First Community

Bancshares, Inc.

2000 Annual Report

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Your First Financial Resource

# Financial Highlights

(Amounts in Thousands, Except Percent and Per Share Data)

## Earnings and Dividends

	0	2000	1999	1998
Your	Income from recurring operations*	\$17,166	\$15,748	\$11,904
<b>T!</b> (	Net income	17,063	16,852	13,101
First	Basic and diluted earnings per share	1.95	1.92	1.49
<b>T</b> !!.1	Cash earnings per share**	2.16	2.12	1.69
Financial	Cash dividends per share	0.95	0.88	0.84
Decement	Return on average equity	15.70 %	16.23 %	13.02 %
Resource.	Return on average assets	1.51 %	1.62 %	1.24 %

\*Income from recurring operations represents earnings adjusted for nonrecurring items of income and expense.

\*\*Cash earnings per share represents earnings per share adjusted for noncash charges such as amortization of goodwill and other intangibles.

### Balance Sheet Data at Year-End

	2000	1999	1998
Total assets	\$1,218,017	\$1,088,162	\$1,053,988
Earning assets		996,366	971,856
Deposits		833,258	875,996
Securities sold under agreement to repurchase	46,179	41,062	47,680
Stockholders' equity	120,682	103,488	101,719

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## To Our Stockholders and Friends,

It has been an eventful year for the banking industry filled with changes and speculation of the possible impact of major legislation in the form of the Gramm-Leach-Bliley Act, which was expected to reshape the financial services industry. While the long-term impact of this financial modernization act is not fully known, it has opened the door for sweeping changes in the delivery of many financial services for banks, as well as the insurance and securities industries. As First Community Bancshares navigates through this arena of new opportunity, we will continue our focus on our core business and our position as a community banking organization and intensify our efforts to produce exceptional returns to our stockholders and quality service to our valued clients and customers.

Financial results for 2000 again set new records for performance for our Company. Net income for the year reached \$17.06 million, up from \$16.85 million in 1999. More significantly, operational earnings, excluding nonrecurring income in 1999, increased by \$1.4 million in 2000. These core earnings were achieved through improvement in net interest income and non-interest revenues and through the addition of new services and branch locations. Earnings per share totaled \$1.95 and \$1.92 in 2000 and 1999, respectively. On a recurring basis earnings per share were \$1.97 and \$1.80 in 2000 and 1999, reflecting strong improvement in core earnings for the 2000 fiscal year.

The 2000 fiscal year benefited from two months of contribution from the new Beckley, West Virginia operations of the former Citizens Southern Bank and the addition of the Company's new core product set for transaction accounts including Just Checking<sup>TM</sup> and our new OverdraftHonor<sup>TM</sup> service. We expect these products and services will provide a strong, full-year contribution in 2001. Expectations for the new Beckley operations are also high with this new market on track for better than expected results in 2001.

The Company experienced growth in 2000 with total resources reaching \$1.2 billion at year-end. Growth came in the form of \$71.8 million in new retail deposits, \$38.3 million in wholesale funding and \$118.7 million in new loan balances. Growth opportunities for 2001 include further penetration in the new Beckley, West Virginia market, improved market share in existing West Virginia markets as we compete against super regional banks,



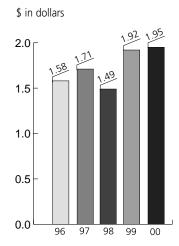
John M. Mendez President & Chief Executive Officer First Community Bancshares, Inc.

and opportunities for expansion of our Company and operating philosophy into Eastern Virginia and Central North Carolina.

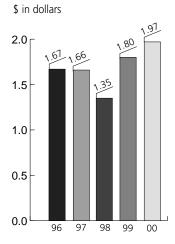
Asset quality remains an important objective for the Company. Progress was made during 2000 with a \$2.5 million reduction in nonperforming loans and a decrease in nonperforming loans to total loans from 1.3% in 1999 to .82% in 2000. The Company continues to do a very good job of managing delinquencies with a year-end delinquency percentage of 1.71%, versus 2.12% at year-end 1999.

We have achieved much in 2000 with a restructuring of the management team and the addition of key personnel to enhance service delivery, attract new customers and improve support services to our branch network.

## Basic Earnings per Share

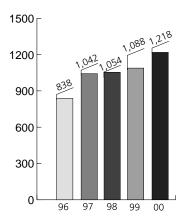


## Recurring Earnings per Share



### **Total Assets**





Retail banking is a top priority and has been the subject of many projects to date with the update of transaction account products, the addition of new services and a comprehensive review of the branch network to ensure convenient and up-to-date facilities. In the second quarter of 2001, we expect to break ground on a new branch facility to replace our existing Pine Plaza branch in Princeton, West Virginia, which will no longer accommodate the retail traffic for that service location. We also plan the addition of an Athens, West Virginia branch to serve current and future customers in that area. This is an area that has previously been serviced primarily by our Princeton offices. Management resources have been redirected to speed the opening of retail offices in Eastern Virginia and Central North Carolina, hopefully by late 2001. The volume of commercial business currently being conducted in those areas indicates a strong opportunity for the addition of retail banking and our operations infrastructure is capable of supporting these additions.

In September 2000, the Company initiated a wholesale mortgage operation through its mortgage banking subsidiary, United First Mortgage, Inc. (UFM). This division holds great opportunity through its network of mortgage originators. Mortgage origination volume in the first two months of operation has far exceeded expectations. We are hopeful that this is an indication of great things to come for this new endeavor.

On March 1, 2001, First Community Bancshares, Inc. was admitted to trading on the Nasdaq<sup>®</sup> SmallCap market. The trading symbol remains FCBC and our former market makers will continue their activities in that capacity. This listing was initiated to provide a higher level of visibility for the stock and greater access to investor information. During 2000, FCBC stock traded at a discount to most market indices and many individual financial stocks. The new stock listing will hopefully increase investor awareness and help improve the valuation of the stock to a level justified by its strong earnings and dividend history.

Along with the new Nasdaq<sup>®</sup> listing, we have recruited three new market makers and initiated ongoing analysis coverage for the Company. The addition of these brokers to the list of market makers supplemented by independent research reports will hopefully strengthen the market for our stock through increased exposure and a broader universe of potential investors.

In 2000, financial stocks along with many sectors of the equity markets and broad equity indices suffered significant devaluations as the climate for investing shifted to one of uncertainty and concern that recent growth trends could not be sustained, amid anxieties of earnings weaknesses and a general slowdown in the U.S. economy. Financial sector stocks, after being temporarily overlooked for technology and e-commerce stocks, also suffered from the lingering effects of a general increase in the level of interest rates and the expectation of lower earnings and disappointing merger synergies from super regional banks. The net result for First Community Bancshares was a 23% decline in the market value of our common stock between January and November 2000 despite continued record earnings and dividends. For First Community Bancshares and many other financial stocks, this resulted in record low price/earnings multiples and record high dividend yields on some of the strongest companies represented in the market. In the Fourth Quarter of 2000, the market began to recognize the value associated with these stocks and their consistent stream of earnings and cash flow. As a result, we have seen a reversal in the price trend for financial stocks in general. At year-end 2000, FCBC recovered most of the approximate 36% decline experienced in late 1999 and the first three quarters of 2000. However, our stock still traded at an attractive multiple of 9.1 times earnings based on its year-end price of \$17.75 and 2000 earnings of \$1.95 per share.

First Community Bancshares increased its annual dividend rate for the 10th consecutive year in 2000 as well as in fifteen of the last sixteen years. This resulted in an 8% increase over the 1999 dividend and an annual dividend payment of \$.95 per share. The annual dividend rate represents a 5.4% cash yield based on the year-end closing price of \$17.75. We are proud of this long-term record of dividends and returns to our stockholders.

We are very pleased to report that certain litigation against First Community Bank was resolved in October 2000 when the Mercer County Circuit Court ruled in favor of the bank in a three-year contest by heirs of a benefactor who established a charitable foundation in the bank's Trust & Financial Services Division. The heirs objected to the continuation of the charitable foundation established by the Trust customer prior to her death. The bank fought to protect the interest of its client and her charitable legacy and is pleased to now have this matter resolved in a favorable outcome.

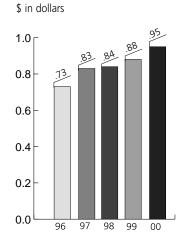
As you can see, the year 2000 has been filled with new endeavors and has been one of our most productive years ever. Many internal processes have been changed to allow for greater flexibility, better distribution of authority to act and serve, and to gain efficiencies available within the organization. Our Asset/Liability management group was reorganized and targeted on interest rate risk issues. We developed a new market group with responsibility for appropriate product structure and pricing. Internal processes have been streamlined and decision making has been placed at appropriate points throughout the organization. We have invested or planned for over \$3 million in technology and branch facility expenditures over the next two years designed to enhance customer access, convenience and the service experience. We are preparing for a mid-year 2001 transition from our XPress PC Banking product to an Internet-based delivery system with added functionality and improved service. Preparation is being made for the launch of property and casualty insurance services in the Second Quarter of 2001 including business and personal lines through our affiliate consortium-Bankers Insurance-which has already acquired four full-service agencies with twelve locations in Virginia and North Carolina. We are hopeful that we can announce other new services by the end of the Third Quarter of 2001 including on-line brokerage services for discount and full-service brokerage customers.

Certainly, it will be another exciting year for us as we prepare ourselves to compete for the array of financial services which our customers need and demand. As larger financial service providers position themselves as Financial Holding Companies and acquire businesses across the various financial industry lines, we too will be prepared to offer complete financial services through alliances and strategic partnerships, but we will do so with a community-based approach that emphasizes personal service through people you know. We are very confident in our ability to compete; indeed, we believe that the consolidation of smaller financial institutions into regional and super regional organizations will only serve to strengthen the demand for our personal delivery style. We appreciate your support throughout the year, and I look forward to meeting many of you at our Annual Meeting of Stockholders.

Sincerely,

John M. Mendez President & Chief Executive Officer

## Dividends per Share



## Management's Discussion and Analysis

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Insurance Services
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John M. Mendez President and CEO First Community Bancshares, Inc.



Robert L. Buzzo

First Community Bancshares, Inc.

President and CEO

First Community Bank, N.A.; Vice President and Secretary E. Stephen Lilly COO First Community Bancshares, Inc. and First Community Bank, N.A.

### Introduction

This discussion should be read in conjunction with the consolidated financial statements, notes and tables included throughout this report and the First Community Bancshares, Inc. (the "Company" or "First Community") Annual Report on Form 10-K. All statements other than statements of historical fact included in this Annual Report, including statements in the Message to Stockholders and in Management's Discussion and Analysis of Financial Condition and Results of Operations are, or may be deemed to be, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act of 1934. Such information involves risks and uncertainties that could cause actual results differing from those projected in the forward-looking information.

Many factors could cause the Company's actual results to differ materially from the results contemplated by the forward-looking statements. Some factors which could negatively affect the results include: (1) general economic conditions, either nationally or within the Company's markets, could be less favorable than expected, (2) changes in market interest rates could affect interest margins and profitability, (3) competitive pressures could be greater than anticipated, (4) legal or accounting changes could affect the Company's results, (5) acquisition cost savings may not be realized or the anticipated income may not be achieved, and (6) adverse changes could occur in the securities and investments markets.

Forward-looking statements made herein reflect management's expectations as of the date such statements are made. Such information is provided to assist stockholders and potential investors in understanding current and anticipated financial operations of the Company and is included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

First Community is a multi-state holding company headquartered in Bluefield, Virginia. With total assets of \$1.218 billion at December 31, 2000, First Community through its community banking subsidiary, First Community Bank, N. A. ("FCBNA"), provides financial, mortgage brokerage and origination and trust services to individuals and commercial customers through 33 banking locations in West Virginia, Virginia and North Carolina as well as ten mortgage brokerage facilities operated by United First Mortgage, Inc. ("UFM"). UFM is a wholly owned subsidiary of FCBNA.

Management's Discussion and Analysis of Financial Conditions and Results of Operations

"First Community Bank is key to our success. Their convenience and ease of service is what really differentiates them from other banks."

### Profile—Acken Signs

Acken Signs, the region's largest outdoor signage company, began when owner Bud Acken purchased a local sign manufacturing company. The company has been in business since 1971 and currently employs approximately 70 people.

The bank has played a vital role in the success of Acken Signs. "First Community Bank is key to our success," says Bud Acken. "Their convenience and ease of service is what really differentiates them from other banks. I feel comfortable knowing I can walk into the bank, no matter what time of day and get the service I need." Bud Acken has been a customer of the bank for over 30 years.



### **Recent Acquisition**

On October 31, 2000, the Company acquired Citizens Southern Bank, Inc., ("Citizens") of Beckley, West Virginia in a merger which was accounted for as a "purchase" transaction. The acquisition of Citizens added an additional \$67.8 million in total resources to the Company. Of the total resources acquired, the merger added an additional \$48.4 million in loans and \$51.6 million in total deposits. As a result of the combination of Citizens and FCBNA, the Company realized \$2.8 million in intangible assets recorded as goodwill associated with the transaction. "Purchase" accounting does not require restatement of prior years' results and, accordingly, the results of operation of Citizens are reflected from the date of acquisition forward. Pro forma results of earnings, as if Citizens had been acquired at the beginning of the year, would not be materially different from amounts reported for the year ended December 31, 2000.

### Summary Financial Results

Net income for 2000 was \$17.1 million, an increase of \$211,000 over \$16.9 million in 1999 and an increase of \$4.0 million over 1998 net income of \$13.1 million. Excluding the impact of non-recurring items, including a \$1.8 million pre-tax non-recurring gain recognized in 1999 relative to a check clearing loss recorded in 1996, net earnings on an operational basis are up by 9% or approximately \$1.4 million over 1999. Basic earnings per share also increased to a record level of \$1.95 per share, up from \$1.92 and \$1.49 in 1999 and 1998, respectively. Cash earnings per share for 2000 were \$2.16, up from \$2.12 in 1999 and \$1.69 in 1998. Cash earnings per share represent earnings per share (EPS) adjusted for non-cash charges such as amortization of goodwill and other intangibles.

The increase in net income between 1999 and 2000 was driven by a \$2.3 million or 5.3% increase in net interest income and a \$1.8 million increase in non-interest income. The improvement in net interest income was the result of continued strong loan demand as demonstrated by a \$118.7 million increase in outstanding loans. Interest expense and funding was managed through use of a combination of retail deposits and Federal Home Loan Bank borrowings. Interest and fees on loans increased from \$58.0 million in 1999 to \$68.4 million in 2000, a \$10.4 million, or 17.93% increase. Additionally, the cost of funds experienced a \$7.1 million dollar increase over 1999.

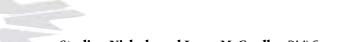
As a result of continuous and aggressive management of operating costs, the Company was able to realize a \$440,000 decrease in operating expense between 2000 and 1999, excluding the impact of Citizens and UFM. As expected, the first full year of including UFM and the partial year inclusion of Citizens resulted in a \$3.5 million increase in total operating cost.

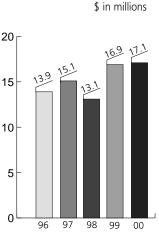
"Because of First Community Bank, we have been able to pay off our loans in a timely manner. Our loan officer has been very helpful in our relationship. He really cares about our needs and what we want to accomplish."

### Profile—DMI Corporation

DMI Corporation, a real estate development and management company, was established in 1983 by Sterling Nichols and Larry McCardle. DMI develops student housing and townhomes, as well a single family dwellingss.

First Community Bank has provided DMI with financing for the student housing sector of their business. According to Sterling Nichols, "Because of the bank, we have been able to pay off our loans in a timely manner. Our loan officer has been very helpful in our relationship. He really cares about our needs and what we want to accomplish."





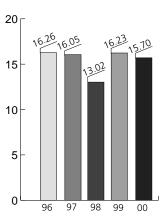
Net Income



The \$3.8 million increase in net income between 1998 and 1999 is largely attributable to a \$3.4 million decrease in the provision for loan losses associated with a commercial loan foreclosure occurring in 1998. The 1999 results benefitted from the aforementioned \$1.8 million recovery on a check clearing loss and a \$1.3 million reduction in operating expense when comparing 1998 and 1999.

