

# Focused on the future.

2014 Annual Report



Shaw)

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**The Annual General Meeting of Shareholders will be held on January 14, 2015 at 11:00 am (Mountain Time) at the Shaw Barlow Trail Building, 2400 – 32 Avenue NE, Calgary, Alberta.**



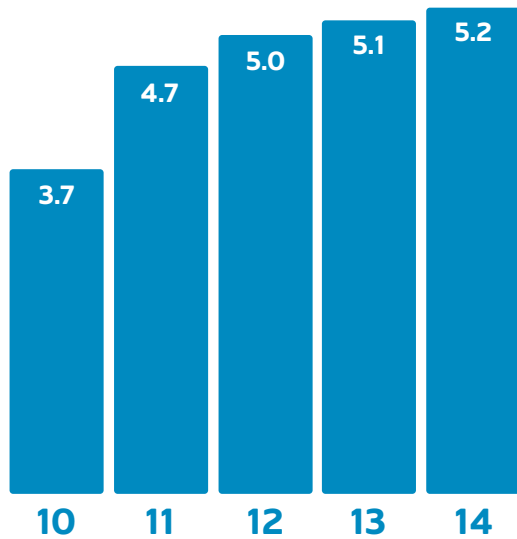


**At Shaw, every decision we make, and every initiative we launch, is driven by customer choice and the imperative to bring quality, reliability, innovation and value to the customer and viewer experience.**



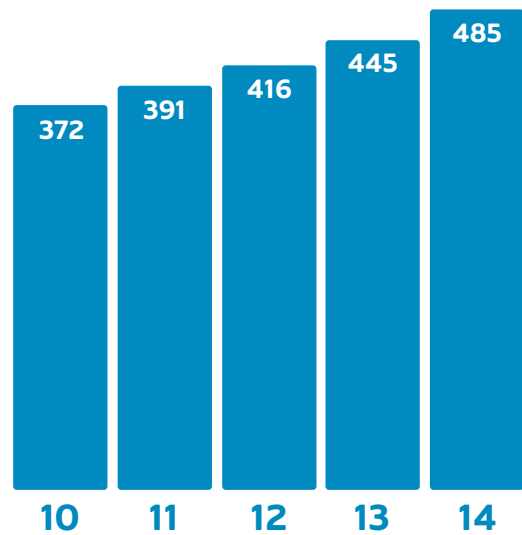
### Revenue\*

Figures in billions



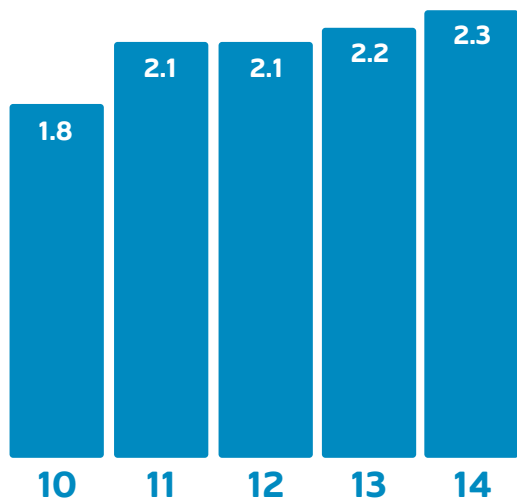
### Dividends

Figures in millions



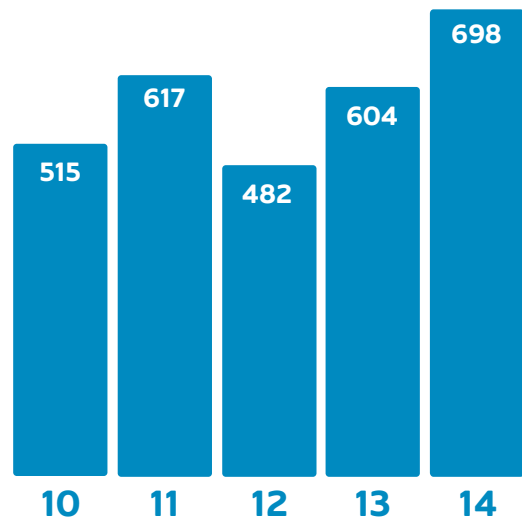
### Operating income before restructuring costs and amortization\*

Figures in billions



### Free cash flow\*

Figures in millions



\*Financial information for fiscal 2010 is prepared in accordance with previous Canadian generally accepted accounting principles.

**Shaw Communications Inc.**  
**REPORT TO SHAREHOLDERS**  
**August 31, 2014**

**Dear Fellow Shareholders:**

Our performance in fiscal 2014 reflects our continued focus on the delivery of exceptional experiences and leading technology to our customers and viewers, a disciplined focus on operational efficiencies, and sound capital management creating value for all stakeholders.

We believe our past and future success has been, and will continue to be, a direct result of our commitment to understand and meet the needs of our customers and viewers. During fiscal 2014 we have continued to take steps to evolve our business as we seize the opportunities and address the challenges of today's environment. The shift over the last several years in how Canadians connect with one another and consume entertainment and other content continues to change our business and the telecommunication landscape. To remain competitive, we have chosen to become a network and content experience company.

We have leveraged the strength of our leading network infrastructure and our access to great content to launch services that Canadians can enjoy on any device they choose. During the past year we partnered to expand our offerings to include a music streaming service from Rdio and online shopping through shop.ca, and we also launched several apps for mobile devices that expanded our robust suite of TV Everywhere offerings. Most recently we launched video streaming from shomi – a made-in-Canada on-line content experience service with cutting-edge customization and an impressive depth of programming choice.

We are a leader in customer-friendly innovation. Shaw Go WiFi has brought an entirely new connectivity experience to Western Canadians. As Canada's largest WiFi network, Shaw Go WiFi brings our customers seamless coverage through more than 45,000 access points. Our customers have registered more than 1.25 million devices for use on Shaw Go WiFi.

We are identifying areas for growth that are meaningful for our customers today and in years to come. In September 2014, we closed the acquisition of ViaWest, Inc., which provides us with a growth platform in the attractive North American data centre sector and is a significant step in expanding our technology offerings for mid-market businesses in Western Canada. The experience and expertise of the ViaWest management team will drive the next phase of that business' growth in the U.S. while accelerating the development of our domestic data centre platform.

Shaw reaches virtually all Canadians through our business. We serve over three million Canadian households with broadband Internet, WiFi, digital phone and video services, and we deliver Global Television to almost all Canadian homes, along with the 19 specialty networks of Shaw Media. We take seriously our responsibility to earn the trust and business of each of these customers and viewers and know their loyalties are constantly tested in today's dynamic environment through fierce competition from an increasing number of networks, content and service providers. We thrive on this rivalry, challenging ourselves everyday to better serve our customers.

**FINANCIAL AND OPERATIONAL PERFORMANCE**

Our diligent cost management and disciplined pricing approach to the market continues to resonate in our financial results.

In fiscal 2014, we delivered revenue and operating income before restructuring and amortization growth of 2%. After considering the impact of acquisitions and dispositions, operating income before restructuring and amortization growth was 3%. Free cash flow for the

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year rose to \$698 million, an improvement of 15% over the prior year. In fiscal 2014, we also increased our dividend by 8%, returning \$485 million to shareholders.

During fiscal 2014 we continued to make the necessary capital investments, spending over \$1 billion as we maintain, grow, and enhance our infrastructure, which includes one of North America's most extensive and advanced fibre networks.

Our capital structure and healthy liquidity position support investment grade ratings. We enter 2015 with solid cash flows and a strong balance sheet providing the financial flexibility to capitalize on opportunities as they arise.

During fiscal 2014 we reorganized our management and implemented various initiatives designed to improve our overall performance, enabling us to enhance efficiencies, standardize best practices and drive accountability. We filled gaps in our leadership team with high caliber talent from outside the Company, and most importantly, ended the year with a renewed customer centric focus.

We are entering fiscal 2015 with a solid foundation across our business. We know that we cannot afford to preserve the past. If we are to serve the growing and changing needs of our customers and remain competitive with the proliferation of alternatives available, we need products, services and solutions that look forward, that promote choice, and that go where the consumer is going and not where that consumer has been. Whether it be on traditional linear TV or new streaming technologies enabled by the Internet, Canadians want access to content anytime they want, anywhere they are, and on the device that most suits their needs.

At Shaw, every decision we make, and every initiative we launch, is driven by customer choice and the imperative to bring quality, reliability, innovation and value to the customer and viewer experience.

**OUR COMMUNITIES**

We are proud to give back in the communities we serve. In fiscal 2014, Shaw contributed approximately \$60 million in cash and in-kind contributions to charitable and community organizations working to make our neighbourhoods and cities better places for everyone.

We are also proud to be the founding title sponsor of the Shaw Charity Classic. In two short years, this event has become the best on the Champions Tour showcasing golf's greatest players. This tournament has donated more than \$4.5 million toward children's charities in Southern Alberta while giving thousands of people the chance to see world class golf in Calgary.

**CONCLUSION AND OUTLOOK**

The past year has been filled with change and opportunity for our business and our employees. We expect nothing less as we look forward to fiscal 2015 and beyond.

The rapid changes in our industry have attracted the attention of regulators and policymakers in Canada, and we are pleased to continue to work with them to identify and develop policies that are in the best interests of Canadians. We appreciate the opportunity to participate in a variety of forums, including the Let's Talk TV proceedings launched by the Canadian Radio-television and Telecommunications Commission, to provide our views and to emphasize our commitment to our customers and viewers.

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Our 14,000 employees have proven they are among the best in our industry. Their commitment to our customers and our viewers is unparalleled and we thank them for all that they have done to create value and pride in our Company.

We are excited by the potential of our business in the future, and we are grateful for the continued confidence and support of our fellow shareholders in Shaw Communications Inc.

In closing, we would like to acknowledge the significant contribution made by Paul Robertson, who passed away September 2, 2014 after a courageous battle with cancer. Paul was an inspiring leader, generously sharing his insight and wisdom with all around him. Paul's passion for the Canadian media industry, his warm personal leadership style and infectious sense of humour made him truly one of a kind and we are honoured to have had him as part of our Shaw Leadership Team.

[Signed]

JR Shaw  
Executive Chair

[Signed]

Bradley S. Shaw  
Chief Executive Officer

**Shaw Communications Inc.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**August 31, 2014**

November 28, 2014

**FORWARD**

Tabular dollars are in millions of Canadian dollars, except per share amounts or unless otherwise indicated. Management's Discussion and Analysis should be read in conjunction with the Consolidated Financial Statements.

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**CAUTION CONCERNING FORWARD LOOKING STATEMENTS**

Statements included in this Management's Discussion and Analysis that are not historic constitute "forward-looking statements" within the meaning of applicable securities laws. Such statements include, but are not limited to, statements about future capital expenditures, asset dispositions, financial guidance for future performance, business strategies and measures to implement strategies, competitive strengths, expansion and growth of Shaw's business and operations and other goals and plans. They can generally be identified by words such as "anticipate", "believe", "expect", "plan", "intend", "target", "goal" and similar expressions (although not all forward-looking statements contain such words). All of the forward-looking statements made in this report are qualified by these cautionary statements.

Forward-looking statements are based on assumptions and analyses made by Shaw in light of its experience and its perception of historical trends, current conditions and expected future developments as well as other factors it believes are appropriate in the circumstances as of the current date. These assumptions include, but are not limited to, general economic conditions, interest and exchange rates, technology deployment, content and equipment costs, industry structure, conditions and stability, government regulation and the integration of recent acquisitions. Many of these assumptions are confidential.



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You should not place undue reliance on any forward-looking statements. Many factors, including those not within Shaw's control, may cause Shaw's actual results to be materially different from the views expressed or implied by such forward-looking statements, including, but not limited to, general economic, market and business conditions; changes in the competitive environment in the markets in which Shaw operates and from the development of new markets for emerging technologies; industry trends and other changing conditions in the entertainment, information and communications industries; Shaw's ability to execute its strategic plans; opportunities that may be presented to and pursued by Shaw; changes in laws, regulations and decisions by regulators that affect Shaw or the markets in which it operates; Shaw's status as a holding company with separate operating subsidiaries; and other factors described in this report under the heading "Known events, trends, risks and uncertainties". The foregoing is not an exhaustive list of all possible factors. Should one or more of these risks materialize, or should assumptions underlying the forward-looking statements prove incorrect, actual results may vary materially from those described herein.

The Corporation provides certain financial guidance for future performance as the Corporation believes that certain investors, analysts and others utilize this and other forward-looking information in order to assess the Company's expected operational and financial performance and as an indicator of its ability to service debt and return cash to shareholders. The Company's financial guidance may not be appropriate for this or other purposes.

Any forward-looking statement speaks only as of the date on which it was originally made and, except as required by law, Shaw expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement to reflect any change in related assumptions, events, conditions or circumstances.

**Shaw Communications Inc.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
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**I. INTRODUCTION TO THE BUSINESS**

**A. Company overview – core business and strategies**

Shaw Communications Inc. (“Shaw” or the “Company” or “Corporation”) is a diversified communications and media company. Shaw serves 3.2 million consumers and businesses through a reliable and extensive fibre network. Shaw provides consumers with broadband Internet, WiFi, Digital Phone, and cable and satellite television. Shaw Business, provides businesses with Internet, data, telephony, television and fleet tracking services, and ViaWest provides collocation, cloud and managed services. Shaw Media provides Canadians with engaging programming content through one of Canada’s largest conventional television networks, Global Television, and numerous specialty networks. Shaw provides customers with high-quality entertainment, information and communications services, utilizing a variety of distribution technologies.

Shaw’s business is encapsulated within its vision statement: “We, the leading entertainment and communications company, deliver exceptional customer experience through outstanding people sharing Shaw values.”

Shaw’s strategy is to maximize shareholder value through the generation of free cash flow.<sup>1</sup> The key elements of this strategy include: leveraging its network infrastructure and programming assets to offer customers a wider variety of products and services; enhancing existing products to provide greater value to customers; providing exceptional customer service; bundling product offerings to provide value to both Shaw and the customer; and focusing on sound capital management and operational efficiencies to maintain a competitive edge.

The strategy also includes promoting brand awareness, strengthening the Shaw name from coast to coast. The Shaw brand is synonymous with diverse product offerings and high-quality customer service.

During 2014 the Company operated three principal business segments: (1) Cable – comprised of cable television, Internet, Digital Phone and Shaw Business operations; (2) Satellite – comprised of direct-to-home (“DTH”) and Satellite Services; and (3) Media – comprised of television broadcasting. As a percentage of Shaw’s consolidated revenues for the year ended August 31, 2014, the Cable, Satellite and Media divisions represented approximately 63%, 16% and 21% of Shaw’s business, respectively. During 2014 Shaw’s businesses generated consolidated revenues of \$5.2 billion.

A fourth business segment, Wireless, was in the development/construction stage during 2010 and 2011. During 2008 the Company participated in the Canadian Advanced Wireless Spectrum (“AWS”) auction and was successful in acquiring 20 megahertz of spectrum across most of its cable footprint. In March 2010 the Company commenced activities on a traditional wireless infrastructure build and late in 2011, after completing a strategic review of this initiative, decided to not pursue a traditional wireless business. During 2013 the Company entered into an agreement with Rogers Communications Inc. (“Rogers”) to grant Rogers an option to acquire its wireless spectrum licenses. The potential option exercise for the sale of the wireless spectrum licenses is subject to various regulatory approvals.

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<sup>1</sup> See definitions under key performance drivers on page 21.

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During 2014, Shaw announced changes to the structure of its operating divisions to improve overall efficiency while enhancing its ability to grow as the leading network and content experience company. Shaw's existing residential and enterprise services will be reorganized into new Consumer and Business units, respectively, with no changes to the Media division. In addition, in September 2014 the Company closed the acquisition of ViaWest, Inc. ("ViaWest"), a US-based provider of data centre infrastructure, cloud technology and managed IT solutions. ViaWest will continue to operate as a standalone unit. The Company expects to commence reporting on the new divisions of Consumer, Shaw Business, ViaWest and Media in fiscal 2015.

The description of the Company's operating business segments, including more specific details for the last two fiscal years follows.

**B. Description of the business**

*(i) Cable*

Shaw's Cable operations provide Cable television, Internet, and Digital Phone services to residential and business customers. These services are delivered through an extensive fibre optic and co-axial cable distribution network.

Shaw's strategy is to leverage its network by providing products and services beyond traditional cable television. In past years, it enhanced the quality, depth and capacity of its plant and network infrastructure through significant capital investments, and the plant and network is essentially fully digital and two-way capable. These investments have enabled Shaw to expand its service offerings to include digital programming, On Demand programming, High Definition ("HD") television, Internet, WiFi, various on-line or over-the-top ("OTT") offerings, and Digital Phone. In 2013 Shaw substantially completed a major upgrade of its co-axial cable network to convert analog television tier services to digital and reuse the spectrum on the cable plant for other purposes. The reclamation initiative was referred to as the Digital Network Upgrade ("DNU").

This upgrade significantly increased the capacity of the Shaw network and allows the Company to expand its Internet, HD and On Demand offerings. Shaw's investments in plant infrastructure will also accommodate further growth opportunities. Shaw continues to invest in technology initiatives to reclaim bandwidth and optimize the capacity and efficiency of its network, including increasing the number of nodes in the network and using advanced encoding and digital compression technologies such as MPEG-4.

To take advantage of potential administrative, operating and marketing synergies that arise from larger, focused operations, Shaw has consolidated its position as the dominant provider of cable services in Western Canada. Approximately 70% of the Company's cable television subscribers are clustered in and around five major urban markets in Western Canada: Vancouver and Victoria, British Columbia; Calgary and Edmonton, Alberta; and Winnipeg, Manitoba. The balance of Shaw's subscribers are mainly in smaller regional clusters, linked via fibre either to each other or to larger markets. These markets include the Okanagan region, British Columbia (Kamloops, Kelowna, Penticton, Vernon); Saskatoon/Prince Albert/Moose Jaw/Swift Current, Saskatchewan; and Thunder Bay/Sault Ste. Marie, Ontario.

In 2013, Shaw completed the disposition of Mountain Cablevision Limited ("Mountain Cable"), a cable system located in Hamilton, Ontario.

Shaw has a customer-centric strategy designed to deliver high-quality customer service, simplicity and value to its customers through various bundled service offerings for its Cable television, Internet and Digital Phone services. The benefits of bundling to customers include

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the convenience of “one-stop shopping” and value pricing. The benefits to Shaw include retention of existing customers (churn reduction); attraction of new customers; incremental penetration as customers upgrade to additional services offered in a bundle; and operational efficiencies through centralized billing and customer care.

A more detailed description of each of the principal operations comprising the Company's Cable segment is set forth below.

**Cable Television**

The Company's initial core business was cable television services, which today continues to provide the customer base and physical infrastructure for much of the Company's distribution service businesses. The Company is one of the largest cable television providers in Canada. As at August 31, 2014, Shaw served approximately 2.0 million cable television customers in five provinces (British Columbia, Alberta, Saskatchewan, Manitoba and certain portions of Ontario).

The Company's cable television business is operated through its extensive fibre optic and coaxial cable distribution network. Shaw's long haul fibre backbone and regional and metro interconnect networks link its cable systems and subscribers together. Shaw receives originating television signals at its various signal acquisition sites, then processes and distributes these signals via its networks to customers' homes in its cable serving areas. Digital cable customers receive additional services via digital cable terminals (“DCTs”) which translate encrypted signals delivered to customers' homes over Shaw's network. With the substantial completion of the DNU, only legacy basic cable service is delivered via analog signals. Currently, approximately 95% of Shaw's cable customers are Digital cable customers.

Digital cable significantly expands the range of services that may be offered to a subscriber and extends programming capacity. Digital cable also enhances picture and sound quality and provides the platform from which Shaw has launched, and expects to continue to launch, new revenue-generating video and interactive services. Shaw offers customers a variety of DCTs for purchase or rent.

For its Digital subscribers, Shaw offers On Demand viewing options, including Pay-Per-View (“PPV”), Video-on-Demand (“VOD”), and Subscription VOD (“SVOD”) services. The PPV service allows customers to select and pay for specific programs which are available on various channels with set start times. The VOD and SVOD services enable customers to select programming from a library of titles through an on-line ordering system or directly through the set-top interactive program guide, and to view the programming on their television or on-line at a time of their choosing, with pause, skip backward and skip forward functionality. On Demand programming includes movies, sports, concerts and other special events, with prices dependent on the nature of the programming. Shaw also offers a wide variety of free On Demand programming including hit TV series, movies, events, music videos and more.

Of the Company's cable television customers, over 1.3 million have HD capabilities. Shaw continues to launch HD channels which offer superior picture detail and sound quality in a format that fully utilizes the capabilities of wide screen, HD ready televisions. In support of HD, Shaw offers for purchase or rent DCTs which support the decoding and processing of HD content, as well as DCTs which incorporate HD and Personal Video Recorder (“PVR”) features including the Gateway whole home HDPVR solution that connects to up to six TVs in a home.

In 2012, Shaw launched the first phase of its TV Everywhere service, Shaw Go, which allows customers streaming access to TV shows, sporting events and movies on popular mobile devices, including WiFi enabled tablets and smartphones. The Company now has more than 10

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services available through Shaw Go, including Global Go, HISTORY Go, CTV Go and various childrens, sports, movie and other entertainment programming. In 2014, Shaw also launched its Gateway Go app, which allows customers to search, record and manage shows on their Gateway whole home HDPVR from a range of popular mobile devices.

**Internet**

Leveraging its cable television infrastructure, Shaw provides high-speed Internet access services to residential and business subscribers in almost all of its operating areas. The Company currently offers a wide variety of residential Internet service levels to match the data speed, usage and budget requirements of its subscribers. Similar to its residential Internet service, Shaw also offers a variety of Internet services for small and medium business customers. As at August 31, 2014, there were over 1.9 million subscribers to Shaw's Internet access services.

In providing its Internet access services, Shaw leverages DOCSIS 3.0, a data over cable technology, which has enabled the Company to increase the capabilities and reliability of its network by increasing the capacity and throughput of both the upstream and downstream portions of Shaw's co-axial cable infrastructure. Upgrades and enhancements of its capital infrastructure are ongoing, improving the capacity and reliability of the Company's Internet backbone and decreasing the average node size to reduce network congestion.

During 2014, Shaw continued the build out of its managed carrier-grade WiFi network, Shaw Go WiFi, which extends a customer's broadband experience beyond their home. The service was launched in 2012 on a trial basis in select cities, and is now available in most areas served by Shaw. In addition in 2014, Shaw reached agreements with a number of cities to expand Shaw Go WiFi service to public areas within those cities. WiFi is in virtually all portable consumer communication devices and customers are actively seeking WiFi hotspots to reduce wireless data costs and improve their wireless broadband experience.

Shaw operates two internal Internet data centres in Calgary, Alberta and several smaller regional centres. The data centres allow the Company to manage its Internet services exclusively, providing e-mail service directly to its customers using "@shaw.ca" e-mail addresses, provisioning web space, and managing backbone connectivity and peering arrangements with other telecom providers. The data centres also host Shaw customers' most popular web content locally.

During 2014 the Company continued construction of a new internal data centre in Calgary that will allow it to stay ahead of the technology curve by being able to handle new innovations as they are adopted, such as the WiFi network initiative or new IP video technologies. The new data centre will incorporate energy efficient cooling systems allowing Shaw to reduce the environmental impact of this facility. The data centre is planned to be complete in fiscal 2015.

**Digital Phone**

Shaw Digital Phone, a reliable, fully featured and affordable residential telephone service, is currently offered in approximately 95% of homes passed. As at August 31, 2014, Shaw had over 1.3 million Digital Phone lines (primary and secondary lines on billing).

Shaw Digital Phone offers packages tailored to meet the needs of residential subscribers with varying levels of included long distance and calling features. Similar to the residential

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packages, Shaw offers a variety of Shaw Business products for home based or smaller businesses including managed and hosted private branch exchanges ("PBX") and a primary rate interface ("PRI") service for medium and larger businesses.

Shaw Digital Phone utilizes DOCSIS technology similar to the Company's Internet service. Customers' existing phone lines are connected into modems usually installed at the location of the central wiring in the customers' premises. The modem converts the voice conversation into digital IP packets that are carried to an IP-based telephone switch. At this point, the packets are transformed again into traditional telephone signals for connection to the public switched telephone network or may be routed through the IP network to the called party.

**Shaw Business**

Using the Company's national and regional fibre network, Shaw Business provides services to small and medium size business, Internet Service Providers ("ISPs"), cable companies, broadcasters, governments and other organizations that require end-to-end Internet, data and voice connectivity. Shaw Business is also a major account and wholesale provider offering third parties advanced high speed data connectivity and Internet services in Canada and the United States. Its offerings currently include data, voice and video transport and Internet connectivity services. It also continues to establish public and private peering arrangements with high speed connections to major North American, European and Asian network access points and other tier-one backbone carriers.

In 2013, Shaw completed the acquisition of ENMAX Envision Inc. ("Envision"), a company providing leading telecommunication services to Calgary business customers, for approximately \$225 million, excluding working capital adjustments. The transaction expanded Shaw's Business initiatives in Calgary and significantly enhanced the profile of Shaw Business in the competitive Calgary marketplace.

The Shaw Business network includes multiple fibre capacity on two diverse cross-North America routes. The Company's southern route principally consists of approximately 6,400 route kilometres (4,000 miles) of fibre located on routes between Vancouver (via Calgary, Winnipeg, Chicago, Toronto and Buffalo) and New York City. The northern route consists of approximately 4,000 route kilometres (2,500 miles) of fibre between Edmonton (via Saskatoon, Winnipeg and Thunder Bay) and Toronto. These routes, along with a number of secured capacity routes, provide redundancy for the network. Shaw Business also utilizes a marine route consisting of approximately 330 route kilometres (200 miles) located on two fibres from Seattle to Vancouver (via Victoria), and has secured additional capacity on routes between a number of cities, including Vancouver and Calgary, Vancouver and San Jose, Toronto and New York City, Seattle and Vancouver and Edmonton and Toronto.

**(ii) Satellite**

Shaw's Satellite operations own and lease, directly and indirectly, satellite transponders that receive and amplify digital signals and transmit them to receiving dishes located within the footprint covered by the satellite. Shaw Direct and Satellite Services businesses share the satellite infrastructure distributing digital video and audio signals to different markets (residential and business), thereby allowing the Company to derive distinct revenue streams from different customers using a common platform.

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Satellite's interest in these transponders is set forth in the table below.

Satellite	Transponders	Nature of Satellite Interest
Anik G1	16 xKu-band	Leased
Anik F2	16 Ku-band	Owned
	6 Ku-band	Leased
	2 Ku-band (partial)	Leased
Anik F1R	28 Ku-band	Leased
	1 C-band	Leased
Intelsat Galaxy 16	1 Ku-band (partial)	Leased

A more detailed description of each of the principal operations comprising the Company's Satellite segment is set forth below.

**Shaw Direct**

Shaw Direct is one of three DTH satellite operators licensed by the Canadian Radio-television Telecommunications Commission (the "CRTC" or "Commission") to deliver digital subscription video and audio programming services from satellites directly to subscribers' homes and businesses. Shaw Direct began its national roll-out of digital DTH services in 1997 and as at August 31, 2014 had approximately 880,000 subscribers.

The market for Shaw Direct's digital DTH services can be divided into three principal categories: households not served by cable and typically having access to a limited number of broadcast services; households underserved by cable (i.e. served by cable systems that offer fewer than 80 channels); and households that receive full service cable (80 or more channels), primarily in urban areas. Other potential customers include commercial, institutional and recreational facilities interested in video and audio programming. Shaw Direct subscribers have the option of choosing from a menu of programming packages designed to target and accommodate subscriber interests, primary language, income level and type of household. Such packages are marketed through Shaw Direct and a nation-wide distribution network of third party retail locations.

With the launch of Anik G1 in 2013, Shaw Direct's satellite television services capacity expanded by approximately 30 percent through the long term lease of 16 national transponders. The new transponders provide bandwidth for expanded subscriber choice, including new HD channels and other advanced services. The additional transponders also provide enhanced service quality, acting as important in-orbit back-up capacity. Shaw Direct continues to transition to advanced modulation and encoding technology, including MPEG-4, for its programming allowing it to increase its channel capacity.

With three satellites (Anik F2, Anik F1R and Anik G1) whose signals are received by subscribers through an elliptical dish, Shaw Direct offers over 650 digital video and audio channels, including over 220 HD channels. Shaw Direct's programming line-up offers the majority of television services that are available in Canada, including local over-the-air broadcasters, national networks, specialty channels, U.S. and foreign channels, adult programming and ethnic services. In addition, Shaw Direct offers a streaming VOD service through the satellite receiver. Shaw Direct's VOD service provides customers with access to over 10,000 movie and TV titles and series. Shaw Go services are also available to Shaw Direct subscribers, which

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allows customers streaming access to TV shows, sporting events and movies on popular mobile devices, including WiFi enabled tablets and smartphones, and currently offers more than 10 services including Global Go, HISTORY Go, CTV Go and various childrens, sports, movie and other entertainment programming.

**Satellite Services**

Satellite Services operations include two primary businesses, Shaw Broadcast Services and Shaw Tracking.

Shaw Broadcast Services redistributes television and radio signals via satellite to cable operators and other multi-channel system operators in Canada and the U.S., referred to as a satellite relay distribution undertaking ("SRDU"), and provides uplink and network management services for conventional and specialty broadcasters on a contract basis.

Shaw Broadcast Services currently provides SRDU and signal transport services to over 350 distribution undertakings, primarily cable operators, and redistributes approximately 500 television signals and over 100 audio signals in both English and French to multi-channel system operators. Shaw Broadcast Services also offers HITS/QT and QT Plus (Headend In the Sky/Quick Take), which allow small and medium size cable companies to offer digital signals to subscribers with a substantially reduced capital outlay. HITS/QT and QT Plus facilitate increased availability and penetration of digital services in Canada and add incremental revenues to Shaw Broadcast Services from the additional services provided to smaller cable companies.

Shaw Broadcast Services' uplink and network management services include backhaul (transport of signals to the uplink site), uplink (delivery of signal to the satellite so that it can be distributed to cable operators and other distributors), bandwidth, authorization and signal monitoring. Shaw Broadcast Services currently provides such services to over 130 specialty and pay broadcasters across Canada, as well as to Canadian pay audio providers.

Shaw Tracking provides asset tracking and communication services to approximately 600 companies in the transportation industry in Canada, with approximately 45,000 vehicles using its services. Shaw Tracking's services capture all related information pertaining to an asset (i.e. location, performance and productivity measures) and effectively integrate into a carrier's fleet management system. Via satellite, cellular, WiFi and Bluetooth networks, Shaw Tracking provides immediate real time visibility to a company's fleet and freight. Shaw's services and solutions target a wide variety of segments of transportation across Canada.

**(iii) Media**

Through a series of transactions in 2010 and 2011, Shaw acquired 100% of the broadcasting business of Canwest Global Communications Corp. ("Canwest") including CW Investments Co., the company that owned the specialty channels acquired from Alliance Atlantis Communications Inc. in 2007. The acquisition of Shaw's Media business included the Global Television Network ("Global") and a leading portfolio of Specialty services. Technology is driving change in the Canadian Broadcasting system, transforming content distribution and viewership. This strategic acquisition allows Shaw to unite broadcasting services and content with its advanced distribution platforms to offer customers strong choices in this rapidly evolving landscape.



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The Canadian television broadcasting market is comprised of a number of English, French, and third language stations and services that operate in different segments of the market. The "Conventional" broadcast sector includes government owned public networks, such as the Canadian Broadcasting Corporation ("CBC"), as well as privately owned station groups and networks, such as Global and the CTV Television Network ("CTV" owned by BCE Inc.). The "Specialty and Pay" sector includes Specialty television services, such as Showcase, History, and HGTV Canada (all owned by Shaw), TSN (owned by BCE Inc.), and Sportsnet (owned by Rogers), which provide special interest programming including news, sports, arts, lifestyle and entertainment programming.

Global reaches approximately 95% of Canada's population through 12 over-the-air ("OTA") conventional television stations. Global offers a programming mix of entertainment programs and news that includes hit programs such as The Blacklist, Sleepy Hollow, Bones, NCIS, NCIS:LA, Hawaii Five-O, Rookie Blue, Elementary and the reality series Survivor, Big Brother and Big Brother Canada. Global offers news through its early-evening network newscast Global National and delivers local news programs to a number of markets. Global expanded its news line-up in 2012 and 2013 with the launch of morning news programming in Toronto, Regina, Saskatoon, Winnipeg, Montreal and Halifax, and continues to focus on on-line and mobile platforms to reach its audiences.

The Specialty television services owned and operated by the Media division comprise 19 channels, including History, Food Network Canada, Showcase, HGTV Canada, Slice and National Geographic Canada. In 2014 Media announced the rebranding of two existing channels to FYI and Crime + Investigation which took place early in fiscal 2015. In 2013 Media launched Global News: BC1, a dedicated 24 hour all news Specialty channel in the province of British Columbia and acquired the remaining equity interest in TVtropolis (subsequently rebranded DTOUR). During 2013 Media also entered into a number of transactions with Corus Entertainment Inc. ("Corus") to optimize its portfolio of specialty channels, agreeing to sell its interests in ABC Spark and Historia and Series+ and to acquire an additional 20% interest in Food Network Canada. The ABC Spark and Food Network Canada transactions were completed during 2013 and the Historia and Series+ transaction closed in 2014.

