### Annual report and financial statements 31 December 2020

### **Petards Group plc**

Registered number 2990100





### Introduction

Petards' operations continue to be focused upon the development, supply and maintenance of technologies used in advanced security, surveillance and ruggedized electronic applications, the main markets for which are:

Rail – software driven video and other sensing systems for on-train applications sold under the *eyeTrain* brand to global train builders, integrators and rail operators, and web-based real-time safety critical integrated software applications supporting the UK rail network infrastructure sold under the RTS brand;

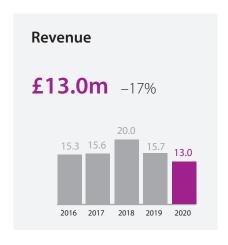
Traffic –Automatic Number Plate Recognition ("ANPR") systems for lane and speed enforcement and other applications, and UK Home Office approved mobile speed enforcement systems, sold under the QRO and *ProVida* brands to UK and overseas law enforcement agencies and commercial customers; and

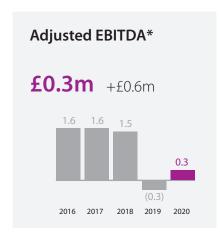
Defence – electronic countermeasure protection systems, mobile radio systems and related engineering services sold predominantly to the UK Ministry of Defence ("MOD").

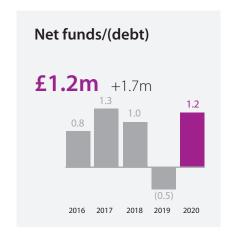
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### Financial and operational highlights







	2020 £000	2019 £000
Revenue	13,001	15,706
Adjusted EBITDA*	320	(281)
Operating loss	(1,145)	(1,287)
Loss before taxation	(1,238)	(1,462)
Net cash from operating activities	2,398	142
Net funds/(debt) (cash less debt)	1,179	(525)
Current net funds/(debt)*	1,947	(70)
Net assets	6,928	7,478

<sup>\*</sup>See Alternative Performance Measures Glossary on page 69.

As reported in my interim statement of 24 September 2020, trading was proving extremely challenging, in particular for the Group's *eyeTrain* operations, which continued to be the case for the remainder of the year. However, after a difficult couple of years, the Board entered 2021 with a high degree of optimism given the strength of the Group's order book and the expected benefits from the cost alignment programme commenced in 2019.

Revenues for 2020 were £13.0 million (2019: £15.7 million), on which the Group made an adjusted EBITDA\* profit of £320,000 (2019: £281,000 loss), a loss before tax of £1,238,000 (2019: £1,462,000 loss) and a loss after tax of £583,000 (2019: £193,000 loss).

Net cash generated from operating activities in the year totalled £2,398,000 (2019: £142,000) leading to closing cash balances at 31 December 2020 of £2,204,000 (31 Dec 2019: £827,000) and net funds\* of £1,179,000 (31 Dec 2019: £525,000 net debt).

Like so many businesses, customers and suppliers alike, it took a while for the implications of the impact of Covid-19 to be fully appreciated with customers temporarily closing operational units and re-scheduling previously committed delivery dates, both often at very short notice. For Petards, it meant the Board accelerating its cost alignment programme, but doing so judiciously mindful of the importance of maintaining the core and essential skill base of its operations to remain in a position to benefit from a recovery in customer activity levels. This was particularly relevant for *eyeTrain* operations where the workforce reduced by 40% during the year.

New order opportunities for the Group's *eyeTrain* products have been increasingly weighted towards those for the modernisation of existing rolling stock rather than new build trains. This is providing the opportunity for the Group to expand the installed base of its recently developed technically advanced on-train sensing systems. It also meets management's objective to achieve a better balance between larger longer term, new build train contracts and shorter term retrofit projects requiring little new product development expenditure.

QRO Solutions (QRO) and RTS Solutions (RTS) each had a good year with QRO producing its best financial performance in its history and RTS securing a 4-year renewal of a significant support contract and with the potential for renewing others in the current year, in turn providing visibility for future revenues. These acquired businesses have become significant profit and cash flow contributors to the Group, and the Board believes that both have significant potential for organic growth.

The Board remains open to further expanding the Group through quality acquisitions and the acquisition of rights to product, such as those of NASBox acquired by QRO in April 2020, with meaningful returns on investment and strong cash generation coupled with growth potential being the key determinates.

Petards defence services business continued to have difficulty in securing larger equipment contracts for which it tendered, any of which would have been transformational for the business. This led to the Board taking the decision early this year that, in the absence of compelling reasons for doing so, it would not pursue such contracts, but would instead focus on smaller engineering support projects, primarily for the MOD, in areas for which it is already well known and regarded.

### Personnel

Covid-19, lockdown, outworking and furlough led to considerable uncertainty in the workplace and in this Petards was no different. Necessary cuts in the number of employees have been made and sadly, people have left the business under the reorganisation.

Against this background what can be said is that the performance of the businesses throughout 2020 and into 2021 is a reflection of the professionalism and the support provided by personnel at all levels, including those who knew they would be leaving as a consequence.

The Board would like to thank all personnel for their efforts and wishes those that have left, every success with their careers, and to those who remain it looks forward to their continued support and contribution in developing and building Petards into a successful growth company.

### **Environmental, Social and Corporate Governance (ESG)**

The Board recognises the importance and the value of ESG and seeks wherever possible to comply with its requirements and in instances where it is not able to do so fully, then it seeks to observe compliance appropriate to its available resources and to the best of its ability.

#### The Future

### **Petards Virtual Technology Centre**

A significant development since the year-end has been the establishment of Petards Virtual Technology Centre (PVTC) to capitalise upon the wider Group's technical and development expertise. Included in its initial brief is the enhancement of *eyeTrain* on-train sensing systems

through use of "best of breed" third party applications, particularly those related to data capture, transmission and analytics. The first of these developments is progressing to plan and is expected to enter preliminary trials in the near future.

The Board envisages the PVTC becoming an increasingly important element of the Group's development through a combination of new product development, the evolution and improvement of existing products and the evaluation of third-party products that might in some cases prove to be acquisition opportunities.

#### Acquisitions

The Board believes its operations in the sectors of Rail, Traffic and Defence possess the springboard from which to broaden its activities and grow its businesses whether organically, by acquisition or by a combination of both, with Rail and Traffic having the best growth potential.

It is expected that organic growth will be achieved through developing the business where appropriate to do so, into new markets both home and export and product development; hence the importance of the establishment of the PVTC.

Where the Board feels that growth can be accelerated through acquisition, it will look to do so. Any acquisition will be judged on its quality and what it does for the Group and its existing business, or in special circumstances if it gives the Group a strategic position in a field within the Group's current area of expertise.

While the Group's business may best be described as electronic engineering and software, by their very nature and the sectors to which they are allied, this opens the potential for development into the areas of artificial intelligence (Al), data gathering and Big Data, and cyber security.

The Board also believes that at this stage of the Group's development, an acquisition may well open doors for collaboration with larger companies.

Negotiating acquisitions is a long process with many, for a variety of reasons, never coming to fruition. Currently discussions are taking place with potential vendors of their businesses, any of which, if terms can be agreed and the businesses satisfy the due diligence process, would positively benefit the Group.

### Outlook

The Group entered 2021 in good shape with a reduced cost base and a strong, cash positive balance sheet. This was recently supplemented by the replacement of its existing £0.75 million revolving credit facility with an undrawn £2.5 million CBILS 3-year overdraft facility, which provides ample capacity to finance any increased working capital requirements arising from a recovery in customer new business activity.

To reflect uncertainty as to how Government's near term rail investment plans would affect the Group's order intake, the Board adopted a cautious approach to the revenue budget for this activity, basing it on already secured systems orders with a de minimis contribution from new business other than on-going orders for spares and repairs. While the outlook for 2021 order intake is now looking more promising, it remains too early to say whether such prospective orders might make a meaningful contribution to 2021 revenues.

The first four months of 2021 have started well with all businesses broadly in line or slightly ahead of management expectations in terms of profitability, and revenues are anticipated to be weighted towards the first half of the year.

On 31 December 2020 the Group's order book stood at over £12 million, of which £10 million is forecast to be delivered this year giving the Board confidence that 2021 will prove to be a better year for the Group.

### Raschid Abdullah

Chairman

27 May 2021

\*See Alternative Performance Measures Glossary on page 69.



### Strategic report

### Business review

Petards' operations continue to be focused upon the development, supply and maintenance of technologies used in advanced security, surveillance and ruggedised electronic applications, the main markets for which are:

- Rail software driven video and other sensing systems for on-train applications sold under the *eyeTrain* brand to global train builders, integrators and rail operators, and web-based real-time safety critical integrated software applications supporting the UK rail network infrastructure sold under the RTS brand;
- Traffic Automatic Number Plate Recognition ("ANPR") systems for lane and speed enforcement and other applications, and UK Home Office approved mobile speed enforcement systems, sold under the QRO and ProVida brands to UK and overseas law enforcement agencies and commercial customers; and
- *Defence* electronic countermeasure protection systems, mobile radio systems and related engineering services sold predominantly to the UK Ministry of Defence ("MOD").

### **Operating review**

Despite the adverse impact of Covid-19 in some areas of its business, the Group made solid progress during the year, returning an adjusted EBITDA profit, strong cash generation and accelerating its restructuring plans, putting it in a much stronger position to benefit profitably from any recovery in business levels in 2021 and beyond. Progress was also made in the growth and development of the Group's Traffic solutions and a breakthrough was achieved in respect of the sale of maintenance support contracts for some of the Group's rail customers.

The main concerns identified in the early days of the pandemic were that train building customers' production levels would be adversely affected, orders for new train programmes delayed, and orders for defence engineering services reduced in the short term, with MOD project managers being redeployed to Covid support activities. In the event all three proved to be the case although the expected recovery in train production programmes later in the year did not transpire. Additionally, with UK rail services being drastically reduced, revenues from spares and repairs in the year were lower than expected, although with the subsequent increase in train services these appear to be recovering towards pre-pandemic levels.

The Group's *eyeTrain* operations coped with the customer driven changes to delivery schedules and the margin percentage generated increased from that achieved in 2019. While the 2020 margin included the effect of two contracts with lower profitability brought forward from 2019, this effect diminished as one was completed in the first half of the year and as the other drew to a close. However, the majority of 2020 *eyeTrain* system deliveries were supply only and were repeats of previously supplied equipment, so margins on these were not diluted by the non-recurring costs that can often affect new projects.

We were pleased that a long-standing objective to persuade *eyeTrain* customers and end-users of the benefits of long-term support contracts bore fruit with Siemens Mobility UK placing an initial two-year maintenance contract for the provision of technical and software support, servicing and repairs for systems fitted to Siemens Desiro City trains used on Thameslink and Moorgate services. This was followed later in the year by a similar contract for one of the Group's train operating customers and we are hopeful that further such contracts will be secured. Increased focus was placed on developing *eyeTrain* service and support activities and in the latter part of the year a senior appointment was made to drive this area of our business.

While orders for new *eyeTrain* systems were delayed, it was encouraging that in October two supply only orders that had been expected earlier in the year were awarded to Petards. The first worth £1.3 million from Porterbrook Maintenance was for systems to be retro-fitted to the UK's first tri-mode trains (overhead electric, third rail electric and diesel) all of which have been delivered in 2021. The second smaller order, from Bombardier Transportation, was to enhance the video and data collection capability of Porterbrook owned Electrostar trains by retrofitting *eyeTrain* Track Debris/Third Rail cameras with deliveries starting in 2021 and expected to be complete by early 2023.

The prospects for new systems orders are presently better than had been anticipated at year end but it is too early to judge the timing both of order awards and their related deliveries. Nevertheless, we are hopeful that customers and Government will continue to progress their plans for new and refurbished rolling stock projects.

While RTS's planned growth was affected by customers delaying capital-based expenditure to both develop and expand their systems, its strong base of recurring software maintenance and support revenues enabled it to continue to generate a valuable contribution to the Group's results, albeit slightly behind that achieved in 2019. In the first half year it secured the renewal of one of its larger software support services contracts for a further four years to June 2024. Since year end other existing licensing and support agreements for its WMS software have been renewed for a further three years and we expect a key customer to take up the option of extending another large support contract in the near future.

The Board is supportive of proposals presented by RTS management to grow its business and it recently approved incremental investment plans to develop new functionality for RTS's software solutions, the benefits of which are expected to be seen in 2022.

Defence services achieved higher revenues than in 2019, most of the increase being driven by the delivery of approximately 60% of the hardware relating to a £1.1 million contract for electronic countermeasures equipment for an MOD programme. The balance of that equipment is scheduled to be delivered during 2021. Core MOD engineering service contracts continued to provide most of the Group's other defence related revenues.

In recent times the Group has been seeking to grow its presence in defence through two main channels. The first has been to secure larger projects for which the Group has the heritage and capability to successfully execute, and the second to develop its own products.

While the Group has submitted several tenders for larger projects, these have involved competing with major prime contractors to the MOD. While it has come close, the Group has missed out on each one of these opportunities to such primes. Consequently, we have decided to focus on smaller, defence related support opportunities, rather than larger equipment supply projects, unless specific opportunities arise for which the Group's niche expertise would give it a compelling competitive edge.

In terms of developing its own product, in the second half of 2020 the MOD confirmed that the eyeCraft360 spherical video systems developed by Petards had successfully completed trials in partnership with the British Army's Armoured Trials and Development Unit. This was clearly a step forward in eyeCraft360 being potentially specified for fitment to one or more MOD vehicle types. Commercialisation activities with potential overseas customers were significantly curtailed by Covid-19 international travel restrictions which are presently delayed into the second half of 2021. An interesting development since year end has been an order from a large international prime contractor for a trial unit to integrate eyeCraft360 onto one of its own mobile platforms.

While the Group's operations suffered from the impact that Covid-19 had on its customers in the rail and defence markets, in the Traffic sector QRO's strong performance in the first half year continued and it posted record revenues and results for the year. Since its acquisition in 2016 QRO has developed into a larger, more broadly based business and having relocated to new premises in 2019, it further increased capacity in July by leasing an adjacent unit.

Following the decision in 2019 to increase the value-added content of QRO's revenues by developing its own hardware as well as software solutions, in April 2020 it acquired the software and hardware intellectual property rights to Nexus ANPR Smart Box ("NASBox") for £150,000 cash plus an on-going royalty. The NASBox solution creates a fully compliant and cost effective roadside ANPR system when interfaced with commercial off-the-shelf cameras, such as QRO's competitively priced ANPR camera offering. Orders and sales in 2020 met management's expectations and the indications are that it is a valuable addition and will provide opportunities for further growth.

QRO ended the year strongly when in December, Northamptonshire Police awarded it a £0.8 million order to provide an enhanced and extended fixed ANPR camera infrastructure on many strategic arterial and rural roads within its region. This was the largest single order ever awarded to QRO, and 2021 has also started well.

### Brexit

The Board continues to monitor the ongoing impact of Brexit on its customer and supplier base, and its current assessment remains that the specific sectors in which the Group operates are not significantly exposed to particular Brexit risk. The Group's EU export revenues comprised only 6% of total revenues in 2020 and mainly relates to trains destined for UK rail projects. While the Group does source components from EU based suppliers, both directly and indirectly, it has not seen any significant Brexit-related impact in its supply chain. Therefore, the Group believes that any impact of Brexit on its activities to be minimal. Considering the much wider impact of the Covid-19 pandemic on the global economy and supply chains, any Brexit impact on the Group that might arise would be increasingly difficult to specifically identify.

### **Financial review**

### Operating performance

2020 deliveries were affected by the impact of customer order placement delays and production re-scheduling, which were in large part Covid-19 related and revenues for the year were lower at £13.0 million (2019: £15.7 million). While the Group's Traffic and Defence operations saw large percentage increases in revenue over the prior year, these were only able to mitigate the impact of a significant reduction in eyeTrain equipment deliveries, and lower associated spares and repairs volumes with fewer train services running post lock down following the dramatic reduction in passenger numbers.



### Strategic report (continued) Business review (continued)

The gross margin for the year increased to 36.4% from 30.8% in 2019, which together with that for 2018, had been affected by two lower margin projects. While these also had some impact on 2020, the Group showed improved margins across most activities.

Before exceptional restructuring costs of £425,000, administrative expenses fell by 11% to £5,454,000 (2019: £6,130,000), reflecting the benefits of the cost realignment programme undertaken in respect of the Group's eyeTrain, and to a lesser extent, its Defence activities. Administrative expenses included amortisation and depreciation charges of £1,014,000, slightly up on the £976,000 charged in 2019, and are stated net of Job Retention Scheme grants received of £141,000.

Earnings before interest, tax, depreciation, amortisation, exceptional items, acquisition costs and share based payment charges ("adjusted EBITDA") improved to a profit of £320,000 compared with a 2019 loss of £281,000.

Net financial expenses reduced to £93,000 (2019: £176,000) mainly due to a lower foreign exchange charge, but also due to lower interest on the Group's term loan, that financed its acquisition of RTS, as the loan reduces.

The tax credit of £655,000 for the year (2019: £1,269,000 credit) includes R&D tax credits totalling £748,000, relating to prior years' R&D activities. The cash refunds received in the year were £1,660,000 of which £733,000 relates to tax credits recognised in 2020 and a further £927,000 to those recognised in 2019. The balance of the 2020 tax credit was a net charge of £93,000 comprising a deferred tax charge arising from the surrender of previously recognised losses for R&D tax credits offset by deferred tax credits from the recognition of 2020 losses and the change in tax rate from 17% to 19%.

The overall result for the Group for the year was a loss after tax of £583,000 (2019: £193,000 loss) and a basic and diluted loss per share of 1.01p (2019: 0.34p loss).

#### Research and development

The Group continues to invest in its software and hardware solutions developed both internally and externally. Overall investment totalled £1,434,000 (2019: £1,386,000) with £150,000 related to the acquisition of the intellectual property rights of NASBox and £1,284,000 to the Group's own development activities, of which £371,000 was capitalised (2019: £696,000). The capitalised development costs related predominantly to the Group's eyeTrain advanced on-train sensing software and systems. In addition to eyeTrain, the Group continued to invest in the development roadmaps of QRO, RTS and eyeCraft360.

### Cash, cash flow and net debt

Net cash inflows from operating activities for the year, after restructuring costs, were £2,398,000 (2019: £142,000), of which £1,660,000 related to R&D tax credits arising from the substantial investment in product development over the period 2017 to 2019.

Net cash outflows from investing activities were £543,000 (2019: £963,000) and arose from the investment in capitalised product development and the acquisition of NASBox intellectual property rights. As was the case in 2019, the main net financing outflows of £478,000 (2019: £469,000) related to repayments of the 5-year term loan and the principal paid on lease liabilities.

At 31 December 2020 the Group's cash and cash equivalents were £2,204,000 (2019: £827,000). While the Group incurred a significant loss before tax in the year, the receipt of substantial R&D tax credits and reductions in working capital resulted in the net increase in cash and cash equivalents of £1,377,000.

Net funds at 31 December 2020 were £1,179,000 (2019: £525,000 net debt) after deducting IFRS 16 lease liabilities of £398,000 (2019: £471,000).

During the year the Group had available to it a £0.75 million revolving credit facility although this has never been drawn. Post year-end the Group's bankers agreed that this be replaced with a 3-year £2.5 million CBILS overdraft facility to provide the Group with the capacity to finance additional working capital should that be required.



### Our businesses, business model and strategy

Petards Group plc was listed on AIM in 1997 and the Group supplies advanced security and surveillance systems to three markets:

Rail – Software driven on-board digital video and sensor systems for fitment to new build or retrofitted to existing rolling stock. Applications include Driver Controlled Operation (DCO), condition monitoring, saloon car CCTV, drivers view cameras and automatic passenger counting systems, as well as software solutions and services that support the UK rail network including incident and fault management, work site management, resource management, machine plant and asset/inventory management.

