



**AkzoNobel**

**20**  
**19**  
**Report**

# 2019 SUMMARY

Target (set in 2017):

15%

**Return on sales (ROS)<sup>1</sup>**  
Achieve return on sales  
(adjusted operating income/  
revenue) of 15% by 2020

2019 PROGRESS

12.0%

<sup>1</sup>Excluding unallocated corporate center costs; assumes no significant market disruption.

>25%

**Return on investment (ROI)<sup>2</sup>**  
Achieve return on investment  
(adjusted operating income/  
average invested capital) of  
more than 25% by 2020

17.2%

<sup>2</sup>Excluding unallocated corporate center costs and invested capital; assumes no significant market disruption.

20%

**Eco-premium solutions**  
Maintain at least 20% of  
revenue from eco-premium  
solutions by 2020

22%

## Return on sales (ROS)<sup>1</sup>

We use return on sales (ROS) as a performance indicator to reflect profitability relative to revenue. ROS as a financial guidance aims to focus management on delivery and quality of profits. ROS is defined as adjusted operating income as percentage of revenue.

- Revenue was flat, with positive price/mix of 4% and acquisitions contributing 1%, offset by 5% lower volumes due to our value over volume strategy
- Adjusted operating income up 24% at €991 million driven by pricing initiatives and cost savings
- Progress towards delivering €200 million of savings planned for 2020: €80 million delivered in 2019
- Progress towards delivering our Winning together: 15 by 20 ambition and continue creating a fit-for-purpose organization for a focused paints and coatings company

<sup>1</sup> Excluding unallocated corporate center costs; assumes no significant market disruption.

## Return on investment (ROI)<sup>2</sup>

We use return on investment (ROI) as a performance indicator to reflect profit relative to invested capital. ROI as a financial guidance aims to focus management on delivering value through returns in excess of our cost of capital. ROI is defined as adjusted operating income of the last 12 months as percentage of average invested capital.

- Adjusted operating income up 24% at €991 million, driven by pricing initiatives and cost savings
- Invested capital totaled €7.0 billion, up €0.8 billion from year-end 2018, mainly due to higher operating working capital, the impact of the adoption of IFRS 16 and increased goodwill and other intangible assets due to acquisitions

<sup>2</sup> Excluding unallocated corporate center costs and invested capital; assumes no significant market disruption.

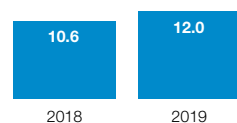
## Eco-premium solutions

We use eco-premium solutions to track our performance in creating shared value for our business, our customers and society. We aim to maintain at least 20% of revenue from eco-premium solutions by constantly innovating, based on insights into evolving environmental concerns and societal needs. Eco-premium solutions need to exceed the reference in each market in terms of sustainability performance. It is therefore a moving target, as the reference is constantly improving.

- In 2019, we achieved 22% of our sales from eco-premium solutions for the second year running
- Initial assessments indicate that another estimated 20% of sales were from eco-performers, which offer clear sustainability features and are overall on a par with mainstream alternatives. Total sales of sustainable solutions was therefore around 42%

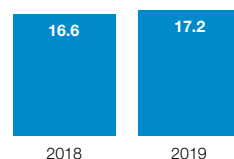
### Return on sales development

Adjusted operating income as % of revenue



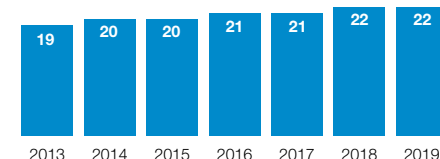
### Return on investment development

Adjusted operating income/average invested capital in %



### Eco-premium solutions development

in % of revenue



North America  
12%

Mature Europe<sup>1</sup>  
35%

Emerging Europe<sup>2</sup>  
10%

Asia Pacific  
30%

South America  
9%

Other regions  
4%

**€9.28** bln revenue  
**€991** mln adjusted operating income  
**€841** mln operating income  
**€2.53** earnings per share  
**33,800** employees

<sup>1</sup> Mature Europe  
Western, Northern and Southern Europe, including Austria.

<sup>2</sup> Emerging Europe  
Central and Eastern Europe (excluding Austria), Baltic States and Turkey.

Our Report 2019 is also available online.  
To read the digital version (and view  
all the case study videos) please visit:  
<https://report.akzonobel.com/2019>

# Report 2019

# FEATURED CONTENT

“

**We sent a strong message about our ability to achieve our financial ambition**

CEO statement

4



”



# CONTENTS



138



22

2019 facts and figures	Cover flap
2019 summary	Cover flap
CEO statement	4
<hr/>	
Our strategy	11
How we created value in 2019	14
Business overview	19
Our leadership	31
Governance and compliance	45
Financial information	69
Sustainability statements	129
<hr/>	
Index	154

# CEO STATEMENT



watch video on  
[akzo.no/CEO2019](https://akzo.no/CEO2019)





From the start, 2019 was all about delivering a powerful performance to help propel the company towards its Winning together: 15 by 20 ambition. It was impressive to experience our internal momentum during the course of the year as we intensified our focus on dramatically stepping up our return on sales by 2020.



It's always inspiring and energizing to meet our colleagues around the world and I had the pleasure of speaking to some amazing people during the year, like here in Nashville in the US.

Right across the organization – from salespeople in Brazil, to operators in France and researchers in China – everyone has been fully focused on delivering for our customers, while helping the company to become the reference in paints and coatings.

We're rightfully proud of our results, especially because we received little help from a sluggish growth environment and uncertain global economy. Our value over volume strategy helped us improve our bottom line performance, and we delivered on our promise to return the proceeds from the sale of Specialty Chemicals on time and in full within 2019. Together, we sent a strong message that our transformation is on track.

Behind the scenes, a tremendous amount of work has been going on. Integrated Business Planning is up and running and is now very much the way we run our business across the organization. The deployment of one common ERP (enterprise resource planning) system for all businesses is progressing very well and on schedule. We continue to roll out initiatives focused on standardizing global policies, increasing sales force effectiveness, and improving margin and portfolio management. At times, the company feels like a big construction site, although one where its future shape and form is becoming more visible every day.

Future growth remains very much on the agenda, be it investments or acquisitions. Hence our pride in November's announcement that we had completed a deal



On a visit to India towards the end of the year, CFO Maarten de Vries and I had the honor of officially opening our brand new offices in Gurgaon, near New Delhi.

to acquire French aerospace coatings manufacturer Mapaero, which will further strengthen our global position in aerospace coatings and enable us to provide our customers with a much wider portfolio of innovative and sustainable products. A month later, we announced our intention to acquire 100% of the shares of Mauvilac Industries – a leading paints and coatings company in Mauritius.

Another key development was the kickstart of a €50 million investment at our North American wood coatings facility in High Point, North Carolina (see page 6). This will bring world class manufacturing capability to the site, as well as the construction of a new research lab and technical application center. It's all about further strengthening our commitment to our customers in North America, where

we've been part of the wood coatings industry for 100 years. Earlier in the year, we officially opened a new €13 million research and innovation hub at our Felling site in the UK. This brings the latest research capabilities for testing our marine and protective coatings in conditions similar to those they face in the world's most extreme environments.

I'm particularly energized by the revolutionary, forward-thinking approach to product development which is also at the heart of our Paint the Future innovation ecosystem (see page 22). Originally introduced as a startup challenge, it quickly grew to incorporate suppliers and academia. The initiative brilliantly showcases the power of partnerships, enabling us to combine ground-breaking research happening

“

Our value over volume strategy helped us improve our bottom line performance and our share price reached a record high

”

outside the company with our own technologies and in-depth application knowledge.

We also refreshed our approach to sustainability, with a view to making it more relevant for a focused paints and coatings company. We captured this holistic, down-to-earth approach in what we call “People. Planet. Paint.” It’s all about reducing our impact and delivering benefits for our customers, society and the environment. It’s making sustainability an integral part of the way we do business and we’re excited and proud of the path we’re on.

Of course, the real driving force behind all the progress we’ve made has been our dedicated and diverse team of colleagues around the world. It remains deeply impressive to witness the can-do attitude and resilience of our teams during this

transformation. Despite all the changes, they got on with the job and stuck to our core values of safety, integrity and sustainability. They deserve all the thanks and credit for getting us into a position where delivering our Winning together: 15 by 20 ambition is now in sight.

For myself and the Executive Committee, it continues to be a humbling privilege to be on this journey together with them.



**Thierry Vanlancker**, CEO and Chairman of the Board of Management and Executive Committee

## LANDMARK INVESTMENT POINTS THE WAY

A milestone ground-breaking ceremony took place at our North American wood coatings facility in High Point, North Carolina, in November – officially kickstarting a €50 million investment which will transform the site’s manufacturing capability.

The extensive upgrade will include installing state-of-the-art production technology, as well as building a new raw materials warehouse, research lab and technical application center. The ceremony marked 100 years of our company being in the wood coatings industry in North America.

Known as the “Home Furnishings Capital of the World,” High Point has been home to AkzoNobel as a manufacturer of wood coatings since 1955. The facility currently covers 37 acres and employs more than 250 people. It produces wood coatings to serve the furniture, building products and flooring market segments, as well as our Chemcraft distributors.

Construction at the site is scheduled for completion in 2021, with rolling projects already underway.



# REVEALING REMBRANDT'S SECRETS



watch video on  
[akzo.no/NightWatch2019](https://akzo.no/NightWatch2019)

It's not every day you get to rock the world of paintings conservation. Yet that's exactly what Operation Night Watch is all about. We've teamed up with Amsterdam's Rijksmuseum to help carry out one of the most innovative restorations in the history of art.

Now almost 380 years old, Rembrandt's monumental masterpiece has temporarily been encased in a glass chamber. It means visitors can still see The Night Watch while the research and restoration work takes place. It's being carried out by a dedicated team of scientists, curators and conservators from the museum, who are working in close collaboration with museums and universities in the Netherlands and abroad, as well as specialists from AkzoNobel.

"We're incredibly proud to be the main partner for this amazing project," says AkzoNobel CEO Thierry Vanlancker. "As a company, we believe in taking our innovation beyond generations. So we're excited to be contributing our color

expertise and passion for paint to help conserve a cultural icon."

Adds Robert van Langh, the Rijksmuseum's Head of Conservation and Science: "We're going to be doing things that have never been attempted before. But first, we need to find out what we're up against. With a partner like AkzoNobel on board, we're confident we'll take our understanding of paint to the next level – and I don't just mean one level, I'm talking three or four levels."

Operation Night Watch is using a glittering array of groundbreaking tools and techniques to help determine exactly what needs doing. As well as taking thousands of ultra-high resolution photographs (courtesy of a purpose-built imaging frame), sophisticated scanners and microscopes are also being used to investigate the artwork at microscopic levels. Once the research phase is over, several terabytes of data will be carefully analyzed to determine the best way to proceed in terms of conserving The Night Watch for generations to come.

The three-year partnership continues a long association between AkzoNobel and the Rijksmuseum, with the company having supplied around 8,000 liters of paint during the museum's decade-long renovation. And Operation Night Watch is also unfolding in full view of the watching world.

You can take a look yourself by visiting [rijksmuseum.nl/en/nightwatch](https://rijksmuseum.nl/en/nightwatch)



"We're incredibly proud to be the main partner for this amazing project"



# GOING THE EXTRA YARD



watch video on  
[akzo.no/HudsonYards](https://akzo.no/HudsonYards)

Big things are expected of Hudson Yards. The massive construction project isn't just changing the iconic skyline of New York City, it's also creating a blueprint for the future of sustainable urban living.

The ongoing project is already attracting admiring glances, with the first phase having been awarded LEED Neighborhood Development Gold (LEED-ND) certification, making it the first neighborhood in Manhattan to receive the prestigious recognition.

Green building on this scale requires products and partners that can meet the demands of the largest private real estate development in US history. That's where we come in. Not only did we supply coatings for two of the first towers to be completed (10 and 30 Hudson Yards), we're also supplying products for several other new buildings in various stages of completion.

Taller than the Empire State Building, the impressive glass and steel structure of 30 Hudson Yards uses the company's high-performance architectural powder coatings, while 10 Hudson Yards also features our products. A stand-out feature of 30 Hudson Yards is an outdoor

observation deck which is the highest in the western hemisphere. Expected to open to the public in 2020, it's 335 meters (1,100 feet) in the air and extends 20 meters (65 feet) from the building.

"We're extremely proud to be part of this unprecedented investment in the heart of one of the world's greatest cities," says Simon Parker, Managing Director of AkzoNobel's Industrial Coatings business, which provided liquid coatings for both towers. "It underlines the trust that customers have in our ability to deliver coatings technology which can provide modern buildings with extreme levels of durability and sustainability."

Adds Daniela Vlad, Managing Director of AkzoNobel's Powder Coatings business: "We have a long track record of supplying market-leading products for iconic buildings all over the world and are very excited to be involved in the Hudson Yards development. Customers value our unique ability to supply top quality liquid and powder coatings and meet any specification, no matter how demanding."

Expected to contribute nearly \$19 billion to New York City's annual GDP, Hudson Yards will eventually encompass more than 20 buildings, including residential and office space, retail outlets, restaurants and a luxury hotel.



Aligned with SDG 11  
(see page 149)

"We're extremely proud to be part of this unprecedented investment in the heart of one of the world's greatest cities"

**Simon Parker**

Managing Director of AkzoNobel's Industrial Coatings business



**Interpon**  
POWDER COATINGS





# OUR STRATEGY

This section provides an overview of the progress we're making on our strategy and gives details about our value creation during 2019.

Winning together: 15 by 20 ambition	12
How we created value in 2019	14

## Supporting the purge on plastic

A new garbage-gathering system designed to extract plastic from rivers was launched by The Ocean Cleanup in late 2019 – and we're providing the coatings technology for the floating devices.

Known as the Interceptor™, the system will be placed in 1,000 rivers over the next five years to help prevent plastic debris from adding to the build up in our oceans.

Capable of extracting up to 50,000 kilos of trash per day, each Interceptor system has a storage capacity of 50m<sup>3</sup>. The devices feature protective coatings from our International product range, notably Intershield 300 – an industry-leading anti-corrosive universal primer with an extensive track record of 30 years. Our experts were also involved in the design of the Interceptor devices.

To learn more about our protective coatings, visit [www.international-pc.com](http://www.international-pc.com)



# OUR WINNING TOGETHER: 15 BY 20 AMBITION

We're global experts in the proud craft of making paints and coatings, setting the standard in color and protection since 1792. Our passion for paint means our world class portfolio of established brands is trusted by customers around the globe.

By investing in innovation, sustainable solutions, organic growth and bolt-on acquisitions, we intend to create long-term value for all our stakeholders and become the reference in paints and coatings.

We're building our future on solid foundations – our long and proud heritage, our core principles and our values. Our success will be driven by our **passion for paint, precise processes, powerful performance** and **proud people**.

We have adopted a laser sharp focus towards delivering on our Winning together: 15 by 20 ambition as we continue our transformation into a focused paints and coatings company.

Our commercial teams are organized into business units, reporting to the Chief Operating Officer. Each business unit has a clear mandate to deliver on our 15 by 20 ambition.

The integration of all supply chain activities (including manufacturing and distribution) into a single, global Integrated Supply Chain (ISC) organization, has been a major transformation. We're leveraging our scale and functional expertise more effectively, as well as accelerating continuous improvement through our AkzoNobel Leading Performance System (known as ALPS).

## PUTTING PRECISE PROCESSES IN PLACE

To ensure people across our organization can efficiently collaborate, we continue to invest in standardizing processes and aligned systems. Integrated Business Planning (IBP), a monthly decision-making process, results in a single operating plan and financial forecast for the company.

During 2019, we also put more focus on our key end-to-end processes, using reliable, real-time information for decision-making and hardwiring cost consciousness. This will enable us to drive further efficiencies, improve transparency and lower the cost of getting products to our customers.





The deployment of one common ERP (enterprise resource planning) system across all businesses is progressing well, enabling further cost savings and better management of operations and performance.

In addition, we continue to deliver significant cost savings by streamlining our support functions – for example by transferring activities to Global Business Services (GBS). Our Transformation Office is continuing to track all initiatives to ensure accountability of different teams for delivering cost savings and implementing new ways of working across the organization.

## BUILDING ON OUR PASSION FOR PAINT

Our strategy is to build on our existing foundation by focusing on our strong brands, leading market positions, customer intimacy and innovation capabilities. We're targeting acquisitions to boost our presence in key markets, generate synergies and give us access to new technologies.

In 2019, we strengthened our global position in aerospace coatings – notably in the structural and cabin coatings sub-segments – with the acquisition of Mapaero. We also announced the intended acquisition of Mauvilac Industries, a leading paints and coatings company in Mauritius. We continue to actively manage a pipeline of acquisition targets to proactively

pursue potential opportunities that offer a strong strategic fit with our portfolio.

## PROUD PEOPLE PUSHING THE BOUNDARIES OF INNOVATION

Innovation is fundamental to our success. Our innovation group is led by our Chief Technology Officer and brings together the combined know-how of global experts who work on one, unified innovation road map. For us, innovation means going beyond conventional expectations, going beyond the imagination of our customers and going beyond generations.

A recent example of this is our Awlgrip HDT (high definition technology) topcoat, which combines protection, high performance and a stunning, long-lasting finish, all without sacrificing convenience during application.

Digital innovation is a key component. A great example of this was the two digital color innovations we introduced to the industrial and professional paint markets during 2019. Handy and compact, both the new Color Sensor and ColorFinder interact with a mobile phone to enable painters to find a precise color match for their clients in just seconds.

We're also leading the paints and coatings industry through our Paint the Future innovation ecosystem. We began by launching an industry-first global startup challenge, which proved to be a big success. This was followed towards the

end of the year by an open collaboration event with a wide range of selected suppliers. Encouraged by this success, we are now taking Paint the Future to the next level by staging a regional startup challenge in Brazil in early 2020.

## SUSTAINABILITY DRIVING BUSINESS SUCCESS

Sustainability is a core principle and shapes what happens at AkzoNobel every day. Our new holistic approach to sustainability is called "People. Planet. Paint." It's designed to demonstrate the positive benefits of our products and services and how we can reduce the environmental impact of our own operations, along with those of our suppliers, customers and society in general. We continue to focus on actions aligned with the most relevant UN Sustainable Development Goals (SDGs).

We aim to remain the sustainability leader in the paints and coatings industry, offering the most sustainable and best performing portfolio of products to our customers. For more details, see the Sustainability statements.

## FOCUSED ON POWERFUL PERFORMANCE

In 2019, we again showed that we're delivering on our promises. We demonstrated an impressive improvement in financial performance on the

previous year, despite a soft macro-economic environment.

We completed the promised €2.5 billion share buyback plan and announced a new share buyback of €500 million, to be completed in the first half of 2020. Our cost discipline has delivered significant savings, while pricing initiatives also compensated for higher raw material costs.



In September, we unveiled Tranquil Dawn as our 2020 Color of the Year. A delicate, fluid shade somewhere between green, blue and grey, it's designed to capture the essence of what makes us human as a new decade arrives.

# HOW WE CREATED VALUE IN 2019

By delivering more value to our customers, shareholders, employees and society in general, we can better accelerate profitability while positioning ourselves for growth.

## Summary of financial outcomes

In € millions	2018	2019*	Δ%
Revenue	9,256	9,276	-
Adjusted operating income <sup>1</sup>	798	991	24
Operating income	605	841	39
ROS% <sup>1,2</sup>	8.6	10.7	
ROS%, excluding unallocated costs <sup>1</sup>	10.6	12.0	
OPI margin % <sup>1</sup>	6.5	9.1	
Average invested capital <sup>1</sup>	6,340	7,026	
ROI% <sup>1,3</sup>	12.6	14.1	
ROI%, excluding unallocated costs <sup>3</sup>	16.6	17.2	
Net cash from operating activities - continuing operations	162	33	
Capital expenditures	184	214	16
Net debt	(5,861)	802	
Number of employees	34,500	33,800	
Net income from continuing operations	410	517	26
Net income from discontinued operations	6,264	22	
Net income attributable to shareholders	6,674	539	
Earnings per share from total operations (in €)	26.19	2.53	
Adjusted earnings per share from continuing operations (in €)	1.91	3.10	62

\* The Statement of income, Statement of cash flows and the Balance sheet for 2019 include the impact from the adoption of IFRS 16 "Leases" (as per January 1, 2019). The 2018 comparative figures have not been restated. Further details and a quantification of the impact are provided in Note 1 of the Consolidated financial statements.

<sup>1</sup> Alternative performance measures: please refer to reconciliation to the most directly comparable IFRS measures in Note 3 of the Consolidated financial statements.

<sup>2</sup> ROS% = Adjusted operating income/revenue.

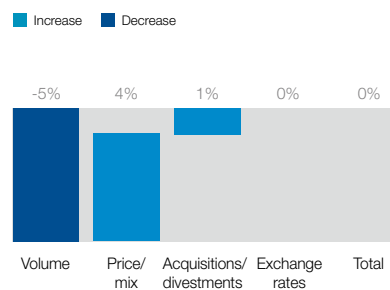
<sup>3</sup> ROI% = 12 months adjusted operating income/12 months average invested capital.

## ECONOMIC VALUE

### Financial overview

Revenue was flat, with price/mix up 4% overall, mainly driven by pricing initiatives. Acquisitions contributed 1%. Volumes were 5% lower due to our value over volume strategy. Adjusted operating income was up 24% at €991 million (2018: €798 million), driven by pricing initiatives and cost-saving programs. Operating income was up 39% at €841 million and includes €150 million negative impact from identified

### Revenue development in % versus 2018



### Revenue by destination in %

A Mature Europe	35
B Asia Pacific	30
C North America	12
D South America	9
E Emerging Europe	10
F Other regions	4

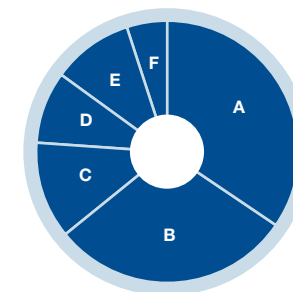
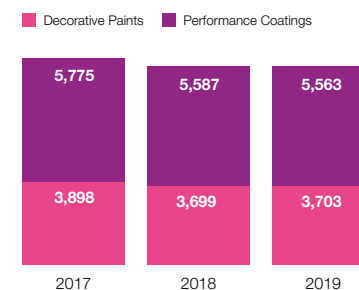
items (2018: €605 million, including €193 million negative impact from identified items).

### Revenue

Revenue was flat. Continued focus on pricing initiatives contributed to positive price/mix of 4%, while volumes were 5% lower, mainly due to our value over volume strategy. Acquisitions contributed 1% to revenues.

- In Decorative Paints, revenue was flat, and up 1% in constant currencies.

### Revenue in € millions



Positive price/mix (4%) was more than offset by lower volumes (5%). Acquisitions contributed 2% to revenues

- In Performance Coatings, revenue was flat, and 1% lower in constant currencies. Price/mix (4%) was more than offset by lower volumes (5%), due to our value over volume strategy

### Acquisitions

- The acquisition of Mapaero to further strengthen our global position in the steadily growing aerospace coatings industry was completed in Q4
- The intended acquisition of Mauvilac Industries to support our position in the African decorative paints market was also announced in Q4

### Raw material price development

Raw materials continued to be a headwind in the first half of 2019 and turned moderately favorable towards the end of the year. In total, raw material costs were €64 million higher than in 2018.

### Adjusted operating income

Adjusted operating income was up at €991 million (2018: €798 million), driven by pricing initiatives and cost-saving programs. ROS, excluding unallocated costs, increased to 12.0% (2018: 10.6%). ROS was up 2.1% at 10.7% (2018: 8.6%) and ROI was at 14.1% (2018: 12.6%).

- Decorative Paints continued to improve. Price/mix effects and cost savings more than offset raw material inflation and lower volumes. ROS was up at 11.3% (2018: 9.4%)

- Performance Coatings improved as pricing initiatives and cost savings more than offset higher raw material costs and lower volumes. ROS was up at 12.4% (2018: 11.3%)
- Other activities/eliminations improved €62 million to €115 million (2018: €177 million), mainly due to lower costs and one-off gains on disposals

### Operating income

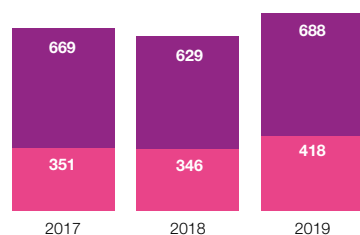
Operating income was up 39% at €841 million, and includes €150 million negative impact from identified items, mainly related to transformation costs and non-cash impairments, partly offset by a gain on disposal of €54 million following asset network optimization (2018: €605 million, including €193 million negative impact from identified items). OPI margin improved to 9.1% (2018: 6.5%).

### Net financing income and expenses

Net financing expenses increased by €24 million to €76 million, mainly due to an interest benefit on a tax settlement in

### Adjusted operating income in € millions

■ Decorative Paints ■ Performance Coatings

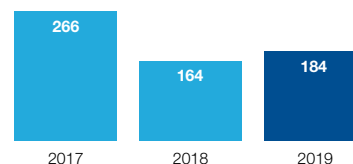


2018 and the inclusion in 2019 of interest on lease liabilities, following the adoption of IFRS 16 per January 1, 2019.

### Income tax

The effective tax rate was 29% (2018: 21%). Excluding identified items, the effective tax rate in 2019 was 25%. The 2018 income tax expenses were positively impacted by a re-recognition of deferred tax assets and a tax settlement.

### Income tax paid in € millions



### Cash flows and net debt

Operating activities in 2019 resulted in an inflow of €33 million (2018: €162 million). This was mainly caused by higher profitability, more than offset by higher pension related payments and increased working capital.

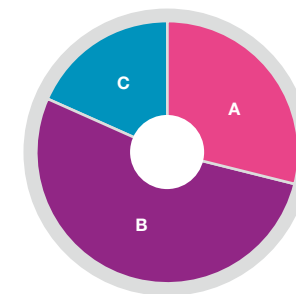
At December 31, 2019, net debt was positive €802 million versus negative €5,861 million at year-end 2018. This was mainly due to the share buyback (€2.5 billion), a capital repayment (€2.0 billion), a special cash dividend payment (€1.0 billion), pension related payment (€642 million), the final dividend 2018 (€315 million), capital expenditures (€214 million) and net

cash outflow for acquisitions and divestments (€120 million).

### Invested capital

Invested capital at December 31, 2019, totaled €7.0 billion, up €0.8 billion from year-end 2018, mainly due to higher operating working capital, the impact of the adoption of IFRS 16 and increased goodwill and other intangible assets due to acquisitions.

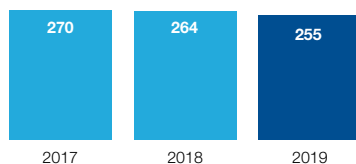
### Allocation of 2019 capital expenditures of €214 million (2.3% of revenue)



A Decorative Paints	62
B Performance Coatings	113
C Corporate and other	39

### Innovation investments

research and development expenses  
in € millions



### Innovation

We continue to invest in research, development and innovation to help us fulfill future customer needs and fuel our targeted growth in revenue share of eco-premium solutions.

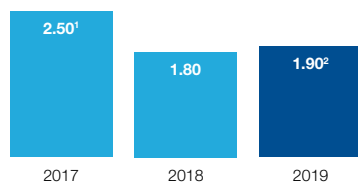
### Eco-premium solutions

We achieved 22% of our sales from eco-premium solutions for the second year in a row, well ahead of our 2020 target of 20%. These solutions deliver clear benefits for our customers in terms of economic, environmental and social performance, as well as keeping us ahead of the competition.

Eco-premium solutions are a moving target, as they need to exceed the sustainability performance of the constantly evolving market reference. Initial assessments indicate that another estimated 20% of sales were from eco-performers, which have clear sustainability features, and are overall on a par with mainstream alternatives. Total sales of sustainable solutions was around 42%.

For more details, see Note 1 of the Sustainability statements.

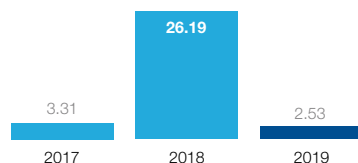
### Dividend in €



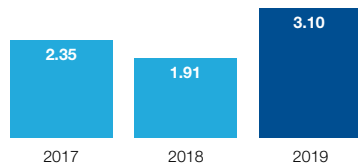
<sup>1</sup> Excludes special cash dividend of €4.00 per share paid as advance proceeds related to the separation of Specialty Chemicals.

<sup>2</sup> Proposed; excludes special cash dividend of €4.10 per share as part of the return of the Specialty Chemicals divestment process.

### Earnings per share total operations in €



### Adjusted earnings per share from continuing operations in €



### Dividend

Our dividend policy is to pay a stable to rising dividend. In 2019, an interim dividend of €0.41 per common share (2018: €0.37) was paid. We propose a 2019 final dividend of €1.49 (2018: €1.43) per common share, which would equal a total 2019 dividend of €1.90 (2018: €1.80).

In line with our announcement on April 19, 2017, we returned the vast majority of net proceeds from the sale of Specialty Chemicals to our shareholders.

The Extraordinary General Meeting of November 13, 2018, approved the return of €2.0 billion to shareholders by means of a capital repayment and share consolidation, which was executed in January 2019. A share consolidation ratio of 9:8 was applied.

We distributed €1.0 billion by means of a special cash dividend of €4.50 per common share (post consolidation) on February 25, 2019.

A share buyback program to repurchase common shares up to the value of €2.5 billion was due to be completed at the end of 2019, acquiring 31.2 million common shares. On October 23, 2019, a new €500 million share buyback was announced, for which 0.4 million common shares were acquired in 2019.

### Outlook

We are delivering towards our Winning together: 15 by 20 strategy and continue creating a fit-for-purpose organization for

a focused paints and coatings company, contributing to the achievement of our 2020 ambition.

Demand trends differ per region and segment in an uncertain macro-economic environment. Raw material costs are expected to have a moderately favorable impact for the first half of 2020. Continued margin management and cost-saving programs are in place to address the current challenges. We continue executing our transformation, incurring one-off costs, to deliver the previously announced €200 million cost savings. We target a leverage ratio of 1.0-2.0 times net debt/EBITDA by the end of 2020 and commit to retain a strong investment grade credit rating.

## ENVIRONMENTAL VALUE

We manage the environmental impact of our supply chain operations through our multi-year resource productivity program. We mainly focus on waste, energy, water and VOC emissions.

### Waste

Effective raw material management and process efficiency in manufacturing contributes to reducing generated waste, reducing both our environmental footprint and costs. Since 2011, our waste per ton of product has reduced by more than 40%. As well as reducing waste, we also aim to increase the share of reusable waste. In 2019, over half our waste was reusable, contributing to a circular economy.

We also aim to achieve zero waste to landfill by the end of 2020. The first priority is to eliminate hazardous waste to landfill. At the end of 2019, 117 sites had no hazardous waste to landfill and have plans in place for 2020 to further drive to zero, taking into account legal and technical limitations.

### Energy and greenhouse gas emissions

In 2019, energy per ton of product was reduced by 2% compared with the previous year. The energy reduction was negatively impacted by product mix and our value over volume strategy. Our share of renewable energy was 31% in 2019, with 33 locations using 100% renewable electricity. We have also increased the number of locations with on-site solar energy production to 14 in total. We expect this number to grow significantly in the future.

Electricity consumption and fuel for heating are the main drivers for greenhouse gas (GHG) emissions from our facilities. GHG emissions per ton of product and the total GHG emission decreased by 16% compared with the previous year. For more details, see Note 4 of the Sustainability statements.

### VOC emissions

Air emissions generated from our own operations are primarily volatile organic compounds (VOCs). We aim to reduce emissions through product design, good management practices and environmental controls at our sites. In 2019, VOC emissions per ton of product and our total

VOC emissions both decreased by 24%, exceeding our target of 10%.

### Cradle-to-grave carbon footprint

More than 98% of our value chain carbon footprint comes from our suppliers and the use of our products by customers. Applying circular economy principles across the value chain will be our biggest contributor to the Paris climate agreement.

As well as our internal initiatives on the circular economy, we continue to work with suppliers to source material with a low carbon footprint, such as renewable raw materials or materials generated with renewable energy.

We also continue to offer our customers technologies and solutions to help them reduce their own emissions and material use. Our 2019 value chain emissions were 14.6 million tons of CO<sub>2</sub>(e) in 2019, 3% lower than the previous year. For more details, see the Planet section of the Sustainability statements.

## SOCIAL VALUE

### Employees

We use a quarterly company-wide employee survey, which goes beyond only measuring people engagement and focuses on measuring our wider organizational health. In 2019, our organizational health score was 61. The outcomes of the survey are reflected in action plans. We aim to be in the top quartile in 2020 (currently 74).

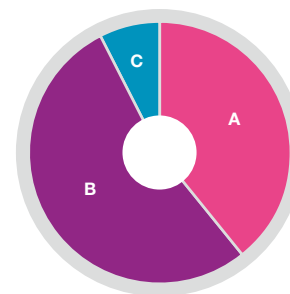
At year-end 2019, the number of employees decreased by 2% to 33,800 people (year-end 2018: 34,500 people). For more details, see Note 6 of the Consolidated financial statements.

### Safety

Safety AkzoNobel strives to deliver leading performance in health, safety, environment and security (HSE&S) with a vision to deliver zero injuries, waste and harm through operational excellence.

Although the number of reportable injuries was slightly higher in 2019 compared with the previous year, the severity of injuries decreased and we are still on track to reach the injury rate target level set for 2020 (0.20 per 200,000 hours worked).

Employees by segment in % at December 31, 2019



A	Decorative Paints	13,300
B	Performance Coatings	18,000
C	Corporate and other	2,500

For more details, see Note 6 of the Sustainability statements.

### Programs

During 2019, we carried out 140 Community Program projects and 83 "Let's Colour" projects.

For more details, see Note 9 of the Sustainability statements.

### Employees

33,800 at year-end 2019

### Organizational Health Index score

61 at year-end 2019



STAR ALLIANCE

UNITED

0106 ETOPS  
8291-100

P4 ←P→

# BUSINESS OVERVIEW

This section provides information about our business segments and how they performed during 2019.

Review of the year	20
Launching new innovations together	22
Key business developments	23

## Winning designs take flight

United Airlines used our aerospace coatings to bring to life two stunning designs created by the winners of their first-of-its-kind Her Art Here contest. The competition was launched to find and uplift underrepresented women artists by providing them with a chance to have their work painted on a Boeing 757 plane.

San Francisco resident and artist Tsungwei Moo saw her design applied to a plane from United's California fleet. A tribute to the Golden State, the eye-catching livery uses ten colors, needed more than 250 gallons of paint and took 17 days to complete.

Meanwhile, New Jersey native Corinne Antonelli's tribute to the New York/New Jersey region graces a second United aircraft. Her design also features ten different colors, with the 250-plus gallons of paint being applied over the course of 17 days.

**AkzoNobel**

To learn more about our aerospace coatings, visit [aerospace.akzonobel.com](https://aerospace.akzonobel.com)

# REVIEW OF THE YEAR

## by COO Ruud Joosten

Our ongoing transformation into a focused paints and coatings company gathered considerable momentum during 2019. We achieved significant profit improvement, based on our clear value over volume strategy, and are making progress towards delivering on our Winning together: 15 by 20 ambition.



Most of our business units realized a significant increase in return on sales during 2019. Results of our pricing discipline have been very strong, while our efficiency programs also made a major contribution.

Despite the various macro-economic headwinds we faced, some business units performed extremely well. For example, our Powder Coatings business continued to strengthen its position as market leader, driven by a number of innovative new products, including Interpon Redox – a one-stop-shop offering the simplest route to maximum corrosion protection – and Interpon D X-Pro, a scratch-resistant powder coating for the architectural market which is available in both matt and satin finishes.

It was also a strong year for the beverage can coatings activities of our Industrial Coatings business. Customers love our innovative products and they're seeing increasing demand because consumers are turning away from single use plastic. So the drinks can manufacturers are working flat out to try and meet that demand, which in turn means there's a huge demand for our coatings.

Our Decorative Paints Europe, Middle East and Africa (EMEA) business also delivered a very good 2019. After many years of investment and finding the right balance of central management and local freedom – as well as setting up a single supply chain – the business is now performing really well.

We also faced a few challenges as the year unfolded. Negative developments in the automotive sector impacted our Automotive and Specialty Coatings business, mainly due to the fact that around five million fewer cars were produced globally. It meant there was less demand for the products we supply for vehicle interiors, for example, despite us being less exposed to the automotive OEM (original equipment manufacturer) sector.

The number of new ships being built also continued to hover around all-time low levels, which inevitably had an effect on our Marine and Protective Coatings business. In the marine sector, we're continuing to develop our dry docking business, which is helping us to com-

We launched several new digital tools during the year to make color-matching easier for our customers. This included three new tools for users of our Salcomix system, one of which was the portable ColorFinder.





pensate somewhat for the lack of new-build demand. We did see more positive opportunities for our protective coatings activities during the year – in oil and gas projects, for example – where we are continuing to grow. We also remain very strong in the yacht coatings market.

extreme environments. These investments show just how committed we are to innovation and making our products even more sustainable. They will help us to continue making life better for our customers, just as we did during 2019 with new introductions such as Awlfair SF,

“

We achieved significant profit improvement, based on our clear value over volume strategy

”

Other major developments included the acquisition of French aerospace coatings manufacturer Mapaero in November. The deal will strengthen our global position in aerospace coatings – notably in the structural and cabin coating sub-segments – and demonstrates our commitment to continue investing in strategic growth opportunities.

Another highlight was the official opening of a €13 million R&D innovation campus at our Felling site in the UK. The trailblazing lab complex can test new products in conditions that mimic the world's most

a high-performance filler for super-yachts, which can be applied by pressurized airless spray, rather than by hand.

We were also very proud to become the first major manufacturer to launch recycled paint, thanks to a groundbreaking partnership in the UK with resource management experts Veolia. Developed by our Dulux Trade brand, the revolutionary Evolve matt emulsion is made from other people's paint waste, with the final product containing 35% recycled paint (see page 138).



Early in the year, we officially opened a new €13 million R&D innovation campus at our Felling site in the UK. The lab complex enables our technical experts to test products for the marine, oil and gas industries in conditions that mimic the world's most extreme environments.

And it was a special year for our Paint the Future innovation ecosystem, which launched with a collaborative startup challenge in May and has since expanded to include suppliers and academia.

We're making progress towards delivering our 15 by 20 ambition and we're already

working on longer term projects. It means we asked a lot from our people in 2019 – and they all rose to the challenge. They displayed an infectious passion for paint to help us remain on track and realize our goals.

# LAUNCHING NEW INNOVATIONS TOGETHER



working closely with the winners on these ongoing collaborations.

As Paint the Future grows, all programs are being designed to offer new pathways to connect with experts, accelerate ideas, bring solutions to market and deliver impact at scale.

“We want to be the launch pad for great ideas and innovations in our industry, and we see our Paint the Future ecosystem as the way to do it,” says Klaas Kruithof, AkzoNobel’s Chief Technology Officer. “As our success will depend on working with diverse partners from inside and outside the industry, we really need to look along the entire value chain. That’s why we’re extending the invitation: let’s do amazing things together.”

In November 2019, some key suppliers were invited to explore and discuss industry challenges. An online platform will eventually open for all suppliers to submit their ideas. Current and new partnerships with academia and other institutions are also joining the ecosystem.

And there’s more to come in 2020, including our first regional startup challenge in Brazil – at the very heart of South America’s entrepreneurial ecosystem.

For the latest updates and to learn about innovation at AkzoNobel, visit [www.lets paintthefuture.com](http://www.lets paintthefuture.com)

Paints and coatings are primed for the next revolution. Covering almost everything you see around you, they represent an unparalleled opportunity for growth within a multitude of industries. Our Paint the Future ecosystem is where we can all come together in collaborative innovation.

Following the knockout success of our global startup challenge in the first half of 2019, our Paint the Future ecosystem is expanding to engage suppliers, academia and customers. Working together will help us enhance our products, develop groundbreaking solutions and even safeguard our planet for future generations.

The 2019 global startup challenge exceeded expectations, attracting 160 quality submissions, from which 21 startups were selected to attend the accelerator event in May. At the finale, AkzoNobel awarded joint agreements to five startups, while partner KPMG presented one award. Since then, cross-functional venture teams have been



The winning startups celebrate their success at the Paint the Future accelerator event held in Amsterdam in May 2019.



Aligned with SDG 17 (see page 149)

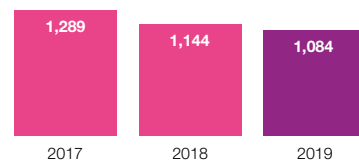


watch video on [akzo.no/PTF2019](http://akzo.no/PTF2019)

# KEY BUSINESS DEVELOPMENTS

## DECORATIVE PAINTS ASIA

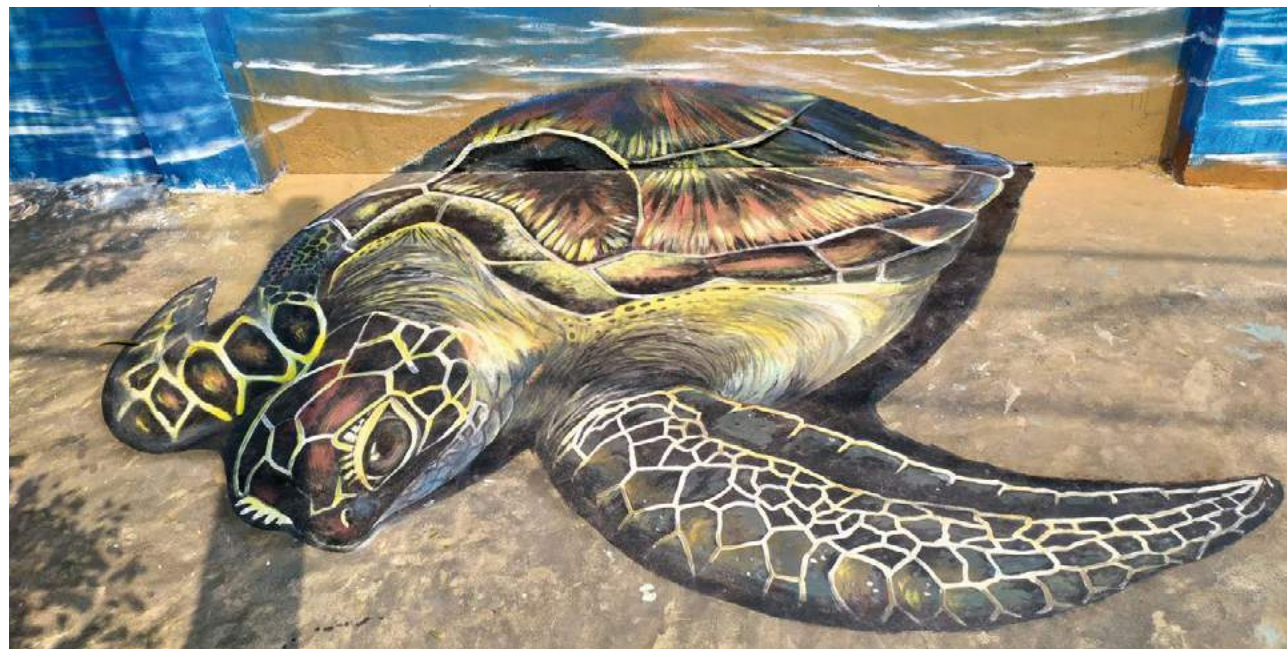
Revenue in € millions



Key brands



- Following 2018's deal to acquire full ownership of the AkzoNobel Swire Paints joint venture in China, we secured a number of strategic partnership agreements to provide consumers with improved painting solutions and stimulate the innovative development of China's decorative paints market
- The Dulux Concept Store in Shanghai – the first of its kind in China – officially opened. It uses art, technology and personalized services to create an interactive space where consumers can better experience the brand's color expertise and sustainable products
- Dulux Forest Breath (an indoor wall paint which can purify harmful air pollutants) was upgraded with breakthrough, solvent-free technology and received several environmental certifications

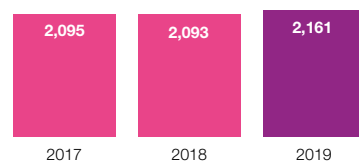


We've helped bring new life to a 400-year-old coastal village in Vietnam. As part of our global "Let's Colour" initiative, 30 3D murals were painted onto various homes and buildings in Canh Duong. Artists used our Dulux Weathershield products, which will help to protect the structures from the elements.

- Sadolin wood protector and Dulux Ambiance Velvet Touch were launched in India, along with Dulux AquaTech, a range of superior waterproofing products
- In Vietnam, we strengthened our leading position in the premium paint segment with the launch of Dulux Ambiance Superflexx and Dulux EasyClean
- Dulux Aura High Gloss was introduced in Malaysia and Dulux Catylac High Gloss was launched in Indonesia
- More than 4,500 liters of Dulux Weathershield paint was donated to recoat and protect Vietnam's Vung Tau lighthouse, which is one of the oldest lighthouses in South East Asia
- Dulux became the first paint brand in Pakistan to venture into e-commerce with the launch of Far Away Places on Daraz.pk
- Colorful new homes were created for children in Tianjin, China, as part of the company's partnership with SOS Children's Villages. The collaboration was also extended to include Indonesia and India, focused on employability, skills training and mentoring
- Through partnerships with various NGOs and government schools, we helped provide education for more than 10,000 underprivileged children in five states across India, we raised road safety awareness among 20,000 youngsters, and provided skills development training to 3,000 painters and underprivileged young people

## DECORATIVE PAINTS EUROPE, MIDDLE EAST AND AFRICA (EMEA)

Revenue in € millions



Key brands



Colleagues at our Ashington site in the UK hit a major milestone by producing one million liters of paint in a single week. The plant, which was officially launched in September 2017, manufactures paint for a variety of brands, including Dulux, Cuprinol and Hammerite.

- 2019 performance was driven by positive price/mix effects, complexity reduction and cost-saving programs
- Strong profit growth was achieved, with significant improvement in return on sales
- Profitable growth was supported by recent acquisitions, such as Fabryo in Romania and Xylazel in Spain
- In the UK, we strengthened our stores footprint to improve our services for professional painters
- AkzoNobel became the first major

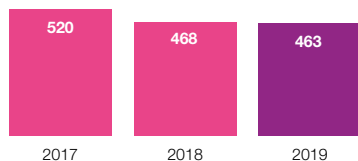
manufacturer to launch recycled paint with the introduction of Dulux Trade Evolve in the UK. The matt white emulsion contains 35% recycled paint (see page 138)

- A digital Color Sensor was launched across ten markets. It can match customers' color choices in seconds
- The popular Easycare washable wall paints concept was further rolled out to more markets (see page 68)
- Innovative roller testers were introduced to more countries across the region

- In collaboration with our Nordsjö brand, a major Artscape event was staged in Sweden. It involved artists creating more than 30 large-scale outdoor paintings in 12 municipalities in the Gothenburg region
- Our partnership with SOS Children's Villages was activated in Poland and Tunisia, using education and renovation to have a positive impact on the issue of youth unemployment

## DECORATIVE PAINTS SOUTH AMERICA

Revenue in € millions



Key brands



- Another year of strong pricing performance helped offset raw material inflation and currency devaluation, leading to improved return on sales
- The Alabastine brand was introduced in the fourth quarter to help lead the development of the pre-deco category in South America
- In Brazil, we launched the premium Ambiance wall paint product line, which is being positioned as the premium range of solutions for interior design
- Digital is transforming the way we engage our key stakeholders in Brazil, so an ecosystem of digital solutions

was rolled out to support consumers, customers and painters on each step of their journey

- Our “Let’s Colour” initiative in Brazil celebrated its tenth anniversary. So far, we’ve donated more than one million liters of paint to help revitalize public spaces, preserve heritage and positively impact people’s lives and communities. This represents more than 2,200 projects, the engagement

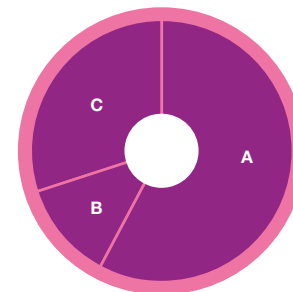
of over 45,000 volunteers and training for more than 45,000 members of local communities

- Our waste water treatment plant in Mauá (Brazil) is now reusing 95% of its waste water for production. We expect to reach 100% in early 2020. We also reduced CO<sub>2</sub> emissions at the site by more than 15,400 tons, thanks to improvements in our water-based trim and woodcare product lines



Colleagues from our Coral brand in Brazil teamed up with young people who were taking part in our painter training program in Natal. The initiative is part of our long-standing partnership with Plan International Netherlands.

Decorative Paints revenue by destination in %

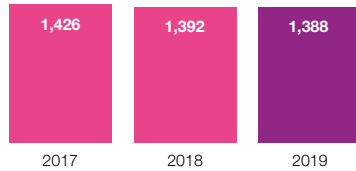


A EMEA	58
B Americas	12
C Asia Pacific	30



## AUTOMOTIVE AND SPECIALTY COATINGS

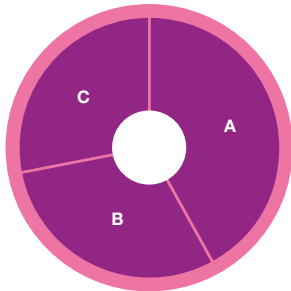
Revenue in € millions



Key brands



Revenue by destination in %



A EMEA	42
B Americas	30
C Asia Pacific	28

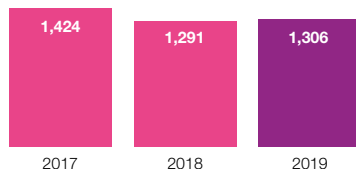


We helped Alaska Airlines to create a real buzz with special livery to celebrate the release of the movie Toy Story 4. We supplied our high-performance aerospace coatings for the specially themed plane, which took 24 days to coat and features 44 primary colors.

- Maintained strong positions in aerospace and vehicle refinishes (EMEA) thanks to new product and service introductions
- Challenging year in automotive OEM segments due to headwinds, in line with overall market dynamics
- Acquired French coatings manufacturer Mapaero, strengthening our position in the aerospace coatings market, particularly the cabin and structural sub-segments
- Coatings were supplied for several unique liveries and whole fleet rebrands, including United Airlines, American Airlines, SAS, Alaska Airlines and JAL
- Airbus recognized our commitment to sustainability with a prestigious supplier award. We also launched a new chromate-free exterior primer – Aerodur HS 2121 – which was qualified by Airbus, and received Boeing qualification for our Aerodur 2111 chromate-free exterior primer
- Our color trends insight and expertise was shared with automotive interior and consumer electronics customers in our new Color Surfaces Edition 15 report
- The 11<sup>th</sup> anniversary of our partnership with McLaren was marked with the livery on their latest F1 car being voted best-looking for the second year running
- Our vehicle refinishes brand and product assortment in China was aligned with new VOC regulations
- We announced partnerships with Advance Auto Parts and Carquest – one of the largest aftermarket parts providers in the world
- Our partnership with automotive artist and TV star Dave Kindig continued through our Modern Classikk vehicle refinishes range
- We celebrated the 85<sup>th</sup> birthday of our global Wanda vehicle refinishes brand

## MARINE AND PROTECTIVE COATINGS

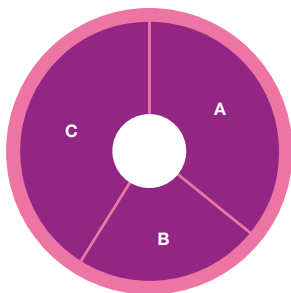
Revenue in € millions



Key brands



Revenue by destination in %



A EMEA	36
B Americas	23
C Asia Pacific	41



We supplied coatings for China's first domestically built polar icebreaker, Xue Long 2. Purpose-built to cope with the extreme challenges of polar exploration, the research vessel is coated with Intershield 163 Inerta 160 from our International product range. The tried and tested abrasion resistant system has a proven 47-year track record of performing in temperatures as low as -50°C and has already been used on more than 1,600 ships and icebreakers around the world.

- Our new €13 million Innovation Campus in Felling, UK, was opened to expand our world-leading testing and laboratory capabilities and strengthen our commitment to the marine and protective coatings industry
- Awlgrip HDT (high definition technology) was launched and won the Innovation Award at the 2019 International Boatbuilders' Exhibition and Conference (IBEX)
- Awlfair SF, part of our Awlgrip range, was introduced to the yacht industry. The revolutionary, spray-applied filler offers improved aesthetics and drastically reduces application time
- Working with key oil and gas customers, we launched innovative new products in the International range, including Intershield 4000USP – a zinc-free, high-performance primer – and Intertherm 2205, a hot applied temperature resistant coating
- We launched a new marine coatings package specifically developed for chemical and corrosion protection of marine scrubbers, in support of ship owners' efforts to reduce sulfur emissions in line with the new International Maritime Organization (IMO) requirements
- Our Intersleek 1100SR and Intershield 300 coatings technology were selected by Knutsen OAS Shipping for their newest LNG vessels, protecting both the vessel hull and ballast tank areas
- We introduced Kaleidoscope – a new approach to green buildings designed to engage stakeholders and explore the possibilities of a more responsible and sustainable way of living by tackling carbon emissions resulting from the global construction industry

## INDUSTRIAL COATINGS

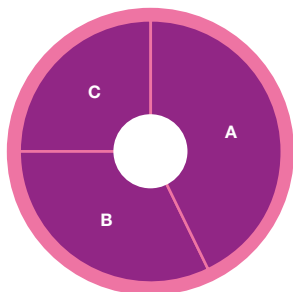
### Revenue in € millions



### Key brands



### Revenue by destination in %



A EMEA	43
B Americas	32
C Asia Pacific	25



- Strongly increased profitability, driven by successfully focusing on increasing prices globally across all segments, selectively winning new business and sharpening our business focus
- Further growth of our BPANI (BPA non-intent) coatings for metal packaging was driven by high demand from beer and beverage brands for our sustainable and reliable coatings
- We broke ground for an investment of €50 million in our North American wood coatings site in High Point, North Carolina, to upgrade the current infrastructure, optimize our quality and service levels and bring the facility to the next level of operational excellence
- Our fast-drying Sikkens fire retardant wood coatings system was introduced

to meet the challenges set by the world's most extreme conditions and offer improvements in production efficiency

- We launched the MaestroHue digital color-matching system developed by Chemcraft, our specialist wood coatings brand, which will enable distributors to fulfill more orders in less time
- Our TRINAR liquid coatings were supplied for the historic Hudson Yards development in New York (see page 8)
- We celebrated our 100<sup>th</sup> year in the wood coatings industry in North America

Our specialist wood coatings brand, Chemcraft, launched a digital color-matching system to make it easier for distributors to fulfill their orders.

### Trade names

- Aqualure
- Aquaprime
- Ceram-a-Star
- GripPro
- LignuPro
- Polydure
- Trinar
- Vitalac
- Vitalure



## POWDER COATINGS

Revenue in € millions



Key brands

**Interpon**  
POWDER COATINGS

**cromadex**<sup>®</sup>

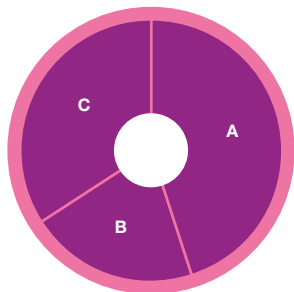
**Salcomix**

**RESICOAT**<sup>™</sup>  
Experts in Functional Powder Coatings

**Powdertech**

**RELEST**

Revenue by destination in %



A EMEA	45
B Americas	21
C Asia Pacific	34



- Continued to increase our share in key market segments and developed new market opportunities by focusing on innovation and premium products
- Plans were announced to further invest in our Changzhou site in China by adding three new production lines
- Launched Interpon Structura Flex, a market first range of products which combines the weatherability of superdurable powder coatings with the mechanical performance advantages of standard durable systems
- We made our products even more sustainable by launching a full range of Interpon Low-E products, which have

been specially engineered for curing at lower temperatures

- Our antimicrobial Interpon AM range, containing BioCote<sup>®</sup> antimicrobial protection, was launched. It delivers outstanding decorative characteristics while combating the growth of microbes, such as bacteria and mold
- We introduced Interpon D X-Pro, an innovative scratch-resistant powder coating for the architectural market, which is available in both matt and satin finishes
- We made it easier for customers to tackle complex corrosion challenges with the launch of Interpon Redox,

a global range of high-performance primers

- Launched three new state-of-the-art digital color tools for customers in the industrial sector. They all work with the Salcomix system, an on-site facility which enables customers to mix paint on demand with superior color accuracy
- Coatings were supplied for a series of prestigious building projects, including Hudson Yards in New York and the Varso Tower in Warsaw, Poland



EdetHus

gafan 11.13

# OUR LEADERSHIP

In this section, we introduce our Board of Management and Executive Committee, along with our Supervisory Board. You will also find the Report of the Supervisory Board and an overview of their activities during 2019.

Our Board of Management and Executive Committee	32
Statement of the Board of Management	34
Supervisory Board Chairman's statement	35
Our Supervisory Board	36
Report of the Supervisory Board	37

## From myth to urban reality

Our passion for paint was proudly displayed as a key part of one of the world's largest ever urban art projects, which was staged in Sweden.

Artscape Saga covered 12 municipalities throughout the Gothenburg area and involved artists from all over the world creating large-scale outdoor murals, with each piece interpreting a classic folk tale.

Around 400 liters of our Nordsjö paint brand was used to create the stunning designs. It was supplied to all 26 artists, who transformed various buildings of all shapes and sizes. Using contemporary street art to bring myths and folklore to life not only helped to brighten up scores of local neighborhoods, it also met with a hugely enthusiastic response.



[www.nordsjo.dk](http://www.nordsjo.dk)  
[www.nordsjo.no](http://www.nordsjo.no)  
[www.nordsjo.se](http://www.nordsjo.se)

# OUR BOARD OF MANAGEMENT AND EXECUTIVE COMMITTEE

## Thierry Vanlancker

### CEO and Chairman of the Board of Management and Executive Committee

(1964, Belgian)

Thierry Vanlancker joined AkzoNobel in 2016, bringing more than 28 years of experience in the chemicals industry. He led operations in polymers, performance coatings and chemicals at DuPont and was President of Fluoroproducts at Chemours. Thierry has lived and worked in Switzerland, the US, Germany, France and Belgium. He holds a degree in Chemical Engineering from the University of Ghent. In April 2019, Thierry became a non-executive member of the Board of Directors of Sika AG.