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The following table sets forth all of the Specialty services in which the Company holds an interest:

Specialty Services Operated	% Equity Interest
Showcase	100%
Slice	100%
History	100%
H2	100%
HGTV Canada <sup>(1)</sup>	67%
Food Network Canada <sup>(1)</sup>	71%
Action	100%
Lifetime	100%
National Geographic Canada <sup>(2)</sup>	50%
National Geographic Canada Wild <sup>(2)</sup>	50%
BBC Canada <sup>(2)</sup>	50%
FYI	100%
IFC Canada	100%
DIY <sup>(1)</sup>	67%
DTOUR	100%
MovieTime	100%
DejaView	100%
Crime + Investigation	100%
Global News: BC1	100%

<sup>(1)</sup> Voting interest is 80.2%

<sup>(2)</sup> Voting interest is 80%

To meet the changing needs of its Conventional and Specialty viewing audiences, Media also commenced the roll out of its TV Everywhere strategy in 2014 with the launch of Global Go and HISTORY Go apps. These apps allow viewers to watch live TV, full episodes of select shows, clips and video exclusives on popular mobile devices, including WiFi enabled tablets and smartphones.

Late in fiscal 2014, Shaw Media partnered with Rogers to form shomi, a new SVOD/OTT service having the latest most exclusive programming and selections personalized for viewers. The service launched in beta in early November 2014.

**C. Seasonality and other additional information concerning the business**

**(a) Seasonality and customer dependency**

Although financial results of the Cable and Satellite business segments are generally not subject to significant seasonal fluctuations, subscriber activity may fluctuate from one quarter to another. Subscriber activity may also be affected by competition and varying levels of promotional activity undertaken by the Company. Shaw's Cable and Satellite businesses generally are not dependent upon any single customer or upon a few customers.

The Media business segment financial results are subject to fluctuations throughout the year due to, among other things, seasonal advertising and viewing patterns. In general, advertising revenues are higher during the fall, the first quarter, and lower during the summer months, the

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fourth quarter. Expenses are incurred more evenly throughout the year. The Specialty services are dependent on a small number of broadcast distribution undertakings ("BDUs") for distribution of the services.

**(b) Environmental matters**

Shaw's operations are subject to environmental regulations, including those related to electronic waste, printed paper and packaging. A number of provinces have enacted regulations providing for the diversion of certain types of electronic and other waste through product stewardship programs ("PSP"). Under a PSP, companies who supply designated products in or into a province are required to participate in or develop an approved program for the collection and recycling of designated materials and, in some cases, pay a per-item fee. Such regulations have not had, and are not expected to have, a material effect on the Company's earnings or competitive position.

**(c) Foreign operations**

Shaw Business U.S. Inc., a wholly-owned subsidiary of the Company, has entered into an indefeasible right of use ("IRU") with respect to a portion of a United States fibre network and owns certain other fibre and facilities in the United States. Shaw Business U.S. Inc. commenced revenue-generating operations in the United States in 2002. Its revenues for the year ended August 31, 2014 were not material.

In September 2014, the Company closed the acquisition of 100% of the shares of ViaWest, a US-based provider of data centre infrastructure, cloud technology and managed IT solutions, for an enterprise value of US \$1.2 billion which was funded through a combination of cash on hand, assumption of ViaWest debt, and a drawdown of US \$330 million on the Company's credit facility. The ViaWest acquisition provides the Company with a growth platform in the North American data centre sector and is another step in expanding technology offerings for mid-market enterprises in Western Canada. ViaWest is headquartered in Denver, Colorado and has 27 data centres in 8 key Western US markets.

**(d) Employees**

As at August 31, 2014, the Company employed approximately 14,000 people.

**D. Government regulations and regulatory developments**

Substantially all of the Corporation's business activities are subject to regulations and policies established under various Acts (*Broadcasting Act (Canada)* ("Broadcasting Act"), *Telecommunications Act (Canada)* ("Telecommunications Act"), *Radiocommunication Act (Canada)* ("Radiocommunication Act") and *Copyright Act (Canada)* ("Copyright Act")). Broadcasting and telecommunications are generally administered by the CRTC under the supervision of the Department of Canadian Heritage ("Canadian Heritage") and Department of Industry ("Industry Canada"), respectively.

Pursuant to the Broadcasting Act, the CRTC is mandated to supervise and regulate all aspects of the broadcasting system in a flexible manner. The Broadcasting Act requires BDUs to give priority to the carriage of Canadian services and to provide efficient delivery of programming services. The Broadcasting Act also sets out requirements for television broadcasters with respect to Canadian content. Shaw's businesses are dependent upon licenses (or operate pursuant to an exemption order) granted and issued by the CRTC and Industry Canada.

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Under the Telecommunications Act, the CRTC is responsible for ensuring that Canadians in all regions of Canada have access to reliable and affordable telecommunication services of high-quality. The CRTC has the authority to forbear from regulating certain services or classes of services provided by a carrier if the CRTC finds that there is sufficient competition for that service to protect the interests of users. All of Shaw's telecommunication retail services have been forborne from regulation and are not subject to price regulation. However, regulations do impact certain terms and conditions under which these services are provided. On October 23, 2014, the Government tabled Bill C-43 which amends the Telecommunications Act to grant the CRTC powers to impose administrative monetary penalties of up to \$10 million for each contravention of the Telecommunications Act or any regulation or CRTC decision pursuant to the Telecommunications Act, and up to \$15 million for each subsequent contravention.

The technical operating aspects of the Corporation's businesses are also regulated by technical requirements and performance standards established by Industry Canada, primarily under the Telecommunications Act and the Radiocommunication Act.

Pursuant to the Copyright Act, the Copyright Board of Canada oversees the collective administration of copyright royalties in Canada, including the review and approval of copyright tariff royalties payable to copyright collectives by BDUs, television broadcasters and online content services.

The sections below include a more detailed discussion of various regulatory matters and recent developments specific to Shaw's businesses.

**Licensing and ownership**

For each of its cable, DTH and SRDU undertakings, the Corporation holds a separate broadcasting license or is exempt from licensing. In November 2010, the majority of cable undertakings owned and operated by the Corporation were renewed by the CRTC for a five-year period ending August 31, 2015. Shaw's cable licenses for its undertakings serving British Columbia, Alberta, Saskatchewan and Manitoba are scheduled for renewal in 2015. The licenses of the Corporation's DTH and SRDU undertakings were renewed in 2013 by the CRTC for a seven year period ending August 31, 2019. Shaw has never failed to obtain a license renewal for its cable, DTH or SRDU undertakings.

The Company also holds a separate license for each of its conventional OTA television stations and each specialty service. These CRTC broadcasting licenses must be renewed from time to time and cannot be transferred without regulatory approval. The majority of the Corporation's licenses for its OTA television stations and specialty services were renewed for a five-year term ending August 31, 2016. The renewal decision implemented an expenditure-based regulatory regime, whereby the Corporation must expend a certain percentage of its prior-year revenues from its conventional OTA and specialty services on Canadian content, and also on specific categories of Canadian programs defined as "programs of national interest". These obligations are imposed on an individual license basis. With certain restrictions, the Corporation may share these regulatory obligations between and among its various conventional OTA and specialty licenses.

**The potential for new or increased fees through regulation**

Effective September 1, 2009, each licensed BDU was required to contribute 1.5% of its gross revenues derived from broadcasting to the Local Programming Improvement Fund ("LPIF") to support local television stations operating in non-metropolitan markets. Exempt systems were not required to contribute to the LPIF. In July 2012, the Commission determined that it was

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inappropriate to maintain the LPIF in the long term and that it would phase out the LPIF over the two subsequent broadcast years. Accordingly, for the 2012-2013 broadcast year, the LPIF contribution rate was reduced from 1.5% to 1.0%. For the 2013-2014 broadcast year, the LPIF contribution rate was further reduced to 0.5%. As of September 2014, the LPIF was discontinued.

In 2011, pursuant to a change in its policy regarding the delivery of distant signals by licensed BDUs, the CRTC introduced new Regulations requiring licensed cable BDUs to obtain the consent of an OTA broadcaster to deliver its signal in a distant market. Pursuant to the Regulations, DTH distribution undertakings may distribute a local over-the-air television signal without consent within the province of origin, but must obtain permission to deliver the over-the-air television signal beyond the province of origin unless the DTH distribution undertaking is required to carry the signal on its basic service. Broadcasters may assert a right to remuneration for the distribution of their signals in distant markets on the basis of these Regulations.

**Throne Speech and Government Direction**

The Speech from the Throne, delivered on October 16, 2013 included a statement indicating that the Government believes Canadians should have more ability to choose unbundled television channels, while protecting Canadian jobs. On November 14, the Minister of Canadian Heritage released an Order-in-Council ("OIC") requiring the CRTC to report to the Government by April 30, 2014 on how the ability of Canadian consumers to subscribe to pay and specialty television services on a service-by-service basis can be maximized, having regard to the broadcasting and regulatory objectives of the Broadcasting Act as well as specific issues including the effect of any proposed measures on: consumers with respect to their affordable access to a variety of services, distribution undertakings, Canadian pay and specialty services and Canadian independent producers. In addition, the OIC made it clear that any proposed measures to maximize consumers' ability to subscribe service-by-service ensure that the majority of programming services received by subscribers remain Canadian and that Canadian programming services, particularly local Canadian stations, continue to be given priority. The CRTC responded to the OIC by reporting that it would reach conclusions on the Government's questions in the decision rendered pursuant to a proceeding initially referred to as "a conversation with Canadians" and later commonly referred to as "Let's Talk TV". This proceeding is described below in more detail. Together, the Government's articulated position and the CRTC decision pursuant to the "Let's Talk TV" hearing could lead to changes in the regulatory requirements applicable to television programming and broadcasting distribution undertakings and, in particular, those pertaining to the manner in which the basic service, as well as packaging and standalone programming service options, are offered to customers.

**CRTC Hearing on the Future of Television – Let's Talk TV**

As noted above, on October 24, 2013, the Commission initiated a "conversation with Canadians about the future of television", which led to a major review of the regulatory and policy framework for the Canadian television broadcasting system, during the course of calendar 2014. This proceeding became commonly known as the "Let's Talk TV" proceeding. The Commission's proposals include: a mandatory all-Canadian small basic service; a requirement to allow subscribers to select all discretionary services on a standalone (pick-and-pay) basis and build their own custom packages of discretionary programming services (BDUs could still offer pre-assembled packages); elimination of simultaneous substitution; expansion of the *Code of conduct for commercial arrangements and interactions* to prohibit unreasonable penetration-based rate cards, requirements to distribute a service on the same terms as at a prior date, and

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most favored nation provisions; access provisions for non-vertically integrated programming services; redefining broadcasting revenues of licensees to include revenues from programming offered online or on other exempt platforms; modifying expenditure and exhibition requirements for licensed television stations and specialty and pay services; eliminating genre exclusivity and access rights for Category A pay and specialty services; and, introducing a BDU Code that would govern the relationship between BDUs and their subscribers, consistent with applicable provisions of the Wireless Code such as contract clarity, notice of changes to contract terms, and cancellation fees. The proposed regulatory framework would come into force on December 15, 2015. The Commission's decision is expected late in calendar 2014. While the outcome of the hearing (including the scope and implementation period for each proposal) is uncertain, this review could lead to changes in the regulatory requirements applicable to television programming and broadcasting distribution undertakings.

**Access rights**

Shaw's cable systems require access to support structures, such as poles, strand and conduits of telecommunication carriers and electric utilities, in order to deploy cable facilities. Under the Telecommunications Act the CRTC has jurisdiction over support structures of telecommunication carriers, including rates for third party use. The CRTC's jurisdiction does not extend to electrical utility support structures, which are regulated by provincial utility authorities. Following a 2010 decision by the CRTC to significantly increase certain support structure rental rates, the CRTC approved in July 2011 a new charge for the Corporation's attachments to the service poles of telecommunications carriers equal to the normal pole charge.

Under the Telecommunications Act, the Corporation may construct facilities in roadways and other public places with the consent of the municipality. In 2011, the CRTC initiated a process whereby a working group of industry and municipal representatives developed a non-binding model municipal access agreement. In November 2013, the CRTC approved the consensus recommendations of the working group for the model agreement and determined that certain non-consensus items, including indemnification, fees, and relocation costs, are to be negotiated between a carrier and a municipality.

**New media and Internet**

In June 2009 the CRTC issued its decision on "new media" by extending its exemption of new media broadcasting undertakings for another five years. This exemption order was amended in 2012 and renamed the *Exemption Order for Digital Media Broadcasting Undertakings*. The amended exemption order includes, *inter alia*, a reverse onus of proof in cases where it is alleged that an exempt undertaking has conferred an undue preference or disadvantage, and a prohibition on exempt undertakings offering television programming on an exclusive or preferential basis in a manner that depends upon the subscription to a specific mobile or retail internet access service.

Pursuant to the above-noted exemption order, the CRTC also decided against imposing any regulatory measures, including financial contribution requirements on ISPs, to support Canadian new media content through a levy on the revenue of exempt digital media undertakings. The CRTC is now considering, in the context of the Let's Talk TV proceeding, whether to redefine the broadcasting revenues of licensees to include revenues from programming offered online or on other exempt platform. A decision in the Let's Talk TV proceeding is expected late in calendar 2014.

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Shaw is mandated by the CRTC to provide Third Party Internet Access ("TPIA") service, which enables independent ISPs to provide Internet services at premises served by Shaw's network. In 2011, the CRTC reviewed the billing model for TPIA services, TPIA rates and whether usage based billing may be applied to TPIA services. In the decision that followed its review (the "Wholesale Internet Access Decision"), the CRTC approved two billing models, a flat-rate model in which the TPIA rate includes access and usage and a capacity-based model in which access and capacity usage are billed separately. Shaw is currently approved to provide TPIA service under the flat-rate model although Shaw may elect to move to a capacity-based model in the future. The CRTC is currently reviewing the regulatory regime for several wholesale competitor services, including TPIA, through a public consultation that launched in October 2013 and will culminate in a public hearing starting in late November 2014.

In September 2013, a consortium of independent ISPs filed an application with the CRTC requesting changes to the TPIA service. If the CRTC mandates the changes to TPIA as requested in the application, this would require Shaw to dedicate additional resources to address specific service order processing, IT system and billing system changes.

In late 2010 Parliament passed Canada's anti-spam legislation ("CASL"), which, together with regulations passed pursuant to CASL, sets out a comprehensive regulatory regime regarding on-line commerce, including requirements to obtain consent prior to sending commercial electronic messages and installing computer programs. CASL is administered primarily by the CRTC, and non-compliance may result in fines of up to \$10 million. The first phase of CASL, pertaining to the sending of commercial electronic messages, came into force in July 2014. To ensure compliance with CASL, Shaw reviewed and updated its current practices with respect to marketing and other communications with customers. Computer program installation provisions of CASL will come into effect on January 15, 2015. Shaw is reviewing and updating its practices regarding computer program installations in order to comply.

Shaw and other telecommunications providers had expected that they would need to review and potentially upgrade their interception and other systems to comply with anticipated lawful access requirements. In February 2013, the Government announced that it would not be proceeding with its planned lawful access legislation, Bill C-30, *An Act to enact the Investigating and Preventing Criminal Electronic Communications Act* (the "Bill") and related plan to amend the *Criminal Code* and other Acts. The Government indicated that its decision not to proceed was in response to the expressed concerns of Canadians regarding the Bill. The legislation would have required telecommunications service providers to provide subscriber information without a warrant and for ISPs to establish and maintain capabilities to facilitate the lawful interception of information transmitted by telecommunications and to provide information about subscribers to law enforcement agencies.

In November 2013 the Government introduced Bill C-13, *An Act to amend the Criminal Code, the Canada Evidence Act, the Competition Act and the Mutual Legal Assistance in Criminal Matters Act* (the "Bill C-13") which would, if passed, expand the lawful access powers of the Government and introduce new requirements for telecommunications providers to preserve and produce subscriber information. Consistent with the Government's decision not to proceed with Bill C-30, almost all of the newly proposed measures under Bill C-13 are subject to judicial oversight and do not require the provision of information without a warrant or discharge of a burden of proof. However, should the requirements of Bill C-13 become law, Shaw and other telecommunications providers will need to review and potentially upgrade their interception and other systems to comply with new lawful access requirements.

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In its 3 Year Work Plan, the CRTC has scheduled reviews of Competitor Quality of Service and Basic Telecommunications Services, each of which may have a direct impact on Shaw's operations. With respect to Competitor Quality of Service, the CRTC will undertake a process to review the competitor quality of service indicators and the rate rebate plan for competitors to ensure alignment with the overall wholesale services framework which is currently under review. With respect to Basic Telecommunication Services, the CRTC will initiate a comprehensive review to determine what services (e.g. voice and broadband) are required by all Canadians to fully participate in the digital economy and whether there should be changes to the subsidy regime and national contribution mechanism.

**Digital transition**

In July 2009 the CRTC identified the major markets where it expected conventional television broadcasters to convert their full-power OTA analog transmitters to digital transmitters by August 31, 2011. The conversion from analog to digital freed up spectrum for government auction.

The Corporation completed the digital transition in all mandatory markets as of August 31, 2011. Since then, the Corporation has been converting transmitters in non-mandatory markets and expects to complete these conversions in 2016.

**Vertical integration**

The Commission recognizes that vertical integration can be beneficial and that it also has potential to enable preferential treatment. In view of increasing industry consolidation and vertical integration, the CRTC issued a vertical integration policy in September 2011. The policy introduced new safeguards in addition to various regulatory mechanisms that already exist, including a prohibition on vertically integrated undertakings from offering television programming on an exclusive or otherwise preferential basis in a manner that is dependent on the subscription to a specific mobile or retail Internet access service, and a reverse onus of proof in cases where undue preference is alleged in connection with the terms of distribution of any programming service. Measures also include a code of conduct governing commercial relations and interactions between and among broadcast distributors, programmers and new media undertakings, and a standstill requirement prohibiting a distribution undertaking from changing the terms of distribution or carriage pending the resolution of a dispute.

The CRTC imposed certain parts of the code as conditions of license upon BCE in its recent acquisition of Astral Media Inc. Uncertainty remains as to the extent to which the CRTC will seek to impose such conditions of licence and the ultimate impact of the CRTC decision introducing the new safeguards and to formalize code of conduct requirements as conditions of license. The code of conduct is applied on a case-by-case basis when disputes arise and may be revised pursuant to the Let's Talk TV proceeding discussed above. Existing or new safeguards could have an impact on the Corporation.

**Limits on non-Canadian ownership and control for broadcasting undertakings**

Non-Canadians are permitted to own and control, directly or indirectly, up to 33.3% of the voting shares and 33.3% of the votes of a holding company that has a subsidiary operating company licensed under the Broadcasting Act. In addition, up to 20% of the voting shares and 20% of the votes of the licensee may be owned and controlled, directly or indirectly, by non-Canadians. As well, the chief executive officer (CEO) and not less than 80% of the board of directors of the licensee must be resident Canadians. There are no restrictions on the number of non-voting shares that may be held by non-Canadians at either the holding company or licensee



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level. Neither the holding company nor the licensee may be controlled in fact by non-Canadians, the determination of which is a question of fact within the jurisdiction of the CRTC.

The same restrictions apply to certain Canadian carriers pursuant to the Telecommunications Act and associated regulations and the Radiocommunication Act and associated regulations, except that there is no requirement that the CEO be a resident Canadian. In March 2012, the government announced its intention to amend the Telecommunications Act to remove Canadian ownership requirements for wire-line and wireless telecommunications carriers with annual revenues from the provision of telecommunications services in Canada that represent less than 10% of the total annual revenues, as determined by the CRTC. These amendments were passed as part of the federal budget bill in June 2012 and may lead to greater levels of competition in the Canadian telecommunications market.

The Corporation's Articles contain measures to ensure the Corporation is able to remain compliant with applicable Canadian ownership requirements and its ability to obtain, amend or renew a license to carry on any business. Shaw must file a compliance report annually with the CRTC confirming that it is eligible to operate in Canada as a telecommunications common carrier.

**AWS spectrum transfers**

On June 28, 2013 the Minister of Industry announced a new framework for the review of spectrum license transfers. Under the new framework, all spectrum transfer reviews, including the review of the proposed transfer of Shaw's AWS spectrum to Rogers, will include consideration of a number of factors, including the overall distribution of license holdings in the licensed spectrum band and other commercial mobile spectrum bands in the licensed area, the relative utility and substitutability of the licensed spectrum and the change in spectrum concentration levels that would result from the transfer. The reviews by Industry Canada and the Competition Bureau of the proposed transfer of Shaw's AWS spectrum to Rogers are ongoing.

**E. Key performance drivers**

Shaw measures the success of its strategies using a number of key performance drivers which are outlined below, including a discussion as to their relevance, definitions, calculation methods and underlying assumptions.

**FINANCIAL MEASURES:**

***i) Revenue***

Revenue is a measurement determined in accordance with International Financial Reporting Standards ("IFRS"). It represents the inflow of cash, receivables or other consideration arising from the sale of products and services. Revenue is net of items such as trade or volume discounts, agency commissions and certain excise and sales taxes. It is the base on which free cash flow, a key performance driver, is determined; therefore, it measures the potential to deliver free cash flow as well as indicating growth in a competitive market place.

**The Company's continuous disclosure documents may provide discussion and analysis of non-IFRS financial measures. These financial measures do not have standard definitions prescribed by IFRS and therefore may not be comparable to similar measures disclosed by other companies. The Company's continuous disclosure requirements may also provide discussion and analysis of additional GAAP measures. Additional GAAP measures include line items, headings and sub-totals included in financial statements. The Company utilizes these measures**

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in making operating decisions and assessing its performance. Certain investors, analysts and others utilize these measures in assessing the Company's operational and financial performance and as an indicator of its ability to service debt and return cash to shareholders. These non-IFRS measures and additional GAAP measures have not been presented as an alternative to net income or any other measure of performance or liquidity prescribed by IFRS. The following contains a description of the Company's use of non-IFRS financial measures and additional GAAP measures and provides a reconciliation to the nearest IFRS measure or provides a reference to such reconciliation.

*ii) Operating income before restructuring costs and amortization*

Operating income before restructuring costs and amortization is calculated as revenue less operating, general and administrative expenses. It is intended to indicate the Company's ability to service and/or incur debt, and therefore it is calculated before one-time items like restructuring costs, amortization (a non-cash expense) and interest. Operating income before restructuring costs and amortization is also one of the measures used by the investing community to value the business.

Relative increases period-over-period in operating income before restructuring costs and amortization and in operating margin are indicative of the Company's success in delivering valued products and services, and engaging programming content to its customers in a cost-effective manner.

(\$ millions Cdn)	Year ended August 31,	
	2014	2013
<b>Operating income</b>	<b>1,439</b>	1,366
Add back (deduct):		
Restructuring costs	<b>58</b>	–
Amortization:		
Deferred equipment revenue	<b>(69)</b>	(121)
Deferred equipment costs	<b>142</b>	257
Property, plant and equipment, intangibles and other	<b>692</b>	718
<b>Operating income before restructuring costs and amortization</b>	<b>2,262</b>	2,220

*iii) Operating margin*

Operating margin is calculated by dividing operating income before restructuring costs and amortization by revenue.

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*iv) Free cash flow*

The Company uses free cash flow as a measure of the Company's ability to repay debt and return cash to shareholders. Consolidated free cash flow is calculated as follows:

(\$millions Cdn)	Year ended August 31,		
	2014	2013	Change %
<b>Revenue</b>			
Cable	<b>3,365</b>	3,266	3.0
Satellite	<b>878</b>	860	2.1
Media	<b>1,096</b>	1,106	(0.9)
	<b>5,339</b>	5,232	2.0
Intersegment eliminations	<b>(98)</b>	(90)	8.9
	<b>5,241</b>	5,142	1.9
<b>Operating income before restructuring costs and amortization<sup>(1)</sup></b>			
Cable	<b>1,632</b>	1,582	3.2
Satellite	<b>277</b>	285	(2.8)
Media	<b>353</b>	353	–
	<b>2,262</b>	2,220	1.9
<b>Capital expenditures and equipment costs (net):</b>			
Cable	<b>988</b>	867	14.0
Accelerated capital fund investment <sup>(1)</sup>	<b>(240)</b>	(110)	>100.0
Adjusted Cable	<b>748</b>	757	(1.2)
Satellite	<b>89</b>	123	(27.6)
Media	<b>18</b>	31	(41.9)
Total	<b>855</b>	911	(6.1)
<b>Free cash flow before the following</b>	<b>1,407</b>	1,309	7.5
Less			
Interest	<b>(264)</b>	(308)	(14.3)
Cash taxes	<b>(359)</b>	(300)	19.7
<b>Other adjustments:</b>			
Non-cash share-based compensation	<b>3</b>	5	(40.0)
CRTC benefit obligation funding	<b>(58)</b>	(52)	11.5
Non-controlling interests	<b>(31)</b>	(39)	(20.5)
Pension adjustment	<b>(5)</b>	12	>100.0
Customer equipment financing	<b>18</b>	(10)	>100.0
Preferred share dividends	<b>(13)</b>	(13)	–
<b>Free cash flow</b>	<b>698</b>	604	15.6
<b>Operating margin<sup>(1)</sup></b>			
Cable	<b>48.5%</b>	48.4%	0.1
Satellite	<b>31.5%</b>	33.1%	(1.6)
Media	<b>32.2%</b>	31.9%	0.3

(1) See key performance drivers on page 21.

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Free cash flow is calculated as operating income before restructuring costs and amortization, less interest, cash taxes paid or payable, capital expenditures (on an accrual basis and net of proceeds on capital dispositions and adjusted to exclude amounts funded through the accelerated capital fund) and equipment costs (net), adjusted to exclude share-based compensation expense, less cash amounts associated with funding the new and assumed CRTC benefit obligations related to the acquisition of Shaw Media as well as excluding non-controlling interest amounts that are consolidated in the operating income before restructuring costs and amortization, capital expenditure and cash tax amounts. Free cash flow also includes changes in receivable related balances with respect to customer equipment financing transactions as a cash item, and is adjusted for recurring cash funding of pension amounts net of pension expense. Dividends paid on the Company's Cumulative Redeemable Rate Reset Preferred Shares are also deducted.

Free cash flow has not been reported on a segmented basis. Certain components of free cash flow including operating income before restructuring costs and amortization, capital expenditures (on an accrual basis net of proceeds on capital dispositions) and equipment costs (net), CRTC benefit obligation funding, and non-controlling interest amounts continue to be reported on a segmented basis. Other items, including interest and cash taxes, are not generally directly attributable to a segment, and are reported on a consolidated basis.

For free cash flow purposes the Company considers the initial \$300 million supplemental executive retirement plan funding in the prior year to be a financing transaction and has not included the amount funded or the related cash tax recovery in the free cash flow calculation.

**v) Accelerated capital fund**

During 2013, the Company established a notional fund, the accelerated capital fund, of up to \$500 million with proceeds received, and to be received, from several strategic transactions. The accelerated capital initiatives are being funded through this fund and not cash generated from operations. Key investments include the completion of the Calgary internal data centre, further digitization of the network and additional bandwidth upgrades, development of IP delivery of video, expansion of the WiFi network, and additional innovative product offerings related to Shaw Go and other applications to provide an enhanced customer experience. Details on the accelerated capital fund and investment are as follows:

<b>Estimated year of spend</b> (\$millions Cdn)	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
<b>Fund Opening Balance</b>	<b>110</b>	<b>240</b>	<b>150</b>	<b>500</b>
Accelerated capital investment	<b>110</b>	<b>240</b>	<b>-</b>	<b>350</b>
<b>Fund Closing Balance, August 31, 2014</b>	<b>-</b>	<b>-</b>	<b>150</b>	<b>150</b>

**STATISTICAL MEASURES:**

***Subscriber counts (or Revenue Generating Units ("RGUs")), including penetration and bundled customers***

The Company measures the count of its customers in Cable and DTH (Shaw Direct). Video cable subscribers include residential customers, multiple dwelling units ("MDUs") and commercial customers. A residential subscriber who receives at a minimum, basic cable service, is counted as one subscriber. In the case of MDUs, such as apartment buildings, each tenant with a minimum of basic cable service is counted as one subscriber, regardless of whether invoiced individually or having services included in his or her rent. Each building site of a commercial

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customer (e.g., hospitals, hotels or retail franchises) that is receiving at a minimum, basic cable service, is counted as one subscriber. Internet customers include all modems on billing and Digital Phone lines includes all phone lines on billing. All subscriber counts exclude complimentary accounts but include promotional accounts.

Shaw Direct measures its count of subscribers in the same manner as Cable counts its Video customers, except that it also includes seasonal customers who have indicated their intention to reconnect within 180 days of disconnection.

RGUs represent the number of products sold to customers and includes Video (Cable and DTH subscribers), Internet customers, and Digital Phone lines. As at August 31, 2014 the Company had approximately 6.1 million RGUs.

Subscriber counts, or RGUs, and penetration statistics measure market share and also indicate the success of bundling and pricing strategies.

**F. Critical accounting policies and estimates**

The Company prepared its Consolidated Financial Statements in accordance with IFRS as issued by the International Accounting Standards Board ("IASB"). An understanding of the Company's accounting policies is necessary for a complete analysis of results, financial position, liquidity and trends. Refer to Note 2 to the Consolidated Financial Statements for additional information on accounting policies. The following section discusses key estimates and assumptions that management has made under IFRS and how they affect the amounts reported in the Consolidated Financial Statements and notes. Following is a discussion of the Company's critical accounting policies:

***i) Revenue and expense recognition***

Revenue is considered earned as services are performed, provided that at the time of performance, ultimate collection is reasonably assured. Such performance is regarded as having been achieved when reasonable assurance exists regarding the measurement of the consideration that will be derived from rendering the service. Revenue from cable, Internet, Digital Phone and DTH customers includes subscriber service revenue when earned. The revenue is considered earned as the period of service relating to the customer billing elapses.

The Company has multiple deliverable arrangements comprised of upfront fees (subscriber connection fee revenue and/or customer premise equipment revenue) and related subscription revenue. The Company determined that the upfront fees charged to customers do not constitute separate units of accounting; therefore, these revenue streams are assessed as an integrated package.

With Shaw Media, subscriber revenue is recognized monthly based on subscriber levels. Advertising revenues are recognized in the period in which the advertisements are aired or displayed on the Company's digital properties and recorded net of agency commissions as these amounts are paid directly to the agency or advertiser. When a sales arrangement includes multiple advertising spots, the proceeds are allocated to individual advertising spots under the arrangement based on relative fair values.

***Subscriber connection fee revenue***

Connection fees have no stand alone value to the customer separate and independent of the Company providing additional subscription services, therefore the connection fee revenue must be deferred and recognized systematically over the periods that the subscription services are

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earned. There is no specified term for which the customer will receive the related subscription service, therefore the Company has considered its customer churn rate and other factors, such as competition from new entrants, to determine the deferral period of three years.

*Subscriber connection and installation costs*

The costs of physically connecting a new home are capitalized as part of the Company's distribution system as the service potential of the distribution system is enhanced by the ability to generate future subscriber revenue. Costs of disconnections are expensed as incurred as the activity does not generate future revenue.

*Customer premise equipment revenue and costs*

Customer premise equipment available for sale, which generally includes DCT and DTH equipment, has no stand alone value to the customer separate and independent of the Company providing additional subscription services. Therefore the equipment revenue is deferred and recognized systematically over the periods that the subscription services are earned. As the equipment sales and the related subscription revenue are considered one transaction, recognition of the equipment revenue commences once the subscriber service is activated. There is no specified term for which the customer will receive the related subscription service, therefore the Company has considered various factors including customer churn, competition from new entrants, and technology changes to determine the deferral period of three years.

In conjunction with equipment revenue, the Company also incurs incremental direct costs which include equipment and related installation costs. These direct costs cannot be separated from the undelivered subscription service included in the multiple deliverable arrangement. Under IAS 2 "Inventories", these costs represent inventoriable costs and are deferred and amortized over the period of three years, consistent with the recognition of the related equipment revenue. The equipment and installation costs generally exceed the amounts received from customers on the sale of equipment (the equipment is sold to the customer at a subsidized price). The Company defers the entire cost of the equipment, including the subsidy portion, as it has determined that this excess cost will be recovered from future subscription revenues and that the investment by the customer in the equipment creates value through increased retention.

*Shaw Tracking equipment revenue and costs*

Shaw Tracking equipment revenue is recognized over the period of the related service contract for airtime, which is generally five years.

In conjunction with Shaw Tracking equipment revenue, the Company incurs incremental direct costs including equipment costs. These direct costs cannot be separated from the undelivered tracking service included in the multiple deliverable arrangement. Under IAS 2 "Inventories", these costs represent inventoriable costs and are deferred and amortized over the period of five years, consistent with the recognition of the related tracking equipment revenue.

