## First Financial Bankshares Annual Report 2001

Example is leadership.

ALBERT SCHWEITZER



First Financial Bankshares, Inc. is a financial holding company headquartered in Abilene, Texas, with consolidated assets of \$1.9 billion as of December 31, 2001. The corporation has 10 affiliate banks, which provide services from 26 full-service locations in the Central, West and High Plains regions of Texas. The common stock of First Financial Bankshares, Inc. is held by more than 3,000 shareholders and is listed on The NASDAQ Stock Market® under the symbol FFIN.

This Annual Report portrays significant leadership contributions within each of the markets served by the member banks of First Financial Bankshares. Selected financial data and important milestones of the company are also presented.

Leadership is the capacity to translate vision into reality

WARREN G. BENNIS

#### 2001 ANNUAL REPORT

1	Financial Highlights
2	Letter to Shareholders
4	Leadership
8	Selected Financial Data
9	Trust Services Report
10	Affiliate Bank Reports Financial Summaries Senior Officers and Directors Market Share
20	More Community Leadership
21	Form 10-K
back cover	Corporate Officers and Directors

inside

### FINANCIAL HIGHLIGHTS

IN THOUSANDS EXCEPT FOR PER SHA	RE DATA 2001	2000	CHANGE
For the Year			
Net Income	\$ 29,355	\$ 28,316	3.7%
Earnings per Share	2.38	2.28	4.4
Dividends Declared	14,365	12,808	12.2
Dividends per Share	1.16	1.03	12.6
Averages for the Year			
Assets	1,811,130	1,694,013	6.9
Securities	676,391	669,618	1.0
Loans	897,616	817,603	9.8
Deposits	1,566,360	1,478,834	5.9
Shareholders' Equity	204,517	184,029	11.1
At Year-End			
Assets	1,929,694	1,753,814	10.0
Securities	721,694	654,253	10.3
Loans	940,131	859,271	9.4
Deposits	1,685,163	1,519,874	10.9
Shareholders' Equity	213,654	196,121	8.9
Book Value per Share	17.32	15.92	8.8
Trust Assets	958,952	911,110	5.3
Key Ratios			
Return on Average Assets	1.62%	1.67%	
Return on Average Equity	14.35	15.39	
Equity/Assets	11.07	11.18	
Efficiency	53.82	53.11	

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FIRST FINANCIAL BANKSHARES, INC. achieved its 15th consecutive increase in annual earnings during 2001. Net income grew 3.7%, to \$29.4 million from \$28.3 million in 2000; and earnings per share grew 4.4%, to \$2.38 from \$2.28. The earnings improvement came primarily from a modest increase in net interest income (attributable to higher volumes of earning assets) and from higher noninterest income.

While declining interest rates resulted in compressed interest margins throughout the year, we were pleased that we were able to manage our interest rate risk as well as we did. Our return on average assets was 1.62% for the year, and our return on average equity was 14.35%. These key measures of performance were slightly below those for the prior year, but they continued to compare favorably with the results for our industry peer group (1.08% and 14.44%). The efficiency ratio, the cost of generating each dollar of revenue, increased slightly to 53.82% in 2001 from 53.11% in 2000.

Consolidated assets at year-end totaled \$1.930 billion, up 10% from \$1.754 billion in 2000. This \$176 million increase consisted of \$85 million generated internally and \$91 million derived from the acquisition of City National Bank. Loans increased during the year by 9% to \$940.1 million, while total deposits grew 11% to \$1.685 billion. The book value of our trust assets increased by 5%, reaching \$958.9 million at year-end.

First Financial's balance sheet continued to reflect excellent asset quality and capital strength. Classified loans (those at risk to some degree) declined to 2.7% of total loans at year-end from 3.3% a year earlier. Shareholders' equity totaled \$213.7 million at the end of 2001, yielding a capital-to-assets ratio of 11.1%. As a sign of the company's capital strength, cash dividends were

raised 13.6% in the second quarter; this was accomplished through a 25% stock dividend and a 9% adjustment in the quarterly cash dividend (to 30 cents per share). The market price of First Financial shares at the end of 2001 was up 20% from the prior year-end value.

In July 2001, we expanded our banking family by completing the acquisition of City National Bank, Mineral Wells, Texas. City National, with total assets of \$91 million, deposits of \$82 million and loans of \$49 million, is a good addition to our company. First Financial Bankshares is structured as a family of community banks because we believe that it is through locally based, locally focused institutions that we can best deliver outstanding service to our customers, excellent financial results to our shareholders and great benefits to our communities.

On January 2, 2002, Texas National Bank, Southlake, changed its name to First Financial Bank, National Association, Southlake. The name change was designed to reflect the expansion of the bank's product offerings and to help extend our brand image. On the same date, the bank opened a branch location in Keller. This new branch will broaden our market in this very vibrant section of the Dallas-Fort Worth Metroplex. We are pleased with Southlake's three branch locations and are very encouraged by the opportunities for growth in the Southlake area.

Banking and community leadership is the theme of this year's annual report. Our banks will do only as well as the communities we are in, so it is imperative that we play leadership roles in the continued development of these communities. It is therefore appropriate that we focus on the people who so ably lead our banks and contribute their leadership expertise to the communities that we serve. We have been able to feature only a few of our many out-

standing people in this report. However, we have included, later on, a list of the many community leadership positions that are held by officers of our individual banks. I invite you to review this list and see the magnitude of community involvement that exists.

We have been blessed with good leadership, and we certainly do not take for granted the position we have achieved in our industry under the guidance of Walter Johnson and Ken Murphy. We are pleased that Ken continues to play an important role as Chairman of the Board of First Financial Bankshares.

During 2001, we elected three new bank presidents. In May, the Board of First National Bank of Abilene elected Chuck Cowell to the position of President and Chief Executive Officer to succeed me. Chuck is a West Texas banker with over 28 years of banking and leadership experience. In October, the Board of City National Bank named Ken Williamson to succeed Jimmy Seay as President and Chief Executive Officer. Ken has exceptional management and leadership skills gained in a banking career that spans more than 30 years. In November, the Board of First Financial Bank, Southlake, elected Mark Jones, a well-known and experienced northeast Tarrant County banker, as President and Chief Executive Officer. We are very honored to have these three fine leaders join our team of presidents.

Walter Worthington will retire from the First Financial Bankshares Board in conjunction with our annual shareholders meeting in April. He was the original Chairman of Weatherford National Bank and has served on the holding company Board since April of 1996. Walter has been a banking and community leader for many years, and we have benefited greatly from his counsel as a director.



We sincerely appreciate the dedication and support shown last year by all of our Boards of Directors, and by our company's officers, employees and shareholders. With your help, we look forward in 2002 to achieving further growth and enhanced shareholder value as we capitalize on the opportunities available in each of our markets. The main goals in our 2002 Strategic Plan are the addition of more locations and the introduction of mortgage, brokerage and trust services to more of our markets.

