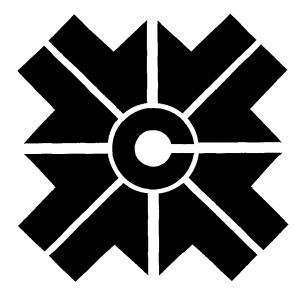
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## **Financial Highlights**

(Amounts in Thousands, Except Percent and Per Share Data)



## **Earnings and Dividends**

	1999		1998		1997
Net income	\$	16,852	\$	13,101	\$ 15,094
Basic earnings per share*		1.92		1.49	1.71
Cash earnings per share*		2.12		1.69	1.85
Cash dividends per share*		.88		.84	.83
Return on average equity		16.23%		13.02%	16.05%
Return on average assets		1.62%		1.24%	1.59%

### **Balance Sheet Data at Year-End**

	1999	1998	1997
Total assets	\$1,088,162	\$1,053,988	\$1,042,304
Earning assets	996,366	971,856	955,337
Deposits	833,258	875,996	853,507
Securities sold under agreements to repurchase	41,062	47,680	52,351
Stockholders' equity	103,488	101,719	97,842

\* The per share data for 1998 and 1997 have been restated to reflect the five shares for four stock split on March 31, 1999.

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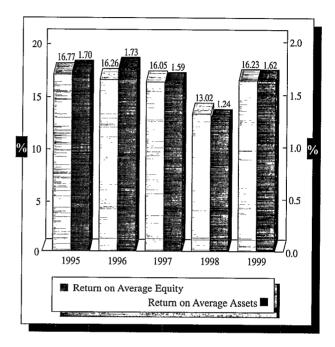


#### To Our Stockholders:

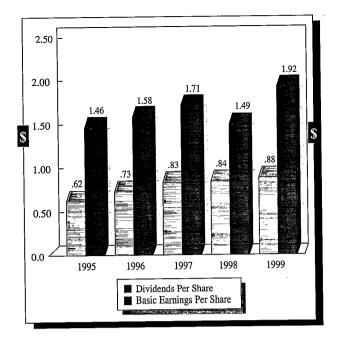
First Community Bancshares enjoyed record setting financial performance during 1999. At the same time, significant progress was realized on several of the major initiatives of the Company's Five-Year Plan adopted in mid-1998. The Y2K issue which plagued much of corporate America during 1999 was a non-issue for your Company as we entered the Year 2000 effortlessly. With all the good news, however, the market for our stock did not escape the broad devaluation for stocks in the financial services sector with values returning to our mid-1997 levels. In the paragraphs which follow, these items as well as some additional areas of interest are presented in more detail. 1999 was a wonderful year and sets the stage for an even more exciting 2000 and the years to follow.

Net income of \$16,852,000 for 1999 represents a 28.6% increase over the \$13,101,000 reported for the prior year. Record setting income was the result of carefully managed net interest margins coupled with reduced provisions for loan losses and our continuing vigil in the management of operating costs. Net interest income when expressed as net interest margin for 1999 was 5.03% compared with 4.81% in 1998. The provision for loan losses for 1999 was \$2,893,000 or .41% of total loans as compared with \$6,250,000 for 1998 or .96% of average loans. 1998's provision for loan losses included a one-time charge of \$2.9 million related to a single loan relationship secured by a commercial manufacturing facility which was foreclosed upon in the second quarter of 1998. Non-interest expense represents 2.5% of total assets as compared with 2.7% for 1998 and, when taken with total non-interest income, converts to an efficiency ratio of 44.2% continuing to place First Community Bancshares in a leadership position as to operational efficiency. Net income expressed as Return on Average Equity, which measures the effective use of stockholders' equity to produce income, was 16.23% for 1999 as compared with 13.02% for 1998. When expressed as Return on Average Assets, which measures efficiency in the use

of assets to produce income, net income for 1999 was 1.62%, a 30.7% increase over Return on Average Assets of 1.24% for 1998.



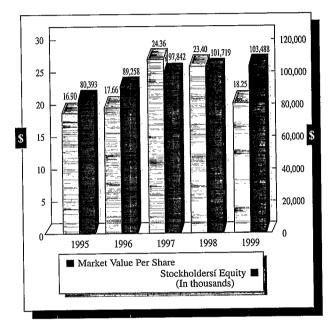
Basic earnings per common share of \$1.92 for 1999 represent a 28.9% increase over the \$1.49 reported for 1998. Cash earnings per common share of \$2.12 for 1999 represent a \$.43 per share increase over the \$1.69 earned for the year 1998. Cash earnings per share is projected to become a more important measurement of the true economic financial performance of the Corporation as alternative methods of accounting for business combinations used in the past will be no longer available with the final implementation of a new business combination standard expected to be released in the fourth quarter of 2000. Cash dividends per share of \$.88 for 1999 represent a 4.76% increase over dividends paid of \$.84 per share for the 1998 year and a 4.82% cash on cash return based on ending market values.



During 1999, the market for stocks in the financial services sector experienced one of the worst performance years in history. The market for financial industry stocks softened during the last two quarters of 1998 and then suffered substantial decline in 1999 and, as of the date of this letter, continued falling early into 2000. As a result of notable disappointments in earnings projections by several highly visible banking companies, concern with rising interest rates and the ability of banks to respond favorably to higher rates, concern over the Y2K issue as we approached the end of 1999, increasing concern about credit quality and the impact of rising interest rates on asset quality, as well as concern about the new intense competitive environment in which banks must operate, bank stocks appear to be out of favor with the investor community and many are trading at their 1995 to 1996 price levels. Industry price-earnings ratios in single digits represent the lowest since the late 1980's when there were real asset quality issues directly impacting bank valuations. The banking industry in total continues to set records for financial performance, the industry has clearly survived both in a rising and a falling rate environment with only temporary impact on earnings, and preparation of data processing systems for the Year 2000 was both well understood and well executed. The impact of increasing interest rates on credit quality short of a recession should not be a concern as the industry is better prepared for a downturn in credit quality with low levels of problem assets, relatively high reserve levels, and higher preprovision profitability than 10 years ago. The industry has always been able to address competition head-on demonstrating a high degree of resiliency coupled with substantial capital resources and net income necessary to reposition successfully. Given these facts,



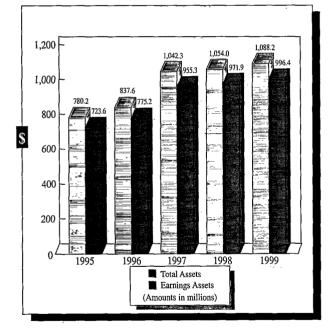
however, bank stocks continue to be out of favor with investors and the stock of your Company has not escaped their wrath. At December 31, the yearend market value of First Community Bancshares, Inc. was \$18.25, a 22% reduction from the \$23.40 at the end of 1998 (after giving retroactive impact to the stock split in March 1999), and approximately a 26% decrease from the \$24.36 at the end of 1997. Our year-end 1999 stock value represents a price earnings multiple of 9.5 as compared with 15.7 at the end of 1998. While the performance of FCBC stock is disappointing, it must be recognized that we participate in a broader market for investor dollars and as goes the financial services sector of that market, so do we.



Included in net income for 1999 was \$1.1 million partial recovery of the \$3.4 million charge-off in 1996 related to a check kiting scheme. The \$1.1 million recognized in 1999 was net of tax with the total recovery of \$1.8 million recognized in the fourth quarter of 1999, or 52.9% of the 1996 loss. The terms of the agreement with the customer group who perpetrated the fraud calls for payments in addition to that recognized in 1999 of approximately \$2 million to be realized over the next 10 years. The present value of all consideration received and to be received in this settlement agreement is estimated to be in excess of \$3.2 million representing 94% of the \$3.4 million in losses charged off in 1996.

First Community Bank began preparing for the Year 2000 conversion in mid-1997. Internal hardware and software used by the Company is state-of-the-art and remediation to prepare for the end of 1999 was minimal. As was the case for the financial services sector, First Community experienced no Y2K disruptions and midnight on December 31, 1999 was simply another routine nightly processing evening with the "only ball dropped being the one in Times Square."

During April 1999 all four banking subsidiaries of your Company were merged into a newly chartered national association, First Community Bank, N. A. Consolidation of the banking subsidiaries not only resulted in some initial efficiencies, but over time will allow for substantial restructuring which will enable us to enjoy additional efficiencies while providing increased services. In addition, in April the Company moved to its new corporate offices located in Bluefield, Virginia. This 36,000 square foot facility will ultimately house all Corporate support personnel as well as our Trust and Financial Services Division. Consolidating operations previously housed in four separate facilities into the Corporate Center will not only improve internal communication but will also provide for a much more effective use of both human and other resources. In the future, the addition of other support personnel will allow non-customer sensitive operations to be consolidated so that local banking personnel will be able to devote their full time and attention to customer service.



On September 28, 1999, the Company acquired United First Mortgage, Inc. ("UFM"), a Richmond, Virginia-based mortgage brokerage firm. UFM operates nine offices throughout Virginia and specializes in governmental residential lending programs. The combination of UFM's expertise in mortgage origination together with the products which First Community offers will result in increased residential mortgage loan business for the Company as well as provide new opportunities for other banking products and services to be offered in UFM's primary markets.

The Company's Five-Year Plan calls for increased fee-based activities as well as compensation programs which are purely performance based. Initiatives completed during 1999 include the Company's purchase of an equity interest in the Virginia Bankers Insurance Center, LLC adding to our array of financial services and providing new sources of feebased revenue. Development of executive retention programs, which were completed in 1999, represent an attempt to provide your Corporation with the human resource leadership critical for success in the future. Although in the initial stages, a new stakeholders focused compensation and incentive program provides the mechanisms necessary to migrate the Company from a traditional financial services compensation program to one which is strictly based on pay for performance. Creating new sources of feebased services and ensuring that compensation dollars are expended based upon performance both will ultimately result in the creation of increased longterm shareholder value.

The financial services industry continues on a path of consolidation where the very large become even larger in pursuit of critical mass, anticipating operational efficiencies which would all but guarantee future success. While these operational efficiencies were never anticipated to be immediate, in a significant number of cases such efficiencies simply have not been realized and, to compound the problem, the level of customer service has suffered. Our Five-Year Plan calls for an internal revolution with every staff member at First Community Bank focused on raising the level of customer service to a place second to none in our industry and developing meaningful, mutually beneficial relationships with our most valuable customers. The quality of service not only includes the availability of various access channels for customers, both brick and mortar and electronic, but even more importantly it includes the attitude of all of the individuals at First Community's end of the service equation. Raising the bar on service quality is a never ending process but one that is necessary for our success in the future. First Community enjoys a wonderful heritage full of history and values. Our transition into a more powerful financial institution which will continue to enjoy success in the new millennium is being carefully orchestrated so as not to damage that rich heritage.

In this the first year of the new century, success depends on being both relevant to our customers and communities and efficient in our operations. Change is not an event but it is our way of life, our only certainty in the world today. To ensure success, reacting to change positively is not good enough; we must become proactive agents of change, causing it to happen. Every process, every procedure must continually be on trial as we search for more effective and more efficient ways to provide meaningful products and services to an ever increasingly sophisticated customer base which continually raises its expectations. First Community is well equipped with the economic and human resources necessary to turn the challenges of the future into financial success. With the rich heritage we enjoy, with roots

deep in the communities we serve, with shareholders focused on long-term success, and with employees who react to challenges as unrecognized opportunities, we look forward to a future of continued record setting performance.

As always, we greatly appreciate your loyalty and support as customers and stockholders and welcome your input and suggestions.

Sincerely,

June & Sarreson

James L. Harrison, Sr. President & Chief Executive Officer



The Officers of First Community Bancshares, Inc. from left to right: Robert L. Buzzo, Vice President John M. Mendez, Vice President and Chief Financial Officer seated: James L. Harrison, Sr., President and Chief Executive Officer



# Management's Discussion and Analysis

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## Management's Discussion and Analysis of Financial Condition and Results of Operations

## Introduction

This discussion should be read in conjunction with the consolidated financial statements, notes and tables included throughout this report and the First Community Bancshares, Inc. (the "Company" or "First Community") Annual Report on Form 10-K. Management's discussion and analysis may contain forward-looking statements that are provided to assist in the understanding of future financial performance. However, such performance involves risks and uncertainties, which may cause actual results to differ materially from those expressed in forward-looking statements.

First Community is currently a multi-state holding company headquartered in Bluefield, Virginia. With total resources of \$1.088 billion at December 31, 1999, First Community provides financial, mortgage brokerage and origination and trust services to individuals and commercial customers through 31 full-service banking locations in West Virginia, Virginia and North Carolina as well as nine mortgage brokerage facilities operated by United First Mortgage, Inc.

## **Reorganization and Acquisitions**

Effective with the close of business on April 30, 1999, the Company completed the merger of all affiliate banks of First Community Bancshares, Inc. into a single national association. Subsequent to the merger, all banking operations are being conducted within First Community Bank, N.A., a national association subject to the supervision of the Office of the Comptroller of the Currency. The merger was designed to enhance operational efficiency and streamline regulatory considerations.

On September 28, 1999, First Community Bank, N.A. ("FCBNA"), the Company's wholly-owned banking subsidiary, acquired 100% of the common stock of United First Mortgage, Inc. ("UFM") headquartered in Richmond, Virginia. The addition of the mortgage brokerage operations of UFM added nine additional facilities to the Virginia operations of FCBNA. The operations of UFM cover a geographic region along a corridor of Interstates 64 and 81 that range from Virginia Beach, Virginia to Harrisonburg, Virginia. The acquisition was accounted for as a

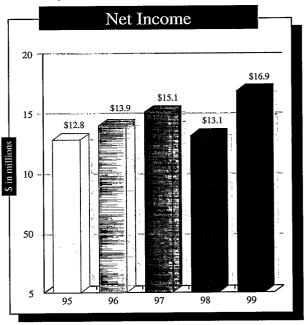


"purchase" transaction. "Purchase" accounting does not require restatement of prior years' results and, accordingly, the results of operation of UFM are reflected from the date of acquisition forward.

## **Stock Splits**

The Company's common stock was split five shares for four on March 31, 1997, March 31, 1998, and on March 31, 1999. All share and per share data in this report have been retroactively adjusted to reflect the affect of these three stock splits, all of which were effected through 25% stock dividends.

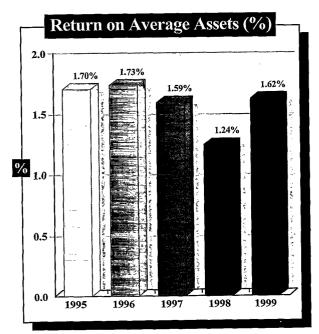
## **Summary Financial Results**



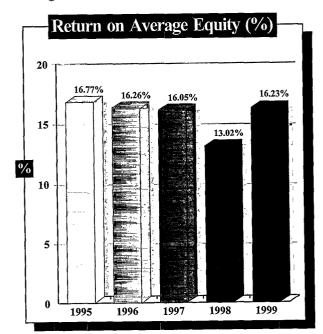
Net income for 1999 was \$16.9 million, up \$3.75 million from \$13.1 million in 1998 and up \$1.76 million from 1997 net income of \$15.1 million. Basic earnings per share also increased to a record level of \$1.92 per share, up from \$1.49 and \$1.71 in 1998 and 1997, respectively. Cash earnings per share for 1999 were \$2.12, up from \$1.69 in 1998 and \$1.85 in 1997. Cash earnings per share represent earnings per share (EPS) adjusted for non-cash charges such as amortization of goodwill and other intangibles. The increase in net income between 1998 and 1999 represents a combination of positive factors including growth of \$1.2 million in net interest income, a \$3.4 million reduction in the provision for loan losses and a \$1.3 million reduction in operating expenses. The Company also realized a \$1.8 million recovery on check clearing losses dating back to 1996.

During the current year, a greater emphasis was placed on deposit rates and liability management, which led to a reduction in interest expense and the overall cost of funds. The Company also realized significant increases in the loan portfolio and improved asset quality, resulting in an increase in the net interest margin from 4.81% in 1998 to the 1999 level of 5.03%. The increase in net interest margin is reflective of the reduction in interest cost on deposits and an increase in the Company's loan-to-deposit ratio.

The \$1.99 million decrease in net income between 1997 and 1998 is attributable to a \$2.9 million charge to the provision for loan losses associated with a commercial loan foreclosure in 1998 and an approximate \$4.0 million increase in operating costs and intangible amortization associated, in part, with bank and branch acquisitions throughout 1997.



The Company's key profitability ratios of Return on Average Assets (ROA) and Return on Average Equity (ROE) continue to reflect the strong earnings performance of the Company and compare favorably with regional and national peer groups. ROA, which measures the Company's stewardship of assets, was 1.62%, up from 1.24% in 1998 and 1.59% in 1997. These increases in ROA relate, in large part, to an increased emphasis in controlling deposit costs as well as operational efficiency improvements and the previously discussed recovery of check collection losses, which were incurred in 1996. ROE for the Company remained strong in 1999 at 16.23% and reflects an increase from 13.02% in 1998 and 16.05% in 1997. The ROE reflects the combined affects of strong operational earnings performance and check clearing recoveries in 1999.



