

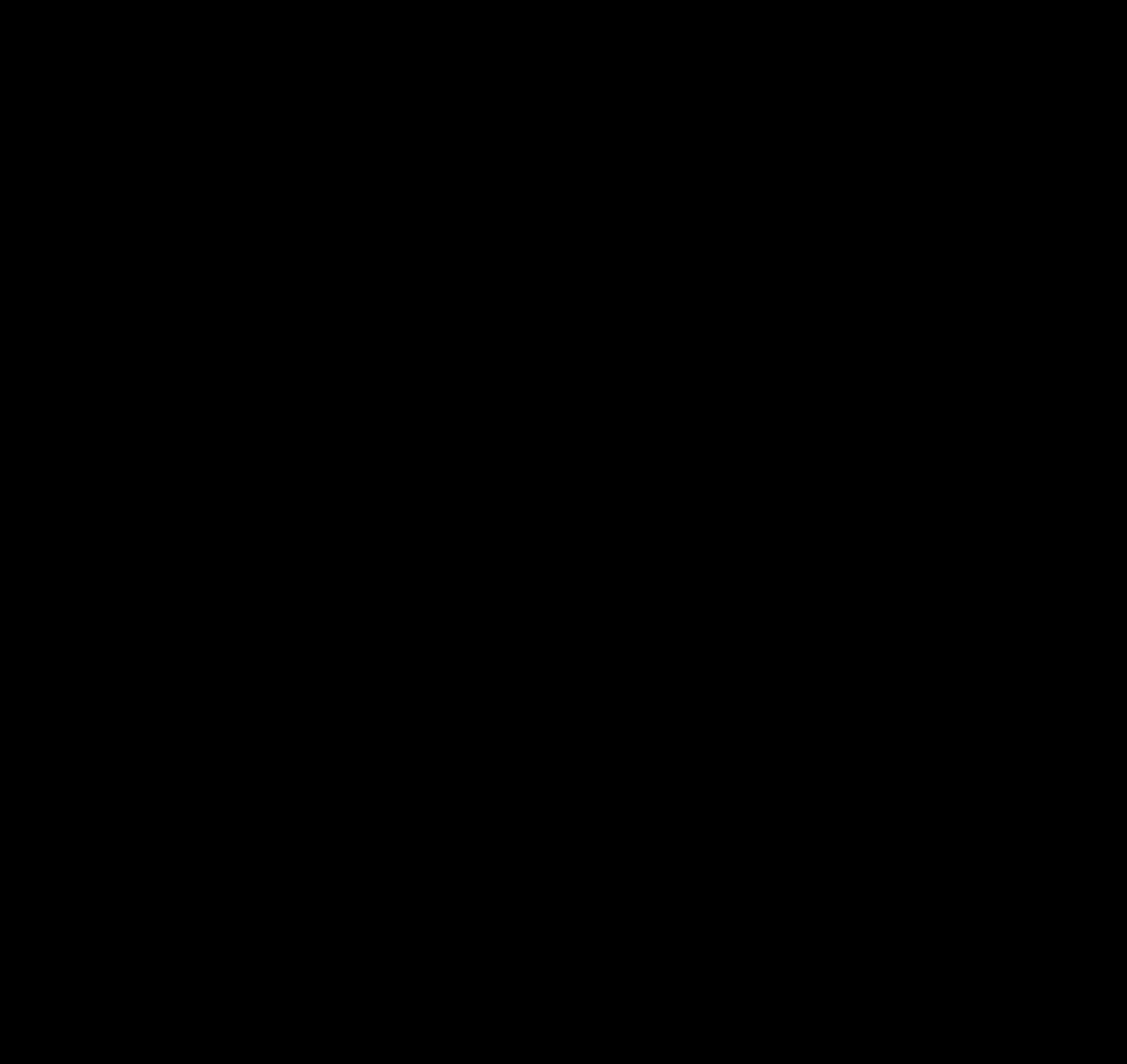
valmont 

Conserving Resources. Improving Life.

ANNUAL REPORT 2007



GLOBAL LEVERAGE
AT WORK



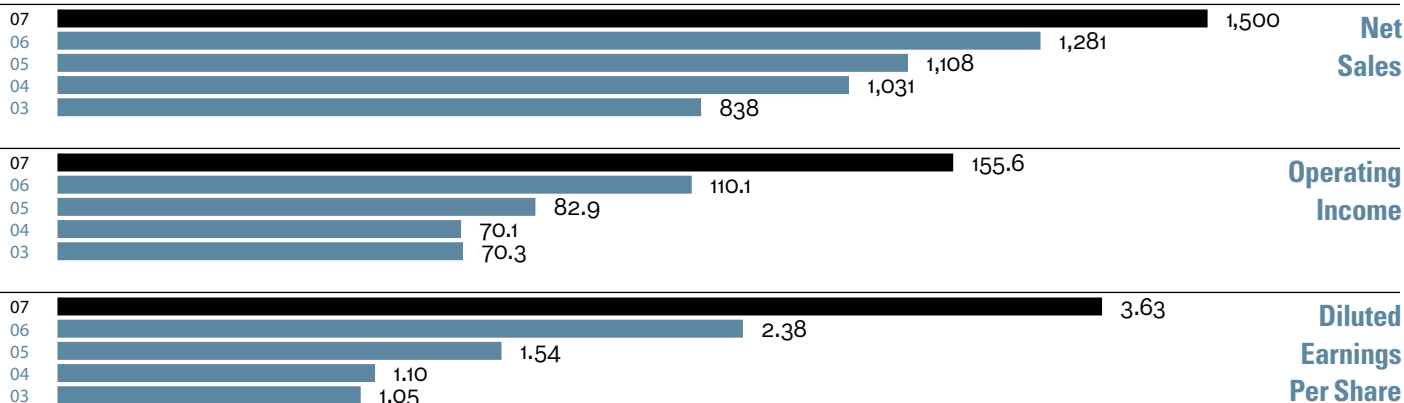
FINANCIAL

HIGHLIGHTS

DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS

	2007	2006	2005
Operating Results			
Net sales	\$ 1,499.8	\$ 1,281.3	\$ 1,108.1
Operating income	155.6	110.1	82.9
Net earnings	94.7	61.5	39.1
Diluted earnings per share	3.63	2.38	1.54
Dividends per share	0.410	0.370	0.335
Financial Position			
Shareholders' equity	\$ 510.6	\$ 401.3	\$ 328.7
Long-term debt as a % of invested capital ¹	27.3%	31.3%	36.2%
Operating Profits			
Gross profit as a % of net sales	26.7%	25.5%	25.1%
Operating income as a % of net sales	10.4%	8.6%	7.5%
Net earnings as a % of net sales	6.3%	4.8%	3.5%
Return on beginning equity	23.6%	18.7%	13.3%
Return on invested capital ¹	14.0%	11.1%	7.7%
Year-End Data			
Shares outstanding (000)	25,945	25,634	24,765
Approximate number of shareholders	5,800	5,600	5,700
Number of employees	6,029	5,684	5,336

¹ See footnote (a) on page 36 of this document and item 6 on pages 23 through 25 of the Company's Form 10-K



1	Financial Highlights
4	Message To Fellow Shareholders
8	Valmont At A Glance
10	Engineered Support Structures Division
14	Utility Support Structures Division
18	Irrigation Division
22	Coatings Division
24	International Perspective
28	Global Dedication
30	Board Of Directors
31	Corporate and Business Unit Officers
32	Corporate and Stock Information
33	Financial Summary

This is my 15th annual letter to my fellow shareholders. In my very first letter to you, I discussed global leadership positions for Valmont in engineered support structures (poles) and water management for agriculture (irrigation), and I spoke of leveraging those positions for growth.

Fifteen years later, our focus has not changed. We have seen tremendous growth, and we are more excited than ever about the opportunities ahead of us.

