# Morningstar<sup>®</sup> Document Research<sup>™</sup>

# FORM10-K

# SM Energy Co-SM

Filed: February 23, 2017 (period: December 31, 2016)

Annual report with a comprehensive overview of the company

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-K**

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2016 or

□ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file number 001-31539

#### SM ENERGY COMPANY

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 41-0518430 (I.R.S. Employer Identification No.)

1775 Sherman Street, Suite 1200, Denver, Colorado (Address of principal executive offices) 80203 (Zip Code)

(303) 861-8140 (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Securities registered pursuant to Section 12(0) of the Act.

Title of each class	Name of each exchange on which registered
Common stock, \$.01 par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗹 No 🗖

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes 🗆 No 🗹

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\square$  No $\square$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," accelerated filer, and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☑ Non-accelerated filer □ (Do not check if a smaller reporting company) Accelerated filer □

Smaller reporting company □

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes 🗆 No 🗹

The aggregate market value of the 67,398,312 shares of voting stock held by non-affiliates of the registrant, based upon the closing sale price of the registrant's common stock on June 30, 2016, the last business day of the registrant's most recently completed second fiscal quarter, of \$27.00 per share, as reported on the New York Stock Exchange, was \$1,819,754,424. Shares of common stock held by each director and executive officer and by each person who owns 10 percent or more of the outstanding common stock or who is otherwise believed by the registrant to be in a control position have been excluded. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

As of February 15, 2017, the registrant had 111,257,703 shares of common stock outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Certain information required by Items 10, 11, 12, 13, and 14 of Part III is incorporated by reference from portions of the registrant's Definitive Proxy Statement on Schedule 14A relating to its 2017 annual meeting of stockholders to be filed within 120 days after December 31, 2016.

1

Powered by Morningstar® Document Research<sup>SM</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

### TABLE OF CONTENTS

	TABLE OF CONTENTS	
<u>ITEM</u>		PAGE
	<u>PART I</u>	
ITEMS 1. and 2.	BUSINESS and PROPERTIES	<u>4</u>
	General	<u>4</u>
	Strategy	<u>4</u>
	Significant Developments in 2016	<u>4</u>
	Outlook for 2017	<u>5</u>
	Core Operational Areas	<u>6</u>
	Reserves	<u>8</u>
	Production	<u>13</u>
	Productive Wells	<u>13</u>
	Drilling and Completion Activity	<u>14</u>
	Acreage	<u>15</u>
	Delivery Commitments	<u>16</u>
	Major Customers	<u>16</u>
	Employees and Office Space	<u>17</u>
	<u>Title to Properties</u>	<u>17</u>
	<u>Seasonality</u>	<u>17</u>
	Competition	<u>18</u>
	Government Regulations	<u>18</u>
	Cautionary Information about Forward-Looking Statements	<u>21</u>
	Available Information	<u>24</u>
	Glossary of Oil and Gas Terms	<u>24</u>
<u>ITEM 1A.</u>	<u>RISK FACTORS</u>	<u>28</u>
<u>ITEM 1B.</u>	UNRESOLVED STAFF COMMENTS	<u>48</u>
<u>ITEM 3.</u>	LEGAL PROCEEDINGS	<u>48</u>
<u>ITEM 4.</u>	MINE SAFETY DISCLOSURES	<u>48</u>
	PART II	<u>49</u>
	MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER	
<u>ITEM 5.</u>	PURCHASES OF EQUITY SECURITIES	<u>49</u>
<u>ITEM 6.</u>	<u>SELECTED FINANCIAL DATA</u>	<u>51</u>
ITEM 7.	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	<u>53</u>
<u></u>	Overview of the Company	53
	Financial Results of Operations and Additional Comparative Data	<u>60</u>
	Comparison of Financial Results and Trends Between 2016 and 2015 and Between 2015 and 2014	<u>63</u>
	Overview of Liquidity and Capital Resources	70
	Critical Accounting Policies and Estimates	76
	Accounting Matters	79
	Environmental	79
	Non-GAAP Financial Measures	81

2

Source: SM Energy Co, 10-K, February 23, 2017 The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## TABLE OF CONTENTS

### (Continued)

<u>ITEM</u>		PAGE
	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT	
<u>ITEM 7A.</u>	MARKET RISK (included within the content of ITEM 7)	<u>83</u>
<u>ITEM 8.</u>	FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA	<u>84</u>
	CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS	
<u>ITEM 9.</u>	ON ACCOUNTING AND FINANCIAL DISCLOSURE	<u>140</u>
<u>ITEM 9A.</u>	CONTROLS AND PROCEDURES	<u>140</u>
<u>ITEM 9B.</u>	OTHER INFORMATION	<u>144</u>
	<u>PART III</u>	<u>144</u>
	DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE	
<u>ITEM 10.</u>	GOVERNANCE	<u>144</u>
<u>ITEM 11.</u>	EXECUTIVE COMPENSATION	<u>144</u>
	SECURITY OWNERSHIP OF CERTAIN BENEFICIAL	
	OWNERS AND MANAGEMENT AND RELATED	
<u>ITEM 12.</u>	STOCKHOLDER MATTERS	<u>144</u>
	CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS,	
<u>ITEM 13.</u>	AND DIRECTOR INDEPENDENCE	<u>146</u>
<u>ITEM 14.</u>	PRINCIPAL ACCOUNTANT FEES AND SERVICES	<u>146</u>
	<u>PART IV</u>	<u>147</u>
<u>ITEM 15.</u>	EXHIBITS AND FINANCIAL STATEMENT SCHEDULES	<u>147</u>

#### 3

Source: SM Energy Co, 10-K, February 23, 2017 Powered by Morningstar® Document Research<sup>SM</sup> The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### PART I

When we use the terms "SM Energy," "the Company," "we," "us," or "our," we are referring to SM Energy Company and its subsidiaries unless the context otherwise requires. We have included certain technical terms important to an understanding of our business under *Glossary of Oil and Gas Terms*. Throughout this document we make statements that may be classified as "forward-looking." Please refer to the *Cautionary Information about Forward-Looking Statements* section of this document for an explanation of these types of statements.

#### **ITEMS 1. and 2. BUSINESS and PROPERTIES**

#### General

We are an independent energy company engaged in the acquisition, exploration, development, and production of crude oil and condensate, natural gas, and natural gas liquids (also respectively referred to as "oil," "gas," and "NGLs" throughout the document) in onshore North America. We were founded in 1908 and incorporated in Delaware in 1915. Our initial public offering of common stock was in December 1992. Our common stock trades on the New York Stock Exchange under the ticker symbol "SM."

Our principal offices are located at 1775 Sherman Street, Suite 1200, Denver, Colorado 80203, and our telephone number is (303) 861-8140.

#### Strategy

Our strategic objective is to profitably build our ownership and operatorship of North American oil, gas, and NGL producing assets that have high operating margins and significant opportunities for additional economic investment. We pursue growth opportunities through both acquisitions and exploration, and seek to maximize the value of our assets through industry-leading technology application and outstanding operational execution. We focus on achieving high full-cycle economic returns on our investments and maintaining a simple, strong balance sheet.

#### Significant Developments in 2016

- Acquisition Activity. During 2016, we acquired approximately 62,000 net acres in the Midland Basin in Howard and Martin Counties, Texas with producing and prospective intervals in the Lower and Middle Spraberry and Wolfcamp A and B shale formations and 15.0 MMBOE of existing proved reserves. We acquired these properties for total consideration of approximately \$2.6 billion, which included \$2.2 billion in cash and the issuance of 13.4 million shares of our common stock.
- *Divestiture Activity*. During 2016, we divested a total of 47.7 MMBOE of proved reserves in multiple transactions for total net cash proceeds of approximately \$946.1 million. Our most significant divestiture was the sale of our Williston Basin assets outside of Divide County, North Dakota (referred to as "Raven/Bear Den" throughout this report) in the fourth quarter of 2016.
- Reserves and Capital Investment. Our estimated proved reserves decreased 16 percent to 395.8 MMBOE at December 31, 2016, from 471.3 MMBOE at December 31, 2015, of which 47.7 MMBOE related to the divestiture of proved reserves, as discussed above. We had strong reserve additions of 108.2 MMBOE as a result of our success in reducing costs, optimizing and enhancing completions, and generating better well results. These successes were offset by negative reserve revisions due to lower commodity prices and the removal of certain longer term proved undeveloped reserves that reflects our shift to develop our predominately unproven Midland Basin properties. Costs incurred for development and exploration activities, excluding acquisitions, decreased 48 percent to \$713.6 million in 2016 when compared with 2015. Our proved reserve life index decreased slightly to 7.2 years in 2016. Please refer to *Reserves* and *Core Operational Areas* below for additional discussion.
- *Liquidity*. During 2016, we issued \$500.0 million in aggregate principal amount of 6.75% Senior Notes due September 15, 2026, at par, for net proceeds of \$491.6 million. Additionally, we issued \$172.5 million in aggregate principal amount of 1.50% Senior Convertible Notes due July 1, 2021, for net proceeds of \$166.6 million. During 2016, we also repurchased a total of \$46.3 million in aggregate principal amount of a portion of our Senior Notes in open market transactions and paid down the entire \$202.0 million outstanding balance on our



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

credit facility as of December 31, 2015. Further, our borrowing base and lender commitments were reduced to \$1.17 billion as of December 31, 2016. Please refer to *Overview of Liquidity and Capital Resources* in Part II, Item 7 of this report for additional discussion on our current and future liquidity.

- *Equity Market Activities.* During 2016, we issued approximately 29.3 million shares of our common stock in two public equity offerings and received \$934.1 million in net proceeds. These issuances were in addition to the approximate 13.4 million shares of our common stock issued as partial consideration for certain acquired properties as discussed above.
- *Production.* Our average daily production in 2016 consisted of 45.4 MBbl of oil, 401.5 MMcf of gas, and 38.8 MBbl of NGLs, for an average equivalent production rate of 151.0 MBOE per day, which represents a 14 percent decrease on an equivalent basis compared with 2015. This decrease in production was driven by our reduced drilling and completion activity and divestiture of assets. Please refer to *Core Operational Areas* below for additional discussion.
- Impairments. We recorded impairments of proved and unproved properties totaling \$435.0 million for the year ended December 31, 2016. These
  impairments were largely due to the continued decline in commodity prices in early 2016 impacting our outside-operated Eagle Ford shale
  assets and negative performance revisions on our Powder River Basin assets at year-end 2016.

#### Outlook for 2017

Our priorities for 2017 are to:

- demonstrate the value of our 2016 acquisitions in the Midland Basin;
- generate high margin production growth from our operated acreage positions in the Midland Basin and Eagle Ford shale;
- · successfully execute the sale of our outside-operated Eagle Ford shale and Divide County assets; and
- reduce our outstanding debt.

Our capital program for 2017, excluding acquisitions, is expected to be approximately \$875 million with the focus on our core operated acreage positions in the Midland Basin and Eagle Ford shale. We plan to continue our focus on conducting safe operations even as we ramp up activity. Please refer to *Outlook for 2017* under Part II, Item 7 of this report for additional discussion concerning our capital plans for 2017.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### **Core Operational Areas**

Our 2016 operations were concentrated in three onshore operating areas in the United States. The following table summarizes estimated proved reserves, production, and costs incurred in oil and gas activities for the year ended December 31, 2016, for our core operating areas:

	 th Texas & ulf Coast	Permian	Rocky Mountain	Total (1)
Proved Reserves				
Oil (MMBbl)	35.4	37.9	31.6	104.9
Gas (Bcf)	989.3	94.6	27.2	1,111.1
NGLs (MMBbl)	105.2	0.1	0.5	105.7
MMBOE (1)(2)	 305.4	53.8	36.5	 395.8
Relative percentage	77%	14%	9%	100%
Proved Developed %	55%	40%	53%	53%
Production				
Oil (MMBbl)	5.5	2.7	8.3	16.6
Gas (Bcf)	130.9	6.0	10.0	146.9
NGLs (MMBbl)	13.9		0.3	14.2
MMBOE (1)(2)	 41.2	3.8	10.3	 55.3
Avg. Daily Equivalents (MBOE/d) <sup>(1)</sup>	112.6	10.2	28.2	151.0
Relative percentage	74%	7%	19%	100%
Costs Incurred (in millions) <sup>(3)</sup>	\$ 254.6	\$ 2,874.1	\$ 226.0	\$ 3,373.9

(1) Totals may not sum or calculate due to rounding.

(2) As of December 31, 2016, our outside-operated Eagle Ford shale assets were held for sale. Subsequent to year-end, we entered into a definitive agreement with an expected closing date in the first quarter of 2017. These assets represented approximately 74.0 MMBOE of our proved reserves as of December 31, 2016, and approximately 9.7 MMBOE of 2016 production on an equivalent basis. Additionally, subsequent to December 31, 2016, we announced our plans to sell our Divide County, North Dakota assets.

(3) Amounts do not sum to total costs incurred due primarily to corporate overhead charges incurred on exploration activity that is excluded from the regional table above. Please refer to the caption Costs Incurred in Oil and Gas Producing Activities in the Supplemental Oil and Gas Information section in Part II, Item 8 of this report.

Outside of acquisition activity in our Permian region, we reduced our capital spending activity in 2016 in light of the low commodity price environment. We had strong proved reserve additions as a result of our success in reducing costs, optimizing and enhancing completions, and generating better well results in our core development programs. However, total estimated proved reserves decreased from year-end 2015 due to divestitures, a negative price revision, and removal of proved undeveloped reserves as a result of changes in our development plan.

*South Texas & Gulf Coast Region.* Operations in our South Texas & Gulf Coast region are managed from our office in Houston, Texas. Within this region, we have both an operated and outside-operated Eagle Ford shale program. Our operated Eagle Ford shale position includes approximately 161,000 net acres and accounted for approximately 75 percent of our total Eagle Ford shale production in 2016. Our outside-operated Eagle Ford shale program includes approximately 36,000 net acres. Our acreage position covers a significant portion of the western Eagle Ford shale play, including acreage in the oil/condensate, NGL-rich gas, and dry gas windows of the play. Our outside-operated Eagle Ford shale assets, including the associated midstream assets, were held for sale as of December 31, 2016, with the sale expected to close in the first quarter of 2017.

6

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

In 2016, we focused our capital on completing wells that were drilled but not completed at year-end 2015 and drilling wells required to satisfy lease obligations. We incurred \$253.6 million of costs to add approximately 66.7 MMBOE of estimated proved reserves through our drilling activities. Overall, estimated proved reserves decreased 11 percent to 305.4 MMBOE at December 31, 2016, from 342.4 MMBOE at year-end 2015. Production decreased 15 percent year-over-year to 41.2 MMBOE for 2016 due to reduced drilling activity during the year. As of December 31, 2016, we had 47 gross and net wells that had been drilled but not completed in our operated Eagle Ford shale program.

*Permian Region.* Operations in our Permian region are managed from our office in Midland, Texas. In 2016, we closed multiple transactions in the Midland Basin in west Texas acquiring approximately 62,000 net acres and 15.0 MMBOE of existing proved reserves in Howard and Martin Counties (referred to as our "RockStar" program throughout this report).

The table above reflects costs incurred on acquisitions totaling \$2.6 billion, including \$2.2 billion in cash consideration and the issuance of approximately 13.4 million shares of our common stock valued at \$437.2 million. Additionally, for the year ended December 31, 2016, we incurred \$216.7 million of costs to add approximately 24.0 MMBOE of estimated proved reserves through our drilling activities. The majority of this capital was deployed on our Sweetie Peck assets in Upton County, Texas, where we ran two drilling rigs throughout 2016. We added two drilling rigs on our acquired RockStar acreage in the fourth quarter of 2016, and expect to add two additional rigs on this acreage in early 2017 with the focus on delineating and developing the acreage. Estimated proved reserves increased 159 percent to 53.8 MMBOE at year-end 2016 from 20.8 MMBOE at year-end 2015. Production increased 40 percent year-over-year to 3.8 MMBOE for 2016. As of December 31, 2016, we had 17 gross and net wells that had been drilled but not completed in our operated Midland Basin program.

*Rocky Mountain Region.* Operations in our Rocky Mountain region were managed from our office in Billings, Montana until November 2016, at which time we closed that office and began managing our Rocky Mountain regional operations from our corporate office in Denver, Colorado. As of December 31, 2016, we had approximately 124,000 net acres in Divide County, North Dakota, and approximately 156,000 net acres in the Powder River Basin.

In 2016, we incurred \$223.9 million of costs to add approximately 17.4 MMBOE of estimated proved reserves in our Rocky Mountain region through our drilling activities. Estimated proved reserves decreased to 36.5 MMBOE at year-end 2016 from 108.1 MMBOE at year-end 2015, primarily due to the divestiture of our Raven/Bear Den assets and other non-core Rocky Mountain region assets. Production decreased nine percent year-over-year to 10.3 MMBOE for 2016. Current activities in our Powder River Basin program are under an acquisition and development funding agreement with a third party in which our costs to drill and complete a specified number of initial wells are being carried by such party. As of December 31, 2016, we had 20 gross (17 net) drilled but not completed wells in our operated Bakken/Three Forks program. Subsequent to December 31, 2016, we announced our plans to sell our remaining Williston Basin assets in Divide County, North Dakota by mid-2017.

7

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### Reserves

The table below presents summary information with respect to the estimates of our proved reserves for each of the years in the three-year period ended December 31, 2016. We engaged Ryder Scott Company, L.P. ("Ryder Scott") to audit at least 80 percent of our total calculated proved reserve PV-10 for each year presented. The prices used in the calculation of proved reserve estimates reflect the 12-month average of the first-day-of-the-month prices in accordance with Securities and Exchange Commission ("SEC") rules, and were \$42.75 per Bbl for oil, \$2.47 per MMBtu for natural gas, and \$19.50 per Bbl for NGLs for the year ended December 31, 2016. We then adjust these prices to reflect appropriate quality and location differentials over the period in estimating our proved reserves.

Reserve estimates are inherently imprecise and estimates for new discoveries and undeveloped locations are more imprecise than reserve estimates for producing oil and gas properties. Accordingly, we expect these estimates to change as new information becomes available. PV-10 shown in the following table is a non-GAAP financial measure, and generally differs from the standardized measure of discounted future net cash flows, the most directly comparable GAAP financial measure, because it does not include the effects of income taxes on future net revenues. Neither PV-10 nor the standardized measure of discounted future net cash flows represents the fair market value of our oil and gas properties. We and others in the oil and gas industry use PV-10 as a measure to compare the relative size and value of proved reserves held without regard to the specific tax characteristics of such entities. Please refer to the *Glossary of Oil and Gas Terms* section of this report for additional information regarding these measures. The actual quantities and present value of our estimated proved reserves have been filed with or included in reports to any federal authority or agency, other than the SEC, since the beginning of the last fiscal year. The following table should be read along with the section entitled *Risk Factors – Risks Related to Our Business* below.

Our ability to replace our production is critical to us. Please refer to the reserve replacement term in the Glossary of Oil and Gas Terms section of this report for information describing how this metric is calculated.

8

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table summarizes estimated proved reserves, the standardized measure of discounted future net cash flows, and PV-10 as of December 31, 2016, 2015, and 2014:

	As of December 31,				
	2016		2015		2014
Reserve data:					
Proved developed					
Oil (MMBbl)	48.5		75.6		89.3
Gas (Bcf)	609.1		644.4		784.6
NGLs (MMBbl)	58.6		61.5		66.7
MMBOE (1)	208.7		244.5		286.8
Proved undeveloped					
Oil (MMBbl)	56.4		69.6		80.4
Gas (Bcf)	502.0		619.7		682.0
NGLs (MMBbl)	47.1		53.9		66.8
MMBOE <sup>(1)</sup>	187.1		226.8		260.9
Total proved <sup>(1)</sup>					
Oil (MMBbl)	104.9		145.3		169.7
Gas (Bcf) <sup>(2)</sup>	1,111.1		1,264.0		1,466.5
NGLs (MMBbl)	105.7		115.4		133.5
MMBOE (1)(3)	395.8		471.3		547.7
Proved developed reserves %	53%		52%		52%
Proved undeveloped reserves %	47%		48%		48%
Reserve data (in millions):					
Standardized measure of discounted future net cash flows (GAAP) \$	1,152.1	\$	1,790.5	\$	5,698.8
PV-10 (non-GAAP):					
Proved developed PV-10 \$	1,051.1	\$	1,593.0	\$	5,253.0
Proved undeveloped PV-10	101.0		197.5		2,363.9
Total proved PV-10 \$	1,152.1	\$	1,790.5	\$	7,616.9
Reserve life index (years)	7.2		7.3		9.9

(1)

Totals may not sum or calculate due to rounding. For the years ended December 31, 2016, and 2015, proved gas reserves contained 43.7 Bcf and 48.1 Bcf of gas, respectively, that we expect to produce (2) and use as field fuel (primarily for compressors).

(3) As of December 31, 2016, our outside-operated Eagle Ford shale assets were held for sale. Subsequent to year-end, we entered into a definitive agreement with an expected closing date in the first quarter of 2017. These assets represented approximately 74.0 MMBOE of our estimated proved reserves as of December 31, 2016. Additionally, subsequent to December 31, 2016, we announced our plans to sell our Divide County, North Dakota assets.

9

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table reconciles the standardized measure of discounted future net cash flows (GAAP) to the pre-tax PV-10 (Non-GAAP) of total proved reserves. Please see the definitions of standardized measure of discounted future net cash flows and PV-10 in the *Glossary of Oil and Gas Terms* section of this report.

	As of December 31,						
	2	2016	2015			2014	
				(in millions)			
Standardized measure of discounted future net cash flows (GAAP)	\$	1,152.1	\$	1,790.5	\$	5,698.8	
Add: 10 percent annual discount, net of income taxes		937.1		1,307.1		3,407.2	
Add: future undiscounted income taxes		—		—		3,511.4	
Undiscounted future net cash flows		2,089.2		3,097.6		12,617.4	
Less: 10 percent annual discount without tax effect		(937.1)		(1,307.1)		(5,000.5)	
PV-10 (non-GAAP)	\$	1,152.1	\$	1,790.5	\$	7,616.9	

#### Proved Undeveloped Reserves

Proved undeveloped reserves include those reserves that are expected to be recovered from new wells on undrilled acreage or from existing wells where a relatively major expenditure is required for recompletion. Undeveloped reserves may be classified as proved reserves on undrilled acreage directly offsetting development areas that are reasonably certain of production when drilled or where reliable technology provides reasonable certainty of economic producibility. Undrilled locations may be classified as having proved undeveloped reserves only if a development plan has been adopted indicating that they are scheduled to be drilled within five years, unless specific circumstances justify a longer time period. As of December 31, 2016, we did not have any proved undeveloped reserves that had been on our books in excess of five years.

For locations that are more than one location removed from developed producing locations, we utilized reliable geologic and engineering technology to add approximately 44.4 MMBOE of proved undeveloped reserves in the more developed portions of our Eagle Ford shale position, 8.3 MMBOE of proved undeveloped reserves in the more developed portion of our Wolfcamp and Lower Spraberry shale positions in the Midland Basin, and 0.9 MMBOE of proved undeveloped reserves in the more developed portions of our Bakken/Three Forks shale position. We incorporated public and proprietary data from multiple sources to establish geologic continuity of each formation and their producing properties. This included seismic data and interpretations (3-D and micro seismic), open hole log information (both vertically and horizontally collected) and petrophysical analysis of that log data, mud logs, gas sample analysis, measurements of total organic content, thermal maturity, test production, fluid properties, and core data as well as significant statistical performance data yielding predictable and repeatable reserve estimates within certain analogous areas. These locations were limited to only those areas where both established geologic consistency and sufficient statistical performance data could be demonstrated to provide reasonably certain results. In all other areas, we restricted proved undeveloped locations to immediate offsets to producing wells.

#### 10

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

As of December 31, 2016, we had 187.1 MMBOE of proved undeveloped reserves, which is a decrease of 39.7 MMBOE, or 18 percent, from 226.8 MMBOE at December 31, 2015. The following table provides a reconciliation of our proved undeveloped reserves for the year ended December 31, 2016:

	Total (MMBOE)
Total proved undeveloped reserves:	
Beginning of year	226.8
Revisions of previous estimates <sup>(1)</sup>	(34.3)
Additions from discoveries, extensions, and infill <sup>(2)</sup>	89.4
Sales of reserves	(17.1)
Purchases of minerals in place <sup>(3)</sup>	8.1
Removed for five-year rule <sup>(4)</sup>	(43.0)
Conversions to proved developed <sup>(5)</sup>	(42.8)
End of year <sup>(6)</sup>	187.1

(1) Revisions of previous estimates relate to a negative price revision of 25.5 MMBOE due to the decline in commodity prices during 2016 and a negative performance revision of 8.8 MMBOE.

(2) We added 78.4 MMBOE of infill proved undeveloped reserves and an additional 11.0 MMBOE of proved undeveloped reserves through extensions and discoveries primarily in our Eagle Ford shale program.

- (3) We acquired 8.1 MMBOE of proved undeveloped reserves primarily in the Midland Basin. As of December 31, 2016, a relatively small portion of our future development capital was allocated to proved reserve locations. The remainder of capital allocated was to delineate our extensive acquired Midland Basin acreage position, still classified as unproven. We expect reserve growth over time as additional acreage is classified as proven and capital is allocated to offset locations.
- (4) Proved undeveloped reserves were reduced by 43.0 MMBOE due to changes in our development plan, which caused these locations to be reclassified primarily to the probable reserves category due to the five-year rule. These locations were replaced by higher quality proved undeveloped reserves, which are classified as extensions or infills in the table above, and resulted from our testing and delineation programs.
- (5) Conversions of proved undeveloped reserves to proved developed reserves were primarily in our Eagle Ford shale and Bakken/Three Forks programs. Our 2016 track record was slightly below 20 percent due to fewer conversions of proved undeveloped reserves in our Raven/Bear Den program, which we sold during the fourth quarter of 2016, and in our outside-operated Eagle Ford shale program due to the operator curtailing activity in 2016. Our 2016 development pace and our multi-year historical track record were both in excess of 20 percent. During 2016, we incurred approximately \$268 million on projects associated with reserves booked as proved undeveloped reserves at the end of 2015, of which approximately \$226 million was spent on proved undeveloped reserves converted to proved developed reserves by December 31, 2016. At December 31, 2016, drilled but not completed wells represented 28.0 MMBOE of total proved undeveloped reserves. We expect to incur approximately \$145 million of capital expenditures in completing these wells, and we expect all of these wells to be completed within five years from their initial booking as proved undeveloped reserves.
- (6) As of December 31, 2016, none of our proved undeveloped reserves were on acreage expected to expire before their targeted completion date.

As of December 31, 2016, estimated future development costs relating to our proved undeveloped reserves were approximately \$181 million, \$378 million, and \$402 million in 2017, 2018, and 2019, respectively.

#### Internal Controls Over Proved Reserves Estimates

Our internal controls over the recording of proved reserves are structured to objectively and accurately estimate our reserve quantities and values in compliance with the SEC's regulations. Our process for managing and monitoring our proved reserves is delegated to our corporate reserves group and is coordinated by our Corporate Business Development Director, subject to the oversight of our management and the Audit Committee of our Board of Directors, as discussed below. Our Corporate Business Development Director has over 25 years of experience in the energy industry, and holds a Bachelor of Science Degree in Petroleum Engineering from Montana Tech of The University of Montana. He is also a member of the

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Society of Petroleum Engineers. Technical, geological, and engineering reviews of our assets are performed throughout the year by our regional staff. This data, in conjunction with economic data and our ownership information, is used in making a determination of estimated proved reserve quantities. Our regional engineering technical staff do not report directly to our Corporate Business Development Director; they report to either their respective regional technical managers or directly to the regional manager. This design is intended to promote objective and independent analysis within our regions in the proved reserves estimation process.

#### Third-party Reserves Audit

Ryder Scott performed an independent audit using its own engineering assumptions, but with economic and ownership data we provided. Ryder Scott audits a minimum of 80 percent of our total calculated proved reserve PV-10. In the aggregate, the proved reserve amounts of our audited properties determined by Ryder Scott are required to be within 10 percent of our proved reserve amounts for the total company, as well as for each respective region. Ryder Scott is an independent petroleum engineering consulting firm that has been providing petroleum engineering consulting services throughout the world for over 70 years. The technical person at Ryder Scott primarily responsible for overseeing our reserves audit is an Advising Senior Vice President who received a Bachelor of Science Degree in Chemical Engineering from Purdue University in 1979 and a Master of Science Degree in Chemical Engineering from the University of California, Berkeley in 1981. He is a licensed Professional Engineer in the State of Texas, a member of the Society of Petroleum Engineers, and the Society of Petroleum Evaluation Engineers. The Ryder Scott 2016 report concerning our reserves is included as Exhibit 99.1.