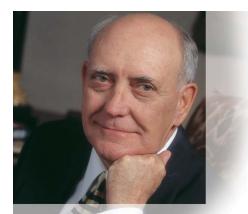
Thank you for your support and investment in First Financial Bankshares.

F. SCOTT DUESER

President and Chief Executive Officer

# We make a living by what we get, but we make a life

FIRST FINANCIAL BANKSHARES succeeds and grows when the people who so ably lead our banks also contribute their expertise to their communities. Below are just a few of our officers who provide outstanding community leadership.



J.V. MARTIN

"The school system, the hospital and the bank are the three keystones of a small community's economic health," says J.V. Martin. He's been closely involved with all of them as Chairman and Chief Executive Officer of First National Bank, Sweetwater. A board member of Goodwill Industries, West Central Texas Workforce Development, West Texas Rehabilitation Center, Rolling Plains Technical Foundation, Nolan County Community Foundation and Hendrick Health Care System, Martin gives his volunteer commitments the same attention he gives his bank. "When I join a board, I want to make a real contribution not just attend luncheons," he says.



BECKY HILL

Becky Hill, Senior Vice President of First National Bank of Abilene, generously spends time each week on community leadership. Vice chairman and chairman-elect of Abilene's Grace Museum, Hill also serves as assistant treasurer and board member of the Abilene Zoological Society and board member of the Junior League of Abilene. Hill is a member of the Abilene Independent School District (AISD) Consumer Science Advisory Board and AISD Shotwell Revitalization Committee, which is raising more than \$1 million to revitalize a 1960s-era sports stadium for multipurpose, statewide use. "Community involvement enhances our quality of life and attracts families and businesses to Abilene, which expands the opportunities for the bank," she says.

by what we give. NORMAN MACEWEN



#### KIRK THAXTON

Senior Vice President and Trust Officer at Abilene's First National Bank, Kirk Thaxton recently completed his term as board president of Junior Achievement and devotes much of his free time to educating public school children about the economy. "Most of these students don't have any exposure to the business world, so if you can make an impact on one child, it's worth it," he says. The father of three children, ages 9 to 16, Thaxton also leads other youth-oriented community activities, including Harmony Family Services and the Abilene Youth Basketball Association. He also serves on the Community Council of Sears Methodist Centers and the Community Development Task Force. "When I become part of an organization, I always try to take an active role," Thaxton says. "It is very rewarding to be able to make a difference for the community."



#### DOYLE LEE

"Everyone should have a passion," says Doyle Lee, Chairman and Chief Executive Officer of Weatherford National Bank. "Mine is education." As president of Weatherford's Independent School District Foundation, he's working to help a system challenged by population growth. He also serves on the board of the Weatherford College Foundation and is advisory director to the college's investment committee. "Community growth creates difficult issues – downtown traffic, outdated school facilities, overcrowded public areas – that require management," says Lee, who recently received the Chamber of Commerce James Doss Community Leadership Award for spearheading a successful \$97 million bond campaign for public school financing. "The real challenge is to continue growing while managing quality of life and maintaining traditions that make this community special."

# Management is about arranging and telling. Leadership



#### RON BUTLER

A bank reflects how well the local community is doing, according to Ron Butler, President and Chief Executive Officer of Stephenville Bank & Trust Co. That's why his biggest interest is economic development – and why he's taken a leadership role in organizations like the Brazos River Authority, the Stephenville Chamber of Commerce and the Stephenville Economic Development Foundation. As vice chairman of Stephenville's Chamber of Commerce, he works to grow the city's existing diversified manufacturing base and bring in new industry – including a dairy processing plant that will make Stephenville the cream cheese capital of Texas. "When you invest the time to grow your community, the bank grows as well," Butler says.



#### JEAN BRYAN

A Weatherford community leader for nearly 50 years and Senior Vice President of Weatherford National Bank, Jean Bryan has built a nationwide network of contacts. A trustee of Weatherford College, she also serves on the boards of the Parker County Committee on Aging, Red Cross, the Weatherford Independent School District Improvement Team and the Millsap District Educational Improvement Board. She created the Weatherford National Bank School Banking Program for the Weatherford Independent School District. She is a member of the Community Education Advisory Council, Weatherford/Parker County Economic Development Board, the Campbell Hospital Women's Advisory Board and the Main Street Advisory Board. In 2001, Bryan received the Hero for Children Award from the State of Texas and the Outstanding Tourism Achievement Award from the Weatherford Chamber of Commerce. Her primary mission? "Recruiting new customers to Weatherford National Bank," Bryan says.

## is about nurturing and enhancing TOM PETERS



MICHAEL L. BOYD

As President and Chief Executive Officer of San Angelo National Bank, Mike Boyd spends more than a day a week on community leadership work. He serves as president of San Angelo Industries, vice chairman of the West Texas Rehabilitation Center and vice president, board of trustees of Howard College Foundation-San Angelo Campus. Boyd is also a board member of the San Angelo Health Foundation and the Angelo State University Foundation. Although he works to balance his time between the bank, community service and his family, he finds there's often overlap. "Whenever I attend a board meeting, I'm also making a customer call on behalf of the bank," Boyd says.



An active Abilene community leader, Marelyn Shedd, Senior Vice President of First National Bank of Abilene, is committed to programs that enrich the lives of young people. A member of the Hendrick Home for Children Development Council, she also serves on the boards of the Abilene Cultural Affairs Council and the Non-Profit Resource Center. She is a member of the Future Fund Grants Committee and recently completed a two-year term as treasurer of the United Way of Abilene. "I've enriched my career so much by volunteering," Shedd says. "Working with many different segments of the community has provided me with a variety of new perspectives on the community's needs."

Year-End	Total Assets <sup>(1)</sup>	Shareholders' Equity (1)	Net Income (1)	Earnings per Share (2)	Cash Dividends per Share (2)	Stock Dividends and Splits	Year-End Book Value per Share (2)	Year-End Market Value per Share (2)
2001	\$1,929,694	\$213,654	\$29,355	\$2.38	\$1.16	5/4 Split	\$17.32	\$30.10
2000	1,753,814	196,121	28,316	2.28	1.03	-	15.92	25.15
1999	1,723,369	178,663	25,690	2.06	0.90	-	14.33	24.60
1998	1,686,647	169,449	23,254	1.87	0.80	10% Dividend	13.62	28.00
1997	1,573,509	148,226	20,063	1.70	0.70	5/4 Split	12.46	31.18
1996	1,262,041	131,161	18,122	1.58	0.63	5/4 Split	11.36	23.27
1995	1,062,325	114,917	16,355	1.52	0.56	-	10.66	15.59
1994	1,001,906	103,908	13,112	1.22	0.51	5/4 Split	9.67	12.44
1993	924,630	90,443	11,978	1.93	0.45	10% Dividend	8.99	15.46
1992	839,474	81,433	10,989	1.10	0.35	3/2 Split	8.14	13.20
Ten-Year Compou Growth l	nd	11.26%	13.00%	10.46%	14.48%	-	8.85%	16.09%

<sup>(1)</sup> As originally reported at the close of each year and prior to restatements for pooling-of-interests.