## Maarten de Vries

### CFO and member of the Board of Management and Executive Committee

(1962, Dutch)

Maarten de Vries joined AkzoNobel in January 2018. He spent the previous three years as CFO at Intertrust Group and TNT Express. He was a member of the Management Board of Intertrust Group and the Executive Board of TNT Express. From 2011 to 2014, Maarten was CEO of TP Vision. Prior to this, he held various senior positions at Royal Philips Electronics, including Chief Information Officer and Chief Purchasing Officer at Group Management Committee level.

## Isabelle Deschamps

### General Counsel and member of the Executive Committee

(1970, Canadian and British)

Isabelle Deschamps joined AkzoNobel in 2018. Before joining the company, she was responsible for legal and compliance at Unilever's European businesses and its Food and Refreshment division worldwide, and previously Personal Care and Intellectual Property at Nestlé. She started her career at a Canadian law firm after finishing a Master's degree in Law at the University of Montreal. Isabelle is admitted to the England and Wales Law Society and to the Quebec (Canada) Bar, and completed an Executive Business program at the London Business School.

## Marten Booisma

### Chief Human Resources Officer and member of the Executive Committee

(1966, Dutch)

Marten Booisma joined AkzoNobel as Chief Human Resources Officer in 2013. He spent the previous six years in a similar position at Royal Ahold. Having graduated from the University of Amsterdam with a Master of Science in Politics, he started his career in HR at Shell and Unilever. He then moved on to assume various senior management positions at Ahold. Marten will be succeeded by Joëlle Boxus as of March 9, 2020.

## Ruud Joosten

### Chief Operating Officer and member of the Executive Committee

(1964, Dutch)

Ruud Joosten joined AkzoNobel in 1996 as International Marketing Manager for Decorative Paints, having graduated from the Vrije Universiteit in Amsterdam with a Master's in Economics. Since then, he has held various management positions within Decorative Paints and our former Specialty Chemicals business, including Manager of the Decorative Paints North and East Europe business and Managing Director of Pulp and Performance Chemicals.

## David Prinselaar

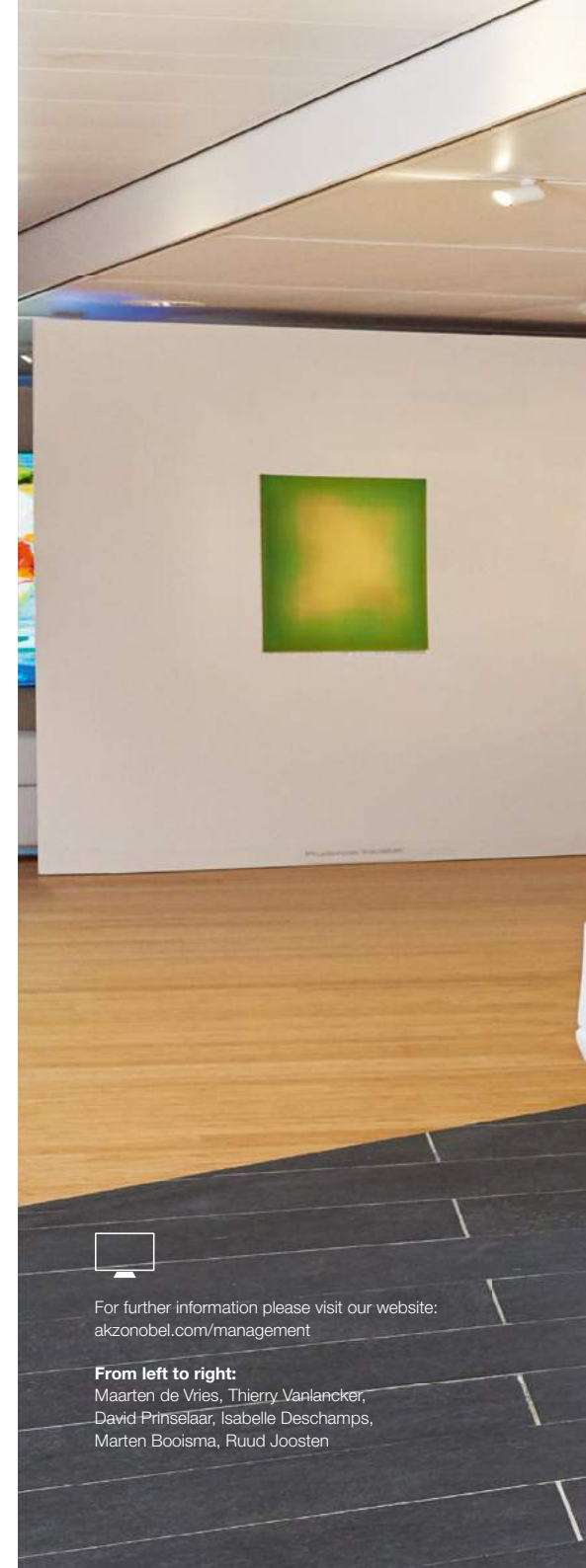
### Chief Supply Chain Officer and Member of the Executive Committee

(1974, French)

David Prinselaar joined AkzoNobel in 2015, taking responsibility for the Performance Coatings operations and then manufacturing for AkzoNobel as a whole from January 2018. In March 2019, David took over the role of Chief Supply Chain Officer and became a member of the Executive Committee. Before joining AkzoNobel, David worked for more than ten years for Reckitt Benckiser after acting as a management consultant for five years.

#### Artworks by:

Robert Zandvliet, Untitled, 1994, egg tempera on linen, 225 x 412 cm; Han Schuill, Untitled, 1996-1998, alkyd on casted aluminum, 30 x 24 cm; Prudencio Irazábal, Untitled, nr. 883, 1995, acrylic paint on canvas, 91 x 91 cm. Courtesy of the AkzoNobel Art Foundation.



For further information please visit our website:  
[akzonobel.com/management](http://akzonobel.com/management)

#### From left to right:

Maarten de Vries, Thierry Vanlancker,  
David Prinselaar, Isabelle Deschamps,  
Marten Booisma, Ruud Joosten



# STATEMENT OF THE BOARD OF MANAGEMENT

## The Board of Management's statement on the financial statements, the management report and internal controls.

We have prepared the Report 2019, and the undertakings included in the consolidation taken as a whole, in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU and additional Dutch disclosure requirements for annual reports.

To the best of our knowledge:

- The financial statements in this Report 2019 give a true and fair view of our assets and liabilities; our financial position at December 31, 2019; and the result of our consolidated operations for the financial year 2019
- The management report in this Report 2019 includes a fair review of the development and performance of our businesses and the position of AkzoNobel, as well as the undertakings included in the consolidation taken as a whole, and describes our principal risks and uncertainties

The Board of Management is responsible for the establishment and adequate functioning of a system of governance, risk management and internal controls in our company. Consequently, the Board of Management has implemented a broad range of processes and procedures designed to provide control by the Board of Management over the company's operations.

These processes and procedures include measures regarding the general control environment, such as a Code of Conduct – including business principles and a corporate complaints procedure (SpeakUp!) – corporate directives and authority schedules, as well as specific measures, such as a risk management system, a system of controls and a system of letters of financial representation by responsible management at various levels within our company.

All these processes and procedures are aimed at providing a reasonable level of assurance that we have identified and managed the significant risks of our company, and that we meet our operational and financial objectives in compliance with applicable laws and regulations. The individual components of the above set of internal controls are based on the COSO Enterprise Risk Management 2017 Framework.

With respect to supporting and monitoring of compliance with laws and regulations – including our Code of Conduct – a Compliance Committee has been established. The Compliance function makes rules available through the Directives Portal, manages the online and face-to-face compliance training program, provides legal expert support and manages the investigation of the SpeakUp! process.

The Internal Control function maintains AkzoNobel's Internal Control Framework, monitors the compliance and includes updates regarding the emergence of new risks. They support the annual review of the effectiveness of the system of governance, risk management and internal controls of the Board of Management. Internal Audit provides comfort to the Board of Management, as well as the Supervisory Board, that our system of risk management and internal controls – as designed and represented by management – are adequate and effective.

While we routinely work towards continuous improvement of our processes and procedures regarding financial reporting, the Board of Management is of the opinion that:

- The report provides insights into failings of the internal risk management and control systems in as far as such failings occur and are considered to have a material impact on the financial statements
- These systems provide reasonable assurance that the financial reporting does not contain material inaccuracies
- Based on the current state of affairs, it is justified that the financial reporting is prepared on a going concern basis
- The report states those material risks and uncertainties that are relevant to the expectation of the company's continuity for the period of 12 months after report preparation

For a detailed description of the risk management system and the principal risks identified, reference is made to the Risk management and Integrity and compliance management chapters in the Governance and compliance section.

We have discussed the above opinion and conclusions with the Audit committee, the Supervisory Board and the external auditor.

Amsterdam, February 11, 2020  
**The Board of Management**

# SUPERVISORY BOARD CHAIRMAN'S STATEMENT

In 2019, AkzoNobel continued to make progress on its transformation as a focused paints and coatings company and remains fully committed to further strengthening its position as a global leader in our industry.



The company's Winning together: 15 by 20 strategy – with its ambitious target – gathered solid momentum. The focus on value over volume played a key role in driving progress. Significant effort is being put into strengthening company systems and processes, as well as working on operational excellence in the supply chain organization and reinforcing our customer intimacy. We are mid-journey, although there are clear signs that the reorganization and focus on cost savings are starting to have an impact, and this should gather momentum during 2020. The Supervisory Board has been impressed by the progress made, with clear improvements in profitability achieved in every quarter during 2019.

We are closely monitoring the ongoing transformation and focus on encouraging management to seek the right balance between delivering short-term results and long-term sustainability. It's reassuring to see that management's strategic priorities address both the underlying challenges and drive the necessary immediate changes. This should deliver the simplification and operational excellence required to build long-term competitiveness. We are also pleased to see that the company continues to pay close attention to its core principles of safety, integrity and sustainability, despite the pressures being put on the organization by its transformation.

During the business reviews and visits to various sites, I have been excited to see the employees' pride for AkzoNobel and their passion for paint as they continue

to contribute to the company's ambitious targets. During these transformative years, employee engagement remains a key focus area, together with further strengthening collaboration throughout the organization.

As part of building passion for paint inside and around the company, we were particularly pleased with the success of Paint the Future. Innovation is fundamental to AkzoNobel's future success and great strides forward are being made in terms of working with partners who share the same pioneering vision. Strongly linked to sustainability, innovation helps to ensure that the company will continue to offer customers the best performing portfolio of products and services.

Throughout the year, the leadership team – led by Thierry Vanlancker – displayed admirable drive and ambition, constantly focused on the improvement plans. The challenges ahead remain substantial and will require a determined effort by the whole organization. During the coming year, the Supervisory Board's focus will be to work with the management team on the company strategy beyond 2020. As we deliver on our margin improvement strategy, we can raise our ambition level and lay out plans for a compelling vision to show how AkzoNobel, together with its employees and partners, will become a true global leader in our industry.

During 2019, we welcomed Jolanda Poots-Bijl to the Supervisory Board, following approval at the Annual General Meeting held in April. She is a recognized

expert in finance and brings a wealth of experience with her. Jolanda succeeded Peggy Bruzelius, who retired after serving for a maximum of 12 years. Peggy brought significant experience to the Supervisory Board and the Audit Committee and we thank her for her excellent contribution.

Finally, I would like to thank the entire Supervisory Board, the Board of Management, the Executive Committee and all AkzoNobel employees around the world for their hard work and commitment during another busy year for the company.

A handwritten signature in black ink, appearing to read 'N. Smedegaard Andersen'. The signature is fluid and cursive, written on a white background.

Amsterdam, February 11, 2020  
**Nils Smedegaard Andersen**  
Chairman of the Supervisory Board

# OUR SUPERVISORY BOARD



**Niels Smedegaard Andersen** (1958, Danish) Chairman  
**Initial appointment: 2018**  
**Current term of office: 2018-2022**

Chairman of the Board of Directors of Unilever N.V. and Unilever plc.; and member of the Board of Directors of BP plc. (until March 18, 2020); Former CEO of A.P. Moller-Maersk A/S; Former CEO and President of Carlsberg A/S.



**Sue Clark** (1964, British)  
**Initial appointment: 2017**  
**Current term of office: 2017-2021**

Non-executive Director of Britvic plc., Bakkavor Group plc., Tulchan Communications LLP and Imperial Brands plc.; Former Managing Director Europe SABMiller plc.; Former Director of Corporate Affairs Railtrack plc. and Scottish Power plc.



**Byron E. Grote** (1948, American and British) Vice-Chairman  
**Initial appointment: 2014**  
**Current term of office: 2018-2022**

Non-executive Director of Anglo-American plc., Standard Chartered plc. and Tesco plc.; Former non-executive Director of Unilever N.V. and Unilever plc.; Former Board member BP plc.



**Michiel Jaski** (1959, Dutch)  
**Initial appointment: 2017**  
**Current term of office: 2017-2021**

Chairman of the Supervisory Boards of UNICA Group B.V., Faber Halbertsma Group B.V. and Rhoon, Pendrecht & Cortgene B.V.; Former CEO of OFFICEFIRST Immobilien A.G. and Grontmij N.V.; Former member of the Executive Board of ARCADIS N.V.



**Pamela Kirby** (1953, British)  
**Initial appointment: 2016**  
**Current term of office: 2016-2020**

Non-executive Director at Reckitt Benckiser plc., Hikma Pharmaceuticals plc. and DCC plc.; Senior Independent Director at Victrex plc. (until February 2020); Former CEO of Quintiles Transnational Corp.; Former senior executive at Astra Zeneca plc and F. Hoffman-La Roche.



**Jolanda Poots-Bijl** (1969, Dutch)  
**Initial appointment: 2019**  
**Current term of office: 2019-2023**

CFO of Royal van Oord; Member of the Supervisory Board of Pon Holdings B.V.; Former member of the Supervisory Board of N.V. Nederlandse Gasunie; Former member of the Supervisory Board of Blokker Holding B.V.



**Dick Sluimers** (1953, Dutch)  
**Initial appointment: 2015**  
**Current term of office: 2019-2023**

Member of the Supervisory Boards of NIBC Bank N.V. and Euronext N.V.; Member of the Board of Directors of FWD Group Limited; Trustee of the Erasmus University Trust; Member of the Board of Governors of the State Academy of Finance and Economics; Former CEO of APG Group; Former member of the Supervisory Board of Atradius N.V.



**Patrick Thomas** (1957, British)  
**Initial appointment: 2017**  
**Current term of office: 2017-2021**

Chairman of Johnson Matthey plc.; Non-executive Director Aliaxis S.A.; Former Chairman and CEO of Covestro A.G. and Bayer MaterialScience A.G.; Former non-executive Director of BG Group plc.; Former President of Specialties, Huntsman International LLC; Former CEO Polyurethanes division of ICI plc.



**Ben Verwaayen** (1952, Dutch)  
**Initial appointment: 2012**  
**Current term of office: 2016-2020**

Non-executive Director of Ofcom; Former CEO of Alcatel-Lucent; Former Chief Executive/Chairman of the Board's Operating Committee of BT Group; Former member of the Board of Directors of Bharti Airtel Ltd.



# REPORT OF THE SUPERVISORY BOARD

## Supervisory Board attendance record

	SB	AC	RC	NC
Nils Smedegaard Andersen	10/10		5/6	2/2
Jolanda Poots-Bijl <sup>1</sup>	5/7	4/5		
Peggy Bruzelius <sup>2</sup>	3/3	2/2		
Sue Clark	9/10		5/6	
Byron Grote	9/10	7/7		2/2
Michiel Jaski	10/10	7/7		
Pamela Kirby	9/10		6/6	2/2
Dick Sluimers	7/10	6/7	6/6	
Patrick Thomas	10/10	7/7		
Ben Verwaayen	9/10		5/6	2/2

The table indicates the meeting attendance for the Supervisory Board (SB), the Audit Committee (AC), the Remuneration Committee (RC) and the Nomination Committee (NC) for regular and additional meetings.

The attendance record shows the eight regular scheduled meetings and the two additional meetings of the Supervisory Board. Additional meetings are scheduled ad hoc when needed.

<sup>1</sup> Appointed at the AGM on April 25, 2019. Also appointed as an Audit Committee member on the same date.

<sup>2</sup> Stepped down on April 25, 2019, after completing a 12-year term.

## MEETINGS AND ATTENDANCE

During 2019, the Supervisory Board held eight regular, scheduled meetings and two additional meetings. The additional meetings were required to ensure the Supervisory Board was sufficiently informed and could make considered decisions regarding transactions such as the acquisition of French aerospace coatings manufacturer Mapaero.

The table on the left provides an overview of the attendance record of the individual members of the Supervisory Board. The Supervisory Board attaches great value to the attendance of its meetings by all members. However, if Supervisory Board members are unable to attend a Supervisory Board or committee meeting,

they inform the relevant Chairman of the reason. At all times, Supervisory Board members receive the materials for the specific meeting, enabling them to provide input and have the opportunity to discuss any agenda items with the relevant Chairman and provide a proxy to act on their behalf. They also have the opportunity to discuss any agenda items with the relevant Chairman prior to the meeting. The Board of Management attended all regular meetings. The CEO attended all additional meetings, while the CFO attended one of them. The Executive Committee attended the majority of the meetings. Almost all plenary sessions of the Supervisory Board were preceded or succeeded by executive sessions of the Supervisory Board, with or without the CEO in attendance.

## Strategy reviews

During 2019, the Supervisory Board continued to allocate adequate time to discuss strategic activities, including detailed business analyses and portfolio reviews. In light of the continuous implementation of the Winning together: 15 by 20 ambition – and forward planning beyond 2020 – along with the related transformation program, the company renewed its efforts to achieve efficiencies in operational and functional excellence. The implementation of Integrated Business Planning (IBP) and an integrated Global Process Organization (GPO) were considered key enablers for future performance improvement. In addition, functional updates were reviewed and discussed, including Finance, Information Management, Integrated

## Supervisory Board activities 2019

Q1	Q2	Q3	Q4
<ul style="list-style-type: none"> <li>Review of Q4 2018 financials and performance</li> <li>2018 financial statements and profit allocation</li> <li>Final 2018 dividend</li> <li>HR strategy update</li> <li>M&amp;A strategy update</li> <li>Transformation Office update</li> <li>Risk Management: Risk session outcomes</li> <li>HSE full-year report</li> <li>2018 external audit report</li> </ul>	<ul style="list-style-type: none"> <li>Review Q1 2019 financials and performance</li> <li>Investor Relations update</li> <li>Review Winning together: 15 by 20 ambition</li> <li>Business updates</li> <li>Transformation Office update</li> <li>Nomination of Jolanda Poots-Bijl as a Supervisory Board member</li> <li>M&amp;A strategy update</li> <li>Acquisition of French aerospace coatings manufacturer Mapaero</li> <li>ISC 2025</li> <li>Innovation strategy update</li> <li>HR strategy update</li> </ul>	<ul style="list-style-type: none"> <li>Review Q2 2019 financials and performance</li> <li>Investor Relations update</li> <li>Business updates</li> <li>Transformation Office update</li> <li>HR strategy update</li> <li>Enterprise Risk Management update</li> <li>Functional and business strategy review</li> <li>Raw materials strategy update</li> <li>Operational excellence</li> <li>Innovation strategy update</li> <li>M&amp;A strategy update</li> </ul>	<ul style="list-style-type: none"> <li>Review Q3 2019 financials and performance</li> <li>Interim dividend 2019</li> <li>Share buyback program</li> <li>M&amp;A strategy update</li> <li>Information Management update</li> <li>Transformation Office update</li> <li>Company strategy update</li> <li>Operational excellence</li> <li>HR strategy update</li> <li>Budget 2020</li> <li>Investor Relations update</li> </ul>

The table provides an overview of relevant topics discussed and reviewed in Supervisory Board meetings in 2019.

Supply Chain, Procurement, Human Resources and Innovation.

The Supervisory Board received comprehensive market updates and advised, reviewed and approved the next phase of the company's transformation through regular updates from the Transformation Office.

### Strategy beyond 2020

The Winning together: 15 by 20 strategy, with its ambitious targets (set in 2017) and a focus on achieving 15% ROS, has been successful in focusing on a step-change in profitability. Going forward, beyond 2020 AkzoNobel will rebalance growth and margins.

### Proceeds Specialty Chemicals separation

Following the implementation of the sale of the Specialty Chemicals business, a special cash dividend of €1 billion was paid in December 2017 as advance proceeds. The additional €5.5 billion in proceeds have been returned using different distribution methods. A capital repayment and share consolidation of €2 billion was completed in January 2019; a special cash dividend of €1 billion was paid on February 25, 2019; and a share buyback of €2.5 billion was completed in December 2019. The capital repayment and share consolidation was approved by shareholders at the EGM in November 2018.

### Sustainability

Sustainability is a core principle and is integral to the company's strategy, which means delivering both short-term and

long-term value for shareholders and other stakeholders, because today's profits are essential to invest in tomorrow. Our "People. Planet. Paint." approach to sustainability is an investment in the future success of the company. Having sustainability as a core principle motivates employees, is a source of pride and helps to define what the company is and what it stands for. The Supervisory Board views sustainability as an intrinsic value driver in the work of all businesses and all functions.

During 2019, the Supervisory Board also assessed sustainability as part of strategy and targets. The Supervisory Board is confident that by making sustainability an explicit differentiator – part of the company's brand – AkzoNobel has enhanced its value proposition for stakeholders, including employees and business partners. The company also continues to develop business opportunities in alignment with relevant UN Sustainable Development Goals (SDGs).

### Performance and management planning

Individual Board of Management and Executive Committee performance was addressed in Supervisory Board meetings, following recommendations from the Remuneration Committee. For more details, see the report of the Remuneration Committee on page 41.

Discussions on corporate performance were held at each regular Supervisory Board meeting and included business reviews and performance updates from corporate functions. Forward-looking targets were



Members of our Supervisory Board and Executive Committee visited the company's sites in Barcelona, Spain, during 2019. The schedule included business reviews and site tours, and enabled senior leadership to meet employees and get a better understanding of our activities and operations.

also addressed in light of these reviews, and both the proposed budget and operating plan for 2020 were diligently reviewed by the Supervisory Board in Q4, taking into account prevailing market conditions. Following this assessment, the Supervisory Board has approved the proposed budget and operating plan for 2020.

During the year, the Supervisory Board was pleased to see the company continuing to benefit from management's strategic initiatives, including cost savings. The nature of this performance provided a basis for the Supervisory Board's approval of the dividend proposal (further details on the 2019 dividend proposal can be found in the Consolidated financial statements and Profit allocation paragraph).

### Risk management

The Supervisory Board views risk management as an essential mechanism for safeguarding the business and assets of the company, as well as securing long-term performance and value creation. Risk management updates were received during the year as the Supervisory Board sought to assure itself of the robustness of the company's risk mitigation and internal controls.

The Board of Management and Executive Committee maintain the risk management framework and system of internal controls. Implementation of risk mitigating measures for the key risks, as identified by the Board of Management and the Executive Committee, is monitored by

the Supervisory Board and the Audit Committee during the year by means of risk updates and reviews. Further details are included in the Risk management chapter in the Governance and compliance section.

### Corporate governance

The Supervisory Board continuously reviews the company's corporate governance and its compliance with the Dutch Corporate Governance Code.

### Talent management and succession planning

In 2019, the Supervisory Board, after discussing its own composition and succession plans, nominated Jolanda Poots-Bijl and re-appointed Dick Sluimers as members of the Supervisory Board. The appointment and re-appointment were approved at the AGM held on April 25, 2019. More information on the nomination process and the induction training of Supervisory Board members can be found in the Corporate governance statement.

During 2019, the Supervisory Board also discussed and supported changes to the composition of the Executive Committee. This included the appointment of David Prinselaar as Chief Supply Chain Officer (after David Allen stepped down). With Maëlys Castella stepping down as Chief Corporate Development Officer, her responsibilities were divided between the CEO and the General Counsel. The Supervisory Board also discussed the succession of Marten Booisma as Chief Human Resources Officer by Joëlle Boxus as per March 9, 2020. The requirements

of the Dutch Corporate Governance Code and the skills matrix, updated further upon recommendation by the Nomination Committee, were considered throughout the process. The updated matrix can be found later in this section.

### Independence of the Supervisory Board

Supervisory Board members are required to act critically and independently of one another, the Board of Management, the Executive Committee and the company's stakeholders.

Each member of the Supervisory Board meets the independence requirements as stated in the Code and has completed the annual independence questionnaire addressing the relevant requirements for independence. To this end, both the Supervisory Board and the company take steps to verify that:

- No cross ties exist between Supervisory Board members and members of the Board of Management
- No employment relationships were in place between Supervisory Board members and AkzoNobel during the five years preceding their last appointment
- No personal financial compensation has been paid, other than in relation to work as a Supervisory Board member
- No Supervisory Board member has had important business relationships with the company in the year prior to their last appointment
- There are no significant shareholding ties (amounting to more than 10% of the share capital of the company)

between Supervisory Board members, or their closely associated persons, and the company

### Supervisory Board evaluation

To assess its effectiveness, the Supervisory Board carried out an internal performance evaluation of itself, its individual members, its Audit Committee, Remuneration Committee and Nomination Committee, the Chairman and the chairmen of these committees, as well as its relationship with the Board of Management and the Executive Committee. The process consisted of Supervisory Board members completing a confidential questionnaire.

In a separate meeting without the Board of Management, the full Supervisory Board discussed the results of the evaluation questionnaires. The Supervisory Board also discussed the functioning of the Board of Management and the performance of its individual members. The Chairman had one-on-one calls with all Supervisory Board members to discuss individual impressions on the functioning of the Supervisory Board and items covered in 2019.

During 2020, the Supervisory Board agreed to focus on an effective division of responsibilities between the different committees. Other focus areas include the governance and process on succession planning and talent management. Additional time will be spent on contributing to the development of the company strategy beyond 2020. Items addressed were overall performance

and composition of the Supervisory Board, the Audit Committee and the other committees, strategic issues and key areas for 2020. Other points discussed were the nature and impact of the discussions, strategy oversight, risk management and internal control and succession planning.

We are pleased to confirm our internal evaluation concluded that the Supervisory Board and its committees continue to operate proficiently. There is a dynamic and open atmosphere between the Supervisory Board and the Board of Management – as well as the other members of the Executive Committee – offering support and constructive challenge. It was agreed that more time will be spent on business deep dives, as well as focusing more on succession planning and company talent.

### Financial statements and profit allocation

The Board of Management submitted the report and financial statements, including the report of the Board of Management, to the Supervisory Board for review and approval. The financial statements of Akzo Nobel N.V. for the financial year 2019 were audited by PricewaterhouseCoopers Accountants N.V..

The financial statements, the report and management letter of the external auditors were extensively discussed by the Audit Committee with the external auditors, in the presence of the CFO, and by the full Supervisory Board with the Board of Management and the Executive

Committee. Based on these discussions, the Supervisory Board is of the opinion that the 2019 financial statements of Akzo Nobel N.V. form an adequate basis to account for the supervision provided (see the Consolidated financial statements). The Audit Committee monitors the follow-up by management on the recommendations made by the external auditors.

The Supervisory Board recommends that the AGM adopts the financial statements as presented in this Report 2019 and, as proposed by the Board of Management, the proposed total dividend for 2019 of €1.90 (2018: €1.80), including a final dividend of €1.49 per share. An interim dividend of €0.41 (2018: €0.37) per share was paid in November 2019. This reflects the continued commitment to providing a stable to rising dividend. The dividend will be paid in cash.

In addition, it is requested that the AGM discharges the members of the Board of Management from their responsibility for the conduct of business in 2019 and the members of the Supervisory Board for their supervision in 2019.

## AUDIT COMMITTEE

Byron Grote has been Chairman of the Audit Committee since his appointment in 2015. The other members of the Audit Committee in 2019 were Peggy Bruzelius<sup>1</sup>, Michiel Jaski, Dick Sluimers, Patrick Thomas and Jolanda Poots-Bijl<sup>2</sup>. All members of the Audit Committee

have extensive accounting and financial management expertise. The Audit Committee held seven meetings during 2019. The attendance record of the members can be seen in the attendance chart on page 37. Issues discussed in Audit Committee meetings were reported back to the full Supervisory Board in subsequent meetings.

<sup>1</sup> Until April 2019.

<sup>2</sup> Appointed to the Audit Committee as of April 25, 2019.

### External audit

PricewaterhouseCoopers Accountants N.V., AkzoNobel's external auditors, reported in-depth to the Audit Committee on the scope and outcome of the annual audit of the financial statements, including the consolidated financial statements

and the company financial statements and report. The Audit Committee held independent meetings with the external auditors and critically reviewed and constructively challenged their audit approach, fees, risk assessment and audit plan for the year ahead.

Other topics discussed included:

- The "hard close", which was discussed with the intention of continuing the improvement in the efficiency of the year-end process and to highlight important issues for the annual financial statements. AkzoNobel performed a "hard close" as of October 31, 2019
- Quality of the external audit
- Impact of new accounting rules
- Transformation of the Finance function

The Audit Committee performed an annual review of the services of the external auditor, and at each meeting it considered and assessed the status of the auditor's independence. Further details on the external auditors can be found in the Governance and compliance section.

### Risk management and internal control systems

The Audit Committee reviewed AkzoNobel's overall approach to governance, risk management and internal controls, its processes, outcomes, financial reporting and disclosures. Regular updates were received from auditors and functions in this regard, and the Audit Committee was provided with comprehensive risk and internal

## Audit Committee activities 2019

Q1	Q2	Q3	Q4
<ul style="list-style-type: none"> <li>• Review Q4 2018 financial statements and annual results</li> <li>• Review 2018 annual report and accounts</li> <li>• External audit report</li> <li>• Review risk management and internal control</li> <li>• Auditors' management letter</li> <li>• Final dividend 2018</li> <li>• HSE audit findings</li> <li>• Review full-year compliance report</li> <li>• Pension funds update</li> <li>• Finance transformation update</li> <li>• Review accounting for Specialty Chemicals separation</li> <li>• Review transition from accounting standard IAS 17-Leases to IFRS 16-Leases</li> <li>• Transformation to deliver towards the 15 by 20 ambition</li> </ul>	<ul style="list-style-type: none"> <li>• Review Q1 2019 financial statements</li> <li>• Review year-to-date audit findings</li> <li>• Compliance and integrity update</li> <li>• Follow-up on audit scope and fee 2019</li> <li>• Review evaluation external auditor</li> <li>• Treasury update</li> <li>• Review and approval PWC audit plan</li> <li>• Valuation of post-retirement benefit provisions</li> <li>• Transformation to deliver towards the 15 by 20 ambition</li> </ul>	<ul style="list-style-type: none"> <li>• Review Q2 2019 financial statements</li> <li>• Review external auditor performance evaluation FY 2018</li> <li>• Transformation to deliver towards the 15 by 20 ambition</li> </ul>	<ul style="list-style-type: none"> <li>• Review Q3 2019 financial statements</li> <li>• Recommendation on interim dividend 2019</li> <li>• Share buyback program</li> <li>• Compliance and integrity update</li> <li>• Tax strategy review</li> <li>• Review budget 2020 and outlook</li> <li>• Review audit findings year-to-date</li> <li>• Hard close audit report</li> <li>• Internal Audit plan 2020</li> <li>• Review of legal liability exposure report</li> <li>• IFRS changes update</li> <li>• Finance transformation update</li> <li>• IM update</li> <li>• Internal Control framework update</li> <li>• Update to the PWC audit plan</li> <li>• Valuation of deferred tax assessment and uncertain tax position</li> <li>• Transformation to deliver towards the 15 by 20 ambition</li> </ul>

control reports during the year. In addition, the Audit Committee reviewed the annual operating plan (including budget) and AkzoNobel's dividend proposals. Upon fulfilling its oversight responsibilities in relation to governance, risk management and internal control systems, the Audit Committee met regularly with senior executives.

The General Counsel reported regularly to the Audit Committee on the company's compliance framework and compliance matters and activities, and on major litigation, fraud and liability exposures. The Internal Auditor reported to the Audit Committee on their assessment of the status of the system of governance, risk management and internal controls throughout 2019.

### Business and function reviews

In fulfilling its oversight responsibilities in relation to risk management and internal control systems, the Audit Committee received updates from functions throughout the year, informing its review of the annual operating plan, including budget. During the year, updates were provided from Finance, Treasury, Information Management and Tax. The Audit Committee continued to monitor functional initiatives, such as the progress on the transformation of the Finance function and the transformation of AkzoNobel into a focused paints and coatings company. The Audit Committee also met regularly with other senior executives.

### Internal Audit

The Internal Auditor presented all main audit findings to the Audit Committee and discussed the progress of the audit plan. During the year, the Audit Committee approved Internal Audit's plan and strategy, and also agreed on the budget and resource requirements for the function. The Audit Committee also met separately with the Internal Auditor during the year to discuss the results of the audits performed and the status of the follow-up on action plans identified. In 2019, the Audit Committee was satisfied with the effectiveness of the Internal Audit function. As the Corporate Director of Internal Audit left AkzoNobel as per January 1, 2020, the Audit Committee agreed on the appointment of the new Corporate Director of Internal Audit, who starts on March 1, 2020. The appointment of the new Corporate Director of Internal Audit was approved by the Supervisory Board.

### Results and financial statements

Before each publication of the quarterly results and the financial statements, the Audit Committee reviewed the financial results. In addition, the Audit Committee reviewed and commented on the interim and final dividend proposals and on reports and press releases to be published. This was in addition to the work undertaken by the company's Disclosure Committee in reviewing the company's disclosure of potentially price sensitive information. Based on these discussions, advice was provided by the Audit Committee to the Supervisory Board with regard to the publications and



General Counsel and Executive Committee member, Isabelle Deschamps, was named Gender Diversity Lawyer of the Year in the inaugural Chambers Diversity and Inclusion Awards: Europe 2019. She was recognized for fostering an inclusive culture throughout the company, facilitating a D&I network and strengthening AkzoNobel's leadership diversity.

disclosures, and to the interim and final dividends. All quarterly or annual releases of financial results, and any potentially price sensitive public disclosures, were approved by the full Supervisory Board prior to publication and release.

In order to ensure its effectiveness and expertise, the Audit Committee was provided with regular updates on IFRS developments and the anticipated impact of these developments on the financial statements. In addition, the Audit Committee reviewed and assessed management assertions made in regard to relevant accounting treatments.

### Audit Committee evaluation

The Audit Committee carried out a self-assessment of its performance and concluded that it is performing effectively. Reference is made to the paragraph on the evaluation of the Supervisory Board in this chapter.

## REMUNERATION COMMITTEE

The Remuneration Committee consists of five members: Dick Sluimers (Chairman), Sue Clark, Ben Verwaayen, Pamela Kirby and Nils Smedegaard Andersen.

## Remuneration Committee main 2019 activities

### Q1

- Review of management performance 2018
- Target setting 2019
- Review of management base salaries for 2019
- 2018 Remuneration report

### Q2 & Q3

- Remuneration Policy review
- Review STI targets
- Implementation of Shareholder Rights Directive II

### Q4

- Forward-looking 2020 target-setting
- 2019 STI and LTI performance review
- Review of the remuneration policies for the Board of Management and Supervisory Board in connection with the implementation of Shareholder Rights Directive II
- Review of management base salaries for 2020

The Remuneration Committee held six meetings in 2019. The attendance record of the members can be seen in the Supervisory Board attendance chart on page 37.

### Management performance review

The work of the Remuneration Committee during the first quarter focused on performance for the year 2019, the individual performance reviews of the Board of Management members and of the Executive Committee. The Remuneration Committee also assessed the adequacy of the peer group used for benchmarking purposes.

### Remuneration Policy review

In 2019, the Remuneration Committee reviewed the Remuneration Policy for the Board of Management, to assess whether it was still in line with the company's strategy and financial targets. The Remuneration Committee also considered the alignment of the Remuneration Policy for the Board of Management and the Remuneration Policy of the Supervisory Board in anticipation of the implementation of

the Shareholder Rights Directive II. For further details, reference is made to the Remuneration report.

### Management salary review

The Remuneration Committee reviewed the base salaries and the establishment of relevant forward-looking target ranges for variable remuneration of Board of Management members and other members of the Executive Committee. The base salaries will continue to be assessed in light of market conditions, the reward structures of peer group companies and performance. The Remuneration Committee considered the pay ratios within the company and how these compare with peer group companies.

Forward-looking target ranges for variable remuneration of the Board of Management were discussed and proposals for the remuneration of other Executive Committee members were reviewed and discussed with the CEO.

For further details, reference is made to the Remuneration report and Note 25 of the Consolidated financial statements.

### Remuneration Committee evaluation

The Remuneration Committee's evaluation of performance and effectiveness formed part of the overall Supervisory Board evaluation undertaken during 2019, as explained earlier in this section.

## Nomination Committee main 2019 activities

### Q1

- Review (re)appointment scheme
- Supervisory Board succession planning
- Nomination Jolanda Poots-Bijl

### Q2, Q3 and Q4

- Supervisory Board succession planning
- Board of Management and Executive Committee succession planning
- Update skills matrix

## NOMINATION COMMITTEE

The Nomination Committee consists of four members: Nils Smedegaard Andersen (Chairman), Byron Grote, Pamela Kirby and Ben Verwaayen. The Nomination Committee held two meetings in 2019. The attendance record of the members of the Nomination Committee can be seen in the chart on page 37.

### Board of Management and executive succession

During 2019, the Nomination Committee was consulted and gave its advice regarding the composition of the Executive Committee and the appointment of David Prinselaar as Chief Supply Chain Officer, as well as dividing the responsibilities of Chief Corporate Development Officer Maëlys Castella (who stepped down) between the CEO and the General Counsel. The Nomination Committee was also consulted and gave its advice on the appointment of Joëlle Boxus as Chief Human Resources Officer, as per March 9, 2020.

### Supervisory Board succession

During 2019, the Nomination Committee continued to discuss the size, structure and composition of the Supervisory Board. Following a thorough internal and external search – with the assistance of an independent and well-reputed search firm – the Nomination Committee recommended the nomination of Jolanda Poots-Bijl to the Supervisory Board for consideration by the shareholders at the AGM of April 25, 2019.

## Supervisory Board skills and profiles

	N.S. Andersen	J. Poots-Bijl	S. Clark	B. Grote	M. Jaski	P. Kirby	D. Sluimers	P. Thomas	B. Verwaayen
Independent	•	•	•	•	•	•	•	•	•
Consumer goods end-user segment	•		•	•		•			
Industrial end-user segment	•	•	•	•	•	•	•	•	•
Buildings and infrastructure end-user segment		•			•			•	
Transportation end-user segment	•	•	•	•		•	•	•	•
(International) business, commerce, finance/economics	•	•	•	•	•	•	•	•	•
Scientific/information technology experience		•		•	•	•		•	•
Public sector experience		•	•				•		
Management experience	•	•	•	•	•	•	•	•	•
Business strategy planning	•	•	•	•	•	•	•	•	•
Investor relations	•	•	•		•	•	•	•	•
Manufacturing experience	•		•	•		•		•	
Supply chain/logistics experience	•	•	•	•		•			•
Social, environmental or sustainability experience	•	•	•	•		•	•	•	•
Finance expert		•		•			•		
Four or less external directorships	•	•	•	•	•	•	•	•	•
Dutch/EU national	•	•	•	•	•	•	•	•	•
Non-EU national				•					
Pensions experience		•					•		
Business-to-business sales experience						•		•	•
R&D experience				•	•	•		•	
Legal experience						•			•
Industrial/employment relations								•	
Risk management		•		•	•	•	•		
Consulting		•				•	•		•

The Supervisory Board has updated its skills matrix, as shown opposite. The skills matrix, full details of the current Supervisory Board composition, the schedule of Supervisory Board succession and the profiles of the Supervisory Board members can also be found on our website: [www.akzonobel.com](http://www.akzonobel.com)

The second term of Ben Verwaayen ends in 2020. The members of the Nomination Committee concluded that the required expertise is sufficiently reflected in the Supervisory Board. In connection with the current size of the company, it was deemed appropriate to reduce the number of Supervisory Board members to eight. Reducing the number of Supervisory Board members to eight following the retirement of Mr. Verwaayen was approved by the Supervisory Board.

### Nomination Committee evaluation

As with the Remuneration Committee, the Nomination Committee's evaluation of performance and effectiveness formed part of the overall Supervisory Board evaluation undertaken during 2019.

### ADDITIONAL REMARKS

All members of the Supervisory Board would like to express their appreciation to the Board of Management and Executive Committee, as well as to all employees, for their dedication and hard work during 2019.

Amsterdam, February 11, 2020  
The Supervisory Board





# GOVERNANCE AND COMPLIANCE

This section explains our corporate governance structure and outlines the remuneration of our Board of Management. You will also find information about risk management, compliance and integrity management, and AkzoNobel and the capital markets.

Corporate governance statement	46
Risk management	55
Integrity and compliance management	58
Remuneration report	61
AkzoNobel and the capital markets	66

## A colorful happily ever after

It almost reads like a modern day beauty and the beast story – which ends with our passion for paint coming to the rescue.

The rundown Hay Bouslama district in the city of Béja, Tunisia, was in such a bad state that Miss Tunisia approached our Astral brand for help. It was a perfect opportunity to add more color to people's lives through our global "Let's Colour" program.

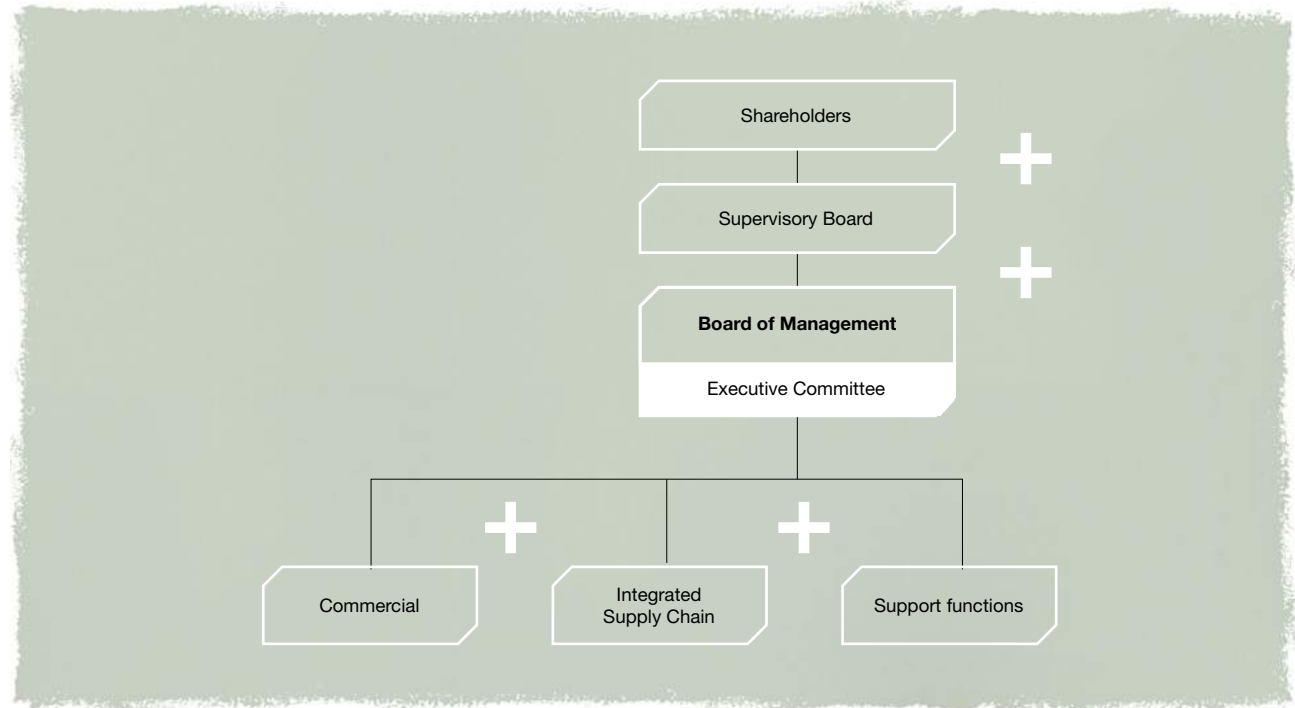
Within weeks, the drab, colorless area had been transformed with around 800 liters of paint, which is helping to preserve the architectural heritage of the old neighborhood. Dozens of residents and several AkzoNobel employees volunteered to help during the colorful renovation, which has positively impacted the daily lives of the delighted local community.



[www.astral.ma/fr](http://www.astral.ma/fr)  
[www.astral.tn/fr](http://www.astral.tn/fr)  
[www.letscolourproject.com](http://www.letscolourproject.com)

# CORPORATE GOVERNANCE STATEMENT

AkzoNobel aspires to the highest standards of corporate governance and seeks to consistently enhance and improve corporate governance performance, emphasizing transparency and embedding a sustainable culture of long-term value creation.



2019 organization structure

Akzo Nobel N.V. is a public limited liability company (naamloze vennootschap) established under the laws of the Netherlands, with common shares listed on Euronext Amsterdam. AkzoNobel has a sponsored level 1 American Depositary Receipt (ADR) program and ADRs can be traded on the international OTCQX platform in the US.

The company's management and supervision are organized under Dutch law in a so-called two-tier system, comprising

a Board of Management (solely composed of executive directors) and a Supervisory Board (solely composed of non-executive directors). The Supervisory Board supervises the Board of Management and ensures a strong external presence in the governance of the company. The two Boards are independent of each other and are accountable to the Annual General Meeting of shareholders (AGM) for the performance of their functions.

Our corporate governance framework is based on the company's Articles of Association, the requirements of the Dutch Civil Code, the Dutch Corporate Governance Code (the "Code"), and all applicable laws and regulations, including securities laws. The Code contains principles and best practices for Dutch companies with listed shares. Deviations from the Code are explained in accordance with the Code's "comply or explain" principle. For the full version of the Code, visit [www.mccg.nl](http://www.mccg.nl)

With the exception of those aspects of our governance which can only be amended with the approval of the AGM, the Board of Management and the Supervisory Board may make adjustments to the way the Code is applied, if this is considered to be in the best interests of the company. Where changes are made, these will be reported and explained in the annual report for the relevant year and discussed at the subsequent AGM.

## BOARD OF MANAGEMENT AND EXECUTIVE COMMITTEE

The Board of Management is entrusted with the management of the company. When it comes to the management of our business, it operates in the context of an Executive Committee. The Executive Committee comprises the members of the Board of Management, (currently the Chief Executive Officer (CEO) and the Chief Financial Officer (CFO)), the Chief Operating Officer, the Chief Supply Chain Officer, the General Counsel and the Chief Human Resources Officer. The Chief Corporate Development Officer was also a member of the Executive Committee until stepping down as of October 1, 2019. Reference is made to the paragraph Board of Management and executive succession in this chapter.

The composition of the Executive Committee ensures that functional, operational and commercial expertise is entrenched at the highest level of the organization. Among other responsibilities, the Board

of Management defines the strategic direction. It establishes and maintains internal policies and procedures for effective risk management and control, manages the realization of the company's operational and financial targets, its sustainability performance and its pursuit of long-term value creation. In fulfilling their duties, Board of Management members are assisted by the Executive Committee and guided by the interests of the company and its affiliated enterprises, taking into consideration the relevant interests of the company's stakeholders.

The Board of Management and Executive Committee promote openness and engagement through a SpeakUp! grievance mechanism and have established a Code of Conduct, policies, rules and procedures incorporated in the company's Policy framework, in order to drive a culture of good governance, consistency and functional excellence. The values of good governance, sustainability and teamwork adopted by the Board of Management are incorporated in these documents. The Board of Management believes these values contribute to a culture focused on long-term value creation and actively encourages these values through leading by example.

A strong company culture fostering a solid and well-embedded balance between performance and organizational health is highly valued by the Board of Management and Supervisory Board, and is fundamental to AkzoNobel's business strategy.



One of Southeast Asia's oldest lighthouses is being protected by our Dulux Weathershield exterior paint. Vung Tau lighthouse, located on the top of Nho mountain in Vung Tau province, Vietnam, was built by the French in 1862. The project to repaint the historic structure was launched as part of Dulux's Lighthouse Protection Campaign.

In order to ensure our transformation has a sustainable impact on the whole organization, our company culture forms an important part of discussions involving internal organizational changes and Human Resources strategy updates. In 2018, a quarterly Insight survey was launched to all employees, focusing on our wider organizational health, which was continued during 2019 (see Note 7 of the Sustainability statements). The Executive Committee and Supervisory Board regularly discuss the results of the survey, the targets and the actions taken to achieve such targets.

The Board of Management takes precedence; all Executive Committee decisions require a majority of the members of the Board of Management. The Board of Management can at all times decide to reserve decisions for the Board of Management. The members of the Board of Management remain accountable for all decisions made by the Executive Committee. The Board of Management is accountable for its performance to the Supervisory Board and is answerable to

the shareholders of the company at the AGM. The Executive Committee members who are not also members of the Board of Management report to the CEO.

The Supervisory Board has regular, direct interaction with all members of the Executive Committee and all Executive Committee members attend most Supervisory Board meetings.

The CEO leads the Executive Committee in its overall management of the company. He is the main point of liaison with the Supervisory Board. The CFO is responsible for overseeing AkzoNobel's finances, its corporate control, investor relations and information management.

The tasks, responsibilities and procedures of the Board of Management and Executive Committee are set out in their Rules of Procedure. These rules have been approved by the Supervisory Board and are available on our website.

Authority to represent the company is vested in the two members of the

Board of Management, acting jointly. This includes the signing of documents. The Board of Management has also delegated a level of authority to corporate agents, including the other members of the Executive Committee. The list of authorized signatories is filed with the public registry and is available on request from the Dutch Chamber of Commerce.

The Managing Directors of our business units and the Corporate Directors in charge of the different functions report to individual Executive Committee members with specific responsibility for their activities and performance.

### Appointment

Board of Management members are appointed and removed from office by the AGM. The Board of Management members were appointed by EGMs (Extraordinary General Meetings) held in 2017. The other members of the Executive Committee are appointed by the CEO, after consultation with the Supervisory Board. Board of Management members are appointed for a four-year term (or less), with the possibility of reappointment.

As described later in this section, the Meeting of Holders of Priority Shares has the right to make binding nominations for the appointment of members of the Board of Management and the Supervisory Board. However, as the company subscribes to the principles of the Code in general, members of the Supervisory Board and the Board of Management are (with the exception of those

circumstances described later in this section) appointed on the basis of non-binding nominations by the Supervisory Board. In such cases, resolutions to appoint a member of the Supervisory Board or the Board of Management require a simple majority of the votes cast by shareholders.

Under certain conditions specified in the Articles of Association, shareholders may also be entitled to nominate Supervisory Board or Board of Management members for appointment. Such nominations require a two-thirds majority, representing at least 50% of the outstanding share capital, in order to be adopted at an AGM (or EGM).

### Diversity

AkzoNobel believes in the strength of diversity, and in accordance with the Code, a Diversity Policy has been adopted for the composition of the Board of Management and Executive Committee. The objective of the Diversity Policy is to enrich the Board of Management's perspective, improve performance, increase member value and enhance the probability of achievement of the company's goals and objectives. The Diversity Policy addresses concrete targets relating to diversity, including nationality, age, gender, education and work background. As part of our commitment to fostering an inclusive and respectful workplace, we introduced training to increase awareness around unconscious bias in the workplace.

A consistent and structured approach is applied to succession planning for the

Board of Management and Executive Committee, taking into account the implementation of the Diversity Policy. AkzoNobel currently diverges from the gender target of at least 30% female and at least 30% male Board of Management members. It is believed that due to the size and scale of the Board of Management (being only two members), this divergence is justified and has ensured the best candidates for the roles were nominated by the Supervisory Board and appointed by shareholders. Following the appointment of Joëlle Boxus as the new Chief Human Resources Officer as per March 9, 2020, AkzoNobel has a gender diversity of 33% female representatives at Executive Committee level.

### Outside directorships

Members of the Executive Committee are not allowed to hold more than one supervisory board membership or non-executive directorship in another listed company. This is more stringent than the requirements of the Dutch Civil Code, which allows members of a board of management to hold two such positions.

The exception to this rule is that in the 18 months prior to their retirement, Executive Committee members are allowed to hold more than one such supervisory board membership or non-executive directorship to allow them to prepare for retirement, as long as this does not interfere with the performance of their tasks as a member of the Executive Committee. Furthermore, an exception can be made for an executive

joining the Executive Committee upon approval from the Supervisory Board. However, a maximum of two supervisory board memberships or non-executive directorships will apply. Further information on any outside board positions of the Executive Committee can be found on page 32.

Acceptance of external supervisory board memberships or non-executive directorships in other listed companies by members of the Executive Committee is always subject to approval by the Supervisory Board, for which authority has been delegated to the Chairman of the Supervisory Board.

### Conflicts of interest

Members of the Board of Management and the other members of the Executive Committee shall not participate in the discussions and decision-making on a subject or transaction in relation to which they have a conflict of interest with the company. Supervisory Board approval is required for decisions to enter into transactions under which Board of Management or Executive Committee members have a conflict of interest of material significance to the company and to the relevant member. Any such decisions involving members of the Board of Management will be recorded in the annual report for the relevant year, with reference to the conflict of interest and declaring that the relevant best practice provisions of the Code have been complied with.

During 2019, no transactions were reported under which a member of the Board of Management or Executive Committee had a conflict of interest which was of material significance to the company and to the relevant member.

### Remuneration

The remuneration of the members of the Board of Management is set in line with the Remuneration Policy for the Board of Management, which is approved by the AGM. The Remuneration Policy of the Board of Management will be resubmitted to the 2020 AGM in line with the implementation of the Shareholder Rights Directive II. The Supervisory Board is responsible for determining the remuneration of the members of the Board of Management on the advice of the Remuneration Committee. The components of Board of Management remuneration, as well as the Remuneration Policy of the Board of Management, are described in the Remuneration report.

The service contracts of the members of the Board of Management do contain change of control provisions. Further details can be found in the Remuneration report. The service contracts of the Board of Management are compliant with the Code. The main elements of these contracts are available on our website.

### Operational Control Cycle

Executive Committee meetings are frequently held, at which the implementation of the company's strategy is discussed. Functional agendas are also

discussed at these Executive Committee meetings. Additional meetings are held to discuss specific topics as required.

The Board of Management and Executive Committee have delegated authorities to individual Executive Committee members and to certain committees and councils.

To help plan for success and ensure alignment within the entire AkzoNobel organization on the strategic and operational plan, the Board of Management and Executive Committee implemented an Integrated Business Planning (IBP) process across the company's global businesses and functions. IBP provides, on a monthly basis, visibility on the long-term integrated business and financial plan, which covers the product portfolio, demand and supply. It therefore ensures early attention and remedial actions, where appropriate, on any potential gaps. The monthly IBP cycle ends with the Corporate Management Business Review (CMBR), which is chaired by the CEO. The Executive Committee attends these meetings, where it reviews the consolidated long-term company perspective, including risks and opportunities, decides on escalation and possible scenarios and supervises the key performance indicators with corrective actions, if applicable.

## COMMITTEES

### Sustainability Council

The Executive Committee has established a Sustainability Council to advise on

sustainability developments. The council monitors the integration of sustainability into management processes and oversees the company's sustainability targets and sustainability performance. The council, which meets quarterly, consists of representative Business and Functional Directors, as well as the CEO.

Significant sustainability aspects material to the company are reviewed annually, with input from internal and external stakeholders. The Sustainability Council focuses on topics with the biggest impact on accelerating the AkzoNobel strategy to create shared value, building on our core principles of safety, integrity and sustainability, including respect for human rights.

Progress regarding sustainability objectives, development, target setting and implementation is reviewed quarterly by the Executive Committee, semi-annually by the Supervisory Board and is verified annually by PricewaterhouseCoopers Accountants N.V.. The Audit Committee takes an active role in assessing the quality and reliability of sustainability performance reporting.

### Integrity and Compliance Committee

This committee supports the Executive Committee with its responsibility in assuring and managing compliance, and with its reporting to the Supervisory Board. The Integrity and Compliance Committee systematically identifies



The McLaren Formula 1 team enjoyed a successful 2019 season, with young racing talents Lando Norris and Carlos Sainz steering them to an admirable fourth place in the Constructors' Championship. Scientists from our Sikkens brand once again worked with technicians at McLaren to develop the dazzling Papaya Spark livery for the team's MCL34s. The coatings system offered numerous benefits designed to help reduce drag and contaminant adhesion, as well as improving surface slip and durability.

material compliance risks, assists in assurance of compliance with laws, regulations and ethical standards, monitors compliance and report findings and recommendations to the Executive Committee. More details can be found on page 58.

### Executive Pensions Committee

The Executive Pensions Committee oversees the general pension policies of AkzoNobel's various pension plans and their financial consequences for the company. The committee is chaired by the CFO and includes the Chief Human Resources Officer, the General Counsel and Corporate Directors of Treasury, Pensions and Rewards.

### Disclosure Committee

The Board of Management has established a Disclosure Committee which consists of senior executives with a background in corporate law, finance and investor relations. The task of the Disclosure Committee is to establish and maintain disclosure controls and procedures, and to advise the Board of Management and a committee comprising the CEO, CFO and General Counsel on the accurate and timely disclosure of material financial and non-financial information.

## SUPERVISORY BOARD

This section provides an overview of the responsibilities and governance of the Supervisory Board. For an understanding of the activities of the Supervisory Board

over the past year, please refer to the Supervisory Board Chairman's statement and the Report of the Supervisory Board. The responsibility of the Supervisory Board is to supervise the policies adopted by the Board of Management and the Executive Committee and to oversee the general conduct of the business of the company. In practice, this means supervising:

- The corporate strategy
- The achievement of the company's operational and financial objectives
- The design and effectiveness of internal risk management and control systems
- The main financial parameters, compliance with applicable laws and regulations and risk factors

The Supervisory Board advises the Board of Management and Executive Committee, while taking into account the interests of the company and its stakeholders. Major investments, acquisitions and functional initiatives are subject to Supervisory Board approval.

The Supervisory Board is governed by its Rules of Procedure (available on our website). The Rules of Procedure include the profile and the Charters of the Committees, which set out the tasks and responsibilities of the Supervisory Board, as well as its operational processes.

### Role of the Chairman

The Chairman of the Supervisory Board determines the agenda, chairs Supervisory Board meetings and the AGM, monitors the proper functioning of the Supervisory Board and its

committees, arranges for adequate provision of information to its members and acts on behalf of the Supervisory Board as the main contact for the Board of Management and Executive Committee. He initiates the evaluation of the functioning of the Supervisory Board, its committees, individual members and the functioning of the Board of Management.

