



**1973 Annual Report
and notice of
Annual General Meeting**

**Australia and New Zealand
Banking Group Limited**



Notice of Meeting

2

Contents

Directors

3

Senior Management

3

Report of the Directors

4

Statement by the Chairman

7

Statutory Accounts

14

Report of the Auditors

19

Accounts of Principal Subsidiaries

20

Statement of Source and
Application of Funds

23

Subsidiary Companies and
Group Interests

24

Ten Year Summary

26

Principal Establishments
and Officers

28

Group Services

30

Analysis of Shareholdings

32

Notice of Meeting

Notice is hereby given that the fifth Annual General Meeting of Australia and New Zealand Banking Group Limited will be held at the Registered Office, 71 Cornhill, London, EC3V 3PR on Tuesday, 22nd January, 1974 at 12.30 p.m. for the following purposes:

To receive the Report of the Directors and the accounts for the year ended 30th September, 1973.

To declare a dividend.

To re-elect directors.

To authorise the directors to fix the remuneration of the auditors.

At the conclusion or adjournment of the foregoing ordinary business to consider and, if thought fit, to pass by way of special business the following resolution which will be proposed as a special resolution:

That:
Clause 3 of the Memorandum of Association of the Company be altered:

(i) by inserting the following new sub-clause to be lettered (GG):

“(GG) To carry on whether as principal, agent, manager, broker or otherwise all kinds of insurance, reinsurance, assurance, annuity, guarantee and indemnity business in all its branches and departments and to undertake and carry out all matters of business that now are or may come to be connected with any kind of the foregoing business”;

(ii) by deleting the proviso appearing at the end of this Clause 3.

A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and vote instead of him. A proxy need not be a member. A form of proxy is enclosed.

By Order of the Board,
J.W. Agate, Secretary,
71 Cornhill,
London, EC3V 3PR.

28th December, 1973.

Information for Shareholders

The following are available for inspection at the Registered Office of the Company, 71 Cornhill, London, EC3V 3PR during normal business hours on any weekday (Saturdays excluded) from the date of the Notice of Meeting until the conclusion of the Annual General Meeting:

Register of directors' share interests in the Company.

Copies of directors' contracts of service with the Company.

Chairman

Sir Alexander Ross

Deputy Chairman

Angus Mackinnon, D.S.O., M.C.

The Hon. E.L. Baillieu
 C.A.W. Dawes, M.C.
 The Hon. Sir Geoffrey C. Gibbs,
 K.C.M.G.
 M.W. Jacomb
 R.E.B. Lloyd
 A.D. Marris, C.M.G.
 Colonel A.T. Maxwell, T.D.
 P.E. Nesbitt, D.S.O.
 The Right Hon. Lord Remnant
 C.H. Rennie **Managing Director**
 R.T. Renton
 D.J. Robarts
 R.H. Senior, D.S.O., T.D.
 R.C. Wheeler-Bennett
Executive Director

Board of Directors

Registered Office,
 71 Cornhill, London, EC3V 3PR.
 J.W. Agate **Secretary**

*Sir Alexander Ross**C.H. Rennie**M. Brunckhorst***Managing Director**

C.H. Rennie

Chief General Manager

M. Brunckhorst

General Managers

R.A. Orpwood

T.M. Williamson

J.D. Milne

Assistant General Managers

T.C.J. Caldwell

R.W. Davidson

K.E. Hill

J.H.L. Holberton

A.G. Kilpatrick

V.F. Paul

P.B. Sinnott

K.O. Wilks

G.B. Willcocks

New Zealand General Manager

K.R. Porter

Chief Manager (UK and Europe)

R.J. Sutton

Senior Management

For location of Senior Management
 refer to pages 28 and 29.

The directors present their report for the Company together with the balance sheet, profit and loss account, consolidated balance sheet and consolidated profit and loss account for the year ended 30th September, 1973. Extracts from the accounts of the principal subsidiaries are appended for information.

Profits and Dividends The consolidated profit, on the basis described in the consolidated profit and loss account on pages 14 and 15, was £13,731,000. After adding the balance of £6,046,000 brought forward from the previous year, a total of £19,777,000 became available for appropriation. Of this amount £10,559,000 has been transferred to reserve funds. An interim dividend of 3.85p per share was paid on 10th July, 1973 and the directors now recommend payment of a final dividend of 3.5p per share, making a total distribution of 7.35p per share for the year. The total net cost of these dividends is £2,362,000 leaving £6,856,000 to be carried forward in consolidated profit and loss account.

The final dividend of 3.5p per share will, if approved, be paid on 23rd January, 1974 to shareholders registered in the books of the Company at the close of business on 19th December, 1973.

The distribution of 7.35p per share, together with the associated United Kingdom tax credit, is equivalent to a gross dividend of 10.5 per cent for the year (1972—10 per cent).

Directorate The names of the directors as at 30th September, 1973 appear on page 3. All were directors of the Company for the whole of the year under review.

It is with deep regret that the directors record the death on 20th March, 1973 of their colleague, Sir Donald F. Anderson.

Mr. H. McE. Scambler retired on 31st March, 1973 and Mr. C. H. Rennie succeeded him as Managing Director from that date.

Viscount Bridgeman also served as a director of the Company during the year until the conclusion of the last Annual General Meeting on 23rd January, 1973, when he retired by rotation and did not seek re-election.

The following directors retire by rotation at the Annual General Meeting, in accordance with the Articles of Association, and being eligible, offer themselves for re-election:

The Hon. E. L. Baillieu
Mr. C. A. W. Dawes
Colonel A. T. Maxwell
Mr. R. T. Renton
Mr. R. C. Wheeler-Bennett

Directors' Shareholdings
The directors' holdings, beneficial and non-beneficial, in the share capital of the Company are detailed on page 32.

Directors' Interests in Contracts No director had any material interest during the year in any contract of significance in relation to the Company's business.

Substantial Holding of the Company's Share Capital
The Company has not received any notification, nor is it aware, of any single beneficial interest of 10 per cent or more in the share capital of the Company.

Personnel The weekly average number of persons employed by the Company and its subsidiaries during the year and the aggregate remuneration paid were:

	Number of Employees	Aggregate Remuneration
Overseas	18,284	£53,160,898
United Kingdom	820	£1,864,755

Donations During the year the Company made charitable donations in the United Kingdom totalling £1,345.

Activities The Company is engaged in the business of banking and other related financial activities in Australia, New Zealand, the Pacific area and the United Kingdom and in international banking business generally.

Details of subsidiary and associated companies and trade investments appear on pages 24 and 25 and a list of services provided is shown on pages 30 and 31.

The Company has 1,413 branches, sub-branches and agencies which are geographically located as follows:

Location	Branches and Sub-Branches	Agencies
Australia	985	208
New Zealand	147	52
Pacific Islands:		
Fiji	2	4
Papua New Guinea	6	—
British Solomon Islands	1	—
New Hebrides	2	—
United Kingdom:		
London	4	—

New York:
Representative Office for North America

Tokyo:
Representative Office for Japan

Representation in Guernsey is through a wholly-owned subsidiary bank, Australia and New Zealand Banking Group (Channel Islands) Limited, which commenced operations during the year.

Income and Corporation Taxes

Act 1970 The close company provisions of this Act do not apply to the Company.

Property Values

The market value of the investment in premises of the Company and its subsidiaries is substantially in excess of the value shown in the balance sheet.

A professional valuation has not been carried out but in the opinion of the directors the excess is currently not less than £47 million.

Statements relating to the

Accounts Prior to the preparation of the Company's accounts for the year, the directors took steps to ascertain that reasonable action had been taken in relation to the writing off of bad debts and the creation of provisions for doubtful debts, and satisfied themselves that all known bad debts had been written off and adequate provisions had been made for doubtful debts.

At the date of this report, the directors were not aware of any circumstances which could render the amounts written off for bad debts or the amounts of the provisions for doubtful debts of the Company and its subsidiaries inadequate to any substantial extent.

The directors took reasonable steps, before the profit and loss accounts and the balance sheets were prepared, to ascertain that current assets were shown in the accounting records at a value equal to, or below, the value that would be expected to be realised in the ordinary course of business. In the opinion of the directors, consolidated reserves would be more than adequate to cover any contingencies which may arise.

At the date of this report:

(i) the directors were not aware of any circumstances which would render misleading the values attributed to the current assets in the accounts of the Company and its subsidiaries

(ii) no charge on the assets of the Company or its subsidiaries has arisen since the end of the financial year which secures the liabilities of any other person or company

(iii) no contingent liability of the Company or its subsidiaries has arisen since the end of the financial year which has become, or is likely to become, enforceable within the next twelve months which might affect the ability to meet obligations as and when they fall due

(iv) the directors are not aware of any circumstances not otherwise dealt with in this report or the accompanying accounts which would render misleading any amounts stated in the accounts.