## **Five-Year Selected Financial Data**

$\begin{array}{c c c c c c c c c c c c c c c c c c c $	(Amounts in Thousands, Except Percent and	l Pei	: Share Data	ı)						
period):Loans, net of unearned income\$ 704,096\$ 611,493\$ 671,817\$547,703\$485,151Reserve for loan losses11,90011,40411,406 $8,987$ $8,321$ Securities290,873277,210270,969236,441246,578Total assets1,088,1621,053,9881,042,304837,597780,235Deposits833,258875,996853,507643,497622,723Other indebtedness10,21818,17624,33015,00015,000Stockholders' Equity103,488101,71997,84289,25880,393Summary of Earnings:76,492\$ 81,213\$ 75,834\$ 64,941\$ 58,954Total interest income32,25038,12832,89026,93323,482Provision for loan losses2,8936,2504,9632,2732,235Non-interest expense27,45728,75224,67224,35822,694Income tax expense7,7726,1646,8766,5304,968Net Income16,85213,10115,09413,91712,78988483.73.62Basic earnings per common share1.911.491.71\$ 1.58\$ 1.46Diluted earnings per share2.121.691.851.631.52Cash earnings per share2.121.691.851.631.52Cash earnings per share888483.73.62			1999		1998		1997	1996	1995	_
Loans, net of unearned income\$ 704,096\$ 611,493\$ 671,817\$547,703\$485,151Reserve for loan losses11,90011,40411,4068,9878,321Securities290,873277,210270,969236,441246,578Total assets1,088,1621,053,9881,042,304837,597780,235Deposits833,258875,996853,507643,497622,723Other indebtedness10,21818,17624,33015,00015,000Stockholders' Equity103,488101,71997,84289,25880,393Summary of Earnings:76,492\$ 81,213\$ 75,834\$ 64,941\$ 58,954Total interest income2,8936,2504,9632,2732,235Non-interest income10,73211,1828,6619,0707,214Non-interest income10,73211,1828,6619,0707,214Non-interest expense27,45728,75224,67224,35822,694Income tax expense7,7726,1646,8766,5304,968Net Income16,85213,10115,09413,91712,789Per Share Data:88.84.83.73.62Dialted earnings per common share2.121.691.851.631.52Cash earnings per share2.121.691.851.631.52Cash dividends.88.84.83.73.62Book value at year-end11.8611.	•									
Securities290,873277,210270,969236,441246,578Total assets1,088,1621,053,9881,042,304837,597780,235Deposits833,258875,996853,507643,497622,723Other indebtedness10,21818,17624,33015,00015,000Stockholders' Equity103,488101,71997,84289,25880,393Summary of Earnings:103,488101,71997,84289,25880,393Cotal interest income\$76,492\$ 81,213\$ 75,834\$ 64,941\$ 58,954Total interest expense2,8936,2504,9632,2732,235Non-interest expense2,8936,2504,9632,2732,235Non-interest expense27,45728,75224,67224,35822,694Income tax expense7,7726,1646,8766,5304,968Net Income16,85213,10115,09413,91712,789Per Share Data:Basic earnings per common share1.911.491.711.581.46Cash earnings per common share2.121.691.851.631.52Cash dividends.<	Loans, net of unearned income	\$	704,096	\$	611,493	\$	671,817	\$547,703	\$485,15	1
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Deposits833,258 $875,996$ $853,507$ $643,497$ $622,723$ Other indebtedness10,218 $18,176$ $24,330$ $15,000$ $15,000$ Stockholders' Equity103,488 $101,719$ $97,842$ $89,258$ $80,393$ Summary of Earnings:103,488 $101,719$ $97,842$ $89,258$ $80,393$ Total interest income\$ $76,492$ \$ $81,213$ \$ $75,834$ \$ $64,941$ \$ $58,954$ Total interest expense2,250 $38,128$ $32,890$ $26,933$ $23,482$ Provision for loan losses2,893 $6,250$ $4,963$ $2,273$ $2,235$ Non-interest income10,732 $11,182$ $8,661$ $9,070$ $7,214$ Non-interest expense $27,457$ $28,752$ $24,672$ $24,358$ $22,694$ Income tax expense $7,772$ $6,164$ $6,876$ $6,530$ $4,968$ Net Income16,852 $13,101$ $15,094$ $13,917$ $12,789$ Per Share Data: $88$ $84$ $83$ $.73$ $.62$ Diluted earnings per common share $1.91$ $1.49$ $1.71$ $1.58$ $1.46$ Cash dividends $88$ $84$ $83$ $.73$ $.62$ Book value at year-end $11.86$ $11.60$ $11.08$ $10.11$ $9.20$ Selected Ratios: $1.62\%$ $1.24\%$ $1.59\%$ $1.73\%$ $1.70\%$ Return on average equity $16.23\%$ $13.02\%$ $16.05\%$ $16.26\%$ $16.77\%$ Divid	Securities		290,873		277,210			• • •		
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Stockholders' Equity       103,488       101,719       97,842       89,258       80,393         Summary of Earnings:       76,492       \$ 81,213       \$ 75,834       \$ 64,941       \$ 58,954         Total interest income       \$ 76,492       \$ 81,213       \$ 75,834       \$ 64,941       \$ 58,954         Total interest expense       32,250       38,128       32,890       26,933       23,482         Provision for loan losses       2,893       6,250       4,963       2,273       2,235         Non-interest income       10,732       11,182       8,661       9,070       7,214         Non-interest expense       27,457       28,752       24,672       24,358       22,694         Income tax expense       7,772       6,164       6,876       6,530       4,968         Net Income       16,852       13,101       15,094       13,917       12,789         Per Share Data:       5       1.92       1.49       \$ 1.71       \$ 1.58       \$ 1.46         Diluted earnings per common share       2.12       1.69       1.85       1.63       1.52         Cash dividends       .       .88       .84       .83       .73       .62         Book value at year-end <td>Deposits</td> <td></td> <td>,</td> <td></td> <td>-</td> <td></td> <td></td> <td>•</td> <td></td> <td></td>	Deposits		,		-			•		
Summary of Earnings:       76,492       \$ 81,213       \$ 75,834       \$ 64,941       \$ 58,954         Total interest income       32,250       38,128       32,890       26,933       23,482         Provision for loan losses       2,893       6,250       4,963       2,273       2,235         Non-interest income       10,732       11,182       8,661       9,070       7,214         Non-interest expense       27,457       28,752       24,672       24,358       22,694         Income tax expense       7,772       6,164       6,876       6,530       4,968         Net Income       16,852       13,101       15,094       13,917       12,789         Per Share Data:       1.91       1.49       1.71       1.58       1.46         Diluted earnings per common share       \$ 1.92       \$ 1.49       1.71       1.58       1.46         Cash earnings per share       2.12       1.69       1.85       1.63       1.52         Cash dividends        .88       .84       .83       .73       .62         Book value at year-end       11.86       11.60       11.08       10.11       9.20         Selected Ratios:       1.62%       1.24%	Other indebtedness		-				,	•		
Total interest income\$ 76,492\$ 81,213\$ 75,834\$ 64,941\$ 58,954Total interest expense32,250 $38,128$ $32,890$ $26,933$ $23,482$ Provision for loan losses $2,893$ $6,250$ $4,963$ $2,273$ $2,235$ Non-interest income $10,732$ $11,182$ $8,661$ $9,070$ $7,214$ Non-interest expense $27,457$ $28,752$ $24,672$ $24,358$ $22,694$ Income tax expense $7,772$ $6,164$ $6,876$ $6,530$ $4,968$ Net Income $16,852$ $13,101$ $15,094$ $13,917$ $12,789$ Per Share Data:Basic earnings per common share $1.91$ $1.49$ $1.711$ $1.58$ $1.46$ Diluted earnings per common share $2.12$ $1.69$ $1.85$ $1.63$ $1.52$ Cash earnings per share $2.12$ $1.69$ $1.85$ $1.63$ $1.52$ Cash dividends $88$ $.84$ $.83$ $.73$ $.62$ Book value at year-end $11.86$ $11.60$ $11.08$ $10.11$ $9.20$ Selected Ratios:Return on average assets $1.62\%$ $1.24\%$ $1.59\%$ $1.73\%$ $1.70\%$ Dividend payout $45.83\%$ $56.38\%$ $48.54\%$ $46.20\%$ $42.47\%$ Average equity to average assets $9.96\%$ $9.50\%$ $9.90\%$ $10.64\%$ $10.12\%$	Stockholders' Equity		103,488		101,719		97,842	89,258	80,393	3
Total interest income\$ 76,492\$ 81,213\$ 75,834\$ 64,941\$ 58,954Total interest expense32,250 $38,128$ $32,890$ $26,933$ $23,482$ Provision for loan losses $2,893$ $6,250$ $4,963$ $2,273$ $2,235$ Non-interest income $10,732$ $11,182$ $8,661$ $9,070$ $7,214$ Non-interest expense $27,457$ $28,752$ $24,672$ $24,358$ $22,694$ Income tax expense $7,772$ $6,164$ $6,876$ $6,530$ $4,968$ Net Income $16,852$ $13,101$ $15,094$ $13,917$ $12,789$ Per Share Data:Basic earnings per common share $1.91$ $1.49$ $1.711$ $1.58$ $1.46$ Diluted earnings per common share $2.12$ $1.69$ $1.85$ $1.63$ $1.52$ Cash earnings per share $2.12$ $1.69$ $1.85$ $1.63$ $1.52$ Cash dividends $88$ $.84$ $.83$ $.73$ $.62$ Book value at year-end $11.86$ $11.60$ $11.08$ $10.11$ $9.20$ Selected Ratios:Return on average assets $1.62\%$ $1.24\%$ $1.59\%$ $1.73\%$ $1.70\%$ Dividend payout $45.83\%$ $56.38\%$ $48.54\%$ $46.20\%$ $42.47\%$ Average equity to average assets $9.96\%$ $9.50\%$ $9.90\%$ $10.64\%$ $10.12\%$	Summary of Earnings:									
Total interest expense		\$	76,492	\$	81,213	\$	75,834	\$ 64,941	\$ 58,95	4
Provision for loan losses2,893 $6,250$ $4,963$ $2,273$ $2,235$ Non-interest income10,73211,182 $8,661$ $9,070$ $7,214$ Non-interest expense27,457 $28,752$ $24,672$ $24,358$ $22,694$ Income tax expense7,772 $6,164$ $6,876$ $6,530$ $4,968$ Net Income16,85213,10115,09413,91712,789Per Share Data:Basic earnings per common share1.911.491.71 $1.58$ 1.46Diluted earnings per common share2.121.691.851.631.52Cash earnings per share88.84.83.73.62Book value at year-end11.8611.6011.0810.119.20Selected Ratios:Return on average equity16.23%13.02%16.05%16.26%16.77%Dividend payout45.83%56.38%48.54%46.20%42.47%Average equity to average assets9.96%9.50%9.90%10.64%10.12%	Total interest expense		32,250		38,128		32,890	26,933	23,48	2
Non-interest expense $27,457$ $28,752$ $24,672$ $24,358$ $22,694$ Income tax expense $7,772$ $6,164$ $6,876$ $6,530$ $4,968$ Net Income $16,852$ $13,101$ $15,094$ $13,917$ $12,789$ Per Share Data:Basic earnings per common share $1.92$ $1.49$ $1.71$ $1.58$ $1.46$ Diluted earnings per common share $1.91$ $1.49$ $1.71$ $1.58$ $1.46$ Cash earnings per share $2.12$ $1.69$ $1.85$ $1.63$ $1.52$ Cash dividends $$ $$ $$ $$ $$ $$ Book value at year-end $$ $1.62\%$ $1.24\%$ $1.59\%$ $1.73\%$ $1.70\%$ Return on average assets $1.62\%$ $1.24\%$ $1.59\%$ $1.73\%$ $1.70\%$ Dividend payout $45.83\%$ $56.38\%$ $48.54\%$ $46.20\%$ $42.47\%$ Average equity to average assets $9.96\%$ $9.50\%$ $9.90\%$ $10.64\%$ $10.12\%$			2,893		6,250		4,963	2,273	2,23.	5
Income tax expense7,772 $6,164$ $6,876$ $6,530$ $4,968$ Net Income16,85213,10115,09413,91712,789Per Share Data:Basic earnings per common share\$1.92\$1.49\$1.71\$1.58\$1.46Diluted earnings per common share1.911.491.711.58\$1.46Cash earnings per share2.121.691.851.631.52Cash dividends88Book value at year-end11.8611.6011.0810.119.20Selected Ratios:1.62%1.24%1.59%1.73%1.70%Return on average assets1.62%1.24%1.605%16.26%16.77%Dividend payout45.83%56.38%48.54%46.20%42.47%Average equity to average assets9.96%9.50%9.90%10.64%10.12%	Non-interest income		10,732		11,182		8,661	9,070		
Net Income       16,852       13,101       15,094       13,917       12,789         Per Share Data:       5       1.92       1.49       1.71       1.58       1.46         Diluted earnings per common share       1.91       1.49       1.71       1.58       1.46         Cash earnings per share       2.12       1.69       1.85       1.63       1.52         Cash dividends        88       .84       .83       .73       .62         Book value at year-end       11.86       11.60       11.08       10.11       9.20         Selected Ratios:       1.62%       1.24%       1.59%       1.73%       1.70%         Return on average assets       1.62%       1.24%       1.59%       1.73%       1.70%         Dividend payout       45.83%       56.38%       48.54%       46.20%       42.47%         Average equity to average assets       9.96%       9.50%       9.90%       10.64%       10.12%	Non-interest expense								-	
Per Share Data:         Basic earnings per common share       \$ 1.92 \$ 1.49 \$ 1.71 \$ 1.58 \$ 1.46         Diluted earnings per common share       1.91 1.49 1.71 1.58 1.46         Cash earnings per share       2.12 1.69 1.85 1.63 1.52         Cash dividends       .88 .84 .83 .73 .62         Book value at year-end       11.86 11.60 11.08 10.11 9.20         Selected Ratios:       1.62% 1.24% 1.59% 1.73% 1.70%         Return on average assets       16.23% 13.02% 16.05% 16.26% 16.77%         Dividend payout       45.83% 56.38% 48.54% 46.20% 42.47%         Average equity to average assets       9.96% 9.50% 9.90% 10.64% 10.12%	Income tax expense		•				•	•	,	
Basic earnings per common share       \$ 1.92 \$ 1.49 \$ 1.71 \$ 1.58 \$ 1.46         Diluted earnings per common share       1.91 1.49 1.71 1.58 1.46         Cash earnings per share       2.12 1.69 1.85 1.63 1.52         Cash dividends       .88 .84 .83 .73 .62         Book value at year-end       11.86 11.60 11.08 10.11 9.20         Selected Ratios:       1.62% 1.24% 1.59% 1.73% 1.70%         Return on average assets       16.23% 13.02% 16.05% 16.26% 16.77%         Dividend payout       45.83% 56.38% 48.54% 46.20% 42.47%         Average equity to average assets       9.96% 9.50% 9.90% 10.64% 10.12%	Net Income		16,852		13,101		15,094	13,917	12,78	9
Diluted earnings per common share       1.91       1.49       1.71       1.58       1.46         Cash earnings per share       2.12       1.69       1.85       1.63       1.52         Cash dividends	Per Share Data:									
Cash earnings per share       2.12       1.69       1.85       1.63       1.52         Cash dividends       .88       .84       .83       .73       .62         Book value at year-end       11.86       11.60       11.08       10.11       9.20         Selected Ratios:	Basic earnings per common share	\$	1.92	\$	1.49	\$	1.71	\$ 1.58	\$ 1.4	6
Cash dividends       .88       .84       .83       .73       .62         Book value at year-end       11.86       11.60       11.08       10.11       9.20         Selected Ratios:       Return on average assets       1.62%       1.24%       1.59%       1.73%       1.70%         Return on average equity       16.23%       13.02%       16.05%       16.26%       16.77%         Dividend payout       45.83%       56.38%       48.54%       46.20%       42.47%         Average equity to average assets       9.96%       9.50%       9.90%       10.64%       10.12%	Diluted earnings per common share		1.91		1.49		-			
Book value at year-end       11.86       11.60       11.08       10.11       9.20         Selected Ratios:       1.62%       1.24%       1.59%       1.73%       1.70%         Return on average assets       16.23%       13.02%       16.05%       16.26%       16.77%         Dividend payout       45.83%       56.38%       48.54%       46.20%       42.47%         Average equity to average assets       9.96%       9.50%       9.90%       10.64%       10.12%	Cash earnings per share		2.12		1.69			1.63		
Selected Ratios:       1.62%       1.24%       1.59%       1.73%       1.70%         Return on average equity       16.23%       13.02%       16.05%       16.26%       16.77%         Dividend payout       45.83%       56.38%       48.54%       46.20%       42.47%         Average equity to average assets       9.96%       9.50%       9.90%       10.64%       10.12%	Cash dividends							-		
Return on average assets1.62%1.24%1.59%1.73%1.70%Return on average equity16.23%13.02%16.05%16.26%16.77%Dividend payout45.83%56.38%48.54%46.20%42.47%Average equity to average assets9.96%9.50%9.90%10.64%10.12%	Book value at year-end		11.86		11.60		11.08	10.11	9.2	0
Return on average assets1.62%1.24%1.59%1.73%1.70%Return on average equity16.23%13.02%16.05%16.26%16.77%Dividend payout45.83%56.38%48.54%46.20%42.47%Average equity to average assets9.96%9.50%9.90%10.64%10.12%	Selected Ratios:									
Dividend payout45.83%56.38%48.54%46.20%42.47%Average equity to average assets9.96%9.50%9.90%10.64%10.12%	Return on average assets		1.62%		1.24%		1.59%	1.73%		
Dividend payout45.83%56.38%48.54%46.20%42.47%Average equity to average assets9.96%9.50%9.90%10.64%10.12%	-		16.23%		13.02%		16.05%	16.26%	16.7	7%
riverage equilibries are added in the transfer and the tr			45.83%					-		
	Average equity to average assets									
Risk based capital to risk adjusted assets 13.22% 13.25% 11.96% 17.02% 17.29%	Risk based capital to risk adjusted assets									
Leverage ratio	Leverage ratio		8.25%		7.37%		6.96%	10.33%	9.8	6% _

(Amounts in Thousands, Except Percent and Per Share Data)

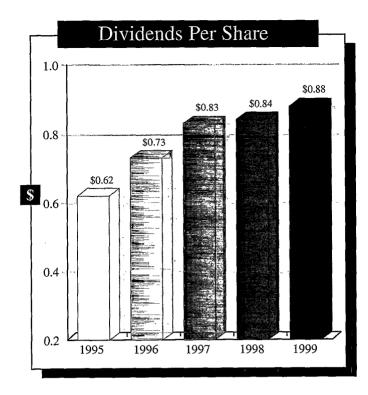
## **Common Stock and Dividends**

The Company's common stock is traded in the over-the-counter market. Daily bid and ask quotations are available through the NASDAQ Level III Electronic Billboard under the symbol FCBC. On December 31, 1999, First Community's common stock price was \$18.25, a decrease of 22.0% from the split-adjusted December 31, 1998 closing price of \$23.40.

Book value per common share was \$11.86 at December 31, 1999, compared with \$11.60 at December 31, 1998, and \$11.08 at the close of 1997. The year-end market price for First Community common stock of \$18.25 represents 154% of the Company's book value as of the close of the year and reflects total market capitalization of \$159.3 million. Utilizing the year-end market price and 1999 basic earnings per share, First Community common stock closed the year trading at a price/earnings multiple of 9.5 times basic earnings per share.

Dividends for 1999 totaled \$.88 per share, up \$.04 or 4.76% from the \$.84 paid in 1998. The 1999 dividends resulted in a cash yield on year-end market of 4.82%.



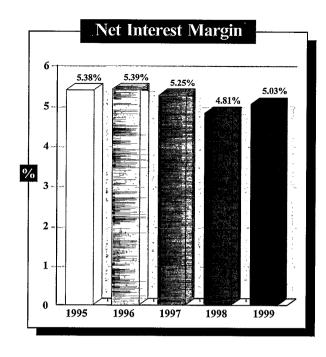


#### **Market Price and Dividends**

		id	Book Value	Cash Dividends	
1999	High	Low	Per Share	Per Share	
First Quarter	\$23.20	\$20.70	\$11.75	\$.20	
Second Quarter	22.90	18.50	11.60	.21	
Third Quarter	23.50	18.88	11.74	.22	
Fourth Quarter	21.38	18.00	11.86	.25	
				\$.88	
1998					
First Quarter	\$23.68	\$19.58	\$11.34	\$.20	
Second Quarter	34.40	28.80	11.21	.20	
Third Quarter	34.20	24.80	11.48	.20	
Fourth Quarter	27.00	21.20	11.60	.24	
				\$.84	

#### Net Interest Margin

Net interest margin measures net interest income as a percentage of average earning assets. In 1999, net interest margin recovered to 5.03% for the year from 4.81% in 1998 but below the 5.25% level attained in 1997. The current year's increase was due in large part to deposit rate control measures instituted in the latter part of 1998 and a \$92.6 million increase in outstanding loans. The cost of funds declined from 4.57% in 1998 to 4.0% in 1999 and contributed to a 4.9% decrease in retail deposits. Also during 1999, additional funds were invested in the securities portfolio in maturity and sector distributions to enhance the portfolio performance. In the second half of 1999, significant increases in the loan portfolio were then funded with wholesale advances from the Federal Home Loan Bank.

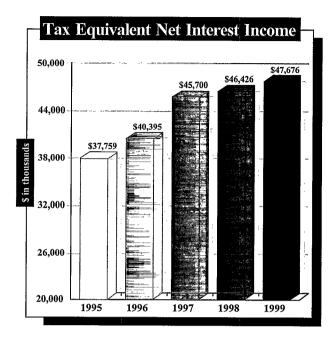


#### Net Interest Income

The primary source of the Company's earnings is net interest income, the difference between income on earning assets and the cost of funds supporting those assets. Significant categories of earning assets are loans and securities while deposits and short-term borrowings represent the major portion of interestbearing liabilities.

On a tax equivalent basis, net interest income increased \$1,250,000 or 2.7% in 1999 and \$726,000 or 1.6% in 1998. Average earning assets decreased 1.8% in 1999 after increasing 10.9% in 1998. The current year decrease of \$17.5 million in earning assets was primarily the result of reductions in interest bearing balances and federal funds sold. This occurred in reaction to deposit level decreases and the general repricing of the interest bearing deposit portfolio to achieve desired net interest margins.

The increase in tax equivalent net interest income for 1999 was driven by the declining cost of funds which exceeded the overall decline in asset yield by approximately 24 basis points and resulted in an additional \$1.3 million in tax equivalent net interest income during 1999. The modest increase in tax equivalent net interest income in 1998 was impacted by the sale of approximately \$14.0 million in credit card revolving loan accounts during 1998 which reduced interest and fees on loans approximately \$747,000 in comparison to 1997. The proceeds of the sale were reinvested in interest bearing balances, which yielded substantially lower earnings and, accordingly, reduced current year net interest income. The portfolio sale was part of an overall exit strategy from the credit card line of business.