The Company's key profitability ratios of Return on Average Assets (ROA) and Return on Average Equity (ROE) continue to reflect the strong earnings performance of the Company and substantially exceed the average of the Company's national peers. ROA, which measures the Company's stewardship of assets, was at 1.51%, compared to 1.62% in 1999 and 1.24% in 1998. ROE for the Company remained strong at 15.70% in 2000, compared with 16.23% in 1999 and 13.02% in 1998. These results relate, in large part, to the Company's emphasis on pricing to achieve desired asset yields and acceptable funding costs as well as a focus on operational efficiency. The decline in ROE in 2000 is reflective of the general increase in equity capital throughout the most recent year as the Company's total equity increased by \$17.2 million, or 16.66% through retained earnings and improvements in comprehensive income related to the "Available for Sale" securities portfolio. The reduction in ROA between 1999 and 2000 reflects growth in assets and the impact of marginal pricing or additions to the credit portfolio. The lower ROA in 1998 is primarily attributable to the larger provision for loan losses in that year.





"First Community helped us with many loans as we needed to expand our business. They really assisted us in the past, and we appreciate that. No matter what the time or how busy they are, they always go out of their way to help us and that's important."

### Profile—The Herman Dairy Farm

Herman Dairy Farm, located in Taylorsville, NC, milks over 450 cows. The Hermans are members of Dairy Farmers of America. Family member Ken Herman sits on The National Dairy Board and is a member of the American Farm Council.

Ask any member of The Herman Family if they would be where they are today without First Community Bank, and the answer would be, "no." "First Community helped us with many loans as we needed to expand our business. They really assisted us in the past, and we appreciate that. No matter what the time or how busy they are, they always go out of their way to help us and that's important."



## Five-Year Selected Financial Data

(Amounts in Thousands, Except Percent and Per Share Data)

	2000		1999		1998	1997		1996
Balance Sheet Summary (at end of period):Loans, net of unearned incomeReserve for loan lossesSecuritiesTotal assetsDepositsOther indebtednessStockholders' equity	\$ 822,826 12,303 283,298 1,218,017 899,903 138,015 120,682	1	704,096 11,900 290,873 ,088,162 833,258 10,218 103,488	\$	611,493 11,404 277,210 1,053,988 875,996 18,176 101,719	\$ 671,817 11,406 270,969 1,042,304 853,507 24,330 97,842	\$	547,703 8,987 236,441 837,597 643,497 15,000 89,258
Summary of Earnings:Total interest income.Total interest expense .Provision for loan losses .Noninterest income.Noninterest expense .Income tax expense .Net income.	\$ 85,958 39,379 3,986 12,492 30,968 7,054 17,063	\$	76,492 32,250 2,893 10,732 27,457 7,722 16,852	\$	$\begin{array}{c} 81,213\\ 38,128\\ 6,250\\ 11,182\\ 28,752\\ 6,164\\ 13,101 \end{array}$	\$ 75,834 32,890 4,963 8,661 24,672 6,876 15,094	\$	64,941 26,933 2,273 9,070 24,358 6,530 13,917
Per Share Data:Basic and diluted earnings per common shareCash earnings per share*Cash dividendsBook value at year-end	\$ 1.95 2.16 0.95 13.35	\$	1.92 2.12 0.88 11.86	\$	1.49 1.69 0.84 11.60	\$ 1.71 1.85 0.83 11.08	\$	1.58 1.63 0.73 10.11
Selected ratios:Return on average assets .Return on average equity .Dividend payout .Average equity to average assets .Risk based capital to risk adjusted assets .Leverage ratio .	1.519 15.709 48.729 9.649 12.939 8.379	/0 /0 /0 /0	1.62% 16.23% 45.83% 9.96% 13.22% 8.25%	/ 0 / 0 / 0 / 0	1.24% 13.02% 56.38% 9.50% 13.25% 7.37%	1.59% 16.05% 48.54% 9.90% 11.96% 6.96%	/ ) ) ) ) )	1.73% 16.26% 46.20% 10.64% 17.02% 10.33%

\*Cash earnings per share represent earnings per share adjusted for noncash charges such as amortization of goodwill and other intangibles.

### **Common Stock and Dividends**

The Company's common stock has historically traded in the over-the-counter market; however, on March 1, 2001, the Company began trading on the Nasdaq SmallCap Market under the symbol FCBC.

Book value per common share was \$13.35 at December 31, 2000, compared with \$11.86 at December 31, 1999 and \$11.60 at the close of 1998. The year-end market price for First Community common stock of \$17.75 represents 133% of the Company's book value as of the close of the most recent fiscal year and results in total market capitalization of \$160.5 million. Utilizing the year-end market price and 2000 basic earnings per share, First Community common stock closed the year trading at 9.1 times basic and diluted earnings per share.

Dividends for 2000 totaled \$.95 per share, up \$.07 or 7.95% from the \$.88 paid in 1999. The 2000 dividends resulted in a cash yield on year-end market value of 5.35%. Total dividends paid for the current and prior year totaled \$8.3 and \$7.7 million, respectively.

2000		High	Low	Book Value Per Share		Cash Dividends Per Share		
First Quarter Second Quarter Third Quarter Fourth Quarter	\$	21.00 18.88 16.13 17.00	\$	17.25 15.00 15.00 14.00	\$	12.02 12.25 12.69 13.35	\$	0.22 0.23 0.23 0.27 0.95
1999 First Quarter	\$	23.20 22.90 23.50 21.38	\$	20.70 18.50 18.88 18.00	\$	11.75 11.60 11.74 11.86	\$	0.20 0.21 0.22 <u>0.25</u> 0.88

### Net Interest Margin

Net interest margin measures net interest income as a percentage of average earning assets. In 2000, the net interest margin was 4.86% versus 5.03% in 1999, but above the 4.81% level attained in 1998. The current year's decrease was due in large part to deposit rate and other borrowing rate increases of 43 basis points, partially offset by an earning asset yield increase of 27 basis points. In general, market interest rates and competitive pressures for loans and deposits produced a lower margin. Average loans increased \$111 million during 2000, resulting in an additional \$10.3 million in loan interest income and a \$9.3 million increase in total interest income. Interest on deposits for the same period increased \$1.6 million and interest expense on borrowings increased by \$5.5 million.

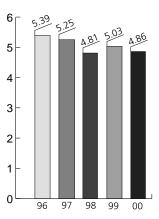
In 2000, significant increases in the loan portfolio were funded with wholesale advances from the FHLB. The FHLB provides an alternative funding source that occasionally offers less expensive funding than traditional retail sources. Other short-term borrowings, including retail repurchase agreements with bank customers and FHLB advances, increased \$90.8 million with a corresponding 141 basis points increase in the cost of these sources.

### **Net Interest Income**

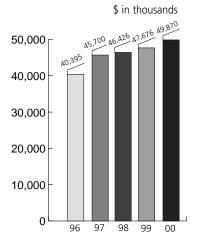
The primary source of the Company's earnings is net interest income, the difference between income on earning assets and the cost of funds supporting those assets. Significant categories of earning assets are

## Net Interest Margin

% Percent



Tax Equivalent Net Interest Income



loans and securities while deposits and short-term borrowings represent the major portion of interest-bearing liabilities.

On a tax equivalent basis, net interest income increased \$2,193,000 or 4.6% in 2000 compared to an increase of \$1,250,000, or 2.7%, in 1999 and \$726,000, or 1.6%, in 1998. Net interest income in 2000 was boosted by an increase in average earning assets of \$79 million, or 8.24%, compared with a 1999 decrease of 1.8% and a 1998 increase of 10.9%. The current year increase in average earning assets was the result of a \$111 million increase in loans with an offsetting \$20 million decrease in investment securities. Other short-term investments decreased \$12 million. The 1999 decrease of \$17.5 million in average earning assets was primarily the result of reductions in interest-bearing balances and federal funds sold. This occurred in reaction to deposit level decreases and the general repricing of the interest-bearing deposit portfolio to achieve desired net interest margins.

Average interest-bearing liabilities increased \$82 million in 2000, which included increases in short-term borrowings of \$91 million, primarily used to fund loan growth, and decreases of \$3 and \$6 million in long-term debt and interest-bearing deposits, respectively.

The increase in tax equivalent net interest income in 1998 was constrained by the sale of approximately \$14.0 million in credit card revolving loan accounts during the latter part of the year which resulted in a reduction in interest and fees on loans of approximately \$747,000 during 1998. The proceeds of the sale were reinvested in interest-bearing balances, which yielded substantially lower earnings and, accordingly, reduced interest earnings in 1998. The portfolio sale was part of an overall exit strategy from the credit card line of business.

### **Provision for Loan Losses**

The provision for loan losses represents charges against operations to establish reserves for loan losses inherent in the Company's loan portfolio. The level of expense, as well as the required level of reserves, is dependent upon a number of factors including historical loss ratios by loan type, assessment of specific credit weaknesses within the portfolio, concentrations of credit type, assessment of the prevailing economic climate, and other factors which may affect the overall condition of the loan portfolio.

"When asked a question, First Community Bank always gives you a straight answer. In my line of business, I need answers and I need them fast. I can always count on First Community Bank to do just that."

## Profile—REIC

Jim Hern, president of REIC, Research Environmental Industry Consultants, began his company in 1984. At a time when trying to find funding without equity was hard, First Community Bank put their trust in Hern's company. REIC had specialized equipment and needed financing to grow the business.

When asked why Hern chose First Community Bank over many banks in the area, he said, "They are more responsive. When asked a question, they always give you a straight answer. In my line of business, I need answers and I need them fast. I can always count on First Community Bank to do just that." The provision for loan losses was \$4.0 million in 2000, \$2.9 million in 1999 and \$6.3 million in 1998. The current year provision of \$4.0 million reflects a provision increase of \$1.1 million in response to adjustments to the net realizable value of two commercial accounts that are in various stages of resolution, as well as a substantial increase in outstanding loan balances at December 31, 2000, in comparison to the prior year.

An increase in the provision for loan losses in 1998 of \$1.3 million, as compared to 1997, was largely the result of a second quarter provision taken in response to a commercial loan foreclosure. Elevated provisions in 1998 also included higher levels of consumer loan charge-offs in the Company's credit card division and indirect auto financing program. Each of these programs was substantially curtailed in 1998.

### **Noninterest Income**

Non-interest income consists of fiduciary income, service charges on deposit accounts and income derived from the origination and sale of mortgages. The largest contributor to the current year increase in non-interest income results from revenue derived from origination and sale of mortgages through the mortgage origination offices of UFM. UFM was acquired in the latter part of 1999, and in the first full year of operations as a subsidiary of First Community Bank, generated a \$3.5 million increase in gross revenues from the mortgage banking operations. Total noninterest income reached \$12.5 million in 2000, a \$1.8 million increase or 16.8% over the \$10.7 million in 1999 and a \$1.3 million or 11.6% increase over the 1998 total of \$11.2 million. Excluding the previously mentioned nonrecurring gain of \$1.8 million recognized in the fourth quarter of 1999, the operational increase in noninterest revenues in 2000 was \$3.6 million, or 40.4%.

Noninterest income for 1999 was lower in comparison to 1998 due to the inclusion of a pension termination gain of \$1,062,000 (net of federal excise tax of \$764,000) in 1998 as a result of the Company's termination of its Defined Benefit Pension Plan, which was completed in the first quarter of 1998. Also included in other operating income for 1998 are gains totaling \$1.2 million on the sale of substantially all revolving loan accounts and all merchant account relationships in the Company's credit card division. The Company's decision to exit this business was based on its relatively small share of this market, vigorous competition for credit card accounts and rising consumer delinquencies.

"I feel confident that the relationship with First Community Bank is going to open up new doors for us."

### Profile—United First Mortgage, Inc.

The President and CEO of United First Mortgage, Inc. (UFM), Stan Vickhouse, has been in the mortgage business for 34 years. Stan was approached by First Community Bank less than two years ago to purchase the company because they wanted to expand into the mortgage business. Now, UFM is a wholly owned subsidiary of First Community Bank.

"Over the years, many different banks have approached me, but what really attracted me to First Community Bank was the youth of their leadership. It's very exciting to be a part of it. Their diversity of locations was also very appealing. I feel confident that this relationship is going to open up new doors for us," said Stan Vickhouse.



Noninterest revenues from fiduciary services declined slightly during 2000 in comparison to the prior year due to a general decline in estate activity which is cyclical in nature. Fiduciary income totaled \$1.8 million in 2000 versus \$2.1 million in 1999 and \$1.7 million in 1998. Trust revenues are comprised of fees for asset management, employee benefit administration and estate settlement. Expenses associated with the operation of the Trust and Financial Services Division are included in noninterest expense.

Service charges on deposit accounts are one of the primary sources of noninterest income. Service charge income totaled \$4.0 million in 2000, an increase of \$367,000 or 10.0% from 1999. The current year increase is largely attributed to a program entitled "OverdraftHonor<sup>TM</sup>" which was developed for well managed demand deposit accounts and allows the customer greater flexibility in handling overdrafts to their accounts. As a result of this program, approximately \$366,000 in additional demand deposit account charges were recorded in 2000. The current year increase compares with a 2.8% decrease or \$106,000 between 1998 and 1999.

Other service charges, commissions and fees increased by \$266,000, or 24.3%, in 2000 versus 1999. This increase was primarily the result of the collection of rental revenues from properties acquired by the Company's banking subsidiary in the fourth quarter of 1999 as part of a settlement in recovery of a check-clearing loss incurred in 1996.

Additionally, with the significant increase in the size and volume of business conducted by UFM, the revenues associated with the mortgage banking division are presented separately and have increased significantly due to the full-year impact of UFM which contributed \$4.7 million in revenues in 2000 versus \$1.2 million in 1999.

#### **Noninterest Expense**

Noninterest expense consists of salaries and benefits, occupancy, equipment and all other operating expense incurred by the Company. Noninterest expense totaled \$31.0 million in 2000, compared with \$27.5 million and \$28.8 million in 1999 and 1998, respectively. The increase in noninterest expense in 2000 of \$3.5 million relates largely to the impact of a full year's operation of UFM and two months of



"When I'm expanding and need money to complete a transaction, First Community Bank gives me the quickest turnaround. Other banks in the area just don't know me as well and don't understand my needs like First Community Bank."

### Profile—Ramey Automotive Group

Jim Ramey, president and founder of Ramey Automotive Group, began his venture into the automobile industry with only one car on his mother's front lawn which he sold for \$1,500. He is now the largest used car dealer in West Virginia and the 8th largest used car dealer in the United States.

First Community Bank has played a vital role in the expansion of Ramey's business."When I'm expanding and need money to complete a transaction, First Community Bank gives me the quickest turnaround. They also have local decision making abilities and an honest word. Other banks in the area just don't know me as well and don't understand my needs like First Community Bank."

operation of Citizens. UFM and Citizens contributed an additional \$3.8 million and \$144,000, respectively, to noninterest expense over the prior year. Reductions of approximately \$440,000 were achieved in the existing banking operations through the utilization of newer equipment and continued closer scrutiny of operating budgets and expenditures. Also, cost reductions were achieved from the sale of other real estate owned and closed banking facilities. During 1999, savings were also generated through the application of a more centralized purchasing environment and the introduction of technology for the electronic storage and retrieval of reports, which significantly reduced paper costs and the aggregate cost of supplies, which declined by \$425,000 in 1999.

Salaries and employee benefits increased \$2.9 million or 22.2% when comparing 2000 with 1999 and \$890,000 in 1999 with comparison to 1998. These increases relate almost exclusively to the addition of UFM for part of 1999 and all of 2000 and the impact of two months of Citizens' operations in 2000.

Occupancy expense increased \$350,000 or 16.4% between 2000 and 1999 and \$185,000 or 9.5% between 1999 and 1998. The increases in both years were largely attributable to UFM which added \$270,000 and \$84,000 in 2000 and 1999, respectively. Additionally, the current year was impacted by two months of operations of Citizens and existing facility cost increases.

