



INTERNATIONAL BANCSHARES CORPORATION
ALL BANKS MEMBER FDIC
MEMBER BANKS:

International Bank Of Commerce
1200 San Bernardo Avenue
(956) 722-7611

Laredo 7002 San Bernardo Ave. (956) 728-0060 1002 Matamoros (956) 726-6622 1300 Guadalupe (956) 726-6601 2418 Jacaman Rd. (956) 764-6161 5300 San Dario Ste. 440D (956) 728-0063 5300 San Dario Ste. 202 (956) 790-6500 9710 Mines Road (956) 728-0092 4501 San Bernardo (956) 722-0485 7909 McPherson Ave. (956) 728-0064 2442 San Isidro Pkwy (956) 726-6611 2415 S. Zapata Hwy. (956) 728-0061 1320 San Dario Ave. (956) 790-6511 5610 San Bernardo (956) 726-6688 2320 Bob Bullock Lp 20 (956) 728-0062 4401 Highway 83 South (956) 794-8140 1911 N.E. Bob Bullock (956) 764-6171 4801 San Dario (956) 794-8130 210 West Del Mar Blvd. (956) 794-8145	6030 Montgomery Rd. (210) 930-9845 9900 Wurzbach Rd. (210) 883-1410 4100 S. New Braunfels Ave. (210) 883-1415 10660 FM 471 (210) 883-1420 18140 San Pedro Ave. (210) 518-2500 3119 SE Military Drive (210) 354-6980 327 SW Loop 410 (210) 930-9825 2310 SW Military Dr. Ste. #216 (210) 518-2558 6818 South Zaramora (210) 354-6986 999 E. Basse Rd. Ste. 150 (210) 369-2920 20760 US Hwy 281 N, Ste. 100 (210) 369-2914 24165 IH 10 W, Ste. 300 (210) 369-2912 12018 Perrin Beitel Rd. (210) 369-2916 6580 FM 78 (210) 930-9810 10718 Potranco Rd. (210) 930-9821 2130 Culebra (210) 930-9830 2101 NW Military Dr. (210) 369-2949 938 S.E. Military Dr. (210) 930-9815 735 S. W. Military (210) 930-9835 11002 Culebra (210) 930-9850	301 S. 10th St. (956) 688-3610 3600 N.10th. St. (956) 688-3690 2200 S. 10th St. (La Plaza East) (956) 688-3670 2200 S. 10th St. (La Plaza West) (956) 688-3660 2225 Nolana (956) 688-3600 1200 E. Jackson (956) 688-3685 2800 Nolana (956) 688-3620 2900 W. Exp 83 (956) 630-9350 3601 Pecan Blvd. (956) 630-9325	Rockport 2701 N. Hwy. 35 (361) 729-0500 2431 Hwy. 35 (361) 729-0500 Aransas Pass 2501 W. Wheeler (361) 729-0500 Portland 1800 US Hwy 181 (361) 886-9910 Port Lavaca 311 N. Virginia St. (361) 552-9771 101 Calhoun Plaza (361) 553-4211 Bay City 1916 7th St. (979) 245-5781 2700 7th St. (979) 244-7410 Victoria 6411 N. Navarro (361) 575-8394 6106 N. Navarro (361) 573-8035 Houston 5615 Kirby Dr. (713) 526-1211 5706 Kirby Dr. (713) 526-1211 8203 S. Kirkwood (713) 285-2165 1001 McKinney Ste. 150 (713) 285-2140 9710 Katy Freeway Houston, TX 77055 5250 FM 1640 (832) 595-0920 1777 Sage Rd. (713) 285-2133 3200 Woodridge, Ste. 1350 (713) 285-2266 3939 Montrose Ste. W (713) 285-2195 5085 Westheimer Ste. 4640 (713) 285-2292 1545 Eldridge Parkway (713) 285-2042 12400 FM 1960 W. (713) 285-2212 7747 Kirby Dr. (713) 285-2118 1950 El Dorado (713) 285-2001 10251 Kempwood (713) 535-8330 10100 Beechnut (713) 535-8310 1630 Spencer Highway (713) 535-8344 3111 Woodridge #500 (713) 535-8350 Sugarland 11565 S. Hwy 6 (713) 285-2200 4955 N Hwy 6 (713) 535-8320 League City 2955 S. Gulf Freeway (713) 285-2084 Sugarland 10570 Hwy 6 South (713) 285-2286 11565 S. Hwy 6 (713) 285-2200	Friendswood 3135 FM 528 (281) 316-0670 Kingwood 4303 Kingwood Dr. (713) 535-8301 The Woodlands 9595 Six Pines Dr. (713) 535-8340 College Station 1900 Texas Avenue South (979) 764-7564 Bryan 725 E. Villa Maria (979) 764-7264 Galveston 2931 Central City Blvd. (409) 741-2573 500 Seawall Blvd., Ste. 200 (409) 763-2254 Cypress 24224 NW Freeway (713) 535-8370 Spring 10919 Louetta (713) 535-8390 7310 Louetta (713) 535-8420 Humble 7405 FM 1960 East (713) 535-8361 Wharton 1616 North Alabama (979) 282-2233 Pearland 2805 Business Center Drive (713) 535-8380 El Campo 306 N. Mechanic (979) 543-1039 Katy 6055 Fry Road (713) 285-2241 1525 Mason Road (713) 285-2196 544 West Grand Parkway (713) 285-2037 6711 South Fry Road (713) 285-2090 Missouri City 8900 Hwy 6 (713) 535-8425 Lake Jackson 212 That Way (979) 297-2466 Angleton 200 East Mulberry (979) 849-7711 Freeport 1208 N. Brazosport Blvd. (979) 233-2677 Dickinson 2301 FM 646 West (713) 285-2021 Eagle Pass 2395 E. Main St. (830) 773-2313 2538 E. Main St. (830) 773-2313 439 E. Main St. (830) 773-2313
Administration Center 2418 Jacaman Rd. (Rear) (956) 722-7611 San Antonio 130 East Travis (210) 518-2500 5029 Broadway (210) 518-2523 6630 Callaghan (210) 369-2960 6301 NW Lp. 410 Ste. Q14 (210) 369-2910 2201 NW Military Dr. (210) 369-2949 12400 Hwy. 281 North (210) 369-2900 16339 Huebner Rd. (210) 369-2974 7400 San Pedro, Ste. 608 (210) 369-2940 1500 NE Lp. 410 (210) 281-2400 10200 San Pedro Ave. (210) 366-5400 18750 Stone Oak Pkwy Ste. 100 (210) 496-6111 5300 Walzem Rd. (210) 564-2300 11831 Bandera Rd. (210) 369-2980 15900 La Cantera Parkway Ste. 10005 (210)354-6984 6909 N. Loop 1604 E Ste. E-01 (210) 369-2922 8503 NW Military Hwy (210) 369-2918 1150 NW Loop 1604 (210) 930-9865	Service Center 2416 Cee Gee (210) 821-4700 8770 Tesoro (210) 821-4700 Luling 200 S. Pecan St. (830) 875-2445 Marble Falls 2401 Hwy. 281 North (830) 693-4301 San Marcos 1081 Wonder World (512) 353-1011 New Braunfels 955 N. Walnut Ave. (830) 608-9665 Shertz 3800 FM 3009 (210) 354-6984 17460 IH 35 North (210) 930-9855 Boerne 420 Bandera (210) 249-1589 Kyle 5401 South FM 1626 (512) 397-4567 McAllen One S. Broadway (956) 686-0263 7124 N. 23rd. (956) 630-9310 1301 Ash (956) 632-3545	Alamo 1421 West Frontage Rd. (956) 688-3645 Edinburg 400 S. Clossner (956) 688-3640 4101 S. McColl (956) 630-9337 1724 W. University Dr. Ste. B (956) 688-3680 2205 W. University Dr. (956) 630-9340 Mission 900 N. Bryan Rd. (956) 688-3630 200 E. Griffin Pkwy (956) 632-3512 2410 E. Expressway 83 (956) 688-3625 2206 Palma Vista Dr. (956) 630-9355 2409 E. Expressway 83 (956) 630-9315 Pharr 401 South Cage (956) 688-3635 1007 North I Rd. (956) 688-3655 Weslaco 606 S. Texas Blvd. (956) 688-3605 1310 N. Texas (956) 937-9500 1004 N. TX Blvd. (956) 968-5551 Hidalgo 1023 S. Bridge (956) 688-3665 San Juan 108 E. FM 495 (956) 630-9320 Palmhurst 215 E. Mile 3 Rd. (956) 688-3675 Corpus Christi 221 S. Shoreline (361) 888-4000 6130 S. Staples (361) 991-4000 4622 Everhart (361) 903-7265 14066 Northwest Blvd. (361) 903-7285 Sinton 301 West Sinton (361) 364-1230		

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1200 San Bernardo Avenue
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2305 Del Rio Blvd. (830) 773-2313	Georgetown 1101 South IH 35 (512) 863-9300	Claremore 1050 N. Lynn Riggs Blvd. (918) 497-2456	5701 N. May Ave. (405) 775-8056	Lindsey 420 S. Main St. (405) 756-4494
455 S. Bibb Ave. Ste. 502 (830) 773-2313	Cedar Park 301 W. Whiteston Blvd. (512) 397-4552	Clinton 1002 W. Frisco Ave. (580) 323-0730	8700 S. Pennsylvania Ave. (405) 775-8058	Owasso 9350 N. Garnett (918) 497-2835
2135 Eas Main St. (830) 773-2313	170 E. Whitestone Blvd. (512) 320-9512	Duncan 1006 West Main St. (580) 255-8187	1924 Portland Ave. (405) 775-8068	Pauls Valley 700 W. Grant Ave. (405) 238-7318
Del Rio 2410 Dodson St. (830) 773-4265	11200 Lakeline Mall Dr. (512) 397-4555	2210 North Hwy. 81 (580) 255-9055	12241 N. May Ave. (405) 775-8059	Purcell 430 Lincoln St. (405) 775-8094
1507 Veteran's Blvd. (830) 775-4265	Round Rock 2051 Gattis School Rd. (512) 397-4520	Edmond 301 S. Bryant Ave. Ste. A-100 (405) 775-8061	6233 NW Expressway (405) 775-8062	2015 S. Green (405) 775-1781
Uvalde 3100 E. Hwy. 90 (830) 278-8045	Leander 651 N. US Highway 183 (512) 397-4562	421 S. Santa Fe Ave. (405) 775-8055	2501 W. Memorial Rd. Ste. 105 (405) 775-1730	Sand Springs 800 E. Charles Page Blvd. (918) 497-2457
2065 E. Main St. (830) 278-8045	Taylor 100 NW Carlos Parket Blvd. (512) 397-4576	Grove 100 E. 3rd St. (918)786-4438	4902 N. Western Ave. (405) 775-8054	3402 State Hwy. 97 (918) 497-2459
201 E. Main St. (830) 278-8045	Oklahoma Ardmore 313 W. Broadway (580) 223-0345	Guthrie 120 N. Division St. (405) 775-8064	14001 N. McArthur Blvd. (405) 775-1710	Sapulpa 911 E. Taft St. (918) 497-2458
Austin 816 Congress Ave., Ste. 100 (512) 397-4506	2302 12th Ave. (580) 223-0345	Tulsa 2808 E. 101st St. (918) 497-2810	Lawton #10 Central Mall (580) 248-2265	Shawnee 2512 N. Harrison Ave. (405) 775-8067
11400 Burnett Rd. Bldg. 46 (512) 397-4595	Bethany 7723 NW 23rd St. (405) 775-8063	1951 S. Yale Ave. (918) 497-2452	2101 W. Gore (580) 355-0253	Sulphur 2009 W. Broadway Ave. (580) 622-3118
9606 N. Mopac Expressway, Ste. 110 (512) 338-3922	Broken Arrow 3359 S. Elm Place (918) 497-2492	7021 S. Memorial Ste. 0269 (918) 497-2812	6425 NW Cache Rd. (580) 250-4311	Weatherford 109 E. Franklin Ave. (580) 772-7441
10405 FM 2222 (512) 397-4584	8112 S. Garnett Rd. (918) 497-2840	4202 S. Garnett (918) 497-2880	1420 W. Lee Blvd. (580) 250-4116	Yukon 1203 Cornwall Dr. (405) 775-1711
814 San Jacinto Blvd. (512) 397-4531	Chandler 1804 E. 1st St. (405) 258-2351	2250 E. 73rd St. (918) 497-2400	Miami 2520 N. Main (918) 542-4411	Stillwater 1900 N. Perkins (405) 372-0889
6001 Airport Blvd. Ste. 2390 (512) 397-4542	Chickasha 628 Grand Ave. (405) 775-8052	111 W. 5th St. (918) 497-2449	Midwest City 414 N. Air Depot Blvd. (405) 775-8092	Elk City 200 E. Broadway Ave. (580) 225-7200
12625 North IH 35 Bldg. D (512) 397-4570		8202 E. 71st St. (918) 497-2454	2200 S. Douglas Blvd. (405) 775-8057	
11400 Burnett Road Bldg. 46 (512) 397-4595		5302 E. Skelly Dr. (918) 497-2453	Moore 513 NE 12th (405) 775-8066	
7112 Ed Bluestein #125 (512) 397-4545		Oklahoma City 3601 NW 63rd St. (405) 841-2100	901 SW 19th (405) 775-1720	
9900 South IH 35 Southbound Svc. Rd. (512) 397-4530		100 W. Park Ave. (405) 775-8093	Muskogee 2401 E. Chandler Rd. Ste. 100 (918) 682-2300	
Buda 15300 IH 35 South (512) 295-6368			Norman 2403 W. Main St. (405) 775-8069	

Commerce Bank
5800 San Dario
Laredo, Texas 78041
(956) 724-1616

2120 Saunders
(956) 724-1616

2320 Blaine St.
(956) 724-1616

1200 Welby Court
(956) 724-1616

International Bank of Commerce, Brownsville
1600 Ruben Torres Blvd.
Brownsville, TX 78522-1831

1623 Central Blvd. (956) 547-1320	2370 N. Expressway (956) 547-1380	(956) 547-1000 7480 S. HWY 48 (956) 547-1370	Harlingen 501 S. Dixieland Rd. (956) 428-6902	South Padre Island 911 Padre Blvd. (956) 547-1471
4520 E. 14th St. (956) 547-1300	3600 W. Alton Gloor Blvd. (956) 547-1390	2721 Boca Chica Blvd. (956) 547-1260	902 N. 77th Sunshine Strip (956) 428-6454	Port Isabel 1401 W. Hwy. 100 (956) 943-2108
630 E. Elizabeth St. (956) 547-1350	79 E. Alton Gloor Blvd. (956) 547-1360	2250 Boca Chica Blvd. (956) 547-1280	1801 W. Lincoln (956)428-4559	

International Bank of Commerce, Zapata
U.S Hwy. 83 @ 10th Ave.
Zapata, TX 78076
(956) 765-8361

Roma
U.S Hwy. 83 @ Port Aleza
(956) 849-1047

Rio Grande City
E. Hwy. 83 # 4015
(956) 487-5531

4031 E. Hwy 83
(956) 487-5535

Kingsville
1320 General Cavazos Blvd.
(361) 516-1040

Freer
405 S. Norton
(361) 661-1211

Alice
2001 Main St.
(361) 661-1211

4534 E. Hwy. 83
(956) 488-6367

Hebronville
401 N. Smith Ave.
(361) 527-2645

715 W. Santa Gertrudis
(361) 516-1040

Beeville
802 E. Houston St.
(361) 358-8700

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
(Consolidated)

The following consolidated selected financial data is derived from the Corporation's audited financial statements as of and for the five years ended December 31, 2008. The following consolidated financial data should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements and related notes in this report.

SELECTED FINANCIAL DATA

	AS OF OR FOR THE YEARS ENDED DECEMBER 31,				
	2008	2007	2006	2005	2004
(Dollars in Thousands, Except Per Share Data)					
STATEMENT OF CONDITION					
Assets	\$12,439,341	\$11,167,161	\$10,911,454	\$10,391,853	\$9,921,505
Net loans	5,799,372	5,474,902	4,970,273	4,547,896	4,807,623
Deposits	6,858,784	7,157,606	6,989,918	6,656,426	6,571,104
Other borrowed funds	2,522,986	1,456,936	2,095,576	1,870,075	1,670,199
Junior subordinated deferrable interest debentures	201,048	200,929	210,908	236,391	235,395
Shareholders' equity	1,257,297	935,905	842,056	792,867	753,090
INCOME STATEMENT					
Interest income	\$ 564,603	\$ 643,573	\$ 609,073	\$ 508,705	\$ 352,378
Interest expense	231,731	333,340	319,588	206,830	108,602
Net interest income	332,872	310,233	289,485	301,875	243,776
Provision (credit) for probable loan losses	19,813	(1,762)	3,849	960	5,196
Non-interest income	189,809	165,363	176,971	167,222	134,816
Non-interest expense	300,811	300,282	288,677	255,988	196,484
Income before income taxes	202,057	177,076	173,930	212,149	176,912
Minority interest in consolidated subsidiary	415	—	40	—	—
Income taxes	69,530	55,764	56,889	71,370	57,880
Net income	<u>\$ 132,112</u>	<u>\$ 121,312</u>	<u>\$ 117,001</u>	<u>\$ 140,779</u>	<u>\$ 119,032</u>
Per common share (Note 1):					
Basic	\$ 1.93	\$ 1.76	\$ 1.68	\$ 2.01	\$ 1.74
Diluted	\$ 1.92	\$ 1.75	\$ 1.67	\$ 1.98	\$ 1.71

Note 1: Per share information has been re-stated giving retroactive effect to stock dividends distributed.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis represents an explanation of significant changes in the financial position and results of operations of International Bancshares Corporation and subsidiaries (the "Company" or the "Corporation") on a consolidated basis for the three-year period ended December 31, 2008. The following discussion should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2008, and the Selected Financial Data and Consolidated Financial Statements included elsewhere herein.

Special Cautionary Notice Regarding Forward Looking Information

Certain matters discussed in this report, excluding historical information, include forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created by these sections. Although the Company believes such forward-looking statements are based on reasonable assumptions, no assurance can be given that every objective will be reached. The words "estimate," "expect," "intend," "believe" and "project," as well as other words or expressions of a similar meaning are intended to identify forward-looking statements. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this report. Such statements are based on current expectations, are inherently uncertain, are subject to risks and should be viewed with caution. Actual results and experience may differ materially from the forward-looking statements as a result of many factors.

Risk factors that could cause actual results to differ materially from any results that are projected, forecasted, estimated or budgeted by the Company in forward-looking statements include, among others, the following possibilities:

- Local, regional, national and international economic business conditions and the impact they may have on the Company, the Company's customers, and such customers' ability to transact profitable business with the Company, including the ability of its borrowers to repay their loans according to their terms or a change in the value of the related collateral.
- Volatility and disruption in national and international financial markets.
- Government intervention in the U.S. financial system.
- Changes in consumer spending, borrowings and savings habits.
- Changes in interest rates and market prices, which could reduce the Company's net interest margins, asset valuations and expense expectations.
- Changes in the capital markets utilized by the Company and its subsidiaries, including changes in the interest rate environment that may reduce margins.
- Changes in state and/or federal laws and regulations to which the Company and its subsidiaries, as well as their customers, competitors and potential competitors, are subject, including, without limitation, changes in the accounting, tax and regulatory treatment of trust preferred securities, as well as changes in banking, tax, securities, insurance and employment laws and regulations.
- Changes in U.S.—Mexico trade, including, without limitation, reductions in border crossings and commerce resulting from the Homeland Security Programs called "US-VISIT," which is derived from Section 110 of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996.
- The loss of senior management or operating personnel.
- Increased competition from both within and outside the banking industry.

- The timing, impact and other uncertainties of the Company's potential future acquisitions including the Company's ability to identify suitable potential future acquisition candidates, the success or failure in the integration of their operations and the Company's ability to maintain its current branch network and to enter new markets successfully and capitalize on growth opportunities.
- Changes in the Company's ability to pay dividends on its Preferred Stock or Common Stock.
- The effects of the proceedings pending with the Internal Revenue Service regarding the Company's lease financing transactions.
- Additions to the Company's loan loss allowance as a result of changes in local, national or international conditions which adversely affect the Company's customers.
- Greater than expected costs or difficulties related to the development and integration of new products and lines of business.
- Changes in the soundness of other financial institutions with which the Company interacts.
- Political instability in the United States and Mexico.
- Technological changes.
- Acts of war or terrorism.
- Natural disasters.
- Reduced earnings resulting from the write down of the carrying value of securities held in our securities available-for-sale portfolio following a determination that the securities are other-than-temporarily impaired.
- The effect of changes in accounting policies and practices as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standards setters.
- The Company's success at managing the risks involved in the foregoing items.

Forward-looking statements speak only as of the date on which such statements are made. It is not possible to foresee or identify all such factors. The Company makes no commitment to update any forward-looking statement, or to disclose any facts, events or circumstances after the date hereof that may affect the accuracy of any forward-looking statement, unless required by law.

Recent Developments

In response to the financial crisis affecting the banking system and financial markets and going concern threats to investment banks and other financial institutions, on October 3, 2008, the Emergency Economic Stabilization Act of 2008 (the "EESA") was signed into law. Pursuant to the EESA, the U.S. Treasury was given the authority to, among other things, purchase up to \$700 billion of mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets.

On October 14, 2008, the Secretary of the Department of the Treasury announced that the Department of the Treasury will purchase equity stakes in a wide variety of banks and thrifts. Under the program, known as the Troubled Asset Relief Program Capital Purchase Program (the "TARP Capital Purchase Program"), from the \$700 billion authorized by the EESA, the Treasury made \$250 billion of capital available to U.S. financial institutions in the form of preferred stock. In conjunction with the purchase of preferred stock, the Treasury received, from participating financial institutions, warrants to purchase common stock with an aggregate market price equal to 15% of the preferred investment. Participating financial institutions were required to adopt the Treasury's standards for executive

compensation and corporate governance for the period during which the Treasury holds equity issued under the TARP Capital Purchase Program.

On December 23, 2008, as part of the TARP Capital Purchase Program, the Company entered into a Letter Agreement incorporating an attached Securities Purchase Agreement Standard Terms (collectively the “Securities Purchase Agreement”) with the Treasury. The closing of the transactions contemplated in the Securities Purchase Agreement occurred on December 23, 2008.

Under the Securities Purchase Agreement, the Company agreed to sell 216,000 shares of the Company’s fixed-rate cumulative perpetual preferred stock, Series A, par value \$.01 per share (the “Senior Preferred Stock”), having a liquidation preference of \$1,000 per share, for a total price of \$216,000,000. The Senior Preferred Stock will pay dividends at the rate of 5% per year for the first five years and 9% per year thereafter. The Senior Preferred Stock has no maturity date and ranks senior to the Company’s common stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company. The Senior Preferred Stock generally is non-voting except for class voting rights on matters that would adversely affect the rights of the holders of the Senior Preferred Stock.

Pursuant to the Securities Purchase Agreement, the Company may redeem the Senior Preferred Stock in whole or in part at par after three years from the date of the investment. Prior to such date, the Company may redeem the Senior Preferred Stock in whole or in part, at par if (i) the Company has raised aggregate gross proceeds in one or more Qualified Equity Offerings (as defined in the Securities Purchase Agreement) in excess of \$54 million and (ii) the aggregate redemption is subject to the consent of the Federal Reserve Bank of Dallas, which is the Company’s primary Federal banking regulator.

In conjunction with the purchase of the Senior Preferred Stock, the Treasury received a warrant (the “Warrant”) to purchase 1,326,238 shares of the Company’s common stock (the “Warrant Shares”) at \$24.43 per share, which would represent an aggregate common stock investment in the Company on exercise of the warrant in full equal to 15% of the Senior Preferred Stock investment. The term of the Warrant is ten years. The per share exercise price and the number of shares issuable upon exercise of the Warrant is subject to adjustment pursuant to customary anti-dilutive provisions in certain events, such as stock splits, certain distributions of securities or other assets to holders of the Company’s common stock, and upon certain issuances of the Company’s common stock at or below specified prices relative to the initial per share exercise price of the Warrant. The Warrant is immediately exercisable. The number of shares issuable upon exercise of the Warrant is also subject to reduction in certain limited events that involve the Company conducting Qualified Equity Offerings on or prior to December 31, 2009. Both the Senior Preferred Stock and Warrant will be accounted for as components of Tier 1 capital.

The Company’s intention is to utilize the extra capital provided by the TARP funds to support its efforts to prudently and transparently provide lending and liquidity.

