



Leading the market with innovation with a record number of new and healthier products

憑藉創新意念穩站市場領導地位,多種創新及健康 產品以破紀錄數目相繼面市



# North 北美洲

America Growing sales and rationalizing operating cost by re-focusing on core competencies and extending to new distribution channels 重新部署核心強項,拓展全新分銷渠道,達致開源節流之目的

> Acquiring Unicurd as a strategic move to grow the Group's business there

新加坡 通過收購統一食品等策略性部署, 擴展本集團於當地之業務



# Singapore



# 中國內地 Mainland China

Growing sales remarkably through strong brand building and the expansion of market presence

致力建立品牌,擴大市場份額,獲取驕人銷售增長



# 澳洲·新西蘭 Australia· New Zealand

Leveraging brand equity and product development capabilities with a notable market share growth

藉著品牌價值及產品發展能力之優勢,市場份額 錄得顯著增幅

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#### DIRECTORS AND CORPORATE INFORMATION

#### 董事及集團資料

#### **BOARD OF DIRECTORS**

**Executive Chairman** 

Mr. Winston Yau-lai LO

Independent Non-executive Directors

Dr. The Hon. Sir David Kwok-po LI

Mr. Iain F. BRUCE Mr. Jan P. S. ERLUND

Non-executive Directors

Ms. Myrna Mo-ching LO Ms. Yvonne Mo-ling LO

**Executive Directors** 

Mr. Ambrose Kam-shing CHAN (resigned on 25th July, 2007)

Mr. Laurence P. EISENTRAGER (appointed on 20th July, 2007)

Mr. Eric Fat YU

Mr. John Shek-hung LAU (retired on 1st December, 2007)

#### **COMPANY SECRETARY**

Ms. Paggie Ah-hing TONG

#### QUALIFIED ACCOUNTANT

Mr. William Chi-chung LO

#### **REGISTERED & HEAD OFFICE**

No. 1 Kin Wong Street, Tuen Mun, New Territories, Hong Kong

#### **AUDITORS**

**KPMG** 

#### PRINCIPAL BANKERS

The Bank of East Asia, Limited Citibank, N.A. The Bank of Tokyo-Mitsubishi, Limited Australia and New Zealand Banking Group Limited Rabobank BNP Paribas Bank of China (Hong Kong) Limited

#### 董事會

執行主席

羅友禮先生

獨立非執行董事

李國寶爵士 布魯士先生

Jan P. S. ERLUND先生

非執行董事

羅慕貞女士羅慕玲女士

執行董事

陳錦勝先生(於二零零七年七月二十五日辭任) 黎信彥先生(於二零零七年七月二十日獲委任)

余發先生

劉錫鴻先生(於二零零七年十二月一日退休)

#### 公司秘書

湯亞卿小姐

#### 合資格會計師

羅志聰先生

#### 註冊辦事總處

香港新界 屯門建旺街一號

#### 核數師

畢馬威會計師事務所

#### 主要來往銀行

東亞銀行有限公司 花旗銀行 東京三菱銀行 Australia and New Zealand Banking Group Limited 荷蘭合作銀行 法國巴黎銀行 中國銀行(香港)有限公司

#### DIRECTORS AND CORPORATE INFORMATION (CONTINUED) 董事及集團資料(續)

#### PRINCIPAL LAWYER

Stephenson Harwood & Lo

#### SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited 46/F., Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

#### WEBSITE ADDRESSES

Vitasoy International Holdings Limited

- www.vitasoy.com (English & Chinese)
- www.vitasoy.com.hk (English & Chinese)

Vitaland Services Limited

www.vitaland.com.hk (Chinese only)

Hong Kong Gourmet Limited

www.hkgourmet.com.hk (Chinese only)

Shenzhen Vitasoy (Guang Ming) Foods and Beverage Company Limited

Vitasoy (Shanghai) Company Limited

- www.vitasoy-chn.com (Chinese only)

Vitasoy USA Inc.

www.vitasoy-usa.com (English only)

Vitasoy Australia Products Pty. Ltd.

www.vitasoy.com.au (English only)

#### **KEY DATES**

#### Closure of Register

25th August, 2008 (Monday) to 28th August, 2008 (Thursday)

#### Annual General Meeting

at 3:00 p.m., 28th August, 2008 (Thursday), Concord Rooms 2 & 3, 8/F, Renaissance Harbour View Hotel Hong Kong, 1 Harbour Road, Wanchai, Hong Kong

#### Final and Special Dividends Payable

11th September, 2008 (Thursday)

#### 主要法律顧問

羅夏信律師行

#### 股份過戶登記處

香港中央證券登記有限公司 香港灣仔皇后大道東183號 合和中心46樓

#### 網址

維他奶國際集團有限公司

- www.vitasoy.com(中英文)
- www.vitasoy.com.hk(中英文)

維他天地服務有限公司

- www.vitaland.com.hk(中文)

香港美食有限公司

— www.hkgourmet.com.hk(中文)

深圳維他(光明)食品飲料有限公司維他奶(上海)有限公司

www.vitasoy-chn.com(中文)

Vitasoy USA Inc.

— www.vitasoy-usa.com(英文)

Vitasoy Australia Products Pty. Ltd.

- www.vitasoy.com.au(英文)

#### 重要日期

暫停辦理股份過戶登記

二零零八年八月二十五日(星期一)至

二零零八年八月二十八日(星期四)

#### 股東週年大會

於二零零八年八月二十八日(星期四)下午三時正假座香港灣仔港灣道一號 萬麗海景酒店 八樓海景廳二及三

派發末期及特別股息

二零零八年九月十一日(星期四)

# FINANCIAL HIGHLIGHTS

## 財務摘要

Year Ended 31st March 截至三月三十一日止年度

Results 業績		2008 HK\$ million 港幣百萬元	2007 HK\$ million 港幣百萬元	% Change 變動
* Turnover	* 營 業 額	2,416	2,109	15
* Gross Profit	*毛利	1,131	979	16
EBITDA	未計利息、税項、折舊			
	及攤銷費用前盈利	391	344	14
Profit Attributable to Equity	本公司股權持有人			
Shareholders of the Company	應佔溢利	211	174	21
Basic Earnings per Share (HK cents)	每股基本盈利(港仙)	20.9	17.3	21
# Dividends per Share (HK cents)	#每股股息(港仙)	21.5	19.5	10

<sup>#</sup> Including special dividend

#### At 31st March 於三月三十一日

Financial Position 財務狀況		2008 HK\$ million 港幣百萬元	2007 HK\$ million 港幣百萬元	% Change 變動
Total Assets	總資產	2,021	1,878	8
Net Cash Balance	現金淨額	444	368	21
Total Equity Attributable to Equity Shareholders of the Company	本公司股權持有人 應佔權益總額	1,305	1,254	4

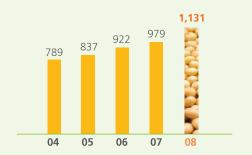






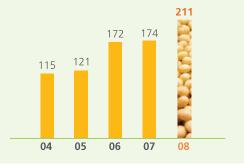
#### In line with the industry practice, the Group began to show its turnover figure on net sales basis (i.e. gross sales less return, rebate and discount) in Fiscal 2007/2008. Comparative figures for previous fiscal years were restated accordingly.

#### \* Gross Profit 毛利



HK\$ million 港幣百萬元

## **Profit Attributable to** Equity Shareholders of the Company 本公司股權持有人應佔溢利



本集團自二零零七/二零零八財政年度起,採納了 銷售淨額(即營業額扣除退貨,回扣及折扣)作為財 務報表內營業額之計算標準,以符合行業慣例。同 時,過往財政年度之營業額及毛利亦已作出相應之 調整。

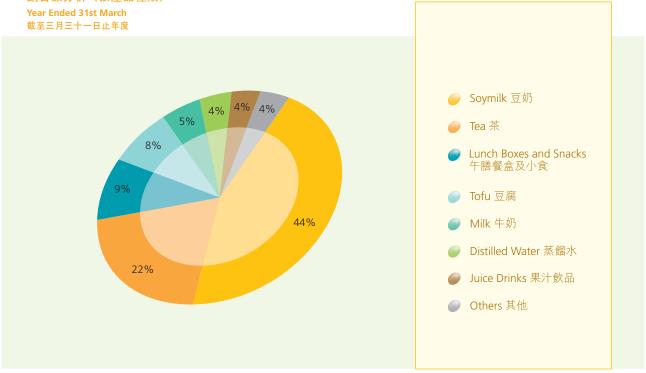
<sup>#</sup>包括特別股息

#### FINANCIAL HIGHLIGHTS (CONTINUED)

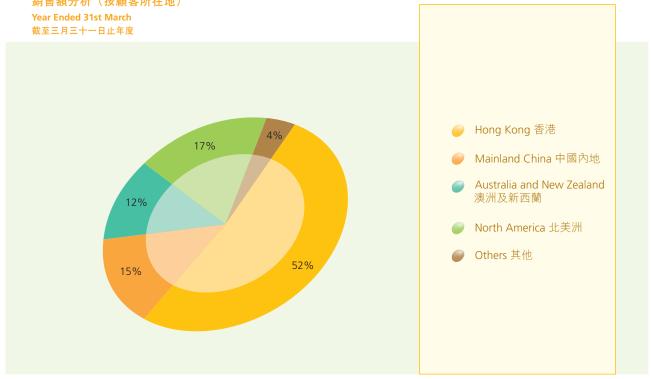
財務摘要(續)

#### **Sales Analysis by Categories**

銷售額分析(按產品種類)



# Sales Analysis by Location of Customers 銷售額分析(按顧客所在地)





# CHAIRMAN'S STATEMENT

## 主席報告書

I am pleased to report that we once again delivered growth in sales revenue and profit in the last fiscal year For the year ended 31st March, 2008, the Group's profit attributable to equity shareholders of the Company was HK\$211 million, representing an increase of 21% year-on-year. Total net sales revenue increased by 15% to HK\$2,416 million, versus HK\$2,109 million in Fisca 2006/2007. The Group's gross profit increased to HK\$1,13° million, up 16% from the previous year. Earnings pershare were HK20.9 cents. The Group's EBITDA stood at HK\$391 million, up 14%, while EBITDA margin to necessales was maintained at 16%.

本人欣然匯報,本集團於上一財政年度之銷售收入及溢利均再度取得增長。本集團截至二零零八年三月三十一日止年度之本公司股權持有人應佔溢利為港幣211,000,000元,按年計增長21%。總銷售收入淨額由二零零六/二零零七財政年度之港幣2,109,000,000元增加15%至港幣2,416,000,000元。本集團之毛利增至港幣1,131,000,000元,較去年上升16%。每股盈利為20.9港仙。本集團之未計利息、稅項、折舊及攤銷費用前盈利(EBITDA)為港幣391,000,000元,上升14%,而EBITDA利潤則佔銷售淨額之16%。



#### CHAIRMAN'S STATEMENT (CONTINUED) 主席報告書(續)

The Board of Directors of the Company is recommending a final dividend of HK8.7 cents per ordinary share at the Annual General Meeting on 28th August, 2008. This, together with the interim dividend of HK2.8 cents per ordinary share, will mean that the Group's total dividend for Fiscal 2007/2008 will be HK11.5 cents per ordinary share (2006/2007 total dividend: HK9.5 cents per ordinary share). In addition, the Board is recommending a special dividend of HK10.0 cents per ordinary share (2006/2007 special dividend: HK10.0 cents per ordinary share). This is the sixth consecutive year that special dividend is paid. This decision of the Board speaks for our healthy financial status and is in line with the Company's dividend policy which duly reflects our commitment to generate higher value for shareholders.

本公司董事會將於二零零八年八月二十八日舉行之股東週年大會上建議派發末期股息每股普通股8.7港仙。連同已派發之中期股息每股普通股2.8港仙,本集團於二零零七/二零零八財政年度之全年股息總額達每股普通股11.5港仙(二零零六/二零零七年度股息總額:每股普通股9.5港仙)。此外,董事會建議派發特別股息每股普通股10.0港仙(二零零六/二零零七年度特別股息:每股普通股10.0港仙)。這是連續第六年派發特別股息。董事會這項決定切合本集團穩健之財務狀況,亦反映本公司承諾為股東帶來更高回報之股息政策。

#### **GENERAL REVIEW**

The Group's encouraging sales performance last year is an apt reflection of our effective business strategy, the implementation of which was aided by the prevalence of a largely favourable operating environment in nearly all our major markets.

In accordance with our strategies announced at this time last year, we forged ahead with product innovation by developing and launching a wide variety of new and trendy products with higher added value, growing our market presence through brand building, deepening our market penetration through channel development, and re-focusing on core competencies where necessary to maximise gain. Naturally all these efforts have been supported by our innovative marketing and sales effort that unfailingly delivers superior results and breaks new ground for us. As a result, we achieved strong sales growth and expanded our market presence in Mainland China, Australia and New Zealand and Hong Kong. At the same time, having re-adjusted our business focus in North America, we attained a single-digit sales growth and achieved the primary goal of narrowing operating loss substantially.

I would like to report here that in early April 2008, we have acquired the entire equity of Unicurd Food Co. (Private) Limited ("Unicurd"), which is a leading soyfood manufacturer and marketer in Singapore. This acquisition represents a major step taken by the Group in enhancing its market presence in Singapore. I will elaborate on this initiative in a separate part of this Statement.

To stay in line with industry practice, we started to show the turnover figures on net sales basis by deducting rebates and discounts from gross sales revenue beginning Fiscal 2007/2008. We believe that this brings our financial statements to international standard and makes benchmarking more easily. Prior year numbers have been adjusted accordingly in the interest of consistency.

#### 概覽

本集團去年之銷售表現令人鼓舞,反映本集團之 業務策略相當奏效,而本集團大部分主要市場之 理想營商環境亦有助策略之推行。

於二零零八年四月初,本集團全面收購新加坡著名之豆品製造商及分銷商一統一食品(私人)有限公司(「統一食品」)所有股份權益,反映本集團於拓展新加坡市場上更邁進一步。本人將於本報告書中另文詳述有關收購項目。

為切合行業慣例,本集團自二零零七/二零零八 財政年度起將回扣及折扣從總銷售收入扣除,以 銷售淨額報告營業額。本集團相信此舉令本集團 之財務報表規格能達致國際水平及更容易作出比 較基準。過往年度之數字已據此作出調整,以使 所有呈報數字能得以作比較。



#### **CHAIRMAN'S STATEMENT (CONTINUED)**

主席報告書(續)

#### Hong Kong

In Hong Kong, the growth momentum of the economy remained vigorous in the past year. Economic growth was driven by active investment in business, stock and property, exports of merchandise and services as well as inbound tourism. The retail sector flourished on the back of greater consumer confidence which was boosted by improved employment and higher labour income. Benefiting from such an operating environment, Hong Kong's non-carbonated beverage market grew in both volume and value terms. Amid strong internal demand, inflationary pressure was also increasing. While adding to operating cost, however, this also helped to some extent in justifying the increase of retail beverage prices.

I am pleased to announce that we continued to maintain our market leadership position by growing our net sales revenue by 5%. Under an aggressive product development programme, we rolled out a record number of new products and flavours to drive demand growth. As a result, our core products like Ready-To-Drink Tea, Soymilk and Distilled Water continued to perform strongly. At the same time, we developed and launched several new products to ride on the current trend of healthy dieting and succeeded in significantly reinforcing our market position in this area. On top of that, we also made considerable headway in expanding into the dessert and cooking ingredient segment by launching the organic VITASOY SAN SUI Tofu range of products and VITASOY Soya Bean Hot Pot Soup during the year, the former of which in particular has attracted very keen response from the market since its launch in May 2007.

The Group's tuck shop business in Hong Kong conducted through its subsidiary, Vitaland Services Limited ("Vitaland"), grew in sales but recorded a drop in profit because of higher operating costs. We will work closely with our business partners to protect our profit margin

while keeping quality service level. The catering business of Hong Kong Gourmet Limited ("Hong Kong Gourmet") showed a slight decline while its profit was also eroded by the soaring cost of food ingredients.

The Group's exports from Hong Kong improved further, growing by 18% in value terms year-on-year.



香港方面,過去一年之經濟增長動力依然強勁。 憑著暢旺之商業、股市及物業投資、外銷商品及 服務以及入境旅遊業等均帶動經濟增長。就業情 況改善及工資收入增加均增強消費者信心,本地 業亦因而興旺。受惠於此有利營商環境,本地。 碳酸飲料市場之銷售量及銷售額均有所增長。 內需強勁之餘,通脹壓力亦漸增加。一方面本集 團營運成本因此上升,另一方面亦在某程度上提 供了飲料產品零售價格上調之空間。

本人欣然宣佈,本集團去年銷售淨額收入增長達 5%,繼續保持市場領導地位。在積極進取之之 品開發計劃配合下,本集團推出多款新產品之 新口味以刺激需求增長。因此,本集團之 品如即飲茶類、豆奶及蒸餾水繼續表現強勁 時,本集團開發及推出對電品以配合目的 飲食之趨勢,並成功鞏固本集團於健康的 食之趨勢,並成功率固本集團於健康 上市場地位。此外,本集團於年內亦透過湯 大門拓甜品及烹飪材料等產品業務方面取得相當 成績,其中以二零零七年五月推出之維他奶山水 豆腐產品深受市場歡迎。

本集團透過附屬公司維他天地服務有限公司(「維他天地」)經營本港學校食物部業務,在營運成本上升之情況下,儘管取得銷售增長,但溢利卻因而下跌。管理層將更緊密地與業務夥伴合作,務求在維持優質服務水平之同時,亦能保持維他天地之利潤。受食材成本大幅增加之影響下,香港美食有限公司(「香港美食」)之餐飲業務及溢利亦稍為下降。

香港之出口業務獲進一步改善,以價值計按年增加18%。







#### CHAIRMAN'S STATEMENT (CONTINUED) 主席報告書(續)

#### Mainland China

The Chinese economy as a whole remained robust in 2007. The increasing awareness of the importance of healthy dieting, especially among higher-income urban consumers, continued to create higher demand for nutritional beverages such as soymilk in Mainland China.

This benign operating environment has been conducive to the continued execution of our "core business, core brand and core city" strategy in Mainland China. Net sales surged by a strong 59% year-on-year as we have been in a good position to harvest from our persistent and systematic investment in brand building and promoting soy benefits. The expansion of the Group's distribution channels in Mainland China has also allowed us to expand and deepen our market presence, particularly in Southern China. Meanwhile, we continued to profit from Closer Economic Partnership Agreement (CEPA) by bringing in from Hong Kong a broader range of products that have been in keen demand in the major cities. In terms of channel development, we have already succeeded in entering the school retail segment.

#### Australia and New Zealand

The Australian and New Zealand markets as a whole remained a high-growth market for the Group although the soymilk and rice milk markets in Australia experienced a slight decline in the early part of fiscal year while that in New Zealand had shown only modest growth last year.

Net sales revenue generated in Australia and New Zealand taken together increased by a strong 28%. Backed by our joint-venture facility in Wodonga whose production capacity has been substantially expanded since end-2006, we have been pursuing a more aggressive business expansion programme to profit from our brand equity and product innovation capabilities. The large array of new products launched in Fiscal 2007/2008 has been highly successful in driving the growth of sales and market share in this important market.

#### 中國內地

中國整體經濟發展於二零零七年持續強勁。隨著尤其是較高收入之城市之消費者健康飲食意識日趨提高,中國內地對營養飲品之需求如豆奶,繼續增加。

良好之營商環境有利於本集團在中國內地持續執行「核心業務、核心品牌及核心城市」之策略。透過持續及有系統地投資建立品牌及推廣大豆處,成效初見,銷售淨額按年度急速增長59%。本集團在中國內地拓展分銷渠道亦有助擴大及國市場份額,尤其是南中國市場。同時,中國內地業務繼續受惠於更緊密經貿關係安排(CEPA),從香港引入更多元化之產品,以滿足主要城市之殷切需求。就分銷渠道發展方面,已成功進入學校等零售點。

#### 澳洲及新西蘭

雖然澳洲之豆奶及米奶市場在財政年度初期稍為 下跌,新西蘭市場去年亦只錄得溫和增長,惟澳 洲及新西蘭市場整體上仍繼續為本集團之高增長 市場。

澳洲及新西蘭市場之銷售淨額收入合共錄得28%之高增長。位於烏東加市合營設施之產能自二零零六年底起大幅提升後,本集團得以憑藉其品牌價值及產品創新能力方面之優勢,推行更為進取之業務拓展計劃。於二零零七/二零零八財政年度推出之大批全新產品,在推動這主要市場之銷售增長及市場佔有率方面均十分成功。







#### CHAIRMAN'S STATEMENT (CONTINUED)

主席報告書(續)

#### North America

I am pleased to report that, notwithstanding the prevailing economic downturn, Vitasoy USA achieved very encouraging results last year. While reversing the negative growth trend since Fiscal 2002/2003 by growing net sales in North America by 8%, we also achieved the main goal of substantially narrowing our operating loss by 53% versus Fiscal 2006/2007.

By adjusting our business strategy to re-focus on core competencies, we have been able to drive the sales of most core products, including tofu, SAN SUI soymilk, pasta and imported beverages. We have also extended our presence to alternate distribution channels such as food service and club store as well as ethnic markets. Meanwhile, effective financial management and the trimming down of operating costs allowed us to drastically reduce our operating loss.

#### Singapore

Through our subsidiary, Vitasoy Investment (Singapore) Pte. Limited, we have acquired Unicurd for a total consideration of S\$14 million (HK\$78.6 million), which was funded entirely from the Group's internal cash resources. Upon the completion of this transaction on 2nd April, 2008, Unicurd has become one of the Group's whollyowned subsidiaries. Unicurd is the market leader of packaged tofu in Singapore with an estimated market share of 60%. Besides tofu, it also specialises in soy desserts, soymilk, tofu puffs, noodles and pickles. Aside from domestic sales, it also exports to markets in Europe, Asia, New Zealand, South Africa and Dubai.

We consider this acquisition an important strategic move in a business segment that we know thoroughly well. It also speaks for our commitment to growing the Group's business in areas that are complimentary to and compatible with our core competencies. In the days ahead, we will maintain Unicurd's excellent manufacturing and service standards that form a key part of its corporate culture. It goes without saying that we will actively facilitate its further development with the Group's extensive global resources.

#### 北美洲

本人欣然匯報,雖然美國經濟持續衰退,本集團 美國公司於去年仍取得令人非常鼓舞之業績。除 扭轉自二零零二/二零零三財政年度起負增長之 趨勢而於北美洲錄得銷售淨額增長8%外,本集 團亦達到大幅收窄二零零六/二零零七財政年度 營運虧損53%之主要目標。

透過調整業務策略重新專注發展核心強項後,本集團成功增加主要產品如豆腐、山水豆奶、意大利麵食及入口飲料之銷售額。本集團亦擴展業務至其他分銷渠道如餐飲業、會員制折扣商店及亞裔市場等。此外,有效之財務管理及削減營運成本亦有助本集團大幅減低營運虧損。

#### 新加坡

透過本集團之附屬公司維他奶投資(新加坡)有限公司,本集團以總代價新加坡14,000,000元(港幣78,600,000元)收購統一食品,交易透過本集團之內部現金資源全數撥支。於二零零八年四月二日交易完成當日,統一食品成為本集團之全資附屬公司。統一食品為新加坡包裝豆腐之市場領導者,估計市場佔有率為60%。除豆腐外,其亦專注製造豆腐花、豆奶、油豆腐、麵條及醃菜等。除本地銷售外,產品亦出口至歐洲、亞洲、新西蘭、南非及杜拜等市場。

本集團認為此項收購是一項重要策略性部署,除開拓本集團熟悉之業務,同時亦彰顯本集團積極拓展切合本集團持續發展核心業務之決心。日後,本集團將保持統一食品優質製造及服務水平之企業文化。不言而諭,本集團將致力運用其雄厚之全球性資源,協助統一食品之未來發展。





#### CHAIRMAN'S STATEMENT (CONTINUED) 主席報告書(續)

#### **OUTLOOK AND STRATEGY**

Looking ahead, we are cautiously optimistic that the retail environment of the majority of our major markets, including Hong Kong, Mainland China and Australia and New Zealand, is likely to remain stable as their economies stay on their respective growth track. On the other hand, operating cost will be an increasingly thorny issue in view of the escalation of raw material cost, which would likely be aggravated by fluctuations in supply. Furthermore, the rise of wages and other operating expenses will accentuate the challenge of cost management while the profitability of businesses could possibly be subject to depletion in a volatile foreign exchange market.

In Hong Kong, our key business emphasis in the current year will be to engage in active product innovation and aggressive marketing to drive business growth, although sales growth might be at a relatively slower pace after a buoyant 2007.

In June 2008, we have revamped the VITASOY logo and product package in Hong Kong and Macau to refresh and rejuvenate the VITASOY brand. The new package gives a more modern look by combining the brand's Chinese and English trademarks and embracing the bilingual culture of Hong Kong. The colours and graphics are meant to appeal to the consuming public at large, particularly the younger generation. In the months ahead, we are launching a series of marketing and advertising activities to support the revamping programme and to reinforce the market position of the VITASOY brand. I will elaborate on this programme in the extended part of this Statement.

Regarding our tuck shop business in Hong Kong under Vitaland, we will take a more selective approach in business development by focusing on the quality instead of quantity of business partners to ensure better profitability. Steps have been taken to streamline operation by automating the ordering process to speed up transactions. Needless to say, we will also strive to manage costs pragmatically, for example, by adopting a more effective procurement strategy.

Mainland China is expected to remain a high-growth market for us in the foreseeable future. Robust domestic consumption is expected to drive GDP growth and enliven the prospects for the sale of consumer products. However, rising inflation and thus higher operating cost in this market should be regarded as a major challenge. Besides, the promulgation of new labour protection legislation will no doubt have extra cost implications for business operators.

#### 展望及策略

展望未來,本集團保持審慎樂觀態度,相信大部分之主要市場,包括香港、中國內地以及澳洲及新西蘭之經濟仍持續發展,零售環境預期將保持穩定。另一方面,由於原材料價格攀升加上供應波動,營運成本問題將漸趨嚴重。此外,工資及其他營運開支上升將增加對成本管理之挑戰,而業務之盈利能力亦可能因外匯市場反覆波動而備受影響。

香港方面,本集團本年度之業務重點將以產品創 新及積極市場推廣策略推動業務增長,但其增長 步伐可能未及經濟蓬勃之二零零七年,而有所放 緩。

本集團已於二零零八年六月在香港及澳門市場革新維他奶品牌標誌及產品包裝,務使維他奶品牌標誌及產品包裝,務使維他奶品牌更清新、更時尚。新包裝把中、英文品牌之商標時上一起,令設計更時尚,並且切合香港之之語文化。採用之顏色及圖案均迎合大眾消費者,尤其是年青一代。未來數月,本集團將推出一眾別廣告宣傳及市場推廣活動作配合,並藉以鞏固維他奶品牌之市場地位。本人將於本報告書延續部份詳述有關品牌革新事宜。

就維他天地於香港經營之學校食物部業務而言, 本集團在業務發展方面,將更嚴謹挑選業務夥伴,務求重質不重量,確保更佳之盈利能力。本 集團已採取更精簡之營運模式,將落單過程自動 化以加快交易速度。本集團亦致力進行實效之成 本管理,例如採納更具效益之採購策略。

預期中國內地在可見將來將繼續成為本集團之高增長市場。強勁之國內消費將推動國內生產總值增長,並帶動消費品之銷售。然而,上升之通脹壓力及經營成本之增加均成為本集團面對之重要挑戰。此外,新勞動保障法之頒佈將無可避免令業務經營者之成本增加。



## CHAIRMAN'S STATEMENT (CONTINUED)

主席報告書(續)

With rising affluence especially in the major cities and consumers' increasing health awareness, our systematic effort in brand building and soy benefit education should continue to pay off in terms of sales growth, brand loyalty and market penetration in Mainland China. In the coming year, we will deepen the execution of our "core business, core brand and core city" to drive the growth of sales and market share by expanding our distribution channels and introducing a broader range of products.

We believe the operating environment in Australia and New Zealand will be positive in the coming year as their respective economy continues to grow, although rising costs and intense competition on price will remain major issues. To spur sales growth, our strategic focus will be on product innovation and revamping product packaging. For instance, a new one-litre refrigerated product, VITASOY Rice Milk, will be launched together with other new one-litre aseptic varieties. Notwithstanding severe competition, we will maintain our premium retail shelf price to defend our brand's premium market position while adhering to our current promotion strategy to drive both volume consumption and consumer trial. At the same time, we will fortify our market position by maintaining superior product and service quality.

In the North American market, we will drive the sales of existing products, including tofu and pasta, in traditional business channels, expand our private-label tofu business, focus on alternate channels such as food service, club store and so on, and continue to develop the supermarket and "natural" businesses. New product growth will be driven by the launch of single-serve Aseptic Soymilk and the development of innovative seasonal and specialty soymilk products. With a view to further improving our bottom line, we will focus on cost management by enhancing trade spending efficiency. In view of the rise in raw material costs, we might consider to raise the price of our products where possible during the year.

Globally, the development of the supply situation in the commodity market over the last twelve months has been challenging. The prices of oil and key agricultural products such as soyabean, wheat and corn have seen significant surges and have become volatile, thus making materials procurement and business planning more important.

Such uncertainty has been caused by a multitude of factors, including erratic climates (droughts, floods, extreme cold, etc.), bio-fuel development, increasing demand of food from emerging economies and, last but not least, speculative activities in the worldwide commodity market.

隨著主要城市之生活水平日益富裕,及消費者健康意識日高,按計劃推行之建立品牌及宣傳大豆益處等工作,於中國內地之銷售增長、品牌忠誠度以及市場拓展方面,漸見成果。本集團將於來年進一步執行「核心業務、核心品牌及核心城市」策略,透過擴展分銷渠道及推出更多元化產品,增加銷量及市場佔有率。

澳洲及新西蘭方面,雖則仍存在成本上漲及價格競爭加劇等問題,但因其各自之經濟仍能持續增長,故本集團對這兩個市場之經營環境仍相當樂觀。為刺激銷售額增長,本集團之重點策區出至重點策產品及革新產品包裝,例如,推出全至納壓,與新產品及革新產品及一系列一公升無萬仍一級升鮮凍維他奶米奶產品及一系列一公升無萬仍會之裝新產品。儘管面對激烈競爭,但本集團仍會定對於高零售價以保持本集團品牌之優越市引消會企業對高調量及吸引消費。同時,本集團將會透過維持優質產品及服務質素鞏固市場地位。

在北美洲市場方面,本集團會在傳統銷售渠道提高現有產品包括豆腐及意大利麵食之銷售額、 額自家品牌豆腐業務、集中拓展其他銷售渠道擴 餐飲業、會員制折扣商店等以及繼續拓展超級次 場及「天然」食品店等。新產品之增長將由單次包 明無菌包裝豆奶以及發展嶄新之季節性及特色 奶產品所帶動。為進一步改善盈利,本集團費 成本管理,並會透過提升零售點之宣傳推廣費用 之效益達成目標。由於原材料成本上漲,本集團 將會在可行情況下考慮於本年度提高產品價格

全球商品市場於過去十二個月之供應發展情況仍 具挑戰。由於燃油及主要農產品如大豆、小麥、 玉米之價格大幅上升及波動,故本集團更為著重 原材料採購及業務計劃。

究其不穩定局面之原因,包括不穩定氣候如旱 災、水災及嚴寒天氣等,生物燃料之發展,發展 中地區對食品增加之需求,以及最後但同樣重要 之原因是環球商品市場之投機活動。



#### CHAIRMAN'S STATEMENT (CONTINUED) 主席報告書(續)

It is therefore imperative for us to ensure a high degree of flexibility in our pricing policy. We will also step up our effort in materials procurement in order to mitigate the adverse impact of raw material price increase.

故此本集團會致力採取高度靈活性之價格政策。 本集團亦會於材料採購方面作出努力,以減低因 原材料價格上升帶來之不利影響。

#### **BOARD OF DIRECTORS**

On reaching the retirement age, Mr. John Shek-hung LAU resigned from the Board as Executive Director and from the Group as Senior Director — Finance and Administration with effect from 1st December, 2007. On behalf of the Board, I would like to thank Mr. Lau for his loyalty and valuable contribution in an illustrious tenure of 19 years and to wish him all the best.

Mr. Ambrose Kam-shing CHAN resigned as Executive Director of the Board and Chief Executive, Asia with effect from 25th July, 2007. We thank him for his past contribution to the Company and wish him continued success.

Mr. Laurence P. EISENTRAGER was appointed an Executive Director of the Board with effect from 20th July, 2007. On 1st August, 2007, Mr. Eisentrager was promoted from his former position of Chief Executive, Hong Kong to the newly created position of Group Chief Executive Officer to take up most of the executive responsibilities for the Group's major markets and operating units. This is a major step taken by the Group to be in line with one of the best practices in corporate governance by separating the roles of the board chairman and chief executive officer to ensure more effective checks and balances.

#### CONCLUSION

In concluding, I wish to thank the Board of Directors for their wise counsel and guidance. I also wish to thank our shareholders, customers and business partners for their continued support. Last but not least, I must extend my heartfelt appreciation to all my colleagues whose devotion, ingenuity and hard work have been and will remain crucial to the Company's good performance.

Winston Yau-lai LO Executive Chairman 3rd July, 2008

#### 董事會

劉錫鴻先生因屆滿退休年齡,於二零零七年十二 月一日起退任董事會執行董事及本集團財務及行 政高級總監職務。本人謹代表董事會向劉先生表 示衷心謝意,感謝其在任十九年間對本公司之忠 誠及所作之寶貴貢獻,並謹祝其萬事勝意。

陳錦勝先生於二零零七年七月二十五日起辭任董 事會執行董事及亞洲區行政總裁職務。本集團謹 此向陳先生表示謝意,感謝其過去對本公司作出 之貢獻,並祝其事事順利。

黎信彥先生於二零零七年七月二十日起獲委任為董事會執行董事。於二零零七年八月一日,黎信彥先生由香港區行政總裁晉升至集團行政總裁,肩負本集團主要市場及營運單位之大部份行政職責。此乃本集團為符合企業管治最佳守則而達成之重要一步,用意是區分董事會主席與行政總裁角色,確保達致更具效益之制衡機制。

#### 總結

總括而言,本人謹此衷心感謝董事會之寶貴意見 及指導,以及股東、客戶及業務夥伴對本集團之 不斷支持。最後但同樣重要的是,本人對全體同 事深表謝意,本集團過往及未來之成功實有賴他 們之熱忱、創意及努力。

#### 羅友禮

執行主席 二零零八年七月三日



## CHAIRMAN'S STATEMENT (CONTINUED)

主席報告書(續)

#### VITASOY REVAMP IN HONG KONG MARKET

Growing up with Hong Kong people, VITASOY has always shared a sense of friendliness and warmth with us. People – be they children, teenagers or adults – always feel warm when they see the brand, to such an extent a strong emotional relationship has been gradually built up between VITASOY and its consumers. Over the years, VITASOY has walked hand-in-hand with Hong Kong people and has become a widely-known brand, a brand that Hong Kong people are truly proud of.

Upholding the "Vitasoy Spirit", VITASOY always encourages Hong Kong people to pursue continuous progression and improvement. For this reason, VITASOY is staging a major campaign in Fiscal 2008/2009 including a new TV commercial, a new packaging design and various new products to meet consumers' diverse needs. This VITASOY campaign seeks to motivate Hong Kong people in a positive way and encourages everyone to go for improvement and better things in life.

#### 維他奶於香港市場之品牌革新

陪伴香港人成長的**維他奶**,總給人親切友善的感 覺,不論小朋友、年青人或成年人,看見**維他奶** 無不會心微笑,兩者不知不覺間建立起深厚感 情。**維他奶**多年來與香港人並肩向前,成功打造 家喻戶曉的品牌形象,是香港人引以為傲的典範。

**維他奶**貫徹這種「維他奶精神」,支持香港人不 斷創新、追求進步的態度。因此,本集團於二零 零八/二零零九財政年度為品牌展開龐大宣傳計 劃,包括推出全新電視廣告、嶄新包裝設計及迎 合消費者需求的新產品。**維他奶**的宣傳攻勢一浪 接一浪,不斷力求創新,正面推動香港人,鼓勵 大家走出一步,追求進步。



#### CHAIRMAN'S STATEMENT (CONTINUED) 主席報告書(續)

#### **ALL-NEW VITASOY PACKAGING**

The new VITASOY packaging not only provides a whole new refreshing look, it also serves to preserve VITASOY's strong connection with Hong Kong people.

- The designer has skillfully combined VITASOY's Chinese and English trademarks, making the design look more contemporary and in line with the bilingual culture of Hong Kong.
- The new packaging highlights the VITASOY brand emphasizing VITASOY as a successful local brand with a leading position in the beverage industry.
- Original packaging colours of Regular and Malted flavour of VITASOY are retained to preserve the familiar feeling with VITASOY.
- Soymilk is a natural and healthy drink. The designer has brought out this characteristic by using a pure-white colour background for flavour range of VITASOY. The special ingredients and colours for each flavour illustrate the enjoyment of a variety of tastes.
- Targeted at teenage consumers, the new VITASOY packaging design uses vivid graphics of the ingredients to feature each flavour, in turn portraying a sense of youthfulness and vitality.

#### 維他奶包裝新面貌

**維他奶**豆奶一系列全新包裝,除了帶來精彩新面 貌外,更保留了**維他奶**與香港人心連心的聯繫。

- 設計師巧妙地把中、英文的**維他奶**、VITASOY 商標拼在一起,令設計更時尚,而且切合香 港的雙語文化。
- 新包裝彰顯了維他奶商標,肯定了維他奶作 為成功香港品牌及於飲品行業的領導地位。
- 保留了原味維他奶及麥精維他奶的原有色系,保持熟悉的感覺。
- 豆奶,是純正健康的天然飲品,設計師便以 純白顏色襯托,將這個特點於新口味維他奶 的包裝中表現出來,配以每款口味的獨特配 料及顏色,呈現互相融合的美味享受。
- 為迎合年青消費者,一系列新口味維他奶更 活潑地展示各自的配料圖案,動感十足地環 繞整個包裝,充滿年輕活力。

















# MANAGEMENT REPORT 管理層報告書

To stay in line with industry practice, we started to show the turnover figures on net sales basis by deducting rebates and discounts from gross sales revenue beginning Fiscal 2007/2008. We believe that this brings our financial statements to international standard and makes benchmarking more easily. Prior year numbers have been adjusted accordingly in the interest of consistency.

為切合行業慣例,本集團自二零零七/二零零八財政年度起將回扣及折扣從總銷售收入扣除,以銷售淨額報告營業額。本集團相信此舉令本集團之財務報表規格能達致國際水平及更容易作出比較基準。過往年度之數字已據此作出調整,以使所有呈報數字能得以作比較。







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#### MANAGEMENT REPORT (CONTINUED) 管理層報告書(續)

#### **TURNOVER**

The Group's net sales revenue in Fiscal 2007/2008 was HK\$2,416 million, up 15% from HK\$2,109 million in Fiscal 2006/2007. This growth was attributable mainly to the steady to strong performance of the Hong Kong, Mainland China and Australian and New Zealand operations respectively as well as North America's positive sales growth.

In Hong Kong, net sales increased steadily by 5% against the backdrop of a robust retail market as the Group continued to roll out a large array of new products to drive demand growth and expand market share. In Mainland China, under the "core business, core brand and core city" strategy, net sales grew strongly by 59%, which speaks for the Group's incessant and strenuous effort in brand building, distribution network expansion and market penetration. The Australian and New Zealand operation delivered consistently impressive results by growing its net sales by 28% year-on-year as it continued to benefit from the Group's brand equity and product innovation capabilities. Notwithstanding a general decline in market demand, the Group's North American operation resumed its growth momentum by recording a moderate growth of 8% after re-focusing on core competencies, developing alternate distribution channels and penetrating into the ethnic market segment.

#### **GROSS PROFIT**

The Group's gross profit for the year was HK\$1,131 million, up HK\$152 million or 16%. Owing to stringent control of cost of sales, gross profit margin was able to be maintained at 46%.

#### **OPERATING EXPENSES**

Total operating expenses were up by 14% to HK\$892 million, representing 37% of net sales. Marketing, selling and distribution expenses stood at HK\$541 million, up 16% as a result of more promotions and marketing activities to reinforce the Group's brands as well as investment to expand and strengthen the distribution capability.

# EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION EXPENSES ("EBITDA")

EBITDA for the year was HK\$391 million, up HK\$47 million or 14%. EBITDA margin to net sales was maintained at 16%.

#### 營業額

本集團於二零零七/二零零八財政年度之銷售收入淨額為港幣2,416,000,000元,較二零零六/二零零七財政年度之港幣2,109,000,000元上升15%。此增長主要有賴於香港、中國內地、澳洲及新西蘭等市場之穩定至強勁之業績表現,以及北美洲市場之銷售增長。

在香港,銷售淨額於零售市場蓬勃之環境下錄得 5%之穩健增長,原因是本集團不斷推出大量新 產品以刺激需求增長及擴大市場佔有率。心城市 內地則採取「核心業務、核心品牌及核心城市」 之策略,令銷售淨額大幅增加59%,亦引證本集 團於品牌建立、拓展分銷網絡及開拓 讀藉著不場方 ,銷售淨額按年增加28%。儘管北美市場需發 續,銷售淨額按年增加28%。儘管北美市場需發 整體下降,本集團之北美洲業務於重新專注發 核心強項、開拓不同分銷渠道及擴大發展亞裔和 場等工作後重拾增長動力,銷售錄得8%之溫和 增長。

#### 毛利

本集團於本年度之毛利為港幣1,131,000,000元, 升幅為港幣152,000,000元或16%。由於嚴格控制 銷售成本,毛利率得以維持於46%。

#### 經營費用

總經營費用增加14%至港幣892,000,000元,佔銷售淨額37%。由於為強化本集團品牌而增多之宣傳及市場推廣活動,加上擴充及加強分銷能力之投資,推廣、銷售及分銷費用達港幣541,000,000元,上升16%。

#### 未計利息、税項、折舊及攤銷費 用前盈利(「EBITDA」)

本年度之EBITDA為港幣391,000,000元,增長港幣47,000,000元或14%。EBITDA維持佔銷售淨額之16%。

# PROFIT ATTRIBUTABLE TO EQUITY SHAREHOLDERS OF THE COMPANY

For the year ended 31st March, 2008, profit attributable to equity shareholders of the Company was HK\$211 million, representing an increase of 21% from Fiscal 2006/2007.

#### LIQUIDITY AND FINANCIAL RESOURCES

The Group's financial position has remained very strong. As at 31st March, 2008, the Group was in a healthy net cash position of HK\$444 million (31st March, 2007: HK\$368 million). Banking facilities available to but not used by the Group amounted to HK\$351 million.

As at 31st March, 2008, the Group's borrowings (including obligations under finance leases) amounted to HK\$105 million (31st March, 2007: HK\$132 million). The gearing ratio (total borrowings/total equity attributable to equity shareholders of the Company) was 8% (31st March, 2007: 10.5%).

The Group incurred capital expenditures totalling HK\$88 million in Fiscal 2007/2008 (Fiscal 2006/2007: HK\$135 million), which was primarily funded by cash generated from various operations.

#### **CHARGES ON GROUP ASSETS**

As at 31st March, 2008, certain assets of the Group with an aggregate carrying value of HK\$38 million (31st March, 2007: HK\$35 million) were pledged under certain loans and lease agreement.



#### 本公司股權持有人應佔溢利

截至二零零八年三月三十一日止年度,本公司股權持有人應佔溢利為港幣211,000,000元,較二零零六/二零零七財政年度增加21%。

#### 流動資金及財務資源

本集團之財務狀況仍然非常穩健。於二零零八年 三月三十一日,本集團之現金淨額維持於港幣 444,000,000元(二零零七年三月三十一日:港幣 368,000,000元)之穩健水平。本集團可動用而未 提取之銀行信貸達港幣351,000,000元。

於二零零八年三月三十一日,本集團之借貸(包括融資租賃之債務)為港幣105,000,000元(二零零七年三月三十一日:港幣132,000,000元)。借貸比率(借貸總額與本公司股權持有人應佔權益總額之比率)為8%(二零零七年三月三十一日:10.5%)。

本集團於二零零七/二零零八財政年度錄得之資本開支共達港幣88,000,000元(二零零六/二零零七財政年度:港幣135,000,000元),主要以經營業務所得之現金撥付。

#### 本集團資產之抵押

於二零零八年三月三十一日,本集團賬面值合共港幣38,000,000元(二零零七年三月三十一日:港幣35,000,000元)之若干資產已用作若干貸款及租賃協議之抵押。



#### FINANCIAL RISK MANAGEMENT

The Group's financial management focuses on controlled management of risks, with transactions being directly related to the underlying businesses of the Group. The Group operates a central cash and treasury management system for all its subsidiaries. Borrowings are normally taken out in local currencies by the Group's operating subsidiaries to fund and partially hedge their investments.