Furniture and equipment cost remained relatively flat in the current year after a \$222,000 decrease in the prior year. Both years are reflective of the reduced maintenance cost on newer equipment that has been added over the last several years and newer check processing technology. The Company remains committed to increasing its technological competency and deploying methods that reduce operating cost, maximize efficiency and increase the level of customer satisfaction.

The Company's net overhead ratio (noninterest expense less noninterest income excluding security gains and nonrecurring gains divided by average earning assets) is a measure of its ability to manage and control costs. As this ratio decreases, more of the net interest income earned is realized as net income. The net overhead ratios for 2000, 1999 and 1998 were 1.64%, 1.96% and 2.06%, respectively.

The Company's efficiency ratio also measures management's ability to control costs and maximize net revenues. The efficiency ratio is computed by dividing noninterest expense by the sum of net interest income plus noninterest income (excluding all nonrecurring items). The efficiency ratios for 2000, 1999 and 1998 were 45.8%, 44.2%. and 47.4%, respectively. The increase in the current year is reflective of the higher operating costs incurred by UFM including the development of a new wholesale mortgage operation in the latter part of 2000.

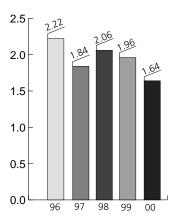
### **Income Tax Expense**

Income tax expense totaled \$7.1 million in 2000, compared with \$7.8 million in 1999 and \$6.2 million in 1998. The effective tax rate for 2000 was 29.3% as compared with 31.6% for 1999 and 32.0% in 1998. The reduced effective rate between 1999 and 2000 is reflective of the higher level of tax-exempt earnings generated from municipal bonds included within the Company's investment portfolio. This change is also reflective of the development of tax strategies that have facilitated further reductions in taxable earnings.

The major difference between the statutory tax rate and the effective tax rate (income tax expense divided by pre-tax book income) results principally from income not taxable for Federal income tax purposes. The primary categories of non-taxable income are state and municipal securities and industrial revenue bonds and tax-free loans.

## Net Overhead Ratio

% Percent



### **Investment Securities Held to Maturity**

Investment securities held to maturity are comprised largely of U.S. Agency obligations and state and municipal securities. U.S. Agency obligations include securities issued by various government corporations and agencies, including Federal Home Loan Bank (FHLB), Federal National Mortgage Association (FNMA), Government National Mortgage Association (GNMA), Student Loan Marketing Association (SLMA), Federal Farm Credit Bank (FFCB), and Federal Home Loan Mortgage Corporation (FHLMC).

Obligations of States and Political Subdivisions, which represent the largest portion of the held to maturity portfolio and totaled \$72.3 million at December 31, 2000, are comprised of high-grade municipal securities generally carrying AAA bond ratings, most of which also carry credit enhancement insurance by major insurers of investment obligations. The average maturity of the investment portfolio decreased from 9.63 years in 1999 to 8.92 years in 2000 with the tax-equivalent yield increasing from 8.46% at year-end 1999 to 8.54% at the close of 2000.

The held to maturity investment portfolio totaling \$75.7 million decreased \$3.1 million between 1999 and 2000. This decrease is the result of maturities, prepayments and calls occurring within the portfolio. The net cash flow generated by the portfolio during 2000 was invested in new loans supporting higher loan demand in the current year.

### Securities Available for Sale

Securities available for sale are used as part of management's asset/liability strategy. These securities may be sold in response to changes in interest rates, changes in prepayment risk, for liquidity needs and other factors. These securities are recorded at market value.

At December 31, 2000, the Company had \$207.6 million in securities available for sale, compared with \$212.1 million at year-end 1999. The reduction in the portfolio reflects the redeployment of funds received from payments on these debt securities as a result of maturities, calls and prepayments.

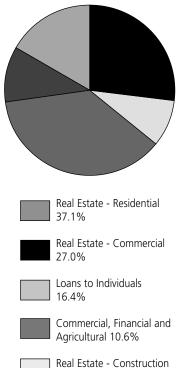
The book value of securities available for sale exceeded market value at year-end 2000 by \$2.6 million. The decline in the market value of the securities available for sale is a direct result of the inverse relationship between prevailing market rates and the pricing of the securities. When market rates increase for similar instruments that are currently in the portfolio, the corresponding price of the security falls and the opposite occurs as rates fall. The tax-equivalent purchase yield on securities available for sale, which was relatively unchanged in the current year, was 6.54% in 2000 and 6.53% in 1999.

The average maturity of the portfolio was 11.5 years and 12.4 years at December 31, 2000 and 1999, respectively. The slight decline in average maturity is the result of maturities, calls and mortgage-backed security principal payments and prepayments. Most longer-term securities in the portfolio have call provisions which could result in redemption prior to their final maturity.

### **Loan Portfolio**

The loan portfolio is geographically diversified among loan types and industry segments. Commercial and commercial real estate loans represent 37.6% of the total portfolio. During 2000, commercial real estate loans increased to \$222.6 million and now comprise 27.0% of total loans. Commercial loans decreased by \$5.9 million and now represent 10.6% of total loans. The combined commercial and commercial real estate sectors increased by \$8.4 million or 2.8% in 2000. Real estate construction loans, which comprise 8.9% of the portfolio, grew \$48.4 million, a 196% increase. This category includes both residential and commercial construction with the increase largely attributable to a number of large commercial office buildings and apartment projects. Additionally, consumer loans increased by \$7.1 million, or 5.6%, from

## Loan Portfolio 2000



Real Estate - Constru 8.9% \$127.2 million at December 31, 1999 to \$134.3 million at the close of 2000. Consumer loans represent 16.4% and 18.1% of the portfolio at the close of 2000 and 1999, respectively. Residential real estate loans experienced the largest dollar change. This portfolio increased \$54.1 million, or 21.5% during 2000. Residential real estate loans represent 37.1% of the total portfolio at the end of 2000.

Loans, net of unearned income, were \$822.8 million at year-end 2000. The increase of \$118.7 million represents 16.9% growth from the \$704.1 million level at December 31, 1999. The fourth quarter acquisition of Citizens Southern accounted for \$48.1 million of this growth. The addition of these loans did not materially affect the distribution of loan types within the portfolio. Emphasis on relationship management and loan development resulted in the significant increase in the total loan portfolio despite continued strong competition for all types of loans from other banks and financing sources. The Company's underwriting standards emphasize close scrutiny of loans through an evaluation of historic and projected cash flow, credit history and collateral. Larger loans are also subjected to annual loan review to assess ongoing credit quality.

The loan to deposit ratio increased to 91% at December 31, 2000, from 85% at December 31, 1999. The increase in the loan to deposit ratio is a result of the \$118.7 million increase in the loan portfolio coupled with a smaller increase in deposits of \$66.6 million. The level of retail funding through deposits has been impacted by greater competition from both bank and non-banking institutions and has also led to a higher level of loans relative to deposits.

### **Reserve for Loan Losses**

The reserve for loan losses represents reserves available to absorb estimated loan losses and other credit-related charges. Loan losses arise primarily from the loan portfolio, but may also be derived from other sources, including commitments to extend credit, guarantees, and standby letters of credit. The reserve for loan losses is increased by both charges to earnings in the form of provisions for loan losses and recoveries of prior loan charge-offs, and decreased by loans charged off. The provision for loan losses is calculated to bring the reserve to a level which, in management's judgment, is considered adequate to absorb losses inherent in the loan portfolio.

"First Community Bank has opened many doors for us and has been crucial to helping us grow. I feel comfortable knowing that anyone in the bank can help me. First Community always provides excellent service."

### Profile—Woody Lumber

Woody Lumber, a family owned and operated business, began in 1935. Since continuing tradition was so important, all of the Woodys pitched in and worked hard to develop the family business. The company exports various types of lumber throughout the world.

The relationship between First Community Bank and Woody Lumber began with the founding father, Don Woody. Since that time, they have continued that partnership. "First Community Bank has opened many doors for us and has been crucial to helping us grow," said Dale Woody. "I feel comfortable knowing that anyone in the bank can help me. First Community always provides excellent service."



Management performs monthly assessments to determine the appropriate level of the reserve. Differences between actual loan loss experience and estimates are reflected through adjustments that are made either increasing or decreasing the loss provision based upon current expectations. Commercial, consumer and mortgage loan portfolios are separated for purposes of determining the allowance for loan losses. Elements of the allowance include: specific identification of individual credits, allocations to the homogeneous pools of loans represented and allocations based upon management's judgment. These elements are impacted by qualitative and quantitative factors about both the macro and micro economic conditions as reflected in the portfolio of loans and the economy as a whole. Factors considered in this evaluation include, but are not necessarily limited to, estimated losses from loan and other credit arrangements, general economic conditions, changes in credit concentrations or pledged collateral, historical loan loss experience, and trends in portfolio volume, maturity, composition, delinquencies, and nonaccruals. While management has attributed reserves to various portfolio segments, the allowance is available for the entire portfolio. Differences between actual loan loss experience and estimates are reviewed on a periodic basis and adjustments are made to those estimates.

The reserve for loan losses represents 186% of nonperforming loans at year-end 2000 versus 130% and 140% at December 1999 and 1998, respectively. When other real estate is combined with nonperforming loans, reserves equal 137% of nonperforming assets at the end of 2000 versus 107% and 98% at December 31, 1999 and 1998, respectively.

Net charge-offs were \$4.6 million in 2000, compared with \$2.4 million in 1999 and \$6.3 million in 1998. The \$2.2 million increase in net charge-offs in 2000 is principally attributable to a commercial loan charge-off relating to foreclosure of a residential land development loan in Beckley, West Virginia and the write-down of another commercial loan to more accurately reflect the current market value of the real estate securing the loan. Net charge-offs for 1999 reflect normally occurring loan loss activity, while 1998 charges included a commercial loan charge-off of \$2.9 million relating to a failed furniture assembly plant in Princeton, West Virginia.



"For over 40 years, First Community Bank has provided us with excellent products and services not only for our business, but for our personal needs as well. They are a very strong and sound institution and their track record proves it."

## Profile—The Cortes

The Cortes are former owners of Corte Construction Company. They focused most of their business efforts throughout West Virginia and the surrounding region. They have built many buildings throughout the area including interstate rest areas, and commercial and office buildings.

The relationship between First Community Bank and the Cortes is built on solid ground. The Cortes constructed the facility that now houses the bank's Corporate Center. "For over 40 years, First Community Bank has provided us with excellent products and services not only for our business, but for our personal needs as well. They are a very strong and sound institution and their track record proves it," said Betty Corte.

### **Nonperforming Assets**

Nonperforming assets include loans on which interest accruals have ceased, loans contractually past due 90 days or more and still accruing interest, and other real estate owned (OREO) pursuant to foreclosure proceedings. Total nonperforming assets were \$9.0 million at December 31, 2000. The levels of nonperforming assets for the last five years are presented in the table below.

			Dece	ember 3	1	
(Amounts in Thousands)	2	000	1999	1998	1997	1996
Nonaccrual loans Loans 90 days or more past due Other real estate owned		5,397 \$ 1,208 2,406 9,011 \$	7,889 \$ 1,259 <u>1,950</u> 11,098 \$	$7,763 \ \$ $ $377 \ 3,547 \ 11,687 \ \$$	9,988 \$ 4,391 <u>1,472</u> 15,851 \$	5,476 780 <u>2,225</u> 8,481
Nonperforming loans as a percentage of total loans Nonperforming assets as a percentage of total loans		0.8%	1.3%	1.3%	2.1%	1.1%
and other real estate owned		1.1%	1.6%	1.9%	2.4%	1.6%
nonperforming loans		186.3%	130.1%	140.1%	79.3%	143.7%
nonperforming assets		136.5%	107.2%	97.6%	72.0%	106.0%

Nonperforming assets decreased \$2.1 million between 1999 and 2000 primarily as a result of a \$2.5 million or 31.6% decline in nonaccrual loans; however, this decline was partially offset by an increase of \$456,000 in other real estate owned. The decrease in nonaccrual loans resulted from the resolution, liquidation, or write-down of certain commercial loan relationships, while loans past due over 90 days were reduced slightly through collection activity. Activity in the other real estate owned category reflects the addition and deletion of various commercial and residential real estate acquired through foreclosure throughout the year.

### Deposits

Total deposits at December 31, 2000, increased \$66.6 million or 8.0% when compared to December 31, 1999, \$48.4 million of which were obtained though the acquisition of Citizens Southern Bank, Inc. on October 31, 2000. Not considering the acquisition, deposits increased for the year by \$18.2 million. The Company also utilized lower cost, short-term advances from the Federal Home Loan Bank to supplement the funding needs of the Company throughout 1999 and 2000. In 2000, the average rate paid on all interest-bearing liabilities was 4.43%, up from 4.00% in 1999.

Average deposits decreased to \$845.8 million for 2000 versus \$854.0 million in 1999, a decrease of less than 1%. Average savings deposits decreased by \$10.1 million while time deposits increased by \$10.7 million. Average interest-bearing demand and noninterest-bearing demand deposits decreased by \$6.4 million and \$2.4 million, respectively.

### **Short-Term Borrowings**

The Company's short-term borrowings consist primarily of overnight Federal Funds purchased from the FHLB and securities sold under agreements to repurchase. This source of funding decreased \$81.6 million between 1999 and 2000. The decrease in short-term borrowings (primarily Federal Funds purchased) in

2000 was accompanied by an offsetting increase in other indebtedness used to pay off the short-term borrowings in exchange for term advances from the FHLB. In 1999 and 2000, the price sensitivity of retail deposits was closely monitored and managed in order to achieve the lowest overall cost of funding. Short-term borrowings were used to fill the gap in funding and short-term liquidity needs.

### **Other Indebtedness**

FHLB borrowings and other indebtedness increased by \$127.8 million in 2000. The increase is primarily attributable to the substantial loan growth experienced throughout the year. Additional term borrowings were also used to pay off the \$86.7 million in overnight funding from the FHLB. This indebtedness of approximately \$125 million, with original maturities varying from two to ten years, is callable at quarterly intervals after a predefined lockout period of three to six months. These call options could significantly shorten the lives of these debt instruments.

### **Stockholders' Equity**

Risk-based capital ratios are a measure of the Company's capital adequacy. At December 31, 2000, the Company's Tier I capital ratio was 11.68% compared with 11.96% in 1999. Regulators use risk-based capital ratios and the leverage ratio to measure the capital adequacy of banking institutions. Risk-based capital guidelines, risk weighted balance sheet assets, and off-balance sheet commitments are used in determining capital adequacy. The Company's total risk-based capital-to-asset ratio was 12.93% at the close of 2000 compared with 13.22% in 1999. The leverage ratio is the measurement of total tangible equity to total assets. The Company's leverage ratio at December 31, 2000 was 8.37% compared to 8.25% at December 31, 1999. The ratings are well above the minimum levels prescribed by the Federal Reserve as depicted in Note 13 to the Financial Statements.

### **Trust and Investment Management Services**

As part of its community banking services, the Company offers asset management and estate administration services through its Trust and Financial Services Division (Trust Division). The Trust Division reported market value of assets under management of \$495 million and \$506 million at December 31, 2000 and 1999, respectively. The Trust Division manages inter vivos trusts and trusts under will, develops and administers employee benefit plans and individual retirement plans, and manages and settles estates. Fiduciary fees for these services are charged on a schedule related to the size, nature and complexity of the account.

The Trust Division employs 17 professionals and support staff with a wide variety of estate and financial planning, investing and plan administration skills. Trust Division operating expenses totaled \$1.4 million in 2000 and \$1.3 million in 1999. These costs are comprised primarily of salaries and related benefits, investment services, asset custody fees and the cost of information processing systems. The Trust Division is headquartered in the Company's banking facility in Bluefield, West Virginia, and provides client services through the Bank's existing branch network.

### Liquidity

Liquidity represents the Company's ability to respond to demands for funds and is primarily derived from maturing investment securities, overnight investments, periodic repayment of loan principal, and the Company's ability to generate new deposits. The Company also has the ability to attract short-term sources of funds and draw on credit lines that have been established at financial institutions to meet cash needs.

