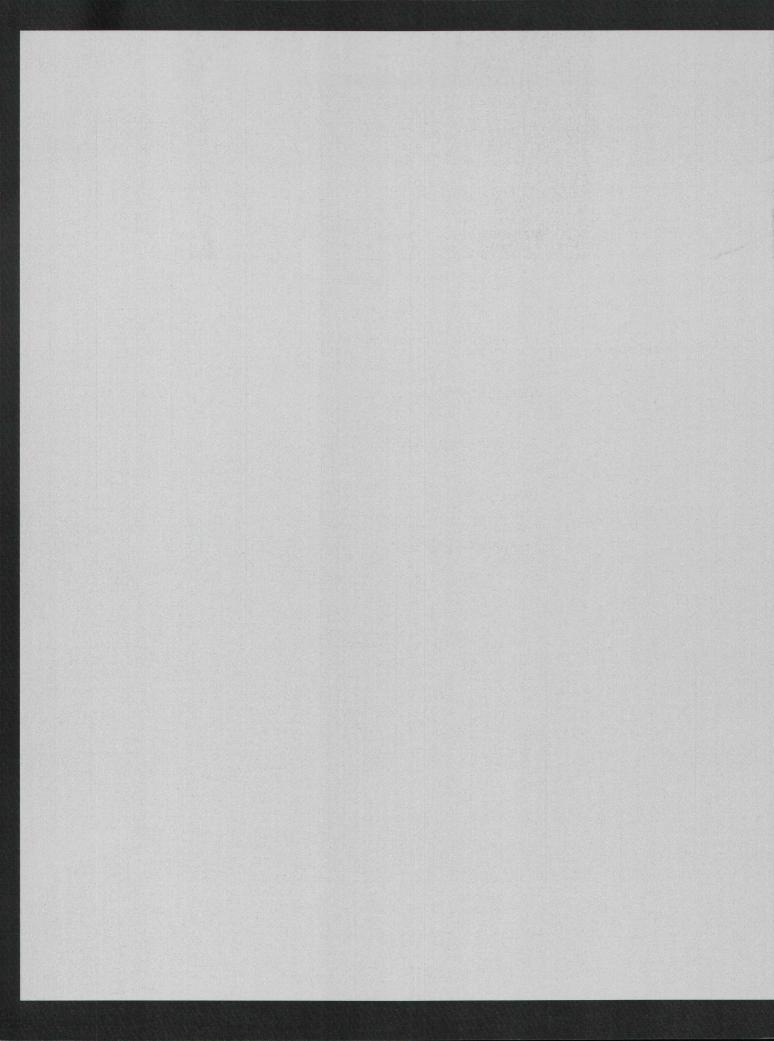


2011 ANNUAL REPORT





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Consolidated Financial Highlights (in thousands, except per share data)

FOR THE YEAR		2011	2010	% Change
			<b>C114</b> 7	750/
And the second	Interest Income	\$65,712	\$61,147	7.5%
	Interest Expense	17,579	19,056	(7.8%)
	Net Interest Income	48,133	42,091	14.4%
AND BEER AND	Non-interest Income	10,719	9,650	11.1%
	Non-interest Expense	33,282	31,798	4.7%
	Net Income	15,104	11,316	33.5%
	Net Income Return on:			
	Average Assets	1.00%	0.87%	14.9%
	Average Equity	12.36%	11.62%	6.4%
AT YEAR END				
	Assets	\$1,602,207	\$1,413,511	13.3%
THE ALL REAL ST AT	Loans, net of unearned	849,883	794,562	7.0%
The Williams	Deposits	1,353,851	1,162,868	16.4%
and the last and	Shareholders' Equity	131,889	109,645	20.3%
Park of the la	Trust Assets Under Management			
	(at market value)	336,285	327,575	2.7%
PER SHARE DATA				
			<b>*</b> 1.00	
	Net Income, diluted	\$1.23	\$1.06	16.0%
	Dividends	0.66	0.66	0.0%
	Book Value	10.66	8.96	19.0%
A REAL PROPERTY AND	Market Value	15.78	14.81	6.5%