In addition to a third-party audit, our reserves are reviewed by our management with the Audit Committee of our Board of Directors. Management, which includes our President and Chief Executive Officer, Executive Vice President and Chief Financial Officer, and Executive Vice President - Operations, is responsible for reviewing and verifying that the estimate of proved reserves is reasonable, complete, and accurate. The Audit Committee reviews a summary of the final reserves estimate in conjunction with Ryder Scott's results and also meets with Ryder Scott representatives from time to time to discuss processes and findings.

#### 12

Powered by Morningstar<sup>®</sup> Document Research<sup>SM</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### Production

The following table summarizes the volumes and realized prices of oil, gas, and NGLs produced and sold from properties in which we held an interest during the periods indicated. Realized prices presented below exclude the effects of derivative contract settlements. Also presented is a summary of related production costs on a per BOE basis.

	For the Years Ended December 31,					
	 2016		2015		2014	
Net production <sup>(2)</sup>		-				
Oil (MMBbl)	16.6		19.2		16.7	
Gas (Bcf)	146.9		173.6		152.9	
NGLs (MMBbl)	14.2		16.1		13.0	
MMBOE <sup>(3)</sup>	 55.3		64.2		55.1	
Eagle Ford net production <sup>(1)(2)</sup>						
Oil (MMBbl)	5.4		7.6		6.9	
Gas (Bcf)	129.9		147.2		120.6	
NGLs (MMBbl)	13.8		15.6		12.7	
MMBOE <sup>(3)</sup>	 40.9		47.7		39.7	
Realized price, before the effect of derivative settlements						
Oil (per Bbl)	\$ 36.85	\$	41.49	\$	80.97	
Gas (per Mcf)	\$ 2.30	\$	2.57	\$	4.58	
NGLs (per Bbl)	\$ 16.16	\$	15.92	\$	33.34	
Per BOE	\$ 21.32	\$	23.36	\$	45.01	
Production costs per BOE						
Lease operating expense	\$ 3.51	\$	3.73	\$	4.28	
Transportation costs	\$ 6.16	\$	6.02	\$	6.11	
Production taxes	\$ 0.94	\$	1.13	\$	2.13	
Ad valorem tax expense	\$ 0.21	\$	0.39	\$	0.46	

(1) In each of the years 2016, 2015, and 2014, total estimated proved reserves attributed to our Eagle Ford shale properties exceeded 15 percent of our total proved reserves expressed on an equivalent basis.

(2) As of December 31, 2016, our outside-operated Eagle Ford shale assets were held for sale. Subsequent to year-end, we entered into a definitive agreement with an expected closing date in the first quarter of 2017. These assets represented approximately 9.7 MMBOE of production on an equivalent basis for the year ended December 31, 2016.

<sup>(3)</sup> Amounts may not calculate due to rounding.

#### **Productive Wells**

As of December 31, 2016, we had working interests in 1,027 gross (841 net) productive oil wells and 1,882 gross (704 net) productive gas wells. Productive wells are either wells producing in commercial quantities or wells mechanically capable of commercial production, but are temporarily shut-in. Multiple completions in the same wellbore are counted as one well. As of December 31, 2016, three of these wells had multiple completions. A well is categorized under state reporting regulations as an oil well or a gas well based on the ratio of gas to oil when it first commenced production, but such designation may not be indicative of current production.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### **Drilling and Completion Activity**

All of our drilling and completion activities are conducted by independent contractors. We do not own any drilling or completion equipment. The following table summarizes the number of operated and outside-operated wells drilled and completed or recompleted on our properties in 2016, 2015, and 2014, excluding non-consented projects, active injector wells, salt water disposal wells, and any wells in which we own only a royalty interest:

		For the Years Ended December 31,							
	201	6	201	5	2014				
	Gross	Net	Gross	Net	Gross	Net			
Development wells:									
Oil	100	73.0	87	56.5	133	66.1			
Gas	114	56.1	272	100.8	476	165.5			
Non-productive	2	1.1	—	—	8	5.3			
	216	130.2	359	157.3	617	236.9			
Exploratory wells:									
Oil	7	6.8	5	3.5	5	3.0			
Gas	—		1	1.0	7	4.8			
Non-productive	—	—	5	4.1	4	3.3			
	7	6.8	11	8.6	16	11.1			
Total	223	137.0	370	165.9	633	248.0			

A productive well is an exploratory, development, or extension well that is producing or capable of commercial production of oil, gas, and/or NGLs. A non-productive well, frequently referred to within the industry as a dry hole, is an exploratory, development, or extension well that proves to be incapable of producing oil, gas, and/or NGLs in commercial quantities to justify completion, or upon completion, the economic operation of a well.

As defined by the SEC, an exploratory well is a well drilled to find a new field or to find a new reservoir in a field previously found to be productive of oil or gas in another reservoir. A development well is a well drilled within the proved area of an oil or natural gas reservoir to the depth of a stratigraphic horizon known to be productive. The number of wells drilled refers to the number of wells completed at any time during the respective year, regardless of when drilling was initiated. Completion refers to the installation of equipment for production of oil, gas, and/or NGLs, or in the case of a dry well, the reporting to the appropriate authority that the well has been plugged and abandoned.

In addition to the wells drilled and completed in 2016 (included in the table above), see the table below for additional drilling and completion activity in progress as of the date noted below:

	As of Januar	y 31, 2017
	Gross	Net
Drilling: <sup>(2)</sup>		
Operated	9	8.9
Outside-operated	24	5.0
Total	33	13.9
Drilled but not completed: <sup>(1)(2)</sup>		
Operated	81	77.7
Outside-operated	133	24.8
Total	214	102.5

(1) Represents wells that were being completed or waiting on completion as of January 31, 2017.

14

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

(2) Subsequent to December 31, 2016, we executed a definitive sales agreement for our outside-operated Eagle Ford shale assets and announced our plans to sell our remaining Williston Basin assets in Divide County, North Dakota in 2017. As of January 31, 2017, we were participating in the drilling of 22 gross (4 net) outside-operated wells related to these assets. The drilled but not completed wells presented above include 20 gross (17 net) operated wells and 132 gross (24 net) outside-operated wells related to these assets.

#### Acreage

The following table sets forth the gross and net acres of developed and undeveloped oil and gas leasehold, fee properties, and mineral servitudes that we held as of December 31, 2016. Undeveloped acreage includes leasehold interests containing proved undeveloped reserves.

	Developed .	Acres (1)	Undeveloped	Acres (2)(3)	То	tal
	Gross	Net	Gross	Net	Gross	Net
South Texas & Gulf Coast:						
Operated Eagle Ford	69,777	67,960	97,175	93,525	166,952	161,485
Outside-operated Eagle Ford (5)	139,383	24,893	89,900	10,929	229,283	35,822
Other	5,780	869	7,783	5,771	13,563	6,640
Permian:						
RockStar <sup>(4)</sup>	32,641	26,632	48,419	35,338	81,060	61,970
Sweetie Peck	15,020	14,409	361	192	15,381	14,601
Halff East	9,080	5,468	1,490	516	10,570	5,984
Rocky Mountain:						
North Rockies:						
Divide <sup>(6)</sup>	165,510	110,625	24,283	12,943	189,793	123,568
Other <sup>(7)</sup>	_	—	244,371	172,148	244,371	172,148
South Rockies:						
PRB Cretaceous	50,429	38,625	141,116	117,637	191,545	156,262
Other <sup>(7)</sup>	1,316	987	103,921	85,126	105,237	86,113
Other <sup>(8)</sup>	10,499	10,499	18,891	16,232	29,390	26,731
Total	499,435	300,967	777,710	550,357	1,277,145	851,324

(1) Developed acreage is acreage assigned to producing wells for the state approved spacing unit for the producing formation. Our developed acreage that includes multiple formations with different well spacing requirements may be considered undeveloped for certain formations, but has been included only as developed acreage in the presentation above.

(2) Undeveloped acreage is acreage on which wells have not been drilled or completed to a point that would permit the production of commercial quantities of oil, gas, and/or NGLs regardless of whether such acreage contains estimated net proved reserves.

(3) As of the filing date of this report, approximately 35,900, 20,200, and 7,900 net acres of undeveloped acreage are scheduled to expire by December 31, 2017, 2018, and 2019, respectively, if production is not established or we take no other action to extend the terms of the applicable lease or leases.

<sup>(4)</sup> Refers to our recently acquired Midland Basin acreage in Howard and Martin Counties, Texas.

(5) Our outside-operated Eagle Ford shale assets were held for sale as of December 31, 2016. Subsequent to year-end 2016, we entered into a definitive agreement with an expected closing date in the first quarter of 2017.

- (6) Subsequent to December 31, 2016, we announced our plans to sell our Divide County, North Dakota assets.
- (7) Includes other non-core acreage located in North Dakota, Montana, Wyoming, and Utah.

<sup>(8)</sup> Includes Louisiana fee and other non-core acreage.

15

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### **Delivery Commitments**

As of December 31, 2016, we had gathering, processing, and transportation throughput commitments with various third parties that have aggregate minimum commitments to deliver 1,461 Bcf of natural gas, 70 MMBbl of crude oil, 13 MMBbl of NGLs, and 25 MMBbl of water through 2034. We are required to make periodic deficiency payments for any shortfalls in delivering the minimum volume commitments. If a shortfall in the minimum volume commitment for natural gas is projected, we have rights under certain contracts to arrange for third party gas to be delivered, and such volume will count toward our minimum volume commitment. Our current production is insufficient to offset these aggregate contractual liabilities, but we expect to fulfill the delivery commitments with production from the future development of our proved undeveloped reserves and from the future development of resources not yet characterized as proved reserves or through arranging for the delivery of third party gas. In the event that no product is delivered in accordance with these agreements, the aggregate undiscounted deficiency payments would have been approximately \$970.9 million as of December 31, 2016. Please refer to *Note 6 - Commitments and Contingencies* in Part II, Item 8 for additional discussion.

Subsequent to December 31, 2016, we entered into a definitive agreement for the sale of our outside-operated Eagle Ford shale assets held for sale at December 31, 2016, and expect to close the transaction in the first quarter of 2017. Upon closing the sale, we would no longer be subject to transportation throughput commitments totaling 514 Bcf of natural gas, 52 MMBbl of oil, and 13 MMBbl of NGLs, or \$501.9 million of potential undiscounted deficiency payments. Please refer to the caption *Major Customers* below, as our operator in our outside-operated Eagle Ford shale program is identified as a major customer under the various marketing agreements we were party to as of December 31, 2016.

As of the filing date of this report, we do not expect any material shortfalls.

#### **Major Customers**

We do not believe the loss of any single purchaser of our crude oil, natural gas, and NGLs would materially impact our operating results, as these are products with well-established markets and numerous purchasers are present in our operating regions.

We had the following major customer and sales to entities under common ownership, which accounted for 10 percent or more of our total oil, gas, and NGL production revenue for at least one of the periods presented:

	For the Ye	For the Years Ended December 31,						
	2016	2015	2014					
Major customer <sup>(1)</sup>	18%	21%	19%					
Group #1 of entities under common ownership <sup>(2)</sup>	15%	10%	14%					
Group #2 of entities under common ownership (2)	8%	11%	9%					

(1) This major customer is our operator in our outside-operated Eagle Ford shale program, which we entered into various marketing agreements with during 2013, whereby we are subject to certain gathering, transportation, and processing throughput commitments for up to 10 years pursuant to each contract. Because we share with our operator the risk of non-performance by its counterparty purchasers, we have included our operator as a major customer in the table above. Several of the operator's counterparty purchasers under these contracts are also direct purchasers of our production from other areas. As of December 31, 2016, our outside-operated Eagle Ford shale assets were classified as held for sale.

(2) In the aggregate, these groups of entities under common ownership represent more than 10 percent of total production revenue for the period(s) shown; however, none of the entities comprising either group individually represented more than 10 percent of our production revenue.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### **Employees and Office Space**

As of February 15, 2017, we had 607 full-time employees. This is a 23 percent decrease from the 786 reported full-time employees as of February 17, 2016. None of our employees are subject to a collective bargaining agreement, and we consider our relations with our employees to be good.

The following table summarizes the approximate square footage of office space leased by us, as of December 31, 2016, including our corporate headquarters and regional offices:

Region	Approximate Square Footage Leased
Corporate	108,000
Permian	54,000
South Texas & Gulf Coast	64,000
Rocky Mountain (1)	—
Mid-Continent <sup>(2)</sup>	50,000
Total	276,000

(1) During the fourth quarter of 2016, we closed our office in Billings, Montana, and we executed an agreement to terminate the lease effective November 11, 2016. Please refer to *Note 14 - Exit and Disposal Costs* in Part II, Item 8 for additional discussion.

(2) During the third quarter of 2015, we closed our office in Tulsa, Oklahoma. We have subleased this space through 2019 and our lease expires in 2022. Please refer to Note 14 - Exit and Disposal Costs in Part II, Item 8 for additional discussion.

In addition to the leased office space summarized in the table above, we own a total of 58,500 square feet of office space in our South Texas & Gulf Coast and Rocky Mountain regions.

#### **Title to Properties**

Substantially all of our interests are held pursuant to oil and gas leases from third parties. We usually obtain title opinions prior to commencing our initial drilling operations on our properties. We have obtained title opinions or have conducted other title review on substantially all of our producing properties and believe we have satisfactory title to such properties in accordance with standards generally accepted in the oil and gas industry. Most of our producing properties are subject to mortgages securing indebtedness under our Credit Agreement, royalty and overriding royalty interests, liens for current taxes, and other burdens that we believe do not materially interfere with the use of, or affect the value of, such properties. We typically perform only minimal title investigation before acquiring undeveloped leasehold acreage.

#### Seasonality

Generally, but not always, the demand and price levels for natural gas increase during winter months and decrease during summer months. To lessen the impact of seasonal demand fluctuations, pipelines, utilities, local distribution companies, and industrial users utilize natural gas storage facilities and forward purchase some of their anticipated winter requirements during the summer. However, increased summertime demand for electricity can divert gas that traditionally is placed into storage. This could reduce the typical seasonal price differential. Demand for oil and heating oil is also generally higher in the winter and the summer driving season, although oil prices are impacted more significantly by global supply and demand. Seasonal anomalies, such as mild winters, sometimes lessen these fluctuations. Recently, the impact of seasonality on oil has been somewhat muted by overall supply and demand economics attributable to worldwide production in excess of existing worldwide demand. Certain of our drilling, completion, and other operations are also subject to seasonal limitations. Seasonal weather conditions, government regulations, and lease stipulations adversely affect our ability to conduct drilling activities in some of the areas where we operate. See *Risk Factors - Risks Related to Our Business* below for additional discussion.

17

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### Competition

The oil and gas industry is intensely competitive, particularly with respect to acquiring prospective oil and natural gas properties. We believe our acreage positions provide a foundation for development activities that we expect to fuel our future growth. Our competitive position also depends on our geological, geophysical, and engineering expertise, as well as our financial resources. We believe the location of our acreage; our exploration, drilling, operational, and production expertise; available technologies; our financial resources and expertise; and the experience and knowledge of our management and technical teams enable us to compete in our core operating areas. However, we face intense competition from a substantial number of major and independent oil and gas companies, which in some cases have larger technical staffs and greater financial and operational resources than we do. Many of these companies not only engage in the acquisition, exploration, development, and production of oil and natural gas reserves, but also have gathering, processing or refining operations, market refined products, own drilling rigs or other equipment, or generate electricity.

We also compete with other oil and gas companies in securing drilling rigs and other equipment and services necessary for the drilling, completion, and maintenance of wells, as well as for the gathering, transporting, and processing of crude oil, natural gas, and NGLs. Consequently, we may face shortages, delays, or increased costs in securing these services from time to time. The oil and gas industry also faces competition from alternative fuel sources, including other fossil fuels such as coal and imported liquefied natural gas. Competitive conditions may be affected by future energy, climate-related, financial, or other policies, legislation, and regulations.

In addition, we compete for people, including experienced geologists, geophysicists, engineers, and other professionals. Throughout the oil and gas industry, the need to attract and retain talented people has grown at a time when the availability of individuals with these skills is becoming more limited due to the evolving demographics of our industry. We are not insulated from the competition for quality people, and we must compete effectively in order to be successful.

#### **Government Regulations**

Our business is extensively controlled by numerous federal, state, and local laws and governmental regulations. These laws and regulations may be changed from time to time in response to economic or political conditions, or other developments, and our regulatory burden may increase in the future. Laws and regulations have the potential to increase our cost of doing business and consequently could affect our profitability. However, we do not believe that we are affected to a materially greater or lesser extent than others in our industry.

*Energy Regulations*. Many of the states in which we conduct our operations have adopted laws and regulations governing the exploration for and production of oil, gas, and NGLs, including laws and regulations requiring permits for the drilling of wells, imposing bond requirements in order to drill or operate wells, and governing the timing of drilling and location of wells, the method of drilling and casing wells, the surface use and restoration of properties upon which wells are drilled, and the plugging and abandonment of wells. Our operations are also subject to various state conservation laws and regulations, including regulations governing the size of drilling and spacing units or proration units, the number of wells that may be drilled in an area, the spacing of wells, and the unitization or pooling of oil and gas properties. In addition, state conservation laws sometimes establish maximum rates of production from oil and gas wells, generally limit or prohibit the venting or flaring of gas, and may impose certain requirements regarding the ratability or fair apportionment of production from fields and individual wells.

Some of our operations are conducted on federal lands pursuant to oil and gas leases administered by the Bureau of Land Management ("BLM"). These leases contain relatively standardized terms and require compliance with detailed regulations and orders that are subject to change. In addition to permits required from other regulatory agencies, lessees must obtain a permit from the BLM before drilling and must comply with regulations governing, among other things, engineering and construction specifications for production facilities, safety procedures, the valuation of production and payment of royalties, the removal of facilities, and the posting of bonds to ensure that lessee obligations are met. Under certain circumstances, the BLM may suspend or terminate our operations on federal leases.

18

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Our sales of natural gas are affected by the availability, terms, and cost of gas pipeline transportation. The Federal Energy Regulatory Commission ("FERC") has jurisdiction over the transportation and sale for resale of natural gas in interstate commerce. FERC's current regulatory framework generally provides for a competitive and open access market for sales and transportation of natural gas. However, FERC regulations continue to affect the midstream and transportation segments of the industry, and thus can indirectly affect the sales prices we receive for natural gas production.

#### Environmental, Health and Safety Matters

*General.* Our operations are subject to stringent and complex federal, state, tribal, and local laws and regulations governing protection of the environment and worker health and safety as well as the discharge of materials into the environment. These laws and regulations may, among other things:

- require the acquisition of various permits before drilling commences;
- restrict the types, quantities and concentration of various substances that can be released into the environment in connection with oil and natural gas drilling and production and saltwater disposal activities;
- limit or prohibit drilling activities on certain lands lying within wilderness, wetlands and other protected areas, including areas containing certain wildlife or threatened and endangered plant and animal species; and
- require remedial measures to mitigate pollution from former and ongoing operations, such as closing pits and plugging abandoned wells.

These laws, rules and regulations may also restrict the rate of oil and natural gas production below the rate that would otherwise be possible. The regulatory burden on the oil and natural gas industry increases the cost of doing business in the industry and consequently affects profitability. Additionally, environmental laws and regulations are revised frequently, and any changes may result in more stringent permitting, waste handling, disposal, and cleanup requirements for the oil and natural gas industry and could have a significant impact on our operating costs.

The following is a summary of some of the existing laws, rules and regulations to which our business is subject.

*Waste handling.* The Resource Conservation and Recovery Act ("RCRA") and comparable state statutes regulate the generation, transportation, treatment, storage, disposal, and cleanup of hazardous and non-hazardous wastes. Under the auspices of the United States Environmental Protection Agency ("EPA"), individual states administer some or all of the provisions of RCRA, sometimes in conjunction with their own, more stringent requirements. Drilling fluids, produced water, and most of the other wastes associated with the exploration, development, and production of oil or natural gas are currently regulated under RCRA's non-hazardous waste provisions. However, it is possible that certain oil and natural gas exploration and production wastes now classified as non-hazardous could be classified as hazardous wastes in the future. Any such change could result in an increase in our costs to manage and dispose of wastes, which could have a material adverse effect on our results of operations and financial position.

Comprehensive Environmental Response, Compensation and Liability Act. The Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA"), also known as the Superfund law, imposes joint and several liability, without regard to fault or legality of conduct, on classes of persons who are considered to be responsible for the release of a hazardous substance into the environment. These persons include the owner or operator of the site where the release occurred, and anyone who disposed or arranged for the disposal of a hazardous substance released at the site. Under CERCLA, such persons may be subject to joint and several liability for the costs of cleaning up the hazardous substances that have been released into the environment, for damages to natural resources and for the costs of certain health studies. In addition, it is not uncommon for third parties to file claims for personal injury and property damage allegedly caused by the hazardous substances released into the environment.

19

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

We currently own, lease, or operate numerous properties that have been used for oil and natural gas exploration and production for many years. Although we believe we have utilized operating and waste disposal practices that were standard in the industry at the time, hazardous substances, wastes, or hydrocarbons may have been released on or under the properties owned or leased by us, or on or under other locations, including off-site locations, where such substances have been taken for disposal. In addition, some of our properties have been operated by third parties or by previous owners or operators whose treatment and disposal of hazardous substances, wastes, or hydrocarbons were not under our control. These properties and the substances disposed or released on them may be subject to CERCLA, RCRA, and analogous state laws. Under such laws, we could be required to remove previously disposed substances and wastes, pay fines, remediate contaminated property, or perform remedial operations to prevent future contamination.

*Water discharges.* The federal Water Pollution Control Act ("Clean Water Act") and analogous state laws impose restrictions and strict controls with respect to the discharge of pollutants, including spills and leaks of oil and other substances, into waters of the United States and states. The discharge of pollutants into regulated waters is prohibited, except in accordance with the terms of a permit issued by the EPA, U.S. Army Corps of Engineers or analogous state agencies. Federal and state regulatory agencies can impose administrative, civil and criminal penalties for non-compliance with discharge permits or other requirements of the Clean Water Act and analogous state laws and regulations.

The Oil Pollution Act of 1990 ("OPA") addresses prevention, containment and cleanup, and liability associated with oil pollution. OPA applies to vessels, offshore platforms, and onshore facilities. OPA subjects owners of such facilities to strict liability for containment and removal costs, natural resource damages and certain other consequences of oil spills into jurisdictional waters. Any unpermitted release of petroleum or other pollutants from our operations could result in governmental penalties and civil liability.

*Air emissions.* The federal Clean Air Act ("CAA") and comparable state laws regulate emissions of various air pollutants through air emissions permitting programs and the imposition of other requirements. In addition, the EPA has developed, and continues to develop, stringent regulations governing emissions of toxic air pollutants at specified sources. Federal and state regulatory agencies can impose administrative, civil and criminal penalties for non-compliance with air permits or other requirements of the CAA and associated state laws and regulations.

*Climate change.* In December 2009, the EPA determined that emissions of carbon dioxide, methane and other "greenhouse gases" present an endangerment to public health and the environment because emissions of such gases are, according to the EPA, contributing to warming of the earth's atmosphere and other climatic changes. Based on these findings, the EPA has begun adopting and implementing a comprehensive suite of regulations to restrict emissions of greenhouse gases under existing provisions of the CAA. Legislative and regulatory initiatives related to climate change could have an adverse effect on our operations and the demand for oil and gas. See *Risk Factors - Risks Related to Our Business - Legislative and regulatory initiatives related to global warming and climate change could have an adverse effect on our operations and the demand for crude oil, natural gas, and NGLs.* In addition to the effects of regulation, the meteorological effects of global climate change could pose additional risks to our operations, including physical damage risks associated with more frequent, more intensive storms and flooding, and could adversely affect the demand for our products.

*Endangered species.* The federal Endangered Species Act and analogous state laws regulate activities that could have an adverse effect on threatened or endangered species. Some of our operations are conducted in areas where protected species are known to exist. In these areas, we may be obligated to develop and implement plans to avoid potential adverse impacts on protected species, and we may be prohibited from conducting operations in certain locations or during certain seasons, such as breeding and nesting seasons, when our operations could have an adverse effect on these species. It is also possible that a federal or state agency could order a complete halt to activities in certain locations if it is determined that such activities may have a serious adverse effect on a protected species. The presence of a protected species in areas where we perform drilling, completion, and production activities could impair our ability to timely complete well drilling and development and could adversely affect our future production from those areas.

*National Environmental Policy Act.* Oil and natural gas exploration and production activities on federal lands are subject to the National Environmental Policy Act ("NEPA"). NEPA requires federal agencies, including the Department of Interior, to evaluate major agency actions having the potential to significantly impact the environment. In the course of such evaluations, an agency will prepare an environmental assessment to determine the potential direct, indirect, and cumulative impacts of a proposed project and, if necessary, will prepare a more detailed environmental impact statement that may be made available for public review and comment. All of our current exploration and production activities, as well as proposed

20

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

exploration and development plans, on federal lands require governmental permits subject to the requirements of NEPA. This process has the potential to delay development of some of our oil and natural gas projects.

OSHA and other laws and regulations. We are subject to the requirements of the federal Occupational Safety and Health Act ("OSHA") and comparable state statutes. The OSHA hazard communication standard, the EPA community right-to-know regulations under Title III of CERCLA and similar state statutes require that we organize and/or disclose information about hazardous materials used or produced in our operations. Also, pursuant to OSHA, the Occupational Safety and Health Administration has established a variety of standards relating to workplace exposure to hazardous substances and employee health and safety. We believe we are in substantial compliance with the applicable requirements of OSHA and comparable laws.

*Hydraulic fracturing.* Hydraulic fracturing is an important and common practice used to stimulate production of hydrocarbons from tight formations. We routinely utilize hydraulic fracturing techniques in most of our drilling and completion programs. The process involves the injection of water, sand and chemicals under pressure into the formation to fracture the surrounding rock and stimulate production. The process is typically regulated by state oil and natural gas commissions. However, the EPA has asserted federal regulatory authority over hydraulic fracturing involving diesel additives under the Safe Drinking Water Act's Underground Injection Control Program. The federal Safe Drinking Water Act protects the quality of the nation's public drinking water through the adoption of drinking water standards and controlling the injection of waste fluids, including saltwater disposal fluids, into below-ground formations that may adversely affect drinking water sources.

Increased regulation and attention given to the hydraulic fracturing process could lead to greater opposition to oil and gas activities using hydraulic fracturing techniques, which could potentially cause a decrease in the completion of new oil and gas wells, increased compliance costs, and delays, all of which could adversely affect our financial position, results of operations and cash flows. As new laws or regulations that significantly restrict hydraulic fracturing are adopted, such laws could make it more difficult or costly for us to perform fracturing to stimulate production from tight formations. In addition, if hydraulic fracturing becomes regulated at the federal level as a result of federal legislation or regulatory initiatives by the EPA or other federal agencies, our fracturing activities could become subject to additional permitting requirements, which could result in additional permitting delays and potential increases in costs. Restrictions on hydraulic fracturing could also reduce the amount of oil and natural gas that we are ultimately able to produce from our reserves.

We believe it is reasonably likely that the trend in local and state environmental legislation and regulation will continue toward stricter standards, while the trend in federal environmental legislation and regulation faces an uncertain future under the Trump administration. While we believe we are in substantial compliance with existing environmental laws and regulations applicable to our current operations and that our continued compliance with existing requirements will not have a material adverse impact on our financial condition and results of operations, we cannot give any assurance that we will not be adversely affected in the future.

*Environmental, Health and Safety Initiatives.* We are committed to conducting our business in a manner that protects the environment and the health and safety of our employees, contractors and the public. We set annual goals for our environmental, health and safety program focused on reducing the number of safety related incidents that occur and the number and impact of spills of produced fluids. We also periodically conduct regulatory compliance audits of our operations to ensure our compliance with all regulations and provide appropriate training for our employees. Reducing air emissions as a result of leaks, venting, or flaring of natural gas during operations has become a major focus area for regulatory efforts and for our compliance efforts. While flaring is sometimes necessary, releases of natural gas to the environment and flaring is an economic waste and reducing these volumes is a priority for us. To avoid flaring where possible, we restrict testing periods and make every effort to ensure that our production is connected to gas pipeline infrastructure aguickly as possible after well completions. We have cooperated with other producers in North Dakota in the ongoing development of recommendations to reduce the amount of flaring that is occurring there as a result of area wide infrastructure limitations that are beyond our control. Another focus for our environmental effort has been reduction of water use through recycling of flowback water in south Texas for use as frac fluid. We have incurred in the past, and expect to incur in the future, capital costs related to environmental compliance. Such expenditures are included within our overall capital budget and are not separately itemized.