The financial risks faced by the Group arise mainly from the fluctuation of interest rates and exchange rates. The Group makes use of financial instruments, where appropriate, to manage those risks. At the end of Fiscal 2007/2008, the Group had no significant exposures under foreign exchange contracts or financial derivatives.

#### EMPLOYMENT, TRAINING AND DEVELOPMENT

The Group's human resources strategy focuses on recruiting, developing, motivating and retaining the best talent needed for business growth and development. Under this strategy, the Group strives to provide a genial as well as safe and healthy working environment for employees. It also promotes a corporate culture that encourages excellence and self-actualisation at all levels.

The Group adopts a highly prudent and pragmatic approach in human resources management. During Fiscal 2007/2008, the number of full-time staff increased by 8% to 2,649. This increase was necessitated by business growth and the need to be prepared for the Group's long-term development.

In Hong Kong, to attract and retain people, the Group has introduced the Staff Provident Fund and Mandatory Provident Fund (MPF) Top-up Scheme Benefits Enhancement, the Rental Reimbursement Programme and the Medical Check-up Scheme.



#### 財務風險管理

本集團之財務風險管理重點在於管控風險,所有 交易必須與本集團之相關業務有直接關係。本集 團為其所有附屬公司實行中央現金及財政管理制 度。本集團之各營運附屬公司一般以當地貨幣借 貸注資,因而對沖部分出資匯率風險。

本集團所面對之財務風險主要與利率及匯率波動有關。本集團於需要時利用金融工具管理該等風險。於二零零七/二零零八財政年度年結日,本集團並無有關外匯合約或衍生金融工具之重大風險。

#### 僱員、培訓及發展

本集團之人力資源策略旨在聘用、培訓、激勵及 挽留優秀人才以促進業務增長及發展。根據此策 略,本集團致力為僱員提供舒適、安全及健康之 工作環境。本集團亦同時推廣企業文化,鼓勵各 階層僱員發揮潛能、實現自我。

本集團於人力資源管理方面採取審慎務實態度。 於二零零七/二零零八財政年度,本集團之全職 僱員人數增加8%,達至2,649人。此增長乃為配 合業務發展所需,並為本集團之長遠發展做好準 備。

於香港,為吸引及挽留人才,本集團已同時增加 職工福利公積金計劃的供款及強制性公積金計劃 內的額外供款,並增加租住居所津貼計劃及僱員 身體檢查計劃等福利。



As regards employee motivation, the Group's performance management system recognises and rewards those who contribute their best to the Company. The policies on remuneration aim at retaining the best people and encouraging them to develop a long-term career within the Group. The remuneration packages for the staff (including executive directors) comprise basic salaries, discretionary bonuses, and other long-term benefits. The variable elements are pegged to the performance of both individual employees and the Group as a whole, and are meant to reflect the value generated by everyone during the year.

在激勵僱員方面,本集團之工作表現管理系統對本公司貢獻良多之僱員加以肯定及獎勵。薪酬政策旨在挽留優秀人才並鼓勵他們於本集團發展長遠事業。員工(包括執行董事)之薪酬福利包括基本薪金、酌情花紅及其他長期福利等。該等可變因素均與個別僱員之表現及本集團之業績掛鈎,亦藉以反映各員工於年內作出之貢獻。

In order to facilitate the cultivation of the Group's talent in Hong Kong, a Talent Management Scheme has been introduced, which provides staff with a formal channel for career enhancement and personal development. The Group encourages all staff to further develop themselves by continuous learning and to enhance their work performance by attending training programmes. A comprehensive and up-to-date set of training programmes is available internally to cater for training needs. During Fiscal 2007/2008, 225 training programmes were offered in Hong Kong with an average duration of 2.65 hours each, covering such topics as management, quality control and production. These were attended by a total 8,071 participants at all levels. At the Mainland China-based plants in Shenzhen and Shanghai respectively, a total of 372 training programmes were held with an average duration of 13.11 hours each, attended by 4,748 participants. The Group also supports employees' initiative to attend external training and education programmes, including MBA and other degree courses, by offering financial sponsorship in accordance with a set of criteria.

The Group recognises its role in ensuring and developing a safe and healthy working environment for employees. The safety and health committees established in the Group's various operations are responsible for constantly improving safety and health in the workplace. These committees carry out risk assessment of work sites regularly, establish and update policies and guidelines for improvement, and take corrective action where necessary. Regular and intensive training on safety and health is also provided for the staff.

本集團深明須為僱員確保及發展一個安全及健康之工作環境。本集團各業務分部均設有職業安全及健康委員會,專責不斷改善工作地點之安全及健康事宜。委員會定期對工作地點進行風險評估,制定及更新改善政策及指引,並在需要情況下作出糾正行動。本集團亦就職業安全及健康等環節為員工提供定期深入之培訓。

The Group recognises the importance of developing and implementing a corporate culture that is conducive to its stakeholders, including shareholders, customers and employees. In support of this, and in order to enhance internal customer service and teamwork, a company-wide programme known as "Come Aboard the Service Excellence" has been launched during the year.

本集團深明發展及執行對權益持有人(包括股東、客戶及員工)有利之企業文化之重要性。為表支持及提升內部客戶服務及團隊精神,年內已推出涵蓋全公司「齊心趕上優質號」之計劃。



## MANAGEMENT REPORT (CONTINUED)

管理層報告書(續)

#### CORPORATE SOCIAL RESPONSIBILITY

The Group is committed to being a financially successful as well as a socially responsible corporation. From the corporate social responsibility perspective, it strives to integrate its contribution to society into its business activities on a day-to-day basis.

#### Health and Wellness

The Group promotes a healthy diet among consumers by offering a wide range of high-quality, nutritious and tasty products. One of the obvious examples is the launch of a whole series of "less sweet" or "low sugar" products during the year to address the health consciousness of consumers. The Group, through Hong Kong Gourmet, actively participated in the 'EatSmart@school.hk' campaign organised by the Department of Health, and conducted seminars to promote healthy eating at school.

The Group participated in several activities promoting health and wellness in the community. These included the Care for Your Heart's charity walk, the Children's Heart Foundation's annual exhibition, and health talks hosted by the Chinese University of Hong Kong. In Hong Kong, the Group also supported the Hong Kong Breast Cancer Foundation's Breast Friends Campaign to help increase the awareness of its staff and consumers to breast cancer. Meanwhile, Vitasoy USA supported the nationwide October Breast Health Month by launching an e-newsletter and organic soymilk, dubbed "Pinkies" in a specially designed pink 8-ounce package.

#### Community Support

In Fiscal 2007/2008, the Group continued to make cash and in-kind contributions to charitable organisations in the communities where it operates. It is a long-term supporter of the Community Chest of Hong Kong, World Vision Hong Kong, Oxfam Hong Kong, the Salvation Army, Outward Bound Hong Kong and ORBIS.

To celebrate the 10th anniversary of the establishment of HKSAR, we partnered with the Friends of Hong Kong Association and the government to provide 70,000 VITASOY coupons with a face value of HK\$10 each to school children born in 1997. The Group also supported other celebration activities, including events organised by



the Hong Kong Federation of Women and the Birthday Party for Children Aged 10 held by the HKSAR Government.

#### 企業社會責任

本集團致力成為財政穩健、具社會責任之企業。 就企業社會責任而言,本集團力求將貢獻社會之 精神融入為日常業務之一部分。

#### 健康生活

本集團透過提供各種優質、營養豐富及美味可口之產品向消費者推廣健康飲食。明顯之例子是於年內推出一系列「少甜」或「低糖」產品,以回應消費者對健康意識之重視。本集團透過香港美食積極參與衛生署舉辦之「健康飲食在校園」運動,並於學校舉辦座談會推廣健康飲食。

本集團參與多項為推廣健康生活之 社區活動,包括關心你的心之步行為 款、兒童心臟基金會之健康講座。在 香港中文大學舉辦之健康講座。在 香港,本集團亦支持香港乳癌提高 會之乳癌教育計劃,並協助提高時, 工及消費者對乳癌之認識。同份之 大學與辦之經應十月份及 大學與 不集團 國乳癌認知月,推出電子通訊及 別以粉紅色設計之八安士包裝之 「Pinkies」有機豆奶。



#### 社會服務

於二零零七/二零零八財政年度,本集團繼續對其營運所在社區之慈善機構捐贈現金及實物。本集團亦為香港公益金、香港世界宣明會、香港樂施會、救世軍、香港外展訓練學校及奧比斯之長期活動贊助商。

為慶祝香港特別行政區成立十週年,本集團與香港友好協進會及政府合作向一九九七年出生之學童贈送70,000張面值各港幣10元之**維他奶**贈券。本集團亦贊助其他慶祝活動,包括香港各界婦女聯合協進會舉辦之活動及香港特別行政區政府特別為一班十歲之兒童舉辦之生日會。

In late January 2008, Vitasoy China supported the commuters stranded at the Guangzhou train station during the blizzards and ice storms in Mainland China before the Chinese New Year by donating 50,000 VITASOY soymilk drink packs.



Our staff contributed to the community by volunteering their time to support various charitable events, including Oxfam Trailwalker, the Breast Cancer Foundation Walkathon and the Standard Chartered Hong Kong Marathon.

In education, the Group continued to support school activities and underprivileged university students through its bursary funds while continuing to be an active supporter of the HKSAR Government's School-Business Partnership Programme that aims to help foster positive attitudes towards working life among secondary school students. The Group is also a business partner of the Youth Employment Start (Y.E.S.) Programme organised by the Labour Department and provides skill training and mentorship to local young people.

#### Relief for Victims of Sichuan Earthquake

In a more recent development, in response to the Sichuan earthquake that occurred in May 2008, causing widespread hardship to the people in affected areas, the Group made its donations and called upon its staff to donate while at the same time pledged to match staff's donations with an equal amount. As a result, a total of over HK\$700,000 was raised to help the victims through the Red Cross.

#### Environment

To support environmental protection, the Group launched a paperless office campaign to encourage staff to reduce their paper use by storing documents in the Document Management System. It continues to minimise industrial waste generated from production processes, and uses an increasing number of environmentally friendly delivery trucks to reduce emissions. All lunch boxes and utensils used in the Group's catering business are made from recyclable materials.

於二零零八年一月底, 本集團中國內地公司捐 出 50,000盒維他奶豆奶 飲品,支援農曆年前受 中國內地雪災影響滯留 於廣州火車站之乘客。

本集團員工利用公餘時間參與多項慈善活動, 包括樂施會毅行者、香 港乳癌基金會步行籌款 及香港渣打馬拉松。



教育方面,本集團透過其助學金不斷支持學校活動及資助有需要之大學生,同時繼續積極支持香港特區政府之「商校合作計劃」,該計劃旨在幫助中學生建立正面之工作態度。本集團亦是勞工處舉辦之「青年就業起點計劃」之商業夥伴,為本地年輕人提供技能培訓及指導服務。

#### 為四川大地震災民賑災籌款

最近,於二零零八年五月發生之四川大地震令當地居民飽受災害。本集團率先捐出款項,並在呼籲員工捐獻之同時,額外捐出一筆相等於員工捐款總額之善款。最後合共籌得逾港幣700,000元,並透過紅十字會賑濟災民。

#### 環境

為支持環保,本集團推出無紙工作間,鼓勵員工透過於文件管理系統儲存文件以減少用紙。本集團持續將生產過程所產生之工業廢料減至最低,並增加使用環保運輸貨車以減少排放廢氣。本集團餐飲業務採用之所有飯盒及餐具均以可循環再造物料製造。



MANAGEMENT REPORT (CONTINUED)

管理層報告書(續)

#### **RECOGNITION AND AWARDS**

In Hong Kong, VITASOY brand was awarded the "Hong Kong Proud Corporate Brand 2007 — Panel Judge Award" in the Food Category (Miscellaneous Food & Oil Category), and "Yahoo! Emotive Brand Awards" in the Beverage Category. The award was jointly organised by The Chinese University of Hong Kong and Ming Pao, a local newspaper. The VITASOY brand was also voted one of the Top Ten Favourite Brands in a supermarket election and the "Consumers' Most Favourable Hong Kong Brands (Golden Brands) 2008".

The Group was again authorised to display the Caring Company logo by the Hong Kong Council of Social Services (HKCSS), and Vitaland was awarded the Certificate of Outstanding Performance by the Employees Retraining Board.

#### 表揚及嘉許

在香港,維他奶品牌榮獲由香港中文大學及本地報章《明報》聯合舉辦之「香港驕傲企業品牌評選團大獎」(食品、糧油類別)及在「Yahoo!感情品牌大獎」飲品類別中奪得殊榮。維他奶品牌亦於一超級市場選舉中獲選為「十大最受歡迎品牌」,及「2008消費者最喜愛香港名牌金獎」。

本集團再次榮獲香港社會服務聯會商界展關懷之嘉許, 而維他天地則獲僱員再培訓 局頒發僱主優異獎。





# Energetic & Healthy



#### HONG KONG

#### 香港

#### **Production Efficiency**

生	產	效	率

By Location of Assets (Productio 按資產 (生產廠房) 所在地	n Plant)	2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue	收入	1,281	1,099	17
Segment Result	分部業績	235	222	6
Segment Net Operating Assets	分部淨營運資產	474	475	(0.2)

The Group's production plant in Tuen Mun supports both domestic sales and exports to markets in Europe, Macau, Southeast Asia and the Americas. For the year ended 31st March, 2008, net sales revenue generated by this plant and the Group's catering business reached HK\$1,281 million, increasing by 17% over the previous year. The segment result for the year was HK\$235 million (2006/2007: HK\$222 million).

本集團之屯門生產廠房供應本地市場,以及分佈 歐洲、澳門、東南亞及美洲之出口市場。截至二 零零八年三月三十一日止年度,該廠房及本集 團餐飲業務之銷售收入淨額為港幣1,281,000,000 元,較去年上升17%。本年度之分部業績為港 幣235,000,000元(二零零六/二零零七年:港幣 222,000,000元)。

#### Market Performance

市場表現

By Location of Customers 按客户所在地		2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue — Hong Kong	收入一香港本銷			
Domestic Market	市場	1,259	1,195	5
Revenue — Export Markets	收入一出口市場	100	84	19







#### HONG KONG (CONTINUED)

#### Market Performance (continued)

#### (1) Hong Kong Domestic Market

The Hong Kong economy sustained above-trend growth in 2007 with real GDP rising by 6%. The performance of the retail sector was robust as demand continued to rise with an improved job market and higher labour income. At the same time, however, inflationary pressure was intensifying as a result of higher domestic demand and the volatility of the foreign exchange market that led to more costly imports.

The non-carbonated beverage sector flourished last year as consumption grew in both volume and value terms. The obvious upward trend of the Consumer Price Index helped justify increment in the retail prices of beverage products. As a result, the growth in the total value of related beverage consumption outpaced that of volume, though only by a small margin.

Supported by its strong brand equity, product innovation, and marketing and sales prowess, the Group's Hong Kong operation continued to maintain its leading market position. In terms of product offerings, the core categories — Ready-To-Drink Tea, Soymilk and Distilled Water — performed strongly while the introduction of a record number of new products and tastes also boosted sales. These new products include VITASOY Jasmine Soya Bean Milk, reformulated VITASOY Chocolate Soya Bean Milk, VITA Double Chocolate Milk, VITA Biluochun Tea, VITA Osmanthus Oolong Tea, VITA Pear Chrysanthemum Tea, VITA Mango and Orange Juice Drinks and various new flavours under the GOR YIN HAI, TSING SUM ZHAN and CHA T DIN brands. A seasonal product, Ginger VITASOY Soya Bean Milk was also introduced with good response during the last winter season. More importantly, through product innovation to address the healthy diet trend, the Group's market position has been significantly reinforced by the introduction of such new products as "Less Sweet" VITA Lemon Tea, "Low Sugar" VITASOY Soya Bean Milk and the CALCI-PLUS Fresh Soya drink range.

On top of those, the Group also pioneered the organic VITASOY SAN SUI Tofu range which immediately drew enthusiastic response from the market when first launched in May 2007 and has since been capturing a substantial slice of the packaged tofu market. The range now includes Silken Tofu, Pan-fried Hard Tofu, and Tofu Dessert with different flavours. Meanwhile, the Group launched VITASOY Soya Bean Hot Pot Soup in November 2007. These initiatives represent a significant step taken by the Group to establish a presence in the cooking ingredient and dessert segments.

#### 香港(續)

#### 市場表現(續)

#### (1) 香港本銷市場

香港經濟於二零零七年維持高增長水平,實際本地生產總值上升6%。隨著就業市場改善及薪酬提升帶動需求增加,零售業表現暢旺。然而,由於本地需求增加及外匯市場波動導致出口成本上升,通脹壓力亦漸增加。

去年,由於消費量及消費額均有所增長, 令非碳酸飲品行業競爭激烈。消費物價指 數上升之趨勢亦證明飲料產品零售價格之 升幅。因此,相關飲料消費額雖屬輕微增 長但仍超逾消費量。

憑藉品牌價值、產品創新以及推廣及銷售 方面之雄厚實力,本集團香港業務持續保 持市場領導地位。就產品供應而言,重要 產品類別如即飲茶類、豆奶及蒸餾水等均 表現出色,而以破紀錄數目推出之新產品 及新口味產品亦有助刺激銷量上升。該等 新產品包括維他奶茉香豆奶、新配方維他 奶 朱 古 力 豆 奶 、 維 他 特 濃 朱 古 力 奶 、 維 他 碧螺春茶、維他桂花烏龍茶、維他雪梨菊 花茶、維他芒果橙汁飲品及多款菓然系、 清心棧及茶字典品牌之新口味產品等。去 年冬季推出之季節性產品維他奶暖薑豆奶 市場反應亦相當不俗。更重要的是透過產 品創新去迎合健康飲食潮流,譬如推出「少 甜」維他檸檬茶、「低糖」維他奶豆奶及鈣思 寶鮮大豆飲品等全新產品均有助鞏固本集 團之市場地位。

此外,本集團亦首創**維他奶山水**有機豆腐系列,於二零零七年五月首度面市市場熟烈迴響,且自始一直於包裝豆腐市市場低重要席位。該系列目前包括水嫩豆腐糕、煎酿硬豆腐、以及不同口味之豆腐花的、與固時,本集團於二零零七年十一月類出土地產品方面選進也大步。

#### MANAGEMENT REPORT (CONTINUED)

管理層報告書(續)

#### HONG KONG (CONTINUED)

#### Market Performance (continued)

#### (1) Hong Kong Domestic Market (continued)

The Group's tuck shop and food catering businesses operated by Vitaland and Hong Kong Gourmet respectively were to some extent adversely affected by rising raw material costs and wages that became increasingly evident since the beginning of the fiscal year. While overall sales increased by 3% due mainly to the winning of several institutional accounts and being food and beverage supplier to a number of major events staged at the Hong Kong Stadium and the Hong Kong Coliseum, which was partially offset by the "early" Easter holidays in March and the extension of it due to the outbreak of flu at schools, net profit was driven down 17% by inflated operating costs. We will work closely with our business partners to protect our profit margin while keeping quality service level.

By the end of Fiscal 2007/2008, the number of tuck shops managed by Vitaland was 312, versus 302 a year ago and the Group continued to command a major market share of the business.

#### (2) Export Markets

The export sales of the Group's Hong Kong operation grew by 18% year-on-year. Major growth markets include Macau and Singapore.

#### 香港(續)

#### 市場表現(續)

#### (1) 香港本銷市場(續)

於二零零七/二零零八財政年度末,維他 天地經營之食物部數目為312間,去年則為 302間,本集團繼續佔有該業務市場絕大部 份市場份額。

#### (2) 出口市場

本集團香港業務之出口銷售錄得18%之按 年增長。主要增長市場包括澳門及新加坡。







#### MAINLAND CHINA

#### 中國內地

#### **Production Efficiency**

#### 生產效率

By Location of Assets (Productio 按資產(生產廠房)所在地	n Plants)	2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue	收入	512	474	8
Segment Result	分部業績	76	77	(1)
Segment Net Operating Assets	分部淨營運資產	233	218	7

The Group's production plants in Shanghai and Shenzhen support the Mainland China and Hong Kong markets. In the year under review, these two HACCP-accredited plants together generated HK\$512 million in net sales revenue, representing an increase of 8% year-on-year. The segment result was HK\$76 million (2006/2007: HK\$77 million). The flat result was due to the continued investment in marketing and brand building as described below.

本集團設於上海及深圳之生產廠房供應中國內地及香港市場。於回顧年度,此兩間獲頒發「危害分析和關鍵控制點」認證之廠房合計為本集團帶來銷售收入淨額港幣512,000,000元,按年上升8%。分部業績為港幣76,000,000元(二零零六/二零零七年:港幣77,000,000元)。業績維持平穩乃由於如下文所述持續投資於市場推廣及品牌建立。

#### Market Performance

#### 市場表現

By Location of Customers 按客户所在地	2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue — Mainland China Market   收入一中國內地市場	363	229	59

The Chinese economy continued to witness strong growth in 2007. General affluence in the major cities and consumers' increasing awareness of the importance of a healthy diet helped drive the demand growth of nutritional beverages such as soymilk.

中國經濟於二零零七年持續錄得強勁增長。隨著各主要城市日益富裕之生活水平以及消費者之健康飲食意識日高,豆奶等營養飲料之需求亦日益殷切。





#### MAINLAND CHINA (CONTINUED)

#### Market Performance (continued)

The implementation of the Group's "core business, core brand and core city" strategy continued into Fiscal 2007/2008, proving to be consistently effective in driving sales and profit growth. The Group's systematic investment in brand building and in soy benefit promotion in Mainland China has been highly rewarding, giving rise to impressive results. Sales growth in Mainland China was also driven by the development of the Group's distribution network and the winning of certain key accounts in Shanghai and Shenzhen respectively. Market penetration in Southern China was particularly fruitful in the past year. In the year under review, net sales revenue generated from Mainland China amounted to HK\$363 million, up by a strong 59%.

The Group continued to benefit from business opportunities arising from the Closer Economic Partnership Arrangement (CEPA) with Mainland China. New CEPA products imported from Hong Kong include VITASOY Jasmine Soya Bean Milk and one-litre Organic VITASOY Creamy Original Soya Drink. These products were in keen demand in the core cities and they played a key part in driving sales growth in the past year. Another noteworthy development in Mainland China is that the Group has been successful in breaking into the school retail segment.

Meanwhile, the co-packing business in Mainland China continued to enhance the capacity utilisation of the two plants and contribute to the Group's financial performance.

#### 中國內地(續)

#### 市場表現(續)

本集團於二零零七/二零零八財政年度貫徹實行「核心業務、核心品牌及核心城市」之策略,在推動銷售額及溢利增長方面取得持續成效。本集團於中國內地按計劃地投資建立品牌及推廣大豆益處等,獲得甚佳成績。由於本集團積極拓展分組網絡同時於上海及深圳等地取得若干重要客戶,亦帶動銷售增長。華南市場之拓展於去年尤為突出。於回顧年度,中國內地之銷售收入淨額達港幣363,000,000元,升幅強勁,達59%。

本集團持續受惠於與中國內地之更緊密經貿關係安排(CEPA)帶來之商機。從香港入口之新CEPA產品包括維他奶茉香豆奶及一公升有機特級維他奶原味豆奶。這些產品於主要城市需求殷切,成為去年銷售增長之主要因素。於中國內地另一值得注意之發展是本集團成功爭取學校零售市場。

目前,中國內地之委託加工業務持續提升兩間廠 房之產能使用率及為本集團帶來財務貢獻。















#### **AUSTRALIA AND NEW ZEALAND**

#### 澳洲及新西蘭

#### **Production Efficiency**

#### 生產效率

By Location of Assets (Productio 按資產(生產廠房)所在地	n Plant)	2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue	收入	280	217	29
Segment Result	分部業績	57	40	43
Segment Net Operating Assets	分部淨營運資產	246	225	9

The Group's joint-venture plant in Wodonga, Victoria supports the Australian and New Zealand markets. In the twelve months to 31st March, 2008, the plant generated HK\$280 million in net sales revenue, representing an impressive increase of 29% despite a flat market. The segment result was HK\$57 million, increasing by HK\$17 million or 43% over the previous year.

本集團設於維多利亞省烏東加市之合營廠房供應澳洲及新西蘭市場。儘管市場發展平穩,截至二零零八年三月三十一日止十二個月,該廠房錄得銷售收入淨額港幣280,000,000元,大幅上升29%。分部業績為港幣57,000,000元,較去年增加港幣17,000,000元,增幅為43%。

#### Market Performance

#### 市場表現

By Location of Customers 按客户所在地		2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue — Australian and New Zealand Markets	收入一澳洲及新西蘭 市場	285	222	28

The Australian soymilk and rice milk markets recorded a small decline in the early part of Fiscal 2007/2008. The New Zealand grocery soymilk and rice milk markets, however, saw a modest growth of 3%.

澳洲豆奶及米奶市場於二零零七/二零零八財政年度初期錄得輕微下跌。然而,新西蘭豆奶及米奶市場則錄得3%之溫和增長。





# MANAGEMENT REPORT (CONTINUED)

## 管理層報告書(續)

#### AUSTRALIA AND NEW ZEALAND (CONTINUED)

#### Market Performance (continued)

In Fiscal 2007/2008, net sales revenue generated in the Australian and New Zealand markets reached HK\$285 million, representing a strong growth of 28%. The production capacity expansion plan of the Wodonga plant was completed on schedule in 2006 and, as a result, the Group has been able to pursue a more aggressive business expansion plan by leveraging its brand equity and product innovation capabilities. The strong growth in sales in Australia was supported by the launch of a total of six new products in the market, including two new one-litre aseptic packages — VITASOY Organic and VITASOY Heart, and four new portion packs of 250ml aseptic soymilk, namely, VITASOY Lush Chocolate, VITASOY Lush Vanilla, VITASOY SOY MILKY Regular and VITASOY SOY MILKY Lite. These new products were mostly successful, accounting for a significant part of the Vitasoy Australia's volume growth in the year under review while contributing to the expansion of the Group's market share. Besides soymilk products, rice milk also saw very encouraging growth during the same period.

#### 澳洲及新西蘭(續)

#### 市場表現(續)

北美洲

生產效率

於二零零七/二零零八財政年度,澳洲及新西蘭 市場之銷售收入淨額達港幣285,000,000元,增幅 高達28%。烏東加市廠房之產能擴充計劃已於二 零零六年如期竣工,因此,本集團能夠藉著其品 牌價值及產品創新能力之優勢進行更進取之業務 擴充計劃。澳洲銷售額之強勁增長有賴於六款新 產品,包括兩款新一公升無菌紙包裝豆奶包括維 他奶Organic及維他奶Heart,以及四款新獨立包裝 之 250 毫升無菌紙包裝豆奶包括維他奶Lush朱古 力、維他奶Lush雲呢拿、原味維他奶SOY MILKY 及輕怡維他奶SOY MILKY。這些新產品均非常成 功,於回顧年度不單推動本集團澳洲公司銷量之 增長,並助其擴大市場佔有率。除豆奶產品外, 米奶亦於同一期間錄得令人鼓舞之增長。

#### **NORTH AMERICA**

#### **Production Efficiency**

By Location of Assets (Production 按資產 (生產廠房) 所在地	Plant)	2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue	收入	344	319	8
Segment Result	分部業績	(23)	(49)	53
Segment Net Operating Assets	分部淨營運資產	184	182	1

The Group's production plant in Ayers, Massachusetts supports the North American market. During the year, the plant generated HK\$344 million in net sales revenue, a healthy increase of 8%. Operating loss narrowed substantially by 53% to HK\$23 million (versus HK\$49 million in Fiscal 2006/2007).

本集團位於麻省艾爾市之生產廠房供應北美 洲市場。年內,該廠房之銷售收入淨額為港幣 344,000,000 元,穩健上升8%。經營虧損大幅下 降53%至港幣23,000,000元(相比二零零六/二零 零七財政年度:港幣49,000,000元)。





#### NORTH AMERICA (CONTINUED)

#### 北美洲(續)

#### Market Performance

#### 市場表現

By Location of Customers 按客户所在地	2007/2008 HK\$ million 港幣百萬元	2006/2007 HK\$ million 港幣百萬元	% Change 變動
Revenue — North American Market   收入一北美洲市場	409	379	8

Despite the prevailing economic downturn, total soy food sales in the US registered a slight increase from the preceding year. According to market survey data, consumption of soymilk grew by 7% while tofu sales dropped by 3%.

儘管正值經濟倒退時期,惟美國大豆食品總銷售額自去年起仍錄得輕微上升。市場調查顯示,豆奶銷量增加7%而豆腐銷量則減少3%。

The Group's net sales revenue generated from the North American market was HK\$409 million, up 8%, thus reversing Vitasoy USA's negative growth situation since 2002/2003. By the re-adjustment of business strategy to focus on core competencies, the Group was able to achieve sales growth for the majority of its core products. The Group's sales performance was also the result of its effort to penetrate alternate distribution channels such as the food service and club store channels which account for a substantial portion of soy food sold in the US. At the same time, focus was diverted to re-packaging, line item reduction, and launching the first single-serve soymilk in a plastic bottle. The development of private-label tofu has been underway and active steps have been taken to expand into other business channels, including ethnic markets.

本集團來自北美洲之銷售收入淨額為港幣409,000,000元,上升8%,扭轉本集團美國公司 自二零零二/二零零三年度起之負增長狀況。透 過調整業務策略以專注發展核心強項,本集團之 於大部分主要產品中錄得銷售增長。本集團之 能 大部分主要產品中錄得銷售增長。 養國出售大豆食品重要部份之餐飲業及會員 美國出售大豆食品重要部份之餐飲業及會員 新扣商店等。同時,本集團轉而著重重新包裝 近期 品、減產同類產品及推出首次以膠樽包裝之 飲用豆奶。發展自家品牌豆腐亦在進行中,並採 取積極行動擴充至其他業務渠道,包括亞裔市場。

Mostly notably, while attaining positive results in business development, the Group also achieved the important goal of significantly narrowing its operating loss by 53%.

最為可喜的是,本集團於業務發展取得理想成績 之同時,亦能達致大幅降低經營虧損53%之重要 目標。





# CORPORATE **GOVERNANCE REPORT** 企業管治報告書

#### **CORPORATE GOVERNANCE PRACTICES**

We are firmly committed to compliance of statutory and regulatory corporate governance standards and adherence to the principles of corporate governance emphasising transparency, independence, accountability, responsibility and fairness. The Board of Directors reviews the corporate governance practices from time to time to ensure alignment of interests and expectations from our shareholders, the investing public and the other

The Company has, throughout the year ended 31st March, 2008, complied with the code provisions set out in the Code on Corporate Governance Practices contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") except for the Code Provision A.2.1 for the separation of the roles of Executive Chairman and Chief Executive Officer.

#### 企業管治常規

本集團奉行及遵守法定及監管企業管治 標準,並時刻遵循注重透明度、獨立、 問責、負責與公平之企業管治原則。董 事會不時檢討企業管治常規,確保有關 常規能符合各股東、公眾投資者及其他 利益人士之利益與期望。

本公司於截至二零零八年三月三十一日 止年度一直遵守香港聯合交易所有限公 司證券上市規則(「上市規則」)附錄14 所載之企業管治常規守則中之守則條 文,惟守則條文第A.2.1條有關執行主 席與行政總裁角色區分之守則除外。









企業管治報告書(續)

#### **BOARD OF DIRECTORS**

The general management of the Company's business is vested in the Board. The Board has established various committees to manage and oversee the specified affairs of the Company. The Board has delegated the day-to-day management power of the Company to the Executive Directors and senior management of the Company.

The Board is committed to the Company's mission to creating value for our shareholders. The Board is responsible for developing the strategic directions for the Company and continuous monitoring of the performance of the general management of the Company. Therefore strategic planning has become a very crucial part of the Board's function and a lot of focus and attention has been devoted to such a plan. Strategic planning horizons are generally five years. The Board has adopted its latest Five Year Strategic Plan in fiscal year of 2007/2008. It is the practice of the Board to continue to review and update its Strategic Plan for the Company on a regular basis in response to changes in the business environment.

A defined schedule of matters reserved for Board decision has been adopted by the Board. Apart from the strategic planning, certain important matters involving finance and shareholders' interests are reserved for approval by the Board, including, for example, annual budget, financial statements against budget, dividend policy, material investments, material acquisitions and disposals; major financing activities and appointment of Director(s) following the recommendation(s) by the Remuneration and Nomination Committee.

#### **BOARD COMPOSITION**

The Board currently comprises five Non-executive Directors and three Executive Directors. Three of the Non-executive Directors are independent, from different business and professional fields. The Independent Non-executive Directors represent over one-third of the Board. The category, position and brief biographical information of each Director, together with the relationship amongst each other, are set out in the "Directors and Senior Management" section in this Annual Report. The Directors, including the Non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective delivery of the Board functions.

#### 董事會

董事會負責本公司業務之整體管理工作,其已成立不同之委員會來管理及監察本公司特定範疇之事務。董事會已將本公司之日常管理權力交予本公司之執行董事及高層管理人員。

董事會致力執行為股東創造價值之使命。董事會負責制定本公司之策略方向,不斷監察本公司整體管理表現。因此,策略計劃已成為董事會職能中非常重要之一環,而本公司已將策略計劃視為焦點及重點所在。策略計劃一般涵蓋五年。新之一二零零七/二零零八財政年度採納最事之五年策略計劃。董事會會因應業務環境之改變,持續定期檢討及更新本公司之策略計劃。

董事會已採納一份明確之事項表,列載須要董事會作決定之事項。除策略計劃外,涉及財政及股東權益等重要事宜均須經董事會審批,舉例包括年度預算、財務報表與預算之比較、股息政策、重大投資、重大收購及出售;主要融資活動及根據薪酬及提名委員會之建議委任董事。

#### 董事會組成

董事會現由五位非執行董事及三位執行董事組成。其中三位非執行董事為來自不同行業及專業界別之獨立人士。獨立非執行董事佔董事會人數三分一以上。各董事所屬之類別、職位及簡歷以及彼此間之關係載於本年報「董事及高層管理人員」一節。董事們(包括非執行董事)廣泛而寶貴之業務經驗、知識及專業精神,有助董事會有效率及高效地履行其職責。



企業管治報告書(續)

The Company has received, from each of the Independent Non-executive Directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the Independent Non-executive Directors are independent.

The Company has arranged Directors' and Officers' Liability Insurance for the Directors and Officers of the Company.

本公司已收到各獨立非執行董事根據上市規則第 3.13條就其身份之獨立性發出之週年確認書。本 公司認為各獨立非執行董事確屬獨立人士。

本公司已為本公司董事及行政人員投保董事及行政人員之責任保險。

#### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Code Provision A.2.1 of the Listing Rules sets out that the roles of the Chairman and Chief Executive Officer should be separate and should not be performed by the same individual. Mr. Winston Yaulai LO is the Executive Chairman of the Company. At the present stage, the roles of the Chairman of the Board and some roles of the Chief Executive Officer of the Company are performed by Mr. Winston Yau-lai LO. However, the Board of the Directors and the Executive Chairman of the Company fully recognise that the respective roles of the Chairman of the Board and the Chief Executive Officer should be separated in the course of time to ensure better checks and balances and hence better corporate governance.

On 1st August, 2007, we have promoted Mr. Laurence P. EISENTRAGER, the Chief Executive, Hong Kong to the Group Chief Executive Officer reporting to the Chairman of the Board. Mr. Laurence P. EISENTRAGER has assumed most of the executive responsibilities from the Executive Chairman for the Group's major markets and operating units and the transition has been progressing very smoothly. We are confident that the transition process of assigning the responsibilities of the Executive Chairman to the Group Chief Executive Office will be completed in fiscal year of 2009/2010.

#### 主席及行政總裁

上市規則之守則條文第A.2.1條規定,主席與行政總裁之角色應有區分,並不應由同一人同時兼任。羅友禮先生為本公司之執行主席。在現階段,本公司董事會主席之職能及行政總裁之若干職能由羅友禮先生出任。惟本公司董事會與執行主席皆充份明白董事會主席與行政總裁之角色終需予以劃分,確保更佳之相互制衡,達致更良好之公司管治。

於二零零七年八月一日,本集團已晉升香港區行政總裁黎信彥先生為集團行政總裁,直接向董事會主席匯報。黎先生已肩負執行主席於本集團主要市場及營運單位之大部分行政職責,而職責移交之進展順利。本集團相信執行主席之職責將可於二零零九/二零一零財政年度完成移交予集團行政總裁。

企業管治報告書(續)

#### **BOARD PROCEEDINGS**

The Board met six times in fiscal year of 2007/2008 to mainly discuss and approve the overall business strategies, to review and monitor the financial and operating performance of the Group and its business units respectively, and to consider and approve the annual budget for the Group. In addition, the members of the Board had attended a whole-day session to consider and discuss about the Five Year Strategic Plan for the Group which lays an important road map for the business development of the Group for the coming five years.

All Directors have full and timely access to all relevant information in relation to the Company. There are established procedures for Directors to seek independent professional advice for them to discharge their duties and responsibilities, where appropriate, at the Company's expenses.

Individual attendance of each Board member at these meetings is as follows:

#### 董事會程序

於二零零七/二零零八財政年度內董事會共開會 六次,主要討論及批准整體業務策略、檢討及監 察本集團及各業務單位之財務及營運表現,及審 批本集團之全年預算。此外,董事會成員出席了 一個全日會議審議本集團之五年策略計劃,為本 集團未來五年之業務發展制定重要之方向。

各董事均可全面而適時地獲得一切有關本公司之 資料。本公司已有既定程序讓董事為其履行職責 及責任(若適宜的話)而諮詢獨立專業意見,費用 由本公司支付。

董事會各成員於該等會議之出席率表列如下:

#### **Attendance**

		出席率
Independent Non-executive Directors	獨立非執行董事	
Dr. The Hon. Sir David Kwok-po LI	李國寶爵士	6/6
Mr. Iain F. BRUCE	布魯士先生	4/6
Mr. Jan P. S. ERLUND	Jan P. S. ERLUND先生	6/6
Non-executive Directors	非執行董事	
Ms. Myrna Mo-ching LO	羅慕貞女士	6/6
Ms. Yvonne Mo-ling LO	羅慕玲女士	5/6
Executive Directors	執行董事	
Mr. Winston Yau-lai LO (Chairman)	羅友禮先生(主席)	6/6
Mr. Ambrose Kam-shing CHAN	陳錦勝先生	0/2
(resigned on 25th July, 2007)	(於二零零七年七月二十五日辭任)	
Mr. Laurence P. EISENTRAGER	黎信彥先生	4/4
(appointed on 20th July, 2007)	(於二零零七年七月二十日獲委任)	
Mr. Eric Fat YU	余發先生	6/6
Mr. John Shek-hung LAU	劉錫鴻先生	4/4
(retired on 1st December, 2007)	(於二零零七年十二月一日退任)	

企業管治報告書(續)

#### APPOINTMENT, RE-ELECTION AND REMOVAL OF DIRECTORS

The appointment of a new Director is made on the recommendation by the Remuneration and Nomination Committee of the Company or by shareholders in a general meeting. Any Director who is appointed by the Board shall retire at the next General Meeting.

The Non-executive Directors of the Company do not have a specific term of appointment. Under the Company's current Articles of Association, all Directors are subject to retirement by rotation at least every three years and one-third (or the number nearest to but not exceeding one-third) of Directors shall retire from office every year at the Company's Annual General Meeting. The term of appointment of a Director cannot exceed three years.

Induction programmes are arranged for the newly appointed Directors on the general business of the Company. On appointment, new Directors will also be given an induction programme kit advising them of their responsibilities and duties as Directors under various regulatory requirements and the Board procedures, including the Terms of Reference of the Board Committees.

#### **RESPONSIBILITIES OF DIRECTORS**

Directors acknowledge their responsibilities for preparing the financial statements of the Company. Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern. The Annual Financial Statements for 2007/2008 are prepared on a goingconcern basis. All the new accounting standards and policies adopted by the Company have been thoroughly discussed and approved at the Audit Committee before adoption by the Board.

#### 董事之委任、重選及罷免

本公司乃根據本公司薪酬及提名委員會之建議或 通過股東大會委任新董事。凡董事會委任之董事 均須於下一屆股東大會上告退。

本公司之非執行董事並非以指定任期委任。根據 本公司現行之章程細則,全體董事均須最少每三 年輪值告退,而每年須有三分一(或最接近但不 能超越三分一)之董事於本公司股東週年大會上 退任。委任董事之年期不得超過三年。

本公司為新委任董事安排就任須知並介紹本公司 業務概況。新任董事獲委任後亦會獲發一套就任 須知資料,以便彼等了解董事在不同監管規定及 董事會程序(包括董事委員會之職權範圍)下之責 任及職責。

#### 董事責任

董事對編製本公司財務報表承擔責任。董事並不 知悉有任何重大不明朗之事件或情況可能會嚴重 影響本公司持續經營之能力。二零零七/二零零 八年之全年財務報表乃按持續經營基準編製。本 公司採納之所有新會計準則及政策先由審核委員 會經周詳討論後批准,然後再提交予董事會採納。



企業管治報告書(續)

The Group has adopted its own Code for Securities Transactions by Directors (the "Code") on terms no less exacting than the required standards set out in the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code") contained in Appendix 10 of the Listing Rules. A similar code has also been adopted by the Group for the specified group of employees who may possess or have access to price sensitive information. Specific enquiries was made of all Directors and the specified group of employees and all Directors and the specified group of employees have confirmed compliance with the required standard set out in the Code for the year ended 31st March, 2008.

本集團已就董事之證券交易採納一套行為守則 (「守則」),其條款不比上市規則附錄10所載之 上市公司董事進行證券交易之標準守則(「標準守 則」)載列之規定標準寬鬆。本集團亦就相關類別 員工可能擁有或得悉影響股價敏感資料而採納一 套類似守則。本公司已對各董事及相關類別員工 作出具體查詢,而各董事及相關類別員工於截至 二零零八年三月三十一日止年度均確認遵守守則 載列之規定標準。

#### **BOARD COMMITTEES**

The Board has established an Executive Committee, a Remuneration and Nomination Committee and an Audit Committee.

#### **Executive Committee**

The Executive Committee was established in 2001. Its current members include all three Executive Directors, who are:

Mr. Winston Yau-lai LO (Chairman) Mr. Laurence P. EISENTRAGER

Mr. Eric Fat YU

The Executive Committee operates as a general management committee under the direct authority of the Board to deal with certain operational matters of the Group.

#### Remuneration and Nomination Committee

The Compensation Committee was established in February 1994 and was renamed as "Remuneration and Nomination Committee" on 2nd February, 2005 with increased scope of authority. This Committee now comprises three Independent Non-executive Directors and two Non-executive Directors and its current members are:

#### Independent Non-executive Directors

Dr. The Hon. Sir David Kwok-po LI (Chairman)

Mr. Jain F. BRUCE Mr. Jan P. S. ERLUND

#### Non-executive Directors

Ms. Myrna Mo-ching LO Ms. Yvonne Mo-ling LO

#### 董事委員會

董事會轄下已成立執行委員會、薪酬及提名委員 會及審核委員會。

#### 執行委員會

執行委員會於二零零一年成立,現成員包括全部 三位執行董事,分別為:

羅友禮先生(主席) 黎信彥先生 余發先生

執行委員會為一般管理委員會,直屬於董事會, 處理本集團部份營運事宜。

#### 薪酬及提名委員會

薪酬委員會於一九九四年二月成立,於二零零五年二月二日改名為「薪酬及提名委員會」,其職權範圍亦加以擴大。目前,委員會成員包括三位獨立非執行董事及兩位非執行董事,其現成員為:

#### 獨立非執行董事

李國寶爵士(主席) 布魯士先生 Jan P. S. ERLUND先生

#### 非執行董事

羅慕貞女士 羅慕玲女士

#### 企業管治報告書(續)

The Committee was set up to consider and approve the remuneration packages of Executive Directors and Senior Management of the Group, including salaries, benefits in kind and bonuses; the bonus schemes and the other long-term incentive schemes, including share option and other plans. The Committee also reviews the structure, size and composition (including the skills, knowledge and experience) of the Board from time to time and recommends to the Board on appointments of Directors and the succession planning for Directors.