<sup>(2)</sup> Adjusted for stock dividends and splits.



CURTIS R. HARVEY

Executive Vice President and
Chief Financial Officer

#### FIRST FINANCIAL BANKSHARES, INC.

#### 1889

Farmers and Merchants National Bank opens for business in Abilene, Texas, and becomes the only Abilene bank to survive the Depression without being merged, closed or recapitalized.

#### 1957

The bank name changes to First National Bank of Abilene.

#### 1973

First National Bank of Abilene shareholders form First Abilene Bankshares, Inc. as a multi-bank holding company.

#### 1974

First Abilene Bankshares, Inc. acquires Hereford State Bank.

#### 1981

First Abilene Bankshares, Inc. acquires First National Bank, Sweetwater.

#### 1982

First Abilene Bankshares, Inc. acquires Eastland National Bank.

#### 1990

First Abilene Bankshares, Inc. acquires First National Bank in Cleburne. First Abilene Bankshares, Inc. is recognized as one of the safest banking organizations in the United States and is one of only two organizations in Texas to receive that distinction.

#### 1993

First Abilene Bankshares, Inc. acquires Stephenville Bank & Trust Co. The company changes its name to First Financial Bankshares, Inc. to reflect the scope of its operations. The company's stock is listed on NASDAQ.

#### 1994

First Financial Bankshares, Inc. acquires Southwest Bank of San Angelo.

#### 1996

First Financial Bankshares, Inc. acquires Citizens National Bank of Weatherford and Weatherford National Bank and merges the two banks under the charter of Weatherford National Bank.

#### 1997

First Financial Bankshares, Inc. acquires Texas Commerce Bank, San Angelo, merges it with Southwest Bank of San Angelo and recharters the two banks as San Angelo National Bank. First Financial Bankshares, Inc. acquires Texas National Bank, Southlake.

#### 1998

First Financial Bankshares, Inc. acquires Cleburne State Bank.

#### 2001

First Financial Bankshares, Inc. acquires City National Bank, Mineral Wells.

#### TRUST SERVICES



ROBERT S. PATTERSON First National Bank of Abilene

Although the events of the past year had a major impact on the trust industry, your Trust Departments produced solid results. During 2001, the Trust Departments at First National Bank of Abilene, San Angelo National Bank, Stephenville Bank & Trust Co. and First National Bank, Sweetwater, grew by \$47.8 million to a year-end book value of \$958.9 million. Revenue for the combined four departments reached \$5.9 million, an increase of 8.3% over the prior year. Contribution of after-tax income to the company increased by 12.4% to \$1.6 million.

In a volatile market, our Abilene investment management team demonstrated its expertise through its model portfolio by beating both the S&P and Dow indices by 683 basis points and 38 basis points, respectively. This is the second year in a row that we have outperformed both of these indices.

Innovative technology is also a key factor in providing exceptional service to our customers, which is our highest priority. In 2001, we added two important technologies to enhance service: our Portfolio Realignment feature automatically realigns securities to account investment parameters set by the Investment Department, in consultation with the

customer. Our Customer StrataStation provides Trust Administrators with account information at their desktops so they can respond immediately to customer inquiries.

The Year 2002 promises to be one of opportunities for all locations. In July, we will convert Stephenville Bank & Trust Co. to the SEI







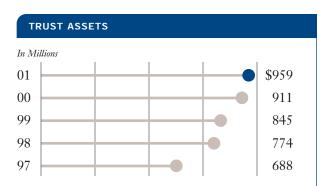


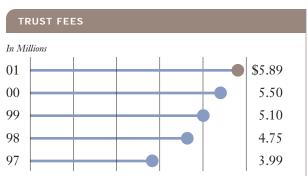
San Angelo National Bank

Stephenville Bank & Trust Co.

First National Bank, Sweetwater

Corporation accounting system, providing customers and administrators with its enhanced features. With our experienced investment professionals, solid investment results, a keen sense of customer needs and commitment to technological innovation, we expect to produce another outstanding year of financial performance for First Financial Bankshares shareholders.





#### FIRST NATIONAL BANK OF ABILENE

#### MAIN OFFICE

400 Pine Street Abilene, Texas Chartered 1889 Seven Offices in Abilene

#### SENIOR OFFICERS

Chuck A. Cowell
President and Chief Executive Officer

Ron Fogle Executive Vice President, Commercial Loans

Robert S. Patterson Executive Vice President and Senior Trust Officer

John Prince Executive Vice President, Personal Loans

Mario A. Luppino Executive Vice President, Marketing and Retail

Gary Tucker, CDP Executive Vice President and Chief Information Officer

Leo Dennis Executive Vice President, Chief Financial Officer and Cashier

DIRECTORS

F. Scott Dueser Chairman of the Board

J. Michael Alexander President, James M. Alexander & Co.

Tucker S. Bridwell President and Chief Executive Officer, Mansefeldt Investments, Inc.

Joseph E. Canon Executive Director, Dodge Jones Foundation

David Copeland
President, Shelton Family Foundation

Chuck A. Cowell
President and Chief Executive Officer

Joe Crawford President, Abilene Aero, Inc.

Charles Ezzell Investments

Allan D. Frizzell Executive Vice President, Enrich Oil Corporation

Raymond A. McDaniel, Jr. *Investments* 

Bynum Miers Rancher

William D. Minter President and Chief Executive Officer, Leapfrog Technologies, LLC

Stanley Morris, Jr. *Investments* 

Kenneth T. Murphy First Financial Bankshares, Inc.

James Parker Properties, Inc.

Jack D. Ramsey, M.D. *Physician* 

Dian Graves Stai Investments

Michael C. Waters, F.A.C.H.E. *President, Hendrick Health System* 

**ADVISORY** 

Bob J. Surovik McMahon, Surovik, Suttle, Buhrmann, Hicks and Gill, P.C.

Steve Suttle McMahon, Surovik, Suttle, Buhrmann, Hicks and Gill, P.C.