Total liquidity of \$376.0 million at December 31, 2000 is comprised of the following: cash on hand and deposits with other financial institutions of \$50.2 million; securities available for sale of \$207.6 million;

investment securities held to maturity due within one year of \$10.3 million; and Federal Home Loan Bank credit availability of \$107.9 million.

## Interest Rate Sensitivity, Interest Rate Risk and Asset/Liability Management

The Bank's profitability is dependent to a large extent upon its net interest income (NII), which is the difference between its interest income on interest-earning assets, such as loans and securities, and its interest expense on interest-bearing liabilities, such as deposits and borrowings. The Bank, like other financial institutions, is subject to interest rate risk to the degree that its interest-earning assets reprice differently than its interest-bearing liabilities. The Bank manages its mix of assets and liabilities with the goals of limiting its exposure to interest rate risk, ensuring adequate liquidity, and coordinating its sources and uses of funds while maintaining an acceptable level of NII given the current interest rate environment.

The Company's primary component of operating revenue, NII, is subject to variation (Interest Rate Risk or IRR) as a result of changes in interest rate environments in conjunction with unbalanced repricing opportunities in earning assets and interest-bearing liabilities. IRR has four primary components including repricing risk, basis risk, yield curve risk and option risk. Repricing risk occurs when earning assets and paying liabilities reprice at differing times as interest rates change. Basis risk occurs when the underlying rates on the assets and liabilities the institution holds change at different levels or in varying degrees. Yield curve risk is the risk of adverse consequences as a result of unequal changes in the spread between two or more rates for different maturities for the same instrument. Lastly, option risk is due to "embedded options," often called put or call options, given or sold to holders of financial instruments.

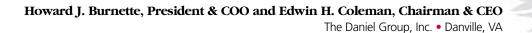
In order to mitigate the effect of changes in the general level of interest rates, the Company manages repricing opportunities and thus, its interest rate sensitivity. The Bank seeks to control its IRR exposure to insulate net interest income and net earnings from fluctuations in the general level of interest rates. To measure its exposure to IRR, quarterly simulations of NII are performed using financial models which project NII through a range of possible interest rate environments including rising, declining, most likely and flat rate scenarios. The results of these simulations indicate the existence and severity of IRR in each of those rate environments based upon the current balance sheet position, assumptions as to changes in the volume

"They have enhanced our real estate assets and have been instrumental in our success. First Community Bank understands our needs and custom tailors financing instruments to meet our growth pattern."

### Profile—The Daniel Group, Inc.

In 1945, John W. Daniel started a small construction company in Danville, VA. Today, The Daniel Group, Inc. has evolved from that beginning and now exists as a diversified group of companies which provides quality real estate, construction and related services throughout the Southeast. Building on its tradition of excellence, this group of companies is committed to the satisfaction and success of its customers, employees and shareholders.

The relationship between First Community Bank and The Daniel Group is a thriving partnership. "They have enhanced our real estate assets and have been instrumental in our success. First Community Bank understands our needs and custom tailors financing instruments to meet our growth pattern," said Howard Burnette.





and mix of interest-earning assets and interest-paying liabilities, and management's estimate of yields attained in those future rate environments and rates which will be paid on various deposit instruments and borrowings. Additionally, key measures including Economic Value of Equity (EVE) and Duration, which help to highlight longer-term exposures that fall outside of the income simulation period, are monitored in conjunction with the income simulation results. Specific strategies for management of IRR have included shortening the maturity of fixed-rate loans, increasing the volume of adjustable rate loans to reduce the average repricing term of the Bank's interest-earning assets and monitoring the term structure of liabilities to maintain a balanced mix of maturity and repricing structures to mitigate the potential exposure. The simulation model used by the Company captures all earning assets, interest-bearing liabilities and all off- balance sheet financial instruments and combines the various factors affecting rate sensitivity into an earnings outlook. Based upon the latest simulation, the Company believes that it is slightly biased toward an asset sensitive position. Absent adequate management, asset sensitive positions can negatively impact net interest income in a falling rate environment while liability sensitive positions positively impact net interest income in a falling rate environment.

The Company has established policy limits for tolerance of interest rate risk that allow for no more than a ten percent reduction in projected (next twelve months') net interest income based on quarterly income simulations. The most recent simulation indicates that current exposure to interest rate risk does not exceed the Company's defined policy limits.

The following table summarizes the estimated impact on NII and the Market Value of Equity (MVE) as of December 31, 2000 and 1999 of immediate and sustained rate shocks in the interest rate environment of plus and minus 100 and 200 basis points from the flat rate simulation. The results of the rate shocks depicted below differ from the results in quarterly simulations, in that, all changes are assumed to take effect immediately; whereas, in the quarterly income simulations, changes in interest rates take place more gradually over a 24-month horizon. This table, which illustrates the prospective effects of hypothetical interest rate changes, is based upon numerous assumptions including relative and estimated levels of key

Increase (Decrease) in Interest Rates         (Basis Points)         200         100         (100)         (200)	Increase (Decrease) Net Interest <u>Income</u> \$ 98 698 ( 2,301 ) ( 4,354 )	% <u>Change</u> 0.20 1.50 (4.80) (9.10)	Increase (Decrease) Market Value of Equity \$ (12,496) (6,275) 1,113 2,675	% <u>Change</u> (9.80) (4.90) 0.90 2.10
	1999			
	Increase (Decrease)		Increase (Decrease)	
Increase (Decrease) in Interest Rates	Net Interest	%	Market Value	%
(Basis Points)	Income	<u>Change</u>	<u>of Equity</u>	<u>Change</u>
200	\$( 4,920 )	(10.26)	\$ (36,915)	(35.0)
100	(2,305)	(4.81)	(17,858)	(16.9)
(100)	2,033	4.20	18,867	17.9
(200)	2,775	5.80	35,803	34.0

### 2000

interest rates over a twelve-month time period. Management feels that this type of modeling technique, although useful, does not take into account all strategies which management might undertake in response to a sudden and sustained rate shock as depicted. Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to: prepayment/refinancing levels likely deviating from those assumed, the varying impact of interest rate caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals, product preference changes, and other internal and external variables.

When comparing the impact of the rate shock analysis between 2000 and 1999, the 2000 changes in net interest income and market value of equity are reflective of a change in the balance sheet composition as the repricing structure of assets was shortened and the repricing structure of liabilities was extended. This resulted in a gradual shift to an asset sensitive position. Additionally, the duration of assets declined while the duration of liabilities increased. The repricing structure of assets decreased due to both the addition of assets with shorter repricing structures as well as the maturity and repayment of existing loans and investments with longer repricing terms. The repricing structure and duration of liabilities increased primarily as a result of \$125.0 million in additional term borrowings from the FHLB, with final maturities of between two and ten years, and the repayment of \$86.7 million in outstanding overnight advances from the FHLB.

The fluctuation in the market value of equity between 1999 and 2000 is less severe as a result of a reduction in the overall duration of equity. The reduction in the duration of equity is the result of a combination of factors including the reduction in the duration of total assets and an increase in the duration of liabilities. The correlation between rate changes and market value of equity is reflective of the inverse relationship between market interest rates and the market value of the underlying instruments. The market value of equity increases while rates fall and conversely as rates rise. The significant decrease in MVE in 1999 was prompted by the reinvestment of \$83 million of interest-bearing balances held by affiliates at the end of 1998 that were subsequently reinvested in loans and investment securities with longer duration and repricing terms. Consequently, the balance sheet reflected a slight liability sensitive position and a longer duration, and a greater variation on net interest income and the market value of equity.

"First Community Bank has faith in our company and our community. They are very responsive not only to our needs, but to the needs of the individuals who work here."

### Profile—The Dean Company

The Dean Company, a long-time community partner of Mercer County, has been in Princeton for over 35 years. The company makes wood veneers that are used in the manufacturing of furniture, doors, panels, musical instruments, and fine architecture. Over 65% of their products are exported to many countries around the world and to major furniture markets within the United States.

The Dean Company has been a customer of First Community Bank for over 20 years. "They have faith in our company and our community. They are very responsive not only to our needs, but to the needs of the individuals who work here. They are just down to earth–good bankers."



The process of assessing the underlying risk inherent in the balance sheet and the institution is coordinated by the Asset/Liability Management Committee. This committee focuses on the measurement, monitoring and control of balance sheet and off-balance sheet positions. Risk assessments include the monitoring of interest rate risk, liquidity and funding needs of the institution, operational issues relative to product marketing and pricing and new product development, as well as defining and assessing various investment strategies of the Company.

### **Insurance Services**

To further enhance its array of financial services, the Company purchased an equity interest (currently 3.29%) in Bankers Insurance, L.L.C. Bankers Insurance was formed through a consortium of over sixty banks with a presence in Virginia, West Virginia, North Carolina, Tennessee and Maryland. The pool of capital developed was utilized to purchase four insurance agencies to date. These acquisitions will enable the participating banks to collectively initiate property, casualty, life, and health insurance agency services. It is expected that insurance products will be available in the bank's branches through Bankers Insurance in 2001. The Company believes that through its extensive network of bank branches and its thousands of customer relationships, it will be in a position to market significant volumes of insurance, particularly property and casualty insurance for homes and automobiles. The Company's entry into the insurance business is designed to provide new sources of fee revenue and further solidify the financial relationship between the Company and its present customers. The four agencies now owned by Bankers Insurance include Blue Ridge Insurance Group, located in Wytheville and Pulaski, Virginia, and Sparta, North Carolina; Insurance Partners of Virginia; Welton, Duke & Hawks, Inc., located in Portsmouth and Lexington, Virginia; and Washington, Chichester & Clarke, located in Fredericksburg, Virginia.

### **Recent Legislation**

### Gramm-Leach-Bliley Financial Services Modernization Act

The Gramm-Leach-Bliley Financial Services Modernization Act of 1999 (the "Act") is the most significant financial services legislation in 60 years, and is the culmination of decades of effort to restructure the financial services industry in the United States. The most significant change wrought by the act is to allow affiliations among banks, securities firms and insurance companies. The "Act" is complex and far-reaching



"The benefit of doing business with First Community Bank is you know you're not getting lost in the corporate world. They really take the time to work with you and give you the best service they can."

### Profile—Silver Development Company

Silver Development Company, established in 1947, has grown into one of Virginia's most successful real estate development companies. Unlike many other developers in the area, Silver Development Company has remained committed to the Fredericksburg community.

The relationship between First Community Bank and Silver Development Company began when the bank participated in one of their developments. "The benefit of doing business with First Community Bank is you know you're not getting lost in the corporate world. They really take the time to work with you and give you the best service they can."

and deals with a multitude of additional banking, insurance and financial services issues, and is intended to modernize the nation's financial services industry. The following discussion is a brief overview of some of the points of interest that have an impact on the Company and is not intended to represent the entirety of the "Act."

Among other things, the "Act" is designed to allow greater savings to consumers by increasing competition and reforming the Federal Home Loan Bank System by providing a source of funds for community banks to make loans to small businesses and farmers.

The "Act" repeals two sections of the Glass-Steagall Act, which restrict banks and their affiliates from being affiliated with companies engaged in the business of underwriting and dealing in securities. The "Act" authorizes financial holding companies (FHC) and FHC affiliates to engage in activities that are "financial in nature or incidental to financial in nature," or activities that are "complementary to financial activities." In addition, the "Act" blesses as "financial in nature" the acquisition of interest in and control of any company, "whether financial or not," through securities underwriting, merchant banking, or insurance company investments. In the case of securities affiliates, the investment must be part of a bona fide underwriting or merchant or investment banking activity, including investment. In the case of insurance companies, the portfolio investment must be made in the ordinary course of business of the insurance company in accordance with relevant state law governing such investments. The "Act" authorizes the Federal Reserve Board to determine, for bank holding company affiliates, what activities are financial in nature or incidental to financial in nature or complementary to a financial activity.

The legislation also amends the Community Reinvestment Act (CRA) to provide that an election of a bank holding company to become a FHC will not be effective if any of the holding company's subsidiary insured depository institutions has received a less than "satisfactory" rating in its most recent Community Reinvestment Act examination. In addition, the "Act" amends the Bank Holding Company Act to require the appropriate Federal banking agency to prohibit an FHC or insured depository institution from commencing any new activities or acquiring companies engaged in expanded activities "financial in nature" (other than merchant banking or insurance portfolio investment activities), if any insured depository institution affiliate has failed to receive in its last examination at least a "satisfactory" CRA rating. Certain activities of new FHC's have been grandfathered to allow companies that previously engaged in non-financial activities to do so.

Title II of the "Act" amends the federal securities laws to provide for functional regulation of bank securities activities. Title III of the "Act" deals with insurance issues and is divided into four subparts: State Regulation of Insurance, Redomestication of Mutual Insurers, National Association of Registered Agents and Brokers, and Rental Car Agency Insurance Activities.

The privacy provisions encompassed under Title IV of the "Act" govern the activities of "financial institutions," which include banks, savings associations, credit unions, broker-dealers, investment companies, investment advisers and insurance companies.

### Fair Disclosure Rules under Regulation FD

On October 23, 2000, a new set of rules went into effect that has wide-ranging impact on how public companies share information with investors. Known as "Regulation FD" (for "Fair Disclosure"), the rule ends a practice known as "selective disclosure" that many companies used in the past to provide information to Wall Street and investment professionals before making it available to the general public.

Regulation FD represents the SEC's first attempt at direct regulation of informal communications between public companies and investment professionals.

In an attempt to comply with Regulation FD, companies are reconsidering the information and the dissemination methods they use to provide such information to analysts and the investment public. No longer can a company have a conversation with an analyst and provide any information that is not available to the general public. The new regulations cover a wide range of information including topics addressing earnings to business development issues concerning new products and delivery methods. Additionally, the new rules create the need for tighter control over material non public information by placing greater liability on all Company representatives who have access to this information, including directors, officers, employees and others with access to material nonpublic information. Additionally, areas addressed by Regulation FD include but are not limited to issues addressing the timing of information dissemination, securities Act and liability issues and the timing of information. The requirements of this new regulation are very detailed and complex and are not presented as a part of this discussion in their entirety.

The long-term effect of fair disclosure is likely to be beneficial to individual investors, regardless of what happens in the short term as companies and analysts determine how to best comply with the new rules. However, at the crux of the disclosure rules is the underlying theme that the investment public should be on an even and fair playing field when any material and non public information is disclosed.

### **Future Expansions**



Athens Branch Athens, WV Pine Road Branch Princeton, WV

"In the second quarter of 2001, we expect to break ground on a new branch facility to replace our existing Pine Plaza branch in Princeton, West Virginia, which will no longer accommodate the retail traffic for that service location. We also plan the addition of an Athens, West Virginia branch to serve current and future customers in that area. This is an area that has previously been serviced primarily by our Princeton offices."

> -John M. Mendez President and CEO First Community Bancshares, Inc.