## **Provision for Loan Losses**

The provision for loan losses represents charges against operations to establish reserves for loan losses inherent in the Company's loan portfolio. The level of expense, as well as the required level of reserves, is dependent upon a number of factors including historical loss ratios by loan type, assessment of specific credit weaknesses within the portfolio, concentrations of credit type, assessment of the prevailing economic climate, and other factors which may affect the overall condition of the loan portfolio.

The provision for loan losses was \$2.9 million in 1999, \$6.3 million in 1998 and \$5.0 million in 1997. The increase in the provision for loan losses in 1998 of \$1.3 million was largely the result of a second quarter provision taken in response to a commercial loan foreclosure. Elevated provisions in both 1997 and 1998 also include higher levels of consumer loan charge-offs in the Company's credit card division and indirect auto financing program. Each of these programs was curtailed in 1998 and losses associated with these types of retail lending have been substantially reduced.

The current year provision of \$2.9 million, although substantially reduced in comparison to 1998



and 1997, reflects provisions in response to increases in outstanding loan balances at December 31, 1999 and management's estimate of the risk profile of the portfolio.

#### **Non-Interest Income**

Non-interest income consists primarily of fiduciary income on trust services and service charges on deposit accounts. Non-interest income totaled \$10.7 million in 1999, a \$450,000 decrease or 4.5% from the \$11.2 million in 1998 and a \$2.0 million or 23.0% improvement over the 1997 total of \$8.7 million.

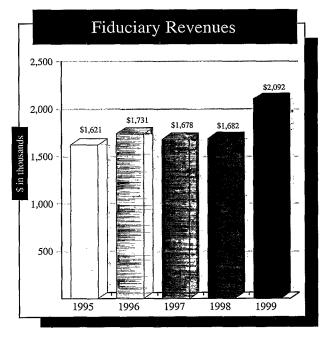
The reduction in total non-interest revenue in 1999 of \$450,000 is due largely to a \$1,357,000 decline in other charges and fees relative to the Company's credit card portfolio which was sold in 1998, a \$1,062,000 pension termination gain occurring in the prior year and the recognition of a \$1.2 million gain on the sale of the credit card portfolio in 1998. These reductions are partially offset by a \$1.8 million recovery recognized in the current year of check clearing losses which were incurred in 1996, and the acquisition of United First Mortgage which added \$931,000 in revenues on the origination and sale of mortgage loans.

Total non-interest revenue from continuing sources increased slightly by \$160,000 which is largely due to an increase in fiduciary income of \$410,000 less a \$200,000 reduction in service charges on deposit accounts and other service charges, commissions and fees.

Higher levels of non-interest income for 1998 over 1997 include a pension termination gain of \$1,062,000 (net of federal excise tax of \$764,000) as a result of the Company's termination of its Defined Benefit Pension Plan, which was completed in the first quarter of 1998. Also included in other operating income for 1998 are gains totaling \$1.2 million on the sale of substantially all revolving loan accounts and all merchant account relationships in the Company's credit card division. The Company's decision to exit this line of business was based on its relatively small share of this market, vigorous competition for credit card accounts and rising consumer delinquencies. At year-end 1998, the Company retained approximately \$2 million in revolving private label credit card accounts and by the end of 1999 the outstanding balance of these accounts was reduced to \$669,000.

Service charges on deposit accounts are the largest source of non-interest income. Service charge income totaled \$3.6 million in 1999, a decrease of \$106,000 or 2.8% from 1998. This contrasts with a 13.9% increase of \$457,000 between 1998 and 1997 which is reflective of the full year of operations during 1998 of facilities added during 1997 which included Blue Ridge Bank in early 1997 and branches acquired later in that year.

Other service charges, commissions and fees declined by 50% in 1999 versus 1998. This decline was largely a result of the reduced transaction fees of \$1,357,000 related to the previously mentioned sale of the credit card portfolio.



Fiduciary income totaled \$2.1 million in 1999 versus \$1.7 million in both 1998 and 1997. A modest increase in Trust assets, particularly in the area of retirement accounts, plus an increase in estates under management, resulted in the twentythree percent increase in fiduciary income in 1999. Trust revenues are comprised of fees for asset management and estate settlement. Expenses associated with the operation of the Trust and Financial Services Division are included in non-interest expense.

#### **Non-Interest Expense**

Non-interest expenses consist of salaries and benefits, occupancy, equipment and all other operating expense incurred by the Company. Non-interest expense totaled \$27.5 million in 1999, compared with \$28.8 million and \$24.7 million in 1998 and 1997, respectively. The decline in non-interest expense in 1999 of \$1.3 million relates largely to the elimination of the operating costs associated with the credit card division of \$1.25 million. Additionally, savings were generated through the application of a more centralized purchasing environment and the introduction of technology for the electronic storage and retrieval of reports which significantly reduced paper costs and the aggregate cost of supplies, which declined by \$425,000 in 1999. The substantial increase in 1998 operating costs was attributable to the full year costs of Blue Ridge Bank and various branches in 1998 versus the partial year of operation of these offices in 1997. When comparing 1998 to 1997, the addition of Blue Ridge Bank and branches acquired throughout 1997 added approximately \$956,000 and \$1,268,000, respectively, over 1997 levels.

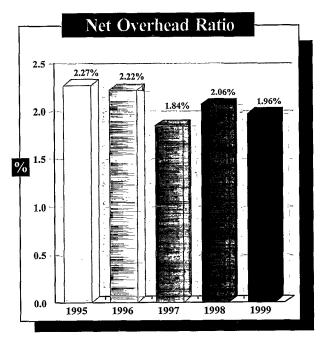
Salaries and employee benefits increased \$890,000 or 7.3% when comparing 1999 with 1998 and \$906,000 in 1998 in comparison to 1997. These increases relate almost exclusively to the addition of United First Mortgage, Inc. in 1999 and Blue Ridge Bank and various branches acquired in 1997. The effect of the three months of operations of the UFM facilities in 1999 resulted in additional personnel costs of approximately \$811,000 in 1999. The effect of a full year of operations of Blue Ridge Bank and branches acquired in 1997 resulted in an additional \$1.1 million in personnel costs in 1998 when compared to 1997. Blue Ridge accounted for an additional \$521,000 of this total while the branch acquisitions added \$597,000 in 1998.

Occupancy expense increased \$185,000 or 9.5% between 1998 and 1999. The acquisition of United First Mortgage resulted in an increase of \$84,000 in the current year while increases of \$87,000 were noted in other categories including maintenance, insurance, and depreciation. When comparing 1997 to 1998 occupancy cost increased \$264,000 or 15.7% as a result of the addition of Blue Ridge Bank and branches acquired in 1997.

The \$222,000 decrease in furniture and equipment cost in 1999 is reflective of the reduced maintenance on newer equipment used in check processing, the centralization of functions relative to the acquisition of Blue Ridge Bank and branches in 1997 and the elimination of specialized equipment used in the credit card processing function. The 1998 increase (19.7%) in furniture and equipment expense of \$323,000 reflects not only the impact of acquisitions, which added approximately \$197,000 in additional cost, but also includes depreciation and maintenance associated with the implementation of new check



processing technology and the introduction of electronic banking services implemented in 1997 and early 1998.



The Company's net overhead ratio (non-interest expense less non-interest income excluding security gains and non-recurring gains divided by average earning assets) is a measure of its ability to manage and control costs. As this ratio decreases, more of the net interest income earned is realized as net income. The net overhead ratios for 1999, 1998 and 1997 were 1.96%, 2.06% and 1.84%, respectively.

The Company's efficiency ratio also measures management's ability to control costs and maximize net revenues. The efficiency ratio is computed by dividing non-interest expense by the sum of net interest income plus non-interest income (all nonrecurring items excluded). The efficiency ratios for 1999, 1998 and 1997 were 44.2%, 47.4%. and 42.2%, respectively.

#### **Income Tax Expense**

Income tax expense totaled \$7.8 million in 1999, compared with \$6.2 million in 1998 and \$6.9 million in 1997. The \$1.6 million increase between 1998 and 1999 reflects the substantial increase in pre-tax earnings between the two periods as a result of improved net interest income, reductions in loan loss provisions and operating expenses as well as the \$1.8 million recovery of check clearing losses. The major difference between the statutory tax rate and the effective tax rate (income tax expense divided by pre-tax book income) results from income which is not taxable for Federal income tax purposes. The primary category of non-taxable income is that of state and municipal securities and industrial revenue bonds and tax-free loans. The effective tax rate for 1999 was 31.6% as compared with 32.0% for 1998 and 31.3% in 1997.

#### **Investment Securities**

Investment securities are comprised largely of U.S. Agency obligations and state and municipal securities. U.S. Agency obligations include securities issued by various government corporations and agencies, including Federal Home Loan Bank (FHLB), Federal National Mortgage Association (FNMA), Government National Mortgage Association (GNMA), Student Loan Marketing Association (SLMA), Federal Farm Credit Bank (FFCB), and Federal Home Loan Mortgage Corporation (FHLMC).

Obligations of States and Political Subdivisions totaling \$73.6 million at December 31, 1999 are comprised of high grade municipal securities generally carrying AAA bond ratings, many of which also carry credit enhancement insurance by major insurers of investment obligations.

The average maturity of the investment portfolio decreased from 10.05 years in 1998 to 9.63 years in 1999 with the tax equivalent yield increasing from 8.38% at year-end 1998 to 8.46% at the close of 1999. The increase in yield reflects the change in portfolio composition that shifted toward the municipal bond sector.

The investment portfolio totaling \$78.8 million decreased \$5.2 million between 1998 and 1999. This decrease is the result of prepayments and calls occurring as a result of the declining interest rate environment in 1998 and continuing into mid-year 1999. Portions of these cash flows were invested in new loan origination.

#### Securities Available for Sale

Securities available for sale are used as part of management's asset/liability strategy. These securities may be sold in response to changes in interest rates, changes in prepayment risk, for liquidity needs and other factors. These securities are recorded at market value.

At December 31, 1999, the Company had \$212.1 million in securities available for sale, compared with \$193.2 million at year-end 1998. The increase in this portfolio reflects the reinvestment of funds received from loan principal prepayments arising from early payoffs and calls and maturities of investment securities and corresponding decreases in Federal Funds sold and interest-bearing balances held at the Federal Home Bank.

The book value of securities available for sale exceeded market value at year-end 1999 by \$9.1 million. The decline in the market value of the securities available for sale is a direct result of overall increases in the interest rate environment, which has an inverse effect on the market value of the underlying instruments. The tax equivalent purchase yield on securities available for sale in 1999 was 6.53% and the tax equivalent purchase yield in 1998 was 6.56%. The 3 basis point decline in yield on the portfolio reflects the general decline in interest rates, which triggered above average calls and prepayments during 1998 and which were then reinvested at prevailing lower market rates. This trend continued through the first half of the current year but began to reverse in the latter part of 1999 when interest rate increases were instituted by the Federal Reserve.

The average maturity of the portfolio was 12.4 years and 15.6 years at December 31, 1999 and 1998, respectively. The declining average maturity is also the result of the above average number of calls in the agency portfolio and mortgage-backed security prepayments as a result of the declining rate environment and reinvestment in early 1999 in Agency securities with shorter final maturities. Most longerterm securities have call provisions, which could result in redemption prior to their final maturity.

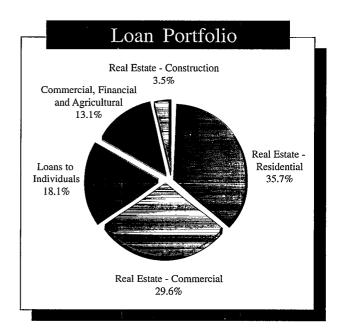
### Loan Portfolio

The loan portfolio is geographically diversified among loan types and industry segments. Commercial and commercial real estate loans represent 42.7% of the total portfolio. During 1999, commercial real estate loans increased as a percentage of total loans and now comprise 29.6% of the portfolio. The commercial and commercial real estate sectors increased by \$53.1 million or 21.4% in 1999. Additionally, consumer loans increased by \$1.7 million or 1.4% from \$125.5 million at December 31, 1998 to \$127.2 million at the close of 1999. Consumer loans represent 18.1% and 20.6% of the portfolio at the close of 1999 and 1998, respectively. The sector that experienced the largest percentage change was the commercial real estate portfolio, which increased by \$37.6 million or 40.6% of the total increase in the loan portfolio of \$92.6 million.

Loans, net of unearned income, were \$704.1 million at year-end 1999. The increase of \$92.6 million represents 15.1% growth from the \$611.5 million level at December 31, 1998. During 1999, a renewed emphasis on relationship management and loan development resulted in a significant increase in the total loan portfolio. In 1998 the Company experienced increased competition for commercial loans by other banks and capital market groups which impacted minimum underwriting standards within the industry leading to sub-prime interest rates, higher loan-to-value ratios, and less emphasis on owner guarantees. The Company resisted this easing of price and quality standards and sacrificed some existing and new loan business in the process. This shift in underwriting standards coupled with the declining interest rate environment resulted in above average principal prepayments and contributed to the decline in the loan portfolio during 1998. This trend reversed in 1999 as interest rates rose and capital market financing slowed.

In addition to loan prepayments, the sale of substantially all credit card loans in the third and fourth quarters of 1998 resulted in an additional \$14 million reduction in the loan portfolio as the Company exited the credit card line of business.

The loan-to-deposit ratio increased to 85% at December 31, 1999 from 70% at December 31, 1998. The increase in the loan-to-deposit ratio is a result of the increases in the loan portfolio of \$92.6 million coupled with a \$42.7 million decline in total deposits.



#### **Reserve for Loan Losses**

The reserve for loan losses represents reserves available to absorb estimated loan losses and other credit-related charges. Loan losses arise primarily from the loan portfolio, but may also be derived from other sources, including commitments to extend credit, guarantees, and standby letters of credit. The reserve for loan losses is increased by both charges to earnings in the form of provisions for loan losses and recoveries of prior loan charge-offs, and decreased by loans charged off. The provision for loan losses is calculated to bring the reserve to a level, which, in management's judgment, is considered adequate to absorb potential losses inherent in the loan portfolio. Management performs monthly assessments to determine the appropriate level of the reserve. The factors considered in this evaluation include, but are not necessarily limited to, estimated losses from loan and other credit arrangements, general economic conditions, changes in credit concentrations or pledged collateral, historical loan loss experience, and trends in portfolio volume, maturity, composition, delinquencies, and non-accruals. While management has attributed reserves to various portfolio segments, the allowance is available for the entire portfolio.

The reserve for loan losses represents 130% of non-performing loans at year-end 1999 versus 140% and 79% at December 1998 and 1997, respectively. When other real estate is combined with nonperforming loans, reserves equal 107% of non-



performing assets at the end of 1999 versus 98% and 72% at December 31, 1998 and 1997, respectively.

Net charge-offs were \$2.4 million in 1999, as compared with \$6.3 million in 1998 and \$4.5 million in 1997, respectively. The \$3.9 million decrease in net charge-offs in 1999 is principally related to elevated charge-offs in 1998 as a result of a commercial loan charge-off of \$2.9 million relating to a failed furniture assembly plant in Princeton, West Virginia in the second quarter of 1998 as well as a reduction in charge-offs associated with the credit card portfolio that was sold in the latter part of 1998. Additionally, the current year reflects an increase in the overall level of loan quality as a result of termination of credit card lending in 1998 and a reduction in the level of indirect auto financing. Net charge-offs for 1997 were elevated, due in part, to retail loan losses of \$955,000 and \$468,000 in the credit card and indirect auto loan areas, respectively, as well as a large single commercial loan charge-off of \$800,000 on a car dealer floor plan arrangement.

#### **Non-Performing Assets**

Non-performing assets include loans on which interest accruals have ceased, loans contractually past due 90 days or more and still accruing interest, and other real estate owned (OREO) pursuant to foreclosure proceedings. Total non-performing assets were \$11.1 million at December 31, 1999. The levels of non-performing assets for the last five years are presented in the table below.

	December 31						
(Amounts in Thousands)	1999	1998	1997	1996	1995		
Non-accrual Loans Loans 90 Days or more Past Due Other Real Estate Owned	\$ 7,889 1,259 1,950	\$ 7,763 377 3,547	\$ 9,988 4,391 1,472	\$5,476 780 2,225	\$4,371 673 929		
	\$11,098	\$11,687	\$15,851	\$8,481	\$5,973		
Non-performing loans as a percentage of total loans Non-performing assets as a percentage of total loans	1.3%	1.3%	2.1%	1.1%	1.0%		
and other real estate owned	1.6%	1.9%	2.4%	1.6%	1.2%		
Reserve for loan losses as a percentage of non-performing loans Reserve for loan losses as a percentage of	130.1%	140.1%	79.3%	143.7%	165.0%		
non-performing assets	107.2%	97.6%	72.0%	106.0%	139.3%		

Non-performing assets decreased \$589,000 between 1998 and 1999 with a \$1.6 million decrease in other real estate owned and increases reflected in both ninety days past due and non-accrual loans. The small increase in non-accrual loans is the result of the addition and removal of several commercial relationships that were brought current or liquidated and removed from non-accrual status. The volume of non-accrual loans remains near \$8.0 million due to several larger loan relationships, which are slow in resolution due to pending Chapter 11 Bankruptcy proceedings. The increase in loans ninety days or more past due is the result of the addition of an \$892,000 commercial loan relationship which is secured by real estate and partially backed by Farmer's Home Administration (FmHA) and Small Business Administration (SBA) guarantees. The decline in other real estate owned of \$1.6 million is primarily attributable to the sale of a commercial property that was acquired through foreclosure on a furniture manufacturing company in southern West Virginia. The facility was sold in March 1999 and resulted in a \$275,000 recovery of amounts previously charged off.

### Deposits

Total deposits at December 31, 1999 decreased \$42.7 million or 4.9% when compared to December 31, 1998. The decrease in deposits is the result of a general repricing of deposits which was instituted in the latter part of 1998 and continued throughout 1999. The resultant effect was a decline in deposits, deposit cost, and the cost of funds. As a result of decreases in deposit liabilities, the Company utilized lower cost, short-term advances from the Federal Home Loan Bank to supplement the funding needs of the Company. In 1999, the average rate paid on interest bearing liabilities was 4.0%, down from 4.57% in 1998.

Average deposits totaled \$854.0 million for 1999 versus \$870.8 million in 1998. The largest decrease in average deposits was experienced in interestbearing time deposits, which decreased 4.9% versus an overall deposit portfolio decrease of 1.9%. Average savings deposit accounts also decreased 3.5%. Alternatively, average non interest-bearing demand deposits increased 7.2% and average interest-bearing demand deposits experienced a 2.7% increase.

#### **Short-Term Borrowings**

The Company's short-term borrowings consist primarily of Federal Funds purchased from the FHLB and securities sold under agreements to repurchase. This category of funding is a source of moderately priced short-term funds. Short-term borrowings increased on average \$6.9 million or 13.4% from 1998 following a 13.5% decrease between 1998 and 1997. The increase in average short-term borrowings in 1999 is a direct result of the increased emphasis on liability management and controlling deposit cost to increase the net interest margin. Short-term borrowings were used to fill the gap in funding due to reduced levels of retail deposits.

#### **Other Indebtedness**

Other indebtedness, which represents long-term advances from the FHLB and acquisition debt to a correspondent bank decreased by \$8.0 million in 1999. The decrease is attributable to the complete repayment of the acquisition debt in the second quarter of 1999. Remaining indebtedness of \$10.2 million is comprised primarily of long-term advances from the FHLB to fund matched purchases of earning assets.



## Stockholders' Equity

Risk-based capital ratios are a measure of the Company's capital adequacy. At December 31, 1999, the Company's Tier I capital ratio was 11.96% compared with 12.0% in 1998. Risk-based capital ratios and the leverage ratio are used by regulators to measure the capital adequacy of banking institutions. Risk-based capital guidelines risk weight balance sheet assets and off-balance sheet commitments in determining capital adequacy. The Company's total risk-based capital-to-asset ratio was 13.22% at the close of 1999 compared with 13.25% in 1998. Both of these ratios are well above the current minimum level of 8% prescribed for bank holding companies as depicted on Page 43.