45%

CHUCK A. COWELL President and Chief Executive Officer



### Taylor County Deposit Market Share

IN THOUSANDS	12-31-01	12-31-00
Assets	\$670,959	\$665,297
Loans	344,341	335,492
Deposits	598,310	597,120
Equity	63,276	61,160
Net Income	13,051	12,428
Return on Assets	1.98%	1.94%
Return on Equity	20.19	21.68
Trust Assets	\$722,504	\$692,279

#### **COMMUNITY LEADERSHIP**

#### F. SCOTT DUESER

Texas Bankers Association, Chairman Abilene Industrial Foundation, Board Member, Former Chairman Abilene Higher Education Foundation,

Abilene Higher Education Foundation, Board Member

West Texas Rehabilitation Center, Board Member Hendrick Medical Center Foundation, Board Member

#### CHUCK A. COWELL

United Way of Abilene, Loaned Executive Abilene Chamber of Commerce, Board Member Abilene Industrial Foundation, Board Member Leadership Abilene

#### RON FOGLE

Hendrick Medical Center Board of Trustees, Vice Chairman Hendrick Medical Center Foundation, Board Member Abilene Improvement Corporation, Board Member First Baptist Church of Abilene, Deacon

#### ROBERT S. PATTERSON

Vice Chairman
The Grace Museum, Board Member, Director
Abilene Zoological Society, Vice President
Abilene Chamber of Commerce, Military Affairs
Committee
7th Wing Operations Group at Dyess Air Force
Base, Honorary Commander
Center for Contemporary Arts,
Board Member

City of Abilene, Airport Development Board,

United Way of Abilene, Board Member Nonprofit Resource Center, Board Secretary U.S. Lacrosse, Board of Governors Junior Achievement, Instructor

#### JOHN PRINCE

Keep Abilene Beautiful, Board Member Child Protective Services of Abilene Texas Scholars Program, Instructor

#### MARIO A. LUPPINO

Abilene Chamber of Commerce,
Board of Directors
Abilene Education Council,
Board of Directors
Texas Scholars Committee
Junior Achievement, Instructor
Wylie Community Center Committee,
Board of Directors

#### GARY TUCKER

Association of Information Technology Professionals, President First Baptist Church of Abilene, Deacon

#### LEO DENNIS

Abilene Chamber of Commerce United Way of Abilene Day Nursery of Abilene, Board Member

## FIRST FINANCIAL BANK, NATIONAL ASSOCIATION, CLEBURNE

#### MAIN OFFICE

403 North Main Cleburne, Texas Chartered 1927 Offices in Cleburne, Burleson and Alvarado

#### SENIOR OFFICERS

Ronald E. Schneider Chairman of the Board, President and Chief Executive Officer

Perry Ginn
Executive Vice President

Homer S. Pittman, Jr. Senior Vice President and Cashier

Craig Beskow Senior Vice President

Derek Schmidt Senior Vice President

#### **DIRECTORS**

Ronald E. Schneider Chairman of the Board, President and Chief Executive Officer

Albert A. Archer *President, Walls Industries, Inc.* 

Gary Bennett
Bennett Printing & Office Supply

Robert T. Childress *Investments* 

Jim Easdon *Investments* 

Curtis R. Harvey First Financial Bankshares, Inc.

Hollis E. (Gene) Joslin *Investments* 

Brent D. Magers Chief Executive Officer and Administrator, Walls Regional Hospital

George Marti Marti Enterprises

Kenneth T. Murphy First Financial Bankshares, Inc.

RONALD E. SCHNEIDER Chairman of the Board, President and Chief Executive Officer



## Johnson County Deposit Market Share

IN THOUSANDS	12-31-01	12-31-00
Assets	\$209,159	\$198,634
Loans	108,607	105,211
Deposits	189,597	180,009
Equity	18,040	17,522
Net Income	3,120	3,183
Return on Assets	1.62%	1.64%
Return on Equity	17.08	18.74

#### COMMUNITY LEADERSHIP

#### RONALD E. SCHNEIDER

Cleburne Economic Development Foundation Texas Bankers Association, Board Member Buffalo Creek Beautification Committee Tuesday Forum

#### PERRY GINN

Tuesday Forum Cleburne Jaycees Rotary Club

#### **CRAIG BESKOW**

Lions Club

#### STEVE REID

Aledo School Board, President Whitney Chamber of Commerce, Director Lions Club, Past President

#### **GRADY EASDON**

Burleson Chamber of Commerce Joshua Chamber of Commerce Kiwanis Club Lay Person of the Year Rotary Club

#### CYNTHIA ALLEN

Zonta Club of Johnson County, Executive Board United Way of Cleburne, Executive Board Cleburne Advisory Council Meals on Wheels Alvarado Lions Club

#### LANA RAGON

Johnson County Board of Realtors Save Old Cleburne Association

#### LINDA HALL

Buffalo Creek Beautification Committee Cleburne Downtown Association United Way of Cleburne Cleburne Chamber of Commerce, Ambassador Christian Business Club, President Zonta International

#### ELLEN PARNELL

Cleburne Chamber of Commerce, Ambassador Goodfellows Meals on Wheels In His Name King's Daughters

#### PAM LOWE

Character First for Johnson County, Vice President Leadership Cleburne

#### CHERYL WILSON

Goodfellows Meals on Wheels In His Name King's Daughters Cleburne High School PTSA, Treasurer

#### **BRANNON POTTS**

Cleburne Jaycees

#### EASTLAND NATIONAL BANK

#### MAIN OFFICE

201 East Main Eastland, Texas Chartered 1934 Serving Eastland County

#### SENIOR OFFICERS

Tommy J. Barrow Chairman of the Board, President and Chief Executive Officer

Clint S. Ferguson Executive Vice President

Jim Davidson Senior Vice President and Cashier

TOMMY J. BARROW Chairman of the Board, President and Chief Executive Officer



#### **DIRECTORS**

Tommy J. Barrow Chairman of the Board, President and Chief Executive Officer

F. Scott Dueser First Financial Bankshares, Inc.

Clint S. Ferguson
Executive Vice President

Jim Keffer President, EBAA Iron Sales, Inc.

Mike T. Perry President, Kinnaird, Rossander & Perry Agency, Inc.

Tommy Warford Turner, Seaberry and Warford, Attorneys

#### COMMUNITY LEADERSHIP

#### TOMMY J. BARROW

Eastland Economic Development, Inc., Secretary and Treasurer Project Eastland Pride, Vice President Eastland Rotary Club

#### CLINT FERGUSON

Pasture to Packer Program, Secretary Eastland Kiwanis Club Eastland Booster Club, Past President

#### JIM DAVIDSON

Lions Club

#### MARY WELLS

Eastland Chamber of Commerce,
Board of Directors
Eastland County Appraisal District, Secretary
Eastland County Water District Board,
Secretary
Ranger College, Advisory Board
Red Coat Committee, Chairman

#### JONATHAN NEWTON

Eastland Chamber of Commerce, Volunteer Eastland Rotary Club Albany Old Jail Art Center, Exhibitions Committee

#### STEVE SIMMEL

Eastland Referee Association, President "Little Dribblers," President Flag Football, Referee Girls Softball and Volleyball, Coach

## Eastland County Deposit Market Share

12-31-01	12-31-00
\$57,412	\$54,502
29,904	31,384
51,577	48,842
5,737	5,429
894	758
1.58%	1.66%
15.91	17.76
	\$57,412 29,904 51,577 5,737 894 1.58%

#### MAIN OFFICE

212 East Third Hereford, Texas Chartered 1947 Serving Deaf Smith County

#### SENIOR OFFICERS

Craig Smith Chairman of the Board, President and Chief Executive Officer

Terry Bromlow Executive Vice President

Steve Gilbert Senior Vice President and Cashier

Jeff Brown Senior Vice President

CRAIG SMITH

President and Chief

Executive Officer

Chairman of the Board,

#### **DIRECTORS**

Craig Smith Chairman of the Board, President and Chief Executive Officer

Retired General Manager, Hereford Grain Corp.