## **Consolidated Financial Statements**

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Consolidated Balance Sheets	Decen	nber 31,
(Amounts in Thousands, Except Share Data)	2000	1999
ASSETS		
Cash and due from banks	\$ 38,457	\$ 36,400
Interest-bearing balances–FHLB	11,786	1,391
Federal funds sold	· –	6
Securities available for sale (amortized cost of \$210,126, 2000;		
\$221,226, 1999)	207,562	212,105
Investment securities held to maturity:	<b>,</b> -	, -
U.S. Treasury securities	_	100
U.S. Government agencies and corporations	2,103	3,663
State and political subdivisions	72,264	73,640
Other securities	1,369	1,365
Total investment securities held to maturity (estimated market value,	· · · · · ·	,
\$78,030, 2000; \$78,917, 1999)	75,736	78,768
Total loans, net of unearned income	822,826	704,096
Less allowance for loan losses.	12,303	11,900
Net loans	810,523	692,196
Premises and equipment	18,786	18,630
Other real estate owned	2,406	1,950
Interest receivable	9,261	8,090
Other assets	19,299	15,178
Intangible assets	24,201	23,448
Total Assets	\$ 1,218,017	\$ 1,088,162

## LIABILITIES

Deposits:		
Demand	\$ 128,584	\$ 115,288
Interest-bearing demand	137,763	133,073
Savings	131,039	138,107
Time	502,517	446,790
Total deposits	899,903	833,258
Interest, taxes and other liabilities	13,238	13,436
Federal funds purchased	_	86,700
Securities sold under agreements to repurchase	46,179	41,062
FHLB borrowings and other indebtedness	138,015	10,218
Total Liabilities	1,097,335	984,674
	, , ,	, ,

## STOCKHOLDERS' EQUITY

Common stock, \$1 par value; 15,000,000 and 10,000,000 shares authorized in 2000		
and 1999, respectively; 9,052,113 shares issued in 2000 and 8,991,586 in 1999;		
9,040,370 and 8,726,836 shares outstanding in 2000 and 1999, respectively	9,052	8,992
Additional paid-in capital	35,273	34,264
Retained earnings	78,097	69,372
Treasury stock, at cost	(202)	(2,945)
Unallocated ESOP shares	_	(722)
Accumulated other comprehensive (loss)		(5,473)
Total Stockholders' Equity	120,682	103,488
Total Liabilities and Stockholders' Equity	<u>\$ 1,218,017</u> \$	1,088,162

Consolidated Statements of Income		Years E	nde	d Decer	nbe	r 31,
(Amounts in Thousands, Except Share and Per Share Data)		2000		1999		1998
Interest Income	¢	60 /12	¢	FO 026	¢	(1 2 2 2
Interest and fees on loans	\$	68,413	\$	58,036	\$	62,323
Interest on securities available for sale		12,831		13,217		9,060
Interest on investment securities:				1.		
U.S. Treasury securities		3		41		117
U.S. Government agencies and corporations		202		269		1,034
States and political subdivisions, tax exempt		3,973		3,940		3,989
Other securities		109		104		90
Interest and federal funds sold		20		403		1,594
Interest on deposits in banks		407		482		3,006
Total interest income		85,958		76,492		81,213
		`				
Interest Expense		20 740		20.127		2/ 27/
Interest on deposits		30,718		29,137		34,374
Interest on short-term borrowings		8,045		2,332		2,295
Interest on other indebtedness		616		781		1,459
Total interest expense		39,379		32,250		38,128
Net interest income		46,579		44,242		43,085
Provision for loan losses		3,986		2,893		6,250
Net interest income after provision for loan losses		42,593		41,349		36,835
Noninterest Income						
Noninterest Income Fiduciary income		1,804		2,092		1,682
•		4,007		2,092 3,640		3,746
Service charges on deposit accounts		1,361		,		,
Other service charges, commissions and fees		4,651		1,095		2,935
Mortgage banking income		4,051		1,204		25
Net securities gains		668		2 701		25
Other operating income		008		2,701		1,732
Pension termination gain		-		-		1,062
Total noninterest income		12,492		10,732		11,182
Noninterest Expense						
Salaries and employee benefits		16,046		13,132		12,242
Occupancy expense of bank premises		2,482		2,128		1,943
Furniture and equipment expense		1,698		1,743		1,965
Amortization of intangible assets		2,154		2,049		2,061
Other operating expense		8,588		8,405		10,541
Total noninterest expense		30,968		27,457		28,752
Income before income taxes		24,117		24,624		19,265
Income tax expense		7,054		7,772		6,164
Net Income	\$	17,063	\$	16,852	\$	13,101
Weighted average basic and diluted shares outstanding	<u>*</u> 8	,733,834	1	766,209	*	800,546
Basic and diluted earnings per common share	\$	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	\$	1.92	<u>\$</u>	1.49
Durit und undere entitling per common onder	Ψ	1.77	Ψ	1.74	Ψ	1.1/

Consolidated Statements of Cash Flow	Years E	Years Ended Dece				
(Amounts in Thousands)	2000	1999	1998			
Operating Activities						
Cash flows from operating activities:						
Net income	\$ 17,063	\$ 16,852	\$ 13,101			
Adjustments to reconcile net income to net cash provided by operating activities:	φ 17,005	φ 10,091	φ 13,101			
Provision for loan losses	3,986	2,893	6,250			
Depreciation of premises and equipment	1,396	1,413	1,514			
Amortization of intangibles assets	2,156	2,020	1,915			
Net investment amortization and accretion	233	483	32			
Net gain on the sale of assets	(2,517)	(832)	(1,375)			
Mortgage loans originated for sale	(106,169)	_	-			
Proceeds from sale of mortgage loans	100,148	_	_			
(Increase) decrease in interest receivable	(861)	(1,060)	658			
Decrease (increase) in other assets	8,455	(3,668)	2,958			
Increase (decrease) in other liabilities	66	(754)	(1,033)			
Other, net	(296)	80	88			
Net cash provided by operating activities	23,660	17,427	24,108			
Investing Activities						
Cash flows from investing activities:						
Proceeds from sales of securities available for sale	2,163	8,203	_			
Proceeds from maturities and calls of securities available for sale	17,849	30,881	100,920			
Proceeds from maturities and calls of investment securities	3,016	5,278	25,488			
Proceeds from sale of credit card loans	5,010	<i>,</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	15,590			
Purchase of securities available for sale.	(4,591)	(69,611)	(132,381)			
Purchase of investment securities	(1,))1)	(0),011)	(300)			
Net (increase) decrease in loans made to customers	(66,918)	(87,986)	37,664			
Purchase of bank-owned life insurance	(4,100)	(0/,)00)				
Cash provided by (used in) branch acquisitions, net of cash received.	3,065	(1,417)	_			
Purchase of premises and equipment	(1,019)	(2,222)	(726)			
Proceeds from sale of equipment	466	82	287			
Net cash (used in) provided by investing activities	(50,069)	(116,792)	46,542			
		. , . ,	, ,			
Financing Activities						
Cash flows from financing activities:	(7 766)	(22.154)	70 556			
Net (decrease) increase in demand and savings deposits	(7,755)	(23,154)	28,556			
Net increase (decrease) in time deposits Net increase (decrease) in short-term debt	22,731	(19,579)	(6,351)			
	35,126	80,082	(7,376)			
Repayment of long-term debt	(39)	(7,993)	(7,768)			
Proceeds from long-term borrowings	(2.870)	(1542)	1,500			
Acquisition of treasury stock.	(2,870)	(1,542)	(1,796)			
Cash paid in lieu of fractional shares Dividends paid	(8,338)	(18) (7,730)	(27) (7,415)			
Net cash (used in) provided by financing activities	38,855	20,066	(677)			
the mon (noon in) provided by minimum guerrines		40,000	(0//)			
Cash and Cash Equivalents						
Net increase (decrease) in cash and cash equivalents	12,446	(79,299)	69,973			
Cash and cash equivalents at beginning of year	37,797	117,096	47,123			
Cash and cash equivalents at end of year.	\$ 50,243	\$ 37,797	\$ 117,096			
vaon and caon cyllivatento at end of year	φ 30,243	φ 3/,/9/	φ 117,090			

## **Consolidated Statements of Stockholders' Equity**

(Amounts in Thousands, Except Share and Per Share Information)

	Common Stock	Pai	itional id-in pital	Retained Earnings		reasury Stock	Unalloo ESC Shar	P	Accum Oth Compre Income	ner hensive	Total
Balance, December 31, 1997	8,992	\$ 3	34,306	\$ 54,564	\$	(1,271)	\$	-	\$	1,251	\$ 97,842
Net income Other comprehensive income Unrealized holding losses on securities available for sale,	_		-	13,101		_		_		-	13,101
net of tax Less reclassification adjustment for gains realized in net	-		_	-		-		_		(11)	(11)
income, net of tax	-		-		_	-		-		(2)	 (2)
Comprehensive income Common dividends declared	-		-	13,101		-		-		(13)	13,088
(\$.84 per share) Purchase 55,914 ESOP shares at a	-		-	(7,415)		_		-		-	(7,415)
weighted cost of \$29.76 per share Purchase 5,156 treasury shares at	-		-	-		-	(1	,664)		-	(1,664)
\$25.50 per share	-		_			(132)		-		-	(132)
<b>Balance December 31, 1998</b> Comprehensive income:	8,992	2	34,306	60,250		(1,403)	(1	,664)		1,238	101,719
Net income Other comprehensive income Unrealized holding losses on securities available for sale,	_		_	16,852		_		-	,	-	16,852
net of tax	-		-		-	-		-		6,711)	 (6,711)
Comprehensive income Common dividends declared	-		-	16,852		_		-	()	6,711)	10,141
(\$.88 per share) Purchase 71,589 treasury shares at	-		-	(7,730)		-		-		-	(7,730)
\$21.54 per share			(42)			(1,542)		942		_	(1,542) 900
<b>Balance December 31, 1999</b> Comprehensive income:	8,992	2	34,264	69,372		(2,945)		(722)	(!	5,473)	103,488
Net income Other comprehensive income Unrealized holding losses on securities available for sale,	-		-	17,063		-		-		-	17,063
net of tax	-		-		_	-		-		,935	 3,935
Comprehensive income Common dividends declared	-		-	17,063		-		-	3	,935	20,998
(\$.95 per share)			-	(8,338)		_		-		-	(8,338)
Retirement of treasury shares	(374)	(	5,238)	-		5,612		-		-	_
Issuance of common stock Purchase 145,682 treasury shares at	434		6,343	-		-		-		-	6,777
\$19.70 per share	-		-	-		(2, 869)		-		—	(2, 869)
Allocation of ESOP shares.	_		(96)	_		_		722		_	626

## Notes to Consolidated Financial Statements

## Note 1. Summary of Significant Accounting Policies

### **Basis of Presentation**

The accounting and reporting policies of First Community Bancshares, Inc. and subsidiary (First Community or the Company) conform to accounting principles generally accepted in the United States and to predominant practices within the banking industry. In preparing financial statements, management is required to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Assets held in an agency or fiduciary capacity are not assets of the Company and are not included in the accompanying consolidated balance sheets. Certain amounts in the 1999 and 1998 financial statements have been reclassified to conform to the 2000 presentation.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of First Community and its wholly owned subsidiary. All significant intercompany balances and transactions have been eliminated in consolidation.

### **Cash and Compensating Balances**

Cash and cash equivalents include cash and due from banks, federal funds sold, and interest-bearing balances available for immediate withdrawal. Interest and income taxes paid were as follows:

	2000	1999	1998
	(A)	mounts in Thous	sands)
Interest Income taxes	\$ 37,526 7,206	\$ 33,175 8,195	\$ 38,267 6,744

Pursuant to agreements with the Federal Reserve Bank, the Company has agreed to maintain cash balances of approximately \$1.0 million in lieu of charges for check clearing and other services.

### Securities Available for Sale

Securities to be held for indefinite periods of time including securities that management intends to use as part of its asset/liability management strategy, and that may be sold in response to changes in interest rates, changes in prepayment risk, or other similar factors are classified as available for sale and are recorded at market value. Unrealized appreciation or depreciation in market value above or below amortized cost is included in stockholders' equity net of income taxes which is entitled "Other Comprehensive Income." Premiums and discounts are amortized to expense or accreted to income over the life of the security. Gain or loss on sale is based on the specific identification method.

### **Investment Securities Held to Maturity**

Investments in debt securities which management has the ability and intent to hold to maturity are carried at cost. Premiums and discounts are amortized to expense and accreted to income over the lives of the securities. Gain or loss on the call or maturity of investment securities, if any, is on the specific identification method. At December 31, 2000 and 1999, no securities were held for trading purposes and no trading account was maintained.

### **Reserve for Loan Losses**

The reserve for loan losses is available to absorb losses inherent in the portfolio. The allowance is increased by provisions charged to operations and reduced by losses, net of recoveries. The amount charged to operations is based on several factors including: (1) analytical reviews of significant commercial and commercial real estate loans and loan loss experience in relationship to outstanding loans to determine an adequate reserve for loan losses required for outstanding loans; (2) a continuing review of loans evaluated by the loan review process as less than satisfactory, all nonperforming loans and overall portfolio quality; (3) regular examinations and appraisals of the loan portfolio conducted by federal and state supervisory authorities; and (4) management's judgment with respect to current and expected economic conditions, the level of delinquencies and nonaccrual loans, trends in the volume and term of loans, anticipated impact from changes in lending policies and procedures, and any concentration of credit in certain industries or geographic areas.

The reserve for loan losses related to impaired loans is based upon the discounted cash flows or fair value of collateral when it is probable that all amounts due pursuant to contractual terms of the loan will not be collected and the recorded investment in the loan exceeds the fair value. The impairment status of all loans designated as non-accrual or which have been classified as "substandard" or "doubtful" is evaluated through the Company's loan review process. Certain smaller balance, homogeneous loans, such as consumer installment loans and residential mortgage loans, are evaluated for impairment on an aggregate basis in accordance with the Company's policy.

### **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation. Depreciation of both buildings and improvements as well as for equipment is computed on the straight-line method over estimated useful lives. Maintenance and repairs are charged to current operations while betterments are capitalized. Disposition gains and losses are reflected in current operations. Long-lived assets to be held and those to be disposed of and certain intangibles are regularly evaluated for impairment.

### **Income Recognition**

Accrual of interest on loans is based generally on the daily amount of principal outstanding. It is the Company's policy to discontinue the accrual of interest on loans based on their payment status and evaluation of the related collateral and the financial strength of the borrower. The accrual of interest income is normally discontinued when a loan becomes 90 days past due as to principal or interest. Management may elect to continue the accrual of interest when the loan is well secured and in process of collection. When interest accruals are discontinued, interest accruad and not collected in the current year is reversed and interest accruad and not collected from prior years is charged to the reserve for possible loan losses. Consumer revolving credit loans that become 180 days past due are automatically charged to the reserve for loan losses.

### Loan Fee Income

Loan origination fees are recorded as a reduction of direct costs associated with loan processing, including salaries, review of legal documents, obtainment of appraisals, and other direct costs. Fees in excess of those related costs are deferred and amortized over the life of the related loan. Loan commitment fees are deferred and amortized over the related commitment period.

### **Other Real Estate Owned**

Other real estate owned and acquired through foreclosure is stated at the lower of cost or fair market value less estimated costs to sell. Losses arising from the acquisition of such properties are charged against the reserve for possible loan losses. Expenses incurred in connection with operating the properties, subsequent write-downs and gains or losses upon sale are included in other non interest income and expense.

### **Unallocated ESOP Shares**

The cost of unallocated employee stock ownership plan shares is included as a component of stockholders' equity. The plan shares are allocated to participant accounts over a period not to exceed seven years based upon relative employee compensation.

### **Stock Options**

The Company has a stock option plan for certain executives accounted for under the intrinsic value method. Because the exercise price of the Company's employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized.

### **Intangible Assets**

The excess of cost over amounts attributable to identified tangible and intangible assets at dates of acquisition is recorded as goodwill and is being amortized to operations over a period of 15 to 20 years using the straight-line method. The unamortized balance of goodwill was \$23,794,000 and \$22,913,000 at December 31, 2000 and 1999, respectively. A portion of the cost of purchased subsidiaries has been allocated to values associated with the future earnings potential of acquired deposits and is being amortized over the estimated lives of the deposits, ranging from seven to ten years. The unamortized balance of identified intangibles associated with acquired deposits was \$407,000 and \$535,000 at December 31, 2000 and 1999, respectively.

### **Income Taxes**

Deferred income taxes, which are included in other assets, are recognized for the tax consequences of "temporary differences" by applying enacted statutory tax rates to the differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities. The components of other comprehensive income have been computed using a 40% effective tax rate.

### **Earnings Per Share**

Basic earnings per share is determined by dividing net income by the weighted average number of shares outstanding. Diluted earnings per share is determined by dividing net income by the weighted average shares outstanding increased by the dilutive effect of stock options. Stock options had no effect on average shares outstanding for purposes of computing diluted earnings per share for 2000, 1999, and 1998.