On November 21, 2008, the Board of Directors for the Federal Deposit Insurance Corporation (“FDIC”) adopted a final rule relating to the Temporary Liquidity Guarantee Program (“TLG Program”). The TLG Program was announced by the FDIC on October 14, 2008, preceded by the determination of systemic risk by the Secretary of the Department of Treasury (after consultation with the President), as an initiative to counter the system-wide crisis in the nation’s financial sector. Under the TLG Program, the FDIC will (i) guarantee through the earlier of maturity or June 30, 2012, certain newly issued senior unsecured debt issued by participating institutions on or after October 14, 2008, and before June 30, 2009 (the “Debt Guaranty Program”) and (ii) provide full FDIC deposit insurance coverage for non-interest bearing transaction deposit accounts, Negotiable Order of Withdrawal (“NOW”) accounts paying less than 0.5% interest per annum and Interest on Lawyers Trust Accounts (“IOLTA”) held at participating FDIC-insured institutions through December 31, 2009 (the “Transaction Account Guaranty Program”). Coverage under the TLG Program was available for the first 30 days without charge. The fee assessment for coverage of senior unsecured debt ranges from 50 basis points to 100 basis points per annum,

depending on the initial maturity of the debt. The fee assessment for deposit insurance coverage is 10 basis points per quarter on amounts in covered accounts exceeding \$250,000. On December 5, 2008, the Company elected to opt out of the Debt Guaranty Program, but the Company will participate in the Transaction Account Guaranty Program.

Overview

The Company, which is headquartered in Laredo, Texas, with 265 facilities and more than 420 ATMs, provides banking services for commercial, consumer and international customers of South, Central and Southeast Texas and the State of Oklahoma. The Company is one of the largest independent commercial bank holding companies headquartered in Texas. The Company, through its bank subsidiaries, is in the business of gathering funds from various sources and investing those funds in order to earn a return. The Company either directly or through a bank subsidiary owns two insurance agencies, a broker/dealer and a majority interest in an investment banking unit that owns a broker/dealer. The Company's primary earnings come from the spread between the interest earned on interest-bearing assets and the interest paid on interest-bearing liabilities. In addition, the Company generates income from fees on products offered to commercial, consumer and international customers.

A primary goal of the Company is to grow net interest income and non-interest income while adequately managing credit risk, interest rate risk and expenses. Effective management of capital is a critical objective of the Company. A key measure of the performance of a banking institution is the return on average common equity ("ROE"). The Company's ROE for the year ended December 31, 2008 was 13.34% as compared to 13.73% for the year ended December 31, 2007.

The Company is very active in facilitating trade along the United States border with Mexico. The Company does a large amount of business with customers domiciled in Mexico. Deposits from persons and entities domiciled in Mexico comprise a large and stable portion of the deposit base of the Company's bank subsidiaries. The Company also serves the growing Hispanic population through the Company's facilities located throughout South, Central and Southeast Texas and the State of Oklahoma.

Expense control is an essential element in the Company's long-term profitability. As a result, the Company monitors the efficiency ratio, which is a measure of non-interest expense to net interest income plus non-interest income closely. The efficiency ratio during 2007 was negatively affected by an impairment charge of \$13.1 million, after tax, arising from a charge on certain investment securities. This impairment charge negatively affected the efficiency ratio but does not necessarily reflect a long-term negative trend. Additionally, the Company's efficiency ratio has been negatively impacted over the last few years because of the Company's aggressive branch expansion which has added a total of 61 branches during 2007 and 2008. During rapid expansion periods, the Company's efficiency ratio will suffer but the long-term benefits of the expansion should be realized in future periods and the benefits should positively impact the efficiency ratio in future periods. The Company monitors this ratio over time to assess the Company's efficiency relative to its peers taking into account the Company's branch expansion. The Company uses this measure as one factor in determining if the Company is accomplishing its long-term goals of providing superior returns to the Company's shareholders.

Results of Operations

Summary

Consolidated Statements of Condition Information

	December 31, 2008	December 31, 2007	Percent Increase (Decrease)
	(Dollars in Thousands)		
Assets	\$12,439,341	\$11,167,161	11.4%
Net loans	5,799,372	5,474,902	5.9
Deposits	6,858,784	7,157,606	(4.2)
Other borrowed funds	2,522,986	1,456,936	73.2
Junior subordinated deferrable interest debentures	201,048	200,929	.1
Shareholders' equity	1,257,297	935,905	34.3

Consolidated Statements of Income Information

	Year Ended December 31, 2008	Year Ended December 31, 2007	Percent Increase (Decrease) 2008 vs. 2007	Year Ended December 31, 2006	Percent Increase (Decrease) 2007 vs. 2006
	(Dollars in Thousands)				
Interest income	\$564,603	\$643,573	(12.3)%	\$609,073	5.7%
Interest expense	231,731	333,340	(30.5)	319,588	4.3
Net interest income	332,872	310,233	7.3	289,485	7.2
Provision (credit) for probable loan losses	19,813	(1,762)	(1,224.5)	3,849	(145.8)
Non-interest income	189,809	165,363	14.8	176,971	(6.6)
Non-interest expense	300,811	300,282	.2	288,677	4.0
Net income	132,112	121,312	8.9	117,001	3.7
Per common share:					
Basic	\$ 1.93	\$ 1.76	9.7%	\$ 1.68	4.8%
Diluted	1.92	1.75	9.7	1.67	4.8

Net Income

Net income for the year ended December 31, 2008 increased by 8.9% compared to the same period in 2007. Net income for the year ended December 31, 2008 was negatively impacted by increases in the provision for probable loan losses charged to expense. The increase was due to the financial crisis in the United States, which has negatively impacted the Company's loan portfolio. Net income for the year ended December 31, 2007 was positively affected by the credit for probable loan losses recorded in 2007. Net income for the year ended December 31, 2007 was negatively impacted by an impairment charge of \$13.1 million, after tax, on certain investments. A significant portion of the impairment charge was the result of the Company's strategic sale of certain investment securities in the second quarter of 2007 with the proceeds from the sales used to reduce Federal Home Loan Bank ("FHLB") borrowings. Net income for the same period was positively affected by the sale of the securities, which generated gains of \$1.5 million, after tax. The investments sold were certain hybrid mortgage-backed securities with a coupon re-set date that exceeded 30 months and a weighted average yield to coupon re-set that was approximately 100 basis points less than the FHLB certificate of indebtedness short-term rate. The sale of the securities facilitated a re-positioning of the balance sheet to a more neutral position in terms of interest rate risk and also improved operating ratios.

Net income for the year ended December 31, 2007 increased by 3.7% compared to the same period in 2006. Net income for the year ended December 31, 2006 was negatively impacted by a \$8.9 million, net of tax, charge to operations as a result of the loss of a tax lawsuit with the Internal Revenue Service that was litigated during the third quarter of 2005 in the Federal District Court in San Antonio, Texas and that relates to certain leasing transactions previously discussed in Note 17 of the Notes to Consolidated Financial Statements. Because of the trial court judgment issued on March 31, 2006, and the loss of the case at the appellate level, and the similarity between the litigated lawsuit and the other tax case that is pending, the Company took the \$8.9 million charge, net of tax. Additionally, net income for the three years ended December 31, 2008, 2007 and 2006 was negatively impacted due to an inverted yield curve and increasing competition for deposits and loans. Net income for the year ended December 31, 2006 was also affected by the Company's strategic decisions to reduce certain loan and deposit categories acquired from Local Financial Corporation ("LFIN").

Net Interest Income

Net interest income is the spread between income on interest-earning assets, such as loans and securities, and the interest expense on liabilities used to fund those assets, such as deposits, repurchase agreements and funds borrowed. Net interest income is the Company's largest source of revenue. Net interest income is affected by both changes in the level of interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities.

	<u>For the years ended December 31,</u>		
	<u>2008</u>	<u>2007</u>	<u>2006</u>
	<u>Average</u>	<u>Average</u>	<u>Average</u>
	<u>Rate/Cost</u>	<u>Rate/Cost</u>	<u>Rate/Cost</u>
Assets			
Interest earning assets:			
Loan, net of unearned discounts:			
Domestic	6.60%	8.58%	8.42%
Foreign	6.03	7.43	7.16
Investment securities:			
Taxable	4.59	4.69	4.58
Tax-exempt	4.87	4.89	4.88
Federal funds sold	1.75	4.96	4.79
Other	4.99	5.81	6.82
Total interest-earning assets	5.70%	6.82%	6.51%
Liabilities			
Interest bearing liabilities:			
Savings and interest bearing demand deposits	1.17%	2.31%	1.91%
Time deposits:			
Domestic	3.25	4.32	3.81
Foreign	3.11	4.28	3.77
Securities sold under repurchase agreements	3.51	4.46	4.50
Other borrowings	2.44	5.15	5.07
Junior subordinated deferrable interest debentures	7.03	8.06	9.72
Total interest bearing liabilities	2.67%	4.01%	3.84%

For the three years ended December 31, 2008, as short term interest rates have fluctuated, the Company has monitored and adjusted interest rates on loans and deposits accordingly. The level of interest rates and the volume and mix of earning assets and interest-bearing liabilities impact net income and net interest margin. The yield on average interest-earning assets decreased 16.4% from 6.82% in 2007 to

5.70% in 2008, and the rates paid on average interest-bearing liabilities decreased 33.4% from 4.01% in 2007 to 2.67% in 2008. The yield on average interest-earning assets increased 4.8% from 6.51% in 2006 to 6.82% in 2007, and the rates paid on average interest-bearing liabilities increased 4.4% from 3.84% in 2006 to 4.01% in 2007. The majority of the Company's taxable investment securities are invested in mortgage backed securities and during rapid increases or reduction in interest rates, the yield on these securities do not re-price as quickly as the loans.

The following table analyzes the changes in net interest income during 2008 and 2007 and the relative effect of changes in interest rates and volumes for each major classification of interest-earning assets and interest-bearing liabilities. Non-accrual loans have been included in assets for the purpose of this analysis, which reduces the resulting yields:

	2008 compared to 2007			2007 compared to 2006		
	Net increase (decrease) due to			Net increase (decrease) due to		
	Volume(1)	Rate(1)	Total	Volume(1)	Rate(1)	Total
	(Dollars in Thousands)			(Dollars in Thousands)		
Interest earned on:						
Loans, net of unearned discounts:						
Domestic	\$37,681	\$(106,085)	\$ (68,404)	\$ 34,772	\$ 7,927	\$ 42,699
Foreign	(463)	(3,979)	(4,442)	55	790	845
Investment securities:						
Taxable	3,026	(4,469)	(1,443)	(14,817)	4,714	(10,103)
Tax-exempt	(740)	(16)	(756)	(320)	13	(307)
Federal funds sold	(80)	(1,705)	(1,785)	(977)	93	(884)
Other	(2,075)	(65)	(2,140)	2,482	(232)	2,250
Total interest income	<u>\$37,349</u>	<u>\$(116,319)</u>	<u>\$ (78,970)</u>	<u>\$ 21,195</u>	<u>\$ 13,305</u>	<u>\$ 34,500</u>
Interest incurred on:						
Savings and interest bearing demand deposits	\$ (972)	\$ (26,155)	\$ (27,127)	\$ 3,921	\$ 9,413	\$ 13,334
Time deposits:						
Domestic	(100)	(18,206)	(18,306)	(605)	8,601	7,996
Foreign	907	(19,142)	(18,235)	3,605	8,342	11,947
Securities sold under repurchase agreements	20,226	(13,663)	6,563	14,067	(367)	13,700
Other borrowings	(3,465)	(37,876)	(41,341)	(29,285)	1,240	(28,045)
Junior subordinated deferrable interest debentures	(973)	(2,068)	(3,041)	(1,860)	(3,530)	(5,390)
Other	(122)	—	(122)	210	—	210
Total interest expense	<u>\$15,501</u>	<u>\$(117,110)</u>	<u>\$(101,609)</u>	<u>\$ (9,947)</u>	<u>\$ 23,699</u>	<u>\$ 13,752</u>
Net interest income	<u>\$21,848</u>	<u>\$ 791</u>	<u>\$ 22,639</u>	<u>\$ 31,142</u>	<u>\$(10,394)</u>	<u>\$ 20,748</u>

(Note 1) The change in interest due to both rate and volume has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

As part of the strategy to manage interest rate risk, the Company strives to manage both assets and liabilities so that interest sensitivities match. One method of calculating interest rate sensitivity is through gap analysis. A gap is the difference between the amount of interest rate sensitive assets and interest rate sensitive liabilities that re-price or mature in a given time period. Positive gaps occur when interest rate sensitive assets exceed interest rate sensitive liabilities, and negative gaps occur when interest rate sensitive liabilities exceed interest rate sensitive assets. A positive gap position in a period of rising interest rates

should have a positive effect on net interest income as assets will re-price faster than liabilities. Conversely, net interest income should contract somewhat in a period of falling interest rates. Management can quickly change the Company's interest rate position at any given point in time as market conditions dictate. Additionally, interest rate changes do not affect all categories of assets and liabilities equally or at the same time. Analytical techniques employed by the Company to supplement gap analysis include simulation analysis to quantify interest rate risk exposure. The gap analysis prepared by management is reviewed by the Investment Committee of the Company twice a year. The Investment Committee is comprised of certain senior managers of the various Company bank subsidiaries along with consultants. Management currently believes that the Company is properly positioned for interest rate changes; however, if management determines at any time that the Company is not properly positioned, it will strive to adjust the interest rate sensitive assets and liabilities in order to manage the effect of interest rate changes.

At December 31, 2008, based on these simulations, a rate shift of 200 basis points in interest rates up will vary net interest income by 5.17%, while a rate shift of 100 basis points down will not vary net interest income by more than .18% of projected 2009 net interest income. The basis point shift in interest rates is a hypothetical rate scenario used to calibrate risk, and does not necessarily represent management's current view of future market developments. The Company believes that it is properly positioned for a potential interest rate increase or decrease.

Allowance for Probable Loan Loss

The following table presents information concerning the aggregate amount of non-accrual, past due and restructured domestic loans; certain loans may be classified in one or more categories:

	December 31,				
	2008	2007	2006	2005	2004
	(Dollars in Thousands)				
Loans accounted for on a non-accrual basis	\$163,700	\$32,900	\$13,490	\$17,129	\$16,998
Accruing loans contractually past due ninety days or more as to interest or principal payments	6,208	21,330	9,201	5,478	7,833
Loans accounted for as "troubled debt restructuring"	—	—	—	—	—

The allowance for probable loan losses increased 19.0% to \$73,461,000 at December 31, 2008 from \$61,726,000 at December 31, 2007. The provision (credit) for probable loan losses charged to expense increased \$21,575,000 to \$19,813,000 for the year ended December 31, 2008 from \$(1,762,000) for the same period in 2007. The Company's provision for probable loan losses increased for the year ended December 31, 2008 in part because of the economic turmoil in the United States resulting in a slowdown in the general economic activity in the areas the Company serves. The Company has continued to re-evaluate certain areas of concentrations within the Company's allowance for probable loan losses to reflect the appropriate amount needed in the allowance. The decrease in the allowance for probable loan losses for the year ended December 31, 2007, can be attributed to the charge off of loans acquired as part of the LFIN acquisition. The Company did experience good results from the loan portfolio during 2007; provided however, the subsequent subprime crisis occurred and other unforeseen events in the United States economy rapidly deteriorated causing the provision for probable loan losses to increase rapidly. The allowance for probable loan losses was 1.25% of total loans, net of unearned income at December 31, 2008 and 1.11% at December 31, 2007.

The following table presents information concerning the aggregate amount of non-accrual and past due foreign loans extended to persons or entities in foreign countries. Certain loans may be classified in one or more category:

	December 31,				
	2008	2007	2006	2005	2004
	(Dollars in Thousands)				
Loans accounted for on a non-accrual basis	\$530	\$722	\$4,298	\$12,946	\$13,741
Accruing loans contractually past due ninety days or more as to interest or principal payments	66	510	199	608	104

The gross income that would have been recorded during 2008 and 2007 on non-accrual and restructured loans in accordance with their original contract terms was \$6,148,000 and \$922,000 on domestic loans and \$94,000 and \$1,023,000 on foreign loans, respectively. The amount of interest income on such loans that was recognized in 2008 and 2007 was \$193,000 and \$1,716,000 on domestic loans and \$0 and \$310,000 for foreign loans, respectively.

The non-accrual loan policy of the bank subsidiaries is to discontinue the accrual of interest on loans when management determines that it is probable that future interest accruals will be uncollectible. Interest income on non-accrual loans is recognized only to the extent payments are received or when, in management's opinion, the creditor's financial condition warrants reestablishment of interest accruals. Under special circumstances, a loan may be more than 90 days delinquent as to interest or principal and not be placed on non-accrual status. This situation generally results when a bank subsidiary has a borrower who is experiencing financial difficulties, but not to the extent that requires a restructuring of indebtedness. The majority of this category is composed of loans that are considered to be adequately secured and/or for which there has been a recent history of payments. When a loan is placed on non-accrual status, any interest accrued, not paid is reversed and charged to operations against interest income.

Loan commitments, consisting of unused commitments to lend, letters of credit, credit card lines and other approved loans, that have not been funded, were \$1,914,733,000 and \$2,066,859,000 at December 31, 2008 and 2007, respectively. See Note 19 to the Consolidated Financial Statements.

The following table summarizes loan balances at the end of each year and average loans outstanding during the year; changes in the allowance for probable loan losses arising from loans charged-off and recoveries on loans previously charged-off by loan category; and additions to the allowance which have been charged to expense:

	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
	(Dollars in Thousands)				
Loans, net of unearned discounts, outstanding at December 31	<u>\$5,872,833</u>	<u>\$5,536,628</u>	<u>\$5,034,810</u>	<u>\$4,625,692</u>	<u>\$4,888,974</u>
Average loans outstanding during the year (Note 1)	<u>\$5,683,130</u>	<u>\$5,215,435</u>	<u>\$4,796,489</u>	<u>\$4,830,881</u>	<u>\$3,982,580</u>
Balance of allowance at January 1 . . .	\$ 61,726	\$ 64,537	\$ 77,796	\$ 81,351	\$ 46,396
Provision (credit) charged to expense .	19,813	(1,762)	3,849	960	5,196
Loans charged off:					
Domestic:					
Commercial, financial and agricultural	(5,754)	(3,606)	(7,302)	(2,703)	(5,732)
Real estate—mortgage	(1,400)	(800)	(554)	(806)	(1,179)
Real estate—construction	(202)	(202)	(99)	(41)	(295)
Consumer	(1,770)	(1,741)	(2,056)	(2,948)	(2,034)
Foreign	(8)	(102)	(8,377)	(73)	(273)
Total loans charged off:	<u>(9,134)</u>	<u>(6,451)</u>	<u>(18,388)</u>	<u>(6,571)</u>	<u>(9,513)</u>
Recoveries credited to allowance:					
Domestic:					
Commercial, financial and agricultural	576	810	625	1,436	4,841
Real estate—mortgage	94	58	130	69	93
Real estate—construction	21	89	53	24	17
Consumer	361	306	448	511	451
Foreign	4	3,085	24	16	5
Total recoveries	<u>1,056</u>	<u>4,348</u>	<u>1,280</u>	<u>2,056</u>	<u>5,407</u>
Net loans charged off	(8,078)	(2,103)	(17,108)	(4,515)	(4,106)
Allowance acquired in purchase transactions	—	1,054	—	—	33,865
Balance of allowance at December 31 .	<u>\$ 73,461</u>	<u>\$ 61,726</u>	<u>\$ 64,537</u>	<u>\$ 77,796</u>	<u>\$ 81,351</u>
Ratio of net loans charged-off during the year to average loans outstanding during the year (Note 1)	<u>.14%</u>	<u>.04%</u>	<u>.36%</u>	<u>.09%</u>	<u>.10%</u>
Ratio of allowance to loans, net of unearned discounts, outstanding at December 31	<u>1.25%</u>	<u>1.11%</u>	<u>1.28%</u>	<u>1.68%</u>	<u>1.66%</u>

(Note 1) The average balances for purposes of the above table are calculated on the basis of daily balances for 2008, 2007 and 2006 and month-end balances for the years ended 2005 and 2004.

The allowance for probable loan losses has been allocated based on the amount management has deemed to be reasonably necessary to provide for the probable losses incurred within the following categories of loans at the dates indicated and the percentage of loans to total loans in each category:

	At December 31,									
	2008		2007		2006		2005		2004	
	Allowance	Percent of total	Allowance	Percent of total	Allowance	Percent of total	Allowance	Percent of total	Allowance	Percent of total
	(Dollars in Thousands)									
Commercial, Financial and										
Agricultural	\$33,737	43.8%	\$28,117	43.9%	\$28,158	46.5%	\$34,283	51.4%	\$46,061	55.5%
Real estate—Mortgage	11,639	15.1	9,256	14.4	9,461	15.6	12,228	18.3	16,325	19.6
Real estate—Construction . .	25,058	32.6	21,277	33.2	16,914	27.9	13,007	19.5	12,741	15.3
Consumer	2,223	2.9	2,212	3.4	2,392	3.9	3,154	4.7	3,897	4.7
Foreign	804	5.6	864	5.1	7,612	6.1	15,124	6.1	2,327	4.9
	<u>\$73,461</u>	<u>100.0%</u>	<u>\$61,726</u>	<u>100.0%</u>	<u>\$64,537</u>	<u>100.0%</u>	<u>\$77,796</u>	<u>100.0%</u>	<u>\$81,351</u>	<u>100.0%</u>

The allowance for probable loan losses consists of the aggregate loan loss allowances of the bank subsidiaries. The allowances are established through charges to operations in the form of provisions for probable loan losses.

The bank subsidiaries charge off that portion of any loan which management considers to represent a loss as well as that portion of any other loan which is classified as a “loss” by bank examiners. Commercial, financial and agricultural or real estate loans are generally considered by management to represent a loss, in whole or part, (i) when an exposure beyond any collateral coverage is apparent, (ii) when no further collection of the portion of the loan so exposed is anticipated based on actual results, (iii) when the credit enhancements, if any, are not adequate, and (iv) when the borrower’s financial condition would indicate so. Generally, unsecured consumer loans are charged off when 90 days past due.

The reserve allocated to all categories of loans increased approximately \$11.7 million from 2007 to 2008. The increase in the reserve occurred as the result of the deterioration of economic conditions in 2008. The reserve allocated to Commercial and Real Estate - Construction loans increased from 2007 to 2008 primarily due to increases in impaired loans in which a specified valuation allowance was determined in accordance with SFAS No. 114. Please refer to Note 5 - Allowance for Probable Loan Losses in the accompanying Notes to the consolidated Financial Statements.

While management of the Company considers that it is generally able to identify borrowers with financial problems reasonably early and to monitor credit extended to such borrowers carefully, there is no precise method of predicting loan losses. The determination that a loan is likely to be uncollectible and that it should be wholly or partially charged off as a loss is an exercise of judgment. Similarly, the determination of the adequacy of the allowance for probable loan losses can be made only on a subjective basis. It is the judgment of the Company’s management that the allowance for probable loan losses at December 31, 2008 was adequate to absorb probable losses from loans in the portfolio at that date. See Critical Accounting Policies on page 25.

Non-Interest Income

	Year Ended December 31, 2008	Year Ended December 31, 2007	Percent Increase (Decrease) 2008 vs. 2007	Year Ended December 31, 2006	Percent Increase (Decrease) 2007 vs. 2006
(Dollars in Thousands)					
Service charges on deposit accounts	\$ 98,466	\$ 89,186	10.4%	\$ 84,770	5.2%
Other service charges, commissions and fees					
Banking	40,543	34,897	16.2	29,523	18.2
Non-banking	7,592	18,675	(59.3)	21,605	(13.6)
Investment securities transactions, net	6,427	(15,938)	(140.3)	(930)	1,613.8
Other investments, net	15,183	19,821	(23.4)	20,035	(1.1)
Other income	21,598	18,722	15.4	21,968	(14.8)
Total non-interest income	<u>\$189,809</u>	<u>\$165,363</u>	<u>14.8%</u>	<u>\$176,971</u>	<u>(6.6)%</u>

During 2008, the Company sold certain equity securities resulting in a gain of \$6.2 million, before taxes. The loss in the investment securities transactions for the year ended December 31, 2007 can be attributed to a \$17.0 million impairment charge recorded in connection with certain investment securities identified for sale in the first quarter 2007 and the sale of certain equity investments. The impairment charge in 2007 was the result of the Company's strategic sale of certain investment securities with the proceeds from the sales used to reduce Federal Home Loan Bank ("FHLB") borrowings. The investments identified were certain hybrid mortgage backed securities with a coupon re-set date that exceeded 30 months and a weighted average yield to coupon re-set that was approximately 100 basis points less than the FHLB certificate of indebtedness short-term rate. The sale of the securities facilitated a re-positioning of the balance sheet to a more neutral position in terms of interest rate risk and was done to improve the Company's operating ratios. As a result of this decision, the Company marked the securities to market. The increase in banking service charges, commissions and fees for the year ended December 31, 2008 can be attributed to increased surcharge and interchange income from customers using the IBC debit card and automated teller machines (ATM). The increase in service charges on deposit accounts can be attributed partially to the Company's sales programs and the additional accounts created as a result of those programs.