The leverage ratio is the measurement of total tangible equity to total assets. The Company's leverage ratio at December 31, 1999 was 8.25% compared to 7.37% at December 31, 1998, both of which are well above the minimum levels prescribed by the Federal Reserve as depicted on Page 43.

#### **Trust and Investment Management Services**

The company offers trust management and estate administration services through its Trust and Financial Services Division (Trust Division). The Trust Division reported market value of assets under management of \$368 million and \$377 million at December 31, 1999 and 1998, respectively. The Trust Division manages intervivos trusts and trusts under will, develops and administers employee benefit plans and individual retirement plans and manages and settles estates. Fiduciary fees for these services are charged on a schedule related to the size, nature and complexity of the account.

The Trust Division employs 19 professionals and support staff with a wide variety of estate and financial planning, investing and plan administration skills. Trust Division operating expenses totaled \$1.3 million in 1999 and 1998. These costs are comprised primarily of salaries and related benefits, investment services, asset custody fees and the cost of information processing systems. The Trust Division is located within the Company's largest banking facility in Bluefield, West Virginia. Services and Trust development activities to other branch locations and primary markets are provided as an extension of this division through professional staff who also serve as field Trust Administrators.

## Liquidity

Liquidity represents the Company's ability to respond to demands for funds and is usually derived from maturing investment securities, overnight investments, periodic repayment of loan principal, and the Company's ability to generate new deposits. The Company also has the ability to attract shortterm sources of funds and draw on credit lines that have been established at financial institutions to meet cash needs.

Total liquidity of \$372.1 million at December 31, 1999 is comprised of the following: cash on hand and deposits with other financial institutions of \$37.8 million; securities available for sale of \$212.1 million; investment securities held to maturity due within one year of \$1.7 million; and Federal Home Loan Bank credit availability of \$120.5 million.

### Interest Rate Sensitivity, Interest Rate Risk and Asset/Liability Management

The Bank's profitability is dependent to a large extent upon its net interest income (NII), which is the difference between its interest income on interest-earning assets, such as loans and securities, and its interest expense on interest-bearing liabilities, such as deposits and borrowings. The Bank, like other financial institutions, is subject to interest rate risk to the degree that its interest-earning assets reprice differently than its interest-bearing liabilities. The Bank manages its mix of assets and liabilities with the goals of limiting its exposure to interest rate risk, ensuring adequate liquidity, and coordinating its sources and uses of funds while maintaining an acceptable level of NII given the current interest rate environment.

The Company's primary component of operational revenue, NII, is subject to variation as a result of changes in interest rate environments in conjunction with unbalanced repricing opportunities in earning assets and interest-bearing liabilities. Interest rate risk has four primary components including repricing risk, basis risk, yield curve risk and option risk. Repricing risk occurs when earning assets and paying liabilities reprice at differing times as interest rates change. Basis risk occurs when the underlying rates on the assets and liabilities the institution holds change at different levels or in varying degrees. Yield curve risk is the risk of adverse consequences as a result of unequal changes in the spread between two or more rates for different maturities for the same instrument. Lastly, option risk is due to "embedded options" often called put or call options given or sold to holders of financial instruments.

In order to mitigate the effect of changes in the general level of interest rates, the Company manages repricing opportunities and thus, its interest rate sensitivity. The Bank seeks to control its interest rate risk (IRR) exposure to insulate net interest income and net earnings from fluctuations in the general level of interest rates. To measure its exposure to IRR, quarterly simulations of NII are performed using financial models which project NII through a range of possible interest rate environments including rising, declining, most likely and flat rate scenarios. The results of these simulations indicate the existence and severity of IRR in each of those rate environments based upon the current balance sheet position, assumptions as to changes in the volume and mix of interest-earning assets and interest-paying liabilities and management's estimate of yields attained in those future rate environments and rates which will be paid on various deposit instruments and borrowings. Specific strategies for management of IRR have included shortening the amortized maturity of fixed-rate loans, increasing the volume of adjustable rate loans to reduce the average maturity of the Bank's interest-earning assets and monitoring the term structure of liabilities to maintain a balanced mix of maturity and repricing structures to mitigate the potential exposure. The simulation model used by the Company captures all earning assets, interest bearing liabilities and all off balance sheet financial instruments and combines the various factors affecting rate sensitivity into an earnings outlook. Based upon the latest simulation, the Company believes that it is slightly biased toward a liability sensitive position. Absent adequate management, liability positions can negatively impact net interest income in a rising rate environment or, alternatively, positively impact net interest income in a falling rate environment.

The Company has established policy limits for tolerance of interest rate risk that allow for no more than a ten-percent reduction in projected net interest income based on quarterly income simulations. The most recent simulation indicates that current exposure to interest rate risk does not exceed the Company's defined policy limits.

The following table summarizes the impact on NII and the Market Value of Equity (MVE) as of December 31, 1999 and 1998, respectively, of immediate and sustained rate shocks in the interest rate environment of plus and minus 100 and 200 basis points from the flat rate simulation. The results of the rate shocks depicted below differ from the results in quarterly simulations, in that, all changes are assumed to take effect immediately; whereas, in the quarterly income simulations, changes in interest rates take place gradually over a 24-month horizon. This table, which illustrates the prospective effects of hypothetical interest rate changes, is based upon numerous assumptions including relative and estimated levels of key interest rate factors over a twelve month time period. Management feels that this type

of modeling technique, although useful, does not take into account all strategies which management might undertake in response to a sudden and sustained rate shock as depicted. Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to: prepayment/refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals and product preference changes, and other internal/ external variables. Additionally, management does not believe that a rate shock of the magnitude described is likely in the forecast period presented.

(Dollar Amounts in Thousands)

1999				
Change in Interest Rates (Basis Points)	Net Interest Income	% Change	Market Value of Equity	% Change
200	\$43,040.5	-10.26	\$ 68,527.3	-35.0
100	45,655.7	-4.81	87,584.3	-16.9
-0	47,960.7	0.0	105,442.3	0.0
-100	49,994.4	4.2	124,308.5	17.9
-200	50,734.5	5.8	141,245.4	34.0
1998				
Change in Interest Rates (Basis Points)	Net Interest Income	% Change	Market Value of Equity	% Change
200	\$43,698.5	-0.6	\$ 89,626.2	-17.3
100	43,975.2	0.3	99,119.2	-8.5
-0	43,961.3	0.0	108,354.2	0.0
-100	45,154.9	2.7	118,235.6	9.1
	46,330.5	5.4	128,938.6	19.0

When comparing the impact of the rate shock analysis between 1999 and 1998, the 1999 changes in net interest income reflect larger variances in projected net interest income and MVE. The increased sensitivity is attributed to the increased life of certain assets and the control measures taken in the fourth quarter of 1998, which continued throughout 1999, to reduce deposit cost. As a result, the deposit repricing led to a reduction in customer deposits, a corresponding increase in short-term borrowings and an increase in the overall duration of equity. Consequently, the hypothetical changes in interest rates have a larger effect on net interest income and the market value of equity.



#### Virginia Bankers Insurance Center

In 1999 the company purchased a 3.17% interest in the Virginia Bankers Insurance Center ("VBIC"), a limited liability company organized to provide access to the insurance line of business for participating banks. This consortium of over sixty banks resulted in the formation of a pool of capital which will be used to enable the participating banks to collectively enter the property, casualty, life, and health insurance sales market. It is expected that insurance products will be available in the bank's branches through VBIC sometime in late 2000. The company believes that through its extensive network of bank branches and its thousands of customer relationships, it will be in a position to market significant volumes of insurance, particularly property and casualty insurance for homes and automobiles. The company's entry into the insurance line of business is designed to provide new sources of fee revenue and further solidify the financial relationship between the company and its present customers.

#### **Recent Legislation**

Congress completed this past year the long-awaited financial modernization bill and the bill became law, known as the Gramm-Leach-Bliley Financial Services Modernization Act of 1999 (the "Act") with an enactment date of November 12, 1999. The Act is expected to have a significant impact on financial services companies, including banks such as First Community. The Act's most publicized provisions, which generally take effect on March 11, 2000, include: a) the elimination of many federal and state legal barriers to affiliations among banks, securities firms, insurance companies and other financial services providers; b) the establishment of a statutory framework pursuant to which full affiliations can occur between these entities; and c) provision for financial services organizations with flexibility in structuring new affiliations through a Financial Holding Company ("FHC") structure with the Federal Reserve Bank as the umbrella regulator. The overall thrust of the Act is to remove the historic laws that separate commercial banking from other financial services organizations.

The Act establishes the requirements for permitting a bank holding company to engage in the new financial activities and affiliations. A bank holding company may elect to become an FHC if all of its subsidiary banks are well capitalized and well managed and have received a satisfactory or better Community Reinvestment Act rating. Thereafter, an FHC may engage in either denovo or through an acquisition, in any activity that has been, as defined by the Act, and determined by the Federal Reserve Bank to be financial in nature or incidental or complementary to such financial activity. The Act also creates a new Investment Bank Holding Company ("IBHC") structure under the Securities Exchange Act of 1934. This provision is designed to implement a new concept of supervision by the Securities Exchange Commission of broker/ dealer holding companies that do not control depository institutions.

The Act further provides for functional regulation of bank securities activities. Among many other matters, it repeals the exemptions from the definition of broker and dealer under the Federal Securities Law that currently apply to banks, generally subjecting banks and their affiliates and subsidiaries to the same regulation as all other providers of securities products. These provisions take effect 18 months after the date of enactment. However, the Act retains certain limited exemptions to facilitate certain activities in which banks have traditionally engaged. These exemptions include third-party broker arrangements, trust activities, traditional banking transactions such as commercial paper and exempted securities, employer and shareholder benefit plans, sweep accounts, affiliate transactions, private placements, safekeeping and custody services, asset-backed securities, and identified banking products such as traditional deposit accounts.

The Act amends the Investment Advisors Act of 1940 and the Investment Company Act of 1940 to subject banks and bank holding companies that advise mutual funds to the same regulatory scheme as other advisors to mutual funds. It also requires banks to make additional disclosure when a mutual fund is sold or advised by a bank. These regulatory and disclosure provisions likewise take effect 18 months after the date of enactment.

If certain requirements are met and regulatory approval is obtained, national banks of any size are permitted to engage, through a financial subsidiary, in financial activities authorized by the Act, which specifically excludes certain types of activities (including real estate investment and development) which may be done only in FHCs. The Act prohibits new unitary savings and loan holding companies from engaging in non-financial activities or affiliating with non-financial entities. This prohibition applies to a company that becomes a unitary savings and loan holding company pursuant to applications filed after May 4, 1999. Previously chartered unitary savings and loan holding companies and applicants are grandfathered.

Any federal savings association chartered or in operation before the date of enactment or with branches in operation before the date of enactment in one or more states, may convert, at its option, with the approval of the Office of the Comptroller of the Currency or the appropriate state bank supervisor, into one or more national state banks, each of which may encompass one or more of the branches of the federal savings association in operation before the date of enactment in one or more states. This conversion will be available only for resulting national or state banks which meet specified financial and capital requirements.

One of the more significant provisions of the Act is the authorization of financial subsidiary activities which includes the establishment of insurance agency activities for such subsidiaries without geographic restriction. The Company does not presently maintain any financial subsidiaries as comprehended by the Act and has not organized an FHC. The Company is presently evaluating opportunities afforded under the Gramm-Leach-Bliley Act.

#### Year 2000 Century Date Change

The arrival of the year 2000 and the associated century date change ("CDC") were expected by many experts and the public, in general, to present potential threats to business and many aspects of everyday life due to the possibility that some information systems and imbedded computer chips might not function properly due to truncated twodigit year date fields. In response to this threat, the Company initiated an exhaustive study of information systems and electronic devices with embedded chips utilized throughout the Company's operations. This project involved the identification, remediation, testing and implementation of new, upgraded or remediated systems and equipment to guard against failures associated with the CDC threat. Through these efforts the Company was able to successfully transcend the CDC with no interruption of service. no processing failures, no loss of data or other negative consequences associated with the CDC (Y2K) threat. In achieving this state of year 2000 compliance, the Company budgeted and expended approximately \$150,000 on new equipment, renovated systems and back-up processing arrangements. In addition, the Company incurred human resource opportunity cost through the realignment of duties of existing personnel to achieve compliance. However, the overall cost of the project did not have a material financial impact on the results of operations of the Company in any fiscal year.



# **Consolidated Financial Statements**

## **Consolidated Balance Sheets**

(Amounts in Thousands, Except Share Data)

