

The Interpublic Group of Companies, Inc. / 2000

INTERPUBLIC IS A GLOBAL MARKETING COMMUNICATIONS AND MARKETING SERVICES COMPANY.

We are in the idea business. We provide Clients with customer-driven insights, strategic communications programs and other marketing services that help them build the demand side of their business.

Our success and growth are built on the quality of our Client base and the depth of our relationships.



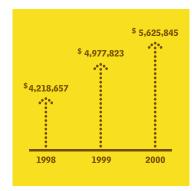
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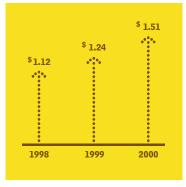
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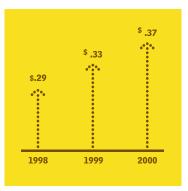
# Financial -- Highlights

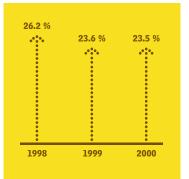
December 31 (Amounts In Thousands, Except Per Share Data)	2000	1999	% CHANGE
REVENUE AND INCOME			
Revenue	\$ 5,625,845	\$ 4,977,823	13.0 %
Income from Operations*	\$ 833,522	\$ 662,679	25.8 %
As a % of Revenue	14.8 %	13.3 %	_
Net Income*	\$ 473,185	\$ 382,724	23.6 %
FINANCIAL POSITION			
Cash and Equivalents	\$ 708,312	\$ 1,029,076	(31.2 %)
Total Assets	\$ 10,238,222	\$ 9,247,044	10.7 %
Total Debt	\$ 1,997,045	\$ 1,311,090	52.3 %
Debt as a % of Total Capital	49.4 %	42.6 %	_
Return on Average Stockholders' Equity*	23.5 %	23.6 %	-
PER SHARE DATA			
Diluted EPS*	\$ 1.51	\$ 1.24	21.8 %
Cash EPS*	\$ 1.81	\$ 1.51	19.9 %
Cash Dividends	\$ .37	\$ .33	12.1 %
OTHER			
Number of Employees	48,200	42,600	13.1 %
Weighted Average Shares Outstanding (diluted)*	319,346	315,532	1.2 %

<sup>\*</sup> Calculated excluding restructuring and other merger related costs (pre-tax charges of \$116,131 and \$84,183 in 2000 and 1999 respectively) and non-recurring transaction costs related to the Deutsch acquisition (pre-tax charges of \$44,715 in 2000). Reported net income including these costs was \$358,658 in 2000 and \$331,287 in 1999.





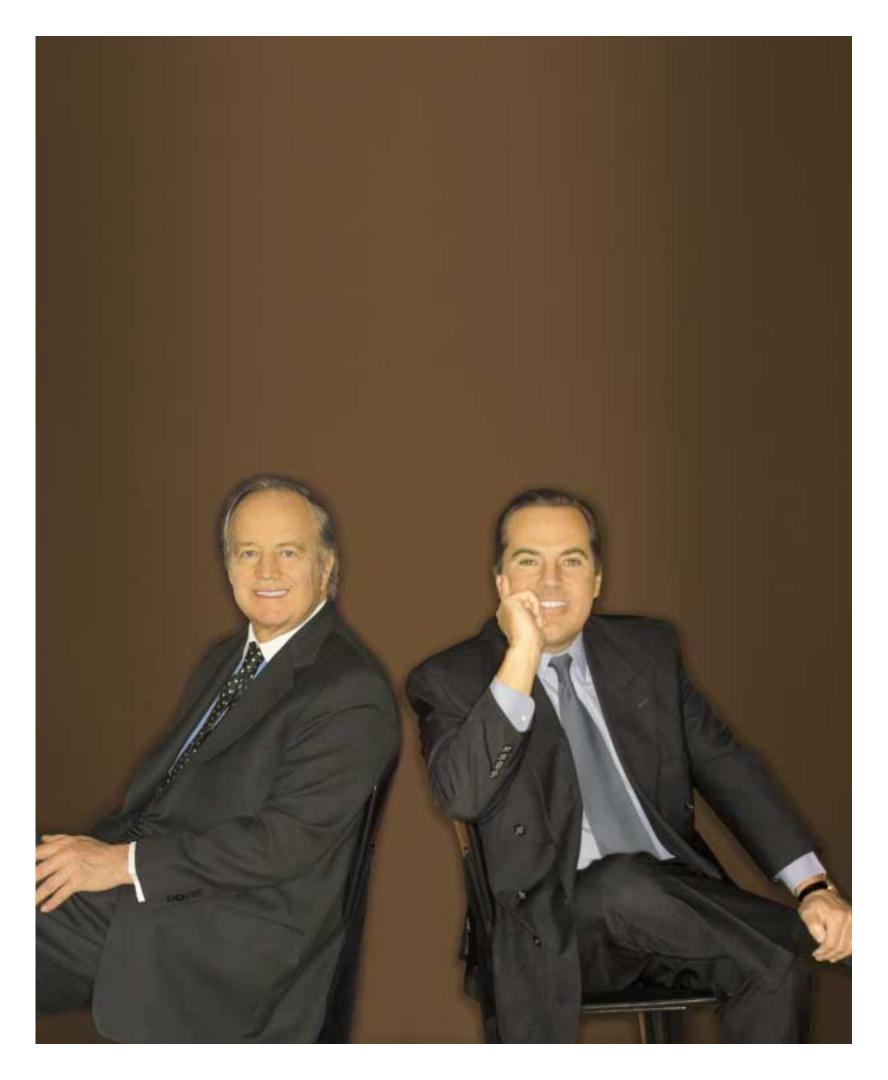




REVENUE

EARNINGS PER SHARE (DILUTED)\*

CASH DIVIDENDS PER SHARE RETURN ON AVERAGE STOCKHOLDERS' EQUITY\*



## Chairmen's -- Report

This year, Interpublic reached a landmark in its evolution as a marketing services company.

In 1994, advertising represented 95 percent of our business.

In 2000, for the first time, our business was almost evenly balanced between advertising and other marketing communications and marketing services.

The year 2000 was another year of robust growth and diversification for Interpublic. Revenue rose to more than \$5.6 billion, an increase of 13% over 1999. Net income (before non-recurring items) grew to \$473 million, up 23.6% over the prior year. On a diluted basis, earnings per share grew to \$1.51, almost 22% above 1999. This year's revenue, profits and earnings per share would have been even higher had it not been for the strength of the dollar in the global currency markets.

With more than 650 offices in 127 countries, we believe our unparalleled reach is only exceeded by the quality of our people and the services and counsel they provide to Clients. And our

overall Client roster, especially those Clients our companies serve across multiple markets and multiple disciplines, is second to none.

Our agency networks continued to win new business on an impressive scale. Net new business billings of approximately \$2.6 billion helped drive our growth and signaled continued Client confidence in the Interpublic companies and the quality of their offerings.

Our company's financial condition continues to be excellent, with a strong balance sheet and solid cash position. Interpublic's sound financial management and cost-containment policies have helped to maintain and improve our margins.

This year, Interpublic reached a landmark in its evolution as a marketing services company. In 1994, advertising represented 95 percent of our business. In 2000, for the first time, our business was almost evenly balanced between advertising and other marketing communications and marketing services. Our philosophy of owning and growing marketing services businesses in a wide array of sectors should prove important to both the short-term and long-term horizons of our investors.

It is important to note that this has been a *cumulative* gain, for these disciplines complement each other and enable further aggressive growth for the entire company.

1 / OPPOSITE PAGE: PHILIP H. GEIER, JR. & JOHN J. DOONER, JR., THE INTERPUBLIC GROUP OF COMPANIES, INC.

This diversification of our business has been a deliberate strategy to expand beyond traditional advertising in order to provide Clients with both the consumer insights and marketing communications services that help them build their businesses. In this regard, Interpublic is truly a communications partner capable of providing expertise which is vital to global and local Clients alike.

Growth in the year 2000 was marked by a number of acquisitions that significantly expanded Interpublic's portfolio of resources. This is not simply a matter of buying volume, but a deliberate effort to create a group of competencies that reflects our strategic priorities.

As the global marketing environment grows more complex, Clients are consolidating their accounts both geographically and across disciplines. Interpublic is committed to expanding its charter to enable all our companies to provide integrated marketing solutions to their Clients' needs.

The acquisition in November of Deutsch, Inc., brings one of the most highly regarded U.S. advertising and integrated marketing communications agencies into The Interpublic Group. Deutsch had 2000 billings of more than \$1.5 billion, quadrupling in size over the last three years to become the nineteenth largest agency overall in the United States.

Deutsch shares our goal of offering a broad range of the highest-quality marketing communications capabilities and top-level strategic and creative services. In addition to its traditional advertising capability, it includes operations in sales promotion, direct marketing, public relations, event marketing, online communications and urban/youth marketing.

In April, Interpublic made its first major foray into marketing research through the acquisition of NFO WorldGroup, one of the world's leading providers of research-based marketing information and counsel. With global reach, a blue-chip Client base and broad range of diagnostic research products and services, NFO's services will also provide a feedback mechanism for Interpublic's advertising, marketing and PR professionals to measure the effectiveness of their work so that messages can be refined to reach their targets more precisely. Since the acquisition, we've already seen benefits from introducing NFO's services to a number of Interpublic Clients.

Jack Morton Worldwide, Interpublic's experiential events and meetings unit, was formed through the merger of The Jack Morton Company and the Communications Group of Caribiner International. The successful acquisition of Caribiner and subsequent integration of these two innovative organizations has created the world's largest company in this fast-growing specialized marketing services capability.

In the specialty of recruitment advertising, Interpublic acquired Nationwide Advertising Service, a leading agency in this field. NAS serves over 4,000 corporate Clients throughout the U.S.

McCann-Erickson WorldGroup continued to lead the advertising industry in 2000, with another year of outstanding growth and new business results, along with unprecedented levels of industry recognition, including *Adweek*'s "global agency of the year" for an extraordinary third year in a row.

For the fifth straight year, McCann won more than \$1 billion in net new billings, including at least three U.S. accounts in the \$100+ million range. It also added a growing number of new worldwide Clients from outside the United States to its list of global Clients – already the industry's most extensive.

McCann also installed new top management last year, naming Jim Heekin as Chairman and CEO of McCann-Erickson WorldGroup, the overall multi-unit global marketing communications organization, as well as of McCann-Erickson Advertising Worldwide.

Following the late 1999 consolidation of Lowe and Lintas into Lowe Lintas & Partners Worldwide, we saw, in 2000, their emergence into a powerful new agency brand, with a strong management team, superior creative product and the clout of the fourth-largest global agency group in the world. Their recent recognition as U.K. and European "agency of the year" is a testimony to their success.

Interpublic's other operating units also reported strong growth. Two of our public relations companies, Weber and Shandwick, combined to form Weber Shandwick Worldwide, now the world's number one global public relations consultancy.

In just three years, Octagon, Interpublic's sports marketing capability, has come of age, fulfilling our goal to be a world leader in this discipline. Octagon's success illustrates the benefits of the cross-fertilization that Interpublic is fostering across its networks. It is now the second-largest sports marketing firm in the world, with strong business lines in athlete representation, sponsorship, consulting, event management and ownership, motor sports and television

production and distribution. In 2000, Octagon benefited from closer integration of the Brands Hatch Group, acquired in 1999. It won a 15-year contract to run the British Grand Prix at Silverstone, one of the most famous and historic racing circuits, and acquired a significant interest in the German soccer club Eintracht Frankfurt. All of these developments offer considerable opportunities to generate additional business among Interpublic's Clients.

This year Interpublic appointed Sean Orr, EVP and CFO, and James Heekin, Chairman and CEO of McCann-Erickson WorldGroup, to the Board of Directors. And at year's end, Interpublic seamlessly completed a nine-month transition period as John Dooner succeeded Phil Geier, who retired after more than 20 years as Chairman and CEO. John, a veteran of more than 25 years with Interpublic, was Chairman and Chief Executive Officer of McCann-Erickson WorldGroup before being named President and Chief Operating Officer of Interpublic in March. Phil will continue his involvement with the company as Chairman Emeritus and as an advisor to the Interpublic Board.

Added to the new management team was Bruce Nelson, in the newly created position of Executive Vice President & Chief Marketing Officer. His role is to help shape our portfolio strategy and to position our current companies for higher growth. In addition, he will take on a strategic marketing role with our most senior major Clients.

The deliberate and carefully planned management transition is a metaphor for Interpublic's continuing evolution as a global leader in marketing communications, having systematically grown our capabilities in numerous non-advertising disciplines in response to Clients' evolving marketing needs. This strategy enables us to provide Clients with more integrated solutions across our network, and to meet the challenge of building more powerful global brands. Our ever-evolving portfolio of tools and resources helps Clients better understand their customers and create more effective marketing solutions. We recognize that our future success will be determined by how well we are able to enhance the depth and quality of our global Client partnerships.

Both Interpublic and our Clients recognize that the nature of marketing is undergoing rapid change. Clients rely on us to be ahead of the curve, to be able to interpret the significance of change and its impact on their brands and on their customers. We are prepared to meet those changes with a new vision and a new vitality as embodied in our new generation of leadership, one grown from within the company and sharing its values.

As global brands become more dominant, brands themselves are taking on a new significance to consumers. They are much more than just names. They are a part of people's lives, an element in their identities, and a springboard for building consumer relationships. Today

Interpublic offers Clients numerous options to maintain and enhance those relationships, bringing them ever closer to their customers in more meaningful ways.

The outlook for this industry, and particularly for Interpublic, is bright. Although there have been reports of some cyclical softening in the advertising market, it is important to note that Interpublic is far more than a collection of advertising agencies, and far more resilient as a result of our diversification.

In an era when many Clients may be re-evaluating their marketing strategies, Interpublic now has opportunities to offer and sell other competencies and consulting services. We anticipate continued healthy growth in those specialized communications sectors that account for approximately half of our business. At Interpublic, our focus has always been on driving our Clients' growth and providing the tools required to help them become smarter managers of their businesses.

In conclusion, we extend our thanks to all our employees throughout the world for their continuing efforts to drive Interpublic's outstanding achievements. And we gratefully acknowledge the loyalty of our shareholders, whose investment is a mark of confidence in our vision.

PHILIP H. GEIER, JR. Chairman Emeritus

JOHN J. DOONER, JR.
Chairman and Chief Executive Officer

### Philip H. Geier, Jr. → 20 Years of Leadership:

Few people have been as influential as Phil Geier in shaping the modern advertising and marketing communications field. As the Chairman and CEO of Interpublic for 20 years, Phil's contribution goes far beyond what he delivered on behalf of our company.

He is the person who brought the advertising holding company concept to life.

In 1980, Phil took the helm of a company that was regarded as a very large player: 8,000 employees around the world. Revenue of \$500 million and net income of \$21 million.

4.5 million outstanding shares and a market capitalization of almost \$500 million. When he became Chairman Emeritus at the end of 2000, Interpublic was much larger: 50,000 employees in 650 offices in 127 countries. Revenue of \$5.6 billion, generating net income of \$473 million. About 320 million shares and a market capitalization of \$12+ billion. Over that 20-year period, Interpublic's stock had a compounded annual growth rate of over 22%.

Phil's success in being able to lead Interpublic to that kind of extraordinary growth is a tribute to his career-long commitment to providing Clients with the best in communications resources.

On the outside, Phil's reputation was that of a deal-maker. No question that this was true. Whether it was winning a new account, hiring a major talent or acquiring a leading ad agency, Phil genuinely loved putting together a good deal. He had that passion and talent dating back to his college days, when he was the eager campus entrepreneur known as "Deals" Geier.

To those of us who have known Phil and who had the good fortune to work with him and for him – and his career within Interpublic has spanned more than 40 years – it was clear that his love of the deal stemmed from a deeper passion he had about the business he was in. He loved advertising and communications and had – and still has! – a genuine enthusiasm for them, as he did for bringing people together who shared his passion.

Everyone who knows him knows that Phil lives and breathes his work. Some have said "too much." But it's because of his commitment and involvement that he developed the extraordinary intuition about the business for which he is famous, and which helped him guide Interpublic to its current global stature and success.

Yet for all of his strengths, the real secret of Phil Geier's success has to have been his unwavering devotion to helping his Clients. His relentless pursuit of Client interests and growth is something he has always been known and admired for. No detail was too small to escape his commitment when it came to helping Clients grow their businesses. At the same time, no task was too large as he acquired and built global networks better positioned to

serve the quality Clients with whom he wanted his company to work.

In tribute to his Client-centric ideals and values, we are introducing a new annual award at this year's Shareholders Meeting. It will be called "The Philip H. Geier Award" and it will honor the Interpublic manager or team from any of our companies who most embodies Phil's one-of-a-kind commitment to serving the needs of Clients and a relentless pursuit of their business interests. Phil's Client-focused passion is an important legacy for all of us as we seek to build further the company he so much cared about and built up so well. Through this award, we look to both recognize Phil's enormous contributions to Interpublic and to keep his values front and center going forward.

JOHN J. DOONER, JR.

Chairman and Chief Executive Officer

MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

## Create -- Leaders

We devise memorable advertising to create desire. We build recognition through corporate identity and brand equity. We leverage the excitement and glory of sports to generate consumer interest. We influence perceptions through media outreach and other public relations techniques. We draw upon unparalleled expertise in media planning and buying to define the time and space for brand messages.

We gather deep insight into consumer habits and thoughts through marketing research. We produce dynamic meetings and events that link brands and audiences. We establish unique connections through direct marketing. We build empathy and understanding through healthcare communications. We initiate action through sales promotion.

Interpublic is a group of best-of-class leaders, consistently acknowledged for leadership in their respective fields.

In addition, our unique collaborative and action-oriented culture encourages and enables these leaders to deliver interconnected solutions for Clients across competencies and across geographies.

The Interpublic Group includes many individual units that are among the largest, the most prominent, the most creative and the most successful within their respective sectors.

McCann-Erickson WorldGroup is recognized as the world's leading integrated marketing communications network, with top-tier firepower across creative, marketing and media disciplines. The Lowe Lintas & Partners Worldwide brand is

among the most respected for advertising and marketing communications creativity, while DraftWorldwide is an acknowledged leader in direct marketing and CRM. Other Interpublic brands that are newer to the family, such as NFO WorldGroup, Jack Morton Worldwide, FutureBrand, Deutsch and Octagon – to mention just a few – highlight Interpublic's leadership and capabilities in research, experiential motivation, corporate branding, integrated communications and sports marketing.

With its longtime Client-centric focus and its long-held reputation for implementation, Interpublic is committed to extending effective strategic counsel and execution to those companies that are leaders in their fields, through every stage of the marketing process around the world.

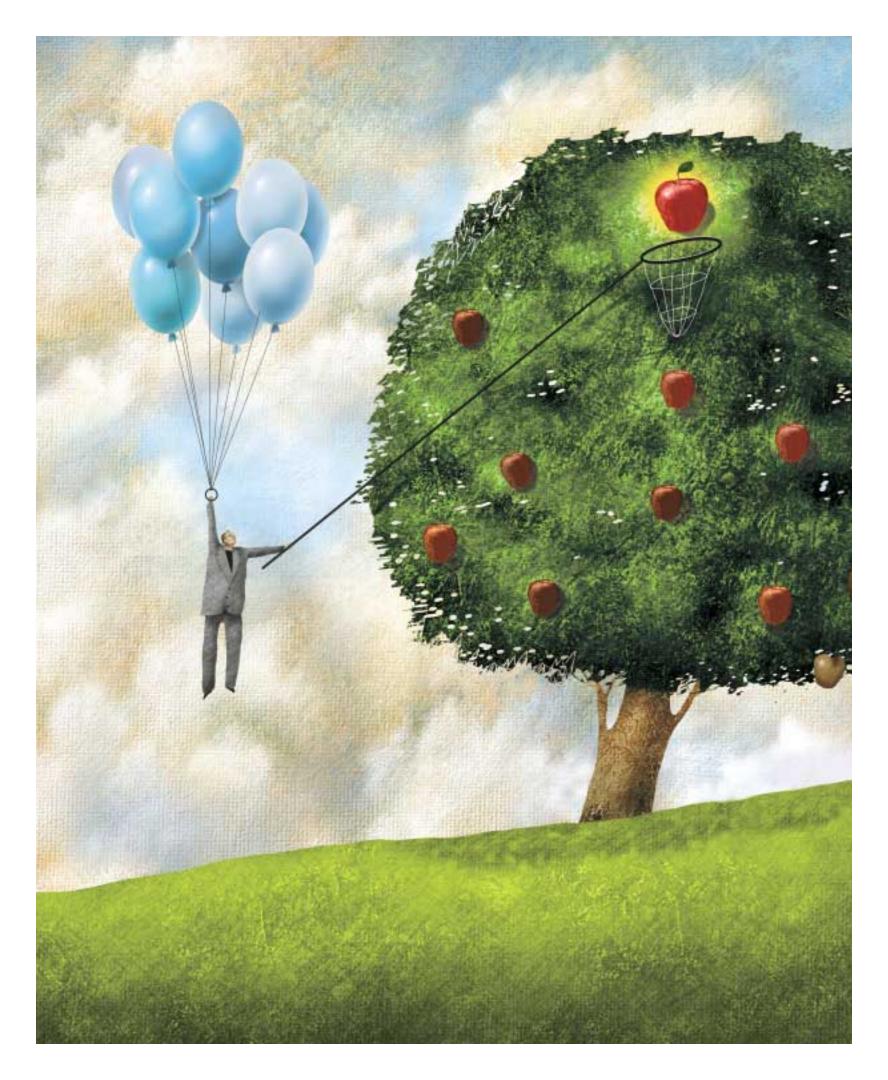
### Advertising ... Direct marketing / public relations / Healthcare

MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

# Create -- Desire

For the third consecutive year, McCann-Erickson Worldwide was named *AdWeek*'s "Global Agency of the Year." Lowe Lintas & Partners was named *Campaign* magazine's "U.K. Agency of the Year" and *Ad Age Global*'s "European Agency of the Year." And for the second consecutive year won the Grand Prix at Cannes.





2

The Interpublic Group is the proud home of many of the leading agency brands in advertising. Each with its own unique creative offering, they offer Clients unparalleled breadth of service, quality and reach, both regionally and globally.

Once again, McCANN-ERICKSON
WORLDWIDE ADVERTISING demonstrated
why it is repeatedly recognized as the leading
global brand in advertising and in integrated
marketing communications. The agency's
consistent record of outstanding growth and
new business results, combined with its reliable
delivery of effective communications, continues
to lead the industry. The McCann-Erickson
network continues to win extraordinary
levels of recognition.

Adweek magazine named McCann-Erickson as its 2000 "global agency of the year" for an extraordinary third year in a row. Praising the agency for its "talent, tools and teamwork," and for its leadership vision with regard to the "future of communications," the magazine called attention to McCann-Erickson's ability to win and absorb major new business wins while maintaining and even improving the quality of its creative work. Illustrating how the world's largest agency network acts "nimbly" on behalf of Clients, the magazine profiled McCann's expert ability to develop coordinated global campaigns that can be executed effectively in multiple regions of the world.

It is important to note that this honor was only one of many accorded the agency in 2000. Its numerous "agency of the year" awards around the world included European-wide recognition for both McCann-Erickson and its Universal McCann media network, a tribute to McCann's commitment to elevate and integrate media in the overall strategic brand communications process. And demonstrating the unique breadth of its creativity, McCann was able to take top positions at both a worldwide awards show recognizing pure creativity and at one based on effectiveness metrics. It had the unprecedented honor of winning top awards for both integrated marketing communications effectiveness and advertising effectiveness.

Praising McCann-Erickson Worldwide Advertising for its "talent, tools and teamwork," and for its leadership vision with regard to the "future of communications," *Adweek* called attention to McCann-Erickson's ability to win and absorb major new business wins while maintaining and even improving the quality of its creative work.

2 / Clockwise from bottom center: Jim Heekin, Chairman & Chief Executive Officer / Don Dillon, Regional Director Europe, Africa, Middle East
Jens Olesen, Regional Director Latin America, Caribbean / Mark Gault, Regional Director North America
Peter Hamilton, Regional Director Asia Pacific / McCann-Erickson Worldwide Advertising

# Jim Heekin was promoted to Chairman and CEO of McCann-Erickson WorldGroup, the overall multi-unit global marketing communications organization, as well as of McCann-Erickson Worldwide, the worldwide ad agency that remains number one in the industry in size, geographic scope, and multinational accounts.

At the heart of McCann-Erickson's consistent year-in, year-out performance is a dedicated Client-focused culture that is determined to help Client brands grow through measurable marketplace success. While McCann installed new top management last year, as John Dooner moved up to become Chairman of Interpublic, the agency's intense energy and drive toward innovation continued unabated. Jim Heekin was promoted to Chairman and CEO of McCann-Erickson WorldGroup, the overall multi-unit global marketing communications organization, as well as of McCann-Erickson Worldwide, the worldwide ad agency that remains number one in the industry in size, geographic scope, and multinational accounts. Under Jim's leadership, McCann's results-driven global culture continued to evolve even as the company expanded its roster of Clients, methods and range of disciplines. Recognizing that the key to effective communications is founded on advanced proprietary knowledge, McCann last year expanded its two ongoing worldwide consumer research projects, Media in Mind<sup>TM</sup> and McCann Pulse<sup>TM</sup>,

as well as its Human Futures Development employee learning program.

McCann-Erickson's new business performance was among the best in the industry. Last year was its fifth straight in winning substantially more than \$1 billion in net new billings, including three U.S. accounts in the \$100+ million range. And although McCann already has by far the industry's most extensive list of global Clients, the agency was in the forefront of adding numerous new worldwide Clients from outside the United States.

As Client corporations have sought access to more and more marketing communications disciplines to help them sell their brands, McCann has responded by building best-in-class worldwide marketing communications networks outside advertising. Last year, these newer McCann-Erickson WorldGroup networks – MRM Worldwide in the direct response and customer relationship management area; Momentum in the event and promotion marketing arenas; FutureBrand in the branding and packaging design field;

Zentropy Partners in the Internet and digital space; Torre Lazur McCann Healthcare WorldWide in healthcare communications; and Weber Shandwick Worldwide as its globally aligned partner for public relations – all expanded the scope and global range of their operations even as they recorded new levels of achievement in professional quality. Momentum and MRM, for example, both were the big awards winners in important shows in their respective sectors.

McCann-Erickson WorldGroup, as a result of this marketing communications expansion, is now working with more than 25 global Clients across three or more disciplines. Last year alone, it added new sector assignments around the world from blue-chip companies as it continued to build the level of global momentum that has become so integrally associated with the McCann-Erickson name.

# The year 2000 also saw the emergence of a new Interpublic advertising brand: Lowe Lintas & Partners Worldwide, a combination of two complementary networks: the highly creative and entrepreneurial Lowe & Partners, and the globally and professionally respected Ammirati Puris Lintas.



The year 2000 also saw the emergence of a new Interpublic advertising brand: LOWE LINTAS & PARTNERS WORLDWIDE, a combination of two complementary networks: the highly creative and entrepreneurial Lowe & Partners, and the globally and professionally respected Ammirati Puris Lintas. The new Lowe Lintas & Partners aims to extend the intellectual rigor and creativity which characterized the former Lowe network to the blue-chip multinational Clients and global reach of the former Lintas network. As the marketing landscape evolves, Lowe Lintas & Partners offers the timely competitive advantage of effectiveness through rigor on a global scale.

With worldwide billings of \$12 billion and agencies in 80 countries, Lowe Lintas & Partners is ranked as the number four global agency network.

Early results for the new network are encouraging. Lowe Lintas & Partners quickly found itself winning additional assignments from top world marketers as well as delivering strong new business performance, including several global wins. The agency ranked first in growth in the United Kingdom, and won top professional recognition, including an unprecedented second consecutive Grand Prix in Cannes, the AAAA O'Toole Award for most admired large agency – recognizing the totality of its work for all Clients – and the Grand Prix and other top awards from the U.K.'s Institute for Practitioners of Advertising (IPA). Most recently, Lowe Lintas & Partners was named "U.K. Agency of The Year" by Campaign magazine, and "European Agency of The Year" by Ad Age Global.

In addition to these two global powerhouse advertising agency networks, Interpublic includes a number of domestic advertising agencies serving a mix of local, national and international Clients. Each is aligned with a global Interpublic network to provide international resources for its Clients. These agencies are Campbell-Ewald, Campbell Mithun, Carmichael Lynch, Dailey & Associates, Deutsch, Gotham, Hill Holliday (including Hill Holliday/GMO), The Martin Agency, Mullen (including Mullen/LHC), and Suissa Miller.



3 / Frank Lowe, Founder, Chairman & Chief Executive Officer / Lowe Lintas & Partners Worldwide

4 / Jerry Judge, President / Michael Sennott, Deputy Chairman / Lowe Lintas & Partners Worldwide

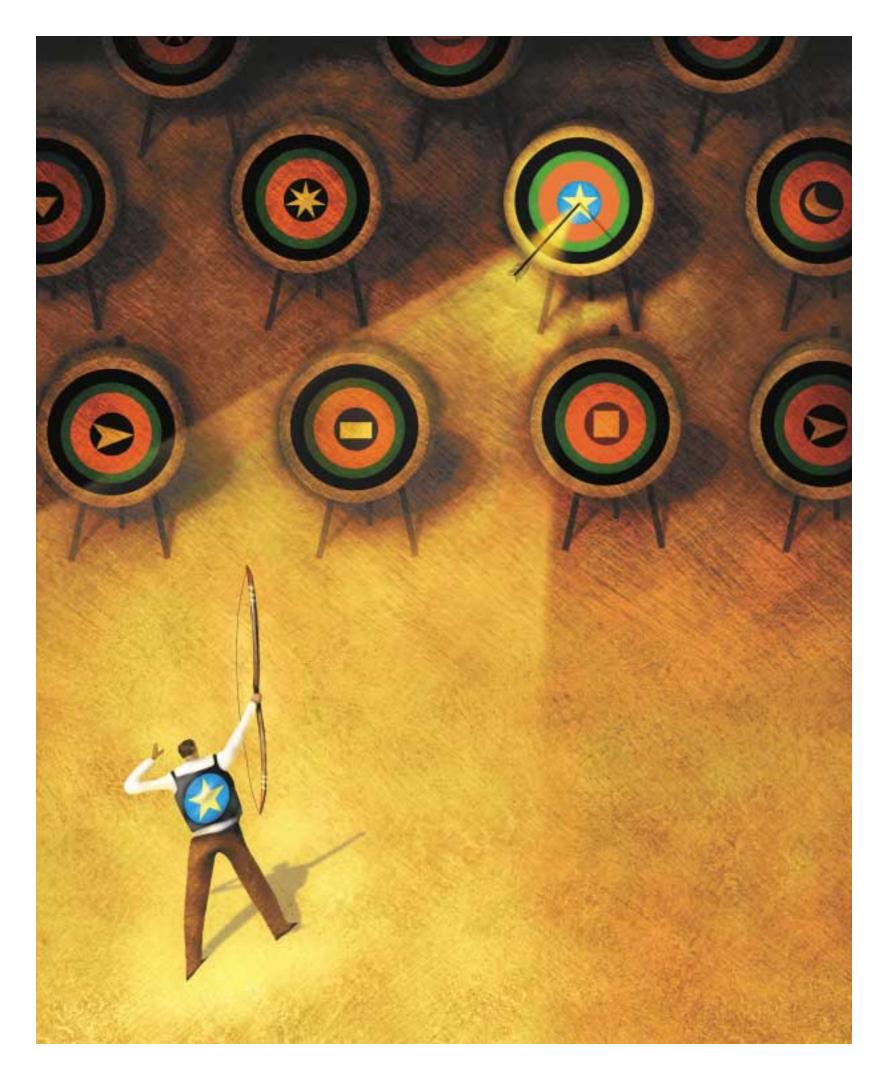
### Advertising Direct Marketing --- Public relations / Healthcare

MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

## Create -- Connections

For the second consecutive year, DraftWorldwide was named *AdWeek*'s "Number One U.S. Direct Marketing Agency." ••• For the third consecutive year, MRM Worldwide dominated the Direct Marketing Association ECHO Awards.





The Interpublic Group offers direct, promotional and digital marketing expertise through two global agency networks: DraftWorldwide, one of the world's largest integrated global marketing firms, and McCann Relationship Marketing, a unit of the McCann-Erickson WorldGroup.

DRAFTWORLDWIDE, which surpassed \$3 billion in billings in 2000, operates from more than 60 offices in 26 countries. The agency's strength in data management and modeling, as well as its proprietary research tools, such as BRAND ESSENCE<sup>SM</sup>, enable it to identify, understand, and target best prospects, and keep best customers.

In 2000, *Adweek* named DraftWorldwide the number one U.S. Direct Marketing agency for the second consecutive year; *PROMO* ranked it the largest Promotional Marketing agency, and it is a top 20 U.S. and top 25 global agency brand, according to *Advertising Age*.

Awards for creative excellence included the Global Marketing Services Agency of the Year, won by DraftWorldwide France at the annual Agencies Grand Prix; and the induction of Emily Soell, vice chairman, chief creative officer, DraftWorldwide New York, into the Direct Marketing Association Hall of Fame.

In the digital domain, the agency's interactive division, Draft Digital, acquired Capita Technologies Inc., a 300-person end-to-end e-commerce firm, skilled in Web and wireless business strategy and implementation, and systems and supply chain integration.

Other strategic acquisitions included AG Worldwide, based in New York, which provides strategic brand consulting, advertising and marketing campaigns, e-business development and interactive strategy and design; The Sloan Group, a New York-based youth, entertainment and digital marketing agency; and Group III Promotions in Chicago, a leader in event sponsorship and field and mobile marketing.

In Europe, DraftWorldwide acquired Trampolin in Sweden, The Boroughloch Group in Edinburgh, and Clouseau in Barcelona. In Canada, Groupe Everest in Montreal, and Fuel Advertising and Segal Communications in Toronto were added to DraftWorldwide's successful Toronto operation.

McCANN RELATIONSHIP MARKETING
WORLDWIDE (MRM) is dedicated to making
Customer Relationship Management (CRM)
a powerful reality for Clients – strategically,
creatively and operationally. In 2000,
MRM had over \$1 billion in billings and
operations in 31 countries.

For the third consecutive year, MRM Worldwide dominated the Direct Marketing Association ECHO Awards, winning the automotive industry category a third straight time and the healthcare relationship marketing category for the second year. At the John Caples International Awards, MRM took two first prizes, and president and COO Pam Larrick was awarded the Emerson Award for Lifetime Direct Marketing Innovation and Service.

MRM's proprietary tools help it move fast and smart in generating CRM business solutions. The *CRMap* provides a proprietary roadmap for Clients to create pre-emptive, profitable relationships with their Clients. The *Future Value Model* ascribes for Clients the monetary value for each of its customers based on its return on relationship. And the *MRM Relationship Center* chronicles in real time the dynamics of optimizing each customer's "touch-points" throughout his or her buying continuum.

MRM continued its global expansion with new offices in Los Angeles and Panama City, acquisitions in Mexico City, the United Kingdom and Brazil, and additions to its TPA custom publishing network.



5 / Clockwise from bottom center: Howard Draft, Chairman & Chief Executive Officer / Kevin Berg, President KBA Marketing / Jordan Rednor, President & Chief Operating Officer Worldwide

Yvonne Furth, President & Chief Operating Officer, U.S. / Perry Miele, President, International Group / Kevin McKay, President, Capita Technologies Inc. / DraftWorldwide

6 / Pamela Maphis-Larrick, President & Chief Operating Officer / Stan Rapp, Chairman & Chief Executive Officer / McCann Relationship Marketing

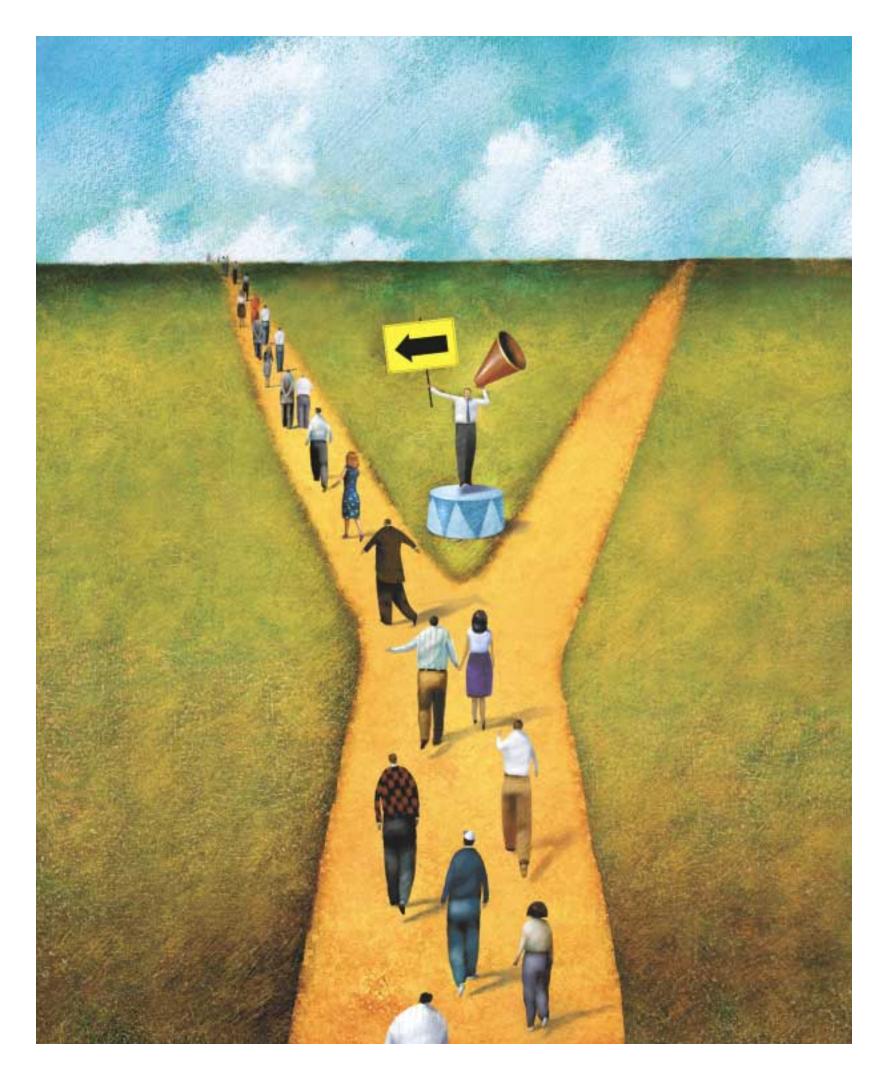
### ADVERTISING / DIRECT MARKETING Public Relations --- HEALTHCARE

MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

## Create -- Influence

Effective January 1, 2001, Weber Shandwick Worldwide is the world's largest public relations company with leadership in public affairs, technology, consumer lifestyle and entertainment, all high-growth areas. Golin/Harris is a top ten ranked global public relations company and it is consistently recognized by its peers and Clients for its award-winning programs across its varied practice areas.





The Interpublic Group delivers world-class constituency management through its two global public relations networks – Weber Shandwick Worldwide and Golin/Harris International. Each offers a full range of practice areas and global representation, and each is poised to address the twenty-first century public relations needs of the world's greatest companies.

Last fall, Interpublic announced the joining of Shandwick International and Weber Public Relations Worldwide into one global brand: WEBER SHANDWICK WORLDWIDE, effective January 1, 2001. With combined 2000 revenues of almost \$325 million and 2,500 employees in 68 offices around the world, Weber Shandwick Worldwide is the world's largest public relations agency, with leadership in critical, high-growth market areas – public affairs, technology, consumer lifestyle and entertainment.

From its inception, the new entity represents leading global brands in financial services, automobiles, airlines, packaged goods and technology, as well as a number of emerging brand leaders in the e-commerce, telecommunications and networking arenas. Multiple industry

awards included six First Place CIPRAS, and one PRSA Silver Anvil. In the United Kingdom, *PR Week UK* awarded the agency "Campaign of the Year" and "Best Crisis Management Campaign." The firm also won three Gold Awards from the Institute of Public Relations of Singapore, "Best Financial Campaign" and "Best Event" awards from *Asian PR News* and three Communicator Awards. Cassidy & Associates, Washington, D.C., was ranked the number one lobbying firm.

Acquisitions in Argentina, Dublin and Milan, and establishment of offices in Guangzhou China, and Denver, expanded the agency's global footprint. New programs and services include: *Signature*, a proprietary approach to creating brand value; *Privacy*, a suite of services addressing online privacy issues; The European Interactive PR Service, helping Clients take advantage of new media; and a new internal communications and change management unit. In addition, Cassidy & Associates launched Global Trade Strategies, a practice group focused on foreign market access and trade issues.

GOLIN/HARRIS INTERNATIONAL is a global strategic communications firm with a strong marketing heritage and consumer focus that specializes in corporate/employee communications, public affairs, technology and financial relations. It offers proprietary tools in such areas as brand development and protection, strategic planning, and analysis of analysts' perceptions of publicly traded companies. Golin/Harris had revenues of more than \$125 million in 2000.

The firm helps Clients build their brands and their businesses by creating and managing strong, trust-based relationships with their key constituencies. For more than 40 years, the firm has partnered with some of the world's best known brand names and companies.

In 2000, a key survey of public relations users ranked Golin/Harris as one of the top players in consumer marketing. The firm also won more than 30 regional and national industry awards.

Golin/Harris expanded capabilities in Washington, D.C., Frankfurt, London, Taiwan, Tokyo, Hong Kong, Singapore and Mexico City. Acquisition of The MWW Group, the fourth-largest independent U.S. firm, specializing in technology marketing, investor relations, corporate communications, consumer and business marketing and public affairs, significantly reinforced the firm's U.S. resources. In 2001, Golin/Harris will be a \$200+ million agency with an expanded global footprint.



7 / Scott Meyer, Chairman / Larry Weber, Chief Executive Officer / Weber Shandwick Worldwide 8 / Al Golin, Chairman / Rich Jernstedt, Chief Executive Officer / Dave Gilbert, President / Golin/Harris International

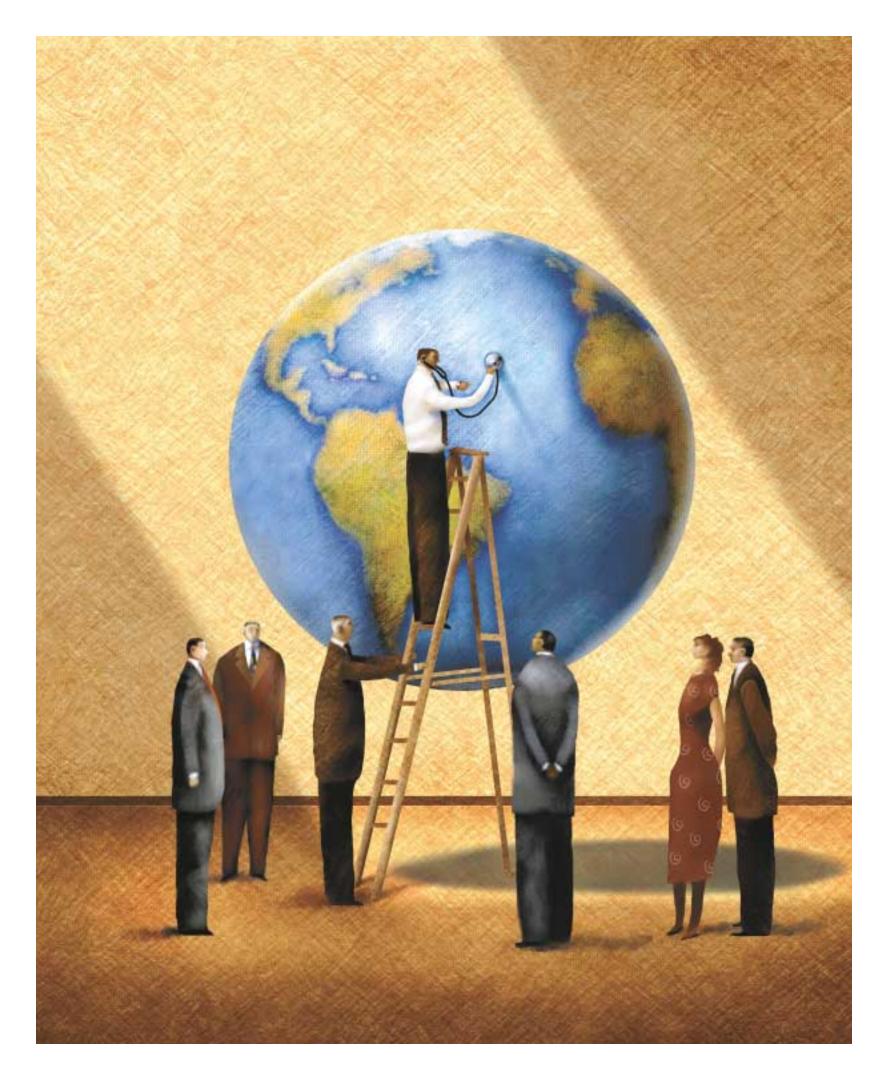
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MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

# Create -- Empathy

For the fourth consecutive year, Torre Lazur McCann Healthcare Worldwide was named *Med Ad News* "Agency of the Year." Formed just three years ago, Lowe Healthcare has grown into the world's third-largest fully integrated marketing and communications global healthcare network.





The Interpublic Group's healthcare communications networks offer a full range of diversified services across all marketing disciplines to help healthcare marketers succeed in the face of increasingly complex challenges within the healthcare industry.

#### LOWE HEALTHCARE WORLDWIDE

(LHW), part of The Lowe Group, was established three years ago to provide integrated marketing and communications for the full range of prescription and over-the-counter drugs, medical devices and diagnostics, and other healthcare brands. In 2000, LHW became the largest Interpublic global healthcare marketing and communications network in revenue, and the industry's thirdlargest healthcare network worldwide. LHW is currently composed of 10 wholly owned companies as well as affiliations and alliances that together serve Clients in 13 countries around the world. This includes full-service communications companies and advertising agencies, as well as managed care marketing, medical education, healthcare public relations and digital communications firms.

LHW employs a holistic approach to healthcare marketing and communications in order to help shape a brand rather than simply advertise it. In 2000, Clients demonstrated their endorsement of this approach through new business and organic growth in prescription brands, direct-to-consumer activities and digital communications programs.

Internally, LHW successfully deployed a network intranet to facilitate communication across companies, and developed training initiatives to fulfill its commitment to network knowledge management and global best practices.

TORRE LAZUR McCANN HEALTHCARE WORLDWIDE (TLMHWW) ranks fifth in total worldwide gross income and first in ex-U.S. gross income. With 38 offices in 31 cities and 15 countries, TLMHWW draws upon the heritage of both Torre Lazur and McCann-Erickson to provide a fully integrated worldwide healthcare network with dual-agency capability in every major market.

The year 2000 brought strong growth, with new business wins including a global assignment for the first product in a new class of antibiotic drugs, and a U.S. program to provide advertising, medical education, public relations and DTC programs for a respiratory product line.

Industry recognition included winning a total of 74 creative awards and being named the *Med Ad News* "Agency of the Year" for an unprecedented fourth time.

TLMHWW acquired two U.S companies, Adair-Greene (advertising) and Direct Approach (direct marketing), and Caudex, a U.K. medical education firm. Start-ups included Torre Lazur McCann Brazil, Torre Lazur New Zealand and McCann Healthcare Canada.

TLMHWW has developed a number of proprietary tools and services that use new digital technology. The U.S.-based *Global Launch Unit* focuses solely on the rapid launch of pharmaceutical brands in multiple markets around the world. *MELLENIUM III*, an Internet-based knowledge management system, enables the agency to manage global brands. *PromoPulse.com* is a comprehensive Web-based marketing tool that facilitates management, monitoring and evaluation of all marketing activities.

#### ISO HEALTHCARE GROUP (ISO-HCG)

is a multinational healthcare management consulting firm specializing in demandside growth strategies for Clients in the pharmaceutical, medical device and biotech healthcare markets. In the past year, ISO-HCG developed several innovative software products for the pharmaceutical industry, expanded its high-level strategic consulting services offering to Clients and globalized its operations with the opening of a London office.



9 / George Carteris, Executive Vice President & Chief Financial Officer / John R. Puglisi, Chairman & Chief Executive Officer, Lowe Healthcare Worldwide / Lowe Healthcare Group
10 / From upper left: Mike Lazur, Executive Vice President & Chief Creative Officer / Judy Capano, Executive Vice President & Director of Operations
Joe Torre, Chairman & Chief Executive Officer / Ralph DeVito, Chief Financial Officer / Torre Lazur McCann Healthcare Worldwide

## Marketing Research --- MEETINGS & EVENTS / MEDIA SERVICES

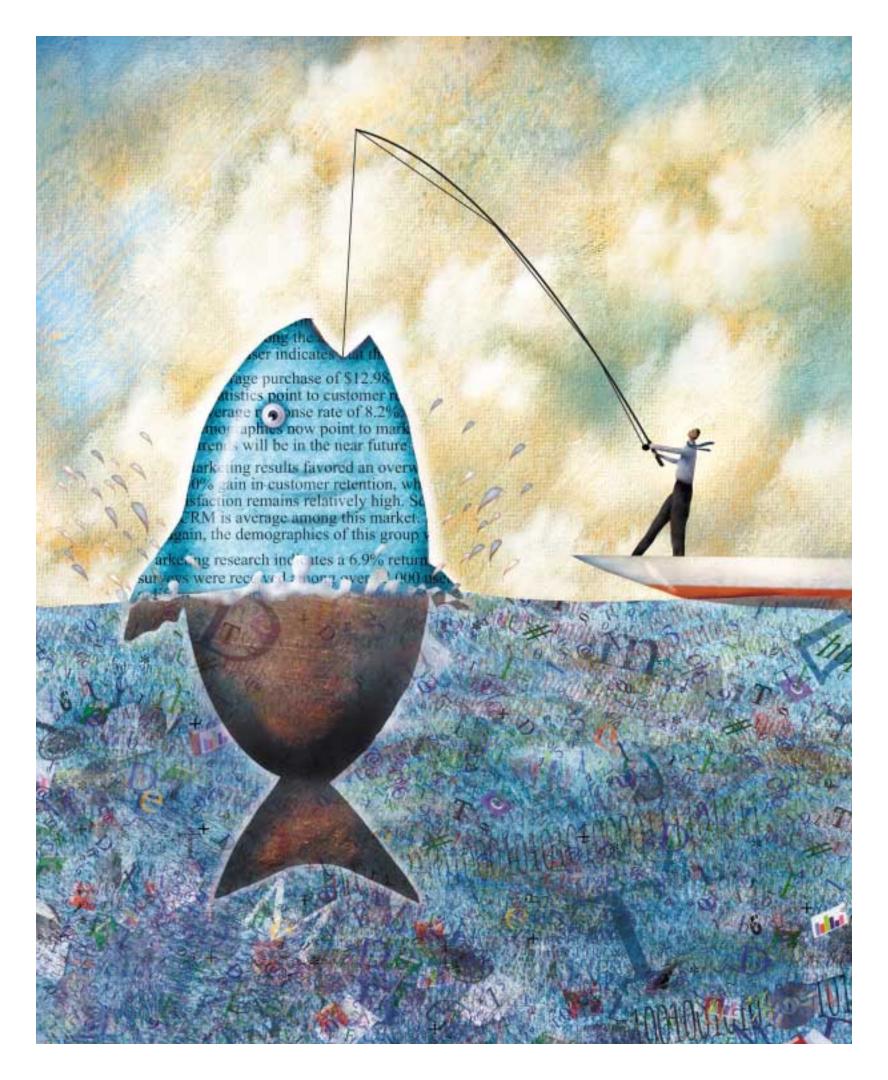
SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

# Create -- Insight

NFO WorldGroup maintains the world's largest consumer behavior laboratory.

Its access panels have an ongoing dialogue with more than

3 million individuals in North America and Europe – one in every 100 households in the United States belongs to an NFO panel.





## NFO is the largest custom research firm in North America and, with operations in nearly 40 countries, ranks as one of the top three custom research firms in the world.

NFO WORLDGROUP is a leading provider of research-based marketing information and counsel to Clients around the globe. NFO is the largest custom research firm in North America and, with operations in nearly 40 countries, ranks as one of the top three custom research firms in the world. NFO fosters a culture of entrepreneurial thinking and takes pride in its ability to attract and retain the highest caliber professionals in its industry.

Using leading-edge research techniques, NFO determines what people think and feel and do, in real time and over time, on both a local and a multinational basis. Armed with these insights and sophisticated analytic techniques, NFO provides its Clients with actionable advice to help develop better products, build more powerful brands, and design and implement better marketing and advertising strategies. The company is noted for its in-depth knowledge of consumers, sectors and cultures, as well as its in-depth understanding of Clients' marketing and business issues.

The company offers value-added, proprietary products and services that address a Client's

information needs throughout all phases of the product life cycle, including brand creation, brand tracking, brand repositioning, advertising strategy and tactics, and the evaluation of marketing effectiveness. Leading products include NFO MarketMind for corporate and brand image tracking and NFO TRI\*M for customer satisfaction and stakeholder management issues.

Each year, more than 3,000 Client companies rely on NFO for insights relevant to critical business decisions. These Clients span a variety of industry sectors including packaged goods, healthcare, financial services, information technology, telecommunications, automotive and travel. NFO was also selected by Forrester Research, a premier provider of syndicated research on trends in technology markets, as the primary data supplier for its highly regarded TechnoGraphics® reports.

Founded in 1946, NFO has a heritage of research innovation, having pioneered the use of "panels" for custom research. Today the company is the global leader in access panels, maintaining an ongoing dialogue with more than 3 million individuals in North

America and Europe – representing the world's largest consumer behavior laboratory. Literally one in every 100 households in the United States belongs to an NFO panel.

Building on this heritage of innovation, the company established NFO Interactive in 1996 - a unit which now offers a wide array of Internet-enabled research applications involving a panel of 1.5 million online members in the United States and Europe. Late in 2000, NFO created strategic alliances with Lycos (one of the top Internet portals) and NetZero (a leading Internet service provider) that will significantly expand the scope of NFO's capabilities using the Internet. A central focus of these and other initiatives is the development of new applications that uniquely leverage the power of the Internet, moving well beyond the simple transfer of traditional techniques to an electronic environment.

11 / Bill Lipner, Chairman & Chief Executive Officer / Randy Smith, President & Chief Operating Officer / NFO WorldGroup

### MARKETING RESEARCH Meetings & Events ... Media services

SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

## Create -- Environments

Jack Morton Worldwide is the undisputed global leader in corporate meetings and events and offers Clients global scope and an unparalleled breadth of resources.





12

JACK MORTON WORLDWIDE is a brand communications agency that helps leading companies inspire their most important audiences. Each year, the agency educates and motivates the targeted customers, prospects and employees of over 250 companies around the globe through live meetings, events and targeted experiences that are set in both physical and electronic environments. Jack Morton is the undisputed leader in its category, with over 1,200 strategic, creative and production professionals in more than 30 locations throughout the United States, Europe and Asia-Pacific.

In 2000, Jack Morton significantly expanded its business and industry leadership

through the successful acquisition and integration of two companies. The April acquisition of the Communications Group of Caribiner International expanded the agency's global footprint, doubled its talent pool and added a host of top-tier Clients. The addition in January of a pre-eminent environmental design firm, Production Design Group, positions the company as a leader in creating branded environments – including retail installations, trade show exhibits and broadcast and theatrical environments.

Jack Morton's revenues increased nearly 100 percent in 2000, fueled by acquisitions and the doubling of its e-learning and environmental design and fabrication revenues. The agency added significant business through a number of new Client relationships, while also significantly growing its relationships with existing Clients.

The agency received numerous awards for the outstanding creativity and quality of its work, including *Communication Arts*' Interactive Design Award, a Broadcast Designers Association (BDA) Silver Medal and six Worldmedals from the New York Festivals.

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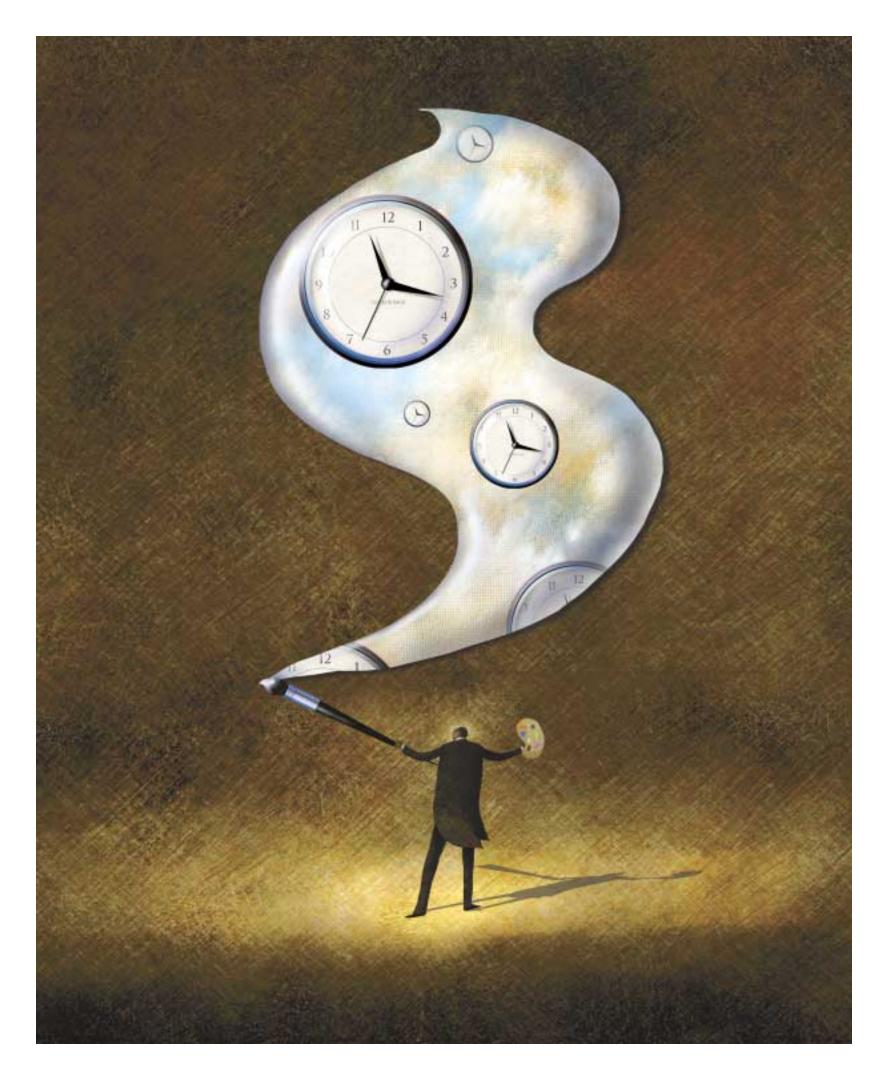
12 / Bill Morton, Chairman & Chief Executive Officer / Josh McCall, President & Chief Operating Officer / Jack Morton Worldwide

MARKETING RESEARCH / MEETINGS & EVENTS / Media Services .....

