

For over 17 years as a public company, Mid-America Apartment Communities has stood

Rooted in disciplined capital deployment, Strengthened by sound financial practices, Proven by multiple market cycles, Guided by our founding principles.

We have brought the brightest talent, the latest technology and the right locations together and have delivered the greatest 10 year returns in the multifamily REIT sector to our shareholders. Now, as we reflect on 2010, as our economy and capital markets continue to recover and rebuild, we are well positioned for growth in the new cycle.







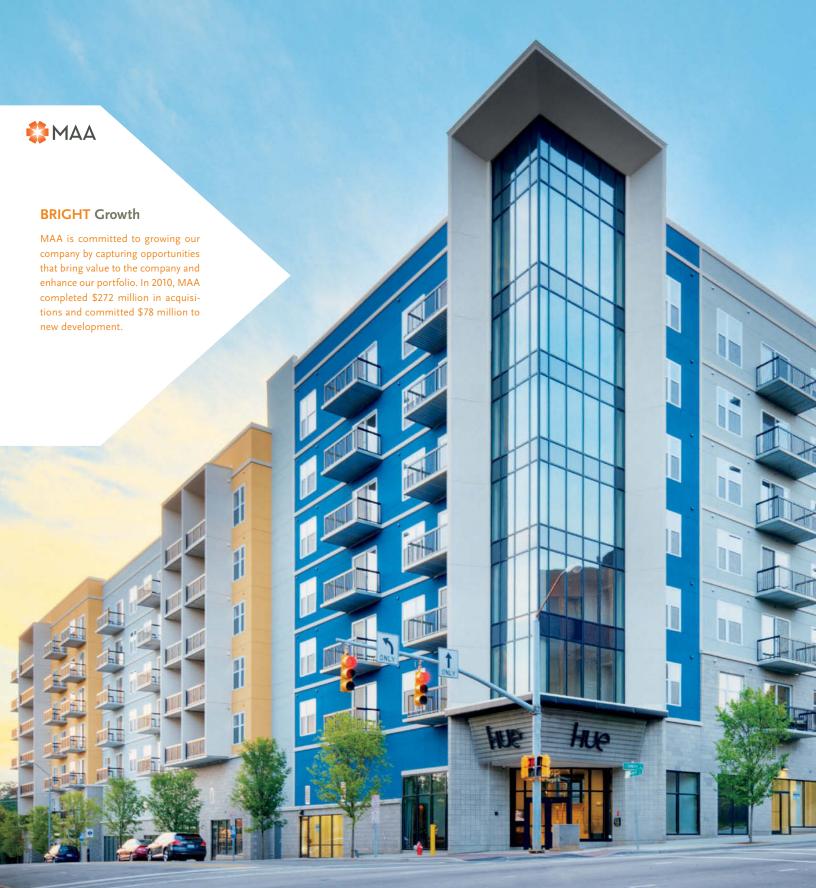








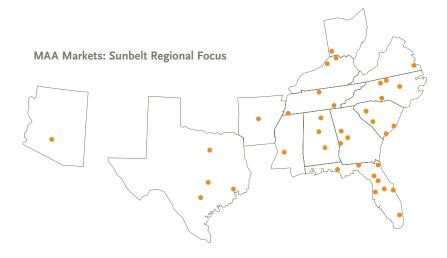




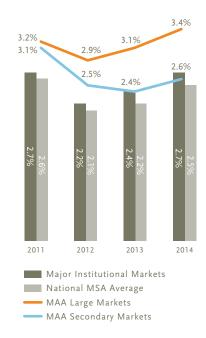
As the economy and capital markets continue to recover, we are more optimistic about the prospects for the apartment business than at any point in our company's history. After years of overly-aggressive mortgage financing practices, we've entered a correction phase with a greater percentage of households in the U.S. that will now choose to rent their housing as opposed to take on the obligations associated with owning a home. And with a significant pullback in the availability of construction financing, the level of new apartment development is well below historic norms. Growing demand, with a limited new supply of apartment housing, should support strong leasing conditions for apartment housing over the next few years.

We will eventually need a recovery in the employment markets to further fuel the demand for apartments and sustain our ability to capture higher pricing. However, as the economy slowly finds traction, I'm optimistic that the job market will continue to improve, particularly in our strong Sunbelt markets, and support a long positive cycle for apartment leasing fundamentals.

