, at a time that may be disadvantageous, in order to satisfy any tax imposed on such distribution. If a shareholder sells the shares it receives as a dividend in order to pay such tax, the sale proceeds may be less than the amount included in income with respect to the dividend. Moreover, in the case of a taxable distribution of shares of our stock with respect to which any withholding tax is imposed on a non-U.S. shareholder, we may have to withhold or dispose of part of the shares in such distribution and use such withheld shares or the proceeds of such disposition to satisfy the withholding tax imposed. In addition, if a significant number of our shareholders determine to sell shares of our Class A common stock in order to pay taxes owed on dividends, it may put downward pressure on the trading price of our Class A common stock.

***There are uncertainties relating to the estimate of our E&P Distribution paid on January 21, 2016.***

To qualify for taxation as a REIT effective for the year ended December 31, 2015, we were required to distribute to our shareholders our undistributed accumulated earnings and profits attributable to taxable periods ending prior to January 1, 2015 (the “E&P Distribution”). To satisfy this requirement, on November 30, 2015, our board of directors approved the fourth quarter 2015 dividend of \$0.46 per share of our Class A common stock.

We believe that the total value of the E&P Distribution was sufficient to fully distribute our accumulated earnings and profits. However, the amount of our undistributed accumulated earnings and profits is a complex factual and legal determination. We may have had less than complete information at the time we estimated our earnings and profits or may have interpreted the applicable law differently from the IRS. Substantial uncertainties exist relating to the computation of our undistributed accumulated earnings and profits, including the possibility that the IRS could, in auditing tax years through 2015, successfully assert that our taxable income should be increased, which could increase our pre-REIT accumulated earnings and profits. Thus, we may fail to satisfy the requirement that we distribute all of our pre-REIT accumulated earnings and profits by the close of our first taxable year as a REIT. Moreover, although there are procedures available to cure a failure to distribute all of our pre-REIT accumulated earnings and profits, we cannot now determine whether we will be able to take advantage of them or the economic impact to us of doing so.

***Distributions payable by REITs do not qualify for the reduced tax rates available for some dividends.***

The maximum tax rate applicable to income from “qualified dividends” payable to domestic shareholders that are individuals, trusts and estates is currently 20%. Distributions of ordinary income payable by REITs, however, generally are not eligible for these reduced rates. The more favorable rates applicable to regular corporate qualified dividends could cause investors who are individuals, trusts and estates to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay qualified dividends, which could adversely affect the value of the stock of REITs, including our common stock.

***Even if we qualify as a REIT, we may face other tax liabilities that reduce our cash flow.***

Even if we qualify for taxation as a REIT, we may be subject to certain U.S. federal, state and local taxes on our income and assets, including taxes on any undistributed income, taxes on income from some activities conducted as a result of a foreclosure, excise taxes, state or local income, property and transfer taxes, such as mortgage recording taxes, and other taxes. In addition, in order to meet the REIT qualification requirements, prevent the recognition of certain types of non-cash income, or to avert the imposition of a 100% tax that applies to certain gains derived by a REIT from dealer property or inventory, we intend to hold some of our assets through our TRSs or other subsidiary corporations that will be subject to corporate level income tax at regular corporate rates. In addition, if we lend money to a TRS, the TRS may be unable to deduct all or a portion of the interest paid to us, which could result in an even higher corporate level tax liability. Furthermore, the Code imposes a 100% excise tax on certain transactions between a TRS and a REIT that are not conducted on an arm’s length basis. We intend to structure any transaction with a TRS on terms that we believe are arm’s length to avoid incurring this 100% excise tax. There can be no assurances, however, that we will be able to avoid application of the 100% excise tax. The payment of any of these taxes would decrease cash available for distribution to our shareholders.

Moreover, the Company owns appreciated assets at the REIT level that it held before the effective date of its REIT election, January 1, 2015. If the Company disposes of any such appreciated assets during the five-year period following the Company's qualification as a REIT, the Company will be subject to tax at the highest corporate tax rates on any gain from such assets to the extent of the excess of the fair market value of the assets at the time that the Company became a REIT over the adjusted tax basis of such assets on such date, which are referred to as built-in gains. The Company would be subject to this tax liability even if it qualifies and maintains its status as a REIT. Any recognized built-in gain will retain its character as ordinary income or capital gain and will be taken into account in determining REIT taxable income and the Company's distribution requirement. Any tax on the recognized built-in gain will reduce REIT taxable income. The Company may choose not to sell in a taxable transaction appreciated assets it might otherwise sell during the five-year period in which the built-in gain tax applies in order to avoid the built-in gain tax. However, if the Company sells such assets in a taxable transaction, the amount of corporate tax that the Company will pay will vary depending on the actual amount of net built-in gain or loss present in those assets as of the time the Company became a REIT. The amount of tax could be significant.

***Complying with REIT requirements may cause us to forgo otherwise attractive opportunities or liquidate otherwise attractive investments.***

To qualify as REITs for U.S. federal income tax purposes, we and certain of our subsidiaries must continually satisfy tests concerning, among other things, the sources of our income, the nature and diversification of our assets, the amounts that we distribute to our shareholders and the ownership of our stock. We may be required to make distributions to shareholders at disadvantageous times or when we do not have funds readily available for distribution and may be unable to pursue investments that would be otherwise advantageous to us in order to satisfy the source-of-income or asset-diversification requirements for qualifying as a REIT. Thus, compliance with the REIT requirements may hinder our ability to make and, in certain cases, to maintain ownership of, certain attractive investments.

Further, to qualify as REITs, we must ensure that at the end of each calendar quarter, at least 75% of the value of our assets consists of cash, cash items, government securities and qualified real estate assets. The remainder of our investments in securities (other than government securities and qualified real estate assets) generally cannot include more than 10% of the outstanding voting securities of any one issuer or more than 10% of the total value of the outstanding securities of any one issuer. In addition, in general, no more than 5% of the value of our assets (other than government securities and qualified real estate assets) can consist of the securities of any one issuer, and no more than 20% of the value of our total assets can be represented by securities of one or more TRSs. If we fail to comply with these requirements at the end of any calendar quarter, we must correct the failure within 30 days after the end of the calendar quarter or qualify for certain statutory relief provisions to avoid losing our REIT qualification and suffering adverse tax consequences. As a result, we may be required to liquidate otherwise attractive investments from our investment portfolio. These actions could have the effect of reducing our income and amounts available for distribution to our shareholders.

***The failure of assets subject to repurchase agreements to qualify as real estate assets could adversely affect our ability to qualify as a REIT.***

We enter into certain financing arrangements that are structured as sale and repurchase agreements pursuant to which we nominally sell certain of our assets to a counterparty and simultaneously enter into an agreement to repurchase these assets at a later date in exchange for a purchase price. Economically, these agreements are financings that are secured by the assets sold pursuant thereto. We believe that we will be treated for REIT asset and income test purposes as the owner of the assets that are the subject of any such sale and repurchase agreement notwithstanding that such agreement may transfer record ownership of the assets to the counterparty during the term of the agreement. It is possible, however, that the IRS could assert that we did not own the assets during the term of the sale and repurchase agreement, in which case we could fail to qualify as a REIT.

***Distributions to tax-exempt investors may be classified as unrelated business taxable income.***

Neither ordinary nor capital gain distributions with respect to our Class A common stock nor gain from the sale of Class A common stock should generally constitute unrelated business taxable income to a tax-exempt investor. However, there are certain exceptions to this rule. In particular:

- part of the income and gain recognized by certain qualified employee pension trusts with respect to our common stock may be treated as unrelated business taxable income if shares of our Class A common stock are predominantly held by qualified employee pension trusts, and we are required to rely on a special look-through rule for purposes of meeting one of the REIT ownership tests, and we are not operated in a manner to avoid treatment of such income or gain as unrelated business taxable income;

- part of the income and gain recognized by a tax-exempt investor with respect to our Class A common stock would constitute unrelated business taxable income if the investor incurs debt in order to acquire the common stock;
- part or all of the income or gain recognized with respect to our Class A common stock by social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts and qualified group legal services plans which are exempt from U.S. federal income taxation under the Code may be treated as unrelated business taxable income; and
- to the extent that we have “excess inclusion income,” e.g., from: (i) us (or a part of us, or a disregarded subsidiary of ours) being treated as a “taxable mortgage pool”; (ii) us holding residual interests in a REMIC securitization; or (iii) us receiving income from another REIT that is treated as excess inclusion income, a portion of the distributions paid to a tax-exempt shareholder that is allocable to such excess inclusion income may be treated as unrelated business taxable income.

***Liquidation of assets may jeopardize our REIT qualification or create additional tax liability for us.***

To qualify as a REIT, we must comply with requirements regarding the composition of our assets and our sources of income. If we are compelled to liquidate our investments to repay obligations to our lenders, we may be unable to comply with these requirements, ultimately jeopardizing our qualification as a REIT, or we may be subject to a 100% tax on any resultant gain if we sell assets that are treated as dealer property or inventory.

***We may be required to report taxable income for certain investments in excess of the economic income we ultimately realize from them.***

We may acquire mortgage-backed securities in the secondary market for less than their face amount. In addition, pursuant to our ownership of certain mortgage-backed securities, we may be treated as holding certain debt instruments acquired in the secondary market for less than their face amount. The discount at which such securities or debt instruments are acquired may reflect doubts about their ultimate collectability rather than current market interest rates. The amount of such discount will nevertheless generally be treated as “market discount” for U.S. federal income tax purposes. Accrued market discount is reported as income when, and to the extent that, any payment of principal of the mortgage-backed security or debt instrument is made. If we collect less on the mortgage-backed security or debt instrument than our purchase price plus the market discount we had previously reported as income, we may not be able to benefit from any offsetting loss deductions. In addition, pursuant to our ownership of certain mortgage-backed securities, we may be treated as holding distressed debt investments that are subsequently modified by agreement with the borrower. If the amendments to the outstanding debt are “significant modifications” under applicable Treasury regulations, the modified debt may be considered to have been reissued to us at a gain in a debt-for-debt exchange with the borrower. In that event, we may be required to recognize taxable gain to the extent the principal amount of the modified debt exceeds our adjusted tax basis in the unmodified debt, even if the value of the debt or the payment expectations have not changed.

Moreover, some of the mortgage-backed securities that we acquire may have been issued with original issue discount. We are required to report such original issue discount based on a constant yield method and will be taxed based on the assumption that all future projected payments due on such mortgage-backed securities will be made. If such mortgage-backed securities turn out not to be fully collectible, an offsetting loss deduction will become available only in the later year that uncollectibility is provable.

Under the Tax Cuts and Jobs Act of 2017, we generally will be required to take certain amounts into income not later than the time such amounts are reflected on certain financial statements. The application of this rule may require the accrual of income with respect to certain debt instruments or mortgage-backed securities, such as original issue discount, earlier than would be the case under the previous tax rules, although the precise application of this rule is unclear at this time. This rule generally will be effective for tax years beginning after December 31, 2017 or, for debt instruments or mortgage-backed securities issued with original issue discount, for tax years beginning after December 31, 2018.

Finally, in the event that mortgage-backed securities or any debt instruments we are treated as holding pursuant to our investments in mortgage-backed securities are delinquent as to mandatory principal and interest payments, we may nonetheless be required to continue to recognize the unpaid interest as taxable income as it accrues, despite doubt as to its ultimate collectability. Similarly, we may be required to accrue interest income with respect to subordinate mortgage-backed securities at the stated rate regardless of whether corresponding cash payments are received or are ultimately collectible. In each case, while we would in general ultimately have an offsetting loss deduction available to us when such interest was determined to be uncollectible, the utility of that deduction could depend on our having taxable income in that later year or thereafter.



***Qualifying as a REIT involves highly technical and complex provisions of the Code.***

Qualification as a REIT involves the application of highly technical and complex Code provisions for which only limited judicial and administrative authorities exist. Even a technical or inadvertent violation could jeopardize our REIT qualification. Our qualification as a REIT depends on our satisfaction of certain asset, income, organizational, distribution, shareholder ownership and other requirements on a continuing basis. In addition, our ability to satisfy the requirements to qualify as a REIT depends in part on the actions of third parties over which we have no control or only limited influence, including in cases where we own an equity interest in an entity that is classified as a partnership for U.S. federal income tax purposes.

***The tax on prohibited transactions will limit our ability to engage in transactions, including certain methods of structuring mortgage-backed securities transactions (“MBS Transactions”), which would be treated as prohibited transactions for U.S. federal income tax purposes.***

Net income that we derive from a prohibited transaction is subject to a 100% tax. The term “prohibited transaction” generally includes a sale or other disposition of property (including agency securities, but other than foreclosure property) that is held primarily for sale to customers in the ordinary course of a trade or business by us or by a borrower that has issued a shared appreciation mortgage or similar debt instrument to us. We could be subject to this tax if we were to dispose of or structure MBS Transactions in a manner that was treated as a prohibited transaction for U.S. federal income tax purposes. The 100% tax does not apply to gains from the sale of foreclosure property or property that is held through a TRS or other taxable corporation, as is the case with our securitization business, although such income will be subject to tax in the hands of the corporation at regular corporate rates.

We intend to conduct our operations at the REIT level so that no asset that we own (or are treated as owning) will be treated as, or as having been, held for sale to customers, and that a sale of any such asset will not be treated as having been in the ordinary course of our business. As a result, we may choose not to engage in certain transactions at the REIT level, and may limit the structures we utilize for our MBS Transactions, even though the sales or structures might otherwise be beneficial to us. In addition, whether property is held “primarily for sale to customers in the ordinary course of a trade or business” depends on the particular facts and circumstances. We intend to structure our activities to avoid prohibited transaction characterization but no assurance can be given that any property that we sell will not be treated as property held for sale to customers, or that we can comply with certain safe-harbor provisions of the Code that would prevent such treatment.

***Our taxable income is calculated differently than net income based on U.S. GAAP.***

Our taxable income may substantially differ from our net income based on U.S. GAAP. For example, interest income on our mortgage related securities does not necessarily accrue under an identical schedule for U.S. federal income tax purposes as for accounting purposes. Please see Note 16 to our consolidated financial statements for the year ended December 31, 2019 included elsewhere in this Annual Report.

***Rapid changes in the values of our target assets may make it more difficult for us to maintain our qualification as a REIT.***

If the fair market value or income potential of our assets declines as a result of increased interest rates, prepayment rates, general market conditions, government actions or other factors, we may need to increase our real estate assets and income or liquidate our non-REIT-qualifying assets to maintain our REIT qualification. If the decline in real estate asset values or income occurs quickly, this may be especially difficult to accomplish. We may have to make decisions that we otherwise would not make absent the REIT election.

*The Company's qualification as a REIT and exemption from U.S. federal income tax with respect to certain assets may be dependent on the accuracy of legal opinions or advice rendered or given or statements by the issuers of assets that the Company acquires, and the inaccuracy of any such opinions, advice or statements may adversely affect the Company's REIT qualification and result in significant corporate-level tax.*

When purchasing securities, the Company may rely on opinions or advice of counsel for the issuer of such securities, or statements made in related offering documents, for purposes of determining whether such securities represent debt or equity securities for U.S. federal income tax purposes, and also to what extent those securities constitute real estate assets for purposes of the REIT asset tests and produce income which qualifies for purposes of the REIT income tests. In addition, when purchasing the equity tranche of a securitization, the Company may rely on opinions or advice of counsel regarding the qualification of the securitization for exemption from U.S. corporate income tax and the qualification of interests in such securitization as debt for U.S. federal income tax purposes. The inaccuracy of any such opinions, advice or statements may adversely affect the Company's REIT qualification and result in significant corporate-level tax.

***Changes to U.S. federal income tax laws could materially and adversely affect us and our stockholders.***

The present U.S. federal income tax treatment of REITs may be modified, possibly with retroactive effect, by legislative, judicial or administrative action at any time, which could affect the U.S. federal income tax treatment of an investment in our common equity. The U.S. federal income tax rules dealing with REITs constantly are under review by persons involved in the legislative process, the IRS and the U.S. Treasury Department, which results in statutory changes as well as frequent revisions to regulations and interpretations. The Tax Cuts and Jobs Act made substantial changes to the Code. Among those changes are a significant permanent reduction in the generally applicable corporate tax rate, changes in the taxation of individuals and other non-corporate taxpayers that generally but not universally reduce their taxes on a temporary basis subject to "sunset" provisions, the elimination or modification of various currently allowed deductions (including substantial limitations on the deductibility of interest and, in the case of individuals, the deduction for personal state and local taxes), certain additional limitations on the deduction of net operating losses, and preferential rates of taxation on most ordinary REIT dividends in comparison to other income recognized by such taxpayers. The effect of these, and the many other, changes made in the Tax Cuts and Jobs Act is highly uncertain, both in terms of their direct effect on the taxation of an investment in our common equity and their indirect effect on the value of our assets or market conditions generally. Furthermore, many of the provisions of the Tax Cuts and Jobs Act will require guidance through the issuance of Treasury regulations in order to assess their effect. There may be a substantial delay before such regulations are promulgated, increasing the uncertainty as to the ultimate effect of the statutory amendments on us. There may also be technical corrections legislation proposed with respect to the Tax Cuts and Jobs Act, the effect and timing of which cannot be predicted and may be adverse to us or our stockholders.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

We lease our corporate headquarters office at 345 Park Avenue, 8th Floor, New York, New York, 10154. We also rent month-to-month regional offices in California, Florida and South Carolina. Refer to Schedule III included in Item 8 of this Form 10-K for a listing of investment properties owned as of December 31, 2019.

**Item 3. Legal Proceedings**

From time to time, we may be involved in litigation and claims incidental to the conduct of our business in the ordinary course. Further, certain of our subsidiaries, including our registered broker-dealer, registered investment advisers and captive insurance company, are subject to scrutiny by government regulators, which could result in enforcement proceedings or litigation related to regulatory compliance matters. We are not presently a party to any material enforcement proceedings, litigation related to regulatory compliance matters or any other type of material litigation matters. We maintain insurance policies in amounts and with the coverage and deductibles we believe are adequate, based on the nature and risks of our business, historical experience and industry standards.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Part II**

**Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

**Market Information**

Our Class A common stock trades on the NYSE under the symbol “LADR.”

**Holders**

On February 21, 2020, the Company had 52 Class A common shareholders of record. This does not include the beneficial ownership of shares held in nominee name. The closing price per share of Class A common stock on February 21, 2020 was \$18.70. On February 21, 2020, the Company had 14 Class B common shareholders of record.

**Stock Repurchases**

On October 30, 2014, our board of directors authorized the Company to make up to \$50.0 million in repurchases of the Company’s Class A common stock from time to time without further approval. This was publicly disclosed in August 2015. Stock repurchases by the Company are generally made in open market transactions at prevailing market prices but may also be made in privately negotiated transactions or otherwise. The timing and amount of purchases are determined based upon prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. During the year ended December 31, 2019, the Company repurchased 40,065 shares of Class A common stock at an average of \$15.90 per share for a total aggregate purchase price of \$0.6 million. All repurchased shares are recorded in treasury stock at cost. As of December 31, 2019, there were \$41.1 million of Class A common stock available for repurchase. There were no repurchases made within the quarter ended December 31, 2019.

**Recent Sales of Unregistered Securities**

Pursuant to the LLLP Agreement, the Continuing LCFH Limited Partners may from time to time (subject to the terms of the LLLP Agreement as in effect at the time) cause LCFH to exchange Series REIT LP Units and LC TRS I Shares (or Series TRS LP Units in lieu of such LC TRS I Shares) with an equal number of shares of our Class B common stock, for shares of our Class A common stock on a one-for-one basis, subject to equitable adjustments for stock splits, stock dividends and reclassifications. During the year ended December 31, 2019, 1,139,411 Series REIT LP Units and 1,139,411 Series TRS LP Units were collectively exchanged for 1,139,411 shares of Class A common stock and 1,139,411 shares of Class B common stock were canceled. We received no other consideration in connection with these exchanges, which were effected in reliance on Section 4(a)(2) of the Securities Act.

**Securities Authorized for Issuance Under Equity Compensation Plans**

The following table summarizes information, as of December 31, 2019, relating to the 2014 Ladder Capital Corp Omnibus Incentive Equity Plan (the “2014 Omnibus Incentive Plan”) pursuant to which equity securities of the Company are authorized for issuance.

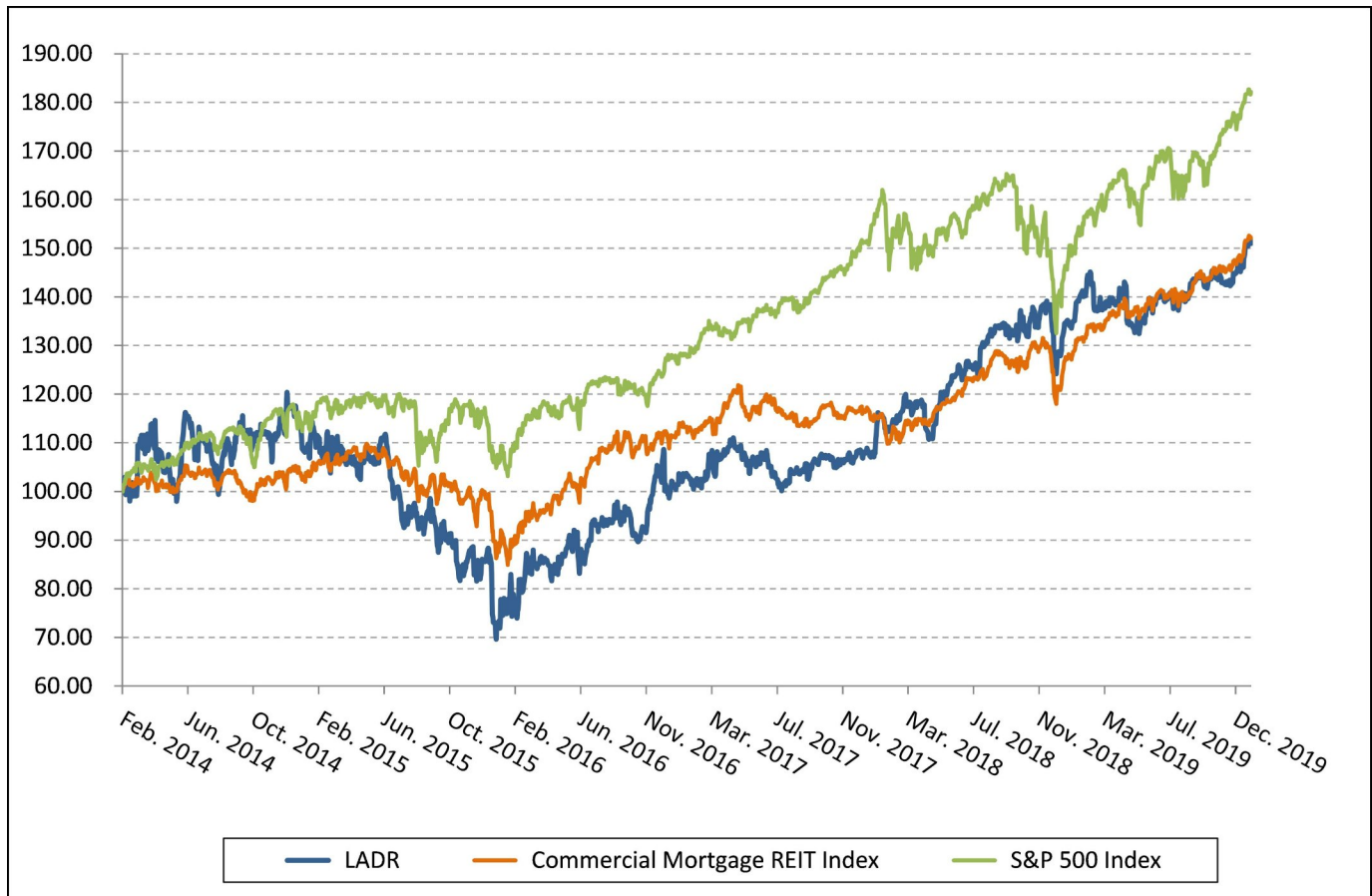
Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by shareholders	994,208	\$ 14.85	7,668,211
Equity compensation plans not approved by shareholders	N/A	N/A	N/A
<b>Total</b>	<b>994,208</b>	<b>\$ 14.85</b>	<b>7,668,211</b>

**Performance Graph**

Our Class A common stock began trading on the NYSE under the symbol “LADR” on February 6, 2014. Prior to that time, there was no public market for our Class A common stock.

The following graph compares total shareholder returns, assuming reinvestment of dividends, for the period February 6, 2014 through December 31, 2019 to the Wells Fargo Commercial Mortgage REIT Index (“Commercial Mortgage REIT Index”) and the Standard & Poor’s Index (“S&P 500”). The closing price of the Company’s Class A common stock on February 6, 2014 (on which the graph is based) was \$16.99. The past shareholder return shown on the following graph is not necessarily indicative of future performance.

**Comparison of Cumulative Total Shareholder Returns**



**Based upon initial investment of \$100 on February 6, 2014(1)**

	Ladder Capital Corp		Commercial Mortgage REIT Index		S&P 500 Index	
February 6, 2014	\$	100.00	\$	100.00	\$	100.00
December 31, 2014	\$	115.42	\$	104.24	\$	116.10
December 31, 2015	\$	86.20	\$	98.59	\$	115.25
December 31, 2016	\$	101.41	\$	111.83	\$	126.24
December 31, 2017	\$	108.03	\$	116.67	\$	150.76
December 31, 2018	\$	127.90	\$	120.88	\$	141.36
December 31, 2019	\$	151.03	\$	152.08	\$	182.18

(1) Dividend reinvestment is assumed at quarter end.

**Item 6. Selected Financial Data**

The information below should be read in conjunction with “Cautionary Statement Regarding Forward-Looking Statements,” “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our consolidated financial statements and the related notes thereto included in this Annual Report.

The following table sets forth selected financial data on a consolidated basis for the Company (\$ in thousands, except per share and dividend data):

	<b>Year Ended December 31,</b>				
	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b>Operating Data:</b>					
Interest income	\$ 330,235	\$ 344,816	\$ 263,667	\$ 236,372	\$ 241,539
Interest expense	204,353	194,291	146,118	120,826	113,303
Net interest income	125,882	150,525	117,549	115,546	128,236
Provision for loan losses	2,600	13,900	—	300	600
Net interest income after provision for loan losses	123,282	136,625	117,549	115,246	127,636
Total other income (loss)	174,652	250,320	186,470	163,312	201,221
Total costs and expenses	158,287	158,626	170,428	158,517	168,166
Income (loss) before taxes	139,647	228,319	133,591	120,041	160,691
Income tax expense (benefit)	2,646	6,643	7,712	6,320	14,557
<b>Net income (loss)</b>	<b>137,001</b>	<b>221,676</b>	<b>125,879</b>	<b>113,721</b>	<b>146,134</b>
Net (income) loss attributable to noncontrolling interest in consolidated joint ventures	694	(15,864)	(226)	137	(1,568)
Net (income) loss attributed to noncontrolling interest in operating partnership	(15,050)	(25,797)	(30,377)	(47,131)	(70,745)
<b>Net income (loss) attributed to Class A common shareholders</b>	<b>\$ 122,645</b>	<b>\$ 180,015</b>	<b>\$ 95,276</b>	<b>\$ 66,727</b>	<b>\$ 73,821</b>
<b>Earnings per share:</b>					
Basic	\$ 1.16	\$ 1.85	\$ 1.16	\$ 1.08	\$ 1.43
Diluted	\$ 1.15	\$ 1.84	\$ 1.13	\$ 1.06	\$ 1.42
<b>Weighted average shares outstanding:</b>					
Basic	105,455,849	97,226,027	81,902,524	61,998,089	51,702,188
Diluted	106,399,783	97,652,065	109,704,880	107,638,788	51,870,808
<b>Dividends per share of Class A common stock(1)</b>					
	\$ 1.360	\$ 1.535	\$ 1.215	\$ 1.285	\$ 2.225

**Year Ended December 31,**

	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b>Cash Flow Data:</b>					
Net cash provided by (used in):					
Operating activities	\$ 183,207	\$ 200,433	\$ 11,985	\$ 338,427	\$ (38,307)
Investing activities	(126,587)	(342,865)	(306,635)	36,285	34,650
Financing activities	200,676	58,199	387,905	(448,077)	22,001
<b>Balance Sheet Data (at end of period):</b>					
Cash and cash equivalents	\$ 58,171	\$ 67,878	\$ 76,674	\$ 44,615	\$ 108,959
Restricted cash	297,575	30,572	106,009	44,813	53,835
Total cash, cash equivalents and restricted cash	355,746	98,450	182,683	89,428	162,794
Mortgage loan receivables	3,358,861	3,482,928	3,508,642	2,353,977	2,310,409
Real estate securities	1,721,305	1,410,126	1,106,517	2,100,947	2,407,217
Real estate and related lease intangibles, net	1,048,081	998,022	1,032,041	822,338	834,779
Total assets	6,669,152	6,272,872	6,025,615	5,578,337	5,895,213
Total debt outstanding	4,859,873	4,452,574	4,379,826	3,942,138	4,274,723
Total liabilities	5,030,175	4,629,237	4,537,469	4,068,783	4,403,804
Total shareholders' equity	1,458,277	1,445,152	1,234,968	971,391	828,216
Total noncontrolling interest in operating partnership	172,054	188,427	240,861	533,246	657,380
Total noncontrolling interest in consolidated joint ventures	8,646	10,055	12,317	4,918	5,813
Total equity (capital)	1,638,977	1,643,635	1,488,146	1,509,555	1,491,409

- (1) On October 30, 2018, the Company's board of directors approved the fourth quarter 2018 dividend of \$0.570 per share of the Company's Class A common stock in order to meet its annual REIT taxable income distribution requirement. The dividend was paid as a combination of cash and Class A common stock, subject to shareholder elections. Refer to dividends in Note 11 to our consolidated financial statements. The fourth quarter 2015 dividend of \$1.450 was also paid as a combination of cash and Class A common stock, subject to shareholder elections.

## **Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of financial condition and results of operations should be read in conjunction with the consolidated financial statements and the related notes of Ladder Capital Corp included within this Annual Report. This Management’s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements. See “Cautionary Statement Regarding Forward-Looking Statements” within this Annual Report and “Risk Factors” within this Annual Report for a discussion of the uncertainties, risks and assumptions associated with these statements. Actual results may differ materially from those contained in any forward-looking statements as a result of various factors, including but not limited to, those in “Risk Factors” set forth within this Annual Report.*

*References to “Ladder,” the “Company,” and “we,” “our” and “us” refer to Ladder Capital Corp, a Delaware corporation incorporated in 2013, and its consolidated subsidiaries.*

*Ladder Capital Corp is the sole general partner of Ladder Capital Finance Holdings LLLP (“LCFH”) and, as a result of the serialization of LCFH on December 31, 2014, became the sole general partner of Series REIT of LCFH. LC TRS I LLC, a wholly-owned subsidiary of Series REIT of LCFH, is the general partner of Series TRS of LCFH. Ladder Capital Corp has a controlling interest in Series REIT of LCFH, and through such controlling interest, also has a controlling interest in Series TRS of LCFH. Ladder Capital Corp’s only business is to act as the sole general partner of LCFH and Series REIT of LCFH, and, as a result of the foregoing, Ladder Capital Corp directly and indirectly operates and controls all of the business and affairs of LCFH, and each Series thereof, and consolidates the financial results of LCFH, and each Series thereof, into Ladder Capital Corp’s consolidated financial statements.*

## Results of Operations

A discussion regarding our results of operations for the year ended December 31, 2019 compared to the year ended December 31, 2018 is presented below. A discussion regarding our results of operations for the year ended December 31, 2018 compared to the year ended December 31, 2017 can be found in Item 7 of Part II, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2018.

### *Year ended December 31, 2019 compared to the year ended December 31, 2018*

The following table sets forth information regarding our consolidated results of operations (\$ in thousands, except per share data):

	Year Ended December 31,		2019 vs
	2019	2018	2018
<b>Net interest income</b>			
Interest income	\$ 330,235	\$ 344,816	\$ (14,581)
Interest expense	204,353	194,291	10,062
<b>Net interest income</b>	<b>125,882</b>	<b>150,525</b>	<b>(24,643)</b>
Provision for loan losses	2,600	13,900	(11,300)
<b>Net interest income after provision for loan losses</b>	<b>123,282</b>	<b>136,625</b>	<b>(13,343)</b>
<b>Other income (loss)</b>			
Operating lease income	106,366	106,177	189
Sale of loans, net	54,758	16,511	38,247
Realized gain (loss) on securities	14,911	(5,808)	20,719
Unrealized gain (loss) on equity securities	1,737	(1,605)	3,342
Unrealized gain (loss) on Agency interest-only securities	84	555	(471)
Realized gain (loss) on sale of real estate, net	1,392	95,881	(94,489)
Impairment of real estate	(1,350)	—	(1,350)
Fee and other income	24,403	26,285	(1,882)
Net result from derivative transactions	(30,011)	15,926	(45,937)
Earnings (loss) from investment in unconsolidated joint ventures	3,432	790	2,642
Gain (loss) on extinguishment/defeasance of debt	(1,070)	(4,392)	3,322
<b>Total other income (loss)</b>	<b>174,652</b>	<b>250,320</b>	<b>(75,668)</b>
<b>Costs and expenses</b>			
Salaries and employee benefits	67,768	60,117	7,651
Operating expenses	22,595	21,696	899
Real estate operating expenses	23,323	29,799	(6,476)
Fee expense	6,090	5,055	1,035
Depreciation and amortization	38,511	41,959	(3,448)
<b>Total costs and expenses</b>	<b>158,287</b>	<b>158,626</b>	<b>(339)</b>
<b>Income (loss) before taxes</b>	<b>139,647</b>	<b>228,319</b>	<b>(88,672)</b>
Income tax expense (benefit)	2,646	6,643	(3,997)
<b>Net income (loss)</b>	<b>\$ 137,001</b>	<b>\$ 221,676</b>	<b>\$ (84,675)</b>

### *Investment Overview*

Investment activity in the year ended December 31, 2019 focused on loan, security and real estate activities. We originated and funded \$2.4 billion in principal value of commercial mortgage loans, which was offset by \$1.0 billion of sales and \$1.5 billion of principal repayments in the year ended December 31, 2019. We acquired \$1.6 billion of new securities, which was partially offset by \$855.9 million of sales and \$491.9 million of amortization in the portfolio, which partially contributed to a net increase in our securities portfolio of \$311.2 million during the year ended December 31, 2019. We also invested \$104.6 million in real estate and received proceeds from the sale of real estate of \$24.2 million.



Investment activity in the year ended December 31, 2018 focused on loan, security and real estate activities. We originated and funded \$2.8 billion in principal value of commercial mortgage loans, which was offset by \$1.3 billion of sales and \$1.5 billion of principal repayments in the year ended December 31, 2018. We acquired \$771.3 million of new securities, which was offset by \$324.8 million of sales and \$109.4 million of amortization in the portfolio, which partially contributed to a net increase in our securities portfolio of \$303.6 million during the year ended December 31, 2018. We also invested \$122.7 million in real estate and received proceeds from the sale of real estate of \$218.7 million.

### *Operating Overview*

Net income (loss) totaled \$137.0 million for the year ended December 31, 2019, compared to \$221.7 million for the year ended December 31, 2018. The most significant drivers of the \$84.7 million decrease are as follows:

- a decrease in net interest income of \$24.6 million, primarily attributable to higher prevailing LIBOR rates during 2018, partially offset by the investment mix composition with lower yields on securities investments versus higher yields on loan investments and a decreased reliance on FHLB financing, and an increased reliance on mortgage loan financing; and
- a decrease in total other income (loss) of \$75.7 million, primarily as a result of a \$94.5 million decrease in profits on sales of real estate and a \$45.9 million decrease in net results from derivative transactions, partially offset by an increase of \$38.2 million in sales of loans, net and an increase of \$20.7 million in realized gains on securities.

### *Income (Loss) Before Taxes*

Income (loss) before taxes totaled \$139.6 million for the year ended December 31, 2019, compared to \$228.3 million for the year ended December 31, 2018. The significant components of the \$88.7 million decrease in income (loss) before taxes are described in the two bullet points under operating overview above.

### *Core Earnings*

Core earnings, a non-GAAP financial measure, totaled \$190.6 million for the year ended December 31, 2019, compared to \$230.1 million for the year ended December 31, 2018. The significant components of the \$39.5 million decrease in core earnings are a decrease in total other income (loss) of \$58.7 million, primarily as a result of a decrease of \$77.2 million in sale of real estate, net and a decrease of \$43.4 million in net results from derivative transactions, partially offset by an increase of \$38.4 million in sale of loans, net and an increase of \$20.7 million in gain (loss) on securities. See “—Reconciliation of Non-GAAP Financial Measures” for our definition of core earnings and a reconciliation to income (loss) before taxes.

### *Net Interest Income*

The \$14.6 million decrease in interest income was primarily attributable to higher prevailing LIBOR rates during 2018, partially offset by the investment mix composition with lower yields on securities investments versus higher yields on loan investments. For the year ended December 31, 2019, securities investments averaged \$1.8 billion and loan investments averaged \$3.4 billion. For the year ended December 31, 2018, securities investments averaged \$1.1 billion and loan investments averaged \$3.8 billion. There was a \$404.9 million decrease in average loan investments, offset by a \$668.3 million increase in average securities investments.

The \$10.1 million increase in interest expense was primarily attributable to increased borrowing levels due to an increase in our real estate securities portfolio, a decreased reliance on FHLB financing, and an increased reliance on mortgage loan financing, partially offset by lower prevailing LIBOR rates during 2019. The average securities balance was \$1.8 billion for the year ended December 31, 2019 compared to \$1.1 billion for the year ended December 31, 2018, an increase of \$668.3 million. Our interest expense related to mortgage loan financing increased by \$1.6 million from \$36.9 million for the year ended December 31, 2018 to \$38.5 million for the year ended December 31, 2019, primarily as a result of our increase in average outstanding mortgage loan financing of \$742.3 million for the year ended December 31, 2019 compared to \$735.2 million for the year ended December 31, 2018.

The \$13.3 million decrease in net interest income after provision for loan losses was primarily attributable to the decrease in net interest income and the increase in interest expense discussed above.

As of December 31, 2019, the weighted average yield on our mortgage loan receivables was 6.8%, compared to 7.7% as of December 31, 2018 as the weighted average yield on new loans originated was lower than the weighted average yield on loans that were securitized or paid off. As of December 31, 2019, the weighted average interest rate on borrowings against our mortgage loan receivables was 3.1%, compared to 4.1% as of December 31, 2018. The decrease in the rate on borrowings against our mortgage loan receivables from December 31, 2018 to December 31, 2019 was primarily due to lower prevailing market borrowing rates as of December 31, 2019 compared to December 31, 2018. As of December 31, 2019, we had outstanding borrowings secured by our mortgage loan receivables equal to 38.3% of the carrying value of our mortgage loan receivables, compared to 43.3% as of December 31, 2018.

As of December 31, 2019, the weighted average yield on our real estate securities was 3.1%, compared to 3.2% as of December 31, 2018. As of December 31, 2019, the weighted average interest rate on borrowings against our real estate securities was 2.7%, compared to 2.8% as of December 31, 2018. As of December 31, 2019, we had outstanding borrowings secured by our real estate securities equal to 93.1% of the carrying value of our real estate securities, compared to 72.0% as of December 31, 2018.

Our real estate is comprised of non-interest bearing assets; however, interest incurred on mortgage financing collateralized by such real estate is included in interest expense. As of December 31, 2019, the weighted average interest rate on mortgage borrowings against our real estate was 4.9%, compared to 5.1% as of December 31, 2018. As of December 31, 2019, we had outstanding borrowings secured by our real estate equal to 77.6% of the carrying value of our real estate, compared to 74.5% as of December 31, 2018.

#### *Provision for Loan Losses*

The Company determined that a provision expense for loan losses of \$2.6 million was required for the year ended December 31, 2019. This provision consisted of a portfolio-based, general loan loss provision of \$0.6 million to provide reserves for expected losses over the remaining portfolio of mortgage loan receivables held for investment, and an asset-specific reserve of \$2.0 million relating to one of the Company's loans. We determined that a provision expense for loan losses of \$13.9 million was required for the year ended December 31, 2018. The provision consisted of a portfolio-based, general reserve of \$1.2 million for the expected losses over the remaining portfolio of mortgage loan receivables held for investment, an asset-specific reserve of \$12.7 million relating to two of the Company's loans. For additional information, refer to "Allowance for Loan Losses and Non-Accrual Status" in Note 3, Mortgage Loan Receivables to the consolidated financial statements.

#### *Operating Lease Income*

The increase of \$0.2 million in operating lease income was primarily attributable to income related to a one time lease termination payment received in 2019, income on properties acquired in 2019 and a full period of operations on properties acquired in 2018, partially offset by sales of real estate in 2018. Tenant recoveries are included in operating lease income.

#### *Sale of Loans, Net*

Income (loss) from sale of loans, net, includes all loan sales, whether by securitization, whole loan sales or other means. Income (loss) from sale of loans, net also includes realized losses on loans related to lower of cost or market adjustments. During the year ended December 31, 2019, we sold/transferred 80 loans with an aggregate outstanding principal balance of \$1.0 billion. During the year ended December 31, 2019, we recorded no realized losses on loans related to lower of cost or market adjustments. During the year ended December 31, 2018, we sold/transferred 103 loans with an aggregate outstanding principal balance of \$1.3 billion. In addition, in the year ended December 31, 2018, we recorded \$0.5 million of realized losses on loans related to lower of cost or market adjustments. Income from sales of loans, net is subject to market conditions impacting timing, size and pricing and as such may vary significantly quarter to quarter. There was \$38.0 million income from sales of loans, net of hedging for the year ended December 31, 2019 compared to \$29.7 million for the year ended December 31, 2018. The \$8.3 million increase was predominantly due to declining interest rates in 2019, higher overall profit on the sale of loans, offset by a lower volume of loans sold.

Income (loss) from sale of loans, net, represents gross proceeds received from the sale of loans, less the book value of those loans at the time they were sold, less any costs, such as legal and closing costs, associated with the sale. Income from sales of loans, net of hedging, a non-GAAP financial measure, represents the portion of income (loss) from sale of loans, net and related hedging impact from the sale of loans. See "—Reconciliation of Non-GAAP Financial Measures" for our definition of income from sales of loans, net of hedging and a reconciliation to income (loss) from sale of loans, net.

*Realized Gain (Loss) on Securities*

For the year ended December 31, 2019, we sold \$855.9 million of securities, comprised of \$785.2 million of CMBS, no U.S. Agency Securities, \$65.3 million of corporate bonds and \$5.3 million of equity securities. For the year ended December 31, 2018, we sold \$324.8 million of securities, comprised of \$322.4 million of CMBS, \$0.6 million U.S. Agency Securities and \$1.8 million of equity securities. The increase of \$20.7 million reflects higher margin on sale of securities resulting from a decrease in interest rates in 2019 as compared to 2018. Other than temporary impairments on securities of \$(0.1) million are included in realized gain (loss) on securities for the year ended December 31, 2019, compared to \$(2.8) million for the year ended December 31, 2018, a reduction of \$2.8 million.

*Unrealized Gain (Loss) on Equity Securities*

Unrealized gain (loss) on equity securities represented \$1.7 million for the year ended December 31, 2019, compared to \$(1.6) million for the year ended December 31, 2018. The Company has elected the fair market value option for accounting for these equity securities and changes in fair value are recorded in current period earnings.

*Unrealized Gain (Loss) on Agency Interest-Only Securities*

The negative change of \$0.5 million in unrealized gain (loss) on Agency interest-only securities was due to the amortization of our securities portfolio.

*Realized Gain (Loss) on Sale of Real Estate, Net*

The decrease of \$94.5 million in realized gain (loss) on sale of real estate, net was a result of the commercial real estate and residential condominium sales discussed below.

During the year ended December 31, 2019, we sold three diversified commercial real estate properties, resulting in a net gain (loss) on sale of \$0.7 million. During the year ended December 31, 2018, we sold six diversified commercial real estate properties resulting in a net gain (loss) on sale of \$90.4 million.

During the year ended December 31, 2019, income from sales of residential condominiums totaled \$0.8 million. We sold our last residential condominium units from Veer Towers in Las Vegas, NV, resulting in a net gain on sale of \$0.4 million and 16 residential condominium units from Terrazas River Park Village in Miami, FL, resulting in a net gain on sale of \$0.4 million. During the year ended December 31, 2018, income from sales of residential condominiums totaled \$5.4 million. We sold 12 residential condominium units from Veer Towers in Las Vegas, NV, resulting in a net gain on sale of \$4.3 million, and 26 residential condominium units from Terrazas River Park Village in Miami, FL, resulting in a net gain on sale of \$1.1 million.

*Impairment of Real Estate*

Impairment of real estate of \$1.4 million for the year ended December 31, 2019 is attributable to the receipt of a lease termination payment on a single-tenant two-story office building in Wayne, NJ. See Note 5, Real Estate and Related Lease Intangibles, Net and Note 15, Fair Value of Financial Instruments for further detail. There was no impairment of real estate for the year ended December 31, 2018.

*Fee and Other Income*

We generated fee income from origination fees, exit fees and other fees on the loans we originate and in which we invest, unrealized gains (losses) on our investment in a mutual fund and dividend income on our investment in FHLB stock and equity securities. The \$1.9 million decrease in fee and other income year-over-year was primarily due to a decrease in homeowners association (“HOA”) fee income.

*Net Result from Derivative Transactions*

Net result from derivative transactions represented a loss of \$30.0 million for the year ended December 31, 2019, which was comprised of an unrealized gain of \$1.5 million and a realized loss of \$31.6 million, compared to a gain of \$15.9 million, for the year ended December 31, 2018, which was comprised of an unrealized gain of \$0.7 million and a realized gain of \$15.2 million, resulting in a negative change of \$45.9 million. The hedge positions were related to fixed rate conduit loans and securities investments. The derivative positions that generated these results were a combination of interest rate futures that we employed in an effort to hedge the interest rate risk on the financing of our fixed rate assets and the net interest income we earn against the impact of changes in interest rates. The loss in 2019 was primarily related to movement in interest rates during the year ended December 31, 2019. The total net result from derivative transactions is comprised of hedging interest expense, realized gains/losses related to hedge terminations and unrealized gains/losses related to changes in the fair value of asset hedges.

*Earnings (Loss) from Investment in Unconsolidated Joint Ventures*

Earnings from our investment in Grace Lake LLC totaled \$1.0 million and \$1.7 million for the year ended December 31, 2019 and 2018, respectively. Earnings (loss) from our investment in 24 Second Avenue totaled \$2.4 million and \$(0.9) million for the years ended December 31, 2019 and 2018, respectively. The loss for the year ended December 31, 2018 is due to a negative return related to upfront costs on the investment. The gain in the year ended December 31, 2019 is due to a recapitalization of our investment in 24 Second Avenue. See Note 6, Investment in and Advances to Unconsolidated Joint Ventures for further detail.

*Gain (Loss) on Extinguishment/Defeasance of Debt*

Gain (loss) on extinguishment/defeasance of debt totaled \$(1.1) million for the year ended December 31, 2019. During the year ended December 31, 2019, the Company paid off \$6.6 million of mortgage loan financing, recognizing a loss on extinguishment of debt of \$(1.1) million. There was a \$(4.4) million gain (loss) on extinguishment/defeasance of debt for the year ended December 31, 2018. During the year ended December 31, 2018 the Company retired \$5.9 million of principal of the CLO debt, via the purchase of related CLO securities, for a repurchase price of \$6.0 million, recognizing a \$(0.1) million net loss on extinguishment of debt after recognizing \$0.1 million of unamortized debt issuance costs associated with the retired debt.

*Salaries and Employee Benefits*

Salaries and employee benefits are comprised primarily of salaries, bonuses, equity based compensation and other employee benefits. The increase of \$7.7 million in compensation expense was primarily attributable to an increase in equity based compensation expense (due in part to the payment of some compensation awards in December 2017 that would normally have been paid in early 2018), partially offset by a decrease in bonus expense.

*Operating Expenses*

Operating expenses are primarily composed of professional fees, lease expense and technology expenses. The increase of \$0.9 million was primarily related to an increase in professional fees, partially offset by a decrease in other operating expenses.

*Real Estate Operating Expenses*

The decrease of \$6.5 million in real estate operating expense primarily relates to the sale of real estate in 2018 and a decrease in operating expenses for condominium properties, partially offset by real estate acquired in 2019.

*Fee Expense*

Fee expense is comprised primarily of custodian fees, financing costs and servicing fees related to loans. The increase of \$1.0 million in fee expense was primarily attributable to an increase in legal fees on mortgage loan receivables, due to increased origination volume and associated financing, and an increase in servicing fees related to our mortgage loan receivables held for investment, net, at amortized cost.

### *Depreciation and Amortization*

The \$3.4 million decrease in depreciation and amortization is primarily attributable to the timing of the real estate sales during each year.

### *Income Tax (Benefit) Expense*

Most of our consolidated income tax provision relates to the business units held in our TRSs. The decrease of \$4.0 million in income tax (benefit) expense is primarily a result of the NY State audit settlement recorded in 2018, a reduction in net interest income in our TRSs as well as the release of an uncertain tax position, partially offset by a limitation on losses from derivative activity.

## **Liquidity and Capital Resources**

Our financing strategies are critical to the success and growth of our business. We manage our financing to complement our asset composition and to diversify our exposure across multiple capital markets and counterparties.

We require substantial amounts of capital to support our business. The management team, in consultation with our board of directors, establishes our overall liquidity and capital allocation strategies. A key objective of those strategies is to support the execution of our business strategy while maintaining sufficient ongoing liquidity throughout the business cycle to service our financial obligations as they become due. When making funding and capital allocation decisions, members of our senior management consider business performance; the availability of, and costs and benefits associated with, different funding sources; current and expected capital markets and general economic conditions; our asset composition and capital structure; and our targeted liquidity profile and risks relating to our funding needs.

To ensure that Ladder Capital can effectively address the funding needs of the Company on a timely basis, we maintain a diverse array of liquidity sources including (1) cash and cash equivalents; (2) cash generated from operations; (3) borrowings under repurchase agreements; (4) principal repayments on investments including mortgage loans and securities; (5) borrowings under our revolving credit facility; (6) proceeds from securitizations and sales of loans; (7) proceeds from the sale of securities; (8) proceeds from the sale of real estate; (9) proceeds from the issuance of the Notes; (10) proceeds from the issuance of CLO debt; and (11) proceeds from the issuance of equity capital. We use these funding sources to meet our obligations on a timely basis.

Our primary uses of liquidity are for (1) the funding of loan and real estate-related investments; (2) the repayment of short-term and long-term borrowings and related interest; (3) the funding of our operating expenses; and (4) distributions to our equity investors to comply with the REIT distribution requirements and the terms of LCFH's LLLP Agreement. We require short-term liquidity to fund loans that we originate and hold on our consolidated balance sheet pending sale, including through whole loan sale, participation, or securitization. We generally require longer-term funding to finance the loans and real estate-related investments that we hold for investment. We have historically used the aforementioned funding sources to meet the operating and investment needs as they have arisen and have been able to do so by applying a rigorous approach to long and short-term cash and debt forecasting.

In addition, as a REIT, we are also required to make sufficient dividend payments to our shareholders (and equivalent distributions to the Continuing LCFH Limited Partners) in amounts at least sufficient to maintain our REIT status. Under IRS guidance, we may elect to pay a portion of our dividends in stock, subject to a cash/stock election by our shareholders, to optimize our level of capital retention. Accordingly, our cash requirement to pay dividends to maintain REIT status could be substantially reduced at the discretion of the board.

A summary of our financial obligations is provided below in our Contractual Obligations table. All our existing financial obligations due within the following year can be extended for one or more additional years at our discretion or repaid at maturity using other existing facilities or are incurred in the normal course of business (i.e., interest payments/loan funding obligations).

We generally seek to maintain an adjusted leverage ratio of approximately 3.0:1.0 or below. See “—Reconciliation of Non-GAAP Financial Measures” for our definition of adjusted leverage and a reconciliation to debt obligations, net. We expect this ratio to fluctuate during the course of a fiscal year due to the normal course of business in our conduit lending operations, in which we generally securitize our inventory of conduit loans at intervals, and also because of changes in our asset mix, due in part to such securitizations. We generally seek to match fund our assets according to their liquidity characteristics and expected hold period. We believe that the defensive positioning of our predominantly senior secured assets and our financing strategy has allowed us to maintain financial flexibility to capitalize on an attractive range of market opportunities as they have arisen.

We and our subsidiaries may incur substantial additional debt in the future. However, we are subject to certain restrictions on our ability to incur additional debt in the indentures governing the Notes (the “Indentures”) and our other debt agreements. Under the Indentures, we may not incur certain types of indebtedness unless our consolidated non-funding debt to equity ratio (as defined in the Indentures) is less than or equal to 1.75 to 1.00 or if the unencumbered assets of the Company and its subsidiaries is less than 120% of their unsecured indebtedness, although our subsidiaries are permitted to incur indebtedness where recourse is limited to the assets and/or the general credit of such subsidiary. Our borrowings under certain financing agreements and our committed loan facilities are subject to maximum consolidated leverage ratio limits (currently ranging from 3.50 to 1.00 to 4.00 to 1.00), including maximum consolidated leverage ratio limits weighted by asset composition that change based on our asset base at the time of determination, and, in the case of one provider, a minimum interest coverage ratio requirement of 1.50 to 1.00 if certain liquidity thresholds are not satisfied. These restrictions, which would permit us to incur substantial additional debt, are subject to significant qualifications and exceptions.

Our principal debt financing sources include: (1) long-term senior unsecured notes in the form of corporate bonds, (2) borrowings on both a short- and long-term committed basis, made by Tuebor from the FHLB, (3) long term non-recourse mortgage financing, (4) committed secured funding provided by banks, and (5) uncommitted secured funding sources, including asset repurchase agreements with a number of banks.

As of December 31, 2019, we had unrestricted cash and cash equivalents of \$58.2 million, unencumbered loans of \$1.6 billion, unencumbered securities of \$48.1 million, unencumbered real estate of \$59.2 million and \$185.2 million of other assets not secured by any portion of secured indebtedness, including the net equity in consolidated VIEs.

To maintain our qualification as a REIT under the Code, we must annually distribute at least 90% of our taxable income. Consistent with the guidance provided in Revenue Procedure 2017-45, we have paid several of our past dividends in a combination of cash and stock and may pay future distributions in such a manner; however, the REIT distribution requirements limit our ability to retain earnings and thereby replenish or increase capital for operations. We believe that our significant capital resources and access to financing will provide us with financial flexibility at levels sufficient to meet current and anticipated capital requirements, including funding new investment opportunities, paying distributions to our shareholders and servicing our debt obligations.