The year 2007 was another record one for Valmont. Net earnings grew 54 percent on a 17 percent increase in revenue. Over the last few years, we have had a keen focus on improving the quality of our earnings. Operating income as a percentage of sales increased nearly two full percentage points, to 10.4 percent, and our return on invested capital reached 14 percent.

While we are pleased with our performance in 2007, we are still not satisfied. We are confident that we can continue to improve the quality of our earnings over time, but we also know that incremental improvements will become more difficult to attain.

We are sharpening our efforts in this regard. In previous annual letters to you, I have mentioned three initiatives at Valmont: pricing discipline; lean manufacturing; and employee engagement.

We are combining all three initiatives into one overarching program that should propel Valmont along a global journey to become a true lean enterprise. We call this The Valmont Way. We will refine a set of operating principles, which will help us to become continuously more efficient in how we deliver value to our customers. This is a major undertaking involving extensive training throughout our global enterprise – and it will take time. Our goal is for The Valmont Way to become a sustainable competitive advantage.

In this annual report, we are featuring our Presidents from each Valmont division. I feel it is important that you have an opportunity to become acquainted with our business leaders. They are the ones who manage our businesses every day, and who – along with fellow Valmont team members – create value for our shareholders. I'm proud of my colleagues for all they have accomplished, and for their vision and astute leadership on behalf of Valmont and its shareholders. I invite you to meet these dedicated individuals and learn more about their divisions through the pages of this report.

MESSAGE

TO FELLOW SHAREHOLDERS

MOGENS C. BAY | CHAIRMAN AND CHIEF EXECUTIVE OFFICER





VALMONT'S **VISION**

Valmont is recognized throughout the world as an industry leader in engineered support structures and services for infrastructure, and water management for agriculture. We grow our businesses by leveraging our existing products, markets and processes. We recognize that our growth will only create shareholder value if, at the same time, we exceed our cost of capital. Essential to our success is a company-wide commitment to customer service and innovation, and the ability to be the best cost producer for all products and services we provide. Recognizing that our employees are the cornerstone of our accomplishments, we pride ourselves on being people of passion and integrity who excel and deliver results.

In last year's letter to you, I mentioned that the drivers of our businesses are global, compelling and enduring. We're confident this will continue to be the case as the world's needs for infrastructure and agricultural water management will continue to drive demand for Valmont's products. At the present time, we do not see competing products or technologies being a major threat in our markets. Local priorities and economic conditions may influence the short-term size of our markets, but in general, we are currently operating in a fairly robust environment worldwide.

Our irrigation business had a very strong year in 2007 with significant increases in both revenue and earnings. Demand was strong in the U.S. as well as in most international markets. The global macroeconomic environment for agriculture is the strongest we have seen in many years. In recent years, the world has consumed more agricultural commodities than it has produced. This shortfall is not due to production problems in certain areas—as was often the case in the past—but rather is a result of ever-increasing demand. Today, this demand is not only for agricultural commodities to feed the world, it is also for biofuels to help fuel the world's economic growth. We see no reason in the near term why this situation should change.

In the U.S., the utility structures business delivered very solid financial results in 2007 as we continue to respond to growing demand from utilities expanding or upgrading their transmission and distribution infrastructure. We are confident that activity levels in this market will continue to be strong in 2008.

Internationally, we also see good prospects for our utility structures, particularly with China investing heavily in electricity generation to support their fast-growing economy.

Our lighting and traffic structures sales increased on a worldwide basis, helped by strong performance outside the U.S., especially in Europe. In the U.S., we are experiencing good activity levels in these markets, which are dependent on federal and local public funding. We expect further growth in this business in 2008, both in our important North American market and in Europe and Asia. Our specialty structures business, which provides structures for the wireless communication markets and the traffic sign structures markets, saw improvement as a result of very strong activity in the wireless communication market in China. In the U.S., where we have not executed well in our sign structures operations in recent years, we consolidated two facilities into one to gain manufacturing efficiencies. Our lower cost structure now should help return this business to profitability.

Valmont's Coatings Segment also had a very good year. Higher industrial demand coupled with strong internal demand resulted in solid sales and profitability gains.

During 2007, Charles Peebler, Jr., retired from Valmont's Board of Directors for health reasons. Chuck served on our board for eight years and can take great pride in his many contributions to the success of our company. His wise counsel will be missed, and we thank him and wish him well as he continues to inspire us with his determined battle against progressive supranuclear palsy (PSP).

At Valmont—as always—employee safety remains closely tied to our corporate values. While I am pleased to report that Valmont's safety performance reached a new record in 2007, there are always improvements to be pursued. Nothing is more important than the safety of our workforce, and we will continue to work hard on improving safety processes and performance throughout the company.

I continue to spend time visiting our facilities in the U.S. and around the world. I appreciate the chance to meet and thank each employee whose daily efforts continue to make Valmont a strong and successful global company. As I have said many times before, capital is allocated by Valmont's corporate office; our returns, on the other hand, are generated by great people whose work ethic and teamwork extend seamlessly across plants, borders and oceans. Through their efforts, Valmont succeeds at helping to feed, light and connect the world.

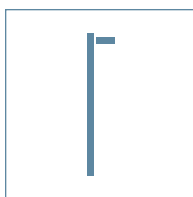
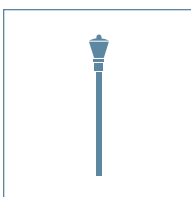
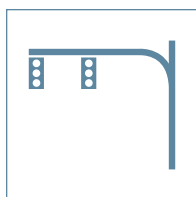
Looking forward, we will continue to leverage our leadership positions in our core markets around the world. We will also pursue our lean transformation to grow and improve our businesses. We are off to a good start in 2008 and expect to deliver another record year.

As always, thank you for your support. I look forward to reporting to you throughout 2008.

Sincerely,

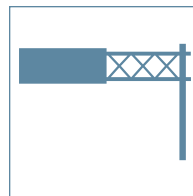
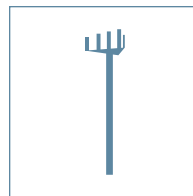
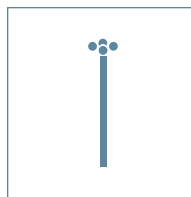
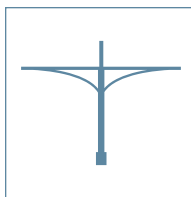
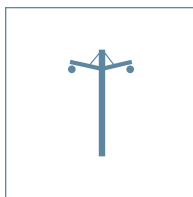
Mogens C. Bay
Chairman and
Chief Executive Officer

Infrastructure

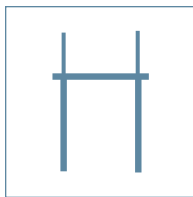


ENGINEERED SUPPORT STRUCTURES

Area lighting poles for parking lots and public areas » Sports lighting structures for arenas and stadiums » Decorative lighting poles » Traffic and sign structures » Street and high-mast lighting poles » Monopoles, towers and structures for cellular, PCS, broadcast, microwave and two-way communications » Wireless communication components » Minimum visual impact structures » Overhead sign structures

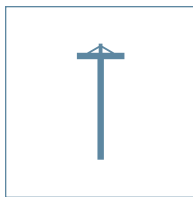
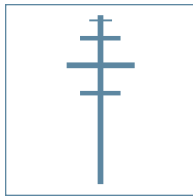


COATINGS



Galvanizing, anodizing, powder coatings and integrated graphics

Utility transmission and distribution poles » Utility substation structures

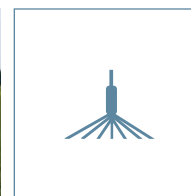


UTILITY SUPPORT STRUCTURES

VALMONT AT A GLANCE

Wherever you live, whatever you do, chances are Valmont is part of your life. Engineered structures for infrastructure and water management for agriculture.

Agriculture



IRRIGATION

Mechanized irrigation systems



"I'M CONFIDENT that we are well positioned to meet increasing demands for our products."