The results of the operations of the Company and its subsidiaries for the year to 30th September, 1973 were not, in the opinion of the directors, substantially affected by any item, transaction or event of a material and unusual nature, except as may be referred to herein or in the Statement by the Chairman commencing on page 7.

Auditors The present auditors, Messrs. Peat, Marwick, Mitchell & Co., will continue in office in terms of section 159 of the Companies Act 1948.

By Order of the Board,
J.W.Agate, Secretary,
London.

27th November, 1973.



Canberra by night

I am pleased to report that in the year ended 30th September last we continued to show the improvement evidenced in the previous year.

The Year's Results

The consolidated profit after tax as shown in the accounts was £13,731,000, an increase of £5,313,000 or 63 per cent over the previous year. When expressed in Australian dollars the increase was 30 per cent, the difference being due to currency revaluations, mainly of the Australian and New Zealand dollars, during the year. Earnings per share based on the above mentioned consolidated profit were 42.7p, compared with 26.2p for the previous year.

The published figures for consolidated profit after tax and earnings per share for 1972 and 1973 are not fully comparable for two reasons. First, under the new United Kingdom imputation tax system, introduced in April, 1973, the United Kingdom tax payable directly by the Bank is increased, thus decreasing the 1973 profit after tax, but, on the other hand, the net cost of dividends payable to shareholders is less. Second, new accounting procedures were introduced on 1st October, 1972 and these also had the effect of decreasing the published profit after tax for 1973. Had it not been for the new accounting procedures the increase in published profit after tax for 1973 over that for 1972 would have been in the order of 80 per cent in sterling and 44 per cent in Australian currency. Further reference is made to these accounting changes at page 18.

Consolidated assets grew by 54 per cent to total £3,572,204,000 at 30th September, 1973, whilst consolidated gross income, adjusted for exchange rate changes during the year, showed an increase of 23 per cent. All major activities contributed to the satisfactory result, with the Trading Bank profit after tax showing an increase of £3,549,000 to £8,591,000. Assets of the Trading Bank increased by 52 per cent over the year.

Transfers from profit and loss accounts to published reserve funds of the Bank and its subsidiaries totalled £10,559,000, leaving £6,856,000 to be carried forward in the consolidated accounts.

Dividends to Shareholders

The Board recommends that a final dividend for the year of 3.5p per share be paid on 23rd January, 1974 to shareholders registered in the books of the Bank at the close of business on Wednesday, 19th December, 1973. An interim dividend of 3.85p per share was paid on 10th July, 1973 and thus the total distribution for the year will be 7.35p per share. This, together with the associated United Kingdom tax credit, is equivalent to a total gross dividend of 10.5 per cent for the year (1972-10 per cent). This is the maximum increase permitted by the United Kingdom Government under its counter-inflation legislation and the Board's application to pay a higher final dividend was not allowed by H.M. Treasury.

It will be recalled that the interim dividend for the year under review was the first paid by the Bank under the new United Kingdom tax system. Shareholders resident in the United Kingdom are entitled to a tax credit, corresponding to part of the corporation tax paid by the Bank, in respect of both the interim and final dividends. The position of Australian and New Zealand resident shareholders has not yet been satisfactorily resolved and the introduction of relief arrangements for these shareholders is dependent on successful renegotiation of the respective double taxation agreements. The directors are concerned about this situation and they hope that these renegotiations can be brought to an early conclusion so that new arrangements giving some United Kingdom tax credit at source may be introduced. We shall continue to keep Australian and New Zealand shareholders informed of developments.

Memorandum of Association

You will see from the Notice of Meeting that shareholders are asked to consider and, if thought fit, to pass a Special Resolution for the purpose of altering the Bank's Memorandum of Association. This resolution, if passed, will enable the Bank to carry on all types of insurance business and will remove the present restrictive clause which would prevent us from entering into this type of business should we wish to do so at some time in the future.

Australia

The large increase in bank deposits in 1972 was followed by a still greater expansion in the past year. Deposits with the major trading banks rose by a record \$A2,839 million in the year to September, 1973.

Stimulated by a buoyant export market, international reserves rose steeply and were the major factor in the deposit increase. Additional factors influencing growth in bank deposits were the increased funds in circulation resulting from Government deficit financing and the increase in trading bank loans.

The growth in the volume of money during the earlier months of the year was reflected in very high levels of liquidity for trading and savings banks. At the same time, there was keen competition in the search for the profitable employment of funds, causing the banking system to move further into areas of leasing and consumer lending.

As the year progressed, unused resources were absorbed by the expanding economy and shortages of labour and materials developed, accompanied by an accelerated rise in price levels.

Following a change of Government in early December, 1972, further restrictions on capital inflow were introduced and the Australian dollar was revalued by 7.05 per cent. Early in 1973, when the US dollar devalued in terms of gold, the Australian dollar retained its parity against gold, so effecting a further 11.1 per cent revaluation of the Australian dollar against the US dollar. These developments resulted in a net capital outflow of \$A691 million between January and June, 1973 but this was more than offset by the strengthening export account as the world demand for commodities gathered pace.

In support of measures taken to dampen the economy, the authorities imposed a more restrictive credit policy, including calls to Statutory Reserve Deposits. Further action to reduce the growth in international reserves was taken in July, 1973, when the Government cut import tariffs by 25 per cent.

These moves to restrain the expansion of the credit base were supplemented in the field of interest rates from the middle months of 1973. The long term bond rate rose to 7 per cent in the July Commonwealth Loan and there was also a modest rise in bank term deposit rates for deposits of less than \$A50,000 at that time. Market pressures induced banks to push their bids for the over \$A50,000 category of deposits closer to the then 6.5 per cent maximum and, although liquidity tightened during the Australian winter, the banks withstood the seasonal decline in liquidity fairly well.

By September, however, with inflation continuing at a high level and with shortages of goods and services becoming more widespread, rates on Commonwealth Bonds, bank deposits and advances were again raised, this time very sharply. The increases were of the order of 1.5 to 2 per cent and triggered off a general round of increases in interest rates in all areas of private finance. The Government also announced another revaluation of the Australian dollar, this time by 5 per cent against the US dollar.

Trading Bank In September, 1973, deposits averaged \$A2,316 million, a rise of \$A651 million or 39.1 per cent over the previous year with more than half of the increase being in the interest bearing category. While the interest rate changes already mentioned did not have their full impact on the cost of deposits in 1973, there was a general upward trend in average rates paid as competition for funds increased.

On the assets side of the Bank's balance sheet, loans outstanding increased by 46.1 per cent to average \$A1,559 million in September, 1973. Towards the end of the year, however, the desire of the monetary authorities for a reduction in the available volume of credit was emphasised by the calls to Statutory Reserve Deposits, which reduced liquid assets. Calls were made in April and August to bring the Statutory Reserve Deposit ratio to 9 per cent.

Growth in our gross revenue, reflecting the increase in funds available for investment, was complemented by successful action in augmenting income from services and restraining expenses.

The cost side of the Bank's operations continued to be dominated by the rise in interest paid on deposits and by the upward trend in salaries and other operating expenses, which rose in line with general increases in incomes and prices in Australia.

Our present computer systems, which cover all operations in the Melbourne and Sydney areas, have served us well but we are now in the course of installing more modern equipment in both centres which will process the increasing volume of the Bank's transactions and will eventually service the other States in Australia.

Branch rationalisation has continued. We have closed 53 branches during the year, 42 of these through mergers in places where there was duplication of our banking services. Surplus properties are sold as opportunities occur. 10 new branches have been opened in areas where there is good potential for profitable extension of our services.

Savings Bank Economic conditions affected savings banks in much the same way as the trading banks. Our Savings Bank in Australia increased its profit after tax by 24 per cent to \$A3,960,000 based on an expansion of \$A239 million to \$A1,088 million in depositors' balances over the year.

This strong deposit growth enabled us to lift sharply our rate of new loan approvals for housing and housing loans outstanding totalled \$A350 million in September, an increase of 30.1 per cent in twelve months.

Strong growth in depositors' balances also enhanced our Savings Bank's capacity to support semi-government and local government authorities.

The general rise in interest rates, to which I referred earlier, resulted in home loan rates being raised, in the main by 1 per cent, while rates paid on depositors' balances in ordinary savings accounts over \$A4,000 were increased by up to 1.75 per cent.

These movements occurred too late to influence 1973 results but they will have some adverse effect in 1974. The sharp rise in Commonwealth Bond rates was reflected immediately in a reduction in the market valuation of our portfolio of Australian Government securities, the bulk of which, in accordance with our normal practice, will be held until maturity.