Our captive insurance company subsidiary, Tuebor, is subject to state regulations which require that dividends may only be made with regulatory approval. Largely as a result of this restriction, \$2.0 billion of Tuebor’s member’s capital was restricted from transfer via dividend to Tuebor’s parent without prior approval of state insurance regulators at December 31, 2019. To facilitate intercompany cash funding of operations and investments, Tuebor and its parent maintain regulator-approved intercompany borrowing/lending agreements.

The Company established a broker-dealer subsidiary, Ladder Capital Securities LLC (“LCS”), which was initially licensed and capitalized to do business in July 2010. LCS is required to be compliant with Financial Industry Regulatory Authority (“FINRA”) and SEC regulations, which require that dividends may only be made with regulatory approval. Largely as a result of this restriction, \$2.2 million of LCS’s member’s capital was restricted from transfer to LCS’s parent without prior approval of regulators at December 31, 2019.

#### *Cash, Cash Equivalents and Restricted Cash*

We held cash, cash equivalents and restricted cash of \$355.7 million at December 31, 2019, of which \$58.2 million was unrestricted cash and cash equivalents and \$297.6 million was restricted cash. We held cash, cash equivalents and restricted cash of \$98.5 million at December 31, 2018, of which \$67.9 million was unrestricted cash and cash equivalents and \$30.6 million was restricted cash.

### Cash Flows

The following table provides a breakdown of the net change in our cash, cash equivalents, and restricted cash (\$ in thousands):

	<b>Year Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
Net cash provided by (used in) operating activities	\$ 183,207	\$ 200,433
Net cash provided by (used in) investing activities	(126,587)	(342,865)
Net cash provided by (used in) financing activities	200,676	58,199
<b>Net increase (decrease) in cash, cash equivalents and restricted cash</b>	<b>\$ 257,296</b>	<b>\$ (84,233)</b>

We experienced a net increase in cash, cash equivalents and restricted cash of \$257.3 million for the year ended December 31, 2019, compared to a net decrease in cash, cash equivalents and restricted cash of \$84.2 million for the year ended December 31, 2018. During the year ended December 31, 2019, we received (i) \$1.6 billion of proceeds from repayment of mortgage loans receivable, (ii) \$1.0 billion of proceeds from the sales of loans, (iii) \$855.6 million of proceeds from the sales of real estate securities, (iv) \$491.9 million of repayment of real estate securities and (v) \$380.0 million net borrowings under debt obligations. We used the proceeds from these activities to (i) originate \$2.4 billion of new loans and (ii) purchase \$1.6 billion of real estate securities. The increase in restricted cash at December 31, 2019 is primarily related to cash margin on FHLB borrowings.

### Borrowings Under Various Financing Arrangements

Our financing strategies are critical to the success and growth of our business. We manage our leverage policies to complement our asset composition and to diversify our exposure across multiple counterparties. Our borrowings under various financing arrangements as of December 31, 2019 and 2018 are set forth in the table below (\$ in thousands):

	<b>December 31, 2019</b>	<b>December 31, 2018</b>
Committed loan repurchase facilities	\$ 702,264	\$ 497,531
Committed securities repurchase facility	42,751	—
Uncommitted securities repurchase facilities	1,070,919	166,154
Total repurchase facilities	1,815,934	663,685
Revolving credit facility	—	—
Mortgage loan financing(1)	812,606	743,902
CLO debt(2)	—	601,543
Participation financing - mortgage loan receivable	—	2,453
Borrowings from the FHLB	1,073,500	1,286,000
Senior unsecured notes(3)	1,157,833	1,154,991
<b>Total debt obligations, net</b>	<b>\$ 4,859,873</b>	<b>\$ 4,452,574</b>

- (1) Presented net of unamortized debt issuance costs of \$0.8 million and \$0.7 million as of December 31, 2019 and 2018, respectively.
- (2) Presented net of unamortized debt issuance costs of \$2.6 million as of December 31, 2018.
- (3) Presented net of unamortized debt issuance costs of \$8.4 million and \$11.2 million as of December 31, 2019 and 2018, respectively.

The Company's financing facilities include covenants covering minimum net worth requirements (ranging from \$300.0 million to \$829.3 million), maximum reductions in net worth over stated time periods, minimum liquidity levels (typically \$30.0 million of cash or a higher standard that often allows for the inclusion of different percentages of liquid securities in the determination of compliance with the requirement), maximum leverage ratios (calculated in various ways based on specified definitions of indebtedness and net worth) and a fixed charge coverage ratio of 1.25x, and, in the instance of one lender, an interest coverage ratio of 1.50x, in each case, if certain liquidity thresholds are not satisfied. We were in compliance with all covenants as of December 31, 2019 and 2018. Further, certain of our financing arrangements and loans on our real property are secured by the assets of the Company, including pledges of the equity of certain subsidiaries or the assets of certain subsidiaries. From time to time, certain of these financing arrangements and loans may prohibit certain of our subsidiaries from paying dividends to the Company, from making distributions on such subsidiary's capital stock, from repaying to the Company any loans or advances to such subsidiary from the Company or from transferring any of such subsidiary's property or other assets to the Company or other subsidiaries of the Company.

#### *Committed Loan Facilities*

We are parties to multiple committed loan repurchase agreement facilities, totaling \$1.8 billion of credit capacity. As of December 31, 2019, the Company had \$702.3 million of borrowings outstanding, with an additional \$1.0 billion of committed financing available. Assets pledged as collateral under these facilities are generally limited to first mortgage whole mortgage loans, mezzanine loans and certain interests in such first mortgage and mezzanine loans. Our repurchase facilities include covenants covering net worth requirements, minimum liquidity levels, and maximum debt/equity ratios.

We have the option to extend some of our existing facilities subject to a number of customary conditions. The lenders have sole discretion with respect to the inclusion of collateral in these facilities, to determine the market value of the collateral on a daily basis, and, if the estimated market value of the included collateral declines, the lenders have the right to require additional collateral or a full and/or partial repayment of the facilities (margin call), sufficient to rebalance the facilities. Typically, the lender establishes a maximum percentage of the collateral asset's market value that can be borrowed. We often borrow at a lower percentage of the collateral asset's value than the maximum leaving us with excess borrowing capacity that can be drawn upon at a later date and/or applied against future margin calls so that they can be satisfied on a cashless basis.

#### *Committed Securities Repurchase Facility*

We are a party to a term master repurchase agreement with a major U.S. banking institution for CMBS, totaling \$400.0 million of credit capacity. As we do in the case of borrowings under committed loan facilities, we often borrow at a lower percentage of the collateral asset's value than the maximum leaving us with excess borrowing capacity that can be drawn upon a later date and/or applied against future margin calls so that they can be satisfied on a cashless basis. As of December 31, 2019, the Company had \$42.8 million borrowings outstanding, with an additional \$357.2 million of committed financing available.

#### *Uncommitted Securities Repurchase Facilities*

We are party to multiple master repurchase agreements with several counterparties to finance our investments in CMBS and U.S. Agency Securities. The securities that served as collateral for these borrowings are highly liquid and marketable assets that are typically of relatively short duration. As we do in the case of other secured borrowings, we often borrow at a lower percentage of the collateral asset's value than the maximum leaving us with excess borrowing capacity that can be drawn upon a later date and/or applied against future margin calls so that they can be satisfied on a cashless basis.



*Collateralized Borrowings Under Repurchase Agreement*

The following table presents the amount of collateralized borrowings outstanding as of the end of each quarter, the average amount of collateralized borrowings outstanding during the quarter and the monthly maximum amount of collateralized borrowings outstanding during the quarter (\$ in thousands):

Quarter Ended	Collateralized Borrowings Under Repurchase Agreements (1)		
	Quarter-end balance	Average quarterly balance	Maximum balance of any month-end
December 31, 2019	\$ 1,815,934	\$ 1,928,462	\$ 1,991,843
September 30, 2019	1,786,048	1,599,183	1,786,048
June 30, 2019	1,267,371	1,221,388	1,300,175
March 31, 2019	1,030,082	968,984	1,030,082
December 31, 2018	663,686	735,350	820,080
September 30, 2018	973,616	934,554	973,616
June 30, 2018	819,962	787,568	819,962
March 31, 2018	754,377	721,139	773,383
December 31, 2017	473,410	739,721	892,081
September 30, 2017	913,137	1,126,201	1,301,334
June 30, 2017	1,149,605	1,264,948	1,373,953
March 31, 2017	1,039,356	1,073,893	1,119,863
December 31, 2016	1,107,185	1,397,061	1,555,941

(1) Collateralized borrowings under repurchase agreements include all securities and loan financing under repurchase agreements.

As of December 31, 2019, we had repurchase agreements with 10 counterparties, with total debt obligations outstanding of \$1.8 billion. As of December 31, 2019, two counterparties, JP Morgan and Wells Fargo, held collateral that exceeded the amounts borrowed under the related repurchase agreements by more than \$81.9 million, or 5% of our total equity. As of December 31, 2019, the weighted average haircut, or the percent of collateral value in excess of the loan amount, under our repurchase agreements was 24.1%. There have been no significant fluctuations in haircuts across asset classes on our repurchase facilities.

*Revolving Credit Facility*

The Company's revolving credit facility (the "Revolving Credit Facility") provides for an aggregate maximum borrowing amount of \$266.4 million, including a \$25.0 million sublimit for the issuance of letters of credit. The Revolving Credit Facility is available on a revolving basis to finance the Company's working capital needs and for general corporate purposes. On November 25, 2019, the Company amended the Revolving Credit Facility to add two additional one-year extension options, extending the final maturity date, including all extension options, to February 2025. The amendment also provided for a reduction in the interest rate to one-month LIBOR plus 3.00% upon the upgrade of the Company's credit ratings, which occurred in January 2020. As of December 31, 2019, interest on the Revolving Credit Facility is one-month LIBOR plus 3.25% per annum payable monthly in arrears.

The obligations under the Revolving Credit Facility are guaranteed by the Company and certain of its subsidiaries. The Revolving Credit Facility is secured by a pledge of the shares of (or other ownership or equity interests in) certain subsidiaries to the extent the pledge is not restricted under existing regulations, law or contractual obligations.

LCFH is subject to customary affirmative covenants and negative covenants, including limitations on the incurrence of additional debt, liens, restricted payments, sales of assets and affiliate transactions under the Revolving Credit Facility. In addition, under the Revolving Credit Facility, LCFH is required to comply with financial covenants relating to minimum net worth, maximum leverage, minimum liquidity, and minimum fixed charge coverage, consistent with our other credit facilities. Our ability to borrow under the Revolving Credit Facility will be dependent on, among other things, LCFH's compliance with the financial covenants. The Revolving Credit Facility contains customary events of default, including non-payment of principal or interest, fees or other amounts, failure to perform or observe covenants, cross-default to other indebtedness, the rendering of judgments against the Company or certain of our subsidiaries to pay certain amounts of money and certain events of bankruptcy or insolvency.

#### *Mortgage Loan Financing*

We generally finance our real estate using long-term non-recourse mortgage financing. During the year ended December 31, 2019, we executed 22 term debt agreements to finance real estate. Our total portfolio of mortgage loan financings are fixed rate financing at rates ranging from 3.75% to 6.75%, maturing between 2020 - 2029 and totaling \$812.6 million at December 31, 2019. These long-term non-recourse mortgages include net unamortized premiums of \$5.5 million at December 31, 2019, representing proceeds received upon financing greater than the contractual amounts due under the agreements. The premiums are being amortized over the remaining life of the respective debt instruments using the effective interest method. We recorded \$1.6 million of premium amortization, which decreased interest expense, for the year ended December 31, 2019. The loans are collateralized by real estate and related lease intangibles, net, of \$988.9 million as of December 31, 2019.

#### *CLO Debt*

As of December 31, 2019, the Company had no CLO debt outstanding. As of December 31, 2018, the Company had a total of \$601.5 million, of floating rate, non-recourse CLO debt included in debt obligations on its consolidated balance sheets. Unamortized debt issuance costs of \$2.6 million were included in CLO debt as of December 31, 2018. In October 2019, the Company redeemed all outstanding debt obligations related to the two CLO transactions. The Company continues to consider the CLO market as a potential source of liquidity given its contribution of \$888.4 million into two Ladder sponsored CLOs in 2017.

#### *FHLB Financing*

On July 11, 2012, Tuebor became a member of the FHLB. As of December 31, 2019, Tuebor had \$1.1 billion of borrowings outstanding (with an additional \$872.3 million of committed term financing available from the FHLB), with terms of overnight to 4.8 years, interest rates of 1.47% to 2.95%, and advance rates of 60.8% to 100% of the collateral. As of December 31, 2019, collateral for the borrowings was comprised of \$432.0 million of CMBS and U.S. Agency Securities and \$675.2 million of first mortgage commercial real estate loans. The weighted-average borrowings outstanding were \$1.2 billion for the year ended December 31, 2019. On December 6, 2017, Tuebor's advance limit was updated by the FHLB to the lowest of a Set Dollar Limit (currently \$2.0 billion), 40% of Tuebor's total assets or 150% of the Company's total equity. Beginning April 1, 2020 through December 31, 2020, the Set Dollar Limit will be \$1.5 billion. Beginning January 1, 2021 through February 19, 2021, the Set Dollar Limit will be \$750.0 million. Tuebor is well-positioned to meet its obligations and pay down its advances in accordance with the scheduled reduction in the Set Dollar Limit, which remains subject to revision by the FHLB or as a result of any future changes in applicable regulations.

As of December 31, 2018, Tuebor had \$1.3 billion of borrowings outstanding (with an additional \$647.5 million of committed term financing available from the FHLB), with terms of overnight to 5.75 years, interest rates of 1.18% to 3.01%, and advance rates of 56.4% to 95.2% of the collateral.

Effective February 19, 2016, the FHFA, regulator of the FHLB, adopted a final rule amending its regulation regarding the eligibility of captive insurance companies for FHLB membership.

Pursuant to the final rule, Tuebor may remain a member of the FHLB through February 19, 2021 (the “Transition Period”). During the Transition Period, Tuebor is eligible to continue to draw new additional advances, extend the maturities of existing advances, and pay off outstanding advances on the same terms as non-captive insurance company FHLB members with the following two exceptions:

1. New advances (including any existing advances that are extended during the Transition Period) will have maturity dates on or before February 19, 2021; and
2. The FHLB will make new advances to Tuebor subject to a requirement that Tuebor’s total outstanding advances do not exceed 40% of Tuebor’s total assets. As of December 31, 2019, the Company is in compliance with this requirement.

Tuebor has executed new advances since the effective date of the new rule in the ordinary course of business.

FHLB advances amounted to 22.1% of the Company’s outstanding debt obligations as of December 31, 2019. The Company does not anticipate that the FHFA’s final regulation will materially impact its operations as it continues to access FHLB advances during the Transition Period and it has multiple, diverse funding sources for financing its portfolio in the future. The Company expects to adjust its financing activities by gradually making greater use of alternative sources of funding of types currently used by the Company including secured and unsecured borrowings from banks and other counterparties, the issuance of corporate bonds and equity, and the securitization or sale of assets. Future moves to alternative funding sources could result in higher or lower advance rates from secured funding sources but also the incurrence of higher funding and operating costs than would have been incurred had FHLB funding continued to be available. In addition, the Company may find it more difficult to obtain committed secured funding for multiple year terms as it has been able to obtain from the FHLB.

The Transition Period allows time for events to occur that may impact Tuebor’s long-term membership in the FHLB, including further regulatory changes, the enactment of legislation, or the filing of litigation challenging the validity of the final rule. During this period, a combination of these external events and/or Tuebor’s own actions could result in the emergence of feasible alternative approaches for it to retain its FHLB membership.

There is no assurance that the FHFA or the FHLB will not take actions that could adversely impact Tuebor’s membership in the FHLB and continuing access to new or existing advances prior to February 19, 2021.

Tuebor is subject to state regulations which require that dividends (including dividends to the Company as its parent) may only be made with regulatory approval. However, there can be no assurance that we would obtain such approval if sought. Largely as a result of this restriction, \$2.0 billion of the member’s capital was restricted from transfer via dividend to Tuebor’s parent without prior approval of state insurance regulators at December 31, 2019. To facilitate intercompany cash funding of operations and investments, Tuebor and its parent maintain regulator-approved intercompany borrowing/lending agreements.

#### *Senior Unsecured Notes*

LCFH issued the 2025 Notes, the 2022 Notes and the 2021 Notes (each as defined below, and collectively, the “Notes”) with LCFC, as co-issuers on a joint and several basis. LCFC is a 100% owned finance subsidiary of Series TRS of LCFH with no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the Notes. The Company and certain subsidiaries of LCFH currently guarantee the obligations under the Notes and the indenture. The Company is the general partner of LCFH and, through LCFH and its subsidiaries, operates the Ladder Capital business. As of December 31, 2019, the Company has a 89.8% economic and voting interest in LCFH and controls the management of LCFH as a result of its ability to appoint board members. Accordingly, the Company consolidates the financial results of LCFH and records noncontrolling interest for the economic interest in LCFH held by the Continuing LCFH Limited Partners. In addition, the Company, through certain subsidiaries which are treated as TRSs, is indirectly subject to U.S. federal, state and local income taxes. Other than the noncontrolling interest in the Operating Partnership and federal, state and local income taxes, there are no material differences between the Company’s consolidated financial statements and LCFH’s consolidated financial statements. Unamortized debt issuance costs of \$8.4 million and \$11.2 million are included in senior unsecured notes as of December 31, 2019 and 2018, respectively.

## 2021 Notes

On August 1, 2014, LCFH issued \$300.0 million in aggregate principal amount of 5.875% senior notes due August 1, 2021 (the “2021 Notes”). The 2021 Notes require interest payments semi-annually in cash in arrears on February 1 and August 1 of each year, beginning on February 1, 2015. The 2021 Notes will mature on August 1, 2021. The 2021 Notes are unsecured and are subject to incurrence-based covenants, including limitations on the incurrence of additional debt, restricted payments, liens, sales of assets, affiliate transactions and other covenants typical for financings of this type. At any time on or after August 1, 2017, the 2021 Notes are redeemable at the option of the Company, in whole or in part, upon not less than 30 nor more than 60 days’ notice, without penalty. On February 24, 2016, the board of directors authorized the Company to make up to \$100.0 million in repurchases of the 2021 Notes from time to time without further approval. On May 2, 2018, the board of the directors authorized the Company to repurchase any or all of the 2021 Notes from time to time without further approval.

During the year ended December 31, 2016, the Company retired \$33.8 million of principal of the 2021 Notes for a repurchase price of \$28.2 million, recognizing a \$5.1 million net gain on extinguishment of debt after recognizing \$(0.4) million of unamortized debt issuance costs associated with the retired debt. As of December 31, 2019, the remaining \$266.2 million in aggregate principal amount of the 2021 Notes is due August 1, 2021.

## 2022 Notes

On March 16, 2017, LCFH issued \$500.0 million in aggregate principal amount of 5.250% senior notes due March 15, 2022 (the “2022 Notes”). The 2022 Notes require interest payments semi-annually in cash in arrears on March 15 and September 15 of each year, beginning on September 15, 2017. The 2022 Notes will mature on March 15, 2022. The 2022 Notes are unsecured and are subject to an unencumbered assets to unsecured debt covenant. At any time on or after September 15, 2021, the 2022 Notes are redeemable at the option of the Company, in whole or in part, upon not less than 15 nor more than 60 days’ notice, without penalty. On May 2, 2018, the board of the directors authorized the Company to repurchase any or all of the 2022 Notes from time to time without further approval.

## 2025 Notes

On September 25, 2017, LCFH issued \$400.0 million in aggregate principal amount of 5.250% senior notes due October 1, 2025 (the “2025 Notes”). The 2025 Notes require interest payments semi-annually in cash in arrears on April 1 and October 1 of each year, beginning on April 1, 2018. The 2025 Notes will mature on October 1, 2025. The 2025 Notes are unsecured and are subject to an unencumbered assets to unsecured debt covenant. The Company may redeem the 2025 Notes, in whole or in part, at any time, or from time to time, prior to their stated maturity upon not less than 15 nor more than 60 days’ notice, at a redemption price as specified in the indenture governing the 2025 Notes, plus accrued and unpaid interest, if any, to the redemption date. On May 2, 2018, the board of the directors authorized the Company to repurchase any or all of the 2025 Notes from time to time without further approval.

Refer to Item 8—“Financial Statements and Supplemental Data—Note 21, Subsequent Events” for a discussion of the Company’s 2027 Notes, issued on January 30, 2020.

## *Stock Repurchases*

On October 30, 2014, the board of directors authorized the Company to make up to \$50.0 million in repurchases of the Company’s Class A common stock from time to time without further approval. Stock repurchases by the Company are generally made for cash in open market transactions at prevailing market prices but may also be made in privately negotiated transactions or otherwise. The timing and amount of purchases are determined based upon prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. As of December 31, 2019, the Company has a remaining amount available for repurchase of \$41.1 million, which represents 2.1% in the aggregate of its outstanding Class A common stock, based on the closing price of 18.04 per share on such date.

## *Dividends*

To maintain our qualification as a REIT under the Code, we must annually distribute at least 90% of our taxable income. Refer to Item 8—“Financial Statements and Supplemental Data—Note 11, Equity Structure and Accounts” for disclosure of dividends declared.

Consistent with IRS guidance we may, subject to a cash/stock election by our shareholders, pay a portion of our dividends in stock, to provide for meaningful capital retention; however, the REIT distribution requirements limit our ability to retain earnings and thereby replenish or increase capital for operations. The timing and amount of future distributions is based on a number of factors, including, among other things, our future operations and earnings, capital requirements and surplus, general financial condition and contractual restrictions. All dividend declarations are subject to the approval of our board of directors. Generally, we expect the distributions to be taxable as ordinary dividends to our shareholders, whether paid in cash or a combination of cash and common stock, and not as a tax-free return of capital. Refer to Item 8—“Financial Statements and Supplemental Data—Note 11, Equity Structure and Accounts” for tax treatment of dividends. We believe that our significant capital resources and access to financing will provide the financial flexibility at levels sufficient to meet current and anticipated capital requirements, including funding new investment opportunities, paying distributions to our shareholders and servicing our debt obligations.

#### *Other Potential Sources of Financing*

In the future, we may also use other sources of financing to fund the acquisition of our assets, including credit facilities, warehouse facilities, repurchase facilities and other secured and unsecured forms of borrowing. These financings may be collateralized or non-collateralized, may involve one or more lenders and may accrue interest at either fixed or floating rates. We may also seek to raise further equity capital or issue debt securities in order to fund our future investments.

#### *Contractual Obligations*

Contractual obligations as of December 31, 2019 were as follows (\$ in thousands):

	<b>Contractual Obligations</b>				
	<b>Less than 1 Year</b>	<b>1-3 Years</b>	<b>3-5 Years</b>	<b>More than 5 Years</b>	<b>Total</b>
Secured financings	\$ 2,147,688 (1)	\$ 621,377	\$ 583,606	\$ 344,617	\$ 3,697,288
Senior unsecured notes	—	766,201	—	400,000	1,166,201
Interest payable(2)	129,929	159,211	44,774	21,000	354,914
Other funding obligations(3)	286,506	—	—	—	286,506
Payments pursuant to tax receivable agreement	104	208	208	1,039	1,559
Operating lease obligations	604	2,361	98	—	3,063
<b>Total</b>	<b>\$ 2,564,831</b>	<b>\$ 1,549,358</b>	<b>\$ 628,686</b>	<b>\$ 766,656</b>	<b>\$ 5,509,531</b>

- (1) As more fully disclosed in Note 7, Debt Obligations, Net, these obligations are subject to existing Company controlled extension options for one or more additional one-year periods or could be refinanced by other existing facilities.
- (2) Composed of interest on secured financings and on senior unsecured notes. For borrowings with variable interest rates, we used the rates in effect as of December 31, 2019 to determine the future interest payment obligations. Represents amounts payable through contractual maturity, including short-term securities repurchase agreements.
- (3) Comprised of our off-balance sheet unfunded commitment to provide additional first mortgage loan financing as of December 31, 2019.

The table above does not include amounts due under our derivative agreements as those contracts do not have fixed and determinable payments. Our contractual obligations will be refinanced and/or repaid from earnings as well as amortization and sales of our liquid collateral.

#### **Off-Balance Sheet Arrangements**

We have made investments in various unconsolidated joint ventures. See Note 6, Investment in and Advances to Unconsolidated Joint Ventures for further details of our unconsolidated investments. Our maximum exposure to loss from these investments is limited to the carrying value of our investments.

## Unfunded Loan Commitments

We may be a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financial needs of our borrowers. As of December 31, 2019, our off-balance sheet arrangements consisted of \$286.5 million of unfunded commitments of mortgage loan receivables held for investment, all of which was to provide additional first mortgage loan financing. As of December 31, 2018, our off-balance sheet arrangements consisted of \$379.8 million of unfunded commitments of mortgage loan receivables held for investment, all of which was to provide additional first mortgage loan financing. Such commitments are subject to our borrowers' satisfaction of certain financial and nonfinancial covenants and involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets and are not reflected on our consolidated balance sheets.

## Critical Accounting Policies

The preparation of financial statements in accordance with GAAP requires management to make estimates and judgments in certain circumstances that affect amounts reported as assets, liabilities, revenues and expenses. We have established detailed policies and control procedures intended to ensure that valuation methods, including any judgments made as part of such methods, are well controlled, reviewed and applied consistently from period to period. We base our estimates on historical corporate and industry experience and various other assumptions that we believe to be appropriate under the circumstances. The Company's critical accounting policies are those which require assumptions to be made about matters that are highly uncertain. Different estimates could have a material effect on the Company's financial results. For all of these estimates, we caution that future events rarely develop exactly as forecasted, and therefore, routinely require adjustment.

During 2019, management reviewed and evaluated these critical accounting estimates and believes they are appropriate. Our significant accounting policies are described in Item 8—"Financial Statements and Supplemental Data—Note 2." The following is a list of accounting policies that require more significant estimates and judgments:

- Provision for loan losses
- Current expected credit losses
- Acquisition of real estate
- Impairment or disposal of long lived assets
- Identified intangible assets and liabilities
- Variable interest entities
- Fair value of assets and liabilities

The following is a summary of accounting policies that require more significant management estimates and judgments:

### *Provision for loan losses*

We have one portfolio segment, represented by commercial real estate lending, whereby we utilize a uniform process for determining our reserves for loan losses. The reserve for loan losses reflects management's estimate of loan losses inherent in the loan portfolio as of the balance sheet date and includes a general, formula-based component and an asset-specific component. If we determine that the collateral fair value less costs to sell is less than the carrying value of a collateral-dependent loan, we will record a reserve. The reserve is increased (decreased) through provision for (recovery of) loan losses in our consolidated balance sheets and is decreased by charge-offs. During delinquency and the foreclosure process, there are typically numerous points of negotiation with the borrower as we work toward a settlement or other alternative resolution, which can impact the potential for loan repayment or receipt of collateral. Our policy is to charge off a loan when we determine, based on a variety of factors, that all commercially reasonable means of recovering the loan balance have been exhausted. This charge off may occur at different times, including when we receive cash or other assets in a pre-foreclosure sale or take control of the underlying collateral in full satisfaction of the loan upon foreclosure or deed-in-lieu, or when we have otherwise ceased significant collection efforts. We consider circumstances such as the foregoing to be indicators that the final steps in the loan collection process have occurred and that a loan is uncollectible. At this point, a loss is confirmed and the loan and related reserve will be charged off.

The general reserve component covers performing loans and asset-specific reserves for loan losses are recorded when (i) available information as of each balance sheet date indicates that it is probable a loss has occurred in the portfolio and (ii) the amount of the loss can be reasonably estimated. The formula-based general reserve is derived from estimated principal default probabilities and loss severities applied to groups of loans based upon risk ratings assigned to loans with similar risk characteristics during our quarterly loan portfolio assessment. During this assessment, we perform a comprehensive analysis of our loan portfolio and assign risk ratings to loans that incorporate management's current judgments about their credit quality based on all known and relevant internal and external factors that may affect collectability. We consider, among other things, payment status, lien position, borrower financial resources and investment in collateral, collateral type, project economics and geographical location as well as national and regional economic factors.

The asset-specific reserve component relates to reserves for losses on impaired loans. We consider a loan to be impaired when, based upon current information and events, we believe that it is probable that we will be unable to collect all amounts due under the contractual terms of the loan agreement. This assessment is made on a loan-by-loan basis each quarter based on such factors as payment status, lien position, borrower financial resources and investment in collateral, collateral type, project economics and geographical location as well as national and regional economic factors. A reserve is established for an impaired loan when the present value of payments expected to be received, observable market prices, or the estimated fair value of the collateral (for loans that are dependent on the collateral for repayment) is lower than the carrying value of that loan.

Substantially all of our impaired loans are collateral dependent and impairment is measured using the estimated fair value of collateral, less costs to sell. We generally use the income approach through internally developed valuation models to estimate the fair value of the collateral for such loans. In more limited cases, we obtain external "as is" appraisals for loan collateral, generally when third party participations exist. Valuations are performed or obtained at the time a loan is determined to be impaired and they are updated if circumstances indicate that a significant change in value has occurred. In limited cases, appraised values may be discounted when real estate markets rapidly deteriorate.

A loan is also considered impaired if its terms are modified in a troubled debt restructuring ("TDR"). A TDR occurs when we grant a concession to a debtor that is experiencing financial difficulties. Impairments on TDR loans are generally measured based on the present value of expected future cash flows discounted at the effective interest rate of the original loan.

#### *Current expected credit losses*

In June 2016, the FASB issued ASU 2016-13 *Financial Instruments - Credit Losses - Measurement of Credit Losses on Financial Instruments (Topic 326)* ("ASU 2016-13") and in April 2019, the FASB issued ASU 2019-04 *Codification Improvements to Topic 326, Financial Instruments-Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments* ("ASU 2019-04"), collectively, the "CECL Standard." These updates change how entities will measure potential credit losses for most financial assets and certain other instruments that are not measured at fair value. The CECL Standard replaces the "incurred loss" approach under existing guidance with an "expected loss" model for instruments measured at amortized cost. The net carrying value of an asset under the CECL Standard is intended to represent the amount expected to be collected on such asset, and requires entities to deduct allowances for potential losses on held-to-maturity debt securities. The Company will continue to record asset-specific reserves consistent with its existing accounting policy. In addition, the Company will now record a CECL Reserve in accordance with the CECL Standard on the remainder of the loan portfolio. The CECL Standard is effective for fiscal years beginning after December 15, 2019 and is to be adopted through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective; as such, the Company will adopt CECL as of January 1, 2020.

The CECL Standard requires entities to take an expected initial CECL Reserve on assets held at amortized cost. The standard requires an entity to consider historical loss experience, current market conditions, and a reasonable and supportable forecast of the macroeconomic environment. The CECL Standard requires the use of significant judgment to arrive at an estimated credit loss. In determining the CECL Reserve, the Company will consider various factors including (i) historical loss experience in the CRE lending market, (ii) timing of expected repayments and satisfactions, (iii) expected future funding, (iv) capital subordinate to us when we are the senior lender, (v) capital senior to us when we are the subordinate lender, and (vi) our view of the current and future macroeconomic environment.

The Company has engaged a third-party service provider to provide market data and a credit loss model. The credit loss model is a forward looking, econometric, commercial real estate ("CRE") loss forecasting tool. It is comprised of a probability of default ("PD") model and a loss given default ("LGD") model that, layered together with user's loan-level data, selected forward looking macroeconomic variables, and pool-level mean loss rates, produces life of loan expected losses ("EL") at the loan and portfolio level.

In the Company's business, the CECL Reserve applies to (i) commercial mortgage loans held for investment and other lending assets and (ii) related unfunded loan commitments. The CECL Reserve on subordinate loans is calculated by incorporating both the loan balance of the structurally senior third-party lender(s) position(s) and the balance of our subordinate loan. The subordinate loan, by virtue of being the first loss position, is required to absorb losses prior to the senior position(s) being impacted, resulting in a higher percentage reserve attributable to the subordinate loan. As of December 31, 2019, the estimated weighted average remaining term of the Company's mortgage loan receivables held for investment was approximately 1.4 years.

While the CECL Standard is not applicable to the Company's financial statements for the year ended December 31, 2019, the Company estimated the expected CECL Reserve based on its loan portfolio as of December 31, 2019. Using the assumptions and factors discussed above, the Company's estimated CECL Reserve on its loan portfolio and related unfunded loan commitments as of December 31, 2019 would be approximately \$11.6 million, which equates to 0.36% of the \$3.2 billion carrying value of its loan portfolio. This reserve excludes three loans that previously had an aggregate of \$14.7 million of asset-specific reserves and carrying value of \$39.7 million as of December 31, 2019. Upon adoption, the aggregated CECL Reserve will reduce total shareholder's equity by approximately \$5.8 million (or approximately \$0.05 of book value per share of common stock). Subsequent adjustments will be recorded through the consolidated statements of income. The Company does not expect the CECL Standard to impact cash flows from operations, its investments or financing decisions.

#### *Acquisition of real estate*

We generally acquire real estate assets or land and development assets through purchases and may also acquire such assets through foreclosure or deed-in-lieu of foreclosure in full or partial satisfaction of defaulted loans. Purchased properties are classified as real estate, net or land and development, net on our consolidated balance sheets. When we intend to hold, operate or develop the property for a period of at least 12 months, the asset is classified as real estate, net, and when we intend to market a property for sale in the near term, the asset is classified as real estate held for sale. Upon purchase, the properties are recorded at cost. Foreclosed assets classified as real estate and land and development are initially recorded at their estimated fair value and assets classified as assets held for sale are recorded at their estimated fair value less costs to sell. The excess of the carrying value of the loan over these amounts is charged-off against the allowance for loan losses. In both cases, upon acquisition, tangible and intangible assets and liabilities acquired are recorded at their estimated fair values.

#### *Impairment or disposal of long-lived assets*

Real estate assets to be disposed of are reported at the lower of their carrying amount or estimated fair value less costs to sell and are included in real estate held for sale on our consolidated balance sheets. The difference between the estimated fair value less costs to sell and the carrying value will be recorded as an impairment charge. Once the asset is classified as held for sale, depreciation expense is no longer recorded.

We periodically review real estate to be held and used and land and development assets for impairment in value whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. The asset's value is impaired only if management's estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the asset (taking into account the anticipated holding period of the asset) is less than the carrying value. Such estimate of cash flows considers factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other economic factors. To the extent impairment has occurred, the loss will be measured as the excess of the carrying amount of the property over the fair value of the asset and reflected as an adjustment to the basis of the asset. Impairments of real estate and land and development assets are recorded in impairment of assets in our consolidated statements of operations.

#### *Identified intangible assets and liabilities*

We record intangible assets and liabilities acquired at their estimated fair values, and determine whether such intangible assets and liabilities have finite or indefinite lives. As of December 31, 2019 and 2018, all such acquired intangible assets and liabilities have finite lives. We amortize finite lived intangible assets and liabilities over the period which the assets and liabilities are expected to contribute directly or indirectly to the future cash flows of the business acquired. We review finite lived intangible assets for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. If we determine the carrying value of an intangible asset is not recoverable we will record an impairment charge to the extent its carrying value exceeds its estimated fair value. Impairments of intangibles are recorded in impairment of assets in our consolidated statements of income.



### *Variable interest entities*

We evaluate our investments and other contractual arrangements to determine if our interests constitute variable interests in a variable interest entity (“VIE”) and if we are the primary beneficiary. There is a significant amount of judgment required to determine if an entity is considered a VIE and if we are the primary beneficiary. We first perform a qualitative analysis, which requires certain subjective decisions regarding our assessment, including, but not limited to, which interests create or absorb variability, the contractual terms, the key decision making powers, impact on the VIE’s economic performance and related party relationships. An iterative quantitative analysis is required if our qualitative analysis proves inconclusive as to whether the entity is a VIE or we are the primary beneficiary and consolidation is required.

### *Fair value of assets and liabilities*

The degree of management judgment involved in determining the fair value of assets and liabilities is dependent upon the availability of quoted market prices or observable market parameters. For financial and nonfinancial assets and liabilities that trade actively and have quoted market prices or observable market parameters, there is minimal subjectivity involved in measuring fair value. When observable market prices and parameters are not fully available, management judgment is necessary to estimate fair value. In addition, changes in market conditions may reduce the availability of quoted prices or observable data. For example, reduced liquidity in the capital markets or changes in secondary market activities could result in observable market inputs becoming unavailable. Therefore, when market data is not available, we would use valuation techniques requiring more management judgment to estimate the appropriate fair value measurement.

### *Recently Adopted Accounting Pronouncements and Recent Accounting Pronouncements Pending Adoption*

Our recently adopted accounting pronouncements and recent accounting pronouncements pending adoption are described in Item 8—“Financial Statements and Supplemental Data—Note 2.”

## **Reconciliation of Non-GAAP Financial Measures**

### *Core Earnings*

We present core earnings, which is a non-GAAP financial measure, as a supplemental measure of our performance. We believe core earnings assists investors in comparing our performance across reporting periods on a more relevant and consistent basis by excluding certain non-cash expenses and unrecognized results as well as eliminating timing differences related to securitization gains and changes in the values of assets and derivatives. In addition, we use core earnings: (i) to evaluate our earnings from operations and (ii) because management believes that it may be a useful performance measure for us. Core earnings is also used as a factor in determining the annual incentive compensation of our senior managers and other employees.

We consider the Class A common shareholders of the Company and Continuing LCFH Limited Partners to have fundamentally equivalent interests in our pre-tax earnings. Accordingly, for purposes of computing core earnings we start with pre-tax earnings and adjust for other noncontrolling interest in consolidated joint ventures but we do not adjust for amounts attributable to noncontrolling interest held by Continuing LCFH Limited Partners.

We define core earnings as income before taxes adjusted for: (i) real estate depreciation and amortization; (ii) the impact of derivative gains and losses related to the hedging of assets on our balance sheet as of the end of the specified accounting period; (iii) unrealized gains/(losses) related to our investments in fair value securities and passive interest in unconsolidated joint ventures; (iv) economic gains on loan sales not recognized under GAAP accounting for which risk has substantially transferred during the period and the exclusion of resultant GAAP recognition of the related economics during the subsequent periods; (v) non-cash stock-based compensation; and (vi) certain transactional items.

For core earnings, we include adjustments for economic gains on loan sales not recognized under GAAP accounting for which risk has substantially transferred during the period and exclusion of resultant GAAP recognition of the related economics during the subsequent periods. This adjustment is reflected in core earnings when there is a true risk transfer on the mortgage loan transfer and settlement. Historically, this has represented the impact of economic gains/(discounts) on intercompany loans secured by our own real estate which we had not previously recognized because such gains were eliminated in consolidation. Conversely, if the economic risk was not substantially transferred, no adjustments to net income would be made relating to those transactions for core earnings purposes. Management believes recognizing these amounts for core earnings purposes in the period of transfer of economic risk is a reasonable supplemental measure of our performance.

As discussed in Note 2 to the consolidated financial statements included elsewhere in this Annual Report, we do not designate derivatives as hedges to qualify for hedge accounting and therefore any net payments under, or fluctuations in the fair value of, our derivatives are recognized currently in our income statement. However, fluctuations in the fair value of the related assets are not included in our income statement. We consider the gain or loss on our hedging positions related to assets that we still own as of the reporting date to be “open hedging positions.” While recognized for GAAP purposes, we exclude the results on the hedges from core earnings until the related asset is sold and the hedge position is considered “closed,” whereupon they would then be included in core earnings in that period. These are reflected as “Adjustments for unrecognized derivative results” for purposes of computing core earnings for the period. We believe that excluding these specifically identified gains and losses associated with the open hedging positions adjusts for timing differences between when we recognize changes in the fair values of our assets and changes in the fair value of the derivatives used to hedge such assets.

As more fully discussed in Note 2 to the consolidated financial statements included elsewhere in this Annual Report, our investments in Agency interest-only securities and equity securities are recorded at fair value with changes in fair value recorded in current period earnings. We believe that excluding these specifically identified gains and losses associated with the fair value securities adjusts for timing differences between when we recognize changes in the fair values of our assets.

Set forth below is a reconciliation of income (loss) before taxes to core earnings (\$ in thousands):

	Year Ended December 31,		
	2019	2018	2017
Income (loss) before taxes	\$ 139,647	\$ 228,319	\$ 133,591
Net (income) loss attributable to noncontrolling interest in consolidated joint ventures and operating partnership (GAAP)(1)	663	(15,895)	(258)
Our share of real estate depreciation, amortization and gain adjustments(2)	27,201	9,935	35,891
Adjustments for unrecognized derivative results(3)	2,502	(19)	(10,139)
Unrealized (gain) loss on fair value securities	(1,927)	1,050	(1,405)
Adjustment for economic gain on loan sales not recognized under GAAP for which risk has been substantially transferred, net of reversal/amortization	(645)	(788)	1,026
Non-cash stock-based compensation	23,118	9,994	20,043
Transactional adjustments(4)	—	(2,488)	—
<b>Core earnings</b>	<b>\$ 190,559</b>	<b>\$ 230,108</b>	<b>\$ 178,749</b>

(1) Includes \$31 thousand, \$31 thousand and \$32 thousand of net income attributable to noncontrolling interest in consolidated joint ventures which are included in net (income) loss attributable to noncontrolling interest in operating partnership on the consolidated statements of income for the years ended December 31, 2019, 2018 and 2017, respectively.

- (2) The following is a reconciliation of GAAP depreciation and amortization to our share of real estate depreciation, amortization and gain adjustments presented in the computation of core earnings in the preceding table (\$ in thousands):

	Year Ended December 31,		
	2019	2018	2017
Total GAAP depreciation and amortization	\$ 38,511	\$ 41,959	\$ 40,332
Less: Depreciation and amortization related to non-rental property fixed assets	(99)	(75)	(93)
Less: Non-controlling interest in consolidated joint ventures' share of accumulated depreciation and amortization and unrecognized passive interest in unconsolidated joint ventures	(2,836)	(4,087)	(1,290)
Our share of real estate depreciation and amortization	35,576	37,797	\$ 38,949
Realized gain from accumulated depreciation and amortization on real estate sold (see below)	(6,997)	(27,968)	\$ (2,277)
Less: Non-controlling interest in consolidated joint ventures' share of accumulated depreciation and amortization on real estate sold	84	1,845	17
Our share of accumulated depreciation and amortization on real estate sold	(6,913)	(26,123)	\$ (2,260)
Less: Operating lease income on above/below market lease intangible amortization	(1,462)	(1,739)	\$ (798)
<b>Our share of real estate depreciation, amortization and gain adjustments</b>	<b>\$ 27,201</b>	<b>\$ 9,935</b>	<b>\$ 35,891</b>

GAAP gains/losses on sales of real estate include the effects of previously recognized real estate depreciation and amortization. For purposes of core earnings, our share of real estate depreciation and amortization is eliminated and, accordingly, the resultant gain/losses also must be adjusted. Following is a reconciliation of the related consolidated GAAP amounts to the amounts reflected in core earnings (\$ in thousands):

	Year Ended December 31,		
	2019	2018	2017
GAAP realized gain (loss) on sale of real estate, net	\$ 1,392	\$ 95,881	\$ 11,423
Adjusted gain/loss on sale of real estate for purposes of core earnings	5,521	(69,758)	(9,163)
<b>Our share of accumulated depreciation and amortization on real estate sold</b>	<b>\$ 6,913</b>	<b>\$ 26,123</b>	<b>\$ 2,260</b>

- (3) The following is a reconciliation of GAAP net results from derivative transactions to our unrecognized derivative result presented in the computation of core earnings in the preceding table (\$ in thousands):

	Year Ended December 31,		
	2019	2018	2017
Net results from derivative transactions	\$ (30,011)	\$ 15,926	\$ (12,641)
Hedging interest expense	2,161	7,234	15,320
Hedging realized result	25,348	(23,141)	7,460
<b>Adjustments for unrecognized derivative results</b>	<b>\$ (2,502)</b>	<b>\$ 19</b>	<b>\$ 10,139</b>

- (4) As more fully discussed in Note 16, Income Taxes, to the Company's Consolidated Financial Statements, during the year ended December 31, 2018, the Company recorded an additional \$3.3 million income tax expense for a tax settlement for pre-acquisition liabilities on certain corporate entities acquired at the time of its IPO. During the year ended December 31, 2018, the Company also recorded other income of \$2.5 million, relating to the recovery of this amount pursuant to indemnification. While this item is presented on a gross basis, there was no impact to core earnings. Accordingly, since December 31, 2018 pre-tax income excludes the tax effect but includes the recovery of \$2.5 million, pursuant to the indemnification, the recovery amount has been excluded from core earnings.

Core earnings has limitations as an analytical tool. Some of these limitations are:

- Core earnings does not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations and is not necessarily indicative of cash necessary to fund cash needs; and
- other companies in our industry may calculate core earnings differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, core earnings should not be considered in isolation or as a substitute for net income (loss) attributable to shareholders or any other performance measures calculated in accordance with GAAP, or as an alternative to cash flows from operations as a measure of our liquidity.

In the future we may incur gains and losses that are the same as or similar to some of the adjustments in this presentation. Our presentation of core earnings should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

*Income from Sales of Loans, Net of Hedging and Core Gain on Sale of Loans*

We present income from sales of loans, net of hedging, a non-GAAP financial measure, as a supplemental measure of the performance of our conduit loan business. Since our loans sold to date are comprised of long-term fixed-rate loans, the result of hedging those exposures prior to sale represents a substantial portion of our loan sale profitability. Therefore, we view these two components of our profitability together when assessing the performance of this business activity and find it a meaningful measure of the Company's performance as a whole. When evaluating the performance of our conduit loan business, we generally consider the income from sales of loans, net in conjunction with other income statement items that are directly related to such loan sale transactions, including portions of the realized net result from derivative transactions that are specifically related to hedges on the sold loans, which we reflect as hedge gain/(loss) related to loans sold, a non-GAAP financial measure, in the table below.

In addition, we present core gain on sale of loans, a non-GAAP financial measure, which adjusts income from sales of loans, net of hedging for economic gains on loan sale transactions not recognized under GAAP. Management believes recognizing these amounts for core purposes in the period of economic transfer of risk is a reasonable supplemental measure of our performance.

Set forth below is an unaudited reconciliation of income from sale of loans, net to income from sales of loans, net of hedging as well as core gain on sale of loans (\$ in thousands except for number of loans):

	Year Ended December 31,		
	2019	2018	2017
Number of loans sold	80	103	115
Face amount of loans sold	\$ 1,003,850	\$ 1,304,106	\$ 1,501,711
<b>Income from sales of loans, net</b>	<b>\$ 54,758</b>	<b>\$ 16,511</b>	<b>\$ 54,046</b>
Realized losses on loans related to lower of cost or market adjustments	—	463	1,779
Hedge gain/(loss) related to loans sold(1)	(16,807)	12,774	(5,973)
<b>Income from sales of loans, net of hedging</b>	<b>37,951</b>	<b>29,748</b>	<b>\$ 49,852</b>
Adjustment for economic gain on loan sales not recognized under GAAP for which risk has been substantially transferred	895	235	2,051
<b>Core gain on sale of loans</b>	<b>\$ 38,846</b>	<b>\$ 29,983</b>	<b>\$ 51,903</b>

(1) The following is a reconciliation of net results from derivative transactions, which is the closest GAAP measure, as reported in our consolidated financial statements included herein to the non-GAAP financial measure of hedge gain/(loss) related to loans sold (\$ in thousands):

	Year Ended December 31,		
	2019	2018	2017
Net results from derivative transactions	\$ (30,011)	\$ 15,926	\$ (12,641)
Hedge gain/(loss) related to lending and securities positions	13,204	(3,152)	6,668
<b>Hedge gain/(loss) related to loans sold</b>	<b>\$ (16,807)</b>	<b>\$ 12,774</b>	<b>\$ (5,973)</b>

*Adjusted Leverage*

We present adjusted leverage, which is a non-GAAP financial measure, as a supplemental measure of our performance. We define adjusted leverage as the ratio of (i) debt obligations, net of deferred financing costs, adjusted for non-recourse indebtedness related to securitizations that is consolidated on our GAAP balance sheet and liability for transfers not considered sales to (ii) GAAP total equity. We believe adjusted leverage assists investors in comparing our leverage across reporting periods on a consistent basis by excluding non-recourse debt related to securitized loans. In addition, adjusted leverage is used to determine compliance with financial covenants.

Set forth below is an unaudited computation of adjusted leverage (\$ in thousands):

	December 31, 2019	December 31, 2018
Debt obligations, net	\$ 4,859,873	\$ 4,452,574
Less: CLO debt(1)	—	(601,543)
Adjusted debt obligations	4,859,873	3,851,031
Total equity	1,638,977	1,643,635
<b>Adjusted leverage</b>	<b>3.0</b>	<b>2.3</b>

- (1) As more fully discussed in Note 7 to our consolidated financial statements, we contributed over \$888.4 million of balance sheet loans into two CLO securitizations that remained on our balance sheet at December 31, 2018, for accounting purposes but were excluded from debt obligations for adjusted leverage calculation purposes. In October 2019, the Company redeemed all outstanding debt obligations related to the two CLO transactions.

**Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

***Interest Rate Risk***

The nature of the Company’s business exposes it to market risk arising from changes in interest rates. Changes, both increases and decreases, in the rates the Company is able to charge its borrowers, the yields the Company is able to achieve in its securities investments, and the Company’s cost of borrowing directly impacts its net income. The Company’s net interest income includes interest from both fixed and floating-rate debt. The percentage of the Company’s assets and liabilities bearing interest at fixed and floating rates may change over time, and asset composition may differ materially from debt composition. Another component of interest rate risk is the effect changes in interest rates will have on the market value of the assets the Company acquires. The Company faces the risk that the market value of its assets will increase or decrease at different rates than that of its liabilities, including its hedging instruments. The Company mitigates interest rate risk through utilization of hedging instruments, primarily interest rate swap and futures agreements. Interest rate swap and futures agreements are utilized to hedge against future interest rate increases on the Company’s borrowings and potential adverse changes in the value of certain assets that result from interest rate changes. The Company generally seeks to hedge assets that have a duration longer than five years, including newly originated conduit first mortgage loans, securities in the Company’s CMBS portfolio if long enough in duration, and most of its U.S. Agency Securities portfolio.

The following table summarizes the change in net income for a 12-month period commencing December 31, 2019 and the change in fair value of our investments and indebtedness assuming an increase or decrease of 100 basis points in the LIBOR interest rate on December 31, 2019, both adjusted for the effects of our interest rate hedging activities (\$ in thousands):

	<u>Projected change in net income(1)</u>	<u>Projected change in portfolio value</u>
Change in interest rate:		
Decrease by 1.00%	\$ (2,985)	\$ 11,609
Increase by 1.00%	15,397	(11,468)

(1) Subject to limits for floors on our floating rate investments and indebtedness.

***Market Value Risk***

The Company’s securities investments are reflected at their estimated fair value. The change in estimated fair value of securities available-for-sale is reflected in accumulated other comprehensive income. The change in estimated fair value of Agency interest-only securities is recorded in current period earnings. The estimated fair value of these securities fluctuates primarily due to changes in interest rates and other factors. Generally, in a rising interest rate environment, the estimated fair value of these securities would be expected to decrease; conversely, in a decreasing interest rate environment, the estimated fair value of these securities would be expected to increase. As market volatility increases or liquidity decreases, the market value of the Company’s assets may be adversely impacted. The Company’s fixed rate mortgage loan portfolio is subject to the same risks. However, to the extent those loans are classified as held for sale, they are reflected at the lower of cost or market. Otherwise, held for investment mortgage loans are reflected at values equal to the unpaid principal balances net of certain fees, costs and loan loss allowances.

### ***Liquidity Risk***

Market disruptions may lead to a significant decline in transaction activity in all or a significant portion of the asset classes in which the Company invests and may at the same time lead to a significant contraction in short-term and long-term debt and equity funding sources. A decline in liquidity of real estate and real estate-related investments, as well as a lack of availability of observable transaction data and inputs, may make it more difficult to sell the Company's investments or determine their fair values. As a result, the Company may be unable to sell its investments, or only be able to sell its investments at a price that may be materially different from the fair values presented. Also, in such conditions, there is no guarantee that the Company's borrowing arrangements or other arrangements for obtaining leverage will continue to be available or, if available, will be available on terms and conditions acceptable to the Company. In addition, a decline in market value of the Company's assets may have particular adverse consequences in instances where it borrowed money based on the fair value of its assets. A decrease in the market value of the Company's assets may result in the lender requiring it to post additional collateral or otherwise sell assets at a time when it may not be in the Company's best interest to do so. The Company's captive insurance company subsidiary, Tuebor, is subject to state regulations which require that dividends may only be made with regulatory approval. The Company's broker-dealer subsidiary, LCS, is also required to be compliant with FINRA and SEC regulations which require that dividends may only be made with regulatory approval.

### ***Credit Risk***

The Company is subject to varying degrees of credit risk in connection with its investments. The Company seeks to manage credit risk by performing deep credit fundamental analyses of potential assets and through ongoing asset management. The Company's investment guidelines do not limit the amount of its equity that may be invested in any type of its assets; however, investments greater than a certain size or meeting other parameters are subject to approval by the Risk and Underwriting Committee of the board of directors.

### ***Credit Spread Risk***

Credit spread risk is the risk that interest rate spreads between two different financial instruments will change. In general, fixed-rate commercial mortgages and CMBS are priced based on a spread to Treasury or interest rate swaps. The Company generally benefits if credit spreads narrow during the time that it holds a portfolio of mortgage loans or CMBS investments, and the Company may experience losses if credit spreads widen during the time that it holds a portfolio of mortgage loans or CMBS investments. The Company actively monitors its exposure to changes in credit spreads and the Company may enter into credit total return swaps or take positions in other credit related derivative instruments to moderate its exposure against losses associated with a widening of credit spreads.

### ***Risks Related to Real Estate***

Real estate and real estate-related assets, including loans and commercial real estate-related securities, are subject to volatility and may be affected adversely by a number of factors, including, but not limited to, national, regional and local economic conditions (which may be adversely affected by industry slowdowns and other factors); local real estate conditions; changes or continued weakness in specific industry segments; construction quality, age and design; demographic factors; environmental conditions; competition from comparable property types or properties; changes in tenant mix or performance and retroactive changes to building or similar codes and rent regulations. In addition, decreases in property values reduce the value of the collateral and the potential proceeds available to a borrower to repay the underlying loans, which could also cause the Company to suffer losses.

