

Federal Realty
INVESTMENT TRUST



DEAR SHAREHOLDERS,



What does the future of retail-based commercial real estate look like in a world where generational living and spending habits and technological advancement are changing at an unprecedented rate? The uncertainty of a clear answer to that question along with other structural and cyclical considerations has resulted in the second consecutive year of a negative total return to shareholders (-3.6% and -0.2% in 2017 and 2016, respectively) and the start of 2018 in the same way. The fact that over that period, we've handily outperformed the Bloomberg REIT Shopping Center Index of which we are a component, is of little consolation. We fully understand that our mission is to execute a business plan that creates value for our shareholders and, while we think that we've done that in a myriad of ways that I'll enumerate below, it's certainly not obvious based on stock price performance over the last two plus years.

Much of the uncertainty is understandable as news of expansion by “new economy” companies like Amazon and Apple, along with growth in internet sales and retailer bankruptcies (particularly apparel based), dominate the business news cycle day in and day out. Combine that with rising interest rates and the irrefutable fact that the United States is in fact, “over retailled” and that at least some portion of retail based real estate in the country is no longer relevant or adequate to address this environment, and pressure on retail-based real estate stocks makes perfect sense. But by how much and how are these very different companies differentiated? There may be no older maxim than “real estate is local” and the time tested agreement that the three most important things in real estate investing are “location, location, location”. Let me add one more consideration: it is hard to believe that history and track record in real estate investment doesn't matter in looking at future opportunities.

It is in this context that Federal Realty reported results in 2017 that are the highest we've ever reported in our 55 year history. **Record** revenues of \$857 million, **record** funds from operations (FFO) per share in accordance with the industry (NAREIT) definition of \$5.74 per diluted share⁽¹⁾, **record** earnings per share of \$3.97, and **record** dividends per share to common shareholders of \$3.96. You might recall that we have reported “record” results before. That's because Federal Realty is the **only** publicly traded shopping center company to grow FFO per share by NAREIT's definition each and every year since the beginning of this real estate cycle in 2010, making each year a record. The **only** one. We are also the **only** REIT in any segment to have increased our dividend rate per share each and every year for the last 50 (since 1967). The **only** one. How can this be and why are we different?

Location matters more today than it ever has. We've built the company around this premise since our founding and have done nothing but improve upon it over the years. Dense population centers with sufficient household affluence and significant barriers to entry are critical to long term rent growth potential. In 2017, we've added to our sector leading portfolio in Chicago, Northern California and Southern California with our largest transaction a strategic investment that allows us to participate in one of the fastest growing

and most underserved demographics in the country. In August 2017, Federal Realty entered into a \$370 million joint venture with Primestor, the California based owner and developer of shopping centers serving the burgeoning Latino community in extremely densely populated areas of Los Angeles. Retail real estate value is best created in places where demand exceeds supply and with only 6.6 square feet of shopping center product per capita and, on average, over 300,000 people in the three miles surrounding these properties, there is far less supply than the national average, far more people than the national average and few, if any, competing properties in these incredibly dense trade areas surrounding these centers. Our west coast operation has grown by 50% in the last five years and the Primestor joint venture has broadened our reach and the possibilities that come with that reach.

Our vision for the future certainly includes our longstanding belief that experience, customer service and sense of place matters everywhere we do business but nowhere is it more evident than in our mixed use developments at Assembly Row, Pike & Rose and Santana Row. With 20 plus years of mixed use development and operating experience (Bethesda Row began in the mid 1990's), we sit at the intersection of traditional retailing and experience based spending and have seen the evolution of consumer behavioral changes and preferences for some time. The way we have acted on it can best be seen in the diversity of our income stream. A full 17% of Federal Realty's minimum rent comes from rents from residential and office tenants, not retail and often part of one of our mixed use communities that provides those tenants with the amenities and lifestyle they find so attractive. Consider that those residential and office buildings in our mixed use communities, excluding of course those currently under construction, are over 95% leased and that the pace of the current lease up of the buildings under construction is exceeding our expectations. Consider that 9% of our minimum rent comes from discount apparel based tenants, 9% from full service restaurants, 8% from fitness, health and beauty, 6% from entertainment and 5% from limited service restaurants. It might surprise you to know that only 9% comes from full price apparel and only 8% comes from grocers. The diversity of the sources of our rental income is unique and positions us well for the changing environment.

The ability to tap opportunities like Primestor and developments like Assembly Row and Pike & Rose wouldn't be possible without a fortress balance sheet made stronger every year by a relentless focus on the reality that commercial real estate is a cyclical business and that a strong, low leveraged balance sheet is critical to both consistency and stability as well as lower capital costs through those cycles. In other words, a long term vision for our real estate assets has to be matched to a long term vision for the capitalization of those assets. As one of only four REITS carrying an "A-" or better rating from both Moody's and Standard & Poor's, we have one of the lowest costs of debt capital among all REITS, a critical advantage in real estate value creation and an effective tool for reducing development risk. In 2017, we further strengthened our class leading balance sheet with the issuance of \$150 million of redeemable preferred stock at a permanent cost of 5% annually, one of the lowest coupons ever issued by a REIT and certainly the lowest among shopping center companies. We also redeemed \$150 million worth of 5.9% notes due in 2020 with the issuance of \$175 million senior unsecured notes at an effective rate of 3.323% in December 2017, prior to the Fed's Rate actions to date in 2018. Our focus on the long term is evidenced

in everything we do. There's simply no other explanation for a common share dividend increase each and every year since 1967.

As with most things, a definitive answer to the question raised in the first sentence of this letter isn't possible, but our philosophical and practical approach to it is. The retail real estate companies who will thrive in the years to come will be those who have positioned themselves to this point, for their assets to be the real estate of choice for the widest possible selection of tenants. Not a narrow, limiting business plan but a broader, wider funnel in select markets. It seems to us that in order to best position ourselves for that outcome, location matters more today than it ever has and we stack up better than anybody on that front. In addition, assets need to be in flexible formats that can be improved upon through profitable reinvestment. That's harder than it sounds, because in many retail based properties in the United States, the new revenue that will be generated after redevelopment just isn't enough to justify the investment. Hence, once again, location matters more today than it ever has. And finally, that truly enhancing the experience, the place making, the tenant lineup, at those places is both critical and harder than is immediately apparent. Our



Board of Trustees (from left to right)

Joseph S. Vassalluzzo Non-Executive Chairman, Federal Realty Investment Trust, Non-Executive Chairman, Office Depot, Inc. | **Warren M. Thompson** President and Chairman, Thompson Hospitality Corporation | **Elizabeth I. Holland** Chief Executive Officer, Abbell Associates | **Jon E. Bortz** Chairman, Chief Executive Officer and President, Pebblebrook Hotel Trust | **Gail P. Steinel** Owner, Executive Advisors | **David W. Faeder** Managing Partner, Fountain Square Properties | **Donald C. Wood** President and Chief Executive Officer, Federal Realty Investment Trust

20 plus years of learning, refining and perfecting that experience through our mixed use and core shopping center expertise, positions us particularly well.

Basically, we've differentiated our business plan based on four critical and long term tenets:

1. The 55 year accumulation of the best real estate locations we can find in 8 major markets on both coasts.
2. Real estate development and operating skillsets, beyond just skillsets aimed at one specific format, that allow us to consider the highest and best use of that real estate in our vision for what it needs to be and the ability to act on that vision.
3. Real estate leasing skillsets, beyond just skillsets aimed at one specific format, that allow us to diversify our income stream in ways that give us the flexibility to adjust to changing trends.
4. A "right side of the balance sheet" philosophy that is always consistent with the long term vision for the assets on the left side. The lower cost of capital that results from this decades long set of financing principles significantly reduces the risks inherent in a real estate operating and development platform.

Everything that Federal Realty is doing today, even if it moderates growth in the short term, is meant to be able to act on this necessary long term philosophy. The fact that we are doing it while still growing earnings and cash flow, as we have through this entire cycle beginning in 2010, is a true testament to the quality of our real estate and the vision and execution competencies of this experienced, proven real estate team.

On behalf of our Board of Trustees and our entire team, I thank you for your support of Federal Realty to date and look forward to being an important part of your investment portfolio for years to come.

Respectfully,



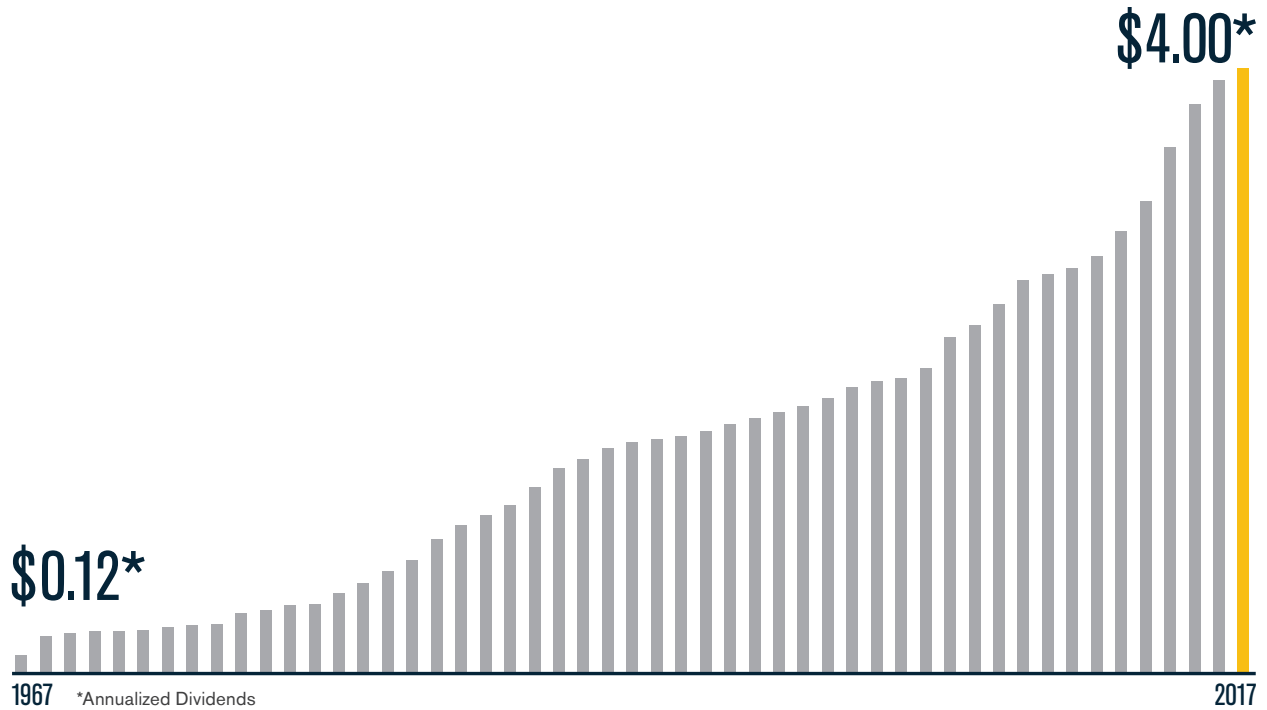
DONALD C. WOOD

President & Chief Executive Officer

(1) FFO is a supplemental non-GAAP financial measure of real estate companies' operating performance — see discussion of calculation and reconciliation in Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Form 10-K.

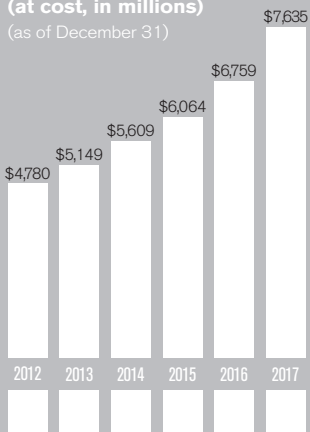
INDUSTRY-LEADING

CONSISTENCY



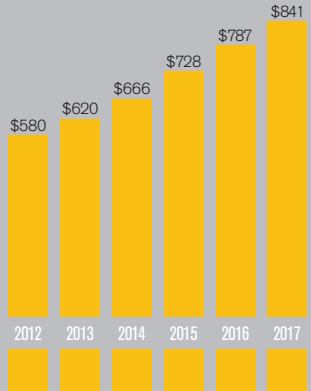
REAL ESTATE ASSETS

(at cost, in millions)
(as of December 31)



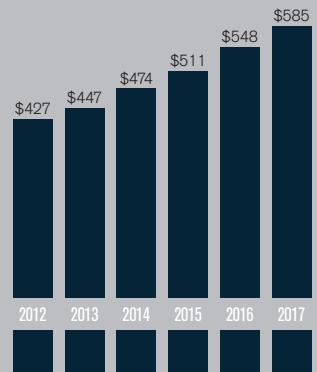
RENTAL INCOME

(in millions)



PROPERTY OPERATING INCOME⁽¹⁾

(in millions)



Note: (1) See discussion of calculation in Item 6 "Selected Financial Data" in our Form 10-K.

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-K

ANNUAL REPORT PURSUANT TO THE SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2017
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____
Commission file number: 1-07533

FEDERAL REALTY INVESTMENT TRUST

(Exact Name of Registrant as Specified in its Declaration of Trust)

Maryland
(State of Organization)

52-0782497
(IRS Employer Identification No.)

1626 East Jefferson Street, Rockville, Maryland
(Address of Principal Executive Offices)

20852
(Zip Code)

(301) 998-8100

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Each Exchange On Which Registered</u>
Common Shares of Beneficial Interest, \$.01 par value per share, with associated Common Share Purchase Rights	New York Stock Exchange
Depository Shares, each representing 1/1000 of a share of 5.00% Series C Cumulative Redeemable Preferred Stock, \$.01 par value per share	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-Accelerated Filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by checkmark if the registrant has elected not use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of the Registrant's common shares held by non-affiliates of the Registrant, based upon the closing sales price of the Registrant's common shares on June 30, 2017 was \$9.1 billion.

The number of Registrant's common shares outstanding on February 8, 2018 was 73,192,726.

FEDERAL REALTY INVESTMENT TRUST

**ANNUAL REPORT ON FORM 10-K
FISCAL YEAR ENDED DECEMBER 31, 2017**

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's Proxy Statement to be filed with the Securities and Exchange Commission for the Registrant's 2017 annual meeting of shareholders to be held in May 2018 will be incorporated by reference into Part III hereof.

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PART I

ITEM 1. BUSINESS

References to “we,” “us,” “our” or the “Trust” refer to Federal Realty Investment Trust and our business and operations conducted through our directly or indirectly owned subsidiaries.

General

We are an equity real estate investment trust (“REIT”) specializing in the ownership, management, and redevelopment of high quality retail and mixed-use properties located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Northeast and Mid-Atlantic regions of the United States, as well as in California and South Florida. As of December 31, 2017, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 104 predominantly retail real estate projects comprising approximately 24.2 million square feet. In total, the real estate projects were 95.3% leased and 93.9% occupied at December 31, 2017. We have paid quarterly dividends to our shareholders continuously since our founding in 1962 and have increased our dividends per common share for 50 consecutive years.

We were founded in 1962 as a REIT under the laws of the District of Columbia and re-formed as a REIT in the state of Maryland in 1999. We operate in a manner intended to qualify as a REIT for tax purposes pursuant to provisions of the Internal Revenue Code of 1986, as amended (the “Code”). Our principal executive offices are located at 1626 East Jefferson Street, Rockville, Maryland 20852. Our telephone number is (301) 998-8100. Our website address is www.federalrealty.com. The information contained on our website is not a part of this report and is not incorporated herein by reference.

Business Objectives and Strategies

Our primary business objective is to own, manage, acquire and redevelop a portfolio of high quality retail focused properties that will:

- provide increasing cash flow for distribution to shareholders;
- generate higher internal growth than the shopping center industry over the long term;
- provide potential for capital appreciation; and
- protect investor capital.

Our portfolio includes, and we continue to acquire and redevelop, high quality retail in many formats ranging from regional, community and neighborhood shopping centers that often are anchored by grocery stores to mixed-use properties that are typically centered around a retail component but also include office, residential and/or hotel components.

Operating Strategies

Our core operating strategy is to actively manage our properties to maximize rents and maintain occupancy levels by attracting and retaining a strong and diverse base of tenants and replacing less relevant, weaker, underperforming tenants with stronger ones. Our properties are generally located in some of the most densely populated and affluent areas of the country. These strong demographics help our tenants generate higher sales, which has enabled us to maintain higher occupancy rates, charge higher rental rates, and maintain steady rent growth, all of which increase the value of our portfolio. Our operating strategies also include:

- increasing rental rates through the renewal of expiring leases or the leasing of space to new tenants at higher rental rates while limiting vacancy and down-time;
- maintaining a diversified tenant base, thereby limiting exposure to any one tenant’s financial or operating difficulties;
- monitoring the merchandising mix of our tenant base to achieve a balance of strong national and regional tenants with local specialty tenants;
- minimizing overhead and operating costs;
- monitoring the physical appearance of our properties and the construction quality, condition and design of the buildings and other improvements located on our properties to maximize our ability to attract customers and thereby generate higher rents and occupancy rates;
- developing local and regional market expertise in order to capitalize on market and retailing trends;
- leveraging the contacts and experience of our management team to build and maintain long-term relationships with tenants;

- providing exceptional customer service; and
- creating an experience at many of our properties that is identifiable, unique and serves the surrounding communities to help insulate these properties and the tenants at these properties from the impact of on-line retailing.

Investing Strategies

Our investment strategy is to deploy capital at risk-adjusted rates of return that exceed our long-term weighted average cost of capital in projects that have potential for future income growth and increased value. Our investments primarily fall into one of the following four categories:

- renovating, expanding, reconfiguring and/or retenanting our existing properties to take advantage of under-utilized land or existing square footage to increase revenue;
- renovating or expanding tenant spaces for tenants capable of producing higher sales, and therefore, paying higher rents;
- acquiring quality retail and mixed-use properties located in densely populated and/or affluent areas where barriers to entry for further development are high, and that have possibilities for enhancing operating performance and creating value through renovation, expansion, reconfiguration and/or retenanting; and
- developing the retail portions of mixed-use properties and developing or otherwise investing in non-retail portions of mixed-use properties we already own in order to capitalize on the overall value created in these properties.

Investment Criteria

When we evaluate potential redevelopment, retenanting, expansion, acquisition and development opportunities, we consider such factors as:

- the expected returns in relation to our short and long-term cost of capital as well as the anticipated risk we will face in achieving the expected returns;
- the anticipated growth rate of operating income generated by the property;
- the ability to increase the long-term value of the property through redevelopment and retenanting;
- the tenant mix at the property, tenant sales performance and the creditworthiness of those tenants;
- the geographic area in which the property is located, including the population density, household incomes, education levels, as well as the population and income trends in that geographic area;
- competitive conditions in the vicinity of the property, including gross leasable area (GLA) per capita, competition for tenants and the ability of others to create competing properties through redevelopment, new construction or renovation;
- access to and visibility of the property from existing roadways and the potential for new, widened or realigned, roadways within the property's trade area, which may affect access and commuting and shopping patterns;
- the level and success of our existing investments in the market area;
- the current market value of the land, buildings and other improvements and the potential for increasing those market values; and
- the physical condition of the land, buildings and other improvements, including the structural and environmental condition.

Financing Strategies

Our financing strategies are designed to enable us to maintain an investment grade balance sheet while retaining sufficient flexibility to fund our operating and investing activities in the most cost-efficient way possible. Our financing strategies include:

- maintaining a prudent level of overall leverage and an appropriate pool of unencumbered properties that is sufficient to support our unsecured borrowings;
- managing our exposure to variable-rate debt;
- maintaining an available line of credit to fund operating and investing needs on a short-term basis;
- taking advantage of market opportunities to refinance existing debt, reduce interest costs and manage our debt maturity schedule so that a significant portion of our debt relative to our size does not mature in any one year;
- selling properties that have limited growth potential or are not a strategic fit within our overall portfolio and redeploying the proceeds to redevelop, renovate, retenant and/or expand our existing properties, acquire new properties or reduce debt; and
- utilizing the most advantageous long-term source of capital available to us to finance redevelopment and acquisition opportunities, which may include:
 - the sale of our equity or debt securities through public offerings, including our at-the-market ("ATM") equity program in which we may from time to time offer and sell common shares, or private placements,
 - the incurrence of indebtedness through unsecured or secured borrowings,

- the issuance of operating partnership units in a new or existing “downREIT partnership” that is controlled and consolidated by us (generally operating partnership units in a “downREIT” partnership are issued in exchange for a tax deferred contribution of property; these units receive the same distributions as our common shares and the holders of these units have the right to exchange their units for cash or the same number of our common shares, at our option), or
- the use of joint venture arrangements.

Employees

At February 8, 2018, we had 311 full-time employees and 15 part-time employees. None of our employees are represented by a collective bargaining unit. We believe that our relationship with our employees is good.

Tax Status

We elected to be taxed as a REIT under the federal income tax laws when we filed our 1962 tax return. As a REIT, we are generally not subject to federal income tax on taxable income that we distribute to our shareholders. Under the Code, REITs are subject to numerous organizational and operational requirements, including the requirement to generally distribute at least 90% of taxable income each year. We will be subject to federal income tax on our taxable income (including any applicable alternative minimum tax) at regular corporate rates if we fail to qualify as a REIT for tax purposes in any taxable year, or to the extent we distribute less than 100% of our taxable income. We will also generally not qualify for treatment as a REIT for federal income tax purposes for four years following the year during which qualification is lost. Even if we qualify as a REIT for federal income tax purposes, we may be subject to certain state and local income and franchise taxes and to federal income and excise taxes on our undistributed taxable income.

We have elected to treat certain of our subsidiaries as taxable REIT subsidiaries, which we refer to as a TRS. In general, a TRS may engage in any real estate business and certain non-real estate businesses, subject to certain limitations under the Code. A TRS is subject to federal and state income taxes. Our TRS activities have not been material.

Governmental Regulations Affecting Our Properties

We and our properties are subject to a variety of federal, state and local environmental, health, safety and similar laws, including without limitation:

- the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended, which we refer to as CERCLA;
- the Resource Conservation & Recovery Act;
- the Federal Clean Water Act;
- the Federal Clean Air Act;
- the Toxic Substances Control Act;
- the Occupational Safety & Health Act; and
- the Americans with Disabilities Act.

The application of these laws to a specific property that we own depends on a variety of property-specific circumstances, including the current and former uses of the property, the building materials used at the property and the physical layout of the property. Under certain environmental laws, principally CERCLA, we, as the owner or operator of properties currently or previously owned, may be required to investigate and clean up certain hazardous or toxic substances, asbestos-containing materials, or petroleum product releases at the property. We may also be held liable to a governmental entity or third parties for property damage and for investigation and clean up costs incurred in connection with the contamination, whether or not we knew of, or were responsible for, such contamination. In addition, some environmental laws create a lien on the contaminated site in favor of the government for damages and costs it incurs in connection with the contamination. As the owner or operator of real estate, we also may be liable under common law to third parties for damages and injuries resulting from environmental contamination emanating from the real estate. Such costs or liabilities could exceed the value of the affected real estate. The presence of contamination or the failure to remediate contamination may adversely affect our ability to sell or lease real estate or to borrow using the real estate as collateral.

Neither existing environmental, health, safety and similar laws nor the costs of our compliance with these laws has had a material adverse effect on our financial condition or results of operations, and management does not believe they will in the future. In addition, we have not incurred, and do not expect to incur, any material costs or liabilities due to environmental contamination at properties we currently own or have owned in the past. However, we cannot predict the impact of new or changed laws or regulations on properties we currently own or may acquire in the future. We have no current plans for substantial capital expenditures with respect to compliance with environmental, health, safety and similar laws and we carry environmental insurance which covers a number of environmental risks for most of our properties.

Competition

Numerous commercial developers and real estate companies compete with us with respect to the leasing and the acquisition of properties. Some of these competitors may possess greater capital resources than we do, although we do not believe that any single competitor or group of competitors in any of the primary markets where our properties are located are dominant in that market. This competition may:

- reduce the number of properties available for acquisition;
- increase the cost of properties available for acquisition;
- interfere with our ability to attract and retain tenants, leading to increased vacancy rates and/or reduced rents; and
- adversely affect our ability to minimize expenses of operation.

Retailers at our properties also face increasing competition from online retailers, outlet stores, discount shopping clubs, superstores, and other forms of sales and marketing of goods and services, such as direct mail. This competition could contribute to lease defaults and insolvency of tenants.

Available Information

Copies of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the “Exchange Act”) are available free of charge through the Investors section of our website at www.federalrealty.com as soon as reasonably practicable after we electronically file the material with, or furnish the material to, the Securities and Exchange Commission, or the SEC.

Our Corporate Governance Guidelines, Code of Business Conduct, Code of Ethics applicable to our Chief Executive Officer and senior financial officers, Whistleblower Policy, organizational documents and the charters of our audit committee, compensation committee and nominating and corporate governance committee are all available in the Corporate Governance section of the Investors section of our website.

Amendments to the Code of Ethics or Code of Business Conduct or waivers that apply to any of our executive officers or our senior financial officers will be disclosed in that section of our website as well.

You may obtain a printed copy of any of the foregoing materials from us by writing to us at Investor Relations, Federal Realty Investment Trust, 1626 East Jefferson Street, Rockville, Maryland 20852.

ITEM 1A. RISK FACTORS

This Annual Report on Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Exchange Act and the Private Securities Litigation Reform Act of 1995. Also, documents that we “incorporate by reference” into this Annual Report on Form 10-K, including documents that we subsequently file with the SEC will contain forward-looking statements. When we refer to forward-looking statements or information, sometimes we use words such as “may,” “will,” “could,” “should,” “plans,” “intends,” “expects,” “believes,” “estimates,” “anticipates” and “continues.” In particular, the below risk factors describe forward-looking information. The risk factors describe risks that may affect these statements but are not all-inclusive, particularly with respect to possible future events. Many things can happen that can cause actual results to be different from those we describe. These factors include, but are not limited to the following:

Revenue from our properties may be reduced or limited if the retail operations of our tenants are not successful.

Revenue from our properties depends primarily on the ability of our tenants to pay the full amount of rent and other charges due under their leases on a timely basis. Some of our leases provide for the payment, in addition to base rent, of additional rent above the base amount according to a specified percentage of the gross sales generated by the tenants and generally provide for reimbursement of real estate taxes and expenses of operating the property. Economic and/or competitive conditions may impact the success of our tenants’ retail operations and therefore the amount of rent and expense reimbursements we receive from our tenants. While demand for our retail spaces has been sufficient to increase occupancy, there can be no assurance that this will continue. Any reduction in our tenants’ abilities to pay base rent, percentage rent, or other charges on a timely basis, including the filing by any of our tenants for bankruptcy protection, will adversely affect our financial condition and results of operations. In the event of default by a tenant, we may experience delays and unexpected costs in enforcing our rights as landlord under lease terms, which may also adversely affect our financial condition and results of operations.

Our net income depends on the success and continued presence of our “anchor” tenants.

Our net income could be adversely affected in the event of a downturn in the business, or the bankruptcy or insolvency, of any anchor store or anchor tenant. Anchor tenants generally occupy large amounts of square footage, pay a significant portion of the total rents at a property and contribute to the success of other tenants by drawing significant numbers of customers to a property. The closing of one or more anchor stores at a property could adversely affect that property and result in lease terminations by, or reductions in rent from, other tenants whose leases may permit termination or rent reduction in those circumstances or whose own operations may suffer as a result. We have been experiencing higher levels of anchor vacancy and expect this will persist over the next few years while we are actively releasing vacant space, and in some cases, redeveloping the shopping center. As of December 31, 2017, our anchor tenant space is 98.1% leased and 96.5% occupied. We also have seen an overall decrease in the number of tenants available to fill anchor spaces. Therefore, tenant demand for certain of our anchor spaces may decrease and as a result, we may see an increase in vacancy and/or a decrease in rents for those spaces that could have a negative impact to our net income.

We may be unable to collect balances due from tenants that file for bankruptcy protection.

If a tenant or lease guarantor files for bankruptcy, we may not be able to collect all pre-petition amounts owed by that party. In addition, a tenant that files for bankruptcy protection may terminate our lease in which event we would have a general unsecured claim that would likely be for less than the full amount owed to us for the remainder of the lease term, which could adversely affect our financial condition and results of operations.

We may experience difficulty or delay in renewing leases or re-leasing space.

We derive most of our revenue directly or indirectly from rent received from our tenants. We are subject to the risks that, upon expiration or termination of leases, whether by their terms, as a result of a tenant bankruptcy, general economic conditions or otherwise, leases for space in our properties may not be renewed, space may not be re-leased, or the terms of renewal or re-lease, including the cost of required renovations or concessions to tenants, may be less favorable than current lease terms and may include decreases in rental rates. As a result, our net income could be reduced.

The amount of debt we have and the restrictions imposed by that debt could adversely affect our business and financial condition.

As of December 31, 2017, we had approximately \$3.3 billion of debt outstanding. Of that outstanding debt, approximately \$491.6 million was secured by all or a portion of 13 of our real estate projects and approximately \$71.6 million represented capital lease obligations on four of our properties. As of December 31, 2017, 98.8% of our debt is fixed rate, which includes all of our property secured debt, our unsecured senior notes, our capital lease obligations, and our \$275.0 million term loan, as the rate is effectively fixed by two interest rate swap agreements. Our organizational documents do not limit the level or amount of

debt that we may incur. The amount of our debt outstanding from time to time could have important consequences to our shareholders. For example, it could:

- require us to dedicate a substantial portion of our cash flow from operations to payments on our debt, thereby reducing funds available for operations, property acquisitions, redevelopments and other appropriate business opportunities that may arise in the future;
- limit our ability to make distributions on our outstanding common shares and preferred shares;
- make it difficult to satisfy our debt service requirements;
- require us to dedicate increased amounts of our cash flow from operations to payments on debt upon refinancing or on our variable rate, unhedged debt, if interest rates rise;
- limit our flexibility in planning for, or reacting to, changes in our business and the factors that affect the profitability of our business;
- limit our ability to obtain any additional debt or equity financing we may need in the future for working capital, debt refinancing, capital expenditures, acquisitions, redevelopments or other general corporate purposes or to obtain such financing on favorable terms; and/or
- limit our flexibility in conducting our business, which may place us at a disadvantage compared to competitors with less debt or debt with less restrictive terms.

Our ability to make scheduled principal payments of, to pay interest on, or to refinance our indebtedness will depend primarily on our future performance, which to a certain extent is subject to economic, financial, competitive and other factors beyond our control. There can be no assurance that our business will continue to generate sufficient cash flow from operations in the future to service our debt or meet our other cash needs. If we are unable to generate this cash flow from our business, we may be required to refinance all or a portion of our existing debt, sell assets or obtain additional financing to meet our debt obligations and other cash needs, including the payment of dividends required to maintain our status as a real estate investment trust. We cannot assure you that any such refinancing, sale of assets or additional financing would be possible on terms that we would find acceptable.

We are obligated to comply with financial and other covenants pursuant to our debt obligations that could restrict our operating activities, and the failure to comply with such covenants could result in defaults that accelerate payment under our debt agreements.

Our revolving credit facility, term loan and certain series of notes include financial covenants that may limit our operating activities in the future. We are also required to comply with additional covenants that include, among other things, provisions:

- relating to the maintenance of property securing a mortgage;
- restricting our ability to pledge assets or create liens;
- restricting our ability to incur additional debt;
- restricting our ability to amend or modify existing leases at properties securing a mortgage;
- restricting our ability to enter into transactions with affiliates; and
- restricting our ability to consolidate, merge or sell all or substantially all of our assets.

As of December 31, 2017, we were in compliance with all of our default related financial covenants. If we were to breach any of our default related debt covenants, including the covenants listed above, and did not cure the breach within any applicable cure period, our lenders could require us to repay the debt immediately, and, if the debt is secured, could immediately begin proceedings to take possession of the property securing the loan. Many of our debt arrangements, including our public notes, term loan and our revolving credit facility, are cross-defaulted, which means that the lenders under those debt arrangements can put us in default and require immediate repayment of their debt if we breach and fail to cure a default under certain of our other debt obligations. As a result, any default under our debt covenants could have an adverse effect on our financial condition, our results of operations, our ability to meet our obligations and the market value of our shares.

Adverse changes in our credit rating could affect our borrowing capacity and borrowing terms

Our credit worthiness is rated by nationally recognized credit rating agencies. The credit ratings assigned are based on our operating performance, liquidity and leverage ratios, financial condition and prospects, and other factors viewed by the credit rating agencies as relevant to our industry and the economic outlook in general. Our credit rating can affect the amount of capital we access, as well as the terms of certain existing and future financing we obtain. Since we depend on debt financing to fund the growth of our business, an adverse change in our credit rating, including actual changes in outlook, or even the initiation of review of our credit rating that could result in an adverse change, could have a material adverse effect on us.

Our development activities have inherent risks.

The ground-up development of improvements on real property, as opposed to the renovation and redevelopment of existing improvements, presents substantial risks. We generally do not look to acquire raw land for future development; however, we do intend to complete the development and construction of future phases of projects we already own, such as Assembly Row in Somerville, Massachusetts and Pike & Rose in North Bethesda, Maryland. We may undertake development of these and other projects on our own or bring in third parties if it is justifiable on a risk-adjusted return basis. We may also choose to delay completion of a project if market conditions do not allow an appropriate return. If conditions arise and we are not able or decide not to complete a project or if the expected cash flows of our project do not exceed the book value, an impairment of the project may be required. If additional phases of any of our existing projects or if any new projects are not successful, it may adversely affect our financial condition and results of operations.

During 2017, construction continued on the development of Phase II at both Assembly Row and Pike & Rose, with portions of both projects opening during 2017. At Santana Row, we continue our on-going redevelopment efforts, including construction of an eight story 284,000 square foot office building, which will include an additional 29,000 square feet of retail space and 1,300 parking spaces. A further discussion of these projects, expected costs, and current status can be found in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in the "Outlook" subsection.

In addition to the risks associated with real estate investment in general, as described elsewhere and the specific risks above, the risks associated with our remaining development activities include:

- contractor changes may delay the completion of development projects and increase overall costs;
- significant time lag between commencement and stabilization subjects us to greater risks due to fluctuations in the general economy;
- delivery of residential product (both rental units and for sale condominium units) into uncertain residential environments may result in lower rents or sale prices than underwritten or longer time periods to reach economic stabilization;
- substantial amount of our investment is related to infrastructure, the value of which may be negatively impacted if we do not complete subsequent phases;
- failure or inability to obtain construction or permanent financing on favorable terms;
- failure or inability to obtain public funding from governmental agencies to fund infrastructure projects, including public funding in connection with our development at Assembly Row;
- expenditure of money and time on projects that may never be completed;
- failure or inability of partners to perform on hotel joint ventures;
- the third-party developer of office or other buildings may not deliver or may encounter delays in delivering space as planned;
- difficulty securing key anchor or other tenants may impact occupancy rates and projected revenue;
- inability to achieve projected rental rates or anticipated pace of lease-up;
- higher than estimated construction or operating costs, including labor and material costs; and
- possible delay in completion of a project because of a number of factors, including weather, labor disruptions, construction delays or delays in receipt of zoning or other regulatory approvals, acts of terror or other acts of violence, or acts of God (such as fires, earthquakes or floods).

Redevelopments and acquisitions may fail to perform as expected.

Our investment strategy includes the redevelopment and acquisition of high quality, retail focused properties in densely populated areas with high average household incomes and significant barriers to adding competitive retail supply. The redevelopment and acquisition of properties entail risks that include the following, any of which could adversely affect our results of operations and our ability to meet our obligations:

- our estimate of the costs to improve, reposition or redevelop a property may prove to be too low, or the time we estimate to complete the improvement, repositioning or redevelopment may be too short. As a result, the property may fail to achieve the returns we have projected, either temporarily or for a longer time;
- we may not be able to identify suitable properties to acquire or may be unable to complete the acquisition of the properties we identify;
- we may not be able to integrate an acquisition into our existing operations successfully;
- properties we redevelop or acquire may fail to achieve the occupancy or rental rates we project, within the time frames we project, at the time we make the decision to invest, which may result in the properties' failure to achieve the returns we projected;
- our pre-acquisition evaluation of the physical condition of each new investment may not detect certain defects or identify necessary repairs until after the property is acquired, which could significantly increase our total acquisition costs or decrease cash flow from the property; and

- our investigation of a property or building prior to our acquisition, and any representations we may receive from the seller of such building or property, may fail to reveal various liabilities, which could reduce the cash flow from the property or increase our acquisition cost.

Our ability to grow will be limited if we cannot obtain additional capital.

Our growth strategy is focused on the redevelopment of properties we already own and the acquisition of additional properties. We believe that it will be difficult to fund our expected growth with cash from operating activities because, in addition to other requirements, we are generally required to distribute to our shareholders at least 90% of our taxable income each year to continue to qualify as a REIT for federal income tax purposes. As a result, we must rely primarily upon the availability of debt or equity capital, which may or may not be available on favorable terms or at all. Debt could include the sale of debt securities and mortgage loans from third parties. If economic conditions and conditions in the capital markets are not favorable at the time we need to raise capital, we may need to obtain capital on less favorable terms. Additionally, we cannot guarantee that additional financing, refinancing or other capital will be available in the amounts we desire or on favorable terms. Our access to debt or equity capital depends on a number of factors, including the market's perception of our growth potential and risk profile, our ability to pay dividends, and our current and potential future earnings. Depending on the outcome of these factors as well as the impact of the economic environment, we could experience delay or difficulty in implementing our growth strategy on satisfactory terms, or be unable to implement this strategy.

Rising interest rates could adversely affect our cash flow and the market price of our outstanding debt and preferred shares.

Of our approximately \$3.3 billion of debt outstanding as of December 31, 2017, approximately \$316.0 million bears interest at variable rates, of which \$275.0 million is effectively fixed at 2.62% through two interest rate swap agreements. We have an \$800.0 million revolving credit facility, on which \$41.0 million is outstanding at December 31, 2017, that bears interest at LIBOR plus 82.5 basis points. We may borrow additional funds at variable interest rates in the future. Increases in interest rates would increase the interest expense on our variable rate debt and reduce our cash flow, which could adversely affect our ability to service our debt and meet our other obligations and also could reduce the amount we are able to distribute to our shareholders. We may enter into hedging arrangements or other transactions for all or a portion of our variable rate debt to limit our exposure to rising interest rates. However, the amounts we are required to pay under the term loan and any other variable rate debt to which hedging or similar arrangements relate may increase in the event of non-performance by the counterparties to any of our hedging arrangements. In addition, an increase in market interest rates may lead purchasers of our debt securities and preferred shares to demand a higher annual yield, which could adversely affect the market price of our outstanding debt securities and preferred shares and the cost and/or timing of refinancing or issuing additional debt securities or preferred shares.

The market value of our debt and equity securities is subject to various factors that may cause significant fluctuations or volatility.

As with other publicly traded securities, the market price of our debt and equity securities depends on various factors, which may change from time to time and/or may be unrelated to our financial condition, operating performance or prospects that may cause significant fluctuations or volatility in such prices. These factors include, among others:

- general economic and financial market conditions;
- level and trend of interest rates;
- our ability to access the capital markets to raise additional capital;
- the issuance of additional equity or debt securities;
- changes in our funds from operations (“FFO”) or earnings estimates;
- changes in our debt or analyst ratings;
- our financial condition and performance;
- market perception of our business compared to other REITs; and
- market perception of REITs, in general, compared to other investment alternatives.

Loss of our key management could adversely affect performance and the value of our common shares.

We are dependent on the efforts of our key management. Although we believe qualified replacements could be found for any departures of key executives, the loss of their services could adversely affect our performance and the value of our common shares.

Our performance and value are subject to general risks associated with the real estate industry.

Our economic performance and the value of our real estate assets, and, consequently, the value of our investments, are subject to the risk that if our properties do not generate revenues sufficient to meet our operating expenses, including debt service and capital expenditures, our cash flow and ability to pay distributions to our shareholders will be adversely affected. As a real estate company, we are susceptible to the following real estate industry risks:

- economic downturns in general, or in the areas where our properties are located;
- adverse changes in local real estate market conditions, such as an oversupply or reduction in demand;
- changes in tenant preferences that reduce the attractiveness of our properties to tenants;
- zoning or regulatory restrictions;
- decreases in market rental rates;
- weather conditions that may increase or decrease energy costs and other weather-related expenses;
- costs associated with the need to periodically repair, renovate and re-lease space; and
- increases in the cost of adequate maintenance, insurance and other operating costs, including real estate taxes, associated with one or more properties, which may occur even when circumstances such as market factors and competition cause a reduction in revenues from one or more properties, although real estate taxes typically do not increase upon a reduction in such revenues.

Each of these risks could result in decreases in market rental rates and increases in vacancy rates, which could adversely affect our financial condition and results of operation.

Many real estate costs are fixed, even if income from our properties decreases.

Our financial results depend primarily on leasing space in our properties to tenants on terms favorable to us. Costs associated with real estate investment, such as real estate taxes, insurance and maintenance costs, generally are not reduced even when a property is not fully occupied, rental rates decrease, or other circumstances cause a reduction in income from the property. As a result, cash flow from the operations of our properties may be reduced if a tenant does not pay its rent or we are unable to rent our properties on favorable terms. Under those circumstances, we might not be able to enforce our rights as landlord without delays and may incur substantial legal costs. Additionally, new properties that we may acquire or redevelop may not produce any significant revenue immediately, and the cash flow from existing operations may be insufficient to pay the operating expenses and debt service associated with such new properties until they are fully occupied.

Competition may limit our ability to purchase new properties and generate sufficient income from tenants.

Numerous commercial developers and real estate companies compete with us in seeking tenants for our existing properties and properties for acquisition. This competition may:

- reduce properties available for acquisition;
- increase the cost of properties available for acquisition;
- reduce rents payable to us;
- interfere with our ability to attract and retain tenants;
- lead to increased vacancy rates at our properties; and
- adversely affect our ability to minimize expenses of operation.

Retailers at our properties also face increasing competition from online retailers, outlet stores, discount shopping clubs and other forms of sales and marketing of goods, such as direct mail. This competition could contribute to lease defaults and insolvency of tenants. If we are unable to continue to attract appropriate retail tenants to our properties, or to purchase new properties in our geographic markets, it could materially affect our ability to generate net income, service our debt and make distributions to our shareholders.

We may be unable to sell properties when appropriate because real estate investments are illiquid.

Real estate investments generally cannot be sold quickly. In addition, there are some limitations under federal income tax laws applicable to real estate and to REITs in particular that may limit our ability to sell our assets. We may not be able to alter our portfolio promptly in response to changes in economic or other conditions including being unable to sell a property at a return we believe is appropriate due to the economic environment. Our inability to respond quickly to adverse changes in the performance of our investments could have an adverse effect on our ability to meet our obligations and make distributions to our shareholders.

Our insurance coverage on our properties may be inadequate.

We currently carry comprehensive insurance on all of our properties, including insurance for liability, fire, flood, earthquake, environmental matters, rental loss and acts of terrorism. All of these policies contain coverage limitations. We believe these coverages are of the types and amounts customarily obtained for or by an owner of similar types of real property assets located in the areas where our properties are located. We intend to obtain similar insurance coverage on subsequently acquired properties.

The availability of insurance coverage may decrease and the prices for insurance may increase as a consequence of significant losses incurred by the insurance industry and other factors outside our control. As a result, we may be unable to renew or duplicate our current insurance coverage in adequate amounts or at reasonable prices. In addition, insurance companies may no longer offer coverage against certain types of losses, such as losses due to terrorist acts and toxic mold, or, if offered, the expense of obtaining these types of insurance may not be justified. We therefore may cease to have insurance coverage against certain types of losses and/or there may be decreases in the limits of insurance available. If an uninsured loss or a loss in excess of our insured limits occurs, we could lose all or a portion of the capital we have invested in a property, as well as the anticipated future revenue from the property, but still remain obligated for any mortgage debt or other financial obligations related to the property. We cannot guarantee that material losses in excess of insurance proceeds will not occur in the future. If any of our properties were to experience a catastrophic loss, it could seriously disrupt our operations, delay revenue and result in large expenses to repair or rebuild the property. Also, due to inflation, changes in codes and ordinances, environmental considerations and other factors, it may not be feasible to use insurance proceeds to replace a building after it has been damaged or destroyed. Further, we may be unable to collect insurance proceeds if our insurers are unable to pay or contest a claim. Events such as these could adversely affect our results of operations and our ability to meet our obligations, including distributions to our shareholders.

We may have limited flexibility in dealing with our jointly owned investments.

Our organizational documents do not limit the amount of funds that we may invest in properties and assets owned jointly with other persons or entities. As of December 31, 2017, we held 16 predominantly retail real estate projects jointly with other persons in addition to properties owned in a “downREIT” structure. Additionally, we have entered into joint venture agreements related to the hotel component of Phase II of our Pike & Rose and Assembly Row development projects. We may make additional joint investments in the future. Our existing and future joint investments may subject us to special risks, including the possibility that our partners or co-investors might become bankrupt, that those partners or co-investors might have economic or other business interests or goals which are unlike or incompatible with our business interests or goals, that those partners or co-investors might be in a position to take action contrary to our suggestions or instructions, or in opposition to our policies or objectives, and that disputes may develop with our joint venture partners over decisions affecting the property or the joint venture, which may result in litigation or arbitration or some other form of dispute resolution. Although as of December 31, 2017, we held the controlling interests in all of our existing co-investments (except the hotel investments discussed above and the investment in the La Alameda shopping center acquired in 2017), we generally must obtain the consent of the co-investor or meet defined criteria to sell or to finance these properties. Joint ownership gives a third party the opportunity to influence the return we can achieve on some of our investments and may adversely affect our ability to make distributions to our shareholders. We may also be liable for the actions of our co-investors.

Environmental laws and regulations could reduce the value or profitability of our properties.

All real property and the operations conducted on real property are subject to federal, state and local laws, ordinances and regulations relating to hazardous materials, environmental protection and human health and safety. Under various federal, state and local laws, ordinances and regulations, we and our tenants may be required to investigate and clean up certain hazardous or toxic substances released on or in properties we own or operate, and also may be required to pay other costs relating to hazardous or toxic substances. This liability may be imposed without regard to whether we or our tenants knew about the release of these types of substances or were responsible for their release. The presence of contamination or the failure to properly remediate contamination at any of our properties may adversely affect our ability to sell or lease those properties or to borrow funds by using those properties as collateral. The costs or liabilities could exceed the value of the affected real estate. We are not aware of any environmental condition with respect to any of our properties that management believes would have a material adverse effect on our business, assets or results of operations taken as a whole. The uses of any of our properties prior to our acquisition of the property and the building materials used at the property are among the property-specific factors that will affect how the environmental laws are applied to our properties. If we are subject to any material environmental liabilities, the liabilities could adversely affect our results of operations and our ability to meet our obligations.

We cannot predict what other environmental legislation or regulations will be enacted in the future, how existing or future laws or regulations will be administered or interpreted or what environmental conditions may be found to exist on the properties in the future. Compliance with existing and new laws and regulations may require us or our tenants to spend funds to remedy

environmental problems. Our tenants, like many of their competitors, have incurred, and will continue to incur, capital and operating expenditures and other costs associated with complying with these laws and regulations, which will adversely affect their potential profitability.

Generally, our tenants must comply with environmental laws and meet remediation requirements. Our leases typically impose obligations on our tenants to indemnify us from any compliance costs we may incur as a result of the environmental conditions on the property caused by the tenant. If a lease does not require compliance or if a tenant fails to or cannot comply, we could be forced to pay these costs. If not addressed, environmental conditions could impair our ability to sell or re-lease the affected properties in the future or result in lower sales prices or rent payments.

The Americans with Disabilities Act of 1990 could require us to take remedial steps with respect to existing or newly acquired properties.

Our existing properties, as well as properties we may acquire, as commercial facilities, are required to comply with Title III of the Americans with Disabilities Act of 1990. Investigation of a property may reveal non-compliance with this Act. The requirements of this Act, or of other federal, state or local laws or regulations, also may change in the future and restrict further renovations of our properties with respect to access for disabled persons. Future compliance with this Act may require expensive changes to the properties.

The revenues generated by our tenants could be negatively affected by various federal, state and local laws to which they are subject.

We and our tenants are subject to a wide range of federal, state and local laws and regulations, such as local licensing requirements, consumer protection laws and state and local fire, life-safety and similar requirements that affect the use of the properties. The leases typically require that each tenant comply with all laws and regulations. Failure to comply could result in fines by governmental authorities, awards of damages to private litigants, or restrictions on the ability to conduct business on such properties. Non-compliance of this sort could reduce our revenues from a tenant, could require us to pay penalties or fines relating to any non-compliance, and could adversely affect our ability to sell or lease a property.

Failure to qualify as a REIT for federal income tax purposes would cause us to be taxed as a corporation, which would substantially reduce funds available for payment of distributions.

We believe that we are organized and qualified as a REIT for federal income tax purposes and currently intend to operate in a manner that will allow us to continue to qualify as a REIT under the Code. However, we cannot assure you that we will remain qualified as such in the future.

Qualification as a REIT involves the application of highly technical and complex Code provisions and applicable income tax regulations that have been issued under the Code. Certain facts and circumstances not entirely within our control may affect our ability to qualify as a REIT. For example, in order to qualify as a REIT, at least 95% of our gross income in any year must be derived from qualifying rents and certain other income. Satisfying this requirement could be difficult, for example, if defaults by tenants were to reduce the amount of income from qualifying rents. As a REIT, we must generally make annual distributions to shareholders of at least 90% of our taxable income. In addition, new legislation, new regulations, new administrative interpretations or new court decisions may significantly change the tax laws with respect to qualification as a REIT or the federal income tax consequences of such qualification. Any modification in the tax treatment of REITs could have a significant adverse impact to our net income.