# MESSAGE TO SHAREHOLDERS

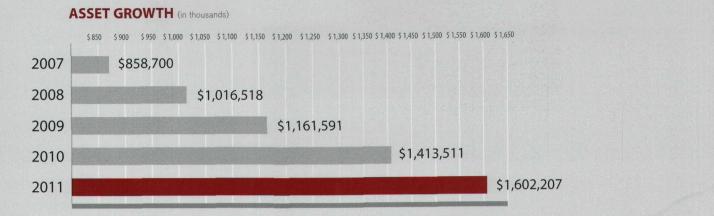
#### To Our Shareholders, Customers, Employees & Friends:

CNB achieved a 33% growth in earnings in 2011 for the second consecutive year. Similar to 2010, the 2011 earnings growth was driven by a significant increase in earning assets. The strategy employed by CNB of growing core deposits and expanding existing customer relationships has been the primary factor in our growth and profitability. The acquisition of a large number of core customers during the past four years will lead to a larger number of opportunities when loan demand returns.

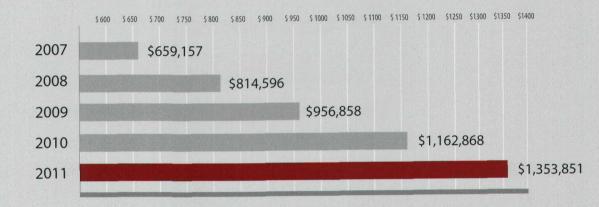
Along with the growth in earning assets, the improvement in asset quality has positioned the Corporation well entering 2012. While we continued to build the allowance for loan losses from 1.36% of total loans at December 31, 2010 to 1.48% of total loans at December 31, 2011, net charge-offs as a percentage of average loans decreased from 0.56% in 2010 to 0.38% in 2011. The focus on strong underwriting has carried CNB through difficult economic times and should continue to provide a benefit during the years of economic recovery in the future.

The past year brought several major changes in our market area. A decision to concentrate our efforts on community-based relationships brought about the closing of our Johnstown Ioan production office as its focus had been primarily on large corporate lending. We opened a Ioan production office staffed by three seasoned commercial lenders August 2011 in Indiana, PA, to focus on building relationships throughout Indiana County. Also, the retail oriented design created in 2006 that offers a more personal banking experience that was implemented in our ERIEBANK division has been brought to CNB Bank for the first time in a remodel of our downtown Bradford location.

For much of the United States, the recovery from this recession has been very slow. Our market area has not been immune to this; however the recessionary effects on Western and Central Pennsylvania were not as pronounced as in other areas of the country. CNB Financial Corporation was able to significantly grow deposits again in 2011, but lending opportunities have continued to lag behind due to economic uncertainty. Because loan demand has been fairly stagnant for most financial institutions, new loan requests and maintaining existing business are becoming increasingly competitive. This economic environment will continue to put pressure on our net interest margin as asset yields continue to decline.

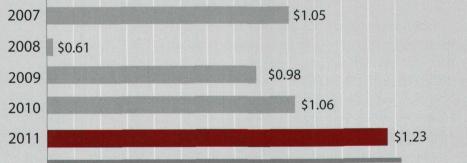


## **DEPOSIT GROWTH** (in thousands)



# EARNINGS PER SHARE (fully\_diluted)

\$0.65 \$0.70 \$0.75 \$0.80 \$0.85 \$0.90 \$0.95 \$1.00 \$1.05 \$1.10 \$1.15 \$1.20 \$1.25



#### **DIVIDENDS PAID PER SHARE**



# MESSAGE TO SHAREHOLDERS

#### Message to Shareholders continued...

The rapid pace of regulation has been very challenging for the financial industry. No decline in the regulatory burden is expected for the foreseeable future. This will cause some significant compliance challenges for most community banks. CNB accepts this challenge and will comply with the intent of the laws while continuing our practice of making products understandable and affordable to the consumer.

