First Citizens Banc Corp

2012 Annual Report





Five Year Condensed Consolidated Financial Summary

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|--|-------------------------|-----------|-------------------------|-----------|------------|
| Earnings | | | | | |
| Net Income/(loss) (000) | \$5,579 | \$3,958 | \$(1,268) | \$1,655 | \$(38,978) |
| Preferred dividends and discount accretion | | | | | |
| on warrants (000) | <u>\$(1,193)</u> | \$(1,176) | \$(1,176) | \$(955) | \$ |
| Net Income/(loss) available to | | | | | |
| common shareholders (000) | \$4,386 | \$2,782 | \$(2,444) | \$700 | \$(38,978) |
| Per Common Share | | | | | |
| Earnings/(loss) (basic and diluted) | \$0.72 | \$0.51 | (\$0.16) | \$0.21 | (\$5.06) |
| Earnings/(loss), available to common | | | | | |
| shareholders (basic and diluted) | \$0.57 | \$0.36 | (\$0.32) | \$0.09 | (\$5.06) |
| Book Value | \$10.48 | \$10.30 | \$9.58 | \$9.82 | \$9.94 |
| Dividends Paid | \$0.12 | \$0.03 | \$0.00 | \$0.25 | \$0.91 |
| Balances | | | | | |
| Assets (millions) | \$1,137.0 | \$1,113.0 | \$1,100.7 | \$1,102.8 | \$1,053.6 |
| Deposits (millions) | \$926.4 | \$901.2 | \$892.5 | \$856.1 | \$809.9 |
| Net Loans (millions) | \$795.8 | \$764.0 | \$745.6 | \$775.5 | \$787.8 |
| Shareholders' Equity (millions) | \$104.0 | \$102.5 | \$97.0 | \$98.8 | \$76.6 |
| Performance Ratios | | | | | |
| Return on Average Assets | 0.49% | 0.35% | (0.11%) | 0.15% | (3.54%) |
| Return on Average Equity | 5.36% | 3.96% | (1.27%) | 1.68% | (31.57%) |
| Equity Capital Ratio | 9.15% | 9.21% | 8.81% | 8.96% | 7.27% |
| Net Loans to Deposit Ratio | 85.90% | 84.77% | 83.54% | 90.59% | 97.27% |
| Loss Allowance to Total Loans | $2.42^{\circ}/_{\circ}$ | 2.71% | $2.84^{\circ}/_{\circ}$ | 1.93% | 1.11% |

Dear Shareholder:

We were pleased to announce net income for 2012 of \$5,579,000. This is an improvement of \$1,621,000 or 41% over last year's income of \$3,958,000.

As we have described many times, our business is to attract deposits and put those deposit dollars to work as loans in our communities. Over the last two years we have invested in our lending staff, bringing in additional seasoned lenders with the talent and relationships to generate the loans that will use our deposit money. The result during 2012 was a net increase in total loans of over \$31,000,000. This increase in lending was entirely within our markets to new and existing customers. We work to avoid "one-off" loans to focus on long term customer relationships which include the loans, the deposit accounts, and, in many cases, opportunities for Wealth Management.

| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> |
|-------------|-------------|-------------|-------------|-------------|-------------|
| Gross Loans | \$ 815,552 | \$ 785,268 | \$ 767,323 | \$ 790,818 | \$ 796,651 |

Our deposits, which are our raw material to put to work, have grown from \$809,921,000 in 2008 to \$926,389,000 at year end 2012. Just as in lending, we want more than a "one-off" deposit relationship. We want the lending relationship, the deposit relationship, and the wealth management relationship. The checking account typically brings a longer term commitment and the opportunity for fee income from cash management services. The results of these efforts can be seen in the percentage of total deposits represented by noninterest-bearing deposits (checking accounts), which has increased from 15% in 2008 to approximately 22% at year end 2012.

| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> |
|------------------------------|-------------|-------------|-------------|-------------|-------------|
| Noninterest Bearing Deposits | \$ 202,416 | \$ 189,382 | \$ 157,529 | \$ 140,659 | \$ 122,141 |
| Interest Bearing Deposits | 723,973 | 711,864 | 734,934 | 715,393 | 687,780 |
| Total | \$ 926,389 | \$ 901,246 | \$ 892,463 | \$ 856,052 | \$ 809,921 |

Net Interest Income

When we put our deposit dollars to work in loans and investments, we generate net interest income, which is shown below as a per share amount. While our loans have increased steadily since 2010, our net interest income per share has slightly decreased. This is a direct result of the current interest rate environment. Since the Federal Reserve indicates that it will follow its existing rate policy "until unemployment improves", this rate environment may continue for some time. While there is little room to further reduce deposit costs, increasing competition for loans is putting pressure on loan pricing. We believe this will continue for some time, and, as a result, we will see downward pressure on net interest income. Fortunately, we are starting with a very strong interest margin compared to our peers. Interest rates are cyclical and will undoubtedly increase in the future, so we continue to position our balance sheet to take advantage of a rising rate environment.

| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| Net Interest Income per share | \$ 5.26 | \$ 5.37 | \$ 5.38 | \$ 5.22 | \$ 5.25 |

Non-interest Income

For 2012 we enjoyed a 6% increase in our non-interest income. While new regulations have negatively impacted sources of service charge revenue, reducing that revenue from a high of \$4,829,000 in 2009 to \$4,329,000 in 2012, our ATM fees, Wealth Management revenue, and other new sources of revenue have more than offset the difference.

| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> |
|------------------------------|-------------|-------------|-------------|-------------|-------------|
| Noninterest Income per share | \$ 1.44 | \$ 1.35 | \$ 1.23 | \$ 1.31 | \$ 1.29 |

Noninterest Expense

Our noninterest expenses for the year 2012 increased by approximately 2% over 2011. You can see in the chart below that, through 2009 and 2010, we scaled back expenses because of the recession. As we moved into 2011 and 2012, expenses increased due to our investments in talented personnel. For example, we have added strength to the company's lending, credit, and marketing functions. This was done in preparation for an eventual rebound in the economy. This investment is beginning to pay off in increasing loan volume and the development of total banking relationships with customers.

| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | 2008* |
|-------------------------------|-------------|-------------|-------------|-------------|---------|
| Noninterest Expense per share | \$ 4.92 | \$ 4.83 | \$ 4.68 | \$ 4.63 | \$ 4.74 |

^{*} The per-share number for 2008 excludes a noncash write-down of goodwill of \$(5.62)

Economically Related Expenses per share

Over the last several years we reported on expenses that were extraordinarily high because of the problems in the economy. Now we are able to reduce some of these expenses. The provision for loan losses continues to decrease as we see improvement in the financial condition of our customers, and the provision amount per share is now below 2008 levels. The FDIC insurance premium has also decreased, again reflecting the improving economy. Collection and repossession expenses remain higher than 2008 as a result of lingering issues with customers who have not experienced the pick-up in the economy. As a community institution, we will continue the policy of attempting to work with our customers to avoid repossession of property. This has served us and our communities well. From the peak impact of \$2.79 per share in 2010, these economically sensitive expenses have decreased to \$1.09 in 2012. We are hopeful that this trend will continue and that these types of expenses will stabilize at a normal level.

| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|
| Provision for Loan Losses | \$ 0.83 | \$ 1.27 | \$ 2.33 | \$ 1.73 | \$ 1.06 |
| FDIC Premium | 0.11 | 0.16 | 0.20 | 0.26 | 0.01 |
| Collection and Repossession | 0.15 | 0.19 | 0.19 | 0.19 | 0.08 |
| Investment Security Impairment | - | - | 0.07 | - | - |
| Total | \$ 1.09 | \$ 1.62 | \$ 2.79 | \$ 2.18 | \$ 1.15 |

Looking at our earnings per share before the preferred dividend, we have surpassed 2008 and have enjoyed steady improvement since the depth of the recession. The improvement in the net earnings per share is primarily due to our ability to generate steady earnings and decrease the provision for loan losses and the other economically related expenses shown previously.

| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008*</u> |
|------------------------|-------------|-------------|-------------|-------------|--------------|
| Net Earnings Per Share | \$ 0.72 | \$ 0.51 | \$ (0.16) | \$ 0.21 | \$ 0.56 |

^{*} The per-share number for 2008 excludes a noncash write-down of goodwill of \$(5.62)

Our goal over the last five years has been to maintain stability and consistency. If you examine the core components of earnings for the company, net interest income, non-interest income, and non-interest expenses, you will see consistency. The provision for loan losses has, of course, been the volatile item and the primary variable affecting the bottom line. Other than the provision for loan loss expense, the core components remained consistent throughout the last five years. This consistency has provided the foundation for taking advantage of the improving economy.

2013

Economically, for 2013, our outlook is similar to last year – cautiously optimistic. Our commercial lenders are very busy with new commercial opportunities, especially at our Columbus and Akron offices, where the economy is more robust than in our smaller communities. We also continue to see agricultural opportunities. We have been pleased to attract several sizable new agriculture customers. There was also a steady mortgage business during 2012, which should continue into 2013. While we sell our long-term fixed rate mortgages, this business generates fee income and ongoing loan servicing fees for the bank. We are hopeful that these trends will continue and perhaps increase during 2013.

Throughout the company, we are focused on acquiring and retaining customer relationships. As mentioned previously, we want the entire customer relationship- loans, deposits, and wealth management. We continue to add to and upgrade our electronic offerings to attract and hold the younger generations. At the same time, we want to make sure that we are taking care of those customers who desire face-to-face personal service, so we continually invest in training personnel to improve our personal service and cross sell other products and services. We are seeing the results of our efforts in our loan, core deposit, and wealth management, and we expect this performance to continue.

Our Stock

As we assemble this presentation for the Annual Report our stock has closed at \$6.44 (February 1, 2013). On the same date in 2012, the close was \$5.11, and in 2011 the close was \$4.08. An improving economy, improving earnings, and a reinstated dividend should all be reflected in improvement in our stock price. We believe there has also been increased interest in bank stocks. The KBW bank index closed at \$54.06 on February 1, 2013, compared to \$45.31 the year before. We hope that all of these factors will continue to positively influence how the marketplace perceives bank stocks generally and our stock specifically.

Very truly yours,

James O. Miller President & C.E.O.

As we completed preparation of the annual report, we received word of the passing of Michael J. Close. Michael was a director emeritus for a number of years and was very active at board and committee meetings. He was a descendent of the Graefe family. The Graefes helped found the bank in 1882 and were instrumental in its management through much of the 20th century. Michael's business insight and experience in real estate were very beneficial to the company. He will be missed.



ANNUAL REPORT

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Five-Year Selected Consolidated Financial Data

(Amounts in thousands, except per share data)

| | | Year | ended Decemb | er 31, | |
|--|----------------------|----------------------|---------------------------|----------------------|-----------------------|
| | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | <u>2008</u> |
| Statements of income: | Φ. 46.769 | h 10.041 | ф. 5 4.0 25 | Φ == 404 | Φ (2.2.7 |
| Total interest and dividend income | \$ 46,762 | \$ 48,861 | \$ 51,925 | \$ 55,191 | \$ 62,267 |
| Total interest expense | 6,184 | 7,500 | 10,464 | 14,918 | 21,780 |
| Net interest income Provision for loan losses | 40,578 | 41,361 | 41,461 | 40,273 | 40,487 |
| Net interest income after | 6,400 | 9,800 | <u>17,940</u> | 13,323 | 8,207 |
| provision for loan losses | 34,178 | 31,561 | 23,521 | 26,950 | 32,280 |
| Security gains/(losses) | 40 | (8) | 212 | 75 | 193 |
| Other noninterest income | 11,042 | 10,450 | 9,269 | 9,558 | 9,463 |
| Total noninterest income | 11,082 | 10,442 | 9,481 | 9,633 | 9,656 |
| Goodwill impairment | - | - | - | - | 43,291 |
| Other noninterest expense | 37,956 | 37,198 | 36,101 | 35,165 | 36,254 |
| Total noninterest expense | 37,956 | 37,198 | 36,101 | 35,165 | 79,545 |
| Income (loss) before federal income taxes | 7,304 | 4,805 | (3,099) | 1,418 | (37,609) |
| Federal income tax expense (benefit) | 1,725 | 847 | (1,831) | (237) | 1,369 |
| Net income (loss) | \$ 5,579 | \$ 3,958 | \$ (1,268) | \$ 1,655 | \$ (38,978) |
| Preferred stock dividends and | | | | | |
| discount accretion | 1,193 | 1,176 | 1,176 | 955 | - |
| Net income (loss) available to | | | | | |
| common shareholders | \$ 4,386 | \$ 2,782 | \$ (2,444) | \$ 700 | \$ (38,978) |
| Per share of common stock: | | | | | |
| Earnings (basic and diluted) | \$ 0.72 | \$ 0.51 | \$ (0.16) | \$ 0.21 | \$ (5.06) |
| Earnings (basic and diluted) | | | | | |
| available to common shareholders | 0.57 | 0.36 | (0.32) | 0.09 | (5.06) |
| Dividends | 0.12 | 0.03 | - | 0.25 | 0.91 |
| Book value | 10.48 | 10.30 | 9.58 | 9.82 | 9.94 |
| Average common shares outstanding: | | | | | |
| Basic | 7,707,917 | 7,707,917 | 7,707,917 | 7,707,917 | 7,707,917 |
| Diluted | 7,707,917 | 7,707,917 | 7,707,917 | 7,707,917 | 7,707,917 |
| Year-end balances: | Ф БОБ 011 | Ф | ф Б 45 555 | ф БББ 5.4 5 | Ф 505 500 |
| Loans, net Securities | \$ 795,811 | \$ 764,011 | \$ 745,555 200,296 | \$ 775,547 | \$ 787,789 167,150 |
| Total assets | 219,528 1,136,971 | 220,021 1,112,977 | 1,100,622 | 222,674 1,102,812 | 167,159 1,053,611 |
| Deposits | 926,389 | 901,246 | 892,463 | 856,102 | 809,921 |
| Borrowings | 92,907 | 98,751 | 103,604 | 139,105 | 155,038 |
| Shareholders' equity | 103,981 | 102,528 | 96,950 | 98,797 | 76,617 |
| Average balances: | | | | | |
| Loans, net | \$ 759,105 | \$ 741,383 | \$ 765,821 | \$ 777,825 | \$ 791,298 |
| Securities | 224,566 | 216,549 | 212,038 | 197,826 | 163,054 |
| Total assets | 1,127,989 | 1,124,553 | 1,121,105 | 1,102,779 | 1,099,943 |
| Deposits | 914,851 | 910,315 | 892,773 | 863,488 | 808,646 |
| Borrowings | 96,895 | 105,993 | 117,280 | 127,793 | 162,400 |
| Shareholders' equity | 104,114 | 99,848 | 99,648 | 98,454 | 123,468 |

Five-Year Selected Ratios

| | Year ended December 31, | | | | |
|--|-------------------------|-------------|-------------|-------------|---------|
| • | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | 2008 |
| Net yield on average interest-earning assets | 3.89% | 3.91% | 3.94% | 3.91% | 4.18% |
| Return on average total assets | 0.49 | 0.35 | (0.11) | 0.15 | (3.54) |
| Return on average shareholders' equity | 5.36 | 3.96 | (1.27) | 1.68 | (31.57) |
| Average shareholders' equity as a percent | | | | | |
| of average total assets | 9.23 | 8.88 | 8.89 | 8.97 | 11.22 |
| Net loan charge-offs as a percent of | | | | | |
| average total loans | 1.01 | 1.35 | 1.46 | 0.87 | 0.84 |
| Allowance for loan losses as a percent | | | | | |
| of loans at year-end | 2.42 | 2.71 | 2.84 | 1.93 | 1.11 |
| Shareholders' equity as a percent | | | | | |
| of total year-end assets | 9.15 | 9.21 | 8.81 | 8.96 | 7.27 |

A copy of the Corporation's Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, will be furnished, free of charge, to shareholders, upon written request to the Secretary of First Citizens Banc Corp, 100 East Water Street, Sandusky, Ohio 44870.

Common Stock and Shareholder Matters

The common shares of First Citizens Banc Corp (FCBC) trade on The NASDAQ Stock Market under the symbol "FCZA". As of February 19, 2013, there were 7,707,917 shares outstanding held by approximately 1,399 shareholders of record (not including the number of persons or entities holding stock in nominee or street name through various brokerage firms). Information below is the range of sales prices for each quarter for the last two years.

| | <u>201</u> | <u>2</u> | |
|------------------|------------------|------------------|------------------|
| First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| \$3.82 to \$5.73 | \$5.39 to \$7.10 | \$5.04 to \$6.81 | \$4.91 to \$6.10 |
| | <u>201</u> | <u>1</u> | |
| First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| \$3.83 to \$4.99 | \$3.70 to \$4.25 | \$3.25 to \$4.09 | \$3.21 to \$4.21 |

Dividends per share declared on common shares by FCBC were as follows:

| | 2 | 012 | <u>2</u> | 011 |
|----------------|----|------|----------|------|
| First quarter | \$ | 0.03 | \$ | - |
| Second quarter | | 0.03 | | - |
| Third quarter | | 0.03 | | - |
| Fourth quarter | | 0.03 | | 0.03 |
| | \$ | 0.12 | \$ | 0.03 |

Information regarding potential restrictions on dividends paid can be found in Note 16 to the Consolidated Financial Statements.

General Development of Business

(Amounts in thousands)

FIRST CITIZENS BANC CORP (FCBC) was organized under the laws of the State of Ohio on February 19, 1987 and is a registered financial holding company under the Gramm-Leach-Bliley Financial Modernization Act of 1999, as amended. FCBC and its subsidiaries are sometimes referred to together as the Corporation. The Corporation's office is located at 100 East Water Street, Sandusky, Ohio. The Corporation had total consolidated assets of \$1,136,971 at December 31, 2012.

THE CITIZENS BANKING COMPANY (Citizens), owned by the Corporation since 1987, opened for business in 1884 as The Citizens National Bank. In 1898, Citizens was reorganized under Ohio banking law and was known as The Citizens Bank and Trust Company. In 1908, Citizens surrendered its trust charter and began operation under its current name. Citizens maintains its main office at 100 East Water Street, Sandusky, Ohio and operates branch banking offices in the following Ohio communities: Sandusky (2), Norwalk (2), Berlin Heights, Huron, Castalia, New Washington, Shelby (3), Willard, Chatfield, Tiro, Greenwich, Plymouth, Shiloh, Akron, Dublin, Hilliard, Plain City, Russells Point, Urbana (2), West Liberty and Quincy. Additionally, Citizens operates a loan production office in Port Clinton, Ohio. Citizens accounted for 99.6% of the Corporation's consolidated assets at December 31, 2012.

FIRST CITIZENS INSURANCE AGENCY INC. (Insurance Agency) was formed to allow the Corporation to participate in commission revenue generated through its third party insurance agreement. Assets of the Insurance Agency were less than one percent of the Corporation's consolidated assets as of December 31, 2012.

WATER STREET PROPERTIES (Water St.) was formed to hold properties repossessed by FCBC subsidiaries. Water St. accounted for less than one percent of the Corporation's consolidated assets as of December 31, 2012.

FC REFUND SOLUTIONS, INC. (FCRS) was formed during 2012 and remained inactive for the periods presented.

FIRST CITIZENS INVESTMENTS, INC. (FCI) is wholly-owned by Citizens and holds and manages its securities portfolio. The operations of FCI are located in Wilmington, Delaware.

FIRST CITIZENS CAPITAL LLC (FCC) is wholly-owned by Citizens and holds inter-company debt that is eliminated in consolidation. The operations of FCC are located in Wilmington, Delaware.

Management's Discussion and Analysis of Financial Condition and Results of Operations - As of December 31, 2012 and December 31, 2011 and for the Years Ended December 31, 2012 and 2011

(Amounts in thousands, except per share data)

General

The following paragraphs more fully discuss the significant highlights, changes and trends as they relate to the Corporation's financial condition, results of operations, liquidity and capital resources as of December 31, 2012 and 2011, and during the two-year period ended December 31, 2012. This discussion should be read in conjunction with the Consolidated Financial Statements and notes to the Consolidated Financial Statements, which are included elsewhere in this report.

Forward-Looking Statements

This report includes forward-looking statements by the Corporation relating to such matters as anticipated operating results, business line results, credit quality expectations, prospects for new lines of business, economic trends (including interest rates) and similar matters. Such statements are based upon the current beliefs and expectations of the Corporation's management and are subject to risks and uncertainties. While the Corporation believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could prove to be inaccurate, and accordingly, actual results and experience could differ materially from the anticipated results or other expectations expressed by the Corporation in its forward-looking statements. Factors that could cause actual results or experience to differ from results discussed in the forward-looking statements include, but are not limited to, regional and national economic conditions; volatility and direction of market interest rates; credit risks of lending activities; governmental legislation and regulation, including changes in accounting regulation or standards; material unforeseen changes in the financial condition or results of operations of the Corporation's clients; increases in FDIC insurance premiums and assessments; and other risks identified from time-to-time in the Corporation's other public documents on file with the Securities and Exchange Commission.

The Corporation does not undertake, and specifically disclaims, any obligation to publicly release the result of any revisions that may be made to any forward-looking statements to reflect any events or circumstances occurring after the date of such statements, except as required by law.

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements, and the purpose of this section is to secure the use of the safe harbor provisions.

Financial Condition

At December 31, 2012, total assets were \$1,136,971, compared to \$1,112,977 at December 31, 2011. The increase in assets is primarily the result of an increase in the loan portfolio. Other factors contributing to the change in assets are discussed in the following sections.

At \$795,811, net loans have increased from December 31, 2011 by 4.2%. The mix of the loan portfolio continued to shift in 2012 primarily toward Commercial and Agricultural and Commercial Real Estate. The shift was the result of by growth in Commercial and Agricultural and Commercial Real Estate of \$77,222, partially offset by declines in Residential Real Estate, Real Estate Construction, Consumer and Credit Card and other of \$46,937. The decline in the Residential Real Estate portfolio has continued largely as the result of a decline in the housing market and the Corporation's decision to originate and sell the majority of mortgage loans in the secondary market. Additionally, other products such as same as cash loans and other lending alternatives in the market place are being used by consumers rather than the traditional consumer lending that the Corporation offers.

