



Living & Giving



**BRISCOES**  
HOMEWARE



# Annual Report

for the period ended 27 January 2013



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## Living & Giving

## Key Facts

	Audited period ending 27 January 2013 \$000	Audited period ending 29 January 2012 \$000	Audited period ending 30 January 2011 \$000	Audited period ending 31 January 2010 \$000	Audited period ended 25 January 2009 \$000
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### Trading Results

Sales Revenue	<b>452,702</b>	438,037	419,294	416,686	388,467
Gross profit margin	<b>40.0%</b>	39.5%	39.8%	39.9%	38.6%
Earnings before interest and tax (EBIT)	<b>40,970</b>	36,666	32,755	30,118	15,113
Net profit after tax (NPAT)	<b>30,468</b>	27,529	21,612	21,026	11,634
Net cash flows from operating activities	<b>31,406</b>	42,030	45,264	14,910	28,099

### Financial Position and Statistics

Shareholders' funds	<b>128,581</b>	141,212	131,886	127,621	121,550
Total assets	<b>191,831</b>	207,305	191,119	173,707	177,184
EBIT per share	<b>19.2c</b>	17.2c	15.4c	14.2c	7.1c
NPAT per share	<b>14.3c</b>	12.9c	10.2c	9.9c	5.5c
Operating cashflow per share	<b>14.7c</b>	19.7c	21.3c	7.0c	13.2c
Current ratio	<b>2.3:1</b>	2.4:1	2.5:1	2.7:1	2.3:1
Shareholders' funds to total assets	<b>67.0%</b>	68.1%	69.0%	73.5%	68.6%

### Store Numbers

Homeware	<b>48</b>	47	54	58	57
Sporting Goods	<b>32</b>	32	32	32	32
<b>Briscoe Group</b>	<b>80</b>	79	86	90	89

### Total Store Area (m<sup>2</sup>)

Homeware	<b>93,014</b>	90,615	93,964	94,852	94,602
Sporting Goods	<b>51,884</b>	51,417	53,204	53,714	53,714
<b>Briscoe Group</b>	<b>144,898</b>	142,032	147,168	148,566	148,316



# Chairman's Review

We are pleased to present the Directors' Reports on the financial and operational performance of Briscoe Group Limited for the 52 week period ended 27 January 2013.

The 2012-13 year was again one of significant growth for the Group and despite a continuation of the very challenging and competitive retail market in which the Group operates, we were delighted to announce, during March, another record full year profit for the Group. This result continues the strong profit growth produced by the Group for the previous three years and reflects a range of initiatives implemented during that time.

Constant focus on inventory management, cost control, people development, promotional planning, operational structure and expansion of our online operations has delivered this consistency in growth and underpins our commitment to continually reinforce our unique value proposition. We always strive to drive all our businesses to ensure customers have the best possible choice of product and that they have a great in-store experience. It's clear that to attract customers it is essential to provide a compelling value proposition.

This past year provided some important highlights for the Group.

Not the least of these was the performance of Rebel Sport given the strong comparatives we were up against from the Rugby World Cup but also the increased competition as a result of the entrance to the market of a new outdoor retailer increasing the competition across the fishing, camping and outdoor categories. For Rebel Sport to deliver positive same store sales as well as significant increases to gross profit margin and earnings before interest and tax is extremely satisfying.

Another exceptional highlight for the Group was the celebrations to mark the 150 year anniversary of the Briscoes brand. These culminated in a special dinner attended by a number of present and past employees as well as many of our loyal suppliers. The event was combined with our annual fundraising function in support of our charity of choice, Cure Kids. We are immensely proud of this important milestone for the Briscoes brand making it one of New Zealand's most recognisable, trusted and indeed iconic retailing brands.

During the year the Board recognised that the Group's cash balances had increased to an extent that a distribution of cash back to shareholders was possible without impeding the Board's conservative approach to funding and without being an impediment to the Group's

ability to take advantage of acquisition or expansion opportunities should they crystallise. Consequently at the company's Annual Meeting in May 2012 the Board announced the payment of a special dividend of 10.0 cents per share. This resulted in a payment to shareholders in June 2012 totaling \$21,368,750 while retaining cash balances at a level the Board was comfortable with. We continue to seek acquisition and expansion opportunities and this remains the most preferred potential use of surplus cash as has been indicated previously to the market and shareholders.

During the previous year we launched fully transactional websites for all three of the Group's brands and during 2012/13 we realised a significant lift in sales for our online stores. Our websites are also having a strongly positive impact on in-store sales as increasing numbers of customers research online ahead of making purchases.

The Group remains in a very strong financial position with \$78 million of cash balances at year end and no interest-bearing liabilities. During the year we opened two new stores, continued our ongoing store refurbishment programme and made increased levels of distributions to shareholders. We actively pursue and evaluate opportunities to generate increased future returns with expansion through acquisition or store rollout continuing to be evaluated on the basis of the potential to add value to Briscoe Group and its shareholders.

## Financial performance

Sales revenue increased by 3.35 percent to \$452.70 million, compared with \$438.04 million previously. On a same store basis, sales increased for the year by 2.59 percent.

Gross profit increased from \$173.10 million to \$181.10 million, equating to a gross profit margin of 40.0 percent compared with 39.5 percent for the previous year.

Net Profit After Tax (NPAT) was \$30.47 million compared to the \$27.53 million for last year, an improvement of 10.7 percent on last year's reported NPAT.

The results were for the 52 week period from 30 January 2012 to 27 January 2013 compared to the 52 week period last year from 31 January 2011 to 29 January 2012.

Inventories were \$64.57 million at 27 January 2013, being \$2.51 million higher than the \$62.06 million reported for last year, due to the increase in inventory holding for product directly imported by the Group as well as the two new stores opened during the year.

Net cash inflows from operating activities were \$31.41 million, \$10.62 million below those of last year, primarily as a result of higher inventory balances due to new store openings and increased payments to suppliers reflecting increased sales volume and timing of creditor payments at year-end.

Net cash outflows from investing activities were \$5.80 million reflecting investment made in store fit-outs and refurbishments during the year.

## Dividend

The directors resolved to pay a final dividend of 7.00 cents per share (cps), fully imputed. When added to the interim dividend of 4.00 cps, this brings the total dividend for the year to 11.00cps, representing 77% of the Group's tax paid earnings (excluding the special dividend payment made in June 2012). During the last four years the Group has paid out 78% of tax paid earnings in normal dividends and 100% when the special dividend is included.

The directors approved the final dividend payment date of 27 March 2013 and the share register closed to determine entitlements to the dividend at 5 pm on 22 March 2013.

## Executive Share Option Plan

The Board is of the view that all shareholders benefit from the issue to key senior executives of long-term, appropriately-priced share options that crystallise only on delivery of increased shareholder value. In 2003 the Group established an Executive Share Option Plan to issue options to selected senior executives and, subject to shareholder approval, to Executive Directors. The Board intends to issue up to a further 1,600,000 options in the current 2013-14 financial year. This will result in the total number of share options issued under the scheme since its inception and still exercisable being equivalent to 2.2 percent of the current issued share capital.

The first four tranches of options, issued between 2003 and 2006 have now lapsed with no options being exercised. The fifth tranche expired on 14 December 2011 with 432,500 options being exercised from the original 1,139,000 options issued. The sixth tranche expired on the 28 November 2012 with 1,115,000 being exercised from the original 1,430,000 options issued. The seventh tranche became exercisable at a price of \$0.95 each from 27 November 2012. Of the 1,560,000 options issued in that tranche, 313,000 are still exercisable at the time of writing this report. The holders have until 27 November 2013 to exercise them. The necessary disclosures will continue to be made in

relation to the share options issued by the Group as and when options are exercised or lapse.

Further details of the Executive Share Options Plan can be found in Note 21 (page 43) of the financial statements contained within this Annual Report.

## Community Sponsorship

At Briscoe Group we pride ourselves on being a responsible and socially aware corporate citizen.

We are proud to be a key partner of Cure Kids and believe it's important to put our support and resources behind a cause that fits our values. To date we have raised in excess of \$2.8 million to help them fund leading-edge research to enhance the quality of life for thousands of Kiwi children and their families.

Alaister Wall, Deputy Managing Director of Briscoe Group continues as a director of Cure Kids, with support for the charity also coming from throughout the Group and from Group suppliers and other parties we work with.

In addition to our alignment with Cure Kids we support a wide variety of local community based charities, sports clubs and other initiatives by donating product to support fundraising efforts.

As part of the recent 150 year celebrations and to recognise that every great organisation is dependent on its great people, we announced our intention for Briscoe Group to establish an Education Foundation in the form of scholarships to eligible selected Briscoe Group employees or their children. The purpose of the scholarships will be to encourage tertiary level study predominantly in New Zealand among deserving employees of the Company or their children, in a field that is important or complementary to a core function of the business.

## Directors, Management and Staff

In addition to participating in formal monthly Board meetings throughout the year, the directors attended other meetings of directors and regular meetings of the Board's Audit and Human Resources Committees.

On behalf of my fellow directors, I wish to acknowledge the enormous contributions of all employees to the Group's performance during the year. Their contributions are sincerely appreciated.



Dame Rosanne Meo,  
CHAIRMAN



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HOMEWARE



Living & Giving



## Managing Director's Review of Operations

### Introduction

We are very pleased to have produced another record profit for Briscoe Group, achieved in a very competitive market. The result continues the strong profit growth produced by the Group for the previous three years and reflects a range of initiatives implemented during that time.

Our key drives throughout the year were:

- To continually improve the quality and value of product ranges,
- To generate relevant promotions that have strong impact and that offer customers great product at great prices,
- To continue to develop our inventory management processes to improve stock-turn and product availability for customers,
- To keep costs in all areas of business firmly under control, and
- To continually improve the level of service offered to customers every time they choose to purchase from us.

The mix of incentives we offer to our management team underpins these retail basics and the progress made in these areas has once again resulted in improved profitability for Briscoe Group against a tough trading background. The increase in profit will result in significant rewards to our key people through the Group's incentive scheme, which will also motivate and focus the team on maximising profitability as we move through the current financial year.

Stock-turn for Briscoe Group improved again during a year in which we increased the amount of product we imported directly, as a result of the margin opportunity presented by the strong New Zealand dollar. Improving stock-turn, while increasing the mix of imported to non-imported product to drive higher margins, is a credit to the merchandise and management teams.

The Sales and Service programme, which we piloted and launched early in the year, helped our store based business managers to focus their teams on improving the level of service offered to customers. While recognising we have more to do to optimise our service offering, we have made excellent progress in most stores during the past year. With the programme now firmly fixed in our business we have a vehicle that we can use to drive service improvements and assist us to enhance areas we believe will maximise returns for our shareholders.

The Profit Centre structure continues to be refined to ensure the stores have the most suitable people with the best possible use of resources within each profit centre. We made a number of changes at Business Manager level to ensure we are continually up-skilling, refreshing, challenging and developing these important members of the management team.

The business we drive through our transactional websites has continued to grow as we further develop our understanding of the best ways to develop this important sales channel. We are very excited by the opportunities offered through the online channel and will continue to improve the offer by making the online experience more efficient and attractive, and the websites easier to use.

Everyone at Briscoe Group was particularly pleased and proud when our Salisbury Street Briscoes Homeware store reopened in August thereby making Briscoe Group one of the first major retailers to rebuild and reopen a large format store since the February 2011 earthquake. In addition to this, the extension and complete refurbishment of the Briscoes Homeware store at Hornby further reinforced the Groups' commitment to this region and ensures it is well positioned to serve the needs of Christchurch customers.



## Homeware

The use of layered advertising campaigns supporting aggressive, relevant promotions kept Briscoes Homeware in front of target customers throughout the year. The new ranges of product, which flowed into the stores, were supported by hard-hitting price-based promotions emphasising the unique quality, range and value combination we offer. The relationships we enjoy with our suppliers, the analytical capability provided by our SAP merchandise system and the regular international travel undertaken by the merchandise team create an atmosphere in which product ranges are continually challenged and improved.

The space realignment project, which was completed during 2011 at Botany Downs, Albany and Henderson, produced benefits in all these stores as a result of the increased space; especially evident over the busy Christmas period. During the year all planned minor works and counter-realignment projects were

completed to schedule resulting in better use of space in every case. In addition to the Salisbury Street reopening and the Hornby extension, the Cambridge store was extended and completely refurbished and a full refurbishment was also completed at the Blenheim Briscoes Homeware store. Both the Cambridge and Blenheim stores service regional catchments and the improved format has been welcomed by customers.

We believe the future for Living & Giving is for it to be a web-dominated business supported by a small number of bricks and mortar stores.

## Sporting Goods

Our challenge at the beginning of the year for Rebel Sport was to replace the significant sales of product driven by the Rugby World Cup and we are delighted with how the brand performed given the extremely high comparatives we were up against and also given the increased competition in the fishing, camping and





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outdoor categories. The focus on managing inventories carefully has helped Rebel Sport to be in the best possible position to take advantage of opportunities as they arise and we have continued to promote aggressively in these categories.

In May 2012 we relocated the Rebel Sport Hamilton store to the Centre Place shopping centre and in December a new Rebel Sport store was opened in Blenheim, which now shares parking, management, storage and office facilities with the adjacent, recently refurbished Briscoes Homeware store.

**People and performance**

The Sales and Service programme launched earlier in the year is no longer seen as a programme but rather “the way we do things”. It is a great example of recognising how important it is to value the customer and to continually look for ways to reinforce our unique product quality, range and value combination and to ensure a great in-store experience. We are committed to improving the service we offer and we believe that further improvements in this area during the coming year will contribute to increased sales.

**Priorities and outlook for 2013/14**

Profit growth will continue to be the focus. Our people are critical to our success and by continuing to develop and improve the quality of our people we believe they are better able to drive incremental profit.