### **Recent Accounting Pronouncements**

In June 1998, the Financial Accounting Standards Board issued Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities", as amended. The Statement requires the Company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending upon the nature of the hedge, changes in the fair value of derivatives are either offset against the changes in the fair value of assets, liabilities or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The Company adopted Statement 133 on January 1, 2001. Because of the limited use of derivatives, adoption did not have a material impact on the Company's financial statements. However, increased use of derivatives is anticipated within UFM as the wholesale mortgage line of business is fully established. The wholesale mortgage pipeline of loans will be hedged to circumvent unusual fluctuations in the cash flows derived upon settlement of the loans with the secondary market purchasers and consequently to achieve a desired margin upon delivery. Hedge transactions will be used as a management tool to mitigate risk and not for trading purposes.

## Note 2. Merger and Acquisitions

On October 31, 2000, First Community Bank, N.A. ("FCBNA"), the Company's wholly-owned banking subsidiary, acquired 100% of the common stock of Citizens Southern Bank, Inc. ("Citizens"), headquartered in Beckley, West Virginia. Citizens, a state-chartered bank when acquired, had assets of approximately \$67.8 million with two Beckley offices. Pursuant to the Agreement, 1.74 shares of the Company's common stock were exchanged for each of Citizens' 250,000 common shares. The excess of the consideration paid over the identifiable tangible and intangible assets of approximately \$3.3 million is being amortized on a straight-line basis over a 20-year period. The acquisition was accounted for under the purchase method of accounting. Accordingly, results of operations of Citizens are included in the consolidated results from the date of acquisition.

The following unaudited proforma financial information estimates the effect of the Citizens' acquisition as if the transaction had been consummated as of the beginning of 2000 and 1999:

	 2000	1999
Net interest income	\$ 48,305	\$ 46,008
Net income	16,510	16,937
Basic and diluted earnings per common share	1.89	1.84

## Note 3. Securities Available for Sale

As of December 31, the amortized cost and market value of securities classified as available for sale are as follows:

	2000						
	Amortized Unrealized Cost Gains		• • • • • • • • • • • • • • • • • •				
U.S. Government agency securities States and political subdivisions Other securities	\$ 135,459 34,664 40,003	\$ 194 565 323	\$ (1,496) (581) (1,569)	\$ 134,157 34,648 38,757			
Total	\$210,126	\$ 1,082	\$ (3,646)	\$ 207,562			
		19	999				
	Amortized	Unrealized	Unrealized	Market			
	Cost	Gains	Losses	Value			
U.S. Government agency securities.	\$ 149,020	\$ 73	\$ (5,457)	\$ 143,636			
States and political subdivisions.	35,068	340	(2,053)	33,355			
Other securities	37,138	518	(2,542)	35,114			

Securities available for sale with market values of \$156,389,000 and \$175,911,000 at December 31, 2000 and 1999, respectively, were pledged to secure public deposits, securities sold under agreements to repurchase and other short-term borrowings and for other purposes.

\$ 221,226

\$

931

\$

\$ (10.052)

212,105

At December 31, 2000, FCBNA owned approximately \$6.8 million in stock in the Federal Home Loan Bank of Atlanta, ("FHLB"), which is classified as available for sale. As a condition to membership in the FHLB, the Company's wholly owned banking subsidiary, FCBNA, is required to subscribe to a minimum level of stock.

The amortized cost and market value of securities available for sale by contractual maturity, at December 31, 2000, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. There were no sales of securities available for sale during 1999 or 2000. Included in the amounts below are U.S. Government Agency Securities that were acquired in the October 31, 2000 acquisition of Citizens Southern Bank, Inc. The book and estimated market values of these securities are \$4,095,000 and \$4,079,000, respectively.

	U. Govern Agenc Corpor	nment cies &	P	States and olitical divisions	Other curities	Т		Tax Equivalent Purchase Yield
Amortized Cost Maturity:			4	(Amc	s in Thousanc			- / - 0/
Within one year          After one year through five years          After five years through ten years          After ten years	28 41	0,350 8,119 1,811 5,179	\$	- 7,201 3,623 23,840	\$ - 28,976 11,027		10,350 35,320 74,410 90,046	5.41% 6.49% 6.38% 6.81%
Total amortized cost	\$ 135	5,459 6.23 %	\$	34,664 8.17 %	\$ 40,003 6.15 %	<b>\$ 2</b> 2	10,126 6.54 9	%
Average maturity (in years)		10.79		11.69	13.55		11.47	
Maturity: Within one year After one year through five years After five years through ten years After ten years	27 41 54	0,299 7,880 1,493 4,485	\$	7,346 3,825 23,477	\$  27,409 11,348		10,299 35,226 72,727 89,310	
Total market value	\$ 134	4,157	\$	34,648	\$ 38,757	\$20	07,562	

## **Note 4. Investment Securities**

The following table presents amortized cost and approximate market values of investment securities held to maturity at December 31:

	2000							
	Amortized Cost			realized Gains				Market Value
			(4	Amounts in	Thou	sands)		
U.S. Treasury Securities U.S. Government agency securities States and political subdivisions Other securities	\$	2,103 72,264 1,369	\$	- 5 2,298 6	\$	(14) (1)	\$	2,094 74,562 1,374
Total.	\$	75,736	\$	2,309	\$	(15)	\$	78,030
				19	99			
	A	mortized Cost	Unrealized Unrealized Gains Losses					Market Value
			(/	Amounts in	Thou	sands)		
U.S. Treasury securities U.S. Government agency securities States and political subdivisions Other securities	\$	$100 \\ 3,663 \\ 73,640 \\ 1,365$	\$	$ \begin{array}{r}     3 \\     810 \\     10 \end{array} $	\$	(59) (613) (2)	\$	100 3,607 73,837 1,373
Total.	\$	78,768	\$	823	\$	(674)	\$	78,917

Various investment securities classified as held to maturity with an amortized cost of approximately \$6,804,000 and \$27,050,000, respectively, were pledged at December 31, 2000 and 1999 to secure public deposits and for other purposes required by law.

The following table presents maturities of investments by type on both an amortized cost and market value basis at December 31, 2000:

	Gov Age	U.S. ernment encies & oorations		States and Political odivisions (Am	Se	<b>Other</b> curities s in Thousan	ds)	Total	Tax Equivalent Purchase Yield
Amortized Cost									
Maturity:	,		,	- 14	,		,		
Within one year	\$	411	\$	846	\$	-	\$	1,257	7.07%
After one year through five years		1,437		8,733		1,069		11,239	
After five years through ten years.		255		31,559		300		32,114	
After ten years		-		31,126		-		31,126	8.87%
Total amortized cost		2,103	\$	72,264	\$	1,369	\$	75,736	
Tax equivalent purchase yield		6.50 %	ó	8.61 %	)	7.74 %		8.54	%
Average maturity (in years)		3.37		9.20		3.01		8.92	
Market Value									
Maturity:									
Within one year	\$	408	\$	846	\$	_	\$	1,254	
After one year through five years	,	1,426		8,885		1,074		11,385	
After five years through ten years.		260		32,545		300		33,105	
After ten years		_		32,286		_		32,286	
Total market value	\$	2,094	\$	74,562	\$	1,374	\$	78,030	

## Note 5. Loans

Loans consist of the following at December 31:

,	2000		1999
	 (Amounts	in Tho	ousands)
Real estate-commercial	\$ 222,571 73,087 305,302 86,887 134,330 649	\$	208,227 24,684 251,157 92,739 127,227 62
	\$ 822,826	\$	704,096

The banking subsidiary of the Company is a party to financial instruments with off balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees. These instruments involve, to varying degrees, elements of credit and interest rate risk beyond the amount recognized on the balance sheet. The contractual amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is not a violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company, upon extension of credit is based on management's credit evaluation of the counterparts. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. To the extent deemed necessary, collateral of varying types and amounts is held to secure customer performance under certain of those letters of credit outstanding at December 31, 2000.

Financial instruments whose contract amounts represent credit risk at December 31, 2000, are commitments to extend credit (including availability of lines of credit) – \$119.4 million, and standby letters of credit and financial guarantees written – \$7.1 million. At December 31, 2000, neither the Company nor its subsidiary have any amounts outstanding representing futures, forward exchange contracts or interest swaps. The Company's mortgage subsidiary is in the process of developing a wholesale loan sales line of business and anticipates using forward purchase commitments of mortgage securities to hedge the cash flow risk anticipated within the pipeline of loans that will be sold to investors.

In the normal course of business, the Company enters into loan commitments for the potential origination of loans for investment purposes. Loan commitments generally have fixed expiration dates or other termination clauses and may require payment of fees. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral deemed necessary by the Company is based on management's credit evaluation and underwriting guidelines for the particular loan. The total commitments outstanding at December 31, 2000, are summarized as follows:

	2	000
	Notional Amount	Rate
	(Amounts in Thousan	ds)
Real estate-commercial (fixed)         Real estate-commercial (variable)         Real estate-construction (fixed)         Real estate-construction (variable)         Real estate-residential (fixed)         Real estate-residential (variable)         Real estate-residential (variable)         Commercial, financial, agricultural (fixed)         Commercial, financial, agricultural (variable)         Loans to individuals for household and other consumer expenditures (fixed)         Loans to individuals for household and other consumer expenditures (variable)	$\begin{array}{c} \$ & 6,200 \\ & 44,686 \\ 21,224 \\ & 12,080 \\ & 2,488 \\ & 8,193 \\ & 12,311 \\ & 14,181 \\ & 4,266 \\ & 916 \end{array}$	$\begin{array}{r} 7.75 \ - \ 10.75 \ \% \\ 7.50 \ - \ 12.00 \ \% \\ 8.00 \ - \ 10.75 \ \% \\ 6.13 \ - \ 10.50 \ \% \\ 7.16 \ - \ 11.00 \ \% \\ 7.45 \ - \ 18.00 \ \% \\ 5.60 \ - \ 18.00 \ \% \\ 5.54 \ - \ 12.50 \ \% \\ 4.15 \ - \ 18.00 \ \% \\ 7.13 \ - \ 18.00 \ \% \end{array}$
Total	\$ 126,545	

Management reviews the loan portfolio regularly for concentrations of credit risk. Analysis of potential risk from concentrations includes specific industries and geographic location. Lending activities over the last several years have increased the Company's exposure to commercial real estate projects, exceeding 25% of capital. These projects represent several different sectors of the commercial real estate market, including residential land development, apartment building operators, commercial real estate lessors, and hotel/motel developers. Management believes that concentration risk from these loans is minimal. Individual projects have been thoroughly underwritten and the majority of the loans have maturities of five years or less. The projects are geographically diverse and are generally located in economically strong metropolitan markets in Virginia and North Carolina.

A majority of the loans in the current portfolio were made and collateralized in West Virginia and the surrounding Mid-Atlantic area. Although portions of the West Virginia economy are closely related to natural resource production, they are supplemented by service industries. The current economies in the Company's markets are seen as relatively stable and are not seen as highly subject to volatile economic change. The Company's presence in three states, West Virginia, Virginia, and North Carolina, provides additional diversification against geographic concentrations of credit risk.

In the normal course of business, the banking subsidiary of the Company has made loans to directors and executive officers of the Company and its subsidiary. All loans and commitments made to such officers and directors and to companies in which they are officers, or have significant ownership interest, have been made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons. The aggregate dollar amount of such loans was \$10.2 million and \$8.8 million at December 31, 2000 and 1999, respectively.

# Note 6. Reserve for Loan Losses

Activity in the reserve for loan losses was as follows:

	2000			<b>000</b> 1999		1998
	(Amounts in Thousands)					
Balance, January 1Recoveries credited to reserve.Provision for the year charged to operationsAcquisition balance.		1,900 902 3,986 1,051	\$	11,404 610 2,893	\$	11,406 736 6,250
Loans charged-offBalance, December 31	(	7,839 5,536) 2,303	\$	14,907 (3,007) 11,900	\$	18,392 (6,988) 11,404

The Company consistently applies a monthly review process to continually evaluate loans for changes in credit risk. This process serves as the primary means by which the Company evaluates the adequacy of loan loss allowances. The total loan loss allowance is divided into two categories which apply to i) specifically identified loan relationships which are on non-accrual status, ninety days past due or more and loans with elements of credit weakness and ii) formula reserves.

Specific reserves are targeted to cover loan relationships identified with significant cash flow weakness and for which a collateral deficiency may be present. The reserves established under the specific identification method are judged based upon the borrower's estimated cash flow and projected liquidation value of related collateral.

Formula reserves, based on historical loss experience, are available to cover the homogeneous loans not individually evaluated. The formula reserve is developed and evaluated against loans in general by specific category (commercial, mortgage, and consumer). To determine the amount of reserve needed for each loan category, an estimated loss percentage is developed based upon historical loss percentages. The calculated percentage is used to determine the estimated reserve excluding any relationships specifically identified and individually evaluated. While allocations are made to specific loans and classifications within the various categories of loans, the reserve is available for all loan losses.

The following table presents the Company's investment in loans considered to be impaired and related information on those impaired loans:

	2000			1999
		ands)		
Recorded investment in loans considered to be impaired Loans considered to be impaired that were on a non-accrual basis	·	2,795 2,795 419 3,001	\$	5,851 5,851 1,297 5,247
Total interest income recognized on impaired loans	\$	15	\$	124

During 2000, 1999, and 1998, \$2,530,000 \$1,667,000 and \$3,588,000 of assets were acquired through foreclosure and transferred to real estate owned.

# Note 7. Premises and Equipment

Premises and equipment are comprised of the following as of December 31:

		2000		1999	
	(Amounts in Thousands)				
Land Bank premises Equipment	\$	5,807 20,703 15,199	\$	5,553 21,302 13,690	
Less: accumulated depreciation and amortization	\$	41,709 22,923 18,786	\$	40,545 21,915 18.630	

# Note 8. Other Indebtedness

Other indebtedness includes structured term borrowings from the FHLB of \$125,000,000 in the form of convertible and callable advances. If called, the debt may be paid in full, converted to another FHLB credit product or converted to an adjustable rate advance. Contractual maturities are \$25,000,000 in 2002 and \$100,000,000 in 2010. The weighted average rate for this debt is 5.98%.

The Company's banking subsidiary is a member of the FHLB which provides credit in the form of short-term and long-term advances collateralized by various mortgage assets. At December 31, 2000, credit availability with the FHLB totaled \$107.9 million. Advances from the FHLB are secured by stock in the FHLB of Atlanta, qualifying first mortgage loans, mortgage-backed securities and certain other investment securities. The FHLB advances are subject to restrictions or penalties in the event of prepayment.

Other indebtedness consists of correspondent bank debt of \$10,000,000 as of December 31, 2000 and 1999. The correspondent bank debt has a weighted average interest rate of 6.01% and \$8,000,000 matures in 2003, while \$2,000,000 matures in 2008. Other various debt obligations of the Company approximated \$3,015,000 at December 31, 2000 and \$218,000 at December 31, 1999.

# Note 9. Deposits

At December 31, 2000, the scheduled maturities of certificates of deposit are as follows:

	(In Thousands)
2001	\$ 378,738
2002	85,700
2003	19,577
2004	4,011
2005 and thereafter	14,491
	\$ 502,517

Time deposits, including Certificates of Deposit issued in denominations of \$100,000 or more, amounted to \$136.6 million and \$110.8 million at December 31, 2000 and 1999, respectively. Interest expense on these certificates was \$6.5 million, \$5.4 million, and \$6.5 million for 2000, 1999, and 1998, respectively.