*Shaw Business installation revenue and expenses*

The Company also receives installation revenues in its Shaw Business operation on contracts with commercial customers which are deferred and recognized as revenue on a straight-line basis over the related service contract, generally spanning two to ten years. Direct and incremental costs associated with the service contract, in an amount not exceeding the upfront installation revenue, are deferred and recognized as an operating expense on a straight-line basis over the same period.

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*Income statement classification*

The Company distinguishes amortization of deferred equipment revenue and deferred equipment costs from the revenue and expenses recognized from ongoing service activities on its income statement. Equipment revenue and costs are deferred and recognized over the anticipated term of the related future revenue (i.e., the monthly service revenue) with the period of recognition spanning three to five years. As a result, the amortization of deferred equipment revenue and deferred equipment costs are non-cash items on the income statement, similar to the Company's amortization of deferred IRU revenue, which the Company also segregates from ongoing revenue. Further, within the lifecycle of a customer relationship, the customer generally purchases customer premise equipment at the commencement of the customer relationship, whereas the subscription revenue represents a continuous revenue stream throughout that customer relationship. Therefore, the segregated presentation provides a clearer distinction within the income statement between cash and non-cash activities and between up-front and continuous revenue streams, which assists financial statement readers to predict future cash flows from operations.

**ii) Allowance for doubtful accounts**

The majority of the Company's revenues are earned from selling on credit to individual subscribers. Because there are some customers who do not pay their debts, selling on credit necessarily involves credit losses. The Company is required to make an estimate of an appropriate allowance for doubtful accounts on its receivables. In determining its estimate, the Company considers factors such as the number of days the account is past due, whether or not the customer continues to receive service, the Company's past collection history and changes in business circumstances. The estimated allowance required is a matter of judgement and the actual loss eventually sustained may be more or less than the estimate, depending on events which have yet to occur and which cannot be foretold, such as future business, personal and economic conditions. Conditions causing deterioration or improvement in the aging of accounts receivable and collections will increase or decrease bad debt expense.

**iii) Property, plant and equipment and other intangibles – capitalization of direct labour and overhead**

The cost of property, plant and equipment and other intangibles includes direct construction or development costs (such as materials and labour) and overhead costs directly attributable to the construction or development activity. The Company capitalizes direct labour and direct overhead incurred to construct new assets, upgrade existing assets and connect new subscribers. These costs are capitalized as they are directly attributable to the acquisition, construction, development or betterment of the networks or other intangibles. Repairs and maintenance expenditures are charged to operating expenses as incurred.

Direct labour and overhead costs are capitalized in three principal areas:

1. Corporate departments such as engineering and information technology ("IT"): Engineering is primarily involved in overall planning and development of the cable/Internet/Digital Phone infrastructure. Labour and overhead costs directly related to these activities are capitalized as the activities directly relate to the planning and design of the construction of the distribution system. The IT department devotes considerable efforts towards the development of systems to support Digital Phone, WiFi, and projects related to new customer management, billing and operating support systems. Labour costs directly related to these and other projects are capitalized.

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2. Cable regional construction departments, which are principally involved in constructing, rebuilding and upgrading the cable/Internet/Digital Phone infrastructure: Labour and overhead costs directly related to the construction activity are capitalized as the activities directly relate to the construction or upgrade of the distribution system. Capital projects include, but are not limited to, projects such as the new subdivision builds, increasing network capacity for Internet, Digital Phone and VOD by reducing the number of homes fed from each node, and upgrades of plant capacity, including the DNU project, and the WiFi build.
3. Subscriber-related activities such as installation of new drops and Internet and Digital Phone services: The labour and overhead directly related to the installation of new services are capitalized as the activity involves the installation of capital assets (i.e., wiring, software, etc.) which enhance the service potential of the distribution system through the ability to earn future revenues. Costs associated with service calls, collections, disconnects and reconnects that do not involve the installation of a capital asset are expensed.

Amounts of direct labour and direct overhead capitalized fluctuate from year to year depending on the level of customer growth and plant upgrades for new services. In addition, the level of capitalization fluctuates depending on the proportion of internal labour versus external contractors used in construction projects.

The percentage of direct labour capitalized in many cases is determined by the nature of employment in a specific department. For example, a significant portion of labour and direct overhead of the cable regional construction departments is capitalized as a result of the nature of the activity performed by those departments. Capitalization is also based on piece rate work performed by unit-based employees which is tracked directly. In some cases, the amount of capitalization depends on the level of maintenance versus capital activity that a department performs. In these cases, an analysis of work activity is applied to determine this percentage split.

***iv) Amortization policies and useful lives***

The Company amortizes the cost of property, plant and equipment and other intangibles over the estimated useful service lives of the items. These estimates of useful lives involve considerable judgment. In determining these estimates, the Company takes into account industry trends and company-specific factors, including changing technologies and expectations for the in-service period of these assets. On an annual basis, the Company reassesses its existing estimates of useful lives to ensure they match the anticipated life of the technology from a revenue-producing perspective. If technological change happens more quickly or in a different way than the Company has anticipated, the Company may have to shorten the estimated life of certain property, plant and equipment or other intangibles which could result in higher amortization expense in future periods or an impairment charge to write down the value of property, plant and equipment or other intangibles.

***v) Intangibles***

The excess of the cost of acquiring cable and satellite and media businesses over the fair value of related net identifiable tangible and intangible assets acquired is allocated to goodwill. Net identifiable intangible assets acquired consist primarily of amounts allocated to broadcast rights and licenses which represent identifiable assets with indefinite useful lives.



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Broadcast rights and licenses in the cable and satellite businesses are comprised of broadcast authorities including licenses and exemptions from licensing that allow access to homes and subscribers in a specific area that are identified on a business combination with respect to the acquisition of shares or assets of a BDU.

Broadcast licenses in the media business are licenses to operate conventional and specialty services that are identified on a business combination with respect to the acquisition of shares or assets of a broadcasting undertaking.

The Company has concluded that the broadcast rights and licenses have indefinite useful lives since there are no legal, regulatory, contractual, economic or other factors that would prevent the Company's license renewals or limit the period over which these assets will contribute to the Company's cash flows. Goodwill and broadcast rights and licenses are not amortized but are assessed for impairment on an annual basis in accordance with IAS 36 "Impairment".

The Company also owns AWS licenses that are required to operate a wireless system in Canada. The AWS licenses have indefinite lives and are subject to an annual review for impairment by comparing the estimated fair value to the carrying amount. In late 2011 Shaw decided not to pursue a conventional wireless build. In 2013 the Company entered into an agreement with Rogers granting Rogers an option to acquire its wireless spectrum licenses. The potential option exercise for the sale of the wireless spectrum licenses is subject to various regulatory approvals.

Program rights represent licensed rights acquired to broadcast television programs on the Company's conventional and specialty television channels and program advances are in respect of payments for programming prior to the window license start date. For licensed rights, the Company records a liability for program rights and corresponding asset when the license period has commenced and all of the following conditions have been met: (i) the cost of the program is known or reasonably determinable, (ii) the program material has been accepted by the Company in accordance with the license agreement and (iii) the material is available to the Company for telecast. Program rights are expensed on a systematic basis generally over the estimated exhibition period as the programs are aired and are included in operating, general and administrative expenses.

Other intangibles include software that is not an integral part of the related hardware, customer relationships as well as a trademark and brands. Software is amortized on a straight-line basis over their estimated useful lives ranging from three to ten years. Customer relationships represent the value of customer contracts and relationships acquired in a business combination and are amortized on a straight-line basis over the estimated useful life of 15 years.

***vi) Asset impairment***

The Company tests goodwill and indefinite-life intangibles for impairment annually (as at March 1) and when events or changes in circumstances indicate that the carrying value may be impaired. The recoverable amount of each cash-generating unit ("CGU") is determined based on the higher of the CGU's fair value less costs to sell and its value in use. A CGU is the smallest identifiable group of assets that generate cash flows that are independent of the cash inflows from other assets or groups of assets. The Company's cash generating units are consistent with its reporting segments, Cable, Satellite and Media. Where the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods. The results of the impairment tests are provided in Note 10 to the Consolidated Financial Statements.

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**vii) Employee benefit plans**

As at August 31, 2014, Shaw had non-registered defined benefit pension plans for key senior executives and designated executives and various registered defined benefit plans for certain unionized and non-unionized employees. The amounts reported in the financial statements relating to the defined benefit pension plans are determined using actuarial valuations that are based on several assumptions including the discount rate and rate of compensation increase. While the Company believes these assumptions are reasonable, differences in actual results or changes in assumptions could affect employee benefit obligations and the related income statement impact. The differences between actual and assumed results are immediately recognized in other comprehensive income/loss. The most significant assumption used to calculate the net employee benefit plan expense is the discount rate. The discount rate is the interest rate used to determine the present value of the future cash flows that is expected will be needed to settle employee benefit obligations and is also used to calculate the interest income on plan assets. It is based on the yield of long-term, high-quality corporate fixed income investments closely matching the term of the estimated future cash flows and is reviewed and adjusted as changes required. The following table illustrates the increase on the accrued benefit obligation and pension expense of a 1% decrease in the discount rate:

	Accrued Benefit Obligation at End of Fiscal 2014	Pension Expense Fiscal 2014
Weighted Average Discount Rate – Non-registered Plans	4.00%	4.75%
Weighted Average Discount Rate – Registered Plans	4.09%	4.84%
Impact of: 1% decrease ( <i>\$millions</i> ) – Non-registered Plans	\$ 85	\$ 4
Impact of: 1% decrease ( <i>\$millions</i> ) – Registered Plans	\$ 31	\$ 2

**viii) Deferred income taxes**

The Company has recognized deferred income tax assets and liabilities for the future income tax consequences attributable to differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases. Deferred tax assets are also recognized in respect of losses of certain of the Company's subsidiaries. The deferred income tax assets and liabilities are measured using enacted or substantially enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to reverse or the tax losses are expected to be utilized. Realization of deferred income tax assets is dependent upon generating sufficient taxable income during the period in which the temporary differences are deductible. The Company has evaluated the likelihood of realization of deferred income tax assets based on forecasts of taxable income of future years, existing tax laws and tax planning strategies. Significant changes in assumptions with respect to internal forecasts or the inability to implement tax planning strategies could result in future impairment of these assets.

**ix) Commitments and contingencies**

The Company is subject to various claims and contingencies related to lawsuits, taxes and commitments under contractual and other commercial obligations. Contingent losses are recognized by a charge to income when it is likely that a future event will confirm that an asset has been impaired or a liability incurred at the date of the financial statements and the amount can be reasonably estimated. Contractual and other commercial obligations primarily relate to network fees, program rights and operating lease agreements for use of transmission facilities,

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including maintenance of satellite transponders and lease of premises in the normal course of business. Significant changes in assumptions as to the likelihood and estimates of the amount of a loss could result in recognition of additional liabilities.

**G. Related party transactions**

Related party transactions are reviewed by Shaw's Corporate Governance and Nominating Committee, comprised of independent directors. The following sets forth certain transactions in which the Company is involved.

***Corus***

The Company and Corus are subject to common voting control. During the year, network, advertising and programming fees were paid to various Corus subsidiaries. The Company provided uplink of television signals, programming content, Internet services and lease of circuits to various Corus subsidiaries. In addition, the Company provided Corus with television advertising spots in return for radio and television advertising.

During 2013, the Company entered into a number of transactions with Corus to optimize its portfolio of specialty channels. Shaw agreed to sell to Corus its 49% interest in ABC Spark and 50% interest in its two French-language channels, Historia and Series+. In addition, Corus agreed to sell to Shaw its 20% interest in Food Network Canada. The ABC Spark and Food Network Canada transactions closed during 2013 while Historia and Series+ closed in fiscal 2014.

***Burrard Landing Lot 2 Holdings Partnership***

The Company has a 33.33% interest in the Partnership. During the current year, the Company paid the Partnership for lease of office space in Shaw Tower. Shaw Tower, located in Vancouver, BC, is the Company's headquarters for its lower mainland operations.

***Specialty channels***

The Company previously held interests in a number of specialty television channels which were either subject to joint control or significant influence, including Historia and Series+. During the current year the Company paid network fees to these channels.

***Key management personnel and Board of Directors***

Key management personnel consist of the most senior executive team and along with the Board of Directors have the authority and responsibility for directing and controlling the activities of the Company. In addition to compensation provided to key management personnel and the Board of Directors for services rendered, the Company transacts with companies related to certain Board members primarily for the purchase of remote control units, network programming and installation of equipment.

**H. New accounting standards**

Shaw has adopted or will adopt a number of new accounting policies as a result of recent changes in IFRS as issued by the IASB. The ensuing discussion provides additional information as to the date that Shaw is or was required to adopt the new standards, the methods of adoption permitted by the standards, the method chosen by Shaw, and the effect on the financial statements as a result of adopting the new policies. The adoption or future adoption of these accounting policies has not and is not expected to result in changes to the Company's current business practices.

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The Company adopted the following standards and amendments effective September 1, 2013:

**Adoption of recent accounting pronouncements**

The adoption of the following standards and amendments effective September 1, 2013 had no impact on the Company's consolidated financial statements other than additional disclosure requirements.

- IFRS 10 *Consolidated Financial Statements* replaces previous consolidation guidance and outlines a single consolidation model that identifies control as the basis for consolidation of all types of entities.
- IFRS 11 *Joint Arrangements* replaces IAS 31 *Interests in Joint Ventures* and SIC 13 *Jointly Controlled Entities – Non-Monetary Contributions by Venturers*. The new standard classifies joint arrangements as either joint operations or joint ventures.
- IFRS 12 *Disclosure of Interests in Other Entities* sets out required disclosures on application of IFRS 10, IFRS 11 and IAS 28 (amended 2011).
- IAS 27 *Separate Financial Statements* was amended in 2011 for the issuance of IFRS 10 and retains the same guidance for separate financial statements.
- IAS 28 *Investments in Associates* was amended in 2011 for changes based on issuance of IFRS 10 and IFRS 11 and provides guidance on accounting for joint ventures, as defined by IFRS 11, using the equity method.
- IFRS 13 *Fair Value Measurement* defines fair value, provides guidance on its determination and introduces consistent requirements for disclosure of fair value measurements.

The Company has elected to early adopt the amendments to IAS 36 *Impairment of Assets* for the year ended August 31, 2014. The amendments limit the requirement to disclose the recoverable amount to assets (including goodwill) for which an impairment loss was recognized or reversed in the period, instead of the recoverable amount for each CGU to which significant goodwill or indefinite-life intangible assets have been allocated. Under the amendments, recoverable amount is required to be disclosed only when an impairment loss has been recognized or reversed.

**Standards, interpretations and amendments to standards issued but not yet effective**

The Company has not yet adopted certain standards, interpretations and amendments that have been issued but are not yet effective. The following pronouncements are being assessed to determine their impact on the Company's results and financial position.

- IFRIC 21 *Levies* provides guidance on when to recognize a financial liability imposed by a government, if the levy is accounted for in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*, or where the timing and amount of the levy is certain. This interpretation is effective for the annual period commencing September 1, 2014 and is not expected to have an impact on the Company's financial statements.
- *Clarification of Acceptable Methods of Depreciation and Amortization* (Amendments to IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets*) prohibits revenue from being used as a basis to depreciate property, plant and equipment and significantly limits use of revenue-based amortization for intangible assets. The amendments are to be applied prospectively for the annual period commencing September 1, 2016.

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- IFRS 15 *Revenue from Contracts with Customers*, was issued in May 2014 and replaces IAS 11 *Construction Contracts*, IAS 18 *Revenue*, IFRIC 13 *Customer Loyalty Programs*, IFRIC 15 *Agreements for the Construction of Real Estate*, IFRIC 18 *Transfers of Assets from Customers* and SIC-31 *Revenue – Barter Transactions Involving Advertising Services*. The new standard requires revenue to be recognized to depict the transfer of promised goods or services to customers in an amount that reflects the consideration expected to be received in exchange for those goods or services. The principles are to be applied in the following five steps: (1) identify the contract(s) with a customer, (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation. The new standard is to be applied either retrospectively or on a modified retrospective basis and is effective for the annual period commencing September 1, 2017.
- IFRS 9 *Financial Instruments: Classification and Measurement* replaces IAS 39 *Financial Instruments* and applies a principal-based approach to the classification and measurement of financial assets and financial liabilities, including an expected credit loss model for calculating impairment, and includes new requirements for hedge accounting. The standard is required to be applied retrospectively for the annual period commencing September 1, 2018.

**Change in accounting estimates**

During the current year, the Company reviewed the useful lives of its property, plant and equipment as well as the amortization period for amounts deferred under multiple element arrangements, including equipment revenue and associated equipment costs and connection fees. The review resulted in changes in the amortization period for amounts deferred under multiple element arrangements and estimated useful lives of certain assets effective September 1, 2013. As a result, cable and telecommunication distribution system assets are amortized on a straight-line basis over 5 to 20 years, and digital cable terminals and modems on a straight-line basis over 2 to 5 years. The amortization period for amounts deferred and amortized on a straight-line basis under multiple element arrangements is 3 years. The impact of the changes has been accounted for prospectively. The changes in estimates in respect of unamortized balances at August 31, 2013 resulted in decreases to revenue and amortization as summarized below.

(\$millions Cdn)	Year ended August 31, 2014
<b>Revenue</b>	3
<b>Amortization</b>	
Deferred equipment revenue	29
Deferred equipment costs	66
Property, plant and equipment, intangibles and other	63

**I. Known events, trends, risks and uncertainties**

The Company is subject to a number of risks and uncertainties which could have a material adverse effect on its future profitability. Included herein is a “Caution Concerning Forward-Looking Statements” section which should be read in conjunction with this report.

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The risks and uncertainties discussed below highlight the more important and relevant factors that could significantly affect the Company's operations. They do not represent an exhaustive list of all potential issues that could affect the financial results of the Company. The principal risks relate to:

- Competition, technological change and regulatory regime
- Economic conditions
- Interest rates, foreign exchange rates, and capital markets
- Litigation
- Uninsured risks of loss
- Reliance on suppliers
- Programming expenses
- Unionized labour
- Holding company structure
- Control of the Company by the Shaw family
- Information systems and internal business processes
- Dividend payments
- Acquisitions and other strategic transactions

***i) Competition, technological change and regulatory regime***

Cable and satellite providers and television broadcasters operate in an open and competitive marketplace. Shaw's businesses face competition from regulated and unregulated entities utilizing existing or new communications technologies and from illegal services. In addition, the rapid deployment of new technologies, services and products has reduced the traditional lines between telecommunications, Internet and broadcasting services and expands further the competitive landscape. Shaw may face competition in the future from other technologies being developed or yet to be developed. While Shaw continually seeks to strengthen its competitive position through investments in infrastructure, technology, programming and customer service, there can be no assurance that these investments will be sufficient to maintain Shaw's market share or performance in the future.

**CABLE TELEVISION AND DTH**

Shaw's cable television and DTH systems currently compete or may in the future compete with other distributors of video and audio signals, including other DTH satellite services, satellite master antenna systems, multipoint distribution systems ("MDS"), other competitive cable television undertakings and telephone companies offering video service. As noted above, Shaw also competes with unregulated internet services, illegal satellite services including grey and black market offerings, unregulated video services and offerings available over high-speed internet connections. Continued improvements in the quality of streaming video over the internet and the availability of television shows and movies online increases competition to Shaw's cable television and DTH businesses.

The Company expects that competition will continue to increase and there can be no assurance that such increased competition will not have a material adverse effect on Shaw's results of operations. The Company also expects increased IPTV competition across Canada with respect to its DTH Satellite services.

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**INTERNET**

There are a number of different types of ISPs offering residential and business Internet services that compete or may compete in the future with Shaw's Internet services. These include independent service providers, ILECs, wireless providers, and electricity transmission and distribution companies.

High-speed Internet access services are principally provided through cable modem and digital subscriber line ("DSL") technology. Internet services through cable modem technology are primarily provided by cable companies, although the CRTC has also authorized third-party ISPs to access cable companies' facilities, such as Shaw's, to deliver high-speed Internet services.

Although operating in a competitive environment, Shaw expects that consumer demand for Internet access services and for bandwidth-intensive applications on the Internet (including streaming video, digital downloading and interactive gaming) will lead to continued demand for high-speed Internet services. Shaw continues to expand the capacity of its network to handle the anticipated increases in demand, however there can be no assurance that network capacity will continue to meet the increasing demand of its customers.

**DIGITAL PHONE**

The competitors of Shaw Digital Phone include ILECs, Competitive Local Exchange Carriers ("CLECs"), non-facilities-based Voice over Internet Protocol ("VoIP") providers and wireless providers. Several of such competitors have larger operational and financial resources than the Corporation and are well established with residential customers in their respective markets. In addition, there is a continuing trend toward households opting to rely on wireless voice services in place of landline services such as Digital Phone. These developments may negatively affect the business and prospects of Shaw's Digital Phone.

**INTERNET INFRASTRUCTURE**

Through Shaw Business, Shaw competes with other telecommunications carriers in providing high-speed broadband communications services (data and video transport and Internet connectivity services) to businesses, ISPs and other telecommunications providers. The telecommunications services industry in Canada is highly competitive, rapidly evolving and subject to constant change. Competitors of Shaw Business include ILECs, competitive access providers, CLECs, ISPs, private networks built by large end users and other telecommunications companies. In addition, the development and implementation of new technologies by others could give rise to significant competition.

**SATELLITE SERVICES**

In its Canadian SRDU business, Satellite Services faces competition principally from one other operating SRDU operator in Canada. In February 2010, another company was licensed by the CRTC to provide both DTH and SRDU services in Canada, but has not yet commenced service. Satellite Services also faces competition from the expansion of fibre distribution systems delivering distant US and Canadian conventional television signals into territories previously served only by SRDU operators.

**MEDIA**

The OTA and Specialty television business and the advertising markets in which they operate are highly competitive. Numerous broadcast and specialty television networks, as well as online advertising platforms and websites, compete for advertising revenues. The Company's ability to compete successfully depends on a number of factors, including its ability to secure popular

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television programming rights for all platforms, including non-linear rights in addition to traditional linear broadcast rights, and achieve high distribution levels. The Company expects that competition will continue to increase and there can be no assurance that increased competition will not have a material adverse effect on Shaw's results of operations.

**IMPACT OF REGULATION**

As more fully discussed under Government regulations and regulatory developments, a majority of the Corporation's business activities are subject to regulations and policies administered by Industry Canada and/or the CRTC. The Corporation's operations and results are affected by changes in regulations, policies and decisions, including changes in interpretation of existing regulations by courts, the government or the regulators, in particular the CRTC, Industry Canada, the Competition Bureau and the Copyright Board. This regulation relates to, and may have an impact on, among other things, licensing, competition, programming carriage and terms of carriage, strategic transactions and the potential for new or increased fees. Changes in the regulatory regime may adversely affect the operations and performance of the Company.

***ii) Economic conditions***

Canada's economy is affected by uncertainty in global financial and equity markets and slowdowns in global economic growth. Advertising revenues are affected by prevailing economic conditions. Changes in economic conditions may affect discretionary consumer spending, resulting in increased or decreased demand for Shaw's product offerings as well as advertising airtime and rates. There can be no assurance that current or future events caused by volatility in domestic or international economic conditions or a decline in economic growth will not have an adverse effect on the Company's business and operating results.

***iii) Interest rates, foreign exchange rates and capital markets***

Shaw has the following financial risks in its day-to-day operations:

- (a) Interest rates: Due to the capital-intensive nature of Shaw's operations, the Company utilizes long-term financing extensively in its capital structure. The primary components of this structure include:
  - 1. Banking facilities as more fully described in Note 13 to the Consolidated Financial Statements.
  - 2. Various Canadian denominated senior notes and debentures with varying maturities issued in the public markets as more fully described in Note 13 to the Consolidated Financial Statements.

Interest on bank indebtedness is based on floating rates while the senior notes are primarily fixed-rate obligations. If required, Shaw utilizes its credit facility to finance day-to-day operations and, depending on market conditions, periodically converts the bank loans to fixed-rate instruments through public market debt issues. Increases in interest rates could have a material adverse effect on the Company's cash flows.

As at August 31, 2014, 94% of Shaw's consolidated long-term debt was fixed with respect to interest rates.

- (b) Foreign exchange: In September 2014, the Company closed the acquisition of 100% of the shares of US-based ViaWest for an enterprise value of US \$1.2 billion which was funded through a combination of cash on hand, assumption of ViaWest debt, and a drawdown of US \$330 million on the Company's credit facility. Shaw's net investment in ViaWest is exposed to foreign exchange risk related to fluctuations in



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exchange rates between the Canadian and US dollar. This risk is mitigated by the US dollar denominated debt which is designated as a hedge of the net investment.

Upon completion of the ViaWest acquisition in September 2014, a portion of the Company's revenues and operating expenses are incurred in US dollars. In addition certain of the Company's capital expenditures are incurred in US dollars. Fluctuations in the value of the Canadian dollar relative to the US dollar could have a material effect on the Company's business and operating results.

- (c) Capital markets: The Company requires ongoing access to capital markets to support its operations. Changes in capital market conditions, including significant changes in market interest rates or lending practices, or changes in Shaw's credit ratings, may have a material adverse effect on the Company's ability to raise or refinance short-term or long-term debt, and thus on its financial position and ability to operate.

Shaw manages its exposure to floating interest rates through maintaining a balance of fixed and floating rate debt. To mitigate some of the foreign exchange uncertainty with respect to capital expenditures, the Company regularly enters into forward contracts in respect of US dollar commitments. In order to minimize the risk of counterparty default under its swap agreements, Shaw assesses the creditworthiness of its swap counterparties. Further information concerning the policy and use of derivative financial instruments is contained in Notes 2 and 28 to the Consolidated Financial Statements.

***iv) Litigation***

The Company and its subsidiaries are involved in litigation matters arising in the ordinary course and conduct of its business. Although management does not expect that the outcome of these matters will have a material adverse effect on the Corporation, there can be no assurance that these matters, or other matters that arise in the future, will not have an adverse effect on the Corporation's business and operating results.

***v) Uninsured risks of loss***

The Company relies on three satellites (Anik F2, Anik F1R and Anik G1) owned by Telesat Canada ("Telesat") to conduct its Satellite business. The Company owns certain transponders on Anik F2 and has long-term capacity service agreements in place in respect of transponders on Anik F1R, Anik F2 and Anik G1. The Company's interests in these transponders are only insurable indirectly through the satellite owner. In the case of transponders on Anik F1R and Anik F2, the Company does not maintain any indirect insurance coverage as it believes the costs are uneconomic relative to the benefit which could otherwise be derived through an arrangement with Telesat. In the case of Anik G1, Telesat is committed to maintaining insurance on the satellite for five years from its April 2013 launch. As collateral for the transponder capacity pre-payments that were made by the Company to facilitate the construction of the satellite, the Company maintains a security interest in the transponder capacity and any related insurance proceeds that Telesat recovers in connection with an insured loss event.

The Company does not maintain business interruption insurance covering damage or loss to one or more of the satellites as it believes the premium costs are uneconomic relative to the risk of satellite failure. Transponder capacity is available to the Company on an unprotected, non-preemptible basis, in both the case of the Anik F2 transponders that are owned by Shaw and

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the Anik F1R, Anik F2 and Anik G1 transponders that are secured through capacity service agreements. The Company has priority access to spare transponders on Anik F1R, Anik F2 and Anik G1 in the case of interruption, subject to availability. In the event of satellite failure, service will only be restored as capacity becomes available. Restoration of satellite service on another satellite may require repositioning or re-pointing of customers' receiving dishes, an upgrade of their set-top box or customers may require a larger dish. The Anik G1 satellite has a switch feature that allows whole channel services (transponders and available spares) to be switched from extended Ku-band to Ku-band, which provides the Company with limited back-up to restore failed whole channel services on Anik F1R. Satellite failure could negatively affect levels of customer service and customer relationships and may result in a material adverse effect on the Company's business and results of operations.

The Company's business may be interrupted by network failures, including those caused by fire damage, natural disaster, power loss, hacking, computer viruses, disabling devices, acts of war or terrorism and other events. This could negatively affect levels of customer service and customer relationships and may result in a material adverse effect on the Company's business and operating results. The Company protects its network through a number of measures including physical and information technology security, ongoing maintenance and placement of insurance on its network equipment and data centers. The Company self-insures the plant in the cable distribution system as it believes the premium costs are uneconomic relative to the risk of failure of the plant in the cable distribution system. The risk of loss is mitigated as most of the cable plant is located underground. In addition, it is likely that network damage caused by any one incident would be limited by geographic area and therefore resulting business interruption and financial damages would be limited. Further, the Company has back-up disaster recovery plans in the event of network failure and redundant capacity for certain portions of the system. In the past, the Company has successfully recovered from network damage caused by natural disasters without significant cost or disruption of service. Although the Company has taken steps to reduce this risk, there can be no assurance that major network disruptions will not occur.

***vi) Reliance on suppliers***

Shaw's business is connected to or relies on other telecommunication carriers and certain other utilities. Any of the events described in the preceding paragraph, as well as labour strikes and other work disruptions, bankruptcies, technical difficulties or other events affecting the business operations of these carriers or utilities may have an adverse effect on the Company's business and operating results.

The Company sources its customer premise and capital equipment and capital builds from certain key suppliers. While the Company has alternate sources for most of its purchases, the loss of a key supplier could adversely affect the Company in the short term.

***vii) Programming expenses***

Shaw's programming expenses for cable and DTH continue to be one of the most significant single expense items. Costs continue to increase, particularly for sports programming. In addition, as the Company adds programming or distributes existing programming to more of the subscriber base, programming expenses increase. Although the Company has been successful at reducing the impact of these increases through sale of additional services or increasing subscriber rates, there can be no assurance that the Company will continue to be able to do so and operating results may be impacted.

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In Media one of the most significant expenses is also programming costs. Increased competition in the television broadcasting industry, developments affecting producers and distributors of programming content, changes in viewer preferences and other developments could impact both the availability and cost of programming content. Although the Corporation has processes to effectively manage these costs, programming content may be purchased for broadcasting one to two years in advance, making it more difficult to predict how such content will perform.

***viii) Unionized labour***

Approximately 50% of the Media division employees are employed under one of five collective agreements represented by three unions. If labour disruptions occur, it is possible large numbers of employees may be involved and that the Media business may be disrupted. Shaw is currently negotiating one collective agreement and the remaining four agreements have been renewed and are in effect for the next one to three years.

***ix) Holding company structure***

Substantially all of Shaw's business activities are operated by its subsidiaries. As a holding company, the Company's ability to meet its financial obligations is dependent primarily upon the receipt of interest and principal payments on intercompany advances, management fees, cash dividends and other payments from its subsidiaries together with proceeds raised by the Company through the issuance of equity and the incurrence of debt, and from proceeds received on the sale of assets. The payment of dividends and the making of loans, advances and other payments to the Company by its subsidiaries may be subject to statutory or contractual restrictions, are contingent upon the earnings of those subsidiaries and are subject to various business and other considerations.

***x) Control of the Company by the Shaw family***

As at October 31, 2014, JR Shaw and members of his family and the corporations owned and/or controlled by JR Shaw and members of his family (the "Shaw Family Group") own approximately 79% of the outstanding Class A Shares of the Company. The Class A Shares are the only shares entitled to vote in all shareholder matters. All of the Class A Shares held by the Shaw Family Group are subject to a voting trust agreement entered into by such persons. The voting rights with respect to such Class A Shares are exercised by the representative of a committee of five trustees. Accordingly, the Shaw Family Group is, and as long as it owns a majority of the Class A Shares will continue to be, able to elect a majority of the Board of Directors of the Company and to control the vote on matters submitted to a vote of the Company's Class A shareholders.

***xi) Information systems and internal business processes***

Many aspects of the Company's business depend to a large extent on various IT systems and software and internal business processes. Shaw also undertakes ongoing initiatives to update and improve these systems and processes. Although the Company has taken steps to reduce these risks, there can be no assurance that potential failures of, or deficiencies in, these systems, processes or change initiatives will not have an adverse effect on the Corporation's business and operating results.

***xii) Dividend payments***

The Company currently pays monthly common share dividends in amounts approved on a quarterly basis by the Board of Directors. At the current approved dividend amount, the

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Company would pay approximately \$510 million in common share dividends during 2015 (before taking into account the Company's dividend reinvestment plan ("DRIP"), see further details on page 54). While the Company expects to generate sufficient free cash flow in 2015 to fund these dividend payments, if actual results are different from expectations there can be no assurance that the Company will continue common share dividend payments at the current level.

***xiii) Acquisitions and other strategic transactions***

The Company may from time to time make acquisitions and enter into other strategic transactions. In connection with these acquisitions and strategic transactions, Shaw may fail to realize the anticipated benefits, incur unanticipated expenses and/or have difficulty incorporating or integrating the acquired business, the occurrence of which could have a material adverse effect on the Company.