If we fail to qualify as a REIT:

- we would not be allowed a deduction for distributions to shareholders in computing taxable income;
- we would be subject to federal income tax at regular corporate rates;
- we could be subject to the federal alternative minimum tax;
- unless we are entitled to relief under specific statutory provisions, we could not elect to be taxed as a REIT for four taxable years following the year during which we were disqualified;
- we could be required to pay significant income taxes, which would substantially reduce the funds available for investment or for distribution to our shareholders for each year in which we failed or were not permitted to qualify;
- and
- we would no longer be required by law to make any distributions to our shareholders.

We may be required to incur additional debt to qualify as a REIT.

As a REIT, we must generally make annual distributions to shareholders of at least 90% of our taxable income. We are subject to income tax on amounts of undistributed taxable income and net capital gain. In addition, we would be subject to a 4% excise tax if we fail to distribute sufficient income to meet a minimum distribution test based on our ordinary income, capital gain and aggregate undistributed income from prior years. We intend to make distributions to shareholders to comply with the Code's distribution provisions and to avoid federal income and excise tax. We may need to borrow funds to meet our distribution requirements because:

- our income may not be matched by our related expenses at the time the income is considered received for purposes of determining taxable income; and
- non-deductible capital expenditures, creation of reserves, or debt service requirements may reduce available cash but not taxable income.

In these circumstances, we might have to borrow funds on terms we might otherwise find unfavorable and we may have to borrow funds even if our management believes the market conditions make borrowing financially unattractive. Current tax law also allows us to pay a portion of our distributions in shares instead of cash.

To maintain our status as a REIT, we limit the amount of shares any one shareholder can own.

The Code imposes certain limitations on the ownership of the stock of a REIT. For example, not more than 50% in value of our outstanding shares of capital stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Code) during the last half of any taxable year. To protect our REIT status, our declaration of trust prohibits any one shareholder from owning (actually or constructively) more than 9.8% in value of the outstanding common shares or of any class or series of outstanding preferred shares. The constructive ownership rules are complex. Shares of our capital stock owned, actually or constructively, by a group of related individuals and/or entities may be treated as constructively owned by one of those individuals or entities. As a result, the acquisition of less than 9.8% in value of the outstanding common shares and/or a class or series of preferred shares (or the acquisition of an interest in an entity that owns common shares or preferred shares) by an individual or entity could cause that individual or entity (or another) to own constructively more than 9.8% in value of the outstanding capital stock. If that happened, either the transfer of ownership would be void or the shares would be transferred to a charitable trust and then sold to someone who can own those shares without violating the 9.8% ownership limit.

The Board of Trustees may waive these restrictions on a case-by-case basis. In addition, the Board of Trustees and two-thirds of our shareholders eligible to vote at a shareholder meeting may remove these restrictions if they determine it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT. The 9.8% ownership restrictions may delay, defer or prevent a transaction or a change of our control that might involve a premium price for the common shares or otherwise be in the shareholders' best interest.

U.S. federal tax reform legislation now and in the future could affect REITs, both positively and negatively, in ways that are difficult to anticipate.

The Tax Cuts and Jobs Act of 2017 (the "2017 Tax Act"), signed into law on December 22, 2017, represents sweeping tax reform legislation that makes significant changes to corporate and individual tax rates and the calculation of taxes. While we currently do not expect the 2017 Tax Act will have a significant direct impact on us, it may impact us indirectly as our tenants and the jurisdictions in which we do business as well as the overall investment thesis for REITs may be impacted both positively and negatively in ways that are difficult to predict. Additionally, the overall impact of the 2017 Tax Act depends on future interpretations and regulations that may be issued by federal tax authorities, as well as changes in state and local taxation in response to the 2017 Tax Act, and it is possible that such future interpretations, regulations and other changes could adversely impact us.

We cannot assure you we will continue to pay dividends at historical rates.

Our ability to continue to pay dividends on our common shares at historical rates or to increase our common share dividend rate, and our ability to pay preferred share dividends and service our debt securities, will depend on a number of factors, including, among others, the following:

- our financial condition and results of future operations;
- the performance of lease terms by tenants;
- the terms of our loan covenants; and
- our ability to acquire, finance, develop or redevelop and lease additional properties at attractive rates.

If we do not maintain or increase the dividend on our common shares, it could have an adverse effect on the market price of our common shares and other securities. Any preferred shares we may offer in the future may have a fixed dividend rate that would

not increase with any increases in the dividend rate of our common shares. Conversely, payment of dividends on our common shares may be subject to payment in full of the dividends on any preferred shares and payment of interest on any debt securities we may offer.

Certain tax and anti-takeover provisions of our declaration of trust and bylaws may inhibit a change of our control.

Certain provisions contained in our declaration of trust and bylaws and the Maryland General Corporation Law, as applicable to Maryland REITs, may discourage a third party from making a tender offer or acquisition proposal to us. If this were to happen, it could delay, deter or prevent a change in control or the removal of existing management. These provisions also may delay or prevent the shareholders from receiving a premium for their common shares over then-prevailing market prices. These provisions include:

- the REIT ownership limit described above;
- authorization of the issuance of our preferred shares with powers, preferences or rights to be determined by the Board of Trustees;
- special meetings of our shareholders may be called only by the chairman of the board, the chief executive officer, the president, by one-third of the trustees or by shareholders possessing no less than 25% of all the votes entitled to be cast at the meeting;
- the Board of Trustees, without a shareholder vote, can classify or reclassify unissued shares of beneficial interest, including the reclassification of common shares into preferred shares and vice-versa;
- a two-thirds shareholder vote is required to approve some amendments to the declaration of trust; and
- advance-notice requirements for proposals to be presented at shareholder meetings.

In addition, if we elect to be governed by it in the future, the Maryland Control Share Acquisition Law could delay or prevent a change in control. Under Maryland law, unless a REIT elects not to be subject to this law, “control shares” acquired in a “control share acquisition” have no voting rights except to the extent approved by shareholders by a vote of two-thirds of the votes entitled to be cast on the matter, excluding shares owned by the acquirer and by officers or trustees who are employees of the REIT. “Control shares” are voting shares that would entitle the acquirer to exercise voting power in electing trustees within specified ranges of voting power. A “control share acquisition” means the acquisition of control shares, with some exceptions.

Our bylaws state that the Maryland control share acquisition law will not apply to any acquisition by any person of our common shares. This bylaw provision may be repealed, in whole or in part, at any time, whether before or after an acquisition of control shares, by a vote of a majority of the shareholders entitled to vote, and, upon such repeal, may, to the extent provided by any successor bylaw, apply to any prior or subsequent control share acquisition.

We may amend or revise our business policies without your approval.

Our Board of Trustees may amend or revise our operating policies without shareholder approval. Our investment, financing and borrowing policies and policies with respect to all other activities, such as growth, debt, capitalization and operations, are determined by the Board of Trustees. The Board of Trustees may amend or revise these policies at any time and from time to time at its discretion. A change in these policies could adversely affect our financial condition and results of operations, and the market price of our securities.

The current business plan adopted by our Board of Trustees focuses on our investment in high quality retail based properties that are typically neighborhood and community shopping centers or mixed-use properties, principally through redevelopments and acquisitions. If this business plan is not successful, it could have a material adverse effect on our financial condition and results of operations.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Annual Report on Form 10-K. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the above risks and the risk factors.

Natural disasters and severe weather conditions could have an adverse impact on our cash flow and operating results.

Changing weather patterns and climatic conditions, such as global warming, may have added to the unpredictability and frequency of natural disasters and severe weather conditions and created additional uncertainty as to future trends and exposures. Our operations are located in areas that are subject to natural disasters and severe weather conditions such as hurricanes, earthquakes, droughts, snow storms, floods and fires. The occurrence of natural disasters or severe weather conditions can delay new development projects, increase investment costs to repair or replace damaged properties, increase operation costs, increase future property insurance costs, and negatively impact the tenant demand for lease space. If insurance

is unavailable to us or is unavailable on acceptable terms, or if our insurance is not adequate to cover business interruption or losses from these events, our earnings, liquidity or capital resources could be adversely affected.

We face risks relating to cybersecurity attacks that could cause loss of confidential information and other business disruptions.

We rely extensively on computer systems to process transactions and manage our business, and our business is at risk from and may be impacted by cybersecurity attacks. These could include attempts to gain unauthorized access to our data and computer systems. Attacks can be both individual and/or highly organized attempts organized by very sophisticated hacking organizations. We employ a number of measures to prevent, detect and mitigate these threats, which include password encryption, frequent password change events, firewall detection systems, anti-virus software in-place, frequent backups, a redundant data system for core applications and annual penetration testing; however, there is no guarantee such efforts will be successful in preventing a cyber attack. A cybersecurity attack could compromise the confidential information of our employees, tenants and vendors. A successful attack could disrupt and otherwise adversely affect our business operations.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

ITEM 2. PROPERTIES

General

As of December 31, 2017, we owned or had a majority ownership interest in community and neighborhood shopping centers and mixed-used properties which are operated as 104 predominantly retail real estate projects comprising approximately 24.2 million square feet. These properties are located primarily in densely populated and affluent communities in strategic metropolitan markets in the Northeast and Mid-Atlantic regions of the United States, California, and South Florida. No single property accounted for over 10% of our 2017 total revenue. We believe that our properties are adequately covered by commercial general liability, fire, flood, earthquake, terrorism and business interruption insurance provided by reputable companies, with commercially reasonable exclusions, deductibles and limits.

Tenant Diversification

As of December 31, 2017, we had approximately 3,000 leases, with tenants ranging from sole proprietors to major national and international retailers. No one tenant or affiliated group of tenants accounted for more than 2.9% of our annualized base rent as of December 31, 2017. As a result of our tenant diversification, we believe our exposure to any one bankruptcy filing in the retail sector has not been and will not be significant, however, multiple filings by a number of retailers could have a significant impact.

Geographic Diversification

Our 104 real estate projects are located in 12 states and the District of Columbia. The following table shows the number of projects, the gross leasable area (“GLA”) of commercial space and the percentage of total portfolio gross leasable area of commercial space in each state as of December 31, 2017.

State	Number of Projects	Gross Leasable Area (In square feet)	Percentage of Gross Leasable Area
California	21	5,442,000	22.5 %
Maryland	21	4,562,000	18.8 %
Virginia	16	3,738,000	15.4 %
Pennsylvania(1)	10	2,316,000	9.6 %
Massachusetts	9	2,101,000	8.7 %
New Jersey	6	1,722,000	7.1 %
Florida	4	1,339,000	5.5 %
New York	6	1,248,000	5.2 %
Illinois	4	797,000	3.3 %
Connecticut	3	397,000	1.6 %
Michigan	1	217,000	0.9 %
District of Columbia	2	168,000	0.7 %
North Carolina	1	159,000	0.7 %
Total	104	24,206,000	100.0%

- (1) Additionally, we own two participating mortgages totaling approximately \$30.4 million secured by multiple buildings in Manayunk, Pennsylvania.

Leases, Lease Terms and Lease Expirations

Our leases are classified as operating leases and typically are structured to require the monthly payment of minimum rents in advance, subject to periodic increases during the term of the lease, percentage rents based on the level of sales achieved by tenants, and reimbursement of a majority of on-site operating expenses and real estate taxes. These features in our leases generally reduce our exposure to higher costs and allow us to participate in improved tenant sales.

Commercial property leases generally range from three to ten years; however, certain leases, primarily with anchor tenants, may be longer. Many of our leases contain tenant options that enable the tenant to extend the term of the lease at expiration at pre-established rental rates that often include fixed rent increases, consumer price index adjustments or other market rate adjustments from the prior base rent. Leases on residential units are generally for a period of one year or less and, in 2017, represented approximately 6.9% of total rental income.

The following table sets forth the schedule of lease expirations for our commercial leases in place as of December 31, 2017 for each of the 10 years beginning with 2018 and after 2027 in the aggregate assuming that none of the tenants exercise future renewal options. Annualized base rents reflect in-place contractual rents as of December 31, 2017.

Year of Lease Expiration	Leased Square Footage Expiring	Percentage of Leased Square Footage Expiring	Annualized Base Rent Represented by Expiring Leases	Percentage of Annualized Base Rent Represented by Expiring Leases
2018	1,849,000	8%	\$ 47,382,000	8%
2019	3,042,000	13%	73,854,000	12%
2020	2,339,000	10%	62,409,000	10%
2021	2,601,000	12%	76,900,000	13%
2022	3,045,000	13%	77,417,000	13%
2023	1,958,000	9%	54,840,000	9%
2024	1,523,000	7%	40,296,000	7%
2025	1,346,000	6%	39,245,000	6%
2026	921,000	4%	30,520,000	5%
2027	1,183,000	5%	44,532,000	7%
Thereafter	2,861,000	13%	62,388,000	10%
Total	22,668,000	100%	\$ 609,783,000	100%

During 2017, we signed leases for a total of 1,793,000 square feet of retail space including 1,622,000 square feet of comparable space leases (leases for which there was a prior tenant) at an average rental increase of 13% on a cash basis and 26% on a straight-line basis. New leases for comparable spaces were signed for 773,000 square feet at an average rental increase of 19% on a cash basis and 32% on a straight-line basis. Renewals for comparable spaces were signed for 848,000 square feet at an average rental increase of 9% on a cash basis and 21% on a straight-line basis. Tenant improvements and incentives for comparable spaces were \$36.00 per square foot, of which, \$62.11 per square foot was for new leases and \$12.18 per square foot was for renewals in 2017.

During 2016, we signed leases for a total of 1,688,000 square feet of retail space including 1,473,000 square feet of comparable space leases (leases for which there was a prior tenant) at an average rental increase of 13% on a cash basis and 26% on a straight-line basis. New leases for comparable spaces were signed for 543,000 square feet at an average rental increase of 24% on a cash basis and 40% on a straight-line basis. Renewals for comparable spaces were signed for 930,000 square feet at an average rental increase of 7% on a cash basis and 17% on a straight-line basis. Tenant improvements and incentives for comparable spaces were \$31.00 per square foot, of which, \$66.47 per square foot was for new leases and \$10.28 was for renewal leases in 2016.

The rental increases associated with comparable spaces generally include all leases signed in arms-length transactions reflecting market leverage between landlords and tenants during the period. The comparison between average rent for expiring leases and new leases is determined by including minimum rent and percentage rent paid on the expiring lease and minimum rent and in some instances, projections of first lease year percentage rent, to be paid on the new lease. In atypical circumstances, management may exercise judgment as to how to most effectively reflect the comparability of spaces reported in this calculation. The change in rental income on comparable space leases is impacted by numerous factors including current market rates, location, individual tenant creditworthiness, use of space, market conditions when the expiring lease was signed, capital investment made in the space and the specific lease structure.

The leases signed in 2017 generally become effective over the following two years though some may not become effective until 2020 and beyond. Further, there is risk that some new tenants will not ultimately take possession of their space and that tenants for both new and renewal leases may not pay all of their contractual rent due to operating, financing or other matters. However, these increases do provide information about the tenant/landlord relationship and the potential increase we may achieve in rental income over time.

Historically, we have executed comparable space leases for 1.2 to 1.6 million square feet of retail space each year and expect the volume for 2018 will be in line with our historical averages with overall positive increases in rental income. However, changes in rental income associated with individual signed leases on comparable spaces may be positive or negative, and we can provide no assurance that the rents on new leases will continue to increase at the above disclosed levels, if at all.

Retail and Residential Properties

The following table sets forth information concerning all real estate projects in which we owned an equity interest, had a leasehold interest, or otherwise controlled and are consolidated as of December 31, 2017. Except as otherwise noted, we are the sole owner of our retail real estate projects. Principal tenants are the largest tenants in the project based on square feet leased or are tenants important to a project's success due to their ability to attract retail customers.

Property, City, State, Zip Code	Year Completed	Year Acquired	Square Feet(1) / Apartment Units	Average Rent Per Square Foot(2)	Percentage Leased(3)	Principal Tenant(s)
California						
Azalea South Gate, CA 90280(5)(8)	2014	2017	222,000	\$27.43	100%	Marshalls Ross Dress for Less Ulta CVS
Bell Gardens Bell Gardens, CA 90201(4)(5)(8)	1990, 2003, 2006	2017	330,000	\$20.37	100%	Food4Less Marshalls Ross Dress for Less Petco
Colorado Blvd Pasadena, CA 91103(4)	1905-1988	1996/1998	69,000	\$45.04	100%	Pottery Barn Banana Republic
Crow Canyon Commons San Ramon, CA 94583	1980, 1998, 2006	2005/2007	241,000	\$28.16	94%	Sprouts Orchard Supply Hardware Rite Aid Total Wine & More
East Bay Bridge Emeryville & Oakland, CA 94608	1994-2001, 2011, 2012	2012	439,000	\$18.42	100%	Pak-N-Save Home Depot Target Nordstrom Rack
Escondido Promenade Escondido, CA 92029(5)	1987	1996/2010	299,000	\$25.29	99%	TJ Maxx Dick's Sporting Goods Ross Dress For Less Toys R Us
Fourth Street Berkeley, CA 94710(5)	1948, 1975	2017	71,000	\$28.14	55%	CB2 Ingram Book Group
Hastings Ranch Plaza Pasadena, CA 91107(4)	1958, 1984, 2006, 2007	2017	273,000	\$7.21	98%	Marshalls HomeGoods CVS Sears
Hermosa Avenue Hermosa Beach, CA 90254	1922	1997	23,000	\$49.18	81%	
Hollywood Blvd Hollywood, CA 90028	1929, 1991	1999	180,000	\$30.01	91%	Marshalls DSW L.A. Fitness La La Land
Kings Court Los Gatos, CA 95032(4)(6)	1960	1998	80,000	\$32.55	100%	Lunardi's Supermarket CVS
La Alameda Walnut Park, CA 90255(4)(7)(8)	2008	2017	245,000	\$24.96	94%	Marshalls Ross Dress For Less CVS Petco
Old Town Center Los Gatos, CA 95030	1962, 1998	1997	98,000	\$41.40	99%	Anthropologie Banana Republic GAP
Olivo at Mission Hills Mission Hills, CA 91345(5)	2017	2017	105,000	\$30.05	100%	Target 24 Hour Fitness Fallas Stores
Plaza Del Sol South El Monte, CA 91733(5)(8)	2009	2017	48,000	\$23.01	100%	Marshalls
Plaza El Segundo / The Point El Segundo, CA 90245(5)(8)	2006-2007, 2016	2011/2013	495,000	\$44.71	95%	Whole Foods Anthropologie Home Goods Dick's Sporting Goods Multiple Restaurants
Plaza Pacoima Pacoima, CA 91331(5)	2010	2017	204,000	\$14.33	99%	Costco Best Buy
San Antonio Center Mountain View, CA 94040(4)(6)	1958, 1964-1965, 1974-1975, 1995-1997	2015	376,000	\$13.74	97%	Trader Joe's Wal-mart Kohl's 24 Hour Fitness

Property, City, State, Zip Code	Year Completed	Year Acquired	Square Feet(1) / Apartment Units	Average Rent Per Square Foot(2)	Percentage Leased(3)	Principal Tenant(s)
Santana Row San Jose, CA 95128(4)	2002, 2009, 2016	1997	885,000	\$52.42	98%	Crate & Barrel H&M Container Store Multiple Restaurants
Santana Row Residential San Jose, CA 95128	2003-2006, 2011, 2014	1997/2012	662 units	N/A	97%	
Sylmar Towne Center Sylmar, CA 91342(5)(8)	1973	2017	148,000	\$14.56	91%	Food4Less CVS
Third Street Promenade Santa Monica, CA 90401	1888-2000	1996-2000	209,000	\$79.66	98%	Banana Republic Old Navy J. Crew Abercrombie & Fitch
Westgate Center San Jose, CA 95129	1960-1966	2004	647,000	\$17.78	99%	Walmart Neighborhood Market Target Nordstrom Rack Nike Factory Burlington
<u>Connecticut</u>						
Bristol Plaza Bristol, CT 06010	1959	1995	266,000	\$13.97	97%	Stop & Shop TJ Maxx
Darien Darien, CT 06820	1920-2009	2013	95,000	\$28.47	96%	Stop & Shop Equinox
Greenwich Avenue Greenwich Avenue, CT 06830	1968	1995	36,000	\$70.15	100%	Saks Fifth Avenue
<u>District of Columbia</u>						
Friendship Center Washington, DC 20015	1998	2001	119,000	\$29.71	100%	Marshalls Nordstrom Rack DSW Maggiano's
Sam's Park & Shop Washington, DC 20008	1930	1995	49,000	\$45.02	88%	Petco
<u>Florida</u>						
CocoWalk Coconut Grove, FL 33133(5)(11)	1990/1994, 1922-1973	2015-2017	194,000	\$32.78	74%	Gap Cinapolis Theaters Youfit Health Club
Del Mar Village Boca Raton, FL 33433	1982, 1994 & 2007	2008/2014	196,000	\$16.43	91%	Winn Dixie CVS
The Shops at Sunset Place South Miami, FL 33143(5)(8)	1999	2015	523,000	\$20.17	77%	AMC L.A. Fitness Barnes & Noble Restoration Hardware Outlet
Tower Shops Davie, FL 33324	1989, 2017	2011/2014	426,000	\$23.45	98%	Trader Joe's TJ Maxx Ross Dress for Less Best Buy DSW
<u>Illinois</u>						
Crossroads Highland Park, IL 60035	1959	1993	168,000	\$23.12	99%	L.A. Fitness Binny's Guitar Center
Finley Square Downers Grove, IL 60515	1974	1995	278,000	\$15.70	87%	Bed, Bath & Beyond Buy Buy Baby Petsmart Portillo's
Garden Market Western Springs, IL 60558	1958	1994	140,000	\$13.26	100%	Mariano's Fresh Market Walgreens
Riverpoint Center Chicago, IL 60614	1989, 2012	2017	211,000	\$22.38	96%	Jewel Osco Marshalls Old Navy
<u>Maryland</u>						
Bethesda Row Bethesda, MD 20814(4)	1945-1991 2001, 2008	1993-2006/ 2008/2010	534,000	\$51.05	96%	Giant Food Apple Equinox Multiple Restaurants
Bethesda Row Residential Bethesda, MD 20814	2008	1993	180 units	N/A	97%	

Property, City, State, Zip Code	Year Completed	Year Acquired	Square Feet(1) / Apartment Units	Average Rent Per Square Foot(2)	Percentage Leased(3)	Principal Tenant(s)
Congressional Plaza Rockville, MD 20852(5)	1965	1965	325,000	\$41.07	98%	The Fresh Market Buy Buy Baby Saks Fifth Avenue Off 5th Container Store Last Call Studio by Neiman Marcus
Congressional Plaza Residential Rockville, MD 20852(5)	2003, 2016	1965	194 units	N/A	99%	
Courthouse Center Rockville, MD 20852	1975	1997	36,000	\$23.08	66%	
Federal Plaza Rockville, MD 20852	1970	1989	249,000	\$36.50	99%	Trader Joe's TJ Maxx Micro Center Ross Dress for Less
Free State Shopping Center Bowie, MD 20715	1970	2007	264,000	\$17.57	92%	Giant Food TJ Maxx Ross Dress For Less Office Depot
Gaithersburg Square Gaithersburg, MD 20878	1966	1993	207,000	\$27.98	96%	Bed, Bath & Beyond Ross Dress For Less Ashley Furniture HomeStore
Governor Plaza Glen Burnie, MD 21961	1963	1985	242,000	\$19.44	98%	Aldi Dick's Sporting Goods A.C. Moore
Laurel Laurel, MD 20707	1956	1986	389,000	\$22.54	87%	Giant Food Marshalls L.A. Fitness
Montrose Crossing Rockville, MD 20852(5)(8)	1960-1979, 1996, 2011	2011/2013	364,000	\$30.33	94%	Giant Food Marshalls Old Navy Barnes & Noble Bob's Discount Furniture
Perring Plaza Baltimore, MD 21134	1963	1985	396,000	\$14.63	100%	Shoppers Food Warehouse Home Depot Micro Center Burlington
Pike & Rose North Bethesda, MD 20852(10)	1963, 2014	1982/2007/ 2012	402,000	\$36.81	98%	iPic Theater Porsche H&M REI Pinstripes Multiple Restaurants
Pike & Rose Residential North Bethesda, MD 20852(10)	2014, 2016	1982/2007	690 units	N/A	93%	
Plaza Del Mercado Silver Spring, MD 20906	1969	2004	117,000	\$30.30	93%	Aldi CVS L.A. Fitness
Quince Orchard Gaithersburg, MD 20877(4)	1975	1993	267,000	\$23.21	96%	Aldi HomeGoods L.A. Fitness Staples
Rockville Town Square Rockville, MD 20852(4)	2006-2007	2006/2007	187,000	\$27.93	94%	Dawson's Market CVS Gold's Gym Multiple Restaurants
Rollingwood Apartments Silver Spring, MD 20910(8)	1960	1971	282 units	N/A	96%	
THE AVENUE at White Marsh Baltimore, MD 21236(6)(8)	1997	2007	315,000	\$23.87	100%	AMC Ulta Old Navy Barnes & Noble
The Shoppes at Nottingham Square Baltimore, MD 21236	2005-2006	2007	32,000	\$50.29	100%	
Towson Residential (Flats @703) Baltimore, MD 21236	2017	2007	4,000 105 units	\$71.41 N/A	100% 55%	
White Marsh Other Baltimore, MD 21236	1985	2007	69,000	\$30.32	97%	
White Marsh Plaza Baltimore, MD 21236	1987	2007	80,000	\$22.31	98%	Giant Food
Wildwood Bethesda, MD 20814	1958	1969	83,000	\$99.04	98%	Balducci's CVS

Property, City, State, Zip Code	Year Completed	Year Acquired	Square Feet(1) / Apartment Units	Average Rent Per Square Foot(2)	Percentage Leased(3)	Principal Tenant(s)
<u>Massachusetts</u>						
Assembly Row/ Assembly Square Marketplace Somerville, MA 02145(10)	2005, 2014	2005-2011/ 2013	810,000	\$24.97	99%	Trader Joe's TJ Maxx AMC LEGOLAND Discovery Center Multiple Restaurants & Outlets
Assembly Row Residential Somerville, MA 02145(10)	2017	2005-2011	141 units	N/A	94%	
Atlantic Plaza North Reading, MA 01864	1960	2004	123,000	\$16.43	96%	Stop & Shop
Campus Plaza Bridgewater, MA 02324	1970	2004	116,000	\$16.13	98%	Roche Bros. Burlington
Chelsea Commons Chelsea, MA 02150(8)	1962-1969, 2008	2006-2008	222,000	\$12.32	99%	Home Depot Planet Fitness
Chelsea Commons Residential Chelsea, MA 02150	2013	2008	56 units	N/A	91%	
Dedham Plaza Dedham, MA 02026	1959	1993/2016	241,000	\$16.75	96%	Star Market Planet Fitness
Linden Square Wellesley, MA 02481	1960, 2008	2006	223,000	\$48.82	96%	Roche Bros. CVS
North Dartmouth North Dartmouth, MA 02747	2004	2006	48,000	\$15.31	100%	Stop & Shop
Queen Anne Plaza Norwell, MA 02061	1967	1994	149,000	\$17.77	100%	Big Y Foods TJ Maxx HomeGoods
Saugus Plaza Saugus, MA 01906	1976	1996	169,000	\$12.24	100%	Super Stop & Shop Kmart
<u>Michigan</u>						
Gratiot Plaza Roseville, MI 48066	1964	1973	217,000	\$12.15	100%	Kroger Bed, Bath & Beyond Best Buy DSW
<u>New Jersey</u>						
Brick Plaza Brick Township, NJ 08723(4)	1958	1989	422,000	\$21.40	77%	AMC Barnes & Noble Ulta DSW
Brook 35 Sea Grit, NJ 08750(5)(6)(8)	1986, 2004	2014	98,000	\$36.09	99%	Banana Republic Gap Coach Williams-Sonoma
Ellisburg Cherry Hill, NJ 08034	1959	1992	268,000	\$16.35	93%	Whole Foods Buy Buy Baby Stein Mart
Mercer Mall Lawrenceville, NJ 08648(4)	1975	2003/2017	530,000	\$24.71	98%	Shop Rite TJ Maxx Nordstrom Rack Bed, Bath & Beyond REI
The Grove at Shrewsbury Shrewsbury, NJ 07702(5)(6)(8)	1988, 1993 & 2007	2014	193,000	\$46.49	98%	Lululemon Anthropologie Pottery Barn Williams-Sonoma
Troy Parsippany-Troy, NJ 07054	1966	1980	211,000	\$22.45	99%	L.A. Fitness Michaels
<u>New York</u>						
Fresh Meadows Queens, NY 11365	1949	1997	404,000	\$32.35	99%	Island of Gold AMC Kohl's Michaels
Greenlawn Plaza Greenlawn, NY 11743	1975, 2004	2006	106,000	\$18.07	96%	Greenlawn Farms Tuesday Morning
Hauppauge Hauppauge, NY 11788	1963	1998	134,000	\$28.72	100%	Shop Rite A.C. Moore

Property, City, State, Zip Code	Year Completed	Year Acquired	Square Feet(1) / Apartment Units	Average Rent Per Square Foot(2)	Percentage Leased(3)	Principal Tenant(s)
Huntington Huntington, NY 11746	1962	1988/2007/ 2015	279,000	\$25.36	99%	Nordstrom Rack Bed, Bath & Beyond Buy Buy Baby Michaels
Huntington Square East Northport, NY 11731(4)	1980, 2007	2010	74,000	\$27.96	85%	Barnes & Noble
Melville Mall Huntington, NY 11747(4)	1974	2006	251,000	\$26.14	95%	Uncle Giuseppe's Marketplace Marshalls Dick's Sporting Goods Field & Stream Macy's Backstage
<u>North Carolina</u>						
Eastgate Crossing Chapel Hill, NC 27514	1963	1986	159,000	\$26.94	95%	Trader Joe's Ulta Stein Mart Petco
<u>Pennsylvania</u>						
Andorra Philadelphia, PA 19128	1953	1988	264,000	\$14.82	89%	Acme Markets Kohl's L.A. Fitness Staples
Bala Cynwyd Bala Cynwyd, PA 19004	1955	1993	294,000	\$24.84	100%	Acme Markets Lord & Taylor Michaels L.A. Fitness
Flourtown Flourtown, PA 19031	1957	1980	156,000	\$22.05	99%	Giant Food Movie Tavern
Lancaster Lancaster, PA 17601(4)	1958	1980	127,000	\$18.41	98%	Giant Food Michaels
Langhorne Square Levittown, PA 19056	1966	1985	227,000	\$16.90	98%	Redner's Warehouse Mkts. Marshalls Planet Fitness
Lawrence Park Broomall, PA 19008	1972	1980	374,000	\$20.85	97%	Acme Markets TJ Maxx HomeGoods Barnes & Noble
Northeast Philadelphia, PA 19114	1959	1983	288,000	\$13.68	85%	Marshalls Burlington Ulta A.C. Moore
Town Center of New Britain New Britain, PA 18901	1969	2006	124,000	\$10.07	90%	Giant Food Rite Aid Dollar Tree
Willow Grove Willow Grove, PA 19090	1953	1984	211,000	\$19.28	96%	Marshalls HomeGoods Barnes & Noble
Wynnewood Wynnewood, PA 19096	1948	1996	251,000	\$27.83	100%	Giant Food Bed, Bath & Beyond Old Navy DSW
<u>Virginia</u>						
29th Place Charlottesville, VA 22091(8)	1975-2001	2007	169,000	\$18.25	97%	HomeGoods DSW Stein Mart Staples
Barcoft Plaza Falls Church, VA 22041	1963, 1972, 1990, & 2000	2006/2007/ 2016	115,000	\$24.18	90%	Harris Teeter
Barracks Road Charlottesville, VA 22905	1958	1985	498,000	\$27.37	98%	Harris Teeter Kroger Anthropologie Nike Bed, Bath & Beyond Old Navy
Falls Plaza Falls Church, VA 22046	1960-1962	1967/1972	144,000	\$35.09	94%	Giant Food CVS Staples
Graham Park Plaza Fairfax, VA 22042	1971	1983	260,000	\$26.40	89%	Giant Food CVS Stein Mart

Property, City, State, Zip Code	Year Completed	Year Acquired	Square Feet(1) / Apartment Units	Average Rent Per Square Foot(2)	Percentage Leased(3)	Principal Tenant(s)
Idylwood Plaza Falls Church, VA 22030	1991	1994	73,000	\$47.24	95%	Whole Foods
Leesburg Plaza Leesburg, VA 20176	1967	1998	236,000	\$22.80	93%	Giant Food Petsmart Gold's Gym Office Depot
Mount Vernon/South Valley/ 7770 Richmond Hwy Alexandria, VA 22306(4)(6)	1966, 1972,1987 & 2001	2003/2006	570,000	\$17.91	95%	Shoppers Food Warehouse TJ Maxx Home Depot Bed, Bath & Beyond Results Fitness
Old Keene Mill Springfield, VA 22152	1968	1976	92,000	\$39.08	97%	Whole Foods Walgreens Planet Fitness
Pan Am Fairfax, VA 22031	1979	1993	227,000	\$25.37	100%	Safeway Micro Center CVS Michaels
Pentagon Row Arlington, VA 22202	2001-2002	1998/2010	299,000	\$36.25	87%	Harris Teeter TJ Maxx Bed, Bath & Beyond DSW
Pike 7 Plaza Vienna, VA 22180	1968	1997/2015	164,000	\$46.10	100%	TJ Maxx DSW Crunch Fitness Staples
Tower Shopping Center Springfield, VA 22150	1960	1998	112,000	\$25.73	88%	L.A. Mart Talbots Total Wine & More
Tyson's Station Falls Church, VA 22043	1954	1978	50,000	\$46.32	87%	Trader Joe's
Village at Shirlington Arlington, VA 22206(4)	1940, 2006-2009	1995	266,000	\$38.57	90%	Harris Teeter AMC Carlyle Grand Café
Willow Lawn Richmond, VA 23230	1957	1983	463,000	\$19.61	99%	Kroger Old Navy Ross Dress For Less Gold's Gym DSW
Total All Regions—Retail(9)			24,206,000	\$26.90	95%	
Total All Regions—Residential			2,310 units		94%	

- (1) Represents the GLA of the commercial portion of the property. Some of our properties include office space which is included in this square footage.
- (2) Average base rent is calculated as the aggregate, annualized in-place contractual (defined as cash basis excluding rent abatements) minimum rent for all occupied spaces divided by the aggregate GLA of all occupied spaces.
- (3) Percentage leased is expressed as a percentage of rentable commercial square feet occupied or subject to a lease. Residential percentage leased is expressed as a percentage of units occupied or subject to a lease.
- (4) All or a portion of this property is owned pursuant to a ground lease.
- (5) We own the controlling interest in this center.
- (6) We own all or a portion of this property in a “downREIT” partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.
- (7) We own a noncontrolling interest in this property.
- (8) All or a portion of this property is encumbered by a mortgage loan.
- (9) Aggregate information is calculated on a GLA weighted-average basis, excluding our La Alameda property, which is unconsolidated.
- (10) Portion of property is currently under development. See further discussion in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.
- (11) This property includes partial interests in five buildings in addition to our initial acquisition.

ITEM 3. LEGAL PROCEEDINGS

In November 2016, we were included as a defendant in a class action lawsuit, in the circuit court for Montgomery County, Maryland, related to predatory towing by a third party company we had retained to provide towing services at several of our properties in Montgomery County, Maryland. We, individually and collectively with other members of the more than 500 property owner defendant class, have undertaken numerous legal actions to challenge property owner liability in this case, including challenging the certification of the class as a matter of law; however, all of these legal actions have been unsuccessful. Given the costs and risks of continuing litigation on this matter, we elected to participate in a settlement for which our share is approximately \$0.4 million. We expect that this settlement amount will be reimbursed by insurance. The

settlement did not cover liability for certain tows that were included in the lawsuit that the defendant class believes cannot be pursued because of the statute of limitations. Accordingly, we do not believe we should have any additional liability for these remaining tows; however, if we are unsuccessful in dismissing these tows from the litigation, our liability would be approximately \$0.2 million, assuming payment on the same terms as the settlement.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

PART II

ITEM 5. MARKET FOR OUR COMMON EQUITY AND RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common shares trade on the New York Stock Exchange under the symbol “FRT.” Listed below are the high and low sales prices of our common shares as reported on the New York Stock Exchange and the dividends declared for each of the periods indicated.

	Price Per Share		Dividends Declared Per Share
	High	Low	
2017			
Fourth quarter.....	\$ 134.52	\$ 119.37	\$ 1.000
Third quarter	\$ 135.59	\$ 122.60	\$ 1.000
Second quarter	\$ 138.12	\$ 120.50	\$ 0.980
First quarter	\$ 145.80	\$ 126.02	\$ 0.980
2016			
Fourth quarter.....	\$ 148.74	\$ 136.98	\$ 0.980
Third quarter	\$ 170.35	\$ 153.93	\$ 0.980
Second quarter	\$ 165.55	\$ 149.75	\$ 0.940
First quarter.....	\$ 158.96	\$ 144.82	\$ 0.940

On February 8, 2018, there were 2,568 holders of record of our common shares.

Our ongoing operations generally will not be subject to federal income taxes as long as we maintain our REIT status and distribute to shareholders at least 100% of our taxable income. Under the Code, REITs are subject to numerous organizational and operational requirements, including the requirement to generally distribute at least 90% of taxable income.

Future distributions will be at the discretion of our Board of Trustees and will depend on our actual net income available for common shareholders, financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code and such other factors as the Board of Trustees deems relevant. We have paid quarterly dividends to our shareholders continuously since our founding in 1962 and have increased our regular annual dividend rate for 50 consecutive years.

Our total annual dividends paid per common share for 2017 and 2016 were \$3.94 per share and \$3.80 per share, respectively. The annual dividend amounts are different from dividends as calculated for federal income tax purposes. Distributions to the extent of our current and accumulated earnings and profits for federal income tax purposes generally will be taxable to a shareholder as ordinary dividend income. Distributions in excess of current and accumulated earnings and profits will be treated as a nontaxable reduction of the shareholder’s basis in such shareholder’s shares, to the extent thereof, and thereafter as taxable capital gain. Distributions that are treated as a reduction of the shareholder’s basis in its shares will have the effect of increasing the amount of gain, or reducing the amount of loss, recognized upon the sale of the shareholder’s shares. No assurances can be given regarding what portion, if any, of distributions in 2018 or subsequent years will constitute a return of capital for federal income tax purposes. During a year in which a REIT earns a net long-term capital gain, the REIT can elect under Section 857(b)(3) of the Code to designate a portion of dividends paid to shareholders as capital gain dividends. If this election is made, then the capital gain dividends are generally taxable to the shareholder as long-term capital gains.

The following table reflects the income tax status of distributions per share paid to common shareholders:

	Year Ended December 31,	
	2017	2016
Ordinary dividend.....	\$ 3.940	\$ 3.800
Capital gain.....	—	—
	<u>\$ 3.940</u>	<u>\$ 3.800</u>

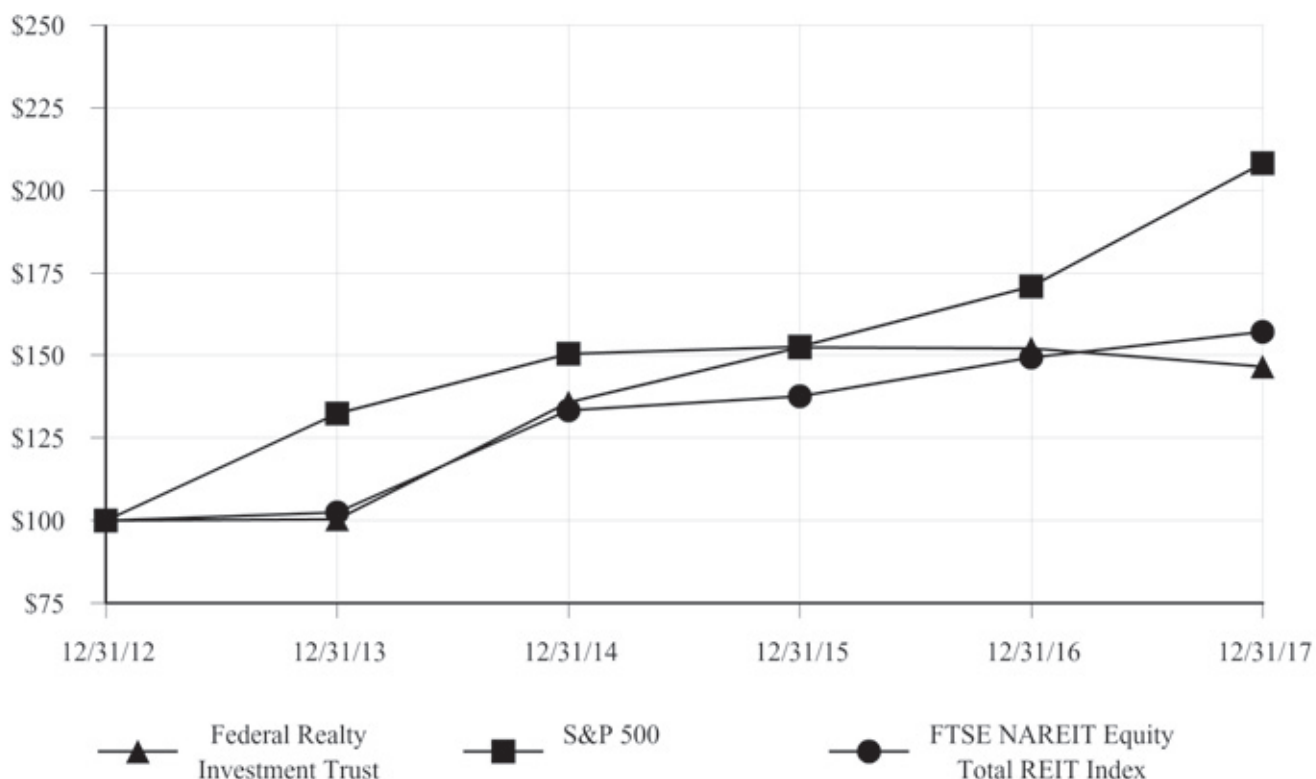
Distributions on our 5.417% Series 1 Cumulative Convertible Preferred Shares were paid at the rate of \$1.354 per share per annum commencing on the issuance date of March 8, 2007. Distributions on our 5.0% Series C Cumulative Redeemable Preferred Shares (which were issued September 29, 2017) were declared at the rate of \$1.25 per depository share per annum,

and the first payment date was January 16, 2018. We do not believe that the preferential rights available to the holders of our preferred shares or the financial covenants contained in our debt agreements had or will have an adverse effect on our ability to pay dividends in the normal course of business to our common shareholders or to distribute amounts necessary to maintain our qualification as a REIT.

Total Stockholder Return Performance

The following performance graph compares the cumulative total shareholder return on Federal Realty's common shares with the S&P 500 Index and the index of equity real estate investment trusts prepared by the National Association of Real Estate Investment Trusts ("NAREIT") for the five fiscal years commencing December 31, 2012, and ending December 31, 2017, assuming an investment of \$100 and the reinvestment of all dividends into additional common shares during the holding period. Equity real estate investment trusts are defined as those that derive more than 75% of their income from equity investments in real estate assets. The FTSE NAREIT Equity REIT Total Return Index includes all tax qualified real estate investment trusts listed on the NYSE, NYSE MKT, or the NASDAQ National Market. Stock performance for the past five years is not necessarily indicative of future results.

COMPARISON OF 5-YEAR CUMULATIVE TOTAL RETURN



Recent Sales of Unregistered Shares

Under the terms of various operating partnership agreements of certain of our affiliated limited partnerships, the interest of limited partners in those limited partnerships may be redeemed, subject to certain conditions, for cash or an equivalent number of our common shares, at our option. During the three months ended December 31, 2017, there were no redemptions of operating partnership units. Any other equity securities sold by us during 2017 that were not registered have been previously reported in a Quarterly Report on Form 10-Q.

Purchases of Equity Securities by the Issuer and Affiliated Purchasers

During 2017, 2,293 restricted common shares were forfeited by former employees.

From time to time, we could be deemed to have repurchased shares as a result of shares withheld for tax purposes upon a stock compensation related vesting event.

ITEM 6. SELECTED FINANCIAL DATA

The following table includes certain financial information on a consolidated historical basis. You should read this section in conjunction with “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Item 8. Financial Statements and Supplementary Data.”

	Year Ended December 31,				
	2017	2016	2015	2014	2013
	(In thousands, except per share data and ratios)				
Operating Data:					
Rental income	\$ 841,461	\$ 786,583	\$ 727,812	\$ 666,322	\$ 620,089
Property operating income(1)	\$ 584,619	\$ 547,979	\$ 510,595	\$ 474,167	\$ 446,959
Operating income	\$ 332,288	\$ 320,995	\$ 300,154	\$ 271,037	\$ 254,161
Income from continuing operations	\$ 219,948	\$ 226,425	\$ 190,094	\$ 167,888	\$ 137,811
Gain on sale of real estate and change in control of interests, net	\$ 77,922	\$ 32,458	\$ 28,330	\$ 4,401	\$ 28,855
Net income	\$ 297,870	\$ 258,883	\$ 218,424	\$ 172,289	\$ 167,608
Net income available for common shareholders	\$ 287,456	\$ 249,369	\$ 209,678	\$ 163,994	\$ 162,140
Net cash provided by operating activities	\$ 459,177	\$ 423,705	\$ 369,046	\$ 349,465	\$ 316,340
Net cash used in investing activities	\$ (836,802)	\$ (590,221)	\$ (353,763)	\$ (396,150)	\$ (345,198)
Net cash provided by (used in) financing activities	\$ 369,445	\$ 168,838	\$ (42,188)	\$ 5,709	\$ 80,797
Earnings per common share, basic:					
Net income available to common shareholders	\$ 3.97	\$ 3.51	\$ 3.04	\$ 2.42	\$ 2.47
Weighted average number of common shares, basic	72,117	70,877	68,797	67,322	65,331
Earnings per common share, diluted:					
Net income available to common shareholders	\$ 3.97	\$ 3.50	\$ 3.03	\$ 2.41	\$ 2.46
Weighted average number of common shares, diluted	72,233	71,049	68,981	67,492	65,483
Dividends declared per common share	\$ 3.96	\$ 3.84	\$ 3.62	\$ 3.30	\$ 3.02
Other Data:					
Funds from operations available to common shareholders(2)	\$ 419,977	\$ 406,359	\$ 352,857	\$ 327,597	\$ 289,938
EBITDA(3)	\$ 627,656	\$ 547,088	\$ 504,696	\$ 447,495	\$ 446,555
Adjusted EBITDA(3)	\$ 548,311	\$ 514,630	\$ 476,366	\$ 443,094	\$ 417,700
Ratio of EBITDA to combined fixed charges and preferred share dividends(3)(4)	4.4 x	4.8 x	3.9 x	3.5 x	3.3
Ratio of Adjusted EBITDA to combined fixed charges and preferred share dividends(3)(4)	3.9 x	4.5 x	3.6 x	3.5 x	3.1

	As of December 31,				
	2017	2016	2015	2014	2013
	(In thousands)				
Balance Sheet Data:					
Real estate, at cost	\$ 7,635,061	\$ 6,759,073	\$ 6,064,406	\$ 5,608,998	\$ 5,149,463
Total assets	\$ 6,275,755	\$ 5,423,279	\$ 4,896,559	\$ 4,534,237	\$ 4,208,727
Total debt	\$ 3,284,766	\$ 2,798,452	\$ 2,627,216	\$ 2,397,043	\$ 2,311,294
Total shareholders’ equity	\$ 2,391,514	\$ 2,075,835	\$ 1,781,931	\$ 1,692,556	\$ 1,471,297
Number of common shares outstanding	73,091	71,996	69,493	68,606	66,701

- (1) Property operating income is a non-GAAP measure that consists of rental income, other property income and mortgage interest income, less rental expenses and real estate taxes. This measure is used internally to evaluate the performance of property operations and we consider it to be a significant measure. Property operating income should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP.

The reconciliation of operating income to property operating income is as follows:

	2017	2016	2015	2014	2013
	(In thousands)				
Operating income	\$ 332,288	\$ 320,995	\$ 300,154	\$ 271,037	\$ 254,161
General and administrative	36,281	33,399	35,645	32,316	31,970
Depreciation and amortization	216,050	193,585	174,796	170,814	160,828
Property operating income	<u>\$ 584,619</u>	<u>\$ 547,979</u>	<u>\$ 510,595</u>	<u>\$ 474,167</u>	<u>\$ 446,959</u>

- (2) Funds from operations ("FFO") is a supplemental non-GAAP financial measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with GAAP, plus real estate related depreciation and amortization and excluding extraordinary items and gains on the sale of real estate. We compute FFO in accordance with the NAREIT definition, and we have historically reported our FFO available for common shareholders in addition to our net income.

We consider FFO available for common shareholders a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of the real estate assets diminishes predictably over time, as implied by the historical cost convention of GAAP and the recording of depreciation. We use FFO primarily as one of several means of assessing our operating performance in comparison with other REITs. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs. Additional information regarding our calculation of FFO is contained in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations."