Traffic – ANPR systems for lane and speed enforcement and other applications, and UK Home Office approved mobile speed enforcement systems, sold under the QRO and ProVida brands to UK and overseas law enforcement agencies and commercial customers.

Defence – Electronic defensive countermeasure systems for fitment to rotary and fixed wing aircraft, threat simulation systems and mobile radios predominantly for the UK Ministry of Defence.

The Group's customer base mainly comprises international 'blue chip' and government agencies and their strength, often global, gives rise to the opportunity to develop Petards' business through the provision of good quality professional service in support of its existing and future product ranges.

The Group develops its own products and services for sale to the Rail and Traffic markets whereas within the Defence market, in which it has a heritage of nearly 70 years, it is a specialist "value added" re-seller and supplier of related engineering services.

The Board believes that the Group operates in growth areas and that it has the products and services plus available technical and technological skills to develop new products as well as the sales and marketing abilities to become a larger and more successful operator in each of the sectors in which it operates.

The Group's overriding objective is to achieve attractive and sustainable rates of growth and returns for shareholders and its strategy to achieve this objective is:

- to focus upon the Group's core products which are used in the rail, defence and traffic industries;
- to continue to invest in developing technologies to enhance its product portfolio;
- to increase revenues both organically by exploiting the synergies within the Group and by acquisition;
- to expand revenues globally into the Group's target markets; and
- to improve operating margins through cost management.

### Strategic report (continued)

### Key performance indicators

The Group uses a number of key performance indicators (KPI's) to monitor its progress against its objectives. These KPI's, have been identified as measures that key stakeholders find useful, and which have a focus on those that provide a measure of business growth, cash generation, total indebtedness and that requiring servicing within one year and comparability with similar businesses.

In addition to on time delivery and quality standards, the main KPI's, which have been reported on in the Financial Review, are:

	2020 £000	2019 £000
Revenue	13,001	15,706
Adjusted EBITDA <sup>1</sup>	320	(281)
Net cash from operating activities	2,398	142
Net funds/(debt) <sup>2</sup>	1,179	(525)
Current net funds/(debt) <sup>3</sup>	1,947	(70)

<sup>1</sup> Adjusted EBITDA comprises operating profit adjusted to remove the impact of depreciation, amortisation, exceptional items, acquisition costs and share based payments. A reconciliation of Adjusted EBITDA to operating profit is included on the face of the consolidated income statement.

See Alternative Performance Measures Glossary on page 69 for a full list of Alternative Performance Measures.

An Adjusted EBITDA KPI is considered useful to the Board since by removing exceptional items, acquisition costs and share based payments, the year on year operational performance comparison is more transparent.

<sup>2</sup> Net (debt)/funds comprises cash and cash equivalents (note 16) less interest bearing loans and borrowings (note 17).

<sup>3</sup> Current net funds comprises cash and cash equivalents (note 16) less current liabilities in respect of interest bearing loans and borrowings, (note 17) excluding liabilities on the

### Principal risks and uncertainties

The management of the business and the execution of the Group's strategy is subject to a number of risks. The main business risks affecting the Group are outlined below. Potential risks relating to Covid-19 and Brexit and the assessment of the impact of these have been addressed separately above.

The Group may face increased competition – the Group may face greater competition including that from competitors with greater capital resources than those of the Group.

The Group may need future access to capital – the Group's capital requirements depend on numerous factors. In order to make future acquisitions and to fund growth, the Group may require further financing. This may not be able to take place if financing is not available.

The financial results of the Group can be materially affected by the timing of large contracts – the Group's revenue is generated from a mix of longer and shorter lead time orders. The timing of order placement and delivery of the larger orders is inherently difficult to predict potentially causing material fluctuations in actual results compared with expectations or plans.

Government expenditure – many of the industries that utilise the Group's products receive funding from central and local governments. The levels of funding for those industries may impact on demand for the Group's products. The Group has sought to mitigate this potential exposure by increasing its geographic customer base and by supplying a range of products and services.

Dependence on key personnel – the Group's performance depends to a significant extent upon a limited number of key employees. The loss of one or more of these key employees and the inability to recruit people with the appropriate experience and skills could have a material adverse effect on the Group. The Group has endeavoured to ensure that these key employees are incentivised, but their retention cannot be guaranteed.

Technological changes – the Group's product offerings may be under threat should technologies be developed by competitors that render those products either redundant or uncompetitive. This could potentially result in a reduction in revenues generated by the products affected. The Group also incurs expenditure in developing new products and services. Should such development projects not be successfully completed or result in offerings that are not attractive to customers, the costs incurred may not be fully recoverable.

Currency risk – the Group buys from suppliers and sells to customers based outside of the UK and consequently these dealings may be in foreign currencies that are subject to exchange rate fluctuations. The Group actively manages these exposures with foreign currency instruments, unless there is a natural hedge between purchases and sales. The principal currencies involved are US dollars and Euros.

Further details regarding the key accounting estimates and judgements are included in note 1.



### Strategic report (continued) Directors' statement under section 172 (1) of the Companies Act 2006

This section serves as our section 172 statement and should be read in conjunction with the rest of the Strategic Report set out on pages 5 to 11 (inclusive).

The Board is collectively responsible for the decisions made towards the long-term success of the Company and the directors are fully aware of their duty to promote the success of the Company in accordance with section 172 of the Companies Act 2006. Section 172 requires directors to take into consideration the interests of various stakeholders in their decision making, have regard, amongst other things, to:

- a. the likely consequences of any decision in the long term;
- b. the interests of the Company's employees;
- the need to foster the Company's business relationship with suppliers, customers and others;
- d. the impact of the Company's operations on the community and environment;
- the desirability of the Company maintaining a reputation for high standards of business conduct; and
- the need to act fairly as between members of the Company.

### **Employees**

Our employees are one of the primary assets of our business and the Board recognises that our employees are the key resource which enables delivery of the Company's vision and goals. Pay reviews are carried out to determine whether all levels of employees are benefitted equally and to retain and encourage skills vital for the business. Given the challenges and risks posed by the Covid-19 pandemic, employee welfare was at the forefront of directors' minds during 2020. Employee interests were fully taken into consideration by the Board and the executive directors when implementing cost savings in response to changing market conditions and reduced revenues. Where possible, the Group sought to preserve jobs for example, by utilising furlough schemes and re-deploying staff to other duties.

### **Suppliers, Customers and Regulatory Authorities**

The Board acknowledges that a strong business relationship with suppliers and customers is a vital part of its growth. Whilst day to day business operations considering suppliers and customers are delegated to local executive management, the Board sets directions and evaluates policies with regard to new business ventures and investing in research and development. The Board upholds ethical business behaviour and encourages management to seek comparable business practices from all suppliers and customers doing business with the Company. We value the feedback we receive from our stakeholders and we take every opportunity to ensure that where possible, their wishes are duly considered.

### **Community and Environment**

The Board seeks to uphold high standards of care towards the community and environment and is conscious of the fact that the nature of the Company's business may require measures to help protect the environment. The Group has various recycling and waste reduction programmes and when developing new electronic products seeks to reduce their power consumption. Community engagement has included the support of apprenticeships.

### **Maintaining High Standards of Business Conduct**

The Company is incorporated in the UK and governed by the Companies Act 2006. The Company has adopted the Quoted Companies Alliance Corporate Governance Code 2018 (the 'QCA Code') and the Board recognises the importance of maintaining a high level of corporate governance, which together with the requirements to comply with the AIM Rules ensures that the interests of the Company's stakeholders are safeguarded. The Company's expectation of honest, fair and professional behaviour is reflected by this and there is zero tolerance for bribery and unethical behaviour by anyone relating to the Company. The importance of making all staff feel safe in their environment is maintained and a Whistleblowing policy is in place to enable staff to confidentially raise any concerns freely and to discuss any issues that arise. Strong financial controls are in place and are well documented.



### **Shareholders**

The Board places equal importance on all shareholders and recognises the significance of transparent and effective communications with its investors. As an AIM listed company there is a need to provide fair and balanced information in a way that is understandable to all stakeholders and particularly our shareholders. The primary communication tool with our shareholders is through the Regulatory News Service, ("RNS") on regulatory matters and matters of material substance. The Company's website provides details of the business, details of the Board and Board Committees, changes to major shareholder information, QCA Code disclosure and updates under AIM Rule 26. Changes are promptly published on the website to enable the shareholders to be kept abreast of Company's affairs. The Company's Annual Report and Notice of Annual General Meetings (AGM) are available to all shareholders. The Interim Report and other investor presentations are also available for the last six years and can be downloaded from our website. The Board acknowledges that encouraging effective two-way communication with shareholders encourages mutual understanding and better connection with them. The benefits include improved information on the business and its performance, appropriate consideration of all shareholders views, as well as instilling trust and confidence to allow informed investment decisions to be made.

### Strategic activity during the year.

While dealing with and mitigating the effects of the Covid-19 pandemic was a major unplanned activity, in the year to 31 December 2020 the main strategic activities of the Board were.

Significant events/decisions	Key Section 172 matters affected	Actions and impact
Realignment of cost base in line with the changing nature of the UK rail market with government led	Shareholders and employees	Employee engagement during the process sought to preserve jobs for example, by utilising furlough schemes and re-deploying staff where possible.
investment in new rolling stock projects being increasingly re- focussed on the refurbishment of existing rolling stock, coupled with impact of Covid-19 of reduced		The realignment of the cost base has been structured to ensure the retention of the Group's core skills base and remaining capable of taking advantage of new contract award opportunities as they arise.
revenues and delays in placement of customer orders.		Shareholder value expected to increase.
ProVida product line transferred to	Shareholders, employees, customers, suppliers and the	Shareholder value expected to increase.
QRO consolidating all Traffic Technology activities under QRO	environment	Improved employee opportunities.
management. Strategy to broaden in-house 'best of breed' solutions enhanced by acquisition of NASBox intellectual property rights.		Improved customer and supplier engagement.

Signed on behalf of the Board

### Osman Abdullah

**Group Chief Executive** 

Parallel House 32 London Road Guildford Surrey GU1 2AB

27 May 2021

### Chairman's corporate governance statement

The Board is collectively responsible for Corporate Governance and I, as Chairman of the Board, am ultimately responsible for ensuring that a high level of Corporate Governance is embedded in the Company's culture.

As a company whose shares are traded on the Alternative Investment Market ('AIM') of the London Stock Exchange, Petards Group plc recognises its responsibility for the proper management of the Company and the importance of sound corporate governance, commensurate with the size and nature of the Company and the interests of its shareholders. In accordance with AIM Rule 26, which requires AIM companies to comply with a recognised code of Corporate Governance, the Board believes that the Quoted Companies Alliance Corporate Governance Code 2018 (the "QCA Code") provides a suitable framework by which it is able to continue to commit to maintaining high standards of corporate governance. Accordingly, the Company complies with the 10 principles of the QCA Code where considered relevant and appropriate, having regard to the size, current stage of development and resources of the Company.

The QCA Code is applied by the Company primarily through its Board process, which includes regular meetings covering financial as well as non-financial matters which affect not only the Company's shareholders but other significant stakeholders, including employees. The Board process and corporate governance is enhanced by the establishment of Audit, Remuneration and Nominations Committees.

The Board believes that, having regard to the size of the Group, its stage of development and the resources it has available, its governance structures and practices are in compliance with the expectations of the QCA Code.

Set out below are the 10 principles of the QCA Code, together with a summary under each heading explaining how the Company has applied these. In fulfilling their responsibilities, the directors believe that they govern the Company in the best interests of its shareholders, whilst having due regard to the interests of other stakeholders in the Group including, in particular, customers, employees and creditors.

### 1. Establish a strategy and business model which promotes long-term value for shareholders

The Board must be able to express a shared view of the Company's purpose, business model and strategy. It should go beyond the simple description of products and corporate structures and set out how the Company intends to deliver shareholder value in the medium to longterm. It should demonstrate that the delivery of long-term growth is underpinned by a clear set of values aimed at protecting the Company from unnecessary risk and securing its long-term future.

### Compliance

The Company's vision is to invest in and develop its business to deliver long term, sustainable growth in shareholder value. This may come from organic growth, acquisitions or divestments.

The strategy for achieving this focuses on maintaining acceptable gross profit margins, underpinned with sensible cost and cash management, having regard to perceived risks within the industry market and sector parameters, as well as the macro economic environment.

The Chairman's Statement and Strategic Report include detailed analysis of the Group's strategy, financial performance, principal risks and uncertainties and future expectations.

### 2. Seek to understand and meet shareholder needs and expectations

### **Application**

Directors must develop a good understanding of the needs and expectations of all elements of the Company's shareholder base. The Board must manage shareholders' expectations and should seek to understand the motivations behind shareholder voting decisions.

#### Compliance

The Board recognises and understands that it has a fiduciary responsibility to the shareholders. The Board is aware of the need to protect the interests of minority shareholders and balancing these interests with those of any more substantial shareholders. The Chairman is responsible for ongoing dialogue and relationships with shareholders supported by the other executive directors. As such, members of the Board meet with the Company's larger shareholders during the course of the year. The Annual General Meeting is always an opportunity for the Board to communicate with shareholders and the Board welcomes the attendance and participation of all shareholders.



This communication allows the Board to understand the shareholders' views, and to ensure that the strategies and objectives of the Group are aligned with shareholders. In its decision-making, the Board will have regard to the ascertained expectations and needs of its shareholders (as appropriate in accordance with its statutory and fiduciary duties).

The Group's website (www.petards.com) allows shareholders access to information including; contact details, major shareholders and the current share price. In addition, all announcements issued since 2014 via RNS are available, together with an archive of recent financial reports and accounts and interim statements.

The resolutions to be put to a vote at each AGM can be found at the back of the relevant Annual Financial Report and the Financial Reports and Circulars section of the Company's website for any forthcoming AGM. Past AGM resolutions can be found at the back of each Annual Financial Report with the results now published in the RNS section.

### 3. Take into account wider stakeholder and social responsibilities and their implications for long-term success

#### **Application**

Long-term success relies upon good relations with a range of different stakeholder groups both internal (workforce) and external (suppliers, customers, regulators and others). The Board needs to identify the Company's stakeholders and understand their needs, interests and expectations.

Where matters that relate to the Company's impact on society, the communities within which it operates or the environment have the potential to affect the Company's ability to deliver shareholder value over the medium to long-term, then those matters must be integrated into the Company's strategy and business model.

Feedback is an essential part of all control mechanisms. Systems need to be in place to solicit, consider and act on feedback from all stakeholder groups.

#### Compliance

The Group's responsibilities to stakeholders including staff, suppliers and customers and the wider society are also recognised as important to the delivery of the Company's business objectives.

The Company is committed to a series of Corporate Social Responsibility principles that provide a reference point for all stakeholders on the elements that define the conduct of the Company's business and relationships in the geographical markets in which it operates.

These principles are subject to periodic review and cover the following areas; ethics and business conduct, employees (including our supply chain), health and safety, environment and community.

The environmental impact of the Group's activities is carefully considered, and the maintenance of high environmental standards is a priority. The Group is committed to reducing that impact as far as reasonably possible through full regulatory compliance, recycling programmes and other initiatives

The Board has regard to the feedback of relevant stakeholders in its decision-making and the formulation of strategy.

### 4. Embed effective risk management, considering both opportunities and threats, throughout the organisation

### **Application**

The Board needs to ensure that the Company's risk management framework identifies and addresses all relevant risks in order to execute and deliver strategy; companies need to consider their extended business, including their supply chains, from key suppliers to end-customer.

Setting strategy includes determining the extent of exposure to the identified risks that the Company is able to bear and willing to take (risk tolerance and risk appetite).

### Chairman's corporate governance statement (continued)

### Compliance

The Board has established Audit and Remuneration Committees full details of which are contained in principle 9, below.

The Company also receives feedback from its external auditors on the effectiveness of its internal control structure.

The Audit Committee believes that there should be no internal audit function for the Group at this time considering the size of the Group and the close involvement of senior management over the Group's accounting systems. However, the Committee will keep this matter under review in the event that circumstances warrant an internal function in the future.

In addition to the activities of the Board's sub-committees, the Board approves the annual budget each year. This process allows the Board to identify key performance targets and risks expected during the upcoming year. The Board also considers the agreed budget when reviewing trading updates and considering expenditures throughout the year. Progress is monitored via monthly reporting of actual financial performance against budget. Where appropriate, forecasts are prepared to further appraise any risks arising during the year.

The Group has clear authority limits deriving from the list of matters reserved for decision by the Board, including capital expenditure approval procedures.

The Board regularly reviews and monitors Key Performance Indicators, including those related to banking covenants.

The Board plans to develop a risk register to assist in addressing and monitoring the risks critical to executing and delivering its strategy.

### 5. Maintain the Board as a well-functioning, balanced team led by the Chair

### Application

The Board members have a collective responsibility and legal obligation to promote the interests of the Company and are collectively responsible for defining corporate governance arrangements. Ultimate responsibility for the quality of, and approach to, corporate governance lies with the Chair of the Board.

The Board (and any committees) should be provided with high quality information in a timely manner to facilitate proper assessment of the matters requiring a decision or insight.

The Board should have an appropriate balance between executive and non-executive directors and should have at least two independent non-executive directors. Independence is a Board judgement and takes into account length of time directors have been involved with the Company and any interests in shares held.

The Board should be supported by committees (e.g. audit, remuneration, nomination) that have the necessary skills and knowledge to discharge their duties and responsibilities effectively.

Directors must commit the time necessary to fulfil their roles.

#### Compliance

The principal risks faced by the Group are addressed by the appointment of an experienced executive Board supported by an experienced independent non-executive director and a team of appropriately qualified professional advisers.

The executive directors are closely involved in the day to day operations of the Group and report to the Board in detail, typically on a monthly basis. Their reports include the status and trends of agreed Key Performance Indicators that are noted in the Group's Annual Financial Report in the Strategic Report and Financial and Operational Highlights.

Ten main Board meetings were held during 2020. The Board records attendance at all Board meetings and the table below shows attendance by each director.

Raschid Abdullah 10/10 Osman Abdullah 10/10 Paul Negus 10/10 Terry Connolly 10/10 The Board currently comprises three executive directors and one independent non-executive director. Biographical details of the directors are provided in the Directors' Report.

The role of the independent non-executive director is to bring independent judgement to Board deliberations and decisions. The independent non-executive director has no personal financial interest, other than as a shareholder, in the matters to be decided and although he has served for 13 years the Board is satisfied that he is independent in terms of character and judgement.

The Board believes that based on the size of the Company, its current stage of development and its internal resources, having only one independent non-executive director represents a sufficient balance and level of independence. The Board reviews these factors regularly and considers whether, or at what stage of the Company's development, a second independent non-executive director will be required to further enhance this balance.

The Board has sub-committees appointed to review the specific matters of Audit, Remuneration and Nominations. The Audit and Remuneration Committees are chaired by the independent non-executive director and the whole Board undertakes the responsibilities of the Nominations Committee. Further details are provided under principle 9, below.

The Board is confident that each current member has the necessary skills, experience and knowledge to discharge his duties and responsibilities effectively and that each commits the time necessary to fulfil his role.

### 6. Ensure that between them the directors have the necessary up-to-date experience, skills and capabilities

The Board must have an appropriate balance of sector, financial and public markets skills and experience, as well as an appropriate balance of personal qualities and capabilities. The Board should understand and challenge its own diversity, including gender balance, as part of its composition.