**II. SUMMARY OF QUARTERLY RESULTS**

Quarter	Revenue	Operating income before restructuring costs and amortization <sup>(1)</sup>	Net income attributable to equity shareholders	Net income <sup>(2)</sup>	Basic earnings per share	Diluted earnings per share
(\$millions Cdn except per share amounts)						
<b>2014</b>						
Fourth	1,263	525	187	192	0.40	0.40
Third	1,342	601	219	228	0.47	0.47
Second	1,274	528	215	222	0.46	0.46
First	1,362	608	236	245	0.51	0.51
Total	5,241	2,262	857	887	1.84	1.84
<b>2013</b>						
Fourth	1,246	496	111	117	0.24	0.24
Third	1,326	585	239	250	0.52	0.52
Second	1,251	538	172	182	0.38	0.38
First	1,319	601	224	235	0.50	0.49
Total	5,142	2,220	746	784	1.64	1.63

(1) See key performance drivers on page 21.

(2) Net income attributable to both equity shareholders and non-controlling interests.

Quarterly revenue and operating income before restructuring costs and amortization are primarily impacted by the seasonality of the Media division and fluctuate throughout the year due to a number of factors including seasonal advertising and viewing patterns. Typically, the Media business has higher revenue in the first quarter driven by the fall launch of season premieres and high demand and the third quarter which is impacted by season finales and mid season launches. Advertising revenue typically declines in the summer months of the fourth quarter when viewership is generally lower.

Net income has fluctuated quarter-over-quarter primarily as a result of the changes in operating income before restructuring costs and amortization described above and the impact of the net change in non-operating items. In the fourth quarter of 2014, net income decreased by \$36 million primarily due to lower operating income before restructuring costs and amortization of

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\$76 million partially offset by the impact of the restructuring announced during the previous quarter. In the third quarter of 2014, net income increased \$6 million due to higher operating income before restructuring costs and amortization of \$73 million and lower interest and amortization expense totaling \$25 million partially offset by restructuring expenses of \$53 million and reduction in net other revenue items of \$41 million. The reduction in net other revenue items was primarily due to the gain on sale of media assets of \$49 million net of the \$8 million of debt retirement costs recorded in the second quarter. In the second quarter of 2014, net income decreased \$23 million due to lower operating income before restructuring costs and amortization of \$80 million and increased amortization of \$8 million partially offset by an improvement in net other non-operating items of \$36 million and lower income tax expense of \$24 million. In the first quarter of 2014, net income increased \$128 million due to increased operating income before restructuring costs and amortization of \$112 million, a reduction in net non-operating items of \$21 million and lower amortization of \$29 million partially offset by higher income taxes of \$36 million. The reduction in amortization is due to changes in estimated useful lives of certain property, plant and equipment as well as a change in the amortization period for deferred equipment revenue and the associated deferred equipment costs. Net other non-operating items decreased due to a refund of \$5 million in respect of excess money from the Canwest CCAA plan implementation fund received in the first quarter and the write-down of a real estate property of \$14 million in the fourth quarter. In the fourth quarter of 2013, net income decreased \$133 million due to lower operating income before restructuring costs and amortization of \$89 million and reduction in net other revenue items of \$67 million partially offset by lower income taxes of \$34 million. The reduction in net other revenue items was mainly due to the gain on sale of Mountain Cable of \$50 million recorded in the third quarter and write-down of a real estate property of \$14 million in the fourth quarter. In the third quarter of 2013, net income increased \$68 million due to increased operating income before restructuring costs and amortization of \$47 million, the aforementioned gain on sale of Mountain Cable and the gain on sale of the specialty channel ABC Spark partially offset by higher income taxes of \$30 million and acquisition and divestment costs in respect of the transactions with Rogers and the acquisition of Envision. In the second quarter of 2013, net income decreased \$53 million primarily due to lower operating income before restructuring costs and amortization of \$63 million partially offset by lower income taxes of \$5 million. As a result of the aforementioned changes in net income, basic and diluted earnings per share have trended accordingly.

The following further assists in explaining the trend of quarterly revenue and operating income before restructuring costs and amortization:

Growth in subscriber statistics as follows:

Subscriber Statistics	2014				2013			
	First	Second	Third	Fourth	First	Second	Third	Fourth
Video customers	<b>(29,619)</b>	<b>(20,758)</b>	<b>(12,075)</b>	<b>(20,166)</b>	(23,877)	(29,525)	(26,578)	(29,522)
Internet customers	<b>2,746</b>	<b>12,767</b>	<b>12,399</b>	<b>11,983</b>	5,637	7,675	4,157	10,564
Digital Phone lines	<b>1,351</b>	<b>8,075</b>	<b>4,834</b>	<b>1,114</b>	16,750	13,225	17,719	4,722
DTH customers	<b>(9,323)</b>	<b>(1,405)</b>	<b>(5,608)</b>	<b>(6,606)</b>	(4,021)	1,328	(2,930)	(835)

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**III. RESULTS OF OPERATIONS**

**OVERVIEW OF FISCAL 2014 CONSOLIDATED RESULTS**

(\$millions Cdn except per share amounts)	2014	2013	2012	Change	
				2014 %	2013 %
<b>Operations:</b>					
Revenue	<b>5,241</b>	5,142	4,998	<b>1.9</b>	2.9
Operating income before restructuring costs and amortization <sup>(1)</sup>	<b>2,262</b>	2,220	2,127	<b>1.9</b>	4.4
Operating margin <sup>(1)</sup>	<b>43.2%</b>	43.2%	42.6%	–	0.6
Funds flow from operations <sup>(2)</sup>	<b>1,524</b>	1,380	1,299	<b>10.4</b>	6.2
Net income	<b>887</b>	784	761	<b>13.1</b>	3.0
Free cash flow <sup>(1)</sup>	<b>698</b>	604	482	<b>15.6</b>	25.3
<b>Balance sheet:</b>					
Total assets	<b>13,250</b>	12,732	12,722		
Long-term financial liabilities					
Long-term debt (including current portion)	4,690	4,818	5,263		
Derivative instruments	–	–	1		
Other financial liabilities	5	53	4		
<b>Per share data:</b>					
Earnings per share					
Basic	<b>1.84</b>	1.64	1.62		
Diluted	<b>1.84</b>	1.63	1.61		
Weighted average number of participating shares outstanding during period (millions)	<b>457</b>	448	441		
<b>Cash dividends declared per share</b>					
Class A	<b>1.0775</b>	1.0050	0.9550		
Class B	<b>1.0800</b>	1.0075	0.9575		

(1) See key performance drivers on page 21.

(2) Funds flow from operations is presented before changes in non-cash working capital as presented in the Consolidated Statements of Cash Flows.

**Highlights**

- Net income was \$887 million for the year compared to \$784 million in 2013.
- Earnings per share were \$1.84 compared to \$1.64 in 2013.
- Revenue for the year improved 1.9% to \$5.24 billion from \$5.14 billion last year.
- Operating income before restructuring costs and amortization of \$2.26 billion was up 1.9% over last year's amount of \$2.22 billion.
- Consolidated free cash flow was \$698 million compared to \$604 million in 2013.
- During 2014 the Company increased the dividend rate on Shaw's Class A Participating Shares and Class B Non-Voting Participating Shares to an equivalent dividend rate of \$1.0975 and \$1.10 respectively. Dividends paid in 2014 were \$485 million.

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- On January 28, 2014 the Company issued \$500 million senior unsecured notes at a rate of 4.35% due January 31, 2024 and \$300 million floating rate senior unsecured notes due February 1, 2016. The floating rate senior notes bear interest at an annual rate equal to three month CDOR plus 0.69%. The net proceeds from the issuances were used to redeem the \$600 million senior unsecured notes due June 2, 2014 and for working capital and general corporate purposes.
- In April 2014 the Company announced changes to the structure of its operating divisions to improve overall efficiency while enhancing its ability to grow as the leading network and content experience company. Commencing in fiscal 2015, Shaw's residential and enterprise services are reorganized into new Consumer and Business units, respectively, with no changes to the Media division. In connection with the restructuring of its operations, the Company recorded \$58 million primarily in respect of the approximate 400 management and non-customer facing roles which were affected by the organizational changes. The anticipated annual savings, net of hires to support the new structure, is approximately \$50 million.
- During 2014 Shaw entered into a marketing, content and promotion partnership with Rdio, Inc. ("Rdio") a leading digital music service with a catalog of over 20 million songs. The service allows users to listen anywhere – the web, phone, or offline – and complements Shaw's broadband and Shaw Go WiFi services. As part of the arrangement Shaw made a financial investment in Rdio's holding company, Pulser Media Inc. ("Pulser"). In addition, Shaw also made a minority investment in SHOP.CA, one of Canada's leading on-line ecommerce destinations.
- During fiscal 2014 and 2013, the Company entered into a number of transactions as follows:
  - In late fiscal 2014, the Company announced it had entered into agreements to acquire 100% of the shares of ViaWest for an enterprise value of US \$1.2 billion. ViaWest is headquartered in Denver, Colorado and has 27 data centres in 8 key Western U.S. markets providing collocation, cloud and managed services. On September 2, 2014, the Company closed the acquisition which was funded through a combination of cash on hand, assumption of ViaWest debt and a drawdown of US \$330 million on the Company's credit facility. The ViaWest acquisition provides the Company with a growth platform in the North American data centre sector and is another step in expanding technology offerings for mid-market enterprises in Western Canada.
  - During the current year, the Company partnered with Rogers to form shomi, a new subscription video-on-demand service having the latest most exclusive shows and selections personalized for viewers. The service was launched in beta in early November 2014.
  - During 2013, the Company entered into agreements with Rogers to sell to Rogers its shares in Mountain Cable and grant to Rogers an option to acquire its wireless spectrum licenses; and, to purchase from Rogers its 33.3% interest in TVtropolis General Partnership ("TVtropolis"). The sale of Mountain Cable and the purchase of TVtropolis closed during 2013, after the respective regulatory approvals were received. The potential option exercise for the sale of the wireless spectrum licenses is still subject to various regulatory approvals. The net proceeds of these transactions approximates \$700 million.

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- During 2013, the Company entered into a number of transactions with Corus, a related party subject to common voting control. In a series of agreements to optimize its portfolio of specialty channels, Shaw agreed to sell to Corus its 49% interest in ABC Spark and 50% interest in its two French-language channels, Historia and Series+. In addition, Corus agreed to sell to Shaw its 20% interest in Food Network Canada. Shaw received net proceeds of \$93 million from these transactions. The ABC Spark and Food Network Canada transactions closed during 2013 while Historia and Series+ closed in 2014.
- In 2013, the Company acquired Envision, a company providing leading telecommunication services to Calgary business customers, for approximately \$225 million.
- During 2013, the Company established a notional fund, the accelerated capital fund, of up to \$500 million with proceeds received, and to be received, from the aforementioned strategic transactions with each of Rogers and Corus. Accelerated capital initiatives are being funded through this fund and not cash generated from operations. Key investments include the completion of the Calgary internal data centre, further digitization of the network and additional bandwidth upgrades, development of IP delivery of video, expansion of the WiFi network, and additional innovative product offerings related to Shaw Go and other applications to provide an enhanced customer experience. Approximately \$110 million was invested in fiscal 2013, \$240 million in fiscal 2014, and \$150 million is expected to be invested in fiscal 2015.
- The Company continued to expand on its TV Everywhere content strategy launching Global Go and a number of Shaw Go apps during fiscal 2014, giving subscribers on-the-go access to their favorite programming. Shaw also continued to invest in and build awareness of Shaw Go WiFi and as at August 31, 2014 had over 45,000 hotspots and 1.25 million devices registered on the network, reflecting the value of the service to customers.

**Revenue and operating expenses**

Consolidated revenue of \$5.24 billion and operating income before restructuring costs and amortization of \$2.26 billion both improved 1.9% over 2013. Revenue growth in the Cable division, primarily driven by pricing adjustments and growth in Business, was partially reduced by lower video subscribers, increased programming costs and higher employee related amounts. The marginal revenue decline in the Media division, primarily due to reduced advertising revenues partially offset by increased subscriber revenues as well as the favorable impact of a retroactive adjustment related to distant signal retransmission royalties, was offset through various expense reductions. Revenue growth in the satellite division, primarily due to pricing adjustments, was more than offset by higher programming expenses and increased operating costs related to the new Anik G1 satellite which launched in the third quarter of fiscal 2013. Within all segments, the prior year benefited from a one-time adjustment to align certain broadcast license fees with the CRTC billing period totaling approximately \$14 million.



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**Amortization**

(\$millions Cdn)	2014	2013	Change %
Amortization revenue (expense) –			
Deferred equipment revenue	<b>69</b>	121	(43.0)
Deferred equipment costs	<b>(142)</b>	(257)	(44.7)
Property, plant and equipment, intangibles and other	<b>(692)</b>	(718)	(3.6)

Amortization of deferred equipment revenue and deferred equipment costs decreased over the comparable year primarily due to the impact of the change in the amortization period for amounts in respect of customer premise equipment from two to three years.

Amortization of property, plant and equipment, intangibles and other decreased over the comparable year as the amortization of new expenditures was more than offset by the impact of assets that became fully depreciated and the effect of changes in useful lives of certain assets.

**Amortization of financing costs and Interest expense**

(\$millions Cdn)	2014	2013	Change %
Amortization of financing costs – long-term debt	<b>3</b>	4	(25.0)
Interest expense	<b>266</b>	309	(13.9)

Interest expense decreased over the comparable year primarily due to the combined impact of a lower average debt level and reduced average cost of borrowing.

**Other income and expenses**

(\$millions Cdn)	2014	2013	Increase (decrease) in income
Gain on sale of media assets	<b>49</b>	–	49
Gain on sale of cablesystem	–	50	(50)
Acquisition and divestment costs	<b>(4)</b>	(8)	4
Gain on sale of associate	–	7	(7)
Accretion of long-term liabilities and provisions	<b>(6)</b>	(9)	3
Debt retirement costs	<b>(8)</b>	–	(8)
Other losses	<b>(6)</b>	(26)	20

During 2013, the Company agreed to sell its 50% interest in its two French-language channels, Historia and Series+, to Corus, a related party subject to common voting control. The sale of Historia and Series+ closed on January 1, 2014 and the company recorded proceeds of \$141 million and a gain of \$49 million.

During 2013, the Company closed the sale of Mountain Cable in Hamilton, Ontario to Rogers. The Company received proceeds, after working capital adjustments, of \$398 million and recorded a gain of \$50 million.

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The Company incurred \$4 million of acquisition related costs in fiscal 2014 for professional fees paid to lawyers, consultants and advisors in respect of the acquisition of ViaWest which closed subsequent to year end.

In 2013, the Company incurred \$8 million of costs in respect of the acquisition of Envision and the transactions with Rogers related to the sale of Mountain Cable, grant of an option to acquire the wireless spectrum licenses and purchase from Rogers its interest in TVtropolis.

During 2013, the Company recorded a gain of \$7 million on the sale of its interest in ABC Spark to Corus.

The Company records accretion expense in respect of the discounting of certain long-term liabilities and provisions which are accreted to their estimated value over their respective terms. The expense is primarily in respect of CRTC benefit obligations.

On February 18, 2014, the Company redeemed the \$600 million 6.50% senior notes due June 2, 2014. In connection with the early redemption, the Company incurred costs of \$7 million and wrote-off the remaining finance costs of \$1 million.

Other losses generally includes realized and unrealized foreign exchange gains and losses on US dollar denominated current assets and liabilities, gains and losses on disposal of property, plant and equipment and minor investments, and the Company's share of the operations of Burrard Landing Lot 2 Holdings Partnership. During the prior year, the category included amounts related to the electrical fire and resulting water damage to Shaw Court that occurred during the fourth quarter of 2012. In fiscal 2013, the Company received insurance advances of \$5 million related to its insurance claim and incurred costs of \$13 million in respect of ongoing recovery activities. In addition, during the fourth quarter of the prior year, the Company decided to discontinue further construction of a real estate project which resulted in a write-down of \$14 million. During the current year, the category includes additional proceeds of \$6 million related to the aforementioned insurance claim and also includes a refund of \$5 million in respect of excess money from the Canwest CCAA plan implementation fund and a write-down of \$6 million in respect of discontinued capital projects.

**Income tax expense**

The income tax expense was calculated using current statutory income tax rates of 26.0% for 2014 and 25.9% for 2013 and was adjusted for the reconciling items identified in Note 23 to the Consolidated Financial Statements.

**Earnings per share**

(\$millions Cdn except per share amounts)	2014	2013	Change %
Net income	<b>887</b>	784	13.1
Weighted average number of participating shares outstanding during period (millions)	<b>457</b>	448	2.0
Earnings per share			
Basic	<b>1.84</b>	1.64	12.2
Diluted	<b>1.84</b>	1.63	12.9

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**Net income**

Net income was \$887 million in 2014 compared to \$784 million in 2013. The year-over-year changes are summarized in the table below.

Net income increased \$103 million over the prior year. The current year benefitted from higher operating income before restructuring costs and amortization, lower amortization and interest expense and improved net other costs and revenue, partially offset by higher income taxes and restructuring costs. Net other costs and revenue in both years was impacted by various items including gains on sales of media and cable assets as well as write-downs of assets while the prior year also included amounts in respect of recovery activities related to damage at Shaw Court.

(\$millions Cdn)	
Increased operating income before restructuring costs and amortization	<b>42</b>
Restructuring costs	<b>(58)</b>
Decreased amortization	<b>90</b>
Decreased interest expense	<b>43</b>
Change in other net costs and revenue <sup>(1)</sup>	<b>11</b>
Increased income taxes	<b>(25)</b>
	<b>103</b>

(1) Net other costs and revenue includes gains on sales of media assets and cablesystem, acquisition and divestment costs, gain on sale of associate, accretion of long-term liabilities and provisions, debt retirement costs and other losses as detailed in the Consolidated Statements of Income.

**SEGMENTED OPERATIONS REVIEW**

**CABLE**  
**FINANCIAL HIGHLIGHTS**

(\$millions Cdn)	2014	2013	Change %
Revenue	<b>3,365</b>	3,266	3.0
<b>Operating income before restructuring costs and amortization<sup>(1)</sup></b>	<b>1,632</b>	1,582	3.2
<b>Capital expenditures and equipment costs (net):<sup>(6)</sup></b>			
New housing development <sup>(2)</sup>	<b>94</b>	94	–
Success-based <sup>(3)</sup>	<b>234</b>	203	15.3
Upgrades and enhancement <sup>(4)</sup>	<b>364</b>	380	(4.2)
Replacement <sup>(5)</sup>	<b>49</b>	46	6.5
Buildings and other	<b>247</b>	144	71.5
	<b>988</b>	867	14.0
<b>Operating margin<sup>(1)</sup></b>	<b>48.5%</b>	48.4%	0.1

(1) See key performance drivers on page 21.

**Shaw Communications Inc.**  
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- (2) Build out of mainline cable and the addition of drops in new subdivisions.
- (3) Capital and equipment costs (net) related to the acquisition of new customers, including installation of internet and digital phone modems, DCTs and commercial drops for Shaw Business customers.
- (4) Upgrades to the plant and build out of the fibre backbone.
- (5) Normal replacement of aged assets such as drops, vehicles and other equipment.
- (6) Amounts in 2014 and 2013 include \$240 million and \$110 million, respectively, related to certain capital investments that are being funded from the accelerated capital fund.

**OPERATING HIGHLIGHTS**

- Revenue and operating income before restructuring costs and amortization improved 3.0% and 3.2%, respectively, over last year.
- Internet customers were up 39,895 to 1,930,401 and Digital Phone lines increased 15,374 totaling 1,375,334 as at August 31, 2014. Video subscribers decreased 82,618.

Cable revenue of \$3.36 billion improved 3.0% over last year. Price adjustments along with growth in Business, including the Envision acquisition, and Internet were partially offset by lower Video subscribers and the impact of the divestiture of Mountain Cable in the prior year.

Operating income before restructuring costs and amortization of \$1.63 billion improved 3.2% over the prior year. The net revenue improvement, along with lower marketing expenses and the reduction in the LPIF from 1.0% to 0.5%, were partially offset by increased programming costs and higher employee related expenses. The prior year also benefitted from a favorable adjustment of approximately \$7 million to align certain broadcast license fees with the CRTC billing period.

Capital investment of \$988 million increased \$121 million over the prior year. The current year included \$240 million of investment funded through the accelerated capital fund while the prior year spend was \$110 million. The accelerated capital fund initiatives included continued investment on the new data centre, network capacity, next generation delivery systems, and expediting the WiFi infrastructure build.

Success-based spend was \$31 million higher than the prior year due to Video equipment included offers and higher WiFi modem purchases, partially reduced by lower Digital Phone modem purchases.

Investment in Upgrades and enhancement and Replacement categories combined of \$413 million was lower by \$13 million due to prior year investment in the DNU project. Significant investment continued in upgrades to improve internet bandwidth capacity and congestion, WiFi network build, business customer growth and IPTV video systems.

Investment in Buildings and other was up \$103 million compared to last year due to higher spending on the new internal data centre and Shaw Court refurbishment.

Shaw continues to invest in the largest WiFi network in Canada, now with over 45,000 hotspots located in businesses and municipalities from Victoria, British Columbia to Sault Ste. Marie, Ontario. Shaw's carrier-grade network allows Shaw Internet customers, while on the go, to access and stream internet content, including Shaw Go Apps.

**Shaw Communications Inc.**  
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**SUBSCRIBER STATISTICS**

	2014	2013	Growth	Change %
VIDEO:				
Connected	<b>1,957,629</b>	2,040,247	(82,618)	(4.0)
Penetration as a % of homes passed	<b>47.8%</b>	50.9%		
INTERNET:				
Connected	<b>1,930,401</b>	1,890,506	39,895	2.1
Stand-alone Internet not included in video	<b>392,387</b>	320,724	71,663	22.3
Penetration as a % of video (excluding Standalone Internet)	<b>78.6%</b>	76.9%		
DIGITAL PHONE:				
Number of lines <sup>(1)</sup>	<b>1,375,334</b>	1,359,960	15,374	1.1

(1) Represents primary and secondary lines on billing.

**SATELLITE**  
**FINANCIAL HIGHLIGHTS**

(\$millions Cdn)	2014	2013	Change %
Revenue	<b>878</b>	860	2.1
<b>Operating income before restructuring costs and amortization<sup>(1)</sup></b>	<b>277</b>	285	(2.8)
<b>Capital expenditures and equipment costs (net):</b>			
Success-based <sup>(2)</sup>	<b>79</b>	88	(10.2)
Transponders	–	23	>100.0
Buildings and other	<b>10</b>	12	(16.7)
	<b>89</b>	123	(27.6)
<b>Operating margin<sup>(1)</sup></b>	<b>31.5%</b>	33.1%	(1.6)

(1) See key performance drivers on page 21.

(2) Net of the profit on the sale of satellite equipment as it is viewed as a recovery of expenditures on customer premise equipment.

**OPERATING HIGHLIGHTS**

- Revenue improved 2.1% over the prior year to \$878 million while operating income before restructuring costs and amortization declined 2.8% to \$277 million.
- Shaw Direct subscribers decreased 22,942 to 880,623 at August 31, 2014.

Revenue of \$878 million was up 2.1% over last year primarily due to rate adjustments partially offset by customer declines. Operating income before restructuring costs and amortization of \$277 million decreased from \$285 million last year primarily due revenue related improvements offset by higher fees related to programming services and operating costs related to the Anik G1 transponders launched in the third quarter last year. The prior year also benefitted from a favorable adjustment of approximately \$4 million to align certain broadcast license fees with the CRTC billing period.

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Total capital investment of \$89 million for the current year declined from \$123 million last year. Success based capital was down primarily due to lower customer growth. The decrease in Transponders reflects the final payment related to Anik G1 in the prior year while the decline in Buildings and other relates to higher investment last year in various uplink equipment.

During the year, Shaw Direct launched a number of new HD and SD channels and currently offers over 650 channels of which more than 220 are HD.

**SUBSCRIBER STATISTICS**

	2014	2013	Growth
Shaw Direct customers <sup>(1)</sup>	<b>880,623</b>	903,565	(22,942)

(1) Including seasonal customers who temporarily suspend their service.

**MEDIA**

**FINANCIAL HIGHLIGHTS**

(\$millions Cdn)	2014	2013	Change %
Revenue	<b>1,096</b>	1,106	(0.9)
<b>Operating income before restructuring costs amortization<sup>(1)</sup></b>	<b>353</b>	353	–
<b>Capital expenditures:</b>			
Broadcast and transmission	<b>10</b>	13	(23.1)
Buildings/other	<b>8</b>	18	(55.6)
	<b>18</b>	31	(41.9)
<b>Other adjustments:</b>			
CRTC benefit obligation funding	<b>(58)</b>	(52)	11.5
Non-controlling interests	<b>(31)</b>	(39)	(20.5)
<b>Operating margin<sup>(1)</sup></b>	<b>32.2%</b>	31.9%	0.3

(1) See key performance drivers on page 21.

**OPERATING HIGHLIGHTS**

2014 revenue of \$1.10 billion and operating income before restructuring costs and amortization of \$353 million compared to \$1.11 billion and \$353 million, respectively, for the prior year. Revenues declined due to reduced advertising revenues and the impact of the disposition of Historia and Series+. This was partially offset by increased subscriber and other revenues that included a retroactive adjustment of \$6 million related to Global's share of royalties for distant signal transmission for the years 2009 through 2013. Operating income before restructuring costs and amortization was unchanged year-over-year as the current year revenue decline was offset through various lower expenses including employee related and marketing. The prior year also benefitted from a favorable adjustment of approximately \$3 million to align certain broadcast license fees with the CRTC billing period.

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Global delivered solid programming results throughout the year with new programs such as The Blacklist and returning favourites including the NCIS franchise, Bones and Survivor. The conventional fall programming premiered through the month of September and into October with a solid returning line-up combined with new drama programming.

Throughout the year, Media's specialty portfolio held solid positions in the channel rankers in the Adult 25-54 category and closed out the year with 3 of the Top 10 analog channels and 5 of the Top 10 digital channels. In late fiscal 2014, Shaw Media announced the rebranding of two existing channels to FYI and Crime + Investigation which took place early in fiscal 2015.

During 2014, Global News retained the number one position in the Vancouver, Calgary and Edmonton markets, while continued focus on on-line and mobile audiences has maintained Globalnews.ca as Canada's fastest growing major news site. Global News continues to receive recognition for the quality of its journalism and public service and was honoured during the current year with numerous awards from various organizations, including Global Calgary receiving the prestigious "Best Local Newscast in Canada" award. In addition, Globalnews.ca won the 2013 Eppy Award for the best overall news website design, surpassing major Canadian and US news sites. In August 2014 Shaw filed an application with the CRTC for a new Category C hybrid national and local all news channel.

Higher capital investment was incurred in fiscal 2013 to support various initiatives including the launch of BC1 Regional News Channel, completion of the DTV transition in mandated markets, and various facility investments.

#### **IV. FINANCIAL POSITION**

Total assets were \$13.2 billion at August 31, 2014 compared to \$12.7 billion at August 31, 2013. Following is a discussion of significant changes in the consolidated statement of financial position since August 31, 2013.

Current assets increased \$138 million primarily due to increases in cash, accounts receivable and inventories of \$215 million, \$7 million and \$23 million, respectively partially offset by a decrease in assets held for sale of \$105 million upon closing the sale of Historia and Series+ in the second quarter. Cash increased as funds provided by operations exceeded cash outlays for investing and financing activities. Accounts receivable increased due to timing of collection of advertising and other receivables while inventories were higher due to timing of equipment purchases.

Investments and other assets increased \$50 million due to various financial investments including the investments in Pulser and SHOP.CA.

Property, plant and equipment increased \$282 million primarily as a result of current year capital investment exceeding amortization.

Other long-term assets decreased \$23 million primarily due to lower deferred equipment costs and related customer equipment financing receivables.

Intangibles increased \$45 million mainly due to additional investments in software intangibles and acquired program rights and advances exceeding the amortization for the current year.

Current liabilities decreased \$809 million due to the repayment of the promissory note of \$48 million, a decline in the current portion of long-term debt of \$950 million, a decrease in liabilities associated with assets held for sale of \$14 million and lower accounts payable and

**Shaw Communications Inc.**  
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accrued liabilities of \$31 million which were partially offset by increases in provisions of \$18 million, income taxes payable of \$205 million and unearned revenue of \$11 million. The current portion of long-term debt decreased due to the repayment of the 7.5% \$350 million senior notes which were due in November 2013 and early redemption of the 6.5% \$600 million senior notes which were due June 2014. Liabilities associated with assets held for sale decreased as the sale of Historia and Series+ closed during the second quarter at which time the Company settled the promissory note that had been owing to Corus. Accounts payable and accruals declined due to a decrease in CRTC benefit obligations as well as timing of payment and fluctuations in various payables. During the current year, the Company funded the remaining expenditure commitments in respect of the fiscal 2007 CRTC benefit obligation which the Company had assumed as part of the media acquisition in 2010. Provisions increased primarily due to the restructuring while income taxes payable increased due to the current year expense partially offset by net tax installment payments. Unearned revenue was higher primarily due to an increase in advance bill payments.

Long-term debt increased \$822 million due to the issuance of 4.35% \$500 million senior notes and \$300 million floating rate senior notes and the refinancing of the Partnership's mortgage debt.

Other long-term liabilities increased \$28 million due to an increase in employee benefit plans, primarily as a result of actuarial losses, partially offset by a decrease in CRTC benefit obligations.

Deferred credits decreased \$10 million due to amortization of deferred IRU revenue.

Deferred income tax liabilities, net of deferred income tax assets, decreased \$63 million due to the current year income tax recovery.

Shareholders' equity increased \$524 million primarily due to increases in share capital of \$227 million and retained earnings of \$347 million partially offset by an increase in accumulated other comprehensive loss of \$46 million. Share capital increased due to the issuance of 9,199,784 Class B Non-Voting Shares under the Company's option plan and DRIP. As of November 15, 2014, share capital is as reported at August 31, 2014 with the exception of the issuance of a total of 1,951,937 Class B Non-Voting Shares under the DRIP and upon exercise of options under the Company's option plan. Retained earnings increased due to current year earnings of \$857 million partially offset by dividends of \$510 million. Accumulated other comprehensive loss increased due to the remeasurements recorded on employee benefit plans.

**V. CONSOLIDATED CASH FLOW ANALYSIS**

**Operating activities**

(\$millions Cdn)	2014	2013	Change %
Funds flow from operations	<b>1,524</b>	1,380	10.4
Net change in non-cash working capital balances	<b>216</b>	(11)	>100.0
	<b>1,740</b>	1,369	27.1

Funds flow from operations increased over the comparative year due to improved operating income before restructuring costs and amortization, lower interest expense and a decrease in program rights purchases in the current year as well as the initial \$300 million supplemental



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executive retirement plan funding in the prior year, all of which were partially offset by the restructuring amounts and higher current income tax expense in the current year. The net change in non-cash working capital balances related to operations fluctuated over the comparative year due to the timing of payment of current income taxes payable and accounts payable and accrued liabilities as well as fluctuations in accounts receivable.

**Investing activities**

(\$millions Cdn)	2014	2013	Increase
Cash flow used in investing activities	<b>(1,029)</b>	(642)	387

The cash used in investing activities increased over last year primarily due to the net cash receipt in respect of the transactions with Rogers partially offset by the acquisition of Envision in the comparative period and higher cash outlays for capital expenditures in the current year partially offset by the proceeds on the sale of Historia and Series+ which closed on January 1, 2014.

**Financing activities**

The changes in financing activities during 2014 and 2013 were as follows:

(\$millions Cdn)	Year ended August 31,	
	2014	2013
Issuance of 4.35% senior unsecured notes	<b>500</b>	–
Issuance of floating rate senior unsecured notes	<b>300</b>	–
Redeem 6.5% senior unsecured notes	<b>(600)</b>	–
Repay 7.5% senior unsecured notes	<b>(350)</b>	–
Repay 6.1% senior unsecured notes	–	(450)
Repay promissory note	<b>(48)</b>	–
Prepay Partnership mortgage	<b>(19)</b>	–
Partnership mortgage loan proceeds	<b>40</b>	–
Senior notes issuance costs	<b>(4)</b>	–
Debt retirement costs	<b>(7)</b>	–
Dividends	<b>(352)</b>	(332)
Issuance of Class B Non-Voting Shares	<b>70</b>	69
Distributions paid to non-controlling interests	<b>(26)</b>	(19)
Contributions received from non-controlling interests	–	1
Repayment Partnership debt	–	(1)
	<b>(496)</b>	(732)

**VI. LIQUIDITY AND CAPITAL RESOURCES**

In the current year, the Company generated \$698 million of free cash flow. Shaw used its free cash flow along with \$800 million of proceeds from the two senior unsecured note issuances, net proceeds from the transactions with Corus of \$93 million, proceeds on issuance of Class B Non-Voting Shares of \$70 million and the net working capital and inventory reduction of \$180 million to repay the 7.5% \$350 million senior notes, redeem the 6.5% \$600 million senior

**Shaw Communications Inc.**  
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notes, pay common share dividends of \$339 million, fund \$240 million of accelerated capital spend, pay \$45 million of restructuring costs, make \$52 million in financial investments and increase cash balances \$215 million.