The reconciliation of net income to FFO available for common shareholders is as follows:

	2017	2016	2015	2014	2013
	(In thousands)				
Net income	\$ 297,870	\$ 258,883	\$ 218,424	\$ 172,289	\$ 167,608
Net income attributable to noncontrolling interests	(7,956)	(8,973)	(8,205)	(7,754)	(4,927)
Gain on sale of real estate and change in control of interests, net	(77,632)	(31,133)	(28,330)	(4,401)	(28,855)
Depreciation and amortization of real estate assets	188,719	169,198	154,232	154,060	146,377
Amortization of initial direct costs of leases	19,124	16,875	15,026	12,391	10,694
Funds from operations	<u>420,125</u>	<u>404,850</u>	<u>351,147</u>	<u>326,585</u>	<u>290,897</u>
Dividends on preferred shares	(1,917)	(541)	(541)	(541)	(541)
Income attributable to operating partnership units	3,143	3,145	3,398	3,027	888
Income attributable to unvested shares	(1,374)	(1,095)	(1,147)	(1,474)	(1,306)
Funds from operations available for common shareholders	<u>\$ 419,977</u>	<u>\$ 406,359</u>	<u>\$ 352,857</u>	<u>\$ 327,597</u>	<u>\$ 289,938</u>

- (3) EBITDA is a non-GAAP measure as calculated in the table below. Adjusted EBITDA is a non-GAAP measure that means net income or loss plus net interest expense, income taxes, depreciation and amortization, gain or loss on sale of real estate and impairments of real estate if any. Adjusted EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. Adjusted EBITDA as presented may not be comparable to other similarly titled measures used by other REITs.

The reconciliation of net income to EBITDA and adjusted EBITDA for the periods presented is as follows:

	2017	2016	2015	2014	2013
	(In thousands)				
Net income	\$ 297,870	\$ 258,883	\$ 218,424	\$ 172,289	\$ 167,608
Depreciation and amortization	216,050	193,585	174,796	170,814	161,099
Interest expense	100,125	94,994	92,553	93,941	104,977
Early extinguishment of debt	12,273	—	19,072	10,545	13,304
Provision for income tax	1,813	—	—	—	—
Other interest income	(475)	(374)	(149)	(94)	(433)
EBITDA	<u>627,656</u>	<u>547,088</u>	<u>504,696</u>	<u>447,495</u>	<u>446,555</u>
Gain on sale of real estate and change in control of interests	(79,345)	(32,458)	(28,330)	(4,401)	(28,855)
Adjusted EBITDA	<u>\$ 548,311</u>	<u>\$ 514,630</u>	<u>\$ 476,366</u>	<u>\$ 443,094</u>	<u>\$ 417,700</u>

- (4) Fixed charges consist of interest on borrowed funds (including capitalized interest), amortization of debt discount/premiums and debt costs, costs related to the early extinguishment of debt, and the portion of rent expense representing an interest factor. Excluding the \$12.3 million, \$19.1 million, \$10.5 million, and \$13.3 million early extinguishment of debt charge from fixed charges in 2017, 2015, 2014, and 2013, respectively, the ratio of EBITDA and adjusted EBITDA to combined fixed charges and preferred share dividends is 4.8x and 4.2x, respectively, for 2017, 4.5x and 4.3x, respectively, for 2015, 3.9x and 3.8x, respectively, for 2014, and 3.7x and 3.4x, respectively for 2013.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

Certain statements in this section or elsewhere in this report may be deemed “forward-looking statements”. See “Item 1A. Risk Factors” in this report for important information regarding these forward-looking statements and certain risk and uncertainties that may affect us. The following discussion should be read in conjunction with the consolidated financial statements and notes thereto appearing in “Item 8. Financial Statements and Supplementary Data” of this report.

Overview

We are an equity real estate investment trust (“REIT”) specializing in the ownership, management, and redevelopment of high quality retail and mixed-use properties located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Northeast and Mid-Atlantic regions of the United States, California, and South Florida. As of December 31, 2017, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 104 predominantly retail real estate projects comprising approximately 24.2 million square feet. In total, the real estate projects were 95.3% leased and 93.9% occupied at December 31, 2017. We have paid quarterly dividends to our shareholders continuously since our founding in 1962 and have increased our dividends per common share for 50 consecutive years.

Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, referred to as “GAAP”, requires management to make estimates and assumptions that in certain circumstances affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and revenues and expenses. These estimates are prepared using management’s best judgment, after considering past and current events and economic conditions. In addition, information relied upon by management in preparing such estimates includes internally generated financial and operating information, external market information, when available, and when necessary, information obtained from consultations with third party experts. Actual results could differ from these estimates. A discussion of possible risks which may affect these estimates is included in “Item 1A. Risk Factors” of this report. Management considers an accounting estimate to be critical if changes in the estimate could have a material impact on our consolidated results of operations or financial condition.

Our significant accounting policies are more fully described in Note 2 to the consolidated financial statements; however, the most critical accounting policies, which involve the use of estimates and assumptions as to future uncertainties and, therefore, may result in actual amounts that differ from estimates, are as follows:

Revenue Recognition and Accounts Receivable

Our leases with tenants are classified as operating leases. Substantially all such leases contain fixed escalations which occur at specified times during the term of the lease. Base rents are recognized on a straight-line basis from when the tenant controls the space through the term of the related lease, net of valuation adjustments, based on management's assessment of credit, collection and other business risk. Percentage rents, which represent additional rents based upon the level of sales achieved by certain tenants, are recognized at the end of the lease year or earlier if we have determined the required sales level is achieved and the percentage rents are collectible. Real estate tax and other cost reimbursements are recognized on an accrual basis over the periods in which the related expenditures are incurred. For a tenant to terminate its lease agreement prior to the end of the agreed term, we may require that they pay a fee to cancel the lease agreement. Lease termination fees for which the tenant has relinquished control of the space are generally recognized on the termination date. When a lease is terminated early but the tenant continues to control the space under a modified lease agreement, the lease termination fee is generally recognized evenly over the remaining term of the modified lease agreement.

Current accounts receivable from tenants primarily relate to contractual minimum rent and percentage rent as well as real estate tax and other cost reimbursements. Accounts receivable from straight-line rent is typically longer term in nature and relates to the cumulative amount by which straight-line rental income recorded to date exceeds cash rents billed to date under the contractual lease agreement.

We make estimates of the collectability of our current accounts receivable and straight-line rents receivable which requires significant judgment by management. The collectability of receivables is affected by numerous factors including current economic conditions, bankruptcies, and the ability of the tenant to perform under the terms of their lease agreement. While we make estimates of potentially uncollectible amounts and provide an allowance for them through bad debt expense, actual collectability could differ from those estimates which could affect our net income. With respect to the allowance for current uncollectible tenant receivables, we assess the collectability of outstanding receivables by evaluating such factors as nature and age of the receivable, past history and current financial condition of the specific tenant including our assessment of the tenant's ability to meet its contractual lease obligations, and the status of any pending disputes or lease negotiations with the tenant. At December 31, 2017 and 2016, our allowance for doubtful accounts was \$11.8 million and \$11.9 million, respectively. Historically, we have recognized bad debt expense between 0.3% and 1.3% of rental income and it was 0.3% in 2017. A change in the estimate of collectability of a receivable would result in a change to our allowance for doubtful accounts and correspondingly bad debt expense and net income. For example, in the event our estimates were not accurate and we were required to increase our allowance by 1% of rental income, our bad debt expense would have increased and our net income would have decreased by \$8.4 million.

Due to the nature of the accounts receivable from straight-line rents, the collection period of these amounts typically extends beyond one year. Our experience relative to unbilled straight-line rents is that a portion of the amounts otherwise recognizable as revenue is never billed to or collected from tenants due to early lease terminations, lease modifications, bankruptcies and other factors. Accordingly, the extended collection period for straight-line rents along with our evaluation of tenant credit risk may result in the nonrecognition of a portion of straight-line rental income until the collection of such income is reasonably assured. If our evaluation of tenant credit risk changes indicating more straight-line revenue is reasonably collectible than previously estimated and realized, the additional straight-line rental income is recognized as revenue. If our evaluation of tenant credit risk changes indicating a portion of realized straight-line rental income is no longer collectible, a reserve and bad debt expense is recorded. At December 31, 2017 and 2016, accounts receivable includes approximately \$93.1 million and \$80.6 million, respectively, related to straight-line rents. Correspondingly, these estimates of collectability have a direct impact on our net income.

We are currently under construction on 221 condominium units at our Assembly Row and Pike & Rose properties. Gains or losses on the sale of these condominium units are recognized in accordance with the provisions of ASC Topic 360-20, "Property, Plant and Equipment – Real Estate Sales." We account for contracted condominium sales under the percentage-of-completion method, based on an evaluation of the criteria specified in ASC Topic 360-20 including: the legal commitment of the purchaser in the real estate contract, whether the construction of the project is beyond a preliminary phase, whether sufficient units have been contracted to ensure the project will not revert to a rental project, the ability to reasonably estimate the aggregate project sale proceeds and aggregate project costs, and the determination that the buyer has made an adequate initial and continuing cash investment under the contract. When the percentage-of-completion criteria have not been met, no profit is recognized. The application of these criteria can be complex and requires us to make assumptions. The timing of revenue recognition related to these condominium sales will be impacted by the January 1, 2018 adoption of ASU 2014-09 "Revenue from Contracts with Customers." See "Recent Accounting Pronouncements," in Note 2 to the consolidated financial statements for further discussion regarding the changes.

Real Estate

The nature of our business as an owner, redeveloper and operator of retail shopping centers and mixed-use properties means that we invest significant amounts of capital. Depreciation and maintenance costs relating to our properties constitute substantial costs for us as well as the industry as a whole. We capitalize real estate investments and depreciate them on a straight-line basis in accordance with GAAP and consistent with industry standards based on our best estimates of the assets' physical and economic useful lives. We periodically review the estimated lives of our assets and implement changes, as necessary, to these estimates and, therefore, to our depreciation rates. These reviews may take into account such factors as the historical retirement and replacement of our assets, expected redevelopments, and general economic and real estate factors. Certain events, such as unforeseen competition or changes in customer shopping habits, could substantially alter our assumptions regarding our ability to realize the expected return on investment in the property and therefore reduce the economic life of the asset and affect the amount of depreciation expense to be charged against both the current and future revenues. These assessments have a direct impact on our net income. The longer the economic useful life, the lower the depreciation expense will be for that asset in a fiscal period, which in turn will increase our net income. Similarly, having a shorter economic useful life would increase the depreciation for a fiscal period and decrease our net income.

Land, buildings and real estate under development are recorded at cost. We calculate depreciation using the straight-line method with useful lives ranging generally from 35 years to a maximum of 50 years on buildings and major improvements. Maintenance and repair costs are charged to operations as incurred. Tenant work and other major improvements, which improve or extend the life of the asset, are capitalized and depreciated over the life of the lease or the estimated useful life of the improvements, whichever is shorter. Minor improvements, furniture and equipment are capitalized and depreciated over useful lives ranging from 2 to 20 years.

Capitalized costs associated with leases are depreciated or amortized over the base term of the lease. Unamortized leasing costs are charged to expense if the applicable tenant vacates before the expiration of its lease. Undepreciated tenant work is written-off if the applicable tenant vacates and the tenant work is replaced or has no future value. Additionally, we make estimates as to the probability of certain development and redevelopment projects being completed. If we determine the redevelopment is no longer probable of completion, we immediately expense all capitalized costs which are not recoverable.

Interest costs on developments and major redevelopments are capitalized as part of developments and redevelopments not yet placed in service. Capitalization of interest commences when development activities and expenditures begin and end upon completion, which is when the asset is ready for its intended use. Generally, rental property is considered substantially complete and ready for its intended use upon completion of tenant improvements, but no later than one year from completion of major construction activity. We make judgments as to the time period over which to capitalize such costs and these assumptions have a direct impact on net income because capitalized costs are not subtracted in calculating net income. If the time period for capitalizing interest is extended, more interest is capitalized, thereby decreasing interest expense and increasing net income during that period.

Certain external and internal costs directly related to the development, redevelopment and leasing of real estate, including pre-construction costs, real estate taxes, insurance, construction costs and salaries and related costs of personnel directly involved, are capitalized. We capitalized external and internal costs related to both development and redevelopment activities of \$410 million and \$8 million, respectively, for 2017 and \$420 million and \$9 million, respectively, for 2016. We capitalized external and internal costs related to other property improvements of \$74 million and \$3 million, respectively, for 2017 and \$61 million and \$3 million, respectively, for 2016. We capitalized external and internal costs related to leasing activities of \$11 million and \$6 million, respectively, for 2017 and \$13 million and \$6 million, respectively, for 2016. The amount of capitalized internal costs for salaries and related benefits for development and redevelopment activities, other property improvements, and leasing activities were \$7 million, \$3 million, and \$6 million, for 2017 and \$8 million, \$2 million, and \$6 million for 2016. Total capitalized costs were \$512 million and \$511 million for 2017 and 2016, respectively.

When applicable, as lessee, we classify our leases of land and building as operating or capital leases. We are required to use judgment and make estimates in determining the lease term, the estimated economic life of the property and the interest rate to be used in determining whether or not the lease meets the qualification of a capital lease and is recorded as an asset.

Real Estate Acquisitions

Upon acquisition of operating real estate properties, we estimate the fair value of assets and liabilities acquired including land, building, improvements, leasing costs, intangibles such as in-place leases, assumed debt, and current assets and liabilities, if any. Based on these estimates, we allocate the purchase price to the applicable assets and liabilities. We utilize methods similar to those used by independent appraisers in estimating the fair value of acquired assets and liabilities. The value allocated to in-place leases is amortized over the related lease term and reflected as rental income in the statement of operations. We consider qualitative and quantitative factors in evaluating the likelihood of a tenant exercising a below market renewal option and

include such renewal options in the calculation of in-place lease value when we consider these to be bargain renewal options. If the value of below market lease intangibles includes renewal option periods, we include such renewal periods in the amortization period utilized. If a tenant vacates its space prior to contractual termination of its lease, the unamortized balance of any in-place lease value is written off to rental income.

Long-Lived Assets and Impairment

There are estimates and assumptions made by management in preparing the consolidated financial statements for which the actual results will be determined over long periods of time. This includes the recoverability of long-lived assets, including our properties that have been acquired or redeveloped and our investment in certain joint ventures. Management's evaluation of impairment includes review for possible indicators of impairment as well as, in certain circumstances, undiscounted and discounted cash flow analysis. Since most of our investments in real estate are wholly-owned or controlled assets which are held for use, a property with impairment indicators is first tested for impairment by comparing the undiscounted cash flows, including residual value, to the current net book value of the property. If the undiscounted cash flows are less than the net book value, the property is written down to expected fair value.

The calculation of both discounted and undiscounted cash flows requires management to make estimates of future cash flows including revenues, operating expenses, required maintenance and development expenditures, market conditions, demand for space by tenants and rental rates over long periods. Because our properties typically have a long life, the assumptions used to estimate the future recoverability of book value requires significant management judgment. Actual results could be significantly different from the estimates. These estimates have a direct impact on net income, because recording an impairment charge results in a negative adjustment to net income.

Contingencies

We are sometimes involved in lawsuits, warranty claims, and environmental matters arising in the ordinary course of business. Management makes assumptions and estimates concerning the likelihood and amount of any potential loss relating to these matters. We accrue a liability for litigation if an unfavorable outcome is probable and the amount of loss can be reasonably estimated. If an unfavorable outcome is probable and a reasonable estimate of the loss is a range, we accrue the best estimate within the range; however, if no amount within the range is a better estimate than any other amount, the minimum within the range is accrued. Any difference between our estimate of a potential loss and the actual outcome would result in an increase or decrease to net income.

Self-Insurance

We are self-insured for general liability costs up to predetermined retained amounts per claim, and we believe that we maintain adequate accruals to cover our retained liability. We currently do not maintain third party stop-loss insurance policies to cover liability costs in excess of predetermined retained amounts. Our accrual for self-insurance liability is determined by management and is based on claims filed and an estimate of claims projected to be incurred but not yet reported. Management considers a number of factors, including third-party actuarial analysis, previous experience in our portfolio, and future increases in costs of claims, when making these determinations. If our liability costs differ from these accruals, it will increase or decrease our net income.

Recently Adopted and Recently Issued Accounting Pronouncements

See Note 2 to the consolidated financial statements.

2017 Property Acquisitions and Dispositions

On February 1, 2017, we acquired a leasehold interest in Hastings Ranch Plaza, a 274,000 square foot shopping center in Pasadena, California for \$29.5 million. The land is subject to a long-term ground lease that expires on April 30, 2054. Approximately \$21.5 million of assets acquired were allocated to lease intangibles and included within other assets. Approximately \$15.2 million of net assets acquired were allocated to lease liabilities and included in other liabilities.

On March 31, 2017, we acquired the fee interest in Riverpoint Center, a 211,000 square foot shopping center in the Lincoln Park neighborhood of Chicago, Illinois for \$107.0 million. Approximately \$1.0 million and \$12.3 million of net assets acquired were allocated to other assets for "above market leases," and other liabilities for "below market leases," respectively.

We leased three parcels of land at our Assembly Row property to two ground lessees. Both lessees exercised purchase options under the related ground leases. The sale transaction related to the purchase option on one of our ground leases was completed on April 4, 2017 for a sales price of \$36.0 million. On June 28, 2017, the sale transactions related to the purchase options on our other two ground lease parcels were completed for a total sales price of \$17.3 million. The net gain recognized in

connection with these transactions was approximately \$15.4 million. At December 31, 2016, the total cost basis of the related land was \$33.9 million and is included in "assets held for sale" on our consolidated balance sheet.

On May 19, 2017, we acquired the fee interest in a 71,000 square foot, mixed-use property located in Berkeley, California based on a gross value of \$23.9 million. The acquisition was completed through a newly formed entity for which we own a 90% controlling interest. Approximately \$0.8 million and \$0.3 million of net assets acquired were allocated to other assets for "above market leases," and other liabilities for "below market leases," respectively. Additionally, approximately \$2.4 million was allocated to noncontrolling interests.

On August 2, 2017, we acquired an approximately 90% interest in a joint venture that owns six shopping centers in Los Angeles County, California based on a gross value of \$357 million, including the assumption of \$79.4 million of mortgage debt. Approximately \$7.8 million of assets acquired were allocated to lease intangibles and included within other assets. Approximately \$36.2 million of net assets acquired were allocated to lease liabilities and included in other liabilities. Additionally, approximately \$30.6 million was allocated to noncontrolling interests. That joint venture also acquired a 24.5% interest in La Alameda, a shopping center in Walnut Park, California for \$19.8 million. The property has \$41.0 million of mortgage debt, of which the joint venture's share is approximately \$10 million. Additional information on the properties is listed below:

Property	City/State	GLA (in square feet)
Azalea	South Gate, CA	222,000
Bell Gardens	Bell Gardens, CA	330,000
La Alameda	Walnut Park, CA	245,000
Olivo at Mission Hills (1)	Mission Hills, CA	155,000
Plaza Del Sol	South El Monte, CA	48,000
Plaza Pacoima	Pacoima, CA	204,000
Sylmar Towne Center	Sylmar, CA	148,000
		<u>1,352,000</u>

(1) Property is currently being redeveloped. GLA reflects approximate square footage once the property is open and operating.

On August 25, 2017, we sold our property located at 150 Post Street in San Francisco, California for a sales price of \$69.3 million, resulting in a gain of \$45.2 million.

On September 25, 2017, we sold our North Lake Commons property in Lake Zurich, Illinois for a sales price of \$15.6 million, resulting in a gain of \$4.9 million.

On December 28, 2017, we sold a parcel of land at our Bethesda Row property in Bethesda, Maryland for a sales price of \$8.5 million, resulting in a gain of \$6.5 million.

For the year ended December 31, 2017, we recognized a \$5.4 million gain, net of \$1.4 million of income taxes, related to the sale of condominiums at our Assembly Row property based on the percentage-of-completion method. In connection with recording the gain, we recognized a receivable of \$67.1 million as of December 31, 2017. The closing of the Assembly Row condominium sales is expected to commence in 2018. As of December 31, 2017, no gain has been recognized for contracted condominium sales at Pike & Rose, as not all of the criteria necessary for profit recognition have been met.

2017 Significant Debt and Equity Transactions

On June 5, 2017 we refinanced the \$175.0 million mortgage loan on Plaza El Segundo at a face amount of \$125.0 million and repaid the remaining \$50.0 million at par. The new mortgage loan bears interest at 3.83% and matures on June 5, 2027.

On June 23, 2017, we issued \$400.0 million aggregate principal amount of fixed rate senior unsecured notes in two separate series. We issued \$300.0 million of 3.25% notes that mature on July 15, 2027, which were offered at 99.083% of the principal amount, with a yield to maturity of 3.358%. Additionally, we issued \$100.0 million of 4.50% notes due December 1, 2044. The 4.50% notes were offered at 105.760% of the principal amount, with a yield to maturity of 4.143%, and have the same terms and are of the same series as the senior notes first issued on November 14, 2014. Our net proceeds from the June note offering after net issuance premium, underwriting fees and other costs was approximately \$399.5 million.

In connection with the acquisition of six shopping centers in Los Angeles County, California on August 2, 2017 (as further discussed in Note 3), we assumed mortgage loans with a face amount of \$79.4 million and a fair value of \$80.1 million. The mortgage loans are secured by the individual properties with the following contractual terms:

	<u>Principal</u> (in millions)	<u>Stated Interest Rate</u>	<u>Maturity Date</u>
Sylmar Towne Center	\$ 17.5	5.39%	June 6, 2021
Plaza Del Sol	8.6	5.23%	December 1, 2021
Azalea	40.0	3.73%	November 1, 2025
Bell Gardens	13.3	4.06%	August 1, 2026

On August 31, 2017, we refinanced the \$41.8 million mortgage loan on The Grove at Shrewsbury (East) at a face amount of \$43.6 million. The new mortgage loan bears interest at 3.77% and matures on September 1, 2027.

On September 29, 2017, we issued 6,000,000 Depository Shares, each representing 1/1000th of a 5.0% Series C Cumulative Redeemable Preferred Share, par value \$0.01 per share ("Series C Preferred Shares"), at the liquidation preference of \$25.00 per depository share (or \$25,000 per Series C Preferred share) in an underwritten public offering. The Series C Preferred Shares accrue dividends at a rate of 5.0% of the \$25,000 liquidation preference per year and are redeemable at our option on or after September 29, 2022. Additionally, they are not convertible and holders of these shares generally have no voting rights, unless we fail to pay dividends for six or more quarters. The net proceeds after underwriting fees and other costs were approximately \$145.0 million.

On December 21, 2017, we issued \$175.0 million aggregate principal amount of 3.25% senior unsecured notes due July 15, 2027. The notes have the same terms and are of the same series as the \$300.0 million senior notes issued on June 23, 2017. The notes were offered at 99.404% of the principal amount, with a yield to maturity of 3.323%. Our net proceeds from the December note offering after net issuance premium, underwriting fees and other costs were approximately \$172.5 million. The proceeds were used on December 31, 2017 to repay our \$150.0 million 5.90% notes prior to the original maturity date of April 1, 2020. The redemption price of \$164.1 million included a make-whole premium of \$11.9 million and accrued but unpaid interest of \$2.2 million. The make-whole premium is included in "early extinguishment of debt" in 2017.

On November 4, 2016, we replaced our existing at-the-market ("ATM") equity program with a new ATM equity program in which we may from time to time offer and sell common shares having an aggregate offering price of up to \$400.0 million. We intend to use the net proceeds to fund potential acquisition opportunities, fund our development and redevelopment pipeline, repay amounts outstanding under our revolving credit facility and/or for general corporate purposes. For the three months ended December 31, 2017, we issued 501,120 common shares at a weighted average price per share of \$132.22 for net cash proceeds of \$65.6 million and paid \$0.7 million in commissions and less than \$0.1 million in additional offering expenses related to the sales of these common shares. For the year ended December 31, 2017, we issued 826,517 common shares at a weighted average price per share of \$132.56 for net cash proceeds of \$108.3 million and paid \$1.1 million in commissions and \$0.2 million in additional offering expenses related to the sales of these common shares. As of December 31, 2017, we had the capacity to issue up to \$261.3 million in common shares under our ATM equity program.

Outlook

We seek growth in earnings, funds from operations, and cash flows primarily through a combination of the following:

- growth in our same-center portfolio,
- growth in our portfolio from property development and redevelopments, and
- expansion of our portfolio through property acquisitions.

Our same-center growth is primarily driven by increases in rental rates on new leases and lease renewals, changes in portfolio occupancy, and the redevelopment of those assets. Over the long-term, the infill nature and strong demographics of our properties provide a strategic advantage allowing us to maintain relatively high occupancy and generally increase rental rates. We continue to see strong levels of interest from prospective tenants for our retail spaces; however, the time it takes to complete new lease deals is longer, as tenants have become more selective and more deliberate in their decision-making process. We have also experienced extended periods of time for some government agencies to process permits and inspections further delaying rent commencement on newly leased spaces. Additionally, we have seen an overall decrease in the number of tenants available to fill anchor spaces, and have seen an uptick in the number of retail tenants closing early and/or filing for bankruptcy. We believe the locations and nature of our centers and diverse tenant base partially mitigates any potential negative changes in the economic environment. However, any significant reduction in our tenants' abilities to pay base rent, percentage rent or other charges, will adversely affect our financial condition and results of operations. We seek to maintain a mix of strong national, regional, and local retailers. At December 31, 2017, no single tenant accounted for more than 2.9% of annualized base rent.

Our properties are located primarily in densely populated and/or affluent areas with high barriers to entry which allow us to take advantage of redevelopment opportunities that enhance our operating performance through renovation, expansion,

reconfiguration, and/or retenting. We evaluate our properties on an ongoing basis to identify these types of opportunities. We currently have redevelopment projects underway with a projected cost of approximately \$155 million that we expect to stabilize in the next several years.

We continue our ongoing redevelopment efforts at Santana Row and are under construction on an eight story 284,000 square foot office building which will include an additional 29,000 square feet of retail space and 1,300 parking spaces. The building is expected to cost between \$205 and \$215 million and to be delivered in 2019. After current phases, we have approximately 4 acres remaining for further redevelopment and entitlements in place for an additional 395 residential units and 321,000 square feet of commercial space. Additionally, we control 12 acres of land adjacent to Santana Row.

We continue to invest in our long-term multi-phased mixed-use development projects at Assembly Row in Somerville, Massachusetts and Pike & Rose in North Bethesda, Maryland which we expect to be involved in over the coming years.

Construction of Phase II of Assembly Row which will include 161,000 square feet of retail space, 447 residential units, and a 158 room boutique hotel (which will be owned and operated by a joint venture in which we are a partner) is underway. Total expected costs range from \$280 million to \$295 million and remaining delivery is expected in 2018. Approximately 49,000 square feet of retail space in Phase II has opened in 2017, and in September, the first tenants moved into the new residential building. Phase II will also include 122 for-sale condominium units with an expected total cost of \$74 million to \$79 million. Additionally, as part of the second phase, we entered into a ground lease agreement with Partners HealthCare to bring 741,500 square feet of office space to Assembly Row. The ground lease agreement included a purchase option, which was exercised and the related sale closed on April 4, 2017.

Construction of Phase II of Pike & Rose is also underway. Phase II will include approximately 216,000 square feet of retail space, 272 residential units, and a 177 room boutique hotel. Approximately 151,000 square feet of retail space in Phase II has opened in 2017, and in August, the first tenants moved into the new residential building. Total expected costs range from \$200 million to \$207 million and remaining delivery is expected in 2018. The hotel will be owned and operated by a joint venture in which we are a partner. Phase II will also include 99 for-sale condominium units with an expected cost of \$53 million to \$58 million.

We invested \$273 million in Assembly Row and Pike & Rose in 2017 and expect to invest between \$75 million and \$100 million in Assembly Row and Pike & Rose in 2018.

The development of future phases of Assembly Row, Pike & Rose and Santana Row will be pursued opportunistically based on, among other things, market conditions, tenant demand, and our evaluation of whether those phases will generate an appropriate financial return.

We continue to review acquisition opportunities in our primary markets that complement our portfolio and provide long-term growth opportunities. Initially, some of our acquisitions do not contribute significantly to earnings growth; however, we believe they provide long-term re-leasing growth, redevelopment opportunities, and other strategic opportunities. Any growth from acquisitions is contingent on our ability to find properties that meet our qualitative standards at prices that meet our financial hurdles. Changes in interest rates may affect our success in achieving earnings growth through acquisitions by affecting both the price that must be paid to acquire a property, as well as our ability to economically finance the property acquisition. Generally, our acquisitions are initially financed by available cash and/or borrowings under our revolving credit facility which may be repaid later with funds raised through the issuance of new equity or new long-term debt. We may also finance our acquisitions through the issuance of common shares, preferred shares, or downREIT units as well as through assumed mortgages.

At December 31, 2017, the leasable square feet in our properties was 95.3% leased and 93.9% occupied. The leased rate is higher than the occupied rate due to leased spaces that are being redeveloped or improved or that are awaiting permits and, therefore, are not yet ready to be occupied. Our occupancy and leased rates are subject to variability over time due to factors including acquisitions, the timing of the start and stabilization of our redevelopment projects, lease expirations and tenant closings and bankruptcies.

Same-Center

Throughout this section, we have provided certain information on a “same-center” basis. Information provided on a same-center basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared. For the year ended December 31, 2017 and the comparison of 2017 and 2016, all or a portion of 78 properties were considered same-center and 15 properties were considered redevelopment or expansion. For the year ended December 31, 2017, one property was moved from acquisition to same-center, two properties were removed from same-center as they were sold during 2017, and four properties or portions of properties were moved from redevelopment to same-center, compared to the designations as of December 31, 2016. For the year ended December 31, 2016 and the comparison of 2016 and 2015, all or a portion of 76 properties were considered same-center and 17 properties were considered redevelopment or expansion. For the year ended December 31, 2016, three properties or portions of properties were moved from same-center to redevelopment and one property was moved from redevelopment to same-center, compared to the designations as of December 31, 2015. While there is judgment surrounding changes in designations, we typically move redevelopment properties to same-center once they have stabilized, which is typically considered 95% occupancy or when the growth expected from the redevelopment has been included in the comparable periods. We typically remove properties from same center when the redevelopment has or is expected to have a significant impact to property operating income within the calendar year. Acquisitions are moved to same-center once we have owned the property for the entirety of comparable periods and the property is not under significant redevelopment or expansion.

YEAR ENDED DECEMBER 31, 2017 COMPARED TO YEAR ENDED DECEMBER 31, 2016

	2017	2016	Change	
			Dollars	%
			(Dollar amounts in thousands)	
Rental income	\$ 841,461	\$ 786,583	\$ 54,878	7.0 %
Other property income	12,825	11,015	1,810	16.4 %
Mortgage interest income	3,062	3,993	(931)	(23.3)%
Total property revenue	<u>857,348</u>	<u>801,591</u>	<u>55,757</u>	7.0 %
Rental expenses	164,890	158,326	6,564	4.1 %
Real estate taxes	107,839	95,286	12,553	13.2 %
Total property expenses	<u>272,729</u>	<u>253,612</u>	<u>19,117</u>	7.5 %
Property operating income (1)	584,619	547,979	36,640	6.7 %
General and administrative expense	(36,281)	(33,399)	(2,882)	8.6 %
Depreciation and amortization	(216,050)	(193,585)	(22,465)	11.6 %
Operating income	<u>332,288</u>	<u>320,995</u>	<u>11,293</u>	3.5 %
Other interest income	475	374	101	27.0 %
(Loss) income from real estate partnerships	(417)	50	(467)	(934.0)%
Interest expense	(100,125)	(94,994)	(5,131)	5.4 %
Early extinguishment of debt	(12,273)	—	(12,273)	100.0 %
Total other, net	<u>(112,340)</u>	<u>(94,570)</u>	<u>(17,770)</u>	18.8 %
Income from continuing operations	219,948	226,425	(6,477)	(2.9)%
Gain on sale of real estate and change in control of interests, net	77,922	32,458	45,464	140.1 %
Net income	<u>297,870</u>	<u>258,883</u>	<u>38,987</u>	15.1 %
Net income attributable to noncontrolling interests	(7,956)	(8,973)	1,017	(11.3)%
Net income attributable to the Trust	<u>\$ 289,914</u>	<u>\$ 249,910</u>	<u>\$ 40,004</u>	16.0 %

(1) Property operating income is a non-GAAP financial measure. See Item 6. Selected Financial Data for further discussion.

Property Revenues

Total property revenue increased \$55.8 million, or 7.0%, to \$857.3 million in 2017 compared to \$801.6 million in 2016. The percentage occupied at our shopping centers was 93.9% at December 31, 2017 compared to 93.3% at December 31, 2016. Changes in the components of property revenue are discussed below.

Rental Income

Rental income consists primarily of minimum rent, cost reimbursements from tenants and percentage rent. Rental income increased \$54.9 million, or 7.0%, to \$841.5 million in 2017 compared to \$786.6 million in 2016 due primarily to the following:

- an increase of \$22.0 million from acquisitions, primarily related to the six shopping centers acquired in Los Angeles County, California, Riverpoint Center, and Hastings Ranch Plaza,
- an increase of \$16.6 million at redevelopment properties due to the opening of our new office building at Santana Row in late 2016, the lease-up of three of our retail redevelopments, and the lease-up of the new residential building at Congressional Plaza, partially offset by lower occupancy at two of our retail properties in Florida in the beginning stages of redevelopment,
- an increase of \$8.0 million at same-center properties due primarily to higher rental rates of approximately \$6.0 million, higher recoveries of \$3.4 million primarily the result of higher real estate tax assessments, partially offset by lower average occupancy of approximately \$1.2 million,
- an increase of \$6.1 million from Assembly Row and Pike & Rose due primarily to the lease-up of residential units and the opening of the second phase of retail during the second half of 2017, and
- an increase of \$3.2 million from the acquisition of six previously unconsolidated Clarion joint venture properties in January 2016,

partially offset by

- a decrease of \$0.9 million from the sale of our 150 Post Street and North Lake Commons properties in August and September 2017, respectively.

Other Property Income

Other property income increased \$1.8 million, or 16.4%, to \$12.8 million in 2017 compared to \$11.0 million in 2016. Included in other property income are items, which, although recurring, inherently tend to fluctuate more than rental income from period to period, such as lease termination fees. This increase is primarily related to higher lease termination fees.

Mortgage Interest Income

Mortgage interest income decreased \$0.9 million, or 23.3%, to \$3.1 million in 2017 compared to \$4.0 million in 2016. This decrease is primarily related to a mortgage note receivable that was repaid in 2016.

Property Expenses

Total property expenses increased \$19.1 million, or 7.5%, to \$272.7 million in 2017 compared to \$253.6 million in 2016. Changes in the components of property expenses are discussed below.

Rental Expenses

Rental expenses increased \$6.6 million, or 4.1%, to \$164.9 million in 2017 compared to \$158.3 million in 2016. This increase is primarily due to the following:

- an increase of \$4.7 million from acquisitions, primarily related to six shopping centers in Los Angeles County, California, Hastings Ranch Plaza, and Riverpoint Center, and
- an increase of \$2.1 million from Assembly Row and Pike & Rose due primarily to the opening of Phase II residential units during the second half of 2017.

As a result of the changes in rental income and rental expenses as discussed above, rental expenses as a percentage of rental income plus other property income decreased to 19.3% for the year ended December 31, 2017 from 19.9% for the year ended December 31, 2016.

Real Estate Taxes

Real estate tax expense increased \$12.6 million, or 13.2% to \$107.8 million in 2017 compared to \$95.3 million in 2016 due primarily to the following:

- an increase of \$4.4 million at same-center properties primarily due to higher assessments,
- an increase of \$4.2 million from acquisitions, primarily related to six shopping centers in Los Angeles County, California, Riverpoint Center, and Hastings Ranch Plaza,
- an increase of \$3.0 million from redevelopment properties, primarily related to our new office building at Santana Row and other reassessments on our redevelopments, and
- an increase of \$0.9 million related to Assembly Row and Pike & Rose.

Property Operating Income

Property operating income increased \$36.6 million, or 6.7%, to \$584.6 million in 2017 compared to \$548.0 million in 2016. This increase is primarily due to growth in earnings at redevelopment and same-center properties, 2017 acquisitions, Assembly Row and Pike & Rose (primarily the lease-up of residential units at Pike & Rose, the opening of the second phase of retail at Pike & Rose, and higher lease termination fees), and the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016.

Other Operating Expenses

General and Administrative Expense

General and administrative expense increased \$2.9 million, or 8.6%, to \$36.3 million in 2017 from \$33.4 million in 2016. This increase is primarily due to higher personnel related costs.

Depreciation and Amortization

Depreciation and amortization expense increased \$22.5 million, or 11.6%, to \$216.1 million in 2017 from \$193.6 million in 2016. This increase is primarily due to 2017 acquisitions, redevelopment properties (largely the new office building at Santana Row), Assembly Row and Pike & Rose, and same-center properties.

Operating Income

Operating income increased \$11.3 million, or 3.5%, to \$332.3 million in 2017 compared to \$321.0 million in 2016. This increase is primarily due to growth in earnings at redevelopment and same-center properties, our 2017 acquisitions, Assembly Row and Pike & Rose, and the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016, partially offset by higher personnel related costs.

Other

Interest Expense

Interest expense increased \$5.1 million, or 5.4%, to \$100.1 million in 2017 compared to \$95.0 million in 2016. This increase is due primarily to the following:

- an increase of \$16.1 million due to higher borrowings primarily attributable to the \$300 million 3.25% senior notes and the \$100 million reopening of the 4.5% senior notes both issued in June 2017, the 3.625% senior notes issued in July 2016, and higher weighted average borrowings on our revolving credit facility, partially offset by
- an increase of \$7.5 million in capitalized interest, and
- a decrease of \$3.5 million due to a lower overall weighted average borrowing rate.

Gross interest costs were \$125.7 million and \$113.0 million in 2017 and 2016, respectively. Capitalized interest was \$25.6 million and \$18.0 million in 2017 and 2016, respectively.

Early Extinguishment of Debt

The \$12.3 million early extinguishment of debt charge in 2017 relates to the make-whole premium paid as part of the early redemption of our 5.90% senior notes on December 31, 2017 and the related write-off of the unamortized discount and debt fees.

Gain on Sale of Real Estate and Change in Control of Interests, Net

The \$77.9 million gain on sale of real estate and change in control of interests, net for the year ended December 31, 2017 is primarily due to the following:

- \$45.2 million gain related to the sale of our 150 Post Street property in August 2017,
- \$15.4 million gain related to the sale of three ground lease parcels at our Assembly Row property in Somerville, Massachusetts,
- \$6.5 million gain related to the sale of a parcel of land at our Bethesda Row property in December 2017,
- \$5.4 million net percentage-of-completion gain, related to residential condominium units under binding contract at our Assembly Row property, and
- \$4.9 million gain related to the sale of our North Lake Commons property in September 2017.

The \$32.5 million gain on sale of real estate and change in control of interests for the year ended December 31, 2016 is primarily due to the following:

- \$25.7 million gain related to our obtaining control of six properties when we acquired Clarion's 70% interest in the partnership that owned those properties. The properties were previously accounted for under the equity method of accounting. We consolidated these assets effective January 13, 2016, and consequently recognized a gain on obtaining the controlling interest,
- \$4.9 million gain related to the reversal of the unused portion of the warranty reserve for condominium units at Santana Row, as the statutorily mandated latent construction defect period ended in third quarter 2016, and
- \$1.8 million gain related to the sale of a building in Coconut Grove, Florida. Our share of the gain, net of noncontrolling interests, was \$0.5 million.

YEAR ENDED DECEMBER 31, 2016 COMPARED TO YEAR ENDED DECEMBER 31, 2015

	2016	2015	Change	
			Dollars	%
			(Dollar amounts in thousands)	
Rental income.....	\$ 786,583	\$ 727,812	\$ 58,771	8.1 %
Other property income	11,015	11,810	(795)	(6.7)%
Mortgage interest income.....	3,993	4,390	(397)	(9.0)%
Total property revenue	<u>801,591</u>	<u>744,012</u>	<u>57,579</u>	7.7 %
Rental expenses	158,326	147,593	10,733	7.3 %
Real estate taxes	95,286	85,824	9,462	11.0 %
Total property expenses.....	<u>253,612</u>	<u>233,417</u>	<u>20,195</u>	8.7 %
Property operating income (1).....	547,979	510,595	37,384	7.3 %
General and administrative expenses	(33,399)	(35,645)	2,246	(6.3)%
Depreciation and amortization	(193,585)	(174,796)	(18,789)	10.7 %
Operating income	<u>320,995</u>	<u>300,154</u>	<u>20,841</u>	6.9 %
Other interest income	374	149	225	151.0 %
Income from real estate partnerships	50	1,416	(1,366)	(96.5)%
Interest expense	(94,994)	(92,553)	(2,441)	2.6 %
Early extinguishment of debt	—	(19,072)	19,072	(100.0)%
Total other, net.....	<u>(94,570)</u>	<u>(110,060)</u>	<u>15,490</u>	(14.1)%
Income from continuing operations	226,425	190,094	36,331	19.1 %
Gain on sale of real estate	32,458	28,330	4,128	14.6 %
Net income	<u>258,883</u>	<u>218,424</u>	<u>40,459</u>	18.5 %
Net income attributable to noncontrolling interests	(8,973)	(8,205)	(768)	9.4 %
Net income attributable to the Trust.....	<u>\$ 249,910</u>	<u>\$ 210,219</u>	<u>\$ 39,691</u>	18.9 %

(1) Property operating income is a non-GAAP financial measure. See Item 6. Selected Financial Data for further discussion.

Property Revenues

Total property revenue increased \$57.6 million, or 7.7%, to \$801.6 million in 2016 compared to \$744.0 million in 2015. The percentage occupied at our shopping centers was 93.3% at December 31, 2016 compared to 93.5% at December 31, 2015. Changes in the components of property revenue are discussed below.

Rental Income

Rental income consists primarily of minimum rent, cost reimbursements from tenants and percentage rent. Rental income increased \$58.8 million, or 8.1%, to \$786.6 million in 2016 compared to \$727.8 million in 2015 due primarily to the following:

- an increase of \$16.9 million attributable to properties acquired in 2015 and 2016,
- an increase of \$15.3 million from the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016,
- an increase of \$11.7 million from Assembly Row and Pike & Rose as portions of both projects opened in 2015 and early 2016,
- an increase of \$10.6 million at redevelopment properties due primarily to the lease-up of The Point at Plaza El Segundo, as well as six of our other retail redevelopments, and the opening of the new office building at Santana Row, partially offset by lower occupancy as we start redeveloping centers, and
- an increase of \$9.5 million at same-center properties due primarily to higher rental rates of approximately \$12.8 million, higher recoveries of \$1.8 million primarily the net result of higher real estate tax expense offset by lower snow removal expense, partially offset by lower average occupancy of approximately \$4.7 million,

partially offset by,

- a decrease of \$4.8 million due to the sale of our Houston Street and Courtyard Shops properties in April 2015 and November 2015, respectively.

Other Property Income

Other property income decreased \$0.8 million, or 6.7%, to \$11.0 million in 2016 compared to \$11.8 million in 2015. The decrease is primarily due to a decrease in fee income as we no longer earn fees on the former Clarion joint venture properties.

Property Expenses

Total property expenses increased \$20.2 million, or 8.7%, to \$253.6 million in 2016 compared to \$233.4 million in 2015. Changes in the components of property expenses are discussed below.

Rental Expenses

Rental expenses increased \$10.7 million, or 7.3%, to \$158.3 million in 2016 compared to \$147.6 million in 2015. This increase is primarily due to the following:

- an increase of \$6.1 million related to properties acquired in 2015 and 2016,
- an increase of \$3.2 million from the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016,
- an increase of \$2.0 million related to Assembly Row and Pike & Rose, as portions of both projects opened in 2015 and early 2016,
- an increase of \$2.0 million at redevelopment properties,

partially offset by

- a decrease of \$1.9 million in repairs and maintenance expenses at same-center properties primarily due to lower snow removal costs, and
- a decrease of \$1.1 million due to the sale of our Houston Street and Courtyard Shops properties in April 2015 and November 2015, respectively.

As a result of the changes in rental income and rental expenses as discussed above, rental expenses as a percentage of rental income plus other property income increased to 19.9% for the year ended December 31, 2016 from 20.0% for the year ended December 31, 2015.

Real Estate Taxes

Real estate tax expense increased \$9.5 million, or 11.0% to \$95.3 million in 2016 compared to \$85.8 million in 2015 due primarily to the following:

- an increase of \$4.2 million at same-center properties due to higher assessments,
- an increase of \$2.2 million from properties acquired in 2015 and 2016,
- an increase of \$1.9 million due to the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016,
- an increase of \$1.1 million from redevelopment properties, and
- an increase of \$0.8 million related to Assembly Row and Pike & Rose,

partially offset by

- a decrease of \$0.8 million due to the sale of our Houston Street and Courtyard Shops properties in April 2015 and November 2015, respectively.

Property Operating Income

Property operating income increased \$37.4 million, or 7.3%, to \$548.0 million in 2016 compared to \$510.6 million in 2015. This increase is primarily due to growth in earnings at same-center and redevelopment properties, the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016, portions of Assembly Row and Pike & Rose opening in 2015 and early 2016, and properties acquired in 2015, partially offset by the sale of our Houston Street and Courtyard Shops properties in April 2015 and November 2015, respectively.

Other Operating Expense

General and Administrative Expense

General and administrative expense decreased \$2.2 million, or 6.3%, to \$33.4 million in 2016 from \$35.6 million in 2015. This increase is primarily due to lower transaction costs, partially offset by higher personnel related costs.

Depreciation and Amortization

Depreciation and amortization expense increased \$18.8 million, or 10.7%, to \$193.6 million in 2016 from \$174.8 million in 2015. This increase is due primarily to the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016, Assembly Row and Pike & Rose, depreciation on redevelopment related assets, and properties acquired in 2015.

Operating Income

Operating income increased \$20.8 million, or 6.9%, to \$321.0 million in 2016 compared to \$300.2 million in 2015. This increase is primarily due to properties acquired in 2015, portions of Assembly Row and Pike & Rose opening in 2015 and early 2016, growth in earnings at redevelopment and same-center properties, and the acquisition of the six previously unconsolidated Clarion joint venture properties in January 2016, partially offset by the sale of our Houston Street and Courtyard Shops properties in April 2015 and November 2015, respectively.

Other

Interest Expense

Interest expense increased \$2.4 million, or 2.6%, to \$95.0 million in 2016 compared to \$92.6 million in 2015. This increase is due primarily to an increase of \$8.6 million due to higher borrowings, partially offset by a decrease of \$6.2 million due to a lower overall weighted average borrowing rate.

Gross interest costs were \$113.0 million and \$110.7 million in 2016 and 2015, respectively. Capitalized interest was \$18.0 million and \$18.1 million in 2016 and 2015, respectively.

Early Extinguishment of Debt

The \$19.1 million early extinguishment of debt in 2015 relates to the make-whole premium paid as part of the early redemption of our 6.20% senior notes in the second quarter of 2015, partially offset by the related net write-off of unamortized premium and debt fees.

Gain on sale of Real Estate

The \$32.5 million gain on sale of real estate and change in control of interests is primarily the result of our obtaining control of six properties when we acquired Clarion's 70% interest in the partnership that owned those properties (see discussion in Note 3 to the consolidated financial statements). The properties were previously accounted for under the equity method of accounting. We consolidated these assets effective January 13, 2016, and consequently recognized a gain of \$25.7 million upon obtaining the controlling interest. 2016 also included a \$1.8 million gain related to the May 2016 sale of a building in Coconut Grove, Florida by an unconsolidated joint venture (our share of the gain, net of noncontrolling interests, was \$0.5 million) and a \$4.9 million gain due to the reversal of the warranty reserve for condominium units at Santana Row, as the statutorily mandated latent construction defect period ended in third quarter 2016 and no further claims were filed.

The \$28.3 million gain on sale of real estate for 2015 is due to the sale of our Houston Street property in April 2015 and the sale of our Courtyard Shops property in November 2015.

Liquidity and Capital Resources

Due to the nature of our business and strategy, we typically generate significant amounts of cash from operations. The cash generated from operations is primarily paid to our common and preferred shareholders in the form of dividends. As a REIT, we must generally make annual distributions to shareholders of at least 90% of our taxable income.

Our short-term liquidity requirements consist primarily of normal recurring operating expenses, obligations under our capital and operating leases, regular debt service requirements (including debt service relating to additional or replacement debt, as well as scheduled debt maturities), recurring expenditures, non-recurring expenditures (such as tenant improvements and redevelopments) and dividends to common and preferred shareholders. Our long-term capital requirements consist primarily of maturities under our long-term debt agreements, development and redevelopment costs and potential acquisitions.

We intend to operate with and maintain a conservative capital structure that will allow us to maintain strong debt service coverage and fixed-charge coverage ratios as part of our commitment to investment-grade debt ratings. In the short and long term, we may seek to obtain funds through the issuance of additional equity, unsecured and/or secured debt financings, joint venture relationships relating to existing properties or new acquisitions, and property dispositions that are consistent with this conservative structure.

At December 31, 2017, we had cash and cash equivalents of \$15.2 million and \$41.0 million outstanding on our \$800.0 million unsecured revolving credit facility which matures on April 20, 2020, subject to two six-month extensions at our option. In addition, we have an option (subject to bank approval) to increase the credit facility through an accordion feature to \$1.5 billion. Our \$275.0 million unsecured term loan that matures on November 21, 2018, subject to a one-year extension at our option, also has an option (subject to bank approval) to increase the term loan through an accordion feature to \$350.0 million. As of December 31, 2017, we had the capacity to issue up to \$261.3 million in common shares under our ATM equity program.