#### **Cautionary Information about Forward-Looking Statements**

This Annual Report on Form 10-K ("Form 10-K") contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of

21

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

1934, as amended (the "Exchange Act"). All statements, other than statements of historical facts, included in this Form 10-K that address activities, events, or developments with respect to our financial condition, results of operations, or economic performance that we expect, believe, or anticipate will or may occur in the future, or that address plans and objectives of management for future operations, are forward-looking statements. The words "anticipate," "assume," "believe," "budget," "estimate," "expect," "forecast," "intend," "plan," "project," "will," and similar expressions are intended to identify forward-looking statements. Forward-looking statements appear throughout this Form 10-K, and include statements about such matters as:

- · the amount and nature of future capital expenditures and the availability of liquidity and capital resources to fund capital expenditures;
- our outlook on future oil, gas, and NGL prices, well costs, and service costs;
- the drilling of wells and other exploration and development activities and plans, as well as possible or expected acquisitions or divestitures;
- the possible divestiture or farm-down of, or joint venture relating to, certain properties;
- proved reserve estimates and the estimates of both future net revenues and the present value of future net revenues associated with those reserve estimates;
- future oil, gas, and NGL production estimates;
- cash flows, anticipated liquidity, and the future repayment of debt;
- business strategies and other plans and objectives for future operations, including plans for expansion and growth of operations or to defer capital investment, and our outlook on our future financial condition or results of operations; and
- other similar matters such as those discussed in the Management's Discussion and Analysis of Financial Condition and Results of Operations section in Part II, Item 7 of this Form 10-K.

Our forward-looking statements are based on assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions, expected future developments, and other factors that we believe are appropriate under the circumstances. These statements are subject to a number of known and unknown risks and uncertainties, which may cause our actual results and performance to be materially different from any future results or performance expressed or implied by the forward-looking statements. Some of these risks are described in the *Risk Factors* section of this Form 10-K, and include such factors as:

- the volatility of oil, gas, and NGL prices, and the effect it may have on our profitability, financial condition, cash flows, access to capital, and ability to grow production volumes and/or proved reserves;
- weakness in economic conditions and uncertainty in financial markets;
- our ability to replace reserves in order to sustain production;
- our ability to raise the substantial amount of capital required to develop and/or replace our reserves;
- our ability to compete against competitors that have greater financial, technical, and human resources;
- our ability to attract and retain key personnel;
- the imprecise estimations of our actual quantities and present value of proved oil, gas, and NGL reserves;
- the uncertainty in evaluating recoverable reserves and estimating expected benefits or liabilities;
- the possibility that exploration and development drilling may not result in commercially producible reserves;



Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

- our limited control over activities on outside-operated properties;
- our reliance on the skill and expertise of third-party service providers on our operated properties;
- the possibility that title to properties in which we claim an interest may be defective;
- our planned drilling in existing or emerging resource plays using some of the latest available horizontal drilling and completion techniques is subject to drilling and completion risks and may not meet our expectations for reserves or production;
- the uncertainties associated with acquisitions, divestitures, joint ventures, farm-downs, farm-outs and similar transactions with respect to certain assets, including whether such transactions will be consummated or completed in the form or timing and for the value that we anticipate;
- the uncertainties associated with enhanced recovery methods;
- our commodity derivative contracts may result in financial losses or may limit the prices we receive for oil, gas, and NGL sales;
- the inability of one or more of our service providers, customers, or contractual counterparties to meet their obligations;
- our ability to deliver required quantities of crude oil, natural gas, natural gas liquids, or water to contractual counterparties;
- · price declines or unsuccessful exploration efforts resulting in write-downs of our asset carrying values;
- the impact that depressed oil, gas, or NGL prices could have on our borrowing capacity under our Credit Agreement;
- the possibility our amount of debt may limit our ability to obtain financing for acquisitions, make us more vulnerable to adverse economic conditions, and make it more difficult for us to make payments on our debt;
- the possibility that covenants in our Credit Agreement or the indentures governing the Senior Notes and Senior Convertible Notes may limit our discretion in the operation of our business, prohibit us from engaging in beneficial transactions or lead to the accelerated payment of our debt;
- · operating and environmental risks and hazards that could result in substantial losses;
- the impact of seasonal weather conditions and lease stipulations on our ability to conduct drilling activities;
- our ability to acquire adequate supplies of water and dispose of or recycle water we use at a reasonable cost in accordance with environmental and other applicable rules;
- · complex laws and regulations, including environmental regulations, that result in substantial costs and other risks;
- the availability and capacity of gathering, transportation, processing, and/or refining facilities;
- our ability to sell and/or receive market prices for our oil, gas, and NGLs;
- new technologies may cause our current exploration and drilling methods to become obsolete;
- the possibility of security threats, including terrorist attacks and cybersecurity breaches, against, or otherwise impacting, our facilities and systems; and
- litigation, environmental matters, the potential impact of legislation and government regulations, and the use of management estimates regarding such matters.



Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

We caution you that forward-looking statements are not guarantees of future performance and actual results or performance may be materially different from those expressed or implied in the forward-looking statements. The forward-looking statements in this report speak as of the filing date of this report. Although we may from time to time voluntarily update our prior forward-looking statements, we disclaim any commitment to do so except as required by securities laws.

#### **Available Information**

Our internet website address is www.sm-energy.com. We routinely post important information for investors on our website. Within our website's investor relations section, we make available free of charge our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed with or furnished to the SEC under applicable securities laws. These materials are made available as soon as reasonably practical after we electronically file such materials with or furnish such materials to the SEC. We also make available through our website our Corporate Governance Guidelines, Code of Business Conduct and Conflict of Interest Policy, Financial Code of Ethics, and the Charters of the Audit, Compensation, Executive, and Nominating and Corporate Governance Committees of our Board of Directors. Information on our website is not incorporated by reference into this report and should not be considered part of this document.

#### **Glossary of Oil and Gas Terms**

The oil and gas terms defined in this section are used throughout this report. The definitions of the terms developed reserves, exploratory well, field, proved reserves, and undeveloped reserves have been abbreviated from the respective definitions under Rule 4-10(a) of Regulation S-X. The entire definitions of those terms under Rule 4-10(a) of Regulation S-X can be located through the SEC's website at www.sec.gov.

Ad valorem tax. A tax based on the value of real estate or personal property.

Bbl. One stock tank barrel, or 42 U.S. gallons liquid volume, used in reference to oil, NGLs, water, or other liquid hydrocarbons.

Bcf. Billion cubic feet, used in reference to natural gas.

BOE. Barrels of oil equivalent. Oil equivalents are determined using the ratio of six Mcf of natural gas to one Bbl of oil or NGLs.

BTU. One British thermal unit, the quantity of heat required to raise the temperature of a one-pound mass of water by one degree Fahrenheit.

Developed acreage. The number of acres that are allocated or assignable to productive wells or wells capable of production.

*Developed reserves.* Reserves that can be expected to be recovered: (i) through existing wells with existing equipment and operating methods or in which the cost of the required equipment is relatively minor compared to the cost of a new well; and (ii) through installed extraction equipment and infrastructure operational at the time of the reserves estimate if the extraction is by means not involving a well.

Development well. A well drilled within the proved area of an oil or natural gas reservoir to the depth of a stratigraphic horizon known to be productive.

Dry hole. A well found to be incapable of producing either oil, natural gas, and/or NGLs in commercial quantities.

*Exploratory well.* A well drilled to find and produce oil or natural gas in an unproved area, to find a new reservoir in a field previously found to be productive of oil or natural gas in another reservoir, or to extend a known reservoir beyond its known horizon.

Fee properties. The most extensive interest that can be owned in land, including surface and mineral (including oil and natural gas) rights.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Field. An area consisting of a single reservoir or multiple reservoirs all grouped on or related to the same individual geological structural feature and/or stratigraphic condition.

*Finding and development cost.* Expressed in dollars per BOE. Finding and development cost metrics provide information as to the cost of adding proved reserves from various activities, and are widely utilized within the exploration and production industry, as well as by investors and analysts. The information used to calculate these metrics is included in the *Supplemental Oil and Gas Information* section in Part II, Item 8 of this report. It should be noted that finding and development cost metrics have limitations. For example, exploration efforts related to a particular set of proved reserve additions may extend over several years. As a result, the exploration costs incurred in earlier periods are not included in the amount of exploration costs incurred during the period in which that set of proved reserves is added. In addition, consistent with industry practice, future capital costs to develop proved undeveloped reserves are not included in costs incurred. Since the additional development costs that will need to be incurred in the future before the proved undeveloped reserves are ultimately produced are not included in the amount of costs incurred during the period in which those reserves were added, those development costs in future periods will be reflected in the costs associated with adding a different set of reserves.

Formation. A succession of sedimentary beds that were deposited under the same general geologic conditions.

Frac spread. Hydraulic fracturing requires custom-designed and purpose-built equipment. A "frac spread" is the equipment necessary to carry out a fracturing job.

Gross acre. An acre in which a working interest is owned.

Gross well. A well in which a working interest is owned.

Horizontal wells. Wells that are drilled at angles greater than 70 degrees from vertical.

*Lease operating expenses.* The expenses incurred in the lifting of crude oil, natural gas, and/or associated liquids from a producing formation to the surface, constituting part of the current operating expenses of a working interest, and also including labor, superintendence, supplies, repairs, maintenance, allocated overhead costs, and other expenses incidental to production, but not including lease acquisition, drilling, or completion costs.

MBbl. One thousand barrels of crude oil, NGLs, water, or other liquid hydrocarbons.

MBOE. One thousand barrels of oil equivalent.

Mcf. One thousand cubic feet, used in reference to natural gas.

MMBbl. One million barrels of oil, NGLs, water, or other liquid hydrocarbons.

MMBOE. One million barrels of oil equivalent.

MMBtu. One million British thermal units.

MMcf. One million cubic feet, used in reference to natural gas.

Net acres or net wells. Sum of our fractional working interests owned in gross acres or gross wells.

*NGLs*. The combination of ethane, propane, butane, and natural gasolines that when removed from natural gas become liquid under various levels of higher pressure and lower temperature.

NYMEX WTI. New York Mercantile Exchange West Texas Intermediate, a common industry benchmark price for crude oil.

NYMEX Henry Hub. New York Mercantile Exchange Henry Hub, a common industry benchmark price for natural gas.

OPIS. Oil Price Information Service, a common industry benchmark for NGL pricing at Mont Belvieu, Texas.

25

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

*PV-10 (Non-GAAP).* PV-10 is a non-GAAP measure. The present value of estimated future revenue to be generated from the production of estimated net proved reserves, net of estimated production and future development costs, based on prices used in estimating the proved reserves and costs in effect as of the date indicated (unless such costs are subject to change pursuant to contractual provisions), without giving effect to non-property related expenses such as general and administrative expenses, debt service, future income tax expenses, or depreciation, depletion, and amortization, discounted using an annual discount rate of 10 percent. While this measure does not include the effect of income taxes as it would in the use of the standardized measure of discounted future net cash flows calculation, it does provide an indicative representation of the relative value of the Company on a comparative basis to other companies and from period to period.

Productive well. A well that is producing crude oil, natural gas, and/or NGLs or that is capable of commercial production of those products.

*Proved reserves.* Those quantities of oil, gas, and NGLs which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible – from a given date forward, from known reservoirs, and under existing economic conditions, operating methods, and government regulations – prior to the time at which contracts providing the right to operate expire, unless evidence indicates that renewal is reasonably certain, regardless of whether deterministic or probabilistic methods are used for the estimation. Existing economic conditions include prices and costs at which economic producibility from a reservoir is to be determined, and the price to be used is the average price during the 12-month period prior to the ending date of the period covered by the report, determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within such period, unless prices are defined by contractual arrangements, excluding escalations based upon future conditions.

Recompletion. The completion of an existing wellbore in a formation other than that in which the well has previously been completed.

*Reserve life index.* Expressed in years, represents the estimated net proved reserves at a specified date divided by actual production for the preceding 12-month period.

*Reserve replacement.* Reserve replacement metrics are used as indicators of a company's ability to replenish annual production volumes and grow its reserves, and provide information related to how successful a company is at growing its proved reserve base. These are believed to be useful non-GAAP measures that are widely utilized within the exploration and production industry, as well as by investors and analysts. They are easily calculable metrics, and the information used to calculate these metrics is included in the *Supplemental Oil and Gas Information* section of Part II, Item 8 of this report. It should be noted that reserve replacement metrics have limitations. They are limited because they typically vary widely based on the extent and timing of new discoveries and property acquisitions. Their predictive and comparative value is also limited for the same reasons. In addition, because the metrics do not embed the cost or timing of future production of new reserves, they cannot be used as a measure of value creation.

*Reservoir.* A porous and permeable underground formation containing a natural accumulation of producible crude oil, natural gas, and/or associated liquid resources that is confined by impermeable rock or water barriers and is individual and separate from other reservoirs.

*Resource play.* A term used to describe an accumulation of crude oil, natural gas, and/or associated liquid resources known to exist over a large areal expanse, which when compared to a conventional play typically has lower expected geological risk.

*Royalty*. The amount or fee paid to the owner of mineral rights, expressed as a percentage or fraction of gross income from crude oil, natural gas, and NGLs produced and sold unencumbered by expenses relating to the drilling, completing, and operating of the affected well.

*Royalty interest.* An interest in an oil and natural gas property entitling the owner to shares of crude oil, natural gas, and NGL production free of costs of exploration, development, and production operations.

Seismic. The sending of energy waves or sound waves into the earth and analyzing the wave reflections to infer the type, size, shape, and depth of subsurface rock formations.

Shale. Fine-grained sedimentary rock composed mostly of consolidated clay or mud. Shale is the most frequently occurring sedimentary rock.

26

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Standardized measure of discounted future net cash flows. The discounted future net cash flows relating to proved reserves based on prices used in estimating the reserves, year-end costs, and statutory tax rates, and a 10 percent annual discount rate. The information for this calculation is included in *Supplemental Oil and Gas Information* located in Part II, Item 8 of this report.

Undeveloped acreage. Lease acreage on which wells have not been drilled or completed to a point that would permit the production of commercial quantities of oil, natural gas, and associated liquids regardless of whether such acreage contains estimated net proved reserves.

*Undeveloped reserves.* Reserves that are expected to be recovered from new wells on undrilled acreage, or from existing wells where a relatively major expenditure is required for recompletion. The applicable SEC definition of undeveloped reserves provides that undrilled locations can be classified as having undeveloped reserves only if a development plan has been adopted indicating that they are scheduled to be drilled within five years, unless the specific circumstances justify a longer time.

Working interest. The operating interest that gives the owner the right to drill, produce, and conduct operating activities on the property and to share in the production, sales, and costs.

27

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### ITEM 1A. RISK FACTORS

In addition to the other information included in this report, the following risk factors should be carefully considered when evaluating an investment in us.

#### **Risks Related to Our Business**

## Crude oil, natural gas, and NGL prices are volatile, and declines in prices adversely affect our profitability, financial condition, cash flows, access to capital, and ability to grow.

Our revenues, operating results, profitability, future rate of growth, and the carrying value of our oil and natural gas properties depend heavily on the prices we receive for crude oil, natural gas, and NGL sales. Crude oil, natural gas, and NGL prices also affect our cash flows available for capital expenditures and other items, our borrowing capacity, and the volume and amount of our crude oil, natural gas, and NGL reserves. For example, the amount of our borrowing base under our Credit Agreement is subject to periodic redeterminations based on crude oil, natural gas, and NGL prices specified by our bank group at the time of redetermination. In addition, we may have crude oil and natural gas property impairments or downward revisions of estimates of proved reserves if prices fall significantly. The decline in commodity prices during 2016 resulted in reductions to our proved reserve volumes and PV-10; reductions in revenues received from the sale of oil, gas, and NGLs, and thus cash flow from operating activities; and impairments of proved and unproved properties. Please refer to the captions *Significant Developments in 2016* and *Reserves* within Part I, Items 1 and 2, *Comparison of Financial Results and Trends between 2016 and 2015 and 2014* within Part II, Item 7, and *Note 1 – Summary of Significant Accounting Policies*, *Note 11 – Fair Value Measurements*, and *Supplemental Oil and Gas Information* in Part II, Item 8 for specific discussion.

Historically, the markets for crude oil, natural gas, and NGLs have been volatile, and they are likely to continue to be volatile. Wide fluctuations in crude oil, natural gas, and NGL prices may result from relatively minor changes in the supply of and demand for crude oil, natural gas, and NGLs, market uncertainty, and other factors that are beyond our control, including:

- global and domestic supplies of crude oil, natural gas, and NGLs, and the productive capacity of the industry as a whole;
- the level of consumer demand for crude oil, natural gas, and NGLs;
- overall global and domestic economic conditions;
- weather conditions;
- the availability and capacity of gathering, transportation, processing, and/or refining facilities in regional or localized areas that may affect the realized prices for crude oil, natural gas, or NGLs;
- liquefied natural gas deliveries to and from the United States;
- the price and level of imports and exports of crude oil, refined petroleum products, and liquefied natural gas;
- the price and availability of alternative fuels;
- technological advances and regulations affecting energy consumption and conservation;
- the ability of the members of the Organization of Petroleum Exporting Countries and other exporting countries to agree to and maintain crude oil price and production controls;
- political instability or armed conflict in crude oil or natural gas producing regions;
- strengthening and weakening of the United States dollar relative to other currencies; and
- governmental regulations and taxes.

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

These factors and the volatility of crude oil, natural gas, and NGL markets make it extremely difficult to predict future crude oil, natural gas, and NGL price movements with any certainty. Declines in crude oil, natural gas, and NGL prices would reduce our revenues and could also reduce the amount of crude oil, natural gas, and NGLs that we can produce economically, which could have a materially adverse effect on us.

#### Weakness in economic conditions or uncertainty in financial markets may have material adverse impacts on our business that we cannot predict.

In recent years, the United States and global economies and financial systems have experienced turmoil and upheaval characterized by extreme volatility in prices of equity and debt securities, periods of diminished liquidity and credit availability, inability to access capital markets, the bankruptcy, failure, collapse, or sale of financial institutions, increased levels of unemployment, and an unprecedented level of intervention by the United States federal government and other governments. Although the United States economy appears to have stabilized, the extent and timing of a recovery, and whether it can be sustained, are uncertain. Renewed weakness in the United States or other large economies could materially adversely affect our business and financial condition. For example:

- crude oil, natural gas, and NGL prices have recently been lower than at various times in the last decade because of increased supply resulting from, among other things, increased drilling in unconventional reservoirs, leading to lower revenues, which could affect our financial condition and results of operations;
- the tightening of credit or lack of credit availability to our customers could adversely affect our ability to collect our trade receivables;
- the liquidity available under our Credit Agreement could be reduced if any lender is unable to fund its commitment;
- our ability to access the capital markets may be restricted at a time when we would like, or need, to raise capital for our business, including for the exploration and/or development of reserves;
- our commodity derivative contracts could become economically ineffective if our counterparties are unable to perform their obligations or seek bankruptcy protection; and
- variable interest rate spread levels, including for LIBOR and the prime rate, could increase significantly, resulting in higher interest costs for unhedged variable interest rate based borrowings under our Credit Agreement.

#### If we are unable to replace reserves, we will not be able to sustain production.

Our future operations depend on our ability to find, develop, or acquire crude oil, natural gas, and NGL reserves that are economically producible. Our properties produce crude oil, natural gas, and NGLs at a declining rate over time. In order to maintain current production rates, we must locate and develop or acquire new crude oil, natural gas, and NGL reserves to replace those being depleted by production. Without successful drilling or acquisition activities, our reserves and production will decline over time. In addition, competition for crude oil and natural gas properties is intense, and many of our competitors have financial, technical, human, and other resources necessary to evaluate and integrate acquisitions that are substantially greater than those available to us.

For our recent acquisitions or any future acquisitions we may complete, a successful impact on our business will depend on a number of factors, many of which are beyond our control. These factors include the purchase price for the acquisition, future crude oil, natural gas, and NGL prices, the ability to reasonably estimate or assess the recoverable volumes of reserves, rates of future production and future net revenues attainable from reserves, future operating and capital costs, results of future exploration, exploitation, and development activities on the acquired properties, and future abandonment and possible future environmental or other liabilities. There are numerous uncertainties inherent in estimating quantities of proved oil and gas reserves, actual future production rates, and associated costs and potential liabilities with respect to prospective acquisition targets. Actual results may vary substantially from those assumed in the estimates. A customary review of subject properties will not necessarily reveal all existing or potential problems.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Additionally, significant acquisitions can change the nature of our operations and business depending upon the character of the acquired properties if they have substantially different operating and geological characteristics or are in different geographic locations than our existing properties. To the extent that acquired properties are substantially different than our existing properties, our ability to efficiently realize the expected economic benefits of such transactions may be limited.

Integrating acquired businesses and properties involves a number of special risks. These risks include the possibility that management may be distracted from regular business concerns by the need to integrate operations and systems and that unforeseen difficulties can arise in integrating operations and systems and in retaining and assimilating employees. Any of these or other similar risks could lead to potential adverse short-term or long-term effects on our operating results and may cause us to not be able to realize any or all of the anticipated benefits of the acquisitions.

#### Substantial capital is required to develop and replace our reserves.

We must make substantial capital expenditures to find, acquire, develop, and produce crude oil, natural gas, and NGL reserves. Future cash flows and the availability of financing are subject to a number of factors, such as the level of production from existing wells, prices received for crude oil, natural gas, and NGL sales, our success in locating and developing and acquiring new reserves, and the orderly functioning of credit and capital markets. If crude oil, natural gas, and NGL prices further decrease or if we encounter operating difficulties that result in our cash flows from operations being less than expected, we may further reduce our planned capital expenditures unless we can raise additional funds through debt or equity financing or the divestment of assets. Debt or equity financing may not always be available to us in sufficient amounts or on acceptable terms, and the proceeds offered to us for potential divestitures may not always be of acceptable value to us. Any downgrades to our credit ratings may make it more difficult or expensive for us to borrow additional funds.

During 2016, our revenues decreased from 2015 due to continued declines in commodity prices and lower production; however, we were able to fund our capital program through cash flows from operations, proceeds from divestitures, and financing activities. If our revenues continue to decrease in the future due to lower crude oil, natural gas, or NGL prices, decreased production, or other reasons, and if we cannot obtain funding through our Credit Agreement, other acceptable debt or equity financing arrangements, or through the sale of assets, our ability to execute development plans, replace our reserves, maintain our acreage, or maintain production levels could be greatly limited.

Downgrades in our credit ratings by various credit rating agencies could impact our access to capital and materially adversely affect our business and financial condition.

In February 2016, Moody's Investors Service and Standard & Poor's downgraded our credit ratings ("Debt Rating"). Our Debt Rating levels could have materially adverse consequences on our business and future prospects and could:

- limit our ability to access debt markets, including for the purpose of refinancing our existing debt;
- cause us to refinance or issue debt with less favorable terms and conditions, which debt may restrict, among other things, our ability to make any
  dividend distributions or repurchase shares;
- negatively impact current and prospective customers' willingness to transact business with us;
- impose additional insurance, guarantee and collateral requirements;
- · limit our access to bank and third-party guarantees, surety bonds and letters of credit; and
- cause our suppliers and financial institutions to lower or eliminate the level of credit provided through payment terms or intraday funding when dealing with us, thereby increasing the need for higher levels of cash on hand, which would decrease our ability to repay outstanding indebtedness.

We cannot provide assurance that any of our current Debt Ratings will remain in effect for any given period of time or that a Debt Rating will not be further lowered or withdrawn entirely by a rating agency if, in its judgment, circumstances warrant.

30

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### Competition in our industry is intense, and many of our competitors have greater financial, technical, and human resources than we do.

We face intense competition from major oil and gas companies, independent oil and gas exploration and production companies, and institutional and individual investors who seek oil and gas investments throughout the world, as well as the equipment, expertise, labor, and materials required to operate crude oil and natural gas properties. Many of our competitors have financial, technical, and other resources exceeding those available to us, and many crude oil and natural gas properties are sold in a competitive bidding process in which our competitors may be able and willing to pay more for exploratory and development prospects and productive properties, or in which our competitors have technological information or expertise that is not available to us to evaluate and successfully bid for properties. We may not be successful in acquiring and developing profitable properties in the face of this competition. In addition, other companies may have a greater ability to continue drilling activities during periods of low natural gas or oil prices and to absorb the burden of current and future governmental regulations and taxation. In addition, shortages of equipment, labor, or materials as a result of intense competition may result in increased costs or the inability to obtain those resources as needed. Also, we compete for human resources. Our inability to compete effectively with companies in any area of our business could have a material adverse impact on our business activities, financial condition and results of operations.

#### The loss of key personnel could adversely affect our business.

We depend to a large extent on the efforts and continued employment of our executive management team and other key personnel. The loss of their services could adversely affect our business. Our drilling success and the success of other activities integral to our operations will depend, in part, on our ability to attract and retain experienced geologists, engineers, landmen and other professionals. Competition for many of these professionals can be intense. If we cannot retain our technical personnel or attract additional experienced technical personnel and professionals, our ability to compete could be harmed.

#### The actual quantities and present value of our proved crude oil, natural gas, and NGL reserves may be less than we have estimated.

This report and certain of our other SEC filings contain estimates of our proved crude oil, natural gas, and NGL reserves and the estimated future net revenues from those reserves. These estimates are based on various assumptions, including assumptions required by the SEC relating to crude oil, natural gas, and NGL prices, drilling and completion costs, gathering and transportation costs, operating expenses, capital expenditures, effects of governmental regulation, taxes, timing of operations, and availability of funds. The process of estimating crude oil, natural gas, and NGL reserves is complex. The process involves significant decisions and assumptions in the evaluation of available geological, geophysical, engineering, and economic data for each reservoir. These estimates depend on many variables, and changes often occur as our knowledge of these variables evolve. Therefore, these estimates are inherently imprecise. In addition, our reserve estimates for properties that do not have a significant production history may be less reliable than estimates for properties with lengthy production histories. A lack of production history may contribute to inaccuracy in our estimates of proved reserves, future production rates, and the timing and/or amount of development expenditures.

Actual future production; prices for crude oil, natural gas, and NGLs; revenues; production taxes; development expenditures; operating expenses; and quantities of producible crude oil, natural gas, and NGL reserves will most likely vary from those estimated. Any significant variance of any nature could materially affect the estimated quantities of and present value related to proved reserves disclosed by us, and the actual quantities and present value may be significantly less than we have previously estimated. In addition, we may adjust estimates of proved reserves to reflect production history, results of exploration, operations and development activity, prevailing crude oil, natural gas, and NGL prices, costs to develop and operate properties, and other factors, many of which are beyond our control. Our properties may also be susceptible to hydrocarbon drainage from production on adjacent properties, which we may not control.

As of December 31, 2016, 47 percent, or 187.1 MMBOE, of our estimated proved reserves were proved undeveloped. In order to develop our proved undeveloped reserves, as of December 31, 2016, we estimate approximately \$1.5 billion of capital expenditures would be required. Although we have estimated our proved reserves and the costs associated with these proved reserves in accordance with industry standards, estimated costs may not be accurate, development may not occur as scheduled, and actual results may not occur as estimated.

31

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

You should not assume that the PV-10 and standardized measure of discounted future net cash flows included in this report represent the current market value of our estimated proved crude oil, natural gas, and NGL reserves. Management has based the estimated discounted future net cash flows from proved reserves on price and cost assumptions required by the SEC, whereas actual future prices and costs may be materially higher or lower. For example, the present value of our proved reserves as of December 31, 2016, was estimated using calculated 12-month average sales prices of \$42.75 per Bbl of oil (NYMEX WTI spot price), \$2.47 per MMBtu of natural gas (NYMEX Henry Hub spot price), and \$19.50 per Bbl of NGL (OPIS spot price). We then adjust these prices to reflect appropriate basis, quality, and location differentials over the period in estimating our proved reserves. During 2016, our monthly average realized crude oil prices before the effect of derivative settlements were as high as \$45.94 per Bbl and as low as \$11.07 per Bbl for NGLs. For the same period, our monthly average realized natural gas prices, excluding the effect of derivative settlements, were as high as \$3.12 per Mcf and as low as \$1.51 per Mcf. Many other factors will affect actual future net cash flows, including:

- amount and timing of actual production;
- supply and demand for crude oil, natural gas, and NGLs;
- curtailments or increases in consumption by oil purchasers and natural gas pipelines;
- changes in government regulations or taxes, including severance and excise taxes; and
- · escalations or reductions in service provider and equipment costs resulting from changes in supply and demand.