The Committee met three times in fiscal year of 2007/2008. Individual attendance of each Committee member at these meetings is as follows:

委 員 會 之 成 立 旨 在 審 批 本 集 團 執 行 董 事 及 高 層 管理人員之薪酬福利組合,包括薪金、非金錢利 益及花紅;花紅計劃及其他長期獎勵計劃,包括 購股權及其他計劃。委員會亦不時檢討董事會之 架構、規模及組成(包括董事之技能、知識及經 驗),並就董事之委任及董事繼任計劃向董事會 提出建議。

於二零零七/二零零八財政年度內委員會共開會 三次。各成員於該等會議之出席率表列如下:

#### **Attendance**

		出席率
Independent Non-executive Directors	獨立非執行董事	
Dr. The Hon. Sir David Kwok-po LI	李國寶爵士	3/3
Mr. Iain F. BRUCE	布魯士先生	3/3
Mr. Jan P. S. ERLUND	Jan P. S. ERLUND先生	3/3
Non-executive Directors	非執行董事	
Ms. Myrna Mo-ching LO	羅慕貞女士	3/3
Ms. Yvonne Mo-ling LO	羅慕玲女士	2/3
Attendance By Invitation:	應邀出席:	
Executive Chairman	執行主席	
Mr. Winston Yau-lai LO	羅友禮先生	3/3

#### Report of the Remuneration and Nomination Committee

The Committee has reviewed, discussed and approved the remuneration policies, remuneration of Senior Management including the Executive Directors and key executives of the Group by reference to the individuals' job responsibilities and performances, industry benchmarks and prevailing market conditions. The Committee has also approved the discretionary bonuses and the grant of share options, having given due consideration to both the Group's financial performance and the individuals' performances during the year in accordance with the performance-based compensation policy recommended by an independent consultant. No individual Executive Director has voted in deciding his own remuneration.

During the year, the Committee nominated Mr. Laurence P. EISENTRAGER as an Executive Director for approval of appointment by the Board. Mr. Laurence P. EISENTRAGER was appointed as an Executive Director of the Company on 20th July, 2007.

#### 薪酬及提名委員會之報告

委員會已審議、討論及批准酬金政策、本集團高 層管理人員(包括執行董事及主要行政人員)之酬 金,當中已參考個別人士之職責及表現、同業水 平及主要市場環境。委員會根據獨立顧問建議之 按表現而釐定之薪酬政策,充份考慮本集團之財 務表現及有關人士年內之個人表現後,已批准發 放酌情花紅及授出購股權。各執行董事並無於釐 定其薪酬之決策程序中投票。

年內,委員會提名黎信彥先生出任執行董事待董 事會批准。黎信彥先生於二零零七年七月二十日 獲委任為本公司執行董事。



企業管治報告書(續)

#### **Audit Committee**

The Audit Committee was established in 1999. Its current members include three Independent Non-executive Directors, who are:

Mr. Iain F. BRUCE (Chairman) Dr. The Hon. Sir David Kwok-po LI

Mr. Jan P. S. ERLUND

The Audit Committee's terms of reference are to make recommendations to the Board on the appointment, reappointment and removal of the External Auditors and any questions of resignation or dismissal, their audit fees, matters relating to the independence of the External Auditors; to meet with the External Auditors to discuss the nature and scope of the audit, and matters of concern when requested to do so by the External Auditors; to review the interim financial report and annual financial statements before they are submitted to the Board; to discuss problems and reservations arising from the interim review and final audit, and any other matters the External Auditors may wish to discuss, and to review the External Auditors' management letter and management's response; to review the internal audit programmes and to ensure co-ordination between the Internal and External Auditors, and ensure that the internal audit function is adequately resourced and has appropriate standing within the Group; and to consider any findings of major investigations of internal control matters as delegated by the Board or on its own initiative, and management's response.

The Audit Committee met three times in fiscal year of 2007/2008. Individual attendance of each Committee member at these meetings is as follows:

#### 審核委員會

審核委員會於一九九九年成立,現成員包括三位 獨立非執行董事,分別為:

布魯士先生(主席) 李國寶爵士 Jan P. S. ERLUND先生

審核委員會之職權範圍包括就外聘核數師之委 任、重新委任及罷免,或處理任何有關該核數師 辭職或辭退該核數師、核數師酬金、外聘核數師 之獨立性等事宜向董事會提供意見; 與外聘核數 師開會討論審核工作之性質及範圍及應外聘核數 師要求處理值得關注事項;審閱中期財務報告及 全年財務報表以便上呈董事會;討論源於中期審 閱及年結審核過程發現之問題及保留意見,及任 何其他外聘核數師欲討論之事宜;審閱外聘核數 師致管理層之函件及管理層之回應;審閱內部稽 核計劃並確保內部稽核師及外聘核數師間之協 調;確保內部稽核職能備有足夠資源及地位;及 審議自行或由董事會委派或因應管理層回應等關 於內部監控等事宜之主要調查結果。

於二零零七/二零零八財政年度內審核委員會 共開會三次。各成員於該等會議之出席率表列如 下:

#### Attendance

出席率 **Independent Non-executive Directors** 獨立非執行董事 Mr. Iain F. BRUCE 3/3 布魯士先生 Dr. The Hon. Sir David Kwok-po LI 李國寶爵士 2/3 Mr. Jan P. S. ERLUND 3/3 Jan P. S. ERLUND先生 Attendance by Invitation: 應邀出席: **Executive Chairman** 3/3 執行主席 Group Senior Director – Finance and Administration 3/3 集團高級總監-財務及行政 Group Internal Audit Director 集團內部審核總監 3/3 External Auditors 3/3 外聘核數師

企業管治報告書(續)

#### Report of the Audit Committee

The Audit Committee has reviewed the revised accounting standards, the 2007/2008 interim financial report and annual financial statements with management and the Company's External Auditors, and recommended their adoption by the Board. The Committee also reviewed with the Internal Auditor the Company's internal control systems and the periodic audit reports prepared by the Internal Auditor and approved the 2008/2009 audit plan.

The Committee has met with the External Auditors to discuss the nature and scope of the audit and reporting obligations prior to the commencement of the audit. The Audit Committee has also reviewed and considered the terms of engagement of the External Auditors, including assessing their independence and objectivity. The Audit Committee has also reviewed and approved/preapproved the audit and non-audit services provided by the External Auditors, together with their respective fees.

#### SYSTEM OF INTERNAL CONTROL

The Board has overall responsibility for maintaining a sound and effective internal control system of the Group. The Group's system of internal control includes a defined management structure with limits of authority, is designed to help the achievement of business objectives, safeguard assets against unauthorised use or disposition, ensure the maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, and ensure compliance with relevant legislation and regulations. The system is designed to provide reasonable, but not absolute, assurance against material misstatement or loss and to manage rather than eliminate risks of failure in operational systems and achievement of the Group's objectives.

Directors, through the Audit Committee, have conducted an annual review of the effectiveness of the system of internal control of the Group. The review covers all material controls, including financial, operational and compliance controls and risk management functions.

#### 審核委員會報告

審核委員會已連同管理層及本公司外聘核數師審閱經修訂之會計準則、二零零七/二零零八年度之中期財務報告及全年財務報表,並建議董事會予以採納。委員會亦與內部稽核師檢討本公司之內部監控系統及審閱內部稽核師定期編製之稽核報告,並已批准二零零八/二零零九年度之稽核方案。

委員會已於審核工作開始前,與外聘核數師開會 討論審核工作之性質及範疇以及匯報責任。審核 委員會亦已審閱及考慮外聘核數師之委聘條件, 包括評估其獨立客觀性。審核委員會已審閱並批 准/預先批准外聘核數師提供之審核及非審核服 務及各有關收費。

#### 內部監控系統

董事會之整體職責是要為本集團維持良好和有效 之內部監控系統。本集團之內部監控系統包括界 定授權限額之清晰管理架構,旨在幫助公司達致 各項業務目標、保障資產免於未經授權之挪用改 處置、確保維持妥善之會計記錄以提供可靠之 處置、確保維持妥善之會計記錄以提供可靠之 務資料供內部使用或作公佈之用,以及確保遵守 各項相關法律及法規。此系統提供合理(但非 分百)之保證避免營運系統出現重大錯誤或損失, 並管理(而非消除)失誤之風險,為協助本集團達 致目標。

董事透過審核委員會每年審閱本集團內部監控系統之有效性。有關審閱工作涵蓋所有重要之監控範疇,包括財務、營運及合規監控以及風險管理功能。



企業管治報告書(續)

#### **INTERNAL AUDIT**

The Group Internal Audit Department carries out annual risk assessment on auditable areas in accordance with a Risk-based Internal Audit Rolling Plan reviewed and pre-approved by the Audit Committee. In addition to its scheduled reviews, the Group Internal Audit Department also conducts other ad hoc reviews whenever deemed necessary. The results of significant internal audit reviews (and as applicable, agreed rectification plans) are reported to the Company's senior executives and Audit Committee periodically. The Group Internal Audit Department also follows up the rectification actions to ensure that satisfactory controls are maintained.

#### **EXTERNAL AUDITORS**

KPMG has been appointed as the External Auditors of the Company by shareholders at the last Annual General Meeting. An amount of HK\$3.2 million (2006/2007 HK\$2.8 million) was charged for the fiscal year of 2007/2008 for statutory audits for the Company and subsidiaries. The amount for the other non-audit services provided by KPMG for the Company and subsidiaries during the year was HK\$0.6 million (2006/2007 HK\$2.6 million). The non-audit services mainly comprised tax advisory services.

The responsibilities of the External Auditors with respect to the 2007/2008 financial statements are set out in the section of "Independent Auditor's Report" on pages 63 and 64.

# COMMUNICATIONS WITH SHAREHOLDERS AND INVESTORS

We believe accountability and transparency are indispensable for ensuring good corporate governance and, in this regard, timely communication with our shareholders, including institutional investors, is crucial. We manage investor relations systematically as a key part of our operations.

The Company's Annual General Meeting is one of the important forums to communicate with its shareholders. During the 2007 Annual General Meeting, the Chairman of the Board briefed shareholders the business review and the outlook of the Group and answered questions raised by shareholders. The chairmen of the Remuneration and Nomination Committee and a member of Audit Committee were also there to answer questions raised by shareholders.

#### 內部稽核

本集團之內部稽核部門根據經審核委員會審閱及 事先批准以風險為本之滾動稽核計劃對可以稽核 之範疇進行年度風險評估。除了此按計劃進行之 審閱外,本集團之內部稽查部門亦會於有需要時 進行其他專項審閱工作。重大內部稽核審閱(及 協定之改善計劃(如適用))之結果會定期向本公 司之高級行政人員及審核委員會匯報。本集團之 內部稽核部門亦會跟進有關改善措施確保維持令 人滿意之監控制度。

#### 外聘核數師

畢馬威會計師事務所已於去屆股東週年大會上獲股東委聘為本公司外聘核數師。畢馬威會計師事務所為本公司及其附屬公司所提供之二零零七/二零零八財政年度法定審核服務之費用為港幣3,200,000元(二零零六/二零零七年:港幣2,800,000元)。畢馬威會計師事務所於年內為本公司及其附屬公司所提供之其他非審核服務費用為港幣600,000元(二零零六/二零零七年:港幣2,600,000元)。非審核服務主要包括税務顧問服務。

外聘核數師就二零零七/二零零八年財務報表所 負之責任列載於第63及64頁之「獨立核數師報告 書」一節。

#### 與股東及投資者之溝通

本集團相信問責制及透明度乃良好公司管治不可或缺之部分,故就此與股東(包括機構投資者)作適時溝通實為重要。本集團有系統地處理投資者關係並視為本集團之主要工作。

本公司之股東週年大會為其與股東溝通之重要渠道之一。於二零零七年股東週年大會上,董事會主席向股東簡報本集團之業務概況及前景並回答股東之提問。薪酬及提名委員會主席以及審核委員會一位委員亦在場回答股東之提問。

企業管治報告書(續)

Separate resolutions in respect of each substantial issue, including the appointment and re-election of Directors were proposed by the Chairman at the Annual General Meeting. The Company's Articles of Association provide the rights of shareholders, and the procedures to demand a poll vote on resolutions at general meetings. Such rights and procedures were detailed in the circular relating to the Annual General Meeting, and were explained by the Chairman of the Board during the Annual General Meeting before voting on the resolutions. An independent scrutineer was appointed to count the votes and the voting results were announced at the Annual General Meeting.

We also maintain a website (www.vitasoy.com) to keep our shareholders and the investing public posted of our latest business developments, final and interim results announcements, financial reports, public announcements, corporate governance policy and practices, and other relevant shareholder information.

During the year, we continued to follow a policy of maintaining an open and regular dialogue with institutional shareholders, fund managers, analysts and the media through different means, including meetings, presentations, telephone conferences, correspondences, media briefings and press releases to distribute information on the Group's latest developments and strategies. We also continued to be proactive in responding to general enquiries raised by the investing public, individual and institutional investors and investment analysts.

股東週年大會之主席就各重要事項(包括委任及 重選董事)提呈獨立決議案。本公司之章程細則 訂明股東之權益及於股東大會提出以投票方式表 決之程序。有關權利及程序詳列於有關股東週年 大會之通函內,而董事會主席亦於股東週年大會 時在提呈決議案投票前作出解釋。本公司並委任 獨立監票人進行點票,而投票結果亦於股東週年 大會上宣佈。

本集團亦設有網站(www.vitasoy.com),向股東及公眾投資者匯報本集團最新業務發展概況、年度及中期業績公佈、財務報告、公告、公司管治政策及常規以及其他相關股東資訊。

年內,本集團貫徹通過不同方式與機構股東、基金經理、分析員及媒體進行公開定期對話之政策,其形式包括會面、推介會、電話會議、函件、媒體簡報會及新聞稿等,藉以發佈有關本集團最新發展及策略之資料。本集團將繼續積極回應公眾投資者、個人及機構投資者、投資分析員等所提出之一般查詢。



### DIRECTORS AND SENIOR MANAGEMENT

#### 董事及高層管理人員

#### **BOARD OF DIRECTORS**

#### **Executive Chairman**

Mr. Winston Yau-lai LO, aged 67, is the Executive Chairman of the Group. Mr. Lo was appointed a Director of the Company in 1972. He is principally responsible for the Group's long-term strategic development. Mr. Lo is a member of The National Committee of the Chinese People's Political Consultative Conference, the Court of Hong Kong University of Science and Technology, and Cornell University Council. He is a fellow of The Hong Kong Institute of Directors, the vice president of the Council of Outward Bound Trust of Hong Kong and a director of The Bank of East Asia, Limited, a listed company in Hong Kong, and Ping Ping Investment Company Limited. He is the brother of Ms. Myrna Mo-ching LO and Ms. Yvonne Mo-ling LO.

#### Independent Non-executive Directors

Dr. The Hon. Sir David Kwok-po LI, aged 69, was appointed a Director of the Company in 1994. Sir David is the chairman and chief executive of The Bank of East Asia, Limited. He is the chairman of the Chinese Banks' Association, Limited and the Hong Kong Management Association. He is a member of the Legislative Council of the Hong Kong Special Administrative Region. He is also a member of the Banking Advisory Committee and the Council of the Treasury Markets Association. Sir David is also a director of China Merchants China Direct Investments Limited, China Overseas Land & Investment Limited, COSCO Pacific Limited, Guangdong Investment Limited, The Hong Kong and China Gas Company Limited, The Hongkong and Shanghai Hotels, Limited, Hong Kong Interbank Clearing Limited, The Hong Kong Mortgage Corporation Limited, PCCW Limited, San Miguel Brewery Hong Kong Limited, SCMP Group Limited, AFFIN Holdings Berhad and Criteria Caixa Corp., all being companies listed either in Hong Kong or overseas.

Mr. Iain F. BRUCE, aged 67, was appointed a Director of the Company in 2001. Mr. Bruce joined KPMG Hong Kong in 1964 and was its senior partner from 1991 to 1996. He is the chairman of KCS Limited, a director of Citibank (Hong Kong) Limited and is a member of the Board of Stewards of The Hong Kong Jockey Club. Mr. Bruce is a director of China Medical Technologies, Inc., Noble Group Limited, Paul Y Engineering Group Limited, Tencent Holdings Limited, Wing On Company International Limited and Yingli Green Energy Holding Company Limited, all being companies listed either in Hong Kong or overseas.

#### 董事會成員

#### 執行主席

羅友禮先生,六十七歲,本集團執行主席,於一九七二年獲委任為本公司董事。羅先生主要人民期策略性發展。羅先生為全國人民委員會委員、香港科技大學顧問委員會成員及康乃爾大學校董會成員。彼為香港重會資深會員、香港外展信託基金會副會長,以東亞銀行有限公司(香港上市公司)及平平置業有限公司之董事。彼為羅慕貞女士之胞弟,亦為羅慕玲女士之胞兄。

#### 獨立非執行董事

布魯士先生,六十七歲,於二零零一年獲委任為本公司董事。布魯士先生於一九六四年加入香港畢馬威會計師事務所,並由一九九一年至一九九六年擔任該會計師事務所之資深合夥人。彼為KCS Limited之主席,花旗銀行(香港)有限公司之董事,並為香港賽馬會之董事。布魯士先生為以下於香港或海外上市之公司之董事,包括中國醫療技術公司、Noble Group Limited、保華建業集團有限公司、騰訊控股有限公司、永安國際有限公司及英利新能源有限公司。

# DIRECTORS AND SENIOR MANAGEMENT (CONTINUED) 董事及高層管理人員(續)

Mr. Jan P. S. ERLUND, aged 69, was appointed a Director of the Company in 2006. Mr. Erlund is now a partner in Copenhagen Chambers focusing on Danish and international arbitration. He was a partner of Gorrissen Federspiel Kierkegaard, a law firm in Copenhagen, Denmark. He was the president of the Danish Bar and Law Association, president of the Danish Maritime Law Association and chairman of the Maritime and Transport Committee of the International Bar Association. Mr. Erlund is the chairman of the board of directors of Dansk Skovselskab A/S and deputy chairman of ERRIA A/S, both being listed on the Stock Exchange in Denmark.

#### Non-executive Directors

**Ms. Myrna Mo-ching LO**, aged 69, was appointed a Director of the Company in 1992. Ms. Lo is a member of the Docent Committee and Bishop White Committee of the Royal Ontario Museum in Toronto, Canada. She is the sister of Mr. Winston Yau-lai LO and Ms. Yvonne Mo-ling LO.

**Ms. Yvonne Mo-ling LO**, aged 60, was appointed a Director of the Company in 1993. Ms. Lo joined the Group in 1980 and was the President of Vitasoy USA Group until 2001. Ms. Lo was the president of the Soyfoods Association of North America which represents 60 soyfoods companies covering the US and Canada. She is the sister of Ms. Myrna Mo-ching LO and Mr. Winston Yau-lai LO.

#### **Executive Directors**

Mr. Laurence P. EISENTRAGER, aged 56, was appointed a Director of the Company in 2007. Mr. Eisentrager is the Group Chief Executive Officer and is currently responsible for the overall strategic planning, business development and general management of the Group's operations in Hong Kong, Australia and New Zealand and North America. Mr. Eisentrager joined the Group in 2002 and was the General Manager of the Group's operation in Australia and New Zealand until 2005. He then became the Chief Executive Officer of the Group's Hong Kong Operation and was promoted to Group Chief Executive Officer in 2007. He has very extensive experience in the food and beverage industry in Hong Kong, Australia and internationally.

Mr. Eric Fat YU, aged 58, was appointed a Director of the Company in 1989. Mr. Yu is the Group's Senior Director — Manufacturing and Project Management. He has experience in engineering works and project management whilst working previously with a number of companies overseas. He joined the Group in 1974. He is now responsible for the formulation of the Group's manufacturing policy and strategy and the management of the Group's new joint venture project.

Jan P. S. ERLUND先生,六十九歲,於二零零六年獲委任為本公司董事。Erlund先生現為Copenhagen Chambers(主要從事丹麥當地及國際間仲裁)之合夥人。彼曾為Gorrissen Federspiel Kierkegaard(一間位於丹麥哥本哈根之律師行)之合夥人。彼曾任丹麥大律師及事務律師公會主席、丹麥海事法律師公會主席及國際大律師公會屬下海事及運輸委員會主席。Erlund先生為Dansk Skovselskab A/S之董事會主席及ERRIA A/S之副主席,此兩間公司均於丹麥之證券交易所上市。

#### 非執行董事

羅慕貞女士,六十九歲,於一九九二年獲委任為本公司董事。羅女士為加拿大多倫多市皇家安大略省博物館之Docent Committee及Bishop White Committee成員。彼為羅友禮先生及羅慕玲女士之胞姊。

羅慕玲女士,六十歲,於一九九三年獲委任為本公司董事。羅女士於一九八零年加入本集團,並為維他奶美國集團之主席,直至二零零一年止。羅女士曾為北美大豆食品協會之主席,該會代表美國及加拿大六十間大豆食品公司。彼為羅慕貞女士及羅友禮先生之胞妹。

#### 執行董事

黎信彦先生,五十六歲,於二零零七年獲委任為 本公司董事。黎信彦先生為集團行政總裁,目前 負責本集團香港、澳洲、新西蘭及北美洲業務 整體策略規劃、業務發展及日常管理。黎信彥先 生於二零零二年加入本集團,於二零零五年前為 生於二零零二年加入本集團,於二零零五年前為 本集團香港區業務之行政總裁,並於二零零七年 獲晉升為集團行政總裁。彼於香港、澳洲及其他 國家之食品及飲品行業均擁有豐富經驗。

余發先生,五十八歲,於一九八九年獲委任為本公司董事。余先生為本集團之生產暨項目管理高級總監。彼於一九七四年加入本集團,之前曾在海外多間公司任職,擁有豐富工程及項目管理經驗。彼現時負責制定本集團之生產廠務政策及策略,以及管理本集團之新合營項目。



#### DIRECTORS AND SENIOR MANAGEMENT (CONTINUED) 董事及高層管理人員(續)

#### SENIOR MANAGEMENT

#### **Group Senior Directors**

Mr. William Chi-chung LO, aged 47, Group Senior Director — Finance and Administration and also the Qualified Accountant of the Group. Mr. Lo is responsible for the finance and administration of the Group. He joined the Group in 2007. Prior to joining the Group, he served as an Executive Director and Group Finance Director of a listed property and entertainment conglomerate. He has over twenty years of experience in the fields of finance, accounting and auditing.

Ms. Rosemary Pik-ling LI, aged 51, Group Senior Director — Human Resources. Ms. Li is responsible for the overall strategic planning and development of human resources of the Group. Her responsibilities include formulating and implementing strategies, policies and practices for human resources management and talent development. She joined the Group in 2000. She had over twenty years of human resources experience gained from multinational and local organizations before joining the Group.

#### Hong Kong Operation

Mr. Charles Chung CHYI, aged 53, Chief Executive Officer, Hong Kong. Mr. Chyi is responsible for the general management and development of the Group's operations in Hong Kong. He joined the Group in early 2008 and had held senior management positions with a couple of prominent multinational companies previously in the food and beverage industry focusing on Greater China.

#### Mainland China Operation

Mr. Jack Jie YUAN, aged 39, Managing Director of Vitasoy (China) Investments Company Limited. Mr. Yuan is responsible for the general management and development of the Group's operation in Mainland China. Mr. Yuan joined the Group in 2004 as the General Manager of the Group's Shenzhen joint venture operation. He has extensive experience in the beverage industry and had previously worked with a number of multinational companies in Mainland China.

#### Australian and New Zealand Operation

Mr. Scott A. PANNELL, aged 38, General Manager of Vitasoy Australia Products Pty. Ltd. Mr. Pannell is responsible for the general management and development of the Group's operations in Australia and New Zealand. He joined the Group in 2005. He has very extensive experience in the fast moving consumer goods (FMCG) industry within Australia and New Zealand and experience in working in manufacturing businesses operating within the retail grocery, route and convenience and food service markets.

#### 高層管理人員

#### 集團高級總監

羅志聰先生,四十七歲,集團財務及行政高級總 監兼本集團合資格會計師。羅先生負責本集團之 財務及行政事宜。彼於二零零七年加入本集團。 之前曾為一間地產及娛樂企業上市集團之執行董 事及財務總監。彼擁有逾二十年之財務管理、會 計及審計工作經驗。

李碧龄女士,五十一歲,集團人力資源高級總 監。李女士負責本集團人力資源之整體策略規劃 及發展。彼之職責包括制訂與執行人力資源管理 及人才發展之策略、政策及守則。彼於二零零零 年加入本集團,之前曾在多間跨國及本地機構任 職,具有逾二十年之人力資源經驗。

#### 香港業務

齊松先生,五十三歲,香港區行政總裁。齊先生 負責管理及發展本集團之香港業務。彼於二零零 八年初加入本集團,之前曾於大中華區飲品及食 品業內多家知名跨國企業出任高層管理職位。

#### 中國內地業務

袁杰先生,三十九歲,維他奶(中國)投資有限 公司之董事總經理。袁先生負責管理及發展本集 團在中國內地之業務。彼於二零零四年加入本集 團,出任本集團深圳之合營企業之總經理。彼於 飲品行業擁有豐富經驗,曾於中國內地多間跨國 公司工作。

#### 澳洲及新西蘭業務

Scott A. PANNELL先生,三十八歲, Vitasoy Australia Products Pty. Ltd.之總經理。Pannell先生負責管理 及發展本集團在澳洲及新西蘭之業務。彼於二零 零五年加入本集團,於澳洲及新西蘭之高流量消 費品行業擁有豐富經驗。彼曾從事與零售雜貨、 一般商戶、便利商店以及餐飲服務業等有關生產 業務運作之經驗。

#### DIRECTORS AND SENIOR MANAGEMENT (CONTINUED) 董事及高層管理人員(續)

#### North American Operation

**Mr. Walter M. RIGLIAN**, aged 54, President and Chief Executive Officer of Vitasoy USA Inc.. Mr. Riglian is responsible for the general management and development of the Group's operations in North America. He joined the Group in 2005. He has extensive experience in sales, marketing, and new product development. Prior to joining Vitasoy USA Inc., Mr. Riglian held numerous senior management positions with several renowned multi-national companies in the natural products, grocery and produce industries.

#### Singaporean Operation

**Mr. Joe Chui-wah HO**, aged 56, Chief Executive Officer of Unicurd Food Co. (Private) Ltd., the Group's newly acquired tofu company in Singapore. Mr. Ho is responsible for the general management and development of the Group's operation in Singapore. He joined the Group in 1996 and was responsible for overseeing the research and development and technical knowhow of the Group. He had been seconded to the Group's North American operation in 2000 and appointed as the Executive Vice President of Technical Services of the operation. Before joining the Group, he had worked in several well-known food and beverage companies.

#### 北美洲業務

Walter M. RIGLIAN先生,五十四歲,Vitasoy USA Inc.之主席及行政總裁。Riglian先生負責管理及發展本集團之北美洲業務。彼於二零零五年加入本集團,於銷售、市場推廣及新產品開發方面擁有豐富經驗。於加入Vitasoy USA Inc.之前,Riglian先生曾先後於多間著名跨國天然食品、食品雜貨及農產品公司擔任高層管理職位。

#### 新加坡業務

何釗華先生,五十六歲,為本集團新近於新加坡 收購之豆腐公司統一食品(私人)有限公司之行政 總裁。何先生負責管理及發展本集團在新加坡之 業務。彼於一九九六年加入本集團,負責管理本集團之研發及專門技術工作。彼於二零零零年曾 調任至本集團之北美洲分公司,獲委任為技術服務行政副總裁。在加入本集團前,彼曾在數間知名食品及飲品公司工作。



#### REPORT OF THE DIRECTORS

#### 董事會報告書

The Directors have pleasure in submitting their annual report together with the audited financial statements for the year ended 31st March, 2008.

董事會欣然提呈截至二零零八年三月三十一日止 年度之年報及經審核財務報表。

#### PRINCIPAL PLACE OF BUSINESS

Vitasoy International Holdings Limited ("the Company") is a company incorporated and domiciled in Hong Kong and has its registered office and principal place of business at No. 1 Kin Wong Street, Tuen Mun, New Territories, Hong Kong.

## 主要營業地點

維他奶國際集團有限公司(「本公司」)為成立於香港及於香港註冊成立之公司,其註冊辦事處及主要營業地點位於香港新界屯門建旺街一號。

#### PRINCIPAL ACTIVITIES

The principal activities of the Company are the manufacture and sale of food and beverages. The principal activities and other particulars of the subsidiaries are set out in note 14 to the financial statements.

The analysis of geographical locations of the operations of the Company and its subsidiaries ("the Group") during the financial year are set out in note 12 to the financial statements.

#### 主要業務

本公司之主要業務為製造及銷售食品及飲品。附屬公司之主要業務及其他詳情載於財務報表附註 14。

本公司及其附屬公司(「本集團」)於本財政年度內按地區劃分之業務分析載於財務報表附註12。

#### MAJOR CUSTOMERS AND SUPPLIERS

The information in respect of the Group's sales and purchases attributable to the major customers and suppliers respectively during the financial year is as follows:

#### 主要客戶及供應商

以下所載為本財政年度主要客戶及供應商分別佔 本集團銷售額及採購額之資料:

		Percentages of the Group's tota		
		Sales Purcha		
		佔本集團	佔本集團	
		銷售總額百分比	採購總額百分比	
The largest customer	最大客戶	8%		
Five largest customers in aggregate	首五大客戶合計	24%		
The largest supplier	最大供應商		28%	
Five largest suppliers in aggregate	首五大供應商合計		39%	

At no time during the year have the Directors, their associates or any shareholder of the Company (which to the knowledge of the Directors owns more than 5% of the Company's share capital) had any interest in these major customers and suppliers.

各董事、彼等之聯繫人士或任何據董事會所知擁 有本公司股本超過5%之本公司股東於本年度內 概無擁有該等主要客戶及供應商之任何權益。



#### REPORT OF THE DIRECTORS (CONTINUED) 董事會報告書(續)

#### FINANCIAL STATEMENTS

The profit of the Group for the year ended 31st March, 2008 and the state of the Company's and the Group's affairs as at that date are set out in the financial statements on pages 65 to 162.

#### TRANSFER TO RESERVES

Profit attributable to shareholders, before dividends, of HK\$235,981,000 (2007: HK\$201,312,000) has been transferred to reserves. Other movements in reserves are set out in note 25 to the financial statements.

An interim dividend of HK2.8 cents per ordinary share (2007: HK2.8 cents per ordinary share) was paid on 28th December, 2007. The Directors now recommend the payment of a final dividend of HK8.7 cents per ordinary share (2007: HK6.7 cents per ordinary share) and a special dividend of HK10.0 cents per ordinary share (2007: HK10.0 cents per ordinary share) in respect of the year ended 31st March, 2008.

#### CHARITABLE DONATIONS

Charitable donations made by the Group during the year amounted to HK\$121,000 (2007: HK\$96,000).

#### **FIXED ASSETS**

Movements in fixed assets of the Company and the Group during the year are set out in note 13 to the financial statements.

#### **BANK LOANS**

Particulars of bank loans of the Group as at 31st March, 2008 are set out in note 23 to the financial statements.

#### 財務報表

本集團截至二零零八年三月三十一日止年度之溢 利及本公司與本集團於該日之財務狀況載於第65 至162頁之財務報表內。

#### 轉撥入儲備

股東應佔溢利(未計股息)港幣235,981,000元(二 零零七年:港幣201,312,000元)已轉撥入儲備。 儲備之其他變動載於財務報表附註25。

本公司已於二零零七年十二月二十八日派發中期 股息每股普通股2.8港仙(二零零七年:每股普通 股2.8港仙)。董事會現建議派發截至二零零八年 三月三十一日止年度之末期股息每股普通股8.7港 仙(二零零七年:每股普通股6.7港仙)及特別股 息每股普通股10.0港仙(二零零七年:每股普通 股10.0港仙)。

#### 慈善捐款

本集團於本年度內之慈善捐款共達港幣121,000元 (二零零七年:港幣96,000元)。

#### 固定資產

本公司及本集團於本年度內之固定資產變動詳情 載於財務報表附註13。

#### 銀行貸款

本集團於二零零八年三月三十一日之銀行貸款詳 情載於財務報表附註23。

董事會報告書(續)

#### SHARE CAPITAL

Details of the movements in share capital of the Company during the year are set out in note 25 to the financial statements. Shares were issued during the year on exercise of share options.

There were no purchases, sales or redemptions of the Company's listed securities by the Company or any of its subsidiaries during the year.

#### **DIRECTORS**

The Directors during the financial year and up to the date of this report are set out on page 2.

In accordance with Article 104 of the Company's Articles of Association, Mr. Iain F. BRUCE and Ms. Yvonne Mo-ling LO retire from the board by rotation at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-election.

None of the Directors proposed for re-election at the forthcoming Annual General Meeting has a service contract with the Company or any of its subsidiaries which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than normal statutory obligations.

Non-executive Directors are appointed under the same terms for rotational retirement as other Directors, pursuant to the Articles of Association of the Company.

#### 股本

本公司於本年度內之股本變動情況載於財務報表 附註25。本公司因購股權獲行使而於本年度內發 行股份。

本公司或其任何附屬公司於本年度內概無購回、 出售或贖回本公司之上市證券。

#### 董事

於本財政年度內及截至本年報之日期各董事之名 單載於第2頁。

根據本公司之章程細則第104條,布魯士先生及 羅慕玲女士須於應屆股東週年大會上輪值告退, 並願膺選連任。

擬於應屆股東週年大會上膺選連任之董事並無與 本公司或其任何附屬公司簽訂本公司或其任何附 屬公司不得於一年內終止而不作出賠償(一般法 定賠償除外)之服務合約。

根據本公司之章程細則,非執行董事乃按與其他 董事相同之輪值告退條款獲委任。

董事會報告書(續)

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

The Directors of the Company who held office at 31st March, 2008 had the following interests in the shares of the Company and subsidiaries (within the meaning of the Securities and Futures Ordinance ("SFO")) at that date as recorded in the register of directors' interests and short positions required to be kept under section 352 of the SFO:

#### 董事於股份、相關股份及 債權證之權益及淡倉

按《證券及期貨條例》第352條規定備存之董事權 益及淡倉登記冊記錄所載,於二零零八年三月三 十一日在職之本公司董事於當日持有本公司及附 屬公司(定義見《證券及期貨條例》)已發行股本 之實際權益如下:

#### (1) Interests in issued shares

#### (1) 於已發行股份之權益

		Number of ordinary shares of HK\$0.25 each 每股面值港幣0.25元之普通股數目							
Name	Note	Personal interests	Family interests	Trusts and similar interests	Total number of shares held	* % of total issued shares *佔已發行			
姓名	附註	個人權益	家族權益	信託及 同類權益	所 持 股 份 總 數	股份總數之百分比			
Mr. Winston Yau-lai LO 羅友禮先生 Dr. The Hon, Sir David	(i), (iv)	49,939,800	28,702,500	72,678,300	151,320,600	14.96			
Kwok-po Ll 李國寶爵士		6,000,000	-	-	6,000,000	0.59			
Mr. Jan P.S. ERLUND Jan P.S. ERLUND先生		100,000	-	-	100,000	0.01			
Ms. Myrna Mo-ching LO 羅慕貞女士	(ii), (iv)	-	-	100,653,000	100,653,000	9.95			
Ms. Yvonne Mo-ling LO 羅慕玲女士	(iii), (iv)	23,037,990	-	78,806,760	101,844,750	10.07			
Mr. Eric Fat YU 余發先生		75,000	_	_	75,000	0.01			

\* This percentage has been compiled based on the total number of shares of the Company in issue (i.e. 1,011,575,500 ordinary shares) as at 31st March, 2008.

#### Notes:

- Mr. Winston Yau-lai LO is deemed to be interested in 28,702,500 shares through interests of his wife.
- (ii) Ms. Myrna Mo-ching LO is interested in 27,974,700 shares held by Supreme Luck Holdings Limited which in turn holds such shares in trust for Myrna Lo Trust (formerly known as The Lo Kwee Seong 1987 Trust)
- (iii) Ms. Yvonne Mo-ling LO is interested in 6,128,460 shares held by Yvonne Lo Charitable Remainder Unitrust. Ms. Yvonne Mo-ling LO is a beneficiary of Yvonne Lo Charitable Remainder Unitrust and is therefore deemed to be interested in such shares.

\* 百份比根據本公司於二零零八年三月三十 一日已發行之股份總數(即1,011,575,500股 普通股)而計算。

#### 附註:

- (i) 羅友禮先生由於其妻室擁有28,702,500股股份,故被視為擁有該等股份之權益。
- (ii) 羅慕貞女土擁有由Supreme Luck Holdings Limited持有之27,974,700股股份之權益,該 公司以託管人身份為Myrna Lo Trust(前稱 The Lo Kwee Seong 1987 Trust)持有該等股份。
- (iii) 羅 慕 玲 女 土 擁 有 由 Yvonne Lo Charitable Remainder Unitrust持有之6,128,460 股 股 份 之權益。羅慕玲女土為 Yvonne Lo Charitable Remainder Unitrust之受益人,故 被 視 為 擁 有該等股份之權益。



董事會報告書(續)

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES (CONTINUED)

#### (1) Interests in issued shares (continued)

Notes: (continued)

(iv) Each of Mr. Winston Yau-lai LO, Ms. Myrna Mo-ching LO and Ms. Yvonne Mo-ling LO is interested in 72,678,300 shares held by The Bank of East Asia (Nominees) Limited which holds such shares as a nominee for the K.S. Lo Foundation, a charitable trust. Each of them is a trustee of the K.S. Lo Foundation and is therefore deemed to be interested in such shares.

#### (2) Interests in underlying shares

Certain Directors of the Company have been granted options under the Company's share option scheme, details of which are set out in the section "Share option scheme" below.

All interests in the shares and underlying shares of the Company are long positions.

Apart from the foregoing, and other than certain nominee shares in subsidiaries held by the Directors in trust for the Company, none of the Directors of the Company or any of their spouses or children under eighteen years of age has interests or short positions in the shares, underlying shares or debentures of the Company, any of its subsidiaries or other associated corporations, as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company pursuant to the Model Code.

#### SHARE OPTION SCHEME

On 4th September, 2002, the Company adopted a share option scheme under which the Directors might, at their discretion, grant options to employees and Directors of the Company or any of its subsidiaries to subscribe for ordinary shares of HK\$0.25 each in the Company. This scheme was valid for 10 years ending 3rd September, 2012, unless otherwise cancelled or amended. The purpose of this scheme was to provide incentives and rewards to employees for their contribution to the Group. The principal terms of this scheme were as follows:

The exercise price of the options is the highest of (a) the closing price of the shares on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the date of grant, which must be a business day; (b) the average of the closing prices of the shares on the Stock Exchange for the five business days immediately preceding the date of grant; and (c) the nominal value of the shares.

# 董事於股份、相關股份及債權證之權益及淡倉(續)

#### (1) 於已發行股份之權益(續)

附註:(續)

(iv) 羅友禮先生、羅慕貞女土及羅慕玲女士均 擁有由東亞銀行受託代管有限公司以代 理人名義代K. S. Lo Foundation慈善基金持 有之72,678,300 股股份。彼等均為K. S. Lo Foundation之受託人,故被視為擁有該等股份之權益。

#### (2) 於相關股份之權益

本公司若干董事根據本公司之購股權計劃 獲授購股權,詳情載於以下「購股權計劃」 一節。

於本公司股份及相關股份中之全部權益均為好倉。

除上文所敘述及董事以託管人身份代本公司持有若干附屬公司之代理人股份外,本公司各董事或彼等之配偶或未滿十八歲之子女概無在本公司、其任何附屬公司或其他相聯公司之股份、相關股份或債權證中擁有任何權益或淡倉為記錄在根據《證券及期貨條例》第352條須存置之登記冊或須根據標準守則知會本公司。

#### 購股權計劃

於二零零二年九月四日,本公司採納一項購股權計劃,據此,董事會可酌情向本公司或其任何附屬公司之僱員及董事授予購股權以認購本公司每股面值港幣0.25元之普通股。除非另行取消或修訂該計劃,計劃之有效期為十年,於二零一二年九月三日終止。該計劃旨在獎勵及回饋對本集團作出貢獻之僱員。該計劃之主要條款如下:

一 購股權之行使價為下列三者中之最高價:(a) 股份於授出日期(當日必須為營業日)在香港聯合交易所有限公司(「聯交所」)錄得之收市價:(b)股份於緊接截至授出日期止過去五個營業日在聯交所錄得之平均收市價:及(c)股份之面值。

#### REPORT OF THE DIRECTORS (CONTINUED) 董事會報告書(續)

#### SHARE OPTION SCHEME (CONTINUED)

- The options were exercisable for a period to be notified by the Directors to each option holder, such period not to exceed 10 years from the date of grant.
- There was no minimum period which an option must be held before it could be exercised, but the Directors were empowered to impose at their discretion any such minimum period at the date of offer.
- The maximum number of shares which may be issued upon exercise of all options to be granted must not exceed 10% of the shares in issue on the date of approval and adoption of the scheme
- The maximum aggregate number of shares over which options could be granted to any one participant, when added to the number of shares issued or issuable to that participant under the share option scheme must not exceed 25% of the maximum aggregate number of shares for the time being issued and issuable under the share option scheme.
- An offer of the grant of an option remained open for acceptance by an eligible Director or employee for a period of 28 days from the date of offer or such longer or shorter period as the Directors might in their discretion determine. An eligible Director or employee had to pay HK\$10 on acceptance of the option as a consideration.
- Unless approved by shareholders of the Company in a general meeting, the total number of shares issued and which may fall to be issued upon exercise of the options granted (including exercised, cancelled and outstanding options) to any one participant in any 12-month period up to the date of grant shall not exceed 1% of the shares in issue as at the date of grant.

The total number of ordinary shares available for issue under the share option scheme as at 31st March, 2008 was 76,763,550 shares (including options for 20,470,000 ordinary shares that have been granted but not yet exercised), which represented 7.59% of the issued share capital of the Company at 31st March, 2008.

