



AMERICAN NATIONAL
BANKSHARES INC.

2013 SUMMARY
ANNUAL REPORT

yesterday
experience

technology
ions

creativity

service

banking

innovation

imagine

deposits

relationship

GENERAL CORPORATE INFORMATION

Annual Meeting

The 2014 Annual Meeting of Shareholders of American National Bankshares Inc. will be held on Tuesday, May 20, 2014, at 9 a.m. (EDT) at The Wednesday Club, 1002 Main St., Danville, Va.

Stock Listing

The common stock of American National Bankshares Inc. (the "Company") is traded on the NASDAQ Global Select Market under the symbol "AMNB."

American National Bankshares Inc. Stock Price and Dividends

The following represent the intra-day high and low sales prices of the Company's common stock as traded on the NASDAQ Global Select Market, as well as the quarterly cash dividends declared by the Company's Board of Directors each quarter for the years 2013 and 2012.

| | High | Low | Dividend Per Share |
|-------------|---------|---------|--------------------|
| 2013 | | | |
| 1st Quarter | \$22.00 | \$19.57 | \$0.23 |
| 2nd Quarter | 23.46 | 19.60 | 0.23 |
| 3rd Quarter | 25.90 | 20.77 | 0.23 |
| 4th Quarter | 27.74 | 21.16 | <u>0.23</u> |
| | | | <u>\$0.92</u> |
| 2012 | | | |
| 1st Quarter | \$22.19 | \$18.54 | \$0.23 |
| 2nd Quarter | 24.00 | 20.91 | 0.23 |
| 3rd Quarter | 23.99 | 21.60 | 0.23 |
| 4th Quarter | 22.81 | 18.50 | <u>0.23</u> |
| | | | <u>\$0.92</u> |

Shareholder Information

Shareholders needing information on stock transfer requirements, lost certificates, dividends, the dividend reinvestment plan and other shareholder matters may contact:

Registrar and Transfer Company
10 Commerce Drive
Cranford, NJ 07016
800.368.5948

Independent Auditors

Yount, Hyde & Barbour P.C.
50 South Cameron Street
Winchester, VA 22601

Regulatory and Securities Counsel

LeClairRyan
951 East Byrd Street
Eighth Floor
Richmond, VA 23219

This Report

The American National Bankshares Inc. 2013 Summary Annual Report is presented in a summary format to provide information regarding the performance of the Company in a manner that is meaningful and useful to the widest range of readers. The audited consolidated financial statements of the Company and other more detailed analytical information regarding the Company are contained in the 2013 Annual Report on Form 10-K filed with the Securities and Exchange Commission.

Investor Relations & Financial Statements

A copy of the Company's annual reports on Form 10-K and quarterly reports on Form 10-Q, as filed with the Securities and Exchange Commission, are available without charge to shareholders upon written request and are also available on our website, amnb.com. Those with requests for this or other financial information about American National Bankshares Inc. should contact:

American National Bankshares Inc.
Investor Relations
PO Box 191
Danville, VA 24543
800.240.8190

Equal Opportunity Employer

American National Bankshares Inc. is an equal opportunity employer. All matters regarding recruiting, hiring, training, compensation, benefits, promotions, transfers and all other personnel policies will remain free from discriminatory practices.

Corporate Headquarters

American National Bankshares Inc.
628 Main Street
Danville, VA 24541
434.792.5111

Banking Offices

| Virginia | North Carolina |
|---------------|----------------|
| Bedford | Burlington (4) |
| Chatham | Graham |
| Collinsville | Greensboro (2) |
| Danville (5) | Mebane |
| Gretna | Yanceyville |
| Lovingston | |
| Lynchburg (3) | |
| Martinsville | |
| Ridgeway | |
| South Boston | |

Forward-Looking Statements

This Summary Annual Report may contain "forward-looking statements" within the meaning of federal securities laws that involve significant risks and uncertainties. Statements herein are based on certain assumptions and analyses by the Company and are factors it believes are appropriate in the circumstances. Actual results could differ materially from those contained in or implied by such statements for a variety of reasons including, but not limited to: changes in interest rates; changes in accounting principles, policies or guidelines; changes in the economic scenario; changes in regulatory requirements; and changes in securities markets. Consequently, all forward-looking statements made herein are qualified by these cautionary statements and the cautionary language in the Company's most recent Form 10-K report and other documents filed with the Securities and Exchange Commission. American National Bankshares Inc. does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.