Non-Interest Expense

	Year Ended December 31, 2008	Year Ended December 31, 2007	Percent Increase (Decrease) 2008 vs. 2007	Year Ended December 31, 2006	Percent Increase (Decrease) 2007 vs. 2006
	(Dollars in Thousands)				
Employee compensation and benefits	\$129,084	\$130,385	(1.0)%	\$124,359	4.8%
Occupancy	38,315	33,583	14.1	27,886	20.4
Depreciation of bank premises and equipment	36,700	32,069	14.4	28,251	13.5
Professional fees	11,078	10,613	4.4	11,050	(4.0)
Stationery and supplies	6,129	6,414	(4.4)	6,490	(1.2)
Amortization of identified intangible assets	5,195	5,188	0.1	4,866	6.6
Advertising	13,189	11,973	10.2	12,052	(0.7)
Other	61,121	70,057	(12.8)	73,723	(5.0)
Total non-interest expense	<u>\$300,811</u>	<u>\$300,282</u>	<u>0.2%</u>	<u>\$288,677</u>	<u>4.0%</u>

Non-interest expense was affected by the aggressive de novo branching activity that has added 23 new branches in 2008, 38 branches in 2007, including two acquired in the Southwest First Community acquisition, and 32 branches in 2006. The aggressive de novo branching adds additional expenses in employee compensation, occupancy and depreciation prior to the additional revenue that is generated from the branch to offset the additional expenses. The Company deems expense control as an essential element in the Company's profitability bearing in mind the effects of aggressive de novo branching. Expense control is achieved through maintaining optimum staffing levels, an effective budgeting process, and internal consolidation of bank functions.

Effects of Inflation

The principal component of earnings is net interest income, which is affected by changes in the level of interest rates. Changes in rates of inflation affect interest rates. It is difficult to precisely measure the impact of inflation on net interest income because it is not probable to accurately differentiate between increases in net interest income resulting from inflation and increases resulting from increased business activity. Inflation also raises costs of operations, primarily those of employment and services.

Financial Condition

Investment Securities

The following table sets forth the carrying value of investment securities as of December 31, 2008, 2007 and 2006:

	December 31,		
	2008	2007	2006
	(Dollars in Thousands)		
U.S. Treasury Securities			
Available for sale	\$ 1,319	\$ 1,308	\$ 1,268
Mortgage-backed securities			
Available for sale	4,974,317	4,066,829	4,376,284
Obligations of states and political subdivisions			
Available for sale	82,214	84,633	95,897
Equity securities			
Available for sale	14,030	13,500	14,629
Other securities			
Held to maturity	2,300	2,300	2,375
Available for sale	—	1,618	—
Total	<u>\$5,074,180</u>	<u>\$4,170,188</u>	<u>\$4,490,453</u>

The following tables set forth the contractual maturities of investment securities, based on amortized cost, at December 31, 2008 and the average yields of such securities, except for the totals, which reflect the weighted average yields. Actual maturities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

	Available for Sale Maturing							
	Within one year		After one but within five years		After five but within ten years		After ten years	
	Adjusted		Adjusted		Adjusted		Adjusted	
	Cost	Yield	Cost	Yield	Cost	Yield	Cost	Yield
	(Dollars in Thousands)							
U.S. Treasury and obligations of								
U.S. Government agencies	\$ 1,319	1.97%	\$ —	—%	\$ —	—%	\$ —	—%
Mortgage-backed securities	10,488	4.94	74,416	4.79	288,801	5.04	4,573,645	4.82
Obligations of states and political subdivisions	—	—	—	—	8,474	4.72	72,734	4.82
Equity securities	325	—	—	—	—	—	13,500	4.25
Other securities	—	—	—	—	—	—	—	—
Total	<u>\$12,132</u>	4.49%	<u>\$74,416</u>	4.79%	<u>\$297,275</u>	5.03%	<u>\$4,659,879</u>	4.82%

	Held to Maturity Maturing							
	Within one year		After one but within five years		After five but within ten years		After ten years	
	Adjusted		Adjusted		Adjusted		Adjusted	
	Cost	Yield	Cost	Yield	Cost	Yield	Cost	Yield
	(Dollars in Thousands)							
Other securities	\$ 350	5.32%	\$ 1,950	2.98%	\$ —	—	\$ —	—
Total	<u>\$ 350</u>	5.32%	<u>\$ 1,950</u>	2.98%	<u>\$ —</u>	—	<u>\$ —</u>	—

Mortgage-backed securities are securities primarily issued by the Federal Home Loan Mortgage Corporation (“Freddie Mac”), Federal National Mortgage Association (“Fannie Mae”), and the Government National Mortgage Association (“Ginnie Mae”). Investments in mortgage-backed securities issued by Ginnie Mae are fully guaranteed by the U.S. Government. Investments in mortgage-backed securities issued by Freddie Mac and Fannie Mae are not fully guaranteed by the U.S. Government, but carry an implied AAA rating with limited credit risk, particularly given the placement of Fannie Mae and Freddie Mac into conservatorship by the federal government in early September 2008.

Loans

The amounts of loans outstanding, by classification, at December 31, 2008, 2007, 2006, 2005 and 2004 are shown in the following table:

	December 31,				
	2008	2007	2006	2005	2004
	(Dollars in Thousands)				
Commercial, financial and agricultural	\$2,574,247	\$2,426,064	\$2,337,573	\$2,376,276	\$2,710,270
Real estate—mortgage	888,095	798,708	785,401	847,512	960,599
Real estate—construction	1,911,954	1,835,950	1,404,186	901,518	749,689
Consumer	169,589	190,899	198,580	218,607	229,302
Foreign	328,948	285,008	309,144	281,947	239,622
Total loans	5,872,833	5,536,629	5,034,884	4,625,860	4,889,482
Unearned discount	—	(1)	(74)	(168)	(508)
Loans, net of unearned discount	<u>\$5,872,833</u>	<u>\$5,536,628</u>	<u>\$5,034,810</u>	<u>\$4,625,692</u>	<u>\$4,888,974</u>

The following table shows the amounts of loans (excluding real estate mortgages and consumer loans) outstanding as of December 31, 2008, which based on remaining scheduled repayments of principal are due in the years indicated. Also, the amounts due after one year are classified according to the sensitivity to changes in interest rates:

	Maturing			
	Within one year	After one but within five years	After five years	Total
	(Dollars in Thousands)			
Commercial, financial and agricultural	\$ 760,911	\$1,642,972	\$170,364	\$2,574,247
Real estate—construction	1,394,919	498,448	18,587	1,911,954
Foreign	214,830	107,806	6,312	328,948
Total	<u>\$2,370,660</u>	<u>\$2,249,226</u>	<u>\$195,263</u>	<u>\$4,815,149</u>

	Interest sensitivity	
	Fixed Rate	Variable Rate
	(Dollars in Thousands)	
Due after one but within five years	\$195,166	\$2,054,060
Due after five years	46,160	149,103
Total	<u>\$241,326</u>	<u>\$2,203,163</u>

International Operations

On December 31, 2008, the Company had \$328,948,000 (2.6% of total assets) in loans outstanding to borrowers domiciled in foreign countries. The loan policies of the Company's bank subsidiaries generally require that loans to borrowers domiciled in foreign countries be primarily secured by assets located in the United States or have credit enhancements, in the form of guarantees, from significant United States corporations. The composition of such loans and the related amounts of allocated allowance for probable loan losses as of December 31, 2008 is presented below.

	<u>Amount of Loans</u>	<u>Related Allowance for Probable Losses</u>
	(Dollars in Thousands)	
Secured by certificates of deposit in United States banks	\$197,844	\$ 99
Secured by United States real estate	34,885	95
Secured by other United States collateral (securities, gold, silver, etc.)	25,784	233
Direct unsecured Mexican sovereign debt (principally former FICORCA debt)	2,379	—
Other (principally Mexico real estate)	<u>68,056</u>	<u>177</u>
	<u>\$328,948</u>	<u>\$604</u>

The transactions for the year ended December 31, 2008, in that portion of the allowance for probable loan losses related to foreign debt were as follows:

	<u>(Dollars in Thousands)</u>
Balance at December 31, 2007	\$ 864
Charge-offs	(9)
Recoveries	<u>3</u>
Net recoveries	(6)
Credit to expense	<u>(254)</u>
Balance at December 31, 2008	<u>\$ 604</u>

Deposits

	2008 Average Balance	2007 Average Balance
	(Dollars in Thousands)	
Deposits:		
Demand—non-interest bearing		
Domestic	\$1,324,178	\$1,291,513
Foreign	130,879	126,238
Total demand non-interest bearing	<u>1,455,057</u>	<u>1,417,751</u>
Savings and interest bearing demand		
Domestic	1,924,622	1,964,411
Foreign	361,378	363,667
Total savings and interest bearing demand	<u>2,286,000</u>	<u>2,328,078</u>
Time certificates of deposit		
\$100,000 or more:		
Domestic	874,040	827,830
Foreign	1,249,290	1,228,124
Less than \$100,000:		
Domestic	828,510	877,041
Foreign	395,706	395,667
Total time, certificates of deposit	<u>3,347,546</u>	<u>3,328,662</u>
Total deposits	<u>\$7,088,603</u>	<u>\$7,074,491</u>

	2008	2007	2006
	(Dollars in Thousands)		
Interest expense:			
Savings and interest bearing demand			
Domestic	\$ 23,197	\$ 46,878	\$ 36,606
Foreign	3,454	6,900	3,838
Total savings and interest bearing demand	<u>26,651</u>	<u>53,778</u>	<u>40,444</u>
Time, certificates of deposit			
\$100,000 or more			
Domestic	28,990	37,133	32,851
Foreign	41,383	54,494	44,143
Less than \$100,000			
Domestic	26,297	36,460	33,225
Foreign	9,809	14,933	12,858
Total time, certificates of deposit	<u>106,479</u>	<u>143,020</u>	<u>123,077</u>
Total interest expense on deposits	<u>\$133,130</u>	<u>\$196,798</u>	<u>\$163,521</u>

Scheduled maturities of time deposits in amounts of \$100,000 or more at December 31, 2008, were as follows:

Due within 3 months or less	\$ 876,867
Due after 3 months and within 6 months	1,101,492
Due after 6 months and within 12 months	138,744
Due after 12 months	<u>19,689</u>
	<u>\$2,136,792</u>

The Company offers a variety of deposit accounts having a wide range of interest rates and terms. The Company relies primarily on its high quality customer service, sales programs, customer referrals and advertising to attract and retain these deposits. Deposits provide the primary source of funding for the Company's lending and investment activities, and the interest paid for deposits must be managed carefully to control the level of interest expense. Deposits at December 31, 2008 were \$6,858,784,000 decrease of 4.2% from \$7,157,606,000 at December 31, 2007. The decrease in deposits from 2007 to 2008 is primarily the result of current market conditions which have created enormous pressure to pay rates above what would be typically customary in the current rate environment as well as the lack of secondary funding markets that institutions rely upon for funding their lending and investment activities. As a result of these pressures, many institutions have paid excessively for certain deposits thereby forcing the Company to not compete to retain certain deposits.

Return on Equity and Assets

Certain key ratios for the Company for the years ended December 31, 2008, 2007 and 2006 follows (Note 1):

	Years ended December 31,		
	<u>2008</u>	<u>2007</u>	<u>2006</u>
Percentage of net income to:			
Average shareholders' equity	13.34%	13.73%	14.02%
Average total assets	1.17	1.12	1.10
Percentage of average shareholders' equity to average total assets	8.81	8.19	7.82
Percentage of cash dividends per share to net income per share	34.27	38.45	37.64

(Note 1) The average balances for purposes of the above table are calculated on the basis of daily balances.

Liquidity and Capital Resources

Liquidity

The maintenance of adequate liquidity provides the Company's bank subsidiaries with the ability to meet potential depositor withdrawals, provide for customer credit needs, maintain adequate statutory reserve levels and take full advantage of high-yield investment opportunities as they arise. Liquidity is afforded by access to financial markets and by holding appropriate amounts of liquid assets. The Company's bank subsidiaries derive their liquidity largely from deposits of individuals and business entities. Deposits from persons and entities domiciled in Mexico comprise a stable portion of the deposit base of the Company's bank subsidiaries. Historically, the Mexico based deposits of the Company's bank subsidiaries have been a stable source of funding. Such deposits comprised approximately 30%, of the Company's bank subsidiaries' total deposits at each of the years ended December 31, 2008, 2007 and 2006. Other important funding sources for the Company's bank subsidiaries have been borrowings from the Federal Home Loan Bank ("FHLB"), securities sold under repurchase agreements and large certificates of deposit, requiring management to closely monitor its asset/liability mix in terms of both rate sensitivity and maturity distribution. Primary liquidity of the Company and its subsidiaries has been maintained by means of increased investment in shorter-term securities, certificates of deposit and repurchase agreements. As in the past, the Company will continue to monitor the volatility and cost of funds in an attempt to match maturities of rate-sensitive assets and liabilities, and respond accordingly to anticipate fluctuations in interest rates over reasonable periods of time.

Asset/Liability Management

The Company's fund management policy has as its primary focus the measurement and management of the banks' earnings at risk in the face of rising or falling interest rate forecasts. The earliest and most simplistic concept of earnings at risk measurement is the gap report, which is used to generate a rough estimate of the vulnerability of net interest income to changes in market rates as implied by the relative re-pricings of assets and liabilities. The gap report calculates the difference between the amounts of assets and liabilities re-pricing across a series of intervals in time, with emphasis typically placed on the one-year period. This difference, or gap, is usually expressed as a percentage of total assets.

If an excess of liabilities over assets matures or re-prices within the one-year period, the statement of condition is said to be negatively gapped. This condition is sometimes interpreted to suggest that an institution is liability-sensitive, indicating that earnings would suffer from rising rates and benefit from falling rates. If a surplus of assets over liabilities occurs in the one-year time frame, the statement of condition is said to be positively gapped, suggesting a condition of asset sensitivity in which earnings would benefit from rising rates and suffer from falling rates.

The gap report thus consists of an inventory of dollar amounts of assets and liabilities that have the potential to mature or re-price within a particular period. The flaw in drawing conclusions about interest rate risk from the gap report is that it takes no account of the probability that potential maturities or re-pricings of interest-rate-sensitive accounts will occur, or at what relative magnitudes. Because simplicity, rather than utility, is the only virtue of gap analysis, financial institutions increasingly have either abandoned gap analysis or accorded it a distinctly secondary role in managing their interest-rate risk exposure.

The net interest rate sensitivity at December 31, 2008, is illustrated in the following table. This information reflects the balances of assets and liabilities whose rates are subject to change. As indicated in the table on the following page, the Company is liability-sensitive during the early time periods and is asset-sensitive in the longer periods. The table shows the sensitivity of the statement of condition at one point in time and is not necessarily indicative of the position at future dates.

INTEREST RATE SENSITIVITY
(Dollars in Thousands)

<u>December 31, 2008</u>	Rate/Maturity				<u>Total</u>
	<u>3 Months or Less</u>	<u>Over 3 Months to 1 Year</u>	<u>Over 1 Year to 5 Years</u>	<u>Over 5 Years</u>	
	(Dollars in Thousands)				
Rate sensitive assets					
Federal funds sold	\$ —	\$ —	\$ —	\$ —	\$ —
Time deposits with banks	396	—	—	—	396
Investment securities	722,295	1,958,219	2,393,136	530	5,074,180
Loans, net of non-accruals	4,316,136	309,689	466,840	688,314	5,780,979
Total earning assets	<u>\$ 5,038,827</u>	<u>\$ 2,267,908</u>	<u>\$ 2,859,976</u>	<u>\$ 688,844</u>	<u>\$ 10,855,555</u>
Cumulative earning assets	<u>\$ 5,038,827</u>	<u>\$ 7,306,735</u>	<u>\$ 10,166,711</u>	<u>\$ 10,855,555</u>	
Rate sensitive liabilities					
Time deposits	\$ 1,429,899	\$ 1,577,527	\$ 309,485	\$ 601	\$ 3,317,512
Other interest bearing deposits	2,081,602	—	—	—	2,081,602
Securities sold under repurchase agreements	331,183	104,866	5,082	1,000,000	1,441,131
Other borrowed funds	2,522,986	—	—	—	2,522,986
Junior subordinated deferrable interest debentures	61,858	—	128,868	10,322	201,048
Total interest bearing liabilities	<u>\$ 6,427,528</u>	<u>\$ 1,682,393</u>	<u>\$ 443,435</u>	<u>\$ 1,010,923</u>	<u>\$ 9,564,279</u>
Cumulative sensitive liabilities	<u>\$ 6,427,528</u>	<u>\$ 8,109,921</u>	<u>\$ 8,553,356</u>	<u>\$ 9,564,279</u>	
Repricing gap	\$(1,388,701)	\$ 585,515	\$ 2,416,541	\$ (322,079)	\$ 1,291,276
Cumulative repricing gap	(1,388,701)	(803,186)	1,613,355	1,291,276	
Ratio of interest-sensitive assets to liabilities784	1.348	6.450	.681	1.135
Ratio of cumulative, interest- sensitive assets to liabilities784	.901	1.189	1.135	

The detailed inventory of statement of condition items contained in gap reports is the starting point of income simulation analysis. Income simulation analysis also focuses on the variability of net interest income and net income, but without the limitations of gap analysis. In particular, the fundamental, but often unstated, assumption of the gap approach that every statement of condition item that can re-price will do so to the full extent of any movement in market interest rates is taken into consideration in income simulation analysis.

Accordingly, income simulation analysis captures not only the potential of assets and liabilities to mature or re-price, but also the probability that they will do so. Moreover, income simulation analysis

focuses on the relative sensitivities of these balance sheet items and projects their behavior over an extended period of time in a motion picture rather than snapshot fashion. Finally, income simulation analysis permits management to assess the probable effects on balance sheet items not only of changes in market interest rates, but also of proposed strategies for responding to such changes. The Company and many other institutions rely primarily upon income simulation analysis in measuring and managing exposure to interest rate risk.

At December 31, 2008, based on these simulations, a rate shift of 200 basis points in interest rates up will vary projected 2009 net interest income by 5.17%, while a rate shift of 100 basis points down will not vary net interest income by more than .18% of projected 2009 net interest income. The basis point shift in interest rates is a hypothetical rate scenario used to calibrate risk, and does not necessarily represent management's current view of future market developments. The Company believes that it is properly positioned for a potential interest rate increase or decrease.

All the measurements of risk described above are made based upon the Company's business mix and interest rate exposures at the particular point in time. The exposure changes continuously as a result of the Company's ongoing business and its risk management initiatives. While management believes these measures provide a meaningful representation of the Company's interest rate sensitivity, they do not necessarily take into account all business developments that have an effect on net income, such as changes in credit quality or the size and composition of the statement of condition.

Principal sources of liquidity and funding for the Company are dividends from subsidiaries and borrowed funds, with such funds being used to finance the Company's cash flow requirements. The Company closely monitors the dividend restrictions and availability from the bank subsidiaries as disclosed in Note 20 to the Consolidated Financial Statements. At December 31, 2008, the aggregate amount legally available to be distributed to the Company from bank subsidiaries as dividends was approximately \$237,000,000, assuming that each bank subsidiary continues to be classified as "well capitalized" under the applicable regulations. The restricted capital (capital and surplus) of the bank subsidiaries was approximately \$981,876,000 as of December 31, 2008. The undivided profits of the bank subsidiaries were approximately \$627,902,000 as of December 31, 2008. Additionally, as a result of the Company's participation in the TARP Capital Purchase Program, the Company is restricted in the payment of dividends and may not without the Treasury Department's consent, declare or pay any dividend on the Company Common Stock other than a regular semi-annual cash dividend of not more than \$.33 per share, as adjusted for any stock dividend or stock split. The restriction ceases to exist only on the earlier to occur of December 23, 2011 or the date on which the Company has redeemed all of the Series A Preferred Stock issued as part of the Capital Purchase Program or the date on which the Treasury has transferred all of the Preferred Stock to third parties affiliated with the Treasury.

At December 31, 2008, the Company has outstanding \$2,522,986,000 in other borrowed funds and \$201,048,000 in junior subordinated deferrable interest debentures. In addition to borrowed funds and dividends, the Company has a number of other available alternatives to finance the growth of its existing banks as well as future growth and expansion.

Capital

The Company maintains an adequate level of capital as a margin of safety for its depositors and shareholders. At December 31, 2008, shareholders' equity was \$1,257,297,000 compared to \$935,905,000 at December 31, 2007, an increase of \$321,392,000, or 34.3%. Shareholders' equity increased primarily due to the issuance of \$216,000,000 of Series A Preferred Shares to the Treasury as part of the Company's participation in the TARP Capital Purchase Program and the retention of earnings offset by the payment of cash dividends to shareholders. The accumulated other comprehensive income is not included in the calculation of regulatory capital ratios.

During 1990, the Federal Reserve Board (“FRB”) adopted a minimum leverage ratio of 3% for the most highly rated bank holding companies and at least 4% to 5% for all other bank holding companies. The Company’s leverage ratio (defined as shareholders’ equity plus eligible trust preferred securities issued and outstanding less goodwill and certain other intangibles divided by average quarterly assets) was 9.97% at December 31, 2008 and 7.76% at December 31, 2007. The large increase in the Company’s leverage ratio is primarily due to the Company’s participation in the Treasury’s CPP program. The core deposit intangibles and goodwill of \$309,917,000 as of December 31, 2008, recorded in connection with financial institution acquisitions of the Company after February 1992, are deducted from the sum of core capital elements when determining the capital ratios of the Company.

The FRB has adopted risk-based capital guidelines which assign risk weightings to assets and off-balance sheet items. The guidelines also define and set minimum capital requirements (risk-based capital ratios). Under the final 1992 rules, all banks are required to have Tier 1 capital of at least 4.0% of risk-weighted assets and total capital of 8.0% of risk-weighted assets. Tier 1 capital consists principally of shareholders’ equity plus trust preferred securities issued and outstanding less goodwill and certain other intangibles, while total capital consists of Tier 1 capital, certain debt instruments and a portion of the reserve for loan losses. In order to be deemed well capitalized pursuant to the regulations, an institution must have a total risk-weighted capital ratio of 10%, a Tier 1 risk-weighted ratio of 6% and a Tier 1 leverage ratio of 5%. The Company had risk-weighted Tier 1 capital ratios of 15.30% and 11.98% and risk weighted total capital ratios of 16.35% and 12.99% as of December 31, 2008 and 2007, respectively, which are well above the minimum regulatory requirements and exceed the well capitalized ratios (see Note 20 to Notes to Consolidated Financial Statements).

During the past few years the Company has expanded its banking facilities. Among the activities and commitments the Company funded during 2008 and 2007 were certain capital expenditures relating to the modernization and improvement of several existing bank facilities and the expansion of the bank branch network.

Junior Subordinated Deferrable Interest Debentures

The Company has formed twelve statutory business trusts under the laws of the State of Delaware, for the purpose of issuing trust preferred securities. As part of the Local Financial Corporation (“LFIN”) acquisition, the Company acquired three additional statutory business trusts previously formed by LFIN for the purpose of issuing trust preferred securities. The twelve statutory business trusts formed by the Company and the three business trusts acquired in the LFIN transaction (the “Trusts”) have each issued Capital and Common Securities and invested the proceeds thereof in an equivalent amount of junior subordinated debentures (the “Debentures”) issued by the Company or LFIN, as appropriate. As of December 31, 2008, the Debentures issued by four of the trusts formed by the Company and the Debentures issued by all three of the trusts formed by LFIN have been redeemed by the Company. As of December 31, 2008, the principal amount of debentures outstanding totaled \$201,048,000. As a result of participation in the TARP Capital Purchase Program, the Company may not without the consent of the Treasury Department redeem any of the Debentures until the earlier to occur of December 23, 2011, or the date on which the Company has redeemed all of the Series A Preferred Stock issued under the Capital Purchase Program or the date on which the Treasury has transferred all of the Series A Preferred Stock to third parties not affiliated with the Treasury.

The Debentures are subordinated and junior in right of payment to all present and future senior indebtedness (as defined in the respective indentures) of the Company, and are *pari passu* with one another. The interest rate payable on, and the payment terms of the Debentures are the same as the distribution rate and payment terms of the respective issues of Capital and Common Securities issued by the Trusts. The Company has fully and unconditionally guaranteed the obligations of each of the Trusts with respect to the Capital and Common Securities. The Company has the right, unless an Event of Default (as defined in the Indentures) has occurred and is continuing, to defer payment of interest on the

Debentures for up to ten consecutive semi-annual periods on Trust I and for up to twenty consecutive quarterly periods on Trusts VI, VII, VIII, IX, X, XI and XII. If interest payments on any of the Debentures are deferred, distributions on both the Capital and Common Securities related to that Debenture would also be deferred. The redemption prior to maturity of any of the Debentures may require the prior approval of the Federal Reserve and/or other regulatory bodies.