#### 購股權計劃(續)

- 購股權之行使期限由董事會知會每名購股權持有人,該期限由購股權授出日期起計不得超過十年。
- 購股權毋須先行持有一段最短期限方可行使,惟董事會獲授權可酌情於要約日期時 附加任何最短持有期。
- 就行使全部將授予之購股權而可予發行之 股份總數,最多不得超過批准及採納計劃 當日之已發行股份10%。
- 一 授予任何參與者之購股權所能認購之股份數目,在與根據購股權計劃已發行或可發行予該名參與者之股份數目合計,最多不得超過根據購股權計劃當時已發行及可發行之股份最高總數之25%。
- 合資格之董事或僱員可於要約認購購股權 日期起計28日或董事會酌情決定之較長或 較短期間內接納授出購股權之要約。合資 格之董事或僱員須於接納購股權時支付港 幣10元作為代價。
- 除獲本公司股東於股東大會上批准外,於 截至授出日期止之任何十二個月期間內, 就任何一名參予者行使授予之購股權而已 發行及須予發行之股份總數(包括已行使、 已注銷及未行使之購股權),不得超過於授 出日期之已發行股份1%。

於二零零八年三月三十一日根據購股權計劃可供發行之普通股總數為76,763,550股(包括已授出但尚未行使之購股權涉及之20,470,000股普通股),佔本公司於二零零八年三月三十一日之已發行股本7.59%。



董事會報告書(續)

#### SHARE OPTION SCHEME (CONTINUED)

The Directors of the Company individually and other employees of the Group in aggregate had the following personal interests in options to subscribe for ordinary shares of the Company during the year and at the end of the year:

#### 購股權計劃(續)

於本年度及年結時,個別本公司董事及其他本集 團之僱員在可認購本公司普通股之購股權中擁有 之個人權益如下:

			Price per share on exercise of options	Number of Options Outstanding at the beginning of the year	Number of options granted during the year	Number of options exercised during the year	Number of options forfeited on termination of employment of eligible participants during the year 於年內因	Number of options outstanding at the end of the year	* Market value per share on grant of options	
参與者	授出日期	購股權行使期	行使購股權 時須付格 毎股價格 HK\$	年初時 尚未行使之 購股權數目	年內授出之 購股權數目	年內行使之 購股權數目	合資格參與者 離職而沒收之 購股權數目	年結時 尚未行使之 購股權數目	* 授出 購股權時 之每股市價 HK <b>\$</b> 港元	* 行使 購股權時 之每股市價 HK <b>\$</b> 港元
Directors 董事										
Mr. Winston Yau-lai LO 羅友禮先生	1/4/2003 1/4/2004 1/6/2005 5/6/2006 18/7/2007	1/4/2004 - 31/3/2013 1/4/2005 - 31/3/2014 1/6/2006 - 31/5/2015 5/6/2007 - 4/6/2016 18/7/2008 - 17/7/2017	1.688 1.904 2.375 2.900 3.600	2,220,000 1,700,000 1,472,000 976,000	- - - - 712,000	- - - -	- - - -	2,220,000 1,700,000 1,472,000 976,000 712,000	1.660 1.920 2.425 2.850 3.630	- - - -
Mr. Laurence P. EISENTRAGER 黎信彥先生	5/6/2006 18/7/2007	5/6/2007 - 4/6/2016 18/7/2008 - 17/7/2017	2.900 3.600	224,000	- 592,000	-	-	224,000 592,000	2.850 3.630	-
Mr. Eric Fat YU 余發先生	1/4/2003 1/4/2004 1/6/2005 5/6/2006 18/7/2007	1/4/2004 - 31/3/2013 1/4/2005 - 31/3/2014 1/6/2006 - 31/5/2015 5/6/2007 - 4/6/2016 18/7/2008 - 17/7/2017	1.688 1.904 2.375 2.900 3.600	738,000 450,000 392,000 316,000	- - - - 304,000	- - - -	- - - -	738,000 450,000 392,000 316,000 304,000	1.660 1.920 2.425 2.850 3.630	- - - -
Mr. Ambrose Kam-shing CHAN# 陳錦勝先生#	3/8/2004 1/6/2005 5/6/2006	3/8/2006 - 2/8/2014 1/6/2006 - 31/5/2015 5/6/2007 - 4/6/2016	1.910 2.375 2.900	900,000 1,794,000 954,000	- - -	(900,000) (598,000) (238,000)	- (1,196,000) (716,000)	- - -	1.910 2.425 2.850	3.590 3.490 3.490
Mr. John Shek-hung LAU <sup>®</sup> 劉錫鴻先生 <sup>®</sup>	1/4/2003 1/4/2004 1/6/2005 5/6/2006	1/4/2004 - 31/3/2013 1/4/2005 - 31/3/2014 1/6/2006 - 31/5/2015 5/6/2007 - 4/6/2016	1.688 1.904 2.375 2.900	820,000 500,000 392,000 316,000	- - -	- - - -	- - -	820,000 500,000 392,000 316,000	1.660 1.920 2.425 2.850	- - -
Eligible employees working under employment contracts 根據僱傭合約工作之合資格僱員	1/4/2003 1/4/2004 1/6/2005 5/6/2006 18/7/2007	1/4/2004 – 31/3/2013 1/4/2005 – 31/3/2014 1/6/2006 – 31/5/2015 5/6/2007 – 4/6/2016 18/7/2008 – 17/7/2017	1.688 1.904 2.375 2.900 3.600	1,849,000 2,292,000 2,534,000 2,476,000 –	- - - 2,298,000	(1,186,000) (946,000) (530,000) (142,000) - (4,540,000)	(25,000) (34,000) (86,000) (154,000) –	638,000 1,312,000 1,918,000 2,180,000 2,298,000 20,470,000	1.660 1.920 2.425 2.850 3.630	3.446 3.418 3.327 3.352

The options granted to the Directors are registered under the names of the Directors who are also the beneficial owners.

- \* being the closing price or the weighted average closing price of the Company's ordinary shares immediately before the dates on which the options were granted or exercised, as applicable.
- # Mr. Ambrose Kam-shing CHAN resigned as an Executive Director on 25th July, 2007.
- @ Mr. John Shek-hung LAU resigned as an Executive Director and retired from service to the company from 1st December, 2007. Pursuant to the share option scheme rule, Mr. John Shek-hung LAU is still eligible to exercise his share options within six months after his retirement.

授予董事之購股權以同為實益擁有人之董事之名 義登記。

- \* 即本公司普通股於緊接購股權授出或獲行使前一日 適用之收市價或加權平均收市價。
- # 陳錦勝先生於二零零七年七月二十五日辭任執行董
- 劉錫鴻先生於二零零七年十二月一日辭任執行董事並自此退休。根據購股權計劃規則,劉錫鴻先生於退休後六個月內仍然符合資格行使其購股權。

#### REPORT OF THE DIRECTORS (CONTINUED) 董事會報告書(續)

#### SHARE OPTION SCHEME (CONTINUED)

Information on the accounting policy for share options granted and the value per option is provided in note 1(n)(iv) and note 26 to the financial statements respectively.

Apart from the foregoing, at no time during the year was the Company or any of its subsidiaries a party to any arrangement to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

#### Note:

Except for the options granted on 3rd August, 2004, all the options are exercisable progressively and the maximum percentage of the options which may be exercised is determined in stages as follows:

#### 購股權計劃(續)

有關已授出購股權之會計政策及每項購股權之價 值之資料分別載於財務報表附註1(n)(iv)及附註26。

除上文所披露者外,在本年度之任何時間,本公 司或其任何附屬公司概無參與任何安排,致使本 公司董事可藉購入本公司或任何其他公司之股份 或債權證而獲益。

#### 附註:

除於二零零四年八月三日授出之購股權外,可予行使之 所有購股權數目乃逐步增加,而各階段可行使購股權之 百分比上限如下:

			Percentage of options granted 佔獲授購股權之百分比
Oı	n or after 1st year anniversary of the date of grant	授出日期起計一週年或其後	25%
Oı	n or after 2nd year anniversary of the date of grant	授出日期起計二週年或其後	another另 25%
Oı	n or after 3rd year anniversary of the date of grant	授出日期起計三週年或其後	another另 25%
Oı	n or after 4th year anniversary of the date of grant	授出日期起計四週年或其後	another 另 25%



董事會報告書(續)

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

## 主要股東及其他人士於股份及 相關股份之權益及淡倉

The Company has been notified of the following interests in the Company's issued shares at 31st March, 2008 amounting to 5% or more of the ordinary shares in issue. These interests are in addition to those disclosed above in respect of the Directors.

於二零零八年三月三十一日,本公司已獲知會下 列佔本公司已發行普通股之5%或以上之本公司 已發行股份權益。該等權益不包括上文所披露之 董事權益。

		Number of ordinary shares of HK\$0.25 each 每股面值港幣0.25元之普通股數目								
Substantial shareholders	Note	Personal interests	Family interests	Corporate interests	Trusts and similar interests	Total number of shares held	* % of total issued shares * 佔已發行			
主要股東	附註	個人權益	家族權益	公司權益	信託及 同類權益	所 持 股 份 總 數	股份總數 之百分比			
Ms. Irene CHAN	(i), (ii)	23,514,700	750,000	-	72,678,300	96,943,000	9.58			
陳羅慕連女士 Mr. Kai-tun LO	(ii)	18,508,950	-	-	72,678,300	91,187,250	9.01			
羅開敦先生 Mr. Peter Tak-shing LO	(ii)	7,548,000	-	-	72,678,300	80,226,300	7.93			
羅德承先生 Commonwealth Bank of Australia 澳洲聯邦銀行	(iii)	-	-	60,763,000	-	60,763,000	6.01			
Arisaig Greater China Fund ("Arisaig")	(iv)	60,600,000	-	-	-	60,600,000	5.99			
Arisaig Partners (Mauritius) Limited ("Arisaig Mauritius") Mr. Lindsay William Ernest	(v)	_	-	60,600,000	-	60,600,000	5.99			
COOPER ("Cooper") COOPER先生(「Cooper」)	(vi)	_	-	60,600,000	-	60,600,000	5.99			
Matthews International Capital Management LLC	(vii)	-	-	50,645,000	-	50,645,000	5.01			

<sup>\*</sup> This percentage has been compiled based on the total number of shares of the Company in issue (i.e. 1,011,575,500 ordinary shares) as at 31st March, 2008.

<sup>\*</sup> 百份比根據本公司於二零零八年三月三十一日已發 行之股份總數(即1,011,575,500股普通股)而計算。

董事會報告書(續)

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES (CONTINUED)

#### Notes:

- (i) Ms. Irene CHAN is interested in 750,000 shares held for her daughter Alexandra CHAN who is under the age of 18.
- (ii) Each of Ms. Irene CHAN, Mr. Kai-tun LO and Mr. Peter Tak-shing LO is interested in 72,678,000 shares held by The Bank of East Asia (Nominees) Limited which holds such shares as a nominee for the K.S. Lo Foundation, a charitable trust. Each of them is a trustee of the K.S. Lo Foundation and is therefore deemed to be interested in such shares.
- (iii) Commonwealth Bank of Australia was taken to be interested in these 60,763,000 shares which were held by its wholly-owned subsidiaries.
- (iv) These interests are held by Arisaig in the capacity of beneficial owner.
- (v) These interests are held by Arisaig Mauritius in the capacity of investment manager of Arisaig. These interests are duplicated by the interests disclosed in Note (iv) above.
- (vi) These interests represent Cooper's interests through his indirect 33% interest in Arisaig Mauritius. These interests are duplicated by the interests disclosed in Notes (iv) and (v) above.
- (vii) These interests are held by Matthews International Capital Management LLC in the capacity of investment manager.

All interests in the shares and underlying shares of the Company are long positions.

Apart from the foregoing, no other interests required to be recorded in the register kept under section 336 of the SFO have been notified to the Company.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float under the Listing Rules.

#### **DIRECTORS' INTERESTS IN CONTRACTS**

No contract of significance to which the Company or any of its subsidiaries was a party, and in which a Director of the Company had a material interest, subsisted at the end of the year or at any time during the year.

# 主要股東及其他人士於股份及相關股份之權益及淡倉(續)

#### 附註:

- (i) 陳羅慕連女土擁有代其未滿十八歲女兒Alexandra CHAN持有之750,000股股份之權益。
- (ii) 陳羅慕連女土、羅開敦先生及羅德承先生均擁有 由東亞銀行受託代管有限公司以代理人名義代K.S. Lo Foundation慈善基金持有之72,678,000股股份。 彼等均為K. S. Lo Foundation之受託人,故被視為 擁有該等股份之權益。
- (iii) 澳洲聯邦銀行被視為於其全資附屬公司所持有之 60,763,000股股份中擁有權益。
- (iv) 該等權益乃由Arisaig以實益擁有人身份持有。
- (v) 該等權益乃由Arisaig Mauritius以Arisaig之投資經理身份持有。該等權益與上文附註(iv)所述者為同一份權益。
- (vi) 該等權益乃Cooper透過間接持有Arisaig Mauritius 之33%權益而擁有之權益。該等權益與上文附註 (iv)及(v)所披露者為同一份權益。
- (vii) 該 等 權 益 乃 由 Matthews International Capital Management LLC以投資經理身份持有。

於本公司股份及相關股份中之全部權益均為好倉。

除上述者外,本公司並不獲知會有任何須紀錄在根據《證券及期貨條例》第336條而保存之登記冊內之其他權益。

#### 公眾持股量

根據本公司所掌握之公開資料以及就本公司董事 所知,於本年報日期,本公司一直保持上市規則 規定之公眾持股量。

#### 董事於合約之權益

本公司或其任何附屬公司概無於本年度終結時或 年內任何時間訂立本公司董事擁有重大權益之重 要合約。

董事會報告書(續)

#### DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

Directors' and officers' liability insurance was maintained during the year.

#### CONNECTED TRANSACTIONS

(1) On 21st March, 2006, the Company entered into a Milk Supply Agreement with Shenzhen Guang Ming Holdings Limited ("Guangming"), a substantial shareholder holding 30% of the registered capital of the Company's subsidiary, Shenzhen Vitasoy (Guang Ming) Foods and Beverage Company Limited ("Shenzhen Vitasoy"), under which Guangming would supply milk products and provide milk processing and packaging services to the Company for a period of 3 years commencing 1st April, 2006. During the year, HK\$2,517,000 (2007: HK\$2,515,000) was charged by Guangming.

The transactions constituted continuing connected transactions under Rule 14A.34(1) of the Listing Rules, which are only subject to the reporting and announcement requirements and are exempt from the independent shareholders' approval requirement. An announcement was made by the Company on 21st March, 2006 in this respect.

The Directors, including the Independent Non-executive Directors, considered that the transactions during the year ended 31st March, 2008:

- were entered into in the ordinary and usual course of business of the Company;
- (ii) were conducted on normal commercial terms or on terms no less favourable than terms available from independent third parties; and
- (iii) were conducted in accordance with the Milk Supply Agreement on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

#### 董事及行政人員之責任保險

本年度內,本公司已為董事及行政人員投保責任 保險。

#### 關連交易

(1) 於二零零六年三月二十一日,本公司與深圳市光明集團有限公司(「光明」)訂立鮮奶供應協議,據此,光明將向本公司供應鮮奶產品及提供鮮奶加工及包裝服務,由二零零六年四月一日起計為期三年。光明為持有本公司附屬公司深圳維他(光明)食品飲料有限公司(「深圳維他奶」)註冊資本之30%之主要股東。年內,光明收取港幣2,517,000元(二零零七年:港幣2,515,000元)。

根據上市規則第14A.34(1)條,有關交易構成持續關連交易,並只須遵守申報及公佈規定而獲豁免獨立股東批准之規定。本公司已於二零零六年三月二十一日就此發表公佈。

董事(包括獨立非執行董事)認為有關交易 於截至二零零八年三月三十一日止年度乃:

- (i) 於本公司一般日常業務過程中進行;
- (ii) 按正常商業條款或按不遜於獨立第三 者給予之條款進行;及
- (iii) 按鮮奶供應協議進行,而交易條款公平合理,並且符合股東的整體利益。

董事會報告書(續)

#### CONNECTED TRANSACTIONS (CONTINUED)

In addition, the independent auditors of the Company confirmed that:

- (i) the transactions were approved by the board of directors;
- (ii) the transactions were entered into in accordance with the agreed prices as set out in the Milk Supply Agreement; and
- (iii) the consideration for the transactions had not exceeded the annual cap of HK\$6,000,000 for the year ended 31st March, 2008.
- On 22nd March, 2007, the Company's subsidiary, Vitasoy Australia Products Pty. Ltd. ("VAP"), entered into a Services and Distribution Agreement whereby National Foods Milk Limited ("NFML"), a fellow subsidiary of National Foods Holding Limited, a substantial shareholder holding 49% of the issued share capital of VAP, would provide services to VAP in relation to soy food and beverage products manufactured, imported and/ or distributed by VAP targeted for mainstream market ("VAP Products"). As part of the services provided, NFML would be the exclusive distributor in Australia of the VAP Products. In return, VAP would pay a management fee equal to 3.5% of gross sales of VAP Products distributed by NFML in Australia. The agreement commenced on 1st April, 2007 and will continue until 31st March, 2010. During the year, HK\$8,561,000 (2007: HK\$Nil) was charged by NFML.

The transactions constituted continuing connected transactions under Rule 14A.34(1) of the Listing Rules, which are only subject to the reporting and announcement requirements and are exempt from the independent shareholders' approval requirement. An announcement was made by the Company on 22nd March, 2007 in this respect.

The Directors, including the Independent Non-executive Directors, considered that the transactions during the year ended 31st March, 2008:

- (i) were entered into in the ordinary and usual course of business of the Company;
- (ii) were conducted on normal commercial terms or on terms no less favourable than terms available from independent third parties; and
- (iii) were conducted in accordance with the Services and Distribution Agreement on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

#### 關連交易(續)

此外,本公司之獨立核數師確認:

- (i) 交易已獲董事會批准;
- (ii) 交易乃根據鮮奶供應協議所載之協定 價格進行;及
- (iii) 交易之代價並無超過截至二零零八年 三月三十一日止年度之年度上限港幣 6,000,000元。
- (2) 於二零零七年三月二十二日,本公司之附屬公司Vitasoy Australia Products Pty. Ltd. (「VAP」) 訂立一項服務及分銷協議,據此,National Foods Holding Limited(持有VAP 49%已發行股本之主要股東)之同系附屬公司National Foods Milk Limited(「NFML」)將就VAP製造、進口及/或分銷之主流市場豆製食品及飲品(「VAP產品」)向VAP提供服務。作為所提供服務之一部份,NFML成為VAP產品在澳洲之獨家分銷商。VAP須就此向NFML支付相當於其在澳洲分銷之VAP產品總銷售額之3.5%作為管理費。協議於二零零七年四月一日開始,並將於二零一零年三月三十一日屆滿。年內,NFML收取港幣8,561,000元(二零零七年:港幣零元)。

根據上市規則第14A.34(1)條,有關交易構成持續關連交易,並只須遵守申報及公佈規定而獲豁免獨立股東批准之規定。本公司已於二零零七年三月二十二日就此發表公佈。

董事(包括獨立非執行董事)認為有關交易 於截至二零零八年三月三十一日止年度乃:

- (i) 於本公司一般日常業務過程中進行;
- (ii) 按正常商業條款或按不遜於獨立第三 者給予之條款進行;及
- (iii) 按服務及分銷協議進行,而交易條款 公平合理,並且符合股東的整體利 益。



董事會報告書(續)

#### **CONNECTED TRANSACTIONS** (CONTINUED)

In addition, the independent auditors of the Company confirmed that:

- (i) the transactions were approved by the board of directors;
- the transactions were entered into in accordance with the management fee percentage as set out in the Services and Distribution Agreement; and
- (iii) the consideration for the transactions had not exceeded the annual cap of AUD2,000,000 for the year ended 31st March, 2008.

#### **EMPLOYEE RETIREMENT PLANS**

Particulars of employee retirement plans of the Company and the Group are set out in note 15 to the financial statements.

#### **FIVE YEAR SUMMARY**

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on pages 163 and 164 of the annual report.

#### **AUDITORS**

KPMG retire and, being eligible, offer themselves for re-appointment. A resolution for the re-appointment of KPMG as auditors of the Company is to be proposed at the forthcoming Annual General Meeting.

By Order of the Board **Winston Yau-lai LO**Executive Chairman

Hong Kong, 3rd July, 2008

#### 關連交易(續)

此外,本公司之獨立核數師確認:

- (i) 交易已獲董事會批准;
- (ii) 交易乃根據服務及分銷協議所載之服 務費百分比進行;及
- (iii) 交易之代價並無超過截至二零零八年三月三十一日止年度之年度上限 2,000,000澳元。

#### 僱員退休計劃

有關本公司及本集團僱員退休計劃之詳情載於財務報表附註15。

#### 五年財務摘要

本集團於過去五個財政年度之業績、資產及負債 摘要載於本年報第163及164頁。

#### 核數師

畢馬威會計師事務所任滿告退並願受聘連任。有 關續聘畢馬威會計師事務所擔任本公司核數師之 決議案將於應屆股東週年大會上提呈。

承董事會命

羅友禮

執行主席

香港,二零零八年七月三日

#### INDEPENDENT AUDITOR'S REPORT

#### 獨立核數師報告書



# Independent auditor's report to the shareholders of Vitasoy International Holdings Limited

(Incorporated in Hong Kong with limited liability)

We have audited the consolidated financial statements of Vitasoy International Holdings Limited (the "Company") set out on pages 65 to 162, which comprise the consolidated and company balance sheets as at 31st March, 2008, and the consolidated income statement, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

# DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors of the Company are responsible for the preparation and the true and fair presentation of these financial statements in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and the true and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit. This report is made solely to you, as a body, in accordance with section 141 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

#### 致維他奶國際集團有限公司各股東 之獨立核數師報告書

(於香港註冊成立之有限公司)

本核數師(以下簡稱「我們」)已審核列載於第65 頁至162頁維他奶國際集團有限公司(「貴公司」) 之綜合財務報表,此綜合財務報表包括於二零零 八年三月三十一日之綜合及公司資產負債表與截 至該日止年度之綜合損益報表、綜合權益變動表 和綜合現金流量表,以及主要會計政策概要及其 他附註解釋。

#### 董事就財務報表須承擔的責任

貴公司董事須負責根據香港會計師公會頒佈的《香港財務報告準則》及香港《公司條例》編製及真實而公允地列報該等財務報表。這責任包括設計、實施及維護與編製及真實而公允地列報財務報表相關的內部控制,以使財務報表不存在由於欺詐或錯誤而導致之重大錯誤陳述,選擇和應用適當之會計政策,及按情況作出合理之會計估計。

#### 核數師的責任

我們的責任是根據我們審核工作的結果,對該等財務報表發表意見。我們按照香港《公司條例》第141條的規定,僅向整體股東報告。除此之外,我們的報告書不可用作其他用途。我們概不就本報告書之內容,對任何其他人士負責或承擔法律責任。

我們已根據香港會計師公會頒佈的《香港審計準 則》進行審核。這些準則要求我們遵守道德規範, 並規劃及執行審核,以合理確定此等財務報表是 否不存有任何重大錯誤陳述。



#### INDEPENDENT AUDITOR'S REPORT (CONTINUED)

獨立核數師報告書(續)

#### AUDITOR'S RESPONSIBILITY (CONTINUED)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31st March, 2008 and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

#### KPMG

Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

3rd July, 2008

#### 核數師的責任(續)

審核涉及執行程序以獲取有關財務報表所載金額及披露資料的審核憑證。所選定之程序取決於數師的判斷,包括評估由於欺詐或錯誤而導致所以對關於報表存有重大錯誤陳述的風險。在評估該於財風險時,核數師考慮與該公司編製及真實而公的領報財務報表相關的內部控制,以設計適當的內部控制的效能發策有重大錯誤,但並非為對公司的內部控制的效能發策有是。審核亦包括評價董事所採用的會計及評價財務報表的整體列報方式。

我們相信,我們所獲得的審核憑證是充足和適當 地為我們的審核意見提供基礎。

#### 意見

我們認為,該等綜合財務報表已根據《香港財務報告準則》真實而公允地反映 貴公司及 貴集團於二零零八年三月三十一日的財政狀況及 貴集團截至該日止年度的溢利和現金流量,並已按照香港《公司條例》適當地編製。

#### 畢馬威會計師事務所

執業會計師 香港中環 遮打道10號 太子大廈8樓

二零零八年七月三日

## CONSOLIDATED INCOME STATEMENT

# 綜合損益報表

for the year ended 31st March, 2008 (Expressed in Hong Kong dollars) 截至二零零八年三月三十一日止年度(以港幣計算)

		Note	2008 二零零八年 <b>\$</b> ′000	2007 二零零七年 \$′000
			千元	
Turnover	營業額	2(b), 3 & 12	2,416,384	2,109,136
Cost of sales	銷售成本		(1,285,562)	(1,130,130)
Gross profit	毛利		1,130,822	979,006
Other revenue	其他收入	4	61,820	51,740
Marketing, selling and	推廣、銷售及			
distribution expenses	分銷費用		(541,301)	(468,655)
Administrative expenses	行政費用		(179,878)	(166,104)
Other operating expenses	其他經營費用		(170,786)	(145,472)
Profit from operations	經營溢利		300,677	250,515
Finance costs	融資成本	5(a)	(8,865)	(8,068)
Profit before taxation	除税前溢利	5	291,812	242,447
Income tax	所得税	6(a)	(55,831)	(41,135)
Profit for the year	本年度溢利		235,981	201,312
Attributable to:	應佔:			
Equity shareholders of the Company	本公司股權持有人	9 & 25(a)	211,208	173,901
Minority interests	少數股東權益	25(a)	24,773	27,411
Profit for the year	本年度溢利	25(a)	235,981	201,312
Dividends payable to equity	應付予本公司			
shareholders of the Company	股權持有人之			
attributable to the year:	本年度股息:	10(a)		
Interim dividend declared	年內宣派之中期股息			
during the year			28,315	28,197
Final dividend proposed after	結算日後擬派之			
the balance sheet date	末期股息		88,216	67,669
Special dividend proposed after	結算日後擬派之			
the balance sheet date	特別股息		101,398	100,999
			217,929	196,865
Earnings per share	毎股盈利	11		
Basic	基本		20.9 cents仙	17.3 cents仙
Diluted	推 薄		20.8 cents 仙	17.2 cents仙



# **CONSOLIDATED BALANCE SHEET**

# 綜合資產負債表

At 31st March, 2008 (Expressed in Hong Kong dollars) 於二零零八年三月三十一日(以港幣計算)

			2008 二零零八年		200 二零零	
		Note	\$′000	\$'000	\$′000	\$'000
		附註	千元	千元		
Non-current assets	非流動資產					
Fixed assets	固定資產	13(a)				
<ul> <li>Property, plant</li> <li>and equipment</li> </ul>	一物業、廠房 及設備			757,086		749,306
<ul><li>Investment property</li></ul>	一投資物業			9,352		9,878
– Interests in leasehold	- 根據經營租賃持有					-,
land held for own use	作自用之租賃					
under operating leases	土地權益			7,505		5,388
Constant and the second				773,943		764,572
Employee retirement benefit assets	僱員退休褔利資產	15(b)		3,327		2,220
Deferred tax assets	遞延税項資產	16(b)		4,249		6,374
Other financial asset	其他金融資產	17		-		14,347
				781,519		787,513
Current assets	流動資產			·		ŕ
Inventories	存貨	18	268,417		212,298	
Trade and other	應收賬款及其他					
receivables	應收款	19	421,295		392,910	
Current tax recoverable	應收回現期税項	16(a)	675		-	
Bank deposits  Cash and cash equivalents	銀行存款 現金及現金等值項目	20 20	18,962 529,799		23,984 461,726	
Casil allu Casil equivalents		20	529,799		401,720	
			1,239,148		1,090,918	
Current liabilities	流動負債					
Trade and other payables	應付賬款及其他					
	應付款	22	458,677		379,533	
Bank loans (unsecured)	銀行貸款(無抵押)	23	47,190		27,005	
Obligations under	融資租賃之債務	2.4/ )	6.073		7.522	
finance leases Current tax payable	應付現期税項	24(a) 16(a)	6,873 19,443		7,533 7,361	
сипент тах рауаше	版的物物	10(a)				
			532,183		421,432	
Net current assets	淨流動資產			706,965		669,486
Total assets less	總資產減流動					
current liabilities	負債結轉					
carried forward				1,488,484		1,456,999



#### CONSOLIDATED BALANCE SHEET (CONTINUED)

綜合資產負債表(續)

At 31st March, 2008 (Expressed in Hong Kong dollars) 於二零零八年三月三十一日(以港幣計算)

		Note 附註	2009 二零零 \$1000 千元		200 <sup>:</sup> 二零零 <b>\$</b> ′000 千元	
Total assets less current liabilities brought forward	總資產減流動負債承前			1,488,484		1,456,999
Non-current liabilities	非流動負債					
Bank loans (unsecured) Obligations under	銀行貸款(無抵押)融資租賃之債務	23	21,419		69,960	
finance leases		24(a)	29,146		27,773	
Employee retirement	僱員退休褔利負債	45(1)	2.024		2.440	
benefit liabilities  Deferred tax liabilities	"压"式 12 · 云 <i>在 /</i> 走	15(b)	2,034		2,418	
Deterred tax liabilities	遞延税項負債	16(b)	12,036		11,360	
				64,635		111,511
NET ASSETS	淨資產			1,423,849		1,345,488
CAPITAL AND RESERVES	資本及儲備	25(a)				
Share capital	股本			252,894		251,759
Reserves	儲備			1,052,490		1,002,602
Total equity	本公司股權					
attributable to	持有人應佔					
equity shareholders	權益總額					
of the Company				1,305,384		1,254,361
Minority interests	少數股東權益			118,465		91,127
TOTAL EQUITY	權益總額			1,423,849		1,345,488

Approved and authorised for issue by the Board of Directors on 3rd July, 2008

於二零零八年七月三日獲董事會通過並批准發佈

Winston Yau-lai LO

Director

**Laurence P. EISENTRAGER** *Director* 

羅友禮

黎**信彦** 董事



# **BALANCE SHEET**

# 資產負債表

At 31st March, 2008 (Expressed in Hong Kong dollars) 於二零零八年三月三十一日(以港幣計算)

			2008 二零零八年		<b>2007</b> 二零零√	
		Note	\$'000	\$′000	\$'000	\$'000
		附註	千元	千元		
Non-current assets	非流動資產					
Fixed assets	固定資產	13(b)				
<ul> <li>Property, plant and equipment</li> </ul>	-物業、廠房及設備			179,351		178,659
– Investment property	一投資物業			9,352		9,878
to a constitution of the c		1.4		188,703		188,537
Interest in subsidiaries Employee retirement benefit	附屬公司權益 僱員退休福利資產	14		271,800		286,763
assets		15(b)		3,629		2,436
Other financial asset	其他金融資產	17		_		14,347
Current assets	流動資產			464,132		492,083
Current assets	川 刬 貝 烓					
Inventories	存貨	18	100,457		84,963	
Trade and other receivables	應收賬款及其他應收款	19	247,588		259,335	
Amounts due from	應收附屬公司款項					
subsidiaries		21	220,063		210,496	
Bank deposits	銀行存款	20	9,963		11,532	
Cash and cash equivalents	現金及現金等值項目	20	387,329		311,624	
			965,400		877,950	
Current liabilities	流動負債					
Trade and other payables	應付賬款及其他應付款	22	204,383		189,521	
Obligations under finance	融資租賃之債務					
leases		24(b)	1,082		936	
Current tax payable	應付現期税項	16(a)	12,919		4,658	
			218,384		195,115	
Net current assets	淨流動資產			747,016		682,835
Total assets less current	總資產減流動負債結轉					
liabilities carried forward				1,211,148		1,174,918



#### BALANCE SHEET (CONTINUED) 資產負債表(續)

At 31st March, 2008 (Expressed in Hong Kong dollars) 於二零零八年三月三十一日 (以港幣計算)

		Note 附註	200 二零零 \$′000 千元		2007 二零零 <sup>4</sup> \$′000 千元	
Total assets less current liabilities brought forward Non-current liabilities	總資產減流動負債承前非流動負債			1,211,148		1,174,918
Obligations under finance leases Employee retirement benefit liabilities Deferred tax liabilities	融資租賃之債務 僱員退休福利負債 遞延税項負債	24(b) 15(b) 16(b)	4,533 1,914 11,066		5,637 2,283 10,591	
				17,513		18,511
NET ASSETS	淨資產			1,193,635		1,156,407
CAPITAL AND RESERVES	資本及儲備	25(b)				
Share capital Reserves	股本儲備			252,894 940,741		251,759 904,648
TOTAL EQUITY	權益總額			1,193,635		1,156,407

Approved and authorised for issue by the Board of Directors on 3rd July, 2008

於二零零八年七月三日獲董事會通過並批准發佈

Winston Yau-lai LO

Director

**Laurence P. EISENTRAGER** *Director* 

羅友禮

黎信**彦** *董事* 



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

# 綜合權益變動表

For the year ended 31st March, 2008 (Expressed in Hong Kong dollars) 截至二零零八年三月三十一日止年度(以港幣計算)

			2008 二零零八年		2007 二零零七年	
		Note 附註	<b>\$′000</b> 千元	<b>\$′000</b> 千元	\$′000 千元	<b>\$</b> ′000 千元
Total equity at 1st April	於四月一日之權益總額			1,345,488		1,308,934
Net income recognised directly in equity:	直接確認為權益之收 入淨額:					
Exchange differences on translation of the financial statements of foreign	換算外地附屬公司財務 報表所產生之 滙兑差額					
subsidiaries	,	25(a)		37,308		23,351
Net profit for the year	本年度溢利淨額			235,981		201,312
Total recognised income and expense for the year	本年度確認之收入及 開支總額			273,289		224,663
Attributable to:  – equity shareholders of the Company	應佔: 一本公司股權持有人		237,470		190,345	
- minority interests	一少數股東權益		35,819		34,318	
			273,289		224,663	
Dividends	股息	25(a)				
Final dividend approved in respect of the previous year	就上一年度批准之 末期股息		(67,706)		(67,404)	
Special dividend approved in respect of the previous year	就上一年度批准之 特別股息		(101,054)		(100,603)	
Interim dividend declared in respect of the current year	就本年度宣派之 中期股息		(28,315)		(28,197)	
Dividend paid to minority shareholder	向少數股東派發 股息		(8,481)		(1,757)	
				(205,556)		(197,961)
Movements in equity arising from capital transactions:	因資本交易而產生之 權益變動:					
Shares issued on exercise of	就行使購股權					
share options Equity settled share-based	而發行股份 以股份為基礎之	25(a)	9,295		7,077	
transactions	支付之交易	25(a)	1,333		2,775	
				10,628		9,852
Total equity at 31st March	於三月三十一日之 權益總額			1,423,849		1,345,488



# CONSOLIDATED CASH FLOW STATEMENT

# 綜合現金流量表

For the year ended 31st March, 2008 (Expressed in Hong Kong dollars) 截至二零零八年三月三十一日止年度(以港幣計算)

			2008		2007	
		Note	二零零八年 \$'000	\$′000	二零零七年 \$'000	<sup></sup> \$′000
		附註	千元	千元		
Operating activities	經營活動					
Profit before taxation	除税前溢利		291,812		242,447	
Adjustments for:	調整:					
<ul> <li>Depreciation of property,</li> <li>plant and equipment</li> </ul>	一物業、廠房及設備 之折舊		106 9E1		100 119	
<ul><li>Depreciation of investment</li></ul>	一投資物業之折舊 一投資物業之折舊		106,851		109,118	
property	区页 10 木 之 川 日		526		527	
– Amortisation of interests	一根據經營租賃持有作					
in leasehold land held	自用之租賃土地					
for own use under	權益之攤銷					
operating leases	<b>利克士山</b>		279		227	
<ul><li>Interest expenses</li><li>Finance charges on</li></ul>	一利息支出 一融資租賃債務之		5,671		6,899	
obligations under	財務費用					
finance leases	77 77 77 77 77 77 77 77 77 77 77 77 77		3,194		1,169	
– Interest income	一利息收入		(17,204)		(16,674)	
– Net loss on disposal of	-出售物業、廠房及					
property, plant and	設備之虧損淨額					
equipment			1,086		38	
<ul> <li>Equity settled share-based payment expenses</li> </ul>	- 以股份為基礎之 支付之費用		1,333		2,775	
- Change in fair value of	-金融資產公允值		1,333		2,773	
financial asset	之變動		(1,294)		(324)	
– Foreign exchange loss	一外匯虧損		9,186		6,498	
Operating profit before	未計營運資金變動之					
changes in working	經營溢利					
capital			401,440		352,700	
Increase in inventories	存貨增加		(56,119)		(4,187)	
Increase in trade and	應收賬款及其他應		(33, 3,			
other receivables	收款增加		(28,385)		(40,779)	
Increase in trade and	應付賬款及其他應					
other payables	付款增加		76,083		30,690	
Decrease in net employee retirement benefit liabilities	<b>僱員退休福利負債</b>		(1.404)		(1 206)	
retirement benefit liabilities	淨額減少		(1,491)		(1,286)	
Cash generated from	經營業務所得現金					
operations			391,528		337,138	
Tay paid	口 44 14 15					
Tax paid  – Hong Kong Profits Tax paid	已繳税項 -已繳香港利得税		(30,771)		(35,332)	
<ul><li>Overseas tax paid</li></ul>	已繳香港以外地區税項		(10,292)		(6,409)	
			,,		( , , ,	
Net cash generated from	經營活動所得現金淨額					265.25
operating activities				350,465		295,397



## CONSOLIDATED CASH FLOW STATEMENT (CONTINUED)

綜合現金流量表(續)

For the year ended 31st March, 2008 (Expressed in Hong Kong dollars) 截至二零零八年三月三十一日止年度(以港幣計算)

		Note	2008 二零零八年 \$′000	\$'000	2007 二零零七 <sup>4</sup> \$'000	\$'000
	In Virginia at	附註 	千元	千元	千元 ————————————————————————————————————	
Investing activities	投資活動					
Payment for purchase of interests in leasehold land held for own use under operating leases	購買根據經營租賃持有 作自用之租賃土地 權益之款項		(1,863)		_	
Payment for purchase of property, plant and equipment	購買物業、廠房及 設備之款項		(76,357)		(98,372)	
Proceeds from disposal of property, plant and equipment	出售物業、廠房及 設備所得款項		2,013		1,418	
Placement of bank deposits	新造銀行存款		(70,267)		(442,732)	
Maturity of bank deposits	到期銀行存款		76,521		521,318	
Proceeds from maturity of financial asset	到期金融資產所得款項		15,641		_	
Interest received	已收利息		17,204		16,674	
Net cash used in investing activities	投資活動所用現金淨額		(	(37,108)		(1,694)
Financing activities	融資活動					
Capital element of finance lease rentals paid	已付融資租賃租金之 資本部份		(9,623)		(4,112)	
Proceeds from new bank loans	新增銀行貸款所得款項		4,354		20,645	
Repayment of bank loans	償還銀行貸款		4,334 (39,725)		(56,925)	
Interest element of finance	已付融資租賃租金		(,		(***)	
lease rentals paid	之利息部份		(3,194)		(1,169)	
Interest paid	已付利息		(5,671)		(6,899)	
Proceeds from shares issued on exercise of share	因行使購股權發行 股份所得款項		0.205		7.077	
options  Dividends paid to equity	向本公司股權持有人		9,295		7,077	
shareholders of the	派發股息		(407.075)		(406.304)	
Company Dividend paid to minority	向少數股東派發股息		(197,075)		(196,204)	
shareholder			(8,481)		(1,757)	
Net cash used in financing activities	融資活動所用現金淨額		(2	50,120)		(239,344)



## CONSOLIDATED CASH FLOW STATEMENT (CONTINUED)

綜合現金流量表(續)

For the year ended 31st March, 2008 (Expressed in Hong Kong dollars) 截至二零零八年三月三十一日止年度(以港幣計算)

		Note 附註	2008 二零零八年 \$'000 \$'000 千元 千元	2007 二零零七年 \$'000 \$'000 千元 千元
Net increase in cash and cash equivalents	現金及現金等值項目 增加淨額		63,237	54,359
Cash and cash equivalents at 1st April	四月一日之現金及現金 等值項目		461,726	402,540
Effect of foreign exchange rate changes	匯率變動之影響		4,836	4,827
Cash and cash equivalents at 31st March	三月三十一日之現金及 現金等值項目	20	529,799	461,726

# NOTES TO THE FINANCIAL STATEMENTS

# 財務報表附註

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 1 SIGNIFICANT ACCOUNTING POLICIES

## (a) Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collectively include all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing rules"). A summary of the significant accounting policies adopted by the Group is set out below.

The HKICPA has issued certain new and revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 2 provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

#### (b) Basis of preparation of the financial statements

The consolidated financial statements for the year ended 31st March, 2008 comprise the Company and its subsidiaries (together referred to as the "Group").

The measurement basis used in the preparation of the financial statements is the historical cost basis except that financial assets at fair value through profit or loss are stated at their fair values as explained in the accounting policy set out in note 1(d).

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

# 1 主要會計政策

## (a) 遵例聲明

本財務報表是按照所有適用之《香港財務報告準則》而編製。《香港財務報告準則》一詞包括香港會計師公會頒佈之所有適用之個別《香港財務報告準則》、《香港會計準則》及詮釋,香港公認會計原則及香港《公司條例》之規定。本財務報表亦符合適用之香港聯合交易所有限公司證券上市規則(「上市規則」)之披露規定。本集團採納之主要會計政策概述如下。

香港會計師公會已頒佈若干新訂及經修訂之《香港財務報告準則》,並於本集團及本公司之本期會計期間首次生效或可供提早採納。首次應用此等適用於本集團之新訂準則所引致於當期及以往會計期間之任何會計政策變動已於本財務報表內反映,有關資料載於附註2。

#### (b) 財務報表之編製基準

截至二零零八年三月三十一日止年度之綜合財務報表包括本公司及其附屬公司(統稱「本集團」)。

除按公允值計量且其變動於損益確認之金融資產是以公允值列賬(詳見附註1(d)所載之會計政策之説明)外,編製財務報表時是以歷史成本作為計量基準。

管理層需在編製符合《香港財務報告準則》 之財務報表時作出會影響會計政策應用, 以及資產、負債、收入及支出之報告金銀 之判斷、估計及假設。此等估計及相關假 設是根據以往經驗和管理層因應當時情況 認為合理之多項其他因素作出,其結果構 成當管理層在無法依循其他途徑即時得知 資產與負債之賬面值時所作出判斷之基礎。 實際結果可能有別於估計數額。

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) 財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# (b) Basis of preparation of the financial statements (continued)

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 33.

### (c) Subsidiaries and minority interests

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances and transactions and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Minority interests represent the portion of the net assets of subsidiaries attributable to equity interests that are not owned by the Company, whether directly or indirectly through subsidiaries, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. Minority interests are presented in the consolidated balance sheet within equity, separately from equity attributable to the equity shareholders of the Company. Minority interests in the results of the Group are presented on the face of the consolidated income statement as an allocation of the total profit or loss for the year between minority interests and the equity shareholders of the Company.

# 1 主要會計政策

(續)

## (b) 財務報表之編製基準 (續)

管理層會不斷審閱各項估計和相關假設。 倘若會計估計之修訂只影響某一期間,其 影響便會在該期間內確認,或如果修訂對 當期和未來期間均有影響,則在作出修訂 之期間和未來期間確認。

有關管理層在應用《香港財務報告準則》時 所作出對財務報表有重大影響之判斷,以 及作出可能在下年度構成重大調整風險之 估計之討論內容,載於附註33。

### (c) 附屬公司及少數股東權益

附屬公司為本集團所控制之實體。當本集團有權決定該實體之財政及經營政策從而 自其活動獲取利益,則本集團已持有該實 體之控制權。於評估控制時,現時可行使 之潛在投票權已計算在內。

於附屬公司之投資由該控制權開始有效日期起至結束日期止期間於本綜合財務報表綜合入賬。集團內公司之間之結餘和交易,以及交易所產生之任何未變現溢利,均於編製綜合財務報表時全數撤銷。如無減值證據,集團內公司之間之交易產生之未變現虧損按未變現收益相同之方式撤銷。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (c) Subsidiaries and minority interests (continued)

Where losses applicable to the minority exceed the minority's interest in the equity of a subsidiary, the excess, and any further losses applicable to the minority, are charged against the Group's interest except to the extent that the minority has a binding obligation to, and is able to, make additional investment to cover the losses. If the subsidiary subsequently reports profits, the Group's interest is allocated all such profits until the minority's share of losses previously absorbed by the Group has been recovered.

In the Company's balance sheet, an investment in a subsidiary is stated at cost less impairment losses (see note 1(h)).

# (d) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are initially recognised at cost. Financial assets at fair value through profit or loss are measured at fair value at each balance sheet date, with any resultant gain or loss being recognised in profit or loss.

#### (e) Investment property

Investment properties are land and/or buildings which are owned or held under a leasehold interest to earn rental income and/or for capital appreciation.

Investment properties are stated in the balance sheet at cost less accumulated depreciation and impairment losses (see note 1(h)).

Depreciation is calculated to write off the cost of investment properties, less their estimated residual values, if any, using the straight-line method over the shorter of the unexpired term of lease and their estimated useful lives, being no more than 50 years after the date of completion.

Both the useful life and the residual value, if any, are reviewed annually.

# 1 主要會計政策

(續)

### (c) 附屬公司及少數股東權益(續)

倘少數股東應佔虧損超出附屬公司權益中之少數股東權益,所超出之款額及任何少數股東應佔之進一步虧損,將於本集團之權益中扣除,惟少數股東受約束下有責任及能力作出額外投資以彌補有關虧損除外。倘附屬公司其後錄得溢利,有關溢利將全數分配予本集團,直至之前本集團所分擔之少數股東應佔虧損獲彌補為止。

本公司之資產負債表所示之附屬公司之投資,是按成本減去減值虧損(見附註1(h))後列賬。

## (d) 按公允值計量且其變動於損益 確認之金融資產

按公允值計量且其變動於損益確認之金融 資產之初值按成本確認,並於各結算日計 量其公允值,任何所得盈虧於損益內確認。

#### (e) 投資物業

投資物業是指為賺取租金收入及/或為資本增值而擁有或以租賃權益持有之土地及 /或樓宇。

投資物業按成本值減累計折舊及減值虧損 (見附註1(h))後記入資產負債表。

折舊乃將投資物業成本減其估計剩餘價值 (如有),在未屆滿租賃期及其估計可使用 年期(即落成日期起計不超過50年),兩者 中較短期間以直線法計算而撇銷。

本公司會每年檢討投資物業之可使用年期 及其剩餘價值(如有)。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有說明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (f) Property, plant and equipment

The following items of property, plant and equipment are stated in the balance sheet at cost less accumulated depreciation and impairment losses (see note 1(h)):

- freehold land and buildings;
- land held under operating leases and buildings thereon, where the fair values of the leasehold interest in the land and buildings cannot be measured separately at the inception of the lease and the building is not held under an operating lease;
- buildings held for own use which are situated on leasehold land, where the fair value of the building could be measured separately from the fair value of the leasehold land at the inception of the lease; and
- other items of plant and equipment.

Gain or loss arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Depreciation is calculated to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight line method over their estimated useful lives as follows:

(i) Leasehold land and buildings over the shorter of the unexpired term of lease and their estimated useful lives, being no more than 50 years after the date of completion.