SPORTS MARKETING / SALES PROMOTION / CORPORATE ID & BRAND EQUITY

## Create -- Time & Space

For the third time, Universal McCann won "Agency of the Year" at the European Media and Marketing Awards. ••• For the third consecutive year, Initiative Media Worldwide was ranked the number one Global Media Network by the Research/Analyst Institute.





The Interpublic Group offers Clients the most comprehensive media planning and buying capabilities of any marketing communications organization through Initiative Media Worldwide and Universal McCann. These two networks provide unparalleled global reach and resources.

#### INITIATIVE MEDIA WORLDWIDE is the

*largest independent* media services company in the world, with nearly \$14 billion in billings and a network of 75 offices in 35 countries. As an independent network, Initiative is able to offer its power and reach to both advertising agencies and to Clients directly.

While media planning and buying is its core product offering, Initiative provides additional services such as television programming and sponsorship, product placement, direct response, online and other interactive media, yellow pages and proprietary newspaper and out-of-home media services.

This year, Initiative acquired over \$1.2 billion in new business, including new Client wins and major assignments from existing Clients.

For the third consecutive year, RECMA, the independent Research / Analysis Institute,

ranked Initiative Media Worldwide the Number One Global Media Network.

In 2000, the global network opened offices in the Czech Republic, Singapore and Thailand. Initiative Media also formed several new units: *Initiative Partners*, which provides advertising agencies of all sizes with Initiative's full breadth of resources and tools; *Fastbridge*, a worldwide center of expertise dedicated to Internet, WAP/SMS and digital media; and *IM Consulting*, a specific unit dedicated to econometrics, budget modeling and other services.

In 1999, McCann-Erickson Worldwide Advertising consolidated its media planning and buying operations into one global organization, UNIVERSAL McCANN. With a global network of 3,400 people in 62 markets and billings over \$15 billion, it is one of the largest media operations in the world.

In 2000, Universal McCann won approximately \$2 billion in new business worldwide, representing growth of over 15% from 1999. At the European Media and Marketing Awards, Universal McCann and McCann-Erickson won the Grand Prize of "Agency of the Year" for the third time.

Universal McCann launched several new services this year. *Universal Solutions* is a high-end media marketing consultancy devoted to improving accountability and driving incremental productivity. *Universal Interactive*, a new online planning and buying arm, currently operates in 32 offices in 28 countries and commands total billings of over \$100 million. *Universal McCann Futures* is a strategic research unit that focuses on the evolving television landscape and technologies. *Universal McCann Entertainment* 

*Group* is a new division devoted to the development of original television content.

The cornerstones of Universal McCann as a global brand are the research and the tools that demonstrate its commitment to being the undisputed champion of consumer understanding:

Media in Mind™, the lynchpin of a strategy to place the consumer in the "total" media context, has been launched in 35 countries. It follows over 60,000 consumers across the globe, examining their lifestyles, aspirations and product and brand consumption habits – the largest such ongoing study in the media world.

Prophecy II is a software program that harnesses Neural Networks for predicting most efficient TV laydowns. Total Impact Planner calculates accurate multimedia reach and frequency totals.

Backed by almost 100 years of marketing communications experience, Universal McCann combines a deep understanding of media with fresh insights into Clients' businesses to provide successful communications solutions.



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13 / Marie-Jose Forissier, President & Chief Operating Officer / Lou Schultz, Chairman & Chief Executive Officer / Joseph Studley, Vice Chairman & Chief Finacial Officer / Initiative Media Worldwide

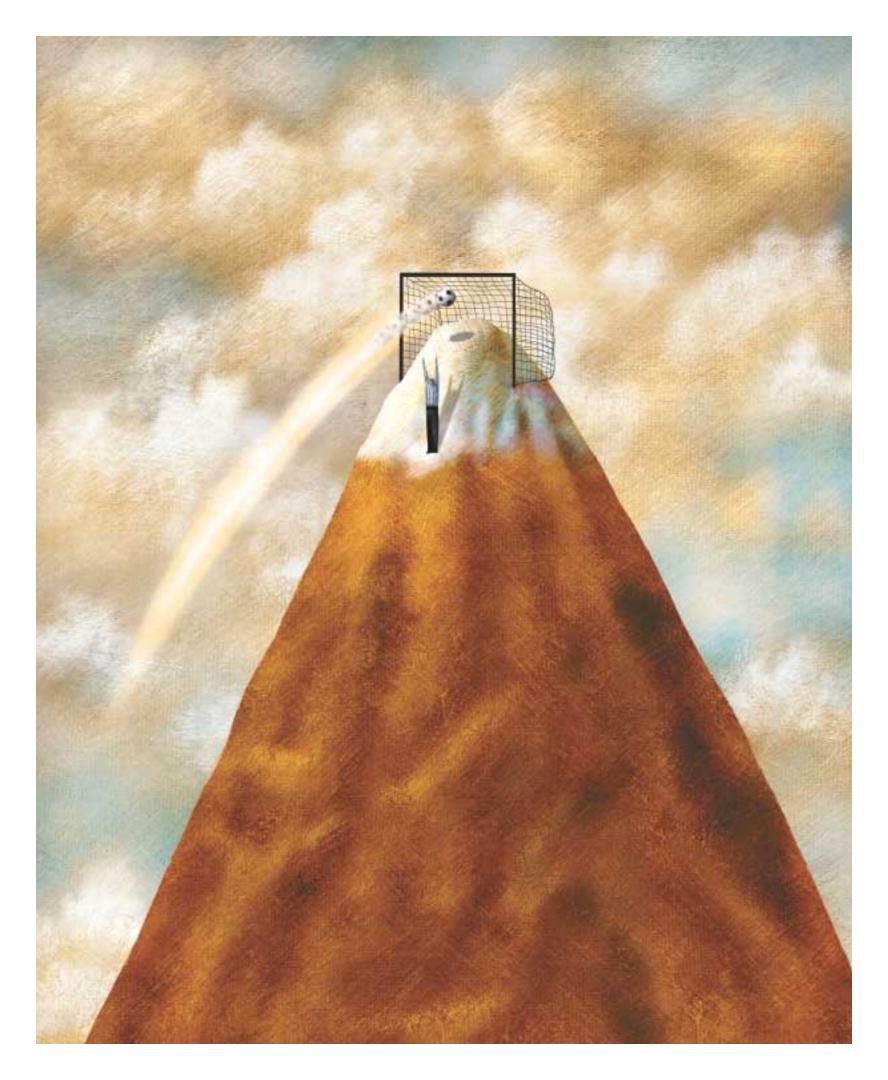
14 / Robin Kent, President / Ira Carlin, Chairman / Murray Dudgeon, EVP, Worldwide Operations Director / Universal McCann

MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

### Sports Marketing --- sales promotion / corporate id & brand equity

# Create -- Glory

Octagon is the communications industry's leading company across the full spectrum of sports marketing disciplines and practice areas, including motor sports (the British Grand Prix), athlete representation (over 750 athletes represented), sports television production and distribution, and event management.





15

The Interpublic Group is the only marketing communications and services group with a global sports marketing capability. Octagon, Interpublic's global sports marketing unit, competes at the highest levels in all aspects of sports marketing and ranks among the top agencies of the world.

OCTAGON owes its success to a unique proposition: a marketing-led strategy with long-term vision and understanding of partnership. The backing of Interpublic and the group's marketing strength have been allied to achieve the acquisition of some of the leading national and regional companies in the sector.

Just three years after moving into the sector, Octagon is already the second-largest sports marketing firm in the world, with 43 offices in 21 countries. It has a Client roster of more than 1,000 athletes, corporations, broadcasters, sports events and governing bodies. At the core of its offering is an understanding of the consumer – a unique skill in the marketplace.

In a complex, multifaceted market, Octagon offers a full range of skills and services: athlete representation; sponsorship and sports

marketing consultancy; event management and ownership; global motor sports circuits and events; and television production and distribution. Octagon combines these skills with marketing expertise to maximize return for its Clients and partners.

The year 2000 was highly successful for Octagon. Octagon Television turned in a strong performance, particularly in cricket and soccer, and with the introduction of motor-sports business from the Brands Hatch Group. The English Football Association renewed an important contract for another three years.

Octagon Motorsports won a 15-year contract to run the British Grand Prix at Silverstone, one of the most famous and historic racing circuits in the world. In its first year as part of Octagon, the Brands Hatch Group has become more closely integrated, resulting in new revenue streams. For example, Octagon Television is now the television agency for all Brands Hatch events and Octagon Marketing is the exclusive sponsorship agency.

Octagon Athletic Representation performed ahead of target, thanks to good performances by key Clients such as Martina Hingis, Anna Kournikova, Davis Love III, Lleyton Hewitt and Gustavo Kuerten, who finished the year as the world's number one, beating Sampras and Agassi in back-to-back matches at the Masters. Strategic acquisitions strengthened Octagon's capability in baseball, NFL Football and NHL hockey.

Octagon Marketing and Event Management continued its focus on expanding the global network and added agencies in key markets such as Korea and Greece (for the 2004 Olympic Games), as well as strengthening existing operations through acquisitions in South Africa, the United Kingdom and Australia.

Octagon also acquired a significant interest in the German soccer club Eintracht Frankfurt in June 2000. Subsequently, Germany won the right to host the 2006 World Cup and the city of Frankfurt will build a new stadium for the team. Octagon has been awarded a contract to operate and market that stadium, including ownership of naming rights. This high-profile partnership with the club is expected to generate further business opportunities.

In addition to Octagon, Interpublic is further involved in sports marketing through its Kaleidoscope Sports and Entertainment and Momentum organizations.

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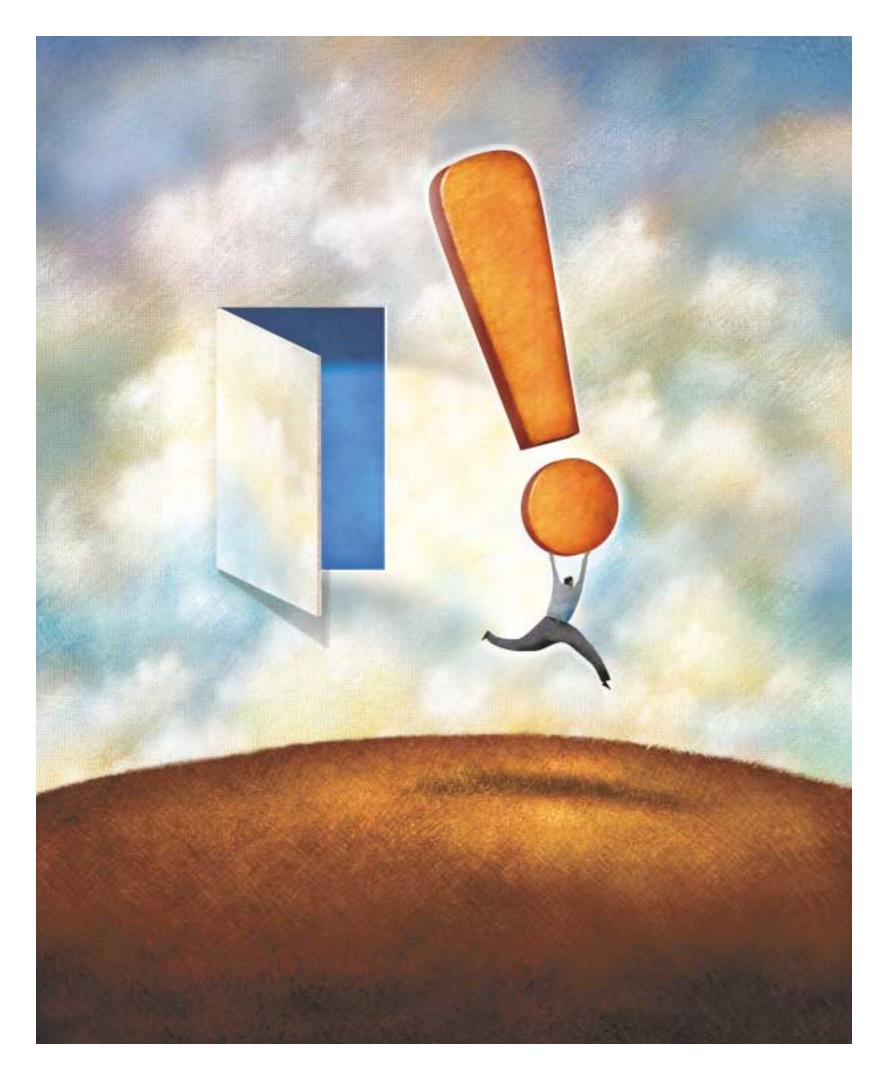
15 / Frank Lowe, Founder, Chairman & Chief Executive Officer / Octagon

MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

SPORTS MARKETING Sales Promotion --- CORPORATE ID & BRAND EQUITY

# Create -- Action

Momentum had more winners than any other agency at the 2000 Pro Awards including "Best Overall Promotion," "Best Use of Television," "Most Innovative Communications Strategy," "Best Activity Generating Brand Awareness/Trial" and "Best Business-to-Business Campaign."





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#### MOMENTUM WORLDWIDE is The

Interpublic Group's global event marketing and promotion company. It operates with one simple clear mission: to bring a marketer's products and services to life. Momentum has grown to be the largest Client-sponsored presence marketing consulting company in the world, with 2000 worldwide billings in excess of \$700 million.

Momentum offers special expertise with major marquee entertainment, presence marketing promotion and sporting events. As a recognized leader in the emerging field of experiential marketing, Momentum fulfills its mission with a full range of capabilities, including consulting, sales promotion, event production, presence marketing, design and public relations. With these service offerings, Momentum is dedicated to supporting Clients worldwide, through its 52 offices in more than 35 countries.

Through *Experiential Branding*<sup>TM</sup>, Momentum's proprietary approach, promotional programs engage consumers in personal, memorable and valuable ways, to provide them with a meaningful experience with a brand. Momentum's multidimensional set of services is based on the premise that brands are first and foremost providers of experiences.

In 2000, Momentum drove growth by adding more than a dozen major global Clients to its roster, and won assignments from existing Clients to create new promotions, sponsorships, publicity and events-based programs around the world.

Momentum received a number of industry honors for its work, most notably the *Sports Business Journal's* ranking of Momentum as the top consulting and marketing services firm, and being one of the agencies featured in *PROMO* magazine's "Top 100 in 2000."

At the Pro Awards 2000, Momentum had more winners than any other agency. Awards included Best Overall Promotion, Best Use of Advertising, Most Innovative Communication Strategy, Best Activity Generating Brand Awareness/Trial, and Best Business-to-Business Campaign. The 2000 Reggie Awards honored Momentum with the Super Reggie, as well as two Gold and one Bronze Reggie. And in the United Kingdom, NDI Momentum took two Silver and two Bronze prizes at the British POP Awards.

Throughout the year, Momentum rapidly expanded its global footprint through office openings and strategic acquisitions. In North America, it added a Cincinnati office and expanded in St. Louis through the acquisition of Waylon. The New York office also grew with the acquisition of Diamond Promotions.

Expansion in Europe included developing a field marketing capability in the United Kingdom with the acquisition of GSD; acquisition of a second agency in Germany; addition of a second Spanish office in Barcelona; and entry into several new markets: Belgium, Poland, and Croatia.

In Asia, Momentum launched a joint venture in Tokyo and entered the Hong Kong and Taiwan markets. And in Latin America, it acquired second offices in both Mexico and Brazil.

Momentum's fusion of world-class expertise and global reach will continue to help Clients ensure that business and consumer customers experience their brands in new, compelling and differentiated ways, within an increasingly crowded, competitive marketplace.

Interpublic's DraftWorldwide and Zipatoni agencies also provide Clients with full promotion capabilities.

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16 / Mark Shapiro, Chairman & Chief Executive Officer, Momentum North America / Chris Weil, Regional Director, Momentum Europe Mark Dowley, Chairman & Chief Executive Officer / Momentum Worldwide

#### ADVERTISING / DIRECT MARKETING / PUBLIC RELATIONS / HEALTHCARE

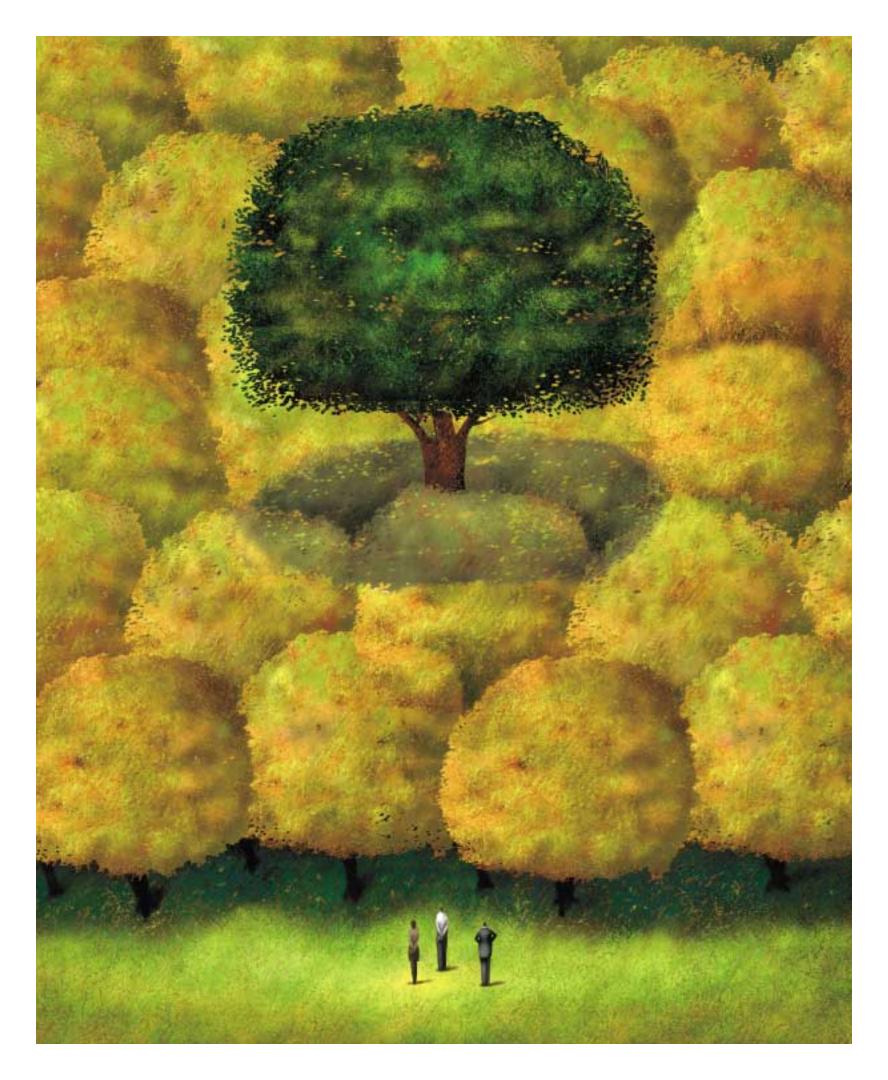
MARKETING RESEARCH / MEETINGS & EVENTS / MEDIA SERVICES

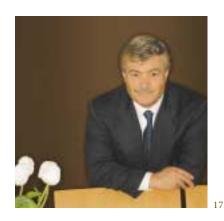
# SPORTS MARKETING / SALES PROMOTION Corporate ID & Brand Equity -----

# Create -- Recognition

FutureBrand was named by UK Design Week as the

"Number One Global Branding and Packaging Consultancy."





FutureBrand is a leading global brand consulting firm
that provides a full range of corporate and
consumer branding services and has a broad capability in
helping large corporations manage brands.

FUTUREBRAND is a leading global brand consulting firm that provides a full range of corporate and consumer branding services including: brand strategy and positioning, naming, corporate identity, structural and packaging design, customer environment branding, digital branding and brand valuation.

With 26 offices in 19 countries, FutureBrand is focused on key Client industries with dedicated industry practice groups in: technology and communications, consumer products, financial services, travel and hospitality, automotive, entertainment and media and retail.

FutureBrand Coleman services a wide range of market leaders in virtually every consumer goods category, including: food, beverages, health and beauty care, pharmaceutical and household products.

FutureBrand Marketing Corporation of America provides a range of market and business strategy consulting services, including: market strategy, customer targeting, channels management, new product development, e-business strategy and product branding.

FutureBrand Hypermedia provides a full spectrum of interactive, digital branding and immersive branding services including the development of Internet and intranet sites as well as global brand management utilizing proprietary tools and processes such as *Identilink*, *AssetLink* and *OnTrak*.

The FutureBrand name itself stems from a successful proprietary methodology pioneered by the firm to help "create and build great brands," in response to the need for growth into new markets and new segments that is being experienced by most global corporations today. This methodology combines a rigorous strategic analysis of market and industry landscape factors with the highly creative resources needed in design and communications. FutureBrand has a broad capability in helping large corporations manage brands both among their internal and external audiences including employees, customers, the financial community, the media and other influencers.

In 2000, FutureBrand won new assignments from a variety of global corporations, including some of the world's leading names in automobiles, transportation, food and beverages, pharmaceuticals, chemicals, finance, energy, and travel.

FutureBrand's prominence in the industry was recognized this year by a leading U.K.-based trade magazine, *Design Week*. The magazine ranked FutureBrand as the number one global corporate identity design consultancy, in terms of global fee income; number one U.K. corporate identity consultancy, in terms of U.K. fee income; and the number one global branding and packaging consultancy.

17 / John Elkins, Chairman & Chief Executive Officer / FutureBrand

# Board of --- Directors

#### FRANK J. BORELLI

(1995) 1,2,3,4 Senior Advisor, Retired Chief Financial Officer & Director, Marsh & McLennan Companies, Inc.

### REGINALD K. BRACK JILL M. CONSIDINE

(1996) 1,2,3,4,5 Former Chairman & Chief Executive Officer, Time Inc.

(1997) 1,2,4,5 Chairman & Chief Executive Officer, The Depository Trust & Clearing Corporation

### JOHN J. DOONER, JR. PHILIP H. GEIER, JR.

(1995) 3,4 Chairman & Chief Executive Officer

(1975)3Chairman Emeritus Retired December 2000











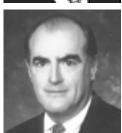








FRANK B. LOWE (1990)Chairman & Chief Executive Officer, The Lowe Group



MICHAEL A. MILES (1999) 2,5 Former Chairman & Chief Executive Officer, Philip Morris Companies Inc.



LEIF H. OLSEN (1972) 1,2,3,4 President, Leif H. Olsen Investments, Inc., Financial Managers & Economic Consultants



SEAN F. ORR (2000) 4 Executive Vice President & Chief Financial Officer



J. PHILLIP SAMPER (1990) 2,5 Managing Director, Gabriel Venture Partners

(Year Elected) <sup>1</sup> Audit Committee <sup>2</sup> Compensation Committee <sup>3</sup> Executive Policy Committee <sup>4</sup> Finance Committee <sup>5</sup> Nominating Committee

# Officers&Information

#### **EXECUTIVE OFFICERS**

JOHN J. DOONER, JR.

Chairman & Chief Executive Officer

SEAN F. ORR

Executive Vice President &

Chief Financial Officer

BARRY R. LINSKY

Executive Vice President,

Planning & Business Development

**BRUCE NELSON** 

Executive Vice President &

Chief Marketing Officer

NICHOLAS J. CAMERA

Senior Vice President,

General Counsel & Secretary

THOMAS A. DOWLING

Senior Vice President, Financial Administration

C. KENT KROEBER

Senior Vice President, Human Resources

SUSAN WATSON

Senior Vice President, Investor Relations

STEVEN L. WEISS

Senior Vice President, Strategic Planning

STEVEN BERNS

Vice President & Treasurer

ALBERT S. CONTE

Vice President, Taxes & General Tax Counsel

FREDERICK MOLZ

Vice President & Controller

### **CORPORATE HEADQUARTERS:**

1271 Avenue of the Americas New York, New York 10020 212.399.8000

# TRANSFER AGENT & REGISTRAR FOR COMMON STOCK:

First Chicago Trust Company,

A Division of EquiServe P.O. Box 2500 Jersey City, NJ 07303-2500 Stock of The Interpublic Group of Companies, Inc., is traded on the New York Stock Exchange. At December 31, 2000, there were 15,523 stockholders of record.

#### ANNUAL MEETING:

The annual meeting will be held on Monday, May 14, 2001, at 9:30 a.m. EST in the auditorium of The Equitable Center, 787 Seventh Avenue (between 51st and 52nd Streets) New York, NY 10019.

# AUTOMATIC DIVIDEND REINVESTMENT PLAN:

An Automatic Dividend Reinvestment Plan is offered to all stockholders of record. The Plan, which is administered by First Chicago Trust Company, provides a way to acquire additional shares of Interpublic Common Stock in a systematic and convenient manner that affords savings in commissions for most stockholders. Those interested in participating in this plan are invited to write for details and an authorization form to:

First Chicago Trust Company, A Division of EquiServe, Dividend Reinvestment Plan P.O. Box 2598 Jersey City, NJ 07303-2598.

#### FORM 10-K:

A copy of the Company's annual report (Form 10-K) to the Securities and Exchange Commission may be obtained without charge by writing to: Nicholas J. Camera, Senior Vice President,

General Counsel & Secretary, The Interpublic Group of Companies, Inc. 1271 Avenue of the Americas New York, NY 10020.

Exhibits to the annual report will also be furnished, but will be sent only upon payment of the Company's reasonable expense in furnishing them.

# STOCK OWNER INTERNET ACCOUNT ACCESS:

Stock owners of record may access their account via the Internet. By accessing their account they may view share balances, obtain current market price of shares, historical stock prices, and the total value of their investment. In addition, they may sell or request issuance of dividend and cash investment plan shares.

For information on how to access this secure site, please call First Chicago Trust Company, a division of EquiServe, toll-free at (877) THE WEB7 (843.9327) or visit www.gateway.equiserve.com.

## REGISTRAR & TRANSFER AGENT:

First Chicago Trust Company, A Division of EquiServe P.O. Box 2500 Jersey City, NJ 07303-2500 For hearing impaired: 201.222.4955

**E-MAIL:** equiserve@equiserve.com INTERNET: www.equiserve.com

For more information regarding The Interpublic Group of Companies, visit its website at www.interpublic.com.

# Interpublic -- Companies

1 / McCann-Erickson WorldGroup

2 / The Lowe Group

3 / DraftWorldwide

4 / Octagon

5 / Initiative Media Worldwide

6 / Weber Shandwick Worldwide

7 / Golin/Harris International

8 / Jack Morton Worldwide

9 / NFO WorldGroup

- 1 / The world's largest integrated marketing communications company includes McCann-Erickson Advertising, McCann Relationship Marketing, Momentum, Torre Lazur McCann Healthcare, FutureBrand, Zentropy Partners and its globally aligned partner for public relations, Weber Shandwick Worldwide.
- 2 / The number four-ranked global advertising agency network includes Lowe Lintas & Partners Advertising and the Lowe Healthcare Group of specialized healthcare communications agencies.
- 3 / The largest domestic and numberthree ranked global company specializing in brand building, direct and promotional marketing.
- 4 / A global leader in all aspects of sports marketing including: athlete

- representation; sponsorship and sports marketing consultancy; event management and ownership; global motor-sports circuits and events and television production and distribution.
- 5 / The world's largest independent media management company.
- 6 / The world's largest public relations company.
- 7 / A top ten global public relations company.
- 8 / The global leader in experiential marketing and corporate meetings and events.
- 9 / The largest custom research firm in North America and one of the top three global research firms.

Interpublic U.S. Advertising Agencies ••• In addition to the above global companies, Interpublic has ten powerful domestic advertising agencies serving a mix of local, national and international Clients. Each is aligned with a global Interpublic agency network to provide international resources for its Clients. The ten agencies are: Campbell-Ewald, Campbell Mithun, Carmichael Lynch, Dailey & Associates, Deutsch, Gotham, Hill Holliday (including Hill Holliday/GMO), The Martin Agency, Mullen (including Mullen/LHC) and Suissa Miller.

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# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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#### FORM 10-K

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2000

Commission file number 1-6686

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THE INTERPUBLIC GROUP OF COMPANIES, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 13-1024020 (I.R.S. Employer Identification No.)

1271 Avenue of the Americas New York, New York (Address of principal executive offices) 10020 (Zip Code)

incipal executive offices,

(212) 399-8000

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

Title of each class
----Common Stock

Name of each exchange on which registered -----New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X . No .

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.\_\_\_.

The aggregate market value of the registrant's voting stock held by non-affiliates of the registrant was \$10,934,268,765 as of March 27, 2001.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Common Stock outstanding at March 27, 2001: 312,407,679 shares.

#### DOCUMENTS INCORPORATED BY REFERENCE

- Portions of the Annual Report to Stockholders for the year ended December 31, 2000 are incorporated by reference in Parts I and II.
- 2. Portions of the Proxy Statement for the 2001 Annual Meeting of Stockholders are incorporated by reference in Parts I and III.

#### PART I

## Item 1. Business

The Interpublic Group of Companies, Inc. was incorporated in Delaware in September 1930 under the name of McCann-Erickson Incorporated as the successor to the advertising agency businesses founded in 1902 by A.W. Erickson and in 1911 by Harrison K. McCann. It has operated under the Interpublic name since January 1961. As used in this Annual Report, the "Registrant" or "Interpublic" refers to The Interpublic Group of Companies, Inc. while the "Company" refers to Interpublic and its subsidiaries.

Interpublic is a group of advertising and specialized marketing and communications service companies that together represent one of the largest resources of marketing and advertising expertise in the world. Interpublic's agencies and allied companies operate in more than 650 offices in 127 countries around the world and employ over 48,000 people.

Interpublic's business is conducted throughout the world principally through two advertising and specialized marketing and communication services systems, McCann-Erickson WorldGroup and The Lowe Group, plus a number of additional marketing communications and marketing services networks, all as described below.

MCCANN-ERICKSON WORLDGROUP is the leading worldwide marketing communications company that includes McCann-Erickson Worldwide, the world's largest advertising agency network, as well as specialized companies providing relationship (direct) marketing, experiential (event) marketing, brand strategy and identity development, healthcare communications and e-consultancy and services.

THE LOWE GROUP with its flagship arm, Lowe Lintas & Partners Worldwide, is one of the largest advertising agency networks in the world. The agency's world-class creative reputation has been recognized with a number of prestigious industry awards.

The other domestic stand-alone advertising agencies that operate autonomously, but are aligned with the foregoing Interpublic networks include: Campbell-Ewald, Campbell Mithun, Carmichael Lynch, Dailey & Associates, Deutsch, Gotham, Hill Holliday (including GMO/Hill Holliday), The Martin Agency, Mullen (including Mullen/LHC) and Suissa Miller.

The principal functions of an advertising agency are to plan and create advertising programs for its clients and to place advertising in various media such as television, cinema, radio, magazines, newspapers, direct mail, outdoor and interactive electronic media. Planning advertising programs involves analyzing the market for the particular product or service, creating the appropriate advertising campaign to convey the agreed-upon benefit or message, and choosing the appropriate media to reach the desired market most effectively.

The advertising agency develops a communication strategy and then creates an advertising program, within the limits imposed by the client's advertising

budget, and places orders for space or time with the media that have been selected.

In order to meet the growing and changing needs of our client base, we offer many other marketing and media related services through our ownership of companies that are closely related to our advertising business including:

DRAFTWORLDWIDE is one of the world's largest global marketing agencies, specializing in brand building, direct and promotional marketing.

INITIATIVE MEDIA WORLDWIDE is the world's largest independent media management and media buying company, providing media planning and buying services at all levels.

OCTAGON is Interpublic's global sports marketing unit providing sponsorship and sports marketing consultancy, event management and ownership, athlete representation ownership, sports television programming, the production, sale and distribution of sports television rights globally and the management of global motor sports circuits and events.

NFO WORLDGROUP is the largest custom research firm in North America and a leading provider of research-based marketing information.

THE ALLIED COMMUNICATIONS GROUP is Interpublic's leading-edge marketing services group. The Group's companies provide the Interpublic agencies and their clients with a variety of specialized communications and marketing services including public relations, marketing research, event creation, management and consulting services. This group is comprised of the following autonomously run companies:

THE GLOBAL PUBLIC RELATIONS GROUP includes two powerful public relations companies: Weber Shandwick Worldwide, the largest global public relations agency and Golin/Harris International, one of the ten largest U.S. public relations company.

ISO HEALTHCARE GROUP is a multinational healthcare management consulting firm, specializing in growth strategies for leading pharmaceutical, biotech and medical device companies.

JACK MORTON WORLDWIDE creates, produces and coordinates live meetings and events, environments, video, digital media and learning programs.

In addition to domestic operations, the Company provides services for clients whose business is international in scope, as well as for clients whose business is restricted to a single country or a small number of countries. It has offices in Canada as well as in one or more cities in each of the following countries:

## EUROPE, AFRICA AND THE MIDDLE EAST

Austria Azerbaijan Bahrain Belgium Bulgaria Cameroon Croatia Czech Republic Denmark Egypt Estonia Finland	Greece Hungary Iceland Israel Ireland Italy Ivory Coast Jordan Kazakhstan Kenya Kuwait Latvia	Morocco Namibia Netherlands Nigeria Norway Oman Pakistan Poland Portugal Qatar Romania Russia	Slovakia Slovenia South Africa Spain Sweden Switzerland Tunisia Turkey Ukraine United Arab Emirates United Kingdom Uzbekistan
Finland France Germany	Latvia Lebanon Mauritius	Russia Saudi Arabia Senegal	Uzbekistan Zambia Zimbabwe
•			

## LATIN AMERICA AND THE CARIBBEAN

Argentina Colombia Guatemala Honduras Barbados Costa Rica Puerto Rico Dominican Republic Bermuda Jamaica Trinidad Ecuador Mexico Brazil Uruguay Chile El Salvador Panama Venezuela

## ASIA AND THE PACIFIC

Australia Korea Philippines Taiwan
Hong Kong Malaysia Singapore Thailand
India Nepal Sri Lanka Vietnam
Indonesia New Zealand South Korea

Japan People's Republic

of China

Operations in the foregoing countries are carried on by one or more operating companies, at least one of which is either wholly owned by Interpublic or a subsidiary or is a company in which Interpublic or a subsidiary owns a 51% interest or more, except in Malawi and Nepal, where Interpublic or a subsidiary holds a minority interest.

The Company also offers services in Albania, Aruba, the Bahamas, Belize, Bolivia, Cambodia, Gabon, Ghana, Grand Cayman, Guadeloupe, Guam, Guyana, Haiti, Reunion, Ivory Coast, Martinique, Nicaragua, Nigeria, Paraguay, Surinam, Uganda and Zaire through association arrangements with local agencies operating in those countries.

For information concerning revenues and long-lived assets on a geographical basis for each of the last three years, reference is made to Note 12: Geographic Areas of the Notes to the Consolidated Financial Statements in the Company's Annual Report to Stockholders for the year ended December 31, 2000, which Note is hereby incorporated by reference.

## DEVELOPMENTS IN 2000

The Company completed a number of acquisitions within the United States and abroad in 2000.

See Note 4 to the Consolidated Financial Statements incorporated by reference in this Report on Form 10-K for a discussion of acquisitions.

## REVENUE

The Company generates revenue from planning, creating and placing advertising in various media and from planning and executing other communications or marketing programs. Historically, the commission customary in the industry was 15% of the gross charge ("billings") for advertising space or time; more recently lower commissions have been negotiated, but often with additional incentives paid for better performance. For example, an incentive component is frequently included in arrangements with clients based on improvements in an advertised brand's awareness or image, or increases in a client's sales or market share of the products or services being advertised. Under commission arrangements, media bill the Company at their gross rates. The Company bills these amounts to its clients, remits the net charges to the media and retains the balance as its commission. Some clients, however, prefer to compensate the Company on a fee basis, under which the Company bills its client for the net charges billed by the media plus an agreed-upon fee. These fees usually are calculated to reflect the Company's hourly rates and out-of-pocket

expenses incurred on the client's behalf, plus proportional overhead and a profit mark-up.

Normally, the Company, like other agencies, is primarily responsible for paying the media with respect to firm contracts for advertising time or space placed on its clients' behalf. This is a problem only if the client is unable to pay the Company because of insolvency or bankruptcy. The Company makes serious efforts to reduce the risk from a client's insolvency, including (1) carrying out credit clearances, (2) requiring in some cases payment of media in advance, or (3) agreeing with the media that the Company will be solely liable to pay the media only after the client has paid the Company for the media charges.

The Company also receives commissions from clients for planning and supervising work done by outside contractors in the physical preparation of finished print advertisements and the production of television and radio commercials and other forms of advertising. This commission is customarily 17.65% of the outside contractor's net charge, which is the same as 15.0% of the outside contractor's total charges including commission. With the expansion of negotiated fees, the terms on which outstanding contractors' charges are billed are subject to wide variations and even include in some instances the elimination of commissions entirely, provided that there are adequate negotiated fees.

The Company also derives revenue in many other ways, including the planning and placement in media of advertising produced by unrelated advertising agencies; the maintenance of specialized media placement facilities; the creation and publication of brochures, billboards, point of sale materials and direct marketing pieces for clients; the planning and carrying out of specialized marketing research; public relations campaigns, creating and managing special events at which clients' products are featured; and designing and carrying out interactive programs for special uses.

The five clients of the Company that made the largest revenue contribution in 2000 accounted individually for approximately 1.6% to 7.3% of such revenue and in the aggregate accounted for over approximately 15% of such revenue. Twenty clients of the Company accounted for approximately 26% of such revenue. Based on revenue, the five largest clients of the Company are General Motors Corporation, Nestle, Unilever and Johnson & Johnson and Coca-Cola. General Motors Corporation first became a client of one of the Company's agencies in 1916 in the United States. Predecessors of several of the Lintas agencies have supplied advertising services to Unilever since 1893. The client relationship with Nestle began in 1940 in Argentina. While the loss of the entire business of one of the Company's five largest clients might have a material adverse effect upon the business of the Company, the Company believes that it is very unlikely that the entire business of any of these clients would be lost at the same time, because it represents several different brands or divisions of each of these clients in a number of geographical markets - in each case through more than one of the Company's agency systems.

Representation of a client rarely means that the Company handles advertising for all brands or product lines of the client in all geographical locations. Any client may transfer its business from an agency within the Company to a competing agency, and a client may reduce its marketing budget at any time.

The Company's agencies in many instances have written contracts with their clients. As is customary in the industry, these contracts provide for termination by either party on relatively short notice, usually 90 days but sometimes shorter or longer. In 2000, however, 21% of revenue was derived from clients that had been associated with one or more of the Company's agencies or their predecessors for 20 or more years.

## PERSONNEL

As of January 1, 2001, the Company employed approximately 48,200 persons, of whom nearly 20,100 were employed in the United States. Because of the personal service character of the marketing communications business, the quality of personnel is of crucial importance to continuing success. There is keen competition for qualified employees. Interpublic considers its employee relations to be satisfactory.

The Company has an active program for training personnel. The program includes meetings and seminars throughout the world. It also involves training personnel in its offices in New York and in its larger offices worldwide.

## COMPETITION AND OTHER FACTORS

The advertising agency and other marketing communications and marketing services businesses are highly competitive. The Company's agencies and media services must compete with other agencies and with other providers of creative or media services which are not themselves advertising agencies, in order to maintain existing client relationships and to obtain new clients. Competition in the advertising agency business depends to a large extent on the client's perception of the quality of an agency's "creative product". An agency's ability to serve clients, particularly large international clients, on a broad geographic basis is also an important competitive consideration. On the other hand, because an agency's principal asset is its people, freedom of entry into the business is almost unlimited and quite small agencies are, on occasion, able to take all or some portion of a client's account from a much larger competitor.

Moreover, increasing size bring some limitations to an agency's potential for securing new business, because many clients prefer not to be represented by an agency that represents a competitor. Also, clients frequently wish to have different products represented by different agencies. The fact that the Company owns two separate worldwide agency systems and interests in other advertising agencies gives it additional competitive opportunities.

The advertising and marketing communications businesses is subject to government regulation, both domestic and foreign. There has been an increasing tendency in the United States on the part of advertisers to resort to the courts, industry and self-regulatory bodies to challenge comparative advertising on the grounds that the advertising is false and deceptive. Through the years, there has been a continuing expansion of specific rules, prohibitions, media restrictions, labeling disclosures and warning requirements with respect to the advertising for certain products. Representatives within certain government bodies, both domestic and foreign, continue to initiate proposals to ban the advertising of specific products and to impose taxes on or deny deductions for advertising which, if successful, may have an adverse effect on advertising expenditures.

The international operations of the Company still remain exposed to certain risks which affect foreign operations of all kinds, such as local legislation, monetary devaluation, exchange control restrictions and unstable political conditions. In addition, international advertising agencies are still subject to ownership restrictions in certain countries because they are considered an integral factor in the communications process.

## STATEMENT REGARDING FORWARD LOOKING DISCLOSURE

Certain sections of this report, including "Business", "Competition and Other Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contain forward looking statements concerning future events and developments that involve risks and uncertainties, including those associated with the effect of national and regional economic conditions, the ability of the Company to attract new clients and retain existing clients, the

financial success of clients of the Company, other developments of clients of the Company, and developments from changes in the regulatory and legal environment for advertising agencies around the world.

## Item 2. Properties

Most of the operations of the Company are conducted in leased premises, and its physical property consists primarily of leasehold improvements, furniture, fixtures and equipment. These facilities are located in various cities in which the Company does business throughout the world. However, subsidiaries of the Company own office buildings in Garden City, New York; Blair, Nebraska; Warren, Michigan; Frankfurt, Germany; Sao Paulo, Brazil; Lima, Peru; Mexico City, Mexico; Santiago, Chile; and Brussels, Belgium and own office condominiums in Buenos Aires, Argentina; Bogota, Colombia; Manila, the Philippines; in England, subsidiaries of the Company own office buildings in London, Manchester, Birmingham and Stoke-on-Trent.

The Company's ownership of the office building in Frankfurt is subject to three mortgages which became effective on or about February 1993. These mortgages terminate at different dates, with the last to expire in February 2003. Reference is made to Note 10: Long-Term Debt, of the Notes to the Consolidated Financial Statements in the Company's Annual Report to Stockholders for the year ended December 31, 2000, which Note is hereby incorporated by reference.

# Item 3. Legal Proceedings

Neither the Company nor any of its subsidiaries are subject to any pending material legal proceedings.

## Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

## EXECUTIVE OFFICERS OF THE REGISTRANT

There follows the information disclosed in accordance with Item 401 of Regulation S-K of the Securities and Exchange Commission (the "Commission") as required by Item 10 of Form 10-K with respect to executive officers of the Registrant.

Name	Age	Office
John J. Dooner, Jr. (1)	52	Chairman of the Board, President and Chief Executive Officer
Sean F. Orr (1)	46	Executive Vice President, Chief Financial Officer
Nicholas J. Camera	54	Senior Vice President, General Counsel and Secretary
Thomas J. Dowling	49	Senior Vice President-Financial Administration
C. Kent Kroeber	62	Senior Vice President-Human Resources

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Barry R. Linsky	59	Executive Vice President-Planning and Business Development
Frank B. Lowe (1)	59	Chairman of the Board and Chief Executive Officer of Lowe Lintas and Partners
Frederick Molz	44	Vice President and Controller
Bruce S. Nelson	49	Executive Vice President and Chief Marketing Officer
Susan V. Watson	48	Senior Vice President-Investor Relations

(1) Also a Director

There is no family relationship among any of the executive officers.

The employment histories for the past five years of Messrs. Dooner, Lowe and Orr are incorporated by reference to the Proxy Statement for Interpublic's 2001 Annual Meeting of Stockholders.

Mr. Camera joined Interpublic in May, 1993. He was elected Vice President, Assistant General Counsel and Assistant Secretary in June, 1994, Vice President, General Counsel and Secretary in December, 1995, and Senior Vice President, General Counsel and Secretary in February, 2000.

Mr. Dowling was elected Senior Vice President-Financial Administration of Interpublic effective February, 2001. He joined Interpublic in January, 2000 as Vice President and General Auditor.

Mr. Kroeber joined Interpublic in January, 1966 as Manager of Compensation and Training. He was elected Vice President in 1970 and Senior Vice President in May, 1980.

Mr. Linsky joined Interpublic in January, 1991 when he was elected Senior Vice President-Planning and Business Development. Prior to that time, he was Executive Vice President, Account Management of Lowe & Partners, Inc. Mr. Linsky was elected to that position in July, 1980, when the corporation was known as The Marschalk Company and was a subsidiary of Interpublic. Mr. Linsky was elected Executive Vice President of Interpublic in February 2001.

Mr. Molz was elected Vice President and Controller of Interpublic effective January, 1999. He joined Interpublic in August, 1982, and his most recent position was Senior Vice President-Financial Operations of Ammirati Puris Lintas Worldwide, a subsidiary of Interpublic, since April, 1994. He also held previous positions in the Interpublic Controller's Department and Tax Department.

Mr. Nelson joined Interpublic in September, 2000 as Executive Vice President, Chief Marketing Officer. Prior to that he had pursued a multi-disciplinary career with McCann-Erickson for 19 years before leaving as Executive Vice President, Director of Worldwide Accounts to serve as Vice Chairman, Chief Knowledge Officer at Young & Rubicam Inc.

Ms. Watson joined Interpublic in October 2000. Prior to joining the company, she was Vice President, Investor Relations at PepsiCo, Inc. and previously was employed by Nielsen Media Research and Gannett Co. in a similar capacity.

#### PART II

The response to this Item is incorporated:

- (i) by reference to the Registrant's Annual Report to Stockholders for the year ended December 31, 2000. See the heading: Results by Quarter (Unaudited), and Note 2: Stockholders' Equity, of the Notes to the Consolidated Financial Statements and information under the heading Transfer Agent and Registrar for Common Stock;
- (ii) On October 5, 2000 the Registrant issued 20,764 shares of Interpublic Stock and paid Pounds Sterling 1.19 million in cash to the former shareholders of a company as part of the initial payment for 100% of the shares of the company which was acquired in the third quarter of 2000. The shares of Interpublic Stock were valued at US\$726,102 at the date of issuance. The shares of Interpublic Stock were issued by the Registrant without registration in an "off shore transaction" and solely to "non U.S. persons" in reliance on Rule 903(b)3) of Regulation S under the Securities Act.
- (iii)On November 9, 2000, the Registrant issued 9,913 shares of Interpublic Stock and paid US\$1,000,000 in cash to the Seller of the business and assets of a company representing the consideration paid at Closing. The shares of Interpublic Stock were valued at US\$400,000 at the date of issuance. The shares of Interpublic Stock were issued by the Registrant without registration in reliance on Section 4(2) under the Securities Act, based on the sophistication of the acquired company's former stockholder.
- (iv) On December 31, 2000, the Registrant issued 53,666 shares of Interpublic Stock to former shareholders in respect of the downpayment for the acquisition of 100% of a company. The shares of Interpublic Stock were valued at US\$2,150,000 at the date of issuance. The shares of Interpublic Stock were issued by the Registrant without registration in reliance on Section 4(2) under the Securities Act, based on the sophistication of the acquired company's former stockholder.
- (v) On October 24, 2000, the Registrant issued 26,792 shares of Interpublic Stock and paid Austrian Dollars 36,515,274 in cash to the former shareholders of a company as part of a deferred payment for 41% of the shares of the company 45% of which was acquired in the first quarter of 1997. The shares of Interpublic Stock were valued at US\$1,009,533 at the date of issuance. The shares of Interpublic Stock were issued by the Registrant without registration in an "off shore transaction" and solely to "non US persons" in reliance on Rule 903(b)(3) of Regulation S under the Securities Act.
- (vi) On October 24, 2000, the Registrant issued 26,789 shares of Interpublic Stock and paid Austrian Dollars 20,913,157 in cash to the former shareholders of a company as part of a deferred payment for the remaining 51% of the shares of the company 49% of which was acquired in the first quarter of 1997. The shares of Interpublic Stock were valued at US\$1,009,533 at the date of issuance. The shares of Interpublic Stock were issued by the Registrant without registration in an "off shore transaction" and solely to "non US persons" in reliance on Rule 903(b)(3) of Regulation S under the Securities Act.
- (vii)On September 14, 2000, in respect of the second installment for the acquisition of 80% of the company acquired in the second quarter of 1998, the Registrant issued 5,880 shares of Interpublic Stock and paid Swiss Francs 695,752 in cash to the former shareholders of a company

as part of a deferred payment for the remaining 51% of the shares of the company 49% of which was acquired in the first quarter of 1997. The shares of Interpublic Stock were valued at US\$225,542 at the date of issuance. The shares of Interpublic Stock were issued by the Registrant without registration in an "off shore transaction" and solely to "non US persons" in reliance on Rule 903(b)(3) of Regulation S under the Securities Act.

(viii) On November 7, 2000, in respect of the final payment for 31% and 20% equity purchases, the Registrant issued 35,890 shares of Interpublic Stock for the 31% and 62,274 shares of Interpublic Stock for the 20%. The shares of Interpublic Stock were valued at US\$3,866,903 at the date of issuance.

## Item 6. Selected Financial Data

The response to this Item is incorporated by reference to the Registrant's Annual Report to Stockholders for the year ended December 31, 2000 under the heading Selected Financial Data for Five Years.

The response to this Item is incorporated by reference to the Registrant's Annual Report to Stockholders for the year ended December 31, 2000 under the heading Management's Discussion and Analysis of Financial Condition and Results of Operations.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The response to this Item is incorporated by reference to the Registrant's Annual Report to Stockholders for the year ended December 31, 2000 under the heading Management's Discussion and Analysis of Financial Condition and Results of Operations.

Item 8. Financial Statements and Supplementary Data

The response to this Item is incorporated in part by reference to the Registrant's Annual Report to Stockholders for the year ended December 31, 2000 under the headings Financial Statements and Notes to the Consolidated Financial Statements. Reference is also made to the Financial Statement Schedule listed under Item 14(a) of this Report on Form 10-K.

Item 9. Changes in and Disagreements with Accountants on Accounting and
Financial Disclosure

Not applicable.

#### PART III

## Item 10. Directors and Executive Officers of the Registrant

The information required by this Item is incorporated by reference to the Registrant's Proxy Statement for its 2001 Annual Meeting of Stockholders (the "Proxy Statement"), to be filed not later than 120 days after the end of the 2000 calendar year, except for the description of Interpublic's Executive Officers which appears in Part I of this Report on Form 10-K under the heading "Executive Officers of the Registrant".

## Item 11. Executive Compensation

The information required by this Item is incorporated by reference to the Proxy Statement. Such incorporation by reference shall not be deemed to incorporate specifically by reference the information referred to in Item 402(a)(8) of Regulation S-K.

# Item 12. Security Ownership of Certain Beneficial Owners and Management

The information required by this Item is incorporated by reference to the Proxy Statement.

## Item 13. Certain Relationships and Related Transactions

The information required by this Item is incorporated by reference to the Proxy Statement. Such incorporation by reference shall not be deemed to incorporate specifically by reference the information referred to in Item 402(a)(8) of Regulation S-K.

#### PART IV

- Item 14. Exhibits, Financial Statement Schedule, and Reports on Form 8-K
- (a) Listed below are all financial statements, financial statement schedules and exhibits filed as part of this Report on Form 10-K.
  - Financial Statements:

See the Index to Financial Statements on page F-1.

2. Financial Statement Schedule:

See the Index to Financial Statement Schedule on page F-1.

3. Exhibits:

(Numbers used are the numbers assigned in Item 601 of Regulation S-K and the EDGAR Filer Manual. An additional copy of this exhibit index immediately precedes the exhibits filed with this Report on Form 10-K and the exhibits transmitted to the Commission as part of the electronic filing of the Report.)

## Exhibit No. Description

- 3 (i) The Restated Certificate of Incorporation of the Registrant, as amended is incorporated by reference to its Report on Form 10-Q for the quarter ended June 30, 1999. See Commission file number 1-6686.
  - (ii) The By-Laws of the Registrant, amended as of February 19, 1991, are incorporated by reference to its Report on Form 10-K for the year ended December 31, 1990. See Commission file number 1-6686.
- 4 Instruments Defining the Rights of Security Holders.
  - (i) Indenture, dated as of September 16, 1997 between Interpublic and The Bank of New York is incorporated by reference to the Registrant's Report on Form 10-Q for the quarter ended September 30, 1998. See Commission file number 1-6686.
  - (ii) The Preferred Share Purchase Rights Plan as adopted on July 18, 1989 is incorporated by reference to Registrant's Registration Statement on Form 8-A dated August 1, 1989 (No. 00017904) and, as amended, by reference to Registrant's Registration Statement on Form 8 dated October 3, 1989 (No. 00106686).

#### 10 Material Contracts.

- (a) Purchase Agreement, dated September 10, 1997, among The Interpublic Group of Companies, Inc. ("Interpublic"), Morgan Stanley & Co., Incorporated, Goldman Sachs and Co. and SBC Warburg Dillon Read Inc. is incorporated by reference to the Registrant's Report on Form 10-Q for the quarter ended September 30, 1999. See Commission file number 1-6686.
- (b) Employment, Consultancy and other Compensatory Arrangements with Management.

Employment and Consultancy Agreements and any amendments or supplements thereto and other compensatory arrangements filed with the Registrant's Reports on Form 10-K for the years ended December 31, 1980 through December 31, 1998 inclusive, or filed with the Registrant's Reports on Form 10-Q for the periods ended March 31, 2000, June 30, 2000 and September 30, 2000 are incorporated by reference in this Report on Form 10-K. See Commission file number 1-6686. Listed below are agreements or amendments to agreements between the Registrant and its executive officers which remain in effect on and after the date hereof or were executed during the year ended December 31, 2000 and thereafter, unless previously submitted, which are filed as exhibits to this Report on Form 10-K.

# (i) James R. Heekin

- (a) Employment Agreement dated as of October 25, 1993 between Interpublic and James R. Heekin.
- (b) Executive Special Benefit Agreement dated as of January 1, 1994 between Interpublic and James R. Heekin.
- (c) Executive Severance Agreement dated as of January 1, 1998 between Interpublic and James R. Heekin.
- (d) Employment Agreement dated as of January 1, 1998 between Interpublic and James R. Heekin.
- (e) Executive Special Benefit Agreement dated as of February 1, 1998 between Interpublic and James R. Heekin.

- (f) Supplemental Agreement to an Employment Agreement dated as of March 28, 2000 between Interpublic and James R. Heekin.
- (g) Supplemental Agreement to an Executive Severance Agreement dated as of June 1, 2000 between Interpublic and James R. Heekin.
- (h) Executive Special Benefit Agreement dated as of January 1, 2000 between Interpublic and James R. Heekin.

## (ii) Barry R. Linsky

- (a) Supplemental Agreement to an Executive Special Benefit Agreement dated as of June 30, 2000 between Interpublic and Barry R. Linsky.
- (b) Executive Special Benefit-Income Replacement Agreement dated as of June 1, 2000 between Interpublic and Barry R. Linsky.
- (c) Supplemental Agreement dated as of March 26, 2001, between Interpublic and Barry R. Linsky.

## (iii)C. Kent Kroeber

- (a) Supplemental Agreement to an Executive Special Benefit Agreement dated as of June 30, 2000 between Interpublic and C. Kent Kroeber.
- (b) Executive Special Benefit-Income Replacement Agreement dated as of June 1, 2000 between Interpublic and C. Kent Kroeber.

## (iv) Thomas J. Volpe

- (a) Supplemental Agreement to an Executive Special Benefit Agreement dated as of June 30, 2000 between Interpublic and Thomas J. Volpe.
- (b) Supplemental Agreement to an Executive Special Benefit-Income Replacement Agreement dated as of June 30, 2000 between Interpublic and Thomas J. Volpe.
- (c) Executive Special Benefit Agreement dated as of March 21, 2000 between Interpublic and Thomas J. Volpe.
- (d) Executive Special Benefit-Income Replacement Agreement dated as of June 1, 2000 between Interpublic and Thomas J. Volpe.

## (v) Bruce Nelson

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- (a) Employment Agreement dated as of September 5, 2000 between Interpublic and Bruce Nelson.
- (b) Executive Special Benefit Agreement dated as of September 1, 2000 between Interpublic and Bruce Nelson.
- (c) Supplemental Agreement dated as of September 1, 2000 to an Executive Special Benefit Agreement dated as of January 1, 1986 between Interpublic and Bruce Nelson.

## (vi) Frank B. Lowe

- (a) Employment Agreement dated as of January 1, 2001 between Interpublic and Frank B. Lowe.
- (b) Supplemental Agreement to an Employment Agreement dated as of January 2, 2001 between Interpublic and Frank B. Lowe.
- (c) Executive Special Benefit Agreement dated as of January 15, 2001 between Interpublic and Frank B. Lowe.

#### (c) Executive Compensation Plans.

- (i) Trust Agreement, dated as of June 1, 1990 between Interpublic, Lintas Campbell-Ewald Company, McCann-Erickson USA, Inc., McCann-Erickson Marketing, Inc., Lintas, Inc. and Chemical Bank, as Trustee, is incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1990. See Commission file number 1-6686.
- (ii) The Stock Option Plan (1988) and the Achievement Stock Award Plan of the Registrant are incorporated by reference to Appendices C and D of the Prospectus dated May 4, 1989 forming part of its Registration Statement on Form S-8 (No. 33-28143).
- (iii) The Management Incentive Compensation Plan of the Registrant is incorporated by reference to the Registrant's Report on Form 10-Q for the quarter ended June 30, 1995. See Commission file number 1-6686.
- (iv) The 1986 Stock Incentive Plan of the Registrant is incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1993. See Commission file number 1-6686.
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- (vi) The Employee Stock Purchase Plan (1985) of the Registrant, as amended, is incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1993. See Commission file number 1-6686.
- (vii) The Long-Term Performance Incentive Plan of the Registrant is incorporated by reference to Appendix A of the Prospectus dated December 12, 1988 forming part of its Registration Statement on Form S-8 (No. 33-25555).
- (viii) Resolution of the Board of Directors adopted on February 16, 1993, amending the Long-Term Performance Incentive Plan is incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1992. See Commission file number 1-6686.
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(xi) The 1997 Performance Incentive Plan of the Registrant is incorporated by reference to the Registrant's Report on Form 10-Q for the quarter ended June 30, 1997. See Commission file number 1-6686.