### ***Covenant Risk***

In the normal course of business, the Company enters into loan and securities repurchase agreements and credit facilities with certain lenders to finance its real estate investment transactions. These agreements contain, among other conditions, events of default and various covenants and representations. If such events are not cured by the Company or waived by the lenders, the lenders may decide to curtail or limit extension of credit, and the Company may be forced to repay its advances or loans. In addition, the Company's Notes are subject to covenants, including maintenance of unencumbered assets, limitations on the incurrence of additional debt, restricted payments, liens, sales of assets, affiliate transactions and other covenants typical for financings of this type. The Company's failure to comply with these covenants could result in an event of default, which could result in the Company being required to repay these borrowings before their due date. As of December 31, 2019, the Company believes it was in compliance with all covenants.

***Diversification Risk***

The assets of the Company are concentrated in the commercial real estate sector. Accordingly, the investment portfolio of the Company may be subject to more rapid change in value than would be the case if the Company were to maintain a wide diversification among investments or industry sectors. Furthermore, even within the commercial real estate sector, the investment portfolio may be relatively concentrated in terms of geography and type of real estate investment. This lack of diversification may subject the investments of the Company to more rapid change in value than would be the case if the assets of the Company were more widely diversified.

***Concentrations of Market Risk***

Concentrations of market risk may exist with respect to the Company's investments. Market risk is a potential loss the Company may incur as a result of change in the fair values of its investments. The Company may also be subject to risk associated with concentrations of investments in geographic regions and industries.

***Regulatory Risk***

The Company established a broker-dealer subsidiary, LCS, which was initially licensed and capitalized to do business in July 2010. LCS is required to be compliant with FINRA and SEC requirements on an ongoing basis and is subject to multiple operating and reporting requirements to which all broker-dealer entities are subject. Additionally, Ladder Capital Asset Management LLC ("LCAM") is a registered investment adviser. LCAM is required to be compliant with SEC requirements on an ongoing basis and is subject to multiple operating and reporting requirements to which all registered investment advisers are subject. In addition, Tuebor is subject to state regulation as a captive insurance company. If LCS, the Adviser or Tuebor fail to comply with regulatory requirements, they could be subject to loss of their licenses and registration and/or economic penalties.



## **Item 8. Financial Statements and Supplementary Data**

The consolidated financial statements of Ladder Capital Corp and the notes related to the foregoing consolidated financial statements are included in this Item.

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## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of Ladder Capital Corp

### ***Opinions on the Financial Statements and Internal Control over Financial Reporting***

We have audited the consolidated financial statements, including the related notes, as listed in the index appearing under Item 15(a)(1), and the financial statement schedules listed in the index appearing under Item 15(a)(2), of Ladder Capital Corp and its subsidiaries (the “Company”) (collectively referred to as the “consolidated financial statements”). We also have audited the Company's internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2019 and 2018, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2019 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control - Integrated Framework (2013) issued by the COSO.

### ***Basis for Opinions***

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's annual report on internal control over financial reporting appearing under Item 9A. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

### ***Definition and Limitations of Internal Control over Financial Reporting***

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### ***Critical Audit Matters***

The critical audit matters communicated below are matters arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that (i) relate to accounts or disclosures that are material to the consolidated financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

#### *Valuation of the Asset-Specific Provision for Loan Losses*

As described in Notes 2 and 3 to the consolidated financial statements, the Company's consolidated mortgage loan receivables held for investment, net, at amortized cost were \$3.3 billion, net of provision for loan losses of \$20.5 million, as of December 31, 2019. As disclosed by management, the provision for loan losses includes a portfolio-based, general component and an asset-specific component of \$5.8 million and \$14.7 million, respectively. Management considers a loan to be impaired when, based upon current information and events, it believes it is probable the Company will be unable to collect all amounts due under the contractual terms of the loan agreement. An asset-specific provision for loan losses is established by management for an impaired loan when the present value of payments expected to be received, observable market prices, or the estimated fair value of the collateral (for loans that are dependent on the collateral for repayment) is lower than the carrying value of that loan. Determining fair value of the collateral may take into account a number of assumptions including, but not limited to, cash flow projections, market capitalization rates, discount rates and data regarding recent comparable sales of similar properties. Such assumptions are generally based on current market conditions and are subject to economic and market uncertainties.

The principal considerations for our determination that performing procedures relating to the valuation of the asset-specific provision for loan losses is a critical audit matter are (i) there was significant judgment by management to estimate the fair value of the collateral of impaired loans, which resulted in a high degree of auditor judgment and subjectivity in applying procedures relating to these fair value measurements and in evaluating audit evidence related to the asset-specific provision for loan losses and the fair value of underlying collateral, (ii) there was significant audit effort in evaluating the significant assumptions, including cash flow projections, market capitalization rates, discount rates and data regarding recent comparable sales of similar properties, and (iii) the audit effort involved the use of professionals with specialized skill and knowledge to assist in performing procedures and evaluating the audit evidence obtained.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to the valuation of the asset-specific provision for loan losses. These procedures also included, among others, an evaluation of the significant assumptions used by management in developing the fair value measurements, including cash flow projections, market capitalization rates, discount rates and data regarding recent comparable sales of similar properties. When evaluating the significant assumptions, we evaluated whether the assumptions used were reasonable considering the past performance of the real estate property and other relevant economic and market conditions. Professionals with specialized skill and knowledge were used to assist in evaluating the appropriateness of methodologies used by management and the reasonableness of significant assumptions. We also considered whether assumptions and conclusions made by management were supported by evidence obtained in other areas of the audit and tested the completeness and accuracy of the data provided by management.

#### *Valuation of Assets Acquired Through Foreclosure*

As described in Notes 2 and 5 to the consolidated financial statements, the Company's consolidated real estate and related lease intangibles, net were \$1 billion, inclusive of \$88.6 million of foreclosed properties, as of December 31, 2019. The Company generally acquires real estate assets or land and development assets through cash purchases and may also acquire such assets through foreclosure or deed-in-lieu of foreclosure in full or partial satisfaction of defaulted loans. The Company records real estate acquired through foreclosure at fair value. In estimating the fair value of the tangible and intangible assets acquired, management considers information obtained about each property as a result of its due diligence and marketing and leasing activities, and utilizes various valuation methods, such as estimated cash flow projections utilizing appropriate discount and capitalization rates, estimates of replacement costs net of depreciation, and available market information.

The principal considerations for our determination that performing procedures relating to the valuation of assets acquired through foreclosure is a critical audit matter are (i) there was significant judgment by management to estimate the fair value of

the assets acquired through foreclosure, which resulted in a high degree of auditor judgment and subjectivity in applying procedures relating to these fair value measurements and in evaluating audit evidence related to the fair value of the assets acquired, (ii) there was significant audit effort in evaluating the significant assumptions, including discount and capitalization rates utilized in management's estimated cash flow projections, and (iii) the audit effort involved the use of professionals with specialized skill and knowledge to assist in performing procedures and evaluating the audit evidence obtained.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to the valuation of assets acquired through foreclosure. These procedures also included, among others, an evaluation of the significant assumptions used by management in developing the fair value measurements, including discount and capitalization rates utilized in management's estimated cash flow projections. When evaluating the significant assumptions, we evaluated whether the assumptions used were reasonable considering the past performance of the real estate property and other relevant economic and market conditions. Professionals with specialized skill and knowledge were used to assist in evaluating the appropriateness of methodologies used by management and the reasonableness of significant assumptions. We also considered whether assumptions and conclusions made by management were supported by evidence obtained in other areas of the audit and tested the completeness and accuracy of the data provided by management.

/s/ PricewaterhouseCoopers LLP  
New York, New York  
February 27, 2020

We have served as the Company's or its predecessor's auditor since 2009.

**Ladder Capital Corp**  
**Consolidated Balance Sheets**  
**(Dollars in Thousands)**

	<u>December 31, 2019(1)</u>	<u>December 31, 2018(1)</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 58,171	\$ 67,878
Restricted cash	297,575	30,572
Mortgage loan receivables held for investment, net, at amortized cost:		
Mortgage loans held by consolidated subsidiaries	3,257,036	3,318,390
Allowance for loan losses	(20,500)	(17,900)
Mortgage loan receivables held for sale	122,325	182,439
Real estate securities	1,721,305	1,410,126
Real estate and related lease intangibles, net	1,048,081	998,022
Investments in and advances to unconsolidated joint ventures	48,433	40,354
FHLB stock	61,619	57,915
Derivative instruments	693	—
Due from brokers	244	—
Accrued interest receivable	21,066	27,214
Other assets	53,104	157,862
<b>Total assets</b>	<b>\$ 6,669,152</b>	<b>\$ 6,272,872</b>
<b>Liabilities and Equity</b>		
<b>Liabilities</b>		
Debt obligations, net	\$ 4,859,873	\$ 4,452,574
Due to brokers	223	1,301
Derivative instruments	—	975
Amount payable pursuant to tax receivable agreement	1,559	1,570
Dividends payable	38,696	37,316
Accrued expenses	72,397	82,425
Other liabilities	57,427	53,076
<b>Total liabilities</b>	<b>5,030,175</b>	<b>4,629,237</b>
<b>Commitments and contingencies (Note 18)</b>	<b>—</b>	<b>—</b>
<b>Equity</b>		
Class A common stock, par value \$0.001 per share, 600,000,000 shares authorized; 110,693,832 and 106,642,335 shares issued and 107,509,563 and 103,941,173 shares outstanding	108	105
Class B common stock, par value \$0.001 per share, 100,000,000 shares authorized; 12,158,933 and 13,117,419 shares issued and outstanding	12	13
Additional paid-in capital	1,532,384	1,471,157
Treasury stock, 3,184,269 and 2,701,162 shares, at cost	(42,699)	(32,815)
Retained earnings (dividends in excess of earnings)	(35,746)	11,342
Accumulated other comprehensive income (loss)	4,218	(4,649)
<b>Total shareholders' equity</b>	<b>1,458,277</b>	<b>1,445,153</b>
Noncontrolling interest in operating partnership	172,054	188,427
Noncontrolling interest in consolidated joint ventures	8,646	10,055
<b>Total equity</b>	<b>1,638,977</b>	<b>1,643,635</b>
<b>Total liabilities and equity</b>	<b>\$ 6,669,152</b>	<b>\$ 6,272,872</b>

(1) Includes amounts relating to consolidated variable interest entities. See Note 10.

The accompanying notes are an integral part of these consolidated financial statements.

**Ladder Capital Corp**  
**Consolidated Statements of Income**  
(Dollars in Thousands, Except Per Share and Dividend Data)

	Year Ended December 31,		
	2019	2018	2017
<b>Net interest income</b>			
Interest income	\$ 330,235	\$ 344,816	263,667
Interest expense	204,353	194,291	146,118
<b>Net interest income</b>	<b>125,882</b>	<b>150,525</b>	<b>117,549</b>
Provision for loan losses	2,600	13,900	—
<b>Net interest income after provision for loan losses</b>	<b>123,282</b>	<b>136,625</b>	<b>117,549</b>
<b>Other income (loss)</b>			
Operating lease income	106,366	106,177	96,671
Sale of loans, net	54,758	16,511	54,046
Realized gain (loss) on securities	14,911	(5,808)	17,209
Unrealized gain (loss) on equity securities	1,737	(1,605)	—
Unrealized gain (loss) on Agency interest-only securities	84	555	1,405
Realized gain (loss) on sale of real estate, net	1,392	95,881	11,423
Impairment of real estate	(1,350)	—	—
Fee and other income	24,403	26,285	18,341
Net result from derivative transactions	(30,011)	15,926	(12,641)
Earnings (loss) from investment in unconsolidated joint ventures	3,432	790	89
Gain (loss) on extinguishment/defeasance of debt	(1,070)	(4,392)	(73)
<b>Total other income (loss)</b>	<b>174,652</b>	<b>250,320</b>	<b>186,470</b>
<b>Costs and expenses</b>			
Salaries and employee benefits	67,768	60,117	70,463
Operating expenses	22,595	21,696	21,421
Real estate operating expenses	23,323	29,799	33,216
Fee expense	6,090	5,055	4,996
Depreciation and amortization	38,511	41,959	40,332
<b>Total costs and expenses</b>	<b>158,287</b>	<b>158,626</b>	<b>170,428</b>
<b>Income (loss) before taxes</b>	<b>139,647</b>	<b>228,319</b>	<b>133,591</b>
Income tax expense (benefit)	2,646	6,643	7,712
<b>Net income (loss)</b>	<b>137,001</b>	<b>221,676</b>	<b>125,879</b>
Net (income) loss attributable to noncontrolling interest in consolidated joint ventures	694	(15,864)	(226)
Net (income) loss attributable to noncontrolling interest in operating partnership	(15,050)	(25,797)	(30,377)
<b>Net income (loss) attributable to Class A common shareholders</b>	<b>\$ 122,645</b>	<b>\$ 180,015</b>	<b>\$ 95,276</b>

The accompanying notes are an integral part of these consolidated financial statements.

	Year Ended December 31,		
	2019	2018	2017
<b>Earnings per share:</b>			
Basic	\$ 1.16	\$ 1.85	\$ 1.16
Diluted	\$ 1.15	\$ 1.84	\$ 1.13
<b>Weighted average shares outstanding:</b>			
Basic	105,455,849	97,226,027	81,902,524
Diluted	106,399,783	97,652,065	109,704,880
<b>Dividends per share of Class A common stock (Note 11)</b>	<b>\$ 1.360</b>	<b>\$ 1.535</b>	<b>\$ 1.215</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Ladder Capital Corp**  
**Consolidated Statements of Comprehensive Income**  
(Dollars in Thousands)

	Year Ended December 31,		
	2019	2018	2017
<b>Net income (loss)</b>	<b>\$ 137,001</b>	<b>\$ 221,676</b>	<b>\$ 125,879</b>
<b>Other comprehensive income (loss)</b>			
<b>Unrealized gain (loss) on securities, net of tax:</b>			
Unrealized gain (loss) on real estate securities, available for sale	24,678	(8,205)	18,515
Reclassification adjustment for (gain) loss included in net income (loss)	(14,748)	3,064	(20,735)
<b>Total other comprehensive income (loss)</b>	<b>9,930</b>	<b>(5,141)</b>	<b>(2,220)</b>
<b>Comprehensive income (loss)</b>	<b>146,931</b>	<b>216,535</b>	<b>123,659</b>
Comprehensive (income) loss attributable to noncontrolling interest in consolidated joint ventures	694	(15,864)	(226)
<b>Comprehensive income (loss) of combined Class A common shareholders and Operating Partnership unitholders</b>	<b>147,625</b>	<b>200,671</b>	<b>\$ 123,433</b>
Comprehensive (income) loss attributable to noncontrolling interest in operating partnership	(16,195)	(24,868)	(31,072)
<b>Comprehensive income (loss) attributable to Class A common shareholders</b>	<b>\$ 131,430</b>	<b>\$ 175,803</b>	<b>\$ 92,361</b>

The accompanying notes are an integral part of these consolidated financial statements.



**Ladder Capital Corp**  
**Consolidated Statements of Changes in Equity**  
(Dollars and Shares in Thousands)

**Shareholders' Equity**

	Class A Common Stock		Class B Common Stock		Additional Paid-in-Capital	Treasury Stock	Retained Earnings (Dividends in Excess of Earnings)	Accumulated Other Comprehensive Income (Loss)	Noncontrolling Interests		Total Equity
	Shares	Par	Shares	Par					Operating Partnership	Consolidated Joint Ventures	
	<b>Balance, December 31, 2018</b>	<b>103,941</b>	<b>\$ 105</b>	<b>13,118</b>					<b>\$ 13</b>	<b>\$ 1,471,157</b>	
Contributions	—	—	—	—	—	—	—	—	—	498	498
Distributions	—	—	—	—	—	—	—	—	(17,262)	(1,213)	(18,475)
Amortization of equity based compensation	—	—	—	—	21,777	—	—	—	—	—	21,777
Grants of restricted stock	1,478	1	—	—	(1)	—	—	—	—	—	—
Purchase of treasury stock	(40)	—	—	—	—	(637)	—	—	—	—	(637)
Re-issuance of treasury stock	92	—	—	—	—	—	—	—	—	—	—
Shares acquired to satisfy minimum required federal and state tax withholding on vesting restricted stock and units	(526)	—	—	—	—	(9,247)	—	—	—	—	(9,247)
Forfeitures	(9)	—	—	—	—	—	—	—	—	—	—
Dividends declared	—	—	—	—	—	—	(145,910)	—	—	—	(145,910)
Stock dividends	1,434	1	181	—	23,822	—	(23,823)	—	—	—	—
Exchange of noncontrolling interest for common stock	1,139	1	(1,139)	(1)	16,449	—	—	65	(16,109)	—	405
Net income (loss)	—	—	—	—	—	—	122,645	—	15,050	(694)	137,001
Other comprehensive income (loss)	—	—	—	—	—	—	—	8,785	1,145	—	9,930
Rebalancing of ownership percentage between Company and Operating Partnership	—	—	—	—	(820)	—	—	17	803	—	—
<b>Balance, December 31, 2019</b>	<b>107,509</b>	<b>\$ 108</b>	<b>12,160</b>	<b>\$ 12</b>	<b>\$ 1,532,384</b>	<b>\$ (42,699)</b>	<b>\$ (35,746)</b>	<b>\$ 4,218</b>	<b>\$ 172,054</b>	<b>\$ 8,646</b>	<b>\$ 1,638,977</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Ladder Capital Corp**  
**Consolidated Statements of Changes in Equity**  
(Dollars and Shares in Thousands)

	<b>Shareholders' Equity</b>						<b>Noncontrolling Interests</b>			<b>Total Equity</b>	
	<b>Class A Common Stock</b>		<b>Class B Common Stock</b>		<b>Additional Paid-in-Capital</b>	<b>Treasury Stock</b>	<b>Retained Earnings (Dividends in Excess of Earnings)</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Operating Partnership</b>		<b>Consolidated Joint Ventures</b>
	<b>Shares</b>	<b>Par</b>	<b>Shares</b>	<b>Par</b>							
<b>Balance, December 31, 2017</b>	<b>93,641</b>	<b>\$ 94</b>	<b>17,668</b>	<b>\$ 18</b>	<b>\$ 1,306,136</b>	<b>\$(31,956)</b>	<b>\$ (39,112)</b>	<b>\$ (212)</b>	<b>\$ 240,861</b>	<b>\$ 12,317</b>	<b>\$ 1,488,146</b>
Contributions	—	—	—	—	—	—	—	—	—	7,604	7,604
Distributions	—	—	—	—	—	—	—	—	(20,353)	(25,730)	(46,083)
Amortization of equity based compensation	—	—	—	—	8,831	—	—	—	—	—	8,831
Issuance of common stock	5,800	6	—	—	99,000	—	—	—	—	—	99,006
Grants of restricted stock	34	—	—	—	—	—	—	—	—	—	—
Shares acquired to satisfy minimum required federal and state tax withholding on vesting restricted stock and units	(58)	—	—	—	—	(859)	—	—	—	—	(859)
Forfeitures	(26)	—	—	—	—	—	—	—	—	—	—
Dividends declared	—	—	—	—	—	—	(129,561)	—	—	—	(129,561)
Stock dividends	—	—	—	—	—	—	—	—	—	—	—
Offering costs	—	—	—	—	(499)	—	—	—	—	—	(499)
Exchange of noncontrolling interest for common stock	4,550	5	(4,550)	(5)	63,109	—	—	(167)	(62,427)	—	515
Net income (loss)	—	—	—	—	—	—	180,015	—	25,797	15,864	221,676
Other comprehensive income (loss)	—	—	—	—	—	—	—	(4,211)	(930)	—	(5,141)
Rebalancing of ownership percentage between Company and Operating Partnership	—	—	—	—	(5,420)	—	—	(59)	5,479	—	—
<b>Balance, December 31, 2018</b>	<b>103,941</b>	<b>\$ 105</b>	<b>13,118</b>	<b>\$ 13</b>	<b>\$ 1,471,157</b>	<b>\$(32,815)</b>	<b>\$ 11,342</b>	<b>\$ (4,649)</b>	<b>\$ 188,427</b>	<b>\$ 10,055</b>	<b>\$ 1,643,635</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Ladder Capital Corp**  
**Consolidated Statements of Changes in Equity**  
(Dollars and Shares in Thousands)

**Shareholders' Equity**

	Class A Common Stock		Class B Common Stock		Additional Paid-in-Capital	Treasury Stock	Retained Earnings (Dividends in Excess of Earnings)	Accumulated Other Comprehensive Income (Loss)	Noncontrolling Interests		Total Equity
	Shares	Par	Shares	Par					Operating Partnership	Consolidated Joint Ventures	
	<b>Balance, December 31, 2016</b>	<b>71,586</b>	<b>\$ 72</b>	<b>38,003</b>					<b>\$ 38</b>	<b>\$ 992,307</b>	
Contributions	—	—	—	—	—	—	—	—	—	7,479	7,479
Distributions	—	—	—	—	—	—	—	—	(42,218)	(306)	(42,524)
Amortization of equity based compensation	—	—	—	—	18,965	—	—	—	—	—	18,965
Grants of restricted stock	1,997	1	—	—	(1)	—	—	—	—	—	—
Purchase of treasury stock	(190)	—	—	—	—	(2,588)	—	—	—	—	(2,588)
Shares acquired to satisfy minimum required federal and state tax withholding on vesting restricted stock and units	(1,323)	(1)	—	—	—	(18,124)	—	—	—	—	(18,125)
Forfeitures	(10)	—	—	—	—	—	—	—	—	—	—
Dividends declared	—	—	—	—	—	—	(105,921)	—	—	—	(105,921)
Stock dividends	814	1	432	1	17,317	—	(17,319)	—	—	—	—
Exchange of noncontrolling interest for common stock	20,767	21	(20,767)	(21)	280,714	—	—	1,696	(284,763)	—	(2,353)
Net income (loss)	—	—	—	—	—	—	95,276	—	30,377	226	125,879
Other comprehensive income (loss)	—	—	—	—	—	—	—	(2,915)	695	—	(2,220)
Rebalancing of ownership percentage between Company and Operating Partnership	—	—	—	—	(3,166)	—	—	(358)	3,524	—	—
<b>Balance, December 31, 2017</b>	<b>93,641</b>	<b>\$ 94</b>	<b>17,668</b>	<b>\$ 18</b>	<b>\$ 1,306,136</b>	<b>\$ (31,956)</b>	<b>\$ (39,112)</b>	<b>\$ (212)</b>	<b>\$ 240,861</b>	<b>\$ 12,317</b>	<b>\$ 1,488,146</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Ladder Capital Corp**  
**Consolidated Statements of Cash Flows**  
**(Dollars in Thousands)**

	Year Ended December 31,		
	2019	2018	2017
<b>Cash flows from operating activities:</b>			
Net income (loss)	\$ 137,001	\$ 221,676	\$ 125,879
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
(Gain) loss on extinguishment/defeasance of debt	1,070	4,392	73
Depreciation and amortization	38,511	41,959	40,332
Unrealized (gain) loss on derivative instruments	(1,542)	(705)	3,432
Unrealized (gain) loss on equity securities	(1,737)	1,605	—
Unrealized (gain) loss on Agency interest-only securities	(84)	(555)	(1,405)
Unrealized (gain) loss on investment in mutual fund	(405)	(156)	(300)
Provision for loan losses	2,600	13,900	—
Impairment of real estate	1,350	—	—
Amortization of equity based compensation	21,777	8,831	18,965
Amortization of deferred financing costs included in interest expense	10,987	10,906	7,856
Amortization of premium on mortgage loan financing	(1,584)	(1,023)	(1,025)
Amortization of above- and below-market lease intangibles	(1,359)	(1,739)	(786)
Amortization of premium/(accretion) of discount and other fees on loans	(17,845)	(19,820)	(11,180)
Amortization of premium/(accretion) of discount and other fees on securities	217	3,124	5,241
Realized (gain) loss on sale of mortgage loan receivables held for sale	(54,758)	(16,511)	(54,046)
Realized (gain) loss on disposition of loan	(2,250)	—	—
Realized (gain) loss on securities	(14,911)	5,808	(17,209)
Realized (gain) loss on sale of real estate, net	(1,392)	(95,881)	(11,423)
Realized gain on sale of derivative instruments	84	(242)	199
Origination of mortgage loan receivables held for sale	(946,178)	(1,297,221)	(1,465,635)
Purchases of mortgage loan receivables held for sale	(9,934)	—	—
Repayment of mortgage loan receivables held for sale	667	14,242	2,083
Proceeds from sales of mortgage loan receivables held for sale	1,024,357	1,292,442	1,375,733
(Income) loss from investments in unconsolidated joint ventures in excess of distributions received	(3,432)	(790)	(89)
Distributions from operations of investment in unconsolidated joint ventures	3,317	1,250	—
Deferred tax asset (liability)	4,814	(7,525)	5,591
Payments pursuant to tax receivable agreement	—	—	(1,013)
Changes in operating assets and liabilities:			
Accrued interest receivable	5,556	(1,339)	(1,437)
Other assets	1,502	3,369	(3,275)
Accrued expenses and other liabilities	(13,192)	20,436	(4,576)
<b>Net cash provided by (used in) operating activities</b>	<b>183,207</b>	<b>200,433</b>	<b>11,985</b>

	Year Ended December 31,		
	2019	2018	2017
<b>Cash flows from investing activities:</b>			
Origination of mortgage loan receivables held for investment	(1,452,049)	(1,478,771)	(1,407,669)
Purchases of mortgage loan receivables held for investment	—	—	(94,079)
Repayment of mortgage loan receivables held for investment	1,639,101	1,411,862	404,584
Purchases of real estate securities	(1,645,640)	(770,039)	(210,903)
Repayment of real estate securities	491,880	109,446	138,413
Basis recovery of Agency interest-only securities	12,086	18,349	51,989
Proceeds from sales of real estate securities	855,618	324,798	1,025,710
Purchases of real estate	(20,235)	(122,707)	(236,932)
Capital improvements of real estate	(7,592)	(7,782)	(5,640)
Proceeds from sale of real estate	12,123	157,008	29,519
Capital contributions and advances to investment in unconsolidated joint ventures	(56,337)	(3,865)	—
Capital distribution from investment in unconsolidated joint ventures	48,514	—	—
Capitalization of interest on investment in unconsolidated joint ventures	(142)	(1,507)	(1,327)
Purchase of FHLB stock	(3,704)	—	—
Proceeds from sale of FHLB stock	—	20,000	—
Purchase of derivative instruments	(310)	(545)	(300)
Sale of derivative instruments	100	888	—
<b>Net cash provided by (used in) investing activities</b>	<b>(126,587)</b>	<b>(342,865)</b>	<b>(306,635)</b>
<b>Cash flows from financing activities:</b>			
Deferred financing costs paid	(6,910)	(3,509)	(26,330)
Proceeds from borrowings under debt obligations	14,402,852	5,806,914	10,080,341
Repayment of borrowings under debt obligations	(14,022,875)	(5,681,604)	(9,510,272)
Cash dividends paid to Class A common shareholders	(144,530)	(122,772)	(100,076)
Capital distributed to noncontrolling interests in operating partnership	(17,262)	(20,353)	(42,218)
Capital contributed by noncontrolling interests in consolidated joint ventures	498	7,604	7,479
Capital distributed to noncontrolling interests in consolidated joint ventures	(1,213)	(25,730)	(306)
Payment of liability assumed in exchange for shares for the minimum withholding taxes on vesting restricted stock	(9,247)	(858)	(18,125)
Purchase of treasury stock	(637)	—	(2,588)
Issuance of common stock	—	99,006	—
Common stock offering costs	—	(499)	—
<b>Net cash provided by (used in) financing activities</b>	<b>200,676</b>	<b>58,199</b>	<b>387,905</b>
<b>Net increase (decrease) in cash, cash equivalents and restricted cash</b>	<b>257,296</b>	<b>(84,233)</b>	<b>93,255</b>
Cash, cash equivalents and restricted cash at beginning of period	98,450	182,683	89,428
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$ 355,746</b>	<b>\$ 98,450</b>	<b>\$ 182,683</b>

	Year Ended December 31,		
	2019	2018	2017
<b>Supplemental information:</b>			
Cash paid for interest, net of amounts capitalized	\$ 195,061	\$ 183,215	\$ 130,795
Cash paid (received) for income taxes	885	9,839	(214)
<b>Non-cash investing and financing activities:</b>			
Repayment in transit of mortgage loans receivable held for investment (other assets)	—	106,205	—
Settlement of mortgage loan receivable held for investment by real estate, net	(44,183)	—	—
Transfer from mortgage loans receivable held for sale to mortgage loans receivable held for investment, net, at amortized cost	45,832	55,403	153,722
Proceeds from sale of real estate	—	1,421	—
Real estate acquired in settlement of mortgage loan receivable held for investment, net	84,356	—	—
Net settlement of sale of real estate, subject to debt - real estate	(11,943)	—	—
Net settlement of sale of real estate, subject to debt - debt obligations	11,943	—	—
Reduction in proceeds from sales of real estate	—	62,417	115,359
Assumption of debt obligations by real estate buyer/defeasance of debt and related costs	—	(62,417)	(115,359)
Exchange of noncontrolling interest for common stock	16,110	62,433	284,783
Mortgage loan financing acquired in settlement of mortgage loan receivable held for investment, net	(33,904)	—	—
Change in deferred tax asset related to exchanges of noncontrolling interest for common stock	394	428	2,203
Increase in amount payable pursuant to tax receivable agreement	(11)	(86)	149
Rebalancing of ownership percentage between Company and Operating Partnership	803	5,480	3,524
Dividends declared, not paid	38,696	37,316	30,528
Stock dividends	23,823	—	17,319

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the consolidated balance sheets that sum to the total of the same such amounts shown in the consolidated statement of cash flows (\$ in thousands):

	December 31, 2019	December 31, 2018	December 31, 2017
Cash and cash equivalents	\$ 58,171	\$ 67,878	\$ 76,674
Restricted cash	297,575	30,572	106,009
<b>Total cash, cash equivalents and restricted cash shown in the consolidated statement of cash flows</b>	<b>\$ 355,746</b>	<b>\$ 98,450</b>	<b>\$ 182,683</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Ladder Capital Corp**  
**Notes to Consolidated Financial Statements**

**1. ORGANIZATION AND OPERATIONS**

Ladder Capital Corp is an internally-managed real estate investment trust (“REIT”) that is a leader in commercial real estate finance. Ladder originates and invests in a diverse portfolio of commercial real estate and real estate-related assets, focusing on senior secured assets. Ladder’s investment activities include: (i) direct origination of commercial real estate first mortgage loans; (ii) investments in investment grade securities secured by first mortgage loans on commercial real estate; and (iii) investments in net leased and other commercial real estate equity. Ladder Capital Corp, as the general partner of Ladder Capital Finance Holdings LLLP (“LCFH,” “Predecessor” or the “Operating Partnership”), operates the Ladder Capital business through LCFH and its subsidiaries. As of December 31, 2019, Ladder Capital Corp has a 89.8% economic interest in LCFH and controls the management of LCFH as a result of its ability to appoint its board members. Accordingly, Ladder Capital Corp consolidates the financial results of LCFH and its subsidiaries and records a noncontrolling interest for the economic interest in LCFH held by certain existing owners of LCFH, who were limited partners of LCFH prior Ladder Capital Corp’s initial public offering (“IPO”) and continue to hold an economic interest in LCFH and voting shares of Ladder Capital Corp Class B common stock (the “Continuing LCFH Limited Partners”). In addition, Ladder Capital Corp, through certain subsidiaries which are treated as taxable REIT subsidiaries (each a “TRS”), is indirectly subject to U.S. federal, state and local income taxes. Other than the noncontrolling interest in the Operating Partnership and such indirect U.S. federal, state and local income taxes, there are no material differences between Ladder Capital Corp’s consolidated financial statements and LCFH’s consolidated financial statements.

Ladder Capital Corp was formed as a Delaware corporation on May 21, 2013. The Company conducted its IPO which closed on February 11, 2014. The Company used the net proceeds from the IPO to purchase newly issued limited partnership units (“LP Units”) from LCFH. In connection with the IPO, Ladder Capital Corp also became a holding corporation and the general partner of, and obtained a controlling interest in, LCFH. Ladder Capital Corp’s only business is to act as the general partner of LCFH, and, as such, Ladder Capital Corp indirectly operates and controls all of the business and affairs of LCFH and its subsidiaries. The IPO transactions described herein are referred to as the “IPO Transactions.”

Pursuant to LCFH’s Third Amended and Restated LLLP Agreement, dated as of December 31, 2014 and as amended, and subject to the applicable minimum retained ownership requirements and certain other restrictions, including notice requirements, Continuing LCFH Limited Partners (or certain transferees thereof) may, subject to certain conditions, receive one share of the Company’s Class A common stock in exchange for (i) one share of the Company’s Class B common stock, (ii) one Series REIT LP Unit and (iii) either one Series TRS LP Unit or one TRS Share, subject to equitable adjustments for stock splits, stock dividends and reclassifications. However, such exchange for shares of Ladder Capital Corp Class A common stock will not affect the exchanging owners’ voting power since the votes represented by the canceled shares of Ladder Capital Corp Class B common stock will be replaced with the votes represented by the shares of Class A common stock for which such Series Units, including TRS Shares as applicable, will be exchanged.

As a result of the Company’s ownership interest in LCFH and LCFH’s election under Section 754 of the Code, the Company expects to benefit from depreciation and other tax deductions reflecting LCFH’s tax basis for its assets. Those deductions will be allocated to the Company and will be taken into account in reporting the Company’s taxable income.

## 2. SIGNIFICANT ACCOUNTING POLICIES

### *Basis of Accounting and Principles of Consolidation*

The accompanying consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”).

The consolidated financial statements include the Company’s accounts and those of its subsidiaries which are majority-owned and/or controlled by the Company and variable interest entities for which the Company has determined itself to be the primary beneficiary, if any. All significant intercompany transactions and balances have been eliminated.

Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 810 — Consolidation (“ASC 810”), provides guidance on the identification of entities for which control is achieved through means other than voting rights (“variable interest entities” or “VIEs”) and the determination of which business enterprise, if any, should consolidate the VIEs. Generally, the consideration of whether an entity is a VIE applies when either: (1) the equity investors (if any) lack one or more of the essential characteristics of a controlling financial interest; (2) the equity investment at risk is insufficient to finance that entity’s activities without additional subordinated financial support; or (3) the equity investors have voting rights that are not proportionate to their economic interests and the activities of the entity involve or are conducted on behalf of an investor with a disproportionately small voting interest. The Company consolidates VIEs in which it is considered to be the primary beneficiary. The primary beneficiary is the entity that has both of the following characteristics: (1) the power to direct the activities that, when taken together, most significantly impact the VIE’s performance; and (2) the obligation to absorb losses and right to receive the returns from the VIE that would be significant to the VIE. See Note 10 for further information on the Company’s consolidated variable interest entities.

### *Use of Estimates*

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the balance sheets and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates and assumptions are reviewed periodically, and the effects of resulting changes are reflected in the consolidated financial statements in the period the changes are deemed to be necessary. Significant estimates made in the accompanying consolidated financial statements include, but are not limited to the following:

- valuation of real estate securities;
- valuation of mortgage loan receivables held for sale;
- valuation of real estate;
- allocation of purchase price for acquired real estate;
- impairment, and useful lives, of real estate;
- useful lives of intangible assets;
- valuation of derivative instruments;
- valuation of deferred tax asset (liability);
- amounts payable pursuant to the Tax Receivable Agreement;
- determination of effective yield for recognition of interest income;
- adequacy of provision for loan losses including the valuation of underlying collateral for collateral dependent loans;
- determination of other than temporary impairment of real estate securities and investments in and advances to unconsolidated joint ventures;
- certain estimates and assumptions used in the accrual of incentive compensation and calculation of the fair value of equity compensation issued to employees;
- determination of the effective tax rate for income tax provision; and
- certain estimates and assumptions used in the allocation of revenue and expenses for our segment reporting.



### ***Cash and Cash Equivalents***

The Company considers all investments with original maturities of three months or less, at the time of acquisition, to be cash equivalents. The Company maintains cash accounts at several financial institutions, which are insured up to a maximum of \$250,000 per account as of December 31, 2019 and December 31, 2018. At December 31, 2019 and December 31, 2018, and at various times during the years, the balances exceeded the insured limits.

### ***Restricted Cash***

Restricted cash includes accounts the Company maintains with brokers to facilitate financial derivative and repurchase agreement transactions in support of its loan and securities investments and risk management activities. Based on the value of the positions in these accounts and the associated margin requirements, the Company may be required to deposit additional cash into these broker accounts. The cash collateral held by broker is considered restricted cash. Restricted cash also includes tenant security deposits, deposits related to real estate sales and acquisitions and required escrow balances on credit facilities.

### ***Mortgage Loan Receivables Held for Investment***

Loans for which the Company has the intention and ability to hold for the foreseeable future, or until maturity or payoff, are reported at their outstanding principal balances net of any unearned income, unamortized deferred fees or costs, premiums or discounts and an allowance for loan losses. Loan origination fees and direct loan origination costs are deferred and recognized in interest income over the estimated life of the loans using the effective interest method, adjusted for actual prepayments. Upon the decision to sell such loans, the Company will transfer the loan from mortgage loan receivables held for investment to mortgage loan receivables held for sale at the lower of carrying value or fair value on the consolidated balance sheets.

### ***Provision for Loan Losses***

The provision for loan losses reflects the Company's estimate of loan losses inherent in the loan portfolio as of the balance sheet date. The provision for loan losses includes a portfolio-based, general component and an asset-specific component.

The Company estimates its portfolio-based loan loss provision based on its historical loss experience and expectation of losses inherent in the investment portfolio but not yet realized. To ensure that the risk exposures are properly measured and the appropriate reserves are taken, the Company assesses a loan loss provision balance that will grow over time with its portfolio and the related risk as the assets are aged and approach maturity and ultimate refinancing where applicable. Significant judgment is required when evaluating loans for impairment, therefore actual results over time could be materially different.

The asset-specific reserve component relates to reserves for losses on individually impaired loans. The Company evaluates each loan for impairment at least quarterly. Impairment occurs when it is deemed probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan. If the loan is considered to be impaired, an allowance is recorded to reduce the carrying value of the loan to the present value of the expected future cash flows discounted at the loan's effective rate or the fair value of the collateral, less the estimated costs to sell, if recovery of the Company's investment is expected solely from the collateral. The Company generally will use the direct capitalization rate valuation methodology or the sales comparison approach to estimate the fair value of the collateral for such loans and in certain cases obtain external appraisals. Determining fair value of the collateral may take into account a number of assumptions including, but not limited to, cash flow projections, market capitalization rates, discount rates and data regarding recent comparable sales of similar properties. Such assumptions are generally based on current market conditions and are subject to economic and market uncertainties.

The Company's loans are typically collateralized by real estate directly or indirectly. As a result, the Company regularly evaluates the extent and impact of any credit deterioration associated with the performance and/or value of the underlying collateral property as well as the financial and operating capability of the borrower/sponsor on a loan by loan basis. Specifically, a property's operating results and any cash reserves are analyzed and used to assess (i) whether cash flow from operations is sufficient to cover the debt service requirements currently and into the future, (ii) the ability of the borrower to refinance the loan at maturity, and/or (iii) the property's liquidation value. The Company also evaluates the financial wherewithal of any loan guarantors as well as the borrower's competency in managing and operating the properties. In addition, the Company considers the overall economic environment, real estate sector, and geographic submarket in which the collateral property is located. Such impairment analyses are completed and reviewed by asset management and underwriting personnel, who utilize various data sources, including (i) periodic financial data such as property occupancy, tenant profile, rental rates, operating expenses, the borrowers' business plan, and capitalization and discount rates, (ii) site inspections, and (iii) current credit spreads and other market data and ultimately presented to management for approval.

A loan is also considered impaired if its terms are modified in a troubled debt restructuring ("TDR"). A TDR occurs when a concession is granted and the debtor is experiencing financial difficulties. Impairments on TDR loans are generally measured based on the present value of expected future cash flows discounted at the effective interest rate of the original loans. Generally when granting concessions, the Company will seek to protect its position by requiring incremental pay downs, additional collateral or guarantees and, in some cases, lookback features or equity interests to offset concessions granted should conditions impacting the loan improve. The Company's determination of credit losses is impacted by TDRs whereby loans that have gone through TDRs are considered impaired, assessed for specific reserves, and are not included in the Company's assessment of the portfolio-based general reserve. Loans previously restructured under TDRs that subsequently default are reassessed to incorporate the Company's current assumptions on expected cash flows and additional provision expense is recorded to the extent necessary.

The Company designates non-accrual loans at such time as (i) loan payments become 90-days past due; or (ii) in the opinion of the Company, it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan. Income recognition will be suspended when a loan is designated non-accrual and resumed only when the suspended loan becomes contractually current and performance is demonstrated to have resumed. Any interest received for loans on non-accrual status will be applied as a reduction to the unpaid principal balance. A loan will be written off when it is no longer realizable and legally discharged.

### ***Mortgage Loan Receivables Held for Sale***

Mortgage loan receivables held for sale are first mortgage loans that are secured by cash-flowing commercial real estate and are available for sale to securitizations. Mortgage loan receivables held for sale are recorded at lower of cost or market value.

### ***Real Estate Securities***

The Company classifies its real estate securities investments on the date of acquisition of the investment. Real estate securities that the Company does not hold for the purpose of selling in the near-term, but may dispose of prior to maturity, are designated as available-for-sale and are carried at estimated fair value with the net unrealized gains or losses on all securities, except for Government National Mortgage Association ("GNMA") interest-only and Federal Home Loan Mortgage Corp ("FHLMC") interest-only securities (collectively, "Agency interest-only securities") and equity securities, recorded as a component of other comprehensive income (loss) in shareholders' equity. As more fully described in Note 4, certain securities which were purchased from the LCCM LC-26 securitization trust are designated as risk retention securities under the Dodd-Frank Act which are subject to transfer restrictions over the term of the securitization trust and are classified as held-to-maturity and reported at amortized cost.

The Company's Agency interest-only securities are considered to be hybrid financial instruments that contain embedded derivatives. As a result, the Company accounts for them as hybrid instruments in their entirety at fair value with changes in fair value recognized in earnings in the consolidated statements of income in accordance with ASC 815. The Company's recognition of interest income from its Agency interest-only and all other securities, including effective interest from amortization of premiums, follows the Company's Revenue Recognition policy, as disclosed within this Note for recognizing interest income on its securities. The interest income recognized from the Company's Agency interest-only securities is recorded in interest income on the consolidated statements of income. The Company uses the specific identification method when determining the cost of securities sold and the amount of gain (loss) on securities recognized in earnings. The Company accounts for the changes in the fair value of the unfunded portion of its GNMA Construction securities, which are included in real estate securities, available-for-sale, on the consolidated balance sheet, as available for sale securities. Unrealized losses on securities that, in the judgment of management, are other than temporary are charged against earnings as a loss in the consolidated statements of income.

Equity securities are classified as available-for-sale. The Company has elected the fair market value option for accounting for these equity securities and changes in fair value are recorded in current period earnings.

When the estimated fair value of an available-for-sale security is less than amortized cost, the Company will consider whether there is an other-than-temporary impairment in the value of the security. An impairment will be considered other-than-temporary based on consideration of several factors, including (i) if the Company intends to sell the security, (ii) if it is more likely than not that the Company will be required to sell the security before recovering its cost, or (iii) the Company does not expect to recover the security's cost basis (i.e., a credit loss). A credit loss will have occurred if the present value of cash flows expected to be collected from the debt security is less than the amortized cost basis. If the Company intends to sell an impaired debt security or it is more likely than not that it will be required to sell the security before recovery of its amortized cost basis less any current period credit loss, the impairment is other-than-temporary and will be recognized currently in earnings equal to the entire difference between fair value and amortized cost. If a credit loss exists, but the Company does not intend to, nor is it more likely than not that it will be required to sell before recovery, the impairment is other-than-temporary and will be separated into (i) the estimated amount relating to the credit loss, and (ii) the amount relating to all other factors. Only the estimated credit loss amount is recognized currently in earnings, with the remainder of the loss recognized in other comprehensive income. Estimating cash flows and determining whether there is other-than-temporary impairment require management to exercise judgment and make significant assumptions, including, but not limited to, assumptions regarding estimated prepayments, loss assumptions, and assumptions regarding changes in interest rates. As a result, actual impairment losses, and the timing of income recognized on these securities, could differ from reported amounts. For cash flow statement purposes, receipts of interest from interest-only real estate securities are bifurcated between amortization of premium/(accretion) of discount and other fees on securities as part of cash flows from operations and basis recovery of Agency interest-only securities as part of cash flows from investing activities.

The Company utilizes an internal model as its primary pricing source to develop its prices for its commercial mortgage-backed securities ("CMBS") and other commercial real estate securities guaranteed by a U.S. governmental agency or by a government sponsored entity (together, "U.S. Agency Securities"). Different judgments and assumptions could result in materially different estimates of fair value. To confirm its own valuations, the Company requests prices for each of its CMBS and U.S. Agency Securities investments from three different sources, including third parties that provide pricing services and brokers, although since broker quotes for the same or similar securities in which Ladder has invested are non-binding, the Company does not consider them to be a primary source for valuation. The Company may also develop a price for a security based on its direct observations of market activity and other observations. Typically, at least two prices per security are obtained.

Prior to using a third-party pricing service for valuation, the Company develops an understanding of the valuation methodologies used by such pricing services through discussions with their representatives and review of their valuation methodologies used for different types of securities. The Company understands that the pricing services develop estimates of fair value for CMBS and U.S. Agency Securities using various techniques, including discussion with their internal trading desks, proprietary models and matrix pricing approaches. The Company does not have access to, and is therefore not able to review in detail, the inputs used by the pricing services in developing their estimates of fair value. However, on at least a monthly basis as part of our closing process, the Company evaluates the fair value information provided by the pricing services by comparing this information for reasonableness against its direct observations of market activity for similar securities and anecdotal information obtained from market participants that, in its assessment, is relevant to the determination of fair value. This process may result in the Company “challenging” the estimate of fair value for a security if it is unable to reconcile the estimate provided by the pricing service with its assessment of fair value for the security. Accordingly, in following this approach, the Company’s objective is to ensure that the information used by pricing services in their determination of fair value of securities is reasonable and appropriate.

Since inception, the Company has not encountered significant variation in the values obtained from the various pricing sources. In the extremely limited occasions where the prices received were challenged, the challenge resulted in the prices provided by the pricing services being updated to reflect current market updates or cash flow assumptions.

### ***Real Estate***

The Company generally acquires real estate assets or land and development assets through cash purchases and may also acquire such assets through foreclosure or deed-in-lieu of foreclosure in full or partial satisfaction of defaulted loans. Based on the Company’s strategic plan to realize the maximum value from the real estate acquired, properties are classified as Real estate, net or Real estate held for sale in the consolidated balance sheets. When the Company intends to hold, operate or develop the property for a period of at least 12 months, assets are classified as Real estate, net, and when the Company intends to market these properties for sale in the near term, assets are classified as Real estate held for sale in the consolidated balance sheets. The Company records acquired real estate at cost and makes assessments as to the useful lives of depreciable assets. The Company records real estate acquired through foreclosure at fair value. The Company considers the period of future benefit of the asset to determine its appropriate useful lives. Depreciation is computed using a straight-line method over the estimated useful life of 20 to 55 years for buildings, four to 15 years for building fixtures and improvements and the remaining lease term for acquired intangible lease assets.

The Company classifies most of its investments in real estate as held and used. The Company measures and records a property that is classified as held and used at its carrying amount, adjusted for any depreciation expense and impairments, as applicable and are included in Real estate, net in the consolidated balance sheets.

Certain of the Company’s real estate is leased to others on a net lease basis where the tenant is generally responsible for payment of real estate taxes, property, building and general liability insurance and property and building maintenance. These leases are for fixed terms of varying length and provide for annual rentals. Rental income from leases is recognized on a straight-line basis over the term of the respective leases. The cumulative excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in unbilled rent receivable within other assets in the consolidated balance sheets.

### ***Allocation of Purchase Price for Acquired Real Estate***

Upon acquisition of rental property, the Company estimates the fair value of acquired tangible assets, consisting of land, building and improvements, and identified intangible assets and liabilities assumed, generally consisting of the fair value of (i) above and below market leases, (ii) in-place leases and (iii) tenant relationships. The Company allocates the purchase price to the assets acquired and liabilities assumed based on their fair values and real estate acquisition costs are capitalized as a component of the cost of the assets acquired for asset acquisitions. The Company records goodwill or a gain on bargain purchase (if any) if the net assets acquired/liabilities assumed exceed the purchase consideration of a transaction. In estimating the fair value of the tangible and intangible assets acquired, the Company considers information obtained about each property as a result of its due diligence and marketing and leasing activities, and utilizes various valuation methods, such as estimated cash flow projections utilizing appropriate discount and capitalization rates, estimates of replacement costs net of depreciation, and available market information. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant.

Above-market and below-market lease values for acquired properties are initially recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the remaining initial term plus the term of any below-market fixed rate renewal options for below-market leases. The capitalized above-market lease values are amortized as a reduction of base rental revenue over the remaining terms of the respective leases, and the capitalized below-market lease values are amortized as an increase to base rental revenue over the remaining initial terms plus the terms of any below-market fixed rate renewal options of the respective leases. If a tenant with a below market rent renewal does not renew, any remaining unamortized amount will be taken into income at that time.

Other intangible assets acquired include amounts for in-place lease values and tenant relationship values, which are based on management's evaluation of the specific characteristics of each tenant's lease and the Company's overall relationship with the respective tenant. Factors to be considered by management in its analysis of in-place lease values include an estimate of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases. In estimating carrying costs, management includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, management considers leasing commissions, legal and other related expenses. Characteristics considered by management in valuing tenant relationships include the nature and extent of the Company's existing business relationships with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality and expectations of lease renewals. The value of in-place leases are amortized to expense over the remaining initial terms of the respective leases. The value of tenant relationship intangibles are amortized to expense over the anticipated life of the relationships but in no event do the amortization periods for intangible assets exceed the depreciable lives of the buildings. If a tenant terminates its lease, the unamortized portion of the in-place lease value and tenant relationship intangibles are charged to expense.

The fair value of other investments and debt assumed are valued using techniques consistent with those disclosed in Note 15, depending on the nature of the investments or debt. The fair value of other assumed assets and liabilities are based on best information available at the time of the acquisition.

### ***Impairment of Property Held for Use***

On a periodic basis, management assesses whether there are any indicators that the value of the Company's properties classified as held for use may be impaired. In addition to identifying any specific circumstances which may affect a property or properties, management considers other criteria for determining which properties may require assessment for potential impairment. The criteria considered by management include reviewing low leased percentages, significant near-term lease expirations, recently acquired properties, current and historical operating and/or cash flow losses, near-term mortgage debt maturities or other factors that might impact the Company's intent and ability to hold the property. A property's value is impaired only if management's estimate of the aggregate future cash flows (undiscounted and without debt service charges) to be generated by the property is less than the carrying value of the property. To the extent impairment has occurred, the loss shall be measured as the excess of the carrying amount of the property over the fair value of the property. The Company's estimates of aggregate future cash flows expected to be generated by each property are based on a number of assumptions. These assumptions are generally based on management's experience in its local real estate markets and the effects of current market conditions. The assumptions are subject to economic and market uncertainties including, among others, demand for space, competition for tenants, changes in market rental rates, and costs to operate each property. As these factors are difficult to predict and are subject to future events that may alter management's assumptions, the future cash flows estimated by management in its impairment analyses may not be achieved, and actual losses or impairments may be realized in the future.

### ***Real Estate Held for Sale***

In accordance with accounting guidance found in ASC *Topic 360 - Property, Plant, and Equipment* ("ASC 360"), when assets are identified by management as held for sale, the Company discontinues depreciating the assets and estimates the sales price, net of selling costs, of such assets. If, in management's opinion, the estimated net sales price of the assets which have been identified as held for sale is less than the net book value of the assets, an impairment charge will be recorded in the consolidated statements of income.

If circumstances arise that previously were considered unlikely and, as a result, the Company decides not to sell a property previously classified as held for sale, the property is reclassified as held and used. A property that is reclassified is measured and recorded individually at the lower of (a) its carrying amount before the property was classified as held for sale, adjusted for any depreciation (amortization) expense that would have been recognized had the property been continuously classified as held and used, or (b) the fair value at the date of the subsequent decision not to sell.

### ***Sales of Real Estate***

Gains on sales of real estate after January 1, 2018 are recognized pursuant to the provisions included in ASC 606-20, *Revenue from Contracts with Customers* (“ASC 606-20”) or ASC 610-20, *Gains and Losses from the Derecognition of Nonfinancial Assets* (“ASC 610-20”). Generally, the Company’s sales of residential condominiums would be governed by ASC 606-20 and the sales of rental properties under ASC 610-20.

Gain on sales of real estate prior to January 1, 2018 are recognized pursuant to the provisions included in ASC 360-20, *Real Estate Sales* (“ASC 360-20”). The specific timing of a sale was measured against various criteria in ASC 360-20 related to the terms of the transaction and any continuing involvement in the form of management or financial assistance associated with the properties. If the sales criteria for the full accrual method are not met, depending on the circumstances, the Company may not record a sale or may record a sale but may defer some or all of the gain recognition. If the criteria for full accrual are not met, the Company may account for the transaction by applying the finance, leasing, profit sharing, deposit, installment or cost recovery methods, as appropriate, until the sales criteria for the full accrual method are met.

### ***Investments in and Advances to Unconsolidated Joint Ventures***

The Company accounts for its investments in unconsolidated joint ventures under the equity method of accounting. The Company applies the equity method by initially recording these investments at cost, as investments in unconsolidated joint ventures, subsequently adjusted for equity in earnings and cash contributions and distributions. The outside basis portion of the Company’s joint ventures is amortized over the anticipated useful lives of the underlying ventures’ tangible and intangible assets acquired and liabilities assumed. Generally, the Company would discontinue applying the equity method when the investment (and any advances) is reduced to zero and would not provide for additional losses unless the Company has guaranteed obligations of the venture or is otherwise committed to providing further financial support for the investee. If the venture subsequently generates income, the Company only recognizes its share of such income to the extent it exceeds its share of previously unrecognized losses. The Company classifies distributions received from its investments in unconsolidated joint ventures using the nature of the distribution approach.