For financial reporting purposes, the Trusts are treated as investments of the Company and not consolidated in the consolidated financial statements. Although the Capital Securities issued by each of the Trusts are not included as a component of shareholders' equity on the consolidated statement of condition, the Capital Securities are treated as capital for regulatory purposes. Specifically, under applicable regulatory guidelines, the Capital Securities issued by the Trusts qualify as Tier 1 capital up to a maximum of 25% of Tier 1 capital on an aggregate basis. Any amount that exceeds the 25% threshold would qualify as Tier 2 capital. As of December 31, 2008, the total \$201,048,000, of the Capital Securities outstanding qualified as Tier 1 capital.

In March 2005, the Federal Reserve Board issued a final rule that allowed the inclusion of trust preferred securities in Tier 1 capital, but placed stricter quantitative limits. Under the final rule, after a transition period ending March 31, 2009, the aggregate amount of trust preferred securities and certain other capital elements would be limited to 25% of Tier 1 capital, net of goodwill, less any associated deferred tax liability. The amount of trust preferred securities and certain other elements in excess of the limit could be included in Tier 2 capital, subject to restrictions. The Company believes that substantially all of the current trust preferred securities will be included in Tier 1 capital after the five-year transition period ending March 31, 2009.

The following table illustrates key information about each of the Debentures and their interest rates at December 31, 2008:

	Junior Subordinated Deferrable Interest Debentures	Repricing Frequency	Interest Rate	Interest Rate Index	Maturity Date	Optional Redemption Date
	(in thousands)					
Trust I	\$ 10,322	Fixed	10.18%	Fixed	June 2031	June 2011
Trust VI	\$ 25,774	Quarterly	5.60%	LIBOR + 3.45	November 2032	May 2009
Trust VII	\$ 10,310	Quarterly	6.44%	LIBOR + 3.25	April 2033	April 2009
Trust VIII	\$ 25,774	Quarterly	7.87%	LIBOR + 3.05	October 2033	April 2009
Trust IX	\$ 41,238	Fixed	7.10%	Fixed	October 2036	October 2011
Trust X	\$ 34,021	Fixed	6.66%	Fixed	February 2037	February 2012
Trust XI	\$ 32,990	Fixed	6.82%	Fixed	July 2037	July 2012
Trust XII	\$ 20,619	Fixed	6.85%	Fixed	September 2037	September 2012
	<u>\$201,048</u>					

(1) Trust IX, X, XI and XII accrue interest at a fixed rate for the first five years, then floating at LIBOR + 1.62%, 1.65%, 1.62% and 1.45% thereafter, respectively.

Contractual Obligations and Commercial Commitments

The following table presents contractual cash obligations of the Company (other than deposit liabilities) as of December 31, 2008:

Contractual Cash Obligations	Payments due by Period				
	Total	Less than One Year	One to Three Years	Three to Five Years	After Five Years
	(Dollars in Thousands)				
Securities sold under repurchase agreements	\$1,441,131	\$ 436,049	\$ 4,482	\$ 600	\$1,000,000
Federal Home Loan Bank borrowings . . .	\$2,522,986	2,522,986	—	—	—
Junior subordinated deferrable interest debentures	\$ 201,048	—	—	—	201,048
Operating leases	\$ 37,151	9,541	15,154	6,352	6,104
Total Contractual Cash Obligations	<u>\$4,202,316</u>	<u>\$2,968,576</u>	<u>\$19,636</u>	<u>\$6,952</u>	<u>\$1,207,152</u>

The following table presents contractual commercial commitments of the Company (other than deposit liabilities) as of December 31, 2008:

Commercial Commitments	Amount of Commitment Expiration Per Period				
	Total	Less than One Year	One to Three Years	Three to Five Years	After Five Years
	(Dollars in Thousands)				
Financial and Performance Standby Letters of Credit	\$ 137,708	\$ 121,780	\$ 15,826	\$ 102	\$ —
Commercial Letters of Credit	\$ 18,468	18,468	—	—	—
Credit Card Lines	\$ 45,157	45,157	—	—	—
Other Commercial Commitments	\$1,713,400	1,028,667	499,515	139,378	45,840
Total Commercial Commitments	<u>\$1,914,733</u>	<u>\$1,214,072</u>	<u>\$515,341</u>	<u>\$139,480</u>	<u>\$45,840</u>

Due to the nature of the Company's commercial commitments, including unfunded loan commitments and lines of credit, the amounts presented above do not necessarily reflect the amounts the Company anticipates funding in the periods presented above.

Critical Accounting Policies

The Company has established various accounting policies which govern the application of accounting principles in the preparation of the Company's consolidated financial statements. The significant accounting policies are described in the Notes to the Consolidated Financial Statements. Certain accounting policies involve significant subjective judgments and assumptions by management which have a material impact on the carrying value of certain assets and liabilities; management considers such accounting policies to be critical accounting policies.

The Company considers its Allowance for Probable Loan Losses as a policy critical to the sound operations of the bank subsidiaries. The allowance for probable loan losses consists of the aggregate loan loss allowances of the bank subsidiaries. The allowances are established through charges to operations in the form of provisions for probable loan losses. Loan losses or recoveries are charged or credited directly to the allowances. The allowance for probable loan losses of each bank subsidiary is maintained at a level considered appropriate by management, based on estimated probable losses in the loan portfolio. The allowance is derived from the following elements: (i) allowances established on specific loans (ii) allowances based on quantitative historical loss experience on the Company's loan portfolio and (iii) allowances based on qualitative data, which includes general economic conditions and other risk

factors both internal and external to the Company. See also discussion regarding the allowance for probable loan losses and provision for probable loan losses included in the results of operations and “Provision and Allowance for Probable Loan Losses” included in Notes 1 and 5 of the Notes to Consolidated Financial Statements.

The specific loan loss provision is determined using the following methods. On a weekly basis, loan past due reports are reviewed by the servicing loan officer to determine if a loan has any potential problem and if a loan should be placed on the Company’s internal classified report. Additionally, the Company’s credit department reviews the majority of the Company’s loans regardless of whether they are past due and segregates any loans with potential problems for further review. The credit department will discuss the potential problem loans with the servicing loan officers to determine any relevant issues that were not discovered in the evaluation. Also, any analysis on loans that is provided through examinations by regulatory authorities is considered in the review process. After the above analysis is completed, the Company will determine if a loan should be placed on an internal classified report because of issues related to the analysis of the credit, credit documents, collateral and/or payment history.

The Company’s internal classified report is segregated into the following categories: (i) “Special Review Credits,” (ii) “Watch List—Pass Credits,” or (iii) “Watch List—Substandard Credits.” The loans placed in the “Special Review Credits” category reflect the Company’s opinion that the loans reflect potential weakness which require monitoring on a more frequent basis. The “Special Review Credits” are reviewed and discussed on a regular basis with the credit department and the lending staff to determine if a change in category is warranted. The loans placed in the “Watch List—Pass Credits” category reflect the Company’s opinion that the credit contains weaknesses which represent a greater degree of risk, which warrant “extra attention.” The “Watch List—Pass Credits” are reviewed and discussed on a regular basis with the credit department and the lending staff to determine if a change in category is warranted. The loans placed in the “Watch List—Substandard Credits” classification are considered to be potentially inadequately protected by the current sound worth and debt service capacity of the borrower or of any pledged collateral. These credit obligations, even if apparently protected by collateral value, have shown defined weaknesses related to adverse financial, managerial, economic, market or political conditions which may jeopardize repayment of principal and interest. Furthermore, there is the possibility that some future loss could be sustained by the bank if such weaknesses are not corrected; provided however, management may evaluate these credits under Statement of Financial Accounting Standards No. 114, “Accounting by Creditors for Impairment of a Loan,” criteria and, if deemed necessary, a specific reserve is allocated to the credit, but management does not necessarily believe there is a loss present in this classified credit category. The specific reserve allocated under SFAS No. 114, is based on (1) the present value of expected future cash flows discounted at the loan’s effective interest rate; (2) the loan’s observable market price; or (3) the fair value of the collateral if the loan is collateral dependent. Substantially all of the Company’s loans evaluated under SFAS No. 114 are measured using the fair value of collateral method. In limited cases, the Company may use other methods to determine the specific reserve of a loan under SFAS No. 114 if such loan is not collateral dependent.

The allowance based on historical loss experience on the Company’s remaining loan portfolio, which includes the “Special Review Credits,” “Watch List—Pass Credits,” and “Watch List—Substandard Credits” is determined by segregating the remaining loan portfolio into certain categories such as commercial loans, installment loans, international loans, loan concentrations and overdrafts. Installment loans are then further segregated by number of days past due. A historical loss percentage, adjusted for (i) management’s evaluation of changes in lending policies and procedures, (ii) current economic conditions in the market area served by the Company, (iii) other risk factors, (iv) the effectiveness of the internal loan review function, (v) changes in loan portfolios, and (vi) the composition and concentration of credit volume is applied to each category. Each category is then added together to determine the allowance allocated under Statement of Financial Accounting Standards No. 5.

The Company's management continually reviews the allowance for loan loss of the bank subsidiaries using the amounts determined from the allowances established on specific loans, allowance established on quantitative historical percentages, allowance based on qualitative data, and the loans charged off and recoveries to establish an appropriate amount to maintain in the Company's allowance for loan loss. If the basis of the Company's assumptions change, the allowance for loan loss would either decrease or increase and the Company would increase or decrease the provision for loan loss charged to operations accordingly.

Recent Accounting Standards Issued

See Note 1—Summary of Significant Accounting Policies in the accompanying Notes to the Consolidated Financial Statements for details of recently issued and recently adopted accounting standards and their impact on the Company's consolidated financial statements.

Preferred Stock, Common Stock and Dividends

The Company had issued and outstanding 68,603,091 shares of \$1.00 par value Common Stock held by approximately 2,523 holders of record at February 20, 2009. The book value of the Common Stock at December 31, 2008 was \$16.25 per share compared with \$14.54 per share at December 31, 2007. The Company has issued and outstanding 216,000 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series A, par value \$0.01 per share, having a liquidation preference of \$1,000 per share, as of February 25, 2009. The book value of the Series A Preferred at December 31, 2008 was \$1,000 per share.

The Common Stock is traded on the NASDAQ National Market under the symbol "IBOC." The following table sets forth the approximate high and low bid prices in the Company's Common Stock during 2008 and 2007, as quoted on the NASDAQ National Market for each of the quarters in the two year period ended December 31, 2008. Some of the quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not necessarily represent actual transactions. The closing sales price of the Company's Common Stock was \$10.50 per share at February 20, 2009.

	<u>High</u>	<u>Low</u>
2008: First quarter	\$24.61	\$18.25
Second quarter	26.05	21.36
Third quarter	35.80	19.28
Fourth quarter	27.40	19.08
	<u>High</u>	<u>Low</u>
2007: First quarter	\$29.05	\$25.85
Second quarter	27.69	23.03
Third quarter	26.18	19.45
Fourth quarter	23.65	19.64

The Company paid cash dividends to the shareholders in 2008 of \$.33 per share on April 18 and October 15, 2008, to all holders of record on March 31, 2008 and September 30, 2008, respectively, or \$45,253,000 in the aggregate during 2008. In 2007, the Company paid cash dividends of \$.32 (adjusted for the effect of the May 21, 2007 stock dividend) and \$.35 on May 1 November 1, 2007, respectively, or \$44,765,000 in the aggregate during 2007.

Additionally, as a result of the Company's participation in the TARP Capital Purchase Program, the Company is restricted in the payment of dividends and may not without the Treasury Department's consent, declare or pay any dividend on the Company Common Stock other than a regular semi-annual cash dividend of not more than \$.33 per share, as adjusted for any stock dividend or stock split. The restriction ceases to exist only on the earlier to occur of December 23, 2011 or the date on which the Company has redeemed all of the Series A Preferred Stock issued as part of the Capital Purchase Program

or the date on which the Treasury has transferred all of the Preferred Stock to third parties not affiliated with the Treasury.

In addition, the Company has issued common stock dividends during the last five-year period as follows:

<u>Date</u>	<u>Stock Dividend</u>
May 3, 2004	25%
May 2, 2005	25%
May 2006	0%
May 21, 2007.....	10%
May 2008	0%

The Company's principal source of funds to pay cash dividends on its Common Stock and Series A Preferred Stock is cash dividends from its bank subsidiaries. For a discussion of the limitations, please see Note 20 of Notes to Consolidated Financial Statements.

Stock Repurchase Program

The Company terminated its formal stock repurchase program on December 19, 2008. The Company terminated its formal stock repurchase program as a condition to participation in the TARP Capital Purchase Program. Under the Capital Purchase Program, the Company may not repurchase any shares of Common Stock until the earlier to occur of December 23, 2011, or the date on which the Company has redeemed all of the Series A Preferred Stock issued under the Capital Purchase Program or the date on which the Treasury has transferred all of the Series A Preferred Stock to third parties not affiliated with the Treasury, unless the repurchase of Common Stock is in connection with the administration of any employee benefit plan in the ordinary course of business and consistent with past practices. Prior to the termination, the program had been expanded periodically, as needed. Under the expanded stock repurchase program that prior to termination, the Company was authorized to repurchase up to \$225,000,000 of its common stock through December 2008. Stock repurchases were made from time to time, on the open market or through private transactions. Shares repurchased in the program were held in treasury for reissue for various corporate purposes, including employee stock option plans. As of December 31, 2008, a total of 6,204,332 shares had been repurchased under the program at a cost of \$213,090,000. As of December 31, 2008, the Company has approximately \$234,063,000 invested in treasury shares, which amount has been accumulated since the inception of the Company.

During 2008, share repurchases were only conducted under publicly announced repurchase programs approved by the Board of Directors. The following table includes information about share repurchases for the quarter ended December 31, 2008.

	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid Per Share</u>	<u>Total Number of Shares Purchased as Part of a Publicly-Announced Program</u>	<u>Approximate Dollar Value of Shares Available for Repurchase(2)</u>
October 1 - October 31, 2008	1,387	24.51	—	\$11,995,000
November 1 - November 30, 2008 . . .	—	—	—	11,995,000
December 1 - December 31, 2008 . . .	4,106	20.70	—	—
	<u>5,493</u>	<u>\$21.66</u>	<u>—</u>	

(2) The formal stock repurchase program was initiated in 1999 and has been expanded periodically with the most recent expansion occurring in May 2007. The current program allows for the repurchase of up to \$225,000,000 of stock through December 2008.

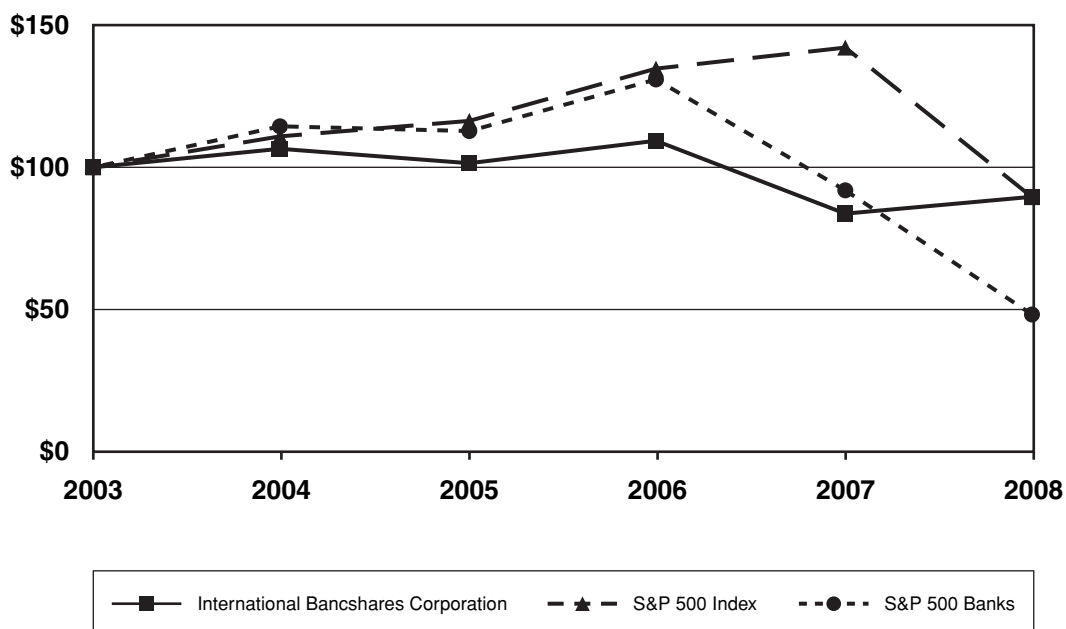
Equity Compensation Plan Information

The following table sets forth information as of December 31, 2008, with respect to the Company's equity compensation plans:

<u>Plan Category</u>	<u>(A) Number of securities to be issued upon exercise of outstanding options, warrants and rights</u>	<u>(B) Weighted average exercise price of outstanding options, warrants and rights</u>	<u>(C) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column A)</u>
Equity Compensation plans approved by security holders	<u>833,597</u>	<u>\$21.43</u>	<u>368,197</u>
Total	<u>833,597</u>	<u>\$21.43</u>	<u>368,197</u>

Stock Performance

COMPARISON OF CUMULATIVE FIVE YEAR TOTAL RETURN



Total Return To Shareholders
(Includes reinvestment of dividends)

Company / Index	Base Period 2003	INDEXED RETURNS				
		December 31,				
		2004	2005	2006	2007	2008
International Bancshares Corporation	100	106.52	101.45	109.34	83.72	89.64
S&P 500 Index	100	110.88	116.33	134.70	142.10	89.53
S&P 500 Banks	100	114.42	112.75	130.90	91.91	48.26

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders
International Bancshares Corporation:

We have audited the accompanying consolidated statements of income, comprehensive income, shareholders' equity, and cash flows of International Bancshares Corporation and subsidiaries (the "Company") for the year ended December 31, 2006. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the results of operations and cash flows of International Bancshares Corporation and subsidiaries for the year ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the consolidated financial statements, effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards No. 123(R), *Share-based Payment*, to account for stock-based compensation.

/s/ KPMG, LLP

San Antonio, Texas
February 28, 2007

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders
International Bancshares Corporation:

We have audited the accompanying consolidated statements of condition of International Bancshares Corporation and subsidiaries (the “Company”) as of December 31, 2008 and 2007, and the related consolidated statements of income, comprehensive income, shareholders’ equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of International Bancshares Corporation and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the Financial Statements, effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards. No. 157, “Fair Value Measurements.”

We also have audited in accordance with the standards of the Public Company Accounting Oversight Board (United States), International Bancshares Corporation and subsidiaries’ internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO)*, and our report dated February 24, 2009 expressed an unqualified opinion on the effectiveness of International Bancshares Corporation and subsidiaries’ internal control over financial reporting.

/s/ McGladrey & Pullen, LLP

Dallas, Texas
February 24, 2009

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Consolidated Statements of Condition

December 31, 2008 and 2007

(Dollars in Thousands, Except Per Share Amounts)

	<u>2008</u>	<u>2007</u>
Assets		
Cash and due from banks	\$ 298,720	\$ 329,052
Federal funds sold	—	17,000
Total cash and cash equivalents	298,720	346,052
Time deposits with banks	396	4,852
Investment securities:		
Held to maturity (Market value of \$2,300 on December 31, 2008 and \$2,300 on December 31, 2007)	2,300	2,300
Available for sale (Amortized cost of \$5,043,703 on December 31, 2008 and \$4,167,624 on December 31, 2007)	5,071,880	4,167,888
Total investment securities	5,074,180	4,170,188
Loans	5,872,833	5,536,628
Less allowance for probable loan losses	(73,461)	(61,726)
Net loans	5,799,372	5,474,902
Bank premises and equipment, net	466,371	435,654
Accrued interest receivable	48,712	54,301
Other investments	388,071	323,885
Identified intangible assets, net	27,385	31,507
Goodwill, net	282,532	283,198
Other assets	53,602	42,622
Total assets	<u>\$12,439,341</u>	<u>\$11,167,161</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Consolidated Statements of Condition (Continued)
December 31, 2008 and 2007
(Dollars in Thousands, Except Per Share Amounts)

	<u>2008</u>	<u>2007</u>
Liabilities and Shareholders' Equity		
Liabilities:		
Deposits:		
Demand—non-interest bearing	\$ 1,459,670	\$ 1,512,627
Savings and interest bearing demand	2,081,602	2,292,589
Time	<u>3,317,512</u>	<u>3,352,390</u>
Total deposits	6,858,784	7,157,606
Securities sold under repurchase agreements	1,441,131	1,328,983
Other borrowed funds	2,522,986	1,456,936
Junior subordinated deferrable interest debentures	201,048	200,929
Other liabilities	<u>158,095</u>	<u>86,802</u>
Total liabilities	<u>11,182,044</u>	<u>10,231,256</u>
Commitments, Contingent Liabilities and Other Tax Matters (Note 17)		
Shareholders' equity:		
Series A Cumulative perpetual preferred shares, \$.01 par value, \$1,000 per share liquidation value. Authorized 25,000,000 shares; issued 216,000 shares on December 31, 2008, net of discount of \$12,442	203,558	—
Common shares of \$1.00 par value. Authorized 275,000,000 shares; issued 95,499,339 shares on December 31, 2008 and 95,440,983 shares on December 31, 2007	95,499	95,441
Surplus	158,110	144,140
Retained earnings	1,016,004	929,145
Accumulated other comprehensive income	<u>18,189</u>	<u>165</u>
	1,491,360	1,168,891
Less cost of shares in treasury, 26,898,219 shares on December 31, 2008 and 26,848,880 shares on December 31, 2007	<u>(234,063)</u>	<u>(232,986)</u>
Total shareholders' equity	<u>1,257,297</u>	<u>935,905</u>
Total liabilities and shareholders' equity	<u>\$12,439,341</u>	<u>\$11,167,161</u>

See accompanying notes to consolidated financial statements.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Consolidated Statements of Income

Years ended December 31, 2008, 2007 and 2006

(Dollars in Thousands, Except Per Share Amounts)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Interest income:			
Loans, including fees	\$ 370,718	\$ 443,564	\$ 400,020
Federal funds sold	927	2,712	3,596
Investment securities:			
Taxable	188,928	190,371	200,474
Tax-exempt	3,514	4,270	4,577
Other interest income	516	2,656	406
Total interest income	<u>564,603</u>	<u>643,573</u>	<u>609,073</u>
Interest expense:			
Savings and interest bearing demand deposits	26,651	53,778	40,444
Time deposits	106,479	143,020	123,077
Securities sold under repurchase agreements	50,400	43,837	30,137
Other borrowings	33,976	75,317	103,362
Junior subordinated deferrable interest debentures	14,137	17,178	22,568
Other interest expense	88	210	—
Total interest expense	<u>231,731</u>	<u>333,340</u>	<u>319,588</u>
Net interest income	332,872	310,233	289,485
Provision (credit) for probable loan losses	19,813	(1,762)	3,849
Net interest income after provision (credit) for probable loan losses	<u>313,059</u>	<u>311,995</u>	<u>285,636</u>
Non-interest income:			
Service charges on deposit accounts	98,466	89,186	84,770
Other service charges, commissions and fees			
Banking	40,543	34,897	29,523
Non-banking	7,592	18,675	21,605
Investment securities transactions, net	6,427	(15,938)	(930)
Other investments, net	15,183	19,821	20,035
Other income	21,598	18,722	21,968
Total non-interest income	<u>189,809</u>	<u>165,363</u>	<u>176,971</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Consolidated Statements of Income (Continued)

Years ended December 31, 2008, 2007 and 2006

(Dollars in Thousands, Except Per Share Amounts)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Non-interest expense:			
Employee compensation and benefits	\$ 129,084	\$ 130,385	\$ 124,359
Occupancy	38,315	33,583	27,886
Depreciation of bank premises and equipment	36,700	32,069	28,251
Professional fees	11,078	10,613	11,050
Stationery and supplies	6,129	6,414	6,490
Amortization of identified intangible assets	5,195	5,188	4,866
Advertising	13,189	11,973	12,052
Other	61,121	70,057	73,723
	<u>300,811</u>	<u>300,282</u>	<u>288,677</u>
Total non-interest expense			
Income before income taxes	202,057	177,076	173,930
Minority interest in consolidated subsidiaries	415	—	40
Provision for income taxes	69,530	55,764	56,889
Net income	<u>\$ 132,112</u>	<u>\$ 121,312</u>	<u>\$ 117,001</u>
Basic earnings per common share:			
Weighted average number of shares outstanding	68,576,654	69,036,274	69,446,874
Net income	<u>\$ 1.93</u>	<u>\$ 1.76</u>	<u>\$ 1.68</u>
Fully diluted earnings per common share:			
Weighted average number of shares outstanding	68,714,390	69,370,111	70,154,577
Net income	<u>\$ 1.92</u>	<u>\$ 1.75</u>	<u>\$ 1.67</u>