The timing of production from oil and natural gas properties and of related expenses affects the timing of actual future net cash flows from proved reserves, and thus their actual present value. Our actual future net cash flows could be less than the estimated future net cash flows for purposes of computing PV-10. In addition, the 10 percent discount factor required by the SEC to be used to calculate PV-10 for reporting purposes is not necessarily the most appropriate discount factor given actual interest rates, costs of capital, and other risks to which our business and the oil and natural gas industry in general are subject.

# Our property acquisitions may not be worth what we paid due to uncertainties in evaluating recoverable reserves and other expected benefits, as well as potential liabilities.

Successful property acquisitions require an assessment of a number of factors, some of which are beyond our control. These factors include exploration potential, future crude oil, natural gas, and NGL prices, operating costs, title to acquired properties, and potential environmental and other liabilities. These assessments are not precise and their accuracy is inherently uncertain.

In connection with our acquisitions, we typically perform a customary review of the acquired properties that will not necessarily reveal all existing or potential problems. In addition, our review may not allow us to fully assess the potential deficiencies of the properties. We do not inspect every well, and even when we inspect a well, we may not discover structural, subsurface, title, or environmental problems that may exist or arise. We may not be entitled to contractual indemnification for pre-closing liabilities, including environmental liabilities. We often acquire interests in properties on an "as is" basis with limited remedies for breaches of representations and warranties.

#### Our disposition activities may be subject to factors beyond our control, and in certain cases we may retain unforeseen liabilities for certain matters.

We regularly sell non-core assets in order to increase capital resources available for core assets and to create organizational and operational efficiencies. We also occasionally sell interests in core assets for the purpose of accelerating the development and increasing efficiencies in other core assets. Various factors could materially affect our ability to dispose of such assets, including the approvals of governmental agencies or third parties and the availability of purchasers willing to acquire the assets or terms we deem acceptable. We at times may be required to retain certain liabilities or agree to indemnify buyers for certain matters related to the sold assets. The magnitude of any such retained liabilities or of the indemnification obligations may be difficult to quantify at the time of the transaction and ultimately could be material.

32

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### We have limited control over the activities on properties we do not operate.

Some of our properties, including a portion of our interests in the Eagle Ford shale in south Texas, are operated by other companies and involve third-party working interest owners. As a result, we have limited ability to influence or control the operation or future development of such properties, including the nature and timing of drilling and operational activities, the operator's skill and expertise, compliance with environmental, safety and other regulations, the approval of other participants in such properties, the selection and application of suitable technology, or the amount of expenditures that we will be required to fund with respect to such properties. Moreover, we are dependent on the other working interest owners of such projects to fund their contractual share of the expenditures of such properties. These limitations and our dependence on the operator and other working interest owners in these projects could cause us to incur unexpected future costs and materially and adversely affect our financial condition and results of operations.

#### We rely on third-party service providers to conduct drilling and completion and other related operations on properties we operate.

Where we are the operator of a property, we rely on third-party service providers to perform necessary drilling and completion and other related operations. The ability of third-party service providers to perform such operations will depend on those service providers' ability to compete for and retain qualified personnel, financial condition, economic performance, and access to capital, which in turn will depend upon the supply and demand for oil, natural gas, and NGLs, prevailing economic conditions and financial, business, and other factors. In addition, continued low commodity prices may cause third-party service providers to consolidate or declare bankruptcy, which could limit our options for engaging such providers. The failure of a third-party service provider to adequately perform operations could delay drilling or completion or reduce production from the property and adversely affect our financial condition and results of operations.

#### Title to the properties in which we have an interest may be impaired by title defects.

We generally rely on title reports in acquiring oil and gas leasehold interests and obtain title opinions only on significant properties that we drill. There is no assurance that we will not suffer a monetary loss from title defects or title failure. Additionally, undeveloped acreage has greater risk of title defects than developed acreage. Title insurance is not generally available for oil and gas properties. As is customary in our industry, we rely upon the judgment of staff and independent landmen who perform the field work of examining records in the appropriate governmental offices and title abstract facilities before acquiring a specific mineral interest and/or undertaking drilling activities. We, in some cases, perform curative work to correct deficiencies in the marketability of the title to us. Generally, under the terms of the operating agreements affecting our properties, any monetary loss attributable to a loss of title is to be borne by all parties to any such agreement in proportion to their interests in such property. A material title defect can reduce the value of a property or render it worthless, thus adversely affecting our financial condition, results of operations, and operating cash flow if such property is of sufficient value.

#### Exploration and development drilling may not result in commercially producible reserves.

Crude oil and natural gas drilling, completion, and production activities are subject to numerous risks, including the risk that no commercially producible crude oil, natural gas, or associated liquids will be found. The cost of drilling and completing wells is often uncertain, and crude oil, natural gas, or associated liquids drilling and production activities may be shortened, delayed, or canceled as a result of a variety of factors, many of which are beyond our control. These factors include:

- unexpected adverse drilling or completion conditions;
- title problems;
- disputes with owners or holders of surface interests on or near areas where we operate;
- pressure or geologic irregularities in formations;
- engineering and construction delays;
- equipment failures or accidents;



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

- hurricanes, tornadoes, flooding, or other adverse weather conditions;
- governmental permitting delays;
- compliance with environmental and other governmental requirements; and
- shortages or delays in the availability of or increases in the cost of drilling rigs and crews, fracture stimulation crews and equipment, pipe, chemicals, water, sand, and other supplies.

The prevailing prices for crude oil, natural gas, and NGLs affect the cost of and the demand for drilling rigs, completion and production equipment, and other related services. However, changes in costs may not occur simultaneously with corresponding changes in commodity prices. The availability of drilling rigs can vary significantly from region to region at any particular time. Although land drilling rigs can be moved from one region to another in response to changes in levels of demand, an undersupply of rigs in any region may result in drilling delays and higher drilling costs for the available rigs in that region.

Another significant risk inherent in our drilling plans is the need to obtain drilling permits from state, local, and other governmental authorities. Delays in obtaining regulatory approvals and drilling permits, including delays that jeopardize our ability to realize the potential benefits from leased properties within the applicable lease periods, the failure to obtain a drilling permit for a well, or the receipt of a permit with unreasonable conditions or costs could have a materially adverse effect on our ability to explore or develop our properties.

The wells we drill may not be productive, and we may not recover all or any portion of our investment in such wells. The seismic data and other technologies we use do not allow us to know conclusively prior to drilling a well if crude oil, natural gas, or NGLs are present, or whether they can be produced economically. The cost of drilling, completing, and operating a well is often uncertain, and cost factors can adversely affect the economics of a project. Drilling activities can result in dry holes or wells that are productive but do not produce sufficient net revenues after operating and other costs to cover drilling and completion costs. Even if sufficient amounts of crude oil, natural gas, or NGLs exist, we may damage a potentially productive hydrocarbon-bearing formation or experience mechanical difficulties while drilling or completing a well, which could result in reduced or no production from the well, significant expenditure to repair the well, and/or the loss and abandonment of the well.

Results in our newer resource plays, including those plays where we have recently acquired acreage, may be more uncertain than results in resource plays that are more developed and have longer established production histories. We and the industry generally have less information with respect to the ultimate recoverability of reserves and the production decline rates in newer resource plays than other areas with longer histories of development and production. Drilling and completion techniques that have proven to be successful in other resource plays are being used in the early development of new plays; however, we can provide no assurance of the ultimate success of these drilling and completion techniques.

In addition, a significant part of our strategy involves increasing our inventory of drilling locations. Such multi-year drilling inventories can be more susceptible to long-term uncertainties that could materially alter the occurrence or timing of actual drilling. Because of these uncertainties, we do not know if the potential drilling locations we have identified will ever be drilled, although we have the present intent to do so for locations booked as proved undeveloped locations, or if we will be able to produce crude oil, natural gas, or NGLs from these potential drilling locations.

Our future drilling activities may not be successful. Our overall drilling success rate or our drilling success rate within a particular area may decline. In addition, we may not be able to obtain any options or lease rights in potential drilling locations that we identify. Unless production is established within the spacing units covering undeveloped acres on which our drilling locations are identified, the leases for such acreage will expire and we will lose our right to develop the related properties. Our total net acreage expiring in the next three years represents approximately 12 percent of our total net undeveloped acreage at December 31, 2016. Although we have identified numerous potential drilling locations, we may not be able to economically drill for and produce crude oil, natural gas, or NGLs from all of them, and our actual drilling activities may materially differ from those presently identified, which could adversely affect our financial condition, results of operations and operating cash flow.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Part of our strategy involves drilling in existing or emerging resource plays using some of the latest available horizontal drilling and completion techniques. The results of our planned exploratory and delineation drilling in these plays are subject to drilling and completion technique risks, and results may not meet our expectations for reserves or production. As a result, we may incur material write-downs, and the value of our undeveloped acreage could decline if drilling results are unsuccessful.

Many of our operations involve utilizing the latest drilling and completion techniques as developed by us and our service providers in order to maximize production and ultimate recoveries and therefore generate the highest possible returns. Risks we face while drilling include, but are not limited to, landing our well bore outside the desired drilling zone, deviating from the desired drilling zone while drilling horizontally through the formation, the inability to run our casing the entire length of the well bore, and the inability to run tools and recover equipment consistently through the horizontal well bore. Risks we face while completing our wells include, but are not limited to, the inability to fracture stimulate the planned number of stages, the inability to run tools and other equipment the entire length of the well bore during completion operations, the inability to recover such tools and other equipment, and the inability to successfully clean out the well bore after completion of the final fracture stimulation.

Ultimately, the success of these drilling and completion techniques can only be evaluated over time as more wells are drilled and production profiles are established over a sufficiently long time period. If our drilling results are less than anticipated or we are unable to execute our drilling program because of capital constraints, lease expirations, limited access to gathering systems and takeaway capacity, and/or prices for crude oil, natural gas, and NGLs decline, then the return on our investment for a particular project may not be as attractive as we anticipated and we could incur material write-downs of oil and gas properties and the value of our undeveloped acreage could decline in the future.

## Many of our properties are in areas that may have been partially depleted or drained by offset wells and certain of our wells may be adversely affected by actions other operators may take when drilling, completing or operating wells that they own.

Many of our properties are in areas that may have already been partially depleted or drained by earlier offset drilling. The owners of leasehold interests adjoining any of our properties could take actions, such as drilling and completing additional wells, which could adversely affect our operations. When a new well is completed and produced, the pressure differential in the vicinity of the well causes the migration of reservoir fluids toward the new wellbore (and potentially away from existing wellbores). As a result, the drilling and production of these potential locations could cause a depletion of our proved reserves and may inhibit our ability to further develop our proved reserves. In addition, completion operations and other activities conducted on adjacent or nearby wells could cause production from our wells to be shut in for indefinite periods of time, could result in increased lease operating expenses and could adversely affect the production and reserves from our wells after they re-commence production. We have no control over the operations or activities of offsetting operators.

#### Our commodity derivative contract activities may result in financial losses or may limit the prices we receive for crude oil, natural gas, and NGL sales.

To mitigate a portion of the exposure to potentially adverse market changes in crude oil, natural gas, and NGL prices and the associated impact on cash flows, we have entered into various derivative contracts. Our derivative contracts in place include swap arrangements for natural gas and NGLs, and both swap and collar arrangements for crude oil. As of December 31, 2016, we were in a net accrued liability position of \$91.7 million with respect to our crude oil, natural gas, and NGL derivative activities. These activities may expose us to the risk of financial loss in certain circumstances, including instances in which:

- our production is less than expected;
- · one or more counterparties to our commodity derivative contracts default on their contractual obligations; or
- there is a widening of price differentials between delivery points for our production and the delivery point assumed in the commodity derivative contract arrangement.

The risk of one or more counterparties defaulting on their obligations is heightened by depressed crude oil, natural gas, and NGL prices. These circumstances may adversely affect the ability of our counterparties to meet their obligations to us pursuant to derivative transactions, which could reduce our revenues and cash flows from derivative settlements. As a result, our financial condition, results of operations, and cash flows could be materially affected in an adverse way if our counterparties default on their contractual obligations under our commodity derivative contracts.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

In addition, commodity derivative contracts may limit the prices we receive for our crude oil, natural gas and NGL sales if crude oil, natural gas, or NGL prices rise substantially over the price established by the commodity derivative contract.

# The inability of customers or co-owners of assets to meet their obligations may adversely affect our financial results.

Substantially all of our accounts receivable result from crude oil, natural gas, and NGL sales or joint interest billings to co-owners of oil and gas properties we operate. This concentration of customers and joint interest owners may impact our overall credit risk because these entities may be similarly affected by various economic and other conditions, including declines in crude oil, natural gas, and NGL prices. The loss of one or more of these customers could reduce competition for our products and negatively impact the prices of commodities we sell. We do not believe the loss of any single purchaser would materially impact our operating results, as we have numerous options for purchasers in each of our operating regions for our crude oil, natural gas, and NGL production. Please refer to *Note 1 - Summary of Significant Accounting Policies*, under the heading *Concentration of Credit Risk and Major Customers* in Part II, Item 8 of this report for further discussion of our concentration of credit risk and major customers. Additionally, the inability of our co-owners to pay joint interest billings could negatively impact our cash flow and financial ability to drill and complete current and future wells.

We have entered into firm transportation contracts that require us to pay fixed sums of money to our counterparties regardless of quantities actually shipped, processed, or gathered. If we are unable to deliver the necessary quantities of natural gas, crude oil, natural gas liquids, or water to our counterparties, our results of operations, financial position, and liquidity could be adversely affected.

As of December 31, 2016, we were contractually committed to deliver 1,461 Bcf of natural gas, 70 MMBbl of crude oil, 13 MMBbl of natural gas liquids, and 25 MMBbl of water. These contracts expire at various dates through 2034. We may enter into additional firm transportation agreements as the development of our resource plays expands. At the current time, we do not have enough proved developed reserves to offset these contractual liabilities, but we expect to develop reserves that will meet or exceed the commitments and therefore do not expect any material shortfalls. In the event we encounter delays in drilling and completing our wells or otherwise due to construction, interruptions of operations, or delays in connecting new volumes to gathering systems or pipelines for an extended period of time, or if we further limit our capital expenditures due to further commodity price declines, the requirements to pay for quantities not delivered could have a material impact on our results of operations, financial position, and liquidity.

#### Future crude oil, natural gas, and NGL price declines or unsuccessful exploration efforts may result in write-downs of our asset carrying values.

We follow the successful efforts method of accounting for our crude oil and natural gas properties. All property acquisition costs and costs of exploratory and development wells are capitalized when incurred, pending the determination of whether proved reserves have been discovered. If commercial quantities of hydrocarbons are not discovered with an exploratory well, the costs of drilling the well are expensed.

The capitalized costs of our oil and gas properties, on a depletion pool basis, cannot exceed the estimated undiscounted future net cash flows of that depletion pool. If net capitalized costs exceed undiscounted future net cash flows, we generally must write down the costs of each depletion pool to the estimated discounted future net cash flows of that depletion pool. Unproved properties are evaluated at the lower of cost or fair market value. We incurred impairment of proved properties expense and impairment of unproved properties expense totaling \$354.6 million and \$80.4 million, respectively, during 2016, \$468.7 million and \$78.6 million, respectively, during 2015, and \$84.5 million and \$75.6 million, respectively, during 2014. We also incurred impairment of other property, plant, and equipment expense totaling \$49.4 million during 2015. Commodity prices have declined in recent years starting in late 2014. If the prices of crude oil, natural gas, or NGLs continue to remain depressed or decline further, or we have unsuccessful exploration efforts, it could cause additional proved and/or unproved property impairments in the future.

We review the carrying values of our properties for indicators of impairment on a quarterly basis using the prices in effect as of the end of each quarter. Once incurred, a write-down of oil and natural gas properties held for use cannot be reversed at a later date, even if crude oil, natural gas, or NGL prices increase.

36

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## Lower crude oil, natural gas, or NGL prices could limit our ability to borrow under our Credit Agreement.

Our Credit Agreement has a current commitment amount of \$1.17 billion, subject to a borrowing base that the lenders redetermine semi-annually based on the bank group's assessment of the value of our proved reserves, which in turn is impacted by crude oil, natural gas, and NGL prices. The borrowing base under our Credit Agreement is \$1.17 billion, down from \$2.0 billion at December 31, 2015. This reduction was primarily a result of the sale of our Raven/Bear Den assets in the fourth quarter of 2016, non-core asset sales in the third quarter of 2016, as well as adjustments consistent with lower commodity prices. We expect a further reduction to our borrowing base during the next semi-annual redetermination scheduled for April 1, 2017, as a result of the anticipated sale of our outside-operated Eagle Ford shale assets, as well as the decrease in our proved reserves at December 31, 2016. Divestitures of additional properties, incurrence of additional debt, or a further decline in commodity prices could limit our borrowing base and reduce the amount we can borrow under our Credit Agreement.

# The amount of our debt may limit our ability to obtain financing for acquisitions, make us more vulnerable to adverse economic conditions, and make it more difficult for us to make payments on our debt.

As of December 31, 2016, we had \$172.5 million in aggregate principal amount of long-term senior unsecured convertible debt outstanding relating to our 1.50% Senior Convertible Notes due July 1, 2021 ("Senior Convertible Notes") that we issued on August 12, 2016. As of December 31, 2016, we had \$347.0 million of long-term senior unsecured debt outstanding relating to our 6.50% Senior Notes due 2021 ("2021 Notes") that we issued on November 8, 2011; \$561.8 million of long-term senior unsecured debt outstanding relating to our 6.125% Senior Notes due 2022 ("2022 Notes") that we issued on November 17, 2014; \$395.0 million of long-term senior unsecured debt outstanding relating to our 6.50% Senior Notes due 2023 ("2023 Notes") that we issued on June 29, 2012; \$500.0 million of long-term senior unsecured debt outstanding relating to our 5.0% Senior Notes due 2024 ("2024 Notes") that we issued on May 20, 2013; \$500.0 million of long-term senior unsecured debt outstanding relating to our 5.65% Senior Notes due 2025 ("2025 Notes") that we issued on May 21, 2015; and \$500.0 million of long-term senior unsecured debt outstanding relating to our 6.75% Senior Notes due 2026 ("2026 Notes") that we issued on May 21, 2015; and \$500.0 million of long-term senior unsecured debt outstanding relating to our 6.75% Senior Notes due 2026 ("2026 Notes") that we issued on September 12, 2016 (collectively, the 2021 Notes, 2022 Notes, 2023 Notes, 2024 Notes, 2025 Notes, and 2026 Notes are referred to as our "Senior Notes"); and no outstanding borrowing under our secured credit facility. We had one outstanding letter of credit in the aggregate amount of \$200,000 (which reduces the amount available for borrowing under the facility on a dollar-for-dollar basis), resulting in \$1.2 billion of available borrowing capacity under our Credit Agreement, assuming the borrowing conditions will be met. Our long-term debt represented 54 percent of our total book capitalization as of December 31, 2016.

Our indebtedness could have important consequences for our operations, including:

- making it more difficult for us to obtain additional financing in the future for our operations and potential acquisitions, working capital requirements, capital expenditures, debt service, or other general corporate requirements;
- requiring us to dedicate a substantial portion of our cash flows from operations to the repayment of our debt and the service of interest costs
  associated with our debt, rather than to productive investments;
- limiting our operating flexibility due to financial and other restrictive covenants, including restrictions on incurring additional debt, making acquisitions, and paying dividends;
- placing us at a competitive disadvantage compared to our competitors with less debt; and
- making us more vulnerable in the event of adverse economic or industry conditions or a downturn in our business.

Our ability to make payments on our debt, refinance our debt, and fund planned capital expenditures will depend on our ability to generate cash in the future. This, to a certain extent, is subject to general economic, financial, competitive, legislative, regulatory, and other factors that are beyond our control. If our business does not generate sufficient cash flow from operations or future sufficient borrowings are not available to us under our Credit Agreement or from other sources, we might not be able to service our debt or fund our other liquidity needs. If we are unable to service our debt, due to inadequate liquidity or otherwise, we may have to delay or cancel acquisitions, defer capital expenditures, sell equity securities, divest assets, and/or restructure or refinance our debt. We might not be able to sell our equity, sell our assets, or restructure or refinance our debt on a timely basis or on satisfactory terms or at all. In addition, the terms of our existing or future debt agreements, including our Credit Agreement and any future credit agreements, may prohibit us from pursuing any of these



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

alternatives. Further, changes in the credit ratings of our debt may negatively affect the cost, terms, conditions, and availability of future financing.

Our debt agreements, including the Credit Agreement and the indentures governing our Senior Convertible Notes and our Senior Notes, permit us to incur additional debt in the future, subject to compliance with restrictive covenants under those agreements. In addition, entities we may acquire in the future could have significant amounts of debt outstanding that we could be required to assume, and in some cases accelerate repayment thereof, in connection with the acquisition, or we may incur our own significant indebtedness to consummate an acquisition.

As discussed above, our Credit Agreement is subject to periodic borrowing base redeterminations. We could be forced to repay a portion of our bank borrowings in the event of a downward redetermination of our borrowing base, and we may not have sufficient funds to make such repayment at that time. If we do not have sufficient funds and are otherwise unable to negotiate renewals of our borrowing base or arrange new financing, we may be forced to sell significant assets.

The agreements governing our debt contain various covenants that limit our discretion in the operation of our business, could prohibit us from engaging in transactions we believe to be beneficial, and could lead to the accelerated repayment of our debt.

Our debt agreements contain restrictive covenants that limit our ability to engage in activities that may be in our long-term best interests. Our ability to borrow under our Credit Agreement is subject to compliance with certain financial covenants. Financial covenants under the Credit Agreement require, as of the last day of each of the Company's fiscal quarters, our (a) ratio of senior secured debt to 12-month trailing adjusted EBITDAX to be not more than 2.75 to 1.0; (b) adjusted current ratio to be not less than 1.0 to 1.0; and (c) ratio of 12-month trailing adjusted EBITDAX to interest expense to be not less than 2.0 to 1.0. Our Credit Agreement also requires us to comply with certain financial covenants, including requirements that we maintain certain levels of stockholders' equity and limit our annual cash dividends to no more than \$50.0 million. These restrictions on our ability to operate our business could seriously harm our business by, among other things, limiting our ability to take advantage of financings, mergers and acquisitions, and other corporate opportunities.

The respective indentures governing the Senior Notes and Senior Convertible Notes also contain covenants that, among other things, limit our ability and the ability of our subsidiaries to:

- incur additional debt;
- make certain dividends or pay dividends or distributions on our capital stock or purchase, redeem, or retire capital stock;
- sell assets, including capital stock of our subsidiaries;
- restrict dividends or other payments of our subsidiaries;
- create liens that secure debt;
- enter into transactions with affiliates; and
- merge or consolidate with another company.

Our failure to comply with these covenants could result in an event of default that, if not cured or waived, could result in the acceleration of all or a portion of our indebtedness. We do not have sufficient working capital to satisfy our debt obligations in the event of an acceleration of all or a significant portion of our outstanding indebtedness.

38

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# We are subject to operating and environmental risks and hazards that could result in substantial losses or liabilities that may not be fully insured.

Oil and gas operations are subject to many risks, including human error and accidents, that could cause personal injury, death, property damage, well blowouts, craterings, explosions, uncontrollable flows of crude oil, natural gas and associated liquids, or well fluids, releases or spills of completion fluids, spills or releases from facilities and equipment used to deliver or store these materials, spills or releases of brine or other produced or flowback water, subsurface conditions that prevent us from stimulating the planned number of completion stages, accessing the entirety of the wellbore with our tools during completion, or removing materials from the wellbore to allow production to begin, fires, adverse weather such as hurricanes or tornadoes, freezing conditions, floods, droughts, formations with abnormal pressures, pipeline ruptures or spills, pollution, releases of toxic gas such as hydrogen sulfide, and other environmental risks and hazards. If any of these types of events occurs, we could sustain substantial losses.

Furthermore, if we experience any of the problems with well stimulation and completion activities referenced above, our ability to explore for and produce crude oil, natural gas, or NGLs may be adversely affected. We could incur substantial losses or otherwise fail to realize reserves in particular formations as a result of the need to shutdown, abandon, or relocate drilling operations, the need to modify drill sites to lessen the risk of spills or releases, the need to investigate and/or remediate any spills, releases or ground water contamination that might have occurred, and the need to suspend our operations.

There is inherent risk of incurring significant environmental costs and liabilities in our operations due to our current and past generation, handling and disposal of materials, including solid and hazardous wastes and petroleum hydrocarbons. We may incur joint and several, strict liability under applicable United States federal and state environmental laws in connection with releases of petroleum hydrocarbons and other hazardous substances at, on, under or from our leased or owned properties, some of which have been used for natural gas and oil exploration and production activities for a number of years, often by third parties not under our control. For our outside-operated properties, we are dependent on the operator for operational and regulatory compliance, and could be subject to liabilities in the event of non-compliance. These properties and the wastes disposed thereon or therefrom could be subject to stringent and costly investigatory or remedial requirements under applicable laws, some of which are strict liability laws without regard to fault or the legality of the original conduct, including the CERCLA or the Superfund law, the RCRA, the Clean Water Act, the CAA, the OPA, and analogous state laws. Under any implementing regulations, we could be required to remove or remediate previously disposed wastes (including wastes disposed of or released by prior owners or operators) or property contamination (including groundwater contamination), to perform natural resource mitigation or restoration practices, or to perform remedial plugging or closure operations to prevent future contamination. In addition, it is not uncommon for neighboring landowners and other third parties to file claims for personal injury or property damage, including induced seismicity damage, allegedly caused by the release of petroleum hydrocarbons or other hazardous substances into the environment. As a result, we may incur usubstantial liabilities to third parties or governmental entities, which could reduce or eliminate funds avail

We maintain insurance against some, but not all, of these potential risks and losses. We have significant but limited coverage for sudden environmental damage. We do not believe that insurance coverage for the full potential liability that could be caused by environmental damage that occurs gradually over time is appropriate for us at this time given the nature of our operations and the nature and cost of such coverage. Further, we may elect not to obtain insurance coverage under circumstances where we believe that the cost of available insurance is excessive relative to the risks to which we are subject. Accordingly, we may be subject to liability or may lose substantial assets in the event of environmental or other damages. If a significant accident or other event occurs and is not fully covered by insurance, we could suffer a material loss.

### Our operations are subject to complex laws and regulations, including environmental regulations that result in substantial costs and other risks.

Federal, state, tribal, and local authorities extensively regulate the oil and natural gas industry. Legislation and regulations affecting the industry are under constant review for amendment or expansion, raising the possibility of changes that may become more stringent and, as a result, may affect, among other things, the pricing or marketing of crude oil, natural gas, and NGL production. Noncompliance with statutes and regulations and more vigorous enforcement of such statutes and regulations by regulatory agencies may lead to substantial administrative, civil, and criminal penalties, including the assessment of natural resource damages, the imposition of significant investigatory and remedial obligations and may also result in the suspension or termination of our operations. The overall regulatory burden on the industry increases the cost to place, design, drill, complete, install, operate, and abandon wells and related facilities and, in turn, decreases profitability.

Powered by Morningstar® Document Research<sup>sm</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Governmental authorities regulate various aspects of drilling for and the production of crude oil, natural gas, and NGLs, including the permit and bonding requirements of drilling wells, the spacing of wells, the unitization or pooling of interests in crude oil and natural gas properties, rights-of-way and easements, environmental matters, occupational health and safety, the sharing of markets, production limitations, plugging, abandonment, and restoration standards, and oil and gas operations. Public interest in environmental protection has increased in recent years, and environmental organizations have opposed, with some success, certain projects. Under certain circumstances, regulatory authorities may deny a proposed permit or right-of-way grant or impose conditions of approval to mitigate potential environmental impacts, which could, in either case, negatively affect our ability to explore or develop certain properties. Federal authorities also may require any of our ongoing or planned operations on federal leases to be delayed, suspended, or terminated. Any such delay, suspension, or termination could have a materially adverse effect on our operations.