Securities available for sale decreased by \$672, or 0.3%, from \$204,633 on December 31, 2011 to \$203,961 on December 31, 2012. U.S. Treasury securities and obligations of U.S. government agencies increased \$4,582, from \$49,704 at December 31, 2011 to \$54,286 at December 31, 2012. Obligations of states and political subdivisions available for sale increased \$13,069 from 2011 to 2012. Mortgage-backed securities decreased by \$18,083 to total \$69,435 at December 31, 2012. The Corporation continues to utilize letters of credit from the Federal Home Loan Bank (FHLB) to replace maturing securities that were pledged for public entities. As of December 31, 2012, the Corporation was in compliance with all pledging requirements.

Mortgage-backed securities totaled \$69,435 at December 31, 2012 and none are considered unusual or "high risk" securities as defined by regulatory authorities. Of this total, \$32,763 are pass-through securities issued by the Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corporation (FHLMC) and Government National Mortgage Association (GNMA), and \$36,672 are collateralized by mortgage-backed securities issued or guaranteed by FNMA, FHLMC, or GNMA. The average interest rate of the mortgage-backed portfolio at December 31, 2011 was 4.038%. The average maturity at December 31, 2012 was approximately 3.207 years. The Corporation has not invested in any derivative securities.

Securities available for sale had a fair value at December 31, 2012 of \$203,961. This fair value includes unrealized gains of approximately \$9,175 and unrealized losses of approximately \$312. Net unrealized gains totaled \$8,863 on December 31, 2012 compared to net unrealized gains of \$8,276 on December 31, 2011. The change in unrealized gains is primarily due to changes in market interest rates. Note 2 to the Consolidated Financial Statements provides more information on unrealized gains and losses.

Premises and equipment, net of accumulated depreciation, decreased \$608 from December 31, 2011 to December 31, 2012. The decrease in office premises and equipment is attributed to new purchases of \$905, depreciation of \$1,493 and disposals of \$20.

Other assets decreased \$2,130 from December 31, 2011 to December 31, 2012. The decrease is primarily the result of decreases in OREO balances and prepaid FDIC assessments of \$626 and \$780, respectively.

Year-end deposit balances totaled \$926,389 in 2012 compared to \$901,246 in 2011, an increase of \$25,143, or 2.8%. Non-interest bearing demand deposits increased by \$13,034, or 6.9%, savings accounts increased by \$10,279, interest bearing demand deposits increased by \$29,275 and brokered deposits increased by \$10,096 from 2011 to 2012. Time deposit accounts decreased by \$29,293, or 12.8%, from 2011 to 2012. A primary factor of the increase in deposits, especially savings and interest bearing demand deposits, can be attributed to the prolonged, dampened state of the economy and low interest rates on time deposits. Customers seem to be staying out of the market, spending less, saving more and shifting their investments to more liquid accounts while waiting for interest rates to begin climbing. Average deposit balances for 2012 were \$914,851 compared to \$910,315 for 2011, an increase of .5%. Non-interest bearing deposits averaged \$194,418 for 2012, compared to \$176,435 for 2011, increasing \$17,983, or 10.2%. Savings, NOW, and MMDA accounts averaged \$447,823 for 2012 compared to \$428,043 for 2011. Average certificates of deposit decreased \$33,227 to total an average balance of \$272,610 for 2012.

Borrowings from the (FHLB) of Cincinnati were \$40,261 at December 31, 2012. The detail of these borrowings can be found in Note 8 to the Consolidated Financial Statements. The balance decreased \$10,034 from \$50,295 at year-end 2011. The change in balance is the result of an advance paid off and not replaced.

Citizens offers repurchase agreements in the form of sweep accounts to commercial checking account customers. These repurchase agreements totaled \$23,219 at December 31, 2012 compared to \$19,029 at December 31, 2011. Obligations of U.S. government agencies maintained under Citizens' control are pledged as collateral for the repurchase agreements.

Total shareholders' equity increased \$1,453, or 1.4% during 2012 to \$103,981. The change in shareholders' equity resulted from net income of \$5,579, preferred dividends and common dividends of \$1,159 and \$925, respectively, increased market value of securities available for sale, net of tax, of \$388 and the change in the Corporation's pension liability, net of tax of (\$1,867). In addition, on July 3, 2012, the U.S. Treasury completed the sale of Preferred Shares and the Corporation paid \$564 to redeem common stock warrants. For further explanation of these items, see Note 1 and Note 12 to the Consolidated Financial Statements. The Corporation paid \$0.12 per common share in dividends in 2012 compared to \$0.03 per common share in dividends in 2011. Total outstanding shares at December 31, 2012 and 2011 were 7,707,917. The ratio of total shareholders' equity to total assets was 9.2% at December 31, 2012 and December 31, 2011.

Results of Operations

The operating results of the Corporation are affected by general economic conditions, the monetary and fiscal policies of federal agencies and the regulatory policies of agencies that regulate financial institutions. The Corporation's cost of funds is influenced by interest rates on competing investments and general market rates of interest. Lending activities are influenced by the demand for real estate loans and other types of loans, which in turn is affected by the interest rates at which such loans are made, general economic conditions and the availability of funds for lending activities.

The Corporation's net income primarily depends on its net interest income, which is the difference between the interest income earned on interest-earning assets, such as loans and securities, and interest expense incurred on interest-bearing liabilities, such as deposits and borrowings. The level of net interest income is dependent on the interest rate environment and the volume and composition of interest-earning assets and interest-bearing liabilities. Net income is also affected by provisions for loan losses, service charges, gains on the sale of assets, other income, noninterest expense and income taxes.

Net Income

The Corporation's net income for the year ended December 31, 2012 was \$5,579, compared to \$3,958 for the year ended December 31, 2011. The change in net income was the result of the items discussed in the following sections.

Net Interest Income

Net interest income for 2012 was \$40,578, a decrease of \$783, or 1.9% from 2011. Although average earning assets decreased 0.7% from 2011, market rates in 2012 led to a \$2,099 decline in interest income, mostly in the loan portfolio. This decrease was offset by a decrease in interest expense on interest-bearing liabilities of \$1,316, a 17.6% decline. The Corporation continually examines its rate structure to ensure that its interest rates are competitive and reflective of the current rate environment in which it competes.

Total interest income decreased \$2,099, or 4.3% for 2012. The decrease was mainly a result of a decrease in the yield on earning assets. Average loans increased \$16,871 from 2011 to 2012. Interest earned on the Corporation's loan portfolio declined due to a 32 basis point decline in yield. The average balance of the securities portfolio for 2012 compared to 2011 increased \$8,017, due to the reallocation of federal funds sold to investments. Interest earned on the security portfolio, including bank stocks, decreased mainly due to decreases in yield. Average balances of Federal Funds sold decreased in 2012 by \$31,838. Average balances in interest-bearing deposits decreased in 2012 by \$913.

Total interest expense decreased \$1,316, or 17.5%, for 2012 compared to 2011. The decrease in interest expense can be attributed to declines in market rates and the corresponding repricing of deposits and other sources of funding. The total average balance of interest-bearing liabilities decreased \$22,545 while the average rate decreased 13 basis points in 2012. Average interest-bearing deposits decreased \$13,447 from 2011 to 2012. The decrease in average interest-bearing deposits, and a decline in rate of approximately 27 basis points, caused interest expense on deposits to decrease by \$1,291. Interest expense on FHLB borrowings decreased \$76 due to a decrease in average balance of \$6,409. The average balance in subordinated debentures did not change from 2011 to 2012, but the rate on these securities increased 20 basis points, resulting in an increase in interest expense of \$63. Other borrowings decreased \$2,689 in average balance from 2011 to 2012. The decrease in other borrowings is mainly the result of a decrease in repurchase agreements and Treasury, Tax and Loan accounts.

Refer to "Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential" and "Changes in Interest Income and Interest Expense Resulting from Changes in Volume and Changes in Rate" on pages 11 through 13 for further analysis of the impact of changes in interest-bearing assets and liabilities on the Corporation's net interest income.

Provision and Allowance for Loan Losses

The following table contains information relating to the provision for loan losses, activity in and analysis of the allowance for loan losses as of and for each of the two years in the period ended December 31, 2012.

| | As of and | l for | year |
|--|---------------|-------|---------|
| | ended Dec | ceml | oer 31, |
| | 2012 | | 2011 |
| Net loan charge-offs | \$ 7,916 | \$ | 10,311 |
| Provision for loan losses charged to expense | 6,400 | | 9,800 |
| Net loan charge-offs as a percent of average outstanding loans | 1.01% | | 1.35% |
| Allowance for loan losses | \$ 19,742 | \$ | 21,257 |
| Allowance for loan losses as a percent of | | | |
| year-end outstanding loans | 2.42% | | 2.71% |
| Impaired loans | \$ 26,090 | \$ | 27,380 |
| Impaired loans as a percent of gross year-end loans (1) | 3.20% | | 3.49% |
| Nonaccrual and 90 days or more past due loans | \$ 29,934 | \$ | 27,069 |
| Nonaccrual and 90 days or more past due loans | | | |
| as a percent of gross year-end loans (1) | 3.67% | | 3.45% |

(1) Nonperforming loans and impaired loans are defined differently. Some loans may be included in both categories, whereas other loans may only be included in one category. A loan is considered nonaccrual if it is maintained on a cash basis because of deterioration in the borrower's financial condition, where payment in full of principal or interest is not expected and where the principal and interest have been in default for 90 days, unless the asset is both well-secured and in process of collection. A loan is considered impaired when it is probable that all of the interest and principal due will not be collected according to the terms of the contractual agreement.

The Corporation's policy is to maintain the allowance for loan losses at a level sufficient to provide for probable losses incurred in the current portfolio. The Corporation provides for loan losses through regular provisions to the allowance for loan losses. The provision is affected by net charge-offs on loans and changes in specific and general allocations required on the allowance for loan losses. Provisions for loan losses totaled \$6,400 and \$9,800 in 2012 and 2011 respectively. Management believes the overall adequacy of the reserve for loan losses supported a reserve at December 31, 2012, reduced by \$1,515 compared to the prior year.

The Corporation's provision for loan losses decreased during 2012, but remained significant due to the continuing challenging economic conditions and depressed collateral values in our market. As we have continued to strengthen our collection and loan workout process, we have written down the value of problem loans to reflect current conditions. In addition, we have enhanced our review process to assure that loan problems are identified. A number of factors impact the provisions for loan losses, such as the level of higher risk loans in the portfolio, changes in practices related to loans, changes in collateral values and other factors. We continue to actively manage this process and have provided to increase the reserve to assure adequate coverage ratios.

Efforts are continually made to analyze each segment of the loan portfolio and quantify risk to assure that reserves are appropriate for each segment and the allowance overall. Management specifically evaluates loans that are impaired, which includes restructured loans, to estimate potential loss. Management also calculates specific reserve allocations for identified problem loans, and reserves for pools of similar loans.

This analysis includes a review of the historical charge-off rates for all loan categories as well as fluctuations and trends in various risk factors that have occurred within the portfolios economic life cycle. The analysis also includes assessment of qualitative factors such as credit trends, unemployment trends, vacancy trends and loan growth. The composition and overall level of the loan portfolio and charge-off activity are also factors used to determine the amount of the allowance for loan losses.

Management analyzes each commercial and commercial real estate loan, with a balance of \$350 or larger, on an individual basis and designates a loan as impaired when it is in nonaccrual status or when an analysis of the borrower's operating results and financial condition indicates that underlying cash flows are not adequate to meet its debt service requirements. In addition, loans held for sale and leases are excluded from consideration as impaired. Loans are generally moved to nonaccrual status when 90 days or more past due. Impaired loans or portions thereof, are charged-off when deemed uncollectible.

Noninterest Income

Noninterest income totaled \$11,082 in 2012 compared to \$10,442 in 2011, an increase of 6.1%. The significant items contributing to this change are as follows.

Service charges paid to Citizens were \$4,329 in 2012, a decrease of \$221 or 4.9% from 2011. Trust fees increased \$100 compared to 2011. The increase is related to an increase in assets under management, both from financial market adjustments and a net increase in new money under management. ATM fee income increased in 2012, up \$54 from 2011. Net gain on sales of loans increased in 2012, up \$485 from 2011. This is the result of the Corporation's decision to originate and sell the majority of mortgage loans in the secondary market. Other income increased in 2012, up \$187 from 2011. This was the result of the Corporations' participation in an income tax refund facilitation program, pursuant to which Citizens collected a fee for facilitating, and expediting, payment of refunds to taxpayers.

Noninterest Expense

Noninterest expense totaled \$37,956 in 2012, an increase of \$758, or 2.0% over 2011. The following discussion highlights significant items that resulted in increases or decreases in the components of noninterest expense.

Salaries, wages and benefits totaled \$20,487 in 2012 compared to \$19,349 in 2011, an increase of \$1,138. The increase is mainly due to an increase in staffing in the credit and special assets departments and higher commission costs for the year ended 2012. The number of full-time equivalent employees increased during 2012 to 306.8, up 6.7, compared to the same period of 2011. The Corporation's self-insured health plan costs decreased \$208 in 2012 as the plan experienced lower health care costs. In 2011, the Corporation established a Supplemental Nonqualified Executive Retirement Plan, which increased employee benefits by \$369 in 2012.

Net occupancy expense decreased from 2011 to 2012, down \$36. Mild winter weather in 2012 resulted in lower utility and grounds maintenance expenses. Equipment expense decreased \$176, as the cost of repairs and maintenance expense and depreciation expense decreased.

Professional service costs increased \$246, or 19.5% in 2012 compared to the same period in 2011. The increase is due to consulting services for loan work outs, and staffing in 2012. Other operating expenses were up \$145 compared to the same period of 2011. Amortization of intangible assets decreased \$188 from 2011, as a result of scheduled amortization of intangible assets associated with mergers.

FDIC assessments decreased \$375 in 2012 to \$847, from \$1,222 in 2011. The decrease continues to be due to change in the methodology used to calculate the assessment charged to banks, including changes to both the assessment base and the assessment rate.

Repossession expense increased \$349 in 2012 to \$1,186, from \$837 in 2011. The increase is a result of legal fees and appraisal services related to loans.

Sales of other real estate owned resulted in recognized gains of \$118 on the sale of 33 properties in 2012 compared to losses of \$425 on the sale of 25 properties in 2011.

Income Tax Expense

Federal income tax expense was \$1,725 in 2012, compared to \$827 in 2011. Federal income tax expense as a percentage of income was 23.6% in 2012, compared to 17.6% in 2011. A lower federal effective tax rate than the statutory rate of 35% is primarily due to tax-exempt interest income from state and municipal investments, municipal loans and income from bank owned life insurance. Federal income tax expense increased in 2012 primarily due to a reduction in loan loss provision.

Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential

The following table sets forth, for the years ended December 31, 2012, 2011 and 2010, the distribution of assets, including interest amounts and average rates of major categories of interest-earning assets and interest-bearing liabilities (Amounts in thousands):

| | | | 20 |)12 | | | | | 2 | 011 | | | | | 2010 | |
|-----------------------------|----|-----------|----|---------|-----|-----|----|-----------|----|---------|------|----|----|-----------|-----------|--------|
| • | I | Average | | | Yie | ld/ | I | Average | | | Yiel | 1/ | I | Average | | Yield/ |
| Assets | 1 | balance | I | nterest | ra | te | 1 | balance | I | nterest | rat | e | 1 | oalance | Interest | rate |
| Interest-earning assets: | | | | | | | | | | | | | | | | |
| Loans (1)(2)(3) | \$ | 780,786 | \$ | 40,048 | 5.3 | 13% | \$ | 763,918 | \$ | 41,604 | 5.4 | 5% | \$ | 784,263 | \$ 44,252 | 5.64% |
| Taxable securities (4) | | 172,560 | | 4,710 | 2.8 | 31% | | 174,366 | | 5,490 | 3.2 | 1% | | 168,224 | 5,813 | 3.52% |
| Non-taxable | | | | | | | | | | | | | | | | |
| securities (4)(5) | | 52,006 | | 1,895 | 3.9 | 96% | | 42,183 | | 1,675 | 10.0 | 0% | | 43,814 | 1,818 | 4.25% |
| Federal funds sold | | - | | - | 0.0 | 00% | | 31,838 | | 19 | 0.0 | 6% | | 42,330 | 39 | 0.09% |
| Interest-bearing deposits | | | | | | | | | | | | | | | | |
| in other banks | | 46,980 | | 109 | 0.2 | 23% | | 47,893 | | 73 | 0.1 | 5% | | 14,099 | 3 | 0.02% |
| Total interest income | | | | | | | | | | | | | | | | |
| assets | | 1,052,332 | | 46,762 | 4.4 | 18% | | 1,060,198 | | 48,861 | 4.6 | 2% | | 1,052,730 | 51,925 | 4.94% |
| Noninterest-earning assets: | | | | | | | | | | | | | | | | |
| Cash and due from | | | | | | | | | | | | | | | | |
| financial institutions | | 21,934 | | | | | | 9,242 | | | | | | 8,241 | | |
| Premises and | | | | | | | | | | | | | | | | |
| equipment, net | | 17,588 | | | | | | 18,055 | | | | | | 19,010 | | |
| Accrued interest | | | | | | | | | | | | | | | | |
| receivable | | 4,456 | | | | | | 4,933 | | | | | | 5,303 | | |
| Intangible assets | | 25,363 | | | | | | 26,453 | | | | | | 27,643 | | |
| Other assets | | 9,737 | | | | | | 11,253 | | | | | | 14,540 | | |
| Bank owned life insurance | | 18,260 | | | | | | 16,954 | | | | | | 12,080 | | |
| Less allowance for | | | | | | | | | | | | | | | | |
| loan losses | | (21,681) | | | | | | (22,535) | | | | | | (18,442) | | |
| Total | \$ | 1,127,989 | | | | | \$ | 1,124,553 | | | | | \$ | 1,121,105 | | |

⁽¹⁾ For purposes of these computations, the daily average loan amounts outstanding are net of unearned income and include loans held for sale.

⁽²⁾ Included in loan interest income are loan fees of \$325 in 2012, \$516 in 2011 and \$216 in 2010.

⁽³⁾ Non-accrual loans are included in loan totals and do not have a material impact on the analysis presented.

⁽⁴⁾ Average balance is computed using the carrying value of securities. The average yield has been computed using the historical amortized cost average balance for available-for-sale securities.

⁽⁵⁾ Interest income is reported on a historical basis without tax-equivalent adjustment.

Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential (Continued)

The following table sets forth, for the years ended December 31, 2012, 2011 and 2010, the distribution of liabilities and shareholders' equity, including interest amounts and average rates of major categories of interest-earning assets and interest-bearing liabilities (Amounts in thousands):

| | | 2012 | | | 2011 | | | 2010 | |
|-------------------------------|----------------|-----------------|---------------|----------------|-----------------|---------------|----------------|-----------------|---------------|
| Liabilities and | Average | | Yield/ | Average | | Yield/ | Average | | Yield/ |
| Shareholders' Equity | <u>balance</u> | <u>Interest</u> | <u>rate</u> | <u>balance</u> | <u>Interest</u> | <u>rate</u> | <u>balance</u> | <u>Interest</u> | <u>rate</u> |
| | | | | | | | | | |
| Interest-bearing liabilities: | | | | | | | | | |
| Savings and interest- | | | | | | | | | |
| bearing demand | | | | | | | | | |
| accounts | \$ 447,823 | \$ 520 | 0.12% | \$ 428,043 | \$ 824 | 0.19% | \$ 406,909 | \$ 1,526 | 0.38% |
| Certificates of deposit | 272,610 | 3,280 | 1.20% | 305,837 | 4,267 | 1.40% | 341,153 | 5,657 | 1.66% |
| Federal Home Loan | | | | | | | | | |
| Bank advances | 47,629 | 1,530 | 3.21% | 54,038 | 1,606 | 2.97% | 64,126 | 2,394 | 3.73% |
| Securities sold under | | | | | | | | | |
| repurchase agreements | 18,912 | 21 | 0.11% | 20,241 | 33 | 0.16% | 21,519 | 66 | 0.31% |
| Federal funds purchased | 5 | - | 0.00% | 18 | - | 0.00% | - | - | 0.00% |
| Subordinated debentures | 30,349 | 833 | 2.74% | 30,349 | 770 | 2.54% | 30,349 | 821 | 2.71% |
| U.S. Treasury demand | | | | | | | | | |
| notes payable | | | 0.00% | 1,347 | | 0.00% | 1,286 | | 0.00% |
| Total interest- | | | | | | | | | |
| bearing liabilities | 817,328 | 6,184 | 0.76% | 839,873 | 7,500 | 0.89% | 865,342 | 10,464 | 1.21% |
| Noninterest-bearing liabiliti | es: | | | | | | | | |
| Demand deposits | 194,418 | | | 176,435 | | | 144,711 | | |
| Other liabilities | 12,129 | | | 8,397 | | | 11,404 | | |
| | 206,547 | | | 184,832 | | | 156,115 | | |
| Shareholders' equity | 104,114 | | | 99,848 | | | 99,648 | | |
| Total | \$ 1,127,989 | | | \$ 1,124,553 | | | \$ 1,121,105 | | |
| Net interest income and | | | | | | | | | |
| interest rate spread | | \$ 40,578 | <u>3.72</u> % | | \$ 41,361 | <u>3.73</u> % | | \$ 41,461 | <u>3.73</u> % |
| Net yield on interest- | | | | | | | | | · <u>——</u> |
| earning assets | | | 3.89% | | | <u>3.91</u> % | | | 3.94% |

Changes in Interest Income and Interest Expense Resulting from Changes in Volume and Changes in Rate

The following table sets forth, for the periods indicated, a summary of the changes in interest income and interest expense resulting from changes in volume and changes in rate. (Amounts in thousands)

2012 compared to 2011

63

(716)

\$ (2,700)

(600)

1,917

63

(783)

\$ (1,316)

Increase (decrease) due to: $\underline{Volume}^{(1)}$ Rate⁽¹⁾ <u>Net</u> Interest income: \$ (2,460) Loans \$ 904 \$ (1,556) Taxable securities (12)(768)(780)Nontaxable securities 445 (225)220 Federal funds sold (19)(19)Interest-bearing deposits in other banks 37 36 (1)Total interest income \$ (3,416) \$ 1,317 \$ (2,099) Interest expense: Savings and interest-bearing demand accounts 37 (341)(304)Certificates of deposit (435)(552)(987)(200)Federal Home Loan Bank advances 124 (76)Securities sold under repurchase agreements (2) (10)(12)

Subordinated debentures

Total interest expense

Net interest income

⁽¹⁾ The change in interest income and interest expense due to changes in both volume and rate, which cannot be segregated, has been allocated proportionately to the change due to volume and the change due to rate.