For 2017, the maximum amount of borrowings outstanding under our revolving credit facility was \$344.0 million, the weighted average amount of borrowings outstanding was \$147.5 million and the weighted average interest rate, before amortization of debt fees, was 1.9%. During 2017, we raised \$716.9 million of net proceeds through three separate public offerings for a total of \$575.0 million of senior unsecured notes with a weighted average coupon of 3.47% and term of 13 years and \$150.0 million of 5.0% preferred shares in addition to \$108.3 million raised under our ATM equity program. During 2018, we have only \$10.5 million of debt maturing, in addition to our unsecured term loan mentioned above. We currently believe that cash flows from operations, cash on hand, our ATM equity program, our revolving credit facility and our general ability to access the capital markets will be sufficient to finance our operations and fund our debt service requirements and capital expenditures.

Our overall capital requirements during 2018 will depend upon acquisition opportunities, the level of improvements and redevelopments on existing properties and the timing and cost of development of Assembly Row, Pike & Rose and future phases of Santana Row. While the amount of future expenditures will depend on numerous factors, we expect to see a reduced level of capital investments in our properties under development and redevelopment compared to 2017, which is the result of completing construction on Phase II at both Assembly Row and Pike & Rose in 2018. With respect to other capital investments related to our existing properties, we expect to incur levels consistent with prior years. Our capital investments will be funded on a short-term basis with cash flow from operations, cash on hand and/or our revolving credit facility, and on a long-term basis, with long-term debt or equity including shares issued under our ATM equity program. If necessary, we may access the debt or equity capital markets to finance significant acquisitions. Given our past ability to access the capital markets, we expect debt or equity to be available to us. Although there is no intent at this time, if market conditions deteriorate, we may also delay the timing of certain development and redevelopment projects as well as limit future acquisitions, reduce our operating expenditures, or re-evaluate our dividend policy.

In addition to conditions in the capital markets which could affect our ability to access those markets, the following factors could affect our ability to meet our liquidity requirements:

- restrictions in our debt instruments or preferred shares may limit us from incurring debt or issuing equity at all, or on acceptable terms under then-prevailing market conditions; and
- we may be unable to service additional or replacement debt due to increases in interest rates or a decline in our operating performance.

Summary of Cash Flows

	Year Ended December 31,	
	2017	2016
	(In thousands)	
Cash provided by operating activities.....	\$ 459,177	\$ 423,705
Cash used in investing activities.....	(836,802)	(590,221)
Cash provided by financing activities.....	369,445	168,838
(Decrease) increase in cash and cash equivalents.....	(8,180)	2,322
Cash and cash equivalents, beginning of year.....	23,368	21,046
Cash and cash equivalents, end of year.....	<u>\$ 15,188</u>	<u>\$ 23,368</u>

Net cash provided by operating activities increased \$35.5 million to \$459.2 million during 2017 from \$423.7 million during 2016. The increase was primarily attributable to higher net income before certain non-cash items, and the timing of payments related to operating costs.

Net cash used in investing activities increased \$246.6 million to \$836.8 million during 2017 from \$590.2 million during 2016. The increase was primarily attributable to:

- a \$293.7 million increase in acquisitions of real estate, primarily due to the August 2017 acquisition of six shopping centers in Los Angeles County, California,
- a \$80.0 million net increase in capital expenditures and leasing costs as we continue to invest in Pike & Rose, Assembly Row, Santana Row, and other current redevelopments, and
- a \$13.3 million decrease in cash flows from mortgage notes receivable primarily due to the payoff of an \$11.7 million note receivable in September 2016,

partially offset by

- \$136.1 million in net proceeds primarily from the sale of our property at 150 Post Street, three land parcels at Assembly Row, North Lake Commons, and a land parcel at our Bethesda Row property in 2017.

Net cash provided by financing activities increased \$200.6 million to \$369.4 million during 2017 from \$168.8 million during 2016. The increase was primarily attributable to:

- \$572.1 million net proceeds from the June 2017 issuance of \$300.0 million and the December 2017 issuance of \$175.0 million of 3.25% senior unsecured notes that mature on July 15, 2027 and \$100.0 million of 4.50% notes that mature on December 1, 2044, compared to \$241.8 million in net proceeds from the issuance of 3.625% senior notes in July 2016,
- \$145.0 million in net proceeds from the September 29, 2017 issuance of 6,000 Series C Preferred Shares,
- \$41.0 million of borrowings on our revolving credit facility in 2017 as compared to \$56.9 million of repayments in 2016,
- a \$12.8 million increase in contributions from noncontrolling interests primarily due to contributions to fund the \$50.0 million partial repayment of the Plaza El Segundo mortgage loan, and
- an \$8.9 million decrease in distributions to and redemptions of noncontrolling interests primarily due to the 2016 acquisition of the 10% noncontrolling interest of a partnership which owns a project in Southern California,

partially offset by

- a \$210.5 million decrease in net proceeds from the issuance of common shares primarily due to our March 2016 issuance of 1.0 million common shares at \$149.43 per share in an underwritten public offering, and 1.2 million common shares under our ATM equity program at a weighted average price of \$152.92 during 2016, compared to 0.8 million common shares under our ATM equity program at a weighted average price of \$132.56 during 2017,
- the December 2017 redemption of \$150.0 million of senior notes with a make-whole premium of \$11.9 million, and
- a \$15.3 million increase in dividends paid to shareholders due to an increase in the dividend rate and a higher number of shares outstanding.

Contractual Commitments

The following table provides a summary of our fixed, noncancelable obligations as of December 31, 2017:

	Commitments Due by Period				
	Total	Less Than 1 Year	1-3 Years (In thousands)	3-5 Years	After 5 Years
Fixed rate debt (principal and interest)(1)	\$ 4,632,932	\$ 407,626	\$ 305,997	\$ 838,746	\$ 3,080,563
Fixed and variable rate debt - our share of unconsolidated real estate partnerships (principal and interest)	30,825	752	20,610	9,463	—
Capital lease obligations (principal and interest)	171,435	5,800	11,600	11,610	142,425
Variable rate debt (principal only)(2).....	41,000	—	41,000	—	—
Operating leases	211,831	4,583	9,486	9,630	188,132
Real estate commitments	67,500	—	—	—	67,500
Development, redevelopment, and capital improvement obligations	326,631	263,610	63,021	—	—
Contractual operating obligations	58,490	28,013	24,997	5,480	—
Total contractual obligations	<u>\$ 5,540,644</u>	<u>\$ 710,384</u>	<u>\$ 476,711</u>	<u>\$ 874,929</u>	<u>\$ 3,478,620</u>

(1) Fixed rate debt includes our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements.

(2) Variable rate debt includes our revolving credit facility, which currently has \$41.0 million outstanding and bears interest at LIBOR plus 0.825%.

In addition to the amounts set forth in the table above and other liquidity requirements previously discussed, the following potential commitments exist:

(a) Under the terms of the Congressional Plaza partnership agreement, a minority partner has the right to require us and the other minority partner to purchase its 26.63% interest in Congressional Plaza at the interest's then-current fair market value. If the other minority partner defaults in their obligation, we must purchase the full interest. Based on management's current estimate of fair market value as of December 31, 2017, our estimated liability upon exercise of the put option would range from approximately \$81 million to \$85 million.

(b) Under the terms of various other partnership agreements, the partners have the right to exchange their operating partnership units for cash or the same number of our common shares, at our option. As of December 31, 2017, a total of 787,962 operating partnership units are outstanding.

(c) The other member in Montrose Crossing has the right to require us to purchase all of its 10.1% interest in Montrose Crossing at the interest's then-current fair market value. If the other member fails to exercise its put option, we have the right to purchase its interest on or after December 27, 2021 at fair market value. Based on management's current estimate of fair market value as of December 31, 2017, our estimated maximum liability upon exercise of the put option would range from approximately \$12 million to \$13 million.

(d) Two of the members in Plaza El Segundo have the right to require us to purchase their 10.0% and 11.8% ownership interests at the interests' then-current fair market value. If the members fail to exercise their put options, we have the right to purchase each of their interests on or after December 30, 2026 at fair market value. Based on management's current estimate of fair market value as of December 31, 2017, our estimated maximum liability upon exercise of the put option would range from approximately \$26 million to \$29 million.

(e) Effective January 1, 2017, the other member in The Grove at Shrewsbury and Brook 35 has the right to require us to purchase all of its approximately 4.8% interest in The Grove at Shrewsbury and approximately 8.8% interest in Brook 35 at the interests' then-current fair market value. Based on management's current estimate of fair market value as of December 31, 2017, our estimated maximum liability upon exercise of the put option would range from \$9 million to \$10 million.

(f) At December 31, 2017, we had letters of credit outstanding of approximately \$1.3 million.

Off-Balance Sheet Arrangements

Other than the items disclosed in the Contractual Commitments Table, we have no off-balance sheet arrangements as of December 31, 2017 that are reasonably likely to have a current or future material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Debt Financing Arrangements

The following is a summary of our total debt outstanding as of December 31, 2017:

Description of Debt	Original Debt Issued	Principal Balance as of December 31, 2017	Stated Interest Rate as of December 31, 2017	Maturity Date
	(Dollars in thousands)			
Mortgages payable				
<i>Secured fixed rate</i>				
The Grove at Shrewsbury (West).....	Acquired	\$ 10,545	6.38%	March 1, 2018
Rollingwood Apartments.....		24,050	20,820	5.54% May 1, 2019
The Shops at Sunset Place.....	Acquired	66,603	5.62%	September 1, 2020
29th Place.....	Acquired	4,341	5.91%	January 31, 2021
Sylmar Towne Center.....	Acquired	17,362	5.39%	June 6, 2021
Plaza Del Sol.....	Acquired	8,579	5.23%	December 1, 2021
THE AVENUE at White Marsh.....		52,705	52,705	3.35% January 1, 2022
Montrose Crossing.....		80,000	71,054	4.20% January 10, 2022
Azalea.....	Acquired	40,000	3.73%	November 1, 2025
Bell Gardens.....	Acquired	13,184	4.06%	August 1, 2026
Plaza El Segundo.....		125,000	125,000	3.83% June 5, 2027
The Grove at Shrewsbury (East).....		43,600	43,600	3.77% September 1, 2027
Brook 35.....		11,500	11,500	4.65% July 1, 2029
Chelsea.....	Acquired	6,268	5.36%	January 15, 2031
Subtotal.....		491,561		
Net unamortized premium and debt issuance costs.....		(56)		
Total mortgages payable.....		491,505		
Notes payable				
<i>Unsecured fixed rate</i>				
Term Loan (1).....		275,000	275,000	LIBOR + 0.90% November 21, 2018
Various.....		7,239	4,819	11.31% Various through 2028
<i>Unsecured variable rate</i>				
Revolving credit facility (2).....		800,000	41,000	LIBOR + 0.825% April 20, 2020
Subtotal.....		320,819		
Net unamortized debt issuance costs.....		(554)		
Total notes payable.....		320,265		
Senior notes and debentures				
<i>Unsecured fixed rate</i>				
2.55% notes.....		250,000	250,000	2.55% January 15, 2021
3.00% notes.....		250,000	250,000	3.00% August 1, 2022
2.75% notes.....		275,000	275,000	2.75% June 1, 2023
3.95% notes.....		300,000	300,000	3.95% January 15, 2024
7.48% debentures.....		50,000	29,200	7.48% August 15, 2026
3.25% notes.....		475,000	475,000	3.25% July 15, 2027
6.82% medium term notes.....		40,000	40,000	6.82% August 1, 2027
4.50% notes.....		550,000	550,000	4.50% December 1, 2044
3.625% notes.....		250,000	250,000	3.625% August 1, 2046
Subtotal.....		2,419,200		
Net unamortized discount and debt issuance costs.....		(17,760)		
Total senior notes and debentures.....		2,401,440		
Capital lease obligations				
Various.....		71,556		Various Various through 2106
Total debt and capital lease obligations		\$ 3,284,766		

- 1) We entered into two interest rate swap agreements that fix the LIBOR portion of the interest rate on the term loan at 1.72%. The spread on the term loan is 90 basis points resulting in a fixed rate of 2.62%.
- 2) The maximum amount drawn under our revolving credit facility during 2017 was \$344.0 million and the weighted average effective interest rate on borrowings under our revolving credit facility, before amortization of debt fees, was 1.9%.

Our revolving credit facility, term loan and other debt agreements include financial and other covenants that may limit our operating activities in the future. As of December 31, 2017, we were in compliance with all of the financial and other covenants related to our revolving credit facility, term loan, and senior notes. Additionally, as of December 31, 2017, we were in compliance with all of the financial and other covenants that could trigger loan default on our mortgage loans. If we were to breach any of these financial and other covenants and did not cure the breach within an applicable cure period, our lenders could require us to repay the debt immediately and, if the debt is secured, could immediately begin proceedings to take possession of the property securing the loan. Many of our debt arrangements, including our public notes, term loan and our revolving credit facility, are cross-defaulted, which means that the lenders under those debt arrangements can put us in default and require immediate repayment of their debt if we breach and fail to cure a default under certain of our other debt obligations. As a result, any default under our debt covenants could have an adverse effect on our financial condition, our results of operations, our ability to meet our obligations and the market value of our shares. Our organizational documents do not limit the level or amount of debt that we may incur.

The following is a summary of our scheduled principal repayments as of December 31, 2017:

	<u>Unsecured</u>	<u>Secured</u>	<u>Capital Lease</u>	<u>Total</u>
	(In thousands)			
2018	\$ 275,506 (1)	\$ 16,228	\$ 41	\$ 291,775
2019	563	25,820	42	26,425
2020	41,624 (2)	65,539	46	107,209
2021	250,694	30,541	51	281,286
2022	250,771	117,018	56	367,845
Thereafter	1,920,861	236,415	71,320	2,228,596
	<u>\$ 2,740,019</u>	<u>\$ 491,561</u>	<u>\$ 71,556</u>	<u>\$ 3,303,136 (3)</u>

- 1) Our \$275.0 million unsecured term loan matures on November 21, 2018, subject to a one-year extension at our option.
- 2) Our \$800.0 million revolving credit facility matures on April 20, 2020, subject to two six-month extensions at our option. As of December 31, 2017, there was \$41.0 million outstanding under this credit facility.
- 3) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net premium/(discount) and debt issuance costs on mortgage loans, notes payable, and senior notes as of December 31, 2017.

Interest Rate Hedging

We may use derivative instruments to manage exposure to variable interest rate risk. We generally enter into interest rate swaps to manage our exposure to variable interest rate risk and treasury locks to manage the risk of interest rates rising prior to the issuance of debt. We enter into derivative instruments that qualify as cash flow hedges and do not enter into derivative instruments for speculative purposes.

The interest rate swaps associated with our cash flow hedges are recorded at fair value on a recurring basis. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recorded in other comprehensive income (loss) which is included in accumulated other comprehensive income (loss) on our consolidated balance sheet and our consolidated statement of shareholders' equity. Our cash flow hedges become ineffective if critical terms of the hedging instrument and the debt instrument do not perfectly match such as notional amounts, settlement dates, reset dates, calculation period and LIBOR rate. In addition, we evaluate the default risk of the counterparty by monitoring the credit worthiness of the counterparty which includes reviewing debt ratings and financial performance. However, management does not anticipate non-performance by the counterparty. If a cash flow hedge is deemed ineffective, the ineffective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recognized in earnings in the period affected.

As of December 31, 2017, we are party to two interest rate swap agreements that effectively fixed the rate on the term loan at 2.62%. Both swaps were designated and qualified as cash flow hedges and were recorded at fair value. Hedge ineffectiveness has not impacted earnings in 2017, 2016 and 2015, and we do not anticipate it will have a significant effect in the future.

REIT Qualification

We intend to maintain our qualification as a REIT under Section 856(c) of the Code. As a REIT, we generally will not be subject to corporate federal income taxes on income we distribute to our shareholders as long as we satisfy certain technical requirements of the Code, including the requirement to distribute at least 90% of our taxable income to our shareholders.

Funds From Operations

Funds from operations ("FFO") is a supplemental non-GAAP financial measure of real estate companies' operating performance. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with U.S. GAAP, plus real estate related depreciation and amortization and excluding extraordinary items and gains and losses on the sale of real estate, and impairment write-downs of depreciable real estate. We compute FFO in accordance with the NAREIT definition, and we have historically reported our FFO available for common shareholders in addition to our net income and net cash provided by operating activities. It should be noted that FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income);
- should not be considered an alternative to net income as an indication of our performance; and
- is not necessarily indicative of cash flow as a measure of liquidity or ability to fund cash needs, including the payment of dividends.

We consider FFO available for common shareholders a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of the real estate assets diminishes predictably over time, as implied by the historical cost convention of GAAP and the recording of depreciation. We use FFO primarily as one of several means of assessing our operating performance in comparison with other REITs. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

An increase or decrease in FFO available for common shareholders does not necessarily result in an increase or decrease in aggregate distributions because our Board of Trustees is not required to increase distributions on a quarterly basis unless necessary for us to maintain REIT status. However, we must distribute at least 90% of our taxable income to remain qualified as a REIT. Therefore, a significant increase in FFO will generally require an increase in distributions to shareholders although not necessarily on a proportionate basis.

The reconciliation of net income to FFO available for common shareholders is as follows:

	Year Ended December 31,		
	2017	2016	2015
	(In thousands, except per share data)		
Net income	\$ 297,870	\$ 258,883	\$ 218,424
Net income attributable to noncontrolling interests	(7,956)	(8,973)	(8,205)
Gain on sale of real estate and change in control of interests, net	(77,632)	(31,133)	(28,330)
Depreciation and amortization of real estate assets	188,719	169,198	154,232
Amortization of initial direct costs of leases	19,124	16,875	15,026
Funds from operations	420,125	404,850	351,147
Dividends on preferred shares (1)	(1,917)	(541)	(541)
Income attributable to operating partnership units.....	3,143	3,145	3,398
Income attributable to unvested shares	(1,374)	(1,095)	(1,147)
Funds from operations available for common shareholders (2).....	\$ 419,977	\$ 406,359	\$ 352,857
Weighted average number of common shares, diluted (1).....	73,122	71,869	69,920
Funds from operations available for common shareholders, per diluted share (2)	\$ 5.74	\$ 5.65	\$ 5.05

(1) For the year ended December 31, 2017, dividends on our Series 1 preferred stock are not deducted in the calculation of FFO available to common shareholders, as the related shares are dilutive and included in "weighted average common shares, diluted." The weighted average common shares used to compute FFO per diluted common share also includes

operating partnership units that were excluded from the computation of diluted EPS. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted common share but is anti-dilutive for the computation of diluted EPS for the periods presented.

- (2) If the \$12.3 million and the \$19.1 million early extinguishment of debt charge incurred in 2017 and 2015, respectively, was excluded, our FFO available for common shareholders for 2017 and 2015 would have been \$432.2 million and \$371.9 million, respectively, and FFO available for common shareholders, per diluted share would have been \$5.91 and \$5.32, respectively.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our use of financial instruments, such as debt instruments, subjects us to market risk which may affect our future earnings and cash flows, as well as the fair value of our assets. Market risk generally refers to the risk of loss from changes in interest rates and market prices. We manage our market risk by attempting to match anticipated inflow of cash from our operating, investing and financing activities with anticipated outflow of cash to fund debt payments, dividends to common and preferred shareholders, investments, capital expenditures and other cash requirements.

We may enter into certain types of derivative financial instruments to further reduce interest rate risk. We use interest rate protection and swap agreements, for example, to convert some of our variable rate debt to a fixed-rate basis or to hedge anticipated financing transactions. We use derivatives for hedging purposes rather than speculation and do not enter into financial instruments for trading purposes. As of December 31, 2017, we were party to two interest rate swap agreements that effectively fix the rate on the \$275.0 million term loan at 2.62%.

Interest Rate Risk

The following discusses the effect of hypothetical changes in market rates of interest on interest expense for our variable rate debt and on the fair value of our total outstanding debt, including our fixed-rate debt. Interest rate risk amounts were determined by considering the impact of hypothetical interest rates on our debt. Quoted market prices were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial instruments. This analysis does not purport to take into account all of the factors that may affect our debt, such as the effect that a changing interest rate environment could have on the overall level of economic activity or the action that our management might take to reduce our exposure to the change. This analysis assumes no change in our financial structure.

Fixed Interest Rate Debt

The majority of our outstanding debt obligations (maturing at various times through 2046 or, with respect to capital lease obligations through 2106) have fixed interest rates which limit the risk of fluctuating interest rates. However, interest rate fluctuations may affect the fair value of our fixed rate debt instruments. At December 31, 2017, we had \$3.2 billion of fixed-rate debt outstanding, including our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements; we also had capital lease obligations of \$71.6 million. If market interest rates used to calculate the fair value on our fixed-rate debt instruments at December 31, 2017 had been 1.0% higher, the fair value of those debt instruments on that date would have decreased by approximately \$239.4 million. If market interest rates used to calculate the fair value on our fixed-rate debt instruments at December 31, 2017 had been 1.0% lower, the fair value of those debt instruments on that date would have increased by approximately \$276.4 million.

Variable Interest Rate Debt

Generally, we believe that our primary interest rate risk is due to fluctuations in interest rates on our variable rate debt. At December 31, 2017, we had \$41.0 million of variable rate debt outstanding. Based upon this amount of variable rate debt and the specific terms, if market interest rates increased 1.0%, our annual interest expense would increase by approximately \$0.4 million with a corresponding decrease in our net income and cash flows for the year. Conversely, if market rates decreased 1.0%, our annual interest expense would decrease by approximately \$0.4 million with a corresponding increase in our net income and cash flows for the year.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Our consolidated financial statements and supplementary data are included as a separate section of this Annual Report on Form 10-K commencing on page F-1 and are incorporated herein by reference.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Management's Evaluation of Disclosure Controls and Procedures

The Trust maintains disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) that are designed to provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Trust's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures. Because of inherent limitations, disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of disclosure controls and procedures are met.

Our management, with the participation of the Trust's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Trust's disclosure controls and procedures as of December 31, 2017. Based on that evaluation, the Trust's Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2017, the Trust's disclosure controls and procedures were effective at a reasonable assurance level.

Internal Control over Financial Reporting

The Trust's management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act as a process designed by, or under the supervision of, the Trust's principal executive and principal financial officers and effected by our Board of Trustees, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America (GAAP) and includes those policies and procedures that:

- pertain to the maintenance of records that in reasonable detail accurately and fairly reflect our transactions and disposition of our assets;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorization of management and our Trustees; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of any of our assets in circumstances that could have a material adverse effect on our financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

We assessed the effectiveness of the Trust's internal control over financial reporting as of December 31, 2017. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework (2013)*. Based on that assessment and criteria, management concluded that the Trust's internal control over financial reporting was effective as of December 31, 2017.

Grant Thornton LLP, the independent registered public accounting firm that audited the Trust's consolidated financial statements included in this Annual Report on Form 10-K, has issued an attestation report on the Trust's internal control over financial reporting, which appears on page F-2 of this Annual Report on Form 10-K.

Changes in Internal Control Over Financial Reporting

There was no change in our internal control over financial reporting during our fourth fiscal quarter of 2017 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. OTHER INFORMATION

Not applicable.

PART III

Certain information required in Part III is omitted from this Report but is incorporated herein by reference from our Proxy Statement for the 2018 Annual Meeting of Shareholders (as amended or supplemented, the “Proxy Statement”).

ITEM 10. TRUSTEES, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The tables and narrative in the Proxy Statement identifying our Trustees and Board committees under the caption “Election of Trustees” and “Corporate Governance”, the sections of the Proxy Statement entitled “Executive Officers” and “Section 16(a) Beneficial Ownership Reporting Compliance” and other information included in the Proxy Statement required by this Item 10 are incorporated herein by reference.

We have adopted a Code of Ethics, which is applicable to our Chief Executive Officer and senior financial officers. The Code of Ethics is available in the Corporate Governance section of the Investors section of our website at www.federalrealty.com.

ITEM 11. EXECUTIVE COMPENSATION

The sections of the Proxy Statement entitled “Summary Compensation Table,” “Compensation Committee Interlocks and Insider Participation,” “Compensation Committee Report,” “Trustee Compensation” and “Compensation Discussion and Analysis” and other information included in the Proxy Statement required by this Item 11 are incorporated herein by reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

The sections of the Proxy Statement entitled “Share Ownership” and “Equity Compensation Plan Information” and other information included in the Proxy Statement required by this Item 12 are incorporated herein by reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND TRUSTEE INDEPENDENCE

The sections of the Proxy Statement entitled “Certain Relationship and Related Transactions” and “Independence of Trustees” and other information included in the Proxy Statement required by this Item 13 are incorporated herein by reference.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The sections of the Proxy Statement entitled “Ratification of Independent Registered Public Accounting Firm” and “Relationship with Independent Registered Public Accounting Firm” and other information included in the Proxy Statement required by this Item 14 are incorporated herein by reference.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)(1) Financial Statements

Our consolidated financial statements and notes thereto, together with Reports of Independent Registered Public Accounting Firm are included as a separate section of this Annual Report on Form 10-K commencing on page F-1.

(2) Financial Statement Schedules

Our financial statement schedules are included in a separate section of this Annual Report on Form 10-K commencing on page F-31.

(3) Exhibits

(b) The following documents are filed as exhibits are filed as part of, or incorporated by reference info, this report:

EXHIBIT INDEX

Exhibit No.	Description
3.1	Declaration of Trust of Federal Realty Investment Trust dated May 5, 1999 as amended by the Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated May 6, 2004, as corrected by the Certificate of Correction of Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated June 17, 2004, as amended by the Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated May 6, 2009 (previously filed as Exhibit 3.1 to the Trust's Registration Statement on Form S-3 (File No. 333-160009) and incorporated herein by reference)
3.2	Amended and Restated Bylaws of Federal Realty Investment Trust dated February 12, 2003, as amended October 29, 2003, May 5, 2004, February 17, 2006, May 6, 2009, and November 2, 2016 (previously files a Exhibit 3.2 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2016 (File No. 1-07533) and incorporated herein by reference)
4.1	Specimen Common Share certificate (previously filed as Exhibit 4(i) to the Trust's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-07533) and incorporated herein by reference)
4.2	Articles Supplementary relating to the 5.417% Series 1 Cumulative Convertible Preferred Shares of Beneficial Interest (previously filed as Exhibit 4.1 to the Trust's Current Report on Form 8-K filed on March 13, 2007, (File No. 1-07533) and incorporated herein by reference)
4.3	** Indenture dated December 1, 1993 related to the Trust's 7.48% Debentures due August 15, 2026; and 6.82% Medium Term Notes due August 1, 2027; (previously filed as Exhibit 4(a) to the Trust's Registration Statement on Form S-3 (File No. 33-51029), and amended on Form S-3 (File No. 33-63687), filed on December 13, 1993 and incorporated herein by reference)
4.4	** Indenture dated September 1, 1998 related to the Trust's 5.90% Notes due 2020; 3.00% Notes due 2022; 2.75% Notes due 2023; 3.95% Notes due 2024; 4.50% Notes due 2044; 2.55% Notes due 2021; 3.625% Notes due 2046; 3.25% Notes due 2027 (previously filed as Exhibit 4(a) to the Trust's Registration Statement on Form S-3 (File No. 333-63619) filed on September 17, 1998 and incorporated herein by reference)
4.5	Articles Supplementary relating to the 5.000% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest (previously filed as Exhibit 3.2 to the Trust's Registration Statement on Form 8-A (File No. 1-07533), filed on September 29, 2017 and incorporated herein by reference)
4.6	Deposit Agreement, dated as of September 29, 2017, by and among Federal Realty Investment Trust, American Stock Transfer and Trust Company, LLC, as Depository, and all holders from time to time of Receipt (previously filed as Exhibit 4.1 to the Trust's Registration Statement on Form 8-A (File No. 1-07533), filed on September 29, 2017 and incorporated herein by reference)
4.7	Specimen certificate relating to the 5.000% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest (previously filed as Exhibit 4.3 to the Trust's Registration Statement on Form 8-A (File No. 1-07533), filed on September 29, 2017 and incorporated herein by reference)
10.1	* Severance Agreement between the Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 1999 (File No. 1-07533) (the "1999 1Q Form 10-Q") and incorporated herein by reference)
10.2	* Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the 1999 1Q Form 10-Q and incorporated herein by reference)
10.3	* Amendment to Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.12 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2004 (File No. 1-07533) (the "2004 Form 10-K") and incorporated herein by reference)
10.4	2001 Long-Term Incentive Plan (previously filed as Exhibit 99.1 to the Trust's S-8 Registration Number 333-60364 filed on May 7, 2001 and incorporated herein by reference)
10.5	* Health Coverage Continuation Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.26 to the 2004 Form 10-K and incorporated herein by reference)
10.6	* Severance Agreement between the Trust and Dawn M. Becker dated April 19, 2000 (previously filed as Exhibit 10.26 to the Trust's 2005 2Q Form 10-Q and incorporated herein by reference)
10.7	* Amendment to Severance Agreement between the Trust and Dawn M. Becker dated February 16, 2005 (previously filed as Exhibit 10.27 to the 2004 Form 10-K and incorporated herein by reference)

Exhibit No.	Description
10.8	Form of Restricted Share Award Agreement for awards made under the Trust's 2003 Long-Term Incentive Award Program for shares issued out of 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.28 to the 2004 Form 10-K and incorporated herein by reference)
10.9	Form of Restricted Share Award Agreement for long term vesting and retention awards for shares issued out of the 2010 Plan (previously filed as Exhibit 10.35 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2010 (File No. 1-07533) (the "2010 Form 10-K") and incorporated herein by reference)
10.10	Form of Option Award Agreement for awards made under the Trust's 2003 Long-Term Incentive Award Program for shares issued out of the 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.32 to the 2005 Form 10-K and incorporated herein by reference)
10.11	Amended and Restated 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.34 to the Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 1-07533) and incorporated herein by reference)
10.12	* Amendment to Severance Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.26 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 1-07533) ("the 2008 Form 10-K") and incorporated herein by reference)
10.13	* Second Amendment to Executive Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.27 to the Trust's 2008 Form 10-K and incorporated herein by reference)
10.14	* Amendment to Health Coverage Continuation Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.28 to the Trust's 2008 Form 10-K and incorporated herein by reference)
10.15	* Second Amendment to Severance Agreement between the Trust and Dawn M. Becker dated January 1, 2009 (previously filed as Exhibit 10.30 to the Trust's 2008 Form 10-K and incorporated herein by reference)
10.16	2010 Performance Incentive Plan (previously filed as Appendix A to the Trust's Definitive Proxy Statement for the 2010 Annual Meeting of Shareholders (File No. 01-07533) and incorporated herein by reference)
10.17	Amendment to 2010 Performance Incentive Plan ("the 2010 Plan") (previously filed as Appendix A to the Trust's Proxy Statement for the 2010 Annual Meeting of Shareholders (File No. 01-07533) and incorporated herein by reference)
10.18	* Restricted Share Award Agreement between the Trust and Donald C. Wood dated October 12, 2010 (previously filed as Exhibit 10.36 to the Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 (File No. 01-07533) and incorporated herein by reference)
10.19	Form of Restricted Share Award Agreement for awards made under the Trust's Long-Term Incentive Award Program and the Trust's Annual Incentive Bonus Program and basic awards with annual vesting for shares issued out of the 2010 Plan (previously filed as Exhibit 10.34 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.20	Form of Option Award Agreement for awards made under the Trust's Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.38 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.21	Form of Option Award Agreement for front loaded awards made under the Trust's Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.39 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.22	Form of Option Award Agreement for basic options awarded out of the 2010 Plan (previously filed as Exhibit 10.40 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.23	Form of Restricted Share Award Agreement, dated as of February 10, 2011, between the Trust and Dawn M. Becker (previously filed as Exhibit 10.41 to the Trust's 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.24	Credit Agreement dated as of July 7, 2011, by and among the Trust, as Borrower, the financial institutions party thereto and their permitted assignees under Section 12.6., as Lenders, Wells Fargo Bank, National Association, as Administrative Agent, PNC Bank, National Association, as Syndication Agent, Wells Fargo Securities, LLC, as a Lead Arranger and Book Manager, and PNC Capital Markets LLC, as a Lead Arranger and Book Manager (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on July 11, 2011 and incorporated herein by reference)

Exhibit No.	Description
10.25	Term Loan Agreement dated as of November 22, 2011, by and among the Trust, as Borrower, the financial institutions party thereto and their permitted assignees under Section 12.6., as Lenders, PNC Bank, National Association, as Administrative Agent, Capital One, N.A., Syndication Agent, PNC Capital Markets, LLC, as a Lead Arranger and Book Manager, and Capital One, N.A., as a Lead Arranger and Book Manager (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on November 28, 2011 and incorporated herein by reference)
10.26	Revised Form of Restricted Share Award Agreement for front loaded awards made under the Trust's Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.35 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2012 (File No. 1-07533) (the "2012 Form 10-K") and incorporated herein by reference)
10.27	Revised Form of Restricted Share Award Agreement for long-term vesting and retention awards made under the Trust's Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.36 to the Trust's 2012 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.28	Revised Form of Performance Share Award Agreement for shares awarded out of the 2010 Plan (previously filed as Exhibit 10.37 to the Trust's 2012 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.29	Revised Form of Restricted Share Award Agreement for awards made under the Trust's Long-Term Incentive Award Program and the Trust's Annual Incentive Bonus Program and basic awards with annual vesting for shares issued out of the 2010 Plan (previously filed as Exhibit 10.38 to the Trust's 2012 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.30	First Amendment to the Credit Agreement, dated as of April 22, 2013, by and among Federal Realty Investment Trust, each of the Lenders party thereto, and Wells Fargo Bank, National Association, as Administrative Agent (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on April 26, 2013 and incorporated herein by reference)
10.31	First Amendment to the Term Loan Agreement, dated as of April 22, 2013, by and among Federal Realty Investment Trust, each of the Lenders party thereto, and PNC Bank, National Association, as Administrative Agent (previously filed as Exhibit 10.40 to the Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 (File No. 1-07533) and incorporated herein by reference)
10.32	Second Amendment to Term Loan Agreement, dated as of August 28, 2014, by and among Federal Realty Investment Trust, each of the Lenders party thereto, and PNC Bank, National Association, as Administrative Agent (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on September 2, 2014 and incorporated herein by reference)
10.33	Second Amendment to Credit Agreement, dated as of April 20, 2016, by and among Federal Realty Investment Trust, each of the Lenders party thereto, and PNC Bank, National Association, as Administrative Agent (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8K (File No. 1-07533), filed on April 26, 2016 and incorporated herein by reference)
10.34	Third Amendment to Term Loan Agreement, dated as of April 20, 2016, by and among Federal Realty Investment Trust, each of the Lenders party thereto, and PNC Bank, National Association, as Administrative Agent (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on April 26, 2016 and incorporated herein by reference)
10.35	Severance Agreement between the Trust and Daniel Guglielmono dated August 15, 2016 (previously filed as Exhibit 10.36 to the Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2016 (File No. 1-07533 and incorporated herein by reference)
21.1	Subsidiaries of Federal Realty Investment Trust (filed herewith)
23.1	Consent of Grant Thornton LLP (filed herewith)
31.1	Rule 13a-14(a) Certification of Chief Executive Officer (filed herewith)
31.2	Rule 13a-14(a) Certification of Chief Financial Officer (filed herewith)
32.1	Section 1350 Certification of Chief Executive Officer (filed herewith)
32.2	Section 1350 Certification of Chief Financial Officer (filed herewith)
101	The following materials from Federal Realty Investment Trust's Annual Report on Form 10-K for the year ended December 31, 2017, formatted in XBRL (Extensible Business Reporting Language): (1) the Consolidated Balance Sheets, (2) the Consolidated Statements of Comprehensive Income, (3) the Consolidated Statement of Shareholders' Equity, (4) the Consolidated Statements of Cash Flows, and (5) Notes to Consolidated Financial Statements that have been detail tagged.

* Management contract or compensatory plan required to be filed as an exhibit pursuant to Item 15(b) of Form 10-K.

** Pursuant to Regulation S-K Item 601(b)(4)(iii), the Trust by this filing agrees, upon request, to furnish to the Securities and Exchange Commission a copy of other instruments defining the rights of holders of long-term debt of the Trust.

ITEM 16. FORM 10-K SUMMARY

Not applicable.

Item 8 and Item 15(a)(1) and (2)
Index to Consolidated Financial Statements and Schedules

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All other schedules have been omitted either because the information is not applicable, not material, or is disclosed in our consolidated financial statements and related notes.

Report of Independent Registered Public Accounting Firm

Trustees and Shareholders
Federal Realty Investment Trust

Opinion on internal control over financial reporting

We have audited the internal control over financial reporting of Federal Realty Investment Trust (a Maryland real estate investment trust) and Subsidiaries (collectively, the "Trust") as of December 31, 2017, based on criteria established in the 2013 *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). In our opinion, the Trust maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in the 2013 *Internal Control-Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated financial statements of the Trust as of and for the year ended December 31, 2017, and our report dated February 13, 2018 expressed an unqualified opinion on those financial statements.

Basis for opinion

The Trust's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Evaluation of Disclosure Controls and Procedures. Our responsibility is to express an opinion on the Trust's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Trust in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and limitations of internal control over financial reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ GRANT THORNTON LLP

New York, New York
February 13, 2018

Report of Independent Registered Public Accounting Firm

Trustees and Shareholders
Federal Realty Investment Trust

Opinion on the financial statements

We have audited the accompanying consolidated balance sheets of Federal Realty Investment Trust (a Maryland real estate investment trust) and Subsidiaries (collectively, the "Trust") as of December 31, 2017 and 2016, and the related consolidated statements of comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2017, and the related notes and schedules (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Trust as of December 31, 2017 and 2016, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2017, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the Trust's internal control over financial reporting as of December 31, 2017, based on criteria established in the 2013 *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"), and our report dated February 13, 2018 expressed an unqualified opinion on those financial statements.

Basis for opinion

These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on the Trust's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Trust in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ GRANT THORNTON LLP

We have served as the Trust's auditor since 2002.

New York, New York
February 13, 2018

Federal Realty Investment Trust
Consolidated Balance Sheets

	December 31,	
	2017	2016
	(In thousands, except share and per share data)	
ASSETS		
Real estate, at cost		
Operating (including \$1,639,486 and \$1,211,605 of consolidated variable interest entities, respectively)	\$ 6,950,188	\$ 6,125,957
Construction-in-progress (including \$43,393 and \$15,313 of consolidated variable interest entities, respectively)	684,873	599,260
Assets held for sale	—	33,856
	<u>7,635,061</u>	<u>6,759,073</u>
Less accumulated depreciation and amortization (including \$247,410 and \$209,239 of consolidated variable interest entities, respectively)	(1,876,544)	(1,729,234)
Net real estate	5,758,517	5,029,839
Cash and cash equivalents	15,188	23,368
Accounts and notes receivable	209,877	116,749
Mortgage notes receivable, net	30,429	29,904
Investment in real estate partnerships	23,941	14,864
Prepaid expenses and other assets	237,803	208,555
TOTAL ASSETS	<u><u>\$ 6,275,755</u></u>	<u><u>\$ 5,423,279</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Mortgages payable (including \$460,372 and \$439,120 of consolidated variable interest entities, respectively)	\$ 491,505	\$ 471,117
Capital lease obligations	71,556	71,590
Notes payable	320,265	279,151
Senior notes and debentures	2,401,440	1,976,594
Accounts payable and accrued expenses	196,332	201,756
Dividends payable	75,931	71,440
Security deposits payable	16,667	16,285
Other liabilities and deferred credits	169,388	115,817
Total liabilities	3,743,084	3,203,750
Commitments and contingencies (Note 7)		
Redeemable noncontrolling interests	141,157	143,694
Shareholders' equity		
Preferred shares, authorized 15,000,000 shares, \$.01 par:		
5.0% Series C Cumulative Redeemable Preferred Shares, (stated at liquidation preference \$25,000 per share), 6,000 and 0 shares issued and outstanding, respectively	150,000	—
5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 399,896 shares issued and outstanding	9,997	9,997
Common shares of beneficial interest, \$.01 par, 100,000,000 shares authorized, 73,090,877 and 71,995,897 shares issued and outstanding, respectively	733	722
Additional paid-in capital	2,855,321	2,718,325
Accumulated dividends in excess of net income	(749,367)	(749,734)
Accumulated other comprehensive income (loss)	22	(2,577)
Total shareholders' equity of the Trust	2,266,706	1,976,733
Noncontrolling interests	124,808	99,102
Total shareholders' equity	2,391,514	2,075,835
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u><u>\$ 6,275,755</u></u>	<u><u>\$ 5,423,279</u></u>

The accompanying notes are an integral part of these consolidated statements.

Federal Realty Investment Trust
Consolidated Statements of Comprehensive Income

	Year Ended December 31,		
	2017	2016	2015
	(In thousands, except per share data)		
REVENUE			
Rental income	\$ 841,461	\$ 786,583	\$ 727,812
Other property income	12,825	11,015	11,810
Mortgage interest income	3,062	3,993	4,390
Total revenue	<u>857,348</u>	<u>801,591</u>	<u>744,012</u>
EXPENSES			
Rental expenses	164,890	158,326	147,593
Real estate taxes	107,839	95,286	85,824
General and administrative	36,281	33,399	35,645
Depreciation and amortization	216,050	193,585	174,796
Total operating expenses	<u>525,060</u>	<u>480,596</u>	<u>443,858</u>
OPERATING INCOME	332,288	320,995	300,154
Other interest income	475	374	149
Interest expense	(100,125)	(94,994)	(92,553)
Early extinguishment of debt	(12,273)	—	(19,072)
(Loss) income from real estate partnerships	(417)	50	1,416
INCOME FROM CONTINUING OPERATIONS	<u>219,948</u>	<u>226,425</u>	<u>190,094</u>
Gain on sale of real estate and change in control of interests, net	77,922	32,458	28,330
NET INCOME	<u>297,870</u>	<u>258,883</u>	<u>218,424</u>
Net income attributable to noncontrolling interests	(7,956)	(8,973)	(8,205)
NET INCOME ATTRIBUTABLE TO THE TRUST	<u>289,914</u>	<u>249,910</u>	<u>210,219</u>
Dividends on preferred shares	(2,458)	(541)	(541)
NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS	<u>\$ 287,456</u>	<u>\$ 249,369</u>	<u>\$ 209,678</u>
EARNINGS PER COMMON SHARE, BASIC			
Net income available for common shareholders	<u>\$ 3.97</u>	<u>\$ 3.51</u>	<u>\$ 3.04</u>
Weighted average number of common shares, basic	<u>72,117</u>	<u>70,877</u>	<u>68,797</u>
EARNINGS PER COMMON SHARE, DILUTED			
Net income available for common shareholders	<u>\$ 3.97</u>	<u>\$ 3.50</u>	<u>\$ 3.03</u>
Weighted average number of common shares, diluted	<u>72,233</u>	<u>71,049</u>	<u>68,981</u>
NET INCOME	\$ 297,870	\$ 258,883	\$ 218,424
Other comprehensive income (loss) - change in value of interest rate swaps	2,599	1,533	(595)
COMPREHENSIVE INCOME	<u>300,469</u>	<u>260,416</u>	<u>217,829</u>
Comprehensive income attributable to noncontrolling interests	(7,956)	(8,973)	(8,205)
COMPREHENSIVE INCOME ATTRIBUTABLE TO THE TRUST	<u>\$ 292,513</u>	<u>\$ 251,443</u>	<u>\$ 209,624</u>

The accompanying notes are an integral part of these consolidated statements.

Federal Realty Investment Trust
Consolidated Statement of Shareholders' Equity

	Shareholders' Equity of the Trust								
	Preferred Shares		Common Shares		Additional Paid-in Capital (In thousands, except share data)	Accumulated Dividends in Excess of Net Income	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interests	Total Shareholders' Equity
	Shares	Amount	Shares	Amount					
BALANCE AT DECEMBER 31, 2014	399,896	\$ 9,997	68,605,783	\$ 687	\$ 2,281,223	\$ (683,991)	\$ (3,515)	\$ 88,155	1,692,556
Net income, excluding \$3,423 attributable to redeemable noncontrolling interests	—	—	—	—	—	210,219	—	4,782	215,001
Other comprehensive loss - change in value of interest rate swaps	—	—	—	—	—	—	(595)	—	(595)
Dividends declared to common shareholders	—	—	—	—	—	(250,388)	—	—	(250,388)
Dividends declared to preferred shareholders	—	—	—	—	—	(541)	—	—	(541)
Distributions declared to noncontrolling interests	—	—	—	—	—	—	—	(5,269)	(5,269)
Common shares issued	—	—	813,548	8	108,537	—	—	—	108,545
Exercise of stock options	—	—	29,940	—	1,991	—	—	—	1,991
Shares issued under dividend reinvestment plan	—	—	16,524	—	2,296	—	—	—	2,296
Share-based compensation expense, net of forfeitures	—	—	52,213	1	12,073	—	—	—	12,074
Shares withheld for employee taxes	—	—	(64,227)	—	(9,211)	—	—	—	(9,211)
Redemption of OP units	—	—	39,611	—	4,072	—	—	(4,223)	(151)
Contributions from noncontrolling interests	—	—	—	—	—	—	—	34,737	34,737
Adjustment to redeemable noncontrolling interests	—	—	—	—	(19,114)	—	—	—	(19,114)
BALANCE AT DECEMBER 31, 2015	399,896	9,997	69,493,392	696	2,381,867	(724,701)	(4,110)	118,182	1,781,931
Net income, excluding \$2,713 attributable to redeemable noncontrolling interests	—	—	—	—	—	249,910	—	6,260	256,170
Other comprehensive income - change in value of interest rate swaps	—	—	—	—	—	—	1,533	—	1,533
Dividends declared to common shareholders	—	—	—	—	—	(274,402)	—	—	(274,402)
Dividends declared to preferred shareholders	—	—	—	—	—	(541)	—	—	(541)
Distributions declared to noncontrolling interests	—	—	—	—	—	—	—	(7,546)	(7,546)
Common shares issued	—	—	2,156,671	21	324,170	—	—	—	324,191
Exercise of stock options	—	—	55,365	1	4,541	—	—	—	4,542
Shares issued under dividend reinvestment plan	—	—	15,619	—	2,387	—	—	—	2,387
Share-based compensation expense, net of forfeitures	—	—	134,913	2	11,225	—	—	—	11,227
Shares withheld for employee taxes	—	—	(30,671)	—	(4,451)	—	—	—	(4,451)
Conversion and redemption of OP units	—	—	170,608	2	18,677	—	—	(18,679)	—
Contributions from noncontrolling interests	—	—	—	—	—	—	—	885	885
Adjustment to redeemable noncontrolling interests	—	—	—	—	(20,091)	—	—	—	(20,091)
BALANCE AT DECEMBER 31, 2016	399,896	\$ 9,997	71,995,897	\$ 722	\$ 2,718,325	\$ (749,734)	\$ (2,577)	\$ 99,102	\$ 2,075,835
January 1, 2017 adoption of new accounting standard - See Note 2	—	—	—	—	83	(83)	—	—	—
Net income, excluding \$3,874 attributable to redeemable noncontrolling interests	—	—	—	—	—	289,914	—	4,082	293,996
Other comprehensive income - change in value of interest rate swaps	—	—	—	—	—	—	2,599	—	2,599
Dividends declared to common shareholders	—	—	—	—	—	(287,006)	—	—	(287,006)
Dividends declared to preferred shareholders	—	—	—	—	—	(2,458)	—	—	(2,458)
Distributions declared to noncontrolling interests	—	—	—	—	—	—	—	(5,560)	(5,560)
Common shares issued, net	—	—	826,592	8	108,240	—	—	—	108,248
Preferred shares issued, net	6,000	150,000	—	—	(5,035)	—	—	—	144,965
Exercise of stock options	—	—	152,634	2	9,977	—	—	—	9,979
Shares issued under dividend reinvestment plan	—	—	17,911	—	2,373	—	—	—	2,373
Share-based compensation expense, net of forfeitures	—	—	107,522	1	12,370	—	—	—	12,371
Shares withheld for employee taxes	—	—	(29,709)	—	(4,229)	—	—	—	(4,229)
Conversion and redemption of OP units	—	—	20,030	—	2,569	—	—	(2,569)	—
Contributions from noncontrolling interests	—	—	—	—	—	—	—	35,331	35,331
Purchase of noncontrolling interests	—	—	—	—	—	—	—	(5,578)	(5,578)
Adjustment to redeemable noncontrolling interests	—	—	—	—	42	—	—	—	42
BALANCE AT DECEMBER 31, 2017	405,896	\$159,997	73,090,877	\$ 733	\$ 2,855,321	\$ (749,367)	\$ 22	\$ 124,808	\$ 2,391,514

The accompanying notes are an integral part of these consolidated statements.