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About American National

American National Bankshares Inc. is a bank holding company with assets of \$1.3 billion. Headquartered in Danville, Va., it is the holding company of American National Bank and Trust Company (the “Bank”), a community bank serving Central and Southside Virginia and the Piedmont of North Carolina through 25 banking offices. In addition, the Bank manages \$628 million through its Trust & Investment Services division. The Bank provides a full array of financial products and services, including personal and business banking, trust and investment services and mortgage and insurance services. Electronic banking solutions range from a convenient Automated Teller Machine (ATM) network and check cards to real-time Online Banking, Online Bill Pay, Mobile Banking, Mobile Deposit and Telephone Banking. Chartered in 1909, the Bank is entering its 106th year of operation. It has grown from a single office on Main Street in Danville to a progressive multi-state, regional financial institution. The focus on building relationships through quality financial services with exceptional customer service has remained constant. The Bank operates under a strong community bank philosophy as a leader in charitable and civic support. Many Bank employees serve on the boards of civic organizations throughout the Bank’s market area.

**American
National
operates
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as a
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charitable
and civic
support.**

creativity
loans deposits
community
trust

banking

LETTER FROM THE EXECUTIVE CHAIRMAN

April 2, 2014

To Our Shareholders:

By standard banking measurements, American National continued to be a high-performing banking company in 2013. As we all continued to emerge slowly from the “great recession,” our earnings per share were \$2.00 for 2013, only slightly less than the \$2.04 we reported for 2012.

Net income available to common shareholders for 2013 was \$15.7 million compared to \$16 million for 2012. This net income produced for 2013 a return on average assets of 1.20 percent, a return on average equity of 9.52 percent and a return on average tangible assets of 13.75 percent.

Last year I reminded you that a significant portion of our earnings was driven by merger-related fair value accounting, primarily from the loan portfolio purchase discount. While we continued to benefit from this “accretion income,” it was less in 2013 than the prior year. The good news is that this means our core earnings (without the fair value accretion income) were stronger this year. The favorable earnings impact of the merger and the related fair value accounting continues to decrease rapidly quarter to quarter, which is normal in the context of current rules for merger accounting.

Our capital ratios remain strong and continue to exceed all regulatory minimums for “well capitalized” banking organizations. At December 31, 2013, average shareholders’ equity for the year was 12.65 percent of average assets, up from 12.19 percent at December 31, 2012. Our book value per common share was \$21.23 at year end, compared to \$20.80 at the end of 2012.

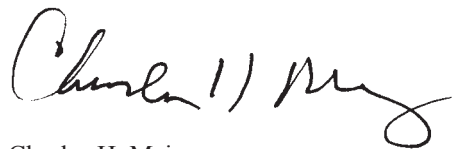
We have continued successfully our CEO transition plan. During 2012, Jeff Haley served as President of the Company as well as President and Chief Executive Officer of the Bank. On January 1, 2013, he became Chief Executive Officer of the Company. I believe the transition has been seamless and successful. Jeff has done and will continue to do a great job. I am proud to have him succeed me and to lead the Company in the future.

Your Board also does a great job of representing the shareholders by providing strategic policy leadership and management oversight. You should be proud of them. I know I am.

We have two directors who are retiring at the annual meeting of shareholders in May. Les Hudson has been a director since 1984 and will be retiring pursuant to our directors’ retirement policy. While we will miss his long and valuable service as a director, he will continue as a Director Emeritus during the next year. Martha Medley, who has been a director since 2008, has chosen not to seek re-election at the annual meeting. We appreciate Martha’s contributions to the board and we are pleased that she will continue to advise us as a member of the Bank’s Virginia State Advisory Board.

We know the importance of your investment in our Company. We appreciate your support and your patronage. Your continued willingness to invest in American National is critical to our ongoing success. We work hard to manage it prudently and appropriately. We will continue to do so.