The Board should not be dominated by one person or a group of people. Strong personal bonds can be important but can also divide a Board.

As companies evolve, the mix of skills and experience required on the Board will change, and Board composition will need to evolve to reflect this change.

#### Compliance

Each Board director has a wealth of knowledge and experience of the Group's business operations and financial management, and of the market the sector in which it operates.

The Board is collectively aware of its need to consider and review its composition, in terms of individual personalities, diversity and gender. Having regard to the size and stage of development of the Group and of its internal resources and management support structure beneath it, the Board believes that it currently has an appropriate mix of personal qualities, experience and capability.

### 7. Evaluate Board performance based on clear and relevant objectives, seeking continuous improvement Application

The Board should regularly review the effectiveness of its performance as a unit, as well as that of its committees and the individual directors.

The Board performance review may be carried out internally or, ideally, externally facilitated from time to time. The review should identify development or mentoring needs of individual directors or the wider senior management team.

It is healthy for membership of the Board to be periodically refreshed. Succession planning is a vital task for Boards. No member of the Board should become indispensable.

### Chairman's corporate governance statement (continued)

### Compliance

The Board undertakes regular monitoring of personal and corporate performance using agreed key performance indicators and detailed financial reports.

Key performance indicators include; revenues, Adjusted EBITDA, pre-tax profit, cash generation, net cash, net assets and earnings per share.

The Board considers the need for refreshing its membership and is also responsible for succession planning. Having regard to the size and stage of development of the Group and of its internal resources and management support structure beneath it, the Board believes that it currently has an appropriate mix of personal qualities, experience and capability and that it undertakes sufficient procedures to review its own effectiveness and performance as a unit, as well as that of its committees and individual members.

### 8. Promote a corporate culture that is based on ethical values and behaviours

#### **Application**

The Board should embody and promote a corporate culture that is based on sound ethical values and behaviours and use it as an asset and a source of competitive advantage.

The policy set by the Board should be visible in the actions and decisions of the Chief Executive and the rest of the management team. Corporate values should guide the objectives and strategy of the Company.

The culture should be visible in every aspect of the business, including recruitment, nominations, training and engagement. The performance and reward system should endorse the desired ethical behaviours across all levels of the Company.

The corporate culture should be recognisable throughout the disclosures in the Annual Report, website and any other statements issued by the Company.

### Compliance

The Board is committed to embodying and promoting a sound corporate culture and has endorsed various policies which require ethical behaviour of staff and relevant counterparties (such as those mandating anti-corruption, anti-counterfeiting, fair treatment and equality of

The Board and management conduct themselves ethically at all times. The Group values its reputation for ethical behaviour and has a set of values that are at the core of its business philosophy.

### 9. Maintain governance structures and processes that are fit for purpose and support good decisionmaking by the Board

#### **Application**

The Company should maintain governance structures and processes in line with its corporate culture and appropriate to its:

- size and complexity; and
- capacity, appetite and tolerance for risk.

The governance structures should evolve over time in parallel with its objectives, strategy and business model to reflect the development of the Company.

### Compliance

Whilst the Company recognises the importance of high standards of Corporate Governance, the Board has sought to address the matter in a proportionate way having regard to the size and resources of the Group.

The principal risks faced by the Group are addressed by the appointment of an experienced executive Board, supported by an experienced independent non-executive director, an experienced, capable and diverse operational management support structure and a team of appropriately qualified external professional advisers.

The Board aims to hold twelve formally constituted meetings per annum at which it typically reviews the Group's financial performance and risk profile and considers strategies for future growth.

The Board is supported by the Company Secretary who records and distributes minutes of the meetings on a timely basis.

In support of its aim of maintaining governance structures and processes, the Board has sub-committees appointed to review the specific matters of Audit, Remuneration and Nominations.

#### **Audit Committee**

The Audit Committee is responsible for ensuring that the financial performance of the Group is properly reported on and monitored and for meeting the auditors and reviewing their reports in relation to the accounts and the audit. It holds a formal meeting with the external auditors at least twice a year.

The Audit Committee evaluates the independence and objectivity of the external auditor and takes into consideration all United Kingdom professional and regulatory requirements. Consideration is given to all relationships between the Group and the audit firm including in respect of the provision of non-audit services. The Audit Committee considers whether those relationships appear to impair the auditor's judgement or independence. The Audit Committee believes they do not.

The Audit Committee believes that there should be no internal audit function for the Group at this time considering the size of the Group and the close involvement of senior management over the Group's accounting systems. However, the Committee will keep this matter under review in the event that circumstances warrant an internal function for the Group in the future.

#### Remuneration Committee

The Remuneration Committee is responsible for setting the scale and structure of the executive directors' remuneration. It also recommends the allocation of share options to directors and other employees.

The responsibilities of both the Audit and Remuneration Committees are undertaken by the Company's independent non-executive director, who seeks independent advice from external advisors as he feels is appropriate and necessary.

#### Nomination Committee

The whole Board undertakes the Nomination Committee responsibilities. The remit comprises all new appointments of directors and senior management throughout the Group; nominations, interviewing, taking up references and considering related matters.

### 10. Communicate how the Company is governed and is performing by maintaining a dialogue with shareholders and other relevant stakeholders

### **Application**

A healthy dialogue should exist between the Board and all of its stakeholders, including shareholders, to enable all interested parties to come to informed decisions about the Company.

In particular, appropriate communication and reporting structures should exist between the Board and all constituent parts of its shareholder base. This will assist:

- the communication of shareholders' views to the Board; and
- the shareholders' understanding of the unique circumstances and constraints faced by the Company.

It should be clear where these communication practices are described.



### Chairman's corporate governance statement (continued)

### Compliance

The Board is conscious of the need to engage with shareholders and other stakeholders so that interested parties have sufficient information on which to make informed decisions about the Company.

The Company's Annual Financial Report provides information on a number of key areas, including the following:

- corporate governance, including reference to the QCA Code;
- operational and financial review
- a summary of the business, the business model and strategy;
- significant risks and uncertainties;
- significant accounting policies and particularly areas which are subject to judgements, estimates and assumptions; and
- a Remuneration Committee Report.

No separate Audit Committee Report is provided as its Chairman considers that its activities are adequately set out within Principle 9 above.

The Company's website provides further information on a number of key areas, including the following:

- material on the Company's Corporate Governance Framework;
- the AGM Statement and results of voting at the AGM;
- Regulatory News; and
- historical Annual Financial Reports.

Both this Annual Financial Report and the Company's website provide information on forthcoming AGMs and a list of external advisers.

Further details regarding the communication between the Company and its shareholders is explained in the disclosure above against principle 2.

### Directors' remuneration report

### **Remuneration Committee**

The Remuneration Committee is presently comprised of MrT Connolly.

### **Remuneration policy**

The Remuneration Committee reviews the performance of executive directors and sets the scale and structure of their remuneration and other benefits. Individual rewards and incentives are aligned with the performance of the Group and the interests of the shareholders and are set at an appropriate level in order to attract, retain and motivate executives who are expected to meet challenging performance criteria.

The committee also recommends the allocation of share options to directors and other employees.

### **Service contracts**

No directors have contracts of service with notice periods that exceed 12 months.

#### **Directors' emoluments**

Details of individual director's emoluments are set out in note 4 to the financial statements.

### **Directors' share interests**

The directors' beneficial interests in the shares of the Company at the year-end were as follows:

Ordi	nary	Ordinary
Share	es of	Shares of
1p eac	:h at	1p each at
31 Decen	nber	31 December
	2020	2019
R Abdullah	,909	3,476,909
O Abdullah 2,139	,948	2,139,948
T Connolly 30	,000	30,000
P Negus 575	,000	575,000

### Directors' remuneration report (continued)

### Directors' interests in share options

At 31 December 2020 the number of options to subscribe for ordinary shares of 1p held by directors was as follows:

	Number of options at 1 January 2020	Exercised during the year	Granted during the year	Number of options at 31 December 2020	Exercise price (pence)	Date first exercisable	Expiry date
R Abdullah	850,000	-	-	850,000	12.25p	06.01.19	05.01.26
	575,000	-	_	575,000	21.50p	31.10.21	30.10.28
O Abdullah	1,312,500	_	-	1,312,500	8.00p	25.11.13	24.11.23
	850,000	_	-	850,000	12.25p	06.01.19	05.01.26
	575,000	_	-	575,000	21.50p	31.10.21	30.10.28
P Negus	300,000	-	-	300,000	21.50p	31.10.21	30.10.28

The share price at 31 December 2020 was 13.00p and the share price ranged during the year from 4.15p to 14.50p.

There have been no changes to directors' interests since the year end.

### Non-executive director

Fees for the non-executive director are determined by the Board as a whole having regard to the time devoted to the Company's affairs. The non-executive director is not part of any pension, share option or bonus schemes of the Group.

### **Terry Connolly**

Director

27 May 2021

### Directors' report

The directors present their report and financial statements for the year ended 31 December 2020.

### Board of directors and directors' interests

The Board currently comprises an executive Chairman, two executive directors and one non-executive director as follows:

#### Raschid Abdullah – Executive Chairman

Raschid was appointed executive Chairman in January 2013 and until its purchase by Petards was also executive Chairman of Water Hall Group plc, which was listed on AIM.

He was previously executive Chairman of Evered Holding plc, a fully listed public company specialising in industrial and quarry related products, from 1982 to 1989. Raschid started his commercial life within the construction industry in the areas of building product supplies and the provision of specialist subcontracting services starting his first business in 1971 which he sold to a competitor in 1976.

He then joined the family business providing a range of services to clients in the Middle East. These included owning and operating family and procurement offices for prominent families and their businesses, and co-investing in the UK stock market with a number of Middle Eastern families. He is a Life Fellow of the Royal Society of Arts.

#### Osman Abdullah - Group Chief Executive

Osman Abdullah was appointed to the Board in September 2010 as a non-executive director, becoming executive Chairman of the Group's principal trading subsidiary in 2013 to lead its restructure. He was appointed as Group Chief Executive from January 2016.

He was formerly Group Chief Executive of Evered Holdings plc, a fully listed public company specialising in industrial manufacturing, distribution and quarry mining related products from 1981 to 1989. He subsequently served from 1993 to 2005 as a non-executive director of Umeco plc, a fully listed company specialising in component distribution and the manufacture of composite material based products principally to the aerospace industry.

#### Paul Negus – Director

Paul Negus joined the Board in September 2014 and is responsible for business development for Petards' rail products. He has considerable commercial experience having spent eight years as Managing Director of PIPS Technology Limited, a developer of automatic number plate recognition and CCTV systems first under private ownership and latterly under the ownership of Federal Signal Inc.

### Terry Connolly FCA – Non-Executive Director

Terry Connolly was appointed in August 2007. He is a chartered accountant and had a career in advertising and the entertainment sector where as Group Managing Director of Chrysalis he was responsible for taking that company to a public listing. Since 1989 he has been a self-employed consultant specialising in strategic and corporate affairs. He is Chairman of the Audit and Remuneration Committees.

Directors' interests in the share capital of the Company are set out in the Remuneration Report.

#### Research and development

The Group is committed to research and development activities in order to secure competitive advantage in the markets in which it operates. An amount of £371,000 (2019: £696,000) has been capitalised during the year which relates to the ongoing development of the Group's rail products. In addition, the Group expensed other development expenditure totalling £913,000 (2019: £690,000) directly to the Income Statement.

### Directors' report (continued)

### Financial instruments and financial risk management

The Group presently finances its operations through a mixture of cash resources, bank borrowings, retained earnings and share capital. Its principal financial instruments comprise cash and bank borrowings together with trade receivables and trade payables.

The Group's other financial instruments arise from its day to day operations and comprise primarily of short term debtors and creditors and, where deemed appropriate, forward currency contracts.

Further details of the Group's financial instruments are given in note 22 to the financial statements and the directors consider the principal risks associated with the Group's financial instruments to be liquidity risk and currency risk.

### **Employment policies**

The Group has established policies to comply with the relevant legislation and codes of practice regarding employment and equal opportunities. It keeps its employees informed of matters affecting them as employees through regular team briefings throughout the year and has a policy that training, career development and promotion opportunities should be available to all employees.

It is the Group's policy to give full and fair consideration to applications for employment by people who are disabled, to continue wherever possible the employment of staff who become disabled and to provide equal opportunities for the career development of disabled employees.

### Fostering relationships with stakeholders

The Board is committed to fostering good relationships with stakeholders and its approach is outlined in the Section 172 Statement on page 10.

### Disclosure of information to auditor

The directors who held office at the date of approval of this Directors' Report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### **Substantial shareholdings**

At 24 May 2021 the Company was aware of the following interests in three percent or more of its issued share capital.

Name of holder Name of shares	Percentage held
El-Khereiji Financial Company WLL 8,615,269	15.0%
Charwell Investments Limited 5,083,767	8.8%
R M Abdullah 3,476,909	6.0%
A Perloff 2,500,000	4.4%
O Abdullah 2,139,948	3.7%
Miton UK Microcap Trust PLC 2,123,063	3.7%
Chelverton Growth Trust plc 2,000,000	3.5%
M T Zahid 1,875,000	3.3%
YT Zahid 1,875,000	3.3%
T W G Charlton 1,725,000	3.0%



### **Results and dividends**

The loss for the year after tax was £583,000 (2019: loss of £193,000). The Directors do not recommend the payment of a dividend.

### **Going concern**

After making detailed enquiries, the Board has a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future and accordingly continues to prepare the financial statements on a going concern basis. Further details relating to going concern are provided at note 1 on page 35 to the financial statements.

### **Auditor**

In accordance with section 489 of the Companies Act 2006, a resolution for the reappointment of BDO LLP as auditor of the Company is to be proposed at the forthcoming Annual General Meeting.

By order of the Board

### **Raschid Abdullah**

Director

Parallel House 32 London Road Guildford Surrey GU1 2AB

27 May 2021

### Statement of directors' responsibilities in respect of the Annual Report and the financial statements

The directors are responsible for preparing the Annual Report and the Group and parent Company financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Group and parent Company financial statements for each financial year. As required by the AIM Rules of the London Stock Exchange they are required to prepare the Group financial statements in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006 and have elected to prepare the parent Company financial statements on the same basis.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and parent Company and of their profit or loss for that period. In preparing each of the Group and parent Company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable, relevant and reliable;
- state whether they have been prepared in accordance with IFRSs as adopted by the EU;
- assess the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the parent Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

Under applicable law and regulations, the directors are also responsible for preparing a Strategic Report and a Directors' Report that complies with that law and those regulations.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



# Independent auditor's report to the members of Petards Group plc

### Opinion on the financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 31 December 2020 and of the Group's loss for the year then ended:
- the Group financial statements have been properly prepared in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006;
- the Parent Company financial statements have been properly prepared in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006 and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Petards Group plc (the 'Parent Company') and its subsidiaries (the 'Group') for the year ended 31 December 2020 which comprise the Consolidated Income Statement, Group Statement of Changes in Equity, Company Statement of Changes in Equity, Group Balance Sheet, Company Balance Sheet, Group Statement of Cash Flows, Company Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and international accounting standards in conformity with the requirements of the Companies Act 2006 and, as regards the Parent Company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remain independent of the Group and the Parent Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to listed entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate. Our evaluation of the Directors' assessment of the Group and the Parent Company's ability to continue to adopt the going concern basis of accounting included evaluating the following:

- The Directors' method for assessing going concern including the relevance and reliability of underlying data used to make the assessment, and whether assumptions and changes to assumptions from prior years are appropriate and where relevant consistent with each other;
- The Directors' plans for future actions in relation to the going concern assessment including whether such plans are feasible in the circumstances. This included considering the accuracy of historic forecasting and carrying out sensitivity analysis;
- The Directors' stress-testing of the forecasts to the extent of reasonable worst-case scenarios, which included modelling revenue slippage in the delivery of contracts in the rail business.
   We have assessed these assumptions against past performance and the Group's results for the financial year to date;
- The compliance with covenants, including checking the calculations with reference to the loan agreement and determine if the calculations have been appropriately applied in the sensitised scenario;
- Verifying the execution of the new CBILs facilities post year end, including the refinancing of the existing term loan and the additional £2.5m overdraft facility. We also checked the terms and covenants attached for consistency with management's sensitivity analysis; and
- The adequacy and appropriateness of disclosures in the financial statements regarding the going concern assessment.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Parent Company's and Group's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

### Independent auditor's report to the members of Petards Group plc (continued)

#### Overview

**Full Scope Audit Coverage** 

94% (2019: 92%) of Group revenue 98% (2019: 98%) of Group total assets

Key audit matters		2020	2019			
	Revenue recognition	✓	1			
	Development costs	х	1			
	Goodwill and intangible ass impairment risk	set ✓	✓			
	Going concern	х	1			
	be a key audit matter due to	The capitalisation of development costs is no longer considered to be a key audit matter due to the significantly lower level of costs capitalised compared to the prior year.				
	Going concern is no longer due to the reduction in the pandemic and the new fina since the year end.	uncertainty surround	ling the COVID-19			
Materiality	Group financial statements a	ıs a whole				
	£105,000 (2019: £125,000) b	ased on 0.8% (2019: 0	0.8%) of revenue			

### An overview of the scope of our audit

Our Group audit was scoped by obtaining an understanding of the Group and its environment, including the Group's system of internal control, and assessing the risks of material misstatement in the financial statements. We also addressed the risk of management override of internal controls, including assessing whether there was evidence of bias by the Directors that may have represented a risk of material misstatement.

The Group's operations are based in Gateshead, Kettering, Leeds and Guildford in the United Kingdom.

We identified six components, three of which were considered significant and subject to a full-scope audits by the group audit team. The significant components subject to full-scope audit gave coverage of 94% of Group revenues and 98% of Group assets. The non-significant components were subject to desktop review and specific scope procedures on certain financial statements areas by the group audit team.

### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) that we identified, including those which had the greatest effect on: the overall audit strategy, the allocation of resources in the audit, and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



### Key audit matter

# Revenue recognition (see note 2)

The accounting policy in respect of the accounting for contracts with customers is included within the accounting policy on page 43; the accounting estimate in respect of revenue recognition is included within the accounting judgements and estimates note on page 37.

The Group earns revenue from the sale of engineering services, software and hardware.

We consider there to be a risk that revenues relating to solutions and product may be overstated due to hardware and software delivered around the year end being recognised before the performance obligations have been satisfied, or service revenues not being appropriately deferred.

### How the scope of our audit addressed the key audit matter

For a sample of hardware and software sales, we assessed whether revenue was recognised in the appropriate accounting period through agreeing revenue recorded to documentation such as dispatch notes and customer acceptance. This testing was carried out with a particular focus on transactions with a close proximity to the year end.

For service revenues, on a sample basis this involved recalculating the revenue to be recognised over time with reference to the contractual terms and also recalculating the deferred revenue at the balance sheet date.

#### **Key observations:**

Based on the procedures performed, we have not identified any instances that may suggest that revenue has been inappropriately recognised.

# Goodwill and intangible asset impairment risk

The accounting policy in respect of the accounting for impairment is included within the accounting policy on page 40.

As detailed in the accounting policies and note 11 to the financial statements, goodwill and other intangible assets are tested for impairment at least annually through comparing the recoverable amount of the cash-generating unit, based on a value-in-use calculation, to the carrying value. Furthermore, other intangible assets are tested for impairment where an indicator of impairment arises. The risk that goodwill and intangible assets may be impaired is considered to be a key audit matter due to the level of judgement involved in the impairment review and the opportunity and incentive for management bias within the impairment model assumptions.

We examined the Group's goodwill and intangible assets for indicators of impairment such as considering whether there were any evidence of a decline in the value of the assets due to events during the year and comparing net assets to market capitalisation.