Our operations are also subject to complex and constantly changing environmental laws and regulations adopted by federal, state, tribal and local governmental authorities in jurisdictions where we are engaged in exploration or production operations. New laws or regulations, or changes to current requirements, including the designation of previously unprotected wildlife or plant species as threatened or endangered in areas we operate in, could result in material costs or claims with respect to properties we own or have owned. We will continue to be subject to uncertainty associated with new regulatory interpretations and inconsistent interpretations between state and federal agencies. Under existing or future environmental laws and regulations, we could incur significant liability, including joint and several, strict liability under federal, state, and tribal environmental laws for noise emissions and for discharges of crude oil, natural gas, and associated liquids or other pollutants into the air, soil, surface water, or groundwater. We could be required to spend substantial amounts on investigations, litigation, and remediation for these emissions and discharges and other compliance issues. Any unpermitted release of petroleum or other pollutants from our operations could result not only in cleanup costs, but also natural resources, real or personal property and other damages and exploration and production activities in certain locations. Existing environmental laws or regulations, as currently interpreted or enforced, or as they may be interpreted, enforced, or altered in the future, may have a materially adverse effect on us.

## Seasonal weather conditions and lease stipulations adversely affect our ability to conduct drilling activities in some of the areas where we operate.

Operations in certain of our regions, such as our Rocky Mountain and Permian regions, are adversely affected by seasonal weather conditions and lease stipulations designed to protect various wildlife or plant species. In certain areas on federal lands, drilling and other oil and natural gas activities can only be conducted during limited times of the year. This limits our ability to operate in those areas and can intensify competition during those times for drilling rigs, oil field equipment, services, supplies and qualified personnel, which may lead to periodic shortages. Wildlife seasonal restrictions may limit access to federal leases or across federal lands. Possible restrictions may include seasonal restrictions in greater sage-grouse habitat during breeding and nesting seasons, within a certain distance of active raptor nests during fledging, and in big game winter or parturition ranges during winter or calving seasons. These constraints and the resulting shortages or high costs could delay our operations and materially increase our operating and capital costs.

# Proposed federal and state legislative and regulatory initiatives relating to hydraulic fracturing could result in increased costs and additional operating restrictions or delays.

Hydraulic fracturing is a common practice in the oil and gas industry used to stimulate the production of oil, natural gas, and NGLs from dense subsurface rock formations. We routinely apply hydraulic fracturing techniques to many of our oil and natural gas properties, including our unconventional resource plays in the Wolfcamp and Spraberry shale intervals in the Midland Basin, the Eagle Ford shale of south Texas, and the Bakken/Three Forks formations in North Dakota. Hydraulic fracturing involves injecting water, sand and certain chemicals under pressure to fracture the hydrocarbon-bearing rock formation to allow the flow of hydrocarbons into the wellbore. The process is typically regulated by state oil and natural gas commissions. However, the EPA and other federal agencies have asserted federal regulatory authority over certain aspects of hydraulic fracturing activities, as outlined below.

The EPA has authority to regulate underground injections that contain diesel in the fluid system under the SDWA. The EPA has published an interpretive memorandum and permitting guidance related to regulation of fracturing fluids using this regulatory authority. In June 2016, the EPA issued regulations under the Federal Clean Water Act establishing federal pre-treatment standards for wastewater generated during the hydraulic fracturing process in the Federal Register. If adopted, the new pre-treatment rules will require shale gas operations to pre-treat wastewater before transferring it to publicly-owned

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

treatment facilities. Under a recent settlement, the EPA will decide by March 2019 whether to initiate rulemaking governing the disposal of wastewater from oil and gas development. If the EPA implements further regulations of hydraulic fracturing, we may incur additional costs to comply with such requirements that may be significant in nature, experience delays or curtailment in the pursuit of exploration, development, or production activities, and could even be prohibited from drilling and/or completing certain wells.

Certain states in which we operate, including Texas and Wyoming, have adopted, and other states are considering adopting, regulations that could impose more stringent permitting, public disclosure, waste disposal, and well construction requirements on hydraulic fracturing operations or otherwise seek to ban fracturing activities altogether. In addition to state laws, local land use restrictions, such as city ordinances, may restrict or prohibit the performance of drilling in general and/or hydraulic fracturing in particular. Recently, several municipalities have passed or proposed zoning ordinances that ban or strictly regulate hydraulic fracturing within city boundaries, setting the stage for challenges by state regulators and third-parties. Similar events and processes are playing out in several cities, counties, and townships across the United States. In the event state, local, or municipal legal restrictions are adopted in areas where we are currently conducting, or in the future plan to conduct, operations, we may incur additional costs to comply with such requirements that may be significant in nature, experience delays or curtailment in the pursuit of exploration, development, or production activities, and could even be prohibited from drilling and/or completing certain wells.

Several federal governmental agencies are actively involved in studies or reviews that focus on environmental aspects and impacts of hydraulic fracturing practices. A number of federal agencies are analyzing, or have been requested to review, a variety of environmental issues associated with hydraulic fracturing. In December 2016, the EPA issued a final assessment of potential impacts to drinking water resources from hydraulic fracturing. The EPA's inspector general released a report on July 16, 2015 recommending increased EPA oversight of permit issuances as well as the chemicals used in hydraulic fracturing. The United States Department of Energy is also actively involved in research on hydraulic fracturing practices, including groundwater protection.

On March 26, 2015, the Bureau of Land Management ("BLM") published a final rule governing hydraulic fracturing on federal and Indian lands, including private surface lands with underlying federal minerals. The rule was scheduled to become effective on June 24, 2015, but was temporarily stayed by a federal court. The rule requires public disclosure of chemicals used in hydraulic fracturing on federal and Indian lands, confirmation that wells used in hydraulic fracturing operations meet certain construction standards, development of appropriate plans for managing flowback water that returns to the surface, heightened standards for interim storage of recovered waste fluids, and submission of detailed information to the BLM regarding the geology, depth and location of pre-existing wells. Although several states, tribes, and industry groups filed several pending lawsuits challenging the rule and the BLM's authority to regulate hydraulic fracturing, the outcome of this litigation is uncertain. If the rule becomes effective, we expect to incur additional costs to comply with such requirements that may be significant in nature, and we could experience delays or even curtailment in the pursuit of hydraulic fracturing activities in certain wells on federal and Indian lands. The rule could also affect drilling units that include both private and federal mineral resources.

Legislation has been introduced before Congress to provide for federal regulation of hydraulic fracturing and to require disclosure of the chemicals used in the hydraulic fracturing process. If hydraulic fracturing becomes regulated at the federal level, our fracturing activities could become subject to additional permit or disclosure requirements, associated permitting delays, operational restrictions, litigation risk, and potential cost increases. Additionally, certain members of Congress have called upon the United States Government Accountability Office to investigate how hydraulic fracturing might adversely affect water resources, the SEC to investigate the natural gas industry and any possible misleading of investors or the public regarding the economic feasibility of pursuing natural gas deposits in shales by means of hydraulic fracturing, and the United States Energy Information Administration to provide a better understanding of that agency's estimates regarding natural gas reserves, including reserves from shale formations, as well as uncertainties associated with those estimates. The United States Geological Survey Offices of Energy Resources Program, Water Resources and Natural Hazards and Environmental Health Offices also have ongoing research projects on hydraulic fracturing. These ongoing studies, depending on their course and outcomes, could spur initiatives to further regulate hydraulic fracturing under the SDWA or other regulatory processes.

Further, on August 16, 2012, the EPA issued final rules subjecting all new and modified oil and gas operations (production, processing, transmission, storage, and distribution) to regulation under the New Source Performance Standards ("NSPS") and all existing and new operations to the National Emission Standards for Hazardous Air Pollutants ("NESHAP") programs. The EPA rules also include NSPS standards for completions of hydraulically fractured gas wells. These standards require the use of reduced emission completion ("REC") techniques developed in the EPA's Natural Gas STAR program along

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

with the pit flaring of gas not sent to the gathering line beginning in January 2015. The standards are applicable to newly drilled and fractured wells as well as existing wells that are refractured. Further, the regulations under NESHAP include maximum achievable control technology ("MACT") standards for those glycol dehydrators and certain storage vessels at major sources of hazardous air pollutants not currently subject to MACT standards. These rules will require additional control equipment, changes to procedure, and extensive monitoring and reporting. The EPA stated in January 2013, however, that it intends to reconsider portions of the final rule. On September 23, 2013, the EPA published new standards for storage tanks subject to the NSPS. In December 2014, the EPA finalized additional updates to the 2012 NSPS. The amendments clarified stages for flowback and the point at which green completion equipment is required and updated requirements for storage tanks and leak detection requirements for processing plants. In October 2016, the EPA denied the remaining petitions for reconsideration with respect to the issues not otherwise addressed in the previous reconsideration actions. As part of the EPA's strategy to reduce methane and ozone-forming VOC emissions from the oil and gas industry, on May 12, 2016, the EPA issued final regulations that amend and expand the 2012 regulations by setting emission limits for greenhouse gases, or GHGs, and added requirements for previously unregulated sources. The 2016 NSPS requires reduction of greenhouse gases in the form of methane and VOCs from certain activities in oil and gas production, processing, transmission and storage and applies to facilities constructed, modified, or reconstructed after September 18, 2015. The final regulation requires, among other things, GHG and VOC emission limits for certain equipment, such as centrifugal compressors and reciprocating compressors; semi-annual leak detection and repair for well sites and quarterly for boosting and garnering compressor stations and natural gas transmission compressor stations; control requirements and emission limits for pneumatic pumps; and additional requirements for control of GHGs and VOCs from well completions. Both the 2012 and 2016 rules are the subjects of Petitions for Review before the U.S. Circuit Court of Appeals for the District of Columbia. In a related action, in November of 2016, the EPA issued oil and gas companies a final information request as part of an effort to develop standards under the Clean Air Act NSPS provisions for methane and other emissions from existing sources in the oil and natural gas industry. The request requires companies to provide the EPA with a wide range of information related to operations, equipment, and emissions controls within 180 days of receipt. It is unclear whether the Trump Administration will proceed with developing an existing source rule based on the information collected through this request.

In October 2015, the EPA revised and lowered the ambient air quality standard for ozone in the U.S. under the Clean Air Act, from 75 parts per billion to 70 parts per billion, which is likely to result in more, and expanded, ozone non-attainment areas, which in turn will require states to adopt implementation plans to reduce emissions of ozone-forming pollutants, like VOCs and nitrogen oxides, that are emitted from, among others, the oil and gas industry. In October 2016, the EPA finalized Control Techniques Guidelines for VOC emissions from existing oil and natural gas equipment and processes in moderate ozone non-attainment areas. These Control Techniques Guidelines provide recommendations for states and local air agencies to consider when determining what emissions requirements apply to sources in the non-attainment areas. On May 12, 2016, the EPA also issued a final rule named the "Source Determination Rule" that was issued to clarify when multiple pieces of oil and gas equipment and activities must be aggregated as a single source for determining whether major source permitting programs apply. This action can expand the permitting and related control requirements to sources that were not previously subject to permitting requirements.

Increased regulation and attention given to the hydraulic fracturing process could lead to greater opposition, including litigation, to oil and gas production activities using hydraulic fracturing techniques. Disclosure of chemicals used in the hydraulic fracturing process could make it easier for third parties opposing such activities to pursue legal proceedings against producers and service providers based on allegations that specific chemicals used in the fracturing process could adversely affect human health or the environment, including groundwater. Over the past year, several court cases have addressed aspects of hydraulic fracturing. In a case that could delay operations on public lands, a court in California held that the BLM did not adequately consider the impact of hydraulic fracturing and horizontal drilling before issuing leases. Courts in New York and Colorado reduced the level of evidence required before a court will agree to consider alleged damage claims from hydraulic fracturing by property owners. Litigation resulting in financial compensation for damages linked to hydraulic fracturing, including damages from induced seismicity, could spur future litigation and bring increased attention to the practice of hydraulic fracturing. Judicial decisions could also lead to operational delays or restrictions or increased costs in the exploration for, and production of, oil, natural gas, and associated liquids, including from the development of shale plays, or could make it more difficult to perform hydraulic fracturing. The adoption of additional federal, state, or local laws, or the implementation of new regulations, regarding hydraulic fracturing could potentially cause a decrease in the completion of new oil and gas wells, or an increase in compliance costs and delays, which could adversely affect our financial position, results of operations, and cash flows.

42

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Requirements to reduce gas flaring could have an adverse effect on our operations.

Wells in the Bakken and Three Forks formations in North Dakota, where we have significant operations, produce natural gas as well as crude oil. Constraints in the current gas gathering and processing network in certain areas have resulted in some of that natural gas being flared instead of gathered, processed and sold. In June 2014, the North Dakota Industrial Commission, North Dakota's chief energy regulator, adopted a policy to reduce the volume of natural gas flared from oil wells in the Bakken and Three Forks formations. The Commission is requiring operators to develop gas capture plans that describe how much natural gas is expected to be produced, how it will be delivered to a processor and where it will be processed. Production caps or penalties will be imposed on certain wells that cannot meet the capture goals. In November 2016, the BLM finalized regulations to address methane emissions from oil and gas operations on federal and tribal lands. The regulations prohibit venting gas except in limited situations and limit the flaring of gas. These capture requirements, and any similar future obligations in North Dakota or our other locations, may increase our operational costs or restrict our production, which could materially and adversely affect our financial condition, results of operations and cash flows.

Our ability to produce crude oil, natural gas, and associated liquids economically and in commercial quantities could be impaired if we are unable to acquire adequate supplies of water for our drilling operations and/or completions or are unable to dispose of or recycle the water we use at a reasonable cost and in accordance with applicable environmental rules.

The hydraulic fracturing process on which we and others in our industry depend to complete wells that will produce commercial quantities of crude oil, natural gas, and NGLs requires the use and disposal of significant quantities of water.

Our inability to secure sufficient amounts of water, or to dispose of or recycle the water used in our operations, could adversely impact our operations. Moreover, the imposition of new environmental initiatives and regulations could include restrictions on our ability to conduct certain operations such as hydraulic fracturing or disposal of wastes, including, but not limited to, produced water, drilling fluids, and other wastes associated with the exploration, development, or production of crude oil, natural gas, and NGLs.

Compliance with environmental regulations and permit requirements governing the withdrawal, storage, and use of surface water or groundwater necessary for hydraulic fracturing of wells may increase our operating costs and cause delays, interruptions, or termination of our operations, the extent of which cannot be predicted, all of which could have an adverse effect on our operations and financial condition.

# Certain United States federal income tax deductions currently available with respect to oil and natural gas exploration and production could be eliminated or modified as a result of future legislation.

Budget proposals in recent years, if enacted into law, would have eliminated certain key United States federal income tax incentives available to oil and natural gas exploration and production companies. The proposals included:

- the elimination of current deductions for intangible drilling and development costs;
- the repeal of the percentage depletion allowance for oil and natural gas properties;
- the elimination of the deduction for certain domestic production activities; and
- an extension of the amortization period for certain geological and geophysical expenditures.

Congress is currently considering tax reform proposals which could have a significant impact on business taxes and it could be that none of these or similar changes will be enacted. The passage of legislation eliminating or postponing certain tax deductions currently available with respect to oil and natural gas exploration and development could have an adverse effect on our financial position, results of operations and cash flows.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Legislative and regulatory initiatives related to global warming and climate change could have an adverse effect on our operations and the demand for crude oil, natural gas, and NGLs.

In December 2009, the EPA made a finding that emissions of carbon dioxide, methane, and other "greenhouse gases" endanger public health and the environment because emissions of such gases contribute to warming of the earth's atmosphere and other climatic changes. Based on this finding, the EPA adopted and implemented a comprehensive suite of regulations to restrict and otherwise regulate emissions of greenhouse gases under existing provisions of the CAA. In particular, the EPA has adopted two sets of rules regulates permitting and greenhouse gas emissions from certain large stationary sources. These EPA regulatory actions have been challenged by various industry groups, initially in the D.C. Circuit, which in 2012 ruled in favor of the EPA in all respects. However, in June 2014, the United States Supreme Court reversed the D.C. Circuit and struck down the EPA's greenhouse gas permitting rules to the extent they impose a requirement to obtain a permit based solely on emissions of greenhouse gases. The EPA proposed a rule in 2016 to comply with the U.S. Supreme Court's ruling by limiting the requirement to obtain permits addressing emissions of greenhouse gases to large sources of other air pollutants, such as volatile organic compounds or nitrogen oxides, which also emit 100,000 tons per year or more of  $CO_2$  (or modifications of these sources that result in an emissions increase of 75,000 tons per year or more of  $CO_2$  e). If finalized, large sources of air pollutants other than greenhouse gase emissions from specified greenhouse gase emission sources in the United States, including petroleum refineries as well as certain onshore oil and natural gas extraction and production facilities.

Several other kinds of cases on greenhouse gases have been heard by the courts in recent years. While courts have generally declined to assign direct liability for climate change to large sources of greenhouse gas emissions, some have required increased scrutiny of such emissions by federal agencies and permitting authorities. There is a continuing risk of claims being filed against companies that have significant greenhouse gas emissions, and new claims for damages and increased government scrutiny will likely continue. Such cases often seek to challenge air emissions permits that greenhouse gas emitters apply for, seek to force emitters to reduce their emissions, or seek damages for alleged climate change impacts to the environment, people, and property. Any court rulings, laws or regulations that restrict or require reduced emissions of greenhouse gases could lead to increased operating and compliance costs, and could have an adverse effect on demand for the oil and natural gas that we produce.

The United States Congress has from time to time considered adopting legislation to reduce emissions of greenhouse gases, and almost one-half of the states have already taken measures to reduce emissions of greenhouse gases, primarily through the planned development of greenhouse gas emission inventories and/or regional greenhouse gas "cap and trade" programs. Most of these cap and trade programs work by requiring major sources of emissions, such as electric power plants, or major producers of fuels, such as refineries and gas processing plants, to acquire and surrender emission allowances. The number of allowances available for purchase is reduced each year in an effort to achieve the overall greenhouse gas emission reduction goal. Recently, the Congressional Budget Office provided Congress with a study on the potential effects on the United States economy of a tax on greenhouse gas emissions. While "carbon tax" legislation has been introduced in the Senate, the prospects for passage of such legislation are highly uncertain at this time.

On June 25, 2013, President Obama outlined plans to address climate change through a variety of executive actions, including reduction of methane emissions from oil and gas production and processing operations as well as pipelines and coal mines (the "Climate Plan"). The President's Climate Plan, along with recent regulatory initiatives and ongoing litigation filed by states and environmental groups, signal a new focus on methane emissions, which could pose substantial regulatory risk to our operations. In March 2014, President Obama released a strategy to reduce methane emissions, which directed the EPA to consider additional regulations to reduce methane emissions from the oil and gas sector. On January 14, 2015, the Obama Administration announced additional steps to reduce methane emissions from the oil and gas sector by 40 to 45 percent by 2025. These actions include a commitment from the EPA to issue new source performance standards for methane emissions from the oil and gas sector. Pursuant to this commitment, in October 2016, the EPA finalized emission standards for methane and VOC for sources in the oil and gas sector constructed or modified after September 1, 2015. *See Proposed federal and state legislative and regulatory initiatives relating to hydraulic fracturing could result in increased costs and additional operating restrictions or delays for more information on this rule and steps the EPA has taken to address existing sources. On November 16, 2016, the BLM finalized regulations to address methane emissions from flaring, venting, and leaks by oil and gas production. The rule includes requirements that prohibit venting gas except in limited circumstances and limit flaring of gas and includes requirements for leak detection and* 

44

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

repair. The rule also increases royalty payments for "waste" gas that is released in contravention of the rule requirements. The rule, which was immediately challenged in federal district court, faces an uncertain future in the Trump Administration and is a potential target of rescission through the Congressional Review Act. The focus on legislating methane also could eventually result in:

- requirements for methane emission reductions from existing oil and gas equipment;
- increased scrutiny for sources emitting high levels of methane, including during permitting processes;
- analysis, regulation and reduction of methane emissions as a requirement for project approval; and
- actions taken by one agency for a specific industry establishing precedents for other agencies and industry sectors.

In relation to the Climate Plan, both assumed Global Warming Potential ("GWP") and assumed social costs associated with methane and other greenhouse gas emissions have been finalized, including a 20% increase in the GWP of methane. Changes to these measurement tools could adversely impact permitting requirements, application of agencies' existing regulations for source categories with high methane emissions, and determinations of whether a source qualifies for regulation under the CAA. The continued use of the social cost of carbon under the Trump Administration is uncertain.

Finally, it should be noted that some scientists have predicted that increasing concentrations of greenhouse gases in the earth's atmosphere may produce climate changes that have significant physical effects, such as increased frequency and severity of storms, droughts, and floods and other climatic events. Some scientists refute these predictions. However, President Obama's Climate Plan emphasizes preparation for such events. If such effects were to occur, our operations could be adversely affected. Potential adverse effects could include disruption of our production activities, including, for example, damages to our facilities from flooding or increases in our costs of operation or reductions in the efficiency of our operations, as well as potentially increased costs for insurance coverage in the aftermath of such events. Significant physical effects of climate change could also have an indirect effect on our financing and operations by disrupting the transportation or process-related services provided by midstream companies, service companies or suppliers with whom we have a business relationship. We may not be able to recover through insurance some or any of the damages, losses or costs that may result from potential physical effects of climate change preparation requirements could also impact our costs and planning requirements.

# Our ability to sell crude oil, natural gas, and NGLs, and/or receive market prices for our production, may be adversely affected by constraints on gathering systems, processing facilities, pipelines and other transportation systems owned or operated by others or by other interruptions.

The marketability of our crude oil, natural gas, and NGL production depends in part on the availability, proximity, and capacity of gathering systems, processing facilities, pipelines, and other transportation systems owned or operated by third parties. Any significant interruption in service from, damage to, or lack of available capacity in these systems and facilities can result in the shutting-in of producing wells, the delay or discontinuance of development plans for our properties, or lower price realizations. Although we have some contractual control over the processing and transportation of our operated production, material changes in these business relationships could materially affect our operations. Federal and state regulation of crude oil, natural gas, and NGL production and transportation, tax and energy policies, changes in supply and demand, pipeline pressures, damage to or destruction of pipelines, infrastructure or capacity constraints, and general economic conditions could adversely affect our ability to produce, gather, process, and transport crude oil, natural gas, and NGLs.

In particular, if drilling in the Midland Basin continues to be successful, the amount of crude oil, natural gas, and NGLs being produced by us and others could exceed the capacity of, and result in strains on, the various gathering and transportation systems, pipelines, processing facilities, and other infrastructure available in that area. It will be necessary for additional infrastructure, pipelines, gathering and transportation systems and processing facilities to be expanded, built or developed to accommodate anticipated production from these areas. Because of the current commodity price environment, certain processing, pipeline, and other gathering or transportation projects that might be, or are being, considered for these areas may not be developed timely or at all due to lack of financing or other constraints, including permitting constraints. Capital and other constraints could also limit our ability to build or access intrastate gathering and transportation systems necessary to transport our production to interstate pipelines or other points of sale or delivery. In such event, we might have to delay or discontinue development activities or shut in our wells to wait for sufficient infrastructure development or capacity

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

expansion and/or sell production at significantly lower prices, which would adversely affect our results of operations and cash flows. In addition, the operations of the third parties on whom we rely for gathering and transportation services are subject to complex and stringent laws and regulations, which require obtaining and maintaining numerous permits, approvals, and certifications from various federal, state, tribal and local government authorities. These third parties may incur substantial costs in order to comply with existing laws and regulations. If existing laws and regulations governing such third-party services are revised or reinterpreted, or if new laws and regulations become applicable to their operations, these changes may affect the amounts we pay for such services. Similarly, a failure to comply with such laws and regulations by the third parties on whom we rely could have a material adverse effect on our business, financial condition and results of operations.

A portion of our production in any region may be interrupted, or shut in, from time to time for numerous reasons, including as a result of weather conditions, accidents, loss of pipeline, gathering, processing or transportation system access or capacity, field labor issues or strikes, or we might voluntarily curtail production in response to market conditions. If a substantial amount of our production is interrupted at the same time, it could temporarily and adversely affect our cash flows and results of operations.

## New technologies may cause our current exploration and drilling methods to become obsolete.

The oil and gas industry is subject to rapid and significant advancements in technology, including the introduction of new products and services that use new technologies. As competitors use or develop new technologies, we may be placed at a competitive disadvantage, and competitive pressures may force us to implement new technologies at a substantial cost. In addition, competitors may have greater financial, technical, and personnel resources that allow them to enjoy technological advantages and may in the future allow them to implement new technologies before we can. One or more of the technologies we currently use or implement in the future may become obsolete. We cannot be certain we will be able to implement technologies on a timely basis or at a cost that is acceptable to us. If we are unable to maintain technological advancements consistent with industry standards, our operations and financial condition may be adversely affected.

#### Our business could be negatively impacted by security threats, including cybersecurity threats, terrorism, armed conflict, and other disruptions.

As a crude oil, natural gas, and NGLs producer, we face various security threats, including cybersecurity threats to gain unauthorized access to sensitive information or to render data or systems unusable; threats to the safety of our employees; threats to the security of our facilities and infrastructure or third party facilities and infrastructure, such as processing plants and pipelines; and threats from terrorist acts. Although we utilize various procedures and controls to monitor these threats and mitigate our exposure to such threats, there can be no assurance that these procedures and controls will be sufficient in preventing security threats from materializing. If any of these events were to materialize, they could lead to losses of sensitive information, critical infrastructure, personnel or capabilities essential to our operations and could have a material adverse effect on our reputation, financial position, results of operations, or cash flows.

Cybersecurity attacks in particular are evolving and include, but are not limited to, malicious software, attempts to gain unauthorized access to data, and other electronic security breaches that could lead to disruptions in critical systems, unauthorized release of confidential or otherwise protected information, and corruption of data. These events could damage our reputation and lead to financial losses from remedial actions, loss of business or potential liability.

The threat of terrorism and the impact of military and other action have caused instability in world financial markets and could lead to increased volatility in prices for crude oil, natural gas, and NGLs, all of which could adversely affect the markets for our operations. Energy assets might be specific targets of terrorist attacks. These developments have subjected our operations to increased risk and, depending on their occurrence and ultimate magnitude, could have a material adverse effect on our business.

## 46

Powered by Morningstar<sup>®</sup> Document Research<sup>SM</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## **Risks Related to Our Common Stock**

#### The price of our common stock may fluctuate significantly, which may result in losses for investors.

From January 1, 2016, to February 15, 2017, the low and high intraday trading prices per share of our common stock as reported by the New York Stock Exchange ranged from a low of \$6.99 per share in February 2016 to a high of \$43.09 per share in October 2016. We expect our stock to continue to be subject to fluctuations as a result of a variety of factors, including factors beyond our control. These factors include:

- changes in crude oil, natural gas, or NGL prices;
- variations in drilling, recompletion, and operating activity;
- · changes in financial estimates by securities analysts;
- changes in market valuations of comparable companies;
- additions or departures of key personnel;
- future sales of our common stock; and
- changes in the national and global economic outlook.

We may not meet the expectations of our stockholders and/or of securities analysts at some time in the future, and our stock price could decline as a result.

# Our certificate of incorporation and by-laws have provisions that discourage corporate takeovers and could prevent stockholders from receiving a takeover premium on their investment, which could adversely affect the price of our common stock.

Delaware corporate law and our certificate of incorporation and by-laws contain provisions that may have the effect of delaying or preventing a change of control of us or our management. These provisions, among other things, provide for non-cumulative voting in the election of members of the Board of Directors and impose procedural requirements on stockholders who wish to make nominations for the election of directors or propose other actions at stockholder meetings. These provisions, alone or in combination with each other, may discourage transactions involving actual or potential changes of control, including transactions that otherwise could involve payment of a premium over prevailing market prices to stockholders for their common stock. As a result, these provisions could make it more difficult for a third party to acquire us, even if doing so would benefit our stockholders, which may limit the price investors are willing to pay in the future for shares of our common stock.

#### Shares eligible for future sale may cause the market price of our common stock to drop significantly, even if our business is doing well.

The potential for sales of substantial amounts of our common stock in the public market may have a materially adverse effect on our stock price. As of February 15, 2017, 97,871,754 shares of our common stock were freely tradable without substantial restriction or the requirement of future registration under the Securities Act. In addition, (a) approximately 13.4 million shares issued pursuant to the QStar Acquisition were subject to a Lock-Up and Registration Rights Agreement that prohibits sale of such stock until no earlier than the 90th day after issuance; (b) restricted stock units ("RSUs") providing for the issuance of up to a total of 591,380 shares of our common stock were outstanding; and (c) 865,598 performance share units ("PSUs") were outstanding. The PSUs represent the right to receive, upon settlement of the PSUs after the completion of a three-year performance period, a number of shares of our common stock that may be from zero to two times the number of PSUs granted, depending on the extent to which the underlying performance criteria have been achieved and the extent to which the PSUs have vested. As of February 15, 2017, there were 111,257,703 shares of our common stock outstanding.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## We may not always pay dividends on our common stock.