This year marked the retirement of Robert E. Brown from our Board of Directors. Bob served for 28 years as a Director of the Corporation. On behalf of the Board and management, I would like to thank him for his many years of service and wish him well in all of his future endeavors.

As always, we are proud to report CNB Financial Corporation's 2011 financial condition and results of operations to you, and we look forward to a prosperous 2012.

og B. Bown &

Joseph B. Bower, Jr. President and Chief Executive Officer

# EXECUTIVE MANAGEMENT

& BOARD OF DIRECTORS

#### Corporate Officers, CNB Financial Corporation

Joseph B. Bower, Jr. President & Chief Executive Officer

Richard L. Greslick, Jr. Secretary Brian W. Wingard Interim Treasurer & Principal Financial Officer

Vincent C. Turiano Assistant Secretary

#### Executive Officers, CNB Bank

Joseph B. Bower, Jr. President & Chief Executive Officer

*Mark D. Breakey Executive Vice President & Chief Credit Officer* 

**Richard L. Greslick, Jr.** Senior Vice President/ Administration

**Board of Directors** CNB Financial Corporation and CNB Bank

Dennis L. Merrey Chairman of the Board Retired, Formerly President, Clearfield Powdered Metals, Inc. (Manufacturer)

Joseph B. Bower, Jr. President and Chief Executive Officer, CNB Financial Corporation; President and Chief Executive Officer, CNB Bank

*William F. Falger* Retired, Formerly President and Chief Executive Officer, CNB Financial Corporation, CNB Bank

Richard L. Greslick, Jr. Secretary, CNB Financial Corporation; Senior Vice President/ Administration, CNB Bank Brian W. Wingard Interim Chief Financial Officer

**Richard L. Sloppy** Executive Vice President & Chief Lending Officer

Vincent C. Turiano Senior Vice President/ Operations

**Robert W. Montler** President & Chief Executive Officer, Lee Industries and Keystone Process Equipment (Manufacturers)

Joel E. Peterson President, Clearfield Wholesale Paper (Wholesaler)

**Deborah Dick Pontzer** Economic Development and Workforce Specialist, Office of Congressman Glenn Thompson

Jeffrey S. Powell President, J.J. Powell, Inc. (Petroleum Distributor)

*Charles H. Reams President, C.H. Reams & Associates, Inc. (Insurance)*  James B. Ryan Retired, Formerly Vice President of Sales, Marketing, Windfall Products, Inc. (Manufacturer)

**Richard B. Seager** President and Chief Executive Officer, Beacon Light Behavioral Health Systems (Health Services)

Peter F. Smith Attorney at Law

DIRECTOR EMERITUS *L. E. Soult, Jr.* 

#### Administrative Services

Mary Ann Conaway Vice President, Human Resources

Edward H. Proud Vice President, Information Systems

Susan M. Warrick Vice President, Operations

Thomas J. Ammerman, Jr. Assistant Vice President, Security

Donna J. Collins Assistant Vice President, Compliance

#### **Branch Division**

Vickie L. Baker Assistant Vice President, Regional Branch Administration, Bradford Main Street Office

Ruth Anne Ryan-Catalano Assistant Vice President, Regional Branch Administration, Industrial Park Road Office, Clearfield

Mary A. Baker Assistant Vice President, Northern Cambria Office

Deborah M. Young Assistant Vice President, Washington Street Office, St. Marys

### Lending Division

Jeffrey W. Alabran Senior Vice President, Commercial Lending, Indiana

James M. Baker Vice President, Commercial Banking, DuBois

Gregory M. Dixon Vice President, Commercial Banking

Michael E. Haines Vice President, Commercial Banking, St. Marys

Robin L. Hay Vice President, Commercial Banking

Jeffrey A. Herr Vice President, Commercial Banking, Philipsburg

#### Wealth & Asset Management Services

Todd M. Abrams Senior Vice President, Managing Director, Wealth & Asset Management