We also assessed impairment reviews prepared by management, specifically reviewing the integrity of management's value-in-use model, such as agreeing the inputs on a sample basis to source documentation such as board approved forecasts and checking the mathematical accuracy, and, with the assistance of our internal valuation experts, we challenged the key assumptions and estimates, being forecast growth rates, operating cash flows and the discount rate.

Our audit procedures for the review of operating cash flows and forecast growth rates included, amongst others, comparing the forecast to recent financial performance and budgets approved by the Board.

With the use of our internal valuation experts we used market data to independently calculate a discount rate for comparison and also performed our own sensitivity analysis upon the key valuation inputs.

### **Key observations:**

Based on the work performed, we found management's judgements and assumptions in this area to be reasonable.

### Independent auditor's report to the members of Petards Group plc (continued)

### Our application of materiality

We apply the concept of materiality both in planning and performing our audit, and in evaluating the effect of misstatements. We consider materiality to be the magnitude by which misstatements, including omissions, could influence the economic decisions of reasonable users that are taken on the basis of the financial statements.

In order to reduce to an appropriately low level the probability that any misstatements exceed materiality, we use a lower materiality level, performance materiality, to determine the extent of testing needed. Importantly, misstatements below these levels will not necessarily be evaluated as immaterial as we also take account of the nature of identified misstatements, and the particular circumstances of their occurrence, when evaluating their effect on the financial statements as a whole.

Based on our professional judgement, we determined materiality for the financial statements as a whole and performance materiality as follows:

	Group finance	ial statements	Parent Company fi	nancial statements
Materiality	2020 £000 105	2019 £000 125	2020 £000 90	2019 £000 100
Basis for determining materiality	0.8% of revenue 90% of Group materiality (2019: of Group materiality)			, ,
Rationale for the benchmark applied	principal cons	nsidered to be one of th iderations for the users o ments in assessing the fi of the Group.	of the materiality give	019: 80%) of Group n the assessment of the gregation risk.
Performance materiality	74	75	63	60
Basis for determining performance materiality	70% (2019: 60 misstatement	,	on a low expected total v	value of known and likely

### Component materiality

We set materiality for each component of the Group based on a percentage of between 24% and 86% of Group materiality dependent on the size and our assessment of the risk of material misstatement of that component. Component materiality ranged from £25,000 to £90,000. In the audit of each component, we further applied performance materiality levels of 70% of the component materiality to our testing to ensure that the risk of errors exceeding component materiality was appropriately mitigated.

### Reporting threshold

We agreed with the Audit Committee that we would report to them all individual audit differences in excess of £2,200 (2019: £2,500). We also agreed to report differences below this threshold that, in our view, warranted reporting on qualitative grounds.

### Other information

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report and financial statements other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.



#### Other Companies Act 2006 reporting

Based on the responsibilities described below and our work performed during the course of the audit, we are required by the Companies Act 2006 and ISAs (UK) to report on certain opinions and matters as described below.

Strategic report and Directors' report	In our opinion, based on the work undertaken in the course of the audit:  the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
	the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.
	In the light of the knowledge and understanding of the Group and Parent Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.
Matters on which we are	We have nothing to report in respect of the following matters in relation to which the Companies
required to report by exception	Act 2006 requires us to report to you if, in our opinion:
	<ul> <li>adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us; or</li> <li>the Parent Company financial statements are not in agreement with the accounting records and returns; or</li> <li>certain disclosures of Directors' remuneration specified by law are not made; or</li> <li>we have not received all the information and explanations we require for our audit.</li> </ul>

### **Responsibilities of directors**

As explained more fully in the statement of Directors' responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Extent to which the audit was capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our procedures included, but were not limited to:

- Obtaining an understanding of the legal and regulatory framework in which the entity operates through enquiries of management, review of board minutes and consideration of the industry in which the entity operates. Relevant laws and regulations include health and safety and were communicated with the engagement team during the team briefing;
- Obtaining an understanding of management incentives, including the extent to which remuneration is influenced by reported results, and opportunities for fraudulent manipulation of the financial statements such as management override;
- We focussed on the judgements and estimates inherent in the key audit matters and exercised professional scepticism in considering the impact of those estimates and judgements on the reported results and key performance measures such as revenue and the loss before tax:



### Independent auditor's report to the members of Petards Group plc (continued)

- Discussions with Management and the Audit Committee regarding known or suspected instances of non-compliance with laws and regulations;
- Obtaining an understanding of controls designed to prevent and detect irregularities, including the internal review process in relation to work in progress balances;
- Review of board meeting minutes for any evidence of fraud or non-compliance with laws and regulations including health and safety and taxation regulations; and
- Testing of journal entries made to accounts that were considered to carry a greater risk of fraud as part of our planned audit approach.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

### Use of our report

This report is made solely to the Parent Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Parent Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Parent Company and the Parent Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Malcolm Thixton (Senior Statutory Auditor) For and on behalf of BDO LLP, Statutory Auditor Southampton, United Kingdom 27 May 2021

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).



### Consolidated income statement

For year ended 31 December 2020

	Note	2020 £000	2019 £000
<b>Revenue</b> Cost of sales	2	13,001 (8,267)	15,706 (10,863)
Gross profit Administrative expenses		4,734 (5,879)	4,843 (6,130)
Adjusted EBITDA*		320	(281)
Amortisation of intangibles	11	(637)	(639)
Depreciation of property, plant and equipment	8	(244)	(204)
Amortisation of right of use assets	10	(133)	(133)
Share based payment charges	19	(26)	(30)
Exceptional restructuring costs		(425)	_
Operating loss		(1,145)	(1,287)
Finance income	5	_	1
Finance expenses	5	(93)	(176)
Loss before tax	3	(1,238)	(1,462)
Income tax	6	655	1,269
Loss for the year attributable to equity shareholders of the parent		(583)	(193)
Other comprehensive income		-	_
Total comprehensive expense for the year		(583)	(193)
Loss per ordinary share (pence)			
Basic	7	(1.01)	(0.34)
Diluted	7	(1.01)	(0.34)

<sup>\*</sup> Earnings before financial income and expenses, tax, depreciation, amortisation, exceptional items, acquisition costs and share based payment charges. See Alternative Performance Measures Glossary on page 69.

### Statements of changes in equity

For year ended 31 December 2020

Croun	Share capital	Share premium	Equity	Retained earnings £000	Total equity
Group	£000	£000	£000		£000
At 1 January 2019 Loss for the year	575 -	1,617 -	14 -	5,435 (193)	7,641 (193)
Total comprehensive expense for the year	-	-	_	(193)	(193)
<b>Contributions by and distributions to owners</b> Equity-settled share based payments	_	-	_	30	30
Total contributions by and distributions to owners	-	_	_	30	30
At 31 December 2019	575	1,617	14	5,272	7,478
At 1 January 2020	575	1,617	14	5,272	7,478
Loss for the year	_	-	-	(583)	(583)
Total comprehensive expense for the year Contributions by and distributions to owners	-	-	-	(583)	(583)
Equity-settled share based payments	_	_	_	26	26
Exercise of share options	_	7	-	-	7
Total contributions by and distributions to owners	_	7	_	26	33
At 31 December 2020	575	1,624	14	4,715	6,928
C	Share capital	Share premium	Equity reserve	Retained earnings	Total equity
Company	£000	£000	£000	£000	£000
At 1 January 2019	575	1,617	14	7,654	9,860
Profit for the year		_	_	87	87
Total comprehensive income for the year	_	_	-	87	87
Contributions by and distributions to owners Equity-settled share based payments					
	_	_	_	30	30
Total contributions by and distributions to owners	-	_	-	30	30
Total contributions by and distributions to owners  At 31 December 2019		- - 1,617	- - 14		
<u> </u>	_			30	30
At 31 December 2019	- 575	1,617	14	30 7,771	30 9,977
At 31 December 2019  At 1 January 2020  Profit for the year  Total comprehensive income for the year	- 575 575	1,617	14	30 7,771 7,771	30 9,977 9,977
At 31 December 2019  At 1 January 2020 Profit for the year  Total comprehensive income for the year Contributions by and distributions to owners Equity-settled share based payments	- 575 575	1,617	14	30 7,771 7,771 190	30 9,977 9,977 190
At 31 December 2019  At 1 January 2020  Profit for the year  Total comprehensive income for the year  Contributions by and distributions to owners	- 575 575	1,617	14	30 7,771 7,771 190 190	30 9,977 9,977 190
At 31 December 2019  At 1 January 2020 Profit for the year  Total comprehensive income for the year Contributions by and distributions to owners Equity-settled share based payments	- 575 575	1,617 1,617 - -	14	30 7,771 7,771 190 190	30 9,977 9,977 190 190



### Balance sheets

At 31 December 2020

Total equity and liabilities		13,513	13,755	14,323	13,825
Total liabilities		6,585	6,277	4,123	3,848
		5,936	5,939	2,792	2,918
Interest-bearing loans and borrowings Trade and other payables	17 18	376 5,560	1,014 4,925	252 2,540	881 2,037
Current liabilities					22:
		649	338	1,331	930
Interest-bearing loans and borrowings Trade and other payables	17 18	649 -	338 -	375 956	- 930
Non-current liabilities		-	•	•	•
Total equity		6,928	7,478	10,200	9,977
Retained earnings		4,715	5,272	7,987	7,771
Equity reserve	21	1,024	1,017	1,024	1,017
Share capital Share premium	20	575 1.624	575 1,617	575 1,624	575 1.617
EQUITY AND LIABILITIES Equity attributable to equity holders of the parent					
Total assets		13,513	13,755	14,323	13,825
		7,221	7,055	1,322	844
Cash and cash equivalents	16	2,204	827	1,097	72
Trade and other receivables	15	2,645	3,798	225	772
Current assets Inventories	14	2,372	2,430	_	_
		6,292	6,700	13,001	12,981
Deferred tax assets	13	522	528	145	130
Investments	12	5	_	12,856	12,851
Intangible assets	11	4.617	4,733	_	_
Property, plant and equipment Right of use assets	8, 9 10	761 387	973 466	-	_
Non-current assets					
ASSETS	Note	£000	£000	£000	£000
	Nete	2020	2019	2020	2019
		Group		Company	

As permitted by section 408 of the Companies Act 2006, the parent company's income statement has not been included in these financial statements. The parent company's profit for the financial year was £190,000 (2019: £87,000).

These financial statements were approved by the Board of Directors on 27 May 2021 and were signed on its behalf by:

### Raschid Abdullah

Director

Registered number: 02990100



### Statements of cash flows

For year ended 31 December 2020

Cash flows from operating activities   Cash flows from from operating activities   Cash flows from flows flows flows from flows flow			Group	Company		
Closely profit for the year   1909   1909   1909   1909   1809			2020	2019	2020	2019
Class/profit for the year         (583)         (193)         190         87           Adjustments for:         Call of the percentation of property, plant and equipment         8,9         244         204         -         2           Amortisation of ingribit of use assets         10         133         133         -         -           Amortisation of ingribit of use assets         11         637         639         -         -           Loss on disposal of right of use assets         15         5         -         (11)         -         -           Financial income         5         -         (11)         -         -         -         -           Financial expenses         5         93         176         61         80         180 <th< th=""><th></th><th>Note</th><th>£000</th><th>£000</th><th>£000</th><th>£000</th></th<>		Note	£000	£000	£000	£000
Adjustments for:   Depreciation of property, plant and equipment   8,9   244   204   3   3   3   3   3   3   3   3   3	Cash flows from operating activities					
Depreciation of property, plant and equipment   8,9   244   204     2   2   2   2   2   3   3   3   3	(Loss)/profit for the year		(583)	(193)	190	87
Amortisation of right of use assets         10         133         133         -	Adjustments for:					
Amortisation of intangible asserts   11	Depreciation of property, plant and equipment	8, 9	244	204	-	2
Loss on disposal of property, plant and equipment         1         −         −         −           Profit on disposal of right of use assets         5         −         (11)         −         −           Financial income         5         −         (11)         −         −           Financial expenses         5         93         176         61         80           Equity settled share-based payment expenses         19         26         30         26         30           Income tax (crediti/charge         6         (655)         (1269)         (15)         −           Operating cash flows before movement in working capital         (109)         (281)         262         199           Change in irrade and other receivables         58         1,118         −         −           Change in trade and other receivables         563         (425)         529         605           Cash generated from operations         738         33         1,338         290           Tax received         1,660         109         −         −           Net cash from operating activities         8,9         33         (263)         −         −           Capulation of fingt of use assets         10         6 <td></td> <td>10</td> <td>133</td> <td>133</td> <td>_</td> <td>-</td>		10	133	133	_	-
Profit on disposal of right of use assets         (5)         −         −           Financial income         5         −         (1)         −           Financial expenses         5         93         176         61         80           Equity settled share-based payment expenses         19         26         30         26         30           Income tax (credity/charge         6         (655)         (1,269)         (15)         −           Operating cash flows before movement in working capital         (109)         (281)         262         199           Change in trade and other receivables         226         (379)         547         (514)           Change in trade and other payables         563         (425)         529         605           Cash generated from operations         738         33         1,338         290           Cash flows from investing activities         2,398         142         1,338         290           Cash flows from investing activities         8,9         (33)         (263)         −         −           Acquisition of right of use assets         10         −         (5)         −         −           Acquisition of insect use assets         10         6         −	9	11	637	639	_	-
Financial income			1	_	_	_
Financial expenses			(5)	_	_	_
Equity settled share-based payment expenses Income tax (credit/c/harge)         19         26         30         26         30 Income tax (credit/c/harge)         6         (655)         (1,269)         (15)         —           Operating cash flows before movement in working capital Change in inventories         58         1,118         —         —           Change in Inventories         226         (379)         547         (514)           Change in trade and other receivables         563         (425)         529         605           Cash generated from operations         738         33         1,338         290           Tax received         1,660         109         —         —           Net cash from operating activities         2,398         142         1,338         290           Cash flows from investing activities         8,9         (33)         (263)         —         —           Acquisition of property, plant and equipment         8,9         (33)         (263)         —         —           Acquisition of inpt of use assets         10         —         (5)         —         —           Acquisition of inpt of use assets         11         (150)         —         —         —           Acquisition of intenglible assets <td>This relative entre</td> <td></td> <td>_</td> <td></td> <td>_</td> <td>_</td>	This relative entre		_		_	_
Income tax (credit)/charge   6   (655)   (1,269)   (15)   -   -		5	93		61	80
Operating cash flows before movement in working capital         (109)         (281)         262         199           Change in inventories         58         1,118         —         —           Change in trade and other receivables         226         (379)         547         (514)           Change in trade and other payables         563         (425)         529         605           Cash generated from operations         738         33         1,338         290           Net cash from operating activities         2,398         142         1,338         290           Cash flows from investing activities         8,9         (33)         (263)         —         —           Acquisition of property, plant and equipment         8,9         (33)         (263)         —         —           Acquisition of injth of use assets         10         —         (5)         —         —           Acquisition of intangible assets         11         (150)         —         —         —           Capitalised development expenditure         11         (371)         (696)         —         —           Capitalised development expenditure         11         (371)         (696)         —         —           Acquisition of investi		19	26		26	30
Change in inventories         58         1,118         -         -           Change in trade and other receivables         226         (379)         547         (514)           Change in trade and other payables         563         (425)         529         605           Cash generated from operations         738         33         1,338         290           Tax received         1,660         109         -         -           Net cash from operating activities         2,398         142         1,338         290           Cash from investing activities         2,398         142         1,338         290           Cash flows from investing activities         8,9         (33)         (263)         -         -         -           Acquisition of property, plant and equipment         8,9         (33)         (263)         - <t< td=""><td>Income tax (credit)/charge</td><td>6</td><td>(655)</td><td>(1,269)</td><td>(15)</td><td>_</td></t<>	Income tax (credit)/charge	6	(655)	(1,269)	(15)	_
Change in trade and other receivables         226         (379)         547         (514)           Change in trade and other payables         563         (425)         529         605           Cash generated from operations         738         33         1,338         290           Tax received         1,660         109         -         -           Net cash from operating activities         2,398         142         1,338         290           Cash flows from investing activities         8,9         (33)         (263)         -         -         -           Acquisition of injet of use assets         10         -         (5)         -         -         -           Sale of right of use assets         10         16         -	Operating cash flows before movement in working capital		(109)	(281)	262	199
Change in trade and other payables         563         (425)         529         605           Cash generated from operations         738         33         1,338         290           Tax received         1,660         109         -         -           Net cash from operating activities         2,398         142         1,338         290           Cash flows from investing activities         8,9         (33)         (263)         -         -           Acquisition of property, plant and equipment         8,9         (33)         (263)         -         -           Acquisition of right of use assets         10         -         (5)         -         -           Acquisition of intrangible assets         11         (150)         -         -         -           Acquisition of investments         11         (150)         -         -         -         -           Acquisition of investments         12         (5)         -	Change in inventories		58	1,118	_	_
Cash generated from operations         738         33         1,338         290           Tax received         1,660         109         -         -           Net cash from operating activities         2,398         142         1,338         290           Cash flows from investing activities         2,398         142         1,338         290           Cash flows from investing activities         8,9         (33)         (263)         -         -           Acquisition of right of use assets         10         -         (5)         -         -           Sale of right of use assets         10         16         -         -         -         -           Acquisition of intangible assets         11         (150)         - </td <td>Change in trade and other receivables</td> <td></td> <td>226</td> <td>(379)</td> <td>547</td> <td>(514)</td>	Change in trade and other receivables		226	(379)	547	(514)
Tax received         1,660         109         —         —           Net cash from operating activities         2,398         142         1,338         290           Cash flows from investing activities         Secondary of the property, plant and equipment         8,9         (33)         (263)         —         —           Acquisition of right of use assets         10         —         (5)         —         —           Sale of right of use assets         10         16         —         —         —           Acquisition of intangible assets         11         (150)         —         —         —           Acquisition of investments         12         (5)         —         —         —           Acquisition of investments         12         (5)         —         —         —           Acquisition of investments         12         (5)         —         —         —           Interest received         1         —         —         —         —         —           Net cash outflow from investing activities         (543)         (963)         (5)         —         —           Bank loan repaid         17         (250)         (250)         (250)         (250)         (250)	Change in trade and other payables		563	(425)	529	605
Tax received         1,660         109         —         —           Net cash from operating activities         2,398         142         1,338         290           Cash flows from investing activities         Secondary of the property, plant and equipment         8,9         (33)         (263)         —         —           Acquisition of right of use assets         10         —         (5)         —         —           Sale of right of use assets         10         16         —         —         —           Acquisition of intangible assets         11         (150)         —         —         —           Acquisition of investments         12         (5)         —         —         —           Acquisition of investments         12         (5)         —         —         —           Acquisition of investments         12         (5)         —         —         —           Interest received         1         —         —         —         —         —           Net cash outflow from investing activities         (543)         (963)         (5)         —         —           Bank loan repaid         17         (250)         (250)         (250)         (250)         (250)	Cash generated from operations		738	33	1,338	290
Cash flows from investing activities         Acquisition of property, plant and equipment       8,9       (33)       (263)       -       -         Acquisition of right of use assets       10       -       (5)       -       -         Sale of right of use assets       10       16       -       -       -         Acquisition of intenangible assets       11       (150)       -       -       -         Acquisition of intenanciple assets       11       (150)       -       -       -         Capitalised development expenditure       11       (371)       (696)       -       -         Acquisition of investments       12       (5)       -       (5)       -         Interest received       -       1       -       -       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Net cash outflow from investing activities       17       (250)       (250)       (250)       (250)         Cash flows from financing activities       17       (138)       (117)       -       -         Bank loan repaid       17       (138)       (117)       -       -         Interest paid on lease liabilities			1,660	109	-	_
Acquisition of property, plant and equipment       8,9       (33)       (263)       —       —         Acquisition of right of use assets       10       —       (5)       —       —         Sale of right of use assets       10       16       —       —       —         Acquisition of intending assets       11       (150)       —       —       —         Capitalised development expenditure       11       (371)       (696)       —       —         Capitalised development expenditure       11       (371)       (696)       —       —         Acquisition of investments       12       (5)       —       (5)       —         Interest received       —       —       1       —       —         Interest received       —       —       1       —       —         Net cash outflow from investing activities       (543)       (963)       (5)       —         Net cash outflow from financing activities       17       (250)       (250)       (250)       (250)         Principal paid on lease liabilities       17       (138)       (117)       —       —         Interest paid on lease liabilities       17       (20)       (25)       —       — <td>Net cash from operating activities</td> <td></td> <td>2,398</td> <td>142</td> <td>1,338</td> <td>290</td>	Net cash from operating activities		2,398	142	1,338	290
Acquisition of right of use assets       10       -       (5)       -       -         Sale of right of use assets       10       16       -       -       -         Acquisition of intangible assets       11       (150)       -       -       -         Capitalised development expenditure       11       (371)       (696)       -       -         Acquisition of investments       12       (5)       -       (5)       -         Interest received       -       1       -       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Rank loan repaid       17       (250)       (250)       (250)       (250)         Interest paid on loans and borrowings       17       (33)       (53)       (33)       (53)         Principal paid on lease liabilities       17       (138)       (117)       -       -         Interest paid on lease liabilities       17       (20)       (25)       -       -         Other interest and foreign exchange       (44)       (24)       (32)       -         Proceeds from exercise of share options       20       7       -       7       -         Net (de	Cash flows from investing activities					
Sale of right of use assets       10       16       -       -       -         Acquisition of intangible assets       11       (150)       -       -       -         Capitalised development expenditure       11       (371)       (696)       -       -         Acquisition of investments       12       (5)       -       (5)       -         Interest received       -       1       -       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Cash flows from financing activities       (543)       (963)       (5)       -         Bank loan repaid       17       (250)       (250)       (250)       (250)         Interest paid on lease liabilities       17       (138)       (117)       -       -         Interest paid on lease liabilities       17       (138)       (117)       -       -         Other interest and foreign exchange       (44)       (24)       (32)       -         Proceeds from exercise of share options       20       7       -       7       -         Net (assh outflow from financ	Acquisition of property, plant and equipment	8, 9	(33)	(263)	_	-
Acquisition of intangible assets       11       (150)       -       -       -         Capitalised development expenditure       11       (371)       (696)       -       -         Acquisition of investments       12       (5)       -       (5)       -         Interest received       -       1       -       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Bank loan repaid       17       (250)       (250)       (250)       (250)         Interest paid on loans and borrowings       17       (138)       (117)       -       -         Principal paid on lease liabilities       17       (138)       (117)       -       -         Interest paid on lease liabilities       17       (20)       (25)       -       -         Other interest and foreign exchange       (44)       (24)       (32)       -         Proceeds from exercise of share options       20       7       -       7       -         Net cash outflow from financing activities       (478)       (469)       (308)       (303)         N	Acquisition of right of use assets	10		(5)	_	_
Capitalised development expenditure       11       (371)       (696)       -       -         Acquisition of investments       12       (5)       -       (5)       -         Interest received       -       1       -       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Cash flows from financing activities       5       (543)       (963)       (5)       -         Bank loan repaid       17       (250)       (250)       (250)       (250)         Interest paid on loans and borrowings       17       (138)       (117)       -       -         Principal paid on lease liabilities       17       (138)       (117)       -       -         Interest paid on lease liabilities       17       (20)       (25)       -       -         Other interest and foreign exchange       (44)       (24)       (32)       -         Proceeds from exercise of share options       20       7       -       7       -         Net cash outflow from financing activities       (478)       (469)       (308)       (303)         Net (decrease)/increase in cash and cash equivalents in the year       1,377       (1,290)       1,025       (1	Sale of right of use assets	10	16	_	_	_
Acquisition of investments       12       (5)       -       (5)       -         Interest received       -       1       -       -         Net cash outflow from investing activities       (543)       (963)       (5)       -         Cash flows from financing activities       8       8       8       8       17       18       18       19	Acquisition of intangible assets	11	(150)	_	_	_
Interest received         –         1         –         –           Net cash outflow from investing activities         (543)         (963)         (5)         –           Cash flows from financing activities         8         Value         Value <th< td=""><td>Capitalised development expenditure</td><td>11</td><td>(371)</td><td>(696)</td><td>_</td><td>_</td></th<>	Capitalised development expenditure	11	(371)	(696)	_	_
Net cash outflow from investing activities         (543)         (963)         (5)         –           Cash flows from financing activities         Sank loan repaid         17         (250)         (2	Acquisition of investments	12	(5)	_	(5)	_
Cash flows from financing activities         Bank loan repaid       17       (250)       (250)       (250)       (250)         Interest paid on loans and borrowings       17       (33)       (53)       (33)       (53)         Principal paid on lease liabilities       17       (138)       (117)       -       -         Interest paid on lease liabilities       17       (20)       (25)       -       -         Other interest and foreign exchange       (44)       (24)       (32)       -         Proceeds from exercise of share options       20       7       -       7       -         Net cash outflow from financing activities       (478)       (469)       (308)       (303)         Net (decrease)/increase in cash and cash equivalents       1,377       (1,290)       1,025       (13)         Total movement in cash and cash equivalents in the year       1,377       (1,290)       1,025       (13)         Cash and cash equivalents at 1 January       827       2,117       72       85	Interest received		_	1	_	_
Bank loan repaid       17       (250)       (250)       (250)       (250)         Interest paid on loans and borrowings       17       (33)       (53)       (33)       (53)         Principal paid on lease liabilities       17       (138)       (117)       –       –         Interest paid on lease liabilities       17       (20)       (25)       –       –         Other interest and foreign exchange       (44)       (24)       (32)       –         Proceeds from exercise of share options       20       7       –       7       –         Net cash outflow from financing activities       (478)       (469)       (308)       (303)         Net (decrease)/increase in cash and cash equivalents       1,377       (1,290)       1,025       (13)         Total movement in cash and cash equivalents in the year       1,377       (1,290)       1,025       (13)         Cash and cash equivalents at 1 January       827       2,117       72       85	Net cash outflow from investing activities		(543)	(963)	(5)	_
Interest paid on loans and borrowings       17       (33)       (53)       (33)       (53)         Principal paid on lease liabilities       17       (138)       (117)       –       –         Interest paid on lease liabilities       17       (20)       (25)       –       –         Other interest and foreign exchange       (44)       (24)       (32)       –         Proceeds from exercise of share options       20       7       –       7       –         Net cash outflow from financing activities       (478)       (469)       (308)       (303)         Net (decrease)/increase in cash and cash equivalents       1,377       (1,290)       1,025       (13)         Total movement in cash and cash equivalents in the year       1,377       (1,290)       1,025       (13)         Cash and cash equivalents at 1 January       827       2,117       72       85	Cash flows from financing activities					
Principal paid on lease liabilities       17       (138)       (117)       —       —         Interest paid on lease liabilities       17       (20)       (25)       —       —         Other interest and foreign exchange       (44)       (24)       (32)       —         Proceeds from exercise of share options       20       7       —       7       —         Net cash outflow from financing activities       (478)       (469)       (308)       (303)         Net (decrease)/increase in cash and cash equivalents       1,377       (1,290)       1,025       (13)         Total movement in cash and cash equivalents in the year       1,377       (1,290)       1,025       (13)         Cash and cash equivalents at 1 January       827       2,117       72       85	Bank loan repaid	17	(250)	(250)	(250)	(250)
Interest paid on lease liabilities       17       (20)       (25)       -       -         Other interest and foreign exchange       (44)       (24)       (32)       -         Proceeds from exercise of share options       20       7       -       7       -         Net cash outflow from financing activities       (478)       (469)       (308)       (303)         Net (decrease)/increase in cash and cash equivalents       1,377       (1,290)       1,025       (13)         Total movement in cash and cash equivalents in the year       1,377       (1,290)       1,025       (13)         Cash and cash equivalents at 1 January       827       2,117       72       85	Interest paid on loans and borrowings	17	(33)	(53)	(33)	(53)
Other interest and foreign exchange         (44)         (24)         (32)         –           Proceeds from exercise of share options         20         7         –         7         –           Net cash outflow from financing activities         (478)         (469)         (308)         (303)           Net (decrease)/increase in cash and cash equivalents         1,377         (1,290)         1,025         (13)           Total movement in cash and cash equivalents in the year         1,377         (1,290)         1,025         (13)           Cash and cash equivalents at 1 January         827         2,117         72         85	Principal paid on lease liabilities	17	(138)	(117)	_	-
Proceeds from exercise of share options         20         7         -         7         -           Net cash outflow from financing activities         (478)         (469)         (308)         (303)           Net (decrease)/increase in cash and cash equivalents         1,377         (1,290)         1,025         (13)           Total movement in cash and cash equivalents in the year         1,377         (1,290)         1,025         (13)           Cash and cash equivalents at 1 January         827         2,117         72         85		17	(20)	(25)	_	-
Net cash outflow from financing activities         (478)         (469)         (308)         (303)           Net (decrease)/increase in cash and cash equivalents         1,377         (1,290)         1,025         (13)           Total movement in cash and cash equivalents in the year         1,377         (1,290)         1,025         (13)           Cash and cash equivalents at 1 January         827         2,117         72         85	Other interest and foreign exchange		(44)	(24)	(32)	-
Net (decrease)/increase in cash and cash equivalents       1,377       (1,290)       1,025       (13)         Total movement in cash and cash equivalents in the year       1,377       (1,290)       1,025       (13)         Cash and cash equivalents at 1 January       827       2,117       72       85	Proceeds from exercise of share options	20	7	-	7	
Total movement in cash and cash equivalents in the year       1,377       (1,290)       1,025       (13)         Cash and cash equivalents at 1 January       827       2,117       72       85	Net cash outflow from financing activities		(478)	(469)	(308)	(303)
Cash and cash equivalents at 1 January 827 2,117 72 85	Net (decrease)/increase in cash and cash equivalents		1,377	(1,290)	1,025	(13)
	Total movement in cash and cash equivalents in the year		1,377	(1,290)	1,025	(13)
Cash and cash equivalents at 31 December         16         2,204         827         1,097         72	Cash and cash equivalents at 1 January		827	2,117	72	85
	Cash and cash equivalents at 31 December	16	2,204	827	1,097	72



# Notes

(forming part of the financial statements)

#### 1 **Accounting policies**

Petards Group plc (the "Company") is a company incorporated in the UK.

The Group financial statements consolidate those of the Company and its subsidiaries (together referred to as the "Group"). The parent company financial statements present information about the Company as a separate entity and not about its Group.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these consolidated financial statements.

## Statement of compliance

Both the parent company financial statements and the Group financial statements have been prepared and approved by the directors in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006. On publishing the parent company financial statements here together with the Group financial statements, the Company is taking advantage of the exemption in section 408 of the Companies Act 2006 not to present its individual income statement and related notes that form a part of these approved financial statements.

## Basis of preparation

The financial information is presented in pounds sterling, rounded to the nearest thousand, and is prepared on the historic cost basis.

### Going concern

Petards is a critical supplier to many of its customers supporting the UK's police and armed forces as well as the safe running of the railways. The main risks to the Group's cash flows identified are firstly, that customers may delay or re-schedule deliveries for orders already in the Group's order book and secondly that, in the short term, contract awards that the Group was expecting to secure for revenue in 2021 may be delayed. By their nature these risks are difficult for the Group to directly influence or control, but by keeping in close contact with our customers we are seeking to ensure that we are well-informed about their plans and prepared to secure contracts awards as and when the opportunities arise. The Group is fortunate that its customer base comprises blue chip companies, the UK Government and its agencies and its exposure to credit risk is low.

The Group currently meets its day to day working capital requirements through its own cash resources and since the year end has entered into a 3-year overdraft facility of £2.5 million which is available until May 2024. Interest bearing loans and borrowings total £1.03 million at the year-end (note 17).

The Group has prepared working capital forecasts based on the 2021 budget updated for material known changes since it was prepared and the 2021 management accounts to 31 March 2021. The time period reviewed is to 30 June 2022. At 30 April 2021 the Group had cash balances of £2.9 million and its available working capital facilities were undrawn. The model also considers the potential impact of rail contract awards that the Group is expecting to secure for revenue during the period that may be delayed or cancelled.

The Board has concluded, after reviewing the work performed and detailed above that there is a reasonable expectation that the Group has adequate resources to continue in operation until at least 31 May 2022. Accordingly, they have adopted the going concern basis in preparing these financial statements.

## Changes in accounting policies

# New standards, interpretations and amendments effective from 1 January 2020

The Group has applied the following standards and amendments for the first time in the annual reporting period commencing 1 January 2020, none of which have had a material impact of the Group's financial statements for the year ended 31 December 2020:

- IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (Amendment - Definition of Material)
- IFRS 3 Business Combinations (Amendment Definition of Business)
- Revised Conceptual Framework for Financial Reporting



(forming part of the financial statements)

#### 1 **Accounting policies** continued

#### b) New standards, interpretations and amendments not yet effective

The adoption of the following mentioned standards, amendments and interpretations in future years are not expected to have a material impact on the Group's financial statements:

Annual Improvements to IFRS Standards 2018 – 2020 Cycle effective 1 January 2021

## Judgements and estimates

The preparation of financial statements requires the directors to make judgements, estimates and assumptions that may affect the application of accounting policies and the reported amounts of assets and liabilities, and income and expenses. The key areas requiring the use of estimates and judgements which may significantly affect the financial statements are considered to be:

## Key Judgements

## Revenue recognition (note 2)

The Group recognises revenue when it transfers control over a product or service to its customer. Revenue is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties.

Where a modification to an existing contract occurs, the Group assesses the nature of the modification and whether it represents a separate performance obligation required to be satisfied by the Group, or whether it is a modification to the existing performance obligation.

The Group applies judgements and estimates to its portfolio of contracts in order to identify specific performance obligations and the timing of transfer of control of a product or service to a customer. The most significant area of judgement arises in the determination of revenue recognition when undertaking engineering development contracts. Those undertaken in 2019 and 2020 have been recognised at a point in time on acceptance, rather than over the duration of the project. The impact of this is to defer revenue to the point at which the development is completed. At 31 December 2020 contract liabilities (note 18) included £453,000 of revenues deferred in this way (2019: £761,000).

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group has not needed to apply estimates and judgements in respect of the time value of money as applied to transaction prices.

# Recognition of deferred tax assets (notes 6 and 13)

The Group has substantial deferred tax assets. In determining how much of these assets can be recognised this requires an assessment of the extent to which it is probable that future taxable profits will be available. This assessment is based on management's future assessment of the Group's financial performance and forecast financial information. If sufficient future taxable profits are not available the value of the deferred tax asset will reduce by an amount equal to 19% of any shortfall.

# *Impairment of intangible assets (note 11)*

The Group performs impairment reviews at the reporting period end to identify any intangible assets that have a carrying value that is in excess of its recoverable value. Determining the recoverability of an intangible asset requires judgement in both the methodology applied and the key variables within that methodology. Where it is determined that an intangible asset is impaired, its carrying value will be reduced to its recoverable value with the difference recorded as an impairment charge in the income statement.

Sensitivity analysis has been performed on the key assumptions for discount rate and forecast future cashflows to determine when impairment would occur.

## Capitalised development expenditure (note 11)

This involves the identification of and judgement to capitalise development expenditure which is recoverable through future product revenue together with an assessment of the estimated useful economic life of any asset recognised. Assets recognised in this way are also subject to impairment reviews.

#### 1 **Accounting policies** continued

The estimates and associated assumptions are based on forecasts of future product revenues, historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The impact should the actual useful economic lives of one or more of the products be shorter than estimated would be an additional amortisation charge at that time. The conservative nature of the rail industry, and the long asset lives of the rail vehicles to which the Group's products are fitted, has historically meant that no material adjustments of this nature have been required. At 31 December 2020. the net book value of capitalised development expenditure was £2,693,000 (2019: £2,855,000).

## Basis of consolidation

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In assessing control, the Group takes into consideration potential voting rights that are currently exercisable. The acquisition date is the date on which control is transferred to the acquirer. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Inter-company balances, and any unrealised gains and losses or income and expenses arising from intragroup transactions, are eliminated when preparing the consolidated financial information.

## Foreign currency

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the foreign exchange rate ruling at that date. Nonmonetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Foreign exchange differences arising on translation are recognised in the income statement.

# Classification of financial instruments issued by the Group

Following the adoption of IAS 32, financial instruments issued by the Group are treated as equity only to the extent that they meet the following two conditions:

- they include no contractual obligations upon the Company (or Group as the case may be) to deliver cash or other financial assets or (a) to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the Company (or Group); and
- where the instrument will or may be settled in the Company's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the Company's own equity instruments or is a derivative that will be settled by the Company exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the Company's own shares, the amounts presented in these financial statements for called up share capital and share premium account exclude amounts in relation to those shares.

Finance payments associated with financial liabilities are dealt with as part of financial expenses. Finance payments associated with financial instruments that are classified in equity are treated as distributions and are recorded directly in equity.

# *Investments in subsidiaries*

Investments in subsidiaries are carried at cost less impairment in the Company balance sheet.

# Derivative financial instruments

Derivative financial instruments are recognised both initially and subsequently at fair value. The gain or loss on remeasurement to fair value is recognised immediately in the income statement.



(forming part of the financial statements)

#### **Accounting policies** continued 1

## Intra-group financial guarantee contracts

Where the Company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its Group, the Company considers these to be insurance arrangements and accounts for them as such. In this respect, the Company treats the guarantee contract as a contingent liability until such time as it becomes probable that the Company will be required to make a payment under the guarantee.

## Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Depreciation is charged to the income statement on a straight line basis over the estimated useful lives of each part of an item of property, plant and equipment. Land is not depreciated. The estimated useful lives are as follows:

Leasehold improvements life of lease straight line

Plant and equipment:

3-10 years Plant and equipment Computer equipment 3-5 years Furniture and fittings 3-5 years Motor vehicles 4-5 years

The residual values and useful economic lives are reassessed annually.

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

# Acquisitions on or after 1 January 2010

For acquisitions on or after 1 January 2010, the Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- the fair value of the existing equity interest in the acquiree; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

On a transaction-by-transaction basis, the Group elects to measure non-controlling interests, which have both present ownership interests and are entitled to a proportionate share of net assets of the acquiree in the event of liquidation, either at its fair value or at its proportionate interest in the recognised amount of the identifiable net assets of the acquiree at the acquisition date. All other non-controlling interests are measured at their fair value at the acquisition date.

# 1 Accounting policies continued

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and impairment losses.

Amortisation is charged on a straight line basis over the estimated useful lives of intangible assets. Other intangible assets are amortised from the date they are available for use.

## Research and development

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

Expenditure on activities for the development of new or substantially improved products is capitalised if the product is technically and commercially feasible, and the Group has the technical ability and has sufficient resources to complete development and if the Group can measure reliably the expenditure attributable to the intangible asset during its development. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads. Development expenditure not meeting the above criteria is recognised in the income statement as an expense as incurred. Capitalised development expenditure is stated at cost less accumulated amortisation and impairment losses.

Internally generated development expenditure is amortised on a straight-line basis over the period which the directors expect to obtain economic benefits (typically 3 to 8 years from asset being available for use). Where no internally generated intangible asset can be recognised, development expenditure is recognised as an expense in the period in which it is incurred.