TOM SPEARS

GROUP PRESIDENT

ENGINEERED SUPPORT STRUCTURES AND COATINGS DIVISIONS

ENGINEERED SUPPORT STRUCTURES ENGINEERED SUPPORT STRUCTURES ENGINEERED SUPPORT STRUCTURES

ENGINEERED SUPPORT STRUCTURES ENGINEERED SUPPORT

STRUCTURES ENGINEERED
SUPPORT STRUCTURES
ENGINEERED

As Group President of Valmont's North American Structures and Coatings Division, Tom Spears takes pride in Valmont's leadership role in engineered support structures. "We leverage a network of manufacturing facilities, engineering expertise and resources," says Spears, "and that allows us to provide customers around the world with products of superior quality and value."

Valmont manufactures structures for area and decorative lighting, overhead

signs and traffic applications, mass transit, intelligent traffic systems, and wireless communication towers and components.

Market Leader

In describing Valmont's structures for lighting and traffic, Spears points out that Valmont is the market leader in supplying poles for the North American commercial lighting and roadway markets. "Our leadership position allows us to have economies of scale," says Spears. "It allows us

to have a critical mass of engineering resources that can offer custom design work, answer critical questions and provide optimal solutions to our customers.

"We have highly efficient operations, which helps make for a profitable business," says Spears. "We have duplicated critical processes at various locations, so if we have a disruption at one facility, we have the ability to back that up with another plant. It's one way we leverage our

ENGINEERED SUPPORT STRUCTURES DIVISION

GROWING DEMAND

"Conservative design principles, excellent engineering and analysis capabilities, leveraging resources, and long-standing relationships...these, I'm proud to say, are some of Valmont's greatest strengths."





resources,” says Spears, “and it’s an advantage in the marketplace. It allows us to be more reliable and provide added value to our customers.”

Valmont has also carved out a substantial niche for itself in the specialty structures business.

“When it comes to roadway and traffic sign structures, Valmont has an outstanding reputation in being able to design and fabricate huge bent tube structures, as well as truss pipe structures,” says Spears. “Also, we have good geographic dispersion across the United States in specialty structures, so we are reaching a great number of different states with our products.”

Valmont also manufactures structures and components for the wireless communications market. Says Spears, “Valmont is one of the leading wireless communication structures providers in North America. We also supply

a broad range of components used in wireless communications structures, including ladders and platforms and products to mount antennas and cables.”

Opportunities to Grow

While Valmont is the leader in engineered support structures today, Spears definitely sees opportunities for growth in the company’s markets in the future.

“We’re always looking for opportunities to expand,” says Spears. “We have opportunities to grow by broadening our product offering. In fact, in the past couple of years, we made significant headway into the mass transit market. And, we’ve expanded our footprint in the decorative light pole market, making Valmont a player in that niche.”

A significant driver of Valmont’s growth lies in the demand for new and replacement infrastructure in North America. New road construction, the replacement needs of aging infrastructure, and the increased usage by wireless telephone and data system subscribers is driving demand, opening new markets, and expanding existing markets for Valmont’s steel, aluminum and fiberglass poles, sign structures and wireless communication poles and towers.

“The long-term trend for Valmont’s engineered support structures should produce solid growth,” says Spears, and “I’m confident that we are well positioned to meet increasing demands for our products.”



“CONTINUOUS IMPROVEMENT is part of Valmont’s culture.

It’s the Valmont way of doing business.”



UTILITY SUPPORT STRUCTURES DIVISION

MARKET POWER

“Because of the issues facing utilities today, our utility customers absolutely need partners who can deliver on durability, value, aesthetics, and responsiveness. They utilize a wide array of products and operate on aggressive deadlines. At Valmont, we have the capacity to address the large project needs of the utility industry.”

“Valmont has always played a vital role in meeting the rigorous needs of the utility industry with its structures for transmission, distribution, and substations. However, that role is becoming more important as greater demands are placed on utilities to meet the growing energy needs of customers,” says Earl Foust, President of Valmont’s North American Utility Support Structures Division.

Optimized Solutions for Utilities

“One of our greatest strengths at Valmont is our ability to leverage our resources to provide a diverse product portfolio to our utility customers,” says Foust. “Utilities serve their customers in a variety of environments, and because of our ability to leverage our engineering and manufacturing capabilities, we can meet those needs with the right products.”

Foust is referring to Valmont’s unique ability to provide tubular steel poles, spun concrete structures and hybrid steel/concrete poles. “In North America, we have six concrete pole operations and seven steel pole facilities,” says Foust. “We are geographically dispersed and located near all of our key customers.”

Valmont engineers work together, applying their expertise to provide the right solutions for every utility project. "When we work with our utility customers," says Foust, "we provide optimized solutions. We perform a value analysis for each application to determine the most economical transmission line, whether it includes steel, concrete or hybrid poles, or a combination of these."

Because of the company's success in meeting the demands of the utility industry, Valmont has developed a series of long-term customer relationships and strategic alliances. "Our customers know they can count on us because we can leverage our engineering and production capacities to respond to their short and long-term needs."

Continuous Improvement

"Continuous improvement is part of Valmont's culture," says Foust. "It's the Valmont way of doing business. We also focus on developing new products

for our customers." In fact, most of Valmont's new product developments were born out of working partnerships with utility customers in an effort to provide solutions for specific transmission projects.

Looking Ahead

The increased need for electricity is leading to the development of major transmission corridors. "We have our interstate highway system," says Foust, "but we haven't had the same build-out for the transmission grid. The new transmission corridors will be established to carry power east to west, and north to south."

In addition, the focus on wind energy presents opportunities for Valmont. "We're seeing a number of wind farms being developed," says Foust, "and that creates opportunities for Valmont in terms of building transmission lines to connect wind farms to the grid."

Overall, the demand for reliable power is ever increasing. "No one wants their power to go off," says Foust. "Everything is so computerized and needs power for support. Everyone demands 100 percent reliability, and that's created an increase in generation and distribution liability. Utilities can rely on Valmont to do our part, providing the structural integrity customers demand."





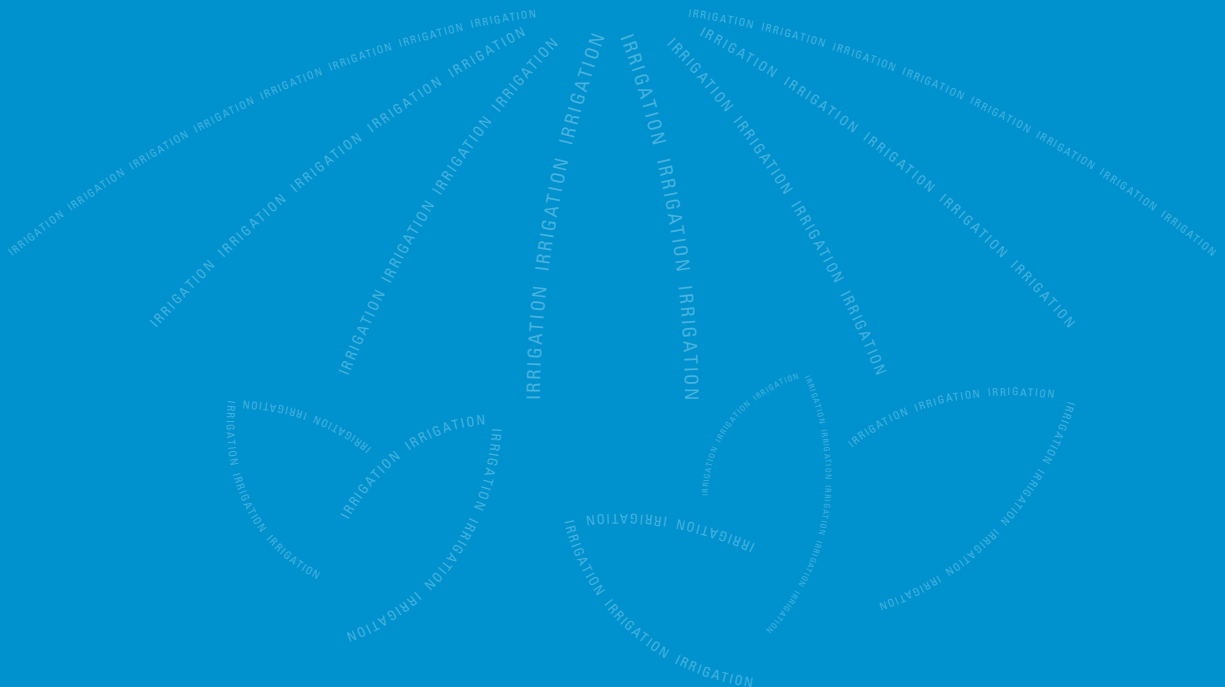
"OUR VALLEY BRAND center pivot and linear irrigation equipment
conserves water and eases the burden on the world's fresh water supply."