Andrew Roman Vice President, Wealth & Asset Management

Calvin R. Thomas, Jr. Vice President, Trust Officer Leanne D. Kassab Assistant Vice President, Marketing

Carolyn B. Smeal Assistant Vice President, Operations

Carol J. Cossick Assistant Controller

Thomas W. Grice Network Administration Officer

Shannon L. Irwin Human Resources Officer

Denise J. Greene Community Office Manager, DuBois Office

Francine M. Papa Community Office Manager, Ridgway Office

Larry A. Putt Banking Officer, Clearfield

Mary Ann Roney Banking Officer, Bradford

Joseph H. Yaros Vice President, Commercial Banking Bradford

David W. Ogden Vice President, Credit Administration

Christopher L. Stott Vice President, Retail Lending

Michael C. Sutika Vice President, Commercial Banking

Gregory Noon Assistant Vice President, Commercial Banking, Warren

C. Brett Stewart Assistant Vice President, Commercial Lending, Indiana Susan B. Kurtz Customer Service Officer

Dennis J. Sloppy Information Systems Officer

BJ Sterndale Training Officer

Brenda L. Terry Banking Officer

Douglas M. Shaffer Community Office Manager, Punxsutawney Office

Susan J. Shimmel Community Office Manager, Old Town Road Office, Clearfield

Theresa L. Swanson Community Office Manager, Warren Office

Gregory R. Williams Banking Officer, Clearfield

Eileen F. Ryan Assistant Vice President, Mortgage Lending

James C. Davidson Mortgage Lending Officer

Cory Johnston Credit Administration Officer

Paul A. McDermott Collections Officer

Steven C. Tunall Commercial Banking, Kane

Craig C. Ball Vice President, Wealth Management

Shawn Amblod Financial Consultant, Wealth Management

R. Michael Love Financial Consultant, Wealth Management Eric A. Johnson Trust Officer

Glenn R. Pentz Trust Officer

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## OFFICERS

# OFFICERS

& AFFILIATES

#### ERIEBANK, a Division of CNB Bank

David J. Zimmer President

Donald W. Damon Senior Vice President

Steven M. Cappellino Senior Vice President, Meadville Office

William L. DeLuca, Jr. Senior Vice President

Betsy Bort Vice President

Scott O. Calhoun Vice President

Joseph B. Bower, Jr. President and Chief Executive Officer, CNB Financial Corporation, CNB Bank

ERIEBANK Regional Board of Directors

Mark D. Breakey Executive Vice President & Chief Credit Officer

Harry E. Brown Vice President, Specialty Bar Products, EBC Industries (Manufacturing)

Gary L. Clark Vice President, Chief Financial Officer and Chief Administrative Officer, Snap-tite, Inc. (Manufacturing) John M. Schulze Vice President

William J. Vitron, Jr. Vice President, Wealth Management

Carla M. LaBoda Assistant Vice President, Regional Retail Administrator, Asbury Office

Kelly S. Buck Community Office Manager, Downtown Office

Mary J. Taormina Community Office Manager, Meadville Office

Thomas L. Doolin President, New Age Business Solutions, LLC (Consulting)

David K. Galey Treasurer, Chief Financial Officer, Greenleaf Corporation (Manufacturing)

Richard L. Greslick, Jr. Senior Vice President/ Administration

Charles Hagerty President, Hamot Health Foundation (Health Services) Katie J. Jones Community Office Manager, Harborcreek Office

Abby L. Williams Community Office Manager, Main Office

Paul D. Sallie Private Banking Officer

Timothy Roberts Commercial Lending Officer

Julie L. Martin Operations Officer

Thomas Kennedy President, Professional Development Associates, Inc. (Real estate developer)

Charles H. Reams President, C. H. Reams & Associates, Inc. (Insurance)

James E. Spoden Esquire, MacDonald Illig Jones & Britton, LLP (Law office)

David J. Zimmer President, ERIEBANK

#### Holiday Financial Services Corporation, a Subsidiary of CNB Financial Corporation

#### Board of Directors & Corporate Officers

Administrative Services Joseph P. Strouse

Vice President Jonathan L. Holler Assistant Vice President

#### CNB Securities Corporation, a Subsidiary of CNB Financial Corporation, Wilmington, DE

#### **Board of Directors**

Joseph B. Bower, Jr.