Throughout the year, the Chairman of the Supervisory Board ensures that regular updates are provided to the Supervisory Board on the company's businesses, sustainability, legal matters, social and corporate governance, accounting, investor relations, compliance, risk management and internal controls.

### Composition

The Supervisory Board members, including their biographies, can be found in the Leadership section. In compliance with the Dutch Civil Code, the Supervisory Board has a balanced composition, consisting of at least 30% female and at least 30% male members, reflecting the nature and variety of the company's businesses, their international spread and expertise in fields such as finance, economics, information technology (IT), societal, environmental and legal aspects of business, government and public administration.

The current members represent four nationalities and have diverse experience, appropriate to the markets in which AkzoNobel operates, as well as knowledge of different markets and non-operational areas. The Supervisory Board

maintains a skills matrix, which provides an overview of the skills and experience of the individual members. The Supervisory Board skills matrix can be found in the Report of the Supervisory Board.

In addition, in accordance with the Code, a Diversity Policy has been adopted for the composition of the Supervisory Board. The objective of this policy is to ensure a balanced composition, taking account of nationality, age, gender, education and work background. During 2019, the Diversity Policy was implemented through the Supervisory Board's consistent and structured approach to succession planning. There are no divergences to report. The policy is included in the Supervisory Board's Rules of Procedure, which can be found on our website.

When nominating and selecting new candidates for the Supervisory Board, the Supervisory Board profile and skills matrix, the requirements of the Act on Management and Supervision, and the principles and provisions of the Code, are taken into account.

### Appointment

Members of the Supervisory Board are nominated, appointed and dismissed in accordance with procedures identical to those previously outlined for the members of the Board of Management.

In accordance with the Code, the Rules of Procedure of the Supervisory Board have been updated such that Supervisory Board members are eligible for re-election once for a period not exceeding four years.

Thereafter, members may be re-elected a second time for a period of two years. This period may be extended by two years at the most. In the event of a re-appointment after an eight-year period, reasons shall be given in the Report of the Supervisory Board. Terms of appointment are based on a re-appointment scheme, available on our website. In 2019, one appointment and one re-appointment to the Supervisory Board were proposed to, and approved by, the Annual General Meeting of shareholders held on April 25, 2019.

### Induction and training

Following appointment to the Supervisory Board, new members receive a comprehensive induction tailored to their individual needs. This includes extensive briefings about all major business and functional aspects of the company and its corporate governance and compliance requirements. The induction includes meetings with the CEO, CFO, all other Executive Committee members and relevant members of senior management, as well as site visits. This enables new Supervisory Board members to quickly build up an understanding of AkzoNobel's businesses and strategy, as well as the key risks and issues the company faces.

In addition, the Chairman ensures the Supervisory Board is provided with regular updates and that the Supervisory Board undertakes training, for example in the area of compliance and ethics.

### Conflict of interest

Members of the Supervisory Board shall not participate in the discussions

and decision-making on a subject or transaction in relation to which they have a conflict of interest with the company. Decisions to enter into transactions under which Supervisory Board members have conflicts of interest that are of material significance to the company, and to the relevant Supervisory Board member, require the approval of the Supervisory Board. Any such decisions will be recorded in the annual report for the relevant year, with reference to the conflict of interest and a declaration that the relevant best practice provisions of the Code have been complied with. During 2019, no transactions were reported under which a member had a conflict of interest which was of material significance to the company.

### Remuneration of the Supervisory Board

Supervisory Board members receive a fixed annual remuneration and attendance fee, which is determined by the AGM. According to the Code, it is not possible for members to be remunerated in shares. The Remuneration Policy for the Supervisory Board – which was adopted by the AGM in 2014 – will, with limited changes, be submitted for approval at the 2020 AGM, in line with the implementation of the Shareholder Rights Directive II.

More information on the remuneration of the members of the Supervisory Board and the Remuneration Policy of the Supervisory Board can be found in the Remuneration Report and Note 25 of the Consolidated financial statements.

## SUPERVISORY BOARD COMMITTEES

The Supervisory Board has established three permanent committees – Audit Committee, Nomination Committee and Remuneration Committee. This section explains aspects of the governance and roles and responsibilities of these committees.

Information on the work, composition and attendance of the Supervisory Board members at the meetings of the committees during the year is set out in the Report of the Supervisory Board.

Each committee has a charter describing its role and responsibilities, as well as the manner in which it discharges its duties and reports to the full Supervisory Board. These charters are included in the Supervisory Board Rules of Procedure. The committees report on their deliberations and findings to the full Supervisory Board.

### Audit Committee

The Audit Committee assists the Supervisory Board in overseeing the quality and integrity of:

- Accounting, reporting, risk management and internal control practices of the company
- Compliance with legal and regulatory requirements
- Performance of the Internal Audit function
- Qualifications, performance and independence of the external auditor

The Audit Committee has a role in assessing the quality and integrity of reporting on sustainability performance and takes an active role in reviewing the company's sustainability performance data.

As a rule, the CFO, the Group Controller, the Internal Auditor and the lead partner of the external auditor attend all regular meetings. After most Audit Committee meetings, members hold a separate meeting with only the Internal Auditor present, a separate meeting with only the external auditor present and sessions with only Audit Committee members in attendance.

In addition, there are regular executive sessions with only Audit Committee members and the CFO present. Other members of the Executive Committee attend as and when requested. The General Counsel reports to the Audit Committee on compliance matters at every regular Audit Committee meeting and provides a claim and liability report to the Audit Committee once a year.

The Chairman of the Audit Committee is primarily responsible for the proper functioning of the Audit Committee and reports the activities and findings of the committee to the Supervisory Board, which discusses these activities and findings when necessary. The Chairman also initiates the evaluation of the functioning of the Audit Committee and its individual members, without members of the Board of Management being present.

### Nomination Committee

The Nomination Committee focuses on drawing up selection criteria and appointment procedures for Supervisory Board and Board of Management members. The Nomination Committee assesses the size and composition of both Boards, evaluates the functioning of the individual members, makes proposals for appointments and re-appointments and supervises the Board of Management on the selection of senior management. The Nomination Committee also considers appointments by the CEO of Executive Committee members who are not also a member of the Board of Management.

When selecting candidates for appointment to the Supervisory Board, account is taken of the Supervisory Board profile, the diversity requirements of the Dutch Civil Code and the Code, as well as the need for knowledge of the markets in which the company operates and insights from other markets and non-operational areas.

### Remuneration Committee

The Remuneration Committee is responsible for making proposals to the Supervisory Board on the Remuneration Policy for the Board of Management and is involved in preparing the Remuneration Policy for the Supervisory Board, for overseeing remuneration of the individual members of the Board of Management and other members of the Executive Committee, and for overseeing the remuneration schemes for AkzoNobel executives involving the company's shares.

The Remuneration Committee conducts periodic reviews of the performance of the members of the Board of Management and Executive Committee. The Remuneration Committee also reviews the remuneration of members of the Supervisory Board and ensures alignment with the Remuneration Policy of the Supervisory Board.

## SHAREHOLDERS AND THE ANNUAL GENERAL MEETING

The Annual General Meeting of shareholders (AGM) is an integral part of the governance of the company and its system of checks and balances. The AGM reviews the annual report and decides on the adoption of the financial statements and the dividend proposal, as well as the discharge of members of the Supervisory Board and Board of Management.

The AGM is convened by public notice and the agenda, notes to the agenda and the procedure for attendance and voting at the meeting are published in advance and posted on our website. Matters proposed for consideration, approval or adoption are tabled as separate agenda items and explained in writing in advance of the meeting.

These proposals include, where relevant:

- Adoption of the financial statements
- Dividend proposal
- Discharge of members of the Supervisory Board and Board of Management

- Re-election of members of the Board of Management and Supervisory Board
- Remuneration of members of the Supervisory Board
- Material changes to the Remuneration Policy of the Board of Management
- Advisory vote on Remuneration report
- Other important matters, such as major acquisitions or the sale or demerger of a substantial part of the company, as required by law
- Authorization of the Board of Management to issue new shares
- Authorization of the Board of Management to repurchase shares
- Amendments to the Articles of Association

The company provides remote voting possibilities to its shareholders. Holding shares in the company on the record date determines the right to exercise voting rights and other rights relating to the AGM. All resolutions are made on the basis of the "one share, one vote" principle (assuming an equal par value for each class of shares). All resolutions are adopted by absolute majority, unless the law or the company's Articles of Association stipulate otherwise.

Holders of common shares in aggregate representing at least 1% of the total issued capital, or, according to the Official List of Euronext Amsterdam N.V., representing a value of at least €50 million, may submit proposals for the AGM agenda. Such proposals must be adequately substantiated and submitted in writing, or electronically, to the company at least 60 calendar days in advance of

the meeting. Draft minutes of the AGM are made available on the company's website within three months of the meeting date. The final and duly signed minutes are made available online within six months of the meeting date.

### Share classes

AkzoNobel has three classes of shares: common shares, cumulative preferred shares and priority shares. Common shares are traded on the Euronext Amsterdam stock exchange. Common shares are also traded over-the-counter on OTCQX in the US in the form of American Depositary Receipts (each American Depositary Receipt representing one-third of a common share). On December 31, 2019, a total of approximately 200 million common shares and 48 priority shares had been issued. This includes shares held in treasury which cannot be voted on and which are not eligible for dividend. The company has been informed that by December 31, 2019, each of Capital Research and Management Company, BlackRock Inc., and Massachusetts Financial Services Company held more than 5% of the company's share capital.

The majority of shares in Akzo Nobel N.V. are included in a global certificate and held through the system maintained by the Dutch Central Securities Depository (Euroclear Nederland). In the past, Akzo Nobel N.V. also issued (physical) bearer share certificates (Bearer Certificates). A limited number of Bearer Certificates has not yet been surrendered to Akzo Nobel N.V., although holders



of Bearer Certificates are entitled to a corresponding number of shares in Akzo Nobel N.V..

It is noted that, as a result of Dutch legislation which became effective as of July 2019, the relevant shares will be registered in the name of Akzo Nobel N.V. by operation of law as per January 1, 2021. Pursuant to this legislation, owners of Bearer Certificates will continue to be entitled to a corresponding number of shares in Akzo Nobel N.V. until January 2, 2026. On that date, their entitlement will expire by operation of law. For more information, contact Investor Relations ([investor.relations@akzonobel.com](mailto:investor.relations@akzonobel.com)).

The priority shares are held by the Foundation Akzo Nobel (Stichting Akzo Nobel). The Foundation's Board consists of members of AkzoNobel's Supervisory Board who are not members of the Audit Committee. The Meeting of Holders of Priority Shares has the nomination rights for the appointment of members of the Board of Management and the Supervisory Board, as well as the right to approve amendments to the Articles of Association of the company.

No cumulative preferred shares have been issued to date. Cumulative preferred shares merely have a financing function, which means if necessary, and possible, they will be issued at or near the prevailing quoted price for common shares.

The AGM held on April 25, 2019, authorized the Board of Management for a period of 18 months after that date, or,

if earlier, until the date on which the AGM again extends the authorization – subject to approval from the Supervisory Board – to issue shares in the capital of the company free from preemptive rights, up to a maximum of 10% of the issued share capital. The Board of Management was also given a mandate to acquire common shares in the company's share capital. The maximum number of shares that the company will hold in its own share capital at any time shall not exceed 10% of its issued share capital.

#### Anti-takeover provisions and control

According to the Code, the company is required to provide an overview of its actual or potential anti-takeover measures, and to indicate in what circumstances it is expected that they may be used.

The priority shares may be considered to constitute a form of anti-takeover measure, in relation to the right of the Meeting of Holders of Priority Shares to make binding nominations for appointments to the Board of Management and the Supervisory Board. The Foundation Akzo Nobel has confirmed that it intends to make use of such rights in exceptional circumstances only. These circumstances include situations where, in the opinion of the Board of the Foundation, the continuity of the company's management and policies is at stake.

This may be the case if a public bid for the common shares of the company has been announced, or has been made, or the justified expectation exists that such a bid will be made, without any

agreement having been reached in relation to such a bid with the company. The same shall apply if one shareholder, or more shareholders acting in a concerted way, hold a substantial percentage of the issued common shares of the company without making an offer. Or if, in the opinion of the Board of the Foundation Akzo Nobel, the exercise of the voting rights by one shareholder or more shareholders, acting in a concerted way, is materially in conflict with the interests of the company. In such cases, the Supervisory Board and the Board of Management, in accordance with their statutory responsibility, will evaluate all available options with a view to serving the best interests of the company, its shareholders and other stakeholders.

The Board of the Foundation Akzo Nobel has reserved the right to make use of its binding nomination rights for the appointment of members of the Supervisory Board and of the Board of Management in such circumstances. Although a deviation from provision 4.3.3 of the Code, the Supervisory Board and the Board of Management are of the opinion that these provisions will enhance the continuity of the company's management and policies.

In the event of a hostile takeover bid, or other action which the Board of Management and Supervisory Board consider adverse to the company's interests, the two Boards reserve the right to use all available powers (including the right to invoke a response time in accordance with provisions 4.1.6 and

4.1.7 of the Code), while taking into account the relevant interests of the company and its affiliate enterprise and stakeholders.

## AUDITORS

The external auditor is appointed by the AGM on proposal of the Supervisory Board. The appointment is reviewed every four years and the results of this review and assessment are reported to the AGM. The external auditor attends all regular Audit Committee meetings, as well as the majority of the additional meetings, and the meeting of the Supervisory Board at which the financial statements are approved.

During these meetings, the auditor discusses the outcome of the audit procedures and the reflections thereof in the auditors' report and the management letter. In particular, the key audit matters are highlighted. The auditor receives the financial information and underlying reports of the quarterly figures and can comment on and respond to this information. The lead external auditor is present at the AGM and may be questioned with regard to his statement on whether the consolidated financial statements give a true and fair view of the financial position of the group (the company together with its subsidiaries).

#### Auditor independence

The Audit Committee and Board of Management report their dealings with the external auditor to the Supervisory

Board annually and discuss the auditor's independence.

As the previous lead audit partner retired in 2019, it was decided to appoint the current lead audit partner as per the start of the audit on the financial year 2019. In close co-operation with PricewaterhouseCoopers Accountants N.V., and after having interviews with potential candidates, the Audit Committee decided on the succession of the current lead audit partner.

### Other services

One area of particular focus in corporate governance is the independence of the auditors. The Audit Committee has been delegated direct responsibility for the compensation and monitoring of the auditors and the services they provide to the company. Pursuant to the Audit Profession Act, the auditors are prohibited from providing the company with services in the Netherlands other than "audit services aimed at providing reliability concerning the information supplied by the audited client for the benefit of external users of this information and also for the benefit of the Supervisory Board as referred to in the reports mentioned."

The company has taken the position that no additional services may be provided by the external auditor and its global network that do not meet these requirements, unless local statutory requirements so dictate. In order to anchor this in our procedures, the Supervisory Board adopted the AkzoNobel Rules on External Auditor Independence and Selection

and the related AkzoNobel Guidelines on Auditor Independence. These documents are available on our website.

### Internal Audit

The Internal Audit function is mandated to provide the Board of Management, Executive Committee and Audit Committee with independent, objective assurance on the adequacy of the design and operating effectiveness of the internal control framework described below.

The Internal Auditor reports to the Board of Management and has direct access to the Audit Committee and its Chairman. The function performs its mandate based on a risk-based audit plan, which is approved by the Board of Management and the Audit Committee. It reports a summary of the audit findings biannually to the Board of Management and Executive Committee, and the Audit Committee, which culminates in an annual assessment of the quality and effectiveness of the company's internal control systems. (See Audit Committee earlier in this section).

### SHARE DEALING RULES AND RULES ON DISCLOSURE CONTROL

In accordance with Dutch law and regulations (including the European Market Abuse Regulation), the company maintains insider lists and exercises controls around the dissemination and disclosure of potentially price sensitive information.

All employees and the members of the Board of Management, Executive Committee and Supervisory Board, are subject to the AkzoNobel Share Dealing Rules, which limit their opportunities to trade in AkzoNobel securities. Transactions in AkzoNobel shares carried out by Board of Management, Executive Committee and Supervisory Board members (including their closely associated persons) are, as and when required, notified to the Dutch Authority for the Financial Markets (AFM).

The Board of Management, Executive Committee and Supervisory Board members require authorization from the General Counsel prior to carrying out any transactions in respect of AkzoNobel securities, even in a so-called "open period". In relevant cases, the General Counsel can prohibit carrying out transactions in respect of other companies' securities. In addition, all employees are subject to the AkzoNobel Rules on Disclosure Control.

### INTERNAL CONTROLS AND RISK MANAGEMENT

#### Internal controls

The company has strict procedures for internal controls. The Board of Management and Executive Committee have established several Risk, Control and Compliance Committees, which are explained on page 58. As in previous years, we continued to work on system embedded controls, standard role design and segregation of duty monitoring.

### The AkzoNobel internal control framework



The AkzoNobel internal control framework provides reasonable assurance in achieving business goals, including strategic, operational and reporting goals, in addition to those covering compliance. Internal control is not only about policies and procedures, but also relates strongly to people, culture and behaviors.

An integrated Risk and Internal Control department supports all businesses and functions in their work.

#### Risk management

Our risk management system is explained in more detail in the following section. Reference is made to the Statement of the Board of Management in the Leadership section for statements relating to internal risk management and control systems.

# RISK MANAGEMENT

Doing business involves risk. It's our ambition to be a successful and respected company through managing risks as an essential element of our corporate governance and strategy.

We continuously strive to foster a high awareness of business risks and internal control to provide transparency in our operations.

The Board of Management and Executive Committee are responsible for managing the risks associated with our activities and the establishment and adequate functioning of appropriate risk management and control systems (see Statement of the Board of Management in the Leadership section).

## RISK MANAGEMENT FRAMEWORK

Our risk management framework is in line with the Enterprise Risk Management – Integrated Framework of COSO and the Dutch Corporate Governance Code. It provides reasonable assurance that our business objectives can be achieved and our obligations to customers, shareholders, employees and society can be met.

For more information on our risk management framework, visit: [www.akzonobel.com/risk-management-framework](http://www.akzonobel.com/risk-management-framework)



## RISK MANAGEMENT IN 2019

Risk management is a company-wide activity, under the responsibility of the Board of Management and Executive Committee, and we focus on the areas of major risk exposure.

During 2019, we held a significant number of enterprise risk workshops across the organization. Risk scenarios identified are prioritized by responsible management teams and functional experts and adequate mitigating actions are defined.

We consider risk assessment and mitigation a continuous process which is carried out against the background of an evolving risk landscape that includes short, medium and longer term challenges.

The table below summarizes the major risk factors for the company in the foreseeable future. The symbols represent management's assessment of risk development compared with the previous year.

<b>External – Strategic</b> <ul style="list-style-type: none"> <li>Global economy and the geo-political context ▲</li> <li>Strategic moves in our value chain ■</li> </ul>	<b>Internal – Strategic</b> <ul style="list-style-type: none"> <li>Organic growth ▲</li> <li>Innovation, identification and successful implementation of major transforming technologies ■</li> </ul>
<b>External – Operational</b> <ul style="list-style-type: none"> <li>Information technology and cybersecurity ▲</li> </ul>	<b>Internal – Operational</b> <ul style="list-style-type: none"> <li>Management of change ■</li> <li>Analytics and big data ■</li> </ul>
<b>External – Compliance</b> <ul style="list-style-type: none"> <li>Complying with laws and regulatory developments ■</li> </ul>	

Risk has been assessed to increase. ▲  
 Risk has been assessed to remain fairly stable. ■

### External – Strategic

#### GLOBAL ECONOMY AND THE GEO-POLITICAL CONTEXT

The unpredictable world's geo-political situation and the highly competitive markets in which we operate require our ongoing attention to protect our financial performance.

##### Mitigating actions

- Continued focus on operational cost and complexity reduction
- Deployment of commercial and procurement excellence programs

- Geo-political assessment as part of investment decisions and medium-term operational planning

### External – Strategic

#### STRATEGIC MOVES IN OUR VALUE CHAIN

An accumulation of strategic moves (horizontally and/or vertically) could impact our competitive position and/or increase the vulnerability of operations.

##### Mitigating actions

- Competitive intelligence analysis of (new) competitors, customers and suppliers
- Secure freedom to invest through strategic alignment with shareholders and other stakeholders
- Identify opportunities for M&A, based on strategic rationale

### External – Operational

#### INFORMATION TECHNOLOGY AND CYBERSECURITY

Our longer-term IT strategy means we increasingly rely on fewer consolidated critical applications. With the number of digital business transactions on the increase, the non-availability of IT systems – or unauthorized access – could have a direct impact on our business processes, competitive position and reputation.

##### Mitigating actions

- System (ERP) consolidation to increase robustness of digital landscape
- New security standards for industrial control systems
- Lifecycle planning for key applications
- Embedding a cybersecurity culture (training, awareness creation)
- KPI definition around vulnerability management
- Deployment of information protection in the new generation workplace

## External – Compliance

### COMPLYING WITH LAWS AND REGULATORY DEVELOPMENT

As a global player, we are exposed to increasingly stringent laws and regulations covering a growing range of subjects (such as environmental releases, human rights, competition law).

#### Mitigating actions

- Fostering an open and transparent culture, continuously educating and training
- Implementation of a Business Partner Compliance Framework
- Define ambitious standards in VOC/ dust emission/energy control systems
- Operate under state-of-the-art safety requirements for our manufacturing and R&D sites

## Internal – Strategic

### ORGANIC GROWTH

Market leadership in those parts of the world where our markets are growing is one of the cornerstones of our strategy. A global presence, in combination with locally tailored go-to-market models, is an essential ingredient to success.

#### Mitigating actions

- Clear BU strategic mandates to deliver on growth opportunities
- Deployment of commercial excellence programs

- Digitally driven marketing
- Investment in sales capability

## Internal – Strategic

### INNOVATION, IDENTIFICATION AND SUCCESSFUL IMPLEMENTATION OF MAJOR TRANSFORMING TECHNOLOGIES

Our leadership positions and future success are underpinned by investment in research, the adoption of major transforming technologies and continuous development of the talents and skills of our people.

#### Mitigating actions

- Funding for technology road maps and innovation strategies
- Investing in promising venture funds
- Partnering with innovative startups (Paint the Future)
- IT resources to support the business in new technology applications

## Internal – Operational

### MANAGEMENT OF CHANGE

Our Winning together: 15 by 20 ambition is transforming the company. At the same time, we also recognize the risks associated with change, as well as the need to invest in building an organization structure which encourages and embraces change, while balancing opportunity and managing risk.

## Mitigating actions

- Set up a Transformation Office to support adoption of new organizational model
- Global Process Owners to implement standard solutions across the company
- Reward system to set desired behavioral changes in motion and keep momentum
- Launch of organizational health initiatives and periodic tracking of progress
- Range of programs to attract and retain talent
- Updating internal authority procedures and our control framework to reflect changes in roles and responsibilities

## Internal – Operational

### ANALYTICS AND BIG DATA

In order to utilize data analytics and “big data” to support even better decision-making, we recognize the need to invest in an appropriate organizational structure and governance framework with common standards, methods and tools to deliver insightful information across the company.

#### Mitigating actions

- Risk and mitigation ownership with an empowered community of Global Process Owners
- Define master data quality standards and priorities
- Extended set of key controls



# INTEGRITY AND COMPLIANCE MANAGEMENT

We're committed to leading with integrity in our industry. It's one of our three core principles for doing business. Our robust Integrity and Compliance program helps ensure compliance with laws and regulations and guides our employees to make fair and honest decisions every day.

## GOVERNANCE AND ORGANIZATION

The Executive Committee is responsible for maintaining a culture of integrity and ensuring an effective compliance control framework. The Audit Committee of the Supervisory Board supervises this responsibility. The Executive Committee has delegated certain responsibilities to

the following working committees (which are further explained on our website):

### Integrity and Compliance Committee

Reviews investigations into material violations of laws, regulations and internal rules and into SpeakUp! reports, and decides on disciplinary measures and control improvement actions. It also

monitors and responds to trends in such irregularities. In 2019, this committee was installed to replace the numerous BU and function compliance committees, thus elevating the level at which integrity and compliance irregularities are decided, while improving consistency of measures. This coincides with the initiative of streamlining company-wide end-to-end processes.

### Risk, Control and Compliance Committees (RCC)

Responsible for supervising the effectiveness of the control environment and for reviewing weaknesses in this environment, as well as progress on improvement actions.

### Human Rights Committee

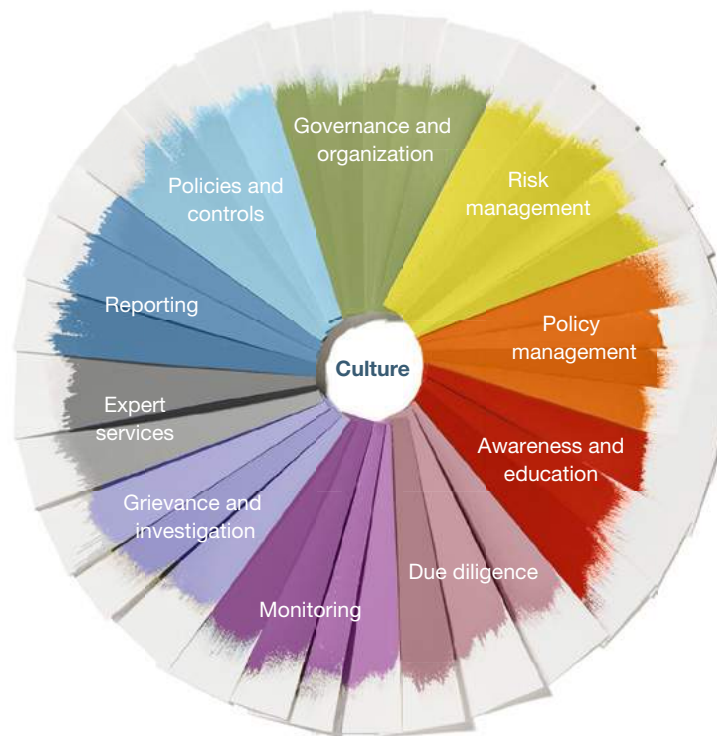
Responsible for supervising the company's human rights program (see Note 8 of the Sustainability statements).

### Privacy Committee

Responsible for supervising the company's privacy control framework.

Day-to-day management of the integrity and compliance framework is delegated to the Integrity and Compliance function, which is led by the Director of Integrity and Compliance. The Director of Integrity and Compliance reports to the General Counsel and, as necessary, has access to the Chairman of the Audit Committee of the Supervisory Board. This function includes legal experts in the field of competition law, bribery and corruption, export control and sanctions, fraud, privacy and human rights, who are

## Integrity and compliance framework



responsible for setting the rules and making training programs available for their area of expertise, and for providing day-to-day expert guidance and support. The function's Integrity and Compliance Managers, located in major business hubs spread over six regions, are responsible for risk identification and response, training and awareness, support and monitoring.

In 2019, the heads of the Integrity and Compliance, Internal Control and Internal Audit function met monthly to discuss findings and trends, and to align actions.

## RISK MANAGEMENT

Annually, each BU and major function identifies its key compliance risks and defines actions to mitigate these risks. These actions form part of the BU/ function integrity and compliance plan, which in turn forms part of a larger BU/ function legal plan. The top five inherent compliance risks relate to competition law, environmental law, anti-bribery, fraud and data protection. In 2019, key focus areas were competition, bribery and privacy.

## POLICY MANAGEMENT

In 2019, the company launched a new Policy Portal. This portal will become the one-stop-shop for key policies, rules and procedures relating to our Global Processes. By reducing complexity and increasing transparency, it will become easier for employees to understand what

rules apply to their job, and will increase our effectiveness in applying the rules.

## AWARENESS AND EDUCATION

We employ several methods to inform and educate employees on integrity and compliance rules and controls, including communication campaigns, e-learning and training sessions.

### Communication campaigns

Employees worldwide regularly receive communications to inform them of certain compliance risks and duties. For example, in 2019, two campaigns were run to alert employees to external fraud threats, with another two focusing on privacy requirements. We also share lessons from investigations on an anonymized basis. In November, a global Integrity Week was held with a focus on compliance in the field of gifts, hospitality and conflicts of interest. Senior leaders distributed messages and videos, articles were posted and discussions held on internal digital platforms, while teams took part in dilemma games and workshops.

### E-learning

The company operates a suite of integrity and compliance related e-learning that is mandatory for employees. E-learning include: Code of Conduct; Life-Saving Rules; competition law; anti-bribery, gifts and entertainment; export control and sanctions; fraud; information security; and privacy. In response to an increased number of harassment and discrimination-

related SpeakUp! reports, we introduced a series of diversity and respectful treatment e-learning in the second half of 2019.

### Training sessions

Numerous face-to-face and virtual trainings are provided on integrity and compliance related topics to dedicated audiences. In 2019, we provided more than 90 trainings on competition law and around 25 on privacy.

## DUE DILIGENCE

We have processes in place to perform due diligence screenings and investigations on business partners and other relevant third parties. As part of our export control and sanctions framework, we screen customers for sanctions and screen transactions for export license requirements. In 2019, we further automated this process to increase assurance that all relevant restrictions are covered.

During 2019, we continued our extensive due diligence on risks of impact on human rights in our supply chains of mica, cobalt and tin-based raw materials and improved the related supplier self-assessment framework (see Note 5 in the Sustainability statements).

During Integrity Week, we launched a new gift and conflict of interest register, creating more transparency on gifts received and provided, and on potential conflicts between the company's interests and one's personal interests.

We also introduced a comprehensive registration and assessment process for personal data processing activities. This will enable us to have better visibility on all relevant personal data processing activities and help us support businesses and functions to ensure that these activities comply with applicable privacy rules.

As part of our M&A program, we screen acquisition targets for past non-compliance and assess their integrity culture and compliance framework. For example, in 2019, extensive compliance due diligence was performed prior to closing the acquisition of Mapaero.

## MONITORING

We have several processes to monitor compliance by employees and business partners with our rules. For example, every year we require employees to confirm that they have understood and complied with our Code of Conduct as part of the performance evaluation cycle. We also require managers to self-assess and confirm compliance by their units with our rules as part of the internal control self-assessment. We monitor supplier performance, including their control framework relating to bribery and human rights, as part of the EcoVadis self-assessment and Together for Sustainability audits.

In 2019, we ran a poll among employees to seek their feedback on our integrity culture. The results show that employees feel we have high standards

of integrity and they feel comfortable to raise concerns.

Every year, we run a competition law compliance declaration program, whereby more than 14,000 employees are reminded of our competition law rules and asked to confirm compliance or raise concerns or questions with our competition law experts. In 2019, preparations were made to integrate this program with a learning program, to be run in February 2020.

Our internal audit function performs numerous audits on our operations. Their audit plan is risk-based and takes account

of prior compliance and internal control findings. In 2019, several internal audits were held at the request of the Integrity and Compliance function to validate compliance with our rules in certain units.

## GRIEVANCE AND INVESTIGATION

Our SpeakUp! grievance mechanism offers employees, business partners and members of the public a means to raise concerns relating to compliance with our Code of Conduct. We apply strict principles of confidentiality, respect for anonymity, non-retaliation,



"Handle with care" was the theme of our 2019 Safety Day. The annual event is an opportunity for us to celebrate our achievements, while reminding us to stay vigilant. This year, we focused on increasing awareness for the potential hazards associated with chemicals and how to handle them safely.

## SpeakUp! reports

	2017 <sup>1</sup>	2018	2019
Total reports and alerts registered	261	238	222
Reports received through SpeakUp!	129	104	164
Safety	23	6	5
Integrity	53	50	59
Sustainability	53	48	100
Conclusions SpeakUp! reports:			
(Partially) substantiated	17	14	28
Unsubstantiated	80	42	82
Other (e.g. referred)	32	48	54
Dismissals resulting from SpeakUp! reports	4	5	4

<sup>1</sup> 2017 numbers include the Specialty Chemicals business.

- In 2019, we abandoned the distinction between category 1 and 2 matters. All matters are now decided by one Integrity Compliance Committee
- "Referred" means that a matter does not relate to a Code of Conduct violation and is referred to another function for handling
- In 2019, we closed 41 SpeakUp! reports from previous years, ten of which were (partially) substantiated, leading to 0 dismissals
- In 2019, 58 reports and alerts were received outside our SpeakUp! mechanism. 28 thereof were (partially) substantiated, leading to 21 dismissals
- "Sustainability" includes reports on harassment and discrimination and other Code of Conduct employment matters

objectivity and the right to be heard. In 2019, the investigation process was further improved by introducing a strict investigation protocol, which applies to all investigations. Investigators must follow certain planning, investigation and reporting steps to safeguard the right quality and speed.

As mentioned under Governance and organization, all decisions are now taken by one committee, increasing efficiency and consistency. In 2019, the total number of reports reduced slightly, although the percentage received through SpeakUp! was significantly higher. All reports and alerts led to 25 dismissals and numerous other disciplinary measures and control improvements, confirming the value of our grievance framework.

## REPORTING

During 2019, the Director of Integrity and Compliance twice reported to the Executive Committee and the Audit Committee of the Supervisory Board on the material compliance matters, the results from investigations and the progress on the Integrity and Compliance plan. We also introduced a monthly reporting of investigation matters to the Executive Committee.

Through the RCC meetings, material compliance related internal control weaknesses are addressed and reported. We discuss material investigation matters quarterly with our external auditor.



# REMUNERATION REPORT

This report describes the implementation of our Remuneration Policy in 2019 for members of the Board of Management and Supervisory Board.

To realize our strategy and create the long-term value we aim for, it is essential that AkzoNobel can attract and retain high caliber members to its Board of Management and Supervisory Board. The remuneration policies for each of these boards support this essential condition to our success.

The Remuneration Policy for the Board of Management (the “Policy”) was first adopted by shareholders at the Annual General Meeting (AGM) in 2005. It has undergone several amendments since then, most recently in 2018. Details about its implementation in 2019 can be found below in chapter 1.

The Remuneration Policy for the Supervisory Board was adopted by shareholders at the Annual General Meeting (AGM) in 2014 and will, with limited changes, be submitted for approval to the AGM in 2020. Details about the implementation of the current policy during 2019 are in chapter 2.

The implementation of the remuneration of both the Board of Management and Supervisory Board has been fully compliant with the applicable policies.

The revised European directive on the encouragement of long-term shareholder engagement (SRD II) and its codification in Dutch law have been taken into account in the disclosure presented in this report.

For a full description of the Remuneration Policy for both the Board of Management and the Supervisory Board, please visit our website: [www.akzonobel.com](http://www.akzonobel.com)

## 1. REMUNERATION FOR THE BOARD OF MANAGEMENT

In implementing the Policy as set out above, the Remuneration Committee consults with external remuneration professionals to obtain appropriate benchmark data, and on other matters where it requires independent advice. When making pay changes for members of the Board of Management, it evaluates the impact on pay differentials with other executives in the company.

Variable remuneration provides an incentive to realize long-term value creation. For the short term, the Supervisory Board sets operational targets over a one-year period that are crucial to the company and are pre-conditions to value creation. The biggest portion of the remuneration packages of Board of Management members is directly aimed at strategic priorities that will contribute to building sustainable long-term value creation, with targets for the return for shareholders and the return on invested capital. For the period 2018 to 2020, following the separation of the Specialty

Chemicals business, a one-off long-term incentive to reward bringing value creation at a higher level has been added.

Prior to agreeing on incentives, the Remuneration Committee conducted scenario analyses of the possible financial outcomes of meeting different performance levels, and how they may affect the structure and value of the Board of Management’s total remuneration.

In 2019, the labor market peer group, as referred to in the policy, consisted of the following companies:

- Ahold Delhaize
- Air Liquide
- ASML
- DSM
- Ferro Corporation
- Henkel
- KPN
- LafargeHolcim
- PPG Industries
- Randstad
- RELX Group
- RPM International
- Sherwin-Williams
- Signify
- Sika
- The Linde Group
- Vopak
- Wolters Kluwer

The table on page 62 gives an overview of the remuneration of the members of the Board of Management who were in office in 2019.

### Base salary

The Remuneration Committee reviewed the salaries of members of the Board of Management during the year, considering market data, inflation data and the level of increases that were to be applied for AkzoNobel employees in the Netherlands, including those who are covered by a collective labor agreement. Increases to the value of 2.75% of base salary were agreed, effective as of January 1, 2019:

- Thierry Vanlancker, CEO: €1,006,000
- Maarten de Vries, CFO: €677,000

### Short-term incentive (STI)

In 2019, the financial objectives of the short-term incentive were return on sales (ROS) and operational cash flow (OCF). The individual and qualitative objectives reflect progress towards the achievement of long-term strategic objectives. The performance achieved is summarized in the table on page 62.

In determining the outcome of the short-term incentive elements, the Remuneration Committee applied a reasonableness test in which the actual level of the performance was critically assessed in light of the assumptions made at the beginning of the year. The test also included an assessment of the progress made with the strategic objectives under prevailing market conditions.

The Remuneration Committee subsequently determined that bonus payments for the Board of Management would be:

- Thierry Vanlancker, CEO: €886,610 (88.1% of salary)
- Maarten de Vries, CFO: €387,826 (57.3% of salary)

No matching shares were granted to the CEO or CFO in 2019 and no investment in shares under the matching arrangement were made, as this arrangement has been suspended for the period 2018 to 2020. The value of the share-matching plan for these three years is invested in the newly-created 2020 Performance Incentive Plan.

## Remuneration Board of Management for the reported financial year

	Fixed remuneration		Variable remuneration		Post-contract compensation <sup>2</sup>	Total remuneration	Proportion of fixed and variable remuneration	Extraordinary items <sup>3</sup>
	Base salary	Fringe benefits <sup>1</sup>	One-year variable	Multi-year variable				
<b>Thierry Vanlancker Chief Executive Officer</b>	1,006,000	10,106	886,610	1,488,096	170,400	3,561,212	0.33 /0.67	670,000
<b>Maarten de Vries Chief Financial Officer</b>	677,000	10,106	387,826	636,345	132,700	1,843,977	0.44 /0.56	450,504

<sup>1</sup> Social security contributions

<sup>2</sup> Compensation intended for build-up of retirement benefits instead of pension contributions

<sup>3</sup> Accrued amounts for the 2020 Performance Incentive Plan

## Performance Board of Management on STI metrics financial year

	Metric	Relative Weighing	Information on performance targets		
			a) Minimum target/Threshold b) Corresponding award	a) Maximum target/Threshold b) Corresponding award	a) Measured performance b) Actual award outcome
<b>Thierry Vanlancker Chief Executive Officer</b>	ROS <sup>1</sup>	35%	a) 8.8% b) 0%	a) 12.9% b) 150%	a) 10.7% b) 101.8%
	OCF <sup>2</sup>	35%	a) 914 b) 0%	a) 1,341 b) 150%	a) 972 b) 30.1%
	Qualitative Targets	30%	0%	150%	140%
<b>Maarten de Vries Chief Financial Officer</b>	ROS <sup>1</sup>	35%	a) 8.8% b) 0%	a) 12.9% b) 150%	a) 10.7% b) 101.8%
	OCF <sup>2</sup>	35%	a) 914 b) 0%	a) 1,341 b) 150%	a) 972 b) 30.1%
	Qualitative Targets	30%	0%	150%	140%

<sup>1</sup> ROS was calculated by determining the ratio of adjusted operating income over revenue.

<sup>2</sup> OCF was calculated as adjusted EBITDA minus the change in operating working capital and minus capital expenditures, all in constant currencies and in millions.

### Long-term incentives (LTI)

The objectives of our long-term incentive plan are to encourage long-term, sustainable economic and shareholder value creation – both absolute and relative to competitors – and to align Board of Management interests with those of shareholders, as well as ensuring retention of the members of the Board of Management.

### Conditional grant LTI share plan 2019-2021

The Remuneration Committee determines the grant levels to be made in respect of members of the Board of Management, within the limits and plans that have been approved by shareholders. In 2019, the CEO and CFO received a conditional grant of shares equivalent to the face value of 150% of their annual base

salaries. The grant price was set based on the market closing price of an AkzoNobel common share as of January 2, 2019:

- 21,379 shares were conditionally granted to Thierry Vanlancker, CEO
- 14,387 shares were conditionally granted to Maarten de Vries, CFO

Vesting of the conditional grant is linked to two performance metrics: ROI and relative

total shareholder return (TSR), equally weighted and independently determining 50% of the LTI vesting. The Supervisory Board reviews ROI performance measure and target each year and ensures that both are directly linked to the strategic direction. The performance level determines: (i) the performance level below which no shares vest; (ii) the performance level at which the target number of shares vest; and (iii) the performance level at which the maximum number of shares vest.

TSR is measured relative to an industry peer group, consisting of the following nine companies:

- Asian Paints
- Kansai Paint
- Nippon Paint
- RPM International
- Axalta
- Masco Corp
- PPG
- Sherwin Williams
- Tikkurilla

The vesting schedule that will apply to the relative TSR metric is listed in the table below. When making the performance assessment, the TSR result of AkzoNobel is included within the ranked peer group.

### Relative TSR vesting scheme for the conditional grants

Rank	Vesting (as % of 50% of conditional grant)
1	150
2	135
3	120
4	100
5	75
6	50
7	25
8-10	0

### Vesting of the LTI Share Plan 2017-2019

Under the LTI Share Plan 2017-2019, a conditional grant of 27,300 shares was made to the CEO. No grant was made to the CFO, as the CFO started with the company on January 1, 2018.

Vesting of the conditional grant was linked to three metrics: ROI (35%); relative TSR (35%); and the company's average position in the DJSI ranking (30%). These targets were set by the Supervisory Board prior to the divestment of Specialty Chemicals. Following the completion of the sale, these performance targets are no longer relevant or applicable and the Supervisory Board has decided to apply the average historic performance of 85%. The final vesting percentage of the 2017 conditional grant – after including the dividend yield of 11.37% during the performance period – equaled 94.66%. The Remuneration Committee determined

### Performance range – 2020 Performance Incentive Plan

	Below threshold	Threshold	Target	Maximum
2020 ROS target	<14%	14%	15%	≥17%
Award level	0% of base salary	100% of base salary	200% of base salary	400% of base salary

that Thierry Vanlancker will vest 25,842 shares, subject to a further two-year holding requirement. At December 31, 2019, these shares had a market value of €2,342,319. An overview of all shares awarded or due to Board of Management members is shown in the table below.

### 2020 Performance Incentive Plan

The 2020 Performance Incentive Plan is an exceptional, one-off plan to incentivize improvement of the company's return on sales (ROS), put in place and approved by the AGM following the divestment of Specialty Chemicals. It supports achievement of 15% ROS (excluding

unallocated corporate center costs) by the end of 2020, presented to shareholders as financial guidance towards upper quartile industry performance.

The 2020 Performance Incentive Plan could award both members of the Board of Management with a cash payment of two times annual base salary, provided that 15% ROS is achieved by the end of 2020. The performance ranges are set out in the table on this page. If a change of control event were to occur during the performance period, the Remuneration Committee can test the Plan's performance conditions and determine the

terms and conditions of any payment arising from it, including the timing of it.

### Claw back and value adjustment

In 2019, there was no cause for a claw back or value adjustment by the Remuneration Committee.

### Loans

The company does not grant loans, advance payments or guarantees to members of the Supervisory Board, members of the Executive Committee or any family member of such persons.

### Shareholding requirements and share matching

As of December 31, 2019, CEO Thierry Vanlancker held 19,181 shares, of which 1,924 qualified for share-matching under the Share-Matching Plan on a ratio 1:1. The matching shares were conditionally granted during 2017 and 2018 and will be released in 2020 and 2021

### 2019 remuneration of the Board of Management – Number of performance-related shares

	Plan	Performance period	Award Date	Vesting Date	End of holding period	Balance at January 1, 2019	Awarded in 2019	Vested in 2019	Forfeited in 2019	Dividend in 2019	Balance at December 31, 2019
	ANS2017	2017-2019	January 1, 2017	February 12, 2020	February 12, 2020	30,383	–	–	(7,014)	2,473	25,842
<b>Thierry Vanlancker Chief Executive Officer</b>	ANS2018	2018-2020	January 1, 2018	February 2021	February 2023	20,813	–	–	–	1,692	22,505
	ANS2019	2019-2021	January 1, 2019	February 2022	February 2024	–	21,379	–	–	1,738	23,117
	ANS2018	2018-2020	January 1, 2018	February 2021	February 2023	17,722	–	–	–	1,441	19,163
<b>Maarten de Vries Chief Financial Officer</b>	ANS2019	2019-2021	January 1, 2019	February 2022	February 2024	–	14,387	–	–	1,170	15,557

respectively, subject to the terms of the Share-Matching Plan. Shares acquired in 2019 by the CEO contribute towards his required shareholding in accordance with the Remuneration Policy.

As of December 31, 2019, CFO Maarten de Vries held 4,164 shares. The shares acquired by the CFO during 2019 contribute towards his required

shareholding in accordance with the Remuneration Policy.

Shares obtained by members of the Board of Management under the performance-related share plan are taken into account for share ownership purposes (but not for matching purposes) as soon as they have become unconditional. This includes vested shares that are to be retained during the blocking period of two years after vesting.

### Comparative information

In compliance with point (b), paragraph 1 of Article 9b of the EU Directive on long-term shareholder engagement, we present below: the annual change of remuneration of each individual member of the Board of Management; the performance of the company; and the average remuneration on a full-time equivalent basis of company employees over at least the five most recent financial years.

Over the last few years of transition, the company's performance fluctuated significantly, as the table shows. Net income attributable to shareholders was reduced in 2014 due to higher tax and lower profit from discontinued operations and recovered again in 2015 due to the positive effects of process optimization, lower costs, favorable currency developments and incidental items. In 2018, net profit increased sharply, mainly due to the divestment of Specialty Chemicals, with a deal result of €5,811 million after tax.

### Comparative table of remuneration and company performance over last five reported financial years (RFY)

					Divestment Specialty Chemicals	
	2014	2015	2016	2017	2018	2019
<b>Remuneration CEO</b>	<b>Ton Büchner</b>			<b>Thierry Vanlancker</b>		
Fixed compensation	1,167,500	1,223,900	1,339,000	1,135,825	1,151,900	1,186,500
Total direct compensation	3,183,600	3,443,300	3,518,900	2,825,863	2,899,883	3,561,212
% change fixed compensation	n.a.	5%	9%	(15%)	1%	3%
% change total compensation	n.a.	8%	2%	(20%)	3%	23%
<b>Remuneration CFO</b>	<b>Maëlys Castella</b>			<b>Maarten de Vries</b>		
Fixed compensation	n.a. <sup>1</sup>	681,000	710,300	715,016	797,600	819,800
Total direct compensation	n.a. <sup>1</sup>	1,322,700	1,586,400	2,169,290	1,515,816	1,843,977
% change fixed compensation	n.a. <sup>1</sup>	n.a.	4%	1%	12%	3%
% change total compensation	n.a. <sup>1</sup>	n.a.	20%	37%	(30%)	22%
<b>Company performance</b>						
Net income attributable to shareholders	546,000,000	979,000,000	970,000,000	832,000,000	6,674,000,000	539,000,000
Net income % change	(25)	79	(1)	(14)	702	(92)
ROI	10.9	14.0	14.4	13.9	12.6	14.1
ROI % change	21%	28%	3%	(3%)	(9%)	12%
Adjusted Operating Income (OPI)	1,072,000,000	1,462,000,000	928,000,000	905,000,000	798,000,000	991,000,000
Adjusted OPI % change	20%	36%	(37%)	(2%)	(12%)	24%
<b>Average remuneration on a full-time equivalent basis of employees</b>						
Average salary per employee <sup>2</sup>	58,589	59,176	58,559	53,453	56,619	54,825
% change average remuneration	0%	1%	(1%)	(9%)	6%	(3%)

<sup>1</sup> Maëlys Castella in service as of September 2014. 2014 remuneration excluded share based compensation, making an annualized figure noncomparable.

<sup>2</sup> Calculated as employee benefits over average number of employees.

\* In years of transition, the compensation for the newly appointed Board of Management member has been annualized

\* The salary increase budgets for 2015 amounted to 3.4%, for 2016 to 3.8%, for 2017 to 4.1%, for 2018 to 3.5% and for 2019 to 4.26% of total salaries

The transition was also reflected in the development of remuneration. Restructuring due to discontinued operations, for example, resulted in a reduction of the average salary per employee, followed by increases when operations stabilized and profits increased again. In 2018, the increase in average salary was also influenced by the inclusion of a one-off €57 million pension cost for the UK Guaranteed Minimum Pension equalizations.

The pay ratio between the total compensation of the CEO in 2019 and the total compensation of an AkzoNobel employee (calculated as an average of all employees as of December 31, 2019) is 65.0 (2018: 51.2).

### Post-contract compensation

Board of Management members receive contributions towards post-contract benefits, which are defined as a percentage of income, as determined by the Supervisory Board. Currently, they are based on age. Contributions are paid

over the base salary in the current year and vary depending on the Board member's age.

### Board contracts

Agreements for members of the Board of Management are concluded for a period not exceeding four years. After the initial term, re-appointments may take place for consecutive periods of up to four years each. The notice period by the Board member, and by the company, shall be subject to a six-month term. Members of the Board of Management normally retire in the year they reach the legal retirement age.

## 2. REMUNERATION FOR THE SUPERVISORY BOARD

Members of the Supervisory Board receive a fixed remuneration based on the roles and responsibilities. Travel expenses and facilities are borne by the company and reviewed by the Audit Committee. Implementation of the Remuneration Policy for the Supervisory Board in 2019 resulted in the payout as presented in the table on the right. According to the Code, members are not remunerated in shares.

## 3. REMUNERATION POLICIES FOR THE NEXT FINANCIAL YEAR

The Supervisory Board has evaluated the remuneration policies for the Board of Management and Supervisory Board. We have considered input from stakeholders

and the requirements of the EU Directive on the encouragement of long-term shareholder engagement (SRD II) and the Dutch regulation implementing this Directive. As a result, new policies were prepared for both boards, to be submitted for approval at the AGM in April 2020.

### Remuneration Policy for the Board of Management

The Supervisory Board has concluded that the Remuneration Policy for the Board of Management – approved by the AGM in 2005 and since amended, most recently in 2018 – is in line with the objectives of the company. The remuneration it provides is balanced and adequate. The disclosure on the Policy has been extended to provide additional insight, in compliance with SRD II, and the

Remuneration Policy will be submitted to the AGM with limited changes.

For implementation in 2020, the Supervisory Board has decided that:

- The one-off Performance Incentive Plan introduced in 2018 remains in place, to be concluded this year. The suspension of the matching shares arrangement will be continued until this conclusion
- Metrics applied for the STI in 2019 were ROS and OCF, and are intended to continue for the 2020 financial year, as they remain relevant and aligned with the company's strategy
- Metrics applied for LTI will remain in line with the strategic direction of the company. Should there be any changes to the current metrics, these

will then be submitted to shareholders for approval

### Remuneration Policy for the Supervisory Board

The Supervisory Board has concluded that the Remuneration Policy for the Supervisory Board – approved by the AGM in 2014 – is in line with the objectives of the company. The remuneration it provides is balanced and adequate and will remain unchanged. The disclosure on the Policy has been extended to provide additional insight, in compliance with SRD II, and this revised Remuneration Policy will be submitted to the AGM.

### 2019 remuneration of the Supervisory Board

in €	2018 Total remuneration	Remuneration	Attendance fee	Committee allowance fees	Employer's charges	2019 Total remuneration
Smedegaard Andersen, Chairman <sup>1</sup>	111,373	130,000	12,500	20,000	–	162,500
Antony Burgmans <sup>2</sup>	53,215	–	–	–	–	–
Peggy Bruzeilius <sup>3</sup>	119,318	21,667	5,000	6,667	4,376	37,710
Byron Grote, Deputy Chairman	135,500	78,000	12,500	40,000	–	130,500
Pamela Kirby	92,500	65,000	12,500	15,000	–	92,500
Louis Hughes <sup>2</sup>	32,322	–	–	–	–	–
Dick Sluimers	107,500	65,000	2,500	40,000	–	107,500
Ben Verwaayen	95,000	65,000	12,500	15,000	–	92,500
Sue Clark	87,995	65,000	12,500	15,000	–	92,500
Patrick Thomas	90,659	65,000	12,500	20,000	–	97,500
Michiel Jaski	78,159	65,000	2,500	20,000	–	87,500
Jolanda Poots-Bijl <sup>4</sup>	–	43,333	2,500	13,333	–	59,166
<b>Total</b>	<b>1,003,541</b>	<b>663,000</b>	<b>87,500</b>	<b>205,000</b>	<b>4,376</b>	<b>959,876</b>

<sup>1</sup> As of May 1, 2018.

<sup>3</sup> Until April 30, 2019.

<sup>2</sup> Until April 30, 2018.

<sup>4</sup> As of May 1, 2019.

# AKZONOBEL AND THE CAPITAL MARKETS

## SHARES

AkzoNobel's common shares are listed on Euronext Amsterdam. The company is included in the AEX Index, which consists of the top 25 listed companies in the Netherlands, ranked on the basis of their turnover in the stock market and free float. During 2019, 229 million AkzoNobel shares were traded on Euronext Amsterdam (2018: 176 million).

AkzoNobel has a sponsored level 1 ADR program and ADRs can be traded on the international OTCQX platform in the US. Please refer to the table below for stock codes and ticker symbols.

Euronext ticker symbol	AKZA
ISIN common share	NL0013267909
OTC ticker symbol	AKZOY
ISIN ADR	US0101995035

AkzoNobel has 100% free float, and a broad base of international shareholders.

Based on an independent shareholder analysis, the Distribution of shares chart (see opposite page) shows the geographical spread of AkzoNobel shareholders.

Around 3% of the company's share capital is held by private investors, many of whom are resident in the Netherlands. Approximately 11% of the company's share capital is held by sustainable and responsible investors\*.

\*As calculated by Nasdaq, according to their methodology, which is to include the sum of:

- Core sustainable and responsible investor firms where 100% of equity assets are managed with an Environmental, Social and Governance (ESG) approach
- Sustainable and responsible investor themed funds managed by broad sustainable and responsible investors



We were proud to receive recognition from the Top Employers Institute in Brazil, China, the UK, the Netherlands and the US during the course of 2019. It was the seventh year AkzoNobel had received Top Employer status in the UK, the sixth year in China (pictured) and the third year in Brazil.

## Key share data<sup>1</sup>

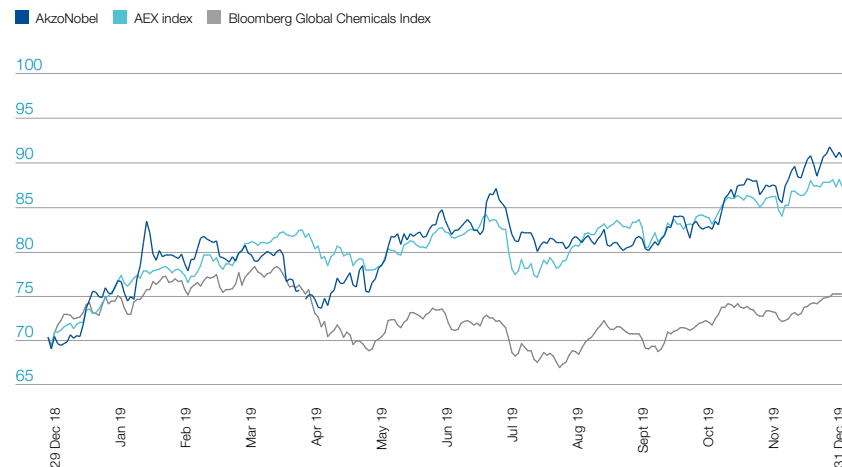
	2017	2018	2019
Year-end (share price in €)	73.02	70.40	90.69
Year-high (share price in €) <sup>2</sup>	82.64	82.7	91.86
Year-low (share price in €) <sup>2</sup>	59.11	68.82	69.12
Number of shares outstanding at year-end (in millions)	253	256	200
Market capitalization at year-end (in € billions)	18.4	17.8	18.1
Dividend per share (in €)	2.50	1.80	1.90
Dividend yield (in %) <sup>3</sup>	3.4	2.6	2.1

<sup>1</sup> Based on Bloomberg share data.

<sup>2</sup> Based on close value.

<sup>3</sup> Based on year-end share price. Excluding special dividend of €4.00 in 2017 and €4.50 in 2019.

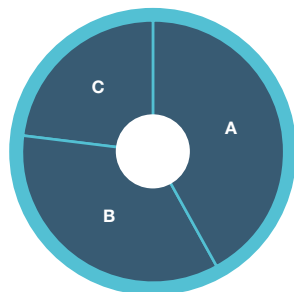
## Share price performance 2019 AkzoNobel share price in €



Following 2019 reviews, AkzoNobel was included in a number of leading sustainability indices and continues to be the reference in the paints and coatings industry. See "Managing sustainability" in the Sustainability statements for a complete overview.

The AkzoNobel share price was up 28.8% at year-end 2019, compared with 2018, out-performing both the Bloomberg Global Chemicals and AEX indices (see Share price performance graph above).

### Analyst recommendations\*



<b>A Buy</b>	11
<b>B Hold</b>	9
<b>C Sell</b>	6

\* Figures indicate number of analysts.

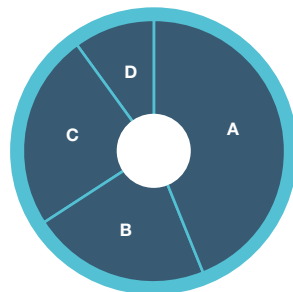
At year-end 2019, AkzoNobel was covered by 26 equity brokers. An overview of analyst recommendations is shown in the graph above.

### DIVIDEND

The dividend policy is to pay a stable to rising dividend. In 2019, an interim dividend of €0.41 per share (2018: €0.37) was paid. The Board of Management proposes a 2019 final dividend of €1.49 per share, which would equal a total 2019 dividend of €1.90 (2018: €1.80) per share.

The dividend proposed to the 2020 Annual General Meeting of shareholders, following adoption, will be payable as of May 7, 2020. AkzoNobel's shares will be

### Distribution of shares 2019 in %



<b>A US</b>	49
<b>B UK</b>	20
<b>C Rest of Europe</b>	22
<b>D Rest of world</b>	9

trading ex-dividend as of April 27, 2020. In compliance with the listing requirements of Euronext Amsterdam, the record date for the final dividend will be April 28, 2020.