See accompanying notes to consolidated financial statements.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income
Years ended December 31, 2008, 2007, and 2006
(Dollars in Thousands)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Net income	\$132,112	\$121,312	\$117,001
Other comprehensive income, net of tax:			
Net unrealized gains on securities available for sale arising during the year (tax effects of \$7,456, \$27,416, and \$1,175)	13,846	50,915	2,182
Reclassification adjustment for gains (losses) on securities available for sale included in net income (tax effects of \$2,249, \$(5,578), and \$(326))	<u>4,178</u>	<u>(10,360)</u>	<u>(604)</u>
Comprehensive income	<u>\$150,136</u>	<u>\$161,867</u>	<u>\$118,579</u>

See accompanying notes to consolidated financial statements.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Consolidated Statements of Shareholders' Equity

Years ended December 31, 2008, 2007 and 2006

(in Thousands)

	Number of Shares	Preferred Stock	Common Stock	Surplus	Retained Earnings	Other Comprehensive Income (Loss)	Treasury Stock	Total
Balance at December 31, 2005	86,059	\$ —	\$86,059	\$135,619	\$ 788,416	\$(41,968)	\$(175,259)	\$ 792,867
Net Income	—	—	—	—	117,001	—	—	117,001
Dividends:								
Cash (\$.70 per share)	—	—	—	—	(44,166)	—	—	(44,166)
Purchase of treasury stock (981,977 shares) . .	—	—	—	—	—	—	(28,017)	(28,017)
Exercise of stock options	165	—	165	1,754	—	—	—	1,919
Stock compensation expense recognized in earnings	—	—	—	874	—	—	—	874
Other comprehensive income, net of tax:								
Net change in unrealized gains and losses on available for sale securities, net of reclassification adjustment	—	—	—	—	—	1,578	—	1,578
Balance at December 31, 2006	86,224	—	86,224	138,247	861,251	(40,390)	(203,276)	842,056
Net Income	—	—	—	—	121,312	—	—	121,312
Dividends:								
Shares issued	8,653	—	8,653	—	(8,653)	—	—	—
Cash (\$.68 per share)	—	—	—	—	(44,765)	—	—	(44,765)
Purchase of treasury (1,196,688 shares)	—	—	—	—	—	—	(29,710)	(29,710)
Exercise of stock options	564	—	564	5,122	—	—	—	5,686
Stock compensation expense recognized in earnings	—	—	—	771	—	—	—	771
Other comprehensive income, net of tax:								
Net change in unrealized gains and losses on available for sale securities, net of reclassification adjustment	—	—	—	—	—	40,555	—	40,555
Balance at December 31, 2007	95,441	—	95,441	144,140	929,145	165	(232,986)	935,905
Net Income	—	—	—	—	132,112	—	—	132,112
Dividends:								
Cash (\$.66 per share)	—	—	—	—	(45,253)	—	—	(45,253)
Issuance of preferred stock	—	203,558	—	12,442	—	—	—	216,000
Purchase of treasury stock (48,339 shares) . .	—	—	—	—	—	—	(1,077)	(1,077)
Exercise of stock options	58	—	58	836	—	—	—	894
Stock compensation expense recognized in earnings	—	—	—	692	—	—	—	692
Other comprehensive income, net of tax:								
Net change in unrealized gains and losses on available for sale securities, net of reclassification adjustment	—	—	—	—	—	18,024	—	18,024
Balance at December 31, 2008	95,499	\$203,558	\$95,499	\$158,110	\$1,016,004	\$ 18,189	\$(234,063)	\$1,257,297

See accompanying notes to consolidated financial statements.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

Years ended December 31, 2008, 2007 and 2006

(Dollars in Thousands)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Operating activities:			
Net income:	\$ 132,112	\$ 121,312	\$ 117,001
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision (credit) for probable loan losses	19,813	(1,762)	3,849
Amortization of loan premiums	134	191	1,190
Accretion of discounts on time deposits with banks	1	(60)	—
Accretion of time deposit discounts	(36)	(19)	—
Decrease in loans held for sale	1,411	18,630	3,834
Depreciation of bank premises and equipment	36,700	32,069	28,251
Loss (gain) on sale of bank premises and equipment	282	(3,434)	2,096
Depreciation and amortization of leased assets	880	2,167	2,169
Accretion of investment securities discounts	(1,405)	(546)	(416)
Amortization of investment securities premiums	6,017	4,528	4,097
Investment securities transactions, net	(6,427)	15,938	930
Accretion of junior subordinated debenture discounts	119	332	548
Amortization of identified intangible assets	5,195	5,188	4,866
Stock based compensation expense	692	771	874
Earnings from affiliates and other investments	(11,324)	(12,298)	(12,204)
Deferred tax benefit	(4,683)	(4,626)	(15,686)
Decrease (increase) in accrued interest receivable	5,589	3,505	(8,641)
(Increase) decrease in other assets	(10,677)	(1,976)	9,424
(Decrease) increase in other liabilities	(18,878)	3,482	13,560
Net cash provided by operating activities	<u>155,515</u>	<u>183,392</u>	<u>155,742</u>
Investing activities:			
Proceeds from maturities of securities	18,124	25,903	7,720
Proceeds from sales of available for sale securities	8,376	841,084	60,447
Purchases of available for sale securities	(2,002,446)	(1,522,833)	(1,159,306)
Principal collected on mortgage backed securities	1,186,450	1,036,364	864,611
Proceeds from matured time deposits with banks	4,457	42,155	—
Net increase in loans	(345,829)	(489,084)	(431,250)
Purchases of other investments	(60,567)	(56,460)	(15,294)
Distributions from other investments	7,385	93,411	16,832
Purchases of bank premises and equipment	(68,537)	(80,614)	(85,363)
Proceeds from sales of bank premises and equipment	838	7,973	16,679
Adjustment to goodwill related tax contingencies	—	5,885	—
Purchase of identified intangible asset (Note 2)	(1,074)	—	—
Cash paid in purchase transaction	—	(23,470)	—
Cash acquired in purchase transaction	—	30,772	—
Net cash used in investing activities	<u>(1,252,823)</u>	<u>(88,914)</u>	<u>(724,924)</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows (Continued)

Years ended December 31, 2008, 2007 and 2006

(Dollars in Thousands)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Financing activities:			
Net (decrease) increase in non-interest bearing demand deposits	\$ (52,957)	\$ 29,813	\$ 114,096
Net (decrease) increase in savings and interest bearing demand deposits	(210,987)	31,517	48,217
Net (decrease) increase in time deposits	(34,842)	(11,624)	171,179
Net increase (decrease) in securities sold under repurchase agreements	112,148	622,648	(54,427)
Other borrowed funds, net	1,066,050	(638,887)	225,501
Principal payments of long-term debt	—	(63,920)	(101,290)
Proceeds from issuance of long-term debt	—	53,609	75,259
Purchase of treasury stock	(1,077)	(29,710)	(28,017)
Proceeds from stock transactions	216,894	5,686	1,919
Payments of cash dividends	(45,253)	(44,738)	(44,166)
Payments of cash dividends in lieu of fractional shares	—	(27)	—
Net cash provided by (used in) financing activities	<u>1,049,976</u>	<u>(45,633)</u>	<u>408,271</u>
(Decrease) increase in cash and cash equivalents	(47,332)	48,845	(160, 911)
Cash and cash equivalents at beginning of year	346,052	297,207	458,118
Cash and cash equivalents at end of year	<u>\$ 298,720</u>	<u>\$ 346,052</u>	<u>\$ 297,207</u>
Supplemental cash flow information:			
Interest paid	\$ 245,509	\$ 333,907	\$ 312,018
Income taxes paid	69,646	62,145	67,421
Purchases of available-for-sale securities not yet settled	84,768	—	—
Adjustment to goodwill arising from acquisition	—	7,960	7,016

See accompanying notes to consolidated financial statements.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(1) Summary of Significant Accounting Policies

The accounting and reporting policies of International Bancshares Corporation (“Corporation”) and Subsidiaries (the Corporation and Subsidiaries collectively referred to herein as the “Company”) conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The following is a description of the more significant of those policies.

Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of the Corporation and its wholly-owned bank subsidiaries, International Bank of Commerce, Laredo (“IBC”), Commerce Bank, International Bank of Commerce, Zapata, International Bank of Commerce, Brownsville, and the Corporation’s wholly-owned non-bank subsidiaries, IBC Subsidiary Corporation, IBC Life Insurance Company, IBC Trading Company, Premier Tierra Holdings, Inc. and IBC Capital Corporation. All significant inter-company balances and transactions have been eliminated in consolidation.

The Company, through its subsidiaries, is primarily engaged in the business of banking, including the acceptance of checking and savings deposits and the making of commercial, real estate, personal, home improvement, automobile and other installment and term loans. The primary markets of the Company are South, Central, and Southeast Texas and the state of Oklahoma. Each bank subsidiary is very active in facilitating international trade along the United States border with Mexico and elsewhere. Although the Company’s loan portfolio is diversified, the ability of the Company’s debtors to honor their contracts is primarily dependent upon the economic conditions in the Company’s trade area. In addition, the investment portfolio is directly impacted by fluctuations in market interest rates. The Company and its bank subsidiaries are subject to the regulations of certain Federal agencies as well as the Texas Department of Banking and undergo periodic examinations by those regulatory authorities. Such agencies may require certain standards or impose certain limitations based on their judgments or changes in law and regulations.

The Company owns two insurance-related subsidiaries, IBC Life Insurance Company and IBC Insurance Agency, Inc., a wholly owned subsidiary of IBC, the bank subsidiary. Neither of the insurance-related subsidiaries conducts underwriting activities. The IBC Life Insurance Company is in the business of reinsuring credit life and credit accident and health insurance. The business is assumed from an unaffiliated insurer and the only business written is generated by the bank subsidiaries of the Company. The risk assumed on each of the policies is not significant to the consolidated financial statements.

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the dates of the statement of condition and income and expenses for the periods. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant changes in the near-term relate to the determination of the allowance for probable loan losses.

Per Share Data

All share and per share information has been restated giving retroactive effect to stock dividends distributed.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

Fair Value—Financial Instruments

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157 (“SFAS No. 157”), “Fair Value Measurements” for financial assets and financial liabilities. In accordance with Financial Accounting Standards Board Staff Position No. 157-2, (“FSP No. 157-2”), “Effective date of FASB Statement No. 157,” the Company will delay application of SFAS No. 157 for non-financial assets and non-financial liabilities until January 1, 2009, except for those that are recognized or disclosed at fair value on a recurring basis. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 applies to all financial instruments that are being measured and reported on a fair value basis. SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 157 also establishes a fair value hierarchy that prioritizes the inputs used in valuation methodologies into the following three levels:

- Level 1 Inputs—Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs—Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Inputs—Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or other valuation techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy is set forth below.

The following table represents assets and liabilities reported on the consolidated balance sheets at their fair value as of December 31, 2008 by level within the SFAS No. 157 fair value measurement hierarchy:

	Fair Value Measurements at Reporting Date Using			
	Assets/Liabilities Measured at Fair Value December 31, 2008	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(Dollars in Thousands)			
<i>Measured on a recurring basis:</i>				
<i>Assets:</i>				
Investment securities available-for-sale . .	\$5,071,880	\$530	\$5,071,350	\$ —
<i>Measured on a non-recurring basis:</i>				
<i>Assets:</i>				
Impaired Loans	116,482	—	—	116,482

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

Investment securities available-for-sale are classified within Level 2 of the valuation hierarchy, with the exception of certain equity investments that are classified within Level 1. The Company obtains fair value measurements for investment securities from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

As of December 31, 2008, the Company's Financial instruments measured at fair value on a non-recurring basis are limited to impaired loans. Impaired loans are classified within Level 3 of the valuation hierarchy. The fair value of impaired loans is derived in accordance with Statement of Financial Accounting Standards No. 114 ("SFAS No. 114"), "Accounting by Creditors for Impairment of a Loan." The fair value of impaired loans is based on the fair value of the collateral, as determined through an external appraisal process, discounted based on internal criteria. Impaired loans are primarily comprised of collateral-dependent commercial loans.

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis. The instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

Investment Securities

The Company classifies debt and equity securities into one of these categories: held-to-maturity, available-for-sale, or trading. Such classifications are reassessed for appropriate classification at each reporting date. Securities that are intended and expected to be held until maturity are classified as "held-to-maturity" and are carried at amortized cost for financial statement reporting. Securities that are not positively expected to be held until maturity, but are intended to be held for an indefinite period of time are classified as "available-for-sale" or "trading" and are carried at their fair value. Unrealized holding gains and losses are included in net income for those securities classified as "trading", while unrealized holding gains and losses related to those securities classified as "available-for-sale" are excluded from net income and reported net of tax as other comprehensive income and in shareholders' equity as accumulated other comprehensive income until realized. The Company did not maintain any trading securities during the three year period ended December 31, 2008.

Mortgage-backed securities held at December 31, 2008 and 2007 represent participating interests in pools of long-term first mortgage loans originated and serviced by the issuers of the securities. Mortgage-backed securities are either issued or guaranteed by the U.S. Government or its agencies including the Federal Home Loan Mortgage Corporation ("Freddie Mac"), the Federal National Mortgage Association ("Fannie Mae"), the Government National Mortgage Association ("Ginnie Mae") or other non-government entities. Investments in mortgage-backed securities issued by Ginnie Mae are fully guaranteed by the U. S. Government. Investments in mortgage-backed securities issued by Freddie Mac and Fannie Mae are not fully guaranteed by the U.S. Government, but carry an implied AAA rating with limited credit risk, particularly given the placement of Fannie Mae and Freddie Mac into conservatorship by the federal government in early September 2008. Market interest rate fluctuations can affect the prepayment speed of principal and the yield on the security.

Premiums and discounts are amortized using the level yield or "interest method" over the terms of the securities. Declines in the fair value of held-to-maturity and available-for sale-securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In determining

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

whether other-than-temporary impairment exists, management considers many factors, including (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Unearned Discounts

Consumer loans are frequently made on a discount basis. The amount of the discount is subsequently included in interest income ratably over the term of the related loans to approximate the effective interest method.

Provision and Allowance for Probable Loan Losses

The allowance for probable loan losses is maintained at a level considered adequate by management to provide for probable loan losses. The allowance is increased by provisions charged to operating expense and reduced by net charge-offs. The provision for probable loan losses is the amount, which, in the judgment of management, is necessary to establish the allowance for probable loan losses at a level that is adequate to absorb known and inherent risks in the loan portfolio.

Management believes that the allowance for probable loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's bank subsidiaries' allowances for probable loan losses. Such agencies may require the Company's bank subsidiaries to make additions or reductions to their GAAP allowances based on their judgments of information available to them at the time of their examination.

Loans

Loans are reported at the principal balance outstanding, net of unearned discounts. Interest income on loans is reported on an accrual basis. Loan fees and costs associated with originating the loans are amortized over the life of the loan using the interest method. The Company originates mortgage loans that may subsequently be sold to an unaffiliated third party. The loans are not securitized and if sold, are sold without recourse. Loans held for sale are carried at cost and the principal amount outstanding is not significant to the consolidated financial statements.

Non-Accrual Loans

The non-accrual loan policy of the Company's bank subsidiaries is to discontinue the accrual of interest on loans when management determines that it is probable that future interest accruals will be un-collectible. As it relates to consumer loans, management charges off those loans when the loan is contractually 90 days past due. Under special circumstances, a consumer or non-consumer loan may be more than 90 days delinquent as to interest or principal and not be placed on non-accrual status. This situation generally results when a bank subsidiary has a borrower who is experiencing financial difficulties, but not to the extent that requires a restructuring of indebtedness. The majority of this category is composed of loans that are considered to be adequately secured and/or for which there has been a recent

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

history of payments. When a loan is placed on non-accrual status, any interest accrued, not paid is reversed and charged to operations against interest income. As it relates to non-consumer loans that are not 90 days past due, management will evaluate each of these loans to determine if placing the loan on non-accrual status is warranted. Interest income on non-accrual loans is recognized only to the extent payments are received or when, in management's opinion, the debtor's financial condition warrants reestablishment of interest accruals.

Other Real Estate Owned

Other real estate owned is comprised of real estate acquired by foreclosure and deeds in lieu of foreclosure. Other real estate is carried at the lower of the recorded investment in the property or its fair value less estimated costs to sell such property (as determined by independent appraisal). Prior to foreclosure, the value of the underlying loan is written down to the fair value of the real estate to be acquired by a charge to the allowance for loan probable losses, if necessary. Any subsequent write-downs are charged against other non-interest expense. Operating expenses of such properties and gains and losses on their disposition are included in other non-interest expense. Other real estate owned totaled \$27,733,000 and \$2,363,000 at December 31, 2008 and 2007, respectively. Other real estate owned is included in other assets.

Bank Premises and Equipment

Bank premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed on straight-line and accelerated methods over the estimated useful lives of the assets. Repairs and maintenance are charged to operations as incurred and expenditures for renewals and betterments are capitalized.

Other Investments

Other investments include equity investments in non-financial companies, bank owned life insurance, as well as equity securities with no readily determinable fair market value. Equity investments are accounted for using the equity method of accounting. Equity securities with no readily determinable fair value are accounted for using the cost method.

Income Taxes

Deferred income tax assets and liabilities are determined using the asset and liability method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the differences between the book and tax basis of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. The Company files a consolidated federal income tax return with its subsidiaries.

Recognition of deferred tax assets is based on management's belief that the benefit related to certain temporary differences, tax operating loss carry forwards, and tax credits are more likely than not to be realized. A valuation allowance is recorded for the amount of the deferred tax items for which it is more likely than not that the tax benefits will not be realized.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

Stock Options

Through December 31, 2005, the Company accounted for stock-based employee compensation plans based on the intrinsic value method provided in Accounting Principles Board Opinion No. 25 "Accounting for Stock Issued to Employees," ("APB No. 25"), and related interpretations. Because the exercise price of the Company's employee stock options equals the market price of the underlying stock on the measurement date, which is generally the date of grant, no compensation expense was recognized on options granted. Compensation expense for stock awards is based on the market price of the stock on the measurement date, which is generally the date of grant, and is recognized ratably over the service period of the award.

Statement of Financial Accounting Standards No. 123 ("SFAS No. 123"), "Accounting for Stock-Based Compensation," as amended by Statement of Financial Accounting Standards No. 148 ("SFAS No. 148"), "Accounting for Stock-Based Compensation—Transition and Disclosure, an amendment of FASB Statement No. 123," requires pro forma disclosures of net income and earnings per share for companies not adopting its fair value accounting method for stock-based employee compensation. The pro forma disclosures presented in Note 16 in the accompanying Notes to Consolidated Financial Statements included elsewhere in this report use the fair value method of SFAS No. 123 to measure compensation expense for stock-based employee compensation plans. The fair value of stock options granted was estimated as the measurement date, which is generally the date of grant, using the Black-Scholes-Merton option-pricing model. This model was developed for use in estimating the fair value of publicly traded options that have no vesting restrictions and are fully transferable. Additionally, the model requires the input of highly subjective assumptions. Because the Company's employee stock options have characteristics significantly different from those of publicly traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the Black-Scholes-Merton option-pricing model does not necessarily provide a reliable single measure of the fair value of the Company's stock options.

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 123R ("SFAS No. 123R"), "Share-Based Payment (Revised 2004)." Among other things, SFAS No. 123R eliminates the ability to account for stock-based compensation using APB No. 25 and requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the date of the grant. SFAS No. 123R was adopted by the Company on January 1, 2006.

Net Income Per Share

Basic Earnings Per Share ("EPS") is calculated by dividing net income by the weighted average number of common shares outstanding. The computation of diluted EPS assumes the issuance of common shares for all dilutive potential common shares outstanding during the reporting period. The dilutive effect of stock options is considered in earnings per share calculations, if dilutive, using the treasury stock method.

Goodwill and Identified Intangible Assets

Goodwill represents the excess of costs over fair value of assets of businesses acquired. Goodwill is tested for impairment at least annually or on an interim basis if an event triggering impairment may have

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

occurred. As of December 31, 2008, after completing goodwill testing, the Company has determined that no goodwill impairment exists.

Identified intangible assets are acquired assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability. The Company's identified intangible assets relate to core deposits and contract rights. As of December 31, 2008, the Company has determined that no impairment of identified intangibles exists. Identified intangible assets with definite useful lives are amortized on an accelerated basis over their estimated life. See Note 7—Goodwill and Other Intangible Assets.

Impairment of Long-Lived Assets

Long-lived assets, such as property, plant and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying value of the asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying value of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying value of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the statement of condition and reported at the lower of the carrying value or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the statement of condition.

Consolidated Statements of Cash Flows

For purposes of the consolidated statements of cash flows, the Company considers all short-term investments with a maturity at date of purchase of three months or less to be cash equivalents. Also, the Company reports transactions related to deposits and loans to customers on a net basis.

Accounting for Transfers and Servicing of Financial Assets

The Company accounts for transfers and servicing of financial assets and extinguishments of liabilities based on the application of a financial-components approach that focuses on control. After a transfer of financial assets, the Company recognizes the financial and servicing assets it controls and liabilities it has incurred, derecognizes financial assets when control has been surrendered and derecognizes liabilities when extinguished. The Company has retained mortgage servicing rights in connection with the sale of mortgage loans. Because the Company may not initially identify loans as originated for resale, all loans are initially treated as held for investment. The value of the mortgage servicing rights are reviewed periodically for impairment and are amortized in proportion to, and over the period of estimated net servicing income or net servicing losses. The value of the mortgage servicing rights is not significant to the consolidated statements of condition.

Segments of an Enterprise and Related Information

The Company operates as one segment. The operating information used by the Company's chief executive officer for purposes of assessing performance and making operating decisions about the Company is the consolidated financial statements presented in this report. The Company has four active

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

operating subsidiaries, namely, the bank subsidiaries, otherwise known as International Bank of Commerce, Laredo, Commerce Bank, International Bank of Commerce, Zapata and International Bank of Commerce, Brownsville. The Company applies the provisions of SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," in determining its reportable segments and related disclosures.

Comprehensive Income

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale.

Advertising

Advertising costs are expensed as incurred.

Reclassifications

Certain amounts in the prior year's presentations have been reclassified to conform to the current presentation. These reclassifications had no effect on previously reported net income or total assets.

New Accounting Standards

In February 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 155, ("SFAS No. 155"), "Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140." SFAS No. 155 amends SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," and SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS No. 155 permits fair value measurements for any hybrid financial instrument that contains an embedded derivative and that otherwise would require bifurcation, clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133, establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and amends SFAS No. 140 to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial interest. SFAS No. 155 is effective for all financial instruments acquired, issued, or subject to a re-measurement event occurring after the beginning of an entity's first fiscal year that begins after September 15, 2006. The adoption of this new standard at January 1, 2007 did not have an impact on the Company's financial statements.

In March 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 156, ("SFAS No. 156"), "Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140." SFAS No. 156 amends SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities - a replacement of FASB Statement No. 125," by requiring, in certain situations, an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract. All separately recognized servicing assets and servicing liabilities are required to be initially measured at fair value. Subsequent measurement methods include the amortization method, whereby servicing assets or servicing liabilities are amortized in proportion to an over the period of estimated net servicing income or net

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

servicing loss or the fair value method, whereby servicing assets or servicing liabilities are measured at fair value at each reporting date and changes in fair value are reported in earnings in the period in which they occur. If the amortization method is used, an entity must assess servicing assets or servicing liabilities for impairment or increased obligation based on the fair value at each reporting date. SFAS No. 156 is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The adoption of this new standard at January 1, 2007 did not have a significant impact on the Company's consolidated financial statements.

In September 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 157 ("SFAS No. 157"), "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The Company adopted SFAS No. 157 on January 1, 2008. The impact of the adoption of the new accounting standard was not significant.

In February 2007, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 159 ("SFAS No. 159"), "The Fair Value Option for Financial Assets and Financial Liabilities—Including an amendment of FASB Statement No. 115." SFAS No. 159 permits entities to choose to measure eligible items at fair value at certain specified review dates. Changes in unrealized gains/losses for items elected to be measured using the fair value option are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. The Company adopted SFAS No. 159 on January 1, 2008. The adoption of the new accounting standard did not have an impact on the Company's Financial statements.