Esanda Limited Last year, I referred to strong competition in the finance industry generally, arising from high liquidity in the banking system and hesitant consumer spending. This continued into the earlier part of the year, although, with a strong recovery in spending in 1973, we were successful in lifting net receivables over the year by 28.8 per cent. The major part of the increase occurred in the second half of the year. Main growth areas were in leasing and in commercial and real estate finance.

Profit for the year, after tax, was \$A6,412,000, an increase of 11 per cent over the profit in 1972, and a steady dividend payment of \$A2 million was made to the parent Trading Bank.

New Zealand

New Zealand also showed a substantial increase in bank deposits, attributable to an increase in bank lending and also to the overseas trade surplus which occurred in spite of the effect of revaluations of the New Zealand dollar and a strong increase in imports.

Buoyant prices on world markets for rural products were an important factor behind the growth of the New Zealand economy during the year. As in Australia, however, inflation developed as a major concern. The new Government's policy, aimed at reducing the rate of inflation, included revaluations of the New Zealand dollar in February, July and September and a liberalising of import restraints, as well as direct controls over prices and wages.

Trading Bank During the year, ANZ deposits rose by NZ\$127 million to an average of NZ\$436 million in September, 1973.

Monetary policy favoured expansion of trading bank business for most of the year and banks were successful in their bid to enter the personal loans market. Term loans continued to expand rapidly, with an increase of NZ\$57 million to NZ\$75 million. However, monetary policy has now tightened and may remain restrictive for some time.

We welcomed as a desirable development the introduction of the Reserve Asset Ratio scheme in June, 1973. Under this scheme, each bank is required to manage its business so that its holdings of specified liquid assets in any month do not fall below a level determined in accordance with official monetary policy.

Savings Bank During the year, depositors' balances increased by NZ\$18 million to NZ\$109 million. As a result, we were able to increase our income earning assets, including an expansion of lending, with resultant growth of 47 per cent to NZ\$512,000 in profit, after provision for taxation.

Europe

In the financial climate created by the Bank of England's policy of competition and credit control, we have been able to accelerate the expansion of our business in London.

The financing of trade and investment with Australia and New Zealand continues to be the major part of our operation in Europe but we are also finding increasing opportunities for doing business in other than our traditional areas. From London, we carry out intensive programmes of visits to the countries of Europe to maintain close contact with our banking and industrial connections in that area.



Wellington, New Zealand

Our operations in the euro-currency and foreign exchange markets enable us to provide a first class service to our customers to cover their exchange requirements in the spot and forward markets in all the leading currencies, and to facilitate the financing of their operations in the euro-currency markets.

Despite depressed conditions in the stock markets, our nominee services have continued to be well used and have provided a worthwhile contribution to the London profits of the Bank.

During the year, we increased the international interests of the Bank by opening a wholly-owned subsidiary banking company in Guernsey, Australia and New Zealand Banking Group (Channel Islands) Limited. The Channel Islands are a fast growing financial area with significant deposit and investment business.

Pacific Region

Changes in the political structure of areas in the Pacific in which we are interested may necessitate some changes in the form of conduct and management of our operations. The most important development occurred in Papua New Guinea on 1st November, 1973, when banking became subject to local legislation brought down preparatory to self-government and independence. A Central Bank has been established to formulate and direct monetary policy appropriate to the needs of Papua New Guinea, through the country's banking system. Previously, monetary control was vested in the Reserve Bank of Australia.

During the year, the Fijian Government also established a Central Monetary Authority under which banks will be required to conform with prescribed reserve deposit ratios.

Associate Companies

The Bank has investments in a variety of activities, as detailed on pages 24 and 25. These interests are reviewed regularly in terms of results and prospects. Opportunities for further profitable expansion of our activities are constantly sought.

We have joined with other banks in Australia to establish Charge Card Services Limited, which will introduce bank charge cards to the Australian community. We hold a one-seventh share.

In 1970, the Bank took a 10 per cent equity interest in The Diebold Group International Inc., a newly formed management consultant company. The benefits anticipated from this venture did not materialise, due mainly to difficulties experienced in some areas of management consultancy. Consequently, in agreement with our partners, the company has been placed in liquidation and the book value of the ANZ investment, US\$300,000, written off.

Directors

In March, we were saddened by the death of Sir Donald Anderson who joined the board of the Bank of Australasia in 1936 and had faithfully served that bank and its successors since that time. He has been greatly missed.

After 47 years of distinguished service to the banking industry, Mr. H.McE.Scambler retired as Managing Director of the Bank and as a member of the Board in March last. He originally joined The English, Scottish and Australian Bank and was its General Manager from 1964 to 1970. He was the inaugural Chairman of the Australian Resources Development Bank from 1967 to his retirement and also held a number of other important appointments.

Mr. Scambler was highly regarded in banking circles throughout the world. We are grateful to him for all that he did for our Bank and we shall miss him as a colleague and friend.

Administration

To ensure that the Bank will function efficiently in the years ahead, we commissioned an international firm of management consultants to study and report upon our administrative structure. Their report has been received and we are now in the process of implementing recommendations designed to streamline the organisation, to shorten lines of communication and to provide for wider delegation of authority.

The timing of the study coincided with the period in which a number of our most senior men entered the retirement zone. In addition to Mr. Scambler, other senior officers who retired after long and valuable service were Mr. J.Jennings (General Manager, Operations), Mr. E.Arundel (General Manager, Planning and Development), Mr. G.W.Kimber (General Manager, Esanda Limited) and Messrs. T.F.Davies and K.H.C.Swan, who were Assistant General Managers. To all of them we offer our grateful thanks for their services and our best wishes for the future.

In consequence, the following appointments were made by the Board:

Mr. Charles H.Rennie as Managing Director in place of Mr. Scambler

Mr. M.Brunckhorst as Chief General Manager in place of Mr. Rennie

Mr. T.M.Williamson to the new post of General Manager (Branch Banking)

Mr. J.D.Milne to the new post of General Manager (Corporate Banking)

Mr. R.A.Orpwood, formerly General Manager (Personnel and Services), now holds the appointment of General Manager (Special Duties) for the purpose of directing the administrative re-organisation.

A detailed list of our senior management in their new appointments appears on page 28 of this booklet.

Staff

We are fortunate in having staff in branches and in administration who serve the Bank so well and loyally. For our part, we seek to provide interesting, well-paid careers with congenial working conditions. We attach great importance to staff training and provide a wide range of training facilities of benefit at all levels from new recruits to experienced managers.

It gives me great pleasure indeed to express appreciation to all members of our staff.

The Outlook

The future profitability of the Bank is inescapably bound to the economic health and monetary conditions of the countries where the major part of the Bank's operations takes place. Australia and New Zealand are feeling the effects of both world-wide inflationary pressures and unsettled conditions for international commerce and trade. However, their economies are soundly based and we have great faith in the future of both countries and the progress of their banking industries.

Within the Bank our new organisation is taking shape and our drive for new business is undiminished. Accordingly I look to our future with keen anticipation and with confidence.

Alexander Ross
27th November, 1973.



*Entrance to one of the Bank's
principal banking offices in Sydney*

	1973		1972	
	£'000	\$A'000	£'000	\$A'000
Authorised capital: 35,000,000 shares of £1 each	35,000	56,787	35,000	71,117
Issued and paid up capital: 32,130,000 shares of £1 each, fully paid	32,130	52,131	32,130	65,285
Reserve funds	56,801	92,159	32,396	65,825
Balances of profit and loss accounts	6,856	11,123	5,699	11,580
	95,787	155,413	70,225	142,690
Borrowings by subsidiaries:				
Debenture stock 1973/83 (secured)	105,925	171,863	77,139	156,738
Unsecured notes 1973/83 and loan deposits	69,474	112,722	33,648	68,369
Mortgage loan (secured)	222	360	228	463
Proposed final dividend	1,125	1,825	1,607	3,264
Deposits, current accounts, bills payable and other liabilities including contingencies reserves and provisions for taxation	2,823,950	4,581,859	1,749,437	3,554,683
Balances due to other banks	143,481	232,798	149,929	304,641
Amounts due in respect of refinanced loans to customers	56,398	91,506	67,324	136,795
	3,296,362	5,348,346	2,149,537	4,367,643
Acceptances, endorsements, confirmed credits, guarantees and other engagements on behalf of customers and others	275,842	447,554	163,321	331,852

Alexander Ross }
A.Mackinnon } Directors
A.D.Marris }

S.Cumberland Group Accountant

3,572,204 - 5,795,900 2,312,858 4,699,495

Expenses, including directors' emoluments	93,151	151,137	66,143	134,396
Income, land and other taxes	18,158	29,462	10,019	20,357
Balance carried down, being profit for the year after transfers to contingencies reserves	13,731	22,279	8,418	17,105
	125,040	202,878	84,580	171,858
Transfers to reserve funds	10,559	17,133	4,096	8,323
Dividends:				
Interim - 3.85p (gross equivalent 5.5p)	1,237	2,007	—	—
- 5p gross	—	—	1,606	3,264
Proposed final - 3.5p (gross equivalent 5p)	1,125	1,825	—	—
- 5p gross	—	—	1,607	3,264
Balances carried forward	6,856	11,123	5,699	11,580
	19,777	32,088	13,008	26,431

**Australia and New Zealand
Banking Group Limited
and its subsidiaries**

**Consolidated Balance Sheet
as at 30 September 1973**

The notes appearing on pages 18
and 19 are an integral part of these
accounts.