Payment of future dividends remains at the discretion of our Board of Directors, and will continue to depend on our earnings, capital requirements, financial condition, and other factors. In addition, the payment of dividends is subject to a covenant in our Credit Agreement limiting our annual cash dividends to no more than \$50.0 million, and to covenants in the indentures for our Senior Notes and Senior Convertible Notes that limit our ability to pay dividends beyond a certain amount. Our Board of Directors may determine in the future to reduce the current semi-annual dividend rate of \$0.05 per share, or discontinue the payment of dividends altogether.

# ITEM 1B. UNRESOLVED STAFF COMMENTS

We have no unresolved comments from the SEC staff regarding our periodic or current reports under the Exchange Act.

## **ITEM 3. LEGAL PROCEEDINGS**

From time to time, we may be involved in litigation relating to claims arising out of our business and operations in the normal course of business. As of the filing date of this report, no legal proceedings are pending against us that we believe individually or collectively could have a materially adverse effect upon our financial condition, results of operations or cash flows.

# ITEM 4. MINE SAFETY DISCLOSURES

These disclosures are not applicable to us.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# PART II

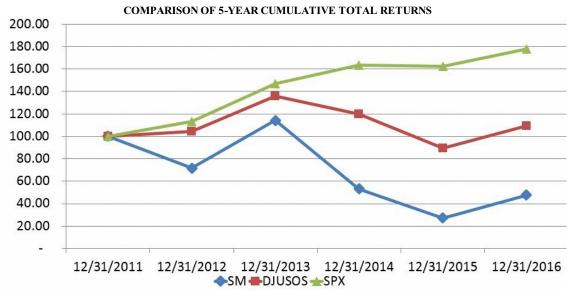
# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

*Market Information.* Our common stock is currently traded on the New York Stock Exchange under the ticker symbol "SM." The following table presents the range of high and low intraday sales prices per share for the indicated quarterly periods in 2016 and 2015, as reported by the New York Stock Exchange:

High	Low		
\$ 43.09	\$	30.25	
\$ 40.39	\$	23.58	
\$ 35.60	\$	17.04	
\$ 20.65	\$	6.99	
\$ 42.23	\$	18.06	
\$ 45.98	\$	18.21	
\$ 60.28	\$	43.70	
\$ 53.31	\$	31.01	
\$ \$ \$ \$ \$ \$ \$ \$	\$ 40.39 \$ 35.60 \$ 20.65 \$ 42.23 \$ 45.98 \$ 60.28	\$       43.09       \$         \$       40.39       \$         \$       35.60       \$         \$       20.65       \$         \$       42.23       \$         \$       45.98       \$         \$       60.28       \$	

# PERFORMANCE GRAPH

The following performance graph compares the cumulative return on our common stock, for the period beginning December 31, 2011, and ending on December 31, 2016, with the cumulative total returns of the Dow Jones U.S. Exploration and Production Index, and the Standard & Poor's 500 Stock Index.



The preceding information under the caption Performance Graph shall be deemed to be furnished, but not filed with the SEC.

*Holders*. As of February 15, 2017, the number of record holders of our common stock was 85. Based upon inquiry, management believes that the number of beneficial owners of our common stock is approximately 25,700.

#### 49

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

*Dividends.* We have paid cash dividends to our stockholders every year since 1940. Annual dividends of \$0.05 per share were paid in each of the years 1998 through 2004. Annual dividends of \$0.10 per share were paid in each of the years 2005 through 2016. We expect our practice of paying dividends on our common stock to continue, although the payment and amount of future dividends will continue to depend on our earnings, cash flow, capital requirements, financial condition, and other factors, including the discretion of our Board of Directors. In addition, the payment of dividends is subject to covenants in our Credit Agreement that limit our annual dividend payment to no more than \$50.0 million per year. We are also subject to certain covenants under the indentures governing our Senior Notes and Senior Convertible Notes that restrict certain payments, including dividends; however, the first \$6.5 million of dividends paid each year are not restricted by this covenant. Based on our current performance, we do not anticipate that these covenants will restrict future annual dividend payments in amounts not to exceed \$0.10 per share of common stock. Dividends are currently paid on a semi-annual basis. Dividends paid totaled \$7.8 million, \$6.8 million, and \$6.7 million for the years ended December 31, 2016, 2015, and 2014, respectively.

*Purchases of Equity Securities by the Issuer and Affiliated Purchasers.* The following table provides information about purchases made by us and any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) during the indicated quarters and year ended December 31, 2016, of shares of our common stock, which is the sole class of equity securities registered by us pursuant to Section 12 of the Exchange Act.

## **ISSUER PURCHASES OF EQUITY SECURITIES**

	10001111	encern a	Lo of Lycini,	ol containes	
	Total Number of Shares Purchased <sup>(1)</sup>	0	hted Average Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Maximum Number of Shares that May Yet be Purchased Under the Program <sup>(2)</sup>
January 1, 2016 - March 31, 2016	176	\$	14.87	_	3,072,184
April 1, 2016 - June 30, 2016	1,053	\$	28.99		3,072,184
July 1, 2016 - September 30, 2016	85,418	\$	27.02		3,072,184
October 1, 2016 - October 31, 2016	343	\$	39.37		3,072,184
November 1, 2016 - November 30, 2016	_	\$	_	_	3,072,184
December 1, 2016 - December 31, 2016	_	\$	_	_	3,072,184
Total October 1, 2016 - December 31, 2016	343	\$	39.37		3,072,184
Total	86,990	\$	27.07		3,072,184

(1) All shares purchased by us in 2016 offset tax withholding obligations that occurred upon the delivery of outstanding shares underlying RSUs and PSUs delivered under the terms of grants under the Equity Incentive Compensation Plan ("Equity Plan").

(2) In July 2006, our Board of Directors approved an increase in the number of shares that may be repurchased under the original August 1998 authorization to 6,000,000 as of the effective date of the resolution. Accordingly, as of the date of this filing, subject to the approval of our Board of Directors, we may repurchase up to 3,072,184 shares of common stock on a prospective basis. The shares may be repurchased from time to time in open market transactions or privately negotiated transactions, subject to market conditions and other factors, including certain provisions of our Credit Agreement, the indentures governing our Senior Notes and Senior Convertible Notes, and compliance with securities laws. Stock repurchases may be funded with existing cash balances, internal cash flow, or borrowings under our Credit Agreement. The stock repurchase program may be suspended or discontinued at any time. Please refer to *Dividends* above for a description of our dividend limitations.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth selected supplemental financial and operating data as of the dates and periods indicated. The financial data for each of the five years presented were derived from our consolidated financial statements. The following data should be read in conjunction with *Management's Discussion and Analysis of Financial Condition and Results of Operations* in Part II, Item 7 of this report, which includes a discussion of factors materially affecting the comparability of the information presented, and in conjunction with our consolidated financial statements included in this report.

		Ye	ears H	Ended December 3	1,		
	 2016	2015		2014		2013	2012
		(in mi	llions	s, except per share	data	)	
Statement of Operations Data:							
Total operating revenues and other							
income	\$ 1,217.5	\$ 1,557.0	\$	2,522.3	\$	2,293.4	\$ 1,505.1
Net income (loss)	\$ (757.7)	\$ (447.7)	\$	666.1	\$	170.9	\$ (54.2)
Net income (loss) per share:							
Basic	\$ (9.90)	\$ (6.61)	\$	9.91	\$	2.57	\$ (0.83)
Diluted	\$ (9.90)	\$ (6.61)	\$	9.79	\$	2.51	\$ (0.83)
Balance Sheet Data (at end of period):							
Total assets	\$ 6,393.5	\$ 5,621.6	\$	6,483.1	\$	4,678.1	\$ 4,179.0
Long-term debt:							
Revolving credit facility	\$ 	\$ 202.0	\$	166.0	\$		\$ 340.0
Senior Notes, net of unamortized deferred financing costs	\$ 2,766.7	\$ 2,316.0	\$	2,166.4	\$	1,572.9	\$ 1,079.5
Senior Convertible Notes, net of unamortized discount and deferred financing costs	\$ 130.9	\$ 	\$		\$		\$ _
Cash dividends declared and paid per common share	\$ 0.10	\$ 0.10	\$	0.10	\$	0.10	\$ 0.10

51

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Supplemental Selected Financial and Operations Data

				For the <b>Y</b>	For the Years Ended December 31,									
		2016		2015		2014		2013		2012				
Balance Sheet Data (in millions):														
Total working capital (deficit)	\$	(190.5)	\$	216.5	\$	(39.6)	\$	8.4	\$	(201.0)				
Total stockholders' equity	\$	2,497.1	\$	1,852.4	\$	2,286.7	\$	1,606.8	\$	1,414.5				
Weighted-average common shares outstanding (in thousand	ls):													
Basic		76,568		67,723		67,230		66,615		65,138				
Diluted		76,568		67,723		68,044		67,998		65,138				
Reserves:														
Oil (MMBbl)		104.9		145.3		169.7		126.6		92.2				
Gas (Bcf)		1,111.1		1,264.0		1,466.5		1,189.3		833.4				
NGLs (MMBbl)		105.7		115.4		133.5		103.9		62.3				
MMBOE		395.8		471.3		547.7		428.7		293.4				
Production and Operations (in millions):														
Oil, gas, and NGL production revenue	\$	1,178.4	\$	1,499.9	\$	2,481.5	\$	2,199.6	\$	1,473.9				
Oil, gas, and NGL production expense	\$	597.6	\$	723.6	\$	715.9	\$	597.0	\$	391.9				
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	\$	790.7	\$	921.0	\$	767.5	\$	822.9	\$	727.9				
General and administrative	\$	126.4	\$	157.7	\$	167.1	\$	149.6	\$	119.8				
Production Volumes:	Ψ	120.4	Ψ	137.7	Ψ	107.1	Ψ	149.0	Ψ	117.0				
Oil (MMBbl)		16.6		19.2		16.7		13.9		10.4				
Gas (Bcf)		146.9		173.6		152.9		149.3		120.0				
NGLs (MMBbl)		14.2		16.1		132.9		9.5		6.1				
MMBOE		55.3		64.2		55.1		48.3		36.5				
Realized price, before the effect of derivative settlements:		55.5		04.2		55.1		10.5		50.5				
Oil (per Bbl)	\$	36.85	\$	41.49	\$	80.97	\$	91.19	\$	85.45				
Gas (per Mcf)	\$	2.30	\$	2.57	\$	4.58	\$	3.93	\$	2.98				
NGLs (per Bbl)	\$	16.16	\$	15.92	\$	33.34	\$	35.95	\$	37.61				
Expense per BOE:	Ψ	10.10	Ψ	15.92	Ψ	55.54	Ψ	55.75	Ψ	57.01				
Lease operating expense	\$	3.51	\$	3.73	\$	4.28	\$	4.49	\$	4.54				
Transportation costs	\$	6.16	\$	6.02	\$	6.11	\$	5.34	\$	3.81				
Production taxes	\$	0.94	\$	1.13	\$	2.13	\$	2.19	\$	2.00				
Ad valorem tax expense	\$	0.21	\$	0.39	\$	0.46	\$	0.33	\$	0.39				
Depletion, depreciation, amortization, and asset retirement	Ψ	0.21	Ψ	0.57	Ψ	0.10	Ψ	0.55	Ψ	0.57				
obligation liability accretion	\$	14.30	\$	14.34	\$	13.92	\$	17.02	\$	19.95				
General and administrative	\$	2.29	\$	2.46	\$	3.03	\$	3.09	\$	3.28				
Statement of Cash Flow Data (in millions):														
Provided by operating activities	\$	552.8	\$	978.4	\$	1,456.6	\$	1,338.5	\$	922.0				
Used in investing activities	\$	(1,870.6)	\$	(1,144.6)	\$	(2,478.7)	\$	(1,192.9)	\$	(1,457.3)				
Provided by financing activities	\$	1,327.2	\$	166.2	\$	740.0	\$	130.7	\$	422.1				

52

Powered by Morningstar  $^{\ensuremath{\mathbb{B}}}$  Document Research  $^{\ensuremath{\mathbb{S}}\ensuremath{\mathsf{M}}}$ 

Source: SM Energy Co, 10-K, February 23, 2017 The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion includes forward-looking statements. Please refer to Cautionary Information about Forward-Looking Statements in Part I, Items 1 and 2 of this report for important information about these types of statements.

### **Overview of the Company**

## General Overview

We are an independent energy company engaged in the acquisition, exploration, development, and production of oil, gas, and NGLs in onshore North America. We currently have development positions in the Midland Basin, Eagle Ford shale, and Bakken/Three Forks resource plays. Our strategic objective is to become a premier operator of top tier assets. During 2016, we cored up our portfolio through several acquisitions in the Midland Basin where we expanded our footprint to approximately 82,550 net acres. We were able to accomplish this through the divestiture of non-core assets and through successful financing transactions. Our Midland Basin assets, as well as our operated Eagle Ford shale assets, have high operating margins and significant opportunities for additional economic investment. We seek to maximize the value of our assets through industry leading technology application and outstanding operational execution. Our portfolio is comprised of properties with prospective drilling opportunities and unconventional resource prospects, which we believe provide for long-term production and reserves growth. We focus on achieving high full-cycle economic returns on our investments and maintaining a simple, strong balance sheet.

## Oil, Gas, and NGL Prices

Our financial condition and the results of our operations are significantly affected by the prices we receive for our oil, gas, and NGL production, which can fluctuate dramatically. We sell the majority of our gas under contracts using first-of-the-month index pricing, which means gas produced in a given month is sold at the first-of-the-month price regardless of the spot price on the day the gas is produced. For assets where high BTU gas is sold at the wellhead, we also receive additional value for the higher energy content contained in the gas stream. Our NGL production is generally sold using contracts paying us a monthly average of the posted OPIS daily settlement prices, adjusted for processing, transportation, and location differentials. Our oil is sold using the calendar month average of the NYMEX WTI daily contract settlement prices, excluding weekends, during the month of production, adjusted for quality, transportation, American Petroleum Institute ("API") gravity, and location differentials. When we refer to realized oil, gas, and NGL prices below, the disclosed price represents the average price for the respective period, before the effects of derivative settlements, unless otherwise indicated.

#### 53

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table summarizes commodity price data, as well as the effects of derivative settlements as further discussed under the caption *Derivative Activity* below, for the years ended December 31, 2016, 2015, and 2014:

	For the	Year	rs Ended Decer	nber	31,
	2016		2015		2014
Crude Oil (per Bbl):					
Average NYMEX contract monthly price	\$ 43.32	\$	48.68	\$	93.03
Realized price, before the effect of derivative settlements	\$ 36.85	\$	41.49	\$	80.97
Effect of oil derivative settlements	\$ 14.63	\$	18.85	\$	1.71
Natural Gas:					
Average NYMEX monthly settle price (per MMBtu)	\$ 2.46	\$	2.61	\$	4.35
Realized price, before the effect of derivative settlements (per Mcf)	\$ 2.30	\$	2.57	\$	4.58
Effect of natural gas derivative settlements (per Mcf) <sup>(1)</sup>	\$ 0.64	\$	0.71	\$	(0.18)
NGLs (per Bbl):					
Average OPIS price <sup>(2)</sup>	\$ 19.98	\$	19.76	\$	38.93
Realized price, before the effect of derivative settlements	\$ 16.16	\$	15.92	\$	33.34
Effect of NGL derivative settlements	\$ (0.60)	\$	1.69	\$	0.84

(1) Natural gas derivative settlements for the years ended December 31, 2015, and 2014, include \$15.3 million and \$5.6 million, respectively, of early settlements of futures contracts as a result of divesting assets in our Mid-Continent region. These early settlements increased the effect of derivative settlements by \$0.09 per Mcf and \$0.04 per Mcf for the years ended December 31, 2015, and 2014, respectively.

(2) Average OPIS prices per barrel of NGL, historical or strip, are based on a product mix of 37% Ethane, 32% Propane, 6% Isobutane, 11% Normal Butane, and 14% Natural Gasoline for all periods presented. This product mix represents the industry standard composite barrel and does not necessarily represent our product mix for NGL production. Realized prices reflect our actual product mix.

While quoted NYMEX oil and gas and OPIS NGL prices are generally used as a basis for comparison within our industry, the prices we receive are affected by quality, energy content, location, and transportation differentials for these products.

We expect future prices for oil, gas, and NGLs to continue to be volatile. In addition to supply and demand fundamentals, as a global commodity, the price of oil is affected by real or perceived geopolitical risks in all regions of the world as well as the relative strength of the U.S. dollar compared to other currencies. Oil markets continue to be unstable as a result of over-supply with global demand remaining the biggest source of uncertainty for future prices. The recent increase in oil prices is primarily attributable to the Organization of Petroleum Exporting Countries (OPEC) and non-OPEC exporting countries agreeing to cut production in 2017, although there is still uncertainty as to whether these cuts will actually occur or be sustained. Drilling activity in the U.S. has increased in recent months putting continued downward pressure on oil prices in the near term.

Natural gas pricing increased during 2016, partially as a result of demand growth from gas fired power generation and both LNG exports and exports to Mexico exceeding prior expectations. We expect prices to remain near current levels in the near term as drilling rigs in operation have increased in recent months leading to increased supply, which we expect will be offset by continued demand growth from LNG exports and exports to Mexico. We also expect prices to fluctuate with changes in demand resulting from the weather.

NGL prices have recovered in recent months due to oil and natural gas price recovery. We expect NGL prices to remain near current levels through 2017, as increased demand from export and petrochemical markets is offset by increased drilling activity.

54

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table summarizes 12-month strip prices for NYMEX WTI oil, NYMEX Henry Hub gas, and OPIS NGLs (same product mix as discussed under the table above) as of February 15, 2017, and December 31, 2016:

	As of Fo	ebruary 15, 2017	As of December 31, 2016			
NYMEX WTI oil (per Bbl)	\$	54.53	\$	56.01		
NYMEX Henry Hub gas (per MMBtu)	\$	3.25	\$	3.63		
OPIS NGLs (per Bbl)	\$	27.39	\$	27.14		

We use financial derivative instruments as part of our financial risk management program. We have a financial risk management policy governing our use of derivatives. The amount of our production covered by derivatives is driven by the amount of debt on our balance sheet, the level of capital commitments and long-term obligations we have in place, and our ability to enter into favorable derivative commodity contracts. With our current derivative contracts, we believe we have partially reduced our exposure to volatility in commodity prices in the near term. Our use of costless collars for a portion of our derivatives allows us to participate in some of the upward movements in oil prices while also setting a price floor for a portion of our production. Please refer to *Note 10 - Derivative Financial Instruments* in Part II, Item 8 of this report and the caption titled *Commodity Price Risk* in *Overview of Liquidity and Capital Resources* below for additional information regarding our oil, gas, and NGL derivatives.

Due to the depressed commodity price environment in recent years, and our belief that commodity prices will remain near current levels, we cored up our portfolio in 2016 through various acquisitions and divestitures. As noted below, we expect additional divestitures in 2017, proceeds from which will partially fund the development of our recently acquired Midland Basin assets, as well as pay down debt should market conditions be favorable.

Costs Incurred in Oil and Gas Producing Activities. Costs incurred in oil and gas property acquisition, exploration and development activities, whether capitalized or expensed, are summarized as follows:

		Year Ended ber 31, 2016
	(in t	millions)
Development costs	\$	595.3
Exploration costs		118.2
Acquisitions		
Proved properties		201.7
Unproved properties		2,458.7
Total, including asset retirement obligation (1)	\$	3,373.9

(1) Please refer to the section Costs Incurred in Oil and Gas Producing Activities in Supplemental Oil and Gas Information in Part II, Item 8 of this report.

Outside of acquisition activity in the Permian region, our costs relating to exploration and development activities were incurred evenly across our core development programs in the Eagle Ford shale, Midland Basin, and Bakken/Three Forks for the year ended December 31, 2016.

## Acquisition Activity:

- On October 4, 2016, we closed our Rock Oil Acquisition in Howard County, Texas, for an adjusted purchase price of approximately \$991.0 million, subject to customary post-closing adjustments.
- On December 21, 2016, we closed our QStar Acquisition in Howard and Martin Counties, Texas, for an adjusted purchase price of approximately \$1.6 billion, subject to customary post-closing adjustments.

These acquisitions significantly increased our footprint in the Midland Basin, with the acquired acreage having producing and prospective intervals in the Lower and Middle Spraberry and Wolfcamp A and B shale formations.



Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

In order to fund our 2016 acquisition activity and a portion of the future development of acquired assets, we divested of assets in 2016, have additional divestitures in process, and executed certain financing transactions, as discussed below.

Divestiture Activity:

- On December 1, 2016, we completed our Raven/Bear Den asset divestiture for net divestiture proceeds of \$756.2 million, subject to customary post-closing adjustments, as discussed in *Note 3 Acquisitions, Divestitures, and Assets Held for Sale* in Part II, Item 8 of this report.
- During the third quarter of 2016, we closed the divestitures of certain non-core properties in southeast New Mexico and in the Williston and Powder River Basins for total net divestiture proceeds of \$165.2 million, subject to customary post-closing adjustments.
- We began marketing our outside-operated Eagle Ford shale assets during the third quarter of 2016. Subsequent to December 31, 2016, we executed a definitive sales agreement for a gross purchase price of \$800 million, subject to customary purchase price adjustments, with the sale expected to close in the first quarter of 2017.
- Subsequent to December 31, 2016, we announced our plans to sell our remaining Williston Basin assets in Divide County, North Dakota.

Please refer to Note 3 - Acquisitions, Divestitures, and Assets Held for Sale in Part II, Item 8 of this report for additional discussion.

## Equity Offerings:

- On August 12, 2016, we issued approximately 18.4 million shares of common stock in a public offering for net proceeds of \$530.9 million.
- On December 7, 2016, we issued an additional approximately 10.9 million shares of common stock in a public offering for net proceeds of \$403.2 million.
- On December 21, 2016, to partially fund the QStar Acquisition, we issued to the sellers approximately 13.4 million shares of common stock valued at \$437.2 million.

Please refer to Note 15 - Equity in Part II, Item 8 of this report for additional discussion.

# Long-Term Debt:

- Senior Convertible Notes. On August 12, 2016, we issued \$172.5 million in aggregate principal amount of 1.50% Senior Convertible Notes due 2021 for net proceeds of \$166.6 million. In conjunction with this issuance, we paid \$24.2 million for capped call transactions, which are generally expected to reduce the potential dilution and/or partially offset any cash payments required upon conversion.
- 2026 Notes. On September 12, 2016, we issued \$500.0 million in aggregate principal amount of 6.75% Senior Notes due 2026 and received net proceeds of \$491.6 million.
- Repurchased Notes. During the first quarter of 2016, we repurchased a total of \$46.3 million in aggregate principal amount of certain of our Senior Notes in open market transactions for a settlement amount of \$29.9 million, excluding interest, which resulted in a net gain on extinguishment of debt of approximately \$15.7 million.
- *Credit Agreement*. Our borrowing base and aggregate lender commitments changed throughout 2016 due to the normal redetermination process, amendments to the Credit Agreement, and significant transactions that occurred. As of December 31, 2016, our borrowing base and aggregate lender commitments under the Credit Agreement were \$1.17 billion.

Please refer to Overview of Liquidity and Capital Resources below and Note 5 - Long-Term Debt in Part II, Item 8 of this report for additional discussion.

56

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## 2016 Operational Activity and Financial Results

*Operational Activities.* During 2016, we focused on coring up our portfolio to high-grade assets and build long-term inventory. Please refer to the table below summarizing our operated drilling and completion activities for the year ended December 31, 2016. We incurred capital expenditures, excluding asset acquisitions, below adjusted EBITDAX in 2016.

In our Midland Basin program, we began operating one drilling rig in early 2016 and added a second drilling rig in the second quarter of 2016, both focused on developing the Wolfcamp and Spraberry shale intervals on our Sweetie Peck property in Upton County, Texas. We closed our Rock Oil and QStar acquisitions during the fourth quarter of 2016 and added two operated rigs on the acquired acreage. During the third quarter of 2016, we sold our non-core assets in southeast New Mexico.

In our operated Eagle Ford shale program, we began 2016 operating three drilling rigs and released all three rigs during the year. In addition, we utilized one frac crew through the third quarter of 2016. In 2016, our capital was primarily spent on wells that were drilled but not completed at year-end 2015 and to meet lease obligations.

In our outside-operated Eagle Ford shale program, the operator began 2016 running one drilling rig, which was released in the first quarter of 2016 with no further drilling activity for the remainder of the year. The operator completed 69 gross (11 net) wells during 2016, all of which were completed prior to mid-year. Our outside-operated Eagle Ford shale assets, including the associated midstream assets, were held for sale as of December 31, 2016, with the sale expected to close in the first quarter of 2017. Please refer to *Note 3 – Acquisitions, Divestitures, and Assets Held for Sale* in Part II, Item 8 of this report for additional information.

In our Bakken/Three Forks program, we started the year operating two drilling rigs. We released one drilling rig during the second quarter of 2016 and ran the second rig through November 2016. During the third quarter of 2016, we sold non-core Williston Basin assets, and on December 1, 2016, we completed the divestiture of our Raven/Bear Den assets. Subsequent to December 31, 2016, we announced our plans to sell our remaining Williston Basin assets in Divide County, North Dakota with closing expected by mid-year 2017.

In our Powder River Basin program, we began 2016 operating one drilling rig and released the rig during the first quarter. We added a drilling rig during the third quarter of 2016 for activities under an acquisition and development funding agreement with a third party, under which our costs to drill and complete a specified number of initial wells are being carried by the third party.

The table below provides a summary of changes in our drilled but not completed well count and current year drilling and completion activity in our operated programs during the year ended December 31, 2016.

	Eagle For	d Shale	Midland	Basin	Bakken/Th	ree Forks	Tot	al
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
Wells drilled but not completed at December 31, 2015	76	76	9	9	47	39	132	124
Wells drilled	16	16	27	25	24	23	67	64
Wells acquired (1)	_	_	11	11	_		11	11
Wells completed (2)	(45)	(45)	(30)	(28)	(51)	(45)	(126)	(118)
Wells drilled but not completed at December 31, 2016 <sup>(3)</sup>	47	47	17	17	20	17	84	81

(1) Represents in-progress wells acquired in the Rock Oil and QStar acquisitions. In all cases, the sellers initiated the drilling of the well. Of these acquired in-progress wells, we completed six gross and net wells after the closing dates and before year-end 2016.

(2) Of the wells we completed in 2016, 11 gross (eight net) wells were divested in the fourth quarter of 2016.

(3) Subsequent to December 31, 2016, we announced plans to sell our remaining Bakken/Three Forks assets in Divide County, North Dakota.

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Production Results. The table below provides a regional breakdown of our production for 2016:

	South Texas & Gulf Coast	Permian	Rocky Mountain	Total (1)
Production:				
Oil (MMBbl)	5.5	2.7	8.3	16.6
Gas (Bcf)	130.9	6.0	10.0	146.9
NGLs (MMBbl)	13.9	—	0.3	14.2
Equivalent (MMBOE) <sup>(1)</sup>	41.2	3.8	10.3	55.3
Avg. Daily Equivalents (MBOE/d)	112.6	10.2	28.2	151.0
Relative percentage	74%	7%	19%	100%

### (1) Amounts may not calculate due to rounding.

Production decreased for the year ended December 31, 2016, compared with the same period in 2015, driven by the reduction in our drilling and completion activity and the divestitures of properties in our Rocky Mountain and Permian regions in the last half of 2016, as well as the impact of the sale of our Mid-Continent properties in the second quarter of 2015. Please refer to the table above for a summary of wells drilled, acquired, and completed in our operated programs during the year ended December 31, 2016.

Please refer to Comparison of Financial Results and Trends Between 2016 and 2015 and Between 2015 and 2014 and A Year-to-Year Overview of Selected Production and Financial Information, Including Trends below for additional discussion on production.