LEONARD ADAMS

GROUP PRESIDENT

NORTH AMERICAN IRRIGATION AND TUBING DIVISIONS

IRRIGATION DIVISION



Len Adams is Group President of Valmont's North American Irrigation Division, the world's largest manufacturer and distributor of mechanized irrigation equipment.

"At Valmont," says Adams, "our dealer network is one of our biggest strengths. We have over 200 Valley® Brand dealers who serve farmers in North America. Additionally, we've built a worldwide dealer organization that serves producers around the world."

Components of Success

"We've leveraged our dealer network for a number of years," says Adams, "and it really is critical to our success."

But, as Adams is quick to point out, there are other significant factors contributing to Valmont's strong performance in the irrigation business, including the strategic alignment between its worldwide facilities.

"We operate as one global irrigation business," says Adams. "We make use of our plant capacities everywhere."

The plant in McCook, Nebraska, primarily supplies North America, while the original facility in Valley, Nebraska, manufactures and ships irrigation equipment to international customers.

"Most of our facilities are set up to make certain components rather than a complete machine," said Adams. "So, many of the essential parts are manufactured and shipped out of our Valley plant to our other locations around the world. This way—by sharing engineering capabilities, manufacturing resources and

IRRIGATION DIVISION

EFFICIENT FLOW

"We have an outstanding dealer network, and it's something we've developed for many years. Our dealer network is a key component to our success."





distribution channels—we can meet the demands of the global irrigation market while maximizing operating efficiencies.”

In-Line Efficiency

Adams says Valmont’s operation and manufacturing efficiencies are, in great part, a function of thoughtful plant design at Valmont.

A prime example is the plant in McCook, Nebraska. “We built the McCook plant with material flow in mind. In Valmont’s McCook manufacturing process, the tubing mill is right in line, as is galvanizing. Everything is batched, and the entire operation flows smoothly and efficiently,” said Adams.

Room to Grow

When it comes to growing Valmont’s mechanized irrigation business, Adams says the replacement market presents long-term opportunities.

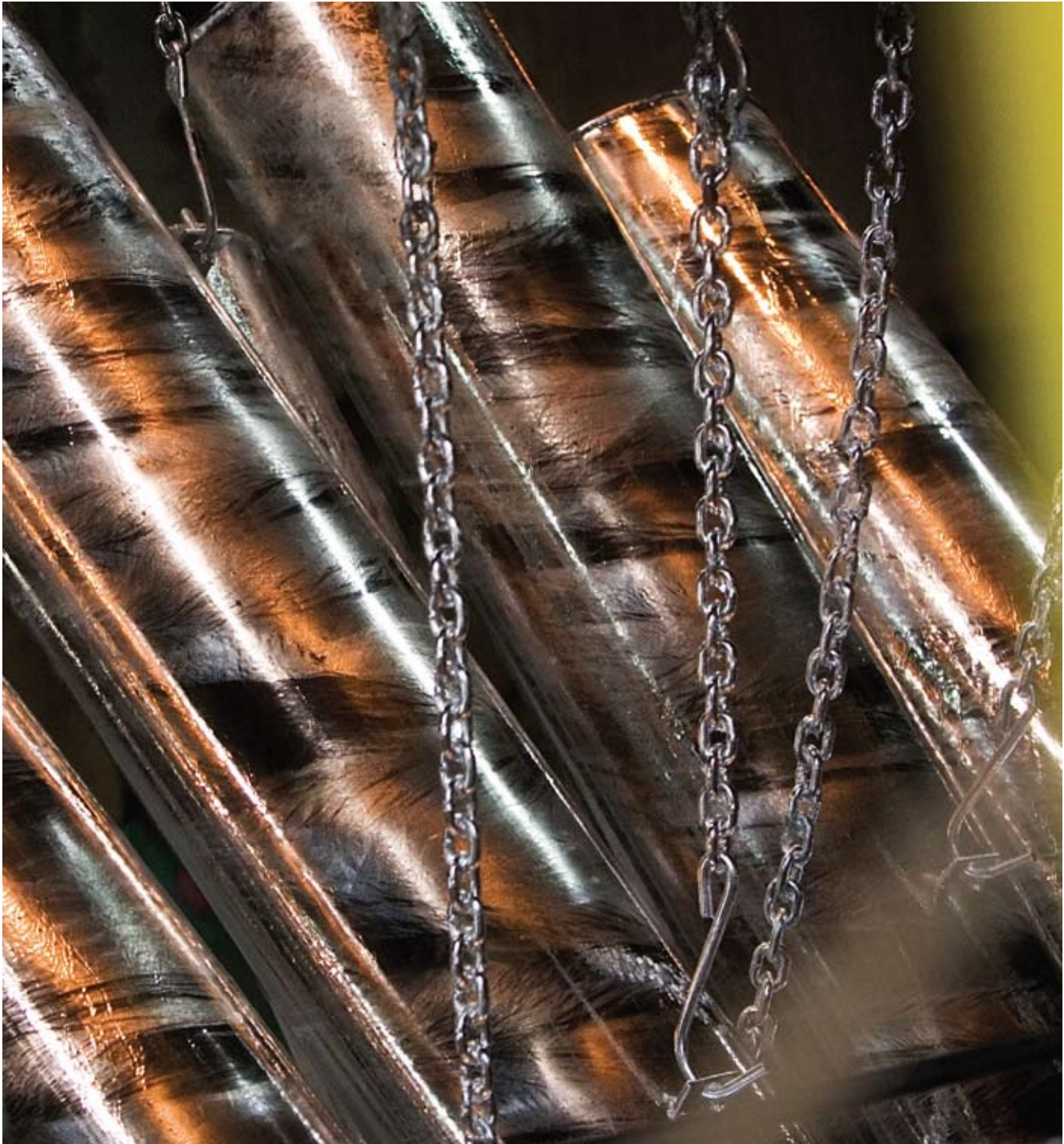
“There are approximately 250,000 machines that have been installed by the irrigation industry in North America alone,” said Adams. “Many of these machines are 30 years old and will need to be replaced in the near future.”

Another long-term driver for Valmont’s mechanized irrigation equipment is the world’s growing population and the resulting stress on the world’s fresh water supply.

“Center pivot irrigation is much more efficient than flood irrigation,” says Adams. “Our Valley Brand center pivot and linear irrigation equipment conserves water and eases the burden on the world’s fresh water supply.”

Yet, Adams says a significant amount of land around the world is still being irrigated with flood irrigation and gated pipe, presenting Valmont with opportunities to convert these areas to Valley Brand mechanized irrigation equipment.

“The potential size of the conversion market in North America is close to the size of our current mechanized irrigation market,” said Adams. “These two market drivers—replacements and conversions—will provide Valmont with significant opportunities for growth, now and well into the future.”



COATINGS DIVISION

NETWORK STRENGTH

“This is a service business, and the measure of success is how fast you can provide the service at the quality level the customer expects. Through consistent, quality performance, Valmont has proven itself to have a well managed network of capacity in North America.”

Tom Spears, Group President of Valmont's North American Structures and Coatings Division, speaks with confidence about Valmont's coatings business. Valmont is a full-service coatings company, providing quality surface finishes that improve the looks and extend the service life of steel and aluminum products throughout the country.