Liquidity and Capital Resources

Citizens maintains a conservative liquidity position. All securities are classified as available for sale. At December 31, 2012, securities with maturities of one year or less, totaled \$7,516, or 4.0%, of the total security portfolio. The available for sale portfolio helps to provide Citizens with the ability to meet its funding needs. The Consolidated Statements of Cash Flows contained in the Consolidated Financial Statements detail the Corporation's cash flows from operating activities resulting from net earnings.

Cash from operations for 2012 was \$16,893. The primary additions to cash from operating activities are from changes in amortization of intangible assets, amortization of securities net of accretion, the provision for loan losses, depreciation, and proceeds from sale of loans. The primary use of cash from operating activities is from loans originated for sale. Cash used for investing activities was \$39,540 in 2012. Security and property and equipment purchases along with loans to customers were offset by security maturities and sales and proceeds from the sale of OREO properties. Cash from financing activities in 2012 totaled \$16,651. A major source of cash for financing activities is the net change in deposits. Cash provided by the net change in deposits was \$25,143 in 2012. The large increase in deposits was primarily due to increases in noninterest-bearing deposits, statement savings, interest bearing demand accounts and interest bearing public funds, which added \$13,034, \$10,279, \$10,994 and \$12,500, respectively, in deposits during 2012. These increases were offset by a decrease in time deposits of \$22,583. The primary uses of cash in financing activities include payment of dividends, repayment of a FHLB advance and the repurchase of the common stock warrant from the U.S. Treasury. Cash and cash equivalents decreased from \$52,127 at December 31, 2011 to \$46,131 at December 31, 2012.

Future loan demand of Citizens can be funded by increases in deposit accounts, proceeds from payments on existing loans, the maturity of securities, the issuances of trust preferred obligations, and the sale of securities classified as available for sale. Additional sources of funds may also come from borrowing in the Federal Funds market and/or borrowing from the FHLB. As of December 31, 2012, Citizens had total credit availability with the FHLB of \$100,501 of which \$40,261 was outstanding.

On a separate entity basis, FCBC's primary source of funds is dividends paid primarily by Citizens. Generally, subject to applicable minimum capital requirements, Citizens may declare a dividend without the approval of the Federal Reserve Bank of Cleveland and the State of Ohio Department of Commerce, Division of Financial Institutions, provided the total dividends in a calendar year do not exceed the total of its profits for that year combined with its retained profits for the two preceding years. At December 31, 2011, Citizens was able to pay dividends to FCBC without obtaining regulatory approval. During 2012, Citizens paid dividends totaling \$4,747 to FCBC. This represented approximately seventy percent of the Bank's earnings for the year, thereby accumulating cash at FCBC for general corporate purposes, while also preserving capital at Citizens.

In addition to the restrictions placed on dividends by banking regulations, the Corporation is subject to restrictions on the payment of dividends as a result of the Corporation's issuance of \$23 million of Senior Preferred Shares and related warrants under the U.S. Department of Treasury's voluntary CPP on January 23, 2009. As long as the Senior Preferred Shares remain outstanding, the Corporation is permitted to declare and pay dividends on its common shares only if all accrued and unpaid dividends for all past dividend periods on the Senior Preferred Shares are fully paid.

The Corporation manages its liquidity and capital through quarterly Asset/Liability Committee (ALCO) meetings. The ALCO discusses issues like those in the above paragraphs as well as others that will affect the future liquidity and capital position of the Corporation. The ALCO also examines interest rate risk and the effect that changes in rates will have on the Corporation. For more information about interest rate risk, please refer to the "Quantitative and Qualitative Disclosures about Market Risk" section.

Capital Adequacy

The Corporation's policy is, and always has been, to maintain its capital levels above the well capitalized regulatory standards. Under the regulatory capital standards, total capital has been defined as Tier I (core) capital and Tier II (supplementary) capital. The Corporation's Tier I capital includes shareholders' equity (net of unrealized security gains and losses) and subordinated debentures (subject to certain limits) while Tier II capital also includes the allowance for loan losses. The definition of risk-adjusted assets has also been modified to include items both on and off the balance sheet. Each item is then assigned a risk weight or risk adjustment factor to determine ratios of capital to risk adjusted assets. The standards require that total capital (Tier I plus Tier II) be a minimum of 8.0% of risk-adjusted assets, with at least 4.0% being in Tier I capital. To be well capitalized, a company must have a minimum of 10.0% of risk adjusted assets, with at least 6.0% being Tier I capital. The Corporation's total risk-based capital ratios were 14.8% and 15.0% as of December 31, 2012 and 2011, respectively. Tier I risk-based capital ratios were 13.3% and 13.2% for December 31, 2012 and 2011, respectively.

Additionally, the Federal Reserve Board has adopted minimum leverage-capital ratios. These standards were established to supplement the previously issued risk based capital standards. The leverage ratio standards use the existing Tier I capital definition, but the ratio is applied to average total assets instead of risk-adjusted assets. The standards require that Tier I capital be a minimum of 4.0% of total average assets for high rated entities such as the Corporation and a minimum of 5.0% of total average assets to be well capitalized. The Corporation's leverage ratio was 9.3% and 9.2% for December 31, 2012 and 2011, respectively.

Effects of Inflation

The Corporation's balance sheet is typical of financial institutions and reflects a net positive monetary position whereby monetary assets exceed monetary liabilities. Monetary assets and liabilities are those which can be converted to a fixed number of dollars and include cash assets, securities, loans, money market instruments, deposits and borrowed funds.

During periods of inflation, a net positive monetary position may result in an overall decline in purchasing power of an entity. No clear evidence exists of a relationship between the purchasing power of an entity's net positive monetary position and its future earnings. Moreover, the Corporation's ability to preserve the purchasing power of its net positive monetary position will be partly influenced by the effectiveness of its asset/liability management program. As part of the asset/liability management process, management reviews and monitors information and projections on inflation as published by the Federal Reserve and other sources. This information speaks to inflation as determined by its impact on consumer prices and also the correlation of inflation and interest rates. This information is but one component in an asset liability process designed to limit the impact of inflation on the Corporation. Management does not believe that the effect of inflation on its nonmonetary assets (primarily bank premises and equipment) is material as such assets are not held for resale and significant disposals are not anticipated.

Fair Value of Financial Instruments

The Corporation has disclosed the fair value of its financial instruments at December 31, 2012 and 2011 in Note 14 to the Consolidated Financial Statements. The fair value of loans at December 31, 2012 was 102.2% of the carrying value compared to 102.9% at December 31, 2011. The fair value of deposits at December 31, 2012 was 100.2% of the carrying value compared to 101.2% at December 31, 2011.

Contractual Obligations

The following table represents significant fixed and determinable contractual obligations of the Corporation as of December 31, 2012.

| | One year | One to | Three to | Over five | |
|------------------------------------|----------------|-------------|-------------------|--------------|--------------|
| Contractual Obligations | <u>or less</u> | three years | <u>five years</u> | <u>years</u> | <u>Total</u> |
| Deposits without a stated maturity | \$ 662,387 | \$ - | \$ - | \$ - | \$ 662,387 |
| Certificates of deposit | 139,510 | 98,137 | 15,599 | 10,756 | 264,002 |
| FHLB advances, securities sold | | | | | |
| under agreements to repurchase | | | | | |
| and U.S. Treasury interest- | | | | | |
| bearing demand note | 25,757 | 35,223 | 2,500 | - | 63,480 |
| Subordinated debentures (1) | - | - | - | 29,427 | 29,427 |
| Operating leases | 336 | 426 | 211 | - | 973 |

⁽¹⁾ The subordinated debentures consist of \$2,000, \$2,500, \$5,000, \$7,500, and \$12,500 debentures.

The Corporation has retail repurchase agreements with clients within its local market areas. These borrowings are collateralized with securities owned by the Corporation. See Note 9 to the Consolidated Financial Statements for further detail. The Corporation also has a cash management advance line of credit and outstanding letters of credit with the FHLB. For further discussion, refer to Note 8 to the Consolidated Financial Statements.

Quantitative and Qualitative Disclosures about Market Risk

The Corporation's primary market risk exposure is interest-rate risk and, to a lesser extent, liquidity risk. All of the Corporation's transactions are denominated in U.S. dollars with no specific foreign exchange exposure.

Interest-rate risk is the exposure of a banking organization's financial condition to adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value. However, excessive levels of interest-rate risk can pose a significant threat to the Corporation's earnings and capital base. Accordingly, effective risk management that maintains interest-rate risk at prudent levels is essential to the Corporation's safety and soundness.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest-rate risk and the organization's quantitative level of exposure. When assessing the interest-rate risk management process, the Corporation seeks to ensure that appropriate policies, procedures, management information systems and internal controls are in place to maintain interest-rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires the Corporation to assess the existing and potential future effects of changes in interest rates on its consolidated financial condition, including capital adequacy, earnings, liquidity and, where appropriate, asset quality.

The Federal Reserve Board, together with the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation, adopted a Joint Agency Policy Statement on interest-rate risk, effective June 26, 1996. The policy statement provides guidance to examiners and bankers on sound practices for managing interest-rate risk, which will form the basis for ongoing evaluation of the adequacy of interestrate risk management at supervised institutions. The policy statement also outlines fundamental elements of sound management that have been identified in prior Federal Reserve guidance and discusses the importance of these elements in the context of managing interest-rate risk. Specifically, the guidance emphasizes the need for active board of director and senior management oversight and a comprehensive risk-management process that effectively identifies, measures, and controls interest-rate risk. Financial institutions derive their income primarily from the excess of interest collected over interest paid. The rates of interest an institution earns on its assets and owes on its liabilities generally are established contractually for a period of time. Since market interest rates change over time, an institution is exposed to lower profit margins (or losses) if it cannot adapt to interest-rate changes. For example, assume that an institution's assets carry intermediate- or long-term fixed rates and that those assets were funded with short-term liabilities. If market interest rates rise by the time the short-term liabilities must be refinanced, the increase in the institution's interest expense on its liabilities may not be sufficiently offset if assets continue to earn at the long-term fixed rates. Accordingly, an institution's profits could decrease on existing assets because the institution will have either lower net interest income or, possibly, net interest expense. Similar risks exist when assets are subject to contractual interest-rate ceilings, or rate sensitive assets are funded by longer-term, fixed-rate liabilities in a decreasing-rate environment.

Several techniques may be used by an institution to minimize interest-rate risk. One approach used by the Corporation is to periodically analyze its assets and liabilities and make future financing and investment decisions based on payment streams, interest rates, contractual maturities, and estimated sensitivity to actual or potential changes in market interest rates. Such activities fall under the broad definition of asset/liability management. The Corporation's primary asset/liability management technique is the measurement of the Corporation's asset/liability gap, that is, the difference between the cash flow amounts of interest sensitive assets and liabilities that will be refinanced (or repriced) during a given period. For example, if the asset amount to be repriced exceeds the corresponding liability amount for a certain day, month, year, or longer period, the institution is in an asset sensitive gap position. In this situation, net interest income would increase if market interest rates rose or decrease if market interest rates fell. If, alternatively, more liabilities than assets will reprice, the institution is in a liability sensitive position. Accordingly, net interest income would decline when rates rose and increase when rates fell. Also, these examples assume that interest rate changes for assets and liabilities are of the same magnitude, whereas actual interest rate changes generally differ in magnitude for assets and liabilities.

Several ways an institution can manage interest-rate risk include selling existing assets or repaying certain liabilities; matching repricing periods for new assets and liabilities, for example, by shortening terms of new loans or securities. Financial institutions are also subject to prepayment risk in falling rate environments. For example, mortgage loans and other financial assets may be prepaid by a debtor so that the debtor may refund its obligations at new, lower rates. The Corporation has not purchased derivative financial instruments in the past and does not intend to purchase such instruments in the near future. Prepayments of assets carrying higher rates reduce the Corporation's interest income and overall asset yields. A large portion of an institution's liabilities may be short term or due on demand, while most of its assets may be invested in long term loans or securities. Accordingly, the Corporation seeks to have in place sources of cash to meet short-term demands. These funds can be obtained by increasing deposits, borrowing, or selling assets. Also, FHLB advances and wholesale borrowings may also be used as important sources of liquidity for the Corporation.

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The following table provides information about the Corporation's financial instruments that are sensitive to changes in interest rates as of December 31, 2012 and 2011, based on certain prepayment and account decay assumptions that management believes are reasonable. The Corporation had no derivative financial instruments or trading portfolio as of December 31, 2012 or 2011. Expected maturity date values for interest-bearing core deposits were calculated based on estimates of the period over which the deposits would be outstanding. The Corporation's borrowings were tabulated by contractual maturity dates and without regard to any conversion or repricing dates.

Net Portfolio Value

| | De | ecember 31, 201 | 12 | De | ecember 31, 201 | 11 |
|-----------|------------|-----------------|---------|------------|-----------------|---------|
| Change in | Dollar | Dollar | Percent | Dollar | Dollar | Percent |
| Rates | Amount | Change | Change | Amount | Change | Change |
| +200bp | \$ 134,494 | \$ 3,367 | 3% | \$ 135,092 | \$ 669 | 0% |
| +100bp | 131,217 | 90 | 0% | 135,299 | 876 | 1% |
| Base | 131,127 | - | - | 134,423 | - | - |
| -100bp | 152,511 | 21,384 | 16% | 153,916 | 19,493 | 15% |

The change in net portfolio value from December 31, 2011 to December 31, 2012, is primarily a result of two factors. The yield curve has become slightly flatter since the end of last year. More importantly, the mix and/or volume of assets and funding sources have changed. While the volume of earning assets has increased, the mix has shifted toward loans and away from cash and securities, which leads to greater volatility. Funding sources have increased while the funding mix shifted from CDs and borrowed money to non-maturing deposits. The shifts in mixes led to the decrease in the base. Beyond the change in the base level of net portfolio value, overall projected movements, given specific changes in rates, would lead to generally larger changes in the value of assets. The change in the rates up scenarios for both the 100 and 200 basis point movements would lead to a faster decrease in the fair value of assets, compared to liabilities. Accordingly we would see a decrease in the net portfolio value. A downward change in rates would lead to an increase in the net portfolio value as the fair value of liabilities would increase much more slowly than the fair value of the asset portfolio.

Critical Accounting Policies

Allowance for Loan Losses

The allowance for loan losses is regularly reviewed by management to determine that the amount is considered adequate to absorb probable losses in the loan portfolio. If not, an additional provision is made to increase the allowance. This evaluation includes specific loss estimates on certain individually reviewed loans, the pooling of commercial credits risk graded as special mention and substandard that are not individually examined, and general loss estimates that are based upon the size, quality, and concentration characteristics of the various loan portfolios, adverse situations that may affect a borrower's ability to repay, and current economic and industry conditions, among other items.

Those judgments and assumptions that are most critical to the application of this accounting policy are assessing the initial and on-going credit-worthiness of the borrower, the amount and timing of future cash flows of the borrower that are available for repayment of the loan, the sufficiency of underlying collateral, the enforceability of third-party guarantees, the frequency and subjectivity of loan reviews and risk ratings, emerging or changing trends that might not be fully captured in the historical loss experience, and charges against the allowance for actual losses that are greater than previously estimated. These judgments and assumptions are dependent upon or can be influenced by a variety of factors

including the breadth and depth of experience of lending officers, credit administration and the corporate loan review staff that periodically review the status of the loan, changing economic and industry conditions, changes in the financial condition of the borrower and changes in the value and availability of the underlying collateral and guarantees.

Note 1 and Note 4 in the Notes to Consolidated Financial Statements provide additional information regarding Allowance for Loan Losses.

Goodwill

The Corporation performs an annual evaluation of goodwill for impairment, or more frequently if events or changes in circumstances indicate that the asset might be impaired. Management performed an evaluation of the Corporation's goodwill during the fourth quarter of 2012. In performing its evaluation, management obtained several commonly used financial ratios from pending and completed purchase transactions for banks based in the Midwest. Management used these ratios to determine an implied fair value for the Corporation. The implied fair value exceeded the carrying value including goodwill. Therefore management concluded that goodwill was not impaired and made no adjustment in 2012.

Other-Than-Temporary Impairment of Investment Securities

The Corporation performs a quarterly valuation to determine if a decline in the value of an investment security is other than temporary. Although the term "other than temporary" is not intended to indicate that the decline is permanent, it does indicate that the prospects for a near-term recovery of value are not necessarily favorable, or that there is lack of evidence to support fair values equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other than temporary, the value of the security is reduced and a corresponding charge to earnings is recognized. Management utilizes criteria such as the magnitude and duration of the decline, in addition to the reasons underlying the decline, to determine whether the loss in value is other than temporary.

Management's Report on Internal Control over Financial Reporting

We, as management of First Citizens Banc Corp, are responsible for establishing and maintaining effective internal control over financial reporting that is designed to produce reliable financial statements in conformity with United States generally accepted accounting principles. The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for reliability through a program of internal audits. Actions are taken to correct potential deficiencies as they are identified. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

Management assessed the Corporation's system of internal control over financial reporting as of December 31, 2012, in relation to criteria for effective internal control over financial reporting as described in "Internal Control – Integrated Framework," issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concludes that, as of December 31, 2012, its system of internal control over financial reporting is effective and meets the criteria of the "Internal Control – Integrated Framework". S.R. Snodgrass, A.C., independent registered public accounting firm, has issued an audit report on the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2012.

Management is responsible for compliance with the federal and state laws and regulations concerning dividend restrictions and federal laws and regulations concerning loans to insiders designated by the FDIC as safety and soundness laws and regulations.

Management has assessed compliance by the Company with the designated laws and regulations relating to safety and soundness. Based on the assessment, management believes that the Company complied, in all significant respects, with the designated laws and regulations related to safety and soundness for the year ended December 31, 2012.

James O. Miller

President, Chief Executive Officer

Todd A. Michel

Senior Vice President, Controller

Jold a Mike

Sandusky, Ohio March 19, 2013

Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting

Board of Directors and Stockholders First Citizens Banc Corp Sandusky, Ohio

We have audited First Citizens Banc Corp and subsidiaries (the "Company") internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. First Citizens Banc Corp's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report on Management's Assessment of Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (c) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, First Citizens Banc Corp maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of First Citizens Banc Corp and subsidiaries as of December 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income, shareholders' equity, and cash flows for the years then ended, and our report date March 19, 2013, expressed an unqualified opinion.

Wexford, Pennsylvania

S.A. Snodgrass, A.C.

March 19, 2013

Report of Independent Registered Public Accounting Firm on Financial Statements

Board of Directors and Stockholders First Citizens Banc Corp Sandusky, Ohio

We have audited the accompanying consolidated balance sheets of First Citizens Banc Corp and subsidiaries (the "Company") as of December 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income, shareholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Citizens Banc Corp and subsidiaries as of December 31, 2012 and 2011, and the consolidated results of their operations and their cash flows for each of the two years in the period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), First Citizens Banc Corp and subsidiaries' internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"), and our report dated March 19, 2013, expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Wexford, Pennsylvania

S.R. Snodgrass, A.C.