We will continue to develop our online businesses. Order fulfilment is currently conducted from the Panmure and Salisbury Street stores for Briscoes Homeware, from the Panmure store for Rebel Sport and from a standalone Auckland warehouse for Living & Giving. During the year our fulfilment models will be reviewed with a view to expanding the number of fulfilment locations, which will result in lower freight costs and quicker deliveries to customers.

This year will see the completion of the checkout-replacement programme in the balance of Briscoes Homeware and Rebel Sport stores, which will result in better customer service and additional usable retail space in each of these stores. A number of our older stores will receive refurbishments to bring them into line with our latest formats. As always, every development project is required to deliver incremental profit to satisfy our internal requirement for return on investment.

We are not counting on any significant changes during this year to the overall economic retailing environment, and anticipate it will continue to be very competitive, but we are confident we have the focus, people and initiatives in place to continue to strengthen our position as New Zealand’s leading retailer of homeware and sporting goods.

Rod Duke  
GROUP MANAGING DIRECTOR



# Financial Statements

The Board of Directors is pleased to present the Financial Statements for Briscoe Group Limited for the 52 week period ended 27 January 2013. The Financial Statements presented are signed for and on behalf of the Board, and were authorised for issue on the date below.



Dame Rosanne Meo  
CHAIRMAN



Rod Duke  
GROUP MANAGING DIRECTOR

7 March 2013

## Income Statements

### For the 52 week period ended 27 January 2013

	Notes	Group		Parent	
		Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Sales revenue		452,702	438,037	–	–
Cost of goods sold		(271,598)	(264,933)	–	–
<b>Gross profit</b>		<b>181,104</b>	173,104	–	–
Other operating income	5	221	81	58,888	35,570
Store expenses		(86,082)	(82,898)	–	–
Administration expenses		(54,273)	(53,621)	(13,758)	(14,062)
<b>Operating profit</b>		<b>40,970</b>	36,666	<b>45,130</b>	21,508
Net finance income	5	1,702	1,697	1,199	1,056
<b>Profit before income tax</b>		<b>42,672</b>	38,363	<b>46,329</b>	22,564
Income tax expense	6	(12,204)	(10,834)	(868)	(806)
<b>Net profit attributable to shareholders</b>		<b>30,468</b>	27,529	<b>45,461</b>	21,758
<b>Earnings per share for profit attributable to shareholders:</b>					
Basic earnings per share (cents)	7	14.3	13.0	21.3	10.2
Diluted earnings per share (cents)	7	14.0	12.6	20.8	10.0

*The above income statements should be read in conjunction with the accompanying notes.*

# Statements of Comprehensive Income

For the 52 week period ended 27 January 2013

	<b>Group</b>		<b>Parent</b>	
	<b>Period ended</b>	Period ended	<b>Period ended</b>	Period ended
	<b>27 January</b>	29 January	<b>27 January</b>	29 January
	<b>2013</b>	2012	<b>2013</b>	2012
	<b>\$000</b>	\$000	<b>\$000</b>	\$000
<b>Net Profit attributable to shareholders</b>	<b>30,468</b>	27,529	<b>45,461</b>	21,758
<b>Other comprehensive income:</b>				
Fair value loss recycled to income statement	<b>1,422</b>	3,963	–	–
Fair value loss taken to the cashflow hedge reserve	<b>(1,744)</b>	(3,103)	–	–
Deferred tax on fair value hedge taken to income statement 14	<b>(398)</b>	(1,110)	–	–
Deferred tax on fair value transfers to cashflow hedge reserve 14	<b>488</b>	869	–	–
<b>Total other comprehensive income</b>	<b>(232)</b>	619	–	–
<b>Total comprehensive income attributable to shareholders</b>	<b>30,236</b>	28,148	<b>45,461</b>	21,758

*The above statements of comprehensive income should be read in conjunction with the accompanying notes.*

# Statements of Changes in Equity

For the 52 week period ended 27 January 2013

Group	Notes	Share capital	Cashflow hedge reserve	Share options reserve	Retained earnings	Total equity
		\$000	\$000	\$000	\$000	\$000
<b>Balance at 30 January 2011</b>		40,625	(1,022)	636	91,647	131,886
Net profit attributable to shareholders		–	–	–	27,529	27,529
<b>Other comprehensive income:</b>						
Fair value loss recycled to income statement		–	3,963	–	–	3,963
Fair value loss taken to the cashflow hedge reserve		–	(3,103)	–	–	(3,103)
Deferred tax on fair value hedge taken to income statement	14	–	(1,110)	–	–	(1,110)
Deferred tax on fair value transfers to cashflow hedge reserve	14	–	869	–	–	869
Total comprehensive income for the period		–	619	–	27,529	28,148
<b>Transactions with owners:</b>						
Dividends paid	20	–	–	–	(20,169)	(20,169)
Share options charged to income statement	21	–	–	406	–	406
Share options exercised	19,21	1,107	–	(166)	–	941
Transfer for share options lapsed and forfeited	21	–	–	(216)	216	–
<b>Balance at 29 January 2012</b>		41,732	(403)	660	99,223	141,212
Net profit attributable to shareholders		–	–	–	30,468	30,468
<b>Other comprehensive income:</b>						
Fair value loss recycled to income statement		–	1,422	–	–	1,422
Fair value loss taken to the cashflow hedge reserve		–	(1,744)	–	–	(1,744)
Deferred tax on fair value hedge taken to income statement	14	–	(398)	–	–	(398)
Deferred tax on fair value transfers to cashflow hedge reserve	14	–	488	–	–	488
Total comprehensive income for the period		–	(232)	–	30,468	30,236
<b>Transactions with owners:</b>						
Dividends paid	20	–	–	–	(43,806)	(43,806)
Share options charged to income statement	21	–	–	458	–	458
Share options exercised	19,21	585	–	(104)	–	481
Transfer for share options lapsed and forfeited	21	–	–	(92)	92	–
<b>Balance at 27 January 2013</b>		42,317	(635)	922	85,977	128,581
<b>Parent</b>						
	Notes	Share capital	Cashflow hedge reserve	Share options reserve	Retained earnings	Total equity
		\$000	\$000	\$000	\$000	\$000
<b>Balance at 30 January 2011</b>		40,625	–	636	11,316	52,577
Net profit attributable to shareholders		–	–	–	21,758	21,758
Total comprehensive income for the period		–	–	–	21,758	21,758
<b>Transactions with owners:</b>						
Dividends paid	20	–	–	–	(20,169)	(20,169)
Share options charged to income statement	21	–	–	406	–	406
Share options exercised	19,21	1,107	–	(166)	–	941
Transfer for share options lapsed and forfeited	21	–	–	(216)	216	–
<b>Balance at 29 January 2012</b>		41,732	–	660	13,121	55,513
Net profit attributable to shareholders		–	–	–	45,461	45,461
Total comprehensive income for the period		–	–	–	45,461	45,461
<b>Transactions with owners:</b>						
Dividends paid	20	–	–	–	(43,806)	(43,806)
Share options charged to income statement	21	–	–	458	–	458
Share options exercised	19,21	585	–	(104)	–	481
Transfer for share options lapsed and forfeited	21	–	–	(92)	92	–
<b>Balance at 27 January 2013</b>		42,317	–	922	14,868	58,107

The above statements of changes in equity should be read in conjunction with the accompanying notes.



# Balance Sheets

## As at 27 January 2013

	Notes	Group		Parent	
		27 January 2013 \$000	29 January 2012 \$000	27 January 2013 \$000	29 January 2012 \$000
<b>EQUITY</b>					
Share capital	19	42,317	41,732	42,317	41,732
Cashflow hedge reserve	3(c),8	(635)	(403)	–	–
Share options reserve	21	922	660	922	660
Retained earnings		85,977	99,223	14,868	13,121
<b>TOTAL EQUITY</b>		<b>128,581</b>	141,212	<b>58,107</b>	55,513
<b>LIABILITIES</b>					
<b>Non-current liabilities</b>					
Employee benefits	17	575	572	150	170
<b>Total non-current liabilities</b>		<b>575</b>	572	<b>150</b>	170
<b>Current liabilities</b>					
Trade and other payables	15	50,532	54,674	992	1,297
Due to related parties	22	–	–	7	7,280
Provisions	16	89	84	–	–
Employee benefits	17	7,638	7,109	2,281	2,061
Taxation payable	14	3,561	3,001	–	–
Derivative financial instruments	3(c)	855	653	–	–
<b>Total current liabilities</b>		<b>62,675</b>	65,521	<b>3,280</b>	10,638
<b>TOTAL LIABILITIES</b>		<b>63,250</b>	66,093	<b>3,430</b>	10,808
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>191,831</b>	207,305	<b>61,537</b>	66,321
<b>ASSETS</b>					
<b>Non-current assets</b>					
Investments in subsidiaries	11	–	–	2,783	2,783
Property, plant and equipment	12	44,563	45,144	–	–
Intangible assets	13	1,307	1,254	–	–
Deferred tax	14	1,237	770	280	267
<b>Total non-current assets</b>		<b>47,107</b>	47,168	<b>3,063</b>	3,050
<b>Current assets</b>					
Cash and cash equivalents	8	77,541	95,337	52,696	24,005
Trade and other receivables	9	2,534	2,622	1,110	1,039
Due from related parties	22	–	–	4,288	38,011
Inventories	10	64,573	62,057	–	–
Taxation receivable	14	–	–	380	216
Derivative financial instruments	3(c)	76	121	–	–
<b>Total current assets</b>		<b>144,724</b>	160,137	<b>58,474</b>	63,271
<b>TOTAL ASSETS</b>		<b>191,831</b>	207,305	<b>61,537</b>	66,321

*The above balance sheets should be read in conjunction with the accompanying notes.*

# Statements of Cash Flows

## For the 52 week period ended 27 January 2013

	Group		Parent		
	Notes	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>OPERATING ACTIVITIES</b>					
<b>Cash was provided from</b>					
Receipts from customers		452,904	437,516	-	-
Rent received		46	76	-	-
Dividends received		4	5	43,781	20,169
Interest received		1,778	1,690	1,195	1,080
Insurance recovery		171	-	-	-
Management fees received		-	-	15,790	15,214
Net GST received		-	-	343	382
		<b>454,903</b>	<b>439,287</b>	<b>61,109</b>	<b>36,845</b>
<b>Cash was applied to</b>					
Payments to suppliers		(347,420)	(327,816)	(6,003)	(5,231)
Payments to employees		(49,581)	(46,157)	(8,488)	(7,742)
Interest paid		(12)	(33)	(8)	(4)
Net GST paid		(14,463)	(13,059)	-	-
Income tax paid		(12,021)	(10,192)	(1,045)	(847)
		<b>(423,497)</b>	<b>(397,257)</b>	<b>(15,544)</b>	<b>(13,824)</b>
<b>Net cash inflows from operating activities</b>		<b>31,406</b>	<b>42,030</b>	<b>45,565</b>	<b>23,021</b>
<b>INVESTING ACTIVITIES</b>					
<b>Cash was provided from</b>					
Proceeds from sale of property, plant and equipment		24	82	-	-
		<b>24</b>	<b>82</b>	<b>-</b>	<b>-</b>
<b>Cash was applied to</b>					
Purchase of property, plant and equipment	12	(5,175)	(9,340)	-	-
Purchase of intangible assets	13	(651)	(1,178)	-	-
		<b>(5,826)</b>	<b>(10,518)</b>	<b>-</b>	<b>-</b>
<b>Net cash (outflows) from investing activities</b>		<b>(5,802)</b>	<b>(10,436)</b>	<b>-</b>	<b>-</b>
<b>FINANCING ACTIVITIES</b>					
<b>Cash was provided from</b>					
Net advances from subsidiaries		-	-	26,451	-
Issue of new shares	19	481	941	481	941
		<b>481</b>	<b>941</b>	<b>26,932</b>	<b>941</b>
<b>Cash was applied to</b>					
Net advances to subsidiaries		-	-	-	(11,443)
Dividends paid	20	(43,806)	(20,169)	(43,806)	(20,169)
		<b>(43,806)</b>	<b>(20,169)</b>	<b>(43,806)</b>	<b>(31,612)</b>
<b>Net cash (outflows) from financing activities</b>		<b>(43,325)</b>	<b>(19,228)</b>	<b>(16,874)</b>	<b>(30,671)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>		<b>(17,721)</b>	<b>12,366</b>	<b>28,691</b>	<b>(7,650)</b>
Cash and cash equivalents at beginning of period		95,337	82,794	24,005	31,655
Foreign cash balance cash flow hedge adjustment		(75)	177	-	-
<b>Cash and cash equivalents at period end</b>	8	<b>77,541</b>	<b>95,337</b>	<b>52,696</b>	<b>24,005</b>

# Statements of Cash Flows continued

## For the 52 week period ended 27 January 2013

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>RECONCILIATION OF NET CASH FLOWS FROM OPERATING ACTIVITIES TO REPORTED NET PROFIT</b>				
<b>Reported net profit attributable to shareholders</b>	<b>30,468</b>	27,529	<b>45,461</b>	21,758
<b>Items not involving cash flows</b>				
Depreciation and amortisation expense	<b>6,128</b>	6,203	–	–
Adjustment for fixed increase leases	<b>(78)</b>	(143)	–	–
Impact of statutory change in depreciation on buildings	–	(95)	–	–
Bad debts and movement in doubtful debts	<b>37</b>	27	–	–
Inventory adjustments	<b>211</b>	601	–	–
Amortisation of executive share options cost	<b>458</b>	406	<b>458</b>	406
(Gain)/loss on disposal of assets	<b>202</b>	(34)	–	–
	<b>6,958</b>	6,965	<b>458</b>	406
<b>Impact of changes in working capital items</b>				
Decrease (increase) in trade and other receivables	<b>51</b>	(787)	<b>(71)</b>	(352)
Decrease (increase) in inventories	<b>(2,727)</b>	519	–	–
Increase (decrease) in taxation payable	<b>560</b>	1,109	<b>(164)</b>	67
Increase (decrease) in trade payables	<b>(4,176)</b>	3,498	<b>56</b>	256
Increase (decrease) in other payables and accruals	<b>272</b>	3,197	<b>(175)</b>	886
	<b>(6,020)</b>	7,536	<b>(354)</b>	857
	<b>31,406</b>	42,030	<b>45,565</b>	23,021

*The above statements of cash flows should be read in conjunction with the accompanying notes.*



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 1. Summary of significant accounting policies

These consolidated financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS). The financial statements comply with International Financial Reporting Standards (IFRS).