Very truly yours,



Charles H. Majors
Executive Chairman
American National Bankshares Inc.
American National Bank and Trust Company

LETTER FROM THE PRESIDENT & CEO

April 2, 2014

To Our Shareholders:

The year 2013 was an exciting and productive one for American National, as Charley Majors outlined in his message. The Company enjoyed another strong year, and it was my pleasure to serve as the Company's new Chief Executive Officer. I am happy to continue in this role alongside Charley, our Board of Directors, our management group and all of our employees—who altogether do an outstanding job leading American National.

Last year, we began to talk about American National in a new way, as “. . . just the bank you would imagine.” We introduced this message in our 2012 Summary Annual Report; the Bank also launched a comprehensive branding campaign that included TV and radio. We even developed a new video titled “Pass it On” (amnb.com/investors-pass-it-on). All in all, we are proud of the following strides we have made toward fulfilling this new brand promise.

We Imagine Solutions

To enhance the customer experience, we launched several new 21st century services: Mobile Deposit for smartphone users wanting a deposit option while on the go; Rapid Deposit Automated Teller Machines (ATMs) at select locations for deposit-taking capabilities; and Instant Issue Debit Cards, available at most all of our banking offices.

In addition, American National improved internal processes to benefit our employees. We deployed a centralized electronic documentation library for our policies and procedures. We equipped banking offices with iPads to foster Online Banking enrollment. We also launched our new customer relationship management platform so that employees could more effectively see and communicate about the customer's entire relationship.

We Imagine Growth

One of our 2013 strategic priorities was to focus on organic growth. To that end, we reorganized, naming a chief banking officer and five market presidents, responsible for the leadership and growth of our six regions. We also hired a senior vice president to begin development of a new retail banking strategy that deals with the emerging retail needs of our consumers in today's technologically savvy world.

We Imagine Excellence

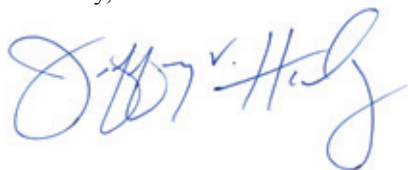
American National was fortunate to receive the following honors in 2013:

- Nifty 50 (*Bank Director* magazine)
- Top 10—2013 Performance Scorecard (*Bank Director* magazine)
- Raymond James Community Bankers Cup

Each of these awards recognizes American National as a high-performing community bank when compared to others around the nation.

As we continue to evolve into “. . . just the bank you would imagine,” I want to thank our employees who work tirelessly to serve our customers while maintaining our community banking traditions developed over the past 105 years. Thanks also to our loyal and valued customers and to our shareholders who continue their support. It is critical to our ongoing success.

Sincerely,



Jeffrey V. Haley
President & Chief Executive Officer
American National Bankshares Inc.
American National Bank and Trust Company





Why choose *to do business with American National? To open a first checking account? To get a mortgage for a first home? To obtain a loan in order to grow a business? To maintain a trust relationship?*

We believe our commitment to grow as “. . . *just the bank you would imagine*” is the answer.

We've offered banking services to individuals and businesses for more than a century, working with customers just like you. Every customer relationship we have and each decision we make is backed by the collective experience of everyone who has ever worked here and the wisdom gained through every customer relationship we've ever had.

trust
relationship

mortgage

We don't rest on experience alone, though. Instead, we combine our experience with the technology necessary for doing business in the 21st century, offering banking solutions that work for people today.

Summed up, *"We have more than a century of experience and offer 21st century banking solutions."*

**Everyone is invited to find out
what a difference that
can make . . .**

***We've
offered
banking
services to
individuals
and
businesses
for **more**
than a
century.***



community
century banking

Experience. Why is it important for customers—both individuals and businesses—to consider the longevity of their bank? If good times are all they ever experience, then maybe it doesn't matter as much how long their bank has been around. Experience tells us that times won't always be good. That's when people want a bank that takes a long view, one that has weathered a few storms.

American National has stood right by our customers and we have stood the test of time.