March 19, 2013

FIRST CITIZENS BANC CORP CONSOLIDATED BALANCE SHEETS

December 31, 2012 and 2011

(Amounts in thousands, except share data)

| | | 2012 | | 2011 |
|---|---------|---------------|---------|-----------|
| ASSETS | | | | <u></u> |
| Cash and due from financial institutions | \$ | 46,131 | \$ | 52,127 |
| Securities available for sale | | 203,961 | | 204,633 |
| Loans held for sale | | 1,873 | | 598 |
| Loans, net of allowance of \$19,742 and \$21,257 | | 795,811 | | 764,011 |
| Other securities | | 15,567 | | 15,388 |
| Premises and equipment, net | | 17,166 | | 17,774 |
| Accrued interest receivable | | 3,709 | | 3,787 |
| Goodwill | | 21,720 | | 21,720 |
| Other intangible assets | | 3,139 | | 4,113 |
| Bank owned life insurance | | 18,590 | | 17,963 |
| Other assets | | 9,304 | | 10,863 |
| Total assets | \$ | 1,136,971 | \$ | 1,112,977 |
| | <u></u> | ,,- | <u></u> | , , , |
| LIABILITIES | | | | |
| Deposits | | | | |
| Noninterest-bearing | \$ | 202,416 | \$ | 189,382 |
| Interest-bearing | | 723,973 | | 711,864 |
| Total deposits | | 926,389 | | 901,246 |
| Federal Home Loan Bank advances | | 40,261 | | 50,295 |
| Securities sold under agreements to repurchase | | 23,219 | | 19,029 |
| Subordinated debentures | | 29,427 | | 29,427 |
| Accrued expenses and other liabilities | | 13,695 | | 10,452 |
| Total liabilities | | 1,032,991 | | 1,010,449 |
| SHAREHOLDERS' EQUITY | | | | |
| Preferred stock, \$1,000 liquidation preference, 200,000 shares | | | | |
| authorized, 23,184 issued | | 23,184 | | 23,151 |
| Common stock, no par value, 10,000,000 shares authorized, | | 20,101 | | 20,101 |
| 8,455,881 shares issued | | 114,365 | | 114,447 |
| Accumulated deficit | | (14,687) | | (17,667) |
| Treasury stock, 747,964 shares at cost | | (17,235) | | (17,235) |
| Accumulated other comprehensive income | | (1,647) | | (168) |
| Total shareholders' equity | | 103,980 | | 102,528 |
| • • | | - | | |
| Total liabilities and shareholders' equity | \$ | 1,136,971 | \$ | 1,112,977 |
| | | | | |

FIRST CITIZENS BANC CORP CONSOLIDATED STATEMENTS OF OPERATIONS

Years ended December 31, 2012 and 2011

(Amounts in thousands, except per share data)

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Interest and dividend income | d | ф |
| Loans, including fees | \$ 40,048 | \$ 41,604 |
| Taxable securities | 4,710 | 5,490 |
| Tax-exempt securities | 1,895 | 1,675 |
| Federal funds sold and other | 109 | 92 |
| Total interest and dividend income | 46,762 | 48,861 |
| Interest expense | | |
| Deposits | 3,800 | 5,091 |
| Federal Home Loan Bank advances | 1,530 | 1,606 |
| Subordinated debentures | 833 | 770 |
| Other | 21 | 33 |
| Total interest expense | 6,184 | 7,500 |
| Net interest income | 40,578 | 41,361 |
| Provision for loan losses | 6,400 | 9,800 |
| Net interest income after provision for loan losses | 34,178 | 31,561 |
| Noninterest income | | |
| Service charges | 4,329 | 4,550 |
| Net gain (loss) on sale of securities | 40 | (8) |
| Net gain on sale of loans | 624 | 139 |
| ATM fees | 1,868 | 1,814 |
| Trust fees | 2,163 | 2,063 |
| Bank owned life insurance | 627 | 643 |
| Computer center item processing fees | 259 | 256 |
| Other | 1,172 | 985 |
| Total noninterest income | 11,082 | 10,442 |
| Noninterest expense | | |
| Salaries, wages and benefits | 20,487 | 19,349 |
| Net occupancy expense | 2,159 | 2,195 |
| Equipment expense | 1,223 | 1,399 |
| Contracted data processing | 962 | 820 |
| FDIC Assessment | 847 | 1,222 |
| State franchise tax | 1,059 | 969 |
| Professional services | 1,505 | 1,259 |
| Amortization of intangible assets | 974 | 1,162 |
| ATM expense | 630 | 603 |
| Marketing expense | 625 | 640 |
| Repossession expense | 1,186 | 837 |
| (Gain) loss on sale of other real estate owned | (118) | 425 |
| Other operating expenses | 6,417 | 6,318 |
| Total noninterest expense | 37,956 | 37,198 |
| Income before income taxes | 7,304 | 4,805 |
| Income taxes | 1,725 | 847 |
| Net income | 5,579 | 3,958 |
| Preferred stock dividends and discount accretion | 1,193 | 1,176 |
| Net income available to common shareholders | \$ 4,386 | \$ 2,782 |
| Earnings per common share, basic and diluted | \$ 0.57 | \$ 0.36 |

FIRST CITIZENS BANC CORP CONSOLIDATED COMPREHENSIVE INCOME STATEMENTS

Years ended December 31, 2012 and 2011

(Amounts in thousands, except per share data)

| Net income | 2012 \$ 5,579 | \$\frac{2011}{3,958} |
|--|------------------|----------------------|
| Other comprehensive income: | | |
| Unrealized holding gains | | |
| on available for sale securities | 628 | 6,515 |
| Tax effect of unrealized holdings gains | | |
| on available for sale securities | (214) | (2,215) |
| Reclassification adjustment for (gain) | | |
| loss recognized in income | (40) | 8 |
| Tax effect of reclassification adjustment | | |
| for (gain) loss recognized in income | 14 | (3) |
| Pension liability adjustment | (2,829) | (1,962) |
| Tax effect of pension liability adjustment | 962 | 667 |
| Total other comprehensive income | (1,479) | 3,010 |
| Comprehensive income | \$ 4,100 | \$ 6,968 |

FIRST CITIZENS BANC CORP CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Years ended December 31, 2012 and 2011 (Amounts in thousands, except share data)

| | Preferr | ed Sto | ck | Commo | n St | ock | | cumulated | Ί | reasury | Accumulated Other omprehensive | Sha | Total areholders' |
|---|---------|--------|--------|-----------|------|---------|----|-----------|----|----------|--------------------------------------|-----|----------------------|
| | Shares | | mount | Shares | _ | Amount | _ | deficit | _ | Stock | Loss | | Equity |
| Balance, December 31, 2010 | 23,184 | \$ | 23,134 | 7,707,917 | \$ | 114,447 | \$ | (20,218) | \$ | (17,235) | \$ (3,178) | \$ | 96,950 |
| Comprehensive Income: | | | | | | | | | | | | | |
| Net income | | | | | | | | 3,958 | | | | | 3,958 |
| Other Comprehensive Income | | | | | | | | | | | 3,010 | | 3,010 |
| Total comprehensive income | | | | | | | | | | | | | 6,968 |
| Amortization of discount on preferred stock | | | 17 | | | | | (17) | | | | | - |
| Preferred stock dividends | | | | | | | | (1,159) | | | | | (1,159) |
| Balance, December 31, 2011 | 23,184 | \$ | 23,151 | 7,707,917 | \$ | 114,447 | \$ | (17,667) | \$ | (17,235) | \$ (168) | \$ | 102,528 |

FIRST CITIZENS BANC CORP

CONSOLIDATED STATEMENTS OF CHA NGES IN SHAREHOLDERS' EQUITY (Continued)

Years ended December 31, 2012 and 2011

(Amounts in thousands, except share data)

| | Preferr Shares | | ock Amount | Commo Shares | | k nount | | cumulated deficit | Treasury Stock | | Accumulated Other omprehensive (Loss) | | Total areholders' Equity |
|---|-------------------|---------|---------------|-----------------|------|------------|----|----------------------|-------------------|----|--|----|--------------------------------|
| Balance, December 31, 2011 | 23,184 | <u></u> | 23,151 | 7,707,917 | | 114,447 | \$ | (17,667) | \$ (17,235) | \$ | (168) | \$ | 102,528 |
| Comprehensive Income: | 23,104 | Ψ | 20,101 | 1,101,911 | Ψ | 117/77/ | Ψ | (17,007) | ψ (17,233) | Ψ | (100) | Ψ | 102,320 |
| Net income | | | | | | | | 5,579 | | | | | 5,579 |
| Other Comprehensive Income | | | | | | | | | | | (1,479) | | (1,479) |
| Total comprehensive income | | | | | | | | | | | | | 4,100 |
| Amortization of discount on preferred stock | | | 33 | | | | | (33) | | | | | - |
| Common stock warrant redeemed | | | | | | (82) | | (482) | | | | | (564) |
| Cash dividends (\$0.12 per share) | | | | | | | | (925) | | | | | (925) |
| Preferred stock dividends | | | | | | | | (1,159) | | | | | (1,159) |
| Balance, December 31, 2012 | 23,184 | \$ | 23,184 | 7,707,917 | \$ 1 | 114,365 | \$ | (14,687) | \$ (17,235) | \$ | (1,647) | \$ | 103,980 |

FIRST CITIZENS BANC CORP CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended December 31, 2012 and 2011 (Amounts in thousands)

| | <u>2012</u> | <u>2011</u> |
|---|--------------|--------------|
| Cash flows from operating activities | | |
| Net income | \$ 5,579 | \$ 3,958 |
| Adjustments to reconcile net income to net cash from operating activities | | |
| Security amortization, net | 1,987 | 2,195 |
| Depreciation | 1,493 | 1,551 |
| Amortization of intangible assets | 974 | 1,162 |
| Net realized (gain) loss on sale of securities | (40) | 8 |
| Provision for loan losses | 6,400 | 9,800 |
| Loans originated for sale | (46,894) | (8,852) |
| Proceeds from sale of loans | 46,243 | 8,393 |
| Gain on sale of loans | (624) | (139) |
| (Gain) loss on sale of OREO properties | (118) | 425 |
| Bank owned life insurance | (627) | (643) |
| Deferred income taxes | 330 | (366) |
| Prepaid FDIC Premium | 780 | 1,163 |
| Change in | | |
| Net deferred loan fees | 332 | 529 |
| Accrued interest payable | (73) | (104) |
| Accrued interest receivable | 78 | 595 |
| Other, net | 1,073 | 1,170 |
| Net cash from operating activities | 16,893 | 20,845 |
| Cash flows used for investing activities | | |
| Securities available for sale | | |
| Maturities, prepayments and calls | 63,421 | 61,092 |
| Sales | 12,982 | 310 |
| Purchases | (77,090) | (76,765) |
| Redemption of Federal Reserve stock | 6 | 83 |
| Purchases of Federal Reserve stock | (185) | (127) |
| Purchases of bank owned life insurance | - | (5,000) |
| Net loan originations | (39,138) | (29,965) |
| Proceeds from sale of OREO properties | 1,349 | 1,326 |
| Property and equipment purchases | (905) | (1,244) |
| Proceeds from sale of property and equipment | 20 | 2 |
| Net cash used for investing activities | (39,540) | (50,288) |

FIRST CITIZENS BANC CORP CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

Years ended December 31, 2012 and 2011 (Amounts in thousands)

| | <u>2012</u> | | <u>2011</u> |
|---|--------------|----|-------------|
| Cash flows from financing activities | | | |
| Increase in deposits | 25,143 | | 8,783 |
| Repayment of long-term FHLB advances | (10,034) | | (22,532) |
| Proceeds from long-term FHLB advances | - | | 22,500 |
| Change in securities sold under repurchase agreements | 4,190 | | (2,813) |
| Repurchase of common stock warrant from US Treasury | (564) | | - |
| Decrease in U.S. Treasury interest-bearing notes payable | - | | (2,008) |
| Cash dividends paid | (2,084) | | (1,390) |
| Net cash from financing activities | 16,651 | | 2,540 |
| Decrease in cash and due from financial institutions | (5,996) | | (26,903) |
| Cash and due from financial institutions at beginning of year | 52,127 | _ | 79,030 |
| Cash and due from financial institutions at end of year | \$ 46,131 | \$ | 52,127 |
| Supplemental cash flow information: | | | |
| Interest paid | \$ 6,257 | \$ | 7,604 |
| Income taxes paid | \$ 400 | \$ | 1,600 |
| Supplemental non-cash disclosures: | | | |
| Transfer of loans from portfolio to other real estate owned | \$ 606 | \$ | 1,180 |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the accounting policies adopted by First Citizens Banc Corp, which have a significant effect on the financial statements.

Nature of Operations and Principles of Consolidation: The Consolidated Financial Statements include the accounts of First Citizens Banc Corp (FCBC) and its wholly-owned subsidiaries: The Citizens Banking Company (Citizens), First Citizens Insurance Agency, Inc., Water Street Properties, Inc. (Water St.) and FC Refund Solutions, Inc. (FCRS). First Citizens Capital LLC (FCC) is wholly-owned by Citizens and holds inter-company debt. First Citizens Investments, Inc. (FCI) is wholly-owned by Citizens and holds and manages its securities portfolio. The operations of FCI and FCC are located in Wilmington, Delaware. The above companies together are sometimes referred to as the Corporation. Intercompany balances and transactions are eliminated in consolidation.

The Corporation provides financial services through its offices in the Ohio counties of Erie, Crawford, Champaign, Franklin, Logan, Summit, Huron, Ottawa, Madison, Union and Richland. Its primary deposit products are checking, savings, and term certificate accounts, and its primary lending products are residential mortgage, commercial, and installment loans. Substantially all loans are secured by specific items of collateral including business assets, consumer assets and commercial and residential real estate. Commercial loans are expected to be repaid from cash flow from operations of businesses. There are no significant concentrations of loans to any one industry or customer. However, the customer's ability to repay their loans is dependent on the real estate and general economic conditions in the area. Other financial instruments that potentially represent concentrations of credit risk include deposit accounts in other financial institutions and Federal Funds sold.

First Citizens Insurance Agency Inc. was formed to allow the Corporation to participate in commission revenue generated through its third party insurance agreement. Insurance commission revenue was less than 1.0% of total revenue for the years ended December 31, 2012 and 2011. Water St. was formed to hold repossessed assets of FCBC's subsidiaries. Water St. revenue was less than 1% of total revenue for the years ended December 31, 2012 and 2011. FCRS was formed in 2012 and remained inactive for the periods presented.

<u>Use of Estimates</u>: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, impairment of goodwill, fair values of financial instruments, valuation of deferred tax assets, pension obligations and other-than-temporary-impairment of securities are considered material estimates that are particularly susceptible to significant change in the near term.

<u>Cash Flows</u>: Cash and cash equivalents include cash on hand and demand deposits with financial institutions with original maturities fewer than 90 days. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, and federal funds purchased or sold and repurchase agreements.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Interest-Bearing Deposits in Other Financial Institutions:</u> Interest-bearing deposits in other financial institutions mature within one year and are carried at cost.

<u>Securities</u>: Debt securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities are classified as available for sale when they might be sold before maturity. Equity securities with readily determinable fair values are also classified as available for sale. Securities available for sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are based on the amortized cost of the security sold using the specific identification method.

The Corporation follows current accounting guidance related to recognition and presentation of other-than-temporary impairment. This recent accounting guidance amends the recognition guidance for other-than-temporary impairments of debt securities and expands the financial statement disclosures for other-than-temporary impairment losses on debt and equity securities. The recent guidance specifies that if (a) a company does not have the intent to sell a debt security prior to recovery and (b) it is more-likely-than-not that it will not have to sell the debt security prior to recovery, the security would not be considered other-than-temporarily impaired unless there is a credit loss. When an entity does not intend to sell the security, and it is more-likely-than-not the entity will not have to sell the security before recovery of its cost basis, it will recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. For held-to-maturity debt securities, the amount of an other-than-temporary impairment recorded in other comprehensive income for the noncredit portion of a previous other-than-temporary impairment should be amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

As a result of this guidance, the Corporation's Consolidated Statement of Operations as of December 31, 2012 reflects the full impairment (that is, the difference between the security's amortized cost basis and fair value) on debt securities that the Corporation intends to sell or would more-likely-than-not be required to sell before the expected recovery of the amortized cost basis. For available-for-sale and held-to-maturity debt securities that management has no intent to sell and believes that it more-likely-than-not will not be required to sell prior to recovery, only the credit loss component of the impairment is recognized in earnings, while the non-credit loss is recognized in accumulated other comprehensive income. The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected based on cash flow projections.

Other securities which include Federal Home Loan Bank (FHLB) stock, Federal Reserve Bank (FRB) stock, Farmer Mac stock (FMS), Bankers' Bancshares Inc. (BB) stock, and Norwalk Community Development Corp (NCDC) stock are carried at cost.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Loans Held for Sale:</u> Mortgage loans originated and intended for sale in the secondary market and loans that management no longer intends to hold for the foreseeable future, are carried at the lower of aggregate cost or market, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings.

<u>Loans</u>: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of deferred loan fees and costs, and an allowance for loan losses. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the level-yield method without anticipating prepayments.

Interest income on mortgage and commercial loans is discontinued at the time the loan is 90 days delinquent unless the credit is well-secured and in process of collection. Interest income on consumer loans is discontinued when management determines future collection is unlikely. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued, but not received, for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

<u>Purchased Loans</u>: The Corporation purchases individual loans and groups of loans. Purchased loans that show evidence of credit deterioration since origination are recorded at the amount paid (or allocated fair value in a purchase business combination), such that there is no carryover of the seller's allowance for loan losses. After acquisition, incurred losses are recognized by an increase in the allowance for loan losses.

Purchased loans are accounted for individually or aggregated into pools of loans based on common risk characteristics (e.g., credit score, loan type, and date of origination). The Corporation estimates the amount and timing of expected cash flows for each purchased loan or pool, and the expected cash flows in excess of amount paid is recorded as interest income over the remaining life of the loan or pool (accretable yield). The excess of the loan's or pool's contractual principal and interest over expected cash flows is not recorded (nonaccretable difference).

Over the life of the loan or pool, expected cash flows continue to be estimated. If the present value of expected cash flows is less than the carrying amount, a loss is recorded. If the present value of expected future cash flows is greater than the carrying amount, it is recognized as part of future interest income.

Allowance for Loan Losses: The allowance for loan losses (allowance) is calculated with the objective of maintaining a reserve sufficient to absorb inherent loan losses in the loan portfolio. Management establishes the allowance for loan losses based upon its evaluation of the pertinent factors underlying the types and quality of loans in the portfolio. In determining the allowance and the related provision for loan losses, the Corporation considers four principal elements: (i) specific impairment reserve allocations (valuation allowances) based upon probable losses identified during the review of impaired loans in the

(Continued)

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

commercial loan portfolio, (ii) allocations established for adversely-rated loans in the commercial loan portfolio and nonaccrual real estate residential, consumer installment and home equity loans, (iii) allocations on all other loans based principally on a three-year historical loan loss experience and loan loss trends, and (iv) an unallocated allowance based on the imprecision in the allowance methodology for loans collectively evaluated for impairment. These allocations are adjusted for consideration of general economic and business conditions, credit quality and delinquency trends, collateral values, and recent loss experience for these similar pools of loans.

All commercial loans and commercial real estate loans are reviewed on a regular basis with a focus on loans greater than \$350. All commercial loans and commercial real estate loans that are 90 days past due or in nonaccrual status, are analyzed to determine if they are "impaired", which means that it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. All loans that are delinquent 90 days are placed on nonaccrual status unless they are well-secured and in the process of collection. Residential loans 60 days past due, which are still accruing interest are classified as substandard as per the Corporation's asset classification policy. The remaining loans are evaluated and segmented with loans with similar risk characteristics. The Corporation allocates allowances based on risk categories and portfolio segments described below, which conform to the Corporation's asset classification policy. In reviewing risk within Citizens' loan portfolio, management has identified specific segments to categorize loan portfolio risk. (i) the commercial loan portfolio; (ii) the commercial real estate portfolio; (iii) the consumer loan portfolio; (iv) the residential real estate portfolio; and (v) the real estate construction portfolio Additional information related to economic factors can be found in Note 4.

The Corporation also maintains an unallocated allowance to account for any factors or conditions that may cause a potential loss but are not specifically addressed in the process described above. The Corporation analyzes its loan portfolio each quarter to determine the appropriateness of its allowance for loan losses.

Loan Charge-off Policies: All unsecured open- and closed-ended retail loans that become past due 90 days from the contractual due date are charged off in full. In lieu of charging off the entire loan balance, loans with non real estate collateral may be written down to the net realizable value of the collateral, if repossession of collateral is assured and in process. For open- and closed-ended loans secured by residential real estate, a current assessment of value is made no later than 180 days past due. Any outstanding loan balance in excess of the net realizable value of the property is charged off. All other loans are generally charged down to the net realizable value when the loan is 90 days past due.

<u>Troubled Debt Restructurings:</u> In certain situations based on economic or legal reasons related to a borrower's financial difficulties, management may grant a concession for other than an insignificant period of time to the borrower that would not otherwise be considered. The related loan is classified as a troubled debt restructuring (TDR). Management strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal, management measures any impairment on the restructuring as noted above for impaired loans. In addition to the allowance for the pooled portfolios, management has developed a separate allowance

(Continued)

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

for loans that are identified as impaired through a TDR. These loans are excluded from pooled loss forecasts and a separate reserve is provided under the accounting guidance for loan impairment. Consumer loans whose terms have been modified in a TDR are also individually analyzed for estimated impairment.

Other Real Estate: Other real estate acquired through or instead of loan foreclosure is initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed. Other real estate owned included in other assets totaled approximately \$471 at December 31, 2012 and \$1,097 at December 31, 2011.

<u>Premises and Equipment:</u> Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using both accelerated and straight-line methods over the estimated useful life of the asset, ranging from three to seven years for furniture and equipment and seven to fifty years for buildings and improvements.

<u>Federal Home Loan Bank (FHLB) Stock</u>: Citizens is a member of the FHLB of Cincinnati and as such, is required to maintain a minimum investment in stock of the FHLB that varies with the level of advances outstanding with the FHLB. The stock is bought from and sold to the FHLB based upon its \$100 par value. The stock does not have a readily determinable fair value and as such is classified as restricted stock, carried at cost and evaluated for impairment by management. The stock's value is determined by the ultimate recoverability of the par value rather than by recognizing temporary declines. The determination of whether the par value will ultimately be recovered is influenced by criteria such as the following: (a) the significance of the decline in net assets of the FHLB as compared to the capital stock amount and the length of time this situation has persisted (b) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance (c) the impact of legislative and regulatory changes on the customer base of the FHLB and (d) the liquidity position of the FHLB. With consideration given to these factors, management concluded that the stock was not impaired at December 31, 2012 or 2011.

<u>Federal Reserve Bank (FRB) Stock</u>: Citizens is a member of the Federal Reserve System. FRB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value.

<u>Bank Owned Life Insurance (BOLI)</u>: Citizens has purchased BOLI policies on certain key executives. BOLI is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Goodwill and Other Intangible Assets:</u> Goodwill results from prior business acquisitions and represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment and any such impairment will be recognized in the period identified.

Other intangible assets consist of core deposit intangibles arising from whole bank and branch acquisitions. These intangible assets are measured at fair value and then amortized on an accelerated method over their estimated useful lives, which range from five to twelve years.

Servicing Rights: Servicing rights are recognized as assets for the allocated value of retained servicing rights on loans sold. Servicing rights are initially recorded at fair value at the date of transfer. The valuation technique used is the present value of estimated future cash flows using current market discount rates. Servicing rights are amortized in proportion to, and over the period of, estimated net servicing revenues. Impairment is evaluated based on the fair value of the rights, using groupings of the underlying loans as to interest rates and then, secondarily, prepayment characteristics. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Any impairment of a grouping is reported as a valuation allowance to the extent that fair value is less than the capitalized asset for the grouping.

<u>Long-term Assets</u>: Premises and equipment, core deposit and other intangible assets, and other long-term assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

<u>Repurchase Agreements</u>: Substantially all repurchase agreement liabilities represent amounts advanced by various customers. Securities are pledged to cover these liabilities, which are not covered by federal deposit insurance.

<u>Loan Commitments and Related Financial Instruments</u>: Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay.

<u>Stock-Based Compensation:</u> The Corporation recognizes compensation cost relating to stock-based payment transactions in the financial statements. That cost is measured based on the grant date fair value of the stock issued. The Corporation's compensation cost for all stock awards is calculated and recognized over the vesting period. For awards with graded-vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award. A Black-Sholes model is used to estimate the fair value of stock options.

<u>Income Taxes</u>: Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax basis of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

(Continued)

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Corporation prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Benefits from tax positions should be recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information.

A tax position that meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. Tax positions that previously failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold should be derecognized in the first subsequent financial reporting period in which that threshold is no longer meet. The Corporation recognizes interest and/or penalties related to income tax matters in income tax expense.

Retirement Plans: Pension expense is the net of service and interest cost, return on plan assets and amortization of gains and losses not immediately recognized. Employee 401(k) and profit sharing plan expense is the amount of matching contributions. Deferred compensation allocates the benefits over the years of service.