To allow for timely access to capital markets, the Company filed a short form base shelf prospectus with securities regulators in Canada and the U.S. on May 13, 2013. The shelf prospectus allows for the issue up to an aggregate \$4 billion of debt and equity securities over a 25 month period. Pursuant to the shelf prospectus, on January 31, 2014 the Company issued \$500 million senior notes at a rate of 4.35% due January 31, 2024 and \$300 million floating rate senior notes due February 1, 2016. The floating rate senior notes bear interest at an annual rate equal to three month CDOR plus 0.69%. The net proceeds from the issuances were used to redeem the \$600 million senior notes due June 2, 2014 and for working capital and general corporate purposes.

On December 5, 2013 Shaw received the approval of the TSX to renew its normal course issuer bid to purchase its Class B Non-Voting Shares for a further one year period. The Company is authorized to acquire up to 20,000,000 Class B Non-Voting Shares during the period from December 9, 2013 to December 8, 2014. No shares have been repurchased during the current year.

The Company's DRIP allows holders of Class A Shares and Class B Non-Voting Shares who are residents of Canada to automatically reinvest monthly cash dividends to acquire additional Class B Non-Voting Shares. Class B Non-Voting Shares distributed under the Company's DRIP are new shares issued from treasury at a 2% discount from the 5 day weighted average market price immediately preceding the applicable dividend payment date. The DRIP has resulted in cash savings and incremental Class B Non-Voting Shares of \$146 million during fiscal 2014.

Subsequent to year end, the Company used a combination of cash on hand, assumption of ViaWest debt and US \$330 million of credit facility borrowings to finance the acquisition of ViaWest.

Based on available credit facilities and forecasted free cash flow, the Company expects to have sufficient liquidity to fund operations and obligations during the upcoming fiscal year. On a longer-term basis, Shaw expects to generate free cash flow and have borrowing capacity sufficient to finance foreseeable future business plans and refinance maturing debt.

**Debt structure and financial policy**

Shaw structures its borrowings generally on a stand-alone basis. The borrowings of Shaw are unsecured. While certain non-wholly owned subsidiaries are subject to contractual restrictions which may prevent the transfer of funds to Shaw, there are no similar restrictions with respect to wholly-owned subsidiaries of the Company.

Shaw's borrowings are subject to covenants which include maintaining minimum or maximum financial ratios. At August 31, 2014, Shaw is in compliance with these covenants and based on current business plans, the Company is not aware of any condition or event that would give rise to non-compliance with the covenants over the life of the borrowings. As at August 31, 2014, the ratio of debt to operating income before restructuring costs and amortization for the Corporation is 1.9 times.

Having regard to prevailing competitive, operational and capital market conditions, the Board of Directors has determined that having this ratio in the range of 2.0 to 2.5 times would be

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optimal leverage for the Corporation in the current environment. Should the ratio fall below this, on an other than temporary basis, the Board may choose to recapitalize back into this optimal range. The Board may also determine to increase the Corporation's debt above these levels to finance specific strategic opportunities such as a significant acquisition or repurchase of Class B Non-Voting Participating Shares in the event that pricing levels were to drop precipitously.

**Off-balance sheet arrangement and guarantees**

**Guarantees**

Generally it is not the Company's policy to issue guarantees to non-controlled affiliates or third parties; however, it has entered into certain agreements as more fully described in Note 25 to the Consolidated Financial Statements. As disclosed thereto, Shaw believes it is remote that these agreements would require any cash payment.

**Contractual obligations**

The amounts of estimated future payments under the Company's contractual obligations at August 31, 2014 are detailed in the following table.

**CONTRACTUAL OBLIGATIONS**

(\$millions Cdn)	Payments due by period				
	Total	Within 1 year	2 – 3 years	4 – 5 years	More than 5 years
Long-term debt <sup>(1)</sup>	8,142	267	1,506	439	5,930
Operating obligations <sup>(2)</sup>	1,899	737	482	319	361
Purchase obligations <sup>(3)</sup>	75	59	14	2	–
Other obligations <sup>(4)</sup>	5	–	5	–	–
	<b>10,121</b>	<b>1,063</b>	<b>2,007</b>	<b>760</b>	<b>6,291</b>

- (1) Includes principal repayments and interest payments.
- (2) Includes maintenance and lease of satellite transponders, program related agreements, lease of transmission facilities and premises and exclusive rights to use intellectual property in Canada.
- (3) Includes capital expenditure and inventory purchase commitments.
- (4) Includes other non-current financial liabilities and is in respect of program rights.

**VII. ADDITIONAL INFORMATION**

Additional information relating to Shaw, including the Company's Annual Information Form dated November 28, 2014, can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

**VIII. COMPLIANCE WITH NYSE CORPORATE GOVERNANCE LISTING STANDARDS**

Disclosure of the Company's corporate governance practices which differ from the New York Stock Exchange ("NYSE") corporate governance listing standards are posted on Shaw's website, [www.shaw.ca](http://www.shaw.ca) (under Investors/Corporate Governance/Compliance with NYSE Corporate Governance Listing Standards).

**Shaw Communications Inc.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
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**IX. CERTIFICATION**

The Company's Chief Executive Officer and Senior Vice President, Finance have filed certifications regarding Shaw's disclosure controls and procedures and internal control over financial reporting.

As at August 31, 2014, the Company's management, together with its Chief Executive Officer and Senior Vice President, Finance, has evaluated the effectiveness of the design and operation of each of the Company's disclosure controls and procedures and internal control over financial reporting. Based on these evaluations, the Chief Executive Officer and Senior Vice President, Finance have concluded that the Company's disclosure controls and procedures and the Company's internal control over financial reporting are effective.

There were no changes in the Company's internal controls over financial reporting during the fiscal year that have materially affected or are reasonably likely to materially affect Shaw's internal controls over financial reporting.

The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of certain events. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

**Shaw Communications Inc.**  
**MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS AND**  
**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

November 28, 2014

**MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING**

The accompanying consolidated financial statements of Shaw Communications Inc. and all the information in this annual report are the responsibility of management and have been approved by the Board of Directors.

The financial statements have been prepared by management in accordance with International Financial Reporting Standards. When alternative accounting methods exist, management has chosen those it deems most appropriate in the circumstances. Financial statements are not precise since they include certain amounts based on estimates and judgments. Management has determined such amounts on a reasonable basis in order to ensure that the financial statements are presented fairly, in all material respects. Management has prepared the financial information presented elsewhere in the annual report and has ensured that it is consistent with the financial statements.

Management has a system of internal controls designed to provide reasonable assurance that the financial statements are accurate and complete in all material respects. The internal control system includes an internal audit function and an established business conduct policy that applies to all employees. Management believes that the systems provide reasonable assurance that transactions are properly authorized and recorded, financial information is relevant, reliable and accurate and that the Company's assets are appropriately accounted for and adequately safeguarded.

The Board of Directors is responsible for ensuring management fulfils its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the financial statements. The Board carries out this responsibility through its Audit Committee.

The Audit Committee is appointed by the Board and its directors are unrelated and independent. The Committee meets periodically with management, as well as the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues; to satisfy itself that each party is properly discharging its responsibilities; and, to review the annual report, the financial statements and the external auditors' report. The Audit Committee reports its findings to the Board for consideration when approving the financial statements for issuance to the shareholders. The Committee also considers, for review by the Board and approval by the shareholders, the engagement or re-appointment of the external auditors.

The financial statements have been audited by Ernst & Young LLP, the external auditors, in accordance with Canadian generally accepted auditing standards on behalf of the shareholders. Ernst & Young LLP has full and free access to the Audit Committee.

**MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management is responsible for establishing and maintaining an adequate system of internal control over financial reporting. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the financial statements for external purposes in accordance with generally accepted accounting principles.

Due to its inherent limitations, internal control over financial reporting may not prevent or detect misstatements on a timely basis. Also, projections of any of the effectiveness of internal

**Shaw Communications Inc.**  
**MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS AND**  
**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

control are subject to the risk that the controls may become inadequate because of changes in conditions or that the degree of compliance with the policies and procedures may deteriorate. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to the financial statement preparation and presentation.

Management conducted an evaluation of the effectiveness of the system of internal control over financial reporting based on the framework in "Internal Control – Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 framework. Based on this evaluation, management concluded that the Company's system of internal control over financial reporting was effective as at August 31, 2014.

[Signed]

[Signed]

**Brad Shaw**  
Chief Executive Officer

**Rhonda Bashnick**  
Senior Vice President,  
Finance

**Shaw Communications Inc.**  
**INDEPENDENT AUDITORS' REPORT OF REGISTERED PUBLIC ACCOUNTING FIRM**

**To the Shareholders of  
Shaw Communications Inc.**

We have audited the accompanying consolidated financial statements of Shaw Communications Inc., which comprise the consolidated statements of financial position as at August 31, 2014 and 2013, and the consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years ended August 31, 2014 and 2013, and a summary of significant accounting policies and other explanatory information.

***Management's responsibility for the consolidated financial statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

***Auditors' responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.


***Opinion***

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Shaw Communications Inc. as at August 31, 2014 and 2013, and its financial performance and its cash flows for the years ended August 31, 2014 and 2013 in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

*Other matter*

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Shaw Communication Inc.'s internal control over financial reporting as of August 31, 2014, based on the criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 framework and our report dated November 28, 2014 expressed an unqualified opinion on Shaw Communications Inc.'s internal control over financial reporting.

Calgary, Canada  
November 28, 2014

The image shows a handwritten signature in black ink that reads "Ernst + Young LLP". The signature is written in a cursive, flowing style.

Chartered Accountants



**Shaw Communications Inc.**  
**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROLS UNDER STANDARDS OF THE  
PUBLIC COMPANY ACCOUNTING OVERSIGHT BOARD (UNITED STATES)**

To the Shareholders of  
**Shaw Communications Inc.**

We have audited Shaw Communications Inc.'s internal control over financial reporting as at August 31, 2014, based on the criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 framework (the COSO criteria). Shaw Communications Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS). A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that receipts and expenditures of the company are being made only in accordance with authorization of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Shaw Communications Inc. maintained, in all material respects, effective internal control over financial reporting as at August 31, 2014, based on the COSO criteria.

We have also audited, in accordance with Canadian generally accepted auditing standards and the standards of the Public Accounting Oversight Board (United States), the consolidated statements of financial position of Shaw Communications Inc. as at August 31, 2014 and 2013, and the consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years ended August 31, 2014 and 2013, and our report dated November 28, 2014 expressed an unqualified opinion thereon.

Calgary, Canada  
November 28, 2014

The signature of Ernst & Young LLP is written in a cursive, handwritten style. The letters are dark and fluid, with the 'E' and 'Y' being particularly prominent.

Chartered Accountants

**Shaw Communications Inc.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

[millions of Canadian dollars]	August 31, 2014 \$	August 31, 2013 \$
<b>ASSETS</b>		
<b>Current</b>		
Cash	637	422
Accounts receivable [note 4]	493	486
Inventories [note 5]	119	96
Other current assets [note 6]	73	72
Derivative instruments [note 28]	–	3
Assets held for sale [note 3]	11	116
	<b>1,333</b>	1,195
Investments and other assets [notes 7 and 28]	60	10
Property, plant and equipment [note 8]	3,652	3,370
Other long-term assets [note 9]	283	306
Deferred income tax assets [note 23]	26	–
Intangibles [note 10]	7,198	7,153
Goodwill [note 10]	698	698
	<b>13,250</b>	12,732
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current</b>		
Accounts payable and accrued liabilities [note 11]	828	859
Provisions [note 12]	44	26
Income taxes payable	341	136
Unearned revenue	183	172
Promissory note [note 3]	–	48
Current portion of long-term debt [notes 13 and 28]	–	950
Liabilities associated with assets held for sale [note 3]	–	14
	<b>1,396</b>	2,205
Long-term debt [notes 13 and 28]	4,690	3,868
Other long-term liabilities [notes 14 and 26]	251	223
Provisions [note 12]	9	9
Deferred credits [note 15]	862	872
Deferred income tax liabilities [note 23]	1,105	1,142
	<b>8,313</b>	8,319
<b>Commitments and contingencies [notes 13, 25, 26 and 31]</b>		
<b>Shareholders' equity</b>		
Common and preferred shareholders	4,702	4,182
Non-controlling interests in subsidiaries	235	231
	<b>4,937</b>	4,413
	<b>13,250</b>	12,732

See accompanying notes

On behalf of the Board:

[Signed]  
 JR Shaw  
 Director

[Signed]  
 Michael O'Brien  
 Director

**Shaw Communications Inc.**  
**CONSOLIDATED STATEMENTS OF INCOME**

Years ended August 31 [millions of Canadian dollars except per share amounts]	2014 \$	2013 \$
<b>Revenue</b> [note 24]	<b>5,241</b>	5,142
Operating, general and administrative expenses [note 21]	(2,979)	(2,922)
Restructuring costs [notes 12 and 21]	(58)	–
Amortization –		
Deferred equipment revenue [note 15]	69	121
Deferred equipment costs [note 9]	(142)	(257)
Property, plant and equipment, intangibles and other [notes 8, 9, 10 and 15]	(692)	(718)
<b>Operating income</b>	<b>1,439</b>	1,366
Amortization of financing costs – long-term debt [note 13]	(3)	(4)
Interest expense [notes 13 and 24]	(266)	(309)
Gain on sale of media assets [note 3]	49	–
Gain on sale of cablesystem [note 3]	–	50
Acquisition and divestment costs [notes 3 and 31]	(4)	(8)
Gain on sale of associate [note 3]	–	7
Accretion of long-term liabilities and provisions	(6)	(9)
Debt retirement costs [note 13]	(8)	–
Other losses [note 22]	(6)	(26)
<b>Income before income taxes</b>	<b>1,195</b>	1,067
Current income tax expense [note 23]	354	162
Deferred income tax expense (recovery) [note 23]	(46)	121
<b>Net income</b>	<b>887</b>	784
<b>Net income attributable to:</b>		
Equity shareholders	857	746
Non-controlling interests in subsidiaries	30	38
	<b>887</b>	784
<b>Earnings per share</b> [note 18]		
Basic	1.84	1.64
Diluted	1.84	1.63

See accompanying notes

**Shaw Communications Inc.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

Years ended August 31 [millions of Canadian dollars]	2014 \$	2013 \$
<b>Net income</b>	<b>887</b>	784
<b>Other comprehensive income (loss) [note 20]</b>		
<b>Items that may subsequently be reclassified to income:</b>		
Change in unrealized fair value of derivatives designated as cash flow hedges	3	4
Adjustment for hedged items recognized in the period	(5)	(1)
Unrealized loss on available-for-sale investment	(2)	–
	<b>(4)</b>	3
<b>Items that will not be subsequently reclassified to income:</b>		
Remeasurements on employee benefit plans	(42)	3
	<b>(46)</b>	6
<b>Comprehensive income</b>	<b>841</b>	790
<b>Comprehensive income attributable to:</b>		
Equity shareholders	<b>811</b>	752
Non-controlling interests in subsidiaries	<b>30</b>	38
	<b>841</b>	790

*See accompanying notes*

**Shaw Communications Inc.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

Year ended August 31, 2014

[millions of Canadian dollars]	Attributable to equity shareholders					Total	Equity attributable to non-controlling interests	Total equity
	Share capital	Contributed surplus	Retained earnings	Accumulated other comprehensive loss				
Balance as at September 1, 2013	2,955	72	1,242	(87)	4,182	231	4,413	
Net income	–	–	857	–	857	30	887	
Other comprehensive loss	–	–	–	(46)	(46)	–	(46)	
Comprehensive income	–	–	857	(46)	811	30	841	
Dividends	–	–	(364)	–	(364)	–	(364)	
Dividend reinvestment plan	146	–	(146)	–	–	–	–	
Shares issued under stock option plan	81	(11)	–	–	70	–	70	
Share-based compensation	–	3	–	–	3	–	3	
Distributions declared by subsidiaries to non-controlling interests	–	–	–	–	–	(26)	(26)	
<b>Balance as at August 31, 2014</b>	<b>3,182</b>	<b>64</b>	<b>1,589</b>	<b>(133)</b>	<b>4,702</b>	<b>235</b>	<b>4,937</b>	

Year ended August 31, 2013

[millions of Canadian dollars]	Attributable to equity shareholders					Total	Equity attributable to non-controlling interests	Total equity
	Share capital	Contributed surplus	Retained earnings	Accumulated other comprehensive loss				
Balance as at September 1, 2012	2,750	77	1,019	(93)	3,753	281	4,034	
Net income	–	–	746	–	746	38	784	
Other comprehensive loss	–	–	–	6	6	–	6	
Comprehensive income	–	–	746	6	752	38	790	
Dividends	–	–	(341)	–	(341)	–	(341)	
Dividend reinvestment plan	126	–	(126)	–	–	–	–	
Shares issued under stock option plan	79	(10)	–	–	69	–	69	
Share-based compensation	–	5	–	–	5	–	5	
Distributions declared by subsidiaries to non-controlling interests	–	–	–	–	–	(19)	(19)	
Contribution from non-controlling interest <i>[note 27]</i>	–	–	–	–	–	1	1	
Acquisition of non-controlling interests <i>[note 3]</i>	–	–	(56)	–	(56)	(70)	(126)	
<b>Balance as at August 31, 2013</b>	<b>2,955</b>	<b>72</b>	<b>1,242</b>	<b>(87)</b>	<b>4,182</b>	<b>231</b>	<b>4,413</b>	

See accompanying notes

**Shaw Communications Inc.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years ended August 31 [millions of Canadian dollars]	2014 \$	2013 \$
<b>OPERATING ACTIVITIES</b> <i>[note 29]</i>		
<b>Funds flow from operations</b>	<b>1,524</b>	1,380
Net change in non-cash working capital balances related to operations	<b>216</b>	(11)
	<b>1,740</b>	1,369
<b>INVESTING ACTIVITIES</b>		
Additions to property, plant and equipment <i>[note 24]</i>	<b>(976)</b>	(802)
Additions to equipment costs (net) <i>[note 24]</i>	<b>(56)</b>	(132)
Additions to other intangibles <i>[note 24]</i>	<b>(84)</b>	(69)
Net decrease (increase) to inventories	<b>(23)</b>	6
Proceeds on sale of media assets <i>[note 3]</i>	<b>141</b>	–
Proceeds on sale of cablesystem <i>[note 3]</i>	–	398
Divestment costs <i>[note 3]</i>	–	(5)
Proceeds on wireless spectrum license option <i>[note 3]</i>	–	50
Refundable deposit on wireless spectrum license <i>[note 3]</i>	–	200
Business acquisitions, net of cash acquired <i>[note 3]</i>	–	(222)
Proceeds on disposal of property, plant and equipment <i>[notes 24 and 29]</i>	<b>21</b>	3
Additions to investments and other assets <i>[note 3]</i>	<b>(52)</b>	(69)
	<b>(1,029)</b>	(642)
<b>FINANCING ACTIVITIES</b>		
Increase in long-term debt	<b>840</b>	590
Debt repayments	<b>(969)</b>	(1,041)
Debt retirement costs <i>[note 13]</i>	<b>(7)</b>	–
Senior notes issuance costs <i>[note 13]</i>	<b>(4)</b>	–
Repayment of promissory note <i>[note 3]</i>	<b>(48)</b>	–
Issue of Class B Non-Voting Shares	<b>70</b>	69
Dividends paid on Class A Shares and Class B Non-Voting Shares	<b>(339)</b>	(319)
Dividends paid on Series A Preferred Shares	<b>(13)</b>	(13)
Distributions paid to non-controlling interests in subsidiaries	<b>(26)</b>	(19)
Contribution received from non-controlling interest <i>[note 27]</i>	–	1
	<b>(496)</b>	(732)
<b>Increase (decrease) in cash</b>	<b>215</b>	(5)
Cash, beginning of year	<b>422</b>	427
<b>Cash, end of year</b>	<b>637</b>	422

See accompanying notes

## **Shaw Communications Inc.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### **1. CORPORATE INFORMATION**

Shaw Communications Inc. (the “Company”) is a diversified Canadian communications company whose core operating business is providing broadband cable television services, Internet, Digital Phone and telecommunications services (“Cable”); Direct-to-home (DTH) satellite services and satellite distribution services (“Satellite”); and programming content (“Media”).

The Company was incorporated under the laws of the Province of Alberta on December 9, 1966 under the name Capital Cable Television Co. Ltd. and was subsequently continued under the Business Corporations Act (Alberta) on March 1, 1984 under the name Shaw Cablesystems Ltd. Its name was changed to Shaw Communications Inc. on May 12, 1993. The Company’s shares are listed on the Toronto and New York Stock Exchanges. The registered office of the Company is located at Suite 900, 630 – 3rd Avenue S.W., Calgary, Alberta, Canada T2P 4L4.

#### **2. BASIS OF PRESENTATION AND ACCOUNTING POLICIES**

##### **Statement of compliance**

These consolidated financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

The consolidated financial statements of the Company for the years ended August 31, 2014 and 2013, were approved by the Board of Directors and authorized for issue on November 28, 2014.

##### **Basis of presentation**

These consolidated financial statements have been prepared primarily under the historical cost convention and are expressed in millions of Canadian dollars unless otherwise indicated. Other measurement bases used are outlined below and in the applicable notes. The consolidated statements of income are presented using the nature classification for expenses.

##### **Basis of consolidation**

###### **(i) Subsidiaries**

The consolidated financial statements include the accounts of the Company and those of its subsidiaries, which are entities over which the Company has control. Control exists when the Company has power over an investee, is exposed to or has rights to variable returns from its involvement and has the ability to affect those returns. Intercompany transactions and balances are eliminated on consolidation. The results of operations of subsidiaries acquired during the period are included from their respective dates of acquisition, being the time at which the Company obtains control. Consolidation of a subsidiary ceases when the Company loses control. A change in ownership interests of a subsidiary, without a loss of control, is accounted for as an equity transaction. The Company assesses control through share ownership and voting rights.

Non-controlling interests arise from business combinations in which the Company acquires less than 100% ownership interest. At the time of acquisition, non-controlling interests are



## **Shaw Communications Inc.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

measured at either fair value or their proportionate share of the fair value of acquiree's identifiable assets. The Company determines the measurement basis on a transaction by transaction basis. Subsequent to acquisition, the carrying amount of non-controlling interests is increased or decreased for their share of changes in equity.

#### **(ii) Joint operations**

A joint operation is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets and obligations for the liabilities, relating to the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. The consolidated financial statements include the Company's proportionate share of the assets, liabilities, revenues, and expenses of its interests in joint operations.

The Company's joint operations include a 33.33% interest in the Burrard Landing Lot 2 Holdings Partnership (the "Partnership") and until January 1, 2014, 50% interest in Historia and Series+ s.e.nc ("Historia and Series+").

The Partnership owns and leases commercial space in Shaw Tower in Vancouver, BC, which is the Company's headquarters for its lower mainland operations. In classifying its 33.33% interest in the Partnership as a joint operation, the Company considered the terms and conditions of the partnership agreement and other facts and circumstances including the primary purpose of Shaw Tower which is to provide lease space to the partners.

Historia and Series+ are two Canadian French-language specialty television channels. The Company classified its 50% interest as a joint operation after considering the terms and conditions of the partnership agreement and other facts and circumstances including the significant obligations that arise with respect to the CRTC broadcasting licenses which are required to operate the channels and which are held at the partner level.

#### **Investments in associates and joint ventures**

Associates are entities over which the Company has significant influence. Significant influence is the power to participate in the operating and financial policies of the investee, but is not control or joint control.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

Investments in associates and joint ventures are accounted for using the equity method. Investments of this nature are recorded at original cost and adjusted periodically to recognize the Company's proportionate share of the associate's or joint venture's net income/loss and other comprehensive income/loss after the date of investment, additional contributions made and dividends received.

## Shaw Communications Inc.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### Revenue and expenses

The Company has multiple deliverable arrangements comprised of upfront fees (subscriber connection and installation fee revenue and/or customer premise equipment revenue) and related subscription revenue. Upfront fees charged to customers do not constitute separate units of accounting, therefore these revenue streams are assessed as an integrated package.

##### (i) Revenue

Revenue from cable, Internet, Digital Phone and DTH customers includes subscriber revenue earned as services are provided. Satellite distribution services and telecommunications service revenue is recognized in the period in which the services are rendered to customers. Affiliate subscriber revenue is recognized monthly based on subscriber levels. Advertising revenues are recognized in the period in which the advertisements are broadcast and recorded net of agency commissions as these amounts are paid directly to the agency or advertiser. When a sales arrangement includes multiple advertising spots, the proceeds are allocated to individual advertising spots under the arrangement based on relative fair values.

Subscriber connection fees received from customers are deferred and recognized as revenue on a straight-line basis over three years. Direct and incremental initial selling, administrative and connection costs related to subscriber acquisitions are recognized as an operating expense as incurred. The costs of physically connecting a new home are capitalized as part of the distribution system and costs of disconnections are expensed as incurred.

Installation revenue received on contracts with commercial business customers is deferred and recognized as revenue on a straight-line basis over the related service contract, which generally span two to ten years. Direct and incremental costs associated with the service contract, in an amount not exceeding the upfront installation revenue, are deferred and recognized as an operating expense on a straight-line basis over the same period.

##### (ii) Deferred equipment revenue and deferred equipment costs

Revenue from sales of DTH equipment and DCTs is deferred and recognized on a straight-line basis over three years commencing when subscriber service is activated. The total cost of the equipment, including installation, represents an inventoriable cost which is deferred and recognized on a straight-line basis over the same period. The DCT and DTH equipment is generally sold to customers at cost or a subsidized price in order to expand the Company's customer base.

Revenue from sales of satellite tracking hardware and costs of goods sold is deferred and recognized on a straight-line basis over the related service contract for monthly service charges for air time, which is generally five years. The amortization of the revenue and cost of sale of satellite service equipment commences when goods are shipped.

Recognition of deferred equipment revenue and deferred equipment costs is recorded as deferred equipment revenue amortization and deferred equipment costs amortization, respectively.

##### (iii) Deferred IRU revenue

Prepayments received under infeasible right to use ("IRU") agreements are amortized on a straight-line basis into income over the term of the agreement and included in amortization of property, plant and equipment, intangibles and other in the consolidated statements of income.

## Shaw Communications Inc.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### Cash

Cash is presented net of outstanding cheques. When the amount of outstanding cheques and the amount drawn under the Company's revolving term facility are greater than the amount of cash, the net amount is presented as bank indebtedness.

#### Allowance for doubtful accounts

The Company maintains an allowance for doubtful accounts for the estimated losses resulting from the inability of its customers to make required payments. In determining the allowance, the Company considers factors such as the number of days the account is past due, whether or not the customer continues to receive service, the Company's past collection history and changes in business circumstances.

#### Inventories

Inventories include subscriber equipment such as DCTs and DTH receivers, which are held pending rental or sale at cost or at a subsidized price. When subscriber equipment is sold, the equipment revenue and equipment costs are deferred and amortized over three years. When the subscriber equipment is rented, it is transferred to property, plant and equipment and amortized over its useful life. Inventories are determined on a first-in, first-out basis, and are stated at cost due to the eventual capital nature as either an addition to property, plant and equipment or deferred equipment costs.

#### Property, plant and equipment

Property, plant and equipment are recorded at purchase cost. Direct labour and other directly attributable costs incurred to construct new assets, upgrade existing assets and connect new subscribers are capitalized as well as borrowing costs on qualifying assets. In addition, any asset removal and site restoration costs in connection with the retirement of assets are capitalized. Repairs and maintenance expenditures are charged to operating expense as incurred. Amortization is recorded on a straight-line basis over the estimated useful lives of assets as follows:

Asset	Estimated useful life
Cable and telecommunications distribution system	5-20 years
Digital cable terminals and modems	2-5 years
Satellite audio, video and data network equipment and DTH receiving equipment	3-15 years
Transmitters, broadcasting and communication equipment	5-15 years
Buildings	15-40 years
Data processing	3-4 years
Other	3-20 years

The Company reviews the estimates of lives and useful lives on a regular basis.

## Shaw Communications Inc.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### Assets held for sale

Non-current assets and disposal groups are classified as held for sale when specific criteria are met and are measured at the lower of carrying amount and estimated fair value less costs to sell. Assets held for sale are not amortized and are reported separately on the statement of financial position.

#### Other long-term assets

Other long-term assets primarily include (i) equipment costs, as described in the revenue and expenses accounting policy, deferred and amortized on a straight-line basis over three to five years, (ii) credit facility arrangement fees amortized on a straight-line basis over the term of the facility, (iii) long-term receivables, (iv) network capacity leases, and (v) the non-current portion of prepaid maintenance and support contracts.

#### Intangibles

The excess of the cost of acquiring cable, satellite and media businesses over the fair value of related net identifiable tangible and intangible assets acquired is allocated to goodwill. Net identifiable intangible assets acquired consist of amounts allocated to broadcast rights and licenses, trademarks, brands, program rights, customer relationships and software assets. Broadcast rights and licenses, trademarks and brands represent identifiable assets with indefinite useful lives. Spectrum licenses were acquired in Industry Canada's auction of licenses for advanced wireless services and have an indefinite life.

Program rights represent licensed rights acquired to broadcast television programs on the Company's conventional and specialty television channels and program advances are in respect of payments for programming prior to the window license start date. For licensed rights, the Company records a liability for program rights and corresponding asset when the license period has commenced and all of the following conditions have been met: (i) the cost of the program is known or reasonably determinable, (ii) the program material has been accepted by the Company in accordance with the license agreement and (iii) the material is available to the Company for telecast. Program rights are expensed on a systematic basis generally over the estimated exhibition period as the programs are aired and are included in operating, general and administrative expenses. Program rights are segregated on the statement of financial position between current and noncurrent based on expected life at time of acquisition.

Customer relationships represent the value of customer contracts and relationships acquired in a business combination and are amortized on a straight-line basis over the estimated useful life of 15 years.

Software that is not an integral part of the related hardware is classified as an intangible asset. Internally developed software assets are recorded at historical cost and include direct material and labour costs as well as borrowing costs on qualifying assets. Software assets are amortized on a straight-line basis over estimated useful lives ranging from three to ten years. The Company reviews the estimates of lives and useful lives on a regular basis.

## Shaw Communications Inc.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### Borrowing costs

The Company capitalizes borrowing costs on qualifying assets, for which the commencement date is on or after September 1, 2010, that take more than one year to construct or develop using the Company's weighted average cost of borrowing which approximated 6.25% (2013 – 6.5%).

#### Impairment

##### (i) Goodwill and indefinite-life intangibles

The Company tests goodwill and indefinite-life intangibles for impairment annually (as at March 1) and when events or changes in circumstances indicate that the carrying value may be impaired. The recoverable amount of each cash-generating unit ("CGU") is determined based on the higher of the CGU's fair value less costs to sell ("FVLCS") and its value in use ("VIU"). A CGU is the smallest identifiable group of assets that generate cash flows that are independent of the cash inflows from other assets or groups of assets. The Company's cash generating units are consistent with its reporting segments, Cable, Satellite and Media. Where the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

##### (ii) Non-financial assets with finite useful lives

For non-financial assets, such as property, plant and equipment and finite-life intangible assets, an assessment is made at each reporting date as to whether there is an indication that an asset may be impaired. If any indication exists, the recoverable amount of the asset is determined based on the higher of FVLCS and VIU. Where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and written down to its recoverable amount. Previously recognized impairment losses are reviewed for possible reversal at each reporting date and all or a portion of the impairment is reversed if the asset's value has increased.

#### CRTC benefit obligations

The fair value of CRTC benefit obligations committed as part of business acquisitions are initially recorded at the present value of amounts to be paid net of any expected incremental cash inflows. The obligation is subsequently adjusted for the incurrence of related expenditures, the passage of time and for revisions to the timing of the cash flows. Changes in the obligation due to the passage of time are recorded as accretion of long-term liabilities and provisions in the income statement.

#### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The timing or amount of the outflow may still be uncertain. Provisions are measured using the best estimate of the expenditure required to settle the present obligation at the end of the reporting period, taking into account risks and uncertainties associated with the obligation. Provisions are discounted where the time value of money is considered material.

## Shaw Communications Inc.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### (i) Asset retirement obligations

The Company recognizes the fair value of a liability for an asset retirement obligation in the period in which it is incurred, on a discounted basis, with a corresponding increase to the carrying amount of property and equipment, primarily in respect of transmitter sites. This cost is amortized on the same basis as the related asset. The liability is subsequently increased for the passage of time and the accretion is recorded in the income statement as accretion of long-term liabilities and provisions. The discount rates applied are subsequently adjusted to current rates as required at the end of reporting periods. Revisions due to the estimated timing of cash flows or the amount required to settle the obligation may result in an increase or decrease in the liability. Actual costs incurred upon settlement of the obligation are charged against the liability to the extent recorded.

#### (ii) Restructuring provisions

Restructuring provisions, primarily in respect of employee termination benefits, are recognized when a detailed plan for the restructuring exists and a valid expectation has been raised to those affected that the plan will be carried out.