#### (d) Loan Agreements.

(i) Other Loan and Guaranty Agreements filed with the Registrant's Annual Report on Form 10-K for the years ended December 31, 1988 and December 31, 1986 are incorporated by reference in this Report on Form 10-K. Other Credit Agreements, amendments to various Credit Agreements, Supplemental Agreements, Termination Agreements, Loan Agreements, Note Purchase Agreements, Guarantees and Intercreditor Agreements filed with the Registrant's Report on Form 10-K for the years ended December 31, 1989 through December 31, 1999, inclusive and filed with Registrant's Reports on Form 10-Q for the periods ended March 31, 2000, June 30, 2000 and September 30, 2000 are incorporated by reference into this Report on Form 10-K. See Commission file number 1-6686.

#### (e) Leases.

Material leases of premises are incorporated by reference to the Registrant's Annual Report on Form 10-K for the years ended December 31, 1980 and December 31, 1988. See Commission file number 1-6686.

(f) Acquisition Agreement for Purchase of Real Estate.

Acquisition Agreement (in German) between Treuhandelsgesellschaft Aktiengesellschaft & Co. Grundbesitz OHG and McCann-Erickson Deutschland GmbH & Co. Management Property KG ("McCann-Erickson Deutschland") and the English translation of the Acquisition Agreement are incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1992. See Commission file number 1-6686.

- (g) Mortgage Agreements and Encumbrances.
  - (i) Summaries in German and English of Mortgage Agreements between McCann-Erickson Deutschland and Frankfurter Hypothekenbank Aktiengesellschaft ("Frankfurter Hypothekenbank"), Mortgage Agreement, dated January 22, 1993, between McCann-Erickson Deutschland and Frankfurter Hypothekenbank, Mortgage Deutschland and Agreement, dated January 22, 1993, between McCann-Erickson Deutschland and Hypothekenbank are incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1993. See Commission file number 1-6686. Summaries in German and English of Mortgage Agreement, between McCann-Erickson Deutschland and Frankfurter Sparkasse and Agreement, dated January 7, 1993, between McCann-Erickson Deutschland and Frankfurter Sparkasse are incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1992. See Commission file number 1-6686.
  - (ii) Summaries in German and English of Documents creating Encumbrances in favor of Frankfurter Hypothekenbank and Frankfurter Sparkasse in connection with the aforementioned Mortgage Agreements, Encumbrance, dated January 15, 1993, in favor of Frankfurter Hypothekenbank, and Encumbrance, dated January 15, 1993, in favor of Frankfurter Sparkasse are incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1992. See Commission file number 1-6686.

- (iii) Loan Agreement (in English and German), dated January 29, 1993 between Lintas Deutschland GmbH and McCann-Erickson Deutschland is incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1992. See Commission file number 1-6686.
- 11 Computation of Earnings Per Share.
- This Exhibit includes: (a) those portions of the Annual Report to Stockholders for the year ended December 31, 2000 which are included therein under the following headings: Financial Highlights; Report of Management; Management's Discussion and Analysis of Financial Condition and Results of Operations; Consolidated Balance Sheet; Consolidated Statement of Income; Consolidated Statement of Cash Flows; Consolidated Statement of Stockholders' Equity and Comprehensive Income; Notes to Consolidated Financial Statements together with the Notes to Consolidated Financial Statements hereinafter shall be referred to as the "Consolidated Financial Statements"); Report of Independent Accountants; Selected Financial Data for Five Years; Results by Quarter (Unaudited); and Stockholders Information.
- 21 Subsidiaries of the Registrant.
- 23 Consent of Independent Accountants: PricewaterhouseCoopers LLP
  Consent of Independent Public Accountants: J.H. Cohn LLP
  Consent of Independent Accountants: Arthur Andersen LLP
- 24 Power of Attorney to sign Form 10-K and resolution of Board of Directors re Power of Attorney.
- 99 The Company filed the following reports on Form 8-K during the quarter ended December 31, 2000:
  - (i) Senior Debt Indenture dated as of October 20, 2000, by The Interpublic Group of Companies, Inc. and The Bank of New York, Trustee, relating to the 7.875% Notes due 2005 is incorporated by reference to Exhibit 99.1 of the Registrant's Form 8-K dated October 24, 2000.
  - (ii) Underwriting Agreement dated as of October 17, 2000, relating to the 7.875% Notes due 2005 is incorporated by reference to Exhibit 99.2 of the Registrant's Form 8-K dated October 24, 2000.

#### SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE INTERPUBLIC GROUP OF COMPANIES, INC. (Registrant)

March 29, 2001 BY: /s/ John J. Dooner, Jr.

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John J. Dooner, Jr.
Chairman of the Board, President
and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Name	Title	Date
/s/ John J. Dooner, Jr.  John J. Dooner, Jr.	Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer)	March 29, 2001
/s/ Sean F. OrrSean F. Orr	Executive Vice President, Chief Financial Officer (Principal Financial Officer) and Director	March 29, 2001
/s/ Frank J. BorelliFrank J. Borelli	Director	March 29,2001
/s/ Reginald K. Brack Reginald K. Brack	Director	March 29, 2001
/s/ Jill M. Considine Jill M. Considine	Director	March 29, 2001
/s/ James R. Heekin James R. Heekin	Director	March 29, 2001

/s/ Frank B. Lowe	Director	March	29,	2001
Frank B. Lowe				
/s/ Michael A. Miles Michael A. Miles	Director	March	29,	2001
/s/ Frederick Molz	Vice President and Controller (Principal	March	29,	2001
Frederick Molz	Accounting Officer)			
/s/ Leif H. Olsen Leif H. Olsen	Director	March	29,	2001
/s/ J. Phillip Samper	Director	March	29,	2001

By: /s/ Nicholas J. Camera
---Nicholas J. Camera

#### INDEX TO FINANCIAL STATEMENTS

The Financial Statements appearing under the headings: Financial Highlights, Report of Management; Management's Discussion and Analysis of Financial Condition and Results of Operations, Consolidated Financial Statements, Notes to Consolidated Financial Statements, Report of Independent Accountants, Selected Financial Data for Five Years and Results by Quarter (Unaudited), accompanying the Annual Report to Stockholders for the year ended December 31, 2000, together with the report thereon of PricewaterhouseCoopers LLP dated February 26, 2001 are incorporated by reference in this report on Form 10-K. With the exception of the aforementioned information and the information incorporated in Items 5, 6 and 7, no other data appearing in the Annual Report to Stockholders for the year ended December 31, 2000 is deemed to be filed as part of this report on Form 10-K.

The following financial statement schedule should be read in conjunction with the financial statements in such Annual Report to Stockholders for the year ended December 31, 2000. Financial statement schedules not included in this report on Form 10-K have been omitted because they are not applicable or the required information is shown in the financial statements or the notes thereto.

Separate financial statements for the companies which are 50% or less owned and accounted for by the equity method have been omitted because, considered in the aggregate as a single subsidiary, they do not constitute a significant subsidiary.

#### INDEX TO FINANCIAL STATEMENT SCHEDULE

	Page	
Report of Independent Accountants on Financial Statement Schedule		
Financial Statement Schedule Required to be filed by Item 8 of this form:		
II Valuation and Qualifying Accounts	F-3	

# Report of Independent Accountants on Financial Statement Schedule

To the Board of Directors and Stockholders of The Interpublic Group of Companies, Inc.

Our audits of the consolidated financial statements referred to in our report dated February 26, 2001, except for Note 15 which is as of March 19, 2001, appearing in the 2000 Annual Report to Stockholders of The Interpublic Group of Companies, Inc. (which report and consolidated financial statements are incorporated by reference in this Annual Report on Form 10-K) also included an audit of the financial statement schedule listed in Item 14(a)(2) of this Form 10-K. In our opinion, this financial statement schedule presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

PRICEWATERHOUSECOOPERS LLP

New York, New York

February 26, 2001

F-3

SCHEDULE II

# THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES VALUATION AND QUALIFYING ACCOUNTS

For the Years Ended December 31, 2000, 1999 and 1998

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#### (Dollars in thousands)

COLUMN A	COLUMN B	COLUMN C	COLUMN D	COLUMN E	COLUMN F

### Additions/(Deductions)

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~1

			Charged		
	Balance at	Charged to	to Other		Balance
	Beginning	Costs &	Accounts-	Deductions-	at End
Description	of Period	Expenses	Describe	Describe	of Period
		.ccounts - de	ducted from	Receivables in the	Consolidated
Balance Shee	t:				
2000	\$60,565	\$24,125	\$3,630(1)	\$(18,717)(3)	\$64,923
2000	\$60,565	\$24,125			\$04,943
			1,503(5)	, , , , ,	
				(1,391)(2)	
1999	\$54,060	\$24,013	\$5,148(1)	\$(23,765)(3)	\$60,565
	40-7000	4-1,0-0	2,934(5)		400,000
			2,001(0)	(610)(4)	
				(010)(4)	
1998	\$44,581	\$20,421	\$6,699(1)	\$(17,038)(3)	\$54,060
			2,111(5)	(3,310)(4)	
			=,===(=,	(=,0=0,(=,	
			596(2)		

596(2)

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[FN]

- (1) Allowance for doubtful accounts of acquired and newly consolidated companies.
- (2) Foreign currency translation adjustment.
- (3) Principally amounts written off.
- (4) Reversal of previously recorded allowances on accounts receivable.
- (5) Miscellaneous.

## INDEX TO DOCUMENTS

## Exhibit No. Description

- 3 (i) The Restated Certificate of Incorporation of the Registrant, as amended is incorporated by reference to its Report on Form 10-Q for the quarter ended June 30, 1999. See Commission file number 1-6686.
  - (ii) The By-Laws of the Registrant, amended as of February 19, 1991, are incorporated by reference to its Report on Form 10-K for the year ended December 31, 1990. See Commission file number 1-6686.
- 4 Instruments Defining the Rights of Security Holders.
  - (i) Indenture, dated as of September 16, 1997 between Interpublic and The Bank of New York is incorporated by reference to the Registrant's Report on Form 10-Q for the quarter ended September 30, 1998. See Commission file number 1-6686.
  - (ii) The Preferred Share Purchase Rights Plan as adopted on July 18, 1989 is incorporated by reference to Registrant's Registration Statement on Form 8-A dated August 1, 1989 (No. 00017904) and, as amended, by reference to Registrant's Registration Statement on Form 8 dated October 3, 1989 (No. 00106686).

#### 10 Material Contracts.

- (a) Purchase Agreement, dated September 10, 1997, among The Interpublic Group of Companies, Inc. ("Interpublic"), Morgan Stanley & Co., Incorporated, Goldman Sachs and Co. and SBC Warburg Dillon Read Inc. is incorporated by reference to the Registrant's Report on Form 10-Q for the quarter ended September 30, 1999. See Commission file number 1-6686.
- (b) Employment, Consultancy and other Compensatory Arrangements with Management.

Employment and Consultancy Agreements and any amendments or supplements thereto and other compensatory arrangements filed with the Registrant's Reports on Form 10-K for the years ended December 31, 1980 through December 31, 1998 inclusive, or filed with the Registrant's Reports on Form 10-Q for the periods ended March 31, 2000, June 30, 2000 and September 30, 2000 are incorporated by reference in this Report on Form 10-K. See Commission file number 1-6686. Listed below are agreements or amendments to agreements between the Registrant and its executive officers which remain in effect on and after the date hereof or were executed during the year ended December 31, 2000 and thereafter, unless previously submitted, which are filed as exhibits to this Report on Form 10-K.

## (i) James R. Heekin

- (a) Employment Agreement dated as of October 25, 1993 between Interpublic and James R. Heekin.
- (b) Executive Special Benefit Agreement dated as of January 1, 1994 between Interpublic and James R. Heekin.

- (c) Executive Severance Agreement dated as of January 1, 1998 between Interpublic and James R. Heekin.
- (d) Employment Agreement dated as of January 1, 1998 between Interpublic and James R. Heekin.
- (e) Executive Special Benefit Agreement dated as of February 1, 1998 between Interpublic and James R. Heekin.
- (f) Supplemental Agreement to an Employment Agreement dated as of March 28, 2000 between Interpublic and James R. Heekin.
- (g) Supplemental Agreement to an Executive Severance Agreement dated as of June 1, 2000 between Interpublic and James R. Heekin.
- (h) Executive Special Benefit Agreement dated as of January 1, 2000 between Interpublic and James R. Heekin.

## (ii) Barry R. Linsky

- (a) Supplemental Agreement to an Executive Special Benefit Agreement dated as of June 30, 2000 between Interpublic and Barry R. Linsky.
- (b) Executive Special Benefit-Income Replacement Agreement dated as of June 1, 2000 between Interpublic and Barry R. Linsky.
- (c) Supplemental Agreement dated as of March 26, 2001 between Interpublic and Barry R. Linsky.

## (iii) C. Kent Kroeber

- (a) Supplemental Agreement to an Executive Special Benefit Agreement dated as of June 30, 2000 between Interpublic and C. Kent Kroeber.
- (b) Executive Special Benefit-Income Replacement Agreement dated as of June 1, 2000 between Interpublic and C. Kent Kroeber.

# (iv) Thomas J. Volpe

- (a) Supplemental Agreement to an Executive Special Benefit Agreement dated as of June 30, 2000 between Interpublic and Thomas J. Volpe.
- (b) Supplemental Agreement to an Executive Special Benefit-Income Replacement Agreement dated as of June 30, 2000 between Interpublic and Thomas J. Volpe.
- (c) Executive Special Benefit Agreement dated as of March 21, 2000 between Interpublic and Thomas J. Volpe.

(d) Executive Special Benefit-Income Replacement Agreement dated as of June 1, 2000 between Interpublic and Thomas J. Volpe.

## (v) Bruce Nelson

- (a) Employment Agreement dated as of September 5, 2000 between Interpublic and Bruce Nelson.
- (b) Executive Special Benefit Agreement dated as of September 1, 2000 between Interpublic and Bruce Nelson.
- (c) Supplemental Agreement dated as of September 1, 2000 to an Executive Special Benefit Agreement dated as of January 1, 1986 between Interpublic and Bruce Nelson.

## (vi) Frank B. Lowe

- (a) Employment Agreement dated as of January 1, 2001 between Interpublic and Frank B. Lowe.
- (b) Supplemental Agreement to an Employment Agreement dated as of January 2, 2001 between Interpublic and Frank B. Lowe.
- (c) Executive Special Benefit Agreement dated as of January 15, 2001 between Interpublic and Frank B. Lowe.

#### (c) Executive Compensation Plans.

- (i) Trust Agreement, dated as of June 1, 1990 between Interpublic, Lintas Campbell-Ewald Company, McCann-Erickson USA, Inc., McCann-Erickson Marketing, Inc., Lintas, Inc. and Chemical Bank, as Trustee, is incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 1990. See Commission file number 1-6686.
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- (vi) The Employee Stock Purchase Plan (1985) of the Registrant, as amended, is incorporated by reference to

Registrant's Annual Report on Form 10-K for the year ended December 31, 1993. See Commission file number 1-6686.

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- 23 Consent of Independent Accountants: PricewaterhouseCoopers LLP
  Consent of Independent Public Accountants: J.H. Cohn LLP
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- 24 Power of Attorney to sign Form 10-K and resolution of Board of Directors re Power of Attorney.
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- (ii) Underwriting Agreement dated as of October 17, 2000, relating to the 7.875% Notes due 2005 is incorporated by reference to Exhibit 99.2 of the Registrant's Form 8-K dated October 24, 2000.

### EMPLOYMENT AGREEMENT

AGREEMENT made as of October 25, 1993 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic" or the "Corporation"), and JAMES R. HEEKIN (hereinafter referred to as "Executive").

In consideration of the mutual promises set forth herein the parties hereto agree as follows:

ARTICLE I

## Term of Employment

1.01 Upon the terms and subject to the conditions set forth herein, Interpublic or one of its subsidiaries will employ Executive for the period beginning October 25, 1993 and ending on October 25, 1998, or on such earlier date as the employment of Executive shall terminate pursuant to Article IV or Article V. (The period during which Executive is employed hereunder is referred to herein as the "term of employment" and Interpublic or whichever of the aforementioned subsidiaries shall form time to time employ Executive pursuant to this Agreement is referred to herein as the "Corporation"). Executive will serve the Corporation during the term of employment.

ARTICLE II

Duties

- 2.01 During the term of employment, Executive will in the course of performing his duties hereunder:
  - (i) use his best efforts to promote the interests of the Corporation and devote his full time and efforts to its business and affairs;
  - (ii) perform such duties as the Corporation may from time to time assign to him consistent with his position and title of President of McCann-Erickson North America.
- 2.02 Executive shall report only to John Dooner or the then-current Chief Executive Officer of McCann-Erickson Worldwide, and the respective managements of the offices and operations constituting McCann-Erickson North America shall report only to Executive.
- 2.03 During the term of employment, unless otherwise agreed to by Executive, Executive shall be based in the Corporation's New York office, subject to the travel requirements of the position and duties hereunder.

ARTICLE III

## Compensation

3.01 The Corporation will compensate Executive for the duties performed by him hereunder, including all services rendered as an officer or director of the Corporation, by payment of a salary at the initial rate of \$400,000 per annum, which salary shall be payable in equal installments, which the Corporation may pay at either monthly or semi-monthly intervals. In

addition, he will receive the compensation described in Article VII, subject to conditions set forth therein.

3.02 The Corporation may, in addition, at any time increase the compensation paid to Executive hereunder if the Corporation in its discretion shall deem it advisable so to do in order to compensate him fairly for services rendered to the Corporation.

ARTICLE IV

Termination

#### 4.01 Interpublic may terminate the employment of Executive hereunder:

- (i) by giving Executive notice in writing within the first twenty-four months after his employment commences hereunder, in which event his employment shall terminate on the date specified in such notice. In this event the Corporation will pay Executive an amount equal to the amount by which twenty-four months salary at his then current rate exceeds the salary paid to him from the date his employment commenced until the termination date, plus an amount equal to twelve months salary, such payment to be made during the period immediately following the termination date specified in such notice, payable in successive equal monthly installments, each of which shall be equal to one month's salary at the rate in effect at the time of such termination.
- (ii) by giving Executive notice in writing at any time specifying a termination date not less than twelve (12) months after the date on which such notice is given, if given subsequent to the commencement of the twenty-fifth month of employment hereunder, in which event his employment hereunder shall terminate on the date specified in such notice, or
- (iii) by giving him notice in writing at any time specifying a termination date less than twelve months after the date on which such notice is given if such notice is given subsequent to the commencement of the twenty-fifth month of employment hereunder. In this event his employment hereunder shall terminate on the date specified in such notice and the Corporation shall thereafter pay him a sum equal to the amount by which twelve months salary at his then current rate exceeds the salary paid to him for the period from the date on which such notice is given to the termination date specified in such notice. Such payment shall be made during the period immediately following the termination date specified in such notice, in successive equal monthly installments each of which shall be equal to one month's salary at the rate in effect at the time of such termination, with any residue in respect of a period less than one month to be paid together with the last installment.
- 4.02 Executive may at any time give notice in writing to the Interpublic specifying a termination date not less than one hundred twenty (120) days after the date on which such notice is given, in which event his employment hereunder shall terminate on the date specified in such notice.
- 4.03 Executive may at any time give notice in writing to Interpublic specifying a termination date not less than one hundred twenty (120) days after the date on which such notice is given, in which event his employment hereunder shall terminate on the date specified in such notice.
- 4.04 If Executive dies before October 24, 1998, his employment hereunder shall terminate on the date of his death.

#### ARTICLE V

#### Covenants

- 5.01 While Executive is employed hereunder by the Corporation he shall not, without the prior written consent of the Corporation engage, directly or indirectly, in any other trade, business or employment, or have any interest, direct or indirect, in any other business, firm or corporation; provided, however, that he may continue to own or may hereafter acquire any securities of any class of any publicly-owned company or any company not engaged in the advertising business, and he may engage in public speaking, writing, educational, charitable and other similar endeavors, as to which endeavors Executive agrees to keep Corporation generally apprised.
- 5.02 Executive shall use his best efforts to treat as confidential and keep secret the affairs of the Corporation and shall not at any time during the term of employment or thereafter, without the prior written consent of the Corporation, divulge, furnish or make known or accessible to, or use for the benefit of, anyone other than the Corporation and its subsidiaries and affiliates any information of a confidential nature relating in any way to the business of the Corporation or its subsidiaries or affiliates or their clients and obtained by him in the course of his employment hereunder. For purposes herein, confidential information includes, but is not limited to, trade secrets, budgetary information, and client or Interpublic and Corporation strategic and business plans.
- 5.03 If Executive materially breaches the provisions of Section 5.02, Interpublic may, notwithstanding the provisions of Section 4.01, terminate the employment of Executive at any time by giving him notice in writing specifying a termination date. In such event, his employment hereunder shall terminate on the date specified in such notice. If Executive violates the provisions of Section 5.01, Interpublic may give him notice specifying the nature of the violation and giving Executive thirty days in which to cure his performance. In the event of a continuing violation after such notice and cure period, Executive's employment hereunder shall terminate on the date specified in such notice.
- $5.04 \; \mathrm{All}$  records, papers and documents kept or made by Executive relating to the business of the Corporation or its subsidiaries or affiliates or their clients shall be and remain the property of the Corporation.
- 5.05 All articles invented by Executive, processes discovered by him, trademarks, designs, advertising copy and art work, display and promotion materials and, in general, everything of value conceived or created by him pertaining to the business of the Corporation or any of its subsidiaries or affiliates during the term of employment, and any and all rights of every nature whatever thereto, shall immediately become the property of the Corporation, and Executive will assign, transfer and deliver all patents, copyrights, royalties, designs and copy, and any and all interests and rights whatever thereto and thereunder to the Corporation, without further compensation, upon notice to him from the Corporation.
- 5.06 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twenty-four (24) months from such termination, if such termination occurs during the first two years of employment hereunder, or for a period of twelve months is such termination occurs subsequent to the first two years employment, either (a) solicit any employee of the Corporation to leave such employ to enter the employ of Executive or of any corporation or enterprise with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the advertising, public relations, sales promotion or market research business of any advertiser which is a client of the Corporation at the time of such termination and as to which brand Executive devoted services.

ARTICLE VI

#### Assignment

6.01 This Agreement shall be binding upon and enure to the benefit of the successors and assigns of Interpublic, subject to Section 4.04 hereof. Neither this Agreement nor any rights hereunder shall be assignable by Executive and any such purported assignment by him shall be void.

#### ARTICLE VII

#### Additional Compensation

- 7.01 Within 30 days of Executive's commencing employment pursuant to this Agreement, the Corporation will pay Executive a sign-up bonus of \$100,000.
- 7.02 Executive will be eligible during the term of employment, to participate in the Management Incentive Compensation Plan ("MICP"), and to receive an annual bonus in an amount up to 50% of Executive's annual salary, inclusive of any amount deferred pursuant to Section 7.03 below, subject to all of the terms and conditions of the Plan. However, any awards pursuant to the MICP, if any, shall be determined by the Corporation and shall be based on the profits of McCann-Erickson Worldwide, Executive's individual performance and management discretion. Notwithstanding the foregoing and subject to full execution of this Agreement, the Corporation agrees to award a bonus to Executive for the calendar year 1993 of at lest \$100,000, subject to deduction of any applicable withholding taxes, and to pay such bonus by or before February 28, 1994. Also, subject to full execution of this Agreement, the Corporation agrees to award a bonus to Executive for the calendar year 1994 of at least \$200,000, subject to deduction of any applicable withholding taxes, and to pay such bonus in February 1995. The guaranteed portions of Executive's 1993 and 1994 bonuses referred to in this Section 7.02 will be paid to Executive whether or not he is in the employ of the Corporation on the payment dates for such bonuses.
- 7.03 Interpublic will enter into an Executive Special Benefit Agreement ("ESBA") with Executive consistent with the terms as provided by the Corporation to Executive in writing. Should Executive elect not to enter into the ESBA, the deferred amount shall be added to his annual salary.
- 7.04 As soon as administratively feasible after execution of this Agreement, Interpublic will use its best efforts to have the Compensation Committee of the Board of Directors (the "Committee") grant Executive a pro rata award for the 1991-1994 performance period and a full award for the 1993-1996 performance period under the Interpublic Long-Term Performance Incentive Plan ("LTPIP"). With respect to the 1991-1994 performance period, an award equal to 1,500 performance units tied to the cumulative compound profit growth of McCann-Erickson North America will be recommended, with a minimum guaranteed value at the end of the performance period of \$100,000. With respect to the 1993-1996 performance period, the Corporation will recommend to the Committee an award of 2,025 performance units, tied to the cumulative profit growth of McCann-Erickson North America over the four-year period. In addition, options covering 8,100 shares of Common Stock will be issued to Executive under the 1986 Stock Incentive Plan no later than November 1, 1993. These options will be 100% exercisable as of January 1 1997. The payment of benefits under the LTPIP and the terms of options under the 1986 Stock Incentive Plan will be subject to all of the terms and conditions of those plans.
- 7.05 Interpublic will also use its best efforts to have the Committee grant to Executive no later than November 1, 1993, subject to all of the terms and conditions of the 1986 Stock Incentive Plan, an award of 11,500 restricted shares of Interpublic Common Stock of which 2,500 shares shall be restricted for one year from the date of grant, 4,500 shares shall have a restriction period

ending three years form the date of grant and 4,500 shares shall have a restriction period ending five years from the date of grant. If the market value of the 4,500 shares having the three year restriction period is less than \$125,000 on the date on which the restrictions lapse, Interpublic will pay Executive such additional amount in cash that is necessary to ensure that the cash payment together with the value of the shares on the date of lapse (based on the closing price of the common stock on The New York Stock Exchange) shall equal \$125,000.

- 7.06 Interpublic will use its best efforts to have the Committee grant to Executive no later than November 1, 1993 options to purchase an additional 12,000 shares of Interpublic Common Stock which will be subject to all of the terms and conditions of the 1986 Stock Incentive Plan. Forty percent of these options will be exercisable after a three-year holding period, thirty percent will be exercisable after a four-year holding period and the balance will be exercisable after a five-year holding period. The grant of these options shall be at 85% of the market value of Interpublic common stock on the date the grant is approved by the Committee.
- 7.07 Interpublic agrees to have its Management Human Resources Committee elect Executive to membership in the Development Council and Executive shall receive, at a minimum, all fringe benefits, vacation and perquisites given to Executive, employees of Interpublic or the Corporation holding a similar title and position. Executive will also have an annual automobile allowance of \$7,000 and the Corporation shall pay for garage parking in proximity to his office.
- 7.08 The Corporation will also pay or reimburse Executive for the cost of club membership in the amount of \$10,000 per annum.
- 7.09 Should the Committee fail to make any or all of the awards referred to in Sections 7.04, 7.05 and 7.06, the Corporation will take whatever action is necessary to grant Executive compensation or other benefits of equivalent value, subject to Executive's approval, which will not unreasonably withheld.

# ARTICLE VIII

### Agreement Entire

8.01 This Agreement constitutes the entire understanding between Interpublic and Executive concerning his employment by Interpublic's aforementioned subsidiaries and supersedes any and all previous agreements between Executive and Interpublic or any of its subsidiaries concerning such employment. This Agreement may not be changed orally.

ARTICLE IX

# Applicable Law

9.01 The Agreement shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By: /s/ C. Kent Kroeber

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Name: C. Kent Kroeber

Title:

By: /s/ JAMES R. HEEKIN

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Name: JAMES R. HEEKIN

Title:

## EXECUTIVE SPECIAL BENEFIT AGREEMENT

AGREEMENT made as of January 1, 1994 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and JAMES R. HEEKIN (hereinafter referred to as "Executive").

## W I T N E S S E T H:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

#### ARTICLE I

## Death and Special Retirement Benefits

- 1.01 For purposes of this Agreement the "Accrual Term" shall mean the period of seventy-two months beginning on the date of this Agreement and ending on the day preceding the sixth anniversary hereof or on such earlier date on which Executive shall cease to be in the employ of the Corporation.
- 1.02 The Corporation shall provide Executive with the following benefits contingent upon Executive's compliance with all the terms and conditions of this Agreement and Executive's satisfactory completion of a physical examination in connection with an insurance policy on the life of Executive which Interpublic or its assignee (other than Executive) proposes to obtain and own. Effective at the end of the Accrual Term, Executive's annual compensation will be increased by \$25,000 if Executive is in the employ of the Corporation at that time.
- 1.03 If, during the Accrual Term or thereafter during a period of employment by the Corporation which is continuous from the date of this Agreement, Executive shall die while in the employ of the Corporation, the Corporation shall pay to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) survivor income payments of Eighty Two Thousand Five Hundred Dollars (\$82,500) per annum for fifteen years following Executive's death, such payments to be made on January 15 of each of the fifteen years beginning with the year following the year in which Executive dies.
- 1.04 If, after a continuous period of employment from the date of this Agreement, Executive shall retire from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the rate of Eighty-Two Thousand Five Hundred Dollars (\$82,500) per annum for fifteen years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments.

1.05 If, after a continuous period of employment from the date of this Agreement, Executive shall retire, resign, or be terminated from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's fifty-fifth birthday but prior to Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the annual rates set forth below for fifteen years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments:

Last Day of	Employment	Annual Rate
On or after	55th birthday but prior to 56th birthday	\$ 57,750
On or after	56th birthday but prior to 57th birthday	\$ 62,700
On or after	57th birthday but prior to 58th birthday	\$ 67,650
On or after	58th birthday but prior to 59th birthday	\$ 72,600
On or after	59th birthday but prior to 60th birthday	\$ 77,550

- 1.06 If, following such termination of employment, Executive shall die before payment of all of the installments provided for in Section 1.04 or Section 1.05, any remaining installments shall be paid to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 or, in the absence of such designation, to the Executor of the Will or the Administrator of the Estate of Executive.
- 1.07 For purposes of Sections 1.03, 1.04 and 1.05, or any of them, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer. Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.
- 1.08 If Executive shall die while in the employ of the Corporation, no sum shall be payable pursuant to Sections 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.09 In connection with the life insurance policy referred to in Section 1.02, Interpublic has relied on written representations made by Executive concerning Executive's age and the state of Executive's health. If said representations are untrue in any material respect, whether directly or by omission, and if the Corporation is damaged by any such untrue representations, no sum shall be payable pursuant to Sections 1.03, 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.10 It is expressly agreed that Interpublic or its assignee (other than Executive) shall at all times be the sole and complete owner and beneficiary of the life insurance policy referred to in Sections 1.02 and 1.09, shall have the unrestricted right to use all amounts and exercise all options and privileges thereunder without the knowledge or consent of Executive or Executive's designated beneficiary or any other person and that neither Executive nor Executive's designated beneficiary nor any other person shall have any right, title or interest, legal or equitable, whatsoever in or to such policy.

#### ARTICLE II

## Alternative Deferred Compensation

2.01 If Executive shall, for any reason other than death, cease to be employed by the Corporation on a date prior to Executive's fifty-fifth birthday, the Corporation shall, in lieu of any payment pursuant to Article I of this Agreement, compensate Executive by payment, at the times and in the manner specified in Section 2.02, of a sum computed at the rate of Twenty Fivey Thousand Dollars (\$25,000) per annum for each full year and proportionate amount for any part year from the date of this Agreement to the date of such termination during which Executive is in the employ of the Corporation with a maximum payment of One Hundred Fifty Thousand dollars (\$150,000). Such payment

shall be conditional upon Executive's compliance with all the terms and conditions of this Agreement.

- 2.02 The aggregate compensation payable under Section 2.01 shall be paid in equal consecutive monthly installments commencing with the first month in which Executive is no longer in the employ of the Corporation and continuing for a number of months equal to the number of months which have elapsed from the date of this Agreement to the commencement date of such payments, up to a maximum of 72 months.
- 2.03 If Executive dies while receiving payments in accordance with the provisions of Section 2.02, any installments payable in accordance with the provisions of Section 2.02 less any amounts previously paid Executive in accordance therewith, shall be paid to the Executor of the Will or the Administrator of the Estate of Executive.
- 2.04 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreements adopted effective as of January 1, 1974 by Interpublic.

### ARTICLE III

### Non-solicitation of Clients or Employees

3.01 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twenty-four months from such termination, if such termination occurs during the first two years of employment hereunder, or for a period of twelve months if such termination occurs subsequent to the first two years of employment, either (a) solicit any employee of the Corporation to leave such employ to enter the employ of Executive or of any corporation or enterprise with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the advertising, public relations, sales promotion or market research business of any advertiser which is a client of the Corporation at the time of such termination and as to which brand Executive devoted services.

## ARTICLE IV

### Assignment

4.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally, nor may this Agreement be amended to increase the amount of any benefits that are payable pursuant to this Agreement or to accelerate the payment of any such benefits.

### ARTICLE V

## Contractual Nature of Obligation

5.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement. Executive's rights with respect to any benefit to which Executive has become entitled under this Agreement, but which Executive has not yet received, shall be solely the rights of a general unsecured creditor of the Corporation.

ARTICLE VI

Applicable Law

6.01 This Agreement shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By: /s/ C. KENT KROEBER

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C. KENT KROEBER

By: /s/ JAMES R. HEEKIN, III

JAMES R. HEEKIN, III

#### EXECUTIVE SEVERANCE AGREEMENT

This AGREEMENT ("Agreement") dated January 1, 1998 by and between The Interpublic Group of Companies, Inc. ("Interpublic"), a Delaware corporation (Interpublic and its subsidiaries being referred to herein collectively as the "Company"), and JAMES R. HEEKIN (the "Executive").

#### WITNESSETH

WHEREAS, the Company recognizes the valuable services that the Executive has rendered thereto and desires to be assured that the Executive will continue to attend to the business and affairs of the Company without regard to any potential or actual change of control of Interpublic;

WHEREAS, the Executive is willing to continue to serve the Company but desires assurance that he will not be materially disadvantaged by a change of control of Interpublic; and

WHEREAS, the Company is willing to accord such assurance provided that, should the Executive's employment be terminated consequent to a change of control, he will not for a period thereafter engage in certain activities that could be detrimental to the Company;

NOW, THEREFORE, in consideration of the Executive's continued service to the Company and the mutual agreements herein contained, Interpublic and the Executive hereby agree as follows:

#### ARTICLE I

## RIGHT TO PAYMENTS

Section 1.1. TRIGGERING EVENTS. If Interpublic undergoes a Change of Control, the Company shall make payments to the Executive as provided in article II of this Agreement. If, within two years following a Change of Control, either (a) the Company terminates the Executive other than by means of a termination for Cause or for death or (b) the Executive resigns for a Good Reason (either of which events shall constitute a "Qualifying Termination"), the Company shall make payments to the Executive as provided in article III hereof.

Section 1.2. CHANGE OF CONTROL. A Change of Control of Interpublic shall be deemed to have occurred if (a) any person (within the meaning of Sections 13(d) and 14(d) of the Securities Exchange Act of 1934 (the "1934 Act")), other than Interpublic or any of its majority-controlled subsidiaries, becomes the beneficial owner (within the meaning of Rule 13d-3 under the 1934 Act) of 30 percent or more of the combined voting power of Interpublic's then outstanding voting securities; (b) a tender offer or exchange offer (other than an offer by Interpublic or a majority-controlled subsidiary), pursuant to which 30 percent or more of the combined voting power of Interpublic's then outstanding voting securities was purchased, expires; (c) the stockholders of approve an agreement to merge or consolidate with another Interpublic corporation (other than a majority-controlled subsidiary of Interpublic) unless Interpublic's shareholders immediately before the merger or consolidation are to own more than 70 percent of the combined voting power of the resulting entity's voting securities; (d) Interpublic's stockholders approve an agreement (including, without limitation, a plan of liquidation) to sell or otherwise dispose of all or substantially all of the business or assets of Interpublic; or (e) during any period of two consecutive years, individuals who, at the beginning of such period, constituted the Board of Directors of Interpublic

cease for any reason to constitute at least a majority thereof, unless the election or the nomination for election by Interpublic's stockholders of each new director was approved by a vote of at least two-thirds of the directors then still in office who were directors at the beginning of the period. However, no Change of Control shall be deemed to have occurred by reason of any transaction in which the Executive, or a group of persons or entities with which the Executive acts in concert, acquires, directly or indirectly, more than 30 percent of the common stock or the business or assets of Interpublic.

Section 1.3. TERMINATION FOR CAUSE. Interpublic shall have Cause to terminate the Executive for purposes of Section 1.1 of this Agreement only if, following the Change of Control, the Executive (a) engages in conduct that constitutes a felony under the laws of the United States or a state or country in which he works or resides and that results or was intended to result, directly or indirectly, in the personal enrichment of the Executive at the Company's expense; (b) refuses (except by reason of incapacity due to illness or injury) to make a good faith effort to substantially perform his duties with the Company on a full-time basis and continues such refusal for 15 days following receipt of notice from the Company that his effort is deficient; or (c) deliberately and materially breaches any agreement between himself and the Company and fails to remedy that breach within 30 days following notification thereof by the Company. If the Company has Cause to terminate the Executive, it may in fact terminate him for Cause for purposes of section 1.1 hereof if (a) it notifies the Executive of such Cause, (b) it gives him reasonable opportunity to appear before a majority of Interpublic's Board of Directors to respond to the notice of Cause and (c) a majority of the Board of Directors subsequently votes to terminate him.

Section 1.4. RESIGNATION FOR GOOD REASON. The Executive shall have a Good Reason for resigning only if (a) the Company fails to elect the Executive to, or removes him from, any office of the Company, including without limitation membership on any Board of Directors, that the Executive held immediately prior to the Change of Control; (b) the Company reduces the Executive's rate of regular cash and fully vested deferred base compensation ("Regular Compensation") from that which he earned immediately prior to the Change of Control or fails to increase it within 12 months following the Change of Control by (in addition to any increase pursuant to section 2.2 hereof) at least the average of the rates of increase in his Regular Compensation during the four consecutive 12-month periods immediately prior to the Change of Control (or, if fewer, the number of 12-month periods immediately prior to the Change of Control during which the Executive was continuously employed by the Company); (c) the Company fails to provide the Executive with fringe benefits and/or bonus plans, such as stock option, stock purchase, restricted stock, life insurance, health, accident, disability, incentive, bonus, pension and profit sharing plans ("Benefit or Bonus Plans"), that, in the aggregate, (except insofar as the Executive has waived his rights thereunder pursuant to article II hereof) are as valuable to him as those that he enjoyed immediately prior to the Change of Control; (d) the Company fails to provide the Executive with an annual number of paid vacation days at least equal to that to which he was entitled immediately prior to the Change of Control; (e) the Company breaches any agreement between it and the Executive (including this Agreement); (f) without limitation of the foregoing clause (e), the Company fails to obtain the express assumption of this Agreement by any successor of the Company as provided in section 6.3 hereof; (g) the Company attempts to terminate the Executive for Cause without complying with the provisions of section 1.3 hereof; (h) the Company requires the Executive, without his express written consent, to be based in an office outside of the office in which Executive is based on the date hereof or to travel substantially more extensively than he did prior to the Change of Control; or (i) the Executive determines in good faith that the

Company has, without his consent, effected a significant change in his status within, or the nature or scope of his duties or responsibilities with, the Company that obtained immediately prior to the Change of Control (including but not limited to, subjecting the Executive's activities and exercise of authority to greater immediate supervision than existed prior to the Change of Control); PROVIDED, HOWEVER, that no event designated in clauses (a) through (i) of this sentence shall constitute a Good Reason unless the Executive notifies

Interpublic that the Company has committed an action or inaction specified in clauses (a) through (i) (a "Covered Action") and the Company does not cure such Covered Action within 30 days after such notice, at which time such Good Reason shall be deemed to have arisen. Notwithstanding the immediately preceding sentence, no action by the Company shall give rise to a Good Reason if it results from the Executive's termination for Cause or death or from the Executive's resignation for other than a Good Reason, and no action by the Company specified in clauses (a) through (i) of the preceding sentence shall give rise to a Good Reason if it results from the Executive's Disability. If the Executive has a Good Reason to resign, he may in fact resign for a Good Reason for purposes of section 1.1 of this Agreement by, within 30 days after the Good Reason arises, giving Interpublic a minimum of 30 and a maximum of 90 days advance notice of the date of his resignation.

Section 1.5. DISABILITY. For all purposes of this Agreement, the term "Disability" shall have the same meaning as that term has in the Interpublic Long-Term Disability Plan.

#### ARTICLE II

## PAYMENTS UPON A CHANGE OF CONTROL

Section 2.1. ELECTIONS BY THE EXECUTIVE. If the Executive so elects prior to a Change of Control, the Company shall pay him, within 30 days following the Change of Control, cash amounts in respect of certain Benefit or Bonus Plans or deferred compensation arrangements designated in sections 2.2 through 2.4 hereof ("Plan Amounts"). The Executive may make an election with respect to the Benefit or Bonus Plans or deferred compensation arrangements covered under any one or more of sections 2.2 through 2.4, but an election with respect to any such section shall apply to all Plan Amounts that are specified therein. Each election shall be made by notice to Interpublic on a form satisfactory to Interpublic and, once made, may be revoked by such notice on such form at any time prior to a Change of Control. If the Executive elects to receive payments under a section of this article II, he shall, upon receipt of such payments, execute a waiver, on a form satisfactory to Interpublic, of such rights as are indicated in that section. If the Executive does not make an election under this article with respect to a Benefit or Bonus Plan or deferred compensation arrangement, his rights to receive payments in respect thereof shall be governed by the Plan or arrangement itself.

Section 2.2. ESBA. The Plan Amount in respect of all Executive Special Benefit Agreements ("ESBA's") between the Executive and Interpublic shall consist of an amount equal to the present discounted values, using the Discount Rate designated in section 5.8 hereof as of the date of the Change of Control, of all payments that the Executive would have been entitled to receive under the ESBA's if he had terminated employment with the Company on the day immediately prior to the Change of Control. Upon receipt of the Plan Amount in respect of the ESBA's, the Executive shall waive any rights that he may have to payments under the ESBA's. If the Executive makes an election pursuant to, and executes the waiver required under, this section 2.2, his Regular Compensation shall be increased as of the date of the Change of Control at an annual rate equal to the sum of the annual rates of deferred compensation in lieu of which benefits are provided the Executive under any ESBA the Accrual Term for which (as defined in the ESBA) includes the date of the Change of Control.

Section 2.3. MICP. The Plan Amount in respect of the Company's Management Incentive Compensation Plans ("MICP") and/or the 1997 Performance Incentive Plan ("1997 PIP") shall consist of an amount equal to the sum of all amounts awarded to the Executive under, but deferred pursuant to, the MICP and/or the 1997 PIP as of the date of the Change of Control and all amounts equivalent to interest creditable thereon up to the date that the Plan Amount is paid. Upon receipt of that Plan Amount, the Executive shall waive his rights to receive any amounts under the MICP and/or the 1997 PIP that were deferred prior to the Change of Control and any interest equivalents thereon.

Section 2.4. DEFERRED COMPENSATION. The Plan Amount in respect of deferred compensation (other than amounts referred to in other sections of this article II) shall be an amount equal to all compensation from the Company that the Executive has earned and agreed to defer (other than through the Interpublic Savings Plan pursuant to Section 401(k) of the Internal Revenue Code (the "Code")) but has not received as of the date of the Change of Control, together with all amounts equivalent to interest creditable thereon through the date that the Plan Amount is paid. Upon receipt of this Plan Amount, the Executive shall waive his rights to receive any deferred compensation that he earned prior to the date of the Change of Control and any interest equivalents thereon.

Section 2.5. STOCK INCENTIVE PLANS. The effect of a Change of Control on the rights of the Executive with respect to options and restricted shares awarded to him under the Interpublic 1986 Stock Incentive Plan, the 1996 Stock Incentive Plan and the 1997 Performance Incentive Plan, shall be governed by those Plans and not by this Agreement.

#### ARTICLE III

## PAYMENTS UPON QUALIFYING TERMINATION

Section 3.1. BASIC SEVERANCE PAYMENT. In the event that the Executive is subjected to a Qualifying Termination within two years after a Change of Control, the Company shall pay the Executive within 30 days after the effective date of his Qualifying Termination (his "Termination Date") a cash amount equal to his Base Amount times the number designated in Section 5.9 of this Agreement (the "Designated Number"). The Executive's Base Amount shall equal the average of the Executive's Includable Compensation for the two whole calendar years immediately preceding the date of the Change of Control (or, if the Executive was employed by the Company for only one of those years, his Includable Compensation for that year). The Executive's Includable Compensation for a calendar year shall consist of (a) the compensation reported by the Company on the Form W-2 that it filed with the Internal Revenue Service for that year in respect of the Executive or which would have been reported on such form but for the fact that Executive's services were performed outside of the United States, plus (b) any compensation payable to the Executive during that year the receipt of which was deferred at the Executive's election or by employment agreement to a subsequent year, minus (c) any amounts included on the Form W-2 (or which would have been included if Executive had been employed in the United States) that represented either (i) amounts in respect of a stock option or restricted stock plan of the Company or (ii) payments during the year of amounts payable in prior years but deferred at the Executive's election or by employment agreement to a subsequent year. The compensation referred to in clause (b) of the immediately preceding sentence shall include, without limitation, amounts initially payable to the Executive under the MICP or a Long-Term Performance Incentive Plan or the 1997 PIP in that year but deferred to a subsequent year, the amount of deferred compensation for the year in lieu of which benefits are provided the Executive under an ESBA and amounts of Regular Compensation earned by the Executive during the year but deferred to a subsequent year (including amounts deferred under Interpublic Savings Plan pursuant to Section 401(k) of the Code); clause (c) of such sentence shall include, without limitation, all amounts equivalent to interest paid in respect of deferred amounts and all amounts of Regular Compensation paid during the year but earned in a prior year and deferred.

Section 3.2. MICP SUPPLEMENT. The Company shall also pay the Executive within 30 days after his Termination Date a cash amount equal to (a) in the event that the Executive received an award under the MICP (or the Incentive Award program applicable outside the United States) or the 1997 PIP ("Incentive Award") in respect of the year immediately prior to the year that includes the Termination Date (the latter year constituting the "Termination Year"), the amount of that award multiplied by the fraction of the Termination Year preceding the Termination Date or (b) in the event that the Executive did not receive an MICP award (or an Incentive Award) in respect of the year immediately prior to the Termination Year, the amount of the MICP award (or Incentive Award) that Executive received in respect of the second year immediately prior to the

Termination Year multiplied by one plus the fraction of the Termination Year preceding the Termination Date.

#### ARTICLE IV

#### TAX MATTERS

Section 4.1. Withholding. The Company may withhold from any amounts payable to the Executive hereunder all federal, state, city or other taxes that the Company may reasonably determine are required to be withheld pursuant to any applicable law or regulation, but, if the Executive has made the election provided in section 4.2 hereof, the Company shall not withhold amounts in respect of the excise tax imposed by Section 4999 of the Code or its successor.

Section 4.2. Disclaimer. If the Executive so agrees prior to a Change of Control by notice to the Company in form satisfactory to the Company, the amounts payable to the Executive under this Agreement but not yet paid thereto shall be reduced to the largest amounts in the aggregate that the Executive could receive, in conjunction with any other payments received or to be received by him from any source, without any part of such amounts being subject to the excise tax imposed by Section 4999 of the Code or its successor. The amount of such reductions and their allocation among amounts otherwise payable to the Executive shall be determined either by the Company or by the Executive in consultation with counsel chosen (and compensated) by him, whichever is designated by the Executive in the aforesaid notice to the Company (the "Determining Party"). If, subsequent to the payment to the Executive of amounts reduced pursuant to this section 4.2, the Determining Party should reasonably determine, or the Internal Revenue Service should assert against the party other than the Determining Party, that the amount of such reductions was insufficient to avoid the excise tax under Section 4999 (or the denial of a deduction under Section 280G of the Code or its successor), the amount by which such reductions were insufficient shall, upon notice to the other party, be deemed a loan from the Company to the Executive that the Executive shall repay to the Company within one year of such reasonable determination or assertion, together with interest thereon at the applicable federal rate provided in section 7872 of the Code or its successor. However, such amount shall not be deemed a loan if and to the extent that repayment thereof would not eliminate the Executive's liability for any Section 4999 excise tax.

#### ARTICLE V

## COLLATERAL MATTERS

Section 5.1. Nature of Payments. All payments to the Executive under this Agreement shall be considered either payments in consideration of his continued service to the Company, severance payments in consideration of his past services thereto or payments in consideration of the covenant contained in section 5.10 hereof. No payment hereunder shall be regarded as a penalty to the Company.

Section 5.2. Legal Expenses. The Company shall pay all legal fees and expenses that the Executive may incur as a result of the Company's contesting the validity, the enforceability or the Executive's interpretation of, or determinations under, this Agreement. Without limitation of the foregoing, Interpublic shall, prior to the earlier of (a) 30 days after notice from the Executive to Interpublic so requesting or (b) the occurrence of a Change of Control, provide the Executive with an irrevocable letter of credit in the amount of \$100,000 from a bank satisfactory to the Executive against which the Executive may draw to pay legal fees and expenses in connection with any attempt to enforce any of his rights under this Agreement. Said letter of credit shall not expire before 10 years following the date of this Agreement.

Section 5.3. Mitigation. The Executive shall not be required to mitigate the amount of any payment provided for in this Agreement either by seeking other employment or otherwise. The amount of any payment provided for

herein shall not be reduced by any remuneration that the Executive may earn from employment with another employer or otherwise following his Termination Date.

Section 5.4. Setoff for Debts. The Company may reduce the amount of any payment due the Executive under article III of this Agreement by the amount of any debt owed by the Executive to the Company that is embodied in a written instrument, that is due to be repaid as of the due date of the payment under this Agreement and that the Company has not already recovered by setoff or otherwise.

Section 5.5. Coordination with Employment Contract. Payments to the Executive under article III of this Agreement shall be in lieu of any payments for breach of any employment contract between the Executive and the Company to which the Executive may be entitled by reason of a Qualifying Termination, and, before making the payments to the Executive provided under article III hereof, the Company may require the Executive to execute a waiver of any rights that he may have to recover payments in respect of a breach of such contract as a result of a Qualifying Termination. If the Executive has a Good Reason to resign and does so by providing the notice specified in the last sentence of section 1.4 of this Agreement, he shall be deemed to have satisfied any notice requirement for resignation, and any service requirement following such notice, under any employment contract between the Executive and the Company.

Section 5.6. Benefit of Bonus Plans. Except as otherwise provided in this Agreement or required by law, the Company shall not be compelled to include the Executive in any of its Benefit or Bonus Plans following the Executive's Termination Date, and the Company may require the Executive, as a condition to receiving the payments provided under article III hereof, to execute a waiver of any such rights. However, said waiver shall not affect any rights that the Executive may have in respect of his participation in any Benefit or Bonus Plan prior to his Termination Date.

Section 5.7. Funding. Except as provided in section 5.2 of this Agreement, the Company shall not be required to set aside any amounts that may be necessary to satisfy its obligations hereunder. The Company's potential obligations to make payments to the Executive under this Agreement are solely contractual ones, and the Executive shall have no rights in respect of such payments except as a general and unsecured creditor of the Company.

Section 5.8. Discount Rate. For purposes of this Agreement, the term "Discount Rate" shall mean the applicable Federal short-term rate determined under Section 1274(d) of the Code or its successor. If such rate is no longer determined, the Discount Rate shall be the yield on 2-year Treasury notes for the most recent period reported in the most recent issue of the Federal Reserve Bulletin or its successor, or, if such rate is no longer reported therein, such measure of the yield on 2-year Treasury notes as the Company may reasonably determine.

Section 5.9. Designated Number. For purposes of this Agreement, the Designated Number shall be Two (2.0).

Section 5.10. Covenant of Executive. In the event that the Executive undergoes a Qualifying Termination that entitles him to any payment under article III of this Agreement, he shall not, for 18 months following his Termination Date, either (a) solicit any employee of Interpublic or a majority-controlled subsidiary thereof to leave such employ and enter into the employ of the Executive or any person or entity with which the Executive is associated or (b) solicit or handle on his own behalf or on behalf of any person or entity with which he is associated the advertising, public relations, sales promotion or market research business of any advertiser that is a client of Interpublic or a majority-controlled subsidiary thereof as of the Termination Date. Without limitation of any other remedies that the Company may pursue, the Company may enforce its rights under this section 5.10 by means of injunction. This section shall not limit any other right or remedy that the Company may have under applicable law or any other agreement between the Company and the Executive.

#### ARTICLE VI

#### GENERAL PROVISIONS

Section 6.1. Term of Agreement. This Agreement shall terminate upon the earliest of (a) the expiration of five years from the date of this Agreement if no Change of Control has occurred during that period; (b) the termination of the Executive's employment with the Company for any reason prior to a Change of Control; (c) the Company's termination of the Executive's employment for Cause or death, the Executive's compulsory retirement within the provisions of 29 U.S.C. ss.631(c) (or, if Executive is not a citizen or resident of the United States, compulsory retirement under any applicable procedure of the Company in effect immediately prior to the change of control) or the Executive's resignation for other than Good Reason, following a Change of Control and the Company's and the Executive's fulfillment of all of their obligations under this Agreement; and (d) the expiration following a Change of Control of the Designated Number plus three years and the fulfillment by the Company and the Executive of all of their obligations hereunder.

Section 6.2. Governing Law. Except as otherwise expressly provided herein, this Agreement and the rights and obligations hereunder shall be construed and enforced in accordance with the laws of the State of New York.

Section 6.3. Successors to the Company. This Agreement shall inure to the benefit of Interpublic and its subsidiaries and shall be binding upon and enforceable by Interpublic and any successor thereto, including, without limitation, any corporation or corporations acquiring directly or indirectly all or substantially all of the business or assets of Interpublic whether by merger, consolidation, sale or otherwise, but shall not otherwise be assignable by Interpublic. Without limitation of the foregoing sentence, Interpublic shall require any successor (whether direct or indirect, by merger, consolidation, sale or otherwise) to all or substantially all of the business or assets of Interpublic, by agreement in form satisfactory to the Executive, expressly, absolutely and unconditionally to assume and agree to perform this Agreement in the same manner and to the same extent as Interpublic would have been required to perform it if no such succession had taken place. As used in this agreement, "Interpublic" shall mean Interpublic as heretofore defined and any successor to all or substantially all of its business or assets that executes and delivers the agreement provided for in this section 6.3 or that becomes bound by this Agreement either pursuant to this Agreement or by operation of law.

Section 6.4. Successor to the Executive. This Agreement shall inure to the benefit of and shall be binding upon and enforceable by the Executive and his personal and legal representatives, executors, administrators, heirs, distributees, legatees and, subject to section 6.5 hereof, his designees ("Successors"). If the Executive should die while amounts are or may be payable to him under this Agreement, references hereunder to the "Executive" shall, where appropriate, be deemed to refer to his Successors.

Section 6.5. Nonalienability. No right of or amount payable to the Executive under this Agreement shall be subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, hypothecation, encumbrance, charge, execution, attachment, levy or similar process or (except as provided in section 5.4 hereof) to setoff against any obligation or to assignment by operation of law. Any attempt, voluntary or involuntary, to effect any action specified in the immediately preceding sentence shall be void. However, this section 6.5 shall not prohibit the Executive from designating one or more persons, on a form satisfactory to the Company, to receive amounts payable to him under this Agreement in the event that he should die before receiving them.

Section 6.6. Notices. All notices provided for in this Agreement shall be in writing. Notices to Interpublic shall be deemed given when personally delivered or sent by certified or registered mail or overnight delivery service to The Interpublic Group of Companies, Inc., 1271 Avenue of the Americas, New York, New York 10020, attention: Corporate Secretary. Notices to the Executive shall be deemed given when personally delivered or sent by certified or

registered mail or overnight delivery service to the last address for the Executive shown on the records of the Company. Either Interpublic or the Executive may, by notice to the other, designate an address other than the foregoing for the receipt of subsequent notices.

Section 6.7. Amendment. No amendment of this Agreement shall be effective unless in writing and signed by both the Company and the Executive.

Section 6.8. Waivers. No waiver of any provision of this Agreement shall be valid unless approved in writing by the party giving such waiver. No waiver of a breach under any provision of this Agreement shall be deemed to be a waiver of such provision or any other provision of this Agreement or any subsequent breach. No failure on the part of either the Company or the Executive to exercise, and no delay in exercising, any right or remedy conferred by law or this Agreement shall operate as a waiver of such right or remedy, and no exercise or waiver, in whole or in part, of any right or remedy conferred by law or herein shall operate as a waiver of any other right or remedy.

Section 6.9. Severability. If any provision of this Agreement shall be held invalid or unenforceable in whole or in part, such invalidity or unenforceability shall not affect any other provision of this Agreement or part thereof, each of which shall remain in full force and effect.

Section 6.10. Captions. The captions to the respective articles and sections of this Agreement are intended for convenience of reference only and have no substantive significance.

Section 6.11. Counterparts. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original but all of which together shall constitute a single instrument.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

C. KENT KROEBER

/s/ JAMES R. HEEKIN

JAMES R. HEEKIN

#### EMPLOYMENT AGREEMENT

AGREEMENT made as of January 1, 1998 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a Delaware corporation ("Interpublic" or the "Corporation"), and JAMES R. HEEKIN ("Executive").

In consideration of the mutual promises set forth herein the parties hereto agree as follows:

ARTICLE I

#### TERM OF EMPLOYMENT

1.01 Subject to the provisions of Article VII and Article VIII, and upon the terms and subject to the conditions set forth herein, the Corporation will employ Executive for the period beginning January 1, 1998 ("Commencement Date") and ending on December 31, 2003. (The period during which Executive is employed hereunder is referred to herein as the "term of employment.") Executive will serve the Corporation during the term of employment.

ARTICLE II

DUTIES

- 2.01 During the term of employment, Executive will:
- (i) Serve as Regional Director Europe of McCann-Erickson Europe, a wholly-owned subsidiary of Interpublic ("McCann").
- (ii) Use his best efforts to promote the interests of the Corporation and McCann and devote his full time and efforts to their business and affairs;
- (iii) Perform such duties as the Corporation and McCann may from time to time assign to him; and (iv) Serve in such other offices of the Corporation and/or McCann as he may be elected or appointed to.