ASSETS         1999         1998           Cash and due from banks         \$ 36,400         \$ 33,943           Interest bearing balances — FHLB         1,391         57,523           Federal funds sold.         \$ 212,105         193,194           Investment securities and comportations         3,663         7,546           States and political subdivisions         73,640         75,000           U.S. Government agencies and comportations         3,663         7,546           States and political subdivisions         73,640         75,000           Other securities         1,361         1,361           Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)         78,768         84,016           Total ones net of unearneed income         704,096         611,493           Less resorve for loan losses         11,900         11,404           Net loans         99,90         7,330           Premises and equipment         1,8330         17,986           Other real estate owned         1,950         3,344           Interest receivable         8,090         7,030           Other securities sold under agreements to repurchase         23,448         24,346           Total basets         114,8461         13,473         137	(A modulo and I modoland),P =	December 31	
Cash and due from banks       \$ 36,400       \$ 33,943         Interest bearing balances — FHLB       1,391       \$ 57,523         Federal funds sold       6       225,630         Securities available for sale (amortized cost of \$221,226, 1999;       \$191,131, 1986)       100       100         Investment securities held to maturity:       100       100       100         U.S. Government agencies and corporations       3,663       7,546         States and political subdivisions       73,664       75,009         Other securities       73,664       84,016         Total investment securities (market value, \$78,917, 1999;       \$88,256, 1998)       78,768       84,016         Total ones net of uncarned income       10,900       11,404         Net loans       692,196       600,089         Premises and equipment       1,950       3,547         Interest receivable       10,950       3,547         Interest receivable       10,950       3,547         Interest receivable       10,053,988       11,900         Interest receivable       133,073       137,169         Savings       133,073       137,169         Savings       133,073       137,169         Savings       133,073			
Common state and the sering balances — FHLB       1,391       57,523         Federal funds sold.       6       25,630         Securities available for sale (amortized cost of \$221,226, 1999;       100       100         \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	ASSETS		
Interest bearing balances — FHLB       1,391       57,523         Pederal funds sold.       6       25,630         Securities available for sale (amortized cost of \$221,226, 1999;       100       100         States and political subdivisions       3,663       7,544         Total investment securities (market value, \$78,917, 1999);       3663       7,546         States and political subdivisions       73,640       75,009         Other securities       1,301       1,365       1,361         Total investment securities (market value, \$78,917, 1999);       588,256, 1998)       78,68       84,016         Total loans, net of unearned income       704,096       601,493       11,900       11,404         Less reserve for loan losses       19,950       3,547       6,080       73,648       73,648         Other real estate owned       19,950       3,547       6,084       19,950       3,547         Interest-bearing demand       15,178       6,684       11,930       13,137,169       133,073       137,169         Deposits:       Demand       115,288       \$ 115,288       \$ 123,992       133,107       148,461         Total deposits       134,36       10,417       86,700       -6       66,700       -6	Cash and due from banks	\$ 36,400	\$ 33,943
Federal funds sold.       6       25,630         Securities available for sale (amortized cost of \$221,226, 1999);       212,105       193,194         Investment securities held to maturity:       100       100         U.S. Texaury securities       100       100         States and political subdivisions       73,640       75,009         Other securities       1,365       1,361         Total investment securities (market value, \$78,917, 1999;       \$88,256, 1998)       78,768       84,016         Total lonas, net of uncarned income       704,096       611,493       11,900       11,900       11,900         Net loans       98,630       17,986       11,900       11,910			
Securities available for sale (amortized cost of \$221,226, 1999;       \$191,131, 1998)         Investment securities held to maturity:       100         U.S. Treasury securities       100         U.S. Covernment agencies and corporations       3,663         Total investment securities held to maturity:       1,365         Total investment securities (market value, \$78,917, 1999;       \$88,256, 1998)         Total investment securities (market value, \$78,917, 1999;       \$88,256, 1998)         Total investment securities (market value, \$78,917, 1999;       \$88,256, 1998)         Total investment securities (market value, \$78,917, 1999;       \$88,256, 1998)         Net loans       692,196         ford loans, net of uncarned income       11,900         Less reserve for loan losses       11,900         Premises and equipment       18,630         Other real estate owned       1,950         11,786       6,684         Intargible assets       21,448         Total Assets       \$11,5288       \$123,992         Interest-bearing demand       \$13,073       134,461         Savings       134,436       10,417         Total Assets       87,090       -466,374         Time       83,258       87,996         Other indelyoaits		-	
\$191,131, 1998)       212,105       193,194         Investment securities held to maturity:       100       100         U.S. Treasury securities       100       100         U.S. Government agencies and corporations       3,663       7,546         States and political subdivisions       73,640       75,009         Other securities       1,365       1,361         Total investment securities (market value, \$78,917, 1999; \$83,256, 1998)       78,768       84,016         Total investment securities (market value, \$78,917, 1999;       78,768       84,016         Total ones, net of uncarned income       704,096       611,493         Less reserve for loan losses       119,000       11,404         Net loans.       692,196       600,089         Premises and equipment       18,630       17,980         Other real sets owned       1,950       3,547         Intargible assets       23,448       24,346         Total Assets       23,448       24,346         Total Assets       115,178       6,684         Intargible assets       133,073       137,169         Savings       1148/11TIES       103,1071       148,461         Total deposits       84,704       10,218       81,76	Seguriting available for cale (amortized cost of \$221,226, 1999)	0	,
Investment securities held to maturity:       100       100         U.S. Treasury securities       3,663       7,546         States and political subdivisions       73,640       75,009         Other securities       1,365       1,361         Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)       78,768       84,016         Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)       78,768       84,016         Total of uncarned income       704,096       611,493         Less reserve for loan losses       11,900       11,404         Net loans       692,196       600,089         Premises and equipment       18,630       17,986         Other real estate owned       1,950       3,547         Interest receivable       6,990       7,030         Other real estate owned       1,950       3,547         Interest sets       15,178       6,684         Intagible assets       13,1718       6,684         Intagible assets       133,073       137,169         Savings       133,073       137,169         Savings       133,073       137,169         Savings       133,436       10,417         Federal funds purchased       10,417	(101 131 1008)	212,105	193,194
U.S. Treasury securities       100       100         U.S. Covernment agencies and corporations       3,663       7,546         States and political subdivisions       73,640       75,009         Other securities       1,365       1,361         Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)       78,768       84,016         Total loans, net of uncarned income       704,096       611,493         Less reserve for loan losses       11,900       114,040         Net loans       692,196       600,089         Premises and equipment       18,630       17,986         Other real estate owned       1,950       3,547         Interest receivable       8,090       7,030         Other assets       23,448       24,346         Total Assets       23,448       24,346         Total Assets       133,073       137,169         Savings       133,073       137,169         Savings       13,436       10,414         Total deposits       833,258       875,996         Interest thearing demand       13,436       10,417         Total deposits       13,436       10,417         Total deposits       833,258       875,996 <t< td=""><td><math>\varphi</math>[9], 151, 1990)</td><td>212,103</td><td>1,0,1,1</td></t<>	$\varphi$ [9], 151, 1990)	212,103	1,0,1,1
U.S. Government agencies and corporations.       3,663       7,546         States and political subdivisions       73,640       75,009         Other securities       1,365       1,361         Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)       78,768       84,016         Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)       78,768       84,016         Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)       78,768       84,016         Preaises and equipment       19,90       600,089         Premises and equipment       18,630       17,986         Other sects       1,950       3,547         Interest receivable       6,692,196       600,089         Other sects       1,950       3,547         Interest receivable       1,950       3,547         Other sects       15,178       6,684         Intargible assets       13,612       \$1,053,988         UABILITIES       Demosits:       133,073       137,169         Savings       133,073       133,107,148,461       146,790         Time       41,062       47,650       10,417         Securities sold under agreements to repurchase       10,218       18,176         Meter af	Investment securities field to maturity.	100	100
States and political subdivisions       73,640       75,009         Other securities       1,365       1,361         Total investment securities (market value, \$78,917, 1999; \$88,256, 1998)       78,768       84,016         Total loans, net of uncarned income       10,900       11,404         Less reserve for loan losses       11,900       11,404         Net loans       692,196       600,089         Premises and equipment       1,950       3,547         Other real estate owned       1,950       3,547         Interest receivable       8,090       7,030         Other assets       23,448       24,346         Total Assets       23,448       24,346         Total Assets       133,073       137,169         Interest receivable       133,073       137,169         Savings       138,107       148,461         Time       133,073       137,169         Savings       446,790       466,374         Time       34,366       10,417         Federal funds purchased       833,258       875,996         Other indebtedness       91,999 and 1998, respectively, 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively, 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively       3			
Other securities       1,365       1,361         Total investment securities (market value, \$78,917, 1999; \$88,256, 1996)       78,768       84,016         Total long, net of uncarried income       704,096       611,493         Less reserve for loan losses       11,900       11,404         Net loans       692,196       600,089         Premises and equipment       18,630       17,986         Other real estate owned       1950       3,547         Interest receivable       0,090       7,030         Other assets       15,178       6,684         Intangible assets       23,448       24,346         Total Assets       \$1,088,162       \$1,053,988         LIABILITIES       133,073       137,169         Savings       134,067       148,461         Total deposits       833,258       875,996         Interest-bearing demand       13,436       10,417         Federal funds purchased       833,258       875,996         Interest, taxes and other liabilities       84,000       -         Common stock, \$1 par value in 1999 and 1998, respectively, 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively       8,992       8,992         Additional paid-in capital       999,00,000 shares authorized; <td></td> <td></td> <td></td>			
Total investment securities (market value, \$78,917, 1999;       \$\$8,256, 1998).         Total investment securities (market value, \$78,917, 1999;       \$\$8,256, 1998).         Total loans, net of uncarned income       704,096         Total investment securities (market value, \$78,917, 1999;       \$\$78,768         State of uncarned income       704,096         Net loans       692,196         Premises and equipment       1,950         Other real extate owned       1,950         Intaragible assets       23,448         Total Assets       \$\$1,088,162         Interest-toerivable       \$\$1,039,988         LIABILITIES       133,073         Demond       \$\$115,288       \$\$123,992         Interest-bearing demand       \$\$133,073       137,169         Savings       133,073       137,169         Savings       \$\$146,790       466,370         Total deposits       \$\$33,258       \$\$7,996         Interest-toering demand       \$\$1,3436       10,417         Federal funds purchased.       \$\$1,461       \$\$1,462,790         Securities sold under agreements to repurchase.       \$\$1,022,88       \$\$2,3992         Interest-toering demand       \$\$13,436       10,417         Federal funds purchased.			
		1,305	1,501
	Total investment securities (market value, \$78,917, 1999;		
Total loans, net of unearned income       704,096 $611,493$ Less reserve for loan losses       11,900 $11,404$ Net loans       692,196 $600,089$ Premises and equipment       18,630 $17,986$ Other real estate owned       1,950 $3,547$ Interest receivable       8,090 $7,030$ Other asets       15,178 $6,684$ Intangible assets       23,448 $24,346$ Total Assets       \$1,088,162       \$1,053,988         LIABILITIES       Demand       \$115,288       \$123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       41,062       47,680         Other indebtedness       10,218       18,176         Souties sold under agreements to repurchase       10,218       18,176         Other indebtedness       10,218       18,176         Souties sold under agreements to repurchase       41,062       4	\$88,256, 1998)		
Less reserve for loan losses       11,900       11,404         Net loans       692,196       600,089         Premises and equipment       1,950       3,547         Interest receivable       8,090       7,030         Other real estate owned       1,950       3,547         Interest receivable       8,090       7,030         Other assets       23,448       24,346         Total Assets       \$115,178       6,684         Interest-bearing demand       \$115,288       \$123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       833,258       875,996         Other indebtedness       41,062       47,680         Other indebtedness       10,218       18,176         StocKHOLDERS' EQUITY       8,992       8,992         Common stock, \$1 par value in 1999 and 1998, respectively: 8,726,836 and       8,992       8,992         8,991,586 shares issued in 1999 and 1998, respectively: 8,726,836 and       8,992       8,992         Additional paid-in capital       69,372       <		704,096	611,493
Net loans $692,196$ $600,089$ Premises and equipment $18,630$ $17,986$ Other real estate owned $1,950$ $3,547$ Interest receivable $1,950$ $3,547$ Interest receivable $15,178$ $6,684$ Intangible assets $23,448$ $24,346$ Total Assets $$1,053,988$ $23,448$ $24,346$ Deposits:       Demand $$133,073$ $137,169$ Deposits: $133,073$ $137,169$ $383,258$ $875,996$ Interest, taxes and other liabilities $833,258$ $875,996$ $10,417$ Federal funds purchased $86,700$ $ 86,700$ $-$ Securities sold under agreements to repurchase $10,218$ $18,176$ $984,674$ $952,269$ STOCKHOLDERS' EQUITY         Common stock, \$1 par value in 1999 and 1998, respectively, $8,726,836$ and $8,792$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$ $8,992$		11,900	11,404
Note of the second equipment       18,630       17,986         Other real estate owned       1,950       3,547         Interest receivable       8,090       7,030         Other rassets       15,178       6,684         Intangible assets       23,448       24,346         Total Assets       \$115,288       \$123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       41,062       47,680         Other indebtedness       10,218       18,176       984,674       952,269         STOCKHOLDERS' EQUITY       34,264       34,306       69,372       60,372       69,372       60,250       10,218       18,176         Other indebtedness       1999 and 1998, respectively; 8,726,836 and 8,767,552 shares issued in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively       34,264       34,306         Retained eamings       (2,945)       (1,403)       34,264			
Other real estate owned       1,950       3,547         Interest receivable       8,090       7,030         Other assets       15,178       6,684         Intangible assets       23,448       24,346         Total Assets       \$1,088,162       \$1,053,988         LIABILITIES       138,107       148,461         Deposits:       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       833,258       875,996         Interest, taxes and other liabilities       86,700       41,062       47,680         Other indebtedness       10,218       18,176       984,674       952,269         StOCKHOLDERS' EQUITY       34,264       34,306       69,372       60,250         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       (2,2,945)       (1,403)         Unallocated ESOP shares       (2,2,945)       (1,403)         Unallocated ESOP shares       (2,2,45)       (1,403)         Unallocated ESOP shares       (2,4,	Net loans		
Sinterest receivable       \$,090       7,030         Other assets       15,178       6,684         Intangible assets       23,448       24,346         Total Assets       \$1,088,162       \$1,088,162         Deposits:       \$115,288       \$123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       13,436       10,417         Federal funds purchased       83,258       875,996         Other indebtedness       10,218       18,176         Other indebtedness       984,674       952,269         STOCKHOLDERS' EQUITY       34,264       34,306         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         8,767,552 shares outstanding in 1999 and 1998, respectively; 3,726,836 and       8,992       8,992         Additional paid-in capital       69,372       60,272       60,252         Trasury stock, at cost       (2,945)       (1,403)       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)       (5,473)       1,238         Total Stockholders' Equity       103,488 </td <td>Premises and equipment</td> <td>,</td> <td></td>	Premises and equipment	,	
Other assets       15,178       6,684         Intangible assets $23,448$ $24,346$ Total Assets       \$1,088,162       \$1,053,988         LIABILITIES         Deposits:       \$115,288       \$123,992         Interest-bearing demand       \$133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       -         Securities sold under agreements to repurchase       41,062       47,680         Other indebtechess       10,218       18,176         StOCKHOLDERS' EQUITY       984,674       952,269         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         8,767,552 shares issued in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         4dditional paid-in capital       34,264       34,306         Retained earnings       (2,945)       (1,403)         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,6	Other real estate owned		
Definit abole       23,448       24,346         Total Assets       \$1,088,162       \$1,053,988         LIABILITIES       133,073       137,169         Deposits:       133,073       137,169         Demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       41,062       47,680         Other indebtedness       10,218       18,176       10,218       18,176         Total Liabilities       984,674       952,269       952,269       10,218       18,176         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively: 3,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively: 3,4264       34,264       34,306         Retained earnings       69,372       60,250       14,403       1,43,306       1,41,433         Unallocated ESOP shares       (722)       (1,403)       (1,403)       1,238       103,488       101,719			
Total Assets       \$1,088,162       \$1,053,988         LIABILITIES         Deposits:       \$115,288       \$123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       -         Securities sold under agreements to repurchase       41,062       47,680         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY       8,992       8,992         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719			
LIABILITIES         Deposits:         Demand       \$ 115,288       \$ 123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       41,062       47,680         Other indebtedness       10,218       18,176         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively       8,992       8,992         Additional paid-in capital       69,372       60,257       60,250         Treasury stock, at cost       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	Intangible assets		
Deposits:       \$ 115,288       \$ 123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       —         Securities sold under agreements to repurchase       41,062       47,680         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY       984,674       952,269         Additional paid-in capital       34,264       34,306         8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	Total Assets	\$1,088,162	\$1,053,988
Deposits:       \$ 115,288       \$ 123,992         Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       —         Securities sold under agreements to repurchase       41,062       47,680         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY       984,674       952,269         Additional paid-in capital       34,264       34,306         8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	LIABILITIES		
Demand       \$ 115,288       \$ 123,992         Interest-bearing demand       33,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       -         Securities sold under agreements to repurchase       41,062       47,680         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY       984,674       952,269         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         A;767,552 shares outstanding in 1999 and 1998, respectively; 8,726,836 and       34,264       34,306         Retained earnings       69,372       60,250       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238       101,719			
Interest-bearing demand       133,073       137,169         Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       -         Securities sold under agreements to repurchase       41,062       47,680         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY       984,674       952,269         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         8,991,586 shares issued in 1999 and 1998, respectively       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	Demand	\$ 115,288	\$ 123,992
Savings       138,107       148,461         Time       446,790       466,374         Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700       -         Securities sold under agreements to repurchase       41,062       47,680         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY         Common stock, \$1 par value in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719		133,073	137,169
Time $446,790$ $466,374$ Total deposits $833,258$ $875,996$ Interest, taxes and other liabilities $13,436$ $10,417$ Federal funds purchased $86,700$ $-$ Securities sold under agreements to repurchase $41,062$ $47,680$ Other indebtedness $10,218$ $18,176$ Total Liabilities $984,674$ $952,269$ STOCKHOLDERS' EQUITY         Common stock, \$1 par value in 1999 and 1998, respectively; $8,726,836$ and $8,767,552$ shares outstanding in 1999 and 1998, respectively: $8,726,836$ and $8,767,552$ shares outstanding in 1999 and 1998, respectively $8,992$ $8,992$ Additional paid-in capital $69,372$ $60,250$ Treasury stock, at cost $(2,945)$ $(1,403)$ Unallocated ESOP shares $(722)$ $(1,664)$ Accumulated other comprehensive (loss) income $(5,473)$ $1,238$ Total Stockholders' Equity $103,488$ $101,719$		138,107	148,461
Total deposits       833,258       875,996         Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased.       86,700	8		466,374
Interest, taxes and other liabilities       13,436       10,417         Federal funds purchased       86,700			875.006
Federal funds purchased       86,700         Securities sold under agreements to repurchase       41,062       47,680         Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY         Common stock, \$1 par value in 1999 and 1998, 10,000,000 shares authorized;       8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and         8,767,552 shares outstanding in 1999 and 1998, respectively       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	lotal deposits		
Securities sold under agreements to repurchase41,06247,680Other indebtedness10,21818,176Total Liabilities984,674952,269STOCKHOLDERS' EQUITYCommon stock, \$1 par value in 1999 and 1998, 10,000,000 shares authorized; 8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively8,9928,992Additional paid-in capital34,26434,306Retained earnings69,37260,250Treasury stock, at cost(2,945)(1,403)Unallocated ESOP shares(722)(1,664)Accumulated other comprehensive (loss) income(5,473)1,238Total Stockholders' Equity103,488101,719	Interest, taxes and other liabilities		10,417
Other indebtedness       10,218       18,176         Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY         Common stock, \$1 par value in 1999 and 1998, 10,000,000 shares authorized; 8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	Federal funds purchased		47 (00
Total Liabilities       984,674       952,269         STOCKHOLDERS' EQUITY         Common stock, \$1 par value in 1999 and 1998, 10,000,000 shares authorized; 8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and 8,767,552 shares outstanding in 1999 and 1998, respectively       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         103,488       101,719	9 ·		
Total Elabilities	Other indebtedness	10,218	18,176
Common stock, \$1 par value in 1999 and 1998, 10,000,000 shares authorized;         8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and         8,767,552 shares outstanding in 1999 and 1998, respectively       8,992         Additional paid-in capital       34,264         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         103,488       101,719	Total Liabilities	984,674	952,269
Common stock, \$1 par value in 1999 and 1998, 10,000,000 shares authorized;         8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and         8,767,552 shares outstanding in 1999 and 1998, respectively       8,992         Additional paid-in capital       34,264         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         103,488       101,719	STOCKHOLDERS' EQUITY		
8,991,586 shares issued in 1999 and 1998, respectively; 8,726,836 and       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	-		
8,767,552 shares outstanding in 1999 and 1998, respectively       8,992       8,992         Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	8 001 586 charge issued in 1999 and 1998 respectively. 8 776 836 and		
Additional paid-in capital       34,264       34,306         Retained earnings       69,372       60,250         Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719	8 767 557 shares outstanding in 1000 and 1008 respectively	8.992	8,997
Retained earnings.       69,372       60,250         Treasury stock, at cost .       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity.       103,488       101,719			
Treasury stock, at cost       (2,945)       (1,403)         Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719			
Unallocated ESOP shares       (722)       (1,664)         Accumulated other comprehensive (loss) income       (5,473)       1,238         Total Stockholders' Equity       103,488       101,719			
Accumulated other comprehensive (loss) income         (5,473)         1,238           Total Stockholders' Equity         103,488         101,719			
Total Stockholders' Equity	Unallocated ESOP shares		
	-		
Total Liabilities and Stockholders' Equity\$1,088,162\$1,053,988			
	Total Liabilities and Stockholders' Equity	\$1,088,162	\$1,053,988



## **Consolidated Statements of Income**

(Amounts in Thousands, Except Share and Per Share Data)

	Year	· 31	
	1999	1998	1997
Interest Income			
Interest and fees on loans	\$58,036	\$62,323	\$59,753
Interest on securities available for sale Interest on investment securities:	13,217	9,060	9,128
U.S. Treasury securities	41	110	225
U.S. Government agencies and corporations	41	117	337
States and political subdivisions, tax exempt	269	1,034	2,333
Other securities	3,940	3,989	3,205
Interest on federal funds sold	104	90 1 504	85
Interest on deposits in banks	403 482	1,594	949
Total interest income	76,492	3,006	44
		81,213	75,834
Interest Expense			
Interest on deposits	29,137	34,374	28,773
Interest on short-term borrowings	2,332	2,295	2,623
Interest on other indebtedness	781	1,459	1,494
Total interest expense	32,250	38,128	32,890
Net interest income	44,242	43,085	42,944
Provision for loan losses	2,893	6,250	4,963
Net interest income after provision for loan losses	41,349	36,835	37,981
Non-Interest Income			
Fiduciary income	2,092	1,682	1,678
Service charges on deposit accounts	3,640	3,746	3,289
Other service charges, commissions and fees	1,476	2,935	2,979
Net securities gains		25	6
Other operating income	3,524	1,732	709
Pension termination gain		1,062	
Total non-interest income	10,732	11,182	8,661
Non-Interest Expense			
Salaries and employee benefits	12 122	12 242	11 226
Occupancy expense of bank premises	13,132 2,128	12,242	11,336
Furniture and equipment expense	1,743	1,943	1,679
Goodwill and core deposit amortization	2,049	1,965 2,061	1,642
Other operating expense	8,405	10,541	1,379 8,636
Total non-interest expense	27,457	28,752	
Income before income taxes	24,624		24,672
Income tax expense	7,772	19,265 6,164	21,970 6,876
Net Income	\$16,852	\$13,101	\$15,094
Weighted average basic shares outstanding	8,766,209	8,800,546	8,828,791
Basic earnings per common share	\$1.92	\$1.49	\$1.71
Diluted earnings per common share	\$1.91	\$1.49	\$1.71
		¥7+12	Ψ1+(1

## **Consolidated Statements of Cash Flow**

(Amounts in Thousands)

	Years Ended December 31				
	1999	1998	1997		
Operating Activities					
Cash flows from operating activities:		•			
Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 16,852	\$ 13,101	\$ 15,094		
Provision for loan losses	2,893	6,250	4,963		
Depreciation of premises and equipment	1,413	1,514	1,192		
Amortization of intangibles	2,020	1,915	647		
Net investment amortization and accretion	483	32	(332)		
Net gain on the sale of assets	(832)	(1,375)	(103)		
(Increase) decrease in interest receivable	(1,060)	658	(358)		
(Increase) decrease in other assets	(3,668)	2,958	1,046		
Decrease in other liabilities	(754)	(1,033)	(2,857)		
Other, net	80	88	(51)		
Net cash provided by operating activities	17,427	24,108	19,241		
Investing Activities Cash flows from investing activities:					
Proceeds from sales of securities available for sale	8,203		18		
Proceeds from maturities and calls of securities available for sale	30,881	100,920	24,762		
Proceeds from maturities and calls of investment securities	5,278	25,488	26,509		
Proceeds from sale of credit card loans		15,590			
Purchase of securities available for sale	(69,611)	(132,381)	(35,090)		
Purchase of investment securities	<u></u>	(300)	(26,447)		
Net (increase) decrease in loans made to customers	(87,986)	37,664	(27,014)		
Cash (used in ) provided by branch acquisitions, net	(1,417)	—	39,658		
Purchase of premises and equipment	(2,222)	(726)	(2,018)		
Proceeds from sale of equipment	82	287	16		
Net cash provided by (used in) investing activities	(116,792)	46,542	394		
Financing Activities Cash flows from financing activities:					
Net (decrease) increase in demand and savings deposits	(23,154)	28,556	(8,507)		
Net (decrease) increase in time deposits	(19,579)	(6,351)	30,398		
Net increase (decrease) in short-term debt	80,082	(7,376)	(23,443)		
Repayment of long-term debt	(7,993)	(7,768)	(2,412)		
Proceeds from long-term borrowings		1,500	11,500		
Acquisition of treasury stock	(1,542)	(1,796)	_		
Reissuance of treasury stock		—	17		
Cash paid in lieu of fractional shares	(18)	(27)	(22)		
Dividends paid	(7,730)	(7,415)	(7,345)		
Net cash provided by (used in) financing activities	20,066	(677)	186		
Cash and Cash Equivalents					
Net (decrease) increase in cash and cash equivalents	(79,299)	69,973	19,821		
Cash and cash equivalents at beginning of year	117,096	47,123	27,302		
Cash and cash equivalents at end of year	\$ 37,797	\$ 117,096			
	ψ 31,171	ψ 117,070	\$ 47,123		



# **Consolidated Statements of Stockholders' Equity**

(Amounts in Thousands, Except Share and Per Share Information)

	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Unallocated ESOP Shares	Accumulated Other Comprehensive Income (Loss)	Total
Balance, December 31, 1996 Comprehensive income:	\$ 32,015	\$11,283	\$46,815	\$(1,288)	\$ —	\$ 433	\$ 89,258
Net income Other comprehensive income: Unrealized holding gains on securities available-for-sale,			15,094		_	_	15,094
net of tax Less reclassification adjustment for gains realized in net		_	·	_	_	822	822
income, net of tax					<u> </u>	(4)	(4)
Comprehensive income Common dividends declared	<u> </u>	·	15,094	_		818	15,912
(\$.83 per share) Change from \$5.00 par value to	—		(7,345)		· <u> </u>		(7,345)
\$1.00 par value Reissuance of 909 treasury shares at	(23,023)	23,023	_	—	·		—
\$18.96 per share		·	· · <u> </u>	17		<u> </u>	17
Balance, December 31, 1997 Comprehensive income:	8,992	34,306	54,564	(1,271)		1,251	97,842
Net income Other comprehensive income: Unrealized holding losses on securities available-for-sale,		_	13,101	_	—		13,101
net of tax Less reclassification adjustment for gains realized in net		_				• (11)	(11)
income, net of tax	—					(2)	(2)
Comprehensive income Common dividends declared	—		13,101	—		(13)	13,088
(\$.84 per share)		—	(7,415)		_	_	(7,415)
weighted cost of \$29.76 per share Purchase 5,156 treasury shares at			_	_	(1,664)	—	(1,664)
\$25.50 per share			<u> </u>	(132)			(132)
Balance, December 31, 1998 Comprehensive income:	8,992	34,306	60,250	(1,403)	(1,664)	1,238	101,719
Net income Other comprehensive income: Unrealized holding losses on securities available-for-sale,	_	_	16,852	_		_	16,852
net of tax Less reclassification adjustment for gains realized in net	<u> </u>	_			_	(6,711)	(6,711)
income, net of tax							
Comprehensive income Common dividends declared			- 16,852	—		(6,711)	10,141
(\$.88 per share) Purchase 71,589 treasury shares		—	(7,730)			_	(7,730)
at \$21.54 per shareAllocation of ESOP shares		(42)		(1,542)	942		(1,542) 900
Balance, December 31, 1999	•						

#### Note 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accounting and reporting policies of First Community Bancshares, Inc. and subsidiary (First Community or the Company) conform to generally accepted accounting principles and to predominant practices within the banking industry. In preparing financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Assets held in an agency or fiduciary capacity are not assets of the Company and are not included in the accompanying consolidated balance sheets.