#### (a) Basis of preparation of financial statements

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

#### Entities reporting

Briscoe Group Limited ('Company' or 'Parent') and its subsidiaries together are referred to in these financial statements as the Group or the consolidated entity. The Company and its subsidiaries are designated as profit-oriented entities for financial reporting purposes.

The financial statements of the Parent are for the Company as a separate legal entity.

#### Reporting period

These financial statements are in respect of the 52 week period 30 January 2012 to 27 January 2013 and provide balance sheets as at 27 January 2013. The comparative period is in respect of the 52 week period 31 January 2011 to 29 January 2012. The Group operates on a weekly trading and reporting cycle resulting in 52 weeks for most years with a 53 week year occurring once every 5-6 years.

#### Statutory base

Briscoe Group Limited is a company incorporated and domiciled in New Zealand, registered under the Companies Act 1993 and is an issuer in terms of the Securities Act 1978. The Company is also listed on the New Zealand Stock Exchange (NZSX).

The financial statements have been prepared in accordance with the requirements of the Financial Reporting Act 1993 and the Companies Act 1993.

#### Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and liabilities (including derivative instruments) at fair value through profit or loss.

#### Critical accounting estimates, judgements and assumptions

The preparation of financial statements in conformity with NZ IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The Directors regularly review all accounting policies and areas of judgement in presenting the financial statements.

#### Estimates

The Group tests annually whether tangible and intangible assets have suffered any impairment, in accordance with the accounting policy stated in Note 1(h) and as disclosed in Notes 12 and 13.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

The Group also reviews at each reporting date, whether the provisions for inventory obsolescence and store shrinkage calculated in accordance with the accounting policy stated in Note 1(k), are adequate. If outcomes within the next financial year are significantly different from assumptions, this could result in adjustments to carrying amounts of the asset or liability affected.

### **Judgements**

The Group assesses whether there are indications for certain trigger events which may indicate that an impairment in property, plant and equipment values exist as disclosed in Note 12.

## **(b) Principles of consolidation**

### **Subsidiaries**

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Briscoe Group Limited as at 27 January 2013 and the results of all subsidiaries for the 52 week period then ended.

Subsidiaries are all those entities over which the Company has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Group. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration agreement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired the difference is recognised directly in the income statement.

Intercompany transactions, balances and unrealised gains on transactions between subsidiary companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Company.

## **(c) Segment reporting**

An operating segment is a component of an entity that engages in business activities which earns revenue and incurs expenses and for which the chief operating decision maker (CODM) reviews the operating results on a regular basis and makes decisions on resource allocation. The Group has determined its CODM to be the group of executives comprising the Managing Director, Chief Operating Officer and Chief Financial Officer on the basis that it is this group which determines the allocation of resources to segments and assesses their performance.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

The reportable operating segments of the Group have been determined based on the components of the Group that the CODM monitors in making decisions about operating matters. Such components have been identified on the basis of internal reports that the CODM reviews regularly in order to allocate resources and to assess the performance of the entity. The CODM reviews finance income on a net basis.

The Group is organised into two reportable operating segments, namely homeware and sporting goods, reflecting the different retail sectors solely in New Zealand, within which the Group operates. The Parent holding company is not considered to be a reportable operating segment and as such eliminations and unallocated amounts within Note 4 are primarily attributable to the Parent. The corporate structure of the Group also reflects these segments with its two trading subsidiaries, Briscoes (NZ) Limited and The Sports Authority Limited (trading as Rebel Sport). Financial details of these segments are outlined in Note 4.

### **(d) Foreign currency translation**

#### **Functional and presentation currency**

Items included in the financial statements of each of the Group's operations are measured using the currency of the primary economic environment in which it operates ('the functional currency'). The financial statements are presented in New Zealand dollars, which is the Company's functional currency and the Group's presentation currency.

#### **Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges.

### **(e) Revenue recognition**

Revenue comprises the fair value of consideration for the sale of goods and services, net of Goods and Services Tax (GST), rebates and discounts and after eliminating sales within the Group. Revenue is recognised as follows:

#### **Sales of goods – retail**

Sales of goods are recognised when a Group entity sells a product to a customer. Retail sales are usually in cash or by credit card.

#### **Interest income**

Interest income is recognised on a time-proportionate basis using the effective interest method.

#### **Dividend income**

Dividend income is recognised when the right to receive the dividend is established.

### **(f) Income tax**

The income tax expense for the period is the tax payable on the current period's taxable income based on the income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements, and to unused tax losses.



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in New Zealand, being the country where the Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in operations where the Group is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax is not recognised in relation to brands where they are deemed to have an indefinite life.

### **(g) Leases**

#### **The Group is the lessee**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

#### **The Group is the lessor**

Rental income (net of any incentives given to lessees) is recognised on a straight line basis over the period of the lease.

### **(h) Impairment of non-financial assets**

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment and whenever there is an indication of an impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units). An impairment loss is recognised for the amount by which an asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell, or value in use.

### **(i) Cash and cash equivalents**

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions and other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### **(j) Trade receivables**

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for impairment. Trade receivables arise from sales made to customers on credit or through the collection of purchasing rebates from suppliers not otherwise deducted from suppliers' payable accounts.

Trade receivable balances are reviewed on an ongoing basis. Debts known to be uncollectible are written off. A provision for impaired receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy and inconsistency in timing of payments are considered indicators that the collection of a particular trade receivable is doubtful. The amount of the provision is the difference between an asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the income statement. When a trade receivable is uncollectible, it is written off against the provision. Subsequent recoveries of amounts previously written off are credited against the income statement.

### **(k) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined using a weighted average method and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

### **(l) Financial assets**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of selling the receivable. Loans and receivables are recognised initially at fair value plus transaction costs and are subsequently measured at amortised cost. They are included in current assets, except for those with maturities greater than 12 months after the balance date, which are classified as non-current assets. Loans and receivables are included in receivables in the balance sheet. An assessment is made at each balance date as to whether there is objective evidence that a financial asset or group of financial assets is impaired. Impairment testing of trade receivables is described in Note 9. Regular purchases and sales of financial assets are recognised on the date on which the Group commits to purchase or sell the asset.

### **(m) Derivatives**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either: (1) hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedge); or (2) hedges of highly probable forecast transactions (cash flow hedges).

At the inception of a transaction the relationship between hedging instruments and hedged items, as well as the risk management objective and strategy for undertaking various hedge transactions is documented. An assessment is also documented, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been and will continue to be effective in offsetting changes in fair values or cash flows of hedged items.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### **Fair value hedge**

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

### **Cash flow hedge**

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

Amounts accumulated in other comprehensive income are recycled in the income statement in the periods when a hedged item will affect profit or loss (for instance when the forecast purchase that is hedged takes place). However, when a forecast transaction that is hedged results in the recognition of a non-financial asset (for example, inventory) or a non-financial liability, the gains and losses previously deferred in other comprehensive income are transferred from other comprehensive income and included in the measurement of the initial cost or carrying amount of the asset or liability.

When a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in other comprehensive income at that time remains in other comprehensive income and is recognised when a forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in other comprehensive income is immediately transferred to the income statement.

### **Derivatives that do not qualify for hedge accounting**

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of these derivative instruments are recognised immediately in the income statement.

### **(n) Fair value estimation**

The fair value of financial assets and financial liabilities is estimated for recognition, measurement and disclosure purposes.

The fair value of financial instruments that are not traded in an active market (for example, over the counter derivatives) is determined using valuation techniques. The fair value of forward exchange contracts is determined by mark to market valuations using forward exchange market rates at the balance date.

### **(o) Derecognition of financial assets and liabilities**

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognised when the obligations for payment of cash flows have expired or have been transferred and the Group has transferred substantially all of the obligations.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### **(p) Property, plant and equipment**

All property, plant and equipment is stated at historical cost less depreciation and any impairment adjustments. Historical cost includes expenditure that is directly attributable to the acquisition of property, plant and equipment.

Subsequent costs are included in an asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with an item will flow to the Group and the cost of an item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost, net of their estimated residual values, over their estimated useful lives, as follows:

- Freehold Buildings 33 years
- Plant and equipment 3 – 15 years

Assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if its carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These gains and losses are included in the income statement.

### **(q) Intangible assets**

#### **Brands**

Brands are valued independently as part of the fair value of a business acquired from third parties where the brand has a value which is substantial and long-term and where the brand can be sold separately from the rest of the business acquired. Brands are amortised over their estimated lives, except where it is considered that the economic useful life is indefinite.

Indefinite life brands are tested for impairment annually and whenever there is an indication that the brand may be impaired.

#### **Software**

Software costs have a finite useful life. Software costs are capitalised and amortised on a straight-line basis over the estimated useful economic life of 2 to 5 years. All software has been acquired externally.

### **(r) Trade and other payables**

Trade and other payable amounts represent liabilities for goods and services provided to the Group prior to the end of a financial period, which are unpaid. The amounts are unsecured and are usually paid within 60 days of recognition. They are initially recognised at fair value then subsequently recognised at amortised cost using the effective interest method.

### **(s) Goods and Services Tax (GST)**

The income statements, statements of comprehensive income and statements of cash flows have been prepared exclusive of GST. All items in the balance sheets are stated net of GST, with the exception of trade receivables and trade payables, which include GST invoiced.



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### **(t) Provisions**

Provisions are recognised when:

- the Group has a present legal or constructive obligation as a result of past events;
- it is more likely than not that an outflow of resources will be required to settle the obligation; and
- the amount can be reliably estimated.

Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole.

### **(u) Share capital**

Ordinary shares are classified as capital.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### **(v) Deferred landlord contributions**

Landlord contributions to fit-out costs are capitalised as deferred contributions and amortised to the income statement over the period of the lease.

### **(w) Employee benefits**

#### **Wages and salaries, annual leave and sick leave**

Liabilities for wages and salaries, including non-monetary benefits, annual leave and accumulating sick leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled. Liabilities for non-accumulating sick leave are recognised when the leave is taken and measured at the rates paid or payable.

#### **Long service leave**

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, history of employee departure rates and periods of service. Expected future payments are discounted using market yields at the reporting date on government bonds with terms to maturity that match, as closely as possible, the estimated future cash outflows.

#### **Equity settled share based compensation**

The Executive Share Option Plan allows Group employees to be granted options to acquire shares of the Parent. The fair value of options granted is recognised as an employee expense in the income statement with a corresponding increase in the share options reserve. The fair value is measured at grant date and spread over the vesting periods. The fair value of the options granted is measured using the Black Scholes valuation model, taking into account the terms and conditions upon which the options are granted. When options are exercised the amount in the share options reserve relating to those options, together with the exercise price paid by an employee, is transferred to share capital.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### (x) Dividends

Provision is made for the amount of any dividend declared on or before the balance date but not distributed at balance date.

### (y) Earnings per share

Basic earnings per share is computed by dividing net profit attributable to shareholders by the weighted average number of ordinary shares on issue during the period.

Diluted earnings per share is computed by dividing net profit attributable to shareholders by the weighted average number of ordinary shares on issue during the period, adjusted to include the potentially dilutive effect if share options to issue ordinary shares were exercised and converted into shares.

### (z) Statements of cash flows

The following are the definitions of the terms used in the statements of cash flows:

- Cash comprises cash and bank balances (Note 1(i));
- Investing activities are those activities relating to the acquisition, holding and disposal of property, plant and equipment and investments;
- Financing activities are those activities which result in changes in the size and composition of the capital structure of the Group. This includes both equity and debt not falling within the definition of cash. Loans to and from the Parent and subsidiaries are treated as financing cash flows. Dividends paid are included in financing activities; and
- Operating activities include all transactions and other activities that are not investing or financing activities.

## 2. Accounting standards

The following new standards and amendments to standards were applied during the period;

- **FRS 44: New Zealand Additional Disclosures and Harmonisation Amendments** (effective for annual periods beginning on or after 1 July 2011)  
FRS 44 sets out New Zealand specific disclosures for entities reporting under NZIFRS. These disclosures have been relocated from NZ IFRSs to clarify that these disclosures are additional to those required by IFRSs. The Group has elected to include additional comparative information as it is considered to provide relevant information to the users of the financial statements. The Harmonisation Amendments amend various NZ IFRSs for the purpose of harmonising financial reporting standards in Australia and New Zealand to bring them more in line with the source IFRS.

Certain new standards, amendments and interpretations of existing standards have been published that are mandatory for later periods and which the Group has not early adopted. These will be applied by the Group in the mandatory periods listed below. The key items applicable to the Group are:

- **NZ IFRS 9: Financial Instruments** (mandatory for annual periods beginning on or after 1 January 2015)  
This replaces the multiple classification and measurements models in IAS 39 *Financial Instruments: Recognition and measurements* with a single model that has only two classification categories: amortised cost and fair value. The classification model is driven by the entity's business model for managing the financial assets and the contractual cashflow characteristics of the financial assets. This will affect future financial statements through disclosure only as the recognition and measurement guidance relating to financial liabilities is unchanged from NZ IAS 39. The Group intends to apply this standard in the 2015/16 financial year.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

- **NZ IFRS 13: Fair Value Measurement** (effective for annual periods beginning on or after 1 January 2013)  
NZ IFRS 13 explains how to measure fair value and aims to enhance fair value disclosures. The Group has yet to determine which, if any, of its current measurement techniques will have to change as a result of the new guidance. It is therefore not possible to state the impact, if any, of the new rules on any of the amounts recognised in the financial statements. The Group intends to apply this standard in the 2013/14 financial year.