Executive Vice President

F. Scott Dueser First Financial Bankshares, Inc.

S.L. Garrison Farming and Cattle Feeding

Terry Langehennig Cowsert, Line and Langehennig,

Rex Lee

Garth Merrick President and Chief Executive Officer, Hereford Bi-Products, Inc. and Merrick

Allen Parson Restaurateur and Investments

Ranching, Farming and Cattle Feeding

Roger Williams Farming

R.N. Yarbro Investments

Joe Artho

Terry Bromlow

Attorneys

Investments and Farming

Petfoods, Inc.

Johnny Trotter

Deaf Smith County Deposit Market Share

IN THOUSANDS	12-31-01	12-31-00
Assets	\$84,246	\$86,981
Loans	46,261	42,142
Deposits	70,546	72,415
Equity	8,120	7,987
Net Income	1,277	1,367
Return on Assets	1.57%	1.64%
Return on Equity	15.64	16.86

#### COMMUNITY LEADERSHIP

#### **CRAIG SMITH**

Hereford Economic Development Corporation, Secretary

Spicer Gripp Memorial Youth Foundation Texas Cattle Feeders Association New Mexico Cattle Growers Association Northern New Mexico Livestock Association Texas and Southwest Cattle Raisers Association

American Paint Horse Association Hereford Hustlers Chamber of Commerce

#### TERRY BROMLOW

Hereford Hustlers Chamber of Commerce Lions Club

#### STEVE GILBERT

United Way of Hereford, Board Member YMCA Sustaining Fund Drive

#### JEFF BROWN

Hereford Hustlers Chamber of Commerce Big Brothers Big Sisters Kiwanis Club

#### MADELINE ROSSON

Deaf Smith County Volunteer Board Women's Division Chamber of Commerce

#### **CHARLENE SANDERS**

Hereford Hustlers Chamber of Commerce, President Hereford Chamber of Commerce, Board of Directors, Treasurer Hereford Cattlewomen Hereford Women's Bowling Association

#### **ROBEN CRENSHAW**

Hereford Volunteer Fire Department 4-H Club Kids, Inc.

#### **RENI MASON**

Big Brothers Big Sisters

#### PAULA EUBANKS

Hereford Chamber of Commerce Singers

#### **DEBBIE GONZALEZ**

Hereford Ambucs Hereford Hustlers Chamber of Commerce Hereford Chamber of Commerce, Board of Directors

#### CITY NATIONAL BANK, MINERAL WELLS

#### MAIN OFFICE

1800 E. Hubbard Mineral Wells, Texas Chartered 1925 Serving Palo Pinto County

#### SENIOR OFFICERS

Ken A. Williamson President and Chief Executive Officer

Brad Seay Executive Vice President, Lending

Eddie Gregory Vice President

Kay Hudspeth Cashier

KEN A. WILLIAMSON President and Chief Executive Officer



#### DIRECTORS

Jimmy Seay Chairman of the Board

F. Scott Dueser First Financial Bankshares, Inc.

Curtis R. Harvey First Financial Bankshares, Inc.

Don O'Neal Don O'Neal Distributing Company, Inc., O'Neal Enterprises, Inc.

Brad Seay
Executive Vice President

Dan Seay Investment Centers of America

Walter Joe Thomas, D.D.S. Dentist

Ken A. Williamson President and Chief Executive Officer

Palo Pinto County Deposit Market Share 26

IN ·	THOUSANDS	12-31-01	12-31-00
Ass	ets	\$91,252	
Loa	nns	48,838	
De	posits	82,339	
Eq	nity	8,433	
Ne	t Income	574	
Ret	urn on Assets	1.25%	%
Ret	urn on Equity	13.22	

#### COMMUNITY LEADERSHIP

#### KEN A. WILLIAMSON

High Sky Children's Ranch, Chairman of the Board

Midland Downtown, Board Member United Way of Midland, Panel Allocations Committee

Permian Basin Scholarship Committee BUY.COM Permian Basin Golf Tournament, Board Member

Multiple Sclerosis, Board Member

#### **BRAD SEAY**

Dunbar School Renovation Committee
Palo Pinto County Livestock Association
Texas Frontier Trails, Inc., Director
and Treasurer
Mineral Wells Kiwanis Club, Board Member

#### **EDDIE GREGORY**

Mineral Wells Kiwanis Club, First Vice President First United Methodist Church, Board of Trustees Mineral Wells Little League, Coach Mineral Wells Soccer Club, Coach

#### KAY HUDSPETH

The Jeanine Young Scholarship Fund, Founder and Board Member Eastern Star Daughters of American Colonists Santo High School Ex-Students Association

#### MIKE MEARSE

Mineral Wells Kiwanis Club, President-Elect First Baptist Church, Finance Committee

#### SHELLEY RAMSEY

First Baptist Church of Mineral Wells, Assistant Treasurer, Vice President and Sanctuary Choir Travis Elementary PTO, Vice President Mineral Wells Junior High PTO, Treasurer

#### MAIN OFFICE

301 West Beauregard San Angelo, Texas Chartered 1997 Two Offices in San Angelo

#### SENIOR OFFICERS

Michael L. Boyd President and Chief Executive Officer

David Byrd Executive Vice President and Trust Officer

Terry Erwin Executive Vice President

Robert Pate Executive Vice President

Katherine Reeves Senior Vice President and Cashier

DIRECTORS

Dal DeWees Chairman of the Board

George Alexander Partner, Alexander Construction Company

Michael L. Boyd President and Chief Executive Officer

W. Dan Cravy, M.D. *Physician* 

David B. Drake Investment Advisor F. Scott Dueser First Financial Bankshares, Inc.

Doug Eakman Owner, Pecos Street Pharmacy

Harry Elam Retired Vice President, General Telephone Company of the Southwest

Joe Henderson President, Porter Henderson Implement Company, Inc.

Robert D. Housley President and Owner, Housley Communications

Jim Johnson Shannon, Porter, Johnson, Pfluger, Davis & Joynton, LLP

David F. Lupton President, Angelo Glass & Mirror Company, Inc.

Kenneth T. Murphy First Financial Bankshares, Inc.

Bill Pfluger Rancher

Richard W. Salmon *Investments* 

John E. Schwartz, Sr. Farmer/Rancher

F.L. (Steve) Stephens Retired Chairman and Chief Executive Officer, Town & Country Food Stores, Inc.