#### Financial Results for 2016

- We recorded a net loss of \$757.7 million, or \$9.90 per diluted share, for the year ended December 31, 2016. This compares with a net loss of \$447.7 million, or \$6.61 per diluted share, for the year ended December 31, 2015. The net loss in 2016 was driven largely by decreased production revenue due to sustained low commodity prices, discussed in detail above and a decrease in the fair value of commodity derivative contracts. Additionally, we recorded proved and unproved property impairments of \$354.6 million and \$80.4 million, respectively, for the year ended December 31, 2016. These impairments were largely due to the continued decline in commodity prices in early 2016 impacting our outside-operated Eagle Ford shale assets and negative reserve performance revisions on our Powder River Basin assets at year-end 2016. Please refer to the caption *Comparison of Financial Results and Trends Between 2016 and 2015 and Between 2015 and 2014* below for additional discussion regarding the components of net income (loss).
- At year-end 2016, we had estimated proved reserves of 395.8 MMBOE, of which 53 percent were liquids (oil and NGLs) and 53 percent were characterized as proved developed. During 2016, we added 108.2 MMBOE through our drilling program and acquired 15.5 MMBOE, as discussed above. We divested of 47.7 MMBOE of proved reserves and had negative revisions totaling 96.2 MMBOE, consisting of a negative 18.1 MMBOE performance revision, a negative 35.1 MMBOE price revision due to the decline in commodity prices in 2016, and 43.0 MMBOE of proved undeveloped reserves removed due to the five-year rule. Our proved reserve life index decreased slightly to 7.2 years in 2016. Please refer to *Reserves* included in Part I, Items 1 and 2 of this report for additional discussion.
- The standardized measure of discounted future net cash flows was \$1.2 billion as of December 31, 2016, compared with \$1.8 billion as of December 31, 2015. Please refer to the *Supplemental Oil and Gas Information* section located in Part II, Item 8 of this report.
- We had net cash provided by operating activities of \$552.8 million for the year ended December 31, 2016, compared with \$978.4 million for the year ended December 31, 2015, which was a decrease of 43 percent year-over-year. Please refer to *Analysis of Cash Flow Changes Between 2016 and 2015 and Between 2015 and 2014* below for additional discussion.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

 Adjusted EBITDAX, a non-GAAP financial measure, for the year ended December 31, 2016, was \$790.8 million, compared with \$1.1 billion for the same period in 2015. Please refer to *Non-GAAP Financial Measures* below for additional discussion, including our definition of adjusted EBITDAX and a reconciliation of our net income (loss) and net cash provided by operating activities to adjusted EBITDAX.

# Outlook for 2017

Our priorities for 2017 are to:

- demonstrate the value of our 2016 acquisitions in the Midland Basin;
- generate high margin production growth from our operated acreage positions in the Midland Basin and Eagle Ford shale;
- successfully execute the sale of our outside-operated Eagle Ford shale and Divide County assets; and
- reduce our outstanding debt.

Our capital program for 2017, excluding acquisitions, is expected to be approximately \$875 million. By concentrating our capital on the highest return programs and operating at strong performance levels, we believe we will generate higher company-wide margins, cash flow growth, and value creation for our stockholders going forward.

In our Midland Basin program, we entered 2017 operating four drilling rigs and plan to increase to six drilling rigs in early 2017 and continue with six drilling rigs in operation through the year. In 2017, our focus will be on developing the Wolfcamp and Spraberry shale intervals on our Sweetie Peck property in Upton County, Texas, as well as delineating and developing the Lower and Middle Spraberry and Wolfcamp A and B shale intervals on our recently acquired acreage in Howard and Martin Counties, Texas. Subsequent to December 31, 2016, we acquired approximately 2,900 additional net acres in Howard County, Texas for approximately \$60.0 million.

In our operated Eagle Ford shale program, we began operating a drilling rig in February 2017, and plan to run a one to two rig program throughout 2017. We will remain focused on reducing our drilled but not completed well count and meeting lease obligations.

We expect the sale of our outside-operated Eagle Ford shale assets, including our ownership interest in related midstream assets, to close in the first quarter of 2017 under the executed definitive agreement for a gross purchase price of \$800 million, subject to customary closing adjustments.

Subsequent to December 31, 2016, we announced our plans to sell our remaining Bakken/Three Forks assets in Divide County, North Dakota. We expect this sale to be completed by mid-2017.

In our Powder River Basin program, we intend to continue running one drilling rig in 2017 under an acquisition and development funding agreement with a third party, in which the third party is carrying our drilling and completion costs, as discussed above.

Please refer to Overview of Liquidity and Capital Resources below for additional discussion on how we expect to fund our 2017 capital program.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Financial Results of Operations and Additional Comparative Data

The tables below provide information regarding selected production and financial information for the quarter ended December 31, 2016, and the immediately preceding three quarters. A detailed discussion follows.

	For the Three Months Ended									
	December 31,			September 30,		June 30,		March 31,		
		2016		2016		2016		2016		
			(iı	n millions, except fo	r pr	oduction data)				
Production (MMBOE)		13.4		14.2		14.3		13.4		
Oil, gas, and NGL production revenue	\$	346.3	\$	329.2	\$	291.1	\$	211.8		
Oil, gas, and NGL production expense	\$	151.9	\$	152.5	\$	148.6	\$	144.5		
Depletion, depreciation, amortization, and asset retirement										
obligation liability accretion	\$	171.6	\$	194.0	\$	211.0	\$	214.2		
Exploration	\$	23.7	\$	13.5	\$	13.2	\$	15.3		
General and administrative	\$	33.3	\$	32.7	\$	28.2	\$	32.2		
Net income (loss)	\$	(200.9)	\$	(40.9)	\$	(168.7)	\$	(347.2)		

Note: Amounts may not calculate due to rounding.

## **Selected Performance Metrics:**

			For the Three	Moi	nths Ended	
	]	December 31,	September 30,		June 30,	March 31,
		2016	2016		2016	2016
Average net daily production equivalent (MBOE per day)		145.6	 153.9		157.2	 147.5
Lease operating expense (per BOE)	\$	3.67	\$ 3.29	\$	3.31	\$ 3.79
Transportation costs (per BOE)	\$	6.39	\$ 6.24	\$	5.95	\$ 6.06
Production taxes as a percent of oil, gas, and NGL production revenue		4.3%	4.5%		4.6%	4.2%
Ad valorem tax expense (per BOE)	\$	0.17	\$ 0.21	\$	0.19	\$ 0.27
Depletion, depreciation, amortization, and asset retirement obligation liability accretion (per BOE)	\$	12.81	\$ 13.70	\$	14.75	\$ 15.96
General and administrative (per BOE)	\$	2.49	\$ 2.31	\$	1.97	\$ 2.40

Note: Amounts may not calculate due to rounding.

60

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

A Year-to-Year Overview of Selected Production and Financial Information, Including Trends:

	]	For the Ye	ears	Ended De	ecer	nber 31,		Amount Cha	inge	e Between	Percent Char	-
		2016		2015		2014		2016/2015	1	2015/2014	2016/2015	2015/2014
Net production volumes <sup>(1)</sup>												
Oil (MMBbl)		16.6		19.2		16.7		(2.6)		2.6	(14)%	15 %
Gas (Bcf)		146.9		173.6		152.9		(26.7)		20.7	(15)%	14 %
NGLs (MMBbl)		14.2		16.1		13.0		(1.9)		3.1	(12)%	24 %
Equivalent (MMBOE)		55.3		64.2		55.1		(8.9)		9.1	(14)%	16 %
Average net daily production (1)												
Oil (MBbl per day)		45.4		52.7		45.6		(7.3)		7.0	(14)%	15 %
Gas (MMcf per day)		401.5		475.7		419.0		(74.2)		56.7	(16)%	14 %
NGLs (MBbl per day)		38.8		44.0		35.6		(5.2)	_	8.4	(12)%	24 %
Equivalent (MBOE per day)		151.0		175.9		151.1		(24.9)		24.9	(14)%	16 %
Oil, gas, and NGL production revenue (in :	mill	lions)			_							
Oil production revenue	\$	611.8	\$	797.3	\$	1,348.3	\$	(185.5)	\$	(551.0)	(23)%	(41)%
Gas production revenue		337.3		447.0		699.8		(109.7)		(252.8)	(25)%	(36)%
NGL production revenue		229.3		255.6		433.4		(26.3)		(177.8)	(10)%	(41)%
Total	\$	1,178.4	\$	1,499.9	\$	2,481.5	\$	(321.5)	\$	(981.6)	(21)%	(40)%
Oil, gas, and NGL production expense (in	mill	lions)	-		-				-			
Lease operating expense	\$	194.0	\$	239.6	\$	235.8	\$	(45.6)	\$	3.8	(19)%	2 %
Transportation costs		340.3		386.6		337.1		(46.3)		49.5	(12)%	15 %
Production taxes		51.9		72.4		117.2		(20.5)		(44.8)	(28)%	(38)%
Ad valorem tax expense		11.4		25.0		25.8		(13.6)		(0.8)	(54)%	(3)%
Total	\$	597.6	\$	723.6	\$	715.9	\$	(126.0)	\$	7.7	(17)%	1 %
Realized price, before the effect of derivat	ive	settlement	s		-		_				× /	
Oil (per Bbl)	\$	36.85	\$	41.49	\$	80.97	\$	(4.64)	\$	(39.48)	(11)%	(49)%
Gas (per Mcf)	\$	2.30	\$	2.57	\$	4.58	\$	(0.27)		(2.01)	(11)%	(44)%
NGLs (per Bbl)	\$	16.16	\$	15.92	\$	33.34	\$	0.24	\$	(17.42)	2 %	(52)%
Per BOE	\$	21.32	\$	23.36	\$	45.01	\$	(2.04)	\$	(21.65)	(9)%	(48)%
Per BOE data <sup>(1)</sup>												
Production costs:												
Lease operating expense	\$	3.51	\$	3.73	\$	4.28	\$	(0.22)	\$	(0.55)	(6)%	(13)%
Transportation costs	\$	6.16	\$	6.02	\$	6.11	\$	0.14	\$	(0.09)	2 %	(1)%
Production taxes	\$	0.94	\$	1.13	\$	2.13	\$	(0.19)	\$	(1.00)	(17)%	(47)%
Ad valorem tax expense	\$	0.21	\$	0.39	\$	0.46	\$	(0.18)	\$	(0.07)	(46)%	(15)%
General and administrative	\$	2.29	\$	2.46	\$	3.03	\$	(0.17)	\$	(0.57)	(7)%	(19)%
Depletion, depreciation, amortization, and asset retirement obligation liability												
accretion	\$	14.30	\$	14.34	\$	13.92	\$	(0.04)		0.42	%	3 %
Derivative settlement gain <sup>(2)</sup>	\$	5.96	\$	7.98	\$	0.22	\$	(2.02)	\$	7.76	(25)%	3,527 %
Earnings per share information												
Basic net income (loss) per common share	\$	(9.90)	\$	(6.61)	\$	9.91	\$	(3.29)	\$	(16.52)	50 %	(167)%
Diluted net income (loss) per common share	\$	(9.90)	\$	(6.61)	\$	9.79	\$	(3.29)	\$	(16.40)	50 %	(168)%
Basic weighted-average common shares outstanding (in thousands)		76,568		67,723		67,230		8,845		493	13 %	1 %
Diluted weighted-average common shares outstanding (in thousands)		76,568		67,723		68,044		8,845		(321)	13 %	%
						61						
						01						

Powered by Morningstar^ $^{\ensuremath{\mathbb{R}}}$  Document  $\ensuremath{\mathsf{Research}}^{\ensuremath{\mathsf{SM}}}$ 

Source: SM Energy Co, 10-K, February 23, 2017 The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

(1) Amounts and percentage changes may not calculate due to rounding.

(2) Natural gas derivative settlements for the years ended December 31, 2015, and 2014, include \$15.3 million and \$5.6 million, respectively, of early settlements of futures contracts as a result of divesting assets in our Mid-Continent region. These early settlements increased the effect of derivative settlements by \$0.24 and \$0.10 per BOE for the years ended December 31, 2015, and 2014, respectively.

We present per BOE information because we use this information to evaluate our performance relative to our peers and to identify and measure trends we believe may require additional analysis. Average net daily production for the year ended December 31, 2016, decreased 14 percent compared with the same period in 2015, driven by our reduced drilling and completion activity and the divestiture of assets. Overall, we expect 2017 total net production to decrease compared with 2016 due to the impact of closed and anticipated divestitures, which will be partially offset by the increase in development activity in our Midland Basin program. Our average net daily production for assets sold and assets expected to be sold by mid-2017, specifically our outside-operated Eagle Ford shale and Divide County assets, was approximately 52.6 MBOE per day during 2016. Please refer to *Comparison of Financial Results and Trends Between 2015 and 2015 and 2014* below for additional discussion.

Changes in production volumes, revenues, and costs reflect the highly volatile nature of our industry. Our realized price on a per BOE basis for the year ended December 31, 2016, decreased nine percent compared with 2015 as a result of declines in commodity prices in the first half of 2016. Our derivative contracts resulted in a \$5.96 settlement gain on a per BOE basis for the year ended December 31, 2016, which decreased 25 percent compared with 2015 settlements.

Lease operating expense ("LOE") on a per BOE basis for the year ended December 31, 2016, decreased six percent compared with the same period in 2015 due to lower service provider costs and reduced workover activity. We experience volatility in our LOE as a result of the impact industry activity has on service provider costs and seasonality in workover expense. Throughout 2015 and into 2016, industry activity decreased in light of the low commodity price environment resulting in service provider costs resulting from increased development activity in the Midland Basin will be offset by the executed and planned divestitures of our higher cost Williston Basin properties.

Transportation costs on a per BOE basis for the year ended December 31, 2016, remained relatively flat compared with the same period in 2015. We expect transportation costs on a per BOE basis to decrease in 2017 upon selling our outside-operated Eagle Ford shale assets in the early part of the year and our Midland Basin assets becoming a larger portion of our production mix. The majority of our Midland Basin production is sold at the wellhead under current contracts, and therefore, there is minimal transportation expense separately recorded on the accompanying statements of operations.

Production taxes on a per BOE basis for the year ended December 31, 2016, decreased 17 percent compared with the same period in 2015 driven by the decrease in production revenues, as well as a decrease in our company-wide production tax rate. Our production tax rate for the years ended December 31, 2016, and 2015, was 4.4 percent and 4.8 percent, respectively. We generally expect production tax expense to trend with oil, gas, and NGL production revenue on an absolute and per BOE basis. Product mix, the location of production, and incentives to encourage oil and gas development can all impact the amount of production tax we recognize. For 2017, we generally expect our production tax rate to decrease year-over-year as a result of our closed and anticipated divestitures; however, we expect an increase in production taxes on a per BOE basis in line with improved commodity prices.

Ad valorem tax expense on a per BOE basis for the year ended December 31, 2016, decreased 46 percent compared with the same period in 2015 due to the lower valuation of properties subject to ad valorem taxes in 2016 as a result of declining commodity prices. We expect ad valorem tax expense on a per BOE basis to increase in 2017 as a result of changes in our asset and production base year-over-year. The majority of our ad valorem tax expense is related to our Texas properties. Since we have acquired producing properties in Texas and divested properties in our Rocky Mountain region, we expect ad valorem tax expense on an absolute and per BOE basis to increase in 2017. Additionally, we expect an increase in commodity price assumptions used in 2017 property tax valuations.

General and administrative ("G&A") expense decreased seven percent on a per BOE basis for the year ended December 31, 2016, compared with the same period in 2015 as our absolute G&A expense decreased at a faster rate than the decrease in production volumes. The 20 percent decrease in absolute G&A expense is due largely to lower

62

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

headcount in 2016. We closed our Tulsa, Oklahoma regional office upon selling our Mid-Continent assets in the second quarter of 2015, conducted a company-wide workforce reduction in the third quarter of 2016, and closed our Billings, Montana regional office in the fourth quarter of 2016. These events resulted in a reduction in headcount; however, we incurred \$5.1 million and \$9.3 million in related exit and disposal costs for the years ended December 31, 2016, and 2015, respectively. We expect G&A expense on an absolute basis to remain relatively flat in 2017 compared with 2016 due to reduced headcount in 2016 being offset by headcount changes resulting from recent and anticipated acquisition and divestiture activity and an expected increase in base and short-term incentive compensation. However, we expect an overall increase in G&A expense on a per BOE basis in 2017 due to a decrease in production volumes.

Depletion, depreciation, amortization, and asset retirement obligation liability accretion ("DD&A") expense remained flat on a per BOE basis for the year ended December 31, 2016, compared with the same period in 2015. Our DD&A rate fluctuates as a result of impairments, planned and closed divestitures, and changes in the mix of our production and the underlying proved reserve volumes. In the beginning of 2016, our DD&A rate was higher as a result of the decrease in our proved reserve volumes at December 31, 2015. This increase was offset by the impact of assets held for sale throughout the year, as these assets were not depleted while classified as held for sale. In general, we expect DD&A expense on a per BOE basis to decrease in 2017 due to selling our higher cost Raven/Bear Den assets in late 2016 and our Divide County assets being classified as held for sale in the first quarter of 2017 with no recorded DD&A expense until the sale is finalized (assuming a definitive agreement is executed and all customary closing conditions are met). Please refer to *Comparison of Financial Results and Trends Between 2016 and 2015 and Between 2015 and 2014* for additional discussion.

Please refer to the section *Earnings per Share* in *Note 1 - Summary of Significant Accounting Policies* in Part II, Item 8 of this report for additional discussion on the types of shares included in our basic and diluted net income (loss) per common share calculations. Our basic and diluted weighted-average share count has increased in 2016 compared with 2015 due to the public and private equity offerings of our common stock made in the last half of 2016. We recorded a net loss for the years ended December 31, 2016, and 2015. Consequently, our unvested RSUs and contingent PSUs were anti-dilutive for the years ended December 31, 2016, and 2015.

## Comparison of Financial Results and Trends Between 2016 and 2015 and Between 2015 and 2014

### Oil, Gas, and NGL production

The following table presents the regional changes in our oil, gas, and NGL production, production revenues, and production costs between the years ended December 31, 2016, and 2015:

	Average Net Daily Production Increase (Decrease)		Production Revenue Increase (Decrease)		roduction Costs Decrease
	(MBOE/d)		(in millions)		(in millions)
South Texas & Gulf Coast	(20.3)	\$	(240.8)	\$	(93.6)
Rocky Mountain	(2.9)		(90.7)		(19.6)
Permian	2.9		35.9		(0.6)
Mid-Continent <sup>(1)</sup>	(4.6)		(25.9)		(12.2)
Total	(24.9)	\$	(321.5)	\$	(126.0)

(1) We divested our Mid-Continent assets in the second quarter of 2015.

We experienced a 14 percent decrease in equivalent production volumes in 2016 from 2015 due to a reduction in our drilling and completion activity and assets divested in both years. Additionally, our realized price on a per BOE basis decreased nine percent in 2016 from 2015. Both of these factors resulted in a 21 percent decrease in oil, gas, and NGL production revenue between the two periods. Please refer to *A Year-to-Year Overview of Selected Production and Financial Information, Including Trends* above for discussion of the expected downward trend in production in 2017 due to assets sold in 2016 and expected to be sold in 2017. Please refer to the caption *Oil, gas, and NGL production expense* below for discussion of the reasons for the decrease in total production costs in 2016 compared with 2015.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table presents the regional changes in our oil, gas, and NGL production, production revenues, and production costs between the years ended December 31, 2015, and 2014:

	Average Net Daily Production Increase (Decrease)	Production Revenue Decrease		Р	roduction Costs Increase (Decrease)
	(MBOE/d)		(in millions)		(in millions)
South Texas & Gulf Coast	22.8	\$	(587.8)	\$	54.0
Rocky Mountain	7.2		(230.5)		(8.2)
Permian	(0.2)		(98.8)		(16.6)
Mid-Continent <sup>(1)</sup>	(4.9)		(64.5)		(21.5)
Total	24.9	\$	(981.6)	\$	7.7

<sup>(1)</sup> We divested our Mid-Continent assets in the second quarter of 2015.

We experienced a 16 percent increase in equivalent production volumes in 2015 from 2014 despite selling our Mid-Continent assets in the second quarter of 2015. This increase was primarily driven by continued development in our Eagle Ford shale and Bakken/Three Forks programs. However, oil, gas, and NGL production revenue between the two periods decreased 40 percent due to a 48 percent decrease in realized price on a per BOE basis. Please refer to the caption *Oil, gas, and NGL production expense* below for discussion on the reasons for the change in production costs in 2015 from 2014.

Please refer to A Year-to-Year Overview of Selected Production and Financial Information, Including Trends above for realized prices received before the effects of derivative settlements for the years ended December 31, 2016, 2015, and 2014, and discussion of trends on a per BOE basis.

Net gain on divestiture activity

	For the Years Ended December 31,							
		2016		2015		2014		
			(in	millions)				
Net gain on divestiture activity	\$	37.1	\$	43.0	\$	0.6		

The net gain on divestiture activity recorded for the year ended December 31, 2016, is primarily a result of the approximate \$29.5 million net gain recorded on our Raven/Bear Den assets sold in the fourth quarter of 2016, as well as a \$6.3 million total net gain recorded on the non-core Williston Basin, Powder River Basin, and southeast New Mexico asset divestitures in the third quarter of 2016. Certain of these sold assets were written down in the first quarter of 2016 and subsequently written up in the second quarter of 2016 based on changes in the estimated fair value less costs to sell. Subsequent to December 31, 2016, we announced our plan to sell our remaining Williston Basin assets in Divide County, North Dakota. Please refer to *Critical Accounting Policies and Estimates* below for additional discussion regarding the expected write-down to be recorded in the first quarter of 2017 upon these assets being classified as held for sale.

The net gain on divestiture activity recorded for the year ended December 31, 2015, is due to the \$108.4 million net gain recorded on the sale of our Mid-Continent assets in the second quarter, partially offset by losses on certain other non-core assets sold during 2015.

The minimal net gain on divestiture activity recorded for the year ended December 31, 2014, is due to the \$26.9 million gain recorded on the sale of non-core Williston Basin properties during the second quarter of 2014, which was mostly offset by write-downs to fair value recorded on other unrelated assets held for sale.

Please refer to Note 3 - Acquisitions, Divestitures, and Assets Held for Sale in Part II, Item 8 of this report for additional discussion.

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## Marketed gas system revenue and expense

	For the Years Ended December 31,						
	 2016		2015		2014		
		(in :	millions)				
Marketed gas system revenue	\$ 	\$	9.5	\$	24.9		
Marketed gas system expense	\$ 	\$	13.9	\$	24.5		

There was no marketed gas system revenue or expense in 2016, and there was a decrease in marketed gas system revenue and expense in 2015 from 2014, due to the sale of our Mid-Continent gas assets in the second quarter of 2015, which eliminated all marketing activities for gas produced by third parties.

### Other operating revenues

	Fo	r the Years H	Ended Decemb	er 31,	
	 2016		2015		2014
		(in i	millions)		
Other operating revenues	\$ 2.0	\$	4.5	\$	15.2

There were no material other operating revenues recorded for the years ended December 31, 2016, or 2015. Other operating revenues for the year ended December 31, 2014, included a \$10.7 million gain related to our settlement with Endeavour Operating Corporation ("Endeavour"), in which we, our working interest partners, and Endeavour agreed to mutually release all claims and dismiss certain litigation in exchange for certain cash payments and other consideration from Endeavour.

# Oil, gas, and NGL production expense

	For the Years Ended December 31,							
	 2016		2015		2014			
		(in	millions)					
Oil, gas, and NGL production expense	\$ 597.6	\$	723.6	\$	715.9			

Total production costs for the year ended December 31, 2016, decreased \$126.0 million, or 17 percent, from the same period in 2015, primarily due to a 14 percent decrease in net equivalent production volumes, continued declines in service provider costs, and a decrease in production taxes due to lower commodity prices. Please refer to the caption *A Year-to-Year Overview of Selected Production and Financial Information, Including Trends* above for discussion of production costs on a per BOE basis.

Total production costs for the year ended December 31, 2015, slightly increased compared with the same period in 2014 due to a 16 percent increase in net equivalent production volumes and a 15 percent increase in transportation expense resulting from the continued development of our Eagle Ford shale program, largely offset by lower service provider costs and a decrease in production taxes due to lower commodity prices.

## Depletion, depreciation, amortization, and asset retirement obligation liability accretion

	For the Years Ended December 31,						
		2016		2015		2014	
			(in	millions)			
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	\$	790.7	\$	921.0	\$	767.5	

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

DD&A expense for the year ended December 31, 2016, decreased 14 percent compared with the same period in 2015 due to a 14 percent decrease in production volumes, and the impact of assets sold or classified as held for sale throughout 2016 since no DD&A expense is recorded after the point the assets were classified as held for sale. The impact from assets divested and held for sale was mostly offset by a higher DD&A rate in the beginning year due to a reduction in our proved reserves at December 31, 2015. Please refer to the caption *A Year-to-Year Overview of Selected Production and Financial Information, Including Trends* above for discussion of DD&A expense on a per BOE basis.

DD&A expense for the year ended December 31, 2015, increased 20 percent compared with the same period in 2014 due to an increase in production volumes and a higher DD&A rate in 2015, partially offset by our Mid-Continent assets held for sale in the beginning of 2015 and sold in the second quarter of 2015.

#### Exploration

	For the Years Ended December 31,							
		2016		2015		2014		
			(in 1	millions)				
Geological and geophysical expenses	\$	11.0	\$	7.5	\$	11.4		
Exploratory dry hole				36.6		44.4		
Overhead and other expenses		54.6		76.5		74.1		
Total	\$	65.6	\$	120.6	\$	129.9		

Exploration expense for the year ended December 31, 2016, decreased 46 percent compared with 2015 primarily due to exploratory dry holes being expensed in 2015 (described in the next paragraph) with none recorded in 2016, as well as reduced overhead costs as a result of reduced exploration activity in 2016. These decreases were partially offset by expenses incurred for a seismic study performed on our recently acquired Midland Basin acreage in the fourth quarter of 2016. An exploratory project resulting in non-commercial quantities of oil, gas, or NGLs is deemed an exploratory dry hole and impacts the amount of exploration expense we record. In 2017, we expect to focus on testing and delineating our acquired Midland Basin acreage, and as a result, expect increased exploration activity and related expenses compared with 2016.

Exploration expense for the year ended December 31, 2015, decreased seven percent compared with 2014 mainly due to decreases in exploratory dry hole expense and geological and geophysical costs ("G&G") expenses in 2015. During 2015, we expensed one exploratory dry hole in our Rocky Mountain region and three lower cost non-Eagle Ford exploratory dry holes in our South Texas & Gulf Coast region, compared to three higher cost exploratory non-Eagle Ford dry holes expensed in our South Texas & Gulf Coast region in 2014. During the first quarter of 2014, we performed a seismic study in our Powder River Basin program, which resulted in higher G&G expenses in 2014 compared with 2015.

#### Impairment of proved properties and Abandonment and impairment of unproved properties

	For the Years Ended December 31,						
		2016		2015		2014	
			(in	millions)			
Impairment of proved properties	\$	354.6	\$	468.7	\$	84.5	
Abandonment and impairment of unproved properties	\$	80.4	\$	78.6	\$	75.6	

The majority of our proved property impairment expense for the year ended December 31, 2016, was recorded in the first quarter of 2016 in our outside-operated Eagle Ford shale program as a result of continued commodity price declines. In the fourth quarter of 2016, we recorded proved and unproved property impairment expense on our Powder River Basin assets as a result of negative performance reserve revisions at year-end 2016 and lower market prices on recent third-party acreage transactions. Additionally, we allowed certain leases to expire throughout the year ended December 31, 2016. We expect proved property impairments to be more likely to occur in periods of declining or depressed commodity prices, and unproved property impairments to fluctuate with the timing of lease expirations, unsuccessful exploration activities, and changing economics associated with volatile commodity prices. Additionally, changes in drilling plans, downward engineering revisions, or unsuccessful exploration efforts may result in proved and unproved property impairment is difficult to predict, but based on updated commodity price assumptions as of February 15, 2017, we do not expect any

66

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

material impairments on assets held for use in the first quarter of 2017 due to commodity price impacts. Please refer to *Critical Accounting Policies and Estimates* below for additional discussion.

Proved and unproved property impairments recorded in 2015 were due to continued commodity price declines, largely impacting our Powder River Basin program and certain legacy and non-core assets, as well as our decision to reduce capital invested in the development of our east Texas exploration program in light of the sustained, low commodity price environment.

Proved and unproved property impairments recorded in 2014 were due to the significant decline in commodity prices in late 2014 resulting in changes in our drilling plans and the abandonment of certain acreage, as well as recognition of the outcomes of exploration and delineation wells in certain prospects in our South Texas & Gulf Coast and Permian regions.

#### Impairment of other property and equipment

		For the Years Ended December 31,							
	20	)16		2015		2014			
			(in	millions)					
Impairment of other property and equipment	\$	—	\$	49.4	\$				

We impaired our gas gathering system assets in our east Texas program during the year ended December 31, 2015, in conjunction with the impairment of the associated proved and unproved properties resulting from our decision not to allocate additional capital to the program in light of sustained low commodity prices. We did not record impairments of other property and equipment for the years ended December 31, 2016, and 2014.