21st century banking solutions. How do we provide the banking services people need today? By listening and responding. By learning more about how our customers want to interact with us and how they want to bank. By keeping pace with technology.



service banking solutions . experience technology



Last year, we introduced **Rapid Deposit ATMs** at select locations, allowing customers to make deposits with no deposit slip or envelope and have the balance totaled for them. *Fast.* We began offering **Instant Issue Debit Cards**, which means customers can open a new account at most of our offices and walk out with a debit card in hand that day. *Convenient.* After introducing **Mobile Banking** in 2012, we added **Mobile Deposit** in 2013 for smartphone users to enjoy another level of convenience. *Easy.*

While we will always be focused on relationships, our goal is to continue to grow as “. . . *just the bank you would imagine.*” That’s what we believe the people who have worked here over the years would want us to be. It’s the legacy they passed on to us.

We’ve got a great story to tell . . . a long history and a bright future. Join us as we continue to

pass it on.

Click here to see what it means at American National to “*pass it on!*”

Our goal is to continue to grow as “. . . just the bank you would imagine.”



Scan this QR code to watch our “Pass it On” video on YouTube.

Or, visit amnb.com/investors-pass-it-on to view it on our website.

imagine

creativity deposits **loans** **trust** **innovation**

FINANCIAL HIGHLIGHTS

December 31,

(Amounts in thousands, except per share information and ratios)

| | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|--------------|--------------|--------------|------------|------------|
| Results of Operations: | | | | | |
| Interest income | \$ 52,956 | \$ 57,806 | \$ 49,187 | \$ 35,933 | \$ 38,061 |
| Interest expense | 6,583 | 8,141 | 8,780 | 8,719 | 10,789 |
| Net interest income | 46,373 | 49,665 | 40,407 | 27,214 | 27,272 |
| Provision for loan losses | 294 | 2,133 | 3,170 | 1,490 | 1,662 |
| Noninterest income | 10,827 | 11,410 | 9,244 | 9,114 | 8,518 |
| Noninterest expense | 35,105 | 36,643 | 30,000 | 23,379 | 24,793 |
| Income before income tax provision | 21,801 | 22,299 | 16,481 | 11,459 | 9,335 |
| Income tax provision | 6,054 | 6,293 | 4,910 | 3,181 | 2,525 |
| Net income | \$ 15,747 | \$ 16,006 | \$ 11,571 | \$ 8,278 | \$ 6,810 |
| Financial Condition: | | | | | |
| Assets | \$ 1,307,512 | \$ 1,283,687 | \$ 1,304,706 | \$ 833,664 | \$ 808,973 |
| Loans, net of unearned income | 794,671 | 788,705 | 824,758 | 520,781 | 527,991 |
| Securities | 351,013 | 340,533 | 339,385 | 235,691 | 199,686 |
| Deposits | 1,057,675 | 1,027,667 | 1,058,754 | 640,098 | 604,273 |
| Shareholders' equity | 167,551 | 163,246 | 152,829 | 108,087 | 106,389 |
| Shareholders' equity, tangible | 125,349 | 119,543 | 107,335 | 84,299 | 82,223 |
| Per Share Information: | | | | | |
| Earnings per share, basic | \$ 2.00 | \$ 2.04 | \$ 1.64 | \$ 1.35 | \$ 1.12 |
| Earnings per share, diluted | 2.00 | 2.04 | 1.64 | 1.35 | 1.12 |
| Cash dividends paid | 0.92 | 0.92 | 0.92 | 0.92 | 0.92 |
| Book value | 21.23 | 20.80 | 19.58 | 17.64 | 17.41 |
| Book value, tangible | 15.89 | 15.23 | 13.75 | 13.76 | 13.46 |
| Weighted average shares outstanding, basic | 7,872,870 | 7,834,351 | 6,982,524 | 6,123,870 | 6,097,810 |
| Weighted average shares outstanding, diluted | 7,884,561 | 7,845,652 | 6,989,877 | 6,131,650 | 6,102,895 |
| Selected Ratios: | | | | | |
| Return on average assets | 1.20% | 1.23% | 1.07% | 1.00% | 0.84% |
| Return on average equity ¹ | 9.52% | 10.08% | 8.88% | 7.59% | 6.57% |
| Return on average tangible equity ² | 13.75% | 15.25% | 12.97% | 10.05% | 8.94% |
| Dividend payout ratio | 46.03% | 45.06% | 55.50% | 68.08% | 82.40% |
| Efficiency ratio ³ | 57.57% | 58.23% | 58.48% | 61.53% | 63.46% |
| Net interest margin | 4.10% | 4.44% | 4.35% | 3.78% | 3.81% |
| Asset Quality Ratios: | | | | | |
| Allowance for loan losses to period-end loans | 1.59% | 1.54% | 1.28% | 1.62% | 1.55% |
| Allowance for loan losses to period-end non-performing loans | 248.47% | 227.95% | 76.76% | 324.22% | 224.22% |
| Non-performing assets to total assets | 0.65% | 0.90% | 1.46% | 0.76% | 0.87% |
| Net charge-offs to average loans | (0.02)% | 0.07% | 0.16% | 0.24% | 0.24% |
| Capital Ratios: | | | | | |
| Total risk-based capital ratio | 18.14% | 17.00% | 15.55% | 19.64% | 18.82% |
| Tier 1 risk-based capital ratio | 16.88% | 15.75% | 14.36% | 18.38% | 17.56% |
| Tier 1 leverage ratio | 11.81% | 11.27% | 10.32% | 12.74% | 12.81% |
| Tangible equity to tangible assets ratio ⁴ | 9.91% | 9.64% | 8.52% | 10.41% | 10.48% |