On a periodic basis, management assesses whether there are any indicators that the value of the Company’s investments in unconsolidated joint ventures may be impaired. An investment is impaired only if management’s estimate of the value of the investment is less than the carrying value of the investment, and such decline in value is deemed to be other than temporary. To the extent impairment has occurred, the loss shall be measured as the excess of the carrying amount of the investment over the value of the investment. The Company’s estimates of value for each investment (particularly in commercial real estate joint ventures) are based on a number of assumptions that are subject to economic and market uncertainties including, among others, demand for space, competition for tenants, changes in market rental rates, and operating costs. As these factors are difficult to predict and are subject to future events that may alter management’s assumptions, the values estimated by management in its impairment analyses may not be realized, and actual losses or impairment may be realized in the future.

### ***Capitalization of Interest***

Capitalization of costs begins when the activities necessary to get the development project ready for its intended use begins, which include costs incurred before the beginning of construction. Capitalization of costs ceases when the development project is substantially complete and ready for its intended use. Determining when a development project commences, and when it is substantially complete and ready for its intended use involves a degree of judgment. We generally consider a development project to be substantially complete and ready for its intended use upon receipt of a certificate of occupancy. We cease cost capitalization if activities necessary for the development of the property have been suspended. Capitalized costs are allocated to the specific components of a project that are benefited.

Interest shall be capitalized for investments accounted for by the equity method while the investee has activities in progress necessary to commence its planned principal operations, provided that the investee's activities include the use of funds to acquire qualifying assets for its operations. The investor's investment in the investee, not the individual assets or projects of the investee, is the qualifying asset for purposes of interest capitalization.

### ***Valuation of Financial Instruments***

Considerable judgment is necessary to interpret market data and develop estimated fair values. Accordingly, fair values are not necessarily indicative of the amounts the Company could realize upon disposition of the financial instruments. Financial instruments with readily available active quoted prices, or for which fair value can be measured from actively quoted prices, generally will have a higher degree of pricing observability and will therefore require a lesser degree of judgment to be utilized in measuring fair value. Conversely, financial instruments rarely traded or not quoted will generally have less, or no, pricing observability and will require a higher degree of judgment in measuring fair value. Pricing observability is generally affected by such items as the type of financial instrument, whether the financial instrument is new to the market and not yet established, the characteristics specific to the transaction and overall market conditions. The use of different market assumptions and/or estimation methodologies may have a material effect on estimated fair value amounts.

For a further discussion regarding the measurement of financial instruments see Note 15, Fair Value of Financial Instruments.

### ***Valuation Hierarchy***

In accordance with the authoritative guidance on fair value measurements and disclosures under ASC 820, Fair Value Measurement, the methodologies used for valuing such instruments have been categorized into three broad levels as follows:

Level 1 - Quoted prices in active markets for identical instruments.

Level 2 - Valuations based principally on other observable market parameters, including:

- Quoted prices in active markets for similar instruments,
- Quoted prices in less active or inactive markets for identical or similar instruments,
- Other observable inputs (such as interest rates, yield curves, volatilities, prepayment speeds, loss severities, credit risks and default rates), and
- Market corroborated inputs (derived principally from or corroborated by observable market data).

Level 3 - Valuations based significantly on unobservable inputs.

- Valuations based on third-party indications (broker quotes, counterparty quotes or pricing services) which were, in turn, based significantly on unobservable inputs or were otherwise not supportable as Level 2 valuations, and
- Valuations based on internal models with significant unobservable inputs.

Pursuant to the authoritative guidance, these levels form a hierarchy. The Company follows this hierarchy for its financial instruments measured at fair value on a recurring basis. The classifications are based on the lowest level of input that is significant to the fair value measurement.

It is the Company's policy to determine when transfers between levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period.

### ***Tuebor/Federal Home Loan Bank Membership***

Tuebor Captive Insurance Company LLC (“Tuebor”), was licensed in Michigan and approved to operate as a captive insurance company as well as being approved to become a member of the Federal Home Loan Bank (“FHLB”), with membership finalized with the purchase of stock, in the FHLB on July 11, 2012. That approval allowed Tuebor to purchase capital stock in the FHLB, the prerequisite to obtaining financing on eligible collateral. Refer to Note 7, Debt Obligations, Net.

Each member of the FHLB must purchase and hold FHLB stock as a condition of initial and continuing membership, in proportion to their borrowings from the FHLB and levels of certain assets. Members may need to purchase additional stock to comply with these capital requirements from time to time. FHLB stock is redeemable by Tuebor upon five (5) years’ prior written notice, subject to certain restrictions and limitations. Under certain conditions, the FHLB may also, at its sole discretion, repurchase FHLB stock from its members. The Company records its investment in FHLB stock at its par value and the FHLB stock is expected to be repurchased by the FHLB at its par value.

### ***Debt Issuance Costs***

The Company recognizes debt issuance costs related to its senior unsecured notes on its consolidated balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. Unamortized debt issuance costs of \$8.4 million and \$11.2 million are included in senior unsecured notes as of December 31, 2019 and 2018, respectively. The Company defers debt issuance costs associated with lines of credit and presents them as an asset and subsequently amortizes the debt issuance costs ratably over the term of the revolving debt arrangement. The Company considers its committed loan master repurchase facilities, borrowings under credit agreement and revolving credit facility to be revolving debt arrangements.

### ***Derivative Instruments***

In the normal course of business, the Company is exposed to the effect of interest rate changes and may undertake a strategy to limit these risks through the use of derivatives. To address exposure to interest rates, the Company uses derivatives primarily to economically hedge the fair value variability of fixed rate assets caused by interest rate fluctuations and overall portfolio market risk. The Company may use a variety of derivative instruments that are considered conventional, or “plain vanilla” derivatives, including interest rate swaps, futures, caps, collars and floors, to manage interest rate risk.

To determine the fair value of derivative instruments, the Company uses a variety of methods and assumptions that are based on market conditions and risks existing at each balance sheet date. Standard market conventions and techniques such as discounted cash flow analysis, option-pricing models, and termination cost may be used to determine fair value. All such methods of measuring fair value for derivative instruments result in an estimate of fair value, and such value may never actually be realized.

The Company recognizes all derivatives on the consolidated balance sheets at fair value. The Company does not generally designate derivatives as hedges to qualify for hedge accounting for financial reporting purposes and therefore any net payments under, or fluctuations in the fair value of, these derivatives have been recognized currently in net result from derivative transactions in the accompanying consolidated statements of income. The Company records derivative asset and liability positions on a gross basis with any collateral posted with or received from counterparties recorded separately on the Company’s consolidated balance sheets.



### ***Repurchase Agreements***

The Company finances certain of its mortgage loan receivables held for sale, a portion of its mortgage loan receivables held for investment and the majority of its real estate securities using repurchase agreements. Under a repurchase agreement, an asset is sold to a counterparty to be repurchased at a future date at a predetermined price, which represents the original sales price plus interest. The Company accounts for these repurchase agreements as financings under ASC 860-10-40. Under this standard, for these transactions to be treated as financings, they must be separate transactions and not linked. If the Company finances the purchase of its mortgage loan receivables held for sale, mortgage loan receivables held for investment and real estate securities with repurchase agreements with the same counterparty from which the securities are purchased and both transactions are entered into contemporaneously or in contemplation of each other, the transactions are presumed under GAAP to be part of the same arrangement, or a “Linked Transaction,” unless certain criteria are met. As of December 31, 2019 and 2018, none of the Company’s repurchase agreements are accounted for as linked transactions.

### ***Income Taxes***

The Company has elected to be taxed as a REIT under the Code effective January 1, 2015. The Company is subject to federal income taxation at corporate rates on its REIT taxable income; however, the Company is allowed a deduction for the amount of dividends paid to its stockholders, thereby subjecting the distributed net income of the Company to taxation at the stockholder level only. Any income associated with a TRS is fully taxable because a TRS is subject to federal and state income taxes as a domestic C corporation based upon its net income. The Company is also subject to U.S. federal income tax (and possibly state and local taxes) to the extent it recognizes any “built-in gains” that existed as of January 1, 2015, the effective date of Company’s election to be subject to tax as a REIT under the Code (the “REIT Election”) for the five year period following the REIT Election. The Company intends to continue to operate in a manner consistent with and to elect to be treated as a REIT for tax purposes.

Prior to electing REIT status, a portion of the Company’s income was subject to U.S. federal, state and local corporate income taxes and taxed at the prevailing corporate tax rates in addition to being subject to the New York City Unincorporated Business Tax (“NYC UBT”). Prior to February 11, 2014, the Company’s predecessor had not been subject to U.S. federal income taxes as the predecessor entity is a Limited Liability Limited Partnership, but had been subject to the NYC UBT.

As part of the Tax Cuts and Jobs Act, the federal income tax rate applicable to TRS activities has been reduced. The Company has adjusted its deferred tax positions at the TRSs (including those resulting from the TRA) to reflect the reduced tax rate as part of its 2017 tax provision.

The Company accounts for income taxes in accordance with ASC *Topic 740 - Income Taxes* (“ASC 740”), which requires the recognition of tax benefits or expenses on the temporary differences between financial reporting and tax bases of assets and liabilities. The Company determines whether a tax position of the Company is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement which could result in the Company recording a tax liability that would reduce shareholders’ equity.

The Company’s policy is to classify interest and penalties associated with underpayment of U.S. federal and state income taxes, if any, as a component of operating expense on its consolidated statements of income. For the years ended December 31, 2019 and 2018, the Company did not have material interest or penalties associated with the underpayment of any income taxes. The last three tax years remain open and subject to examination by tax jurisdictions.

### ***Deferred Tax Asset and Amount Due Pursuant to Tax Receivable Agreement***

In conjunction with the IPO, the Company is treated for U.S. federal income tax purposes as having directly purchased LP Units in LCFH from the existing unitholders. In the future, additional Series REIT LP Units, LC TRS I LLC (“LC TRS I”) Shares (or Series TRS LP Units in lieu of such LC TRS I Shares) and shares of our Class B common stock may be exchanged for shares of Class A common stock in the Company. The initial purchase and these future exchanges may result in an increase in the tax basis of LCFH’s assets attributable to the Company’s interest in LCFH. These increases in the tax basis of LCFH’s assets attributable to the Company’s interest in LCFH would not have been available but for this initial purchase and future exchanges. Such increases in tax basis may increase (for tax purposes) depreciation and amortization deductions and therefore reduce the amount of income tax the Company would otherwise be required to pay in the future. The Tax Receivable Agreement provides for the payment by the Company to the TRA Members of 85% of the amount of cash savings in U.S. federal, state and local income tax or franchise tax that the Company actually realizes as a result of (a) the increase in tax basis attributable to exchanges by the TRA Members and (b) tax benefits related to imputed interest deemed to be paid by the Company as a result of this Tax Receivable Agreement. The Company may benefit from the remaining 15% of cash savings, if any, in income tax that it realizes and record any such estimated tax benefits as an increase to additional paid-in-capital. For purposes of the Tax Receivable Agreement, cash savings in income tax will be computed by comparing the Company’s actual income tax liability to the amount of such taxes that it would have been required to pay had there been no increase to the tax basis of the assets of LCFH as a result of the exchanges and had it not entered into the Tax Receivable Agreement. The term of the Tax Receivable Agreement commenced upon consummation of the IPO and will continue until all such tax benefits have been utilized or expired, unless the Company exercises its right to terminate the Tax Receivable Agreement for an amount based on an agreed value of payments remaining to be made under the agreement. The Company has recorded the estimated tax benefits related to the increase in tax basis and imputed interest as a result of the future exchanges described above as a deferred tax asset in the consolidated statements of financial condition. The amount due to the TRA Members related to the Tax Receivable Agreement as a result of the future exchanges described above is recorded as amount payable pursuant to Tax Receivable Agreement in the consolidated balance sheets.

The Tax Receivable Agreement was amended and restated in connection with our REIT Election, effective as of December 31, 2014 (the “TRA Amendment”), in order to preserve a portion of the potential tax benefits currently existing under the Tax Receivable Agreement that would otherwise be reduced in connection with our REIT Election. The TRA Amendment provides that, in lieu of the existing tax benefit payments under the Tax Receivable Agreement for the 2015 taxable year and beyond, LC TRS I will pay to the TRA Members 85% of the amount of the benefits, if any, that LC TRS I realizes or under certain circumstances (such as a change of control) is deemed to realize as a result of (i) the increases in tax basis resulting from the TRS Exchanges by the TRA Members, (ii) any incremental tax basis adjustments attributable to payments made pursuant to the TRA Amendment, and (iii) any deemed interest deductions arising from payments made by LC TRS I under the TRA Amendment. Under the TRA Amendment, LC TRS I may benefit from the remaining 15% of cash savings in income tax that it realizes, which is in the same proportion realized by the Company under the existing Tax Receivable Agreement. The purpose of the TRA Amendment was to preserve the benefits of the Tax Receivable Agreement to the extent possible in a REIT, although, as a result, the amount of payments made to the TRA Members under the TRA Amendment is expected to be less than would be made under the prior Tax Receivable Agreement. The TRA Amendment continues to share such benefits in the same proportions and otherwise has substantially the same terms and provisions as the prior Tax Receivable Agreement. See Note 16 for further discussion of the Tax Receivable Agreement.

### ***Interest Income***

Interest income is accrued based on the outstanding principal amount and contractual terms of the Company’s loans and securities. Discounts or premiums associated with the purchase of loans and investment securities are amortized or accreted into interest income as a yield adjustment on the effective interest method, based on expected cash flows through the expected recovery period of the investment. On at least a quarterly basis, the Company reviews and, if appropriate, makes adjustments to its cash flow projections. The Company has historically collected, and expects to continue to collect, all contractual amounts due on its originated loans. As a result, the Company does not adjust the projected cash flows to reflect anticipated credit losses for these loans. If the performance of a credit deteriorated security is more favorable than forecasted, the Company will generally accrete more credit discount into interest income than initially or previously expected. These adjustments are made prospectively beginning in the period subsequent to the determination that a favorable change in performance is projected. Conversely, if the performance of a credit deteriorated security is less favorable than forecasted, an other-than-temporary impairment may be taken, and the amount of discount accreted into income will generally be less than previously expected.

The effective yield on securities is based on the projected cash flows from each security, which is estimated based on the Company's observation of the then current information and events and will include assumptions related to interest rates, prepayment rates and the timing and amount of credit losses. On at least a quarterly basis, the Company reviews and, if appropriate, makes adjustments to its cash flow projections based on input and analysis received from external sources, internal models, and its judgment about interest rates, prepayment rates, the timing and amount of credit losses (if applicable), and other factors. Changes in cash flows from those originally projected, or from those estimated at the last evaluation, may result in a prospective change in the yield/interest income recognized on such securities. Actual maturities of the securities are affected by the contractual lives of the associated mortgage collateral, periodic payments of scheduled principal, and repayments of principal. Therefore, actual maturities of the securities will generally be shorter than stated contractual maturities.

For loans classified as held for investment and that the Company has not elected to record at fair value under FASB ASC 825, origination fees and direct loan origination costs are recognized in interest income over the loan term as a yield adjustment using the effective interest method. For loans classified as held for sale and that the Company has not elected to record at fair value under FASB ASC 825, origination fees and direct loan origination costs are deferred adjusting the basis of the loan and are realized as a portion of the gain/(loss) on sale of loans when sold. As of December 31, 2019, the Company did not hold any loans for which the fair value option was elected.

For our CMBS rated below AA, which represents 2.3% of the Company's CMBS portfolio as of December 31, 2019, cash flows from a security are estimated by applying assumptions used to determine the fair value of such security and the excess of the future cash flows over the investment are recognized as interest income under the effective yield method. The Company will review and, if appropriate, make adjustments to, its cash flow projections at least quarterly and monitor these projections based on input and analysis received from external sources and its judgment about interest rates, prepayment rates, the timing and amount of credit losses and other factors. Changes in cash flows from those originally projected, or from those estimated at the last evaluation, may result in a prospective change in interest income recognized and amortization of any premium or discount on, or the carrying value of, such securities.

For investments purchased with evidence of deterioration of credit quality for which it is probable, at acquisition, that the Company will be unable to collect all contractually required payments receivable, the Company will apply the provisions of ASC 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality." ASC 310-30 addresses accounting for differences between contractual cash flows and cash flows expected to be collected from an investor's initial investment in loans or debt securities (loans) acquired in a transfer if those differences are attributable, at least in part, to credit quality. ASC 310-30 limits the yield that may be accreted (accretable yield) to the excess of the investor's estimate of undiscounted expected principal, interest and other cash flows (cash flows expected at acquisition to be collected) over the investor's initial investment in the loan. ASC 310-30 requires that the excess of contractual cash flows over cash flows expected to be collected (nonaccretable difference) not be recognized as an adjustment of yield, loss accrual or valuation allowance. Subsequent increases in cash flows expected to be collected generally should be recognized prospectively through adjustment of the loan's yield over its remaining life. Decreases in cash flows expected to be collected should be recognized as impairment.

### ***Recognition of Operating Lease Income and Tenant Recoveries***

The Company adopted ASC Topic 842, *Leases* ("ASC Topic 842") on January 1, 2019. The primary impact of applying ASC Topic 842 was the initial recognition of a \$3.5 million lease liability and a \$3.3 million right-of-use asset (including previously accrued straight line rent) on the Company's consolidated financial statements, for leases classified as operating leases under ASC Topic 840, primarily for the Company's corporate headquarters and other identified leases. There is no cumulative effect on retained earnings or other components of equity recognized as of January 1, 2019.

Certain arrangements may contain both lease and non-lease components. The Company determines if an arrangement is, or contains, a lease at contract inception. Only the lease components of these contractual arrangements are subject to the provisions of ASC Topic 842. Any non-lease components are subject to other applicable accounting guidance. We elected, however, to adopt the optional practical expedient not to separate lease components from non-lease components for accounting purposes. This policy election has been adopted for each of the Company's leased asset classes existing as of the effective date and subject to the transition provisions of ASC Topic 842, will be applied to all new or modified leases executed on or after January 1, 2019. For contractual arrangements executed in subsequent periods involving a new leased asset class, the Company will determine at contract inception whether it will apply the optional practical expedient to the new leased asset class.

A lease is evaluated for classification as operating or finance leases at the commencement date of the lease. Right-of-use assets and corresponding liabilities are recognized on the Company's consolidated balance sheet based on the present value of future lease payments relating to the use of the underlying asset during the lease term. Future lease payments include fixed lease payments as well as variable lease payments that depend upon an index or rate using the index or rate at the commencement date and probable amounts owed under residual value guarantees. The amount of future lease payments may be increased to include additional payments related to lease extension, termination, and/or purchase options when the Company has determined, at or subsequent to lease commencement, generally due to limited asset availability or operating commitments, it is reasonably certain of exercising such options.

The Company uses its incremental borrowing rate as the discount rate in determining the present value of future lease payments, unless the interest rate implicit in the lease arrangement is readily determinable. Lease payments that vary based on future usage levels, the nature of leased asset activities, or certain other contingencies, are not included in the measurement of lease right-of-use assets and corresponding liabilities. The Company has elected not to record assets and liabilities on its consolidated balance sheet for lease arrangements with terms of 12 months or less. Tenant recoveries related to reimbursement of real estate taxes, insurance, utilities, repairs and maintenance, and other operating expenses are recognized as revenue in the period during which the applicable expenses are incurred.

### ***Transfers of Financial Assets***

For a transfer of financial assets to be considered a sale, the transfer must meet the sale criteria of ASC 860, which, at the time of the transfer, require that the transferred assets qualify as recognized financial assets and the Company surrender control over the assets. Such surrender requires that the assets be isolated from the Company, even in bankruptcy or other receivership, the purchaser have the right to pledge or sell the assets transferred and the Company not have an option or obligation to reacquire the assets. If the sale criteria are not met, the transfer is considered to be a secured borrowing, the assets remain on the Company's consolidated balance sheets and the sale proceeds are recognized as a liability. In November 2017, the SEC staff indicated that, despite transfer restrictions placed on qualified Third Party Purchasers by the risk retention rules of the Dodd-Frank Act, they would not take exception to a registrant treating transfers of financial instruments in a securitization as sales if the transfers otherwise met all the criteria for sale accounting. The Company believes treatment of such transfers as sales is consistent with the substance of such transactions and, accordingly, reflects such transfers as sales. We recognize gains on sale of loans net of any costs related to that sale.

### ***Debt Issued***

From time to time, a subsidiary of the Company will originate a loan (each, an "Intercompany Loan," and collectively, "Intercompany Loans") to another subsidiary of the Company to finance the purchase of real estate. The mortgage loan receivable and the related obligation do not appear in the Company's consolidated balance sheets as they are eliminated upon consolidation. Once the Company issues (sells) an Intercompany Loan to a third-party securitization trust (for cash), the related mortgage note is held for the first time by a creditor external to the Company. The accounting for the securitization of an Intercompany Loan—a financial instrument that has never been recognized in our consolidated financial statements as an asset—is considered a financing transaction under ASC 470, Debt, and ASC 835, Interest.

The periodic securitization of the Company's mortgage loans involves both Intercompany Loans and mortgage loans made to third parties with the latter recognized as financial assets in the Company's consolidated financial statements as part of an integrated transaction. The Company receives aggregate proceeds equal to the transaction's all-in securitization value and sales price. In accordance with the guidance under ASC 835, when initially measuring the obligation arising from an Intercompany Loan's securitization, the Company allocates the proceeds from each securitization transaction between the third-party loans and each Intercompany Loan so securitized on a relative fair value basis determined in accordance with the guidance in ASC 820, Fair Value Measurement. The difference between the amount allocated to each Intercompany Loan and the loan's face amount is recorded as a premium or discount, and is amortized, using the effective interest method, as a reduction or increase in reported interest expense, respectively.

### ***Fee and Other Income***

Fee and other income is composed of income from dividend income on our investment in FHLB stock, as well as from origination fees, exit fees and other fees on the loans we originate and in which we invest.

### ***Fee Expense***

Fee expense is composed primarily of fees related to financing arrangements, transaction related costs and financing arrangements and other investment related costs.

### ***Stock Based Compensation Plan***

The Company accounts for its equity-based compensation awards using the fair value method, which requires an estimate of fair value of the award at the time of grant. The Company recognizes the compensation expense related to the time-based vesting criteria on a straight-line basis over the requisite service period. Accruals of compensation cost for an award with a performance condition shall be based on the probable outcome of that performance condition. Therefore, compensation cost shall be accrued if it is probable that the performance condition will be achieved and shall not be accrued if it is not probable that the performance condition will be achieved. The Company made a policy election to account for forfeitures as they occur rather than on an estimated basis.

### ***Out-of-Period Adjustments***

During the first quarter of 2018, the Company recorded an out-of-period adjustment to increase tenant real estate tax recoveries on a net leased property by \$1.1 million, which was not billed until the three month period ended March 31, 2018, although the real estate tax recoveries related to prior periods. The Company concluded that this adjustment was not material to the financial position or results of operations for the three months ended March 31, 2018 or any prior periods; accordingly, the Company recorded the related adjustment in the three month period ended March 31, 2018.

During the first quarter of 2017, the Company recorded an out-of-period adjustment to reduce depreciation expense by \$0.8 million related to prior periods. The Company concluded that this adjustment is not material to the financial position or results of operations for the three months ended March 31, 2017 or any prior periods; accordingly, the Company recorded the related adjustment in the three month period ended March 31, 2017.

### ***Recently Adopted Accounting Pronouncements***

In February 2016, the FASB issued Accounting Standards Update (“ASU”) 2016-02, *Leases (Topic 842)* (“ASU 2016-02”), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either operating leases or financing leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sale-type leases, direct financing leases and operating leases. ASU 2016-02 supersedes the previous lease standard, *Leases (Topic 840)*. In July 2018, the FASB issued ASU 2018-10, *Codification Improvements to Topic 842 (Leases)* (“ASU 2018-10”), which provides narrow amendments to clarify how to apply certain aspects of the new leasing standard. In July 2018, the FASB also issued ASU 2018-11, *Leases (Topic 842): Targeted Improvements* (“ASU 2018-11”), which provides a new transition method at the adoption date through a cumulative-effect adjustment to the opening balance of retained earnings, prior periods will not require restatement. ASU 2018-11 also provides a new practical expedient for lessors adopting the new lease standard. Lessors have the option to aggregate nonlease components with the related lease component upon adoption of the new standard if the following conditions are met: (1) the timing and pattern of transfer for the nonlease component and the related lease component are the same and (2) the stand-alone lease component would be classified as an operating lease if accounted for separately. In December 2018, the FASB issued ASU 2018-20, *Leases (Topic 842)* (“ASU 2018-20”), which provides narrow amendments to clarify how to apply certain aspects of the new leasing standard. Each of the standards are effective for the Company on January 1, 2019, with early adoption permitted. In March 2019, the FASB issued ASU 2019-01, *Leases (Topic 842): Codification Improvements* (“ASU 2019-01”), which aligns the guidance for fair value of the underlying asset by lessors that are not manufacturers or dealers in Topic 842 with that of existing guidance. As a result, the fair value of the underlying asset at lease commencement is its cost, reflecting any volume or trade discounts that may apply. However, if there has been a significant lapse of time between when the underlying asset is acquired and when the lease commences, the definition of fair value in Topic 820, *Fair Value Measurement* should be applied. ASU 2019-01 also requires lessors within the scope of Topic 942, *Financial Services—Depository and Lending*, to present all “principal payments received under leases” within investing activities.

The Company adopted ASU 2016-02, ASU 2018-10, ASU 2018-11, ASU 2018-20 and ASU 2019-01, collectively FASB ASC Topic 842, *Leases* (“ASC Topic 842”), beginning January 1, 2019. The Company adopted ASU Topic 842 using the modified retrospective approach and elected to utilize the Optional Transition Method, which permits the Company to apply the provisions of ASC Topic 842 to leasing arrangements existing at or entered into after January 1, 2019, and present in its financial statements comparative periods prior to January 1, 2019 under the historical requirements of ASC Topic 840. In addition, the Company elected to adopt the package of optional transition-related practical expedients, which among other things, allows the Company to carry forward certain historical conclusions reached under ASC Topic 840 regarding lease identification, classification, and the accounting treatment of initial direct costs. Furthermore, the Company elected not to record assets and liabilities on its consolidated balance sheets for new or existing lease arrangements with terms of 12 months or less.

In March 2017, the FASB issued ASU 2017-08, *Receivables-Nonrefundable Fees and Other Costs (Subtopic 310-20)*, (“ASU 2017-08”). The ASU shortens the amortization period for the premium on certain purchased callable debt securities to the earliest call date. Historically, entities generally amortized the premium over the contractual life of the security. The new guidance does not change the accounting for purchased callable debt securities held at a discount; the discount continues to be amortized to maturity. ASU No. 2017-08 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. The guidance calls for a modified retrospective transition approach under which a cumulative-effect adjustment will be made to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. The adoption of ASU 2017-08 on January 1, 2019 had no material impact on the Company’s consolidated financial statements.

In July 2017, the FASB issued ASU 2017-11, *Earnings Per Share (Topic 260), Distinguishing Liabilities from Equity (Topic 480) and Derivatives and Hedging (Topic 815): I. Accounting for Certain Financial Instruments with Down Round Features; II. Replacement of the Indefinite Deferral for Mandatorily Redeemable Financial Instruments of Certain Nonpublic Entities and Certain Mandatorily Redeemable Noncontrolling Interests with a Scope Exception*, (“ASU 2017-11”). Part I of this update addresses the complexity of accounting for certain financial instruments with down round features. Down round features are features of certain equity-linked instruments (or embedded features) that result in the strike price being reduced on the basis of the pricing of future equity offerings. Current accounting guidance creates cost and complexity for entities that issue financial instruments (such as warrants and convertible instruments) with down round features that require fair value measurement of the entire instrument or conversion option. Part II of this update addresses the difficulty of navigating *Topic 480, Distinguishing Liabilities from Equity*, because of the existence of extensive pending content in the FASB Accounting Standards Codification. This pending content is the result of the indefinite deferral of accounting requirements about mandatorily redeemable financial instruments of certain nonpublic entities and certain mandatorily redeemable noncontrolling interests. The amendments in Part II of this update do not have an accounting effect. This ASU is effective for fiscal years, and interim periods within those years, beginning after December 15, 2018. The adoption of ASU 2017-11 on January 1, 2019 had no material impact on the Company’s consolidated financial statements.

In January 2018, the FASB issued ASU 2018-01, *Land Easement Practical Expedient for Transition to Topic 842*, (“ASU 2018-01”). This ASU provides an optional transition practical expedient that, if elected, would not require companies to reconsider their accounting for existing or expired land easements before adoption of Topic 842 and that were not previously accounted for as leases under Topic 840. This ASU will be effective January 1, 2019 and early adoption is permitted. The adoption of ASU 2018-01 on January 1, 2019, had no material impact on the Company’s consolidated financial statements.

In February 2018, the FASB issued ASU 2018-02, *Income Statement - Reporting Comprehensive Income (Topic 220)*, (“ASU 2018-02”). This ASU allows an entity to elect to reclassify the stranded tax effects related to the Tax Cuts and Jobs Act of 2017 from accumulated other comprehensive income into retained earnings. This ASU will be effective January 1, 2019, and early adoption is permitted. The adoption of ASU 2018-02 on January 1, 2019 had no material impact on the Company’s consolidated financial statements.

In July 2018, the FASB issued ASU 2018-09, *Codification Improvements*, (“ASU 2018-09”). This standard does not prescribe any new accounting guidance, but instead makes minor improvements and clarifications of several different FASB Accounting Standards Codification areas based on comments and suggestions made by various stakeholders. Certain updates are applicable immediately while others provide for a transition period to adopt as part of the next fiscal year beginning after December 15, 2018. The adoption of ASU 2018-09 had no material impact on the Company’s consolidated financial statements.

### ***Recent Accounting Pronouncements Pending Adoption***

In June 2016, the FASB issued ASU 2016-13 *Financial Instruments - Credit Losses - Measurement of Credit Losses on Financial Instruments (Topic 326)* (“ASU 2016-13”) and in April 2019, the FASB issued ASU 2019-04 *Codification Improvements to Topic 326, Financial Instruments-Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments* (“ASU 2019-04”), collectively, the “CECL Standard.” These updates change how entities will measure potential credit losses for most financial assets and certain other instruments that are not measured at fair value. The CECL Standard replaces the “incurred loss” approach under existing guidance with an “expected loss” model for instruments measured at amortized cost. The net carrying value of an asset under the CECL Standard is intended to represent the amount expected to be collected on such asset and requires entities to deduct allowances for potential losses on held-to-maturity debt securities. The Company will continue to record asset-specific reserves consistent with our existing accounting policy. In addition, the Company will now record a general reserve in accordance with the CECL Standard on the remainder of the loan portfolio (“CECL Reserve”). The CECL Standard is effective for fiscal years beginning after December 15, 2019 and is to be adopted through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective; as such, we will adopt the CECL Standard as of January 1, 2020.

At adoption, on January 1, 2020, the Company expects the CECL Reserve to be approximately \$11.6 million, which equates to 0.36% of \$3.2 billion carrying value of its loan portfolio. This excludes three loans that previously had an aggregate of \$14.7 million of asset-specific reserves and a carrying value of \$39.7 million as of December 31, 2019. Upon adoption, the aggregated CECL Reserve will reduce total shareholder’s equity by approximately \$5.8 million (or approximately \$0.05 of book value per share of common stock).

In August 2018, the FASB issued ASU 2018-13, *Fair Value Measurement, (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*, (“ASU 2018-13”). ASU 2018-13 eliminates, adds and modifies certain disclosure requirements for fair value measurements as part of its disclosure framework project. The standard is effective for all entities for financial statements issued for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. Early adoption is permitted. The Company does not expect the adoption of ASU 2018-13 to have a material impact on its financial statements and related disclosures.

In October 2018, the FASB issued ASU 2018-17, *Consolidation (Topic 810): Targeted Improvements to Related Party Guidance for Variable Interest Entities*, (“ASU 2018-17”). ASU 2018-17 requires reporting entities to consider indirect interests held through related parties under common control on a proportional basis rather than as the equivalent of a direct interest in its entirety for determining whether a decision-making fee is a variable interest. The standard is effective for all entities for financial statements issued for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. Early adoption is permitted. Entities are required to apply the amendments in ASU 2018-17 retrospectively with a cumulative-effect adjustment to retained earnings at the beginning of the earliest period presented. The Company is currently evaluating this guidance to determine the impact it may have on its consolidated financial statements.

In April 2019, the FASB issued ASU 2019-04, *Codification Improvements to Topic 326, Financial Instruments—Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments*, (“ASU 2019-04”). ASU 2019-04 clarifies and improves areas of guidance related to the recently issued standards on credit losses (ASU 2016-13), hedging (ASU 2017-12), and recognition and measurement of financial instruments (ASU 2016-01). The amendments generally have the same effective dates as their related standards. If already adopted, the amendments of ASU 2016-01 and ASU 2016-13 are effective for fiscal years beginning after December 15, 2019 and the amendments of ASU 2017-12 are effective as of the beginning of the Company’s next annual reporting period; early adoption is permitted. The Company previously adopted ASU 2016-01 and does not expect the amendments of ASU 2019-04 to have a material impact on its consolidated financial statements.

In December 2019, the FASB issued ASU 2019-12, *Income Taxes (Topic 815)*, (“ASU 2019-12”). ASU 2019-12 simplifies the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. ASU 2019-12 also improves the consistent application of, and simplifies, GAAP for other areas of Topic 740 by clarifying and amending existing guidance. The standard is effective for all entities for financial statements issued for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. Early adoption is permitted. The Company does not expect the adoption of ASU 2019-12 to have a material impact on its financial statements and related disclosures.

Any new accounting standards not disclosed above that have been issued or proposed by FASB and that do not require adoption until a future date are not expected to have a material impact on the consolidated financial statements upon adoption.



**3. MORTGAGE LOAN RECEIVABLES**

*December 31, 2019* (\$ in thousands)

	<u>Outstanding Face Amount</u>	<u>Carrying Value</u>	<u>Weighted Average Yield (1)</u>	<u>Remaining Maturity (years)</u>
<b>Mortgage loan receivables held for investment, net, at amortized cost:</b>				
Mortgage loans held by consolidated subsidiaries:				
First mortgage loans	\$ 3,147,275	\$ 3,127,173	6.77%	1.35
Mezzanine loans	130,322	129,863	10.97%	3.26
Total mortgage loans held by consolidated subsidiaries	3,277,597	3,257,036	6.94%	1.43
Allowance for loan losses	N/A	(20,500)		
Total mortgage loan receivables held for investment, net, at amortized cost	3,277,597	3,236,536		
<b>Mortgage loan receivables held for sale:</b>				
First mortgage loans	122,748	122,325	4.20%	9.99
<b>Total</b>	<b>\$ 3,400,345</b>	<b>\$ 3,358,861</b>	<b>6.88%</b>	<b>1.75</b>

- (1) December 31, 2019 London Interbank Offered Rate (“LIBOR”) rates are used to calculate weighted average yield for floating rate loans.

As of December 31, 2019, \$2.5 billion, or 77.2% of the outstanding face amount of our mortgage loan receivables held for investment, net, at amortized cost, were at variable interest rates, linked to LIBOR. Of this \$2.5 billion, 100% of these variable interest rate mortgage loan receivables were subject to interest rate floors. As of December 31, 2019, \$122.7 million, or 100%, of the outstanding face amount of our mortgage loan receivables held for sale were at fixed interest rates.

*December 31, 2018* (\$ in thousands)

	<u>Outstanding Face Amount</u>	<u>Carrying Value</u>	<u>Weighted Average Yield (1)</u>	<u>Remaining Maturity (years)</u>
<b>Mortgage loan receivables held for investment, net, at amortized cost:</b>				
Mortgage loans held by consolidated subsidiaries:				
First mortgage loans(2)	\$ 3,192,160	\$ 3,170,788	7.70%	1.18
Mezzanine loans	148,221	147,602	10.89%	4.35
Total mortgage loans held by consolidated subsidiaries	3,340,381	3,318,390	7.84%	1.32
Allowance for loan losses	N/A	(17,900)		
Total mortgage loan receivables held for investment, net, at amortized cost	3,340,381	3,300,490		
<b>Mortgage loan receivables held for sale:</b>				
First mortgage loans	181,905	182,439	5.46%	9.75
<b>Total</b>	<b>\$ 3,522,286</b>	<b>\$ 3,482,929</b>	<b>7.76%</b>	<b>1.77</b>

- (1) December 31, 2018 LIBOR rates are used to calculate weighted average yield for floating rate loans.  
(2) Includes amounts relating to consolidated variable interest entities. See Note 10.

As of December 31, 2018, \$2.5 billion, or 75.4%, of the outstanding principal of our mortgage loan receivables held for investment, net, at amortized cost, were at variable interest rates, linked to LIBOR. Of this \$2.5 billion, 100% of these variable rate mortgage loan receivables were subject to interest rate floors. As of December 31, 2018, \$182.4 million, or 100%, of the carrying value of our mortgage loan receivables held for sale were at fixed interest rates.

For the years ended December 31, 2019 and 2018, the activity in our loan portfolio was as follows (\$ in thousands):

	<b>Mortgage loan receivables held for investment, net, at amortized cost:</b>			
	<b>Mortgage loans held by consolidated subsidiaries</b>	<b>Mortgage loans transferred but not considered sold</b>	<b>Provision for loan losses</b>	<b>Mortgage loan receivables held for sale</b>
<b>Balance, December 31, 2018</b>	<b>\$ 3,318,390</b>	<b>\$ —</b>	<b>\$ (17,900)</b>	<b>\$ 182,439</b>
Origination of mortgage loan receivables	1,452,049	—	—	946,178
Purchases of mortgage loan receivables	—	—	—	9,934
Repayment of mortgage loan receivables	(1,531,551)	—	—	(795)
Proceeds from sales of mortgage loan receivables(1)	—	(15,504)	—	(1,008,853)
Non-cash disposition of loans via foreclosure(2)	(45,529)	—	—	—
Sale of loans, net	—	—	—	54,758
Transfer between held for investment and held for sale(1)	45,832	15,504	—	(61,336)
Accretion/amortization of discount, premium and other fees	17,845	—	—	—
Provision for loan losses(3)	—	—	(2,600)	—
<b>Balance, December 31, 2019</b>	<b>\$ 3,257,036</b>	<b>\$ —</b>	<b>\$ (20,500)</b>	<b>\$ 122,325</b>

- (1) During the three months ended March 31, 2019, the Company reclassified from mortgage loan receivables held for sale to mortgage loan receivables held for investment, net, at amortized cost, one loan with an outstanding face amount of \$15.4 million, a book value of \$15.5 million (fair value at the date of reclassification) and a remaining maturity of 9.8 years, which was sold to the WFCM 2019-C49 securitization trust. Subsequently, the controlling loan interest was sold to the UBS 2019-C16 securitization trust, and as a result, the loan previously sold during the three months ended March 31, 2019 was accounted for as a sale during the six months ended June 30, 2019.
- (2) Refer to Note 5 Real Estate and Related Lease Intangibles, Net for further detail on foreclosure of real estate.
- (3) As further discussed below, during the year ended December 31, 2019, the Company recorded asset-specific provisions on collateral dependent loans of \$2.0 million and an additional general reserve of \$0.6 million.

	<b>Mortgage loan receivables held for investment, net, at amortized cost:</b>		
	<b>Mortgage loans held by consolidated subsidiaries</b>	<b>Provision for loan losses</b>	<b>Mortgage loan receivables held for sale</b>
<b>Balance, December 31, 2017</b>	<b>\$ 3,282,462</b>	<b>\$ (4,000)</b>	<b>\$ 230,180</b>
Origination of mortgage loan receivables	1,478,771	—	1,297,221
Repayment of mortgage loan receivables	(1,518,066)	—	(14,242)
Proceeds from sales of mortgage loan receivables	—	—	(1,291,828)
Sale of loans, net(1)	—	—	16,511
Transfer between held for investment and held for sale(2)	55,403	—	(55,403)
Accretion/amortization of discount, premium and other fees	19,820	—	—
Provision for loan losses(3)	—	(13,900)	—
<b>Balance, December 31, 2018</b>	<b>\$ 3,318,390</b>	<b>\$ (17,900)</b>	<b>\$ 182,439</b>

- (1) Includes \$0.5 million of realized losses on loans related to lower of cost or market adjustments for the year ended December 31, 2018.

- (2) During the year ended December 31, 2018, the Company reclassified from mortgage loan receivables held for sale to mortgage loan receivables held for investment, net, at amortized cost, three loans with a combined outstanding face amount of \$57.6 million, a combined book value of \$55.4 million (fair value at date of reclassification) and a remaining maturity of 2.5 years. The loans had been recorded at lower of cost or market prior to their reclassification. The discount to fair value is the result of an increase in market interest rates since the loans' origination and not a deterioration in credit of the borrowers or collateral coverage and the Company expects to collect all amounts due under the loans.
- (3) As further discussed below, during the year ended December 31, 2018, the Company recorded asset-specific provisions on collateral dependent loans of \$12.7 million and an additional general reserve of \$1.2 million.

During the years ended December 31, 2019 and 2018, the transfers of financial assets via sales of loans were treated as sales under ASC Topic 860 — *Transfers and Servicing*.

As of December 31, 2019 and 2018, there was \$0.4 million and \$0.5 million, respectively, of unamortized discounts included in our mortgage loan receivables held for investment, net, at amortized cost, on our consolidated balance sheets.

**Allowance for Loan Losses and Non-Accrual Status** (\$ in thousands)

	Year Ended December 31,		
	2019	2018	2017
Allowance for loan losses at beginning of period	\$ 17,900	\$ 4,000	\$ 4,000
Provision for loan losses	2,600	13,900	—
<b>Allowance for loan losses at end of period</b>	<b>\$ 20,500</b>	<b>\$ 17,900</b>	<b>\$ 4,000</b>
<b>Principal balance of loans on non-accrual status</b>	<b>\$ 98,725 (1)</b>	<b>\$ 36,850 (2)</b>	<b>\$ 26,850 (3)</b>

- (1) Represents two of the Company's loans, which were originated simultaneously as part of a single transaction and had a carrying value of \$26.9 million, one loan with a carrying value of \$10.4 million and one loan with a carrying value of \$61.5 million, as further discussed below.
- (2) Represents two of the Company's loans, which were originated simultaneously as part of a single transaction and had a carrying value of \$26.9 million and one loan with a carrying value of \$10.0 million, as further discussed below.
- (3) Represents two of the Company's loans, which were originated simultaneously as part of a single transaction and had a carrying value of \$26.9 million, as further discussed below.

The Company has concluded that none of its loans, other than the three loans discussed below, are individually impaired as of December 31, 2019. It is probable, however, that Ladder's loan portfolio as a whole incurred an impairment due to common characteristics and shared inherent risks in the portfolio. The Company determined that a provision expense for loan losses of \$2.6 million was required for the year ended December 31, 2019. This provision consisted of a portfolio-based, general loan loss provision of \$0.6 million to provide reserves for expected losses over the remaining portfolio of mortgage loan receivables held for investment, and an asset-specific reserve of \$2.0 million.

*Individually Impaired Loans*

As of December 31, 2019, two of the Company's loans, which were originated simultaneously as part of a single transaction and had a carrying value of \$26.9 million, were in default. These loans are directly and indirectly secured by the same property. The Company placed these loans on non-accrual status in July 2017. In assessing these collateral dependent loans for impairment, the most significant consideration is the fair value of the underlying real estate collateral, which includes an in-place long-dated retail lease. The value of such property is most significantly affected by the contractual lease terms and the appropriate market capitalization rates, which are driven by the property's market strength, the general interest rate environment and the retail tenant's creditworthiness. In view of these considerations, the Company uses a direct capitalization rate valuation methodology to calculate the fair value of the underlying real estate collateral. During the three months ended March 31, 2018, management believed these loans to be potentially impaired, reflecting a decline in collateral value attributable to: (i) on-going bankruptcy proceedings; (ii) rising interest rates; and (iii) the retail tenant's creditworthiness. As a result, on March 31, 2018, the Company recorded an asset-specific provision for loss on one of these loans of \$2.7 million to reduce the carrying value of these loans to the fair value of the property less the cost to foreclose and sell the property utilizing direct capitalization rates of 4.70% to 5.00%. As of December 31, 2019, the Company believed no additional loss provision was necessary based on the application of direct capitalization rates of 4.60% to 4.90%.

During the year ended December 31, 2018, management identified a loan with a carrying value of \$45.0 million as impaired, reflecting a decline in collateral value attributable to: (i) recent and near term tenant vacancies at the property; (ii) new information available during the three months ended September 30, 2018 regarding the addition of supply that will increase the local submarket vacancy rate; and (iii) declining market conditions. As part of the Company's evaluation, it obtained a third-party appraisal of the loan collateral on September 19, 2018, with a fair value of \$36.5 million. The value was determined using the income approach. The appraiser utilized a terminal capitalization rate of 7.50% and a discount rate of 10%. Based on this evaluation, a reserve of \$10.0 million was recorded for this impaired loan in the three months ended September 30, 2018 to reduce the carrying value of the loan to the estimated fair value of the collateral, less the estimated costs to sell. The Company has placed this loan on non-accrual status as of September 30, 2018. During the quarter ended December 31, 2018, this loan experienced a maturity default and its terms were modified in a Troubled Debt Restructuring ("TDR") on October 17, 2018. The terms of the TDR provided for, among other things, the restructuring of the Company's existing \$45.0 million first mortgage loan into a \$35.0 million A-Note and a \$10.0 million B-Note and a 19.0% equity interest which is not subject to dilution and that can be increased to 25% under certain conditions. Under certain conditions, the B-Note may be forgiven or reduced.

As of December 31, 2019, there were no unfunded commitments associated with modified loans considered TDRs.

As of December 31, 2019, one of the Company's loans, collateralized by land, with a carrying value of \$23.6 million, was in default. The Company performed a review of the loan collateral using comparable land sales, resulting in a fair value of \$255 per buildable square foot. Based on this review, a reserve of \$2.0 million was recorded for this impaired loan in the three months ended December 31, 2019 to reduce the carrying value of the loan to the estimated fair value of the collateral, less the estimated costs to sell.

These non-recurring fair values are considered Level 3 measurements in the fair value hierarchy.

*Loans on Non-Accrual Status*

During the three months ended December 31, 2019, one of the Company's loans, which had a carrying value of \$61.5 million, was placed on non-accrual status. The Company performed a review of the loan collateral. The review consisted of conversations with market participants familiar with the property location as well as reviewing market data and comparables. Based on this review, no asset-specific impairment was required for this loan.

There are no other loans on non-accrual status other than discussed in Individually Impaired Loans above as of December 31, 2019.

#### 4. REAL ESTATE SECURITIES

Commercial mortgage backed securities (“CMBS”), CMBS interest-only securities, Agency securities, Government National Mortgage Association (“GNMA”) construction securities, GNMA permanent securities and corporate bonds are classified as available-for-sale and reported at fair value with changes in fair value recorded in the current period in other comprehensive income. GNMA and Federal Home Loan Mortgage Corp (“FHLMC”) securities (collectively, “Agency interest-only securities”) are recorded at fair value with changes in fair value recorded in current period earnings. Equity securities are reported at fair value with changes in fair value recorded in current period earnings. The following is a summary of the Company’s securities at December 31, 2019 and 2018 (\$ in thousands):

##### *December 31, 2019*

Asset Type	Outstanding Face Amount	Amortized Cost Basis /Purchase Price	Gross Unrealized		Carrying Value	# of Securities	Weighted Average			Remaining Duration (years)
			Gains	Losses			Rating (1)	Coupon %	Yield %	
CMBS(2)	\$ 1,640,597	\$ 1,640,905	\$ 4,337	\$ (920)	\$ 1,644,322 (3)	125	AAA	3.06%	3.08%	2.41
CMBS interest-only(2)(4)	1,559,160	28,553	630	(37)	29,146 (5)	15	AAA	0.60%	3.04%	2.53
GNMA interest-only(4)(6)	109,783	1,982	123	(254)	1,851	11	AA+	0.49%	4.59%	2.77
Agency securities(2)	629	640	1	(4)	637	2	AA+	2.65%	1.73%	1.83
GNMA permanent securities(2)	31,461	31,681	688	—	32,369	6	AA+	3.91%	3.17%	1.93
<b>Total debt securities</b>	<b>\$ 3,341,630</b>	<b>\$ 1,703,761</b>	<b>\$ 5,779</b>	<b>\$ (1,215)</b>	<b>\$ 1,708,325</b>	<b>159</b>		<b>1.84%</b>	<b>3.06%</b>	<b>2.39</b>
Equity securities(7)	N/A	12,848	292	(160)	12,980	2	N/A	N/A	N/A	N/A
<b>Total real estate securities</b>	<b>\$ 3,341,630</b>	<b>\$ 1,716,609</b>	<b>\$ 6,071</b>	<b>\$ (1,375)</b>	<b>\$ 1,721,305</b>	<b>161</b>				

- (1) Represents the weighted average of the ratings of all securities in each asset type, expressed as an S&P equivalent rating. For each security rated by multiple rating agencies, the highest rating is used. Ratings provided were determined by third-party rating agencies as of a particular date, may not be current and are subject to change (including the assignment of a “negative outlook” or “credit watch”) at any time.
- (2) CMBS, CMBS interest-only securities, Agency securities, GNMA permanent securities and corporate bonds are classified as available-for-sale and reported at fair value with changes in fair value recorded in the current period in other comprehensive income.
- (3) Includes \$11.6 million of restricted securities which are designated as risk retention securities under the Dodd-Frank Act and are therefore subject to transfer restrictions over the term of the securitization trust and are classified as held-to-maturity and reported at amortized cost.
- (4) The amounts presented represent the principal amount of the mortgage loans outstanding in the pool in which the interest-only securities participate.
- (5) Includes \$0.8 million of restricted securities which are designated as risk retention securities under the Dodd-Frank Act and are therefore subject to transfer restrictions over the term of the securitization trust and are classified as held-to-maturity and reported at amortized cost.
- (6) Agency interest-only securities are recorded at fair value with changes in fair value recorded in current period earnings. The Company’s Agency interest-only securities are considered to be hybrid financial instruments that contain embedded derivatives. As a result, the Company has elected to account for them as hybrid instruments in their entirety at fair value with changes in fair value recognized in unrealized gain (loss) on Agency interest-only securities in the consolidated statements of income in accordance with ASC 815.
- (7) The Company has elected to account for equity securities at fair value with changes in fair value recorded in current period earnings.

## December 31, 2018

Asset Type	Outstanding Face Amount	Amortized Cost Basis	Gross Unrealized		Carrying Value	# of Securities	Weighted Average			Remaining Duration (years)	
			Gains	Losses			Rating (1)	Coupon %	Yield %		
CMBS(2)	\$ 1,258,819	\$ 1,257,801	\$ 2,477	\$ (7,638)	\$ 1,252,640	(3)	138	AAA	3.32%	3.14%	2.33
CMBS interest-only(2)(4)	2,373,936	55,534	428	(271)	55,691	(5)	19	AAA	0.57%	2.80%	2.69
GNMA interest-only(4)(6)	135,932	2,862	93	(307)	2,648		12	AA+	0.51%	6.30%	4.11
Agency securities(2)	668	682	—	(20)	662		2	AA+	2.73%	1.83%	2.36
GNMA permanent securities(2)	32,633	32,889	420	(245)	33,064		6	AA+	3.94%	3.76%	5.03
Corporate bonds(2)	55,305	54,257	—	(386)	53,871		2	BB	4.08%	5.04%	2.51
<b>Total debt securities</b>	<b>\$ 3,857,293</b>	<b>\$ 1,404,025</b>	<b>\$ 3,418</b>	<b>\$ (8,867)</b>	<b>\$ 1,398,576</b>		<b>179</b>		<b>1.54%</b>	<b>3.19%</b>	<b>2.40</b>
Equity securities(7)	N/A	13,154	—	(1,604)	11,550		3	N/A	N/A	N/A	N/A
<b>Total real estate securities</b>	<b>\$ 3,857,293</b>	<b>\$ 1,417,179</b>	<b>\$ 3,418</b>	<b>\$ (10,471)</b>	<b>\$ 1,410,126</b>		<b>182</b>				

- (1) Represents the weighted average of the ratings of all securities in each asset type, expressed as an S&P equivalent rating. For each security rated by multiple rating agencies, the highest rating is used. Ratings provided were determined by third-party rating agencies as of a particular date, may not be current and are subject to change (including the assignment of a “negative outlook” or “credit watch”) at any time.
- (2) CMBS, CMBS interest-only securities, Agency securities, GNMA permanent securities and corporate bonds are classified as available-for-sale and reported at fair value with changes in fair value recorded in the current period in other comprehensive income.
- (3) Includes \$11.3 million of restricted securities which are designated as risk retention securities under the Dodd-Frank Act and are therefore subject to transfer restrictions over the term of the securitization trust and are classified as held-to-maturity and reported at amortized cost.
- (4) The amounts presented represent the principal amount of the mortgage loans outstanding in the pool in which the interest-only securities participate.
- (5) Includes \$0.9 million of restricted securities which are designated as risk retention securities under the Dodd-Frank Act and are therefore subject to transfer restrictions over the term of the securitization trust and are classified as held-to-maturity and reported at amortized cost.
- (6) Agency interest-only securities are recorded at fair value with changes in fair value recorded in current period earnings. The Company’s Agency interest-only securities are considered to be hybrid financial instruments that contain embedded derivatives. As a result, the Company accounts for them as hybrid instruments in their entirety at fair value with changes in fair value recognized in unrealized gain (loss) on Agency interest-only securities in the consolidated statements of income in accordance with ASC 815.
- (7) The Company has elected to account for equity securities at fair value with changes in fair value recorded in current period earnings.

The following is a breakdown of the carrying value of the Company’s debt securities by remaining maturity based upon expected cash flows at December 31, 2019 and 2018 (\$ in thousands):

## December 31, 2019

Asset Type	Within 1 year	1-5 years	5-10 years	After 10 years	Total
CMBS	\$ 177,193	\$ 1,389,392	\$ 77,737	\$ —	\$ 1,644,322
CMBS interest-only	1,439	27,707	—	—	29,146
GNMA interest-only	91	1,504	256	—	1,851
Agency securities	—	637	—	—	637
GNMA permanent securities	416	31,953	—	—	32,369
<b>Total debt securities</b>	<b>\$ 179,139</b>	<b>\$ 1,451,193</b>	<b>\$ 77,993</b>	<b>\$ —</b>	<b>\$ 1,708,325</b>

**December 31, 2018**

<b>Asset Type</b>	<b>Within 1 year</b>	<b>1-5 years</b>	<b>5-10 years</b>	<b>After 10 years</b>	<b>Total</b>
CMBS	\$ 342,121	\$ 772,594	\$ 137,925	\$ —	\$ 1,252,640
CMBS interest-only	1,145	54,546	—	—	55,691
GNMA interest-only	17	2,276	353	2	2,648
Agency securities	—	662	—	—	662
GNMA permanent securities	551	1,048	31,465	—	33,064
Corporate bonds	—	53,871	—	—	53,871
<b>Total debt securities</b>	<b>\$ 343,834</b>	<b>\$ 884,997</b>	<b>\$ 169,743</b>	<b>\$ 2</b>	<b>\$ 1,398,576</b>

During the years ended December 31, 2019 and 2018, the Company realized a gain (loss) on the sale of equity securities of \$0.2 million and \$0.1 million, respectively, which is included in realized gain (loss) on securities on the Company's consolidated statements of income. There was no realized gain (loss) on the sale of equity securities for the year ended December 31, 2017.