There are no other standards, amendments or interpretations to existing standards which have been issued, but are not yet effective, which are expected to impact the Group.

### 3. Financial risk management

#### 3.1 Financial risk factors

The Group's activities expose it to various financial risks including liquidity risk, credit risk and market risk (such as currency risk and cash flow interest rate risk). The Group's overall risk management programme seeks to minimise potential adverse effects on the Group's financial performance. The Group uses certain derivative financial instruments to hedge certain risk exposures.

##### (a) Liquidity risk

Liquidity risk is the risk that an unforeseen event or miscalculation in the required liquidity level will result in the Group foregoing investment opportunities or not being able to meet its obligations in an orderly manner, and therefore gives rise to lower investment income or to higher borrowing costs than otherwise. Prudent liquidity risk management includes maintaining sufficient cash, and ensuring the availability of adequate amounts of funding from credit facilities.

The Group's liquidity exposure is managed by ensuring sufficient levels of liquid assets and committed facilities are maintained based on regular monitoring of a rolling 3-month daily cash requirement forecast. Taking into account the present levels of cash held by the business, this risk is considered by management to be low. The Group's liquidity position fluctuates throughout the year, being strongest immediately after the end of year trading period. The months leading up to Christmas trading put the greatest strain on Group cash flows due to the build-up of inventory as well as the interim dividend payment. The Group has an overdraft facility of \$500,000 but to date this has not been utilised.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

The table below analyses the Group's financial liabilities and gross-settled forward foreign exchange contracts into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. The cash flow hedge 'outflow' amounts disclosed in the table are the contractual undiscounted cash flows liable for payment by the Group in relation to all forward foreign exchange contracts in place at balance date. The cash flow hedge 'inflow' amounts represent the corresponding injection of foreign currency back to the Group as a result of the gross settlement on those contracts, converted using the forward rate at balance date. The carrying value shown is the net amount of derivative financial liabilities and assets as shown in the balance sheet and affects profit when the underlying inventory to which the derivatives relate, is sold.

Trade payables are shown at carrying value in the table. No discounting has been applied as the impact of discounting is not significant.

<b>Group</b> As at 27 January 2013	<b>Less than 3 months \$000</b>	<b>3-5 months \$000</b>	<b>6-8 months \$000</b>	<b>9-12 months \$000</b>	<b>Total \$000</b>	<b>Carrying Value \$000</b>
Trade and other payables	(50,532)	–	–	–	(50,532)	(50,532)
Forward foreign exchange contracts						
Cash flow hedges:						
– outflow	(14,209)	(12,029)	(15,290)	(1,212)	(42,740)	
– inflow	13,799	11,768	15,175	1,219	41,961	
– Net	(410)	(261)	(115)	7	(779)	(779)

As at 29 January 2012	<b>Less than 3 months \$000</b>	<b>3-5 months \$000</b>	<b>6-8 months \$000</b>	<b>9-12 months \$000</b>	<b>Total \$000</b>	<b>Carrying Value \$000</b>
Trade and other payables	(54,674)	–	–	–	(54,674)	(54,674)
Forward foreign exchange contracts						
Cash flow hedges:						
– outflow	(14,326)	(9,499)	(3,029)	(313)	(27,167)	
– inflow	13,730	9,516	3,079	310	26,635	
– Net	(596)	17	50	(3)	(532)	(532)

The cash flow hedges inflow amounts use the forward rate at balance date.

<b>Parent</b> As at 27 January 2013	<b>Less than 3 months \$000</b>	<b>3-5 months \$000</b>	<b>6-8 months \$000</b>	<b>9-12 months \$000</b>	<b>Total \$000</b>	<b>Carrying Value \$000</b>
Trade and other payables	(992)	–	–	–	(992)	(992)
As at 29 January 2012						
Trade and other payables	(1,297)	–	–	–	(1,297)	(1,297)

There are no financial derivative liabilities or assets in the name of the Parent.



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### (b) Credit risk

Credit risk refers to the risk of a counterparty failing to discharge an obligation. In the normal course of its business, Briscoe Group incurs credit risk from trade receivables and transactions with financial institutions. The Group places its cash, short-term investments and derivative financial instruments with only high credit rated, Board approved financial institutions. Sales to retail customers are settled predominantly in cash or by using major credit cards. Less than 1% of reported sales give rise to trade receivables. The Group holds no collateral over its trade receivables. (Refer also to Notes 1(j) and 9).

### (c) Market risk

#### Foreign exchange risk

The Group is exposed to foreign exchange risk arising from currency exposures primarily to the US dollar, in respect of purchases of inventory directly from overseas suppliers.

Management work to Board-approved Group Treasury Risk Management Policies to manage the Group's foreign exchange risk. The current policy requires hedging of both committed and forecasted foreign currency payment levels across the current and subsequent three calendar quarters. The policy is to cover 100% of committed purchases but lower levels of coverage for forecasted purchases depending on which quarter the forecasted exposure relates to. Hedging is reviewed regularly by management and reported to the Board monthly.

The Group uses forward foreign exchange contracts and maintains short-term holdings of foreign currencies in foreign denominated currency bank accounts, with major financial institutions only, to hedge its foreign exchange risk arising from future purchases.

The following table shows the fair value of forward foreign exchange contracts held by the Group as derivative financial instruments at balance date:

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Current assets</b>				
Forward foreign exchange contracts	76	121	–	–
Total current derivative financial instrument assets	76	121	–	–
<b>Current liabilities</b>				
Forward foreign exchange contracts	855	653	–	–
Total current derivative financial instrument liabilities	855	653	–	–

#### Forward foreign exchange contracts – cash flow hedges

Forward foreign exchange contracts are used for hedging committed or highly probable forecast purchases of inventory for the ensuing financial year. The contracts are timed to mature when major shipments of inventory are scheduled to be dispatched and the liability settled. The cash flows are expected to occur at various dates within one year from balance date. Where forward foreign exchange contracts have been designated and tested as an effective hedge the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised directly in other comprehensive income. These gains or losses are released to the income statement at various dates over the subsequent financial year as the inventory for which the hedge exists, is sold.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

At balance date these contracts are represented by assets of \$76,201 (2012: \$121,038) and liabilities of \$855,369 (2012: \$653,339) and together are included in equity as part of the cash flow hedge reserve, net of deferred tax, as a net loss of \$561,001 (2012: net loss \$383,257). The cash flow hedge reserve also consists of gains and losses, net of deferred tax, from foreign currencies used as hedges, as a net loss of \$74,128 (2012: net loss of \$20,157), refer Note 8. The total of these net losses amounts to \$635,129 (2012: \$403,414)

When forward foreign exchange contracts are not designated and tested as an effective hedge, the gain or loss on the forward foreign exchange contract is recognised in the income statement. At balance date there are no such contracts in place (2012: Nil).

### **Fair value hierarchy**

The only financial instruments held by the Group in relation to fair value measurements are over the counter derivatives. These derivatives have all been determined to be within level 2 of the fair value hierarchy (2012: level 2) as all significant inputs required to ascertain the fair value of these derivatives are observable (refer Note 1(n)). The carrying value is a reasonable approximation for fair value for trade and other receivables, trade and other payables and related parties payables and receivables.

### **Interest rate risk**

The Group has no interest-bearing liabilities therefore its exposure to interest rate risk arises only from the impact on income and operating cash flows as a result of interest-bearing assets, such as cash deposits. The Group's short to medium term liquidity position is monitored daily by management and reported to the Board monthly. Surplus funds are placed on call or short-term deposit with high credit rated, Board approved financial institutions only.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### Sensitivity analysis

Based on historical movements and volatilities and review of current economic commentary the following movements are considered reasonably possible over the next 12 month period:

- Proportional foreign exchange rate movement of -15% (depreciation of NZD) and +10% (appreciation of NZD) against the USD, from the year-end rate of 0.8356,
- A shift of between +1% and -0.5% in market interest rates from the year-end weighted average deposit rate of 3.48%.

If these movements were to occur, the positive / (negative) impact before tax on consolidated profit and consolidated equity for each category of financial instrument held at balance date is presented below.

As at 27 January 2013 Group	Carrying amount \$000	Interest rate				Foreign exchange rate			
		-0.5%		+1%		-15%		+10%	
		Profit \$000	Equity \$000	Profit \$000	Equity \$000	Profit \$000	Equity \$000	Profit \$000	Equity \$000
<b>Financial Assets:</b>									
Cash and cash equivalents <sup>1</sup>	77,541	(279)	(279)	558	558	-	344	-	(177)
Derivatives – designated as cashflow hedges (Forward foreign exchange contracts) <sup>2</sup>	76	-	-	-	-	-	2,563	-	(1,299)
<b>Financial liabilities:</b>									
Derivatives – designated as cashflow hedges (Forward foreign exchange contracts) <sup>2</sup>	855	-	-	-	-	-	4,942	-	(2,535)
<b>Total increase / (decrease)</b>		(279)	(279)	558	558	-	7,849	-	(4,011)

Receivables and payables have not been included above as they are denominated in NZD and are non-interest bearing and therefore not subject to market risk.

1. Cash and cash equivalents include deposits at call which are at floating interest rates. The sensitivity to a +1% movement in interest rates is \$558,293. For a -0.5% movement in interest rates the sensitivity is (\$279,146).
2. Derivatives designated as cashflow hedges are foreign exchange contracts and foreign currencies used to hedge against the NZD:USD foreign exchange risk arising from foreign denominated future purchases. Based on outputs from a derivative valuation model, a -15% / +10% shift in the NZD:USD foreign exchange rate has an impact of \$7,848,777 / (\$4,010,864) on derivative and cash valuation. There is no profit and loss sensitivity as the hedges are 100% effective.

As at 27 January 2013 Parent	Carrying amount \$000	Interest rate			
		-0.5%		+1%	
		Profit \$000	Equity \$000	Profit \$000	Equity \$000
<b>Financial assets:</b>					
Cash and cash equivalents <sup>1</sup>	52,696	(190)	(190)	379	379
<b>Total increase / (decrease)</b>		(190)	(190)	379	379

1. Cash and cash equivalents include deposits at call which are at floating interest rates. The sensitivity to a +1% movement in interest rates is \$379,415. For a -0.5% movement in interest rates the sensitivity is (\$189,707).

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

As at 29 January 2012

### Group

	Carrying amount \$000	Interest rate				Foreign exchange rate			
		-0.5%		+1%		-15%		+10%	
		Profit \$000	Equity \$000	Profit \$000	Equity \$000	Profit \$000	Equity \$000	Profit \$000	Equity \$000
<b>Financial assets:</b>									
Cash and cash equivalents <sup>1</sup>	95,337	(477)	(477)	953	953	–	87	–	(45)
Derivatives – designated as cashflow hedges (Forward foreign exchange contracts) <sup>2</sup>	121	–	–	–	–	–	1,482	–	(695)
<b>Financial liabilities:</b>									
Derivatives – designated as cashflow hedges (Forward foreign exchange contracts) <sup>2</sup>	653	–	–	–	–	–	3,446	–	(1,672)
<b>Total increase / (decrease)</b>		(477)	(477)	953	953	–	5,015	–	(2,412)

Receivables and payables have not been included above as they are denominated in NZD and are non-interest bearing and therefore not subject to market risk.

1. Cash and cash equivalents include deposits at call which are at floating interest rates. The sensitivity to a +1% movement in interest rates is \$953,367. For a -0.5% movement in interest rates the sensitivity is (\$476,684).
2. Derivatives designated as cashflow hedges are foreign exchange contracts and foreign currencies used to hedge against the NZD:USD foreign exchange risk arising from foreign denominated future purchases. Based on outputs from a derivative valuation model, a -15% / +10% shift in the NZD:USD foreign exchange rate has an impact of \$5,014,799 / (\$2,412,139) on derivative and cash valuation. There is no profit and loss sensitivity as the hedges are 100% effective.

As at 29 January 2012

### Parent

	Carrying amount \$000	Interest rate			
		-0.5%		+1%	
		Profit \$000	Equity \$000	Profit \$000	Equity \$000
<b>Financial assets:</b>					
Cash and cash equivalents <sup>1</sup>	24,005	(120)	(120)	240	240
<b>Total increase / (decrease)</b>		(120)	(120)	240	240

1. Cash and cash equivalents include deposits at call which are at floating interest rates. The sensitivity to a +1% movement in interest rates is \$240,051. For a -0.5% movement in interest rates the sensitivity is (\$120,026).