### Note 10. Income Taxes

	Years Ended December 31,						
	2000	1999	1998				
Income taxes are as follows:	(Ar	nounts in Thou	sands)				
Income exclusive of securities gains.	\$ 7,053 1	\$ 7,772 _	\$ 6,154 10				
	\$ 7,054	\$ 7,772	\$ 6,164				
	Years Ended December 31,						
	2000	1999	1998				
	(Ar	nounts in Thou	sands)				
Income taxes provisions consists of: Current tax expense Deferred tax expense (benefit)	\$ 7,150 (96)	\$ 8,324 (552)	\$ 6,605 (441)				
	\$ 7,054	\$ 7,772	\$ 6,164				

The tax effects of significant items comprising the Company's net deferred tax assets as of December 31, 2000 and 1999 are as follows:

		2000	1	1999
	(Amounts in Thousands)			ands)
Deferred tax assets:				
Reserve for loan losses	\$	4,834	\$	4,659
Unrealized asset losses		161		243
Deferred compensation		908		1,050
Deferred insurance premiums		253		326
Intangible assets		389		-
Unrealized loss on securities available for sale		1,025		3,628
Total deferred tax assets.		7,570		9,906
Deferred tax liabilities:				
Purchase accounting adjustments.		1,359		1,384
Premises and equipment		287		311
Gain on pension termination		_		282
Other		1,055		553
Total deferred tax liabilities		2,701		2,530
Net deferred tax assets	\$	4,869	\$	7,376

The reconciliation between the federal statutory tax rate and the effective income tax rate is as follows:

	2000	1999	1998
Tax at statutory rate	35.00 %	35.00 %	35.00 %
Tax-exempt interest on investment securities and loans	(8.40)%	(7.90)%	(9.60)%
State income taxes, net of federal benefit	0.80 %	0.90 %	1.30 %
Amortization of nondeductible expenses	1.90 %	1.80 %	2.30 %
Other, net	- %	1.80 %	3.00 %
Effective tax rate	29.30 %	31.60 %	32.00 %

# Note 11. Employee Benefits

### **Employee Stock Ownership Plan**

The Company maintains an Employee Stock Ownership and Savings Plan ("KSOP"). Coverage under the plan is provided to all employees meeting minimum eligibility requirements. Annual contributions to the stock portion of the plan are made at the discretion of the Board of Directors, and are allocated to plan participants on the basis of relative compensation. Substantially all plan assets are invested in common stock of the Company. Total expense recognized by the Company related to the Employee Stock Ownership Plan was \$992,000, \$918,000 and \$947,000 in 2000, 1999 and 1998, respectively.

### **Employee Savings Plan**

The Company provides a 401(k) Savings feature within the KSOP that is available to substantially all employees meeting minimum eligibility requirements. The cost of Company contributions under the Savings Plan component of the KSOP was \$66,000, \$149,000, and \$99,000 in 2000, 1999 and 1998, respectively. The Company's matching contributions are at the discretion of the Board up to 50% of elective deferrals of no more than 6% of compensation. The Company's matching rate was 25% for 2000, 1999 and 1998.

#### **Employee Welfare Plan**

The Company provides various medical, dental, vision, life, accidental death and dismemberment and long-term disability insurance benefits to all full-time employees who elect coverage under this program (basic life, accidental death and dismemberment, and long-term disability coverage is automatic).

During 1998, the Company formed the First Community Bancshares Employee Insurance Plan and Trust, a partially self-funded medical, dental, vision, and prescription welfare plan. The health plan is managed by a third party administrator ("TPA"). Monthly employer and employee contributions are made to the trust, against which the TPA processes and pays claims. Stop loss insurance coverage limits the Company's funding requirements and risk of loss to \$50,000 and \$1,699,000 for individual and aggregate claims, respectively. Expense for the plan in 2000, 1999 and 1998 approximated \$1,079,000, \$935,000 and \$871,000.

### **Deferred Compensation Plan**

The banking subsidiary of the Company has deferred compensation agreements with certain current and former officers providing for benefit payments over various periods commencing at retirement or death. The balance sheet liability at December 31, 2000 was approximately \$793,000. The expenses associated with this plan for 2000, 1999 and 1998 were \$138,000, \$76,000 and \$(11,000), respectively. As a result of an actuarial adjustment to the life expectancies and the discount rate used in computing the present value of the future benefits, the 1998 cost reflected a reduction in total benefit cost resulting in a net credit of \$11,000.

### **Executive Retention Plan**

The Company maintains an Executive Retention Plan for key members of senior management. This Plan provides for a benefit at normal retirement (age 65) targeted at 15% of final compensation projected at an assumed 3% salary progression rate. Benefits under the Plan become payable at age 62. Actual benefits payable under the Retention Plan are dependent on an indexed retirement benefit formula which accrues benefits equal to the aggregate after-tax income of associated life insurance contracts less the Company's tax-effected cost of funds for that plan year. Benefits under the Plan are dependent on the performance of the insurance contracts and are not guaranteed by the Company.

The Company funded the contracts during the first quarter of 2000 through the purchase of bank-owned life insurance "BOLI," which is anticipated to fully fund the projected benefit payout after retirement. The total amount invested in BOLI during 2000 and the corresponding cash surrender value at December 31, 2000 was \$4.1 million and \$4.3 million, respectively. Additionally, the associated obligation expense required and the corresponding life insurance increase due to the appreciation in the policy were \$193,000 and \$184,000, respectively.

In connection with the Executive Retention Plan, the Company has also entered into Life Insurance Endorsement Method Split Dollar Agreements (the "Agreements") with the executives covered under the Retention Plan. Under the Agreements, the Company shares 80% of death benefits (after recovery of cash surrender value) with the designated beneficiaries of the executives under life insurance contracts referenced in the Retention Plan. The Company as owner of the policies retains a 20% interest in life proceeds and a 100% interest in the cash surrender value of the policies.

The Retention Plan also contains provisions for change of control, as defined, which allow the executives to retain benefits under the Plan in the event of a termination of service other than for cause during the twelve months prior to a change in control or anytime thereafter, unless one of the executives voluntarily terminates his employment within 90 days following the change in control.

Because the Retention Plan was designed to retain the future services of key executives, no benefits are payable under the Plan in the event of voluntary termination prior to retirement age of 62.

### **Stock Option Plan**

In 1999, the Company instituted a Stock Option Plan to encourage and facilitate investment in the common stock of the Company by key executives and to assist in the long-term retention of service by those executives. The Plan covers key executives as determined by the Company's Board of Directors from time to time. Options under the Plan were granted in the form of non-statutory stock options with the aggregate number of shares of common stock available for grant under the Plan set at 275,000 shares. Total options authorized under the Plan during 1999 represent the rights to acquire 272,578 shares with deemed grant dates of January 1 for each year 1999 through 2003. All stock options granted pursuant to the Plan vest ratably on the first through the seventh anniversary dates of the deemed grant date. The option price of each stock option is equal to the fair market value (as defined by the Plan) of the Company's common stock on the date of each deemed grant during the five-year grant period. Vested stock options granted pursuant to the Plan are exercisable for a period of five years after the date of the grantee's retirement (provided retirement occurs at or after age 62), and at disability, or death. If employment is terminated other than by retirement, disability, or death, vested options must be exercised within 90 days after the effective date of termination. Any option not exercised within such period will be deemed cancelled.

Pro forma disclosure information regarding net income and earnings per share has not been presented herein because the effect of applying the fair value method to the Company's stock-based awards in 2000 and 1999 results in net income and net income per share that are not materially different from amounts reported herein. The fair value of options for the current year was estimated at the date of grant using the Black-Scholes option pricing model under the following assumptions: i) risk-free interest rate of 6.00%; ii) a dividend yield of 5.21%; iii) volatility factors for the expected market price of the Company's common stock of 26.1%; and iv) a weighted average expected life of the option of 13.74 years.

A summary of the Company's stock option activity, and related information for the years ended December 31, 2000 and 1999 is as follows:

		2000		1999
	OptionWeighted AverageSharesExercise Price		Option Shares	Weighted Average Exercise Price
Outstanding, beginning of year.	54,516	\$ 24.20	54,516	\$ 24.20
Granted	54,516	19.36	-	-
Exercised	-	-	-	-
Forfeited	32,258	21.78	_	_
Outstanding, end of year	76,774	\$ 21.78	54,516	\$ 24.20
Weighted average fair value of options granted during the year	\$ 3.27		\$ 4.47	

The weighted average exercise price for options outstanding as of December 31, 2000 was \$21.78; however, no options are currently exercisable. The estimate of the weighted average remaining contractual life of all options is 13.74 years.

#### **Defined Benefit Pension Plan**

In October 1996, the Company's non-contributory defined benefit pension plan was terminated and the Company recorded a curtailment gain for the pending termination of the defined benefit pension plan of \$1,450,000. Additionally, in the first quarter of 1998, after distributing all participant accrued benefits and paying required excise taxes on the dissolution of the defined benefit plan, an additional \$1,062,000 termination gain was recognized. There was no pension cost for 1998 or later years.

### Note 12. Litigation

In the normal course of business, there are various outstanding commitments and contingent liabilities such as threatened legal action and legal proceedings in which the Company and its subsidiary are defendants.

The most significant matter of litigation against the Company was resolved in October 2000, when the Circuit Court of Mercer County ruled in favor of the Company in a three-year contest by heirs of a benefactor who established a charitable foundation in the bank's Trust and Financial Services Division. The heirs objected to the continuation of the charitable foundation established by the trust customer prior to her death. The bank prevailed in protecting the interest of its client and was also awarded its out-of-pocket costs in its successful defense of the matter. Although an appeal of the court's rulings is possible, both management and the Company's legal counsel believe that even a successful appeal by plaintiffs would be successfully defended and have no material adverse impact on the Company's financial condition.

In the normal course of business, there are various outstanding commitments and contingent liabilities such as threatened legal action and legal proceedings in which the Company and its subsidiary are defendants. In the opinion of management, the resolution of these claims will not have a material effect on the Company's financial position.

# Note 13. Regulatory Capital Requirements and Restrictions

The primary source of funds for dividends paid by the Company is dividends received from its subsidiary bank. Dividends paid by the subsidiary bank are subject to restrictions by banking regulations. The most restrictive provision of the regulations requires approval by the Office of the Comptroller of the Currency if dividends declared in any year exceed the year's net income, as defined, plus retained net profit of the two preceding years. At December 31, 2000, subsidiary accumulated earnings available for distribution as dividends to the Company without prior approval were \$21.7 million plus earnings for the period up to the dividend date.

First Community Bancshares, Inc. and First Community Bank, N. A. (collectively referred to as "the Bank") are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, which applies only to the Bank, the bank must meet specific capital guidelines that involve quantitative measures of the entity's assets, liabilities, and certain off balance sheet items as calculated under regulatory accounting practices. The entity's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require First Community Bancshares, Inc. and the Bank to maintain minimum amounts and ratios for total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). As of December 31, 2000, the Company and banking subsidiary met all capital adequacy requirements to which they are subject.

As of December 31, 2000 and 1999, the most recent notifications from the Federal Reserve Board categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum Total Risk-Based, Tier I Risk-Based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since those notifications that management believes have changed the institution's category.

			December	31, 2000		
	For Capital Adequacy Actual Purposes			Capit Prom	o Be Well alized Under opt Corrective on Provisions	
	Amount	Ratio	Amount	Ratio	Amour	t Ratio
Total Capital to Risk-Weighted Assets           First Community Bancshares, Inc.           First Community Bank, N.A.	\$108,535 96,717	12.93 % 11.57 %	\$ 67,162 66,858	8.00 % 8.00 %	\$ N 83,57	
Tier 1 Capital to Risk-Weighted AssetsFirst Community Bancshares, Inc.First Community Bank, N.A.	\$ 98,019 86,247	11.68 % 10.32 %	\$ 33,581 33,429	4.00 % 4.00 %	\$ N. 50,14	
Tier 1 Capital to Average Assets (Leverage)First Community Bancshares, Inc.First Community Bank, N.A.	\$ 98,019 86,247	8.37 % 7.39 %	\$ 46,827 46,684	4.00 % 4.00 %	\$ N 58,35	

			I	December	31, 1999										
	Actual			Actual			For Capital Adequacy Purposes			Adequacy Prompt (		Capitaliz Prompt			nder ective
	Amount Ratio Amount Ratio Amou		Amount Ratio		Amount Ratio		mount		Ratio						
Total Capital to Risk-Weighted Assets First Community Bancshares, Inc First Community Bank, N.A	\$ 94,484 79,226	13.22 % 11.12 %	\$	57,182 56,999	8.00 % 8.00 %	\$	N/A 71,248	\$	N/A 10.00 %						
Tier 1 Capital to Risk-Weighted AssetsFirst Community Bancshares, Inc.First Community Bank, N.A.	\$ 85,513 70,283	11.96 % 9.86 %	\$	28,591 28,499	4.00 % 4.00 %	\$	N/A 42,749	\$	N/A 6.00 %						
Tier 1 Capital to Average Assets (Leverage)First Community Bancshares, Inc.First Community Bank, N.A.	\$ 85,513 70,283	8.25 % 6.80 %		41,442 41,364	4.00 % 4.00 %	\$	N/A 51,704	\$	N/A 5.00 %						

### Note 14. Other Operating Expenses

Included in other operating expenses are certain functional costs, the total of which exceeds one percent of combined interest income and non interest income. Following are such costs for the years indicated:

	Years Ended December 31,							
	2000		000 1999		1999 1998			
		ands)	s)					
Credit card fees paid Supplies cost	\$	*	\$	*	\$	1,315 959		

### Note 15. Fair Value of Financial Instruments

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," requires disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practical to estimate the value. Statement No. 107 defines a financial instrument as cash, evidence of ownership in an entity, or a contract that conveys or imposes on an entity that contractual right or obligation to either receive or deliver cash for another financial instrument. Fair value is defined as the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price if one exists.

The following summary presents the methodologies and assumptions used to estimate the fair value of the Company's financial instruments presented below. The information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts that will actually be realized or paid upon settlement or maturity on these various instruments could be significantly different.

	20	00	199	19			
	Carrying		Carrying				
	Amount	Fair Value	Amount	Fair Value			
	(Amounts in Thousands)						
Assets:							
Cash and due from banks	\$ 50,243	\$ 50,243	\$ 37,791	\$ 37,791			
Securities available for sale	207,562	207,562	212,105	212,105			
Investment securities	75,736	78,030	78,768	78,917			
Federal funds sold	_	_	6	6			
Loans (net of reserve for loan losses)	810,523	818,517	692,196	701,020			
Interest receivable	9,261	9,261	8,090	8,090			
Liabilities:							
Demand deposits	128,584	128,584	115,288	115,288			
Interest-bearing demand deposits	137,763	137,763	133,073	133,073			
Savings deposits	131,039	131,039	138,107	138,107			
Time deposits	502,517	499,661	446,790	443,611			
Federal funds purchased	· –	_	86,700	86,700			
Securities sold under agreements to repurchase	46,179	46,179	41,062	41,062			
Interest, taxes and other obligations	13,238	13,238	13,436	13,436			
FHLB and other indebtedness	138,015	142,368	10,218	9,276			

### Financial Instruments with Book Value Equal to Fair Value

The book values of cash and due from banks, federal funds sold and purchased, securities sold under agreements to repurchase, interest receivable, and interest, taxes and other liabilities are considered to be equal to fair value as a result of the short-term nature of these items.

#### **Securities Available for Sale**

For securities available for sale, fair value is based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments.

#### **Investment Securities**

For investment securities, fair value has been based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments.

#### Loans

For all categories of loans, fair value is estimated by discounting the future cash flows using the current rates for similar loans.

### Deposits

Deposits without a stated maturity, including demand, interest-bearing demand, and savings accounts, are reported at their carrying value in accordance with Statement No. 107. No value has been assigned to the franchise value of these deposits. For other types of deposits with fixed maturities, fair value has been estimated by discounting future cash flows based on interest rates currently being offered on deposits with similar characteristics and maturities.

### **Other Indebtedness**

Fair value has been estimated based on interest rates currently available to the Company for borrowings with similar characteristics and maturities.

### Commitments to Extend Credit, Standby Letters of Credit, and Financial Guarantees

The amount of off balance sheet commitments to extend credit, standby letters of credit, and financial guarantees is considered equal to fair value. Because of the uncertainty involved in attempting to assess the likelihood and timing of commitments being drawn upon, coupled with the lack of an established market and the wide diversity of fee structures, the Company does not believe it is meaningful to provide an estimate of fair value that differs from the given value of the commitment.