Strong Performance

"At Valmont, we have the capability to consistently process material that comes in from our customers in a timely manner, while delivering an excellent level of quality," said Spears.

Valmont's strong performance in the coatings industry is the result of the company's overarching commitment to leveraging resources. "We have 10 galvanizing kettles in North America

that we operate together as a network," says Spears. "This network provides us with the capability to serve our customers at a high level. Our network includes some state-of-the-art galvanizing facilities, which allows us to meet the specific needs of our clients in a timely manner."

Commitment to Innovation

Valmont has earned the reputation for being the market and technical leader in hot-dip galvanizing. Through the years, Valmont has introduced a number of process innovations across the company's galvanizing facilities.

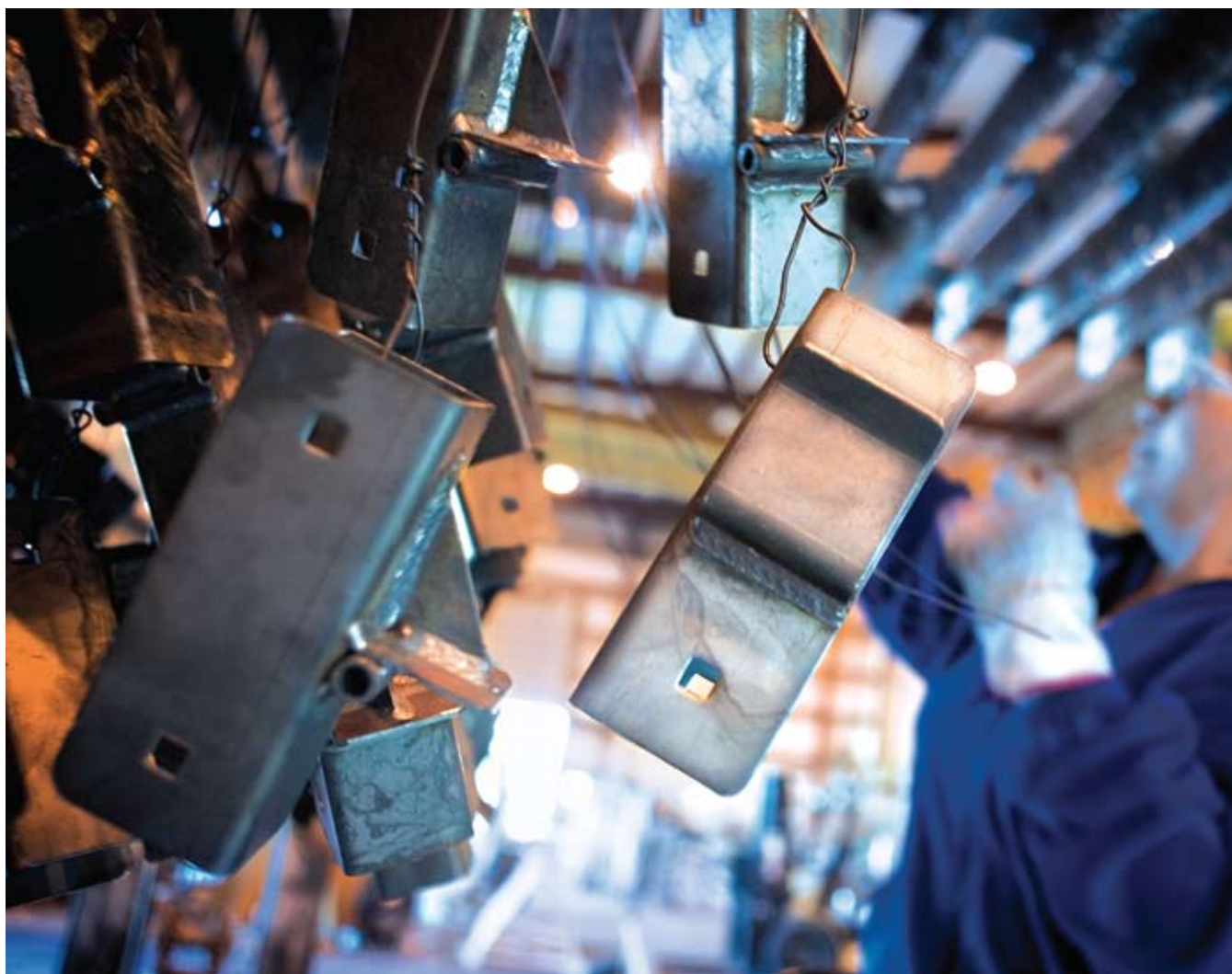
"We are a source for technical expertise in galvanizing in the United States, and focus on innovation leadership from a process standpoint," said Spears.

Protecting the Future

With corrosion costing industry and government agencies around \$276 billion¹ annually in the United States alone, Valmont's opportunities will increase along with the need for improved corrosion management in the 21st century.

"Going forward, we see ample opportunities for Valmont's growth in the galvanizing industry, particularly through geographic expansion," says Spears. "We continuously evaluate opportunities to grow and expand our geographical footprint."

1. NACE International. (2002). Corrosion Costs and Preventive Strategies in the United States. Retrieved February 8, 2007, from http://www.nace.org/nace/content/publicaffairs/cost_corr_pres/cost_corrosion_files/frame.htm.





“OUR INTERNATIONAL facilities and our plants in North America
provide support to each other.”

Victor Grizzle, Group President of Valmont International, is enthusiastic about Valmont's presence in international markets and the opportunities to come as a result of continued economic growth and improved standards of living.

Structures

"Overall, we've benefited from broad-based opportunities in our international markets," said Grizzle.

"We had a strong year in structures. In China, we experienced solid growth across all infrastructure

markets—lighting, communications and utility. In particular, we saw strength in China's communication structures market as the country continues to build out its wireless infrastructure to support the dramatic increase in the number of mobile phones.

"Over the past year, we also experienced growth in Europe. The economies in Europe were strong," said Grizzle, "and that stimulated investment in infrastructure, particularly in the lighting markets in France, Holland, Poland, and Eastern Europe."

Contributing to Valmont's international success in 2007 was the addition of Tehomet to the Valmont family. Tehomet is Scandinavia's largest manufacturer of decorative street lighting poles. "Tehomet's innovative market designs combined with Valmont's global reach allows us to better serve our European customers," says Grizzle.

Another area of opportunity for Valmont's structures business, according to Grizzle, was North Africa. "Our facility in Morocco experienced a double-digit increase in sales," he said.

INTERNATIONAL DIVISION

GLOBAL FOOTPRINT

"We are pleased with the international opportunities and our team's efforts to meet customer needs in both existing markets and new markets around the world."





In 2007, China was – and continues to be – a substantial area of focus for Valmont's International Division. "In China, there is a tremendous amount of investment in energy generation," said Grizzle, "and there is a need for transmission and distribution structures to deliver that energy to homes and businesses."

"In Eastern Europe," Grizzle says, "Poland, the Ukraine and Russia are also upgrading their transmission grid systems. Demand in Eastern Europe has created opportunities for us. We experienced growth in that region during 2007. While it's a small base, the growth we've experienced in Eastern Europe is an indication of continuing opportunities for Valmont."

To meet these growing international demands, says Grizzle, Valmont leverages its engineering, manufacturing and distribution resources across borders and continents. "Our international facilities and our plants in North America provide support to each other," he said. "This allows us to be responsive to the unique needs of our clients, anywhere in the world."

Irrigation

"In our international irrigation markets," said Grizzle, "higher commodity prices and overall improving farm incomes drove strong demand for our mechanized irrigation products. We experienced strong demand in the Middle Eastern markets, in Asia, as well as in our core markets of South America and South Africa."

Valmont continues to leverage its agricultural experience of over 50 years and its global footprint to bring a unique value to customers well beyond the irrigation equipment the company provides. "Partnering with our customers to bring this value is clearly being recognized by customers in emerging market regions," says Grizzle. "And, we will be working hard to continue to meet these needs of our international customers."