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### Financial instruments by category

The accounting policies for financial instruments have been applied to the line items below:

As at 27 January 2013

	Loans and receivables	Group Derivatives used for hedging	Total	Loans and receivables	Parent Derivatives used for hedging	Total
	\$000	\$000	\$000	\$000	\$000	\$000
<b>Assets as per balance sheet</b>						
Cash and cash equivalents	77,541	–	77,541	52,696	–	52,696
Trade receivables	1,510	–	1,510	213	–	213
Due from related parties	–	–	–	4,288	–	4,288
Derivative financial instruments	–	76	76	–	–	–
<b>Total</b>	<b>79,051</b>	<b>76</b>	<b>79,127</b>	<b>57,197</b>	<b>–</b>	<b>57,197</b>

	Other financial liabilities at amortised cost	Derivatives used for hedging	Total	Other financial liabilities at amortised cost	Derivatives used for hedging	Total
	\$000	\$000	\$000	\$000	\$000	\$000
<b>Liabilities as per balance sheet</b>						
Trade and other payables	50,532	–	50,532	992	–	992
Due to related parties	–	–	–	7	–	7
Derivative financial instruments	–	855	855	–	–	–
<b>Total</b>	<b>50,532</b>	<b>855</b>	<b>51,387</b>	<b>999</b>	<b>–</b>	<b>999</b>

As at 29 January 2012

	Loans and receivables	Group Derivatives used for hedging	Total	Loans and receivables	Parent Derivatives used for hedging	Total
	\$000	\$000	\$000	\$000	\$000	\$000
<b>Assets per balance sheet</b>						
Cash and cash equivalents	95,337	–	95,337	24,005	–	24,005
Trade receivables	1,678	–	1,678	202	–	202
Due from related parties	–	–	–	30,731	–	30,731
Derivative financial instruments	–	121	121	–	–	–
<b>Total</b>	<b>97,015</b>	<b>121</b>	<b>97,136</b>	<b>54,938</b>	<b>–</b>	<b>54,938</b>

	Other financial liabilities at amortised cost	Derivatives used for hedging	Total	Other financial liabilities at amortised cost	Derivatives used for hedging	Total
	\$000	\$000	\$000	\$000	\$000	\$000
<b>Liabilities as per balance sheet</b>						
Trade and other payables	54,674	–	54,674	1,297	–	1,297
Derivative financial instruments	–	653	653	–	–	–
<b>Total</b>	<b>54,674</b>	<b>653</b>	<b>55,327</b>	<b>1,297</b>	<b>–</b>	<b>1,297</b>

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### **3.2 Capital risk management**

The Group's objective when managing capital is to optimise the balance between maximising shareholder wealth and ensuring the Group is able to operate competitively with the flexibility to take advantage of growth opportunities as they arise. In order to meet these objectives the Group may adjust the amount of dividend payment made to shareholders and/or seek to raise capital through debt and/or equity. There are no specific banking or other arrangements which require the Group to maintain specified equity levels.

### **4. Segment information**

The Group has two reportable operating segments that are defined by the retail sectors within which the Group operates, namely homeware and sporting goods. The following is an analysis of the Group's revenue and results by operating segment. Revenue reported below is generated solely in New Zealand from sales to external customers and due to the nature of the retail businesses there is no reliance on any individual customer. There were no inter-segment sales in the period (2012: Nil).

The accounting policies of the reportable segments are the same as the Group's accounting policies described in Note 1(c).

Information regarding the operations of each reportable operating segment is included below. Segment profit represents the profit earned by each segment and reflects the income statements associated with the two trading subsidiary companies, Briscoes (NZ) Limited and The Sports Authority Limited (trading as Rebel Sport).

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

For the period ended 27 January 2013	Homeware \$000	Sporting goods \$000	Eliminations/ Unallocated \$000	Total Group \$000
<b>INCOME STATEMENT</b>				
<b>Total sales revenue</b>	<b>307,051</b>	<b>145,651</b>	<b>–</b>	<b>452,702</b>
<b>Gross profit</b>	<b>123,686</b>	<b>57,418</b>	<b>–</b>	<b>181,104</b>
<b>Earnings before interest and tax</b>	<b>29,251</b>	<b>10,370</b>	<b>1,349</b>	<b>40,970</b>
Net finance income	–	503	1,199	1,702
Income tax expense	(8,284)	(3,052)	(868)	(12,204)
<b>Net profit after tax</b>	<b>20,967</b>	<b>7,821</b>	<b>1,680</b>	<b>30,468</b>

### BALANCE SHEET ITEMS:

Assets	88,183	50,146	53,502	191,831
Liabilities	40,736	24,336	(1,822)	63,250

### OTHER SEGMENTAL ITEMS:

Acquisitions of property, plant and equipment, intangibles and investments	4,431	1,395	–	5,826
Depreciation and amortisation	4,027	2,101	–	6,128

For the period ended 29 January 2012	Homeware \$000	Sporting goods \$000	Eliminations/ Unallocated \$000	Total Group \$000
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### INCOME STATEMENT

<b>Total sales revenue</b>	<b>294,442</b>	<b>143,595</b>	<b>–</b>	<b>438,037</b>
<b>Gross profit</b>	<b>117,589</b>	<b>55,515</b>	<b>–</b>	<b>173,104</b>
<b>Earnings before interest and tax</b>	<b>26,169</b>	<b>9,158</b>	<b>1,339</b>	<b>36,666</b>
Net finance income	11	630	1,056	1,697
Income tax expense	(7,267)	(2,761)	(806)	(10,834)
<b>Net profit after tax</b>	<b>18,913</b>	<b>7,027</b>	<b>1,589</b>	<b>27,529</b>

### BALANCE SHEET ITEMS:

Assets	124,555	65,147	17,603	207,305
Liabilities	79,704	21,517	(35,128)	66,093

### OTHER SEGMENTAL ITEMS:

Acquisitions of property, plant and equipment, intangibles and investments	8,185	2,333	–	10,518
Depreciation and amortisation expense	4,072	2,131	–	6,203

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 5. Income and expenses

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Profit before income tax includes the following specific income and expenses:				
<b>Income</b>				
Rental income	46	76	–	–
Dividends received	4	5	43,781	20,169
Insurance recovery	171	–	–	–
Management fees	–	–	15,107	15,401
Finance income	1,714	1,730	1,207	1,060
<b>Expenses</b>				
Operating lease rental expense	26,740	26,736	–	–
Bad debts written off	37	27	–	–
Amounts paid to auditors:				
Statutory Audit	90	80	90	80
Half year review	24	20	24	20
Other assurance services	–	–	–	–
Directors' fees	150	170	150	170
Share options expense (refer Note 21)	458	406	458	406
Wages, salaries and other short term benefits	50,569	48,122	9,147	8,720
(Gain) / loss on disposal of property, plant and equipment	202	(34)	–	–
Inventory writedown expense	1,454	1,580	–	–
Finance expense	12	33	8	4
Depreciation of property, plant and equipment	5,530	5,760	–	–
Amortisation of software costs	598	443	–	–



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 6. Income tax expense

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>(a) Income tax expense</b>				
Current tax expense:				
Current tax	11,931	10,648	713	753
Adjustments for prior years	650	653	168	161
	<b>12,581</b>	11,301	<b>881</b>	914
Deferred tax expense:				
(Increase) / Decrease in future tax benefit current year	171	143	148	42
Adjustments for prior years	(548)	(610)	(161)	(150)
	<b>(377)</b>	(467)	<b>(13)</b>	(108)
<b>Total income tax expense</b>	<b>12,204</b>	10,834	<b>868</b>	806
<b>(b) Reconciliation of income tax expense to tax rate applicable to profits</b>				
Profit before income tax expense	42,672	38,363	46,329	22,564
Tax at the corporate rate of 28% (2012: 28%)	11,948	10,742	12,972	6,318
Tax effect of amounts which are either non-deductible or non-assessable in calculating taxable income:				
Income not subject to tax	(16)	(16)	(12,258)	(5,648)
Expenses not deductible for tax	170	160	147	125
Prior period adjustments	102	(52)	7	11
<b>Total income tax expense</b>	<b>12,204</b>	10,834	<b>868</b>	806

The Group has no tax losses (2012: Nil) and no unrecognised temporary differences (2012: Nil)

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 7. Earnings per share

Basic earnings per share is computed by dividing net profit attributable to shareholders by the weighted average number of ordinary shares on issue during the period.

Diluted earnings per share is computed by dividing net profit attributable to shareholders by the weighted average number of ordinary shares on issue during the period, adjusted to include the potentially dilutive effect if share options to issue ordinary shares were exercised and converted into shares.

	Group		Parent	
	Period ended 27 January 2013	Period ended 29 January 2012	Period ended 27 January 2013	Period ended 29 January 2012
<b>Net profit attributable to shareholders (\$000)</b>	<b>30,468</b>	27,529	<b>45,461</b>	21,758
<b>Basic</b>				
Weighted average number of ordinary shares on issue (thousands)	<b>213,647</b>	212,460	<b>213,647</b>	212,460
<b>Basic earnings per share</b>	<b>14.3 cents</b>	13.0 cents	<b>21.3 cents</b>	10.2 cents
<b>Diluted</b>				
Weighted average number of ordinary shares on issue adjusted for share options issued but not exercised (thousands)	<b>218,401</b>	217,790	<b>218,401</b>	217,790
<b>Diluted earnings per share</b>	<b>14.0 cents</b>	12.6 cents	<b>20.8 cents</b>	10.0 cents

### 8. Cash and cash equivalents

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Cash at bank or in hand</b>	<b>77,541</b>	95,337	<b>52,696</b>	24,005

The carrying amount for cash and cash equivalents equals the fair value.

At 27 January 2013 the Group had purchased foreign currency equivalent of NZ\$ 1.950 million (2012: NZ\$ 0.494 million) which is included in the table above. The foreign currency in which the Group primarily deals is the US Dollar.

#### Foreign currency cash – cash flow hedges (cash flow hedge reserve)

Foreign currency cash balances are used for hedging committed or highly probable forecast purchases of inventory for the ensuing financial year. The foreign currency purchases are held and allocated by calendar quarter to the highly probable forecast purchases which are timed to mature when major shipments of inventory are scheduled to be dispatched and the liability settled. The cash flows are expected to occur at various dates within one year from balance date.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

In respect of foreign currency balances that have been designated and tested as an effective hedge, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised directly in other comprehensive income. These gains or losses are released to the income statement at various dates over the subsequent financial year as the inventory for which the hedge exists, is sold. At balance date foreign currency losses of \$102,955 (2012: losses of \$27,996) in relation to foreign currency balances, were included in equity as part of the cash flow hedge reserve, net of deferred tax, as a net loss of \$74,128 (2012: net loss of \$20,157). The cash flow hedge reserve, net of deferred tax, from forward foreign exchange contracts used as hedges, represents a net loss of \$561,001 (2012: net loss of \$383,257), refer note 3(c). The total of these net losses amounts to \$635,129 (2012: \$403,414).

In respect of foreign currency balances that are not designated and tested as an effective hedge, the gain or loss as at balance date is recognised in the income statement. At balance date there are no such balances (2012: Nil).

### 9. Trade and other receivables

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Trade receivables	583	692	–	–
Provision for impaired receivables	(12)	(2)	–	–
Net trade receivables	571	690	–	–
Prepayments	1,024	944	897	837
Other receivables	939	988	213	202
<b>Total trade and other receivables</b>	<b>2,534</b>	<b>2,622</b>	<b>1,110</b>	<b>1,039</b>

The fair value of trade and other receivables approximates their carrying value.

No interest is charged on trade receivables.

As at 27 January 2013, trade receivables of \$35,839 (2012: \$20,126) were past due but not considered impaired. These relate to a number of accounts for which there is no recent history of default. The aging analysis of these receivables is shown below:

Receivables past due not impaired	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Months past due:</b>				
0 – 3	36	20	–	–
4 – 6	–	–	–	–
6 +	–	–	–	–
<b>Total</b>	<b>36</b>	<b>20</b>	<b>–</b>	<b>–</b>

There are no receivables that would otherwise be past due or impaired whose terms have been renegotiated.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

As at 27 January 2013, trade receivables of \$11,976 (2012: \$1,756) were considered impaired. The amount of the provision is \$11,976 (2012: \$1,756). The individually impaired receivables mainly relate to debtors who are experiencing financial difficulties. The aging of these impaired receivables which have been provided for is shown below:

Receivables impaired	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Months past due:</b>				
0 – 3	12	–	–	–
4 – 6	–	–	–	–
6 +	–	2	–	–
<b>Total</b>	<b>12</b>	<b>2</b>	<b>–</b>	<b>–</b>

Movements in the provision for impaired receivables are shown below:

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Opening balance</b>	<b>2</b>	<b>7</b>	<b>–</b>	<b>–</b>
Provision for impaired receivables	12	2	–	–
Receivables written off during the year	(1)	(7)	–	–
Unused amounts reversed	(1)	–	–	–
<b>Closing balance</b>	<b>12</b>	<b>2</b>	<b>–</b>	<b>–</b>

The creation and release of provision for impaired receivables have been included in 'store expenses' in the income statement. Amounts charged to the provision are generally written off when there is no expectation of recovering additional cash.

The maximum exposure to credit risk at the reporting date is the fair value of receivables stated above. The Group does not hold any collateral as security.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 10. Inventories

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Finished goods	67,810	65,144	–	–
Inventory adjustments	(3,237)	(3,087)	–	–
Net inventories	64,573	62,057	–	–

Inventory adjustments are provided at period end for stock obsolescence and store inventory shrinkage.

### 11. Investments in subsidiaries

#### (a) Investments

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Shares in subsidiaries	–	–	2,783	2,783
<b>Total Investments in subsidiaries</b>	–	–	2,783	2,783

#### (b) Principal subsidiaries

Name	Activity	2012 Interest	2011 Interest
Briscoes (New Zealand) Limited	Homeware retail	100%	100%
The Sports Authority Limited (trading as Rebel Sport)	Sporting goods retail	100%	100%
Rebel Sport Limited	Name protection	100%	100%
Living and Giving Limited	Name protection	100%	100%

All companies above were incorporated in New Zealand and have a balance date consistent with that of the Parent as outlined in the accounting policies.