Federal Realty Investment Trust
Consolidated Statements of Cash Flows

	Year Ended December 31,		
	2017	2016	2015
	(In thousands)		
OPERATING ACTIVITIES			
Net income	\$ 297,870	\$ 258,883	\$ 218,424
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization.....	216,050	193,585	174,796
Gain on sale of real estate and change in control of interests, net.....	(77,922)	(32,458)	(28,330)
Early extinguishment of debt.....	12,273	—	19,072
Loss (income) from real estate partnerships.....	417	(50)	(1,416)
Other, net	(2,674)	474	(29)
Changes in assets and liabilities, net of effects of acquisitions and dispositions:			
Decrease (increase) in accounts receivable, net	2,059	1,868	(9,200)
Increase in prepaid expenses and other assets.....	(3,346)	(3,753)	(6,695)
Increase (decrease) in accounts payable and accrued expenses	14,242	7,159	(1,305)
Increase (decrease) in security deposits and other liabilities.....	208	(2,003)	3,729
Net cash provided by operating activities.....	<u>459,177</u>	<u>423,705</u>	<u>369,046</u>
INVESTING ACTIVITIES			
Acquisition of real estate	(436,652)	(142,958)	(154,313)
Capital expenditures - development and redevelopment.....	(441,984)	(379,720)	(236,437)
Capital expenditures - other.....	(76,952)	(57,560)	(46,096)
Proceeds from sale of real estate and real estate partnership interests	136,055	—	97,422
Investment in real estate partnerships.....	(696)	(7,220)	(2,802)
Distribution from real estate partnership in excess of earnings.....	1,729	3,910	512
Leasing costs.....	(16,656)	(18,299)	(22,382)
(Issuance) repayment of mortgage and other notes receivable, net.....	(1,646)	11,626	10,333
Net cash used in investing activities.....	<u>(836,802)</u>	<u>(590,221)</u>	<u>(353,763)</u>
FINANCING ACTIVITIES			
Net borrowings (repayment) under revolving credit facility, net of costs.....	41,000	(56,916)	53,500
Issuance of senior notes, net of costs.....	572,134	241,795	456,151
Redemption and retirement of senior notes	(161,930)	—	(219,228)
Repayment of mortgages, capital leases, and notes payable	(56,328)	(49,559)	(181,315)
Issuance of common shares, net of costs	118,583	329,103	110,855
Issuance of preferred shares, net of costs.....	144,991	—	—
Dividends paid to common and preferred shareholders	(282,995)	(267,694)	(243,314)
Shares withheld for employee taxes	(4,229)	(4,451)	(9,211)
Contributions from noncontrolling interests.....	13,449	662	—
Distributions to and redemptions of noncontrolling interests.....	(15,230)	(24,102)	(9,626)
Net cash provided by (used in) financing activities.....	<u>369,445</u>	<u>168,838</u>	<u>(42,188)</u>
(Decrease) increase in cash and cash equivalents.....	(8,180)	2,322	(26,905)
Cash and cash equivalents at beginning of year.....	23,368	21,046	47,951
Cash and cash equivalents at end of year.....	<u>\$ 15,188</u>	<u>\$ 23,368</u>	<u>\$ 21,046</u>

The accompanying notes are an integral part of these consolidated statements.

Federal Realty Investment Trust
Notes to Consolidated Financial Statements
December 31, 2017, 2016 and 2015

NOTE 1—BUSINESS AND ORGANIZATION

Federal Realty Investment Trust (the “Trust”) is an equity real estate investment trust (“REIT”) specializing in the ownership, management, and redevelopment of retail and mixed-use properties. Our properties are located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Mid-Atlantic and Northeast regions of the United States, California, and South Florida. As of December 31, 2017, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 104 predominantly retail real estate projects.

We operate in a manner intended to enable us to qualify as a REIT for federal income tax purposes. A REIT that distributes at least 90% of its taxable income to its shareholders each year and meets certain other conditions is not taxed on that portion of its taxable income which is distributed to its shareholders.

NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

Our consolidated financial statements include the accounts of the Trust, its corporate subsidiaries, and all entities in which the Trust has a controlling interest or has been determined to be the primary beneficiary of a variable interest entity (“VIE”). The equity interests of other investors are reflected as noncontrolling interests or redeemable noncontrolling interests. All significant intercompany transactions and balances are eliminated in consolidation. We account for our interests in joint ventures, which we do not control, using the equity method of accounting. Certain 2016 and 2015 amounts have been reclassified to conform to current period presentation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, referred to as “GAAP,” requires management to make estimates and assumptions that in certain circumstances affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and revenues and expenses. These estimates are prepared using management’s best judgment, after considering past, current and expected events and economic conditions. Actual results could differ from these estimates.

Revenue Recognition and Accounts Receivable

Our leases with tenants are classified as operating leases. Substantially all such leases contain fixed escalations which occur at specified times during the term of the lease. Base rents are recognized on a straight-line basis from when the tenant controls the space through the term of the related lease, net of valuation adjustments, based on management’s assessment of credit, collection and other business risk. Percentage rents, which represent additional rents based upon the level of sales achieved by certain tenants, are recognized at the end of the lease year or earlier if we have determined the required sales level is achieved and the percentage rents are collectible. Real estate tax and other cost reimbursements are recognized on an accrual basis over the periods in which the related expenditures are incurred. For a tenant to terminate its lease agreement prior to the end of the agreed term, we may require that they pay a fee to cancel the lease agreement. Lease termination fees for which the tenant has relinquished control of the space are generally recognized on the termination date. When a lease is terminated early but the tenant continues to control the space under a modified lease agreement, the lease termination fee is generally recognized evenly over the remaining term of the modified lease agreement.

We make estimates of the collectability of our accounts receivable related to minimum rents, straight-line rents, expense reimbursements and other revenue. Accounts receivable is carried net of this allowance for doubtful accounts. Our determination as to the collectability of accounts receivable and correspondingly, the adequacy of this allowance, is based primarily upon evaluations of individual receivables, current economic conditions, historical experience and other relevant factors. The allowance for doubtful accounts is increased or decreased through bad debt expense. Accounts receivable are written-off when they are deemed to be uncollectible and we are no longer actively pursuing collection. At December 31, 2017 and 2016, our allowance for doubtful accounts was \$11.8 million and \$11.9 million, respectively.

In some cases, primarily relating to straight-line rents, the collection of accounts receivable extends beyond one year. Our experience relative to unbilled straight-line rents is that a portion of the amounts otherwise recognizable as revenue is never billed to or collected from tenants due to early lease terminations, lease modifications, bankruptcies and other factors. Accordingly, the extended collection period for straight-line rents along with our evaluation of tenant credit risk may result in

the nonrecognition of a portion of straight-line rental income until the collection of such income is reasonably assured. If our evaluation of tenant credit risk changes indicating more straight-line revenue is reasonably collectible than previously estimated and realized, the additional straight-line rental income is recognized as revenue. If our evaluation of tenant credit risk changes indicating a portion of realized straight-line rental income is no longer collectible, a reserve and bad debt expense is recorded. At December 31, 2017 and 2016, accounts receivable include approximately \$93.1 million and \$80.6 million, respectively, related to straight-line rents.

We are currently under construction on 221 condominium units at our Assembly Row and Pike & Rose properties. Gains or losses on the sale of these condominium units are recognized in accordance with the provisions of ASC Topic 360-20, "Property, Plant and Equipment – Real Estate Sales." We account for contracted condominium sales under the percentage-of-completion method, based on an evaluation of the criteria specified in ASC Topic 360-20 including: the legal commitment of the purchaser in the real estate contract, whether the construction of the project is beyond a preliminary phase, whether sufficient units have been contracted to ensure the project will not revert to a rental project, the ability to reasonably estimate the aggregate project sale proceeds and aggregate project costs, and the determination that the buyer has made an adequate initial and continuing cash investment under the contract. When the percentage-of-completion criteria have not been met, no profit is recognized. The application of these criteria can be complex and requires us to make assumptions. See "Recent Accounting Pronouncements," for discussion of change in timing of revenue recognition with the adoption of ASU 2014-09 on January 1, 2018.

Real Estate

Land, buildings and improvements are recorded at cost. Depreciation is computed using the straight-line method. Estimated useful lives range generally from 35 years to a maximum of 50 years on buildings and major improvements. Minor improvements, furniture and equipment are capitalized and depreciated over useful lives ranging from 2 to 20 years. Maintenance and repairs that do not improve or extend the useful lives of the related assets are charged to operations as incurred. Tenant improvements are capitalized and depreciated over the life of the related lease or their estimated useful life, whichever is shorter. If a tenant vacates its space prior to contractual termination of its lease, the undepreciated balance of any tenant improvements are written off if they are replaced or have no future value. In 2017, 2016 and 2015, real estate depreciation expense was \$193.3 million, \$173.2 million and \$156.5 million, respectively, including amounts from real estate sold and assets under capital lease obligations.

Sales of real estate are recognized only when sufficient down payments have been obtained, possession and other attributes of ownership have been transferred to the buyer and we have no significant continuing involvement. The application of these criteria can be complex and requires us to make assumptions. We believe these criteria were met for all real estate sold during the periods presented.

Our methodology of allocating the cost of acquisitions to assets acquired and liabilities assumed is based on estimated fair values, replacement cost and/or appraised values. When we acquire operating real estate properties, the purchase price is allocated to land, building, improvements, leasing costs, intangibles such as in-place leases, assumed debt, if any, and to current assets and liabilities acquired, if any. The value allocated to in-place leases is amortized over the related lease term and reflected as rental income in the consolidated statements of comprehensive income. We consider qualitative and quantitative factors in evaluating the likelihood of a tenant exercising a below market renewal option and include such renewal options in the calculation of in-place lease value when we consider these to be bargain renewal options. If the value of below market lease intangibles includes renewal option periods, we include such renewal periods in the amortization period utilized. If a tenant vacates its space prior to contractual termination of its lease, the unamortized balance of any in-place lease value is written off to rental income.

Transaction costs related to asset acquisitions, such as broker fees, transfer taxes, legal, accounting, valuation, and other professional and consulting fees, are capitalized as part of the acquisition cost. The acquisition of an operating shopping center typically qualifies as an asset acquisition. See "Recent Accounting Pronouncements" for further discussion.

When applicable, as lessee, we classify our leases of land and building as operating or capital leases. We are required to use judgment and make estimates in determining the lease term, the estimated economic life of the property and the interest rate to be used in determining whether or not the lease meets the qualification of a capital lease and is recorded as an asset.

We capitalize certain costs related to the development and redevelopment of real estate including pre-construction costs, real estate taxes, insurance, construction costs and salaries and related costs of personnel directly involved. Additionally, we capitalize interest costs related to development and redevelopment activities. Capitalization of these costs begin when the activities and related expenditures commence and cease when the project is substantially complete and ready for its intended use at which time the project is placed in service and depreciation commences. Additionally, we make estimates as to the

probability of certain development and redevelopment projects being completed. If we determine the development or redevelopment is no longer probable of completion, we expense all capitalized costs which are not recoverable.

We review for impairment on a property by property basis. Impairment is recognized on properties held for use when the expected undiscounted cash flows for a property are less than its carrying amount at which time the property is written-down to fair value. Properties held for sale are recorded at the lower of the carrying amount or the expected sales price less costs to sell.

Cash and Cash Equivalents

We define cash and cash equivalents as cash on hand, demand deposits with financial institutions and short term liquid investments with an initial maturity, when purchased, under three months. Cash balances in individual banks may exceed the federally insured limit by the Federal Deposit Insurance Corporation (the "FDIC"). At December 31, 2017, we had \$19.6 million in excess of the FDIC insured limit.

Prepaid Expenses and Other Assets

Prepaid expenses and other assets consist primarily of lease costs, prepaid property taxes and acquired above market leases. Capitalized lease costs are direct costs incurred which were essential to originate a lease and would not have been incurred had the leasing transaction not taken place and include third party commissions and salaries and related costs of personnel directly related to time spent obtaining a lease. Capitalized lease costs are amortized over the life of the related lease. If a tenant vacates its space prior to the contractual termination of its lease, the unamortized balance of any previously capitalized lease costs are written off.

Debt Issuance Costs

Costs related to the issuance of debt instruments are deferred and are amortized as interest expense over the estimated life of the related issue using the straight-line method which approximates the effective interest method. If a debt instrument is paid off prior to its original maturity date, the unamortized balance of debt issuance costs are written off to interest expense or, if significant, included in "early extinguishment of debt." Debt issuance costs related to our revolving credit facility are classified as an asset and are included in "prepaid expenses and other assets" in our consolidated balance sheets. All other debt issuance costs are presented as a direct deduction from the carrying amount of the debt liability.

Derivative Instruments

At times, we may use derivative instruments to manage exposure to variable interest rate risk. We generally enter into interest rate swaps to manage our exposure to variable interest rate risk and treasury locks to manage the risk of interest rates rising prior to the issuance of debt. We enter into derivative instruments that qualify as cash flow hedges and do not enter into derivative instruments for speculative purposes.

The interest rate swaps associated with our cash flow hedges are recorded at fair value on a recurring basis. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recorded in accumulated other comprehensive loss and is subsequently reclassified into interest expense as interest is incurred on the related variable rate debt; within the next twelve months, we expect to reclassify less than an estimated \$0.1 million as an increase to interest expense. Our cash flow hedges become ineffective if critical terms of the hedging instrument and the debt instrument do not perfectly match such as notional amounts, settlement dates, reset dates, calculation period and LIBOR rate. In addition, we evaluate the default risk of the counterparty by monitoring the credit worthiness of the counterparty. When ineffectiveness exists, the ineffective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recognized in earnings in the period affected. Hedge ineffectiveness did not impact earnings in 2017, 2016 or 2015, and we do not anticipate it will have a significant effect in the future.

See Note 6 for additional disclosures relating to our two existing interest rate swap agreements.

Mortgage Notes Receivable

We have made certain mortgage loans that, because of their nature, qualify as loan receivables. At the time the loans were made, we did not intend for the arrangement to be anything other than a financing and did not contemplate a real estate investment. We evaluate each investment to determine whether the loan arrangement qualifies as a loan, joint venture or real estate investment and the appropriate accounting thereon. Such determination affects our balance sheet classification of these investments and the recognition of interest income derived therefrom. We receive additional interest, however, we never receive in excess of 50% of the residual profit in the project, and because the borrower has either a substantial investment in the

project or has guaranteed all or a portion of our loan (or a combination thereof), the loans qualify for loan accounting. The amounts under these arrangements are presented as mortgage notes receivable at December 31, 2017 and 2016.

Mortgage notes receivable are recorded at cost, net of any valuation adjustments. Interest income is accrued as earned. Mortgage notes receivable are considered past due based on the contractual terms of the note agreement. On a quarterly basis, we evaluate the collectability of each mortgage note receivable based on various factors which may include payment history, expected fair value of the collateral securing the loan, internal and external credit information and/or economic trends. A loan is considered impaired when, based upon current information and events, it is probable that we will be unable to collect all amounts due under the existing contractual terms. When a loan is considered impaired, the amount of the loss accrual is calculated by comparing the carrying amount of the mortgage note receivable to the present value of expected future cash flows. Since our loans are collateralized by a first mortgage, the loans have risk characteristics similar to the risks in owning commercial real estate.

At December 31, 2017 and 2016, we had two mortgage notes receivable, with aggregate carrying amounts of \$30.4 million and \$29.9 million, respectively, with a weighted average interest rate of 10.0% and 9.9%, respectively, which were secured by first mortgages on retail buildings.

Share Based Compensation

We grant share based compensation awards to employees and trustees typically in the form of restricted common shares, common shares, and options. We measure share based compensation expense based on the grant date fair value of the award and recognize the expense ratably over the requisite service period, which is typically the vesting period. See Note 12 for further discussion regarding our share based compensation plans and policies. Effective January 1, 2017, we adopted ASU 2016-09, "Compensation-Stock Compensation," which impacts accounting for forfeitures and the classification for shares withheld for employee taxes on the Statement of Cash Flows. See "Recent Accounting Pronouncements" for further discussion.

Variable Interest Entities

Certain entities that do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties or in which equity investors do not have the characteristics of a controlling financial interest qualify as VIEs. VIEs are required to be consolidated by their primary beneficiary. The primary beneficiary of a VIE has both the power to direct the activities that most significantly impact economic performance of the VIE and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE.

We have 17 entities that meet the criteria of a VIE in which we hold a variable interest. For each of these entities we control the significant operating decisions and consequently have the power to direct the activities that most significantly impact the economic performance of the entities. As we also have the obligation to absorb the majority of the losses and/or the right to receive a majority of the benefits for each of these entities, all are consolidated in our financial statements. Net real estate assets and mortgage payables related to variable interest entities included in our consolidated balance sheets were approximately \$1.4 billion and \$460.4 million, respectively, as of December 31, 2017, and \$1.0 billion and \$439.1 million, respectively, as of December 31, 2016.

In addition, our equity method investments in the Pike & Rose hotel joint venture and the La Alameda shopping center are also considered variable interests in a VIE. As we do not control the activities that most significantly impact the economic performance of the joint ventures, we are not the primary beneficiary and do not consolidate. As of December 31, 2017 and 2016 our investment in the joint ventures and maximum exposure to loss was \$23.9 million and \$13.5 million, respectively.

We have also evaluated our mortgage notes receivable investments and determined that the entities obligated under the mortgage notes are not VIEs. Our equity method investments and mortgage notes receivable balances are presented separately in our consolidated balance sheets.

Redeemable Noncontrolling Interests

We have certain noncontrolling interests that are redeemable for cash upon the occurrence of an event that is not solely in our control and therefore are classified outside of permanent equity. We adjust the carrying amounts of these noncontrolling interests that are currently redeemable to redemption value at the balance sheet date. Adjustments to the carrying amount to reflect changes in redemption value are recorded as adjustments to additional paid-in capital in shareholders' equity. These amounts are classified within the mezzanine section of the consolidated balance sheets.

The following table provides a rollforward of the redeemable noncontrolling interests:

	Year Ended	
	December 31,	
	2017	2016
	(In thousands)	
Beginning balance.....	\$ 143,694	\$ 137,316
Contributions.....	11,109	—
Net income	3,874	2,713
Distributions & Redemptions.....	(6,914)	(16,426)
Change in redemption value	(10,606)	20,091
Ending balance.....	<u>\$ 141,157</u>	<u>\$ 143,694</u>

On January 12, 2017, we exercised our purchase option on non-controlling interests in San Antonio Center for \$2.6 million of cash and 44,195 of downREIT operating partnership units.

On February 12, 2016, we acquired the 10% noncontrolling interest in the partnership that owns our Hollywood Blvd project for \$13.0 million, bringing our ownership interest to 100%.

Income Taxes

We operate in a manner intended to enable us to qualify as a REIT for federal income tax purposes. A REIT that distributes at least 90% of its taxable income to its shareholders each year and meets certain other conditions is not taxed on that portion of its taxable income which is distributed to its shareholders. Therefore, federal income taxes on our taxable income have been and are generally expected to be immaterial. We are obligated to pay state taxes, generally consisting of franchise or gross receipts taxes in certain states. Such state taxes also have not been material.

We have elected to treat certain of our subsidiaries as taxable REIT subsidiaries, which we refer to as a TRS. In general, a TRS may engage in any real estate business and certain non-real estate businesses, subject to certain limitations under the Internal Revenue Code of 1986, as amended (the “Code”). A TRS is subject to federal and state income taxes. Our TRS activities have not been material.

With few exceptions, we are no longer subject to U.S. federal, state, and local tax examinations by tax authorities for years before 2013. As of December 31, 2017 and 2016, we had no material unrecognized tax benefits. While we currently have no material unrecognized tax benefits, as a policy, we recognize penalties and interest accrued related to unrecognized tax benefits as income tax expense.

Segment Information

Our primary business is the ownership, management, and redevelopment of retail and mixed-use properties. We review operating and financial information for each property on an individual basis and therefore, each property represents an individual operating segment. We evaluate financial performance using property operating income, which consists of rental income, other property income and mortgage interest income, less rental expenses and real estate taxes. No individual property constitutes more than 10% of our revenues or property operating income and we have no operations outside of the United States of America. Therefore, we have aggregated our properties into one reportable segment as the properties share similar long-term economic characteristics and have other similarities including the fact that they are operated using consistent business strategies, are typically located in major metropolitan areas, and have similar tenant mixes.

Recent Accounting Pronouncements

Standard	Description	Date of Adoption	Effect on the financial statements or significant matters
<u>Recently adopted:</u>			
ASU 2016-09, March 2016, <i>Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting</i>	This ASU simplifies the accounting for share-based payment transactions, including a policy election option with respect to accounting for forfeitures either as they occur or estimating forfeitures (as was previously required), as well as increasing the amount an employer can withhold to cover income taxes on equity awards. Additionally, it requires the cash paid to a taxing authority when shares are withheld to pay employee taxes to be classified as a "financing activity" rather than an "operating activity," as was done previously on the Statement of Cash Flows.	January 2017	The adoption of this standard resulted in accounting for forfeitures as they occur, and we have recorded the cumulative impact on the adoption date as a \$0.1 million adjustment to additional paid-in capital and accumulated dividends in excess of net income. The amounts reclassified from "operating activities" to "financing activities" for shares withheld for employee taxes was \$4.5 million and \$9.2 million, respectively, for 2016 and 2015.
ASU 2017-01, January 2017, <i>Business Combinations (Topic 805): Clarifying the Definition of a Business</i>	This ASU changes the definition of a business to exclude acquisitions where substantially all of the fair value of the assets acquired are concentrated in a single identifiable asset or a group of similar identifiable assets. Given this change in definition, we believe most of our shopping center acquisitions will no longer be considered business combinations, but rather asset acquisitions.	January 2017	<p>The largest impact of this standard is that transaction costs are capitalized for asset acquisitions rather than expensed when they are considered business combinations.</p> <p>Based on acquisitions in the last several years, transaction costs for a single shopping center acquisition have typically ranged from \$0.2 million to \$2.4 million with significantly higher transaction costs expected for an acquisition of a larger portfolio. We are applying the new guidance prospectively. Our acquisitions during the year ended December 31, 2017 (further discussed in Note 3) qualified as asset acquisitions and consequently, all transaction costs were capitalized after the adoption date.</p>
<u>Adopted Subsequent to December 31, 2017:</u>			
ASU 2016-15, August 2016, <i>Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments</i>	This ASU provides classification guidance for eight specific topics including debt extinguishment costs, contingent consideration payments made after a business combination, and distributions received from equity method investees.	January 2018	This standard will require classification changes, however, it is not expected to have a significant impact to our consolidated financial statements.
ASU 2016-18, November 2016, <i>Statement of Cash Flows (Topic 203) - Restricted Cash</i>	This ASU requires that the statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or cash equivalents. Amounts generally described as restricted cash and equivalents should be included with cash and cash equivalents when reconciling the beginning and end of period total amounts on the statement of cash flows.	January 2018	This standard will require reclassification of certain restricted cash amounts on the consolidated statement of cash flows, but is not expected to have a significant impact to our consolidated financial statements.

Standard	Description	Date of Adoption	Effect on the financial statements or significant matters
<p><i>Revenue from Contracts with Customers (Topic 606) and related updates:</i></p> <p>ASU 2014-09, May 2014, <i>Revenue from Contracts with Customers</i></p> <p>ASU 2015-14, August 2015, <i>Revenue from Contracts with Customers: Deferral of the Effective Date</i></p> <p>ASU 2016-08, March 2016, <i>Revenue from Contracts with Customers: Principal versus Agent Considerations</i></p> <p>ASU 2016-10, April 2016, <i>Revenue from Contracts with Customers: Identifying Performance Obligations and Licensing</i></p> <p>ASU 2016-12, May 2016, <i>Revenue from Contracts with Customers: Narrow-Scope Improvements and Practical Expedients</i></p> <p>ASU 2016-20, December 2016, <i>Revenue from Contracts with Customers: Technical Corrections and Improvements</i></p>	<p>In May 2014, the the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." ASU 2014-09 as amended and interpreted by ASU 2015-14, ASU 2016-08, ASU 2016-10, ASU 2016-12, and ASU 2016-20, supersedes nearly all existing revenue recognition guidance under GAAP and replaces it with a core revenue recognition principle, that an entity will recognize revenue when it transfers control of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services, and creates a five-step model for revenue recognition in accordance with this principle. ASU 2014-09 also requires new disclosures in both interim and annual reporting periods. The guidance in ASU 2014-09 does not apply to contracts within the scope of ASC 840, Leases.</p> <p>ASU 2016-08 clarifies how to identify the unit of accounting for the principal versus agent evaluation, how to apply the control principle to certain types of arrangements, such as service transactions, and reframed the indicators in the guidance to focus on evidence that an entity is acting as a principal rather than as an agent.</p> <p>ASU 2016-10 clarifies the existing guidance on identifying performance obligations and licensing implementation.</p> <p>ASU 2016-12 adds practical expedients related to the transition for contract modifications and further defines a completed contract, clarifies the objective of the collectability assessment and how revenue is recognized if collectability is not probable, and when non-cash considerations should be measured.</p> <p>ASU 2016-20 corrects or improves guidance in thirteen narrowly focused aspects of the guidance.</p> <p>The standard allows for either "full retrospective" adoption, meaning the standard is applied to all of the periods presented, or "modified retrospective" adoption, meaning the cumulative impact of applying the standard is recognized in accumulated dividends in excess of net income on the date of application.</p>	<p>January 2018</p>	<p>Currently, gains on contracted condominium sales are recognized using the percentage-of-completion method, with the gain recognized once certain criteria have been met in advance of legal closing (see further discussion in the "Revenue Recognition" section of Note 2 to the consolidated financial statements). Under the new guidance, condominium sale gains will be recognized as the condominium units are legally sold, which will typically be upon closing. The reversal of the gain will be recognized through equity, and will be reflected in accumulated dividends in excess of net income.</p> <p>Most of our revenue is accounted for under the leasing standard, and therefore is not subject to this standard.</p> <p>With the exception of condominium sales, the adoption of the standard will not have a significant impact on our consolidated financial statements.</p> <p>We will implement the new revenue recognition guidance retrospectively with the cumulative effect recognized in accumulated dividends in excess of net income at the date of initial application.</p>

Standard	Description	Date of Adoption	Effect on the financial statements or significant matters
ASU 2017-05, February 2017, <i>Other Income - Gains and Losses from the Recognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets</i>	<p>This ASU clarifies that ASC 610-20 applies to all nonfinancial assets (including real estate) for which the counterparty is not a customer and also clarifies that all businesses are derecognized using the deconsolidation guidance. Additionally, it defines an insubstance nonfinancial asset as a financial asset that is promised to a counterparty in a contract in which substantially all of the fair value of the assets promised in the contract is concentrated in nonfinancial assets, which excludes cash or cash equivalents and liabilities.</p> <p>Under the current guidance, a partial sale is recognized and carryover basis is used for the retained interest, however, the new guidance eliminates the use of carryover basis and generally requires a full gain to be recognized for prospective disposals of nonfinancial assets.</p>	January 2018	<p>The new guidance is expected to impact the gain recognized when a real estate asset is sold to a non-customer and a noncontrolling interest is retained.</p> <p>Based on our historical transactions, this standard is not expected to have a significant impact to our consolidated financial statements.</p>
ASU 2017-09, May 2017, <i>Compensation-Stock Compensation (Topic 718): Scope of Modification Accounting</i>	<p>The ASU clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as modifications. Under the new guidance, an entity will not apply modification accounting if the awards' fair value, vesting conditions, and the classification of the award as equity or a liability are the same immediately before and after the change. The new guidance is applied prospectively to awards granted or modified after the adoption date.</p>	January 2018	<p>This standard is not expected to have a significant impact to our consolidated financial statements.</p>
<u>Not Yet Adopted:</u>			
ASU 2016-02, February 2016, <i>Leases (Topic 842)</i>	<p>This ASU significantly changes the accounting for leases by requiring lessees to recognize assets and liabilities for leases greater than 12 months on their balance sheet. The lessor model stays substantially the same; however, there were modifications to conform lessor accounting with the lessee model, eliminate real estate specific guidance, further define certain lease and non-lease components, and change the definition of initial direct costs of leases requiring significantly more leasing related costs to be expensed upfront.</p>	January 2019	<p>We are currently assessing the impact of this standard to our consolidated financial statements.</p>
ASU 2016-13, June 2016, <i>Financial Instruments - Credit Losses (Topic 326)</i>	<p>This ASU changes the impairment model for most financial assets and certain other instruments, requiring the use of an "expected credit loss" model and adding more disclosure requirements.</p>	January 2020	<p>We are currently assessing the impact of this standard to our consolidated financial statements.</p>

Consolidated Statements of Cash Flows—Supplemental Disclosures

The following table provides supplemental disclosures related to the Consolidated Statements of Cash Flows:

	Year Ended December 31,		
	2017	2016	2015
	(In thousands)		
SUPPLEMENTAL DISCLOSURES:			
Total interest costs incurred	\$ 125,684	\$ 113,016	\$ 110,675
Interest capitalized	(25,559)	(18,022)	(18,122)
Interest expense	<u>\$ 100,125</u>	<u>\$ 94,994</u>	<u>\$ 92,553</u>
Cash paid for interest, net of amounts capitalized	<u>\$ 105,201</u>	<u>\$ 90,185</u>	<u>\$ 116,335</u>
Cash paid for income taxes	<u>\$ 352</u>	<u>\$ 296</u>	<u>\$ 274</u>
NON-CASH INVESTING AND FINANCING TRANSACTIONS:			
Mortgage loans refinanced	\$ 166,823	\$ —	\$ —
Mortgage loans assumed with acquisition	\$ 79,401	\$ 34,385	\$ 89,516
DownREIT operating partnership units issued with acquisition	\$ 5,918	\$ —	\$ 7,742
DownREIT operating partnership units redeemed for common shares	\$ 2,569	\$ 18,679	\$ 4,114
Shares issued under dividend reinvestment plan	\$ 2,017	\$ 2,017	\$ 1,977

Capitalized lease costs are direct costs incurred which were essential to originate a lease and would not have been incurred had the leasing transaction not taken place. These costs include third party commissions and salaries and personnel costs related to obtaining a lease. Capitalized lease costs are amortized over the initial term of the related lease which generally ranges from three to ten years. We view these lease costs as part of the up-front initial investment we made in order to generate a long-term cash inflow and therefore, we classify cash outflows related to leasing costs as an investing activity in our consolidated statements of cash flows.

NOTE 3—REAL ESTATE

A summary of our real estate investments and related encumbrances is as follows:

	Cost	Accumulated Depreciation and Amortization	Encumbrances
	(In thousands)		
<u>December 31, 2017</u>			
Retail and mixed-use properties	\$ 7,500,929	\$ (1,821,046)	\$ 470,720
Retail properties under capital leases	123,346	(46,140)	71,556
Residential	10,786	(9,358)	20,785
	<u>\$ 7,635,061</u>	<u>\$ (1,876,544)</u>	<u>\$ 563,061</u>
<u>December 31, 2016</u>			
Retail and mixed-use properties	\$ 6,621,170	\$ (1,677,938)	\$ 449,896
Retail properties under capital leases	127,359	(42,308)	71,590
Residential	10,544	(8,988)	21,221
	<u>\$ 6,759,073</u>	<u>\$ (1,729,234)</u>	<u>\$ 542,707</u>

Retail and mixed-use properties includes the residential portion of Assembly Row, Bethesda Row, Chelsea Commons, Congressional Plaza, Pike & Rose, Santana Row, and Towson Residential (Flats @ 703). The residential property investment is our investment in Rollingwood Apartments.

2017 Property Acquisitions and Dispositions

On February 1, 2017, we acquired a leasehold interest in Hastings Ranch Plaza, a 274,000 square foot shopping center in Pasadena, California for \$29.5 million. The land is subject to a long-term ground lease that expires on April 30, 2054. Approximately \$21.5 million of assets acquired were allocated to lease intangibles and included within other assets. Approximately \$15.2 million of net assets acquired were allocated to lease liabilities and included in other liabilities.

On March 31, 2017, we acquired the fee interest in Riverpoint Center, a 211,000 square foot shopping center in the Lincoln Park neighborhood of Chicago, Illinois for \$107.0 million. Approximately \$1.0 million and \$12.3 million of net assets acquired were allocated to other assets for "above market leases," and other liabilities for "below market leases," respectively.

We leased three parcels of land at our Assembly Row property to two ground lessees. Both lessees exercised purchase options under the related ground leases. The sale transaction related to the purchase option on one of our ground leases was completed on April 4, 2017 for a sales price of \$36.0 million. On June 28, 2017, the sale transactions related to the purchase options on our other two ground lease parcels were completed for a total sales price of \$17.3 million. The net gain recognized in connection with these transactions was approximately \$15.4 million. At December 31, 2016, the total cost basis of the related land was \$33.9 million and is included in "assets held for sale" on our consolidated balance sheet.

On May 19, 2017, we acquired the fee interest in a 71,000 square foot, mixed-use property located in Berkeley, California based on a gross value of \$23.9 million. The acquisition was completed through a newly formed entity for which we own a 90% controlling interest. Approximately \$0.8 million and \$0.3 million of net assets acquired were allocated to other assets for "above market leases" and other liabilities for "below market leases," respectively, and approximately \$2.4 million was allocated to noncontrolling interests.

On August 2, 2017, we acquired an approximately 90% interest in a joint venture that owns six shopping centers in Los Angeles County, California based on a gross value of \$357 million, including the assumption of \$79.4 million of mortgage debt. Approximately \$7.8 million of assets acquired were allocated to lease intangibles and included within other assets, approximately \$36.2 million of net assets acquired were allocated to lease liabilities and included in other liabilities, and approximately \$30.6 million was allocated to noncontrolling interests. That joint venture also acquired a 24.5% interest in La Alameda, a shopping center in Walnut Park, California for \$19.8 million. The property has \$41.0 million of mortgage debt, of which the joint venture's share is approximately \$10 million. Additional information on the properties is listed below:

Property	City/State	GLA (in square feet)
Azalea	South Gate, CA	222,000
Bell Gardens	Bell Gardens, CA	330,000
La Alameda	Walnut Park, CA	245,000
Olivo at Mission Hills (1)	Mission Hills, CA	155,000
Plaza Del Sol	South El Monte, CA	48,000
Plaza Pacoima	Pacoima, CA	204,000
Sylmar Towne Center	Sylmar, CA	148,000
		1,352,000

(1) Property is currently being redeveloped. GLA reflects approximate square footage once the property is open and operating.

The following unaudited pro forma financial data includes the total revenues, operating expenses (including approximately \$11.5 million and \$11.4 million of depreciation and amortization expense for the years ended December 31, 2017 and 2016, respectively), and interest expense/financing costs related to the properties acquired on August 2, 2017 as if they had occurred on January 1, 2016. The pro forma financial information is presented for informational purposes only and may not be indicative of what actual results of income would have been, nor does it represent the results of income for future periods.

	Year Ended December 31,	
	2017	2016
	(in millions) (unaudited)	
Total revenue	\$ 872.9	\$ 826.6
Net income available for common shareholders	284.6	244.3

On August 25, 2017, we sold our property located at 150 Post Street in San Francisco, California for a sales price of \$69.3 million, resulting in a gain of \$45.2 million.

On September 25, 2017, we sold our North Lake Commons property in Lake Zurich, Illinois for a sales price of \$15.6 million, resulting in a gain of \$4.9 million.

On December 28, 2017, we sold a parcel of land at our Bethesda Row property in Bethesda, Maryland for a sales price of \$8.5 million, resulting in a gain of \$6.5 million.

For the year ended December 31, 2017, we recognized a \$5.4 million gain, net of \$1.4 million of income taxes, related to the sale of condominiums at our Assembly Row property based on the percentage-of-completion method. In connection with recording the gain, we recognized a receivable of \$67.1 million as of December 31, 2017. The closing of the Assembly Row condominium sales is expected to commence in 2018. As of December 31, 2017, no gain has been recognized for contracted condominium sales at Pike & Rose, as not all of the criteria necessary for profit recognition have been met.

2016 Property Acquisitions and Disposition

On January 13, 2016, we acquired our partner's 70% interest in our joint venture arrangement (the "Partnership") with affiliates of a discretionary fund created and advised by Clarion Partners ("Clarion") for \$153.7 million, which included the payment of \$130.0 million of cash and the assumption of mortgage loans totaling \$34.4 million. As a result of the transaction, we gained control of the six underlying properties, and effective January 13, 2016, have consolidated the properties. We also recognized a gain on acquisition of the controlling interest of \$25.7 million related to the difference between the carrying value and fair value of the previously held equity interest. Approximately \$7.3 million and \$4.9 million of net assets acquired were allocated to other assets for "above market leases," and other liabilities for "below market leases," respectively. We incurred \$0.2 million of acquisition costs, of which \$0.1 million were incurred in 2016, and included in "general and administrative expenses" on the consolidated statements of comprehensive income in 2016 and 2015.

On May 12, 2016, an unconsolidated joint venture that we hold an interest in sold a building in Coconut Grove, Florida. Our share of the gain, net of noncontrolling interests, was \$0.5 million.

On July 26, 2016, we acquired an additional building in the Coconut Grove neighborhood of Miami, Florida for \$5.9 million through our CocoWalk LLC entity. We incurred \$0.2 million in acquisition costs which are included in "general and administrative expenses" in 2016.

On November 7, 2016, we acquired a building adjacent to our Barcroft Plaza property for \$5.3 million, and incurred \$0.1 million of acquisition costs which are included in "general and administrative expenses" in 2016.

NOTE 4—ACQUIRED IN-PLACE LEASES

Acquired lease assets are included in prepaid expenses and other assets and comprise above market leases where we are the lessor and below market leases where we are the lessee. Acquired lease liabilities are included in other liabilities and deferred credits and comprise below market leases where we are the lessor and above market leases where we are the lessee. The following is a summary of our acquired lease assets and liabilities:

	December 31, 2017		December 31, 2016	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
	(in thousands)			
Above market leases, lessor	\$ 52,393	\$ (31,406)	\$ 45,327	\$ (28,085)
Below market leases, lessee	34,604	(1,705)	13,237	(924)
Total	<u>\$ 86,997</u>	<u>\$ (33,111)</u>	<u>\$ 58,564</u>	<u>\$ (29,009)</u>
Below market leases, lessor	\$ (193,085)	\$ 56,716	\$ (138,253)	\$ 48,928
Above market leases, lessee	(9,084)	560	(2,796)	271
Total	<u>\$ (202,169)</u>	<u>\$ 57,276</u>	<u>\$ (141,049)</u>	<u>\$ 49,199</u>

The value allocated to in-place leases where we are the lessor is amortized over the related lease term and reflected as additional rental income for below market leases or a reduction of rental income for above market leases in the consolidated statements of comprehensive income. The related amortization of in-place leases where we are the lessee is reflected as additional rental expense for below market leases or a reduction of rental expenses for above market leases in the consolidated statements of comprehensive income. The following is a summary of acquired lease amortization:

	Year Ended December 31,		
	2017	2016	2015
	(in thousands)		
Amortization of above market leases, lessor	\$ (6,005)	\$ (6,726)	\$ (4,425)
Amortization of below market leases, lessor	10,726	8,551	7,130
Net increase in rental income	<u>\$ 4,721</u>	<u>\$ 1,825</u>	<u>\$ 2,705</u>
Amortization of below market leases, lessee	\$ 781	\$ 255	\$ 255
Amortization of above market leases, lessee	(290)	(135)	(135)
Net increase in rental expense	<u>\$ 491</u>	<u>\$ 120</u>	<u>\$ 120</u>

The following is a summary of the remaining weighted average amortization period for our acquired lease assets and acquired lease liabilities:

	December 31, 2017
Above market leases, lessor	4.7 years
Below market leases, lessee	41.6 years
Below market leases, lessor	19.8 years
Above market leases, lessee	16.9 years

The amortization for acquired in-place leases during the next five years and thereafter, assuming no early lease terminations, is as follows:

Year ending December 31,	Acquired Lease Assets	Acquired Lease Liabilities
	(In thousands)	
2018	\$ 5,810	\$ 9,990
2019	3,829	9,488
2020	3,182	8,494
2021	2,804	7,869
2022	2,381	7,484
Thereafter	35,880	101,568
	<u>\$ 53,886</u>	<u>\$ 144,893</u>

NOTE 5—DEBT

The following is a summary of our total debt outstanding as of December 31, 2017 and 2016:

Description of Debt	Principal Balance as of December 31,		Stated Interest Rate as of December 31, 2017	Stated Maturity Date as of December 31, 2017
	2017	2016		
Mortgages payable				
(Dollars in thousands)				
The Grove at Shrewsbury (West)	\$ 10,545	\$ 10,792	6.38%	March 1, 2018
Rollingwood Apartments	20,820	21,283	5.54%	May 1, 2019
The Shops at Sunset Place	66,603	68,634	5.62%	September 1, 2020
29th Place	4,341	4,553	5.91%	January 31, 2021
Sylmar Towne Center	17,362	—	5.39%	June 6, 2021
Plaza Del Sol	8,579	—	5.23%	December 1, 2021
THE AVENUE at White Marsh	52,705	52,705	3.35%	January 1, 2022
Montrose Crossing	71,054	72,726	4.20%	January 10, 2022
Azalea	40,000	—	3.73%	November 1, 2025
Bell Gardens	13,184	—	4.06%	August 1, 2026
Plaza El Segundo	125,000	175,000	3.83%	June 5, 2027
The Grove at Shrewsbury (East)	43,600	42,536	3.77%	September 1, 2027
Brook 35	11,500	11,500	4.65%	July 1, 2029
Chelsea	6,268	6,576	5.36%	January 15, 2031
Subtotal	491,561	466,305		
Net unamortized premium and debt issuance costs	(56)	4,812		
Total mortgages payable	491,505	471,117		
Notes payable				
Term loan	275,000	275,000	LIBOR + 0.90%	November 21, 2018
Revolving credit facility	41,000	—	LIBOR + 0.825%	April 20, 2020
Various	4,819	5,247	11.31%	Various through 2028
Subtotal	320,819	280,247		
Net unamortized debt issuance costs	(554)	(1,096)		
Total notes payable	320,265	279,151		
Senior notes and debentures				
5.90% notes	—	150,000	5.90%	April 1, 2020
2.55% notes	250,000	250,000	2.55%	January 15, 2021
3.00% notes	250,000	250,000	3.00%	August 1, 2022
2.75% notes	275,000	275,000	2.75%	June 1, 2023
3.95% notes	300,000	300,000	3.95%	January 15, 2024
7.48% debentures	29,200	29,200	7.48%	August 15, 2026
3.25% notes	475,000	—	3.25%	July 15, 2027
6.82% medium term notes	40,000	40,000	6.82%	August 1, 2027
4.50% notes	550,000	450,000	4.50%	December 1, 2044
3.625% notes	250,000	250,000	3.625%	August 1, 2046
Subtotal	2,419,200	1,994,200		
Net unamortized discount and debt issuance costs	(17,760)	(17,606)		
Total senior notes and debentures	2,401,440	1,976,594		
Capital lease obligations				
Various	71,556	71,590	Various	Various through 2106
Total debt and capital lease obligations	\$ 3,284,766	\$ 2,798,452		

On June 5, 2017 we refinanced the \$175.0 million mortgage loan on Plaza El Segundo at a face amount of \$125.0 million and repaid the remaining \$50.0 million at par. The new mortgage loan bears interest at 3.83% and matures on June 5, 2027.

On June 23, 2017, we issued \$400.0 million aggregate principal amount of fixed rate senior unsecured notes in two separate series. We issued \$300.0 million of 3.25% notes that mature on July 15, 2027, which were offered at 99.083% of the principal amount, with a yield to maturity of 3.358%. Additionally, we issued \$100.0 million of 4.50% notes due December 1, 2044. The 4.50% notes were offered at 105.760% of the principal amount, with a yield to maturity of 4.143%, and have the same terms and are of the same series as the senior notes first issued on November 14, 2014. Our net proceeds from the June note offering after net issuance premium, underwriting fees and other costs was approximately \$399.5 million.

In connection with the acquisition of six shopping centers in Los Angeles County, California on August 2, 2017 (as further discussed in Note 3), we assumed mortgage loans with a face amount of \$79.4 million and a fair value of \$80.1 million. The mortgage loans are secured by the individual properties with the following contractual terms:

	<u>Principal</u> (in millions)	<u>Stated Interest Rate</u>	<u>Maturity Date</u>
Sylmar Towne Center	\$ 17.5	5.39%	June 6, 2021
Plaza Del Sol	8.6	5.23%	December 1, 2021
Azalea	40.0	3.73%	November 1, 2025
Bell Gardens	13.3	4.06%	August 1, 2026

On August 31, 2017, we refinanced the \$41.8 million mortgage loan on The Grove at Shrewsbury (East) at a face amount of \$43.6 million. The new mortgage loan bears interest at 3.77% and matures on September 1, 2027.

On December 21, 2017, we issued \$175.0 million aggregate principal amount of 3.25% senior unsecured notes due July 15, 2027. The notes have the same terms and are of the same series as the \$300.0 million senior notes issued on June 23, 2017. The notes were offered at 99.404% of the principal amount, with a yield to maturity of 3.323%. Our net proceeds from the December note offering after issuance discount, underwriting fees and other costs were approximately \$172.5 million. The proceeds were used on December 31, 2017 to repay our \$150.0 million 5.90% notes prior to the original maturity date of April 1, 2020. The redemption price of \$164.1 million included a make-whole premium of \$11.9 million and accrued but unpaid interest of \$2.2 million. The make-whole premium is included in "early extinguishment of debt" in 2017.

During 2017, 2016 and 2015, the maximum amount of borrowings outstanding under our \$800.0 million revolving credit facility was \$344.0 million, \$251.5 million and \$324.0 million, respectively. The weighted average amount of borrowings outstanding was \$147.5 million, \$77.3 million and \$109.7 million, respectively, and the weighted average interest rate, before amortization of debt fees, was 1.9%, 1.3% and 1.1%, respectively. The revolving credit facility requires an annual facility fee of \$1.0 million. At December 31, 2017, our revolving credit facility had \$41.0 million outstanding, and had no balance outstanding at December 31, 2016.

Our revolving credit facility, term loan, and certain notes require us to comply with various financial covenants, including the maintenance of minimum shareholders' equity and debt coverage ratios and a maximum ratio of debt to net worth. As of December 31, 2017, we were in compliance with all default related debt covenants.

Scheduled principal payments on mortgages payable, notes payable, senior notes and debentures as of December 31, 2017 are as follows:

	<u>Mortgages Payable</u>	<u>Notes Payable</u>	<u>Senior Notes and Debentures</u>	<u>Total Principal</u>
	(In thousands)			
Year ending December 31,				
2018	\$ 16,228	\$ 275,506 (1)	\$ —	\$ 291,734
2019	25,820	563	—	26,383
2020	65,539	41,624 (2)	—	107,163
2021	30,541	694	250,000	281,235
2022	117,018	771	250,000	367,789
Thereafter	236,415	1,661	1,919,200	2,157,276
	<u>\$ 491,561</u>	<u>\$ 320,819</u>	<u>\$ 2,419,200</u>	<u>\$ 3,231,580</u> (3)

(1) Our \$275.0 million unsecured term loan matures on November 21, 2018, subject to a one-year extension at our option.

(2) Our \$800.0 million revolving credit facility matures on April 20, 2020, subject to two six-month extensions at our option. As of December 31, 2017, there was \$41.0 million outstanding under this credit facility.

(3) The total debt maturities differ from the total reported on the consolidated balance sheet as of December 31, 2017 due to the unamortized premium/(discount) and debt issuance costs on mortgage loans, notes payable, and senior notes.

Future minimum lease payments and their present value for property under capital leases as of December 31, 2017, are as follows:

	(In thousands)
Year ending December 31,	
2018	\$ 5,800
2019	5,800
2020	5,800
2021	5,800
2022	5,810
Thereafter	142,425
	<u>171,435</u>
Less amount representing interest	(99,879)
Present value	<u>\$ 71,556</u>

NOTE 6—FAIR VALUE OF FINANCIAL INSTRUMENTS

A fair value measurement is based on the assumptions that market participants would use in pricing an asset or liability in an orderly transaction. The hierarchy for inputs used in measuring fair value are as follows:

1. Level 1 Inputs—quoted prices in active markets for identical assets or liabilities
2. Level 2 Inputs—observable inputs other than quoted prices in active markets for identical assets and liabilities
3. Level 3 Inputs—prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement.

Except as disclosed below, the carrying amount of our financial instruments approximates their fair value. The fair value of our mortgages payable, notes payable and senior notes and debentures is sensitive to fluctuations in interest rates. Quoted market prices (Level 1) were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis (Level 2) is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial instruments. The estimates of fair value presented herein are not necessarily indicative of the amounts that could be realized upon disposition of the financial instruments. A summary of the carrying amount and fair value of our mortgages payable, notes payable and senior notes and debentures is as follows:

	December 31, 2017		December 31, 2016	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(In thousands)			
Mortgages and notes payable	\$ 811,770	\$ 824,419	\$ 750,268	\$ 760,260
Senior notes and debentures	\$ 2,401,440	\$ 2,498,445	\$ 1,976,594	\$ 2,015,973

As of December 31, 2017, we have two interest rate swap agreements with a notional amount of \$275.0 million that are measured at fair value on a recurring basis. The interest rate swap agreements fix the variable portion of our \$275.0 million term loan at 1.72% through November 1, 2018. The fair values of the interest rate swap agreements are based on the estimated amounts we would receive or pay to terminate the contracts at the reporting date and are determined using interest rate pricing models and interest rate related observable inputs. The fair value of our swaps at December 31, 2017 was an asset of less than \$0.1 million and is included in "prepaid expenses and other assets" on our consolidated balance sheets, and at December 31, 2016 was a liability of \$2.6 million, and is included in "accounts payable and accrued expenses." The value of our interest rate swaps increased \$2.6 million and \$1.5 million (including \$1.8 million and \$3.5 million respectively, reclassified from other comprehensive income/(loss) to earnings) for 2017 and 2016, respectively. These changes in value are included in

"accumulated other comprehensive income (loss)." A summary of our financial assets/(liabilities) that are measured at fair value on a recurring basis, by level within the fair value hierarchy is as follows:

	December 31, 2017				December 31, 2016			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	(In thousands)							
Interest rate swaps	\$ —	\$ 22	\$ —	\$ 22	\$ —	\$ (2,577)	\$ —	\$ (2,577)

NOTE 7—COMMITMENTS AND CONTINGENCIES

We are sometimes involved in lawsuits, warranty claims, and environmental matters arising in the ordinary course of business. Management makes assumptions and estimates concerning the likelihood and amount of any potential loss relating to these matters.