¹Return on average common equity is calculated by dividing net income available to common shareholders by average common equity.

²Return on average tangible common equity is calculated by dividing net income available to common shareholders plus amortization of intangibles tax effected by average common equity less average intangibles.

³The efficiency ratio is calculated by dividing noninterest expense excluding gains or losses on the sale of other real estate owned by net interest income including tax equivalent income on nontaxable loans and securities and excluding (a) gains or losses on securities and (b) gains or losses on sale of premises and equipment.

⁴Tangible equity to tangible assets ratio is calculated by dividing period-end common equity less period-end intangibles by period-end assets less period-end intangibles.

PERFORMANCE GRAPHS

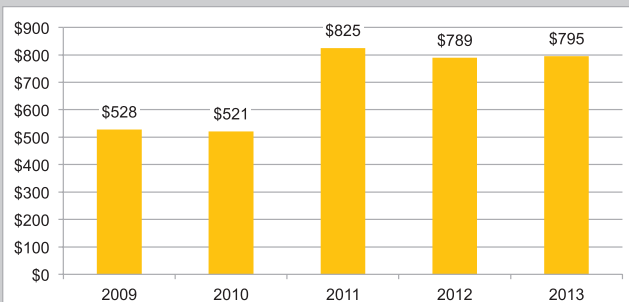
Total Deposits

(in millions)



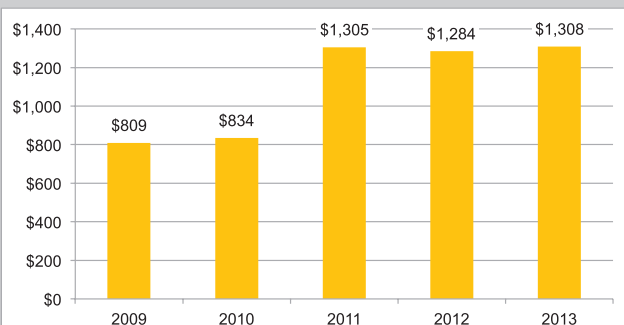
Total Loans

(in millions)