In December 2007, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 141R ("SFAS No. 141R"), "Business Combinations (Revised 2007)." SFAS No. 141R, replaces SFAS No. 141, "Business Combinations," and applies to all transactions and other events in which one entity obtains control over one or more other entities. SFAS No. 141R requires an acquirer, upon initially obtaining control of another entity, to recognize the assets, liabilities, and any non-controlling interest in the acquiree at fair value as of the acquisition date. Contingent consideration is required to be recognized and measured at fair value on the date of acquisition rather than at a later date when the amount of that consideration may be determinable beyond a reasonable doubt. This fair value approach replaces the cost-allocation process required under SFAS No. 141, whereby the cost of an acquisition was allocated to the individual assets acquired and liabilities assumed based on their estimated fair value. SFAS No. 141R requires the acquiring entity to expense acquisition-related costs as incurred rather than allocating such costs to the assets acquired and liabilities assumed, as was previously the case under SFAS No. 141. Under SFAS No. 141R, the requirements of SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," would have to be met in order to accrue for a restructuring plan in purchase accounting. Pre-acquisition contingencies are to be recognized at fair value, unless it is a non-contractual contingency that is not likely to materialize, in which case, nothing should be recognized in purchase accounting and, instead, that contingency would be subject to the probable and estimateable criteria of SFAS No. 5, "Accounting for Contingencies." SFAS No. 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not adopt this standard early. It is unknown what the impact of the adoption of this new standard will have on the Company's financial statements.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(1) Summary of Significant Accounting Policies (Continued)

In December 2007, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 160 (“SFAS No. 160”), “Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB Statement No. 51.” SFAS No. 160 amends Accounting Research Bulletin (ARB) No. 51. “Consolidated Financial Statements,” to establish accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS No. 160 clarifies that a non-controlling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, SFAS No. 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the non-controlling interest. It also requires disclosure, on the face of the consolidated financial statements, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest. SFAS No. 160 is effective for fiscal year, and interim periods within those fiscal years, beginning on or after December 15, 2008, or January 1, 2009 for entities with a calendar year end. An entity may not adopt this standard early. The Company does not anticipate a significant impact to the financial statements upon the adoption of this new standard.

In March 2008, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 161 (“SFAS No. 161”), “Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133.” SFAS No. 161 amends and expands the disclosure requirements of SFAS No. 133 to provide greater transparency about how and why an entity uses derivative instruments, how derivative instruments and related hedge items are accounted for under SFAS No. 133 and its related interpretations and how derivative instruments and related hedged items affect an entity’s financial position, results of operations and cash flows. SFAS No. 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of gains and losses on derivative instruments and disclosures about credit-risk-related contingent features in derivative agreements. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The Company does not anticipate a significant impact to the financial statements upon the adoption of this new standard.

In May 2008, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 162 (“SFAS No. 162”), “The Hierarchy of Generally Accepted Accounting Principles.” SFAS No. 162 identifies the sources of accounting principles and framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. The hierarchy guidance provided by SFAS No. 162 did not have a significant impact on the Company’s financial statements.

(2) Acquisitions

On December 4, 2008, the Company completed its acquisition of certain rights to InsCorp, Inc. insurance contracts for \$1,074,000. InsCorp, Inc. is a multiline independently owned insurance agency, which insures oil operators, merchants and industrial businesses.

On March 16, 2007, the Company completed its acquisition of Southwest First Community, Inc. (“SWFC”), a bank holding company with approximately \$133 million in assets that owned State Bank & Trust in Beeville, Texas and Commercial State Bank in Sinton, Texas. The transaction was pursuant to the Agreement and Plan of Merger dated December 1, 2006 (the “Merger Agreement”). The Company paid consideration totaling \$23.5 million in cash.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(3) Investment Securities

The amortized cost and estimated fair value by type of investment security at December 31, 2008 are as follows:

	Held to Maturity				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value	Carrying value
	(Dollars in Thousands)				
Other securities	\$ 2,300	\$ —	\$ —	\$ 2,300	\$ 2,300
Total investment securities	<u>\$ 2,300</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 2,300</u>	<u>\$ 2,300</u>
	Available for Sale				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value	Carrying value(1)
	(Dollars in Thousands)				
U.S. Treasury securities	\$ 1,319	\$ —	\$ —	\$ 1,319	\$ 1,319
Mortgage-backed securities	4,947,351	59,915	(32,949)	4,974,317	4,974,317
Obligations of states and political subdivisions	81,208	1,346	(340)	82,214	82,214
Equity securities	13,825	205	—	14,030	14,030
Total investment securities	<u>\$5,043,703</u>	<u>\$61,466</u>	<u>\$(33,289)</u>	<u>\$5,071,880</u>	<u>\$5,071,880</u>

(1) Included in the carrying value of mortgage-backed securities are \$1,820,988 of mortgage-backed securities issued by Ginnie Mae, \$3,087,038 of mortgage-backed securities issued by Fannie Mae and Freddie Mac and \$66,291 issued by non-government entities

The amortized cost and estimated fair value of investment securities at December 31, 2008, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

	Held to Maturity		Available for Sale	
	Amortized Cost	Estimated fair value	Amortized Cost	Estimated fair value
	(Dollars in Thousands)			
Due in one year or less	\$ 350	\$ 350	\$ 1,319	\$ 1,319
Due after one year through five years	1,950	1,950	—	—
Due after five years through ten years	—	—	8,474	8,560
Due after ten years	—	—	72,734	73,654
Mortgage-backed securities	—	—	4,947,351	4,974,317
Equity securities	—	—	13,825	14,030
Total investment securities	<u>\$2,300</u>	<u>\$2,300</u>	<u>\$5,043,703</u>	<u>\$5,071,880</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(3) Investment Securities (Continued)

The amortized cost and estimated fair value by type of investment security at December 31, 2007 are as follows:

	Held to Maturity				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value	Carrying value
(Dollars in Thousands)					
Other securities	\$ 2,300	\$ —	\$ —	\$ 2,300	\$ 2,300
Total investment securities	<u>\$ 2,300</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 2,300</u>	<u>\$ 2,300</u>
	Available for Sale				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value	Carrying value(1)
(Dollars in Thousands)					
U.S. Treasury securities	\$ 1,308	\$ —	\$ —	\$ 1,308	\$ 1,308
Mortgage-backed securities	4,068,568	7,095	(8,835)	4,066,828	4,066,828
Obligations of states and political subdivisions	82,937	1,721	(25)	84,633	84,633
Other securities	985	12	—	997	997
Equity securities	13,826	296	—	14,122	14,122
Total investment securities	<u>\$4,167,624</u>	<u>\$9,124</u>	<u>\$(8,860)</u>	<u>\$4,167,888</u>	<u>\$4,167,888</u>

(1) Included in the carrying value of mortgage-backed securities are \$1,784,523 of mortgage-backed securities issued by Ginnie Mae and \$2,282,305 of mortgage-backed securities issued by Fannie Mae and Freddie Mac

Mortgage-backed securities are securities issued by the Freddie Mac, Fannie Mae, Ginnie Mae or non-government entities. Investments in mortgage-backed securities issued by Ginnie Mae are fully guaranteed by the U.S. Government. Investments in mortgage-backed securities issued by Freddie Mac and Fannie Mae are not fully guaranteed by the U.S. Government, but carry an implied AAA rating with limited credit risk, particularly given the placement of Fannie Mae and Freddie Mac into conservatorship by the federal government in early September 2008.

The amortized cost and fair value of available for sale investment securities pledged to qualify for fiduciary powers, to secure public monies as required by law, repurchase agreements and short-term fixed borrowings was \$4,255,447,000 and \$4,297,440,000, respectively, at December 31, 2008.

Proceeds from the sale of securities available-for-sale were \$8,376,000, \$841,084,000 and \$60,477,000 during 2008, 2007 and 2006, respectively, which amounts included \$0, \$838,561,000 and \$61,377,000 of mortgage-backed securities. In 2007, the Company sold approximately \$833,160,000 of mortgage-backed securities that were in a loss position. The securities identified for sale had unique attributes that distinguished them from the rest of the portfolio and caused them to not meet the interest rate risk profile of the Company at the time. The first sale occurred in the first quarter. The securities sold were certain hybrid mortgage-backed securities with a coupon re-set date that exceeded 30 months and a weighted average yield to coupon re-set that was approximately 100 basis points less than the FHLB certificate of

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(3) Investment Securities (Continued)

indebtedness short-term rate. The second sale occurred in the third quarter. The securities sold were certain hybrid mortgage-backed securities with a coupon re-set date that was 15 - 30 months and a weighted average yield coupon re-set that was approximately 60 basis points below the FHLB short-term advance rate. In both quarters, the proceeds from the sales of the securities were used to pay down FHLB borrowings. The sales of the securities facilitated a re-positioning of the balance sheet to a more neutral position in terms of interest rate risk and are expected to improve operating ratios in the short term. In 2006, the Company sold approximately \$61,377,000 of mortgage-backed securities that were in a loss position in order to re-position a portion of the balance sheet of one of its subsidiary banks in response to unexpected changes in the economic landscape of the subsidiary bank. Gross gains of \$6,427,000, \$2,431,000 and \$412,000 and gross losses of \$0, \$18,369,000 and \$1,342,000 were realized on the sales in 2008, 2007 and 2006, respectively.

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2008 were as follows:

	<u>Less than 12 months</u>		<u>12 months or more</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
	<u>(Dollars in Thousands)</u>					
Available for sale:						
Mortgage-backed securities	\$893,067	\$(32,335)	\$96,734	\$(614)	\$989,801	\$(32,949)
Obligations of states and political subdivisions	8,262	(274)	1,299	(66)	9,561	(340)
	<u>\$901,329</u>	<u>\$(32,609)</u>	<u>\$98,033</u>	<u>\$(680)</u>	<u>\$999,362</u>	<u>\$(33,289)</u>

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous loss position, at December 31, 2007 were as follows:

	<u>Less than 12 months</u>		<u>12 months or more</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
	<u>(Dollars in Thousands)</u>					
Available for sale:						
Mortgage-backed securities	\$678,596	\$(1,551)	\$1,273,719	\$(7,284)	\$1,952,315	\$(8,835)
Obligations of states and political subdivisions	2,520	(25)	—	—	2,520	(25)
	<u>\$681,116</u>	<u>\$(1,576)</u>	<u>\$1,273,719</u>	<u>\$(7,284)</u>	<u>\$1,954,835</u>	<u>\$(8,860)</u>

The unrealized losses on investments in mortgage-backed securities are primarily caused by changes in market interest rates. Mortgage-backed securities are primarily securities issued by the Freddie Mac, Fannie Mae and Ginnie Mae. The contractual cash obligations of the securities issued by Ginnie Mae are fully guaranteed by the U.S. Government. The contractual cash obligations of the securities issued by Freddie Mac and Fannie Mae are not fully guaranteed by the U.S. Government; however, the securities

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(3) Investment Securities (Continued)

carry an implied AAA rating with limited credit risk, particularly given the placement of Fannie Mae and Freddie Mac into conservatorship by the federal government in early September 2008. The decrease in fair value on mortgage-backed securities issued by Freddie Mac, Fannie Mae and Ginnie Mae is due to market interest rates. The Company has the ability and intent to hold these investments until a market price recovery or maturity of the securities; therefore, it is the conclusion of the Company that the investments in mortgage-backed securities issued by Freddie Mac, Fannie Mae and Ginnie Mae are not considered other-than-temporarily impaired. In addition, the Company has a minor investment in non-agency mortgage-backed securities that have strong credit backgrounds and include additional credit enhancements to protect the Company from losses arising from high foreclosure rates. These securities have additional market volatility beyond economically induced interest rate events. The Company has received principal and interest payments in line with expected cash flows at the time of purchase. The Company has the ability and intent to hold the non-agency mortgage-backed securities until a market price recovery or maturity and has continued to receive cash as expected; therefore, it is the conclusion of the Company that the investments in non-agency mortgage-backed securities are not other-than-temporarily impaired.

The unrealized losses on investments in other securities are caused by fluctuations in market interest rates. The underlying cash obligations of the securities are guaranteed by the entity underwriting the debt instrument. It is the belief of the Company that the entity issuing the debt will honor its interest payment schedule, as well as the full debt at maturity. The securities are purchased by the Company for their economic value. The decrease in fair value is primarily due to market interest rates and not other factors, and because the Company has the ability and intent to hold these investments until a market price recovery or maturity of the securities, it is the conclusion of the Company that the investments are not considered other-than-temporarily impaired.

(4) Loans

A summary of net loans, by loan type at December 31, 2008 and 2007 is as follows:

	December 31,	
	2008	2007
	(Dollars in thousands)	
Commercial, financial and agricultural	\$2,574,247	\$2,426,064
Real estate—mortgage	888,095	798,708
Real estate—construction	1,911,954	1,835,950
Consumer	169,589	190,899
Foreign	328,948	285,008
Total loans	5,872,833	5,536,629
Unearned discount	—	(1)
Loans, net of unearned discount	<u>\$5,872,833</u>	<u>\$5,536,628</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(5) Allowance for Probable Loan Losses

A summary of the transactions in the allowance for probable loan losses for the years ended December 31, 2008, 2007 and 2006 is as follows:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
	<u>(Dollars in Thousands)</u>		
Balance at January 1,	\$61,726	\$64,537	\$ 77,796
Losses charged to allowance	(9,134)	(6,451)	(18,388)
Recoveries credited to allowance	1,056	4,348	1,280
Net losses charged to allowance	(8,078)	(2,103)	(17,108)
Provision (credit) charged to operations	19,813	(1,762)	3,849
Acquired in purchase transactions	—	1,054	—
Balance at December 31,	<u>\$73,461</u>	<u>\$61,726</u>	<u>\$ 64,537</u>

Loans accounted for on a non-accrual basis at December 31, 2008, 2007 and 2006 amounted to \$164,230,000, \$33,622,000 and \$17,788,000, respectively. The effect of such non-accrual loans reduced interest income by \$6,242,000, \$1,378,000 and \$1,868,000 for the years ended December 31, 2008, 2007 and 2006, respectively. Amounts received on non-accruals are applied, for financial accounting purposes, first to principal and then to interest after all principal has been collected. Accruing loans contractually past due 90 days or more as to principal or interest payments at December 31, 2008, 2007 and 2006 amounted to \$6,274,000, \$21,840,000 and \$9,400,000, respectively.

Impaired loans are those loans where it is probable that all amounts due according to contractual terms of the loan agreement will not be collected. The Company has identified these loans through its normal loan review procedures. Impaired loans are measured based on (1) the present value of expected future cash flows discounted at the loan's effective interest rate; (2) the loan's observable market price; or (3) the fair value of the collateral if the loan is collateral dependent. Substantially all of the Company's impaired loans are measured at the fair value of the collateral. In limited cases the Company may use other methods to determine the level of impairment of a loan if such loan is not collateral dependent.

The following table details key information regarding the Company's impaired loans:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
	<u>(Dollars in Thousands)</u>		
Balance of impaired loans where there is a related allowance for loan loss	\$137,153	\$39,618	\$22,909
Balance of impaired loans where there is no related allowance for loan loss	27,786	—	—
Total impaired loans	<u>\$164,939</u>	<u>\$39,618</u>	<u>\$22,909</u>
Allowance allocated to impaired loans	\$ 20,671	\$ 4,903	\$ 7,171

The impaired loans included in the table above were primarily comprised of collateral dependent commercial loans, which have not been fully charged off. The average recorded investment in impaired loans was \$93,654,000, \$22,590,000, and \$25,684,000 for the years ended December 31, 2008, 2007 and 2006, respectively. Interest income recorded on impaired loans was \$236,000, \$1,989,000 and \$404,000 for the years ended December 31, 2008, 2007 and 2006. The increase in the balance of impaired loans can be

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(5) Allowance for Probable Loan Losses (Continued)

partially attributed to certain loans that filed for bankruptcy protection and a loan relationship that deteriorated during 2008. A substantial amount of the impaired loans have adequate collateral and credit enhancements to not require a related allowance for loan loss. The increase in the impaired loans from 2006 to 2007 is the result of certain loans being placed in this category, and does not necessarily reflect the environment of the current sub-prime crisis. The Company has no direct exposure to sub-prime loans, in its loan portfolio, but the sub-prime crisis has affected the credit markets on a national level, and as a result, the Company has experienced an increasing amount of impaired loans; however, management's decision to place loans in this category does not necessarily mean that the Company will experience significant losses from these loans.

The bank subsidiaries charge off that portion of any loan which management considers to represent a loss as well as that portion of any other loan which is classified as a "loss" by bank examiners. Commercial and industrial or real estate loans are generally considered by management to represent a loss, in whole or part, when an exposure beyond any collateral coverage is apparent and when no further collection of the loss portion is anticipated based on the borrower's financial condition and general economic conditions in the borrower's industry. Generally, unsecured consumer loans are charged-off when 90 days past due.

While management of the Company considers that it is generally able to identify borrowers with financial problems reasonably early and to monitor credit extended to such borrowers carefully, there is no precise method of predicting loan losses. The determination that a loan is likely to be un-collectible and that it should be wholly or partially charged-off as a loss is an exercise of judgment. Similarly, the determination of the adequacy of the allowance for probable loan losses can be made only on a subjective basis. It is the judgment of the Company's management that the allowance for probable loan losses at December 31, 2008 was adequate to absorb probable losses from loans in the portfolio at that date.

(6) Bank Premises and Equipment

A summary of bank premises and equipment, by asset classification, at December 31, 2008 and 2007 were as follows:

	<u>Estimated useful lives</u>	<u>2008</u>	<u>2007</u>
		<u>(Dollars in Thousands)</u>	
Bank buildings and improvements	5 - 40 years	\$ 351,766	\$ 323,382
Furniture, equipment and vehicles	1 - 20 years	252,290	229,495
Land		109,214	97,713
Real estate held for future expansion:			
Land, building, furniture, fixture and equipment	7 - 27 years	766	817
Less: accumulated depreciation		<u>(247,665)</u>	<u>(215,753)</u>
Bank premises and equipment, net		<u>\$ 466,371</u>	<u>\$ 435,654</u>

(7) Goodwill and Other Intangible Assets

The majority of the Company's identified intangibles are in the form of amortizable core deposit premium. In 2008, the Company purchased \$1,074,000 in identified intangibles in the acquisition of the InsCorp, Inc. insurance agency, which will be amortized over a 7 year period. In 2007, the Company

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(7) Goodwill and Other Intangible Assets (Continued)

acquired \$2,337,000 in identified intangibles in the form of core deposit premium in the SWFC acquisition, which will be amortized over a ten year period. Information on the Company's identified intangible assets follows:

	<u>Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net</u>
	(Dollars in Thousands)		
December 31, 2008:			
Core deposit premium	\$58,675	\$32,364	\$26,311
Identified intangible (contract rights)	<u>1,074</u>	<u>—</u>	<u>1,074</u>
Total identified intangibles	<u>\$59,749</u>	<u>\$32,364</u>	<u>\$27,385</u>
December 31, 2007:			
Core deposit premium	<u>\$58,675</u>	<u>\$27,168</u>	<u>\$31,507</u>

Amortization expense of intangible assets for the years ended December 31, 2008, 2007 and 2006, was \$5,195,000, \$5,188,000 and \$4,866,000, respectively. Estimated amortization expense for each of the five succeeding fiscal years, and thereafter, is as follows:

	<u>Total</u>
	(in thousands)
Fiscal year ending:	
2009	\$ 5,286
2010	5,240
2011	5,202
2012	4,496
2013	4,477
Thereafter	<u>2,684</u>
Total	<u>\$27,385</u>

Changes in the carrying amount of goodwill for the years ended December 31, 2008 and 2007 were as illustrated in the table below.

	<u>2008</u>	<u>2007</u>
	(Dollars in Thousands)	
Balance at January 1,	\$283,198	\$282,246
Adjustment to goodwill related to prior acquisition (Note 17)	—	(7,960)
Decrease in goodwill due to sale of partnership interest	(841)	—
Goodwill from purchase transaction (Note 2)	<u>175</u>	<u>8,912</u>
Balance as of December 31,	<u>\$282,532</u>	<u>\$283,198</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(8) Deposits

Deposits as of December 31, 2008 and 2007 and related interest expense for the years ended December 31, 2008, 2007 and 2006 were as follows:

	<u>2008</u>	<u>2007</u>	
	<u>(Dollars in Thousands)</u>		
Deposits:			
Demand—non-interest bearing			
Domestic	\$1,325,272	\$1,371,711	
Foreign	<u>134,398</u>	<u>140,916</u>	
Total demand non-interest bearing	<u>1,459,670</u>	<u>1,512,627</u>	
Savings and interest bearing demand			
Domestic	1,750,317	1,932,415	
Foreign	<u>331,285</u>	<u>360,174</u>	
Total savings and interest bearing demand	<u>2,081,602</u>	<u>2,292,589</u>	
Time, certificates of deposit			
\$100,000 or more			
Domestic	945,348	841,832	
Foreign	1,191,444	1,262,119	
Less than \$100,000			
Domestic	793,953	851,438	
Foreign	<u>386,767</u>	<u>397,001</u>	
Total time, certificates of deposit	<u>3,317,512</u>	<u>3,352,390</u>	
Total deposits	<u>\$6,858,784</u>	<u>\$7,157,606</u>	
	<u>2008</u>	<u>2007</u>	<u>2006</u>
	<u>(Dollars in Thousands)</u>		
Interest expense:			
Savings and interest bearing demand			
Domestic	\$ 23,197	\$ 46,878	\$ 36,606
Foreign	<u>3,454</u>	<u>6,900</u>	<u>3,838</u>
Total savings and interest bearing demand	<u>26,651</u>	<u>53,778</u>	<u>40,444</u>
Time, certificates of deposit			
\$100,000 or more			
Domestic	28,990	37,133	32,851
Foreign	41,383	54,494	44,143
Less than \$100,000			
Domestic	26,297	36,460	33,225
Foreign	<u>9,809</u>	<u>14,933</u>	<u>12,858</u>
Total time, certificates of deposit	<u>106,479</u>	<u>143,020</u>	<u>123,077</u>
Total interest expense on deposits	<u>\$133,130</u>	<u>\$196,798</u>	<u>\$163,521</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(8) Deposits (Continued)

Scheduled maturities of time deposits as of December 31, 2008 were as follows:

	Total
	(in thousands)
2009	\$3,011,164
2010	204,534
2011	57,648
2012	39,716
2013	3,851
Thereafter	599
Total	\$3,317,512

Scheduled maturities of time deposits in amounts of \$100,000 or more at December 31, 2008, were as follows:

Due within 3 months or less	\$ 876,867
Due after 3 months and within 6 months	1,101,492
Due after 6 months and within 12 months	138,744
Due after 12 months	19,689
	\$2,136,792

(9) Securities Sold Under Repurchase Agreements

The Company's bank subsidiaries have entered into repurchase agreements with an investment banking firm and individual customers of the bank subsidiaries. The purchasers have agreed to resell to the bank subsidiaries identical securities upon the maturities of the agreements. Securities sold under repurchase agreements were mortgage-backed book entry securities and averaged \$1,436,224,000 and \$982,747,000 during 2008 and 2007, respectively, and the maximum amount outstanding at any month end during 2008 and 2007 was \$1,556,734,000 and \$1,334,147,000, respectively.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(9) Securities Sold Under Repurchase Agreements (Continued)

Further information related to repurchase agreements at December 31, 2008 and 2007 is set forth in the following table:

	Collateral Securities		Repurchase Borrowing	
	<u>Book Value of Securities Sold</u>	<u>Fair Value of Securities Sold</u>	<u>Balance of Liability</u>	<u>Weighted Average Interest Rate</u>
	(Dollars in Thousands)			
December 31, 2008 term:				
Overnight agreements	\$ 344,161	\$ 348,784	\$ 250,268	1.30%
1 to 29 days	66,002	66,341	26,942	2.40
30 to 90 days	105,195	105,917	53,972	2.42
Over 90 days	1,341,304	1,350,612	1,109,949	3.65
Total	<u>\$1,856,662</u>	<u>\$1,871,654</u>	<u>\$1,441,131</u>	<u>3.17%</u>
December 31, 2007 term:				
Overnight agreements	\$ 286,367	\$ 286,709	\$ 234,060	3.67%
1 to 29 days	50,684	50,933	24,227	4.66
30 to 90 days	118,456	118,672	48,416	4.66
Over 90 days	1,207,423	1,208,842	1,022,280	4.25
Total	<u>\$1,662,930</u>	<u>\$1,665,156</u>	<u>\$1,328,983</u>	<u>4.17%</u>

The book value and fair value of securities sold includes the entire book value and fair value of securities partially or fully pledged under repurchase agreements.