We are currently a party to various legal proceedings. We accrue a liability for litigation if an unfavorable outcome is probable and the amount of loss can be reasonably estimated. If an unfavorable outcome is probable and a reasonable estimate of the loss is a range, we accrue the best estimate within the range; however, if no amount within the range is a better estimate than any other amount, the minimum within the range is accrued. Legal fees related to litigation are expensed as incurred. Other than as described below, we do not believe that the ultimate outcome of these matters, either individually or in the aggregate, could have a material adverse effect on our financial position or overall trends in results of operations; however, litigation is subject to inherent uncertainties. Also under our leases, tenants are typically obligated to indemnify us from and against all liabilities, costs and expenses imposed upon or asserted against us (1) as owner of the properties due to certain matters relating to the operation of the properties by the tenant, and (2) where appropriate, due to certain matters relating to the ownership of the properties prior to their acquisition by us.

In November 2016, we were included as a defendant in a class action lawsuit, in the circuit court for Montgomery County, Maryland, related to predatory towing by a third party company we had retained to provide towing services at several of our properties in Montgomery County, Maryland. We, individually and collectively with other members of the more than 500 property owner defendant class, have undertaken numerous legal actions to challenge property owner liability in this case, including challenging the certification of the class as a matter of law; however, all of these legal actions have been unsuccessful. Given the costs and risks of continuing litigation on this matter, we elected to participate in a settlement for which our share is approximately \$0.4 million. We expect that this settlement amount will be reimbursed by insurance. The settlement did not cover liability for certain tows that were included in the lawsuit that the defendant class believes cannot be pursued because of the statute of limitations. Accordingly, we do not believe we should have any additional liability for these remaining tows; however, if we are unsuccessful in dismissing these tows from the litigation, our liability would be approximately \$0.2 million assuming payment on the same terms as the settlement.

We are self-insured for general liability costs up to predetermined retained amounts per claim, and we believe that we maintain adequate accruals to cover our retained liability. We currently do not maintain third party stop-loss insurance policies to cover liability costs in excess of predetermined retained amounts. Our accrual for self-insurance liability is determined by management and is based on claims filed and an estimate of claims incurred but not yet reported. Management considers a number of factors, including third-party actuarial analysis, previous experience in our portfolio, and future increases in costs of claims, when making these determinations. If our liability costs exceed these accruals, it will reduce our net income.

We reserve for estimated losses, if any, associated with warranties given to a buyer at the time real estate is sold or other potential liabilities relating to that sale, taking any insurance policies into account. These warranties may extend up to ten years and require significant judgment. If changes in facts and circumstances indicate that warranty reserves are understated, we will accrue additional reserves at such time a liability has been incurred and the costs can be reasonably estimated. Warranty reserves are released once the legal liability period has expired or all related work has been substantially completed. During 2016, the legal liability period relating to our latent defect warranty on condominiums sold at Santana Row expired. Upon expiration, we released the remaining \$4.9 million warranty reserve which is included in "gain on sale of real estate and change in control of interests" in the consolidated statement of comprehensive income for the year ended December 31, 2016.

At December 31, 2017 and 2016, our reserves for general liability costs were \$3.3 million and \$2.8 million, respectively, and are included in "accounts payable and accrued expenses" in our consolidated balance sheets. Any potential losses which exceed our estimates would result in a decrease in our net income. During 2017 and 2016, we made payments from these reserves of \$1.4 million and \$2.0 million, respectively. Although we consider the reserve to be adequate, there can be no assurance that the reserve will prove to be adequate over-time to cover losses due to the difference between the assumptions used to estimate the reserve and actual losses.

At December 31, 2017, we had letters of credit outstanding of approximately \$1.3 million.

As of December 31, 2017 in connection with capital improvement, development, and redevelopment projects, the Trust has contractual obligations of approximately \$326.6 million.

We are obligated under ground lease agreements on several shopping centers requiring minimum annual payments as follows, as of December 31, 2017:

	(In thousands)
Year ending December 31,	
2018	\$ 4,583
2019	4,737
2020	4,749
2021	4,757
2022	4,873
Thereafter	188,132
	<u>\$ 211,831</u>

A master lease for Mercer Mall includes a fixed purchase price option for \$55 million in 2023. If we fail to exercise our purchase option, the owner of Mercer Mall has a put option which would require us to purchase Mercer Mall for \$60 million in 2025.

Under the terms of the Congressional Plaza partnership agreement, a minority partner has the right to require us and the other minority partner to purchase its 26.63% interest in Congressional Plaza at the interest's then-current fair market value. If the other minority partner defaults in their obligation, we must purchase the full interest. Based on management's current estimate of fair market value as of December 31, 2017, our estimated maximum liability upon exercise of the put option would range from approximately \$81 million to \$85 million.

A master lease for Melville Mall includes a fixed purchase price option in 2021 for \$5 million. If we fail to exercise our purchase option, the owner of Melville Mall has a put option which would require us to purchase Melville Mall in 2023 for \$5 million.

The other member in Montrose Crossing has the right to require us to purchase all of its 10.1% interest in Montrose Crossing at the interest's then-current fair market value. If the other member fails to exercise its put option, we have the right to purchase its interest on or after December 27, 2021 at fair market value. Based on management's current estimate of fair market value as of December 31, 2017, our estimated maximum liability upon exercise of the put option would range from approximately \$12 million to \$13 million.

Two of the members in Plaza El Segundo have the right to require us to purchase their 10.0% and 11.8% ownership interests at the interests' then-current fair market value. If the members fail to exercise their put options, we have the right to purchase each of their interests on or after December 30, 2026 at fair market value. Based on management's current estimate of fair market value as of December 31, 2017, our estimated maximum liability upon exercise of the put option would range from approximately \$26 million to \$29 million.

Effective January 1, 2017, the other member in The Grove at Shrewsbury and Brook 35 has the right to require us to purchase all of its approximately 4.8% interest in The Grove at Shrewsbury and approximately 8.8% interest in Brook 35 at the interests' then-current fair market value. Based on management's current estimate of fair market value as of December 31, 2017, our estimated maximum liability upon exercise of the put option would range from \$9 million to \$10 million.

Under the terms of certain partnership agreements, the partners have the right to exchange their operating partnership units for cash or the same number of our common shares, at our option. A total of 787,962 downREIT operating partnership units are outstanding which have a total fair value of \$104.6 million, based on our closing stock price on December 31, 2017.

NOTE 8—SHAREHOLDERS' EQUITY

We have a Dividend Reinvestment Plan (the "Plan"), whereby shareholders may use their dividends and optional cash payments to purchase shares. In 2017, 2016 and 2015, 17,911 shares, 15,619 shares and 16,524 shares, respectively, were issued under the Plan.

On September 29, 2017, we issued 6,000,000 Depository Shares, each representing 1/1000th interest of 5.0% Series C Cumulative Redeemable Preferred Share, par value \$0.01 per share ("Series C Preferred Shares"), at the liquidation preference of \$25.00 per depository share (or \$25,000 per Series C Preferred share) in an underwritten public offering. The Series C

Preferred Shares accrue dividends at a rate of 5.0% of the \$25,000 liquidation preference per year and are redeemable at our option on or after September 29, 2022. Additionally, they are not convertible and holders of these shares generally have no voting rights, unless we fail to pay dividends for six or more quarters. The net proceeds after underwriting fees and other costs were approximately \$145.0 million.

As of December 31, 2017, 2016, and 2015, we had 399,896 shares of 5.417% Series 1 Cumulative Convertible Preferred Shares (“Series 1 Preferred Shares”) outstanding that have a liquidation preference of \$25 per share and par value \$0.01 per share. The Series 1 Preferred Shares accrue dividends at a rate of 5.417% per year and are convertible at any time by the holders to our common shares at a conversion rate of \$104.69 per share. The Series 1 Preferred Shares are also convertible under certain circumstances at our election. The holders of the Series 1 Preferred Shares have no voting rights.

On November 4, 2016, we replaced our existing at-the-market (“ATM”) equity program with a new ATM equity program in which we may from time to time offer and sell common shares having an aggregate offering price of up to \$400.0 million. We intend to use the net proceeds to fund potential acquisition opportunities, fund our development and redevelopment pipeline, repay amounts of outstanding under our revolving credit facility and/or for general corporate purposes. For the year ended December 31, 2017, we issued 826,517 common shares at a weighted average price per share of \$132.56 for net cash proceeds of \$108.3 million and paid \$1.1 million in commissions and \$0.2 million in additional offering expenses related to the sales of these common shares. For the year ended December 31, 2016, we issued 1,156,571 common shares at a weighted average price per share of \$152.92 for net cash proceeds of \$174.8 million and paid \$1.8 million in commissions and \$0.2 million in additional offering expenses related to the sales of these common shares. As of December 31, 2017, we had the capacity to issue up to \$261.3 million in common shares under our ATM equity program.

NOTE 9—DIVIDENDS

The following table provides a summary of dividends declared and paid per share:

	Year Ended December 31,					
	2017		2016		2015	
	Declared	Paid	Declared	Paid	Declared	Paid
Common shares.....	\$ 3.960	\$ 3.940	\$ 3.840	\$ 3.800	\$ 3.620	\$ 3.550
5.417% Series 1 Cumulative Convertible Preferred shares...	\$ 1.354	\$ 1.354	\$ 1.354	\$ 1.354	\$ 1.354	\$ 1.354
5.0% Series C Cumulative Redeemable Preferred shares (1)	\$ 0.368	\$ —	\$ —	\$ —	\$ —	\$ —

(1) Amount represents dividends per depository share, each representing 1/1000th of a share.

A summary of the income tax status of dividends per share paid is as follows:

	Year Ended December 31,		
	2017	2016	2015
Common shares			
Ordinary dividend	\$ 3.940	\$ 3.800	\$ 3.515
Capital gain	—	—	0.035
	<u>\$ 3.940</u>	<u>\$ 3.800</u>	<u>\$ 3.550</u>
5.417% Series 1 Cumulative Convertible Preferred shares			
Ordinary dividend	\$ 1.354	\$ 1.354	\$ 1.340
Capital gain	—	—	0.014
	<u>\$ 1.354</u>	<u>\$ 1.354</u>	<u>\$ 1.354</u>

On November 1, 2017, the Trustees declared a quarterly cash dividend of \$1.00 per common share, payable January 16, 2018 to common shareholders of record on January 2, 2018.

NOTE 10—OPERATING LEASES

At December 31, 2017, our 104 predominantly retail shopping center and mixed-use properties are located in 12 states and the District of Columbia. There are approximately 3,000 leases with tenants providing a wide range of retail products and services. These tenants range from sole proprietorships to national retailers; no one tenant or corporate group of tenants accounts for more than 2.9% of annualized base rent.

Our leases with commercial property and residential tenants are classified as operating leases. Commercial property leases generally range from three to ten years (certain leases with anchor tenants may be longer), and in addition to minimum rents, may provide for percentage rents based on the tenant's level of sales achieved and cost recoveries for the tenant's share of certain operating costs. Leases on apartments are generally for a period of 1 year or less.

As of December 31, 2017, minimum future commercial property rentals from noncancelable operating leases, before any reserve for uncollectible amounts and assuming no early lease terminations, at our operating properties are as follows:

	(In thousands)
Year ending December 31,	
2018	\$ 593,461
2019	537,822
2020	474,369
2021	401,869
2022	328,302
Thereafter	1,402,509
	<u>\$ 3,738,332</u>

NOTE 11—COMPONENTS OF RENTAL INCOME AND EXPENSE

The principal components of rental income are as follows:

	Year Ended December 31,		
	2017	2016	2015
	(In thousands)		
Minimum rents			
Retail and commercial	\$ 585,178	\$ 549,552	\$ 509,825
Residential	55,416	49,465	42,797
Cost reimbursement	171,528	158,042	148,110
Percentage rent	11,148	10,977	11,911
Other	18,191	18,547	15,169
Total rental income	<u>\$ 841,461</u>	<u>\$ 786,583</u>	<u>\$ 727,812</u>

Minimum rents include the following:

	Year Ended December 31,		
	2017	2016	2015
	(In millions)		
Straight-line rents	\$ 12.9	\$ 8.1	\$ 7.6
Net amortization of above and below market leases	\$ 4.7	\$ 1.8	\$ 2.7

The principal components of rental expenses are as follows:

	Year Ended December 31,		
	2017	2016	2015
	(In thousands)		
Repairs and maintenance	\$ 67,996	\$ 64,942	\$ 62,420
Utilities	25,763	24,968	23,003
Management fees and costs	22,297	20,823	18,639
Payroll	14,922	13,832	12,673
Marketing	9,007	8,520	9,046
Insurance	7,762	7,758	7,875
Ground rent	3,826	2,561	2,540
Bad debt expense	2,591	2,375	1,168
Other operating	10,726	12,547	10,229
Total rental expenses	<u>\$ 164,890</u>	<u>\$ 158,326</u>	<u>\$ 147,593</u>

NOTE 12—SHARE-BASED COMPENSATION PLANS

A summary of share-based compensation expense included in net income is as follows:

	Year Ended December 31,		
	2017	2016	2015
	(In thousands)		
Grants of common shares and options	\$ 12,371	\$ 11,227	\$ 12,074
Capitalized share-based compensation	(1,385)	(1,310)	(868)
Share-based compensation expense	<u>\$ 10,986</u>	<u>\$ 9,917</u>	<u>\$ 11,206</u>

As of December 31, 2017, we have grants outstanding under two share-based compensation plans. In May 2010, our shareholders approved the 2010 Performance Incentive Plan, as amended (the "2010 Plan"), which authorized the grant of share options, common shares and other share-based awards for up to 2,450,000 common shares of beneficial interest. Our 2001 Long Term Incentive Plan (the "2001 Plan"), which expired in May 2010, authorized the grant of share options, common shares and other share-based awards of 3,250,000 common shares of beneficial interest.

Option awards under both plans are required to have an exercise price at least equal to the closing trading price of our common shares on the date of grant. Options and restricted share awards under these plans generally vest over three to seven years and option awards typically have a ten-year contractual term. We pay dividends on unvested shares. Certain options and share awards provide for accelerated vesting if there is a change in control. Additionally, the vesting on certain option and share awards can accelerate in part or in full upon retirement based on the age of the retiree or upon termination without cause.

The fair value of each option award is estimated on the date of grant using the Black-Scholes model. Expected volatilities, term, dividend yields, employee exercises and estimated forfeitures are primarily based on historical data. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The fair value of each share award is determined based on the closing trading price of our common shares on the grant date. No options were granted in 2017 and 2015.

The following table provides a summary of the weighted-average assumption used to value options granted in 2016:

Volatility	18.8%
Expected dividend yield	2.8%
Expected term (in years)	6.0
Risk free interest rate	1.5%

The following table provides a summary of option activity for 2017:

	Shares Under Option	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (In years)	Aggregate Intrinsic Value (In thousands)
Outstanding at December 31, 2016	259,119	\$ 56.66		
Granted	—	—		
Exercised	(152,634)	65.37		
Forfeited or expired	—	—		
Outstanding at December 31, 2017	<u>106,485</u>	<u>\$ 44.18</u>	<u>1.2</u>	<u>\$ 9,451</u>
Exercisable at December 31, 2017	<u>105,939</u>	<u>\$ 43.62</u>	<u>1.1</u>	<u>\$ 9,451</u>

The weighted-average grant-date fair value of options granted in 2016 was \$19.52 per share. The total cash received from options exercised during 2017, 2016 and 2015 was \$10.0 million, \$4.5 million and \$2.0 million, respectively. The total intrinsic value of options exercised during the years ended December 31, 2017, 2016 and 2015 was \$10.7 million, \$4.2 million and \$2.1 million, respectively.

The following table provides a summary of restricted share activity for 2017:

	Shares	Weighted-Average Grant-Date Fair Value
Unvested at December 31, 2016	217,353	\$ 142.70
Granted	109,815	139.31
Vested	(87,704)	131.55
Forfeited	(2,293)	142.09
Unvested at December 31, 2017	<u>237,171</u>	

The weighted-average grant-date fair value of stock awarded in 2017, 2016 and 2015 was \$139.31, \$152.70 and \$141.08, respectively. The total vesting-date fair value of shares vested during the year ended December 31, 2017, 2016 and 2015, was \$12.5 million, \$13.8 million and \$26.1 million, respectively.

As of December 31, 2017, there was \$17.6 million of total unrecognized compensation cost related to unvested share-based compensation arrangements (i.e. options and unvested shares) granted under our plans. This cost is expected to be recognized over the next 6.4 years with a weighted-average period of 2.2 years.

Subsequent to December 31, 2017, common shares were awarded under various compensation plans as follows:

Date	Award	Vesting Term	Beneficiary
January 2, 2018	5,416 Shares	Immediate	Trustees
February 7, 2018	92,552 Restricted shares	3-4 years	Officers and key employees
February 7, 2018	488 Options	5 years	Officers and key employees

NOTE 13—SAVINGS AND RETIREMENT PLANS

We have a savings and retirement plan in accordance with the provisions of Section 401(k) of the Code. Generally, employees can elect, at their discretion, to contribute a portion of their compensation up to a maximum of \$18,000 for 2017, 2016, and 2015. Under the plan, we contribute 50% of each employee's elective deferrals up to 5% of eligible earnings. In addition, we may make discretionary contributions within the limits of deductibility set forth by the Code. Our full-time employees are immediately eligible to become plan participants. Employees are eligible to receive matching contributions immediately on their participation; however, these matching payments will not vest until their third anniversary of employment. Our expense for the years ended December 31, 2017, 2016 and 2015 was approximately \$632,000, \$602,000 and \$504,000, respectively.

A non-qualified deferred compensation plan for our officers and certain other employees was established in 1994 that allows the participants to defer a portion of their income. As of December 31, 2017 and 2016, we are liable to participants for approximately \$12.8 million and \$10.5 million, respectively, under this plan. Although this is an unfunded plan, we have purchased certain investments to match this obligation. Our obligation under this plan and the related investments are both included in the accompanying consolidated financial statements.

NOTE 14—EARNINGS PER SHARE

We have calculated earnings per share (“EPS”) under the two-class method. The two-class method is an earnings allocation methodology whereby EPS for each class of common stock and participating securities is calculated according to dividends declared and participation rights in undistributed earnings. For 2017, 2016, and 2015 we had 0.2 million weighted average unvested shares outstanding, which are considered participating securities. Therefore, we have allocated our earnings for basic and diluted EPS between common shares and unvested shares; the portion of earnings allocated to the unvested shares is reflected as “earnings allocated to unvested shares” in the reconciliation below.

In the dilutive EPS calculation, dilutive stock options were calculated using the treasury stock method consistent with prior periods. There were 682 anti-dilutive stock options in 2017, and no anti-dilutive stock options in 2016 or 2015. The conversions of downREIT operating partnership units and 5.417% Series 1 Cumulative Convertible Preferred Shares are anti-dilutive for all periods presented and accordingly, have been excluded from the weighted average common shares used to compute diluted EPS.

	Year Ended December 31,		
	2017	2016	2015
	(In thousands, except per share data)		
NUMERATOR			
Income from continuing operations	\$ 219,948	\$ 226,425	\$ 190,094
Less: Preferred share dividends	(2,458)	(541)	(541)
Less: Income from continuing operations attributable to noncontrolling interests.....	(7,666)	(7,648)	(8,205)
Less: Earnings allocated to unvested shares	(942)	(702)	(797)
Income from continuing operations available for common shareholders.....	208,882	217,534	180,551
Gain on sale of real estate and change in control of interests, net	77,632	31,133	28,330
Net income available for common shareholders, basic and diluted.....	<u>\$ 286,514</u>	<u>\$ 248,667</u>	<u>\$ 208,881</u>
DENOMINATOR			
Weighted average common shares outstanding—basic	72,117	70,877	68,797
Effect of dilutive securities:			
Stock options.....	116	172	184
Weighted average common shares outstanding—diluted	<u>72,233</u>	<u>71,049</u>	<u>68,981</u>
EARNINGS PER COMMON SHARE, BASIC			
Net income available for common shareholders.....	<u>\$ 3.97</u>	<u>\$ 3.51</u>	<u>\$ 3.04</u>
EARNINGS PER COMMON SHARE, DILUTED			
Net income available for common shareholders.....	<u>\$ 3.97</u>	<u>\$ 3.50</u>	<u>\$ 3.03</u>
Income from continuing operations attributable to the Trust.....	<u>\$ 212,282</u>	<u>\$ 218,777</u>	<u>\$ 181,889</u>

NOTE 15—SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

Summarized quarterly financial data is as follows:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	(In thousands, except per share data)			
2017				
Revenue	\$ 207,389	\$ 208,049	\$ 217,953	\$ 223,957
Operating income	\$ 81,544	\$ 83,090	\$ 84,497	\$ 83,157
Net income(1)	\$ 58,070	\$ 78,133	\$ 108,882	\$ 52,785
Net income attributable to the Trust(1)	\$ 56,190	\$ 76,291	\$ 106,777	\$ 50,656
Net income available for common shareholders(1)	\$ 56,055	\$ 76,156	\$ 106,600	\$ 48,645
Earnings per common share—basic(1)	\$ 0.78	\$ 1.05	\$ 1.47	\$ 0.67
Earnings per common share—diluted(1)	\$ 0.78	\$ 1.05	\$ 1.47	\$ 0.67
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	(In thousands, except per share data)			
2016				
Revenue	\$ 198,344	\$ 197,981	\$ 201,157	\$ 204,109
Operating income	\$ 76,922	\$ 80,135	\$ 80,461	\$ 83,477
Net income(2)	\$ 79,063	\$ 58,898	\$ 61,198	\$ 59,724
Net income attributable to the Trust(2)	\$ 76,955	\$ 55,941	\$ 58,977	\$ 58,037
Net income available for common shareholders(2)	\$ 76,820	\$ 55,806	\$ 58,841	\$ 57,902
Earnings per common share—basic(2)	\$ 1.10	\$ 0.79	\$ 0.82	\$ 0.81
Earnings per common share—diluted(2)	\$ 1.10	\$ 0.78	\$ 0.82	\$ 0.80

- (1) Second quarter 2017 includes a \$15.4 million gain related to the sale of three ground lease parcels at our Assembly Row property in Somerville, Massachusetts. Third quarter 2017 includes a \$50.8 million gain on sale of real estate from our 150 Post Street and North Lake Commons properties. Fourth quarter 2017 includes a \$6.5 million gain related to the sale of a parcel of land at our Bethesda Row property. Additionally, second, third, and fourth quarter 2017 include net percentage-of-completion gains of \$3.3 million, \$0.6 million, and \$1.5 million, respectively, related to condominiums under binding contract at our Assembly Row property. All of these transactions are further discussed in Note 3. Fourth quarter 2017 includes a \$12.3 million early extinguishment of debt charge as further discussed in Note 5.
- (2) First quarter 2016 includes a \$25.7 million gain on change in control of interests from our Clarion Partners acquisition as further discussed in Note 3. Third quarter 2016 includes a \$4.9 million gain on sale from the reversal of our warranty reserve on condominiums sold at Santana Row as further discussed in Note 7.

FEDERAL REALTY INVESTMENT TRUST
SCHEDULE III
SUMMARY OF REAL ESTATE AND ACCUMULATED DEPRECIATION
DECEMBER 31, 2017
(Dollars in thousands)

COLUMN A	COLUMN B	COLUMN C		COLUMN D	COLUMN E		COLUMN F	COLUMN G	COLUMN H	COLUMN I	
		Encumbrance	Land		Building and Improvements	Land					Building and Improvements
			Initial cost to company		Cost Capitalized Subsequent Acquisition	Gross amount at which carried at close of period		Total	Date of Construction	Date Acquired	Life on which depreciation in latest income statements is computed
Descriptions			Land	Building and Improvements		Land	Building and Improvements				
29TH PLACE (Virginia)	VA	\$ 4,312	\$ 10,211	\$ 18,863	\$ 11,973	\$ 10,195	\$ 30,852	\$ 41,047	1975 - 2001	5/30/2007	35 years
ANDORRA (Pennsylvania)	PA		2,432	12,346	11,161	2,432	23,507	25,939	1953	1/12/1988	35 years
ASSEMBLY ROW/ ASSEMBLY SQUARE MARKETPLACE (Massachusetts)	MA		93,252	34,196	564,077	69,421	622,104	691,525	2005, 2012-2017	2005-2013	35 years
ATLANTIC PLAZA (Massachusetts)	MA		6,293	17,109	2,325	6,293	19,434	25,727	1960	1/13/2016	35 years
AZALEA (California)	CA	39,609	40,219	67,117	4	40,219	67,121	107,340	2014	8/2/2017	35 years
BALA CYNWYD (Pennsylvania)	PA		3,565	14,466	23,443	2,581	38,893	41,474	1955	9/22/1993	35 years
BARCROFT PLAZA (Virginia)	VA		12,617	29,603	3,279	12,617	32,882	45,499	1963, 1972, 1990, & 2000	1/13/16 & 11/7/16	35 years
BARRACKS ROAD (Virginia)	VA		4,363	16,459	47,088	4,363	63,547	67,910	1958	12/31/1985	35 years
BELL GARDENS (California)	CA	12,682	18,021	82,470	159	18,021	82,629	100,650	1990, 2003, 2006	8/2/2017	35 years
BETHESDA ROW (Maryland)	MD		46,579	35,406	144,089	43,896	182,178	226,074	1945-2008	12/31/93, 6/2/97, 1/20/06, 9/25/08, 9/30/08, & 12/27/10	35 - 50 years
BRICK PLAZA (New Jersey)	NJ		—	24,715	51,757	3,945	72,527	76,472	1958	12/28/1989	35 years
BRISTOL PLAZA (Connecticut)	CT		3,856	15,959	11,849	3,856	27,808	31,664	1959	9/22/1995	35 years
BROOK 35 (New Jersey)	NJ	11,263	7,128	38,355	2,043	7,128	40,398	47,526	1986/2004	1/1/2014	35 years
CAMPUS PLAZA (Massachusetts)	MA		16,710	13,412	429	16,710	13,841	30,551	1970	1/13/2016	35 years
CHELSEA COMMONS (Massachusetts)	MA	6,037	9,417	19,466	14,015	9,396	33,502	42,898	1962/1969/ 2008	8/25/06, 1/30/07, & 7/16/08	35 years

FEDERAL REALTY INVESTMENT TRUST
SCHEDULE III
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COLUMN A Descriptions	COLUMN B Encumbrance	COLUMN C Initial cost to company		COLUMN D Cost Capitalized Subsequent to Acquisition	COLUMN E Gross amount at which carried at close of period			COLUMN F Accumulated Depreciation and Amortization	COLUMN G Date of Construction	COLUMN H Date Acquired	COLUMN I Life on which depreciation in latest income statements is computed
		Land	Building and Improvements		Land	Building and Improvements	Total				
COCOWALK (Florida)		35,063	71,476	9,881	34,406	82,014	116,420	6,536	1990/1994, 1922-1973	5/4/15, 7/1/15, 12/16/15, 7/26/16, 6/30/17, & 8/10/17	35 years
COLORADO BLVD (California)		5,262	4,071	10,184	5,262	14,255	19,517	10,678	1905-1988	12/31/96 & 8/14/98	35 years
CONGRESSIONAL PLAZA (Maryland)		2,793	7,424	92,104	1,020	101,301	102,321	53,731	1965/2003	4/1/1965	35 years
COURTHOUSE CENTER (Maryland)		1,750	1,869	1,532	1,750	3,401	5,151	1,923	1975	12/17/1997	35 years
CROSSROADS (Illinois)		4,635	11,611	16,882	4,635	28,493	33,128	16,494	1959	7/19/1993	35 years
CROW CANYON COMMONS (California)		27,245	54,575	8,525	27,245	63,100	90,345	21,704	Late 1970's/ 1998/2006	12/29/05 & 2/28/07	35 years
DARIEN (Connecticut)		29,809	18,302	1,862	29,809	20,164	49,973	3,075	1920-2009	4/3/2013	35 years
DEDHAM PLAZA (Massachusetts)		14,841	12,918	13,317	14,841	26,235	41,076	15,380	1959	12/31/93 & 12/14/16	35 years
DEL MAR VILLAGE (Florida)		15,624	41,712	8,057	15,587	49,806	65,393	20,432	1982/1994/ 2007	5/30/08, 7/11/08, & 10/14/14	35 years
EAST BAY BRIDGE (California)		29,079	138,035	11,772	29,079	149,807	178,886	25,229	1994-2001, 2011/2012	12/21/2012	35 years
EASTGATE CROSSING (North Carolina)		1,608	5,775	26,981	1,608	32,756	34,364	19,622	1963	12/18/1986	35 years
ELLISBURG (New Jersey)		4,028	11,309	19,211	4,013	30,535	34,548	20,099	1959	10/16/1992	35 years
ESCONDIDO PROMENADE (California)		19,117	15,829	14,530	19,117	30,359	49,476	16,037	1987	12/31/96 & 11/10/10	35 years
FALLS PLAZA (Virginia)		1,798	1,270	10,943	1,819	12,192	14,011	8,664	1960/1962	9/30/67 & 10/05/72	25 years
FEDERAL PLAZA (Maryland)		10,216	17,895	41,769	10,216	59,664	69,880	42,794	1970	6/29/1989	35 years
FINLEY SQUARE (Illinois)		9,252	9,544	19,604	9,252	29,148	38,400	19,836	1974	4/27/1995	35 years
FLOURTOWN (Pennsylvania)		1,345	3,943	11,666	1,345	15,609	16,954	5,981	1957	4/25/1980	35 years
FOURTH STREET (California)		13,928	9,909	39	13,928	9,948	23,876	248	1948, 1975	5/19/2017	35 years

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COLUMN A Descriptions	COLUMN B Encumbrance	COLUMN C Initial cost to company		COLUMN D Cost Capitalized Subsequent to Acquisition		COLUMN E Gross amount at which carried at close of period		COLUMN F Accumulated Depreciation and Amortization	COLUMN G Date of Construction	COLUMN H Date Acquired	COLUMN I Life on which depreciation in latest income statements is computed
		Land	Building and Improvements	Land	Building and Improvements	Land	Building and Improvements				
FREE STATE SHOPPING CENTER (Maryland)	MD	18,581	41,658	4,538	18,581	46,196	64,777	3,741	1970	1/13/2016	35 years
FRESH MEADOWS (New York)	NY	24,625	25,255	40,395	24,633	65,642	90,275	37,948	1946-1949	12/5/1997	35 years
FRIENDSHIP CENTER (District of Columbia)	DC	12,696	20,803	4,616	12,696	25,419	38,115	11,917	1998	9/21/2001	35 years
GAITHERSBURG SQUARE (Maryland)	MD	7,701	5,271	14,468	5,973	21,467	27,440	17,830	1966	4/22/1993	35 years
GARDEN MARKET (Illinois)	IL	2,677	4,829	6,909	2,677	11,738	14,415	7,569	1958	7/28/1994	35 years
GOVERNOR PLAZA (Maryland)	MD	2,068	4,905	20,319	2,068	25,224	27,292	20,241	1963	10/1/1985	35 years
GRAHAM PARK PLAZA (Virginia)	VA	1,237	15,096	18,874	1,169	34,038	35,207	28,053	1971	7/21/1983	35 years
GRATIOT PLAZA (Michigan)	MI	525	1,601	17,702	525	19,303	19,828	17,270	1964	3/29/1973	25.75 years
GREENLAWN PLAZA (New York)	NY	10,590	20,869	245	10,590	21,114	31,704	1,756	1975/2004	1/13/2016	35 years
GREENWICH AVENUE (Connecticut)	CT	7,484	5,444	1,199	7,484	6,643	14,127	4,170	1968	4/12/1995	35 years
HASTINGS RANCH PLAZA (California)	CA	—	22,393	236	—	22,629	22,629	699	1958, 1984, 2006, 2007	2/1/2017	35 years
HAUPPAUGE (New York)	NY	8,791	15,262	5,018	8,419	20,652	29,071	11,724	1963	8/6/1998	35 years
HERMOSA AVENUE (California)	CA	1,116	280	4,648	1,368	4,676	6,044	3,298	1922	9/17/1997	35 years
HOLLYWOOD BLVD (California)	CA	8,300	16,920	21,719	8,370	38,569	46,939	14,755	1929/1991	3/22/99 & 6/18/99	35 years
HUNTINGTON (New York)	NY	12,194	16,008	19,144	12,194	35,152	47,346	15,825	1962	12/12/88, 10/26/07, & 11/24/15	35 years
HUNTINGTON SQUARE (New York)	NY	—	10,075	2,106	—	12,181	12,181	3,317	1980/2004-2007	8/16/2010	35 years
IDYLLWOOD PLAZA (Virginia)	VA	4,308	10,026	2,579	4,308	12,605	16,913	8,928	1991	4/15/1994	35 years
KINGS COURT (California)	CA	—	10,714	954	—	11,668	11,668	8,776	1960	8/24/1998	26 years
LANCASTER (Pennsylvania)	PA	4,907	2,103	12,010	75	14,038	14,113	8,212	1958	4/24/1980	22 years
LANGHORNE SQUARE (Pennsylvania)	PA	720	2,974	18,432	720	21,406	22,126	15,170	1966	1/31/1985	35 years

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COLUMN A	COLUMN B	COLUMN C		COLUMN D	COLUMN E		COLUMN F	COLUMN G	COLUMN H	COLUMN I	
		Initial cost to company			Gross amount at which carried at close of period	Accumulated Depreciation and Amortization					Date of Construction
Descriptions	Encumbrance	Land	Building and Improvements	Cost Capitalized to Subsequent Acquisition			Land	Building and Improvements	Total	Date of Construction	
LAUREL (Maryland)	MD	7,458	22,525	27,344	7,464	49,863	57,327	37,461	1956	8/15/1986	35 years
LAWRENCE PARK (Pennsylvania)	PA	6,150	8,491	20,524	6,161	29,004	35,165	24,693	1972	7/23/1980 & 4/3/17	22 years
LEESBURG PLAZA (Virginia)	VA	8,184	10,722	17,582	8,184	28,304	36,488	14,689	1967	9/15/1998	35 years
LINDEN SQUARE (Massachusetts)	MA	79,382	19,247	50,074	79,347	69,356	148,703	22,208	1960-2008	8/24/2006	35 years
MELVILLE MALL (New York)	NY	35,622	32,882	20,096	35,622	52,978	88,600	12,458	1974	10/16/2006	35 years
MERCER MALL (New Jersey)	NJ	29,738	51,047	45,957	29,738	97,004	126,742	41,330	1975	10/14/03 & 1/31/17	25 - 35 years
MONTROSE CROSSING (Maryland)	MD	48,624	91,819	19,678	48,624	111,497	160,121	24,840	1960s, 1970s, 1996 & 2011	12/27/11 & 12/19/13	35 years
MOUNT VERNON/SOUTH VALLEY/7770 RICHMOND HWY. (Virginia)	VA	10,068	33,501	41,132	10,230	74,471	84,701	34,011	1966/1972/1987/2001	3/31/03, 3/21/03, & 1/27/06	35 years
NORTH DARTMOUTH (Massachusetts)	MA	9,366	—	3	9,366	3	9,369	—	2004	8/24/2006	35 years
NORTHEAST (Pennsylvania)	PA	1,152	10,596	18,679	1,153	29,274	30,427	20,496	1959	8/30/1983	35 years
OLD KEENE MILL (Virginia)	VA	638	998	6,212	638	7,210	7,848	5,418	1968	6/15/1976	33.33 years
OLD TOWN CENTER (California)	CA	3,420	2,765	30,997	3,420	33,762	37,182	21,217	1962, 1997-1998	10/22/1997	35 years
OLIVO AT MISSION HILLS (California)	CA	15,048	46,732	10,358	15,048	57,090	72,138	213	2017	8/2/2017	35 years
PAN AM (Virginia)	VA	8,694	12,929	7,610	8,695	20,538	29,233	15,159	1979	2/5/1993	35 years
PENTAGON ROW (Virginia)	VA	—	2,955	100,369	—	103,324	103,324	46,051	1999 - 2002	1998 & 11/22/10	35 years
PERRING PLAZA (Maryland)	MD	2,800	6,461	21,836	2,800	28,297	31,097	23,112	1963	10/1/1985	35 years
PIKE & ROSE (Maryland)	MD	31,471	10,335	543,484	29,903	555,387	585,290	23,148	1963, 2012-2017	5/18/82, 10/26/07, & 7/31/12	50 years
PIKE 7 PLAZA (Virginia)	VA	14,970	22,799	6,929	14,914	29,784	44,698	16,745	1968	3/31/97 & 7/8/15	35 years

FEDERAL REALTY INVESTMENT TRUST
SCHEDULE III
SUMMARY OF REAL ESTATE AND ACCUMULATED DEPRECIATION
DECEMBER 31, 2017
(Dollars in thousands)

COLUMN A	COLUMN B	COLUMN C		COLUMN D	COLUMN E		COLUMN F	COLUMN G	COLUMN H	COLUMN I
		Initial cost to company			Gross amount at which carried at close of period					
Descriptions	Encumbrance	Land	Building and Improvements	Cost Capitalized Subsequent to Acquisition	Land	Building and Improvements	Accumulated Depreciation and Amortization	Date of Construction	Date Acquired	Life on which depreciation in latest income statements is computed
PLAZA DEL MERCADO (Maryland)	MD	10,305	21,553	14,329	10,305	35,882	2,341	1969	1/13/2016	35 years
PLAZA DEL SOL (California)	CA	5,605	12,331	—	5,605	12,331	212	2009	8/2/2017	35 years
PLAZA EL SEGUNDO/THE POINT (California)	CA	62,127	153,556	65,337	64,463	216,557	39,623	2006/2007/2016	12/30/11, 6/14/13, 7/26/13, & 12/27/13	35 years
PLAZA PACOIMA (California)	CA	38,138	12,227	—	38,138	12,227	225	2010	8/2/2017	35 years
QUEEN ANNE PLAZA (Massachusetts)	MA	3,319	8,457	6,519	3,319	14,976	9,881	1967	12/23/1994	35 years
QUINCE ORCHARD (Maryland)	MD	3,197	7,949	27,772	2,928	35,990	19,478	1975	4/22/1993	35 years
RIVERPOINT CENTER (Illinois)	IL	15,422	104,575	82	15,422	104,657	2,626	1989, 2012	3/31/2017	35 years
ROCKVILLE TOWN SQUARE (Maryland)	MD	—	8,092	43,010	—	51,102	16,823	2005 - 2007	2006 - 2007	50 years
ROLLINGWOOD APTS. (Maryland)	MD	552	2,246	7,988	572	10,214	9,358	1960	1/15/1971	25 years
SAM'S PARK & SHOP (District of Columbia)	DC	4,840	6,319	1,679	4,840	7,998	5,158	1930	12/1/1995	35 years
SAN ANTONIO CENTER (California)	CA	39,920	32,466	1,334	39,920	33,800	4,714	1958, 1964-1965, 1974-1975, 1995-1997	1/9/2015	35 years
SANTANA ROW (California)	CA	66,682	7,502	788,049	57,578	804,655	182,514	1999-2006, 2009, 2011, 2014, 2016-2017	3/5/97, 7/13/12, 9/6/12, 4/30/13 & 9/23/13	40 - 50 years
SAUGUS PLAZA (Massachusetts)	MA	4,383	8,291	2,588	4,383	10,879	6,702	1976	10/1/1996	35 years
SYLMAR TOWNE CENTER (California)	CA	18,522	24,636	376	18,522	25,012	389	1973	8/2/2017	35 years
THE AVENUE AT WHITE MARSH (Maryland)	MD	20,682	72,432	23,014	20,685	95,443	32,066	1997	3/8/2007	35 years
THE GROVE AT SHREWSBURY (New Jersey)	NJ	18,016	103,115	3,886	18,021	106,996	13,884	1988/1993/2007	1/1/2014 & 10/6/14	35 years

FEDERAL REALTY INVESTMENT TRUST
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SUMMARY OF REAL ESTATE AND ACCUMULATED DEPRECIATION
DECEMBER 31, 2017
(Dollars in thousands)

COLUMN A Descriptions	COLUMN B Encumbrance	COLUMN C Initial cost to company		COLUMN D Cost Capitalized Subsequent to Acquisition	COLUMN E Gross amount at which carried at close of period		COLUMN F Accumulated Depreciation and Amortization	COLUMN G Date of Construction	COLUMN H Date Acquired	COLUMN I Life on which depreciation in latest income statements is computed	
		Land	Building and Improvements		Land	Building and Improvements					Total
THE SHOPPES AT NOTTINGHAM SQUARE (Maryland)		4,441	12,849	254	4,441	13,103	4,912	2005 - 2006	3/8/2007	35 years	
THE SHOPS AT SUNSET PLACE (Florida)	69,149	64,499	50,853	8,160	64,499	59,013	6,629	1999	10/1/2015	35 years	
THIRD STREET PROMENADE (California)		22,645	12,709	43,309	25,125	53,538	32,281	1888-2000	1996-2000	35 years	
TOWER SHOPPING CENTER (Virginia)		7,170	10,518	4,240	7,280	14,648	8,738	1953-1960	8/24/1998	35 years	
TOWER SHOPS (Florida)		29,940	43,390	24,219	29,962	67,587	15,761	1989	1/19/11 & 6/13/14	35 years	
TOWN CENTER OF NEW BRITAIN (Pennsylvania)		1,282	12,285	1,679	1,470	13,776	5,087	1969	6/29/2006	35 years	
TOWSON RESIDENTIAL (FLATS @703) (Maryland)		2,328	—	20,048	2,328	20,048	22,376	2016-2017	3/8/2007	35 years	
TROY (New Jersey)		3,126	5,193	28,424	5,865	30,878	21,234	1966	7/23/1980	22 years	
TYSON'S STATION (Virginia)		388	453	3,825	475	4,191	3,737	1954	1/17/1978	17 years	
VILLAGE AT SHIRLINGTON (Virginia)	6,646	9,761	14,808	40,418	4,234	60,753	27,322	1940, 2006-2009	12/21/1995	35 years	
WESTGATE CENTER (California)		6,319	107,284	39,726	6,319	147,010	48,562	1960-1966	3/31/2004	35 years	
WHITE MARSH PLAZA (Maryland)		3,478	21,413	645	3,478	22,058	8,491	1987	3/8/2007	35 years	
WHITE MARSH OTHER (Maryland)		31,953	1,843	140	31,983	1,953	811	1985	3/8/2007	35 years	
WILDWOOD (Maryland)		9,111	1,061	10,291	9,111	11,352	8,839	1958	5/5/1969	33.33 years	
WILLOW GROVE (Pennsylvania)		1,499	6,643	22,115	1,499	28,758	26,206	1953	11/20/1984	35 years	
WILLOW LAWN (Virginia)		3,192	7,723	84,407	7,790	87,532	56,879	1957	12/5/1983	35 years	
WYNNEWOOD (Pennsylvania)		8,055	13,759	21,092	8,055	34,851	23,196	1948	10/29/1996	35 years	
TOTALS	\$ 563,061	\$ 1,459,351	\$ 2,425,230	\$ 3,750,480	\$ 1,427,777	\$ 6,207,284	\$ 7,635,061				
							\$ 1,876,544				

FEDERAL REALTY INVESTMENT TRUST
SCHEDULE III
SUMMARY OF REAL ESTATE AND ACCUMULATED DEPRECIATION - CONTINUED
Three Years Ended December 31, 2017
Reconciliation of Total Cost
(in thousands)

Balance, December 31, 2014.....	\$ 5,608,998
Additions during period	
Acquisitions	291,726
Improvements	281,471
Deduction during period—dispositions and retirements of property	(117,789)
Balance, December 31, 2015.....	<u>6,064,406</u>
Additions during period	
Acquisitions	229,296
Improvements	483,932
Deduction during period—dispositions and retirements of property	(18,561)
Balance, December 31, 2016.....	<u>6,759,073</u>
Additions during period	
Acquisitions	555,476
Improvements	492,541
Deduction during period—dispositions and retirements of property	(172,029)
Balance, December 31, 2017 (1).....	<u><u>\$ 7,635,061</u></u>

(1) For Federal tax purposes, the aggregate cost basis is approximately \$6.7 billion as of December 31, 2017.

FEDERAL REALTY INVESTMENT TRUST
SCHEDULE III
SUMMARY OF REAL ESTATE AND ACCUMULATED DEPRECIATION - CONTINUED
Three Years Ended December 31, 2017
Reconciliation of Accumulated Depreciation and Amortization
(in thousands)

Balance, December 31, 2014.....	\$ 1,467,050
Additions during period—depreciation and amortization expense	156,513
Deductions during period—dispositions and retirements of property	(49,522)
Balance, December 31, 2015.....	<u>1,574,041</u>
Additions during period—depreciation and amortization expense	173,244
Deductions during period—dispositions and retirements of property	(18,051)
Balance, December 31, 2016	<u>1,729,234</u>
Additions during period—depreciation and amortization expense	193,340
Deductions during period—dispositions and retirements of property	(46,030)
Balance, December 31, 2017.....	<u><u>\$ 1,876,544</u></u>

FEDERAL REALTY INVESTMENT TRUST
SCHEDULE IV
MORTGAGE LOANS ON REAL ESTATE
Year Ended December 31, 2017

(Dollars in thousands)

Column A	Column B	Column C	Column D	Column E	Column F	Column G	Column H
Description of Lien	Interest Rate	Maturity Date	Periodic Payment Terms	Prior Liens	Face Amount of Mortgages	Carrying Amount of Mortgages(1)	Principal Amount of Loans Subject to delinquent Principal or Interest
Mortgage on retail buildings in Philadelphia, PA	8% or 10% based on timing of draws, plus participation	May 2021	Interest only monthly; balloon payment due at maturity	\$ —	\$ 21,179	\$ 21,179 (2)	\$ —
Mortgage on retail buildings in Philadelphia, PA	10% plus participation	May 2021	Interest only monthly; balloon payment due at maturity	—	9,250	9,250	—
				<u>\$ —</u>	<u>\$ 30,429</u>	<u>\$ 30,429</u>	<u>\$ —</u>

(1) For Federal tax purposes, the aggregate tax basis is approximately \$30.4 million as of December 31, 2017.

(2) This mortgage is available for up to \$25.0 million.

FEDERAL REALTY INVESTMENT TRUST
SCHEDULE IV
MORTGAGE LOANS ON REAL ESTATE - CONTINUED
Three Years Ended December 31, 2017
Reconciliation of Carrying Amount
(in thousands)

Balance, December 31, 2014.....	\$ 50,988
Additions during period:	
Issuance of loans.....	368
Deductions during period:	
Collection and satisfaction of loans.....	(10,692)
Amortization of discount.....	954
Balance, December 31, 2015.....	<u>41,618</u>
Deductions during period:	
Collection and satisfaction of loans.....	(11,714)
Balance, December 31, 2016.....	<u>29,904</u>
Additions during period:	
Issuance of loans.....	525
Balance, December 31, 2017.....	<u><u>\$ 30,429</u></u>

CERTIFICATION

I, Donald C. Wood, certify that:

- 1) I have reviewed this annual report on Form 10-K of Federal Realty Investment Trust;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 13, 2018

/s/ Donald C. Wood

Donald C. Wood,
President, Chief Executive Officer and Trustee
(Principal Executive Officer)

CERTIFICATION

I, *Daniel Guglielmon*e, certify that:

- 1) I have reviewed this annual report on Form 10-K of Federal Realty Investment Trust;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 13, 2018

/s/ Daniel Guglielmon

Daniel Guglielmon,
Executive Vice President -
Chief Financial Officer and Treasurer
(Principal Financial and Accounting Officer)

CERTIFICATION

**PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

The undersigned, Donald C. Wood, the President and Chief Executive Officer of Federal Realty Investment Trust (the “Company”), has executed this certification in connection with the filing with the Securities and Exchange Commission of the Company’s Annual Report on Form 10-K for the period ended December 31, 2017 (the “Report”). The undersigned hereby certifies, to the best of his knowledge, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

February 13, 2018

/s/ Donald C. Wood

Donald C. Wood,
President, Chief Executive Officer and Trustee
(Principal Executive Officer)

CERTIFICATION

**PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

The undersigned, Daniel Guglielmon, the Executive Vice President and Chief Financial Officer and Treasurer of Federal Realty Investment Trust (the "Company"), has executed this certification in connection with the filing with the Securities and Exchange Commission of the Company's Annual Report on Form 10-K for the period ended December 31, 2017 (the "Report"). The undersigned hereby certifies, to the best of his knowledge, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

February 13, 2018

/s/ Daniel Guglielmon

Daniel Guglielmon,
Executive Vice President -
Chief Financial Officer and Treasurer
(Principal Financial and Accounting Officer)



March 23, 2018

Dear Shareholder:

Please accept this invitation to attend our 2018 Annual Meeting of Shareholders on Wednesday, May 2, 2018 at 10:00 a.m. This year's meeting will be held at AMP by Strathmore located at our Pike & Rose property, 11810 Grand Park Avenue, North Bethesda, Maryland.

The attached notice of the 2018 Annual Meeting of Shareholders and proxy statement provide important information about the annual meeting and the business to be conducted at the meeting. In addition, management will provide a review of 2017 operating results and discuss the outlook for the future. After the formal presentation, our Trustees and management will be available to answer any questions you may have.

Your vote is important to us. We urge you to read this proxy statement carefully. Whether or not you plan to attend the annual meeting in person, we urge you to vote promptly through the internet, by telephone or by mail.