No depreciation is provided for freehold land.

(ii) Other plant and equipment at the following rates:

Factory machinery and equipment	6–25%
Fixtures, furniture and office equipment	9–33%
Motor vehicles	18-25%

# 1 主要會計政策

#### (f) 物業、廠房及設備

下列物業、廠房及設備項目按成本值減累計折舊及減值虧損(見附註1(h))後記入資產負債表:

- 永久業權之土地及樓宇;
- 根據經營租賃持有之土地及建於其上 之樓宇,而有關土地及樓宇之租賃權 益之公允值無法於租賃開始時分開計 量,以及有關樓宇並非根據經營租賃 持有;
- 一 位於租賃土地而持作自用之樓宇,而 樓宇之公允值可於租賃訂立時與租賃 土地之公允值分開計量;及
- 一 其他廠房及設備項目。

報廢或出售物業、廠房及設備項目所產生 之盈虧為出售該項目所得款項淨額與該項 目賬面值之差額,並於報廢或出售日在損 益內確認。

折舊乃按物業、廠房及設備項目之成本減 其估計剩餘價值(如有),在其估計可使用 年期採用直線法以下列方式撇銷:

(i) 租賃土地及樓宇按未屆滿租賃期及估計可使用年期(即落成日期起計不超過50年)兩者中之較短者。

永久業權之土地不計提折舊。

(ii) 其他廠房及設備按以下年率:

工廠機器及設備	6-25%
裝置、傢俬及辦公室設備	9-33%
汽車	18-25%



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (f) Property, plant and equipment (continued)

Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately.

Both the useful life of an asset and its residual value, if any, are reviewed annually.

### (g) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

#### (i) Classification of assets leased to the Group

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases.

However, land held for own use under an operating lease, where the fair value of the land cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease. For these purposes, the inception of the lease is the time that the lease was first entered into by the Group, or taken over from the previous lessee.

# 1 主要會計政策

(續)

#### (f) 物業、廠房及設備(續)

倘一項物業、廠房及設備中之不同部份有不同之可使用年期,該項目之成本將合理 地分配至各部份,而各部份則獨立地計提 折舊。

資產之可使用年期及其剩餘價值(如有)將 於每年檢討。

#### (q) 租賃資產

倘本集團釐定一項安排具有在協定期限內 通過支付一筆或一系列款項,從而獲得使 用某一特定資產或多項特定資產之權利, 則該安排(由一宗交易或一系列交易組成) 為租賃或包括租賃。該釐定乃根據安排之 內容評估而作出,而不論安排是否具備租 賃之法律形式。

#### (i) 本集團承租之資產之分類

若本集團根據租賃持有資產,而有關租賃將擁有該資產之絕大部份風險及報酬轉予本集團,有關資產歸類為根據融資租賃持有之資產。並未將擁有資產之絕大部份風險及報酬轉予本集團之租賃,則歸類為經營租賃。

然而,以經營租賃持有作自用,但無法在租賃開始時將土地之公允值與建於其上之樓宇之公允值分開計量之土地是按以融資租賃持有方式入賬,惟清楚地以經營租賃持有之樓宇除外。 就此而言,租賃之開始時間是指本集團首次訂立租賃時,或自前承租人接收樓宇時。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Leased assets (continued)

#### (ii) Assets acquired under finance leases

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased assets, or, if lower, the present value of the minimum lease payments of such assets are included in property, plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in note 1(f). Impairment losses are accounted for in accordance with the accounting policy as set out in note 1(h). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

#### (iii) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term.

The cost of acquiring land held under an operating lease is amortised on a straight-line basis over the period of the lease term. Impairment losses are recognised in accordance with the accounting policy set out in note 1(h).

# 1 主要會計政策

(續)

## (g) 租賃資產(續)

#### (ii) 以融資租賃購入之資產

倘若本集團乃以融資產公允值使用資產的 便會將相當於租賃付款現值(如為中 資產之數額)列為物業、廠房及設備, 相應負債(不計財務實用)則入開於 期或資債(不計財務實用)則入開於 期或資資產之可用年限(如本集財 對資資資產之之擁有權)內,按計(f)所載之 資產之之擁有權)內,註1(f)所載之產會根據附註1(h)所載之財務個 策入租賃付款內含之財務個會計 期間債務餘額之定期定額扣減比率大 致上相同。

#### (iii) 經營租賃費用

倘若本集團乃以經營租賃使用資產, 則根據租賃支付之款項於租賃期所 涵蓋之會計期間內,以等額在損益內 扣除。

根據經營租賃購入之土地之成本,乃 以直線法按租期攤銷。減值虧損根據 附註1(h)所載之會計政策確認。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (h) Impairment of assets

#### (i) Impairment of receivables

Receivables that are stated at cost or amortised cost are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation; and
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor.

If any such evidence exists, any impairment loss is determined and recognised as follows:

For receivables carried at cost, the impairment loss is measured as the difference between the asset's carrying amount and the estimated future cash flows, discounted at the current market rate of return for a similar asset where the effect of discounting is material. Impairment losses are reversed if in a subsequent period the amount of the impairment loss decreases.

# 1 主要會計政策

# (h) 資產減值

#### (i) 應收款之減值

本集團於各結算日檢討按成本值或攤 銷成本列賬之應收款,以確定是否出 現減值的客觀證據。減值的客觀證據 包括本集團注意到以下一項或多項虧 損事項的顯著數據:

- 一 債務人有重大財務困難;
- 一 違反合約,如拖欠利息或本金 之償還;
- 債務人可能破產或進行其他財務重組;及
- 科技、市場、經濟或法律環境 有重大改變以致對債務人造成 不利影響。

倘有任何該等證據存在,則任何減值 虧損按下列方式釐定及確認:

- 就按成本值列賬之應收款而言,減值虧損按資產之賬面值 與其估計未來現金流量(若貼現之影響重大,估計未來現金流量與按類似資產目前之市場回報率貼現)兩者之差額計量。倘減值虧損之金額於往後之期間減少,減值虧損則予以撥回。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (h) Impairment of assets (continued)

#### (i) Impairment of receivables (continued)

For receivables carried at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of the asset), where the effect of discounting is material. This assessment is made collectively where financial assets carried at amortised cost share similar risk characteristics. such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognised in prior years.

Impairment losses are written off against the corresponding assets directly, except for impairment losses recognised in respect of trade debtors and bills receivable included within trade and other receivables, whose recovery is considered doubtful but not remote. In this case, the impairment losses for doubtful debts are recorded using an allowance account. When the group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade debtors and bills receivable directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

# 1 主要會計政策

### (h) 資產減值(續)

#### (i) 應收款之減值(續)

> 倘減值虧損之金額於往後期間減少,而有關減少可有關減少可有關減少可之之,而有關減少可之之,而有關減後發生之之,則減值虧損於損力,則減值虧損不應引致,則減值虧損不應引致,則減值虧損時原應。 產之無確認減值虧損時原應 並無確認減值虧損時原應 之數額。

> 減值虧損直接與相應資產撇 銷,惟就列於應收賬款及其他 應收款中之應收賬款及應收票 據所確認的減值虧損,其收回 情況屬存疑而不渺茫者,則作 別論。在此情況下,呆賬之減 值虧損透過撥備賬記錄。當本 集團信納收回機會渺茫,被視 為無法收回的金額會直接在 應收賬款及應收票據中撇銷, 而任何列入撥備賬與此債項有 關的金額會被撥回。其後若收 回之前已在撥備賬中扣除的金 額,則會在撥備賬中撥回。撥 備賬內之其他變動及其後收回 之前已直接撇銷的金額於損益 內確認。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (h) Impairment of assets (continued)

#### (ii) Impairment of other assets

Internal and external sources of information are reviewed at each balance sheet date to identify indications that the following assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment;
- investment property;
- interests in leasehold land held for own use under operating leases; and
- interest in subsidiaries.

If any such indication exists, the asset's recoverable amount is estimated.

#### Calculation of recoverable amount

The recoverable amount of an asset is the greater of its net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cashgenerating unit).

#### Recognition of impairment losses

An impairment loss is recognised in profit or loss whenever the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs to sell, or value in use, if determinable.

# 1 主要會計政策

# (續)

## (h) 資產減值(續)

#### (ii) 其他資產之減值

本集團於每個結算日檢討內部及外間 資料,以確定下列資產有否出現減值 跡象,或過往已確認之減值虧損不再 存在或已減少:

- 一 物業、廠房及設備;
- 投資物業;
- 根據經營租賃持有作自用之租 賃土地權益;及
- 一 附屬公司之權益。

倘有任何減值跡象,則會估計該項資 產之可收回金額。

#### - 計算可收回金額

#### 一 確認減值虧損

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (h) Impairment of assets (continued)

- (ii) Impairment of other assets (continued)
  - Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

#### (i) Inventories

Inventories are carried at the lower of cost and net realisable value.

Cost is calculated using the first-in, first-out method and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and conditions.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any writedown of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

# 1 主要會計政策

### (h) 資產減值(續)

- (ii) 其他資產之減值(續)
  - 減值虧損撥回

倘用以釐定可收回金額之估計 發生有利之變化,則會將減值 虧損撥回。所撥回之減值虧損 僅限於倘若並無於過往年度 認減值虧損而可釐定之資產賬 面值。所撥回之減值虧損在確 認撥回之年度內計入損益。

### (i) 存貨

存貨按成本值及可變現淨值兩者中之較低 者入賬。

成本值乃以先入先出方法計算,並包括所 有購貨成本、加工成本及將存貨運往其現 時地點及達至現有狀態之其他成本。

可變現淨值指正常業務中之估計售價減完 成交易之估計成本及進行銷售所需之估計 成本。

出售存貨時,其賬面值於有關收入確認期內確認為開支。任何存貨金額撇減至可變現淨值及存貨之所有虧損均於減值或虧損之發生期內確認為開支。倘存貨之減值出現任何撥回,則於撥回出現期內將費用作減額確認。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (j) Receivables

Receivables are initially recognised at fair value and thereafter stated at amortised cost less allowance for impairment of doubtful debts (see note 1(h)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

#### (k) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

#### (l) Payables

Payables are initially recognised at fair value and thereafter stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

#### (m) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

#### (n) Employee benefits

# (i) Short term employee benefits and contributions to defined contribution retirement plans

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

# 1 主要會計政策

(續)

### (j) 應收款

應收款之初值按公允值確認,其後則按攤銷成本減去呆壞賬減值撥備後所得數額入賬(見附註1(h)),惟倘若應收款為借予關連人士且無任何固定償還年期之免息貸款,或貼現影響輕微者則除外。在該等情況下,應收款會按成本減去呆賬減值撥備後所得數額入賬。

#### (k) 附息借貸

附息借貸之初值按公允值扣除交易成本後確認。於隨後,該等借貸將按攤銷成本法確認,而最初確認金額與贖回值之間之任何差額則以實際利率法於借貸期內連同任何應付利息及費用於損益內確認。

#### (1) 應付款

應付款之初值按公允值確認,其後按攤銷成本入賬,但如貼現影響輕微,則按成本入賬。

#### (m) 現金及現金等值項目

現金及現金等值項目包括銀行結存及庫存 現金、存於銀行及其他財務機構之通知存 款及短期而高流動性之投資,此等投資可 隨時毋須通知而兑換為已知金額之現金, 且所須承受之價值波動風險不大,而兑換 期乃購入日起計三個月內。

# (n) 僱員福利

## (i) 短期僱員福利及向界定供款退 休計劃之供款

薪酬、年終花紅、有薪年假、向界定供款退休計劃之供款及非金錢福利之成本均於僱員提供有關服務之年度累計。倘須延遲付款或結算及將因此而產生重大影響,有關款項按其現值列賬。

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) 財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (n) Employee benefits (continued)

#### (ii) Defined benefit retirement plan obligation

The Group's net obligation in respect of a defined benefit retirement plan is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their services in the current and prior periods; that benefit is discounted to determine the present value and the fair value of any plan assets is deducted. The discount rate is the yield at the balance sheet date on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligations. The calculation is performed by a qualified actuary using the projected unit credit method.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense in profit or loss on a straight-line basis over the average period until the benefits become vested. If the benefits vest immediately, the expense is recognised immediately in profit or loss.

In calculating the Group's obligation in respect of a plan, if any cumulative unrecognised actuarial gain or loss exceeds ten percent of the greater of the present value of the defined benefit obligation and the fair value of plan assets, that portion is recognised in profit or loss over the expected average remaining working lives of the employees participating in the plan. Otherwise, the actuarial gain or loss is not recognised.

Where the calculation of the Group's net obligation results in a negative amount, the asset recognised is limited to the net total of any cumulative unrecognised net actuarial losses and past service costs and the present value of any future refunds from the plan or reductions in future contributions to the plan.

# 1 主要會計政策

#### (n) 僱員福利(續)

#### (ii) 界定福利退休計劃承擔

倘計劃之福利得到改善,則有關僱員 以往服務之福利之增加部份按直線法 於平均期間於損益確認為開支,直至 福利歸屬為止。倘福利即時歸屬,則 其開支隨即於損益確認。

在計算本集團就一項計劃所承擔之責任時,倘任何累積之未確認精算盈虧超出界定福利責任現值或計劃資產公允值(以兩者中之較高價值為準)之百分之十,超額部份須於參加計劃之僱員之預計平均剩餘任職年期在損益確認。除此之外,精算損益概不予以確認。

倘在計算本集團所承擔之責任淨額時 出現負數,予以確認之資產僅限於任 何累積之未確認精算虧損淨額加以往 服務成本及任何日後來自計劃之退款 或日後削減之計劃供款之現值等各項 目之總和。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (n) Employee benefits (continued)

#### (iii) Long service payments obligation

The Group's net obligation in respect of lump sum long service amounts payable on cessation of employment in certain circumstances under the Hong Kong Employment Ordinance is the amount of future benefit that employees have earned in return for their services in the current and prior periods; that benefit is discounted to determine the present value and reduced by entitlements accrued under the Group's retirement plans that are attributable to contributions made by the Group. The discount rate is the yield at the balance sheet date on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligation. The obligation is calculated by a qualified actuary using the projected unit credit method.

#### (iv) Share-based payments

The fair value of share options granted to employees is recognised as an employee cost with a corresponding increase in a share-based compensation reserve within equity. The fair value is measured at grant date using the binomial lattice model, taking into account the terms and conditions upon which the options were granted. Where the employees have to meet vesting conditions before becoming unconditionally entitled to the options, the total estimated fair value of the options is spread over the vesting period, taking into account the probability that the options will vest.

During the vesting period, the number of share options that is expected to vest is reviewed. Any adjustment to the cumulative fair value recognised in prior years is charged/credited to the profit or loss for the year of the review, unless the original employee expenses qualify for recognition as an asset, with a corresponding adjustment to the share-based compensation reserve. On vesting date, the amount recognised as an expense is adjusted to reflect the actual number of options that vest (with a corresponding adjustment to the share-based compensation reserve until either the option is exercised (when it is transferred to the share premium account) or the option expires (when it is released directly to retained profits).

# 1 主要會計政策

#### (續)

#### (n) 僱員福利(續)

#### (iii) 長期服務金承擔

## (iv) 以股份為基礎之付款

授予僱員之購股權之公允值乃確認為僱員之購股權之公允值乃確認為僱員成本,並相應增加權益項下之乃下,並相應增加權益與實質。 授出日期使用二項式點陣模式計量。 提出日期使用二項式點陣模式計量。 企員須履行歸屬條件後方可無條條條 僱員須履行歸屬條件後方可無條條條 有購股權,則購股權之估計公規 額會在歸屬期間攤分,並計及購股權 會歸屬持有人所有之成數。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (o) Income tax

- (i) Income tax for the year comprises current tax and movements in deferred tax assets and liabilities.
- (ii) Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.
- (iii) Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised.

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

# 1 主要會計政策

(續)

## (o) 所得税

- (i) 年內所得稅包括本期稅項及遞延稅項 資產和負債之變動。
- (ii) 本期税項是按年內應課税收入以結算 日已生效或實際上已生效之税率計算 之預期應付税項,加以往年度應付税 項之任何調整。
- (iii) 遞延税項資產及負債分別由可抵扣及應稅暫時差異產生。暫時差異是指資產及負債按財務申報目的與稅務基礎計算之賬面金額之間之差異。遞延稅項資產亦由未使用之稅務虧損及稅款抵減產生。

除了某些有限之例外情況外,所有遞延税項負債及遞延税項資產(只限於有可能用來撇銷日後應課税溢利之資產)均予確認。

已確認之遞延税項金額是按照資產及負債賬面金額之預期實現或清償方式,以結算日已生效或實際上已生效之稅率計量。遞延稅項資產及負債均不貼現計算。

於每個結算日本集團會對遞延稅項資產之賬面金額作出審閱,倘預期不再有足夠應課稅溢利以實現相關稅務利益,則有關資產賬面值將予以扣減。任何被扣減之遞延稅項資產,在預期可取得足夠應課稅溢利時,則予以撥回,但以該等溢利為限。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (o) Income tax (continued)

- (iv) Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Company or the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:
  - in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
  - in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
    - the same taxable entity; or
    - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

#### (p) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

# 1 主要會計政策

(續)

#### (o) 所得税(續)

- (iv) 本期及遞延税項結餘及其變動會分開 呈列,而且不予撇銷。本期及遞延税 項資產只會在本公司或本集團有合法 權利以本期税項資產撇銷本期税項 負債,並且符合以下附帶條件之情況 下,才可以分別撇銷本期及遞延税項 負債:
  - 就本期税項資產及負債而言, 本公司或本集團計劃按淨額基 準結算,或在實現資產之同時 清償負債;或
  - 就遞延稅項資產及負債而言, 這些資產及負債必須與同一稅 務機關就以下其中一項徵收之 所得稅有關:
    - 一 同一應税實體;或
    - 一 不同之應稅實體。這些實體預期有大額遞延稅項項債需要清償或遞延稅項項產可以收回之每個未來期間,按淨額基準實現本期稅項資產及清價本期稅項資產及清價本期稅項資產人清價負債。

#### (p) 撥備及或然負債

倘若本集團或本公司須就已發生之事件承 擔法律或推定責任,履行該責任而預期會 導致含有經濟效益之資源外流,並可作出 可靠之估計,便會就該時間或金額不定之 負債計提撥備。如果貨幣時間價值重大, 則按預計履行責任所需資源之現值計提撥 備。

倘若含有經濟效益之資源外流之可能性較低,或是無法對有關金額作出可靠之估計,便會將該責任披露為或然負債,但假如這類資源外流之可能性渺茫則除外。須視乎某宗或多宗未來事件是否發生才能確定存在與否之潛在責任,亦會披露為或有負債,但假如這類資源外流之可能性渺茫則除外。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (q) Revenue recognition

Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

#### (i) Sale of goods

Revenue is recognised when goods are delivered at the customers' premises which is taken to be the point in time when the customer has accepted the goods and the related risks and rewards of ownership. Revenue excludes value added tax or other sales taxes and is after deduction of returns, rebates and discounts.

#### (ii) Service fees

Service fees are recognised when the related services are provided.

#### (iii) Rental income from operating leases

Rental income receivable under operating leases is recognised in profit or loss in equal instalments over the periods covered by the lease term.

#### (iv) Interest income

Interest income is recognised as it accrues using the effective interest method.

#### (v) Dividends

Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.

#### (r) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the balance sheet date. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates.

# 1 主要會計政策

(續)

## (q) 收入確認

收入只會於有關經濟利益有可能流入本集 團並能可靠計算該收入及成本(如適用)之 情況下,方會按下列基準於損益內確認:

#### (i) 貨物之銷售

收入於貨物送交客戶之處所(即客戶接納貨物及擁有權之相關風險和回報權)時確認。收入不含增值稅或其他銷售稅並扣除回收貨值、回扣及折扣。

#### (ii) 服務費

服務費於提供有關服務時確認。

#### (iii) 經營租賃之租金收入

根據經營租賃應收之租金收入會於租 賃期所涵蓋之期間內,以等額在損益 內確認。

### (iv) 利息收入

利息收入按實際利率法累計確認。

### (v) 股息

來自非上市投資之股息收入乃於股東 收取股息之權利確定時確認。

#### (r) 外幣換算

年度內之外幣交易按交易當日之匯率換算。 以外幣計算之貨幣資產及負債按結算日之 匯率換算。匯兑損益於損益內確認。

按歷史成本法以外幣計算之非貨幣資產及 負債,則按交易當日之適用匯率換算。



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#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (r) Translation of foreign currencies (continued)

The results of foreign operations are translated into Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Balance sheet items are translated into Hong Kong dollars at the foreign exchange rates ruling at the balance sheet date. The resulting exchange differences are recognised directly in a separate component of equity.

On disposal of a foreign operation, the cumulative amount of the exchange differences recognised in equity which relate to that foreign operation is included in the calculation of the profit or loss on disposal.

### (s) Borrowing costs

Borrowing costs are expensed in profit or loss in the period in which they are incurred.

#### (t) Related parties

For the purposes of these financial statements, a party is considered to be related to the Group if:

- the party has the ability, directly or indirectly through one or more intermediaries, to control the Group or exercise significant influence over the Group in making financial and operating policy decisions, or has joint control over the Group;
- (ii) the Group and the party are subject to common control;
- (iii) the party is an associate of the Group or a joint venture in which the Group is a venturer;
- (iv) the party is a member of key management personnel of the Group, or a close family member of such an individual, or is an entity under the control, or significant influence of such individuals;
- (v) the party is a close family member of a party referred to in(i) or is an entity under the control or significant influence of such individuals; or
- (vi) the party is a post-employment benefit plan which is for the benefit of employees of the Group or of any entity that is a related party of the Group.

# 1 主要會計政策

(續)

#### (r) 外幣換算(續)

海外業務之業績以接近交易當日之匯率換算為港幣,而資產負債表項目則按結算日之匯率換算為港幣,由此而產生之匯兑差額直接確認於權益之獨立部份。

於出售一項海外業務時,涉及該海外業務 並已於權益確認之累積匯兑差額均計入出 售損益。

#### (s) 借貸成本

借貸成本在產生之期間在損益列作支出。

### (t) 關連人士

就本財務報表而言,以下人士被認為是本 集團之間連人士:

- (i) 該人士有能力直接或間接透過一個或 多個中介人控制本集團或可對本集團 之財政及經營決策作出重大影響,或 共同控制本集團;
- (ii) 本集團與該人士均受共同控制;
- (iii) 該人士屬本集團之聯營公司或本集團 為其中一個合營者之合營企業;
- (iv) 該人士屬本集團之主要管理人員成員之一,或該個別人士之近親家庭成員,或受該個別人士控制或重大影響之公司:
- (v) 該人士屬上文(i)項所指之近親家庭成 員或受該個別人士控制或重大影響之 公司:或
- (vi) 該人士屬提供予本集團或與本集團有關連人士之任何公司之僱員離職後福利計劃。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (t) Related parties (continued)

Close family members of an individual are those family members who may be expected to influence, or be influenced by, that individual in their dealings with the entity.

#### (u) Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Segment revenue, expenses, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis to that segment. For example, segment assets may include inventories, trade receivables and property, plant and equipment. Segment revenue, expenses, assets, and liabilities are determined before intra-group balances and intra-group transactions are eliminated as part of the consolidation process, except to the extent that such intra-group balances and transactions are between group entities within a single segment.

Segment capital expenditure is the total cost incurred during the year to acquire segment assets (both tangible and intangible) that are expected to be used for more than one period.

Unallocated items mainly comprise financial and corporate assets, interest-bearing loans, borrowings, tax balances, corporate and financing expenses.

# 1 主要會計政策

(續)

### (t) 關連人士(續)

個別人士之近親家庭成員乃指該親屬成員 在與公司交易時可能影響或被影響之親屬 成員。

#### (u) 分部報告

分部乃指本集團於特定經濟環境(地區分部)從事提供產品或服務之可區分部份,而該可區分部份所面對之風險及回報與其他分部有所不同。

分部收入、支出、業績、資產及負債包括 分部直接應佔之項目以及可合理分配予該 分部之項目。例如,分部資產可包括存貨、 應收賬款及物業、廠房及設備。分部收入、 支出、資產及負債包含須在編製過程抵銷 之集團內部往來之餘額和集團內部交易, 但同屬一個分部之集團實體之間之集團內 部往來之餘額和交易則除外。

分部資本支出為年內產生以收購預期會使 用超過一年之分部資產(包括有形及無形資 產)之成本總額。

未分配項目主要包括金融及企業資產、附 息貸款、税項結餘、企業及融資費用。



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#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 2 CHANGES IN ACCOUNTING POLICIES

(a) The HKICPA has issued certain new and revised HKFRSs and Interpretations that are first effective or available for early adoption for the current accounting period of the Group and the Company.

There have been no significant changes to the accounting policies applied in these financial statements for the years presented as a result of these developments. However, as a result of the adoption of HKFRS 7, Financial instruments: Disclosures and the amendment to HKAS 1, Presentation of financial statements: Capital disclosures, there have been some additional disclosures provided as follows:

As a result of the adoption of HKFRS 7, the financial statements include expanded disclosure about the significance of the Group's financial instruments and the nature and extent of risks arising from those instruments, compared with the information previously required to be disclosed by HKAS 32, *Financial instruments: Disclosure and presentation*. These disclosures are provided throughout these financial statements, in particular in note 27.

The amendment to HKAS 1 introduces additional disclosure requirements to provide information about the level of capital and the Group's and the Company's objectives, policies and processes for managing capital. These new disclosures are set out in note 25(f).

Both HKFRS 7 and the amendment to HKAS 1 do not have any material impact on the classification, recognition and measurement of the amounts recognised in the financial statements.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period (see note 34).

(b) In prior years, the Group's turnover represented the gross sales value less returns. During the year, the Group has changed its turnover policy by netting off rebates and discounts against turnover so as to follow industry practice. Under the new policy, turnover represented the invoiced value of products sold, net of returns, rebates and discounts. As a result of such change, the Group's turnover for the year has been reduced by \$622,274,000 (2007: \$584,325,000). This new policy does not have impact on the Group's results of operations and financial position.

## 2 會計政策變動

(a) 香港會計師公會已頒佈若干全新及經修訂 之《香港財務報告準則》及詮釋,並於本集 團及本公司之本期會計期間首次生效或可 供提早採納。

在呈示年度之財務報表中採納之會計政策並未因該等新訂及經修訂準則及詮釋而出現任何重大變動。由於採納了《香港財務報告準則》第7號「金融工具:披露」及《香港會計準則》第1號之修訂條文「財務報表之列報:資本披露」,財務報表已披露了苦干額外的內容如下:

由於採納了《香港財務報告準則》第7號,與早前根據《香港會計準則》第32號一「金融工具:披露及列報」須予披露之資料相比,本財務報表包含有關於本集團金融工具之重要性及該等工具所產生之風險性質及程度的披露內容更詳盡。該等披露已載列於本財務報表的不同部份,尤其附註27。

《香港會計準則》第1號之修訂條文引入了額 外的披露要求,以便就資本水平及本集團 管理資本之目標、政策及程序提供資料。 該等新披露已於附註25(f)作出。

《香港財務報告準則》第7號及《香港會計準則》第1號之修訂條文均沒有對在財務報表中所確認之金額之分類、確認及計量構成任何重大的影響。

本集團並無採納任何在當前會計期間尚未 生效之新準則或詮釋(見附註34)。

(b) 於過往年度,本集團之營業額指總銷售價值減回收貨值。於本年度,本集團改變其營業額政策,將營業額扣除回扣及折扣以符合行業慣例。根據新政策,營業額指已售產品之發票值減回收貨值、回扣及折扣。由於該等變動,本集團本年度之營業額減少622,274,000元(二零零七年:584,325,000元)。此新政策對本集團之經營業績及財務狀況概無影響。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 3 TURNOVER

The principal activities of the Group are the manufacture and sale of food and beverages.

Turnover represents the invoiced value of products sold, net of returns, rebates and discounts.

# 3 營業額

本集團之主要業務為製造及銷售食品及 飲品。

營業額指已售貨物之發票值減回收貨值、 回扣及折扣。

## 4 OTHER REVENUE

# 4 其他收入

		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 <b>\$</b> ′000 千元
Interest income Service fee Rental income Change in fair value of financial asset at fair value through	利息收入 服務費 租金收入 按公允值計量且其變動於 損益確認之金融資產之	17,204 37,453 2,091	16,674 28,965 2,090
profit or loss Sundry income	公允值變動 雜項收入	1,294 3,778 61,820	324 3,687 51,740

## 5 PROFIT BEFORE TAXATION

# 5 除税前溢利

Profit before taxation is arrived at after charging/(crediting):

除税前溢利已扣除/(計入):

				2008 二零零八年 \$′000 千元	2007 二零零七年 <b>\$</b> ′000 千元
(a)	Finance costs: Interest on bank loans Finance charges on obligations under finance leases	(a)	融資成本: 銀行貸款利息 融資租賃債務之 財務費用	5,671 3,194	6,899 1,169
				8,865	8,068



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 5 PROFIT BEFORE TAXATION (CONTINUED)

# 5 除税前溢利(續)

Profit before taxation is arrived at after charging/(crediting): (continued)

除税前溢利已扣除/(計入): (續)

2008 二零零八年

			◆参八年 \$′000 千元	—◆◆七年 \$'000 千元
(b)	Staff costs: (Contributions to defined contribution retirement plans Income recognised in respect of: - retirement gratuities	b) 員工成本: 界定供款退休計劃 之供款 以下項目之已確認收入: 一退休金	21,513	19,763
	(note 15(c)(v)) – long service payments	(附註15(c)(v)) 一長期服務金	(579)	(243)
	(note 15(d)(iii))	(附註15(d)(iii))	(195)	(426)
	Retirement costs Equity settled share-based	退休成本 以股份為基礎之支付	20,739	19,094
	payment expenses Salaries, wages and other benefits	之費用 薪酬、工資及其他福利	1,333 448,733	2,775 442,689
			470,805	464,558
			2008	2007
			二零零八年	
			\$'000	\$'000
			千元	千元
(c)	Other items: Amortisation of interests in leasehold land held for own use	(c) 其他項目: 根據經營租賃持有 作自用之租賃土地權益		+π -
(c)	Amortisation of interests in leasehold land held for own use under operating leases	根據經營租賃持有 作自用之租賃土地權益 之攤銷		÷π 227
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊	279	
(c)	Amortisation of interests in leasehold land held for own use under operating leases	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊	279 <b>526</b>	227
(c)	Amortisation of interests in leasehold land held for own use under operating leases  Depreciation  - assets leased out under operating lease  - assets acquired under finance leases  - other assets	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊 一以經營租賃出租之資產 一以融資租賃購入之資產 一其他資產	279 <b>526</b>	227 527
(c)	Amortisation of interests in leasehold land held for own use under operating leases  Depreciation  - assets leased out under operating lease - assets acquired under finance leases - other assets  Impairment losses on trade and	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊 一以經營租賃出租之資 一以融資租賃購入之資 一其他資產 應收賬款及其他應收款	至 526 7,343 99,508	227 527 4,884 104,234
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation  - assets leased out under operating leases  - assets acquired under finance leases  - other assets Impairment losses on trade and other receivables	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊 一以經營租賃出租之資 一以融資租賃購入之資 一其他資產 應收賬款及其他應收款 減值虧損	279 <u>全</u> 526 <u>牵</u> 7,343	227 527 4,884
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation  - assets leased out under operating leases  - assets acquired under finance leases  - other assets Impairment losses on trade and other receivables Auditors' remuneration	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊 一以經營租賃出租之資盈 一以融資租賃購入之資盈 一其他資產 應收賬款及其他應收款 減值虧損 核數師酬金	至 526 7,343 99,508 3,400	227 527 4,884 104,234
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation - assets leased out under operating lease - assets acquired under finance leases - other assets Impairment losses on trade and other receivables Auditors' remuneration - audit services	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊 一以經營租賃出租之資產 一以融資租賃購入之資產 一其他資產 應收賬款及其他應收款 減值虧酬金 一審核服務	至 526 7,343 99,508	227 527 4,884 104,234
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation  - assets leased out under operating leases  - assets acquired under finance leases  - other assets Impairment losses on trade and other receivables Auditors' remuneration	根據經營租賃持有 作自用之租賃土地權益 之攤銷 折舊 一以經營租賃出租之資盈 一以融資租賃購入之資盈 一其他資產 應收賬款及其他應收款 減值虧損 核數師酬金	至 526 7,343 99,508 3,400 3,174	227 527 4,884 104,234 4 2,767
(c)	Amortisation of interests in leasehold land held for own use under operating leases  Depreciation  - assets leased out under operating lease  - assets acquired under finance leases  - other assets  Impairment losses on trade and other receivables  Auditors' remuneration  - audit services  - tax services	根據經營和賃持有 作自用之租賃土地權益 之攤銷 折舊 一以經營租賃出租之資 一以融資租賃購入之資 一其他資產 應收賬款及其他應收款 減值虧酬金 一審核服務 一稅務服務	至 526 7,343 99,508 3,400 3,174	227 527 4,884 104,234 4 2,767 612
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation  - assets leased out under operating leases - assets acquired under finance leases - other assets Impairment losses on trade and other receivables Auditors' remuneration  - audit services - tax services - other services Operating lease charges: minimum lease payments	根據經營和賃持有 作自難銷 折舊 一以經營資和租賃 一以經營資和租賃購入一其數資資政 一其數資資政 一其數方損 應收重虧酬金 一人以融資酬金 一人其數方損 核數審核服服 一一人其 一一人 一一人 一一人 一一人 一一人 一一人 一一人 一一人 一一	至 526 7,343 99,508 3,400 3,174 623 —	227 527 4,884 104,234 4 2,767 612 2,037
(c)	Amortisation of interests in leasehold land held for own use under operating leases  Depreciation  - assets leased out under operating leases  - assets acquired under finance leases  - other assets  Impairment losses on trade and other receivables  Auditors' remuneration  - audit services  - tax services  - other services  Operating lease charges: minimum lease payments  - hire of properties	根據經營和賃持有作之類。	至 526 7,343 99,508 3,400 3,174	227 527 4,884 104,234 4 2,767 612
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation  - assets leased out under operating leases - assets acquired under finance leases - other assets Impairment losses on trade and other receivables Auditors' remuneration  - audit services - tax services - other services Operating lease charges: minimum lease payments - hire of properties - hire of factory machinery	根據經營和 在之難 一之難 一以與一一 一以與一一 一以與一一 一以其他 一以其他 一以其他 一以其他 一以其他 一以其他 一以其他 一人 一人 一人 一人 一人 一人 一人 一人 一人 一人	全 526 7,343 99,508 3,400 3,174 623 - 42,807	227 527 4,884 104,234 4 2,767 612 2,037
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation  - assets leased out under operating leases  - assets acquired under finance leases  - other assets Impairment losses on trade and other receivables Auditors' remuneration  - audit services  - tax services  - other services  Operating lease charges: minimum lease payments  - hire of properties  - hire of factory machinery and equipment	根據信用	至 526 7,343 99,508 3,400 3,174 623 —	227 527 4,884 104,234 4 2,767 612 2,037
(c)	Amortisation of interests in leasehold land held for own use under operating leases Depreciation  - assets leased out under operating leases - assets acquired under finance leases - other assets Impairment losses on trade and other receivables Auditors' remuneration  - audit services - tax services - other services Operating lease charges: minimum lease payments - hire of properties - hire of factory machinery	根據經營和 在之難 一之難 一以與一一 一以與一一 一以與一一 一以其他 一以其他 一以其他 一以其他 一以其他 一以其他 一以其他 一人 一人 一人 一人 一人 一人 一人 一人 一人 一人	全 526 7,343 99,508 3,400 3,174 623 - 42,807	227 527 4,884 104,234 4 2,767 612 2,037



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 6 INCOME TAX IN THE CONSOLIDATED INCOME STATEMENT

# 6 綜合損益報表之 所得稅

- (a) Income tax in the consolidated income statement represents:
- (a) 綜合損益報表內之所得稅代表:

		2008 二零零八年	2007 二零零七年
		_ ◆◆八牛 \$′000	ー令令に中 \$'000
		千元	
Current tax — Hong Kong Profits Tax	本期税項-香港利得税		
Provision for the year	年內撥備	38,016	32,831
Under/(over)-provision in respect of	以往年度之撥備不足/		
prior years	(超額撥備)	294	(539)
		38,310	32,292
Current tax — Outside Hong Kong	本期税項-香港以外地區		
Provision for the year	年內撥備	14,062	6,199
Under-provision in respect of	以往年度之撥備不足		
prior years		98	50
		14,160	6,249
Deferred tax	遞延税項		
Origination and reversal of	源自及撥回暫時差異		
temporary differences		4,590	2,594
Effect of change in tax rate on	税率變動對遞延税項結餘		
deferred tax balance	之影響(附註(i)及(ii))	(,)	
(notes (i) and (ii))		(1,229)	-
		3,361	2,594
		55,831	41,135

The provision for Hong Kong Profits Tax is calculated at 17.5% (2007: 17.5%) of the estimated assessable profits for the year. Taxation for subsidiaries outside Hong Kong is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

#### Notes:

(i) On 27th February, 2008, the Financial Secretary of the Hong Kong SAR Government announced his annual Budget which proposes a cut in the profits tax rate from 17.5% to 16.5% with effect from the fiscal year 2008-09 and a one-off reduction of 75% of the tax payable for the 2007-08 assessment subject to a ceiling of \$25,000. As a result of the above change, current tax payable of the Group and the Company decreased by \$75,000 and \$25,000 respectively; and the deferred tax liabilities of the Group and the Company decreased by \$697,000 and \$671,000 respectively.

香港利得税撥備是按該年度之估計應課税 溢利以17.5%(二零零七年:17.5%)之税率 計算。香港以外地區的附屬公司之税項則 按有關税項司法管轄區適用之現行税率計 算。

#### 附註:

(i) 於二零零八年二月二十七日,香港特別行政區政府財政司司長公佈財政預算案,建議將利得税率由17.5%調低至16.5%,於二零零八至零九財政年度生效,以及一次過寬減二零零七至零八年度評估之應繳稅款的75%,且及本公司的本期應繳稅款分別減少75,000元及25,000元;而本集團及本公司之遞延稅項負債分別減少697,000元及671,000元。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 6 INCOME TAX IN THE CONSOLIDATED INCOME STATEMENT (CONTINUED)

# (a) Income tax in the consolidated income statement represents: (continued)

Notes: (continued)

(iii) On 16th March, 2007, the National People's Congress passed the Corporate Income Tax Law of the PRC (the "new tax law"). Under the new tax law, the statutory income tax rate applicable to the Company's subsidiary in Shenzhen is changed from 15% to 25% progressively within five years from 1st January, 2008 (2008: 18%; 2009: 20%; 2010: 22%; 2011: 25%). For the subsidiary located in Shanghai, the statutory income tax rate is changed from 27% to 25% from 1st January, 2008 and that subsidiary starts its two years' tax holiday from 1st January, 2008 and thereafter enjoys a tax relief of 50% reduction in the income tax rate for a period of 3 years commencing 1st January, 2010.

The new tax law has been applied when measuring the Group's current tax payable and deferred tax assets as at 31st March, 2008. The balance of current tax payable and deferred tax assets increased by \$394,000 and \$532,000 respectively as a result of the change of tax rate.

(b) Reconciliation between tax expense and accounting profit at applicable tax rates:

# 6 綜合損益報表之 所得稅(續)

(a) 綜合損益報表內之所得稅代表: (續)

附註:(續)

(ii) 於二零零七年三月十六日,全國人民代表大會通過《中華人民共和國企業所得稅法》 (「新稅法」)。根據新稅法,適用於五零 八年一月一日起,於五年內由15%逐步變更 為25%(二零零八年:18%;二零零九年: 20%;二零一零年:22%;二零一一年: 25%)。就位於上海的附屬公司而高中。 零零八年一月一日起、法定所得稅率日之 變更至25%,而附屬公司自二零零八年一月 一日起開始其兩年稅務優惠,此後率稅務 減,為期三年。

於二零零八年三月三十一日,在計算本集團之本期應付税項及遞延税項資產時,已採用了新税法。由於税率變更,本期應付税項及遞延税項資產結餘分別增加394,000元及532,000元。

(b) 税項支出與會計溢利以適用税率 計算之對賬:

		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 \$′000 千元
Profit before taxation	除税前溢利	291,812	242,447
Notional tax on profit before taxation, calculated at the rates applicable to profits in the tax jurisdictions concerned Tax effect of non-deductible expenses Tax effect of non-taxable revenue Tax effect of unused tax losses	按有關税項司法管轄區 適用的利得税税率 計算除税前溢利之 税項 不可扣減支出之税務影響 非課税收入之税務影響 未就遞延税項確認且未	53,841 4,542 (4,073)	37,568 1,846 (5,059)
not recognised for deferred tax purposes Tax effect of utilisation of tax losses not previously recognised for	使用之税務虧損之 税務影響 運用未確認之税務虧損 作遞延税項之税務	3,038	18,807
deferred tax purposes  Tax effect of recognising tax losses and deductible temporary differences not previously recognised	影響 確認以往尚未確認之 税項虧損及可扣減 暫時差額之税務影響	(605)	(11,538)
Effect of change in tax rate on deferred tax balance One-off tax reduction	税率變動對遞延税項 結餘之影響 一次性税項減免	(1,229) (75)	(11,336)
Under/(over)-provision in respect of prior years	以往年度税項撥備 不足/(超額撥備)	392	(489)
Actual tax expense	實際税項支出	55,831	41,135

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 7 **DIRECTORS' REMUNERATION**

# 7 董事酬金

Directors' remuneration disclosed pursuant to section 161 of the Hong Kong Companies Ordinance and the Listing Rules is as follows:

根據香港《公司條例》第161條及上市規則 披露之董事酬金如下:

			Salaries, allowances					
		Directors'	and benefits	Discretionary	scheme		Share-based	
			in kind					
			薪金、津貼	酌情發放	退休計劃		以股份為	
		董事袍金	及實物福利	之花紅	供款		基礎的付款	總計
		<b>\$</b> ′000 千元	<b>\$</b> ′000 千元	<b>\$</b> ′000 千元	<b>\$</b> ′000 千元	\$′000 千元	<b>\$</b> ′000 千元	\$'000 
		十元	十元	十元	十元	十元	十元	千元
Executive Directors	執行董事							
Mr. Winston Yau-lai LO	羅友禮先生	157	3,737	2,041	147	6,082	491	6,573
Mr. Laurence P. EISENTRAGER	黎信彥先生 (附註(i))							
(note (i))	( FIJ HT (1) )	54	2,296	1,222	97	3,669	_	3,669
Mr. Eric Fat YU	余發先生	79	1,648	467	107	2,301	165	2,466
Mr. Ambrose	陳錦勝先生							
Kam-shing CHAN	(附註(ii))							
(note (ii))		12	1,815	2,710	50	4,587	152	4,739
Mr. John Shek-hung LAU	劉錫鴻先生							
(note (iii))	(附註(iii))	52	1,902	498	78	2,530	101	2,631
Non-executive Directors	非執行董事							
Ms. Myrna Mo-ching LO	羅慕貞女士	87	_	-	_	87	_	87
Ms. Yvonne Mo-ling LO	羅慕玲女士	77	-	-	-	77	-	77
Independent	獨立非執行董事							
Non-executive								
Directors								
Dr. The Hon. Sir David	李國寶爵士							
Kwok-po LI		256	-	-	-	256	-	256
Mr. Iain F. BRUCE	布魯士先生	227	-	-	-	227	-	227
Mr. Jan P.S. ERLUND	Jan P.S. Erlund 先生	_				250		250
(note (iv))	(附註(iv))	258				258		258
		1,259	11,398	6,938	479	20,074	909	20,983



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 7 DIRECTORS' REMUNERATION (CONTINUED)

# 7 董事酬金(續)

Directors' remuneration disclosed pursuant to section 161 of the Hong Kong Companies Ordinance and the Listing Rules is as follows: (continued) 根據香港《公司條例》第161條及上市規則 披露之董事酬金如下:(續)

		Directors'						
			薪金、津貼	酌情發放				
		董事袍金	及實物福利		供款		基礎的付款	總計
		千元	千元	千元	千元	千元	千元	千元
<b>Executive Directors</b>	執行董事							
Mr. Winston Yau-lai LO	羅友禮先生	157	3,237	2,489	116	5,999	624	6,623
Mr. Ambrose Kam-shing	陳錦勝先生							
CHAN (note (ii))	(附註(ii))	79	3,736	2,139	155	6,109	687	6,796
Mr. Eric Fat YU	余發先生	72	1,459	342	94	1,967	183	2,150
Mr. John Shek-hung LAU	劉錫鴻先生							
(note (iii))	(附註(iii))	79	1,984	429	109	2,601	187	2,788
Non-executive Directors	非執行董事							
Ms. Myrna Mo-ching LO	羅慕貞女士	78	_	_	_	78	_	78
Ms. Yvonne Mo-ling LO	羅慕玲女士	87	-	-	-	87	-	87
Independent Non-executive Directors	獨立非執行董事							
Dr. The Hon. Sir David	李國寶爵士							
Kwok-po LI		245	-	-	-	245	-	245
Mr. lain F. BRUCE	布魯士先生	216	-	-	-	216	-	216
Mr. Jan P.S. ERLUND	Jan P.S. Erlund先生							
(note (iv))	(附註(iv))	156	-	-	-	156	-	156
Mr. Chi-kian SHIU (note (v))	邵志堅先生(附註(v))	120	-	-	-	120	-	120
		1,289	10,416	5,399	474	17,578	1,681	19,259

Share-based payments represent the estimated value of share options granted to the Directors under the Company's share option scheme. The value of these share options is measured according to the Group's accounting policies for share-based payment transactions as set out in note 1(n)(iv).