(10) Other Borrowed Funds

Other borrowed funds include Federal Home Loan Bank borrowings, which are short and long-term fixed borrowings issued by the Federal Home Loan Bank of Dallas at the market price offered at the time of funding. These borrowings are secured by mortgage-backed investment securities and a portion of the Company's loan portfolio.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(10) Other Borrowed Funds (Continued)

Further information regarding the Company's other borrowed funds at December 31, 2008 and 2007 is set forth in the following table:

	December 31,	
	2008	2007
(Dollars in Thousands)		
Federal Home Loan Bank advances—short-term		
Balance at year end	\$2,522,986	\$1,456,870
Rate on balance outstanding at year end	1.07%	4.38%
Average daily balance	\$1,395,220	\$1,462,435
Average rate	2.44%	5.15%
Maximum amount outstanding at any month end	\$2,522,986	\$2,157,148
Federal Home Loan Bank advances—long-term		
Balance at year end	\$ —	\$ 66
Rate on balance outstanding at year end	—	5.15%
Average daily balance	\$ —	\$ 69
Average rate	—	5.15%
Maximum amount outstanding at any month end	\$ —	\$ 71

(11) Junior Subordinated Deferrable Interest Debentures

The Company has formed twelve statutory business trusts under the laws of the State of Delaware, for the purpose of issuing trust preferred securities. As part of the Local Financial Corporation (“LFIN”) acquisition, the Company acquired three additional statutory business trusts previously formed by LFIN for the purpose of issuing trust preferred securities. The twelve statutory business trusts formed by the Company and the three business trusts acquired in the LFIN transaction (the “Trusts”) have each issued Capital and Common Securities and invested the proceeds thereof in an equivalent amount of junior subordinated debentures (the “Debentures”) issued by the Company or LFIN, as appropriate. As of December 31, 2008, the Debentures issued by four of the trusts formed by the Company and the Debentures issued by all three of the trusts formed by LFIN have been redeemed by the Company. As of December 31, 2008, the principal amount of debentures outstanding totaled \$201,048,000. As a result of participation in the TARP Capital Purchase Program, the Company may not, without the consent of the Treasury Department, redeem any of the Debentures until the earlier to occur of December 23, 2011, or the date on which the Company has redeemed all of the Series A Preferred Stock issued under the Capital Purchase Program or the date on which the Treasury has transferred all of the Series A Preferred Stock to third parties not affiliated with the Treasury.

The Debentures are subordinated and junior in right of payment to all present and future senior indebtedness (as defined in the respective indentures) of the Company, and are *pari passu* with one another. The interest rate payable on, and the payment terms of the Debentures are the same as the distribution rate and payment terms of the respective issues of Capital and Common Securities issued by the Trusts. The Company has fully and unconditionally guaranteed the obligations of each of the Trusts with respect to the Capital and Common Securities. The Company has the right, unless an Event of Default (as defined in the Indentures) has occurred and is continuing, to defer payment of interest on the Debentures for up to ten consecutive semi-annual periods on Trust I and for up to twenty consecutive quarterly periods on Trusts VI, VII, VIII, IX, X, XI and XII. If interest payments on any of the Debentures

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(11) Junior Subordinated Deferrable Interest Debentures (Continued)

are deferred, distributions on both the Capital and Common Securities related to that Debenture would also be deferred. The redemption prior to maturity of any of the Debentures may require the prior approval of the Federal Reserve and/or other regulatory bodies.

For financial reporting purposes, the Trusts are treated as investments of the Company and not consolidated in the consolidated financial statements. Although the Capital Securities issued by each of the Trusts are not included as a component of shareholders' equity on the consolidated statement of condition, the Capital Securities are treated as capital for regulatory purposes. Specifically, under applicable regulatory guidelines, the Capital Securities issued by the Trusts qualify as Tier 1 capital up to a maximum of 25% of Tier 1 capital on an aggregate basis. Any amount that exceeds the 25% threshold would qualify as Tier 2 capital. As of December 31, 2008, the total \$201,048,000, of the Capital Securities outstanding qualified as Tier 1 capital.

In March 2005, the Federal Reserve Board issued a final rule that allowed the inclusion of trust preferred securities in Tier 1 capital, but placed stricter quantitative limits. Under the final rule, after a transition period ending March 31, 2009, the aggregate amount of trust preferred securities and certain other capital elements would be limited to 25% of Tier 1 capital, net of goodwill, less any associated deferred tax liability. The amount of trust preferred securities and certain other elements in excess of the limit could be included in Tier 2 capital, subject to restrictions. The Company believes that substantially all of the current trust preferred securities will be included in Tier 1 capital after the five-year transition period ending March 31, 2009.

On November 7, 2007, the Company, as successor issuer, redeemed all of its Floating Rate Junior Subordinated Debt Securities ("the Debt Securities") issued to Local Financial Capital Trust III ("LFIN Trust III") at a redemption price equal to approximately \$10,547,000, which includes accrued interest to, but not including, the redemption date. The proceeds from the redemption were used to simultaneously redeem an equal amount of LFIN Trust III Floating Rate Capital Securities and Floating Rate Common Securities issued by LFIN Trust III.

On July 30, 2007, the Company, as successor issuer, redeemed all of its Floating Rate Junior Subordinated Debt Securities (the "Debt Securities"), issued to Local Financial Capital Trust II ("LFIN Trust II") at a redemption price equal to approximately \$10,764,000, which includes accrued interest to, but not including, the redemption date. The proceeds from the redemption of the Debt Securities were used to simultaneously redeem an equal amount of LFIN Trust II Floating Rate Capital Securities and Floating Rate Common Securities issued by LFIN Trust II.

On July 7, 2007, the Company redeemed all of its Floating Rate Junior Subordinated Debt Securities (the "Debt Securities"), issued to International Bancshares Capital Trust V ("Trust V") at a redemption price equal to approximately \$21,088,000, which includes accrued interest to, but not including, the redemption date. The proceeds from the redemption were used to simultaneously redeem an equal amount of Trust V Floating Rate Capital Securities and Floating Rate Common Securities issued by Trust V.

On June 11, 2007, the Company formed International Bancshares Corporation Trust XII ("Trust XII"), for the purpose of issuing trust preferred securities. On June 26, 2007, Trust XII issued \$20,000,000 of Capital Securities. The Capital Securities accrue interest for the first five years at a fixed rate of 6.851% and subsequently at a floating rate of 1.45% over the three month LIBOR, and interest is payable quarterly beginning September 1, 2007. The Trust XII Capital Securities will mature on

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(11) Junior Subordinated Deferrable Interest Debentures (Continued)

September 1, 2037; however, the Capital Securities may be redeemed at specified prepayment prices (a) in whole or in part on any interest payment date on or after September 1, 2012, or (b) in whole or in part within 90 days upon the occurrence of certain legal, regulatory, or tax events.

On April 22, 2007, the Company redeemed all of its Floating Rate Junior Subordinated Debt Securities (the “Debt Securities”), issued to International Bancshares Capital Trust IV (“Trust IV”) at a redemption price equal to approximately \$23,723,000, which includes accrued interest to, but not including, the redemption date. The proceeds from the redemption were used to simultaneously redeem an equal amount of Trust IV Floating Rate Capital Securities and Floating Rate Common Securities issued by Trust IV.

On April 13, 2007, the Company formed International Bancshares Corporation Trust XI (“Trust XI”), for the purpose of issuing trust preferred securities. On April 19, 2007, Trust XI issued \$32,000,000 of Capital Securities. The Capital Securities accrue interest for the first five years at a fixed rate of 6.82% and subsequently at a floating rate of 1.62% over the three month LIBOR, and interest is payable quarterly beginning July 1, 2007. The Trust XI Capital Securities will mature on July 1, 2037, however, the Capital Securities may be redeemed at specified prepayment prices (a) in whole or in part on any interest payment date on or after July 1, 2012, or (b) in whole or in part within 90 days upon the occurrence of certain legal, regulatory, or tax events.

The following table illustrates key information about each of the Debentures and their interest rates at December 31, 2008:

	Junior Subordinated Deferrable Interest Debentures	Repricing Frequency	Interest Rate	Interest Rate Index(1)	Maturity Date	Optional Redemption Date
	(in thousands)					
Trust I	\$ 10,322	Fixed	10.18%	Fixed	June 2031	June 2011
Trust VI	\$ 25,774	Quarterly	5.60%	LIBOR + 3.45	November 2032	May 2009
Trust VII	\$ 10,310	Quarterly	6.44%	LIBOR + 3.25	April 2033	April 2009
Trust VIII	\$ 25,774	Quarterly	7.87%	LIBOR + 3.05	October 2033	April 2009
Trust IX	\$ 41,238	Fixed	7.10%	Fixed	October 2036	October 2011
Trust X	\$ 34,021	Fixed	6.66%	Fixed	February 2037	February 2012
Trust XI	\$ 32,990	Fixed	6.82%	Fixed	July 2037	July 2012
Trust XII	\$ 20,619	Fixed	6.85%	Fixed	September 2037	September 2012
	<u>\$201,048</u>					

(1) Trust IX, X, XI and XII accrue interest at a fixed rate for the first five years, then floating at LIBOR + 1.62%, 1.65%, 1.62% and 1.45% thereafter, respectively.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(12) Earnings per Share (“EPS”)

Basic EPS is calculated by dividing net income by the weighted average number of common shares outstanding. The computation of diluted EPS assumes the issuance of common shares for all dilutive potential common shares outstanding during the reporting period. The calculation of the basic EPS and the diluted EPS for the years ended December 31, 2008, 2007, and 2006 is set forth in the following table:

	<u>Net Income (Numerator)</u>	<u>Shares (Denominator)</u>	<u>Per Share Amount</u>
	<u>(Dollars in Thousands, Except Per Share Amounts)</u>		
December 31, 2008:			
Basic EPS			
Net income	\$132,112	68,576,587	\$1.93
Potential dilutive common shares	—	137,736	
Diluted EPS	<u>\$132,112</u>	<u>68,714,323</u>	<u>\$1.92</u>
December 31, 2007:			
Basic EPS			
Net income	\$121,312	69,036,274	\$1.76
Potential dilutive common shares	—	333,837	
Diluted EPS	<u>\$121,312</u>	<u>69,370,111</u>	<u>\$1.75</u>
December 31, 2006:			
Basic EPS			
Net income	\$117,001	69,446,874	\$1.68
Potential dilutive common shares	—	707,703	
Diluted EPS	<u>\$117,001</u>	<u>70,154,577</u>	<u>\$1.67</u>

(13) Employees’ Profit Sharing Plan

The Company has a deferred profit sharing plan for full-time employees with a minimum of one year of continuous employment. The Company’s annual contribution to the plan is based on a percentage, as determined by the Board of Directors, of income before income taxes, as defined, for the year. Allocation of the contribution among officers and employees’ accounts is based on length of service and amount of salary earned. Profit sharing costs of \$4,683,000, \$4,628,000 and \$4,685,000 were charged to income for the years ended December 31, 2008, 2007, and 2006, respectively.

(14) International Operations

The Company provides international banking services for its customers through its bank subsidiaries. Neither the Company nor its bank subsidiaries have facilities located outside the United States. International operations are distinguished from domestic operations based upon the domicile of the customer.

Because the resources employed by the Company are common to both international and domestic operations, it is not practical to determine net income generated exclusively from international activities.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(14) International Operations (Continued)

A summary of assets attributable to international operations at December 31, 2008 and 2007 are as follows:

	<u>2008</u>	<u>2007</u>
	(Dollars in Thousands)	
Loans:		
Commercial	\$270,298	\$223,507
Others	<u>58,650</u>	<u>61,501</u>
	328,948	285,008
Less allowance for probable loan losses	<u>(604)</u>	<u>(864)</u>
Net loans	<u>\$328,344</u>	<u>\$284,144</u>
Accrued interest receivable	\$ 1,896	\$ 2,464

At December 31, 2008, the Company had \$156,176,000 in outstanding standby and commercial letters of credit to facilitate trade activities. The letters of credit are issued primarily in conjunction with credit facilities, which are available to various Mexican banks doing business with the Company.

Revenues directly attributable to international operations were \$17,084,000, \$21,525,000 and \$20,344,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

(15) Income Taxes

The Company files a consolidated U.S. Federal and State income tax return. The current and deferred portions of net income tax expense included in the consolidated statements of income are presented below for the years ended December 31:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
	(Dollars in Thousands)		
Current			
U.S.	\$71,280	\$60,462	\$ 70,701
State	2,882	(127)	1,838
Foreign	<u>51</u>	<u>55</u>	<u>36</u>
Total current taxes	74,213	60,390	72,575
Deferred			
U.S.	(6,030)	582	(15,442)
State	<u>1,347</u>	<u>(5,208)</u>	<u>(244)</u>
Total deferred taxes	<u>(4,683)</u>	<u>(4,626)</u>	<u>(15,686)</u>
Total income taxes	<u>\$69,530</u>	<u>\$55,764</u>	<u>\$ 56,889</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(15) Income Taxes (Continued)

Total income tax expense differs from the amount computed by applying the U.S. Federal income tax rate of 35% for 2008, 2007 and 2006 to income before income taxes. The reasons for the differences for the years ended December 31 are as follows:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
	<u>(Dollars in Thousands)</u>		
Computed expected tax expense	\$70,720	\$61,977	\$60,876
Change in taxes resulting from:			
Tax-exempt interest income	(1,552)	(1,625)	(1,681)
State tax, net of federal income taxes and tax credit	2,834	(2,272)	1,037
Other investment income	(3,321)	(3,079)	(3,724)
Other	849	763	381
Actual tax expense	<u>\$69,530</u>	<u>\$55,764</u>	<u>\$56,889</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2008 and 2007 are reflected below:

	<u>2008</u>	<u>2007</u>
	<u>(Dollars in Thousands)</u>	
Deferred tax assets:		
Loans receivable, principally due to the allowance for probable loan losses	\$ 27,237	\$ 24,788
Other real estate owned	42	5
Goodwill	3,132	3,132
Accrued expenses	200	200
State net operating loss carryforwards	5,069	6,620
Other	6,710	6,079
Total deferred tax assets	<u>42,390</u>	<u>40,824</u>
Deferred tax liabilities:		
Lease financing receivable	(4,503)	(7,376)
Bank premises and equipment, principally due to differences on depreciation	(21,514)	(18,277)
Net unrealized gains on available for sale investment securities	(9,988)	(99)
FHLB stock	(1,398)	(6,305)
Identified intangible assets	(20,202)	(19,993)
Other	(8,021)	(6,803)
Total deferred tax liabilities	<u>(65,626)</u>	<u>(58,853)</u>
Net deferred tax liability	<u>\$(23,236)</u>	<u>\$(18,029)</u>

The net deferred tax liability of \$23,236,000 at December 31, 2008 is included in other liabilities in the consolidated statements of condition. The net deferred tax liability of \$18,029,000 at December 31, 2007 is included in other liabilities in the consolidated statements of condition.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(15) Income Taxes (Continued)

State net operating loss carryforwards expire beginning in June 2013 and ending in December 2024.

(16) Stock Options

On April 1, 2005, the Board of Directors adopted the 2005 International Bancshares Corporation Stock Option Plan (the “2005 Plan”). Effective May 19, 2008, the 2005 Plan was amended to increase the number of shares available for stock option grants under the 2005 Plan by 300,000 shares. The 2005 Plan replaced the 1996 International Bancshares Corporation Key Contributor Stock Option Plan (the “1996 Plan”). Under the 2005 Plan, both qualified incentive stock options (“ISOs”) and non-qualified stock options (“NQSOs”) may be granted. Options granted may be exercisable for a period of up to 10 years from the date of grant, excluding ISOs granted to 10% shareholders, which may be exercisable for a period of up to only five years. As of December 31, 2008, 368,197 shares were available for future grants under the 2005 Plan.

On January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standards No. 123R (“SFAS No. 123R”), “Share-Based Payment, (Revised 2004).” SFAS No. 123R sets accounting requirements for “share-based” compensation to employees and non-employee directors, including employee stock purchase plans, and requires companies to recognize in the statement of operations the grant-date fair value of stock options and other equity-based compensation.

The Company chose the modified-prospective transition alternative in adopting SFAS No. 123R. Under the modified-prospective transition method, compensation cost is recognized in financial statements issued subsequent to the date of adoption for all stock-based payments granted, modified or settled after the date of adoption, as well as for any unvested awards that were granted prior to the date of adoption.

The fair value of each option award is estimated on the date of grant using a Black-Scholes-Merton option valuation model that uses the assumptions noted in the following table. Expected volatility is based on the historical volatility of the price of the Company’s stock. The Company uses historical data to estimate the expected dividend yield and employee termination rates within the valuation model. The expected term of options is derived from historical exercise behavior. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

	<u>2008</u>	<u>2007</u>
Expected Life (Years)	6.13	6.13
Dividend yield	2.75%	2.27%
Interest rate	1.44%	4.63%
Volatility	31.08%	20.15%

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(16) Stock Options (Continued)

A summary of option activity under the stock option plans for the twelve months ended December 31, 2008 is as follows:

	Number of options	Weighted average exercise price	Weighted average remaining contractual term (years)	Aggregate intrinsic value (\$)
Options outstanding at December 31, 2007 . . .	924,483	\$21.00		
Plus: Options granted	8,000	21.54		
Less:				
Options exercised	58,356	13.26		
Options expired	—	—		
Options forfeited	40,530	23.54		
Options outstanding at December 31, 2008 . . .	<u>833,597</u>	\$21.43	3.67	\$2,364,000
Options fully vested and exercisable at				
December 31, 2008	466,389	\$18.07	2.23	\$2,356,000

Stock-based compensation expense included in the consolidated statements of income for the twelve months ended December 31, 2008 and December 31, 2007 was approximately \$692,000 and \$771,000, respectively. As of December 31, 2008 there was approximately \$1,113,000, of total unrecognized stock-based compensation cost related to non-vested options granted under the Company plans that will be recognized over a weighted average period of 1.4 years.

A summary of the status of the Company's non-vested options as of December 31, 2008, and changes during the twelve months ended December 31, 2008, is presented below:

<u>Non-vested Options</u>	<u>Options</u>	<u>Weighted average grant-date fair value (\$)</u>
Non-vested options at December 31, 2007	490,203	\$6.28
Granted	8,000	4.90
Vested	93,821	6.65
Forfeited	37,174	5.98
Non-vested options at December 31, 2008	<u>367,208</u>	\$6.19

Other information pertaining to option activity during the twelve month period ending December 31, 2008 and December 31, 2007 is as follows:

	<u>Twelve Months Ended December 31,</u>	
	<u>2008</u>	<u>2007</u>
Weighted average grant date fair value of stock options granted	\$ 4.90	\$ 5.35
Total fair value of stock options vested	\$624,000	\$ 392,000
Total intrinsic value of stock options exercised	\$591,000	\$10,542,000

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(17) Commitments, Contingent Liabilities and Other Tax Matters

The Company is involved in various legal proceedings that are in various stages of litigation. Some of these actions allege “lender liability” claims on a variety of theories and claim substantial actual and punitive damages. The Company has determined, based on discussions with its counsel that any material loss in such actions, individually or in the aggregate, is remote or the damages sought, even if fully recovered, would not be considered material to the consolidated financial position or results of operations of the Company. However, many of these matters are in various stages of proceedings and further developments could cause management to revise its assessment of these matters.

The Company leases portions of its banking premises and equipment under operating leases. Total rental expense for the years ended December 31, 2008, 2007 and 2006 were \$11,700,000, \$10,100,000 and \$7,800,000, respectively. Future minimum lease payments due under non-cancellable operating leases at December 31, 2008 were as follows:

	<u>Total</u> (in thousands)
Fiscal year ending:	
2009	\$ 9,541
2010	8,510
2011	6,644
2012	3,979
2013	2,373
Thereafter	<u>6,104</u>
Total	<u>\$37,151</u>

It is expected that certain leases will be renewed, as these leases expire. Aggregate future minimum rentals to be received under non-cancellable sub-leases greater than one year at December 31, 2008 were \$13,300,000.

Cash of approximately \$60,405,000 and \$65,931,000 at December 31, 2008 and 2007, respectively, was maintained to satisfy regulatory reserve requirements.

The Company’s lead bank subsidiary has invested in partnerships, which have entered into several lease-financing transactions. The lease-financing transactions in two of the partnerships have been examined by the Internal Revenue Service (“IRS”). In both partnerships, the lead bank subsidiary was the owner of a ninety-nine percent (99%) limited partnership interest. The IRS issued a separate Notice of Final Partnership Administrative Adjustments (“FPAA”) to the partnerships and on September 25, 2001, and January 10, 2003, the Company filed lawsuits contesting the adjustments asserted in the FPAAs.

Prior to filing the lawsuits, the Company was required to deposit the estimated tax due of approximately \$4,083,000 with respect to the first FPAA and \$7,710,606 with respect to the second FPAA with the IRS pursuant to the Internal Revenue Code. If it is determined that the amount of tax due, if any, related to the lease-financing transactions is less than the amount of the deposits, the remaining amount of the deposits would be returned to the Company.

In order to curtail the accrual of additional interest related to the disputed tax benefits and because interest rates were unfavorable, on March 7, 2003, the Company submitted to the IRS a total of approximately \$13.7 million, which constitutes the interest that would have accrued based on the

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(17) Commitments, Contingent Liabilities and Other Tax Matters (Continued)

adjustments proposed in the FPAA's related to both of the lease-financing transactions. If it is determined that the amount of interest due, if any, related to the lease-financing transactions is less than the approximate \$13.7 million, the remaining amount of the prepaid interest would be refunded to the Company, plus interest thereon.

Beginning August 29, 2005, IBC proceeded to litigate one of the partnership tax cases in the Federal District Court in San Antonio, Texas. The case was tried over nine days beginning August 29, 2005. On March 31, 2006, the trial court rendered a judgment against the Company on the first FPAA. IBC timely filed its notice of appeal to the Fifth Circuit Court of Appeals. The appeal was argued on August 8, 2007 and the Trial Court decision was affirmed on August 23, 2007. The judgment became non-appealable on November 21, 2007. The other partnership case was stayed by the same Trial Court pending the appeal. Following the resolution of the first case, the trial court reopened the second case and set it for trial on September 2, 2008. Subsequently, the Company engaged in settlement negotiations with the Department of Justice, and agreed to settle the second case. Under the terms of the settlement, the Company has conceded the entire amount in dispute based upon the similarity of the facts of the second case to the first case and the likelihood of an unfavorable outcome if litigated based upon the Court rulings in the first case. On August 13, 2008, the Company filed a lawsuit in the Texas State District Court in Laredo, Texas against KPMG, LLP and a number of other third parties asserting claims against the defendants related to the underlying transactions of the two partnership tax cases. The Company is currently pursuing settlement discussions with a number of the defendants and reached a settlement agreement with KPMG, LLP on January 16, 2009.

The Company, through December 31, 2005, had previously expensed approximately \$12.0 million in connection with the lawsuits. Because of the above-referenced trial court judgment against the Company on the first FPAA and the similarity between the two FPAA's, the Company additionally expensed an approximate \$13.7 million in the first quarter of 2006. The resultant approximately \$25.7 million expensed is the total of the tax adjustments due and the interest due on such adjustments for both FPAA's. Management will continue to evaluate the correspondence with the IRS on the FPAA's and make any appropriate revisions to the amounts as deemed necessary.

(18) Transactions with Related Parties

In the ordinary course of business, the subsidiaries of the Company make loans to directors and executive officers of the Corporation, including their affiliates, families and companies in which they are principal owners. In the opinion of management, these loans are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons and do not involve more than normal risk of collectibility or present other unfavorable features. The aggregate amounts receivable from such related parties amounted to approximately \$79,438,000 and \$76,711,000 at December 31, 2008 and 2007, respectively.

(19) Financial Instruments with Off-Statement of Condition Risk and Concentrations of Credit Risk

In the normal course of business, the bank subsidiaries are party to financial instruments with off-statement of condition risk to meet the financing needs of their customers. These financial instruments include commitments to their customers. These financial instruments involve, to varying degrees, elements of credit risk in excess of the amounts recognized in the consolidated statement of condition. The contract amounts of these instruments reflect the extent of involvement the bank subsidiaries have in particular

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(19) Financial Instruments with Off-Statement of Condition Risk and Concentrations of Credit Risk (Continued)

classes of financial instruments. At December 31, 2008, the following financial amounts of instruments, whose contract amounts represent credit risks, were outstanding:

Commitments to extend credit	\$1,713,400,000
Credit card lines	45,157,000
Standby letters of credit	137,708,000
Commercial letters of credit	18,468,000

The Company enters into a standby letter of credit to guarantee performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved is represented by the contractual amounts of those instruments. Under the standby letters of credit, the Company is required to make payments to the beneficiary of the letters of credit upon request by the beneficiary so long as all performance criteria have been met. At December 31, 2008, the maximum potential amount of future payments is \$137,708,000. At December 31, 2008, the fair value of these guarantees is not significant. Unsecured letters of credit totaled \$28,771,000 and \$54,461,000 at December 31, 2008 and 2007, respectively.

The Company enters into commercial letters of credit on behalf of its customers which authorize a third party to draw drafts on the Company up to a stipulated amount and with specific terms and conditions. A commercial letter of credit is a conditional commitment on the part of the Company to provide payment on drafts drawn in accordance with the terms of the commercial letter of credit.

The bank subsidiaries' exposure to credit loss in the event of nonperformance by the other party to the above financial instruments is represented by the contractual amounts of the instruments. The bank subsidiaries use the same credit policies in making commitments and conditional obligations as they do for on-statement of condition instruments. The bank subsidiaries control the credit risk of these transactions through credit approvals, limits and monitoring procedures. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates normally less than one year or other termination clauses and may require the payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The bank subsidiaries evaluate each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the subsidiary banks upon extension of credit, is based on management's credit evaluation of the customer. Collateral held varies, but may include residential and commercial real estate, bank certificates of deposit, accounts receivable and inventory.