Thank you for your continued support and we look forward to seeing you on May 2.

Sincerely,

A handwritten signature in black ink that reads "Joseph S. Vassalluzzo". The signature is written in a cursive style with a prominent initial "J".

Joseph S. Vassalluzzo
Non-Executive Chairman of the Board

A handwritten signature in black ink that reads "Donald C. Wood". The signature is written in a cursive style with a prominent initial "D".

Donald C. Wood
President and Chief Executive Officer



1626 East Jefferson Street, Rockville, Maryland 20852

NOTICE OF 2018 ANNUAL MEETING OF SHAREHOLDERS

DATE:	Wednesday, May 2, 2018
TIME:	10:00 a.m. local time
PLACE:	AMP by Strathmore, 11810 Grand Park Avenue, North Bethesda, Maryland
RECORD DATE:	March 14, 2018

ITEMS OF BUSINESS	<ul style="list-style-type: none">• Election of 7 Trustees to serve until our 2019 Annual Meeting of Shareholders• Advisory vote approving the compensation of our named executive officers• Ratification of the appointment of Grant Thornton LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2018
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For the Trustees:

A handwritten signature in black ink that reads "Dawn M. Becker".

Dawn M. Becker
Executive Vice President—General Counsel and Secretary
March 23, 2018

HOW TO VOTE

Your vote is important to us. You are eligible to vote and receive notice of the meeting if you were a registered owner of record of our common shares of beneficial interest (“Shares”) at the close of business on the record date of March 14, 2018. A majority of the Shares entitled to vote at the Annual Meeting must be present in person or by proxy for us to proceed with the Annual Meeting.

If you own your Shares directly with our transfer agent, American Stock Transfer and Trust, LLC, you are a registered shareholder and can vote either in person at the Annual Meeting or by proxy without attending the Annual Meeting through one of the following methods:



By Internet

Visit www.voteproxy.com. You will need the control number on your Notice of Internet Availability, proxy card or voting instruction form. Votes must be submitted by 11:59pm EDT to be counted for the meeting.



By Telephone

Call 1-800-Proxies (1-800-776-9437). You will need the control number on your Notice of Internet Availability, proxy card or voting instruction form. Votes must be submitted by 11:59pm EDT to be counted for the meeting.



By Mail

You can vote my marking, signing and dating your proxy card.

You may revoke your proxy at any time before it is voted at the Annual Meeting by notifying the secretary in writing, submitting a proxy dated later than your original proxy, or attending the Annual Meeting and voting in person.

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR OUR ANNUAL MEETING. Our 2018 Proxy Statement and 2017 Annual Report to Shareholders, which includes our Annual Report on Form 10-K for the year ended December 31, 2017, are available at www.federalrealty.com.

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ABOUT FEDERAL REALTY

Federal Realty Investment Trust is a recognized leader in the ownership, operation and redevelopment of high-quality retail based real estate located primarily in major coastal markets from Washington, D.C. to Boston as well as San Francisco and Los Angeles. Founded in 1962, our mission is to deliver long term, sustainable growth through investing in densely populated, affluent communities where retail demand exceeds supply. Our expertise includes creating urban, mixed-use neighborhoods like Santana Row in San Jose, California, Pike & Rose in North Bethesda, Maryland and Assembly Row in Somerville, Massachusetts. These unique and vibrant environments combine shopping, dining, living and working and provide a destination experience that serves the needs of the broader surrounding community. Federal Realty's 104 properties include approximately 3,000 tenants, in approximately 24 million square feet, and over 2,300 residential units.

Throughout this proxy statement, we use the terms "Federal", "Company", "Trust", "we", "our" and "us" to refer to Federal Realty Investment Trust.

ANNUAL MEETING INFORMATION

We are providing these proxy materials in connection with the 2018 Annual Meeting of the Shareholders of the Trust. These materials will assist you in voting your Shares by providing information on matters that will be presented at the Annual Meeting.

Meeting Date:	Wednesday, May 2, 2018
Meeting Time:	10:00 a.m. local time
Meeting Location:	AMP by Strathmore, 11810 Grand Park Avenue, North Bethesda, Maryland
Record Date:	March 14, 2018

The following matters are being presented for a vote at the 2018 Annual Meeting of Shareholders:

Proposal	Board Recommendation	Vote Required For Approval
Election of 7 Trustees to serve until our 2019 annual meeting	FOR each nominee	Majority of votes cast
Advisory vote on the compensation of our named executive officers	FOR	Majority of votes cast
Ratification of the appointment of Grant Thornton LLP as our auditors	FOR	Majority of votes cast

NOTICE OF ELECTRONIC AVAILABILITY OF PROXY MATERIALS

We are furnishing proxy materials including this proxy statement and our 2017 Annual Report to Shareholders, which includes our Annual Report on Form 10-K for the year ended December 31, 2017 ("Annual Report"), to each shareholder by providing access to such documents on the Internet instead of mailing printed copies unless you previously requested to receive these materials by mail or e-mail. On or about March 23, 2018, we mailed to our shareholders who have not previously requested to receive these materials by mail or e-mail a "Notice of Internet Availability of Proxy Materials" ("Notice") containing instructions on how to access and review this proxy statement and our Annual Report and how to submit your vote on the Internet or by telephone. You cannot vote by marking the Notice and returning it. If you received the Notice by mail, you will not automatically receive a printed copy of our proxy materials or Annual Report unless you follow the instructions for requesting these materials included in the Notice.

CORPORATE GOVERNANCE INFORMATION

The Board is responsible for providing governance and oversight of the strategy, operations and management of the Trust on behalf of our shareholders. The Board has adopted the following key documents that form the governance framework for the Trust. Each of these documents is periodically reviewed and updated to comply with current regulatory and governance requirements.

- Corporate Governance Guidelines
- Code of Business Conduct
- Code of Ethics for Senior Financial Officers
- Committee Charters
- Declaration of Trust

These documents are available under the Investors/Corporate Governance section of our website at www.federalrealty.com. Printed copies of these documents are also available free of charge upon written request to our Investor Relations Department at 1626 East Jefferson Street, Rockville, Maryland 20852.

CORPORATE GOVERNANCE PRACTICES

The Trust has a history of strong corporate governance and is committed to practices and policies that best serve the interests of our shareholders. Our practices and policies include, among other things, the following:

<i>Governance Practice:</i>	<i>Explanation:</i>
Annual Election of Trustees	All of our Trustee positions are elected annually
Shareholder Approval Required to Classify Board	We have opted out of the provision of Maryland law that allows companies to amend their Bylaws without shareholder approval to adopt a classified board
Majority Vote Standard for Trustee Elections	In uncontested elections, each of our Trustees must receive a majority of votes cast to be elected to the Board
No Shareholders Rights Plan	We do not have a poison pill
Independent Board	All of our Trustees are independent other than our CEO. Our governance guidelines preclude us from having more than 1 non-independent Trustee
Independent Board Committees	All committees of our Board are made up entirely of independent Trustees
Non-Executive Chairman	We have an independent, Non-Executive Chairman of the Board
Robust Annual Board Self-Assessment	The Nominating Committee conducts an annual evaluation of the Board and of each individual trustee through written surveys as well as individual discussions with each Trustee to elicit and deliver feedback
Equity Ownership Requirements for Trustees and Senior Executives	Our named executive officers are required to hold equity with a value of least 3 times base and annual bonus for our CEO and 2.5 times for each of our other named executive officers. Our Trustees are required to hold equity with a value of at least 5 times the cash portion of their annual retainer. Officers and Trustees have 5 years after joining the Trust to meet these requirements.
Prohibition on Hedging and Pledging	Our Trustees and all employees are prohibited from hedging or pledging our Shares

BOARD LEADERSHIP STRUCTURE

Our Board has been directed by a Non-Executive Chairman of the Board since 2003. The Board believes that having its own leadership separate from our Chief Executive Officer provides the Board with an effective way to ensure that it is fully informed and has the opportunity to fully debate all important issues as necessary to fulfill its oversight responsibilities and hold management accountable for the performance of the Trust. This also allows our Chief Executive Officer to focus his time on running our day-to-day business. Our Non-Executive Chairman presides at all meetings of the Board and helps to set the agendas for Board meetings.

INDEPENDENCE OF TRUSTEES

The Board reviews on an ongoing basis all relationships between us and each Trustee to determine whether each Trustee is independent or otherwise has any relationship to the Trust that could adversely affect the Trustee's ability to exercise independent judgment. This review also determines whether each Trustee satisfies the independence requirements of the New York Stock Exchange ("NYSE"), the Securities and Exchange Commission ("SEC"), our Corporate Governance Guidelines and other applicable rules and regulations and whether we are in compliance with our Bylaws which provide that no more than one of our Trustees can fail to qualify as independent. Our Corporate Governance Guidelines include a standard that a Trustee's position as a director, officer or owner of a company with which we do business does not constitute a material relationship so long as payments made by that company do not account for more than five percent (5%) of our gross revenues or more than ten percent (10%) of the gross revenues of that company.

The Board, on recommendation of the Nominating and Corporate Governance Committee, considered all relevant facts and circumstances and determined that all Trustees other than Mr. Wood, our Chief Executive Officer, are independent for purposes of Board and committee service under the standards of the NYSE, the SEC, our Corporate Governance Guidelines and applicable law. In making the independence determination, the Nominating and Corporate Governance Committee and the Board considered the following:

- Mr. Bortz – occasional usage by Trust employees for business purposes of hotels owned by Pebblebrook Hotel Trust. Mr. Bortz is the CEO of Pebblebrook Hotel Trust.
- Mr. Faeder – a 1-year lease of space at a Trust property by an entity in which Mr. Faeder is a partner. That lease expired in January 2017.
- Mr. Thompson – the items described in "Certain Relationships and Related Transactions" section below.
- Mr. Vassalluzzo – five leases between Office Depot, Inc. and the Trust. Mr. Vassalluzzo is the Non-Executive Chairman of the Board of Office Depot, Inc.

BOARD MEETINGS

The Board of Trustees holds regularly scheduled in-person meetings and if needed, will also act through telephonic meetings, action by written consent and other communications with management. During 2017, the Board of Trustees held four in-person meetings and the non-management, independent Trustees held an executive session at each of those meetings. Mr. Vassalluzzo, the Non-Executive Chairman of the Board, presided over all Board meetings as well as all executive sessions of the non-management Trustees. The Non-Executive Chairman of the Board is expected to preside over all future Board meetings and executive sessions of non-management Trustees.

Each of the Trustees attended 100% of the meetings of the Board as well as 100% of all committee meetings, including committees on which the Trustee did not serve during 2017. It is the Trust's policy for all Trustees to attend our annual meeting of shareholders absent exceptional cause. All Trustees attended our 2017 Annual Meeting of Shareholders.

BOARD COMMITTEES

The Board has three standing committees – the Audit Committee, the Compensation Committee and the Nominating and Corporate Governance Committee. Each committee operates under a written charter which is available in the Investors section of our website at www.federalrealty.com. Each committee member meets the independence, experience and, with respect to the Audit Committee, the financial literacy requirements, of the NYSE, the SEC and our Corporate Governance Guidelines. Information about each of these committees is included in the chart below:

Committee/Membership	Primary Responsibilities	# of 2017 Meetings
Audit Committee:		
Gail P. Steinel ⁽¹⁾ Jon E. Bortz David W. Faeder ⁽²⁾ Warren M. Thompson	<ul style="list-style-type: none"> Selecting our independent auditor and approving and overseeing its work Overseeing our financial reporting, including reviewing results with management and our independent auditor Overseeing our internal systems of accounting and controls Overseeing financial, cybersecurity and similar risks 	4
Compensation Committee:		
David W. Faeder ⁽¹⁾ Kristin Gamble ⁽³⁾ Elizabeth I. Holland ⁽³⁾ Gail P. Steinel Joseph Vassalluzzo	<ul style="list-style-type: none"> Reviewing and recommending compensation for our senior officers Administering and making awards under our long-term incentive award plans Administering other benefit programs of the Trust 	2
Nominating and Corporate Governance Committee:		
Warren M. Thompson ⁽¹⁾ Jon E. Bortz Kristin Gamble ⁽³⁾ Elizabeth I. Holland ⁽³⁾ Joseph S. Vassalluzzo	<ul style="list-style-type: none"> Recommending individuals to stand for election to the Board Making recommendations regarding committee memberships Overseeing our corporate governance policies and procedures, including Board and Trustee evaluations 	2

(1) Committee chairperson

(2) Financial expert

(3) Ms. Gamble served on these committees from January 1, 2017 until she retired from the Board on May 2, 2017. Ms. Holland began her service on these committees on May 2, 2017.

RISK MANAGEMENT OVERSIGHT

The Board is responsible for overseeing enterprise level risk of the Trust and does so directly as well as through its committees. As part of carrying out its risk oversight responsibilities, the entire Board regularly receives updates from management on the continued viability of our business plan, market conditions, capital position, and our business results and specifically reviews potential business risks from time to time. The Board reviews that information together with our quarterly and annual financial statements and operating results and short and long-term business prospects to assess the risks that we may encounter and to establish appropriate direction to avoid or minimize the potential impact of the identified risks. Some of the details that are discussed as part of the Board's review of potential risks facing us include, without limitation:

- the impact of market conditions on our business;
- operational risks such as the ability of our tenants to be successful and the ability to grow the company through increasing rents and redeveloping our properties;
- liquidity and credit risks, including our ability to access capital to run and grow our business and our overall cost of capital and the impact on our profitability;
- investment risks from acquisitions and our development and redevelopment projects;
- regulatory risks that may impact our profitability;
- risks relating to our status as a real estate investment trust;
- cybersecurity risks; and
- general risks inherent in the real estate industry.

COMPENSATION RISK ASSESSMENT

In February 2018, our Compensation Committee reviewed our compensation policies and practices for all of our employees to determine whether any of such policies or programs created any risk that is reasonably likely to have a material adverse effect on the Trust. Based on that review, the Committee does not believe that our compensation programs encourage unnecessary or excessive risk taking. Specifically, the compensation of more than 96% of our corporate employees is based on corporate performance objectives. For the approximately, 4% of our employees who earn compensation by completing leasing transactions or closing acquisitions, they cannot complete any deals without first obtaining approvals from either the Board and/or one or more members of senior management whose compensation is tied to corporate performance.

COMMUNICATIONS WITH THE BOARD

Any shareholder or other interested party may communicate with the Board or any Trustee by sending the communication to the Trust's corporate offices at 1626 East Jefferson Street, Rockville, MD 20852 in care of the Trust's Secretary. All communications should identify the party to whom it is being sent, and any communication which indicates it is for the Board of Trustees or fails to identify a particular Trustee will be deemed to be a communication intended for the Trust's Non-Executive Chairman of the Board. The Trust's Secretary will promptly forward to the appropriate Trustee all communications she receives for the Board or any individual Trustee which relate to the Trust's business, operations, financial condition, management, employees or similar matters. The Trust's Secretary will not forward to any Trustee any advertising, solicitation or similar materials.

CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

Review and Approval of Related Party Transactions

Our Code of Business Conduct requires that our Trustees and all of our employees deal with the Trust on an arms-length basis in any related party transaction. All transactions between us and any of our Trustees, our named executive officers or other vice presidents, or entity in which any of them has an ownership interest must be approved in advance by the Audit Committee. Audit Committee approval is not required for us to enter into a lease with an entity in which any of our Trustees is a director, employee or owner so long as the lease is entered into in the ordinary course of business and is negotiated at arms-length and on market terms.

Related Party Transactions

Mr. Thompson, one of our Trustees, serves as the President and Chairman of the Board of Directors of Thompson Hospitality Corporation ("THC"). THC leases from us approximately 11,000 square feet for two restaurant locations. Those leases were negotiated at arms' length, reflecting market conditions at the time they were negotiated, and are scheduled to expire on June 30, 2020 and December 31, 2021, subject to a tenant extension option. We anticipate receiving approximately \$750,000 in rent and other related charges in 2018 from these two locations. In addition, during 2017 we had in place a partnership with THC pursuant to which our partnership leased a restaurant location from us in one of our properties. We owned 80% of the partnership and THC owned the remaining 20% of the partnership and acted as the manager of the restaurant and the partnership. The terms and structure of the partnership were negotiated at arms-length and reflected terms, structures and conditions consistent with other restaurant investments we have made. In 2017, we made the decision collectively with THC to terminate the partnership as well as the lease. This decision was based on the operating performance of the restaurant and not as a result of any disagreements between us and THC. We have finalized the dissolution of the partnership and termination of the lease and have already entered into a lease for the space with a new, unrelated restaurant tenant. The Board reviewed these relationships with Mr. Thompson and determined that Mr. Thompson met all independence requirements for his service as a Trustee during 2017 as described in the "Independence of Trustees" section above.

None of our named executive officers had or has any indebtedness to the Trust or any relationship with the Trust other than as an employee and shareholder. Employment and change-in-control arrangements between the Trust and the named executive officers are described in the "Potential Payments on Termination of Employment and Change-in-Control" section below.

TRUSTEE INFORMATION

PROPOSAL 1 – ELECTION OF TRUSTEES

Our Board of Trustees currently has seven Trustees, all of whom have been nominated to stand for election at the 2018 Annual Meeting. All trustees elected at the meeting will hold office until the 2019 Annual Meeting of Shareholders and until their successors have been duly elected and qualified. You are entitled to cast one vote per Share for each of the seven named individuals. Proxies may not be voted for more than seven individuals. Our Bylaws provide that in uncontested elections such as this one, a nominee must receive a majority of votes cast in order to be elected. An “abstention” or “broker non-vote” will have no effect on the outcome of the vote for this proposal.



The Board recommends that you vote “FOR” each of the nominees.

NOMINEES

The Nominating and Corporate Governance Committee is responsible for identifying individuals who are qualified candidates to serve on our Board. The committee has identified the following seven individuals to stand for election at our 2018 Annual Meeting of Shareholders. Each of these nominees is currently a member of our Board.

Jon E. Bortz



Age: 61
Trustee since: 2005
Independent

Business Experience:

- President, Chief Executive Officer and Chairman of the Board of Pebblebrook Hotel Trust (2009 – present)
- Various positions with LaSalle Hotel Properties including President, Chief Executive Officer, Trustee and Chairman of the Board (1998 – 2009)

Committees:

- Audit
- Nominating and Corporate Governance

Public Company Boards

- Pebblebrook Hotel Trust (2009 – present)

Specific Qualifications and Skills:

Mr. Bortz brings to the Board public company, REIT and real estate experience. His experience as chief executive officer of LaSalle Hotel Properties and Pebblebrook Hotel Trust provide a valuable perspective for running a public real estate company while his real estate experience at Jones Lang LaSalle provides fundamental real estate experience critical to our core business.

David W. Faeder



Age: 61
Trustee since: 2003
Independent

Business Experience:

- Managing Partner of Fountain Square Properties (2003 – present)
- Various positions with Sunrise Senior Living, Inc. including Vice Chairman-President and Executive Vice President-Chief Financial Officer (1993 to 2003)

Board Committees:

- Audit
- Compensation (Chair)

Public Company Boards:

- Arlington Asset Investment Corp. (2013 – present)

Specific Qualifications and Skills:

Mr. Faeder provides public company experience, accounting experience and real estate investing acumen to the Board, having previously served as the president and chief financial officer of Sunrise Senior Living and as an active private real estate investor.

Elizabeth I. Holland



Age: 52
Trustee since: 2017
Independent

Business Experience:

- Chief Executive Officer of Abbell Credit Corporation and Abbell Associates, LLC (1997 – present)
- Board of Trustees of the International Council of Shopping Centers (from 2004-2010 and 2015 to present), Chairman of the Board of Trustees (2016 – 2017) and Vice Chairman of the Board of Trustees (2015 – 2016)

Board Committees:

- Compensation
- Nominating and Corporate Governance

Public Company Boards:

- VICI Properties, Inc. (2017 – present)

Specific Qualifications and Skills:

Ms. Holland brings to the Board a deep understanding of owning and investing in retail real estate from her experience as a private investor. Her insights into issues affecting many of our tenants learned from her experience as Chairman of the International Council of Shopping Centers also provides a valuable perspective for the Board to understand the Trust's business.

Gail P. Steinel



Age: 61
Trustee since: 2006
Independent

Business Experience:

- Owner of Executive Advisors (2007 – present)
- Executive Vice President of BearingPoint, Inc. (2002 – 2007)
- Global Managing Partner of Management and Technology Consulting Practice for Arthur Andersen (1984 – 2002)

Board Committees:

- Audit (Chair)
- Compensation

Public Company Boards:

- MTS Systems Corporation (2009 – present)

Specific Qualifications and Skills:

Ms. Steinel has over 25 years of auditing and consulting experience that provides the Board with valuable accounting and financial expertise, as well as a helpful perspective on leadership and on managing risk and systems operations.

Warren M. Thompson



Age: 58
Trustee since: 2007
Independent

Business Experience:

- President and Chairman of Thompson Hospitality Corporation since founding the company in October 1992 (1992 – present)

Board Committees:

- Audit
- Nominating and Corporate Governance (Chair)

Specific Qualifications and Skills:

Mr. Thompson's experience running restaurants owned by Thompson Hospitality provides the Board and management with a unique perspective that is shared by a large percentage of the Trust's retail tenants.

Joseph S. Vassalluzzo



Age: 70
Trustee since: 2002
Non-Executive Chairman
Independent

Business Experience:

- Non-Executive Chairman of the Board of Office Depot, Inc. (2017 – present)
- Non-Executive Chairman of the Board of Federal Realty Investment Trust (from 2006 to present)
- Various positions including Vice Chairman with Staples, Inc. (1989 – 2005)

Board Committees:

- Compensation
- Nominating and Corporate Governance

Public Company Boards:

- Office Depot, Inc. (2013 – present)
- Life Time Fitness, Inc. (2006 – 2015)
- IParty Corp. (2004 to 2013)

Specific Qualifications and Skills:

Mr. Vassalluzzo's extensive background in retail and real estate as a result of having served as an executive with Staples, including his responsibility for expanding Staples real estate presence, as well as his current and prior service on the boards of a number of retailers provides the board and management with retail and retail real estate expertise that is essential to our core business.

Donald C. Wood



Age: 57
Trustee since: 2003
CEO

Business Experience:

- President and Chief Executive Officer of Federal Realty Investment Trust (2003 – present)
- Various other position including Chief Financial Officer and Chief Operating Officer (1998 – 2003)
- Chairman of the Board of the National Association of Real Estate Investment Trusts (2011 – 2012)
- Board of Governors of the International Council of Shopping Centers (2010 – present)

Board Committees

- None

Public Company Boards:

- Quality Care Properties, Inc. (2016 – present)
- Post Properties, Inc. (2011 – 2016)

Specific Qualifications and Skills:

Mr. Wood's tenure with the Trust and his responsibilities as chief executive officer provides the Board with familiarity and details on all aspects of the operation of the Trust.

QUALIFICATIONS AND CHARACTERISTICS OF TRUSTEES

In determining who should stand for election as a Trustee, the Nominating and Corporate Governance Committee tries to ensure that the Board is composed of individuals whose backgrounds, skills and experiences, when taken together, will provide the Board with the range of skills and expertise to be able to effectively guide and oversee our strategy, operations and management. At a minimum, candidates should have the ability to exercise judgment in fulfilling his/her responsibilities, a professional background that would enable him/her to understand our business, public company, real estate, retail and/or other financial experience and a history of honesty, integrity and fair dealing with third parties. The skills and experience of the Trustees in areas we consider critical to our business are described in detail in the biographies above and summarized below:

Qualifications/Skills of Nominees	Bortz	Faeder	Holland	Steinel	Thompson	Vassalluzzo	Wood
Business/Executive Leadership	●	●	●	●	●	●	●
REIT/Public Company	●	●	●	●		●	●
Investment/Financial/Accounting	●	●	●	●	●	●	●
Real Estate	●	●	●			●	●
Retailing Industry			●		●	●	
Operational Management	●	●	●	●	●	●	●
Risk Oversight/Management	●	●	●	●	●	●	●

The Nominating and Corporate Governance Committee also seeks geographic, age, gender and ethnic diversity on the Board. Although the Board has not adopted any specific policies on diversity, the Committee and the Board believe that diversity is a factor to be considered that is consistent with the goal of creating a Board that best serves the needs of the Trust and our shareholders. Our nominees reflect the Board's efforts and commitment to diversity with two women and one African American included in that group.

PROCESS FOR SELECTING TRUSTEES

In considering nominees to stand for election at the Annual Meeting, the Board and the Committee evaluate each person's background, qualifications and attributes to serve as a Trustee based on the criteria described above and for incumbent Trustees, their years of experience working together on the Board and the deep knowledge of the Trust they have developed as a result of such service on the Board. This is especially important in our company where real estate decisions and strategy often take years to develop and require a full understanding of history in setting strategies and making decisions. The Board and the committee also consider each incumbent Trustee's contributions to the effectiveness of the Board and its committees based on the in-depth individual trustee evaluations completed each year for each Board member by each other Board member.

To identify, recruit and evaluate qualified new candidates for the Board, the Board first looks to individuals known to current Board members through business and other relationships. If the Board is not able to identify qualified candidates in that way, the services of a professional search firm would be used. Ms. Holland was identified by Board members through her participation and leadership position in the International Council of Shopping Centers, a key industry organization for the Trust's business. Prior to her nomination, Ms. Holland met separately with and was evaluated by our Non-Executive Chairman, the Chair of the Nominating and Corporate Governance Committee, our CEO as well as other Board members. It was only after this process was complete that Ms. Holland was nominated for the Board.

PROCESS FOR SHAREHOLDERS TO RECOMMEND TRUSTEE NOMINEES

Shareholders may propose a candidate to be nominated for election to the Board by following the procedures outlined in our Bylaws, a copy of which can be obtained by sending a written request to Investor Relations at 1626 East Jefferson Street, Rockville, Maryland 20852. If you want to recommend a nominee, you can submit a written recommendation in accordance with our Bylaws that includes the name, qualifications and other pertinent information about the nominee to the Trust's Secretary at our Rockville office. Any recommendation for a nominee to be considered at our 2019 Annual Meeting must be submitted no later than November 23, 2018.

TRUSTEE COMPENSATION

Our non-employee Trustees receive the following compensation for their service on the Board:

Compensation Element	Form of Payment	Amount
Non-Executive Chairman Annual Retainer	Cash	\$106,000
Non-Executive Chairman Annual Retainer	Shares	\$159,000 (fully vested on grant date)
Non-Employee Trustee Annual Retainer	Cash	\$76,000
Non-Employee Trustee Annual Retainer	Shares	\$114,000 (fully vested on grant date)
Committee Chair Fees	Cash	\$20,000 for Audit Committee \$10,000 for Compensation Committee \$10,000 for Nominating Committee
Equity Ownership Guidelines		Trustees are required to maintain ownership of Trust stock having a value equal to 5 times the amount of the annual cash retainer. This requirement must be met within 5 years after joining the Board

As of December 31, 2017, all Trustees then serving on the Board complied with the required level of stock ownership with the exception of Ms. Holland, who joined the Board in February 2017 and is expected to satisfy the requirement within the 5-year time frame.

In addition to the annual retainer described above, Mr. Vassalluzzo receives administrative support for both Trust business and personal use from our regional office in Wynnewood, Pennsylvania. There were no additional fees paid or services provided to any Trustee for service on any of the Board committees or for attendance at any Board or committee meetings other than those described above.

Total compensation awarded to Trustees for service in 2017 was as follows:

Name	Annual Retainer		Committee Chair Fees	All Other Compensation	Total
	Paid in Cash	Paid in Shares ⁽¹⁾			
Jon E. Bortz	\$ 76,000	\$114,000	\$ —	\$ —	\$ 190,000
David W. Faeder	\$ 76,000	\$114,000	\$10,000	\$ —	\$ 200,000
Kristin Gamble ⁽²⁾	\$ 63,507	\$ —	\$ —	\$ —	\$ 63,507
Elizabeth I. Holland ⁽³⁾	\$ 69,545	\$104,500	\$ —	\$ —	\$ 174,045
Gail P. Steinel	\$ 76,000	\$114,000	\$20,000	\$ —	\$ 210,000
Warren M. Thompson	\$ 76,000	\$114,000	\$10,000	\$ —	\$ 200,000
Joseph S. Vassalluzzo ⁽⁴⁾	\$106,000	\$159,000	\$ —	\$7,500	\$ 272,500
Total	\$543,052	\$719,500	\$40,000	\$7,500	\$1,310,052

(1) Shares were issued on January 2, 2018 with the number of Shares received by each Trustee determined by dividing the amount to be paid in Shares by \$132.81, the closing price of our Shares on the NYSE on December 29, 2017, the last business day prior to the date the Shares were issued.

(2) Pro-rated for partial year of service through retirement from the Board on May 2, 2017.

(3) Pro-rated for partial year of service beginning February 1, 2017.

(4) Estimated value of the administrative services. We do not believe there is any incremental cost to us of providing this administrative support.

EXECUTIVE OFFICER AND COMPENSATION INFORMATION

EXECUTIVE OFFICERS

Our named executive officers (“NEOs”) are:

Name	Age	Position
Donald C. Wood	57	President and Chief Executive Officer
Daniel Guglielmone	51	Executive Vice President – Chief Financial Officer and Treasurer
Dawn M. Becker	54	Executive Vice President – General Counsel and Secretary

Donald C. Wood, Information for Mr. Wood is provided above in “Proposal 1 – Election of Trustees.”

Daniel Guglielmone, Executive Vice President – Chief Financial Officer and Treasurer of the Trust (since August 2016) with responsibility for overseeing the Trust’s capital markets, financial reporting, investor relations, corporate communications and East Coast acquisitions; Senior Vice President-Acquisitions & Capital Markets of Vornado Realty Trust (2003 – 2016); Director of the real estate and lodging group of Salomon Smith Barney / Citigroup (1993 – 2003) and the retail division of Douglas Elliman Commercial Real Estate (1989 to 1992).

Dawn M. Becker, Executive Vice President – General Counsel and Secretary (since April 2002) with responsibility for overseeing various of the Trust’s corporate functions including the Trust’s Legal, Human Resources and Information Technology Departments; and prior to that time, various officer positions with the Trust, including Executive Vice President – Managing Director Mixed Use Operations (2015 – 2016), Executive Vice President – Chief Operating Officer (2010 – 2015) and Vice President – Real Estate and Finance Counsel (2000 – 2002).

PROPOSAL 2 – ADVISORY VOTE ON THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS

You are being asked to approve on an advisory basis the compensation of our NEOs as described in the Compensation Discussion and Analysis (“CD&A”), the Summary Compensation Table, the supplemental tables and the disclosure narratives that follow. This is an opportunity to express your opinion regarding the decisions made by the Compensation Committee on the compensation of our NEOs for 2017; however, it will not affect any compensation already paid or awarded for 2017 and will not be binding on the Compensation Committee, the Board or the Trust. The Board and our Compensation Committee value the opinions of our shareholders and will review the results of this vote and take those results into consideration in addressing future compensation policies and decisions.

As described in more detail below, our compensation packages include base salaries, annual cash incentive compensation, long-term equity incentives and other market appropriate benefits and perquisites. We believe our compensation programs and policies are appropriate and effective in retaining and motivating our NEOs to achieve superior results for our shareholders and that it aligns those individuals with your interests as our shareholders. A few highlights of our compensation programs are:

- A significant portion of our NEOs’ compensation is directly linked to our performance and the creation of long-term shareholder value through long-term incentive awards. The value of these awards is only recognized over a 6-year period that includes a 3-year performance period, an award date, plus a minimum 3-year vesting period after the award date.
- The compensation of our NEOs is strongly tied to our performance and to the performance of the individual. The annual incentive compensation is only paid if we achieve our annual FFO (see definition below in Compensation Discussion and Analysis) per share objective and long-term incentives are earned on the basis of our absolute and relative total shareholder returns as well as our return on invested capital.
- We have an appropriate balance of pay between short-term and long-term objectives.
- Our NEOs are incentivized to act in the best long-term interests of the Trust through stock ownership guidelines.
- We have no perquisites for our NEOs that are not widely available to other employees other than as described in the CD&A and the “Potential Payments on Termination of Employment and Change-in Control” section below.

The affirmative vote of a majority of votes cast at the Annual Meeting, in person or by proxy, is required to approve this proposal. An “abstention” or “broker non-vote” will have no effect on the outcome of the vote for this proposal.



The Board recommends that you vote “FOR” this proposal on the compensation of our NEOs for 2017.

The text of the resolution if Proposal 2 is passed is:

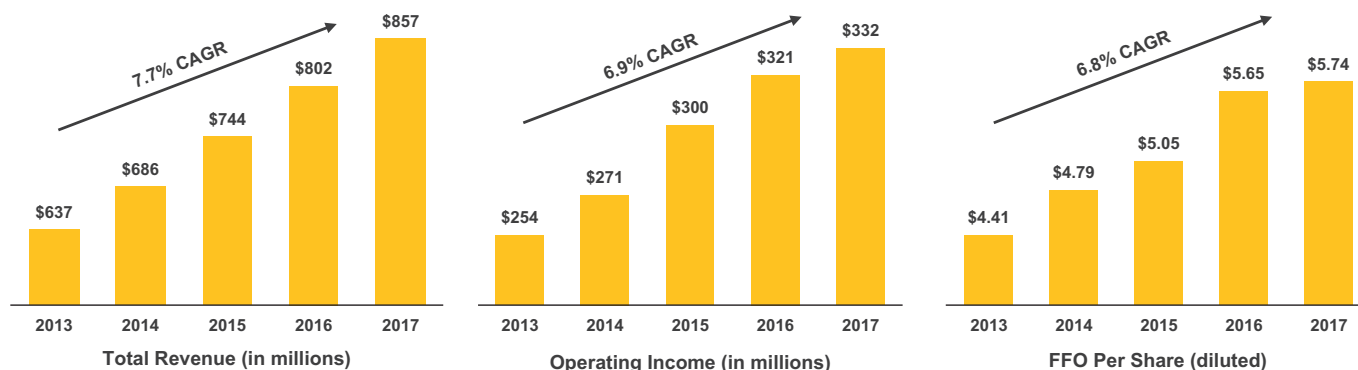
RESOLVED, that the shareholders of the Trust hereby approve, on an advisory basis, the compensation of our NEOs as described in the CD&A, the Summary Compensation Table, the supplemental tables and the narrative disclosures accompanying these materials as required by Item 402 of Regulation S-K.

COMPENSATION DISCUSSION AND ANALYSIS

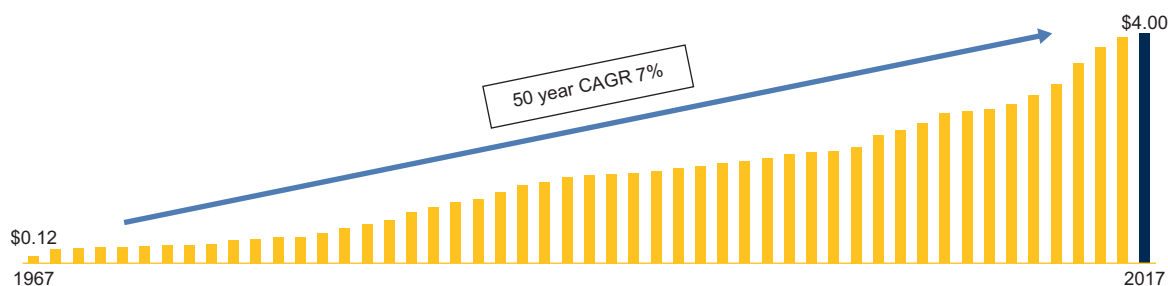
This Compensation Discussion and Analysis describes the Trust's compensation programs and compensation decisions for our NEOs for 2017.

2017 Performance Highlights

The Trust's business plan of delivering long-term sustainable growth through investment in high quality, retail based properties located primarily in major coastal US markets resulted in record levels of performance in 2017 including total revenue, operating income and funds from operations ("FFO")¹ per share. These record level results were achieved despite the headwinds from significant levels of retailer failures and store closures in 2017.



The sustained long-term growth in these and other financial metrics reflects the Trust's disciplined approach to investing in and operating its assets and provided the foundation for 2017 to have marked the 50th consecutive year that the Trust increased its common dividend to shareholders, a milestone achieved by a small percentage of other US public companies and by no other real estate investment trust.



The ability to achieve these results during such uncertain times for any business that is tied to the retail industry was only possible because of the creation and execution of the long-term business plan developed by our Board of Trustees and management team focused on generating increasing streams of cash flow and the creation of long-term value for our shareholders during all kinds of economic cycles. Some of the key components of that business plan include:

- Income diversification so that no one retailer accounts for more than approximately 3% of our income in any given year
- Income diversification through investment in retail and office uses in mixed-use environments that benefit from a strong retail base
- Investing and reinvesting in those locations where demand for retail exceeds supply
- Investing in those retailers who we believe have the best chance of adapting to changing trends for long-term success
- Managing the balance sheet for the long-term including raising capital opportunistically when market conditions are favorable despite short-term dilution

¹ FFO is a supplemental non-GAAP financial measure of a real estate company's operating performance. We follow the definition of FFO provided by the National Association of Real Estate Investment Trusts ("NAREIT") which is included on Appendix A along with a reconciliation of net income to FFO available for common shareholders.

Part of the Trust's long-term focused business plan includes its ongoing environmental, workplace and social initiatives. Since 2012, the Trust has invested more than \$1.2 billion in building construction that has been certified as green by the United States Green Building Council and other similar groups. During that same time period, we've also invested nearly \$35 million dollars in 22 active production solar photovoltaic systems with an additional \$12 million dollars currently being invested in 10 more solar photovoltaic systems expected to be placed into service in 2018. In total, these 32 solar systems are projected to generate nearly 18.5 kWh of electricity on an annualized basis, offsetting nearly 30 million pounds of CO₂ which is the equivalent of providing all electricity needs for more than 2,000 households for one year. In 2017, the Trust again participated in the Global Real Estate Sustainability benchmark report and achieved 4 Green Stars with an overall score of 78. In addition to the direct investment in sustainable development, social impact is pursued through innovative partnerships such as Up Top Acres where existing green roof infrastructure at properties is being farmed and producing vegetables used by restaurants in those properties, reflecting the Trust's commitment to enhancing the communities in which we do business. 2017 marked the 10th consecutive year that the Trust received the Alliance for Workplace Excellence Seal of Approval for both Overall Workplace Excellence and Health and Wellness as well as the 7th consecutive year of receiving the Workplace Excellence Seal of Approval for ECO Leadership. The company also expanded its charitable giving in 2017 by creating a program for employees to donate vacation days which the Trust converted to cash that was donated to help the victims of the 2017 hurricanes in addition to its other ongoing programs. We take our social responsibility seriously.

2017 Compensation Highlights

Significant portions of the total pay for our NEOs is variable incentive pay tied to shareholder returns and operational performance. Despite delivering record financial results in 2017, our three-year total return to shareholders on an absolute basis fell below our minimum acceptable level and our three-year total shareholder return relative to the other shopping center REITs in the Bloomberg REIT Shopping Center Index ("BBRESHOP") was not as strong as it was in previous years. As a result, and even taking into account exceeding targeted performance on our annual operating goals, the total pay earned by our CEO in 2017 was lower than total pay earned by our CEO in 2016 by nearly 19%. This result is a reflection of the effectiveness of the design of our compensation programs to reward executives when we create value for our shareholders and not to reward our executives when we do not create value. Some specific decisions and results impacting 2017 compensation for our NEOs include:

- No base pay increase for our CEO
- No change in the target compensation levels for our CEO's performance based compensation
- Payout under our annual bonus plan of 110.71% of target versus 100.00% of target in 2016
- Payout under our long-term incentive plan of 93.75% of target in 2017 versus 146.29% of target in 2016

At each of our Annual Shareholder Meetings for the past three years, we have received at least 94% approval for our advisory say-on-pay vote. We believe this strong level of support reflects a high degree of shareholder confidence that our compensation plans are rewarding our executives appropriately and as a result, no changes were made to the basic plan design in 2017.

2017 Compensation and Compensation Components

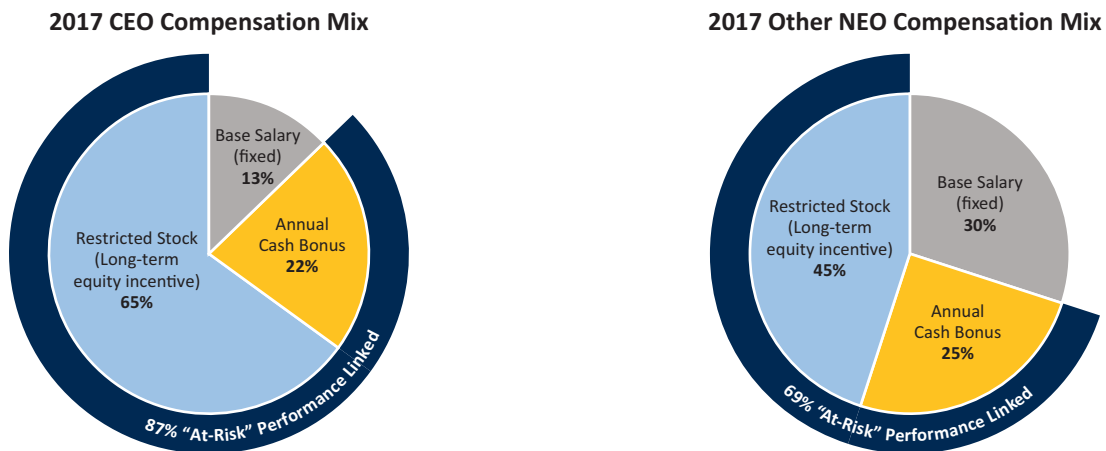
We provide our NEOs with three primary components of compensation, each of which serves a unique purpose in compensating and rewarding our NEOs and creates alignment between our NEOs and our shareholders. Those primary compensation elements include base salary, annual cash bonus and long-term equity incentives.

Type and Form of Pay		Objectives
Fixed	Base Salary	Compensates executives for carrying out the duties of the job Recognizes individual experience, skills and performance Provides value to attract and retain talented executives
At Risk Pay Tied to Performance	Annual Bonus	Incentivizes accomplishment of annual business objectives Aligns interests of executives with our shareholders Provides value to attract and retain talented executives
	Long-Term Equity Incentive	Incentivizes accomplishment of long-term business objectives critical to delivering shareholder value Aligns interests of executives with our shareholders Promotes executives' ownership in the company Provides value to attract and retain talented executives

We also provide various health and welfare related benefits to our NEOs that are generally the same as provided to all of our employees. These benefits are competitive with those offered by companies that we compete with for talent and provide another tool that allows us to attract and retain talented executives.

Annual Compensation

Annual compensation for our NEOs is paid in both cash and restricted stock with a significant portion at risk and contingent on achieving either annual or longer term performance goals. The total potential compensation for our named executive officers is established based on the scope of his/her individual responsibilities and contributions to our performance taking into account competitive market compensation paid for similar positions. Our Compensation Committee determines appropriate levels of total compensation for our NEOs by applying their individual understanding, experiences and judgments in the national marketplace of senior level real estate positions and related industry pay in both public and private companies that may compete for our executives while also considering the relative importance of various positions at the Trust given our business plan and organization compared with the business plans of our major competitors. The Compensation Committee also consults compensation surveys prepared for NAREIT (“NAREIT Surveys”) to confirm its assessment of appropriate market compensation for our NEOs, reviewing the information reported for each position by the 126 real estate investment trusts (“REITs”) that participated in the latest survey as well as by the approximately 28 retail focused REITs that participated in that survey. An individual compensation package is then created for each NEO using a combination of base salary, annual cash bonus and long-term equity incentives to provide the appropriate level of potential total annual compensation and the right balance of fixed versus at-risk compensation. For our CEO, approximately 87% of his total compensation earned for 2017 was at-risk and earned based on the level of attainment of our performance goals. Approximately 69% of the total compensation earned for 2017 by our NEOs other than the CEO was at risk.



Fixed Compensation – Base Salary

Base salary is the only fixed component of the compensation paid to our NEOs. Because base salaries are just one component of total pay, we do not target base salaries to any specific level but do confirm that the base salaries for our NEOs are within market parameters using the NAREIT Survey and market knowledge. All base salary decisions for our NEOs are made at the first Compensation Committee meeting of the year and take effect on January 1 of that year. In 2017, neither Mr. Wood nor Ms. Becker received an increase in base salary. Mr. Guglielmonè’s base salary was increased in January 2017 in accordance with the compensation package approved by the Compensation Committee when Mr. Guglielmonè was hired in August 2016.

At Risk Compensation

A significant portion of the compensation of our NEOs is provided under our Annual Bonus Plan and Long-Term Incentive Award Plan both of which are at risk forms of compensation where the amount ultimately earned and paid is dependent on whether the company achieves short-term and longer-term performance objectives set by the Compensation Committee. The performance metrics and target pay for each of these plans is set forth below:

Incentive Pay Element	Performance Metric	Achievement Hurdles
Annual Bonus (annual cash incentive)	FFO Per Share	75% Payout: \$5.82 FFO/share
		100% Payout: \$5.88 FFO/share
Long-Term Incentive Plan (long-term restricted shares)	3 Year TSR Relative to BBRESHOP (accounts for 50% of the total award)	Threshold: 40th Percentile Target: 60th Percentile Stretch: 80th Percentile
	3 Year Absolute TSR (annualized) (accounts for 25% of the total award)	Threshold: 8% annualized return Target: 10% annualized return Stretch: 12% annualized return
	3 Year Return on Invested Capital (accounts for 25% of the total award)	Threshold: 7.50% return Target: 7.75% return Stretch: 8.00% return

Annual Bonus Plan

The Annual Bonus Plan is an annual cash incentive program with payment under the plan contingent on the Trust's achieving FFO per share within a range set by the Compensation Committee for that year. The Compensation Committee sets that range to reflect acceptable to exceptional levels of performance in light of our business objectives for the year after a thorough review and discussion of our budget and investor expectations for the year. The Compensation Committee believes that FFO per share is the appropriate measure to use for an annual program because it reflects the impacts of operational decisions, capital allocation decisions and balance sheet management for that year.

Target bonus payouts for our NEOs are set as a percentage of the NEO's base salary with the target at 150% of base salary for our CEO and at 75% of base salary for our other NEOs. Our NEOs can earn between 75% to 125% of their annual bonus target depending on where actual FFO per share for the year falls within the range set by the Compensation Committee. The bonus targets for our NEOs as a percentage of base salary were not changed in 2017. The Compensation Committee then determines the final payout to each NEO after evaluating his/her individual performance. The 2017 Annual Bonus calculation for each of our NEOs is set forth below.

Annual Bonus Plan	NEO Bonus targets Determined	FFO/share Range Established	Final Payout Calculated
2017 Plan	Wood = 150% of base Becker = 75% of base Guglielmonne = 75% of base	125% Payout: \$5.95 FFO/sh 100% Payout: \$5.88 FFO/sh 75% Payout: \$5.82 FFO/sh	Final Payout to each NEO
Final Calculation	Wood = \$1,425,000 Becker = \$337,500 Guglielmonne = \$356,250	110.71% payout: \$5.91 FFO/share	Wood = \$1,577,618 Becker = \$373,646 Guglielmonne = \$394,404

In 2017, we reported FFO per share of \$5.74 which included a charge of approximately \$0.17 per share for early prepayment in December 2017 of higher rate debt due in 2020. The decision to repay that debt prior to its maturity date was made in December 2017 in order to opportunistically take advantage of favorable interest rates before the expected rate increases that occurred in 2018. Had bonus payouts been determined on the basis of reported FFO per share, no payments would have been made under our annual bonus plan for 2017. The Compensation Committee, however, determined that such a result

would not be appropriate and could potentially discourage management from making sound, long-term financing decisions in the future. Accordingly, the Compensation Committee determined that it would be appropriate and in the best interest of the Trust's shareholders to exclude that prepayment charge from the calculation of FFO per share for bonus purposes resulting in FFO per share for bonus purposes of \$5.91 and a bonus payout of 110.71% of target. The \$5.91 of FFO per share used for bonus purposes included the impact of all of the additional interest and other charges associated with the opportunistic capital raise completed in December 2017 other than the prepayment premium mentioned above. Based on their individual contributions to the Trust in 2017, the Compensation Committee awarded each of our NEOs the full annual bonus for which he/she was eligible.

The Annual Bonus plan for our NEOs is the same bonus plan that covers nearly 95% of our employees. The NEOs and approximately 80 other participants in the Annual Bonus plan have the option to receive up to 25% of the final bonus payout in the form of Shares that vest equally over three years with accelerated vesting on death, disability, change in control and termination without cause. In consideration of the extended payment period for this portion of the bonus already earned, the employee receives Shares valued at 120% of the portion of the Annual Bonus he/she elected to receive in Shares. For 2017, Mr. Wood elected to receive 25% of his bonus in Shares and our other NEOs elected to receive all of their annual bonus in cash. The cash portion of the 2017 annual bonuses is reflected in the "Non-Equity Incentive Plan Compensation" column in the Summary Compensation Table in this proxy statement. The portion Annual Bonus paid in Shares will be included in the "Stock Awards" column in the Summary Compensation Table and the Grants of Plan-Based Awards Table in next year's proxy statement.

Long-Term Incentive Award Program

The largest portion of compensation for our NEOs comes from our equity based Long-Term Incentive Award Program. This program aligns the interests of our NEOs with shareholders by incentivizing our NEOs to identify and accomplish longer-term business objectives that generate value through stock price appreciation and dividend growth over a minimum 6-year time horizon comprised of a 3-year performance period followed by a minimum of a 3-year vesting period for shares and a 5-year vesting period for options.