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 12. Property, plant and equipment

Group	Freehold land \$000	Freehold buildings \$000	Plant and equipment \$000	Total \$000
<b>At 30 January 2011</b>				
Cost	13,249	12,947	76,768	102,964
Accumulated depreciation	–	(2,831)	(56,813)	(59,644)
Accumulated impairment	–	–	(1,119)	(1,119)
<b>Net book value</b>	<b>13,249</b>	<b>10,116</b>	<b>18,836</b>	<b>42,201</b>
<b>Period ended 29 January 2012</b>				
Opening net book value	13,249	10,116	18,836	42,201
Additions	2,869	1,671	4,800	9,340
Disposals	–	–	(637)	(637)
Depreciation charge	–	(409)	(5,351)	(5,760)
Transfers	–	(90)	90	–
<b>Closing net book value</b>	<b>16,118</b>	<b>11,288</b>	<b>17,738</b>	<b>45,144</b>
<b>At 29 January 2012</b>				
Cost	16,118	14,453	75,878	106,449
Accumulated depreciation	–	(3,165)	(57,761)	(60,926)
Accumulated impairment	–	–	(379)	(379)
<b>Net book value</b>	<b>16,118</b>	<b>11,288</b>	<b>17,738</b>	<b>45,144</b>
<b>Period ended 27 January 2013</b>				
Opening net book value	<b>16,118</b>	<b>11,288</b>	<b>17,738</b>	<b>45,144</b>
Additions	–	–	5,175	5,175
Disposals	–	–	(226)	(226)
Depreciation charge	–	(434)	(5,096)	(5,530)
<b>Closing net book value</b>	<b>16,118</b>	<b>10,854</b>	<b>17,591</b>	<b>44,563</b>
<b>At 27 January 2013</b>				
Cost	<b>16,118</b>	<b>14,453</b>	<b>76,397</b>	<b>106,968</b>
Accumulated depreciation	–	(3,599)	(58,584)	(62,183)
Accumulated impairment	–	–	(222)	(222)
<b>Net book value</b>	<b>16,118</b>	<b>10,854</b>	<b>17,591</b>	<b>44,563</b>

The Parent has no property, plant and equipment.

The Directors, having taken into consideration purchase offers, independent and government valuations and other known factors, have assessed the fair market value of freehold land and buildings to be \$39.60 million (2012: \$36.66 million).

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### Impairment tests

For the purposes of assessing impairment, a cash generating unit ('CGU') is defined as the property, plant and equipment that can be grouped at the lowest level for which there are separately identifiable cash flows. Typically a CGU will represent a group of assets directly attributable to a specific store. An impairment loss is recognised for the amount by which an asset's carrying amount exceeds its recoverable amount.

Based on impairment testing carried out by management, no CGUs (other than those previously identified as requiring an impairment adjustment) within the Group's operating segments were determined to have asset carrying values in excess of the greater of either the CGU's value-in-use calculation or the fair value less costs to sell of the CGU's assets. Therefore no impairment adjustment has been recognised in the income statement (2012: Nil).

### 13. Intangible assets

Group	Computer Software \$000
<b>At 30 January 2011</b>	
Cost	5,326
Accumulated amortisation	(4,806)
Accumulated impairment	–
<b>Net book amount</b>	<b>520</b>
<b>Period ended 29 January 2012</b>	
Opening net book amount	520
Additions	1,178
Disposals	(1)
Amortisation charge	(443)
<b>Closing net book amount</b>	<b>1,254</b>
<b>At 29 January 2012</b>	
Cost	6,474
Accumulated amortisation	(5,220)
Accumulated impairment	–
<b>Net book amount</b>	<b>1,254</b>
<b>Period ended 27 January 2013</b>	
Opening net book amount	1,254
Additions	651
Disposals	–
Amortisation charge	(598)
<b>Closing net book amount</b>	<b>1,307</b>
<b>At 27 January 2013</b>	
Cost	7,044
Accumulated amortisation	(5,737)
Accumulated impairment	–
<b>Net book amount</b>	<b>1,307</b>

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 14. Taxation

#### (a) Deferred tax benefit Group

	Depreciation \$000	Provisions \$000	Derivative financial instruments \$000	Total \$000
<b>At 30 January 2011</b>	(1,086)	1,232	398	544
Charged to the income statement	109	358	–	467
Net credited to other comprehensive income	–	–	(241)	(241)
<b>At 29 January 2012</b>	(977)	1,590	157	770
Credited to the income statement	<b>203</b>	<b>174</b>	–	<b>377</b>
Net charged to other comprehensive income	–	–	<b>90</b>	<b>90</b>
<b>At 27 January 2013</b>	<b>(774)</b>	<b>1,764</b>	<b>247</b>	<b>1,237</b>

#### Parent

	Depreciation \$000	Provisions \$000	Derivative financial instruments \$000	Total \$000
<b>At 30 January 2011</b>	–	159	–	159
Charged to the income statement	–	108	–	108
<b>At 29 January 2012</b>	–	267	–	267
Credited to the income statement	–	<b>13</b>	–	<b>13</b>
<b>At 27 January 2013</b>	–	<b>280</b>	–	<b>280</b>

#### Net deferred tax asset / (liability)

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Deferred tax assets</b>				
– to be recovered within 12 months	<b>1,878</b>	1,309	<b>238</b>	220
– to be recovered after more than 12 months	<b>1,826</b>	1,763	<b>42</b>	47
	<b>3,704</b>	3,072	<b>280</b>	267
<b>Deferred tax liabilities</b>				
– to be settled within 12 months	<b>(366)</b>	(106)	–	–
– to be settled after more than 12 months	<b>(2,101)</b>	(2,196)	–	–
	<b>(2,467)</b>	(2,302)	–	–
<b>Deferred tax asset (net)</b>	<b>1,237</b>	770	<b>280</b>	267

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

(b) Taxation (payable)/receivable	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Movements:</b>				
Balance at beginning of period	(3,001)	(1,892)	216	283
Current tax	(12,581)	(11,301)	(881)	(914)
Tax paid	11,682	9,923	706	578
Foreign investor tax credit (FITC)	339	269	339	269
<b>Balance at end of period</b>	<b>(3,561)</b>	<b>(3,001)</b>	<b>380</b>	<b>216</b>

### 15. Trade and other payables

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Trade payables	39,322	43,498	510	454
Other payables and accruals	11,210	11,176	482	843
<b>Total trade and other payables</b>	<b>50,532</b>	<b>54,674</b>	<b>992</b>	<b>1,297</b>

The fair value of trade and other payables approximates their carrying value. No interest is paid on payables.

### 16. Provisions

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Balance at beginning of period</b>	<b>84</b>	92	–	–
Charged to income statement	89	84	–	–
Used during the period	(84)	(92)	–	–
<b>Balance at end of period</b>	<b>89</b>	84	–	–

Provisions shown above relate to returns in relation to sales of goods directly imported by the Group. Provisions relating to inventory, receivables and employee benefits have been treated as part of those specific balances. There are no other provisions relating to these financial statements.

Provisions have been classified as current as they are expected to be fully utilised in the next twelve months.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 17. Employee Benefits

Employee benefits include provision for annual leave, long service leave, sick leave and bonuses.

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>(a) Non-current liabilities</b>				
Balance at beginning of period	572	518	170	102
Charged to income statement	128	135	24	78
Used during the period	(125)	(81)	(44)	(10)
Balance at end of period	575	572	150	170
<b>(b) Current liabilities</b>				
Balance at beginning of period	7,109	5,604	2,061	1,557
Charged to income statement	8,621	7,851	2,254	1,997
Used during the period	(8,092)	(6,346)	(2,034)	(1,493)
Balance at end of period	7,638	7,109	2,281	2,061

### 18. Imputation credits

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Imputation credits available for use in subsequent accounting periods	43,099	45,347	7,171	22,901

The above amounts represent the balance of the imputation account as at the end of the reporting period, adjusted for:

- Imputation credits that will arise from the payment of the provision for income tax
- Imputation debits that will arise from the payment of dividends recognised as a liability at the reporting date and;
- Imputation credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

The consolidated amounts include imputation credits that would be available to the parent if subsidiaries paid dividends.

#### Imputation credit account movements:

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Balance at beginning of period	45,347	43,746	22,901	6,010
Tax payments, net of refunds	16,186	9,769	(15,340)	16,648
Credits attached to dividends received	1	2	18,045	8,413
Distributed and disposed	(18,435)	(8,170)	(18,435)	(8,170)
Balance at end of period	43,099	45,347	7,171	22,901



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 19. Share capital

All shares on issue are fully paid. All ordinary shares rank equally with one vote attached to each fully paid ordinary share and have equal dividend rights and no par value.

	Group and Parent			
	No. of authorised shares		Share capital	
	Period ended 27 January 2013 Shares	Period ended 29 January 2012 Shares	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Opening ordinary shares	213,047,500	212,150,000	41,732	40,625
Issue of ordinary shares during the period:				
Exercise of options	650,000	897,500	585 <sup>1</sup>	1,107 <sup>1</sup>
<b>Balance at end of period</b>	<b>213,697,500</b>	<b>213,047,500</b>	<b>42,317</b>	<b>41,732</b>

1. When options are exercised the amount in the share options reserve relating to those options exercised, together with the exercise price paid by the employee, is transferred to share capital. The amounts transferred for the 650,000 shares issued during the period ended 27 January 2013 were \$104,390 and \$481,000 respectively (2012: \$165,937 and \$940,950 respectively for the 897,500 shares issued).

### 20. Dividends paid

	Group and Parent			
	Period ended 27 January 2013 Cents per share	Period ended 29 January 2012 Cents per share	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
	Interim dividend for the period ended 27 January 2013	4.00	–	8,548
Special dividend for the period ended 27 January 2013	10.00	–	21,369	–
Final dividend for the period ended 29 January 2012	6.50	–	13,889	–
Interim dividend for the period ended 29 January 2012	–	3.50	–	7,440
Final dividend for the period ended 30 January 2011	–	6.00	–	12,729
	<b>20.50</b>	<b>9.50</b>	<b>43,806</b>	<b>20,169</b>

All dividends paid were fully imputed. Supplementary dividends of \$339,331 (2012: \$269,480) were provided to shareholders not tax resident in New Zealand, for which the Group received a Foreign Investor Tax Credit entitlement.

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 21. Executive share options

On 25 July 2003 the Board approved an Executive Share Option Plan to issue options to selected senior executives and, subject to shareholder approval, to Executive Directors. Options may be exercised in part or in full by the holder three years after the date of issue, and lapse after four years if not exercised. Each option entitles the holder to one ordinary share in the capital of the Company. The exercise price is determined by the Board but is generally set by reference to the weighted average market price of ordinary shares in the Company for the period of five business days before and five business days after, as the Board in its discretion sees fit, either:

- (a) the date on which allocations are decided by the Board; or
- (b) the date on which allocations are made.

Payment must be made in full for all options exercised within 5 days of the date they are exercised.

During the financial year the Company issued 1,437,000 options (2012: 1,437,000) to senior executives.

The fair value of these options is estimated at \$755,862 (2012: \$312,260) under the Black Scholes valuation model using the following inputs and assumptions:

- Risk free interest rate 2.65% (2012: 3.31%)
- Expected dividend yield 5.16% (2012: 7.26%)
- Expected life (years) 3.39 (2012: 3.48)
- Share price at grant date \$2.13 (2012: \$1.40)
- Exercise price \$1.55 (2012: \$1.38)
- Expected share volatility 26.50% (2012: 32.50%)

The expected share volatility is derived by analysing the historic volatility over a recent historical period similar to the term of the options.

The estimated fair value for each tranche of options issued is amortised over the vesting period of three years, from the grant date. The Company has recognised a compensatory expense in the income statement of \$458,282 (2012: \$406,025) which represents this amortisation.

Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

	Period ended 27 January 2013		Period ended 29 January 2012	
	Average exercise price \$ per share	Options 000	Average exercise price \$ per share	Options 000
Balance at beginning of year	1.14	4,953	1.08	5,457
Issued	1.55	1,437	1.38	1,437
Forfeited	1.25	(145)	1.10	(489)
Exercised	0.74	(650)	1.05	(898)
Lapsed	0.74	(170)	1.38	(554)
<b>Balance at end of year</b>	<b>1.30</b>	<b>5,425</b>	1.14	4,953

Weighted average share price for options exercised during the period \$1.53 (2012: \$1.40)

Of the 5,425,000 outstanding options, 1,318,000 are currently exercisable (2012: 820,000).

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

Share options outstanding at the end of the year have the following expiry dates, exercise dates and exercise prices:

Expiry Month		Exercise Month		Exercise Price	Period ended 27 January 2013 000	Period ended 29 January 2012 000
November	2012	November	2011	\$0.74	–	820
November	2013	November	2012	\$0.95	<b>1,318</b>	1,348
October	2014	October	2013	\$1.30	<b>1,273</b>	1,348
October	2015	October	2014	\$1.38	<b>1,397</b>	1,437
October	2016	October	2015	\$1.55	<b>1,437</b>	–
<b>Total share options outstanding</b>					<b>5,425</b>	4,953

The weighted average remaining contractual life of options outstanding at the end of the period was 2.31 years (2012: 2.47)

Share options reserve	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Balance at beginning of year	<b>660</b>	636	<b>660</b>	636
Current year amortisation	<b>458</b>	406	<b>458</b>	406
Options forfeited and lapsed transferred to retained earnings	<b>(92)</b>	(216)	<b>(92)</b>	(216)
Options exercised transferred to share capital	<b>(104)</b>	(166)	<b>(104)</b>	(166)
<b>Balance at end of year</b>	<b>922</b>	660	<b>922</b>	660

## 22. Related party transactions

During the period the Company advanced and repaid loans to its subsidiaries by way of internal current accounts. In presenting the financial statements of the Group, the effect of transactions and balances between fellow subsidiaries and those with the Parent have been eliminated. No interest is charged on internal current accounts. All transactions with related parties were in the normal course of business and provided on commercial terms.