#### **Principles of Consolidation**

The consolidated financial statements of First Community include the accounts of its wholly owned subsidiary. All significant intercompany balances and transactions have been eliminated in consolidation. In the Parent Company financial statements, the investment in subsidiary is stated at equity in the net assets of the subsidiary increased by the unamortized portion of the excess of fair value over the cost of net assets acquired, where applicable.

#### Securities Available for Sale

Securities to be held for indefinite periods of time including securities that management intends to use as part of its asset/liability management strategy, and that may be sold in response to changes in interest rates, changes in prepayment risk, or other similar factors are classified as available for sale and are recorded at market value. Unrealized appreciation or depreciation in market value above or below amortized cost is included in stockholders' equity net of income taxes which is entitled "Other Comprehensive Income." Premiums and discounts are amortized to expense or accreted to income over the life of the security. Gain or loss on sale is based on the specific identification method.

#### **Investment Securities**

Investments in debt securities which management has the ability and intent to hold to maturity are carried at cost. Premiums and discounts are amortized to expense and accreted to income over the lives of the securities. Gain or loss on the call or maturity of investment securities, if any, is on the specific identification method. At December 31, 1999 and 1998, no securities were held for trading purposes and no trading account was maintained.

#### **Reserve for Loan Losses**

The reserve for loan losses is available to absorb future loan charge-offs. The allowance is increased by provisions charged to operations and reduced by losses, net of recoveries. The amount charged to operations is based on several factors including: (1) analytical reviews of significant commercial and commercial real estate loans and loan loss experience in relationship to outstanding loans to determine an adequate reserve for loan losses required for outstanding loans; (2) a continuing review of loans evaluated by the loan review process as less than satisfactory, all non-performing loans and overall portfolio quality; (3) regular examinations and appraisals of the loan portfolio conducted by federal and state supervisory authorities; and (4) management's judgment with respect to current and expected economic conditions, the level of delinquencies and non-accrual loans, trends in the volume and term of loans, anticipated impact from changes in lending policies and procedures, and any concentration of credit in certain industries or geographic areas.



Impaired loans are evaluated in accordance with Statement of Financial Accounting Standards (SFAS) No. 114, "Accounting by Creditors for Impairment of a Loan," which requires an allowance to be established as a component of the reserve for loan losses for certain loans (using the discounted cash flows or fair value of collateral) when it is probable that all amounts due pursuant to contractual terms of the loan will not be collected and the recorded investment in the loan exceeds the fair value. Management reviews the impairment status of all loans designated as non-accrual or which have been classified as "substandard" or "doubtful" by the Company's loan review process. Management does not individually evaluate certain smaller balance, homogeneous loans, such as consumer installment loans and residential mortgage loans for impairment. These loans are evaluated on an aggregate basis using a formula-based approach in accordance with the Company's policy. All of the loans deemed to be impaired were evaluated using the fair value of the collateral as the measurement standard.

#### **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation. Depreciation of both buildings and improvements as well as for equipment is computed on the straight-line method over estimated useful lives. Maintenance and repairs are charged to current operations while betterments are capitalized. Disposition gains and losses are reflected in current operations.

Long-lived assets to be held and those to be disposed of and certain intangibles are evaluated for impairment in accordance with Statement of Financial Accounting Standards (SFAS) No. 121 "Accounting for the Impairment of Long-Lived Assets or for Long-Lived Assets to be Disposed Of".

#### **Income on Loans**

Accrual of interest on loans is based generally on the daily amount of principal outstanding. It is the Company's policy to discontinue the accrual of interest on loans based on their payment status and evaluation of the related collateral and the financial strength of the borrower. The accrual of interest income is normally discontinued when a loan becomes 90 days past due as to principal or interest. Management may elect to continue the accrual of interest when the loan is well secured and in process of collection. When interest accruals are discontinued, interest accrued and not collected in the current year is reversed and interest accrued and not collected from prior years is charged to the reserve for possible loan losses. Consumer revolving credit loans that become 180 days past due are automatically charged to the reserve for loan losses.

#### Loan Fee Income

Loan origination fees are recorded as a reduction of direct costs associated with loan processing, including salaries, review of legal documents, obtainment of appraisals, and other direct costs. Fees in excess of those related costs are deferred and amortized over the life of the related loan. Loan commitment fees are deferred and amortized over the related commitment period.

#### **Other Real Estate Owned**

Other real estate owned and acquired through foreclosure is stated at the lower of cost or fair market value less estimated costs to sell. Loan losses arising from the acquisition of such properties are charged against the reserve for possible loan losses. Expenses incurred in connection with operating the properties, subsequent write-downs and gains or losses upon sale are included in other non-interest income and expense. General reserves for loss on the disposition of other real estate are established through charges against current operations.

#### **Unallocated ESOP Shares**

The cost of unallocated employee stock ownership plan shares are included as a component of stockholders' equity. The plan shares are allocated to participant accounts over a period not to exceed seven years based upon relative employee compensation.

### **Intangible Assets**

The investment in subsidiary and branches in excess of amounts attributable to tangible and identified intangible assets at dates of acquisition is recorded as goodwill and is being amortized to operations over a period of fifteen years using the straight-line method. The unamortized balance of goodwill was \$22,913,000 and \$23,684,000 at December 31, 1999 and 1998, respectively. A portion of the cost of purchased subsidiaries has been allocated to values associated with the future earnings potential of acquired deposits and is being amortized over the estimated lives of the deposits which range from seven to ten years. The unamortized balance of identified intangibles associated with acquired deposits was \$535,000 and \$662,000 at December 31, 1999 and 1998, respectively.

#### **Income Taxes**

The Company accounts for taxes using the provisions of SFAS No. 109, "Accounting for Income Taxes," which, under the asset and liability method, provides deferred income taxes which are recognized for the tax consequences of "temporary differences" by applying enacted statutory tax rates to the differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities. Under SFAS No. 109, the effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

#### **Reclassifications**

Certain amounts included in the 1998 and 1997 financial statements have been reclassified to conform to the presentation used in preparation of the 1999 financial statements.

#### **Recent Accounting Pronouncement**

SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", was issued in June 1998. SFAS No. 133 sets forth a comprehensive approach to addressing the accounting for derivative instruments, including certain derivative instruments embedded in other contracts, and hedging activities. This standard addresses the type of activities, which are included within the definition of derivatives and embedded derivatives, and identifies the methods to be used for valuation and income recognition. In addition to the derivative and hedging activities addressed, the standard also allows a one-time transfer of securities from the held-to-maturity to the available-for-sale or the trading category, which can only be applied at the date of initial application of the Statement. This Statement will be effective for all fiscal quarters of all fiscal years beginning after June 15, 2000. Earlier application of the provisions of this Statement is encouraged but is permitted only as of the beginning of any fiscal quarter. Management is currently in the process of evaluating the impact of Statement No. 133.

#### **Cash Flows**

In 1999, 1998 and 1997 for purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold, and interest bearing balances available for immediate withdrawal. Interest and income taxes paid in 1999, 1998 and 1997 were as follows:

	1999	1998	1997
		ounts in Thouse	ands)
Interest	\$33,175	\$38,267	\$32,726
Income taxes	8,195	6,744	6,433
Supplemental Schedule of Non-Cash Transactions			
Transfers of loans to other real estate owned	\$ 1,667	\$ 3,588	\$ 862
Unrealized loss (gain) on securities available for sale	11,184	21	(1,375)



#### Note 2. Acquisitions

On September 28, 1999, First Community Bank, N.A. ("FCBNA"), the Company's wholly-owned banking subsidiary acquired 100% of the common stock of United First Mortgage, Inc. ("UFM"), headquartered in Richmond, Virginia. UFM is a mortgage brokerage company and when acquired had assets of approximately \$6.4 million and 9 offices located in a geographic region along a corridor of Interstates 64 and 81 and ranging from Virginia Beach, Virginia to Harrisonburg, Virginia. Pursuant to the Agreement, FCBNA exchanged cash of \$1.95 million for all of UFM's outstanding 3,000 common shares with provisions for additional consideration contingent upon the financial performance of UFM in subsequent years. The total initial consideration paid resulted in an intangible asset of approximately \$1.2 million, which is being amortized on a straight-line basis over a 15-year period. The contingent payments to be made in subsequent years will be capitalized as goodwill upon the determination of the contingent payment amounts and amortized over the remaining useful life, if any, of the original goodwill purchase. The acquisition was accounted for under the purchase method of accounting. Accordingly, results of operations of UFM are included in the consolidated results from the date of acquisition. Subsequent to the merger, UFM operates as a wholly owned subsidiary of FCBNA. Presently, all loans originated by UFM are classified as held for sale and are included in total loans outstanding as of December 31, 1999. The loans are reviewed individually and presented at the lower of cost or market value, however, due to the short turnaround on outstanding commitments to sell these loans, and the fact that investors are identified at the point of the loan commitment, the market value is generally greater than cost. UFM does not securitize the loans that are available for sale and UFM does not retain servicing on any of the loans sold.

The following unaudited proforma financial information shows the effect of the UFM acquisition as if the transaction had been consummated on January 1, 1998:

#### First Community Bancshares, Inc.

Proforma Unaudited Supplemental Financial Information (Amounts in thousands except per share data)

	1999	1998
Net Interest Income	\$44,208	\$43,037
Net Income	16,718	13,371
Basic Earnings Per Common Share	1.89	1.50

#### Note 3. Securities Available for Sale

As of December 31, the amortized cost and market value of securities classified as available for sale are as follows:

		19	99	
	Amortized Cost	Unrealized Gains	Unrealized Losses	Market Value
		(Amounts ir	n Thousands)	
U.S. Government agency securities	\$149,020	\$ 73	\$ (5,457)	\$143,636
States and political subdivisions	35,068	.340	(2,053)	33,355
Other securities	37,138	518	(2,542)	35,114
Total	\$221,226	\$ 931	\$(10,052)	\$212,105
	1998			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Market Value
		(Amounts ir	n Thousands)	
U.S. Government agency securities	\$119,236	\$ 713	\$ (441)	\$119,508

U.S. Government agency securities	\$119,236	\$ 713	\$ (441)	\$119,508
States and political subdivisions	36,458	1,470	(585)	37,343
Other securities	35,437	915	(9)	36,343
Total	\$191,131	\$3,098	<u>\$(1,035</u> )	<u>\$193,194</u>

Securities available for sale with market values of \$175,911,000 and \$65,421,000 at December 31, 1999 and 1998, respectively, were pledged to secure public deposits, securities sold under agreements to repurchase and other short-term borrowings and for other purposes.

As a condition to membership in the Federal Home Loan Bank System, the Company's wholly owned banking subsidiary, FCBNA, is required to subscribe to a minimum level of stock in the Federal Home Loan Bank ("FHLB"). At December 31, 1999, FCBNA owned approximately \$5.1 million in stock in the FHLB of Atlanta, which is classified as available for sale.

The amortized cost and market value of securities available for sale by contractual maturity, at December 31, 1999, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. During 1997, sales of securities available for sale resulted in gains of \$6,000; the proceeds from these sales were \$18,000. There were no sales of securities available for sale during 1998 or 1999. During 1998, calls of securities available for sale resulted in a gain of approximately \$4,000. The basis for evaluating the gain or loss realized is the amortized cost. The following table presents maturities of investment securities available for sale by type on both an amortized cost and market value basis at December 31, 1999:

	U.S. Government Agencies & Corporations	States and Political Subdivisions	Other Securities	Total	Tax Equivalent Purchase Yield
		(Amour	in Thousar	nds)	
Amortized Cost					
Maturity:			*	ф <b>г</b> сосо	5 220/
Within one year	\$ 4,858	\$ 380	\$	\$ 5,238	5.33%
After one year through five years	30,395	4,998	—	35,393	6.08%
After five years through ten years	50,144	5,087	29,027	84,258	6.48%
After ten years	63,623	24,603	8,111	96,337	6.81%
Total amortized cost	<u>\$149,020</u>	\$35,068	<u>\$37,138</u>	\$221,226	
Tax equivalent purchase yield	6.23%	8.21%	4.67%	6.53%	1
Average maturity (in years)	12.16	12.56	12.96	12.36	
Market Value					
Maturity:					
Within one year	\$ 4,839	\$ 380	\$ —	\$ 5,219	
After one year through five years	29,445	5,061		34,506	
After five years through ten years	48,150	5,285	26,500	79,935	
After ten years	61,202	22,629	8,614	92,445	
Total market value	\$143,636	\$33,355	\$35,114	\$212,105	



## Note 4. Investment Securities

The following table presents amortized cost and approximate market values of investment securities at December 31:

	1999					
		ortized Cost	Unrealized Gains	Unrealized Losses	Marke Value	
			(Amounts in	Thousands)		
U.S. Treasury securities U.S. Government agencies and	\$	100	\$	\$	\$ 10	)0
corporations		3,663	3	(59)	3,60	
States and political subdivisions	73	3,640	810	(613)	73,83	
Other securities	1	1,365	10	(2)	<u> </u>	<u>13</u>
Total	<u>\$78</u>	3,768	<u>\$823</u>	<u>\$(674</u> )	<u>\$78,91</u>	17
			199	98		
		ortized Cost	1998 Unrealized Gains	Unrealized Losses	Marke Value	

	_							
			(Amo	unts in	Thousands)			
U.S. Treasury securities	\$	100	\$	1	\$ —	\$	101	
U.S. Government agencies and								
corporations	-	7,546		50	(16)		7,580	
States and political subdivisions	74	5,009	4,	191		7	9,200	
Other securities		.,361		14			1,3 <u>75</u>	
Total	\$84	1,016	\$4,	256	<u>\$(16</u> )	<u>\$8</u>	8,256	
						_		

Various investment securities with an amortized cost of approximately \$27,050,000 and \$27,875,000, respectively, were pledged at December 31, 1999 and 1998 to secure public deposits and for other purposes required by law. During 1998, calls of held-to-maturity investment securities resulted in gains of \$21,000; the proceeds from these calls were \$1,021,000. There were no gains from calls of investment securities held to maturity during 1999. The following table presents maturities of investments by type on both an amortized cost and market value basis at December 31, 1999:

	U.S. Treasury	U.S. Government Agencies & Corporations	States & Political Subdivisions	Other Securities	Total	Tax Equivalent Purchase Yield
			(Amounts in Tl	housands)		
Amortized Cost						
Maturity:						
Within one year	\$100	\$ 594	\$ 1,012	\$	\$ 1,706	6.50%
After one year through five years		2,268	3,474	1,065	6,807	7.49%
After five years through ten years		801	30,117	300	31,218	8.33%
After ten years			39,037		39,037	8.82%
Total amortized cost	<u>\$100</u>	\$3,663	<u>\$73,640</u>	<u>\$1,365</u>	<u>\$78,768</u>	
Tax equivalent purchase yield	6.01%	6.17%	8.59%	7.74%	8.46%	
Average maturity (in years)	.5	3.48	10.05	4.02	9.63	

	U.S. Treasury	U.S. Government Agencies & Corporations	States & Political Subdivisions	Other Securities	Total
			(Amounts in T	housands)	
Market Value					
Maturity:					
Within one year	\$100	\$ 585	\$ 1,013	\$ —	\$ 1,698
After one year through five years		2,225	3,530	1,073	6,828
After five years through ten years		797	30,433	300	31,530
After ten years			38,861		38,861
Total market value	<u>\$100</u>	\$3,607	<u>\$73,837</u>	<u>\$1,373</u>	<u>\$78,917</u>

#### Note 5. Loans

Loans consist of the following at December 31:

	1999	1998	
	(Amounts in Thousands)		
Real estate — commercial	\$208,227 24,684	\$170,669 8,988	
Real estate — construction Real estate — residential	24,004	228,218	
Commercial, financial and agricultural	92,739	77,233	
Loans to individuals for household and other consumer			
expenditures	127,227	125,491	
All other loans	62	894	
	\$704,096	\$611,493	

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The banking subsidiary of the Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees. These instruments involve, to varying degrees, elements of credit and interest rate risk beyond the amount recognized on the balance sheet. The contractual amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is not a violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company, upon extension of credit is based on management's credit evaluation of the counterparts. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. To the extent deemed necessary, collateral of varying types and amounts is held to secure customer performance under certain of those letters of credit outstanding at December 31, 1999.



Financial instruments whose contract amounts represent credit risk at December 31, 1999 are commitments to extend credit (including availability of lines of credit) — \$132.1 million, and standby letters of credit and financial guarantees written — \$3.2 million. At December 31, 1999, neither the Company nor its subsidiary have any amounts outstanding representing futures, forward exchange contracts or interest swaps.

In the normal course of business, the Company originates loan commitments. Loan commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral deemed necessary by the Company is based on management's credit evaluation and underwriting guidelines for the particular loan. The total commitments outstanding at December 31, 1999 are summarized as follows:

	1999		
	Notional Amount	Rate	
	(Amounts	in Thousands)	
Real estate — commercial (fixed)	\$ 29,845	7.50 - 10.50%	
Real estate — commercial (variable)	28,346	6.50 - 10.75%	
Real estate — construction (fixed)	16,646	7.75 - 11.25%	
Real estate — construction (variable)	21,345	8.25 - 11.00%	
Real estate — residential (fixed)	1,840	6.50 - 18.00%	
Real estate — residential (variable)	7,388	6.43 - 13.00%	
Commercial, financial, agricultural (fixed)	9,312	5.60 - 13.00%	
Commercial, financial, agricultural (variable)	15,576	6.50 - 13.50%	
Loans to individuals for household and other consumer			
expenditures (fixed)	3,888	5.00 - 18.00%	
Loans to individuals for household and other consumer			
expenditures (variable)	1,125	7.43 - 18.00%	
Total	<u>\$135,311</u>		

Presently, the Company has no significant concentrations of credit risk other than geographic concentrations. Most loans in the current portfolio were made and collateralized in West Virginia and the surrounding Mid Atlantic area. Although portions of the West Virginia economy are closely related to coal and timber, they are supplemented by service industries. The current economies of the Company's markets are seen as relatively stable and are not seen as highly subject to volatile economic change. The Company's presence in three states including North Carolina, Virginia and West Virginia provides additional diversification against geographic concentrations of credit risk.

In the normal course of business, the banking subsidiary of the Company has made loans to directors and executive officers of the Company and its subsidiary. All loans and commitments made to such officers and directors and to companies in which they are officers or have significant ownership interest have been made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons. The aggregate dollar amount of such loans was \$8.6 million and \$7.3 million at December 31, 1999 and 1998, respectively. New loans and payments attributable to the change from 1998 to 1999 total \$3.1 million and \$1.8 million, respectively. The beginning balance of \$7.3 million has been restated from \$9.8 million in the prior year due to the consolidation of the banking subsidiaries with and into First Community Bank, N.A. and a reduction in the number of directors.