<u>Earnings per Common Share</u>: Basic earnings per share are net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options. Treasury shares are not deemed outstanding for earnings per share calculations.

<u>Comprehensive Income</u>: Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale and changes in the funded status of the pension plan.

<u>Loss Contingencies</u>: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

<u>Restrictions on Cash:</u> Cash on hand or on deposit with the Federal Reserve Bank was required to meet regulatory reserve and clearing requirements. These balances do not earn interest.

<u>Dividend Restriction</u>: Banking regulations require maintaining certain capital levels and may limit the dividends paid by Citizens to FCBC or by FCBC to shareholders. Additional information related to dividend restrictions can be found in Note 16.

<u>Fair Value of Financial Instruments</u>: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect these estimates.

(Continued)

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Operating Segments</u>: While the Corporation's chief decision makers monitor the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Corporation-wide basis. Operating segments are aggregated into one as operating results for all segments are similar. Accordingly, all of the Corporation's financial service operations are considered by management to be aggregated in one reportable operating segment.

<u>Reclassifications</u>: Some items in the prior year financial statements were reclassified to conform to the current presentation. Such reclassifications had no effect on net income or shareholders' equity.

Adoption of New Accounting Standards:

In May 2011, the FASB issued ASU 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amendments in this Update result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs. Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The amendments in this Update are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. Early application by public entities is not permitted. The Corporation has provided the necessary disclosure in Note 14.

In June 2011, the FASB issued ASU 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income. The amendments in this Update improve the comparability, clarity, consistency, and transparency of financial reporting and increase the prominence of items reported in other comprehensive income. To increase the prominence of items reported in other comprehensive income and to facilitate convergence of U.S. GAAP and IFRS, the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity was eliminated. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. All entities that report items of comprehensive income, in any period presented, will be affected by the changes in this Update. For public entities, the amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The amendments in this Update should be applied retrospectively, and early adoption is permitted. The Corporation has provided the necessary disclosure.

In December 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2011-10, Property, Plant, and Equipment (Topic 360): Derecognition of in Substance Real Estate-a Scope Clarification. The amendments in this Update affect entities that cease to have a controlling financial interest in a subsidiary that is in substance real estate as a result of default on the subsidiary's nonrecourse debt. Under the amendments in this Update, when a parent (reporting entity) ceases to have a controlling financial interest in a subsidiary that is in substance real estate as a result of default on the subsidiary's nonrecourse debt, the reporting entity should apply the guidance in Subtopic 360-20 to determine whether it should derecognize the in substance real estate. Generally, a reporting entity would

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

not satisfy the requirements to derecognize the in substance real estate before the legal transfer of the real estate to the lender and the extinguishment of the related nonrecourse indebtedness. That is, even if the reporting entity ceases to have a controlling financial interest under Subtopic 810-10, the reporting entity would continue to include the real estate, debt, and the results of the subsidiary's operations in its consolidated financial statements until legal title to the real estate is transferred to legally satisfy the debt. The amendments in this Update should be applied on a prospective basis to deconsolidation events occurring after the effective date. Prior periods should not be adjusted even if the reporting entity has continuing involvement with previously derecognized in substance real estate entities. For public entities, the amendments in this Update are effective for fiscal years, and interim periods within those years, beginning on or after June 15, 2012. Early adoption is permitted. This Update is not expected to have a significant impact on the Company's financial statements.

Effect of Newly Issued but Not Yet Effective Accounting Standards:

In December 2011, the FASB issued ASU 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities.* The amendments in this Update affect all entities that have financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement. The requirements amend the disclosure requirements on offsetting in Section 210-20-50. This information will enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments in the scope of this Update. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The Corporation is currently evaluating the impact the adoption of the standard will have on the Corporation's financial position or results of operations.

In July, 2012, the FASB issued ASU 2012-02, *Intangibles – Goodwill and Other (Topic 350) – Testing Indefinite-Lived Intangible Assets for Impairment*. ASU 2012-02 give entities the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that an indefinite-lived intangible asset is impaired. If, after assessing the totality of events or circumstances, an entity determines it is more likely than not that an indefinite-lived intangible asset is impaired, then the entity must perform the quantitative impairment test. If, under the quantitative impairment test, the carrying amount of the intangible asset exceeds its fair value, an entity should recognize an impairment loss in the amount of that excess. Permitting an entity to assess qualitative factors when testing indefinite-lived intangible assets for impairment results in guidance that is similar to the goodwill impairment testing guidance in ASU 2011-08. ASU 2012-02 is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012 (early adoption permitted). This Update is not expected to have a significant impact on the Company's financial statements.

In January 2013, the FASB issued ASU 2013-01, *Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities.* The amendments clarify that the scope of Update 2011-11 applies to derivatives accounted for in accordance with Topic 815, *Derivatives and Hedging*, including bifurcated

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending transactions that are either offset in accordance with Section 210-20-45 or Section 815-10-45 or subject to an enforceable master netting arrangement or similar agreement. An entity is required to apply the amendments for fiscal years beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the required disclosures retrospectively for all comparative periods presented. The effective date is the same as the effective date of Update 2011-11. The Corporation is currently evaluating the impact the adoption of the standard will have on its financial position or results of operations.

In February 2013, the FASB issued ASU 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments in this Update require an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required under U.S. generally accepted accounting principles (GAAP) to be reclassified in its entirety to net income. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required under U.S. GAAP that provide additional detail about those amounts. For public entities, the amendments are effective prospectively for reporting periods beginning after December 15, 2012. For nonpublic entities, the amendments are effective prospectively for reporting periods beginning after December 15, 2013. Early adoption is permitted. The Corporation is currently evaluating the impact that these disclosures will have on its financial statements.

In October, 2012, the FASB issued ASU 2012-06, Business Combinations (Topic 805) - Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution. ASU 2012-06 requires that when a reporting entity recognizes an indemnification asset (in accordance with Subtopic 805-20) as a result of a government assisted acquisition of a financial institution and subsequently a change in the cash flows expected to be collected on the indemnification asset occurs (as a result of a change in cash flows expected to be collected on the assets subject to indemnification), the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement (that is, the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets). ASU 2012-06 is effective for fiscal years, and interim periods within those years, beginning on or after December 15, 2012. Early adoption is permitted. The amendments should be applied prospectively to any new indemnification assets acquired after the date of adoption and to indemnification assets existing as of the date of adoption arising from a government-assisted acquisition of a financial institution. This Update is not expected to have a significant impact on the Company's financial statements.

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 2 - SECURITIES

The amortized cost and fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive loss were as follows.

| 2012 | Amortized <u>Cost</u> | Gross Unrealized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Fair <u>Value</u> |
|--|--------------------------|-------------------------------------|--------------------------------------|----------------------|
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 53,919 | \$ 375 | \$ (8) | \$ 54,286 |
| Obligations of states and political subdivisions | 72,884 | 6,946 | (24) | 79,806 |
| Mortgage-back securities in government | | | | |
| sponsored entities | 67,814 | 1,854 | (233) | 69,435 |
| Total debt securities | 194,617 | 9,175 | (265) | 203,527 |
| Equity securities in financial institutions | 481 | | (47) | 434 |
| Total | \$ 195,098 | \$ 9,175 | <u>\$ (312)</u> | \$ 203,961 |
| | Amortized <u>Cost</u> | Gross Unrealized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Fair <u>Value</u> |
| <u>2011</u> | | | | |
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 49,305 | \$ 399 | \$ - | \$ 49,704 |
| Obligations of states and political subdivisions | 61,508 | 5,240 | (12) | 66,736 |
| Mortgage-back securities in government | 01,000 | 0,210 | (1-2) | 00,700 |
| sponsored entities | 85,063 | 2,582 | (128) | 87,517 |
| Total debt securities | 195,876 | 8,221 | (140) | 203,957 |
| Equity socurities in financial institutions | | | | |
| Equity securities in financial institutions | 481 | 195 | | 676 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 2 - SECURITIES (Continued)

The amortized cost and fair value of securities at year end 2012 by contractual maturity were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

| | | <u>Availabl</u> | <u>e for s</u> | <u>ale</u> |
|---|-----|-----------------|----------------|------------------|
| | Amo | rtized Cost | <u>F</u> | <u>air Value</u> |
| Due in one year or less | \$ | 7,444 | \$ | 7,516 |
| Due from one to five years | | 16,468 | | 16,574 |
| Due from five to ten years | | 21,059 | | 22,525 |
| Due after ten years | | 81,832 | | 87,476 |
| Mortgage-backed securities in | | | | |
| government sponsored entities | | 67,814 | | 69,436 |
| Equity securities in financial institutions | | 481 | | 434 |
| Total | \$ | 195,098 | \$ | 203,961 |

Securities with a carrying value of \$147,204 and \$156,114 were pledged as of December 31, 2012 and 2011, respectively, to secure public deposits, other deposits and liabilities as required or permitted by law.

Proceeds from sales of securities, gross realized gains and gross realized losses were as follows.

| | <u>2012</u> | 2 | <u>2011</u> |
|--|-------------|----|-------------|
| Sale proceeds | \$ 12,982 | \$ | 310 |
| Gross realized gains | 99 | | - |
| Gross realized losses | (59) | | - |
| Gains from securities called or settled by the issuer | - | | 5 |
| Losses from securities called or settled by the issuer | - | | (13) |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 2 - SECURITIES (Continued)

Debt securities with unrealized losses at year end 2012 and 2011 not recognized in income are as follows.

| <u>2012</u> | | 12 Mont | hs or l | less | N | lore thar | 12 mc | <u>nths</u> | | <u>To</u> | otal | |
|--|----|--------------|----------|---------|----------------------|-------------------|----------|-------------|----|--------------|--------|-------------|
| | | Fair | Unr | ealized | | Fair | Unre | ealized | | Fair | Uni | ealized |
| Description of Securities | _ | <u>Value</u> | <u>]</u> | LOSS | V | <u>alue</u> | <u>I</u> | OSS | | <u>Value</u> |] | Loss |
| U.S. Treasury securities and obligations of U.S. | | | | | | | | | | | | |
| government agencies | \$ | 6,184 | \$ | (8) | \$ | - | \$ | - | \$ | 6,184 | \$ | (8) |
| Obligations of states and | | | | 4 | | | | | | | | 4 |
| political subdivisions | \$ | 1,440 | \$ | (22) | \$ | 465 | \$ | (2) | \$ | 1,905 | \$ | (24) |
| Mortgage-backed securities in gov't sponsored entities | | 7,907 | | (215) | | 2,122 | | (18) | | 10,029 | | (233) |
| Equity securities in | | 7,507 | | (210) | | _,: | | (10) | | 10,025 | | (200) |
| financial institutions | | 434 | | (47) | | | | | | 434 | | (47) |
| Total temporarily impaired | \$ | 15,965 | \$ | (292) | \$ | 2,587 | \$ | (20) | \$ | 18,552 | \$ | (312) |
| <u>2011</u> | | 12 Mont | hs or l | less | M | lore thar | 12 mc | nths | | <u>To</u> | otal . | |
| | | Fair | Unr | ealized | | Fair | Unre | ealized | | Fair | Uni | ealized |
| Description of Securities | - | <u>Value</u> | <u>I</u> | LOSS | $\overline{\Lambda}$ | ⁷ alue | <u>I</u> | LOSS | | <u>Value</u> |] | <u>Loss</u> |
| Obligations of states and political subdivisions | \$ | 1,309 | \$ | (10) | \$ | 160 | \$ | (2) | \$ | 1,469 | \$ | (12) |
| Mortgage-backed securities | · | , | | (- / | · | | · | () | · | , | | () |
| in gov't sponsored entities | | 20,915 | | (128) | | <u>-</u> | | <u>-</u> | | 20,915 | | (128) |
| Total temporarily impaired | \$ | 22,224 | \$ | (138) | \$ | 160 | \$ | (2) | \$ | 22,384 | \$ | (140) |

The Corporation periodically evaluates securities for other-than-temporary impairment. An unrealized loss exists when the current fair value of an individual security is less than its amortized cost basis. Unrealized losses that are determined to be temporary in nature are recorded, net of tax, in accumulated other comprehensive income.

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 2 - SECURITIES (Continued)

The Corporation has assessed each available-for-sale security position for credit impairment. Factors considered in determining whether a loss is temporary include:

- The length of time and the extent to which fair value has been below cost;
- The severity of impairment;
- The cause of the impairment and the financial condition and near-term prospects of the issuer;
- If the Corporation intends to sell the investment;
- If it's more-likely-than-not the Corporation will be required to sell the investment before recovering its amortized cost basis; and
- If the Corporation does not expect to recover the investment's entire amortized cost basis (even if the Corporation does not intend to sell the investment).

The Corporation's review for impairment generally entails:

- Identification and evaluation of investments that have indications of impairment;
- Analysis of individual investments that have fair values less than amortized cost, including
 consideration of length of time investment has been in unrealized loss position and the expected
 recovery period;
- Evaluation of factors or triggers that could cause individual investments to qualify as having other-than-temporary impairment; and
- Documentation of these analyses, as required by policy.

At December 31, 2012, the Corporation owned nineteen securities that were considered temporarily impaired. The unrealized losses on these securities have not been recognized into income because the issuers' bonds are of high credit quality, management has the intent and ability to hold these securities for the foreseeable future, and the decline in fair value is largely due to changes in market interest rates. The Corporation also considers sector specific credit rating changes in its analysis. The fair value is expected to recover as the securities approach their maturity date or reset date. The Corporation does not intend to sell until recovery and does not believe selling will be required before recovery.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 3 - LOANS

Loans at year-end were as follows.

| | <u>2012</u> | <u>2011</u> |
|-----------------------------|---------------|---------------|
| Commercial and agricultural | \$ 100,661 | \$ 86,395 |
| Commercial real estate | 434,808 | 371,852 |
| Residential real estate | 250,598 | 274,995 |
| Real estate construction | 19,677 | 39,790 |
| Consumer | 9,027 | 10,409 |
| Credit card and other | 782 | 1,827 |
| Total Loans | 815,553 | 785,268 |
| Allowance for loan losses | (19,742) | (21,257) |
| Net loans | \$ 795,811 | \$ 764,011 |

Loans to directors and executive officers, including their immediate families and companies in which they are principal owners during 2012 were as follows.

| | <u>2012</u> | <u>2011</u> |
|--------------------------------------|-------------|-------------|
| Balance - Beginning of year | \$ 10,922 | \$ 9,379 |
| New loans and advances | 5,713 | 4,470 |
| Repayments | (6,788) | (2,817) |
| Effect of changes to related parties | 150 | (110) |
| Balance - End of year | \$ 9,997 | \$ 10,922 |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES

Management has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio. For purposes of determining the allowance for loan losses, the Corporation has segmented certain loans in the portfolio by product type. Loans are segmented into the following pools: Commercial and Agricultural loans, Commercial Real Estate loans, Residential Real Estate loans, Real Estate Construction loans and Consumer loans. Historical loss percentages for each risk category are calculated and used as the basis for calculating allowance allocations. These historical loss percentages are calculated over a three year period for all portfolio segments. Certain economic factors are also considered for trends which management uses to establish the directionality of changes to the unallocated portion of the reserve. The following economic factors are analyzed:

- Changes in lending policies and procedures
- Changes in experience and depth of lending and management staff
- Changes in quality of Bank's credit review system
- Changes in the nature and volume of the loan portfolio
- Changes in past due, classified and nonaccrual loans and TDRs
- Changes in economic and business conditions
- Changes in competition or legal and regulatory requirements
- Changes in concentrations within the loan portfolio
- Changes in the underlying collateral for collateral dependent loans

The total allowance reflects management's estimate of loan losses inherent in the loan portfolio at the balance sheet date. The Corporation considers the allowance for loan losses of \$19,742 adequate to cover loan losses inherent in the loan portfolio, at December 31, 2012. The following tables present by portfolio segment, the changes in the allowance for loan losses, the ending allocation of the allowance for loan losses and the loan balances outstanding for the period ended December 31, 2012 and December 31, 2011. The changes can be impacted by overall loan volume, adversely graded loans, historical charge-offs and economic factors. In the cases of both Real Estate Construction and Consumer loans, a negative provision was made based on volume changes. Total loans for these segments declined from the end of last year, leading to a smaller calculated required reserve. This is represented as a decrease in the provision. The allowance related to the unallocated segment increased, but remained at a level management feels is generally consistent with prior periods.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

| | | mercial riculture | nmercial al Estate | _ | sidential al Estate | l Estate struction | Cor | <u>isumer</u> | <u>Unal</u> | <u>located</u> | <u>Total</u> |
|--------------------|--------|-----------------------|---------------------------|----|------------------------|---------------------------|------------|---------------|-------------|----------------|--------------|
| December 31, 2012 | | | | | | | | | | | |
| Allowance for loar | losses | <u>:</u> | | | | | | | | | |
| Beginning balance | \$ | 2,876 | \$ 10,571 | \$ | 5,796 | \$ 974 | \$ | 719 | \$ | 321 | \$ 21,257 |
| Charge-offs | | (841) | (3,440) | | (4,506) | (446) | | (246) | | - | (9,479) |
| Recoveries | | 353 | 612 | | 397 | 131 | | 71 | | - | 1,564 |
| Provision | | 423 | 2,396 | | 4,093 | (310) | | (298) | | 96 | 6,400 |
| Ending Balance | \$ | 2,811 | \$ 10,139 | \$ | 5,780 | \$ 349 | \$ | 246 | \$ | 417 | \$ 19,742 |
| | | nmercial riculture | nmercial al Estate | | idential ıl Estate | Estate truction | <u>Con</u> | <u>sumer</u> | <u>Unal</u> | located_ | <u>Total</u> |
| December 31, 2011 | | | | | | | | | | | |
| Allowance for loan | losses | <u>:</u> | | | | | | | | | |
| Beginning balance | \$ | 3,639 | \$ 9,827 | \$ | 4,569 | \$ 2,139 | \$ | 726 | \$ | 868 | \$ 21,768 |
| Charge-offs | | (2,447) | (4,561) | | (3,748) | (981) | | (193) | | - | (11,930) |
| Recoveries | | 307 | 390 | | 429 | 387 | | 106 | | - | 1,619 |
| Provision | | 1,377 | 4,915 | | 4,546 | (571) | | 80 | | (547) | 9,800 |
| Ending Balance | \$ | 2,876 | \$ 10,571 | \$ | 5,796 | \$ 974 | \$ | 719 | \$ | 321 | \$ 21,257 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

| | | mmercial griculture | mmercial eal Estate | sidential al Estate | al Estate struction | Co | <u>nsumer</u> | <u>Unal</u> | located | <u>Total</u> |
|----------------------|--------|------------------------|----------------------------|------------------------|------------------------|----|---------------|-------------|---------|---------------|
| December 31, 2012 | | | | | | | | | | |
| Allowance for loan l | osses: | | | | | | | | | |
| Ending balance: | | | | | | | | | | |
| Individually evalu | ıated | | | | | | | | | |
| for impairment | \$ | 286 | \$ 2,354 | \$ 1,199 | \$ 107 | \$ | 60 | \$ | - | \$ 4,006 |
| Ending balance: | | | | | | | | | | |
| Collectively evalu | ated | | | | | | | | | |
| for impairment | \$ | 2,525 | \$ 7,785 | \$ 4,581 | \$ 242 | \$ | 186 | \$ | 417 | \$ 15,736 |
| Ending balance | \$ | 2,811 | \$ 10,139 | \$ 5,780 | \$ 349 | \$ | 246 | \$ | 417 | \$ 19,742 |
| Loan balances outsta | nding | <u>.</u> | | | | | | | | |
| Ending Balance | \$ | 100,661 | \$ 434,808 | \$ 250,598 | \$ 19,677 | \$ | 9,809 | | | \$ 815,553 |
| Ending balance: | | | | | | | | | | |
| Individually evalu | ıated | | | | | | | | | |
| for impairment | \$ | 5,420 | \$ 13,941 | \$ 6,127 | \$ 541 | \$ | 61 | | | \$ 26,090 |
| Ending balance: | | | | | | | | | | |
| Collectively evalu | ated | | | | | | | | | |
| for impairment | \$ | 95,241 | \$ 420,867 | \$ 244,471 | \$ 19,136 | \$ | 9,748 | | | \$ 789,463 |
| Ending balance | \$ | 100,661 | \$ 434,808 | \$ 250,598 | \$ 19,677 | \$ | 9,809 | | | \$ 815,553 |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

| | | nmercial griculture | mmercial eal Estate | sidential al Estate | al Estate struction | <u>Cc</u> | onsumer | <u>Unal</u> | <u>located</u> | <u>Total</u> |
|--|--------------|------------------------|----------------------------|----------------------------|----------------------------|-----------|---------|-------------|----------------|---------------|
| December 31, 2011 | | | | | | | | | | |
| Allowance for loan l | osses: | | | | | | | | | |
| Ending balance: Individually evalu for impairment | ıated \$ | 811 | \$ 2,940 | \$ 336 | \$ 239 | \$ | 485 | \$ | - | \$ 4,811 |
| Ending balance: Collectively evalua | ated | | | | | | | | | |
| for impairment | \$ | 2,065 | \$ 7,631 | \$ 5,460 | \$ 735 | \$ | 234 | \$ | 321 | \$ 16,446 |
| Ending balance | \$ | 2,876 | \$ 10,571 | \$ 5,796 | \$ 974 | \$ | 719 | \$ | 321 | \$ 21,257 |
| Loan balances outsta | nding: | | | | | | | | | |
| Ending Balance | \$ | 86,395 | \$ 371,852 | \$ 274,995 | \$ 39,790 | \$ | 12,236 | | | \$ 785,268 |
| Ending balance: Individually evalution for impairment | ıated \$ | 5,258 | \$ 17,700 | \$ 3,846 | \$ 576 | \$ | - | | | \$ 27,380 |
| Ending balance: Collectively evaluation | atod | | | | | | | | | |
| for impairment | \$ <u>\$</u> | 81,137 | \$ 354,152 | \$ 271,149 | \$ 39,214 | \$ | 12,236 | | | \$ 757,888 |
| Ending balance | \$ | 86,395 | \$ 371,852 | \$ 274,995 | \$ 39,790 | \$ | 12,236 | | | \$ 785,268 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

The following table represents credit exposures by internally assigned risk ratings for the period ended December 31, 2012 and December 31, 2011. The risk rating analysis estimates the capability of the borrower to repay the contractual obligations of the loan agreements as scheduled or at all. The Corporation's internal credit risk rating system is based on experiences with similarly graded loans.