## Other intangible assets

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and accumulated impairment losses.

## **Amortisation**

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Intangible assets with an indefinite useful life and goodwill are systematically tested for impairment at each balance sheet date. Other intangible assets are amortised from the date they are available for use. The estimated useful lives are as follows:

Technology related assets 4-10 years Customer related assets 3-5 years

## Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with an original maturity of three months or less. Bank borrowings that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose only of the statement of cash flows.

## *Impairment*

The carrying amounts of the Group's assets, other than inventories and deferred tax assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

Goodwill is allocated to cash generating units and is tested annually for impairment and more frequently if there are indications of impairment.

An impairment loss is recognised whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement. Impairment losses recognised in respect of cash generating units are allocated first to reduce the carrying amount of any goodwill allocated to cash generating units and then to reduce the carrying amount of the other assets in the unit on a pro rata basis. A cash generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

# Reversals of impairment

An impairment loss in respect of goodwill is not reversed.

An impairment loss in respect of other assets is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(forming part of the financial statements)

#### **Accounting policies** continued 1

# Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interestbearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis.

## Employee benefits

### Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognised as an expense in the income statement as service is provided.

## Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## Share-based payment transactions

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

# Share-based payment transactions

Options granted under the Group's employee share schemes are equity settled. The grant date fair value of options granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period in which the employees become unconditionally entitled to the options. The fair value of the options granted is measured using an option valuation model, taking into account the terms and conditions upon which the options were granted. The amount recognised as an expense is adjusted to reflect the actual number of share options that vest except where forfeiture is due only to share prices not achieving the threshold for vesting.

## **Exceptional items**

Exceptional items are items of income and expenditure that are individually material due to size or incidence that the directors consider require separate disclosure in order for the reader to obtain a full understanding of the performance of the Group in the year.

# **Provisions**

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected, risk adjusted, future cash flows at a pre-tax risk-free rate.

## Financial assets and liabilities

# Classification and measurement

The Group classifies its financial instruments in accordance with IFRS 9 Financial Instruments.

The Group has no derivative financial instruments either designated as cash flow hedges or not qualifying for hedge accounting.

Financial assets previously classified in the "loans and receivables" category and measured at amortised cost under IAS 39 (being trade and other receivables and amounts owed by equity accounted investments) continue to be classified in the "amortised cost" category under IFRS 9.



#### **Accounting policies** continued 1

## Impairment of financial assets

The Group has two types of financial assets that are subject to IFRS 9's expected credit loss model:

- trade and other receivables;
- contract receivables.

The Company has one type of financial asset that is subject to IFRS 9's expected credit loss model:

amounts owed by group undertakings in respect of the Company.

Trade and other receivables and contract receivables do not contain a significant financing element and therefore expected credit losses are measured using the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from the initial recognition of the receivables.

The Group has assessed credit risk in relation to defence-related sales to government customers or sub-contractors to governments and believes it to be extremely low, therefore no expected credit loss provision is required for these trade and other receivables, or contract receivables. The Group also considers expected credit losses for non-government commercial customers, however this risk is not expected to be material to the financial statements.

Impairment provisions in respect of amount owed by group undertakings are recognised based on a forward-looking expected credit loss model. The methodology used to determine the amount of the provision is based on whether there has been a significant increase in credit risk since initial recognition of the financial asset. For those where the credit risk has not increased significantly since initial recognition of the financial asset, twelve-month expected credit losses along with gross interest income are recognised. For those for which credit risk has increased significantly, lifetime expected credit losses along with the gross interest income are recognised. For those that are determined to be credit impaired, lifetime expected credit losses along with interest income on a net basis are recognised.

While cash and cash equivalents are also subject to the impairment requirements of IFRS 9, no impairment loss was identified.

# Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss); and
- those to be measured at amortised cost.

# Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not measured at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset.

The Group subsequently measures trade and other receivables, amounts owed by group undertakings in respect of the Company and contract receivables at amortised cost.

# **Impairment**

For trade and other receivables, contract receivables and amounts due from equity accounted investments, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

(forming part of the financial statements)

#### **Accounting policies** continued 1

## Financial liabilities

Financial liabilities include the following items:

Bank borrowings are initially recognised at fair value net of any directly attributable transaction costs. Such interest bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability carried in the consolidated statement of financial position. For the purposes of each financial liability, interest expense includes initial transaction costs and any premium payable on redemption, as well as any interest or coupon payable while the liability is outstanding.

Trade and other payables and other short-term monetary liabilities are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method.

## Contracts with customers

Revenue represents income derived from contracts for the provision of goods and services by the Group to customers in exchange for consideration in the ordinary course of the Group's activities. Revenue is stated net of VAT, discounts and rebates.

## Performance obligations

Upon approval by the parties to a contract, the contract is assessed to identify each promise to transfer either a distinct good or service or a series of distinct goods or services that are substantially the same and have the same pattern of transfer to the customer. Goods and services are distinct and accounted for as separate performance obligations in the contract if the customer can benefit from them either on their own or together with other resources that are readily available to the customer and they are separately identifiable in the contract.

## Transaction price

At the start of the contract, the total transaction price is estimated as the amount of consideration to which the Group expects to be entitled in exchange for transferring the promised goods and services to the customer, excluding sales taxes. Variable consideration, such as price escalation, is included based on the expected value or most likely amount only to the extent that it is highly probable that there will not be a reversal in the amount of cumulative revenue recognised. The transaction price does not include estimates of consideration resulting from contract modifications, such as change orders, until they have been approved by the parties to the contract. The total transaction price is allocated to the performance obligations identified in the contract in proportion to their relative stand-alone selling prices. Given the bespoke nature of many of the Group's products and services, which are designed and/or manufactured under contract to the customer's individual specifications, there are sometimes no observable stand-alone selling prices. Instead, stand-alone selling prices are typically estimated based on expected costs plus contract margin consistent with the Group's pricing principles.

# Revenue and profit recognition

Revenue is recognised as performance obligations are satisfied and control of the goods or services is transferred to the customer.

The majority of the Group's revenue is derived from selling goods with revenue recognised at the point in time when control of the goods has transferred to the customer. This is generally when the goods are delivered to the customer. However, for export sales, control might also be transferred when delivered either to the port of departure or port of arrival, depending on the specific terms of the contract with a customer. There is limited judgement needed in identifying the point control passes: once physical delivery of the products to the agreed location has occurred, the Group no longer has physical possession, and usually will have a present right to payment and retains none of the significant risks and rewards of the goods in question.



# 1 Accounting policies continued

A small minority of contracts are negotiated on a bill and hold basis. In such arrangements revenue is recognised even though the Group still has physical possession only if:

- the arrangement is substantive (i.e. requested by the customer);
- the finished goods have been identified separately as belonging to the customer;
- the product is ready for physical transfer to the customer; and
- the Group does not have the ability to use the product to direct it to another customer.

Some goods sold by the Group include warranties which require the Group to either replace or mend a defective product during the warranty period if the goods fail to comply with agreed-upon specifications. In accordance with IFRS 15, such warranties are not accounted for as separate performance obligations and hence no revenue is allocated to them. Instead, a provision is made for the costs of satisfying the warranties in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

Performance obligations are satisfied over time if one of the following criteria is satisfied:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as it performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- the Group's performance does not create an asset with an alternative use to the Group and it has an enforceable right to payment for performance completed to date.

For each performance obligation to be recognised over time, the Group recognises revenue using an input method, based on costs incurred in the period. Revenue and attributable margin are calculated by reference to reliable estimates of transaction price and total expected costs, after making suitable allowances for technical and other risks. Revenue and associated margin are therefore recognised progressively as costs are incurred, and as risks have been mitigated or retired. The Group has determined that this method faithfully depicts the Group's performance in transferring control of the goods and services to the customer.

The Group's contracts that satisfy the over time criteria are typically services and maintenance support contracts where the customer simultaneously receives and consumed the benefit provided by the Group's performance.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised immediately as an expense.

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust its transaction price for the time value of money.

## Software licences

The Group sells software licences either separately or together with other goods and services. Revenue recognition in respect of software licences sold as part of a bundle of goods and services is considered separately when the licence is determined to be a separate performance obligation. Software licences either represent a right to access the Group's intellectual property as it exists throughout the licence period or a right to use the Group's intellectual property as it exists at the point in time at which the licence is granted. Revenue in respect of right to access licences is recognised over the licence term and revenue in respect of right to use licences is recognised upfront on delivery to the customer.



(forming part of the financial statements)

#### **Accounting policies** continued 1

## Contract modifications

The Group's contracts are sometimes amended for changes in customers' requirements and specifications. A contract modification exists when the parties to the contract approve a modification that either changes existing or creates new enforceable rights and obligations. The effect of a contract modification on the transaction price and the Group's measure of progress towards the satisfaction of the performance obligation to which it relates is recognised in one of the following ways:

- prospectively as an additional, separate contract; (a)
- (b) prospectively as a termination of the existing contract and creation of a new contract; or
- as part of the original contract using a cumulative catch up. (C)

The majority of the Group's contract modifications are treated under either (a) (for example, the requirement for additional distinct goods or services) or (c) (for example, a change in the specification of the distinct goods or services for a partially completed contract), although the facts and circumstances of any contract modification are considered individually as the types of modifications will vary contract-by-contract and may result in different accounting outcomes.

## Costs to obtain a contract

The Group expenses pre-contract bidding costs which are incurred regardless of whether a contract is awarded. The Group does not typically incur costs to obtain contracts that it would not have incurred had the contracts not been awarded.

# Costs to fulfil a contract

Contract fulfilment costs in respect of over time contracts are expensed as incurred. Contract fulfilment costs in respect of point in time contracts are accounted for under IAS 2 Inventories.

# Inventories

Inventories include raw materials, work-in-progress and finished goods recognised in accordance with IAS 2 in respect of contracts with customers which have been determined to fulfil the criteria for point in time revenue recognition under IFRS 15. It also includes inventories for which the Group does not have a contract. This is often because fulfilment costs have been incurred in expectation of a contract award. The Group does not typically build inventory to stock. Inventories are stated at the lower of cost, including all relevant overhead expenditure, and net realisable value.

## Contract receivables

Contract receivables represent amounts for which the Group has an unconditional right to consideration in respect of unbilled revenue recognised at the balance sheet date and comprises costs incurred plus attributable margin.

## Contract liabilities

Contract liabilities represent the obligation to transfer goods or services to a customer for which consideration has been received, or consideration is due, from the customer.



# 1 Accounting policies continued

## Right-of use assets and leases

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, comprising the initial amount of the lease liability plus any initial direct costs incurred and any lease payments made at or before the lease commencement date, less any lease incentives received. The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the asset or the end of the lease term. The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, or if that rate cannot readily be determined, the incremental borrowing rate. The lease liability is subsequently measured at amortised cost using the effective interest method. It is re-measured when there is a change in future lease payments arising from a change in an index or a rate or a change in the Group's assessment of whether it will exercise an extension or termination option. When the lease liability is re-measured, a corresponding adjustment is made to the right-of-use asset.

Judgements are involved in determining the lease term, particularly if extension or termination options are included in property leases across the Group. In determining the lease term, management considers all facts and circumstances that create an economic incentive to extend or termination a property lease. Termination options are only included in the lease term if it is reasonably certain that the lease will be terminated. The assessment of the lease term is reviewed if a significant event or a significant change in circumstances occurs that is within the control of the Group.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets are assets with a value of less than £5,000 when new, typically small items of IT equipment, office equipment and office furniture.

# Expenses

## Operating lease payments

In applying paragraph 6 of IFRS 16, short term leases and leases for low value assets are not recognised as lease liabilities with a corresponding right-of-use asset. Payments under such leases are recognised in the income statement on a straight line basis over the term of the lease.

## Finance income

Financial income comprises interest receivable on funds invested, and foreign exchange gains. Interest income is recognised in the income statement as it accrues using the effective interest method.

## Finance expenses

Financial expenses comprise interest payable on borrowings, interest on leases and foreign exchange losses.

## Taxation

Income tax on the profit or loss for the period comprises both current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.



(forming part of the financial statements)

#### **Segmental information** 2

The analysis by geographic segment below is presented in accordance with IFRS 8 on the basis of those segments whose operating results are regularly reviewed by the Board of Directors (the Chief Operating Decision Maker as defined by IFRS 8) to make strategic decisions, to monitor performance and allocate resources.

The Board regularly reviews the Group's performance and balance sheet position for its entire operations as a whole. The Board receives financial information, assesses performance and makes resource allocation decisions for its UK based business as a whole, therefore the directors consider the Group to have only one segment in terms of products and services, being the development, supply and maintenance of technologies used in advanced security, surveillance and ruggedised electronic applications.

As the Board of Directors receives revenue, Adjusted EBITDA and operating profit on the same basis as set out in the consolidated income statement no further reconciliation or disclosure is considered necessary.

Revenue by geographical destination can be analysed as follows:

	2020	2019
	£000	£000
United Kingdom	12,080	13,145
Continental Europe	837	2,493
Rest of World	84	68
	13,001	15,706
The timing of revenue recognition can be analysed as follows:		
	2020	2019
	£000	£000
Products and services transferred at a point in time	11,118	14,075
Products and services transferred over time	1,883	1,631
	13,001	15,706
Details of the revenues relating to the Group's main customers in the year are given in note 15.		
3 Expenses and auditor's remuneration		
Profit/(loss) before tax is stated after charging/(crediting):		
	2020	2019
	£000	£000
Amortisation of intangibles	637	639
Depreciation of property, plant and equipment	244	204
Amortisation of right-of-use assets	133	133
Development costs expensed directly to income	913	690
Net write down of inventories	108	76
Job Retention Scheme grants	(141)	_
Other grant income	(10)	_
Auditor's remuneration:	2020	2019
	£000	£000
Audit of these financial statements	15	12
Amounts receivable by the Company's auditor and its associates in respect of:  Audit of financial statements of subsidiaries pursuant to legislation	69	49
	<del></del>	

Amounts receivable by the Company's auditor and its associates in respect of services to the Company, other than the audit of the Company's financial statements, have not been disclosed as the information is required instead to be disclosed on a consolidated basis.

# 4 Staff numbers and costs

The aggregate payroll costs, including directors, were as follows:

		Group
	2020	2019
	£000	£000
Wages and salaries	4,820	5,240
Share based payments (note 19)	26	30
Social security costs	469	551
Other pension costs (note 19)	177	213
	5,492	6,034

The monthly average number of employees during the year (including directors) was as follows:

	Group	
	2020	2019
	Number	Number
Direct labour	63	78
Development	18	22
Sales	9	9
Administration	19	22
	109	131
Directors' remuneration		
	2020	2019
	£000	£000
Directors' emoluments	501	552
Company contributions to defined contribution pension schemes	1	1
	502	553

The aggregate of emoluments of the highest paid director was £217,000 (2019: £208,000).

		aries	Oth	ner			Share options			
	and	fees	benet	fits	Bonu	ıses	exer	cised	Total	Total
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Name of director	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000
R Abdullah	130	130	_	_	_	25	_	_	130	155
O Abdullah	130	130	_	_	_	25	_	_	130	155
P Negus <sup>1</sup>	217	208	_	_	_	-	_	_	217	208
T Connolly <sup>2</sup>	24	34	-	_	-	_	_	_	24	34
	501	502	-	-	-	50	-	-	501	552

 $<sup>^{1}</sup>$  Includes fees for the services of P Negus payable to Adcel Limited of £182,000 (2019: £173,000).

No directors are accruing rights to shares under long term incentive schemes.

 $<sup>^{2}</sup>$  Included ex-gratia fee of £10,000 in 2019.

(forming part of the financial statements)

# Staff numbers and costs continued

	2020 Number	2019 Number
Number of directors exercising share options	-	_
Number of directors accruing benefits under a defined contribution pension scheme	1	1

Directors' rights to subscribe for shares in the Company are as follows:

Director	At start of year Number of shares	At end of year Number of shares	Exercise price (pence)
R Abdullah	1,425,000	1,425,000	8p – 21.5p
O Abdullah	2,737,500	2,737,500	8p – 21.5p
P Negus	300,000	300,000	11.6p – 21.5p

 $Further \ details \ of \ movement \ in \ rights \ to \ subscribe \ for \ shares \ are \ included \ in \ the \ Remuneration \ Report, \ under \ the \ heading \ 'Directors' \ Interests$ in Share Options', which forms part of these audited financial statements.

#### 5 Finance income and expenses

	2020	2019
	£000	£000
Recognised in profit or loss		
Interest on bank deposits	-	1
Financial income	_	1
	2020	2019
	£000	£000
Interest expense on financial liabilities at amortised cost	29	51
Interest expense on lease liabilities	20	25
Other interest payable	23	14
Other exchange loss	21	86
Financial expenses	93	176

## **Taxation**

# Recognised in the income statement

	2020 £000	2020 £000	2019 £000	2019 £000
Current tax (credit)/expense				
Current tax charge	87		36	
Adjustments in respect of prior years	(748)		(1,167)	
Total current tax		(661)		(1,131)
Deferred tax (credit)/expense				
Origination and reversal of temporary differences	(358)		(429)	
Recognition of previously unrecognised tax losses	-		84	
Utilisation of recognised tax losses	13		16	
Adjustment in respect of prior years	412		166	
Effect of change in rate of corporation tax	(61)		_	
Effect of differential tax rate for deferred tax	-		25	
Total deferred tax		6		(138)
Total tax credit in income statement		(655)		(1,269)

The £748,000 credit to current tax in respect of prior years related to enhanced tax deductions for R&D tax claims and losses surrendered for R&D tax credits in respect of prior years. These claims are recognised when receipt is determined to be probable.

Following an announcement in the Budget on 11 March 2020, which was substantively enacted on 17 March 2020, the UK corporation tax rate applicable from 1 April 2020 remained at 19%, rather than the previously enacted reduction to 17%. The 17% rate was applied to the closing deferred tax balances at 31 December 2019 whereas the 19% rate has been applied to the closing deferred tax balances at 31 December 2020.

# Reconciliation of effective tax rate

	2020	2019
	£000	£000
Loss before tax	(1,238)	(1,462)
Tax using the UK corporation tax rate of 19% (2019: 19%)	(236)	(278)
Non-deductible expenses	18	44
Recognition of previously unrecognised tax losses	(41)	(59)
Adjustments in respect of prior years	(336)	(1,001)
Effect of change in rate of corporation tax	(61)	_
Effect of differential tax rate for deferred tax	-	25
Other reconciling items	1	-
Total tax credit	(655)	(1,269)

(forming part of the financial statements)

#### 7 **Earnings per share**

# Basic earnings per share

Basic earnings per share is calculated by dividing the profit/(loss) for the year attributable to the shareholders by the weighted average number of shares in issue.

Basic loss per share (pence)	(1.01)	(0.34)
Number of shares Weighted average number of ordinary shares ('000)	57,526	57,468
Earnings Loss for the year (£000)	(583)	(193)
Farmings	2020	2019

## Diluted earnings per share

Diluted earnings per share assumes conversion of all potentially dilutive ordinary shares, which arise from share options that would decrease earnings per share or increase loss per share from continuing operations, and is calculated by dividing the adjusted profit for the year attributable to the shareholders by the assumed weighted average number of shares in issue. Due to the loss in 2019 and 2020, the share options in issue had an anti-dilutive effect.