### Note 6. Reserve for Loan Losses

Activity in the reserve for loan losses was as follows:

	1999	<u>    1998    </u>	
	(Amounts in Thousands)		
Balance, January 1	\$11,404	\$11,406	\$ 8,987
Recoveries credited to reserve	610	736	673
Provision for the year charged to operations	2,893	6,250	4,963
Reserve acquired in acquisitions			1,981
	14,907	18,392	16,604
Loans charged-off	3,007	6,988	5,198
Balance, December 31	<u>\$11,900</u>	<u>\$11,404</u>	<u>\$11,406</u>

The Company consistently applies a monthly review process to continually evaluate loans for changes in credit risk. This process serves as the primary means by which the Company evaluates the adequacy of loan loss reserves. The total loan loss reserve is divided into two categories which apply to i) specifically identified loan relationships which are on non-accrual status, ninety days past due or more and loans with elements of credit weakness (allocated reserves) and ii) formula and unallocated reserves.

Allocated reserves are specifically targeted to cover loan relationships which are identified with significant credit weakness and for which a collateral deficiency may be present. Impaired loans are identified in accordance with Statement of Financial Accounting Standard ("SFAS") No. 5 and measured and recorded in accordance with SFAS No. 114 and SFAS No. 118. The allocated reserves established under the specific identification method are judged based upon the borrower's current operating status and projected liquidation value of pledged collateral.

Formula and unallocated reserves are available to cover the homogeneous pool of loans, which are not specifically identified as potential problems. The formula and unallocated reserve is developed and evaluated against loans in general by specific category (commercial, mortgage, and consumer). To determine the amount of reserve needed for each loan category, a rolling three-year average net loan charge-off percentage is calculated. The calculated percentage is used to determine the required reserve excluding any relationships specifically identified under the allocated reserve method. The Company's policy also requires that the formula reserve percentage be maintained at not less than 1% for each category of loans, irrespective of the historic net charge-off ratio.

The composition of First Community's allowance for loan losses was as follows at December 31, 1999 and 1998:

	December 31 1999	December 31 1998	
	(Amounts in Thousands)		
Specific Reserves	\$ 2,195	\$ 1,642	
Formula and Unallocated Reserves	9,705	9,762	
Total Reserves	\$11,900	<u>\$11,404</u>	

The specific reserve for loan losses increased by \$553,000 when comparing December 31, 1999 to December 31, 1998. The increase is primarily a function of the amount and expected realization of specific loans included in the pool of identified loans. The increase in total reserves corresponds with increases in the total loan portfolio of \$92.6 million. However, a greater portion of the reserve was allocated to the pool of specifically identified loans. Total reserves to total outstanding loans decreased from 1.87% in 1998 to 1.69% at December 31, 1999.



The following table presents the Company's investment in loans considered to be impaired and related information on those impaired loans (in thousands):

	1999	1998
Recorded investment in loans considered to be impaired	\$5,851	\$5,266
Loans considered to be impaired that were on a non-accrual basis	5,851	5,266
Allowance for loan losses related to loans considered to be impaired	1,297	1,019
Average recorded investment in impaired loans	5,247	5,023
Total interest income recognized on impaired loans	124	148

# Note 7. Premises and Equipment

Premises and equipment are comprised of the following as of December 31:

	<u>    1999    </u>	1998
	(Amounts in	n Thousands)
Land	\$ 5,553	\$ 4,552
Bank premises	21,302	20,124
Equipment	13,690	13,906
Equipment	40,545	38,582
Less: accumulated depreciation and amortization	21,915	20,596
Total	\$18,630	<u>\$17,986</u>

### Note 8. Other Indebtedness

The Company's banking subsidiary is a member of the Federal Home Loan Bank ("FHLB") of Atlanta, which provides credit in the form of overnight and long-term advances collateralized by various mortgage assets. Long-term debt from a commercial bank totaling \$7.9 million at December 31, 1998 and used to acquire Blue Ridge Bank, was repaid prior to its final maturity on April 30, 1999.

Long-term debt, included in other indebtedness, consists primarily of structured term advances from the FHLB. Long-term advances from the FHLB and principal payments on correspondent bank debt as of December 31, 1999 and 1998 mature as follows:

	1	1999	•	1998
	Amount	Weighted Average Rate	Amount	Weighted Average Rate
		(Amounts ir	n Thousands)	
1999	s —		\$ 1,200	6.61%
2000	Ψ		1,200	6.61%
2001			1,200	6.61%
2002			1,200	6.61%
2003	8,000	5.95%	9,200	6.04%
2004			1,200	6.61%
2005			700	6.61%
2008	2,000	6.27%	2,000	<u>6.27</u> %
	\$10,000	<u>6.01</u> %	\$17,900	6.28%

Advances from the FHLB are secured by stock in the FHLB of Atlanta, qualifying first mortgage loans, mortgage-backed securities and certain other investment securities. The FHLB advances are subject to restrictions or penalties in the event of prepayment. Other various debt obligations of the Company totaled \$218,000 at December 31, 1999 and \$276,000 at December 31, 1998.

## Note 9. Deposits

At December 31, 1999, the scheduled maturities of certificates of deposit are as follows:

	(Amounts in Thousands)
2000	\$340,936
2001	65,587
2002	20,853
2003	12,678
2004 and thereafter	6,736
	\$446,790

Time deposits include Certificates of Deposit issued in denominations of \$100,000 or more which amounted to \$110.8 million and \$113.4 million at December 31, 1999 and 1998, respectively. Interest expense on these certificates was \$5.4 million, \$6.5 million, and \$5.5 million for 1999, 1998, and 1997, respectively.

### Note 10. Per Share Amounts

Basic earnings per share are based upon the weighted average number of shares of common stock outstanding during the year. The Company's common stock was split five shares for four on March 31, 1997, March 31, 1998 and again on March 31, 1999. All share and per share data have been retroactively adjusted to reflect these stock splits.

## Note 11. Employee Benefits

## **Employee Stock Ownership Plan**

The Company maintains an Employee Stock Ownership and Savings Plan ("KSOP"). Coverage under the plan is provided to all employees meeting minimum eligibility requirements. Annual contributions to the stock portion of the plan are made at the discretion of the Board of Directors, and are allocated to plan participants on the basis of relative compensation. Substantially all plan assets are invested in common stock of the Company. Total expense recognized by the Company related to the Employee Stock Ownership Plan was \$918,000, \$947,000 and \$767,000 in 1999, 1998 and 1997, respectively.

# **Employee Savings Plan**

The Company provides a 401(k) Savings feature within the KSOP that is available to substantially all employees meeting minimum eligibility requirements. The cost of Company contributions under the Savings Plan component of the KSOP was \$149,000, \$99,000, and \$116,000 in 1999, 1998 and 1997, respectively. The Company's matching contributions are at the discretion of the Board up to 50% of elective deferrals of no more than 6% of compensation. The Company matching rate was 25% for 1999, 1998 and 1997.

# **Employee Welfare Plan**

The Company provides various medical, dental, vision, life, accidental death and dismemberment and long-term disability insurance benefits to all full-time employees who elect coverage under this program (basic life, accidental death and dismemberment, and long-term disability coverage is automatic).

During 1998, the Company formed the First Community Bancshares Employee Insurance Plan and Trust, a partially self-funded medical, dental and prescription welfare plan. The health plan is managed by a third party administrator ("TPA"). Monthly employer and employee contributions are made to the trust, against which the TPA processes and pays claims. Stop loss insurance coverage limits the Company's funding requirements and risk of loss to \$50,000 and \$1,533,000 for individual and aggregate claims, respectively.

The Company adopted SFAS No. 106 "Employers' Accounting for Postretirement Benefits Other Than Pensions" as of January 1, 1993. The adoption of Statement 106 resulted in the recognition of a postretirement



benefit obligation at the date of adoption (transition obligation). The Company elected to recognize the obligation over the average remaining life expectancy of the participants. The transition obligation totaled \$634,000 and is being recognized over 17 years. This obligation only applies to a selected group of retirees as retiree benefits were phased out through 1993.

### **Deferred Compensation Plan**

The banking subsidiary of the Company has deferred compensation agreements with certain current and former officers providing for benefit payments over various periods commencing at retirement or death. The balance sheet liability at December 31, 1999 was approximately \$794,000. The expenses associated with this plan for 1999, 1998 and 1997 were \$76,000, \$(11,000) and \$58,000, respectively. As a result of an actuarial adjustment to the life expectancies and the discount rate used in computing the present value of the future benefits, the 1998 cost reflected a reduction in total benefit cost resulting in a net credit of \$11,000.

### **Executive Retention Plan**

In 1999, the Company established an Executive Retention Plan for key members of senior management. This Plan provides for a benefit at normal retirement (age 65) targeted at 15% of final compensation projected at an assumed 3% salary progression rate. Benefits under the Plan become payable at age 62. Actual benefits payable under the Retention Plan are dependent on an indexed retirement benefit formula which accrues benefits equal to the aggregate after-tax income of associated life insurance contracts less the Company's tax-effected cost of funds for that plan year. Benefits under the Plan are dependent on the performance of the insurance contracts and are not guaranteed by the Company.

As of December 31, 1999, the Company had not acquired the associated life insurance contracts. Accordingly, no benefits under the Plan have accrued. The Company funded the contracts during the first quarter of 2000.

In connection with the Executive Retention Plan, the Company has also entered into Life Insurance Endorsement Method Split Dollar Agreements (the "Agreements") with the executives covered under the Retention Plan. Under the Agreements, the Company shares 80% of death benefits (after recovery of cash surrender value) with the designated beneficiaries of the executives under life insurance contracts referenced in the Retention Plan. The Company as owner of the policies retains a 20% interest in life proceeds and a 100% interest in the cash surrender value of the policies.

The Retention Plan also contains provisions for change of control, as defined, which allow the executives to retain benefits under the Plan in the event of a termination of service other than for cause during the twelve months prior to a change in control or anytime thereafter, unless the executive voluntarily terminates his employment within 90 days following the change in control.

Because the Retention Plan was designed to retain the future services of key executives, no benefits are payable under the Plan in the event of voluntary termination prior to retirement age of 62.

### **Stock Options**

In 1999, the Company instituted a Stock Option Plan to encourage and facilitate investment in the common stock of the Company by key executives and to assist in the long-term retention of service by those executives. The Plan covers key executives as determined by the Company's Board of Directors from time to time. Options under the Plan were granted in the form of non-statutory stock options with the aggregate number of shares of common stock available for grant under the Plan set at 275,000 shares. Total options granted under the Plan during 1999 represent the rights to acquire 272,578 shares with deemed grant dates of January 1 for each year 1999 through 2003 resulting in the deemed grant of 54,516 shares in each year of the five-year deemed grant period. All stock options granted pursuant to the Plan vest ratably on the first through the seventh anniversary dates of the deemed grant date. The option price of each stock option is equal to the fair market value of the Company's common stock on the date of each deemed grant during the five-year grant period. Vested stock options granted pursuant to the Plan are exercisable for a period of five years after the date of the grantee's retirement (provided retirement occurs at or after age 62), and at disability, or death. If employment is terminated other than by retirement, disability, or death, vested options must be exercised

within 90 days after the effective date of termination. Any option not exercised within such period will be deemed cancelled.

The Company accounts for options under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25) and related Interpretations. Under APB 25, because the exercise price of the Company's employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized.

Pro forma disclosure information regarding net income and earnings per share is required by SFAS No. 123, and is determined as if the Company had accounted for its employee stock options under one of the fair value methods called for in that Statement. The fair value of options was estimated at the date of grant using the Black-Scholes option pricing model using the following assumptions: i) risk-free interest rate of 6.25%; ii) a dividend yield of 4.5%; iii) volatility factors for the expected market price of the Company's common stock of 32.8%; and iv) a weighted-average expected life of the options of 14.83 years.

Pro forma net income and earnings per share for 1999 would have been as follows:

	1999
	(Amounts in Thousands, Except Per Share Data)
Net income	\$16,818
Basic earnings per share	\$ 1.92
Fully diluted earnings per share	\$ 1.91

A summary of the Company's stock option activity, and related information for the year ended December 31, 1999 is as follows:

	1999		
	Options	Weighted-Average Exercise Price	
Outstanding, beginning of year		\$	
Granted	54,516	24.20	
Exercised			
Forfeited			
Outstanding, end of year	54,516	\$24.20	
Weighted-average fair value of options granted during the year	\$ 4.47		

The exercise price for options outstanding as of December 31, 1999 was \$24.20; however, no options are currently exercisable. The weighted-average remaining contractual life of all options is 14.83 years.

### **Defined Benefit Pension Plan**

In October 1996, the Company's non-contributory defined benefit pension plan was terminated and the Company recorded a curtailment gain for the pending termination of the defined benefit pension plan of \$1,450,000. Additionally, in the first quarter of 1998, after distributing all participant accrued benefits and paying required excise taxes on the dissolution of the defined benefit plan, an additional \$1,062,000 termination gain was recognized. There was no pension cost for the 1999 or 1998 years. Net periodic pension expense in 1997 was as follows:

	1997
	(Amounts in Thousands)
Service cost — benefits earned during the year	\$
Interest expense on projected benefit obligation	496
Expected return on plan assets	(879)
Net amortization and deferral	(56)
Net periodic pension (income) expense	<u>\$(439</u> )



### Note 12. Compensating Balances

Pursuant to agreements with the Federal Reserve Bank, the Company has agreed to maintain cash balances of approximately \$1.0 million in lieu of charges for check clearing and other services.

#### Note 13. Litigation

In the normal course of business, there are various outstanding commitments and contingent liabilities such as threatened legal action and legal proceedings in which the Company and its subsidiary are defendants.

The most significant matter of litigation which is currently active involves a civil suit filed by heirs of one of the Company's trust customers which seeks to overturn the establishment of a private foundation for which the Company's Trust and Financial Services Division serves as Trustee. This suit seeks a total of \$6 million in compensatory and punitive damages as well as the termination of the foundation. The Company and the Trustee believe the creation and operation of the foundation represent the intent and will of the donor; accordingly, the Company has entered a vigorous defense of this suit for the continuation of the foundation's purpose. On October 15, 1998, the plaintiffs in the matter filed a cross motion for partial summary judgment. In a hearing on this motion, the Court requested that the Company, as defendant, file a motion for summary judgement and further ordered that discovery in this case be halted pending receipt of the motion for summary judgement. The motion for partial summary judgement was filed with the Court on January 14, 1999, and in a subsequent ruling, the Court granted the Company's motion finding no wrongdoing by the Company in its discretionary use of principal funds in this matter. This ruling in the Company's favor resolved plaintiffs' major cause of action against the Company.

As of the date of this report, discovery in this matter continues with a number of depositions of material witnesses completed and with other depositions scheduled for the near future. While the ultimate outcome of the matter cannot be predicted, both management and the Company's legal counsel are of the opinion that the remainder of the suit is without merit and will be successfully defended with no material adverse impact on the Company's financial condition.

Subsequent to December 31, 1999, the Company was named as defendant in a civil action brought by a not-for-profit foundation (plaintiff) as beneficiary under a Trust Under Will administered by the Company's Trust and Financial Services Division. The complaint formalized previous asserted but unfiled claims that the Bank as Trustee failed to appropriately acknowledge and follow the investment philosophy set forth by the plaintiff which allegedly resulted in a \$425,000 loss of value of a bequest. The complaint further alleges that the Trustee failed to act prudently with respect to the investment of the Trust funds and alleges that account management fees charged to the Trust account were excessive and did not constitute legitimate services tangibly benefiting the Trust account. The Company vigorously denies these allegations and is preparing an appropriate response to this complaint. The suit seeks recovery of the alleged losses, removal of the Trustee and unspecified punitive damages. At this time, it is not possible to predict the outcome of this action; however, the Company and its legal counsel believe that the Company possesses meritorious defenses and intend to vigorously defend this suit.

Other legal actions have arisen primarily from commercial lending transactions and collection activities. Additionally, the Company is also subject to certain asserted and unasserted potential claims encountered in the normal course of business. In the opinion of management, neither the resolution of these claims nor the funding of credit commitments will have a material effect on the Company's financial position or results of operations.

#### Note 14. Dividends

Community \_\_\_\_\_ Bancshares, Inc.

The primary source of funds for dividends paid by the Company is dividends received from its subsidiary bank. Dividends paid by the subsidiary bank are subject to restrictions by banking regulations. The most restrictive provision of the regulations requires approval by the Office of the Comptroller of the Currency if dividends declared in any year exceed the year's net income, as defined, plus retained net profit of the two preceding years. At December 31, 1999, subsidiary earnings available for distribution as dividends to the Company without prior approval were \$8.4 million.

### Note 15. Regulatory Capital Requirements and Restrictions

First Community Bancshares, Inc. and First Community Bank, N.A. (collectively referred to as "the Bank") are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, which applies only to the Bank, the bank must meet specific capital guidelines that involve quantitative measures of the entity's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The entity's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require First Community Bancshares, Inc. and the Bank to maintain minimum amounts and ratios (set forth in the table on page 43) for total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). As of December 31, 1999, the Company and banking subsidiary met all capital adequacy requirements to which they are subject.

As of December 31, 1999 and 1998, the most recent notifications from the Federal Reserve Board categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum Total Risk-Based, Tier I Risk-Based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since those notifications that management believes have changed the institutions category.

Capital ratios for December 31, 1998 have been restated in order to reflect the merger of the subsidiary entities of the Company with and into First Community Bank, N.A. The ratios presented for 1998 are reflective of the restated combined results as if the combination had occurred prior to 1999.