During the years ended December 31, 2019, 2018 and 2017, the Company realized losses on securities recorded as other than temporary impairments of \$0.1 million, \$2.8 million and \$3.5 million, respectively, which are included in realized gain (loss) on securities on the Company's consolidated statements of income.

**5. REAL ESTATE AND RELATED LEASE INTANGIBLES, NET**

The following tables present additional detail related to our real estate portfolio, net, including foreclosed properties (\$ in thousands):

	<u>December 31, 2019</u>	<u>December 31, 2018</u>
Land	\$ 209,955	\$ 195,644
Building	883,005	814,314
In-place leases and other intangibles	161,203	162,002
Less: Accumulated depreciation and amortization	(206,082)	(173,938)
<b>Real estate and related lease intangibles, net</b>	<b><u>\$ 1,048,081</u></b>	<b><u>\$ 998,022</u></b>
Below market lease intangibles, net (other liabilities)	<u>\$ (39,067)</u>	<u>\$ (40,367)</u>

At December 31, 2019 and 2018, the Company held foreclosed properties included in real estate, net with a carrying value of \$89.5 million and \$6.3 million, respectively.

The following table presents depreciation and amortization expense on real estate recorded by the Company (\$ in thousands):

	<u>Year Ended December 31,</u>		
	<u>2019</u>	<u>2018</u>	<u>2017</u>
Depreciation expense(1)	\$ 30,421	\$ 31,537	\$ 28,271
Amortization expense	7,991	10,347	11,968
<b>Total real estate depreciation and amortization expense</b>	<b><u>\$ 38,412</u></b>	<b><u>\$ 41,884</u></b>	<b><u>\$ 40,239</u></b>

- (1) Depreciation expense on the consolidated statements of income also includes \$99 thousand, \$75 thousand and \$93 thousand of depreciation on corporate fixed assets for the years ended December 31, 2019, 2018 and 2017, respectively.

The Company's intangible assets are comprised of in-place leases, above market leases and other intangibles. The following tables present additional detail related to our intangible assets (\$ in thousands):

	<u>December 31, 2019</u>	<u>December 31, 2018</u>
Gross intangible assets(1)	\$ 161,203	\$ 162,002
Accumulated amortization	62,773	57,712
<b>Net intangible assets</b>	<b><u>\$ 98,430</u></b>	<b><u>\$ 104,290</u></b>

- (1) Includes \$4.5 million and \$5.5 million of unamortized above market lease intangibles which are included in real estate and related lease intangibles, net on the consolidated balance sheets as of December 31, 2019 and 2018, respectively.

	<u>Year Ended December 31,</u>		
	<u>2019</u>	<u>2018</u>	<u>2017</u>
Reduction in operating lease income for amortization of above market lease intangibles acquired	\$ (819)	\$ (648)	\$ (1,094)
Increase in operating lease income for amortization of below market lease intangibles acquired	2,177	2,387	1,880



The following table presents expected adjustment to operating lease income and expected amortization expense during the next five years and thereafter related to the above and below market leases and acquired in-place lease and other intangibles for property owned as of December 31, 2019 (\$ in thousands):

Period Ending December 31,	Adjustment to Operating Lease Income	Amortization Expense
2020	\$ 2,110	\$ 5,904
2021	1,904	5,480
2022	1,904	5,480
2023	1,904	5,480
2024	1,904	5,480
Thereafter	24,806	66,006
<b>Total</b>	<b>\$ 34,532</b>	<b>\$ 93,830</b>

***Lease Prepayment by Lessor, Retirement of Related Mortgage Loan Financing and Impairment of Real Estate***

On January 10, 2019, the Company received \$10.0 million prepayment of a lease on a single-tenant two-story office building in Wayne, NJ. As of March 31, 2019, this property had a book value of \$5.6 million, which is net of accumulated depreciation and amortization of \$2.7 million. The Company recognized the \$10.0 million of operating lease income on a straight-line basis over the revised lease term. On February 6, 2019, the Company paid off \$6.6 million of mortgage loan financing related to the property, recognizing a loss on extinguishment of debt of \$1.1 million. During the three months ended March 31, 2019, the Company recorded a \$1.4 million impairment of real estate to reduce the carrying value of the real estate to the estimated fair value of the real estate. On May 1, 2019, the Company completed the sale of the property recognizing \$3.9 million of operating lease income, \$3.5 million realized loss on sale of real estate, net and \$0.4 million of depreciation and amortization expense, resulting in a net loss of \$20 thousand. See Note 15, Fair Value of Financial Instruments for further detail.

There were \$0.9 million and \$0.8 million of rent receivables included in other assets on the consolidated balance sheets as of December 31, 2019 and 2018, respectively.

There was unencumbered real estate of \$59.2 million and \$58.6 million as of December 31, 2019 and 2018, respectively.

During the year ended December 31, 2019, the Company recorded \$2.6 million of real estate operating income, which is included in operating lease income in the consolidated statements of income.

The following is a schedule of non-cancellable, contractual, future minimum rent under leases (excluding property operating expenses paid directly by tenant under net leases) at December 31, 2019 (\$ in thousands):

Period Ending December 31,	Amount
2020	\$ 76,775
2021	77,765
2022	65,902
2023	64,436
2024	62,885
Thereafter	495,128
<b>Total</b>	<b>\$ 842,891</b>

## Acquisitions

During the year ended December 31, 2019, the Company acquired the following properties (\$ in thousands):

Acquisition Date	Type	Primary Location(s)	Purchase Price/ Fair Value on the Date of Foreclosure	Ownership Interest (1)
<b>Aggregate purchases of net lease real estate</b>			<b>\$ 20,441</b>	<b>100.0%</b>
<b>Real estate acquired via foreclosure</b>				
February 2019	Diversified	Omaha, NE	18,200	100.0%
December 2019	Diversified	San Diego, CA	42,250	100.0%
December 2019	Diversified	Fort Worth and Arlington, TX	23,700	100.0%
<b>Total real estate acquired via foreclosure</b>			<b>84,150</b>	
<b>Total real estate acquisitions</b>			<b>\$ 104,591</b>	

(1) Properties were consolidated as of acquisition date.

The Company allocates purchase consideration based on relative fair values and real estate acquisition costs are capitalized as a component of the cost of the assets acquired for asset acquisitions. During the year ended December 31, 2019, all acquisitions were determined to be asset acquisitions.

The purchase prices were allocated to the asset acquisitions during the year ended December 31, 2019, as follows (\$ in thousands):

	Purchase Price Allocation
Land	\$ 17,373
Building	84,725
Intangibles	3,802
Below Market Lease Intangibles	(1,309)
<b>Total purchase price</b>	<b>\$ 104,591</b>

The weighted average amortization period for intangible assets acquired during the year ended December 31, 2019 was 34.2 years. The Company recorded \$0.6 million in revenues from its 2019 acquisitions for the year ended December 31, 2019, which is included in its consolidated statements of income. The Company recorded \$(2.3) million in earnings (losses) from its 2019 acquisitions for the year ended December 31, 2019, which is included in its consolidated statements of income.

### *Acquisitions via Foreclosure*

In December 2019, the Company acquired a hotel in San Diego, CA, via foreclosure. This property originally served as collateral for two mortgage loan receivables held for investment with a net basis of \$40.0 million. The receivables consisted of a \$33.9 million first mortgage loan receivable to a third-party and a \$5.7 million mortgage loan receivable held for investment by the Company as of the date of foreclosure. The \$33.9 million first mortgage loan obligation was assumed by the Company on the date of acquisition. The Company obtained a third-party appraisal of the property with a fair value of \$42.3 million. The value was determined using the income approach. The appraiser utilized a terminal capitalization rate of 8.50% and a discount rate of 10.50%. The Company recognized a \$2.3 million gain on foreclosure of the loan.

In December 2019, the Company acquired a portfolio of two student housing properties in Fort Worth and Arlington, TX, via foreclosure. These properties previously served as collateral for a mortgage loan receivable held for investment with a net basis of \$22.6 million. The acquisitions were recorded at fair value. The Company obtained a third-party appraisal of both properties. The \$12.8 million fair value of the Fort Worth, TX property was determined using the income approach. The appraiser utilized a projected stabilized cash flow and a cap rate of 5.75%. The \$10.9 million fair value of the Arlington, TX property was determined using the income approach. The appraiser utilized a projected stabilized cash flow and a capitalization rate of 6.00%. The Company also assumed \$0.9 million of other liabilities, net in connection with the foreclosure. There was no gain or loss resulting from the foreclosure of the loan.

In February 2019, the Company acquired a hotel in Omaha, NE, via foreclosure. This property previously served as collateral for a mortgage loan receivable held for investment with a net basis of \$17.9 million. The Company obtained a third-party appraisal of the property. The \$18.2 million fair value was determined using the income approach. The appraiser utilized a terminal capitalization rate of 8.75% and a discount rate of 10.25%. There was no gain or loss resulting from the foreclosure of the loan.

These non-recurring fair values are considered Level 3 measurements in the fair value hierarchy.

During the year ended December 31, 2018, the Company acquired the following properties (\$ in thousands):

<u>Acquisition Date</u>	<u>Type</u>	<u>Primary Location(s)</u>	<u>Purchase Price</u>	<u>Ownership Interest (1)</u>
Aggregate purchases of net lease real estate			\$ 13,154	100.0%
March 2018	Diversified(2)	Lithia Springs, GA	24,466	70.6%
May 2018	Diversified(3)	Isla Vista, CA	85,087	75.0%
<b>Total real estate acquisitions</b>			<b>\$ 122,707</b>	

- (1) Properties were consolidated as of acquisition date.
- (2) Joint venture partner contributed \$2.9 million to the partnership.
- (3) Joint venture partner contributed \$4.6 million to the partnership.

The purchase prices were allocated to the asset acquisitions during the year ended December 31, 2018, as follows (\$ in thousands):

	<u>Purchase Price Allocation</u>
Land	\$ 40,960
Building	79,398
Intangibles	3,153
Below Market Lease Intangibles	(804)
<b>Total purchase price</b>	<b>\$ 122,707</b>

The weighted average amortization period for intangible assets acquired during the year ended December 31, 2018 was 25.1 years. The Company recorded \$5.3 million in revenues from its 2018 acquisitions for the year ended December 31, 2018 which is included in its consolidated statements of income. The Company recorded \$2.4 million in earnings (losses) from its 2018 acquisitions for the year ended December 31, 2018, which is included in its consolidated statements of income.

**Sales**

The Company sold the following properties during the year ended December 31, 2019 (\$ in thousands):

Sales Date	Type	Primary Location(s)	Net Sales Proceeds	Net Book Value	Realized Gain/(Loss)	Properties	Units Sold	Units Remaining
November 2019	Condominium	Las Vegas, NV	\$ 809	\$ 415	\$ 394	—	1	—
Various	Condominium	Miami, FL	4,715	4,282	433	—	16	6
April 2019	Diversified	Wayne, NJ	1,729	4,799	(3,070)	1	—	—
May 2019	Diversified	Grand Rapids, MI	10,019	8,254	1,765	1	—	—
August 2019	Diversified	Grand Rapids, MI	6,970	4,920	2,050	1	—	—
<b>Totals</b>			<b>\$ 24,242</b>	<b>\$ 22,670</b>	<b>\$ 1,572</b>			

The Company sold the following properties during the year ended December 31, 2018 (\$ in thousands):

Sales Date	Type	Primary Location(s)	Net Sales Proceeds	Net Book Value	Realized Gain/(Loss)	Realized Gain Allocated to Third Party Investor	Properties	Units Sold	Units Remaining
Various	Condominium	Las Vegas, NV	\$ 8,763	\$ 4,458	\$ 4,305	\$ —	—	12	1
Various	Condominium	Miami, FL	7,851	6,716	1,135	—	—	26	22
March 2018	Diversified	El Monte, CA	71,807	52,610	19,197	6,999	1	—	—
March 2018	Diversified	Richmond, VA	20,966	11,370	9,596	389	1	—	—
September 2018	Diversified	St. Paul, MN	109,275	47,627	61,648	7,928	4	—	—
<b>Totals</b>			<b>\$ 218,662</b>	<b>\$ 122,781</b>	<b>\$ 95,881</b>	<b>\$ 15,316</b>			

The Company sold the following properties during the year ended December 31, 2017 (\$ in thousands):

Sales Date	Type	Primary Location(s)	Net Sales Proceeds(1)	Net Book Value	Realized Gain/(Loss)	Properties	Units Sold	Units Remaining
			(2)		(1)			
Various	Condominium	Las Vegas, NV	\$ 20,122	\$ 10,824	\$ 9,298	—	46	13
Various	Condominium	Miami, FL	10,982	8,693	2,289	—	40	48
<b>Totals</b>			<b>\$ 31,104</b>	<b>\$ 19,517</b>	<b>\$ 11,587</b>			

(1) Realized gain on the sale of real estate, net on the consolidated statements of income also includes \$0.2 million of realized loss on the disposal of fixed assets for the year ended December 31, 2017.

**6. INVESTMENT IN AND ADVANCES TO UNCONSOLIDATED JOINT VENTURES**

The following is a summary of the Company’s investments in and advances to unconsolidated joint ventures, which we account for using the equity method, as of December 31, 2019 and 2018 (\$ in thousands):

Entity	December 31, 2019	December 31, 2018
Grace Lake JV, LLC	\$ 3,047	\$ 5,316
24 Second Avenue Holdings LLC	45,386	35,038
<b>Investment in unconsolidated joint ventures</b>	<b>\$ 48,433</b>	<b>\$ 40,354</b>

The following is a summary of the Company’s allocated earnings (losses) based on its ownership interests from investment in unconsolidated joint ventures for the years ended December 31, 2019, 2018 and 2017 (\$ in thousands):

Entity	Year Ended December 31,		
	2019	2018	2017
Grace Lake JV, LLC	\$ 1,047	\$ 1,658	1,189
24 Second Avenue Holdings LLC	2,385	(868)	(1,100)
<b>Earnings (loss) from investment in unconsolidated joint ventures</b>	<b>\$ 3,432</b>	<b>\$ 790</b>	<b>\$ 89</b>

*Grace Lake JV, LLC*

In connection with the origination of a loan in April 2012, the Company received a 25% equity interest with the right to convert upon a capital event. On March 22, 2013, the loan was refinanced, and the Company converted its interest into a 19% limited liability company membership interest in Grace Lake JV, LLC (“Grace Lake LLC”), which holds an investment in an office building complex. After taking into account the preferred return of 8.25% and the return of all equity remaining in the property to the Company’s operating partner, the Company is entitled to 25% of the distribution of all excess cash flows and all disposition proceeds upon any sale. The Company is not legally required to provide any future funding to Grace Lake JV. The Company accounts for its interest in Grace Lake JV using the equity method of accounting, as it has a 19% investment, compared to the 81% investment of its operating partner and does not control the entity.

The Company’s investment in Grace Lake LLC is an unconsolidated joint venture, which is a VIE for which the Company is not the primary beneficiary. This joint venture was deemed to be a VIE primarily based on the fact there are disproportionate voting and economic rights within the joint venture. The Company determined that it was not the primary beneficiary of this VIE based on the fact that the Company has a passive investment and no control of this entity and therefore does not have controlling financial interests in this VIE. The Company’s maximum exposure to loss is limited to its investment in the VIE. The Company has not provided financial support to this VIE that it was not previously contractually required to provide.

During the year ended December 31, 2019, the Company received \$3.3 million of distributions from its investment in Grace Lake JV, LLC. During the year ended December 31, 2018, the Company received \$1.3 million of distributions from its investment in Grace Lake JV, LLC.

The Company holds its investment in Grace Lake LLC in a TRS.

*24 Second Avenue Holdings LLC*

On August 7, 2015, the Company entered into a joint venture, 24 Second Avenue Holdings LLC (“24 Second Avenue”), with an operating partner (the “Operating Partner”) to invest in a ground-up residential/retail condominium development and construction project located at 24 Second Avenue, New York, NY. The Company accounted for its interest in 24 Second Avenue using the equity method of accounting as its joint venture partner was the managing member of 24 Second Avenue and had substantive management rights.

During the three months ended March 31, 2019, the Company converted its existing \$35.0 million common equity interest into a \$35.0 million priority preferred equity position. The Company also provided \$50.4 million in first mortgage financing in order to refinance the existing \$48.1 million first mortgage construction loan which was made by another lending institution. In addition to the new \$50.4 million first mortgage loan, the Company also funded a \$6.5 million mezzanine loan for use in completing the project. The Operating Partner must fully fund any and all additional capital for necessary expenses.

Due to the Company’s non-controlling equity interest in 24 Second Avenue, the Company accounts for the new loans as additional investments in the joint venture.

During the years ended December 31, 2019, 2018 and 2017, the Company recorded \$2.4 million, \$(0.9) million and \$(1.1) million, respectively, in income (expenses), each of which is recorded in earnings (loss) from investment in unconsolidated joint ventures in the consolidated statements of income. During 2019, 2018 and 2017, the Company capitalized interest related to the cost of its investment in 24 Second Avenue, as 24 Second Avenue had activities in progress necessary to construct and ultimately sell condominium units. During the years ended December 31, 2019, 2018 and 2017, the Company capitalized \$0.1 million, \$1.5 million and \$1.3 million of interest expense, using a weighted average interest rate. The capitalized interest expense was recorded in investment in unconsolidated joint ventures in the consolidated balance sheets. As a result of the transactions described above, during the three months ended March 31, 2019, the Company no longer capitalizes interest related to this investment, and income generated from the new loans is accounted for as earnings from investment in unconsolidated joint ventures.

As of December 31, 2019, 24 Second Avenue had \$11.3 million of loans payable to a third-party lender. 24 Second Avenue consists of 30 residential condominium units and one commercial condominium unit. 24 Second Avenue started closing on the existing sales contracts during the quarter ended March 31, 2019, upon receipt of New York City Building Department approvals and a temporary certificate of occupancy for a portion of the project. As of December 31, 2019, 24 Second Avenue sold 19 residential condominium units for \$49.6 million in total gross sale proceeds. As of December 31, 2019, the Company had no additional remaining capital commitment to 24 Second Avenue.

The Company's investment in 24 Second Avenue is an unconsolidated joint venture, which is a VIE for which the Company is not the primary beneficiary. This joint venture was deemed to be a VIE primarily based on (i) the fact that the total equity investment at risk (inclusive of the additional financing the Company provided through the first mortgage and mezzanine loans) is sufficient to permit the entities to finance activities without additional subordinated financial support provided by any parties, including equity holders; and (ii) the voting and economic rights are not disproportionate within the joint venture. The Company determined that it was not the primary beneficiary of this VIE because it does not have a controlling financial interest.

The Company holds its investment in 24 Second Avenue in a TRS.

*Combined Summary Financial Information for Unconsolidated Joint Ventures*

The following is a summary of the combined financial position of the unconsolidated joint ventures in which the Company had investment interests as of December 31, 2019 and 2018 (\$ in thousands):

	<u>December 31, 2019</u>	<u>December 31, 2018</u>
Total assets	\$ 118,727	\$ 167,837
Total liabilities	78,762	116,667
Partners'/members' capital	\$ 39,965	\$ 51,170

The following is a summary of the combined results from operations of the unconsolidated joint ventures for the period in which the Company had investment interests during the years ended December 31, 2019, 2018 and 2017 (\$ in thousands):

	<u>Year Ended December 31,</u>		
	<u>2019</u>	<u>2018</u>	<u>2017</u>
Total revenues	\$ 7,630	\$ 19,122	\$ 18,482
Total expenses	14,930	13,381	15,291
<b>Net income (loss)</b>	<b>\$ (7,300)</b>	<b>\$ 5,741</b>	<b>\$ 3,191</b>

**7. DEBT OBLIGATIONS, NET**

The details of the Company's debt obligations at December 31, 2019 and 2018 are as follows (\$ in thousands):

***December 31, 2019***

<u>Debt Obligations</u>	<u>Committed Financing</u>	<u>Debt Obligations Outstanding</u>	<u>Committed but Unfunded</u>	<u>Interest Rate at December 31, 2019(1)</u>	<u>Current Term Maturity</u>	<u>Remaining Extension Options</u>	<u>Eligible Collateral</u>	<u>Carrying Amount of Collateral</u>	<u>Fair Value of Collateral</u>
Committed Loan Repurchase Facility	\$ 600,000	\$ 183,828	\$ 416,172	3.24% - 3.74%	12/19/2022	(2)	(3)	\$ 287,974	\$ 288,210
Committed Loan Repurchase Facility	350,000	70,697	279,303	3.71% - 3.81%	5/24/2020	(4)	(5)	101,590	103,868
Committed Loan Repurchase Facility	300,000	248,182	51,818	3.49% - 3.74%	12/19/2020	(6)	(7)	382,778	382,778
Committed Loan Repurchase Facility	300,000	98,678	201,322	3.50% - 3.75%	11/6/2022	(8)	(3)	175,000	175,270
Committed Loan Repurchase Facility	100,000	9,952	90,048	3.96% - 3.99%	1/3/2023	(9)	(3)	75,628	75,813
Committed Loan Repurchase Facility	100,000	90,927	9,073	3.74% - 3.80%	12/24/2020	(10)	(11)	126,311	126,311
<b>Total Committed Loan Repurchase Facilities</b>	<b>1,750,000</b>	<b>702,264</b>	<b>1,047,736</b>					<b>1,149,281</b>	<b>1,152,250</b>
Committed Securities Repurchase Facility	400,000	42,751	357,249	2.50% - 2.56%	12/23/2021	N/A	(12)	52,691	52,691
Uncommitted Securities Repurchase Facility	N/A (12)	1,070,919	N/A (13)	2.17% - 3.54%	1/2020 - 3/2020	N/A	(12)	1,188,440	1,188,440 (14)
<b>Total Repurchase Facilities</b>	<b>2,150,000</b>	<b>1,815,934</b>	<b>1,404,985</b>					<b>2,390,412</b>	<b>2,393,381</b>
Revolving Credit Facility	266,430	—	266,430	NA	2/11/2020	(15)	N/A (16)	N/A (16)	N/A (16)
Mortgage Loan Financing	812,606	812,606	—	3.75% - 6.75%	2020 - 2029(17)	N/A	(18)	988,857	1,192,106 (19)
Borrowings from the FHLB	1,945,795	1,073,500	872,295	1.47% - 2.95%	2020 - 2024	N/A	(20)	1,107,188	1,113,811 (21)
Senior Unsecured Notes	1,166,201	1,157,833 (22)	—	5.250% - 5.875%	2021 - 2025	N/A	N/A (23)	N/A (23)	N/A (23)
<b>Total Debt Obligations, Net</b>	<b>\$ 6,341,032</b>	<b>\$ 4,859,873</b>	<b>\$ 2,543,710</b>					<b>\$4,486,457</b>	<b>\$4,699,298</b>

- (1) December 2019 LIBOR rates are used to calculate interest rates for floating rate debt.
- (2) Two additional 12-month periods at Company's option. No new advances are permitted after the initial maturity date.
- (3) First mortgage commercial real estate loans and senior and pari passu interests therein. It does not include the real estate collateralizing such loans.
- (4) One additional 12-month period at Company's option.
- (5) First mortgage commercial real estate loans. It does not include the real estate collateralizing such loans.
- (6) Three additional 364-day period.
- (7) First mortgage and mezzanine commercial real estate loans and senior and pari passu interests therein. It does not include the real estate collateralizing such loans.
- (8) One additional 12-month extension period and two additional 6-month extension periods at Company's option.
- (9) Two additional 12-month extension periods at Company's option. No new advances are permitted after the initial maturity date.
- (10) The Company may extend periodically with lender's consent. At no time can the maturity of the facility exceed 364 days from the date of determination.
- (11) First mortgage, junior and mezzanine commercial real estate loans, and certain senior and/or pari passu interests therein.
- (12) Commercial real estate securities. It does not include the real estate collateralizing such securities.
- (13) Represents uncommitted securities repurchase facilities for which there is no committed amount subject to future advances.
- (14) Includes \$2.2 million of restricted securities under the risk retention rules of Dodd-Frank Act. These securities are accounted for as held-to-maturity and recorded at amortized cost basis.
- (15) Four additional 12-month periods at Company's option.

- (16) The obligations under the Revolving Credit Facility are guaranteed by the Company and certain of its subsidiaries and secured by equity pledges in certain Company subsidiaries.
- (17) Anticipated repayment dates.
- (18) Certain of our real estate investments serve as collateral for our mortgage loan financing.
- (19) Using undepreciated carrying value of commercial real estate to approximate fair value.
- (20) First mortgage commercial real estate loans and investment grade commercial real estate securities. It does not include the real estate collateralizing such loans and securities.
- (21) Includes \$9.9 million of restricted securities under the risk retention rules of Dodd-Frank Act. These securities are accounted for as held-to-maturity and recorded at amortized cost basis.
- (22) Presented net of unamortized debt issuance costs of \$8.4 million at December 31, 2019.
- (23) The obligations under the senior unsecured notes are guaranteed by the Company and certain of its subsidiaries.

**December 31, 2018**

<u>Debt Obligations</u>	<u>Committed Financing</u>	<u>Debt Obligations Outstanding</u>	<u>Committed but Unfunded</u>	<u>Interest Rate at December 31, 2018(1)</u>	<u>Current Term Maturity</u>	<u>Remaining Extension Options</u>	<u>Eligible Collateral</u>	<u>Carrying Amount of Collateral</u>	<u>Fair Value of Collateral</u>
Committed Loan Repurchase Facility	\$ 600,000	\$ 180,597	\$ 419,403	4.21% - 4.96%	10/1/2020	(2)	(3)	\$ 262,642	\$ 261,602
Committed Loan Repurchase Facility	350,000	63,679	286,321	4.68% - 4.98%	5/24/2019	(4)	(5)	87,385	88,762
Committed Loan Repurchase Facility	300,000	120,631	179,369	4.46% - 4.96%	4/7/2019	(6)	(7)	204,747	205,219
Committed Loan Repurchase Facility	300,000	79,886	220,114	4.44% - 4.94%	5/6/2021	(8)	(3)	117,382	117,366
Committed Loan Repurchase Facility	100,000	52,738	47,262	4.58% - 4.96%	7/20/2021	(9)	(3)	72,154	72,154
Committed Loan Repurchase Facility	100,000	—	100,000	NA	12/26/2019	(10)	(11)	—	—
<b>Total Committed Loan Repurchase Facilities</b>	<b>1,750,000</b>	<b>497,531</b>	<b>1,252,469</b>					<b>744,310</b>	<b>745,103</b>
Committed Securities Repurchase Facility	400,000	—	400,000	NA	9/30/2019	N/A	(12)	—	—
Uncommitted Securities Repurchase Facility	N/A (12)	166,154	N/A (13)	2.99% - 4.55%	1/2019 - 3/2019	N/A	(12)	187,803	187,803 (14) (15)
<b>Total Repurchase Facilities</b>	<b>2,150,000</b>	<b>663,685</b>	<b>1,652,469</b>					<b>932,113</b>	<b>932,906</b>
Revolving Credit Facility	266,430	—	266,430	NA	2/11/2019	(16)	N/A (17)	N/A (17)	N/A (17)
Mortgage Loan Financing	743,902	743,902	—	4.25% - 7.00%	2020 - 2028(18)	N/A	(19)	939,362	1,108,968 (20)
CLO Debt	601,543	601,543 (21)	—	3.34% - 6.06%	2021-2034	N/A	(22)	710,502	710,737
Participation Financing - Mortgage Loan Receivable	2,453	2,453	—	17.00%	6/6/2019	N/A	(3)	2,453	2,453
Borrowings from the FHLB	1,933,522	1,286,000	647,522	1.18% - 3.01%	2019 - 2024	N/A	(23)	1,652,952	1,655,150 (24)
Senior Unsecured Notes	1,166,201	1,154,991 (25)	—	5.250% - 5.875%	2021 - 2025	N/A	N/A (26)	N/A (26)	N/A (26)
<b>Total Debt Obligations</b>	<b>\$ 6,864,051</b>	<b>\$ 4,452,574</b>	<b>\$ 2,566,421</b>					<b>\$4,237,382</b>	<b>\$4,410,214</b>

- (1) December 31, 2018 LIBOR rates are used to calculate interest rates for floating rate debt.
- (2) Two additional 12-month periods at Company's option. No new advances are permitted after the initial maturity date.
- (3) First mortgage commercial real estate loans and senior and pari passu interests therein. It does not include the real estate collateralizing such loans.
- (4) Two additional 12-month periods at Company's option.
- (5) First mortgage commercial real estate loans. It does not include the real estate collateralizing such loans.
- (6) One additional 364-day periods at Company's option and one additional 364-day period with Bank's consent.



- (7) First mortgage and mezzanine commercial real estate loans and senior pari passu interests therein. It does not include the real estate collateralizing such loans.
- (8) One additional 12-month extension period and two additional 6-month extension periods at Company's option.
- (9) One additional 12-month extension period at Company's option. No new advances are permitted after the initial maturity date.
- (10) The Company may extend periodically with lender's consent. At no time can the maturity of the facility exceed 364 days from the date of determination.
- (11) First mortgage, junior and mezzanine commercial real estate loans, and certain senior and/or pari passu interests therein.
- (12) Commercial real estate securities. It does not include the real estate collateralizing such securities.
- (13) Represents uncommitted securities repurchase facilities for which there is no committed amount subject to future advances.
- (14) Includes \$3.0 million of restricted securities under the risk retention rules of Dodd-Frank Act. These securities are accounted for as held-to-maturity and recorded at amortized cost basis.
- (15) Includes \$6.0 million of securities purchased in the secondary market of the Company's October 2017 CLO issuance. These securities are not included in real estate securities but were rather considered a partial retirement of CLO debt.
- (16) Four additional 12-month periods at Company's option.
- (17) The obligations under the Revolving Credit Facility are guaranteed by the Company and certain of its subsidiaries and secured by equity pledges in certain Company subsidiaries.
- (18) Anticipated repayment dates.
- (19) Certain of our real estate investments serve as collateral for our mortgage loan financing.
- (20) Using undepreciated carrying value of commercial real estate to approximate fair value.
- (21) Presented net of unamortized debt issuance costs of \$2.6 million at December 31, 2018.
- (22) First mortgage commercial real estate loans and pari passu interests therein. It does not include the real estate collateralizing such loans.
- (23) First mortgage commercial real estate loans and investment grade commercial real estate securities. It does not include the real estate collateralizing such loans and securities.
- (24) Includes \$9.7 million of restricted securities under the risk retention rules of Dodd-Frank Act. These securities are accounted for as held-to-maturity and recorded at amortized cost basis.
- (25) Presented net of unamortized debt issuance costs of \$11.2 million at December 31, 2018.
- (26) The obligations under the senior unsecured notes are guaranteed by the Company and certain of its subsidiaries.

### ***Committed Loan and Securities Repurchase Facilities***

The Company has entered into multiple committed master repurchase agreements in order to finance its lending activities. The Company has entered into six committed master repurchase agreements, as outlined in the December 31, 2019 table above, totaling \$1.8 billion of credit capacity. Assets pledged as collateral under these facilities are limited to whole mortgage loans or participation interests in mortgage loans collateralized by first liens on commercial properties and mezzanine debt. The Company also has a term master repurchase agreement with a major U.S. bank to finance CMBS totaling \$400.0 million. The Company's repurchase facilities include covenants covering net worth requirements, minimum liquidity levels, maximum leverage ratios, and minimum fixed charge coverage ratios. The Company believes it was in compliance with all covenants as of December 31, 2019 and December 31, 2018.

The Company has the option to extend some of the current facilities subject to a number of conditions, including satisfaction of certain notice requirements, no event of default exists, and no margin deficit exists, all as defined in the repurchase facility agreements. The lenders have sole discretion with respect to the inclusion of collateral in these facilities, to determine the market value of the collateral on a daily basis, to be exercised on a good faith basis, and have the right in certain cases to require additional collateral, a full and/or partial repayment of the facilities (margin call), or a reduction in unused availability under the facilities, sufficient to rebalance the facilities if the estimated market value of the included collateral declines.

As of December 31, 2019, the Company had repurchase agreements with 10 counterparties, with total debt obligations outstanding of \$1.8 billion. As of December 31, 2019, two counterparties, JP Morgan and Wells Fargo, held collateral that exceeded the amounts borrowed under the related repurchase agreements by more than \$81.9 million, or 5% of our total equity. As of December 31, 2019, the weighted average haircut, or the percent of collateral value in excess of the loan amount, under our repurchase agreements was 24.1%. There have been no significant fluctuations in haircuts across asset classes on our repurchase facilities.

### ***Revolving Credit Facility***

The Company's revolving credit facility (the "Revolving Credit Facility") provides for an aggregate maximum borrowing amount of \$266.4 million, including a \$25.0 million sublimit for the issuance of letters of credit. The Revolving Credit Facility is available on a revolving basis to finance the Company's working capital needs and for general corporate purposes. On November 25, 2019, the Company amended the Revolving Credit Facility to add two additional one-year extension options, extending the final maturity date, including all extension options, to February 2025. The amendment also provided for a reduction of the interest rate to one-month LIBOR plus 3.00% upon the upgrade of the Company's credit ratings, which occurred in January 2020. As of December 31, 2019, interest on the Revolving Credit Facility is one-month LIBOR plus 3.25% per annum payable monthly in arrears.

The obligations under the Revolving Credit Facility are guaranteed by the Company and certain of its subsidiaries. The Revolving Credit Facility is secured by a pledge of the shares of (or other ownership or equity interests in) certain subsidiaries to the extent the pledge is not restricted under existing regulations, law or contractual obligations.

LCFH is subject to customary affirmative covenants and negative covenants, including limitations on the incurrence of additional debt, liens, restricted payments, sales of assets and affiliate transactions. In addition, under the Revolving Credit Facility, LCFH is required to comply with financial covenants relating to minimum net worth, maximum leverage, minimum liquidity, and minimum fixed charge coverage, consistent with our other credit facilities. The Company's ability to borrow under the Revolving Credit Facility is dependent on, among other things, LCFH's compliance with the financial covenants. The Revolving Credit Facility contains customary events of default, including non-payment of principal or interest, fees or other amounts, failure to perform or observe covenants, cross-default to other indebtedness, the rendering of judgments against the Company or certain of our subsidiaries to pay certain amounts of money and certain events of bankruptcy or insolvency.

### ***Debt Issuance Costs***

As discussed in Note 2, Significant Accounting Policies in this Annual Report, the Company considers its committed loan master repurchase facilities and Revolving Credit Facility to be revolving debt arrangements. As such, the Company continues to defer and present costs associated with these facilities as an asset, subsequently amortizing those costs ratably over the term of each revolving debt arrangement. As of December 31, 2019 and 2018, the amount of unamortized costs relating to such facilities are \$8.0 million and \$6.3 million, respectively, and are included in other assets in the consolidated balance sheets.

### ***Uncommitted Securities Repurchase Facilities***

The Company has also entered into multiple master repurchase agreements with several counterparties collateralized by real estate securities. The borrowings under these agreements have typical advance rates between 75% and 95% of the fair value of collateral.

### ***Mortgage Loan Financing***

These non-recourse debt agreements provide for fixed rate financing at rates, ranging from 3.75% to 6.75%, with anticipated maturity dates between 2020 - 2029 as of December 31, 2019. These loans have carrying amounts of \$812.6 million and \$743.9 million, net of unamortized premiums of \$5.5 million and \$5.8 million as of December 31, 2019 and December 31, 2018, respectively, representing proceeds received upon financing greater than the contractual amounts due under these agreements. The premiums are being amortized over the remaining life of the respective debt instruments using the effective interest method. The Company recorded \$1.6 million, \$1.0 million and \$1.0 million of premium amortization, which decreased interest expense, for the years ended December 31, 2019, 2018 and 2017, respectively. The loans are collateralized by real estate and related lease intangibles, net, of \$988.9 million and \$939.4 million as of December 31, 2019 and 2018, respectively. During the years ended December 31, 2019, 2018 and 2017, the Company executed 22, 12 and 28 term debt agreements, respectively, to finance properties in its real estate portfolio.

On February 6, 2019, the Company paid off \$6.6 million of mortgage loan financing, recognizing a loss on extinguishment of debt of \$1.1 million.

### ***Collateralized Loan Obligation (“CLO”) Debt***

The Company completed CLO issuances in the two transactions described below. As of December 31, 2019, the Company had no CLO debt outstanding. As of December 31, 2018, the Company had a total of \$601.5 million, of floating rate, non-recourse CLO debt included in debt obligations on its consolidated balance sheets. Unamortized debt issuance costs of \$2.6 million were included in CLO debt as of December 31, 2018. In October 2019, the Company redeemed all outstanding debt obligations related to the two CLO transactions.

On October 17, 2017, a consolidated subsidiary of the Company consummated a securitization of floating-rate commercial mortgage loans through a static CLO structure. Over \$456.9 million of balance sheet loans (“Contributed Loans”) were contributed into the CLO. Certain of the Contributed Loans had future funding components that were not contributed to the CLO and that were retained by a consolidated subsidiary of the Company in the form of a participation interest or separate note. However, for a limited period of time, to the extent loans in the CLO were repaid, the CLO could acquire portions of the future fundings from the Company’s consolidated subsidiary. A consolidated subsidiary of the Company retained an approximately 18.5% interest in the CLO by retaining the most subordinate classes of notes issued by the CLO. The Company retained control over major decisions made with respect to the administration of the Contributed Loans and had the ability to appoint the special servicer under the CLO. The CLO was a VIE and the Company was the primary beneficiary and, therefore, consolidated the VIE - See Note 10, Consolidated Variable Interest Entities.

On December 21, 2017, a subsidiary of the Company consummated a securitization of fixed and floating-rate commercial mortgage loans through a static CLO structure. Over \$431.5 million of Contributed Loans were contributed into the CLO. Certain of the Contributed Loans had future funding components that were not contributed to the CLO and that were retained by a consolidated subsidiary of the Company in the form of a participation interest or separate note. However, the CLO could acquire portions of the future fundings from the Company’s consolidated subsidiary, as long as certain requirements were met. A consolidated subsidiary of the Company retained an approximately 25% interest in the CLO by retaining the most subordinate classes of notes issued by the CLO. The Company retained control over major decisions made with respect to the administration of the Contributed Loans and had the ability to appoint the special servicer under the CLO. The CLO was a VIE and the Company was the primary beneficiary and, therefore, consolidated the VIE - See Note 10, Consolidated Variable Interest Entities.

### ***Participation Financing - Mortgage Loan Receivable***

During the three months ended March 31, 2017, the Company sold a participating interest in a first mortgage loan receivable to a third party. The sales proceeds of \$4.0 million were considered non-recourse secured borrowings and were recognized in debt obligations on the Company’s consolidated balance sheets with \$2.5 million outstanding as of December 31, 2018. There were no non-recourse secured borrowings recognized in debt obligations on the Company’s consolidated balance sheets as of December 31, 2019, as the loan matured and was repaid during the three months ended June 30, 2019. The Company recorded \$0.2 million, \$0.5 million and \$0.5 million of interest expense for the years ended December 31, 2019, 2018 and 2017, respectively.

### ***Borrowings from the Federal Home Loan Bank (“FHLB”)***

On July 11, 2012, Tuebor, a consolidated subsidiary of the Company, became a member of the FHLB and subsequently drew its first secured funding advances from the FHLB. On December 6, 2017, Tuebor’s advance limit was updated by the FHLB to the lowest of a Set Dollar Limit (\$2.0 billion), 40% of Tuebor’s total assets or 150% of the Company’s total equity. Beginning April 1, 2020 through December 31, 2020, the Set Dollar Limit will be \$1.5 billion. Beginning January 1, 2021 through February 19, 2021, the Set Dollar Limit will be \$750.0 million. Tuebor is well-positioned to meet its obligations and pay down its advances in accordance with the scheduled reduction in the Set Dollar Limit, which remains subject to revision by the FHLB or as a result of any future changes in applicable regulations.

As of December 31, 2019, Tuebor had \$1.1 billion of borrowings outstanding (with an additional \$872.3 million of committed term financing available from the FHLB), with terms of overnight to 4.8 years (with a weighted average of 2.1 years), interest rates of 1.47% to 2.95% (with a weighted average of 2.33%), and advance rates of 60.8% to 100% of the collateral. As of December 31, 2019, collateral for the borrowings was comprised of \$432.0 million of CMBS and U.S. Agency Securities and \$675.2 million of first mortgage commercial real estate loans.

As of December 31, 2018, Tuebor had \$1.3 billion of borrowings outstanding (with an additional \$647.5 million of committed term financing available from the FHLB), with terms of overnight to 5.75 years (with a weighted average of 2.5 years), interest rates of 1.18% to 3.01% (with a weighted average of 2.55%), and advance rates of 56.4% to 95.2% of the collateral. As of December 31, 2018, collateral for the borrowings was comprised of \$1.0 billion of CMBS and U.S. Agency Securities and \$637.2 million of first mortgage commercial real estate loans.

Tuebor is subject to state regulations which require that dividends (including dividends to the Company as its parent) may only be made with regulatory approval. However, there can be no assurance that we would obtain such approval if sought. Largely as a result of this restriction, approximately \$2.0 billion of the member's capital was restricted from transfer via dividend to Tuebor's parent without prior approval of state insurance regulators at December 31, 2019. To facilitate intercompany cash funding of operations and investments, Tuebor and its parent maintain regulator-approved intercompany borrowing/lending agreements.

Effective February 19, 2016, the Federal Housing Finance Agency (the "FHFA"), regulator of the FHLB, adopted a final rule amending its regulation regarding the eligibility of captive insurance companies for FHLB membership. According to the final rule, Ladder's captive insurance company subsidiary, Tuebor may remain as a member of the FHLB through February 19, 2021 (the "Transition Period"). During the Transition Period, Tuebor is eligible to continue to draw new additional advances, extend the maturities of existing advances, and pay off outstanding advances on the same terms as non-captive insurance company FHLB members with the following two exceptions:

1. New advances (including any existing advances that are extended during the Transition Period) will have maturity dates on or before February 19, 2021; and
2. The FHLB will make new advances to Tuebor subject to a requirement that Tuebor's total outstanding advances do not exceed 40% of Tuebor's total assets.

Tuebor has executed new advances since the effective date of the new rule in the ordinary course of business.

FHLB advances amounted to 22.1% of the Company's outstanding debt obligations as of December 31, 2019. The Company does not anticipate that the FHFA's final regulation will materially impact its operations as it continues to access FHLB advances during the Transition Period.

There is no assurance that the FHFA or the FHLB will not take actions that could adversely impact Tuebor's membership in the FHLB and continuing access to new or existing advances prior to February 19, 2021.

### ***Senior Unsecured Notes***

LCFH issued the 2025 Notes, the 2022 Notes, the 2021 Notes and the 2017 Notes (each as defined below, and collectively, the "Notes") with Ladder Capital Finance Corporation ("LCFC"), as co-issuers on a joint and several basis. LCFC is a 100% owned finance subsidiary of Series TRS of LCFH with no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the Notes. The Company and certain subsidiaries of LCFH currently guarantee the obligations under the Notes and the indenture. The Company is the general partner of LCFH and, through LCFH and its subsidiaries, operates the Ladder Capital business. As of December 31, 2019, the Company has a 89.8% economic and voting interest in LCFH and controls the management of LCFH as a result of its ability to appoint board members. Accordingly, the Company consolidates the financial results of LCFH and records noncontrolling interest for the economic interest in LCFH held by the Continuing LCFH Limited Partners. In addition, the Company, through certain subsidiaries which are treated as TRSs, is indirectly subject to U.S. federal, state and local income taxes. Other than the noncontrolling interest in the Operating Partnership and federal, state and local income taxes, there are no material differences between the Company's consolidated financial statements and LCFH's consolidated financial statements. The Company believes it was in compliance with all covenants of the Notes as of December 31, 2019 and 2018.

Unamortized debt issuance costs of \$8.4 million and \$11.2 million are included in senior unsecured notes as of December 31, 2019 and 2018, respectively, in accordance with GAAP.

## **2021 Notes**

On August 1, 2014, LCFH issued \$300.0 million in aggregate principal amount of 5.875% senior notes due August 1, 2021 (the “2021 Notes”). The 2021 Notes require interest payments semi-annually in cash in arrears on February 1 and August 1 of each year, beginning on February 1, 2015. The 2021 Notes will mature on August 1, 2021. The 2021 Notes are unsecured and are subject to incurrence-based covenants, including limitations on the incurrence of additional debt, restricted payments, liens, sales of assets, affiliate transactions and other covenants typical for financings of this type. At any time on or after August 1, 2017, the Company may redeem the 2021 Notes in whole or in part, upon not less than 30 nor more than 60 days’ notice, at redemption prices defined in the indenture governing the 2021 Notes, plus accrued and unpaid interest, if any, to the redemption date. On February 24, 2016, the board of directors authorized the Company to make up to \$100.0 million in repurchases of the 2021 Notes from time to time without further approval. On May 2, 2018, the board of the directors authorized the Company to repurchase any or all of the 2021 Notes from time to time without further approval.

During the year ended December 31, 2016, the Company retired \$33.8 million of principal of the 2021 Notes for a repurchase price of \$28.2 million, recognizing a \$5.1 million net gain on extinguishment of debt after recognizing \$(0.4) million of unamortized debt issuance costs associated with the retired debt. As of December 31, 2019, the remaining \$266.2 million in aggregate principal amount of the 2021 Notes is due August 1, 2021.

## **2022 Notes**

On March 16, 2017, LCFH issued \$500.0 million in aggregate principal amount of 5.250% senior notes due March 15, 2022 (the “2022 Notes”). The 2022 Notes require interest payments semi-annually in cash in arrears on March 15 and September 15 of each year, beginning on September 15, 2017. The 2022 Notes will mature on March 15, 2022. The 2022 Notes are unsecured and are subject to an unencumbered assets to unsecured debt covenant. At any time on or after September 15, 2021, the 2022 Notes are redeemable at the option of the Company, in whole or in part, upon not less than 15 nor more than 60 days’ notice, without penalty. On May 2, 2018, the board of the directors authorized the Company to repurchase any or all of the 2022 Notes from time to time without further approval.

## **2025 Notes**

On September 25, 2017, LCFH issued \$400.0 million in aggregate principal amount of 5.250% senior notes due October 1, 2025 (the “2025 Notes”). The 2025 Notes require interest payments semi-annually in cash in arrears on April 1 and October 1 of each year, beginning on April 1, 2018. The 2025 Notes will mature on October 1, 2025. The 2025 Notes are unsecured and are subject to an unencumbered assets to unsecured debt covenant. The Company may redeem the 2025 Notes, in whole or in part, at any time, or from time to time, prior to their stated maturity upon not less than 15 nor more than 60 days’ notice, at a redemption price as specified in the indenture governing the 2025 Notes, plus accrued and unpaid interest, if any, to the redemption date. On May 2, 2018, the board of the directors authorized the Company to repurchase any or all of the 2025 Notes from time to time without further approval.

Refer to Note 21, Subsequent Events for a discussion of the Company’s 2027 Notes, issued on January 30, 2020.

***Combined Maturity of Debt Obligations***

The following schedule reflects the Company's contractual payments under all borrowings by maturity (\$ in thousands):

<b>Period ending December 31,</b>	<b>Borrowings by Maturity(1)</b>
2020	\$ 2,147,688
2021	731,012
2022	656,565
2023	161,122
2024	422,484
Thereafter	744,617
<b>Subtotal</b>	<b>4,863,488</b>
Debt issuance costs included in senior unsecured notes	(8,368)
Debt issuance costs included in mortgage loan financing	(761)
Premiums included in mortgage loan financing(2)	5,514
<b>Total</b>	<b>\$ 4,859,873</b>

- (1) Contractual payments under current maturities, some of which are subject to extensions. The maturities listed above for 2020 relate to debt obligations that are subject to existing Company controlled extension options for one or more additional one year periods or could be refinanced by other existing facilities as of December 31, 2019.
- (2) Deferred gains on intercompany loans, secured by our own real estate, sold into securitizations. These premiums are amortized as a reduction to interest expense.

The Company's debt facilities are subject to covenants which require the Company to maintain a minimum level of total equity. Largely as a result of this restriction, approximately \$829.3 million of the total equity is restricted from payment as a dividend by the Company at December 31, 2019.

## 8. DERIVATIVE INSTRUMENTS

The Company uses derivative instruments primarily to economically manage the fair value variability of fixed rate assets caused by interest rate fluctuations and overall portfolio market risk. The following is a breakdown of the derivatives outstanding as of December 31, 2019 and 2018 (\$ in thousands):

### *December 31, 2019*

Contract Type	Notional	Fair Value		Remaining Maturity (years)
		Asset(1)	Liability(1)	
<b>Caps</b>				
1 Month LIBOR	\$ 69,571	\$ —	\$ —	0.36
<b>Futures</b>				
5-year Swap	46,000	158	—	0.25
10-year Swap	149,800	516	—	0.25
5-year U.S. Treasury Note	1,100	4	—	0.25
<b>Total futures</b>	<b>196,900</b>	<b>678</b>	<b>—</b>	
<b>Credit derivatives</b>				
S&P 500 Put Options	143,300	15	—	0.05
<b>Total credit derivatives</b>	<b>143,300</b>	<b>15</b>	<b>—</b>	
<b>Total derivatives</b>	<b>\$ 409,771</b>	<b>\$ 693</b>	<b>\$ —</b>	

(1) Shown as derivative instruments, at fair value, in the accompanying consolidated balance sheets.

### *December 31, 2018*

Contract Type	Notional	Fair Value		Remaining Maturity (years)
		Asset(1)	Liability(1)	
<b>Caps</b>				
1MO LIBOR	\$ 69,571	\$ —	\$ —	1.35
<b>Futures</b>				
5-year Swap	274,900	—	526	0.25
10-year Swap	227,700	—	436	0.25
5-year U.S. Treasury Note	6,800	—	13	0.25
<b>Total futures</b>	<b>509,400</b>	<b>—</b>	<b>975</b>	
<b>Total derivatives</b>	<b>\$ 578,971</b>	<b>\$ —</b>	<b>\$ 975</b>	

(1) Shown as derivative instruments, at fair value, in the accompanying consolidated balance sheets.

The following table indicates the net realized gains (losses) and unrealized appreciation (depreciation) on derivatives, by primary underlying risk exposure, as included in net result from derivatives transactions in the consolidated statements of operations for the years ended December 31, 2019, 2018 and 2017 (\$ in thousands):

	Year Ended December 31, 2019		
	Unrealized Gain/(Loss)	Realized Gain/(Loss)	Net Result from Derivative Transactions
<b>Contract Type</b>			
Futures	\$ 1,653	\$ (31,469)	\$ (29,816)
Credit Derivatives	(111)	(84)	(195)
<b>Total</b>	<b>\$ 1,542</b>	<b>\$ (31,553)</b>	<b>\$ (30,011)</b>

	Year Ended December 31, 2018		
	Unrealized Gain/(Loss)	Realized Gain/(Loss)	Net Result from Derivative Transactions
<b>Contract Type</b>			
Futures	\$ (747)	\$ 16,176	\$ 15,429
Swaps	1,403	(848)	555
Credit Derivatives	49	(107)	(58)
<b>Total</b>	<b>\$ 705</b>	<b>\$ 15,221</b>	<b>\$ 15,926</b>

	Year Ended December 31, 2017		
	Unrealized Gain/(Loss)	Realized Gain/(Loss)	Net Result from Derivative Transactions
<b>Contract Type</b>			
Futures	\$ (4,975)	\$ (7,655)	\$ (12,630)
Swaps	1,126	(1,008)	118
Credit Derivatives	417	(546)	(129)
<b>Total</b>	<b>\$ (3,432)</b>	<b>\$ (9,209)</b>	<b>\$ (12,641)</b>

The Company's counterparties held \$3.5 million and \$5.0 million of cash margin as collateral for derivatives as of December 31, 2019 and 2018, respectively, which is included in restricted cash in the consolidated balance sheets.

### ***Futures***

Collateral posted with our futures counterparties is segregated in the Company's books and records. Interest rate futures are centrally cleared by the Chicago Mercantile Exchange ("CME") through a Futures Commission Merchant. Interest rate futures that are governed by an ISDA agreement provide for bilateral collateral pledging based on the counterparties' market value. The counterparties have the right to re-pledge the collateral posted but have the obligation to return the pledged collateral, or substantially the same collateral, if agreed to by us, as the market value of the interest rate futures change.

The Company is required to post initial margin and daily variation margin for our interest rate futures that are centrally cleared by CME. CME determines the fair value of our centrally cleared futures, including daily variation margin. Effective January 3, 2017, CME amended their rulebooks to legally characterize daily variation margin payments for centrally cleared interest rate futures as settlement rather than collateral. As a result of this rule change, variation margin pledged on the Company's centrally cleared interest rate futures is settled against the realized results of these futures.



**9. OFFSETTING ASSETS AND LIABILITIES**

The following tables present both gross information and net information about derivatives and other instruments eligible for offset in the statement of financial position as of December 31, 2019 and 2018. The Company's accounting policy is to record derivative asset and liability positions on a gross basis, therefore, the following tables present the gross derivative asset and liability positions recorded on the balance sheets, while also disclosing the eligible amounts of financial instruments and cash collateral to the extent those amounts could offset the gross amount of derivative asset and liability positions. The actual amounts of collateral posted by or received from counterparties may be in excess of the amounts disclosed in the following tables as the following only disclose amounts eligible to be offset to the extent of the recorded gross derivative positions.

**As of December 31, 2019**

**Offsetting of Financial Assets and Derivative Assets**

(\$ in thousands)

Description	Gross amounts of recognized assets	Gross amounts offset in the balance sheet	Net amounts of assets presented in the balance sheet	Gross amounts not offset in the balance sheet		Net amount
				Financial instruments	Cash collateral received/(posted)(1)	
Derivatives	\$ 693	\$ —	\$ 693	\$ —	\$ —	\$ 693
<b>Total</b>	<b>\$ 693</b>	<b>\$ —</b>	<b>\$ 693</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 693</b>

(1) Included in restricted cash on consolidated balance sheets.