ARTICLE III

#### REGULAR COMPENSATION

3.01 The Corporation will compensate Executive for the duties performed by him hereunder, by payment of a total base salary at the rate of Five Hundred Fifty Thousand Dollars (\$550,000) per annum, Fifty Thousand Dollars (\$50,000) of which shall be accrued in accordance with an Executive Special Benefit Agreement to be entered into between the Executive and Interpublic. The non-accrued portion of Executive's total base salary shall be payable in equal installments, which the Corporation shall pay at semi-monthly intervals, subject to customary withholding for federal, state and local taxes.

3.02 The Corporation may at any time increase the compensation paid to Executive under this Article III if the Corporation in its sole discretion shall deem it advisable so to do in order to compensate him fairly for services rendered to the Corporation.

ARTICLE IV

## BONUSES

4.01 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Committee grant Executive an award for the 1997-2000 performance period under Interpublic's Long-Term Performance Incentive Plan ("LTPIP") equal to (i) one thousand three hundred fifty (1,350) performance units tied to the cumulative compound profit growth of McCann North America, (ii) four hundred fifty (450) performance units tied to the cumulative compound profit growth of McCann Worldwide, and (iii) eighteen hundred (1,800) performance units tied to the cumulative compound profit growth of McCann Europe.

ARTICLE V

#### INTERPUBLIC STOCK

- 5.01 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Compensation Committee of its Board of Directors ("Committee") grant to Executive ten thousand (10,000) shares of Interpublic Common Stock which will be subject to a five year vesting restriction.
- 5.02 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Committee grant to Executive options to purchase twenty thousand (20,000) shares of Interpublic Common Stock, which will be subject to all the terms and conditions of the Interpublic Stock Incentive Plan. Forty percent (40%) of the options will be exercisable after the third anniversary of the date of grant, thirty percent (30%) will be exercisable after the fourth anniversary and thirty percent (30%) will be exercisable after the fifth anniversary of the date of grant through the tenth anniversary of the date of grant.

ARTICLE VI

## OTHER EMPLOYMENT BENEFITS

- 6.01 Executive shall be eligible to participate in such other employee benefits as are available from time to time to other key management executives of Interpublic in accordance with the then-current terms and conditions established by Interpublic for eligibility and employee contributions required for participation in such benefits opportunities.
- 6.02 Executive will be entitled to four (4) weeks of vacation per year, to be taken in such amounts and at such times as shall be mutually convenient for Executive and the Corporation.

ARTICLE VII

#### TERMINATION

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- 7.01 The Corporation may terminate the employment of Executive hereunder:
  - (i) By giving Executive notice in writing at any time specifying a termination date not less than twelve (12) months after the date on

which such notice is given, in which event Executive's employment hereunder shall terminate on the date specified in such notice, or

(ii) By giving Executive notice in writing at any time specifying a termination date less than twelve (12) months after the date on which such notice is given. In this event Executive's employment hereunder shall terminate on the date specified in such notice and the Corporation shall thereafter pay him a sum equal to the amount by which twelve (12) months salary at his then current rate exceeds the salary paid to him for the period from the date on which such notice is given to the termination date specified in such notice. Such payment shall be made during the period immediately following the termination date specified in such notice, in successive equal monthly installments each of which shall be equal to one month's salary at the rate in effect at the time of such termination, with any residue in respect of a period less than one month to be paid together with the last installment.

During the termination period provided in subsection (i), or in the case of a termination under subsection (ii) providing for a termination period of less than twelve (12) months, for a period of twelve (12) months after the termination notice, Executive will be entitled to receive all employee benefits accorded to him prior to termination which are made available to employees generally; provided, that such benefits shall cease upon such date that Executive accepts employment with another employer offering similar benefits.

7.02 Executive may at any time give notice in writing to the Corporation specifying a termination date not less than twelve (12) months after the date on which such notice is given, in which event his employment hereunder shall terminate on the date specified in such notice, and Executive shall receive his salary until the termination date.

# ARTICLE VIII

# COVENANTS

8.01 While Executive is employed hereunder by the Corporation he shall not, without the prior written consent of the Corporation, which will not be unreasonably withheld, engage, directly or indirectly, in any other trade, business or employment, or have any interest, direct or indirect, in any other business, firm or corporation; provided, however, that he may continue to own or may hereafter acquire any securities of any class of any publicly-owned company.

- 8.02 Executive shall treat as confidential and keep secret the affairs of the Corporation and shall not at any time during the term of employment or for a period of three years thereafter, without the prior written consent of the Corporation, divulge, furnish or make known or accessible to, or use for the benefit of, anyone other than the Corporation and its subsidiaries and affiliates any information of a confidential nature relating in any way to the business of the Corporation or its subsidiaries or affiliates or their clients and obtained by him in the course of his employment hereunder.
- 8.03 All records, papers and documents kept or made by Executive relating to the business of the Corporation or its subsidiaries or affiliates or their clients shall be and remain the property of the Corporation.
- 8.04 All articles invented by Executive, processes discovered by him, trademarks, designs, advertising copy and art work, display and promotion materials and, in general, everything of value conceived or created by him pertaining to the business of the Corporation or any of its subsidiaries or affiliates during the term of employment, and any and all rights of every nature whatever thereto, shall immediately become the property of the Corporation, and Executive will assign, transfer and deliver all patents, copyrights, royalties, designs and copy, and any and all interests and rights whatever thereto and thereunder to the Corporation.

- 8.05 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twenty-four (24) months from such termination, (a) solicit any employee of the Corporation, Interpublic or any affiliated company of Interpublic to leave such employ to enter the employ of Executive or of any person, firm or corporation with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the event marketing, public relations, advertising, sales promotion or market research business of any person or entity which is a client of the Corporation.
- 8.06 If at the time of enforcement of any provision of this Agreement, a court shall hold that the duration, scope or area restriction of any provision hereof is unreasonable under circumstances now or then existing, the parties hereto agree that the maximum duration, scope or area reasonable under the circumstances shall be substituted by the court for the stated duration, scope or area.
- 8.07 Executive acknowledges that a remedy at law for any breach or attempted breach of Article VIII of this Agreement will be inadequate, and agrees that the Corporation shall be entitled to specific performance and injunctive and other equitable relief in the case of any such breach or attempted breach.
- 8.08 Executive represents and warrants that neither the execution and delivery of this Employment Agreement nor the performance of Executive's services hereunder will conflict with, or result in a breach of, any agreement to which Executive is a party or by which he may be bound or affected, in particular the terms of any employment agreement to which Executive may be a party. Executive further represents and warrants that he has full right, power and authority to enter into and carry out the provisions of this Employment Agreement.

ARTICLE IX

# Assignment

9.01 This Agreement shall be binding upon and enure to the benefit of the successors and assigns of the Corporation. Neither this Agreement nor any rights hereunder shall be assignable by Executive and any such purported assignment by him shall be void.

## ARTICLE X

#### AGREEMENT ENTIRE

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10.01 This Agreement constitutes the entire understanding between the Corporation and Executive concerning his employment by the Corporation or any of its parents, affiliates or subsidiaries and supersedes any and all previous agreements between Executive and the Corporation or any of its parents, affiliates or subsidiaries concerning such employment, and/or any compensation or bonuses. Each party hereto shall pay its own costs and expenses (including legal fees) incurred in connection with the preparation, negotiation and execution of this Agreement. This Agreement may not be changed orally.

ARTICLE XI

# APPLICABLE LAW

11.01 The  $\,$  Agreement  $\,$  shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By: /s/ C. KENT KROEBER

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Name: KENT KROEBER

By: /s/ JAMES R. HEEKIN

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Name: JAMES R. HEEKIN

## EXECUTIVE SPECIAL BENEFIT AGREEMENT

AGREEMENT made as of February 1, 1998 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and JAMES R. HEEKIN (hereinafter referred to as "Executive").

## W I T N E S S E T H:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

#### ARTICLE I

# DEATH AND SPECIAL RETIREMENT BENEFITS

- 1.01 For purposes of this Agreement the "Accrual Term" shall mean the period of ninety-six (96) months beginning on the date of this Agreement and ending on the day preceding the eighth anniversary hereof or on such earlier date on which Executive shall cease to be in the employ of the Corporation.
- 1.02 The Corporation shall provide Executive with the following benefits contingent upon Executive's compliance with all the terms and conditions of this Agreement and Executive's satisfactory completion of a physical examination in connection with an insurance policy on the life of Executive which Interpublic or its assignee (other than Executive) proposes to obtain and own. Effective at the end of the Accrual Term, Executive's annual compensation will be increased by Fifty Thousand Dollars (\$50,000) if Executive is in the employ of the Corporation at that time.
- 1.03 If, during the Accrual Term or thereafter during a period of employment by the Corporation which is continuous from the date of this Agreement, Executive shall die while in the employ of the Corporation, the Corporation shall pay to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) survivor income payments of One Hundred Twenty Thousand Dollars (\$120,000) per annum for fifteen (15) years following Executive's death, such payments to be made on January 15th of each of the fifteen (15) years beginning with the year following the year in which Executive dies.
- 1.04 If, after a continuous period of employment from the date of this Agreement, Executive shall retire from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the rate of One Hundred Twenty Thousand Dollars (\$120,000) per annum for fifteen (15) years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments.

1.05 If, after a continuous period of employment from the date of this Agreement, Executive shall retire, resign, or be terminated from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's fifty-fifth birthday but prior to Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the annual rates set forth below for fifteen years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments:

Last Day of Employment	Annual Rate
On or after 55th birthday but prior to 56th birthday	\$ 62,400
On or after 56th birthday but prior to 57th birthday	\$ 76,800
On or after 57th birthday but prior to 58th birthday	\$ 91,200
On or after 58th birthday but prior to 59th birthday	\$105,600
On or after 59th birthday but prior to 60th birthday	\$112,800

- 1.06 If, following such termination of employment, Executive shall die before payment of all of the installments provided for in Section 1.04 or Section 1.05, any remaining installments shall be paid to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 or, in the absence of such designation, to the Executor of the Will or the Administrator of the Estate of Executive.
- 1.07 For purposes of Sections 1.03, 1.04 and 1.05, or any of them, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer. Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.
- 1.08 If Executive shall die while in the employ of the Corporation, no sum shall be payable pursuant to Sections 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.09 In connection with the life insurance policy referred to in Section 1.02, Interpublic has relied on written representations made by Executive concerning Executive's age and the state of Executive's health. If said representations are untrue in any material respect, whether directly or by omission, and if the Corporation is damaged by any such untrue representations, no sum shall be payable pursuant to Sections 1.03, 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.10 It is expressly agreed that Interpublic or its assignee (other than Executive) shall at all times be the sole and complete owner and beneficiary of the life insurance policy referred to in Sections 1.02 and 1.09, shall have the unrestricted right to use all amounts and exercise all options and privileges thereunder without the knowledge or consent of Executive or Executive's designated beneficiary or any other person and that neither Executive nor Executive's designated beneficiary nor any other person shall have any right, title or interest, legal or equitable, whatsoever in or to such policy.

### ARTICLE II

### ALTERNATIVE DEFERRED COMPENSATION

2.01 If Executive shall, for any reason other than death, cease to be employed by the Corporation on a date prior to Executive's fifty-fifth birthday, the Corporation shall, in lieu of any payment pursuant to Article I of this Agreement, compensate Executive by payment, at the times and in the manner specified in Section 2.02, of a sum computed at the rate of Fifty Thousand Dollars (\$50,000) per annum for each full year and proportionate amount for any

part year from the date of this Agreement to the date of such termination during which Executive is in the employ of the Corporation. Such payment shall be conditional upon Executive's compliance with all the terms and conditions of this Agreement.

- 2.02 The aggregate compensation payable under Section 2.01 shall be paid in equal consecutive monthly installments commencing with the first month in which Executive is no longer in the employ of the Corporation and continuing for a number of months equal to the number of months which have elapsed from the date of this Agreement to the commencement date of such payments, up to a maximum of ninety-six (96) months.
- 2.03 If Executive dies while receiving payments in accordance with the provisions of Section 2.02, any installments payable in accordance with the provisions of Section 2.02 less any amounts previously paid Executive in accordance therewith, shall be paid to the Executor of the Will or the Administrator of the Estate of Executive.
- 2.04 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreements adopted effective as of January 1, 1974 by Interpublic.

ARTICLE III

# NON-SOLICITATION OF CLIENTS OR EMPLOYEES

3.01 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twenty-four (24) months from such termination, if such termination occurs during the first two (2) years of employment hereunder, or for a period of twelve (12) months if such termination occurs subsequent to the first two years of employment, either (a) solicit any employee of the Corporation to leave such employ to enter the employ of Executive or of any corporation or enterprise with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the advertising, public relations, sales promotion or market research business of any advertiser which is a client of the Corporation at the time of such termination and as to which brand Executive devoted services.

ARTICLE IV

#### ASSIGNMENT

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4.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally, nor may this Agreement be amended to increase the amount of any benefits that are payable pursuant to this Agreement or to accelerate the payment of any such benefits.

### ARTICLE V

## CONTRACTUAL NATURE OF OBLIGATION

5.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement. Executive's rights with respect to any benefit to which Executive has become entitled under this Agreement, but which Executive has not yet received, shall be solely the rights of a general unsecured creditor of the Corporation.

ARTICLE VI

APPLICABLE LAW

6.01 This Agreement shall be governed by and construed in accordance with the laws of the State of New York. THE INTERPUBLIC GROUP OF COMPANIES, INC.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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C. KENT KROEBER

/s/ JAMES R. HEEKIN

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JAMES R. HEEKIN

## SUPPLEMENTAL AGREEMENT

SUPPLEMENTAL AGREEMENT made as of March 28, 2000 between THE INTERPUBLIC GROUP OF COMPANIES, INC., a Delaware corporation ("Interpublic") and JAMES R. HEEKIN ("Executive").

## WITNESSETH:

WHEREAS, Interpublic and Executive are parties to an Employment Agreement made as of January 1, 1998 (hereinafter referred to as the "Agreement"); and

WHEREAS, Interpublic and Executive desire to amend the Agreement; NOW, THEREFORE, in consideration of the mutual promises herein and in the Agreement set forth, the parties hereto, intending to be legally bound, agree as follows:

- 1. Paragraph 3.01 of the Agreement is hereby deleted and amended to read in its entirety as follows: "The Corporation will compensate Executive for the duties performed by him hereunder, by payment of a total base salary at the rate of Eight Hundred Seventy Thousand Dollars (\$870,000) per annum, One Hundred Thousand Dollars (\$100,000) of which shall be accrued in accordance with certain Executive Special Benefit Agreements entered into between the Executive and Interpublic. The non-accrued portion of Executive's total base salary shall be payable in equal installments, which the Corporation shall pay at semi-monthly intervals, subject to customary withholding for federal, state and local taxes."
- 2. A new paragraph 5.03 shall be added to read as follows: "Executive has been granted: (i) effective December 16, 1999, seventy thousand (70,000) shares of Interpublic Common Stock which are subject to a five-year vesting restriction, and (ii) effective March 21, 2000 an additional thirty thousand (30,000) shares of Interpublic Common Stock, which are subject to a seven-year vesting restriction."
- 3. A new paragraph 5.04 shall be added to read as follows: "Executive has been granted: (i) effective December 12, 1999, options to purchase one hundred thousand (100,000) shares of Interpublic Common Stock, and (ii) effective March 21, 2000, options to purchase eighty thousand (80,000) shares of Interpublic Common Stock, all of which are subject to all the terms and conditions of the Interpublic Stock Incentive Plan. Forty percent (40%) of the options will be exercisable after the third anniversary of the date of grant, thirty percent (30%) will be exercisable after the fourth anniversary and thirty percent (30%) will be exercisable after the fifth anniversary of the date of grant through the tenth anniversary of the date of grant."

Except as hereinabove amended, the Agreement shall continue in full force and effect.

This Supplemental Agreement shall be governed by the laws of the State of New York, applicable to contracts made and fully to be performed therein.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

C. KENT KROEBER

/s/ JAMES R. HEEKIN

JAMES R. HEEKIN

Exhibit 10(b)(i)(q)

### SUPPLEMENTAL AGREEMENT

SUPPLEMENTAL AGREEMENT made as of June 1, 2000, by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as the "Corporation"), and James R. Heekin (hereinafter referred to as "Executive").

WITNESSETH:

WHEREAS, the Corporation and Executive are parties to an Executive Severance Agreement made as of January 1, 1998 (hereinafter referred to as the "Agreement"); and

WHEREAS, the Corporation and Executive desire to amend the Executive Severance Agreement; NOW, THEREFORE, in consideration of the mutual promises herein and in the Agreement set forth, the parties hereto, intending to be legally bound, agree as follows:

- Paragraph 5.9 of the Agreement is hereby amended effective June 1, 2000, so as to delete "Two (2.0)" and to substitute therefor "Three (3)".
- Except as hereinabove amended, the Agreement shall continue in full force and effect.
- This Supplemental Agreement shall be governed by the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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C. KENT KROEBER

/s/ JAMES R. HEEKIN

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JAMES R. HEEKIN

## EXECUTIVE SPECIAL BENEFIT AGREEMENT

AGREEMENT made as of January 1, 2000, by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and JAMES R. HEEKIN (hereinafter referred to as "Executive").

W I T N E S S E T H:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

## ARTICLE I

# Death and Special Retirement Benefits

- 1.01 For purposes of this Agreement the "Accrual Term" shall mean the period of ninety-six (96) months beginning on the date of this Agreement and ending on the day preceding the eighth anniversary hereof or on such earlier date on which Executive shall cease to be in the employ of the Corporation.
- 1.02 The Corporation shall provide Executive with the following benefits contingent upon Executive's compliance with all the terms and conditions of this Agreement and Executive's satisfactory completion of a physical examination in connection with an insurance policy on the life of Executive which Interpublic or its assignee (other than Executive) proposes to obtain and own. Effective at the end of the Accrual Term, Executive's annual compensation will be increased by Twenty Five Thousand Dollars (\$25,000) if Executive is in the employ of the Corporation at that time.
- 1.03 If, during the Accrual Term or thereafter during a period of employment by the Corporation which is continuous from the date of this Agreement, Executive shall die while in the employ of the Corporation, the Corporation shall pay to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) survivor income payments of Fifty Thousand Dollars (\$50,000) per annum for fifteen (15) years following Executive's death, such payments to be made on January 15th of each of the fifteen (15) years beginning with the year following the year in which Executive dies.
- 1.04 If, after a continuous period of employment from the date of this Agreement, Executive shall retire from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the rate of Fifty Thousand Dollars (\$50,000) per annum for fifteen (15) years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments.
- 1.05 If, after a continuous period of employment from the date of this Agreement, Executive shall retire, resign, or be terminated from the employ of

the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's fifty-eighth birthday but prior to Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the annual rates set forth below for fifteen years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments:

Last Day of Employment	Annual Rate
On or after 58th birthday but prior to 59th birthday	\$38,000
On or after 59th birthday but prior to 60th birthday	\$44,000

- 1.06 If, following such termination of employment, Executive shall die before payment of all of the installments provided for in Section 1.04 or Section 1.05, any remaining installments shall be paid to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 or, in the absence of such designation, to the Executor of the Will or the Administrator of the Estate of Executive.
- 1.07 For purposes of Sections 1.03, 1.04 and 1.05, or any of them, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer. Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.
- 1.08 If Executive shall die while in the employ of the Corporation, no sum shall be payable pursuant to Sections 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.09 In connection with the life insurance policy referred to in Section 1.02, Interpublic has relied on written representations made by Executive concerning Executive's age and the state of Executive's health. If said representations are untrue in any material respect, whether directly or by omission, and if the Corporation is damaged by any such untrue representations, no sum shall be payable pursuant to Sections 1.03, 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.10 It is expressly agreed that Interpublic or its assignee (other than Executive) shall at all times be the sole and complete owner and beneficiary of the life insurance policy referred to in Sections 1.02 and 1.09, shall have the unrestricted right to use all amounts and exercise all options and privileges thereunder without the knowledge or consent of Executive or Executive's designated beneficiary or any other person and that neither Executive nor Executive's designated beneficiary nor any other person shall have any right, title or interest, legal or equitable, whatsoever in or to such policy.

### ARTICLE II

# Alternative Deferred Compensation

- 2.01 If Executive shall, for any reason other than death, cease to be employed by the Corporation on a date prior to Executive's fifty-eighth birthday, the Corporation shall, in lieu of any payment pursuant to Article I of this Agreement, compensate Executive by payment, at the times and in the manner specified in Section 2.02, of a sum computed at the rate of Twenty Thousand Dollars (\$25,000) per annum for each full year and proportionate amount for any part year from the date of this Agreement to the date of such termination during which Executive is in the employ of the Corporation with a maximum payment of Twenty Five Thousand Dollars (\$25,000). Such payment shall be conditional upon Executive's compliance with all the terms and conditions of this Agreement.
- 2.02 The aggregate compensation payable under Section 2.01 shall be paid in equal consecutive monthly installments commencing with the first month in which Executive is no longer in the employ of the Corporation and continuing for a number of months equal to the number of months which have elapsed from the

date of this Agreement to the commencement date of such payments, up to a maximum of ninety-six (96) months.

- 2.03 If Executive dies while receiving payments in accordance with the provisions of Section 2.02, any installments payable in accordance with the provisions of Section 2.02 less any amounts previously paid Executive in accordance therewith, shall be paid to the Executor of the Will or the Administrator of the Estate of Executive.
- 2.04 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreements adopted effective as of January 1, 1974 by Interpublic.

## ARTICLE III

## Non-solicitation of Clients or Employees

3.01 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twelve months either (a) solicit any employee of the Corporation to leave such employ to enter the employ of Executive or of any corporation or enterprise with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the advertising, public relations, sales promotion or market research business of any advertiser which is a client of the Corporation at the time of such termination.

ARTICLE IV

#### Assignment

4.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally, nor may this Agreement be amended to increase the amount of any benefits that are payable pursuant to this Agreement or to accelerate the payment of any such benefits.

## ARTICLE V

# Contractual Nature of Obligation

5.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement. Executive's rights with respect to any benefit to which Executive has become entitled under this Agreement, but which Executive has not yet received, shall be solely the rights of a general unsecured creditor of the Corporation.

ARTICLE VI

# Applicable Law

6.01 This Agreement shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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C. KENT KROEBER

/s/ JAMES R. HEEKIN

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JAMES R. HEEKIN

### SUPPLEMENTAL AGREEMENT

AGREEMENT made as of June 30, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and BARRY LINSKY (hereinafter referred to as "Executive").

WITNESSETH:

WHEREAS, Executive and Interpublic are parties to an Executive Special Benefit Agreement made as of March 1, 1987, and Supplemental Agreements made as of May 23, 1990 and March 1, 1993 (hereinafter referred to collectively as the "Agreement"); and;

WHEREAS, the Corporation and Executive desire to amend the Agreement;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

- 1. Section 1.03 of the Agreement is hereby amended, so as to delete "per annum for fifteen years following Executive's death, such payments to be made on January 15th of each of the fifteen (15) years beginning with the year following the year in which Executive dies" and to substitute "per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installments thereafter". 2. A new Section 1.11 to the Agreement is hereby added to read in its entirety as follows: "If Executive's employment continues beyond the maximum target benefit age provided in this Agreement, the maximum target age benefit will be increased 4% annually until Executive fully retires. In no event, however, will the 4% annual benefit increase be applied past the year 2003".
- 3. Except as herein above  $% \left( 1\right) =1$  and  $\left( 1\right) =1$
- 4. This Supplemental Agreement shall be governed by the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

Ву	/s/	C.	KENT	KROEBER			
	c.	KEN	T KRO	EBER			

/s/ BARRY LINSKY

## EXECUTIVE SPECIAL BENEFIT-INCOME REPLACEMENT AGREEMENT

AGREEMENT made as of June 1, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and BARRY R. LINKSY (hereinafter referred to as "Executive").

## W I T N E S S E T H:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit-Income Replacement Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

#### ARTICLE I

## Income Replacement Payment

- 1.01 Effective January 1, 2002, provided Executive is employed by the Corporation on such date, the Corporation shall provide Executive with the following benefits:
  - (a) Upon Executive's retirement from the employ of the Corporation, the Corporation shall pay or cause to be paid, to Executive Two Hundred and Fifty-Eight Thousand Dollars (\$258,000) per annum for fifteen (15) years in monthly installments beginning with the 15th of the month following Executive's last day of employment and in equal monthly installments thereafter. If Executive should die before all annual payments under this Section 1.01(a) are made, such payments shall continue to be paid to Executive's estate in accordance with the terms of this Agreement.
  - (b) If Executive shall die while in the employ of the Corporation (or while payments are being made under Section 1.01(a) of this Agreement), the Corporation shall pay or cause to be paid to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.02 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) Two Hundred and Fifty-Eight Thousand Dollars (\$258,000) per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death and in equal monthly installments thereafter.
  - (c) In the event of the Executive's death, the Executor of the Will, or its Administrator of the Estate of the Executive can apply for a present value payment of any unpaid portion of the payments to be made under this Agreement, which the Corporation may grant, in its discretion. In such event, the present value shall be based on an annual rate approved by the Board of Directors.
- 1.02 For purposes of this Agreement, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer.

Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.

ARTICLE II

Assignment

2.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally.

ARTICLE III

# Contractual Nature of Obligation

3.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement.

ARTICLE IV

# General Provisions

- 4.01 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreement adopted effective as of January 1, 1974 by Interpublic.
- 4.02 This Agreement shall be governed by and construed in accordance with the Employee Retirement Income Security Act of 1974, as amended, and to the extent not preempted thereby, the laws of the State of New York.
- 4.03 The Corporation shall have the right to withhold from all payments made to Executive or his estate or beneficiary under this Agreement all taxes which it shall reasonably determine shall be required.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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Name: C. KENT KROEBER

Title: Senior Vice President, Human

Resources

/s/ BARRY R. LINSKY

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BARRY R. LINSKY

#### SUPPLEMENTAL AGREEMENT

SUPPLEMENTAL AGREEMENT made as of March 26, 2001 by and between The Interpublic Group of Companies, Inc., a corporation of the State of Delaware (hereinafter referred to as the "Corporation"), and BARRY R. LINSKY (hereinafter referred to as "Executive").

WITNESSETH;

WHEREAS, the Corporation and Executive are parties to an Employment Agreement made as of January 1, 1991, a Supplemental Agreement dated as of August 15, 1992, a Supplemental Agreement dated as of January 1, 1995, a Supplemental Agreement made as of January 1, 1996 and a Supplemental Agreement dated as of August 1, 1996 (hereinafter collectively referred to as the "Employment Agreement"); and

WHEREAS, the Corporation and Executive desire to amend the Agreement;

NOW, THEREFORE, in consideration of the mutual promises herein and in the Employment Agreement set forth, the parties hereto, intending to be legally bound, agree as follows:

- 1. Section 1.01 of the Employment Agreement is hereby amended, effective as of March 26, 2001, so as to delete: "and ending on December 31, 2000" therefrom and substitute "and ending on December 31, 2005" therefore.
- 2. Section 2.01 (iii) of the Employment Agreement is hereby amended, effective as of March 26, 2001, so as to delete: "Executive's initial position will be Senior Vice President-Planning and Business Development at Interpublic" therefrom and substitute "Serve as Executive Vice President" therefore.
- . 3. Except as hereinabove amended, the Employment Agreement shall continue in full force and effect.
- 4. This Supplemental Agreement shall be governed by the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

C. KENT KROEBER

/s/ BARRY R. LINSKY

#### SUPPLEMENTAL AGREEMENT

AGREEMENT made as of June 30, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and C. KENT KROEBER (hereinafter referred to as "Executive").

WITNESSETH:

WHEREAS, Executive and Interpublic are parties to an Executive Special Benefit Agreement made as of July 1, 1987, and Supplemental Agreements made as of May 23, 1990, June 1, 1994 and October 27, 1998 (hereinafter referred to collectively as the "Agreement"); and;

WHEREAS, the Corporation and Executive desire to amend the Agreement;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

- 1. Section 1.03 of the July 1, 1987 Agreement and Sections 1.02 of the October 27, 1998 and June 1, 1994 Agreements are hereby amended, so as to delete "per annum for fifteen (15) years following Executive's death, such payments to be made on January 15th of each of the fifteen (15) years beginning with the year following the year in which Executive dies" and to substitute "per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installments thereafter".
- 2. A new Section 1.11 to the July 1, 1987 Agreement and a new Section 1.05 to the October 27, 1998 Agreement are hereby added to read in their entirety as follows: "If Executive's employment continues beyond the maximum target benefit age provided in this Agreement, the maximum target age benefit will be increased 4% annually until Executive fully retires. In no event, however, will the 4% annual benefit increase be applied past the year 2003".
- 3. Except as herein above amended, the Agreement shall continue in full force and effect.
- 4. This Supplemental Agreement shall be governed by the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By: NICHOLAS J. CAMERA

By: NICHOLAS J. CAMERA

/s/ C. KENT KROEBER

C. KENT KROEBER

## EXECUTIVE SPECIAL BENEFIT-INCOME REPLACEMENT AGREEMENT

AGREEMENT made as of June 1, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and C. KENT KROEBER (hereinafter referred to as "Executive").

WITNESSETH:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit-Income Replacement Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

ARTICLE I

# Income Replacement Payment

- 1.01 Effective January 1, 2002, provided Executive is employed by the Corporation on such date, the Corporation shall provide Executive with the following benefits:
  - (a) Upon Executive's retirement from the employ of the Corporation, the Corporation shall pay or cause to be paid, to Executive Two Hundred and Eighty-Six Thousand Dollars (\$286,000) per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's last day of employment and in equal monthly installments thereafter. If Executive should die before all annual payments under this Section 1.01(a) are made, such payments shall continue to be paid to Executive's estate in accordance with the terms of this Agreement.
  - (b) If Executive shall die while in the employ of the Corporation (or while payments are being made under Section 1.01(a) of this Agreement), the Corporation shall pay or cause to be paid to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.02 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) Two Hundred and Eighty-Six Thousand Dollars (\$286,000) per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installments thereafter.
  - (c) In the event of the Executive's death, the Executor of the Will, or its Administrator of the Estate of the Executive can apply for a present value payment of any unpaid portion of the payments to be made under this Agreement, which the Corporation may grant, in its discretion. In such event, the present value shall be based on an annual rate approved by the Board of Directors.
- 1.02 For purposes of this Agreement, Executive may at any time designate a beneficiary or beneficiaries by filing with the General Counsel and Secretary of Interpublic a Beneficiary Designation Form provided by such

officer. Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.

ARTICLE II

Assignment

2.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally.

ARTICLE III

Contractual Nature of Obligation

3.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement.

ARTICLE IV

General Provisions

- 4.01 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreement adopted effective as of January 1, 1974 by Interpublic.
- 4.02 This Agreement shall be governed by and construed in accordance with the Employee Retirement Income Security Act of 1974, as amended, and to the extent not preempted thereby, the laws of the State of New York.
- 4.03 The Corporation shall have the right to withhold from all payments made to Executive or his estate or beneficiary under this Agreement all taxes which it shall reasonably determine shall be required.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ NICHOLAS J. CAMERA

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Name: NICHOLAS J. CAMERA
Title: Senior Vice President
General Counsel and Secretary

/s/ C. KENT KROEBER

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C. KENT KROEBER

## SUPPLEMENTAL AGREEMENT

AGREEMENT made as of June 30, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and THOMAS J. VOLPE (hereinafter referred to as "Executive"). W I T N E S S E T H:

WHEREAS, Executive and Interpublic are parties to an Executive Special Benefit Agreement made as of April 1, 1986 and Supplemental Agreements made as of May 23, 1990 and March 21, 2000 (hereinafter referred to collectively as the "Agreement"); and;

WHEREAS, the Corporation and Executive desire to amend the Agreement;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

- 1. Section 1.03 of the April 1,1986 Agreement is hereby amended, so as to delete "per annum for fifteen years following Executive's death, such payments to be made on January 15 of each of the fifteen years beginning with the year following the year in which Executive dies" and to substitute "per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installments thereafter".
- 2. Section 1.02 of the March 21, 2000 agreement is hereby amended, so as to delete "per annum for fifteen (15) years following Executive's death, such payments to be made on the 15th of the month following the month in which Executive dies, and on each anniversary of such date for each of the fourteen (14) years thereafter" and substitute "per annum for fifteen years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installments thereafter".
- 3. Section 1.03 of the March 21, 2000 agreement is hereby amended, so as to delete "per annum for fifteen (15) years following Executive's last day of employment, such payments to be made on the 15th of the month following the month in which Executive retires, and on each anniversary of such date for each of the fourteen (14) years thereafter" and substitute "per annum for fifteen years in monthly installments beginning with the 15th of the calendar month following Executive's last day of employment, and in equal monthly installments thereafter".
- 4. A new Section 1.11 to the April 1, 1986 Agreement is hereby added to read in their entirety as follows: "If Executive's employment continues beyond the maximum target benefit age provided in this Agreement, the maximum target age benefit will be increased 4% annually until Executive fully retires. In no event, however, will the 4% annual benefit increase be applied past the year 2003".
- 5. Except as herein above amended, the Agreement shall continue in full force and effect.

6. This Supplemental Agreement shall be governed by the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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C. KENT KROEBER

/s/ THOMAS J. VOLPE

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THOMAS J. VOLPE

#### SUPPLEMENTAL AGREEMENT

AGREEMENT made as of June 30, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and THOMAS J. VOLPE (hereinafter referred to as "Executive").

W I T N E S S E T H:

WHEREAS, Executive and Interpublic are parties to an Executive Special Benefit Agreement-Income Replacement Agreement made as of June 1, 2000 (hereinafter referred to as the "AGREEMENT"); and;

WHEREAS, the Corporation and Executive desire to amend the Agreement;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows: 1. Section 1.01 (a) of the Agreement is hereby amended, so as to delete "per annum for fifteen (15) years following Executive's last day of employment, such payments to be made on the 15th of the month following the month in which Executive retires, and on each anniversary of such date for each of the fourteen (14) years thereafter" and substitute "per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's last day of employment, and in equal monthly installments thereafter".

- 2. Section 1.01 (b) of the Agreement is hereby amended, so as to delete "per annum for fifteen (15) years following Executive's death, such payments to be made on the 15th of the month following the month in which Executive dies, and on each anniversary of such date for each of the fourteen (14) years thereafter" and substitute "per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installments thereafter".
- 3. Except as herein above amended, the Agreement shall continue in full force and effect.
- 4. This Supplemental Agreement shall be governed by the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

C. KENT KROEBER

/s/ THOMAS J. VOLPE
THOMAS J. VOLPE

# EXECUTIVE SPECIAL BENEFIT AGREEMENT

AGREEMENT made as of March 21, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and THOMAS J. VOLPE (hereinafter referred to as "Executive").

# W I T N E S S E T H:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

#### ARTICLE I

# Death and Special Retirement Benefits

- $1.01\ {
  m The}$  Corporation shall provide Executive with the following benefits contingent upon Executive's compliance with all the terms and conditions of this Agreement.
- 1.02 If, during a period of employment by the Corporation which is continuous from the date of this Agreement, Executive shall die while in the employ of the Corporation, the Corporation shall pay to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.04 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) survivor income payments of One Hundred Forty Seven Thousand Dollars (\$147,000) per annum for fifteen (15) years following Executive's death, such payments to be made on the 15th of the month following the month in which Executive dies, and on each anniversary of such date for each of the fourteen (14) years thereafter.
- 1.03 Upon Executive's retirement from the employ of the Corporation the Corporation shall pay to Executive special retirement benefits at the rate of One Hundred Forty Seven Thousand Dollars (\$147,000) per annum for fifteen (15) years following Executive's last day of employment, such payments to be made on the 15th of the month following the month in which Executive retires, and on each anniversary of such date for each of the fourteen (14) years thereafter.
- 1.04 For purposes of Sections 1.02 and 1.03, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer. Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.

ARTICLE II

#### Assignment \_\_\_\_\_

2.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally, nor may this Agreement be amended to increase the amount of any benefits that are payable pursuant to this Agreement or to accelerate the payment of any such benefits.

#### ARTICLE III --------

# Contractual Nature of Obligation

3.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement. Executive's rights with respect to any benefit to which Executive has become entitled under this Agreement, but which Executive has not yet received, shall be solely the rights of a general unsecured creditor of the Corporation.

#### ARTICLE IV \_\_\_\_\_

#### General Provisions \_\_\_\_\_\_

- 4.01 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreement adopted effective as of January 1, 1974 by Interpublic.
- 4.02 This Agreement shall be governed by and construed in accordance with the Employee Retirement Income Security Act of 1974, as amended, and to the extent not preempted thereby, the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

C. KENT KROEBER

/s/ THOMAS J. VOLPE

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THOMAS J. VOLPE

## EXECUTIVE SPECIAL BENEFIT-INCOME REPLACEMENT AGREEMENT

AGREEMENT made as of June 1, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and THOMAS J. VOLPE (hereinafter referred to as "Executive").

WITNESSETH:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit-Income Replacement Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

## ARTICLE I

# Income Replacement Payment

- 1.01 Effective January 1, 2001, provided Executive is employed by the Corporation on such date, the Corporation shall provide Executive with the following benefits:
- (a) Upon Executive's retirement from the employ of the Corporation, the Corporation shall pay or cause to be paid, to Executive One Hundred and Three Thousand Dollars (\$103,000) per annum for fifteen (15) years following Executive's last day of employment, such payments to be made on the 15th of the month following the month in which Executive retires, and on each anniversary of such date for each of the fourteen (14) years thereafter. If Executive should die before all annual payments under this Section 1.01(a) are made, such payments shall continue to be paid to Executive's estate in accordance with the terms of this Agreement.
- (b) If Executive shall die while in the employ of the Corporation (or while payments are being made under Section 1.01(a) of this Agreement), the Corporation shall pay or cause to be paid to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.02 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) One Hundred and Three Thousand Dollars (\$103,000) per annum for fifteen (15) years following Executive's death, such payments to be made on the 15th of the month following the month in which Executive dies, and on each anniversary of such date for each of the fourteen (14) years thereafter.
- (c) In the event of the Executive's death, the Executor of the Will, or its Administrator of the Estate of the Executive can apply for a present value payment of any unpaid portion of the payments to be made under this Agreement, which the Corporation may grant, in its discretion. In such event, the present value shall be based on an annual rate approved by the Board of Directors.
- 1.02 For purposes of this Agreement, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer.

Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.

ARTICLE II

Assignment

2.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally.

ARTICLE III

Contractual Nature of Obligation

3.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement.

ARTICLE IV

General Provisions

- 4.01 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreement adopted effective as of January 1, 1974 by Interpublic.
- 4.02 This Agreement shall be governed by and construed in accordance with the Employee Retirement Income Security Act of 1974, as amended, and to the extent not preempted thereby, the laws of the State of New York.
- 4.03 The Corporation shall have the right to withhold from all payments made to Executive or his estate or beneficiary under this Agreement all taxes which it shall reasonably determine shall be required.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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Name: C. KENT KROEBER

Title: Senior Vice President, Human Resources

/s/ THOMAS J. VOLPE

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THOMAS J. VOLPE

## EMPLOYMENT AGREEMENT

AGREEMENT made as of September 5, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a Delaware corporation ("Interpublic" or the "Corporation"), and BRUCE NELSON ("Executive").

In consideration of the mutual promises set forth herein the parties hereto agree as follows:

ARTICLE I

# Term of Employment

1.01 Subject to the provisions of Article VII and Article VIII, and upon the terms and subject to the conditions set forth herein, the Corporation will employ Executive for the period beginning September 5, 2000 ("Commencement Date") and ending on August 31, 2005. (The period during which Executive is employed hereunder is referred to herein as the "term of employment.") Executive will serve the Corporation during the term of employment.

ARTICLE II

Duties

- 2.01 During the term of employment, Executive will:
- (i) Serve as Executive Vice President, Chief Marketing Officer of Interpublic;
- (ii) Use his best efforts to promote the interests of the Corporation and devote his full time and efforts to their business and affairs;
- (iii) Perform such duties as the Corporation may from time to time assign to him; and (iv) Serve in such other offices of the Corporation as he may be elected or appointed to.

ARTICLE III

## Regular Compensation

- 3.01 The Corporation will compensate Executive for the duties performed by him hereunder, by payment of a base salary at the rate of Six Hundred Thousand Dollars (\$600,000) per annum, of which Five Hundred Thousand Dollars (\$500,000) shall be payable in equal installments, which the Corporation shall pay at semi-monthly intervals, subject to customary withholding for federal, state and local taxes, and One Hundred Thousand Dollars (\$100,000) will be subject to an Executive Special Benefit Agreement to be entered into between Executive and Interpublic.
- 3.02 The Corporation may at any time increase the compensation paid to Executive under this Article III if the Corporation in its sole discretion shall deem it advisable so to do in order to compensate him fairly for services rendered to the Corporation.

ARTICLE IV

## Bonuses

- 4.01 Executive will be eligible during the term of employment to participate in the Management Incentive Compensation Plan ("MICP"), in accordance with the terms and conditions of the Plan established from time to time. Executive shall be eligible to receive MICP awards up to one hundred percent (100%) of his base salary, but the actual award, if any, shall be determined by the Corporation and shall be based on profits of Interpublic, Executive's individual performance, and management discretion.
- 4.02 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Compensation Committee of its Board of Directors ("Committee") grant Executive an award for the 1999-2002 performance period under Interpublic's Long-Term Performance Incentive Plan ("LTPIP") equal to three thousand one hundred twenty-five (3,125) performance units tied to the cumulative compound profit growth of Interpublic and options under Interpublic's Stock Incentive Plan to purchase twenty-five thousand (25,000) shares of Interpublic common stock which may not be exercised in any part prior to the end of the performance period and thereafter shall be exercisable in whole or in part.
- 4.03 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Committee grant Executive an award for the 2001-2004 performance period under Interpublic's Long-Term Performance Incentive Plan ("LTPIP") equal to six thousand (6,000) performance units tied to the cumulative compound profit growth of Interpublic and options under Interpublic's Stock Incentive Plan to purchase thirty thousand (30,000) shares of Interpublic common stock which may not be exercised in any part prior to the end of the performance period and thereafter shall be exercisable in whole or in part.

# ARTICLE V

## Interpublic Stock

- 5.01 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Compensation Committee of its Board of Directors ("Committee") grant to Executive twenty thousand (20,000) shares of Interpublic Common Stock which will be subject to a five year vesting restriction.
- 5.02 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Committee grant to Executive options to purchase forty-five thousand (45,000) shares of Interpublic Common Stock, which will be subject to all the terms and conditions of the Interpublic Stock Incentive Plan. Forty percent (40%) of the options will be exercisable after the third anniversary of the date of grant, thirty percent (30%) will be exercisable after the fourth anniversary and thirty percent (30%) will be exercisable after the fifth anniversary of the date of grant through the tenth anniversary of the date of grant.

## ARTICLE VI

# Other Employment Benefits

6.01 Executive shall be eligible to participate in such other employee benefits as are available from time to time to other key management executives of Interpublic in accordance with the then-current terms and conditions

established by Interpublic for eligibility and employee contributions required for participation in such benefits opportunities.

- 6.02 Executive will be entitled to four (4) weeks of vacation per year, to be taken in such amounts and at such times as shall be mutually convenient for Executive and the Corporation.
- 6.03 Executive shall be reimbursed for all reasonable out-of-pocket expenses actually incurred by him in the conduct of the business of the Corporation provided that Executive submits all substantiation of such expenses to the Corporation on a timely basis in accordance with standard policies of Interpublic.
- 6.04 Executive shall be entitled to an automobile allowance of Seven Thousand Dollars (\$7,000) per annum, and shall be reimbursed for actual parking expenses in New York City relating to business purposes, provided that Executive submits all substantiation of such parking expenses to the Corporation on a timely basis in accordance with standard policies of Interpublic.
- 6.05 Executive shall be elected a member of the Interpublic Development Council.

ARTICLE VII

- 7.01 The Corporation may terminate the employment of Executive hereunder:
  - (i) By giving Executive notice in writing at any time specifying a termination date not less than twelve (12) months after the date on which such notice is given, in which event Executive's employment hereunder shall terminate on the date specified in such notice, or
  - (ii) By giving Executive notice in writing at any time specifying a termination date less than twelve (12) months after the date on which such notice is given. In this event Executive's employment hereunder shall terminate on the date specified in such notice and the Corporation shall thereafter pay him a sum equal to the amount by which twelve (12) months salary at his then current rate exceeds the salary paid to him for the period from the date on which such notice is given to the termination date specified in such notice. Such payment shall be made during the period immediately following the termination date specified in such notice, in successive equal monthly installments each of which shall be equal to one (1) month's salary at the rate in effect at the time of such termination, with any residue in respect of a period less than one (1) month to be paid together with the last installment.

During the termination period provided in subsection (i), or in the case of a termination under subsection (ii) providing for a termination period of less than twelve (12) months, for a period of twelve (12) months after the termination notice, Executive will be entitled to receive all employee benefits accorded to him prior to termination which are made available to employees generally; provided, that such benefits shall cease upon such date that Executive accepts employment with another employer offering similar benefits.

7.02 Notwithstanding the provisions of Section 7.01, during the period of notice of termination, Executive will use reasonable, good faith efforts to obtain other employment reasonably comparable to his employment under this Agreement. Upon obtaining other employment (including work as a consultant, independent contractor or establishing his own business), Executive will promptly notify the Corporation, and (a) in the event that Executive's salary and other non-contingent compensation ("new compensation") payable to Executive in connection with his new employment shall equal or exceed the salary portion

of the amount payable by the Corporation under Section 7.01, the Corporation shall be relieved of any obligation to make payments under Section 7.01, or (b) in the event Executive's new compensation shall be less than the salary portion of payments to be made under Section 7.01, the Corporation will pay Executive the difference between such payments and the new compensation.

- 7.03 Executive may at any time give notice in writing to the Corporation specifying a termination date not less than twelve (12) months after the date on which such notice is given, in which event his employment hereunder shall terminate on the date specified in such notice, and Executive shall receive his salary until the termination date.
- 7.04 Notwithstanding the provisions of Section 7.01, the Corporation may terminate the employment of Executive hereunder, at any time after the Commencement Date, for Cause. For purposes of this Agreement, "Cause" means the following:
  - (i) Any material breach by Executive of any provision of this Agreement (including without limitation Sections 8.01 and 8.02 hereof) upon notice of same by the Corporation which breach, if capable of being cured, has not been cured within fifteen (15) days after such notice (it being understood and agreed that a breach of Section 8.01 or 8.02 hereof, among others, shall be deemed not capable of being cured);
  - (ii) Executive's absence from duty for a period of time exceeding fifteen (15) consecutive business days or twenty (20) out of any thirty (30) consecutive business days (other than on account of permitted vacation or as permitted for illness, disability or authorized leave in accordance with Interpublic's policies and procedures) without the consent of the Board of Directors of the Corporation;
  - (iii) The acceptance by Executive, prior to the effective date of Executive's voluntary resignation from employment with the Corporation, of a position with another employer, without the consent of the Board of Directors;
  - (iv) Misappropriation by Executive of funds or property of the Corporation or any attempt by Executive to secure any personal profit related to the business of the Corporation (other than as permitted by this Agreement) and not fairly disclosed to and approved by the Board of Directors;
  - (v) Fraud, dishonesty, disloyalty, gross negligence or willful misconduct on the part of Executive in the performance of his duties as an employee of the Corporation;
    - (vi) A felony conviction of Executive; or
  - (vii) Executive's engaging, during the term of employment, in activities which are prohibited by state and/or federal laws prohibiting discrimination based on age, sex, race, religion or national origin, or engaging in conduct which is constituted as sexual harassment.

Upon a termination for Cause, the Corporation shall pay Executive his salary through the date of termination of employment, and Executive shall not be entitled to any Special Bonus or Performance Bonus with respect to the year of termination, or to any other payments hereunder.

## ARTICLE VIII

## Covenants

- 8.01 While Executive is employed hereunder by the Corporation he shall not, without the prior written consent of the Corporation, which will not be unreasonably withheld, engage, directly or indirectly, in any other trade, business or employment, or have any interest, direct or indirect, in any other business, firm or corporation; provided, however, that he may continue to own or may hereafter acquire any securities of any class of any publicly-owned company.
- 8.02 Executive shall treat as confidential and keep secret the affairs of the Corporation and shall not at any time during the term of employment or for a period of three (3) years thereafter, without the prior written consent of the Corporation, divulge, furnish or make known or accessible to, or use for the benefit of, anyone other than the Corporation and its subsidiaries and affiliates any information of a confidential nature relating in any way to the business of the Corporation or its subsidiaries or affiliates or their clients and obtained by him in the course of his employment hereunder.
- 8.03 All records, papers and documents kept or made by Executive relating to the business of the Corporation or its subsidiaries or affiliates or their clients shall be and remain the property of the Corporation.
- 8.04 All articles invented by Executive, processes discovered by him, trademarks, designs, advertising copy and art work, display and promotion materials and, in general, everything of value conceived or created by him pertaining to the business of the Corporation or any of its subsidiaries or affiliates during the term of employment, and any and all rights of every nature whatever thereto, shall immediately become the property of the Corporation, and Executive will assign, transfer and deliver all patents, copyrights, royalties, designs and copy, and any and all interests and rights whatever thereto and thereunder to the Corporation.
- 8.05 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twenty-four (24) months from such termination, (a) solicit any employee of the Corporation, Interpublic or any affiliated company of Interpublic to leave such employ to enter the employ of Executive or of any person, firm or corporation with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the event marketing, public relations, advertising, sales promotion or market research business of any person or entity which is a client of the Corporation.
- 8.06 If at the time of enforcement of any provision of this Agreement, a court shall hold that the duration, scope or area restriction of any provision hereof is unreasonable under circumstances now or then existing, the parties hereto agree that the maximum duration, scope or area reasonable under the circumstances shall be substituted by the court for the stated duration, scope or area.
- 8.07 Executive acknowledges that a remedy at law for any breach or attempted breach of Article VIII of this Agreement will be inadequate, and agrees that the Corporation shall be entitled to specific performance and injunctive and other equitable relief in the case of any such breach or attempted breach.
- 8.08 Executive represents and warrants that neither the execution and delivery of this Employment Agreement nor the performance of Executive's services hereunder will conflict with, or result in a breach of, any agreement to which Executive is a party or by which he may be bound or affected, in particular the terms of any employment agreement to which Executive may be a party. Executive further represents and warrants that he has full right, power and authority to enter into and carry out the provisions of this Employment Agreement.

ARTICLE IX

# Arbitration

9.01 Any controversy or claim arising out of or relating to this Agreement, or the breach thereof, including claims involving alleged legally protected rights, such as claims for age discrimination in violation of the Age Discrimination in Employment Act of 1967, as amended, Title VII of the Civil Rights Act, as amended, and all other federal and state law claims for defamation, breach of contract, wrongful termination and any other claim arising because of Executive's employment, termination of employment or otherwise, shall be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association and Section 12.01 hereof, and judgement upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The arbitration shall take place in the city where Executive customarily renders services to the Corporation. The prevailing party in any such arbitration shall be entitled to receive attorney's fees and costs.

ARTICLE X

Assignment

10.01 This Agreement shall be binding upon and enure to the benefit of the successors and assigns of the Corporation. Neither this Agreement nor any rights hereunder shall be assignable by Executive and any such purported assignment by him shall be void.

ARTICLE XI

Agreement Entire

11.01 This Agreement constitutes the entire understanding between the Corporation and Executive concerning his employment by the Corporation or any of its parents, affiliates or subsidiaries and supersedes any and all previous agreements between Executive and the Corporation or any of its parents, affiliates or subsidiaries concerning such employment, and/or any compensation or bonuses. Each party hereto shall pay its own costs and expenses (including legal fees) incurred in connection with the preparation, negotiation and execution of this Agreement. This Agreement may not be changed orally.

ARTICLE XII

Applicable Law

12.01 The Agreement shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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Name: C. KENT KROEBER
Title: Senior Vice President, Human
Resources

/s/ BRUCE NELSON

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BRUCE NELSON

# EXECUTIVE SPECIAL BENEFIT AGREEMENT

AGREEMENT made as of September 1, 2000, by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and BRUCE NELSON (hereinafter referred to as "Executive").

# W I T N E S S E T H:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

#### ARTICLE I

# Death and Special Retirement Benefits

- 1.01 For purposes of this Agreement the "Accrual Term" shall mean the period of seventy-two (72) months beginning on the date of this Agreement and ending on the day preceding the sixth anniversary hereof or on such earlier date on which Executive shall cease to be in the employ of the Corporation.
- 1.02 The Corporation shall provide Executive with the following benefits contingent upon Executive's compliance with all the terms and conditions of this Agreement and Executive's satisfactory completion of a physical examination in connection with an insurance policy on the life of Executive which Interpublic or its assignee (other than Executive) proposes to obtain and own. Effective at the end of the Accrual Term, Executive's annual compensation will be increased by One Hundred Thousand Dollars (\$100,000) if Executive is in the employ of the Corporation at that time.
- 1.03 If, during the Accrual Term or thereafter during a period of employment by the Corporation which is continuous from the date of this Agreement, Executive shall die while in the employ of the Corporation, the Corporation shall pay to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) survivor income payments of One Hundred and Twenty Thousand Dollars (\$120,000) per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installment thereafter.
- 1.04 If, after a continuous period of employment from the date of this Agreement, Executive shall retire from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the rate of One Hundred and Twenty Thousand Dollars (\$120,000) per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's last day of employment, and in equal monthly installments thereafter.

1.05 If, after a continuous period of employment from the date of this Agreement, Executive shall retire, resign, or be terminated from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's fifty-fifth birthday but prior to Executive's sixtieth birthday, the Corporation shall pay to Executive special retirement benefits at the annual rates set forth below for fifteen years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments:

Last Day of Employment	Annual Rate		
On or after 55th birthday but prior to 56th birthday	\$62,400		
On or after 56th birthday but prior to 57th birthday	\$76,800		
On or after 57th birthday but prior to 58th birthday	\$91,200		
On or after 58th birthday but prior to 59th birthday	\$105,600		
On or after 59th birthday but prior to 60th birthday	\$112,800		

- 1.06 If, following such termination of employment, Executive shall die before payment of all of the installments provided for in Section 1.04 or Section 1.05, any remaining installments shall be paid to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 or, in the absence of such designation, to the Executor of the Will or the Administrator of the Estate of Executive.
- 1.07 For purposes of Sections 1.03, 1.04 and 1.05, or any of them, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer. Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.
- 1.08 If Executive shall die while in the employ of the Corporation, no sum shall be payable pursuant to Sections 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.09 In connection with the life insurance policy referred to in Section 1.02, Interpublic has relied on written representations made by Executive concerning Executive's age and the state of Executive's health. If said representations are untrue in any material respect, whether directly or by omission, and if the Corporation is damaged by any such untrue representations, no sum shall be payable pursuant to Sections 1.03, 1.04, 1.05, 1.06, 2.01, 2.02 or 2.03.
- 1.10 It is expressly agreed that Interpublic or its assignee (other than Executive) shall at all times be the sole and complete owner and beneficiary of the life insurance policy referred to in Sections 1.02 and 1.09, shall have the unrestricted right to use all amounts and exercise all options and privileges thereunder without the knowledge or consent of Executive or Executive's designated beneficiary or any other person and that neither Executive nor Executive's designated beneficiary nor any other person shall have any right, title or interest, legal or equitable, whatsoever in or to such policy.

## ARTICLE II

## Alternative Deferred Compensation

2.01 If Executive shall, for any reason other than death, cease to be employed by the Corporation on a date prior to Executive's fifty-fifth birthday, the Corporation shall, in lieu of any payment pursuant to Article I of this Agreement, compensate Executive by payment, at the times and in the manner specified in Section 2.02, of a sum computed at the rate of One Hundred Thousand Dollars (\$100,000) per annum for each full year and proportionate amount for any part year from the date of this Agreement to the date of such termination during which Executive is in the employ of the Corporation with a maximum payment of

One Hundred Thousand Dollars (\$100,000). Such payment shall be conditional upon Executive's compliance with all the terms and conditions of this Agreement.

- 2.02 The aggregate compensation payable under Section 2.01 shall be paid in equal consecutive monthly installments commencing with the first month in which Executive is no longer in the employ of the Corporation and continuing for a number of months equal to the number of months which have elapsed from the date of this Agreement to the commencement date of such payments, up to a maximum of seventy-two (72) months.
- 2.03 If Executive dies while receiving payments in accordance with the provisions of Section 2.02, any installments payable in accordance with the provisions of Section 2.02 less any amounts previously paid Executive in accordance therewith, shall be paid to the Executor of the Will or the Administrator of the Estate of Executive.
- 2.04 It is understood that none of the payments made in accordance with this Agreement shall be considered for purposes of determining benefits under the Interpublic Pension Plan, nor shall such sums be entitled to credits equivalent to interest under the Plan for Credits Equivalent to Interest on Balances of Deferred Compensation Owing under Employment Agreements adopted effective as of January 1, 1974 by Interpublic.

ARTICLE III

# Non-solicitation of Clients or Employees

3.01 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twelve months either (a) solicit any employee of the Corporation to leave such employ to enter the employ of Executive or of any corporation or enterprise with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the advertising, public relations, sales promotion or market research business of any advertiser which is a client of the Corporation at the time of such termination.

ARTICLE IV

Assignment

4.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally, nor may this Agreement be amended to increase the amount of any benefits that are payable pursuant to this Agreement or to accelerate the payment of any such benefits.

ARTICLE V

# Contractual Nature of Obligation

5.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement. Executive's rights with respect to any benefit to which Executive has become entitled under this Agreement, but which Executive has not yet received, shall be solely the rights of a general unsecured creditor of the Corporation.

ARTICLE VI

# Applicable Law

6.01 This Agreement shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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C. KENT KROEBER

/s/ BRUCE NELSON

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BRUCE NELSON

## SUPPLEMENTAL AGREEMENT

SUPPLEMENTAL AGREEMENT made as of September 1, 2000 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic"), and BRUCE NELSON (hereinafter referred to as "Executive").