### CREDIT RATING AND BONDS

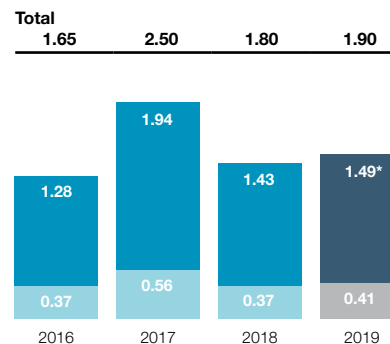
AkzoNobel is committed to maintaining a strong investment grade credit rating. Regular review meetings are held between rating agencies and AkzoNobel senior management. See the table on the right for the current credit ratings and outlook.



For further information please visit our website: [akzonobel.com](http://akzonobel.com)

### Dividend paid in € per share

■ Interim dividend  
■ Final dividend



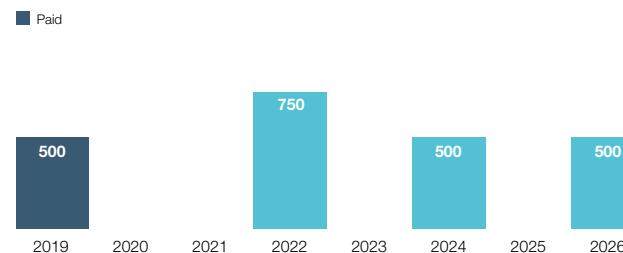
\* Proposed. Excluding special dividend of €4.00 in 2017 and €4.50 in 2019.

Rating agency	Long-term rating	Outlook
Moody's <sup>1</sup>	Baa1	Stable
Standard & Poor's <sup>2</sup>	BBB+	Stable

<sup>1</sup> Rating affirmed January 2019.

<sup>2</sup> Rating affirmed October 2018.

### Debt maturity<sup>1</sup> in € millions (nominal amounts)



<sup>1</sup> At the end of 2019.

### BONDS

On November 8, 2019, a €500 million Floating Note Rate reached maturity and was repaid. The maturity schedule of outstanding bonds is shown below.



### Cleaner walls made easy

How do you test the toughness and durability of interior wall paint? Ask a load of children to make a complete mess of it!

That's exactly what our Dulux brand did when introducing its Easycare stain-resistant paint range in South Africa during 2019.

The youngsters were invited to run amok with everything from tomato sauce to mud. And then all the mess was washed off the walls with a simple cloth and water. Easy.



[www.dulux.com](http://www.dulux.com)



# FINANCIAL STATEMENTS

<b>Financial statements</b>			
Consolidated statement of income	70	Note 23	Commitments 106
Consolidated statement of comprehensive income	70	Note 24	Related party transactions 106
Consolidated balance sheet	71	Note 25	Remuneration of the Supervisory Board and the Board of Management 106
Consolidated statement of cash flows	72	Note 26	Financial risk management 107
Consolidated statement of changes in equity	73	Note 27	Subsequent events 110
Segment information	74		
<b>Notes to the Consolidated financial statements</b>		<b>Company financial statements</b>	
Note 1	Summary of significant accounting policies 75	Statement of income	111
Note 2	Scope of consolidation 82	Balance sheet	111
Note 3	Alternative performance measures 84	Movements in shareholders' equity	112
Note 4	Revenue 85	Note A	General information 112
Note 5	Operating income 87	Note B	Other results 113
Note 6	Employee benefits 87	Note C	Financing income and expense 113
Note 7	Financing income and expenses 89	Note D	Financial non-current assets 113
Note 8	Income tax 89	Note E	Short-term receivables 114
Note 9	Earnings per share 91	Note F	Shareholders' equity 114
Note 10	Intangible assets 92	Note G	Net debt 114
Note 11	Property, plant and equipment 93	Note H	Other current liabilities 115
Note 12	Leases 95	Note I	Financial instruments 115
Note 13	Investments in associates and joint ventures 95	Note J	Contingent liabilities 115
Note 14	Financial non-current assets 96	Note K	Auditor's fees 116
Note 15	Inventories 96		
Note 16	Trade and other receivables 96	<b>Other information</b>	
Note 17	Group equity 96	Other information	116
Note 18	Post-retirement benefit provisions 98	Independent auditor's report	117
Note 19	Other provisions and contingent liabilities 103	Profit allocation and distributions	123
Note 20	Net debt 104		
Note 21	Trade and other payables 105	<b>Financial summary</b>	124
Note 22	Cash flow 106		

# CONSOLIDATED STATEMENT OF INCOME

In € millions, for the year ended December 31	Note	2018	2019
<b>Continuing operations</b>			
Revenue	4	9,256	9,276
Cost of sales	5	(5,329)	(5,309)
<b>Gross profit</b>		<b>3,927</b>	<b>3,967</b>
Selling expenses	5	(2,182)	(2,179)
General and administrative expenses	5	(872)	(687)
Research and development expenses	5	(264)	(255)
Other results	5	(4)	(5)
		<b>(3,322)</b>	<b>(3,126)</b>
<b>Operating income</b>		<b>605</b>	<b>841</b>
Financing income and expenses	7	(52)	(76)
Results from associates and joint ventures	13	20	20
<b>Profit before tax</b>		<b>573</b>	<b>785</b>
Income tax	8	(118)	(230)
<b>Profit for the period from continuing operations</b>		<b>455</b>	<b>555</b>
<b>Discontinued operations</b>			
Profit for the period from discontinued operations	2	6,274	22
<b>Profit for the period</b>		<b>6,729</b>	<b>577</b>
<b>Attributable to</b>			
Shareholders of the company		6,674	539
Non-controlling interests		55	38
<b>Profit for the period</b>		<b>6,729</b>	<b>577</b>
<b>Earnings per share, in €</b>			
<b>Continuing operations</b>			
Basic	9	1.61	2.43
Diluted	9	1.60	2.42
<b>Discontinued operations</b>			
Basic	9	24.58	0.10
Diluted	9	24.47	0.10
<b>Total operations</b>			
Basic	9	26.19	2.53
Diluted	9	26.07	2.52

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

In € millions, for the year ended December 31	2018	2019
<b>Profit for the period</b>	<b>6,729</b>	<b>577</b>
<b>Other comprehensive income / (expense)</b>		
<b>Items that will not be reclassified to the statement of income:</b>		
Post-retirement benefits	(23)	(249)
Income tax	24	24
<b>Net effect</b>	<b>1</b>	<b>(225)</b>
<b>Items that may be reclassified subsequently to the statement of income:</b>		
Exchange differences arising on translation of foreign operations	(110)	127
Cash flow hedges	(20)	–
Income tax	22	11
<b>Net effect</b>	<b>(108)</b>	<b>138</b>
<b>Other comprehensive expense for the period</b>	<b>(107)</b>	<b>(87)</b>
<b>Comprehensive income for the period</b>	<b>6,622</b>	<b>490</b>
<b>Comprehensive income attributable to</b>		
Shareholders of the company	6,578	453
Non-controlling interests	44	37
<b>Comprehensive income for the period</b>	<b>6,622</b>	<b>490</b>

# CONSOLIDATED BALANCE SHEET, BEFORE ALLOCATION OF PROFIT

In € millions, at December 31	Note	2018	2019
<b>Assets</b>			
<b>Non-current assets</b>			
Intangible assets	10	3,458	3,625
Property, plant and equipment	11	1,748	1,700
Right-of-use assets	12	–	374
Deferred tax assets	8	559	529
Investments in associates and joint ventures	13	137	150
Financial non-current assets	14	1,269	1,862
<b>Total non-current assets</b>		<b>7,171</b>	<b>8,240</b>
<b>Current assets</b>			
Inventories	15	1,139	1,139
Current tax assets	8	74	63
Trade and other receivables	16	2,141	2,133
Short-term investments	20	5,460	138
Cash and cash equivalents	20	2,799	1,271
<b>Total current assets</b>		<b>11,613</b>	<b>4,744</b>
<b>Total assets</b>		<b>18,784</b>	<b>12,984</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
Shareholders' equity	17	11,834	6,350
Non-controlling interests	17	204	218
<b>Group equity</b>		<b>12,038</b>	<b>6,568</b>
<b>Non-current liabilities</b>			
Post-retirement benefit provisions	18	603	701
Other provisions	19	296	280
Deferred tax liabilities	8	368	391
Long-term borrowings	20	1,799	2,042
<b>Total non-current liabilities</b>		<b>3,066</b>	<b>3,414</b>
<b>Current liabilities</b>			
Short-term borrowings	20	599	169
Current tax liabilities	8	225	196
Trade and other payables	21	2,645	2,406
Current portion of provisions	18, 19	211	231
<b>Total current liabilities</b>		<b>3,680</b>	<b>3,002</b>
<b>Total equity and liabilities</b>		<b>18,784</b>	<b>12,984</b>

# CONSOLIDATED STATEMENT OF CASH FLOWS

In € millions, for the year ended December 31

	Note	2018	2019
<b>Profit for the period from continuing operations</b>		<b>455</b>	<b>555</b>
<b>Adjustments to reconcile earnings to net cash generated from operating activities</b>			
Amortization and depreciation	10, 11, 12	239	360
Impairment losses	10, 11, 12	1	66
Financing income and expenses	7	52	76
Results from associates and joint ventures	13	(20)	(20)
Pre-tax result on acquisitions and divestments	2	(42)	(83)
Income tax	8	118	230
Changes in working capital	22	(177)	(244)
Pension pre-funding	18, 22	-	(161)
Changes in pension provisions	18	(157)	(509)
Changes in other provisions	19, 22	(46)	(15)
Interest paid		(89)	(66)
Income tax paid		(164)	(184)
Other changes		(8)	28
<b>Net cash generated from operating activities</b>		<b>162</b>	<b>33</b>
Capital expenditures*	10, 11	(184)	(214)
Interest received		47	13
Dividends from associates and joint ventures		7	-
Acquisition of consolidated companies	2	(128)	(224)
Investments in short-term investments	20	(5,541)	(2,325)
Repayments of short-term investments	20	80	7,663
Proceeds from divestments		54	104
Other changes		(3)	(5)
<b>Net cash (used for) / generated from investing activities</b>		<b>(5,668)</b>	<b>5,012</b>
Proceeds from borrowings	20	607	10
Borrowings repaid	20	(1,529)	(623)
Capital repayment	17	-	(2,000)
Share buyback	17	-	(2,520)
Dividends paid	17	(636)	(1,446)
Buy-out of non-controlling interests	2	(437)	-
Other changes		5	-
<b>Net cash used for financing activities</b>		<b>(1,990)</b>	<b>(6,579)</b>
<b>Net cash used for continuing operations</b>		<b>(7,496)</b>	<b>(1,534)</b>
Net cash generated from/(used for) discontinued operations	2	8,958	(10)
<b>Net change in cash and cash equivalents from continued and discontinued operations</b>		<b>1,462</b>	<b>(1,544)</b>
Net cash and cash equivalents at January 1	20	1,278	2,732
Effect of exchange rate changes on cash and cash equivalents		(8)	22
<b>Net cash and cash equivalents at December 31</b>		<b>2,732</b>	<b>1,210</b>

\* Capital expenditures include investments in intangible assets (refer to Note 10) and investments in property, plant and equipment (refer to Note 11).

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## Attributable to shareholders of the company

In € millions	Subscribed share capital	Additional paid-in capital	Cash flow hedge reserve	Cumulative translation reserve	Other (legal) reserves and undistributed profit	Shareholders' equity	Non-controlling interests	Group equity
<b>Balance at December 31, 2017</b>	<b>505</b>	<b>769</b>	<b>15</b>	<b>(549)</b>	<b>5,125</b>	<b>5,865</b>	<b>442</b>	<b>6,307</b>
Impact adoption IFRS 9	-	-	-	-	(3)	(3)	-	(3)
Impact adoption IFRS 15	-	-	-	-	(48)	(48)	(5)	(53)
Impact application IAS 29	-	-	-	23	-	23	-	23
<b>Balance at January 1, 2018</b>	<b>505</b>	<b>769</b>	<b>15</b>	<b>(526)</b>	<b>5,074</b>	<b>5,837</b>	<b>437</b>	<b>6,274</b>
Profit for the period	-	-	-	-	6,674	6,674	55	6,729
Reclassification into the statement of income	-	-	(83)	52	-	(31)	-	(31)
Other comprehensive income / (expense)	-	-	63	(151)	(23)	(111)	(11)	(122)
Tax on other comprehensive income	-	-	5	17	24	46	-	46
<b>Comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>(15)</b>	<b>(82)</b>	<b>6,675</b>	<b>6,578</b>	<b>44</b>	<b>6,622</b>
Dividend	5	191	-	-	(586)	(390)	(57)	(447)
Equity-settled transactions*	-	-	-	-	32	32	-	32
Issue of common shares	2	(2)	-	-	-	-	-	-
Acquisitions and divestments	-	-	-	-	(223)	(223)	(220)	(443)
<b>Balance at December 31, 2018</b>	<b>512</b>	<b>958</b>	<b>-</b>	<b>(608)</b>	<b>10,972</b>	<b>11,834</b>	<b>204</b>	<b>12,038</b>
Profit for the period	-	-	-	-	539	539	38	577
Reclassification into the statement of income	-	-	-	-	-	-	-	-
Other comprehensive income / (expense)	-	-	-	128	(249)	(121)	(1)	(122)
Tax on other comprehensive income	-	-	-	11	24	35	-	35
<b>Comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>139</b>	<b>314</b>	<b>453</b>	<b>37</b>	<b>490</b>
Dividend	-	-	-	-	(1,423)	(1,423)	(23)	(1,446)
Share buyback	(14)	-	-	-	(2,520)	(2,534)	-	(2,534)
Capital repayment and share consolidation	(399)	(957)	-	-	(644)	(2,000)	-	(2,000)
Equity-settled transactions*	-	-	-	-	20	20	-	20
Issue of common shares	1	(1)	-	-	-	-	-	-
<b>Balance at December 31, 2019</b>	<b>100</b>	<b>-</b>	<b>-</b>	<b>(469)</b>	<b>6,719</b>	<b>6,350</b>	<b>218</b>	<b>6,568</b>

\* Includes a tax credit of €4 million (2018: €1 million tax charge).

# SEGMENT INFORMATION

## Decorative Paints

Whether our customers are professionals or DIY-ers, they want great paint that gives a great finish. We supply a variety of quality products for every situation and surface, including paints, lacquers and varnishes. We also offer a range of mixing machines and color concepts for the building and

renovation industry. Our specialty coatings for metal, wood and other building materials is the reference to the market.

## Performance Coatings

We are a leading supplier of performance coatings with strong brands and technologies. Our high quality products

are used to protect and enhance everything from ships, cars, aircraft, yachts and architectural components (structural steel, building products, flooring) to consumer goods (mobile devices, appliances, beverage cans, furniture) and oil and gas facilities.

### Information per business area

In € millions	Revenue from third parties		Group revenue		Amortization and depreciation		Adjusted operating income <sup>1</sup>		Identified items <sup>2</sup>		Operating income		ROS% <sup>3</sup>		OPI margin <sup>4</sup>	
	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019
Decorative Paints	3,667	3,670	3,699	3,703	(92)	(155)	346	418	(38)	7	308	425	9.4	11.3	8.3	11.5
Performance Coatings	5,563	5,549	5,587	5,563	(138)	(183)	629	688	(52)	(123)	577	565	11.3	12.4	10.3	10.2
Corporate and other	26	57	(30)	10	(9)	(22)	(177)	(115)	(103)	(34)	(280)	(149)				
<b>Total</b>	<b>9,256</b>	<b>9,276</b>	<b>9,256</b>	<b>9,276</b>	<b>(239)</b>	<b>(360)</b>	<b>798</b>	<b>991</b>	<b>(193)</b>	<b>(150)</b>	<b>605</b>	<b>841</b>	<b>8.6</b>	<b>10.7</b>	<b>6.5</b>	<b>9.1</b>

<sup>1</sup> Adjusted operating income is operating income excluding identified items.

<sup>2</sup> Identified items are special charges and benefits, results on acquisitions and divestments, major restructuring and impairment charges, and charges and benefits related to major legal, anti-trust, environmental and tax cases.

<sup>3</sup> ROS% is calculated as adjusted operating income (operating income excluding identified items) as a percentage of group revenue.

<sup>4</sup> OPI margin is calculated as operating income as a percentage of group revenue.

### Information per business area

In € millions	Invested capital		Total assets		Total liabilities		Capital expenditures <sup>1</sup>		ROI% <sup>2</sup>	
	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019
Decorative Paints	2,759	2,992	4,357	5,569	1,511	3,249	50	62	12.4	13.4
Performance Coatings	2,963	3,401	4,766	6,794	1,563	2,774	107	113	20.5	20.7
Corporate and Other	481	621	9,661	621	3,672	393	27	39	-	-
<b>Total</b>	<b>6,203</b>	<b>7,014</b>	<b>18,784</b>	<b>12,984</b>	<b>6,746</b>	<b>6,416</b>	<b>184</b>	<b>214</b>	<b>12.6</b>	<b>14.1</b>

<sup>1</sup> Capital expenditures include investments in intangible assets (refer to Note 10) and investments in property, plant and equipment (refer to Note 11).

<sup>2</sup> ROI% is calculated as adjusted operating income (operating income excluding identified items) of the last 12 months as a percentage of average invested capital of the last 12 months. Invested capital is calculated as total assets (excluding cash and cash equivalents, short-term investments, investments in associates, the receivable from pension funds in an asset position and assets held for sale) less current tax liabilities, deferred tax liabilities and trade and other payables.

### Regional information

In € millions	Revenue by region of destination		Intangible assets and property, plant and equipment		Invested capital		Capital expenditures*	
	2018	2019	2018	2019	2018	2019	2018	2019
The Netherlands	318	359	1,198	1,182	1,639	1,766	25	42
Other European countries	3,726	3,748	1,469	1,659	2,023	2,469	81	74
US and Canada	1,134	1,139	485	501	636	682	18	29
South America	815	815	255	239	332	347	13	15
Asia	2,704	2,656	1,698	1,642	1,386	1,528	35	44
Other regions	559	559	101	102	187	222	12	10
<b>Total</b>	<b>9,256</b>	<b>9,276</b>	<b>5,206</b>	<b>5,325</b>	<b>6,203</b>	<b>7,014</b>	<b>184</b>	<b>214</b>

\* Capital expenditures include investments in intangible assets (refer to Note 10) and investments in property, plant and equipment (refer to Note 11).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Note 1 Summary of significant accounting policies

### GENERAL INFORMATION

Akzo Nobel N.V. is a company headquartered in the Netherlands. The address of our registered office is Christian Neefestraat 2, Amsterdam; the Chamber of Commerce number is 09007809. We have filed a list of subsidiaries, associated companies and joint ventures, drawn up in conformity with Article 379 and 414 of Book 2 of the Dutch Civil Code, with the Trade Registry of Amsterdam.

We have prepared the Consolidated financial statements of Akzo Nobel N.V. in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. They also comply with the financial reporting requirements included in Title 9 of Book 2 of the Dutch Civil Code, as far as applicable. The Consolidated financial statements have been prepared on a going concern basis. The Management report within the meaning of Article 391 of Book 2 of the Dutch Civil Code consists of the following parts of the annual report:

- 2019 facts and figures
- 2019 summary
- CEO statement
- Our strategy: how we created value in 2019
- Business overview
- Our leadership: Statement of the Board of Management
- Governance and compliance: Corporate governance statement
- Governance and compliance: Remuneration report
- Financial information: Note 5 Operating income
- Financial information: Note 26 Financial risk management

The section How we created value in 2019 provides information on the developments during 2019 and the results. This section also provides information on cash flow and net debt, capital expenditures, innovation activities and employees.

On February 11, 2020, the Board of Management authorized the financial statements for issue. The financial statements as presented in this report are subject to adoption by the Annual General Meeting of shareholders on April 23, 2020.

### CONSOLIDATION

The Consolidated financial statements include the accounts of Akzo Nobel N.V. and its subsidiaries. Subsidiaries are companies over which Akzo Nobel N.V. has control, because it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect returns through its power over the subsidiary. Non-controlling interests in equity and in results are presented separately.

### CHANGE IN ACCOUNTING POLICIES AND FIRST TIME APPLICATION

In 2019, the most significant change in accounting policies relates to adoption of the new standard IFRS 16 "Leases".

#### IFRS 16 Leases

IFRS 16 replaces the previous standard on lessee accounting for leases. It requires lessees to bring most leases on balance sheet in a single lease accounting model, recognizing a right-of-use asset and a lease liability. Compared with the previous standard for operating leases, it also impacts the classification and timing of expenses and consequently the classification between net cash from operating activities and net cash from financing activities. AkzoNobel has adopted IFRS 16 as per January 1, 2019, applying the modified retrospective approach. All right-of-use assets are measured at the amount of the lease liability at transition, adjusted for any prepaid or accrued lease expenses. Short-term and low-value leases are exempted. AkzoNobel has not restated its 2018 comparative figures. The adoption did not have an impact on group equity. IFRS 16 requires the right-of-use asset and the lease liability to be recognized at discounted value and

assumptions with regards to termination and renewal options have been taken into consideration.

On transition to IFRS 16, we elected to apply the practical expedient to grandfather the prior assessment of which transactions are leases. We applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed for whether there is a lease under IFRS 16. Therefore, the definition of a lease under IFRS 16 was applied only to contracts entered into or changed on or after January 1, 2019. We applied judgement at the initial application of IFRS 16 and also thereafter, when assessing whether payments to be made in optional periods should be included in the calculation of the right-of-use assets and lease liability. Such payments are included in the calculations when we deem it reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease.

We used a number of practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17, in particular:

- On a lease by lease basis we decided whether to recognize right-of-use assets and liabilities for leases for which the lease term ends within 12 months of the date of initial application
- We did not recognize right-of-use assets and liabilities for leases of low-value assets (e.g. certain IT equipment)
- We excluded initial direct costs from the measurement of the right-of-use asset at the date of initial application
- We used hindsight when determining the lease terms

In respect of the implications of IFRS 16 for tax accounting, AkzoNobel has assessed that the right-of-use asset and the lease liability are to be considered together as a single transaction, because in the company's view they are integrally linked. As a result, at inception of a lease and also at the IFRS 16 transition, the net lease asset or liability (without taking into account any advance payments) is nil, the tax base is nil and, therefore, the temporary difference is nil. Hence, no deferred taxes have to be accounted for at inception/IFRS 16 transition and going forward deferred tax

## Impact of adoption of IFRS 16 on the consolidated balance sheet

In € millions	As reported at December 31, 2018	Restatement due to adoption of IFRS 16	Restated opening balance at January 1, 2019
Intangible assets	3,458	(36)	3,422
Property, plant and equipment	1,748	(29)	1,719
Right-of-use assets	–	432	432
Deferred tax assets	559	–	559
Investments in associates and joint ventures	137	–	137
Financial non-current assets	1,269	–	1,269
Inventories	1,139	–	1,139
Current tax assets	74	–	74
Trade and other receivables	2,141	(4)	2,137
Short-term investments	5,460	–	5,460
Cash and cash equivalents	2,799	–	2,799
<b>Total assets</b>	<b>18,784</b>	<b>363</b>	<b>19,147</b>
Shareholder's equity	11,834	–	11,834
Non-controlling interest	204	–	204
Post-retirement benefit provisions	603	–	603
Other provisions	296	–	296
Deferred tax liabilities	368	–	368
Long-term borrowings	1,799	270	2,069
Short-term borrowings	599	93	692
Current tax liabilities	225	–	225
Trade and other payables	2,645	–	2,645
Current portion of provisions	211	–	211
<b>Total equity and liabilities</b>	<b>18,784</b>	<b>363</b>	<b>19,147</b>

is recognized when temporary differences arise after initial recognition, subject to the IAS 12 recognition principles.

The adoption of IFRS 16 as per January 1, 2019, has resulted in the recognition of right-of-use assets of €367 million, and additional lease liabilities of €363 million. In addition, assets with a book value of €65 million have been reclassified to right-of-use assets, including among others finance leases. In the Consolidated statement of income, the operating lease expenses (€113 million), previously recorded in operating income, are replaced by the

depreciation charges on right-of-use assets (€105 million; remains recorded in operating income) and by Interest expenses for the lease liability (€8 million; recorded in net financing expenses). In addition, we recorded a non-cash impairment charge of right-of-use assets of €5 million. On a net basis, the adoption of IFRS 16 has led to an increase of operating income by €3 million and an increase of net financing expenses by €8 million; profit before tax was €5 million lower and profit for the period was €3 million lower. The payments for the operating leases (€108 million), previously included in the net

## Impact of adoption of IFRS 9 and IFRS 15 and application of IAS 29

In € millions	2019 before IFRS 16	Impact	2019 Including IFRS 16
Depreciation and amortization	(255)	(105)	(360)
Adjusted operating income <sup>1</sup>	983	8	991
Identified items <sup>2</sup>	(145)	(5)	(150)
Operating income	838	3	841
Financing income and expenses	(68)	(8)	(76)
Income tax	(232)	2	(230)
Profit for the period	580	(3)	577
Net cash from operating activities	75	108	33
Net cash from financing activities	(6,471)	(108)	(6,579)
ROS% <sup>3</sup>	10.6	0.1	10.7
OPI margin <sup>4</sup>	9.0	0.1	9.1
ROI% <sup>5</sup>	14.7	(0.6)	14.1

<sup>1</sup> Adjusted operating income is operating income excluding identified items.

<sup>2</sup> This identified item relates to a non-cash impairment of right-of-use assets following the implementation of our strategic portfolio review.

<sup>3</sup> ROS% is calculated as adjusted operating income (operating income excluding identified items) as a percentage of group revenue.

<sup>4</sup> OPI margin is operating income as percentage of revenue.

<sup>5</sup> ROI% is calculated as adjusted operating income (operating income excluding identified items) of the last 12 months as a percentage of average invested capital of the last 12 months. Invested capital is calculated as total assets (excluding cash and cash equivalents, short-term investments, investments in associates, the receivable from pension funds in an asset position and assets held for sale) less current tax liabilities, deferred tax liabilities and trade and other payables.

<sup>6</sup> Adjusted operating income, ROS%, OPI margin and ROI% are APM measures; a reconciliation of the alternative performance measures to the most directly comparable IFRS measures refer to Note 3.

cash from operating activities, are now included in the net cash from financing activities.

The blended incremental borrowing rate applied to the lease liabilities at January 1, 2019, was 2.2%. The following table reflects the reconciliation of the operating lease commitments as at December 31, 2018, and the lease liabilities recognized as at January 1, 2019.



## Changes in lease accounting

In € millions	2019
Operating lease commitments as at December 31, 2018	420
Adjustments as a result of finalizing the lease portfolio assessment	(7)
Low-value and short-term leases recognized on a straight-line basis as expense	(10)
<b>Total undiscounted lease commitments</b>	<b>403</b>
Discounting of lease commitments	(40)
<b>Lease liability recognized at January 1, 2019</b>	<b>363</b>

## Other changes in accounting policies

Accounting pronouncements, which became effective for 2019 (among others IFRIC 23 “Uncertainty over income tax treatments” and “Plan Amendment, Curtailment and Settlement” (Amendments to IAS 19)) had no material impact on our Consolidated financial statements as to a large extent we already complied with these pronouncements.

## DISCONTINUED OPERATIONS (NOTE 2)

A discontinued operation is a component of our business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale/held for distribution, or is a subsidiary acquired exclusively with a view to resale. Assets and liabilities are classified as held for sale if it is highly probable that the carrying value will be recovered through a sale transaction within one year rather than through continuing use. When reclassifying assets and liabilities as held for sale, we recognize the assets and liabilities at the lower of their carrying value or fair value less costs to sell. Assets held for sale are not depreciated and amortized but tested for impairment. In case of discontinued operations, the comparative figures in the Consolidated statement of income and Consolidated statement of cash flows are represented. The balance sheet comparative figures are not represented.

## ALTERNATIVE PERFORMANCE MEASURES (NOTE 3)

Our Alternative Performance Measures (APM) are based on IFRS measures and exclude so-called identified items. Identified items are special charges and benefits, results on acquisitions and divestments, major restructuring and impairment charges, and charges and benefits related to major legal, anti-trust, environmental and tax cases, which are generated outside the normal course of business.

## USE OF ESTIMATES

The preparation of the financial statements in compliance with IFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the financial statements. The estimates and assumptions are based on experience and various other factors that are believed to be reasonable under the circumstances and are used to judge the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are reviewed on an ongoing basis. The most critical accounting policies involving a higher degree of judgment and complexity in applying principles of valuation and for which changes in the assumptions and estimates could result in significantly different results than those recorded in the financial statements are the following:

- Scope of consolidation (Note 2)
- Discontinued operations and held for sale (Note 2)
- Income tax and deferred tax assets, including uncertain tax positions (Note 8)
- Impairment of intangible assets, property, plant and equipment and right-of-use assets (Note 10, 11, 12)
- Post-retirement benefit provisions (Note 18)
- Provisions and contingent liabilities (Note 19)

## STATEMENT OF CASH FLOWS

We have used the indirect method to prepare the statement of cash flows. Cash flows in foreign currencies have been

translated at transaction rates. Acquisitions or divestments of subsidiaries are presented net of cash and cash equivalents acquired or disposed of, respectively. Cash flows from derivatives are recognized in the statement of cash flows in the same category as those of the hedged items.

## OPERATING SEGMENTS

We determine and present operating segments based on the information that is provided to the Executive Committee, our chief operating decision-maker during 2019, to make decisions about resources to be allocated to the segments and assess their performance. Segment results reported to the Executive Committee include items directly attributable to a segment as well as those items that can be allocated on a reasonable basis. Unallocated items comprise mainly of corporate assets and corporate costs and are reported in “Corporate and other”.

## FOREIGN CURRENCIES

Transactions in foreign currencies are translated into the functional currency using the foreign exchange rate at transaction date. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency using the exchange rates at the balance sheet date. Resulting foreign currency differences are included in the statement of income, whereby interest-related effects are included in financing income and expenses. Non-monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at acquisition date.

The assets and liabilities of entities with other functional currencies are translated into euros, the functional currency of the parent entity, using the exchange rates at the balance sheet date. The income and expenses of entities with other functional currencies are translated into the functional currency, using the exchange rates at transaction date.

When a subsidiary is operating in a hyperinflationary country, the financial statements of this entity are restated into the current purchasing power at the end of the reporting period. As of January 1, 2018, hyperinflation accounting is applied for Argentina.

Foreign exchange differences resulting from translation into the functional currency of investments in subsidiaries and of intercompany loans of a permanent nature with other functional currencies are recorded as a separate component (cumulative translation reserve) within Other comprehensive income. These cumulative translation adjustments are reclassified (either fully or partly) to the statement of income upon disposal (either fully or partly) or liquidation of the foreign subsidiary to which the investment or the intercompany loan with a permanent nature relates to. Foreign currency differences arising on the translation of a financial liability designated as an effective hedge of a net investment in a foreign operation are recognized in the cumulative translation reserve (in other comprehensive income).

## EXCHANGE RATES OF KEY CURRENCIES

The principal exchange rates against the euro used in preparing the balance sheet and the statement of income are:

	Balance sheet			Statement of income		
	2018	2019	%	2018	2019	%
US dollar	1.143	1.121	2.0	1.182	1.120	5.5
Pound sterling	0.898	0.854	5.2	0.885	0.878	0.8
Swedish krona	10.245	10.473	(2.2)	10.257	10.589	(3.1)
Chinese yuan	7.863	7.808	0.7	7.812	7.742	0.9
Brazilian real	4.438	4.507	(1.5)	4.307	4.414	(2.4)

## REVENUE RECOGNITION (NOTE 4)

### Sale of goods

AkzoNobel's main business consists of straightforward selling of goods (paints and coatings) to customers at

contractually determined prices and conditions without any additional services. Although the transfer of risks and rewards is not the only criterion to be considered to determine whether control over the goods has transferred, it is in most situations considered to be the main indicator of the customer's ability to direct the use of and obtain the benefits from the asset and largely also coincides with the physical transfer of the goods and the obligation of the customer to pay.

Variable considerations, including among others rebates, bonuses, discounts and payments to customers, are accrued for as performance obligations are satisfied and revenue is recognized. Variable considerations are only recognized when it is highly probable that these are not subject to significant reversal. In case of expected returns, no revenue is recognized for such products, but a refund liability and an asset for the right to recover the to be returned products are recorded.

A provision for warranties is recognized when the underlying products or services are sold, generally based on historical warranty data.

Revenue is recognized net of rebates, discounts and similar allowances, and net of sales tax.

### Equipment provided to customers

AkzoNobel regularly provides mixing machines, store interior and other assets to its customers at the start of a paint delivery contract. The delivery of such assets qualifies as a separate performance obligation. Revenue can only be recognized at the moment of transfer of such assets, when there is an agreed sales price or when there is a binding take-or-pay commitment for a minimum quantity of paint to be acquired by the customer.

### Services

AkzoNobel provides certain training, technical or support services to customers as well as shipping and handling activities for its customers. Service revenue is recognized over time when the related services are being provided.

When not separately invoiced, part of the sales price of paints or coatings is allocated to such services.

## POST-RETIREMENT BENEFITS (NOTE 6, 18)

Contributions to defined contribution plans are recognized in the statement of income as incurred.

Most of our defined benefit pension plans are funded with plan assets that have been segregated in a trust or foundation. We also provide post-retirement benefits other than pensions to certain employees, which are generally not funded. Valuations of both funded and unfunded plans are carried out by independent actuaries based on the projected unit credit method. Post-retirement costs primarily represent the increase in the actuarial present value of the obligation for projected benefits based on employee service during the year and interest on the net defined benefit liability/asset. When the calculation results in a benefit to AkzoNobel, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. An economic benefit is available if it is realizable during the life of the plan, or on the settlement of the plan liabilities. The effect of these so-called asset ceiling restrictions and any changes therein is recognized in other comprehensive income. Remeasurement gains and losses, which arise in calculating our obligations, are recognized in other comprehensive income. When the benefits of a plan improve, the portion of the increased benefits related to past service by employees is recognized as an expense in the statement of income immediately. We recognize gains and losses on the curtailment or settlement of a defined benefit plan when the curtailment or settlement occurs.

Interest on the net defined benefit liability/asset is included in financing expenses related to post-retirement benefits. Other charges and benefits recognized are reported in operating income, unless recorded in other comprehensive income.

## OTHER EMPLOYEE BENEFITS (NOTE 6, 19)

Provisions for other long-term employee benefits are measured at present value, using actuarial assumptions and methods. Any actuarial gains and losses are recognized in the statement of income in the period in which they arise.

## SHARE-BASED COMPENSATION (NOTE 6)

We have a performance-related and a restricted share plan as well as a share-matching plan, under which shares are conditionally granted to certain employees. The fair value is measured at grant date and amortized over the three-year period during which the employees normally become unconditionally entitled to the shares with a corresponding increase in shareholders' equity. Amortization is accelerated in the event of earlier vesting or settlement. In case of a plan modification, the fair value is increased when the change is beneficial to the employee.

## INCOME TAX (NOTE 8)

Income tax expense comprises both current and deferred tax, including effects of changes in tax rates. In determining the amount of current and deferred tax we also take into account the impact of uncertain tax positions and whether additional taxes and interest may be due. Income tax is recognized in the statement of income, unless it relates to items recognized in other comprehensive income or equity.

Current tax includes the expected tax payable and receivable on the taxable income for the year, using tax rates enacted or substantially enacted at reporting date, as well as (any adjustments to) tax payables and receivables with respect to previous years.

Deferred tax is recognized using the liability method on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the Consolidated financial statements. We do not recognize deferred tax for the initial recognition of goodwill, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit, and differences related to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. Deferred tax assets are recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized.

Measurement of deferred tax assets and liabilities is based upon the enacted or substantially enacted tax rates expected to apply to taxable income in the years in which temporary differences are expected to be reversed. Income tax consequences are taken into account in the determination of deferred tax liabilities to the extent earnings are expected to be distributed by subsidiaries in the foreseeable future and AkzoNobel has control over dividend distribution. Deferred tax positions are not discounted.

## EARNINGS PER SHARE (NOTE 9)

Basic earnings per share is calculated by dividing the profit for the period attributable to shareholders of the company by the weighted average number of common shares outstanding during the year adjusted for any repurchased shares. Diluted earnings per share is calculated by adjusting the weighted average number of common shares outstanding during the year for the diluting effect of the shares of the performance-related share plan, the restricted share plan and the share-matching plan.

Adjusted earnings per share represents the basic earnings per share from continuing operations excluding identified items, after taxes.

## GOVERNMENT GRANTS

Government grants related to costs are deducted from the relevant costs to be compensated in the same period. Government grants to compensate for the cost of an asset are deducted from the cost of the related asset. Emission rights granted by the government are recorded at cost. A provision is recorded if the actual emission is higher than the emission rights granted.

## INTANGIBLE ASSETS (NOTE 10)

Intangible assets are valued at cost less accumulated amortization and impairment charges. Intangible assets with an indefinite useful life, such as goodwill and certain brands, are not amortized, but tested for impairment annually using the value in use method. Goodwill in a business combination represents the excess of the consideration paid over the net fair value of the acquired identifiable assets, liabilities and contingent liabilities. If the cost of an acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the statement of income. The effects of all transactions with non-controlling interest shareholders are recorded in equity if there is no change in control.

Intangible assets with a finite useful life, such as licenses, know-how, brands, customer relationships, intellectual property rights, emission rights and capitalized development and software costs, are capitalized at historical cost and amortized on a straight-line basis over the estimated useful life of the assets, which generally ranges from five to 40 years for brands with finite useful lives, five to 25 years for customer lists and three to 15 years for other intangibles. Amortization methods, useful lives and residual values are reassessed annually. Research expenditures are recognized as an expense as incurred.

## PROPERTY, PLANT AND EQUIPMENT (NOTE 11)

Property, plant and equipment are valued at cost less accumulated depreciation and impairment charges. Costs include expenditures that are directly attributable to the acquisition of the asset, including borrowing cost of capital investment projects under construction.

Depreciation is calculated using the straight-line method, based on the estimated useful life of the asset components. The useful life of plant equipment and machinery generally ranges from ten to 25 years, and for buildings ranges from 20 to 50 years. Land is not depreciated. In the majority of cases residual value is assumed to be not significant. Depreciation methods, useful lives and residual values are reassessed annually.

Costs of major maintenance activities are capitalized and depreciated over the estimated useful life. Maintenance costs which cannot be separately defined as a component of property, plant and equipment are expensed in the period in which they occur. We recognize conditional asset retirement obligations in the periods in which sufficient information becomes available to reasonably estimate the cash outflow.

## IMPAIRMENTS (NOTE 10, 11, 12)

We assess the carrying value of intangible assets, property, plant and equipment and right-of-use assets whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. In addition, for goodwill and other intangible assets with an indefinite useful life, the carrying value is reviewed at least annually or when circumstances indicate the carrying amount may be impaired. If the carrying value of an asset or its cash-generating unit exceeds its estimated recoverable amount, an impairment loss is recognized in the statement of income on the function level of the asset impaired. The assessment for impairment is performed at the lowest level of assets generating largely independent

cash inflows. For goodwill and other intangible assets with an indefinite life, we have determined this to be at business unit level (one level below segment).

Except for goodwill, we reverse impairment losses in the statement of income if and to the extent we have identified a change in estimates used to determine the recoverable amount.

## LEASES (NOTE 12, 20)

We applied IFRS 16 using the modified retrospective approach and therefore the comparative information for 2018 has not been restated and continues to be reported under IAS 17 and IFRIC 4. The details of accounting policies under IAS 17 and IFRIC 4 are disclosed separately.

### Policy applicable from January 1, 2019

We assess whether a contract is, or contains, a lease at inception. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for a consideration.

This policy is applied to contracts entered into, on or after January 1, 2019.

### As a lessee

At commencement or on modification of a contract that contains a lease component, we allocate the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of cars we have elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

We recognize a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at the present value of the lease liability. The right-of-use asset value contains lease prepayments, lease incentives received, the initial direct costs and an estimate of restoration, removal and dismantling costs.

The right-of-use assets are subsequently depreciated using the straight-line method from the commencement date to the end of the lease term or shorter economic life. In addition, the right-of-use assets is reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The net present value of the lease liability is measured at the discounted value of the lease payments. The liability includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease. The lease payments comprise the following:

- Fixed payments (including in substance fixed payments), less any lease incentives
- Variable lease payments that depend on an index or a rate
- The exercise price of a purchase option if it is reasonably certain that the option will be exercised
- Payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease; and
- Amounts expected to be payable under residual value guarantees.

These lease payments are discounted using the interest rate implicit in the lease if that rate can be readily determined. If that rate cannot be readily determined, the incremental borrowing rate is used. We determine our incremental borrowing rates by obtaining interest rates from various external financing sources and make certain adjustments to reflect the term of the lease and type of the asset leased.

At the lease commencement dates, we assess whether it is reasonably certain to exercise the extension options. We reassess whether it is reasonably certain to exercise the options if there is a significant event or significant change in circumstances within our control.

At the commencement date, we assess whether it is reasonably certain that:

- An option to extend is exercised; or
- An option to purchase is exercised; or
- An option to terminate the lease is not exercised

In making these assessments, all relevant facts and circumstances that create an economic incentive for us to exercise, or not to exercise, the option, including any expected changes in facts and circumstances from the commencement date until the exercise date of the option are considered.

### Short-term leases and leases of low-value assets

We elected not to recognize on the balance sheet right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. We recognize the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

### Policy applicable before January 1, 2019

Lease contracts in which we have substantially all the risks and rewards of ownership are classified as financial leases. Upon initial recognition, the leased asset is measured at the lower of its fair value and the present value of minimum lease payments. Subsequent to initial recognition, the asset is depreciated using a straight-line method, based on the lower of the estimated useful life or the lease term. The interest expenses are recognized as other financing expenses over the lease term.

Payments made under operational leases are recognized in the statement of income on a straight-line basis over the term of the lease.

## ASSOCIATES AND JOINT VENTURES (NOTE 13)

Associates and joint ventures are accounted for using the equity method and are initially recognized at cost. The Consolidated financial statements include our share of the income and expenses of the associates and joint ventures,

whereby the result is determined using our accounting principles. When the share of losses exceeds the interest in the investee, the carrying amount is reduced to nil and recognition of further losses is discontinued, unless we have incurred legal or constructive obligations on behalf of the investee.

## INVENTORIES (NOTE 15)

Inventories are measured at the lower of cost and net realizable value. Costs of inventories comprise all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to the present location and condition. The costs of inventories are determined using weighted average cost.

## PROVISIONS (NOTE 19)

We recognize provisions when a present legal or constructive obligation as a result of a past event exists, it is probable that an outflow of economic benefits is required to settle the obligation and the amount can be reliably estimated. Provisions are measured at net present value. The increase of provisions as a result of the passage of time is recognized in the statement of income under Financing income and expenses.

Provisions for restructuring of activities are recognized when a detailed and formal restructuring plan has been approved, and the restructuring has either commenced or has been announced publicly. We do not provide for future operating costs.

## FINANCIAL INSTRUMENTS

### Classification

All assets are measured at amortized cost, fair value through profit or loss or fair value through other comprehensive income. Financial assets are classified according to a model based on:

- A contractual cash flow characteristics test
- A business model dictating how the reporting entity manages its financial assets in order to generate cash flows as either:
  1. Hold to collect contractual cash flows.
  2. Collect contractual cash flows and sell.
  3. Neither 1 or 2.
- Election of the fair value option in some specific cases in order to eliminate an accounting mismatch

The classification of a financial asset is determined at initial recognition, but if certain conditions are met, an asset might be subject to reclassification.

### Valuation and impairment

Financial assets are assessed for impairment either according to the general approach or a simplified approach.

The calculation of impairment under the general approach uses the following stages:

- 12-month expected credit losses; taking in account possible default events within one year
- Lifetime expected credit losses in case of an increase in credit risk; through recognition of expected credit losses over the remaining life of the exposure
- Lifetime expected credit losses, where interest is calculated on the net amount of the receivables less impairment loss

In all above stages, the impairment calculation used at AkzoNobel is based on external credit ratings of involved parties or default rates published by well-known credit risk agencies.

The financial assets included in the general impairment approach are long-term loans and other long-term receivables.



The calculation of impairment under the simplified approach requires recognition of lifetime expected credit loss (no tracking of changes in credit risk). The financial assets included in the simplified impairment approach are trade receivables and the remaining financial assets.

Measurement

Regular purchases and sales of financial assets and liabilities are recognized on trade date. The initial measurement of all financial instruments is at fair value. Except for derivatives and cash and cash equivalents, the initial measurement of financial instruments is adjusted for directly attributable transaction costs.

Derivative financial instruments (Note 26)

Derivative financial instruments are recognized at fair value on the balance sheet. Fair values are derived from market prices and quotes from dealers and brokers or are estimated using observable market inputs. When determining fair values, credit risk for our contract party, as well as for AkzoNobel, is taken into account.

Changes in the fair value are recognized in the statement of income, unless cash flow hedge accounting or net investment hedge accounting is applied. In those cases, the effective part of the fair value changes is deferred in other comprehensive income and released to the related specific lines in the statement of income or balance sheet at the same time as the hedged item.

Financial non-current assets (Note 14) and Trade and other receivables (Note 16)

Loans and receivables are measured at amortized cost, using the effective interest method, less any impairment losses.

Cash and cash equivalents and Short-term investments (Note 20)

Cash and cash equivalents and short-term investments are measured at fair value. Cash and cash equivalents include all cash balances and other investments that are directly convertible into known amounts of

cash. Changes in fair values are included in financing income and expenses.

Long-term and Short-term borrowings (Note 20, 26) and Trade and other payables (Note 21)

Long-term and short-term borrowings, as well as trade and other payables, are measured at amortized cost, using the effective interest rate method. The interest expense on borrowings is included in financing income and expenses. The fair value of borrowings, used for disclosure purposes, is determined based on listed market price, if available. If a listed market price is not available, the fair value is calculated based on the present value of principal and interest cash flows, discounted at the interest rate at the reporting date, considering AkzoNobel's credit risk.

NEW IFRS ACCOUNTING STANDARDS

IFRS standards and interpretations thereof not yet in force which may apply to our Consolidated financial statements for 2020 and beyond have been assessed for their potential impact.

These include among others amendments to IFRS 3 "Definition of a Business", amendments to IAS 1 and IAS 8 "Definition of Material", "Amendments to References to the Conceptual Framework in IFRS Standards" and IFRS 17 "Insurance Contracts", all effective on or after January 1, 2020. These changes are not expected to have a material effect on AkzoNobel's Consolidated financial statements.

Material subsidiaries

The Consolidated financial statements comprise the assets, liabilities, income and expenses of 283 legal entities. We consider legal entities material when they represent, for at least two subsequent years, more than 5% of either revenue or adjusted operating income or based on qualitative aspects. Material subsidiaries included in the following table are fully owned at year-end 2019.

Material subsidiaries related to continuing operations

Table with 2 columns: Legal entity, Principal place of business/country of corporation. Rows include Akzo Nobel Coatings Inc. (US), Akzo Nobel Paints (Shanghai) Co Ltd. (China), Imperial Chemical Industries Limited (UK), International Paint LLC (US), Akzo Nobel Coatings SPA (Italy).

Acquisitions

On November 8, 2019, we acquired Mapaero in France to further strengthen our global position in the steadily growing aerospace and coatings industry. Specializing in sustainable water-based and advanced eco-friendly products and a global player in the structural and cabin coating sub-segments, Mapaero operates a production facility in France and has 140 employees. The business generated revenue of €34\* million in 2018. In 2019, we performed a preliminary purchase price allocation, resulting in €83 million of goodwill, that has been fully allocated to business unit Automotive and Specialty Coatings.

\* Revenue figures are unaudited.

On October 1, 2018, we acquired Fabryo Corporation S.R.L. (Fabryo) in Romania. The transaction included two production facilities and six distribution centers for decorative paints, adhesives and mortars, including one of the largest decorative paints factories in the region,

## Recognized fair values at acquisition

In € millions	Mapaero Aerospace Coatings	Other*	Total 2019
Other intangibles	155	(13)	142
Property, plant and equipment	13	(1)	12
Inventories	4	–	4
Trade and other receivables	19	–	19
Cash and cash equivalents	17	–	17
Investments in short-term investments	16	–	16
Long-term debt	(3)	1	(2)
Deferred tax assets/(liabilities)	(43)	2	(41)
Trade and other payables	(8)	–	(8)
<b>Net identifiable assets and liabilities</b>	<b>170</b>	<b>(11)</b>	<b>159</b>
Goodwill	83	18	101
<b>Purchase consideration</b>	<b>253</b>	<b>7</b>	<b>260</b>
Cash and cash equivalents acquired	(17)	–	(17)
To be paid in 2020 and later years	(14)	(5)	(19)
<b>Net cash outflow</b>	<b>222</b>	<b>2</b>	<b>224</b>

\* Mainly related to finalizing the purchase accounting for Fabryo.

with capacity for further expansion. The business generated revenue of €45\* million in 2017 and is the only player with both a leading product portfolio for consumers as well as professional segments in the Romanian market, including brands Savana, APLA and InnenWeiss.

\* Revenue figures are unaudited.

In 2018, we performed a preliminary purchase price allocation, which was completed in 2019. This resulted in higher goodwill and lower intangibles for an amount of €13 million. The goodwill was fully allocated to business unit Decorative Paints Europe, Middle East and Africa.

In 2018, other smaller acquisitions included Doves Decorating Supplies in the UK, Xylazel S.A. in Spain and Colourland Paints Sdn Bhd and Colourland Paints (Marketing) Sdn Bhd in Malaysia.

In December 2018, we also acquired the non-controlling interest from Swire Industrial Limited in several Akzo Nobel Swire Paints subsidiaries for €407 million. The goodwill on this transaction of €208 million was charged directly to shareholder's equity.

## Divestments

In 2018, the Specialty Chemicals business was classified as held for sale and discontinued operations, therefore the Consolidated statement of income and the Consolidated statement of cash flows show the results of the Specialty Chemicals business as discontinued.

The sale of the Specialty Chemicals business to the Carlyle Group and GIC for an enterprise value of €10.1 billion was completed on October 1, 2018. The Specialty Chemicals business is now called Nouryon.

At year end 2018, AkzoNobel made a best estimate of the expected deal proceeds for the sale of the Specialty Chemicals business, including the net debt/working capital settlement.

In 2018, the divestment of the Specialty Chemicals business resulted in a net gain of €5,811 million and a net cash inflow of €9,321 million.

In 2019, the profit from discontinued operations includes the final purchase price settlement of the sale of the Specialty Chemicals business, as well as a true up of related tax positions, which resulted in an after-tax gain of €22 million.

In 2018 and 2019, otherwise no other significant divestments occurred.

## Discontinued operations and held for sale

The results and cash flows from discontinued operations in 2018, as well as 2019, almost completely related to the Specialty Chemicals business.

## Discontinued operations

In € millions	2018	2019
Revenue	3,791	–
Expenses	(3,158)	–
<b>Profit before tax</b>	<b>633</b>	<b>–</b>
Income tax	(168)	–
<b>Profit for the period after tax</b>	<b>465</b>	<b>–</b>
Results related to discontinued operations in previous years	(2)	–
Tax related to discontinued operations in previous years	–	–
<b>Profit for the period</b>	<b>463</b>	<b>–</b>
Gain on the sale of the Specialty Chemicals business	6,074	21
Income tax on the sale	(263)	1
<b>Total profit for the period from discontinued operations</b>	<b>6,274</b>	<b>22</b>

## Deal result

In € millions	2018	2019
Consideration received for shares sold	8,284	17
Net assets and liabilities	(2,112)	5
Liabilities assumed and cost* allocated to the deal, realization of cumulative translation and cash flow hedge reserves	(98)	(1)
Income tax on sale	(263)	1
<b>Deal result after tax</b>	<b>5,811</b>	<b>22</b>

\* Excluding deal cost incurred in 2017.

## Cash flows from discontinued operations

In € millions	2018	2019
Net cash from operating activities	351	(10)
Net cash from investing activities*	8,723	–
Results from financing activities	(116)	–
<b>Cashflows from discontinued operations</b>	<b>8,958</b>	<b>(10)</b>

\* Including the cash inflow from the divestment of €9,321 million.

## Note 3 Alternative performance measures

In presenting and discussing AkzoNobel's operating results, management uses certain alternative performance measures not defined by IFRS, which exclude the so-called identified items. These alternative performance measures should not be viewed in isolation as alternatives to the equivalent IFRS measures and should be used as supplementary information in conjunction with the most

directly comparable IFRS measures. Alternative performance measures do not have a standardized meaning under IFRS and therefore may not be comparable to similar measures presented by other companies. Where a non-financial measure is used to calculate an operational or statistical ratio, this is also considered an alternative performance measure.

### Alternative performance measures

In € millions	2018			2019		
	Continuing operations	Discontinued operations	Total	Continuing operations	Discontinued operations	Total
<b>Operating income</b>	<b>605</b>	<b>656</b>	<b>1,261</b>	<b>841</b>	<b>-</b>	<b>841</b>
APM adjustments to operating income						
- Transformation costs <sup>1</sup>	130	29	159	204	-	204
- UK guaranteed minimum pension equalization	57	-	57	-	-	-
- Gain on disposal	-	-	-	(54)	-	(54)
- Legal	6	-	6	-	-	-
<b>Total APM adjustments (identified items)</b>	<b>193</b>	<b>29</b>	<b>222</b>	<b>150</b>	<b>-</b>	<b>150</b>
<b>Adjusted operating income</b>	<b>798</b>	<b>685</b>	<b>1,483</b>	<b>991</b>	<b>-</b>	<b>991</b>
<b>Profit for the period attributable to shareholders of the company</b>	<b>410</b>	<b>6,264</b>	<b>6,674</b>	<b>517</b>	<b>22</b>	<b>539</b>
APM adjustments to operating income	193	29	222	150	-	150
APM adjustment Interest on tax settlement	(30)	-	(30)	-	-	-
APM adjustments to income tax <sup>2</sup>	(86)	(6)	(92)	(7)	-	(7)
APM adjustment deal result on sale Specialty Chemicals, net of tax	-	(5,811)	(5,811)	-	(22)	(22)
<b>Total APM adjustments</b>	<b>77</b>	<b>(5,788)</b>	<b>(5,711)</b>	<b>143</b>	<b>(22)</b>	<b>121</b>
<b>Adjusted profit for the period attributable to shareholders of the company</b>	<b>487</b>	<b>476</b>	<b>963</b>	<b>660</b>	<b>-</b>	<b>660</b>

<sup>1</sup> Includes costs related to the strategy to create a focused high-performing Paints and Coatings business.

<sup>2</sup> 2019 includes the tax impact on APM adjustments and the net of re-recognition and derecognition of deferred tax assets. Further details are disclosed in Note 8.

### Alternative performance measures: Adjusted OPI, OPI margin and ROS%

In € millions	2018	2019
<b>Group revenue</b>		
Decorative Paints	3,699	3,703
Performance Coatings	5,587	5,563
Other	(30)	10
<b>Total</b>	<b>9,256</b>	<b>9,276</b>
<b>Operating income</b>		
Decorative Paints	308	425
Performance Coatings	577	565
Other	(280)	(149)
<b>Total</b>	<b>605</b>	<b>841</b>
<b>Total APM adjustments (identified items)</b>		
Decorative Paints	(38)	7
Performance Coatings	(52)	(123)
Other	(103)	(34)
<b>Total</b>	<b>(193)</b>	<b>(150)</b>
<b>Adjusted operating income<sup>1</sup></b>		
Decorative Paints	346	418
Performance Coatings	629	688
Other	(177)	(115)
<b>Total</b>	<b>798</b>	<b>991</b>
<b>OPI margin%<sup>2</sup></b>		
Decorative Paints	8.3	11.5
Performance Coatings	10.3	10.2
Other <sup>4</sup>		
<b>Total</b>	<b>6.5</b>	<b>9.1</b>
<b>ROS%<sup>3</sup></b>		
Decorative Paints	9.4	11.3
Performance Coatings	11.3	12.4
Other <sup>4</sup>		
<b>Total</b>	<b>8.6</b>	<b>10.7</b>

<sup>1</sup> For reconciliation to IFRS measures please refer to the table on the previous page.

<sup>2</sup> OPI margin is calculated as operating income as a percentage of group revenue.

<sup>3</sup> ROS% is calculated as adjusted operating income (operating income excluding identified items) as a percentage of group revenue.

<sup>4</sup> OPI margin and ROS% for Other activities/eliminations is not shown, as this is not meaningful.



AkzoNobel uses alternative performance measure adjustments (APM adjustments) to the IFRS measures to provide supplementary information on reporting on the underlying developments of the business. These APM adjustments may affect the IFRS measures operating income, net profit and earnings per share. A reconciliation of the alternative performance measures to the most directly comparable IFRS measures can be found in the tables for adjusted operating income and adjusted earnings from continuing operations in this note.

**Alternative performance measures:  
ROI%**

In € millions	2018	2019
<b>Average invested capital</b>		
Decorative Paints	2,798	3,106
Performance Coatings	3,066	3,325
Other	476	595
<b>Total</b>	<b>6,340</b>	<b>7,026</b>
<b>Adjusted operating income<sup>1</sup></b>		
Decorative Paints	346	418
Performance Coatings	629	688
Other	(177)	(115)
<b>Total</b>	<b>798</b>	<b>991</b>
<b>ROI%<sup>2</sup></b>		
Decorative Paints	12.4	13.4
Performance Coatings	20.5	20.7
Other <sup>3</sup>		
<b>Total</b>	<b>12.6</b>	<b>14.1</b>

<sup>1</sup> For reconciliation to IFRS measures please refer to the table on the previous page.

<sup>2</sup> ROI% is calculated as adjusted operating income (operating income excluding identified items) of the last 12 months as a percentage of average invested capital of the last 12 months. Invested capital is calculated as total assets (excluding cash and cash equivalents, short-term investments, investments in associates, the receivable from pension funds in an asset position and assets held for sale) less current tax liabilities, deferred tax liabilities and trade and other payables.

<sup>3</sup> ROI% for Other activities/eliminations is not shown, as this is not meaningful.

**Alternative performance measures:  
Adjusted earnings per share**

In € millions	2018	2019
Profit for the period attributable to shareholders of the company from continuing operations	410	517
APM adjustments to operating income	193	150
APM adjustment to interest	(30)	-
APM adjustment to income tax	(86)	(7)
<b>Adjusted profit from continuing operations attributable to shareholders of the company*</b>	<b>487</b>	<b>660</b>
Weighted average number of shares	254.9	213.1
Earnings per share from continuing operations (in €)	1.61	2.43
Adjusted earnings per share from continuing operations (in €)	1.91	3.10

\* For the reconciliation to IFRS measures please refer to the table on the previous page.