Higher energy prices and increasing standards of living are allowing many emerging economies to diversify and strengthen their agricultural sectors. Valmont's irrigation technology aids these efforts through modernization of the application and efficient use of scarce water resources. "Now, together with the emergence of bio-fuels, additional land with available

water resources will need to come into production, creating additional opportunities for our mechanized irrigation products," says Grizzle.

Looking Forward

While Valmont has experienced growth in international markets, Grizzle believes ample opportunities will continue in both developed and emerging markets around the world.

"I think that we have a very strong lighting business in Europe, and I see us getting stronger in the utility and telecommunication structures markets," said Grizzle.

"Our international utilities group sees new market opportunities moving into Eastern Europe. We also envision continuing opportunities in Asia, as well as the Middle East, where countries are investing in infrastructure."

"As successful as Valmont has been in the past internationally," continues Grizzle, "I'm particularly optimistic about the future. Increasing populations, rapid urbanization in developing countries and improved standards of living will continue to drive Valmont's growth. I believe we have our best opportunities ahead of us."

USA

Bay Minette, Alabama, USA

Concrete Poles

Tuscaloosa, Alabama, USA

Concrete Poles

Barstow, California, USA

Concrete and Steel Poles

Long Beach, California, USA

Galvanizing

Los Angeles, California, USA

Anodizing and Powder Coating

Aurora, Colorado, USA

Composite Poles

Bartow, Florida, USA

Concrete Poles

Claxton, Georgia, USA

Concrete Poles

Elkhart, Indiana, USA

Steel and Aluminum Poles

Plymouth, Indiana, USAWireless Communication
Structures, Components and
Specialty Structures**Chicago, Illinois, USA**

Galvanizing

Sioux City, Iowa, USA

Galvanizing

El Dorado, Kansas, USA

Steel Poles

Salina, Kansas, USA

Galvanizing

Farmington, Minnesota, USA

Aluminum Poles

Minneapolis, Minnesota, USA

Powder Coating and E-Coating

McCook, Nebraska, USA

Irrigation Equipment

Omaha, Nebraska, USA

Corporate Headquarters

USA

Valley, Nebraska, USAIrrigation Equipment, Steel Poles,
Tubing and Galvanizing**West Point, Nebraska, USA**

Galvanizing

Tulsa, Oklahoma, USA

Steel Poles and Galvanizing

Tualatin, Oregon, USA

Galvanizing

Salem, Oregon, USAWireless Communication Structures,
Components and Specialty Structures**Hazleton, Pennsylvania, USA**

Steel Poles

Jasper, Tennessee, USA

Steel Poles

Bellville, Texas, USA

Concrete Poles

Brenham, Texas, USA

Steel Poles

Mansfield, Texas, USA

Steel Poles

Lindon, Utah, USA

Galvanizing and Powder Coating

Ferndale, Washington, USA

Steel Poles

CANADA

Delta, BC, Canada

Steel Poles

Winnipeg, MB, Canada

Steel Poles

Barrie, ON, Canada

Steel Poles

St. Julie, QC, Canada

Steel and Aluminum Poles

MEXICO

Monterrey, Mexico

Steel Poles

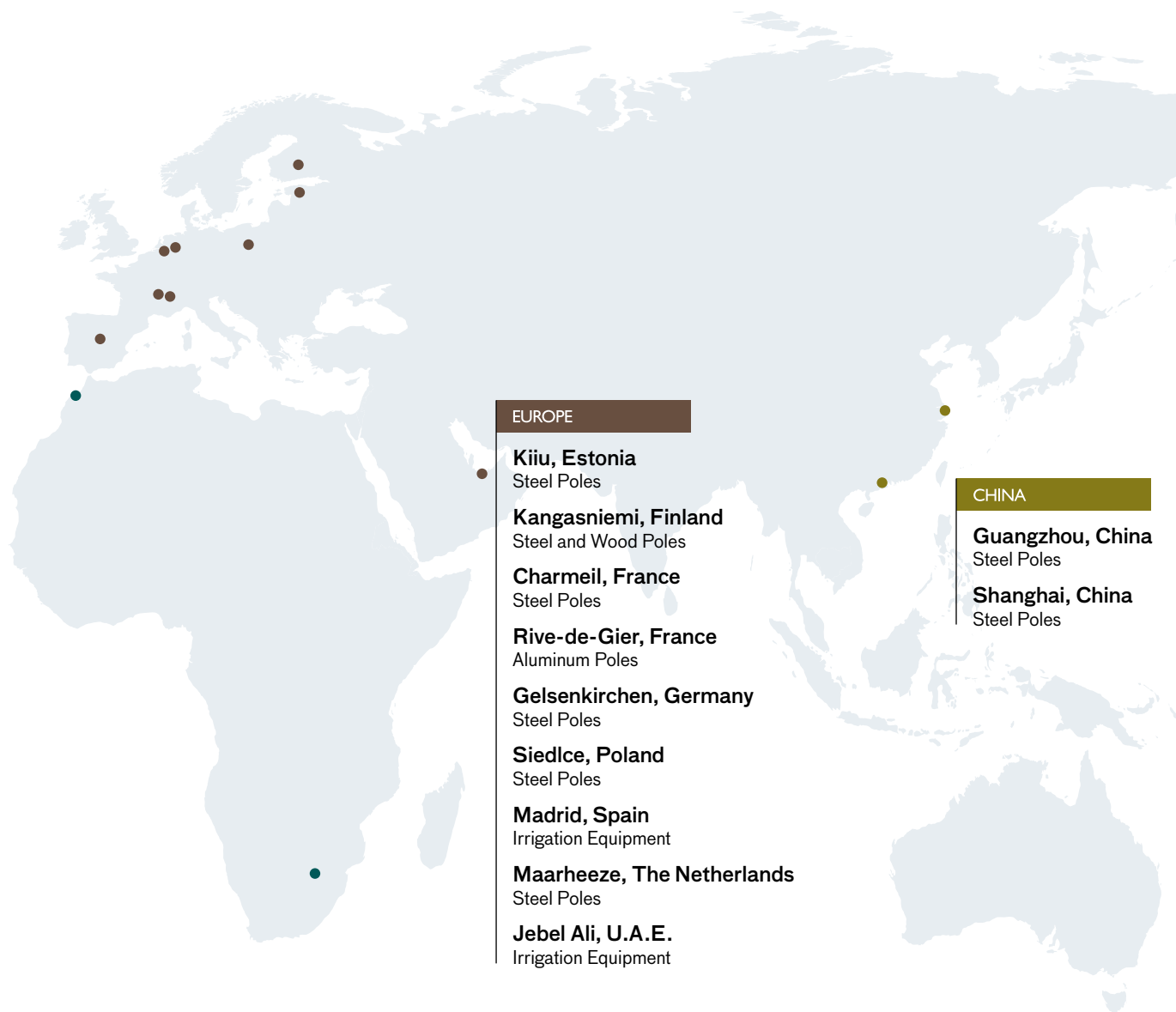
SOUTH AMERICA

Uberaba, Brazil
Irrigation Equipment

GLOBAL

DEDICATION

Throughout the world, our dedicated employees strive to make a difference. A difference at work, at home and in their communities.



EUROPE

Kiiu, Estonia

Steel Poles

Kangasniemi, Finland

Steel and Wood Poles

Charmeil, France

Steel Poles

Rive-de-Gier, France

Aluminum Poles

Gelsenkirchen, Germany

Steel Poles

Siedlce, Poland

Steel Poles

Madrid, Spain

Irrigation Equipment

Maarheeze, The Netherlands

Steel Poles

Jebel Ali, U.A.E.