**As of December 31, 2019**

**Offsetting of Financial Liabilities and Derivative Liabilities**

(\$ in thousands)

Description	Gross amounts of recognized liabilities	Gross amounts offset in the balance sheet	Net amounts of liabilities presented in the balance sheet	Gross amounts not offset in the balance sheet		Net amount
				Financial instruments collateral	Cash collateral posted/(received)(1)	
Repurchase agreements	\$ 1,815,934	\$ —	\$ 1,815,934	\$ 1,815,934	\$ —	\$ —
<b>Total</b>	<b>\$ 1,815,934</b>	<b>\$ —</b>	<b>\$ 1,815,934</b>	<b>\$ 1,815,934</b>	<b>\$ —</b>	<b>\$ —</b>

(1) Included in restricted cash on consolidated balance sheets.

**As of December 31, 2018**  
**Offsetting of Financial Liabilities and Derivative Liabilities**  
(\$ in thousands)

Description	Gross amounts of recognized liabilities	Gross amounts offset in the balance sheet	Net amounts of liabilities presented in the balance sheet	Gross amounts not offset in the balance sheet		Net amount
				Financial instruments collateral	Cash collateral posted/(received)	
Derivatives	\$ 975	\$ —	\$ 975	\$ —	\$ 975	\$ —
Repurchase agreements	663,685	—	663,685	663,685	—	—
<b>Total</b>	<b>\$ 664,660</b>	<b>\$ —</b>	<b>\$ 664,660</b>	<b>\$ 663,685</b>	<b>\$ 975</b>	<b>\$ —</b>

(1) Included in restricted cash on consolidated balance sheets.

Master netting agreements that the Company has entered into with its derivative and repurchase agreement counterparties allow for netting of the same transaction, in the same currency, on the same date. Assets, liabilities, and collateral subject to master netting agreements as of December 31, 2019 and 2018 are disclosed in the tables above. The Company does not present its derivative and repurchase agreements net on the consolidated financial statements as it has elected gross presentation.

**10. CONSOLIDATED VARIABLE INTEREST ENTITIES**

The Operating Partnership is a Variable Interest Entity (“VIE”) and as such, substantially all of the consolidated balance sheet is a consolidated VIE. In addition, the Operating Partnership consolidated two CLO VIEs with the following aggregate balance sheets as of December 31, 2018. The CLOs were redeemed during the three months ended December 31, 2019. (\$ in thousands):

	<b>December 31, 2018</b>
	Notes 3 & 7
Mortgage loan receivables held for investment, net, at amortized cost	\$ 710,502
Accrued interest receivable	3,921
Other assets(1)	81,390
<b>Total assets</b>	<b>\$ 795,813</b>
Senior and unsecured debt obligations	\$ 607,440
Accrued expenses	1,471
Other liabilities	2
<b>Total liabilities</b>	<b>608,913</b>
Net equity in VIEs (eliminated in consolidation)	186,900
<b>Total equity</b>	<b>186,900</b>
<b>Total liabilities and equity</b>	<b>\$ 795,813</b>

(1) Primarily consists of loan repayments in transit as of December 31, 2018.

## 11. EQUITY STRUCTURE AND ACCOUNTS

The Company has two classes of common stock, Class A and Class B, which are described as follows:

### **Class A Common Stock**

#### *Voting Rights*

Holders of shares of Class A common stock are entitled to one vote per share on all matters on which stockholders generally are entitled to vote. The holders of Class A common stock do not have cumulative voting rights in the election of directors.

#### *Dividend Rights*

Subject to the rights of the holders of any preferred stock that may be outstanding and any contractual or statutory restrictions, holders of Class A common stock are entitled to receive equally and ratably, share for share, dividends as may be declared by the board of directors out of funds legally available to pay dividends. Dividends upon Class A common stock may be declared by the board of directors at any regular or special meeting and may be paid in cash, in property, or in shares of capital stock.

#### *Liquidation Rights*

Upon liquidation, dissolution, distribution of assets or other winding up, the holders of Class A common stock are entitled to receive ratably the assets available for distribution to the shareholders after payment of liabilities and the liquidation preference of any outstanding shares of preferred stock.

#### *Other Matters*

The shares of Class A common stock have no preemptive or conversion rights and are not subject to further calls or assessment by the Company. There are no redemption or sinking fund provisions applicable to the Class A common stock. All outstanding shares of our Class A common stock are fully paid and non-assessable.

### **Class B Common Stock**

#### *Voting Rights*

Holders of shares of Class B common stock are entitled to one vote for each share on all matters on which stockholders generally are entitled to vote. Holders of shares of our Class B common stock vote together with holders of our Class A common stock on all such matters. Our stockholders do not have cumulative voting rights in the election of directors.

#### *No Dividend or Liquidation Rights*

Holders of Class B common stock do not have any right to receive dividends or to receive a distribution upon a liquidation or winding up of Ladder Capital Corp.

#### *Exchange for Class A Common Stock*

Pursuant to the Third Amended and Restated LLLP Agreement of LCFH, the Continuing LCFH Limited Partners may from time to time, subject to certain conditions, receive one share of the Company's Class A common stock in exchange for (i) one share of the Company's Class B common stock, (ii) one Series REIT LP Unit and (iii) either one Series TRS LP Unit or one TRS Share, subject to equitable adjustments for stock splits, stock dividends and reclassifications.

During the year ended December 31, 2019, 1,139,411 Series REIT LP Units and 1,139,411 Series TRS LP Units were collectively exchanged for 1,139,411 shares of Class A common stock and 1,139,411 shares of Class B common stock were canceled. We received no other consideration in connection with these exchanges.

During the year ended December 31, 2018, 4,549,832 Series REIT LP Units and 4,549,832 Series TRS LP Units were collectively exchanged for 4,549,832 shares of Class A common stock; and 4,549,832 shares of Class B common stock were canceled. We received no other consideration in connection with these exchanges.

## Stock Repurchases

On October 30, 2014, the board of directors authorized the Company to repurchase up to \$50.0 million of the Company's Class A common stock from time to time without further approval. Stock repurchases by the Company are generally made for cash in open market transactions at prevailing market prices but may also be made in privately negotiated transactions or otherwise. The timing and amount of purchases are determined based upon prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. As of December 31, 2019, the Company has a remaining amount available for repurchase of \$41.1 million, which represents 2.1% in the aggregate of its outstanding Class A common stock, based on the closing price of 18.04 per share on such date.

The following table is a summary of the Company's repurchase activity of its Class A common stock during the years ended December 31, 2019, 2018 and 2017 (\$ in thousands):

	<u>Shares</u>	<u>Amount(1)</u>
Authorizations remaining as of December 31, 2018		\$ 41,769
Additional authorizations		—
Repurchases paid	40,065	(637)
Repurchases unsettled		—
<b>Authorizations remaining as of December 31, 2019</b>		<b><u>\$ 41,132</u></b>

(1) Amount excludes commissions paid associated with share repurchases.

	<u>Shares</u>	<u>Amount(1)</u>
Authorizations remaining as of December 31, 2017		\$ 41,769
Additional authorizations		—
Repurchases paid	—	—
Repurchases unsettled		—
<b>Authorizations remaining as of December 31, 2018</b>		<b><u>\$ 41,769</u></b>

(1) Amount excludes commissions paid associated with share repurchases.

	<u>Shares</u>	<u>Amount(1)</u>
Authorizations remaining as of December 31, 2016		\$ 44,353
Additional authorizations		—
Repurchases paid	189,897	(2,584)
Repurchases unsettled		—
<b>Authorizations remaining as of December 31, 2017</b>		<b><u>\$ 41,769</u></b>

(1) Amount excludes commissions paid associated with share repurchases.

## Dividends

In order for the Company to maintain its qualification as a REIT under the Code, it must annually distribute at least 90% of its taxable income. The Company has paid and in the future intends to declare regular quarterly distributions to its shareholders in an amount approximating the REIT's net taxable income.

Consistent with IRS guidance, the Company may, subject to a cash/stock election by its shareholders, pay a portion of its dividends in stock, to provide for meaningful capital retention; however, the REIT distribution requirements limit its ability to retain earnings and thereby replenish or increase capital for operations. The timing and amount of future distributions is based on a number of factors, including, among other things, the Company’s future operations and earnings, capital requirements and surplus, general financial condition and contractual restrictions. All dividend declarations are subject to the approval of the Company’s board of directors. Generally, the Company expects its distributions to be taxable as ordinary dividends to its shareholders, whether paid in cash or a combination of cash and common stock, and not as a tax-free return of capital or a capital gain (although for taxable years beginning after December 31, 2017 and before January 1, 2026, generally stockholders that are individuals, trusts or estates may deduct 20% of the aggregate amount of ordinary dividends distributed by us, subject to certain limitations). The Company believes that its significant capital resources and access to financing will provide the financial flexibility at levels sufficient to meet current and anticipated capital requirements, including funding new investment opportunities, paying distributions to its shareholders and servicing our debt obligations.

The following table presents dividends declared (on a per share basis) of Class A common stock for the years ended December 31, 2019, 2018 and 2017:

<b>Declaration Date</b>	<b>Dividend per Share</b>
February 27, 2019	\$ 0.340
May 30, 2019	0.340
August 22, 2019	0.340
November 26, 2019	0.340
<b>Total</b>	<b>\$ 1.360</b>
February 27, 2018	\$ 0.315
May 30, 2018	0.325
September 5, 2018	0.325
November 1, 2018(1)	0.570
<b>Total</b>	<b>\$ 1.535</b>
March 1, 2017	\$ 0.300
June 1, 2017	0.300
September 1, 2017	0.300
November 7, 2017	0.315
<b>Total</b>	<b>\$ 1.215</b>

- (1) On October 30, 2018, the Company’s board of directors approved the fourth quarter 2018 dividend of \$0.570 per share of the Company’s Class A common stock in order to meet its annual REIT taxable income distribution requirement. The dividend was paid as a combination of cash and Class A common stock, subject to shareholder elections.

The following table presents the tax treatment for our aggregate distributions per share of common stock paid for the years ended December 31, 2019, 2018 and 2017:

<u>Record Date</u>	<u>Payment Date</u>	<u>Dividend per Share</u>	<u>Ordinary Dividends</u>	<u>Qualified Dividends</u>	<u>Capital Gain</u>	<u>Unrecaptured 1250 Gain</u>
March 11, 2019	April 1, 2019	\$ 0.340	\$ 0.324	\$ 0.054	\$ 0.016	\$ 0.005
June 10, 2019	July 1, 2019	0.340	0.324	0.054	0.016	0.005
September 10, 2019	October 1, 2019	0.340	0.324	0.054	0.016	0.005
December 10, 2019	January 3, 2020 (1)	0.340	0.324	0.054	0.016	0.005
<b>Total</b>		<b>\$ 1.360</b>	<b>\$ 1.296</b>	<b>\$ 0.216</b>	<b>\$ 0.064</b>	<b>\$ 0.020</b>

- (1) The \$0.340 fourth quarter dividend paid on January 3, 2020 is considered a 2019 dividend for U.S. federal income tax purposes.

<u>Record Date</u>	<u>Payment Date</u>	<u>Dividend per Share</u>	<u>Ordinary Dividends</u>	<u>Qualified Dividends</u>	<u>Capital Gain</u>	<u>Unrecaptured 1250 Gain</u>
December 11, 2017	January 3, 2018 (1)	\$ 0.050	\$ 0.038	\$ —	\$ 0.012	\$ 0.001
March 12, 2018	April 2, 2018	0.315	0.239	—	0.076	0.009
June 11, 2018	July 2, 2018	0.325	0.246	—	0.079	0.009
September 17, 2018	October 1, 2018	0.325	0.246	—	0.079	0.009
December 10, 2018	January 24, 2019 (2)	0.570	0.432	—	0.138	0.015
<b>Total</b>		<b>\$ 1.585</b>	<b>\$ 1.201</b>	<b>\$ —</b>	<b>\$ 0.384</b>	<b>\$ 0.043</b>

- (1) \$0.265 of the \$0.315 fourth quarter dividend paid on January 3, 2018 is considered a 2017 dividend for U.S. federal income tax purposes. \$0.050 is considered a 2018 dividend for U.S. federal income tax purposes and was reflected in 2018 tax reporting.
- (2) The \$0.570 fourth quarter dividend paid on January 24, 2019 is considered a 2018 dividend for U.S. federal income tax purposes.

<u>Record Date</u>	<u>Payment Date</u>	<u>Dividend per Share</u>	<u>Ordinary Dividends</u>	<u>Qualified Dividends</u>	<u>Capital Gain</u>	<u>Unrecaptured 1250 Gain</u>
December 27, 2016	January 24, 2017 (1)	\$ 0.059	\$ 0.054	\$ —	\$ 0.005	\$ —
March 13, 2017	April 3, 2017	0.300	0.276	—	0.024	—
June 12, 2017	July 3, 2017	0.300	0.276	—	0.024	—
September 11, 2017	October 2, 2017	0.300	0.276	—	0.024	—
December 11, 2017	January 3, 2018 (2)	0.265	0.244	—	0.021	—
<b>Total</b>		<b>\$ 1.224</b>	<b>\$ 1.126</b>	<b>\$ —</b>	<b>\$ 0.098</b>	<b>\$ —</b>

- (1) \$0.401 of the \$0.460 fourth quarter dividend paid on January 24, 2017 is considered a 2016 dividend for U.S. federal income tax purposes. \$0.059 is considered a 2017 dividend for U.S. federal income tax purposes and was reflected in 2017 tax reporting.
- (2) \$0.265 of the \$0.315 fourth quarter dividend paid on January 3, 2018 is considered a 2017 dividend for U.S. federal income tax purposes. \$0.050 is considered a 2018 dividend for U.S. federal income tax purposes and was reflected in 2018 tax reporting.

**Stock Dividend**

In order for the Company to maintain its qualification as a REIT under the Code, it must annually distribute at least 90% of its taxable income. The Company elected, subject to the cash/stock election by its shareholders described below, to pay its fourth quarter 2018 dividend in a mix of cash and stock and have such dividend be treated as a taxable distribution to its shareholders for U.S. federal income tax purposes.

Pursuant to IRS guidance, shareholders had the option to elect to receive the fourth quarter 2018 dividend in all cash (a “Cash Election”), or all shares of Ladder’s Class A common stock (a “Share Election”). Shareholders who did not return an election form, or who otherwise failed to properly complete an election form, were deemed to have made a Share Election. The total amount of cash paid to all shareholders was limited to a maximum of 20% of the total value of each of the fourth quarter 2018 dividend (the “Cash Amount”). The aggregate amount of the dividends owed to shareholders who made Cash Elections exceeded the Cash Amount, and accordingly, the Cash Amount was prorated among such shareholders, with the remaining portion of the fourth quarter 2018 dividend, as applicable, paid to such shareholders in shares of Ladder’s Class A common stock plus cash in lieu of any fractional shares. Shareholders making Stock Elections received the full amount of the dividend in shares of Ladder’s Class A common stock plus cash in lieu of any fractional shares.

On January 24, 2019, the Company paid an aggregate of \$34.9 million in cash to its Class A shareholders, accrued for dividends payable on unvested restricted stock and unvested options with dividend equivalent rights of \$0.5 million and issued 1,434,297 shares of its Class A common stock, equivalent to \$23.9 million, in connection with the fourth quarter 2018 dividend totaling \$0.570 per share. The total number of shares of Class A common stock distributed pursuant to the fourth quarter 2018 dividend was determined based on shareholder elections and the volume weighted average price of \$16.67 per share of Class A common stock on the New York Stock Exchange for the three trading days after January 10, 2019, the date that election forms were due. The Company also issued 180,925 shares of its Class B common stock and each of Series REIT and Series TRS of LCFH issued 1,615,222 of their respective Series LP units corresponding to the aggregate number of Class A and Class B shares issued by the Company. The Company believes that the total value of its 2018 dividend was sufficient to fully distribute its 2018 taxable income.

**Changes in Accumulated Other Comprehensive Income**

The following table presents changes in accumulated other comprehensive income related to the cumulative difference between the fair market value and the amortized cost basis of securities classified as available for sale for the years ended December 31, 2019, 2018 and 2017 (\$ in thousands):

	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Accumulated Other Comprehensive Income (Loss) of Noncontrolling Interests</b>	<b>Total Accumulated Other Comprehensive Income (Loss)</b>
<b>December 31, 2018</b>	<b>\$ (4,649)</b>	<b>\$ (588)</b>	<b>\$ (5,237)</b>
Other comprehensive income (loss)	8,785	1,145	9,930
Exchange of noncontrolling interest for common stock	65	(65)	—
Rebalancing of ownership percentage between Company and Operating Partnership	17	(17)	—
<b>December 31, 2019</b>	<b>\$ 4,218</b>	<b>\$ 475</b>	<b>\$ 4,693</b>



	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Accumulated Other Comprehensive Income (Loss) of Noncontrolling Interests</b>	<b>Total Accumulated Other Comprehensive Income (Loss)</b>
<b>December 31, 2017</b>	\$ (212)	\$ 116	\$ (96)
Other comprehensive income (loss)	(4,211)	(930)	(5,141)
Exchange of noncontrolling interest for common stock	(167)	167	—
Rebalancing of ownership percentage between Company and Operating Partnership	(59)	59	—
<b>December 31, 2018</b>	<b>\$ (4,649)</b>	<b>\$ (588)</b>	<b>\$ (5,237)</b>

	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Accumulated Other Comprehensive Income (Loss) of Noncontrolling Interests</b>	<b>Total Accumulated Other Comprehensive Income (Loss)</b>
<b>December 31, 2016</b>	\$ 1,365	\$ 759	\$ 2,124
Other comprehensive income (loss)	(2,915)	695	(2,220)
Exchange of noncontrolling interest for common stock	1,696	(1,696)	—
Rebalancing of ownership percentage between Company and Operating Partnership	(358)	358	—
<b>December 31, 2017</b>	<b>\$ (212)</b>	<b>\$ 116</b>	<b>\$ (96)</b>

## 12. NONCONTROLLING INTERESTS

There are two main types of noncontrolling interest reflected in the Company's consolidated financial statements (i) noncontrolling interest in the operating partnership and (ii) noncontrolling interest in consolidated joint ventures.

### Noncontrolling Interest in the Operating Partnership

As more fully described in Note 1, certain of the predecessor equity owners continue to own interests in the Operating Partnership as modified by the IPO Transactions. These interests were subsequently further modified by the REIT Structuring Transactions (also described in Note 1). These interests, along with the Class B shares held by these investors, are exchangeable for Class A shares of the Company. The roll-forward of the Operating Partnership's LP Units follow the Class B common stock of the Company as disclosed in the consolidated statements of changes in equity.

Pursuant to ASC 810, *Consolidation*, on the accounting and reporting for noncontrolling interests and changes in ownership interests of a subsidiary, changes in a parent's ownership interest (and transactions with noncontrolling interest unitholders in the subsidiary), while the parent retains its controlling interest in its subsidiary, should be accounted for as equity transactions. The carrying amount of the noncontrolling interest shall be adjusted to reflect the change in its ownership interest in the subsidiary, with the offset to equity attributable to the parent. Accordingly, as a result of Continuing LCFH Limited Partners exchanges which caused changes in ownership percentages between the Company's Class A shareholders and the noncontrolling interests in the Operating Partnership that occurred during the year ended December 31, 2019, the Company has increased noncontrolling interests in the Operating Partnership and accumulated other comprehensive income and decreased additional paid-in capital in the Company's shareholders' equity by \$0.8 million as of December 31, 2019.

*Distributions to Noncontrolling Interest in the Operating Partnership*

Notwithstanding the foregoing, subject to any restrictions in applicable debt financing agreements and available liquidity as determined by the board of directors of each of Series REIT of LCFH and Series TRS of LCFH, each Series must use commercially reasonable efforts to make quarterly distributions to each of its partners (including the Company) at least equal to such partner's "Quarterly Estimated Tax Amount," which shall be computed (as more fully described in LCFH's Third Amended and Restated LLLP Agreement) for each partner as the product of (x) the U.S. federal taxable income (or alternative minimum taxable income, if higher) allocated by such Series to such partner in respect of the Series REIT LP Units and Series TRS LP Units held by such partner and (y) the highest marginal blended U.S. federal, state and local income tax rate (or alternative minimum taxable rate, as applicable) applicable to an individual residing in New York, NY, taking into account, for U.S. federal income tax purposes, the deductibility of state and local taxes; provided that Series TRS of LCFH may take into account, in determining the amount of tax distributions to holders of Series TRS LP Units, the amount of any distributions each such holder received from Series REIT of LCFH in excess of tax distributions. In addition, to the extent the Company requires an additional distribution from the Series of LCFH in excess of its quarterly tax distribution in order to pay its quarterly cash dividend, the Series of LCFH will be required to make a corresponding distribution of cash to each of their partners (other than the Company) on a pro-rata basis.

*Allocation of Income and Loss*

Income and losses and comprehensive income are allocated among the partners in a manner to reflect as closely as possible the amount each partner would be distributed under the Third Amended and Restated LLLP Agreement of LCFH upon liquidation of the Operating Partnership's assets.

**Noncontrolling Interest in Consolidated Joint Ventures**

As of December 31, 2019, the Company consolidates six ventures in which there are other noncontrolling investors, which own between 10% - 29.4% of such ventures. These ventures hold investments in a 40 property student housing portfolio, 20 office buildings, one industrial property and one apartment complex. The Company makes distributions and allocates income from these ventures to the noncontrolling interests in accordance with the terms of the respective governing agreements.

### 13. EARNINGS PER SHARE

The Company's net income (loss) and weighted average shares outstanding for the years ended December 31, 2019, 2018 and 2017 consist of the following:

(\$ in thousands except share amounts)	Year Ended December 31,		
	2019	2018	2017
Basic Net income (loss) available for Class A common shareholders	\$ 122,645	\$ 180,015	\$ 95,276
Diluted Net income (loss) available for Class A common shareholders	\$ 122,645	\$ 180,015	\$ 124,046
Weighted average shares outstanding			
Basic	105,455,849	97,226,027	81,902,524
Diluted	106,399,783	97,652,065	109,704,880

The calculation of basic and diluted net income (loss) per share amounts for the years ended December 31, 2019, 2018 and 2017 consist of the following:

(In thousands except share amounts)	Year Ended December 31,		
	2019(1)	2018(1)	2017
<b>Basic Net Income (Loss) Per Share of Class A Common Stock</b>			
Numerator:			
Net income (loss) attributable to Class A common shareholders	\$ 122,645	\$ 180,015	\$ 95,276
Denominator:			
Weighted average number of shares of Class A common stock outstanding	105,455,849	97,226,027	81,902,524
Basic net income (loss) per share of Class A common stock	<u>\$ 1.16</u>	<u>\$ 1.85</u>	<u>\$ 1.16</u>
<b>Diluted Net Income (Loss) Per Share of Class A Common Stock</b>			
Numerator:			
Net income (loss) attributable to Class A common shareholders	\$ 122,645	\$ 180,015	\$ 95,276
Add (deduct) - dilutive effect of:			
Amounts attributable to operating partnership's share of Ladder Capital Corp net income (loss)(2)	—	—	30,378
Additional corporate tax (expense) benefit(2)	—	—	(1,608)
Diluted net income (loss) attributable to Class A common shareholders	<u>122,645</u>	<u>180,015</u>	<u>\$ 124,046</u>
Denominator:			
Basic weighted average number of shares of Class A common stock outstanding	105,455,849	97,226,027	81,902,524
Add - dilutive effect of:			
Shares issuable relating to converted Class B common shareholders(3)	—	—	27,773,765
Incremental shares of unvested Class A restricted stock(3)	943,934	426,038	28,591
Incremental shares of unvested stock options	—	—	—
Diluted weighted average number of shares of Class A common stock outstanding	<u>106,399,783</u>	<u>97,652,065</u>	<u>109,704,880</u>
Diluted net income (loss) per share of Class A common stock	<u>\$ 1.15</u>	<u>\$ 1.84</u>	<u>\$ 1.13</u>

- (1) For years ended December 31, 2019 and 2018, shares issuable relating to converted Class B common shareholders are excluded from the calculation of diluted EPS as the inclusion of such potential common shares in the calculation would be anti-dilutive.
- (2) The Company is using the as-if converted method for the Class B common shareholders while adjusting for additional corporate income tax expense (benefit) for the described net income (loss) add-back.
- (3) The Company is using the treasury stock method.

The shares of Class B common stock do not share in the earnings of Ladder Capital Corp and are, therefore, not participating securities. Accordingly, basic and diluted net income (loss) per share of Class B common stock has not been presented, although the assumed conversion of Class B common stock has been included in the presented diluted net income (loss) per share of Class A common stock.

#### 14. STOCK BASED AND OTHER COMPENSATION PLANS

The following table summarizes the impact on the consolidated statement of operations of the various stock based compensation plans described in this note (\$ in thousands):

	Year Ended December 31,		
	2019	2018	2017
<b>Stock Based Compensation Expense:</b>			
Annual Incentive Awards Granted in 2015 with Respect to 2014 Performance	\$ —	\$ 172	\$ 1,876
Annual Incentive Awards Granted in 2016 with Respect to 2015 Performance	131	1,294	2,094
Annual Incentive Awards Granted in 2017 with Respect to 2016 Performance(1)	1,214	2,178	7,289
Other 2017 Restricted Stock Awards(1)	127	334	302
Annual Incentive Awards Granted in 2017 with Respect to 2017 Performance(1)	2,524	4,448	6,768
2018 Restricted Stock Awards	50	324	—
Other 2018 Restricted Stock Awards(1)	42	23	—
Annual Incentive Awards Granted in 2019 with Respect to 2018 Performance(1)	17,215	—	—
2019 Restricted Stock Awards	445	—	—
Other Employee/Director Awards	29	58	636
<b>Total Stock Based Compensation Expense</b>	<b>\$ 21,777</b>	<b>\$ 8,831</b>	<b>\$ 18,965</b>
<b>Phantom Equity Investment Plan</b>	<b>\$ 1,341</b>	<b>\$ —</b>	<b>\$ 510</b>
<b>Ladder Capital Corp Deferred Compensation Plan</b>	<b>\$ —</b>	<b>\$ 1,163</b>	<b>\$ 568</b>
<b>Bonus Expense</b>	<b>\$ 28,235</b>	<b>\$ 34,465</b>	<b>\$ 33,747</b>

(1) Includes immediate vesting of retirement eligible employees, including Brian Harris, our Chief Executive Officer.

#### Summary of Restricted Stock and Stock and Shares/Options Nonvested/Outstanding

A summary of the grants is presented below:

	Year Ended December 31,					
	2019		2018		2017	
	Number of Shares/Options	Weighted Average Fair Value Per Share	Number of Shares/Options	Weighted Average Fair Value Per Share	Number of Shares/Options	Weighted Average Fair Value Per Share
Grants - Class A Common Stock (restricted)	1,569,694	\$ 17.54	33,656	\$ 14.86	1,996,594	\$ 13.77
Grants - Class A Common Stock (restricted) dividends	11,113	16.61	—	—	15,560	13.90
Stock Options	12,073	—	—	—	—	—

The table below presents the number of unvested shares and outstanding stock options at December 31, 2019 and changes during 2019 of the Class A Common stock and Stock Options of Ladder Capital Corp granted under the 2014 Omnibus Incentive Plan:

	<u>Restricted Stock</u>	<u>Stock Options</u>
<b>Nonvested/Outstanding at December 31, 2018</b>	<b>1,118,194</b>	<b>982,135</b>
Granted	1,580,807	12,073
Exercised		—
Vested	(1,253,616)	
Forfeited	(8,702)	—
Expired		—
<b>Nonvested/Outstanding at December 31, 2019</b>	<b><u>1,436,683</u></b>	<b><u>994,208</u></b>
<b>Exercisable at December 31, 2019</b>		<b><u>994,208</u></b>

At December 31, 2019 there was \$11.4 million of total unrecognized compensation cost related to certain share-based compensation awards that is expected to be recognized over a period of up to 30.4 months, with a weighted-average remaining vesting period of 23.9 months.

The table below presents the number of unvested shares and outstanding stock options at December 31, 2018 and changes during 2018 of the Class A Common stock and Stock Options of Ladder Capital Corp granted under the 2014 Omnibus Incentive Plan:

	<u>Restricted Stock</u>	<u>Stock Options</u>
<b>Nonvested/Outstanding at December 31, 2017</b>	<b>1,252,365</b>	<b>982,135</b>
Granted	33,656	—
Exercised		—
Vested	(141,766)	
Forfeited	(26,061)	—
Expired		—
<b>Nonvested/Outstanding at December 31, 2018</b>	<b><u>1,118,194</u></b>	<b><u>982,135</u></b>
<b>Exercisable at December 31, 2018</b>		<b><u>929,701</u></b>

As of December 31, 2018 there was \$5.8 million of total unrecognized compensation cost related to certain share-based compensation awards that is expected to be recognized over a period of up to 31 months, with a weighted-average remaining vesting period of 20.2 months.

### 2014 Omnibus Incentive Plan

In connection with the IPO Transactions, the 2014 Ladder Capital Corp Omnibus Incentive Equity Plan (the “2014 Omnibus Incentive Plan”) was adopted by the board of directors on February 11, 2014, and provides certain members of management, employees and directors of the Company or its affiliates with additional incentives including grants of stock options, stock appreciation rights, restricted stock, other stock-based awards and other cash-based awards.

*Annual Incentive Awards Granted in 2017 with Respect to 2016 Performance*

For 2016 performance, management received stock-based incentive equity (the “Annual Restricted Stock Awards”). On February 18, 2017, Annual Restricted Stock Awards were granted to Management Grantees with an aggregate value of \$10.2 million which represents 736,461 shares of restricted Class A common stock in connection with 2016 compensation. In accordance with the Harris Employment Agreement, Mr. Harris’ annual awards were fully vested at grant. For other Management Grantees, 50% of each restricted stock award granted is subject to time-based vesting criteria, and the remaining 50% of each restricted stock award is subject to attainment of the Performance Target for the applicable years. The time-vesting restricted stock will vest in three installments on each of the first three anniversaries of the date of grant, subject to continued employment on the applicable vesting dates and subject to the applicable Retirement Eligibility Date. The performance-vesting restricted stock will vest in three equal installments upon the compensation committee’s confirmation that the Company achieves a return on equity, based on core earnings divided by the Company’s average book value of equity, equal to or greater than 8% for such year (the “Performance Target”) for those years. If the Company misses the Performance Target during either the first or second calendar year but meets the Performance Target for a subsequent year during the 3 year performance period and the Company’s return on equity for such subsequent year and any years for which it missed its Performance Target equals or exceeds the compounded return on equity of 8%, based on core earnings divided by the Company’s average book value of equity, the performance-vesting restricted stock which failed to vest because the Company previously missed its Performance Target will vest on the last day of such subsequent year (the “Catch-Up Provision”). If the term “core earnings” is no longer used in the Company’s SEC filings and approved by the compensation committee, then the Performance Target will be calculated using such other pre-tax performance measurement defined in the Company’s SEC filings, as determined by the compensation committee. The Company met the Performance Target for the years ended December 31, 2018 and 2017.

The Company has elected to recognize the compensation expense related to the time-based vesting of the Annual Restricted Stock Awards for the entire award on a straight-line basis over the requisite service period for the entire award. As such, the compensation expense related to the February 18, 2017 Annual Restricted Stock Awards to Management Grantees shall be recognized as follows:

1. Compensation expense for stock granted to Brian Harris will be expensed immediately in accordance with the Harris Retirement Eligibility Date.
2. Compensation expense for restricted stock subject to time-based vesting criteria granted to Pamela McCormack will be expensed 1/3 each year, for three years, on an annual basis in advance of the McCormack Retirement Eligibility Date.
3. Compensation expense for restricted stock subject to time-based vesting criteria granted to Michael Mazzei will be expensed 1/3 each year, for three years, on an annual basis.
4. Compensation expense for restricted stock subject to time-based vesting criteria granted to the Management Grantees other than Mr. Harris, Ms. McCormack and Mr. Mazzei will be expensed 1/3 each year, for three years, on an annual basis in advance of the Executive Retirement Eligibility Date.

Accruals of compensation cost for an award with a performance condition is accrued if it is probable that the performance condition will be achieved and shall not be accrued if it is not probable that the performance condition will be achieved.

Upon a change in control (as defined in the respective award agreements), all restricted stock and option awards will become fully vested, if (1) the Management Grantee continues to be employed through the closing of the change in control or (2) after the signing of definitive documentation related to the change in control, but prior to its closing, the Management Grantee’s employment is terminated without cause or due to death or disability or the Management Grantee resigns for Good Reason. The compensation committee retains the right, in its sole discretion, to provide for the accelerated vesting (in whole or in part) of the restricted stock and option awards granted.

On February 11, 2017 (the “Harris Retirement Eligibility Date”), all outstanding Annual Restricted Stock Awards, including the time-vesting portion and the performance-vesting portion, and all outstanding Annual Option Awards granted to Mr. Harris became fully vested, and any Annual Restricted Stock Awards and Annual Option Awards granted after the Harris Retirement Eligibility Date will be fully vested at grant. The Executive Retirement Eligibility Date for Pamela McCormack was December 8, 2019 (the “McCormack Retirement Eligibility Date”) and for Management Grantees other than Harris and McCormack, the Executive Retirement Eligibility Date was February 11, 2019. Upon the Management Grantees' respective Retirement Eligibility Dates, all outstanding time-vesting portions of their respective Annual Restricted Stock Awards and the Annual Option Awards became fully vested, and any Annual Restricted Stock Awards and Annual Option Awards granted after the Executive Retirement Eligibility Date will be fully vested at grant. Upon the respective Executive Retirement Eligibility Dates for each of the Management Grantees except Mr. Harris, the performance-vesting portion of such Management Grantee's Annual Restricted Stock Awards remained outstanding for the performance period and will vest to the extent we meet the Performance Target, including via the Catch-Up Provision described above, regardless of continued employment with our subsidiaries following the respective Executive Retirement Eligibility Dates.

*Other 2017 Restricted Stock Awards*

On January 24, 2017, Management Grantees received a Restricted Stock Award with a grant date fair value of \$30,455, representing 2,191 shares of restricted Class A common stock. These shares represent stock dividends paid on the number of shares subject to the 2016 options (had such shares been outstanding) and vest with the time-vesting 2016 options they are associated with, subject to the Retirement Eligibility Date of the respective member of management. Compensation expense shall be recognized on a straight-line basis over the requisite service period.

On February 18, 2017, a new employee of the Company received a Restricted Stock Award with a grant date fair value of \$0.4 million, representing 28,881 shares of restricted Class A common stock, which vested in two equal installments on each of the first two anniversaries of the date of grant, subject to continued employment on the applicable vesting dates. Compensation expense was recognized on a straight-line basis over the requisite service period.

On February 18, 2017, Management Grantees received cash of \$1.0 million and a Stock Award with a grant date fair value of \$48,475, representing 3,500 shares of Class A common stock, intended to represent dividends in type and amount that the 2015 stock option grant to management would have received had such options had dividend equivalent rights since grant. This grant also provides for future dividend equivalents that vest according to the vesting schedule of the 2015 stock option grant. Compensation expense shall be recognized on a straight-line basis over the requisite service period.

On February 18, 2017, certain members of the board of directors each received Annual Restricted Stock Awards with a grant date fair value of \$0.2 million, representing 16,245 shares of restricted Class A common stock, which vested in full on the first anniversary of the date of grant, subject to continued service on the board of directors. Compensation expense related to the time-based vesting criteria of the award was recognized on a straight-line basis over the one year vesting period.

On February 18, 2017, Restricted Stock Awards were granted to certain non-management employees (each, a “Non-Management Grantee”) with an aggregate value of \$0.6 million which represents 40,000 shares of restricted Class A common stock in connection with 2016 compensation. Fifty percent of each Restricted Stock Award granted is subject to time-based vesting criteria, and the remaining 50% of each Restricted Stock Award is subject to attainment of the Performance Target for the applicable years. The time-vesting restricted stock granted to Non-Management Grantees will vest in three installments on each of the first three anniversaries of June 1, 2017, subject to continued employment on the applicable vesting dates. The performance-vesting restricted stock will vest in three equal installments on June 1 of each of 2018, 2019 and 2020 (subject to the performance target being achieved). The Catch-Up Provision applies to the performance vesting portion of this award. The Company has elected to recognize the compensation expense related to the time-based vesting criteria of these Restricted Stock Awards for the entire award on a straight-line basis over the requisite service period. As such, the compensation expense related to the February 18, 2017 Restricted Stock Awards to Non-Management Grantees for time-based vesting shall be recognized 1/3 for the period February 18, 2017 through June 1, 2018, 1/3 for the period June 2, 2018 through June 1, 2019 and 1/3 for the period June 2, 2019 through June 1, 2020.

Accruals of compensation cost for an award with a performance condition shall be based on the probable outcome of that performance condition. Therefore, compensation cost shall be accrued if it is probable that the performance condition will be achieved and shall not be accrued if it is not probable that the performance condition will be achieved.



On March 3, 2017, a new member of the board of directors received a Restricted Stock Award with a grant date fair value of \$0.1 million, representing 5,130 shares of restricted Class A common stock, which was scheduled to vest in three equal installments on each of the first three anniversaries of the date of grant, subject to continued service on the board of directors. Compensation expense for restricted stock subject to time-based vesting criteria granted to the director will be expensed 1/3 each year, for three years on an annual basis following such grant.

On June 19, 2017, Restricted Stock Awards were granted to a Non-Management Grantee with an aggregate value of \$0.3 million, which represents 21,307 shares of time-based restricted Class A common stock. One-third of this amount will vest on the first anniversary date of the grant date and 1,775 shares will vest on each of October 1, 2018, December 31, 2018, April 1, 2019, July 1, 2019, September 30, 2019, December 31, 2019 and March 31, 2020. The remaining 1,780 shares of the grant will vest on July 1, 2020, subject to the Non-Management Grantee's continued employment with the Company. The Company has elected to recognize the compensation expense related to the time-based vesting criteria of this Restricted Stock Award for the entire award on a straight-line basis over the requisite service period.

In connection with Mr. Mazzei's retirement as President, Ladder Capital Finance LLC, a subsidiary of Ladder, and Mr. Mazzei entered into a separation agreement, dated June 22, 2017 (the "Separation Agreement"). Pursuant to the Separation Agreement, Mr. Mazzei was appointed as a Class III director of Ladder and, subject to certain exceptions, Mr. Mazzei's unvested stock and stock options will continue to vest as they would have had he continued to be employed with Ladder as long as he continues to serve on the Board of Directors. Such unvested stock and stock options will not be subject to the original retirement eligibility date provided for in his employment agreement. On June 22, 2017, in connection with his appointment to the board of directors, Mr. Mazzei received a Restricted Stock Award with a grant date fair value of \$0.1 million, representing 5,346 shares of restricted Class A common stock, which will vest in three equal installments on each of the first three anniversaries of the date of grant, subject to continued service on the board of directors. Compensation expense for restricted stock subject to time-based vesting criteria granted to the director will be expensed 1/3 each year, for three years on an annual basis following such grant.

#### *Annual Incentive Awards Granted in 2017 with Respect to 2017 Performance*

For 2017 performance, management received stock-based incentive equity. On December 21, 2017, Annual Restricted Stock Awards were granted to Management Grantees with an aggregate value of \$10.5 million which represents 768,205 shares of restricted Class A common stock in connection with 2017 compensation. In accordance with the Harris Employment Agreement, Mr. Harris' annual awards were fully vested at grant. For other Management Grantees, 50% of each restricted stock award granted is subject to time-based vesting criteria, and the remaining 50% of each restricted stock award is subject to attainment of the Performance Target for the applicable years. The time-vesting restricted stock will vest in three installments on each of February 18, 2019, February 18, 2020 and February 18, 2021, subject to continued employment on the applicable vesting dates and subject to the applicable Retirement Eligibility Date. The performance-vesting restricted stock will vest in three equal installments upon the compensation committee's confirmation that the Company achieves the Performance Target for the years ended December 31, 2018, 2019 and 2020, respectively. The Catch-Up Provision applies to the performance vesting portion of this award.

The Company has elected to recognize the compensation expense related to the time-based vesting of the Annual Restricted Stock Awards for the entire award on a straight-line basis over the requisite service period for the entire award. As such, the compensation expense related to the December 21, 2017 Annual Restricted Stock Awards to Management Grantees shall be recognized as follows:

1. Compensation expense for stock granted to Brian Harris will be expensed immediately in accordance with the Harris Retirement Eligibility Date.
2. Compensation expense for restricted stock subject to time-based vesting criteria granted to Pamela McCormack will be expensed 1/3 each year, for three years, on an annual basis in advance of the McCormack Retirement Eligibility Date.
3. Compensation expense for restricted stock subject to time-based vesting criteria granted to the Management Grantees other than Mr. Harris and Ms. McCormack will be expensed 1/3 each year, for three years, on an annual basis in advance of the Executive Retirement Eligibility Date.

Compensation cost for an award with a performance condition is accrued if it is probable that the performance condition will be achieved and shall not be accrued if it is not probable that the performance condition will be achieved.

Upon a change in control (as defined in the respective award agreements), all restricted stock awards will become fully vested, if (1) the Management Grantee continues to be employed through the closing of the change in control or (2) after the signing of definitive documentation related to the change in control, but prior to its closing, the Management Grantee's employment is terminated without cause or due to death or disability or the Management Grantee resigns for Good Reason. The compensation committee retains the right, in its sole discretion, to provide for the accelerated vesting (in whole or in part) of the restricted stock and option awards granted.

On December 21, 2017, Restricted Stock Awards were granted to certain non-management employees (each, a "Non-Management Grantee") with an aggregate value of \$5.0 million which represents 369,328 shares of restricted Class A common stock in connection with 2017 compensation. Fifty percent of each Restricted Stock Award granted is subject to time-based vesting criteria, and the remaining 50% of each Restricted Stock Award is subject to attainment of the Performance Target for the applicable years. The time-vesting restricted stock granted to Non-Management Grantees will vest in three installments on February 18 of each of 2019, 2020 and 2021 subject to continued employment on the applicable vesting dates. The performance-vesting restricted stock will vest in three equal installments upon the compensation committee's confirmation that the Company achieves the Performance Target for the years ended December 31, 2018, 2019 and 2020, respectively. The Catch-Up Provision applies to the performance vesting portion of this award. The Company has elected to recognize the compensation expense related to the time-based vesting criteria of these Restricted Stock Awards for the entire award on a straight-line basis over the requisite service period. As such, the compensation expense related to the December 21, 2017 Restricted Stock Awards to Non-Management Grantees shall be recognized 1/3 for the period December 21, 2017 through February 18, 2019, 1/3 for the period February 19, 2019 through February 18, 2020 and 1/3 for the period February 19, 2020 through February 18, 2021.

In the event a Non-Management Grantee is terminated by the Company without cause within six months of certain changes in control, all unvested time shares shall vest on the termination date and all unvested performance shares shall remain outstanding and be eligible to vest (and be forfeited) in accordance with the performance conditions; provided under certain changes in control, all restricted stock awards will become fully vested upon such change in control.

Accruals of compensation cost for an award with a performance condition shall be based on the probable outcome of that performance condition. Therefore, compensation cost shall be accrued if it is probable that the performance condition will be achieved and shall not be accrued if it is not probable that the performance condition will be achieved.

#### *2018 Restricted Stock Awards*

On February 18, 2018, certain members of the board of directors each received Annual Restricted Stock Awards with a grant date fair value of \$0.4 million, representing 25,370 shares of restricted Class A common stock, which vested in full on the first anniversary of the date of grant, subject to continued service on the board of directors. Compensation expense related to the time-based vesting criteria of the award was recognized on a straight-line basis over the one year vesting period.

#### *Other 2018 Restricted Stock Awards*

On April 23, 2018, a new employee of the Company received a Restricted Stock Award with a grant date fair value of \$0.1 million, representing 3,566 shares of restricted Class A common stock, which will vest in three equal installments on each of the first three anniversaries of the date of grant, subject to continued employment on the applicable vesting dates. Compensation expense shall be recognized on a straight-line basis over the requisite service period.

On July 19, 2018, a new member of the board of directors received a Restricted Stock Award with a grant date fair value of \$0.1 million, representing 4,720 shares of restricted Class A common stock, which will vest in three equal installments on each of the first three anniversaries of the date of grant, subject to continued service on the board of directors. Compensation expense for restricted stock subject to time-based vesting criteria granted to the director will be expensed 1/3 each year, for three years on an annual basis following such grant.

*Annual Incentive Awards Granted in 2019 with Respect to 2018 Performance*

For 2018 performance, management received stock-based incentive equity. On February 18, 2019, Annual Restricted Stock Awards were granted to Management Grantees with an aggregate value of \$11.7 million which represents 666,288 shares of restricted Class A common stock in connection with 2018 compensation. In accordance with the Harris Employment Agreement, Mr. Harris' annual awards were fully vested at grant. Having attained their Executive Retirement Eligibility Date, fifty percent of the annual awards (representing the portion of the Annual Restricted Stock Awards historically subject to time-based vesting) to Messrs. Fox, Harney, and Perelman was fully vested at grant and the remaining fifty percent of each of their Annual Restricted Stock Awards is subject to performance-based criteria. For Ms. McCormack, the vesting of her annual awards is the same as described for the Annual Restricted Stock Awards with respect to 2017 performance. Subject to Ms. McCormack's continued employment on the applicable vesting dates and the McCormack Retirement Eligibility Date, her time-vesting restricted stock will vest in three installments on each of February 18, 2020, February 18, 2021 and February 18, 2022. The performance-vesting restricted stock for the Management Grantees other than Mr. Harris will vest in three equal installments upon the compensation committee's confirmation that the Company achieves the Performance Target for the years ended December 31, 2019, 2020 and 2021, respectively. The Catch-Up Provision applies to the performance vesting portion of this award.

The Company has elected to recognize the compensation expense related to the time-based vesting of the Annual Restricted Stock Awards for the entire award on a straight-line basis over the requisite service period for the entire award. As such, the compensation expense related to the February 18, 2019 Annual Restricted Stock Awards to Management Grantees shall be recognized as follows:

1. Compensation expense for stock granted to Brian Harris will be expensed immediately in accordance with the Harris Retirement Eligibility Date.
2. Compensation expense for restricted stock subject to time-based vesting criteria granted to Pamela McCormack will be expensed 1/3 each year, for three years, on an annual basis in advance of the McCormack Retirement Eligibility Date.
3. Having attained their Executive Retirement Eligibility Date, compensation expense for restricted stock subject to time-based vesting criteria granted to Messrs. Fox, Harney, and Perelman will be expensed immediately as the restricted stock fully vested at grant date.

Compensation cost for an award with a performance condition is accrued if it is probable that the performance condition will be achieved and shall not be accrued if it is not probable that the performance condition will be achieved.

Upon a change in control (as defined in the respective award agreements), all restricted stock awards will become fully vested, if (1) the Management Grantee continues to be employed through the closing of the change in control or (2) after the signing of definitive documentation related to the change in control, but prior to its closing, the Management Grantee's employment is terminated without cause or due to death or disability or the Management Grantee resigns for Good Reason. The compensation committee retains the right, in its sole discretion, to provide for the accelerated vesting (in whole or in part) of the restricted stock and option awards granted.

On February 18, 2019, Restricted Stock Awards were granted to certain non-management employees (each, a "Non-Management Grantee") with an aggregate value of \$14.9 million which represents 849,087 shares of restricted Class A common stock in connection with 2018 compensation. Fifty percent of each Restricted Stock Award granted is subject to time-based vesting criteria, and the remaining 50% of each Restricted Stock Award is subject to attainment of the Performance Target for the applicable years. The time-vesting restricted stock granted to Non-Management Grantees will vest in three installments on February 18 of each of 2020, 2021 and 2022 subject to continued employment on the applicable vesting dates. The performance-vesting restricted stock will vest in three equal installments upon the compensation committee's confirmation that the Company achieves the Performance Target for the years ended December 31, 2019, 2020 and 2021, respectively. The Catch-Up Provision applies to the performance vesting portion of this award. The Company has elected to recognize the compensation expense related to the time-based vesting criteria of these Restricted Stock Awards for the entire award on a straight-line basis over the requisite service period. As such, the compensation expense related to the February 18, 2019 Restricted Stock Awards to Non-Management Grantees shall be recognized 1/3 for the period February 18, 2019 through February 18, 2020, 1/3 for the period February 19, 2020 through February 18, 2021 and 1/3 for the period February 19, 2021 through February 18, 2022.

In the event a Non-Management Grantee is terminated by the Company without cause within six months of certain changes in control, all unvested time shares shall vest on the termination date and all unvested performance shares shall remain outstanding and be eligible to vest (and be forfeited) in accordance with the performance conditions.

Accruals of compensation cost for an award with a performance condition shall be based on the probable outcome of that performance condition. Therefore, compensation cost shall be accrued if it is probable that the performance condition will be achieved and shall not be accrued if it is not probable that the performance condition will be achieved.

#### *2019 Restricted Stock Awards*

On February 18, 2019, certain members of the board of directors each received Annual Restricted Stock Awards with a grant date fair value of \$0.4 million, representing 25,626 shares of restricted Class A common stock, which will vest in full on the first anniversary of the date of grant, subject to continued service on the board of directors. Compensation expense related to the time-based vesting criteria of the award shall be recognized on a straight-line basis over the one year vesting period.

#### *Other 2019 Restricted Stock Awards*

On January 24, 2019, Management Grantees received a Restricted Stock Award with a grant date fair value of \$11,328, representing 682 shares of restricted Class A common stock. These shares represent stock dividends paid on the number of shares subject to the 2016 options (had such shares been outstanding) and vest with the time-vesting 2016 options they are associated with, subject to the Retirement Eligibility Date of the respective member of management. Compensation expense shall be recognized on a straight-line basis over the requisite service period.

An equitable adjustment was also made to outstanding options in the first quarter of 2019 for the Company's stock dividend paid on January 24, 2019. Those additional options are reflected in the summary of grants table above.

On June 4, 2019, a new member of the board of directors received a Restricted Stock Award with a grant date fair value of \$0.1 million, representing 4,568 shares of restricted Class A common stock, which will vest in three equal installments on each of the first three anniversaries of the date of grant, subject to continued service on the board of directors. These shares of restricted Class A common stock were a re-issuance of treasury stock. Compensation expense for restricted stock subject to time-based vesting criteria granted to the director will be expensed 1/3 each year, for three years on an annual basis following such grant.

On July 1, 2019, a new employee of the Company received a Restricted Stock Award with a grant date fair value of \$0.4 million, representing 24,125 shares of restricted Class A common stock. Fifty percent of this Restricted Stock Award granted is subject to time-based vesting criteria, and the remaining 50% of this Restricted Stock Award is subject to attainment of the Performance Target for the applicable years. The time-vesting restricted stock granted will vest in three installments on July 1 of each of 2020, 2021 and 2022 subject to continued employment on the applicable vesting dates. The performance-vesting restricted stock will vest in three equal installments on July 1 of each of 2020, 2021 and 2022 upon the Compensation Committee's confirmation that the Company achieves the Performance Target for the years ended December 31, 2019, 2020 and 2021, respectively. The Catch-Up Provision applies to the performance vesting portion of this award. The Company has elected to recognize the compensation expense related to the time-based vesting criteria of these Restricted Stock Award on a straight-line basis over the requisite service period.

#### **Ladder Capital Corp Deferred Compensation Plan**

On July 3, 2014, the Company adopted a nonqualified deferred compensation plan, which was amended and restated on March 17, 2015 (the "2014 Deferred Compensation Plan"), in which certain eligible employees participate. On February 22, 2018, the Board of Directors froze the 2014 Deferred Compensation Plan. Pursuant to the 2014 Deferred Compensation Plan, participants elected, or in some cases non-management participants were required, to defer all or a portion of their annual cash performance-based bonuses into the 2014 Deferred Compensation Plan. Generally, if a participant's total compensation was in excess of a certain threshold, a portion of a participant's performance-based annual bonus was required to be deferred into the 2014 Deferred Compensation Plan. Otherwise, a portion of the participant's annual bonus could have been deferred into the 2014 Deferred Compensation Plan at the election of the participant, so long as such elections were timely made in accordance with the terms and procedures of the 2014 Deferred Compensation Plan.

In the event that a participant elected to (or was required to) defer a portion of his or her compensation pursuant to the 2014 Deferred Compensation Plan, such amount was not paid to the participant and was instead credited to such participant's notional account under the 2014 Deferred Compensation Plan. Such amounts were then invested on a phantom basis in Class A common stock of the Company, or the phantom units, and a participant's account is credited with any dividends or other distributions received by holders of Class A common stock of the Company, which are subject to the same vesting and payment conditions as the applicable contributions. Elective contributions were immediately vested upon contribution. Mandatory contributions are subject to one-third vesting over three years on a straight-line basis following the applicable year in which the related compensation was earned and mandatory contributions for compensation earned in 2016 and 2017 remain in the 2014 Deferred Compensation Plan, subject to vesting in 2019 and 2020, respectively.

If a participant's employment with the Company is terminated by the Company other than for cause and such termination is within six months following a change in control (each, as defined in the 2014 Deferred Compensation Plan), then the participant will fully vest in his or her unvested account balances. Furthermore, the unvested account balances will fully vest in the event of the participant's death, disability, retirement (as defined in the 2014 Deferred Compensation Plan) or in the event of certain hostile takeovers of the board of directors of the Company. In the event that a participant's employment is terminated by the Company other than for cause, the participant will vest in the portion of the participant's account that would have vested had the participant remained employed through the end of the year in which such termination occurs, subject to, in such case or in the case of retirement, the participant's timely execution of a general release of claims in favor of the Company. Unvested amounts are otherwise generally forfeited upon the participant's resignation or termination of employment, and vested mandatory contributions are generally forfeited upon the participant's termination for cause.

Amounts deferred into the 2014 Deferred Compensation Plan are paid upon the earliest to occur of (1) a change in control, (2) within sixty days following the end of the participant's employment with the Company, or (3) the date of payment of the annual bonus payments following December 31 of the third calendar year following the applicable year to which the underlying deferred annual compensation relates. Payment is made in cash equal to the fair market value of the number of phantom units credited to a participant's account, provided that, if the participant's termination was by the Company for cause or was a voluntary resignation other than on account of such participant's retirement, the amount paid is based on the lowest fair market value of a share of Class A common stock during the forty-five day period following such termination of employment. The amount of the final cash payment may be more or less than the amount initially deferred into the 2014 Deferred Compensation Plan, depending upon the change in the value of the Class A common stock of the Company during such period.