# W I T N E S S E T H:

WHEREAS, Interpublic and Executive are parties to an Executive Special Benefit Agreement made as of January 1, 1986 (hereinafter referred to as the "Agreement"); and

WHEREAS, Interpublic and Executive desire to amend the Agreement;

NOW, THEREFORE, in consideration of the mutual promises herein and in the Agreement set forth, the parties hereto, intending to be legally bound, agree as follows:

- 1. Section 1.03 of the Agreement is hereby amended, effective as of September 1, 2000, so as to delete "survivor income payments of One Hundred and Fifty Thousand Dollars (\$150,000) per annum for fifteen years following Executive's death, such payments to be made on January 15 of each of the fifteen years beginning with the year following the year in which Executive dies" and substitute, "survivor income payments of Two Hundred and Eighty Thousand Dollars (\$280,000) per annum for fifteen years in monthly installments beginning with the 15th of the calendar month following Executive's death and in equal monthly installments".
- 2. Section 1.04 of the Agreement is hereby amended, effective as of September 1, 2000 so as to delete "per annum for fifteen years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments" and substitute, "per annum for fifteen years in monthly installments beginning with the 15th of the calendar month following Executive's last day of employment and in equal monthly installments".
- 3. Section 1.05 of the Agreement is hereby amended, effective as of September 1, 2000 so as to delete "Executive's forty-ninth birthday", and substitute "Executive's fiftieth birthday but prior to Executive's sixtieth birthday" and add "Executive shall receive certain supplementary retirement benefits at the following rates. Increased benefit amounts apply if Executive remains employed at least until age 55".

Last Day of Employment	Annual Rate
On or after 49th birthday but prior to 50th birthday	\$150,000
On or after 50th birthday but prior to 51st birthday	\$156,000
On or after 51st birthday but prior to 52nd birthday	\$162,000
On or after 52nd birthday but prior to 53rd birthday	\$168,000
On or after 53rd birthday but prior to 54th birthday	\$174,000
On or after 54th birthday but prior to 55th birthday	\$180,000
On or after 55th birthday but prior to 56th birthday	\$219,280
On or after 56th birthday but prior to 57th birthday	\$232,960
On or after 57th birthday but prior to 58th birthday	\$246,640
On or after 58th birthday but prior to 59th birthday	\$260,320
On or after 59th birthday but prior to 60th birthday	\$270,160

4. Section 2.01 of the Agreement is hereby amended, effective as of September 1, 2000 so as to delete "If Executive shall, for any reason other than death, cease to be employed by the Corporation on a date prior to November 3,

1995, the Corporation shall, in lieu of any payment pursuant to Article I of this Agreement, compensate Executive by payment, at the times and in the manner specified in Section 2.02, of a sum computed at the rate of Fifty Thousand Dollars (\$50,000)" and substitute "If Executive leaves the employ of the Corporation for any reason other than death, he will be paid, the vested benefit".

5. This Supplemental Agreement shall be governed by the laws of the State of New York.

 $\ensuremath{\mathtt{Except}}$  as hereinabove amended, the Agreement shall continue in full force and effect.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By: /s/ C. KENT KROEBER

C. KENT KROEBER

## EMPLOYMENT AGREEMENT

AGREEMENT made as of January 1, 2001 by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a Delaware corporation ("Interpublic" or the "Corporation"), and FRANK B. LOWE ("Executive").

In consideration of the mutual promises set forth herein the parties hereto agree as follows:

ARTICLE I

# Term of Employment

1.01 Subject to the provisions of Article VII and Article VIII, and upon the terms and subject to the conditions set forth herein, the Corporation will employ Executive for the period beginning January 1, 2001 ("Commencement Date") and ending on December 31, 2005. (The period during which Executive is employed hereunder is referred to herein as the "term of employment.") Executive will serve the Corporation during the term of employment.

ARTICLE II

Duties

- 2.01 During the term of employment, Executive will:
- (i) Serve as Chairman and Chief Executive Officer of The Lowe Group, Lowe Lintas Worldwide, and Octagon Worldwide, wholly-owned subsidiaries of Interpublic ("Lowe").
- (ii) Use his best efforts to promote the interests of the Corporation and Lowe and devote his full business time and efforts to their business and affairs;
- (iii) Perform such duties as the Corporation may from time to time assign to him; (iv) Serve in such other offices of the Corporation and/or Lowe as he may be elected or appointed to;
- (v) No significant change in Executive's status or his nature or scope of his duties shall be effected without his consent; and
- (vi) Be proposed as a member of the Corporation's Board of Directors.

ARTICLE III

## Regular Compensation

3.01 The Corporation will compensate Executive for the duties performed by him hereunder, by payment of a base salary at the rate of One Million United States Dollars (\$1,000,000) per annum, payable in equal installments, which the Corporation shall pay at semi-monthly intervals, subject to customary withholding for federal, state and local taxes. In addition, the Corporation will make a payment of Two Hundred Thousand United States Dollars (\$200,000) per year pursuant to an Executive Special Benefit Agreement to be entered into between the Executive and Interpublic. In addition, the Executive Severance Agreement, dated January 1, 1998 between the Executive and the

Corporation ("ESA") will remain in full force and effect during the term of employment.

3.02 The Corporation may at any time increase the compensation paid to Executive under this Article III if the Corporation in its sole discretion shall deem it advisable so to do in order to compensate him fairly for services rendered to the Corporation.

ARTICLE IV

Bonuses

- 4.01 Executive will be eligible during the term of employment to participate in the Management Incentive Compensation Plan ("MICP"), in accordance with the terms and conditions of the Plan established from time to time, and appropriate for an executive holding such a position.
- 4.02 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Compensation Committee of its Board of Directors ("Committee") grant Executive an additional award for the 2000-2002 performance period under Interpublic's Long Term Performance Incentive Plan ("LTPIP") equal to Two Thousand (2,000) performance units tied to the cumulative compound profit growth of Lowe Lintas and options under Interpublic's Stock Incentive Plan to purchase Twenty Thousand (20,000) shares of Interpublic common stock which may not be exercised in any part prior to the end of the performance period and thereafter shall be exercisable in whole or in part.
- 4.03 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Committee grant Executive an award for the 2001-2004 performance period under the LTPIP equal to Eleven Thousand (11,000) performance units tied to the cumulative compound profit growth of Lowe Lintas and Three Thousand (3,000) units tied to his cumulative compound project growth of Octagon and options under Interpublic's Stock Incentive Plan to purchase Sixty-Five Thousand (65,000) shares of Interpublic common stock which may not be exercised in any part prior to the end of the performance period and thereafter shall be exercisable in whole or in part.
- 4.04 Executive has previously been granted an award under Interpublic's 1999-2002 LTPIP equal to Three Thousand (3,000) units tied to the cumulative compound profit growth of Octagon 2000.

ARTICLE V

## Interpublic Stock

- 5.01 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Compensation Committee of its Board of Directors ("Committee") grant to Executive One Hundred Thirty-Five Thousand (135,000) shares of Interpublic Common Stock which will be subject to a four year vesting restriction.
- 5.02 As soon as administratively feasible after full execution of this Agreement, Interpublic will use its best efforts to have the Committee grant to Executive options to purchase One Hundred Fifty Thousand (150,000) shares of Interpublic Common Stock, which will be subject to all the terms and conditions of the Interpublic Stock Incentive Plan. Forty percent (40%) of the options will be exercisable after the third anniversary of the date of grant, thirty percent (30%) will be exercisable after the fourth anniversary and thirty percent (30%) will be exercisable after the fifth anniversary of the date of grant through the tenth anniversary of the date of grant.

#### ARTICLE VI

# Other Employment Benefits

- 6.01 Executive shall be eligible to participate in such other employee benefits as are available from time to time to other key management executives of Interpublic in accordance with the then-current terms and conditions established by Interpublic for eligibility and employee contributions required for participation in such benefits opportunities.
- 6.02 Executive shall be entitled to an automobile allowance of Ten Thousand Dollars (\$10,000) per annum.
- 6.03 Executive shall remain a member of the Interpublic Development Council.

ARTICLE VII

Termination

- 7.01 The Corporation may terminate the employment of Executive hereunder:
  - (i) By giving Executive notice in writing at any time specifying a termination date not less than twelve (12) months after the date on which such notice is given, in which event Executive's employment hereunder shall terminate on the date specified in such notice, or
  - (ii) By giving Executive notice in writing at any time specifying a termination date less than twelve (12) months after the date on which such notice is given. In this event Executive's employment hereunder shall terminate on the date specified in such notice and the Corporation shall thereafter pay him a sum equal to the amount by which twelve (12) months salary at his then current rate exceeds the salary paid to him for the period from the date on which such notice is given to the termination date specified in such notice. Such payment shall be made during the period immediately following the termination date specified in such notice, in successive equal monthly installments each of which shall be equal to one (1) month's salary at the rate in effect at the time of such termination, with any residue in respect of a period less than one (1) month to be paid together with the last installment.

During the termination period provided in subsection (i), or in the case of a termination under subsection (ii) providing for a termination period of less than twelve (12) months, for a period of twelve (12) months after the termination notice, Executive will be entitled to receive all employee benefits accorded to him prior to termination which are made available to employees generally; provided, that such benefits shall cease upon such date that Executive accepts employment with another employer offering similar benefits. In addition, in the event of a termination pursuant to subsection (i) or (ii), Executive will be entitled to a pro-rata portion of his LTPIP entitlements, restricted stock grants and stock option grants. Such pro-ration shall be in accordance with Interpublic's standard policies and practices in such cases.

7.02 Notwithstanding the provisions of Section 7.01, during the period of notice of termination, Executive will use reasonable, good faith efforts to obtain other employment reasonably comparable to his employment under this Agreement. Upon obtaining other employment (including work as a consultant, independent contractor or establishing his own business), Executive will promptly notify the Corporation, and (a) in the event that Executive's salary and other non-contingent compensation ("new compensation") payable to Executive in connection with his new employment shall equal or exceed the salary portion

of the amount payable by the Corporation under Section 7.01, the Corporation shall be relieved of any obligation to make payments under Section 7.01, or (b) in the event Executive's new compensation shall be less than the salary portion of payments to be made under Section 7.01, the Corporation will pay Executive the difference between such payments and the new compensation.

- 7.03 Executive may at any time give notice in writing to the Corporation specifying a termination date not less than twelve (12) months after the date on which such notice is given, in which event his employment hereunder shall terminate on the date specified in such notice, and Executive shall receive his salary until the termination date.
- 7.04 Notwithstanding the provisions of Section 7.01, the Corporation may terminate the employment of Executive hereunder, at any time after the Commencement Date, for Cause. For purposes of this Agreement, "Cause" means the following:
  - (i) Any material breach by Executive of any provision of this Agreement (including without limitation Sections 8.01 and 8.02 hereof) upon notice of same by the Corporation which breach, if capable of being cured, has not been cured within fifteen (15) days after such notice (it being understood and agreed that a breach of Section 8.01 or 8.02 hereof, among others, shall be deemed not capable of being cured):
  - (ii) Executive's absence from duty for a period of time exceeding fifteen (15) consecutive business days or twenty (20) out of any thirty (30) consecutive business days (other than on account of permitted vacation or as permitted for illness, disability or authorized leave in accordance with Interpublic's policies and procedures) without the consent of the Board of Directors of the Corporation;
  - (iii) The acceptance by Executive, prior to the effective date of Executive's voluntary resignation from employment with the Corporation, of a position with another employer, without the consent of the Board of Directors;
  - (iv) Misappropriation by Executive of funds or property of the Corporation or any attempt by Executive to secure any personal profit related to the business of the Corporation (other than as permitted by this Agreement) and not fairly disclosed to and approved by the Board of Directors;
  - (v) Fraud, dishonesty, disloyalty, gross negligence or willful misconduct on the part of Executive in the performance of his duties as an employee of the Corporation;
    - (vi) A felony conviction of Executive; or
  - (vii) Executive's engaging, during the term of employment, in activities which are prohibited by state and/or federal laws prohibiting discrimination based on age, sex, race, religion or national origin, or engaging in conduct which is constituted as sexual harassment.

Upon a termination for Cause, the Corporation shall pay Executive his salary through the date of termination of employment, and Executive shall not be entitled to any Special Bonus or Performance Bonus with respect to the year of termination, or to any other payments hereunder.

7.05 If Executive dies before December 31, 2005, his employment hereunder shall terminate on the date of his death.

#### ARTICLE VIII

## Covenants

- 8.01 While Executive is employed hereunder by the Corporation he shall not, without the prior written consent of the Corporation, which will not be unreasonably withheld, engage, directly or indirectly, in any other trade, business or employment, or have any interest, direct or indirect, in any other business, firm or corporation; provided, however, that he may continue to own or may hereafter acquire any securities of any class of any publicly-owned company as well as investments in other entities that are held for investment purposes only provided that such entities are not in competition with the Corporation and that investment in such entities does not create a conflict of interest on his part of Executive.
- 8.02 Executive shall treat as confidential and keep secret the affairs of the Corporation and shall not at any time during the term of employment or thereafter, without the prior written consent of the Corporation, divulge, furnish or make known or accessible to, or use for the benefit of, anyone other than the Corporation and its subsidiaries and affiliates any information of a confidential nature relating in any way to the business of the Corporation or its subsidiaries or affiliates or their clients and obtained by him in the course of his employment hereunder.
- 8.03 All records, papers and documents kept or made by Executive relating to the business of the Corporation or its subsidiaries or affiliates or their clients shall be and remain the property of the Corporation.
- 8.04 All articles invented by Executive, processes discovered by him, trademarks, designs, advertising copy and art work, display and promotion materials and, in general, everything of value conceived or created by him pertaining to the business of the Corporation or any of its subsidiaries or affiliates during the term of employment, and any and all rights of every nature whatever thereto and which are not in the public domain, shall immediately become the property of the Corporation, and Executive will assign, transfer and deliver all patents, copyrights, royalties, designs and copy, and any and all interests and rights whatever thereto and thereunder to the Corporation.
- 8.05 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of two (2) years from such termination, (a) solicit any employee of the Corporation, Interpublic or any affiliated company of Interpublic to leave such employ to enter the employ of Executive or of any person, firm or corporation with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the event marketing, public relations, advertising, sales promotion or market research business of any person or entity which is a client of the Corporation at the time of termination of employment.
- 8.06 If at the time of enforcement of any provision of this Agreement, a court shall hold that the duration, scope or area restriction of any provision hereof is unreasonable under circumstances now or then existing, the parties hereto agree that the maximum duration, scope or area reasonable under the circumstances shall be substituted by the court for the stated duration, scope or area.
- 8.07 Executive acknowledges that a remedy at law for any breach or attempted breach of Article VIII of this Agreement will be inadequate, and agrees that the Corporation shall be entitled to specific performance and injunctive and other equitable relief in the case of any such breach or attempted breach.
- 8.08 Executive represents and warrants that neither the execution and delivery of this Employment Agreement nor the performance of Executive's services hereunder will conflict with, or result in a breach of, any agreement to which Executive is a party or by which he may be bound or affected, in

particular the terms of any employment agreement to which Executive may be a party. Executive further represents and warrants that he has full right, power and authority to enter into and carry out the provisions of this Employment Agreement.

ARTICLE IX

#### Arbitration

9.01 Any controversy or claim arising out of or relating to this Agreement, or the breach thereof, including claims involving alleged legally protected rights, such as claims for age discrimination in violation of the Age Discrimination in Employment Act of 1967, as amended, Title VII of the Civil Rights Act, as amended, and all other federal and state law claims for defamation, breach of contract, wrongful termination and any other claim arising because of Executive's employment, termination of employment or otherwise, shall be settled by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association and Section 12.01 hereof, and judgement upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The arbitration shall take place in any of the cities where Executive customarily renders services to the Corporation. The prevailing party in any such arbitration shall be entitled to receive attorney's fees and costs.

ARTICLE X

Assignment

10.01 This Agreement shall be binding upon and enure to the benefit of the successors and assigns of the Corporation. Neither this Agreement nor any rights hereunder shall be assignable by Executive and any such purported assignment by him shall be void.

ARTICLE XI

## Agreement Entire

11.01 This Agreement (and the ESA) constitutes the entire understanding between the Corporation and Executive concerning his employment by the Corporation or any of its parents, affiliates or subsidiaries and supersedes any and all previous agreements between Executive and the Corporation or any of its parents, affiliates or subsidiaries concerning such employment, and/or any compensation or bonuses. Each party hereto shall pay its own costs and expenses (including legal fees) incurred in connection with the preparation, negotiation and execution of this Agreement. This Agreement may not be changed orally.

ARTICLE XII

# Applicable Law

12.01 The Agreement shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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Name: C. KENT KROEBER

Title: Senior Vice President, Human

Resources

/s/ FRANK B. LOWE

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FRANK B. LOWE

## SUPPLEMENTAL AGREEMENT

SUPPLEMENTAL AGREEMENT made as of January 2, 2001 between THE INTERPUBLIC GROUP OF COMPANIES, INC., a Delaware corporation ("Interpublic") and FRANK B. LOWE ("Executive").

W I T N E S S E T H:

WHEREAS, Interpublic and Executive are parties to an Employment Agreement made as of January 1, 2001 (hereinafter referred to as the "Agreement"); and

WHEREAS, Interpublic and Executive desire to amend the Agreement;

NOW, THEREFORE, in consideration of the mutual promises herein and in the Agreement set forth, the parties hereto, intending to be legally bound, agree as follows:

1. Paragraph 2.01(v) of the Agreement is hereby deleted in its entirety, effective as of the date hereof, and substituting therefor: "Both parties agree and understand that certain changes are being considered to the organization which may involve modifications to Executive's titles and responsibilities. If any of Executive's current titles and/or responsibilities are changed by the Corporation in any material way without Executive's consent, Executive's exclusive remedy shall be, at his option, to terminate this Agreement upon written notice to the Corporation within thirty (30) days of such change in title and/or responsibilities. In such event, the Executive shall be entitled to receive severance in accordance with the provisions of Section 7.03 from the date of such notice of termination."

Except as hereinabove amended, the Agreement shall continue in full force and effect.

This Supplemental Agreement shall be governed by the laws of the State of New York, applicable to contracts made and fully to be performed therein.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

ву	/s/	c.	KEN	ΙT	KROE	BER				
	c.	K	ENT	KF	OEBER	2				

/s/ FRANK B. LOWE
-----FRANK B. LOWE

# EXECUTIVE SPECIAL BENEFIT AGREEMENT

AGREEMENT made as of January 15, 2001, by and between THE INTERPUBLIC GROUP OF COMPANIES, INC., a corporation of the State of Delaware (hereinafter referred to as "Interpublic") and FRANK LOWE (hereinafter referred to as "Executive").

WITNESSETH:

WHEREAS, Executive is in the employ of Interpublic and/or one or more of its subsidiaries (Interpublic and its subsidiaries being hereinafter referred to collectively as the "Corporation"); and

WHEREAS, Interpublic and Executive desire to enter into an Executive Special Benefit Agreement which shall be supplementary to any employment agreement or arrangement which Executive now or hereinafter may have with respect to Executive's employment by Interpublic or any of its subsidiaries;

NOW, THEREFORE, in consideration of the mutual promises herein set forth, the parties hereto, intending to be legally bound, agree as follows:

## ARTICLE I

# Death and Special Retirement Benefits

- 1.01 For purposes of this Agreement the "Accrual Term" shall mean the period of seventy-two (72) months beginning on the date of this Agreement and ending on the day preceding the sixth anniversary hereof or on such earlier date on which Executive shall cease to be in the employ of the Corporation.
- 1.02 The Corporation shall provide Executive with the following benefits contingent upon Executive's compliance with all the terms and conditions of this Agreement and Executive's satisfactory completion of a physical examination in connection with an insurance policy on the life of Executive which Interpublic or its assignee (other than Executive) proposes to obtain and own.
- 1.03 If, during the Accrual Term or thereafter during a period of employment by the Corporation which is continuous from the date of this Agreement, Executive shall die while in the employ of the Corporation, the Corporation shall pay to such beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 (or in the absence of such designation, shall pay to the Executor of the Will or the Administrator of the Estate of Executive) survivor income payments of One Hundred Eighty One Thousand Four Hundred and Ninety Five Dollars (\$181,495) per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's death, and in equal monthly installment thereafter.
- 1.04 If, after a continuous period of employment from the date of this Agreement, Executive shall retire from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's sixty-fourth birthday, the Corporation shall pay to Executive special retirement benefits at the rate of One Hundred Eighty One Thousand Four Hundred and Ninety Five Dollars (\$181,495) per annum for fifteen (15) years in monthly installments beginning with the 15th of the calendar month following Executive's last day of employment, and in equal monthly installments thereafter.

1.05 If, after a continuous period of employment from the date of this Agreement, Executive shall retire, resign, or be terminated from the employ of the Corporation so that the first day on which Executive is no longer in the employ of the Corporation occurs on or after Executive's sixtieth birthday but prior to Executive's sixty-fourth birthday, the Corporation shall pay to Executive special retirement benefits at the annual rates set forth below for fifteen years beginning with the calendar month following Executive's last day of employment, such payments to be made in equal monthly installments:

Last Day of Employment	Annual Rate
On or after 60th birthday but prior to 61st birthday	\$80,648
On or after 61st birthday but prior to 62nd birthday	\$100,016
On or after 62nd birthday but prior to 63rd birthday	\$127,443
On or after 63rd birthday but prior to 64th birthday	\$154,606

- 1.06 If, following such termination of employment, Executive shall die before payment of all of the installments provided for in Section 1.04 or Section 1.05, any remaining installments shall be paid to such beneficiary or beneficiary or beneficiaries as Executive shall have designated pursuant to Section 1.07 or, in the absence of such designation, to the Executor of the Will of the Administrator of the Estate of Executive.
- 1.07 For purposes of Sections 1.03 and 1.04 and 1.05, or any of them, Executive may at any time designate a beneficiary or beneficiaries by filing with the chief personnel officer of Interpublic a Beneficiary Designation Form provided by such officer. Executive may at any time, by filing a new Beneficiary Designation Form, revoke or change any prior designation of beneficiary.
- 1.08 If Executive shall die while in the employ of the Corporation, no sum shall be payable pursuant to Sections 1.04, 1.05, 1.06.
- 1.09 In connection with the life insurance policy referred to in Section 1.02, Interpublic has relied on written representations made by Executive concerning Executive's age and the state of Executive's health. If said representations are untrue in any material respect, whether directly or by omission, and if the Corporation is damaged by any such untrue representations, no sum shall be payable pursuant to Sections 1.03, 1.04, 1.05, 1.06
- 1.10 It is expressly agreed that Interpublic or its assignee (other than Executive) shall at all times be the sole and complete owner and beneficiary of the life insurance policy referred to in Sections 1.02 and 1.09, shall have the unrestricted right to use all amounts and exercise all options and privileges thereunder without the knowledge or consent of Executive or Executive's designated beneficiary or any other person and that neither Executive nor Executive's designated beneficiary nor any other person shall have any right, title or interest, legal or equitable, whatsoever in or to such policy.
- 1.11 It is expressly agreed that if Executive should become permanently disabled at any time prior to the end of the Accrual Term, the Corporation shall provide Executive with a maximum benefit payment of Five Hundred Thousand Dollars (\$500,000) per year for a period of fifteen (15) years. The term "Permanent Disability" shall mean a determination that Executive is permanently unable to perform the ordinary responsibilities of his position following an absence from work of sixty (60) consecutive days as a result of illness, injury or incapacity. The determination of Disability shall be subject to verification by the Corporation. The foregoing disability payment incorporates all amounts to which Executive is entitled under the ESBA Agreements between the Executive and the Corporation dated January 1, 1991 and January 1, 1996. 1.12 It is agreed upon that should Executive become Disabled as defined above, the Corporation has the right to appoint a Doctor to examine Executive for purposes in verifying Executive's disability.

#### ARTICLE II

# Non-solicitation of Clients or Employees

2.01 Following the termination of Executive's employment hereunder for any reason, Executive shall not for a period of twelve months either (a) solicit any employee of the Corporation to leave such employ to enter the employ of Executive or of any corporation or enterprise with which Executive is then associated or (b) solicit or handle on Executive's own behalf or on behalf of any other person, firm or corporation, the advertising, public relations, sales promotion or market research business of any advertiser which is a client of the Corporation at the time of such termination.

ARTICLE III

Assignment

3.01 This Agreement shall be binding upon and inure to the benefit of the successors and assigns of Interpublic. Neither this Agreement nor any rights hereunder shall be subject in any matter to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge by Executive, and any such attempted action by Executive shall be void. This Agreement may not be changed orally, nor may this Agreement be amended to increase the amount of any benefits that are payable pursuant to this Agreement or to accelerate the payment of any such benefits.

ARTICLE IV

# Contractual Nature of Obligation

4.01 The liabilities of the Corporation to Executive pursuant to this Agreement shall be those of a debtor pursuant to such contractual obligations as are created by the Agreement. Executive's rights with respect to any benefit to which Executive has become entitled under this Agreement, but which Executive has not yet received, shall be solely the rights of a general unsecured creditor of the Corporation.

ARTICLE V

Applicable Law

5.01 This Agreement shall be governed by and construed in accordance with the laws of the State of New York.

THE INTERPUBLIC GROUP OF COMPANIES, INC.

By /s/ C. KENT KROEBER

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Name: C. KENT KROEBER

Title: Senior Vice President, Human Resources

/s/ FRANK LOWE

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FRANK LOWE

## THE INTERPUBLIC GROUP OF COMPANIES, INC. COMPUTATION OF EARNINGS PER SHARE (Dollars in Thousands Except Per Share Data) Year Ended December 31

	2000	1999	1998	1997	1996
BASIC:					
Net income Weighted average number of	\$358,658	\$331,287	\$339,907	\$224,184	\$228,914
common shares outstanding	303,191,966	297,992,048	294,755,783	283,795,670	284,219,045
Net income per share - Basic	\$1.18	\$1.11	\$1.15	\$ .79	\$ .81
DILUTED:					
Net income  After tax interest savings on assumed conversion of	\$358,658	\$331,287	\$339,907	\$224,184	\$228,914
<pre>subordinated debentures(1)(2) Add: Dividends paid net of   related income tax applicable</pre>				5,929	6,410
to the Restricted Stock Plan	666	631	541	447	384
Net income, as adjusted		\$331,918			
Weighted average number of					
common shares outstanding Assumed conversion of	303,191,966	297,992,048	294,755,783	283,795,670	284,219,045
subordinated debentures(1)(2)				8 - 020 - 582	8,933,004
Weighted average number of incremental shares in connection with assumed	6 110 212	7,310,725	6 924 013		
Weighted average number of incremental shares in connection with the	0,110,212	7,310,723	0,324,013	0,308,230	1,130,710
Restricted Stock Plan	3,350,631	3,536,805	3,453,838	3,277,294	3,211,128
Total		308,839,578			
Diluted earnings per share data: Net income per share - diluted				\$ .76	

All share data for prior periods have been adjusted the two-for-one stock split effective July 15, 1999.

<sup>(1)</sup> The computation of diluted EPS for 2000, 1999 and 1998 excludes the assumed conversion of the 1.87% and 1.80% Convertible Subordinated Notes due 2006 and 2004, respectively, because they were antidilutive.

<sup>(2)</sup> The computation of diluted EPS for 1997 and 1996 excludes the assumed conversion of the 1.80% Convertible Subordinated Notes due 2004 because they were antidilutive.

## THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

During 2000, The Interpublic Group of Companies, Inc. (the "Company") acquired several companies in transactions accounted for as poolings of interests. The Company acquired NFO Worldwide, Inc. ("NFO") in April 2000 and Deutsch, Inc. and its affiliate companies ("Deutsch") in November 2000. The results of NFO, Deutsch and other acquisitions, all of which have been accounted for as poolings of interests, have been included in the Company's financial statements for all prior periods. The following discussion relates to the combined results of the Company after giving effect to all of the pooled companies.

For the purposes of the following discussion, the restructuring and other merger related costs (in 2000 and 1999) and the Deutsch transaction costs (in 2000) will be referred to, collectively, as "non-recurring items". The non-recurring items are described in a subsequent section of this discussion. All amounts discussed below are as reported unless otherwise noted.

#### RESULTS OF OPERATIONS

The Company reported net income of \$358.7 million or \$1.15 diluted earnings per share for the year ended December 31, 2000. Excluding the impact of non-recurring items in all years, net income would have been \$473.2 million or \$1.51 diluted earnings per share, compared to \$382.7 million or \$1.24 diluted earnings per share for the year ended December 31, 1999 and \$339.9 million or \$1.12 diluted earnings per share for the year ended December 31, 1998.

The following table sets forth net income and earnings per share as reported and before non-recurring items:

(Dollars in thousands, except per share amounts)

		2000		1999 		1998 
Net income as reported	\$	358,658	\$	331,287	\$	339,907
Earnings per share						
Basic Diluted	\$ \$	1.18 1.15	\$ \$	1.11 1.07	\$ \$	1.15 1.12
Net income before non-recurring items	\$	473,185	\$	382,724	\$	339,907
Earnings per share						
Basic Diluted	\$ \$	1.56 1.51	\$ \$	1.28 1.24	\$ \$	1.15 1.12

#### Revenue

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Worldwide revenue for 2000 was \$5.6 billion, an increase of \$648 million or 13.0% over 1999. Domestic revenue, which represented 54.6% of worldwide revenue in 2000, increased \$514 million or 20.1% over 1999. International revenue, which represented 45.4% of worldwide revenue in 2000, increased \$134 million or 5.6% over 1999. International revenue would have increased 15% excluding the effect of the strengthening of the U.S. dollar against major currencies. The increase in worldwide revenue is a result of both growth from new business gains and

growth from acquisitions. Exclusive of acquisitions, worldwide revenue on a constant dollar basis increased 13.0% over 1999.

Revenue from specialized marketing and communication services, which include media buying, market research, relationship (direct) marketing, public relations, sports and event marketing, healthcare marketing and e-consultancy and services, comprised approximately 47% of total worldwide revenue in 2000, compared to 44% in 1999.

Worldwide revenue for 1999 was \$5.0 billion, an increase of \$759 million or 18.0% over 1998. Domestic revenue, which represented 51.4% of worldwide revenue, increased \$401 million or 18.6% over 1998. International revenue, which represented 48.6% of worldwide revenue in 1999, increased \$358 million or 17.4% over 1998. International revenue would have increased 22% excluding the effect of the strengthening of the U.S. dollar against major currencies.

#### Operating Expenses

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Worldwide operating expenses for 2000, excluding non-recurring items, were \$4.8 billion, an increase of 11.0% over 1999. Operating expenses outside the United States increased 3.7%, while domestic operating expenses increased 18.3%. These increases were commensurate with the increases in revenue. Worldwide operating expenses for 1999, excluding non-recurring items, were \$4.3 billion, an increase of 18.4% over 1998, comprised of a 16.7% increase in international expenses and a 20.0% increase in domestic expenses.

Significant portions of the Company's expenses relate to employee compensation and various employee incentive and benefit programs. The employee incentive programs are based primarily upon operating results. Salaries and related expenses were \$3.1 billion in 2000 or 55.5% of revenue as compared to \$2.7 billion in 1999 or 55.2% of revenue and \$2.3 billion in 1998 or 55.4% of revenue. The year over year dollar increase is a result of growth from acquisitions and new business gains.

Office and general expenses were \$1.6 billion in 2000, \$1.5 billion in 1999, and \$1.2 billion in 1998. The year over year increase is a result of the continued growth of the Company.

In the fourth quarter of 1999, NFO recorded special charges of \$22 million as a result of the difficult competitive environment due to client consolidation in the financial services industry. Approximately \$16 million of the special charges were related to the write-off of intangible assets which were deemed permanently impaired.

#### Income from Operations

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Income from operations for 2000 was \$672.7 million. Excluding non-recurring items, income from operations for 2000 was \$833.5 million, an increase of \$170.8 million or 25.8% over 1999. Exclusive of acquisitions, foreign exchange fluctuations and amortization of intangible assets, income from operations increased 25% for 2000 compared to 1999.

Income from operations for 1999 was \$578.5 million. Excluding non-recurring items, income from operations for 1999 was \$662.7 million compared to \$572.6 million in 1998, an increase of 15.7%. The increase is a result of growth from acquisitions and new business gains.

## Restructuring and Other Merger Related Costs

During 2000, the Company recorded pre-tax restructuring and other merger related costs of \$116.1 million (\$72.9 million net of tax). Of the total pre-tax restructuring and other merger-related costs, cash charges represented \$84 million. The key components of the charge were the costs associated with the restructuring of Lowe Lintas & Partners Worldwide. The remaining costs relate principally to transaction and other merger related costs arising from the acquisition of NFO.

In October 1999, the Company announced the merger of two of its advertising networks. The networks affected, Lowe & Partners Worldwide and Ammirati Puris Lintas were combined to form a new agency network called Lowe Lintas & Partners Worldwide. The merger involved the consolidation of operations in Lowe Lintas agencies in approximately 24 cities in 22 countries around the world. As of September 30, 2000, all restructuring activities had been completed.

A summary of the components of the reserve for restructuring and other merger related costs for Lowe Lintas is as follows:

(Dollars in millions)

		Year to Date December 31, 2000							
	Balance at 12/31/99	Expense recognized	Cash Paid 	Asset Write-offs	Reclassifications	Balance at 12/31/00			
Severance and termination costs Fixed asset write-offs Lease termination cost Investment write-offs and other	\$43.6 11.1 3.8 23.4	\$32.0 14.2 21.1 20.5	\$(46.7)  (10.1) (6.4)	\$ (25.3)  (37.5)	\$(17.2)  	\$11.7  14.8			
Total	\$81.9	\$87.8	\$(63.2)	\$(62.8)	\$(17.2)	\$26.5			

The severance and termination costs recorded in 2000 relate to approximately 360 employees who have been terminated or notified that they will be terminated. The remaining severance and termination amounts will be paid in 2001. The employee groups affected include management, administrative, account management, creative and media production personnel, principally in the U.S. and several European countries. Included in severance and termination costs is an amount of \$17.2 million related to non-cash charges for stock options which has been reclassified to additional paid in capital.

The fixed asset write-offs relate largely to the abandonment of leasehold improvements as part of the merger. The amount recognized in 2000 relates to fixed asset write-offs in 4 offices, the largest of which is in the U.K.

Lease termination costs relate to the offices vacated as part of the merger. The lease terminations have been completed, with the cash portion to be paid out over a period of up to five years.

The investment write-offs relate to the loss on sale or closing of certain business units. In 2000, \$12.7 million has been recorded as a result of the decision to sell or abandon 3 businesses located in Asia and Europe. In the aggregate, the businesses being sold or abandoned represent an immaterial portion of the revenue and operations of Lowe Lintas & Partners. The write-off amount was computed based upon the difference between the estimated sales proceeds (if any) and the carrying value of the related assets. These sales or closures were completed in mid 2000.

The Company has begun to benefit from the resulting reduction in employee related costs, compensation, benefits and space occupancy. A significant portion of the savings is being offset by investments in creative talent, technology and other capabilities to support the acceleration of growth in the future.

In addition to the Lowe Lintas restructuring and other merger related costs noted above, additional charges, substantially all of which were cash costs, were recorded through September 30, 2000. These costs relate principally to the non-recurring transaction and other merger related costs arising from the acquisition of NFO.

#### Deutsch Transaction Costs

In connection with the acquisition of Deutsch, the Company recognized a charge related to one-time transaction costs of \$44.7 million (\$41.6 million net of tax) . The principal component of this amount related to the expense associated with various equity participation agreements with certain members of management. These agreements provided for participants to receive a portion of the proceeds in the event of the sale or merger of Deutsch.

#### Interest Expense

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Interest expense was \$109 million in 2000, \$81 million in 1999 and \$64 million in 1998. The increase in 2000 was attributable to higher debt levels and higher interest rates in 2000.

#### Other Income, Net

Other income, net primarily consists of interest income, investment income and net gains from equity investments. Net equity gains were \$40 million, \$49 million and \$44 million in 2000, 1999, and 1998, respectively.

#### Other Items

Income applicable to minority interests increased by \$5.8 million in 2000 and by \$5.5 million in 1999. The 2000 and 1999 increases were primarily due to the strong performance of companies that were not wholly owned, as well as the acquisition of additional such entities during 2000 and 1999.

The Company's effective income tax rate was 41.5% in 2000, 40.6% in 1999 and 40.5% in 1998 (39.0%, 40.4% and 40.5% excluding non-recurring items).

As described in Note 4, prior to its acquisition by the Company, Deutsch had elected to be treated as an "S" Corporation and accordingly, its income tax expense was lower than it would have been had Deutsch been treated as a "C" Corporation. Deutsch became a "C" Corporation upon its acquisition by the Company. Assuming Deutsch had been a "C" Corporation since 1997, the effective tax rate, on a pro forma basis excluding non-recurring items, would have been 40.4%, 41.4% and 40.9% for 2000, 1999 and 1998, respectively.

#### Cash Based Earnings

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Management believes that cash based earnings are a relevant measure of financial performance as it illustrates the Company's performance and ability to support growth. The Company defines cash based earnings as net income excluding non-recurring items, adjusted to exclude amortization of intangible assets, net of tax where applicable. Cash based earnings are not calculated in the same manner by all companies and are intended to supplement, not replace, the other measures calculated in accordance with generally accepted accounting principles.

Cash based earnings for the three years ending December 31, 2000, 1999, and 1998 were as follows:

#### (Amounts in thousands except per share data)

	2000	1999	1998
Net income as reported Non-recurring items, net of tax	\$358,658 114,527	\$331,287 51,437	\$339,907 
Net income, as adjusted Add back amortization	473,185	382,724	339,907
of intangible assets Less related tax effect	112,478 (14,411)	99,326 (13,031)	61,396 (6,146)
Cash based earnings (as defined above)	\$571,252	\$469,019	\$395,157
Per share amounts (diluted)	======== \$1.81	\$1.51	\$1.30

#### LIOUIDITY AND CAPITAL RESOURCES

The Company's financial position remained strong during 2000, with cash and cash equivalents at December 31, 2000, of \$708.3 million. The ratio of current assets to current liabilities was approximately 1 to 1 at December 31, 2000. Working capital at December 31, 2000, was a negative \$80 million, which was \$251.0 million lower than the level at the end of 1999.

Total debt at December 31, 2000 was \$2.0 billion, an increase of \$686 million from December 31, 1999. The increase in debt is primarily attributable to the net effect of payments made for acquisitions and other investments.

On June 27, 2000, the Company entered into a syndicated multi-currency credit agreement under which a total of \$750 million may be borrowed; \$375 million may be borrowed under a 364-day facility and \$375 million under a five-year facility. The facilities bear interest at variable rates based on either LIBOR or a bank's base rates, at the Company's option. As of December 31, 2000, approximately \$174 million had been borrowed under the facilities. The weighted-average interest rate on the borrowings at December 31, 2000 was 6.5%. The proceeds from the syndicated credit agreement were used to refinance borrowings and for general corporate purposes including acquisitions and other investments. Some of the pre-existing borrowing facilities were subsequently terminated.

On October 20, 2000, the Company completed the issuance and sale of \$500 million principal amount of senior unsecured notes due 2005. The notes bear an interest rate of 7.875% per annum. The Company used the net proceeds of approximately \$496 million from the sale of the notes to repay outstanding indebtedness under its credit facilities.

Cash flow from operations and existing credit facilities, and refinancings thereof, have been the primary sources of working capital and management believes that they will continue to be so in the future. Net cash provided by operating activities was \$300 million, \$737 million and \$552 million for the years ended December 31, 2000, 1999, and 1998, respectively. The Company's working capital is used primarily to provide for the operating needs of its subsidiaries, which includes payments for space or time purchased from various media on behalf of clients. The Company's practice is to bill and collect from its clients in sufficient time to pay the amounts due for media on a timely basis. Other uses of working capital include the repurchase of the Company's common stock, payment of cash dividends, capital expenditures and acquisitions.

The Company acquires shares of its stock on an ongoing basis. During 2000, the Company purchased approximately 4.8 million shares of its common stock, compared to 6.5 million shares in 1999. The Company repurchases its stock for the purpose of fulfilling its obligations under various compensation plans.

The Company, excluding pooled entities, paid \$109.1 million (\$.37 per share) in dividends to stockholders in 2000, as compared to \$90.4 million (\$.33 per share) paid during 1999.

The Company's capital expenditures in 2000 were \$202 million compared to \$187 million in 1999 and \$160 million in 1998. The primary purposes of these expenditures were to upgrade computer and telecommunications systems to better serve clients and to modernize offices.

During 2000, the Company paid approximately \$1,582 million in cash and stock for new acquisitions, including a number of specialized marketing and communications services companies to complement its existing agency systems and to optimally position itself in the ever-broadening communications marketplace. This amount includes the value of stock issued for pooled companies.

The Company and its subsidiaries maintain credit facilities in the United States and in countries where they conduct business to manage their future liquidity requirements. The Company's available credit facilities were approximately \$1,300 million, of which \$300 million were utilized at December 31, 2000, and

approximately \$600 million, of which \$100 million were utilized at December 31, 1999.

Return on average stockholders' equity was 18.8% in 2000 and 20.7% in 1999. Excluding non-recurring items, return on average stockholders' equity was 23.5% in 2000 and 23.6% in 1999.

As discussed in Note 12, revenue from international operations was 45.4%, 48.6% and 48.8% of worldwide revenue in 2000, 1999 and 1998, respectively. The Company continuously evaluates and attempts to mitigate its exposure to foreign exchange, economic and political risks. The notional value and fair value of all outstanding forwards and options contracts at the end of the year were not significant.

The Company is not aware of any significant occurrences that could negatively impact its liquidity. However, should such a trend develop, the Company believes that there are sufficient funds available under its existing lines of credit and refinancings thereof, and from internal cash-generating capabilities to meet future needs.

#### OTHER MATTERS

True North Communications, Inc.

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As discussed in Note 15, on March 19, 2001, the Company entered into an agreement to acquire True North Communications, Inc., a global provider of advertising and communication services. The acquisition, which will create an industry leading combination of advertising and marketing services capabilities to offer clients on a global basis, is expected to close mid year.

#### New Accounting Pronouncements

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#### Revenue Recognition

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In December 1999, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements" ("SAB 101"). SAB 101 provides guidance on the recognition, presentation, and disclosure of revenue in financial statements. SAB 101 was adopted by the Company effective January 1, 2000. The adoption of SAB 101 had no significant effect on the Company's operating results or financial position.

## Accounting for Derivatives Instruments and Hedging Activities

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), which had an initial adoption date by the Company of January 1, 2000. In June 1999, the FASB postponed the adoption date of SFAS 133 until January 1, 2001. The Company will adopt the provisions of SFAS 133 effective January 1, 2001 and believes its adoption of SFAS 133 will have no impact on its financial condition or results of operations.

## Equity Based Compensation

In April 2000, the FASB issued Interpretation No. 44, ("FIN 44") Accounting for Certain Transactions Involving Stock Compensation - an interpretation of APB Opinion No. 25. This interpretation, which was effective from July 1, 2000, addressed various issues including the definition of employee for the purpose of applying APB 25, criteria for determining whether a plan qualifies as a non-compensatory plan, the accounting consequence of various modifications to the terms of a previously fixed stock option award and the accounting for an exchange of stock compensation awards in a business combination. The adoption of FIN 44 did not have a material impact on the Company's financial statements.

#### Conversion to the Euro

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On January 1, 1999, certain member countries of the European Union established fixed conversion rates between their existing currencies and the European Union's common currency (the "Euro"). The Company conducts business in member countries. The transition period for the introduction of the Euro will be between January 1, 1999, and June 30, 2002. The Company is addressing the issues involved with the introduction of the Euro. The major important issues facing the Company include: converting information technology systems, reassessing currency risk, negotiating and amending contracts and processing tax and accounting records.

Based upon progress to date, the Company believes that use of the Euro will not have a significant impact on the manner in which it conducts its business affairs and processes its business and accounting records. Accordingly, conversion to the Euro has not, and is not expected to have a material effect on the Company's financial condition or results of operations.

#### Quantitative and Qualitative Disclosures about Market Risk

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The Company's financial market risk arises from fluctuations in interest rates and foreign currencies. Most of the Company's debt obligations are at fixed interest rates. A 10% change in market interest rates would not have a material effect on the Company's pre-tax earnings, cash flows or fair value. At December 31, 2000, the Company had an insignificant amount of foreign currency derivative financial instruments in place. The Company does not hold any financial instrument for trading purposes.

#### Interactive Assets

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The Company maintains a portfolio of marketable securities and other interactive assets. The market value of these investments is subject to market volatility. The volatility, as it relates to the marketable securities, is reflected in unrealized gains and losses recorded in stockholders' equity. Management continually monitors the value of all of its investments to determine whether an "other than temporary" impairment has occurred. To the extent such an impairment occurs, provision would be made in the appropriate period.

#### Cautionary Statement

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This Report on Form 10-K (the "Report"), including Management's Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. These statements are based on current plans, expectations, estimates and projections, and therefore undue reliance should not be placed on them. Forward-looking statements speak only as of the date they are made, and Interpublic undertakes no obligation to update publicly any of them in light of new information, future events or otherwise.

Forward-looking statements involve inherent risks and uncertainties. The Company cautions that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to, those associated with the effect of national and regional economic conditions, the ability of the Company to attract new clients and retain existing clients, the financial success and other developments of the clients of the Company, developments from changes in the regulatory and legal environment for advertising companies around the world, the Company's ability to effectively integrate recent acquisitions and the Company's ability to attract and retain key management personnel.

#### REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Stockholders of The Interpublic Group of Companies, Inc.

In our opinion, based on our audits and the reports of other auditors, the accompanying consolidated balance sheets and the related consolidated statements of income, of cash flows, and of stockholders' equity and comprehensive income present fairly, in all material respects, the financial position of The Interpublic Group of Companies, Inc. and its subsidiaries (the "Company") at December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2000 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of NFO Worldwide, Inc. ("NFO"), a wholly-owned subsidiary, which statements reflect total assets constituting approximately 5% of the related 1999 consolidated financial statement total. Additionally, we did not audit the financial statements of Deutsch, Inc. and Subsidiary and Affiliates ("Deutsch"), a wholly-owned subsidiary, which statements reflect total net loss constituting approximately 2% of the related 2000 consolidated financial statement total and total net income constituting approximately 5% of the related 1999 consolidated financial statement total. Those statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for NFO and Deutsch, is based solely on the reports of the other auditors. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

PricewaterhouseCoopers LLP
New York, New York
February 26, 2001
except for Note 15, which is as of March 19, 2001

#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders of NFO Worldwide, Inc.:

We have audited the accompanying consolidated balance sheet of NFO Worldwide, Inc. (a Delaware corporation) and subsidiaries as of December 31, 1999, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the years in the two-year period ended December 31, 1999. These financial statements (not presented separately herein) are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NFO Worldwide, Inc. and subsidiaries as of December 31, 1999, and the results of their operations and their cash flows for each of the years in the two-year period ended December 31, 1999, in conformity with accounting principles generally accepted in the United States.

Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The schedule referred to in Item 14 (not separately presented herein) is presented for the purpose of complying with the Securities and Exchange Commission's rules and is not part of the consolidated financial statements. This schedule has been subjected to the auditing procedures applied in our audits of the consolidated financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the consolidated financial statements taken as a whole.

Arthur Andersen LLP New York, New York, February 25, 2000

## Report of Independent Public Accountants

To the Stockholder

Deutsch, Inc. and Subsidiary and Affiliates

We have audited the combined balance sheets of Deutsch, Inc. and Subsidiary and Affiliates as of December 31, 2000 and 1999, and the related combined statements of operations, stockholder's equity and cash flows for the years then ended. These combined financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combined financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Deutsch, Inc. and Subsidiary and Affiliates as of December 31, 2000 and 1999, and their results of operations and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The 1999 combined financial statements have been restated to reflect the correct treatment of payments made to the Company's sole stockholder. In financial statements previously issued for the year ended December 31, 1999, certain payments had been classified as bonuses which, it has been determined, should have been reflected as distributions to the Company's sole stockholder. Accordingly, the Company has restated the 1999 financial statements to reflect the correct accounting for the payments and the related tax effects.

J.H. Cohn LLP Roseland, New Jersey February 13, 2001

## THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEET

#### DECEMBER 31

(Dollars in Thousands Except Per Share Data)

ASSETS	2000	1999
CURRENT ASSETS: Cash and cash equivalents (includes certificates of deposit: 2000-\$110,919;		
1999-\$150,343) Marketable securities	•	\$1,029,076
Receivables (net of allowance for doubtful	39,777	•
accounts: 2000-\$64,923; 1999-\$60,565)	4,687,552	
Expenditures billable to clients	379 <b>,</b> 507	
Prepaid expenses and other current assets		147,085
Total current assets		5,992,924
OTHER ASSETS:		
Investment in unconsolidated affiliates	86,055	62,225
Deferred taxes on income	283,134	
Other investments and miscellaneous assets	486,368	719,024
Total other assets	855,557	781,249
FIXED ASSETS, AT COST:		
Land and buildings	173,162	164,678
Furniture and equipment	862,043	783,698
Leasehold improvements	324,786	277,383
	1,359,991	1,225,759
Less: accumulated depreciation		(632,488)
Total fixed assets	660,382	593,271
Intangible assets (net of accumulated		
amortization: 2000-\$719,895; 1999-\$607,417)	2,696,230	1,879,600
TOTAL ASSETS	\$10,238,222	

## THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEET

#### DECEMBER 31

(Dollars in Thousands Except Per Share Data)

LIABILITIES AND STOCKHOLDERS' EQUITY	2000	1999
-		
CURRENT LIABILITIES:		
Payable to banks	\$ 491,984	\$ 262,483
Accounts payable		4,629,415
Accrued expenses	852,549	769,566
Accrued income taxes	171,186 	•
Total current liabilities		5,821,948
NONCURRENT LIABILITIES:		
Long-term debt	971,957	530,117
Convertible subordinated notes	533,104	518,490
Deferred compensation and reserve		
for termination allowances	385,518	348,172
Deferred taxes on income		45,888
Accrued postretirement benefits	48,350	50,226
Other noncurrent liabilities	61,051	86,127
Minority interests in consolidated		
subsidiaries	85,806 	81,612
Total noncurrent liabilities		1,660,632
STOCKHOLDERS' EQUITY:		
Preferred Stock, no par value		
shares authorized: 20,000,000		
shares issued: none		
Common Stock, \$.10 par value		
shares authorized: 550,000,000		
shares issued:		
2000 - 320,135,098;		
1999 - 315,921,839	32,013	31,592
Additional paid-in capital	1,100,898	807,308
Retained earnings	1,627,163	1,392,224
Accumulated other comprehensive	_,,,	_,
loss, net of tax		(76,695)
	2,369,421	2,154,429
Less:	_,,,,,,	_,,
Treasury stock, at cost:		
2000 - 5,462,809 shares;		
1999 - 8,909,904 shares	194,758	312,930
Unamortized expense of restricted stock grants	128,307	77,035
Total stockholders' equity	2,046,356	
Commitments and contingencies		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$10,238,222	\$9,247,044
	==========	========

Prior periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests.

The accompanying notes are an integral part of these financial statements.

## THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME

#### YEAR ENDED DECEMBER 31

(Amounts in Thousands Except Per Share Data)

	2000	1999	1998
Revenue	\$ 5,625,845	\$ 4,977,823	\$ 4,218,657
Salaries and related expenses Office and general expenses	3,120,289 1,559,556		
Amortization of intangible assets Restructuring and other merger	112,478	99,326	61,396
related costs Deutsch transaction costs	116,131 44,715	84,183 	
Total operating expenses	4,953,169	4,399,327	3,646,061
Income from operations	672,676	578,496	572,596
Interest expense Other income, net	(109,111) 94,341	(81,341) 103,562	(64,296) 98,555
Income before provision for income taxes	657,906	600,717	606,855
Provision for income taxes	273,034	243,971	245,636
Income of consolidated companies Income applicable to	384,872	356,746	361,219
minority interests Equity in net income of	(39,809)	(33,991)	(28,503)
unconsolidated affiliates	13,595	8,532	7,191
Net Income	\$ 358,658	\$ 331,287	\$ 339,907
Per Share Data:			
Basic EPS Diluted EPS	\$ 1.18 \$ 1.15	\$ 1.11 \$ 1.07	\$ 1.15 \$ 1.12
Weighted average shares:			
Basic Diluted	303,192 312,653	297,992 308,840	294,756 305,134

Prior periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests.

The accompanying notes are an integral part of these financial statements.

# THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31 (Dollars in Thousands)

Net income		2000	1999	1998
Adjustments to reconcile net income to cash provided by operating activities:   Depreciation and amortization of fixed assets   150,370   128,302   61,396   Amortization of intangible assets   112,478   99,326   61,396   Amortization of restricted stock awards   36,693   25,926   20,272   Putition for (benefit of) deferred income taxes   31,546   9,316   (11,972)   Equity in net income of unconsolidated affiliates   13,595   (8,532)   (7,191)   12,000   12	CASH FLOWS FROM OPERATING ACTIVITIES:			
Adjustments to reconcile net income to cash provided by operating activities:   Depreciation and amortization of fixed assets   150,370   128,302   61,396   Amortization of intangible assets   112,478   99,326   61,396   Amortization of restricted stock awards   36,693   25,926   20,272   Putity in net income of unconsolidated affiliates   11,595   (8,532)   (71,91)   11,000   11,000   11,000   12,000	Net income	\$ 358,658	\$ 331,287	\$ 339,907
Depreciation and amortization of fixed assets	Adjustments to reconcile net income to	,	,,	,,
Amortization of intangible assets		150,370	128.302	110,086
Manortization of restricted stock awards   36,693   25,926   20,272   20   20   20   20   20   20   20	=	•	-	
Equity in net income of unconsolidated affiliates   13,595   33,592   28,503   10,000   10,	Amortization of restricted stock awards	36,693	25,926	20,272
Equity in net income of unconsolidated affiliates   13,595   33,592   28,503   10,000   10,	Provision for (benefit of) deferred income taxes	(31,546)	9,316	(11,972)
Translation losses	Equity in net income of unconsolidated affiliates		(8,532)	(7,191)
Net gain on investments   (19,345)			33,991	
Deutsch transaction costs, non-cash		1,192	690	1,034
Deutsch transaction costs, non-cash	<del>-</del>	(19,345)	(43,390)	(40,465)
Char		0=,=00	0-,-0-	
Change in assets and liabilities, net of acquisitions: Receivables		(6 011)		
Receivables   (250,966) (820,510) (269,536)	Change in assets and liabilities,	(0,011)	(3,190)	12,007
Expenditures billable to clients (30,005) (24,413) (31,199) Prepaid expenses and other assets (61,552) 5,399 (39,790) Accounts payable and accrued expenses (62,833) 996,630 336,799 Accounts payable and accrued expenses (62,833) 996,630 336,799 Accounts payable and accrued expenses (13,057) (64,423) 26,870 Deferred compensation and reserve for termination allowances 21,698 20,496 14,537 Net cash provided by operating activities 300,179 737,161 551,918 CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net (576,615) (248,406) (255,995) Capital expenditures (201,871) (186,669) (159,596) Proceeds from sales of assets 27,090 72,542 28,346 Net (purchases of) proceeds from marketable securities (31,191) (9,114) 3,934 Other investments and miscellaneous assets (177,522) (127,494)Investment in unconsolidated affiliates (12,494) (10,531) (16,725) Net cash used in investing activities (944,603) (509,672) (400,036) CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Proceeds from ESOP 7,420 Proceeds from ESOP 7,420 Proceeds from ESOP 7,420 Estaure of common stock 45,267 66,130 35,239 Estaure of common stock 45,267 66,130 66		(250,966)	(820,510)	(269,536)
Accounts payable and accrued expenses (62,833) 996,630 336,799 Accrued income taxes (13,057) (64,423) 26,870 Deferred compensation and reserve for termination allowances 21,698 20,496 14,537  Net cash provided by operating activities 300,179 737,161 551,918  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net (576,615) (248,406) (255,995) Proceeds from sales of assets 27,090 72,542 28,346 Net (purchases of) proceeds from marketable securities (31,91) (9,114) 3,934 Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt (513,811) (70,126) (98,294) Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year \$708,312 \$1,029,076 \$801,207 716,447			(24,413)	(31,199)
Accounts payable and accrued expenses (62,833) 996,630 336,799 Accrued income taxes (13,057) (64,423) 26,870 Deferred compensation and reserve for termination allowances 21,698 20,496 14,537  Net cash provided by operating activities 300,179 737,161 551,918  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net (576,615) (248,406) (255,995) Proceeds from sales of assets 27,090 72,542 28,346 Net (purchases of) proceeds from marketable securities (31,91) (9,114) 3,934 Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt (513,811) (70,126) (98,294) Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year \$708,312 \$1,029,076 \$801,207 716,447	Prepaid expenses and other assets	(61,552)	5,399	(39,790)
Deferred compensation and reserve for termination allowances 21,698 20,496 14,537  Net cash provided by operating activities 300,179 737,161 551,918  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net (576,615) (248,406) (255,995) Capital expenditures (201,871) (186,669) (159,596)  Proceeds from sales of assets 27,090 72,542 28,346  Net (purchases of) proceeds from marketable securities (3,191) (9,114) 3,934  Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304  Proceeds from long-term debt 1,013,873 405,927 220,494  Payments of long-term debt (513,811) (70,126) (98,294)  Proceeds from ESOP	Accounts payable and accrued expenses	(62,833)	996,630	336,799
termination allowances         21,698         20,496         14,537           Net cash provided by operating activities         300,179         737,161         551,918           CASH FLOWS FROM INVESTING ACTIVITIES:         201,871         (186,669)         (159,596)           Capital expenditures         (201,871)         (186,669)         (159,596)           Proceeds from sales of assets         27,090         72,542         28,346           Net (purchases of) proceeds from marketable securities         (3,191)         (9,114)         3,934           Other investments and miscellaneous assets         (177,522)         (127,494)            Investment in unconsolidated affiliates         (12,494)         (10,531)         (16,725)           Net cash used in investing activities         (944,603)         (509,672)         (400,036)           Net cash used in investing activities         (944,603)         (509,672)         (400,036)           CASH FLOWS FROM FINANCING ACTIVITIES:         Increase in short-term borrowings         180,120         47,592         15,304           Proceeds from long-term debt         1,013,873         405,927         220,494           Payments of long-term debt         (513,811)         (70,126)         (98,294)           Proceeds from ESOP		(13,057)	(64,423)	26,870
Net cash provided by operating activities 300,179 737,161 551,918  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net (576,615) (248,406) (255,995) Capital expenditures (201,871) (186,669) (159,596) Proceeds from sales of assets 27,090 72,542 28,346 Net (purchases of) proceeds from marketable securities (3,191) (9,114) 3,934 Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Prassury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 5,708,312 \$1,029,076 \$801,207	<del>-</del>			
Net cash provided by operating activities 300,179 737,161 551,918  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net (576,615) (248,406) (255,995) Capital expenditures (201,871) (186,669) (159,596) Proceeds from sales of assets 27,090 72,542 28,346 Net (purchases of) proceeds from marketable securities (3,191) (9,114) 3,934 Cher investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725) Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP	termination allowances	21,698	20,496	14,537
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisitions, net (576,615) (248,406) (255,995) Capital expenditures (201,871) (186,669) (159,596) Proceeds from sales of assets 27,090 72,542 28,346 Net (purchases of) proceeds from marketable securities (3,191) (9,114) 3,934 Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725) Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt (513,811) (70,126) (98,294) Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP	Net cash provided by operating activities			
Proceeds from sales of assets Net (purchases of) proceeds from marketable securities Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304  Proceeds from long-term debt 1,013,873 405,927 220,494  Payments of long-term debt (513,811) (70,126) (98,294)  Proceeds from ESOP	CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds from sales of assets Net (purchases of) proceeds from marketable securities Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304  Proceeds from long-term debt 1,013,873 405,927 220,494  Payments of long-term debt (513,811) (70,126) (98,294)  Proceeds from ESOP	Acquisitions, net	(576,615)	(248,406)	(255,995)
Net (purchases of) proceeds from marketable securities (3,191) (9,114) 3,934 Other investments and miscellaneous assets (177,522) (127,494) Investment in unconsolidated affiliates (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt 1,013,873 405,927 220,494 Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP	Capital expenditures	(201,871)	(186,669)	(159,596)
marketable securities         (3,191)         (9,114)         3,934           Other investments and miscellaneous assets         (177,522)         (127,494)            Investment in unconsolidated affiliates         (12,494)         (10,531)         (16,725)           Net cash used in investing activities         (944,603)         (509,672)         (400,036)           CASH FLOWS FROM FINANCING ACTIVITIES:         Increase in short-term borrowings         180,120         47,592         15,304           Proceeds from long-term debt         (513,811)         (70,126)         (98,294)           Proceeds from ESOP           7,420           Treasury stock acquired         (236,756)         (300,524)         (164,928)           Issuance of common stock         45,267         66,130         35,239           Cash dividends - Interpublic         (109,086)         (90,424)         (76,894)           Cash dividends - pooled companies         (14,424)         (14,643)         (16,461)           Net cash provided by (used in) financing activities         365,183         43,932         (78,120)           Effect of exchange rates on cash and cash equivalents         (41,523)         (43,552)         10,998           Increase/(decrease) in cash and cash equivalents         (320,764)		27,090	72,542	28,346
Other investments and miscellaneous assets Investment in unconsolidated affiliates  (12,494) (10,531) (16,725)  Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304  Proceeds from long-term debt 1,013,873 405,927 220,494  Payments of long-term debt (513,811) (70,126) (98,294)  Proceeds from ESOP		(0.404)	(0.44)	
Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt 1,013,873 405,927 220,494 Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	marketable securities	(3,191)	(9,114)	3,934
Net cash used in investing activities (944,603) (509,672) (400,036)  CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt 1,013,873 405,927 220,494 Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	Other investments and miscellaneous assets	(177,522)	(127,494)	(16 725)
CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt 1,013,873 405,927 220,494 Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461) Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year \$708,312 \$1,029,076 \$801,207	investment in unconsolidated allillates	(12,494)	(10,531)	(16,725)
Increase in short-term borrowings 180,120 47,592 15,304 Proceeds from long-term debt 1,013,873 405,927 220,494 Payments of long-term debt (513,811) (70,126) (98,294) Proceeds from ESOP 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$708,312 \$1,029,076 \$801,207	Net cash used in investing activities			
Proceeds from long-term debt Payments of long-term debt Proceeds from ESOP Proceeds from	CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from ESOP - 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	Increase in short-term borrowings		47,592	
Proceeds from ESOP - 7,420 Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	=	1,013,873	405,927	220,494
Treasury stock acquired (236,756) (300,524) (164,928) Issuance of common stock 45,267 66,130 35,239 Cash dividends - Interpublic (109,086) (90,424) (76,894) Cash dividends - pooled companies (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207				
Tasuance of common stock				
Cash dividends - Interpublic Cash dividends - pooled companies  (14,424) (14,643) (16,461)  Net cash provided by (used in) financing activities  365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of year  \$708,312 \$1,029,076 \$801,207		(236,756)	(300,524)	(164,928)
Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760  Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207				
Net cash provided by (used in) financing activities 365,183 43,932 (78,120)  Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760  Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207		(14,424)	(14.643)	(16.461)
Effect of exchange rates on cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760  Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	Capit al. lacinary posted companies			
Cash and cash equivalents (41,523) (43,552) 10,998  Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760  Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	Net cash provided by (used in) financing activities	365,183	43,932	(78,120)
Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207				
Increase/(decrease) in cash and cash equivalents (320,764) 227,869 84,760 Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	cash and cash equivalents			
Cash and cash equivalents at beginning of year 1,029,076 801,207 716,447  Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207	Increase/(decrease) in cash and cash equivalents			
Cash and cash equivalents at end of year \$ 708,312 \$1,029,076 \$801,207				
	out ofference as nothernal of leaf			
	Cash and cash equivalents at end of year			-

Prior periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests.