Signs of recovery in apartment leasing emerged in early 2010 and the momentum accelerated over the course of the year. During 2010, rents increased just over 4% and occupancy averaged a very strong 96% across our portfolio of properties owned for a year or more. The strong performance was largely due to a significant decline in the move-out of existing residents. During 2010, resident move-outs dropped to the lowest level we've seen in our seventeen year history as a publicly owned company. Given the weak employment market and the trend away from home ownership, the resulting fall off in resident turnover is not surprising. We expect resident retention will remain high during the coming year.



# Employment Growth Projections 2011-2014



A brighter view

During 2010, we were active in the acquisition market as we sought opportunities to create new value. The aggressive financing and construction environment, contributing to the stress in the capital markets over the last few years, began to yield some very attractive buying opportunities in 2010 and we're optimistic that good opportunities will continue to be available this year. Over the course of 2010, we acquired a total of \$272 million in new properties, below replacement value, at pricing that we believe will create positive cash flow and significant new value growth over the coming years. In addition, we committed \$78 million to new development projects that will likewise make a solid contribution to future earnings.

To support our growth plans and ensure we are well positioned to capture strong performance from our existing properties, we were also very active in 2010 with efforts to strengthen both the balance sheet and the operating platform of our company.

At the end of 2010, MAA's debt to gross assets was 48.8% and our fixed charge coverage was 3.4 times. Both of these metrics are stronger than they've ever been in our company's history. During 2010, we called and retired the outstanding \$155 million of Series H Preferred Stock, carrying a coupon rate of 8.3%, which will help to further lower our aggregate cost of capital.





# **Focus on Technology**

- \* Our Lease Revenue Optimizer or LRO system allows us to maximize rent decisions on a real-time basis by unit.
- \* Our mobile-friendly website allows potential residents to check apartment availability in real time, view photos and get directions to any community using GPS technology. Units can be reserved and the leasing process can be initiated all online.
- \* Our online resident portal allows our residents to stay connected with their community. This resource allows them to view and pay rent online, make maintenance requests and access community news and upcoming events.

We continue to introduce new technologies and efficiencies to our operating platform designed to better meet the lifestyle and needs of our residents, while also driving more efficiency into our operations. During 2010, we rolled out a new and more cost efficient cable television service for our residents, a new 24 hour call center for our existing residents as well as those shopping for a new apartment home, and continued to improve operating efficiencies with enhanced web-based services and advertising.

Over the past seventeen years as a publicly owned company, we've experienced a number of changes in both the capital markets and in the apartment business. The financing environment continues to ebb and flow as investment capital cycles through an appetite for yield and risk tolerances. We've managed our balance sheet and deployed capital to take advantage of these cycles. We've introduced numerous changes to our operating platform to meet our customer's desire to make greater use of the internet and changes in how they want to interact with our properties and staff. And, of course, technology continues to create more opportunity for us to capture improved efficiencies in how we execute our operations. In adapting to these influences, we've worked to make a number of improvements that we believe position the company to out-perform in the region and markets where we invest, and to deliver superior long-term results on the capital invested. We believe that investing in real estate should be viewed as a long-term commitment. Our approach has









focused on establishing a portfolio of investments, an operating platform and a balance sheet that are designed to generate high quality revenue, more stable cash flow and superior results for capital over the long-haul; delivering superior "full cycle performance."

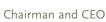
Through calendar year 2010, MAA shareholders captured an annual compound ten-year total investment return of 18.4%. This result is the best performance among all publicly traded apartment REITs traded on the New York Stock Exchange.

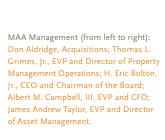
My sincere thanks and appreciation go to all our MAA associates. Our company's ability to out-perform in this highly competitive industry is due to the hard-work, creativity and passion that our employees bring to their responsibilities to serve our residents, perform for our shareholders and to support one another.

We appreciate your investment in MAA and the trust you place in our team.



Eric Bolton







- **★ 96% Year-end Physical Occupancy**
- **★** 50% Record Low Resident Turnover
- **\*** \$272 Million in Acquisitions

- **★** \$78 Million in New Development
- **\*** 48.8% Year-end Debt to Gross Assets
- **\*** 3.4 Times Year-end Fixed Charge Coverage



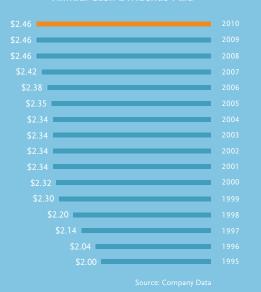




# **BRIGHT** Results

2010 again showed that our strategy aimed at a full cycle performance with lower volatility continues to provide consistent long-term returns for our shareholders.