Irrigation Equipment

CHINA

Guangzhou, China

Steel Poles

Shanghai, China

Steel Poles

AFRICA

Berrechid, Morocco

Steel Poles

Johannesburg, South Africa

Irrigation Equipment



BOARD OF DIRECTORS

Mogens C. Bay

Chairman and
Chief Executive Officer
Valmont Industries, Inc.
Director Since 1993

Thomas F. Madison

Lead Director
President
MLM Partners
Director Since 1987

Glen A. Barton

Retired Chairman and
Chief Executive Officer
Caterpillar, Inc.
Director Since 2004

Kaj den Daas

Executive Vice President
Philips Lighting, B.V.
and Chairman of its North
American Lighting Operations
Director Since 2004

John E. Jones

Retired Chairman,
President and
Chief Executive Officer
CBI Industries, Inc.
Director Since 1993

Dr. Stephen R. Lewis, Jr.

President Emeritus and
Professor of Economics
Carleton College
Director Since 2002

Daniel P. Neary

Chairman and
Chief Executive Officer
Mutual of Omaha
Director Since 2005

Walter Scott, Jr.

Chairman
Level 3 Communications, Inc.
Director Since 1981

Kenneth E. Stinson

Chairman
Peter Kiewit Sons', Inc.
Director Since 1996

Audit Committee

Walter Scott, Jr., Chairman
John E. Jones
Daniel P. Neary

Compensation Committee

Thomas F. Madison, Chairman
Glen A. Barton
Dr. Stephen R. Lewis, Jr.
Kenneth E. Stinson

Governance and Nominating Committee

Thomas F. Madison, Chairman
Kaj den Daas
Dr. Stephen R. Lewis, Jr.

Top row, from left to right: Mogens C. Bay,
Thomas F. Madison, Glen A. Barton and
Kaj den Daas.

Second row, from left to right: John E. Jones,
Dr. Stephen R. Lewis, Jr. and Daniel P. Neary.

Bottom row, from left to right: Walter Scott, Jr.
and Kenneth E. Stinson, Jr.

OFFICERS

CORPORATE AND BUSINESS UNITS

Corporate Officers

Mogens C. Bay
Chairman and
Chief Executive Officer

Terry J. McClain
Senior Vice President and
Chief Financial Officer

E. Robert Meaney
Senior Vice President and
Corporate Secretary

Steven G. Branscombe
Vice President
Information Technology

Mark C. Jaksich
Vice President
Corporate Controller

Walter P. Pasko
Vice President
Procurement

John G. Graboski
Vice President
Human Resources

Infrastructure

Thomas D. Spears
Group President
North American Structures
and Coatings

Mark E. Treinen
Group Vice President
Business Development

Richard S. Cornish
Vice President and
General Manager
Galvanizing Services

Joseph A. Kerner
Vice President and
General Manager
Specialty Structures

Thomas F. Sanderson
Vice President
Sales and Marketing
North American Structures

Thomas J. Sutko
Vice President
Operations
North American Structures

Utility Support Structures Division

Earl Foust
President

Steven A. Schmid
Vice President Operations

James P. Ruddy
Vice President
Steel Business Units

Douglas C. Sherman
Vice President
Market Development

Irrigation and Tubing

Leonard M. Adams
Group President
North American Irrigation
and Tubing

James L. Brown
Vice President
North American Sales
Irrigation

Stephen B. LeGrand
Vice President
Operations
Irrigation

Craig Malsam
Vice President
Engineering
Irrigation

International
Victor D. Grizzle
Group President
Valmont International

Michael Banat
Vice President
International Structure
Sales and Marketing

Klavs Guldager
Vice President
Operations

Bernhard L. Kiep
Vice President and
General Manager
International Irrigation

Stéphane Devulder
General Manager
Southern Europe

Huang Xiao Yong
General Manager
China

CORPORATE

AND STOCK INFORMATION

Corporate Headquarters

Valmont Industries, Inc.
One Valmont Plaza
Omaha, Nebraska 68154-5215 USA
Tel 1-402-963-1000
Fax 1-402-963-1198
Online valmont.com

Independent Public Accountants

Deloitte & Touche LLP
Omaha, Nebraska USA

Legal Counsel

McGrath North Mullin & Kratz, PC LLO
Omaha, Nebraska USA

Stock Transfer Agent and Registrar Address Shareholder Inquiries to:

BNY Mellon Shareowner Services
480 Washington Boulevard
New Jersey, NJ 07310-1900 USA
1-866-886-9962

Send Certificates for Transfer and Address Changes to:

BNY Mellon Shareowner Services
480 Washington Boulevard
New Jersey, NJ 07310-1900 USA

Shareholder and Investor Relations

Valmont's common stock trades on the New York Stock Exchange (NYSE) under the symbol VMI.

We make available, free of charge through our Internet Web site at www.valmont.com, our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission.

Valmont has filed the Chief Executive Officer and Chief Financial Officer certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 as exhibits with the company's annual report or Form 10-K for the fiscal year ended December 29, 2007.

We have also posted on our Web site our (1) Corporate Governance Principles, (2) Charters for the Audit Committee, Compensation Committee, and Governance and Nominating Committee of the Board, (3) Code of Business Conduct, and (4) Code of Ethics for Senior Officers applicable to the Chief Executive Officer, Chief Financial Officer and Controller. Valmont shareholders may also obtain copies of these items at no charge by writing to:

Jeffrey S. Laudin

Investor Relations Department
Valmont Industries, Inc.
One Valmont Plaza
Omaha, NE 68154 USA
Tel 1-402-963-1000
Fax 1-402-963-1198

Annual Meeting

The annual meeting of Valmont's shareholders will be held at 2:00 p.m. on Monday, April 28, 2008, at the Joslyn Art Museum in Omaha, Nebraska USA.



FINANCIAL

SUMMARY

SELECTED 5-YEAR

FINANCIAL SUMMARY

DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

	2007	2006	2005	2004	2003
Operating Data					
Net sales	\$ 1,499,834	\$ 1,281,281	\$ 1,108,100	\$ 1,031,475	\$ 837,625
Operating income	155,626	110,085	82,863	70,112	54,623
Cumulative effect of accounting change	—	—	—	—	(366)
Net earnings	94,713	61,544	39,079	26,881	25,487
Depreciation and amortization	35,176	36,541	39,392	38,460	34,597
Capital expenditures	56,610	27,898	35,119	17,182	17,679
Per Share Data					
Earnings:					
Basic	\$ 3.71	\$ 2.44	\$ 1.61	\$ 1.13	\$ 1.07
Diluted	3.63	2.38	1.54	1.10	1.05
Cash dividends	0.410	0.370	0.335	0.320	0.315
Financial Position					
Working capital	\$ 350,561	\$ 277,736	\$ 229,161	\$ 277,444	\$ 169,568
Property, plant and equipment, net	232,684	200,610	194,676	205,655	190,103
Total assets	1,052,613	892,310	802,042	843,351	613,022
Long-term debt, including current installments	223,248	221,137	232,340	322,775	149,662
Shareholders' equity	510,613	401,281	328,675	294,655	265,494
Cash Flow Data					
Net cash flows from operations	\$ 110,249	\$ 59,130	\$ 133,777	\$ 5,165	\$ 52,928
Net cash flows from investing activities	(71,040)	(36,735)	(30,354)	(150,673)	(21,116)
Net cash flows from financing activities	(210)	(6,946)	(93,829)	139,741	(26,442)
Financial Measures					
Invested capital ^(a)	\$ 819,092	\$ 706,855	\$ 641,392	\$ 697,691	\$ 483,764
Return on invested capital ^(a)	14.0%	11.1%	7.7%	7.6%	7.4%
EBITDA ^(b)	\$ 191,635	\$ 146,029	\$ 122,317	\$ 97,541	\$ 86,515
Return on beginning shareholders' equity ^(c)	23.6%	18.7%	13.3%	10.1%	10.5%
Long-term debt as a percent of invested capital ^(d)	27.3%	31.3%	36.2%	46.3%	30.9%
Year End Data					
Shares outstanding (000)	25,945	25,634	24,765	24,162	23,825
Approximate number of shareholders	5,800	5,600	5,700	5,600	5,400
Number of employees	6,029	5,684	5,336	5,542	5,074

See footnotes on page 36.