The Corporation's internally assigned grades are as follows:

- <u>Pass</u> loans which are protected by the current net worth and paying capacity of the obligor or by the value of the underlying collateral.
- <u>Special Mention</u> loans where a potential weakness or risk exists, which could cause a more serious problem if not corrected.
- <u>Substandard</u> loans that have a well-defined weakness based on objective evidence and are characterized by the distinct possibility that Citizens will sustain some loss if the deficiencies are not corrected.
- <u>Doubtful</u> loans classified as doubtful have all the weaknesses inherent in a substandard asset. In addition, these weaknesses make collection or liquidation in full highly questionable and improbable, based on existing circumstances.
- <u>Loss</u> loans classified as a loss are considered uncollectible, or of such value that continuance as an asset is not warranted.
- <u>Unrated</u> Generally, consumer loans are not risk-graded, except when collateral is used for a business purpose.

| <u>December 31, 2012</u> | | mmercial <u>&</u> riculture | | mmercial eal Estate | | sidential al Estate | | al Estate struction | | nsumer l Other | <u>Total</u> |
|--------------------------|----|---------------------------------------|----|------------------------|----|------------------------|-----|------------------------|-----|-------------------|---------------|
| Pass | \$ | 90,159 | \$ | 397,657 | \$ | 89,896 | \$ | 16,594 | \$ | 994 | \$ 595,300 |
| Special Mention | | 1,653 | | 6,371 | | 1,944 | | 352 | | - | 10,320 |
| Substandard | | 8,849 | | 30,780 | | 12,873 | | 1,001 | | 106 | 53,609 |
| Doubtful | | - | | - | | - | | - | | - | - |
| Ending Balance | \$ | 100,661 | \$ | 434,808 | \$ | 104,713 | \$ | 17,947 | \$ | 1,100 | \$ 659,229 |
| | Co | mmercial | | | | | | | | | |
| | | <u>&</u> | | mmercial | | <u>sidential</u> | | al Estate | | nsumer | T . 1 |
| December 31, 2011 | Ag | <u>riculture</u> | Ke | eal Estate | Re | al Estate | Con | struction | anc | d Other | <u>Total</u> |
| Pass | \$ | 73,011 | \$ | 319,084 | \$ | 92,577 | \$ | 31,697 | \$ | 2,208 | \$ 518,577 |
| Special Mention | | 4,358 | | 15,321 | | 5,071 | | 702 | | - | 25,452 |
| Substandard | | 9,026 | | 37,447 | | 17,764 | | 5,067 | | - | 69,304 |
| Doubtful | | | | | | | | | | _ | - |
| Ending Balance | \$ | 86,395 | \$ | 371,852 | \$ | 115,412 | \$ | 37,466 | \$ | 2,208 | \$ 613,333 |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables present performing and nonperforming loans based solely on payment activity for the period ended December 31, 2012 and December 31, 2011 that have not been assigned an internal risk grade. These types of loans presented here are not assigned a risk grade unless there is evidence of a problem. Payment activity is reviewed by management on a monthly basis to evaluate performance. Loans are considered to be nonperforming when they become 90 days past due or if management thinks that we may not collect all of our principal and interest. Nonperforming loans also include certain loans that have been modified in Troubled Debt Restructurings (TDRs) where economic concessions have been granted to borrowers who have experienced or are expected to experience financial difficulties. These concessions typically result from the Corporation's loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance or other actions due to economic status. Certain TDRs are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

| | Residential Real Estate | Real Estate Construction | Consumer and Other | <u>Total</u> |
|-------------------|----------------------------|--------------------------|-----------------------|--------------|
| December 31, 2012 | | | | |
| Performing | \$ 145,879 | \$ 1,730 | \$ 8,696 | \$ 156,305 |
| Nonperforming | 6 | | 13 | 19 |
| Total | \$ 145,885 | \$ 1,730 | \$ 8,709 | \$ 156,324 |
| | Residential Real Estate | Real Estate Construction | Consumer and Other | <u>Total</u> |
| December 31, 2011 | | | | |
| Performing | \$ 159,291 | \$ 2,324 | \$ 10,027 | \$ 171,642 |
| Nonperforming | 292 | | 1 | 293 |
| Total | \$ 159,583 | \$ 2,324 | \$ 10,028 | \$ 171,935 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

Following is a table which includes an aging analysis of the recorded investment of past due loans outstanding as of December 31, 2012 and December 31, 2011.

| | | | | | | | Past Due |
|--|--|--|---|--|---------------------------------|--|---|
| | 30-59 | 60-89 | | | | | <u>90 Days</u> |
| | <u>Days</u> | <u>Days</u> | 90 Days | Total Past | | <u>Total</u> | <u>and</u> |
| December 31, 2012 | Past Due | Past Due | or Greater | <u>Due</u> | Current | Loans | Accruing |
| Commericial & Agriculture | \$ 31 | \$ 72 | \$ 553 | \$ 656 | \$ 100,005 | \$ 100,661 | \$ - |
| Commercial Real Estate | 1,000 | 533 | 6,794 | 8,327 | 426,481 | 434,808 | 80 |
| Residential Real Estate | 2,843 | 1,214 | 8,527 | 12,584 | 238,014 | 250,598 | - |
| Real Estate Construction | 43 | - | 416 | 459 | 19,218 | 19,677 | - |
| Consumer and Other | 127 | 20 | 29 | 176 | 9,633 | 9,809 | |
| Total | \$ 4,044 | \$ 1,839 | \$ 16,319 | \$ 22,202 | \$ 793,351 | \$ 815,553 | \$ 80 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | Past Due |
| | <u>30-59</u> | <u>60-89</u> | | | | | Past Due 90 Days |
| | <u>30-59</u> <u>Days</u> | 60-89 Days | <u>90 Days</u> | Total Past | | <u>Total</u> | |
| <u>December 31, 2011</u> | | | 90 Days or Greater | Total Past Due | <u>Current</u> | <u>Total</u> <u>Loans</u> | 90 Days |
| <u>December 31, 2011</u> Commericial & Agriculture | Days | Days | • | | <u>Current</u> \$ 85,483 | | 90 Days and |
| · | Days Past Due | <u>Days</u> <u>Past Due</u> | or Greater | <u>Due</u> | | Loans | 90 Days and Accruing |
| Commericial & Agriculture | Days Past Due \$ 229 | Days Past Due \$ 174 | or Greater \$ 509 | <u>Due</u> \$ 912 | \$ 85,483 | <u>Loans</u> \$ 86,395 | 90 Days and Accruing \$ 19 |
| Commericial & Agriculture Commercial Real Estate | <u>Days</u> <u>Past Due</u> \$ 229 4,156 | <u>Days</u> <u>Past Due</u> \$ 174 1,369 | or Greater \$ 509 9,466 | <u>Due</u> \$ 912 14,991 | \$ 85,483 356,861 | <u>Loans</u> \$ 86,395 371,852 | 90 Days and Accruing \$ 19 737 |
| Commericial & Agriculture Commercial Real Estate Residential Real Estate | <u>Days</u> <u>Past Due</u> \$ 229 4,156 3,614 | <u>Days</u> <u>Past Due</u> \$ 174 1,369 | <u>or Greater</u> \$ 509 9,466 6,504 | <u>Due</u> \$ 912 14,991 11,300 | \$ 85,483 356,861 263,695 | Loans \$ 86,395 371,852 274,995 | 90 Days and Accruing \$ 19 737 511 |

The following table presents loans on nonaccrual status as of December 31, 2012 and December 31, 2011.

| | <u>2012</u> | <u>2011</u> |
|---------------------------|--------------|--------------|
| Commericial & Agriculture | \$ 2,869 | \$ 940 |
| Commercial Real Estate | 16,250 | 15,346 |
| Residential Real Estate | 9,701 | 8,915 |
| Real Estate Construction | 958 | 567 |
| Consumer and Other | 77 | _ |
| Total | \$ 29,855 | \$ 25,768 |
| | | |

<u>Nonaccrual Loans:</u> Loans are considered for nonaccrual status upon reaching 90 days delinquency, unless the loan is well secured and in the process of collection, although the Corporation may be receiving partial payments of interest and partial repayments of principal on such loans. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is deducted from interest income.

(Continued)

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

Loan modifications that are considered troubled debt restructurings completed during the quarters and twelve month periods ended December 31, 2012 and December 31, 2011 were as follows:

| | For the Twelve Month Period Ended December 31, 2012 | | | | For the Twelve Month Period Ended December 31, 2011 | | | | Ended | |
|---------------------------------|--|-----|----------------|-----------|---|------------------|------|----------------|-------|----------------|
| | | | Pre- |] | Post- | | | Pre- | I | Post- |
| | | Mod | dification | Mod | lification | | Mod | ification | Mod | ification |
| | Number | Out | standing | Out | standing | Number | Outs | standing | Outs | standing |
| | <u>of</u> | Re | corded | <u>Re</u> | <u>corded</u> | <u>of</u> | Re | <u>corded</u> | Rec | <u>corded</u> |
| | Contracts | Inv | <u>estment</u> | Inv | <u>estment</u> | <u>Contracts</u> | Inv | <u>estment</u> | Inve | <u>estment</u> |
| Commericial & Agriculture | 6 | \$ | 984 | \$ | 976 | 3 | \$ | 1,506 | \$ | 1,506 |
| Commercial Real Estate | 3 | | 1,205 | | 1,205 | 3 | | 2,074 | | 2,004 |
| Residential Real Estate | 25 | | 1,740 | | 1,662 | 2 | | 180 | | 181 |
| Real Estate Construction | _ | | - | | - | - | | - | | - |
| Consumer and Other | 5 | | 66 | | 66 | | | | | |
| Total Loan Modifications | 39 | \$ | 3,995 | \$ | 3,909 | 8 | \$ | 3,760 | \$ | 3,691 |

Recidivism, or the borrower defaulting on its obligation pursuant to a modified loan, results in the loan once again becoming a non-accrual loan. Recidivism occurs at a notably higher rate than do defaults on new originations loans, so modified loans present a higher risk of loss than do new origination loans.

During the twelve month period ended December 31, 2012, no loans modified and considered TDRs made during the twelve months previous to December 31, 2012, have defaulted. During the twelve month period ended December 31, 2011, no loans modified and considered TDRs made during the twelve months previous to December 31, 2011, had defaulted.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

<u>Impaired Loans</u>: Larger (greater than \$350) commercial loans and commercial real estate loans, all TDRs and residential real estate and consumer loans that are part of a larger relationship are tested for impairment. These loans are analyzed to determine if it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. If management determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), impairment is recognized through an allowance estimate or a charge-off to the allowance.

The following tables include the recorded investment and unpaid principal balances for impaired financing receivables with the associated allowance amount, if applicable as of December 31, 2012 and December 31, 2011.

| | | December 31, 201 | 2 | December 31, 2011 | | | |
|--------------------------------|------------------------|---|----------------------|------------------------|---|----------------------|--|
| | Recorded Investment | <u>Unpaid</u> <u>Principal</u> <u>Balance</u> | Related Allowance | Recorded Investment | <u>Unpaid</u> <u>Principal</u> <u>Balance</u> | Related Allowance | |
| With no related allowance reco | rded: | | | | | | |
| Commericial & Agriculture | \$ 5,053 | \$ 5,226 | \$ - | \$ 2,914 | \$ 3,010 | \$ - | |
| Commercial Real Estate | 5,446 | 8,114 | - | 3,804 | 4,739 | - | |
| Residential Real Estate | 2,566 | 5,346 | - | 862 | 953 | - | |
| Real Estate Construction | - | 521 | - | - | - | - | |
| Consumer and Other | 1 | 1 | | | <u>-</u> | <u>-</u> | |
| Total | 13,066 | 19,208 | - | 7,580 | 8,702 | - | |
| With an allowance recorded: | | | | | | | |
| Commericial & Agriculture | 367 | 385 | 286 | 2,344 | 3,645 | 811 | |
| Commercial Real Estate | 8,495 | 8,681 | 2,354 | 13,896 | 16,534 | 2,940 | |
| Residential Real Estate | 3,561 | 4,554 | 1,199 | 2,984 | 4,127 | 336 | |
| Real Estate Construction | 541 | 547 | 107 | 576 | 1,103 | 239 | |
| Consumer and Other | 60 | 60 | 60 | | | 485 | |
| Total | 13,024 | 14,227 | 4,006 | 19,800 | 25,409 | 4,811 | |
| Total: | | | | | | | |
| Commericial & Agriculture | 5,420 | 5,611 | 286 | 5,258 | 6,655 | 811 | |
| Commercial Real Estate | 13,941 | 16,795 | 2,354 | 17,700 | 21,273 | 2,940 | |
| Residential Real Estate | 6,127 | 9,900 | 1,199 | 3,846 | 5,080 | 336 | |
| Real Estate Construction | 541 | 1,068 | 107 | 576 | 1,103 | 239 | |
| Consumer and Other | 61 | 61 | 60 | <u>-</u> | | 485 | |
| Total | \$ 26,090 | \$ 33,435 | \$ 4,006 | \$ 27,380 | \$ 34,111 | \$ 4,811 | |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 4 - ALLOWANCE FOR LOAN LOSSES (Continued)

| For the year ended: | December 31, 2012 | | | | December 31, 2011 | | | |
|---------------------------|-------------------|---------|---------------|----------------|-------------------|----------|-----------------|---------|
| | A | verage_ | Interest | | A | verage_ | <u>Interest</u> | |
| | Re | corded | <u>Income</u> | | Re | ecorded_ | <u>In</u> | come |
| | Inv | estment | Rec | <u>ognized</u> | Inv | restment | Rece | ognized |
| Commericial & Agriculture | \$ | 4,762 | \$ | 276 | \$ | 4,713 | \$ | 481 |
| Commercial Real Estate | | 16,482 | | 958 | | 13,529 | | 1,268 |
| Residential Real Estate | | 4,909 | | 557 | | 3,751 | | 262 |
| Real Estate Construction | | 533 | | 25 | | 1,363 | | 17 |
| Consumer and Other | | 34 | | 2 | | | | |
| Total | \$ | 26,720 | \$ | 1,818 | \$ | 23,356 | \$ | 2,028 |

NOTE 5 - PREMISES AND EQUIPMENT

Year-end premises and equipment were as follows.

| | <u>2012</u> | <u>2011</u> |
|-----------------------------|--------------|--------------|
| Land and improvements | \$ 4,094 | \$ 4,094 |
| Buildings and improvements | 19,482 | 19,397 |
| Furniture and equipment | 19,180 | 18,498 |
| Total | 42,756 | 41,989 |
| Accumulated depreciation | (25,590) | (24,215) |
| Premises and equipment, net | \$ 17,166 | \$ 17,774 |

Depreciation expense was \$1,493 and \$1,551 for 2012 and 2011, respectively.

Rent expense was \$344 and \$322 for 2012 and 2011, respectively. Rent commitments under non-cancelable operating leases at December 31, 2012 were as follows, before considering renewal options that generally are present.

| 2013 | \$ 336 |
|------------|-----------|
| 2014 | 269 |
| 2015 | 157 |
| 2016 | 115 |
| 2017 | 97 |
| Thereafter | - |
| Total | \$ 974 |

The rent commitments listed above are primarily for the leasing of five financial services branches.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 6 - GOODWILL AND INTANGIBLE ASSETS

There has been no change in the carrying amount of goodwill of \$21,720 for the years ended December 31, 2012 and December 31, 2011.

Management performs an annual evaluation of goodwill for impairment, or more frequently if events or changes in circumstances indicate that the asset might be impaired. Management performed an evaluation of the Corporation's goodwill during the fourth quarter of 2012. In performing its evaluation, management obtained several commonly used financial ratios from pending and completed purchase transactions for banks based in the Midwest. Management used these ratios to determine an implied market value for the Corporation. The implied market value was then used to determine whether or not additional testing was required. Based on this initial test, management concluded that a more extensive evaluation of the Corporation's goodwill was needed, and is described below.

The goodwill impairment test was completed by determining the fair value of the Bank on a controlling interest basis. The fair value was considered to be the amount at which the Bank could be sold in a current transaction between willing parties, that is, other than a forced liquidation sale. Four different methods were used to determine the fair value of the Bank. The methods used were the comparable transactions method, the control premium method, the public market peers approach and the discounted cash flow method.

The comparable transaction method starts with acquisition pricing multiples for other purchases completed where the seller shares financial characteristics with the reporting unit, then applies the median of such multiples to the Bank's financial data. This results in a range of values. Further consideration is given to the Bank's risk profile by considering things like asset quality and reserve for loan loss coverage ratio. The assumed benefit of the comparable transaction method is its use of information from distinct market transactions that are reflective of "true market conditions."

The control premium method starts with the current price of the Corporation's stock and adjusts for premiums paid in recent merger transactions. The premium is simply what the buyer was willing to pay above the trading price to acquire controlling interest in the reporting unit. While the benefit of the control premium method is its use of information from distinct market transactions that are reflective of "true market conditions", this method was discounted in the overall calculation because the trading price of the Corporation was not considered to be a good indicator of the minority interest in the Bank.

The public market peers method is based on the market value of publicly traded banking companies similar to the reporting unit and adjusts for premiums paid in recent merger transactions. Similar to the comparable transaction method, the benefit of the control premium method is its use of information from distinct market transactions that are reflective of "true market conditions."

The discounted cash flow method is based on the present value of future cash flows over a five year period and the projected terminal value at the end of the fifth year. The discount rate used represents the buyer's perceived required return. This method also relies on projected operations, such as asset growth, profitability and dividend payout ratio. While an acceptable valuation method, the discounted cash flow method is generally assumed to be less beneficial due to its reliance on future performance of the Bank and general economic conditions.

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 6 - GOODWILL AND INTANGIBLE ASSETS (Continued)

While all of the analyses were performed, the approaches were weighted in determining the fair value. At the calculation date of November 30, 2012, the difference of the calculated fair value of the reporting unit of \$129,000 exceeded the carrying value of the reporting unit, which was common shareholder's equity of \$117,000, including goodwill. Based on the foregoing analyses, management determined goodwill is not impaired.

Acquired Intangible Assets

Acquired intangible assets were as follows as of year end.

| | <u>2012</u> | | | <u>2011</u> | | | | |
|------------------------------------|-------------|------------------|----|------------------------|-------|------------------|----|------------------------|
| | Gross | | | | Gross | | | |
| | | arrying mount | | ımulated ortization | | arrying mount | | ımulated ortization |
| Core deposit and other intangibles | \$ | 11,619 | \$ | 8,480 | \$ | 11,619 | \$ | 7,506 |
| core deposit and other intangioles | Ψ | 11,017 | Ψ | 0,100 | Ψ | 11,017 | Ψ | 7,500 |

Aggregate amortization expense was \$974 and \$1,162 for 2012 and 2011.

Estimated amortization expense for each of the next five years and thereafter is as follows.

| 2013 | \$ 847 |
|------------|-------------|
| 2014 | 769 |
| 2015 | 554 |
| 2016 | 522 |
| 2017 | 447 |
| Thereafter | - |
| | \$ 3,139 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 7 - INTEREST-BEARING DEPOSITS

Interest-bearing deposits as of December 31, 2012 and 2011 were as follows.

| | <u>2012</u> | <u>2011</u> |
|--------------------------------|---------------|---------------|
| Demand | \$ 170,190 | \$ 140,914 |
| Statement and Passbook Savings | 289,781 | 282,957 |
| Certificates of Deposit: | | |
| In excess of \$100 | 76,261 | 89,305 |
| Other | 154,843 | 162,404 |
| Individual Retirement Accounts | 32,898 | 36,284 |
| Total | \$ 723,973 | \$ 711,864 |

Scheduled maturities of certificates of deposit, including IRA's at December 31, 2012 were as follows.

| 2013 | \$ 139,510 |
|------------|---------------|
| 2014 | 77,472 |
| 2015 | 20,665 |
| 2016 | 6,710 |
| 2017 | 8,889 |
| Thereafter | 10,756 |
| Total | \$ 264,002 |

Deposits from principal officers, directors, and their affiliates at year-end 2012 and 2011 were \$8,493 and \$6,909, respectively.

NOTE 8 - FEDERAL HOME LOAN BANK ADVANCES

The Corporation has a \$40 million cash management advance line of credit with the FHLB. The Corporation had no outstanding balance on this line as of December 31, 2012 and December 31, 2011. The Corporation also has an \$80 million repo advance line with the FHLB with no outstanding balances as of December 31, 2012 and December 31, 2011.

At year end, advances from the FHLB were as follows:

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Maturities from August 2013 through January 2017, | | |
| fixed rates from 1.49% to 4.85%, averaging 2.50% | \$ 40,261 | \$ 50,295 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 8 - FEDERAL HOME LOAN BANK ADVANCES (Continued)

Scheduled principal reductions of FHLB advances at December 31, 2012 were as follows.

| 2013 | \$ 2,538 |
|-------|--------------|
| 2014 | 30,223 |
| 2015 | 5,000 |
| 2017 | 2,500 |
| Total | \$ 40,261 |

In addition to the borrowings, the Corporation has outstanding letters of credit with the FHLB totaling \$23,600 at year-end 2012 and \$23,710 at year-end 2011 used for pledging to secure public funds. FHLB borrowings and the letters of credit are collateralized by FHLB stock and by \$95,792 and \$111,007 of residential mortgage loans under a blanket lien arrangement at year-end 2012 and 2011, respectively.

The Corporation had a FHLB maximum borrowing capacity of \$100,501 as of December 31, 2012, with remaining borrowing capacity of approximately \$36,640. The borrowing arrangement with FHLB is subject to annual renewal. The maximum borrowing capacity is recalculated at least quarterly.

NOTE 9 - OTHER BORROWINGS

Information concerning securities sold under agreements to repurchase and treasury tax and loan deposits were as follows.

| | <u>2012</u> | <u>2011</u> |
|--|--------------|--------------|
| Average balance during the year | \$ 18,912 | \$ 21,588 |
| Average interest rate during the year | 0.11% | 0.15% |
| Maximum month-end balance during the year | \$ 23,328 | \$ 25,246 |
| Weighted average interest rate at year end | 0.11% | 0.16% |

Securities underlying repurchase agreements had a fair value of \$23,219 at December 31, 2012 and \$19,029 at December 31, 2011.