	1973		1972	
	£'000	\$A'000	£'000	\$A'000
Notes, coin, bullion and cash at bankers	112,522	182,566	70,597	143,447
Money at call and short notice	57,534	93,349	48,301	98,143
Treasury notes and treasury bills – at face value	50,608	82,111	40,979	83,266
Statutory deposits with Reserve Bank of Australia	123,727	200,747	56,954	115,724
Statutory deposits with Reserve Bank of New Zealand	—	—	5,217	10,600
Loan fund accounts with Reserve Bank of Australia	11,616	18,847	13,453	27,335
Investments:				
Quoted	492,466	799,026	375,405	762,786
Unquoted } at cost, adjusted for amortised premiums and discounts	244,562	396,802	146,706	298,091
Cheques and bills of other banks and balances with and due from other banks including cheques in course of collection	156,002	253,112	115,684	235,058
Bills receivable, including local bills discounted, and remittances in transit	197,861	321,029	176,220	358,062
Advances to customers, other loans and lease transactions after deducting unearned income and provisions for doubtful debts	1,497,780	2,430,149	840,384	1,707,575
Loans to customers under refinance arrangements	56,398	91,506	67,324	136,795
Balances outstanding under hire purchase and other contracts entered into by a subsidiary after deducting charges yet to mature £41,604,000 (1972 £23,350,000) and after writing off or providing for bad and doubtful debts	209,180	339,395	128,748	261,603
Accrued income and sundry accounts	19,702	31,966	14,415	29,290
	3,229,958	5,240,605	2,100,387	4,267,775
Trade investments at cost:				
Quoted - market value £6,000 (1972 £90,000)	8	13	42	85
Unquoted	2,792	4,530	2,446	4,970
Premises, sites, furniture, computers, office machines and other equipment at cost less amounts written off	63,604	103,198	46,662	94,813
	3,296,362	5,348,346	2,149,537	4,367,643
Liabilities of customers and others for acceptances, endorsements, confirmed credits, guarantees and other engagements	275,842	447,554	163,321	331,852
	3,572,204	5,795,900	2,312,858	4,699,495

**Consolidated Profit and
Loss Account
for the year ended
30 September 1973**

Discount and interest earned, net exchange, commissions, net rental income, dividends received and other items after deducting interest paid and accrued on deposits, rebate on bills current at balance date, provisions for bad and doubtful debts and transfers to contingencies reserves

125,040	202,878	84,580	171,858
125,040	202,878	84,580	171,858

Balances brought forward from previous year
Profit for year after transfers to contingencies reserves as above

6,046	9,809	4,590	9,326
13,731	22,279	8,418	17,105
19,777	32,088	13,008	26,431

Earnings per share, based on the above mentioned profit, 42.7p
(1972 26.2 p)

	1973		1972	
	£'000	\$A'000	£'000	\$A'000
Authorised capital: 35,000,000 shares of £1 each	35,000	56,787	35,000	71,117
Issued and paid up capital: 32,130,000 shares of £1 each, fully paid	32,130	52,131	32,130	65,285
Reserve fund	26,000	42,185	20,000	40,638
Balance of profit and loss account	4,475	7,260	4,246	8,627
	62,605	101,576	56,376	114,550
Proposed final dividend	1,125	1,825	1,607	3,264
Deposits, current accounts, bills payable and other liabilities including contingencies reserve and provision for taxation	2,037,571	3,305,959	1,250,785	2,541,474
Balances due to other banks	143,481	232,798	149,929	304,641
Amounts due in respect of refinanced loans to customers	56,398	91,506	67,324	136,795
Amounts due to subsidiaries	14,015	22,740	15,046	30,570
	2,315,195	3,756,404	1,541,067	3,131,294
Acceptances, endorsements, confirmed credits, guarantees and other engagements on behalf of customers and others	275,836	447,544	163,267	331,741
Alexander Ross A.Mackinnon A.D.Marris	} Directors			
S.Cumberland				
	2,591,031	4,203,948	1,704,334	3,463,035

Expenses, including directors' emoluments	91,816	148,972	65,246	132,572
Income, land and other taxes	11,003	17,853	4,957	10,073
Balance carried down, being profit for the year after transfer to contingencies reserve	8,591	13,938	5,042	10,245
	111,410	180,763	75,245	152,890
Transfer to reserve fund	6,000	9,735	1,000	2,032
Dividends:				
Interim - 3.85p (gross equivalent 5.5p)	1,237	2,007	—	—
- 5p gross	—	—	1,606	3,264
Proposed final - 3.5p (gross equivalent 5p)	1,125	1,825	—	—
- 5p gross	—	—	1,607	3,264
Balance carried forward	4,475	7,260	4,246	8,627
	12,837	20,827	8,459	17,187

**Australia and New Zealand
Banking Group Limited**

**Balance Sheet
as at 30 September 1973**

The notes appearing on pages 18
and 19 are an integral part of these
accounts.

	1973		1972	
	£'000	\$A'000	£'000	\$A'000
Notes, coin, bullion and cash at bankers	28,632	46,455	20,346	41,341
Money at call and short notice	40,601	65,874	41,780	84,893
Treasury notes and treasury bills – at face value	47,526	77,111	39,995	81,266
Statutory deposits with Reserve Bank of Australia	123,727	200,747	56,954	115,724
Statutory deposits with Reserve Bank of New Zealand	—	—	5,217	10,600
Loan fund accounts with Reserve Bank of Australia	11,616	18,847	13,453	27,335
Investments:				
Quoted } at cost, adjusted for amortised premiums and discounts	320,025	519,241	254,947	518,026
Unquoted }	883	1,433	217	442
Cheques and bills of other banks and balances with and due from other banks including cheques in course of collection	154,921	251,359	114,823	233,308
Bills receivable, including local bills discounted and remittances in transit	197,861	321,029	176,220	358,062
Advances to customers, other loans and lease transactions after deducting unearned income and provisions for doubtful debts	1,245,715	2,021,173	680,824	1,383,367
Loans to customers under refinance arrangements	56,398	91,506	67,324	136,795
Accrued income and sundry accounts	12,209	19,809	9,609	19,525
	2,240,114	3,634,584	1,481,709	3,010,684
Trade investments – unquoted at cost	1,555	2,523	1,385	2,814
Investments in subsidiaries – shares at cost	43,379	70,382	40,988	83,284
Amounts due from subsidiaries	13,981	22,685	4,639	9,426
Premises, sites, furniture, computers, office machines and other equipment at cost less amounts written off	16,166	26,230	12,346	25,086
	2,315,195	3,756,404	1,541,067	3,131,294
Liabilities of customers and others for acceptances, endorsements, confirmed credits, guarantees and other engagements	275,836	447,544	163,267	331,741
	2,591,031	4,203,948	1,704,334	3,463,035

**Profit and Loss Account
for the year ended
30 September 1973**

Discount and interest earned, net exchange, commissions, net rental income, dividends received and other items after deducting interest paid and accrued on deposits, rebate on bills current at balance date, provision for bad and doubtful debts and transfer to contingencies reserve	111,410	180,763	75,245	152,890
	111,410	180,763	75,245	152,890
Balance brought forward from previous year	4,246	6,889	3,417	6,942
Profit for year after transfer to contingencies reserve as above	8,591	13,938	5,042	10,245
	12,837	20,827	8,459	17,187

1. Bases of Accounting

(a) The accounts are prepared in sterling. Australian currency amounts are also shown and these represent conversions of the sterling amounts at the exchange rate ruling at the date of the balance sheets. Sterling amounts for the previous year have been converted at the rate of exchange ruling at 30th September, 1972.