The implementation of IFRS 16 as per January 1, 2019, has impacted the alternative performance measures as presented in this note. Details on the impact of the implementation of IFRS 16 on these alternative performance measures are disclosed in Note 1.

AkzoNobel derives revenue from the transfer of goods and services over time and at a point in time in the major product lines and geographical regions as disclosed in the table on the next page.

For the receivables, which are included in Trade and other receivables, reference is made to Note 16.

As at December 31, 2019, and at December 31, 2018, no significant contract assets were recognized.

As at December 31, 2019, the amount of contract liabilities deferred to be recognized over time in 2020 is €3 million. These contract liabilities primarily relate to shipping, training and certain technical services, for which revenue is recognized over time.

The amount of €3 million included in contract liabilities at the beginning of the period has been recognized as revenue during the year 2019 (December 31, 2018: €3 million).

## Revenue disaggregation

In € millions	Decorative Paints		Performance Coatings		Other		Total	
	2018	2019	2018	2019	2018	2019	2018	2019
<b>Primary geographical markets - revenue from third parties</b>								
The Netherlands	202	202	91	100	25	57	318	359
Other European countries	1,684	1,747	2,042	2,001	–	–	3,726	3,748
US and Canada	–	–	1,134	1,139	–	–	1,134	1,139
South America	461	456	353	359	1	–	815	815
Asia	1,136	1,075	1,568	1,581	–	–	2,704	2,656
Other regions	184	190	375	369	–	–	559	559
<b>Total</b>	<b>3,667</b>	<b>3,670</b>	<b>5,563</b>	<b>5,549</b>	<b>26</b>	<b>57</b>	<b>9,256</b>	<b>9,276</b>
<b>Major goods/service lines - group revenue</b>								
Decorative Paints Europe, Middle East and Africa	2,093	2,161	–	–	–	–	2,093	2,161
Decorative Paints South America	468	463	–	–	–	–	468	463
Decorative Paints Asia	1,144	1,084	–	–	–	–	1,144	1,084
Powder Coatings	–	–	1,218	1,234	–	–	1,218	1,234
Marine and Protective Coatings	–	–	1,291	1,306	–	–	1,291	1,306
Automotive and Specialty Coatings	–	–	1,392	1,388	–	–	1,392	1,388
Industrial Coatings	–	–	1,738	1,731	–	–	1,738	1,731
Other	(6)	(5)	(52)	(96)	(30)	10	(88)	(91)
<b>Total</b>	<b>3,699</b>	<b>3,703</b>	<b>5,587</b>	<b>5,563</b>	<b>(30)</b>	<b>10</b>	<b>9,256</b>	<b>9,276</b>
<b>Timing of revenue recognition</b>								
Goods transferred at a point in time	3,638	3,621	5,374	5,311	–	–	9,012	8,932
Services transferred over time	29	49	189	238	26	57	244	344
<b>Total</b>	<b>3,667</b>	<b>3,670</b>	<b>5,563</b>	<b>5,549</b>	<b>26</b>	<b>57</b>	<b>9,256</b>	<b>9,276</b>

## Note 5 Operating income

### Operating income

In 2019, operating income was up 39% at €841 million (2018: €605 million). Price/mix effects, cost savings and lower identified items more than offset raw material inflation and lower volumes. Operating income as a percentage of revenue (OPI margin) improved to 9.1% (2018: 6.5%). Operating income included €150 million (2018: €193 million) negative impact from identified items, related to €204 million transformation costs to create a focused high-performing Paints and Coatings business (including €66 million non-cash impairments), partly offset by a gain on disposal of €54 million following asset network optimization.

In 2018, operating income decreased 27% to €605 million (2017: €825 million). Adverse currencies, higher raw material costs, lower volumes and higher identified items were partly compensated by positive price/mix effects. OPI margin decreased to 6.5% (2017: 8.6%). Operating income included €193 million (2017: €80 million) negative impact from identified items, mainly related to €130 million transformation costs to create a focused high performing Paints and Coatings business and an one-off non-cash pension cost (€57 million) based on an UK legal precedent set in October 2018 for the Guaranteed Minimum Pensions (GMP) equalization regulations.

### Costs by nature 2019

In € millions	Employee benefits	Amortization	Depreciation	Depreciation right-of-use assets	Purchases and other costs	Total
Cost of sales	(536)	–	(136)	(12)	(4,625)	(5,309)
Selling expenses	(858)	(54)	(21)	(65)	(1,181)	(2,179)
General and administrative expenses	(305)	(10)	(20)	(27)	(325)	(687)
Research and development expenses	(176)	(3)	(11)	(1)	(64)	(255)
Other results	–	–	–	–	(5)	(5)
<b>Total</b>	<b>(1,875)</b>	<b>(67)</b>	<b>(188)</b>	<b>(105)</b>	<b>(6,200)</b>	<b>(8,435)</b>

### Costs by nature 2018

In € millions	Employee benefits	Amortization	Depreciation	Purchases and other costs	Total
Cost of sales	(505)	(2)	(117)	(4,705)	(5,329)
Selling expenses	(883)	(46)	(22)	(1,231)	(2,182)
General and administrative expenses	(396)	(8)	(30)	(438)	(872)
Research and development expenses	(192)	(2)	(12)	(58)	(264)
Other results	–	–	–	(4)	(4)
<b>Total</b>	<b>(1,976)</b>	<b>(58)</b>	<b>(181)</b>	<b>(6,436)</b>	<b>(8,651)</b>

## Note 6 Employee benefits

### Salaries, wages and other employee benefits in operating income

In € millions	2018	2019
Salaries and wages	(1,497)	(1,461)
Post-retirement cost	(201)	(137)
Other social charges	(278)	(277)
<b>Total</b>	<b>(1,976)</b>	<b>(1,875)</b>

### Average number of employees

Average number during the year	2018	2019
Decorative Paints	14,100	13,800
Performance Coatings	19,200	18,100
Corporate and other	1,600	2,300
<b>Total</b>	<b>34,900</b>	<b>34,200</b>

### Employees

At year-end	2018	2019
Decorative Paints	14,300	13,300
Performance Coatings	18,600	18,000
Corporate and other	1,600	2,500
<b>Total</b>	<b>34,500</b>	<b>33,800</b>

The average number of employees working outside the Netherlands was 31,900 (2018: 32,500).

In 2019, the number of employees decreased by 2% to 33,800 people (year-end 2018: 34,500 people). Acquisitions of 2019 added around 150 people.

## SHARE-BASED COMPENSATION

Share-based compensation relates to the equity-settled performance-related share plan and the restricted share plan, as well as the share-matching plan. Charges recognized in the 2019 statement of income for share-based compensation amounted to €16 million and are included in salaries and wages (2018: €19 million).

### Performance-related and restricted share plan

Under the performance-related share plan and the restricted share plan, a number of conditional shares are granted to the members of the Board of Management, members of the Executive Committee and executives each year.

The number of participants of the performance-related share plan and the restricted share plan at year-end 2019 was 294 (2018: 326). The shares of the performance-related share plan series 2016-2018 have vested and were delivered to the participants in 2019.

The original performance targets for the 2017 conditional grant of performance shares have become not relevant or applicable anymore after the sale of the Specialty Chemicals business. Therefore, the Supervisory Board decided to instead apply the average historic performance

### Fair value performance-related shares in €

Series	Opening share price per:	Fair Value	Market condition (TSR) <sup>5</sup>	Non-market based performance conditions <sup>6</sup>	Share price	Expected volatility	Risk free interest rate
2016-2018	January 4, 2016	53.69	40.20	60.96	60.96	23.82%	-0.09%
2016-2018 <sup>1</sup>	March 7, 2018	5.13	62.02	Not applicable	78.22	22.74%	-0.25%
2016-2018 <sup>2</sup>	July 3, 2018	12.34	37.10	Not applicable	73.56	22.12%	-0.26%
2017-2019	January 2, 2017	52.42	40.14	59.03	59.03	23.94%	-0.12%
2017-2019 <sup>3</sup>	May 9, 2017	76.34	75.63	76.72	76.72	24.13%	-0.09%
2017-2019 <sup>3</sup>	July 28, 2017	77.16	78.88	76.23	76.23	23.77%	-0.08%
2018-2020 <sup>4</sup>	April 26, 2018	71.65	67.51	75.78	75.78	22.66%	-0.04%
2019-2021	January 2, 2019	61.09	52.57	69.60	69.60	20.12%	-0.04%

<sup>1</sup> Concerns the fair value step-up for the plan modification on the date of the Supervisory Board decision.

<sup>2</sup> Concerns the fair value step-up for the plan modification on the general announcement date.

<sup>3</sup> Concerns an additional share grant.

<sup>4</sup> Date of the AGM at which the new LTI performance criteria for the Board of Management were approved.

<sup>5</sup> 35% for the 2016-2018 and 2017-2019 grants and 50% for grants thereafter.

<sup>6</sup> 65% for the 2016-2018 and 2017-2019 grants and 50% for grants thereafter.

of 85% for the 2017-2019 series. This plan modification was accounted for in 2018.

As from 2018, the plan of the members of the Board of Management and the Executive Committee has been adjusted such that the conditional grant of shares is linked

for 50% to the relative TSR performance of the company compared with the peer group and for 50% to the ROI performance of the company, after which a two-year holding restriction will apply.

### Performance-related shares of AkzoNobel executives

Plan	Performance/Vesting period	Award date	Vesting date	End of holding period	Balance at January 1, 2019	Awarded in 2019	Vested in 2019	Forfeited in 2019	Dividend in 2019	Subject to performance condition	Unvested in 2019	Subject to holding period	Balance at December 31, 2019
2016-2018 Performance Share Plan	3 years	1/1/2016	1/1/2019	NA	244,616	–	(244,616)	–	–	–	–	–	–
2016-2018 Performance Share Plan	3 years	1/1/2016	1/1/2019	1/1/2021	37,042	–	(37,042)	–	–	–	–	–	–
2017-2019 Performance Share Plan	3 years	1/1/2017	1/1/2020	NA	270,756	1,875	–	(78,738)	18,075	211,968	211,968	NA	211,968
2017-2019 Performance Share Plan	3 years	1/1/2017	1/1/2020	1/1/2022	82,691	–	–	(19,088)	6,729	70,332	70,332	70,332	70,332
2018-2020 Restricted Share Plan	3 years	1/1/2018	1/1/2021	1/1/2022	192,962	8,876	–	(31,682)	9,529	NA	179,685	179,685	179,685
2018-2020 Restricted Share Plan	3 years	1/1/2018	1/1/2021	1/1/2023	81,100	–	–	–	9,254	90,354	90,354	90,354	90,354
2019-2021 Restricted Share Plan	3 years	1/1/2019	1/1/2022	1/1/2023	–	225,273	–	(31,283)	10,863	NA	204,853	204,853	204,853
2019-2021 Performance Share Plan	3 years	1/1/2019	1/1/2022	1/1/2024	–	87,571	–	–	7,120	94,691	94,691	94,691	94,691
<b>Total</b>					<b>909,167</b>	<b>323,595</b>	<b>(281,658)</b>	<b>(160,791)</b>	<b>61,570</b>	<b>467,345</b>	<b>851,883</b>	<b>639,915</b>	<b>851,883</b>

As from 2018, the plan for the executives is a restricted share plan without any performance conditions, whereby the conditional grant of shares will only vest when the executives remain in service with the company during the three-year vesting period, after which a one-year holding restriction will apply.

The conditional shares of the 2017-2019 series for the AkzoNobel participants vested for 85% (series 2016-2018: 85%), including extraordinary dividend shares of 11.37% (series 2016-2018: 5.48%), the final vesting percentage amounted to 94.66% (series 2016-2018: 89.66%).

The share price of a common AkzoNobel share at year-end 2019 amounted to €90.64 (2018: €70.40).

### Fair value of restricted and performance-related shares

The fair value of the restricted shares of the 2019-2021 grant, amounting to €63.48, is based on the share price on January 2, 2019, of €69.60 and the expected dividend yield of 3.02%. The fair value of the performance-related shares of the 2019-2021 grant is for 50% based on a market condition (TSR) and for 50% based on non-market-based performance condition (ROI). The original fair value of the performance-related shares of the 2017-2019 grant was for 35% based on a market condition (TSR) and for 65% based on nonmarket based performance conditions (ROI and RobecoSAM). The fair value of the 2017-2019 plans was not amended for the above-mentioned plan modification as this change was not beneficial.

The TSR part of the award is valued applying a Monte Carlo simulation model and the other part is valued based on the share price at grant date.

The parameters applied for the fair value calculations are: share price at grant date (opening of first trading date from grant date), expected volatility (based on the share price development over the past three years of AkzoNobel), and risk-free interest rate (based on a Dutch zero-coupon government bond).

### Share-matching plan

The members of the Board of Management and the members of the Executive Committee are eligible to participate in the share-matching plan. However, they will not be eligible for matching shares for the years 2019, 2020 and 2021. Under certain conditions, members who invest part of their short-term incentive in AkzoNobel shares may have such shares matched by the company. The investment in Akzo Nobel N.V. shares in 2019 resulted in no granted potential matching shares. During 2019, 1,786 potential matching shares were matched and 862 were forfeited due to the share consolidation, leading to a total of 5,081 potential matching shares on December 31, 2019. For an overview of the matching shares outstanding for the members of the Board of Management per December 31, 2019, we refer to the Remuneration report.

## Note 7 Financing income and expenses

### Financing income and expenses

In € millions	2018	2019
Financing income	16	17
Financing expenses	(92)	(76)
<b>Net interest on net debt</b>	<b>(76)</b>	<b>(59)</b>
<b>Other interest</b>		
Financing income related to post-retirement benefits	10	21
Interest charges on provisions	(3)	(14)
Other items	17	(24)
<b>Net other financing credit/(charges)</b>	<b>24</b>	<b>(17)</b>
<b>Total financing income and expenses</b>	<b>(52)</b>	<b>(76)</b>

Net financing expenses for the year were €76 million (2018: €52 million). Significant variances are:

- Net interest on net debt decreased by €17 million to €59 million (2018: €76 million), mainly due to lower interest on bonds as a result of repayment of a bond

in December 2018, partially offset by interest on lease liabilities resulting from the implementation of IFRS 16 in 2019

- Financing income related to post-retirement benefits increased from €10 million in 2018 to €21 million due to improved funding positions
- Interest charges on provisions increased from €3 million in 2018 to €14 million due to changes in discount rates
- Other items in 2019 mainly include interest related foreign currency results; in 2018, other items mainly included a one-off interest benefit related to a tax settlement

The average interest rate used for capitalized interest was 1.5% (2018: 2.2%). Capitalized interest was negligible in both 2019 and 2018.

The average interest rate on total debt was 2.8% (2018: 2.6%).

## Note 8 Income tax

Pre-tax income from continuing operations amounted to a profit of €785 million (2018: €573 million). The net tax charges related to continuing operations are included in the statement of income as shown on the next page.

The total deferred tax charge including discontinued operations was €55 million (2018: €143 million). The total tax charge including discontinued operations was €229 million (2018: €549 million).

### Effective tax rate reconciliation

In 2019, the effective income tax rate based on the statement of income is 29.3% (2018: 20.6%).

For comparative reasons, the second table on the next page presents the effective consolidated tax rate excluding the impact of results on discontinued operations. Including

## Classification of current and deferred tax result

In € millions	2018	2019
<b>Current tax expense for</b>		
The year	(121)	(171)
Adjustments for previous years	23	1
Separation of Specialty Chemicals business	(4)	-
<b>Total current tax expense</b>	<b>(102)</b>	<b>(170)</b>
<b>Deferred tax expense for</b>		
Separation of Specialty Chemicals business	44	-
Origination and reversal of temporary differences and tax losses	(48)	(22)
(De)recognition of deferred tax assets	(9)	(45)
Changes in tax rates	(3)	7
<b>Total deferred tax expense</b>	<b>(16)</b>	<b>(60)</b>
<b>Total</b>	<b>(118)</b>	<b>(230)</b>

these results, the effective consolidated tax rate is 28.4% (2018: 7.5%) as the result on the sale of Specialty Chemicals was largely tax exempted; refer to Note 2).

Following the divestment of the Specialty Chemicals business in 2018, the company is reorganizing itself into a focused Paints and Coatings company. As part of our Winning together: 15 by 20 ambition, we are simplifying our intercompany financing structure, enlarging the scope of our global business support services, centralizing R&D and supply chain functions and implementing other cost-saving initiatives. This has substantially affected the income generated and expenses incurred by subsidiaries in most countries, because intercompany interest, cost sharing and royalty flows, albeit all remaining at arm's length, have changed following these changes in the business set up. For subsidiaries in several countries in Europe, changes in future profitability have led to the derecognition or re-recognition of deferred tax assets. In aggregate, the net effect of the derecognition and re-recognition of deferred tax assets was a charge of €47 million.

## Effective tax rate

in %	2018	2019
Corporate tax rate in the Netherlands	25.0	25.0
Effect of tax rates in other countries	(0.1)	(2.2)
<b>Weighted average statutory income tax rate</b>	<b>24.9</b>	<b>22.8</b>
Separation of Specialty Chemicals business	(7.0)	-
Non-taxable (income)/expenses	2.4	2.2
(De)recognition of deferred tax assets	1.6	5.8
Non-refundable withholding taxes	2.3	0.4
Adjustment for prior years	(4.0)	(0.2)
Deferred tax adjustment due to changes in tax rates	0.4	(1.7)
<b>Effective tax rate</b>	<b>20.6</b>	<b>29.3</b>

The impact of non-refundable withholding tax on the tax rate is dependent on our relative share in the profit of subsidiaries in countries that levy withholding tax on dividends and on the timing of the remittance of such dividends. Based on the Dutch tax system there is a limited credit for such taxes.

## Deferred tax assets and liabilities

In assessing the recognition of the deferred tax assets, management considers whether it is probable that some portion or all of the deferred tax assets will be realized. The ultimate realization of the deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. The amount of deferred tax assets considered realizable, however, could change in the near term if future estimates of projected taxable income during the carryforward period are revised.

From the total amount of recognized net deferred tax assets, €345 million (2018: €393 million) is related to entities that have suffered a loss in either 2019 or 2018 and where utilization is dependent on future taxable

## Deferred tax assets and liabilities

In € millions	2018	2019
Deferred tax assets	575	559
Deferred tax liabilities	(285)	(368)
<b>Balance at December 31 prior year</b>	<b>290</b>	<b>191</b>
Impact of adoption IFRS 15	16	-
Impact of adoption IFRS 9	1	-
Impact of application IAS 29*	(6)	-
<b>Balance at January 1</b>	<b>301</b>	<b>191</b>
Movement in deferred tax:		
Changes in exchange rates	9	6
Recognized in income	(143)	(55)
Recognized in equity/ Other comprehensive income	40	37
Classified as held for sale	(6)	-
Acquisitions	(10)	(41)
<b>Balance at December 31</b>	<b>191</b>	<b>138</b>
Deferred tax assets	559	529
Deferred tax liabilities	(368)	(391)

\* Excluding discontinued operations charge of €1 million.

profit in excess of the profit arising from the reversal of existing taxable temporary differences. This assessment is based on management's long-term projections and tax planning strategies.

A deferred tax liability is recognized for taxable temporary differences related to investments in subsidiaries, branches and associates and interests in joint arrangements, to the extent that it is probable that these will reverse in the foreseeable future. The expected net tax impact of the remaining differences for which no deferred tax liabilities have been recognized is €30 million (2018: €30 million).

## Unrecognized deferred tax assets

In € millions	2018	2019
Tax losses and tax credits	167	242
Deductible temporary differences*	137	168
<b>Total</b>	<b>304</b>	<b>410</b>

\* Mainly related to post-retirement benefit provisions.

### Expiration year of loss carryforwards

In € millions	2020	2021	2022	2023	2024	Later	Unlimited	Total
Total loss carryforwards	2	2	11	134	141	133	2,995	3,418
Loss carryforwards not recognized in deferred tax assets	(1)	(1)	(8)	(1)	(2)	(15)	(1,221)	(1,249)
<b>Total recognized</b>	<b>1</b>	<b>1</b>	<b>3</b>	<b>133</b>	<b>139</b>	<b>118</b>	<b>1,774</b>	<b>2,169</b>

### Deferred tax assets and liabilities per balance sheet item

In € millions	Net balance	December 31, 2018		December 31, 2019		
		Assets	Liabilities	Net balance	Assets	Liabilities
Intangible assets	(363)	28	391	(410)	32	442
Property, plant and equipment	47	75	28	49	83	34
Financial non-current assets	(158)	9	167	(200)	10	210
Post-retirement benefit provisions	121	124	3	158	161	3
Other provisions	37	49	12	35	44	9
Other items	79	102	23	102	147	45
Tax credits	150	150	–	173	173	–
Tax loss carryforwards	582	582	–	641	641	–
Deferred tax assets not recognized	(304)	(304)	–	(410)	(410)	–
<b>Tax assets/liabilities</b>	<b>191</b>	<b>815</b>	<b>624</b>	<b>138</b>	<b>881</b>	<b>743</b>
Set-off of tax	–	(256)	(256)	–	(352)	(352)
<b>Net deferred taxes</b>	<b>191</b>	<b>559</b>	<b>368</b>	<b>138</b>	<b>529</b>	<b>391</b>

### Income tax recognized in equity

In € millions	2018	2019
Currency exchange differences on intercompany loans of a permanent nature	17	11
Cash flow hedges	5	–
Share-based compensation	(1)	4
Post-retirement benefits	24	24
Impact of adoption IFRS 15	16	–
Impact of adoption IFRS 9	1	–
Impact of application IAS 29	(7)	–
<b>Total</b>	<b>55</b>	<b>39</b>
Current tax	5	2
Deferred tax	50	37
<b>Total</b>	<b>55</b>	<b>39</b>



### Note 9 Earnings per share

Profit for the period attributable to the shareholders of the company was €539 million. In 2018, net profit for the period was €6,674 million, of which €6,264 million was attributable to discontinued operations and related to the divested Specialty Chemicals business.

The number of shares for the earnings per share calculation decreased as a result of the capital repayment and share consolidation and the share buyback program.

### Profit for the period

In € millions	2018	2019
Profit before tax from continuing operations	573	785
Income tax	(118)	(230)
<b>Profit from continuing operations</b>	<b>455</b>	<b>555</b>
Profit for the period attributable to non-controlling interests	(45)	(38)
<b>Profit for the period from continuing operations attributable to shareholders of the company</b>	<b>410</b>	<b>517</b>
Profit for the period from discontinued operations	6,274	22
Discontinued operations attributable to non-controlling interest	(10)	–
<b>Profit for the period attributable to shareholders of the company</b>	<b>6,674</b>	<b>539</b>

### Weighted average number of common shares

Number of shares	2018	2019
<b>Issued common shares at January 1</b>	<b>252,620,585</b>	<b>256,219,301</b>
Effect of issued common shares during the year	2,252,713	249,936
Capital repayment and share consolidation	–	(26,674,886)
Effect of share repurchase program	–	(16,720,349)
<b>Shares for basic earnings per share for the year</b>	<b>254,873,298</b>	<b>213,074,002</b>
<b>Effect of dilutive shares</b>		
For performance-related and restricted shares	1,087,173	763,868
For share-matching plan	9,813	5,719
<b>Shares for diluted earnings per share</b>	<b>255,970,284</b>	<b>213,843,589</b>

Earnings per share from continuing operations increased in 2019, mainly due to the impact of the share consolidation, the share buyback program and increased profit before tax from continuing operations. Earnings per share from

## Note 10 Intangible assets

total operations decreased in 2019, due to the result from discontinued operations in 2018, related to the divested Specialty Chemicals business partially offset by the impact of the share consolidation, the share buyback program and increased profit before tax from continuing operations.

Adjusted earnings per share from continuing operations increased in 2019, mainly due to the impact of the share consolidation, the share buyback program and increased profit before tax from continuing operations.

### Earnings per share

in €	2018	2019
<b>Continuing operations</b>		
Basic	1.61	2.43
Diluted	1.60	2.42
<b>Discontinued operations</b>		
Basic	24.58	0.10
Diluted	24.47	0.10
<b>Total operations</b>		
Basic	26.19	2.53
Diluted	26.07	2.52

### Adjusted earnings per share from continuing operations

In € millions	2018	2019
Profit before tax from continuing operations	573	785
Identified items reported in operating income	193	150
Interest on tax settlement	(30)	–
Adjusted income tax	(204)	(237)
Non-controlling interests	(45)	(38)
<b>Adjusted profit from continuing operations attributable to shareholders of the company</b>	<b>487</b>	<b>660</b>
<b>Adjusted earnings per share from continuing operations (in €)</b>	<b>1.91</b>	<b>3.10</b>

### Intangible assets

In € millions	Goodwill	Brands	Customer lists	Other intangibles	Total
<b>Balance at January 1, 2017</b>					
Cost of acquisition	991	2,189	754	192	4,126
Cost of internally developed intangibles	–	–	–	160	160
Accumulated amortization/impairment	(46)	(164)	(439)	(228)	(877)
<b>Carrying value at December 31, 2017</b>	<b>945</b>	<b>2,025</b>	<b>315</b>	<b>124</b>	<b>3,409</b>
Impact application of IAS 29	1	8	–	–	9
<b>Balance at January 1, 2018</b>	<b>946</b>	<b>2,033</b>	<b>315</b>	<b>124</b>	<b>3,418</b>
<b>Movements in 2018</b>					
Acquisitions through business combinations	42	38	19	2	101
Investments – including internally developed intangibles	–	–	2	22	24
Amortization	–	(11)	(32)	(15)	(58)
Classified as held for sale	–	–	–	(4)	(4)
Changes in exchange rates	2	(21)	–	(4)	(23)
<b>Total movements</b>	<b>44</b>	<b>6</b>	<b>(11)</b>	<b>1</b>	<b>40</b>
<b>Balance at December 31, 2018</b>					
Cost of acquisition	1,013	2,216	810	221	4,260
Cost of internally developed intangibles	–	–	–	158	158
Accumulated amortization/impairment	(23)	(177)	(506)	(254)	(960)
<b>Carrying value at December 31, 2018</b>	<b>990</b>	<b>2,039</b>	<b>304</b>	<b>125</b>	<b>3,458</b>
Impact adoption IFRS 16	–	–	–	(36)	(36)
<b>Balance at January 1, 2019</b>	<b>990</b>	<b>2,039</b>	<b>304</b>	<b>89</b>	<b>3,422</b>
<b>Movements in 2019</b>					
Acquisitions through business combinations	101	(13)	144	11	243
Investments – including internally developed intangibles	–	–	–	35	35
Amortization	–	(12)	(38)	(17)	(67)
Impairments	(12)	–	(21)	(5)	(38)
Changes in exchange rates	14	9	6	1	30
<b>Total movements</b>	<b>103</b>	<b>(16)</b>	<b>91</b>	<b>25</b>	<b>203</b>
<b>Balance at December 31, 2019</b>					
Cost of acquisition	1,121	2,208	940	175	4,444
Cost of internally developed intangibles	–	–	–	191	191
Accumulated amortization/impairment	(28)	(185)	(545)	(252)	(1,010)
<b>Carrying value at December 31, 2019</b>	<b>1,093</b>	<b>2,023</b>	<b>395</b>	<b>114</b>	<b>3,625</b>



## Goodwill and other intangibles per segment

In € millions	Goodwill		Brands with indefinite useful lives		Other intangibles with finite useful lives		Total intangibles	
	2018	2019	2018	2019	2018	2019	2018	2019
Decorative Paints	75	92	1,830	1,838	239	193	2,144	2,123
Performance Coatings	915	1,001	–	–	382	452	1,297	1,453
Corporate and other	–	–	–	–	17	49	17	49
<b>Total</b>	<b>990</b>	<b>1,093</b>	<b>1,830</b>	<b>1,838</b>	<b>638</b>	<b>694</b>	<b>3,458</b>	<b>3,625</b>

Brands with indefinite useful lives are almost fully related to Dulux, which is the major brand, due to its global presence, high recognition and strategic nature. Other intangibles include licenses, know-how, intellectual property rights, software and development cost. Both at year-end 2019 and 2018, there were no purchase commitments for individual intangible assets. No intangible assets were registered as security for bank loans.

### Annual impairment testing

Goodwill and other intangibles with indefinite useful lives are tested for impairment per business unit (one level below segment level) in the fourth quarter or whenever an impairment trigger exists, applying the value-in-use method. The impairment test is in principle based on cash flow projections of the five-year plan. Elements considered to determine if a different approach would be more appropriate are, among others, high growth/emerging economies, geo expansion opportunities, introduction of new product ranges and opportunities from market consolidation. In 2019, the above exception was applied for Decorative Paints Asia and Decorative Paints South America, for which the revenue growth and adjusted EBITDA-margin development projections were extrapolated beyond the five-year explicit forecast period for another five years, applying reduced average growth rates.

The key assumptions used in the projections are:

- Revenue growth: based on actual experience, analysis of market growth and the expected market share development

- Adjusted EBITDA-margin development: based on actual experience and management's long-term projections

For all business units, a terminal value was calculated based on the long-term inflation expectations of 1.0%. The estimated pre-tax cash flows are discounted to their present value using a pre-tax weighted average cost of capital. The discount rates are determined for each business unit and range from 8.8% to 12.7% (2018: 8.6% to 12.0%), with a weighted average of 9.4% (2018: 9.3%).

Sensitivity tests were performed for growth assumptions (a 50% reduction of the revenue growth rate), adjusted EBITDA margin development assumptions (a one percentage point decrease) and for the weighted average cost of capital (a one percentage point increase). All sensitivity tests confirm sufficient headroom in all businesses.

Both in 2018 and 2019, no impairment charges were recognized in relation to the annual impairment test.

### Specific asset impairments

In 2019, impairments were recorded for Performance Coatings, following the implementation of our

### Average revenue growth rates

In % per year	2020-2024
Decorative Paints	2.1
Performance Coatings	2.2

strategic portfolio review, which was determined to be a triggering event.

As this portfolio review also included certain recently acquired and not yet integrated businesses to be divested, the goodwill related to these businesses was also included in the impairment review and subsequently impaired.

## Note 11 Property, plant and equipment

### Investments in property, plant and equipment

Throughout 2019, we have continued to thoroughly assess all investment proposals to ensure the right capital and capacity allotment and have taken decisions accordingly. With an aim to reinforce our capability to support customers and enhance our manufacturing and supply chain, we have invested in our Changzhou powder coatings plant in China to add new production lines. Another major investment started in High Point, North Carolina, to transform our wood coatings facility into a best-in-class manufacturing site, which is expected to further strengthen our market position in the US.

As we strongly believe in the importance of innovation to keep AkzoNobel at the forefront of the paints and coatings industry, we have continued to invest in RD&I, an example of which is our investment in the R&D innovation campus located at our Felling site in the UK.

### Impairments

In 2019, impairments were recognized in Performance Coatings, following the implementation of our strategic portfolio review. In 2018, no significant impairments were recognized.

## Property, plant and equipment

In € millions	Buildings and land	Plant equipment and machinery	Other equipment	Construction in progress and prepayments on projects	Assets not used	Total
<b>Balance at December 31, 2017</b>						
Cost of acquisition	1,488	1,901	925	193	7	4,514
Accumulated depreciation/impairment	(689)	(1,273)	(713)	(2)	(5)	(2,682)
<b>Carrying value at December 31, 2017</b>	<b>799</b>	<b>628</b>	<b>212</b>	<b>191</b>	<b>2</b>	<b>1,832</b>
Impact adoption IFRS 15	–	–	(56)	(10)	–	(66)
Impact application IAS 29	11	2	–	1	–	14
<b>Balance at January 1, 2018</b>	<b>810</b>	<b>630</b>	<b>156</b>	<b>182</b>	<b>2</b>	<b>1,780</b>
<b>Movements in 2018</b>						
Acquisitions	18	4	2	1	2	27
Divestments	(7)	(1)	(2)	(1)	–	(11)
Investments	6	31	13	111	(1)	160
Transfer between categories	22	48	46	(116)	–	–
Depreciation	(44)	(93)	(44)	–	–	(181)
Impairments, including reversals	(1)	–	–	–	–	(1)
Changes in exchange rates	(10)	(8)	(5)	(3)	–	(26)
<b>Total movements</b>	<b>(16)</b>	<b>(19)</b>	<b>10</b>	<b>(8)</b>	<b>1</b>	<b>(32)</b>
<b>Balance at December 31, 2018</b>						
Cost of acquisition	1,505	1,894	888	178	10	4,475
Accumulated depreciation/impairment	(711)	(1,283)	(722)	(4)	(7)	(2,727)
<b>Carrying value at December 31, 2018</b>	<b>794</b>	<b>611</b>	<b>166</b>	<b>174</b>	<b>3</b>	<b>1,748</b>
Impact adoption IFRS 16	(28)	(1)	–	–	–	(29)
<b>Balance at January 1, 2019</b>	<b>766</b>	<b>610</b>	<b>166</b>	<b>174</b>	<b>3</b>	<b>1,719</b>
<b>Movements in 2019</b>						
Acquisitions	8	4	–	–	–	12
Divestments	(22)	(1)	(10)	–	–	(33)
Investments	6	24	13	136	–	179
Transfer between categories	44	57	19	(121)	1	–
Depreciation	(43)	(102)	(43)	–	–	(188)
Impairments, including reversals	(2)	(19)	(2)	–	–	(23)
Changes in exchange rates	13	12	6	3	–	34
<b>Total movements</b>	<b>4</b>	<b>(25)</b>	<b>(17)</b>	<b>18</b>	<b>1</b>	<b>(19)</b>
<b>Balance at December 31, 2019</b>						
Cost of acquisition	1,528	1,974	906	193	11	4,612
Accumulated depreciation/impairment	(758)	(1,389)	(757)	(1)	(7)	(2,912)
<b>Carrying value at December 31, 2019</b>	<b>770</b>	<b>585</b>	<b>149</b>	<b>192</b>	<b>4</b>	<b>1,700</b>

## Note 12 Leases

### Right-of-use assets

In € millions	Land	Buildings	Other	Total
<b>Balance at January 1, 2019</b>				
Cost of acquisition	56	336	70	462
Accumulated depreciation/impairment	(10)	(20)	–	(30)
<b>Opening balance January 1, 2019</b>	<b>46</b>	<b>316</b>	<b>70</b>	<b>432</b>
<b>Movements in 2019</b>				
Additions	1	18	32	51
Modifications	(1)	1	–	–
Disposals	–	(3)	(1)	(4)
Depreciation	(4)	(63)	(38)	(105)
Impairments	–	(5)	–	(5)
Change in exchange rates	1	3	1	5
<b>Total movements</b>	<b>(3)</b>	<b>(49)</b>	<b>(6)</b>	<b>(58)</b>
Cost of acquisition	57	355	102	514
Accumulated depreciation/impairment	(14)	(88)	(38)	(140)
<b>Balance at December 31, 2019</b>	<b>43</b>	<b>267</b>	<b>64</b>	<b>374</b>

AkzoNobel mainly leases land, office spaces, stores and cars. Some leases provide for additional rent payments that are based on changes in local price indices.

Some property leases contain extension options exercisable by AkzoNobel up to one year before the end of the non-cancellable contract period.

We have estimated that the lease liability would increase by less than 20%, if we would exercise the extension options which are currently not included in the valuation of the lease liability. This excludes so-called “evergreens” or perpetual leases.

Total net cash outflow from financing activities related to leases recognized on the balance sheet was €108 million.

### Income/(expenses) recognized in profit and loss

In € millions	2019
Sublease income	6
Depreciation right-of-use assets	(105)
Impairments for right-of-use assets	(5)
Interest expense on lease liabilities	(8)
Expenses relating to short-term leases	(10)
Expenses relating to low-value assets	(4)
Variable lease expenses	(3)
<b>Total expenses</b>	<b>(129)</b>

## Note 13 Investments in associates and joint ventures

### Balance sheet information of our share in associates

In € millions	2018	Associates 2019
<b>Condensed balance sheet</b>		
Non-current assets	66	68
Current assets	120	114
<b>Total assets</b>	<b>186</b>	<b>182</b>
Shareholders' equity	133	147
Non-current liabilities	5	6
Current liabilities	48	29
<b>Total liabilities and equity</b>	<b>186</b>	<b>182</b>

### Profit and loss of our share in associates

In € millions	2018	Associates 2019
<b>Condensed statement of income</b>		
Revenue	135	154
Profit before tax	27	29
Profit from continuing operations	20	20
Other comprehensive income	–	–
<b>Profit for the period</b>	<b>20</b>	<b>20</b>

At year-end 2019, the carrying value of equity investments in associates amounted to €147 million (2018: €133 million). AkzoNobel has granted loans of €3 million in total to certain associates (2018: €4 million). In 2019, the results from associates amounted to a profit of €20 million (2018: €20 million).

No significant contingent liabilities exist related to associates.

The largest associate of AkzoNobel is Metlac S.p.a., incorporated in Italy. None of the associates are considered individually material to the group.

## Note 14 Financial non-current assets

### Financial non-current assets

In € millions	2018	2019
Pension assets	947	1,418
Loans and receivables	130	336
Other financial non-current assets	192	108
<b>Total</b>	<b>1,269</b>	<b>1,862</b>

Pension assets (€1,418 million) relate to pension plans in an asset position (2018: €947 million). For more information on post-retirement benefit provisions, see Note 18.

Loans and receivables include the subordinated loan of €88 million (2018: €89 million) granted to the Pension Fund APF in the Netherlands and the non-current part of an escrow account related to the pre-funding of the Akzo Nobel (CPS) Pension Scheme in the UK amounting to €105 million (2018: nil), invested in corporate bonds. Under certain conditions, the minimum annual funding of this pension fund from the escrow account is €30 million (£26 million). The current portion of the escrow account is reported as other receivables within trade and other receivables, refer to Note 16.

Loans and receivables are considered to have low credit risk, and thus the impairment provision recognized during the period was limited to 12 months expected losses.

## Note 15 Inventories

Of the total carrying value of inventories at year-end 2019, €36 million is measured at net realizable value (2018: €45 million). In 2019, €70 million was recognized in the statement of income for the write-down of inventories (2018: €79 million), while €22 million of write-downs were reversed (2018: €18 million). There are no inventories subject to retention of title clauses.

### Inventories

In € millions	2018	2019
Raw materials and supplies	353	342
Work in progress	66	71
Finished products and goods for resale	720	726
<b>Total</b>	<b>1,139</b>	<b>1,139</b>

## Note 16 Trade and other receivables

### Trade and other receivables

In € millions	2018	2019
Trade receivables	1,843	1,812
Prepaid expenses	50	33
Tax receivables other than income tax	92	116
FX contracts	6	9
Receivables from associates	–	8
Other receivables	150	155
<b>Total</b>	<b>2,141</b>	<b>2,133</b>

### Ageing of trade receivables

In € millions	2018	2019
Performing trade receivables	1,657	1,625

### Past due trade receivables

< 3 months	167	162
> 3 months	88	83
Allowance for impairment	(69)	(58)
<b>Total trade receivables</b>	<b>1,843</b>	<b>1,812</b>

Trade receivables are presented net of an allowance for impairment of €58 million (2018: €69 million).

In 2019, €29 million of impairment losses were recognized in the statement of income (2018: €38 million). An amount of €24 million was reversed (2018: €35 million).

### Allowance for impairment of trade receivables

In € millions	2018	2019
<b>Balance at January 1 under IAS 39</b>	<b>84</b>	
Impact adoption IFRS 9	4	
<b>Balance at January 1 under IFRS 9</b>	<b>88</b>	<b>69</b>
Additions charged to income	38	29
Release of unused amounts	(35)	(24)
Utilization	(22)	(16)
Acquisitions	3	–
Currency exchange differences	(3)	–
<b>Balance at December 31</b>	<b>69</b>	<b>58</b>

Since the total amount of impairment losses under IFRS 9 is not significant, no separate disclosure was made in the statement of income.

Other receivables include the current portion of €30 million (£26 million) of the escrow account for the Akzo Nobel (CPS) Pension Scheme in the UK.

## Note 17 Group equity

### Composition of share capital at year-end 2018

In €	Authorized share capital	Subscribed share capital
Priority shares (48 with nominal value of €400)	19,200	19,200
Cumulative preferred shares (200 million with nominal value of €2)	400,000,000	–
Common shares (600 million with nominal value of €2)	1,200,000,000	512,438,602
<b>Total</b>	<b>1,600,019,200</b>	<b>512,457,802</b>

## Composition of share capital at year-end 2019

In €	Authorized share capital	Subscribed share capital
Priority shares (48 with nominal value of €400)	19,200	19,200
Cumulative preferred shares (200 million with nominal value of €0.50)	100,000,000	–
Common shares (500 million with nominal value of €0.50)	250,000,000	99,800,166
<b>Total</b>	<b>350,019,200</b>	<b>99,819,366</b>

## Outstanding common shares

	2018	2019
Number of shares		
<b>Outstanding at January 1</b>	<b>252,620,585</b>	<b>256,219,301</b>
Issued in connection to performance-related share plan and share-matching plan	991,928	283,370
Capital repayment and share consolidation	–	(28,468,812)
Stock dividend	2,606,788	–
Share repurchase	–	(31,599,495)
Add back of repurchased shares not yet cancelled	–	3,165,967
<b>Balance at December 31</b>	<b>256,219,301</b>	<b>199,600,331</b>

## Weighted average number of common shares

	2018	2019
Number of shares		
<b>Weighted average number of common shares</b>	<b>254,873,298</b>	<b>213,074,002</b>

For further details on weighted average number of shares, refer to Note 9.

## Subscribed share capital

For further details on subscribed share capital, refer to Note F in the Company financial statements.

## Other components of Shareholders' equity

Changes in fair value of derivatives comprise the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

## Non-controlling interests

Group entity	Partner at year-end 2018	%	2018	2019
			Equity stake in € millions	Equity stake in € millions
Akzo Nobel India Limited, Kolkata, India	Privately held, India	25.24	49	53
PT ICI Paints Indonesia, Jakarta, Indonesia	PT DWI Satrya Utama, Indonesia	45.00	22	25
Akzo Nobel Paints (Malaysia) Sdn. Bhd., Kuala Lumpur, Malaysia	Privately held, Malaysia	40.05	24	23
Akzo Nobel Kemipol A.S., Izmir, Turkey	Privately held, Turkey	49.00	16	17
International Paint (Korea) Ltd, Busan, South-Korea	Noroo Holdings, South Korea	40.00	16	16
International Paints Saudi Arabia, Saudi Arabia	Yousuf Bin Ahmed Kanoo Co. Ltd, Saudi Arabia	40.00	15	15
Akzo Nobel Oman SAOC, Muscat, Oman	Omar Zawawi establishment LLC, Oman	50.00	11	11
International Paints of Shanghai Co. Ltd, Shanghai, China	Huayi Fine Chemical Co. Ltd, China; China National Shipbuilding Equipment & Materials Corp.	49.00	6	10
Akzo Nobel Pakistan Limited, Karachi, Pakistan	Privately held, Pakistan	24.19	10	9
Akzo Nobel UAE Paints LLC, United Arab Emirates	Kanoo Group, United Arab Emirates	40.00	9	9
Akzo Nobel Paints (Guangzhou) Limited, Guangzhou, China	Industrial Development Co. Ltd of Guanzhou, China	10.00	6	5
Others			20	25
<b>Total</b>			<b>204</b>	<b>218</b>

Cumulative translation reserves comprise all foreign exchange differences arising from the translation of the financial statements of foreign operations, as well as from the translation of intercompany loans with a permanent nature and liabilities and derivatives that hedge the net investments in a foreign subsidiary.

Equity-settled transactions consist of the performance-related and restricted share plan and share-matching plan, whereby shares are granted to the Board of Management, Executive Committee and other executives. For details of the share-based compensation, refer to Note 6.

## Non-controlling interests

None of the non-controlling interests are considered individually material to the group.

## Dividend

Our dividend policy is to pay a stable to rising dividend.

In 2019, an interim dividend of €0.41 (2018: €0.37) per common share was paid. We propose a 2019 final dividend of €1.49 (2018: €1.43) per common share, which would equal a total 2019 dividend of €1.90 (2018: €1.80).

In line with our announcement on April 19, 2017, we have returned the vast majority of the net proceeds from the separation of the Specialty Chemicals business to our shareholders. The Extraordinary General Meeting of November 13, 2018, approved to return an amount of €2.0 billion to shareholders by means of a capital repayment and share consolidation, which was executed in January 2019. A share consolidation ratio of 9:8 was applied.

We distributed €1.0 billion by means of a special cash dividend of €4.50 per common share (post consolidation) on February 25, 2019, in addition to the €1.0 billion special cash dividend already distributed in December 2017.

The share buyback program to repurchase common shares up to the value of €2.5 billion was completed at the end of 2019, acquiring 31.2 million common shares.

On October 23, 2019, a new €500 million share buyback program was announced, for which 0.4 million common shares were acquired in 2019.

### Note 18 Post-retirement benefit provisions

Post-retirement benefit provisions relate to defined benefit pension and other post-retirement benefit plans, including healthcare or welfare plans. The largest defined benefit pension plans are the ICI Pension Fund (ICIPF) and the Akzo Nobel (CPS) Pension Scheme in the UK which together account for 86% of defined benefit obligations (DBO) and 91% of plan assets. Other pension plans include among others the largely unfunded plans in Germany, the plans in the US and certain other smaller plans in the UK. The benefits of these pension plans are based primarily on years of service and employees' compensation. The funding policy for the plans is consistent with local requirements in the countries of establishment. We also provide certain healthcare and life insurance benefits to retired employees, mainly in the US and the Netherlands.

Valuations of the obligations under the plans are carried out regularly by independent qualified actuaries. We accrue for the expected costs of providing such post-retirement benefits during the service years of the employees. Governance of the benefit plans is the responsibility of the Executive Committee Pensions. This committee provides oversight of the costs and risks of the plans including oversight of the impact of the plans on the company in terms of cash flow, pension expenses and the balance sheet. The committee develops and maintains policies on benefit design, funding, asset allocation and assumption setting.

### Pension plans

Almost all of the defined benefit plans have been closed to new members since the early to mid-2000s, although in many plans long-serving employees continue to accrue benefits. For plans in the US, benefit accrual is frozen and employees participate in defined contribution plans for future service. In countries where plans are closed, new employees are eligible to join a defined contribution arrangement. In countries in high growth markets, pension schemes currently are not material. Unless mandated by law, it is our policy that any new plans are established as defined contribution plans.

The most significant risks that we run in relation to defined benefit plans are investment returns falling short of expectations, low discount rates, inflation exceeding expectations, and retirees living longer than expected. The assets and liabilities of each of the funded plans are held outside of the company in a trust or a foundation, which is governed by a board of fiduciaries or trustees, depending on the legal arrangements in the country concerned. The primary objective with regards to the investment of pension plan assets is to ensure that each individual plan has sufficient funds available to satisfy future benefit obligations in accordance with local legal and legislative requirements. For this purpose, we work closely with plan trustees or fiduciaries to develop investment strategies. Studies are carried out periodically to analyze and understand the trade-off between expected investment returns, volatility of outcomes and the impact on cash contributions. We aim to strike a cautious balance between these factors in order to agree affordable contribution schedules with plan fiduciaries.

Plan assets principally consist of insurance (annuity) policies, long-term interest-earning investments and (investment funds with holdings primarily in) quoted equity securities. Our largest plans use derivatives (such as index futures, currency forward contracts and swaps) to reduce volatility of underlying variables, for efficient portfolio management and to improve the liability matching characteristics of the assets. Limits have been set on the use of derivatives which are periodically subject to review for compliance with the pension fund's investment strategy.

In line with our proactive pension risk management strategy, we seek to reduce risk in our pension plans over time. We continue to evaluate different potential de-risking strategies and opportunities on an ongoing basis. Some future de-risking transactions may have both cash flow and balance sheet impacts which may be substantial, as have some of the de-risking actions already taken. The cost of fully removing risk would exceed estimated funding deficits.

Between 2014 and 2019, ICIPF and a smaller UK plan, the ICI Specialty Chemicals Pension Fund (ISCPF), have invested in annuity buy-in contracts that aim to hedge all key risks related to their pensioner populations. CPS has an insurance contract to hedge longevity risk in respect of a portion of its pensioners. In 2019, the Trustee of the ICIPF entered into a further annuity buy-in agreement with Legal and General Assurance Society Limited which covers, in aggregate, £135 million (€156 million) of pensioner liabilities (insurer valuation). The buy-in involved the purchase of a bulk annuity policy under which the insurer will pay to ICIPF amounts equivalent to the benefits payable to members who have recently become pensioners. The pension liabilities remain with, and the matching annuity policies are held within, ICIPF. The accounting impact of the transaction is a lower valuation of the plan assets giving a reduction in Other comprehensive income of £26 million (€30 million).

By purchasing bulk annuities, the ICIPF and ISCPF Trustees have both taken significant steps in actively de-risking liabilities and reducing the risk that AkzoNobel will be required to contribute additional cash in the future.

The remaining pension plans primarily represent defined contribution plans. This includes, among others, the Pension Fund APF in the Netherlands and the 401k Plan in the US. The ITP2 plan in Sweden is financed through insurance with the Alecta insurance company and is classified as a multi-employer defined benefit plan. As AkzoNobel does not have access to sufficient information from Alecta to enable a defined benefit accounting treatment, it is accounted for as a defined contribution plan.

## Reconciliation balance sheet

In € millions	2018			2019		
	DBO	Plan assets	Total	DBO	Plan assets	Total
<b>Balance at the beginning of the period</b>	<b>(14,444)</b>	<b>14,643</b>	<b>199</b>	<b>(13,354)</b>	<b>13,654</b>	<b>300</b>
<b>Statement of income</b>						
Current service cost	(36)	-	(36)	(30)	-	(30)
Past service cost	(64)	-	(64)	(2)	-	(2)
Settlements	-	-	-	-	-	-
Net interest (charge)/income on net defined benefit (liability)/asset	(345)	355	10	(361)	382	21
<b>Cost recognized in statement of income</b>	<b>(445)</b>	<b>355</b>	<b>(90)</b>	<b>(393)</b>	<b>382</b>	<b>(11)</b>
<b>Remeasurements</b>						
Actuarial (loss)/gain due to liability experience	(39)	-	(39)	50	-	50
Actuarial gain/(loss) due to liability financial assumption changes	430	-	430	(1,368)	-	(1,368)
Actuarial gain due to liability demographic assumption changes	74	-	74	189	-	189
Actuarial loss due to buy-in	-	(31)	(31)	-	(30)	(30)
Return on plan assets (less)/greater than discount rate	-	(479)	(479)	-	914	914
<b>Remeasurement effects recognized in Other comprehensive income</b>	<b>465</b>	<b>(510)</b>	<b>(45)</b>	<b>(1,129)</b>	<b>884</b>	<b>(245)</b>
<b>Cash flow</b>						
Employer contributions	-	257	257	-	569	569
Employee contributions	(2)	2	-	(2)	2	-
Benefits and administration costs paid from plan assets	927	(927)	-	881	(881)	-
<b>Net cash flow</b>	<b>925</b>	<b>(668)</b>	<b>257</b>	<b>879</b>	<b>(310)</b>	<b>569</b>
<b>Other</b>						
Acquisitions/divestments/transfers	2	(2)	-	-	-	-
Changes in exchange rates	143	(164)	(21)	(619)	677	58
<b>Total other</b>	<b>145</b>	<b>(166)</b>	<b>(21)</b>	<b>(619)</b>	<b>677</b>	<b>58</b>
<b>Balance at the end of the period</b>	<b>(13,354)</b>	<b>13,654</b>	<b>300</b>	<b>(14,616)</b>	<b>15,287</b>	<b>671</b>
Asset restriction			(3)			(3)
<b>Net balance sheet position</b>			<b>297</b>			<b>668</b>
<b>In the balance sheet under</b>						
Other financial non-current assets			947			1,418
Post-retirement benefit provisions			(603)			(701)
Current portion of provisions			(47)			(49)
<b>Net balance sheet position</b>			<b>297</b>			<b>668</b>

Contributions in 2019 were €1 million (2018: €2 million). Alecta's funding ratio in 2019 is normally allowed to vary between 125% and 175%. The most recently quoted ratio at September 2019 stood at 142%. The expenses of all plans accounted for as defined contribution plans in AkzoNobel totaled €86 million in 2019 (2018: €87 million).

### Other post-retirement benefit plans

AkzoNobel provides certain healthcare and life insurance benefits to retired employees, mainly in the US and the Netherlands. The risks to which the US healthcare plans expose AkzoNobel include the risk of future increases in the cost of healthcare which would increase the cost of maintaining the plans. The benefit payments to retirees under the Dutch plan are frozen. Both plans expose AkzoNobel to the risk of a further decline in discount rates, which increases the plan obligations, and longevity risk as the plans generally pay lifetime benefits.

### Reconciliation balance sheet

The adjacent table details the annual movements for the total post-retirement benefit provisions. The closing net balance sheet position of €668 million (2018: €297 million) includes the pension plans (€826 million net asset; 2018: €442 million net asset) and other post-retirement plans (€158 million liability; 2018: €145 million liability).

### Administrative expenses

In addition to the expenses borne by the funds themselves, some expenses are borne directly by AkzoNobel. Administrative expenses are incurred, especially for the UK pension funds, of €19 million (2018: €14 million), which are included in operating income. In addition, we directly incurred asset management expenses of €4 million (2018: €5 million), which have been included in other comprehensive income.

### Interest costs

Interest costs on DBO for both pensions and other post-retirement benefits, together with the interest income on plan assets, comprise the net financing income related to post-retirement benefits of €21 million (2018: €10 million), see Note 7.

## Pension plans in asset position

Pension balances recorded under Other financial non-current assets totaled €1,418 million (2018: €947 million). The increase in 2019 was primarily due to €507 million of top-up pension contributions and €63 million of exchange rate translation gains partially offset by €134 million of net actuarial losses in the relevant plans. These assets could be recognized under IFRIC 14 because economic benefits are available in the form of future refunds from the plan or reductions in future contributions to the plan, either during the life of the plan or on the (final) settlement of the plan liabilities.

## Plan assets

The equities and government bond debt assets in the adjacent table have quoted prices in active markets, although most are held through funds comprised of such instruments which are not actively traded themselves. The total value of plan assets not quoted in active markets is €8,812 million (2018: €8,534 million, including the UK buy-in annuity policies totaling €8,018 million (2018: €7,496 million), investments in real estate, totaling €405 million (2018: €362 million) and other investments in infrastructure, catastrophe bonds, insurance policies and high-yield credit strategies. Plan assets did not directly include any of AkzoNobel's own transferable financial instruments, nor any property occupied by or assets used by the company.

## Cash flows

In 2020, we expect to contribute €84 million (2019: €557 million) to our defined benefit pension plans. We expect to pay a further €13 million (2019: €12 million) for other post-retirement benefit plans. No allowance is made for any special one-off contributions that may arise in relation to new de-risking opportunities. The fall in expected contributions in 2020 compared to 2019 is mainly the result of no anticipated requirement to make top-up payments to the ICIPF in 2020, whereas recovery plan top-up payments were made in 2019 following agreement on the ICIPF triennial funding valuation at March 31, 2017.

## Plan assets

In € millions	2018		2019	
	Total	Percentage of total	Total	Percentage of total
Equities	552	4	331	2
Debt - fixed interest government bonds	784	6	1,641	11
Debt - index-linked government bonds	2,390	18	2,728	18
Debt - corporate and other bonds	888	7	1,458	10
UK buy-in annuity policies	7,496	55	8,018	52
Cash and cash equivalents	212	2	289	2
Other	1,332	8	822	6
<b>Total</b>	<b>13,654</b>	<b>100</b>	<b>15,287</b>	<b>100</b>

## Cash flows

In € millions	2019	Pensions	Other post-retirement benefits	
		2020	2019	2020
Regular contributions	45	45	12	13
Top-ups	512	39	–	–
<b>Total</b>	<b>557</b>	<b>84</b>	<b>12</b>	<b>13</b>

## Sensitivity of DBO to change in assumptions

In € millions	ICIPF UK	CPS UK	Other pension plans	Other post-retirement benefits	Total
Discount rate: 0.5% decrease	559	294	146	6	1,005
Price inflation: 0.5% increase*	312	88	78	–	478
Life expectancy: one year increase from age 60	722	115	72	8	917

## Maturity information

Weighted average duration of DBO (years)	12.1	16.3	16.1	10.2	13.6
--	------	------	------	------	------

\* The sensitivity to price inflation assumption includes corresponding changes to all inflation-related compensation increases, pensions in payment and pensions in deferment.

The sensitivity effect on DBO shown allows for an alternative value for each assumption while the other actuarial assumptions remain unchanged. While this table illustrates the overall impact on DBO of the changes shown, the significance of the impact and the range of reasonably possible alternative assumptions may differ between the different plans that comprise the total DBO. In particular, the plans differ in benefit design, currency

and average term, meaning that different assumptions have different levels of significance for each plan. The sensitivity analysis is intended to illustrate the inherent uncertainty in the valuation of the DBO under market conditions at the measurement date. Its results cannot be extrapolated due to non-linear effects that changes in the key actuarial assumptions may have on the total DBO. Furthermore, the analysis does not indicate a



## Key figures and assumptions by plan

In € millions or %	2018					2019				
	ICIPF UK	CPS UK	Other pension plans	Other post-retirement benefits	Total	ICIPF UK	CPS UK	Other pension plans	Other post-retirement benefits	Total
Percentage of total DBO	64%	23%	12%	1%		62%	24%	13%	1%	
Defined Benefit Obligation at year-end	(8,508)	(3,083)	(1,618)	(145)	(13,354)	(9,124)	(3,499)	(1,835)	(158)	(14,616)
Fair value of plan assets at year-end	8,876	3,601	1,177	–	13,654	9,939	4,032	1,316	–	15,287
Plan funded status	368	518	(441)	(145)	300	815	533	(519)	(158)	671
Restriction on asset recognition	–	–	(3)	–	(3)	–	–	(3)	–	(3)
<b>Amounts recognized on the balance sheet</b>	<b>368</b>	<b>518</b>	<b>(444)</b>	<b>(145)</b>	<b>297</b>	<b>815</b>	<b>533</b>	<b>(522)</b>	<b>(158)</b>	<b>668</b>
Percentage of total current service cost	12%	26%	62%	–%		11%	25%	63%	1%	
Current service cost	4	9	23	–	36	3	8	19	–	30
Employer contributions	154	34	55	14	257	479	37	41	12	569
Discount rate	2.7%	2.8%	2.8%	3.9%	2.7%	1.9%	2.0%	1.9%	2.9%	1.9%
Rate of compensation increase	1.5%	1.4%	2.6%	–	2.0%	1.5%	1.4%	2.7%	–	2.0%
Inflation	3.2%	3.2%	2.2%	–	3.1%	3.1%	3.0%	2.1%	–	2.9%
Pension increases	3.0%	2.3%	2.1%	–	2.7%	2.9%	2.3%	2.1%	–	2.6%
<b>Life expectancy (in years)</b>										
<b>Currently aged 60</b>										
Males	26.7	26.4	26.1	26.1	26.5	26.3	25.9	25.9	26.1	26.2
Females	28.2	28.7	28.5	28.0	28.4	27.8	28.3	28.4	27.8	28.0
<b>Currently aged 45, from age 60</b>										
Males	27.8	27.5	27.5	27.3	27.7	27.3	27.0	27.3	27.2	27.2
Females	29.5	29.9	29.8	29.3	29.6	29.0	29.5	29.7	29.0	29.2

probability of such changes occurring and it does not necessarily represent our view of expected future changes in DBO. Any management actions that may be taken to mitigate the inherent risks in the post-retirement defined benefit plans are not reflected in this analysis, as they would normally be reflected in plan asset changes rather than DBO changes.