Performance Period			Award Made	Vesting Period				
2015	2016	2017	2018	2019	2020	2021	2022	2023
→			Shares	→				
→			Options	→				

Awards under this program are made in the form of restricted shares with time based vesting over a three year period; however, each NEO can elect to take up to 50% of his/her award in the form of options which vest over five years. The Compensation Committee believes that allowing NEOs to choose to receive a portion of his/her award in the form of options provides value to the NEO that outweighs any diminution in retention value from the granting of options in lieu of Shares. Each of our NEOs chose to receive the full value of his/her 2017 LTIAP award in Shares. Dividends are paid on all Shares issued under the LTIAP.

The amount of LTIAP awards is determined based on how well the Trust performs on three performance metrics:

- (a) Total shareholder return relative to the Bloomberg REIT Shopping Center index ("BBRESHOP"). Performance on this metric accounts for 50% of the total LTIAP award. The relative shareholder return metric reflects how well we have performed for our shareholders as compared to other companies facing the same general market dynamics. The Compensation Committee determined that the BBRESHOP is the best index to use given that it is an industry index made up of primarily companies that own and operate open air shopping centers whose businesses are most closely aligned with ours. Total shareholder return takes into account both stock price appreciation and dividends assuming all dividends are reinvested.
- (b) Absolute total shareholder return. Performance on this metric accounts for 25% of the total LTIAP award and reflects whether we have actually created value and delivered acceptable returns to our shareholders over the 3-year performance period. Total shareholder return takes into account both stock price appreciation and dividends assuming all dividends are reinvested.
- (c) Return on invested capital. Performance on this metric accounts for 25% of the total LTIAP award. Return on invested capital reflects how effectively we have allocated our shareholders' capital during that time and incentivizes our executives to make sound, long-term investment decisions that will generate strong future returns to our shareholders.

The target levels of payout for each of our NEOs in 2017 remain unchanged from prior years. Mr. Wood and Ms. Becker can earn an award equal to 50% of target for performance at the threshold level and an award of 150% of target for performance at the stretch level. Mr. Guglielmono can earn an award equal to 67% of target for threshold level performance and 133% of target for stretch level performance. Payout levels are interpolated for results falling between threshold, target and stretch levels.

The levels of performance and target payout percentages for the LTIAP awards for each of our NEOs and the performance actually achieved on each metric for the three year period from January 1, 2015 through December 31, 2017 are set forth in the chart below:

LTIAP Performance Period 2015-2017						
Relative Total Return (50%)		Absolute Total Return (25%)		Return on Invested Capital (25%)		
	Payout as % of Target			Payout as % of Target		
Percentile			Return			Return
100th						
80th	150%	133%	12%	150%	133%	8.00%
60th	100%	100%	10%	100%	100%	7.75%
40th	50%	67%	8%	50%	67%	7.50%
Below 40th	0%	0%	Below 8%	0%	0%	Below 7.50%
	CEO/GC	CFO	CEO/GC	CFO		CEO/GC
						CFO

Actual 65th ← (Relative Total Return)

Actual 2.60% ← (Absolute Total Return)

Actual 8.30% ← (Return on Invested Capital)

Based on the results achieved, the LTIAP awards for Mr. Wood (CEO) and Ms. Becker (GC) were paid at 93.75% of target and the award for Mr. Guglielmono (CFO) was paid at 87.50% of his target award. The Compensation Committee has the discretion to increase or decrease the award for each executive by up to 20% to in order to account for personal performance but did not adjust the awards for any of our NEOs for the performance period ending in 2017. The number of Shares actually awarded to each of our NEOs under the LTIAP is determined by dividing the amount of the award by the closing price of our stock on the NYSE on the date the awards are made. There is no amount included for 2017 in the Summary Compensation Table or Grants of Plan-Based Awards Table in this proxy statement for LTIAP awards earned for the 2015-2017 performance period. The LTIAP awards reflected for 2017 in the Summary Compensation Table and the Grants of Plan-Based Awards Table for our named executive officers in this proxy statement relate to awards made in February 2017 for the 3-year performance period ending December 31, 2016.

2017 Total Compensation

The following chart sets out the compensation earned by each of our named executive officers for 2017 based on company and individual performance for the 1 and 3-year periods ending December 31, 2017:

Compensation Component	Donald C. Wood	Daniel Guglielmonne	Dawn M. Becker
Base Salary	\$ 950,000	\$ 475,000	\$ 450,000
Target Bonus	150% of base	75% of base	75% of base
Actual 2017 Bonus	\$ 1,577,618	\$ 394,404	\$ 373,646
LTIAP			
Threshold	\$ 2,500,000	\$ 600,000	\$ 300,000
Target	\$ 5,000,000	\$ 900,000	\$ 600,000
Stretch	\$ 7,500,000	\$ 1,200,000	\$ 900,000
Actual 2017 LTIAP	\$ 4,687,500	\$ 787,500	\$ 562,500
Total 2017 Comp	\$ 7,215,118	\$ 1,656,904	\$ 1,386,146

The amounts set forth above for the annual performance bonus and performance based, long-term equity program differ from the amounts shown for 2017 in the Summary Compensation Table because the chart above reflects the amount earned for the year while the Summary Compensation Table reflects these amounts in the year in which they are paid regardless of the time period during which those amounts were earned. We believe the chart above is helpful because it allows the actual compensation earned for 2017 to be understood in the context of the Trust's financial and other performance for the performance periods ending in 2017.

Other Benefits

We provide other health and welfare benefits to our NEOs on the same basis as we provide those benefits to all employees. In addition to those benefits, we provide to Mr. Wood, his spouse and his dependents continuation of health coverage after Mr. Wood's termination upon death, disability, retirement, change in control or otherwise (other than a termination with cause or resignation). This coverage will continue as to Mr. Wood and his spouse until their death, or with respect to his spouse until divorce, if earlier, and coverage continues for three of Mr. Wood's children until that child is no longer a dependent as defined under Section 106 of the Internal Revenue Code and as to one of the children, until death. We are required to provide coverage of at least the same level as provided to Mr. Wood and his family at the time of his termination and such coverage will be secondary to certain other coverages that may be available to Mr. Wood and his family. This agreement has been in place and remained unchanged since 2008.

Other Compensation Considerations

Equity Ownership: Each of our NEOs is required to maintain a level of ownership of equity in the company equal to 3 times the sum of base salary and annual bonus for Mr. Wood and 2.5 times the sum of base salary and annual bonus for each of Mr. Guglielmonne and Ms. Becker. Both Mr. Wood and Ms. Becker were in compliance with the equity ownership requirement as of December 31, 2017. Mr. Guglielmonne who joined the Trust in August 2016 was not in compliance with the requirements as of December 31, 2017; however, is in compliance as of the date of this proxy statement.

Risk Assessment: As described in the "Risk Management Oversight" section, we have concluded that our compensation programs do not encourage excessive or unnecessary risk taking.

Timing of Equity Grants: Equity awards to our employees under our Annual Bonus Plan and LTIAP described above are made at the first Compensation Committee meeting of the year which generally occurs before we release year-end financial results for the prior fiscal year. We have no policy that times the granting of equity awards relative to the release of material non-public information. Equity awards to new hires are generally made on the first day on which the employee starts work and equity awards to employees who are promoted generally are made on the day on which the promotion has been fully approved. All of our options are awarded at the closing price of our Shares on the NYSE on the

date the award is made. The Compensation Committee has never re-priced options, granted options with an exercise price that is less than the closing price on the NYSE on the date of the grant or granted options which are priced on a date other than the grant date. Equity awards for our NEOs for the 3-year performance period ending on December 31, 2017 were made at the Compensation Committee's meeting on February 7, 2018 based on the closing price of our Shares on the NYSE on that date.

Termination and Change-in-Control Arrangements: We have agreements in place with each of our NEOs providing for various payments and benefits to be made to them if there is a change in control or their employment with us is terminated for certain reasons. The circumstances in which payments may be made and the potential amounts of those payments are described in more detail in the "Potential Payments on Termination of Employment and Change-in-Control" section below. We believe that the payments provided for in these agreements are reasonable and appropriate as part of the total compensation packages available for our NEOs.

Deductibility of Executive Compensation in Excess of \$1.0 Million: For tax years ending on or prior to December 31, 2017, Section 162(m) of the Internal Revenue Code generally prohibited any publicly held corporation from taking a federal income tax deduction for compensation in excess of \$1 million in any taxable year paid to an executive officer who is named in the Summary Compensation Table. An exception was made for qualified performance-based compensation, among other things. Although the Compensation Committee considered the impact of Section 162(m) in structuring compensation programs, the Committee's primary focus was on creating programs that addressed the needs and objectives of the company regardless of the impact of Section 162(m). As a result, the Compensation Committee made awards and structured programs that were non-deductible under Section 162(m).

The Tax Cuts and Jobs Act of 2017 modified Section 162(m) to, among other things, modify who is subject to the \$1 million deduction limit and to eliminate the exception for performance based pay from the \$1 million deduction limit starting with tax years ending after December 31, 2017. We do not anticipate these changes to Section 162(m) to have a material impact on us. We do not anticipate anyone other than our three NEOs being subject to the \$1 million deduction limit and we anticipate our taxable income to only increase modestly on an annual basis as a result of the loss of the performance based compensation deduction. To maintain our status as a real estate investment trust, we are required to distribute at least 90% of our taxable income to our shareholders in the form of dividends. The modest increase in taxable income resulting from the change in Section 162(m) will be taken into account as our Board determines the amount of dividend to be paid to our shareholders in tax years ending after December 31, 2017.

COMPENSATION COMMITTEE REPORT

The Compensation Committee of the Board has reviewed and discussed the CD&A required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Compensation Committee recommended to the Board that the CD&A be included in this Proxy Statement.

Submitted by:

David W. Faeder, Chairman
Elizabeth I. Holland
Gail P. Steinel
Joseph S. Vassalluzzo

SUMMARY COMPENSATION TABLE

The following table summarizes the total compensation earned by each of our NEOs for the fiscal years ended December 31, 2017, 2016 and 2015, in accordance with current SEC rules. The Summary Compensation Table below does not include the value of the Shares issued to our NEOs on February 7, 2018 for the performance period ending December 31, 2017. The value of those Shares will appear in next year's proxy statement in the Grants of Plan-Based Awards Table as well as the "Stock Awards" column of the Summary Compensation Table.

Name and Principal Position	Year	Salary ⁽¹⁾	Bonus	Stock Awards ⁽²⁾	Non-Equity Incentive Plan Compensation ⁽³⁾	All Other Compensation ⁽⁴⁾	Total
Donald C. Wood, President and Chief Executive Officer (PEO)	2017	\$950,000	\$ —	\$6,927,569	\$1,183,213	\$17,000	\$9,077,782
	2016	\$950,000	\$ —	\$7,462,223	\$1,068,750	\$15,767	\$9,496,740
	2015	\$850,000	\$ —	\$3,462,159	\$1,155,437	\$15,435	\$5,483,031
Daniel Guglielmone, Executive Vice President-Chief Financial Officer and Treasurer (PFO) ⁽⁵⁾	2017	\$475,000	\$250,000	\$ 899,958	\$ 394,404	\$38,701	\$2,058,064
	2016	\$164,423	\$ —	\$1,500,080	\$ 337,500	\$20,802	\$2,022,805
	2015	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Dawn M. Becker, Executive Vice President-General Counsel and Secretary	2017	\$450,000	\$ —	\$ 979,017	\$ 373,646	\$11,073	\$1,813,737
	2016	\$450,000	\$ —	\$ 798,719	\$ 253,125	\$10,307	\$1,512,151
	2015	\$450,000	\$ —	\$ 565,500	\$ 407,801	\$10,384	\$1,433,685

- (1) Amounts shown in the Salary column include all amounts deferred at the election of the NEOs into our non-qualified deferred compensation plan.
- (2) Amounts shown in the Stock Awards column reflect the aggregate grant date fair value of the awards calculated in accordance with FASB ASC Topic 718 for the fiscal years ended December 31, 2017, 2016 and 2015. For a discussion of the valuation of these awards, please refer to Note 12 in the notes to our consolidated financial statements in our Annual Report on Form 10-K filed on February 13, 2018.
- (3) Amounts shown in this column represent only the cash portion paid under our Annual Bonus Plan and include amounts deferred by our NEOs into our non-qualified deferred compensation plan. Mr. Wood received 75% of his Annual Bonus in cash for each of 2017, 2016 and 2015. Ms. Becker received 100% of her bonus in cash for 2017 and 2015 and 75% in cash for 2016. Mr. Guglielmone received 100% of his Annual Bonus in cash for 2017 and 2016. The remaining amounts earned under the Annual Bonus Plan in 2017, 2016 and 2015 were paid in Shares in an amount equal to 120% of the cash value in consideration of a 3-year vesting schedule.
- (4) The amounts shown in this column for the last fiscal year include: (a) payments for group term life insurance, long-term disability insurance and supplement life insurance of \$10,250 for Mr. Wood, \$2,932 for Mr. Guglielmone and \$3,324 for Ms. Becker; (b) contributions to our 401(k) plan of \$6,750 for each of our NEOs; and (c) for Mr. Guglielmone, \$29,019 as the rental value of a temporary apartment we provided to him for one year as part of his initial hiring compensation package.
- (5) The bonus is a portion of the cash hiring bonus agreed to as part of Mr. Guglielmone's initial hiring compensation package.

GRANTS OF PLAN-BASED AWARDS TABLE

The following Share awards were made in 2017, all of which were earned based on the 1-year or 3-year performance period ending December 31, 2016. Awards made in 2018 to the NEOs under our Annual Bonus Plan and long-term incentive plan for the 1-year and 3-year performance periods ending December 31, 2017 will be reported in the Grants of Plan-Based Awards Table in next year's proxy statement.

Name	Grant Date	All Other Stock Awards: Number of Shares of Stock or Units ⁽³⁾	Grant Date Fair Value ⁽⁴⁾
Donald C. Wood	2/7/2017 ⁽¹⁾	3,061	\$ 427,560
	2/7/2017 ⁽²⁾	46,535	\$6,500,009
Daniel Guglielmone	2/7/2017 ⁽²⁾	6,443	\$ 899,958
Dawn M. Becker	2/7/2017 ⁽¹⁾	725	\$ 101,268
	2/7/2017 ⁽²⁾	6,284	\$ 877,749

(1) Issued under our Annual Bonus Plan. These Shares vest equally over 3 years.

(2) Issued under our LTIAP. These Shares vest equally over 3 years.

(3) Dividends are paid on all Shares issued at the same rate and time as paid to all other holders of our Shares as declared by our Board from time to time.

(4) Represents the grant date fair value of Share awards as computed in accordance with FASB ASC Topic 718. The grant date fair value for these Share awards was based on the closing price of the Trust's Shares on the grant date.

OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END TABLE

The following table sets forth information about outstanding equity awards held on December 31, 2017 by our NEOs:

Name	Option Awards				Stock Awards	
	Number of Securities Underlying Unexercised Options Exercisable	Number of Securities Underlying Unexercised Options Unexercisable	Option Exercise Price	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested	Market Value of Shares or Units of Stock That Have Not Vested ⁽⁶⁾
Donald C. Wood	104,788	0	\$43.48	2/17/2019	3,061 ⁽¹⁾	\$ 406,531
					46,535 ⁽¹⁾	\$6,180,313
					2,023 ⁽²⁾	\$ 268,675
					30,633 ⁽²⁾	\$4,068,369
					1,083 ⁽³⁾	\$ 143,833
Daniel Guglielmone	0	0			7,027 ⁽³⁾	\$ 933,256
					6,443 ⁽¹⁾	\$ 855,695
					2,089 ⁽⁴⁾	\$ 277,440
Dawn M. Becker	0	0			5,371 ⁽⁵⁾	\$ 713,323
					725 ⁽¹⁾	\$ 96,287
					6,284 ⁽¹⁾	\$ 834,578
					3,495 ⁽²⁾	\$ 464,171
					271 ⁽³⁾	\$ 35,992
			1,054 ⁽³⁾	\$ 139,982		

(1) One-third of these Shares vested on February 12, 2018 and the remaining Shares will vest on February 12, 2019 and 2020.

(2) One-half of these Shares vested on February 12, 2018 and the remaining Shares will vest on February 12, 2019.

(3) These shares vested on February 12, 2018.

- (4) One-third of these Shares vested on August 15, 2017 and the remaining Shares will vest on August 15, 2018 and 2019.
- (5) One-seventh of these Shares vested on August 15, 2017 and the remaining Shares will vest equally on August 15 of each of 2018 through 2023.
- (6) The market value of outstanding unvested Shares is based on \$132.81, the closing price of our Shares on the NYSE on December 29, 2017.

OPTION EXERCISES AND STOCK VESTED TABLE

The following table includes certain information with respect to options exercised in 2017 by each of our NEOs and Shares that vested during 2017.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise	Value Realized on Exercise ⁽¹⁾	Number of Shares Acquired on Vesting	Value Realized on Vesting ⁽²⁾
Donald C. Wood	124,507	\$9,021,283	43,446	\$6,211,040
Daniel Guglielmone	0	\$ —	1,939	\$ 250,655
Dawn M. Becker	26,627	\$1,545,694	7,323	\$1,046,896

(1) The value realized is based on the difference between the price at which the Shares were sold and the exercise price of the option.

(2) The value realized is based on the closing price of a Share on the date of the Share vesting.

NON-QUALIFIED DEFERRED COMPENSATION TABLE

We maintain a non-qualified deferred compensation plan that is open to participation by 34 members of our management team, including our NEOs. Each participant can elect to defer up to 100% of his or her base salary and cash payment under our Annual Bonus Plan with deferral elections made in December of each year for amounts to be earned in the following year. A number of widely available investment options are made available to each plan participant who then decides how to allocate amounts deferred among those investment options. The amount earned by plan participants on their deferrals is calculated by our third party plan administrator as if the amounts deferred had actually been invested in the investment options selected by each participant. We do not make any contributions to the deferred compensation plan for any individual nor do we guaranty any rate of return on amounts deferred. Amounts deferred into the plan, including amounts earned on the deferrals, are generally payable to the participant shortly after he or she retires or is otherwise no longer employed by us; however, there are a few other alternatives where amounts may be paid to a participant sooner. The amounts deferred by Ms. Becker and Mr. Wood into the plan in 2017, the earnings on plan investments in 2017 and aggregate withdrawals and distributions made in 2017 are described below. Mr. Guglielmone does not participate in our deferred compensation plan.

Name	Executive Contributions in Last Fiscal Year ⁽¹⁾	Registrant Contributions in Last Fiscal Year	Aggregate Earnings in Last Fiscal Year	Aggregate Withdrawals / Distributions	Aggregate Balance at Last Fiscal Year-End
Donald C. Wood	\$250,000	\$ —	\$954,058	\$ —	\$5,961,156
Dawn M. Becker	\$ 45,000	\$ —	\$251,820	\$ —	\$1,530,856

(1) All amounts in this column are included in either the "Salary" or "Non-Equity Incentive Plan Compensation" column of the Summary Compensation Table for 2017.

POTENTIAL PAYMENTS ON TERMINATION OF EMPLOYMENT AND CHANGE-IN-CONTROL

We have entered into severance agreements with each of our NEOs that require us to make certain payments and provide certain benefits to them in the event of a termination of employment or change in control of the Trust. Regardless of the reason for an NEO's termination of employment, he or she will be entitled to receive upon termination all accrued but unused vacation pay and a distribution of any amounts in our non-qualified deferred compensation plan as described in the "2017 Non-Qualified Deferred Compensation" section above. No NEO is entitled to receive a new award under the Annual Bonus Plan or the LTIAP for the year in which the termination occurs. The agreements with each of our NEOs contain

provisions restricting the executive from engaging in competing behavior and soliciting and/or hiring our employees for a period of time after termination. The payments that will be made to a NEO on termination vary depending on the reason for termination and may be conditioned on the signing of a release in favor of the Trust.

The amount of compensation payable to each of our NEOs under various termination scenarios is reflected below assuming that the separation of service was effective on December 31, 2017:

	Cash Payment ⁽¹⁾	Medical Benefits ⁽²⁾	Accelerated Equity ⁽³⁾	Other Benefits ⁽⁴⁾	Excise Tax Gross-Up	Total
Donald C. Wood						
Death	\$ —	\$2,095,000	\$12,000,977	\$ —	N/A	\$14,095,977
Disability	\$1,358,701	\$2,662,160	\$12,000,977	\$ —	N/A	\$16,021,838
TWOC	\$3,791,426	\$2,719,120	\$12,000,977	\$ 60,250	N/A	\$18,571,774
Termination for Cause	\$ 475,000	\$ 20,080	\$ —	\$ —	N/A	\$ 495,080
CIC ⁽⁵⁾	\$7,582,853	\$2,809,481	\$12,000,977	\$167,165	\$ —	\$22,560,475
Daniel Guglielmono						
Death	\$ —	\$ —	\$ 1,846,457	\$ —	N/A	\$ 1,846,457
Disability	\$ 403,128	\$ 32,843	\$ 1,846,457	\$ —	N/A	\$ 2,282,428
TWOC	\$ 869,404	\$ 32,843	\$ 1,846,457	\$ 60,250	N/A	\$ 2,808,955
Termination for Cause	\$ —	\$ —	\$ —	\$ —	N/A	\$ —
CIC ⁽⁵⁾	\$1,738,809	\$ 65,686	\$ 1,846,457	\$ 90,375	N/A	\$ 3,741,327
Dawn M. Becker						
Death	\$ —	\$ —	\$ 1,571,009	\$ —	N/A	\$ 1,571,009
Disability	\$ 380,790	\$ 14,226	\$ 1,571,009	\$ —	N/A	\$ 1,966,026
TWOC	\$ 857,801	\$ 10,670	\$ 1,571,009	\$ 60,250	N/A	\$ 2,499,730
Termination for Cause	\$ 225,000	\$ 7,113	\$ —	\$ —	N/A	\$ 232,113
CIC ⁽⁵⁾	\$1,715,602	\$ 28,453	\$ 1,571,009	\$ 90,375	\$ —	\$ 3,405,439

(1) For disability, payments are for 1 year in an amount equal to the difference between then current salary and the amount of any payments received under any disability policy we maintained plus a tax gross-up on non-tax exempt payments. The estimated tax gross-ups included in these amounts are \$636,701 for Mr. Wood, \$156,128 for Mr. Guglielmono and \$158,790 for Ms. Becker. For termination without cause (“TWOC”), payment are 1.5 times the highest annual base salary and annual bonus paid during the prior 3-year period for Mr. Wood and 1.0 times that amount for Mr. Guglielmono and Ms. Becker. For termination for cause, the payments equal 1 month of base salary for each year of employment greater than 5 years, capped at a total of 6 months. For change in control (“CIC”), the payments equal 3.0 times the highest annual base salary and annual bonus paid during the prior 3-year period for Mr. Wood and 2.0 times that amount for Mr. Guglielmono and Ms. Becker.

(2) Amounts in this column represent our estimate of the COBRA equivalent to provide the same benefits as being provided to each NEO at December 31, 2017 for a period of: (a) 1 year in the event of death or disability for each of our NEOs; (b) 6 months for Mr. Wood and Ms. Becker on a termination with cause; (c) 9 months for Mr. Wood and Ms. Becker and 12 months for Mr. Guglielmono on a TWOC; and (d) 3 years for Mr. Wood and 2 years for Mr. Guglielmono and Ms. Becker on a CIC. These estimates were determined by us with input from our health insurance broker and health coverage insurer to confirm that our estimate was consistent with the market cost of providing a stand-alone health insurance program with similar coverage. Because our health insurance program includes a self-insured retention, we use the COBRA equivalent as a reasonable estimate of the potential costs for these benefits. For Mr. Wood, this column also includes the following estimated costs (calculated in accordance with Generally Accepted Accounting Principles) pursuant to the Health Continuation Coverage Agreement with Mr. Wood: \$2,095,000 in the event of death; \$2,622,000 in the event of disability; and \$2,689,000 in the event of termination without cause and change in control.

(3) All unvested Shares and options held by our NEOs will vest in the event of death, disability, TWOC or CIC. Amounts in this column were calculated by multiplying the number of unvested Shares and options that vest on the occurrence of the specified event as of December 31, 2017 by the value for each Share and option determined in accordance with the

FASB ASC Topic 718. Each NEO or NEO beneficiary has 2 years after the NEO's death or disability and 1 year after a TWOC or CIC to exercise any outstanding options, subject to the terms of the applicable option agreement.

- (4) Amounts in this column are estimated costs for the following: (a) a full-time administrative assistant and outplacement assistance for a period of 6 months in the event of a TWOC for each of our NEOs and for a period of 12 months for Mr. Wood and 9 months for Mr. Guglielmo and Ms. Becker in the event of a CIC; and (b) use of a company vehicle for three years for Mr. Wood in the event of a CIC should he choose to use that benefit.
- (5) Under our 2010 Plan, a CIC is deemed to have occurred when a person acquires a 20% interest in us, or our current Trustees, or those subsequently approved by our current Trustees, constitute less than 2/3 of our Board. Upon a CIC, each NEO is entitled to receive payments and benefits so long as he or she (a) is terminated from employment by the Trust other than for cause or leaves for good reason within 2 years after the change of control or (b) as to Mr. Wood and Ms. Becker only, he or she voluntarily leaves employment within the 30 day window following the 1-year anniversary of the CIC.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

The Compensation Committee consists of Mr. Faeder, Ms. Holland, Ms. Steinel and Mr. Vassalluzzo. There are no Compensation Committee interlocks and no member of the Compensation Committee serves, or has in the past served, as an employee or officer of the Trust.

CEO PAY RATIO

Our compensation and benefit programs are substantially similar throughout the company and are designed to reward all employees who contribute to our success with a total compensation package that is competitive in the marketplace for each employee's position and performance. We are required to calculate and disclose the compensation of our median paid employee as well as the ratio of the total compensation of our median paid employee to the compensation paid to our CEO. To determine our median paid employee, we used our employee population as of December 31, 2017, excluding our CEO, which included 318 full-time and part-time employees ranging from executive vice presidents to landscapers and maintenance technicians. We identified our median paid employee using annual base pay plus annual bonus at target levels plus overtime actually paid, the combination of which we believe most closely approximates the total annual direct compensation of our employees. For purposes of the calculation, base pay was annualized for the 46 employees who started with us in 2017. No other adjustments were made. The actual total annual compensation of our Chief Executive Officer and median paid employee was calculated in accordance with the requirements of the Summary Compensation Table included in this proxy statement. Based on this methodology, we have determined that the total annual compensation paid to our Chief Executive Officer in 2017 was \$9,077,782 and the total annual compensation paid to our median paid employee in 2017 was \$101,598 resulting in a ratio of 89:1.

We calculated our pay ratio in accordance with SEC rules; however, those rules allow companies discretion in methodologies used to identify the median paid employee and the compensation used to determine the median paid employee. As a result, this ratio is unique to our company. Other companies may make their determinations differently and as a result, the ratio may not be comparable across companies. We believe our ratio is a reasonable estimate. Our ratio is very heavily influenced by what employees/services we choose to provide through employees as opposed to through third parties who are not taken into account in the calculation of the pay ratio.

EQUITY COMPENSATION PLAN INFORMATION

The following table provides information as of December 31, 2017 regarding our equity compensation plans, all of which were approved by our shareholders.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights ⁽¹⁾ (Column A)	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance (excluding securities reflected in Column A) ⁽²⁾
Equity compensation plans approved by security holders	106,485	\$44.18	1,602,719
Equity compensation plans not approved by security holders	—	—	—
Total	106,485	\$44.18	1,602,719

(1) Consists of Shares authorized for issuance under our 2001 Plan and our 2010 Plan.

(2) Consists entirely of Shares authorized for issuance under our 2010 Plan.

AUDIT INFORMATION

PROPOSAL 3 – NON-BINDING RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders are being asked to ratify in a non-binding vote the selection of Grant Thornton, LLP (“GT”) as our independent registered public accounting firm for the fiscal year ending December 31, 2018. Although shareholder ratification of GT is not required by our governance documents; the Board is submitting the selection of GT to shareholders to solicit shareholder views on our selection of GT as our independent registered public accounting firm. GT has served in this role since 2002 and the Board believes it is in the best interests of the Trust and our shareholders for GT to continue in this role. If the selection of GT is not ratified, the Audit Committee may reconsider whether to retain GT. Even if the selection of GT is ratified, the Audit Committee may change the appointment of GT at any time if it determines such a change would be in the best interests of the Trust and our shareholders.

A representative of GT will be present at the Annual Meeting and will have the opportunity to answer appropriate questions from shareholders.

The affirmative vote of a majority of votes cast at the Annual Meeting, in person or by proxy, is required to approve this proposal. An “abstention” or “broker non-vote” will have no effect on the outcome of the vote for this proposal.



The Board recommends that you vote “FOR” the non-binding ratification of the appointment of GT as our independent registered public accounting firm for 2018.

AUDIT COMMITTEE REPORT

The following Report of the Audit Committee does not constitute soliciting material and should not be deemed filed or incorporated by reference into any other Trust filing under the Securities Act of 1933 or the Exchange Act, except to the extent the Trust specifically incorporates this Report by reference therein.

The Audit Committee is made up entirely of trustees who meet all independence requirements under the SEC and NYSE and have the requisite financial competence to serve on the Audit Committee. The Audit Committee meets at least quarterly and operates pursuant to a written charter that is reviewed at least every three years. That charter can be accessed under the Investors section of our website at www.federalrealty.com. In 2017, the Audit Committee met four times and each meeting included an executive session with the Trust's independent registered public accounting firm and no members of management present.

The Audit Committee is directly responsible for the appointment, retention and oversight of GT, the independent registered public accounting firm retained to audit the Trust's financial statements, and also oversees management, including its internal audit firm, in their performance of its financial functions. Specifically, management is responsible for the financial reporting process, including the system of internal controls, for the preparation of consolidated financial statements in accordance with generally accepted accounting principles in the United States ("GAAP") and for reporting on internal control over financial reporting. Management uses Pricewaterhouse Coopers, LLC ("PwC") to provide its internal audit function, including oversight of the ongoing testing of the effectiveness of our internal controls. GT is responsible for auditing the consolidated financial statements of the Trust and expressing an opinion on the financial statements and the effectiveness of internal control over financial reporting.

During 2017, as part of its oversight function, the Audit Committee:

- Reviewed and discussed with management and GT, individually and collectively, all annual and quarterly financial statements and operating results prior to their issuance;
- Discussed with GT matters required to be discussed pursuant to applicable audit standards, including the reasonableness of judgments and the clarity and completeness of financial disclosures;
- Reviewed and discussed with GT and PwC, individually and collectively, the ongoing assessment and testing of the Trust's systems of internal controls and procedures;
- Discussed with GT matters relating to GT's independence from the Trust and received written confirmation from GT that GT is not aware of any relationships, that in their professional judgment may impair their independence; and;
- Monitored the non-audit services provided by GT to ensure that performance of such services did not adversely impact GT's independence.

Based on the Audit Committee's reviews and discussions with GT, PwC and management, the Audit Committee recommended to the Board of Trustees that the Board approve the inclusion of our audited financial statements in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017 for filing with the SEC.

Submitted by the Audit Committee:

Gail P. Steinel, Chairperson
Jon E. Bortz
David W. Faeder
Warren M. Thompson

INDEPENDENT AUDITOR'S FEES

The following table sets forth the fees for services rendered by GT for the years ended December 31, 2017 and 2016:

	2017	2016
Audit Fees ⁽¹⁾	\$ 906,750	\$652,808
Audit-Related Fees ⁽²⁾	\$ 133,875	\$ 61,950
Tax Fees ⁽³⁾	\$ 239,980	\$255,791
All Other Fees	\$ —	\$ —
Total Fees	\$1,280,605	\$970,549

- (1) Audit fees include all fees and expenses for services in connection with: (a) the audit of our financial statements included in our annual reports on Form 10-K; (b) Sarbanes-Oxley Section 404 relating to our annual audit; (c) the review of the financial statements included in our quarterly reports on Form 10-Q; and (d) consents and comfort letters issued in connection with debt offerings and common share offerings.
- (2) Audit-related fees primarily include the audit of our employee benefit plan, which are paid by the plan and not the Trust, and certain property level audits.
- (3) \$233,400 and \$246,070 of the amounts shown for 2017 and 2016, respectively, relate solely to tax compliance and preparation, including the preparation of original and amended tax returns and refund claims and tax payment planning. These figures do not include \$6,645 in 2016 we paid to GT as our 30% share of the cost of tax return preparation for our joint venture with affiliates of a discretionary fund created and advised by Clarion Partners. On January 13, 2016, we acquired the Clarion Partners interest in the joint venture arrangement. The remaining amounts relate to requested tax research, none of which research related to tax shelters.

PROCEDURES FOR AUDIT COMMITTEE PRE-APPROVAL OF AUDIT AND PERMISSIBLE NON-AUDIT SERVICES

As required by its charter, the Audit Committee is responsible for reviewing and approving in advance all audit and permissible non-audit services to be provided by GT to the Trust. The Audit Committee approves such services only after concluding that the provision of these services would not affect the independence of GT. The Audit Committee approved all audit services provided by GT in 2017 and has pre-approved GT providing the following permissible non-audit services in 2018 up to specified maximum amounts that are consistent with prior years:

- Issuance of comfort letters and consent for capital markets transactions
- Tax planning and other consultation for purposes of structuring investment or financing opportunities as well as consultation associated with financial reporting matters
- Issuance of audit opinions related to acquisition audits required under Rule 3-14 of Regulation S-X (if any)
- Limited review of the Trust's letter to the State of California Department of Environmental Quality

OWNERSHIP INFORMATION

OWNERSHIP OF PRINCIPAL SHAREHOLDERS

Based upon our records and the information reported in filings with the SEC, the following were beneficial owners of more than 5% of our Shares as of March 14, 2018:

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percentage of Our Outstanding Shares ⁽¹⁾
The Vanguard Group, Inc. ⁽²⁾ 100 Vanguard Blvd. Malvern, PA 19355	12,575,705	17.2%
BlackRock, Inc. ⁽³⁾ 55 East 52 nd Street New York, NY 10055	7,899,850	10.8%
State Street Corporation ⁽⁴⁾ State Street Financial Center, One Lincoln Street Boston, MA 02111	6,242,324	8.5%
Vanguard Specialized Funds – Vanguard REIT Index Fund ⁽⁵⁾ 100 Vanguard Blvd. Malvern, PA 19355	4,605,432	6.3%
JPMorgan Chase & Co. ⁽⁶⁾ 270 Park Avenue New York, NY 10017	3,785,397	5.2%

- (1) The percentage of outstanding Shares is calculated by taking the number of Shares stated in the Schedule 13G or 13G/A, as applicable, filed with the SEC divided by 73,186,370, the total number of Shares outstanding on March 14, 2018.
- (2) Information based on a Schedule 13G/A filed with the SEC on February 9, 2018 by The Vanguard Group which states The Vanguard Group, an investment advisor, has sole voting power over 189,034 Shares, shared voting power over 113,832 Shares, sole dispositive power over 12,362,260 Shares and shared dispositive power over 213,445 Shares.
- (3) Information based on a Schedule 13G/A filed with the SEC on January 19, 2018 by BlackRock, Inc., which states BlackRock, Inc., a parent holding company, has sole voting power over 7,141,098 Shares and sole dispositive power over 7,899,850 Shares.
- (4) Information based on a Schedule 13G filed with the SEC on February 14, 2018 by State Street Corporation, which states that State Street Corporation, a parent holding company, has shared voting and dispositive power over 6,242,324 Shares.
- (5) Information based on a Schedule 13G/A filed with the SEC on February 2, 2018 by Vanguard Specialized Funds – Vanguard REIT Index Fund which states that Vanguard Specialized Funds – Vanguard REIT Index Fund, an investment company registered under Section 8 of the Investment Company Act of 1940, has sole voting power over 4,605,432 Shares.
- (6) Information based on a Schedule 13G filed with the SEC on January 10, 2018 by JPMorgan Chase & Co. which states that JPMorgan Chase & Co., a parent holding company, has sole voting power over 3,306,021 Shares, sole dispositive power over 3,771,226 Shares and shared dispositive power over 14,075 Shares.

OWNERSHIP OF TRUSTEES AND EXECUTIVE OFFICERS

The table below reflects beneficial ownership of our Trustees and NEOs as of March 14, 2018 determined in accordance with Rule 13d-3 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Unless noted in the footnotes following the table, each Trustee and NEO has sole voting and investment power as to all Shares listed.

Name and Address of Beneficial Owner ⁽¹⁾	Common	Unvested Restricted Shares	Options Currently Exercisable or Exercisable Within 60 Days	Total Shares Beneficially Owned	Percentage of Outstanding Shares Owned ⁽²⁾
Dawn M. Becker	115,043	11,472	0	126,515	*
Jon E. Bortz ⁽³⁾	9,659	0	0	9,659	*
David W. Faeder	9,316	0	0	9,316	*
Daniel Guglielmone	3,217	18,828	0	22,045	*
Elizabeth I. Holland	787	0	0	787	*
Gail P. Steinel	9,112	0	0	9,112	*
Warren M. Thompson	9,191	0	0	9,191	*
Joseph S. Vassalluzzo	21,198	0	0	21,198	*
Donald C. Wood ⁽⁴⁾	284,529	95,744	104,788	485,061	*
Trustees, trustee nominees and executive officers as a group (9 individuals)	462,052	126,044	104,788	692,884	*

* Less than 1%

(1) The address of each beneficial owner is 1626 East Jefferson Street, Rockville, MD 20852.

(2) The percentage of outstanding Shares owned is calculated by taking the number of Shares reflected in the column titled “Total Shares Beneficially Owned” divided by 73,186,370, the total number of Shares outstanding on March 14, 2018, plus the number of options for such person or group reflected in the column titled “Options Currently Exercisable or Exercisable Within 60 Days.”

(3) Voting and investment power is shared with Mr. Bortz’ wife.

(4) Includes 53,879 Shares owned by Mr. Wood’s wife.

SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Our Trustees, executive officers and any persons who beneficially own more than 10% of our Shares are required by Section 16(a) of the Exchange Act to file reports of initial ownership and changes of ownership of our Shares with the SEC and with the NYSE. To our best knowledge, based solely on review of copies of such reports furnished to us and written representations that no other reports were required, the required filings of all such Trustees and executive officers were filed timely during 2017.

GENERAL INFORMATION

Annual Meeting and Voting

You are receiving these materials because you owned our Shares as of March 14, 2018, the record date established by our Board of Trustees (“Board”) for our Annual Meeting. Everyone who owned our Shares as of this date, whether directly as a registered shareholder or indirectly through a broker or other nominee, is entitled to vote at the Annual Meeting. We had 73,186,370 Shares outstanding on March 14, 2018. A majority of the Shares entitled to vote at the Annual Meeting must be present in person or by proxy for us to proceed with the Annual Meeting.

If you own your Shares directly with our transfer agent, American Stock Transfer and Trust, LLC, you are a registered shareholder and can vote either in person at the Annual Meeting or by proxy without attending the Annual Meeting through one of the following methods:



By Internet

Visit www.voteproxy.com. You will need the control number on your Notice of Internet Availability, proxy card or voting instruction form. Votes must be submitted by 11:59pm EDT to be counted for the meeting.



By Telephone

Call 1-800-Proxies (1-800-776-9437). You will need the control number on your Notice of Internet Availability, proxy card or voting instruction form. Votes must be submitted by 11:59pm EDT to be counted for the meeting.



By Mail

You can vote by marking, signing and dating your proxy card.

For those of you holding your Shares indirectly in an account at a bank, brokerage firm, broker-dealer or nominee, you are a beneficial owner of Shares held in “street name”. You will receive all proxy materials directly from your bank, brokerage firm, broker-dealer or nominee and you must either direct them as to how to vote your Shares or obtain from them a proxy to vote at the Annual Meeting. Please refer to the notice of internet availability of proxy materials or the voter instruction form used by your bank, brokerage firm, broker-dealer or nominee for specific instructions on methods of voting. If you fail to give your bank, brokerage firm, broker-dealer or nominee specific instructions on how to vote your Shares with respect to Items 1 and 2, your vote will NOT be counted for those matters. It is important for every shareholder’s vote to be counted on these matters so we encourage you to provide your bank, brokerage firm, broker-dealer or nominee with voting instructions. If you fail to give your bank, brokerage firm, broker-dealer or nominee specific instructions on how to vote your Shares on Item 3, your bank, brokerage firm, broker-dealer or nominee will generally be able to vote on Item 3 as he, she or it determines.

If you do not vote your Shares, your Shares will not be counted and we may not be able to hold the Annual Meeting. We encourage you to vote by proxy using one of the methods described above even if you plan to attend the Annual Meeting in person so that we will know as soon as possible whether enough votes will be present.

In the future, if you own your Shares directly and would like to receive proxy materials by email, you may register to do so at www.astfinancial.com in which case you will receive an email containing links to our proxy materials. If you own Shares through a bank, brokerage firm, broker-dealer or other similar nominee and want to receive proxy materials via email, you must contact your bank, brokerage firm, broker-dealer or other similar nominee for instructions. Your election to receive your proxy materials by email delivery will remain in effect for all future annual meetings until you revoke it.

Shareholders can access this Proxy Statement, our Annual Report and our other filings with the SEC on the Investors page of our website at www.federalrealty.com. A copy of our Annual Report, including the financial statements and financial statement schedules (“Form 10-K”) is being provided to shareholders along with this Proxy Statement. The Form 10-K includes certain exhibits, which we will provide to you only upon request addressed to Investor Relations at 1626 East Jefferson Street, Rockville, Maryland 20852. The request must be accompanied by payment of a fee to cover our reasonable expenses for copying and mailing the Form 10-K. If you elected to receive our shareholder materials via the Internet or email, you may request paper copies, without charge, by written request addressed to the address set forth above.

The SEC’s rules permit us to deliver a single Notice or single set of Annual Meeting materials to one address shared by two or more of our shareholders unless we have received contrary instructions from shareholders. This procedure, referred to as “householding”, reduces the volume of duplicate information shareholders receive and can result in significant savings on mailing and printing costs. To take advantage of this opportunity, only one Notice, Proxy Statement and Annual Report is

being delivered to multiple shareholders who share a single address, unless any shareholder residing at that address gave contrary instructions. If any shareholder sharing an address with another shareholder wants to receive a separate copy of this Proxy Statement and the Annual Report or wishes to receive a separate proxy statement and annual report in the future, or receives multiple copies of the proxy statement and Annual Report and wishes to receive a single copy, the shareholder should provide such instructions by calling our Investor Relations Department at (800) 937-5449, by writing to Investor Relations at 1626 East Jefferson Street, Rockville, Maryland 20852, or by sending an e-mail to Investor Relations at IR@federalrealty.com.

Questions regarding the Notice, voting or email delivery should be directed to our Investor Relations Department at (800) 937-5449 or by email at IR@federalrealty.com.

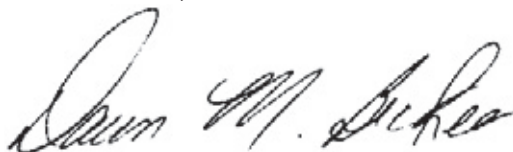
SOLICITATION OF PROXIES, SHAREHOLDER PROPOSALS AND OTHER MATTERS

The Board of Trustees is soliciting your proxy to vote on matters that will be presented at our Annual Meeting and the cost of this solicitation of proxies will be borne by us. We may solicit proxies through the mail, Internet, in person and by telephone or facsimile, and may request brokerage houses and other custodians, nominees and fiduciaries to forward soliciting materials to the beneficial owners of Shares and reimburse them for their reasonable expenses. We may also hire a proxy solicitation firm at a standard industry compensation rate. The Trustees know of no other business to be presented at the Annual Meeting. If other matters properly come before the meeting, the persons named as proxies will vote on them in their discretion.

Proposals of shareholders intended to be presented at the 2019 Annual Meeting of Shareholders, including nominations for persons for election to the Board of Trustees, must be received by us no later than November 23, 2018 to be considered for inclusion in our proxy statement and form of proxy relating to such meeting.

You are urged to vote either by telephone (1-800-PROXIES or 1-800-776-9437) or on the Internet (www.voteproxy.com) by following the instructions on your Notice. For those of you who have elected email delivery, please follow the instructions for voting provided in the email. If you elect to receive your proxy materials by mail, please make sure to complete, sign, date and return your proxy card promptly to make certain your Shares will be voted at the Annual Meeting.

For the Trustees,



Dawn M. Becker
*Executive Vice President – General
Counsel and Secretary*

**YOUR PROXY IS IMPORTANT REGARDLESS OF THE NUMBER OF SHARES YOU OWN.
PLEASE SUBMIT IT TODAY.**

APPENDIX A – FUNDS FROM OPERATIONS

The National Association of Real Estate Investment Trusts (“NAREIT”) defines FFO as follows: net income, computed in accordance with U.S. GAAP, plus real estate related depreciation and amortization and excluding extraordinary items and gains and losses on the sale of real estate, and impairment write-downs of depreciable real estate. We compute FFO in accordance with the NAREIT definition, and we have historically reported our FFO available for common shareholders in addition to our net income and net cash provided by operating activities. We consider FFO available for common shareholders a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of the real estate assets diminishes predictably over time, as implied by the historical cost convention of GAAP and the recording of depreciation. We use FFO primarily as one of several means of assessing our operating performance in comparison with other REITs.

The reconciliation of net income to FFO available for common shareholders is as follows:

	Year Ended December 31,				
	2017	2016	2015	2014	2013
	(In thousands, except per share data)				
Net income	\$297,870	\$258,883	\$218,424	\$172,289	\$167,608
Net income attributable to noncontrolling interests	(7,956)	(8,973)	(8,205)	(7,754)	(4,927)
Gain on sale of real estate and change in control of interests, net	(77,632)	(31,133)	(28,330)	(4,401)	(28,855)
Depreciation and amortization of real estate assets	188,719	169,198	154,232	154,060	146,377
Amortization of initial direct costs of leases	19,124	16,875	15,026	12,391	10,694
Funds from operations	420,125	404,850	351,147	326,585	290,897
Dividends on preferred shares ⁽¹⁾	(1,917)	(541)	(541)	(541)	(541)
Income attributable to operating partnership units	3,143	3,145	3,398	3,027	888
Income attributable to unvested shares	(1,374)	(1,095)	(1,147)	(1,474)	(1,306)
Funds from operations available for common shareholders ⁽²⁾	\$419,977	\$406,359	\$352,857	\$327,597	\$289,938
Weighted average number of common shares, diluted ⁽¹⁾	73,122	71,869	69,920	68,410	65,778
Funds from operations available for common shareholders, per diluted share ⁽²⁾	\$ 5.74	\$ 5.65	\$ 5.05	\$ 4.79	\$ 4.41

(1) For the year ended December 31, 2017, dividends on our Series 1 preferred stock are not deducted in the calculation of FFO available to common shareholders, as the related shares are dilutive and included in “weighted average common shares, diluted.” The weighted average common shares used to compute FFO per diluted common share also includes operating partnership units that were excluded from the computation of diluted EPS. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted common share but is anti-dilutive for the computation of diluted EPS for the periods presented.

(2) If the \$12.3 million early extinguishment of debt charge incurred in 2017 was excluded, our FFO available for common shareholders would have been \$432.2 million and FFO available for common shareholders, per diluted share would have been \$5.91.

CORPORATE INFORMATION

CORPORATE OFFICE

1626 East Jefferson Street
Rockville, MD 20852-4041
301.998.8100

CORPORATE COUNSEL

Pillsbury Winthrop Shaw Pittman LLP
Washington, DC

INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Grant Thornton LLP
New York, NY

TRANSFER AGENT AND REGISTRAR

American Stock Transfer & Trust Company
6201 15th Avenue
Brooklyn, NY 11219
718.921.8124
800.937.5449
www.astfinancial.com

COMMON STOCK LISTING

New York Stock Exchange
Symbol: FRT

MEMBERSHIPS

International Council of Shopping Centers
National Association of Real Estate Investment Trusts
Urban Land Institute

ANNUAL MEETING

Federal Realty Investment Trust will hold its Annual Shareholder Meeting at 10 a.m. on May 2, 2018, at AMP by Strathmore, 11810 Grand Park Avenue, North Bethesda, MD.

CORPORATE GOVERNANCE

The Trust's Corporate Governance Guidelines and the charters for the Audit Committee, the Compensation Committee, and the Nominating and Corporate Governance Committee are available in the Investors section of our website at www.federalrealty.com.

AUTOMATIC CASH INVESTMENT AND DIRECT DEPOSIT

Federal Realty offers automatic cash investment, the option to automatically withdraw funds from a checking/savings or other bank account to purchase additional shares of FRT on the 1st and 15th of each month. Federal Realty also offers shareholders the option to directly deposit their dividends. To sign up for automatic cash investment or direct deposit, please call 800.937.5449 or visit www.astfinancial.com.

INTERNET

www.federalrealty.com

Visitors to the site can search for and download Securities and Exchange Commission filings, review Federal Realty's Dividend Reinvestment Plan, obtain current stock quotes, read recent press releases, and see a listing of our properties and the properties' respective websites. Printed materials and email news alerts can also be requested.

INVESTOR RELATIONS CONTACT

You may communicate directly with Federal Realty's Investor Relations department via telephone at 800.658.8980 or by email at IR@federalrealty.com.

LOCATIONS

CORPORATE HEADQUARTERS

1626 E Jefferson Street
Rockville, MD 20852
301.998.8100

REGIONAL OFFICES

Boston

450 Artisan Way
Suite 320
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617.684.1500

Los Angeles

860 South Sepulveda Boulevard
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