The bank subsidiaries make commercial, real estate and consumer loans to customers principally located in South, Central and Southeast Texas and the State of Oklahoma. Although the loan portfolio is diversified, a substantial portion of its debtors' ability to honor their contracts is dependent upon the economic conditions in these areas, especially in the real estate and commercial business sectors.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(20) Capital Requirements

On December 23, 2008, as part of the Troubled Asset Relief Program Capital Purchase Program (the “TARP Capital Purchase Program”) of the United States Department of the Treasury (“Treasury”), the Company entered into a Letter Agreement incorporating an attached Securities Purchase Agreement—Standard Terms (collectively, the “Securities Purchase Agreement”) with the Treasury. The closing of the transactions contemplated in the Securities Purchase Agreement occurred on December 23, 2008.

Under the Securities Purchase Agreement, the Company agreed to sell 216,000 shares of the Company’s fixed-rate cumulative perpetual preferred stock, Series A, par value \$.01 per share (the “Senior Preferred Stock”), having a liquidation preference of \$1,000 per share, for a total price of \$216,000,000. The Senior Preferred Stock will pay dividends at the rate of 5% per year for the first five years and 9% per year thereafter. The Senior Preferred Stock has no maturity date and ranks senior to the Company’s common stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company. The Senior Preferred Stock generally is non-voting except for class voting rights on matters that would adversely affect the rights of the holders of the Senior Preferred Stock. The Senior Preferred Stock qualifies for inclusion in Tier 1 capital for regulatory capital purposes and the issuance of the Senior Preferred Stock increased the capital ratios of the Company.

Pursuant to the Securities Purchase Agreement, the Company may redeem the Senior Preferred Stock in whole or in part at par after three years from the date of the investment. Prior to such date, the Company may redeem the Senior Preferred Stock in whole or in part, at par if (i) the Company has raised aggregate gross proceeds in one or more Qualified Equity Offerings (as defined in the Securities Purchase Agreement) in excess of \$54 million and (ii) the aggregate redemption is subject to the consent of the Federal Reserve Bank of Dallas, which is the Company’s primary Federal banking regulator.

In conjunction with the purchase of the Senior Preferred Stock, the Treasury received a warrant (the “Warrant”) to purchase 1,326,238 shares of the Company’s common stock (the “Warrant Shares”) at \$24.43 per share, which would represent an aggregate common stock investment in the Company on exercise of the warrant in full equal to 15% of the Senior Preferred Stock investment. The term of the Warrant is ten years. The per share exercise price and the number of shares issuable upon exercise of the Warrant is subject to adjustment pursuant to customary anti-dilutive provisions in certain events, such as stock splits, certain distributions of securities or other assets to holders of the Company’s common stock, and upon certain issuances of the Company’s common stock at or below specified prices relative to the initial per share exercise price of the Warrant. The Warrant is immediately exercisable. The number of shares issuable upon exercise of the Warrant is also subject to reduction in certain limited events that involve the Company conducting Qualified Equity Offerings on or prior to December 31, 2009. Both the Senior Preferred Stock and Warrant will be accounted for as components of Tier 1 capital.

Bank regulatory agencies limit the amount of dividends, which the bank subsidiaries can pay the Corporation, through IBC Subsidiary Corporation, without obtaining prior approval from such agencies. At December 31, 2008, the subsidiary banks could pay dividends of up to \$237,000,000 to the Company without prior regulatory approval and without adversely affecting their “well capitalized” status. In addition to legal requirements, regulatory authorities also consider the adequacy of the bank subsidiaries’ total capital in relation to their deposits and other factors. These capital adequacy considerations also limit amounts available for payment of dividends. The Company historically has not allowed any subsidiary bank to pay dividends in such a manner as to impair its capital adequacy.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(20) Capital Requirements (Continued)

The Company and the bank subsidiaries are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-statement of condition items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Additionally, as a result of the Company's participation in the TARP Capital Purchase Program, the Company is restricted in the payment of dividends and may not, without Treasury Department's consent, declare or pay any dividend on the Company Common Stock other than a regular semi-annual dividend of not more than \$.33 per share, as adjusted for any stock dividend or stock split. The restriction ceases to exist only on the earlier to occur of December 23, 2011 or the date on which the Company has redeemed all of the Series A Preferred Stock issued as part of the Capital Purchase Program or the date on which the Treasury has transferred all of the Preferred Stock to third parties not affiliated with the Treasury. Also, all accrued and unpaid dividends on the Senior Preferred Stock would have to be fully paid before the Company paid any dividends on its Common Stock.

A company that participates in the TARP Capital Purchase Program must adopt certain standards for executive compensation under the Emergency Economic Stabilization Act of 2008 (EESA) and the American Recovery and Reinvestment Act of 2009 (the "ARRA") which was signed into law on February 17, 2009. While the U.S. Treasury must promulgate regulations to implement the executive compensation restrictions and standards set forth in the ARRA, the new law significantly expands the executive compensation restrictions previously imposed by the EESA. Such restrictions apply to any entity that has received or will receive funds under the TARP Capital Purchase Program, and shall generally continue to apply for as long as any obligation arising from securities issued under TARP, including preferred stock issued under the Capital Purchase Program, remain outstanding. These ARRA restrictions shall not apply to any TARP Capital Purchase Program recipient during such time when the federal government (i) only holds any warrants to purchase common stock of such recipient or (ii) holds no preferred stock or warrants to purchase common stock of such recipient. As a result of the Company's participation in the TARP Capital Purchase Program, the restrictions and standards set forth in the ARRA shall be applicable to the Company, subject to regulations promulgated by the U.S. Treasury. Pursuant to the provisions of the ARRA, the Company shall be permitted to repay the \$216 million it received under the TARP Capital Purchase Program, subject to consultation with the Federal Reserve, without regard to certain repayment restrictions in the Securities Purchase Agreement, in accordance with regulations that have not, yet, been promulgated by the Treasury Department.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table on the following page) of Total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets. Management believes, as of December 31, 2008, that the Company and each of the bank subsidiaries met all capital adequacy requirements to which it is subject.

As of December 31, 2008, the most recent notification from the Federal Deposit Insurance Corporation categorized all the bank subsidiaries as well capitalized under the regulatory framework for

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(20) Capital Requirements (Continued)

prompt corrective action. To be categorized as “well capitalized” the Company and the bank subsidiaries must maintain minimum Total risk-based, Tier 1 risk based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the categorization of the Company or any of the bank subsidiaries as well capitalized.

The Company’s and the bank subsidiaries’ actual capital amounts and ratios for 2008 are presented in the following table:

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
			(greater than or equal to)	(greater than or equal to)	(greater than or equal to)	(greater than or equal to)
(Dollars in Thousands)						
As of December 31, 2008:						
Total Capital (to Risk Weighted Assets):						
Consolidated	\$1,205,014	16.35%	\$589,741	8.00%	N/A	N/A
International Bank of Commerce, Laredo	804,621	12.39	519,556	8.00	\$649,445	10.00%
International Bank of Commerce, Brownsville	89,087	18.96	37,589	8.00	46,987	10.00
International Bank of Commerce, Zapata	42,120	25.51	13,207	8.00	16,509	10.00
Commerce Bank	53,451	28.43	15,042	8.00	18,803	10.00
Tier 1 Capital (to Risk Weighted Assets):						
Consolidated	\$1,128,057	15.30%	\$294,870	4.00%	N/A	N/A
International Bank of Commerce, Laredo	736,263	11.34	259,778	4.00	\$389,667	6.00%
International Bank of Commerce, Brownsville	83,998	17.88	18,795	4.00	28,192	6.00
International Bank of Commerce, Zapata	40,634	24.61	6,604	4.00	9,905	6.00
Commerce Bank	51,427	27.35	7,521	4.00	11,282	6.00
Tier 1 Capital (to Average Assets):						
Consolidated	\$1,128,057	9.97%	\$452,574	4.00%	N/A	N/A
International Bank of Commerce, Laredo	736,263	7.54	390,531	4.00	\$488,164	5.00%
International Bank of Commerce, Brownsville	83,998	10.00	33,589	4.00	41,987	5.00
International Bank of Commerce, Zapata	40,634	9.32	17,433	4.00	21,791	5.00
Commerce Bank	51,427	11.83	17,387	4.00	21,734	5.00

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(20) Capital Requirements (Continued)

The Company's and the bank subsidiaries' actual capital amounts and ratios for 2007 are also presented in the following table:

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
			(greater than or equal to)	(greater than or equal to)	(greater than or equal to)	(greater than or equal to)
	(Dollars in Thousands)					
As of December 31, 2007:						
Total Capital (to Risk Weighted Assets):						
Consolidated	\$889,637	12.99%	\$547,708	8.00%	N/A	N/A
International Bank of Commerce, Laredo	686,411	11.36	483,532	8.00	\$604,415	10.00%
International Bank of Commerce, Brownsville	76,313	18.51	32,983	8.00	41,229	10.00
International Bank of Commerce, Zapata	35,102	22.13	12,692	8.00	15,865	10.00
Commerce Bank	47,109	24.56	15,346	8.00	19,182	10.00
Tier 1 Capital (to Risk Weighted Assets):						
Consolidated	\$820,319	11.98%	\$273,854	4.00%	N/A	N/A
International Bank of Commerce, Laredo	625,133	10.34	241,766	4.00	\$362,649	6.00%
International Bank of Commerce, Brownsville	71,594	17.36	16,492	4.00	24,738	6.00
International Bank of Commerce, Zapata	33,845	21.33	6,346	4.00	9,519	6.00
Commerce Bank	45,045	23.48	7,673	4.00	11,509	6.00
Tier 1 Capital (to Average Assets):						
Consolidated	\$820,319	7.76%	\$422,929	4.00%	N/A	N/A
International Bank of Commerce, Laredo	625,133	7.02	356,394	4.00	\$445,492	5.00%
International Bank of Commerce, Brownsville	71,594	8.79	32,581	4.00	40,726	5.00
International Bank of Commerce, Zapata	33,845	8.78	15,423	4.00	19,278	5.00
Commerce Bank	45,045	9.92	18,168	4.00	22,710	5.00

(21) Fair Value of Financial Instruments

The fair value estimates, methods, and assumptions for the Company's financial instruments at December 31, 2008 and 2007 are outlined below.

Cash and Due From Banks and Federal Funds Sold

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

Time Deposits with Banks

The carrying amounts of time deposits with banks approximate fair value.

Investment Securities

For investment securities, which include U. S. Treasury securities, obligations of other U. S. government agencies, obligations of states and political subdivisions and mortgage pass through and related securities, fair values are based on quoted market prices or dealer quotes. Fair values are based on the value of one unit without regard to any premium or discount that may result from concentrations of

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(21) Fair Value of Financial Instruments (Continued)

ownership of a financial instrument, probable tax ramifications, or estimated transaction costs. See disclosures of fair value of investment securities in Note 3.

Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, real estate and consumer loans as outlined by regulatory reporting guidelines. Each category is segmented into fixed and variable interest rate terms and by performing and non-performing categories.

For variable rate performing loans, the carrying amount approximates the fair value. For fixed rate performing loans, except residential mortgage loans, the fair value is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan. For performing residential mortgage loans, fair value is estimated by discounting contractual cash flows adjusted for prepayment estimates using discount rates based on secondary market sources or the primary origination market. At December 31, 2008 and 2007, the carrying amount of fixed rate performing loans was \$1,272,370,000 and \$1,385,715,000 respectively, and the estimated fair value was \$1,253,496,000 and \$1,372,652,000, respectively.

Fair value for significant impaired loans is based on recent external appraisals, discounted based on internal criteria. If appraisals are not available, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows and discount rates are judgmentally determined using available market and specific borrower information. As of December 31, 2008 and 2007, the net carrying amount of impaired loans was a reasonable estimate of the fair value.

Accrued Interest

The carrying amounts of accrued interest approximate fair value.

Deposits

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposit accounts, savings accounts and interest bearing demand deposit accounts, was equal to the amount payable on demand as of December 31, 2007 and 2006. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is based on currently offered rates. At December 31, 2008 and 2007, the carrying amount of time deposits was \$3,317,512,000 and \$3,352,390,000, respectively, and the estimated fair value was \$3,343,150,000 and \$3,376,754,000, respectively.

Securities Sold Under Repurchase Agreements and Other Borrowed Funds

Due to the contractual terms of these financial instruments, the carrying amounts approximated fair value at December 31, 2008 and 2007.

Junior Subordinated Deferrable Interest Debentures

The Company currently has fixed and floating junior subordinated deferrable interest debentures outstanding. Due to the contractual terms of the floating rate junior subordinated deferrable interest debentures, the carrying amounts approximated fair value at December 31, 2008 and December 31, 2007.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(21) Fair Value of Financial Instruments (Continued)

The fair value of the fixed junior subordinated deferrable interest debentures is based on established market spreads to the debentures. At December 31, 2008 and 2007, the carrying amount of fixed junior subordinated deferrable interest debentures was \$139,190,000 and \$139,154,000, respectively, and the estimated fair value was \$44,704,000 and \$139,566,000, respectively.

Commitments to Extend Credit and Letters of Credit

Commitments to extend credit and fund letters of credit are principally at current interest rates and therefore the carrying amount approximates fair value.

Limitations

Fair value estimates are made at a point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on-and off-statement of condition financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Other significant assets and liabilities that are not considered financial assets or liabilities include the bank premises and equipment and core deposit value. In addition, the tax ramifications related to the effect of fair value estimates have not been considered in the above estimates.

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Continued)

(22) International Bancshares Corporation (Parent Company Only) Financial Information

Statements of Condition
(Parent Company Only)
December 31, 2008 and 2007
(Dollars in Thousands)

	2008	2007
ASSETS		
Cash	\$ 160,754	\$ 580
Repurchase Agreements	—	1,000
Other investments	38,079	31,449
Notes receivable	350	1,841
Investment in subsidiaries	1,264,021	1,103,690
Other assets	1,037	2,667
Total assets	\$1,464,241	\$1,141,227
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Junior subordinated deferrable interest debentures	\$ 201,048	\$ 200,929
Due to IBC Trading	21	21
Other liabilities	5,876	4,372
Total liabilities	206,945	205,322
Shareholders' equity:		
Preferred shares	203,558	—
Common shares	95,499	95,441
Surplus	158,110	144,140
Retained earnings	1,016,003	929,145
Accumulated other comprehensive income	18,189	165
	1,491,359	1,168,891
Less cost of shares in treasury	(234,063)	(232,986)
Total shareholders' equity	1,257,296	935,905
Total liabilities and shareholders' equity	\$1,464,241	\$1,141,227

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(23) International Bancshares Corporation (Parent Company Only) Financial Information

**Statements of Income
(Parent Company Only)**

Years ended December 31, 2008, 2007 and 2006

(Dollars in Thousands)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Income:			
Dividends from subsidiaries	\$ 53,460	\$114,520	\$113,839
Interest income on notes receivable	80	50	126
Interest income on other investments	5,313	6,283	2,508
Other interest income	486	573	1,339
Other	<u>65</u>	<u>—</u>	<u>7</u>
Total income	59,404	121,426	117,819
Expenses:			
Interest expense (Debentures)	14,137	17,178	22,568
Other interest expense	88	—	—
Other	<u>1,793</u>	<u>4,789</u>	<u>3,220</u>
Total expenses	16,018	21,967	25,788
Income before federal income taxes and equity in undistributed net income of subsidiaries	43,386	99,459	92,031
Income tax benefit	<u>(3,593)</u>	<u>(5,281)</u>	<u>(7,918)</u>
Income before equity in undistributed net income of subsidiaries . .	46,979	104,740	99,949
Equity in undistributed net income of subsidiaries	<u>85,133</u>	<u>16,572</u>	<u>17,052</u>
Net income	<u>\$ 132,112</u>	<u>\$121,312</u>	<u>\$117,001</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

(24) International Bancshares Corporation (Parent Company Only) Financial Information

**Statements of Cash Flows
(Parent Company Only)**

Years ended December 31, 2008, 2007 and 2006

(Dollars in Thousands)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Operating activities:			
Net income	\$132,112	\$121,312	\$ 117,001
Adjustments to reconcile net income to net cash provided by operating activities:			
Accretion of junior subordinated interest deferrable debentures	119	332	548
Stock compensation expense	692	771	874
Increase (decrease) in other liabilities	1,443	(1,732)	1,459
Equity in undistributed net income of subsidiaries	<u>(85,133)</u>	<u>(16,572)</u>	<u>(17,052)</u>
Net cash provided by operating activities	<u>49,233</u>	<u>104,111</u>	<u>102,830</u>
Investing activities:			
Contributions to subsidiaries	(57,114)	(23,470)	(424)
Proceeds (repurchase) of repurchase agreement with banks	1,000	5,303	(3,703)
Net decrease (increase) in notes receivable	1,491	(205)	900
Increase in other assets	<u>(5,000)</u>	<u>(6,714)</u>	<u>(4,215)</u>
Net cash used in investing activities	<u>(59,623)</u>	<u>(25,086)</u>	<u>(7,442)</u>
Financing activities:			
Proceeds from issuance of subordinated debentures	—	53,609	75,259
Payments on subordinated debentures	—	(63,920)	(101,290)
Proceeds from issuance of preferred shares	216,000	—	—
Proceeds from stock transactions	894	5,686	1,919
Payments of cash dividends	(45,253)	(44,738)	(44,166)
Payments of cash dividends in lieu of fractional shares	—	(27)	—
Purchase of treasury stock	<u>(1,077)</u>	<u>(29,710)</u>	<u>(28,017)</u>
Net cash provided by (used in) financing activities	<u>170,564</u>	<u>(79,100)</u>	<u>(96,295)</u>
Increase (decrease) in cash	160,174	(75)	(907)
Cash at beginning of year	<u>580</u>	<u>655</u>	<u>1,562</u>
Cash at end of year	<u>\$160,754</u>	<u>\$ 580</u>	<u>\$ 655</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Condensed Quarterly Income Statements
(Dollars in Thousands, Except Per Share Amounts)
(Unaudited)

	<u>Fourth Quarter</u>	<u>Third Quarter</u>	<u>Second Quarter</u>	<u>First Quarter</u>
2008				
Interest income	\$140,817	\$138,194	\$136,931	\$148,661
Interest expense	<u>49,835</u>	<u>54,076</u>	<u>56,790</u>	<u>71,030</u>
Net interest income	90,982	84,118	80,141	77,631
Provision for probable loan losses	7,123	7,037	4,101	1,552
Non-interest income	41,675	50,823	51,017	46,294
Non-interest expense	<u>77,156</u>	<u>76,274</u>	<u>76,384</u>	<u>70,997</u>
Income before income taxes	48,378	51,630	50,673	51,376
Minority interest in consolidated subsidiaries	98	317	—	—
Income taxes	<u>16,577</u>	<u>17,433</u>	<u>17,624</u>	<u>17,896</u>
Net income	<u>\$ 31,703</u>	<u>\$ 33,880</u>	<u>\$ 33,049</u>	<u>\$ 33,480</u>
Per common share:				
Basic				
Net income	<u>\$.47</u>	<u>\$.49</u>	<u>\$.48</u>	<u>\$.49</u>
Diluted				
Net income	<u>\$.46</u>	<u>\$.49</u>	<u>\$.48</u>	<u>\$.49</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Condensed Quarterly Income Statements (Continued)
(Dollars in Thousands, Except Per Share Amounts)
(Unaudited)

	<u>Fourth Quarter</u>	<u>Third Quarter</u>	<u>Second Quarter</u>	<u>First Quarter</u>
2007				
Interest income	\$159,152	\$159,158	\$162,408	\$162,855
Interest expense	81,064	81,350	82,847	88,079
Net interest income	78,088	77,808	79,561	74,776
(Credit) provision for probable loan losses	(405)	(3,916)	1,198	1,361
Non-interest income	46,240	45,617	47,266	26,240
Non-interest expense	76,433	78,352	73,429	72,068
Income before income taxes	48,300	48,989	52,200	27,587
Minority interest in consolidated subsidiaries	—	—	(78)	78
Income taxes	12,884	16,327	17,688	8,865
Net income	<u>\$ 35,416</u>	<u>\$ 32,662</u>	<u>\$ 34,590</u>	<u>\$ 18,644</u>
Per common share:				
Basic				
Net income	<u>\$.52</u>	<u>\$.47</u>	<u>\$.50</u>	<u>\$.27</u>
Diluted				
Net income	<u>\$.52</u>	<u>\$.47</u>	<u>\$.50</u>	<u>\$.26</u>

INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES
Condensed Average Statements of Condition
(Dollars in Thousands, Except Per Share Amounts)
(Unaudited)

Distribution of Assets, Liabilities and Shareholders' Equity

The following table sets forth a comparative summary of average interest earning assets and average interest bearing liabilities and related interest yields for the years ended December 31, 2008, 2007, and 2006:

	2008			2007			2006		
	Average Balance	Interest	Average Rate/Cost	Average Balance	Interest	Average Rate/Cost	Average Balance	Interest	Average Rate/Cost
(Dollars in Thousands)									
Assets									
Interest earning assets:									
Loan, net of unearned discounts:									
Domestic	\$ 5,360,116	\$353,635	6.60%	\$ 4,920,774	\$422,039	8.58%	\$ 4,507,583	\$379,340	8.42%
Foreign	283,444	17,083	6.03	289,678	21,525	7.43	288,906	20,680	7.16
Investment securities:									
Taxable	4,120,008	188,928	4.59	4,055,546	190,371	4.69	4,379,218	200,474	4.58
Tax-exempt	72,117	3,514	4.87	87,234	4,270	4.89	93,776	4,577	4.88
Federal funds sold	53,019	927	1.75	54,634	2,712	4.96	75,016	3,596	4.79
Other	9,874	516	5.23	22,448	2,656	5.81	5,956	406	6.82
Total interest-earning assets	9,898,578	564,603	5.70%	9,430,314	643,573	6.82%	9,350,455	609,073	6.51%
Non-interest earning assets:									
Cash and due from banks	236,656			222,116			243,374		
Bank premises and equipment, net	445,487			405,536			369,058		
Other assets	728,038			750,454			764,330		
Less allowance for probable loan losses	(64,917)			(65,688)			(68,673)		
Total	\$11,243,842			\$10,742,732			\$10,658,544		
Liabilities and Shareholders' Equity									
Interest bearing liabilities:									
Savings and interest bearing demand deposits									
	\$ 2,286,000	\$ 26,651	1.17%	\$ 2,328,078	\$ 53,778	2.31%	\$ 2,122,302	\$ 40,444	1.91%
Time deposits:									
Domestic	1,702,549	55,287	3.25	1,704,871	73,593	4.32	1,720,742	65,597	3.81
Foreign	1,644,997	51,192	3.11	1,623,791	69,427	4.28	1,527,958	57,480	3.77
Securities sold under repurchase agreements	1,436,374	50,400	3.51	982,884	43,837	4.46	670,104	30,137	4.50
Other borrowings	1,395,220	33,976	2.44	1,462,504	75,317	5.15	2,040,691	103,362	5.07
Junior subordinated interest deferrable debentures									
	201,042	14,137	7.03	213,119	17,178	8.06	232,260	22,568	9.72
Senior notes	—	88	—	—	210	—	—	—	—
Total interest bearing liabilities	8,666,182	231,731	2.67%	8,315,247	333,340	4.01%	8,314,057	319,588	3.84%
Non-interest bearing liabilities:									
Demand Deposits	1,455,036			1,417,751			1,364,611		
Other liabilities	132,306			125,952			145,538		
Shareholders' equity	990,318			883,782			834,338		
Total	\$11,243,842			\$10,742,732			\$10,658,544		
Net interest income		\$332,872			\$310,233			\$289,485	
Net yield on interest earning assets			3.36%			3.29%			3.10%

**INTERNATIONAL BANCSHARES CORPORATION
OFFICERS AND DIRECTORS**

OFFICERS

DENNIS E. NIXON
Chairman of the Board and President

R. DAVID GUERRA
Vice President

EDWARD J. FARIAS
Vice President

RICHARD CAPPS
Vice President

IMELDA NAVARRO
Treasurer

WILLIAM CUELLAR
Auditor

MARISA V. SANTOS
Secretary

HILDA V. TORRES
Assistant Secretary

DIRECTORS

DENNIS E. NIXON
President, International Bank of Commerce

IRVING GREENBLUM
International Investments/Real Estate

R. DAVID GUERRA
President
International Bank of Commerce
Branch in McAllen, TX

DANIEL B. HASTINGS, JR.
Licensed U. S. Custom Broker
President
Daniel B. Hastings, Inc.

RICHARD E. HAYNES
Attorney at Law
Real Estate Investments

IMELDA NAVARRO
Senior Executive Vice President
International Bank of Commerce

SIOMA NEIMAN
International Entrepreneur

PEGGY J. NEWMAN
Investments

LEONARDO SALINAS
Investments

ANTONIO R. SANCHEZ, JR.
Chairman of the Board
Sanchez Oil & Gas Corporation
Investments