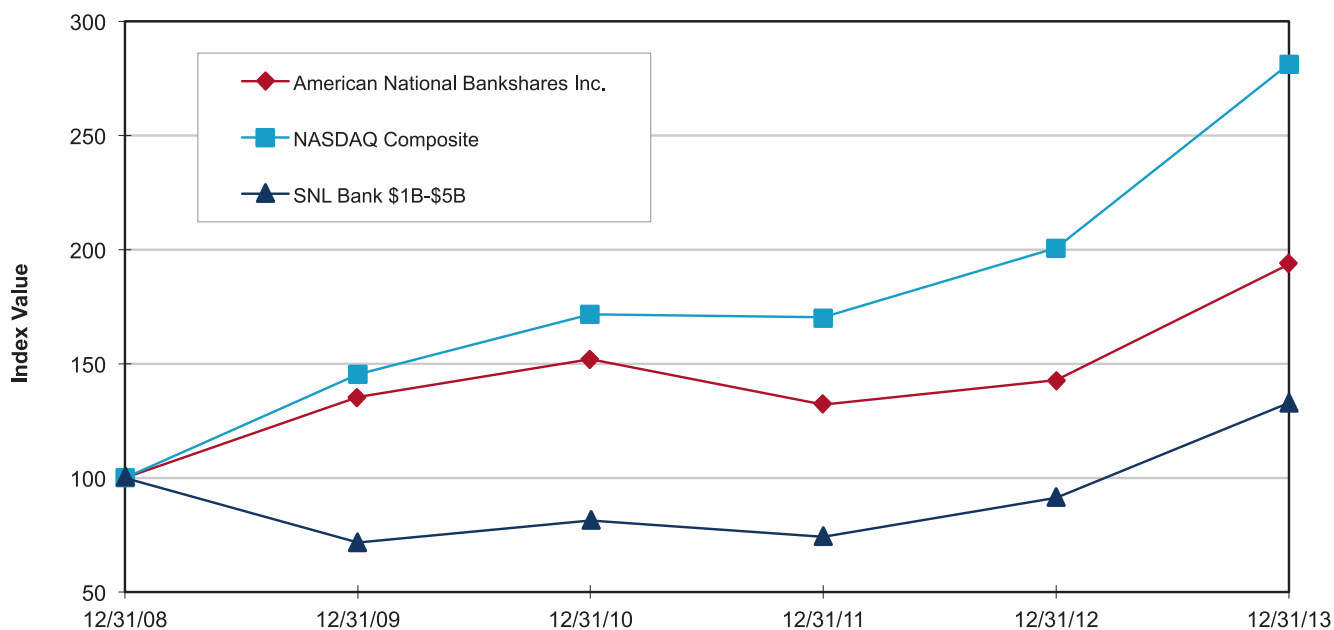
Total Assets

(in millions)



American National Bankshares Inc.

Total Return Performance



Index

Period Ending

| Index | 12/31/08 | 12/31/09 | 12/31/10 | 12/31/11 | 12/31/12 | 12/31/13 |
|-----------------------------------|----------|----------|----------|----------|----------|----------|
| American National Bankshares Inc. | 100.00 | 135.39 | 152.12 | 132.09 | 142.85 | 193.53 |
| NASDAQ Composite | 100.00 | 145.36 | 171.74 | 170.38 | 200.63 | 281.22 |
| SNL Bank \$1B-\$5B | 100.00 | 71.68 | 81.25 | 74.10 | 91.37 | 132.87 |

CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)

| | December 31, | |
|---|---------------------|---------------------|
| | 2013 | 2012 |
| ASSETS | | |
| Cash and due from banks | \$ 19,808 | \$ 20,435 |
| Interest-bearing deposits in other banks | 47,873 | 27,007 |
| Securities available for sale, at fair value | 346,124 | 335,246 |
| Restricted stock, at cost | 4,889 | 5,287 |
| Loans held for sale | 2,760 | 13,852 |
| Loans, net of unearned income | 794,671 | 788,705 |
| Less allowance for loan losses | <u>(12,600)</u> | <u>(12,118)</u> |
| Net loans | 782,071 | 776,587 |
| Premises and equipment, net | 23,674 | 24,543 |
| Other real estate owned, net of valuation allowance of \$3,340 in 2013 and \$2,367 in 2012 | 3,422 | 6,193 |
| Goodwill | 39,043 | 39,043 |
| Core deposit intangibles, net | 3,159 | 4,660 |
| Bank owned life insurance | 14,746 | 14,289 |
| Accrued interest receivable and other assets | 19,943 | 16,545 |
| Total assets | <u>\$ 1,307,512</u> | <u>\$ 1,283,687</u> |
| LIABILITIES and SHAREHOLDERS' EQUITY | | |
| Liabilities: | | |
| Demand deposits—noninterest bearing | \$ 229,347 | \$ 217,275 |
| Demand deposits—interest bearing | 167,736 | 153,578 |
| Money market deposits | 185,270 | 166,111 |
| Savings deposits | 85,724 | 81,135 |
| Time deposits | 389,598 | 409,568 |
| Total deposits | <u>1,057,675</u> | <u>1,027,667</u> |
| Customer repurchase agreements | 39,478 | 49,942 |
| Long-term borrowings | 9,951 | 10,079 |
| Trust preferred capital notes | 27,419 | 27,317 |
| Accrued interest payable and other liabilities | 5,438 | 5,436 |
| Total liabilities | <u>1,139,961</u> | <u>1,120,441</u> |
| Shareholders' equity: | | |
| Preferred stock, \$5 par, 2,000,000 shares authorized, none outstanding | — | — |
| Common stock, \$1 par, 20,000,000 shares authorized, 7,890,697 shares outstanding at December 31, 2013, and 7,846,912 shares outstanding at December 31, 2012 | 7,891 | 7,847 |
| Capital in excess of par value | 58,050 | 57,211 |
| Retained earnings | 99,090 | 90,591 |
| Accumulated other comprehensive income, net | 2,520 | 7,597 |
| Total shareholders' equity | <u>167,551</u> | <u>163,246</u> |
| Total liabilities and shareholders' equity | <u>\$ 1,307,512</u> | <u>\$ 1,283,687</u> |

CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands, except per share data)

For the Years Ended December 31,

| | 2013 | 2012 | 2011 |
|--|------------------|------------------|------------------|
| Interest and Dividend Income: | | | |
| Interest and fees on loans | \$ 44,817 | \$ 49,189 | \$ 40,688 |
| Interest and dividends on securities: | | | |
| Taxable | 3,530 | 4,044 | 4,595 |
| Tax-exempt | 4,213 | 4,280 | 3,646 |
| Dividends | 245 | 213 | 131 |
| Other interest income | 151 | 80 | 127 |
| Total interest and dividend income | <u>52,956</u> | <u>57,806</u> | <u>49,187</u> |
| Interest Expense: | | | |
| Interest on deposits | 5,460 | 6,843 | 7,203 |
| Interest on short-term borrowings | 40 | 150 | 325 |
| Interest on long-term borrowings | 329 | 335 | 229 |
| Interest on trust preferred capital notes | 754 | 813 | 1,023 |
| Total interest expense | <u>6,583</u> | <u>8,141</u> | <u>8,780</u> |
| Net Interest Income | <u>46,373</u> | <u>49,665</u> | <u>40,407</u> |
| Provision for Loan Losses | 294 | 2,133 | 3,170 |
| Net Interest Income after Provision for Loan Losses | <u>46,079</u> | <u>47,532</u> | <u>37,237</u> |
| Noninterest Income: | | | |
| Trust fees | 3,689 | 3,703 | 3,561 |
| Service charges on deposit accounts | 1,750 | 1,757 | 1,963 |
| Other fees and commissions | 1,864 | 1,768 | 1,510 |
| Mortgage banking income | 2,008 | 2,234 | 1,262 |
| Securities gains (losses), net | 192 | 158 | (1) |
| Other | 1,324 | 1,790 | 949 |
| Total noninterest income | <u>10,827</u> | <u>11,410</u> | <u>9,244</u> |
| Noninterest Expense: | | | |
| Salaries | 14,059 | 15,785 | 12,409 |
| Employee benefits | 3,848 | 3,604 | 2,681 |
| Occupancy and equipment | 3,614 | 3,951 | 3,199 |
| FDIC assessment | 647 | 692 | 651 |
| Bank franchise tax | 745 | 690 | 763 |
| Core deposit intangible amortization | 1,501 | 1,935 | 1,282 |
| Data processing | 1,248 | 512 | — |
| Software | 923 | 1,028 | 855 |
| Foreclosed real estate, net | 1,523 | 528 | 296 |
| Merger-related expenses | — | 19 | 1,607 |
| Other | 6,997 | 7,899 | 6,257 |
| Total noninterest expense | <u>35,105</u> | <u>36,643</u> | <u>30,000</u> |
| Income before income taxes | <u>21,801</u> | <u>22,299</u> | <u>16,481</u> |
| Income taxes | 6,054 | 6,293 | 4,910 |
| Net Income: | <u>15,747</u> | <u>16,006</u> | <u>11,571</u> |
| Dividends on preferred stock | — | — | 103 |
| Net Income Available to Common Shareholders | <u>\$ 15,747</u> | <u>\$ 16,006</u> | <u>\$ 11,468</u> |
| Net Income Per Common Share: | | | |
| Basic | \$ 2.00 | \$ 2.04 | \$ 1.64 |
| Diluted | \$ 2.00 | \$ 2.04 | \$ 1.64 |
| Average Common Shares Outstanding: | | | |
| Basic | 7,872,870 | 7,834,351 | 6,982,524 |
| Diluted | 7,884,561 | 7,845,652 | 6,989,877 |

MANAGEMENT AND BOARD OF DIRECTORS

MANAGEMENT

American National Bankshares Inc.