(b) Overseas profits remitted to the United Kingdom during the year have been converted into sterling at the rate ruling at the date of remittance. Other overseas profits have been converted into sterling at the rates ruling at the end of the accounting period. Assets and liabilities in currencies other than sterling have been converted at the rates ruling at the date of the balance sheets and the net surplus arising from such revaluations has been taken to reserves, including some £11,000,000 to published reserves. No provision has been made for deferred tax which may arise in the event of realisation of such net surplus.

(c) Premiums and discounts on dated investments are amortised from date of purchase to maturity on a straight line basis. Realised profits and losses on sales of investments other than trade investments are taken to profit and loss account in equal instalments over five years commencing with the year in which disposal takes place. As redeemable quoted investments are normally held to or near maturity, no provision is considered necessary for any difference between the book amounts and the market values of such individual stocks quoted below book amounts at the balance date, neither have any transfers been made from reserves or out of the current year's profits to write them down, apart from the amortisation of the premium on stocks bought above par referred to above.

(d) The charge for bad and doubtful debts less recoveries has generally been calculated by reference to the average experience of the current year and the preceding four years.

(e) Expenditure on certain freehold and leasehold buildings prior to 1st October, 1972 has not been depreciated. All expenditure as from 1st October, 1972 on freehold buildings and leasehold properties with more than fifty years unexpired has been depreciated on a reducing balance basis. Other leaseholds continue to be amortised on a straight line basis over the unexpired portion of the lease. Expenditure on computers and other equipment is depreciated over their estimated lives on a straight line basis.

(f) Provision has been made for United Kingdom corporation tax (less double taxation relief) and overseas taxes at appropriate rates on the profits for the year. The provision includes an appropriate adjustment for deferred taxation.

The profit and loss account item "Income, land and other taxes" includes the provision for United Kingdom corporation tax, irrecoverable advance corporation tax (arising from dividends provided for in the accounts) and overseas taxes. It also includes land and payroll taxes incurred in overseas centres.

(g) Expenses include annual payment of the share of accrued pension liabilities in respect of current and past service to the trustees of staff pension funds in terms of funding arrangements made in accordance with actuaries' recommendations. The assets of the pension funds are held in trust by ANZ Pensions Limited or ANZ Pensions (Overseas) Pty. Limited and are not included in these accounts.

(h) Both the interim and final dividends in 1973 are payable under the new United Kingdom imputation system of corporation tax and expressed in pence per share are not comparable with the 1972 dividends. The gross equivalents of the 1973 dividends are shown in the profit and loss accounts.

(i) The gross income arising from the various forms of instalment credit transactions and other credit facilities entered into by subsidiaries has generally been calculated by apportionment over the period in which the payments are due in proportion to the monthly balances outstanding.

(j) The treatment of discounts on dated investments, profits and losses on sale of investments, bad and doubtful debts, depreciation of buildings and deferred taxation represents a change in the bases of accounting, first adopted in respect of the year ended 30th September, 1973.

2. Directors' Emoluments

(a) The emoluments of the directors of the Company were as follows:

	1973	1972
Directors' fees	£25,925	£28,972
Other remuneration (including contributions in respect of future pensions)	£84,913	£89,695
Pensions and superannuation gratuities (including past directors)	£81,694	£6,952
	<u>£192,532</u>	<u>£125,619</u>

(b) Included in the above figures are the emoluments (excluding contributions in respect of future pensions) of the following:

	1973	1972
The Chairman	£10,000	£10,000
The highest paid United Kingdom director	£14,534	£13,522

(c) The total emoluments (excluding contributions in respect of future pensions) of the directors (excluding Australian resident directors) fall within the following range:

	1973	1972
Up to £2,500	11	11
£2,501 to £5,000	4	3
£5,001 to £7,500	1	2
£7,501 to £10,000	1	1
£10,001 to £12,500	—	—
£12,501 to £15,000	1	1

3. Employees' Emoluments

The number of United Kingdom employees of the Company receiving emoluments in excess of £10,000 was:

	1973	1972
£10,001 to £12,500	1	—

4. Auditors' Remuneration

Provision has been made in the accounts for auditors' remuneration of:

	1973	1972
The Company	£14,000	£14,000
The Company and its subsidiaries	£62,299	£45,989

5. Subsidiary and Associated Companies

A list of subsidiary and associated companies and other trade investments is given on pages 24 and 25 and forms part of these Notes on the Accounts. The share of the results of associated companies has not been included in the profit and loss accounts, except insofar as dividends have been received, on the grounds that the inclusion of the results would involve delay out of proportion to the value to shareholders.

6. Investments

Quoted investments (excluding trade investments) held by the Company and by its subsidiaries are mainly redeemable at fixed dates within ten years and are stated in the balance sheets at cost adjusted for amortised premiums and discounts. The book amounts and valuations at middle market prices of these investments are given below.

Notes on the Accounts and Report of the Auditors

(a) The Company—
Quoted investments in the balance sheet comprise:

	1973 £'000	1972 £'000
Quoted in Great Britain:		
British Government securities	1,490	981
Other securities	211	424
Quoted outside Great Britain:		
Australian and New Zealand Government securities	318,324	253,090
Other securities	—	452
	<u>320,025</u>	<u>254,947</u>
Market value	303,906	258,602

(b) The Company and its subsidiaries—
Quoted investments (excluding trade investments) in the consolidated balance sheet comprise:

	1973 £'000	1972 £'000
Quoted in Great Britain:		
British Government securities	1,490	981
Other securities	211	424
Quoted outside Great Britain:		
Australian and New Zealand Government securities	482,806	367,327
Other securities	7,959	6,673
	<u>492,466</u>	<u>375,405</u>
Market value	461,269	380,425

7. Premises, Sites, Furniture, Computers, Office Machines and Other Equipment

(a) The following information relates to amounts shown under the above headings in the accounts of the Company and its subsidiaries.

The Company—	1973 £'000	1972 £'000
Freehold and leasehold premises and sites at cost less amounts written off	1,548	942
Furniture, computers, office machines and other equipment at cost less amounts written off	14,618	11,404
	<u>16,166</u>	<u>12,346</u>

The Company and its subsidiaries— 1973 1972
£'000 £'000

Freehold and leasehold premises and sites at cost less amounts written off	47,153	34,564
Furniture, computers, office machines and other equipment at cost less amounts written off	16,451	12,098
	<u>63,604</u>	<u>46,662</u>

(b) The depreciation and amortisation charged in the accounts for the year was as follows:

	1973 £'000	1972 £'000
The Company	3,187	2,433
The Company and its subsidiaries	3,410	2,549

8. Capital Commitments

(a) Contracts for outstanding capital expenditure not provided for in these accounts totalled:

	1973 £'000	1972 £'000
The Company	18,552	10,881
The Company and its subsidiaries	30,895	13,956

(b) Capital expenditure, as authorised by the directors but not contracted for, totalled:

The Company	24,412	6,113
The Company and its subsidiaries	37,765	17,698

9. Contingent Liabilities

(a) There are contingent liabilities in respect of uncalled capital on trade investments of the Company amounting to £450,000 (1972 £453,000)

(b) The Company has guaranteed the repayment of loans made to its customers by a subsidiary to the extent of £362,000 (1972 £520,000)

(c) The Company has guaranteed the depositors' balances with Australia and New Zealand Savings Bank Limited and with ANZ Savings Bank (New Zealand) Limited.

(d) There are forward exchange contracts for the sale of currencies to the value of £882,602,000 (1972 £709,625,000) which are covered to a corresponding amount by forward purchases, by arrangements with central banks and others, or by holdings of foreign currencies. As the US dollar is now the accepted international medium against which most other currencies are officially quoted, the 1973 amount represents the sterling equivalent of the total liability calculated in US dollars.

Report of the Auditors to the members of Australia and New Zealand Banking Group Limited

We have examined the foregoing balance sheet and profit and loss account and the consolidated balance sheet and profit and loss account together with the notes on the accounts. The accounts of certain subsidiary companies have been audited by other firms.

In our opinion the foregoing accounts comply with the Companies Acts 1948 and 1967 in the manner authorised for a banking company.

Peat, Marwick, Mitchell & Co.,
Chartered Accountants,
London.

27th November, 1973.

Balance Sheet
as at 30 September 1973

Deposits guaranteed by Australia and New Zealand Banking Group Limited.

Australia and New Zealand Savings Bank Limited

Board of Directors: C.H.Rennie (Chairman), M.Brunckhorst (General Manager), R.A.Orpwood, Lord Remnant, Sir Alexander Ross, P.B.Sinnott, T.M.Williamson.