As of December 31, 2019, there are 265,275 phantom units outstanding in the 2014 Deferred Compensation Plan, of which 52,861 are unvested, resulting in a liability of \$4.9 million, which is included in accrued expenses on the consolidated balance sheets. As of December 31, 2018, there were 380,662 phantom units outstanding in the 2014 Deferred Compensation Plan, of which 130,389 were unvested, resulting in a liability of \$5.9 million, which is included in accrued expenses on the consolidated balance sheets.

### **Bonus Payments**

On February 6, 2020, the board of directors of Ladder Capital Corp approved the 2019 bonus payments to employees, including officers, totaling \$55.2 million, which included \$27.0 million of equity based compensation. The bonuses were accrued for as of December 31, 2019 and paid to employees in full on February 14, 2020. On February 7, 2019, the board of directors of Ladder Capital Corp approved the 2018 bonus payments to employees, including officers, totaling \$61.4 million, which included \$26.6 million of equity based compensation. The bonuses were accrued for as of December 31, 2018 and paid to employees in full on February 15, 2019. During the years ended December 31, 2019, 2018, and 2017, the Company recorded compensation expense of \$28.2 million, \$34.5 million and \$33.7 million, respectively, related to bonuses.

## 15. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is based upon internal models, using market quotations, broker quotations, counterparty quotations or pricing services quotations, which provide valuation estimates based upon reasonable market order indications and are subject to significant variability based on market conditions, such as interest rates, credit spreads and market liquidity. The fair value of the mortgage loan receivables held for sale is based upon a securitization model utilizing market data from recent securitization spreads and pricing.

### Fair Value Summary Table

The carrying values and estimated fair values of the Company's financial instruments, which are both reported at fair value on a recurring basis (as indicated) or amortized cost/par, at December 31, 2019 and 2018 are as follows (\$ in thousands):

#### December 31, 2019

	Outstanding Face Amount	Amortized Cost Basis/ Purchase Price	Fair Value	Fair Value Method	Weighted Average	
					Yield %	Remaining Maturity/ Duration (years)
<b>Assets:</b>						
CMBS(1)	\$ 1,640,597	\$ 1,640,905	\$ 1,644,322	Internal model, third-party inputs	3.08%	2.41
CMBS interest-only(1)	1,559,160 (2)	28,553	29,146	Internal model, third-party inputs	3.04%	2.53
GNMA interest-only(3)	109,783 (2)	1,982	1,851	Internal model, third-party inputs	4.59%	2.77
Agency securities(1)	629	640	637	Internal model, third-party inputs	1.73%	1.83
GNMA permanent securities(1)	31,461	31,681	32,369	Internal model, third-party inputs	3.17%	1.93
Equity securities(3)	N/A	12,848	12,980	Observable market prices	N/A	N/A
Mortgage loan receivables held for investment, net, at amortized cost:						
Mortgage loan receivables held for investment, net, at amortized cost	3,277,596	3,257,036	3,273,219	Discounted Cash Flow(4)	6.94%	1.43
Provision for loan losses	N/A	(20,500)	(20,500)	(5)	N/A	N/A
Mortgage loan receivables held for sale	122,748	122,325	124,989	Internal model, third-party inputs(6)	4.20%	9.99
FHLB stock(7)	61,619	61,619	61,619	(7)	4.75%	N/A
Nonhedge derivatives(1)(8)	340,200	N/A	693	Counterparty quotations	N/A	0.25
<b>Liabilities:</b>						
Repurchase agreements - short-term	1,781,253	1,781,253	1,781,253	Discounted Cash Flow(9)	2.50%	0.19
Repurchase agreements - long-term	34,681	34,681	34,681	Discounted Cash Flow(10)	2.81%	1.41
Mortgage loan financing	807,854	812,606	838,766	Discounted Cash Flow(10)	4.91%	1.51
Borrowings from the FHLB	1,073,500	1,073,500	1,080,354	Discounted Cash Flow	2.33%	2.08
Senior unsecured notes	1,166,201	1,157,833	1,208,860	Broker quotations, pricing services	5.39%	3.28
Nonhedge derivatives(1)(8)	69,571	N/A	—	Counterparty quotations	N/A	0.36

- (1) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded as a component of other comprehensive income (loss) in equity.
- (2) Represents notional outstanding balance of underlying collateral.
- (3) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded in current period earnings.
- (4) Fair value for floating rate mortgage loan receivables, held for investment is estimated to approximate the outstanding face amount given the short interest rate reset risk (30 days) and no significant change in credit risk. Fair value for fixed rate mortgage loan receivables, held for investment is measured using a discounted cash flow model.
- (5) Fair value is estimated to equal par value.
- (6) Fair value for mortgage loan receivables, held for sale is measured using a hypothetical securitization model utilizing market data from recent securitization spreads and pricing.
- (7) Fair value of the FHLB stock approximates outstanding face amount as the Company's captive insurance subsidiary is restricted from trading the stock and can only put the stock back to the FHLB, at the FHLB's discretion, at par.
- (8) The outstanding face amount of the nonhedge derivatives represents the notional amount of the underlying contracts.
- (9) Fair value for repurchase agreement liabilities and CLO debt is estimated to approximate carrying amount primarily due to the short interest rate reset risk (30 days) of the financings and the high credit quality of the assets collateralizing these positions. If the collateral is determined to be impaired, the related financing would be revalued accordingly. There are no impairments on any positions.

- (10) For repurchase agreements - long term and mortgage loan financing, the carrying value approximates the fair value discounting the expected cash flows at current market rates. If the collateral is determined to be impaired, the related financing would be revalued accordingly. There are no impairments on any positions.

**December 31, 2018**

	Outstanding Face Amount	Amortized Cost Basis	Fair Value	Fair Value Method	Weighted Average	
					Yield %	Remaining Maturity/ Duration (years)
<b>Assets:</b>						
CMBS(1)	\$ 1,258,819	\$ 1,257,801	\$ 1,252,640	Internal model, third-party inputs	3.14%	2.33
CMBS interest-only(1)	2,373,936 (2)	55,534	55,691	Internal model, third-party inputs	2.80%	2.69
GNMA interest-only(3)	135,932 (2)	2,862	2,648	Internal model, third-party inputs	6.30%	4.11
Agency securities(1)	668	682	662	Internal model, third-party inputs	1.83%	2.36
GNMA permanent securities(1)	32,633	32,889	33,064	Internal model, third-party inputs	3.76%	5.03
Corporate bonds(1)	55,305	54,257	53,871	Internal model, third-party inputs	5.04%	2.51
Equity securities(3)	N/A	13,154	11,550	Observable market prices	N/A	N/A
Mortgage loan receivables held for investment, net, at amortized cost:						
Mortgage loan receivables held for investment, net, at amortized cost	3,340,381	3,318,390	3,324,588	Discounted Cash Flow(4)	7.84%	1.32
Provision for loan losses	N/A	(17,900)	(17,900)	(5)	N/A	N/A
Mortgage loan receivables held for sale	181,905	182,439	187,870	Internal model, third-party inputs(6)	5.46%	9.75
FHLB stock(7)	57,915	57,915	57,915	(7)	4.50%	N/A
Nonhedge derivatives(1)(8)	—	N/A	—	Counterparty quotations	N/A	0.00
<b>Liabilities:</b>						
Repurchase agreements - short-term	436,957	436,957	436,957	Discounted Cash Flow(9)	3.42%	0.23
Repurchase agreements - long-term	226,728	226,728	226,728	Discounted Cash Flow(10)	3.47%	1.73
Mortgage loan financing	738,825	743,902	735,662	Discounted Cash Flow(10)	5.09%	2.61
CLO debt	601,543	601,543	601,543	Discounted Cash Flow(9)	4.41%	9.40
Participation Financing - Mortgage Loan Receivable	2,453	2,453	2,453	Discounted Cash Flow(11)	17.00%	0.43
Borrowings from the FHLB	1,286,000	1,286,000	1,286,664	Discounted Cash Flow	2.55%	2.46
Senior unsecured notes	1,166,201	1,154,991	1,111,288	Broker quotations, pricing services	5.39%	4.28
Nonhedge derivatives(1)(8)	578,971	N/A	975	Counterparty quotations	N/A	0.25

- (1) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded as a component of other comprehensive income (loss) in equity.
- (2) Represents notional outstanding balance of underlying collateral.
- (3) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded in current period earnings.
- (4) Fair value for floating rate mortgage loan receivables, held for investment is estimated to approximate the outstanding face amount given the short interest rate reset risk (30 days) and no significant change in credit risk. Fair value for fixed rate mortgage loan receivables, held for investment is measured using a discounted cash flow.
- (5) Fair value is estimated to equal par value.
- (6) Fair value for mortgage loan receivables, held for sale is measured using a hypothetical securitization model utilizing market data from recent securitization spreads and pricing.
- (7) Fair value of the FHLB stock approximates outstanding face amount as the Company's captive insurance subsidiary is restricted from trading the stock and can only put the stock back to the FHLB, at the FHLB's discretion, at par.
- (8) The outstanding face amount of the nonhedge derivatives represents the notional amount of the underlying contracts.
- (9) Fair value for repurchase agreement liabilities and CLO debt is estimated to approximate carrying amount primarily due to the short interest rate reset risk (30 days) of the financings and the high credit quality of the assets collateralizing these positions. If the collateral is determined to be impaired, the related financing would be revalued accordingly. There are no impairments on any positions.
- (10) For repurchase agreements - long term and mortgage loan financing, the carrying value approximates the fair value discounting the expected cash flows at current market rates. If the collateral is determined to be impaired, the related financing would be revalued accordingly. There are no impairments on any positions.
- (11) Fair value for Participation Financing - Mortgage Loan Receivable approximates amortized cost as this is a loan participation to a third party.

The following table summarizes the Company's financial assets and liabilities, which are both reported at fair value on a recurring basis (as indicated) or amortized cost/par, at December 31, 2019 and 2018 (\$ in thousands):

**December 31, 2019**

Financial Instruments Reported at Fair Value on Consolidated Statements of Financial Condition	Outstanding Face Amount	Fair Value			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
CMBS(1)	\$ 1,628,476	\$ —	\$ —	\$ 1,632,714	\$ 1,632,714
CMBS interest-only(1)	1,548,061 (2)	—	—	28,342	28,342
GNMA interest-only(3)	109,783 (2)	—	—	1,851	1,851
Agency securities(1)	629	—	—	637	637
GNMA permanent securities(1)	31,461	—	—	32,369	32,369
Equity securities	N/A	12,980	—	—	12,980
Nonhedge derivatives(4)	340,200	—	693	—	693
		<u>\$ 12,980</u>	<u>\$ 693</u>	<u>\$ 1,695,913</u>	<u>\$ 1,709,586</u>
<b>Liabilities:</b>					
Nonhedge derivatives(4)	69,571	\$ —	\$ —	\$ —	\$ —
<b>Financial Instruments Not Reported at Fair Value on Consolidated Statements of Financial Condition</b>					
Financial Instruments Not Reported at Fair Value on Consolidated Statements of Financial Condition	Outstanding Face Amount	Fair Value			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
Mortgage loan receivable held for investment, net, at amortized cost:					
Mortgage loans held by consolidated subsidiaries	\$ 3,277,597	\$ —	\$ —	\$ 3,273,219	\$ 3,273,219
Provision for loan losses	N/A	—	—	(20,500)	(20,500)
Mortgage loan receivable held for sale	122,748	—	—	124,989	124,989
CMBS(5)	12,121	—	—	11,608	11,608
CMBS interest-only(5)	11,099 (2)	—	—	804	804
FHLB stock	61,619	—	—	61,619	61,619
		<u>\$ —</u>	<u>\$ —</u>	<u>\$ 3,451,739</u>	<u>\$ 3,451,739</u>
<b>Liabilities:</b>					
Repurchase agreements - short-term	1,781,253	\$ —	\$ —	\$ 1,781,253	\$ 1,781,253
Repurchase agreements - long-term	34,681	—	—	34,681	34,681
Mortgage loan financing	807,854	—	—	838,766	838,766
Borrowings from the FHLB	1,073,500	—	—	1,080,354	1,080,354
Senior unsecured notes	1,166,201	—	—	1,208,860	1,208,860
		<u>\$ —</u>	<u>\$ —</u>	<u>\$ 4,943,914</u>	<u>\$ 4,943,914</u>

- (1) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded as a component of other comprehensive income (loss) in equity.
- (2) Represents notional outstanding balance of underlying collateral.
- (3) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded in current period earnings.
- (4) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded in current period earnings. The outstanding face amount of the nonhedge derivatives represents the notional amount of the underlying contracts.
- (5) Restricted securities which are designated as risk retention securities under the Dodd-Frank Act and are therefore subject to transfer restrictions over the term of the securitization trust, which are classified as held-to-maturity and reported at amortized cost.



December 31, 2018

Financial Instruments Reported at Fair Value on Consolidated Statements of Financial Condition	Outstanding Face Amount	Fair Value			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
CMBS(1)	\$ 1,246,609	\$ —	\$ —	\$ 1,241,334	\$ 1,241,334
CMBS interest-only(1)	2,362,747 (2)	—	—	54,789	54,789
GNMA interest-only(3)	135,932 (2)	—	—	2,648	2,648
Agency securities(1)	668	—	—	662	662
GNMA permanent securities(1)	32,633	—	—	33,064	33,064
Corporate bonds(1)	55,305	—	—	53,871	53,871
Equity securities	N/A	11,550	—	—	11,550
		<u>\$ 11,550</u>	<u>\$ —</u>	<u>\$ 1,386,368</u>	<u>\$ 1,397,918</u>
<b>Liabilities:</b>					
Nonhedge derivatives(4)	\$ 605,871	\$ —	\$ 975	\$ —	\$ 975
<b>Financial Instruments Not Reported at Fair Value on Consolidated Statements of Financial Condition</b>					
Financial Instruments Not Reported at Fair Value on Consolidated Statements of Financial Condition	Outstanding Face Amount	Fair Value			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
Mortgage loan receivable held for investment, net, at amortized cost:					
Mortgage loans held by consolidated subsidiaries	\$ 3,340,381	\$ —	\$ —	\$ 3,324,588	\$ 3,324,588
Provision for loan losses	N/A	—	—	(17,900)	(17,900)
Mortgage loan receivables held for sale	181,905	—	—	187,870	187,870
CMBS(5)	12,210	—	—	11,306	11,306
CMBS interest-only(5)	11,189 (2)	—	—	902	902
FHLB stock	57,915	—	—	57,915	57,915
		<u>\$ —</u>	<u>\$ —</u>	<u>\$ 3,564,681</u>	<u>\$ 3,564,681</u>
<b>Liabilities:</b>					
Repurchase agreements - short-term	436,957	\$ —	\$ —	\$ 436,957	\$ 436,957
Repurchase agreements - long-term	226,728	—	—	226,728	226,728
Mortgage loan financing	738,825	—	—	735,662	735,662
CLO debt	601,543	—	—	601,543	601,543
Participation Financing - Mortgage Loan Receivable	2,453	—	—	2,453	2,453
Borrowings from the FHLB	1,286,000	—	—	1,286,664	1,286,664
Senior unsecured notes	1,166,201	—	—	1,111,288	1,111,288
		<u>\$ —</u>	<u>\$ —</u>	<u>\$ 4,401,295</u>	<u>\$ 4,401,295</u>

- (1) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded as a component of other comprehensive income (loss) in equity.
- (2) Represents notional outstanding balance of underlying collateral.
- (3) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded in current period earnings.
- (4) Measured at fair value on a recurring basis with the net unrealized gains or losses recorded in current period earnings. The outstanding face amount of the nonhedge derivatives represents the notional amount of the underlying contracts.
- (5) Restricted securities which are designated as risk retention securities under the Dodd-Frank Act and are therefore subject to transfer restrictions over the term of the securitization trust, which are classified as held-to-maturity and reported at amortized cost.

The following table summarizes changes in Level 3 financial instruments reported at fair value on the consolidated statements of financial condition for the years ended December 31, 2019 and 2018 (\$ in thousands):

Level 3	Year Ended December 31,	
	2019	2018
<b>Balance at January 1,</b>	<b>\$ 1,398,576</b>	<b>\$ 1,106,517</b>
Transfer from level 2	—	—
Purchases	1,627,063	756,449
Sales	(850,513)	(322,979)
Paydowns/maturities	(491,790)	(109,446)
Amortization of premium/discount	(12,185)	(21,473)
Unrealized gain/(loss)	10,014	(4,586)
Realized gain/(loss) on sale(1)	14,748	(5,906)
<b>Balance at December 31,</b>	<b>\$ 1,695,913</b>	<b>\$ 1,398,576</b>

(1) Includes realized losses on securities recorded as other than temporary impairments.

The following is quantitative information about significant unobservable inputs in our Level 3 measurements for those assets and liabilities measured at fair value on a recurring basis (\$ in thousands):

**December 31, 2019**

Financial Instrument	Carrying Value	Valuation Technique	Unobservable Input	Minimum	Weighted Average	Maximum
CMBS(1)	\$ 1,632,714	Discounted cash flow	Yield (4)	— %	3.11%	19.92%
			Duration (years)(5)	0.00	1.63	6.87
CMBS interest-only(1)	28,342 (2)	Discounted cash flow	Yield (4)	1.57 %	3.93%	7.62%
			Duration (years)(5)	0.26	2.47	3.51
			Prepayment speed (CPY)(5)	100.00	97.24	100.00
GNMA interest-only(3)	1,851 (2)	Discounted cash flow	Yield (4)	(4.82)%	15.13%	44.5%
			Duration (years)(5)	0.85	2.90	13.69
			Prepayment speed (CPJ)(5)	5.00	12.36	35.00
Agency securities(1)	637	Discounted cash flow	Yield (4)	— %	1.7%	2.16%
			Duration (years)(5)	0.00	2.30	2.92
GNMA permanent securities(1)	32,369	Discounted cash flow	Yield (4)	56.56 %	166.79%	410.00%
			Duration (years)(5)	2.60	3.61	6.49
<b>Total</b>	<b>\$ 1,695,913</b>					

- (1) CMBS, CMBS interest-only securities, Agency securities, GNMA construction securities, GNMA permanent securities and corporate bonds are classified as available-for-sale and reported at fair value with changes in fair value recorded in the current period in other comprehensive income.
- (2) The amounts presented represent the principal amount of the mortgage loans outstanding in the pool in which the interest-only securities participate.
- (3) Agency interest-only securities are recorded at fair value with changes in fair value recorded in current period earnings.

**Sensitivity of the Fair Value to Changes in the Unobservable Inputs**

- (4) Significant increase (decrease) in the unobservable input in isolation would result in significantly lower (higher) fair value measurement.
- (5) Significant increase (decrease) in the unobservable input in isolation would result in either a significantly lower or higher (lower or higher) fair value measurement depending on the structural features of the security in question.

*December 31, 2018*

<u>Financial Instrument</u>	<u>Carrying Value</u>	<u>Valuation Technique</u>	<u>Unobservable Input</u>	<u>Minimum</u>	<u>Weighted Average</u>	<u>Maximum</u>
CMBS(1)	\$ 1,252,640	Discounted cash flow	Yield (3)	—%	3.54%	21.67%
			Duration (years)(4)	0.00	2.50	7.78
CMBS interest-only(1)	55,691 (2)	Discounted cash flow	Yield (3)	0.87%	4.71%	8.11%
			Duration (years)(4)	0.14	2.96	6.86
			Prepayment speed (CPY)(4)	100.00	100.00	100.00
GNMA interest-only(3)	2,648 (2)	Discounted cash flow	Yield (4)	1.21%	5.54%	10.21%
			Duration (years)(5)	0.04	3.13	4.77
			Prepayment speed (CPJ)(5)	5.00	6.58	15.00
Agency securities(1)	662	Discounted cash flow	Yield (4)	—%	2.1%	2.84%
			Duration (years)(5)	0.00	2.83	3.82
GNMA permanent securities(1)	33,064	Discounted cash flow	Yield (4)	—%	3.51%	4%
			Duration (years)(5)	0.00	5.62	5.88
Corporate bonds(1)	53,871	Discounted cash flow	Yield (4)	5.3%	5.35%	5.46%
			Duration (years)(5)	1.94	2.19	2.70
<b>Total</b>	<b>\$ 1,398,576</b>					

- (1) CMBS, CMBS interest-only securities, Agency securities, GNMA construction securities, GNMA permanent securities and corporate bonds are classified as available-for-sale and reported at fair value with changes in fair value recorded in the current period in other comprehensive income.
- (2) The amounts presented represent the principal amount of the mortgage loans outstanding in the pool in which the interest-only securities participate.
- (3) Agency interest-only securities are recorded at fair value with changes in fair value recorded in current period earnings.

**Sensitivity of the Fair Value to Changes in the Unobservable Inputs**

- (4) Significant increase (decrease) in the unobservable input in isolation would result in significantly lower (higher) fair value measurement.
- (5) Significant increase (decrease) in the unobservable input in isolation would result in either a significantly lower or higher (lower or higher) fair value measurement depending on the structural features of the security in question.

**Nonrecurring Fair Values**

The Company measures fair value of certain assets on a nonrecurring basis when events or changes in circumstances indicate that the carrying value of the assets may not be recoverable. Adjustments to fair value generally result from the application of lower of amortized cost or fair value accounting for assets held for sale or write-down of assets value due to impairment. Refer to Note 3, Mortgage Loan Receivables and Note 5, Real Estate and Related Lease Intangibles, Net for disclosure of level 3 inputs.

**16. INCOME TAXES**

The Company elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended, commencing with the taxable year ended December 31, 2015. As such, the Company’s income is generally not subject to U.S. Federal, state and local corporate income taxes other than as described below.

Certain of the Company’s subsidiaries have elected to be treated as TRSs. TRSs permit the Company to participate in certain activities from which REITs are generally precluded, as long as these activities meet specific criteria, are conducted within the parameters of certain limitations established by the Code, and are conducted in entities which elect to be treated as taxable subsidiaries under the Code. To the extent these criteria are met, the Company will continue to maintain its qualification as a REIT. The Company’s TRSs are not consolidated for U.S. federal income tax purposes, but are instead taxed as corporations. For financial reporting purposes, a provision for current and deferred taxes is established for the portion of earnings recognized by the Company with respect to its interest in TRSs.

As part of the 2017 Tax Cuts and Jobs Act, the federal income tax rate applicable to TRS activities was reduced. The Company adjusted its deferred tax positions at the TRSs (including those resulting from the TRA) to reflect the reduced tax rate as part of its 2017 tax provision.

Components of the provision for income taxes consist of the following (\$ in thousands):

	Year Ended December 31,		
	2019	2018	2017
<b>Current expense (benefit)</b>			
U.S. Federal	\$ (1,772)	\$ 7,099	\$ 1,845
State and local	(396)	7,068	276
Total current expense (benefit)	(2,168)	14,167	2,121
<b>Deferred expense (benefit)</b>			
U.S. Federal	3,824	(5,115)	4,632
State and local	990	(2,409)	959
Total deferred expense (benefit)	4,814	(7,524)	5,591
<b>Provision for income tax expense (benefit)</b>	<b>\$ 2,646</b>	<b>\$ 6,643</b>	<b>\$ 7,712</b>

There were \$3.8 million corporate taxes payable (receivable) as of December 31, 2019. Corporate taxes payable (receivable) as of December 31, 2018 were \$6.1 million. There were \$0.5 million NYC UBT taxes payable (receivable) at December 31, 2019. NYC UBT taxes payable (receivable) at December 31, 2018 were \$0.5 million. Prepaid corporate taxes as of December 31, 2019 and 2018 were \$10.5 million and \$11.6 million, respectively.

A reconciliation between the U.S. federal statutory income tax rate and the effective tax rate for the years ended December 31, 2019, 2018 and 2017 is as follows:

	Year Ended December 31,		
	2019	2018	2017
US statutory tax rate	21.00 %	21.00 %	35.00 %
REIT income not subject to corporate income tax	(21.89)%	(18.86)%	(29.53)%
Increase due to state and local taxes	(0.25)%	2.44 % (1)	0.74 %
Change in valuation allowance	3.26 %	(1.64)%	2.13 %
Offshore non-taxable income	(0.24)%	— %	— %
UTP released	(0.46)%	— %	— %
Impact of Tax Cuts and Jobs Act	— %	— %	(2.53)%
Other	0.45 %	(0.03)%	(0.04)%
<b>Effective income tax rate</b>	<b>1.87 %</b>	<b>2.91 %</b>	<b>5.77 %</b>

(1) The increase in state taxes shown above is primarily related to additional tax expense of \$3.3 million for the year ended December 31, 2018, pertaining to New York State tax audits, further discussed below.

The differences between the Company's statutory rate and effective tax rate are largely determined by the amount of income subject to tax by the Company's TRS subsidiaries. The Company expects that its future effective tax rate will be determined in a similar manner.

As of December 31, 2019 and 2018, the Company's net deferred tax assets (liabilities) were \$(2.1) million and \$2.3 million, respectively, and are included in other assets (liabilities) in the Company's consolidated balance sheets. The Company believes it is more likely than not that the net deferred tax assets will be realized in the future. Realization of the net deferred tax assets (liabilities) is dependent upon our generation of sufficient taxable income in future years in appropriate tax jurisdictions to obtain benefit from the reversal of temporary differences. The amount of net deferred tax assets considered realizable is subject to adjustment in future periods if estimates of future taxable income change.

The components of the Company's deferred tax assets and liabilities are as follows (\$ in thousands):

	December 31, 2019	December 31, 2018
<b>Deferred Tax Assets</b>		
Basis difference in operating partnerships	\$ 246	\$ 1,343
Net unrealized losses	1,440	937
Capital losses carryforward	6,717	2,427
Valuation allowance	(6,717)	(2,427)
Interest expense limitation	846	—
<b>Total Deferred Tax Assets</b>	<b>\$ 2,532</b>	<b>\$ 2,280</b>
<b>Deferred Tax Liability</b>		
Basis difference in operating partnerships	\$ 4,671	\$ —
<b>Total Deferred Tax Liability</b>	<b>\$ 4,671</b>	<b>\$ —</b>

As of December 31, 2019, the Company had \$6.7 million of deferred tax assets relating to capital losses which it may only use to offset capital gains. As of December 31, 2018, the Company had \$2.4 million of deferred tax assets relating to capital losses which it may only use to offset capital gains. These tax attributes will begin to expire if unused in 2021. As the realization of these assets are not more likely than not before their expiration, the Company has provided a full valuation allowance against these deferred tax assets.

The Company's tax returns are subject to audit by taxing authorities. Generally, as of December 31, 2019, the tax years 2016-2019 remain open to examination by the major taxing jurisdictions in which the Company is subject to taxes. The Company acquired certain corporate entities at the time of its IPO. The related acquisition agreements provided an indemnification to the Company by each transferor of any amounts due for any potential tax liabilities owed by these entities for tax years prior to their acquisition. In January 2019, a settlement was reached with New York State pertaining to an audit of these corporate entities for the years 2013-2015. As a result of the settlement, management recorded income tax expense in the amount of \$3.3 million and a corresponding payable to the State of New York in 2018. Pursuant to the indemnification, management expected to recover \$2.5 million of the \$3.3 million from indemnity counterparties and, accordingly, recorded fee and other income in the amount of \$2.5 million as well as a corresponding receivable from the indemnity counterparties. As of July 31, 2019, the Company collected all amounts owed by the counterparties related to the 2013-2015 audit. The IRS recently completed its audit of the 2014 tax year and did not recommend any changes to the Company's tax return. The Company is currently under New York City audit for tax years 2012-2014. Several of the Company's subsidiary entities are under New York State audit for tax years 2015-2018. The Company does not expect these audits to result in any material changes to the Company's financial position. The Company does not expect tax expense to have an impact on either short or long-term liquidity or capital needs.

Under U.S. GAAP, a tax benefit related to an income tax position may be recognized when it is more likely than not that the position will be sustained upon examination by the tax authorities based on the technical merits of the position. A position that meets this standard is measured at the largest amount of benefit that will more likely than not be realized upon settlement. As of December 31, 2019 and 2018, the Company's unrecognized tax benefit is a liability for \$0.2 million and \$0.8 million, respectively, and is included in the accrued expenses in the Company's consolidated balance sheets. This unrecognized tax benefit, if recognized, would have a favorable impact on our effective income tax rate in future periods. As of December 31, 2019, the Company has not recognized a significant amount of any interest or penalties related to uncertain tax positions. In addition, the Company does not believe that it has any tax positions for which it is reasonably possible that it will be required to record a significant liability for unrecognized tax benefits within the next twelve months. The statute of limitations for the federal portion of the \$0.8 million unrecognized tax benefit as of December 31, 2018 expired as of September 30, 2019. This expiration allowed us to release \$0.6 million of the unrecognized tax benefit liability.

### **Tax Receivable Agreement**

Upon consummation of the IPO, the Company entered into a Tax Receivable Agreement with the Continuing LCFH Limited Partners (the "TRA Members"). Under the Tax Receivable Agreement the Company generally is required to pay to the TRA Members that exchange their interests in LCFH and Class B shares of the Company for Class A shares of the Company, 85% of the applicable cash savings, if any, in U.S. federal, state and local income tax that the Company realizes (or is deemed to realize in certain circumstances) as a result of (i) the increase in tax basis in its proportionate share of LCFH's assets that is attributable to the Company as a result of the exchanges and (ii) payments under the Tax Receivable Agreement, including any tax benefits related to imputed interest deemed to be paid by the Company as a result of such agreement. The Company may make future payments under the Tax Receivable Agreement if the tax benefits are realized. We would then benefit from the remaining 15% of cash savings in income tax that we realize. For purposes of the Tax Receivable Agreement, cash savings in income tax will be computed by comparing our actual income tax liability to the amount of such taxes that we would have been required to pay had there been no increase to the tax basis of the assets of LCFH as a result of the exchanges and had we not entered into the Tax Receivable Agreement.

Payments to a TRA Member under the Tax Receivable Agreement are triggered by each exchange and are payable annually commencing following the Company's filing of its income tax return for the year of such exchange. The timing of the payments may be subject to certain contingencies, including the Company having sufficient taxable income to utilize all of the tax benefits defined in the Tax Receivable Agreement.

As of December 31, 2019 and 2018, pursuant to the Tax Receivable Agreement, the Company had a liability of \$1.6 million and \$1.6 million, respectively, included in amount payable pursuant to tax receivable agreement in the consolidated balance sheets for TRA Members. The amount and timing of any payments may vary based on a number of factors, including the absence of any material change in the relevant tax law, the Company continuing to earn sufficient taxable income to realize all tax benefits, and assuming no additional exchanges that are subject to the Tax Receivable Agreement. Depending upon the outcome of these factors, the Company may be obligated to make substantial payments pursuant to the Tax Receivable Agreement. The actual payment amounts may differ from these estimated amounts, as the liability will reflect changes in prevailing tax rates, the actual benefit the Company realizes on its annual income tax returns, and any additional exchanges.

To determine the current amount of the payments due, the Company estimates the amount of the Tax Receivable Agreement payments that will be made within twelve months of the balance sheet date. As described in Note 1 above, the Tax Receivable Agreement was amended and restated in connection with the Company's REIT Election, effective as of December 31, 2014 (the "TRA Amendment"), in order to preserve a portion of the potential tax benefits currently existing under the Tax Receivable Agreement that would otherwise be reduced in connection with our REIT Election. The purpose of the TRA Amendment was to preserve the benefits of the Tax Receivable Agreement to the extent possible in a REIT, although, as a result, the amount of payments made to the TRA Members under the TRA Amendment is expected to be less than the amount that would have been paid under the original Tax Receivable Agreement. The TRA Amendment continues to share such benefits in the same proportions and otherwise has substantially the same terms and provisions as the prior Tax Receivable Agreement.

## **17. RELATED PARTY TRANSACTIONS**

### ***Ladder Select Bond Fund***

On October 18, 2016, Ladder Capital Asset Management LLC ("LCAM"), a subsidiary of the Company and a registered investment adviser, launched the Ladder Select Bond Fund (the "Fund"), a mutual fund. In addition, on October 18, 2016, the Company made a \$10.0 million investment in the Fund, which is included in other assets in the consolidated balance sheets. As of December 31, 2019, members of senior management have \$0.8 million invested in the Fund. LCAM earns a 0.75% fee on assets under management, which may be reduced for expenses incurred in excess of the Fund's expense cap of 0.95%.

### ***Stockholders Agreement***

On March 3, 2017, Ladder, RREF II Ladder LLC, an entity affiliated with The Related Companies ("Related"), and certain pre-IPO stockholders of Ladder, including affiliates of TowerBrook Capital Partners, L.P. and GI Partners L.P., closed a purchase by Related of \$80.0 million of Ladder's Class A common stock from the pre-IPO stockholders. As part of the closing of the transaction, Ladder and Related entered into a Stockholders Agreement, dated as of March 3, 2017, pursuant to which Jonathan Bilzin resigned from the Board, and all committees thereof, and Ladder appointed Richard O'Toole to replace Mr. Bilzin as a Class II Director on Ladder's Board, each effective as of March 3, 2017. Pursuant to the Stockholders Agreement, Ladder granted to Related a right of first offer with respect to certain horizontal risk retention investments in which Ladder intends to retain an interest and Related agreed to certain standstill provisions.

Mr. O'Toole did not stand for re-election upon the expiration of his term and was no longer a member of the Board effective as of the Company's June 4, 2019 shareholder meeting.

### ***Commercial Real Estate Loans***

From time to time, the Company may provide commercial real estate loans to entities affiliated with certain of our directors, officers or large shareholders who are, as part of their ordinary course of business, commercial real estate investors. These loans are made in the ordinary course of the Company's business on the same terms and conditions as would be offered to any other borrower of similar type and standing on a similar property.

On March 13, 2017, Related Reserve IV LLC, an affiliate of Related Fund Management LLC (the “B Participation Holder”), purchased a \$4.0 million subordinate participation interest (the “B Participation Interest”) in the up to \$136.5 million mortgage loan (the “Loan”) secured by the Conrad hotels and condominiums in Fort Lauderdale, Florida from a subsidiary of the Company. The B Participation Interest earns interest at an annual rate of 17%, with the Company’s participation interest (the “A Participation Interest”) receiving the balance of all interest paid under the Loan. Upon an event of default under the Loan, all receipts will be applied to the payment of interest and principal on the Company’s share of the principal balance before the B Participation Holder receives any sums. The Company retains all control over the administration and servicing of the whole loan, except that upon the occurrence of certain Loan defaults and other events, the B Participation Holder will have the option to trigger a buy-sell option, whereupon the Company shall have the right to either repurchase the B Participation Interest at par or sell the A Participation Interest to the B Participation Holder at par plus exit fees that would have been payable upon a borrower repayment. Because the participation interest was not pari passu and effective control continued to reside with the retained portions of the loans the transfers of any portion of this loan asset is considered a non-recourse secured borrowing in which the full loan asset remains on the Company’s consolidated balance sheets in mortgage loan receivables held for investment, net, at amortized cost and the sale proceeds are reported as debt obligations. The loan was repaid during the three months ended June 30, 2019. See Note 7, Debt Obligations, Net for further detail. The Company recorded \$0.2 million, \$0.5 million and \$0.5 million of interest expense for the years ended December 31, 2019, 2018 and 2017, respectively, which is included in accrued expenses on the consolidated balance sheets.

On December 12, 2018, Ladder provided a \$6.4 million first mortgage interest-only loan to a borrower affiliated with principals of Related to facilitate the acquisition of a gym facility and associated parking located in Woodbury, New York. The borrowing entity is owned directly or indirectly by certain investors, including, among other principals of Related, Richard O’Toole, who owns an approximate 12% interest in the borrowing entity and was a member of Ladder’s board of directors. For the years ended December 31, 2019 and 2018, the Company earned \$0.1 million and \$19.3 thousand, respectively, in interest income related to this loan. The loan was sold into a securitization trust during the three months ended June 30, 2019.

On March 5, 2019, Ladder provided a \$14.3 million first mortgage interest-only loan to a borrower affiliated with principals of Related to refinance a gym facility and associated parking located in Bloomfield Heights, Michigan. The borrowing entity is owned directly or indirectly by certain investors, including, among other principals of Related, Richard O’Toole, who owns an approximate 0.7% interest in the borrowing entity and was a member of Ladder’s board of directors. For the year ended December 31, 2019, the Company earned \$0.3 million in interest income related to this loan. The loan was sold into a securitization trust during the three months ended June 30, 2019.



## 18. COMMITMENTS AND CONTINGENCIES

### *Leases*

The Company adopted ASC Topic 842 on January 1, 2019. The primary impact of applying ASC Topic 842 was the initial recognition of a \$3.5 million lease liability and a \$3.3 million right of use asset (including previously accrued straight line rent) on the Company's consolidated financial statements, for leases classified as operating leases under ASC Topic 840, primarily for the Company's corporate headquarters and other identified leases. There is no cumulative effect on retained earnings or other components of equity recognized as of January 1, 2019. As of December 31, 2019, the Company had a \$2.3 million lease liability and a \$2.2 million right-of-use asset on its consolidated balance sheets. Tenant reimbursements, which consist of real estate taxes and other municipal charges paid by us which were reimbursable by our tenants pursuant to the terms of triple-net lease agreements, were \$6.4 million, \$9.7 million and \$7.2 million for the years ended December 31, 2019, 2018 and 2017, respectively, and are included in operating lease income on the Company's consolidated statements of income.

### *Investments in Unconsolidated Joint Ventures*

We have made investments in various unconsolidated joint ventures. See Note 6, Investment in and Advances to Unconsolidated Joint Ventures for further details of our unconsolidated investments. Our maximum exposure to loss from these investments is limited to the carrying value of our investments.

### *Unfunded Loan Commitments*

As of December 31, 2019, the Company's off-balance sheet arrangements consisted of \$286.5 million of unfunded commitments on mortgage loan receivables held for investment to provide additional first mortgage loan financing, at rates to be determined at the time of funding. As of December 31, 2018, the Company's off-balance sheet arrangements consisted of \$379.8 million of unfunded commitments of mortgage loan receivables held for investment to provide additional first mortgage loan financing, at rates to be determined at the time of funding. Such commitments are subject to our loan borrowers' satisfaction of certain financial and nonfinancial covenants and may or may not be funded depending on a variety of circumstances including timing, credit metric hurdles, and other nonfinancial events occurring. These commitments are not reflected on the consolidated balance sheets.

## 19. SEGMENT REPORTING

The Company has determined that it has three reportable segments based on how the chief operating decision maker reviews and manages the business. These reportable segments include loans, securities, and real estate. The loans segment includes mortgage loan receivables held for investment (balance sheet loans) and mortgage loan receivables held for sale (conduit loans). The securities segment is composed of all of the Company's activities related to commercial real estate securities, which include investments in CMBS, U.S. Agency Securities, corporate bonds and equity securities. The real estate segment includes net leased properties, office buildings, a student housing portfolio, industrial buildings, a shopping center and condominium units. Corporate/other includes the Company's investments in joint ventures, other asset management activities and operating expenses.

The Company evaluates performance based on the following financial measures for each segment (\$ in thousands):

	<u>Loans</u>	<u>Securities</u>	<u>Real Estate(1)</u>	<u>Corporate/ Other(2)</u>	<u>Company Total</u>
<b>Year ended December 31, 2019</b>					
Interest income	\$ 270,239	\$ 58,880	\$ 32	\$ 1,084	\$ 330,235
Interest expense	(50,293)	(19,248)	(37,226)	(97,586)	(204,353)
Net interest income (expense)	219,946	39,632	(37,194)	(96,502)	125,882
Provision for loan losses	(2,600)	—	—	—	(2,600)
Net interest income (expense) after provision for loan losses	217,346	39,632	(37,194)	(96,502)	123,282
Operating lease income	—	—	106,366	—	106,366
Sale of loans, net	54,758	—	—	—	54,758
Realized gain (loss) on securities	—	14,911	—	—	14,911
Unrealized gain (loss) on equity securities	—	1,737	—	—	1,737
Unrealized gain (loss) on Agency interest-only securities	—	84	—	—	84
Realized gain on sale of real estate, net	—	—	1,392	—	1,392
Impairment of real estate	—	—	(1,350)	—	(1,350)
Fee and other income	19,188	1,592	8	3,615	24,403
Net result from derivative transactions	(16,160)	(13,851)	—	—	(30,011)
Earnings (loss) from investment in unconsolidated joint ventures	—	—	3,432	—	3,432
Gain (loss) on extinguishment of debt	—	—	(1,070)	—	(1,070)
Total other income (loss)	57,786	4,473	108,778	3,615	174,652
Salaries and employee benefits	—	—	—	(67,768)	(67,768)
Operating expenses	—	—	—	(22,595) (3)	(22,595)
Real estate operating expenses	—	—	(23,323)	—	(23,323)
Fee expense	(4,602)	(350)	(1,138)	—	(6,090)
Depreciation and amortization	—	—	(38,412)	(99)	(38,511)
Total costs and expenses	(4,602)	(350)	(62,873)	(90,462)	(158,287)
Income tax (expense) benefit	—	—	—	(2,646)	(2,646)
<b>Segment profit (loss)</b>	<b>\$ 270,530</b>	<b>\$ 43,755</b>	<b>\$ 8,711</b>	<b>\$ (185,995)</b>	<b>\$ 137,001</b>
<b>Total assets as of December 31, 2019</b>	<b>\$ 3,358,861</b>	<b>\$ 1,721,305</b>	<b>\$ 1,096,514</b>	<b>\$ 492,472</b>	<b>\$ 6,669,152</b>

	<u>Loans</u>	<u>Securities</u>	<u>Real Estate(1)</u>	<u>Corporate/ Other(2)</u>	<u>Company Total</u>
<b>Year ended December 31, 2018</b>					
Interest income	\$ 310,149	\$ 34,217	\$ 24	\$ 426	\$ 344,816
Interest expense	(62,474)	(4,617)	(34,739)	(92,461)	(194,291)
Net interest income (expense)	247,675	29,600	(34,715)	(92,035)	150,525
Provision for loan losses	(13,900)	—	—	—	(13,900)
Net interest income (expense) after provision for loan losses	233,775	29,600	(34,715)	(92,035)	136,625
Operating lease income	—	—	106,177	—	106,177
Sale of loans, net	16,511	—	—	—	16,511
Realized gain (loss) on securities	—	(5,808)	—	—	(5,808)
Unrealized gain (loss) on equity securities	—	(1,605)	—	—	(1,605)
Unrealized gain (loss) on Agency interest-only securities	—	555	—	—	555
Realized gain on sale of real estate, net	—	—	95,881	—	95,881
Fee and other income	16,490	—	3,416	6,379	26,285
Net result from derivative transactions	10,467	5,459	—	—	15,926
Earnings (loss) from investment in unconsolidated joint ventures	—	—	790	—	790
Gain (loss) on extinguishment of debt	(69)	—	(4,323)	—	(4,392)
Total other income (loss)	43,399	(1,399)	201,941	6,379	250,320
Salaries and employee benefits	—	—	—	(60,117)	(60,117)
Operating expenses	—	—	—	(21,696) (3)	(21,696)
Real estate operating expenses	—	—	(29,799)	—	(29,799)
Fee expense	(4,040)	(398)	(617)	—	(5,055)
Depreciation and amortization	—	—	(41,884)	(75)	(41,959)
Total costs and expenses	(4,040)	(398)	(72,300)	(81,888)	(158,626)
Income tax (expense) benefit	—	—	—	(6,643)	(6,643)
<b>Segment profit (loss)</b>	<b>\$ 273,134</b>	<b>\$ 27,803</b>	<b>\$ 94,926</b>	<b>\$ (174,187)</b>	<b>\$ 221,676</b>
<b>Total assets as of December 31, 2018</b>	<b>\$ 3,482,929</b>	<b>\$ 1,410,126</b>	<b>\$ 1,038,376</b>	<b>\$ 341,441</b>	<b>\$ 6,272,872</b>

	<u>Loans</u>	<u>Securities</u>	<u>Real Estate(1)</u>	<u>Corporate/ Other(2)</u>	<u>Company Total</u>
<b>Year ended December 31, 2017</b>					
Interest income	\$ 219,892	\$ 43,542	\$ 15	\$ 218	\$ 263,667
Interest expense	(39,530)	(5,800)	(28,679)	(72,109)	(146,118)
Net interest income (expense)	180,362	37,742	(28,664)	(71,891)	117,549
Provision for loan losses	—	—	—	—	—
Net interest income (expense) after provision for loan losses	180,362	37,742	(28,664)	(71,891)	117,549
Operating lease income	—	—	96,671	—	96,671
Sale of loans, net	54,046	—	—	—	54,046
Realized gain (loss) on securities	—	17,209	—	—	17,209
Unrealized gain (loss) on Agency interest-only securities	—	1,405	—	—	1,405
Realized gain on sale of real estate, net	—	—	11,423	—	11,423
Fee and other income	6,859	—	7,865	3,617	18,341
Net result from derivative transactions	(8,425)	(4,216)	—	—	(12,641)
Earnings (loss) from investment in unconsolidated joint ventures	—	—	89	—	89
Gain (loss) on extinguishment of debt	(19)	—	—	(54)	(73)
Total other income (loss)	52,461	14,398	116,048	3,563	186,470
Salaries and employee benefits	—	—	—	(70,463)	(70,463)
Operating expenses	302	—	—	(21,723) (3)	(21,421)
Real estate operating expenses	—	—	(33,216)	—	(33,216)
Fee expense	(3,649)	(280)	(1,067)	—	(4,996)
Depreciation and amortization	—	—	(40,239)	(93)	(40,332)
Total costs and expenses	(3,347)	(280)	(74,522)	(92,279)	(170,428)
Income tax (expense) benefit	—	—	—	(7,712)	(7,712)
<b>Segment profit (loss)</b>	<b>\$ 229,476</b>	<b>\$ 51,860</b>	<b>\$ 12,862</b>	<b>\$ (168,319)</b>	<b>\$ 125,879</b>
<b>Total assets as of December 31, 2017</b>	<b>\$ 3,508,642</b>	<b>\$ 1,106,517</b>	<b>\$ 1,067,482</b>	<b>\$ 342,974</b>	<b>\$ 6,025,615</b>

- (1) Includes the Company's investment in unconsolidated joint ventures that held real estate of \$48.4 million and \$40.4 million as of December 31, 2019 and 2018, respectively.
- (2) Corporate/Other represents all corporate level and unallocated items including any intercompany eliminations necessary to reconcile to consolidated Company totals. This segment also includes the Company's investment in unconsolidated joint ventures and strategic investments that are not related to the other reportable segments above, including the Company's investment in FHLB stock of \$61.6 million and \$57.9 million as of December 31, 2019 and 2018, respectively, the Company's deferred tax asset (liability) of \$(2.1) million and \$2.3 million as of December 31, 2019 and 2018, respectively and the Company's senior unsecured notes of \$1.2 billion as of December 31, 2019 and 2018.
- (3) Includes \$12.4 million, \$11.5 million and \$11.2 million of professional fees for the years ended December 31, 2019, 2018 and 2017, respectively.

## 20. QUARTERLY FINANCIAL DATA (UNAUDITED)

The following table summarizes the consolidated quarterly financial information for the Company (\$ in thousands except per share and dividend amounts):

	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Interest income	\$ 76,196	\$ 82,251	\$ 85,322	\$ 86,466
Net interest income after provision for loan losses	24,857	30,854	32,653	34,918
Other income (loss)	59,601	38,195	43,708	33,148
Costs and expenses	36,839	36,989	38,069	46,390
Income (loss) before taxes	47,619	32,060	38,291	21,677
Income tax expense (benefit)	2,169	1,112	2,219	(2,854)
Net income (loss)	45,450	30,948	36,072	24,531
Net (income) loss attributable to noncontrolling interest in consolidated joint ventures	4	(64)	307	447
Net (income) loss attributable to noncontrolling interest in operating partnership	(4,804)	(3,308)	(4,136)	(2,802)
Net income (loss) attributable to Class A common shareholders	\$ 40,650	\$ 27,577	\$ 32,242	\$ 22,175
Earnings per share:				
Basic	\$ 0.38	\$ 0.26	\$ 0.31	\$ 0.21
Diluted	\$ 0.37	\$ 0.26	\$ 0.30	\$ 0.21
Dividends per share of Class A common stock	\$ 0.340	\$ 0.340	\$ 0.340	\$ 0.340
	Q4 2018	Q3 2018	Q2 2018	Q1 2018(1)
Interest income	\$ 90,994	\$ 90,386	\$ 85,230	\$ 78,206
Net interest income after provision for loan losses	41,009	28,610	36,513	30,493
Other income (loss)(2)	23,411	96,194	46,381	84,334
Costs and expenses	36,610	40,136	38,753	43,127
Income (loss) before taxes	27,810	84,668	44,141	71,700
Income tax expense (benefit)	964	1,204	573	3,902
Net income (loss)	26,846	83,464	43,568	67,798
Net (income) loss attributable to noncontrolling interest in consolidated joint ventures	268	(7,843)	133	(8,422)
Net (income) loss attributable to noncontrolling interest in operating partnership	(3,011)	(8,991)	(5,294)	(8,501)
Net income (loss) attributable to Class A common shareholders	\$ 24,103	\$ 66,630	\$ 38,407	\$ 50,875
Earnings per share:				
Basic	\$ 0.24	\$ 0.69	\$ 0.40	\$ 0.53
Diluted	\$ 0.24	\$ 0.67	\$ 0.40	\$ 0.53
Dividends per share of Class A common stock(3)	\$ 0.570	\$ 0.325	\$ 0.325	\$ 0.315

- (1) See Note 2, Significant Accounting Policies, "Out-of-Period Adjustments" for out-of-period adjustments included in the three month period ended March 31, 2018.
- (2) During the quarter ended December 31, 2018, other income (loss) includes \$2.5 million in income from an indemnity counterparty, which is more fully discussed in Note 16, Income Taxes.
- (3) On October 30, 2018, the Company's board of directors approved the fourth quarter 2018 dividend of \$0.570 per share of the Company's Class A common stock in order to meet its annual REIT taxable income distribution requirement. The dividend was paid as a combination of cash and Class A common stock, subject to shareholder elections.

## 21. SUBSEQUENT EVENTS

The Company has evaluated subsequent events through the issuance date of the financial statements and determined that the following disclosure is necessary:

### *Senior Unsecured Notes*

#### **2027 Notes**

On January 30, 2020, LCFH and LCFC, a wholly-owned subsidiary of LCFH, issued \$750.0 million in aggregate principal amount of 4.25% senior notes due February 1, 2027 (the “2027 Notes”). The 2027 Notes require interest payments semi-annually in cash in arrears on August 1 and February 1 of each year, beginning on August 1, 2020. The 2027 Notes will mature on February 1, 2027. The 2027 Notes are unsecured and are subject to an unencumbered assets to unsecured debt covenant. The Company may redeem the 2027 Notes, in whole, at any time, or from time to time, prior to their stated maturity. At any time on or after February 1, 2023, the Company may redeem the 2027 Notes in whole or in part, upon not less than 15 nor more than 60 days’ notice, at a redemption price defined in the indenture governing the 2027 Notes, plus accrued and unpaid interest, if any, to the redemption date. Net proceeds of the offering were used to repay secured indebtedness.

### *Committed Loan Repurchase Facilities*

On February 14, 2020, the Company amended one of its committed loan repurchase facilities with a major U.S. bank to reduce the maximum capacity of the facility from \$600.0 million to \$500.0 million.

On February 26, 2020, the Company amended one of its committed loan repurchase facilities with a major U.S. bank, extending the term of the facility. The current maturity date is now February 26, 2021, and the Company has three one-year extension options for a final maturity date of February 26, 2024. The Company also reduced the maximum size of the facility from \$350.0 million to \$250.0 million.