The details of these benefits in kind, including the principal terms and number of options granted, are disclosed under the paragraph "Share option scheme" in the Report of the Directors and note 26.

以股份為基礎的付款指根據本公司之購股權計劃授予董事之購股權的估計價值。此等購股權之價值乃根據附註1(n)(iv)所載本集團就以股份為基礎之付款交易採用的會計政策而計量。

此等實物福利(包括已授出之購股權之主要條款及數目)之詳情已於董事會報告書「購股權計劃」一段及附註26中披露。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 7 DIRECTORS' REMUNERATION (CONTINUED)

#### Notes:

- (i) Mr. Laurence P. EISENTRAGER was appointed as an Executive Director on 20th July, 2007. The emoluments reported above represented emoluments received after his appointment as an Executive Director.
- (ii) Mr. Ambrose Kam-shing CHAN resigned as an Executive Director on 25th July, 2007.
- (iii) Mr. John Shek-hung LAU retired as an Executive Director on 1st December, 2007.
- (iv) Mr. Jan P.S. ERLUND was appointed as an Independent Non-executive Director on 6th July, 2006.
- (v) Mr. Chi-kian SHIU retired as an Independent Non-executive Director on 11th September, 2006.

## 7 董事酬金(續)

#### 附註:

- (i) 黎信彥先生於二零零七年七月二十日獲委 任為執行董事。上述之酬金為其獲委任為 執行董事後所收取之酬金。
- (ii) 陳錦勝先生於二零零七年七月二十五日辭 任執行董事。
- (iii) 劉錫鴻先生於二零零七年十二月一日退任 執行董事。
- (iv) Jan P.S. Erlund先生於二零零六年七月六日 獲委任為獨立非執行董事。
- (v) 邵志堅先生於二零零六年九月十一日退任 獨立非執行董事。

#### 8 INDIVIDUALS WITH HIGHEST EMOLUMENTS

Of the five individuals with the highest emoluments, four (2007: three) are Directors whose emoluments are disclosed in note 7. The emoluments in respect of the one individual (2007: two individuals) are as follows:

## 8 最高酬金人士

在五名最高酬金人士中,四名(二零零七年:三名)為董事,彼等之酬金於附註7中披露。其餘一名(二零零七年:兩名)最高酬金人士之酬金如下:

		2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元
Salaries and other emoluments Retirement scheme contributions Discretionary bonuses Share-based payments	薪金及其他酬金 退休計劃供款 酌情發放之花紅 以股份為基礎的付款	1,875 74 509 158	4,595 194 669 234
		2,616	5,692

Share-based payments represent the estimated value of share options granted to the individuals under the Company's share option scheme. The value of these share options is measured according to the Group's accounting policies for share-based payment transactions as set out in note 1(n)(iv). The principal terms of the share option scheme are disclosed under the paragraph "Share option scheme" in the Report of the Directors and note 26.

以股份為基礎的付款指根據本公司之購股權計劃授予個別人士之購股權的估計價值。此等購股權之價值乃根據附註1(n)(iv)所載本集團就以股份為基礎之付款交易採納的會計政策而計量。購股權計劃之主要條款已於董事會報告書「購股權計劃」一段及附註26中披露。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

# INDIVIDUALS WITH HIGHEST EMOLUMENTS (CONTINUED)

The emoluments of the one individual (2007: two individuals) with the highest emoluments are within the following bands:

#### 最高酬金人士 8 (續)

一名(二零零七年:兩名)最高酬金人士之 酬金介乎以下組別:

		2008 二零零八年 Number 人數	2007 二零零七年 Number 人數
\$2,000,001 to \$2,500,000	2,000,001元至2,500,000元	-	1
\$2,500,001 to \$3,000,000	2,500,001元至3,000,000元	1	-
\$3,000,001 to \$3,500,000	3,000,001元至3,500,000元	-	1

#### 9 PROFIT ATTRIBUTABLE TO EQUITY SHAREHOLDERS OF THE COMPANY

The consolidated profit attributable to equity shareholders of the Company includes a profit of \$204,463,000 (2007: \$133,779,000) which has been dealt with in the financial statements of the Company.

Reconciliation of the above amount to the Company's profit for the year:

# 本公司股權持有人 應佔溢利

本公司股權持有人應佔綜合溢利包括已列 入本公司財務報表中之溢利204,463,000元 (二零零七年:133,779,000元)。

上述金額與本公司本年度溢利之對賬:

		2008 二零零八年 \$′000 千元	2007 二零零七年 \$'000 千元
Amount of consolidated profit attributable to equity shareholders dealt with in the Company's financial statements Dividends from subsidiaries attributable to the profits of the previous financial year, approved and paid during the year	已列入本公司財務報表之 本公司股權持有人應佔 綜合溢利金額 來自附屬公司上一個財政年度 溢利,並於本年度批准及 支付之股息	204,463	133,779 4,088
Company's profit for the year (note 25(b))	本公司之本年度溢利 (附註25(b))	223,675	137,867

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外・以港幣計算)

## 10 DIVIDENDS

# 10 股息

- (a) Dividends payable to equity shareholders of the Company attributable to the year
- (a) 應付予本公司股權持有人之 本年度股息

	2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元
Interim dividend declared and paid of 2.8 cents per ordinary share (2007: 2.8 cents per ordinary share) (note 25)  Final dividend proposed after the balance sheet date of 8.7 cents per ordinary share (2007: 6.7 cents per ordinary share) Special dividend proposed after the balance sheet date of 10.0 cents per ordinary share (2007: 10.0 cents per ordinary share)	28,315 88,216 101,398	28,197 67,669 100,999
	217,929	196,865

The final and special dividends proposed after the balance sheet date have not been recognised as liabilities at the balance sheet date.

於結算日後擬派之末期及特別股息並不確 認為於結算日之負債。

- (b) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the year
- (b) 屬於上一財政年度,並於本年度 批准及支付予本公司股權持有人 之股息

	2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元
Final dividend in respect of the previous financial year, approved and paid during the year, of 6.7 cents per ordinary share (2007: 6.7 cents per ordinary share) (note 25)  Special dividend in respect of the previous financial year, approved and paid during the year, of 10.0 cents per ordinary share (2007: 10.0 cents per ordinary share) (note 25)  Special dividend in respect of the previous financial year, approved and paid during the year, of 10.0 cents per ordinary share (2007: 10.0 cents per ordinary share) (mote 25)	67,706	67,404
(note 25)	101,054	100,603
	168,760	168,007



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#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外・以港幣計算)

## 11 EARNINGS PER SHARE

## (a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to equity shareholders of the Company of \$211,208,000 (2007: \$173,901,000) and the weighted average number of 1,010,332,000 ordinary shares (2007: 1,006,101,000 ordinary shares) in issue during the year, calculated as follows:

Weighted average number of ordinary shares

# 11 每股盈利

#### (a) 每股基本盈利

每股基本盈利乃根據本公司股權持有人應佔溢利211,208,000元(二零零七年:173,901,000元)及本年度內已發行普通股之加權平均股數1,010,332,000股(二零零七年:1,006,101,000股普通股)計算。普通股之加權平均股數之計算如下:

普通股之加權平均股數

		2008 二零零八年 Number of shares 股份數目 ′000 千股	2007 二零零七年 Number of shares 股份數目 '000 千股
Issued ordinary shares at 1st April (note 25(c)) Effect of share options exercised	於四月一日之已發行普通股 (附註25(c)) 已行使之購股權的影響	1,007,036 3,296	1,003,288 2,813
Weighted average number of ordinary shares for the year (note (b))	本年度普通股之加權平均股數 (附註(b))	1,010,332	1,006,101

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 11 EARNINGS PER SHARE (CONTINUED)

## (b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to equity shareholders of the Company of \$211,208,000 (2007: \$173,901,000) and the weighted average number of 1,016,659,000 ordinary shares (2007: 1,012,797,000 ordinary shares) after adjusting for the effects of all dilutive potential ordinary shares, calculated as follows:

Weighted average number of ordinary shares (diluted)

## 11 每股盈利(續)

#### (b) 每股攤薄盈利

每股攤薄盈利乃根據本公司股權持有人應佔溢利211,208,000元(二零零七年:173,901,000元)及就所有具潛在攤薄盈利之普通股之影響作出調整後之普通股加權平均股數1,016,659,000股(二零零七年:1,012,797,000股普通股)計算如下:

普通股之加權平均股數(攤薄)

	2008 二零零八年 Number of shares 股份數目 ′000 千股	2007 二零零七年 Number of shares 股份數目 ′000 千股
ordinary shares for the year (note (a)) (附註(a) Effect of deemed issue of 假設因根	通股之加權平均股數 a)) 1,010,332 據本公司之購股權計劃 方式發行普通股之影響 6,327	1,006,101 6,696
Weighted average number of 本年度普 ordinary shares (diluted) for the year (攤薄)	通股之加權平均股數 <b>1,016,659</b>	1,012,797



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 12 SEGMENT REPORTING

Segment information is presented in respect of the Group's geographical segments. Information relating to geographical segments based on the location of assets is chosen because this is in line with the Group's internal management information reporting system.

No business segment analysis of the Group is presented as all the Group's turnover and trading result are generated from the manufacture and sale of food and beverages.

## 12 分部報告

分部資料乃就本集團之地區分部呈報。由 於按資產所在地區分部呈報之資料可配合 本集團之內部資訊管理系統,故此選擇此 為分部呈報資料之形式。

由於本集團之營業額及經營業績全部來自 生產及銷售食品及飲品,故無提呈業務分 部之資料。

		Hong I				Australia and New Zealand North America 澳洲及新西蘭 北美洲							
		2008 二零零八年 \$'000 千元		2008 二零零八年 \$'000 千元		2008 二零零八年 \$'000 千元		2008 二零零八年 \$'000 千元		2008 二零零八年 \$'000 千元		2008 二零零八年 \$'000 千元	
Revenue from external customers Other revenue from	來自外間顧客 之收入 來自外界人士	1,280,705	1,099,407	511,572	473,819	279,752	217,374	344,355	318,536	-	-	2,416,384	2,109,136
external parties	之其他收入	3,861	5,955	37,112	28,632	-	-	-	54	20,847	17,099	61,820	51,740
Total revenue	總收入	1,284,566	1,105,362	548,684	502,451	279,752	217,374	344,355	318,590	20,847	17,099	2,478,204	2,160,876
Segment result Unallocated operating income and expenses	分部業績 未分配經營收入 及費用	235,027	221,620	75,752	76,766	57,468	40,337	(22,547)	(49,357)			345,700 (45,023)	289,366 (38,851)
Profit from operations Finance costs Income tax	經營溢利 融資成本 所得税											300,677 (8,865) (55,831)	250,515 (8,068) (41,135)
Profit for the year	本年度溢利											235,981	201,312
Depreciation and amortisation for the year	本年度之折舊 及攤銷	49,925	47,722	24,197	31,252	19,651	15,767	13,883	15,131			107,656	109,872
Impairment losses on trade and other receivables	應收賬款及其他 應收款減值虧損	16	(1,168)	180	(206)	3,079	451	125	927			3,400	4



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 12 SEGMENT REPORTING (CONTINUED)

# 12 分部報告(續)

		Hong Kong 香港		Australia and Mainland China New Zealand 中國內地 澳洲及新西蘭			North Ai 北美				
		2008 二零零八年 \$'000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 <b>\$</b> '000 千元	2008 二零零八年 \$'000 千元	2007 二零零七年 <b>\$</b> '000 千元	2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 \$'000 千元	2007 二零零七年 \$'000 千元
Segment assets Unallocated assets	分部資產 未分配之資產	694,910	661,632	393,484	349,247	288,233	253,593	213,698	210,421	1,590,325 430,342	1,474,893 403,538
Total assets	總資產									2,020,667	1,878,431
Segment liabilities Unallocated liabilities	分部負債 未分配之負債	220,610	186,304	160,001	131,373	41,908	28,562	29,340	28,224	451,859 144,959	374,463 158,480
Total liabilities	總負債									596,818	532,943
Capital expenditure incurred during the year	本年度產生之資本支出	44,136	63,762	38,020	18,795	1,863	47,554	3,959	4,828	87,978	134,939

Revenue from external customers by location of customers is as follows:

以顧客所在地區分部之來自外間顧客收入 如下:

		2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元
Hong Kong	香港	1,259,376	1,195,114
Mainland China	中國內地	363,131	228,554
Australia and New Zealand	澳洲及新西蘭	285,208	221,987
North America	北美洲	409,030	379,177
Others	其他	99,639	84,304
		2,416,384	2,109,136



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 13 FIXED ASSETS

# 13 固定資產

# (a) The Group

# (a) 本集團

				, plant and equipr 業、廠房及設備				Interests in leasehold land held	
		Land and							
		buildings held for own use	and equipment	and office equipment	Motor vehicles	Sub-total	Investment property		fixed assets
		TOT OWIT USE						根據經營	
		持有		裝置、				租賃持有作	
		作自用的	工廠機器	傢俬及				自用之租賃	固定
		土地及樓宇	及設備	辦公室設備	汽車		投資物業	土地權益	資產總計
		\$'000 	\$'000 	\$′000 	\$'000 	\$'000 	\$′000 	\$'000 	\$'000 
Cost:	成本值:								
At 1st April, 2006	於二零零六年四月一日	534,039	940,256	140,008	69,366	1,683,669	22,698	7,337	1,713,704
Exchange adjustments	匯兑調整	13,538	30,732	1,134	367	45,771	-	341	46,112
Additions	添置	5,067	104,216	9,903	15,753	134,939	-	-	134,939
Disposals	出售	(294)	(31,440)	(4,580)	(6,679)	(42,993)	-	-	(42,993)
At 31st March, 2007	於二零零七年三月三十一日	552,350	1,043,764	146,465	78,807	1,821,386	22,698	7,678	1,851,762
Accumulated amortisation, depreciation and impairment losses:	累計攤銷、折舊及減值 虧損:								
At 1st April, 2006	於二零零六年四月一日	164,442	655,354	109,269	53,741	982,806	12,293	1,973	997,072
Exchange adjustments	匯兑調整	3,066	17,477	902	248	21,693	-	90	21,783
Charge for the year	本年度折舊	17,955	70,314	12,394	8,455	109,118	527	227	109,872
Written back on disposals	出售時撥回	(112)	(30,649)	(4,143)	(6,633)	(41,537)	-	-	(41,537)
At 31st March, 2007	於二零零七年三月三十一日	185,351	712,496	118,422	55,811	1,072,080	12,820	2,290	1,087,190
Net book value:	賬面淨值:								
At 31st March, 2007	於二零零七年三月三十一日	366,999	331,268	28,043	22,996	749,306	9,878	5,388	764,572



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 13 FIXED ASSETS (CONTINUED)

## 13 固定資產(續)

## (a) The Group (continued)

### (a) 本集團(續)

				, plant and equipr 業、廠房及設備				Interests in leasehold land held	
		Land and							
		buildings held		and office					
						Sub-total			
								根據經營	
		持有		裝置、				租賃持有作	
		作自用的	工廠機器	傢俬及				自用之租賃	固定
		土地及樓宇	及設備	辦公室設備	汽車		投資物業	土地權益	資產總計
		\$'000	\$'000	\$'000	\$'000	\$'000	\$′000	\$'000	\$'000
Cost:	成本值:								
At 1st April, 2007	於二零零七年四月一日	552,350	1,043,764	146,465	78,807	1,821,386	22,698	7,678	1,851,762
Exchange adjustments	匯兑調整	18,297	54,227	1,983	1,209	75,716	_	759	76,475
Additions	添置	227	69,082	9,949	6,857	86,115	_	1,863	87,978
Disposals	出售	-	(12,365)	(7,598)	(7,282)	(27,245)	-	-	(27,245)
At 31st March, 2008	於二零零八年三月三十一日	570,874	1,154,708	150,799	79,591	1,955,972	22,698	10,300	1,988,970
Accumulated amortisation, depreciation and impairment losses:	累計攤銷、折舊及減值 虧損:								
At 1st April, 2007	於二零零七年四月一日	185,351	712,496	118,422	55,811	1,072,080	12,820	2,290	1,087,190
Exchange adjustments	匯兑調整	6,193	35,385	1,624	899	44,101	_	226	44,327
Charge for the year	本年度折舊	18,289	69,963	10,460	8,139	106,851	526	279	107,656
Written back on disposals	出售時撥回	-	(9,727)	(7,247)	(7,172)	(24,146)	-	-	(24,146)
At 31st March, 2008	於二零零八年三月三十一日	209,833	808,117	123,259	57,677	1,198,886	13,346	2,795	1,215,027
Net book value:	賬面淨值:								
At 31st March, 2008	於二零零八年三月三十一日	361,041	346,591	27,540	21,914	757,086	9,352	7,505	773,943



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 13 FIXED ASSETS (CONTINUED)

## 13 固定資產(續)

### (b) The Company

### (b) 本公司

				plant and equip 業、廠房及設備				
		Land and buildings held for						
				equipment 裝置、				
		作自用的 土地及樓宇 \$'000	工廠機器 及設備 \$'000	<b>傢俬及</b> 辦公室設備 <b>\$′000</b>	汽車 \$′000	小計 <b>\$</b> ′000	投資物業 <b>\$</b> ′000	固定 資產總計 \$′000
Cost:	成本值:							
At 1st April, 2006 Additions	於二零零六年四月一日添置	141,773	354,890 41,122	63,618 2,825	57,506 11,094	617,787 55,041	22,698	640,485 55,041
Disposals	出售	-	(24,993)	(845)	(6,793)	(32,631)	-	(32,631)
At 31st March, 2007	於二零零七年三月三十一日	141,773	371,019	65,598	61,807	640,197	22,698	662,895
Accumulated depreciation:	累計折舊:							
At 1st April, 2006	於二零零六年四月一日	51,258	309,660	56,604	44,805	462,327	12,293	474,620
Charge for the year Written back on disposals	本年度折舊 出售時撥回	4,214 –	19,581 (24,906)	3,008 (844)	4,951 (6,793)	31,754 (32,543)	527 –	32,281 (32,543)
At 31st March, 2007	於二零零七年三月三十一日	55,472	304,335	58,768	42,963	461,538	12,820	474,358
Net book value:	賬面淨值:							
At 31st March, 2007	於二零零七年三月三十一日	86,301	66,684	6,830	18,844	178,659	9,878	188,537

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 13 FIXED ASSETS (CONTINUED)

## 13 固定資產(續)

### (b) The Company (continued)

## (b) 本公司(續)

				plant and equip 業、廠房及設備				
		Land and buildings held for		Fixtures, furniture and office	Motor		Investment	
		own use	equipment	equipment	vehicles	Sub-total	property	assets
				装置、				
		作自用的	工廠機器	傢俬 及				固定
		土地及樓宇	及設備	辦公室設備			投資物業	資產總計
		\$'000	\$′000	\$'000	\$′000	\$'000	\$'000	\$'000
Cost:	成本值:							
At 1st April, 2007	於二零零七年四月一日	141,773	371,019	65,598	61,807	640,197	22,698	662,89
Additions	添置	-	24,485	5,616	4,949	35,050	-	35,050
Disposals	出售	-	(6,563)	(4,360)	(6,807)	(17,730)	-	(17,73
At 31st March, 2008	於二零零八年三月三十一日	141,773	388,941	66,854	59,949	657,517	22,698	680,21
Accumulated depreciation:	累計折舊:							
At 1st April, 2007	於二零零七年四月一日	55,472	304,335	58,768	42,963	461,538	12,820	474,35
Charge for the year	本年度折舊	4,213	19,788	3,144	7,000	34,145	526	34,67
Written back on disposals	出售時撥回	-	(6,531)	(4,199)	(6,787)	(17,517)	-	(17,51
At 31st March, 2008	於二零零八年三月三十一日	59,685	317,592	57,713	43,176	478,166	13,346	491,51
Net book value:	賬面淨值:							
At 31st March, 2008	於二零零八年三月三十一日	82,088	71,349	9,141	16,773	179,351	9,352	188,70



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

### 13 FIXED ASSETS (CONTINUED)

#### 13 固定資產(續)

## (c) The analysis of net book value of properties is as follows:

#### (c) 物業之賬面淨值之分析如下:

		The Group 本集團		The Cor 本公	
		2008	2007	2008	2007
		二零零八年	二零零七年	二零零八年	二零零七年
		\$'000	\$'000	\$'000	\$'000
		千元		千元	
In Hong Kong	在香港				
– medium-term leases	一中期租約	202,606	211,518	91,440	96,179
Outside Hong Kong	香港以外地區				
– freehold	一永久業權	117,232	114,701	_	-
– medium-term leases	- 中期租約	33,896	33,348	_	_
– short-term leases	一短期租約	24,164	22,698	_	_
		377,898	382,265	91,440	96,179
Representing:	代表:				
Land and buildings held for	持有作自用之土地及樓宇				
own use	刊有正百川之工地区接了	361,041	366,999	82,088	86,301
Investment property	投資物業	9,352	9,878	9,352	9,878
Interests in leasehold land	根據經營租賃持有作自用	-	,	•	·
held for own use under	之租賃土地權益				
operating leases		7,505	5,388	_	-
		377,898	382,265	91,440	96,179

### (d) Fixed assets held under finance leases

In addition to the leasehold land classified as being held under finance leases, the Group and the Company have factory machinery and equipment held under finance leases expiring from 1 to 10 years. None of the leases includes contingent rentals.

During the year, additions to the factory machinery and equipment of the Group and the Company financed by finance leases amounted to \$6,697,000 (2007: \$33,710,000) and \$Nil (2007: \$6,573,000) respectively.

At the balance sheet date, the net book value of the factory machinery and equipment held under finance leases of the Group and the Company amounted to \$38,077,000 (2007: \$35,292,000) and \$5,505,000 (2007: \$6,573,000) respectively. The Group's and the Company's obligations under finance leases are secured by the lessor's charge over the leased assets.

#### (d) 以融資租賃持有之固定資產

除列作以融資租賃持有之租賃土地外,本 集團及本公司透過於一至十年內到期之融 資租賃,持有工廠機器及設備。融資租賃 並無包括或有租金。

年內,本集團及本公司分別透過為數 6,697,000元(二零零七年:33,710,000元)及 零元(二零零七年:6,573,000元)之融資租 賃添置工廠機器及設備。

於結算日,本集團及本公司以融資租賃 持有之工廠機器及設備之賬面淨值分別 為38,077,000元(二零零七年:35,292,000元)及5,505,000元(二零零七年:6,573,000元)。本集團及本公司融資租賃之債務乃以 該租賃資產作為抵押。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 13 FIXED ASSETS (CONTINUED)

### (e) Fixed assets leased out under operating leases

The Group and the Company lease out an investment property under an operating lease. The lease runs for an initial period of three years, with an option to renew the lease after that date at which time all terms are renegotiated. The lease does not include contingent rentals.

The total future minimum lease payments under the noncancellable operating lease are receivable as follows:

### 13 固定資產(續)

### (e) 根據經營租賃租出之固定資產

本集團及本公司以一項經營租賃租出投資物業。該項租賃初步為期三年,並且有權 選擇在到期日後續期,屆時所有條款均可 重新商定。該項租賃並無包括或有租金。

根據不可解除之經營租賃在日後應收之最 低租賃付款總額如下:

	The Group and the Company 本集團及本公司		
	2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元	
Within 1 year — 年內 After 1 year but within 5 years — 年後但五年內	870 -	2,090 870	
	870	2,960	

#### (f) The fair value of investment property

The fair value of investment property at 31st March, 2008 is \$31,200,000 (2007: \$25,800,000) which is estimated on the basis of capitalisation of the net rental income with due allowance for reversionary income potential. The valuation was carried out by an independent firm of surveyors, Jones Lang LaSalle Sallmanns Limited (2007: Sallmanns (Far East) Limited), who have among their staff members of the Hong Kong Institute of Surveyors with recent experience in the location and category of property being valued.

#### (f) 投資物業之公允值

投資物業於二零零八年三月三十一日之公允值為31,200,000元(二零零七年:25,800,000元),此乃將淨租金收入資本化並計入租約屆滿後續約時淨租金收入增加的可能性為基礎進行重新計量。估值乃乃國立測量師行仲量聯行西門有限公司(二零零七年:西門(遠東)有限公司)進行,其部分職員為香港測量師學會的資深專業會員,在所估值房產的地區及類別具有近期相關之經驗。

#### 14 INTEREST IN SUBSIDIARIES

#### 14 附屬公司權益

			The Company 本公司		
		2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元		
Unlisted investments, at cost Amounts due from subsidiaries	非上市投資,按成本值 應收附屬公司款項	93,072 847,638	93,072 855,602		
Less: Impairment losses	減:減值虧損	940,710 (668,910)	948,674 (661,911)		
		271,800	286,763		



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 14 INTEREST IN SUBSIDIARIES (CONTINUED)

At 31st March, 2008 and 2007, amounts due from subsidiaries are unsecured, interest-free and have no fixed terms of repayment.

Impairment losses on interest in subsidiaries represent the write down of the carrying values of the investment cost and receivables from certain subsidiaries to their recoverable amounts.

The following list contains the particulars of the subsidiaries of the Group. The class of shares held is ordinary unless otherwise stated.

All of these are controlled subsidiaries as defined under note 1(c) and have been consolidated into the Group's financial statements.

### 14 附屬公司權益(續)

於二零零八年及二零零七年三月三十一日, 應收附屬公司款項屬無抵押、免息及無固 定還款期。

附屬公司權益之減值虧損指將來自若干附 屬公司之投資成本及應收款之賬面值撇減 至其可收回金額。

下表載有本集團附屬公司之詳情。除另有 註明外,本集團持有之附屬公司股份均為 普通股。

此等附屬公司均為附註1(c)所界定之受控制 附屬公司,並在本集團之財務報表內綜合 計算。

Name of company	Place of incorporation and operation	Particulars of issued and paid-up capital	nd Proportion of		Principal activities
公司名稱	註冊成立及 營業地點	已發行及 繳足股本詳情	held by the Company 本公司 持有 %	held by a subsidiary 附屬 公司持有 %	主要業務
Vitasoy Holdings N.V.	Netherlands Antilles 荷蘭安的列斯	US\$6,100 6,100美元	100	-	Investment holding 投資控股
Vitasoy International B.V.	Netherlands 荷蘭	EUR22,500 22,500歐元	-	100	Investment holding 投資控股
Vitasoy (UK) Investments Company Limited	United Kingdom 英國	GBP2 2英鎊	100	-	Investment holding 投資控股
Vitasoy USA Inc.	United States of America 美國	Common stock: US\$12,061,000 普通股: 12,061,000美元	-	100	Manufacture and sale of soy related products 生產及銷售豆製產品

Convertible series A preferred stock: US\$38,400,000 可換股A類 優先股: 38,400,000美元

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 14 INTEREST IN SUBSIDIARIES (CONTINUED) 14 附屬公司權益(續)

Name of company 公司名稱	Place of incorporation and operation 註冊成立及 營業地點	Particulars of issued and paid-up capital 已發行及 繳足股本詳情	Proport ownership 擁有權權 held by the Company 本公司 持有 %	o interest	Principal activities 主要業務
Shenzhen Vitasoy (Guang Ming) Foods and Beverage Company Limited (note (i)) 深圳維他(光明) 食品飲料有限公司 (附註(i))	People's Republic of China 中華人民共和國	Registered capital: RMB80,000,000 註冊資本: 人民幣 80,000,000元	70	-	Manufacture and sale of beverages 生產及銷售飲品
Vitasoy (China) Investments Company Limited 維他奶(中國) 投資有限公司	Hong Kong 香港	\$20 20元	100	-	Investment holding 投資控股
Vitasoy (Shanghai) Company Limited (note (ii)) 維他奶 (上海)有限公司 (附註(ii))	People's Republic of China 中華人民共和國	Registered capital: RMB191,476,367 註冊資本: 人民幣 191,476,367元	-	100	Manufacture and sale of beverages 生產及銷售飲品
Vita International Holdings Limited 維他國際集團有限公司	Hong Kong 香港	\$20 20元	100	-	Investment holding 投資控股
Vitasoy Australia Products Pty. Ltd.	Australia 澳洲	V class shares: A\$8,925,000 V類股: 8,925,000澳元 N class shares: A\$8,575,000 N類股: 8,575,000澳元	_	51	Manufacture and sale of beverages 生產及銷售飲品



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 14 INTEREST IN SUBSIDIARIES (CONTINUED)

## 14 附屬公司權益(續)

Name of company 公司名稱	Place of incorporation and operation 註冊成立及 營業地點	Particulars of issued and paid-up capital 已發行及 繳足股本詳情	Proport ownership 擁有權權 held by the Company 本公司 持有 %	interest	Principal activities 主要業務
Vitasoy Australia Food Products Pty. Ltd. (note (iii)) (附註(iii))	Australia 澳洲	A <b>\$</b> 175 175澳元	-	100	Dormant 暫無營業
Vitasoja (Macau) Limitada 維他奶(澳門)有限公司	Macau 澳門	MOP100,000 澳門幣100,000元	100	-	Distribution of beverages 分銷飲品
Produtos De Soja Hong Kong (Macau) Limitada 香港荳品(澳門) 有限公司	Macau 澳門	MOP10,000 澳門幣10,000元	-	100	Dormant 暫無營業
Vitaland Services Limited 維他天地服務有限公司	Hong Kong 香港	\$3,000,000 3,000,000元	100	-	Operation of tuck shops 經營食物部
Hong Kong Gourmet Limited 香港美食有限公司	Hong Kong 香港	\$20 20元	-	100	Provision of catering services 提供餐飲服務
The Hong Kong Soya Bean Products Company, Limited 香港荳品有限公司	Hong Kong 香港	\$20 20元	100	-	Property investment 物業投資
Vitasoy Distributors (Singapore) Pte. Ltd.	Singapore 新加坡	S\$2,500,000 新加坡幣2,500,000元	100	-	Dormant 暫無營業
Vitasoy Investment Holdings Limited (note (iv)) 維他奶投資控股 有限公司 (附註(iv))	Hong Kong 香港	\$1 1元	100	-	Investment holding 投資控股

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 14 INTEREST IN SUBSIDIARIES (CONTINUED)

#### 14 附屬公司權益(續)

Name of company 公司名稱	Place of incorporation and operation 註冊成立及 營業地點	Particulars of issued and paid-up capital 已發行及 缴足股本詳情	Proport ownership 擁有權權 held by the Company 本公司 持有 %	interest	Principal activities 主要業務
Vitasoy Holdings (Malta) Limited (note (v)) (附註(v))	Malta 馬爾他	Ordinary shares: A\$2,999 普通股: 2,999澳元 Deferred shares: A\$1 遞延股份:	-	100	Investment holding 投資控股
Vitasoy International Investment Limited (note (vi)) 維他奶國際投資 有限公司 (附註(vi))	Hong Kong 香港	1澳元 \$1 1元	100	-	Investment holding 投資控股
Vitasoy Investment (Singapore) Pte. Ltd. (note (vii)) (附註(vii))	Singapore 新加坡	S\$10,000 新加坡幣 10,000元	-	100	Investment holding 投資控股

#### Notes:

- (i) Shenzhen Vitasoy (Guang Ming) Foods and Beverage Company Limited is a sino-foreign equity joint venture established in the People's Republic of China and is to be operated for 20 years up to 2011.
- (ii) Vitasoy (Shanghai) Company Limited is a wholly foreign owned subsidiary established in the People's Republic of China and is to be operated for 50 years up to 2045.
- (iii) The Group has an effective interest in 51% of the equity of Vitasoy Australia Food Products Pty. Ltd..
- (iv) Vitasoy Investment Holdings Limited was incorporated on 17th July, 2007
- (v) Vitasoy Holdings (Malta) Limited was incorporated on 24th September,
- (vi) Vitasoy International Investment Limited was incorporated on 5th December, 2007.
- (vii) Vitasoy Investment (Singapore) Pte. Ltd. was incorporated on 10th March, 2008.

#### 附註:

- (i) 深圳維他(光明)食品飲料有限公司為於中華人民共和國註冊成立之中外合資合營企業,經營期為二十年,至二零一一年止。
- (ii) 維他奶(上海)有限公司為於中華人民共和國註冊成立之外資全資附屬公司,經營期 為五十年,至二零四五年止。
- (iii) 本集團持有Vitasoy Australia Food Products Pty. Ltd. 51%之實質權益。
- (iv) 維他奶投資控股有限公司於二零零七年七月十七日註冊成立。
- (v) Vitasoy Holdings (Malta) Limited於二零零七年九月二十四日註冊成立。
- (vi) 維他奶國際投資有限公司於二零零七年十 二月五日註冊成立。
- (vii) Vitasoy Investment (Singapore) Pte. Ltd.於二零零八年三月十日註冊成立。



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#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 15 EMPLOYEE RETIREMENT BENEFITS

The Group operates and participates in a number of defined contribution and defined benefit retirement plans in Hong Kong and outside Hong Kong.

#### (a) Defined contribution retirement plans

(i) The Group operates a defined contribution retirement plan, Vitasoy International Holdings Limited Staff Provident Fund, which is available for all eligible staff employed by the Group in Hong Kong and Macau before 1st August, 2000. The plan is funded by contributions from employees and the Group, both of which contribute sums representing 5%–7.5% of basic salaries. Forfeited contributions are credited to members' accounts in accordance with the rules of the plan. The plan is administered by trustees with the assets held separately from those of the Group. The employees are entitled to 100% of the employer's contributions after 10 complete membership years, or at an increasing scale of between 50% to 90% after completion of 5 to 9 membership years.

Staff employed by the Group in Hong Kong not joining the defined contribution retirement plan are required to join the Group's mandatory provident fund plan under the Hong Kong Mandatory Provident Fund Schemes Ordinance. The mandatory provident fund plan is a defined contribution retirement plan administered by an independent corporate trustee. Under the plan, the Group and the employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of \$20,000. Contributions to the plan vest immediately.

### 15 僱員退休計劃

本集團在香港及香港以外地區設立及參加 多項界定供款及界定福利退休計劃。

#### (a) 界定供款退休計劃

(i) 本集團為所有於二零零零年八月一日 之前在香港及澳門受聘為本集團之合 資格員工設立一項界定供款退休計 (維他奶國際集團有限公司職員及本 (維他奶國際集團有限公司職員及本 )。該計劃之資金來自僱員及本 題之供款。雙方供款金額為底薪之5% 至7.5%。沒收供款均根據計劃之規則 撥入計劃成員之賬戶。該計劃交由 產分開處理。在參予計劃滿10年後, 僱員可享有全部僱主供款,而參予計 劃達5至9年可享有之僱主供款百分比 則由50%逐步增至90%。

受僱於本集團而並無參加界定供款退休計劃之香港僱員,必須根據香港《強制性公積金計劃條例》參加本積團之強制性公積金計劃。強制性公積金計劃為一項界定供款退休計劃,立法團受託人管理。根據該計劃,本集團及其僱員各按僱員有關收入(有關收入之每月上限為20,000元)之5%向計劃供款。向計劃支付之供款即時生效。

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) 財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated)

(EXPressed II Horig Kong dollars driless otherwise indicated) (除另有説明外,以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

#### (a) Defined contribution retirement plans (continued)

- (ii) Employees of the subsidiaries in the People's Republic of China (the "PRC") are members of the central pension scheme operated by the PRC government. The Group is required to contribute a certain percentage of employees' remuneration to the central pension scheme to fund the benefits. The only obligation for the Group with respect to the central pension scheme is the associated required contributions under the central pension scheme. Contributions to the plan vest immediately.
- (iii) For employees in Australia, contributions are made by the Group to a registered superannuation fund for its employees, at 9% of the employees' salaries. The assets of the scheme are held separately by an independent administered fund. Contributions to the plan vest immediately.
- covered by a defined contribution retirement plan under section 401(k) of the Internal Revenue Code. The plan provides for voluntary employee contributions, which represent a salary deferral for U.S. income tax purposes, of up to 100% of each employee's annual salary, subject to a cap of US\$15,000. The Group also contributes an annual amount in respect of each employee's self contribution. The amount of the Group's annual contribution is limited by the lesser of (i) 50% of each employee's annual contribution, and (ii) 6% of each employee's gross annual salary. The employees are entitled to 100% of the employer's contributions after 4 complete years' service, or at an increasing scale of between 25% to 75% after completion of 1 to 3 years' service.

Where there are employees who leave prior to vesting fully in the contributions, the forfeited employer's contributions shall be used to reduce the future contributions of the employer. During the year, forfeited contributions of \$202,000 (2007: \$51,000) were utilised. At the balance sheet date, the total amount of forfeited contributions which are available to reduce the contributions payable in the future years was \$Nil (2007: \$72,000).

## 15 僱員退休計劃

(續)

- (a) 界定供款退休計劃(續)
  - (ii) 設於中華人民共和國(「中國」)之附屬 公司之僱員均參加由中國政府設立之 中央退休金計劃。本集團須按僱員酬 金之某一百分比向中央退休金計劃供 款。本集團就中央退休金計劃所須履 行之唯一責任為向中央退休金計劃供 款。向計劃支付之供款即時生效。
  - (iii) 澳洲僱員方面,本集團須按僱員薪酬之9%向一項為其僱員而設之註冊退休基金供款。計劃資產由獨立管理之基金分開持有。向計劃支付之供款即時生效。
  - (iv) 美國之合資格僱員根據Internal Revenue Code第401(k)條受一項界定供款退休計劃保障。該計劃規定僱員須按其薪金作出自願供款(就美國入息稅而言屬於延遲發放之薪金),最高可達僱員年薪之100%,惟以15,000美元為上限。本集團亦就每名僱員之代款額按年供款。本集團之每年供款額按年供款。本集團之每年供款额以下列兩者中之較低金額之6%。服务名僱員之全年薪金總額之6%。服務年資達4年的僱員可享有全部僱主供款,而服務年資達1至3年可享在定僱主供款百分比則由25%逐步增至75%。

如僱員在未享有全部供款前離職, 因此沒收之僱主供款將用於扣減日 後之僱主供款。年內,本集團已動用 202,000元(二零零七年:51,000元) 之沒收供款。於結算日,共有零元 (二零零七年:72,000元)之沒收供款 可用於扣減往後應付供款。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

#### (b) Defined benefit retirement plans

At 31st March, 2008, the Group and the Company recognised employee retirement benefit assets/(liabilities) in respect of the following employee retirement benefits:

## 15 僱員退休計劃

#### (b) 界定退休福利計劃

於二零零八年三月三十一日,本集團及本公司就下列僱員退休福利確認僱員退休福 利資產/(負債):

			The Group 本集團		npany 司
		2008 二零零八年 \$'000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 \$′000 千元	2007 二零零七年 <b>\$′</b> 000 千元
Employee retirement benefit assets	僱員退休福利資產				
<ul><li>retirement gratuities (note (c))</li></ul>	- 退休金 (附註(c))	3,327	2,220	3,629	2,436
Employee retirement benefit liabilities	僱員退休福利負債				
<ul><li>long service payments (note (d))</li></ul>	一長期服務金 (附註(d))	(2,034)	(2,418)	(1,914)	(2,283)

#### (c) Retirement gratuities

Employees of the Group in Hong Kong and Macau, who have completed a prescribed minimum period of services and joined the Group before a specific date, are entitled to retirement gratuities upon retirement age. The gratuity is based on the last month's salary and the number of years of service.

A funded defined benefit retirement plan, Vitasoy International Holdings Limited Defined Benefit Scheme, was established for the retirement gratuities. The defined benefit retirement plan is administered by an independent corporate trustee, with assets held separately from those of the Group. The plan is funded by contributions from the Group in accordance with an independent actuary's recommendation.

The latest actuarial valuation of the plan was at 31st March, 2008 and was prepared by qualified staff of HSBC Life (International) Limited, who are members of the Society of Actuaries of the United States of America, using the projected unit credit method. The valuation indicates that the Group's obligation under this defined benefit retirement plan is 123% (2007: 150%) covered by the plan assets held by the trustee.

#### (c) 退休金

本集團在香港及澳門之僱員在服務年資達 到一段指定之最短期限及於指定日期之前 加入本集團,均可在屆退休年齡時領取退 休金。金額視乎最後所領月薪及服務年資 而定。

本集團為退休金成立一項資助界定福利退休計劃一維他奶國際集團有限公司界定福利計劃。該項界定福利退休計劃由獨立公司信託人管理,其資產與本集團之資產分開處理。該計劃由本集團按照獨立精算師之建議作出供款。

該計劃之最新精算估值乃於二零零八年三月三十一日由滙豐人壽保險(國際)有限公司之合資格職員(為美國精算師學會之會員)採用預算單位信貸法進行。有關估值顯示本集團根據該界定福利退休計劃所須履行之責任其中123%(二零零七年:150%)受信託人持有之計劃資產保障。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

## (c) Retirement gratuities (continued)

(i) The amounts recognised in the balance sheets are as follows:

## 15 僱員退休計劃

#### (c) 退休金(續)

(i) 於資產負債表確認之金額如下:

		The Group The Co 本集團 本公			
		2008 二零零八年 <b>\$′</b> 000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 <b>\$′</b> 000 千元	2007 二零零七年 <b>\$′</b> 000 千元
Present value of wholly funded obligations Fair value of plan assets Net unrecognised actuarial gains	全面資助責任之現值 計劃資產之公允值 未確認之精算收益淨額	(79,545) 97,684 (14,812)	(60,610) 91,089 (28,259)	(76,108) 95,090 (15,353)	(58,314) 88,842 (28,092)
Employee retirement benefit assets	僱員退休福利資產	3,327	2,220	3,629	2,436

A portion of the above asset is expected to be recovered after more than one year. However, it is not practicable to segregate this amount from the amounts receivable in the next twelve months, as future contributions will also relate to future services rendered and future changes in actuarial assumptions and market conditions. The Group expects to pay \$563,000 in contributions to the defined benefit retirement plan during the year ending 31st March, 2009.