	1973 \$A'000	1972 \$A'000
Authorised capital: 14,000,000 shares of \$A1 each	14,000	14,000
Issued and paid up capital: 5,000,000 shares of \$A1 each, fully paid	5,000	5,000
Reserve fund	18,200	15,200
Balance of profit and loss account	1,208	998
	24,408	21,198
Deposits and other liabilities including contingencies reserve and provisions for accrued interest and taxation	1,138,191	895,709
	1,162,599	916,907

	1973 \$A'000	1972 \$A'000
Notes and coin	111	106
Money at call and short notice	27,175	11,000
Deposits with Australia and New Zealand Banking Group Limited	8,221	12,914
Deposits with Reserve Bank of Australia	136,000	102,000
Treasury notes—at face value	5,000	2,000
Investments:		
Quoted investments at cost, adjusted for amortised premiums and discounts:		
Australian Government securities	228,827	194,162
Other Australian securities	12,789	12,531
Market value \$A216,976,000 (1972 \$A209,108,000)		
Unquoted Australian and Fijian investments at cost, adjusted for amortised premiums and discounts:		
Loans to authorities constituted by or under Government Acts	331,087	253,215
Other Australian and Fijian securities	23,702	19,126
Investment in subsidiary—shares at cost	1,000	1,000
Amount due from subsidiary	4,100	7,350
Balances due by other banks	1,750	1,750
Loans and other accounts including accrued interest and after deducting provision for doubtful debts	382,837	299,753
	1,162,599	916,907

Profit and Loss Account
for the year ended
30 September 1973

Expenses	18,119	16,343
Income, land and other taxes	3,591	2,801
Balance carried down being profit for the year after transfer to contingencies reserve	3,960	3,188
	25,670	22,332
Transfer to reserve fund	3,000	2,500
Dividend	750	750
Balance carried forward	1,208	998
	4,958	4,248

Discount and interest earned including income from investments and other items after deducting interest paid and accrued on deposits, provision for bad and doubtful debts and transfer to contingencies reserve	25,670	22,332
	25,670	22,332
Balance brought forward from previous year	998	1,060
Profit for year after transfer to contingencies reserve as above	3,960	3,188
	4,958	4,248

**ANZ Savings Bank
(New Zealand) Limited**

Board of Directors: K.R.Porter
(Chairman), N.T.Caradus (General
Manager), E.L.Jones, H.V.Newcombe,
Lord Remnant, Sir Alexander Ross,
W.J.Sisam, T.M.Williamson.

**Balance Sheet
as at 30 September 1973**

Deposits guaranteed by Australia and
New Zealand Banking Group Limited.

	1973 NZ\$'000	1972 NZ\$'000
Authorised capital: 250,000 shares of NZ\$2 each	500	500
Issued and paid up capital: 250,000 shares of NZ\$2 each, fully paid	500	500
Reserve fund	1,600	1,200
Balance of profit and loss account	363	251
	<u>2,463</u>	<u>1,951</u>
Deposits and other liabilities including contingencies reserve and provisions for accrued interest and taxation	112,549	94,185
	<u>115,012</u>	<u>96,136</u>

	1973 NZ\$'000	1972 NZ\$'000
Deposits with Australia and New Zealand Banking Group Limited	4,385	5,117
Investments:		
Quoted investments at cost, adjusted for amortised premiums and discounts: New Zealand Government securities Market value NZ\$38,399,000 (1972 NZ\$38,192,000)	38,223	37,825
Unquoted investments at cost, adjusted for amortised premiums and discounts: 3¼ per cent New Zealand Government special stock Local authority securities	46,300 2,507	34,100 2,082
Loans and other accounts including accrued interest and after deducting provision for doubtful debts	23,597	17,012
	<u>115,012</u>	<u>96,136</u>

**Profit and Loss Account
for the year ended
30 September 1973**

Expenses	1,184	911
Income, land and other taxes	437	300
Balance carried down being profit for the year after transfer to contingencies reserve	512	349
	<u>2,133</u>	<u>1,560</u>
Transfer to reserve fund	400	290
Balance carried forward	363	251
	<u>763</u>	<u>541</u>

Discount and interest earned including income from investments and other items after deducting interest paid and accrued on deposits, provision for bad and doubtful debts and transfer to contingencies reserve	2,133	1,560
	<u>2,133</u>	<u>1,560</u>
Balance brought forward from previous year	251	192
Profit for year after transfer to contingencies reserve as above	512	349
	<u>763</u>	<u>541</u>

**Summary of the
Audited Balance Sheet
as at 30 September 1973**

Esanda Limited

Board of Directors: C.H.Rennie
(Chairman), M.Brunckhorst, K.E.Hill
(General Manager), A.G.Kilpatrick,
J.D.Milne, K.O.Wilks,
T.M.Williamson.

	1973 \$A'000	1972 \$A'000		1973 \$A'000	1972 \$A'000
Authorised capital: 20,000,000 shares of \$A1	20,000	20,000	Deposits with Australia and New Zealand Banking Group Limited	543	609
Issued and paid up capital: 12,500,000 shares of \$A1 each, fully paid	12,500	12,500	Money at call	—	2,250
Capital reserve	119	18	Amounts receivable after writing off or providing for bad and doubtful debts and contingencies less charges yet to mature \$A67,502,000 (1972 \$A47,444,000)	345,187	267,957
General reserve	23,000	19,000		345,730	270,816
Balance of profit and loss account	1,819	1,407			
	37,438	32,925	Shares in a non-related corporation— at cost	—	72
Debenture stock—secured Maturing within one year \$A36,964,000 (1972 \$A36,084,000)	171,863	156,738	Freehold land and building under construction, at cost, less provision for depreciation \$A150,000 (1972 \$A95,000)	11,974	8,331
Unsecured notes and deposits Maturing within one year \$A89,286,000 (1972 \$A41,000,000)	130,799	79,446			
	340,100	269,109			
Sundry creditors, bills payable, interest accrued and Australian income tax provisions	17,604	10,110			
	357,704	279,219		357,704	279,219

**Profit and Loss Account
for the year ended
30 September 1973**

Provision for taxation	5,513	5,069	Profit before providing for taxation	11,925	10,848
Balance being profit for the year carried down	6,412	5,779		11,925	10,848
	11,925	10,848			
Transfer to general reserve	4,000	3,500	Balance brought forward from previous year	1,407	1,128
Dividend	2,000	2,000	Profit for year as above	6,412	5,779
Balance carried forward	1,819	1,407		7,819	6,907
	7,819	6,907			

**Australia and New Zealand
Banking Group Limited
and its subsidiaries**

**Consolidated Statement of
Source and Application of Funds
for the year ended
30 September 1973**

	1973 £'000	1972 £'000
Source of funds		
Consolidated profit after transfers to contingencies reserves	13,731	8,418
Increases in:		
deposits, bills payable and other liabilities	1,081,776	358,295
borrowings by subsidiary companies	64,606	11,368
	<u>1,160,113</u>	<u>378,081</u>

Application of funds

Dividends paid	2,362	3,213
Increases in:		
notes, coin, bullion and cash at bankers	41,925	28,728
advances to customers, etc.	737,828	78,216
investments (including short term investments)	233,779	183,910
deposits with central banks	59,719	4,329
premises, sites, furniture, computers, etc.	16,942	8,247
other assets	67,558	71,438
	<u>1,160,113</u>	<u>378,081</u>

Wholly Owned Subsidiaries

	Incorporated in	Principal areas of operations	Issued Capital
ANZ Holdings Limited	Great Britain	Australia/N.Z.	15,400,000 shares of £1
ANZ Custodians Limited	Australia	Australia	7 shares of \$A1
ANZ Discounts Limited	Australia	Australia	5 shares of \$A2
ANZ Investments Limited	Great Britain	International	100 shares of £1
ANZ Managed Investments Limited	Australia	Australia	209,010 shares of \$A1
ANZ Nominees Limited	Great Britain	England/Aust./N.Z.	1,000 shares of £1
ANZ Overseas Finance Limited	Great Britain	England/Aust./N.Z.	100 shares of £1
ANZ Pensions Limited	Great Britain	England/Aust./N.Z.	250,000 shares of £1
ANZ Pensions (Overseas) Pty. Limited	Australia	Australia/N.Z.	5 shares of \$A2
ANZ Properties (Australia) Limited	Australia	Australia	1,000,000 shares of \$A1
Australia and New Zealand Banking Group (Channel Islands) Limited	Guernsey	Channel Islands	250,000 shares of £1
Australia and New Zealand Savings Bank Limited	Australia	Australia	5,000,000 shares of \$A1
ANZ Savings Bank (New Zealand) Limited	New Zealand	New Zealand	250,000 shares of NZ\$2
ANZ Services Limited	Australia	Non-operative	5,000 shares of \$A2
Britannia Investment Company Pty. Limited	Australia	Australia	82,000 shares of \$A1
Esanda Limited	Australia	Australia	12,500,000 shares of \$A1
Esanda (Wholesale) Pty. Limited	Australia	Australia	50 shares of \$A2
Esanda Nominees Limited	Great Britain	England	100 shares of £1
ES&A Holdings Limited	Great Britain	Australia	8,400,000 shares of £1
ES&A Nominees (Australia) Pty. Limited	Australia	Australia	50 shares of \$A2
ES&A Properties (Australia) Limited	Australia	Australia	2,000,000 shares of \$A1
ES&A Properties (U.K.) Limited	Great Britain	England	125,000 shares of £1
ES&A (Security) Pty. Limited	Australia	Australia	2 shares of \$A2
Melbourne Safe Deposit Pty. Limited	Australia	Australia	29,000 shares of \$A1