	December 31, 1999							
	Actual		For Capital Adequacy Purposes		For Capital Adequacy		To Be Capitalized Prom Correc Action Pro	d Under opt ctive
	Amount	Ratio	Amount	Ratio	Amount	Ratio		
Total Capital to Risk-Weighted Assets:				9				
First Community Bancshares, Inc	\$94,484	13.22%	\$57,182	8.00%	\$ N/A	N/A		
First Community Bank, N.A.	79,226	11.12%	56,999	8.00%	71,248	10.00%		
Tier 1 Capital to Risk-Weighted Assets:								
First Community Bancshares, Inc.	\$85,513	11.96%	\$28,591	4.00%	\$ N/A	N/A		
First Community Bank, N.A.	70,283	9.86%	28,499	4.00%	42,749	6.00%		
Tier 1 Capital to Average Assets (Leverage):	•	· · · · ·						
First Community Bancshares, Inc.	\$85,513	8.25%	\$41,442	4.00%	\$ N/A	N/A		
First Community Bank, N.A.	70,283	6.80%	41,364	4.00%	51,704	5.00%		

	December 31, 1997					
	Adequ		For Capital Adequacy Purposes		To Be Capitalized Prom Correc Action Pro	d Under apt ctive
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital to Risk-Weighted Assets:						
First Community Bancshares, Inc	\$84,130	13.25%	\$50,782	8.00%	\$ N/A	N/A
First Community Bank, N.A	66,966	10.45%	51,252	8.00%	64,065	10.00%
Tier 1 Capital to Risk-Weighted Assets:						
First Community Bancshares, Inc.	\$76,153	12.00%	\$25,391	4.00%	\$ N/A	N/A
First Community Bank, N.A.	58,916	9.20%	25,626	4.00%	38,439	6.00%
Tier 1 Capital to Average Assets (Leverage):						·
First Community Bancshares, Inc.	\$76,153	7.37%	\$30,998	3.00%	\$ N/A	N/A
First Community Bank, N.A.	58,916	5.51%	32,057	3.00%	53,428	5.00%

# Note 16. Income Taxes

	Years Ended December 31		
	1999	1998	1997
Income taxes are as follows:	(Amc	ounts in Thous	sands)
Income exclusive of securities gains	\$7,772	\$6,154	\$6,874
Net securities gains		10	2
	<u>\$7,772</u>	\$6,164	\$6,876
	Years I	nded Decem	ber 31
	Years I 1999	Ended Decem	ber 31 1997
•	1999		1997
Income tax provisions consists of:	1999	1998	1997
Current tax expense	<u>1999</u> (Amo \$8,324	1998	1997
	<u>1999</u> (Amo	<u>1998</u> unts in Thous	<b>1997</b>

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Deferred income taxes reflect the net effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts deducted for income tax purposes. The tax effects of significant items comprising the Company's net deferred tax assets as of December 31, 1999 and 1998 are as follows:

	1999	1998
	(Amounts ir	n Thousands)
Deferred tax assets:		
Reserve for loan losses	\$4,659	\$4,463
Unrealized asset losses	243	248
Deferred compensation	1,050	956
Deferred insurance premiums	326	344
Unrealized loss on securities available for sale	3,628	
Total deferred tax assets	<u>\$9,906</u>	\$6,011
Deferred tax liabilities:		
Purchase accounting adjustments	1,384	2,306
Depreciation	311	331
Gain on pension termination	282	497
Unrealized gain on securities available for sale		825
Other	553	592
Total deferred tax liabilities	2,530	4,551
Net deferred tax assets	\$7,376	\$1,460

The reconciliation between the federal statutory tax rate and the effective income tax rate is as follows:

	Years Ended December 31		
	1999	1998	1997
Tax at statutory rate	35.0%	35.0%	35.0%
(Reductions) increases resulting from:			
Tax-exempt interest on investment securities and loans	(7.9%)	(9.6%)	(6.7%)
State income taxes, net of federal benefit	.9%	1.3%	1.1%
Amortization of purchase accounting adjustments	1.8%	2.3%	1.6%
Other, net	<u>   1.8</u> %	<u> </u>	<u>.3</u> %
Effective tax rate	<u>31.6</u> %	<u>32.0</u> %	<u>31.3</u> %

### Note 17. Other Comprehensive Income

The Company currently has one component of other comprehensive income, which includes unrealized gains and losses on securities available for sale and is detailed as follows:

1999	<u> </u>	998	1997
(,	(Amounts in Thousands)		
Other Comprehensive Income:			
Holding (losses) gains arising during the period\$(11,1	84) \$	(17)	\$1,381
Tax benefit (expense)	73	6	(559)
Holding (losses) gains arising during the period, net of tax (6,7	11)	(11)	822
Reclassification adjustment for gains realized in net income,			
net of tax		(4)	(6)
Tax expense of reclassifications		2	2
Other comprehensive (loss) income	11)	(13)	818
Beginning accumulated other comprehensive income 1,2	38 1	,251	433
Ending accumulated other comprehensive (loss) income $(5,4)$	<u>73) \$1</u>	,238	\$1,251



### Note 18. Other Operating Expenses

Included in other operating expenses are certain functional costs, the total of which exceeds one percent of combined interest income and non-interest income. Following are such costs for the years indicated:

	Years Ended December 31				
	19	999	1998	1997	
		(Amounts in Thousands)			
Credit card fees paid	\$	*	\$1,315	\$1,671	
Supplies cost		*	959	*	

\* Cost did not exceed one percent for the reported period.

### Note 19. Fair Value of Financial Instruments

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments" requires disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practical to estimate the value. Statement No. 107 defines a financial instrument as cash, evidence of ownership in an entity, or a contract that conveys or imposes on an entity that contractual right or obligation to either receive or deliver cash for another financial instrument. Fair value is defined as the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price if one exists.

The following summary presents the methodologies and assumptions used to estimate the fair value of the Company's financial instruments presented below. The information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts which will actually be realized or paid upon settlement or maturity on these various instruments could be significantly different.

	1999		19	1998	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
		(Amounts ir	n Thousands)		
Assets:					
Cash and due from banks	\$ 37,791	\$ 37,791	\$ 91,484	\$ 91,484	
Securities available for sale	212,105	212,105	193,194	193,194	
Investment securities	78,768	78,917	84,016	88,256	
Federal funds sold	6	6	25,630	25,630	
Loans (net of reserve for loan losses)	692,196	701,020	600,089	601,205	
Interest receivable	8,090	8,090	7,030	7,030	
Liabilities:		·	·	,	
Demand deposits	115,288	115,288	123,992	123,992	
Interest-bearing demand deposits	133,073	133,073	137,169	137,169	
Savings deposits	138,107	138,107	148,461	148,461	
Time deposits	446,790	443,611	466,374	467,054	
Federal funds purchased	86,700	86,700	0	0	
Securities sold under agreements to repurchase	41,062	41,062	47,680	47,680	
Interest, taxes and other obligations	13,436	13,436	10,417	10,417	
Other indebtedness	10,218	9,276	18,176	18,179	

### Financial Instruments with Book Value Equal to Fair Value

The book values of cash and due from banks, federal funds sold and purchased, securities sold under agreements to repurchase, interest receivable, and interest, taxes and other liabilities are considered to be equal to fair value as a result of the short-term nature of these items.

## Securities Available for Sale

For securities available for sale, fair value is based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments.

#### **Investment Securities**

For investment securities, fair value has been based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments.

#### Loans

For all categories of loans fair value is estimated by discounting the future cash flows using the current rates for similar loans.

#### **Deposits**

Deposits without a stated maturity, including demand, interest-bearing demand, and savings accounts, are reported at their carrying value in accordance with Statement No. 107. No value has been assigned to the franchise value of these deposits. For other types of deposits with fixed maturities, fair value has been estimated by discounting future cash flows based on interest rates currently being offered on deposits with similar characteristics and maturities.

### **Other Indebtedness**

Fair value has been estimated based on interest rates currently available to the Company for borrowings with similar characteristics and maturities.

### Commitments to Extend Credit, Stand-by Letters of Credit, and Financial Guarantees

The amount of off-balance sheet commitments to extend credit, stand-by letters of credit, and financial guarantees is considered equal to fair value. Because of the uncertainty involved in attempting to assess the likelihood and timing of commitments being drawn upon, coupled with the lack of an established market and the wide diversity of fee structures, the Company does not believe it is meaningful to provide an estimate of fair value that differs from the given value of the commitment.



## Note 20. Parent Company Financial Information

Condensed financial information related to First Community Bancshares, Inc. as of December 31, 1999 and 1998, and for the years ended December 31, 1999, 1998 and 1997 are as follows:

# **Condensed Balance Sheets**

(Amounts in Thousands)

	December 31		
	1999	1998	
ASSETS			
Cash	\$ 13,421	\$ 814	
Investment in subsidiary	87,962	108,889	
Other assets	2,267	1,506	
Total Assets	\$103,650	\$111,209	
LIABILITIES			
Other liabilities	\$ 162	\$ 9,490	
STOCKHOLDERS' EQUITY			
Common stock	8,992	8,992	
Additional paid-in capital	34,264	34,306	
Retained earnings	63,899	61,488	
Treasury stock	(2,945)	(1,403)	
Unallocated ESOP shares	(722)	(1,664)	
Total Stockholders' Equity	103,488	101,719	
Total Liabilities and Stockholders' Equity	\$103,650	<u>\$111,209</u>	

# **Condensed Statements of Income**

(Amounts in Thousands, Except Per Share Data)

	December 31			
	1999	1998	1997	
Cash dividends received from subsidiary banks	\$ 6,500 275 (468)	\$ 7,500 112 (1,143)	\$25,050 148 (779)	
Income tax benefit Equity in undistributed earnings of subsidiary	6,307 62	6,469 331	24,419 210	
(Dividends in excess of earnings of subsidiary)	10,483	6,301	(9,535)	
Net Income	\$16,852	\$13,101	\$15,094	
Basic Earnings Per Share	\$ 1.92	<u>\$ 1.49</u>	<u>\$ 1.71</u>	
Diluted Earnings Per Share	<u>\$ 1.91</u>	<u>\$ 1.49</u>	<u>\$ 1.71</u>	

# **Condensed Statements of Cash Flows**

(Amounts in Thousands)

	Years Ending December 31			
	1999	1998	1997	
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by	\$ 16,852	\$ 13,101	\$ 15,094	
operating activities: Equity in undistributed earnings of subsidiary (Dividends in excess of earnings of subsidiary) Increase (decrease) in other assets Increase (decrease) in other liabilities Net cash provided by operating activities	(10,483) 118 51 6,538	(6,301) 271 (194) 6,877	9,535 (136) 98 24,591	
Cash flows from investing activities:				
Proceeds from sale of securities available for sale			12	
Payments for investments in and (advances to) subsidiary	24,719		(27,695)	
Net cash provided by (used in) investing activities	24,719		(27,683)	
Cash flows from financing activities:				
Proceeds from issuance of long-term debt		3,000	11,730	
Repayment of long-term debt	(9,378)	(2,851)	(2,400)	
Acquisition of treasury stock	(1,542)	(132)		
Dividends paid	(7,730)	(7,415)	(7,345)	
Other, net			(6)	
Net cash (used in) provided by financing activities	(18,650)	(7,398)	1,979	
Net increase (decrease) in cash and cash equivalents	12,607	(521)	(1,113)	
Cash and cash equivalents at beginning of year	814	1,335	2,448	
Cash and cash equivalents at end of year	\$ 13,421	<u>\$ 814</u>	<u>\$ 1,335</u>	



## Note 21. Supplemental Financial Data

### First Community Bancshares, Inc. Quarterly Earnings Summary (Unaudited)

Quarterly earnings for the years ended December 31, 1999 and 1998 are as follows:

	1999			
	March 31	June 30	Sept 30	Dec 31
	(Amounts	in Thousands	, Except Per Sl	hare Data)
Interest Income	\$18,736	\$18,896	\$19,088	\$19,772
Interest Expense	8,404	7,926	7,771	8,149
Net interest income	10332	10,970	11,317	11,623
Provision for loan losses	444	391	505	1,553
Net interest income after provision for possible loan losses	9,888	10,579	10,812	10,070
Other income	2,138	2,215	1,928	4,451
Other expenses	6,450	6,889	6,745	7,373
Income before income taxes	5,576	5,905	5,995	7,148
Income taxes	1,742	1,787	1,941	2,302
Net income	<u>\$ 3,834</u>	\$ 4,118	\$ 4,054	\$ 4,846
Per share:				
Basic earnings	\$ 0.44	\$ 0.47	\$ 0.46	\$ 0.55
Dividends	\$ 0.20	\$ 0.21	\$ 0.22	\$ 0.25
Weighted average basic shares outstanding	8,786	8,777	8,766	8,737
		19	98	

1998			
March 31	June 30	Sept 30	Dec 31
\$20,655	\$20,620	\$20,330	\$19,608
9,551	9,678	9,633	9,266
11,104	10,942	10,697	10,342
1,287	3,789	749	425
9,817	7,153	9,948	9,917
3,259	2,452	3,100	2,371
		7,258	6,768
5,738	2,217	5,790	5,520
1,784	681	1,795	1,904
<u>\$ 3,954</u>	<u>\$ 1,536</u>	\$ 3,995	<u>\$</u> 3,616
\$.46	\$.18	\$.46	\$.39
\$.20	\$.20	\$.20	\$.24
8,829	7,049	7,032	7,019
	\$20,655 9,551 11,104 1,287 9,817 3,259 7,338 5,738 1,784 \$3,954 \$.46 \$.20	March 31June 30 $\$20,655$ $\$20,620$ $9,551$ $9,678$ $11,104$ $10,942$ $1,287$ $3,789$ $9,817$ $7,153$ $3,259$ $2,452$ $7,338$ $7,388$ $5,738$ $2,217$ $1,784$ $681$ $\$$ $3,954$ $\$$ $\$$ .46 $\$$ $\$$ .20 $$20$	March 31June 30Sept 30 $\$20,655$ $\$20,620$ $\$20,330$ $9,551$ $9,678$ $9,633$ $11,104$ $10,942$ $10,697$ $1,287$ $3,789$ $749$ $9,817$ $7,153$ $9,948$ $3,259$ $2,452$ $3,100$ $7,338$ $7,258$ $5,738$ $2,217$ $5,790$ $1,784$ $681$ $1,795$ $$3,954$ $$1,536$ $$3,995$ $$46$ $$1.18$ $$46$ $$20$ $$20$ $$20$

### Note 22. Other Items

In July 1999, the Company executed a commitment to purchase an equity interest in the Virginia Bankers Insurance Center, LLC ("VBIC"). The investment and participation in VBIC will allow the Company to offer a full line of property, casualty, life and health insurance products through its branch network. The initial investment in VBIC resulted in a 3.17% ownership interest in the newly established bank consortium. This investment was recorded and is being accounted for using the cost method of accounting. The VBIC is in the development stage and has no operations as of December 31, 1999.



### To the Board of Directors and Stockholders of First Community Bancshares, Inc.

We have audited the accompanying consolidated balance sheets of First Community Bancshares, Inc. and subsidiary as of December 31, 1999 and 1998, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 1999. These financial statements are the responsibility of First Community Bancshares, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of First Community Bancshares, Inc. and subsidiary as of December 31, 1999 and 1998, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1999 in conformity with generally accepted accounting principles.

Deloitte : Touche UP

Pittsburgh, Pennsylvania January 28, 2000



# **Report on Management's Responsibilities**

The management of First Community Bancshares, Inc. is responsible for the integrity of its financial statements and their preparation in accordance with generally accepted accounting principles. To fulfill this responsibility requires the maintenance of a sound accounting system supported by strong internal controls. The Company believes it has a high level of internal control which is maintained by the recruitment and training of qualified personnel, appropriate divisions of responsibility, the development and communication of accounting and other procedures, and comprehensive internal audits.

Our independent auditors (Deloitte & Touche LLP) are engaged to examine, and render an opinion on, the fairness of our consolidated financial statements in conformity with generally accepted accounting principles. Our independent auditors obtain an understanding of our internal accounting control systems, review selected transactions and carry out other auditing procedures before expressing their opinion on our consolidated financial statements.

The Board of Directors has appointed an Audit Committee composed of outside directors which periodically meets with the independent auditors, bank examiners, management and internal auditors to review the work of each. The independent auditors, bank examiners and the Company's internal auditors have free access to meet with the Audit Committee without management's presence.

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James L. Harrison, Sr. President & Chief Executive Officer

John M. Mendez Vice President & Chief Financial Officer

# Board of Directors, First Community Bancshares, Inc.

### Sam Clark

Agent, State Farm Insurance

### Allen T. Hamner

Professor of Chemistry, West Virginia Wesleyan College; Member Executive Committee

### James L. Harrison, Sr.

President and Chief Executive Officer, First Community Bancshares, Inc.; Member Executive Committee; President, First Community Bank, N. A.

### B. W. Harvey

President, Highlands Real Estate Management, Inc.; Member Executive Committee and Audit Committee

### I. Norris Kantor

Partner, Katz, Kantor & Perkins, Attorneys-at-Law

### John M. Mendez

Vice President, Chief Financial Officer and Secretary, First Community Bancshares, Inc.; Senior Vice President — Finance & Chief Administrative Officer, First Community Bank, N. A.

### A. A. Modena

Past Executive Vice President and Secretary, First Community Bancshares, Inc.; Past President & Chief Executive Officer, The Flat Top National Bank of Bluefield; Member Executive Committee

### Robert E. Perkinson, Jr.

Past Vice President — Operations, MAPCO Coal, Inc. — Virginia Region

### William P. Stafford

President, Princeton Machinery Service, Inc.; Chairman, First Community Bancshares, Inc.; Member Executive Committee and Audit Committee

### William P. Stafford, II

Attorney-at-Law, Brewster, Morhous & Cameron, PLLC; Member Executive Committee

### W. W. Tinder, Jr.

Chairman of the Board and Chief Executive Officer, Tinder Enterprises, Inc.; President, Tinco Leasing Corporation (Real Estate Holdings); Member Executive Committee and Audit Committee

# Officers, First Community Bancshares, Inc.

### James L. Harrison, Sr.

President and Chief Executive Officer

### John M. Mendez

Vice President, Chief Financial Officer and Secretary

# Robert L. Buzzo

Vice President



# Board of Directors, First Community Bank, N. A.

K. A. Ammar, Jr. President and Chief Executive Officer, Ammar's Inc. and Magic Mart

**Dr. James P. Bailey** Veterinarian, Veterinary Associates, Inc. Chairman, First Community Bank, N.A.

W. C. Blankenship, Jr. Agent, State Farm Insurance

**D. L. Bowling, Jr.** President, True Energy, Inc.

**Juanita G. Bryan** Homemaker

Sam Clark Agent, State Farm Insurance

**C. William Davis** Attorney at Law, Richardson & Davis

Allen T. Hamner, Ph.D. Professor of Chemistry, West Virginia Wesleyan College

James L. Harrison, Sr. President and Chief Executive Officer, First Community Bancshares, Inc.; President, First Community Bank, N. A.

**B. W. Harvey** President, Highlands Real Estate Management, Inc.

I. Norris Kantor Partner, Katz, Kantor & Perkins, Attorneys-at-Law

# John M. Mendez

Vice President, Chief Financial Officer and Secretary, First Community Bancshares, Inc.; Senior Vice President — Finance and Chief Administrative Officer, First Community Bank, N. A.

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Robert E. Perkinson, Jr.

Past Vice President — Operations, MAPCO Coal, Inc. — Virginia Region

Clyde B. Ratliff President, Gasco Drilling, Inc.

**Richard G. Rundle** Attorney at Law, Rundle and Rundle, LC

William P. Stafford President, Princeton Machinery Service, Inc.

William P. Stafford, II Attorney at Law, Brewster, Morhous and Cameron, PLLC

W. W. Tinder, Jr. Chairman and Chief Executive Officer, Tinder Enterprises, Inc.

Dale F. Woody President, Woody Lumber Company

## (A NATIONAL ASSOCIATION -- MEMBER FDIC)

1001 Mercer Street Princeton, West Virginia 24740-5939 (304) 487-9000 or (304) 327-5175 Pine Plaza Branch (304) 425-7523

211 Federal Street Bluefield, West Virginia 24701-0950 (304) 325-7151 Mercer Mall Branch (304) 327-0431

Blue Prince Road, Green Valley Bluefield, West Virginia 24701-6160 (304) 325-3641

Highway 52 Bluefield, West Virginia 24701-3068 (304) 589-3301

Corner of Bank and Cedar Streets Pineville, West Virginia 24874-0269 (304) 732-7011 East Pineville Branch (304) 732-7011

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Tennerton Route 20 South Tennerton Buckhannon, West Virginia 26201 (304) 472-1112

100 Market Street Man, West Virginia 25635 (304) 583-6525

77 North Morgan Boulevard Logan, West Virginia 25601 (304) 752-8102

Corner of Main and Latrobe Streets Grafton, West Virginia 26354-0278 (304) 265-1111

216 Lincoln Street Grafton, West Virginia 26354-1442 (304) 265-5111



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874 Broad Street Summersville, West Virginia 26651 (304) 872-4402

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910 East Main Street Wytheville, Virginia 24382 (540) 228-1901

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5519 Mountain View Road Hays, North Carolina 28635 (910) 696-2265

57 N. Main Street Sparta, North Carolina 28675 (336) 372-2265

150 N. Center Street Taylorsville, North Carolina 28681 (828) 632-2265

# United First Mortgage, Inc.

## (A WHOLLY-OWNED SUBSIDIARY OF FIRST COMMUNITY BANK, N. A.)

1503 Santa Rosa Road, Suite 109 P. O. Box K-177 Richmond, VA 23288 (804) 282-5631

# **Financial Information**

## **Corporate Headquarters**

First Community Bank, N.A. One Community Place P.O. Box 989 Bluefield, Virginia 24605-0989 (540) 326-9000

### Stock Registrar and Transfer Agent

First Community Bank, N.A. Trust and Financial Services Division P. O. Box 950 Bluefield, West Virginia 24701-0950 (304) 325-7151

### Form 10-K

The Annual Report on Form 10-K, filed with the Securities and Exchange Commission, is available to shareholders upon request to the Vice President & Chief Financial Officer of First Community Bancshares, Inc.

# **Financial Contact**

John M. Mendez Vice President & Chief Financial Officer, First Community Bancshares, Inc. P. O. Box 989 Bluefield, Virginia 24605-0989 (540) 326-9000

### **Internet Access**

Website: www.fcbinc.com E-Mail: fcbcorp@aol.com

# Notes

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