Executive Officers

Charles H. Majors
Executive Chairman

Jeffrey V. Haley
President
Chief Executive Officer

William W. Traynham
Senior Vice President
Chief Financial Officer

American National Bank and Trust Company

Executive Group (as of Jan. 1, 2014)

Charles H. Majors
Executive Chairman

Jeffrey V. Haley
President
Chief Executive Officer

William W. Traynham
Executive Vice President
Chief Financial Officer

H. Gregg Strader
Executive Vice President
Chief Banking Officer

Charles T. Canaday Jr.
Executive Vice President
President—North Carolina Banking

R. Helm Dobbins
Executive Vice President
Chief Credit Officer

S. Cabell Dudley Jr.
Executive Vice President
Market President—Central & Danville Regions

Dabney T.P. Gilliam Jr.
Executive Vice President
Chief Administrative Officer

BOARD OF DIRECTORS

American National Bankshares Inc. and American National Bank and Trust Company

Board of Directors

Fred A. Blair
President
Blair Construction Inc.
Gretna, VA
Director since 1992
Committees 1, 5, 6

Frank C. Crist Jr., D.D.S.
President
Brady & Crist Dentists Inc.
Lynchburg, VA
Director since 2006
Committees 3, 6

Ben J. Davenport Jr.
Chairman
First Piedmont Corporation
Chatham, VA
Chairman
Davenport Energy Inc.
Chatham, VA
Director since 1992
Committees 2, 4, 6

Jeffrey V. Haley
President & Chief Executive Officer
American National Bankshares Inc.
American National Bank and Trust Company
Danville, VA
Director since 2010
Committee 7

Michael P. Haley
Advisor
Fenway Partners
New York, NY
Director since 2002
Committees 1, 4, 6, 8

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Executive Vice President
Averett University
Danville, VA
Director since 2008
Committees 5, 6

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Knit Wear Fabrics Inc.
Burlington, NC
Director since 2011
Committees 3, 6, 7

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Professor & Wayland H. Cato
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Director since 2011
Committees 5, 6

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Chief Medical Officer
Executive Vice President for Clinical & Scientific Affairs
Fresenius Medical Care North America
Waltham, MA
Director since 2002
Committees 1, 3, 6

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Executive Chairman
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American National Bank and Trust Company
Danville, VA
Director since 1981
Committee 7

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Partner
Daniel, Medley & Kirby P.C.
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Director since 2008
Committees 5, 6, 7

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Chief Operating Officer
The Dewberry Companies Inc.
Fairfax, VA
Director since 2011
Committees 4, 6, 8

Robert A. Ward
Retired Executive Vice President & Chief Financial Officer
Unifi Inc.
Greensboro, NC
Director since 2011
Committees 1, 6, 8

Committees (as of Jan. 1, 2014)

1. Audit
2. Chief Executive Officer's Advisory
3. Corporate Governance and Nominating
4. Human Resources and Compensation
5. Risk and Compliance
6. Stock Grant and Option
7. Trust
8. Capital Management



Management Group

Pictured (l-r): Charles T. Canaday Jr., S. Cabell Dudley Jr., R. Helm Dobbins, Charles H. Majors, Jeffrey V. Haley, William W. Traynham, H. Gregg Strader, Dabney T.P. Gilliam Jr.



Board of Directors

Pictured (l-r): F.D. Hornaday III; Dan M. Pleasant; Charles S. Harris; Lester A. Hudson Jr., Ph.D.; Claude B. Owen Jr.; Charles H. Majors; Fred A. Blair; Jeffrey V. Haley; Michael P. Haley; John H. Love; Frank C. Crist Jr., D.D.S.; Martha W. Medley; Ben J. Davenport Jr. *Not Pictured:* Franklin W. Maddux, M.D.; Robert A. Ward

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- Anthony E. Foriest**
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