#### (iii) Other provisions

Provisions for disputes, legal claims and contingencies are recognized when warranted. The Company establishes provisions after taking into consideration legal assessments (if applicable), expected availability of insurance or other recourse and other available information.

#### Deferred credits

Deferred credits primarily include: (i) prepayments received under IRU agreements amortized on a straight-line basis into income over the term of the agreement, (ii) equipment revenue, as described in the revenue and expenses accounting policy, deferred and amortized over three years to five years, (iii) connection fee revenue and upfront installation revenue, as described in the revenue and expenses accounting policy, deferred and amortized over two to ten years, (iv) a deposit on a future fibre sale, and (v) amounts received in respect of granting an option to acquire its wireless spectrum licenses.

#### Income taxes

The Company accounts for income taxes using the liability method, whereby deferred income tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities measured using substantively enacted tax rates and laws that will be in effect when the differences are expected to reverse. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset and they relate to income taxes levied by the same authority in the same taxable entity. Income tax expense for the period is the tax payable for the period using tax rates substantively enacted at the reporting date, any adjustments to taxes payable in respect of previous years and any change during the period in deferred income tax assets and liabilities, except to the extent that they relate to a business combination or divestment, items recognized directly in equity or in other comprehensive income. The Company records interest and penalties related to income taxes in income tax expense.

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#### **Tax credits and government grants**

The Company has access to a government program which supports local programming produced by conventional television stations. In addition, the Company receives tax credits primarily related to its research and development activities. Government financial assistance is recognized when management has reasonable assurance that the conditions of the government programs are met and accounted for as a reduction of related costs, whether capitalized and amortized or expensed in the period the costs are incurred.

#### **Foreign currency translation**

Transactions originating in foreign currencies are translated into Canadian dollars at the exchange rate at the date of the transaction. Monetary assets and liabilities are translated at the period-end rate of exchange and non-monetary items are translated at historic exchange rates. The net foreign exchange loss recognized on the translation and settlement of current monetary assets and liabilities was \$8 (2013 – \$3) and is included in other losses.

#### **Financial instruments other than derivatives**

Financial instruments have been classified as loans and receivables, assets available-for-sale, assets held-for-trading or financial liabilities. Cash has been classified as held-for-trading and is recorded at fair value with any change in fair value immediately recognized in income (loss). Other financial assets are classified as available-for-sale or as loans and receivables. Available-for-sale assets are carried at fair value with changes in fair value recorded in other comprehensive income (loss) until realized. Available-for-sale equity instruments not quoted in an active market and where fair value cannot be reliably measured are recorded at cost less impairment. Loans and receivables and financial liabilities are carried at amortized cost. None of the Company's financial assets are classified as held-to-maturity and none of its financial liabilities are classified as held-for-trading.

Finance costs and discounts associated with the issuance of debt securities are netted against the related debt instrument and amortized to income using the effective interest rate method. Accordingly, long-term debt accretes over time to the principal amount that will be owing at maturity.

#### **Derivative financial instruments**

The Company uses derivative financial instruments, such as foreign currency forward purchase contracts, to manage risks from fluctuations in foreign exchange rates. All derivative financial instruments are recorded at fair value in the statement of financial position. Where permissible, the Company accounts for these financial instruments as hedges which ensures that counterbalancing gains and losses are recognized in income in the same period. With hedge accounting, changes in the fair value of derivative financial instruments designated as cash flow hedges are recorded in other comprehensive income (loss) until the variability of cash flows relating to the hedged asset or liability is recognized in income (loss). When an anticipated transaction is subsequently recorded as a non-financial asset, the amounts recognized in other comprehensive income (loss) are reclassified to the initial carrying amount of the related asset. Where hedge accounting is not permissible or derivatives are not designated in a hedging relationship, they are classified as held-for-trading and the changes in fair value are immediately recognized in income (loss).

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Instruments that have been entered into by the Company to hedge exposure to foreign currency risk are reviewed on a regular basis to ensure the hedges are still effective and that hedge accounting continues to be appropriate.

#### **Fair value measurements**

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgement and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

The fair value hierarchy is based on inputs to valuation techniques that are used to measure fair value that are either observable or unobservable. Observable inputs reflect assumptions market participants would use in pricing an asset or liability based on market data obtained from independent sources while unobservable inputs reflect a reporting entity's pricing based upon their own market assumptions.

The fair value hierarchy consists of the following three levels:

Level 1 Inputs are quoted prices in active markets for identical assets or liabilities.

Level 2 Inputs for the asset or liability are based on observable market data, either directly or indirectly, other than quoted prices.

Level 3 Inputs for the asset or liability are not based on observable market data.

The Company determines whether transfers have occurred between levels in the fair value hierarchy by assessing the impact of events and changes in circumstances that could result in a transfer at the end of each reporting period.

#### **Employee benefits**

The Company accrues its obligations under its employee benefit plans, net of plan assets. The cost of pensions and other retirement benefits earned by certain employees is actuarially determined using the projected benefit method pro-rated on service and management's best estimate of salary escalation and retirement ages of employees. Past service costs from plan initiation and amendments are recognized immediately in the income statement. Remeasurements include actuarial gains or losses and the return on plan assets (excluding interest income). Actuarial gains and losses occur because assumptions about benefit plans relate to a long time frame and differ from actual experiences. These assumptions are revised based on actual experience of the plans such as changes in discount rates, expected retirement ages and projected salary increases. Remeasurements are recognized in other comprehensive income (loss) on an annual basis, at a minimum, and on an interim basis when there are significant changes in assumptions.

August 31 is the measurement date for the Company's employee benefit plans. The last actuarial valuations for funding purposes for the various plans were performed effective December 31, 2013 and the next actuarial valuations for funding purposes are effective December 31, 2014.



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#### Share-based compensation

The Company has a stock option plan for directors, officers, employees and consultants to the Company. The options to purchase shares must be issued at not less than the fair value at the date of grant. Any consideration paid on the exercise of stock options, together with any contributed surplus recorded at the date the options vested, is credited to share capital. The Company calculates the fair value of share-based compensation awarded to employees using the Black-Scholes option pricing model. The fair value of options are expensed and credited to contributed surplus over the vesting period of the options using the graded vesting method.

The Company has a restricted share unit (“RSU”) plan for officers and employees of the Company. RSUs vest on the second anniversary of the grant date and compensation is recognized on a straight-line basis over the two year vesting period. RSUs will be settled in cash and the obligation for RSUs is measured at the end of each period at fair value using the Black-Scholes option pricing model and the number of outstanding RSUs.

The Company has a deferred share unit (“DSU”) plan for its Board of Directors. Compensation cost is recognized immediately as DSUs vest when granted. DSUs will be settled in cash and the obligation is measured at the end of each period at fair value using the Black-Scholes option pricing model and the number of outstanding DSUs.

The Company has an employee share purchase plan (the “ESPP”) under which eligible employees may contribute to a maximum of 5% of their monthly base compensation. The Company contributes an amount equal to 25% of the participant’s contributions.

#### Earnings per share

Basic earnings per share is based on net income attributable to equity shareholders adjusted for dividends on preferred shares and is calculated using the weighted average number of Class A Shares and Class B Non-Voting Shares outstanding during the period. Diluted earnings per share is calculated by considering the effect of all potentially dilutive instruments. In calculating diluted earnings per share, any proceeds from the exercise of stock options and other dilutive instruments are assumed to be used to purchase Class B Non-Voting Shares at the average market price during the period.

#### Guarantees

The Company discloses information about certain types of guarantees that it has provided, including certain types of indemnities, without regard to whether it will have to make any payments under the guarantees.

#### Estimation uncertainty and critical judgements

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates and significant changes in assumptions could cause an impairment in assets. The following require the most difficult, complex or subjective judgements which result from the need to make estimates about the effects of matters that are inherently uncertain.

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#### Estimation uncertainty

The following are key assumptions concerning the future and other key sources of estimation uncertainty that could impact the carrying amount of assets and liabilities and results of operations in future periods:

##### (i) Allowance for doubtful accounts

The Company is required to make an estimate of an appropriate allowance for doubtful accounts on its receivables. The estimated allowance required is a matter of judgement and the actual loss eventually sustained may be more or less than the estimate, depending on events which have yet to occur and which cannot be foretold, such as future business, personal and economic conditions.

##### (ii) Property, plant and equipment

The Company is required to estimate the expected useful lives of its property, plant and equipment. These estimates of useful lives involve significant judgement. In determining these estimates, the Company takes into account industry trends and company-specific factors, including changing technologies and expectations for the in-service period of these assets. Management's judgement is also required in determination of the amortization method, the residual value of assets and the capitalization of labour and overhead.

##### (iii) Business combinations – purchase price allocation

Purchase price allocations involve uncertainty because management is required to make assumptions and judgements to estimate the fair value of the identifiable assets acquired and liabilities assumed in business combinations. Fair value estimates are based on quoted market prices and widely accepted valuation techniques, including discounted cash flow ("DCF") analysis. Such estimates include assumptions about inputs to the valuation techniques, industry economic factors and business strategies.

##### (iv) Impairment

The Company estimates the recoverable amount of its CGUs using a FVLCS calculation based on a DCF analysis. Significant judgements are inherent in this analysis including estimating the amount and timing of the cash flows attributable to the broadcast rights and licenses, the selection of an appropriate discount rate, and the identification of appropriate terminal growth rate assumptions. In this analysis the Company estimates the discrete future cash flows associated with the intangible asset for five years and determines a terminal value. The future cash flows are based on the Company's estimates of future operating results, economic conditions and the competitive environment. The terminal value is estimated using both a perpetuity growth assumption and a multiple of operating income before restructuring costs and amortization. The discount rates used in the analysis are based on the Company's weighted average cost of capital and an assessment of the risk inherent in the projected cash flows. In analyzing the FVLCS determined by the DCF analysis, the Company also considers a market approach determining a recoverable amount for each unit and total entity value determined using a market capitalization approach. Recent market transactions are taken into account, when available. The key assumptions used to determine the recoverable amounts, including a sensitivity analysis, are included in note 10. The DCF analysis uses significant unobservable inputs and is therefore considered a level 3 fair value measurement.

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#### **(v) Employee benefit plans**

The amounts reported in the financial statements relating to the defined benefit pension plans are determined using actuarial valuations that are based on several assumptions including the discount rate and rate of compensation increase. While the Company believes these assumptions are reasonable, differences in actual results or changes in assumptions could affect employee benefit obligations and the related income statement impact. The most significant assumption used to calculate the net employee benefit plan expense is the discount rate. The discount rate is the interest rate used to determine the present value of the future cash flows that is expected will be needed to settle employee benefit obligations. It is based on the yield of long-term, high-quality corporate fixed income investments closely matching the term of the estimated future cash flows and is reviewed and adjusted as changes required.

#### **(vi) Income taxes**

The Company is required to estimate income taxes using substantively enacted tax rates and laws that will be in effect when the differences are expected to reverse. In determining the measurement of tax uncertainties, the Company applies a probable weighted average methodology. Realization of deferred income tax assets is dependent on generating sufficient taxable income during the period in which the temporary differences are deductible. Although realization is not assured, management believes it is more likely than not that all recognized deferred income tax assets will be realized based on reversals of deferred income tax liabilities, projected operating results and tax planning strategies available to the Company and its subsidiaries.

#### **(vii) Contingencies**

The Company is subject to various claims and contingencies related to lawsuits, taxes and commitments under contractual and other commercial obligations. Contingent losses are recognized by a charge to income when it is likely that a future event will confirm that an asset has been impaired or a liability incurred at the date of the financial statements and the amount can be reasonably estimated. Significant changes in assumptions as to the likelihood and estimates of the amount of a loss could result in recognition of additional liabilities.

#### **Critical judgements**

The following are critical judgements apart from those involving estimation:

##### **(i) Determination of a CGU**

Management's judgement is required in determining the Company's cash generating units for the impairment assessment of its indefinite-life intangible assets. The CGUs have been determined considering operating activities and asset management and are consistent with the Company's reporting segments, Cable, Satellite and Media.

##### **(ii) Broadcast rights and licenses and spectrum licenses – indefinite-life assessment**

The Company's businesses are dependent upon broadcast licenses (or operate pursuant to an exemption order) granted and issued by the CRTC. In addition, the Company holds AWS licenses to operate a wireless system in Canada. While these licenses must be renewed from time to time, the Company has never failed to do so. In addition, there are currently no legal, regulatory or competitive factors that limit the useful lives of these assets.

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#### Adoption of recent accounting pronouncements

The adoption of the following standards and amendments effective September 1, 2013 had no impact on the Company's consolidated financial statements other than additional disclosure requirements.

- IFRS 10 *Consolidated Financial Statements* replaces previous consolidation guidance and outlines a single consolidation model that identifies control as the basis for consolidation of all types of entities.
- IFRS 11 *Joint Arrangements* replaces IAS 31 *Interests in Joint Ventures* and SIC 13 *Jointly Controlled Entities – Non-Monetary Contributions by Venturers*. The new standard classifies joint arrangements as either joint operations or joint ventures.
- IFRS 12 *Disclosure of Interests in Other Entities* sets out required disclosures on application of IFRS 10, IFRS 11 and IAS 28 (amended 2011).
- IAS 27 *Separate Financial Statements* was amended in 2011 for the issuance of IFRS 10 and retains the same guidance for separate financial statements.
- IAS 28 *Investments in Associates* was amended in 2011 for changes based on issuance of IFRS 10 and IFRS 11 and provides guidance on accounting for joint ventures, as defined by IFRS 11, using the equity method.
- IFRS 13 *Fair Value Measurement* defines fair value, provides guidance on its determination and introduces consistent requirements for disclosure of fair value measurements.

The Company has elected to early adopt the amendments to IAS 36 *Impairment of Assets* for the year ended August 31, 2014. The amendments limit the requirement to disclose the recoverable amount to assets (including goodwill) for which an impairment loss was recognized or reversed in the period, instead of the recoverable amount for each CGU to which significant goodwill or indefinite-life intangible assets have been allocated. Under the amendments, recoverable amount is required to be disclosed only when an impairment loss has been recognized or reversed.

#### Standards, interpretations and amendments to standards issued but not yet effect

The Company has not yet adopted certain standards and interpretations that have been issued but are not yet effective. The following pronouncements are being assessed to determine the impact on the Company's results and financial position.

- IFRIC 21 *Levies* provides guidance on when to recognize a financial liability imposed by a government, if the levy is accounted for in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*, or where the timing and amount of the levy is certain. This interpretation is effective for the annual period commencing September 1, 2014 and is not expected to have an impact on the Company's financial statements.
- *Clarification of Acceptable Methods of Depreciation and Amortization* (Amendments to IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets*) prohibits revenue from being used as a basis to depreciate property, plant and equipment and significantly

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limits use of revenue-based amortization for intangible assets. The amendments are to be applied prospectively for the annual period commencing September 1, 2016.

- IFRS 15 *Revenue from Contracts with Customers*, was issued in May 2014 and replaces IAS 11 *Construction Contracts*, IAS 18 *Revenue*, IFRIC 13 *Customer Loyalty Programs*, IFRIC 15 *Agreements for the Construction of Real Estate*, IFRIC 18 *Transfers of Assets from Customers* and SIC-31 *Revenue – Barter Transactions Involving Advertising Services*. The new standard requires revenue to be recognized to depict the transfer of promised goods or services to customers in an amount that reflects the consideration expected to be received in exchange for those goods or services. The principles are to be applied in the following five steps: (1) identify the contract(s) with a customer, (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation. The new standard is to be applied either retrospectively or on a modified retrospective basis and is effective for the annual period commencing September 1, 2017.
- IFRS 9 *Financial Instruments: Classification and Measurement* replaces IAS 39 *Financial Instruments* and applies a principal-based approach to the classification and measurement of financial assets and financial liabilities, including an expected credit loss model for calculating impairment, and includes new requirements for hedge accounting. The standard is required to be applied retrospectively for the annual period commencing September 1, 2018.

#### Change in accounting estimates

During the current year, the Company reviewed the useful lives of its property, plant and equipment as well as the amortization period for amounts deferred under multiple element arrangements, including equipment revenue and associated equipment costs and connection fees. The review resulted in changes in the amortization period for amounts deferred under multiple element arrangements and estimated useful lives of certain assets effective September 1, 2013. As a result, cable and telecommunication distribution system assets are amortized on a straight-line basis over 5 to 20 years, and digital cable terminals and modems on a straight-line basis over 2 to 5 years. The amortization period for amounts deferred and amortized on a straight-line basis under multiple element arrangements is 3 years. The impact of the changes has been accounted for prospectively. The changes in estimates in respect of unamortized balances at August 31, 2013 resulted in decreases to revenue and amortization as summarized below.

(\$millions Cdn)	Year ended August 31, 2014
<b>Revenue</b>	3
<b>Amortization</b>	
Deferred equipment revenue	29
Deferred equipment costs	66
Property, plant and equipment, intangibles and other	63

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**3. PURCHASE AND SALE OF ASSETS, BUSINESS ACQUISITION, AND ASSETS HELD FOR SALE**

**Purchase and sale of assets**

**Transactions with Corus Entertainment Inc. (“Corus”)**

During 2013 the Company entered into a series of agreements with Corus (see note 27) to optimize its portfolio of specialty channels. Effective April 30, 2013, the Company sold to Corus its 49% interest in ABC Spark and acquired from Corus its 20% interest in Food Network Canada. In addition, the Company agreed to sell to Corus its 50% interest in its two French-language channels, Historia and Series+. The sale of Historia and Series+ closed on January 1, 2014.

**Historia and Series+**

Historia and Series+ represented a disposal group within the media segment and accordingly, were not presented as discontinued operations in the statement of income. Sale proceeds of \$141 included \$2 in respect of working capital adjustments. The Historia and Series+ assets and liabilities disposed of in fiscal 2014 and classified as held for sale in the statement of financial position at August 31, 2013 are as follows:

	2014	2013
	\$	\$
Accounts receivable	5	4
Other current assets	4	5
Intangibles	93	92
Goodwill	4	4
	<b>106</b>	<b>105</b>
Accounts payable and accrued liabilities	2	2
Deferred income tax liability	12	12
	<b>14</b>	<b>14</b>

**Food Network Canada and ABC Spark**

In 2013 the acquisition of an additional 20% interest in Food Network Canada increased the Company’s ownership to 71%. The difference between the consideration of \$67 and carrying value of the interest acquired of \$47 has been charged to retained earnings.

The Company recorded proceeds, including working capital adjustments, of \$19 and gain on sale of associate of \$7 on the disposition of its 49% interest in ABC Spark.

The Company issued a non-interest bearing promissory note of \$48 to satisfy the net consideration in respect of these transactions. The promissory note was settled in fiscal 2014 in connection with the closing of the sale of Historia and Series+ to Corus.

**Transactions with Rogers Communications Inc. (“Rogers”)**

During 2013, the Company entered into agreements with Rogers to sell to Rogers its shares in Mountain Cablevision Limited (“Mountain Cable”) and grant to Rogers an option to acquire its

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wireless spectrum licenses as well as to purchase from Rogers its 33.3% interest in TVtropolis General Partnership (“TVtropolis”). The sale of Mountain Cable closed on April 30, 2013 and the acquisition of the additional interest in TVtropolis closed on June 30, 2013. The exercise of the option and the sale of the wireless spectrum licenses is still subject to various regulatory approvals. The transactions are strategic in nature allowing the Company to use a portion of the net proceeds to accelerate various capital investments to improve and strengthen its network advantage.

The Company incurred costs of \$5 in respect of the transactions with Rogers. These costs have been expensed and are included in acquisition and divestment costs in the statement of income.

**Mountain Cable**

Mountain Cable had approximately 40,000 video customers in its operations based in Hamilton, Ontario. It represented a disposal group within the cable operating segment and accordingly, was not presented as discontinued operations in the statement of income.

The Company received proceeds of \$398 in cash on the sale of the Mountain Cable and recorded a gain of \$50. The assets and liabilities disposed of were as follows:

	\$
Accounts receivable	2
Property, plant and equipment	65
Other long-term assets	3
Intangibles	245
Goodwill	81
	<hr/> 396
Accounts payable and accrued liabilities	1
Income tax payable	1
Unearned revenue	2
Deferred credits	2
Deferred income taxes	42
	<hr/> 48

**Wireless spectrum licenses**

The wireless spectrum licenses are not classified as assets held for sale as the exercise of the option and the sale of the wireless spectrum licenses is subject to various regulatory approvals. The Company received \$50 in respect of the purchase price of the option to acquire the wireless spectrum licenses. The amount is recorded in deferred credits and will be included as part of the proceeds received on exercise of the option and sale of the wireless spectrum licenses, or alternatively as a gain if the option is not exercised and expires. In addition, the Company received a \$200 refundable deposit in respect of the option exercise price. The deposit has been recorded in deferred credits and will be included as part of the proceeds received on exercise of the option and sale of the wireless spectrum licenses or refunded to Rogers if the option is not exercised and expires.

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#### *TVtropolis*

The acquisition of Rogers' 33.3% interest in TVtropolis increased the Company's ownership to 100%. The difference between the consideration of \$59, which was initially paid as a deposit pending regulatory approval of the transaction, and the carrying value of the interest acquired of \$23 has been charged to retained earnings.

#### Business acquisition

On April 30, 2013, the Company acquired Enmax Envision Inc. ("Envision"), a wholly-owned subsidiary of ENMAX Corporation, for \$222 in cash. Envision provides telecommunication services to business customers in Calgary. The purpose of the transaction is to expand on the Company's business initiatives and enhance the profile of its telecommunications services in the competitive Calgary business marketplace.

Envision contributed approximately \$12 of revenue and \$1 of net income for the four month period in fiscal 2013. If the acquisition had occurred on September 1, 2012, revenue and net income would have been approximately \$33 and \$4, respectively. Acquisition related costs of \$3 to effect the transaction have been incurred and are included in acquisition and divestment costs in the statement of income.

A summary of net assets and allocation of consideration is as follows:

	\$
Accounts receivable	3
Other current assets	1
Property, plant and equipment	73
Intangibles <sup>(1)</sup>	87
Goodwill <sup>(2)</sup>	68
	232
Accounts payable and accrued liabilities	1
Unearned revenue	2
Deferred credits	5
Deferred income tax liability	2
	222

(1) Intangibles is comprised of customer relationships and are being amortized over 15 years.

(2) Goodwill represents the combined value of growth expectations, an assembled workforce and expected synergies and efficiencies from integrating the operations with the Company's existing business. Goodwill of \$66 is deductible for income tax purposes.

#### Assets held for sale

A real estate property of \$11, being the estimated fair value less costs to sell, has been classified as held for sale in the statement of financial position at August 31, 2014 and 2013. The estimated fair value has been determined by a commercial real estate service by means of



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an income capitalization approach using the market rental rate for the area and an appropriate capitalization rate range net of estimated costs of \$8 to complete the property to base building specifications and is considered a level 3 valuation. The income capitalization approach has been used as it's an accepted approach used by real estate investors to value income producing properties when income is not expected to vary significantly over time.

**4. ACCOUNTS RECEIVABLE**

	2014 \$	2013 \$
Subscriber and trade receivables	506	496
Due from related parties <i>[note 27]</i>	–	1
Miscellaneous receivables	19	16
	<b>525</b>	513
Less allowance for doubtful accounts	<b>(32)</b>	(27)
	<b>493</b>	486

Included in operating, general and administrative expenses is a provision for doubtful accounts of \$38 (2013 – \$26).

**5. INVENTORIES**

	2014 \$	2013 \$
Subscriber equipment	114	93
Other	5	3
	<b>119</b>	96

Subscriber equipment includes DTH equipment, DCTs and related customer premise equipment.

**6. OTHER CURRENT ASSETS**

	2014 \$	2013 \$
Program rights	17	18
Tax indemnity	1	1
Prepaid expenses and other	55	53
	<b>73</b>	72

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**7. INVESTMENTS AND OTHER ASSETS**

	2014 \$	2013 \$
Publicly traded company	7	–
Investments in private entities	53	10
	<b>60</b>	<b>10</b>

During 2014, the Company recorded an unrealized loss of \$2 in respect of its investment in a publicly traded company (see note 20).

The Company has a portfolio of minor investments in various private entities.

During 2013, the Company sold its 49% interest in ABC Spark. The Company's interest in the results of operations of ABC Spark, which was accounted for using the equity method, is summarized as follows:

	2013 \$
Revenue	3
Expenses	(3)
Proportionate share of net income	–

**8. PROPERTY, PLANT AND EQUIPMENT**

	August 31, 2014			August 31, 2013		
	Cost \$	Accumulated amortization \$	Net book value \$	Cost \$	Accumulated amortization \$	Net book value \$
Cable and telecommunications distribution system	4,728	2,377	2,351	4,576	2,321	2,255
Digital cable terminals and modems	833	483	350	734	393	341
Satellite audio, video and data network and DTH receiving equipment	186	83	103	149	62	87
Transmitters, broadcasting, communications and production equipment	104	50	54	100	39	61
Land and buildings	441	181	260	447	168	279
Data processing and other	396	169	227	372	173	199
Assets under construction	307	–	307	148	–	148
	<b>6,995</b>	<b>3,343</b>	<b>3,652</b>	<b>6,526</b>	<b>3,156</b>	<b>3,370</b>

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Changes in the net carrying amounts of property, plant and equipment for 2014 and 2013 are summarized as follows:

	August 31, 2013						August 31, 2014
	Net book value \$	Additions \$	Transfer \$	Amortization \$	Disposals \$	Writedown \$	Net book value \$
Cable and telecommunications distribution system	2,255	444	2	(341)	(6)	(3)	2,351
Digital cable terminals and modems	341	209	–	(200)	–	–	350
Satellite audio, video and data network and DTH receiving equipment	87	43	–	(27)	–	–	103
Transmitters, broadcasting, communications and production equipment	61	10	–	(17)	–	–	54
Land and buildings	279	2	–	(20)	(1)	–	260
Data processing and other	199	38	62	(50)	(20)	(2)	227
Assets under construction	148	223	(64)	–	–	–	307
	3,370	969	–	(655)	(27)	(5)	3,652

	August 31, 2012						August 31, 2013	
	Net book value \$	Business acquisition and divestment \$	Additions \$	Transfer \$	Amortization \$	Disposals \$	Writedown and transfer to assets held for sale \$	Net book value \$
Cable and telecommunications distribution system	2,187	17	453	–	(402)	–	–	2,255
Digital cable terminals and modems	352	(5)	160	–	(166)	–	–	341
Satellite audio, video and data network and DTH receiving equipment	24	–	18	59	(13)	(1)	–	87
Transmitters, broadcasting, communications and production equipment	64	–	13	–	(16)	–	–	61
Land and buildings	302	(3)	11	–	(24)	(6)	(1)	279
Data processing and other	206	(1)	49	5	(58)	(2)	–	199
Assets under construction	107	–	129	(64)	–	–	(24)	148
	3,242	8	833	–	(679)	(9)	(25)	3,370

In 2014, the Company recognized a loss of \$1 (2013 – \$6) on the disposal of property, plant and equipment.

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**9. OTHER LONG-TERM ASSETS**

	2014 \$	2013 \$
Equipment costs subject to a deferred revenue arrangement	247	255
Customer equipment financing receivables	12	23
Credit facility arrangement fees	2	2
Other	22	26
	<b>283</b>	<b>306</b>

Amortization provided in the accounts for 2014 amounted to \$142 (2013 – \$258) and was recorded as amortization of deferred equipment costs and other amortization.

**10. INTANGIBLES AND GOODWILL**

	2014 \$	2013 \$
Broadcast rights and licenses		
Cable systems	4,015	4,015
DTH and satellite services	1,013	1,013
Television broadcasting	1,313	1,313
	<b>6,341</b>	<b>6,341</b>
Program rights and advances	293	282
Goodwill		
Non-regulated satellite services	88	88
Cable and telecommunications systems	73	73
Television broadcasting	537	537
	<b>698</b>	<b>698</b>
Wireless spectrum licenses	191	191
Other intangibles		
Software	256	216
Customer relationships	79	85
Trademark and brands	38	38
	<b>373</b>	<b>339</b>
<b>Net book value</b>	<b>7,896</b>	<b>7,851</b>

Broadcast rights and licenses, trademark, brands and wireless spectrum licenses have been assessed as having indefinite useful lives. While licenses must be renewed from time to time, the Company has never failed to do so. In addition, there are currently no legal, regulatory, competitive or other factors that limit the useful lives of these assets.

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The changes in the carrying amount of intangibles with indefinite useful lives, and therefore not subject to amortization, are as follows:

	Broadcast rights and licenses \$	Trademark and brands \$	Goodwill \$	Wireless spectrum licenses \$
September 1, 2012	6,675	41	715	191
Business acquisition <i>[note 3]</i>	–	–	68	–
Business divestment <i>[note 3]</i>	(245)	–	(81)	–
Transfer to assets held for sale <i>[note 3]</i>	(89)	(3)	(4)	–
<b>August 31, 2013 and 2014</b>	<b>6,341</b>	<b>38</b>	<b>698</b>	<b>191</b>

Intangibles subject to amortization are as follows:

	August 31, 2014			August 31, 2013		
	Cost \$	Accumulated amortization \$	Net book value \$	Cost \$	Accumulated amortization \$	Net book value \$
Program rights and advances	699	389	310	1,023	723	300
Software	227	139	88	252	144	108
Software under construction	168	–	168	108	–	108
Customer relationships	87	8	79	87	2	85
	<b>1,181</b>	<b>536</b>	<b>645</b>	<b>1,470</b>	<b>869</b>	<b>601</b>
Less current portion of program rights			17			18
			<b>628</b>			<b>583</b>

The changes in the carrying amount of intangibles subject to amortization are as follows:

	Program rights and advances \$	Software \$	Software under construction \$	Customer relationships \$	Total \$
September 1, 2012	274	119	76	–	469
Business acquisition <i>[note 3]</i>	–	–	–	87	87
Additions	432	37	34	–	503
Transfers	–	2	(2)	–	–
Amortization	(401)	(49)	–	(2)	(452)
Disposals	–	(1)	–	–	(1)
Transfer to assets held for sale	(5)	–	–	–	(5)
August 31, 2013	300	108	108	85	601
Additions	414	20	64	–	498
Transfers	–	4	(4)	–	–
Amortization	(404)	(43)	–	(6)	(453)
Write-down	–	(1)	–	–	(1)
<b>August 31, 2014</b>	<b>310</b>	<b>88</b>	<b>168</b>	<b>79</b>	<b>645</b>

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**Impairment testing of indefinite-life intangibles and goodwill**

The Company conducted its annual impairment test on goodwill and indefinite-life intangibles as at March 1, 2014 and the recoverable amount of each of the cash generating units exceeded their carrying value by a significant amount.

In August 2011 the Company discontinued construction of a traditional wireless network and during fiscal 2013, granted an option to Rogers to acquire the AWS licenses for \$350 (see note 3). As the price exceeds the carrying value of the AWS licenses and considering recent spectrum transactions in North America, the carrying value of the licenses continues to be appropriate.

A hypothetical decline of 10% and 20% in the recoverable amount of the broadcast rights and licenses for each cash generating unit as at March 1, 2014 would not result in any impairment loss. Further, any changes in economic conditions since the impairment testing conducted as at March 1, 2014 do not represent events or changes in circumstance that would be indicative of impairment at August 31, 2014.

Significant estimates inherent to this analysis include discount rates and the terminal value. At March 1, 2014, the estimates that have been utilized in the impairment tests reflect any changes in market conditions and are as follows:

	Post-tax discount rate	Terminal growth rate	Terminal value
			Terminal operating income before restructuring costs and amortization multiple
Cable	8.0%	1.0%	6.00X
Satellite	9.5%	0.0%	4.50X
Media	8.5%	0.0%	6.50X

A sensitivity analysis of significant estimates is conducted as part of every impairment test. With respect to the impairment tests performed in the third quarter, the estimated decline in recoverable amount for the sensitivity of significant estimates is as follows:

	Estimated decline in recoverable amount		Terminal value
	1% increase in discount rate	1% decrease in terminal growth rate	0.5 times decrease in terminal operating income before restructuring costs and amortization multiple
Cable	9.0%	5.0%	3.0%
Satellite	7.0%	n/a	3.0%
Media	8.0%	n/a	2.0%

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**11. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

	2014 \$	2013 \$
Trade	44	71
Program rights	74	70
CRTC benefit obligations	30	50
Accrued liabilities	335	324
Accrued network fees	107	102
Interest and dividends	215	219
Related parties <i>[note 27]</i>	23	23
	<b>828</b>	<b>859</b>

**12. PROVISIONS**

	Asset retirement obligations \$	Restructuring <sup>(1)</sup> \$	Other \$	Total \$
<b>September 1, 2012</b>	8	–	19	27
Additions	1	–	9	10
Reversal	–	–	(1)	(1)
Payments	–	–	(1)	(1)
<b>August 31, 2013</b>	9	–	26	35
Additions	–	58	12	70
Reversal	–	–	(4)	(4)
Payments	–	(45)	(3)	(48)
<b>August 31, 2014</b>	9	13	31	53
Current	–	–	26	26
Long-term	9	–	–	9
<b>August 31, 2013</b>	9	–	26	35
Current	–	13	31	44
Long-term	9	–	–	9
<b>August 31, 2014</b>	<b>9</b>	<b>13</b>	<b>31</b>	<b>53</b>

- (1) During the current year, the Company announced changes to the structure of its operating units to improve overall efficiency while enhancing its ability to grow as the leading network and content experience company. In connection with the restructuring of its operations, the Company recorded \$58 primarily in respect of the approximate 400 management and non-customer facing roles which were affected by the organizational changes. The majority of the \$13 of remaining costs are expected to be paid within the next six months.