**Material transactions between the Company and its subsidiaries were:**

	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Management fees charged by the Company to:</b>		
Briscoes (NZ) Limited	<b>10,164</b>	10,260
The Sports Authority Limited (trading as Rebel Sport)	<b>4,943</b>	5,141
<b>Total management fees</b>	<b>15,107</b>	15,401
<b>Dividends received by the Company from:</b>		
Briscoes (NZ) Limited	<b>18,138</b>	20,169
The Sports Authority Limited (trading as Rebel Sport)	<b>25,643</b>	–
<b>Total dividends received</b>	<b>43,781</b>	20,169

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

Material amounts outstanding between the Company and its subsidiaries at year end were:

	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Loan from the Company to Briscoes (NZ) Limited	4,288	38,011
Loan to the Company from The Sports Authority Limited (trading as Rebel Sport)	(7)	(7,280)
<b>Total loans from the Company to subsidiaries</b>	<b>4,281</b>	<b>30,731</b>

In addition the Group undertook transactions with the following related parties as detailed below:

- The RA Duke Trust, of which RA Duke and AJ Wall are trustees, as owner of the Rebel Sport premises at Panmure, Auckland, received rental payments of \$580,000 (2012: \$574,500) from the Group, under an agreement to lease premises to The Sports Authority Limited (trading as Rebel Sport).
- The RA Duke Trust received dividends of \$34,255,057 (2012: \$15,158,369).
- P Duke, spouse of the Managing Director, received payments of \$65,000 (2012: \$65,000) in relation to her employment as an overseas buying specialist with Briscoe Group Limited and rental payments of \$223,304 (2012: Nil) as owner of the Briscoes Homeware premises at Panmure, Auckland under an agreement to lease premises to Briscoes (NZ) Limited.
- The Hualien Trust, of which P Duke is a trustee, received dividends of \$259,325 (2012: \$120,175).

Directors received directors' fees and dividends in relation to their personally held shares as detailed below:

	Period ended 27 January 2013		Period ended 29 January 2012	
	Directors' Fees \$000	Dividends \$000	Directors' Fees \$000	Dividends \$000
<b>Executive Director</b>				
RA Duke	–	–	–	–
AJ Wall	–	45	–	21
<b>Non Executive Directors</b>				
SH Johnstone	59	205	52	95
RPO'L Meo	91	–	88	–
RJ Skippen <sup>1</sup>	–	–	30	–
	<b>150</b>	<b>250</b>	<b>170</b>	<b>116</b>

# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

The following Directors received dividends in relation to their non-beneficially held shares as detailed below:

	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
<b>Executive Director</b>		
RA Duke <sup>2</sup>	34,255	15,158
AJ Wall <sup>2,3</sup>	34,507	15,275
<b>Non Executive Directors</b>		
SH Johnstone	–	–
RPO'L Meo	21	10
RJ Skippen	–	–

1. RJ Skippen resigned as a director of Briscoe Group Limited effective from 30 September 2011.
2. The RA Duke Trust, of which RA Duke and AJ Wall are trustees, received dividends of \$34,255,057 during the period (2012: \$15,158,369)
3. The Tunusa Trust, of which AJ Wall is a trustee, received dividends of \$252,150 during the period (2012: \$116,850).

Key management compensation was as follows:

	Group		Parent	
	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000	Period ended 27 January 2013 \$000	Period ended 29 January 2012 \$000
Salaries and other short term employee benefits	3,391	3,094	3,391	3,094
Share options benefit	130	121	130	121
Directors' fees	150	170	150	170
Total benefits	3,671	3,385	3,671	3,385

Key management includes the Directors of the Company and those employees who the Company has deemed to have disclosure obligations under Section 19T of the Securities Markets Act 1988

Key management did not receive any termination benefits during the period (2012: Nil). In addition key management did not receive and are not entitled to receive any post employment or long term benefits (2012: Nil).



# Notes to the Financial Statements

## For the 52 week period ended 27 January 2013

### 23. Capital expenditure commitments

	Group		Parent	
	Period ended 27 January 2013	Period ended 29 January 2012	Period ended 27 January 2013	Period ended 29 January 2012
	\$000	\$000	\$000	\$000
Commitments in relation to fit-out and property projects at the end of the period not provided for in the financial statements	247	863	–	–

### 24. Operating lease rental commitments

	Group		Parent	
	Period ended 27 January 2013	Period ended 29 January 2012	Period ended 27 January 2013	Period ended 29 January 2012
	\$000	\$000	\$000	\$000
Lease commitments expire as follows:				
Within one year	22,645	22,339	–	–
One to two years	18,333	18,740	–	–
Two to five years	31,633	29,268	–	–
Beyond five years	21,130	9,530	–	–
<b>Total operating lease rental commitments</b>	<b>93,741</b>	<b>79,877</b>	<b>–</b>	<b>–</b>

The Group leases various retail outlets under non-cancellable operating lease agreements. The leases reflect normal commercial arrangements with varying terms, escalation clauses and renewal rights.

### 25. Contingent liabilities

There were no contingent liabilities as at 27 January 2013 (2012: Nil).

### 26. Events after balance date

On 7 March 2013 the Directors resolved to provide for a final dividend to be paid in respect of the year ended 27 January 2013. The dividend will be paid at a rate of 7.00 cents per share, for all shares on issue as at 22 March 2013, with full imputation credits attached.

Since balance date and up to the date of these financial statements a further 465,000 ordinary shares have been issued under the Executive Share Option Plan as a result of executives exercising share options.



## ***Independent Auditors' Report*** to the shareholders of Briscoe Group Limited

### ***Report on the Financial Statements***

We have audited the financial statements of Briscoe Group Limited (“the Company”) on pages 7 to 47, which comprise the balance sheets as at 27 January 2013, the income statements, statements of comprehensive income, statements of changes in equity and statements of cash flows for the period then ended, and the notes to the financial statements that include a summary of significant accounting policies and other explanatory information for both the Company and the Group. The Group comprises the Company and the entities it controlled at 27 January 2013 or from time to time during the financial year.

### ***Directors' Responsibility for the Financial Statements***

The Directors are responsible for the preparation of these financial statements in accordance with generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate and for such internal controls as the Directors determine are necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand) and International Standards on Auditing. These standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider the internal controls relevant to the Company and Group's preparation of financial statements that give a true and fair view of the matters to which they relate, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the Company and Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

We have no relationship with, or interests in, Briscoe Group Limited or any of its subsidiaries other than in our capacities as auditors and providers of other assurance services. These services have not impaired our independence as auditors of the Company and the Group.



## ***Independent Auditors' Report***

Briscoe Group Limited

### ***Opinion***

In our opinion, the financial statements on pages 7 to 47:

- (i) comply with generally accepted accounting practice in New Zealand; and
- (ii) comply with International Financial Reporting Standards; and
- (iii) give a true and fair view of the financial position of the Company and the Group as at 27 January 2013, and their financial performance and cash flows for the period then ended.

### ***Report on Other Legal and Regulatory Requirements***

We also report in accordance with Sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993. In relation to our audit of the financial statements for the period ended 27 January 2013:

- (i) we have obtained all the information and explanations that we have required; and
- (ii) in our opinion, proper accounting records have been kept by the Company as far as appears from an examination of those records.

### ***Restriction on Distribution or Use***

This report is made solely to the Company's shareholders, as a body, in accordance with Section 205(1) of the Companies Act 1993. Our audit work has been undertaken so that we might state to the Company's shareholders those matters which we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholders, as a body, for our audit work, for this report or for the opinions we have formed.

*PricewaterhouseCoopers*

Chartered Accountants  
7 March 2013

Auckland

# Corporate Governance

## Role of the Board

The Board of Directors (“the Board”) of Briscoe Group Limited (“the Company”) is elected by shareholders to oversee the management of the Company and its subsidiaries and to direct performance in the long term best interests of the Company and its shareholders. The focus of the Board is the creation of company and shareholder value and ensuring the Company is managed in accordance with best practice. Corporate governance is continually reviewed and updated in accordance with good business practice.

The principal responsibilities of the Board are to:

- establish the Company’s objectives and review the major strategies for achieving these objectives;
- establish an overall policy framework within which the Company conducts its business;
- review the company’s performance including approval of and monitoring against budget;
- ensure that Group financial statements are prepared and presented to give a true and fair view of the Group’s financial position, financial performance and cash flows;
- review performance of senior executive against approved objectives and key performance indicators;
- ensure effective policies and procedures are in place to safeguard the integrity of the Company’s financial reporting;
- ensure that any significant risks facing the Company are identified and that appropriate risk management programmes are in place to control and report on these risks;
- ensure that the Group operates in accordance with New Zealand laws, regulations, the listing rules (including the continuous disclosure regime), professional standards and contractual obligations; and
- report to shareholders and other key stakeholders.

The Board has delegated day-to-day management of the Company to the Group Managing Director and other executives of the Company. Operational and administrative policies relative to the Company’s business are in place and the Company has an internal audit system for monitoring the Company’s operational policies and practices.

The Chairman, Managing Director and Deputy Managing Director determine the agenda for Board

meetings. On a monthly basis, the Board receives operational reports summarising the Company’s activities including key performance indicators. In addition, the Board receives regular briefings from the management team on key strategic and performance issues either as part of regular Board meetings or in specific briefing sessions.

## Board Membership

The Company’s constitution sets out policies and procedures on the operation of the Board including the appointment and removal of Directors. The NZSX Listing Rules and the Company’s constitution provide that a minimum of three Directors is required, of whom at least two shall be independent. Currently the Board comprises four Directors, being an independent Non-Executive Chairman, the Group Managing Director, the Deputy Managing Director and one independent Non-Executive Director.

The Board acknowledges the importance of independent Directors in ensuring an optimal balance between Board members who are able to bring a wide range of business experience and skills and those with direct company knowledge and operational responsibility.

Under the constitution, one third of Directors must retire by rotation at the annual meeting each year but, if eligible, may offer themselves for re-election. The Group Managing Director, in his capacity as an executive director, is exempt from the requirement to retire by rotation.

Pursuant to NZSX Listing Rule 3.3.5, the Company is required to make an announcement to the market advising the closing date for Director nominations. That announcement must be no less than 10 business days prior to the closing date and the closing date must be not more than two months prior to the annual meeting. The Board undertakes to meet at least ten times during the financial year. For the year ending 27 January 2013 the Board met twelve times.

Profiles of the current Directors appear on page 53 of this report.

## Board Review

The Board annually reviews its performance, and that of Board committees, to ensure that the Board and its committees are performing satisfactorily and meeting

their respective objectives. In addition, the performance of individual Directors is also subject to review with a particular emphasis on those Board members who are due to retire by rotation and wish to seek re-election. The review process also assists with the process of identifying the training needs, if any, of Board members to ensure that they remain current on how to best perform their duties as a director.

### **Board Committees**

There are two formally constituted committees to provide specific input and guidance to particular areas of corporate governance; the Audit Committee and the Human Resources Committee.

The committees meet as required and operate under specific charters which are reviewed and approved by the Board annually, setting out committees' roles and responsibilities. In order to fulfil its responsibilities, each committee is empowered to seek any information it requires from employees and to obtain such independent legal or other professional advice it may deem necessary. The proceedings of the committees are reported to the Board. These charters are published on our website at [www.briscoegroup.co.nz](http://www.briscoegroup.co.nz)

### **Audit Committee**

The Audit Committee comprises two independent Directors – Stuart Johnstone (Chairman) and Dame Rosanne Meo, as well as the Group Managing Director, Rod Duke. The Committee assists the Board in fulfilling its responsibilities for Company financial statements and external financial reporting.

The Audit Committee is responsible to the Board for reviewing the Company's accounting policies and financial statements, promoting integrity in financial reporting, reviewing the adequacy and effectiveness of the Company's internal controls and recommending the appointment of, as well as reviewing the performance and recommendations of the external auditors. In turn, the Company's management team makes representations to the Audit Committee and the Board, as to the completeness and accuracy of the Company's financial statements.

The Audit Committee is responsible for determining whether potential engagements of the auditors are appropriate in the context of seeking to prevent audit independence from being impaired (or being seen to be impaired).

The Chief Financial Officer is responsible for the Company's day-to-day relationship with the auditors, including for ensuring that the Company's business divisions provide the auditors with timely and accurate information and full access to the Company's records. In addition, the auditors are able to communicate directly with the chairman of the Audit Committee at any time.

### **Human Resources Committee**

The Human Resources Committee comprises two independent Directors – Dame Rosanne Meo (Chairman) and Stuart Johnstone, as well as the Group Managing Director, Rod Duke.

The Human Resources Committee is responsible for ensuring the Company has a sound employment policy framework, that there is an effective and stimulating workplace and that there is an environment within which management talent and potential can be identified, assessed and developed.

### **Nominations and Governance**

Briscoe Group does not have a formally constituted Nominations and Governance Committee. The Board views the responsibilities usually associated with this committee as a collective responsibility and those matters are included as part of its primary role of overseeing the management and performance of the Company. Each director undertakes to ensure they have the necessary time and resources required to enable them to meet the responsibilities associated with their directorship. Specific requirements of governance are addressed at Board meetings during the course of the year. These specific requirements include ensuring the Board contains an appropriate mix of skills and experience, making recommendations to the Board on new Directors for nomination, determining the independence of Directors, and ensuring the Company maintains a high level of corporate governance.

### **Independent Directors**

Under the Corporate Governance requirements of NZX Limited ("NZX"), a listed company must identify which of its Directors are determined by the Board to be independent.

The current board and committee memberships are detailed below together with the independence classification as determined by the Board, in accordance with the guidelines issued by NZX. As a relatively small

Board Composition as at April 2013		Committee membership	
Director	Classification	Audit committee	Human Resources committee
Dame Rosanne Meo	Independent (Chair)	Member	Chair
Rod Duke	Executive	Member	Member
Stuart Johnstone	Independent	Chair	Member
Alaister Wall	Executive	–	–

board, there is a clear understanding of the required roles and expectations of the Independent Directors.

## Board Remuneration

Shareholders are asked to approve the level of Directors' fees from time to time. In keeping with its views in relation to nominations, rather than have a separate Remuneration Committee (governed by a charter), the Board as a whole takes responsibility for monitoring developments in the New Zealand market and recommending remuneration packages for Directors to the Company's shareholders. Fees are established to be in line with those of New Zealand based organisations of a similar scope and size to the Company.