# Annual Cash Dividends Paid



# **Financial Highlights**

		Years Ended December 31,	
(Dollars and shares in thousands, except per share data)	2010	2009	2008
Net income attributable to Mid-America Apartment Communities, Inc.	\$ 29,761	\$ 37,211	\$ 30,249
Preferred dividend distribution	6,549	12,865	12,865
Premiums and original issuance costs associated with the redemption of preferred stock	5,149	_	_
Net income available for common shareholders	18,063	24,346	17,384
Depreciation of real estate assets	102,000	94,020	88,555
Net casualty (gains) loss and other settlement proceeds	(330)	(32)	247
Gains on properties contributed to joint ventures	(752)	_	_
Gains on dispositions within real estate joint ventures	_	_	(38)
Loss (gains) on sales of discontinued operations	2	(4,649)	120
Depreciation of real estate assets of discontinued operations	_	_	706
Depreciation of real estate assets of real estate joint ventures	1,896	970	953
Net income attributable to noncontrolling interests	1,114	2,010	1,822
Funds from operations	\$ 121,993	\$ 116,665	\$ 109,749
Non-routine items:			
Premiums and original issuance costs associated with the redemption of preferred stock	5,149	_	_
Asset impairment	1,914	_	
Funds from operations before non-routine items	\$ 129,056	\$ 116,665	\$ 109,749
Weighted average shares, diluted	31,977	28,348	27,084
Net income per share available for common shareholders, diluted	\$ 0.56	\$ 0.85	\$ 0.64
Weighted average shares and units, diluted	34,219	30,802	29,459
Funds from operations per share and unit, diluted	\$ 3.57	\$ 3.79	\$ 3.73
Funds from operations before non-routine items per share and unit, diluted	\$ 3.77	\$ 3.79	\$ 3.73
Dividends paid per share	\$ 2.46	\$ 2.46	\$ 2.46
Real estate owned, at cost	\$2,985,447	\$2,732,218	\$2,552,808
Capital improvements in progress	\$ 11,501	\$ 10,517	\$ 25,268
Investments in real estate joint ventures	\$ 17,505	\$ 8,619	\$ 6,824
Total debt	\$1,500,193	\$1,399,596	\$1,323,056
Shareholders' equity, redeemable stock and minority interest	\$ 544,392	\$ 456,028	\$ 444,422
Market capitalization (shares and units) <sup>(1)</sup>	\$2,353,115	\$1,671,036	\$1,293,145
Number of properties, including joint venture ownership interest <sup>(2)</sup>	157	147	145
Number of apartment units, including joint venture ownership interest <sup>(2)</sup>	46,310	43,604	42,554

<sup>(1)</sup> Market capitalization includes all series of preferred shares (value based on \$25 per share liquidation preference) and common shares, regardless of classification on balance sheet, and partnership units (value based on common stock equivalency).

<sup>(2)</sup> Property and apartment unit totals have not been adjusted to exclude properties held for sale.