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**13. LONG-TERM DEBT**

	Effective interest rates %	2014			2013		
		Long-term debt at amortized cost <sup>(1)</sup> \$	Adjustment for finance costs <sup>(1)</sup> \$	Long-term debt repayable at maturity \$	Long-term debt at amortized cost <sup>(1)</sup> \$	Adjustment for finance costs <sup>(1)</sup> \$	Long-term debt repayable at maturity \$
<b>Corporate</b>							
Cdn fixed rate senior notes-							
7.50% due November 20, 2013	7.50	-	-	-	350	-	350
6.50% due June 2, 2014	6.56	-	-	-	599	1	600
6.15% due May 9, 2016	6.34	298	2	300	296	4	300
5.70% due March 2, 2017	5.72	398	2	400	398	2	400
5.65% due October 1, 2019	5.69	1,244	6	1,250	1,243	7	1,250
5.50% due December 7, 2020	5.55	497	3	500	496	4	500
4.35% due January 31, 2024	4.35	497	3	500	-	-	-
6.75% due November 9, 2039	6.89	1,417	33	1,450	1,417	33	1,450
		4,351	49	4,400	4,799	51	4,850
Cdn variable rate senior notes- Due February 1, 2016		299	1	300	-	-	-
		4,650	50	4,700	4,799	51	4,850
<b>Other</b>							
Burrard Landing Lot 2 Holdings Partnership	4.68	40	-	40	19	-	19
Total consolidated debt		4,690	50	4,740	4,818	51	4,869
Less current portion <sup>(2)</sup>		-	-	-	950	1	951
		4,690	50	4,740	3,868	50	3,918

(1) Long-term debt is presented net of unamortized discounts and finance costs.

(2) Current portion of long-term debt at August 31, 2013 included the 7.50% senior notes, the 6.50% senior notes and the amount due within one year on the Partnership's mortgage bonds.

**Corporate**

**Bank loans**

During 2012, a syndicate of banks provided the Company with an unsecured \$1 billion credit facility which includes a maximum revolving term or swingline facility of \$50 and matures in January 2017. The credit facility has a feature whereby the Company may request an additional \$500 of borrowing capacity so long as no event of default or pending event of default has occurred and is continuing or would occur as a result of the increased borrowings. No lender has any obligation to participate in the requested increase unless it agrees to do so at its sole discretion. Funds are available to the Company in both Canadian and US dollars. At August 31, 2014, \$1 has been drawn as committed letters of credit against the revolving term facility. Interest rates fluctuate with Canadian prime and bankers' acceptance rates, US bank base rates and LIBOR rates. Excluding the revolving term facility, the effective interest rate on actual borrowings under the credit facility during 2013 was 3.49%. No amounts were drawn under the credit facility during 2014. The effective interest rate on the revolving term facility for 2014 was 3% (2013 - 3%).

Subsequent to year end, the Company borrowed US \$330 under its credit facility (see note 31).



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#### Senior notes

The senior notes are unsecured obligations and rank equally and ratably with all existing and future senior indebtedness. The fixed rate notes are redeemable at the Company's option at any time, in whole or in part, prior to maturity at 100% of the principal amount plus a make-whole premium.

On January 31, 2014, the Company issued \$500 senior notes at a rate of 4.35% due January 31, 2024 and \$300 floating rate senior rates due February 1, 2016. The \$300 senior notes bear interest at an annual rate equal to three month CDOR plus 0.69%.

#### Other

##### Burrard Landing Lot 2 Holdings Partnership (the "Partnership")

The Company has a 33.33% interest in the Partnership which built the Shaw Tower project with office/retail space and living/working space in Vancouver, BC. In the fall of 2004, the commercial construction of the building was completed and at that time, the Partnership issued ten year 6.31% secured mortgage bonds in respect of the commercial component of the Shaw Tower. In February 2014, the Partnership refinanced its debt. The Partnership received a mortgage loan and used the proceeds to prepay the outstanding balance of the previous mortgage and loan excess funds to each of its partners. The mortgage loan matures on November 1, 2024 and bears interest at 4.683% compounded semi-annually with interest only payable for the first five years. The mortgage loan is collateralized by the property and the commercial rental income from the building with no recourse to the Company.

#### Debt retirement costs

On February 18, 2014, the Company redeemed the 6.50% senior notes. In connection with the early redemption, the Company incurred costs of \$7 and wrote-off the remaining finance costs of \$1.

#### Debt covenants

The Company and its subsidiaries have undertaken to maintain certain covenants in respect of the credit agreements and trust indentures described above. The Company and its subsidiaries were in compliance with these covenants at August 31, 2014.

#### Long-term debt repayments

Mandatory principal repayments on all long-term debt in each of the next five years and thereafter are as follows:

	\$
2015	–
2016	600
2017	400
2018	–
2019	–
Thereafter	3,740
	<hr/> 4,740

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**Interest expense**

	2014 \$	2013 \$
Interest expense – long-term debt	281	314
Amortization of senior notes discounts	2	2
Interest income – short-term (net)	(5)	(2)
Capitalized interest	(12)	(5)
	<b>266</b>	<b>309</b>

**14. OTHER LONG-TERM LIABILITIES**

	2014 \$	2013 \$
Pension liabilities <i>[note 26]</i>	174	123
CRTC benefit obligations	48	77
Post retirement liabilities <i>[note 26]</i>	18	15
Program rights liabilities	5	5
Other	6	3
	<b>251</b>	<b>223</b>

**15. DEFERRED CREDITS**

	2014 \$	2013 \$
IRU prepayments	461	472
Equipment revenue	128	131
Connection fee and installation revenue	19	14
Proceeds on wireless spectrum license option <i>[note 3]</i>	50	50
Refundable deposit on wireless spectrum license <i>[note 3]</i>	200	200
Deposit on future fibre sale	2	2
Other	2	3
	<b>862</b>	<b>872</b>

Amortization of deferred credits for 2014 amounted to \$89 (2013 – \$144) and was recorded in the accounts as described below.

IRU agreements are in place for periods ranging from 21 to 60 years and are being amortized to income over the agreement periods. Amortization in respect of the IRU agreements for 2014 amounted to \$12 (2013 – \$13) and was recorded as other amortization. Amortization of equipment revenue for 2014 amounted to \$69 (2013 – \$121). Amortization of connection fee and installation revenue for 2014 amounted to \$8 (2013 – \$11) and was recorded as revenue.

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**16. SHARE CAPITAL**

**Authorized**

The Company is authorized to issue a limited number of Class A voting participating shares (“Class A Shares”) of no par value, as described below, and an unlimited number of Class B non-voting participating shares (“Class B Non-Voting Shares”) of no par value, Class 1 preferred shares, Class 2 preferred shares, Class A preferred shares and Class B preferred shares.

The authorized number of Class A Shares is limited, subject to certain exceptions, to the lesser of that number of shares (i) currently issued and outstanding and (ii) that may be outstanding after any conversion of Class A Shares into Class B Non-Voting Shares.

2014	2013		2014	2013
Number of securities			\$	\$
<b>22,420,064</b>	22,520,064	Class A Shares	<b>2</b>	2
<b>439,606,326</b>	430,306,542	Class B Non-Voting Shares	<b>2,887</b>	2,660
<b>12,000,000</b>	12,000,000	Series A Preferred Shares	<b>293</b>	293
<b>474,026,390</b>	464,826,606		<b>3,182</b>	2,955

**Class A Shares and Class B Non-Voting Shares**

Class A Shares are convertible at any time into an equivalent number of Class B Non-Voting Shares. In the event that a take-over bid is made for Class A Shares, in certain circumstances, the Class B Non-Voting Shares are convertible into an equivalent number of Class A Shares.

Changes in Class A Share capital and Class B Non-Voting Share capital in 2014 and 2013 are as follows:

	Class A Shares		Class B Non-Voting Shares	
	Number	\$	Number	\$
<b>September 1, 2012</b>	22,520,064	2	421,188,697	2,455
Stock option exercises	–	–	3,564,856	79
Dividend reinvestment plan	–	–	5,552,989	126
<b>August 31, 2013</b>	22,520,064	2	430,306,542	2,660
Class A Share conversions	(100,000)	–	100,000	–
Stock option exercises	–	–	3,431,548	81
Dividend reinvestment plan	–	–	5,768,236	146
<b>August 31, 2014</b>	22,420,064	2	439,606,326	2,887

**Series A Preferred Shares**

The Cumulative Redeemable Rate Reset Preferred Shares, Series A (“Series A Preferred Shares”) represent a series of class 2 preferred shares and are classified as equity since redemption, at \$25.00 per Series A Preferred Share, is at the Company’s option and payment of dividends is at the Company’s discretion.

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**Share transfer restriction**

The Articles of the Company empower the directors to refuse to issue or transfer any share of the Company that would jeopardize or adversely affect the right of Shaw Communications Inc. or any subsidiary to obtain, maintain, amend or renew a license to operate a broadcasting undertaking pursuant to the Broadcasting Act (Canada).

**17. SHARE-BASED COMPENSATION**

**Stock option plan**

Under a stock option plan, directors, officers, employees and consultants of the Company are eligible to receive stock options to acquire Class B Non-Voting Shares with terms not to exceed ten years from the date of grant. Options granted up to August 31, 2014 vest evenly on the anniversary dates from the original grant date at either 25% per year over four years or 20% per year over five years. The options must be issued at not less than the fair market value of the Class B Non-Voting Shares at the date of grant. The maximum number of Class B Non-Voting Shares issuable under the plan may not exceed 52,000,000. As at August 31, 2014, 24,760,910 Class B Non-Voting Shares have been issued under the plan.

The changes in options are as follows:

	2014		2013	
	Number	Weighted average exercise price \$	Number	Weighted average exercise price \$
Outstanding, beginning of year	19,555,441	21.71	21,162,672	21.09
Granted	1,633,000	25.76	2,777,000	23.07
Forfeited	(1,279,330)	22.12	(819,375)	21.06
Exercised <sup>(1)</sup>	(3,431,548)	20.46	(3,564,856)	19.24
<b>Outstanding, end of year</b>	<b>16,477,563</b>	<b>22.34</b>	<b>19,555,441</b>	<b>21.71</b>

(1) The weighted average Class B Non-Voting Share price for the options exercised was \$26.12.

The following table summarizes information about the options outstanding at August 31, 2014:

Range of prices	Options outstanding			Options exercisable	
	Number outstanding	Weighted average remaining contractual life	Weighted average exercise price	Number exercisable	Weighted average exercise price
\$16.30 – \$22.27	7,700,283	5.13	19.74	6,177,783	19.54
\$22.28 – \$26.99	8,777,280	5.04	24.62	6,095,280	24.54

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The weighted average estimated fair value at the date of the grant for common share options granted for the year ended August 31, 2014 was \$2.61 (2013 – \$2.53) per option. The fair value of each option granted was estimated on the date of the grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

	2014	2013
Dividend yield	<b>4.18%</b>	4.37%
Risk-free interest rate	<b>1.61%</b>	1.37%
Expected life of options	<b>5 years</b>	5 years
Expected volatility factor of the future expected market price of Class B Non-Voting Shares	<b>19.6%</b>	21.7%

Expected volatility has been estimated based on the historical share price volatility of the Company's Class B Non-Voting Shares.

**Restricted share unit plan**

The Company has an RSU plan whereby RSUs are granted to eligible employees and officers of the Company. An RSU is a right that tracks the value of one Class B Non-Voting Share and permits the holder to receive a cash payment equal to the market value once RSUs are vested. Market value is determined by the average of the closing prices of the Class B Non-Voting Shares on the Toronto Stock Exchange for the five trading days preceding the applicable payment date as determined by the Company. When cash dividends are paid on Class B Non-Voting Shares, holders are credited with RSUs equal to the dividend. RSUs do not have voting rights as there are no shares underlying the plan.

The RSUs granted during 2011 vested during 2013 and the Company paid \$6 to settle the obligation. During 2013, \$3 was recorded as compensation expense.

**Deferred share unit plan**

The Company has a DSU plan for its Board of Directors whereby directors can elect to receive their annual cash compensation, or a portion thereof, in DSUs. In addition, the Company may adjust and/or supplement directors' compensation with periodic grants of DSUs. A DSU is a right that tracks the value of one Class B Non-Voting Share. Holders will be entitled to a cash payout when they cease to be a director. The cash payout will be based on market value of a Class B Non-Voting Share at the time of payout. When cash dividends are paid on Class B Non-Voting Shares, holders are credited with DSUs equal to the dividend. DSUs do not have voting rights as there are no shares underlying the plan.

During 2014, \$3 was recognized as compensation expense (2013 – \$4). The carrying value and intrinsic value of DSUs at August 31, 2014 was \$13 and \$11, respectively (August 31, 2013 – \$10 and \$8, respectively).

**Employee share purchase plan**

The Company's ESPP provides employees with an incentive to increase the profitability of the Company and a means to participate in that increased profitability. Generally, all non-unionized full time or part time employees of the Company are eligible to enroll in the ESPP. Under the

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ESPP, eligible employees may contribute to a maximum of 5% of their monthly base compensation. The Company contributes an amount equal to 25% of the employee's contributions.

During 2014, \$5 was recorded as compensation expense (2013 – \$5).

**18. EARNINGS PER SHARE**

Earnings per share calculations are as follows:

	2014	2013
<b>Numerator for basic and diluted earnings per share (\$)</b>		
Net income	<b>887</b>	784
Deduct: net income attributable to non-controlling interests in subsidiaries	<b>(30)</b>	(38)
Deduct: dividends on Series A Preferred Shares	<b>(14)</b>	(13)
Net income attributable to common shareholders	<b>843</b>	733
<b>Denominator (millions of shares)</b>		
Weighted average number of Class A Shares and Class B Non-Voting Shares for basic earnings per share	<b>457</b>	448
Effect of potentially dilutive securities <sup>(1)</sup>	<b>2</b>	2
Weighted average number of Class A Shares and Class B Non-Voting Shares for diluted earnings per share	<b>459</b>	450
<b>Earnings per share</b>		
Basic	<b>1.84</b>	1.64
Diluted	<b>1.84</b>	1.63

(1) The earnings per share calculation does not take into consideration the potential dilutive effect of certain stock options since their impact is anti-dilutive. For the year ended August 31, 2014, 1,729,227 options were excluded from the diluted earnings per share calculation (2013 – 8,201,720).

**19. DIVIDENDS**

**Common share dividends**

The holders of Class A Shares and Class B Non-Voting Shares are entitled to receive such dividends as the Board of Directors determines to declare on a share-for-share basis, as and when any such dividends are declared or paid. The holders of Class B Non-Voting Shares are entitled to receive during each dividend period, in priority to the payment of dividends on the Class A Shares, an additional dividend at a rate of \$0.0025 per share per annum. This additional dividend is subject to proportionate adjustment in the event of future consolidations or subdivisions of shares and in the event of any issue of shares by way of stock dividend. After payment or setting aside for payment of the additional non-cumulative dividends on the Class B Non-Voting Shares, holders of Class A Shares and Class B Non-Voting Shares participate equally, share for share, as to all subsequent dividends declared.

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**Preferred share dividends**

Holders of the Series A Preferred Shares are entitled to receive, as and when declared by the Company’s Board of Directors, a cumulative quarterly fixed dividend yielding 4.50% annually for the initial period ending June 30, 2016. Thereafter, the dividend rate will be reset every five years at a rate equal to the then current 5-year Government of Canada bond yield plus 2.00%. Holders of Series A Preferred Shares will have the right, at their option, to convert their shares into Cumulative Redeemable Floating Rate Preferred Shares, Series B (the “Series B Preferred Shares”), subject to certain conditions, on June 30, 2016 and on June 30 every five years thereafter. The Series B Preferred Shares also represent a series of Class 2 preferred shares and holders will be entitled to receive cumulative quarterly dividends, as and when declared by the Company’s Board of Directors, at a rate set quarterly equal to the then current three-month Government of Canada Treasury Bill yield plus 2.00%.

**Dividend reinvestment plan**

The Company has a Dividend Reinvestment Plan (“DRIP”) that allows holders of Class A Shares and Class B Non-Voting Shares who are residents of Canada to automatically reinvest monthly cash dividends to acquire additional Class B Non-Voting Shares. Class B Non-Voting Shares distributed under the Company’s DRIP are new shares issued from treasury at a 2% discount from the 5 day weighted average market price immediately preceding the applicable dividend payment date.

**Dividends declared**

The dividends per share recognized as distributions to common shareholders for dividends declared during the year ended August 31, 2014 and 2013 are as follows:

2014		2013	
Class A Voting Share	Class B Non-Voting Share	Class A Voting Share	Class B Non-Voting Share
1.0775	1.0800	\$1.0050	\$1.0075

The dividends per share recognized as distributions to holders of Series A Preferred Shares was \$1.125 during each of the years ended August 31, 2014 and 2013.

On June 26, 2014, the Company declared dividends of \$0.28125 per Series A Preferred Share which were paid on September 30, 2014. The total amount paid was \$3 of which \$1 was not recognized as at August 31, 2014.

On October 23, 2014, the Company declared dividends of \$0.091458 per Class A Voting Share and \$0.091667 per Class B Non-Voting Share payable on each of December 30, 2014, January 29, 2015 and February 26, 2015 to shareholders of record at the close of business on December 15, 2014, January 15, 2015 and February 13, 2015, respectively.

On October 23, 2014, the Company declared dividends of \$0.28125 per Series A Preferred Share payable on December 31, 2014 to holders of record at the close of business on December 15, 2014.

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**20. OTHER COMPREHENSIVE INCOME (LOSS) AND ACCUMULATED OTHER COMPREHENSIVE LOSS**

Components of other comprehensive loss and the related income tax effects for 2014 are as follows:

	Amount \$	Income taxes \$	Net \$
<b>Items that may subsequently be reclassified to income</b>			
Change in unrealized fair value of derivatives designated as cash flow hedges	3	–	3
Adjustment for hedged items recognized in the period	(6)	1	(5)
Unrealized loss on available-for-sale investment	(2)	–	(2)
	(5)	1	(4)
<b>Items that will not be subsequently reclassified to income</b>			
Remeasurements on employee benefit plans	(58)	16	(42)
	(63)	17	(46)

Components of other comprehensive income and the related income tax effects for 2013 are as follows:

	Amount \$	Income taxes \$	Net \$
<b>Items that may subsequently be reclassified to income</b>			
Change in unrealized fair value of derivatives designated as cash flow hedges	5	(1)	4
Adjustment for hedged items recognized in the period	(1)	–	(1)
	4	(1)	3
<b>Items that will not be subsequently reclassified to income</b>			
Remeasurements on employee benefit plans	4	(1)	3
	8	(2)	6

Accumulated other comprehensive loss is comprised of the following:

	2014 \$	2013 \$
<b>Items that may subsequently be reclassified to income</b>		
Fair value of derivatives	–	2
Unrealized loss on available-for-sale investment	(2)	–
<b>Items that will not be subsequently reclassified to income</b>		
Remeasurements on employee benefit plans	(131)	(89)
	(133)	(87)



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**21. OPERATING, GENERAL AND ADMINISTRATIVE EXPENSES AND RESTRUCTURING COSTS**

	2014 \$	2013 \$
Employee salaries and benefits	945	900
Purchases of goods and services	2,092	2,022
	<b>3,037</b>	2,922

**22. OTHER LOSSES**

Other losses generally includes realized and unrealized foreign exchange gains and losses on US dollar denominated current assets and liabilities, gains and losses on disposal of property, plant and equipment and minor investments, and the Company's share of the operations of Burrard Landing Lot 2 Holdings Partnership. During the prior year, the category included amounts related to the electrical fire and resulting water damage to the Company's head office in Calgary, Alberta that occurred during the fourth quarter of 2012. In fiscal 2013, the Company received insurance advances of \$5 related to its claim and incurred costs of \$13 in respect of ongoing recovery activities. In addition, during the prior year, the Company decided to discontinue further construction of a real estate project which resulted in a write-down of \$14. During the current year, the category includes additional proceeds of \$6 related to the aforementioned insurance claim and also includes a refund of \$5 from the Canwest CCAA plan implementation fund and a write-down of \$6 in respect of discontinued capital projects.

**23. INCOME TAXES**

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The Company's net deferred tax liability consists of the following:

	2014 \$	2013 \$
Deferred tax assets	26	–
Deferred tax liabilities	(1,105)	(1,142)
Net deferred tax liability	<b>(1,079)</b>	(1,142)

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Significant changes recognized to deferred income tax assets (liabilities) are as follows:

	Property, plant and equipment and software assets \$	Broadcast rights, licenses, trademark and brands \$	Partnership income \$	Non-capital loss carry- forwards \$	Accrued charges \$	Foreign exchange on long-term debt and fair value of derivative instruments \$	Total \$
Balance at September 1, 2012	(133)	(840)	(271)	33	137	3	(1,071)
Recognized in statement of income	(18)	(14)	4	(27)	(63)	(3)	(121)
Recognized in other comprehensive loss	–	–	–	–	(1)	(1)	(2)
Recognized on business disposition and other	11	41	–	–	–	–	52
Balance at August 31, 2013	(140)	(813)	(267)	6	73	(1)	(1,142)
Recognized in statement of income	(37)	(5)	107	–	(19)	–	46
Recognized in other comprehensive income	–	–	–	–	16	1	17
<b>Balance at August 31, 2014</b>	<b>(177)</b>	<b>(818)</b>	<b>(160)</b>	<b>6</b>	<b>70</b>	<b>–</b>	<b>(1,079)</b>

The Company has capital loss carryforwards of approximately \$61 for which no deferred income tax asset has been recognized in the accounts. These capital losses can be carried forward indefinitely.

The Company has taxable temporary differences associated with its investment in its subsidiaries. No deferred tax liabilities have been provided with respect to such temporary differences as the Company is able to control the timing of the reversal and such reversal is not probable in the foreseeable future.

The income tax expense differs from the amount computed by applying Canadian statutory rates to income before income taxes for the following reasons:

	2014 \$	2013 \$
Current statutory income tax rate	<b>26.0%</b>	25.9%
Income tax expense at current statutory rates	<b>311</b>	276
Net increase (decrease) in taxes resulting from:		
Non-taxable portion of capital gains	<b>(8)</b>	–
Effect of tax rate changes	–	10
Recognition of previously unrecognized tax losses	<b>(1)</b>	(12)
Other	<b>6</b>	9
Income tax expense	<b>308</b>	283

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Due to Canadian provincial enacted corporate income tax rate changes, the statutory income tax rate for the Company increased from 25.9% in 2013 to 26.0% in 2014.

The components of income tax expense are as follows:

	2014 \$	2013 \$
Current income tax expense	<b>355</b>	174
Current income tax recovery from recognition of previously unrecognized tax losses	<b>(1)</b>	(12)
	<b>354</b>	162
Deferred tax expense (recovery) related to temporary differences	<b>(46)</b>	111
Deferred tax expense from tax rate changes	-	10
<b>Income tax expense</b>	<b>308</b>	<b>283</b>

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**24. BUSINESS SEGMENT INFORMATION**

The Company's operating segments are Cable, Media and Satellite, all of which are substantially located in Canada. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Management evaluates divisional performance based on revenue and operating income before charges such as restructuring costs and amortization. During 2014, the Company announced that its residential and enterprise services currently included in the Cable and Satellite segments will be realigned into new Consumer and Business segments. The Company expects to commence reporting under the operating segments of Consumer, Business and Media in fiscal 2015.

	2014				Total \$
	Cable \$	Media \$	Satellite \$	Intersegment eliminations \$	
Revenue	3,365	1,096	878	(98)	5,241
Operating income before restructuring costs and amortization	1,632	353	277	-	2,262
Restructuring costs <sup>(1)</sup>					(58)
Amortization <sup>(1)</sup>					(765)
Operating income					1,439
Operating income before restructuring costs and amortization as % of revenue	48.5%	32.2%	31.5%	-	43.2%
Interest <sup>(1)</sup>					264
Burrard Landing Lot 2 Holdings Partnership					2
					266
Cash taxes <sup>(1)</sup>					359
Corporate/other					(5)
					354
<b>Capital expenditures and equipment costs (net) by segment</b>					
Capital expenditures	964	18	42	-	1,024
Equipment costs (net)	24	-	47	-	71
	988	18	89	-	1,095
<b>Reconciliation to Consolidated Statements of Cash Flows</b>					
Additions to property, plant and equipment					976
Additions to equipment costs (net)					56
Additions to other intangibles					84
Total of capital expenditures and equipment costs (net) per Consolidated Statements of Cash Flows					1,116
Decrease in working capital and other liabilities related to capital expenditures					(7)
Decrease in customer equipment financing receivables					15
Less: Proceeds on disposal of property, plant and equipment					(26)
Less: Satellite services equipment profit <sup>(2)</sup>					(3)
Total capital expenditures of equipment costs (net) reported by segments					1,095

See notes following 2013 business segment table.

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	2013				Total \$
	Cable \$	Media \$	Satellite \$	Intersegment eliminations \$	
Revenue	3,266	1,106	860	(90)	5,142
Operating income before amortization	1,582	353	285	–	2,220
Amortization <sup>(1)</sup>					(854)
Operating income					1,366
Operating income before amortization as % of revenue	48.4%	31.9%	33.1%	–	43.2%
Interest <sup>(1)</sup>					308
Burrard Landing Lot 2 Holdings Partnership					1
					309
Cash taxes <sup>(1)</sup>					300
Corporate/other					(138)
					162
<b>Capital expenditures and equipment costs (net) by segment</b>					
Capital expenditures	825	31	42	–	898
Equipment costs (net)	42	–	81	–	123
	867	31	123	–	1,021
<b>Reconciliation to Consolidated Statements of Cash Flows</b>					
Additions to property, plant and equipment					802
Additions to equipment costs (net)					132
Additions to other intangibles					69
Total of capital expenditures and equipment costs (net) per Consolidated Statements of Cash Flows					1,003
Increase in working capital related to capital expenditures					33
Increase in customer equipment financing receivables					(9)
Less: Proceeds on disposal of property, plant and equipment					(3)
Less: Satellite services equipment profit <sup>(2)</sup>					(3)
Total capital expenditures of equipment costs (net) reported by segments					1,021

- (1) The Company does not report restructuring costs, amortization, interest or cash taxes on a segmented basis.
- (2) The profit from the sale of satellite equipment is subtracted from the calculation of segmented capital expenditures and equipment costs (net) as the Company views the profit on sale as a recovery of expenditures on customer premise equipment.

## 25. COMMITMENTS AND CONTINGENCIES

### Commitments

- (i) The Company owns and leases Ku-band and C-band transponders on the Anik F1R, Anik F2 and Anik G1 satellites. As part of the Ku-band transponder agreements with Telesat Canada, the Company is committed to paying annual transponder maintenance and license fees for each transponder from the time the satellite becomes operational for a period of 15 years.

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(ii) The Company has various long-term operating commitments as follows:

	\$
2015	737
2016 – 2019	801
Thereafter	361
	1,899
<b>Comprised of:</b>	<b>\$</b>
Program related agreements	771
Lease of transmission facilities, circuits and premises	452
Lease and maintenance of transponders	571
Exclusive rights to use intellectual property	71
Other (primarily maintenance and support contracts)	34
	1,899

Included in operating, general and administrative expenses are transponder maintenance expenses of \$80 (2013 – \$66) and rental expenses of \$107 (2013 – \$99).

- (iii) At August 31, 2014, the Company had capital expenditure commitments in the normal course of business of \$45. The commitments are primarily in respect of 2015 and 2016.
- (iv) As part of the CRTC decisions approving the acquisition of the broadcasting businesses in 2012 and 2011, the Company is required to contribute approximately \$182 in new benefits to the Canadian broadcasting system over seven years. The obligations have been recorded in the income statement at fair value, being the sum of the discounted future net cash flows using appropriate discount rates. At August 31, 2014, the remaining expenditure commitments in respect of these obligations is \$88 which will be funded over future years through fiscal 2019.
- (v) In late fiscal 2014, the Company partnered with Rogers to form shomi, a new subscription video-on-demand service which launched in beta in early November 2014. The Company's initial capital commitment is \$67 of which, \$29 was funded subsequent to year end.

**Contingencies**

The Company and its subsidiaries are involved in litigation matters arising in the ordinary course and conduct of its business. Although resolution of such matters cannot be predicted with certainty, management does not consider the Company's exposure to litigation to be material to these consolidated financial statements.

**Guarantees**

In the normal course of business the Company enters into indemnification agreements and has issued irrevocable standby letters of credit and commercial surety bonds with and to third parties.

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#### **Indemnities**

Many agreements related to acquisitions and dispositions of business assets include indemnification provisions where the Company may be required to make payment to a vendor or purchaser for breach of contractual terms of the agreement with respect to matters such as litigation, income taxes payable or refundable or other ongoing disputes. The indemnification period usually covers a period of two to four years. Also, in the normal course of business, the Company has provided indemnifications in various commercial agreements, customary for the telecommunications industry, which may require payment by the Company for breach of contractual terms of the agreement. Counterparties to these agreements provide the Company with comparable indemnifications. The indemnification period generally covers, at maximum, the period of the applicable agreement plus the applicable limitations period under law.

The maximum potential amount of future payments that the Company would be required to make under these indemnification agreements is not reasonably quantifiable as certain indemnifications are not subject to limitation. However, the Company enters into indemnification agreements only when an assessment of the business circumstances would indicate that the risk of loss is remote. At August 31, 2014, management believes it is remote that the indemnification provisions would require any material cash payment.

The Company indemnifies its directors and officers against any and all claims or losses reasonably incurred in the performance of their service to the Company to the extent permitted by law.

#### **Irrevocable standby letters of credit and commercial surety bonds**

The Company and certain of its subsidiaries have granted irrevocable standby letters of credit and commercial surety bonds, issued by high rated financial institutions, to third parties to indemnify them in the event the Company does not perform its contractual obligations. As of August 31, 2014, the guarantee instruments amounted to \$4. The Company has not recorded any additional liability with respect to these guarantees, as the Company does not expect to make any payments in excess of what is recorded on the Company's consolidated financial statements. The guarantee instruments mature at various dates during fiscal 2015.

## **26. EMPLOYEE BENEFIT PLANS**

#### **Defined contribution pension plans**

The Company has defined contribution pension plans for its non-union employees and, for the majority of these employees, contributes 5% of eligible earnings to the maximum amount deductible under the Income Tax Act. For union employees, the Company contributes amounts up to 9.8% of earnings to the individuals' registered retirement savings plans. Total pension costs in respect of these plans were \$37 (2013 – \$35) of which \$24 (2013 – \$23) was expensed and the remainder capitalized.

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**Defined benefit pension plans**

The Company has two non-registered retirement plans for designated executives and senior executives and several registered pension plans for certain employees in the media business. The following is a summary of the accrued benefit liabilities recognized in the statement of financial position.

	2014 \$	2013 \$
Unregistered plans		
Accrued benefit obligation	493	406
Fair value of plan assets	330	302
	<b>163</b>	104
Registered plans		
Accrued benefit obligation	171	152
Fair value of plan assets	160	133
	<b>11</b>	19
<b>Accrued benefit liabilities and deficit</b>	<b>174</b>	<b>123</b>

The plans expose the Company to a number of risks, of which the most significant are as follows:

- (i) Volatility in market conditions: The accrued benefit obligations are calculated using discount rates with reference to bond yields closely matching the term of the estimated cash flows while many of the assets are invested in other types of assets. If plan assets underperform these yields, this will result in a deficit. Changing market conditions in conjunction with discount rate volatility will result in volatility of the accrued benefit liabilities. To minimize some of the investment risk, the Company has established long-term funding targets where the time horizon and risk tolerance are specified.
- (ii) Selection of accounting assumptions: The calculation of the accrued benefit obligations involves projecting future cash flows of the plans over a long time frame. This means that assumptions used can have a material impact on the statements of financial position and comprehensive income because in practice, future experience of the plans may not be in line with the selected assumptions.

**Non-registered pension plans**

The Company provides a supplemental executive retirement plan (“SERP”) for certain of its senior executives. Benefits under this plan are based on the employees’ length of service and their highest three-year average rate of eligible pensionable earnings during their years of service. In 2012, the Company closed the plan to new participants and amended the plan to freeze base salary levels at August 31, 2012 for purposes of determining eligible pensionable earnings. The plan was also amended to provide funding of up to 90% of the accrued benefit obligation over a period of six years. Employees are not required to contribute to this plan. Subsequent to year end, the Company made contributions of \$25 to a Retirement Compensation Arrangement Trust (“RCA”).