	2020	2019
Adjusted earnings Loss for the year (£000)	(583)	(193)
Number of shares		
Weighted average number of ordinary shares ('000)	57,526	57,468
Diluted loss per share (pence)	(1.01)	(0.34)



### Property, plant and equipment – Group 8

	Leasehold improvements £000	Plant and equipment £000	Motor vehicles £000	Total £000
Cost Palance at 1 January 2010	285	1,854	72	2 21 1
Balance at 1 January 2019 Additions	203	1,634 263	/2	2,211 263
Reclassification due to adoption of IFRS 16	-	_	(57)	(57)
Balance at 31 December 2019	285	2,117	15	2,417
Balance at 1 January 2020	285	2,117	15	2,417
Additions	1	32	-	33
Disposals	_	(46)	(4)	(50)
Balance at 31 December 2020	286	2,103	11	2,400
Depreciation and impairment				
Balance at 1 January 2019	228	1,000	40	1,268
Depreciation charge for the year	18	183	3	204
Reclassification due to adoption of IFRS 16	_	_	(28)	(28)
Balance at 31 December 2019	246	1,183	15	1,444
Balance as 1 January 2020	246	1,183	15	1,444
Depreciation charge for the year	17	227	-	244
Disposals	_	(45)	(4)	(49)
Balance at 31 December 2020	263	1,365	11	1,639
Net book value				
At 1 January 2019	57	854	32	943
At 31 December 2019 and 1 January 2020	39	934	-	973
At 31 December 2020	23	738	_	761

Included within plant and equipment at 31 December 2019 were assets under the course of construction with a net book value of £58,000.

(forming part of the financial statements)

### Property, plant and equipment – Company 9

	Plant and equipment £000
Cost Balance at 1 January 2019 Additions	5 –
Balance at 31 December 2019	5
Balance at 1 January 2020 Additions	5 –
Balance at 31 December 2020	5
<b>Depreciation and impairment</b> Balance at 1 January 2019 Depreciation charge for the year	3 2
Balance at 31 December 2019	5
Balance at 1 January 2020 Depreciation charge for the year	5 -
Balance at 31 December 2020	5
Net book value At 1 January 2019	2
At 31 December 2019 and 1 January 2020	_
At 31 December 2020	

# 10 Right of use assets – Group

Assets	Land and buildings £000	Motor vehicles £000	Total £000
Cost			
Balance at 1 January 2019	381	29	410
Additions	129	60	189
Balance at 31 December 2019	510	89	599
Balance as 1 January 2020	510	89	599
Reclassification of opening balance	_	35	35
Additions	65	_	65
Disposals	-	(25)	(25)
Balance at 31 December 2020	575	99	674
Amortisation			
Balance as 1 January 2019	_	_	_
Amortisation charge for the year	110	23	133
Balance at 31 December 2019	110	23	133
Balance as 1 January 2020	110	23	133
Reclassification of opening balance	_	35	35
Amortisation charge for the year	112	21	133
Disposals	-	(14)	(14)
Balance at 31 December 2020	222	65	287
Net book value			
At 1 January 2019	381	29	410
At 31 December 2019 and 1 January 2020	400	66	466
At 31 December 2020	353	34	387

The Company has no right of use assets.

(forming part of the financial statements)

# 10 Right of use assets – Group continued

	Land and buildings £000	Motor vehicles £000	Total £000
Lease liabilities	2000	2000	2000
Balance at 1 January 2019	381	23	404
Additions	129	55	184
Interest expense	23	2	25
Lease payments	(116)	(26)	(142)
Balance at 31 December 2019	417	54	471
Balance as 1 January 2020	417	54	471
Additions	65	-	65
Interest expense	18	2	20
Lease payments	(137)	(21)	(158)
Balance at 31 December 2020	363	35	398
Payable within one year (note 17)	110	14	124
Payable after more than one year (note 17)	253	21	274
Balance at 31 December 2020	363	35	398
Payable within one year (note 17)	113	20	133
Payable after more than one year (note 17)	304	34	338
Balance at 31 December 2019	417	54	471

# 11 Intangible assets – Group

	Customer	Technology					
	related	related	De	velopment			
	intangibles	intangibles	Goodwill	costs	Total		
	£000	£000	£000	£000	£000		
Cost							
Balance at 1 January 2019	178	448	1,488	4,980	7,094		
Additions - internally developed	_	_	_	696	696		
Balance at 31 December 2019	178	448	1,488	5,676	7,790		
Balance at 1 January 2020	178	448	1,488	5,676	7,790		
Additions	_	150	_	371	521		
Balance at 31 December 2020	178	598	1,488	6,047	8,311		
Amortisation and impairment							
Balance at 1 January 2019	82	65	_	2,271	2,418		
Amortisation charge for the year	44	45	_	550	639		
Balance at 31 December 2019	126	110	-	2,821	3,057		
Balance as 1 January 2020	126	110	_	2,821	3,057		
Amortisation charge for the year	52	52	_	533	637		
Balance at 31 December 2020	178	162	-	3,354	3,694		
At 1 January 2019	96	383	1,488	2,709	4,676		
At 31 December 2019 and 1 January 2020	52	338	1,488	2,855	4,733		
At 31 December 2020	-	436	1,488	2,693	4,617		

Development costs relate to the ongoing development of the Group's rail products. This includes an amount of £337,000 (2019: £374,000) for which amortisation has not yet commenced.

## Amortisation

The amortisation charge is recognised within administrative expenses in the income statement.

# Impairment testing

The Group considers that for the purpose of goodwill impairment testing it has three cash generating units (CGUs) involved in the development, supply and maintenance of technologies used in advanced security, surveillance, web-based real-time safety critical integrated software applications and ruggedised electronic applications.

(forming part of the financial statements)

# 11 Intangible assets – Group continued

Goodwill has been allocated to cash generating units as follows:

	2020 £000	2019 £000
Petards Joyce-Loebl	219	401
QRO Solutions	488	306
RTS Solutions	781	781
	1,488	1,488

Impairment is tested by calculating its value in use by reference to discounted cash flow forecasts over a five year period. The key assumptions for the value in use calculation are those regarding the growth rates, discount rates and expected changes in profit margins during the period. These are based on approved forecasts for the next year and an assumption of no growth thereafter has been applied in perpetuity (2019: approved forecasts for the next year and an assumption of no growth thereafter, applied in perpetuity) and are based on forecast profit margin being maintained (2019: profit margin maintained). The discount rate applied is 10% (2019: 10%).

For Petards Joyce-Loebl the discount rate would have to increase to 38% before there is an impairment. The gross profit would have to fall by 74% before there is an impairment.

For QRO Solutions the discount rate would have to increase to 75% before there is an impairment. The gross profit would have to fall by 87% before there is an impairment.

For RTS Solutions the discount rate would have to increase to 32% before there is an impairment. The gross profit would have to fall by 69% before there is an impairment.

The Company had no intangible assets in 2019 or 2020.

## 12 Investments

The Group and Company have the following investments in subsidiary undertakings:

	Country of operation			Propo	ortion held
Name of company	and registration	Nature of business	Holding	Group	Company
Petards Joyce-Loebl Limited	England (2)	Specialist electronic systems	Ordinary shares	100%	100%
QRO Solutions Limited	England (1)	Specialist electronic systems	Ordinary shares	100%	100%
RTS Solutions (UK) Limited	England (1)	Specialist electronic systems	Ordinary shares	100%	100%
RTS Solutions (Holdings)					
Limited	England (1)	Non-trading	Ordinary shares	100%	100%
Water Hall Group plc	England (1)	Non-trading	Ordinary shares	100%	100%
Petards Limited	England (2)	Dormant	Ordinary shares	100%	100%
Joyce-Loebl Group Limited	England (2)	Dormant	Ordinary shares	100%	100%
Petards International Limited	England (2)	Dormant	Ordinary shares	100%	100%
Petards Traincare Limited	England (1)	Dormant	Ordinary shares	100%	100%
Petards Railcare Limited	England (1)	Dormant	Ordinary shares	100%	100%



<sup>(1)</sup> Parallel House, 32 London Road, Guildford, GU1 2AB

<sup>(2) 390</sup> Princesway, Team Valley, Gateshead, Tyne and Wear, NE11 0TU

# 12 Investments continued

Company Cost	Shares in subsidiary undertakings £000
At 1 January 2019, 31 December 2019 and 1 January 2020 Acquisition	18,365 5
At 31 December 2020	18,370
Provisions for impairment in value At 1 January 2019, 31 December 2019 and 31 December 2020	5,514
Net book value At 1 January 2019	12,851
At 31 December 2019	12,851
At 31 December 2020	12,856

The addition in 2020 relates to a subscription for shares for a small shareholding in a private technology company.

# 13 Deferred tax assets and liabilities

# Group

Recognised deferred tax assets and liabilities are attributable to the following:

	Ass	ets	Liabil	ities	N	et
	2020	2019	2020	2019	2020	2019
	£000	£000	£000	£000	£000	£000
y, plant and equipment	_	_	(48)	(80)	(48)	(80)
ns	5	5	_	_	5	5
e of loss carry-forwards	937	919	_	_	937	919
ole fixed assets	_	_	(372)	(328)	(372)	(328)
oplication of IFRS 15	_	12	-	-	-	12
ets/(liabilities)	942	936	(420)	(408)	522	528
f tax	(420)	(408)	420	408	-	-
assets	522	528	-	-	522	528
			<b>420</b> –	408		522

Unrecognised deferred tax assets are attributable to the following:

	Assets 2020 £000	Assets 2019 £000
Property, plant and equipment Provisions	278 2	248
Tax value of loss carry-forwards	1,475	1,356
Tax assets	1,755	1,606

There is no expiry date on the above unrecognised deferred tax assets.

(forming part of the financial statements)

# 13 Deferred tax assets and liabilities continued

Movement in deferred tax during the year

Movement in deferred tax during the year	1 January 2020 £000	Recognised in income £000	31 December 2020 £000
Property, plant and equipment	(80)	32	(48)
Provisions	5	_	5
Tax value of loss carry-forwards	919	18	937
Intangible fixed assets	(328)	(44)	
Initial application of IFRS 15	12	(12)	_
	528	(6)	522
Movement in deferred tax during the prior year			
	1 January	Recognised	31 December
	2019	in income	2019
	£000	£000	£000
Property, plant and equipment	(46)	(34)	(80)
Provisions	5	_	5
Tax value of loss carry-forwards	524	395	919
Intangible fixed assets	(103)	(225)	(328)
Initial application of IFRS 15	10	2	12
	390	138	528
Company			
Recognised deferred tax assets are attributable to the following:			
		Assets	Assets
		2020	2019
		£000	£000
Tax value of loss carry-forwards		145	130
Tax assets		145	130
Unrecognised deferred tax assets are attributable to the following:			
		Assets	Assets
		2020	2019
		£000	£000
Property, plant and equipment		26	23
Provisions		3	2
Tax value of loss carry-forwards		98	124
Tax assets		127	149

There is no expiry date on the above unrecognised deferred tax assets.



## 14 Inventories

	Group		Company	
	2020	2019	2020	2019
	£000	£000	£000	£000
Raw materials and consumables	1,357	1,278	_	_
Work in progress	1,015	1,152	-	_
	2,372	2,430	-	_

The directors consider all inventories to be essentially current in nature although the duration of certain contracts is such that a proportion of inventories will not be realised within 12 months. It is not possible to determine this amount with precision as this is dependent on a number of issues including future order volumes, the timing of project milestones and customer call off schedules.

Inventories recognised as cost of sales in the year amounted to £4,944,000 (2019: £9,760,000). At 31 December 2020 inventories are shown net of provisions of £327,000 (2019: £251,000).

## 15 Trade and other receivables

	Group		Company	
	2020	2019	2020	2019
	£000	£000	£000	£000
Trade receivables	2,381	2,592	_	_
Amounts owed by group undertakings	-	_	200	738
Corporation tax recoverable	15	942	_	_
Other receivables	4	28	_	13
Prepayments and accrued income	245	236	25	21
	2,645	3,798	225	772

At 31 December 2020 trade receivables include retentions of £240,000 (2019: £223,000).

The Group has a variety of credit terms depending on the customer and these generally range from 14 to 60 days. The majority of the Group's sales are made to government agencies and blue chip companies and consequently have very low historical default rates. No expected credit loss provision is considered necessary.

At 31 December 2020 trade receivables are shown net of an allowance for credit notes of £nil (2019: £nil) arising from the ordinary course of business.

The ageing of trade receivables at the balance sheet date was:

	Group	
	2020	2019
	Gross and	Gross and
	net trade	net trade
	receivables	receivables
	£000	£000
Group		
Not past due date	1,850	1,628
Past due date (0-90 days)	350	624
Past due date (over 90 days)	181	340
	2,381	2,592

(forming part of the financial statements)

# 15 Trade and other receivables continued

Management has no indication that any unimpaired amounts will be irrecoverable. No other receivables are past due in either the current or prior year.

In 2020 revenues for two customers each exceeded 10% of the Group's revenues. Revenues from these customers were £3,827,000, and £1,462,000 (2019: Two customers: £4,976,000 and £1,966,000) of which £979,000 was included in the carrying amount of trade receivables at 31 December 2020 (2019: £1,424,000).

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was:

		Group	
	2020	2019	
	£000	£000	
UK	2,077	2,290	
Europe	302	300	
Other regions	2	2	
	2,381	2,592	

The Group's exposure to credit and currency risks and impairment losses related to trade receivables is disclosed at note 22.

The Company has no trade receivables but it has receivables from group undertakings which are analysed at note 26. No expected credit loss provision is considered necessary.

# 16 Cash and cash equivalents

•	Group		Company	
	2020	2019	2020	2019
	£000	£000	£000	£000
Cash and cash equivalents				
Cash and cash equivalents per balance sheet and per cash flow statement	2,204	827	1,097	72

The Group's exposure to credit and currency risk related to cash and cash equivalents is disclosed at note 22.

# 17 Interest-bearing loans and borrowings

This note provides information about the contractual terms of the Group's and Company's interest-bearing loans and borrowings, which are measured at amortised cost. More information about the Group's and Company's exposure to interest rate and foreign currency risk is disclosed at note 22.

		Group		ompany
	2020	<b>2020</b> 2019	2020	2019
	£000	£000	£000	£000
Non-current liabilities				
Bank loan	375	-	375	_
Lease liabilities	274	338	_	_
	649	338	375	_
Current liabilities				
Bank loan	252	881	252	881
Lease liabilities	124	133	-	-
	376	1,014	252	881



# 17 Interest-bearing loans and borrowings continued

The interest rate is set at LIBOR plus 3.19% and the loan is secured by a fixed and floating charge over the assets of the Group. In May 2021 the bank loan was re-financed as a CBILS term loan over the existing term and no interest is payable for the first year. The Group had available a revolving credit facility of up to £750,000 which was undrawn at both 31 December 2020 and 31 December 2019. Post year end that facility was replaced with a £2,500,000 3-year CBILS overdraft facility which expires in May 2024.

Changes in liabilities from financing activities

	Non-current Ioans and borrowings £000	Current loans and borrowings £000	Lease liabilities £000
Balance at 1 January 2019	_	881	471
Cash items:			
Repayment of bank loan and interest	_	(283)	_
Payment of lease liabilities	_	_	(158)
Non-cash items:			
New lease liabilities (Note 10)	_	_	65
Interest expense	_	29	20
Re-classified from current to non-current in year	375	(375)	_
Balance at 31 December 2020	375	252	398

	Non-current loans and borrowings £000	Current loans and borrowings £000	Lease liabilities £000
Balance at 1 January 2019	875	258	404
Cash items:			
Repayment of bank loan and interest	_	(303)	_
Payment of lease liabilities	_	_	(142)
Non-cash items:			
New lease liabilities (note 10)	_	_	184
Interest expense	_	51	25
Re-classified from current to non-current in year	(875)	875	-
Balance at 31 December 2019	-	881	471

# 18 Trade and other payables

The final carrier payables	Group		Company	
	2020	2019	2020	2019
	£000	£000	£000	£000
Non-current liabilities				
Amounts owed to group undertakings	_	_	956	930
<b>Current liabilities</b> Trade payables	1,434	2,251	31	48
Amounts owed to group undertakings	-	_	2,234	1,847
Contract liabilities	1,177	1,320	_	_
Non-trade payables and accrued expenses	2,949	1,354	275	142
	5,560	4,925	2,540	2,037

(forming part of the financial statements)

# 18 Trade and other payables continued

Contract liabilities

	Group		Company				
	2020	<b>2020</b> 2019		<b>2020</b> 2019 <b>2020</b>		<b>0</b> 2019	
	£000	£000	£000	£000			
At 1 January	1,320	1,167	-	_			
Amounts included in contract liabilities that were recognised as revenue during the year	(867)	(748)	_	_			
Cash received in advance of performance and not recognised as revenue during the year	724	901	_	_			
At 31 December	1,177	1,320	_				

No amounts included in current liabilities are expected to be settled in more than 12 months (2019: £nil). In both 2020 and 2019 amounts payable to group undertakings in current liabilities are due on demand but have no fixed repayment dates.

The non-current amount payable to a group undertaking is formally agreed, attracts interest at 3.25% and is not repayable before 30 June 2022.

# 19 Employee benefits

Defined contribution plans

The Group operates defined contribution pension plans.

The total expense relating to defined contribution plans in the current year was £175,000 (2019: £213,000).

## Share-based payments

The Company has granted share options under its Enterprise Management Incentive Scheme ('EMI Scheme'), and an Unapproved Share Option Scheme ('Unapproved Scheme'). Options granted have a contractual life of ten years and are exercisable on the third anniversary from the date of grant. All options are to be settled by physical delivery of shares.

The unexercised options at 31 December 2020 are stated below.

Date of grant	Scheme	Exercise price (pence)	Number of options granted	Vesting conditions	Exercise period
Nov 2013	EMI Scheme	8.00p	1,312,500	(1)	Nov 2013 – Nov 2023
Jan 2016	EMI Scheme	12.25p	1,590,204	(1)	Jan 2019 – Jan 2026
Jan 2016	Unapproved Scheme	12.25p	189,796	(1)	Jan 2019 – Jan 2026
Jul 2017	EMI Scheme	29.00p	80,000	(2)	Jul 2020 – Jul 2027
Oct 2018	EMI Scheme	21.50p	575,000	(2)	Oct 2021 - Oct 2028
Oct 2018	Unapproved Scheme	21.50p	875,000	(2)	Oct 2021 - Oct 2028
Apr 2019	EMI Scheme	23.50p	75,000	(2)	Apr 2022 – Apr 2029

<sup>(1)</sup> Fully vested



<sup>(2) 3</sup> years from date of grant

# 19 Employee benefits continued

	Number of shares	Weighted average exercise price	Number of shares	2019 Weighted average exercise price f
Outstanding at beginning of the year Granted Forfeited/lapsed Exercised	4,917,500 - (160,000) (60,000)	0.143 - 0.1225 0.1225	4,842,500 75,000 - -	0.141 0.235 –
Outstanding at the end of the year	4,697,500	0.144	4,917,500	0.143
Exercisable at the end of the year	3,172,500	0.112	3,312,500	0.106

The estimated fair value of the options ranges between 2.5p and 9.8p. These were calculated by applying the Black-Scholes option pricing model. The model inputs were the share price at the date of grant, the appropriate exercise price, expected volatility of 30.7% (2019: 30.7%) and a risk free interest rate of 0.8% (2019: 0.8%). It was assumed that option holders would exercise their options during the first year after the option vesting date. The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the period of one year to the date of grant.

During the year options were exercised in respect of 60,000 shares which were satisfied by the issue of new shares and for which the related weighted average share price at the time of exercise was 12.25p.

The options outstanding at 31 December 2020 had exercise prices ranging from 8p to 29p and the weighted average remaining contractual life of the options was 5.4 years.

The Group and Company recognised a total expense of £26,000 (2019: £30,000) in respect of equity settled share options.