The sensitivities in the table only apply to the DBO and not to the net amounts recognized in the balance sheet. Movements in the fair value of plan assets (which include the de-risking instruments) would, to a significant extent, be expected to offset movements in the DBO resulting from changes in the given assumptions. At ICIPF, the annuity buy-in contracts cover 99% of pensioner liabilities (2018: 99%) and 84% of total liabilities (2018: 84%).

At CPS, the longevity hedge contract covers 58% of pensioner liabilities (2018: 57%) and 35% of total liabilities (2018: 35%).

## Future benefit payments

The figures in the table below are the estimated future benefit payments to be paid from the plans to beneficiaries over the next ten years.

### Future benefit payments

In € millions	Pensions	Other post-retirement benefits
2020	901	13
2021	899	12
2022	905	12
2023	915	11
2024	921	11
2025-2029	4,721	46

### DBO at funded and unfunded pension plans\*

In € millions	2018	2019
Wholly or partly funded plans	13,032	14,268
Unfunded plans	177	190
<b>Total</b>	<b>13,209</b>	<b>14,458</b>

\* Excludes other post-retirement benefit plans.

### Key plan details for the two largest pension plans<sup>1</sup>

	ICI Pension Fund, UK	Akzo Nobel (CPS) Pension Scheme, UK
Type of plan	Defined benefit, based upon years of service and final salary	Defined benefit, based upon years of service and final salary
Benefits	Retirement pension for employee Dependents' pensions on death of employee/pensioner Options for ill health early retirement	Retirement pension for employee Dependents' pensions on death of employee/pensioner Options for ill health early retirement
Pension increases (main benefit section)	Annually linked to UK RPI with a maximum of 5 percent	Annually linked to UK CPI with a maximum of 5 percent
Plan structure	Plans are set up under a trust and are tax approved	Plans are set up under a trust and are tax approved
Governance	Trustee directors: Five member-nominated trustees Five appointed with the agreement of Law Debenture One independent (Law Debenture)	Trustee directors: Four member-nominated trustees Four company-nominated trustees One independent (Law Debenture)
Regulatory framework	The plans are tax approved and assets are held in trust for the benefit of participants. The trustees have a legal duty to manage the trust in the best interests of participants. Investment strategy is controlled by the trustees in consultation with the company	The plans are tax approved and assets are held in trust for the benefit of participants. The trustees have a legal duty to manage the trust in the best interests of participants. Investment strategy is controlled by the trustees in consultation with the company
Funding basis	A plan specific basis must be agreed with each trustee board in accordance with UK regulations. The basis is not the same as the IFRS calculation as it uses more prudent assumptions about life expectancy and the discount rates reflect prudent estimates of the expected return on assets actually held, thus the trustees' investment strategies will impact the discounted value of liabilities	
Frequency of funding reviews	Normally every three years	Normally every three years
Latest completed valuation	March 31, 2017	March 31, 2017
Funding deficit <sup>2</sup> at latest completed valuation	£604 million (€707 million)	£123 million (€144 million)
Recovery plan	£125 million (€146 million) <sup>3</sup> in January 2019 and £290 million (€333 million) <sup>3</sup> in March 2019, following experience gains since the March 31, 2017 valuation date	£26 million (€30 million) per annum in 2019 to 2022, paid in March each year from an escrow account pre-funded with £142 million (€181 million) <sup>3</sup> in February 2019
Next funding review	March 31, 2020	March 31, 2020
Asset allocation at March 31, 2019		
Matching:	97%	82%
Return seeking:	3%	18%
	Buy-in annuity contracts cover 99% of pensioner liabilities and 84% of total liabilities	The longevity hedge contract covers 58% of pensioner liabilities and 35% of total liabilities
Membership at March 31, 2019		
Active	155	361
Deferred	6,801	6,767
Pensioner	39,847	17,857
Total	46,803	24,985

<sup>1</sup> Amounts in euro are a convenience translation using the December 31, 2019, exchange rate, unless indicated otherwise.

<sup>2</sup> Based on local valuation regulations.

<sup>3</sup> Actual rate at time of transfer.

### Provisions for restructuring of activities

Provisions for restructuring of activities comprise of accruals for certain employee benefits and for costs which are directly associated with plans to exit or cease specific activities and closing down of facilities. For all restructuring provisions, a detailed formal plan exists and the implementation of the plan has started or the plan has been announced before the balance sheet date. Most restructuring plans are expected to be completed within one year from the balance sheet date.

### Environmental liabilities

We are confronted with costs arising out of environmental laws and regulations, which include obligations to eliminate or limit the effects on the environment of the disposal or release of certain wastes or substances at various sites. Proceedings involving environmental matters, such as the alleged discharge of chemicals or waste materials into the air, water, or soil, are pending against us in various countries. In some cases, this concerns sites divested in prior years or derelict sites belonging to companies acquired in the past.

Environmental liabilities can change substantially due to the emergence of additional information on the nature or extent of the contamination, the geological circumstances, the necessity of employing particular methods of remediation, actions by governmental agencies or private parties, or other factors.

The provisions for environmental costs amounted to €75 million at year-end 2019 (2018: €91 million). The provision has been discounted using an average pre-tax discount rate of 1.4% (2018: 1.9%). While it is not feasible to predict the outcome of all pending environmental exposures, it is reasonably possible that there will be a need for future provisions for environmental costs which, in management's opinion, based on information currently available, would not have a material effect on the company's financial position but could be material to the company's results of operations in any one accounting period.

### Movements in other provisions

In € millions	Restructuring of activities	Environmental costs	Sundry	Total
<b>Balance at January 1, 2019</b>	<b>86</b>	<b>91</b>	<b>283</b>	<b>460</b>
Additions made during the year	89	3	60	152
Utilization	(67)	(13)	(51)	(131)
Amounts reversed during the year	(13)	(11)	(18)	(42)
Unwind of discount	–	3	11	14
Acquisitions	–	–	1	1
Changes in exchange rates	1	2	5	8
<b>Balance at December 31, 2019</b>	<b>96</b>	<b>75</b>	<b>291</b>	<b>462</b>
Non-current portion of provisions	–	63	217	280
Current portion of provisions	96	12	74	182
<b>Balance at December 31, 2019</b>	<b>96</b>	<b>75</b>	<b>291</b>	<b>462</b>

### Sundry provisions and other contingent liabilities

Sundry provisions relate to a variety of provisions, including provisions for claims, antitrust cases and other long-term employee benefits, such as long-service leave and jubilee payments. The majority of the cash outflows related to sundry provisions is expected to be within one to five years. In calculating the sundry provisions, a pre-tax discount rate of on average 1.3% (2018: 1.3%) has been used.

A number of claims against AkzoNobel are pending, all of which are contested. This includes a lawsuit filed in April 2019, by PT DWI Satrya Utama (PTDSU) against Akzo Nobel N.V., certain subsidiaries as well as certain subsidiary directors at the Tangerang District Court, Indonesia. PTDSU owns a 45% interest in PT ICI Paints Indonesia (PTICIPI), an indirect subsidiary of Akzo Nobel N.V.. PTDSU alleges that it suffered damages as a result of defendants improper management of PTICIPI. The defendants seek to dismiss the lawsuit on the grounds that the claims are without merit and because the court does not have jurisdiction over the lawsuit.

We are also involved in legal disputes and disputes with tax authorities in several jurisdictions. AkzoNobel has provided various indemnities and guarantees in respect of past divestments to the relevant purchasers and their permitted assigns (if applicable), which in general are capped in time and/or amount (in proportion to the value received). The provided guarantees and indemnities have varying maturity periods. AkzoNobel has received various claims under such indemnities and guarantees. In some instances, AkzoNobel has been named as a direct defendant despite the divestments.

Akzo Nobel N.V. has withdrawn its declarations of joint and several liability under Article 403 of Book 2 of the Dutch Civil Code for certain Dutch former Specialty Chemicals subsidiaries divested as per October 1, 2018, and is following the procedures to terminate its residual liability under those declarations under Article 404 of Book 2 of the Dutch Civil Code. One objection against the termination of residual liability is still pending and Akzo Nobel N.V. and Nouryon are cooperating to get this resolved.

Provisions are recognized when an outflow of economic benefits for settlement is probable and the amount can

## Note 20 Net debt

be reliably estimated. It should be understood that, in light of possible future developments, such as: (a) potential additional lawsuits; (b) possible future settlements; and (c) rulings or judgments in pending lawsuits, certain cases may result in additional liabilities and related costs.

At this point in time, we cannot estimate any additional amount of loss or range of loss in excess of the recorded amounts with sufficient certainty to allow such amount or range of amounts to be meaningful. While the outcome of said cases, claims and disputes cannot be predicted with certainty, we believe, based upon legal advice and information received, that the final outcome will not materially affect our consolidated financial position but could be material to our results of operations or cash flows in any one accounting period.

### Current portion of provisions

The current portion of post-retirement benefit provisions (€49 million) and the current portion of other provisions (€182 million) add up to €231 million (2018: €211 million), as reflected in the balance sheet.

### Discount rates

The discount rates used in calculating the provisions recognized at December 31, 2019 are mentioned in the paragraphs on environmental and sundry provisions. Changes in the discount rate will affect our consolidated financial position. A sensitivity test showed that a one percentage point increase or decrease of discount rates will have an impact down or up, respectively, of €10 million on the provisions recognized at December 31, 2019.

in € millions	Long-term borrowings	Short-term borrowings	Short-term investments	Cash and cash equivalents	Net debt
<b>Net debt equivalents at January 1, 2018</b>	<b>2,300</b>	<b>973</b>	<b>-</b>	<b>(1,322)</b>	<b>1,951</b>
Net cash from operating activities	-	-	-	(162)	(162)
Net cash from investing activities	-	-	-	207	207
Proceeds from borrowings	7	600	-	(607)	-
Borrowings repaid	-	(1,529)	-	1,529	-
Transfers from long-term to short-term	(526)	526	-	-	-
Investments in short-term investments	-	-	(5,541)	5,541	-
Repayments of short-term investments	-	-	80	(80)	-
Dividends	-	-	-	636	636
Movements bank overdrafts and short-term bank loans	-	33	-	(33)	-
Net cash from discontinued operations	-	-	-	(8,958)	(8,958)
Buy out of non-controlling interests	-	-	-	437	437
Changes in exchange rates	-	(9)	-	17	8
Other changes	18	5	1	(4)	20
<b>Net debt at year-end 2018</b>	<b>1,799</b>	<b>599</b>	<b>(5,460)</b>	<b>(2,799)</b>	<b>(5,861)</b>
Impact adoption IFRS 16	270	93	-	-	363
<b>Net debt at January 1, 2019</b>	<b>2,069</b>	<b>692</b>	<b>(5,460)</b>	<b>(2,799)</b>	<b>(5,498)</b>
Net cash from operating activities	-	-	-	(33)	(33)
Net cash from investing activities	-	-	-	102	102
Acquisitions	7	-	(16)	224	215
Unwind of discount and amortized cost	10	(1)	-	-	9
Proceeds from borrowings	3	7	-	(10)	-
Borrowings repaid	-	(623)	-	623	-
New/modification of lease contracts	34	18	-	-	52
Transfers from long-term to short-term	(86)	86	-	-	-
Movement bank overdrafts and short-term bank loans	-	2	-	(2)	-
Investments in short-term investments	-	-	(2,325)	2,325	-
Repayments of short-term investments	-	-	7,663	(7,663)	-
Dividends	-	-	-	1,446	1,446
Capital repayments	-	-	-	2,000	2,000
Share repurchase	-	-	-	2,520	2,520
Net cash from discontinued operations	-	-	-	10	10
Changes in exchange rates	3	(6)	-	(15)	(18)
Other changes	2	(6)	-	1	(3)
<b>Net debt at year-end 2019</b>	<b>2,042</b>	<b>169</b>	<b>(138)</b>	<b>(1,271)</b>	<b>802</b>

### Analysis of net debt by category

In € millions	2018	2019
Bonds issued	1,739	1,741
Lease liabilities	32	262
Other borrowings	28	39
<b>Long-term borrowings</b>	<b>1,799</b>	<b>2,042</b>
Current portion of long-term borrowings	511	3
Current portion of lease liabilities	5	90
Debt to credit institutions	67	61
Other	16	15
<b>Short-term borrowings</b>	<b>599</b>	<b>169</b>
<b>Total borrowings</b>	<b>2,398</b>	<b>2,211</b>
Short-term investments	(5,460)	(138)
Cash and cash equivalents	(2,799)	(1,271)
<b>Net debt</b>	<b>(5,861)</b>	<b>802</b>

AkzoNobel's net debt is mainly denominated in euro.

The part of long-term borrowings that is due within one year is presented under short-term borrowings. For details on the exposure to interest rate and foreign currency risk, see Note 26.

The average effective interest rate of the bonds outstanding at year-end 2019 was 1.9% (year-end 2018: 1.9%).

### Bonds issued

In € millions	2018	2019
2 5/8% 2012/22 (€750 million)	746	747
1 3/4% 2014/24 (€500 million)	498	498
1 1/8% 2016/26 (€500 million)	495	496
<b>Total</b>	<b>1,739</b>	<b>1,741</b>

### Aggregated maturities of long-term borrowings

In € millions	2021-2024	After 2024
Bonds issued	1,245	496
Lease liabilities	183	79
Other borrowings	14	25
<b>Total</b>	<b>1,442</b>	<b>600</b>

### Long-term borrowings

We have a €1.8 billion multi-currency revolving credit facility which runs until 2022. This facility does not contain financial covenants or acceleration provisions that are based on adverse changes in ratings or material adverse change. At year-end 2019 and 2018, this facility has not been drawn.

The blended incremental borrowing rate applied to the lease liabilities at year-end 2019 was 2.2%.

At year-end 2019 and 2018, none of the borrowings was secured by collateral.

### Short-term borrowings

In November 2019, a bond of €500 million matured.

We have US dollar and euro commercial paper programs in place, which can be used to the extent that the equivalent portion of the €1.8 billion multi-currency revolving credit facility is not used. We had no commercial paper outstanding at year-end 2019 and 2018.

### Cash and cash equivalents

Deposits and money market funds within cash and cash equivalents almost entirely consist of time deposits immediately convertible into known amounts of cash and with a maturity of three months or less from the date of purchase and marketable securities that can be redeemed immediately when called.

At December 31, 2019, an amount of €21 million in cash and cash equivalents was restricted (2018: €8 million). Restricted cash is defined as cash that cannot be accessed centrally due to regulatory or contractual restrictions.

### Short-term investments

In € millions	2018	2019
Short-term investments with life between three and 12 months	5,460	138
<b>Total</b>	<b>5,460</b>	<b>138</b>

### Cash and cash equivalents

In € millions	2018	2019
Cash on hand and in banks	896	1,031
Deposits and money market funds with a life up to three months	1,903	240
<b>Included under cash and cash equivalents in the balance sheet</b>	<b>2,799</b>	<b>1,271</b>
Debt to credit institutions	(67)	(61)
<b>Total per statement of cash flows</b>	<b>2,732</b>	<b>1,210</b>

### Short-term investments

Short-term investments almost entirely consist of time deposits, money market funds and other marketable securities with a life time at investment date longer than three months but shorter than twelve months. For more information on credit risk management, see Note 26.

### Note 21 Trade and other payables

### Trade and other payables

In € millions	2018	2019
Trade payables to suppliers	1,815	1,588
Trade payables to customers	269	295
Taxes and social security contributions	175	164
Amounts payable to employees	225	232
FX and commodity contracts	8	18
Dividends	5	7
Other liabilities	148	102
<b>Total</b>	<b>2,645</b>	<b>2,406</b>

## Note 22 Cash flow

Operating activities in 2019 resulted in a cash inflow of €33 million (2018: cash inflow of €162 million).

Pension pre-funding concerns the payment of €161 million for the funding of the escrow account for Akzo Nobel (CPS) Pension Scheme in the UK.

### Changes in other provisions as per consolidated statement of cash flows

In € millions	2018	2019
Restructuring provisions	(4)	9
Environmental and sundry provisions	(42)	(24)
<b>Total</b>	<b>(46)</b>	<b>(15)</b>

### Changes in working capital as per consolidated statement of cash flows

In € millions	2018	2019
Trade and other receivables	(199)	9
Inventories	(49)	9
Trade and other payables	71	(262)
<b>Total</b>	<b>(177)</b>	<b>(244)</b>

The above amounts cannot be reconciled directly to the respective balance sheet positions. They reflect changes in balance sheet positions only to the extent they have a cash flow impact, such as utilization, or they reverse the non-cash impact as included in profit for the period. These amounts exclude non-cash movements such as unwind of discount, movements through other comprehensive income, acquisitions and divestments, and changes in exchange rates.

## Note 23 Commitments

Purchase commitments for property, plant and equipment aggregated €3 million (2018: €8 million).

As from January 1, 2019, for lease liabilities refer to Note 20. During 2018, lease payments amounted to €124 million.

## Note 24 Related party transactions

We purchased and sold goods and services to various related parties in which we hold a 50% or less equity interest (associates and joint ventures). Such transactions were conducted at arm's length with terms comparable with transactions with third parties.

During 2019, we considered the members of the Executive Committee and the Supervisory Board to be the key management personnel as defined in IAS 24 "Related parties". For details on their remuneration, as well as on shares held by members of the Supervisory Board or Board of Management, refer to Note 25. In the ordinary course of business, we also have transactions with various organizations with which certain members of the Supervisory Board or Executive Committee are associated. All related party transactions were conducted at arm's length. For related party transactions with pension funds, refer to Note 14 and 18.

## Note 25 Remuneration of the Supervisory Board and the Board of Management

Total compensation for key management personnel expensed during the period amounted to €20.9 million (2018: €15.7 million). An amount of €7.9 million relates to short-term employee benefits (2018: €7.3 million); €0.7 million relates to post-contract benefits and other post-contract compensation (2018: €0.7 million); €5.9 million relates to share-based compensation (2018: €6.0 million); €3.1 million relates to other long-term incentives (2018: €1.2 million); and €3.3 million relates to payments upon termination of employment (2018: €0.5 million). Additional charges of €2.9 million (2018: €1.7 million) were accrued which relate to taxation on excessive pay ("Belastingheffing excessive belongingsbestanddelen").

This compensation includes total remuneration for the members of the Supervisory Board of €1.0 million (2018: €1.0 million) and for the members of the Board of Management of €6.5 million (2018: €5.0 million). For more details on the remuneration of the individual members of the Supervisory Board and the Board of Management reference is made to the Remuneration report.

In accordance with the Articles of Association and good corporate governance practice, the remuneration of Supervisory Board members is not dependent on the results of the company. We do not grant share-based compensation to our Supervisory Board members.

An overview of shares held by the Supervisory Board members is provided on this page. A similar overview is provided of the shares held by the Board of Management.

### Loans

The company does not grant loans, advance payments or guarantees to members of the Supervisory Board, members of the Executive Committee or any family members of such persons.

### Shares held by the members of the Supervisory Board

Number of shares at year-end	2018	2019
Nils Smedegaard Andersen, Chairman	3,300	4,500
Byron Grote*	4,833	4,295
Pamela Kirby	-	-
Dick Sluimers	-	-
Ben Verwaayen	-	-
Sue Clark	-	-
Patrick Thomas	-	-
Michiel Jaski	500	444
Jolanda Poots-Bijl	-	-

\* In the form of ADRs.

### Shares held by the Board of Management

Number of shares at year-end	2018	2019
Thierry Vanlancker	13,682	19,181
Maarten de Vries	2,562	4,164

## FINANCIAL RISK MANAGEMENT FRAMEWORK

Our activities expose us to a variety of financial risks: market risk (including currency risk, fair value interest rate risk and price risk), credit risk and liquidity risk. These risks are inherent to the way we operate as a multinational with a large number of locally operating subsidiaries. Our overall risk management program seeks to identify, assess, and – if necessary – mitigate these financial risks in order to minimize potential adverse effects on our financial performance.

Our risk mitigating activities include the use of derivative financial instruments to hedge certain risk exposures. The Board of Management is ultimately responsible for risk management. We centrally identify, evaluate and hedge

### Maturity of liabilities and cash outflows

In € millions	Less than 1 year	Between 1 and 5 years	Over 5 years
<b>At December 31, 2018</b>			
Borrowings	594	755	1,012
Interest on borrowings	43	124	22
Lease liabilities	5	18	14
Trade and other payables	2,637	-	-
<b>FX contracts (hedges)</b>			
Outflow	1,655	-	-
Inflow	(1,653)	-	-
<b>Total</b>	<b>3,281</b>	<b>897</b>	<b>1,048</b>
<b>At December 31, 2019</b>			
Borrowings	79	1,259	521
Interest on borrowings	69	182	8
Lease liabilities	90	183	79
Trade and other payables	2,388	-	-
<b>FX contracts (hedges)</b>			
Outflow	2,468	-	-
Inflow	(2,456)	-	-
<b>Total</b>	<b>2,638</b>	<b>1,624</b>	<b>608</b>

financial risks, and monitor compliance with the corporate policies approved by the Board of Management, except for commodity risks, which are subject to identification, evaluation, hedging and monitoring in the businesses. We have treasury hubs located in Brazil and China that are primarily responsible for regional cash management and short-term financing. We do not allow extensive treasury operations at subsidiary level directly with external parties.

## LIQUIDITY RISK MANAGEMENT

The primary objective of liquidity management is to provide for sufficient cash and cash equivalents at all times and any place in the world to enable us to meet our payment obligations. We aim for a well-spread maturity schedule of our long-term borrowings and a strong liquidity position. At year-end 2019, we had €1.3 billion available as cash and cash equivalents (2018: €2.8 billion) and €138 million available as short-term investments (2018: €5.5 billion), see Note 20.

In addition, we have a €1.8 billion multi-currency revolving credit facility, which runs to 2022. This facility does not contain financial covenants or acceleration provisions that are based on adverse changes in ratings or on other material adverse changes. At year-end 2019 and 2018, this facility had not been drawn. We have US dollar and euro commercial paper programs in place, which can be used to the extent that the equivalent portion of the €1.8 billion multi-currency revolving credit facility is not used. We had no commercial paper outstanding at year-end 2019 and 2018. The table above shows our cash outflows per maturity group. The amounts disclosed in the table are the contractual undiscounted cash flows.

## CREDIT RISK MANAGEMENT

Credit risk arises from financial assets such as cash and cash equivalents, deposits with financial institutions, money market funds, trade receivables and

derivative financial instruments with a positive fair value. We have a credit risk management policy in place to limit credit losses due to non-performance of financial counterparties and customers. We monitor our exposure to credit risk on an ongoing basis at various levels. We only deal with financial counterparties that have a sufficiently high credit rating.

Generally, we do not require collateral in respect of financial assets. Investments in cash and cash equivalents, short-term investments and transactions involving derivative financial instruments are entered into with counterparties that have sound credit ratings and a good reputation. Derivative transactions are concluded mostly with parties with whom we have contractual netting agreements and ISDA agreements in place. We set limits per counterparty for the different types of financial instruments we use. We closely monitor the acceptable financial counterparty credit ratings and credit limits and revise where required in line with the market circumstances. We do not expect non-performance by the counterparties for these financial instruments. Due to our geographical spread and the diversity of our customers, we were not subject to any significant concentration of credit risks at balance sheet date.

The credit risk from trade receivables is measured and analyzed at a local operating entity level, mainly by means of ageing analysis, see Note 16. Additionally, trade receivables and financial assets measured at amortized cost are subject to the expected credit loss impairment model either using the general or the simplified approach. For more information on the applied impairment approaches per financial asset type, see Note 1.

Generally, the maximum exposure to credit risk is represented by the carrying value of financial assets in the balance sheet.

At year-end 2019, the credit risk on consolidated level was €3.7 billion (2018: €10.5 billion) for cash and cash equivalents, short-term investments, loans, trade and other receivables. Our credit risk is well spread

among both global and local counterparties. Our largest counterparty risk amounted to €380 million at year-end 2018 (2018: €999 million).

## FOREIGN EXCHANGE RISK MANAGEMENT

### Trade and financing transactions

We operate in a large number of countries, where we have clients and suppliers, many of whom are outside of the local functional currency environment. This creates currency exposure which is partly netted out on group level. The purpose of our foreign currency hedging activities is to protect us from the risk that the functional currency net cash flows resulting from trade or financing transactions are adversely affected by changes in exchange rates. Our policy is to hedge our transactional foreign exchange rate exposures above predefined thresholds from recognized assets and liabilities. Cash flow hedge accounting on forecasted transactions is applied by exception. Derivative transactions with external parties are bound by limits per currency.

In general, our forward exchange contracts have a maturity of less than one year. When necessary, forward exchange contracts are rolled over at maturity. Currency derivatives are not used for speculative purposes.

### Hedged notional amounts at year-end

In € millions	Buy	Sell	Buy	Sell
	2018	2018	2019	2019
US dollar	556	138	605	739
Pound sterling	181	112	599	136
Swedish krona	42	31	24	9
Chinese yuan	39	26	48	–
Other	186	469	214	565
<b>Total</b>	<b>1,004</b>	<b>776</b>	<b>1,490</b>	<b>1,449</b>

### Investments in foreign subsidiaries, associates and joint ventures

During 2018 and 2019, net investment hedge accounting was applied on hedges of certain net investments in foreign operations, which were partly hedged. The main net investments included were related to Chinese yuan (2018 and 2019), Vietnamese dong (2018 and 2019), Indian rupee (2019), which were hedged with forward exchange contracts for the same currencies. The spot results related to these hedges were recognized in other comprehensive income and accumulated in the cumulative translation reserves. At year-end 2019 one hedge of net investments in Polish zloty was outstanding. During 2018 and 2019, these hedges were fully effective.

## INTEREST RATE RISK MANAGEMENT

We are partly financed with debt in order to obtain more efficient leverage. Fixed rate debt results in fair value interest rate risk. Floating rate debt results in cash flow interest rate risk. We treat fixed rate debt maturing within one year as floating rate debt for debt portfolio purposes. The fixed/floating rate of our outstanding bonds shifted from 78% fixed at year-end 2018 to 100% fixed at year-end 2019. During 2019 and 2018, we have not used any interest rate derivatives.

## CAPITAL RISK MANAGEMENT

Our objectives when managing capital are to safeguard our ability to satisfy our capital providers and to maintain a capital structure that optimizes our cost of capital. For this we maintain a conservative financial strategy, with the objective to remain a strong investment grade company as rated by the rating agencies Moody's and Standard & Poor's. The capital structure can be altered, among others, by adjusting the amounts of dividends paid to shareholders, return capital to capital providers, or issue new debt or shares. In November 2019, a bond of €500 million matured. Consistent with other companies in the industry,



we monitor capital headroom based on funds from operations in relation to our net borrowings level (FFO/NB-ratio). The FFO/NB-ratio at year-end 2019 was 0.71 (2018: was not measured given the proceeds from the divestment of Specialty Chemicals). Funds from operations are based on net cash from operating activities after tax, which is adjusted, among others, for the elimination of changes in working capital, top-up payments for pensions and for the effects of the underfunding of postretirement benefit obligations. Net borrowings are calculated as the total of long and short-term borrowings less cash and cash equivalents and short-term investments, adding an after-tax amount for the underfunding of postretirement benefit obligations.

### Fair value of financial instruments and IFRS 9 categories

In the table “Fair value per financial instrument category” insight is provided in the recognition of the respective financial instruments per IFRS 9 category. The total carrying value is based on the accounting principles as outlined in Note 1. Financial instruments are recognized at fair value and subsequently recognized either at fair value or at amortized cost, using the effective interest method. The financial instruments accounted for at fair value through profit or loss are derivative financial instruments and securities included in financial non-current assets, cash and cash equivalents and short-term investments. The remaining financial instruments are accounted for at amortized cost.

The following valuation methods for financial instruments carried at fair value through profit or loss are distinguished:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable)

### Fair value per financial instrument category

In € millions	Carrying value per IFRS 9 category				Total carrying value	Fair value
	Carrying amount	Out of scope of IFRS 7	Measured at amortized cost	Measured at fair value through profit or loss		
<b>2018 year-end</b>						
Financial non-current assets	1,269	1,093	158	18	176	197
Trade and other receivables	2,141	142	1,993	6	1,999	1,999
Short-term investments	5,460	–	–	5,460	5,460	5,460
Cash and cash equivalents	2,799	–	–	2,799	2,799	2,799
<b>Total financial assets</b>	<b>11,669</b>	<b>1,235</b>	<b>2,151</b>	<b>8,283</b>	<b>10,434</b>	<b>10,455</b>
Long-term borrowings	1,799	–	1,799	–	1,799	1,880
Short-term borrowings	599	–	599	–	599	600
Trade and other payables	2,645	400	2,237	8	2,245	2,245
<b>Total financial liabilities</b>	<b>5,043</b>	<b>400</b>	<b>4,635</b>	<b>8</b>	<b>4,643</b>	<b>4,725</b>
<b>2019 year-end</b>						
Financial non-current assets	1,862	1,526	210	126	336	364
Trade and other receivables	2,133	149	1,975	9	1,984	1,984
Short-term investments	138	–	–	138	138	138
Cash and cash equivalents	1,271	–	–	1,271	1,271	1,271
<b>Total financial assets</b>	<b>5,404</b>	<b>1,675</b>	<b>2,185</b>	<b>1,544</b>	<b>3,729</b>	<b>3,757</b>
Long-term borrowings	2,042	–	2,042	–	2,042	2,174
Short-term borrowings	169	–	169	–	169	169
Trade and other payables	2,406	396	1,992	18	2,010	2,010
<b>Total financial liabilities</b>	<b>4,617</b>	<b>396</b>	<b>4,203</b>	<b>18</b>	<b>4,221</b>	<b>4,353</b>

For the purpose of determining the fair value per financial instrument category, shown in the column “fair value”, the following valuation methods were used:

A level 1 valuation method was used to estimate the fair value of the bonds issued included in our long-term borrowings. The estimate is based on the quoted market prices for the same or similar issues or on the current rates offered to us for debt with similar maturities.

A level 2 valuation method was used to determine the fair value of marketable securities included in cash and cash equivalents and short-term investments by obtaining the market price at reporting date. The fair value of foreign currency contracts and swap contracts was determined by level 2 valuation techniques using market observable input (such as foreign currency interest rates based on Reuters) and by obtaining quotes from dealers and brokers. A level 2 valuation method was used to determine the fair value of time deposits included in cash and cash



**Sensitivities on financial instruments at year-end 2019**

Sensitivity object	Sensitivity	Hypothetical impact
<b>Foreign currencies:</b>		
We perform foreign currency sensitivity analysis by applying an adjustment to the spot rates prevailing at year-end. This adjustment is based on observed changes in the exchange rate in the past and management expectation for possible future movements. We then apply the expected possible volatility to revalue all monetary assets and liabilities (including derivative financial instruments) in a currency other than the functional currency of the subsidiary in the balance sheet at year-end.	A 10% (2018: 10%) strengthening of the euro versus US dollar	Profit: €10 million (2018: profit €7 million)
	A 10% (2018: 10%) strengthening of the euro versus the pound sterling	€nil (2018: €nil)
	A 10% (2018: 10%) strengthening of the euro versus Chinese yuan	€nil (2018: loss €1 million)
<b>Interest rate:</b>		
We perform interest rate sensitivity analysis by applying an adjustment to the interest rate curve prevailing at year-end. This adjustment is based on observed changes in the interest rate in the past and management expectation for possible future movements. We then apply the expected possible volatility to revalue all interest bearing assets and liabilities.	A 100 basis points increase of EURIBOR interest rates	Profit: €5 million (2018: profit €27 million)
	A 100 basis points increase of US LIBOR interest rates	Profit: €nil (2018: profit €1mln)
	A 100 basis points increase of GBP LIBOR interest rates	Profit: €1 million (2018: €nil)

equivalents and short-term investments using the market interest rate. The carrying amounts of cash and banks, trade receivables less allowance for impairment, other short-term borrowings and other current liabilities approximate fair value due to the short maturity period of those instruments and were determined using level 2 fair value methods. For €116 million of Other financial non-current assets a level 3 fair valuation method (discounted cash flow) was used resulting in a deviation between the fair value and the carrying value.

**MASTER NETTING AGREEMENTS**

We enter into derivative transactions under International Swaps and Derivatives Association (ISDA) master netting agreements. In general, under such agreements the amounts owed by each counterparty on a single day in

respect of transactions outstanding in the same currency may be aggregated into a single net amount that is payable by one party to the other. In certain circumstances – e.g. when a credit event such as a default occurs – all outstanding transactions under the agreement may be terminated, the termination value is assessed and a net amount is payable in settlement of the transactions. We have evaluated the potential effect of netting agreements, including the effect of rights of set-off and concluded the impact is immaterial. We did not offset any amounts regarding derivative transactions.

The impact of the decision of the United Kingdom to leave the European Union (Brexit) was assessed. The impact on our activities and financial information is considered not to be material.

On December 12, 2019, AkzoNobel has entered into an agreement to acquire 100% of the shares of Mauvilac Industries Limited, a leading paints and coatings company in Mauritius. The transaction includes a local production facility, four concept stores and access to a strong distribution network. The planned transaction is expected to be completed in the first half of 2020, subject to customary conditions.

# COMPANY FINANCIAL STATEMENTS

## Statement of income

In € millions	Note	2018	2019
Revenue		30	57
Other income		78	72
<b>Gross profit</b>		<b>108</b>	<b>129</b>
General and administrative expenses		(77)	(68)
Other results	B	5,126	(28)
		<b>5,049</b>	<b>(96)</b>
<b>Operating income</b>		<b>5,157</b>	<b>33</b>
Financing income and expenses	C	(75)	(80)
Net income from subsidiaries, associates and joint ventures		1,599	564
<b>Profit before tax</b>		<b>6,681</b>	<b>517</b>
Income tax		(7)	22
<b>Net income</b>		<b>6,674</b>	<b>539</b>

## Balance sheet as of December 31, before allocation of profit

In € millions	Note	2018	2019
<b>Assets</b>			
<b>Non-current assets</b>			
Deferred tax assets		–	30
Financial non-current assets	D	11,299	11,540
<b>Total non-current assets</b>		<b>11,299</b>	<b>11,570</b>
<b>Current assets</b>			
Short-term receivables	E	373	160
Short-term investments	G	5,460	120
Cash and cash equivalents	G	1,996	458
<b>Total current assets</b>		<b>7,829</b>	<b>738</b>
<b>Total assets</b>		<b>19,128</b>	<b>12,308</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
Subscribed share capital		512	100
Additional paid-in capital		958	–
Other legal reserves		248	211
Cumulative translation reserves		(608)	(469)
Actuarial gains and losses		(2,459)	(2,684)
Other reserves		6,604	8,735
Undistributed results		6,579	457
<b>Shareholders' equity</b>	F	<b>11,834</b>	<b>6,350</b>
<b>Non-current liabilities</b>			
Long-term borrowings	G	6,471	5,682
<b>Total non-current liabilities</b>		<b>6,471</b>	<b>5,682</b>
<b>Current liabilities</b>			
Short-term borrowings	G	526	36
Other current liabilities	H	297	240
<b>Total current liabilities</b>		<b>823</b>	<b>276</b>
<b>Total equity and liabilities</b>		<b>19,128</b>	<b>12,308</b>

## Statement of changes in equity

In € millions	Subscribed share capital	Additional paid-in capital	Legal reserves			Actuarial gains & losses	Other reserves	Undistributed results	Shareholders' equity
			Cash flow hedge reserve	Other legal reserves	Cumulative translation reserves				
<b>Balance at December 31, 2017</b>	<b>505</b>	<b>769</b>	<b>15</b>	<b>232</b>	<b>(549)</b>	<b>(2,460)</b>	<b>6,655</b>	<b>698</b>	<b>5,865</b>
Impact adoption IFRS 9	-	-	-	-	-	-	(3)	-	(3)
Impact adoption IFRS 15	-	-	-	-	-	-	(48)	-	(48)
Impact application IAS 29	-	-	-	-	23	-	-	-	23
<b>Balance at January 1, 2018</b>	<b>505</b>	<b>769</b>	<b>15</b>	<b>232</b>	<b>(526)</b>	<b>(2,460)</b>	<b>6,604</b>	<b>698</b>	<b>5,837</b>
Changes in exchange rates in respect of subsidiaries, associates and joint ventures	-	-	-	-	(82)	-	-	-	(82)
Changes in fair value of derivatives	-	-	(15)	-	-	-	-	-	(15)
Post-retirement benefits	-	-	-	-	-	1	-	-	1
Net income	-	-	-	-	-	-	-	6,674	6,674
<b>Comprehensive income</b>	<b>-</b>	<b>-</b>	<b>(15)</b>	<b>-</b>	<b>(82)</b>	<b>1</b>	<b>-</b>	<b>6,674</b>	<b>6,578</b>
Dividend	5	191	-	-	-	-	-	(586)	(390)
Equity-settled transactions	-	-	-	-	-	-	32	-	32
Issue of common shares	2	(2)	-	-	-	-	-	-	-
Acquisitions and divestments	-	-	-	-	-	-	(223)	-	(223)
Addition to other reserves	-	-	-	16	-	-	191	(207)	-
<b>Balance at December 31, 2018</b>	<b>512</b>	<b>958</b>	<b>-</b>	<b>248</b>	<b>(608)</b>	<b>(2,459)</b>	<b>6,604</b>	<b>6,579</b>	<b>11,834</b>
Changes in exchange rates in respect of subsidiaries, associates and joint ventures	-	-	-	-	139	-	-	-	139
Post-retirement benefits	-	-	-	-	-	(225)	-	-	(225)
Net income	-	-	-	-	-	-	-	539	539
<b>Comprehensive income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>139</b>	<b>(225)</b>	<b>-</b>	<b>539</b>	<b>453</b>
Dividend	-	-	-	-	-	-	-	(1,423)	(1,423)
Equity-settled transactions	-	-	-	-	-	-	20	-	20
Share buyback	(14)	-	-	-	-	-	(2,520)	-	(2,534)
Capital repayment and share consolidation	(399)	(957)	-	(61)	-	-	(583)	-	(2,000)
Issue of common shares	1	(1)	-	-	-	-	-	-	-
Addition to other reserves	-	-	-	24	-	-	5,214	(5,238)	-
<b>Balance at December 31, 2019</b>	<b>100</b>	<b>-</b>	<b>-</b>	<b>211</b>	<b>(469)</b>	<b>(2,684)</b>	<b>8,735</b>	<b>457</b>	<b>6,350</b>

### Note A General information

The financial statements of Akzo Nobel N.V. have been prepared using the option of Article 362 of

Book 2 of the Dutch Civil Code, meaning that the accounting principles used are the same as for the Consolidated financial statements. Foreign currency amounts have been translated, assets and liabilities have been valued, and net income has been determined in accordance with the principles of valuation and determination of income

presented in Note 1 of the Consolidated financial statements. For the Company financial statements, revenue mainly concerns service contracts and royalty related revenue from third parties; other income mainly concerns intercompany royalty income. Subsidiaries of Akzo Nobel N.V. are accounted for using the equity

## Note D Financial non-current assets

method, based on the pronouncements of the Dutch Accounting Standards Board.

The remuneration paragraph is included in Note 25 of the Consolidated financial statements.

### Note B Other results

In 2018 and 2019, other results contain the part of the deal result on the sale of the Specialty Chemicals business directly attributable to Akzo Nobel N.V.. For details on the sale refer to Note 2 of the Consolidated financial statements.

### Note C Financing income and expenses

Included in the 2019 financing expenses is a premium paid of €71 million for transferred intercompany loans. For information on this transfer see Note D Financial non-current assets.

#### Financing income and expenses

In € millions	2018	2019
Financing income	1	31
Financing expenses	(76)	(111)
<b>Total</b>	<b>(75)</b>	<b>(80)</b>

#### Movements in non-current assets

In € millions	Subsidiaries		Other non-current assets	Total
	Share in capital	Loans*		
<b>Balance at December 31, 2017</b>	<b>10,169</b>	<b>1,228</b>	<b>99</b>	<b>11,496</b>
Impact adoption IFRS 9	(3)	–	–	(3)
Impact adoption IFRS 15	(48)	–	–	(48)
Impact application IAS 29	23	–	–	23
<b>Balance at January 1, 2018</b>	<b>10,141</b>	<b>1,228</b>	<b>99</b>	<b>11,468</b>
Acquisitions/capital contributions	–	–	11	11
Divestments/capital repayments	(1,177)	–	(4)	(1,181)
Net income from subsidiaries	1,599	–	–	1,599
Equity-settled transactions	26	–	–	26
Transactions with non-controlling interests	(223)	–	–	(223)
Loans granted	–	1,003	–	1,003
Repayment of loans	–	(279)	–	(279)
Changes in exchange rates	(84)	(3)	–	(87)
Dividends received	(1,070)	–	–	(1,070)
Other changes	34	–	(2)	32
<b>Balance at December 31, 2018</b>	<b>9,246</b>	<b>1,949</b>	<b>104</b>	<b>11,299</b>
Investments/acquisitions/capital contributions	179	–	34	213
Divestments/capital repayments	(760)	–	–	(760)
Net income from subsidiaries	564	–	–	564
Equity-settled transactions	14	–	–	14
Loans granted	–	1,079	–	1,079
Repayment of loans	–	(779)	–	(779)
Changes in exchange rates	139	(4)	–	135
Post-retirement benefits	(223)	–	–	(223)
Other changes	–	–	(2)	(2)
<b>Balance at December 31, 2019</b>	<b>9,159</b>	<b>2,245</b>	<b>136</b>	<b>11,540</b>

\* Loans to these companies have no fixed repayment schedule.

Due to an intra-group funding restructuring, several intercompany loans were transferred in 2019 and will be transferred in 2020 from certain foreign subsidiaries to Akzo Nobel N.V..

## Note E Short-term receivables

### Short-term receivables

In € millions	2018	2019
Receivables from subsidiaries	309	117
FX contracts	6	9
Other receivables	58	34
<b>Total</b>	<b>373</b>	<b>160</b>

## Note F Shareholders' equity

### Subscribed share capital

The holders of common shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at the Annual General Meeting of shareholders. The holders of the priority shares are entitled to a dividend of 6% per share or the statutory interest in the Netherlands, whichever is lower, plus any accrued and unpaid dividends. They are entitled to 800 votes per share (in accordance with the 800 times higher nominal value per share) at the Annual General Meeting of shareholders. In addition, the holders of priority shares have the right to draw up binding lists of nominees for appointment to the Supervisory Board and the Board of Management; amendments to the Articles of Association are subject to the approval of the Meeting of Holders of Priority Shares.

Priority shares may only be transferred to a transferee designated by a Meeting of Holders of Priority Shares and against payment of the par value of the shares, plus interest at the rate of 6 percent per annum or the statutory interest in the Netherlands, whichever is lower, for the period between the beginning of the year and the date of transfer. There are no restrictions on voting rights of holders of common or priority shares. The Articles of Association set out procedures for exercising voting rights. The Annual General Meeting of shareholders has resolved in 2019 to authorize the Board of Management for a period of 18 months (i) to issue shares (or grant

### Unrestricted reserves at year-end

In € millions	2018	2019
Shareholders' equity at year-end	11,834	6,350
Subscribed share capital	(512)	(100)
Subsidiaries' restrictions to transfer funds	(145)	(145)
Statutory reserve due to capital reduction	(61)	-
Reserve for development costs	(42)	(66)
<b>Unrestricted reserves</b>	<b>11,074</b>	<b>6,039</b>

rights to shares) in the capital of the company up to a maximum of 10%, which in case of mergers or acquisitions can be increased by up to a maximum of 10%, of the total number of shares outstanding (and to restrict or exclude the pre-emptive rights to those shares) and (ii) to acquire shares in the capital of the company, provided that the shares that will at any time be held will not exceed 10% of the issued share capital. The issue or repurchase of shares requires the approval of the Supervisory Board.

We held 3,165,967 common shares at year-end 2019 (year-end 2018: nil), which will be cancelled in 2020.

Of the shareholders' equity of €6.4 billion, an amount of €6.0 billion (2018: €11.1 billion) was unrestricted and available for distribution – subject to the relevant provisions of our Articles of Association and Dutch law.

At year-end 2019, legal reserves include the €145 million reserve relating to earnings retained by subsidiaries, associates and joint ventures after 1983, to the extent that there are limitations for AkzoNobel to arrange profit distributions; and the €66 million reserve for capitalized development costs.

### Dividend

Our dividend policy is to pay a stable to rising dividend.

In 2019, an interim dividend of €0.41 (2018: €0.37) per common share was paid. We propose a 2019 final

dividend of €1.49 (2018: €1.43) per common share, which would equal a total 2019 dividend of €1.90 (2018: €1.80).

In line with our announcement on April 19, 2017, we have returned the vast majority of the net proceeds from the separation of the Specialty Chemicals business to our shareholders. The Extraordinary General Meeting of November 13, 2018, approved to return an amount of €2.0 billion to shareholders by means of a capital repayment and share consolidation, which was executed in January 2019. A share consolidation ratio of 9:8 was applied.

We distributed €1.0 billion by means of a special cash dividend of €4.50 per common share (post consolidation) on February 25, 2019, in addition to the €1.0 billion special cash dividend already distributed in December 2017.

The share buyback program to repurchase common shares up to the value of €2.5 billion has been completed at the end of 2019, acquiring 31.2 million common shares, of which 28.4 million shares were cancelled.

On October 23, 2019, a new €500 million share buyback program was announced, of which 0.4 million shares were acquired in 2019.

## Note G Net debt

### Long-term borrowings

For the fair value of the bonds issued, refer to Note 26 of the Consolidated financial statements. We estimated the fair value of the bonds issued based on the quoted market prices (level 1) for the same or similar issues or on the current rates offered to us for debt with similar maturities. At year-end 2019, the fair value of the bonds included in long-term borrowings was €1,873 million.

### Analysis of net debt by category

In € millions	2018	2019
Bonds issued	1,739	1,741
Debt from subsidiaries	4,732	3,941
<b>Long-term borrowings</b>	<b>6,471</b>	<b>5,682</b>
Current portion of long-term borrowings	500	–
Short-term loans	26	36
<b>Short-term borrowings</b>	<b>526</b>	<b>36</b>
<b>Total borrowings</b>	<b>6,997</b>	<b>5,718</b>
Short-term investments	(5,460)	(120)
Cash and cash equivalents	(1,996)	(458)
<b>Net debt</b>	<b>(459)</b>	<b>5,140</b>

### Bonds issued

In € millions	2018	2019
2 5/8% 2012/22 (€750 million)	746	747
1 3/4% 2014/24 (€500 million)	498	498
1 1/8% 2016/26 (€500 million)	495	496
<b>Total</b>	<b>1,739</b>	<b>1,741</b>

We have a €1.8 billion multi-currency revolving credit facility which runs until 2022. This facility does not contain financial covenants or acceleration provisions that are based on adverse changes in ratings or material adverse change. At year-end 2019 and 2018, this facility has not been drawn.

At year-end 2019 and 2018, none of the borrowings was secured by collateral.

### Short-term borrowings

In November 2019, a bond of €500 million matured. We have US dollar and euro commercial paper programs in place, which can be used to the extent that the equivalent portion of the €1.8 billion multi-currency revolving credit facility is not used. We had no commercial paper outstanding at year-end 2019 and 2018.

### Cash and cash equivalents

In € millions	2018	2019
Cash on hand and in banks	296	343
Deposits and money markets funds with a life up to three months	1,700	115
<b>Included under cash and cash equivalents in the balance sheet</b>	<b>1,996</b>	<b>458</b>

### Short-term investments

Short-term investments of €120 million almost entirely consist of time deposits, money market funds and marketable securities with a life time at investment date longer than three months but shorter than twelve months.

### Cash and cash equivalents

Deposits and money market funds within cash and cash equivalents almost entirely consist of time deposits immediately convertible into known amounts of cash and with a maturity of three months or less from the date of purchase and marketable securities that can be redeemed immediately when called.

### Note H Other current liabilities

#### Other current liabilities

In € millions	2018	2019
Payables to subsidiaries	26	53
FX contracts	8	19
Debt related to pensions	3	3
Other suppliers	54	26
Other liabilities	206	139
<b>Total</b>	<b>297</b>	<b>240</b>

At year-end 2019, Akzo Nobel N.V. had outstanding foreign exchange contracts to buy currencies for a total of €1.5 billion (year-end 2018: €1.0 billion), while contracts to sell currencies totaled €1.4 billion (year-end 2018: €0.8 billion). The contracts mainly related to US dollars, pound sterling and Chinese yuan and all have maturities within one year. These contracts offset the foreign exchange contracts concluded by the subsidiaries, and the fair value changes are recognized in the statement of income to offset the fair value changes on the contracts with the subsidiaries. For information on risk exposure and risk management, see Note 26 of the Consolidated financial statements.

### Note J Contingent liabilities

Akzo Nobel N.V. is parent of the group's fiscal unity in the Netherlands, and is therefore liable for the liabilities of said fiscal unity as a whole.

Akzo Nobel N.V. has declared in writing that it accepts joint and several liability for contractual debts of certain Dutch consolidated companies (Article 403 of Book 2 of the Dutch Civil Code). These debts, at year-end 2019, aggregating €0.4 billion (2018: €0.4 billion), are included in the Consolidated balance sheet.

Akzo Nobel N.V. has withdrawn its declarations of joint and several liability under Article 403 of Book 2 of the Dutch Civil Code for certain Dutch former Specialty Chemicals subsidiaries divested as per October 1, 2018 and is following the procedures to terminate its residual liability under those declarations under Article 404 of Book 2 of the Dutch Civil Code. One objection against the termination of residual liability is still pending and Akzo Nobel N.V. and Nouryon are cooperating to get this resolved.

**Note K** Auditor's fees

Additionally, at year-end 2019, guarantees were issued on behalf of consolidated companies for an amount of €0.3 billion (2018: €0.2 billion).

The debts and liabilities of the consolidated companies underlying these guarantees are included in the Consolidated balance sheet.

A number of claims against Akzo Nobel N.V. are pending, all of which are contested. This includes a lawsuit filed in April 2019, by PT DWI Satrya Utama (PTDSU) against Akzo Nobel N.V., certain subsidiaries as well as certain subsidiary directors at the Tangerang District Court, Indonesia. PTDSU owns a 45% interest in PT ICI Paints Indonesia (PTICIPI), an indirect subsidiary of Akzo Nobel N.V.. PTDSU alleges that it suffered damages as a result of defendants improper management of PTICIPI. The defendants seek to dismiss the lawsuit on the grounds that the claims are without merit and because the court does not have jurisdiction over the lawsuit.

Our independent auditor, PwC the Netherlands, has rendered, for the period to which the audit of the financial statements relates, in addition to the audit of the statutory financial statements, mainly stationary audits of controlled entities.

For the financial year 2018, PwC also performed audits in relation to the sale of the Specialty Chemicals business and audits in relation to the legal demerger.

**Fees PricewaterhouseCoopers**

In € millions	2018		Total
	In the Netherlands	Network outside the Netherlands	
Audit of the financial statements	3.9	5.3	9.2
Other audit services	2.0	0.1	2.1
Tax services	-	-	-
Other non-audit services	-	-	-
<b>Total</b>	<b>5.9</b>	<b>5.4</b>	<b>11.3</b>

**Fees PricewaterhouseCoopers**

In € millions	2019		Total
	In the Netherlands	Network outside the Netherlands	
Audit of the financial statements	4.5	6.0	10.5
Other audit services	0.3	0.1	0.4
Tax services	-	-	-
Other non-audit services	-	-	-
<b>Total</b>	<b>4.8</b>	<b>6.1</b>	<b>10.9</b>

## OTHER INFORMATION

### PROPOSAL FOR PROFIT ALLOCATION

With due observance of Dutch law and the Articles of Association, it is proposed that net income of €165 million is carried to the other reserves. Furthermore, with due observance of article 43, paragraph 7, it is proposed that dividend on priority shares of €1,152 and on common shares of €374 million (to be increased by dividend on shares issued and reduced by dividend on shares repurchased in 2020 before the ex-dividend date) will be distributed. Following the acceptance of this proposal, the holders of common shares will receive a total dividend of €1.90 per share, of which €0.41 was paid earlier as an interim dividend. The final dividend of €1.49 per share will be made available from May 7, 2020.

Amsterdam, February 11, 2020

#### The Board of Management

Thierry Vanlancker  
Maarten de Vries

#### The Supervisory Board

Nils Smedegaard Andersen  
Jolanda Poots-Bijl  
Sue Clark  
Byron Grote  
Michiel Jaski  
Pamela Kirby  
Dick Sluimers  
Patrick Thomas  
Ben Verwaayen



# INDEPENDENT AUDITOR'S REPORT

To: the Annual General Meeting and the Supervisory Board of Akzo Nobel N.V.

## Report on the Financial statements 2019

### Our opinion

In our opinion:

- The Consolidated financial statements of Akzo Nobel N.V. ('the Company') give a true and fair view of the financial position of the group (the Company together with its subsidiaries) as at December 31, 2019, and of its result and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code.
- The Company financial statements of Akzo Nobel N.V. give a true and fair view of the financial position of the Company as at December 31, 2019, and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code

### What we have audited

We have audited the accompanying financial statements 2019 of Akzo Nobel N.V., Amsterdam. The financial statements include the Consolidated financial statements of the group and the Company financial statements.

The Consolidated financial statements comprise:

- The Consolidated balance sheet as at December 31, 2019
- The following statements for 2019: the consolidated statement of income, the consolidated statements of comprehensive income, changes in equity and of cash flows
- The notes, comprising the accounting policies and other explanatory information

The Company financial statements comprise:

- The balance sheet as at December 31, 2019
- The statement of income for the year then ended
- The notes, comprising the accounting policies and other explanatory information

The financial reporting framework applied in the preparation of the financial statements is EU-IFRS and the relevant provisions of Part 9 of Book 2 of the Dutch Civil Code for the Consolidated financial statements and Part 9 of Book 2 of the Dutch Civil Code for the company financial statements.

### The basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. We have further described our responsibilities under those standards in the section "Our responsibilities for the audit of the financial statements" of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of Akzo Nobel N.V. in accordance with the European Union Regulation on specific requirements regarding statutory audit of public-interest entities, the "Wet toezicht accountantsorganisaties" (Wta, Audit firms supervision act), the "Verordening inzake de onafhankelijkheid van accountants bij assuranceopdrachten" (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence requirements in the Netherlands. Furthermore, we have complied with the "Verordening gedrags- en beroepsregels accountants" (VGBA, Dutch Code of Ethics).

### Our audit approach

#### Overview and context

Akzo Nobel N.V. is a global paints and coatings company headquartered in the Netherlands. The group is comprised of several components and therefore we considered our group audit scope and approach as set out in the section "The scope of our group audit". We paid specific attention to the areas of focus driven by the operations of the group, as set out below.

After the completion of the sale of the Specialty Chemicals business on October 1, 2018, the group is focused to transform the company as part of management's "Winning together: 15 by 20" strategy, which characterized the financial year 2019. The transformation programs include centralization of finance activities in Global Business Service hubs and simplification of the ERP environment impacting the company's systems, processes and controls. Inherently transformation processes have the potential to disrupt the organization, processes and culture. We therefore extended our audit procedures during the planning phase of our audit, in order to evaluate the impact of the transformation. Due to the significance of the transformation to the company and the extended audit procedures, we included the transformation as a key audit matter, as set out in the section "Key audit matters" of this report.

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the financial statements and we considered the business generating activities, the operating assets as well as the group's global footprint. We also considered where the Board of Management made important judgements, for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. In Note 1 of the Consolidated financial statements the Company describes the areas of judgement in applying accounting policies and the key sources of estimation uncertainty. Of those, given the significant estimation uncertainty and the related higher inherent risks of material misstatement, we consider the valuation of the post-retirement benefit provisions and the accounting for and valuation of deferred tax assets and uncertain tax positions as key audit matters, as set out in the section "Key audit matters" of this report.

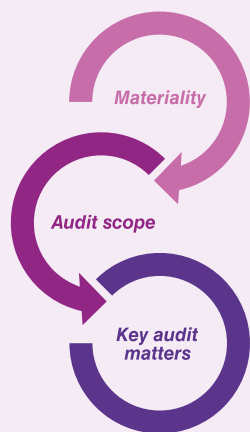
Other areas of focus, that were not considered as key audit matters, were related to the impairment testing of goodwill and other intangibles with indefinite useful lives, the environmental, sundry, and legal provisions and information technology general controls (ITGCs). The ITGC's are the policies and procedures used by the Company to

ensure information technology (IT) operates as intended and provides reliable data for financial reporting purposes.

As in all our audits, we also addressed the risk of management override of controls, including evaluating whether there was evidence of bias by the Board of Management that may represent a risk of material misstatement due to fraud. We specifically considered the impact of this risk of the ambition included in the company's stated target to achieve 15% return on sales (ROS) by 2020.

We ensured that the audit teams at both group and component level included the appropriate skills and competences which are needed for the audit of a paints and coatings company. In our team we also included specialists in the areas of tax, IT and treasury and experts in the areas of pensions, share based payments and valuations.