**Schedule III-Real Estate and Accumulated Depreciation**  
**Ladder Capital Corp**  
**December 31, 2019**  
(\$ in thousands)

Description	Encumbrances	Initial Cost to Company			Costs Capitalized Subsequent to Acquisition	Gross Amount at which Carried at Close of Period				Accumulated Depreciation and Amortization	Date Acquired	Year Built	Life on which Depreciation in Latest Statement of Income is Computed
		Land	Building	Intangibles		Land	Building	Intangibles	Total				
<b>Real Estate:</b>													
Retail Property in Wardsville, MO	\$ —	\$ 257	\$ 919	\$ 202	\$ —	\$ 257	\$ 919	\$ 202	\$ 1,378	\$ (3)	11/22/19	2019	40 yrs
Retail Property in Kincheloe, MI	—	58	939	229	—	58	939	229	1,226	(4)	11/22/19	2019	45 yrs
Retail Property in Clinton, IN	—	269	954	204	—	269	954	204	1,427	(4)	11/22/19	2019	44 yrs
Retail Property in Saginaw, MI	—	96	1,014	210	—	96	1,014	210	1,320	(9)	10/04/19	2019	45 yrs
Retail Property in Rolla, MO	947	110	1,011	188	—	110	1,011	188	1,309	(8)	10/04/19	2019	40 yrs
Retail Property in Sullivan, IL	1,179	340	981	257	—	340	981	257	1,578	(9)	09/13/19	2019	50 yrs
Retail Property in Becker, MN	—	136	922	188	—	136	922	188	1,246	(9)	09/13/19	2019	55 yrs
Retail Property in Adrian, MO	861	136	884	191	—	136	884	191	1,211	(9)	09/13/19	2019	45 yrs
Retail Property in Chillicothe, IL	1,028	227	1,047	245	—	227	1,047	245	1,519	(11)	09/05/19	2019	50 yrs
Retail Property in Poseyville, IN	873	160	947	194	—	160	947	194	1,301	(12)	08/13/19	2019	44 yrs
Retail Property in Dexter, MO	882	141	890	177	—	141	890	177	1,208	(14)	07/09/19	2019	40 yrs
Retail Property in Hubbard Lake, MI	923	40	1,017	203	—	40	1,017	203	1,260	(17)	07/09/19	2019	40 yrs
Retail Property in Fayette, MO	1,094	107	1,168	219	—	107	1,168	219	1,494	(21)	06/26/19	2019	40 yrs
Retail Property in Centralia, IL	951	200	913	193	—	200	913	193	1,306	(24)	04/25/19	2019	40 yrs
Retail Property in Trenton, MO	894	396	628	202	—	396	628	202	1,226	(28)	02/26/19	2019	30 yrs
Retail Property in Houghton Lake, MI	969	124	939	241	—	124	939	241	1,304	(29)	02/26/19	2018	40 yrs
Retail Property in Pelican Rapids, MN	919	78	1,016	\$ 169	—	78	1,016	169	1,263	(45)	12/26/18	2018	30 yrs
Retail Property in Carthage, MO	848	225	766	176	—	225	766	176	1,167	(29)	12/26/18	2018	40 yrs

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		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Retail Property in Bolivar, MO	897	186	876	182	—	186	876	182	1,244	(33)	12/26/18	2018	40 yrs
Retail Property in Pinconning, MI	951	167	905	221	—	167	905	221	1,293	(31)	12/06/18	2018	45 yrs
Retail Property in New Hampton, IA	1,016	177	1,111	187	—	177	1,111	187	1,475	(48)	11/30/18	2018	35 yrs
Retail Property in Ogden, IA	857	107	931	153	—	107	931	153	1,191	(47)	10/03/18	2018	35 yrs
Retail Property in Wonder Lake, IL	942	221	888	214	—	221	888	214	1,323	(60)	04/12/18	2017	39 yrs
Retail Property in Moscow Mills, MO	991	161	945	203	—	161	945	203	1,309	(58)	04/12/18	2018	45 yrs
Retail Property in Foley, MN	883	238	823	172	—	238	823	172	1,233	(61)	04/12/18	2018	35 yrs
Retail Property in Kirbyville, MO	870	98	965	155	—	98	965	155	1,218	(58)	04/02/18	2018	40 yrs
Retail Property in Gladwin, MI	883	88	951	203	—	88	951	203	1,242	(56)	04/02/18	2017	45 yrs
Retail Property in Rockford, MN	886	187	850	207	—	187	850	207	1,244	(89)	12/08/17	2017	30 yrs
Retail Property in Winterset, IA	934	272	830	200	—	272	830	200	1,302	(70)	12/08/17	2017	35 yrs
Retail Property in Kawkawlin, MI	917	242	871	179	—	242	871	179	1,292	(85)	10/05/17	2017	30 yrs
Retail Property in Aroma Park, IL	949	223	869	164	—	223	869	164	1,256	(72)	10/05/17	2017	35 yrs
Retail Property in East Peoria, IL	1,019	233	998	161	—	233	998	161	1,392	(81)	10/05/17	2017	40 yrs
Retail Property in Milford, IA	987	254	883	217	—	254	883	217	1,354	(78)	09/08/17	2017	40 yrs
Retail Property in Jefferson City, MO	949	164	966	205	—	164	966	205	1,335	(89)	06/02/17	2016	40 yrs
Retail Property in Denver, IA	903	198	840	191	—	198	840	191	1,229	(87)	05/31/17	2017	35 yrs
Retail Property in Port O'Connor, TX	954	167	937	200	—	167	937	200	1,304	(97)	05/25/17	2017	35 yrs
Retail Property in Wabasha, MN	969	237	912	214	—	237	912	214	1,363	(103)	05/25/17	2016	35 yrs
Office in Jacksonville, FL	83,247	13,290	106,601	21,362	2,569	13,290	109,169	21,362	143,821	(12,049)	05/23/17	1989	36 yrs
Retail Property in Shelbyville, IL	867	189	849	199	—	189	849	199	1,237	(84)	05/23/17	2016	40 yrs



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		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Retail Property in Jesup, IA	889	119	890	191	—	119	890	191	1,200	(92)	05/05/17	2017	35 yrs
Retail Property in Hanna City, IL	869	174	925	132	—	174	925	132	1,231	(93)	04/11/17	2016	39 yrs
Retail Property in Ridgedale, MO	997	250	928	187	—	250	928	187	1,365	(96)	03/09/17	2016	40 yrs
Retail Property in Peoria, IL	908	209	933	133	—	209	933	133	1,275	(103)	02/06/17	2016	35 yrs
Retail Property in Carmi, IL	1,105	286	916	239	—	286	916	239	1,441	(99)	02/03/17	2016	40 yrs
Retail Property in Springfield, IL	1,006	391	784	227	—	393	789	224	1,406	(93)	11/16/16	2016	40 yrs
Retail Property in Fayetteville, NC	4,906	1,379	3,121	2,472	—	1,379	3,121	2,471	6,971	(745)	11/15/16	2008	37 yrs
Retail Property in Dryden Township, MI	915	178	893	201	—	178	899	202	1,279	(101)	10/26/16	2016	40 yrs
Retail Property in Lamar, MO	905	164	903	171	—	164	903	171	1,238	(109)	07/22/16	2016	40 yrs
Retail Property in Union, MO	949	267	867	207	—	267	867	207	1,341	(117)	07/01/16	2016	40 yrs
Retail Property in Pawnee, IL	949	249	775	206	—	249	775	206	1,230	(106)	07/01/16	2016	40 yrs
Retail Property in Linn, MO	863	89	920	183	—	89	920	183	1,192	(114)	06/30/16	2016	40 yrs
Retail Property in Cape Girardeau, MO	1,024	453	702	217	—	453	702	217	1,372	(99)	06/30/16	2016	40 yrs
Retail Property in Decatur-Pershing, IL	1,055	395	924	155	—	395	924	155	1,474	(114)	06/30/16	2016	40 yrs
Retail Property in Rantoul, IL	927	100	1,023	178	—	100	1,023	178	1,301	(118)	06/21/16	2016	40 yrs
Retail Property in Flora Vista, NM	1,005	272	864	198	—	272	864	198	1,334	(141)	06/06/16	2016	35 yrs
Retail Property in Mountain Grove, MO	984	163	1,026	212	—	163	1,026	212	1,401	(132)	06/03/16	2016	40 yrs
Retail Property in Decatur-Sunnyside, IL	949	182	954	139	—	182	954	139	1,275	(117)	06/03/16	2016	40 yrs
Retail Property in Champaign, IL	1,020	365	915	149	—	365	915	149	1,429	(109)	06/03/16	2016	40 yrs

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		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Retail Property in San Antonio, TX	890	252	703	196	—	251	702	196	1,149	(113)	05/06/16	2015	35 yrs
Retail Property in Borger, TX	786	68	800	181	—	68	800	181	1,049	(112)	05/06/16	2016	40 yrs
Retail Property in Dimmitt, TX	1,054	86	1,077	236	—	85	1,074	236	1,395	(145)	04/26/16	2016	40 yrs
Retail Property in St. Charles, MN	964	200	843	226	—	200	843	226	1,269	(144)	04/26/16	2016	30 yrs
Retail Property in Philo, IL	927	160	889	189	—	160	889	189	1,238	(111)	04/26/16	2016	40 yrs
Retail Property in Radford, VA	1,133	411	896	256	—	411	896	256	1,563	(167)	12/23/15	2015	40 yrs
Retail Property in Rural Retreat, VA	1,033	328	811	260	—	328	811	260	1,399	(146)	12/23/15	2015	40 yrs
Retail Property in Albion, PA	1,120	100	1,033	392	—	100	1,033	392	1,525	(246)	12/23/15	2015	50 yrs
Retail Property in Mount Vernon, AL	939	187	876	174	—	187	876	174	1,237	(141)	12/23/15	2015	44 yrs
Retail Property in Malone, NY	1,083	183	1,154	137	—	183	1,154	137	1,474	(163)	12/16/15	2015	39 yrs
Retail Property in Mercedes, TX	835	257	874	132	—	257	874	132	1,263	(117)	12/16/15	2015	45 yrs
Retail Property in Gordonville, MO	772	247	787	173	—	247	787	173	1,207	(120)	11/10/15	2015	40 yrs
Retail Property in Rice, MN	818	200	859	184	—	200	859	184	1,243	(174)	10/28/15	2015	30 yrs
Retail Property in Bixby, OK	7,965	2,609	7,776	1,765	—	2,609	7,776	1,765	12,150	(1,212)	10/27/15	2012	37 yrs
Retail Property in Farmington, IL	897	96	1,161	150	—	96	1,161	150	1,407	(155)	10/23/15	2015	40 yrs
Retail Property in Grove, OK	3,630	402	4,364	817	—	402	4,364	817	5,583	(715)	10/20/15	2012	37 yrs
Retail Property in Jenks, OK	8,813	2,617	8,694	2,107	—	2,617	8,694	2,107	13,418	(1,440)	10/19/15	2009	38 yrs
Retail Property in Bloomington, IL	818	173	984	138	—	173	984	138	1,295	(140)	10/14/15	2015	40 yrs
Retail Property in Montrose, MN	782	149	876	169	—	149	876	169	1,194	(176)	10/14/15	2015	30 yrs
Retail Property in Lincoln County, MO	740	149	800	188	—	149	800	188	1,137	(123)	10/14/15	2015	40 yrs
Retail Property in Wilmington, IL	903	161	1,078	160	—	161	1,078	160	1,399	(152)	10/07/15	2015	40 yrs

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		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Retail Property in Danville, IL	740	158	870	132	—	158	870	132	1,160	(116)	10/07/15	2015	40 yrs
Retail Property in Moultrie, GA	932	170	962	173	—	170	962	173	1,305	(189)	09/22/15	2014	44 yrs
Retail Property in Rose Hill, NC	1,002	245	972	203	—	245	972	203	1,420	(183)	09/22/15	2014	44 yrs
Retail Property in Rockingham, NC	823	73	922	163	—	73	922	163	1,158	(164)	09/22/15	2014	44 yrs
Retail Property in Biscoe, NC	861	147	905	164	—	147	905	164	1,216	(167)	09/22/15	2014	44 yrs
Retail Property in De Soto, IA	705	139	796	176	—	139	796	176	1,111	(133)	09/08/15	2015	35 yrs
Retail Property in Kerrville, TX	768	186	849	200	—	186	849	200	1,235	(166)	08/28/15	2015	35 yrs
Retail Property in Floresville, TX	815	268	828	216	—	268	828	216	1,312	(168)	08/28/15	2015	35 yrs
Retail Property in Minot, ND	4,698	1,856	4,472	618	—	1,856	4,472	618	6,946	(661)	08/19/15	2012	38 yrs
Retail Property in Lebanon, MI	820	359	724	178	—	359	724	178	1,261	(118)	08/14/15	2015	40 yrs
Retail Property in Effingham County, IL	820	273	774	205	—	273	774	205	1,252	(137)	08/10/15	2015	40 yrs
Retail Property in Ponce, Puerto Rico	6,522	1,365	6,662	1,318	—	1,365	6,662	1,318	9,345	(1,006)	08/03/15	2012	37 yrs
Retail Property in Tremont, IL	788	164	860	168	—	164	860	168	1,192	(148)	06/25/15	2015	35 yrs
Retail Property in Pleasanton, TX	864	311	850	216	—	311	850	216	1,377	(171)	06/24/15	2015	35 yrs
Retail Property in Peoria, IL	854	180	934	179	—	180	934	179	1,293	(161)	06/24/15	2015	35 yrs
Retail Property in Bridgeport, IL	821	192	874	175	—	192	874	175	1,241	(149)	06/24/15	2015	35 yrs
Retail Property in Warren, MN	697	108	825	157	—	108	825	157	1,090	(171)	06/24/15	2015	30 yrs
Retail Property in Canyon Lake, TX	906	291	932	220	—	291	932	220	1,443	(179)	06/18/15	2015	35 yrs
Retail Property in Wheeler, TX	716	53	887	188	—	53	887	188	1,128	(170)	06/18/15	2015	35 yrs
Retail Property in Aurora, MN	628	126	709	157	—	126	709	157	992	(121)	06/18/15	2015	40 yrs
Retail Property in Red Oak, IA	779	190	839	179	—	190	839	179	1,208	(178)	05/07/15	2014	35 yrs

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		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Retail Property in Zapata, TX	746	62	998	145	—	62	998	145	1,205	(222)	05/07/15	2015	35 yrs
Retail Property in St. Francis, MN	733	105	911	163	—	105	911	163	1,179	(217)	03/26/15	2014	35 yrs
Retail Property in Yorktown, TX	785	97	1,005	199	—	97	1,005	199	1,301	(235)	03/25/15	2015	35 yrs
Retail Property in Battle Lake, MN	720	136	875	157	—	136	875	157	1,168	(227)	03/25/15	2014	30 yrs
Retail Property in Paynesville, MN	804	246	816	192	—	246	816	192	1,254	(189)	03/05/15	2015	40 yrs
Retail Property in Wheaton, MO	647	73	800	97	—	73	800	97	970	(160)	03/05/15	2015	40 yrs
Retail Property in Rotterdam, NY	8,934	2,530	7,924	2,165	—	2,530	7,924	2,165	12,619	(3,065)	03/03/15	1996	20 yrs
Retail Property in Hilliard, OH	4,552	654	4,870	860	—	654	4,870	860	6,384	(875)	03/02/15	2007	41 yrs
Retail Property in Niles, OH	3,698	437	4,084	680	—	437	4,084	680	5,201	(729)	03/02/15	2007	41 yrs
Retail Property in Youngstown, OH	3,824	380	4,363	658	—	380	4,363	658	5,401	(797)	02/20/15	2005	40 yrs
Retail Property in Kings Mountain, NC	18,560	1,368	19,533	3,266	4,850	1,368	24,383	3,266	29,017	(5,509)	01/29/15	1995	35 yrs
Retail Property in Iberia, MO	891	130	1,033	165	—	130	1,033	165	1,328	(213)	01/23/15	2015	39 yrs
Retail Property in Pine Island, MN	766	112	845	185	—	112	845	185	1,142	(206)	01/23/15	2014	40 yrs
Retail Property in Isle, MN	720	120	787	171	—	120	787	171	1,078	(198)	01/23/15	2014	40 yrs
Retail Property in Jacksonville, NC	5,653	1,863	5,749	1,020	—	1,863	5,749	1,020	8,632	(1,126)	01/22/15	2014	44 yrs
Retail Property in Evansville, IN	6,397	1,788	6,348	864	—	1,788	6,348	864	9,000	(1,329)	11/26/14	2014	35 yrs
Retail Property in Woodland Park, CO	2,793	668	2,681	620	—	668	2,681	620	3,969	(710)	11/14/14	2014	35 yrs
Retail Property in Bellport, NY	12,797	3,601	12,465	2,034	—	3,601	12,465	2,034	18,100	(2,772)	11/13/14	2014	35 yrs
Retail Property in Ankeny, IA	11,672	3,180	10,513	2,843	—	3,180	10,513	2,843	16,536	(2,445)	11/04/14	2013	39 yrs
Retail Property in Springfield, MO	8,315	3,658	6,296	1,870	—	3,658	6,296	1,870	11,824	(1,597)	11/04/14	2011	37 yrs
Retail Property in Cedar Rapids, IA	7,776	1,569	7,553	1,878	—	1,569	7,553	1,878	11,000	(2,061)	11/04/14	2012	30 yrs

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		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Retail Property in Fairfield, IA	7,564	1,132	7,779	1,800	—	1,132	7,779	1,800	10,711	(1,782)	11/04/14	2011	37 yrs
Retail Property in Owatonna, MN	7,085	1,398	7,125	1,564	—	1,398	7,125	1,564	10,087	(1,707)	11/04/14	2010	36 yrs
Retail Property in Muscatine, IA	5,081	1,060	6,636	1,307	—	1,060	6,636	1,307	9,003	(1,694)	11/04/14	2013	29 yrs
Retail Property in Sheldon, IA	3,056	633	3,053	708	—	633	3,053	708	4,394	(729)	11/04/14	2011	37 yrs
Retail Property in Memphis, TN	3,906	1,986	2,800	803	—	1,986	2,800	803	5,589	(1,463)	10/24/14	1962	15 yrs
Retail Property in Bennett, CO	2,482	470	2,503	563	—	470	2,503	563	3,536	(686)	10/02/14	2014	34 yrs
Retail Property in Conyers, GA	22,817	876	27,396	4,258	—	876	27,396	4,258	32,530	(5,349)	08/28/14	2014	45 yrs
Retail Property in O'Fallon, IL	5,682	2,488	5,388	1,064	—	2,488	5,388	1,064	8,940	(2,743)	08/08/14	1984	15 yrs
Retail Property in El Centro, CA	2,981	569	3,133	575	—	569	3,133	575	4,277	(662)	08/08/14	2014	50 yrs
Retail Property in Durant, OK	3,240	594	3,900	498	—	594	3,900	498	4,992	(906)	01/28/13	2007	40 yrs
Retail Property in Gallatin, TN	3,311	1,725	2,616	721	—	1,725	2,616	721	5,062	(812)	12/28/12	2007	40 yrs
Retail Property in Mt. Airy, NC	2,941	729	3,353	621	—	729	3,353	621	4,703	(927)	12/27/12	2007	39 yrs
Retail Property in Aiken, SC	3,873	1,588	3,480	858	—	1,588	3,480	858	5,926	(989)	12/21/12	2008	41 yrs
Retail Property in Johnson City, TN	3,442	917	3,607	739	—	917	3,607	739	5,263	(997)	12/21/12	2007	40 yrs
Retail Property in Palmview, TX	4,524	938	4,837	1,044	—	938	4,837	1,044	6,819	(1,142)	12/19/12	2012	44 yrs
Retail Property in Ooltewah, TN	3,788	903	3,957	843	—	903	3,957	843	5,703	(1,067)	12/18/12	2008	41 yrs
Retail Property in Abingdon, VA	3,042	682	3,733	666	—	682	3,733	666	5,081	(1,017)	12/18/12	2006	41 yrs
Retail Property in Wichita, KS	4,741	1,187	4,850	1,163	—	1,187	4,850	1,163	7,200	(1,718)	12/14/12	2012	34 yrs
Retail Property in North Dartmouth, MA	18,751	7,033	19,745	3,187	—	7,033	19,745	3,187	29,965	(8,892)	09/21/12	1989	20 yrs
Retail Property in Vineland, NJ	13,785	1,482	17,742	3,282	—	1,482	17,742	3,282	22,506	(6,218)	09/21/12	2003	30 yrs

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		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Retail Property in Saratoga Springs, NY	12,386	748	13,936	5,538	—	748	13,936	5,538	20,222	(5,826)	09/21/12	1994	27 yrs
Retail Property in Waldorf, MD	11,517	4,933	11,684	2,882	—	4,933	11,684	2,882	19,499	(4,969)	09/21/12	1999	25 yrs
Retail Property in Mooresville, NC	10,807	2,615	12,462	2,566	—	2,615	12,462	2,566	17,643	(5,239)	09/21/12	2000	24 yrs
Retail Property in Sennett, NY	4,678	1,147	4,480	1,848	—	1,147	4,480	1,848	7,475	(2,313)	09/21/12	1996	23 yrs
Retail Property in DeLeon Springs, FL	811	239	782	221	—	239	782	221	1,242	(364)	08/13/12	2011	35 yrs
Retail Property in Orange City, FL	798	229	853	235	—	229	853	235	1,317	(380)	05/23/12	2011	35 yrs
Retail Property in Satsuma, FL	720	79	821	192	—	79	821	192	1,092	(367)	04/19/12	2011	35 yrs
Retail Property in Greenwood, AR	3,380	1,038	3,415	694	—	1,038	3,415	694	5,147	(999)	04/12/12	2009	43 yrs
Retail Property in Snellville, GA	5,298	1,293	5,724	983	—	1,293	5,724	983	8,000	(2,018)	04/04/12	2011	34 yrs
Retail Property in Columbia, SC	5,154	2,148	4,629	1,023	—	2,148	4,629	1,023	7,800	(1,704)	04/04/12	2001	34 yrs
Retail Property in Millbrook, AL	4,556	970	5,972	—	—	970	5,972	—	6,942	(1,460)	03/28/12	2008	32 yrs
Retail Property in Pittsfield, MA	11,057	1,801	11,556	1,344	—	1,801	11,556	1,344	14,701	(3,444)	02/17/12	2011	34 yrs
Retail Property in Spartanburg, SC	3,383	828	2,567	772	—	828	2,567	772	4,167	(1,028)	01/14/11	2007	42 yrs
Retail Property in Tupelo, MS	4,546	1,120	3,070	939	—	1,120	3,070	939	5,129	(1,186)	08/13/10	2007	47 yrs
Retail Property in Lilburn, GA	3,504	1,090	3,673	1,028	—	1,090	3,673	1,028	5,791	(1,370)	08/12/10	2007	47 yrs
Retail Property in Douglasville, GA	4,751	1,717	2,705	987	—	1,717	2,705	987	5,409	(1,081)	08/12/10	2008	48 yrs
Retail Property in Elkton, MD	4,424	963	3,049	860	—	963	3,049	860	4,872	(1,144)	07/27/10	2008	49 yrs
Retail Property in Lexington, SC	4,138	1,644	2,219	869	—	1,644	2,219	869	4,732	(974)	06/28/10	2009	48 yrs
<b>Total Net Lease</b>	<b>523,708</b>	<b>117,542</b>	<b>557,479</b>	<b>117,766</b>	<b>7,419</b>	<b>117,542</b>	<b>564,904</b>	<b>117,763</b>	<b>800,209</b>	<b>(129,335)</b>			

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Description	Encumbrances	Initial Cost to Company			Costs Capitalized Subsequent to Acquisition	Gross Amount at which Carried at Close of Period				Accumulated Depreciation and Amortization	Date Acquired	Year Built	Life on which Depreciation in Latest Statement of Income is Computed
		Land	Building	Intangibles		Land	Building	Intangibles	Total				
Hotel in San Diego, CA	33,905	7,469	34,781	—	—	7,469	34,781	—	42,250	(102)	12/17/19	1970	23 yrs
Apartments in Fort Worth and Arlington, TX	—	3,910	19,536	460	—	3,910	19,536	460	23,906	(99)	12/03/19	2011	41 yrs
Hotel in Omaha, NE	—	2,963	15,237	—	—	2,963	15,237	—	18,200	(664)	02/27/19	1969	35 yrs
Apartments in Isla Vista, CA	69,316	36,274	47,694	1,118	549	36,274	48,413	1,118	85,805	(3,185)	05/01/18	2009	42 yrs
Warehouse in Lithia Springs, GA	18,470	2,939	21,527	—	368	2,939	21,921	—	24,860	(1,223)	03/08/18	2005	34 yrs
Office in Crum Lynne, PA	6,027	1,403	7,518	1,666	—	1,403	7,518	1,666	10,587	(687)	09/29/17	1999	35 yrs
Apartment Building in Miami, FL	32,932	12,643	24,533	968	2,578	12,643	26,925	968	40,536	(3,203)	08/31/17	1987	35 yrs
Office in Peoria, IL	—	940	439	1,508	871	1,174	1,310	1,508	3,992	(528)	10/21/16	1926	15 yrs
Office in Wayne, NJ	21,741	2,744	20,212	8,323	—	2,744	20,212	8,323	31,279	(4,369)	08/04/16	2009	45 yrs
Shopping Center in Carmel, NY	—	2,041	3,632	1,033	606	2,041	4,238	1,033	7,312	(1,256)	10/14/15	1985	20 yrs
Office in Richmond, VA	15,495	4,539	12,633	2,707	2,071	4,539	14,707	2,704	21,950	(6,972)	08/14/14	1986	33 yrs
Office in Richmond, VA	72,955	14,632	87,629	17,658	10,006	12,941	85,642	15,696	114,279	(37,256)	06/07/13	1984	41 yrs
Office in Oakland County, MI	18,057	1,147	7,707	9,932	8,173	1,147	15,880	9,932	26,959	(16,956)	02/01/13	1989	35 yrs
<b>Total Diversified</b>	<b>288,898</b>	<b>93,644</b>	<b>303,078</b>	<b>45,373</b>	<b>25,222</b>	<b>92,187</b>	<b>316,320</b>	<b>43,408</b>	<b>451,915</b>	<b>(76,500)</b>			
Condominium in Miami, FL	—	10,487	67,895	1,618	1,522	226	1,781	32	2,039	(247)	11/21/13	2010	47 yrs
<b>Total Condominium</b>	<b>—</b>	<b>10,487</b>	<b>67,895</b>	<b>1,618</b>	<b>1,522</b>	<b>226</b>	<b>1,781</b>	<b>32</b>	<b>2,039</b>	<b>(247)</b>			
<b>Total Real Estate</b>	<b>\$ 812,606</b>	<b>\$221,673</b>	<b>\$928,452</b>	<b>\$ 164,757</b>	<b>\$ 34,163</b>	<b>\$209,955</b>	<b>\$883,005</b>	<b>\$ 161,203</b>	<b>\$1,254,163</b>	<b>(2) \$ (206,082)</b>			

- (1) Gross carrying value amounts are charged off as cost of sales upon delivery of condo units.  
(2) The aggregate cost for U.S. federal income tax purposes is \$1.0 billion at December 31, 2019.

**Reconciliation of Real Estate:**

The following table reconciles real estate from December 31, 2018 to December 31, 2019 \$ in thousands):

	<u>Total Real Estate</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>
Balance at December 31, 2018	\$ 1,171,960	\$ 1,126,443	\$ 45,517
Improvements and additions	29,135	29,103	32
Acquisitions through foreclosures	84,356	84,356	—
Dispositions	(29,938)	(24,587)	(5,351)
Impairments	(1,350)	(1,350)	—
<b>Balance at December 31, 2019</b>	<b>\$ 1,254,163</b>	<b>\$ 1,213,965</b>	<b>\$ 40,198</b>

The following table reconciles real estate from December 31, 2017 to December 31, 2018 \$ in thousands):

	<u>Total Real Estate</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>
Balance at December 31, 2017	\$ 1,193,104	\$ 1,135,358	\$ 57,746
Improvements and additions	131,294	130,969	325
Dispositions	(152,438)	(139,884)	(12,554)
<b>Balance at December 31, 2018</b>	<b>\$ 1,171,960</b>	<b>\$ 1,126,443</b>	<b>\$ 45,517</b>

The following table reconciles real estate from December 31, 2016 to December 31, 2017 (\$ in thousands):

	<u>Total Real Estate</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>
Balance at December 31, 2016	\$ 944,346	\$ 901,797	\$ 42,549
Improvements and additions	270,551	233,561	36,990
Dispositions	(21,793)	—	(21,793)
<b>Balance at December 31, 2017</b>	<b>\$ 1,193,104</b>	<b>\$ 1,135,358</b>	<b>\$ 57,746</b>



**Reconciliation of Accumulated Depreciation and Amortization:**

The following table reconciles accumulated depreciation and amortization from December 31, 2018 to December 31, 2019 (\$ in thousands):

	<u>Total Real Estate</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>
Balance at December 31, 2018	\$ 173,938	\$ 173,107	\$ 831
Reclassification of intangibles to accumulated amortization	—	—	—
Additions	39,231	39,149	82
Dispositions	(7,087)	(6,433)	(654)
<b>Balance at December 31, 2019</b>	<b>\$ 206,082</b>	<b>\$ 205,823</b>	<b>\$ 259</b>

The following table reconciles accumulated depreciation and amortization from December 31, 2017 to December 31, 2018 (\$ in thousands):

	<u>Total Real Estate</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>
Balance at December 31, 2017	\$ 161,063	\$ 159,138	\$ 1,925
Additions	42,532	42,246	286
Dispositions	(29,657)	(28,277)	(1,380)
<b>Balance at December 31, 2018</b>	<b>\$ 173,938</b>	<b>\$ 173,107</b>	<b>\$ 831</b>

The following table reconciles accumulated depreciation and amortization from December 31, 2016 to December 31, 2017 (\$ in thousands):

	<u>Total Real Estate</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>
Balance at December 31, 2016	\$ 122,008	\$ 118,630	\$ 3,378
Additions	41,332	40,508	824
Dispositions	(2,277)	—	(2,277)
<b>Balance at December 31, 2017</b>	<b>\$ 161,063</b>	<b>\$ 159,138</b>	<b>\$ 1,925</b>

**Schedule IV-Mortgage Loans on Real Estate**  
**Ladder Capital Corp**  
**December 31, 2019**  
(\$ in thousands)

Type of Loan	Underlying Property Type	Interest Rates (1)	Effective Maturity Dates	Periodic Payment Terms (2)	Prior Liens	Face amount of Mortgages	Carrying Amount of Mortgages	Principal Amount of Mortgages Subject to Delinquent Principal or Interest (3)
<b>First Mortgages individually &gt;3%</b>								
First Mortgage	Multi-family	2.87%	4/6/2020	IO	\$ —	\$ 120,000	\$ 119,952	\$ —
<b>First Mortgages individually &lt;3%</b>								
First Mortgage	Hotel, Industrial, Land, Mobile Home Park, Mixed Use, Multi-family, Office, Retail, Self Storage and Condominium	3.44% - 9.75%	2020-2030		—	3,150,023	3,129,546	111,936
<b>Total First Mortgages</b>					<b>\$ —</b>	<b>\$ 3,270,023</b>	<b>\$ 3,249,498</b>	<b>\$ 111,936</b>
<b>Subordinated Mortgages individually &lt;3%</b>								
Subordinate Mortgage	Hotel, Mixed Use, Multi-family, Office and Retail	6.04% - 12.00%	2020-2027		1,096,315	130,322	129,863	—
<b>Total Subordinated Mortgages</b>					<b>\$ 1,096,315</b>	<b>\$ 130,322</b>	<b>\$ 129,863</b>	<b>\$ —</b>
<b>Total Mortgages</b>					<b>\$ 1,096,315</b>	<b>\$ 3,400,345</b>	<b>\$ 3,379,361</b>	<b>\$ 111,936</b>
<b>Allowance for Loan Losses</b>					<b>N/A</b>	<b>N/A</b>	<b>\$ (20,500)</b>	<b>N/A</b>
<b>Total Mortgages after Allowance for Loan Losses</b>					<b>\$ 1,096,315</b>	<b>\$ 3,400,345</b>	<b>\$ 3,358,861 (4)</b>	<b>\$ 111,936</b>

- (1) Interest rates as of December 31, 2019.
- (2) IO = Interest only.  
P&I = Principal and interest.
- (3) As of December 31, 2019, includes two of the Company's loans, with a single borrower, with a carrying value of \$26.9 million (net of a \$2.7 million allowance for loan losses), one loan with a carrying value of \$23.6 million (net of a \$2.0 million allowance for loan losses) and one loan, with a carrying value of \$61.5 million (for which no provision was considered necessary). Refer to Allowance for Loan Losses and Non-Accrual Status in Note 3, Mortgage Loan Receivables, to the consolidated financial statements.
- (4) The aggregate cost for U.S. federal income tax purposes is \$3.4 billion.

**Reconciliation of mortgage loans on real estate:**

The following tables reconcile mortgage loans on real estate from December 31, 2016 to December 31, 2019 (\$ in thousands):

	Mortgage loan receivables held for investment, net, at amortized cost:				
	Mortgage loans held by consolidated subsidiaries	Mortgage loans transferred but not considered sold	Allowance for loan losses	Mortgage loan receivables held for sale	Total Mortgage loan receivables
<b>Balance December 31, 2018</b>	<b>\$ 3,318,390</b>	<b>\$ —</b>	<b>\$ (17,900)</b>	<b>\$ 182,439</b>	<b>\$ 3,482,929</b>
Origination of mortgage loan receivables	1,452,049	—	—	946,178	2,398,227
Purchases of mortgage loan receivables	—	—	—	9,934	9,934
Repayment of mortgage loan receivables	(1,531,551)	—	—	(795)	(1,532,346)
Proceeds from sales of mortgage loan receivables	—	(15,504)	—	(1,008,853)	(1,024,357)
Non-cash disposition of loan via foreclosure	(45,529)	—	—	—	(45,529)
Realized gain on sale of mortgage loan receivables	—	—	—	54,758	54,758
Transfer between held for investment and held for sale	45,832	15,504	—	(61,336)	—
Accretion/amortization of discount, premium and other fees	17,845	—	—	—	17,845
Loan loss provision	—	—	(2,600)	—	(2,600)
<b>Balance December 31, 2019</b>	<b>\$ 3,257,036</b>	<b>\$ —</b>	<b>\$ (20,500)</b>	<b>\$ 122,325</b>	<b>\$ 3,358,861</b>

	Mortgage loan receivables held for investment, net, at amortized cost:			
	Mortgage loans held by consolidated subsidiaries	Allowance for loan losses	Mortgage loan receivables held for sale	Total Mortgage loan receivables
<b>Balance December 31, 2017</b>	<b>\$ 3,282,462</b>	<b>\$ (4,000)</b>	<b>\$ 230,180</b>	<b>\$ 3,508,642</b>
Origination of mortgage loan receivables	1,478,771	—	1,297,221	2,775,992
Purchases of mortgage loan receivables	—	—	—	—
Repayment of mortgage loan receivables	(1,518,066)	—	(14,242)	(1,532,308)
Proceeds from sales of mortgage loan receivables	—	—	(1,291,828)	(1,291,828)
Non-cash disposition of loan via foreclosure	—	—	—	—
Realized gain on sale of mortgage loan receivables	—	—	16,511	16,511
Transfer between held for investment and held for sale	55,403	—	(55,403)	—
Accretion/amortization of discount, premium and other fees	19,820	—	—	19,820
Loan loss provision	—	(13,900)	—	(13,900)
<b>Balance December 31, 2018</b>	<b>\$ 3,318,390</b>	<b>\$ (17,900)</b>	<b>\$ 182,439</b>	<b>\$ 3,482,929</b>

	<b>Mortgage loan receivables held for investment, net, at amortized cost:</b>			
	<b>Mortgage loans held by consolidated subsidiaries</b>	<b>Allowance for loan losses</b>	<b>Mortgage loan receivables held for sale</b>	<b>Total Mortgage loan receivables</b>
<b>Balance December 31, 2016</b>	<b>\$ 2,000,095</b>	<b>\$ (4,000)</b>	<b>\$ 357,882</b>	<b>\$ 2,353,977</b>
Origination of mortgage loan receivables	1,407,669	—	1,465,635	2,873,304
Purchases of mortgage loan receivables	94,079	—	—	94,079
Repayment of mortgage loan receivables	(384,283)	—	(2,569)	(386,852)
Proceeds from sales of mortgage loan receivables	—	—	(1,491,092)	(1,491,092)
Non-cash disposition of loan via foreclosure	—	—	—	—
Realized gain on sale of mortgage loan receivables	—	—	54,046	54,046
Transfer between held for investment and held for sale	153,722	—	(153,722)	—
Accretion/amortization of discount, premium and other fees	11,180	—	—	11,180
Loan loss provision	—	—	—	—
<b>Balance December 31, 2017</b>	<b>\$ 3,282,462</b>	<b>\$ (4,000)</b>	<b>\$ 230,180</b>	<b>\$ 3,508,642</b>

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

### **Item 9A. Controls and Procedures**

Attached as exhibits to this Annual Report are certifications of the Company's Chief Executive Officer and Chief Financial Officer, in accordance with Rule 13a-14 under the Exchange Act. This "Controls and Procedures" section includes information concerning the controls and procedures evaluation referred to in the certifications. This section should be read in conjunction with the certifications for a more complete understanding of the topics presented.

#### ***Disclosure Controls and Procedures***

The management of the Company established and maintains disclosure controls and procedures that are designed to ensure that information relating to the Company and its subsidiaries required to be disclosed in the reports that are filed or submitted under the Exchange Act are recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

As of the end of the period covered by this report, our management conducted an evaluation (as required under Rules 13a-15(b) and 15d-15(b) under the Exchange Act), under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2019, the end of the period covered by this report, our disclosure controls and procedures are effective at the reasonable assurance level. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures to disclose material information otherwise required to be set forth in our periodic reports.

#### ***Internal Control Over Financial Reporting***

##### *(a) Management's annual report on internal control over financial reporting.*

Management is responsible for establishing and maintaining adequate internal control over financial reporting. As defined in Exchange Act Rules 13a-15(f) and 15d-15(f), internal control over financial reporting is a process designed by, or under the supervision of, the principal executive and principal financial officer and effected by the board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that: (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, the Company carried out an evaluation of the effectiveness of its internal control over financial reporting as of December 31, 2019, based on the *Internal Control-Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based upon this evaluation, management has concluded that the Company's internal control over financial reporting was effective as of December 31, 2019.

The effectiveness of our internal control over financial reporting as of December 31, 2019 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in its report which is included herein.

##### *(b) Changes in internal control over financial reporting.*

There have not been any changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the most recent fiscal quarter ended December 31, 2019 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

***Inherent Limitations on Effectiveness of Controls***

The Company's management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs.

**Item 9B. Other Information**

None.

### **Part III**

#### **Item 10. Directors, Executive Officers and Corporate Governance**

The information required by Item 10 will be set forth in the Company's definitive proxy statement for its annual meeting of shareholders expected to be held on June 26, 2020, and is incorporated herein by reference.

#### **Item 11. Executive Compensation**

The information required by Item 11 will be set forth in the Company's definitive proxy statement for its annual meeting of shareholders expected to be held on June 26, 2020, and is incorporated herein by reference.

#### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by this item regarding security ownership of certain beneficial owners, directors and executive officers will be set forth in the Company's definitive proxy statement for its annual meeting of shareholders expected to be held on June 26, 2020, and is incorporated herein by reference.

The information required by this item regarding our equity compensation plans is incorporated by reference from Item 5 of this Annual Report on Form 10-K.

#### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information required by Item 13 will be set forth in the Company's definitive proxy statement for its annual meeting of shareholders expected to be held on June 26, 2020, and is incorporated herein by reference.

#### **Item 14. Principal Accounting Fees and Services**

The information required by Item 14 will be set forth in the Company's definitive proxy statement for its annual meeting of shareholders expected to be held on June 26, 2020, and is incorporated herein by reference.

**Part IV**

**Item 15. Exhibits and Financial Statement Schedules**

The following documents are filed or incorporated by reference as part of this Annual Report:

**(a)1. Consolidated Financial Statements**

<a href="#">Report of Independent Registered Public Accounting Firm</a>	<a href="#">92</a>
<a href="#">Consolidated Balance Sheets as of December 31, 2019 and 2018</a>	<a href="#">95</a>
<a href="#">Consolidated Statements of Income for the years ended December 31, 2019, 2018, and 2017</a>	<a href="#">96</a>
<a href="#">Consolidated Statements of Comprehensive Income for the years ended December 31, 2019, 2018, and 2017</a>	<a href="#">98</a>
<a href="#">Consolidated Statements of Changes in Equity for the years ended December 31, 2019, 2018, and 2017</a>	<a href="#">99</a>
<a href="#">Consolidated Statements of Cash Flows for the years ended December 31, 2019, 2018, and 2017</a>	<a href="#">102</a>
<a href="#">Notes to the Consolidated Financial Statements</a>	<a href="#">105</a>

**(a)2. Financial Statement Schedules**

<a href="#">Schedule III-Real Estate and Accumulated Depreciation as of December 31, 2019</a>	<a href="#">185</a>
<a href="#">Schedule IV-Mortgage Loans on Real Estate as of December 31, 2019</a>	<a href="#">196</a>

**(a)3. Exhibits required to be filed by Item 601 of Regulation S-K**

The exhibits listed on the exhibit index preceding the signature page are filed as part of, or hereby incorporated by reference into this Form 10-K.

**Item 16. Form 10-K Summary**

None.



## EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION
<a href="#">3.1</a>	<a href="#">Second Amended and Restated Certificate of Incorporation of Ladder Capital Corp (incorporated by reference to Exhibit 3.1 to the Company's Form 8-K filed on March 2, 2015)</a>
<a href="#">3.2</a>	<a href="#">Amendment to Second Amended and Restated Certificate of Incorporation of Ladder Capital Corp (incorporated by reference to Exhibit 3.1 to the Company's Form 8-K filed on June 8, 2015)</a>
<a href="#">3.3</a>	<a href="#">Amended and Restated Bylaws of Ladder Capital Corp (incorporated by reference to Exhibit 3.3 to the Company's registration statement on Form S-1 filed on December 24, 2013)</a>
<a href="#">4.1</a>	<a href="#">Form of Certificate of Class A Common Stock (incorporated by reference to Exhibit 4.2 to the Company's registration statement on Form S-1 (Amendment No. 2, filed on January 15, 2014))</a>
<a href="#">4.2</a>	<a href="#">Amended and Restated Registration Rights Agreement, dated February 11, 2014 (incorporated by reference to Exhibit 4.2 to the Company's Form 10-K filed on March 6, 2015)</a>
<a href="#">4.3</a>	<a href="#">Amendment No. 1 to the Amended and Restated Registration Rights Agreement, dated as of January 28, 2015 (incorporated by reference to Exhibit 4.3 to the Company's Form 10-K filed on March 6, 2015)</a>
<a href="#">4.4</a>	<a href="#">Indenture for the 2017 Notes, dated as of September 19, 2012, among Ladder Capital Finance Holdings LLLP, and Ladder Capital Finance Corporation as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the registration statement on Form S-4 (No. 353-188224) filed on April 30, 2013 by Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corp)</a>
<a href="#">4.5</a>	<a href="#">First Supplemental Indenture for the 2017 Notes, dated as of March 12, 2014, by and among certain subsidiaries of Ladder Capital Corp, as guarantors, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.9 to the Company's Form 10-K filed on March 6, 2015)</a>
<a href="#">4.6</a>	<a href="#">Second Supplemental Indenture for the 2017 Notes, dated as of March 28, 2014, by and among Ladder Capital Corp, as guarantor, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on April 3, 2014)</a>
<a href="#">4.7</a>	<a href="#">Third Supplemental Indenture for the 2017 Notes, dated as of December 31, 2014, by and among Lafayette Park JV Member LLC, Series REIT of Ladder Midco LLC, Series TRS of Ladder Midco LLC, Series REIT of Ladder Midco II LLC, Series TRS of Ladder Midco II LLC, Series REIT of Ladder Capital Finance Holdings LLLP, Series TRS of Ladder Capital Finance Holdings LLLP, LC TRS I LLC, LC TRS III LLC and Ladder Capital Insurance LLC, as guarantors, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on January 5, 2015)</a>
<a href="#">4.8</a>	<a href="#">Indenture for the 2021 Notes, dated as of August 1, 2014, among Ladder Capital Finance Holdings LLLP, Ladder Capital Finance Corporation, the guarantors party thereto and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on August 1, 2014)</a>
<a href="#">4.9</a>	<a href="#">First Supplemental Indenture for the 2021 Notes, dated as of December 31, 2014, by and among Lafayette Park JV Member LLC, Series REIT of Ladder Midco LLC, Series TRS of Ladder Midco LLC, Series REIT of Ladder Midco II LLC, Series TRS of Ladder Midco II LLC, Series REIT of Ladder Capital Finance Holdings LLLP, Series TRS of Ladder Capital Finance Holdings LLLP, LC TRS I LLC, LC TRS III LLC and Ladder Capital Insurance LLC, as guarantors, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.2 to the Company's Form 8-K filed on January 5, 2015)</a>
<a href="#">4.10</a>	<a href="#">Second Supplemental Indenture for the 2021 Notes, dated as of March 1, 2016, by and among Grand Rapids JV Member LLC, Pelham JV Member LLC, CanPac JV LLC, CanPac JV Member II Partner LLC, CanPac JV Member II LLC, as guarantors, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.10 to the Company's Form 10-K filed on February 24, 2017)</a>
<a href="#">4.11</a>	<a href="#">Fourth Supplemental Indenture for the 2017 Notes, dated as of March 1, 2016, by and among Grand Rapids JV Member LLC, Pelham JV Member LLC, CanPac JV LLC, CanPac JV Member II Partner LLC, CanPac JV Member II LLC, as guarantors, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.11 to the Company's Form 10-K filed on February 24, 2017)</a>
<a href="#">4.12</a>	<a href="#">Third Supplemental Indenture for the 2021 Notes, dated as of September 13, 2016, by and among Tuebor TRS IV LLC, as guarantor, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.12 to the Company's Form 10-K filed on February 24, 2017)</a>

## EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION
<a href="#">4.13</a>	<a href="#">Fifth Supplemental Indenture for the 2017 Notes, dated as of September 13, 2016, by and among Tuebor TRS IV LLC, as guarantor, Ladder Capital Finance Holdings LLLP and Ladder Capital Finance Corporation, as co-issuers, and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.13 to the Company's Form 10-K filed on February 24, 2017)</a>
<a href="#">4.14</a>	<a href="#">Amendment No. 2 to the Amended and Restated Registration Rights Agreement dated as of December 1, 2016 (incorporated by reference to Exhibit 4.14 to the Company's Form 10-K filed on February 24, 2017)</a>
<a href="#">4.15</a>	<a href="#">Amendment No. 3 to the Amended and Restated Registration Rights Agreement dated as of February 15, 2017 (incorporated by reference to Exhibit 4.15 to the Company's Form 10-K filed on February 24, 2017)</a>
<a href="#">4.16</a>	<a href="#">Indenture for the 2022 Notes, dated March 16, 2017, among Ladder Capital Finance Holdings LLLP, Ladder Capital Finance Corporation, the guarantors party thereto and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on March 16, 2017)</a>
<a href="#">4.17</a>	<a href="#">Indenture for the 2025 Notes, dated September 25, 2017, among Ladder Capital Finance Holdings LLLP, Ladder Capital Finance Corporation, the guarantors party thereto and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on September 25, 2017)</a>
<a href="#">4.18</a>	<a href="#">Indenture for the 2027 Notes, dated January 30, 2020, among Ladder Capital Finance Holdings LLLP, Ladder Capital Finance Corporation, the guarantors party thereto and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on January 30, 2020)</a>
<a href="#">4.19</a>	<a href="#">Description of Securities Registered Under Section 12 of the Exchange Act</a>
<a href="#">10.1</a>	<a href="#">Third Amended and Restated Limited Liability Limited Partnership Agreement, dated as of December 31, 2014, by and among Ladder Capital Finance Holdings LLLP, each General Partner and each Person party thereto or otherwise bound as a Limited Partner (incorporated by reference to Exhibit 10.3 to the Company's Form 8-K filed on January 5, 2015)</a>
<a href="#">10.2</a>	<a href="#">Amendment to Third Amended and Restated Limited Liability Limited Partnership Agreement, dated as of November 30, 2015, by and among Ladder Capital Finance Holdings LLLP, each General Partner and each Person party thereto or otherwise bound as a Limited Partner (incorporated by reference to Exhibit 10.2 to the Company's Form 10-K filed on March 7, 2016)</a>
<a href="#">10.3</a>	<a href="#">Amended and Restated Tax Receivable Agreement, dated as of December 31, 2014, by and among Ladder Capital Corp, Ladder Capital Finance Holdings LLLP, Series TRS of Ladder Capital Finance Holdings LLLP, LC TRS I LLC and each of the TRA Members (incorporated by reference to Exhibit 10.4 to the Company's Form 8-K filed on January 5, 2015)</a>
<a href="#">10.4</a>	<a href="#">Counterpart Agreement, dated as of December 31, 2014, by and among Lafayette Park JV Member LLC, Series REIT of Ladder Midco LLC, Series TRS of Ladder Midco LLC, Series REIT of Ladder Midco II LLC, Series TRS of Ladder Midco II LLC, Series REIT of Ladder Capital Finance Holdings LLLP, Series TRS of Ladder Capital Finance Holdings LLLP, LC TRS I LLC, LC TRS III LLC and Ladder Capital Insurance LLC, and with respect to Section 3 thereof only, Ladder Capital Finance Holdings LLLP, Ladder Midco LLC and Ladder Midco II LLC (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on January 5, 2015)</a>
<a href="#">10.5</a>	<a href="#">Purchase Agreement for the 2021 Notes, dated as of July 29, 2014, among Ladder Capital Finance Holdings LLLP, Ladder Capital Finance Corporation, the guarantors party thereto and the initial purchasers party thereto (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on August 1, 2014)</a>
<a href="#">10.6 #</a>	<a href="#">Form of Amended and Restated Employment Agreement (incorporated by reference to Exhibit 10.2 to the Company's registration statement on Form S-1 (Amendment No. 3, filed on January 21, 2014))</a>
<a href="#">10.7 #</a>	<a href="#">Harris Third Amended and Restated Employment Agreement, dated as of May 22, 2017 (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on May 26, 2017)</a>
<a href="#">10.8 #</a>	<a href="#">Harney Amended and Restated Employment Agreement, dated as of January 23, 2014 (incorporated by reference to Exhibit 10.4 to the Company's registration statement on Form S-1 (Amendment No. 5, filed on January 28, 2014))</a>
<a href="#">10.9 #</a>	<a href="#">Mazzei Amended and Restated Employment Agreement, dated as of January 23, 2014 (incorporated by reference to Exhibit 10.5 to the Company's registration statement on Form S-1 (Amendment No. 5, filed on January 28, 2014))</a>
<a href="#">10.10 #</a>	<a href="#">McCormack Second Amended and Restated Employment Agreement, dated as of January 18, 2018 (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on January 19, 2018)</a>
<a href="#">10.11 #</a>	<a href="#">2014 Omnibus Incentive Plan (incorporated by reference to Exhibit 4.3 to the Company's registration statement on Form S-8 (filed on June 13, 2014))</a>

## EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION
<a href="#">10.12</a> #	<a href="#">Form of Incentive Stock Option Agreement (incorporated by reference to Exhibit 10.4 to the Company's registration statement on Form S-1 (Amendment No. 2, filed on January 15, 2014))</a>
<a href="#">10.13</a> #	<a href="#">Form of Nonqualified Stock Option Agreement (incorporated by reference to Exhibit 10.5 to the Company's registration statement on Form S-1 (Amendment No. 2, filed on January 15, 2014))</a>
<a href="#">10.14</a> #	<a href="#">Form of Stock Appreciation Rights Agreement (incorporated by reference to Exhibit 10.6 to the Company's registration statement on Form S-1 (Amendment No. 2, filed on January 15, 2014))</a>
<a href="#">10.15</a> #	<a href="#">Form of Restricted Stock Agreement (incorporated by reference to Exhibit 10.7 to the Company's registration statement on Form S-1 (Amendment No. 2, filed on January 15, 2014))</a>
<a href="#">10.16</a> #	<a href="#">Form of Restricted Stock Unit Agreement (incorporated by reference to Exhibit 10.8 to the Company's registration statement on Form S-1 (Amendment No. 2, filed on January 15, 2014))</a>
<a href="#">10.17</a> #	<a href="#">Deferred Compensation Plan (incorporated by reference to Exhibit 10.1 to the Company's Form 10-Q filed on August 6, 2014)</a>
<a href="#">10.18</a> #	<a href="#">Form of Indemnification Agreement (incorporated by reference to Exhibit 10.11 to the Company's registration statement on Form S-1 (Amendment No. 3, filed on January 21, 2014))</a>
<a href="#">10.19</a>	<a href="#">Loan Referral Agreement between Ladder Capital Finance LLC and Meridian Capital Group, LLC, dated as of September 22, 2008 (incorporated by reference to Exhibit 10.11 to the Company's draft registration statement on Form S-1 (filed on June 28, 2013))</a>
<a href="#">10.20</a>	<a href="#">Stockholders Agreement, dated as of March 3, 2017, by and between Ladder Capital Corp and RREF II Ladder LLC (incorporated by reference to Exhibit 99.1 to the Company's Form 8-K filed on March 3, 2017)</a>
<a href="#">10.21</a>	<a href="#">Second Amended and Restated Registration Rights Agreement, dated as of March 3, 2017, by and among Ladder Capital Corp, Ladder Capital Finance Holdings LLLP and each of the Ladder Investors (as defined therein) (incorporated by reference to Exhibit 99.2 to the Company's Form 8-K filed on March 3, 2017)</a>
<a href="#">10.22</a>	<a href="#">Separation Agreement, dated June 22, 2017, among Ladder Capital Corp, Ladder Capital Finance LLC and Michael Mazzei (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on June 22, 2017)</a>
<a href="#">10.23</a> #	<a href="#">Separation Agreement, dated March 15, 2019, among Ladder Capital Corp, Ladder Capital Finance LLC and Thomas Harney (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on March 15, 2019)</a>
<a href="#">10.24</a> #	<a href="#">Real Estate Capital Markets Advisory Agreement, dated March 15, 2019, among Ladder Capital Finance LLC and Item Six Capital LLC (incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed on March 15, 2019)</a>
<a href="#">21.1</a>	<a href="#">Subsidiaries of Ladder Capital Corp</a>
<a href="#">23.1</a>	<a href="#">Consent of Independent Registered Public Accounting Firm</a>
<a href="#">31.1</a>	<a href="#">Certification of Brian Harris pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
<a href="#">31.2</a>	<a href="#">Certification of Marc Fox pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
<a href="#">32.1</a> *	<a href="#">Certification of Brian Harris pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
<a href="#">32.2</a> *	<a href="#">Certification of Marc Fox pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
101	Inline Interactive Data Files Pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of December 31, 2019 and December 31, 2018; (ii) the Consolidated Statements of Income for the years ended December 31, 2019, 2018 and 2017; (iii) the Consolidated Statements of Comprehensive Income for the years ended December 31, 2019, 2018 and 2017; (iv) the Consolidated Statement of Changes in Equity for the years ended December 31, 2019, 2018 and 2017; (v) the Consolidated Statements of Cash Flows for the years ended December 31, 2019, 2018 and 2017; and (vi) the Notes to the Consolidated Financial Statements.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* The certifications attached hereto as Exhibits 32.1 and 32.2 are furnished to the SEC pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, nor shall

they be deemed incorporated by reference in any filing under the Securities Act, except as shall be expressly set forth by specific reference in such filing.

# Management contract or compensatory plan or arrangement.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LADDER CAPITAL CORP  
(Registrant)

Date: February 27, 2020

By: /s/ MARC FOX  
Marc Fox  
*Chief Financial Officer*

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<b><u>Signature</u></b>	<b><u>Title</u></b>	<b><u>Date</u></b>
<u>/s/ BRIAN HARRIS</u> Brian Harris	Chief Executive Officer and Director (Principal Executive Officer)	February 27, 2020
<u>/s/ MARC FOX</u> Marc Fox	Chief Financial Officer (Principal Financial Officer)	February 27, 2020
<u>/s/ KEVIN MOCLAIR</u> Kevin Moclair	Chief Accounting Officer (Principal Accounting Officer)	February 27, 2020
<u>/s/ ALAN FISHMAN</u> Alan Fishman	Non-Executive Chairman and Director	February 27, 2020
<u>/s/ MARK ALEXANDER</u> Mark Alexander	Director	February 27, 2020
<u>/s/ DOUGLAS DURST</u> Douglas Durst	Director	February 27, 2020
<u>/s/ MICHAEL MAZZEI</u> Michael Mazzei	Director	February 27, 2020
<u>/s/ PAMELA MCCORMACK</u> Pamela McCormack	Director	February 27, 2020
<u>/s/ JEFFREY STEINER</u> Jeffrey Steiner	Director	February 27, 2020
<u>/s/ DAVID WEINER</u> David Weiner	Director	February 27, 2020

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