NOTE 10 - SUBORDINATED DEBENTURES

Trusts formed by the Corporation issued floating rate trust preferred securities, in the amounts of \$5,000 and \$7,500, through special purpose entities as part of pooled offerings of such securities. The Corporation issued subordinated debentures to the trusts in exchange for the proceeds of the offerings, which debentures represent the sole assets of the trusts. The Corporation may redeem the subordinated debentures, in whole but not in part, at face value. In April 2007, the Corporation elected to redeem and refinance the \$5,000 floating rate subordinated debenture. The refinancing was done at face value and resulted in a 2.00% reduction in the rate. The new subordinated debenture has a 30 year maturity and is

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 10 - SUBORDINATED DEBENTURES (Continued)

redeemable, in whole or in part, anytime without penalty. The replacement subordinated debenture does not have any deferred issuance cost associated with it. The interest rate at December 31, 2012 on the \$7,500 debenture is 3.46% and the \$5,000 debenture is 1.91%.

Additionally, the Corporation formed an additional trust that issued \$12,500 of 6.05% fixed rate trust preferred securities for five years, then becoming floating rate trust preferred securities, through a special purpose entity as part of a pooled offering of such securities. The Corporation issued subordinated debentures to the trusts in exchange for the proceeds of the offerings, which debentures represent the sole assets of the trusts. The Corporation may redeem the subordinated debentures at face value without penalty. The current rate on the \$12,500 subordinated debenture is 2.56%.

Finally, the Corporation acquired two additional trust preferred securities as part of the Futura acquisition. Futura TPF Trust I and Futura TPF Trust II were formed in June of 2005 in the amounts of \$2,500 and \$1,927, respectively. Futura had issued subordinated debentures to the trusts in exchange for ownership of all of the common security of the trusts and the proceeds of the preferred securities sold by the trusts. The Corporation may redeem the subordinated debentures, in whole or in part, in a principal amount with integral multiples of \$1,000, on or after June 15, 2010 at 100% of the principal amount, plus accrued and unpaid interest. The subordinated debentures mature on June 15, 2035. The subordinated debentures are also redeemable in whole or in part from time to time, upon the occurrence of specific events defined within the trust indenture. The current rate on the \$2,500 subordinated debenture is variable at 1.97%. In June 2010, the rate on the \$1,927 subordinated debenture switched from a fixed rate to a floating rate. The current rate on the \$1,927 subordinated debenture is 1.97%.

NOTE 11 - INCOME TAXES

Income tax expense was as follows.

| | 2012 | | <u>2011</u> |
|--------------------|-------------|----|-------------|
| Current | \$ 1,395 | \$ | 1,213 |
| Deferred | 330 | _ | (366) |
| Income tax expense | \$ 1,725 | \$ | 847 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 11 - INCOME TAXES (Continued)

Effective tax rates differ from the statutory federal income tax rate of 34% due to the following.

| | : | 2012 | : | <u>2011</u> |
|---|----|-------|----|-------------|
| Income taxes computed at the statutory federal tax rate | \$ | 2,483 | \$ | 1,634 |
| Add (subtract) tax effect of: | | | | |
| Nontaxable interest income, net | | | | |
| of nondeductible interest expense | | (630) | | (558) |
| Cash surrender value of BOLI | | (213) | | (219) |
| Other | | 85 | | (10) |
| Income tax expense | \$ | 1,725 | \$ | 847 |

Tax benefit attributable to security losses totaled \$0 in 2012. Tax benefit attributable to security losses totaled \$3 in 2011.

Year-end deferred tax assets and liabilities were due to the following.

| | | <u>2012</u> | <u>2011</u> |
|--|----|-------------|-------------|
| Deferred tax assets | | | |
| Allowance for loan losses | \$ | 6,712 | \$ 7,227 |
| Deferred compensation | | 1,057 | 816 |
| Intangible assets | | 182 | 388 |
| Pension costs | | 2,775 | 1,900 |
| Impairment losses | | 195 | 195 |
| Other | _ | 171 | 158 |
| Deferred tax asset | | 11,092 | 10,684 |
| <u>Deferred tax liabilities</u> | | | |
| Tax depreciation in excess of book depreciation | | (295) | (373) |
| Discount accretion on securities | | (73) | (77) |
| Purchase accounting adjustments | | (1,774) | (2,111) |
| FHLB stock dividends | | (2,249) | (2,249) |
| Unrealized gain on securities available for sale | | (3,013) | (2,814) |
| Other | | (105) | (20) |
| Deferred tax liability | _ | (7,509) | (7,644) |
| Net deferred tax asset | \$ | 3,583 | \$ 3,040 |

The Corporation and its subsidiaries are subject to U.S. federal income tax as well as income tax of the State of Ohio for all affiliates other than the Bank. The Bank is subject to tax in Ohio based upon its net worth.

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 11 - INCOME TAXES (Continued)

There is currently no liability for uncertain tax positions and no known unrecognized tax benefits. During 2010, the Internal Revenue Service concluded an audit of the Corporation's tax returns for the year ended 2007 in which there was no change necessary to the Corporation's tax liability. The Corporation's federal tax returns for taxable years through 2008 have been closed for purposes of examination by the Internal Revenue Service.

NOTE 12 - RETIREMENT PLANS

The Corporation sponsors a savings and retirement 401(k) plan, which covers all employees who meet certain eligibility requirements and who choose to participate in the plan. The matching contribution to the 401(k) plan was \$190 in 2012 and \$168 in 2011.

The Corporation also sponsors a pension plan which is a noncontributory defined benefit retirement plan for all employees who have attained the age of $20\frac{1}{2}$, completed six months of service and work 1,000 or more hours per year. Annual payments, subject to the maximum amount deductible for federal income tax purposes, are made to a pension trust fund. In 2006, the Corporation amended the pension plan to provide that no employee could be added as a participant to the pension plan after December 31, 2006.

Information about the pension plan is as follows.

| | <u>2012</u> | <u>2011</u> |
|---------------------------------------|-------------|-------------|
| Change in benefit obligation: | | |
| Beginning benefit obligation | \$ 16,934 | \$ 15,008 |
| Service cost | 939 | 846 |
| Interest cost | 915 | 798 |
| Actuarial (gain)/loss | 3,474 | 1,244 |
| Benefits paid | (658) | (962) |
| Ending benefit obligation | 21,604 | 16,934 |
| Change in plan assets, at fair value: | | |
| Beginning plan assets | 11,445 | 11,206 |
| Actual return | 1,181 | 71 |
| Employer contribution | 1,510 | 1,152 |
| Benefits paid | (658) | (962) |
| Administrative expenses | (37) | (22) |
| Ending plan assets | 13,441 | 11,445 |
| Funded status at end of year | \$ (8,163) | \$ (5,489) |

Amounts recognized in accumulated other comprehensive income at December 31, consist of:

Unrecognized actuarial loss (net of tax, of \$3,862 in 2012 and \$2,900 in 2011) $\frac{2012}{\$} \frac{2011}{7,496} \frac{\$}{5,629}$

(Continued)

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 12 - RETIREMENT PLANS (Continued)

The accumulated benefit obligation for the defined benefit pension plan was \$17,379 at December 31, 2012 and \$13,684 at December 31, 2011.

2012

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The components of net periodic pension expense were as follows.

| | : | <u> 2012 </u> | : | <u> 2011 </u> |
|---|----|---------------|----|---------------|
| Service cost | \$ | 939 | \$ | 846 |
| Interest cost | | 915 | | 798 |
| Expected return on plan assets | | (858) | | (828) |
| Net amortization and deferral | | 359 | | 342 |
| Net periodic benefit cost | | 1,355 | | 1,158 |
| Net loss (gain) recognized in other comprehensive income | | 2,829 | | 1,962 |
| Total recognized in net periodic benefit cost and other comprehensive income (before tax) | \$ | 4,184 | \$ | 3,120 |

The estimated net loss and prior service costs for the defined benefit pension plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year is \$520.

The weighted average assumptions used to determine benefit obligations at year-end were as follows.

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Discount rate on benefit obligation | 3.72% | 4.60% |
| Long-term rate of return on plan assets | 7.00% | 7.00% |
| Rate of compensation increase | 3.00% | 3.00% |

The weighted average assumptions used to determine net periodic pension cost were as follows.

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Discount rate on benefit obligation | 4.60% | 5.04% |
| Long-term rate of return on plan assets | 7.00% | 7.00% |
| Rate of compensation increase | 3.00% | 3.00% |

The Corporation uses long-term market rates to determine the discount rate on the benefit obligation. Declines in the discount rate lead to increases in the actuarial loss related to the benefit obligation.

The expectation for long-term rate of return on the pension assets and the expected rate of compensation increases are reviewed periodically by management in consultation with outside actuaries and primary investment consultants. Factors considered in setting and adjusting these rates are historic and projected rates of return on the portfolio and historic and estimated rates of increases of compensation.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 12 - RETIREMENT PLANS (Continued)

The Corporation's pension plan asset allocation at year-end 2011, and 2012 and target allocation for 2013 by asset category are as follows.

| | | Percentage | e of Plan | |
|--------------------|-------------|-------------|-------------|---|
| | Target | Asse | ets | |
| | Allocation | at Year | -end | |
| Asset Category | <u>2013</u> | <u>2012</u> | <u>2011</u> | |
| Equity securities | 20-50% | 45.5 % | 45.9 % | ó |
| Debt securities | 30-60 | 53.9 | 52.5 | |
| Money market funds | 20-30 | 0.6 | 1.6 | |
| Total | | 100.0 % | 100.0 % | ó |

The Corporation developed the pension plan investment policies and strategies for plan assets with its pension management firm. The assets are currently invested in five diversified investment funds, which include three equity funds, one money market fund and one bond fund. The long-term guidelines from above were created to maximize the return on portfolio assets while reducing the risk of the portfolio. The management firm may allocate assets among the separate accounts within the established long-term guidelines. Transfers among these accounts will be at the management firm's discretion based on their investment outlook and the investment strategies that are outlined at periodic meetings with the Corporation. The expected long-term rate of return on the plan assets was 7.00% in 2012 and 2011. This return is based on the expected return for each of the asset categories, weighted based on the target allocation for each class.

The Corporation expects to contribute \$2,000 to its pension plan in 2013. Employer contributions totaled \$1,510 in 2012. The increase in the benefit obligation was partially offset by the contributions and the increase in plan assets. This led to a change in funded status from \$(5,489) to \$(8,163).

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 12 - RETIREMENT PLANS (Continued)

The following table sets forth by level, within the fair value hierarchy, the Plan's assets at fair value as of December 31, 2012 and 2011:

| | December 31, 2012 | | | | | | | |
|----------------------------|-------------------|--------|---------|----------|-----------|----------|-------|--------|
| | I | evel 1 | Level 2 | | Level 3 | | Total | |
| Assets: | | | | | | | | |
| Money market funds | \$ | 76 | \$ | - | \$ | - | \$ | 76 |
| Commodity mutual funds | | 23 | | - | | - | | 23 |
| Bond Mutual funds | | 7,244 | | - | | - | | 7,244 |
| Equity market funds: | | | | | | | | |
| International | | 836 | | - | | - | | 836 |
| Large cap | | 4,388 | | - | | - | | 4,388 |
| Mid cap | | 177 | | - | | - | | 177 |
| Small cap | | 697 | | | | | _ | 697 |
| Total assets at fair value | \$ | 13,441 | \$ | <u>-</u> | \$ | | \$ | 13,441 |
| | | | D | ecembe | er 31, 20 | 11 | | |
| | I | evel 1 | Lev | rel 2 | Lev | rel 3 | | Total |
| Assets: | | | , | | | | | |
| Money market funds | \$ | 226 | \$ | - | \$ | - | \$ | 226 |
| Commodity mutual funds | | 23 | | - | | - | | 23 |
| Bond Mutual funds | | 6,091 | | - | | - | | 6,091 |
| Equity market funds: | | | | | | | | |
| International | | 677 | | - | | - | | 677 |
| Large cap | | 3,651 | | - | | - | | 3,651 |
| Mid cap | | 163 | | - | | - | | 163 |
| Small cap | | 614 | | | | <u>-</u> | | 614 |
| Total assets at fair value | \$ | 11,445 | \$ | | \$ | | \$ | 11,445 |

Investment in equity securities, debt securities, and money market funds are valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 12 - RETIREMENT PLANS (Continued)

Expected benefit payments, which reflect expected future service, are as follows.

| 2013 | \$ 236 |
|-------------------|-------------|
| 2014 | 386 |
| 2015 | 497 |
| 2016 | 630 |
| 2017 | 845 |
| 2018 through 2022 | 6,030 |
| Total | \$ 8,624 |

Supplemental Retirement Plan

Citizens established a supplemental retirement plan ("SERP") which covers key members of management in 2012. Participants will receive annually a percentage of their base compensations at the time of their retirement for a maximum of ten years. The liability recorded at December 31, 2012, was \$700,447, compared to \$331,239 at December 31, 2011. The expense related to the plan was \$369,208 for 2012 and \$331,239 for 2011. No distributions to participants were made in either 2012 or 2011.

NOTE 13 - STOCK OPTIONS

Options to buy stock have been granted to directors, officers and employees under the Corporation's stock option plan, which was approved by shareholders on April 18, 2000 and authorized the Corporation to issue up to 225,000 options. Exercise price is the market price at date of grant. The maximum option term is ten years, and options vest after three years. The Corporation's stock option plan expired in 2010, and no further stock options may be granted under the plan.

A summary of the activity in the stock option plan is as follows.

| | <u>20</u> | 012 | <u>2011</u> | | |
|--|---------------|--------------|---------------|--------------|--|
| | | Weighted | | Weighted | |
| | | Average | | Average | |
| | | Exercise | | Exercise | |
| | <u>Shares</u> | <u>Price</u> | <u>Shares</u> | <u>Price</u> | |
| Outstanding at beginning of year Granted | 29,500 | \$ 25.42 | 29,500 | \$ 25.42 | |
| Exercised | - | - | - | - | |
| Forfeited | - | - | - | - | |
| Expired | (19,500) | 20.50 | | | |
| Outstanding at end of year | 10,000 | \$ 35.00 | 29,500 | \$ 25.42 | |
| Options exercisable at year-end | 10,000 | \$ 35.00 | 29,500 | \$ 25.42 | |

(Continued)

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 13 - STOCK OPTIONS (Continued)

Options outstanding at year-end 2012 were as follows.

| _ | Outstanding | | | | | | |
|-------------------------|------------------|-------------|--------------|--------|--|--|--|
| _ | | Weighted | | | | | |
| | | Average | Wei | ighted | | | |
| | Remaining Averag | | | | | | |
| | | Contractual | Exe | ercise | | | |
| Exercise price | <u>Number</u> | <u>Life</u> | <u>Price</u> | | | | |
| \$35.00 | 10,000 | 3.5 mos. | | 35.00 | | | |
| Outstanding at year-end | 10,000 | 3.5 mos. | \$ | 35.00 | | | |

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of the common stock as of the reporting date. As of December 31, 2012 and December 31, 2011, there were no options that had intrinsic value.

NOTE 14 - FAIR VALUE MEASUREMENT

U.S. generally accepted accounting principles establish a hierarchal disclosure framework associated with the level of observable pricing utilized in measuring assets and liabilities at fair value. The three broad levels defined by the hierarchy are as follows: Level 1: Quoted prices for identical assets in active markets that are identifiable on the measurement date; Level 2: Significant other observable inputs, such as quoted prices for similar assets, quoted prices in markets that are not active and other inputs that are observable or can be corroborated by observable market data; Level 3: Significant unobservable inputs that reflect the Corporation's own view about the assumptions that market participants would use in pricing an asset.

Securities: The fair values of securities available for sale are determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). Management uses significant unobservable inputs to determine the fair value of one security (Level 3 inputs). These inputs include appraised values of the underlying collateral and estimated costs to sell the collateral. The value of the collateral has been discounted to represent the value in a distressed sale situation.

Equity securities: The Corporation's equity securities are not actively traded in an open market. The fair values of these equity securities available for sale are determined by using market data inputs for similar securities that are observable. (Level 2 inputs).

The fair value measurement for equity securities in financial institutions at December 31, 2011 was determined using Level 1 quoted market prices. No transactions have occurred since December 31, 2011 and management determined that there was no active market for the security. Therefore the fair value of the equity securities in financial institutions at December 31, 2012 is measured using Level 2 observable market data inputs.

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 14 - FAIR VALUE MEASUREMENT (Continued)

Impaired loans: The fair values of impaired loans are determined using the fair values of collateral for collateral dependent loans, or discounted cash flows. The Corporation uses independent appraisals, discounted cash flow models and other available data to estimate the fair value of collateral (Level 3 inputs).

Other real estate owned: The fair value of other real estate owned is determined using the fair value of collateral. The Corporation uses appraisals and other available data to estimate the fair value of collateral (Level 3 inputs). The appraised values are discounted to represent an estimated value in a distressed sale. Additionally, estimated costs to sell the property are used to further adjust the value.

Assets measured at fair value are summarized below.

Fair Value Measurements at December 31, 2012 Using:

| Assets: | <u>(</u>] | Level 1) | (Level 2 | | <u>(Level 2)</u> | <u>(Level 3)</u> |
|--|------------|----------|----------|----|------------------|------------------|
| Assets measured at fair value on a recurring basis: | | | | | | |
| U.S. Treasury securities and obligations | | | | | | |
| of U.S. Government agencies | \$ | | - | \$ | 54,286 | \$ - |
| Obligations of states and political | | | | | | |
| subdivisions | | | - | | 79,338 | 468 |
| Mortgage-backed securities in government | | | | | | |
| sponsored entities | | | - | | 69,435 | - |
| Equity securities in financial institutions | | | - | | 434 | - |
| Assets measured at fair value on a nonrecurring basis: | | | | | | |
| Impaired Loans | \$ | | - | \$ | - | \$ 22,084 |
| Other Real Estate Owned | | | - | | - | 471 |
| Mortgage Servicing Rights | | | - | | 308 | - |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 14 - FAIR VALUE MEASUREMENT (Continued)

Fair Value Measurements at December 31, 2011 Using:

| Assets: | | (Level 1) | | (Level 2) | | (Level 3) |
|--|----|-----------|----|-----------|----|------------|
| Assets measured at fair value on a recurring basis: | | | | | | |
| U.S. Treasury securities and obligations of U.S. Government agencies | \$ | _ | \$ | 49.704 | \$ | _ |
| Obligations of states and political | Ψ | | Ψ | , , | Ψ | F1.7 |
| subdivisions Mortgage-backed securities in government | | - | | 66,219 | | 517 |
| sponsored entities Equity securities in financial institutions | | - 676 | | 87,518 | | - |
| Equity securities in infancial institutions | | 070 | | _ | | _ |
| Assets measured at fair value on a nonrecurring basis: | | | | | | |
| Impaired Loans | \$ | - | \$ | - | \$ | 22,569 |
| Other Real Estate Owned Mortgage Servicing Rights | | - | | 60 | | 1,097 - |

The following table presents quantitative information about the Level 3 significant unobservable inputs for assets and liabilities measured at fair value on a nonrecurring basis at December 31, 2012.

| | Quantitative Information about Level 3 Fair Value Measurements | | | | | | | |
|-------------------------|--|----------------------------|---------------------------|---------------|--|--|--|--|
| December 31, 2012 | Fair Value | <u>Valuation Technique</u> | <u>Unobservable Input</u> | Range | | | | |
| Investments | \$ 468 | Appraisal of collateral | Appraisal adjustments | 20% - 30% | | | | |
| | | | Liquidation expense | 8% - 12% | | | | |
| Impaired loans | \$ 22,084 | Appraisal of collateral | Appraisal adjustments | 10% - 30% | | | | |
| | | | Liquidation expense | 0% - 10% | | | | |
| | | | Holding period | 0 - 30 months | | | | |
| | | Discounted cash flows | Discount rates | 2% - 8.5% | | | | |
| Other real estate owned | \$ 471 | Appraisal of collateral | Appraisal adjustments | 10% - 30% | | | | |
| | | | Liquidation expense | 0% - 10% | | | | |
| | | | | | | | | |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 14 - FAIR VALUE MEASUREMENT (Continued)

The following table presents the changes in the Level 3 fair value category for the fiscal period ended December 31, 2012. The Corporation classifies financial instruments in Level 3 of the fair value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to the unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable, either directly or indirectly.

Securities available for sale

| | <u>2012</u> | | | <u> 2011</u> |
|------------------------------|-------------|------|----|--------------|
| Beginning balance January 1, | \$ | 517 | \$ | 560 |
| Principal payments | | (49) | | (43) |
| Ending balance December 31, | \$ | 468 | \$ | 517 |

The carrying amount and fair value of financial instruments were as follows.

| December 31, 2012 | Carrying | | | | |
|---------------------------------|---------------|------------|----------------|---------|---------|
| | Amount | Fair Value | <u>Level 1</u> | Level 2 | Level 3 |
| Financial Assets: | | | | | |
| Cash and due from financial | | | | | |
| institutions | \$ 46,131 | \$ 46,131 | \$ 46,131 | \$ - | \$ - |
| Securities available for sale | 195,098 | 203,961 | - | 203,493 | 468 |
| Other securities | 15,567 | 15,567 | 15,567 | - | - |
| Loans, available for sale | 1,873 | 1,873 | 1,873 | - | - |
| Loans, net of allowance for | | | | | |
| loan losses | 795,811 | 812,950 | - | - | 812,950 |
| Bank owned life insurance | 18,590 | 18,590 | 18,590 | - | - |
| Accrued interest receivable | 3,709 | 3,709 | 3,709 | - | - |
| Financial Liabilities: | | | | | |
| Nonmaturing deposits | 662,387 | 662,387 | 662,387 | - | - |
| Time deposits | 264,002 | 265,974 | - | - | 265,974 |
| Federal Home Loan Bank advances | 40,261 | 41,658 | - | - | 41,658 |
| Securities sold under agreement | | | | | |
| to repurchase | 23,219 | 23,219 | 23,219 | - | - |
| Subordinated debentures | 29,427 | 26,855 | - | - | 26,855 |
| Accrued interest payable | 185 | 185 | 185 | - | - |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 14 - FAIR VALUE MEASUREMENT (Continued)

| | December 31, 2011 | | | |
|--|-------------------|-------------------|--|--|
| | Carrying | | | |
| | <u>Amount</u> | <u>Fair Value</u> | | |
| Financial Assets: | | | | |
| Cash and due from financial institutions | \$ 52,127 | \$ 52,127 | | |
| Securities, AFS | 196,357 | 204,633 | | |
| Other securities | 15,388 | 15,388 | | |
| Loans, available for sale | 598 | 598 | | |
| Loans, net of allowance for loan losses | 764,011 | 785,900 | | |
| Bank Owned Life Insurance | 17,963 | 17,963 | | |
| Accrued interest receivable | 3,787 | 3,787 | | |
| Financial Liabilities: | | | | |
| Nonmaturing deposits | 613,255 | 613,255 | | |
| Time deposits | 287,991 | 298,690 | | |
| Federal Home Loan Bank advances | 50,295 | 52,263 | | |
| Securities sold under agreement | | | | |
| to repurchase | 19,029 | 19,029 | | |
| Subordinated debentures | 29,427 | 26,461 | | |
| Accrued interest payable | 258 | 258 | | |

The estimated fair value approximates carrying amount for all items except those described below. Estimated fair value for securities is based on quoted market values for the individual securities or for equivalent securities. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the cash flow analysis or underlying collateral values. Fair value of debt is based on current rates for similar financing. The fair value of off-balance-sheet items is based on the current fees or cost that would be charged to enter into or terminate such arrangements and are considered nominal.