**The outlines of our audit approach was as follows:**



**Materiality**

Overall materiality: €39 million

**Audit scope**

We conducted audit work at 51 components in 18 countries. Site reviews were conducted in eight countries – United States, Brazil, Germany, France, India, Poland, South Africa and the Netherlands. Audit coverage: 65% of consolidated revenue, 73% of consolidated total assets and 67% of consolidated profit before tax.

**Key audit matters**

- Transformation to deliver towards the "Winning together: 15 by 20" strategy
- Valuation of post-retirement benefit provisions
- Valuation of deferred tax assets and uncertain tax positions

**Materiality**

The scope of our audit is influenced by the application of materiality, which is further explained in the section "Our responsibilities for the audit of the financial statements".

Based on our professional judgement we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the nature, timing and extent of our audit procedures on the individual financial statement line items and disclosures and to evaluate the effect of identified misstatements, both individually and in aggregate, on the financial statements as a whole and on our opinion. In comparison to the 2019 materiality, the materiality in 2018 was €6 million higher reflecting 5% of total profit before tax from the continued operations and nine-month period result of the Specialty

**Materiality**

Overall group materiality	€39 million (2018: €45 million).
Basis for determining materiality	We used our professional judgement to determine overall materiality. As a basis for our judgement we used 5% of total profit before tax
Rationale for benchmark applied	We used profit before tax as the primary benchmark, a generally accepted auditing practice, based on our analysis of the common information needs of users of the financial statements. On this basis, we believe that profit before tax is an important metric for the financial performance of the Company.
Component materiality	To each component in our audit scope, based on our judgement, we allocate materiality that is less than our overall group materiality. The range of materiality individually allocated across components was between €5 million and €25 million. Certain components were audited to a local statutory audit materiality that was also less than our overall group materiality.

Chemicals business discontinued operations combined, excluding the deal result and excluding separation related identified items.

We also take misstatements and/or possible misstatements into account that, in our judgement, are material for qualitative reasons.

We agreed with the Audit Committee of the Supervisory Board that we would report to them misstatements identified during our audit above €1.5 million (2018: €2.25 million) as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

**The scope of our group audit**

Akzo Nobel N.V. is the parent company of a group of entities managed by the Board of Management and Executive Committee. The financial information of this group is included in the Consolidated financial statements of Akzo Nobel N.V..

We tailored the scope of our audit to ensure that it, in aggregate, provides sufficient coverage of the financial statements for us to be able to give an opinion on the financial statements as a whole, taking into account the management structure of the group, the nature of operations of its components, the accounting processes and controls, and the markets in which the components of the group operate. In establishing the overall group audit strategy and plan, we determined the type of work required to be performed at component level by the group engagement team and by each component auditor.

The group audit included 23 components which were subjected to audits of their complete financial information, as those components are material to the group. 14 components were subjected to specific risk-focused audit procedures as they include higher risk areas. Additionally, 14 components were selected for audit procedures to achieve appropriate coverage on financial line items in the Consolidated financial statements.

In total, in performing these procedures, we achieved the following coverage on the financial line items:

	<b>2019</b>
Revenue	65%
Total assets	73%
Profit before tax	67%

None of the remaining components represented more than 1.5% of total group revenue, total group assets or profit before tax. For those remaining components we performed, among others, analytical procedures to corroborate our assessment that there were no significant risks of material misstatements within those components.

For all components we used component auditors who are familiar with the local laws and regulations to perform the audit work. We collectively performed hard close audit procedures on the interim October balance sheet positions and results. These hard close audit procedures included substantive audit work on certain material balances and transactions.

Where component auditors performed the work, we determined our level of involvement in their audit work to be able to conclude whether we had obtained sufficient and appropriate audit evidence as a basis for our opinion on the Consolidated financial statements as a whole.

We issued instructions to the component audit teams in our group audit scope. These instructions included an explanation of the structure of the group, the main developments that are relevant for the component auditors, the risks identified, the materiality levels to be applied and our global audit approach. We had individual calls with each of the in-scope component audit teams throughout the audit. During these calls we discussed the instructions, the significant accounting and audit issues identified by the component auditors, their reports, the findings of their procedures, and other matters which could be of relevance for the financial statements.

The group engagement team physically attended meetings with a selection of the component teams and local management. During these meetings we discussed the strategy and financial performance of the local businesses, as well as the audit plan and execution, significant risks and other relevant audit topics. The most significant components are visited every year and other components are visited depending on specific considerations which include, amongst other audit observations, specific risks identified or other major events. In the current year, the group audit team attended meetings in the United States, Brazil, Germany, France, India, South Africa, Poland and the Netherlands. Furthermore, we reviewed selected working papers of four component teams.

The group engagement team performed the audit work on the group consolidation, financial statement disclosures and a number of complex items and processes controlled and monitored centrally by Akzo Nobel N.V.. These include impairment testing of goodwill and other intangible assets with indefinite useful lives, valuation of post-retirement benefit provisions, valuation of deferred tax assets and uncertain tax positions, environmental, sundry and legal provisions, share-based payments, treasury, ITGCs and the Akzo Nobel N.V. standalone entity.

The group engagement team also performed central procedures over controls performed by the business units and other central functions, where relevant for our audit. This included indirect entity level controls (e.g. to prevent and detect fraud), including the code of conduct, corporate directives, whistleblower policy, internal representations, business partnering program and internal audits.

By performing the procedures above at components, combined with additional procedures at group level, we have been able to obtain sufficient and appropriate audit evidence on the group's financial information, as a whole, to provide a basis for our opinion on the financial statements.

### **Our focus on the risk of fraud and non-compliance with laws and regulations**

The primary responsibility for the prevention and detection of fraud and non-compliance with laws and regulations lies with the Board of Management and with the oversight of the Supervisory Board.

#### **Our risk assessment**

As part of our process of identifying fraud risks, we evaluated fraud risk factors with respect to financial reporting fraud, misappropriation of assets and bribery and corruption. We, together with our forensic specialists, evaluated the fraud risk factors to consider whether those factors indicated a risk of material misstatement due to fraud.

In addition, we performed procedures to obtain an understanding of the legal and regulatory frameworks that are applicable for the group. We identified provisions of those laws and regulations, generally recognized to have a direct effect on the determination of material amounts and disclosures in the financial statements, such as the financial reporting framework and tax and pension laws and regulations.

As in all of our audits, we addressed the risk of management override of internal controls, including evaluating whether there was evidence of bias by management that may represent a risk of material misstatement due to fraud. The audit procedures to respond to the assessed risks include, amongst others, that we evaluated the design and the implementation of internal controls that mitigate fraud risks, retrospective review of prior year's estimates, procedures on unexpected journal entries with the support of data-analytics and we incorporated elements of unpredictability in our audit. In addition, we assessed matters reported on the group's whistleblowing and complaints procedures and results of management's investigation of such matters if deemed applicable and discussed this with the Audit Committee.

We refer to the key audit matter "Transformation to deliver towards the Winning together: 15 by 20" strategy for the impact of the transformation on the risk of management

override of internal controls. We refer to the key audit matters valuation of post-retirement benefit provisions and valuations of deferred tax assets and uncertain tax positions, that are examples of our approach related to areas of higher risk due to significant accounting estimates where management makes significant judgements.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in the audit of the financial statements. We have communicated the key audit matters to the Supervisory Board. The key audit matters are not a comprehensive reflection of all matters identified

by our audit and that we discussed. In this section, we described the key audit matters and included a summary of the audit procedures we performed on those matters.

The following key audit matters reported in 2018 are not included in 2019:

- Accounting for the sale of the Specialty Chemicals business - the transaction was completed on October 1, 2018
- Impairment testing of goodwill and other intangibles with indefinite useful lives - due to the historical high amount of available headroom in the units tested for impairment
- Transition from the accounting standard IAS 17 –

“Leases” to IFRS 16 - “Leases” – the transformation impact was assessed in prior year as the new standard is effective from January 1, 2019

Our new key audit matter was raised – “Transformation to deliver towards the Winning together: 15 by 20” strategy.

We addressed the key audit matters in the context of our audit of the financial statements as a whole, and in forming our opinion thereon. We do not provide separate opinions on these matters or on specific elements of the financial statements. Any comment or observation we made on the results of our procedures should be read in this context.

---

## Key audit matters

### Key audit matter

#### Transformation to deliver towards the “Winning together: 15 by 20 strategy”

The group is focused on transforming the company as part of management’s “Winning together: 15 by 20” strategy. The transformation programs include centralization of finance activities in global business service hubs and simplification of the ERP environment, impacting the company’s systems, processes and controls. Inherently, transformation processes have the potential to lead to a disruption of the organization, processes and culture.

The specific and ambitious external target on 15% ROS by 2020 inherently increases pressure on management to achieve such targets, and as such contributes to the risk of management override of internal controls risk, which is a presumed audit risk in our audit.

In addition, the planned increase in profitability of the company is expected to be reflected in management estimates, such as the forecasts used in the valuation of deferred tax assets and goodwill impairment analysis.

### How our audit addressed the matter

We extended our audit procedures to evaluate the impact of the transformation on systems, processes and controls. During the planning phase of our audit we obtained an understanding of the transformation programs. For the transition of finance activities to global business service hubs we obtained an understanding of the project governance, detailed timeline, scope of entities and processes. We used this information as part of our risk assessment procedures, determination of the scope of our audit and communication to our component teams. We visited the business service hubs in Poland, India, Brazil and the United States to build our understanding. For the simplification of the ERP environment we involved our IT specialists. We obtained an understanding of the project governance and the validation approach and we tested the data migration. We used data analytics to identify unexpected journal entries. We increased the communication with our component teams, including joint calls with group and local management, and performed additional substantive testing, for example testing of data migration. In addition, for the testing of management’s estimates, such as forecasts used in the valuation of deferred tax assets and goodwill impairment analysis, we validated the planned increase in profitability supported by, amongst others, approved plans and incurred costs savings.

We incorporated our understanding of the transformation in our audit plan. From the procedures performed, we did not have material findings with respect to the balance sheet positions and results recorded and disclosed.

### Valuation of post-retirement benefit provisions

#### Note 18

The post-retirement benefit provisions consist of defined benefit obligations (€14.6 billion) more than offset by plan assets (€15.3 billion). The largest pension plans are the ICI Pension Fund (ICIPF) and the AkzoNobel (CPS) Pension Scheme in the UK which together account for 86 percent of the defined benefit obligation (DBO) and 91 percent of the plan assets. The procedures over the post-retirement benefit provisions, specifically the procedures on the DBO, the de-risking transactions during the year and updates to the assumptions were significant to our audit because the positions are significant to the company, the assessment process is complex, involves significant management judgment and is based on actuarial assumptions. The actuarial assumptions include discount rates, compensation increase, expected inflation rates, life expectancy and indexation percentages, as disclosed in Note 18 of the Consolidated financial statements. Technical expertise is required to determine the amounts and significant de-risking transactions that have occurred.

With the assistance of our actuarial experts, we evaluated actuarial assumptions, specifically the assumptions applied in the UK based plans (given their significance) the valuation methodologies applied and we assessed the objectivity and competence of the company’s external pension experts used for the calculation of the Post-retirement benefit positions. We have challenged management, primarily on their assumptions applied to which the post-retirement benefit provisions are the most sensitive, by performing independent testing over the assumptions and methodologies used and comparing to the published actuarial tables, amongst others, with support of our actuarial experts. We also tested the participant census data and the valuation of the plan assets through independent price testing (e.g. by reconciling to independently published market prices). Furthermore, we tested the transactions in the UK plans, the top-up payments in the UK, and we verified the appropriate accounting. We also assessed the adequacy of the company’s disclosure in Note 18 to the Consolidated financial statements.

Our procedures did not result in material findings with respect to the valuation and disclosure of post-retirement benefit provisions at December 31, 2019.

## Valuation of deferred tax assets and uncertain tax positions

### Note 8

The group operates in various countries and is subject to income taxes in various tax jurisdictions. The assessment of the valuation of deferred tax assets, resulting from net operating losses, tax credits and temporary differences, and provisions for uncertain tax positions is significant to our audit as the positions are significant to the company, calculations are complex and depend on sensitive and judgmental assumptions. The key assumptions include long-term projected revenue growth, savings supported by the transformation plans and programs, margin development and local fiscal regulations and new developments. The Company's disclosures concerning income taxes are included in Note 8 to the Consolidated financial statements.

With the assistance of our tax specialists, we tested the Board of Management's assessment of the recoverability of the deferred tax assets, by challenging the key assumptions included in the 2019 five-year outlook as approved by the Board of Management and by evaluating the probability of future cash outflows related to the uncertain tax positions identified by the company. We specifically focused on the actual and projected savings resulting from the transformation programs. We also assessed the applicable local fiscal regulations and developments, in particular those related to changes in the statutory income tax rate and the statutes of limitation, since these are key assumptions underlying the valuation of the deferred tax assets and uncertain tax positions. We analysed the tax positions and evaluated the assumptions and methodologies used. In addition, we assessed the adequacy of the company's disclosures on deferred tax assets and uncertain tax positions and assumptions used.

Our procedures did not result in material findings with respect to the valuation of deferred tax assets, uncertain tax positions recorded and related disclosures at December 31, 2019.

## Report on the other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information (the "other information") that consists of:

- The report of the Board of Management, as defined in Note 1 of the Consolidated financial statements
- The other information pursuant to Part 9 of Book 2 of the Dutch Civil Code
- Other parts of the annual report: Business overview, Our leadership, Governance and compliance, Financial summary and Sustainability statements.

Based on the procedures performed as set out below, we conclude that the Other information:

- Is consistent with the financial statements and does not contain material misstatements
- Contains the information that is required by Part 9 of Book 2 of the Dutch Civil Code

We have read the Other information. Based on our knowledge and understanding obtained in our audit of the financial statements or otherwise, we have considered whether the Other information contains material misstatements.

By performing our procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of such

procedures was substantially less than the scope of those performed in our audit of the financial statements.

The Board of Management is responsible for the preparation of the other information, including the directors' report and the other information in accordance with Part 9 of Book 2 of the Dutch Civil Code.

## Report on other legal and regulatory requirements

### Our appointment

We were appointed as auditors of Akzo Nobel N.V. on April 29, 2014, by the Supervisory Board following the passing of a resolution by the shareholders at the Annual Meeting held on April 29, 2014, and effective January 1, 2016. Our appointment has been renewed annually by shareholders representing a total period of uninterrupted engagement appointment of 4 years.

### No prohibited non-audit services

To the best of our knowledge and belief, we have not provided prohibited non-audit services as referred to in Article 5(1) of the European Regulation on specific requirements regarding statutory audit of public-interest entities.

### Services rendered

The services, in addition to the audit, that we have provided to the company and its controlled entities, for the

period to which our statutory audit relates, are disclosed in Note K to the Company financial statements.

## Responsibilities for the financial statements and the audit

### Responsibilities of the Board of Management and the Supervisory Board for the financial statements

The Board of Management is responsible for:

- The preparation and fair presentation of the financial statements in accordance with EU-IFRS and with Part 9 of Book 2 of the Dutch Civil Code; and for
- Such internal control as the Board of Management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error

As part of the preparation of the financial statements, the Board of Management is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting frameworks mentioned, the Board of Management should prepare the financial statements using the going-concern basis of accounting unless the Board of Management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so. The Board of Management should disclose events and circumstances that may cast significant doubt on the

company's ability to continue as a going concern in the financial statements.

The Supervisory Board is responsible for overseeing the company's financial reporting process.

### **Our responsibilities for the audit of the financial statements**

Our responsibility is to plan and perform an audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence to provide a basis for our opinion. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high but not absolute level of assurance, which makes it possible that we may not detect all material misstatements. Misstatements may arise due to fraud or error. They are considered to be material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

A more detailed description of our responsibilities is set out in the appendix to our report.

Amsterdam, February 12, 2020

**PricewaterhouseCoopers Accountants N.V.**

Original has been signed by F.P. Izeboud RA

### **Appendix to our auditor's report on the financial statements 2019 of Akzo Nobel N.V.**

In addition to what is included in our auditor's report we have further set out in this appendix our responsibilities for the audit of the financial statements and explained what an audit involves.

#### **The auditor's responsibilities for the audit of the financial statements**

We have exercised professional judgement and have maintained professional scepticism throughout the audit in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit consisted, among other things of the following:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the intentional override of internal control
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Management
- Concluding on the appropriateness of the Board of Management's use of the going-concern basis of accounting, and based on the audit evidence obtained, concluding whether a material uncertainty exists related to events and/or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's

report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report and are made in the context of our opinion on the financial statements as a whole. However, future events or conditions may cause the company to cease to continue as a going concern

- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures, and evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation

Considering our ultimate responsibility for the opinion on the Consolidated financial statements, we are responsible for the direction, supervision and performance of the group audit. In this context, we have determined the nature and extent of the audit procedures for components of the group to ensure that we performed enough work to be able to give an opinion on the financial statements as a whole. Determining factors are the geographic structure of the group, the significance and/or risk profile of group entities or activities, the accounting processes and controls, and the industry in which the group operates. On this basis, we selected group entities for which an audit or review of financial information or specific balances was considered necessary.

We communicate with the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. In this respect, we also issue an additional report to the audit committee in accordance with Article 11 of the EU Regulation on specific requirements regarding statutory audit of public-interest entities. The information included in this additional report is consistent with our audit opinion in this auditor's report.

We provide the Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them

# PROFIT ALLOCATION AND DISTRIBUTIONS

all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Supervisory Board, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, not communicating the matter is in the public interest.

## PROFIT ALLOCATION AND DISTRIBUTIONS

The following articles of our articles of association govern profit allocation and distribution:

### Article 43

#### 43.6

The Board of Management shall be authorized to determine, with the approval of the Supervisory Board, what share of profit remaining after application of the provisions of the foregoing paragraphs shall be carried to reserves. The remaining profit shall be placed at the disposal of the Annual General Meeting of shareholders, with due observance of the provisions of paragraph 7, it being provided that no further dividends shall be paid on the preferred shares.

#### 43.7

From the remaining profit, the following distributions shall, to the extent possible, be made as follows:

- (a) To the holders of priority shares: 6% per share or the statutory interest referred to in paragraph 1 of article 13, whichever is lower, plus any accrued and unpaid dividends
- (b) To the holders of common shares: a dividend of such an amount per share as the remaining profit, less the aforesaid dividends and less such amounts as the Annual General Meeting of shareholders may decide to carry to reserves, shall permit

#### 43.8

Without prejudice to the provisions of paragraph 4 of this article and of paragraph 4 of article 20, the holders of common shares shall, to the exclusion of everyone else, be entitled to distributions made from reserves accrued by virtue of the provision of paragraph 7b of this article.

#### 43.9

Without prejudice to the provisions of article 42 and paragraph 8 of this article, the Annual General Meeting of shareholders may decide on the utilization of reserves only on the proposal of the Board of Management approved by the Supervisory Board.

### Article 44

#### 44.7

Cash dividends by virtue of paragraph 4 of article 20, article 42, or article 43 that have not been collected within five years of the commencement of the second day on which they became due and payable shall revert to the company.

## SPECIAL RIGHTS TO HOLDERS OF PRIORITY SHARES

The priority shares are held by "Stichting Akzo Nobel" (Foundation Akzo Nobel), whose board is composed of the members of the Supervisory Board who are not members of the Audit Committee. They each have one vote on the board of the Foundation.

The Meeting of Holders of Priority Shares has the right to draw up binding lists of nominees for appointment to the Supervisory Board and the Board of Management. Amendments to the Articles of Association are subject to the approval of this meeting.

# FINANCIAL SUMMARY

## Consolidated statement of income

In € millions	2010 <sup>1</sup>	2011	2012	2013	2014	2015	2016 <sup>6,7</sup>	2017	2018	2019 <sup>8</sup>
Revenue	13,605	14,604	15,390	14,590	14,296	14,859	9,434	9,612	9,256	9,276
Adjusted operating income <sup>4</sup>	1,325	1,154	972	897	1,072	1,462	928	905	798	991
Operating income	1,293	1,157	(1,198)	958	987	1,573	923	825	605	841
Financing income and expenses	(329)	(311)	(205)	(200)	(156)	(114)	(91)	(78)	(52)	(76)
Income tax	(176)	(241)	(203)	(111)	(252)	(416)	(234)	(253)	(118)	(230)
Results from associates and joint ventures	25	24	13	14	21	17	18	17	20	20
<b>Profit for the period from continuing operations</b>	<b>813</b>	<b>629</b>	<b>(1,593)</b>	<b>661</b>	<b>600</b>	<b>1,060</b>	<b>616</b>	<b>511</b>	<b>455</b>	<b>555</b>
Discontinued operations	58	(59)	(436)	131	18	6	436	393	6,274	22
Non-controlling interests	(83)	(64)	(63)	(68)	(72)	(87)	(82)	(72)	(55)	(38)
<b>Net income, attributable to shareholders</b>	<b>788</b>	<b>506</b>	<b>(2,092)</b>	<b>724</b>	<b>546</b>	<b>979</b>	<b>970</b>	<b>832</b>	<b>6,674</b>	<b>539</b>
Common shares, in millions at year-end	233.5	234.7	239.0	242.6	246.0	249.0	252.2	252.6	256.2	199.6
Dividend <sup>3</sup>	320	304	214	210	212	222	239	1,287	390	1,423
Number of employees at year-end	55,600	52,020	50,610	49,600	47,200	45,600	36,300	35,700	34,500	33,800
Average number of employees	55,100	51,100	52,200	50,200	48,200	46,100	36,200	36,200	34,900	34,200
Employee benefits	2,980	2,765	3,018	2,950	2,824	2,728	1,794	1,935	1,976	1,875
Average revenue per employee (in €1,000)	247	286	295	291	297	322	261	266	265	271
Average operating income per employee (in €1,000)	23	23	(23)	19	20	34	25	23	17	25
<b>Ratios</b>										
ROS <sup>5</sup>	9.7	7.9	6.3	6.1	7.5	9.8	9.8	9.4	8.6	10.7
OPI margin	9.5	7.9	(7.8)	6.6	6.9	10.6	9.8	8.6	6.5	9.1
ROI <sup>5</sup>	11.6	10.0	8.2	9.0	10.9	14.0	14.4	13.9	12.6	14.1
Net income in % of shareholders' equity	8.8	5.6	- <sup>2</sup>	12.9	9.5	15.1	14.8	14.2	56.4	8.5
Employee benefits in % of revenue	21.9	18.9	19.6	20.2	19.8	18.4	19.0	20.1	21.3	20.2
Interest coverage	6.8	4.7	- <sup>2</sup>	5.1	8.6	16.2	13.2	12.3	8.0	14.3
<b>Per share information</b>										
Net income	3.23	2.04	(8.82)	3.00	2.23	3.95	3.87	3.31	26.19	2.53
Adjusted earnings per share	3.71	3.10	2.55	2.62	2.81	4.02	3.80	4.40	1.91	3.10
Shareholders' equity	38.48	39.25	24.12	23.06	23.53	26.04	25.99	23.22	46.19	32.33
Highest share price during the year	47.70	53.74	49.75	56.08	60.77	74.81	64.74	82.64	82.70	91.86
Lowest share price during the year	37.18	29.25	35.16	42.65	47.63	55.65	50.17	59.11	68.82	69.12
Year-end share price	46.49	37.36	49.75	55.71	57.65	61.68	59.39	73.02	70.40	90.69

<sup>1</sup> Restated to present Decorative Paints North America as a discontinued operation and for the revised IAS19.

<sup>2</sup> Not meaningful as operating income and net income were losses.

<sup>3</sup> Cash dividend paid to shareholders of AkzoNobel.

<sup>4</sup> Adjusted operating income = operating income excluding identified items.

<sup>5</sup> ROS and ROI have been restated and are based on adjusted operating income. ROS% is calculated as adjusted operating income (operating income excluding identified items) as a percentage of group revenue. ROI% is calculated as adjusted operating income (operating income excluding identified items) of the last 12 months as a percentage of average invested capital of the last 12 months.

Invested capital is calculated as total assets (excluding cash and cash equivalents, short-term investments, investments in associates, the receivable from pension funds in an asset position and assets held for sale) less current tax liabilities, deferred tax liabilities and trade and other payables. OPI margin is calculated as operating income as a percentage of group revenue.

<sup>6</sup> Represented to present the Specialty Chemicals business as discontinued operations.

<sup>7</sup> Represented to the new adjusted earnings per share definition, which no longer excludes post-tax amortization charges.

<sup>8</sup> 2019 includes the impact of the adoption of IFRS 16 "Leases".



## Consolidated balance sheet

In € millions	2010 <sup>1</sup>	2011	2012	2013	2014	2015	2016	2017	2018	2019 <sup>4</sup>
Intangible assets	6,568	7,392	4,454	3,906	4,142	4,156	4,413	3,409	3,458	3,625
Property, plant and equipment	3,191	3,705	3,739	3,589	3,835	4,003	4,190	1,832	1,748	1,700
Right-of-use assets	-	-	-	-	-	-	-	-	-	374
Other non-current assets	2,105	2,664	2,628	2,219	2,148	2,125	1,736	1,894	1,965	2,541
<b>Total non-current assets</b>	<b>11,864</b>	<b>13,761</b>	<b>10,821</b>	<b>9,714</b>	<b>10,125</b>	<b>10,284</b>	<b>10,339</b>	<b>7,135</b>	<b>7,171</b>	<b>8,240</b>
Inventories	1,482	1,924	1,545	1,426	1,545	1,504	1,532	1,094	1,139	1,139
Receivables	2,740	3,035	2,789	2,622	2,831	2,810	2,846	2,026	2,215	2,196
Short-term investments	-	-	-	-	-	-	-	-	5,460	138
Cash and cash equivalents	3,133	1,635	1,752	2,098	1,732	1,365	1,479	1,322	2,799	1,271
Assets held for sale	-	-	921	203	66	-	-	4,601	-	-
<b>Total current assets</b>	<b>7,355</b>	<b>6,594</b>	<b>7,007</b>	<b>6,349</b>	<b>6,174</b>	<b>5,679</b>	<b>5,857</b>	<b>9,043</b>	<b>11,613</b>	<b>4,744</b>
Shareholders' equity	8,397	9,031	5,764	5,594	5,790	6,484	6,553	5,865	11,834	6,350
Non-controlling interests	525	529	464	427	477	496	481	442	204	218
<b>Total equity</b>	<b>8,922</b>	<b>9,560</b>	<b>6,228</b>	<b>6,021</b>	<b>6,267</b>	<b>6,980</b>	<b>7,034</b>	<b>6,307</b>	<b>12,038</b>	<b>6,568</b>
Provisions	1,958	2,392	2,677	1,938	2,143	1,865	1,938	964	899	981
Long-term borrowings	2,727	3,035	3,388	2,666	2,527	2,161	2,644	2,300	1,799	2,042
Other non-current liabilities	556	541	434	389	412	360	367	285	368	391
<b>Total non-current liabilities</b>	<b>5,241</b>	<b>5,968</b>	<b>6,499</b>	<b>4,993</b>	<b>5,082</b>	<b>4,386</b>	<b>4,949</b>	<b>3,549</b>	<b>3,066</b>	<b>3,414</b>
Short-term borrowings	904	494	662	961	811	430	87	973	599	169
Current liabilities	3,575	3,782	3,632	3,438	3,634	3,716	3,704	2,912	2,870	2,602
Current portion of provisions	577	551	455	601	494	451	422	241	211	231
Liabilities held for sale	-	-	352	49	11	-	-	2,196	-	-
<b>Total current liabilities</b>	<b>5,056</b>	<b>4,827</b>	<b>5,101</b>	<b>5,049</b>	<b>4,950</b>	<b>4,597</b>	<b>4,213</b>	<b>6,322</b>	<b>3,680</b>	<b>3,002</b>
Average Invested capital <sup>3</sup>	11,467	11,537	11,817	10,007	9,871	10,475	6,422	6,494	6,340	7,026
Capital expenditures <sup>5</sup>	534	658	826	666	588	651	634	613	184	214
Depreciation <sup>3</sup>	435	419	463	472	477	487	206	202	181	293
OWC <sup>5</sup>	2,016	1,891	1,572	1,384	1,418	1,385	1,405	927	898	1,068
Net debt	500	1,894	2,298	1,529	1,606	1,226	1,252	1,951	(5,861)	802
<b>Ratios</b>										
Equity/non-current assets	0.75	0.69	0.58	0.62	0.62	0.68	0.68	0.88	1.68	0.80
Inventories and receivables/current liabilities	1.18	1.31	1.19	1.18	1.20	1.16	1.18	1.07	1.17	1.28
Operating working capital as % of revenue <sup>2</sup>	13.9	13.2	10.7	9.9	10.1	9.7	10.2	10.2	9.7	11.9

<sup>1</sup> Restated to present Decorative Paints North America as a discontinued operation and for the revised IAS19.

<sup>2</sup> Operating working capital is measured against four times fourth quarter revenue.

<sup>3</sup> 2016 is represented to present the Specialty Chemicals business as discontinued operations.

<sup>4</sup> 2019 includes the impact of the adoption of IFRS 16 "Leases".

<sup>5</sup> As from 2018 trade payables include certain other payables, which were previously classified as Other working capital.

Trade payables, Operating working capital and Other working capital items have been represented for this change of definition for some €240 million.

<sup>6</sup> Capital expenditures include investments in intangible assets as from 2018.

## Business Area statistics

In € millions	2010	2011 <sup>1</sup>	2012	2013	2014	2015	2016	2017	2018	2019 <sup>4</sup>
<b>Decorative Paints</b>										
Revenue	4,968	4,201	4,297	4,174	3,909	4,007	3,835	3,898	3,699	3,703
Adjusted operating income	336	237	108	199	248	345	357	351	346	418
Operating income	275	235	(2,012)	398	248	345	366	334	308	425
ROS <sup>3</sup>	6.8	5.6	2.5	4.8	6.3	8.6	9.3	9.0	9.4	11.3
OPI margin	5.5	5.6	(46.8)	9.5	6.3	8.6	9.5	8.6	8.3	11.5
Average invested capital <sup>2</sup>	4,908	5,032	4,701	2,896	2,824	2,959	2,783	2,803	2,798	3,106
ROI <sup>3</sup>	6.8	4.7	2.3	6.9	8.8	11.7	12.8	12.5	12.4	13.4
Capital expenditures	154	155	206	171	143	158	107	112	50	62
Average number of employees	21,800	17,100	17,200	16,800	15,500	15,100	14,800	14,700	14,100	13,800
Average revenue per employee (in €1,000)	228	246	250	248	252	265	259	265	262	268
Average operating income per employee (in €1,000)	13	14	(117)	24	16	23	25	23	22	31
<b>Performance Coatings</b>										
Revenue	4,786	5,170	5,702	5,571	5,589	5,955	5,665	5,775	5,587	5,563
Adjusted operating income	503	456	542	525	545	792	759	669	629	688
Operating income	487	458	542	525	545	792	735	668	577	565
ROS <sup>3</sup>	10.5	8.8	9.5	9.4	9.8	13.3	13.4	11.6	11.3	12.4
OPI margin	10.2	8.9	9.5	9.4	9.8	13.3	13.0	11.6	10.3	10.2
Average invested capital <sup>2</sup>	2,063	2,267	2,499	2,463	2,480	2,692	2,586	2,860	3,066	3,325
ROI <sup>3</sup>	24.4	20.1	21.7	21.3	22.0	29.4	29.4	23.4	20.5	20.7
Capital expenditures	87	116	123	143	143	147	159	129	107	113
Average number of employees	20,600	21,300	21,700	21,300	21,000	19,700	19,300	19,800	19,200	18,100
Average revenue per employee (in €1,000)	232	243	263	262	266	302	294	292	291	307
Average operating income per employee (in €1,000)	24	22	25	25	26	40	38	34	30	31

<sup>1</sup> Restated to present Decorative Paints North America as a discontinued operation.

<sup>2</sup> From 2010 restated to current definition.

<sup>3</sup> ROS and ROI have been restated and are based on adjusted operating income. ROS% is calculated as adjusted operating income (operating income excluding identified items) as a percentage of group revenue. ROI% is calculated as adjusted operating income (operating income excluding identified items) of the last 12 months as a percentage of average invested capital of the last 12 months. Invested capital is calculated as total assets (excluding cash and cash equivalents, short-term investments, investments in associates, the receivable from pension funds in an asset position and assets held for sale) less current tax. OPI margin is calculated as operating income as a percentage of group revenue.

<sup>4</sup> 2019 includes the impact of the adoption of IFRS 16 "Leases".

## Regional statistics

In € millions	2015	2016 <sup>1</sup>	2017	2018	2019 <sup>3</sup>	2015	2016 <sup>1</sup>	2017	2018	2019 <sup>3</sup>	2015	2016 <sup>1</sup>	2017	2018	2019 <sup>3</sup>
<b>The Netherlands</b>						<b>Other European countries</b>					<b>Other Asian countries</b>				
Revenue by destination	693	267	282	318	359	3,226	2,225	2,332	2,319	2,360	1,968	1,521	1,443	1,375	1,388
Revenue by origin	1,563	404	423	458	484	2,062	1,739	1,823	1,846	1,903	1,613	1,442	1,392	1,323	1,334
Capital expenditures	102	15	17	25	42	60	39	47	33	42	31	53	41	22	29
Average invested capital	2,154	1,497	1,528	1,560	1,622	1,024	675	700	732	918	671	561	625	656	718
Number of employees <sup>2</sup>	4,900	2,600	2,500	2,400	2,400	7,300	6,700	6,600	6,900	7,000	6,700	6,600	6,800	6,600	6,400
<b>Germany</b>						<b>US and Canada</b>					<b>Other regions</b>				
Revenue by destination	1,036	399	460	443	409	2,494	1,213	1,189	1,134	1,139	706	552	573	559	559
Revenue by origin	903	470	598	561	502	2,644	1,298	1,257	1,200	1,210	466	473	487	476	513
Capital expenditures	52	12	10	12	11	100	27	23	18	29	11	7	9	12	10
Average invested capital	854	468	662	573	634	1,949	1,037	864	699	694	87	94	87	184	218
Number of employees <sup>2</sup>	2,100	1,400	1,500	1,500	1,400	4,600	3,000	2,900	2,800	2,800	2,200	2,200	2,200	2,000	2,200
<b>Sweden</b>						<b>South America</b>									
Revenue by destination	414	164	162	146	141	1,483	850	900	815	815					
Revenue by origin	1,329	389	408	372	366	1,210	791	840	781	742					
Capital expenditures	55	9	9	7	5	34	20	23	13	15					
Average invested capital	542	60	104	94	101	679	378	391	352	363					
Number of employees <sup>2</sup>	2,700	1,200	1,100	1,000	900	4,100	3,100	2,900	2,800	2,600					
<b>UK</b>						<b>China</b>									
Revenue by destination	1,011	808	777	818	838	1,828	1,435	1,494	1,329	1,268					
Revenue by origin	1,109	972	891	918	951	1,960	1,456	1,493	1,321	1,271					
Capital expenditures	91	43	39	29	16	115	53	32	13	15					
Average invested capital	833	755	746	758	850	1,683	897	787	732	908					
Number of employees <sup>2</sup>	3,500	3,300	3,200	3,200	3,200	7,500	6,200	6,000	5,300	4,900					

<sup>1</sup> Represented to present the Specialty Chemicals business as discontinued operations.

<sup>2</sup> At year-end.

<sup>3</sup> 2019 includes the impact of the adoption of IFRS 16 "Leases".



# SUSTAINABILITY STATEMENTS

## People. Planet. Paint.

This section explains our sustainability performance in more detail. It outlines our approach to creating shared value and shows our performance on key economic, environmental and social indicators.

Our approach to sustainability	130
<b>Paint</b>	
Note 1: Sustainable solutions	131
Note 2: Customer value	132
Note 3: Collaborative innovation	133
<b>Planet</b>	
Note 4: Resource productivity	135
Note 5: Supplier sustainability	139
Note 6: Health and safety	141
<b>People</b>	
Note 7: Employees	144
Note 8: Human rights	146
Note 9: AkzoNobel Cares	147
<b>Managing sustainability</b>	148
<b>Independent assurance report</b>	150
<b>Sustainability performance summary</b>	152

For additional information, visit:  
[www.akzonobel.com/sustainability](http://www.akzonobel.com/sustainability)

The indicators that fall within the scope of limited assurance of our external auditor are marked with the following symbol: >>

See page 150 for the Assurance report of the independent auditor, which includes details on scoping and outcomes.

This Sustainability statements section of the Report 2019 is separate from, and does not in any way form part of, the company's annual financial reporting as defined in article 5:25c of the Dutch Financial Markets Supervision Act. This section contains summarized key performance indicators (KPIs) relating to sustainability performance.

## Russian artistry gets vote of approval

Moscow's new Rhythmic Gymnastics Center has a fluttering ribbon as its roof. Genius. We were delighted to supply products for the eye-catching building, which features 7,000 liters of our decorative paints, as well as Interpon products from our Powder Coatings business.

Only a few summersaults away is the futuristic, pyramid-shaped Matrex, which won a prestigious Architizer A+ Award from the global architectural community during 2019.

The unique structure is coated in Black Onyx from Interpon's D2525 Eco portfolio, a range of heat-reflective coatings which can bounce the sun's rays back off the exterior of a building. It's one of many iconic green buildings around the world that benefit from our extensive range of world class powder coatings.

**Interpon**  
POWDER COATINGS

[www.interpon.com](http://www.interpon.com)

# OUR APPROACH TO SUSTAINABILITY

At AkzoNobel, sustainability is one of our core principles. That's why we take action every day by empowering our people, reducing our impact on the planet and consistently innovating to deliver sustainable solutions to our customers. It's about focusing on the things we can truly influence. We call it People. Planet. Paint.

It's our new down-to-earth approach to sustainability, which will help us deliver tangible benefits for our customers, society, the environment and our business. It's how we're making sustainability a daily priority, which we believe is the best commitment we can make if we're serious about being sustainable in the long term. And every step we take to create a positive impact on the world enables us to enhance our position as the leader, when it comes to sustainability in the paints and coatings industry.

Building on our strong legacy, we have further developed our all inclusive, holistic sustainability approach. It highlights how sustainability is reflected in our product innovations with customer benefits, our supply chain, the way we operate and how we behave as an employer and member of society.

Our challenging ambitions are realistic and deliverable, having been developed collaboratively with our businesses and functions. They're also designed to contribute to the global sustainability agenda represented by the United Nations Sustainable Development Goals (SDGs). We focus on the SDGs where we can have the biggest



Phase three of a solar installation project at our powder coatings site in Thane, India, was completed during 2019. It means nearly a third of the facility's power is now generated through the use of renewable energy.

impact through our products, processes and partnerships. By turning ambitions into actions, by innovating and creating a better world for future generations, AkzoNobel will remain at the forefront of sustainability in the paints and coatings industry.

More details will be announced during the course of 2020. Currently, our ambitions include the following:

**People:** Inspire and empower people and communities through our passion for paint. We positively impacted 40 million people between 2015 and 2019.

**Planet:** Reducing waste, energy and greenhouse gas emissions are the main environmental indicators we're

focusing on, which includes zero waste to landfill by 2020. We also aim to use 100% renewable energy by 2050 and become carbon neutral, also by 2050.

**Paint:** Continue to maintain at least 20% of our sales from eco-premium solutions by 2020. Together with our eco-performers, we're aiming to have more than 40% of revenue from sustainable solutions that bring benefits to our customers.

The future of sustainability at AkzoNobel is about further integrating and enhancing the quality of our sustainable solutions to ensure they have a positive impact on society and the environment. It's about taking both big and small steps that truly make a difference.



## INNOVATING TO SUPPLY SUSTAINABLE, IMPACTFUL SOLUTIONS

More than 40% of our revenue comes from products with a sustainability benefit, and 22% of those are made up of eco-premium solutions. We intend to use our innovation strength and maintain our leadership position to further grow these percentages. Eco-premium solutions deliver clear benefits for our customers in terms of economic, environmental and social performance, as well as keeping us ahead of the competition.

Our product innovation is driven by sustainability. That means many of the new products we bring to market have sustainability benefits for the environment and society, as well as our customers. By choosing AkzoNobel, our customers are empowered to strengthen their own sustainability agenda.

We are leading an exciting transformation of the paints and coatings industry with our call for collaborative innovation through our Paint the Future innovation ecosystem. We believe the only way to safeguard our planet beyond generations is by developing cross-industry solutions.

## SUSTAINABLE SOLUTIONS

We take great pride in ensuring that our innovation creates value for our customers and society and will result in more effective and sustainable solutions. That's why we're always looking for ways to develop more sustainable products that deliver clear benefits in terms of economic, environmental and social performance. It's an approach which keeps us competitive and at the forefront of our industry amid a changing world of legislation and societal concern. Our sustainable solutions add value for our customers, often show faster growth rates and command higher margins than more traditional products.



This is the Varso Tower in Warsaw, Poland – soon to be Europe's tallest building – which is being protected by our Interpon products. Standing 310 meters tall, the office building's sleek black exterior has been created using Interpon D2525 super-durable topcoat on the cladding and profiles, while Interpon 100 primer provides a super tough core. The system will help the tower to withstand harsh conditions such as bright sunshine, fierce winds and driving rain.

Our portfolio approach promotes the use of safer and more sustainable products in all stages of the value chain. We take action to manage the use of harmful substances in advance of legislation, future-proofing our products against changes in regulations and public concerns. We also constantly review our existing offer in close alignment with our strategic focus and our customers' needs. This helps to ensure the delivery of sustainable products and solutions that are fit-for-purpose in our key markets.

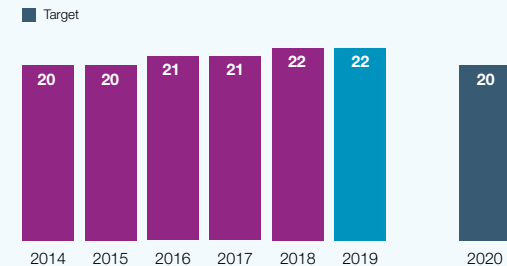
## SUSTAINABLE PRODUCT PORTFOLIO ASSESSMENT

We have measured the eco-premium part of our product portfolio for seven years. These are solutions with clear sustainability benefits that outperform the market and are best-in-class.

Eco-premium solutions present a moving target, since we measure our performance against the market reference, which is continuously evolving. Since 2016, revenues from eco-premium products have been in excess of 20%. In 2019, sales for this segment totaled 22% of our revenue. By constantly innovating, our aim is to maintain

### >> Eco-premium solutions

in % of revenue



Data covers November 1, 2018, until October 31, 2019 sales data.

## Portfolio assessment



eco-premium solutions at a sustainable 20% of revenue, which underlines our sustainability leadership position.

Another significant portion of our portfolio fits into the Eco-performer category. These solutions also offer clear sustainability benefits, similar to others available on the market. Our initial assessment indicates eco-performers represent approximately 20% of sales, making our total sales of sustainable solutions more than 40%.

Having become the first paints and coatings company to launch a full Sustainable Product Portfolio Assessment (SPPA), we continue our studies and intend to complete our company-wide analysis in 2020. SPPA takes a holistic view on the sustainability of our product portfolio, dividing products into one of five categories, depending on their attributes (as shown above). The priority substance program (see Note 6) plays a key role in helping us to categorize products as Priority or Transitioner, depending on the priority substance status of their ingredients. By painting such a comprehensive picture of our portfolio, we'll be able to further increase our share of sustainable solutions and proactively manage those products in the Priority and Transitioner categories.

## VOC IN PRODUCTS

Reducing VOC (volatile organic compound) emissions helps us to improve air quality and human health, while lessening the impact our products have on the environment. It also enables us to stay ahead of legislation. Our ambition to move towards zero VOCs in our products remains unchanged, and while this is currently not possible for all products, we continue to focus on developing solutions with significantly reduced VOC content.

One example of the progress we're making is "Waterway", a multi-year strategic program designed to lead the decorative paints market towards using more water-based trim and woodcare product ranges. These two segments were selected as they represent more than half of the VOC emissions in our decorative paints portfolio. In 2019, the initiative gained further momentum. The distinctive benefits of water-based products have been successfully included in several marketing campaigns. We also have innovation plans in place that provide a solid foundation for us to lower our VOC emissions year-on-year.



Responding to customer demand, we launched a scratch-resistant powder coating for the architectural market in both matt and satin finishes. The pioneering dual functionality has been added to our Interpon D range. Known as Interpon D X-Pro, it's available in both standard and superdurable formulations. Customers have already come to trust and rely on our Interpon D offering, which has been verified by an Environmental Product Declaration.

## CUSTOMER VALUE

We work closely with customers to deliver products and solutions that make their businesses more sustainable, while delivering economic value to all parties in the value chain.

By focusing on the benefits we can offer, we continue to have a major influence on the growing acceptance of more sustainable solutions in our various market segments.

This accelerated market penetration also contributes to driving margin growth, which in turn supports our Winning together: 15 by 20 ambition.

To support the commercial success of our sustainable solutions, we translated the contribution of our eco-premium and eco-performer solutions into clear customer benefits. For example, we have developed the following framework for our decorative paints markets:

- Doing good – products that promote health and well-being, are longer lasting and have a positive impact on society
- We care – products with reduced carbon and waste, and that use materials more efficiently

This framework helps to indicate the specific contribution of each product to our customers. Nearly half our decorative paints portfolio can be linked to one of the above-mentioned product-related sustainability benefits.



## COLLABORATIVE INNOVATION

We're using collaborative innovation to push the boundaries of the paints and coatings industry. Almost everything we touch is painted or coated, so there are huge opportunities to share our expertise and develop products and solutions for customers that go beyond expectation, imagination and generations.

Beyond expectation refers to the advanced functionalities offered by our products, in addition to the color and protection they provide. Beyond imagination is all about our digital innovations, which are making increasing use of robots, big data and artificial intelligence. Beyond generations focuses on developing sustainable solutions to safeguard our planet and create a circular value chain.

We know collaboration will help us innovate faster and better. That's why we have created a collaborative innovation ecosystem: Paint the Future. It will enable us to explore new opportunities with others, deliver impact at scale and ensure a more sustainable future – together.

In 2019, Paint the Future launched a highly successful global startup challenge – an industry first. Suppliers, academia and customers are also joining the expanding ecosystem (see page 22). Through our platform and a variety of related programs, innovators now have access to resources that can help them commercialize their solutions.

Our work with Alucha – a 2019 startup challenge winner in the circular solutions category – is a great example of how innovative collaboration could help to create a more sustainable future. We are investigating the development of recycling solutions for complex waste streams. The technology has the potential to turn the paper industry's biggest waste stream – paper sludge – into bio-oils and minerals used in paint. These minerals will be unique, as they'll be circular and not mined from non-renewable sources, potentially replacing the linear minerals currently used by the paint industry.



Residents of the Sanga Funda neighborhood in Cascavel, Brazil, had their lives transformed through the power of paint thanks to a project developed by the Beyond Art association and our Coral brand. Around 25 visual and graffiti artists from different areas of the country helped to create an open art gallery on the walls of various houses.

## HOW WE LOOK AFTER THE ENVIRONMENT

Doing more with less remains one of the most pressing societal challenges. At AkzoNobel, we continue to create more value from fewer resources, minimizing our environmental impact across the value chain.

We strive to achieve leading performance in our operations and manage the environmental impact of our sites through our Resource Productivity program.

More than 98% of our value chain carbon footprint comes from our suppliers and the use of our products by customers. We have improved the measurement of our Scope 3 value chain emissions – and tailored it to a focused paints and coatings company. This provided us with a new baseline for 2018. Our 2019 value chain emissions (Scope 1, 2 and 3) were 14.6 million tons of CO<sub>2</sub>(e) in 2019, 3% lower than the previous year.

We continue to work with our suppliers to minimize the environmental impact of raw materials we source. Environmental protection is one of the four innovation priorities of our Paint the Future ecosystem, which was launched in the first half of 2019 and was followed a few months later by a dedicated supplier event.

Many of our sustainable solutions (see Note 1) deliver customer benefits while having a positive impact on the environment, such as water-based products with no VOC emissions, paint that makes buildings more energy efficient and coatings that can reduce a ship's fuel consumption.

In addition, focusing across the value chain offers many opportunities to optimize material use and limit environmental impact. Circularity is more than only promoting the recycling of paints and coatings. It means finding alternative sources for our raw materials, as well as extending the functionality of the materials in paints and coatings after their use. One of the focus areas of our



We're using the power of art to enhance the education of children in remote areas of China. It's all part of our latest China Student Sustainability Awards program and involves student volunteers from 20 renowned universities connecting with young people in 31 isolated communities.

Paint the Future initiative is circular solutions, allowing us to benefit from the innovative ideas of startups to further our ambitions towards a circular economy.

We continue to monitor risks and opportunities related to climate change and the transition towards a circular economy, as recommended by the Taskforce for Climate-related Financial Disclosures (TCFD). We partnered with industry peers and the World Business Council for Sustainable Development (WBCSD) to develop guidelines for TCFD implementation as they relate to our sector. To clarify our adoption of these recommendations, we provide an index table of the TCFD recommendations on our website.

We're aware that climate change may have a future impact on our business, as it may lead to more frequent and extreme weather events, resulting in supply chain disruption and changing market dynamics. In addition, it may also result in a global price on carbon and increased prices for raw materials. We're already taking steps to address this, for example by adopting an internal carbon price for large investment decisions, introducing sustainable portfolio management to develop low-carbon and more circular solutions and making the circular economy a key element of our Paint the Future startup challenge.

## RESOURCE PRODUCTIVITY

We launched our resource productivity program three years ago as a key accelerator to deliver on our sustainability objectives and contribute to the company's Winning together: 15 by 20 ambition.

The program aims to maximize raw material and process efficiency, eliminate waste and drive reduced energy, carbon footprint and VOCs (volatile organic compounds) across the whole integrated supply chain (ISC).

We use our company-wide continuous improvement program ALPS (AkzoNobel Leading Performance System) to drive the resource productivity agenda. We continuously measure and report our performance on a range of environmental and financial indicators. The four key indicators are: waste, energy use, water use and VOC emissions, for which clear targets are set. Over the last few years, we've delivered on our targets thanks to a wide range of improvement projects introduced as part of the resource productivity program. These projects (currently more than 500), at global, regional and site levels, are monitored monthly to assess progress with regard to environmental impact and financial benefits. The savings from projects directly related to waste and energy reduction alone totaled more than €9 million in 2019.

As well as reducing the environmental footprint of our activities, resource productivity contributes to business performance by driving continuous improvement and reducing operating costs.

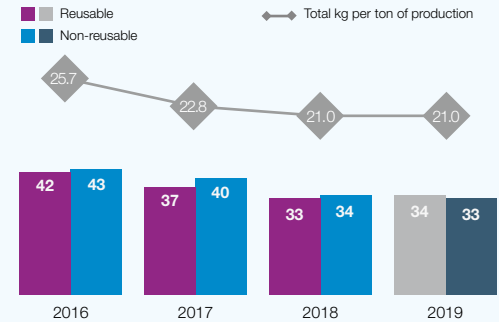
We've increased our focus on material efficiency and are maximizing the conversion of raw materials into final product by optimizing raw material use and solving the root cause of material losses. This helps to cut down the amount of waste and waste water generated, as well as reducing the carbon footprint. It also contributes to lower manufacturing costs.

## REDUCING WASTE

Waste reduction has been a focus area since 2010 and many improvements have been made at our sites which have led to significant achievements. Since 2011, we have successfully reduced our waste per ton of product by nearly 40%.

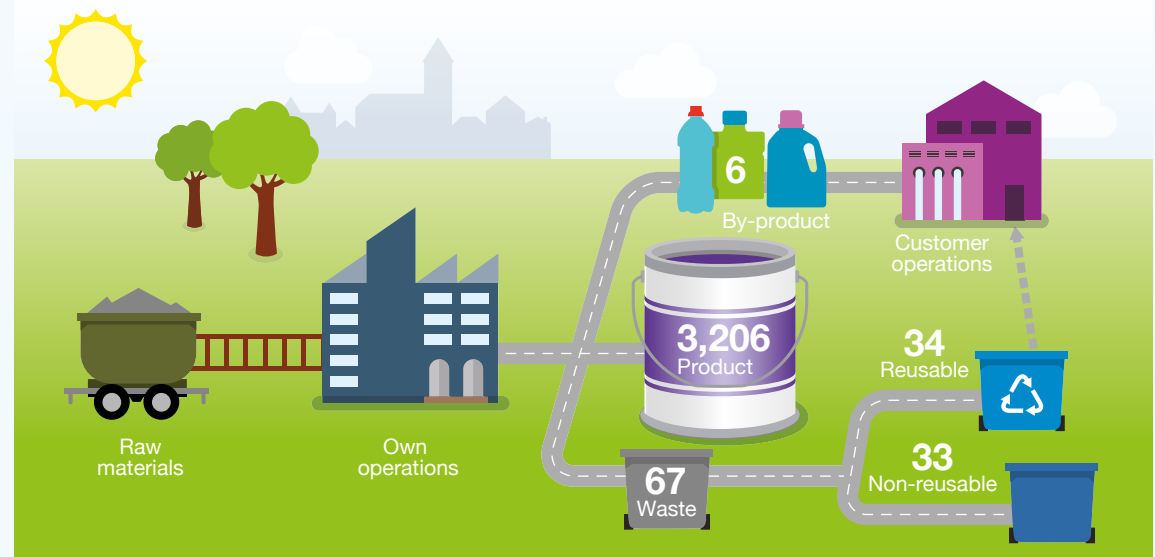
Waste reduction is one of our main environmental indicators, with zero waste to landfill being one of our key ambitions for 2020. In 2019, total waste volume and waste per ton of production generated were down by 0.9% and up by 0.1% respectively. Recent acquisitions had a detrimental effect of 1%.

### >> Total waste in kilotons

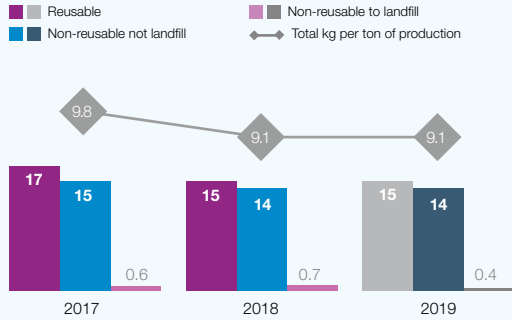


Waste means any substance or object arising from our routine operations which we discard or intend to discard, or we are required to discard.

### Raw material flow in kilotons



### >> Hazardous waste in kilotons

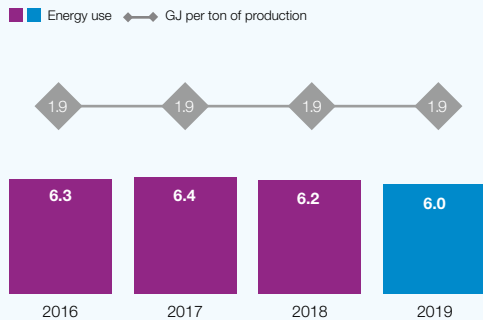


Hazardous waste is waste that is classified and regulated as such, according to the national, state or local legislation in place.

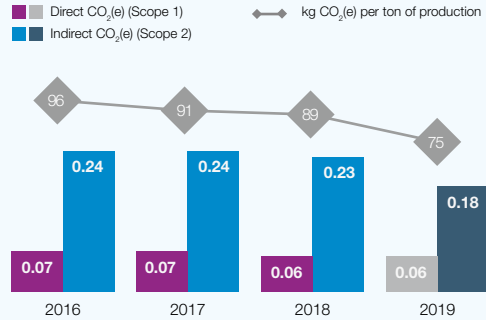
Our objective is to have zero hazardous waste to landfill at our locations in 2020.

Hazardous waste per ton of production decreased by 0.7% in 2019. The majority of our locations worldwide contributed to the reduction in waste generation. Examples of waste reduction projects include solvent recovery, reducing packaging waste by moving from smaller paper

### >> Energy use in 1000 TJ



### >> Greenhouse gas emissions in million tons



Total greenhouse gas emissions made up of direct emissions from processes and combustion at our facilities and indirect emissions from purchased energy. We have restated our 2018 Scope 1 emissions due to a temporary database outage in the prior year leading to misstated values.

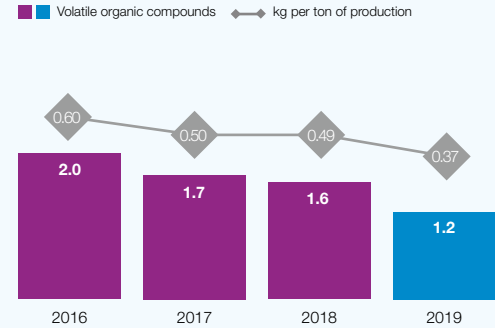
bags or metal drums to bulk deliveries of raw materials, and reworking obsolete finished goods. To increase our contribution to the circular economy, new outlets were identified for materials which otherwise would have been disposed of, resulting in over 6 ktons less waste. In total, 34 ktons of our waste in 2019 was reusable, making our contribution to the circular economy 40 ktons.

## REDUCING ENERGY AND GREENHOUSE GAS EMISSIONS

Energy use is another key environmental indicator included in our Resource Productivity program.

In 2019, our energy consumption per ton of production, as well as absolute energy consumption, were down 3% (absolute) and 2% (relative) compared with 2018. The improvement was negatively impacted by product mix and our value over volume strategy. Our total share of renewable energy use is 31%, with 33 of our locations now using 100% renewable electricity.

### >> Volatile organic compounds in kilotons



We measure halogenated and non-halogenated organic compounds discharged to air. We have improved the accuracy of our VOC modelling, which has been gradually applied at our sites. This has an impact on the reported VOC emission numbers in 2018 and 2019. In addition a significant number of VOC reduction projects were realized, therefore the reduction is a combination of both.

Since 2017, we have increased the number of locations with solar panels. By the end of 2019, 14 sites had solar panels as their own renewable energy source. We have a global program in place to install solar panels at more sites, which will significantly increase this number in the near future.

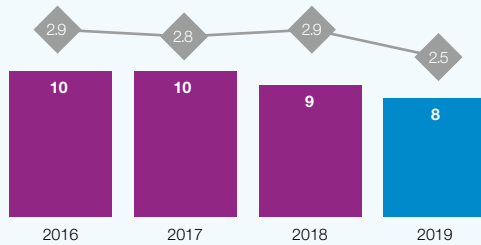
Greenhouse gas (GHG) emissions from our facilities are primarily related to electricity consumption and fuel used for heating. Total GHG emissions per ton of product and absolute GHG emissions both decreased by 16%.