The accompanying notes are an integral part of these financial statements.

# THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME FOR THE THREE-YEAR PERIOD ENDED DECEMBER 31, 2000 (Dollars in Thousands)

Common Stock (par value \$.10)	Paid-In Capital	Earnings	Accumulated Other Comprehensive Income (loss)		Unamortized Expense of Restricted Stock Grants	Total
BALANCES, DECEMBER 31, 1999 \$31,59	2 \$ 807,308	\$1,392,224	\$ (76,695)	\$(312,930)	\$(77,035)	\$1,764,464
Comprehensive income:						
Net income		358,658				\$ 358,658
Adjustment for minimum pension liability			(41)			(41)
Change in market value of						
securities available-for-sale			(223,085)			(223,085)
Foreign currency translation						
adjustment			(90,832)			(90,832)
Total comprehensive income						\$ 44,700
Cash dividends - IPG		(109,086)				(109,086)
Cash dividends - pooled companies		(14,424)				(14,424)
Awards of stock under						
Company plans:						
Achievement stock and						
incentive awards	11			203		214
Restricted stock,						
	98 84,471			6,265	(51,272)	39,662
Employee stock purchases Exercise of stock options,	63 21,965					22,028
including tax benefit 1	88 57,721					57,909
Purchase of Company's own stock				(236,756)	)	(236,756)
Issuance of shares						
for acquisitions	34,561			348,460		383,021
Equity adjustments - pooled companie	-	(207)				94,652
-	28) 2	(2)				(28)
BALANCES, DECEMBER 31, 2000 \$32,0				\$(194,758)	\$(128,307)	\$2,046,356

# FINANCIAL STATEMENTS THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME FOR THE THREE-YEAR PERIOD ENDED DECEMBER 31, 2000 (Dollars in Thousands)

	Common	Additional		Accumulated Other		Unamortized Expense	Unearned	
	Stock	Paid-In	Retained	Comprehensive	Treasury	of Restricted	ESOP	
(par value		Capital	Earnings	Income (loss)	Stock	Stock Grants	Plan	Total
BALANCES, DECEMBER 31, 1998 Comprehensive income:	\$30,995	\$597,657	\$1,166,785	\$(160,970)	\$(132,688)	\$(71,348)	\$	\$1,430,431
Net income Adjustment for minimum pension	on		\$ 331,287					\$ 331,287
liability				18,596				18,596
Change in market value of securities available-for-sa	ale			158,607				158,607
Foreign currency translation				(00,000)				(00,000)
adjustment				(92,928)				(92,928) 
Total comprehensive income								\$415,562
Cash dividends - IPG			(90,424	)				(90,424)
Cash dividends - pooled compar	nies		(14,643	)				(14,643)
Equity adjustments - pooled contains of stock under	ompanies		(594	)				(594)
Company plans: Achievement stock and								
incentive awards		198			333			531
Restricted stock,								
net of forfeitures	66	36,902			(7,927)	(5,687)		23,354
Employee stock purchases Exercise of stock options,	40	19,068				,,,,,,		19,108
including tax benefit	276	81,539						81,815
Purchase of Company's own sto	ck				(300,524)			(300,524)
Issuance of shares								
for acquisitions		63,447			127,876			191,323
Par value of shares issued								
for two-for-one stock split	187		(187	)				
Other	28	8,497						8,525
BALANCES, DECEMBER 31, 1999	\$31,592	\$807,308	\$1,392,224	\$ (76,695)	\$(312,930)	\$(77,035)	\$	\$1,764,464

# THARCIAL STATEMENTS THE INTERPUBLIC GROUP OF COMPANIES, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME FOR THE THREE-YEAR PERIOD ENDED DECEMBER 31, 2000 (Dollars in Thousands)

	Common	Additional		Accumulated Other		Unamortized Expense	Unearned	
(par value	Stock	Paid-In Capital	Retained	Comprehensive Income (loss)	Treasury Stock	of Restricted Stock Grants	ESOP Plan	Total
BALANCES, DECEMBER 31, 1997	\$30,564	\$455,283	\$920,448	\$(159,064)	\$ (23,411)	\$(56,634)	\$(7,420)	\$1,159,766
Comprehensive income: Net income			\$339,907					\$ 339,907
Adjustment for minimum pension liability	n			(24,013)				(24,013)
Change in market value of securities available-for-sa	le			(2,576)				(2,576)
Foreign currency translation								
adjustment				24,683				24,683
Total comprehensive income								\$ 338,001
Cash dividends - IPG			(76,894)					(76,894)
Cash dividends - pooled compani Awards of stock under	ies		(16,461)					(16,461)
Company plans:								
Achievement stock and								
incentive awards		274			110			384
Restricted stock,								
net of forfeitures	63	36,619			(2,406)	(14,714)		19,562
Employee stock purchases Exercise of stock options,	26	13,325						13,351
including tax benefit	123	42,518						42,641
Purchase of Company's own stock Issuance of shares	c				(164,928)			(164,928)
for acquisitions		36,714			57,947			94,661
Conversion of convertible								
debentures	3	1,002						1,005
Payments from ESOP							7,420	7,420
Par value of shares issued								
for two-for-one stock split	215		(215)					
Other	1	11,922						11,923
BALANCES, DECEMBER 31, 1998	\$30,995	\$ 597,657	\$1,166,785	\$(160,970)	\$(132,688)	\$(71,348)	\$	\$1,430,431

The accompanying notes are an integral part of these financial statements.

Prior periods have been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

The Company is a worldwide provider of advertising agency and related services. The Company conducts business through the following subsidiaries: McCann-Erickson WorldGroup, The Lowe Group, DraftWorldwide, Initiative Media Worldwide, Weber Shandwick Worldwide, Golin/Harris International, Octagon, NFO WorldGroup, Jack Morton Worldwide and other related companies. The Company also has arrangements through association with local agencies in various parts of the world. Other specialized marketing and communications services conducted by the Company include media buying, market research, relationship (direct) marketing, public relations, sports and event marketing, healthcare marketing and e-consultancy and services.

#### Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries, most of which are wholly owned. The Company also has certain investments in unconsolidated affiliates that are carried on the equity basis.

The Company's consolidated financial statements, including the related notes, have been restated as of the earliest period presented to include the results of operations, financial position and cash flows of the 2000 pooled entities in addition to prior pooled entities.

#### Short-term and Long-term Investments

The Company's investments in marketable securities are categorized as available-for-sale securities, as defined by Statement of Financial Accounting Standards No. 115 ("SFAS 115"), "Accounting for Certain Investments in Debt and Equity Securities". Unrealized holding gains and losses are reflected as a net amount within stockholders' equity until realized. The cost of securities sold is based on the average cost of securities when computing realized gains and losses.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Translation of Foreign Currencies

Balance sheet accounts are translated principally at rates of exchange prevailing at the end of the year except for fixed assets and related depreciation in countries with highly inflationary economies, which are translated at rates in effect on dates of acquisition. Revenue and expense accounts are translated at average rates of exchange in effect during each year. Translation adjustments are included within stockholders' equity except for countries with highly inflationary economies, in which case they are included in current operations.

#### Revenue

Revenue is recognized when earned. For advertising services the revenue is earned generally when media placements appear or production costs (principally labor) are incurred and billable, as specified in the relevant client contract. Revenue from non-advertising services is recognized as the relevant services are provided.

In December 1999, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements" ("SAB 101"). SAB 101 provides guidance on the recognition, presentation and disclosure of revenue in financial statements. SAB 101 was adopted by the Company on January 1, 2000. The adoption of SAB 101 had no significant effect on the Company's operating results or financial position.

#### Depreciation and Amortization

Depreciation is computed principally using the straight-line method over estimated useful lives of the related assets, ranging generally from 3 to 20 years for furniture and equipment and from 10 to 45 years for various component parts of buildings.

Leasehold improvements and rights are amortized over the terms of related leases. Company policy provides for the capitalization of all major expenditures for renewal and improvements and for current charges to income for repairs and maintenance.

#### Long-lived Assets

The excess of purchase price over the fair value of net tangible assets acquired is amortized on a straight-line basis over periods not exceeding 40 years. Customer lists are amortized on a straight-line basis over the expected useful life of the customer lists (generally 5 to 40 years).

The Company evaluates the recoverability of the carrying value of long-lived assets whenever events or changes in circumstances indicate that the net book value of an operation may not be recoverable. If the sum of projected future undiscounted cash flows of an operation is less than its carrying value, an impairment loss is recognized. The impairment loss is measured by the excess of the carrying value over fair value based on estimated discounted future cash flows or other valuation measures.

During 1999, the Company recorded a pre-tax charge of \$16 million related to the write-off of goodwill and customer lists within NFO's North American financial services division. Cash flow analyses were performed, resulting in the determination by management that the intangible assets within this division were permanently impaired.

#### Income Taxes

Deferred income taxes reflect the impact of temporary differences between the amount of assets and liabilities recognized for financial reporting purposes and such amounts recognized for income tax purposes.

#### Earnings per Common and Common Equivalent Share

The Company applies the principles of Statement of Financial Accounting Standards 128 ("SFAS 128"), "Earnings Per Share". Basic earnings per share is based on the weighted-average number of common shares outstanding during each year. Diluted earnings per share also includes common equivalent shares applicable to grants under the stock incentive and stock option plans and the assumed conversion of convertible subordinated debentures and notes, if they are determined to be dilutive.

#### Treasury Stock

Treasury stock is acquired at market value for the purpose of fulfilling obligations under various compensation plans and is recorded at cost. Issuances are accounted for on a first-in, first-out basis.

#### Concentrations of Credit Risk

The Company's clients are in various businesses, located primarily in North America, Latin America, Europe and the Asia Pacific Region. The Company performs ongoing credit evaluations of its clients. Reserves for credit losses are maintained at levels considered adequate by management. The Company invests its excess cash in deposits with major banks and in money market securities. These securities typically mature within 90 days and bear minimal risk.

#### Segment Reporting

The Company provides advertising and many other closely related specialized marketing and communications services. All of these services fall within one reportable segment as defined in Statement of Financial Accounting Standards No. 131 ("SFAS 131"), "Disclosures about Segments of an Enterprise and Related Information."

Accounting for Derivatives Instruments and Hedging Activities In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), which had an initial adoption date by the Company of January 1, 2000. In June 1999, the FASB postponed the adoption date of SFAS 133 until January 1, 2001. The Company will adopt the provisions of SFAS 133 effective January 1, 2001 and believes its adoption of SFAS 133 will have no impact on its financial condition or results of operations.

#### Equity Based Compensation

In April 2000, the FASB issued Interpretation No. 44, ("FIN 44") Accounting for Certain Transactions Involving Stock Compensation - an interpretation of APB Opinion No. 25. This interpretation, which was effective from July 1, 2000, addressed various issues including the definition of employee for the purpose of applying APB 25, criteria for determining whether a plan qualifies as a non-compensatory plan, the accounting consequence of various modifications to the terms of a previously fixed stock option award and the accounting for an exchange of stock compensation awards in a business combination. The adoption of FIN 44 did not have a material impact on the Company's financial statements.

#### Reclassifications

Certain amounts for prior years have been reclassified to conform to current year presentation.

#### NOTE 2: STOCKHOLDERS' EQUITY

In connection with the Deutsch acquisition and based on the taxable structure of the transaction, a deferred tax asset of approximately \$110 million and a current tax liability of \$15 million were recorded with a corresponding adjustment to additional paid in capital.

#### Comprehensive Income

Accumulated other comprehensive income (loss) amounts are reflected net of tax, where applicable, in the consolidated financial statements as follows:

#### (Dollars in thousands)

	Foreign Currency Translation Adjustment	Holding Gains/	Pension Liability	Total Accumulated Other Comprehensive Income/ (Loss)
Balances, December 31, 1997 Current-period change				\$(159,064) (1,906)
Balances, December 31, 1998 Current-period change				\$(160,970) 84,275
Balances, December 31, 1999 Current-period change				\$ (76,695) (313,958)
Balances, December 31, 2000	\$(317,376)	\$(54,589)	\$(18,688)	\$(390,653)

See Note 13 for additional discussion of unrealized holding gains and losses on investments.

#### NOTE 3: EARNINGS PER SHARE

The following is a reconciliation of the components of the basic and diluted EPS computations for income available to common stockholders for the years ended December 31:

(Amounts in Thousands Except Per Share Data)

	2000			1999			1998		
	Income	Shares	Per Share Amount	Income	Shares	Per Share Amount	Income	Shares	Per Share Amount
BASIC EPS									
Income available to common stockholders	\$358,658	303,192	\$1.18	\$331,287	297,992	\$1.11	\$339,907	294,756	\$1.15
Effect of Dilutive Securities: Options Restricted stock	666	6,110 3,351		631	7,311 3,537		541	6,924 3,454	
DILUTED EPS	\$359,324	312,653	\$1.15	\$331,918 	308,840	\$1.07	\$340,448 =======	305,134	\$1.12

The computation of diluted EPS for 2000, 1999, and 1998 excludes the assumed conversion of the 1.80% and 1.87% Convertible Subordinated Notes (See Note 10) because they were antidilutive.

#### NOTE 4: ACQUISITIONS

The Company acquired a number of advertising and specialized marketing and communications services companies during the three-year period ended December 31, 2000. The aggregate purchase price, including cash and stock payments for new acquisitions (including pooled entities), was \$1,582 million, \$559 million and \$820 million in 2000, 1999 and 1998, respectively. The aggregate purchase price for new acquisitions accounted for as purchases was \$823 million, \$293 million, and \$405 million in 2000, 1999, and 1998, respectively.

#### 2000 Acquisitions

In 2000, the Company paid \$500 million in cash and issued 26.8 million shares of its common stock to acquire 77 companies. Of the acquisitions, 74 were accounted for under the purchase method of accounting and 3 were accounted for under the pooling of interests method. The Company also recorded an additional liability for acquisition related deferred payments of \$1 million, for cases where contingencies related to acquisitions have been resolved.

For those entities accounted for as purchase transactions, the purchase price of the acquisitions has been allocated to assets acquired and liabilities assumed based on estimated fair values. The results of operations of the acquired companies were included in the consolidated results of the Company from their respective acquisition dates which occurred throughout the year. The companies acquired in transactions accounted for as purchases included Capita Technology, Nationwide Advertising Services, Waylon, MWW and certain assets of Caribiner International. None of the acquisitions was significant on an individual basis.

In connection with the 2000 purchase transactions, goodwill of approximately \$744 million was recorded. The purchase price allocations made in 2000 are preliminary and subject to adjustment. Goodwill related to the acquisitions is being amortized on a straight-line basis over their estimated useful lives.

In April 2000, the Company acquired NFO in a transaction accounted for as a pooling of interests. Approximately 12.6 million shares were issued. In November 2000, the Company acquired Deutsch in a transaction accounted for as a pooling of interests. Approximately 6 million shares were issued to acquire Deutsch. The Company's consolidated financial statements have been restated as of the earliest period presented to include the results of operations, financial

position and cash flows of NFO, Deutsch and other acquisitions accounted for as poolings.

#### 1999 Acquisitions

In 1999, the Company paid \$189 million in cash and issued 8.4 million shares of its common stock to acquire 56 companies. Of the acquisitions, 52 were accounted for under the purchase method of accounting and 4 were accounted for under the pooling of interests method. The Company also recorded a liability for acquisition related deferred payments of \$28 million, for cases where contingencies related to acquisitions have been resolved.

For those entities accounted for as purchase transactions, the purchase price of the acquisitions has been allocated to assets acquired and liabilities assumed based on estimated fair values. The results of operations of the acquired companies were included in the consolidated results of the Company from their respective acquisition dates which occurred throughout the year. The companies acquired in transactions accounted for as purchases included The Cassidy Companies, Spedic France, Mullen Advertising, and PDP Promotions UK. None of the acquisitions was significant on an individual basis.

In connection with the 1999 purchase transactions, goodwill of approximately \$254 million was recorded. Goodwill related to the acquisitions is being amortized on a straight-line basis over their estimated useful lives.

On December 1, 1999, the Company acquired Brands Hatch Leisure Plc. for 5.2 million shares of stock. The acquisition has been accounted for as a pooling of interests. Additionally, during 1999 the Company issued 641,596 shares to acquire 3 other companies which have been accounted for as poolings of interests.

The following unaudited pro forma data summarize the results of operations for the periods indicated as if the 1999 and 2000 purchase acquisitions had been completed as of January 1, 1999. The pro forma data give effect to actual operating results prior to the acquisition, adjusted to include the estimated pro forma effect of interest expense, amortization of intangibles and income taxes. These pro forma amounts do not purport to be indicative of the results that would have actually been obtained if the acquisitions occurred as of the beginning of the periods presented or that may be obtained in the future.

For the year ended December 31, 2000

(Amounts in thousands except per share data)

	IPG (as reported)	Pre- acquisition results (unaudited)	Pro forma IPG with 2000 acquisitions (unaudited)
Revenues Net income	\$5,625,845 358,658	\$230,549 9,552	\$5,856,394 368,210
Earnings per s	hare:	·	·
Basic	1.18		1.20
Diluted	1.15		1.16

For the year ended December 31, 1999

(Amounts in thousands except per share data)

		Pre- acquisition	Pro forma IPG with 1999 and
	IPG	results	2000 acquisitions
	(as reported)	(unaudited)	(unaudited)
Revenues	\$4,977,823	\$418,289	\$5,396,112
Net income	331,287	22,781	354,068
Earnings per	share:		

Basic	1.11	1.15
Diluted	1.07	1.11

#### 1998 Acquisitions

In 1998, 15 million shares of the Company's common stock were issued for acquisitions accounted for as poolings of interests. The companies pooled and the respective shares of the Company's common stock issued included the following: International Public Relations - 5.2 million shares, Hill Holliday - 4.1 million shares, The Jack Morton Company - 4.3 million shares, and Carmichael Lynch - 1 million shares.

In 1998, the Company paid \$282 million in cash and issued 2.7 million shares of its common stock to acquire 77 companies, all of which have been accounted for as purchases. These acquisitions included Gillespie, Ryan McGinn, CSI, Flammini, Gingko, Defederico, Herrero Y Ochoa, Infratest Burke AG, CF Group, MarketMind Technologies, and Ross-Cooper-Lund. The Company also recorded a liability for acquisition related deferred payments of \$24 million.

#### Deferred Payments

Certain of the Company's acquisition agreements provide for deferred payments by the Company, contingent upon future revenues or profits of the companies acquired. Deferred payments of both cash and shares of the Company's common stock for prior years' acquisitions were \$185 million, \$210 million, and \$84 million in 2000, 1999 and 1998, respectively. Such payments are capitalized and recorded as goodwill.

#### Investments

During 2000, the Company sold its investment in Exhibition Services for combined proceeds of approximately \$12 million.

During 1999, the Company sold a portion of its investments in Lycos and USWEB for combined proceeds of approximately \$56 million. Additionally, the Company sold its minority investment in Nicholson NY, Inc. to Icon for \$19 million in shares of Icon's common stock.

During 1998, the Company sold a portion of its investments in MarchFirst, Inc., (formerly USWEB, CKS Group) and Lycos with combined proceeds of approximately \$20 million.

Included in other income, net, are net equity gains of \$40 million, \$49 million and \$44 million in 2000, 1999, and 1998, respectively.

#### Restatements

As noted above, the Company acquired NFO and Deutsch during 2000 in transactions which were accounted for as poolings of interests. The accompanying consolidated financial statements, including the related notes, have been restated as of the earliest period presented to include the results of operations, financial position and cash flows of all pooled entities.

Revenue and net income for NFO for the quarter ended March 31, 2000 were \$106 million, and \$.2 million, respectively. Revenue and net income for Deutsch for

the three quarters ended September 30, 2000 were \$88 million, and \$19 million, respectively.

In connection with the acquisition of Deutsch, the Company recognized a charge related to one-time transaction costs of \$44.7 million. The principal component of this amount related to the expense associated with various equity participation agreements with certain members of management. These agreements provided for participants to receive a portion of the proceeds in the event of the sale or merger of Deutsch.

Prior to its acquisition by the Company, Deutsch elected to be treated as an "S" Corporation under applicable sections of the Internal Revenue Code as well as for state income tax purposes. Accordingly, income tax expense was lower than would have been the case had Deutsch been treated as a "C" Corporation. Deutsch became a "C" Corporation upon its acquisition by the Company. On a pro forma basis, assuming "C" Corporation status, net income for Deutsch and the Company would have been lower by \$10.7 million, \$6.5 million and \$2.5 million in 2000, 1999 and 1998, respectively.

#### NOTE 5: PROVISION FOR INCOME TAXES

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109 ("SFAS 109"), "Accounting for Income Taxes". SFAS 109 applies an asset and liability approach that requires the recognition of deferred tax assets and liabilities with respect to the expected future tax consequences of events that have been recognized in the consolidated financial statements and tax returns.

The components of income before provision for income taxes are as follows:

	=========		========
Total	\$657,906	\$600,717	\$606,855
Foreign	289,986	235,599	284,204
Domestic	\$367,920	\$365,118	\$322,651
(Dollars in thousands)	2000	1999	1998

The provision for income taxes consists of:

p	-202 011		
<pre>Federal Income Taxes (Including    Foreign Withholding Taxes):    Current    Deferred</pre>	(8,434)	\$ 92,018 19,891	4,335
	120,034	111,909	114,561
State and Local Income Taxes:			
Current	36,838	23,168	23,713
Deferred		4,252	
		27,420	
Foreign Income Taxes:			
Current	139,274	119,469	123,669
Deferred		(14,827)	
	118,957	104,642	106,560
Total		\$243,971	
	========		========

At December 31, 2000 and 1999 the deferred tax assets/(liabilities) consisted of the following items:

	=========	
Net deferred tax assets / (liabilities)	\$283,134	\$(45,888)
Deferred tax valuation allowance	23,236	26,233
Total deferred tax assets / (liabilities)	306,370	(19,655)
Other	4,525	86
Restructuring and other merger related costs	13,453	•
Tax loss/tax credit carryforwards	49,145	•
Investments in equity securities	•	(140,320)
Goodwill amortization	98,130	
Allowance for doubtful accounts	9,695	5,222
Accrued reserves	15,653	9,399
Interest	1,669	4,100
Rent	(10,515)	(8,674)
Depreciation	(5,174)	(8,537)
Pension costs	25,225	10,036
Deferred compensation	16,478	4,940
Postretirement/postemployment benefits	\$ 55,230	\$ 52,317
(Dollars in thousands)	2000	1999

The valuation allowance of \$23.2 million and \$26.2 million at December 31, 2000 and 1999, respectively, represents a provision for uncertainty as to the realization of certain deferred tax assets, including U.S. tax credits and net operating loss carryforwards in certain jurisdictions. The change during 2000 in the deferred tax valuation allowance primarily relates to the utilization of tax credits and net operating loss carryforwards. At December 31, 2000, there were \$19.3 million of tax credit carryforwards with expiration periods through 2005 and net operating loss carryforwards with a tax effect of \$29.8 million with various expiration periods.

A reconciliation of the effective income tax rate as shown in the consolidated statement of income to the federal statutory rate is as follows:

	======		======
Effective tax rate	41.5%	40.6%	40.5%
Other	(0.9)	(1.9)	(0.6)
Other	(0.0)	(1.0)	(0.6)
Effect of pooled companies	1.0	0.3	(0.8)
Goodwill and intangible assets	3.4	3.6	2.8
withholding taxes	(0.5)	0.8	0.4
Impact of foreign operations, including			
net of federal income tax benefit	3.5	2.8	3.7
State and local income taxes,			
<del>-</del>	33.00	33.00	33.00
Statutory federal income tax rate	35.0%	35.0%	35.0%
	2000	1999	1998

Excluding the impact of non-recurring items, the effective tax rate would have been 39.0%, 40.4% and 40.5% in 2000, 1999 and 1998, respectively.

As described in Note 4, prior to its acquisition by the Company, Deutsch had elected to be treated as an "S" Corporation and accordingly, its income tax expense was lower than it would have been had Deutsch been treated as a "C" Corporation. Deutsch became a "C" Corporation upon its acquisition by the Company. Assuming Deutsch had been a "C" Corporation since 1997, the pro forma effective tax rate for the Company, would have been 40.4%, 41.4% and 40.9% respectively (excluding non-recurring items) for 2000, 1999 and 1998.

Also, in connection with the Deutsch transaction a deferred tax asset of approximately \$110 million and a current tax liability of approximately \$15 million were recognized with a corresponding adjustment to additional paid in capital.

The total amount of undistributed earnings of foreign subsidiaries for income tax purposes was approximately \$704 million at December 31, 2000. It is the Company's intention to reinvest undistributed earnings of its foreign subsidiaries and thereby indefinitely postpone their remittance. Accordingly, no provision has been made for foreign withholding taxes or United States income taxes which may become payable if undistributed earnings of foreign subsidiaries were paid as dividends to the Company. The additional taxes on that portion of undistributed earnings which is available for dividends are not practicably determinable.

## NOTE 6: SUPPLEMENTAL CASH FLOW INFORMATION Cash and Cash Equivalents

For purposes of the consolidated statement of cash flows, the Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

#### Income Tax and Interest Payments

Cash paid for income taxes was approximately \$241 million, \$186 million and \$200 illion in 2000, 1999 and 1998, respectively. Interest payments were approximately \$76 million, \$57 million and \$40 million in 2000, 1999, and 1998, respectively.

#### Acquisitions

As more fully described in Note 4, the Company issued 26.8 million shares, 8.4 million shares, and 17.7 million shares of the Company's common stock in connection with acquisitions during 2000, 1999 and 1998, respectively. Details of businesses acquired in transactions accounted for as purchases were as follows:

#### (Dollars in thousands)

	2000	1999	1998
Fair value of assets acquired	\$1,358,623	\$627,005	\$726,601
Liabilities assumed	349,024	148,637	319,676
Net assets acquired	1,009,599	478,368	406,925
Less: noncash consideration	381,787	186,210	91,077
Less: cash acquired	51,197	43,752	59,853
With much middle and a middle and	A 586 615	4040 406	4055 005
Net cash paid for acquisitions	\$ 576,615	\$248,406	\$255,995
	=========		

The amounts shown above exclude future deferred payments due in subsequent years, but include cash deferred payments of \$127 million, \$120 million and \$55 million made during 2000, 1999 and 1998, respectively.

#### NOTE 7: INCENTIVE PLANS

The 1997 Performance Incentive Plan ("1997 PIP Plan") was approved by the Company's stockholders in May 1997 and includes both stock and cash based incentive awards. The maximum number of shares of the Company's common stock which may be granted in any year under the 1997 PIP Plan is equal to 1.85% of the total number of shares of the Company's common stock outstanding on the first day of the year adjusted for additional shares as defined in the 1997 PIP

Plan document (excluding management incentive compensation performance awards). The 1997 PIP Plan also limits the number of shares available with respect to awards made to any one participant as well as limiting the number of shares available under certain awards. Awards made prior to the 1997 PIP Plan remain subject to the respective terms and conditions of the predecessor plans. Except as otherwise noted, awards under the 1997 PIP Plan have terms similar to awards made under the respective predecessor plans.

#### Stock Options

Outstanding options are generally granted at the fair market value of the Company's common stock on the date of grant and are exercisable as determined by the Compensation Committee of the Board of Directors (the "Committee"). Generally, options become exercisable between two and five years after the date of grant and expire ten years from the grant date.

Following is a summary of stock option transactions during the three-year period ended December 31:

	2000		1999		1998	
(Shares in thousands)	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price	1	eighted Average kercise Price
Shares under option,						
beginning of year	27,627	\$ 23	29,505	\$ 19	25,466	\$ 13
Options granted	4,297	42	4,743	39	8,399	32
Options exercised	(2,476)	14	(4,497)	11	(3,108)	8
Options cancelled	(1,932)	30	(2,124)	25	(1,252)	15
Shares under option,						
end of year	27,516	\$ 26	27,627	\$ 23	29,505	\$ 19
	=====		=====		=====	
Options exercisable						
at year-end	8,179	\$ 15	7,955	\$ 13	6,954	\$ 11

The following table summarizes information about stock options outstanding and exercisable at December 31, 2000:

#### (Shares in thousands)

Range of Exercise Prices	Number Outstanding at 12/31/00	Weighted- Average Remaining Contractual Life	Weighted- Average Exercise Price	Number Exercisable at 12/31/00	Weighted- Average Exercise Price
\$ 4.33 to \$9.99	1,914	2	\$ 9	1,914	\$ 9
10.00 to 14.99	2,728	4	11	2,652	11
15.00 to 24.99	9,075	6	18	2,654	18
25.00 to 56.28	13,799	8	37	959	31

#### Employee Stock Purchase Plan

Under the Employee Stock Purchase Plan ("ESPP"), employees may purchase common stock of the Company through payroll deductions not exceeding 10% of their compensation. The price an employee pays for a share of stock is 85% of the market price on the last business day of the month. The Company issued approximately .6 million shares in 2000 and .5 million shares in 1999, and 1998,

respectively, under the ESPP. An additional 14.9 million shares were reserved for issuance at December 31, 2000.

#### SFAS 123 Disclosures

The Company applies the disclosure principles of Statement of Financial Accounting Standards No. 123 ("SFAS 123"), "Accounting for Stock-Based Compensation". As permitted by the provisions of SFAS 123, the Company applies APB Opinion 25, "Accounting for Stock Issued to Employees", and related interpretations in accounting for its stock-based employee compensation plans. If compensation cost for the Company's stock option plans and its ESPP had been determined based on the fair value at the grant dates as defined by SFAS 123, the Company's pro forma net income and earnings per share would have been as follows:

(Dollars in Thousands Except Per Share Data)

Net Income	As reported Pro forma	\$35	2000  58,658 27,880	\$33	999  31,287 03,645	\$3:	1998  39,907 22,084
Earnings Per Share							
Basic	As reported Pro forma	\$ \$	1.18 1.08	\$ \$	1.11 1.02	\$ \$	1.15 1.09
Diluted	As reported Pro forma	\$	1.15 1.05	\$ \$	1.07 0.99	\$ \$	1.12 1.06

For purposes of this pro formal information, the fair value of shares issued under the ESPP was based on the 15% discount received by employees. The weighted-average fair value (discount) on the date of purchase for stock purchased under this plan was \$6.17, \$5.28, and \$3.82 in 2000, 1999, and 1998, respectively.

The weighted average fair value of options granted during 2000, 1999, and 1998 was \$14.86, \$12.94, and \$8.85, respectively. The fair value of each option grant has been estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

	2000	1999	1998	
Expected option lives	6 years	6 years	6 years	
Risk free interest rate	6.15%	5.72%	4.87%	
Expected volatility	25.86%	19.73%	19.17%	
Dividend yield	.89%	.81%	.95%	

As required by SFAS 123, this pro forma information is based on stock awards beginning in 1995 and accordingly the pro forma information for 1999 and 1998 is not likely to be representative of the pro forma effects in future years because options generally vest over five years.

#### Restricted Stock

Restricted stock issuances are subject to certain restrictions and vesting requirements as determined by the Committee. The vesting period is generally five to seven years. No monetary consideration is paid by a recipient for a restricted stock award and the grant date fair value of these shares is amortized over the restriction periods. At December 31, 2000, there was a total of 6.8 million shares of restricted stock outstanding. During 2000, 1999 and 1998, the Company awarded 2.2 million shares, .9 million shares and 1.3 million shares of restricted stock with a weighted-average grant date fair value of \$42.72, \$40.03 and \$28.99, respectively. The cost recorded for restricted stock

awards in 2000, 1999 and 1998 was \$36.7 million, \$25.9 million, and \$20.3 million, respectively.

#### Performance Units

Performance units have been awarded to certain key employees of the Company and its subsidiaries. The ultimate value of these performance units is contingent upon the annual growth in profits (as defined) of the Company, its operating components or both, over the performance periods. The awards are generally paid in cash. The projected value of these units is accrued by the Company and charged to expense over the performance period. The Company expensed approximately \$40 million, \$42 million and \$30 million in 2000, 1999, and 1998, respectively.

#### NOTE 8: RETIREMENT PLANS

Defined Benefit Pension Plans

Through March 31, 1998 the Company and certain of its domestic subsidiaries had a defined benefit plan ("Domestic Plan") which covered substantially all regular domestic employees. Effective April 1, 1998 this Plan was curtailed, and participants with five or less years of service became fully vested in the Domestic Plan. Participants with five or more years of service as of March 31, 1998 retain their vested balances and participate in a new compensation plan.

Under the new plan, each participant's account is credited with an annual allocation, which approximates the projected discounted pension benefit accrual (normally made under the Domestic Plan) plus interest, while they continue to work for the Company. Participants in active service are eligible to receive up to ten years of allocations coinciding with the number of years of plan participation with the Company after March 31, 1998.

Net periodic pension costs (income) for the Domestic Plan for 2000, 1999 and 1998 were (\$.9) million, \$1.3 million and \$.9 million, respectively.

Additionally, NFO maintains a defined benefit plan ("NFO Plan") covering approximately one half of NFO's U.S. employees. The periodic pension costs for this plan for 2000, 1999, and 1998 were \$.5 million, \$.8 million and \$.6 million, respectively.

The Company's stockholders' equity balance includes a minimum pension liability of \$18.7 million, \$18.6 million and \$37.2 million at December 31, 2000, 1999 and 1998, respectively.

The Company also has several foreign pension plans in which benefits are based primarily on years of service and employee compensation. It is the Company's policy to fund these plans in accordance with local laws and income tax regulations.

Net periodic pension costs for foreign pension plans for 2000, 1999 and 1998 included the following components:

#### (Dollars in thousands)

	2000	1999	1998
Service cost	\$ 9,464	\$ 9,619	\$ 6,847
Interest cost	11,600	11,759	10,908
Expected return on plan assets	(11,999)	(9,380)	(9,437)
Amortization of unrecognized			
transition obligation	501	390	373
Amortization of			
prior service cost	713	833	482
Recognized actuarial loss / (gain)	(329)	508	(70)
Other		(9)	
Net periodic pension cost	\$ 9,950	\$ 13,720	\$ 9,103

\_\_\_\_\_

The following table sets forth the change in the benefit obligation, the change in plan assets, the funded status and amounts recognized for the pension plans in the Company's consolidated balance sheet at December 31, 2000, and 1999:

#### (Dollars in thousands)

(DOTTALS IN CHOUSANDS)	Pen	omestic sion Plans	Pen	Foreign Pension Plans	
	2000	1999	2000	1999	
Change in benefit obligation					
-	\$ 151,878	\$ 166,538	\$ 226,503	\$ 220,964	
Service cost					
Interest cost	10,512	768 9,869	11,600	11,759	
Benefits paid	(14,721)	(12,671)	(10,912)	(12,777)	
Participant contributions	-	-	1,589	2,410	
Actuarial (gains) / losses	5,439	- (12,626)	7,991	(7,264)	
Currency effect			(14,912)	1,440	
Other			316		
Ending obligation	153,809	151,878	231,639	226,503	
Change in plan assets					
Beginning fair value	135,510	129,755			
Actual return on plan assets	2,496	15,354		30,651	
Employer contributions	9,185	3,072	8,278	7,887	
Participant contributions			1,589	2,410	
Benefits paid	(14,721)	(12,671)	(10,912)	(12,777)	
Currency effect			(5 <b>,</b> 799)		
Other			190	2,437	
Ending fair value	132,470	135,510	183,747	192,739	
Funded status of the plans Unrecognized net actuarial	(21,339)	(16,368)	(47,892)	(33,764)	
loss/(gain)	33 542	18,927	5 374	(18 163)	
Unrecognized prior service cost			1,306		
Unrecognized transition cost				1,838	
Net asset/(liability)					
_ · · · · · · · · · · · · · · · · · · ·	\$ 12,196	\$ 2,546	\$ (38,480)	\$ (46,385)	
				=======	

At December 31, 2000 and 1999, the assets of the Domestic Plan and the foreign pension plans were primarily invested in fixed income and equity securities.

For the Domestic Plans, discount rates of 7.5% in 2000, 7.75% in 1999 and 6.75% to 7% in 1998 and salary increase assumptions of 4.5% in 2000 and 1999 (for the NFO Plan) and 4.5% to 6% in 1998 were used in determining the actuarial present value of the projected benefit obligation. The expected return of Domestic Plans assets was 9% to 9.5% in 2000 and 1999 and 9% to 10% in 1998. For the foreign pension plans, discount rates ranging from 3.8% to 10% in 2000, 3.75% to 14% in 1999, and 4% to 14% in 1998 and salary increase assumptions ranging from 2.5% to 10% in 2000, 3% to 10% in 1999 and 2% to 10% in 1998 were used in determining the actuarial present value of the projected benefit obligation. The expected rates of return on the assets of the foreign pension plans ranged from 2% to 10% in 2000, and 2% to 14% in 1999 and 1998.

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for the Domestic Plan with accumulated benefit obligation in excess of plan assets were \$145 million, \$145 million, and \$124 million, respectively, as of December 31, 2000, and \$152 million, \$152 million, and \$136 million, respectively, as of December 31, 1999. The projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the foreign pension plans with accumulated benefit obligations in excess of plan

assets were \$77 million, \$72 million and \$5 million respectively, as of December 31, 2000, and \$90 million, \$72 million and \$9 million respectively, as of December 31, 1999.

#### Other Benefit Arrangements

The Company also has special unqualified deferred benefit arrangements with certain key employees. Vesting is based upon the age of the employee and the terms of the employee's contract. Life insurance contracts have been purchased in amounts which may be used to fund these arrangements.

In addition to the defined benefit plans described above, the Company also sponsors other defined contribution plans ("Savings Plans") that cover substantially all domestic employees of the Company and participating subsidiaries. The Savings Plans permit participants to make contributions on a pre-tax and/or after-tax basis. The Savings Plans allow participants to choose among several investment alternatives. The Company matches a portion of participants' contributions based upon the number of years of service. The Company contributed \$15.3 million, \$12 million and \$9.3 million to the Savings Plans in 2000, 1999 and 1998, respectively.

#### Postretirement Benefit Plans

The Company and its subsidiaries provide certain postretirement health care benefits for employees who were in the employ of the Company as of January 1, 1988, and life insurance benefits for employees who were in the employ of the Company as of December 1, 1961. The plans cover certain domestic employees and certain key employees in foreign countries. Effective January 1, 1993, the Company's plan covering postretirement medical benefits was amended to place a cap on annual benefits payable to retirees.

The coverage is self-insured, but is administered by an insurance company.

The Company accrues the expected cost of postretirement benefits other than pensions over the period in which the active employees become eligible for such postretirement benefits.

The net periodic expense for these postretirement benefits for 2000, 1999 and 1998 was \$2 million, \$2 million and \$3 million, respectively.

The following table sets forth the change in benefit obligation, change in plan assets, funded status and amounts recognized for the Company's postretirement benefit plans in the consolidated balance sheet at December 31, 2000 and 1999:

(Dollars in thousands	)	
-----------------------	---	--

(SOLIALD IN CHOMBANAD)	2000	1999	
Change in benefit obligation			
Beginning obligation	\$ 38,835	\$ 41,793	
Service cost	493	477	
Interest cost	2,963	2,795	
Participant contributions	90	90	
Benefits paid	(3,931)	(2,020)	
Plan amendments	(625)		
Actuarial gain	-	(4,300)	
Ending obligation	41,448	38,835	
Change in plan assets			
Beginning fair value			
Actual return on plan assets			
Employer contributions	3,841	1,930	
Participant contributions		90	
Benefits paid	(3,931)	(2,020)	
Ending fair value			
Funded status of the plans	(41,448)	(38,835)	
Unrecognized net actuarial gain	(5,370)	(9,440)	
Unrecognized prior service cost	(1,532)	(1,951)	
Net amount recognized	\$(48,350)	\$(50,226)	
-			

Discount rates of 7.5% in 2000, 7.5% to 7.75% in 1999, and 6.75% in 1998 and salary increase assumption of 5% to 6% in 2000 and 4% to 6% in 1999 and 1998 were used in determining the accumulated postretirement benefit obligation. A 5% to 6.7% and a 7% to 7.4% increase in the cost of covered health care benefits were assumed for 2000 and 1999, respectively. This rate is assumed to decrease incrementally to approximately 5.5% in the year 2002 and remain at that level thereafter. The health care cost trend rate assumption does not have a significant effect on the amounts reported.

#### Postemployment Benefits

In accordance with SFAS 112, "Employers' Accounting for Postemployment Benefits", the Company accrues costs relating to certain benefits including severance, worker's compensation and health care coverage over an employee's service life.

The Company's liability for postemployment benefits totaled approximately \$83 million and \$67 million at December 31, 2000 and 1999, respectively, and is included in deferred compensation and reserve for termination allowances. The net periodic expense recognized in 2000, 1999 and 1998 was approximately \$29 million, \$34 million and \$32 million, respectively.

#### NOTE 9: SHORT-TERM BORROWINGS

The Company and its domestic subsidiaries have lines of credit with various banks including new facilities as discussed in Note 10. These credit lines permit borrowings at fluctuating interest rates determined by the banks. Short-term borrowings by subsidiaries outside the United States principally consist of drawings against bank overdraft facilities and lines of credit. These borrowings bear interest at the prevailing local rates. Where required, the Company has guaranteed the repayment of these borrowings. Unused lines of credit by the Company and its subsidiaries at December 31, 2000 and 1999 aggregated approximately \$1 billion and \$500 million, respectively. The weighted-average interest rate on outstanding balances at December 31, 2000 and 1999 were approximately 6.7% and 5.8%, respectively. Current maturities of long-term debt are included in the payable to banks balance.

## NOTE 10: LONG-TERM DEBT Long-term debt at December 31 consisted of the following:

#### (Dollars in thousands)

		2000	1999
Convertible Subordinated Notes - 1.87%	\$	311,860	\$304,076
Convertible Subordinated Notes - 1.80%		221,244	214,414
Term loans - 5.64% to 7.91% (4.20% to 7.91% in 1999)		273,996	289,621
Syndicated Multi-Currency Credit Agreement - 7.0%		160,000	
Senior Notes Payable to Banks under a Revolving Credit			
Agreement Due March 2003 - 4.3% to 6.9%			35,603
Senior Notes Payable - 6.83% to 7.52%			102,000
Subordinated Notes - 9.84%			25,000
Senior Unsecured Note - 7.88%		500,000	
Germany mortgage note payable - 7.6%		24,537	26,779
Other mortgage notes payable and			
long-term loans - 3.0% to 11.0%		67,215	75,026
	1	,558,852	1,072,519
Less: current portion		53,791	23,912
Long-term debt	\$1,505,061 \$1,048,607		

On June 1, 1999, the Company issued \$361 million face amount of Convertible Subordinated Notes due 2006. The 2006 notes were issued at an original price of 83% of the face amount, generating proceeds of approximately \$300 million. The notes are convertible into 6.4 million shares of the Company's common stock at a conversion rate of 17.616 shares per \$1,000 face amount.

On September 16, 1997, the Company issued \$250 million face amount of Convertible Subordinated Notes due 2004 with a coupon rate of 1.80%. The 2004 Notes were issued at an original price of 80% of the face amount, generating proceeds of approximately \$200 million. The notes are convertible into 6.7 million shares of the Company's common stock at a conversion rate of 26.772 shares per \$1,000 face amount.

On June 27, 2000, the Company entered into a syndicated multi-currency credit agreement under which a total of \$750 million may be borrowed; \$375 million may be borrowed under a 364-day facility and \$375 million under a five-year facility. The facilities bear interest at variable rates based on either LIBOR or a bank's base rates, at the Company's option. As of December 31, 2000, approximately \$174 million had been borrowed under the facilities. Of this amount \$160 million is included as long-term debt at December 31, 2000. The proceeds from the syndicated credit agreement were used to refinance borrowings and for general corporate purposes including acquisitions and other investments. Some of the pre-existing borrowing facilities were subsequently terminated.

On October 20, 2000, the Company completed the issuance and sale of \$500 million principal amount of senior unsecured notes due 2005. The notes bear an interest rate of 7.875% per annum. The Company used the net proceeds of approximately \$496 million from the sale of the notes to repay outstanding indebtedness under its credit facilities.

Under various loan agreements, the Company must maintain specified levels of net worth and meet certain cash flow requirements and is limited in its level of indebtedness. The Company has complied with the limitations under the terms of these loan agreements.

Long-term debt maturing over the next five years and thereafter is as follows: 2001-\$53.8 million; 2002-\$112.5 million; 2003-\$30.8 million; 2004-\$259.2 million; 2005-\$667.3 million and \$435.2 million thereafter.

See Note 13 for discussion of fair market value of the Company's long-term debt.

#### NOTE 11: RESTRUCTURING AND OTHER MERGER RELATED COSTS

During 2000, the Company recorded pre-tax restructuring and other merger related costs of \$116.1 million (\$72.9 million net of tax). Of the total pre-tax restructuring and other merger-related costs, cash charges represented \$84 million. The key components of the charge were the costs associated with the restructuring of Lowe Lintas & Partners Worldwide. The remaining costs relate principally to transaction and other merger related costs arising from the merger with NFO.

In October 1999, the Company announced the merger of two of its advertising networks. The networks affected, Lowe & Partners Worldwide and Ammirati Puris Lintas, were combined to form a new agency network called Lowe Lintas & Partners Worldwide. The merger involved the consolidation of operations in Lowe Lintas agencies in approximately 24 cities in 22 countries around the world. As of September 30, 2000, all restructuring activities had been completed.

A summary of the components of the reserve for restructuring and other merger-related costs for Lowe Lintas is as follows:

(Dollars in millions)

			Year to Da	te December	31, 2000	
	Balance at 12/31/99	Expense recognized	Cash Paid 	Asset Write-offs	Reclassifications	Balance at 12/31/00
Severance and						
termination costs	\$43.6	\$32.0	\$(46.7)	\$	\$(17.2)	\$11.7
Fixed asset write-offs	11.1	14.2		(25.3)		
Lease termination cost Investment write-offs	s 3.8	21.1	(10.1)			14.8
and other	23.4	20.5	(6.4)	(37.5)		
Total	\$81.9	\$87.8	\$(63.2)	\$(62.8)	\$(17.2)	\$ 26.5

The severance and termination costs recorded in 2000 relate to approximately 360 employees who have been terminated or notified that they will be terminated. The remaining severance and termination amounts will be paid in 2001. The employee groups affected include management, administrative, account management, creative and media production personnel, principally in the U.S. and several European countries. Included in severance and termination costs is an amount of \$17.2 million related to non-cash charges for stock options which has been reclassified to additional paid in capital.

The fixed asset write-offs relate largely to the abandonment of leasehold improvements as part of the merger. The amount recognized in 2000 relates to fixed asset write-offs in 4 offices, the largest of which is in the U.K.

Lease termination costs relate to the offices vacated as part of the merger. The lease terminations have been completed, with the cash portion to be paid out over a period of up to five years.

The investment write-offs relate to the loss on sale or closing of certain business units. In 2000, \$12.7 million of investment write-offs has been recorded, the majority of which results from the decision to sell or abandon 3 businesses located in Asia and Europe. In the aggregate, the businesses being sold or abandoned represent an immaterial portion of the revenue and operations of Lowe Lintas & Partners. The write-off amount was computed based upon the difference between the estimated sales proceeds (if any) and the carrying value of the related assets. These sales or closings were completed in mid 2000.

In addition to the Lowe Lintas restructuring and other merger related costs noted above, additional charges, substantially all of which were cash costs, were recorded during 2000. These costs relate principally to the non-recurring transaction and other merger related costs arising from the acquisition of NFO.

NOTE 12: GEOGRAPHIC AREAS
Long-lived assets and revenue are presented below by major geographic area:

#### (Dollars in thousands) 2000 1999 Long-Lived Assets: \$2,261,601 \$1,784,072 \$1,198,067 United States -----International 506,468 477,774 393,348 778,623 685,521 641,895 165,955 151,083 141,113 United Kingdom All other Europe Asia Pacific 101,901 79,401 58,134 114,487 76,269 50,853 Latin America Other --------------1,667,434 1,470,048 1,285,343 Total International -----\$3,929,035 \$3,254,120 \$2,483,410 Total Consolidated \_\_\_\_\_ Revenue: United States \$3,073,854 \$2,560,161 \$2,158,777 International 527,250 450,103 1,140,532 902,602 545,207 United Kingdom 1,088,025 All other Europe 444,411 346,205 266,217 213,260 325,758 Asia Pacific 232,940 Latin America 208,131 190,415 148,477 Other \_\_\_\_\_ 2,551,991 2,417,662 2,059,880 Total International -----Total Consolidated \$5,625,845 \$4,977,823 \$4,218,657

Revenue is attributed to geographic areas based on where the services are performed. Property and equipment is allocated based upon physical location. Intangible assets, other assets, and investments are allocated based on the location of the related operation.

The largest client of the Company contributed approximately 7% in 2000, 7% in 1999 and 7% in 1998 to revenue. The Company's second largest client contributed approximately 3% in 2000, 4% in 1999, and 4% in 1998 to revenue.

Consolidated net income includes (gains)/losses from exchange and translation of foreign currencies of (\$1.4) million, \$6.7 million and \$4.3 million in 2000, 1999 and 1998, respectively.

#### NOTE 13: FINANCIAL INSTRUMENTS

Financial assets, which include cash and cash equivalents, marketable securities and receivables, have carrying values which approximate fair value. Long-term equity securities, included in other investments and miscellaneous assets in the Consolidated Balance Sheet, are deemed to be available-for-sale as defined by SFAS 115 and accordingly are reported at fair value, with net unrealized gains and losses reported within stockholders' equity.

The following table summarizes net unrealized gains and losses on marketable securities before taxes at December 31:

(Dollars in millions)

	1999	1998
\$217.1	\$172.3	\$121.3
1.1 (94.9)	302.3 (12.2)	20.2 (1.5)
(93.8)	290.1	18.7
\$123.3	\$462.4	\$140.0
	1.1 (94.9)  (93.8)  \$123.3	1.1 302.3 (94.9) (12.2) 

Net of tax, net unrealized holding gains (losses) were \$(55) million, \$168 million and \$10 million at December 31, 2000, 1999 and 1998, respectively.

Financial liabilities with carrying values approximating fair value include accounts payable and accrued expenses, as well as payable to banks and long-term debt. As of December 31, 2000, the 1.87% Convertible Subordinated Notes due 2006 had a cost basis of \$312 million with a market value of \$339 million, and the 1.80% Convertible Subordinated Notes due 2004 had a cost basis of \$221 million with a market value of \$293 million. As of December 31, 1999, the 1.87% Convertible Subordinated Notes due 2006 had a cost basis of \$304 million with a market value of \$416 million, and the 1.80% Convertible Subordinated Notes due 2004 had a cost basis of \$392 million. The fair values were determined by obtaining quotes from brokers (refer to Note 10 for additional information on long-term debt).

On October 20, 2000, the Company completed the issuance and sale of \$500 million principal amount of senior unsecured notes due 2005. As of December 31, 2000, the market value of this note was \$509 million. The notes bear an interest rate of 7.875% per annum.

The Company occasionally uses forwards and options to hedge a portion of its net investment in foreign subsidiaries and certain intercompany transactions in order to mitigate the impact of changes in foreign exchange rates on working capital. The notional value and fair value of all outstanding forwards and options contracts at the end of the year as well as the net cost of all settled contracts during the year were not significant.

### NOTE 14: COMMITMENTS AND CONTINGENCIES

At December 31, 2000 the Company's subsidiaries operating primarily outside the United States were contingently liable for discounted notes receivable of \$9.7 million.

The Company and its subsidiaries lease certain facilities and equipment. Gross rental expense amounted to approximately \$326 million for 2000, \$293 million for 1999 and \$257 million for 1998, which was reduced by sublease income of \$14.6 million in 2000, \$17.2 million in 1999 and \$16.4 million in 1998.

Minimum rental commitments for the rental of office premises and equipment under noncancellable leases, some of which provide for rental adjustments due to increased property taxes and operating costs for 2001 and thereafter, are as follows:

### (Dollars in thousands)

	Gross Rental Commitment	Sublease Income
Period		
2001	\$228,351	\$13,421
2002	206,390	11,265
2003	168,093	7,513
2004	150,005	2,500
2005	133,633	1,725
2006 and thereafter	596,633	6,108

Certain of the Company's acquisition agreements provide for deferred payments by the Company, contingent upon future revenues or profits of the companies acquired. Such contingent amounts would not be material taking into account the future revenues or profits of the companies acquired.

The Company and certain of its subsidiaries are party to various tax examinations, some of which have resulted in assessments. The Company intends to vigorously defend any and all assessments and believes that additional taxes (if any) that may ultimately result from the settlement of such assessments or open examinations would not have a material adverse effect on the consolidated financial statements.

The Company is involved in legal and administrative proceedings of various types. While any litigation contains an element of uncertainty, the Company believes that the outcome of such proceedings or claims will not have a material adverse effect on the Company.

### Note 15 SUBSEQUENT EVENT

On March 19, 2001, the Company entered into an agreement to acquire True North Communications Inc. ("True North"), a global provider of advertising and communication services.

Under the terms of the agreement, True North shareholders will receive 1.14 shares of Interpublic stock for each share of True North stock. The transaction is subject to certain conditions, including the receipt of approval from True North's shareholders and applicable regulatory approval. The acquisition, which is expected to close mid year, will be accounted for as a pooling of interests.