Associated Companies

Australian Banks' Export Re-finance Corporation Limited	Australia	Australia	2,000,000 shares of \$A1 Loan Capital \$A35,340,000 Reserves \$A701,620
Australian International Finance Corporation Limited	Australia	Australia and Pacific Area	6,250,000 shares of \$A1 Reserves \$A825,802
351 Collins Street Limited	Australia	Australia	1,170,000 shares of \$A2
Databank Systems Limited	New Zealand	New Zealand	200,000 shares of NZ\$1 Loan Capital NZ\$4,785,000 Reserves NZ\$99,902
Endeavour Investments (New Zealand) Limited	New Zealand	New Zealand	4,000,000 shares of NZ\$1 Reserves NZ\$1,007,002
Malaysia Industrial Finance Corporation Berhad	Malaysia	Malaysia	1,000,000 shares of \$1 Malaysian Reserves \$453,598 Malaysian
Melanesia International Trust Company Limited	New Hebrides	International	300,000 shares of £0.50

Interests of under 20%

ANG Holdings Limited	Papua New Guinea	Papua New Guinea	1,766,900 ordinary shares of \$A1 497,000 cumulative convertible 9% preference shares of \$A1
Australia New Guinea Corporation Limited	Papua New Guinea	Papua New Guinea	654,500 shares of \$A1
Australian Innovation Corporation Limited	Australia	Australia	710,000 shares of \$A1
Australian Interstate Pipe Line Company Limited	Australia	Australia	60,960 shares of \$A2
Australian Resources Development Bank Limited	Australia	Australia	3,000 shares of \$A1,000
Charge Card Services Limited	Australia	Australia	70,000 shares of \$A1
Intercontinental Banking Services Limited	Great Britain	International	3,500,000 shares of £1 (10% paid)
Private Investment Company for Asia S.A.	Panama	Asia	5,240 shares of US\$5,000
South East Asia Development Corporation Berhad	Malaysia	South-East Asia	3,500,000 shares of \$1 Malaysian

Where applicable, loan capital and reserves have been shown for companies in which the Group interest in the equity capital amounts to 20 per cent or more.

Subsidiary Companies and Group Interests

see note 5 on page 18.

Group Interest	Held by	Nature of business
100%	ANZ Banking Group	Property owning company
100%	ANZ Banking Group	Provides custodian and nominee services
100%	ANZ Investments	Negotiation of foreign currency loans for Australian customers
100%	ANZ Banking Group	Holding company for subsidiary and associated company shares
100%	Melbourne Safe Deposit	Full range of investment services for public
100%	ANZ Banking Group	Nominee services
100%	ANZ Banking Group	Provision of foreign currency loans
100%	ANZ Banking Group	Management of staff pension funds
100%	ANZ Pensions	
100%	ANZ Savings Bank	Property owning company
100%	ANZ Banking Group	Full range of banking services
100%	ANZ Banking Group	Savings banks
100%	ANZ Investments	
100%	ANZ Banking Group	Non-operative
100%	ES&A Holdings	Property owning company
100%	ANZ Banking Group	Hire purchase, lease, instalment and general finance facilities
100%	Britannia Investment Co.	
100%	ANZ Banking Group	Nominee services
100%	ANZ Banking Group	Property and investment owning company
100%	ANZ Banking Group	Nominee services
100%	ES&A Holdings	Property owning company
100%	ANZ Banking Group	Property owning company
100%	ANZ Banking Group	Trustee company
100%	ANZ Banking Group	Holding company for subsidiary and associated company shares
21.78% 20.56%	ANZ Banking Group	Provides finance for Australian capital goods exports
20%	ANZ Banking Group	Short and medium term lending and related financial services
50%	ANZ Investments	Owner of 351 Collins Street property in Melbourne
20%	ANZ Banking Group	Nationwide computer network jointly owned by the trading banks
20%	ANZ Investments	
20%	ANZ Investments	The majority shareholder of UDC Group Holdings, which owns United Dominions Corporation Finance
25%	ANZ Investments	Hire purchase finance
32.50%	ANZ Investments	Trustee, corporate and financial services
0.75%	ANZ Investments	A subsidiary investment holding company of ANG Corporation
Nil		
4.59%	ANZ Investments Melbourne Safe Deposit	Investment company
3.52%	ANZ Banking Group	Supports Australian innovations and inventions
11.11%	ANZ Investments	Development and financing of oil and gas pipelines
14.40%	ANZ Banking Group	Financing development of Australia's natural resources
14.29%	ANZ Banking Group	Service company for administration and provision of bank charge cards
14.29%	ANZ Banking Group	Provision of medium term finance
0.76%	ANZ Banking Group	Capital investment in developing countries of Asia
0.86%	ANZ Investments	Investment and banking facilities in S.E. Asia

Where applicable, the summary comprises the combined figures for Australia and New Zealand Bank Limited and The English, Scottish and Australian Bank, Limited, and for Australia and New Zealand Savings Bank Limited and ES&A Savings Bank Limited. Prior to 1969, the figures for The English, Scottish and Australian Bank, Limited and ES&A Savings Bank Limited were as at 30th June. As a consequence of the revised format for the 1973 accounts, it has been necessary to make certain adjustments to previous year figures.

* Includes 15 months' profit for The English, Scottish and Australian Bank, Limited and subsidiary companies.

§ These items show decreases on previous years' figures because of significant alterations in exchange rates.

† ANZ Savings Bank (New Zealand) Limited commenced business on 1st October, 1964.

Company and Subsidiaries

Consolidated profit

Paid up capital

Shareholders' funds

Total consolidated assets

Trading Bank

Deposits and other accounts

Advances, loans, etc.

Representation

Branches and sub-branches

Agencies

Australian Savings Bank

Deposits and other accounts

Loans and other accounts

Esanda

Total borrowings

Total assets

New Zealand Savings Bank

Deposits and other accounts

Loans and other accounts

Ten Year Summary

1973	1972	1971	1970	1969	1968	1967	1966	1965	1964
------	------	------	------	------	------	------	------	------	------

Amounts in \$A'000

22,279	17,105	13,687	15,813	14,884*	13,705	11,589	9,574	8,266	6,923
--------	--------	--------	--------	---------	--------	--------	-------	-------	-------

52,131 §	65,285 §	69,124	69,124	69,124	51,204 §	56,224	56,224	56,224	52,710
----------	----------	--------	--------	--------	----------	--------	--------	--------	--------

155,413	142,690	137,986	131,211	122,310	113,999 §	118,858	113,876	110,668	106,161
---------	---------	---------	---------	---------	-----------	---------	---------	---------	---------

5,795,900	4,699,495	4,129,492	3,816,373	3,397,608	2,979,711	2,755,105	2,550,132	2,318,586	2,143,271
-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------

Amounts in \$A'000

3,305,959	2,541,474	2,149,183	2,052,969	1,861,034	1,672,268	1,577,712	1,506,444	1,405,342	1,359,179
-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------

2,021,173	1,383,367	1,369,198	1,327,969	1,101,840	1,009,420	935,896	823,914	774,527	704,238
-----------	-----------	-----------	-----------	-----------	-----------	---------	---------	---------	---------

1,147	1,191	1,254	1,327	1,311	1,294	1,280	1,277	1,223	1,162
-------	-------	-------	-------	-------	-------	-------	-------	-------	-------

266	274	297	342	338	336	351	390	398	386
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----

Amounts in \$A'000

1,138,191	895,709	783,793	712,609	671,295	599,325	532,110	460,583	411,211	369,221
-----------	---------	---------	---------	---------	---------	---------	---------	---------	---------

382,837	299,753	267,082	236,882	208,775	171,325	136,793	116,531	101,130	83,266
---------	---------	---------	---------	---------	---------	---------	---------	---------	--------

Amounts in \$A'000

302,662	236,184	213,954	178,131	136,874	118,189	91,329	87,782	74,566	62,353
---------	---------	---------	---------	---------	---------	--------	--------	--------	--------