## DECREASING VOLATILE ORGANIC COMPOUNDS (VOC)

Air emissions generated from our operations are primarily volatile organic compounds (VOC). In 2019, we exceeded our target by decreasing both our total VOC emissions, and our VOC emissions per ton of product, by 24% (target: 10%). This reduction was delivered via product design, improved VOC modelling, driven by research and development (see Note 1), good management practices

>> **Fresh water use** in million m<sup>3</sup>

■ Fresh water use    ◊ m<sup>3</sup> per ton of production



Fresh water use is the sum of the intake of groundwater, surface water and potable water.

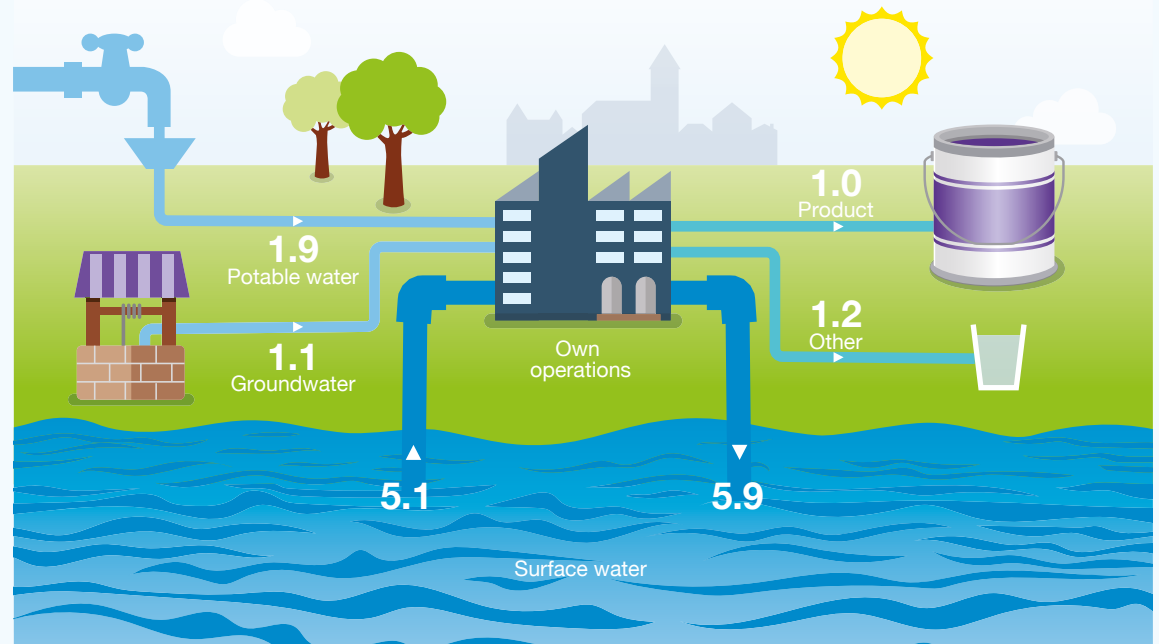
and environmental controls at our manufacturing sites. In China, significant investments were made on new VOC abatement systems at two sites, resulting in a reduction of more than 100 tons of VOC emissions in 2019.

**WATER AND WASTE WATER MANAGEMENT**

Sustainable water supply is essential to life and our business. We rely on water for, among others, raw material production, product formulation and manufacturing, cooling, cleaning and transportation. Currently, 63% of our fresh water intake is from surface water, from which 74% is used for cooling purposes.

Our water use, excluding cooling water, decreased by 16% in 2019. We introduced recycling of wash water at 11 sites to reduce waste water and recover the paint included. Meanwhile, a significant improvement in cooling water use was achieved at our Kristinehamn site in Sweden.

**Water flow** in million m<sup>3</sup>



Our locations process their waste water using an on-site waste water treatment plant, or via third party waste water treatment.

**SOIL AND GROUNDWATER REMEDIATION**

Mandatory annual environmental liability reviews are conducted to evaluate risks associated with historical soil and groundwater contamination. We monitor progress in resolving liabilities and assess changes in company

exposure. A group of legal and environmental experts assess, manage and resolve environmental liabilities. In line with IFRS accounting rules, we make provisions for environmental remediation costs when it's probable that a liability will materialize and the cost can be reasonably estimated. We have set aside €75 million, which we believe is sufficient for the sites where we have ownership or responsibility (see Note 19 of the Consolidated financial statements).

# NEW LIFE FOR OLD PAINT

We're always looking to push the boundaries of what paint can be and what it can do. Innovation is in our DNA – it goes hand-in-hand with our unwavering commitment to sustainability.

It's a powerful combination, one which saw us become the first major manufacturer to launch recycled paint, thanks to a groundbreaking partnership in the UK with resource management experts Veolia.

Developed by our Dulux Trade brand, Evolve is a revolutionary matt emulsion which contains 35% recycled paint. It's made from leftovers which would otherwise most likely be destined for landfill.

Once the unused white paint has been reclaimed, it's sorted, filtered and refined by Veolia. It's then re-engineered with new paint by AkzoNobel and tested extensively to make sure that every tin meets the high standards expected from Dulux Trade.

"We're always looking for new ways to drive sustainable innovation, cut down on waste and create a circular economy for paint – while offering our customers fresh solutions that don't compromise on quality," explains AkzoNobel's Chief Operating Officer, Ruud Joosten. "By introducing Evolve, we will reduce the carbon footprint of our Dulux Trade products, and help our customers reach their own sustainability goals."

Adds the company's Director of Sustainability, Rinske van Heiningen: "Sustainability is at the heart of our business. That's why we focus on developing products and technologies with the biggest positive impact. We're also well aware that people expect more than just a product from a brand, so we're constantly striving to deliver the most sustainable – and impactful – solutions."

Evolve was created after years of investment, hard work and commitment to improve our sustainable offering. A particular achievement was reducing the carbon footprint of each liter of Evolve paint produced by more than 10% (compared with standard vinyl matt). It's another example of how we're setting the pace as the leader when it comes to sustainability in the paints and coatings industry.

watch video on  
[akzo.no/Evolve2019](https://akzo.no/Evolve2019)



"We're constantly striving to deliver the most sustainable and impactful solutions"

**Rinske van Heiningen**  
AkzoNobel Director of Sustainability



Aligned with SDG 12  
and 17 (see page 149)



## SUPPLIER SUSTAINABILITY

We work closely with our suppliers to identify and minimize supply chain risks, create value through continuous improvement and seek out collaboration and joint development opportunities in order to ensure a secure and sustainable supply of our products.

### Business Partner Code of Conduct

Our business partners are expected to follow the company's core principles of safety, integrity and sustainability, as specified by our Business Partner Code of Conduct (CoC). Suppliers sign the code to confirm their compliance with environmental, social, human rights and governance requirements. Signatories cover 98% of the product related (PR) spend and 84% of the non-product related (NPR) spend.

### Supplier risk management

As a member of Together for Sustainability (TfS) we have been proactively managing the sustainability performance and risk management of our suppliers for six years.

TfS, which now has 22 members, is a chemicals sector initiative which aims to assess and improve the sustainability practices in its members' global supply chains. We request our suppliers to perform online assessments, which are conducted by TfS partner EcoVadis, and TfS on-site audits.

Through this program, suppliers are assessed on the overall score in their EcoVadis online assessment, as well as their score on labor and human rights. To meet our expectations, suppliers need to achieve an overall EcoVadis score of at least 45 and a labor and human rights score of at least 50. Suppliers not meeting our expectations are requested to improve through annual re-assessments.

Depending on a supplier's maturity level when joining our program, it can take several years of improvement to reach



During 2019, we were ranked as one of top 100 most sustainable businesses in Vietnam for the third consecutive year. Mr. Le Anh Dung, National Sales Director at AkzoNobel Vietnam, received the award.

our threshold. We also verify our own activities against industry best practices and achieved the EcoVadis Gold rating in 2019 for the fifth time, with an overall score of 75.

To bring this program to the next level, we started a multi-year program in 2019 and have lowered our spend threshold from €1 million to €250,000. By lowering the threshold and looking at the suppliers' country and industry risk level, we have now identified around 1,000 suppliers who are expected to participate in the program. We focus our efforts by taking a risk-based approach. A supplier's risk level is determined by the spend, country and industry, among other factors.

Close to 60% of the identified suppliers already participated in the 2018 EcoVadis assessments. In 2019, we increased this to 65% by adding suppliers prioritized

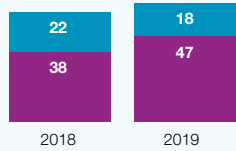
by risk. In the coming years, we aim to further increase the number of suppliers in the program. Currently 460 (47%) suppliers meet our expectations. In 2020, we aim to accelerate our program by continuing to request improvements and inviting additional suppliers to take part in the assessment.

### Supplier performance management

Our supplier performance management process includes suppliers who have a contractual relationship with us and/or have an impact on our resource productivity agenda. The sustainability performance of suppliers in this group is measured using our Supplier Sustainability Balanced Scorecard (SSBS). The SSBS is designed to measure and improve our suppliers' performance, focusing on those topics most material for our agenda.

## » Suppliers in sustainability program in %

■ In line with our expectations ■ Under development



Baseline of 982 suppliers across all procurement spend categories who meet our new risk criteria.

### High risk raw materials

We further accelerated our due diligence program of several high risk raw materials. Initiated in 2017, these raw materials were identified as possibly impacting human rights in our supply chain, in particular regarding health and safety, working conditions and modern slavery. After analysis and prioritization, materials in scope are cobalt, mica minerals and tin, which are used in the manufacture of some additives, pigments, resins and tin packaging material that we source. In 2019, we published a conflict mineral statement. Visit our website for more information.

With regard to mica minerals, we collaborated with our suppliers to map their entire supply chain back to the mines of origin. For cobalt and tin, we have surveyed all 188 identified suppliers, using templates supplied by

## » Supplier sustainability

	2018	2019
Suppliers participating in CSR program <sup>1</sup> in % against baseline <sup>2</sup>	60	65
Suppliers in line with our expectations <sup>3</sup> in % against baseline <sup>3</sup>	38	47

<sup>1</sup> Third party online assessment on our suppliers' CSR (Corporate Social Responsibility) performance.

<sup>2</sup> Baseline includes suppliers across all procurement categories above €250,000 and with specific country and category risks.

<sup>3</sup> Suppliers meet our expectations on their CSR performance if they achieve a total score of 45 and a labor and human rights score of 50 in the online assessment.



During 2019, we introduced Interpon Structura Flex, the first and only powder coatings range on the market to combine the weatherability of superdurable powder coatings with the mechanical performance advantages of standard durable systems. Specifiers and architects are increasingly moving towards superior durability, so we've developed a pioneering solution which sets a new standard in the market.

the Responsible Minerals Initiative. Of those suppliers who confirmed using high risk materials necessary to the functionality of the product, 83% disclosed their smelters. A total of 38% of these smelters are conformant with the Responsible Mineral Assurance Process (RMAP) standard, or an equivalent standard. Suppliers with a "conflict free statement", but who did not disclose the smelters in their supply chain, were not regarded as being conformant, since our due diligence is based on the Organization for Economic Cooperation and Development (OECD)

Guidance for Responsible Mineral Supply Chains. In 2020, we will continue our due diligence process to ensure our suppliers steer their supply chains towards using only smelters validated via RMAP (or equivalent).

### Capability building

Having started in December 2018, we continued to train our procurement organization on our sustainability programs and human rights. In total, 96% of our buyers in scope have participated in the training.



## HEALTH AND SAFETY

At AkzoNobel, we strive to achieve leading performance in health, safety, environment and security (HSE&S). Our vision is to deliver zero injuries and harm through operational excellence.

Our strategic HSE&S priorities are aligned with the company's Winning together: 15 by 20 ambition and are focused on driving:

- Continuous improvement of HSE&S processes to achieve leading maturity levels
- The implementation of an integrated HSE&S management system to drive continuous improvement and maintain best-in-class performance
- A commitment-based HSE&S culture and embedding operational excellence to achieve our vision of zero injuries and harm

## PEOPLE SAFETY

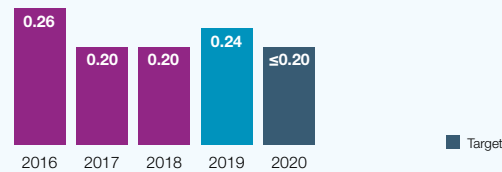
In 2019, the total reportable rate (TRR) was 0.24, an increase compared with 2018 (0.20). This is slightly above the target level set for 2020 (0.20). In total, 65% of our manufacturing locations have been reportable injury-free for more than a year.

The most frequent causes for reportable injuries remain "struck by/against" or "caught in between" objects, and "slips, trips and falls". The most frequent injuries sustained are cuts/lacerations, fractures and strains/sprains.

Although the TRR was up in 2019, the severity of injuries has decreased. The lost time injury rate for employees was 0.08 (2018: 0.09).

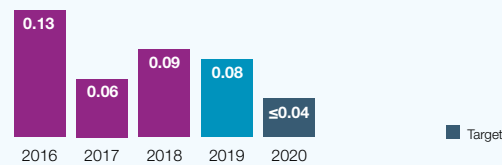
Some of the most severe incidents, including a fatality, were related to off-site motorcycle incidents that occurred in India. This prompted us to create a region-wide motorcycle safety program. It aims to reduce the use

### >> Total reportable injury rate employees/ temporary workers



The total reportable injury rate (TRR) is the number of injuries resulting in a medical treatment case, restricted work case, lost time case or fatality, per 200,000 hours worked. In line with OSHA guidelines, temporary workers are reported with employees, since day-to-day management is by AkzoNobel.

### >> Lost time injury rate employees/ temporary workers



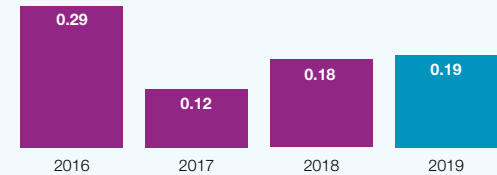
The lost time injury rate (LTIR) is the number of injuries resulting in a lost time injury per 200,000 hours worked. Temporary workers are reported together with employees, since day-to-day management is by AkzoNobel.

of motorcycles for company business and ensure that relevant safety measures, including training, are in place.

Investing in visible safety leadership and employee involvement initiatives is critical to strengthen our safety culture and deliver continuous improvement in safety performance.

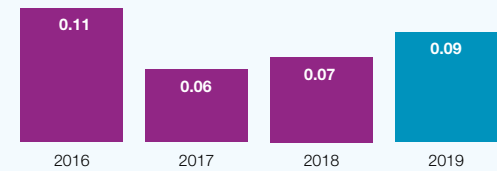
Additional measures are also being introduced. These include the implementation of Life Critical Procedures, forklift safety and machine safety "calls to action" (including cross-site validation audits). The continued embedding of injury and illness case management should also help to further prevent injuries or reduce their severity. The objective of the latter is to proactively manage injury cases

### Total reportable rate contractors injury rate



The contractors total reportable rate (TRR) is the number of contractor injuries resulting in medical treatment cases, restricted work cases, lost time injuries or fatalities, per 200,000 hours worked.

### Lost time injuries contractors injury rate



The contractors lost time injury rate (LTIR) is the number of contractor injuries resulting in a lost time case, per 200,000 hours worked.

at an early stage, contribute to reducing the impact for the injured employee, promote return to work programs and, as a result, further reduce the lost time injury rate.

The number of contractor reportable injuries increased slightly compared with 2018, leading to a reportable injury rate of 0.19 (2018: 0.18). The contractors lost time injury rate also went up from 0.07 in 2018 to 0.09 in 2019.

Analysis revealed that inadequate/poor adherence to procedures were the main cause of contractor incidents. To help counter this trend, a contractor safety procedure and self-assessment process were introduced to target the quality of (and adherence to) key procedures, with benefits for our own employees, as well as contractors.

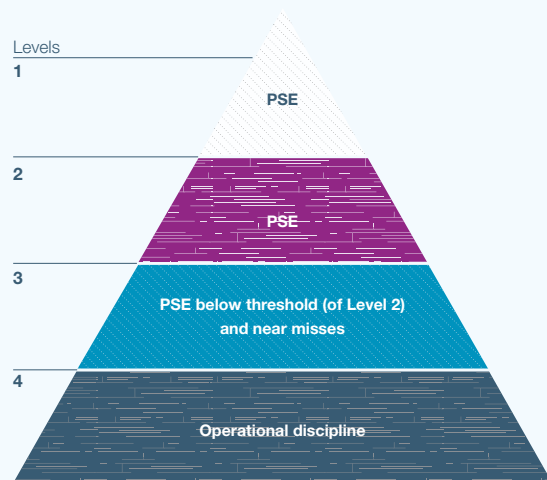
## PROCESS SAFETY

We have developed and implemented a process safety management (PSM) framework for all our operations, which follows industry standards and best practices. A new management of change (MOC) procedure has also been introduced globally. This process has now been digitized to allow an efficient, comprehensive approach.

Process safety performance indicators are aligned with international best practice. Loss of primary containment (LoPC) is the main process safety indicator at manufacturing sites, distinguishing between two levels of severity. As a leading indicator, sites also measure process safety events (PSEs), which are minor leaks or occurrences that could lead to more severe events.

Following the sale of our Specialty Chemicals business, resin manufacturing represents the highest remaining PSM

### Process safety events (PSE) pyramid



### » Process safety events

	2018	2019
Loss of primary containment – Level 1	6	3
Loss of primary containment – Level 2	63	64
Process safety event – Level 3	1,583	970

risk in the company. To ensure these risks are properly managed and mitigated to acceptable levels across the company, a special project has been launched. It's designed to review the reliability and integrity of all safety layers of protection and develop standards for minimum layers of protection, in particular for all our resin plants.

In 2019, the number of LoPC Level 1 incidents (highest severity) decreased to 3 (2018: 6). Reporting discipline for PSE Level 3 incidents (minor spills and leaks, which are readily controlled on site and have no regulatory notification requirement) remained at a high level, clearly illustrating the drive for improvement at our manufacturing sites. All incidents are investigated to increase our focus on learning and continuous improvement.

## PRODUCT STEWARDSHIP

Product stewardship is our approach to ensuring that product safety and sustainability are considered throughout the value chain – from raw material extraction, R&D, manufacturing, transport, marketing and application, all the way through to end-of-life. We aim to deliver value to AkzoNobel and our customers by ensuring regulatory compliance in every region where we operate. We're also committed to continually developing safer and more sustainable solutions for the market while staying ahead of legislation through our proactive approach.

### Continuous improvement

We use our Product Stewardship Continuous Improvement Tool (PSCIT) to drive continuous improvement in product stewardship through collaboration at all levels.



A research project which aims to harness the wasted solar energy absorbed by buildings was launched in 2019 by a consortium of 13 partners – including AkzoNobel. The ENVISION initiative is attempting to harvest energy from all building surfaces, both transparent and opaque. A solution for absorbing near-infrared light (NIR) via special panels already exists, but these panels are only available in one color – black. So our coatings experts are developing technology which can capture heat using lighter and brighter colors.

After realigning the PSCIT to better meet the needs of a focused paints and coatings organization, a new benchmark was introduced. It measures the maturity of how product stewardship has been incorporated into each of our businesses, and within AkzoNobel as a whole. As expected, the results show that most businesses and departments are continuously improving on the key areas.

### Priority substance management

Our industry-leading and multiple award-winning priority substance program is a proactive approach to the review and management of hazardous substances in our products and processes. The program continues to review substances as the regulatory status of substances change, while processes are in place to prevent the introduction of hazardous substances in our businesses. A further five substances were (re)assessed in 2019, and the program has been embedded into a new Sustainable Product Portfolio Assessment process (See Note 1).

## » Employee health occupational illness rate



Occupational illness frequency rate (OIFR) is the total number of reportable occupational illness cases for the reporting period, per 1,000,000 hours worked. This parameter is reportable for employees and temporary workers.

## HEALTH

At AkzoNobel, we're committed to providing a safe working environment and healthy work conditions for all our employees. Health and well-being are part of our occupational health strategy and we actively manage

illness-related absenteeism. A new, company-wide Industrial Hygiene (IH) framework was established in 2018. Based on this framework, we launched an IH baseline survey during the first quarter of 2019 at 144 locations. It aims to inventorize the current status of IH program implementation at our workplaces. The established baseline will be the basis for further improvement.

We continue to build the IH competencies of our HSE&S professionals at local and regional level through online training courses. In 2019, online training on chemical exposure assessments and ergonomic assessments were developed and delivered.

## SECURITY

Security at AkzoNobel is focused on securing people, information, assets and critical business processes against

willful security risks on-site and while traveling. The level of standardization of procedures, processes and training for employees dealing with security at all our facilities will continue to increase.

A central security committee with functional representatives coordinates the main pillars of security: personnel security, facilities, information management security, travel security and intellectual property. The readiness of our security processes is assured via internal assessments, internal audits and security drills. In 2019, 184 security incidents were reported globally, broadly in line with 2018 (177). Theft and vandalism at our stores represented the highest event sub-type (similar to normal society). Based on the incident trends and security assessment analysis, the top three security priorities to be resolved are: lone working arrangements; use of CCTV; and training on how to deal with aggressive members of the public.

## HSE&S MANAGEMENT

Our leading HSE&S management system drives continuous improvement through operational excellence in all aspects of HSE&S management. This includes procedures, regular performance reviews, training, self-assessments, annual improvement planning, independent internal audit and root cause analyses of incidents. It also incorporates promoting learning across the organization, including best practice sharing. Our common processes require each site and business unit to develop their own safety improvement plan annually. Sites that are lagging in performance receive additional support from the central HSE&S organization through a road map process.

During 2019, our state-of-the-art digitized platform for supporting core HSE&S processes (known as the HSE&S suite), was further developed and embedded. Our corporate HSE&S management system was also globally certified to ISO 14001 and OHSAS 18001 standards.



Our Powder Coatings business extended its range of Interpon Low-E products during 2019. Having first introduced a selection of coarse texture products in 2018, a complete range of smooth finishes in Interpon 610 was added to the Low-E portfolio. Specially engineered for curing at temperatures lower than the current standard of 180-190°C, the new offering can save energy and help customers to improve their efficiency.



## HOW WE TREAT OUR PEOPLE AND INSPIRE AND EMPOWER COMMUNITIES

Our focus on people covers many different aspects. It's about ensuring a safe work environment, developing our talented workforce, embracing our principles and our approach to human rights and diversity. It also includes the numerous local projects we carry out that bring significant benefits to people and communities around the world.

That's why we're committed to making and selling paint that positively impacts the lives of our employees, customers and communities. It's an approach which also attracts talented and like-minded employees to work for – and remain with – the company.



During a visit to the US, CEO Thierry Vanlancker congratulated US employee Archie Cotcher on achieving an incredible 67 years of service with the company. Archie – who joined in 1952 – now works in Troy, Michigan, as a Senior Technician in our vehicle refinishes product development lab.

## EMPLOYEES

By focusing on the success and sustainability of our business, we're able to attract, retain and motivate our employees. Sustainability is one of our core principles, it helps to define who we are and what we stand for.

Our talent and development programs are a vital investment in our human capital – the skills and knowledge of our employees. They're key to ensuring that we're equipped to drive the company's growth and profitability.

## CULTURAL SHIFT AND SUPPORTING INITIATIVES

In 2019, we continued the roll-out of our people agenda and HR annual operating planning process across all businesses and functions. As part of this process, we introduced a set of strategic performance indicators for the HR function which allows us to measure the progress and impact of our key strategic initiatives.

We also implemented a new core HR system to deliver an employee experience that is more simple, reliable, engaging and empowering. In addition, to support our HR practices across the globe, we rolled out a workforce analytics tool which allows us to make better informed decisions about AkzoNobel and its people. With this foundation in place, we intend to build a data-driven culture during the coming years.

## ATTRACTING, DEVELOPING AND RETAINING TALENT

Our renewed employer branding campaign on social media, along with our efforts to create an outstanding candidate experience, resulted in continued recognition as a leading employer in many of our key countries,

including Brazil, China, France, the Netherlands, Poland, Sweden, the UK and the US.

As part of our transition to growth-based talent management, we put significant effort into creating a sustainable leadership pipeline for critical positions to ensure business continuity. This resulted in a balanced approach to promote our future senior leaders from within the organization, while continuously enriching our pipeline from external markets. The outcome was that we filled 53% of our executive roles internally.

In 2019, overall employee turnover was 14% (2018: 14%), while the voluntary turnover was 7% (2018: 8%). The difference between our overall and voluntary turnover was mainly caused by our continued transformation journey and resulting restructuring. High potential employee turnover totaled 4% (2018: 8%), a decrease from previous years, as we expected.

## CAPABILITY BUILDING TO DRIVE OUR 2020 AMBITIONS

We're focused on building the capabilities of our people in order to meet our strategic ambitions and ensure we drive a performance culture where our people learn quickly, grow and proudly deliver on their commitments. In 2019, we continued to build capabilities in our key functions through Marketing Development Centers, Site Manager Development Centers, our Emerging Leader Program and a Top Leadership Development Program.

Our people managers play a pivotal role in building a high-performance culture through effective onboarding, continuous feedback, recognition and engagement of their teams. We therefore continued our Manager Development Program to provide them with the right tools to build high-performing teams.

## » Human capital ambitions

	2016	2017	2018	2019	Ambition 2020
Organizational health score			58	61	74 <sup>2</sup>
Female executives (in %) <sup>1</sup>	19	19	20	18	25

<sup>1</sup> 2016-2017 data includes discontinued operations.

<sup>2</sup> Top quartile.

To ensure our entire workforce is fit for the future, we continued to update our competency frameworks for research and development, information management, sales and marketing, business services and finance, and offer access to online programs across the organization.

## INCREASED AWARENESS OF DIVERSITY AND INCLUSION

We are developing an increasingly engaged, diverse and capable workforce to deliver our strategy. We believe it's also important that our management teams reflect the diversity of our overall workforce, because inclusive and diverse teams are better able to understand customer needs and innovate to meet their requirements.

In 2019, we established the Diversity and Inclusion (D&I) Sounding Board, with regional teams designed to address local needs. It provides thought leadership and recommendations on significant D&I issues and ensures D&I priorities and actions support – and are aligned with – the company's overall strategy and values. As part of our commitment to foster an inclusive and respectful working environment, we launched training to increase awareness around unconscious bias in the workplace. We revitalized our efforts around facilitating diversity and inclusion networks focusing on women in the workplace and the lesbian, gay, bisexual, transgender and intersex (LGBTI+) community. We have also become a member of the Workplace Pride organization.

In order to create strong and diverse high-performing teams across the company, we implemented a global recruitment guideline for an inclusive and unbiased hiring practice of internal and external candidates.

This year, we also rolled out a global mentoring platform; a virtual place for mentors and mentees to connect and build professional relationships to advance talent in our organization.

## CHANGE MANAGEMENT IS KEY TO A HEALTHY ORGANIZATION

The ambitious transformation journey we have embarked on is well underway. The cultural shift we aspire to – one that will make us the reference in our industry – is substantial. The right balance between performance and organizational health is an instrumental part of that journey to ensure our transformation has a lasting impact. We therefore continued to survey our organizational health in 2019 by asking all employees for their input on a quarterly basis, resulting in an OHI score of 61 (2018: 58).

In total, 85% of our employees indicated they really care about the company, while 88% are willing to put in a great deal of effort – beyond what's normally expected – in order to help AkzoNobel be successful.

Based on insights from last year's survey results, we developed a program for our leadership teams to support them in their transformation journey to make AkzoNobel a high-performing organization. This, along with other initiatives, has led to an increased understanding among our top management (and their respective teams) of the direction the organization has taken, which is reflected in our increased organizational health scores. We also notice a positive relation between leaders who are new in their position and the health scores in their teams – the teams of newly appointed leaders show higher health scores. The insights gained from the survey also show a



Our COO, Ruud Joosten, helped to unveil a powerful new mural in Australia designed to inspire young girls to use their voice. Located beside Melbourne Central Station, the artwork – created by Daiiana Ingleton – was also part of the celebrations to mark the 25-year partnership between AkzoNobel and Plan International Netherlands.

need for continued focus in four specific areas: employee involvement, inspirational leaders, rewards and recognition, and talent development.

As part of our transformation journey, we need to check our progress on a regular basis. It's therefore vital that we continue the organizational health checks. The outcomes are reflected in action plans (overall, per business and per function), and help us steer our culture and organizational change management agenda. The culture and transformation teams – supported by a network of colleagues around the world who facilitate and drive our culture and change programs in their respective areas – will assist in the roll-out of the agenda.



## HUMAN RIGHTS

As an employer, manufacturer, business partner and member of many communities, we recognize the responsibility we have to respect human rights of people in our value chain and the influence we have to contribute to making improvements.

As part of our core principles of safety, integrity and sustainability, we are committed to respecting human rights as set out in the International Bill of Human Rights, the International Labour Organization's Declaration on Fundamental Principles and Rights at Work, and the OECD Guidelines for Multinational Enterprises.

We are also a member of UN Global Compact. Our Code of Conduct explains what we expect from our employees.

## GOVERNANCE

The Executive Committee is responsible for our human rights program. It has delegated management of the program to a cross-function Human Rights Committee, while day-to-day work on the program is handled by the Integrity and Compliance function. Human rights-related rules and procedures are embedded in our policy framework and apply to all employees. Through our Business Partner Code of Conduct, we require our business partners to respect human rights in their operations for us.

## SALIENT HUMAN RIGHTS ISSUES

While we respect and treat all human rights equally, we have prioritized certain activities based on risk. These priorities were established following internal and external stakeholder engagement. They are:

### 1. Health and safety in our value chain

The health and safety of our people and those we work with, or offer our products to, is our first priority. We have a robust health and safety program, which is explained in Note 6. With our priority substance program, we screen thousands of raw materials. We have also initiated due diligence on the impact we have on the communities around our sites. That work will continue in 2020.

### 2. Working conditions for our employees

We are committed to providing good working conditions for our employees and those working at, or visiting, our sites. We have conducted due diligence and issued company-wide standards for working hours. These are being implemented throughout the company. In addition, we have conducted due diligence on the compensation we offer to our employees versus international living wage standards for the ten high risk countries. The initial results have shown us that while we comply with legal requirements, there are certain gaps between our compensation and international living wage standards that merit further due diligence. This due diligence work is ongoing.

### 3. Discrimination and harassment

We are committed to offering a working environment in which people feel treated with dignity and respect, and where we foster diversity and inclusion (see Note 7). We have clear rules in place and apply strict consequence management in case of violation of these rules. In 2019, we started the implementation of a global training program for all our employees on diversity and unconscious bias. In addition, we started the implementation of a global Trusted Person network, offering employees a person to go to if they have concerns about their work environment.

### 4. Modern slavery in our supply chain

We have zero tolerance for modern slavery, such as child labor or forced labor. We have conducted due diligence into our supply chains, initially focusing on mica, cobalt and tin (for more details, see Note 5). As a result of this due diligence, we have greater visibility of the risks and areas for improvement. We strengthened the (EcoVadis) self-assessment process for our suppliers in this area, have provided support to certain suppliers on how to improve and have taken steps to phase-out certain suppliers where necessary. We have also introduced a balanced scorecard to monitor the performance of key suppliers, of which human rights is a component.

## SPEAKUP! GRIEVANCE MECHANISM

**SpeakUp!** offers employees and people from outside the company a way of reporting any concerns they have relating to compliance with our Code of Conduct.

Reports are investigated objectively, confidentially and with a strict policy of non-retaliation. This helps us improve controls and processes and correct behavior where necessary.

For more details, visit [akzo.no/SpeakUp](http://akzo.no/SpeakUp)



For full details and progress information on our human rights framework, please visit: [www.akzonobel.com/humanrights](http://www.akzonobel.com/humanrights)

## AKZONOBEL CARES

Caring for society and local communities is a vital part of our global activities. As a responsible company, we run various programs that show how highly we regard our role in society. As well as helping people and their surrounding neighborhoods, these programs also contribute to building employee pride and strengthening our reputation.

Our societal contribution is organized under the AkzoNobel Cares umbrella, which includes our Community Program, “Let’s Colour” initiative and long-established Education Fund.

Between 2015 and 2019, we positively impacted 40 million people by running over 900 projects in 120 countries and trained around 30,000 people.



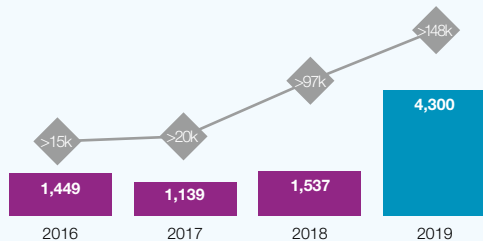
### Community Program

Connecting with the communities that are close to our workplaces and supporting their development has always been an essential part of who we are.

In 2019, we continued to demonstrate our passion for paint and empower our people to initiate Community

### Community Program

■ Employees (number)  
◆ Beneficiaries (number, estimated)



Around 170 volunteers used 440 liters of our Dulux paint to renovate two primary schools in Hungary. Located in Nagykövács and Gőd, the schools were transformed as part of our global “Let’s Colour” initiative, helping 1,500 children to benefit from a more inspiring learning environment.

Program projects all over the world. These projects create a positive impact for our communities, our employees and our brands.

During the year, 140 Community Program projects took place in 14 countries, benefiting 148,000 people. Around 4,300 AkzoNobel volunteers were involved.



### Let’s Colour

The global “Let’s Colour” program highlights our belief that paint has the power to transform lives by revitalizing communities and making living spaces more liveable and inspiring. In 2019, we staged 83 “Let’s Colour” projects in 24 countries. Thanks to the involvement of 1,115 AkzoNobel volunteers and the donation of paint, we made a difference to countless neighborhoods and living spaces, benefiting more than 5.3 million people.

2019 also marked the third year of our global partnership with SOS Children’s Villages. As a member of the Global YouthCan! platform, we work together to advance the employability of youth at risk in 15 countries. Through our

painter academies and by offering soft skills programs, mentoring and traineeships, we trained around 1,400 young people throughout the year. We also refreshed 12 SOS Children’s Villages with paint to help create happy homes. We intend to expand the partnership over the next few years. For more details, visit: [www.letscolourproject.com](http://www.letscolourproject.com)

### Education Fund

Together with partner Plan International Netherlands, we set up the Education Fund in 1994, so 2019 was its 25<sup>th</sup> anniversary. We aim to empower the next generation by improving education in developing countries and offering young people new skills, training and mentoring.

We’re proud of the tens of thousands of young people in countries such as Bolivia, Brazil, China, Ecuador, India, the Philippines and Vietnam who use our programs to build a brighter future for themselves and their communities. During 2019, the Education Fund started supporting STEM (Science, Technology, Engineering and Mathematics) training in China and continued to support youth economic empowerment and entrepreneurship training in India.

# MANAGING SUSTAINABILITY

## MANAGEMENT ACCOUNTABILITY

Our Executive Committee is responsible for incorporating the sustainability agenda into the company strategy and monitoring the performance of each business through the Operational Control Cycle. Given our focus on sustainability, overall ownership of sustainability is with the CEO.

The Sustainability Council advises and updates the Executive Committee on new developments, performance and the integration of sustainability into our management processes. The Council, which meets quarterly, consists of representative Business and Functional Directors, as well as the CEO. The Director of Sustainability reports to the Executive Committee on a regular basis.

## MONITORING PROGRESS

We use key indicators to track our progress in delivering on our sustainable business imperatives and continue to drive continuous value improvement processes in every function, supported by external benchmarks.

During 2019, we continued to include our core principles – including sustainability – in the personal objectives and incentives of employees. This is tailored to each employee’s role in the organization and linked to our sustainability priorities. For employees in operations and supply chain management, objectives are linked to resource productivity. For those in innovation, marketing and sales, they are linked to product portfolios of more sustainable solutions.

## MATERIALITY ASSESSMENT

Sustainability topics material to our company are reviewed based on input from internal and external stakeholders. We focus on topics that have the biggest impact in terms of accelerating our strategy of creating shared value.

This approach builds on our core principles of safety, integrity and sustainability including respect for human rights. The materiality assessment is based on key risks and opportunities for the company as they relate to the acceleration of our business agenda and our approach to sustainability. The key topics identified are validated annually and assessed on their relative importance.

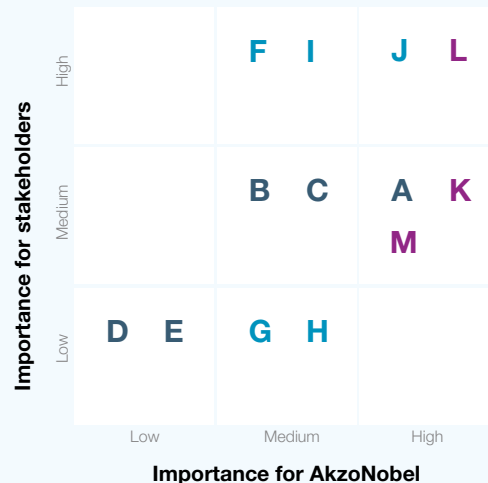
## STAKEHOLDER ENGAGEMENT

We engage and collaborate proactively with our stakeholders to identify opportunities to create shared value. Our key stakeholders are customers, employees, suppliers and communities (see previous Notes), as well as society, industry associations and investors (see opposite page).



### Materiality matrix

■ People ■ Planet ■ Paint



Topic	Section of the report
A Employee development	Note 7: Employees
B Integrity	Compliance and integrity management
C Human rights	Note 8: Human rights
D Community involvement	Note 9: AkzoNobel Cares
E Fair taxes	Financial information Note 8
F People/process safety	Note 6: Health and safety
G Circular economy	Planet
H Supplier sustainability	Note 5: Supplier sustainability
I Climate strategy	Planet
J Resource productivity	Note 4: Resource productivity
K Customer satisfaction	Note 2: Customer value
L Sustainable solutions	Note 1: Sustainable solutions
M Product safety	Note 6: Health and safety



## Associations and councils

We continued our memberships in 2019, including our active membership of the World Business Council for Sustainable Development (WBCSD) and the World Green Building Council. We have been a signatory of the UN Global Compact since 2004 and annually disclose our communication of progress. We subscribe to the UN Universal Declaration of Human Rights, the key conventions of the International Labor Organization and the OECD Guidelines for Multinational Enterprises. We are also a signatory to the Responsible Care® Global Charter and the CEO Water Mandate. Since 2017, we've been a member of the RE100 (a Climate Group initiative), which aims to move to 100% renewable energy. As a member of the UN Global Alliance to Eliminate Lead in Paint, we were the first major paint company to eliminate lead pigments and driers in all our paint products and continue to do so when we acquire new companies.

## External benchmarks

We continue to set ambitious targets on topics most material to our company and embed them in relevant functions and businesses. This allows us to focus on driving continuous improvement. In 2019, we reviewed which benchmarks are best suited to us as a focused paints and coatings company. We prioritize our active participation in benchmarks that help drive continuous improvement and rely mostly on publicly available information. We continue to be recognized as an industry leader by Sustainalytics, MSCI, Vigeo Eiris and ISS Oekom. We also retained our EcoVadis Gold rating and are included in the Ethibel Sustainability Index (ESI) Excellence Global.

## REPORTING PRINCIPLES

Our reporting principles are based on the Global Reporting Initiative (GRI) standards, complemented by internally developed guidelines. Our complete reporting principles can be found on our website, along with an index of the GRI indicators.

### Society: UN Sustainable Development Goals

Developed by the United Nations, the Sustainable Development Goals (SDGs) are a blueprint for achieving a better and more sustainable future. All the SDGs inspire our actions and decisions. As a company, we continue to focus on those SDGs where we can have the biggest impact and integrate them into our sustainability agenda. This agenda is a key driver for business development, innovation and growth. The SDGs will therefore continue to help us take our industry forward and ensure that sustainability remains firmly at the heart of what we do. Our commitment is also reflected in the case studies included in this Report 2019. They highlight in particular how our products and ongoing innovation contribute to those SDGs where we can have the most positive impact.



### Sustainable cities and communities

The majority of our products are used in the buildings and infrastructure sector. Our focus on helping to create green buildings means we can have a major positive impact on cities and communities. This includes improving the energy efficiency of buildings through the use of heat-reflective coatings, as well as providing interior wall paint which can improve the health and well-being of residents. See SDG 11 in action on page 8.



### Responsible consumption and production

We're fully aware of the huge opportunities that come with applying the principles of the circular economy across our entire value chain (see Planet on page 134). We also know it's a way for us to improve the performance, durability and long-term protection that our products can bring to underlying substrates. Coatings are an enabler to prevent products becoming waste. They enable furniture, transport and building materials to be reused and recycled; they can reflect heat; lower fuel use and friction; and provide insulation. It's also about solutions being non-hazardous. See SDG 12 in action on page 138.



### Partnerships for the goals

Collaboration is essential in order to scale up actions across the SDGs. We believe in the impact innovation can have in bringing the industry forward and ultimately helping us to achieve the aims they set out. This was one of the driving forces behind us setting up our Paint the Future ecosystem, which was launched in 2019 with a global startup challenge, followed by a dedicated supplier event. See SDG 17 in action on pages 22 and 138.

# ASSURANCE REPORT OF THE INDEPENDENT AUDITOR

To: Supervisory Board and Board of Management of Akzo Nobel N.V.  
Assurance report on the selected non-financial indicators in the Sustainability statements 2019

## Our conclusion

We have reviewed the selected non-financial indicators in the Sustainability statements 2019 of Akzo Nobel N.V. ("AkzoNobel" or "the company"). Based on the procedures performed and evidence obtained, nothing has come to our attention which causes us to believe that the selected non-financial indicators in the 2019 Sustainability statements are not prepared, in all material respects, in accordance with AkzoNobel's reporting criteria.

## What we have reviewed

The object of our assurance engagement concerns selected non-financial indicators for the year ended December 31, 2019. Marked with the >> symbol, the "indicators" included in the Sustainability statements in the Report 2019 of Akzo Nobel N.V. are as follows:

- Eco-premium solutions (in % of revenue)
- Energy use (in 1000 TJ)
- Energy use (GJ per ton of production)
- Greenhouse gas emissions (kg CO<sub>2</sub>(e) per ton of production)
- Greenhouse gas emissions – direct CO<sub>2</sub>(e) emissions (Scope 1) (in million tons)
- Greenhouse gas emissions – indirect CO<sub>2</sub>(e) emissions (Scope 2) (in million tons)
- Direct CO<sub>2</sub>(e) emissions (total kg per ton of production)
- Indirect CO<sub>2</sub>(e) emissions (Scope 2) (total kg per ton of production)
- Volatile organic compounds (in kilotons)
- Volatile organic compounds (kg per ton of production)
- Fresh water use (in million m<sup>3</sup>)
- Fresh water use (m<sup>3</sup> per ton of production)
- Total waste (total kg per ton of production)
- Total waste – reusable (in kilotons)
- Total waste – non-reusable (in kilotons)
- Total non-reusable waste (total kg per ton of production)

- Hazardous waste (total kg per ton of production)
- Hazardous waste – reusable (in kilotons)
- Hazardous waste – non-reusable not landfill (in kilotons)
- Hazardous waste – non-reusable to landfill (in kilotons)
- Hazardous waste non-reusable (total kg per ton of production)
- Hazardous waste to landfill (in kilotons)
- Hazardous waste to landfill (total kg per ton of production)
- Renewable energy – own operations (in %)
- Scope 3 upstream (million tons)
- Scope 3 downstream (million tons)
- Cradle-to-grave carbon footprint (Scope 1, 2 and 3) (million tons)
- Suppliers in sustainability program – in line with our expectations (in %)
- Suppliers in sustainability program – under development (in %)
- Suppliers participating in CSR program (in % against baseline)
- Organizational health score
- Female executives (in %)
- Fatalities employees (number)
- Total reportable injury rate employees/temporary workers (per 200,000 hours worked)
- Lost time injury rate employees/temporary workers (per 200,000 hours worked)
- Occupational illness rate employees (per 1,000,000 hours worked)
- Fatalities contractors – temporary workers plus independent (number)
- Loss of primary containment – Level 1 (number)
- Loss of primary containment – Level 2 (number)
- Process safety event – Level 3 (number)
- Regulatory actions – Level 4 (number)
- Management audits plus reassurance audits (number)

We have reviewed these indicators included in the Sustainability statements in AkzoNobel's Report 2019. All other information in the Sustainability statements and the rest of the Report 2019 is not in scope of this

engagement. Therefore, we do not report or conclude on this other information.

## The basis for our conclusion

We conducted our review in accordance with Dutch law, including the Dutch Standard 3000A "Assurance engagements, other than audits or reviews of historical financial information (attestation-engagements)." This engagement is aimed to provide limited assurance. Our responsibilities under this standard are further described in the section "Our responsibilities for the review" of our report.

We believe that the assurance information we have obtained is sufficient and appropriate to provide a basis for our conclusion.

## Independence and quality control

We are independent of Akzo Nobel N.V. in accordance with the "Verordening inzake de onafhankelijkheid van accountants bij assurance opdrachten" (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence requirements in the Netherlands. Furthermore, we have complied with the "Verordening gedrags- en beroepsregels accountants" (VGBA, Code of Ethics for Professional Accountants, a regulation with respect to rules of professional conduct).

We apply the "Nadere voorschriften kwaliteitssystemen" (NVKS, Regulations for quality systems) and accordingly maintain a comprehensive system of quality control, including documented policies and procedures regarding compliance with ethical requirements, professional standards and other applicable legal and regulatory requirements.

## Reporting criteria

The indicators need to be read and understood in conjunction with the reporting criteria. The Board of Management of AkzoNobel is solely responsible for

selecting and applying these reporting criteria, taking into account applicable laws and regulations related to reporting.

The reporting criteria used for the preparation of the indicators are AkzoNobel's reporting criteria developed by the company, as disclosed in the Managing sustainability paragraph of the Sustainability statements, and further elaborated in The Reporting Principles 2019, which were made available online at [www.akzonobel.com/en/about-us/sustainability](http://www.akzonobel.com/en/about-us/sustainability). The absence of a significant body of established practice on which to draw, to evaluate and measure non-financial information allows for different, but acceptable, measurement techniques and can affect comparability between entities and over time.

### Responsibilities for the indicators and the review thereof

#### Responsibilities of the Board of Management and Supervisory Board

The Board of Management of Akzo Nobel N.V. is responsible for the preparation of the indicators in accordance with AkzoNobel's reporting criteria, including the identification of the intended users and the criteria being applicable for the purpose of these users. Furthermore, the Board of Management is responsible for such internal control as it determines is necessary to enable the preparation of the indicators that are free from material misstatement, whether due to fraud or error. The Supervisory Board is responsible for overseeing the company's reporting process on the indicators.

#### Our responsibilities for the review

Our responsibility is to plan and perform our review in a manner that allows us to obtain sufficient and appropriate evidence to provide a basis for our conclusion.

Our conclusion aims to provide limited assurance. The procedures performed in this context consisted primarily of making inquiries with officers of the entity and determining

the plausibility of the indicators. The level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed. Misstatements may arise due to fraud or error. They are considered to be material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of the indicators. Materiality affects the nature, timing and extent of our assurance procedures and the evaluation of the effect of identified misstatements on our conclusion.

#### Procedures performed

We have exercised professional judgement and have maintained professional scepticism throughout the review in accordance with the Dutch Standard 3000A, ethical requirements and independence requirements.

Our review consisted, among other things, of the following:

- Evaluating the appropriateness of the reporting criteria used, their consistent application and related disclosures in the indicators. This includes the evaluation of the reasonableness of estimates made by the Board of Management
- Obtaining an understanding of internal control relevant to the review in order to design assurance procedures that are appropriate in the circumstances, but not for the purpose of expressing a conclusion on the effectiveness of the company's internal control
- Identifying areas with a higher risk of material misstatement within the indicators, whether due to fraud or error, designing and performing assurance procedures responsive to those risks, and obtaining evidence that is sufficient and appropriate to provide a basis for our conclusion. These procedures consisted, among others, of:
  - Interviewing management (and/or relevant staff) responsible for the sustainability strategy, policy and results

- Interviewing relevant staff responsible for providing the information for, carrying out internal control procedures on, and consolidating the data in the indicators
- Determining the nature and extent of the review procedures for the group components and locations. For this, the nature, extent and/or risk profile of these components are decisive. Based thereon, we selected the components and locations to visit. We have visited locations in Italy and Brazil to validate our understanding of local processes. In addition, during our visit to Italy, we also validated source data and evaluated the design and implementation of internal controls and validation procedures
- Obtaining assurance evidence that the indicators reconcile with underlying records of the company
- Reviewing, on a limited test basis, relevant internal and external documentation
- Performing an analytical review of the data and trends in the information submitted for consolidation at corporate level
- Evaluating the consistency of the indicators with the information in the Report 2019, which is not included in the scope of our review
- To consider whether the indicators as a whole, including the disclosures, reflect the purpose of the reporting criteria used

We communicated with the Supervisory Board and Board of Management on the planned scope and timing of the engagement and on the significant findings that result from our engagement.

Amsterdam, February 12, 2020

**PricewaterhouseCoopers Accountants N.V.**

Original has been signed by F.P. Izeboud RA

# SUSTAINABILITY PERFORMANCE SUMMARY

<b>Economic</b>							
Area	Unit	2015	2016	2017	2018	2019	Ambition 2020
<b>Product/service</b>							
» Eco-premium solutions	% of revenue	20	21	21	22	22	20
<b>Supplier management</b>							
» Suppliers participating in CSR program	% against baseline				60	65	–
» Suppliers in line with our expectations	% against baseline				38	47	–
<b>Social</b>							
<b>Employees</b>							
» Organizational health score	score				58	61	Top quartile 74
» Female executives <sup>1</sup>	%	19	19	19	20	18	25
<b>People, process and product safety</b>							
» Fatalities employees	number	0	0	0	0	2	0
» Total reportable injury rate employees/temporary workers	/200,000 hours	0.30	0.26	0.20	0.20	0.24	≤0.20
» Lost time injury rate employees/temporary workers	/200,000 hours	0.15	0.13	0.06	0.09	0.08	–
» Occupational illness rate employees	/1,000,000 hours	0.07	0.07	0.06	0.06	0.03	–
» Fatalities contractors (temporary workers plus independent)	number	0	0	1	0	0	0
Total reportable injury rate contractors	/200,000 hours	0.50	0.29	0.12	0.18	0.19	–
» Loss of primary containment – Level 1 <sup>2</sup>	number	1	5	5	6	3	–
» Regulatory actions – Level 4	number	0	0	0	1	0	0
<b>HSE management</b>							
» Management audits plus reassurance audits	number	27	34	32	25	32	–
<b>Social programs</b>							
Community Program, employees	number	1,577	1,449	1,139	1,537	4,300	–
Community Program, beneficiaries	number (estimated)	>17,000	>15,000	>20,000	>97,000	148,000	–

<sup>1</sup> 2015-2017 data includes discontinued operations.

<sup>2</sup> Definition change 2016.

## Environmental

Area	Unit	2015	2016	2017	2018	2019	Ambition 2020
<b>Maintain natural resources/fresh air</b>							
» Energy use	1000TJ	6.29	6.32	6.39	6.20	6.02	–
» per ton of production	GJ/ton	1.91	1.91	1.88	1.91	1.88	1.81
» Renewable energy (own operations)	%	22	27	30	31	31	–
» Direct CO <sub>2</sub> (e) emissions (Scope 1) <sup>1</sup>	kiloton	80.45	72.72	69.66	62.90	58.29	–
» per ton of production	kg/ton	24.47	21.96	20.53	19.42	18.18	–
» Indirect CO <sub>2</sub> (e) emissions (Scope 2)	kiloton	258.9	244.3	237.8	226.0	183.1	–
» per ton of production	kg/ton	78.73	73.78	70.11	69.77	57.13	–
» Volatile organic compounds	kiloton	2.18	2.00	1.71	1.57	1.19	–
» per ton of production	kg/ton	0.66	0.60	0.50	0.49	0.37	0.45
» Fresh water use	million m <sup>3</sup>	10.09	9.61	9.62	9.27	8.05	–
» per ton of production	m <sup>3</sup> /ton	3.07	2.90	2.84	2.86	2.51	–
<b>Raw material efficiency</b>							
» Total waste	kiloton	87	85	77	67	67	–
» per ton of production	kg/ton	26.38	25.65	22.77	20.97	21.00	21.50
» Total non-reusable waste	kiloton	39	43	40	34	33	–
» per ton of production	kg/ton	11.88	12.92	11.90	10.63	10.28	–
» Hazardous waste total	kiloton	35	35	33	30	29	–
» per ton of production	kg/ton	10.74	10.72	9.76	9.13	9.07	–
» Hazardous waste non-reusable	kiloton	12	15	16	15	14	–
» per ton of production	kg/ton	3.68	4.62	4.64	4.59	4.46	–
» Hazardous waste to landfill	kiloton	1.5	0.7	0.6	0.69	0.45	–
» per ton of production	kg/ton	0.46	0.20	0.17	0.21	0.14	–
<b>Value chain<sup>2</sup></b>							
» Cradle-to-grave carbon footprint (Scope 1, 2 and 3)	million tons				15.0	14.6	–
» Scope 3 upstream <sup>3</sup>	million tons				7.3	7.1	–
» Scope 3 downstream <sup>4</sup>	million tons				7.4	7.2	–

<sup>1</sup> We have restated our 2018 Scope 1 emissions due to a temporary database outage in the prior year leading to misstated values.

<sup>2</sup> Data covers October 1, 2018, until September 30, 2019. More details on the methodology and significant assumptions are provided in the reporting principles on our website.

The preparation of the Sustainability statements requires management to make judgements, estimates and assumptions that affect amounts reported. The estimates and assumptions are based on experience and various other factors that are believed to be reasonable under the circumstances. The estimates and underlying assumptions are reviewed on an ongoing basis. Mainly Scope 3 upstream and downstream have a higher degree of judgement and complexity for which changes in the assumptions and estimates could result in different results than those recorded.

<sup>3</sup> Category 1: purchased goods and services.

<sup>4</sup> Category 10: processing of sold products; category 11: use of sold products; category 12: end-of-life treatment of sold products; VOC.

# INDEX

2019 facts and figures	cover flap	Energy	17, 136	Report of the Supervisory Board	37
Audit Committee	40, 51	Executive Committee	32	Resource productivity	135
Auditor's report	117	Financial guidance	cover flap	Return on investment	cover flap
Automotive and Specialty Coatings	26	Financial instruments	115	Return on sales	cover flap
Board of Management	32, 47	Financial summary	124	Risk management	55
Borrowings	104	How we created value	14	Safety	17, 141
Business overview	19	Human rights	146	Segment information	74
Carbon footprint/Cradle-to-grave carbon footprint	17, 134	Industrial Coatings	28	Shareholders' equity	73, 96, 112
Case studies	7, 8, 22, 138	Innovation	13, 22, 133	Stakeholder engagement	148
Cash, cash flow and net debt	72, 105, 106	Intangible assets	92	Strategy	12
CEO statement	4	Integrated supply chain	12	Supervisory Board	36
Circular economy	134	Internal controls	54	Supervisory Board Chairman's statement	35
Code of Conduct	60, 146	Invested capital	15	Supplier sustainability	139
Commitments	106	"Let's Colour"	147	Sustainable Development Goals (SDGs)	13, 38, 130, 149
Community Program	147	Marine and Protective Coatings	27	Sustainability statements	129
Company financial statements	111	Net debt	104	Talent management	39, 144
Compliance	58	Nomination Committee	42	Waste	16, 135
Consolidated balance sheet	71	Operating income	87	Water	137
Consolidated statement of cash flows	72	Outlook	16		
Consolidated statement of changes in equity	73	Paint the Future	13, 22, 133		
Consolidated statement of comprehensive income	70	People. Planet. Paint.	130		
Consolidated statement of income	70	Pensions	98		
Continuous improvement	12	Powder Coatings	29		
Core principles and values	12, 144	Product stewardship	142		
Corporate governance	46	Profit allocation	123		
Decorative Paints	23, 24, 25	Property, plant and equipment	93		
Dividend proposal	16, 67	Provisions	103		
Earnings per share	16, 91	Raw materials	15, 135		
Eco-premium solutions	16, 131	Regional statistics	127		
Emissions	17, 136	Remuneration	61, 106		
Employees	144	Remuneration Committee	41		

**We welcome feedback on our Report 2019. You can contact us as follows:**

**Akzo Nobel N.V.**

Christian Neefestraat 2  
P.O. Box 75730  
1070 AS Amsterdam, the Netherlands  
T +31 88 969 7555  
www.akzonobel.com

**AkzoNobel Media Relations**

T +31 88 969 7833  
E media.relations@akzonobel.com

**AkzoNobel Investor Relations**

T +31 88 969 7856  
E investor.relations@akzonobel.com

**Editor**

David Lichtneker

**Art Director**

Claire Jean Engelmann

**Design and artwork**

Annette Toeter

**Photography**

Joris Lugtigheid  
Marije Kuipers

**Printing**

Drukkerij Tesink B.V.

**Online report**

nexxar gmbh

**Disclaimer**

In this Report 2019, great care has been taken in drawing up the properties and qualifications of the product features. No rights can be derived from these descriptions. The reader is advised to consult the available product specifications themselves. These are available through the relevant business units. In this publication the terms “AkzoNobel” and “the company” refer to Akzo Nobel N.V. and its consolidated companies in general. The company is a holding company registered in the Netherlands. Business activities are conducted by operating subsidiaries throughout the world. The terms “we”, “our” and “us” are used to describe the company; where they are used in the chapter “Business performance”, they mainly refer to the business concerned.

**Safe harbor statement**

This Report 2019 contains statements which address such key issues as AkzoNobel's growth strategy, future financial results, market positions, product development, products in the pipeline and product approvals. Such statements should be carefully considered, and it should be understood that many factors could cause forecast and actual results to differ from these statements. These factors include, but are not limited to, price fluctuations, currency fluctuations, developments in raw material and personnel costs, pensions, physical and environmental risks, legal issues, and legislative, fiscal, and other regulatory measures. Stated competitive positions are based on management estimates, supported by information provided by specialized external agencies.

**Integrated Report 2019**

AkzoNobel's annual financial report has been combined with the sustainability report into one Report 2019. The Report 2019 includes elements of the reporting guidelines issued by the International Integrated Reporting Council (IIRC). The sustainability sections, however, in no way form part of the company's annual report as the company is required to publish pursuant to Dutch law.

**Brands and trademarks**

In this Report 2019, reference is made to brands and trademarks owned by, or licensed to, AkzoNobel. Unauthorized use of these is strictly prohibited.

# SPICED HONEY

Color of the Year 2019