# **Consolidated Balance Sheets**

Consolidated Balance Sheets		
		December 31,
(Dollars in thousands, except per share data)	2010	2009
Assets:		
Real estate assets:		
Land	\$ 288,890	\$ 255,425
Buildings and improvements	2,564,887	2,364,918
Furniture, fixtures and equipment	83,251	73,975
Capital improvements in progress	11,501	10,517
	2,948,529	2,704,835
Less accumulated depreciation	(889,841)	(788,260)
	2,058,688	1,916,575
Land held for future development	1,306	1,306
Commercial properties, net	8,141	8,721
Investments in real estate joint ventures	17,505	8,619
Real estate assets, net	2,085,640	1,935,221
Cash and cash equivalents	45,942	13,819
Restricted cash	1,514	561
Deferred financing costs, net	13,713	13,369
Other assets	25,133	19,731
Goodwill	4,106	4,106
Assets held for sale		19
Total assets	\$2,176,048	\$1,986,826
Liabilities and Shareholders' Equity:		
Liabilities:		
Notes payable	\$1,500,193	\$1,399,596
Accounts payable	1,815	1,702
Fair market value of interest rate swaps	48,936	51,160
Accrued expenses and other liabilities	73,999	69,528
Security deposits	6,693	8,789
Liabilities associated with assets held for sale	20	23
Total liabilities	1,631,656	1,530,798
Redeemable stock	3,764	2,802
Shareholders' equity:		
Preferred stock, \$0.01 par value per share, 20,000,000 shares authorized,		
\$25 per share liquidation preference;		
8.30% Series H Cumulative Redeemable Preferred Stock, 6,200,000 shares authorized, 0 and 6,200,000 shares		
issued and outstanding at December 31, 2010 and December 31, 2009, respectively	_	62
Common stock, \$0.01 par value per share, 50,000,000 shares authorized; 34,871,399 and	2.40	200
29,095,251 shares issued and outstanding at December 31, 2010 and December 31, 2009, respectively	348 1,142,023	290 988,642
Additional paid-in capital  Accumulated distributions in excess of net income	, ,	(510,993)
Accumulated other comprehensive income	(575,021) (48,847)	(47,435)
Total Mid-America Apartment Communities, Inc. shareholders' equity	518,503	430,566
Noncontrolling interest	22,125	22,660
Total equity	540,628	453,226
Total liabilities and equity	\$2,176,048	\$1,986,826

# **Consolidated Statements of Operations**

	Υ	ears ended De	ecember 31,
(Dollars in thousands, except per share data)	2010	2009	2008
Operating revenues:			
Rental revenues Other property revenues	\$369,547 32,002	\$357,008 21,243	\$352,414 17,391
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Total property revenues  Management fee income	401,549 680	378,251 293	369,805 206
Total operating revenues	402,229	378,544	370,011
Property operating expenses:			
Personnel	51,363	47,633	46,139
Building repairs and maintenance Real estate taxes and insurance	15,150 45,850	14,161 45,572	13,688 45,652
Utilities	24,447	22,334	21,908
Landscaping	10,129	9,548	9,146
Other operating	27,681	20,457	18,777
Depreciation	104,064	96,019	90,168
Total property operating expenses	278,684	255,724	245,478
Acquisition expenses	2,512	950	
Property management expenses General and administrative expenses	18,035 12,354	17,220 11,320	16,799 11,837
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Income from continuing operations before non-operating items Interest and other non-property income	90,644 837	93,330 385	95,897 509
Interest and other non-property income	(55,996)	(57,094)	(62,010)
Loss on debt extinguishment	(55,556)	(140)	(116)
Amortization of deferred financing costs	(2,627)	(2,374)	(2,307)
Asset impairment	(1,914)	(=,5 · · ·)	(=)
Net casualty gains (loss) and other settlement proceeds	330	32	(247)
Gain (loss) on sale of non-depreciable assets	_	15	(3)
Gain on properties contributed to joint ventures	752	_	
Income from continuing operations before loss from real estate joint ventures	32,026	34,154	31,723
Loss from real estate joint ventures	(1,149)	(816)	(844)
Income from continuing operations	30,877	33,338	30,879
Discontinued operations:		1 224	1 212
Income from discontinued operations before (loss) gain on sale (Loss) gain on sale of discontinued operations	(2)	1,234 4,649	1,312
	(2)		(120)
Consolidated net income  Net income attributable to noncontrolling interests	30,875 1,114	39,221 2,010	32,071 1,822
Net income attributable to Mid-America Apartment Communities, Inc.	29,761	37,211	30,249
Preferred dividend distributions	6,549	12,865	12,865
Premiums and original issuance costs associated with the redemption of preferred stock	5,149		
Net income available for common shareholders	\$ 18,063	\$ 24,346	\$ 17,384
Weighted average shares outstanding (in thousands):			
Basic	31,856	28,341	26,943
Effect of dilutive securities	121	7	141
Diluted	31,977	28,348	27,084
Net income available for common shareholders	\$ 18,063	\$ 24,346	\$ 17,384
Discontinued property operations	2	(5,883)	(1,192)
Income from continuing operations available for common shareholders	\$ 18,065	\$ 18,463	\$ 16,192
Earnings per share—basic:		¢ 0.55	<b>†</b>
Income from continuing operations available for common shareholders  Discontinued property operations	\$ 0.57	\$ 0.65	\$ 0.60
		0.20	0.04
Net income available for common shareholders	\$ 0.57	\$ 0.85	\$ 0.64
Earnings per share—diluted:  Income from continuing operations available for common shareholders	\$ 0.56	\$ 0.65	\$ 0.60
Discontinued property operations	ψ 0.30 —	0.20	0.04
Net income available for common shareholders	\$ 0.56	\$ 0.85	\$ 0.64
Dividends declared per common share	\$ 2.4725	\$ 2.4600	\$ 2.4600