**Director & President** 

**Director & Secretary** 

Richard L. Greslick, Jr.

Brian W. Wingard Director

Glenn R. Pentz Director

Donald R. McLamb, Jr. Wilmington Trust SP Services, Inc.

#### **Corporate Officers**

Richard L. Greslick, Jr. President

Donald R. McLamb, Jr. Treasurer, Wilmington Trust SP Services, Inc.

Elizabeth F. Bothner Secretary, Wilmington Trust SP Services, Inc

#### Annual Meeting

The Annual Meeting of the Shareholders of CNB Financial Corporation will be held Tuesday, April 17, 2012 at 2:00 p.m. at the Corporation's Headquarters in Clearfield, PA.

#### **Corporate Address**

CNB Financial Corporation 1 S. Second Street P.O. Box 42 Clearfield, PA 16830 (814) 765-9621

#### Stock Transfer Agent & Registrar

Registrar and Transfer Company 10 Commerce Drive Cranford, NJ 07016 (908) 497-2300

#### Form 10-K

Shareholders may obtain a copy of the Annual Report to the Securities and Exchange Commission on Form 10-K by writing to:

> CNB Financial Corporation 1 S. Second Street P.O. Box 42 Clearfield, PA 16830 ATTN: Shareholder Relations

#### Quarterly Share Data

For information regarding the Corporation's quarterly share data, please refer to page 27 in the 2011 Form 10-K.

#### Market Makers

The following firms have chosen to make a market in the stock of the Corporation. Inquiries concerning their services should be directed to:

Boenning & Scattergood, Inc. 1700 Market Street, Ste 1420 Philadelphia, PA 19103 (800) 842-8928

RBC Capital Markets Three World Financial Center 200 Vesey Street, 9th Floor New York, NY 10281 (212) 428-6200



#### Corporate Profile

CNB Financial Corporation is a leader in providing integrated financial solutions which create value for both consumers and businesses. These solutions encompass checking, savings, time and deposit accounts, Private Banking, loans and lines of credit (real estate, commercial, industrial, residential and consumer), credit cards, cash management, online banking, electronic check deposit, merchant credit card processing, on-site banker and accounts receivable handling. In addition, the Corporation provides wealth and asset management services, retirement plans and other employee benefit plans.

#### **CNB** Bank

A subsidiary of CNB Financial Corporation, CNB is a regional independent community bank in North Central Pennsylvania with approximately 316 employees who make customer service more responsive and reliable. For over 145 years, the Bank has strived to be more customer-driven than its competitors and to build long-term customer relationships by being reliable and competitively priced.

CNB continually seeks innovative ways to execute a personal, quality-driven customer service strategy and prides itself for being first-to-market many of these innovations. To satisfy customers' financial needs and expectations, it offers a variety of delivery channels, which includes 22 full-service offices, 20 ATMs, 1 loan production office, telephone banking (1-866-224-7314), Internet banking (www.bankcnb.com) and a centralized customer service center (1-800-492-3221).

#### **ERIEBANK**

Headquartered in Erie, Pennsylvania, ERIEBANK is a division of CNB Bank. Presently, there are five full service locations which house its commercial, retail and Private Banking divisions.

#### Holiday Financial Services

Another subsidiary of CNB Financial Corporation, Holiday Financial Services, a consumer loan company, currently has eight conveniently located offices in Bellefonte, Bradford, Clearfield, Duncansville, Erie, Northern Cambria, Ridgway and Sidman, Pennsylvania.

The common stock of the Corporation trades on the NASDAQ National Market under the symbol CCNE.



# **CNB Financial Corporation**

1 South Second Street P.O. Box 42 Clearfield, PA 16830 800-492-3221 www.bankcnb.com