# Note 16. Parent Company Financial Information

Condensed financial information related to First Community Bancshares, Inc. as of December 31, 2000 and 1999, and for each of the three years in the period ended December 31, 2000, 1999 and 1998 is as follows:

### **Condensed Balance Sheets**

(Amounts in Thousands)		Decem	har 2	1
	<b>December 31</b> , 2000 1999			1999
ASSETS		2000		1)))
Cash	\$	8,515	\$	13,421
Investment in subsidiary		108,722		87,962
Other assets		3,746		2,267
Total Assets.	\$	120,983	\$	103,650
LIABILITIES				
Other liabilities	\$	301	\$	162
STOCKHOLDERS' EQUITY				
Common stock.		9,052		8,992
Additional paid-in capital		35,273		34,264
Retained earnings		76,559		63,899
Treasury stock		(202)		(2,945)
Unallocated ESOP shares		-		(722)
Total Stockholders' Equity		120,682		103,488
Total Liabilities and Stockholders' Equity	\$	120,983	\$	103,650

#### **Condensed Statements of Income**

(Amounts in Thousands Except Per Share Data)

	December 31,							
		2000		1999		1998		
Cash dividends received from subsidiary banks Other income Operating expense	\$	7,000 339 (278)	\$	6,500 275 (468)	\$	7,500 112 (1,143)		
Income tax (expense) benefit		7,061 (18)		6,307 62		6,469 331		
Equity in undistributed earnings of subsidiary      Net income.	\$	10,020 17,063	\$	10,483 16,852	\$	<u>6,301</u> 13,101		
Basic and diluted earnings per share	\$	1.95	\$	1.92	\$	1.49		

### **Condensed Statements of Cash Flows**

(Amounts in Thousands)					
	Years Ending December 31,				
	2000	1999	1998		
Cash flows from operating activities:					
Net income	\$ 17,063	\$ 16,852	\$ 13,101		
Adjustments to reconcile net income to net cash provided by operating activities:					
Equity in undistributed earnings of subsidiary.	(10,020)	(10, 483)	(6,301)		
Decrease in other assets	132	118	271		
Increase (decrease) in other liabilities	138	51	(194)		
Net cash provided by operating activities	7,313	6,538	6,877		
Cash flows from investing activities:					
Purchase of securities available for sale	(1,038)	_	_		
Proceeds from sale of securities available for sale	26	_	_		
Proceeds from investment in subsidiary	-	24,719	_		
Net cash (used in) provided by investing activities	(1,012)	24,719	_		
Cash flows from financing activities:					
Proceeds from issuance on long-term debt	_	_	3,000		
Repayment of long-term debt	_	(9,378)	(2,851)		
Acquisition of treasury stock	(2,869)	(1,542)	(132)		
Dividends paid	(8,338)	(7,730)	(7,415)		
Net cash used in financing activities	(11,207)	(18,650)	(7,398)		
Net (decrease) increase in cash and cash equivalents.	(4,906)	12,607	(521)		
Cash and cash equivalents at beginning of year.	13,421	814	1,335		
Cash and cash equivalents at end of year	\$ 8,515	\$ 13,421	\$ 814		

# Note 17. Segment Information

The Company operates two business segments: community banking and mortgage banking. These segments are primarily identified by the products or services offered and the channels through which they are offered. The community banking segment consists of the Company's full-service banks that offer customers traditional banking products and services through various delivery channels. The mortgage banking segment consists of mortgage brokerage facilities that originate, acquire, and sell mortgage products. The accounting policies for each of the business segments are the same as those of the Company described in Note 1.

Information for 2000 for each of the segments is included below. Information for the mortgage banking segment is not material for years prior to 2000 and the consolidated financial information for 1999 and 1998, as reported, is reflective of the community banking segment.

	-	ommunity Banking		Mortgage Banking		Parent	Elin	ninations	Total
				(Ame	oun	its in Thous	ands)		
Net interest income	\$	45,969 3,986	\$	65	\$	339	\$	206 \$	46,579 3,986
Net interest income after provision for loan losses         Other Income         Other Expenses		41,983 7,911 25,560		65 4,651 4,994		339  278		206 (70) 136	42,593 12,492 30,968
Income (loss) before income taxes Income tax expense (benefit)		24,334 7,122		(278) (86)		61 18			24,117 7,054
Net income     Average Assests	\$ \$1	17,212 ,124,304	\$ \$	(192) 7,024	\$ \$	43 108,153	\$ \$(	- \$ 111,782)\$1	17,063 1,127,679

# Note 18. Supplemental Financial Data (Unaudited)

Quarterly earnings for the years ended December 31, 2000 and 1999 are as follows:

	2000								
	N	larch 31	1 June 30			Sept. 30		ec. 31	
	(Amounts in Thousands, E				s, Exo	, Except Per Sha		ata)	
Interest incomeInterest expense	\$	20,375 8,905	\$	21,069 9,362	\$	21,632 10,032	\$	22,882 11,080	
Net interest income          Provision for loan losses		11,470 662		11,707 1,218		11,600 842		11,802 1,264	
Net interest income after provision for possible loan losses         Other income.         Other opperation		10,808 2,764		10,489 3,276		10,758 3,054		10,538 3,398	
Other expenses		8,176 5,396		7,479 6,286 1,057		7,691 6,121 1,836		7,622 6,314 1,543	
Income taxes	\$	1,718 3,678	\$	1,957 4,329	\$	4,285	\$	4,771	
Per share: Basic and diluted earnings Dividends Weighted average basic and diluted shares outstanding	\$ \$	0.42 0.22 8,715	\$ \$	0.50 0.23 8,666	\$ \$	0.50 0.23 8,647	\$ \$	0.53 0.27 8,906	
				1	999				
	N	March 31		June 30	5	Sept. 30	I	)ec. 31	
		(Amour	nts ir	n Thousands	s, Exo	ept Per Sha	are D	ata)	
nterest income	\$	18,736 8,404	\$	18,896 7,926	\$	19,088 7,771	\$	19,772 8,149	
let interest income		$\begin{array}{r}10,332\\444\end{array}$		10,970 391		11,317 505		11,623 1,553	
Net interest income after provision for possible loan losses         Other income.         Other organized		9,888 2,138		10,579 2,215		10,812 1,928		10,070 4,451	
her expenses		<u>6,450</u> 5,576		<u>6,889</u> 5,905		6,745 5,995		7,373 7,148	
ncome taxes		1,742		<u>1,787</u> 4,118	\$	<u>1,941</u> 4,054	\$	$\frac{2,302}{4,846}$	

Per share:		
Basic and diluted earnings	• •	

Ter share.			
Basic and diluted earnings	\$ 0.44	\$ 0.47	\$ 0.46
Dividends	\$ 0.20	\$ 0.21	\$ 0.22
Weighted average basic and diluted shares outstanding	8,786	8,777	8,766

\$ \$

0.55 0.25

8,737

# Report of Independent Auditors

To the Board of Directors of First Community Bancshares, Inc.

We have audited the accompanying consolidated balance sheet of First Community Bancshares, Inc. and subsidiary as of December 31, 2000, and the related consolidated statements of income, stockholders' equity and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The accompanying consolidated balance sheet of the Company as of December 31, 1999 and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years ended December 31, 1999 and 1998 were audited by other auditors whose report dated January 28, 2000 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2000 financial statements referred to above present fairly, in all material respects, the consolidated financial position of First Community Bancshares, Inc. and subsidiary at December 31, 2000, and the consolidated results of their operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

Ernst + Young LLP

Charleston, West Virginia January 26, 2001

# Report of Management's Responsibilities

The management of First Community Bancshares, Inc. is responsible for the integrity of its financial statements and their preparation in accordance with accounting principles generally accepted in the United States. To fulfill this responsibility requires the maintenance of a sound accounting system supported by strong internal controls. The Company believes it has a high level of internal control which is maintained by the recruitment and training of qualified personnel, appropriate divisions of responsibility, the development and communication of accounting and other procedures, and comprehensive internal audits.

Our independent auditors (Ernst & Young LLP) are engaged to examine, and render an opinion on, the fairness of our consolidated financial statements in conformity with accounting principles generally accepted in the United States. Our independent auditors obtain an understanding of our internal accounting control systems, review selected transactions and carry out other auditing procedures before expressing their opinion on our consolidated financial statements.

The Board of Directors has appointed an Audit Committee, composed of outside directors, that periodically meets with the independent auditors, bank examiners, management and internal auditors to review the work of each. The independent auditors, bank examiners and the Company's internal auditors have free access to meet with the Audit Committee without management's presence.

8/mmh

John M. Mendez President & Chief Executive Officer

Lenneth P. Mulke

Kenneth P. Mulkey Acting Chief Financial Officer

Robert L. Shumac

Robert L. Schumacher Senior Vice President-Finance

# **Board of Directors, First Community Bancshares, Inc.**

Sam Clark Agent, State Farm Insurance

### Allen T. Hamner

Professor of Chemistry, West Virginia Wesleyan College; Member Executive Committee and Audit Committee

### James L. Harrison, Sr.

Former President and Chief Executive Officer, First Community Bancshares, Inc.; Former President, First Community Bank, N. A.

### **B. W. Harvey**

President, Highlands Real Estate Management, Inc.; Member Executive Committee and Audit Committee

I. Norris Kantor Partner, Katz, Kantor & Perkins, Attorneys-at-Law

### John M. Mendez

President and Chief Executive Officer, First Community Bancshares, Inc.; Executive Vice President and Secretary, First Community Bank, N. A.

### A. A. Modena

Past Executive Vice President and Secretary, First Community Bancshares, Inc.; Past President & Chief Executive Officer, The Flat Top National Bank of Bluefield; Member Executive Committee

### Robert E. Perkinson, Jr.

Past Vice President – Operations, MAPCO Coal, Inc. – Virginia Region

### William P. Stafford

President, Princeton Machinery Service, Inc.; Chairman, First Community Bancshares, Inc.; Member Executive Committee and Audit Committee

### William P. Stafford, II

Attorney at Law, Brewster, Morhous & Cameron, PLLC; Member Executive Committee

### W. W. Tinder, Jr.

Chairman of the Board and Chief Executive Officer, Tinder Enterprises, Inc.; President, Tinco Leasing Corporation (Real Estate Holdings); Member Executive Committee

# Officers, First Community Bancshares, Inc.

John M. Mendez President and Chief Executive Officer

**Robert L. Shumacher** Senior Vice President-Finance

**Robert L. Buzzo** Vice President and Secretary

**E. Stephen Lilly** Chief Operating Officer

Kenneth P. Mulkey Acting Chief Financial Officer

# Board of Directors, First Community Bank, N. A.

**K. A. Ammar, Jr.** President and Chief Executive Officer, Ammar's Inc. and Magic Mart

### Dr. James P. Bailey

Veterinarian, Veterinary Associates, Inc. Chairman, First Community Bank, N. A.

#### **W. C. Blankenship**, **Jr.** Agent, State Farm Insurance

**D. L. Bowling, Jr.** President, True Energy, Inc.

**Juanita G. Bryan** Homemaker

### **Robert L. Buzzo** Vice President and Secretary, First Community Bancshares, Inc. President, First Community Bank, N.A.

Sam Clark Agent, State Farm Insurance

**C. William Davis** Attorney at Law, Richardson & Davis **Allen T. Hamner, Ph.D.** Professor of Chemistry, West Virginia Wesleyan College

**B. W. Harvey** President, Highlands Real Estate Management, Inc.

**I. Norris Kantor** Partner, Katz, Kantor & Perkins, Attorneys at Law

John M. Mendez President and Chief Executive Officer, First Community Bancshares, Inc.; Executive Vice President and Secretary, First Community Bank, N. A.

**A. A. Modena** Past Executive Vice President and Secretary, First Community Bancshares, Inc.; Past President and Chief Executive Officer, The Flat Top National Bank of Bluefield

**Robert E. Perkinson, Jr.** Past Vice President – Operations, MAPCO Coal, Inc. – Virginia Region

**Clyde B. Ratliff** President, Gasco Drilling, Inc.

**Richard G. Rundle** Attorney at Law, Rundle and Rundle, LC

William P. Stafford President, Princeton Machinery Service, Inc.

William P. Stafford, II Attorney at Law, Brewster, Morhous and Cameron, PLLC

**W. W. Tinder, Jr.** Chairman and Chief Executive Officer, Tinder Enterprises, Inc.

Dale F. Woody President, Woody Lumber Company

# First Community Bank, N. A.

(A National Association – Member FDIC)

1001 Mercer Street Princeton, West Virginia 24740-5939 (304) 487-9000 or (304) 327-5175 Pine Plaza Branch (304) 431-2225

211 Federal Street Bluefield, West Virginia 24701-0950 (304) 325-7151 Mercer Mall Branch (304) 327-0431

Blue Prince Road, Green Valley Bluefield, West Virginia 24701-6160 (304) 325-3641

Highway 52 Bluefield, West Virginia 24701-3068 (304) 589-3301

Corner of Bank & Cedar Streets Pineville, West Virginia 24874-0269 (304) 732-7011 East Pineville Branch (304) 732-7011

600 Guyandotte Avenue Mullens, West Virginia 25882-1024 (304) 294-0700

Route 10, Cook Parkway Oceana, West Virginia 24870-1680 (304) 682-8244

2 West Main Street Buckhannon, West Virginia 26201-0280 (304) 472-1112

100 Market Street Man, West Virginia 25635 (304) 583-6525

77 North Morgan Boulevard Logan, West Virginia 25601 (304) 752-8102 Corner of Main & Latrobe Streets Grafton, West Virginia 26354-0278 (304) 265-1111

216 Lincoln Street Grafton, West Virginia 26354-1442 (304) 265-5111

Main Street Rowlesburg, West Virginia 26425 (304) 454-2431

16 West Main Street Richwood, West Virginia 26261 (304) 846-2641

Railroad and White Avenue Richwood, Virginia 26261 (304) 846-2641

874 Broad Street Summersville, West Virginia 26651 (304) 872-4402

Route 20 & Williams River Road Cowen, West Virginia 26206 (304) 226-5924

Route 55, Red Oak Plaza Craigsville, West Virginia 26205 (304) 742-5101

111 Citizens Drive Beckley, West Virginia 25801-2970 (304) 252-9400

50 Brookshire Lane Beckley, West Virginia 25801-6765 (304) 254-9041

643 E. Riverside Drive Tazewell, Virginia 24651 (540) 988-5577

302 Washington Square Richlands, Virginia 24641 (540) 964-7454 Chase Street & Ally 7 Clintwood, Virginia 24228 (540) 926-4671

747 Fort Chiswell Road Max Meadows, Virginia 24360 (540) 637-3122

8044 Main Street Pound, Virginia 24279 (540) 796-5431

910 East Main Street Wytheville, Virginia 24382 (540) 228-1901

101 Brookfall Dairy Road Elkin, North Carolina 28621 (336) 835-2265

5519 Mountain View Road Hays, North Carolina 28635 (336) 696-2265

57 N. Main Street Sparta, North Carolina 28675 (336) 372-2265

150 N. Center Street Taylorsville, North Carolina 28681 (828) 632-2265

# United First Mortgage, Inc.

(A Wholly-owned Subsidiary of First Community Bank, N. A.)

1503 Santa Rosa Road, Suite 109 P. O. Box K-177 Richmond, VA 23288 (804) 282-5631

# **Financial Information**

### **Corporate Headquarters**

One Community Place P.O. Box 989 Bluefield, Virginia 24605-0989 (540) 326-9000

# **Stock Registrar and Transfer Agent**

First Community Bank, N. A. Trust and Financial Services Division P. O. Box 950 Bluefield, West Virginia 24701-0950 (304) 325-7151

### Form 10-K

The Annual Report on Form 10-K, filed with the Securities and Exchange Commission, is available to shareholders upon request to the Senior Vice President-Finance of First Community Bancshares, Inc.

### **Financial Contact**

Robert L. Schumacher Senior Vice President-Finance First Community Bancshares, Inc. P. O. Box 989 Bluefield, Virginia 24605-0989 (540) 326-9000

### **Internet Access**

Website: www.fcbinc.com E-Mail: fcbcorp@aol.com Notes

# Notes

Notes



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