# **Corporate Information**

#### Corporate Headquarters

MAA 6584 Poplar Avenue Memphis, TN 38138 901-682-6600 www.maac.com

#### General Counsel

Baker, Donelson, Bearman, Caldwell & Berkowitz, PC, Memphis, TN

#### Independent Registered Public Accounting Firm

Ernst & Young LLP, Memphis, TN

#### **Annual Shareholders Meeting**

MAA will hold its 2011 Annual Meeting of Shareholders on Thursday, May 26, 2011, at 1:00 p.m. CDT at the Reserve at Dexter Lake apartments in Memphis, TN.

### **Stock Listings**

MAA's common stock is listed on the New York Stock Exchange (NYSE) and is traded under the stock symbol MAA.

#### Transfer Agent and Registrar

American Stock Transfer & Trust Company 866-668-6550 shareholder toll-free line www.amstock.com

Registered shareholders who have questions about their accounts or who wish to change ownership or address of stock; to report lost, stolen or destroyed certificates; or wish to enroll in our dividend reinvestment plan or direct stock purchase program should contact America Stock Transfer & Trust Company at the shareholder service number listed above or access their account at the web-site listed above.

 ${\it Beneficial owners} \ {\it who own shares held in "street name" should contact their broker or bank for all questions.$ 

Limited partners of Mid-America Apartments, L.P. wishing to transfer their units or convert units into shares of common stock of MAA should contact MAA directly at the corporate headquarters.

### Annual Report and Form 10-K

A copy of MAA's Annual Report and Form 10-K for the year ended December 31, 2010, as filed with the Securities and Exchange Commission (SEC) will be sent without charge upon written request to the corporate headquarters address, attention Investor Relations, and is also available on the Investor Relations page of our web-site at www.maac.com. MAA's other SEC filings as well as corporate governance documents are also available.

#### CEO and CFO Certifications

As is required by Section 303A.12(a) of the NYSE's corporate governance standards, the CEO Certification has been previously filed without qualification with the NYSE. Certifications of the CEO and CFO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 have been filed as exhibits to MAA's Form 10-K.

#### The Open Arms Foundation

The Open Arms Foundation is MAA's award-winning corporate charity that provides fully-furnished, two-bedroom apartment homes free of charge to families displaced from their own homes while seeking medical treatment. In addition to rent, the Open Arms Foundation also pays for basic utilities including electricity/gas, phone, cable and internet. At the time of printing of this report, The Open Arms Foundation was providing 40 homes to families in medical crisis across 10 states. In its 17-year history, the foundation has provided 2,200 families with nearly 120,000 nights of rest away from home. To find out more about The Open Arms Foundation please visit www.maac.com.



# **Board of Directors**

### H. Eric Bolton, Jr.

Chief Executive Officer and Chairman of the Board of Directors MAA

#### Alan B. Graf, Jr.

Executive Vice President and Chief Financial Officer FedEx Corporation Committees: Audit (Chairman)

#### Major General John S. Grinalds, USMC (Ret.)

Past President The Citadel Committees: Audit

### Ralph Horn

Past President, Chief Executive Officer and Chairman of the Board of Directors First Horizon National Corporation Committees: Compensation; Nominating and Corporate Governance (Chairman)

#### Philip W. Norwood

President and Chief Executive Officer Faison Enterprises, Inc. Committees: Compensation; (Chairman); Nominating and Corporate Governance

## W. Reid Sanders

Managing Partner Chickasaw Partners Committees: Audit

### William B. Sansom

President, Chief Executive Officer and Chairman of the Board of Directors H.T. Hackney Co. Committees: Compensation; Nominating and Corporate Governance

# Simon R.C. Wadsworth

Past Executive Vice President and Chief Financial Officer MAA Major Photography John Rae NYC