SEGMENT

SUMMARY

DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS

	2007	2006	Change 2007-2006	2005	Change 2006-2005
Consolidated					
Net sales	\$ 1,499.8	\$ 1,281.3	17.1 %	\$ 1,108.1	15.6 %
Gross profit	399.8	326.7	22.4 %	278.3	17.4 %
as a percent of sales	26.7 %	25.5 %		25.1 %	
SG&A expense	244.2	216.6	12.7 %	195.4	10.8 %
as a percent of sales	16.3 %	16.9 %		17.6 %	
Operating income	155.6	110.1	41.3 %	82.9	32.8 %
as a percent of sales	10.4 %	8.6 %		7.5 %	
Net interest expense	14.9	15.1	(1.5)%	17.7	(14.7)%
Effective tax rate	31.4 %	32.0 %		37.8 %	
Net earnings	\$ 94.7	\$ 61.5	53.9 %	\$ 39.1	57.3 %
Diluted earnings per share	\$ 3.63	\$ 2.38	52.3 %	\$ 1.54	54.5 %
Engineered Support Structures Segment					
Net sales	\$ 581.5	\$ 509.3	14.2 %	\$ 470.7	8.2 %
Gross profit	154.1	136.0	13.3 %	127.2	6.9 %
SG&A expense	98.6	89.8	9.8 %	82.6	8.7 %
Operating income	55.5	46.2	20.1 %	44.6	3.6 %
Utility Support Structures Segment					
Net sales	\$ 327.3	\$ 280.8	16.5 %	\$ 218.9	28.3 %
Gross profit	82.4	62.9	31.0 %	48.6	29.4 %
SG&A expense	38.0	31.9	19.2 %	27.9	14.3 %
Operating income	44.4	31.0	43.1 %	20.7	49.8 %
Coatings Segment					
Net sales	\$ 106.5	\$ 90.4	17.7 %	\$ 72.1	25.4 %
Gross profit	33.9	29.5	15.0 %	17.6	67.6 %
SG&A expense	10.9	10.7	1.7 %	9.2	16.3 %
Operating income	23.0	18.8	22.6 %	8.4	123.8 %
Irrigation Segment					
Net sales	\$ 388.9	\$ 312.8	24.3 %	\$ 260.4	20.1 %
Gross profit	98.5	73.9	33.3 %	61.0	21.1 %
SG&A expense	46.8	40.9	14.4 %	36.2	13.0 %
Operating income	51.7	33.0	56.7 %	24.8	33.1 %
Other					
Net sales	\$ 95.6	\$ 87.9	8.7 %	\$ 86.0	2.2 %
Gross profit	30.7	25.1	22.3 %	24.9	0.8 %
SG&A expense	11.8	12.5	(5.6)%	14.4	(13.2)%
Operating income	18.9	12.5	51.2 %	10.5	19.0 %
Net corporate expense					
Gross profit	\$ 0.2	\$ (0.7)	NM	\$ (1.0)	30.0 %
SG&A expense	38.1	30.6	24.3 %	25.1	21.9 %
Operating loss	(37.9)	(31.4)	(20.7)%	(26.1)	(20.3)%

NM = Not meaningful

Footnotes

- (a) Return on Invested Capital is calculated as Operating Income (after-tax) divided by the average of beginning and ending Invested Capital. Invested Capital represents Total Assets minus Accounts Payable, Accrued Expenses and Dividends Payable. Return on Invested Capital is one of our key operating ratios, as it allows investors to analyze our operating performance in light of the amount of investment required to generate our operating profit. Return on Invested Capital is also a measurement used to determine management incentives. Return on Invested Capital is not a measure of financial performance or liquidity under generally accepted accounting principles (GAAP). Accordingly, Return on Invested Capital should not be considered in isolation or as a substitute for net earnings, cash flows from operations or other income or cash flow data prepared in accordance with GAAP or as a measure of our operating performance or liquidity. Return on Invested Capital, as presented, may not be comparable to similarly titled measures of other companies.
- (b) Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA) is one of our key financial ratios in that it is the basis for determining our maximum borrowing capacity at any one time. Our bank credit agreements contain a financial covenant that our total interest-bearing debt not exceed 3.75x EBITDA for the most recent twelve month period. If this covenant is violated, we may incur additional financing costs or be required to pay the debt before its maturity date. EBITDA is not a measure of financial performance or liquidity under GAAP and, accordingly, should not be considered in isolation or as a substitute for net earnings, cash flows from operations or other income or cash flow data prepared in accordance with GAAP or as a measure of our operating performance or liquidity.
- (c) Return on beginning shareholders' equity is calculated by dividing Net earnings by the prior year's ending Shareholders equity.
- (d) Long-term debt as a percent of invested capital is calculated as the sum of Current portion of long-term debt and Long-term debt divided by Total Invested Capital. This is one of our key financial ratios in that it measures the amount of financial leverage on our balance sheet at any point in time. We also have covenants under our major debt agreements that relate to the amount of debt we carry. If those covenants are violated, we may incur additional financing costs or be required to pay the debt before its maturity date. We have an internal target to maintain this ratio at or below 40%. This ratio may exceed 40% from time to time to take advantage of opportunities to grow and improve our businesses. Long-term debt as a percent of invested capital is not a measure of financial performance or liquidity under GAAP and, accordingly, should not be considered in isolation or as a substitute for net earnings, cash flows from operations or other income or cash flow data prepared in accordance with GAAP or as a measure of our operating performance or liquidity.
- (e) See pages 23-25 of our attached Form 10-K for tables that show how the financial measurement described in the above footnotes are calculated from our financial statements.

Photo Information

Cover: "Earth Flight," steel sculpture outside Valmont's corporate headquarters created by artist Milton B. Heinrich of Blair, NE. **Page 10:** Thomas D. Spears, Group President, Engineered Support Structures Division. **Page 12:** Valmont provides an array of roadway and traffic structures. **Page 13:** Valmont lighting pole designs range from classic, to historic, to contemporary. **Page 14:** Earl Foust, President, Utility Support Structures Division. **Page 16:** Transmission poles like these Valmont structures support power networks around the world. **Page 17:** Valmont's substation structure, transmission structure and distribution poles deliver power to end consumers. **Page 18:** Leonard M. Adams, Group President, Irrigation Division. **Page 20-21:** Valmont's center pivot irrigation equipment improves crop yields and conserves water. **Page 22-23:** From large steel poles to small component parts, Valmont's hot dip galvanizing services protect metal products from corrosion. **Page 24:** Victor D. Grizzle, Group President, International Division. **Page 26:** Valmont's center pivot irrigation equipment in the Middle East. **Page 27:** Road lighting in Helsinki designed and manufactured by Tehomet, a Valmont company.

Forward-Looking Statements

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on assumptions that management has made in light of experience in the industries in which the Company operates, as well as management's perceptions of historical trends, current conditions, expected future developments and other factors believed to be appropriate under the circumstances. These statements are not guarantees of performance or results. They involve risks, uncertainties (some of which are beyond the Company's control) and assumptions. Management believes that these forward-looking statements are based on reasonable assumptions. Many factors could affect the Company's actual financial results and cause them to differ materially from those anticipated in the forward-looking statements. These factors include, among other things, risk factors described from time to time in the Company's reports to the Securities and Exchange Commission, as well as future economic and market circumstances, industry conditions, company performance and financial results, operating efficiencies, availability and price of raw materials, availability and market acceptance of new products, product pricing, domestic and international competitive environments, and actions and policy changes of domestic and foreign governments. The Company cautions that any forward-looking statements included in this report are made as of the date of this report.



VALMONT INDUSTRIES, INC.
ONE VALMONT PLAZA
OMAHA, NEBRASKA 68154-5215 USA
402.963.1000
VALMONT.COM



Conserving Resources. Improving Life.