# SELECTED FINANCIAL DATA FOR FIVE YEARS (Amounts in Thousands Except Per Share Data)

	20			1999		1998		1997		1996
OPERATING DATA										
Revenue		,625,845	\$	4,977,823		4,218,657	\$		-	
Operating expenses	4	,792,323		4,315,144		3,646,061		3,195,564		2,695,038
Restructuring and other merger related costs		116,131		84,183						
Deutsch transaction costs		44,715								
Special compensation charge								32,229		
Interest expense		109,111		81,341		64,296		59,820		53,321
Provision for income taxes		273,034		243,971		245,636		197,665		166,244
Net Income	\$	358,658	\$	331,287	\$	339,907	\$	224,184	\$	228,914
PER SHARE DATA										
Basic										
Net Income	\$	1.18	\$	1.11	\$	1.15	\$	.79	\$	.81
Weighted-average shares		303,192		297,992		294,756		283,796		284,219
Diluted										
Net Income	\$	1.15	\$	1.07	\$	1.12	\$	.76	\$	.78
Weighted-average shares		312,653		308,840		305,134		301,602		300,802
FINANCIAL POSITION										
Working capital	\$	(80,027)	\$	•		-		•		-
Total assets	•	,238,222				7,526,563		6,254,577	\$	
Total long-term debt	\$ 1	,505,061	-	1,048,607	-	-	-	554,550	\$	423,459
Book value per share	\$	6.50	\$	5.75	\$	4.71	\$	3.79	\$	3.34
OTHER DATA										
Cash dividends - Interpublic Cash dividends	\$	109,086	\$	90,424		\$ 76,894		\$ 61,242	\$	51,786
per share - Interpublic	\$	.37	\$	.33		\$ .29		\$ .25	\$	.22
Number of employees		48,200		42,600		38,100		33,000		27,000

Prior year data has been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests.

## RESULTS BY QUARTER (UNAUDITED) (Amounts in Thousands Except Per Share Data)

2000 1999 2000 1999 2000 1999  Revenue \$1,225,365 \$1,037,860 \$1,446,538 \$1,249,641 \$1,353,081 \$1,172,875 Operating expenses 1,107,868 944,013 1,147,332 995,159 1,178,581 1,038,041 Restructuring and other merger related charges 36,051 52,775 27,305 Deutsch transaction costs Income from operations 81,446 93,847 246,431 254,482 147,195 134,834	\$1,600,861 \$1,517,44' 1,358,542 1,337,93: 84,18: 44,715 197,604 95,33: (34,276) (21,56: 31,380 46,314
Operating expenses 1,107,868 944,013 1,147,332 995,159 1,178,581 1,038,041 Restructuring and other merger related charges 36,051 52,775 27,305 Deutsch transaction costs Income from operations 81,446 93,847 246,431 254,482 147,195 134,834	1,358,542 1,337,933 84,183 44,715 197,604 95,333 (34,276) (21,563 31,380 46,314
Operating expenses 1,107,868 944,013 1,147,332 995,159 1,178,581 1,038,041 Restructuring and other merger related charges 36,051 52,775 27,305 Deutsch transaction costs Income from operations 81,446 93,847 246,431 254,482 147,195 134,834	1,358,542 1,337,933 84,183 44,715 197,604 95,333 (34,276) (21,563 31,380 46,314
Restructuring and other  merger related charges 36,051 52,775 27,305  Deutsch transaction costs  Income from operations 81,446 93,847 246,431 254,482 147,195 134,834	84,183 44,715 197,604 95,333 (34,276) (21,563 31,380 46,314
merger related charges 36,051 52,775 27,305 Deutsch transaction costs Income from operations 81,446 93,847 246,431 254,482 147,195 134,834	44,715 197,604 95,33: (34,276) (21,56: 31,380 46,314
Deutsch transaction costs Income from operations 81,446 93,847 246,431 254,482 147,195 134,834	44,715 197,604 95,33: (34,276) (21,56: 31,380 46,314
	(34,276) (21,56: 31,380 46,314
7.1	31,380 46,314
Interest expense (20,414) (17,475) (22,082) (20,591) (32,339) (21,714)	
Other income, net 17,011 12,884 29,274 29,213 16,676 15,151	
Income before provision	
for income taxes 78,043 89,256 253,623 263,104 131,532 128,271	194,708 120,086
Provision for	
income taxes 31,382 35,765 105,565 104,208 53,298 52,295	82,789 51,703
Net equity interests (3,726) (2,386) (5,597) (6,203) (8,156) (4,364)	(8,735) (12,500
Net income \$ 42,935 \$ 51,105 \$ 142,461 \$ 152,693 \$ 70,078 \$ 71,612	\$ 103,184 \$ 55,87
Per share data:	
Basic EPS \$ .14 \$ .17 \$ .47 \$ .51 \$ .23 \$ .24	\$ .34 \$ .19
Diluted EPS \$ .14 \$ .17 \$ .46 \$ .49 \$ .22 \$ .23	\$ .33 \$ .18
Cash dividends per	
share - Interpublic \$ .085 \$ .075 \$ .095 \$ .085	\$ .095 \$ .085
Weighted-Average Shares:	
Basic 299,822 296,457 300,363 298,126 305,929 298,688	306,653 298,698
Diluted 310,522 307,701 323,161 317,381 314,958 309,298	321,715 309,790
Stock price:	
High \$55 9/16 \$40 \$48 1/4 \$ 43 5/16 \$44 5/8 \$44 1/16	\$43 3/4 \$58 1/3
Low \$37 \$34 7/8 \$38 \$ 34 19/32 \$33 1/2 \$36 1/2	\$33 1/16 \$35 3,

Prior year data has been restated to reflect the aggregate effect of the acquisitions accounted for as poolings of interests.

#### REPORT OF MANAGEMENT

The financial statements, including the financial analysis and all other information in this Annual Report, were prepared by management, who is responsible for their integrity and objectivity. Management believes the financial statements, which require the use of certain estimates and judgments, reflect the Company's financial position and operating results in conformity with generally accepted accounting principles. All financial information in this Annual Report is consistent with the financial statements.

Management maintains a system of internal accounting controls which provides reasonable assurance that, in all material respects, assets are maintained and accounted for in accordance with management's authorization, and transactions are recorded accurately in the books and records. To assure the effectiveness of the internal control system, the organizational structure provides for defined lines of responsibility and delegation of authority.

The Finance Committee of the Board of Directors, which is comprised of the Company's Chairman and Chief Financial Officer and three outside Directors, is responsible for defining these lines of responsibility and delegating the authority to management to conduct the day-to-day financial affairs of the Company. In carrying out its duties, the Finance Committee primarily focuses on monitoring financial and operational goals and guidelines; approving and monitoring specific proposals for acquisitions; approving capital expenditures; working capital, cash and balance sheet management; and overseeing the hedging of foreign exchange, interest-rate and other financial risks. The Committee meets regularly to review presentations and reports on these and other financial matters to the Board. It also works closely with, but is separate from, the Audit Committee of the Board of Directors.

The Company has formally stated and communicated policies requiring of employees high ethical standards in their conduct of its business. As a further enhancement of the above, the Company's comprehensive internal audit program is designed for continual evaluation of the adequacy and effectiveness of its internal controls and measures adherence to established policies and procedures.

The Audit Committee of the Board of Directors is comprised of four directors who are not employees of the Company. The Committee reviews audit plans, internal controls, financial reports and related matters, and meets regularly with management, internal auditors and independent accountants. The independent accountants and the internal auditors have free access to the Audit Committee, without management being present, to discuss the results of their audits or any other matters.

The independent accountants, PricewaterhouseCoopers LLP, were recommended by the Audit Committee of the Board of Directors and selected by the Board of Directors, and their appointment was ratified by the stockholders. The independent accountants have examined the financial statements of the Company and their opinion is included as part of the financial statements.

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	TUDIADIAMION		
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
DOMESTIC:			
The Interpublic Group of			
Companies, Inc.	Delaware	-	-
(Registrant)			
Access Communications, LLC	California	50	Shandwick Public Affairs, Inc.
Lowe Biocore Inc.	California	100	Lowe Group Holdings Inc.
Bragman Nyman Cafarelli, Inc.	California	100	Registrant
		100	<del>-</del>
Bragman Nyman Cafarelli LLC	California		Bragman Nyman Cafarelli, Inc.
Casablanca Productions'	California	100	Registrant
Casanova Pendrill			
Publicidad, Inc.	California	100	Registrant
CLS Sports Inc.	California	100	Registrant
Conan Entertainment LLC	California	50	Western Int'l Syndication Corp.
Creative Color, Inc.	California	100	Graphic Orb, Inc.
Dailey & Associates, Inc.	California	100	Registrant
Deutsch LA, Inc.	California	100	DA Acquisition Corp.
Eidolon Corporation	California	100	Registrant
Goldberg, Moser, O'Neill LLC	California	80	Lowe & Partners/SMS Inc.
Graphic Orb, Inc.	California	100	Registrant
International Business	04111011114		
Services, Inc.	California	100	Infoplan Int'l, Inc.
Initiative Media Corp.	California	100	Registrant
Kaleidoscope Films, Inc.	California	51	Registrant
-	California	100	_
Main Street Media, LLC			Western Int'l Media Corp.
North Light, Ltd.	California	100	Dailey & Assoc., Inc.
Octagon CLS Sports Corp.	California	100	Registrant
Octagon Sullivan &			
Sperbeck Corp.	California	100	Registrant
Outdoor Advertising			
Group, Inc.	California	100	Registrant
PIC-TV & Associates, Inc.	California	100	Initiative Media Worldwide, Inc.
PMK, Inc.	California	100	Registrant
Sagon-Phior	California	100	Registrant
SMS Productions, Inc.	California	100	Registrant
Suissa Miller			
Advertising LLC	California	80	Lowe Group Holdings Inc.
Sullivan & Sperbeck	California	100	Registrant
The FutureBrand			
Company, Inc.	California	100	Registrant
The Phillips-Ramsey Co.	California	100	Registrant
Western Int'l	Callionnia	100	Regisciant
Advocacy Group	California	100	Registrant
Western Int'l	California	100	Registrant
	G-1:5:-	100	Pari stuart
Syndication Corp.	California	100	Registrant
Western Motivational			
Incentives Group	California	100	Western Int'l Media Corp.
Western Traffic, Inc.	California	100	Registrant
Momentum-NA, Inc.	Colorado	100	McCann-Erickson USA, Inc.
ClinARC Co.	Connecticut	100	Registrant
Adair Greene, Inc.	Delaware	100	McCann-Erickson USA, Inc.
Advantage Int'l Holdings, Inc.	Delaware	100	Registrant
AG Multimedia LLC	Delaware	55	DraftWorldwide, Inc.
Ammirati Puris Lintas Inc.	Delaware	100	Registrant

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
DOMESTIC:			
Ammirati Puris Lintas USA, Inc.	Delaware	100	Registrant
Anderson & Lembke, Inc.	Delaware	100	Registrant
Angotti, Thomas, Hedge, Inc.	Delaware	100	Registrant
Asset Recovery Group, Inc.	Delaware	100	Registrant
Barbour Griffith &			
Rogers, Inc.	Delaware	100	Registrant
BrandFutures, LLC	Delaware	50	FutureBrand Company, Inc.
BSG Holding LLC	Delaware	100	Protech Holdings
Business Science			
Research Corp., Inc.	Delaware	100	Registrant
Campbell-Ewald Company	Delaware	100	Registrant
Campbell Mithun Esty LLC	Delaware	75	Registrant
Capita Technologies, Inc.	Delaware	86	Registrant
Columbian Advertising, Inc.	Delaware	100	Registrant
CrossMediaCEM, Inc.	Delaware	100	Registrant
Digital Cafe LLC	Delaware	100	Campbell Mithun Esty, LLC
DraftWorldwide, Inc.	Delaware	100	Registrant
GDI Holdings LLC	Delaware	100	Protech Holdings, Inc.
Global Event Marketing &			
Management (GEMM) Inc.	Delaware	100	Registrant
Golin/Harris			
International Inc.	Delaware	100	Shandwick N. Amer. Holding Co. Inc.
Gravity Sports &			
Entertainment LLC	Delaware	100	Registrant
Healthcare Capital, Inc.	Delaware	100	McCann Healthcare, Inc.
Hill, Holliday, Connors,			
Cosmopulos, Inc.	Delaware	100	Registrant
Hypermedia Solutions, LLC	Delaware	55	The Coleman Group, LLC
ICN Acquisition Corp.	Delaware	100	Registrant
Icon-Nicholson, Inc.	Delaware	100	Registrant
Industry Entertainment, LLC	Delaware	51	Registrant
Industry Entertainment			
Management, LLC	Delaware	100	Industry Entertainment, LLC
Industry Entertainment			
Productions, LLC	Delaware	100	Industry Entertainment, LLC
Infoplan International, Inc.	Delaware	100	Registrant
Interpublic Game Shows, Inc.	Delaware	100	Registrant
Interpublic KFI			
Ventures, Inc.	Delaware	100	Registrant
Interpublic SV Ventures, Inc.	Delaware	100	Registrant
IPG DC Ventures, Inc.	Delaware	100	Registrant
IPG Interactive			
Investment Corp.	Delaware	100	Registrant
IPG S&E, Inc.	Delaware	100	Registrant
IPG S&E Ventures, Inc.	Delaware	100	Registrant
Jack Morton Worldwide Inc.	Delaware	100	Registrant
Jack Tinker Advertising, Inc.	Delaware	100	Registrant
Jay Advertising, Inc.	Delaware	100	Registrant
JMP Holding Company, Inc.	Delaware	100	Registrant
KAL Acquisition Corp.	Delaware	100	Registrant
Kaleidoscope Sports and	_ •		
Entertainment LLC	Delaware	100	Registrant

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
			TAMESTAND DARWING
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
DOMESTIC:			
LFS, Inc.	Delaware	100	Registrant
Lowe Fox Pavlika Inc.	Delaware	100	Lowe & Partners/SMS Inc.
Lowe & Partners/SMS			
Interactive Inc.	Delaware	100	Lowe & Partners/SMS Inc.
LMMS-USA, Inc.	Delaware	100	McCann-Erickson USA, Inc.
Market Reach Retail LLC	Delaware	50	Skott, Inc.
MarketCorp Promotions, Inc.	Delaware	100	DraftWorldwide, Inc.
Marketing Corporation	Delaware	100	Diaremoriantae, inc.
of America	Delaware	100	Registrant
	Delaware	100	-
McAvey & Grogan, Inc.			Registrant
McCann-Erickson USA, Inc.	Delaware	100	Registrant
McCann-Erickson			
Corporation (S.A.)	Delaware	100	Registrant
McCann-Erickson			
Corporation (Int'l)	Delaware	100	Registrant
McCann-Erickson			
(Paraguay) Co.	Delaware	100	Registrant
McCann-Erickson			-
Worldwide, Inc.	Delaware	100	Registrant
McCann Healthcare, Inc.	Delaware	100	McCann-Erickson USA, Inc.
McCann Worldwide Marketing	2024420		110001111 2220112011 0211, 21101
Communications Co.	Delaware	100	Registrant
			<del>-</del>
Media Inc.	Delaware	100	Registrant
Media Direct Partners, Inc.	Delaware	100	Media, Inc.
Media Partnership Corporation	Delaware	100	Registrant
M. Gould Co., Inc.	Delaware	100	Registrant
Miller/Huber Relationship			
Marketing LLC	Delaware	80	Lowe Group Holdings Inc.
Murphy Pintak Gautier			
Hudome Agency, Inc.	Delaware	100	Registrant
NAS Recruitment Comm.			
Services, Inc.	Delaware	100	McCann-Erickson USA, Inc.
Newspaper Services of			
America, Inc.	Delaware	100	Registrant
NFO Worldwide, Inc.	Delaware	100	Registrant
Octagon Baseball, Inc.	Delaware	100	Octagon Worldwide, Inc.
	Delaware	100	
Octagon CSI Inc.			Octagon CSI Limited
Octagon Worldwide Inc.	Delaware	100	Registrant
Octagon Worldwide Brazil Inc.	Delaware	100	Octagon Worldwide Inc.
Pedersen & Gesk, Inc.	Delaware	100	McCann-Erickson USA, Inc.
Player, LLC	Delaware	51	Registrant
Player Development LLC	Delaware	100	Player LLC
Player Management LLC	Delaware	100	Player LLC
Powell Tate Inc.	Delaware	100	The Cassidy Companies, Inc.
Protech Holdings, Inc.	Delaware	100	Capita Technologies, Inc.
RABA Holdings LLC	Delaware	100	Protech Holdings, Inc.
Regan, Campbell & Ward LLC	Delaware	60	McCann-Erickson Worldwide USA, Inc.
R Works, Inc.	Delaware	100	Registrant
R.O.I. Research, LLC	Delaware	100	Kaleidoscope Sports & Entertainment
RX Media, Inc.	Delaware	100	Registrant
	PETAWATE	100	regiptiant
Shandwick N. America		100	at a . t . a
Holding Co. Ltd.	Delaware	100	Shandwick Investments Ltd.
Skott, Inc.	Delaware	100	Newspaper Services of America, Inc.
The Botway Group, Ltd.	Delaware	100	Registrant
The Cassidy Companies, Inc.	Delaware	100	Registrant

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
DOMESTIC:			
DOMESTIC:			
The Coleman Group, LLC	Delaware	100	Registrant
The Coleman Group	Delaware	100	Regiscianc
Worldwide LLC	Delaware	100	Registrant
The Gillespie Holding	Delaware	100	Regiscianc
Company, Inc.	Delaware	100	The Gillespie Organization, Inc.
The ISO Healthcare	Delawale	100	The diffespre organization, inc.
	Delaware	100	Registrant
Group, Inc.	Delaware	100	_
The Lowe Group, Inc. The MWW Group, Inc.	Delaware Delaware	100	Lowe Worldwide Holdings B.V. Registrant
	Delaware	100	Registrant
The Publishing Agency, Inc.	Delaware	100	Registrant
The Publishing Agency	D-1	100	Pari street
International, Inc.	Delaware	100	Registrant
The Works, LLC	Delaware	100	Kaleidoscope Sports & Enter. LLC
Thunder House			
Online Marketing		1.00	Section and
Communications, Inc.	Delaware	100	Registrant
Weller & Klein Research, Inc.	Delaware	100	Registrant
WPR Acquisition Corp.	Delaware	100	McCann-Erickson USA, Inc.
Zentropy Partners, Inc.	Delaware	86	Registrant
H&C Holdings Limited	District of		
	Columbia	100	Advantage Int'l Holdings, Inc.
Octagon Financial Services	District of	100	Advantage Int'l Holdings, Inc.
	Columbia		
Octagon Marketing & Athlete	-1 . 1 . 6		
Representation, Inc.	District of	100	Advantage Int'l Holdings, Inc.
	Columbia		
Rowan & Blewitt, Inc.	District of	100	Registrant
	Columbia		
Shandwick Public Affairs Inc.	District of	100	Shandwick N. Amer. Holding Co. Inc.
	Columbia		
Accent Marketing	Florida	51	Registrant (51%) and
Communications, LLC			individual Shareholder (49%)
Ben Disposition, Inc.	Florida	100	LFS, Inc.
Rubin Barney & Birger, Inc.	Florida	100	Registrant
Austin Kelley			
Advertising, Inc.	Georgia	100	Registrant
Clockwork Advertising, Inc.	Georgia	100	Adair Greene, Inc.
Fitzgerald & Company	Georgia	100	Registrant
Studio "A", Inc.	Georgia	100	Registrant
Creative Retail Environments			
Worldwide, Inc.	Illinois	100	Kevin Berg & Assoc., Inc.
Group III Promotions	Illinois	100	Registrant
Kevin Berg & Associates, Inc.	Illinois	100	Registrant
Quest Futures Group, Inc.	Kansas	100	Registrant
Adware Systems, Inc.	Kentucky	100	McCann-Erickson USA, Inc.
Hill Holiday Exhibition	Massachusetts	100	Hill, Holliday, Connors,
Services, Inc.			Cosmopulos, Inc.
Lowe Grob Health &			
Science, Inc	Massachusetts	80	Lowe Group Holdings Inc.
MSP Group, Inc.	Massachusetts	100	Hill, Holliday, Connors,
			Cosmopulos, Inc.
Mullen Advertising Inc.	Massachusetts	80	Lowe Group Holdings Inc.
Neva Group, Inc.	Massachusetts	100	Registrant
Planet Interactive, Inc.	Massachusetts	100	Jack Morton Worldwide
Weber Group, Inc.	Massachusetts	100	WPR Acquisition Corp.
<del>-</del> ·			

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NAME		PERCENTAGE OF VOTING	PLANCE 21, 2001
	JURISDICTION	SECURITIES OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
DOMESTIC:			
Allied Med Comm., Inc.	New Jersey	100	MPE Communications, Inc.
Biogenesis Communications, Inc.	New Jersey	100	Registrant
Complete Medical Communications, Inc.	New Jersey	90	Complete Med. Comm. Int'l Ltd.
CPR Financial Communications	New Jersey	100	Shandwick USA, Inc.
Curry, Martin and	New Delsey	100	SHAHOWICK USA, INC.
Schiavelli, Inc.	New Jersey	100	Registrant
Genquest, Biomedical			
Educ. Serv., Inc. Gillespie, Advertising, Magazine	New Jersey	100	Biogenesis Communications, Inc.
Mktg. & Public Relations, Inc. Global Healthcare	New Jersey	100	Registrant
Associates, Inc. HealthVizion	New Jersey	100	Registrant
Communications, Inc.	New Jersey	100	Torre Lazur, Inc.
Horizon Communications, Inc.	New Jersey	100	McCann-Erickson USA, Inc.
Integrated Communications	-		
Corp. International Oncology	New Jersey	100	Registrant
Network, Inc.	New Jersey	100	Torre Lazur, Inc.
Interpublic, Inc.	New Jersey	100	Registrant
MPE Communications, Inc.	New Jersey	100	Registrant
MWW, Inc.	New Jersey	100	Registrant
Pace, Inc.	New Jersey	100	Registrant
Sound Vision, Inc.	New Jersey	100	Torre Lazur, Inc.
Spectral Fusion, Inc.	New Jersey	100	Torre Lazur, Inc.
The Gillespie			, ,
Organization, Inc. Torre Lazur Healthcare	New Jersey	100	Registrant
Group, Inc.	New Jersey	100	Registrant
Zoot Suit Kids, Inc.	New Jersey	100	Gillespie Advertising Magazine Mktg.
			& Public Relations, Inc.
ABP/DraftWorldwide, Inc.	New York	100	Registrant
Botway Print Advert., Inc.	New York	100	Registrant
Bragman Nyman Cafarelli N.Y.C., Inc.	New York	100	Bragman Nyman Cafarelli LLC
D.L. Blair, Inc.	New York	100	Registrant
DA Acquisition Corp.	New York	100	DA Parent Acquisition Corp.
DA Parent Acquisition Corp.	New York	100	Registrant
Decipher Consulting Inc.	New York	100	Decipher Ltd.
Deutsch Direct, Inc.	New York	100	DA Acquisition Corp.
Deutsch Inc.	New York	100	DA Acquisition Corp.
Deutsch LA, Inc.	New York	100	DA Acquisition Corp.
Direct Approach Mktg.			
Services, Inc.	New York	100	McCann. Erickson USA, Inc.
DRush LLC	New York	50	dShare Inc.
DShare Inc.	New York	100	Deutsch Inc.
GDL, Inc.	New York	100	The Lowe Group, Inc.(100% of Common Stock) and Goldschmidt Dunst & Lawson Corp. (100% Pref. Stock)

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
DOMESTIC:			
GlobalComm Group, Inc.	New York	100	Registrant
Goldschmidt Dunst &			
Lawson Corp.	New York	100	The Lowe Group, Inc.
Herbert Zeltner, Inc.	New York	100	Registrant
Jones Films, Inc.	New York	100	DA Acquisition Corp.
LCF&L, Inc.	New York	100	The Lowe Group, Inc. (99.9%) and
ECF&E, THE.	New TOLK	100	GDL, Inc. (.1%)
The second secon		1.00	
Lowe Diamond Art Studio	New York	100	Lowe Diamond Marketing Group, Inc.
Lowe Diamond Marketing Group	New York	100	The Lowe Group, Inc.
Lowe Diamond Promotion Group	New York	100	Lowe Diamond Marketing Group, Inc.
Lowe Group Holdings, Inc.	New York	100	Registrant
Lowe Healthcare PR, LLC	New York	50	Lowe McAdams Healthcare, Inc.
Lowe McAdams Healthcare Inc.	New York	100	Lowe Group Holding Inc.
Lowe & Partners/SMS Inc.	New York	100	Lowe Int'l (16%), Lowe Worldwide
			Holdings B.V. (4%) and
			Registrant (80%)
Ludgate Communications, Inc.	New York	100	Ludgate Group Limited
- ·	New TOLK	100	nadace Group nimited
McCann Relationship			
Marketing, Inc.	New York	100	Registrant
McCann-Erickson			
Marketing, Inc.	New York	100	Registrant
Mr. Editorial, Inc.	New York	100	DA Acquisition Corp.
PDG Acquisition Corp.	New York	100	Registrant
Production Design Group Ltd.	New York	100	Jack Morton Worldwide
Promotion &			
Merchandising, Inc.	New York	100	D.L. Blair, Inc.
Shandwick USA Inc.	New York	100	Shandwick N. Amer. Holding Co. Inc.
The Coleman Group, LLC	New York	100	Registrant
The Gotham Group, Inc.	New York	100	Registrant
<del>-</del> -			-
The Sloan Group	New York	100	Kevin Berg & Associates
Western Trading LLC	New York	55	Western Init. Media Worldwide
Western Trading/Cushman			
& Wakefield LLC	New York	83	Western Trading, LLC
Western WW Trading, LLC	New York	55	Western Init. Media Worldwide
Long Haymes Carr, Inc.	N. Carolina	100	Registrant
F&S Disposition, Inc.	Ohio	100	Ammirati Puris Lintas Inc.
Nationwide Advertising			
Services, LLC	Ohio	100	McCann-Erickson USA, Inc.
ICP-Pittsburgh	Pennsylvania	66.67	Int'l Cycling Productions, Inc.
Scientific Frontiers, Inc.	Pennsylvania	100	Registrant
	-	100	_
The Medicine Group USA, Inc.	Pennsylvania		Registrant
Marketing Arts Corporation	Virginia	100	The Martin Agency, Inc.
Cabell Eanes, Inc.	Virginia	100	The Martin Agency, Inc.
Pros, Inc.	Virginia	100	Advantage Int'l Holdings, Inc.
The Martin Agency, Inc.	Virginia	100	Lowe & Partners/SMS Inc.
Weber McGinn, Inc.	Virginia	100	Registrant

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			MARCH 21, 2001
NAME		PERCENTAGE	MARCH 21, 2001
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Dial Database Marketing	Argentina	60	Interpublic S.A. de Publicidad
FutureBrand S.A.	Argentina	70	Registrant (70%); Luis Rey (15%); Gustavo Kniszczer (15%)
Grupo Nueva Comunicacion SA	Argentina	80	Registrant (80%); Cesar Leonardo
Grupo Nueva Comunicación SA	Argencina	80	Mansilla (20%)
Interpublic S.A.			
de Publicidad	Argentina	100	Registrant
IM Naya	Argentina	50	Registrant
Nueva	Argentina	80	Registrant
Promocionar	Argentina	60	Interpublic S.A. de Publicidad
Adlogic Proprietary Limited	Australia	50	Merchant Partners Australia Ltd.
Advantage Holdings	Australia	100	Advantage Int'l Holdings Inc.
Ammirati Puris Lintas Proprietary Ltd.	Australia	100	Registrant
Ammirati Puris	Australia	100	Regisciant
Lintas Melbourne	Australia	100	Ammirati Puris Lintas Prop. Ltd.
Australia Pty. Ltd.	Australia	100	Charcoal Nominees Limited
Australian Safari			
Pty. Limited	Australia	100	Octagon Worldwide Pty. Limited
CWFS	Australia	100	McCann Australia (50%) and
			McCann-Erickson Ltd.(50%)
Directory Investments			
Pty Ltd.	Australia	100	Shandwick Holdings Pty. Ltd. (91%) IPR Shandwick Pty. Ltd. (9%)
Direct Response	Australia	51	McCann-Erickson Pty. Limited
Future Motorsports Concepts	Australia	50	Octagon Worldwide Pty. Limited
Harrison Advertising			
Pty Limited	Australia	100	McCann-Erickson Advertising Ltd.
Impulse Art			
Proprietary Limited	Australia	100	Ammirati Puris Lintas Prop. Ltd.
Initiative Media Australia	Australia	100	Merchant and Partners Australia
Pty. Ltd. International Public	Australia	100	Pty. Limited
Relations Pty. Ltd.	Australia	100	Shandwick Holdings Pty. Ltd.
Interpublic Australia	Australia	100	shandwick holdings Pty. Ltd.
Proprietary Ltd.	Australia	100	Registrant
Interpublic Limited			
Proprietary Ltd.	Australia	100	Registrant
IPR Shandwick Pty. Ltd.	Australia	100	Shandwick Holdings Pty. Ltd.
Lintas: Hakuhodo Pty. Ltd.	Australia	50	Ammirati Puris Lintas Prop. Ltd.
Marplan Proprietary Limited	Australia	100	Registrant
McCann-Erickson			
Advertising Pty. Ltd.	Australia	100	Registrant
McCann-Erickson Sydney			
Proprietary Ltd.	Australia	100	McCann-Erickson Advertising Ltd.
Merchant and Partners			
Australia Pty. Ltd.	Australia	100	Registrant
Octagon CSI (Australia) Pty Ltd.	Australia	100	Octagon CSI Limited
Octagon Worldwide			
Pty. Limited	Australia	80	Advantage Holdings Pty Ltd.
Pearson Davis	Australia	59	Ammirati Puris Lintas
Product Management Pty. Ltd.	Australia	100	IPR Shandwick Pty. Ltd.

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			MARCH 21, 2001
NAME		PERCENTAGE	•
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Shandwick Holdings Pty. Ltd.	Australia	100	Shandwick Investments Ltd.
Universal Advertising Placement Pty. Ltd.	Australia	100	McCann-Erickson Advertising Ltd.
Ammirati Puris Lintas Holdings	Auscialia	100	McCaini-Bilerson Advertising ned.
Gesellschaft m.b.H.	Austria	100	Registrant
Ammirati Puris Lintas	_		
Werbeagentur GmbH Initiatives Media	Austria	100	Ammirati Puris Lintas Holdings GmbH
Werbemittlung Ges.m.b.H.	Austria	100	Ammirati Puris Lintas Werbeagentur
Lowe GGK			Gesellschaft m.b.H.
Beteiligungsverwaltungs AG	Austria	100	Lowe Worldwide Holdings BV
Lowe GGK Lintas Holding	Austria	100	Lowe Beteiligungsverwaltungs AG.
Lowe Lintas GGK Werbeagentur	Austria	75	Lowe GGK Lintas Holding AG.
McCann-Erickson	11400114	, 5	200 00 22000 1.02.025 1.0.
Gesellschaft m.b.H.	Austria	100	Registrant
Panmedia Holding AG	Austria	74	Lowe Worldwide Holdings BV
Panmedia Werbeplanung AG	Austria	74	Panmedia Holding AG
Azerbaijan	Azerbaijan	100	Registrant
Global Public Relations Ltd.	Bahamas	100	Shandwick Asia Pacific Ltd.
Advertising Tractor S.A.	Belgium	100	Draft Belgium Holding S.P.R.L. (80%) and Karamba S.A. (20%)
Direct Creations S.A.	Belgium	100	Lowe Lintas & Partners S.A.
Draft Belgium			
Holdings S.P.R.L.	Belgium	100	Draft Group Holdings Limited
Eleven Pool (KSE)	Belgium	100	Interpublic Belgium Holdings SA
Feedback S.P.R.L.	Belgium	100	DraftWorldwide, Inc.
Initiative Media			
Brussels S.A.	Belgium	100	Ammirati Puris Lintas Brussels S.A. (96%) and Initiative Media (4%)
Initiative Media Int'l S.A.	Belgium	100	Lintas Holding B.V.
Karamba S.A.	Belgium	100	Draft Belgium Holding S.P.R.L.
Lowe Lintas & Partners S.A.	Belgium	100	Lowe Worldwide Holdings B.V.
McCann-Erickson Co. S.A.	Belgium	100	Registrant
Octagon Holdings BVBA Holdings BV	Belgium	100	Octagon Worldwide Holdings BV
Outdoor Services SA.NV Programming Media	Belgium	100	Interpublic Belgium Holdings SA
Int'l PMI S.A.	Dolaium	100	Dogiatment
Promo Sapiens S.A.	Belgium Belgium	100	Registrant Draft Belgium Holding S.P.R.L. (85%)
_	Belgium		and Karamba S.A. (15%)
Shandwick Belgium S.A.	Belgium	100	Shandwick Investments Ltd.
Universal Media, S.A.	Belgium	100	McCann-Erickson Co., S.A. (50%); Lowe Lintas & Partners S.A. (50%)
The Advanced Marketing			Draft Belgium Holding S.P.R.L.
Centre S.A.	Belgium	100	(0.2%); Karamba S.A. (99.8%)
Triad Assurance Limited	Bermuda	100	Registrant
Bullet Promocoes Ltda.	Brazil	60	Interpublic Publicidade e Pesquisas Sociedade Ltda
Contemporanea	Brazil	60	Interpublic Brazil (54%); Intelan
COMPONE AMERICA	D1 4411		SA (Uruguay) (6%)

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
DraftWorldwide Ltda. DraftWorldwide	Brazil	66	DraftWorldwide, Inc.
Sao Paulo Ltda.	Brazil	66	DraftWorldwide, Inc.
Interpublic Publicidade			•
e Pesquisas Sociedade Ltda.	Brazil	100	Int'l Business Services, Inc.
Lowe Lintas & Partners Ltda.	Brazil	98.75	Registrant
McCann-Erickson Publicidade Ltda.	Brazil	100	Registrant
MPMPPA Profissionais de	DIGETI	100	Regiberane
Promocao Associados Ltda.	Brazil	100	MPM Lintas Communicacoes Ltda.
Octagon do Brazil			
Participacoes S/C Ltda. Sight	Brazil Brazil	100 60	Octagon Worldwide Brazil Inc. McCann-Erickson Italiana S.A.
Sun Marketing Direct	Brazil	65	Interpublic Publicidade e Pesquisas
bull marketing birect	DIGZII	03	Sociedade Ltda.
TMKT-MRM Servicos de			
Marketing Ltda.	Brazil	55	Interpublic Publicidad e Pesquisas
			Sociedade Ltda (55%); TMKT
			Telemarketing S/C Ltda (9%); SMK
			Servicos de Marketing S/C Ltda
Universal Publicidade Ltda.	Brazil	100	(36%); 4 individuals (1% each) Interpublic Publicidade
oniverbur rubireradae neda.	DIGHT	100	E Pesquisas Sociedade Ltda.
Asiatic Corporation	Brit. Virgin	100	PR Consultants Scotland Ltd.
	Islands		
Karting Marketing and			
Management Corp.	Brit. Virgin	51	Octagon Motorsports Ltd.
Lowe Holdings BVI Limited	Brit. Virgin	100	Lowe Group Holdings Inc.
Octagon Asia Inc.	Islands Brit. Virgin	100	Octagon Prism Limited
00043011 11014 11101	Islands	200	555450H 1215M 21M2554
Octagon CSI Holdings S.A.	Brit. Virgin	100	Communication Services Int'l
	Islands		(Holdings) S.A.
Octagon CSI International	P	100	Ontones CCT C 3
Holdings S.A.	Brit. Virgin Islands	100	Octagon CSI S.A.
Octagon Motorsports Limited	Brit. Virgin	66.6	Octagon Worldwide Inc.
codagon necesprosed minister	Islands	0010	00043011 11012411240 21101
SBK Superbike	Brit. Virgin		Octagon Motorsports Ltd. (50%);
International Limited	Islands	100	Octagon Worldwide Inc. (50%)
PBI	Bulgaria	51	Registrant
Adware Systems Canada Inc.	Canada	100	Adware Systems, Inc.
Ammirati Puris Ltd.	Canada	100	Registrant
BDDS Groupe	Canada	70	Shandwick Canada
Calimero Partenariat, Inc. Cameron McCleery	Canada	100	DraftWorldwide Canada, Inc.
Productions Limited	Canada	100	MacLaren McCann Canada Inc.
Continental			Shandwick Canada Inc. (50%)
Communications Inc.	Canada	100	Golin/Harris Int'l Inc. (50%)
Continental PIR	C	100	Gambianatal Gamanian Land Land Torr
Communications Ltd. Diefenbach-Elkins Limited	Canada Canada	100 100	Continental Communications Inc. Diefenbach-Elkins
Dollery Rudman Freibauer Design	Canada	75	McClaren McCann
		-	

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			MARCH 21, 2001
NAME		PERCENTAGE	MARCH 21, 2001
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
	ORGANIZED	FARENI (%)	IMMEDIATE PARENT
FOREIGN:			
DraftWorldwide Quebec Inc.	Canada	100	DraftWorldwide Canada
DRF	Canada	75	McClaren McCann
Durnan Communications	Canada	100	Ammirati Puris Lintas Canada Ltd.
Everest Commandities (GECM) Inc. Everest Estrie Publicite	Canada	100	DraftWorldwide Quebec, Inc.
(GECM) Inc.	Canada	100	DraftWorldwide Quebec, Inc.
Everest Relations Publiques	G d-	100	Durftwell ded de Ouches Tes
(GECM) Inc. Fuel	Canada Canada	100 100	<pre>DraftWorldwide Quebec, Inc. Messary Induestries Ltd. (33%);</pre>
ruei	Canada	100	DraftWorldwide Canada Inc. (67%)
FSA Targeting Inc.	Canada	100	Registrant
Gingko Direct Ltd.	Canada	100	The Gingko Group Ltd.
Groupe Everest	Canada	100	DraftWorldwide, Inc.
Hawgtown Creative Ltd.	Canada	100	DraftWorldwide, Inc.
HyperMedia Solutions			
(1998) Inc.	Canada	100	Hypermedia Solutions
ISOGROUP Canada, Inc.	Canada	100	Registrant
Kelly Management Group Inc.	Canada	100	Octagon Canada Inc.
Lambert Multimedia Inc.	Canada	100	DraftWorldwide Quebec Inc.
Le Groupe BDDS Inc.	Canada	70	3707822 Canada, Inc.(70%); Yves
			St. Amand (7.5%); M. Dumas (7.5%); Yves Dupre (7.5%); Jean-Francois Lebron (7.5%)
Lowe Investments Limited	Canada	100	Lowe Group Holdings Inc. (54%) Lowe Worldwide Holdings BV (46%)
MacLaren McCann Canada Inc.	Canada	100	Registrant
Octagon Canada Inc.	Canada	100	Octagon Worldwide Inc.
Pipeline Productions, Inc.	Canada	100	Fuel Advertising (40%);
			DraftWorldwide Canada (60%)
P&T Communications	Canada	100	Messary Industries Ltd. (49%); DraftWorldwide Canada (51%)
Promaction Corporation	Canada	100	McCann-Erickson Advert. of Canada
Promaction 1986 Inc.	Canada	100	MacLaren McCann Canada, Inc.
Segal Communications	Canada	100	DraftWorldwide, Inc.
Sensas (GECM) Inc.	Canada	100	DraftWorldwide Quebec Inc.
Shandwick Canada Inc. Shandwick Investment	Canada	100	Shandwick Investment of Canada Ltd.
of Canada Ltd.	Canada	100	Shandwick Investments Ltd.
The FutureBrand Company	Canada	75	MacLaren McCann Canada Inc.
The Gingko Group Ltd.	Canada	100	DraftWorldwide Canada, Inc.
The Medicine Group Limited Tribu Lintas Inc.	Canada Canada	51 100	Complete Medical Group Ltd. MacLaren McCann Canada, Inc.
Creactiva	Chile	60	DraftWorldwide Chile Limitada
Dittborn, Urzueta y	CITTE	00	Professional Curie Himitaga
Asociados Marketing Directo S.A.	Chile	60	McCann-Erickson S.A. de Publicidad
DraftWorldwide Chile Ltda.	Chile	100	DraftWorldwide Latinoamerica Ltda.
DraftWorldwide Latinoamerica Ltda.	Chile	100	DraftWorldwide, Inc.
Initiative Media Servicios			
de Medios Ltda.	Chile	99	Ammirati Puris Lintas Chile S.A.
Lowe (Chile) Holdings SA	Chile	100	Lowe & Partners South America
			Holdings SA

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDI ATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Lowe & Partners Porta SA	Chile	55	Lowe (Chile) Holdings SA (19.3%); Lowe Worldwide Holdings BV (35.71%)
McCann-Erickson			
S.A. de Publicidad	Chile	100	Registrant
Ammirati Puris Lintas China	China	50	Registrant,; Shanghai Bang Da Advtg.
Lowe & Partners Live			
Consultants Ltd.	China	90	Lowe & Partners Live Limited
McCann-Erickson Guangming	Øbi	F1	MaGara Bailahaan Maraldarida
Advertising Limited	China	51	McCann-Erickson Worldwide
Ammirati Puris	Colombia	100	Danishana
Lintas Colombia			Registrant
Epoca S.A. Harrison Publicidad	Colombia	60	Registrant
De Colombia S.A.	Colombia	100	Registrant
Initiative Media Colombia SA	Colombia	100	Ammirati Puris Lintas Colombia
McCann-Erickson	COTOMDIA	100	Aumiliaci Fulis bincas Colombia
Centroamericana	Costa Rica	100	Registrant
(Costa Rica) Ltda.	COSCA RICA	100	Regiscianc
McCann-Erickson Zagreb	Croatia	100	McCann-Erickson Int'l GmbH
necum Errenben Eugreb	CIGUCIU	100	McCann-Erickson Prague
Aisa	Czech Rep.	60	NFO Worldwide, Inc.
Ammirati Lintas	czech kep.	00	NIO NOITAWIAC, INC.
Praha Spol. S.R.O.	Czech Rep.	100	Ammirati Puris Lintas Deutschland
Initiative Media Prague sro	Czech Rep.	100	Registrant
Lowe Lintas GGK spol. Sro	Czech Rep.	93	Lowe Lintas GGK Holdings AG
McCann-Erickson	-		-
Prague, Spol. S.R.O.	Czech Rep.	100	McCann-Erickson International GmbH
Pan Media Western Praha spol	Czech Rep.	100	Lowe Lintas GGK Holdings AG
Pool Media International srl	Czech Rep.	100	McCann-Erickson Prague, Spol. s.r.o.
Ammirati Puris	_		
Lintas Denmark A/S	Denmark	100	Lowe Lintas & Partners AS
Campbell-Ewald Aps	Denmark	100	Registrant
Initiative Universal Aps	Denmark	100	Registrant
Job A/S	Denmark	100	Ammirati Puris Lintas Denmark
Lowe Holdings ApS	Denmark	100	IPG Group Denmark Holdings ApS
Lowe Lintas & Partners A/S	Denmark	75	Lowe Worldwide Holdings BV
McCann-Erickson A/S	Denmark	100	Registrant
Medialog A/S	Denmark	100	Registrant
Octagon Holdings ApS	Denmark	100	Interpublic Group Denmark Holdings ApS
Overseas Group Denmark Aps	Denmark	100	Registrant
Overseas Holdings Denmark AS	Denmark	100	Overseas Group Denmark Aps
Parafilm A/S	Denmark	100	Registrant
Progaganda, Reuther, Lund & Priesler			
Reklamebureau Aps	Denmark	75	Registrant
Signatur APS	Denmark	100	Ammirati Puris Lintas Denmark A/S
McCann-Erickson			
Dominicana, S.A.	Dominican Rep.	100	Registrant
McCann-Erickson (Ecuador)			
Publicidad S.A.	Ecuador	96	McCann-Erickson Corporation (Int'1)
McCann-Erickson Centro	El Salvador	100	Pogiatrant
Americana (El Salvador) S.A.	ET SATAGOL	100	Registrant

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			MARCH 21, 2001
NAME		PERCENTAGE	1111011 117, 1001
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
	ORGANIZED	PARENI (%)	IMMEDIATE PARENT
FOREIGN:			
FOREIGN:			
AS Division	Estonia	75	Registrant (75%); Urmas Lilleng (9%);
AS DIVISION	ESCONIA	75	Rain Pikand (9%); Tonu Sikk (5%);
			Andrus Lember (2%)
ISOGROUP/Pavias Holdings	Europe	100	Registrant
Ammirati Puris Lintas Oy	Finland	100	-
			Lowe Worldwide Holdings BV
Hasan & Partners Oy	Finland	100	Registrant
Lintas Service Oy	Finland	100	Lintas Oy
Lowe Brindfors Oy	Finland	100	Lowe Sweden AB
Lowe Brindfors Production Oy	Finland	100	Lowe Brindfors Oy
Mainostoinisto Ami			
Hasan & Company Oy	Finland	100	Hasan & Partners, Inc.
Mainostoinisto Womena -			
McCann Oy	Finland	100	Registrant
McCann-Pro Oy	Finland	100	Oy Liikemainonta-McCann AB
Oy Liikemainonta-McCann AB	Finland	100	Registrant
PMI-Mediaporssi Oy	Finland	66	Oy Liikemainonta-McCann AB (33%);
			Lintas Oy (33%)
Womena-Myynninvauhdittajat Oy	Finland	100	Oy Liikemainonta-McCann AB
Alice SNC	France	100	Lowe Alice SA (50%); Antennes Sa (50%)
Antennes SA	France	100	Lowe Alica SA
CDRG France	France	74	McCann-Erickson France Holding Co.
Creation Sarl	France	97.5	SP3 S.A.
Creative Marketing Service SAS	France	100	France C.C.P.M.
DCI Pharma Sarl	France	100	Zeta S.A.
D.L. Blair Europe SNC	France	100	T.C. Promotions, I, Inc. (50%);
			T.C. Promotions II, Inc. (50%)
DraftDirect Worldwide			
Sante Sarl	France	100	DraftWorldwide S.A.
DraftWorldwide S.A.	France	100	Draft Group Holdings Limited
E.C. Television/Paris, S.A.	France	100	France C.C.P.M.
Equation Graphique	France	100	DraftWorldwide S.A.
Fab + S.A.	France	99.4	SP3 S.A.
France C.C.P.M.	France	100	Lowe Worldwide Holdings BV
FutureBrand Menu	France	51	Registrant
Huy Oettgen Oettgen S.A.	France	100	DraftWorldwide S.A.
Infernal Sarl	France	100	SP3 S.A.
Initiatives Media Paris S.A.	France	100	France C.C.P.M.
Leuthe il-autre Agence	France	85	McCann-Erickson (France) Holding Co.
Lowe Alice S.A.	France	100	Lowe Worldwide Holdings B.V.
Lowe Lintas & Partners SA	France	100	France C.C.P.M.
MACAO	France	100	McCann-Erickson France
MacLaren Lintas S.A.	France	100	France C.C.P.M.
McCann Communications	France	75	McCann-Erickson (France) Holding Co.
McCann-Promotion S.A.	France	99.8	McCann-Erickson (France) Holding Co.
	riance	33.0	McCalli-Elickson (Flance) Holding Co.
McCann-Erickson (France) Holding Co.	France	100	Registrant
McCann-Erickson (Paris) S.A.	France	100	McCann-Erickson (France) Holding Co.
McCann-Erickson	1 Tarree	100	necessir Ellerson (Flance) notating Co.
	Franco	100	McCann-Frielman (France) Halding C-
Rhone Alpes S.A.	France		McCann-Erickson (France) Holding Co.
McCann-Erickson Thera France	France	74	CDRG Communications
MDEO	France	80 51	McCann-Erickson France
Menu & Associes	France	~-	The Coleman Group Worldwide LLC
Nationwide Advertising Svcs.	France	100	McCann France
Octagon International Sarl	France	100	Advantage Int'l Holdings Inc.

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			MARCH 21, 2001
NAME		PERCENTAGE	111.011 21, 2001
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Pierre De Lune S.A.	France	100	Topaze Investissements S.A.
Pschitt S.A.	France	100	Pschitt K France S.A.
Publi Media Service	France	50	Owned in quarters by McCann,
rubii media service	riance	30	Ammirati Puris Lintas agencies in
			France, Publicis and Idemedia
SDIG	France	66	McCann-Erickson France Holding Co. SA
Shandwick France Sarl	France	100	Shandwick Holdings SA
Shandwick Holding SA	France	100	Shandwick Investments Ltd.
Slad	France	60	McCann-Erickson (France) Holding Co.
Societe our le Developpement			· · · · · · · · · · · · · · · · · · ·
De L'Industrie du Gaz en			
France S.A.	France	66	McCann-Erickson France
SPEDIC	France	100	Registrant
SP3 S.A.	France	100	McCann-Erickson (France) Holding Co.
Strateus	France	72	France C.C.P.M.
Synthese Marketing S.A.	France	100	DraftWorldwide S.A.
Topaze Investissements S.A.	France	100	DraftWorldwide S.A.
Topaze Promotions Valeur S.A.	France	100	Topaze Investissements S.A.
Universal Media S.A.	France	100	McCann-Erickson (France) Holding Co.
Valefi	France	55	McCann-Erickson (France) Holding Co.
Virtuelle	France	60	Fieldplan Limited
	riance	00	rielopian nimiteo
Western International	_		
Media Holdings Sarl Zeta Agence Consel	France	100	Alice SNC
En Publicite S.A.	France	100	DraftDirect Worldwide Sante Sarl
Zoa Sarl	France	100	Alice SNC
Adplus Werbeagentur GmbH	Germany	100	Lowe & Partners GmbH
Ammirati Puris Lintas	_		
Deutschland GmbH	Germany	100	Registrant
Ammirati Puris Lintas			
Service GmbH	Germany	100	Ammirati Puris Lintas Deutschland
Ammirati Puris Lintas			
Hamburg GmbH	Germany	100	Ammirati Puris Lintas Deutschland
Ammirati Puris Lintas	Germany	100	Ammirati Puris Lintas Deutschland
Baader, Lang, Behnken			
Werbeagentur GmbH	Germany	100	Ammirati Puris Lintas Deutschland
B&L Dr. von Bergen	_		
und Rauch GmbH	Germany	100	Interpublic GmbH
Change Communications GmbH	Germany	80	Ammirati Puris Lintas Deutschland
Creative Media Services GmbH	Germany	100	Ammirati Puris Lintas Deutschland
DCM Dialog-Creation-Munchen	Germany	100	Ammiliati Fulls lilitas Deutschiana
Agentur fur			
Dialogmarketing GmbH	Germany	80	M&V Agentur fur Dialogmarketing
			und Verkaufsforderung GmbH
DeOtter & DeVries	Germany	51	The Jack Morton Company
Draft Beteiligungs GmbH	Germany	100	DraftDirect Worldwide Holdings
			GmbH Germany
DraftDirect Worldwide			
Holdings GmbH (Germany)	Germany	100	Draft Group Holdings Limited
DraftWorldwide			
Agentur fur Marketing			
Kommunikation GmbH (Munich)	Germany	70	M&V Agentur fur Dialogmarketingd
			und Verkaufsforderung GmbH
			-

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
FOREIGN:			
Total control Mandage Madage of Cubit	G	100	Chandrick David Cabil C Ca VC
Exclusiv-Verlag Meissner GmbH Heinrich Hoffman & Partner GmbH	Germany	100 100	Shandwick Deut. GmbH & Co. KG
	Germany		Lowe & Partners Werbeagentur GmbH
Initiativ Media GmbH	Germany	100	Ammirati Puris Lintas Deut. GmbH
Interpublic GmbH	Germany	100	Registrant
KMB Kommunikation Und	_		
Marketing Bonn GmbH	Germany	100	Shandwick Deut. GmbH & Co. KG
Kolitho Repro GmbH	Germany	100	Peter Reincke Direkt-Marketing GmbH
Krakow McCann			
Werbeagentur GmbH	Germany	100	McCann-Erickson Deutschland GmbH
Kreatives Direktmarketing			
Beteiligungs GmbH	Germany	100	Draft Group Holdings Limited
Lowe Deutschland Holding GmbH	Germany	100	Lowe Worldwide Holdings B.V. (75%);
-	-		Registrant (25%)
Lowe & Partners GmbH	Germany	63.7	Lowe Deutschland Holding GmbH
Lowe Hoffmann &	•		
Schnakenburg GmbH	Germany	51.2	Lowe Deutschland Holding GmbH
Lowe & Partners GmbH Hamburg	Germany	100	Lowe Deutschland Holding Gmbh
Lutz Bohme Public	CCLIMATIY	100	Lowe Deachemana notating Gabin
Relations GmbH	Germany	100	Shandwick Deutschland GmbH & Co. KG
Mailpool Adressen-	Germany	100	bhandwick bedeschiand Gmbh & Co. Ro
	Commons	100	DunftDiwagt Wouldwide Heldings Cubil
Management GmbH	Germany		DraftDirect Worldwide Holdings GmbH
Max W.A. Kramer GmbH	Germany	100	Ammirati Puris Lintas Deut. GmbH
McCann Direct GmbH	Germany	100	McCann-Erickson Deutschland GmbH
McCann-Erickson Dusseldorf	Germany	100	McCann-Erickson Deutschland
McCann-Erickson	_		
(International) GmbH	Germany	100	Registrant
McCann-Erickson			
Deutschland GmbH	Germany	100	McCann-Erickson (Int'l) GmbH
McCann-Erickson			
Deutschland GmbH & Co. Mgmt.			
Prop. KG (Partnership)	Germany	100	Registrant
McCann-Erickson Scope GmbH	Germany	100	McCann-Erickson Deutschland GmbH
McCann-Erickson			
Frankfurt GmbH	Germany	100	McCann-Erickson Deutschland GmbH
McCann-Erickson Hamburg GmbH	Germany	100	McCann-Erickson Deutschland GmbH
McCann-Erickson	_		
Management Property GmbH	Germany	100	McCann-Erickson Deutschland GmbH
	2		(80%), Interpublic GmbH (20%)
McCann-Erickson Nurnberg GmbH	Germany	100	McCann-Erickson DeutschlandGmbH
McCann-Erickson Thunderhouse	Germany	100	Registrant
McCann-Erickson Service GmbH	Germany	100	McCann-Erickson Deutschland GmbH
MCS Medizinischer	Germany	100	McCaini-Elicason Deucschland Gmbn
	G	60	McCann-Erickson Deutschland GmbH
Creativ Service, GmbH	Germany	00	McCann-Erickson Deutschland GMDH
M&V Agentur fur Dialog	<b>a</b>	00	B. (C) B. (1) B. (2) B. (2) B. (2)
Marketing und	Germany	82	Draft Direct Worldwide Holdings
Verkaufsforderung GmbH			GmbH Germany
Peter Reincke/	_		
DraftWorldwide GmbH	Germany	76	DraftDirect Worldwide Holdings GmbH
PR Bonn Public Relations			
Gesellschaft fur			
Kommunikatins und			
Marketingberatung mbH	Germany	100	McCann-Erickson Deutschland GmbH

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	MARCH	21,	2003
NAME	PERCENTAGE		

			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
201120117			
Pro concept marketing			
Verwaltungsgesellschaft	Germany	51	McCann-Erickson Deutschland GmbH
PWS	Germany	100	McCann-Erickson Deutschland GmbH
Scherer MRM Holding GmbH	Germany	75	McCann-Erickson Deutschland
Scherer Team GmbH	Germany	100	Scherer MRM Holding GmbH
Servicepro Agentur fur	Germany	100	benerer Man hording Gmbh
Dialogmarketing und	Commence	100	M&V Agentur Fur Dialogmarketing
Verkaufsforderung GmbH	Germany	100	und Verkaufsforderung GmbH
Shandwick Deutschland			and verkadistordering GmbH
GmbH & Co. KG	Commons	100	Chandride Europa Halding Cubit
Shandwick Deutschland	Germany	100	Shandwick Europe Holding GmbH
	<b></b>	100	al 1 . 1 . 1
Verwaltungsgesellschaft MBH	Germany	100	Shandwick Europe Holding GmbH
Shandwick Europe Holding GmbH	Germany	100	Shandwick Investments Ltd.
Stinnes Marketing Consulting GmbH	Germany	100	Shandwick Deutschland GmbH & Co. KG
Typo-Wenz Artwork GmbH	Germany	100	Interpublic GmbH
Universalcommunication			
Media Intensiv GmbH	Germany	100	Interpublic GmbH
Unterstuetzungskasse der H.K.	_		
McCann Company GmbH	Germany	100	McCann-Erickson (Int'l) GmbH
Verwaltungsgesell Schaft			
Lutz Bohme GmbH	Germany	100	Shandwick Europe Holding GmbH
Western Media GmbH	Germany	100	Adplus GmbH
Wolff & Partner			
DraftWorldwide, Kreatives	_		DraftDirect Worldwide Holdings
Direktmarketing GmbH & Co.	Germany	100	GmbH Germany
Lowe Lintas & Partners			
Advertising Company S.A.	Greece	100	Interpublic Ltd.
International Media Advertising	Greece	100	Fieldplan Ltd.
McCann-Erickson Athens S.A.	Greece	100	Registrant
Initiative Media			
Advertising S.A.	Greece	100	Fieldplan Limited
Universal Media Hellas S.A.	Greece	100	McCann-Erickson (Int'l) GmbH
Publicidad McCann-Erickson			
Centroamericana			
(Guatemala), S.A.	Guatemala	100	Registrant
Asdia Limited	Guernsey	70	Registrant
McCann-Erickson			
Centroamericana S. de R.L.	Honduras	100	Registrant
Anderson & Lembke			
Asia Limited	Hong Kong	100	Anderson & Lembke, Inc.
Ammirati Puris Lintas			
Hong Kong Ltd.	Hong Kong	54	Lowe Worldwide Holdings BV
Dailey International			
Enterprises Ltd.	Hong Kong	100	Registrant (50%), Ammirati Puris
-			Lintas (50%)
Dailey Investments Limited	Hong Kong	100	Registrant (50%), Ammirati Puris
=			Lintas (50%)
DraftWorldwide Limited	Hong Kong	100	DraftWorldwide, Inc.
Forrest Int'l Holdings, Ltd.	Hong Kong	100	Registrant
Infoplan (Hong Kong) Limited	Hong Kong	100	McCann-Erickson (HK) Limited
Karting Mall (Hong Kong) Ltd.	Hong Kong	100	Karting Marketing & Mgmt. Corp.
Lintas Holdings B.V.	Hong Kong	100	Registrant
Live	Hong Kong	100	Lowe & Partners/Live Limited
	55		