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During fiscal 2013, the Company established an executive retirement plan (“ERP”) for certain executives not covered by the SERP. Benefits under this plan are comprised of defined contribution and defined benefit components and are based on the employees’ length of service as well as final average earnings during their years of service. Employees are not required to contribute to this plan. Annually the employer is to fund 90% of the accrued benefit obligation. Subsequent to year end, the Company made contributions of \$2 to an RCA.

The table below shows the change in benefit obligation and funding status and the fair value of plan assets.

	SERP \$	ERP \$	2014 Total \$	SERP \$	ERP \$	2013 Total \$
Accrued benefit obligation, beginning of year	404	2	406	378	–	378
Current service cost	9	3	12	8	2	10
Past service cost	–	–	–	4	–	4
Interest cost	19	–	19	17	–	17
Payment of benefits to employees	(10)	–	(10)	(9)	–	(9)
Remeasurements:						
Effect of changes in demographic assumptions	1	–	1	12	–	12
Effect of changes in financial assumptions	51	1	52	(15)	–	(15)
Effect of experience adjustments	13	–	13	9	–	9
<b>Accrued benefit obligation, end of year</b>	<b>487</b>	<b>6</b>	<b>493</b>	<b>404</b>	<b>2</b>	<b>406</b>
Fair value of plan assets, beginning of year	302	–	302	–	–	–
Employer contributions	13	2	15	300	–	300
Interest income	15	–	15	13	–	13
Payment of benefits	(10)	–	(10)	(9)	–	(9)
Return on plan assets, excluding interest income	8	–	8	(2)	–	(2)
<b>Fair value of plan assets, end of year</b>	<b>328</b>	<b>2</b>	<b>330</b>	<b>302</b>	<b>–</b>	<b>302</b>
<b>Accrued benefit liability and plan deficit, end of year</b>	<b>159</b>	<b>4</b>	<b>163</b>	<b>102</b>	<b>2</b>	<b>104</b>

The weighted average duration of the defined benefit obligation of the SERP and ERP at August 31, 2014 is 15.9 years and 23.4 years, respectively.

The underlying plan assets of the SERP and ERP at August 31, 2014 are invested in the following:

	SERP \$	ERP \$
Cash and cash equivalents	163	1
Fixed income securities	90	–
Equity securities – Canadian	24	–
Equity securities – Foreign	51	1
	<b>328</b>	<b>2</b>

All fixed income and equity securities have a quoted price in active market.

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The tables below show the significant weighted-average assumptions used to measure the pension obligation and cost for the plans.

	2014 SERP %	2014 ERP %	2013 SERP %	2013 ERP %
<b>Accrued benefit obligation</b>				
Discount rate	4.00	4.00	4.75	4.75
Rate of compensation increase	5.00 <sup>(1)</sup>	3.00	5.00 <sup>(1)</sup>	3.00
<b>Benefit cost for the year</b>				
Discount rate	4.75	4.75	4.50	4.20
Rate of compensation increase	5.00 <sup>(1)</sup>	3.00	5.00 <sup>(1)</sup>	3.00

(1) Applies only to incentive compensation component of eligible pensionable earnings.

The calculation of the accrued benefit obligation is sensitive to the assumptions above. A one percentage point decrease in the discount rate would have increased the accrued benefit obligation at August 31, 2014 by \$85. A one percentage point increase in the rate of compensation increase would have increased the accrued benefit obligation by \$16.

When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the present value of the defined benefit obligation has been calculated using the projected benefit method which is the same method that is applied in calculating the defined benefit liability recognized in the statement of financial position. The sensitivity analysis presented above may not be representative of the actual change in the accrued benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some assumptions may be correlated.

The net pension benefit plan expense, which is included in employee salaries and benefits expense, is comprised of the following components:

	SERP \$	ERP \$	2014 Total \$	SERP \$	ERP \$	2013 Total \$
Current service cost	9	3	12	8	2	10
Past service cost	-	-	-	4	-	4
Interest cost	19	-	19	17	-	17
Interest income	(15)	-	(15)	(13)	-	(13)
Pension expense	13	3	16	16	2	18

**Registered pension plans**

The Company has a number of funded defined benefit pension plans which provide pension benefits to certain unionized and non-unionized employees in the media business. Benefits under these plans are based on the employees' length of service and final average salary. These plans are regulated by the Office of the Superintendent of Financial Institutions, Canada in accordance with the provisions of the Pension Benefits Standards Act and Regulations. The regulations set out minimum standards for funding the plans.

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The table below shows the change in the benefit obligations, change in fair value of plan assets and the funded status of these defined benefit plans.

	2014 \$	2013 \$
Accrued benefit obligation, beginning of year	152	149
Current service cost	5	5
Interest cost	7	7
Employee contributions	1	1
Payment of benefits to employees	(10)	(7)
Remeasurements:		
Effect of changes in demographic assumptions	1	5
Effect of changes in financial assumptions	15	(4)
Effect of experience adjustments	–	(4)
<b>Accrued benefit obligation, end of year</b>	<b>171</b>	152
Fair value of plan assets, beginning of year	133	116
Employer contributions	12	13
Employee contributions	1	1
Interest income	7	6
Payment of benefit	(10)	(7)
Administrative expenses paid from plan assets	(1)	(1)
Return on plan assets, excluding interest income	18	5
<b>Fair value of plan assets, end of year</b>	<b>160</b>	133
<b>Accrued benefit liability and plan deficit, end of year</b>	<b>11</b>	19

The weighted average duration of the defined benefit obligation at August 31, 2014 is 16.7 years.

The plan assets at August 31, 2014 are comprised of investments in pooled funds as follows:

	\$
Equity – Canadian	40
Equity – Foreign	21
Fixed income – Canadian	99
	<b>160</b>

The underlying securities in the pooled funds have quoted prices in an active market.

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The tables below show the significant weighted-average assumptions used to measure the pension obligation and cost for these plans.

<b>Accrued benefit obligation</b>	<b>2014 %</b>	<b>2013 %</b>
Discount rate	<b>4.09</b>	4.84
Rate of compensation increase	<b>3.00</b>	3.50
<b>Benefit cost for the year</b>	<b>2014 %</b>	<b>2013 %</b>
Discount rate	<b>4.84</b>	4.67
Rate of compensation increase	<b>3.50</b>	3.50

The calculation of the accrued benefit obligation is sensitive to the assumptions above. A one percentage point decrease in the discount rate would have increased the accrued benefit obligation at August 31, 2014 by \$31. A one percentage point increase in the rate of compensation increase would have increased the accrued benefit obligation by \$6.

When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the present value of the defined benefit obligation has been calculated using the projected benefit method which is the same method that is applied in calculating the defined benefit liability recognized in the statement of financial position. The sensitivity analysis presented above may not be representative of the actual change in the accrued benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some assumptions may be correlated.

The net pension benefit plan expense, which is included in employee salaries and benefits expense, is comprised of the following components:

	<b>2014 \$</b>	<b>2013 \$</b>
Current service cost	<b>5</b>	5
Interest cost	<b>7</b>	7
Interest income	<b>(7)</b>	(6)
Administrative expenses	<b>1</b>	1
Pension expense	<b>6</b>	7

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**Other benefit plans**

The Company has post employment benefits plans that provide post retirement health and life insurance coverage to certain retirees in the media business and are funded on a pay-as-you-go basis. The table below shows the change in the accrued post-retirement obligation which is recognized in the statement of financial position.

	2014 \$	2013 \$
Accrued benefit obligation and plan deficit, beginning of year	15	19
Current service cost	1	–
Interest cost	1	1
Payment of benefits to employees	(1)	(1)
Remeasurements:		
Effect of changes in demographic assumptions	–	(4)
Effect of changes in financial assumptions	2	–
<b>Accrued benefit obligation and plan deficit, end of year</b>	<b>18</b>	<b>15</b>

The weighted average duration of the benefit obligation at August 31, 2014 is 18.0 years.

The post-retirement benefit plan expense, which is included in employee salaries and benefits expense, is \$2 (2013 – \$1) and is comprised of current service and interest cost.

The discount rates used to measure the post-retirement benefit cost for the year and the accrued benefit obligation as at August 31, 2014 were 4.75% and 4.00%, respectively (2013 – 4.50% and 4.75%, respectively). A one percentage point decrease in the discount rate would have increased the accrued benefit obligation at August 31, 2014 by \$4.

**Employer contributions**

The Company's estimated contributions to the defined benefit plans in fiscal 2015 are \$38.

**27. RELATED PARTY TRANSACTIONS**

**Controlling shareholder**

The majority of the Class A Shares are held by JR Shaw, members of his family and the companies owned and/or controlled by them (the "Shaw Family Group"). All of the Class A Shares held by the Shaw Family Group are subject to a voting trust agreement entered into by such persons. The Shaw Family Group is represented as Directors, Senior Executive and Corporate Officers of the Company.

During the prior year, the Company and the Shaw Family Group formed a partnership to make equity investments in companies with new and emerging technologies that have the potential to provide future benefit to the Company. The Shaw Family Group contributed \$1 for its 20% interest in the partnership.

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#### Significant investments in subsidiaries

The following are the significant subsidiaries of the Company, all of which are incorporated in Canada.

	Ownership Interest	
	August 31, 2014	August 31, 2013
Shaw Cablesystems Limited	100%	100%
Shaw Cablesystems G.P.	100%	100%
Shaw Envision Inc.	100%	100%
Shaw Telecom Inc.	100%	100%
Shaw Telecom G.P.	100%	100%
Shaw Satellite Services Inc.	100%	100%
Star Choice Television Network Incorporated	100%	100%
Shaw Satellite G.P.	100%	100%
Shaw Media Inc.	100%	100%
Shaw Television Limited Partnership	100%	100%

#### Key management personnel and Board of Directors

Key management personnel consist of the most senior executive team and along with the Board of Directors have the authority and responsibility for planning, directing and controlling the activities of the Company.

#### Compensation

The compensation expense of key management personnel and Board of Directors is as follows:

	2014 \$	2013 \$
Short-term employee benefits	42	39
Post-employment pension benefits	17	17
Share-based compensation	3	6
	<b>62</b>	<b>62</b>

#### Transactions

The Company paid \$2 (2013 – \$3) for direct sales agent, collection, marketing, installation and maintenance services to a company controlled by a Director of the Company.

During the year, the Company paid \$7 (2013 – \$7) for remote control units to a supplier where Directors of the Company hold positions on the supplier's board of directors.

During the year, network fees of \$12 (2013 – \$nil) were paid to a programmer where a Director of the Company holds a position on the programmer's board of directors.

At August 31, 2013, the Company had \$3 owing in respect of these transactions (2013 – \$1).

## Shaw Communications Inc.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### Other related parties

The Company has entered into certain transactions and agreements in the normal course of business with certain of its related parties. These transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

#### Corus

The Company and Corus are subject to common voting control. During the year, network fees of \$120 (2013 – \$125), advertising fees of \$1 (2013 – \$1) and programming fees of \$1 (2013 – \$1) were paid to various Corus subsidiaries and entities subject to significant influence. In addition, the Company provided administrative, advertising and other services for \$1 (2013 – \$nil), uplink of television signals for \$5 (2013 – \$5), Internet services and lease of circuits for \$1 (2013 – \$1) and programming content of \$1 (2013 – \$1). At August 31, 2014, the Company had a net of \$20 owing in respect of these transactions (2013 – \$21) and commitments in respect of network program agreements of \$15 which are included in the amounts disclosed in note 25.

During 2013 the Company sold to Corus its 49% interest in ABC Spark and acquired from Corus its 20% interest in Food Network Canada. The Company had a non-interest bearing promissory note of \$48 owing to Corus at August 31, 2013 in respect of these transactions. In addition, the Company agreed to sell to Corus its 50% interest in its two French-language channels, Historia and Series+. The sale of Historia and Series+ closed in 2014 (see note 3) at which time the Company settled the aforementioned promissory note.

The Company provided Corus with television advertising spots in return for radio and television advertising. No monetary consideration was exchanged for these transactions and no amounts were recorded in the accounts.

#### Burrard Landing Lot 2 Holdings Partnership

During the year, the Company paid \$10 (2013 – \$10) to the Partnership for lease of office space in Shaw Tower. Shaw Tower, located in Vancouver, BC, is the Company's headquarters for its lower mainland operations. At August 31, 2014, the Company had a remaining commitment of \$101 in respect of the office space lease which is included in the amounts disclosed in note 25.

#### Specialty Channels

The Company previously held interests in a number of specialty television channels which were subject to either joint control or significant influence. The Company paid network fees of \$1 (2013 – \$2) and provided uplink of television signals of \$nil (2013 – \$1) to these channels during the year.

## 28. FINANCIAL INSTRUMENTS

#### Fair values

The fair value of financial instruments has been determined as follows:

- (i) Current assets and current liabilities

The fair value of financial instruments included in current assets and current liabilities approximates their carrying value due to their short-term nature.

**Shaw Communications Inc.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

(ii) Investments and other assets and Other long-term assets

The fair value of publicly traded investments is determined by quoted market prices. Investments in private entities which do not have quoted market prices in an active market and whose fair value cannot be readily measured are carried at cost. No published market exists for such investments. These equity investments have been made as they are considered to have the potential to provide future benefit to the Company and accordingly, the Company has no current intention to dispose of these investments in the near term. The fair value of long-term receivables approximates their carrying value as they are recorded at the net present values of their future cash flows, using an appropriate discount rate.

(iii) Long-term debt

The carrying value of long-term debt is at amortized cost based on the initial fair value as determined at the time of issuance. The fair value of publicly traded notes is based upon current trading values. Other notes and debentures are valued based upon current trading values for similar instruments.

(vi) Other long-term liabilities

The fair value of program rights payable, estimated by discounting future cash flows, approximates their carrying value.

(v) Derivative financial instruments

The fair value of US currency forward purchase contracts is determined using an estimated credit-adjusted mark-to-market valuation.

The carrying values and estimated fair values of derivative financial instruments, an investment in a publicly traded company and long-term debt are as follows:

	August 31, 2014		August 31, 2013	
	Carrying value \$	Estimated fair value \$	Carrying value \$	Estimated fair value \$
<b>Assets</b>				
Derivative financial instruments <sup>(2)</sup>	–	–	3	3
Investment in publicly traded company <sup>(1)</sup>	7	7	–	–
<b>Liabilities</b>				
Long-term debt <sup>(1)</sup>	4,690	5,390	4,818	5,275

(1) Level 1 fair value – determined by quoted market prices.

(2) Level 2 fair value – determined by valuation techniques using inputs based on observable market data, either directly or indirectly, other than quoted prices.

As at August 31, 2013, US currency forward purchase contracts qualified as hedging instruments and were designated as cash flow hedges.



## **Shaw Communications Inc.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

#### **Risk management**

The Company is exposed to various market risks including currency risk and interest rate risk, as well as credit risk and liquidity risk associated with financial assets and liabilities. The Company has designed and implemented various risk management strategies, discussed further below, to ensure the exposure to these risks is consistent with its risk tolerance and business objectives.

#### **Market risk**

Market risk is the risk that the fair value or cash flows of a financial instrument will fluctuate as a result of changes in market prices, including foreign exchange and interest rates, the Company's share price and market price of publicly traded investments.

#### **Currency risk**

Certain of the Company's capital expenditures and equipment costs are incurred in US dollars, while its revenue is primarily denominated in Canadian dollars. Decreases in the value of the Canadian dollar relative to the US dollar could have an adverse effect on the Company's cash flows. To mitigate some of the uncertainty in respect to capital expenditures and equipment costs, the Company regularly enters into forward contracts in respect of US dollar commitments. With respect to 2014, the Company entered into forward contracts to purchase US \$135 over a period of 12 months commencing in September 2013 at an average exchange rate of 1.0403 Cdn. At August 31, 2014 the Company had no forward contracts in respect of US dollar commitments.

#### **Interest rate risk**

Due to the capital-intensive nature of its operations, the Company utilizes long-term financing extensively in its capital structure. The primary components of this structure are a banking facility and various Canadian senior notes with varying maturities issued in the public markets as more fully described in note 13.

Interest on the Company's banking facility is based on floating rates, while the senior notes are primarily fixed-rate obligations. The Company utilizes its credit facility to finance day-to-day operations and, depending on market conditions, periodically converts the bank loans to fixed-rate instruments through public market debt issues. As at August 31, 2014, 94% of the Company's consolidated long-term debt was fixed with respect to interest rates.

#### **Sensitivity analysis**

The Company held no foreign exchange forward contracts at August 31, 2014. A portion of the Company's accounts receivables and accounts payable and accrued liabilities is denominated in US dollars; however, due to their short-term nature, there is no significant market risk arising from fluctuations in foreign exchange rates.

Interest on the Company's banking facility is based on floating rates and the variable rate senior notes are based on CDOR. There is no significant market risk arising from interest rates fluctuating by reasonably possible amounts from their actual values at August 31, 2014.

## Shaw Communications Inc.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

A change of one dollar in the market price per share of the Company's publicly traded investment would change other comprehensive loss by \$1 at August 31, 2014.

At August 31, 2014, a one dollar change in the Company's Class B Non-Voting Shares would not have had an impact on net income in respect of the Company's DSU plan.

#### Credit risk

Accounts receivable in respect of Cable and Satellite divisions are not subject to any significant concentrations of credit risk due to the Company's large and diverse customer base. For the Media division, a significant portion of sales are made to advertising agencies which results in some concentration of credit risk. At August 31, 2014, approximately 61% (2013 – 59%) of the \$201 (2013 – \$196) of advertising receivables is due from the ten largest accounts. The largest amount due from an advertising agency is \$20 (2013 – \$19) which is approximately 10% (2013 – 10%) of advertising receivables. As at August 31, 2014, the Company had accounts receivable of \$493 (August 31, 2013 – \$486), net of the allowance for doubtful accounts of \$32 (August 31, 2013 – \$27). The Company maintains an allowance for doubtful accounts for the estimated losses resulting from the inability of its customers to make required payments. In determining the allowance, the Company considers factors such as the number of days the subscriber account is past due, whether or not the customer continues to receive service, the Company's past collection history and changes in business circumstances. As at August 31, 2014, \$129 (August 31, 2013 – \$135) of accounts receivable is considered to be past due, defined as amounts outstanding past normal credit terms and conditions. Uncollectible accounts receivable are charged against the allowance account based on the age of the account and payment history. The Company believes that its allowance for doubtful accounts is sufficient to reflect the related credit risk.

The Company mitigates the credit risk of advertising receivables by performing initial and ongoing credit evaluations of advertising customers. Credit is extended and credit limits are determined based on credit assessment criteria and credit quality. In addition, the Company mitigates credit risk of subscriber receivables through advance billing and procedures to downgrade or suspend services on accounts that have exceeded agreed credit terms.

Credit risks associated with US currency contracts arise from the inability of counterparties to meet the terms of the contracts. In the event of non-performance by the counterparties, the Company's accounting loss would be limited to the net amount that it would be entitled to receive under the contracts and agreements. In order to minimize the risk of counterparty default under its swap agreements, the Company assesses the creditworthiness of its swap counterparties.

#### Liquidity risk

Liquidity risk is the risk that the Company will experience difficulty in meeting obligations associated with financial liabilities. The Company manages its liquidity risk by monitoring cash flow generated from operations, available borrowing capacity, and by managing the maturity profiles of its long-term debt.

**Shaw Communications Inc.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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[all amounts in millions of Canadian dollars except share and per share amounts]

The Company's undiscounted contractual maturities as at August 31, 2014 are as follows:

	Accounts payable and accrued liabilities <sup>(1)</sup> \$	Other long-term liabilities \$	Long-term debt repayable at maturity \$	Interest payments \$
Within one year	828	–	–	267
1 to 3 years	–	5	1,000	506
3 to 5 years	–	–	–	439
Over 5 years	–	–	3,740	2,190
	<b>828</b>	<b>5</b>	<b>4,740</b>	<b>3,402</b>

(1) Includes accrued interest and dividends of \$215.

**29. CONSOLIDATED STATEMENTS OF CASH FLOWS**

Additional disclosures with respect to the Consolidated Statements of Cash Flows are as follows:

(i) Funds flow from operations

	2014 \$	2013 \$
Net income	<b>887</b>	784
Adjustments to reconcile net income to funds flow from operations:		
Amortization	<b>768</b>	858
Program rights	<b>(10)</b>	(31)
Deferred income tax expense (recovery)	<b>(46)</b>	121
CRTC benefit obligation funding	<b>(58)</b>	(52)
Gain on sale of media assets <i>[note 3]</i>	<b>(49)</b>	–
Gain on sale of cablesystem <i>[note 3]</i>	–	(50)
Divestment costs <i>[note 3]</i>	–	5
Gain on sale of associate <i>[note 3]</i>	–	(7)
Share-based compensation	<b>3</b>	4
Defined benefit pension plans	<b>(5)</b>	(288)
Accretion of long-term liabilities and provisions	<b>6</b>	9
Debt retirement costs <i>[note 13]</i>	<b>8</b>	–
Write-down of properties <i>[note 22]</i>	<b>6</b>	14
Other	<b>14</b>	13
Funds flow from operations	<b>1,524</b>	1,380

**Shaw Communications Inc.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

- (ii) Interest and income taxes paid and interest and distributions received and classified as operating activities are as follows:

	2014 \$	2013 \$
Interest paid	283	317
Income taxes paid (net of refunds)	137	154
Interest received	5	2
Distributions received	1	2

- (iii) Non-cash transactions

The Consolidated Statements of Cash Flows exclude the following non-cash transactions:

	2014 \$	2013 \$
Issuance of Class B Non-Voting Shares:		
Dividend reinvestment plan <i>[note 19]</i>	146	126
Non-monetary exchange:		
Exchange of fibre assets for network capacity leases	5	–
Lease transaction:		
Capitalization of transponders under lease renewal	5	–
Issuance of promissory note:		
Transactions with a related party <i>[notes 3 and 27]</i>	–	48

### 30. CAPITAL STRUCTURE MANAGEMENT

The Company's objectives when managing capital are:

- (i) to maintain a capital structure which optimizes the cost of capital, provides flexibility and diversity of funding sources and timing of debt maturities, and adequate anticipated liquidity for organic growth and strategic acquisitions;
- (ii) to maintain compliance with debt covenants; and
- (iii) to manage a strong and efficient capital base to maintain investor, creditor and market confidence.

The Company defines capital as comprising all components of shareholders' equity (other than non-controlling interests and amounts in accumulated other comprehensive income/loss), long-term debt (including the current portion thereof), and bank indebtedness less cash and cash equivalents.

	August 31, 2014 \$	August 31, 2013 \$
Cash and cash equivalents	(637)	(422)
Long-term debt repayable at maturity	4,740	4,869
Share capital	3,182	2,955
Contributed surplus	64	72
Retained earnings	1,589	1,242
	<b>8,938</b>	<b>8,716</b>

**Shaw Communications Inc.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

August 31, 2014 and 2013

[all amounts in millions of Canadian dollars except share and per share amounts]

The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of underlying assets. The Company may also from time to time change or adjust its objectives when managing capital in light of the Company's business circumstances, strategic opportunities, or the relative importance of competing objectives as determined by the Company. There is no assurance that the Company will be able to meet or maintain its currently stated objectives.

On December 5, 2013 Shaw received the approval of the TSX to renew its normal course issuer bid to purchase its Class B Non-Voting Shares for a further one year period. The Company is authorized to acquire up to 20,000,000 Class B Non-Voting Shares during the period December 9, 2013 to December 8, 2014.

The Company's banking facility is subject to covenants which include maintaining minimum or maximum financial ratios, including total debt to operating cash flow and operating cash flow to fixed charges. At August 31, 2014, the Company is in compliance with these covenants and based on current business plans and economic conditions, the Company is not aware of any condition or event that would give rise to non-compliance with the covenants.

The Company's overall capital structure management strategy remains unchanged from the prior year.

### **31. SUBSEQUENT EVENT**

On September 2, 2014, the Company closed the acquisition of 100% of the shares of ViaWest, Inc, ("ViaWest") for an enterprise value of US \$1.2 billion which was funded through a combination of cash on hand, assumption of ViaWest debt and a drawdown of US \$330 on the Company's credit facility. The ViaWest acquisition provides the Company with a growth platform in the North American data centre sector and is another step in expanding technology offerings for mid-market enterprises in Western Canada. The Company is currently in the process of completing the purchase price allocation which it expects to include in its interim financial statements for the first quarter of fiscal 2015. The operating results of ViaWest will be included in the Company's consolidated financial statements from the date of acquisition. In connection with the transaction, the Company incurred \$4 of acquisition related costs in fiscal 2014 for professional fees paid to lawyers, consultants and advisors and had a contingent liability of \$6 at August 31, 2014 in respect of such fees.

**Shaw Communications Inc.**  
**FIVE YEARS IN REVIEW**  
**August 31, 2014**

(\$millions except per share amounts)	IFRS 2014	IFRS 2013	IFRS 2012	IFRS 2011	Canadian GAAP 2010 <sup>(3)</sup>
<b>Revenue</b>					
Cable	<b>3,365</b>	3,266	3,193	3,096	2,932
Satellite	<b>878</b>	860	844	827	805
Media	<b>1,096</b>	1,106	1,053	891	–
	<b>5,339</b>	5,232	5,090	4,814	3,737
Intersegment	<b>(98)</b>	(90)	(92)	(73)	(19)
	<b>5,241</b>	5,142	4,998	4,741	3,718
<b>Operating income before restructuring costs and amortization<sup>(1)</sup></b>					
Cable	<b>1,632</b>	1,582	1,502	1,510	1,453
Satellite	<b>277</b>	285	293	289	307
Media	<b>353</b>	353	332	252	–
	<b>2,262</b>	2,220	2,127	2,051	1,760
Restructuring costs	<b>(58)</b>	–	–	–	–
Amortization	<b>(765)</b>	(854)	(808)	(735)	(656)
Operating income	<b>1,439</b>	1,366	1,319	1,316	1,104
<b>Net income<sup>(4)</sup></b>	<b>887</b>	784	761	559	534
<b>Net income attributable to equity shareholders<sup>(4)</sup></b>	<b>857</b>	746	728	540	534
<b>Earnings per share</b>					
Basic	<b>1.84</b>	1.64	1.62	1.23	1.23
Diluted	<b>1.84</b>	1.63	1.61	1.23	1.23
<b>Funds flow from operations<sup>(2)</sup></b>	<b>1,524</b>	1,380	1,299	1,433	1,377
<b>Statement of Financial Position</b>					
Total assets	<b>13,250</b>	12,732	12,722	12,588	10,154
Long-term debt (including current portion)	<b>4,690</b>	4,818	5,263	5,257	3,982
<b>Cash dividends paid per share</b>					
Class A	<b>1.058</b>	0.993	0.942	0.897	0.858
Class B	<b>1.060</b>	0.995	0.945	0.900	0.860

(1) See key performance drivers on page 21.

(2) Funds flow from operations is presented before changes in non-cash working capital as presented in the Consolidated Statements of Cash Flows. Excludes cash used in operating activities in respect of discontinued operations of \$10 and \$1 in 2011 and 2010, respectively.

(3) Comparative period for fiscal 2010 is reported under Canadian GAAP and has not been restated in accordance with IFRS.

(4) Excludes loss from discontinued operations of \$89 and \$1 for 2011 and 2010, respectively.

**Shaw Communications Inc.**  
**SHAREHOLDERS' INFORMATION**  
**August 31, 2014**

**Share Capital and Listings**

The Company is authorized to issue a limited number of Class A participating and an unlimited number of Class B Non-Voting participating shares. The authorized number of Class A Shares is limited, subject to certain exceptions, to the lesser of that number of such shares (i) currently issued and outstanding; and (ii) that may be outstanding after any conversion of Class A Shares into Class B Non-Voting Shares. At August 31, 2014, the Company had 22,420,064 Class A Shares and 439,606,326 Class B Non-Voting Shares outstanding. The Class A Shares are listed on the TSX Venture Stock Exchange under the symbol SJR.A. The Class B Non-Voting Shares are listed on the Toronto Stock Exchange under SJR.B and on the New York Stock Exchange under the symbol SJR. The Series A Preferred Shares are listed on the Toronto Stock Exchange under the symbol SJR.PR.A.

**Trading Range of Class B Non-Voting Shares on the Toronto Stock Exchange**

<b>Quarter</b>	<b>High Close</b>	<b>Low Close</b>	<b>Total Volume</b>
<b>September 1, 2013 to August 31, 2014</b>			
First	25.49	23.92	46,219,235
Second	26.03	24.41	64,436,621
Third	27.34	25.48	43,542,516
Fourth	27.95	26.25	41,824,057
<b>Closing price, August 31, 2014</b>		27.39	

**Share Splits**

There have been four splits of the Company's shares; July 30, 2007 (2 for 1), February 7, 2000 (2 for 1), May 18, 1994 (2 for 1), and September 23, 1987 (3 for 1). In addition, as a result of the Arrangement referred to in the Management Information Circular dated July 22, 1999, a Shareholder's Adjusted Cost Base (ACB) was reduced for tax purposes.

**Shaw Communications Inc.**  
**CORPORATE INFORMATION**  
**August 31, 2014**

**DIRECTORS**

**JR Shaw<sup>(4)</sup>**  
Executive Chair  
Shaw Communications Inc.

**Peter J. Bissonnette**  
President  
Shaw Communications Inc.

**Adrian L. Burns<sup>(3)(4)</sup>**  
Corporate Director

**George F. Galbraith<sup>(3)</sup>**  
Corporate Director

**Dr. Richard R. Green<sup>(2)</sup>**  
Corporate Director

**Dr. Lynda Haverstock<sup>(3)</sup>**  
Corporate Director

**Gregory John Keating<sup>(1)</sup>**  
Chairman and Chief  
Executive Officer  
Altimax Venture Capital

**Michael W. O'Brien<sup>(3)(4)</sup>**  
Corporate Director

**Paul K. Pew<sup>(1)</sup>**  
Co-Founder and Co-CEO  
G3 Capital Corp.

**Jeffrey C. Royer<sup>(1)</sup>**  
Private Investor

**Bradley S. Shaw<sup>(4)</sup>**  
Chief Executive Officer  
Shaw Communications Inc.

**Jim Shaw**  
Vice Chair  
Shaw Communications Inc.

**JC Sparkman<sup>(2)(4)</sup>**  
Corporate Director

**Carl E. Vogel<sup>(1)</sup>**  
Private Investor; Senior  
Advisor to DISH Network

**Sheila C. Weatherill<sup>(2)</sup>**  
Corporate Director

**Willard (Bill) H. Yuill<sup>(2)</sup>**  
Chairman and Chief  
Executive Officer  
The Monarch Corporation

- (1) Audit Committee
- (2) Human Resources and  
Compensation  
Committee
- (3) Corporate Governance  
and Nominating  
Committee
- (4) Executive Committee

**SENIOR OFFICERS**

**JR Shaw**  
Executive Chair

**Jim Shaw**  
Vice Chair

**Bradley S. Shaw**  
Chief Executive Officer

**Peter J. Bissonnette**  
President

**Steve Wilson**  
Executive Vice President,  
Corporate Development and  
Chief Financial Officer

**Jay Mehr**  
Executive Vice President  
and Chief Operating Officer

**Barbara Williams**  
Executive Vice President,  
Broadcasting & President,  
Shaw Media

**Rhonda D. Bashnick**  
Senior Vice President,  
Finance

**Peter A. Johnson**  
Senior Vice President,  
General Counsel and  
Corporate Secretary

HONORARY SECRETARY:  
**Louis A. Desrochers, CM, AOE,  
Q.C., LLD**

**CORPORATE OFFICE**  
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**CORPORATE GOVERNANCE**  
Information concerning  
Shaw's corporate  
governance policies are  
contained in the  
Information Circular and is  
also available on Shaw's  
website, [www.shaw.ca](http://www.shaw.ca)

Information concerning  
Shaw's compliance with the  
corporate governance listing  
standards of the New York  
Stock Exchange is available  
in the investors section on  
Shaw's website,  
[www.shaw.ca](http://www.shaw.ca)

**INTERNET HOME PAGE**  
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investor information are  
available electronically on  
the Internet at [www.shaw.ca](http://www.shaw.ca)

**AUDITORS**

Ernst & Young LLP

**PRIMARY BANKER**

The Toronto-Dominion Bank

**TRANSFER AGENTS**

CST Trust Company,  
Calgary, AB  
Phone: 1-800-387-0825

**DEBENTURE TRUSTEE**

Computershare Trust  
Company of Canada  
100 University Avenue,  
9<sup>th</sup> Floor  
Toronto, ON M5J 2Y1  
service@computershare.com  
Phone : 1-800-564-6253

**FURTHER INFORMATION**

Financial analysts, portfolio  
managers, other investors  
and interested parties may  
contact the Company at  
(403) 750-4500 or visit  
Shaw's website at  
[www.shaw.ca](http://www.shaw.ca) for further  
information.

To receive additional copies  
of this Annual Report,  
please fax your request to  
(403) 750-7469 or email  
[investor.relations@sjrb.ca](mailto:investor.relations@sjrb.ca)

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**Shaw)**