(ii) Plan assets consist of the following:

預期上述資產部分可於超過一年後收回:然而,由於未來供款亦涉及日後提供之服務及日後在精算假設及市況上可能出現之變動,故將此款額自未來十二個月內所應收取之金額中抽離並不可行。本集團預期截至二零零九年三月三十一日止年度將為界定福利退休計劃供款支付563,000元。

#### (ii) 計劃資產包括:

			The Group 本集團 2008 2007 二零零八年 二零零七年 \$'000 \$'000 千元 千元		The Company 本公司	
		二零零八年			2007 二零零七年 \$'000 千元	
Equity securities Bonds Cash	股本證券 債券 現金	71,505 14,751 11,428	61,030 15,485 14,574	69,606 14,359 11,125	59,524 15,103 14,215	
		97,684	91,089	95,090	88,842	



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

## 15 僱員退休計劃

- (c) Retirement gratuities (continued)
- (c) 退休金(續)
- (iii) Movements in the present value of the defined benefit obligations are as follows:
- (iii) 界定福利責任之現值變動如下:

		The Group 本集團		The Company 本公司	
		2008	2007	2008	2007
		二零零八年	二零零七年	二零零八年	二零零七年
		\$'000	\$'000	\$'000	\$'000
		千元		千元	
At 1st April	於四月一日	(60,610)	(52,659)	(58,314)	(50,977)
Benefits paid by the plan	計劃已付福利	5,470	2,474	5,412	2,474
Current service cost	現有服務成本	(3,947)	(3,519)	(3,719)	(3,336)
Interest cost	利息成本	(2,458)	(2,338)	(2,362)	(2,263)
Actuarial losses	精算虧損	(18,000)	(4,568)	(17,125)	(4,212)
At 31st March	於三月三十一日	(79,545)	(60,610)	(76,108)	(58,314)

(iv) Movements in fair value of plan assets are as follows:

(iv) 計劃資產之公允值變動如下:

		The Group 本集團		The Company 本公司	
		2008	2007	2008	2007
		二零零八年 \$'000	二零零七年 \$'000	二零零八年 <b>\$′000</b>	二零零七年 \$'000
		千元		千元	千元
At 1st April	於四月一日	91,089	78,181	88,842	76,400
Group's contributions	本集團向計劃已付供款		540	400	40.5
paid to the plan	1 4d 7 / 15 fd	528	510	420 (5.443)	406
Benefits paid by the plan	計劃已付福利	(5,470)	(2,474)	(5,412)	(2,474)
Actuarial expected return	計劃資產之精算預計	4.073	4 270	4.740	4.176
on plan assets	回報	4,872	4,278	4,748	4,176
Actuarial gains	精算收益	6,665	10,594	6,492	10,334
At 31st March	於三月三十一日	97,684	91,089	95,090	88,842

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

## 15 僱員退休計劃

#### (c) Retirement gratuities (continued)

#### (c) 退休金(續)

(v) Net income recognised in consolidated profit or loss is as follows: (v) 於綜合損益確認之淨收入如下:

		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 \$′000 千元
Current service cost Interest cost Actuarial expected return on plan assets	現有服務成本 利息成本 計劃資產之精算預計回報	(3,947) (2,458) 4,872	(3,519) (2,338) 4,278
Net actuarial gains recognised	已確認精算收益淨額	2,112	1,822
		579	243

The net income is recognised in the following line items in the consolidated income statement: 上述淨收入列入綜合損益報表中之項 目如下:

		2008 二零零八年 \$′000 千元	2007 二零零七年 \$'000 千元
Cost of sales	銷售成本	193	93
Marketing, selling and distribution expenses	推廣、銷售及分銷費用	98	19
Administrative expenses	行政費用	266	74
Other operating expenses	其他經營費用	22	57
		579	243

The actual return on plan assets of the Group (taking into account all changes in the fair value of the plan assets excluding contributions paid and received) was net income of \$11,537,000 (2007: \$14,870,000).

本集團之計劃資產之實際回報(計及計劃資產公允值之所有變動,惟不包括已付及已收供款)為淨收入11,537,000元(二零零七年:14,870,000元)。

(vi) The principal actuarial assumptions used as at 31st March, 2008 are as follows:

(vi) 於二零零八年三月三十一日所採用之 主要精算假設如下:

	The Group and the Company 本集團及本公司	
	2008 二零零八年	2007 二零零七年
Discount rate	2.45% 5.50% 4.50%	4.25% 5.50% 3.50%

The expected rate of return on plan assets is based on the portfolio as a whole and exclusively on historical returns, without adjustments.

計劃資產之預計回報率乃以整體組合及未經調整之歷史回報為基準。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

### 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

### 15 僱員退休計劃 (續)

### (c) Retirement gratuities (continued)

(c) 退休金(續)

(vii) Historical information

(vii) 歷史資料

				The Group 本集團		
		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 \$'000 千元	2006 二零零六年 \$'000 千元	2005 二零零五年 <b>\$</b> ′000 千元	2004 二零零四年 \$'000 千元
Present value of the defined benefit obligations Fair value of plan assets	界定福利責任之現值計劃資產之公允值	(79,545) 97,684	(60,610) 91,089	(52,659) 78,181	(53,917) 72,192	(54,248) 74,154
Surplus in the plan	計劃盈餘	18,139	30,479	25,522	18,275	19,906
Experience adjustments arising on plan liabilities Experience adjustments	來自計劃負債之經驗調整 來自計劃資產之經驗調整	2	(1,932)	3,506	3,177	(3,086)
arising on plan assets		6,665	10,594	5,280	(4,957)	25,101

		The Company 本公司				
		2008 二零零八年 \$'000 千元	2007 二零零七年 \$'000 千元	2006 二零零六年 \$'000 千元	2005 二零零五年 \$'000 千元	2004 二零零四年 \$'000 千元
Present value of the defined benefit obligations Fair value of plan assets	界定福利責任之現值計劃資產之公允值	(76,108) 95,090	(58,314) 88,842	(50,977) 76,400	(52,463) 70,740	(52,919) 72,704
Surplus in the plan	計劃盈餘	18,982	30,528	25,423	18,277	19,785
Experience adjustments arising on plan liabilities Experience adjustments arising on plan assets	來自計劃負債之經驗調整 來自計劃資產之經驗調整	(23) 6,492	(1,687) 10,334	3,495 5,160	3,145 (4,851)	(2,929)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

#### (d) Long service payments

Under the Hong Kong Employment Ordinance, the Group is obliged to make lump sum payments on cessation of employment in certain circumstances to certain employees who have completed at least five years of service with the Group. The amount payable is dependent on the employees' final salary and years of service, and is reduced by entitlements accrued under the Group's retirement plans that are attributable to contributions made by the Group. The Group does not set aside any assets to fund any remaining obligations.

An actuarial valuation of long service payments was also carried out at 31st March, 2008, by qualified staff of HSBC Life (International) Limited, who are members of the Society of Actuaries of the United States of America, using the projected unit credit method.

(i) The amounts recognised in the balance sheets are as follows:

## 15 僱員退休計劃

#### (d) 長期服務金

根據香港《僱傭條例》,本集團須在若干情況下終止僱用為本集團服務至少五年之僱員時向彼等支付一筆過款項。所須支付之金額視乎僱員最後所領薪酬及服務年資而定,並相應削減根據本集團退休計劃累計而屬於本集團所作供款之權益。本集團並未預留資產以提供履行任何剩餘責任所需之資金。

長期服務金亦於二零零八年三月三十一日 由滙豐人壽保險(國際)有限公司之合資格 職員(為美國精算師學會之會員)採用預算 單位信貸法進行精算估值。

(i) 於資產負債表確認之金額如下:

	The Group 本集團		The Company 本公司	
	2008	2007	2008	2007
	二零零八年	二零零七年	二零零八年	二零零七年
	\$'000	\$'000	<b>\$</b> ′000	\$′000
	千元	千元	千元	千元
Present value of 無資助責任之現值 unfunded obligations  Net unrecognised 未確認精算收益淨額 actuarial gains	(368)	(121)	(37)	(10)
	(1,666)	(2,297)	(1,877)	(2,273)
Employee retirement 僱員退休福利負債 benefit liabilities	(2,034)	(2,418)	(1,914)	(2,283)



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

## 15 僱員退休計劃

(d) Long service payments (continued)

- (d) 長期服務金(續)
- (ii) Movements in the present value of the defined benefit obligations are as follows:
- (ii) 界定福利責任之現值變動如下:

		The Group 本集團		The Company 本公司	
		2008	2007	2008	2007
		二零零八年	二零零七年	二零零八年	二零零七年
		\$'000	\$'000	\$'000	\$'000
		千元		千元	
At 1st April	於四月一日	(121)	(602)	(10)	(437)
Benefits paid	已付福利	189	107	139	107
Current service cost	現有服務成本	(40)	(13)	(5)	(8)
Interest cost	利息成本	(5)	(26)	-	(19)
Actuarial (losses)/gains	精算(虧損)/收益	(391)	413	(161)	347
At 31st March	於三月三十一日	(368)	(121)	(37)	(10)

- (iii) Net income recognised in consolidated profit or loss is as follows:
- (iii) 於綜合損益確認之淨收入如下:

		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 \$'000 千元
Current service cost Interest cost Net actuarial gains recognised	現有服務成本 利息成本 已確認精算收益淨額	(40) (5) 240	(13) (26) 465
		195	426

The net income is recognised in the following line items in the consolidated income statement:

上述淨收入列入綜合損益報表中之 項目如下:

		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 \$′000 千元
Cost of sales Marketing, selling and distribution	銷售成本 推廣、銷售及分銷費用	58	111
expenses		31	92
Administrative expenses	行政費用	73	153
Other operating expenses	其他經營費用	33	70
		195	426

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 15 EMPLOYEE RETIREMENT BENEFITS (CONTINUED)

## 15 僱員退休計劃

- (d) Long service payments (continued)
  - (iv) The principal actuarial assumptions used as at 31st March, 2008 are as follows:
- (d) 長期服務金(續)
  - (iv) 於二零零八年三月三十一日所採用之 主要精算假設如下:

		The Group and 本集團及	
		2008 二零零八年	2007 二零零七年
Discount rate Future salary increases	貼現率 未來薪酬增幅	2.45% 4.50%	4.25% 3.50%

(vii) Historical information

(vii) 歷史資料

		The G 本集	
		2008 二零零八年 \$'000 千元	2007 二零零七年 <b>\$</b> ′000 千元
Present value of unfunded obligations	無資助責任之現值	(368)	(121)
Experience adjustments arising on plan liabilities	來自計劃負債之經驗調整	(180)	(437)

		The Company 本公司		
		2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元	
Present value of unfunded obligations	無資助責任之現值	(37)	(10)	
Experience adjustments arising on plan liabilities	來自計劃負債之經驗調整	(137)	(351)	



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 16 INCOME TAX IN THE BALANCE SHEET

### 16 資產負債表之所得税

(a) Current tax recoverable and payable in the balance sheets represents:

(a) 資產負債表之應收回及應付現期 税項代表:

		The Group 本集團		The Company 本公司	
		2008 二零零八年 <b>\$'</b> 000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 <b>\$′</b> 000 千元	2007 二零零七年 <b>\$</b> ′000 千元
Provision for Hong Kong Profits Tax for the year Provisional Profits Tax paid	本年度香港利得税 撥備 已繳付之預繳利得税	(38,016) 25,773	(32,831) 28,127	(35,105) 22,186	(29,633) 24,975
Taxation outside Hong Kong	香港以外地區税項	(12,243) (6,525)	(4,704) (2,657)	(12,919) -	(4,658) -
		(18,768)	(7,361)	(12,919)	(4,658)

Summary 概要

			The Group 本集團		npany 司
		2008 二零零八年 \$'000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 <b>\$</b> ′000 千元
Current tax recoverable Current tax payable	應收回現期税項 應付現期税項	675 (19,443)	– (7,361)	– (12,919)	– (4,658)
		(18,768)	(7,361)	(12,919)	(4,658)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 16 INCOME TAX IN THE BALANCE SHEET (CONTINUED)

# 16 資產負債表之所得税

### (b) Deferred tax assets and liabilities recognised:

The components of deferred tax assets and liabilities recognised in the balance sheets and the movements during the year are as follows:

#### (b) 已確認遞延税項資產及負債:

於資產負債表確認之遞延税項資產及負債 及年內之變動如下:

The Group 本集團

At 31st March, 2008	於二零零八年 三月三十一日	(35,717)	15,554	(5)	12,381	(7,787)
Exchange adjustments Charged to profit or loss	匯兑調整 於損益扣除	(180) (757)	76 (1,474)	(86)	664 (1,044)	560 (3,361)
At 1st April, 2007	於二零零七年四月一日	(34,780)	16,952	81	12,761	(4,986)
At 31st March, 2007	於二零零七年 三月三十一日	(34,780)	16,952	81	12,761	(4,986)
(Charged)/credited to profit or loss	於損益(扣除)/計入	(2,906)	(533)	(1,799)	2,644	(2,594)
Exchange adjustments	匯兑調整	(189)	149	-	247	207
At 1st April, 2006	於二零零六年四月一日	(31,685)	17,336	1,880	9,870	(2,599)
Deferred tax arising from:	來自各項之遞延 税項:					
		\$'000	\$'000	\$'000	\$'000	\$'000
		折舊免税額	未來利潤	退休福利	撥備	總計
		超出有關 折舊之	税務虧損之	僱員		
		depreciation	tax losses	benefits	Provisions	Total
		of related	benefit of	retirement		
		in excess	Future	Employee		
		allowances				
		Depreciation				



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) 財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 16 INCOME TAX IN THE BALANCE SHEET (CONTINUED)

16 資產負債表之所得稅

(b) Deferred tax assets and liabilities recognised: (continued)

(b) 已確認遞延税項資產及負債: (續)

The Company

本公司

		Depreciation allowances in excess of related depreciation 超出有關 折舊之 折舊免税額 \$'000	Employee retirement benefits 僱員 退休福利 \$'000 千元	Provisions 撥備 \$′000 千元	Total 總計 \$′000 千元
Deferred tax arising from:	來自各項之遞延税項:				
At 1st April, 2006 Charged to profit or loss	於二零零六年四月一日 於損益扣除	(9,155) (3,647)	1,763 (1,790)	2,342 (104)	(5,050) (5,541)
At 31st March, 2007	於二零零七年三月三十一日	(12,802)	(27)	2,238	(10,591)
At 1st April, 2007 (Charged)/credited to profit or loss	於二零零七年四月一日 於損益(扣除)/計入	(12,802)	(27)	2,238	(10,591)
At 31st March, 2008	於二零零八年三月三十一日	(265)	(25)	2,026	(475)

Summary 概要

		The Group 本集團		npany 司
	2008 二零零八年 \$'000 千元	2007 二零零七年 \$'000 千元	2008 二零零八年 \$'000 千元	2007 二零零七年 \$'000 千元
Net deferred tax assets 於資產負債表確認之 recognised on the	4,249	6,374	-	-
balance sheets	(12,036)	(11,360)	(11,066)	(10,591)
	(7,787)	(4,986)	(11,066)	(10,591)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 16 INCOME TAX IN THE BALANCE SHEET (CONTINUED)

#### (c) Deferred tax assets not recognised

In accordance with the accounting policy set out in note 1(o), the Group has not recognised deferred tax assets in respect of tax losses of \$478,953,000 (2007: \$462,120,000) as it is not probable that future taxable profits against which the losses can be utilised will be available in the relevant tax jurisdictions and entities.

Included in unrecognised tax losses is an amount of \$17,728,000 (2007: \$57,245,000) and \$450,803,000 (2007: \$395,365,000) which can be carried forward for up to five years and twenty years respectively from the year in which the loss originated. The remaining balance of \$10,422,000 (2007: \$9,510,000) does not expire under current tax legislation.

## 16 資產負債表之所得税

#### (c) 未確認之遞延税項資產

根據附註1(o)所載之會計政策,本集團並無確認有關於稅務虧損478,953,000元(二零零七年:462,120,000元)之遞延稅項資產,原因在有關稅項司法管轄區及實體不大可能產生未來應課稅溢利以抵銷有關虧損。

根據現行税例,未確認税務虧損中有 17,728,000元(二零零七年:57,245,000元) 及450,803,000元(二零零七年:395,365,000元)將可分別自產生日起五年及二十年 屆滿。其餘10,422,000元(二零零七年:9,510,000元)稅務虧損不會根據現行稅法逾 期屆滿。

#### 17 OTHER FINANCIAL ASSET

### 17 其他金融資產

		The Group and 本集團及	
		2008 二零零八年 \$'000 千元	2007 二零零七年 \$'000 千元
Financial asset at fair value through profit or loss	按公允值計量且其變動於損益 確認之金融資產	-	14,347

The 2007 balance represented a long-term structured deposit contract with a bank with principal amount of US\$2,000,000 and maturity date in September 2008.

During the year, the contract has been early terminated.

二零零七年之結餘指與一間銀行訂立之長期結構性存款合約,其本金額為2,000,000 美元,於二零零八年九月到期。

年內,該合約已提早終止。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 18 INVENTORIES

18 存貨

(a) Inventories in the balance sheets comprise:

(a) 資產負債表中的存貨包括:

			The Group 本集團		npany 司
		2008 二零零八年 \$'000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 <b>\$′</b> 000 千元	2007 二零零七年 \$'000 千元
Raw materials Finished goods	原料 製成品	155,283 113,134	112,959 99,339	68,932 31,525	51,029 33,934
		268,417	212,298	100,457	84,963

(b) The analysis of the amount of inventories recognised as an expense is as follows:

(b) 已確認為開支之存貨金額分析 如下:

		The Group 本集團		
	2008 20 二零零八年 二零零七 \$'000 \$'0			
Carrying amounts of inventories sold 已售存貨之賬面值 Write down of inventories	1,365,757 3,788	1,212,754 13,366		
	1,369,545	1,226,120		

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) 財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

### 19 TRADE AND OTHER RECEIVABLES

### 19 應收賬款及其他應收款

		The Group 本集團		The Company 本公司	
		2008 二零零八年 \$'000 千元	2007 二零零七年 \$'000 千元	2008 二零零八年 <b>\$′</b> 000 千元	2007 二零零七年 \$'000 千元
receivable	脹款及應收票據 ≼賬撥備 (附註19(b))	383,309 (4,637)	352,145 (2,111)	237,910	250,805 (534)
Other debtors, deposits 其他原	應收款、按金及 寸款項	378,672 42,623	350,034 42,876	237,540	250,271 9,064
		421,295	392,910	247,588	259,335

The amount of the Group's and the Company's other debtors, deposits and prepayments expected to be recovered or recognised as expense after more than one year is \$6,595,000 (2007: \$5,937,000) and \$1,755,000 (2007: \$740,000) respectively. All of the other trade and other receivables are expected to be recovered or recognised as expense within one year.

本集團及本公司預期於一年後收回或確認為支出之其他應收款、按金及預付款項分別為6,595,000元(二零零七年:5,937,000元)及1,755,000元(二零零七年:740,000元)。所有其他應收賬款及其他應收款預期於一年內收回或確認為支出。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 19 TRADE AND OTHER RECEIVABLES (CONTINUED)

#### (a) Ageing analysis

Included in trade and other receivables are trade debtors and bills receivable (net of allowance for doubtful debts) with the following ageing analysis as of the balance sheet date:

## 19 應收賬款及其他應收款

#### (a) 賬齡分析

於結算日,在應收賬款及其他應收款中, 應收賬款及應收票據(已扣除呆賬撥備)之 賬齡分析如下:

		The G 本集		The Company 本公司		
		2008 二零零八年 \$'000 千元	2007 二零零七年 \$′000 千元	2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元	
Current	未到期	284,660	257,196	173,643	178,360	
Less than 1 month past due 1 to 3 months past due More than 3 months but less than 12 months past	逾期少於一個月 逾期一至三個月 逾期超過三個月但少於 十二個月	83,341 9,714	83,514 7,777	63,203 694	69,149 2,762	
due More than 12 months past due	逾期超過十二個月	865 92	1,364 183	-	-	
Amounts past due	逾期金額	94,012	92,838	63,897	71,911	
		378,672	350,034	237,540	250,271	

The Group's credit policies are set out in note 27(a).

#### (b) Impairment of trade debtors and bills receivable

Impairment losses in respect of trade debtors and bills receivable are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade debtors and bills receivable directly (see note 1(h)(i)).

本集團之信貸政策載於附註27(a)。

#### (b) 應收賬款及應收票據之減值

除非本集團信納日後收回該筆款項的可能性渺茫,應收賬款及應收票據之減值虧損使用撥備賬記錄,若可收回的可能性渺茫,有關減值虧損直接於應收賬款中撇銷(見附註1(h)(i))。

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) 財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除兄有铅明从,以法敝計管)

## 19 TRADE AND OTHER RECEIVABLES (CONTINUED)

## (b) Impairment of trade debtors and bills receivable (continued)

The movement in the allowance for doubtful debts during the year is as follows:

## 19 應收賬款及其他應收款

#### (b) 應收賬款及應收票據減值 (續)

呆賬撥備於年內之變動如下:

		The G		The Company 本公司		
		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 <b>\$</b> ′000 千元	2008 二零零八年 <b>\$'</b> 000 千元	2007 二零零七年 \$′000 千元	
At 1st April Exchange adjustments Impairment loss recognised/	於四月一日 匯兑調整 減值虧損之確認/(撥回)	2,111 163	6,432 7	534 –	5,584 –	
(reversed) Uncollectible amounts written	不可收回金額之撇銷	3,400	4	(5)	(1,183)	
off		(1,037)	(4,332)	(159)	(3,867)	
At 31st March	於三月三十一日	4,637	2,111	370	534	

At 31st March, 2008, the Group's and the Company's trade debtors and bills receivable of \$4,637,000 (2007: \$2,111,000) and \$370,000 (2007: \$534,000) respectively were individually determined to be impaired. The individually impaired receivables related to customers that were in financial difficulties. The Group does not hold any collateral over these balances.

## (c) Trade debtors and bills receivable that are not impaired

The ageing analysis of trade debtors and bills receivable that are neither individually nor collectively considered to be impaired are set out in note 19(a).

Receivables that were neither past due nor impaired relate to a wide range of customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

於二零零八年三月三十一日,本集團及本公司之應收賬款及票據分別4,637,000元(二零零七年:2,111,000元)及370,000元(二零零七年:534,000元)乃個別釐定為予以減值。該等個別釐定為予以減值之應收款與有財務困難之客戶有關。本集團並無就此等結餘持有任何抵押品。

#### (c) 並無減值之應收賬款及應收票據

並無個別或集體被視為減值之應收賬款及 應收票據賬齡分析載列於附註19(a)。

無逾期亦無減值的應收款項,與近期並無拖欠還款紀錄的廣範客戶有關。

逾期但並無減值之應收款與多名獨立客戶 有關,該等客戶對本集團的信貸紀錄良好。 根據過往經驗,管理層認為,由於信貸質 素並無重大變動,且結餘仍被視作可全數 收回,因此該等結餘毋須減值撥備。本集 團並無就此等結餘持有任何抵押品。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 20 BANK DEPOSITS AND CASH AND CASH EQUIVALENTS

# 20 銀行存款與現金及現金等值項目

		The G 本集		The Company 本公司		
		2008 二零零八年 \$′000 千元	2007 二零零七年 \$'000 千元	2008 二零零八年 \$′000 千元	2007 二零零七年 <b>\$</b> ′000 千元	
Cash at bank and in hand Bank deposits maturing within 3 months when placed	銀行結存及庫存現金 存款期少於三個月之 銀行存款	127,076 402,723	106,629 355,097	11,253 376,076	8,160 303,464	
Cash and cash equivalents Bank deposits maturing after 3 months but within 1 year when placed	現金及現金等值項目 存款期介乎於三個月至 一年之銀行存款	529,799 18,962	461,726 23,984	387,329 9,963	311,624 11,532	
		548,761	485,710	397,292	323,156	

#### 21 AMOUNTS DUE FROM SUBSIDIARIES

The amounts due from subsidiaries are unsecured, interestfree and have no fixed terms of repayment. The entire balance is expected to be recovered within one year.

#### 21 應收附屬公司款項

應收附屬公司款項均為無抵押及免息, 且無固定還款期。全部結餘可望於一年內 償還。

#### 22 TRADE AND OTHER PAYABLES

### 22 應付賬款及其他應付款

	The G 本集		The Company 本公司		
	2008 二零零八年 \$'000 千元	2007 二零零七年 \$′000 千元	2008 二零零八年 \$′000 千元	2007 二零零七年 \$'000 千元	
Trade creditors and bills 應付賬款及應付票據 payable Accrued expenses and 應計費用及其他應付款 other payables	221,094	179,693 199,840	126,105 78,278	119,908 69,613	
- Circi payables	458,677	379,533	204,383	189,521	

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 22 TRADE AND OTHER PAYABLES (CONTINUED)

All of the trade and other payables are expected to be settled within one year, except customer deposits amounting to \$15,406,000 (2007: \$15,145,000) for the Group and \$14,421,000 (2007: \$14,268,000) for the Company which are expected to be settled after more than one year.

Included in trade and other payables are trade creditors and bills payable with the following ageing analysis as of the balance sheet date:

#### 22 應付賬款及其他應付款(續)

本集團預期所有應付賬款及其他應付款 將於一年內償還,惟本集團15,406,000元 (二零零七年:15,145,000元)及本公司 14,421,000元(二零零七年:14,268,000元) 之客戶按金則預期於一年後償還。

於結算日,在應付賬款及其他應付款中, 應付賬款及應付票據之賬齡分析如下:

		The G		The Company 本公司			
		2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元	2008 二零零八年 <b>\$′</b> 000 千元	2007 二零零七年 \$′000 千元		
By due date	以到期日計算						
Due within 1 month or on	到期日少於一個月或						
demand	按要求	193,596	163,583	111,892	113,240		
Due after 1 month but	到期日為一個月至						
within 3 months	三個月	21,955	12,424	9,431	3,479		
Due after 3 months but	到期日為三個月至	2	077	4.045	407		
within 6 months	六個月	2,527	977	1,813	487		
Due over 6 months	到期日超過六個月	3,016	2,709	2,969	2,702		
		221,094	179,693	126,105	119,908		

#### 23 BANK LOANS (UNSECURED)

#### 23 銀行貸款(無抵押)

At 31st March, 2008, the bank loans were repayable as follows:

於二零零八年三月三十一日,銀行貸款須 於下列期限償還:

		The Group 本集團			
	2008 二零零八年 \$'000 千元	2007 二零零七年 \$′000 千元			
Within 1 year — 一年內 After 1 year but within 2 years — 年後但兩年內	47,190 21,419	27,005 69,960			
	68,609	96,965			

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 23 BANK LOANS (UNSECURED) (CONTINUED)

One of the Group's banking facilities is subject to the fulfilment of a covenant relating to a balance sheet ratio of the Group, as is commonly found in lending arrangements with financial institutions. If the Group were to breach the covenant, the drawn down facility would become payable on demand. The Group regularly monitors its compliance with the covenant. Further details of the Group's management of liquidity risk are set out in note 27(b). As at 31st March, 2008, the Group had complied with the covenant.

#### 24 OBLIGATIONS UNDER FINANCE LEASES

At 31st March, 2008, the Group and the Company had obligations under finance leases repayable as follows:

## (a) The Group

## 23 銀行貸款(無抵押)(續)

本集團其中一項銀行信貸須符合一項與本集團之資產負債表比率有關之契諾,這定與財務機構訂立貸款安排時的常見規要定備若本集團違反有關契諾,則須按要本集團定提取之信貸額。本集團定期監控理遭守有關契諾的情況。有關本集團管理流動資金風險之詳情載於附註27(b)。於二零數八年三月三十一日,本集團已遵守該契諾。

#### 24 融資租賃之債務

於二零零八年三月三十一日,本集團及本公司根據融資租賃須償還之債務如下:

#### (a) 本集團

		200		2007		
		二零零		二零零		
		Present		Present		
		value of the	Total	value of the	Total	
		minimum	minimum			
		lease	lease			
		payments	payments	payments	payments	
		最低租賃	最低租賃	最低租賃	最低租賃	
		付款之現值	付款總額	付款之現值	付款總額	
		\$′000	\$′000	\$′000	\$′000	
		千元	千元			
Within 1 year	一年內	6,873	9,560	7,533	10,311	
After 1 year but within	一年後但兩年內					
2 years		9,209	11,321	5,317	7,464	
After 2 years but within	兩年後但五年內					
5 years		17,237	20,689	14,068	18,037	
After 5 years	五年後	2,700	3,288	8,388	9,504	
		29,146	35,298	27,773	35,005	
		36,019	44,858	35,306	45,316	
Less: Total future interest	減:未來利息費用總額					
expenses			(8,839)		(10,010)	
Present value of lease	租賃債務之現值	]				
obligations	шх кул сул ц		36,019		35,306	

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 24 OBLIGATIONS UNDER FINANCE LEASES (CONTINUED)

## 24 融資租賃之債務

## (b) The Company

#### (b) 本公司

		<b>200</b> 二零零		2007 二零零七年		
		Present		Present		
		value of the	Total	value of the	Total	
		minimum	minimum			
		lease	lease			
		payments	payments	payments	payments	
		最低租賃	最低租賃	最低租賃	最低租賃	
		付款之現值	付款總額	付款之現值	付款總額	
		\$'000	\$'000	\$'000	\$'000	
		千元	千元			
Within 1 year	一年內	1,082	1,533	936	1,539	
After 1 year but within	一年後但兩年內					
2 years		1,170	1,533	1,087	1,539	
After 2 years but within	兩年後但五年內					
5 years		3,363	3,858	3,813	4,616	
After 5 years	五年後	_	-	737	796	
		4,533	5,391	5,637	6,951	
		5,615	6,924	6,573	8,490	
Less: Total future interest expenses	減:未來利息費用總額		(1,309)		(1,917)	
Present value of lease obligations	租賃債務之現值		5,615		6,573	



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 25 CAPITAL AND RESERVES

## 25 資本及儲備

### (a) The Group

### (a) 本集團

					資本儲備 \$′000 千元								
At 1st April, 2006 Exchange differences on translation of the financial statements	放二零零六年四月一日 換算外地附屬公司 財務報表所產生 之匯兇差額	250,822	298,455	1,101	87,828	6,830	2,261	(23,658)	5,919	620,810	1,250,368	58,566	1,308,934
of foreign subsidiaries Transfer from retained	自保留溢利轉撥至	-	-	-	-	-	-	16,444	-	-	16,444	6,907	23,351
profits to legal reserve Transfer from capital	法定儲備自資本儲備轉撥至	-	-	-	-	662	-	-	-	(662)	-	-	-
reserve to retained profits Shares issued on exercise		-	-	-	(4,087)	-	-	-	-	4,087	-	-	-
of share options Transfer from share-based compensation reserve to share premium on	發行股份 就行使讓股權而自 股份基礎補償儲備 轉撥至股份溢價	937	6,140	-	-	-	-	-	-	-	7,077	-	7,077
exercise of share options Equity settled share-based		-	1,358	-	-	-	-	-	(1,358)	-	-	-	-
transactions Final dividend approved in respect of the previous	之交易	-	-	-	-	-	-	-	2,775	-	2,775	-	2,775
year (note 10(b))  Special dividend approved in respect of the previous	(附註10(b))	-	-	-	-	-	-	-	-	(67,404)	(67,404)	-	(67,404)
year (note 10(b)) Interim dividend declared	(附註10(b)) 宣派本年度之中期股息	-	-	-	-	-	-	-	-	(100,603)	(100,603)	-	(100,603)
in respect of the current year (note 10(a)) Dividend paid to minority	(附註10(a)) 向少數股東派發股息	-	-	-	-	-	-	-	-	(28,197)	(28,197)	-	(28,197)
shareholder Profit for the year	本年度溢利	-	-	-	-	-	-	-	-	- 173,901	- 173,901	(1,757) 27,411	(1,757) 201,312
At 31st March, 2007	於二零零七年 三月三十一日	251,759	305,953	1,101	83,741	7,492	2,261	(7,214)	7,336	601,932	1,254,361	91,127	1,345,488



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

#### 25 CAPITAL AND RESERVES (CONTINUED)

## 25 資本及儲備(續)

### (a) The Group (continued)

### (a) 本集團(續)

									Share-based				
At 1st April, 2007	於二零零七年四月一日	251,759	305,953	1,101	83,741	7,492	2,261	(7,214)	7,336	601,932	1,254,361	91,127	1,345,488
Exchange differences on	換算外地附屬公司												
translation of the	財務報表所產生												
financial statements	之匯兑差額												
of foreign subsidiaries		-	-	-	-	-	-	26,262	-	-	26,262	11,046	37,308
Transfer from retained	自保留溢利轉撥												
profits to legal reserve	至法定儲備	-	-	-	-	3,318	-	-	-	(3,318)	-	-	-
Transfer from capital	自資本儲備轉撥												
reserve to retained profits	至保留溢利	-	-	-	(4,087)	-	-	-	-	4,087	-	-	-
Shares issued on exercise	就行使購股權而												
of share options	發行股份	1,135	8,160	-	-	-	-	-	-	-	9,295	-	9,295
Transfer from share-based	就行使購股權而自												
compensation reserve	股份基礎補償												
to share premium on	儲備轉撥至股份												
exercise of share options	溢價	-	1,990	-	-	-	-	-	(1,990)	-	-	-	-
Equity settled share-based	以股份為基礎之												
transactions	支付之交易	-	-	-	-	-	-	-	1,333	-	1,333	-	1,333
Final dividend approved in	批准屬於上一年度												
respect of the previous	之末期股息												
year (note 10(b))	(附註10(b))	-	-	-	-	-	-	-	-	(67,706)	(67,706)	-	(67,706)
Special dividend approved in	批准屬於上一年度												
respect of the previous	之特別股息												
year (note 10(b))	(附註10(b))	-	-	-	-	-	-	-	-	(101,054)	(101,054)	-	(101,054)
Interim dividend declared in	宣派本年度之中期												
respect of the current	股息(附註10(a))									(20.245)	(20.245)		(20.2:-)
year (note 10(a))		-	-	-	-	-	-	-	-	(28,315)	(28,315)	-	(28,315)
Dividend paid to minority	向少數股東派發股息											(0.400)	(0.45.)
shareholder	± 1= 1= 10 €1	-	-	-	-	-	-	-	-	-	-	(8,481)	(8,481)
Profit for the year	本年度溢利		-	-	-				-	211,208	211,208	24,773	235,981
At 31st March, 2008	於二零零八年												
	三月三十一日	252,894	316,103	1,101	79,654	10,810	2,261	19,048	6,679	616,834	1,305,384	118,465	1,423,849



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

## 25 CAPITAL AND RESERVES (CONTINUED)

## 25 資本及儲備(續)

### (b) The Company

### (b) 本公司

		Share capital 股本 \$'000	Share premium 股份溢價 \$'000	Capital redemption reserve 資本 贖回儲備 \$'000	Capital reserve 資本儲備 \$'000	General reserve 一般储備 \$'000	Share-based compensation reserve 股份基礎 補償儲備 \$'000	Retained profits 保留溢利 \$'000	Total equity 權益總額 \$'000
	\\								
At 1st April, 2006	於二零零六年四月一日	250,822	298,455	1,101	87,828	2,261	5,919	558,506	1,204,892
Transfer from capital reserve to retained profits	自資本儲備轉撥至保留 溢利		_		(4,087)			4,087	
Shares issued on exercise	就行使購股權而發行股份	_	_	_	(4,007)	_	_	4,007	_
of share options	מן אנו גני ויו אן אני דוא א נו ייני	937	6,140	_	_	_	_	_	7,077
Transfer from share-based	就行使購股權而自股份								,
compensation reserve to	基礎補償儲備轉撥至								
share premium on exercise	股份溢價								
of share options		-	1,358	-	-	-	(1,358)	-	-
Equity settled share-based	以股份為基礎之支付								
transactions	之交易	-	-	-	-	-	2,775	-	2,775
Final dividend approved in	批准屬於上一年度之								
respect of the previous year	末期股息(附註10(b))							(67.40.4)	(67.404)
(note 10(b))	机水层外上 左座子	-	-	-	-	-	-	(67,404)	(67,404)
Special dividend approved in respect of the previous year	批准屬於上一年度之 特別股息(附註10(b))								
(note 10(b))	付別版忠 (附註 IU(D))		_	_	_	_	_	(100,603)	(100,603)
Interim dividend declared in	宣派本年度之中期股息							(100,003)	(100,005)
respect of the current year	(附註10(a))								
(note 10(a))	(1)	-	_	_	-	-	-	(28,197)	(28,197)
Profit for the year (note 9)	本年度溢利(附註9)	-	-	-	-	-	-	137,867	137,867
At 31st March, 2007	於二零零七年三月三十一日	251,759	305,953	1,101	83,741	2,261	7,336	504,256	1,156,407
At 1st April, 2007	於二零零七年四月一日	251,759	305,953	1,101	83,741	2,261	7,336	504,256	1,156,407
Transfer from capital reserve	自資本儲備轉撥至保留								
to retained profits	溢利	-	-	-	(4,087)	-	-	4,087	-
Shares issued on exercise	就行使購股權而發行股份								
of share options		1,135	8,160	-	-	-	-	-	9,295
Transfer from share-based	就行使購股權而自股份								
compensation reserve to	基礎補償儲備轉撥至								
share premium on exercise	股份溢價		1,990				(4.000)		
of share options Equity settled share-based	以股份為基礎之支付之交易	-	1,990	-	-	-	(1,990)	-	-
transactions	<b>外</b>	_	_	_	_	_	1,333	_	1,333
Final dividend approved in	批准屬於上一年度之末期						1,555		1,555
respect of the previous year									
(note 10(b))		_	_	-	_	_	_	(67,706)	(67,706
Special dividend approved in	批准屬於上一年度之特別								
Special dividend approved in respect of the previous year									
		-	-	-	-	-	-	(101,054)	(101,054
respect of the previous year		-	-	-	-	-	-	(101,054)	(101,054
respect of the previous year (note 10(b))	股息(附註10(b))	-	-	-	-	-	-	(101,054)	(101,054
respect of the previous year (note 10(b)) Interim dividend declared in respect of the current year (note 10(a))	股息(附註10(b)) 宣派本年度之中期股息 (附註10(a))	-	-	-	-	-	-	(28,315)	(28,315
respect of the previous year (note 10(b)) Interim dividend declared in respect of the current year	股息(附註10(b)) 宣派本年度之中期股息	- - -	- - -	- - -	- - -	- - -	- - -		(101,054 (28,315 223,675

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 25 CAPITAL AND RESERVES (CONTINUED)

### 25 資本及儲備(續)

#### (c) Share capital

#### (c) 股本

(i) Authorised and issued share capital

(i) 法定及已發行股本

		2008 二零零八年 Number of shares Amount 股數 金額 '000 \$'000		200' 二零零 Number of shares 股數 '000 千	
Authorised:	法定股本:				
Ordinary shares of \$0.25 each	每股面值0.25元之 普通股	3,200,000	800,000	3,200,000	800,000
Ordinary shares, issued and fully paid:	已發行及已繳足 普通股:				
At 1st April Shares issued on exercise	於四月一日 就行使購股權而發行	1,007,036	251,759	1,003,288	250,822
of share options	之股份	4,540	1,135	3,748	937
At 31st March	於三月三十一日	1,011,576	252,894	1,007,036	251,759

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

#### (ii) Shares issued under share option schemes

During the year, options were exercised to subscribe for 4,540,000 (2007: 3,748,000) ordinary shares in the Company. The net consideration was \$9,295,000 (2007: \$7,077,000) of which \$1,135,000 (2007: \$937,000) was credited to share capital and the balance of \$8,160,000 (2007: \$6,140,000) was credited to the share premium account. An amount of \$1,990,000 (2007: \$1,358,000) has been transferred from the share-based compensation reserve to the share premium account in accordance with the accounting policy set out in note 1(n)(iv).

普通股之持有人可收取不時宣派之 股息,並可於本公司之大會上就每股 股份享有一票投票權。就本公司之剩 餘資產而言,所有普通股享有同等權 利。

#### (ii) 根據購股權計劃發行之股份

年內,可認購本公司普通股4,540,000股(二零零七年:3,748,000股)之購股權獲行使。所得代價淨額為9,295,000元(二零零七年:7,077,000元),其中1,135,000元(二零零七年:937,000元)已撥入股本,其餘8,160,000元(二零零七年:6,140,000元)則撥入股份溢價賬。1,990,000元(二零零七年:1,358,000元)之款項已根據附註1(n)(iv)所載之會計政策自股份基礎補償儲備轉撥至股份溢價賬。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

### 25 CAPITAL AND RESERVES (CONTINUED)

#### (d) Nature and purpose of reserves

### (i) Share premium and capital redemption reserve

The application of the share premium account and the capital redemption reserve is governed by sections 48B and 49H respectively of the Hong Kong Companies Ordinance.

#### (ii) Capital reserve

As part of the restructuring of the Group in February 1994, the Company disposed of a property to a former subsidiary and consideration was received in the form of cash and another property. A total gain, representing the difference between the historical carrying value of the property disposed of and the fair value of the consideration received, resulted.

The gain arising from this transaction was divided into realised and unrealised portions in the ratio of the amount of cash and the fair value of the property received ("the property"). The unrealised gain was taken to capital reserve and is realised on depreciation of the property. During the year, \$4,087,000 (2007: \$4,087,000) is transferred from capital reserve to retained profits.

#### (iii) Legal reserve

The legal reserve has been set up by Shenzhen Vitasoy (Guang Ming) Foods and Beverage Company Limited and Vitasoja (Macau) Limitada in accordance with regulations in the PRC and Macau respectively.

#### (iv) Exchange reserve

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policy set out in note 1(r).

#### (v) Share-based compensation reserve

Share-based compensation reserve comprises the fair value of the actual or estimated number of unexercised share options granted to employees of the Group recognised in accordance with the accounting policy adopted for share-based payments in note 1(n)(iv).

### 25 資本及儲備(續)

#### (d) 儲備之性質及用途

(i) 股份溢價賬及資本贖回儲備 股份溢價賬及資本贖回儲備之用途分 別受香港《公司條例》第48B及49H條 監管。

#### (ii) 資本儲備

作為本集團於一九九四年二月進行之 重組之一部分,本公司向一間前附屬 公司出售一項物業,代價以現金及另 一項物業支付。故此產生總收益,即 所出售物業歷史賬面值與已收代價公 允值之差額。

該項交易之收益按已收現金及物業 (「物業」)公允值之比例分為已變現 及未變現部分。未變現收益已計入資 本儲備,並於計算物業折舊時變現。 於本年度內,4,087,000元(二零零七年:4,087,000元)自資本儲備轉撥往 保留溢利。

#### (iii) 法定儲備

法定儲備由深圳維他(光明)食品飲料有限公司及維他奶(澳門)有限公司分別根據中國及澳門之法例設立。

#### (iv) 匯兑儲備

匯兑儲備包含換算外地業務財務報表 產生之所有匯兑差額。該儲備將根據 附註1(r)所載之會計政策處理。

#### (v) 股份基礎補償儲備

股份基礎補償儲備包含授予本集團僱員之實際或估計尚未行使購股權的公允值,有關購股權乃根據附註1(n)(iv)所載就以股份為基礎之付款採納之會計政策而確認。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 25 CAPITAL AND RESERVES (CONTINUED)

# (e) Distributability of reserves

At 31st March, 2008, the amounts of reserves available for distribution to equity shareholders of the Company are as follows:

# 25 資本及儲備(續)

# (e) 可供分派儲備

於二零零八年三月三十一日,可供分派予 本公司股權持有人之儲備數額如下:

		The Cor 本公	
		2008 二零零八年 \$′000 千元	2007 二零零七年 \$'000 千元
General reserve Retained profits	一般儲備 保留溢利	2,261 534,943	2,261 504,256
		537,204	506,517

After the balance sheet date the Directors proposed a final dividend and a special dividend of 8.7 cents per ordinary share (2007: 6.7 cents per ordinary share) and 10.0 cents per ordinary share (2007: 10.0 cents per ordinary share) respectively, amounting to \$189,614,000 (2007: \$168,668,000). These dividends have not been recognised as liabilities at the balance sheet date.

### (f) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

Consistent with industry practices, the Group monitors its capital structure on the basis of a debt-to-adjusted capital ratio. For this purpose the Group defines debt as the total of bank loans and obligations under finance leases, and adjusted capital as all components of equity less unaccrued proposed dividends.

於結算日後,董事建議派發末期股息每股普通股8.7仙(二零零七年:每股普通股6.7仙)及特別股息每股普通股10.0仙(二零零七年:每股普通股10.0仙),總數為189,614,000元(二零零七年:168,668,000元)。有關股息於結算日並未確認為負債。

#### (f) 資本管理

本集團在管理資本時之首要目標為保障本 集團能持續經營的能力,透過將產品及服 務的價格訂於與風險相稱的水平及按合理 成本籌措融資,使其能繼續為股東提供回 報及為其他權益相關者提供利益。

本集團積極及定期對資本架構進行檢討及 管理,以期在較高股東回報可能附帶較高 借貸水平與雄厚資本帶來之優勢及保障間 取得平衡,並因應經濟環境之變化對資本 架構作出調整。

本著業內慣例,本集團以負債對經調整股本比率作為監控其資本架構之基準。就此目的,本集團將負債界定為銀行貸款及融資租賃債務之總額,經調整資本為權益之所有組成部分減非累計建議股息。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 25 CAPITAL AND RESERVES (CONTINUED)

## (f) Capital management (continued)

During 2008, the Group's strategy, which was unchanged from 2007, was to maintain the debt-to-adjusted capital ratio at around 10%. In order to maintain or adjust the ratio, the Group may adjust the amount of dividends paid to shareholders, issue new shares, return capital to shareholders, raise new debt financing or sell assets to reduce debt.