357,704	279,219	250,888	208,302	162,952	140,669	111,353	102,941	88,963	74,106
---------	---------	---------	---------	---------	---------	---------	---------	--------	--------

Amounts in NZ\$'000

112,549	94,185	88,285	88,491	78,289	65,821	53,111	41,143	25,345	†
---------	--------	--------	--------	--------	--------	--------	--------	--------	---

23,597	17,012	12,227	11,276	8,233	5,891	4,832	3,677	1,730	†
--------	--------	--------	--------	-------	-------	-------	-------	-------	---

Administrative Headquarters

351 Collins Street, Melbourne,
Victoria

Managing Director
C.H.Rennie

Chief General Manager
M.Brunckhorst

General Managers
J.D.Milne (Corporate Banking)
R.A.Orpwood (Special Duties)
T.M.Williamson (Branch Banking)

Assistant General Managers
R.W.Davidson
K.E.Hill (General Manager,
Esanda Ltd.)
J.H.L.Holberton (General Manager,
International)
A.G.Kilpatrick
V.F.Paul
P.B.Sinnott
K.O.Wilks
G.B.Willcocks

**Administrative and Registered
Offices, London**

71 Cornhill, London, EC3V 3PR

Executive Director
R.C.Wheeler-Bennett

Secretary
J.W.Agate

Group Accountant
S.Cumberland

Victoria

Administrative Offices: 287 Collins
Street, Melbourne
State Manager **W.F.Hall**

Principal Banking Offices in
Melbourne:

388 Collins Street
Manager **F.A.Etherton**
394 Collins Street
Manager **G.R.Stevens**
Royal Bank Branch,
293 Collins Street
Manager **C.W.McInnes**
Stock Exchange Branch,
351 Collins Street
Manager **J.W.Keck**

New South Wales

Administrative Offices:
20 Martin Place, Sydney
Assistant General Manager and
State Manager **T.C.J.Caldwell**

Principal Banking Offices in Sydney:

King and George Streets
Manager **A.A.Watts**
Martin Place and George Street
Manager **E.B.Povey**
Martin Place and Pitt Street
Manager **N.C.Smith**
Pitt and Hunter Streets
Manager **E.F.Southwood**

Australian Capital Territory

Principal Banking Office in Canberra:
Alinga Street and Ainslie Avenue
Manager **J.R.Carey**

Queensland

Administrative Offices:
406 Queen Street, Brisbane
State Manager **F.Hill**

Principal Banking Office in Brisbane:
Queen and Creek Streets
Manager **T.B.Adams**

South Australia

Administrative Offices:
75 King William Street, Adelaide
State Manager **K.G.Crellin**

Principal Banking Offices in
Adelaide:

13 King William Street
Manager **T.A.Wightman**
King William and Currie Streets
Manager **G.M.Salthouse**

Western Australia

Administrative Offices:
84 St. George's Terrace, Perth
State Manager **M.T.Sandow**

Principal Banking Offices in Perth:
84 St. George's Terrace
Manager **J.C.Poynton**

Tasmania

Administrative Offices:
86 Collins Street, Hobart
State Manager **A.B.Melrose**

Principal Banking Office in Hobart:
103 Macquarie Street
Manager **J.J.Crane**

Northern Territory

Main Banking Office:
43 Smith Street, Darwin
Manager **N.R.Thompson**

Principal Establishments

Papua New Guinea

Main Banking Office:
A.N.G. House, Hunter Street,
Port Moresby
Manager **R.McN.Hill**

New Zealand

Administrative Offices:
196 Featherston Street,
Wellington
New Zealand General Manager
K.R.Porter

Principal Banking Offices:
Wellington, Lambton Quay and
Featherston Street
Manager **T.N.Bright**
Auckland, Queen and Victoria Streets
Manager **J.A.Mace**
Christchurch, 85 Hereford Street
Manager **J.S.Clark**
Dunedin, Princes and Liverpool
Streets
Manager **R.J.Hogan**

Pacific Islands

Main Banking Offices:
Fiji, Suva, Victoria Parade
Manager **J.H.Garland**
British Solomon Islands, Honiara,
Mendana Avenue
Manager **J.L.Waddell**
New Hebrides, Vila, Rue Higginson
Manager **J.D.Benjamin**

Japan

Representative Office for Japan:
Room 1109, New Yurakucho
Building, 11, 1-Chome, Yuraku-cho,
Chiyoda-ku, Tokyo
Representative **R.A.D.Nicolson**

North America

Representative Office for North
America:
63 Wall Street, New York
Representative **R.D.McLeod**

United Kingdom and Europe

Administrative Offices:
71 Cornhill, London, EC3V 3PR
Chief Manager **R.J.Sutton**
Deputy Chief Manager
C.H.Bennett

Principal Banking Office in London:
71 Cornhill, London, EC3V 3PR
Manager **N.V.Pinks**

Share Registers are maintained at
Administrative Offices in London,
Melbourne, Sydney, Brisbane,
Adelaide, Perth, Hobart and
Wellington, and at the principal
office in Canberra.

Domestic Banking

Cheque accounts.

Interest bearing term deposit accounts.

Negotiable and convertible certificates of deposit.

Financial assistance for primary, secondary and tertiary industry.

Leasing.

Personal loans.

Safe custody.

Night safe facilities.

Money transfers.

Travellers' cheques and travellers' letters of credit.

Provision of foreign currency.

Economic and business advisory services covering oil, gas, minerals, rural and industrial undertakings.

Term loans.

Farm development loans.

Savings Banking

Interest bearing savings accounts for individuals, clubs, societies, etc.

Investment accounts.

Christmas Club Savings scheme.

Special Purpose Savings accounts.

Loans for housing.

Loans to semi-government instrumentalities, municipal bodies and schools.

Provision of savings bank facilities in factories, offices and schools.

International Banking

Financing of international trade.

Provision of euro-currency and foreign currency finance.

Advice on import and export procedures.

Oversea remittances.

International consortia financing.

Trade enquiry service.

Oil and minerals services.

Hire Purchase and General Finance

Comprehensive instalment purchase and related facilities in Australia.

Leasing finance.

Financing of capital goods and property.

Investment

Portfolio management.

Investment advisory services.

Self employed and employees' retirement funds.

Nominee and custodian services.

Bearer Depository Receipt service to facilitate dealings in Australian securities in the United Kingdom.

Registrar services.

Purchase and sale of investments.

Investment of short, medium and long term funds.

Miscellaneous

Comprehensive travel service.

Economic research and information service.

Publications covering a wide range of topics.

Business development service.

Migrant Advisory Centres in Australia and New Zealand.

Migrant services in the United Kingdom and Europe.

Group Services

**Analysis of Shareholdings
as at 30 September 1973**

**Australia and New Zealand
Banking Group Limited**

Holding of:	Accounts		Shares	
	No.	%	No.	%
Up to 500	15,547	60.0	3,861,137	12.1
501 to 1,000	6,130	23.6	4,159,092	12.9
1,001 to 5,000	3,765	14.5	6,398,221	19.9
5,001 to 10,000	233	0.9	1,579,546	4.9
Over 10,000	266	1.0	16,132,004	50.2
	25,941	100.0	32,130,000	100.0
Held by:				
Nominee, investment and trustee companies	1,576	6.1	9,675,447	30.1
Insurance companies	142	0.5	5,187,166	16.1
Individuals and others	24,223	93.4	17,267,387	53.8
	25,941	100.0	32,130,000	100.0

Directors' Shareholdings

	Beneficial		Non-beneficial	
	As at 30th September, 1973	As at 30th September, 1972	As at 30th September, 1973	As at 30th September, 1972
Sir Alexander Ross	400	400	—	—
Angus Mackinnon	2,015	2,015	3,000	5,400
The Hon.E.L.Baillieu	405	405	2,437	4,500
C.A.W.Dawes	567	567	—	—
Sir Geoffrey C.Gibbs	2,954	1,954	1,286	2,286
M.W.Jacomb	250	250	—	—
R.E.B.Lloyd	250	250	3,914	3,914
A.D.Marris	567	567	—	—
Colonel A.T.Maxwell	250	250	—	—
P.E.Nesbitt	471	471	—	—
Lord Remnant	405	405	—	—
C.H.Rennie	250	250	—	—
R.T.Renton	405	405	—	—
D.J.Robarts	1,611	1,611	—	—
R.H.Senior	1,954	1,954	5,503	5,503
R.C.Wheeler-Bennett	1,432	1,432	4,050	4,050
	14,186	13,186	20,190	25,653

There have been no changes in the directors' shareholdings between 30th September, 1973 and 27th November, 1973 inclusive.