MICHAEL L. BOYD
President and Chief
Executive Officer



Tom Green County Deposit Market Share

IN THOUSANDS	12-31-01	12-31-00
Assets	\$299,808	\$275,921
Loans	110,685	113,506
Deposits	257,212	227,490
Equity	27,986	25,996
Net Income	4,167	3,865
Return on Assets	1.46%	1.47 %
Return on Equity	15.13	15.73
Trust Assets	\$129,471	\$118,255

#### **COMMUNITY LEADERSHIP**

#### DAVID BYRD

Rio Concho, Inc., Finance and Executive Committee Children's Advocacy Center of Tom Green County, Inc. (CASA) Hope House, Finance Committee

Hope House, Finance Committee San Angelo Schools Foundation San Angelo Business and Educati

San Angelo Business and Education Coalition Texas Society of Certified Public Accountants, San Angelo Chapter, President Rotary Club of San Angelo

First Presbyterian Church, Chairman of Stewardship Committee

#### TERRY ERWIN

Plaza del Sol (Christian Senior Citizen HUD Housing), Director San Angelo Downtown Rotary Club, Director College Hills Christian Church, Treasurer

#### ROBERT PATE

Boys and Girls Club of San Angelo, Board Member

Angelo State University, President's Circle Angelo State University Ram Club, Board Member and President-Elect

Concho Valley Council Boy Scouts of America, Board Member and Finance Chairman Kiwanis Club of West Angelo, Board Member and Past President

United Way of the Concho Valley, Allocation Committee and Policy Team

San Angelo YMCA, Board Member San Angelo A&M Club, Board Member and Past President

Texas A&M University, Texas A&M Foundation Representative Texas A&M University, Former Student Association Representative

#### KATHERINE REEVES

Southwest Rotary Member First Presbyterian Church, Mission/Service/Outreach Committee Chairman

#### WILLIAM WIEDENFELD

Professional Agriculture Workers Association
Wall Young Farmers
Agriculture Marketing Club
San Angelo Stock Show, Swine Committee
Tom Green County Junior Livestock Show,
Lamb Committee

Concho Valley Council Boy Scouts of America Knights of Columbus Holy Angels Council

#### ROBERT PFLUGER

Historic Preservation Commission Member Old Town Conservancy, Board Member March of Dimes, Board Member

#### VONDA SANDERS

Small Business Association Workshops on Women in Business, Guest Speaker Glen Meadows Baptist Church, Finance Committee

## FIRST FINANCIAL BANK, NATIONAL ASSOCIATION, SOUTHLAKE

#### MAIN OFFICE

3205 East Highway 114 Southlake, Texas Chartered 1985 Offices in Southlake and Trophy Club

#### SENIOR OFFICERS

Perry D. Elliott Chairman of the Board

Mark L. Jones President and Chief Executive Officer

Susie Howell
Executive Vice President

Michele P. Stevens Senior Vice President and Cashier

MARK L. JONES President and Chief Executive Officer



#### **DIRECTORS**

Perry D. Elliott Chairman of the Board

James E. Burger Burger Construction

Jack Dortch
Jack Dortch Insurance Agency

F. Scott Dueser First Financial Bankshares, Inc.

Derrell Johnson Senior Vice President, Kimley-Horn & Associates, Inc.

Mark L. Jones President and Chief Executive Officer

K. Wayne Lee *President*, *DDFW Properties* 

Robert S. Mundlin Owner, Lifetime Benefits Insurance

Kenneth T. Murphy First Financial Bankshares, Inc.

Jim Ridenour President, Sunbelt Station Service

Cities of Southlake & Roanoke Deposit Market Share

IN THOUSANDS 12-31-01 12-31-00 Assets \$65,554 \$60,489 42,366 34,087 Loans **Deposits** 59,672 49,307 5,845 5,803 Equity Net Income 652 1,084 1.74% Return on Assets 1.07% 10.97 19.43 Return on Equity

#### COMMUNITY LEADERSHIP

#### MARK L. JONES

Keller Chamber of Commerce, Vice Chairman Tarrant County Fee Arbitration Committee, Board Member Keller Crime Control and Prevention Board, Chairman Catholic Charities Housing Board of Fort

Worth, President
University Christian Church, Fort Worth,
Trustee

#### MICHELE P. STEVENS

Glenhope Elementary PTA, Publicity Chairman

#### PATTI DANIEL

Roanoke, Trophy Club, Westlake Chamber of Commerce, Ambassador Metroport Meals on Wheels Trophy Club Women's Club Lions Club of Trophy Club

#### DON REDDING

Keller Higher Education Committee, Vice President Keller Economic Development Board, Vice Chairman Keller Lions Club Greater Keller Chamber of Commerce

#### TRENT SWEARENGIN

Grapevine Chamber of Commerce GSC Young Life Committee Fort Worth/Tarrant County A&M Club

#### JOSE DURON

Leadership Southlake
Roanoke, Trophy Club, Westlake Chamber of
Commerce, Economic Development
Committee
Southlake Chamber of Commerce
Grapevine Chamber of Commerce
Grapevine Ambucs Member
Colleyville Chamber of Commerce,
Golf Committee

#### TAMI ELLIS

Texas Girls' Choir, Volunteer Colleyville Heritage High School PTA

#### MAIN OFFICE

2201 West South Loop Stephenville, Texas Chartered 1923 Two Offices in Stephenville

#### SENIOR OFFICERS

Ron Butler President and Chief Executive Officer

Ken Luker Executive Vice President

Monty Bedwell Senior Vice President

Dereece Howell Senior Vice President and Cashier

Keith Koets Senior Vice President and Trust Officer

Terry McCoy Senior Vice President

Robert Reeves Senior Vice President

DIRECTORS

James C. Terrell, Jr., M.D. Chairman of the Board

Perry D. Elliott Vice Chairman

Ron Butler

President and Chief Executive Officer

William L. Corbin *Investments* 

Charles P. Gillespie, Jr. *Engineer* 

Kenneth T. Murphy First Financial Bankshares, Inc.

William H. Oxford *Attorney* 

Bill Parham Parham & Parham, CPAs

Jerry Parham Investments

Jack Parks Farmer

Ronald E. Schneider First Financial Bankshares, Inc.

Frank Terrell, M.D. *Ophthalmologist* 

John Terrill Attorney

#### ADVISORY

W.L. Nix Investments

COMMUNITY LEADERSHIP

#### KEN LUKER

Leadership Stephenville
Empire Tribune, Advisory Board
Stephenville Chamber of Commerce,
Real Estate Planning Committee
Stephenville Independent School District,
Athletic Hall of Fame Selection Committee

#### MONTY BEDWELL

Stephenville Chamber of Commerce Optimist Club

#### **DEREECE HOWELL**

Zonta, Board Member Stephenville Chamber of Commerce Beta Sigma Phi

#### **KEITH KOETS**

Terrell Foundation, Secretary Leadership Stephenville Noon Lions Club

#### ROBERT REEVES

Chamber of Commerce Optimist Club

#### MINDY WOOLEY

Leadership Stephenville
Crime Stoppers, Board Member
Stephenville Chamber of Commerce,
Ambassador
Stephenville Independent School District,
Volunteer

#### KIM COOPER

Stephenville Chamber of Commerce, Board of Directors, Tourism Committee

#### VICKIE PETTIT

Stephenville Chamber of Commerce Beta Sigma Phi

RON BUTLER

Executive Officer

President and Chief

## Erath County Deposit Market Share

IN THOUSANDS	12-31-01	12-31-00
Assets	\$130,186	\$115,992
Loans	71,367	68,555
Deposits	118,903	102,209
Equity	10,954	10,319
Net Income	2,151	1,960
Return on Assets	1.79%	1.77%
Return on Equity	19.88	19.21
Trust Assets	\$ 40,859	\$ 34,442

#### FIRST NATIONAL BANK, SWEETWATER

#### MAIN OFFICE

201 Elm Street Sweetwater, Texas Chartered 1948 Offices in Sweetwater and Roby

#### SENIOR OFFICERS

J.V. Martin

Chairman of the Board, President and Chief Executive Officer

Don Allen

Senior Vice President and Trust Officer

Kirby Andrews

Senior Vice President, Lending

Donnie Ruppert Senior Vice President and Controller

Rodney Foster Senior Vice President, Lending

#### DIRECTORS

J.V. Martin

Chairman of the Board, President and Chief Executive Officer

Glenn D. Bennett Bennett & Associates

Louis Brooks, Jr. Ranching, Brooks-Maberry, Inc.