## Diversity

A breakdown of gender composition of directors and officers as at April 2013 is shown below:

	Female	Male
Directors	1	3
Officers <sup>1,2</sup>	2	3

1. Excludes Managing Director and Deputy Managing Director (included in breakdown of Directors).
2. Officers includes only those employees who the directors have deemed to have disclosure obligations under section 19T of the Securities Market Act 1988 and is consistent with that used for the Key management compensation disclosure in the Financial Statements (Note 22).

The Company does not have a formal Diversity policy.

## Code of Conduct

The Board has adopted a corporate Code of Conduct, available on our website [www.briscoegroup.co.nz](http://www.briscoegroup.co.nz). The Code of Conduct defines the levels of ethical business practice expected of the Board and within the Company (including employees and contractors). The Company ensures that all new employees are aware of the Code of Conduct and are provided with relevant training. In addition, the Code of Conduct addresses compliance standards and procedures, provides mechanisms for reporting unethical behaviour and ensures that disciplinary measures are available to address any violations.

It covers:

- Conflicts of interest;
- Confidentiality;
- Payments, gifts and entertainment;
- Trading in company securities;
- Workplace principles;
- Use of company information and assets;
- Obligations to act honestly and in the best interests of the Company as required by law;
- Delegation of authority;
- Accuracy of records;
- Compliance with any applicable laws, regulations and rules; and
- Fair dealing with customers, employees, suppliers and competitors.

The Board is responsible for reviewing the Code of Conduct and adherence to it.

## Trading in Briscoe Group Securities

The Company has adopted a formal procedure governing the sale and purchase of the Company's securities by Directors and employees. All Directors and employees must act in accordance with this procedure and the requirements of the Securities Markets Act 1988.

The procedure requires employees to obtain the written consent of a Director, or in the case of a Director, of the Chairman of the Board, prior to trading in the Company's shares. Generally, this consent will only be given in respect of trading in the 60 day period following the announcement of the Company's half year and annual results.

## Risk Management

As an integral part of its role of overseeing the management of the Company and its subsidiaries, the Board approves the Company's risk management policies and receives regular reports to monitor the Company's risk management performance relative to these policies, with particular emphasis on:

- *Operational Risks*: risks associated with the Company's normal business operations, including normal day-to-day exposures relating to customers, stores, employees, systems, suppliers and regulatory bodies;



- *Funding Risks*: risks associated with the funding of the Company's operations, including exposures relating to investment of surplus cash, and to interest rate and exchange movements;
- *Environmental Risks*: risks associated with the environment in which the Company operates that are outside the Company's control, including exposures to natural disasters and to changes in social trends, economic conditions and customer preferences; and
- *Strategic Risks*: risks associated with Company initiatives that are outside the normal course of business, including exposures relating to initiatives to expand into new brands, markets, regions and business activities, and to adopt new systems.

### Effective Communication

The Board places great importance on effective communications to the Company's shareholders and employees and the market generally. As a result, in addition to making the required release of annual and half-yearly results, the Company makes quarterly sales releases. The Company regularly reviews its practices to ensure it clearly communicates its goals, strategies and performance. This information is made available to the NZX and also to a variety of media, including by means of the Company's website.

The Board encourages shareholder attendance at the Company's annual meeting and welcomes shareholder debate on all matters of significance affecting the Company and its business.

### NZX Corporate Governance Best Practice Code

The Company's corporate governance practices conform with the guidelines set down in the NZX Corporate Governance Best Practice Code in almost all respects. The areas in which the Company's practices depart from that Code are confined to the absence of specific training requirements for Directors, the lack of a Nominations Committee and the absence of Director remuneration by means of a performance-based equity remuneration plan. The Board as a whole takes responsibility for monitoring developments in the New Zealand market and recommending remuneration packages for Directors to the Company's shareholders rather than delegating this function to a Remuneration Committee pursuant to a written charter.

## General Disclosures

### Board of Directors

#### **Dame Rosanne Meo, OBE: Chairman (Non-Executive)**

Chairman of AMP Staff Superannuation and The Real Estate Institute of New Zealand. Director of Overland Footwear Limited and James Dunlop Textiles Limited. Trustee of the Kelliher Charitable Trust and the Middlemore Foundation.

#### **Rod Duke: Group Managing Director and Deputy Chairman**

Group Managing Director since 1991. Director of Pumpkin Patch Limited.

#### **Alaister Wall: Deputy Managing Director**

Executive of Group since 1982. Director of Cure Kids.

#### **Stuart Johnstone: Director (Non-Executive)**

Investment Banker and Company Director.

### Subsidiary Companies

Rod Duke and Alaister Wall are Directors of the following subsidiaries: Briscoes (NZ) Limited, The Sports Authority Limited (trading as Rebel Sport), Rebel Sport Limited, Living and Giving Limited. Stuart Johnstone is a Director of The Sports Authority Limited.

### Financial Statements

The financial statements for the Parent and Group for the year ended 27 January 2013 are shown on pages 7 to 47 in this report.

### Changes in Accounting Policies

In preparing these financial statements the accounting policies outlined in Note 1 to the financial statements have been applied.

There were no significant changes in accounting policies during the year.

## Principal Activities of the Group

Briscoe Group Limited is a non-trading holding company, but provides management services to its subsidiaries.

The principal trading subsidiaries are Briscoes (New Zealand) Limited, a specialist homeware retailer selling leading branded products, and The Sports Authority Limited, (trading as Rebel Sport), New Zealand's largest retailer of most leading brands of sporting goods.

The subsidiaries are 100% owned by Briscoe Group Limited. There were no changes in company structure during the year.

## Review of Operations

### A. Results for the Year Ended 27 January 2013

	Group \$000	Parent \$000
Sales Revenue	452,702	–
Profit Before Income Tax	42,672	46,329
Income Tax	(12,204)	(868)
Profit After Income Tax	30,468	45,461

### B. Dividends

Subsequent to balance date, the Directors have declared a final dividend of 7.00 cents per share payable 27 March 2013. Non resident shareholders of the Group will also receive a supplementary dividend of 1.2353 cents per share. Dividends are fully imputed to New Zealand resident shareholders.

## Directors

### A. Remuneration and all other benefits relating to the year ending 27 January 2013 (\$000)

#### Non Executive Directors

RPO'L Meo	91
SH Johnstone	59

#### Executive Directors

RA Duke (Managing Director)	928
AJ Wall (Deputy Managing Director)	607

Executive Directors do not receive Directors' fees.

## B. Shareholdings

### Beneficially Held As at 22 March 2013

SH Johnstone	1,000,000
AJ Wall	220,000

### Non-Beneficially Held As at 22 March 2013

RA Duke and AJ Wall each as Trustees of the RA Duke Trust	168,466,838
AJ Wall*	1,230,000
RPO'L Meo	100,000
SH Johnstone	5,000

\* Other than in relation to the RA Duke Trust.

For further details refer to Substantial Security Holders information on page 55 of this report.

## C. Share dealings

During the year ended 27 January 2013 the following Directors acquired shares in the Company:

R A Duke and A J Wall each as trustees of the R A Duke Trust:

Date of transaction	Number of shares acquired	Consideration
13 March 2012	6,714,239	\$10,071,359
14 March 2012	231,000	\$346,500
15 March 2012	142,469	\$213,704
19 March 2012	55,000	\$82,500
21 March 2012	25,000	\$37,500

## D. Interests in contracts

During the year the following Directors have declared pursuant to Section 140 (1) of the Companies Act 1993 that they be regarded as having an interest in the following transactions:

- Payment of rental of \$580,000 (2012: \$574,500) on the retail property of which the RA Duke Trust is the owner. (Refer to Note 22 of the financial statements).

## E. Directors' Insurance

As provided by the Group's Constitution and in accordance with Section 162 of the Companies Act 1993 the Group has arranged Directors' and Officers' Liability Insurance which ensures Directors will incur no monetary loss as a result of actions undertaken by them as Directors provided they act within the law.

## F. Directors' and Officers' use of Company Information

During the period the Board received no notices pursuant to Section 145 of the Companies Act 1993 relating to use of Company information.

## State of Affairs

The Directors are of the opinion that the state of affairs of the Group is satisfactory. Details of the period under review are included in the Chairman's Review, the Managing Director's Review of Operations and the audited financial statements.

## Employee Remuneration

The number of employees within the Group (other than Directors) receiving remuneration and benefits above \$100,000, relating to the period ending 27 January 2013, are indicated in the following table:

	Number of Employees
\$100,000 – 109,999	7
\$110,000 – 119,999	4
\$120,000 – 129,999	5
\$130,000 – 139,999	4
\$140,000 – 149,999	7
\$150,000 – 159,999	1
\$160,000 – 169,999	3
\$170,000 – 179,999	4
\$210,000 – 219,999	2
\$230,000 – 239,999	2
\$250,000 – 259,999	1
\$260,000 – 269,999	1
\$310,000 – 319,999	1
\$370,000 – 379,999	1
\$410,000 – 419,999	1
\$590,000 – 599,999	1
\$620,000 – 629,999	1

## Remuneration to Auditors

The fee for the audit of the Group and subsidiaries paid to PricewaterhouseCoopers was \$90,000 (2012: \$80,000).

Fees paid to the auditors for other services provided, including a half yearly review, amounted to \$23,600 (2012: \$19,500).

## Shareholders Information

### Holding Range at 22 March 2013

	No. Investors	Total Holdings	%
1-1,000	931	677,215	0.31
1,001-5,000	1,499	4,463,907	2.08
5,001-10,000	474	3,849,312	1.79
10,001-100,000	373	9,634,218	4.49
100,001 and over	39	196,077,848	91.33
	<b>3,316</b>	<b>214,702,500</b>	<b>100%</b>

## Substantial Security Holders

The following information is given pursuant to section 35F of the Securities Markets Act 1988. The persons who, according to the records of the company maintained pursuant to the Securities Markets Act 1988, are substantial security holders of the company as at 22 March 2013 are as follows:

### Substantial

Security Holder	Last SSH Notice <sup>(3)</sup>	Current Holding <sup>(4)</sup>
R A Duke <sup>(1)</sup>	166,644,369	168,466,838
A J Wall <sup>(2)</sup>	168,094,369	169,916,838

(1) R A Duke has a relevant interest as a trustee of the R A Duke Trust which was disclosed in the SSH notice dated 13 March 2012, in respect of 166,644,369 shares. As at 22 March 2013 this interest was in respect of 168,466,838 shares.

(2) A J Wall has three relevant interests, which were disclosed in the SSH notice dated 13 March 2012. These were (i) as a trustee of the R A Duke Trust, in respect of 166,644,369 shares; (ii) as a trustee of the Tunusa Trust, in respect of 1,230,000 shares; and (iii) legal and beneficial title, in respect of 220,000 shares. As at 22 March 2013 the relevant interest as a trustee of the R A Duke Trust was in respect of 168,466,838 shares. The other interests remain unchanged.

(3) This information reflects the most recently lodged substantial security holder notice, in accordance with the Securities Markets Act 1988.

(4) This information reflects the most recent understanding of the company of each of the substantial security holders' positions.

# Top 20 Holder List

As at 22 March 2013

Rank	Holder's Name	Total	%
1	JB Were (NZ) Nominees Limited (RA Duke Trust)	168,466,838	78.47
2=	Gerald Harvey	5,250,000	2.45
2=	Harvey Norman Properties (NZ) Ltd	5,250,000	2.45
4	New Zealand Central Securities Depository Limited	4,821,113	2.25
5	FNZ Custodians Limited	1,318,674	0.61
6	JB Were (NZ) Nominees Limited	1,265,000	0.59
7	Alaister John Wall, Beverley Ann Wall and Benedict Douglas Tauber as Trustees of the Tunusa Trust established for the benefit of the family of AJ and BA Wall.	1,230,000	0.57
8	Stuart Hamilton Johnstone and Lorraine Rose Johnstone	1,000,000	0.47
9	Graham John Paull and Owen Brent Ennor	775,000	0.36
10	Investment Custodial Services Limited	632,414	0.29
11	Geoffrey Peter Scowcroft	513,000	0.24
12	New Zealand Central Securities Depository Limited	466,966	0.22
13	Keith Arthur William Brunt	365,000	0.17
14	Peter William Burilin	345,000	0.16
15	Carla Zwart Brockman	336,300	0.16
16	Custodial Services Limited	292,482	0.14
17	Gemscott Limited	248,000	0.12
18	Alaister John Wall	220,000	0.10
19	Forsyth Barr Custodians Limited	216,000	0.10
20	John Fraser Collins	215,538	0.10

*A number of the registered holders listed above hold shares as nominees for, or on behalf of, other parties.*

# Directory

## Directors

Dame Rosanne PO'L Meo (Chairman)

Rodney A Duke

Stuart H Johnstone

Alaister J Wall

## Registered Office

36 Taylors Road

Morningside

Auckland

Telephone (09) 815 3737

Facsimile (09) 815 3738

## Postal Address

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## Solicitors

Simpson Grierson

## Bankers

Bank of New Zealand

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PricewaterhouseCoopers

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Link Market Services Limited

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19 Victoria Street

PO Box 91976

Auckland 1142

Telephone +64 9 375 5999

## Websites

[www.briscoegroup.co.nz](http://www.briscoegroup.co.nz)

[www.briscoes.co.nz](http://www.briscoes.co.nz)

[www.rebelsport.co.nz](http://www.rebelsport.co.nz)

[www.livingandgiving.co.nz](http://www.livingandgiving.co.nz)

# Calendar

Annual Balance Date . . . . . January

Preliminary Profit Announcement . . . . . March

Annual Report Published . . . . . April

Final Dividend . . . . . 27 March 2013

Annual Meeting . . . . . 16 May 2013

Half Year Results . . . . . September

Interim Dividend . . . . . October





Living & Giving

**BRISCOES**  
HOMEWARE



**REBEL**  
SPORT



BRISCOE  
GROUP LIMITED