# 20 Share capital

	At 31 December 2020	At 31 December 2019
	Number	Number
Number of shares in issue – allotted, called up and fully paid		
Ordinary shares of 1p each	57,528,229	57,468,229
	£000£	£000
Value of shares in issue – allotted, called up and fully paid		
Ordinary shares of 1p each	575	575

The Company's issued share capital comprises 57,528,229 ordinary shares of 1p each, all of which have equal voting rights.

On 13 January 2020 the Company issued 60,000 ordinary 1p shares at a price of 12.25p each on the exercise of employee share options.

(forming part of the financial statements)

# 21 Equity reserve

The equity reserve relates to the fair value of the share options issued but not yet exercised in respect of the acquisition of Water Hall Group plc in 2013.

# 22 Financial risk management

The Group's and Company's policy is to maintain a strong capital base with a view to ensuring that entities within the Group will be able to continue as going concerns.

The Group's and Company's principal financial instruments comprise short term debtors and creditors, short term bank deposits, cash, bank borrowings, leases and, when required, forward currency contracts and options. Neither the Group nor the Company trades in financial instruments but, where appropriate, uses derivative financial instruments in the form of forward foreign currency contracts and options to help manage foreign currency exposures. The prime objective of the Group's and Company's policy towards financial instruments is to manage their working capital requirements and finance their ongoing operations.

## Capital management

The Group's and Company's policy is to maintain a strong capital base with a view to ensuring that entities within the Group will be able to continue as going concerns. The Group and Company finance their operations through retained earnings, cash resources, bank borrowings, share placings and the management of working capital. It is the intention to issue new shares when satisfying share based incentive schemes. Capital is defined as total equity as set out in the balance sheet.

## Management of financial risk

The main risks associated with the Group's financial instruments have been identified as credit risk, liquidity risk and foreign currency risk. The main risks associated with the Company's financial instruments have been identified as liquidity risk. The Board is responsible for managing these risks and the policies adopted, which have remained largely unchanged throughout the year.

## Credit risk

The carrying amount of financial assets included in the balance sheet, which represents the maximum credit risk, and the headings in which they are included are as follows:

	Group		Company	
	2020	2019	2020	2019
	£000	£000	£000	£000
Current assets				
Trade receivables	2,381	2,592	_	_
Other receivables	4	_	200	738
Cash and cash equivalents	2,204	827	1,097	72
	4,589	3,419	1,297	810

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers. The Group's risk is influenced by the nature of its customers. The majority of sales are made to government agencies and blue chip companies. New customers are analysed for creditworthiness before the Group's standard payment and delivery terms and conditions are offered and appropriate credit limits set. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group only on a prepayment basis. The carrying amount of trade receivables in the balance sheet represents the maximum exposure to credit risk and further details are given in note 15 to the financial statements. The Board considers the Group's exposure to credit risk to be acceptable and normal for an entity of its size given the industries in which it operates.

The Company's financial assets comprise amounts owed by group undertakings and the Board considers that there is no significant exposure to credit risk.

Surplus cash balances are placed on short term deposit with UK banks.



# **22** Financial risk management continued

## Interest rate risk

The Group has financed its operations from its own cash resources and a bank loan drawn in 2018 for the acquisition of RTS Solutions (Holdings) Limited. The Group's bank borrowings bear interest at LIBOR plus 3.19%. If LIBOR were to change by 50% the impact would be less than £10,000.

The interest rate risk profile of the Group's and Company's interest bearing financial instruments was as follows:

	Group		Company	
	2020	2019	2020	2019
Interest rate risk profile of financial assets	£000	£000	£000	£000
Floating rate assets (by currency):				
Sterling	2,101	800	1,097	72
US dollar	100	1	_	_
Euro	3	26	_	-
	2,204	827	1,097	72
Interest rate profile of financial liabilities				
Fixed rate liabilities (by currency):				
Sterling	398	471	-	_
Floating rate liabilities (by currency):				
Sterling	627	881	627	881

The fixed rate financial liabilities comprises lease liabilities.

While the Group and Company have access to a revolving credit facility which carries a variable interest rate, this facility was undrawn at 31 December 2020 and at 31 December 2019, so the Group and Company are not exposed to interest rate risk on this facility.

# Liquidity risk

Liquidity risk is the risk that the Group and Company will not be able to access the necessary funds to finance their operations. Their own cash resources and bank borrowings are the predominant source of funds. Surplus cash is placed on short term deposit with UK banks.

The Group manages its liquidity risk by monitoring existing facilities and cash flows against forecast requirements based on a rolling cash forecast.

The carrying amount of financial liabilities included in the balance sheet and the headings in which they are included are as follows:

	Group		Company	
	2020	2019	2020	2019
	£000	£000	£000	£000
Current liabilities				
Trade and other payables	5,560	4,925	306	190
Lease liabilities	124	133	_	_
Bank loan	252	881	252	881
Amounts owed to group undertakings	-	_	2,234	1,847
Non-current liabilities				
Lease liabilities	274	338	_	_
Bank loan	375	_	375	_
Amounts owed to group undertakings	_	-	956	930
	6,585	6,277	4,123	3,848

(forming part of the financial statements)

# **22** Financial risk management continued

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the effect of netting agreements:

	2020					
	Carrying amount £000	Contractual cash flows £000	1 year or less £000	1 to <2 years £000	2 to <5 years £000	5 years and over £000
Non-derivative financial liabilities						
Lease liabilities	398	475	147	144	184	_
Bank loan	627	653	267	259	127	_
Trade and other payables	5,473	5,473	5,473	-	-	-
		6,601	5,887	403	311	-

The contractual cash flows include interest estimated at a rate of between 3.28% and 4.25%.

	2019					
	Carrying	Contractual	1 year	1 to	2 to	5 years
	amount	cash flows	or less	<2 years	<5 years	and over
	£000	£000	£000	£000	£000	£000
Non-derivative financial liabilities						
Finance lease liabilities	471	531	146	138	247	-
Bank loan	881	944	291	269	384	-
Trade and other payables	4,925	4,925	4,925	-	-	-
		6,400	5,362	407	631	-

The directors consider that the carrying amounts of financial assets and liabilities approximate their fair values.

## Foreign currency risk

The Group is exposed to currency risk on sales and purchases that are denominated in a currency other than the respective functional currencies of Group entities. About 6 percent (2019: 16 percent) of the Group's sales are to customers in Continental Europe and less than 1 percent (2019: less than 1 percent) are to customers in the Rest of the World. These sales are priced in sterling and euros. The Group's policy is to reduce currency exposures on sales through, where appropriate, forward foreign currency contracts. The Group also makes purchases in sterling, euros and US dollars and this provides a small element of natural hedge. All the other sales are denominated in sterling.

## Currency risk of financial assets and liabilities

The Group also has non-structural currency exposures i.e. those exposures arising from sales and purchases by group companies in currencies other than that company's functional currency. These exposures give rise to net currency gains/losses recognised in the income statement, and represent monetary assets and liabilities of the Group that were not denominated in the functional currency of the company involved.

# **22** Financial risk management continued

At 31 December 2020 and 2019 the significant exposures in this respect were trade receivables and payables and were as follows:

	2020	2020	2019	2019
	Receivables	<b>Payables</b>	Receivables	Payables
	£000	£000	£000	£000
Currency				
US dollar	8	(118)	_	(40)
Euro	-	(60)	8	(182)
	8	(178)	8	(222)

In the opinion of the directors the business has no significant exposure to market risk arising from currency exchange or other price fluctuations at 31 December 2020 and it has therefore not been deemed necessary to include a sensitivity analysis.

#### 23 Lease expenses

	Group		Company	
	2020	2019	2020	2019
	£000	£000	£000	£000
Short term lease expense	36	41	7	15
Low value lease expense	6	6	-	-
	42	47	7	15

# 24 Capital commitments

At 31 December 2020 the Group was committed to capital expenditure of £73,000 (2019: £nil). The Company had no such commitments (2019: none).

## 25 Contingent liabilities

At 31 December 2020 the Company has guaranteed the contract performance of subsidiary companies in respect of customer contracts which have yet to be completed amounting to £7,328,000 (2019: £8,623,000).

# 26 Related party transactions

Transactions/balances with subsidiaries – Company

During the year the Company provided administrative services to subsidiary undertakings totalling £1,148,000 (2019: £1,172,000). The balances due by subsidiaries at year end are shown in note 15 and comprised an amount owed by RTS Solutions (Holdings) Ltd of £200,000 (2019: £200,000).

The balances due to subsidiaries at the year end shown in note 18 comprised amounts owed to Petards Joyce-Loebl Ltd of £466,000 (2019: owed from Petards Joyce-Loebl Ltd £538,000), QRO Solutions Ltd of £653,000 (2019: £889,000), Water Hall Group plc £956,000 (2019: £930,000) and to RTS Solutions (UK) Ltd £1,115,000 (2019: £958,000).

There is no ultimate controlling party of Petards Group plc.

Transactions with directors – Group

Fees of £182,000 (2019: £173,000) were paid to Adcel, a company wholly controlled by P Negus, in respect of fees for the provision of consultancy services (note 4).

(forming part of the financial statements)

# **26** Related party transactions continued

Key management compensation

Key management compensation comprises salaries, fees, bonuses, employer pension contributions, share based payment charges and employer social security costs.

The key management of the Group are the directors of Petards Group plc and their compensation is as follows:

	Group	
	2020	2019
	£000	£000
Salaries, fees and bonuses	501	552
Employer pension contributions	1	1
Share based payment charges	24	29
Employer social security costs	37	41
	563	623



# Alternative performance measures glossary

This report provides alternative performance measures ("APMs"), which are not defined or specified under the requirements of International Financial Reporting Standards. The Board believes that these APMs provide management with useful performance measurement indicators and readers with important additional information on the business.

## Adjusted EBITDA

Adjusted EBITDA is earnings before financial income and expenses, tax, depreciation, amortisation, exceptional items, acquisition costs and share based payment charges. Adjusted EBITDA is considered useful by the Board since by removing exceptional items, acquisition costs and share based payment charges, the year on year operational performance comparison is more comparable.

## Order intake

The value of contractual orders received from customers during any period for the delivery of performance obligations. This allows management to monitor the performance of the business.

## Order book

The value of contractual orders received from customers yet to be recognised as revenue. This allows management to monitor the performance of the business and provides forward visibility of potential earnings.

## Net funds/(debt)

Total net funds comprises cash and cash equivalents less interest bearing loans and borrowings. This allows management to monitor the indebtedness of the Group.

## Current net funds/(debt)

Current net funds comprises cash and cash equivalents less current liabilities in respect of interest bearing loans and borrowings, excluding liabilities recognised on the adoption of IFRS 16 'Leases'. This allows management to monitor the short term indebtedness of the Group.



# Directors, officers and advisors

## **Directors**

Raschid Abdullah (Chairman) Osman Abdullah Terry Connolly FCA Paul Negus

## **Company Secretary**

Southern Secretarial Services Limited

## **Registered Office**

Parallel House 32 London Road Guildford Surrey GU1 2AB

# **Company Registration Number**

02990100

## **Independent Auditor**

**BDO LLP** Arcadia House Maritime House Ocean Village Southampton SO14 3TL

## **Bankers**

Santander UK plc 1 Dorset Street Southampton SO15 2DP

## **Nominated Advisor & Joint Broker**

WH Ireland Limited St. Brandon's House 29 Great George St Bristol BS1 5QT

## **Joint Broker**

Hybridan LLP 20 Ironmonger Lane London EC2V 8EP

## Registrar

Share Registrars The Courtyard 17 West Street Farnham GU97DR

## Website

www.petards.com

# Notice of Annual General Meeting

Notice is hereby given that the 2021 Annual General Meeting of Petards Group plc (the "Company") will be held at The County Club, 158 High Street, Guildford, Surrey GU1 3HJ on 22 July 2021 at 11.00 a.m..

Whilst the Directors are hopeful that the current public health restrictions across England will make attendance at the AGM lawful for shareholders, given ongoing public health considerations, shareholders are strongly encouraged not to attend the meeting in person. The Board encourages shareholders to complete Forms of Proxy, appointing the Chair of the meeting as proxy, and to vote on the resolutions before the deadline of 11.00 a.m. on 20 July 2021.

The Meeting will deal with the following items:

## **Ordinary Business**

- To receive and consider the audited accounts of the Company for the year ended 31 December 2020 together with the directors' report and the auditor's report.
- 2. That Paul Negus, who retires by rotation, be re-elected as a director of the Company.
- To re-appoint BDO LLP as auditor to hold office from the conclusion of the meeting until the conclusion of the next general meeting at which the accounts are laid before the Company.
- 4. Subject to resolution 3 being approved, to authorise the directors to fix the auditor's remuneration.

## **Special Business**

To consider and, if thought fit, pass the following resolutions of which resolution number 5 shall be passed as an ordinary resolution and resolution numbers 6 and 7 shall be passed as special resolutions:

- That, in substitution for all existing authorities, to the extent unused, and pursuant to section 551 of the Companies Act 2006 (the "Act") the directors of the Company be and they are hereby generally and unconditionally authorised to exercise all the powers of the Company to allot shares in the Company or to grant rights to subscribe for or convert any security into shares in the Company up to an aggregate nominal amount of £189,843 (being approximately 33% of the present issued ordinary share capital of the Company) provided that this authority shall, unless renewed, varied or revoked, expire on the conclusion of the Annual General Meeting of the Company to be held in 2022, save that the directors be and they are hereby entitled, as contemplated by section 551(7) of the Act, to make at any time prior to the expiry of such authority any offer or agreement which would or might require shares to be allotted or rights to subscribe for or convert securities into shares to be granted after the expiry of such authority and the directors may allot shares or grant rights to subscribe for or convert securities into shares in pursuance of such an offer or agreement as if the authority conferred hereby had not expired.
- That, subject to and conditional on resolution 5 above being duly passed, the directors of the Company be and they are hereby empowered pursuant to section 570 of the Act to allot equity securities (within the meaning of section 560 of the Act) in the capital of the Company for cash pursuant to the authority conferred by resolution 5 above as if section 561(1) of the Act did not apply to such allotment, provided that this power shall be limited to the allotment of equity securities:
  - in connection with an offer of such securities by way of rights, or other pre-emptive offer, to holders of ordinary shares in proportion (as nearly as may be practicable) to their respective holdings of such shares, but subject to such exclusions or other arrangements as the directors may deem necessary or expedient in relation to fractional entitlements or any legal or practical problems under the laws of any relevant territory, or the requirements of any regulatory body or stock exchange; and
  - otherwise than pursuant to (a) above up to a maximum aggregate nominal amount of £86,292 (being approximately 15% of the present issued ordinary share capital of the Company):
    - provided that such power shall expire at the conclusion of the Annual General Meeting of the Company to be held in 2022, save that the Company may make an offer or agreement prior to such expiry which would or might require equity securities to be allotted after the expiry of such power, and the directors may allot equity securities in pursuance of that offer or agreement as if such power had not expired.
- That the Company be and is hereby generally and unconditionally authorised for the purposes of section 701 of the Act to make one or more market purchases (within the meaning of section 693(4) of the 2006 Act) of ordinary shares of 1p each of the Company provided that:
  - the maximum number of ordinary shares authorised to be purchased is 5,752,822 (representing 10 per cent of the Company's issued ordinary share capital as at 21 June 2021;



# Notice of Annual General Meeting (continued)

- the minimum price which may be paid for an ordinary share is 1 pence (exclusive of expenses);
- the maximum price (exclusive of expenses) which may be paid for an ordinary share is an amount equal to 5 per cent above the average of the middle market quotations for an ordinary share as derived from the London Stock Exchange for the 5 business days immediately preceding the date on which the ordinary share is contracted to be purchased;
- unless previously received, varied, or revoked, the authority hereby conferred shall expire at the conclusion of the Company's Annual General Meeting to be held in 2022; and
- the Company may make a contract to purchase ordinary shares under the authority hereby conferred prior to the expiry of such authority which will or may be executed wholly or partly after the expiry of such authority and may make a purchase of ordinary shares pursuant to any such contract.

BY ORDER OF THE BOARD

## **Southern Secretarial Services Limited**

Company Secretary

25 June 2021

Registered Office: 32 London Road Guildford Surrey GU1 2AB

Company Number: 02990100

Notes:

# These notes need to be considered subject to the UK Government's measures that are currently in force to limit the spread of Covid-19.

- Pursuant to Part 13 of the Act and paragraph 18(c) of the Companies Act 2006 (Consequential Amendments) (Uncertificated Securities) Order 2009, only those members registered in the register of members of the Company at 11.00 a.m. on 20 July 2021 (or if the AGM is adjourned, 11.00 a.m. on the date falling two days before the date fixed for the adjourned AGM) shall be entitled to attend and vote at the AGM in respect of the number of shares registered in their name at that time. Any changes to the register of members after such time shall be disregarded in determining the rights of any person to attend or vote at the AGM. However, in light of the Covid-19 pandemic, members and their proxies will not be allowed to attend the meeting.
- Members who wish to attend the AGM in person should ensure that they arrive at the venue for the AGM in good time before the commencement of the meeting. Members may be asked to provide proof of identity in order to gain admission to the AGM.
- A member who is entitled to attend, speak and vote at the AGM may appoint a proxy to attend, speak and vote instead of him. A member may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares (so a member must have more than one share to be able to appoint more than one proxy). A proxy need not be a member of the Company but must attend the AGM in order to represent you. A proxy must vote in accordance with any instructions given by the member by whom the proxy is appointed. Appointing a proxy will not prevent a member from attending in person and voting at the AGM (although voting in person at the AGM will terminate the proxy appointment).
- A form of proxy accompanies this document. The notes to the proxy form include instructions on how to appoint the Chairman of the AGM as a proxy, and should be
- To be valid, a proxy form, and the original or duly certified copy of the power of attorney or other authority (if any) under which it is signed or authenticated, should reach the Company's registrar, Share Registrars, The Courtyard, 17 West Street, Farnham, Surrey GU9 7DR, or by e-mail to voting@shareregistrars.uk.com, by no later than 11.00 a.m. on 20 July 2021.
- If a member returns more than one proxy form, either by paper or electronic communication, the appointment received last by the Registrar before the latest time for the receipt of proxies will take precedence.
- 7. In the case of joint holders of shares, the vote of the first named in the register of members who tenders a vote shall be accepted to the exclusion of the votes of other
- A member that is a company or other organisation not having a physical presence cannot attend in person but can appoint someone to represent it. This can be done by the appointment of a proxy (described in Notes 3 to 7 above).
- In order for a proxy appointment made by means of CREST to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications and must contain the information required for such instructions, as described in the CREST Manual. The message must be transmitted so as to be received by Share Registrars (ID 7RA36) no later than 48 hours, excluding non-working days, before the time fixed for the AGM. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which Share Registrars is able to retrieve the message by enquiry to CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee  $through other means. Euroclear \, UK\,\&\,I reland \, Limited \, does \, not \, make \, available \, special \, procedures \, in \, CREST for \, any \, particular \, messages \, and \, normal \, system \, timings \, and \, limitations \, and \, limitations \, are the special \, procedures and \, limitations \, are the special procedures and \, limitation \, are the special procedures are the special procedures and \, limitation \, are the special procedures and \, limitation \, are the special procedures and \, limitation \, are the special procedures are the special procedures and \, limitation \, are the special procedures are the special procedures and \, limitation \, are the special procedures are the speci$ will apply in relation to the input of a CREST Proxy Instruction. It is the responsibility of the CREST member concerned to take such action as shall be necessary to ensure that a message is transmitted by means of the CREST System by any particular time. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.





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