Bill W. Burns President, Bill Burns Oil Co., Inc.

F. Scott Dueser First Financial Bankshares, Inc.

W.A. Hickman *Ranching* 

Morris E. Hinshaw Retired Executive Vice President

Cecil J. King Retired President, Citizens State Bank, Roby

Thomas L. Rees, Sr. Rees and Rees, Attorneys

### COMMUNITY LEADERSHIP

#### DON ALLEN

Sweetwater Independent School District, Vice President Sweetwater Chamber of Commerce, Sports and Recreation Committee Rushing Wind Emmaus Community, Treasurer Sweetwater Rotary Club

#### KIRBY ANDREWS

Sweetwater Industrial Foundation, Board Member Sweetwater Chamber of Commerce, Board Member Texas Midwest Community Network Rotary Club

#### DONNIE RUPPERT

American Red Cross, Board Member

#### RODNEY FOSTER

Nolan County Crimestoppers, Board Member, Treasurer Lions Club of Sweetwater Nolan County Livestock Show, Sales Committee Member AJRA National Finals Rodeo Committee

#### GLENDA CASTO

Nolan County United Way, Board Member SNAP Meals on Wheels

#### JANIS McDowell

J.P. Cowan – Sweetwater Independent School District, Site Base Committee Sweetwater Independent School District, Redistricting Committee Rolling Plains Memorial Hospital Foundation, Secretary American Cancer Association, Relay for Life

Chairman Sweetwater Jaycees Scholarship Fund

Sweetwater Independent School District Youth Art Appreciation Program, Treasurer

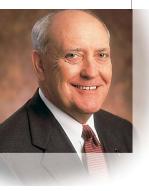
#### KAREN RAINBOLT

Rolling Plains Memorial Hospital, Board of Directors Sweetwater Independent School District Pathways to Education Sweetwater High School Campus Improvement Council & PTO

#### BRITT STUART

Roby Independent School District,
Board Member
Roby Economic Development
Lions Club of Roby, Board of Directors
Fisher County Livestock Committee,
Vice President, Secretary
Roby High School, Chairman of Main
Event–Drug Free Night
4-H, Senior Leader

J.V. MARTIN Chairman of the Board, President and Chief Executive Officer



### Nolan and Fisher Counties Deposit Market Share

II	N THOUSANDS	12-31-01	12-31-00
A	ssets	\$104,968	\$104,932
I	oans	46,666	40,758
Γ	Deposits	90,100	85,467
E	Equity	10,204	9,807
N	Vet Income	1,605	1,344
R	Return on Assets	1.53%	1.29%
R	Return on Equity	15.82	13.53
Г	Frust Assets	\$ 66,118	\$ 66,134

#### MAIN OFFICE

101 North Main Weatherford, Texas Chartered 1984 Four Offices in Weatherford and Aledo

#### SENIOR OFFICERS

Doyle Lee Chairman of the Board, President and Chief Executive Officer

Bob Bradberry Executive Vice President

Paul Baker Senior Vice President

Jean Bryan Senior Vice President

Larry V. Mangrem Senior Vice President and Cashier

Louis Sneed Senior Vice President

Brookes B. Worthington Senior Vice President

#### **DIRECTORS**

Doyle Lee Chairman of the Board, President and Chief Executive Officer

Stephen G. Brogdon, D.D.S. General and Cosmetic Dentistry

Mac A. Coalson Real Estate and Ranching

Bob Kingsley Host and Producer, American Country Countdown

Dave Lang President, Dralco, Inc.

Kenneth T. Murphy First Financial Bankshares, Inc.

Ronald E. Schneider First Financial Bankshares, Inc.

Walter F. Worthington *Investments* 





Parker County Deposit Market Share

IN THOUSANDS	12-31-01	12-31-00
Assets	\$201,768	\$187,851
Loans	91,096	88,136
Deposits	182,696	170,512
Equity	18,595	16,727
Net Income	3,721	3,524
Return on Assets	1.99%	2.01%
Return on Equity	20.83	22.08

#### **COMMUNITY LEADERSHIP**

#### **BOB BRADBERRY**

Weatherford Chamber of Commerce, Committee Assignment Rotary Club

#### PAUL BAKER

Weatherford Chamber of Commerce, Government Affairs Weatherford Independent School District, Partners In Education First Baptist Church, Personnel Committee Lions Club, Board Member

#### LARRY V. MANGREM

Parker County Crimestoppers, Treasurer Weatherford Noon Lions Club, Secretary and Treasurer

#### LOUIS SNEED

Aledo Cemetery, Board Member East Parker County Chamber of Commerce, Treasurer Parker County Extension Program Council,

Executive Board, Chairman

Coder Elementary, Site Base Committee

Boy Scouts of America

#### BROOKES B. WORTHINGTON

Brazos Valley Cutting Horse Association North Texas Cutting Horse Association National Cutting Horse Association American Quarter Horse Association Parker County Sheriff's Possee Sheriff's Association of Texas Baylor Letterman's Association American Diabetes Association Cancer Care Services

#### SIDNE BURNS

Parker County Builders' Association
Parker County Board of Realtors
Weatherford/Parker County Chamber of
Commerce, Ambassador
Springtown Christian Business Women
Weatherford/Parker County Chamber of
Commerce
Springtown Chamber of Commerce

Springtown Chamber of Commerc Weatherford Rotary Club

#### JAMES MAY

Weatherford Library Board Civic Development, Inc. Historic Weatherford Business Association Parker County Committee on Aging Board Springtown Chamber of Commerce Weatherford Rotary Club

#### DEBBIE JAMES

Weatherford College, Computer Science Department Advisory Committee Weatherford Independent School District, Career and Technology Education Committee Order of the Arrow, Assistant Advisor, Fall Coat and Toy Drive Advisor Native American Dance, Out Reach Assistant Citizen Potawatomi Nation Texas Indian Hobbiest Association

## First National Bank of Abilene

#### LAWRENCE BERTSCH

Exchange Club
Cultural Affairs Council
United Way of Abilene
Downtown Association