For certain homogeneous categories of loans, such as some residential mortgages, credit card receivables, and other consumer loans, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

NOTE 15 - COMMITMENTS, CONTINGENCIES AND OFF-BALANCE-SHEET RISK

Some financial instruments, such as loan commitments, credit lines, letters of credit, and overdraft protection are issued to meet customer financing needs. These are agreements to provide credit or to support the credit of others, as long as conditions established in the contract are met, and usually have expiration dates. Commitments may expire without being used. Off-balance-sheet risk to credit loss

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 15 - COMMITMENTS, CONTINGENCIES AND OFF-BALANCE-SHEET RISK (Continued)

exists up to the face amount of these instruments, although material losses are not anticipated. The same credit policies are used to make such commitments as are used for loans, including obtaining collateral at exercise of the commitment.

The contractual amount of financial instruments with off-balance-sheet risk was as follows at year-end.

| | <u>2012</u> | | | | | <u>2011</u> | | | |
|--|-------------|-------|-------------|---------|----|-------------|----|-------------|--|
| | Fixed | | Variable | |] | Fixed | 7 | /ariable | |
| | Rate | | <u>Rate</u> | | | <u>Rate</u> | | <u>Rate</u> | |
| Commitments to extend credit: | | | | | | | | | |
| Lines of credit and construction loans | \$ | 9,378 | \$ | 118,182 | \$ | 6,913 | \$ | 111,710 | |
| Overdraft protection | | 51 | | 19,726 | | 1,320 | | 17,828 | |
| Letters of credit | | 294 | | 396 | | 200 | | 424 | |
| | \$ | 9,723 | \$ | 138,304 | \$ | 8,433 | \$ | 129,962 | |

Commitments to make loans are generally made for a period of one year or less. Fixed-rate loan commitments included above had interest rates ranging from 2.25% to 15.00% at December 31, 2012 and 2.25% to 15.00% at December 31, 2011. Maturities extend up to 40 years.

Citizens is required to maintain certain reserve balances on hand in accordance with the Federal Reserve Board requirements. The average reserve balance maintained in accordance with such requirements was \$1,217 on December 31, 2012 and \$998 on December 31, 2011.

NOTE 16 - CAPITAL REQUIREMENTS AND RESTRICTION ON RETAINED EARNINGS

The Corporation and Citizens are subject to regulatory capital requirements administered by the federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations involve quantitative measures of assets, liabilities and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators. Failure to meet capital requirements can initiate regulatory action.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At year-end 2012 and 2011, the most recent regulatory notifications categorized Citizens as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 16 - CAPITAL REQUIREMENTS AND RESTRICTION ON RETAINED EARNINGS (Continued)

At December 31, 2012, the Corporation's and Citizens' actual capital levels and minimum required levels were as follows.

| | | | | | Capitalized | l Under | |
|--------------------------------|---------------|--------------|---------------|--------------|-------------------|--------------|--|
| | | | For Cap | oital | Prompt Corrective | | |
| | <u>Actu</u> | <u>al</u> | Adequacy P | urposes | Action Purposes | | |
| | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u> | <u>Ratio</u> | |
| <u>2012</u> | | | | | | | |
| Total Capital to risk- | | | | | | | |
| weighted assets | | | | | | | |
| Consolidated | \$ 116,423 | 14.8 % | \$ 62,931 | 8.0 % | n/a | n/a | |
| Citizens | 104,948 | 13.4 | 62,656 | 8.0 | \$ 78,319 | 10.0 % | |
| Tier I (Core) Capital to risk- | | | | | | | |
| weighted assets | | | | | | | |
| Consolidated | 103,979 | 13.3 | 31,272 | 4.0 | n/a | n/a | |
| Citizens | 95,022 | 12.1 | 31,335 | 4.0 | 47,002 | 6.0 | |
| Tier I (Core) Capital to | | | | | | | |
| average assets | | | | | | | |
| Consolidated | 103,979 | 9.3 | 44,722 | 4.0 | n/a | n/a | |
| Citizens | 95,022 | 8.5 | 44,559 | 4.0 | 55,699 | 5.0 | |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 16 - CAPITAL REQUIREMENTS AND RESTRICTION ON RETAINED EARNINGS (Continued)

At December 31, 2011, the Corporation's and Citizens' actual capital levels and minimum required levels were as follows.

| | | | | Well | | | |
|--------------------------------|---------------|--------------|---------------------|--------------|-------------------|--------------|--|
| | | | | | Capitalized Under | | |
| | | | For Ca _l | oital | Prompt Corrective | | |
| | Actua | <u>al</u> | Adequacy I | urposes | Action Purposes | | |
| | <u>Amount</u> | <u>Ratio</u> | Amount | <u>Ratio</u> | <u>Amount</u> | <u>Ratio</u> | |
| <u>2011</u> | | | | | | | |
| Total Capital to risk- | | | | | | | |
| weighted assets | | | | | | | |
| Consolidated | \$ 113,609 | 15.0 % | \$ 60,632 | 8.0 % | n/a | n/a | |
| Citizens | 101,686 | 13.5 | 60,259 | 8.0 | \$ 75,323 | 10.0 % | |
| Tier I (Core) Capital to risk- | | | | | | | |
| weighted assets | | | | | | | |
| Consolidated | 100,068 | 13.2 | 30,324 | 4.0 | n/a | n/a | |
| Citizens | 92,133 | 12.2 | 30,207 | 4.0 | 45,311 | 6.0 | |
| Tier I (Core) Capital to | | | | | | | |
| average assets | | | | | | | |
| Consolidated | 100,068 | 9.2 | 43,650 | 4.0 | n/a | n/a | |
| Citizens | 92,133 | 8.4 | 43,873 | 4.0 | 54,841 | 5.0 | |
| | | | | | | | |

The Corporation's primary source of funds for paying dividends to its shareholders and for operating expense is the cash accumulated from dividends received from Citizens. Payment of dividends by Citizens to the Corporation is subject to restrictions by Citizens' regulatory agencies. These restrictions generally limit dividends to the current and prior two years retained earnings as defined by the regulations. In addition, dividends may not reduce capital levels below minimum regulatory requirements.

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 17 - PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION

Condensed financial information of FCBC follows.

| | Decem | | | |
|---|-------|------------|--------|----------|
| Condensed Balance Sheets | | 2012 | | 2011 |
| Assets: | | | | |
| Cash | \$ | 9,291 | \$ | 7,612 |
| Securities available for sale | | 434 | | 676 |
| Investment in bank subsidiary | | 115,426 | | 112,887 |
| Investment in nonbank subsidiaries | | 12,585 | | 12,535 |
| Other assets | | 4,016 | | 5,071 |
| Total assets | \$ | 141,752 | \$ | 138,781 |
| Liabilities and Shareholders' Equity: | | | | |
| Deferred income taxes and other liabilities | \$ | 8,344 | \$ | 6,826 |
| Subordinated debentures | | 29,427 | | 29,427 |
| Preferred stock | | 23,184 | | 23,151 |
| Common stock | | 114,365 | | 114,447 |
| Accumulated deficit | | (14,687) | | (17,667) |
| Treasury Stock | | (17,235) | | (17,235) |
| Accumulated other comprehensive loss | | (1,646) | | (168) |
| Total liabilities and shareholders' equity | \$ | 141,752 | \$ | 138,781 |
| | | For the ye | ars en | ıded |
| | | Decem | ber 31 | -/ |
| Condensed Statements of Operations | | 2012 | | 2011 |
| Dividends from bank subsidiaries | \$ | 4,747 | \$ | 2,500 |
| Interest expense | | (833) | | (770) |
| Other expense, net | | (2,111) | | (2,245) |
| Loss before equity in undistributed | | | | |
| net earnings of subsidiaries | | 1,803 | | (515) |
| Income tax benefit | | 1,001 | | 1,025 |
| Equity in undistributed net | | | | |
| earnings of subsidiaries | | 2,775 | | 3,448 |
| Net income | \$ | 5,579 | \$ | 3,958 |
| Comprehensive income | \$ | 4,100 | \$ | 6,968 |

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 17 - PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION (Continued)

| | For the years ended December 31, | | | | | | |
|--|-------------------------------------|----------------|----|---------|--|--|--|
| Condensed Statements of Cash Flows | | 2012 | | 2011 | | | |
| Operating activities: | | | | | | | |
| Net income | \$ | 5 , 579 | \$ | 3,958 | | | |
| Adjustment to reconcile net income to net | | | | | | | |
| cash provided by operating activities: | | 959 | | 153 | | | |
| Change in other assets and other liabilities Equity in undistributed net earnings of | | 939 | | 133 | | | |
| subsidiaries | | (2,775) | | (3,448) | | | |
| Net cash from operating activities | | 3,763 | | 663 | | | |
| Financing activities: | | | | | | | |
| Cash dividends paid | - | (2,084) | | (1,390) | | | |
| Net cash used for financing activities | | (2,084) | | (1,390) | | | |
| Net change in cash and cash equivalents | | 1,679 | | (727) | | | |
| Cash and cash equivalents at beginning of year | | 7,612 | | 8,339 | | | |
| Cash and cash equivalents at end of year | \$ | 9,291 | \$ | 7,612 | | | |

NOTE 18 - EARNINGS PER SHARE

The factors used in the earnings per share computation follow.

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Basic | | |
| Net income available to common shareholders | \$ 4,386 | \$ 2,782 |
| Weighted Average common shares outstanding | 7,707,917 | 7,707,917 |
| Basic earnings per share | \$ 0.57 | \$ 0.36 |
| Diluted | | |
| Net income available to common shareholders | \$ 4,386 | \$ 2,782 |
| Weighted average common shares outstanding | | |
| for basic earnings per common share | 7,707,917 | 7,707,917 |
| Add: dilutive effects of assumed exercise of options | | |
| Average shares and dilutive potential common | | |
| shares outstanding | 7,707,917 | 7,707,917 |
| Diluted earnings per share | \$ 0.57 | \$ 0.36 |

December 31, 2012 and 2011

(Amounts in thousands, except share data)

NOTE 18 - EARNINGS PER SHARE (Continued)

Basic earnings per common share are calculated by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted earnings per common share takes into consideration the pro forma dilution of unexercised stock option awards, computed using the treasury stock method.

Stock options for 10,000 shares in 2012 and for 29,500 shares 2011 were not considered in computing diluted earnings per common share because they were anti-dilutive.

NOTE 19 - QUARTERLY FINANCIAL DATA (UNAUDITED)

| | | | | | | | <u>B</u> | <u>asic</u> | Di | <u>luted</u> |
|-------------|-----------------------------|------------------|-----------|--------------|-----|------------|----------|-------------|-----|--------------|
| | | | | | | | Ear | rnings_ | Ear | nings_ |
| | | | | | | <u>Net</u> | | per_ |] | <u>oer</u> |
| | | <u>Interest</u> | Net | Interest | Inc | come / | Con | <u>mmon</u> | Cor | nmon |
| | | <u>Income</u> | <u>I1</u> | <u>ncome</u> | (| Loss) | S | <u>hare</u> | Sl | <u>nare</u> |
| <u>2012</u> | | | | | | | | | | |
| | First quarter (1)(2)(3) | \$ 12,118 | \$ | 10,445 | \$ | 1,293 | \$ | 0.13 | \$ | 0.13 |
| | Second quarter (1)(2)(5) | 11,757 | | 10,146 | | 936 | | 0.08 | | 0.08 |
| | Third quarter (1)(2)(3) | 11,529 | | 10,028 | | 1,384 | | 0.14 | | 0.14 |
| | Fourth quarter (1)(2)(3)(4) | 11,357 | | 9,959 | | 1,966 | | 0.22 | | 0.22 |
| 2011 | | | | | | | | | | |
| 2011 | First quarter (6)(8)(9) | ф 1 2 414 | ф | 10.272 | æ | 750 | φ | 0.06 | φ | 0.06 |
| | | \$ 12,414 | \$ | 10,372 | \$ | 753 | \$ | 0.06 | \$ | 0.06 |
| | Second quarter (6)(7)(8)(9) | 12,045 | | 10,153 | | 523 | | 0.03 | | 0.03 |
| | Third quarter (6)(8)(9) | 12,267 | | 10,439 | | 1,193 | | 0.12 | | 0.12 |
| | Fourth quarter (6)(8)(9) | 12,135 | | 10,397 | | 1,489 | | 0.15 | | 0.15 |

⁽¹⁾ Interest income decreased as loans repriced downward.

⁽²⁾ Interest expense decreased as deposits repriced downward and the deposit mix shifted toward cheaper funding sources.

⁽³⁾ Net income increased due to a reduction in provision for loan losses.

⁽⁴⁾ Interest income decreased due to reversed income related to nonaccrual loans.

⁽⁵⁾ Net income decreased due to reserves for unfunded commitments.

⁽⁶⁾ Interest income decreased as loans repriced downward.

⁽⁷⁾ Interest income decreased due to reversed income related to nonaccrual loans.

⁽⁸⁾ Interest expense decreased as deposits repriced downward and the deposit mix shifted toward cheaper funding sources.

 $^{^{(9)}}$ Net income increased due to a reduction in provision for loan losses.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

NOTE 20 - PARTICIPATION IN THE TREASURY CAPITAL PURCHASE PROGRAM

On January 23, 2009, the Corporation completed the sale to the U.S. Treasury of \$23,184 of newly-issued non-voting preferred shares as part of the Capital Purchase Program (CPP) enacted by the U.S. Treasury as part of the Troubled Assets Relief Program (TARP) under the Emergency Economic Stabilization Act of 2008 (EESA). To finalize the Corporation's participation in the CPP, the Corporation and the Treasury entered into a Letter Agreement, dated January 23, 2009, including the Securities Purchase Agreement -Standard Terms attached thereto. Pursuant to the terms of the Securities Purchase Agreement, the Corporation issued and sold to Treasury (1) 23,184 shares of Fixed Rate Cumulative Perpetual Preferred Shares, Series A, each without par value and having a liquidation preference of \$1,000 per share (Series A Preferred Shares), and (2) a Warrant to purchase 469,312 common shares of the Corporation, each without par value, at an exercise price of \$7.41 per share. The Warrant has a ten-year term. All of the proceeds from the sale of the Series A Preferred Shares and the Warrant by the Corporation to the U.S. Treasury under the CPP qualify as Tier 1 capital for regulatory purposes. Under the standardized CPP terms, cumulative dividends on the Series A Preferred Shares will accrue on the liquidation preference at a rate of 5% per annum for the first five years, and at a rate of 9% per annum thereafter, but will be paid only if, as and when declared by the Corporation's Board of Directors. The Series A Preferred Shares have no maturity date and rank senior to the common shares with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Corporation.

On July 3, 2012, the U.S. Treasury completed the sale of all 23,184 of the Preferred Shares to various investors pursuant to a modified "Dutch auction" process. As a result of the U.S. Treasury's sale of all of the Preferred Shares, the executive compensation and corporate governance standards which applied to the Corporation as a participant in the CPP, which standards were most recently set forth in the Interim Final Rule on TARP Standards for Compensation and Corporate Governance, published June 15, 2009, are no longer applicable to the Corporation.

On September 5, 2012, the Corporation completed the repurchase of the Warrant from the U.S. Treasury in accordance with the terms of the Securities Purchase Agreement for an aggregate purchase price of \$563,174. The purchase price was determined by the Board of Directors of the Corporation based on the Fair Market Value of the Warrant, as established by an appraisal conducted by a nationally recognized independent investment banking firm.

December 31, 2012 and 2011 (Amounts in thousands, except share data)

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December 31, 2012 and 2011 (Amounts in thousands, except share data)

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First Citizens Banc Corp

Directors

Thomas A. Depler

Attorney, Poland, Depler & Shepherd Co., LPA

Allen R. Maurice

Attorney, Wagner, Maurice & Davidson Co., LPA

James O. Miller

Chairman, President & CEO, The Citizens Banking Company

President & CEO, First Citizens Banc Corp

W. Patrick Murray

Attorney, Murray and Murray Company, LPA

Officers

James O. Miller

President, Chief Executive Officer

John A. Betts

Senior Vice President

Richard J. Dutton

Senior Vice President

James E. McGookey

Senior Vice President, General Counsel, Corporate Secretary

Todd A. Michel

Senior Vice President, Controller

Allen R. Nickles, CPA, CFE, FCPA, CFF

Partner, Payne, Nickles & Company

John P. Pheiffer

President/Director, Sandusky Bay Development Company

David A. Voight

Chairman of the Board, First Citizens Banc Corp

Daniel J. White

International Business Consultant

President, Norwalk Furniture

Charles C. Riesterer

Senior Vice President

Dennis G. Shaffer

Senior Vice President

Paul J. Stark

Senior Vice President

Kevin J. Jones

Auditor

The Citizens Banking Company

Directors

John O. Bacon

President & CEO, Mack Iron Works Company

Barry W. Boerger

Self-Employed Farmer

Thomas A. Depler

Attorney, Poland, Depler & Shepherd Co., LPA

Blythe A. Friedley

Owner/President, Friedley & Co. Insurance Agency, Inc.

Allen R. Maurice

Attorney, Wagner, Maurice & Davidson Co., LPA

James O. Miller

Chairman, President & CEO, The Citizens Banking Company

President & CEO, First Citizens Banc Corp

W. Patrick Murray

Attorney, Murray and Murray Company, LPA

Allen R. Nickles, CPA, CFE, FCPA, CFF

Partner, Payne, Nickles & Company

John P. Pheiffer

President/Director, Sandusky Bay Development Company

J. William Springer

President & CEO, Industrial Nut Corporation

David A. Voight

Chairman of the Board, First Citizens Banc Corp

Daniel J. White

International Business Consultant

President, Norwalk Furniture

Gerald B. Wurm

President, Wurm's Woodworking Co., Inc.

Directors Emeritus

James D. Heckelman

President, Dan-Mar Co., Inc.

George L. Mylander

Retired Educator and City Official

Chair Emeritus, Firelands Regional Medical Center

Michael J. Close

President & CEO, Balmer Parc, LLC

Shareholder Information

The Annual Meeting of the Shareholders of First Citizens Banc Corp will be held at Bowling Green State University, Firelands College, Huron, Ohio, on April 16, 2013, at 10:00 a.m. Notice of the meeting and a proxy statement will be sent to shareholders in a separate mailing.

Transfer Agent

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Citizens Bank Locations

Berlin Heights

24 E. Main St. Berlin Heights, Ohio 44814 419-588-2095

Castalia

208 S. Washington St. Castalia, Ohio 44824 419-684-5333

Chatfield

6862 Sandusky Ave. Chatfield, Ohio 44825 419-988-2671

Greenwich

13 Main St. Greenwich, Ohio 44837 419-752-4411

<u>H</u>uron

410 Cleveland Road East Huron, Ohio 44839 419-433-0328

New Washington

102 S. Kibler St. New Washington, Ohio 44854 419-492-2177

Norwalk

207 Milan Ave. Norwalk, Ohio 44857 419-744-3162

36 E. Seminary St. Norwalk, Ohio 44857 419-744-3100

Plymouth

49 Sandusky St. Plymouth, Ohio 44865 419-687-4081

Port Clinton

185 S. E. Catawba Rd. Port Clinton, Ohio 43452 419-732-0565

Sandusky

100 E. Water St. Sandusky, Ohio 44870 419-625-4121

1907 E. Perkins Ave. Sandusky, Ohio 44870 419-625-4123

702 W. Perkins Ave. Sandusky, Ohio 44870 419-625-4122

Shelby

200 N. Gamble St. Shelby, Ohio 44875 419-347-5770

156 Mansfield Ave. Shelby, Ohio 44875 419-347-5141

60 W. Main St. Shelby, Ohio 44875 419-342-4010

Shiloh

23 W. Main St. Shiloh, Ohio 44878 419-896-2101

Tiro

101 S. Main St Tiro, Ohio 44887 419-342-4536

Willard

119 Blossom Centre Blvd. Willard, Ohio 44890 419-935-0637

Champaign Bank Locations

Akroi

529 N. Cleveland Massillon Rd. Akron, Ohio 44333 330-670-8080

Dublin

6400 Perimeter Dr. Dublin, Ohio 43016 614-210-2448

Hilliard

4501 Cemetery Rd. Hilliard, Ohio 43026 614-527-4600

Plain City

320 S. Jefferson Ave. Plain City, Ohio 43064 614-873-4688

Quincy

101 S. Miami St. Quincy, Ohio 43343 937-585-4268

Russells Point

330 S. Orchard Island Rd. Russells Point, Ohio 43348 937-843-9957

Locations

601 Scioto St. Urbana, Ohio 43078 937-653-1186

504 North Main St. Urbana, Ohio 43078 937-653-1191

West Liberty

205 S. Detroit St. West Liberty, Ohio 43357 937-465-9050