The debt-to-adjusted capital ratio at 31st March, 2008 and 2007 was as follows:

# 25 資本及儲備(續)

# (f) 資本管理(續)

於二零零八年,本集團之策略為將負債對經調整資本比率維持於約10%,此策略自二零零七年起從未改變。為保持或調整有關比率,本集團或會調整向股東派付之股息金額、發行新股份、向股東退回資本、籌集新債項融資或出售資產以減低負債。

於二零零八年及二零零七年三月三十一日 之負債對經調整資本比率如下:

		The G 本集		The Cor 本公	
		2008 二零零八年 <b>\$</b> ′000 千元	2007 二零零七年 \$′000 千元	2008 二零零八年 \$′000 千元	2007 二零零七年 \$′000 千元
Current liabilities:	流動負債:				
Bank loans (unsecured) Obligations under finance leases	銀行貸款(無抵押) 融資租賃之債務	47,190 6,873	27,005 7,533	- 1,082	- 936
		54,063	34,538	1,082	936
Non-current liabilities:	非流動負債:				
Bank loans (unsecured) Obligations under finance leases	銀行貸款(無抵押) 融資租賃之債務	21,419 29,146	69,960 27,773	- 4,533	- 5,637
		50,565	97,733	4,533	5,637
Total debt	負債總額	104,628	132,271	5,615	6,573
Total equity Less: Proposed dividends	權益總額 減:建議股息	1,423,849 (189,614)	1,345,488 (168,668)	1,193,635 (189,614)	1,156,407 (168,668)
Adjusted capital	經調整資本	1,234,235	1,176,820	1,004,021	987,739
Debt-to-adjusted capital ratio	負債對經調整資本比率	8%	11%	1%	1%

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

本公司及其附屬公司概毋須遵守外部施加 之資本規定。



# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) 財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 26 EQUITY SETTLED SHARE-BASED TRANSACTIONS

The Company adopted a share option scheme on 4th September, 2002 whereby the Directors of the Company were authorised, at their discretion, to invite employees of the Group, including Directors of any company in the Group, to take up options to subscribe for ordinary shares of \$0.25 each in the Company. The exercise price of the options is determined by the Directors of the Company and is the highest of (i) the closing price of the shares on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the date of grant, which must be a business day; (ii) the average of the closing prices of the shares on the Stock Exchange for the five business days immediately preceding the date of grant; and (iii) the nominal value of the shares.

There is no minimum period for which an option must be held before it can be exercised, but the Directors of the Company are empowered to impose at their discretion any such minimum period at the date of offer. The options are exercisable for a period not to exceed 10 years from the date of grant. Each option gives the holder the right to subscribe for one share in the Company.

# 26 以股份為基礎之支付之 交易

本公司於二零零二年九月四日採納一項購股權計劃:據此,本公司之董事獲授權酌情邀請本集團之僱員(包括本集團旗下任何公司之董事)接納購股權以認購本公司使價值0.25元之普通股。購股權之行使價值由公司董事釐定,為下列三者中之最高金額等公司()股份於授出日期(須為營業日)在衛帝領域公司(「聯交所」)之收市價;及(iii)股份於截至授出日期止過去五個營業日在聯交所錄得之平均收市價;及(iii)股份之面值。

購股權毋須先行持有一段最短時間方可行 使,惟本公司之董事獲授權於要約日期酌 情附加任何最短持有期限。購股權之行使 期不得超過授出日期起計之十年。每項購 股權之持有人均有權認購一股本公司股份。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

# 26 EQUITY SETTLED SHARE-BASED TRANSACTIONS (CONTINUED)

# (a) The terms and conditions of the unexpired and unexercised share options at balance sheet date are as follows, whereby all options are settled by physical delivery of shares:

# 26 以股份為基礎之支付之 交易(續)

(a) 於結算日之未屆滿及未行使購股權之條款 及條件如下,所有購股權均以股份之實物 交收結算:

				2008 二零零八年		200 二零零	
		Contractual		Remaining			
		life of	Exercise	contractual	Number	contractual	Number of
Date of grant	Exercise period	options	price	life	of options		options
		購股權之		冶餘	購股權	尚餘	購股權
授出日期	行使期	合約年期	行使價	合約年期	之數目		之數目
					′000		′000
					Ŧ		
1/4/2003	1/4/2004 – 31/3/2013	10 years年	1.688	5 years年	4,416	6 years年	5,627
1/4/2004	1/4/2005 - 31/3/2014	10 years年	1.904	6 years年	3,962	7 years年	4,942
3/8/2004	3/8/2006 - 2/8/2014	10 years年	1.910	6 years年	_	7 years年	900
1/6/2005	1/6/2006 - 31/5/2015	10 years年	2.375	7 years年	4,174	8 years年	6,584
5/6/2006	5/6/2007 - 4/6/2016	10 years年	2.900	8 years年	4,012	9 years年	5,262
18/7/2007	18/7/2008 – 17/7/2017	10 years年	3.600	9 years年	3,906	-	-
					20,470		23,315

#### Note:

Except for the options granted on 3rd August, 2004, all the options are exercisable progressively and the maximum percentage of the options which may be exercised is determined in stages as follows:

#### 附註:

除於二零零四年八月三日授出之購股權外,所有 可予行使之購股權數目乃逐步增加,而各階段可 行使購股權之百分比上限如下:

		Percentage of options granted 佔獲授購股權之百分比
On or after 1st year anniversary of the date of grant	授出日期起計一週年或其後	25%
On or after 2nd year anniversary of the date of grant	授出日期起計兩週年或其後	another另 25%
On or after 3rd year anniversary of the date of grant	授出日期起計三週年或其後	another另 25%
On or after 4th year anniversary of the date of grant	授出日期起計四週年或其後	another另 25%

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

# 26 EQUITY SETTLED SHARE-BASED TRANSACTIONS (CONTINUED)

# 26 以股份為基礎之支付之 交易(續)

- (b) The number and weighted average exercise prices of share options are as follows:
- (b) 購股權之數目及加權平均行使價如下:

		2008 二零零八年 Weighted average		200 二零零 Weighted average	
		exercise price 加權平均 行使價 \$ 元	Number of options 購股權 之數目 ′000 千	exercise price 加權平均 行使價 \$ 元	Number of options 購股權 之數目 '000 千
Outstanding at 1st April Exercised during the year Granted during the year Forfeited on termination of employment of eligible participants during the year	於四月一日尚未行使 於年內行使 於年內授出 因合資格參與者 離職而於年內沒收	2.210 2.049 3.600 2.567	23,315 (4,540) 3,906 (2,211)	1.993 1.890 2.900	22,543 (3,748) 5,640 (1,120)
Outstanding at 31st March	於三月三十一日尚未行使	2.472	20,470	2.210	23,315
Exercisable at 31st March	於三月三十一日可行使		9,684		7,513

The weighted average share price at the date of exercise for share options exercised during the year was \$3.414 (2007: \$2.930).

已行使之購股權於年內的行使日期之加權 平均股價為3.414元(二零零七年:2.930元)。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 26 EQUITY SETTLED SHARE-BASED TRANSACTIONS (CONTINUED)

## (c) Fair value of share options and assumptions

The fair value of services received in return for share options granted are measured by reference to the fair value of share options granted. The estimate of the fair value of the services received is measured based on a binomial lattice model. The contractual life of the option is used as an input into this model. Expectations of early exercise are incorporated into the binomial lattice model.

Fair values of share options and the related assumptions are as follows:

# 26 以股份為基礎之支付之 交易(續)

## (c) 購股權之公允值及假設

本集團以授出購股權來獲得之服務的公允 值,乃參考已授出購股權之公允值計量。 所收取服務費之估計公允值以二項式點陣 模式計量。購股權之合約年期用作該模式 之一項輸入參數。有關提早行使之預期已 計入二項式點陣模式之內。

購股權之公允值及相關假設如下:

				授出	of grant 日期		
		1/4/2003	1/4/2004	3/8/2004	1/6/2005	5/6/2006	18/7/2007
Fair value at	於計量日期之公允值						
measurement date		\$0.356	\$0.405	\$0.442	\$0.522	\$0.555	\$0.579
Share price	股價	\$1.640	\$1.880	\$1.910	\$2.375	\$2.900	\$3.600
Exercise price	行使價	\$1.688	\$1.904	\$1.910	\$2.375	\$2.900	\$3.600
Expected volatility	預期波幅	35%	35%	35%	35%	30%	26%
Expected option life	預期購股權之有效期	10 years年	10 years年	10 years年	10 years年	10 years年	10 years年
Expected dividends	預期股息	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
Risk-free interest rate	無風險利率	3.91%	3.34%	4.18%	3.52%	4.69%	4.69%

The expected volatility is based on the historic volatility, adjusted for any expected changes to future volatility due to publicly available information. Expected dividends are based on historical dividends. Changes in the subjective input assumptions could materially affect the fair value estimate.

Share options were granted under a service condition. This condition has not been taken into account in the grant date fair value measurement of the services received. There were no market conditions associated with the share option grants.

預期波幅按歷史波幅釐定,並根據因公開 資料導致未來波幅之任何預期變化予以調 整。預期股息按歷史股息釐定。所採用主 觀假設之變動可對公允值之估計產生重大 影響。

購股權是根據服務條件而授出。此項條件 在計量所得服務的公允值(於授出購股權 日)時不在考慮之列。授出購股權並無附有 市場條件。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## **27 FINANCIAL INSTRUMENTS**

Exposure to credit, liquidity, interest rate and currency risks arises in the normal course of the Group's business. These risks are limited by the Group's financial management policies and practices described below.

#### (a) Credit risk

The Group's credit risk is primarily attributable to trade and other receivables. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

The credit terms given to the customers vary and are generally based on the financial strength of the individual customer. In order to effectively manage the credit risks associated with customers, credit evaluations of customers are performed periodically. Trade receivables are due within 30 days from the date of billing. Normally, the Group does not obtain collateral from customers.

At the balance sheet date, the Group has a certain concentration of credit risk as 14.7% (2007: 19.1%) and 51.9% (2007: 55.5%) of the total trade and other receivables was due from the Group's largest customer and the five largest customers respectively.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet after deducting any impairment allowance. The Group does not provide any guarantees which would expose the Group to credit risk.

Further quantitative disclosures in respect of the Group's exposure to credit risk arising from trade and other receivables are set out in note 19.

#### (b) Liquidity risk

The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

# 27 金融工具

信貸、流動資金、利率及貨幣面對之風險 從本集團業務之正常過程中產生。本集團 之財務管理政策與慣例能限制有關風險, 載述如下。

#### (a) 信貸風險

本集團之信貸風險主要來自應收賬款及其 他應收款。管理層備有信貸政策,而該等 信貸面對之風險持續受到監控。

本集團一般因應個別客戶之財政實力而給 予客戶不同之信貸期。為有效地管控有關 客戶之信貸風險,本集團會定期評估客戶 之信貸情況。應收賬款於發單日起計三十 日內到期。一般而言,本集團不會從客戶 取得抵押品。

於結算日,本集團出現若干程度之信貸風險集中情況,因本集團最大客戶及五大客戶之欠款分別佔應收賬款及其他應收款總額之14.7%(二零零七年:19.1%)及51.9%(二零零七年:55.5%)。

本集團因信貸而面對最大之風險以資產負 債表各項金融資產之賬面值減去任何減值 撥備後為限。本集團並無提供任何使本集 團須面對信貸風險之擔保。

本集團因應收賬款及其他應收款而引致之 信貸風險,於附註19作進一步定量披露。

#### (b) 流動資金風險

本集團之政策是定期監控流動資金需要及 其遵守貸款契諾之情況,以確保本集團維 持充足現金儲備及獲主要金融機構承諾提 供足夠之信貸額,以應付短期及長期之流 動資金需要。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

# 27 FINANCIAL INSTRUMENTS (CONTINUED)

# (b) Liquidity risk (continued)

The following table details the remaining contractual maturities at the balance sheet date of the Group's and the Company's financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the balance sheet date) and the earliest date the Group and the Company can be required to pay:

# The Group

# 27 金融工具(續)

## (b) 流動資金風險(續)

下表詳列本集團及本公司於結算日之金融 負債之餘下合約到期時間,此乃根據合約 未貼現現金流量(包括按合約利率,或如屬 浮息按結算日通行之利率計算之利息)以及 本集團及本公司須償還有關款項之最早日 期作分析:

#### 本集團

			2008 二零零八年										
			Total		More than	More than							
			contractual	Within	1 year but	2 years but							
		Carrying	undiscounted	1 year or	less than	less than	More than						
		amount	cash flow	on demand	2 years	5 years	5 years						
			總合約未貼現	一年內或	一年後	兩年後							
		賬面金額	現金流量	按要求	但兩年內	但五年內	五年後						
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000						
		千元	千元	千元	千元	千元	千元						
Trade and other payables 應	付賬款及												
	其他應付款	458,677	458,677	458,677	-	-	-	379,533	379,533	379,533	-	-	-
Bank loans (unsecured) 銀	行貸款 (無抵押)	68,609	75,525	50,718	24,807	-	-	96,965	107,764	28,667	79,097	-	-
Obligations under 融	資租賃之債務												
finance leases		36,019	44,858	9,560	11,321	20,689	3,288	35,306	45,316	10,311	7,464	18,037	9,504
		563,305	579,060	518,955	36,128	20,689	3,288	511,804	532,613	418,511	86,561	18,037	9,504

#### The Company 本公司

			2008 二零零八年										
			Total		More than	More than							
			contractual	Within	1 year but	2 years but							
		Carrying	undiscounted	1 year or	less than	less than	More than						
		amount	cash flow	on demand	2 years	5 years	5 years						
			總合約未貼現	一年內或	一年後	兩年後							
		賬面金額	現金流量	按要求	但兩年內	但五年內	五年後						
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000						
		千元	千元	千元	千元	千元	千元						
Trade and other payables	應付賬款及 其他應付款	204,383	204,383	204,383	_	_	_	189,521	189,521	189,521	_	_	_
Obligations under	融資租賃之債務	20 1,505	20.,505	20.,505				103,321	103,321	103,321			
finance leases		5,615	6,924	1,533	1,533	3,858	-	6,573	8,490	1,539	1,539	4,616	796
		209,998	211,307	205,916	1,533	3,858	-	196,094	198,011	191,060	1,539	4,616	796

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated)

## 27 FINANCIAL INSTRUMENTS (CONTINUED)

## (c) Interest rate risk

The Group's interest rate risk arises primarily from interestbearing borrowings. Borrowings issued at variable rates and at fixed rates expose the Group to cash flow interest rate risk and fair value interest rate risk respectively. The Group monitors the level of its net fixed rate and variable rate borrowings and manages the contractual terms of the interest-bearing financial assets and liabilities. For this purpose the Group defines "net borrowings" as being interest-bearing financial liabilities less interest-bearing investments (excluding cash held for short-term working capital purposes). The Group's interest rate profile is set out in (i) below.

#### Interest rate profile

The following table details the interest rate profile of the Group's and the Company's net borrowings (as defined above) at the balance sheet date.

# 27 金融工具(續)

# (c) 利率風險

本集團之利率風險主要來自附息借貸。按 可變利率及按固定利率發行之借貸使本集 團分別承受現金流量利率風險及公平價值 的利率風險。本集團監察其淨定息及浮息 借貸水平,及管理附息金融資產及負債之 合約條款。就此,本集團對「淨借貸」之定 義為附息金融負債減附息投資(不包括持作 短期營運資本之用之現金)。本集團之利率 資料載於下文(i)項。

#### 利率概况

下表詳列於結算日本集團及本公司淨 借貸(如上定義)之利率資料:

			The Gr 本集				The Con 本公		
		interest rate Amount		20 二零零 Effective interest rate 實際利率 %		2008 二零零八年 Effective interest rate Amount 實際利率 金額 % \$'000千元		20	07 零七年 Amount 金額 <b>\$</b> '000千元
Fixed rate borrowings:	定息借貸:		7 000   70				7 000   70		
Bank loans Obligations under	銀行貸款融資租賃之	-	-	6.90	1,565	-	-	-	-
finance leases	債務	8.21	36,019	8.00	35,306	8.00	5,615	8.00	6,573
			36,019		36,871		5,615		6,573
Net variable rate borrowings:	淨浮息借貸 :								
Bank loans Less: Other financial asset	銀行貸款 減: 其他金融	7.61	68,609	6.53	95,400	-	-	-	-
	資產	-	-	2.07	(14,347)	_	-	2.07	(14,347)
			68,609		81,053		-		(14,347)
Total net borrowings	淨借貸總額		104,628		117,924		5,615		(7,774)



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### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 27 FINANCIAL INSTRUMENTS (CONTINUED)

#### (c) Interest rate risk (continued)

#### (ii) Sensitivity analysis

At 31st March, 2008, it is estimated that a general increase/decrease of 100 basis points in interest rates, with all other variables held constant, would decrease/increase the Group's profit after tax and retained profits by approximately \$518,000 (2007: \$597,000). Other components of consolidated equity would not be affected in response to a general increase/decrease in interest rates.

The sensitivity analysis above has been determined assuming that the change in interest rates had occurred at the balance sheet date and had been applied to the exposure to interest rate risk for financial instruments in existence at that date. The 100 basis point increase or decrease represents management's assessment of a reasonably possible change in interest rates over the period until the next annual balance sheet date. The analysis is performed on the same basis for 2007.

#### (d) Foreign currency risk

The Group is exposed to foreign currency risk primarily through sales and purchases that are denominated in a currency other than the functional currency of the operations to which they relate. The currencies giving rise to this risk are primarily United States dollars, Euros and Australian dollars. As the Hong Kong dollar is pegged to the United States dollar, the Group considers the risk of the movements in exchange rates between the Hong Kong dollars and the United States dollars to be insignificant. In respect of other currencies, management will consider hedging significant exposure should the need arise.

# 27 金融工具(續)

### (c) 利率風險(續)

#### (ii) 敏感性分析

於二零零八年三月三十一日,估計利率普遍上升/下跌100點子,在所有其他可變動因素保持不變之情況下,本集團除稅後溢利及保留溢利將因此減少/增加約518,000元(二零零七年:597,000元)。綜合股本權益中之其他部份則不受利率之普遍上調/下調影響。

以上敏感性分析乃假設利率變動於結 算日發生,並應用於該日存在之金融 工具之利率風險而釐定。上調或下調 100個基點指管理層對直至下一年度 結算日止期間可能發生之合理利率變 動所進行之評估。二零零七年之分析 乃按照相同基準進行。

#### (d) 外匯風險

本集團面對之外匯風險主要來自以有關業務之功能貨幣以外之貨幣進行之買賣。產生外匯風險之貨幣主要為美元、歐元及澳元。由於港幣與美元掛鈎,故本集團認為港幣與美元之匯率變動風險輕微。就其他貨幣而言,管理層會於需要時考慮對沖重大風險。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

# 27 FINANCIAL INSTRUMENTS (CONTINUED)

# (d) Foreign currency risk (continued)

## (i) Exposure to currency risk

The following table details the Group's and the Company's exposure at the balance sheet date to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate.

#### The Group

# 27 金融工具(續)

# (d) 外匯風險(續)

## (i) 貨幣風險承擔

下表詳列本集團及本公司於結算日所 承受以有關實體之功能貨幣以外之貨 幣計值之已確認資產或負債而產生之 貨幣風險。

#### 本集團

		200 二零零 United States dollars 美元 ′000 千元		200 二零零 United States dollars 美元 '000 千元	
Bank deposits and cash and cash equivalents Other financial asset Trade and other payables Obligations under finance leases	銀行存款與現金 及現金等值項目 其他金融資產 應付賬款及其他應付款 融資租賃之債務	7,621 - (1,134) (2,033)	<b>4,109</b> - - -	3,257 1,834 (1,360) (1,447)	4,039 - - -
Overall net exposure	整體淨風險承擔	4,454	4,109	2,284	4,039



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外·以港幣計算)

# 27 FINANCIAL INSTRUMENTS (CONTINUED)

# 27 金融工具(續)

# (d) Foreign currency risk (continued)

(d) 外匯風險(續)

(i) Exposure to currency risk (continued)

(i) 貨幣風險承擔(續)

The Company

本公司

		United States dollars 美元 '000 千元	2008 二零零八年 Euros 歐元 '000 千元	Australian dollars 澳元 ′000 千元	United States dollars 美元 '000 千元	2007 二零零七年 Euros 歐元 ′000 千元	Australian dollars 澳元 ′000 千元
Amounts due from subsidiaries Bank deposits and	應收附屬公司款項銀行存款與現金	12,379	7,544	841	14,396	7,294	-
cash and cash equivalents Other financial	及現金等值項目 其他金融資產	7,621	-	4,109	3,217	-	3,482
asset	共心並附貝庄	-	_	_	1,834	-	-
Trade and other payables	應付賬款及 其他應付款	(1,134)	_	-	(996)	-	-
Obligations under finance leases	融資租賃之債務	(720)	_	_	(840)	-	-
Overall net exposure	整體淨風險承擔	18,146	7,544	4,950	17,611	7,294	3,482

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 27 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Foreign currency risk (continued)

#### (ii) Sensitivity analysis

The following table indicates the approximate change in the Group's profit after tax and retained profits in response to reasonably possible changes in the foreign exchange rates to which the Group has significant exposure at the balance sheet date. The sensitivity analysis includes balances between Group companies where the denomination of the balances is in a currency other than the functional currencies of the lender or the borrower.

The Group

# 27 金融工具(續)

# (d) 外匯風險(續)

#### (ii) 敏感性分析

下表列示於結算日於本集團面對重大 風險之匯率可能合理出現之變動導致 本集團除稅後溢利及保留溢利之概約 變動。敏感度分析包括集團公司間之 結餘,而有關結餘乃以貸款人或借款 人之功能貨幣以外之貨幣計值。

本集團

		<b>20</b> 0 二零零		200 二零零	
			Increase/		Increase/
			(decrease)		(decrease)
		Increase/	in profit	Increase/	in profit
		(decrease)	after tax	(decrease)	after tax
		in foreign	and	in foreign	and
		exchange	retained	exchange	retained
		rates	profits	rates	profits
			除税後溢利		除税後溢利
			及保留溢利		及保留溢利
		匯率上升/	上升/		
		(下跌)	(下跌)		
			\$'000		\$′000
			千元		
United States dollars	美元	5%	(378)	5%	(309)
		(5%)	378	(5%)	309
Australian dollars	澳元	5%	1,225	5%	1,046
		(5%)	(1,225)	(5%)	(1,046)

The sensitivity analysis has been determined assuming that the change in foreign exchange rates had occurred at the balance sheet date and had been applied to each of the Group entities' exposure to currency risk for financial instruments in existence at that date, and that all other variables, in particular interest rates, remain constant.

敏感性分析乃假設匯率變動於結算日發生,並應用於該日已存在之金融工 具對本集團各實體之匯率風險,並假 設所有其他可變因數(尤其是利率)維 持不變而釐定。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

## 27 FINANCIAL INSTRUMENTS (CONTINUED)

### (d) Foreign currency risk (continued)

#### (ii) Sensitivity analysis (continued)

The stated changes represent management's assessment of reasonably possible changes in foreign exchange rates over the period until the next annual balance sheet date. In this respect, it is assumed that the pegged rate between the Hong Kong dollar and the United States dollar would be materially unaffected by any changes in movement in value of the United States dollar against other currencies. Results of the analysis as presented in the above table represent an aggregation of the effects on each of the Group entities' profit after tax and retained profits measured in the respective functional currencies, translated into Hong Kong dollars at the exchange rate ruling at the balance sheet date for presentation purposes. The analysis is performed on the same basis for 2007.

#### (e) Fair values

The amounts due from subsidiaries are unsecured, interest-free and have no fixed repayment terms. Given these terms it is not meaningful to disclose fair values.

All other financial instruments are carried at amounts not materially different from their fair values as at 31st March, 2008 and 2007.

## (f) Estimation of fair values

The fair value of the long-term structured deposit contract (note 17) at 31st March, 2007 was estimated by discounted cash flow techniques. Estimated future cash flows were based on management's best estimates and the discount rate was a market related rate for a similar instrument at 31st March, 2007.

# 27 金融工具(續)

### (d) 外匯風險(續)

#### (ii) 敏感性分析(續)

上述變動指管理層對直至下一年度結算日止期間可能發生之合理匯率變設所進行之評估。就此而言,乃假對美元之聯繫匯率包入,美元之聯繫匯率之任何變動而受到重大人。 響。上表呈述之分析結果顯立之除實體以各自功能貨幣計算之除與各自功能貨幣計算之除稅留溢利,按結算日通行之響。 為港幣以作呈報之總體影響。 二零零七年之分析乃按照相同基準進行。

## (e) 公允值

應收附屬公司款項為無抵押、免息及無固 定還款期。鑑於此等條款,披露其公允值 之意義不大。

所有其他金融工具之賬面值與其於二零零 八年及二零零七年三月三十一日之公允值 並無重大差異。

## (f) 公允值之估計

於二零零七年三月三十一日,本集團以貼現現金流量法估計長期結構性存款合約之 (附註17)公允值。估計未來現金流量乃根據管理層之最佳估計而作出,而貼現率為於二零零七年三月三十一日同類工具之市場相關利率。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外・以港幣計算)

# **28 COMMITMENTS**

# 28 承擔

- (a) At 31st March, 2008, the total future minimum lease payments under non-cancellable operating leases are payable as follows:
- (a) 於二零零八年三月三十一日,根據不可解 除之經營租賃在日後應付之最低租賃付款 總額如下:

The Group 本集團

	2008 二零零八年		2007 二零零七年	
		Factory		Factory
		machinery		machinery
		and		and
	Properties	equipment	Properties	equipment
		工廠機器		工廠機器
	物業	及設備	物業	
	\$'000	\$'000	\$'000	\$'000
	千元	千元		
Within 1 year     一年內	31,891	520	29,655	846
After 1 year but within 5 years 一年後但五年內	15,852	587	21,751	956
After 5 years     五年後	_	-	60	47
	47,743	1,107	51,466	1,849

The Company 本公司

	2008 二零零八年		2007 二零零七年	
	Factory			Factory
		machinery		machinery
		and		and
	Properties	equipment	Properties	equipment
		工廠機器及		工廠機器及
	物業	設備	物業	
	\$'000	\$'000	\$'000	\$'000
	千元	千元		
Within 1 year     一年內	2,806	_	1,484	-
After 1 year but within 5 years 一年後但五年內	1,526	-	1,010	-
	4,332	_	2,494	-

The Group leases a number of properties and items of factory machinery and equipment under operating leases. The leases run for an initial period of one to eight years, with an option to renew the lease when all terms are renegotiated. None of the leases includes contingent rentals.

本集團根據經營租賃租用多個物業及多項 工廠機器及設備。該等租賃初步為期一年 至八年,並且有權選擇續期,屆時所有條 款均可重新商定。各項租賃並不包括或有 租金。

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#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated)

## 28 COMMITMENTS (CONTINUED)

# (b) Capital commitments outstanding at 31st March, 2008 not provided for in the financial statements were as follows:

# 28 承擔(續)

(b) 於二零零八年三月三十一日,未在財務報 表中撥備之未付資本承擔詳情如下:

		The Group 本集團		The Company 本公司		
		2008 二零零八年 \$'000 千元	2007 二零零七年 \$'000 千元	2008 二零零八年 <b>\$′</b> 000 千元	2007 二零零七年 \$'000 千元	
Contracted for Authorised but not contracted for	已定約 已批准但未定約	12,379 142,892	6,180 75,099	840 128,474	221 53,437	
		155,271	81,279	129,314	53,658	

#### 29 CONTINGENT LIABILITIES

(a) As at 31st March, 2008, the Company has issued guarantees to banks in respect of banking facilities granted to its subsidiaries. The Directors do not consider it probable that a claim will be made against the Company under any of the guarantees. The maximum liability of the Company at the balance sheet date under the guarantees issued is the facilities drawn down by the subsidiaries of \$43,694,000 (2007: \$40,488,000).

The Company has not recognised any deferred income in respect of the guarantees as the fair value of such guarantee was insignificant.

(b) The Company has given undertakings to certain wholly-owned subsidiaries to provide them with such financial assistance as is necessary to maintain them as going concerns.

# 29 或然負債

(a) 於二零零八年三月三十一日,本公司已就 授予其附屬公司之銀行備用信貸而向銀行 作出擔保。董事認為就任何擔保而對本公 司構成賠償之機會不大。於結算日,本公 司已發出之擔保下最高負債乃附屬公司動 用之備用信貸43,694,000元(二零零七年: 40,488,000元)。

> 由於擔保之公允值並不重大,本公司並無 就該等擔保確認任何遞延收入。

(b) 本公司已承諾向若干全資附屬公司提供財 政援助以確保彼等繼續經營運作。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 30 MATERIAL RELATED PARTY TRANSACTIONS

In addition to the transactions and balances disclosed elsewhere in these financial statements, the Group entered into the following material related party transactions.

# (a) Transactions with related parties

- (i) The Group has purchased milk products from a related party in the PRC. The unit price of the milk products is pre-determined in an agreement entered into between the Group and the related party, and will be revised by reference to the prevailing market price of similar products in Hong Kong and the PRC. Total purchases from the related party amounted to \$2,517,000 (2007: \$2,515,000) during the year. The amount due to the related party as at 31st March, 2008 amounted to \$94,000 (2007: amount due from the related party of \$74,000).
- (ii) The products of the Group are distributed in Australia by a related party and a management fee is charged for the provision of services. The management fee is calculated based on a pre-determined percentage of the gross sales of products distributed by the related party. Total management fee charged by the related party for the year amounted to \$8,561,000 (2007: \$Nil). The amount due to the related party as at 31st March, 2008 amounted to \$2,528,000 (2007: \$Nil).

The above transactions also constitute continuing connected transactions under the Listing Rules, in respect of which the Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

# 30 重大關連人士交易

除財務報表另有披露之交易及結餘外,本 集團已訂立以下重大關連人士交易。

# (a) 與關連人士之交易

- (i) 本集團向一名在中國之關連人士採購奶類製品。奶類製品之單位價已在一份由本集團與該關連人士訂立之協議中預先釐定,並會參考香港及中國同類產品之當前市價作出調整。年內向該關連人士採購之貨品共值2,517,000元(二零零七年:2,515,000元)。於二零零八年三月三十一日應付該關連人士之款項為94,000元(二零零七年應收該關連人士之款項:74,000元)。
- (ii) 本集團之產品由一名關連人士於澳洲 分銷,該人士並就提供服務收取管理 費用。管理費用按預先釐定之該關連 人士分銷產品總銷售額之百分比計 算。年內該關連人士收取之管理費用 為8,561,000元(二零零七年:零)。於 二零零八年三月三十一日應付予該關 連人士之管理費用為2,528,000元(二 零零七年:零)。

根據上市規則,上述交易亦構成持續 關連交易,而本公司亦已就此遵守上 市規則第14A章之披露規定。



財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated)

# 30 MATERIAL RELATED PARTY TRANSACTIONS (CONTINUED)

#### (b) Key management personnel remuneration

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors as disclosed in note 7 and certain of the highest paid employees as disclosed in note 8, is as follows:

# 30 重大關連人士交易 (續)

### (b) 關鍵管理人員之酬金

本集團關鍵管理人員之酬金(包括附註7所 披露向本公司董事支付之款項以及附註8所 披露向若干最高薪僱員支付之款項)如下:

		<b>2008</b> 二零零八年 \$′000 千元	2007 二零零七年 \$'000 千元
Short-term employee benefits Post-employment benefits Equity compensation benefits	短期僱員福利 離職後福利 股本補償福利	26,342 711 1,139	24,251 739 1,735
		28,192	26,725

Total remuneration is included in "staff costs" (see note 5(b)).

總酬金已計入「員工成本」(見附註5(b))。

# 31 NON-ADJUSTING POST BALANCE SHEET **EVENT**

- (a) Subsequent to the balance sheet date the Directors proposed a final dividend and a special dividend. Further details are disclosed in note 10.
- (b) On 13th March, 2008, Vitasoy Investment (Singapore) Pte. Ltd. ("Vitasoy Singapore"), a wholly owned subsidiary of the Group entered into a share purchase agreement with the shareholders of Unicurd Food Co. (Private) Limited ("Unicurd") to acquire the entire issued share capital of Unicurd. The purchase consideration is \$\$14,000,000. Unicurd is engaged in the manufacture of soy food products in Singapore.

This transaction was completed in April 2008.

The Group has commenced assessing the financial impact of the above acquisition but is not yet in a position to determine the potential financial impact of the above acquisition on the Group's results of operations in future periods and financial position at future date.

# 31 毋須作出調整之結算日後 事項

- (a) 董事會於結算日後建議派發末期股息及特 別股息。進一步詳情於附註10披露。
- (b) 於二零零八年三月十三日,本集團之全資 附屬公司維他奶投資(新加坡)有限公司 (「維他奶新加坡」)與統一食品(私人)有限 公司(「統一食品」)之股東訂立一項股份購 買協議,以收購統一食品之全部已發行股 本。購買代價為新加坡幣14,000,000元。統 一食品於新加坡從事豆腐產品製造。

此項交易於二零零八年四月完成。

本集團已開始評估上述收購之財務影響, 惟尚未能夠釐定上述收購對本集團日後期 間經營業績及日後日期之財務狀況之潛在 財務影響。

財務報表附註(續)

(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

#### 32 COMPARATIVE FIGURES

- (a) As a result of adopting HKFRS 7, Financial instruments: Disclosures, and the amendment to HKAS 1, Presentation of financial statements: Capital disclosures, certain comparative figures have been adjusted to conform with changes in disclosures in the current year and to show separately comparative amounts in respect of items disclosed for the first time in 2008. Further details of these developments are disclosed in note 2(a).
- (b) As a result of the change in policy in note 2(b), rebates and discounts of \$584,325,000 which were included in "Marketing, selling and distribution expenses" in the 2007 financial statements have been reclassified to set-off with turnover.

# 33 ACCOUNTING ESTIMATES AND JUDGEMENTS

Notes 15, 26 and 27(f) contain information about the assumptions and their risk factors relating to defined benefit retirement obligations, fair value of share options granted and fair value of financial asset at fair value through profit or loss respectively. Apart from the above, the Group believes the following critical accounting policies also involve significant judgements and estimates used in the preparation of the financial statements:

#### (a) Impairment of fixed assets

If the circumstances indicate that the carrying values of fixed assets may not be recoverable, the assets may be considered "impaired", and an impairment loss may be recognised in accordance with HKAS 36, Impairment of assets. These assets are tested for impairment whenever events or changes in circumstances indicate that their recorded carrying amounts may not be recoverable. When such a decline has occurred, the carrying amount is reduced to recoverable amount. The recoverable amount is the greater of the net selling price and the value in use. In determining the value in use, expected cash flows generated by the asset are discounted to their present value, which requires significant judgement relating to level of sale volume, selling price and amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of sale volume, selling price and amount of operating costs. However, actual sale volume, selling price and operating costs may be different from assumptions which may require a material adjustment to the carrying amount of the assets affected.

# 32 比較數字

- (a) 由於採納《香港財務報告準則》第7號「財務 工具:披露」及《香港會計準則》第1號(修 訂本)「財務報表之呈報:資本披露」,故 若干比較數字已調整以符合本年度之披露 變動,並就二零零八年首次披露項目之比 較金額作獨立反映。該等準則之進一步詳 情於附註2(a)中披露。
- (b) 由於附註2(b)所述之政策變動,故計入二零零七年財務報表「推廣、銷售及分銷費用」 之584,325,000元回扣及折扣已重新分類以 跟營業額抵銷。

# 33 會計估計及判斷

附註15、26及27(f)分別載有關於界定福利 退休責任、已授出購股權之公允值及按公 允值計量且其變動於損益確認之金融資產 之公允值之假設及相關風險因素。除上述 者外,本集團相信於編製財務報表時,以 下關鍵會計政策亦涉及重大判斷及估計:

# (a) 固定資產減值

倘有情況顯示固定資產之賬面值可能無法 收回,則該等資產可能被視為「已減值」, 而減值虧損可能會根據《香港會計準則》第 36號「資產減值」予以確認。凡有事件或變 動顯示有關賬面值可能無法收回,該等資 產將進行減值測試。如減值已出現,賬面 值將減至可收回金額。可收回金額為售價 淨額與使用價值兩者中之較高者。釐定使 用價值時,將根據銷量、售價及營運成本 金額之水平作出重大判斷,將該資產產生 之預期現金流量貼現至其現值。本集團運 用所有可用之資料以釐定可收回金額之合 理概約金額,包括根據對銷量、售價及營 運成本金額之合理及有證據支持之假設及 預計所作出之估計。然而,實際銷量、售 價及營運成本金額可能有別於假設,並可 能須對受影響資產之賬面值作出重大調整。



財務報表附註(續)

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(Expressed in Hong Kong dollars unless otherwise indicated) (除另有説明外,以港幣計算)

# 33 ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

#### (b) Depreciation of fixed assets

Fixed assets are depreciated on a straight-line basis over their estimated useful lives, after taking into account the estimated residual values, if any. The Group reviews the estimated useful lives of the assets regularly in order to determine the amount of depreciation expense to be recorded during any reporting period. The useful lives are based on the Group's historical experience with similar assets and taking into account anticipated technological changes. The depreciation expense for future periods is adjusted if there are significant changes from previous estimates.

## (c) Impairment loss for bad and doubtful debts

The Group maintains an impairment loss for bad and doubtful debts for estimated losses resulting from the inability of the debtors to make required payments. The Group estimates the future cash flows based on the ageing of the trade receivables balance, debtors' credit-worthiness, and historical write-off experience. If the financial condition of the debtors were to deteriorate, actual write-offs would be higher than estimated.

#### (d) Write down of inventories

The Group performs regular review of the carrying amounts of inventories with reference to aged inventories analysis, expected future consumption and management judgement. Based on this review, write down of inventories will be made when the carrying amounts of inventories decline below their estimated net realisable values. However, actual consumption may be different from estimation and profit or loss could be affected by differences in this estimation.

# 34 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31ST MARCH, 2008

Up to the date of issue of these financial statements, the HKICPA has issued a number of amendments, new standards and interpretations which are not yet effective for the year ended 31st March, 2008 and which have not been adopted in these financial statements.

The Group is in the process of making an assessment of what the impact of these amendments, new standards and new interpretations is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the Group's results of operations and financial position.

In addition, HKFRS 8, *Operating segments*, which is effective for annual periods beginning on or after 1st January, 2009, may result in new or amended disclosures in the financial statements.

# 33 會計估計及判斷

(續)

#### (b) 固定資產之折舊

固定資產之折舊是根據資產之估計可使用 年期,扣除估計剩餘價值後以直線法計可使 事集團定期審閱資產之估計可使用年期 整定在任何報告期間應被記錄之折舊 用數額。可使用年期乃根據本集團以往往 類似資產上之經驗而作出,並考慮到預發 生之技術上之變化。倘若原來估計 調整 重大變化,則未來期間內之折舊費用將被 調整。

## (c) 呆壞賬減值虧損

本集團為債務人無力還款而產生估計虧損 維持呆壞賬減值虧損。本集團對未來現金 流量之估計是根據應收賬款餘額之賬齡、 債務人之信用及以往撇賬方面之經驗而作 出。倘若債務人之財務狀況惡化,實際撇 賬額可能高於估計。

#### (d) 撇減存貨

本集團參考存貨賬齡分析、預期未來耗用 量及管理層之判斷,對存貨之賬面值進行 定期審閱。倘存貨之賬面值跌至低於其估 計可變現淨值,則本集團會根據審閱之結 果而撇減存貨之價值。然而,實際耗用量 可能與估計有所不同,而此估計之出入可 能影響損益。

# 34 已頒佈但尚未於截至二零零 八年三月三十一日止年度生 效之修訂、新訂準則及詮釋 可能構成之影響

截至本財務報表刊發之日,香港會計師公會已頒佈多項在截至二零零八年三月三十一日止年度尚未生效,亦沒有在本財務報表採用之修訂、新訂準則及詮釋。

本集團現正評估此等修訂、新訂準則及新 訂詮釋預期於應用初期產生之影響。直至 目前,概括而言,採納上述規定對本集團 之營運業績及財務狀況造成重大影響之機 會不大。

此外,於二零零九年一月一日或之後開始 之年度期間生效之《香港財務報告準則》第 8號「營運分部」可能導致財務報表出現新訂 或修訂披露。



# **FIVE YEAR SUMMARY** 五年財務摘要

(Expressed in Hong Kong dollars) (以港幣計算)

		2008	2007	2006	2005	2004
		二零零八年	二零零七年	二零零六年	二零零五年	二零零四年
		\$'000	\$'000	\$'000	\$′000	\$'000
		<b>千元</b>	· 千元	· 千元	· 千元	
		1 1 2				
Results	業績					
Turnover	營業額	2,416,384	2,109,136	1,961,983	1,848,750	1,770,259
Profit from operations	經營溢利	300,677	250,515	233,775	197,032	151,252
Finance costs	融資成本	(8,865)	(8,068)	(8,372)	(9,042)	(8,421)
Restructuring cost	重組成本	_	_	-	(24,782)	_
Compensation for traffic accident	交通意外之賠償金	-	-	-	765	1,464
Profit before taxation	除税前溢利	291,812	242,447	225,403	163,973	144,295
Income tax	所得税	(55,831)	(41,135)	(40,378)	(40,403)	(35,019)
Profit for the year	本年度溢利	235,981	201,312	185,025	123,570	109,276
Attributable to:	應佔:					
— Equity shareholders of the	一本公司股權					
Company	持有人	211,208	173,901	172,076	120,982	114,793
— Minority interests	一少數股東權益	24,773	27,411	12,949	2,588	(5,517)
Profit for the year	本年度溢利	235,981	201,312	185,025	123,570	109,276
Assets and liabilities	資產及負債					
Fixed assets	固定資產	773,943	764,572	716,632	770,691	846,388
Bank deposits	銀行存款	_	_	22,768	38,427	93,397
Other non-current assets	其他非流動資產	7,576	22,941	18,341	3,212	1,875
Net current assets	浮流動資產	706,965	669,486	640,508	511,707	385,727
Total assets less current liabilities	總資產減流動負債	1,488,484	1,456,999	1,398,249	1,324,037	1,327,387
Non-current liabilities	非流動負債	(64,635)	(111,511)	(89,315)	(28,656)	(36,067)
NET ASSETS	淨資產	1,423,849	1,345,488	1,308,934	1,295,381	1,291,320



#### FIVE YEAR SUMMARY (CONTINUED)

五年財務摘要(續)

(Expressed in Hong Kong dollars)

(以港幣計算)

		2008 二零零八年 <b>\$′000</b> 千元	2007 二零零七年 \$'000 千元	2006 二零零六年 \$'000 千元	2005 二零零五年 <b>\$</b> ′000 千元	2004 二零零四年 <b>\$</b> ′000 千元
Capital and reserves	資本及儲備					
Share capital Reserves	股本儲備	252,894 1,052,490	251,759 1,002,602	250,822 999,546	248,482 999,230	246,457 1,000,083
Total equity attributable to equity shareholders of the Company Minority interests	本公司股權持有人 應佔權益總額 少數股東權益	1,305,384 118,465	1,254,361 91,127	1,250,368 58,566	1,247,712 47,669	1,246,540 44,780
TOTAL EQUITY	權益總額	1,423,849	1,345,488	1,308,934	1,295,381	1,291,320
Earnings per share  — Basic — Diluted	每股盈利 一 基本 — 攤薄	20.9 cents仙 20.8 cents仙	17.3 cents仙 17.2 cents仙	17.2 cents仙 17.1 cents仙	12.2 cents仙 12.1 cents仙	11.7 cents仙 11.6 cents仙

#### Notes to the five year summary:

- In order to comply with HKFRS 2, Share-based payment, the Group adopted a new accounting policy for employee share options with effect from 1st April, 2005. The Group took advantage of the transitional provisions set out in HKFRS 2, under which the new recognition and measurement policies have not been applied to the following grants of options:
  - all options granted to employees on or before 7th November, 2002;
  - (b) all options granted to employees after 7th November, 2002 but which had vested before 1st April, 2005.
- (2) In order to comply with HKAS 39, Financial instruments: Recognition and measurement, the Group changed its accounting policies relating to financial assets with effect from 1st April, 2005. In accordance with the transitional provisions of the standard, the changes in accounting policies were adopted by way of an opening balance adjustment to retained profits as at 1st April, 2005. Figures in years earlier than 2005 are stated in accordance with the policies before the change on a consistent basis.

#### 五年財務摘要附註:

- 為符合《香港財務報告準則》第2號「以股份為基礎 之付款」,本集團自二零零五年四月一日開始採 納一項有關僱員購股權之新會計政策。本集團根 據《香港財務報告準則》第2號所載之過渡條文, 毋須對以下購股權採用新確認及計量政策:
  - 所有於二零零二年十一月七日或之前授予 僱員之購股權:及
  - 所有於二零零二年十一月七日之後授予僱 員但已於二零零五年四月一日前歸屬之購 股權。
- 為符合《香港財務報告準則》第39號「金融工具: 確認及計量」,本集團自二零零五年四月一日開 始更改其有關金融資產之會計政策。根據該準則 之過渡條文,會計政策變動是透過對二零零五年 四月一日之保留溢利作出期初結餘調整。二零零 五年之前年份之數字乃根據變動前之政策列出。



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