#### KAY BERRY

Abilene Rotary Club Keep Abilene Beautiful Junior Achievement, Instructor Texas Scholars, Instructor Junior League of Abilene

#### TOM BOECKING

Abilene Chamber of Commerce, Military Affairs Committee Abilene Rotary Club Home Builders Association Abilene Regional Hospital, Board Member

#### STELLA DUNLAP

YWCA, Vice President and President-Elect Abilene Woman's Club, Treasurer West Texas Girl Scout Council, Budget and Finance Committee United Way of Abilene, Program Review Panel for Assisting People in Crisis Abilene Business & Estate Planning Council, Board of Directors

#### JIM HOUSTON

Abilene Chamber of Commerce Food Bank of Abilene American Cancer Society Hendrick Hospice & Noah Project Diamondback Classic

#### TOMMY MARTIN

Disability Resources Inc., Planned Giving Advisory Council Christian Homes of Abilene, Planned Giving Focus Group

#### BEN F. MCANALLY

Texas Bankers Association, District 7
Chairman
SWACHA Board of Directors
Texas Bankers Association, BankPac
Board Member
United Way of Abilene, Campaign Cabinet

#### **DOUG MCINTYRE**

Texas Bankers Association, Trust
Administrative Council Chairman
Expo Center of Taylor County, Executive
Board Member
Ben Richey Boys Ranch, Board Member
Abilene Convention & Visitors Bureau,
Board Member
Taylor County Veteran's Land Board,
Board Member

#### JERRY NELSON

Retired Officers' Association Episcopal Church of the Heavenly Rest Foundation, Board President

#### JANET O'DELL

Abilene Board of Realtors Big Country Homebuilders Women Council of Realtors Women Council of Homebuilders Abilene Mortgage Bankers

#### TOM O'NEIL

Founder Lions Club, Director Taylor County Extension Office, Agriculture Committee Chairman United Way of Abilene, Professional Division Chairman

#### **GUINN SMITH**

Boys and Girls Club of Abilene, Past President Ablilene Chamber of Commerce, Military Affairs Committee Hardin Simmons University Academic Foundation

#### RANDY SPIVA

YMCA Board
United Way of Abilene, Program Review Panel,
2002 Campaign Account Executive
National Association of Royalty Owners,
Texas, Director
Abilene Geological Society
American Association of Petroleum Geologists

#### **DENNIS TARRANT**

Texas Bankers Association, District 7 Treasurer Texas Lessor's Association Kiwanis Club's George Hixson Award

#### RICHARD YOUNG

Food Bank of Abilene, Treasurer, Budget Committee Chairman, Personnel Committee Day Nursery of Abilene, President-Elect, Administrative Committee Chairman

#### First Financial Bank, National Association, Cleburne

#### MICHELLE FAGAN

Leadership Cleburne Cleburne Early Bird Kiwanis, Treasurer

#### LISA ROYE

Society for Human Resources Management

#### MARGARET BEARD

Cleburne Chamber of Commerce, Ambassador Lions Club Meals on Wheels, Board Member

#### San Angelo National Bank

#### SEBASTIAN GUERRERO

San Angelo Independent School
District, Mentor
Tom Green County United Way,
Board Member
Pan American Golf Association,
Scholarship Committee
South Side Lions Club, Scholarship
Committee

#### REBA PRIDDY

San Angelo Independent Business, Advisory Committee

#### ARMANDO TREVINO

Salvation Army, Board Member Community Action Council South Side Lions Club La Clinica Esperanza, Finance Chairman Diocesan Finance Council St. Mary's Church, Finance Committee

#### RUTH WHEELER

San Angelo Chamber of Commerce, Business and Retention Committee Howard College, Business Mentor Committee

#### BARBARA WRIGHT

West Side Lions Club, Secretary and Treasurer San Angelo Lions Charities, Secretary and Treasurer

#### CORPORATE INFORMATION

#### **ANNUAL MEETING**

Tuesday, April 23, 2002 Abilene Civic Center 1100 North Sixth Street Abilene, Texas 79601

#### **CORPORATE OFFICES**

400 Pine Street Abilene, Texas 79601 (915) 627-7155 ffin@abilene.com www.ffin.com

## CORPORATE MAILING ADDRESS

P.O. Box 701 Abilene, Texas 79604

#### COMMON STOCK LISTING

The NASDAQ Stock Market® Symbol: FFIN

## FOR FINANCIAL INFORMATION, CONTACT:

Curtis R. Harvey Executive Vice President and Chief Financial Officer (915) 627-7159

#### TRANSFER AGENT

The Bank of New York 1-800-524-4458

Address Shareholder Inquiries To: Shareholder Relations Dept. P.O. Box 11258 Church Street Station New York, NY 10286

E-mail Address: shareowner-svcs@ bankofny.com

The Bank of New York Stock Transfer Website: www.stockbny.com

Send Certificates For Transfer and Address Changes To: Receive and Deliver Dept. P.O. Box 11002 Church Street Station New York, NY 10286

## INDEPENDENT PUBLIC ACCOUNTANTS

Arthur Andersen LLP

#### **OFFICERS**

Kenneth T. Murphy Chairman of the Board

F. Scott Dueser President and Chief Executive Officer

Curtis R. Harvey Executive Vice President and Chief Financial Officer

Ronald E. Schneider Executive Vice President

Robert S. Patterson Senior Vice President, Trust Services

Gary S. Gragg Senior Vice President

Bill Rowe
Vice President, Investment Securities

Sandy Lester Secretary-Treasurer

June D. Wideman Administrative Officer

#### **DIRECTORS**

Kenneth T. Murphy Chairman of the Board

Joseph E. Canon Executive Director, Dodge Jones Foundation

Mac A. Coalson Real Estate and Ranching

David Copeland
President, Shelton Family
Foundation

F. Scott Dueser President and Chief Executive Officer

Derrell Johnson Senior Vice President, Kimley-Horn & Associates, Inc.

Kade Matthews
Ranching and Investments

Raymond A. McDaniel, Jr. *Investments* 

Bynum Miers Ranching

Dian Graves Stai

James Parker Parker Properties, Inc.

Jack D. Ramsey, M.D. *Physician* 

Craig Smith Chairman, President and Chief Executive Officer, Hereford State Bank

F.L. (Steve) Stephens Retired Chairman and Chief Executive Officer, Town & Country Food Stores, Inc.

Walter F. Worthington *Investments* 

## COMMON STOCK MARKET VALUE AND DIVIDEND DATA

	QUARTER	нідн	LOW	CLOSE	DIVIDENDS
2001	Fourth	\$31.88	\$27.20	\$30.10	\$0.300
	Third	32.91	27.00	29.03	0.300
	Second	31.44	25.00	31.00	0.300
	First	27.15	23.40	26.60	0.264
2000	Fourth	\$25.70	\$22.80	\$25.15	\$0.264
	Third	26.10	21.40	25.65	0.264
	Second	23.40	19.15	22.00	0.264
	First	24.80	19.80	21.00	0.240



FIRST FINANCIAL BANKSHARES...