EXHIBIT 21			DAGE 16
			PAGE 16 MARCH 21, 2001
NAME		PERCENTAGE	MARCH 21, 2001
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Lowe & Partners/Live Limited Ludgate Asia Ltd.	Hong Kong Hong Kong	74 100	Lowe Group Holdings Inc. Ludgate Group Limited
McCann-Erickson,	Holig Kolig	100	nadace Group nimited
Guangming Ltd.	Hong Kong	100	Registrant
McCann-Erickson (HK) Limited	Hong Kong	100	Registrant
Octagon CSI Asia Pacific Ltd.	Hong Kong	100	Octagon CSI Int'l Holdings SA
Octagon Prism Limited	Hong Kong	85	Octagon Sports Marketing Limited
Orvieto Limited	Hong Kong	100	Asiatic Corp.
Presko Limited	Hong Kong	100	Shandwick Asia Pacific Limited
Prism Golf Management Ltd.	Hong Kong	50	Octagon Prism Limited
Prism Holdings Limited	Hong Kong	100	Octagon Prism Limited (50%);
			Prism Golf Management (50%)
Shandwick Asia Pacific Limited	Hong Kong	100	Shandwick Investments Limited
Shandwick Hong Kong Limited	Hong Kong	100	Shandwick Asia Pacific Limited
Strategic Solutions Limited	Hong Kong	100	DraftWorldwide Limited H.K.
Ammirati Puris Lintas			
Budapest Reklam Es			
Marketing Kommunikacios Kft	Hungary	100	Ammirati Puris Lintas Deutschland
GGK Direct Kft.	Hungary	70	Lowe Lintas GGK Holdings AG
Initiative Media Hungary	Hungary	100	Lintas Budapest
Lowe Lintas GGK Kft.	Hungary	77	Lowe Lintas GGK Holdings AG
McCann Communications		100	The state of the s
Budapest KFT McCann-Erickson	Hungary	100	Registrant
Interpress International			
Advertising Agency Ltd.	Hungary	100	Registrant
Panmedia Western Kft.	Hungary	70	Lowe Lintas GGK Holdings AG
Gott Folk enf.	Iceland	65	Overseas Holdings Denmark A/S
Associate Corp. Consl.			Overboad merarings beimarin in, s
(India) Pvt.Ltd.	India	99.60	McCann-Erickson (India) Private Ltd.
DraftWorldwide (India PVT Ltd.)	India	74	DraftWorldwide, Inc.
McCann-Erickson (India) Pvt.	India	60	McCann-Erickson Worldwide Inc.
Result Services Private Ltd.	India	99.10	McCann-Erickson (India) Private Ltd.
APL Indonesia	Indonesia	55	Ammirati Puris Lintas
Grafix	Indonesia	100	PT Inpurema Konsultama
PT Intra Primustana Respati	Indonesia	100	Shandwick Investment Ltd.
Financial and Corporate			
Communications Limited	Ireland	100	Registrant
McCann-Erickson, Limited	Ireland	100	Registrant
Asdia Limited	Isle of		man Control of
Pool Limited	Guernsey Isle of Man	74 100	Registrant
Kesher Barel	Isie of Man Israel	50	Overseas Holdings Denmark A/S Registrant
Select Media	Israel	100	Registrant
Shamluk, Raban, Golani	Israel	60	A.T.M.Z. Holding Company Ltd.
Ammirati Puris Lintas	ISIACI	00	A.I.M.Z. HOIGING COMPANY DCG.
Milano S.p.A.	Italy	100	Ammirati Puris Lintas Holding BV
Centro Media Planning-	2		
Buying-Booking S.r.l.	Italy	100	Ammirati Puris Lintas Milano SpA
Chorus Media Srl	Italy	51	Lowe Pirella Gottsche SpA
Dialogo	Italy	100	McCann-Erickson Italiana SpA
DraftWorldwide Italia Srl.	Italy	100	DraftWorldwide, Inc.
Gio Rossi	Italy	71	McCann-Erickson

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			MARCH 21, 2001
NAME		PERCENTAGE	111011 117 1001
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Initiative Media S.R.L.	Italy	100	Ammirati Puris Lintas SPA
Infoplan Italiana S.P.A.	Italy	100	Registrant
Lowe Lintas Pirella Gottsche			
& Partners S.p.A.	Italy	100	Lowe Worldwide Holdings BV
Mass Media Partner S.r.l.	Italy	100	Shandwick Corporate Comm., SpA
McCann-Erickson Italiana SpA	Italy	100	Registrant
McCann Mktg. Communications SpA	Italy	100	McCann-Erickson Italiana SpA
Octagon Motorsport Srl.	Italy	100	Inka AG
Pool Media International			Registrant (95%) and Business
(P.M.I.) S.r.l.	Italy	100	Science Research Corp (5%)
	-		- · · · · · · · · · · · · · · · · · · ·
SBK Motorsport Srl	Italy	100	SBK Superbike International Ltd.
Shandwick Corporate		100	Shandwick Investments Limited
Communication SPA	Italy	100	
Shandwick Italia Holding Srl	Italy	100	Shandwick Investments Limited
Shandwick Mktg. Communication Srl	Italy	100	Shandwick Italia Holding Srl
Shandwick Roma in			
Liquidazione Srl	Italy	100	Shandwick Italia Holding Srl
Spring S.R.L.	Italy	99	Lowe Lintas Pirella Gottsche & Ptnrs.
Universal S.R.L.	Italy	100	Registrant
Universal Media Srl	Italy	100	McCann-Erickson Italiana SpA
Ammirati Puris Lintas S.A.	Ivory Coast	67	France C.C.P.M.
McCann-Erickson Ivory Coast	Ivory Coast	98.80	McCann-Erickson France
Nelson Ivory Coast	Ivory Coast	100	McCann-Erickson France
McCann-Erickson (Jamaica) Ltd.	Jamaica	100	Registrant
Ammirati Puris Lintas K.K.	Japan	100	Ammirati Puris Lintas Nederland
Immiliaci ialib lineab kiki	Capan	100	BV (29%); Registrant (71%)
Hakuhodo Lintas K.K.	Japan	50	Ammirati Puris Lintas Worldwide Ltd.
Infoplan, Inc.	_	100	McCann-Erickson Inc.
- ·	Japan	100	
Int'l Management Consultants Ltd.	Japan		IPR Shandwick Inc.
IPR Shandwick Inc.	Japan	100	Shandwick Investments Limited
ISDM Japan Inc.	Japan	73.32	McCann-Erickson Inc. (Japan)
Japan Mktg. Communications Inc.	Japan	100	IPR Shandwick Inc.
KK ISD Japan	Japan	75	McCann-Erickson Inc.
K.K. Momentum	Japan	100	McCann-Erickson Inc.
K.K. Standard McIntyre	Japan	100	McCann-Erickson Healthcare, Inc.
McCann-Erickson Inc.	Japan	100	Registrant
Public Relations Services Co. Ltd.	Japan	100	IPR Shandwick Inc.
Universal Public			
Relations Services Ltd.	Japan	100	IPR Shandwick Inc.
Third Dimension Limited	Jersey	100	Interpublic Limited
Vy-McCann Limited	Jersey	51	McCann-Erickson Worldwide, Inc.
Kazakhstan	Kazakhstan	100	Registrant
McCann-Erickson (Kenya) Ltd.	Kenya	73	Registrant
McCann-Erickson Korea	Korea	51	McCann-Erickson
SIA Divizija	Latvia	75	Registrant (75%); Ainars Scipcinskis
SIM DIVIZIJA	nacvia.	13	(12.5%); Aigors Rungis (12.5%)
Communication Services			(12.50), AIGOLD MINGED (12.50)
	Turrombouma	100	Dogiatront
(International) Holdings SA	Luxembourg		Registrant
Inka AG	Luxembourg	100	Octagon Motorsport Limited

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			MARCH 21, 2001
NAME		PERCENTAGE	,
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
	ORGANIZED	FARENI (%)	INMEDIALE PARENT
FOREIGN:			
FOREIGN:			
ADT deservable down burn	Malanaia	100	3d Garage and a
API Sponsorship SDM.BHD	Malaysia	100	Advantage Sponsorship Canada Ltd. (50%) & Octagon Sports
			Marketing Ltd. (50%)
DraftWorldwide Sdn. Bhd.	Molecusio	100	
	Malaysia		DraftWorldwide, Inc.
Initiative Media (M) Sdn. Bhd.	Malaysia	100	Lowe Lintas & Partners
			(Malaysia) Sdn. Bhd.
McCann-Erickson			
(Malaysia) Sdn. Bhd.	Malaysia	100	Registrant
Mutiara-McCann			
(Malaysia) Sdn. Bhd.	Malaysia	83.50	Registrant
Shandwick Sdn. Bhd.	Malaysia	100	Shandwick Investments Limited
Union 2000	Malaysia	60	DraftWorldwide, Inc.
Universal Communication			
Sdn. Bhd.	Malaysia	100	McCann-Erickson (Malaysia) Sdn. Bhd.
Lowe Mauritius Limited	Mauritius	100	Lowe Group Holdings Inc.
Ammirati Puris			
Lintas S.A. de C.V.	Mexico	100	Interpublic Holding Co. SA de CV
Business Strategic			-
Consultants, S.C.	Mexico	60	Interpublic Holding Co. Sa de CV
Corporacion Interpublic			
Mexicana, S.A. de C.V.	Mexico	100	Interpublic Holding Co. SA de CV
Inversionistas			-
Asociados, S.A. De C.V.	Mexico	100	Interpublic Holding Co. SA de CV
Initiative Media,			
S.a. de C.V.	Mexico	100	Interpublic Holding Co. SA de CV
Initiative Media Mexico	Mexico	100	Interpublic Holding Co. SA de CV
Inversionistas			
Asociados, S.A. De C.V.	Mexico	100	Interpublic Holding Co. SA de CV
Lowe & Partners/SMS	MEXICO	100	interpublic notating co. BA de cv
De Mexico, S.A.	Mexico	100	Interpublic Holding Co. SA de CV
Pedrote	Mexico	60	Interpublic Holding Co. SA de CV
Promoideas, S.A. de CV	Mexico	60	Interpublic Holding Co. SA de CV
Flomoideas, S.A. de CV	MEXICO	00	(60%); Carlos Sanchez Guadarrama
Publicidad Nortena,			(40%)
S. De R.L. De C.V.	Mexico	100	Intermublic Helding Co. Ch. do Ch.
			Interpublic Holding Co. SA de CV
Vierka	Mexico	100	Interpublic Holding Co. SA de CV
Zimat Consultores, SA de CV	Mexico	100	Zimat Golin/Harris SA (owned by
			Interpublic SA de CV)
CSI International SAM	Monaco	100	Communication Services Int'l
			(Holdings) S.A.
Ammirati Puris Lintas			
Direct B.V.	Netherlands	80	Ammirati Puris Lintas Nederland BV
Anderson & Lembke Europe B.V.	Netherlands	100	Anderson & Lembke, Inc.
Borremans & Ruseler			
Thematische Actiemarketing BV	Netherlands	100	Borus Groep BV
Borus Groep BV	Netherlands	100	IPG Nederland BV
Coleman Millford BV	Netherlands	71	IPG Nederland B.V.
Data Beheer BV	Netherlands	100	Data Holding B.V.

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Data Holding BV	Netherlands	100	IPG Nederland B.V.
Gold Reclame En Marketing			
Advisers BV	Netherlands	100	IPG Nederland B.V.
Initiative Media			
Programming BV	Netherlands	100	Ammirati & Puris Lintas B.V.
IPG Nederland BV .	Netherlands	100	Registrant (62%); Poundhold (37.6%)
ISOGroup Europe BV	Netherlands	100	Registrant
Lowe Digital BV	Netherlands	80	Lowe Direct (22.5%), Lowe
-			Lintas (57.5%)
L'eau	Netherlands	60	Lowe Lintas BV
Lowe Holland BV	Netherlands	100	Lowe Worldwide Holdings BV
Lowe Lintas BV	Netherlands	100	Lowe Worldwide Holdings BV
Lowe Worldwide Holdings BV	Netherlands	100	Interpublic Netherlands
McCann-Erickson (Nederland) BV	Netherlands	100	IPG Nederland BV
Octagon BV Int'l Holdings Inc.	Netherlands	100	Advantage Int'l Holdings Inc.
Octagon CSI International BV	Netherlands	100	Octagon CSI International NV
Octagon Worldwide	11001101 141145		00003011 021 1110011100201101 111
Holdings BV	Netherlands	100	Octagon Worldwide Inc.
Pacific Investments Trust BV	Netherlands	100	SBK Superbike Int'l Limited
P. Strating Promotion BV	Netherlands	100	IPG Nederland B.V.
Programming Media	11001101 141145	200	210 11000220110 2111
International BV	Netherlands	100	Registrant
Reclame-Adviesbureau Via BV	Netherlands	100	IPG Nederland BV
Roomijsfabriek "De Hoop" BV	Netherlands	100	Lowe Worldwide Holdings BV
Shandwick BV	Netherlands	100	Shandwick Investments Limited
Shandwick International BV	Netherlands	100	Shandwick Investments Limited
Shandwick Netherland BV	Netherlands	100	Shandwick International B.V.
Shandwick New Zealand Limited	Netherlands	100	Shandwick Investments Limited
Universal Media BV	Netherlands	100	IPG Nederland B.V.
VDBJ Stichting Beheer	Netherlands	100	IPG Nederland B.V.
Sandelen VDBJ/			
Communicatie Groep BV	Netherlands	60	IPG Nederland B.V.
Western International	Neclief failes	00	ird Nederland B.V.
Media Holdings BV	Netherlands	100	Lerry Chaup Holdings Ins. (E2%)
media holdings by	Necherrands	100	Lowe Group Holdings, Inc. (52%), Ammirati Puris Lintas (38%),
			Western Media (10%)
Zet Zet BV	Netherlands	100	
		100	Data Gold B.V.
Octagon CSI International NV	Netherland	100	0.1
- 1 .1 - 1 -1	Antilles	100	Octagon CSI International BV
Ammirati Puris Lintas (NZ) Ltd.	New Zealand	51	Registrant
DLM	New Zealand	100	McCann-Erickson
Initiative Media (NZ) Limited	New Zealand	99	Ammirati Puris Lintas (NZ) Ltd.
McCann-Erickson Limited	New Zealand	100	Registrant
Pritchard Wood-Quadrant Ltd.	New Zealand	100	Registrant
Universal Media Limited	New Zealand	100	McCann-Erickson Limited
Digit A/S	Norway	100	JBR/McCann/A/S
JBR Film A/S	Norway	100	JBR Reklamebyra A/S
JBR McCann A/S	Norway	100	McCann-Erickson A/S
JBR McCann Signatur A/S	Norway	100	McCann-Erickson A/S
JBR Purkveien A/S	Norway	100	McCann-Erickson A/S
JBR Riddeersvoldgate A.S.	Norway	100	McCann-Erickson A/S

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		MARCH 21, 2001
NAME	PERCENTAGE	

JURISDICTION	OF VOTING SECURITIES OWNED BY	
UNDER WHICH	IMMEDIATE	TIOCHET DI DEPEN
ORGANIZED	PARENT (%)	IMMEDIATE PARENT
Norway	100	Lowe Sweden AB
_		Lowe Norway A/S
-		McCann-Erickson Marketing
_		McCann-Erickson AS McCann-Erickson AS
_		Registrant
		Registrant
		-
Philippines	100	McCann-Erickson (Philippines) Inc.
Philippines	58	Registrant (30%), Business Science Research Corp. (28%)
		Registrant
		Ammirati Puris Lintas Deut. GmbH
Poland	100	Lowe Lintas GGK Holding AG (80%); Lowe Lintas GGK (Warsaw) (20%)
Poland	95	Lowe Lintas GGK Holding AG (95%); Andrzej Halicki (5%)
Poland	100	Ammirati Puris Lintas Warsaw
D-14	100	MaGana Bailahana Tatul Gabu
		McCann-Erickson Int'l GmbH Lowe Lintas GGK Holding AG
		Registrant
1014114		110312014110
Poland	100	McCann-Erickson Int'l GmbH
Poland	95	Lowe Lintas GGK Holding AG
Portugal	100	Interpublic SGPS/Lda.
Portugal	98	Ammirati Puris Lintas, Ltda.
Portugal	100	Registrant
Portugal	100	Registrant
Pareture 1	100	Totalonialia GCDG/Teila
Portugal	100	Interpublic SGPS/Ltda.
Portugal	100	McCann-Erickson Portugal Publicidade Ltda.
Portugal	100	McCann-Erickson/Portugal Ltda.
Puerto Rico	100	Ammirati Puris Lintas, Inc.
Demuhlia of	100	Pagi atmost
Ireland	100	Registrant
Romania	75	Registrant
Romania	61	Lowe Lintas GGK Holdings AG
Russia		McCann-Erickson Int'l GmbH
Scotland	100	DraftWorldwide, Inc.
Singapore	100	Registrant
Singapore	100	DraftWorldwide, Inc.
Singapore	100	Lowe Group Holdings Inc.
	UNDER WHICH ORGANIZED	SECURITIES   JURISDICTION   OWNED BY   IMMEDIATE   ORGANIZED   PARENT (%)

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			PAGE 21
			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
McCann-Erickson (Singapore)	Singapore	100	Registrant
Monsoon	Singapore	80	Lowe Group Holdings
Shandwick Pte Limited	Singapore	100	Shandwick Investments Limited
CPM Slovakia SRO	Slovak Rep.	50	Panmedia Werbeplanung GmbH
Lowe GGK Bratislava Sro	Slovak Rep.	92 100	Lowe Lintas GGK Holdings AG
McCann-Erickson Bratislava	Slovak Rep.		McCann-Erickson Prague Spol. srl
Panmedia s.r.o. Adsearch Proprietary Limited	Slovak Rep. South Africa	91 100	Lowe Lintas GGK Holdings AG Registrant
Ammirati Puris Lintas	South Allica	100	Registrant
(Proprietary) Limited	South Africa	100	Ammirati Puris Lintas Holding (76%)
(Fiopriecary) Himited	Bouth Allica	100	Registrant (24%)
ASDIA	South Africa	70	Registrant
Campbell-Ewald	Boutil Allica	70	Regisciano
Proprietary Limited	South Africa	100	McCann-Erickson South Africa
			Proprietary Limited
Column Communications CC	South Africa	100	Ammirati Puris Lintas (Prop.) Ltd.
ESPM	South Africa	86	Octagon Sports Marketing Ltd.
Fibre Design Communication			
(Proprietary) Ltd.	South Africa	100	Registrant
Group Africa Investments			
(Proprietary) Ltd.	South Africa	70	Registrant
McCann Cape Town			
(Proprietary) Limited	South Africa	100	McCann Group
McCann Durban			
(Proprietary) Limited	South Africa	100	McCann Group
McCann-Erickson Promotions			
(Proprietary) Ltd.	South Africa	100	Registrant
McCann-Erickson			
South Africa (Pty.)	g. 13. ag. t	100	But had a control
Ltd. ("McCann Group")	South Africa	100	Registrant
McCann International	G. 11. 25.1	100	
(Proprietary) Limited	South Africa	100	McCann Group
McCann South Africa	South Africa	100	MaGana Baislana Jahannashana
Proprietary Limited	South Africa	100	McCann-Erickson Johannesburg (Proprietary) Limited
McCann-Erickson			(FIOPITECALY) HIMITCEG
Johannesburg (Proprietary)	South Africa	100	McCann-Erickson South Africa
Limited	Bouth Allica	100	(Proprietary) Limited
McCannix Proprietary Limited			(Tropricedly) Himited
(Proprietary) Limited	South Africa	100	McCann-Erickson Johannesburg
Media Initiative	204011 1111104		11004111 111011011 001141111000413
(Proprietary) Limited	South Africa	100	Ammirati Puris Lintas (Prop.) Ltd.
Telerix Investments			• •
(Proprietary) Limited	South Africa	100	Octagon Sports Marketing Ltd.
The Loose Cannon Company			
Proprietary Limited	South Africa	100	McCann-Erickson South Africa
Universal Media			
(Proprietary) Limited	South Africa	100	McCann Group
Lintas Korea, Inc.	South Korea	100	Registrant
McCann-Erickson, IncDoosan	South Korea	100	McCann-Erickson Marketing, Inc.
Alpha Grupo de Comunicacion			
Cientifica, S.L.	Spain	60	Shandwick Iberica S.A.

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		MARCH 21, 2001
NAME	PERCENTAGE	

NAME		PERCENTAGE OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Cachagua S.A.	Spain	100	The Interpublic Group of Companies de Espana S.A.
Cano & Martinez Direct, S.A.	Spain	80	McCann-Erickson, S.A.
Clarin, S.A.	Spain	100	McCann-Erickson S.A.
Clouseau	Spain	80	DraftWorldwide S.A.
Coleman Schmidlin & Partner SA Common Sense Publicidad	Spain	71	Coleman Group Worldwide, LLC
Y Diseno, S.A.	Spain	80	McCann-Erickson S.A.
Directing MRM S.A.	Spain	99.99	The Interpublic Group of
			Companies de Espana S.A.
DraftWorldwide S.A.	Spain	100	Draft Group Holdings Limited
Encuadre S.A.	Spain	67	Clarin, S.A.
Events & Programming			The Interpublic Group of
International Consultancy, S.A. (EPIC)	Spain	100	Companies de Espana S.A. Interpublic de Espana S.A.
Iniciativas de Medios, S.A.	Spain	100	Ammirati Puris Lintas, S.A.
Infomark, S.A. (Informatica	Spain	100	Ammiliati Fulls Hillas, S.A.
Aplicada al Marketing, S.A.)	Spain	75	McCann-Erickson S.A.
Lowe FMRG	Spain	81.02	Lowe W.W. Holdings BV (57.55%); Lowe Int'l Holding BV (23.47%)
Lowe Lintas & Partners SA	Spain	100	Interpublic Group of Companies de Espana SA
McCann-Erickson S.A.	Spain	100	The Interpublic Group of Companies de Espana S.A.
McCann-Erickson			The Interpublic Group of
Barcelona S.A.	Spain	100	Companies de Espana S.A.
Pool Media International S.A.	Spain	100	The Interpublic Group of Companies de Espana S.A.
Reporter, S.A.	Spain	75	Ecuacion Diferencial, SL (75%); Marina Specht (25%)
Shandwick Iberica, S.A.	Spain	100	Shandwick Investments Limited
Sidney Comunicacion S.A.	Spain	75	McCann-Erickson S.A.
Sidney Marketing y			
Communicacion Integral S.A.	Spain	75	McCann-Erickson S.A.
Sidney System Prom, S.A.	Spain	60	McCann-Erickson S.A.
Sidney Task Force S.A. The Interpublic Group of	Spain	60	McCann-Erickson S.A.
Companies de Espana	Spain	100	Registrant
Think for Sale Communication	gi	100	Durafteria de de la la
Integral S.L. Universal Bus Interface	Spain	100	DraftWorldwide S.A.
Corporation S.L.	Spain	80	DraftWorldwide S.A.
Universal Media S.A.	Spain	100	McCann-Erickson S.A.
Valmorisco Communications	Spain	100	The Interpublic Group of Companies de Espana S.A.
Western Int'l Media SA	Spain	100	Western Int'l Media Holdings BV
Anderson & Lembke AB	Sweden	100	Anderson & Lembke, Inc.
Creator	Sweden	51	McCann-Erickson
Draft Promotion AB	Sweden Sweden	100	DraftWorldwide Trampolin AB
DraftWorldwide Sweden AB DraftWorldwide Trampolin AB	Sweden Sweden	100 100	DraftWorldwide Trampolin AB Inter P Group Sweden AB
Infoplan AB	Sweden Sweden	100	McCann-Erickson AB

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		MARCH 21,	2001
NAME	PERCENTAGE		

			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Jack Wahl	Sweden	100	Lowe Brindfors AB
Large Medium AB	Sweden	50	Lowe Brindfors AB
Lowe Lintas AB	Sweden	100	Lowe Worldwide Holdings BV
Lowe & Partners Sweden AB	Sweden	100	Lowe Worldwide Holdings BV
Lowe Brindfors Annonsbyra AB	Sweden	100	Lowe & Partners Sweden AB
Lowe Forever Annonsbyra AB	Sweden	100	Lowe Brindfors Annonsbyra AB
McCann Annonsbyra AB	Sweden	100	McCann-Erickson AB
McCann Annonsbyra I Malmoe AB	Sweden	100	McCann-Erickson AB
McCann-Erickson AB	Sweden	100	Registrant
Message Plus Digital AB	Sweden	100	Lowe & Partners Sweden AB
Message Plus Media AB	Sweden	100	Lowe & Partners Sweden AB
PMI Initiative Universal	204011		Ammirati Puris Lintas AB (50%)
Media AB	Sweden	100	McCann-Erickson AB (50%)
Ronnberg & McCann A.B.	Sweden	100	McCann-Erickson AB
Storakers	Sweden	50	Ronnberg & McCann A.B.
Trigge R. AKTiebolag	Sweden	80	McCann Sweden
Bosch & Butz Werbeagenter AG	Switzerland	100	Lowe Worldwide Holdings BV
Coleman Schmidlin Partner AG	Switzerland	71	Coleman Group Worldwide LLC
Dynor	Switzerland	100	Octagon Holding ApS
Get Neue Gestaltungstechnik AG	Switzerland	100	Bosch & Butz Werbeagenter AG
Initiative Media Western AG	Switzerland	100	Western Int'l Media Holdings BV
Initiative Media Switzerland	Switzerland	100	Ammirati Puris Lintas Holding BV
Lowe GGK	Switzerland	82	Lowe Int'l Holdings BV
McCann-Erickson S.A.	Switzerland	100	Registrant
McCann-Erickson Services S.A.	Switzerland	100	Registrant
Octagon (Switzerland) AG	Switzerland	100	Octagon Holdings ApS
Octagon Worldwide AG	Switzerland	100	Advantage Int'l Holdings, Inc.
P.C.M. Marketing AG	Switzerland	100	Ammirati Puris Lintas Deut. GmbH
Pool Media-PMI S.A.	Switzerland	100	Registrant
Target Group AG	Switzerland	51	McCann-Erickson
Unimedia S.A.	Switzerland	100	Registrant
Lowe Lintas & Partners Taiwan Ltd.	Taiwan	100	Registrant
McCann-Erickson Communications	1011011		110515014110
Group Co. Ltd.	Taiwan	100	Registrant
Shandwick Taiwan Ltd.	Taiwan	100	Shandwick Asia Pacific Limited
BTL (Thailand) Ltd.	Thailand	100	Presko Shandwick Ltd.
Lowe Lintas & Partners	Illatialid	100	Flesko Shandwick Ltd.
	-1	100	man American
(Thailand) Ltd.	Thailand	100	Registrant
McCann-Erickson (Thailand) Ltd.	Thailand	100	Registrant
McCann-Erickson			
(Thailand) Ltd.	Thailand	100	Registrant
Presko Shandwick Limited	Thailand	100	Shandwick Holdings Ltd. (51%)
			Orvieto Ltd. (49%)
Shandwick Holdings Limited	Thailand	100	Shandwick Investments Limited
McCann-Erickson			
(Trinidad) Limited	Trinidad	100	Registrant
BEC	Turkey	100	Pars/McCann
Beyaz	Turkey	100	Pars/McCann
Initiative Media Istanbul	Turkey	70	Registrant
	- •		-

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		MARCH 21,	2001
NAME	PERCENTAGE		

NAME	JURISDICTION	PERCENTAGE OF VOTING SECURITIES OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
IPG Tanitim ve Halkla Ilskiler AS Link Ajams Limited Sirketi Lowe Adam Tanitim	Turkey Turkey	51 100	Registrant PARS
Hizmetleri AS Turkey McCann-Direct Reklam Tanitama	Turkey	80	Lowe Worldwide Holdings B.V.
Servisleri A.S.	Turkey	100	PARS
PARS McCann-Erickson Reklamcilik A.S.("PARS") Universal Media Planlama	Turkey	100	Registrant
Ve Dagitim	Turkey	100	PARS
Lintas Gulf Limited	U.A.E.	51	Ammirati Puris Lintas Worldwide
Addison Whitney Worldwide Ltd.	United Kingdom	100	Ltd.; Interpublic Limited (50%), Business Science Research (50%)
Addition Communications			
Limited Addition Marketing Group	United Kingdom	100	SP Group Limited
Limited Advantage Soccer	United Kingdom	100	SP Group Limited
Limited Advantage Sponsorship	United Kingdom	100	Octagon Sports Marketing Ltd.
Canada Limited	United Kingdom	100	Octagon Sports Marketing Ltd.
Advantage Sports	*************	100	0.1
Media Limited Adware Systems Limited	United Kingdom United Kingdom	100 100	Octagon Sports Marketing Ltd. Orkestra Limited
Advantage Television Limited	United Kingdom	100	Octagon Sports Marketing Ltd.
Ammirati Puris Lintas Limited	United Kingdom	100	Interpublic Limited
Ammirati Puris Lintas			
International Limited	United Kingdom	100	Interpublic Limited
Ammirati Puris Lintas Russia Ltd.	United Kingdom	100	Interpublic Limited
API Artel Studios Limited	United Kingdom United Kingdom	100 100	Octagon Sports Marketing Ltd. Stowe, Bowden, Wilson Limited
Bahbout and Stratton Limited	United Kingdom	100	Registrant
Barnett Fletcher	onicea kingaom	100	Regisciant
Promotions Co. Ltd.	United Kingdom	100	Interpublic Limited
Brand Matters Limited Brands Hatch	United Kingdom	100	Registrant
Investments Limited	United Kingdom	100	Brands Hatch Leisure Plc
Brands Hatch Leisure Limited	United Kingdom	100	Interpublic Inc.
Brands Hatch Limited	United Kingdom	100	Brands Hatch Leisure Limited
Briefcope Limited Brilliant Pictures Limited	United Kingdom	100 100	IPR Limited
	United Kingdom	100	Still Price Court Twivy D'Souza Lintas Group Limited
British Motorsports Promoters Limited	United Kingdom	50	Octagon Motorsports Limited
Broadway Communications Group	oniced Kingdom	30	occason mocorsports nimited
(Holdings) Limited	United Kingdom	100	Newtonvale Limited
Brompton Advertising Ltd.	United Kingdom	100	The Brompton Group Ltd.
Brompton Promotions Ltd.	United Kingdom	100	The Brompton Group Ltd.
Bureau of Commercial	United Vi	100	Pagi atmost
Information Limited	United Kingdom	100	Registrant

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		MARCH 21, 2001
NAME	PERCENTAGE	

NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Bureau of Commercial	1. 1 1		
Research Limited	United Kingdom	100	Registrant
Business Geographics	United Kingdom	70	Int'l Poster Management Ltd.
Campbell-Ewald Limited	United Kingdom	100	Interpublic Limited (50%), Business Science Research (50%)
Caudex Medical Limited	United Kingdom	100	Registrant
Causeway Communications Ltd.	United Kingdom	100	IPR Limited
CM Lintas International Ltd.	United Kingdom	100	Interpublic Limited
Coachouse Ltd.	United Kingdom	100	McCann-Erickson Manchester Ltd.
Coleman Planet &			
Partners Limited	United Kingdom	71	Registrant
Colourwatch Group Limited Complete Congress	United Kingdom	100	Lowe International Limited
Services Limited	United Kingdom	67	Complete Medical Group Ltd.
Complete Exhibition			
Services Ltd.	United Kingdom	80	Complete Medical Group Ltd.
Complete Healthcare			
Training Limited	United Kingdom	75	Complete Medical Group Ltd.
Complete Market			
Research Limited	United Kingdom	75	Complete Medical Group Ltd.
Complete Medical			
Communications Int'l Ltd.	United Kingdom	85	Complete Medical Group Ltd.
Complete Medical Communications (UK) Ltd.	United Kingdom	80	Complete Medical Group Ltd.
Complete Medical Group Ltd.	United Kingdom	100	Interpublic Limited
Creation	United Kingdom	100	Interpublic Limited
Davies/Baron Limited	United Kingdom United Kingdom	100	Interpublic Limited Interpublic Limited
Davies Day Limited	United Kingdom	100	Octagon Sports Mktg. Ltd.
Daytona Raceway Limited	United Kingdom United Kingdom	100	The Rebel Group Limited
Decifer Limited	United Kingdom	75	Lowe International Limited
Diagnosis Limited CMC house	United Kingdom	80	Complete Medical Group Limited
DraftWorldwide Limited	United Kingdom	100	Draft Group Holdings Limited
Draft Group Holdings Limited	United Kingdom	100	Interpublic Limited
DRS Advertising Limited	United Kingdom	100	Draft Group Holdings Limited
English and Pockett Limited	United Kingdom	75	Registrant
Epic (Events & Programming	3		3
Int'l Consultancy) Ltd.	United Kingdom	100	Interpublic Limited
EXP Momentum	United Kingdom	100	Interpublic Limited
Fieldplan Ltd.	United Kingdom	100	Interpublic Limited
Firstsale 2 Limited	United Kingdom	100	Shandwick Marketing Service Ltd.
Fleet PR Limited	United Kingdom	100	Shandwick Public Relations Ltd.
Gotham Limited	United Kingdom	100	Interpublic Limited
Gresham Financial			
Marketing Ltd.	United Kingdom	100	Shandwick Consultants Ltd.
Grand Slam Millennium	-		
Television Ltd.	United Kingdom	100	Octagon Sports Marketing Ltd.
Grand Slam Sports Limited	United Kingdom	100	Octagon Sports Marketing Ltd.
GSD Momentum Limited	United Kingdom	100	Registrant
Harrison Advertising			
(International) Ltd.	United Kingdom	100	Interpublic Limited

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
H.K. McCann Limited	United Kingdom	100	McCann Erickson Advertising Ltd.
Hopkins & Bailey Ltd.	United Kingdom	100	Radclyffe Comm. Group Ltd.
HPI 1999 Limited	United Kingdom	100	Draft Group Holdings Limited
HPI International Limited	United Kingdom	100	Draft Group Holdings Limited
HPI Research Group Limited	United Kingdom	100	Draft Group Holdings Limited
Initiative Media Limited	United Kingdom	100	Interpublic Limited
Initiative Media	0112004 11211940111	200	1110017400110 111111000
London Limited	United Kingdom	99.5	Still Price Court Twivy D'Souza
			Lintas Group Limited
International Poster			ZINGO CICOP ZIMICOG
Management Ltd.	United Kingdom	100	Interpublic Limited
International Public	Officed Kingdom	100	incerpublic nimited
Relations 1td.	United Kingdom	100	Interpublic Limited
Interpublic Limited	United Kingdom	100	Registrant
Interpublic Pension	Officed Kingdom	100	Regiscianc
Fund Trustee Co. Ltd.	Imited Vinadem	100	Interpublic Limited
IPR Communications Ltd.	United Kingdom	100	IRCEIPUBLIC LIMITED
	United Kingdom	100	IPR Limited
J V Knightsbridge Travel Limited	United Kingdom	50	Lowe International limited
Kumquat Limited	United Kingdom	100	
-		100	Draft Group Holdings Limited
LHSB Management Services Ltd.	United Kingdom		Lowe International Limited
Lintas W.A. Limited	United Kingdom	100	Interpublic Limited
Lovell Vass Boddey Limited	United Kingdom	100 100	Draft Group Holdings Limited
Lowe Azure Limited	United Kingdom		Lowe International limited
Lowe Broadway Limited	United Kingdom	100	Broadway Communications Group
			(Holdings) Limited
Lowe Digital Limited	United Kingdom	100	Lowe International Limited
Lowe Direct Limited	United Kingdom	75	Lowe International Limited
Lowe Fusion			
Healthcare Limited	United Kingdom	100	Lowe International limited
Lowe & Howard-Spink			
Media Limited	United Kingdom	100	Lowe International Limited
Lowe International Limited	United Kingdom	100	Interpublic Limited
Lowe Lintas Ltd.	United Kingdom	100	Lowe International Limited
Lowe & Partners			
Financial Limited	United Kingdom	100	Lowe International Limited
Lowe & Partners UK Limited	United Kingdom	100	Lowe International Limited
Lowe Lintas & Partners			
Worldwide Limited	United Kingdom	100	Interpublic Limited
Lowe Plus Limited	United Kingdom	100	Lowe International limited
Ludcom PLC	United Kingdom	100	Ludgate Group Limited
Ludgate Bachard Limited	United Kingdom	100	Ludgate Group Limited
Ludgate Communications			
Limited	United Kingdom	100	Ludgate Group Limited
Ludgate Design Limited	United Kingdom	100	Ludgate Group Limited
Ludgate Group Limited	United Kingdom	100	Interpublic Limited
Ludgate Laud Limited	United Kingdom	100	Ludgate Group Limited
Matter of Fact			
Communications Limited	United Kingdom	100	McCann-Erickson Bristol Ltd.
McCann Communications Limited	United Kingdom	100	Interpublic Limited
McCann Direct Limited	United Kingdom	100	Interpublic Limited
	_		

Octagon Mktg.
Services Limited

Octagon Motorsports Marketing Limited. Octagon SC Limited

Octagon Motorsports Limited

NAME		PERCENTAGE	PAGE 27 MARCH 21, 2001
	JURISDICTION UNDER WHICH ORGANIZED	OF VOTING SECURITIES OWNED BY IMMEDIATE PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
McCann-Erickson Advertising Limited	United Kingdom	100	Interpublic Limited
McCann-Erickson			_
Belfast Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
McCann-Erickson			
Bristol Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
McCann-Erickson		100	was a second and a second and a second and a
Central Limited McCann-Erickson	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
Manchester Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
McCann-Erickson Payne,	onicea kingaom	100	McCaim-Erickson United Kingdom Ecc.
Golley Ltd.	United Kingdom	75.9	McCann-Erickson United Kingdom Ltd.
McCann-Erickson	3		
Scotland Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
McCann-Erickson United			
Kingdom Limited	United Kingdom	100	Interpublic Limited
McCann-Erickson Wales	United Kingdom	100	McCann-Erickson Payne Golley
McCann-Erickson Payne Golley Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
McCann-Erickson			
Scotland Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
McCann Media Limited McCann Properties Limited	United Kingdom United Kingdom	100 100	McCann-Erickson Bristol
Miller/Shandwick	oniced kingdom	100	McCann-Erickson United Kingdom Ltd.
Technologies Inc.	United Kingdom	100	Shandwick Europe Limited
Miller Starr Limited	United Kingdom	60	Registrant
MLS Soccer Limited	United Kingdom	100	Octagon Sports Marketing Limited
Movie and Media Sports (Holdings) Limited	United Kingdom	100	Registrant (48%); Octagon Worldwide Ltd. (31%); Octagon Worldwide Inc. (26%)
Movie and Media Sports Limited	United Kingdom	100	Movie & Media Sports (Holdings) Ltd.
MSW Management Limited Nationwide Public	United Kingdom	100	Octagon Sports Marketing Limited
Relations Ltd.	United Kingdom	100	IPR Limited
NDI Display Group	United Kingdom	100	Interpublic Limited
Neva Europe Limited	United Kingdom	100	Registrant
Newtonvale Limited	United Kingdom	51	Lowe International Limited (25.5%); Registrant (25.5%)
Octagon Athlete			
Representation Limited	United Kingdom	100	Octagon Sports Marketing Ltd.
Octagon CSI Limited	United Kingdom	100	Third Dimension Limited
Octagon Event Marketing Limited Octagon Sponsorship	United Kingdom	100	Interpublic Limited
Consulting Limited	United Kingdom	100	Octagon Sports Marketing Ltd.

United Kingdom

United Kingdom

United Kingdom United Kingdom 100

100

100 100 Octagon Sports Marketing Ltd.

Octagon Worldwide Limited
Octagon Sponsorship Consulting Ltd.

Newtonvale Limited

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			MARCH 21, 2001
NAME		PERCENTAGE	
		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Octagon Sponsorship			
Europe Limited	United Kingdom	100	Octagon Sports Marketing Ltd.
Octagon Sponsorship Limited	United Kingdom	100	Octagon Sponsorship Consulting Ltd.
Octagon Sports	onicea kingaom	100	occusion spondording compareing feat.
Marketing Limited	United Kingdom	100	Octagon Worldwide Limited
Octagon Worldwide Limited	United Kingdom	100	Interpublic Limited
Orbit International	011200a 112113a0m		111001
(1990) Ltd.	United Kingdom	100	Lowe International Limited
Orkestra Ltd.	United Kingdom	100	Interpublic Limited
Packaging Brands Limited	United Kingdom	100	Registrant
Paragon Communications			
Limited	United Kingdom	100	Int'l Public Relations Ltd.
Paragon North East Limited	United Kingdom	100	Paragon Communications Limited
Packaging Matters Limited	United Kingdom	100	Registrant
Planet Packaging	_		-
Consultants, Ltd.	United Kingdom	71	The Coleman Group Worldwide LLC
Poundhold Ltd.	United Kingdom	100	Lowe International Limited
PR Consultants	-		
Scotland Limited	United Kingdom	100	Int'l Public Relations Ltd.
Prime Communications Limited	United Kingdom	100	Shandwick Public Relations Ltd.
Pritchard Wood and			
Partners Ltd.	United Kingdom	100	<pre>Interpublic Ltd. (50%),</pre>
			Business Science Research (50%)
The Quay Advertising & Marketing			
Limited (Bahbout & Stratton)	United Kingdom	100	Bahbout & Stratton Ltd.
Quorum Graphic Design			
Consultants Ltd.	United Kingdom	100	Shandwick Europe Limited
Radclyffe Communications			
Group Ltd.	United Kingdom	100	Shandwick Europe Ltd.
Rebel Enterprises Limited	United Kingdom	100	The Rebel Group Limited
Research Matters Limited	United Kingdom	100	Registrant
Rogers & Cowan			
Brand Placement Ltd.	United Kingdom	100	Shandwick UK Limited
Rogers & Cowan		100	
International Ltd.	United Kingdom	100	Shandwick Europe Ltd.
Royds London Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
Salesdesk Limited	United Kingdom	100	Orkestra Ltd.
Shandwick Broadcast Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick Communications			
Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick Consultants	***************************************	100	Chandrick Transcripted
Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick Europe Limited	United Kingdom	100	Shandwick Investments Limited
Shandwick Interactive	United Vinadem	100	Chandrial Ermana Limited
Design Consultancy Ltd. Shandwick Interactive	United Kingdom	100	Shandwick Europe Limited
Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick International	onicea kingdom	100	phandwick Ediobe miniced
Limited	United Kingdom	100	IPR Limited
Shandwick Investments	onreed Kingdom	100	III DIMILOGU
Limited	United Kingdom	100	Int'l Public Relations Ltd.
Dimit 050	Ollicea Killydoll	100	Inc I labite Relacions Bed.

Consultancy Limited

The Brompton Group Ltd.

The Championship Group Limited

The Howland Street Studio Ltd. The Line Limited

The Medicine Group

(Education) Ltd.

The PR Centre Limited

The Quay Advertising and Marketing Limited

The Lowe Group Limited

The Business in Marketing

& Communications Ltd.

Draft Group Holdings Limited

Lowe International Limited

Complete Medical Group Ltd.

Bahbout and Stratton Limited

PR Consultants Scotland Limited

Shandwick Public Relations Ltd.

Octagon Sports Marketing Limited

Lowe Int'l Limited

Interpublic Limited

SP Group Limited

			PAGE 29 MARCH 21, 2001
NAME	JURISDICTION	PERCENTAGE OF VOTING SECURITIES OWNED BY	22 2001
	UNDER WHICH	IMMEDIATE	
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
Shandwick Investor			
Relations Limited	United Kingdom	100	Shandwick UK Limited
Shandwick Limited	United Kingdom	100	Int'l Public Relations Ltd.
Shandwick Marketing			
Services Limited	United Kingdom	100	Int'l Public Relations Ltd.
Shandwick North Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick Northern	-		<u>-</u>
Ireland Limited	United Kingdom	100	IPR Limited
Shandwick PR Company Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick Public			
Affairs Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick Public	-		<u>-</u>
Relations Limited	United Kingdom	100	IPR Limited
Shandwick Scotland Limited	United Kingdom	100	PR Consultants Scotland Limited
Shandwick Trustees			
Limited	United Kingdom	100	Int'l Public Relations Ltd.
Shandwick UK Limited	United Kingdom	100	Shandwick Europe Limited
Shandwick Welbeck Limited	United Kingdom	100	Widestrong Limited
Silverstone Haymarket Limited	United Kingdom	100	Octagon Motorsports Limited
Smithfield Lease Limited	United Kingdom	100	Lowe International Limited
Sports Management Limited	United Kingdom	100	Octagon Sports Mrktg. Limited
SP Lintas Group Limited	United Kingdom	100	Interpublic Limited
Still Price Court Twivy	3		
D'Souza Ltd.	United Kingdom	100	SP Lintas Group Limited
Stowe, Bowden,	-		<del>-</del>
Wilson Limited	United Kingdom	100	McCann-Erickson United Kingdom Ltd.
Symphony Direct	-		_
Communications Ltd.	United Kingdom	100	Draft Group Holdings Limited
Talbot Television Limited	United Kingdom	100	Fremantle International Inc.
Tavistock Advertising			
Limited	United Kingdom	100	Lowe International Limited
The Arbor Group plc	United Kingdom	100	Interpublic Limited
The Barnett Fletcher			
Promotions Co., Ltd.	United Kingdom	100	Registrant
The Below the Line			
Agency Limited	United Kingdom	100	Interpublic Limited
The Boroughloch	<del>-</del>		
Conquitangu Limited	United Vinadem	100	Dunft Cours Holdings Limited

United Kingdom

United Kingdom

United Kingdom

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			MARCH 21, 2001
NAME		PERCENTAGE	MARCII ZI, ZUUI
11.11.11		OF VOTING	
		SECURITIES	
	JURISDICTION	OWNED BY	
	UNDER WHICH	IMMEDIATE	
			TAMESTAME DARRING
	ORGANIZED	PARENT (%)	IMMEDIATE PARENT
FOREIGN:			
FOREIGN:			
The Really Big			
Promotions Co. Ltd.	United Kingdom	100	Interpublic Limited
The Rebel Group Limited	United Kingdom	100	Octagon Motorsports Limited
Tinker and Partners Limited	United Kingdom	100	Interpublic Limited
Toca Limited	United Kingdom	100	Octagon Motorsports Limited
TPS Public Relations Limited	United Kingdom	100	Shandwick Public Relations Ltd.
Tweak Limited	United Kingdom	100	SP Lintas Group Limited
Two Six Seven Limited	United Kingdom	100	Lowe International limited
Universal Advertising	United Kingdom	100	nowe international innited
Limited	United Vinadem	100	Intermublic limited
Universal Communications	United Kingdom	100	Interpublic Limited
	and the contract of the contra	100	
Worldwide Limited	United Kingdom	100	Interpublic Limited
Virtual Reality	**************************************	100	Ontone Grants Manhatina Timital
Sports Limited	United Kingdom	100	Octagon Sports Marketing Limited
Washington Soccer Limited	United Kingdom	100	Octagon Sports Marketing Limited
Weber Europe Limited	United Kingdom	100	Interpublic Limited
Western International	United Kingdom	100	Lowe International Limited (52%)
Media Limited.			WIMC (UK) Limited (48%)
Western International			
Media Europe Limited.	United Kingdom	100	Western Int'l Media Limited
Widestrong Limited	United Kingdom	100	PR Consultants Scotland Limited
WIMC UK Limited	United Kingdom	100	Interpublic Limited
Lingfield S.A. (S.A.F.I.)	Uruguay	100	Registrant
Lowe & Partners South			
America Holdings, S.A.	Uruguay	100	Lowe Group Holdings, Inc.
McCann-Erickson Latin			
America, S.A.	Uruguay	100	Registrant
Rockdone Corporation			
S.A. (S.A.F.I.)	Uruguay	100	Universal Publicidade SA (safi)
Steffen Corporation	Uruguay	100	Ammirati Puris Lintas Brazil
Universal Publicidad			
S.A. (S.A.F.I.)	Uruguay	100	McCann-Erickson Publicidade Ltda.
McCann Uzbekistan	Uzbekistan	100	Registrant
McCann-Erickson Publicidad			
De Venezuela, S.A.	Venezuela	100	Registrant
Afamal Advertising (Rhodesia)			
Private Ltd.	Zimbabwe	100	Registrant
Lintas (Private) Limited	Zimbabwe	80	Fieldplan Ltd.

A number of inactive subsidiaries and other subsidiaries, all of which considered in the aggregate as a single subsidiary would not constitute a significant subsidiary, are omitted from the above list. These subsidiaries normally do business under their official corporate names. International Business Services, Inc. does business in Michigan under the name "McCann-I.B.S., Inc." and in New York under the name "McCann International Business Services". Ammirati Puris Lintas, Inc. conducts business through its Ammirati Puris Lintas New York division. McCann-Erickson conducts some of its business in the states of Kentucky and Michigan under the name "McGraphics". McCann-Erickson USA, Inc. does business in Michigan under the name SAS and does business in Indiana, Michigan, New York, Pennsylvania and Wisconsin under the name of McCann-Erickson Universal Group.

### Consent of Independent Accountants

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 of The Interpublic Group of Companies, Inc. (the "Company"), of our report dated February 26, 2001, except for Note 15 which is as of March 19, 2001, which appears in the 2000 Annual Report to Stockholders which is incorporated in this Annual Report on Form 10-K: Registration Statements on Form S-8 No. 2-79071; No. 2-43811; No. 2-56269; No. 2-61346; No. 2-64338; No. 2-67560; No. 2-72093; No. 2-88165; No. 2-90878; No. 2-97440; and No. 33-28143, relating to the Stock Option Plan (1971), the Stock Option Plan (1981), the Stock Option Plan (1988) and the Achievement Stock Award Plan of the Company; Registration Statements on Form S-8 No. 2-53544; No. 2-91564; No. 2-98324; No. 33-22008; No. 33-64062; and No. 33-61371, relating to the Employee Stock Purchase Plan (1975), the Employee Stock Purchase Plan (1985) and the Employee Stock Purchase Plan of the Company (1995); Registration Statements on Form S-8 No. 33-20291 and No. 33-2830 relating to the Management Incentive Compensation Plan of the Company; Registration Statements on Form S-8 No. 33-5352; No. 33-21605; No. 333-4747; and No. 333-23603 relating to the 1986 Stock Incentive Plan, the 1986 United Kingdom Stock Option Plan and the 1996 Stock Incentive Plan of the Company; Registration Statements on Form S-8 No. 33-10087 and No. 33-25555 relating to the Long-Term Performance Incentive Plan of the Company; Registration Statement on Form S-8 No. 333-28029 relating to The Interpublic Outside Directors' Stock Incentive Plan of the Company; Registration Statement on Form S-8 No. 33-42675 relating to the 1997 Performance Incentive Plan of the Company; and Registration Statement on Form S-3 No. 333-53592 related to the public offering of shares of the Company. We also consent to the incorporation by reference of our report dated February 26, 2001 relating to the financial statement schedule, which appears in this Form 10-K.

PricewaterhouseCoopers LLP New York, New York March 27, 2001

### CONSENT OF INDEPENDENT ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation by reference in the Registration Statements on Form S-8 of The Interpublic Group of Companies, Inc. (the "Company"), of our reports dated February 25, 2000, with respect to the consolidated financial statements of NFO Worldwide, Inc. and subsidiaries as of December 31, 1999, and for each of the years in the two-year period ended December 31, 1999, which appears in the Company's 2000 Annual Report on Form 10-K: Registration Statements No. 2-79071; No. 2-43811; No. 2-56269; No. 2-61346; No. 2-64338; No. 2-67560; No. 2-72093; No. 2-88165; No. 2-90878; No. 2-97440 and No. 33-28143, relating variously to the Stock Option Plan (1971), the Stock Option Plan (1981), the Stock Option Plan (1988) and the Achievement Stock Award Plan of the Company; Registration Statements No. 2-53544; No. 2-91564; No. 2-98324; No. 33-22008; No. 33-64062 and No. 33-61371, relating variously to the Employee Stock Purchase Plan (1975), the Employee Stock Purchase Plan (1985) and the Employee Stock Purchase Plan of the Company (1995); Registration Statements No. 33-20291 and No. 33-2830 relating to the Management Incentive Compensation Plan of the Company; Registration Statements No. 33-5352; No. 33-21605; No. 333-4747 and No. 333-23603 relating to the 1986 Stock Incentive Plan, the 1986 United Kingdom Stock Option Plan and the 1996 Stock Incentive Plan, of the Company; Registration Statements No. 33-10087 and No. 33-25555 relating to the Long-Term Performance Incentive Plan of the Company; Registration Statement No. 333-28029 relating to The Interpublic Outside Directors' Stock Incentive Plan of the Company; Registration Statement No. 33-42675 relating to the 1997 Performance Incentive Plan of the Company; and Registration Statement on Form S-3 No. 333-53592 relating to the public offering of shares. It should be noted that we have not audited any financial statements of NFO Worldwide, Inc. subsequent to December 31, 1999 or performed any audit procedures subsequent to the date of our report.

Arthur Andersen LLP New York, New York

March 27, 2001

### Consent of Independent Public Accountants

We consent to the incorporation by reference in the Registration Statements on Form S-8 of The Interpublic Group of Companies, Inc. (the "Company"), of our report dated February 13, 2001, included in the Company's 2000 Annual Report as Form 10-K; Registration Statements No. 2-79071; No. 2-43811; No. 2-56269; No. 2-61346; No. 2-64338; No. 2-67560; No. 2-72093; No. 2-88165; No. 2-90878; No. 2-97440; and No. 33-28143, relating variously to the Stock Option Plan (1971), the Stock Option Plan (1981), the Stock Option Plan (1988) and the Achievement Stock Award Plan of the Company; Registration Statements No. 2-53544; No. 2-91564; No. 2-98324; No. 33-22008; No. 33-64062; and No. 33-61371, relating variously to the Employee Stock Purchase Plan (1975), the Employee Stock Purchase Plan (1985) and the Employee Stock Purchase Plan of the Company (1995); Registration Statements No. 33-20291 and No. 33-2830 relating to the Management Incentive Compensation Plan of the Company; Registration Statements No. 33-5352; No. 33-21605; No. 333-4747; and No. 333-23603 relating to the 1986 Stock Incentive Plan, the 1986 United Kingdom Stock Option Plan and the 1996 Stock Incentive Plan of the Company; Registration Statements No. 33-10087 and No. 33-25555 relating to the Long-Term Performance Incentive Plan of the Company; Registration Statement No. 333-28029 relating to The Interpublic Outside Directors' Stock Incentive Plan of the Company; Registration Statement No. 33-42675 relating to the 1997 Performance Incentive Plan of the Company; and Registration Statement on Form S-3 No. 333-53592 relating to the public offering of shares.

J.H. Cohn LLP Roseland, New Jersey March 27, 2001 Dated: March 29, 2001

### POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each individual whose signature appears below constitutes and appoints JOHN J. DOONER, JR., SEAN F. ORR, FREDERICK MOLZ and NICHOLAS J. CAMERA, and each of them, as true and lawful attorneys-in-fact and agents with full power of substitution and resubstitution, for him, and in his name, place and stead, in any and all capacities, to sign the Report on Form 10-K for the year ended December 31, 2000, for The Interpublic Group of Companies, Inc., S.E.C. File No. 1-6686, and any and all amendments and supplements thereto and all other instruments necessary or desirable in connection therewith, and to file the same, with all exhibits thereto, and all documents in connection therewith, with the Securities and Exchange Commission and the New York Stock Exchange, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requested and necessary to be done in and about the premises as fully to all intents and purposes as he might do or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agents or any of them or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

John J. Dooner, Jr.

Sean F. Orr

Frank B. Lowe

Frank J. Borelli

Reginald K. Brack

Leif H. Olsen

Jill M. Considine

J. Phillip Samper

### THE INTERPUBLIC GROUP OF COMPANIES, INC.

### Certified Resolutions

I, Nicholas J. Camera, Secretary of The Interpublic Group of Companies, Inc. (the "Corporation"), hereby certify that the resolutions attached hereto were duly adopted on March 29, 2001 by the Board of Directors of the Corporation and that such resolutions have not been amended or revoked.

 $\,$  WITNESS  $\,$  my hand  $\,$  and the  $\,$  seal of the Corporation this  $\,$  29th day of March, 2001.

/S/ NICHOLAS J. CAMERA

NICHOLAS J. CAMERA

#### THE INTERPUBLIC GROUP OF COMPANIES, INC.

#### MEETING OF THE BOARD OF DIRECTORS

### Resolutions re Form 10-K

RESOLVED, that the Chairman of the Board and the Executive Vice President and Chief Financial Officer of the Corporation be, and each of them hereby is, authorized to execute and deliver on behalf of the Corporation an annual report on Form 10-K for the year ended December 31, 2000, in the form presented to this meeting with such changes therein as either of them with the advice of the General Counsel shall approve; and further

RESOLVED, that the Chairman of the Board in his capacity as Chief Executive Officer, the Executive Vice-President, Chief Financial Officer in his capacity as Chief Financial Officer, and the Vice President and Controller in his capacity as Chief Accounting Officer of the Corporation be, and each of them hereby is, authorized to execute such annual report on Form 10-K; and further

RESOLVED, that the officers of the Corporation be and each of them hereby is, authorized and directed to file such annual report on Form 10-K, with all the exhibits thereto and any other documents that may be necessary or desirable in connection therewith, after its execution by the foregoing officers and by a majority of this Board of Directors, with the Securities and Exchange Commission and the New York Stock Exchange; and further

RESOLVED, that the officers and directors of the Corporation who may be required to execute such annual report on Form 10-K be, and each of them hereby is, authorized to execute a power of attorney in the form submitted to this meeting appointing John J. Dooner, Jr., Sean F. Orr, Frederick Molz and Nicholas J. Camera, and each of them, severally, his or her true and lawful attorneys and agents to act in his or her name, place and stead, to execute said annual report on Form 10-K and any and all amendments and supplements thereto and all other instruments necessary or desirable in connection therewith; and further

RESOLVED, that the signature of any officer of the Corporation required by law to affix his signature to such annual report on Form 10-K or to any amendment or supplement thereto and such additional documents as they may deem necessary or advisable in connection therewith, may be affixed by said officer personally or by any attorney-in-fact duly constituted in writing by said officer to sign his name thereto; and further

RESOLVED, that the officers of the Corporation be, and each of them hereby is, authorized to execute such amendments or supplements to such annual report on Form 10-K and such additional documents as they may deem necessary or advisable in connection with any such amendment or supplement and to file the foregoing with the Securities and Exchange Commission and the New York Stock Exchange; and further

RESOLVED, that the officers of the Corporation be, and each of them hereby is, authorized to take such actions and to execute such other documents, agreements or instruments as may be necessary or desirable in connection with the foregoing.