#### General and administrative

	For the Years Ended December 31,						
	 2016		2015		2014		
		(in	millions)				
General and administrative	\$ 126.4	\$	157.7	\$	167.1		
Exit and disposal costs (1)	\$ 5.1	\$	9.3	\$	_		

(1) Exit and disposal costs are recorded in general and administrative expense in the accompanying statements of operations.

G&A expense for the year ended December 31, 2016, decreased \$31.3 million, or 20 percent, from 2015 primarily due to lower headcount and overhead costs in 2016 resulting from the closure of our Tulsa, Oklahoma regional office in the beginning of the third quarter of 2015, the company-wide workforce reduction that occurred in the third quarter of 2016, and the closure of our Billings, Montana regional office in the fourth quarter of 2016. For the years ended December 31, 2016, and 2015, \$5.1 million and \$9.3 million, respectively, of exit and disposal costs related to these events was included in G&A expense. Please refer to *Note 14 - Exit and Disposal Costs* in Part II, Item 8 of this report for additional discussion. Additionally, refer to the caption *A Year-to-Year Overview of Selected Production and Financial Information, Including Trends* above for discussion of G&A costs on a per BOE basis.

G&A expense decreased \$9.4 million, or six percent, in 2015 from 2014 due to lower short-term incentive compensation and reduced headcount and overhead costs resulting from the closing of our Tulsa office in the beginning of the third quarter of 2015.

Change in Net Profits Plan liability

		For the Years Ended December 31,						
	2	016		2015		2014		
			(in	millions)				
s Plan liability	\$	(7.2)	\$	(19.5)	\$	(29.8)		

67

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

This non-cash expense (benefit) generally relates to the change in the estimated value of the associated liability between the reporting periods resulting from settlements made or accrued during the period and changes in assumptions used in valuing the remaining liability. The non-cash benefit for 2016 was primarily due to the divestiture of assets subject to the Net Profits Plan in 2016. Please refer to *Note 11 - Fair Value Measurements* in Part II, Item 8 of this report for tabular presentation of the change in the Net Profits Plan liability.

The non-cash benefit for 2015 and 2014 was a result of a 72 percent and 52 percent respective decrease in the corresponding liability, resulting from the continued decline in commodity prices and cash payments made or accrued under the plan.

#### Net derivative (gain) loss

	For the Years Ended December 31,				
	2016		2015		2014
		(ir	n millions)		
Net derivative (gain) loss	\$ 250.6	\$	(408.8)	\$	(583.3)

We recognized a net derivative loss of \$250.6 million for the year ended December 31, 2016. For contracts settled during 2016, the fair value was a net asset of \$367.7 million at December 31, 2015, and net cash settlements totaled \$329.5 million, resulting in a \$38.2 million loss. Additionally, we recorded a \$212.4 million mark-to-market loss on remaining contracts as of December 31, 2016, resulting from the increase in commodity strip prices.

We recognized a net derivative gain of \$408.8 million for the year ended December 31, 2015. For contracts settled during 2015, the fair value was a net asset of \$402.7 million at December 31, 2014, and net cash settlements totaled \$512.6 million, resulting in a \$109.9 million gain. Additionally, we recorded a \$298.9 million mark-to-market gain on remaining contracts as of December 31, 2015, resulting from the decrease in commodity strip prices.

We recognized a net derivative gain of \$583.3 million for the year ended December 31, 2014. For contracts settled during 2014, the fair value was a net liability of \$4.8 million at December 31, 2013, and net cash settlements totaled \$12.6 million, resulting in a \$17.4 million gain. Additionally, we recorded a \$565.9 million mark-to-market gain on remaining contracts as of December 31, 2014, resulting from the decrease in commodity strip prices.

Please refer to Note 10 - Derivative Financial Instruments in Part II, Item 8 of this report for additional discussion.

#### Other operating expenses

	For the Years Ended December 31,						
	2016	ź	2015		2014	_	
		(in ı	millions)				
Other operating expenses	\$ 18.0	\$	30.6	\$	4.7		

Other operating expenses for the year ended December 31, 2016, consisted primarily of drilling rig termination and standby fees of \$8.7 million, \$2.4 million of materials inventory write-downs, and \$3.2 million paid to the lessor to terminate our office lease in Billings, Montana. Other operating expenses for the year ended December 31, 2015, consisted primarily of drilling rig termination and standby fees of \$13.7 million, \$5.3 million of expense related to estimated claims for payment of royalties on certain Federal and Indian leases, and \$4.1 million of materials inventory write-downs. There were no individually material other operating expenses in 2014.

## Gain (loss) on extinguishment of debt

	For the Years Ended December 31,					
2	2016		2015		2014	
		(in	millions)			
\$	15.7	\$	(16.6)	\$		
	\$	2016	2016 (in	2016 2015 (in millions)	2016 2015 (in millions)	

#### 68

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

For the year ended December 31, 2016, we recorded a \$15.7 million net gain on the early extinguishment of a portion of our Senior Notes (as defined and discussed in *Note 5 - Long-Term Debt* in Part II, Item 8 of this report), which includes approximately \$16.4 million associated with the discount realized upon repurchase, slightly offset by approximately \$700,000 related to the acceleration of unamortized deferred financing costs.

For the year ended December 31, 2015, we recorded a \$16.6 million loss on the early extinguishment of our 6.625% Senior Notes due 2019, which included approximately \$12.5 million associated with the premium paid for the tender offer and redemption of the notes and approximately \$4.1 million for the acceleration of unamortized deferred financing costs.

#### Interest expense

	For the Years Ended December 31,					
	2016		2015		2014	
		(in	n millions)			
nterest expense	\$ (158.7)	\$	(128.1)	\$	(98.6)	

The \$30.6 million, or 24 percent, increase in interest expense for the year ended December 31, 2016, compared with the same period in 2015, was due to the additional debt issued in 2016, as presented in *Note 5 - Long-Term Debt* in Part II, Item 8 of this report, as well as \$10.0 million paid to terminate a second lien facility that was not necessary to fund the Rock Oil Acquisition.

The \$29.5 million, or 30 percent, increase in interest expense for the year ended December 31, 2015, compared with the same period in 2014, was primarily due to a larger outstanding debt balance in 2015, partially offset by a slight reduction in our weighted-average interest rate.

Please refer to Overview of Liquidity and Capital Resources below for additional discussion of weighted-average interest and borrowing rates for the years presented.

#### Income tax (expense) benefit

	For the Years Ended December 31,					
	2016		2015		2014	
	(in millions, except tax rate)					
Income tax (expense) benefit	\$ 444.2	\$	275.2	\$	(398.6)	
Effective tax rate	37.0%		38.1%		37.4%	

The decrease in the effective tax rate in 2016 compared with 2015 reflects the tax benefit of Oklahoma permanent tax benefits and claimed research and development credits recognized in 2015. The effective tax benefit rate realized in 2016 primarily includes a positive effect from the divestiture of properties in high marginal rate states and acquisition of properties in a lower marginal rate state, as well as a positive effect from the release of certain valuation allowances on utilized tax assets. The tax gain recognized on the Raven/Bear Den divestiture, which closed in the fourth quarter of 2016, is much larger than the estimated and recorded book gain. The same is true for announced property sales scheduled to occur in 2017. As a result, we were able to consider tax planning strategies which would allow for the utilization of net operating loss carryovers in certain states which we previously determined would expire before they could be used, as well as utilization of certain carryover federal tax deductions, limited based upon taxable income, which were also expected to expire. As of this date, we intend to implement these planning strategies to utilize deferred tax assets, but cannot ensure that future events will not change these plans and cause the valuation allowances to be reestablished. In general, our historical effective tax rate has not varied significantly year-over-year, but like all companies, our effective tax rate will be impacted by the effect of those permanent items consistently reported compared to reported income or loss. As a result of our divestitures and acquisitions, our base rate has been decreasing over the last three years and has now settled at a rate we expect to be consistent in future periods. Please refer to *Critical Accounting Policies and Estimates* below and *Note 4 - Income Taxes* in Part II, Item 8 of this report for further discussion.

The increase in the effective tax rate in 2015 compared with 2014 resulted from a tax benefit effect of Oklahoma permanent tax benefits, enacted state rate changes in Texas and North Dakota, and claimed research and development credits added to the benefit created by a pre-tax loss recorded for the year ended December 31, 2015.

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## **Overview of Liquidity and Capital Resources**

Based on the current commodity price environment, we believe we have sufficient liquidity and capital resources to execute our business plan for the foreseeable future. We continue to manage the duration and level of our drilling and completion service commitments to maintain the flexibility to adjust our activity and capital expenditures in periods of prolonged weak commodity prices or to respond should commodity prices recover further.

## Sources of Cash

We currently expect our 2017 capital program to be funded by cash flows from operations and proceeds from the divestiture of properties.

Although we anticipate cash flows from these sources will be sufficient to fund our expected 2017 capital program, we may also elect to borrow under our Credit Agreement and/or raise funds through debt or equity financings or from other sources or enter into carrying cost funding and sharing arrangements with third parties for particular exploration and/or development programs. Decreases in commodity prices have limited our industry's access to capital markets in recent periods. If we raise additional funds through the issuance of equity or convertible debt securities, the percentage ownership of our stockholders could be diluted, and these newly-issued securities may have rights, preferences, or privileges senior to those of existing stockholders. During the first quarter of 2016, our credit ratings were downgraded by two major rating agencies. These downgrades and any future downgrades may make it more difficult or expensive for us to borrow additional funds. All of our sources of liquidity can be impacted by the general condition of the broader economy and by fluctuations in commodity prices, operating costs, and volumes produced, all of which affect us and our industry. Our Credit Agreement borrowing base could be further reduced as a result of lower commodity prices, divestitures of proved properties, or newly issued debt. See *Credit Agreement* below for a discussion of recent changes to our borrowing base and the expected reduction as part of the upcoming redetermination process.

We have no control over the market prices for oil, gas, or NGLs, although we may be able to influence the amount of our realized revenues from our oil, gas, and NGL sales through the use of derivative contracts as part of our commodity price risk management program. During 2016, cash received from the settlement of commodity derivative contracts provided a significant positive source of cash, which is reflected in net cash provided by operating activities on our consolidated statements of cash flows. The fair value of our commodity derivative contracts was a net liability of \$91.7 million at December 31, 2016. Please refer to *Note 10 – Derivative Financial Instruments* in Part II, Item 8 of this report for additional information about our oil, gas, and NGL derivative contracts currently in place and the timing of settlement of those contracts.

Please refer to the section *Uses of Cash* below for discussion of financing activities in 2016, including the issuances of our Senior Convertible Notes and 2026 Notes, and public equity offerings, and the use of these proceeds in funding acquisition activities.

Proposals to reform the Internal Revenue Code of 1986 ("IRC"), as amended, which include eliminating or reducing current tax deductions for intangible drilling costs, depreciation of equipment acquisition costs, the domestic production activities deduction, percentage depletion, and other deductions which reduce our taxable income, have been discussed in past years. Although we believe this possibility has decreased with the recent congressional discussions on tax reform, we expect that future legislation eliminating these deductions would reduce net operating cash flows over time, thereby reducing funding available for our exploration and development capital programs, as well as funding available to our peers in the industry for similar programs. If enacted, reductions in available deductions could have a significant adverse effect on drilling in the United States for a number of years.

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

### Credit Agreement

Our Credit Agreement provides a maximum loan amount of \$2.5 billion and has a maturity date of December 10, 2019. As of December 31, 2016, our borrowing base and the current aggregate lender commitments were \$1.17 billion. Our borrowing base is subject to regular semi-annual redeterminations, as well as periodic adjustments as a result of significant transactions made by the Company. Please refer to *Note 5 - Long-Term Debt* in Part II, Item 8 of this report for additional discussion of changes in our borrowing capacity throughout 2016 resulting from our debt and equity issuances and our acquisitions and divestitures. The borrowing base redetermination process considers the value of both our (a) proved oil and gas properties reflected in our most recent reserve report and (b) commodity derivative contracts, each as determined by our lender group. The Sixth Amendment to the Credit Agreement revised certain of our covenants under the Credit Agreement and modified the borrowing base utilization grid. On December 1, 2016, the borrowing base was reduced as a result of closing the Raven/Bear Den asset divestiture. We expect a further reduction to our borrowing base during the next semi-annual redetermination scheduled for April 1, 2017, as a result of the anticipated sale of our outside-operated Eagle Ford shale assets, as well as the decrease in our proved reserves at December 31, 2016. We do not expect to be negatively impacted by this anticipated borrowing base reduction, as we expect to have ample cash on hand upon the closings of planned divestitures and believe the revised borrowing base amount will be sufficient to meet any other anticipated liquidity and operating needs. We had a zero outstanding balance under our Credit Agreement. Please refer to *Note 5 - Long-Term Debt* in Part II, Item 8 of this report for additional discussion as well as the presentation of the outstanding balance, total amount of letters of credit, and available borrowing capacity under our Credit Agreement 31, 2016, and December 31, 20

We must comply with certain financial and non-financial covenants under the Credit Agreement, including covenants limiting dividend payments and requiring the Company to maintain certain financial ratios, as defined by the Credit Agreement. Financial covenants under the Credit Agreement require, as of the last day of each of the Company's fiscal quarters, our (a) ratio of senior secured debt to 12-month trailing adjusted EBITDAX to be not more than 2.75 to 1.0; (b) adjusted current ratio to be not less than 1.0 to 1.0; and (c) ratio of 12-month trailing adjusted EBITDAX to interest expense to be not less than 2.0 to 1.0. We were in compliance with all financial and non-financial covenants under the Credit Agreement as of December 31, 2016, and through the filing date of this report. Please refer to the caption *Non-GAAP Financial Measures* below for the calculation of adjusted EBITDAX, and a reconciliation of adjusted EBITDAX to net income (loss) and to net cash provided by operating activities.

Our daily weighted-average credit facility debt balance was approximately \$183.8 million, \$253.7 million, and \$86.6 million for the years ended December 31, 2016, 2015, and 2014, respectively. Cash flows provided by our operating activities, proceeds received from divestitures of properties, capital markets activities, and the amount of our capital expenditures, including acquisitions, all impact the amount we have borrowed under our Credit Agreement.

#### Weighted-Average Interest Rates

Our weighted-average interest rates include paid and accrued interest, fees on the unused portion of the credit facility's aggregate commitment amount, letter of credit fees, the non-cash amortization of deferred financing costs and the non-cash amortization of the discount related to the Senior Convertible Notes. Our weighted-average borrowing rates include paid and accrued interest only.

The following table presents our weighted-average interest rates and our weighted-average borrowing rates for the years ended December 31, 2016, 2015, and 2014.

	For the Years Ended December 31,					
	2016	2015	2014			
Weighted-average interest rate	6.2%	6.0%	6.5%			
Weighted-average borrowing rate	5.7%	5.5%	5.9%			

Our weighted-average interest rates and weighted average borrowing rates for the years ended December 31, 2016, 2015, and 2014, have been impacted by the timing of Senior Notes and Senior Convertible Notes issuances and redemptions, the average balance on our revolving credit facility, and the fees paid on the unused portion of our aggregate commitment. The rates disclosed in the above table for the year ended December 31, 2016, do not reflect the approximate \$16.4 million discount

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

realized upon repurchase of certain of our Senior Notes during 2016, the approximate \$700,000 acceleration of unamortized deferred financing costs expensed upon repurchase, or the \$10.0 million fee paid to terminate an unused second lien facility. The rates disclosed for the year ended December 31, 2015, do not reflect the approximate \$12.5 million premium paid for the tender offer and redemption of the 2019 Notes or the approximate \$4.1 million of unamortized deferred financing costs expensed upon extinguishment of these notes during 2015. Please refer to *Note 5 - Long-Term Debt* in Part II, Item 8 of this report for additional discussion.

#### Uses of Cash

We use cash for the acquisition, exploration, and development of oil and gas properties and for the payment of operating and general and administrative costs, income taxes, dividends, and debt obligations, including interest. Expenditures for the acquisition, exploration, and development of oil and gas properties are the primary use of our capital resources. During 2016, we spent \$2.8 billion in capital expenditures and in acquiring proved and unproved oil and gas properties. These amounts differ from the costs incurred amounts, which are accrual-based and include asset retirement obligations, geological and geophysical expenses, exploration overhead amounts, and the fair value of the equity consideration given to the sellers of the QStar Acquisition.

The amount and allocation of future capital expenditures will depend upon a number of factors, including the number and size of acquisition opportunities, our cash flows from operating, investing, and financing activities, and our ability to assimilate acquisitions and execute our drilling program. In addition, the impact of oil, gas, and NGL prices on investment opportunities, the availability of capital, and the timing and results of our operated and outside-operated exploration and development activities may lead to changes in funding requirements for future development. We periodically review our capital expenditure budget to assess changes in current and projected cash flows, acquisition and divestiture activities, debt requirements, and other factors.

We may from time to time repurchase certain amounts of our outstanding debt securities for cash and/or through exchanges for other securities. Such repurchases or exchanges may be made in open market transactions, privately negotiated transactions, or otherwise. Any such repurchases or exchanges will depend on prevailing market conditions, our liquidity requirements, contractual restrictions, compliance with securities laws, and other factors. The amounts involved in any such transaction may be material. Repurchases or exchanges are reviewed as part of the allocation of our capital. During 2016, we repurchased a portion of our Senior Notes in open market transactions at a discount, resulting in a \$15.7 million net gain on extinguishment of debt. Please refer to *Note 5 - Long-Term Debt* in Part II, Item 8 of this report for additional discussion. As part of our strategy for 2017, we plan to reduce debt by repurchasing a portion of our Senior Notes.

As of the filing date of this report, we could repurchase up to 3,072,184 shares of our common stock under our stock repurchase program, subject to the approval of our Board of Directors. Shares may be repurchased from time to time in the open market, or in privately negotiated transactions, subject to market conditions and other factors, including certain provisions of our Credit Agreement, the indentures governing our Senior Notes, the indenture governing our Senior Convertible Notes, compliance with securities laws, and the terms and provisions of our stock repurchase program. Our Board of Directors periodically reviews this program as part of the allocation of our capital. During 2016, we did not repurchase any shares of our common stock, and we currently do not plan to repurchase any outstanding shares.

During 2016, we paid \$7.8 million in dividends to our stockholders, reflecting a dividend of \$0.10 per share. Our current intention is to continue to make dividend payments for the foreseeable future, subject to our future earnings, our financial condition, Credit Agreement, indentures governing our Senior Convertible Notes and Senior Notes, other covenants, and other factors which could arise. The payment and amount of future dividends remains at the discretion of our Board of Directors.

#### Analysis of Cash Flow Changes Between 2016 and 2015 and Between 2015 and 2014

The following tables present changes in cash flows between the years ended December 31, 2016, 2015, and 2014, for our operating, investing, and financing activities. The analysis following each table should be read in conjunction with our consolidated statements of cash flows in Part II, Item 8 of this report.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## **Operating** Activities

	1	e Years End cember 31,	led		Amount Cha	ange	Between	Percent Chan	ige Between
	 2016	2015		2014	 2016/2015		2015/2014	2016/2015	2015/2014
				(in millions)					
Net cash provided by operating activities	\$ 552.8	\$ 978.4	\$	1,456.6	\$ (425.6)	\$	(478.2)	(43)%	(33)%

Cash received from oil, gas, and NGL production revenues, net of transportation costs and production taxes, including derivative cash settlements, decreased \$588.0 million, or 35 percent, to \$1.1 billion for the year ended December 31, 2016, compared with the same period in 2015. This decrease was a result of the decline in production volumes, realized commodity prices, and derivative cash settlements. Cash paid for LOE in 2016 decreased \$52.6 million, or 21 percent, to \$199.9 million compared with the same period in 2015 due primarily to a 14 percent decrease in production volumes and a reduction in service provider costs. During 2016, we paid \$10.0 million to terminate a second lien facility that was not needed to fund the Rock Oil Acquisition. During 2015, we paid approximately \$12.5 million associated with the premium for the tender offer and redemption of the 2019 Notes. The remaining change was related to decreases in cash G&A expense, exploration overhead, and ad valorem taxes, as well as changes in working capital balances.

Cash received from oil, gas, and NGL production revenues, net of transportation costs and production taxes, including derivative cash settlements, decreased \$366.1 million, or 18 percent, to \$1.7 billion for the year ended December 31, 2015, compared with the same period in 2014. Cash paid for LOE in 2015 increased \$22.2 million, or 10 percent, to \$252.5 million compared with the same period in 2014, due primarily to a 16 percent increase in production volumes, partially offset by a reduction in service provider costs. Cash paid for interest, net of capitalized interest, increased \$37.8 million during 2015 compared with 2014 due to making, in 2015, the first interest payment on our 2022 Notes issued at the end of 2014. Additionally, we paid approximately \$12.5 million associated with the premium for the tender offer and redemption of the 2019 Notes.

#### Investing Activities

	F	e Years End cember 31,	ed		Amount Cha	nge	Between	Percent Cha	nge Between
	 2016	2015		2014	 2016/2015		2015/2014	2016/2015	2015/2014
				(in millions)					
Net cash used in investing activities	\$ (1,870.6)	\$ (1,144.6)	\$	(2,478.7)	\$ (726.0)	\$	1,334.1	63%	(54)%

Net cash used in investing activities increased for the year ended December 31, 2016, compared with the same period in 2015. During 2016, cash paid to acquire proved and unproved properties in the Midland Basin totaled \$2.2 billion, whereas we had no significant acquisition activity in 2015. Net proceeds from the sale of oil and gas properties increased \$588.1 million for the year ended December 31, 2016, compared with the same period in 2015, due to proceeds from the divestitures of our Raven/Bear Den assets and other non-core assets in 2016 exceeding proceeds from the sale of our Mid-Continent assets in 2015. Capital expenditures in 2016 decreased \$863.7 million, or 58 percent, compared with 2015 as a result of reduced drilling and completion activities and lower service provider costs, as well as a significant amount of accrued 2014 drilling and completion payables paid in early 2015.

Capital expenditures in 2015 decreased \$481.2 million, or 24 percent, compared with 2014. Drilling capital incurred decreased approximately 38 percent in 2015 compared with 2014 as a result of reduced operated and non-operated rig count and lower service provider costs. Partially offsetting this decrease in capital activity was our payment, in 2015, of a significant amount of accrued drilling and completion payables at year-end 2014. Additionally, we did not have significant acquisition activity during 2015, whereas we acquired \$544.6 million of proved and unproved properties in our Gooseneck prospect area and in the Powder River Basin during 2014. Net proceeds from the sale of oil and gas properties increased \$314.1 million in 2015 compared with 2014 due primarily to the divestiture of our remaining Mid-Continent assets during the second quarter of 2015.

73

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Financing Activities

	F	e Years End cember 31,	led		Amount Ch	ange	e Between	Percent Cha	nge Between
	 2016	2015		2014	2016/2015		2015/2014	2016/2015	2015/2014
			(	(in millions)					
Net cash provided by financing activities	\$ 1,327.2	\$ 166.2	\$	740.0	\$ 1,161.0	\$	(573.8)	699%	(78)%

During 2016, we received \$934.1 million of net proceeds from two public equity offerings, \$491.6 million of net proceeds from our 2026 Notes issuance, and \$166.6 million of net proceeds from our Senior Convertible Notes issuance. These proceeds were used to partially fund the Rock Oil and QStar acquisitions, as well as to pay down our credit facility balance. As a result, we had net repayments under our credit facility of \$202.0 million during the year ended December 31, 2016, compared with net borrowings of \$36.0 million during 2015. During 2015, we received \$491.0 million of net proceeds from the issuance of our 2025 Notes, which were used for the tender and redemption of the \$350.0 million principal amount of our 2019 Notes. Additionally, in 2016, we paid \$24.2 million for capped call transactions related to our Senior Convertible Notes and paid \$29.9 million for the repurchase of \$46.3 million in aggregate principal amount of a portion of our Senior Notes. Please refer to *Note 5 - Long-Term Debt* in Part II, Item 8 of this report for additional discussion.

We received \$491.0 million of net proceeds from the issuance of our 2025 Notes in 2015, compared with \$590.0 million of net proceeds from the issuance of our 2022 Notes during 2014. The 2015 proceeds were primarily used for the tender and redemption of our 2019 Notes. We had net borrowings under our credit facility of \$36.0 million during the year ended December 31, 2015, compared with net borrowings of \$166.0 million in 2014.

# Interest Rate Risk

We are exposed to market risk due to the floating interest rate on our revolving credit facility. Our Credit Agreement allows us to fix the interest rate for all or a portion of the principal balance of our revolving credit facility for a period up to six months. To the extent that the interest rate is fixed, interest rate changes will affect the credit facility's fair market value, but will not impact results of operations or cash flows. Conversely, for the portion of the credit facility that has a floating interest rate, interest rate changes will not affect the fair market value, but will impact future results of operations and cash flows. Changes in interest rates do not impact the amount of interest we pay on our fixed-rate Senior Notes or fixed-rate Senior Convertible Notes, but can impact their fair market values. As of December 31, 2016, our fixed-rate debt outstanding totaled \$3.0 billion, however, we had no floating-rate debt outstanding, thus we had no exposure to market risk related to floating interest rates at that date. Please refer to *Note 11 - Fair Value Measurements* in Part II, Item 8 of this report for additional discussion on the fair value of our Senior Notes and Senior Convertible Notes.

#### Commodity Price Risk

The prices we receive for our oil, gas, and NGL production directly impact our revenue, overall profitability, access to capital, and future rate of growth. Oil, gas, and NGL prices are subject to wide fluctuations in response to changes in supply and demand and other factors. The markets for oil, gas, and NGLs have been volatile, especially over the last several years, and these markets will likely continue to be volatile in the future. The prices we receive for our production depend on numerous factors beyond our control. Based on our 2016 production, a 10 percent decrease in our average realized oil, gas, and NGL prices, before the effects of derivative settlements, would have reduced our oil, gas, and NGL production revenues by approximately \$61.2 million, \$33.7 million, and \$22.9 million, respectively. If our 2016 realized prices, before the effects of derivative settlements, our derivative settlements would have been higher, partially offsetting the decrease in production revenues quantified above.

## 74

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

We enter into commodity derivative contracts in order to reduce the impact of fluctuations in commodity prices. The fair values of our commodity derivative contracts are largely determined by estimates of the forward curves of the relevant price indices. At December 31, 2016, a 10 percent increase or decrease in the forward curves associated with our oil, gas, and NGL commodity derivative instruments would have changed our net liability positions by approximately \$56 million, \$47 million, and \$27 million, respectively.

# Schedule of Contractual Obligations

The following table summarizes our contractual obligations at December 31, 2016, for the periods specified (in millions):

Contractual Obligations	Total	ss than 1 year	1-	-3 years	3	-5 years	M	ore than 5 years
Long-term debt <sup>(1)</sup>	\$ 2,976.2	\$ _	\$	_	\$	519.4	\$	2,456.8
Interest payments <sup>(2)</sup>	1,275.8	174.3		351.2		347.6		402.7
Delivery commitments (3)	970.9	105.7		274.9		269.0		321.3
Operating leases and contracts <sup>(3)</sup>	87.2	39.4		17.7		13.7		16.4
Asset retirement obligations <sup>(4)</sup>	161.2	6.8		34.8		2.2		117.4
Derivative liability <sup>(5)</sup>	214.4	115.6		97.4		1.4		_
Other <sup>(6)</sup>	38.4	7.9		15.6		14.9		—
Total	\$ 5,724.1	\$ 449.7	\$	791.6	\$	1,168.2	\$	3,314.6

(1) Long-term debt consists of our Senior Notes and Senior Convertible Notes, and assumes no principal repayment until the due dates of the instruments. The actual payments may vary significantly. As of December 31, 2016, we had a zero balance on our revolving credit facility.

(2) Interest payments on our Senior Notes and Senior Convertible Notes are estimated assuming no principal repayment until the due dates of the instruments. As our credit facility balance was zero at December 31, 2016, the above table reflects only the fee that would be paid on the unused credit facility's aggregate lender commitment amount through the maturity date of the Credit Agreement. The actual interest payments on our Senior Notes, Senior Convertible Notes, and credit facility may vary significantly.

(3) Please refer to Note 6 - Commitments and Contingencies in Part II, Item 8 of this report for additional discussion. The amount relating to our gathering, processing, and transportation throughput commitments in the table above reflects the aggregate undiscounted deficiency payments assuming we delivered no product. Subsequent to December 31, 2016, we entered into a definitive agreement for the sale of our outside-operated Eagle Ford shale assets held for sale at December 31, 2016, and expect to close the transaction in the first quarter of 2017, at which point we would no longer be subject to throughput commitments totaling \$501.9 million of the deficiency payments presented in the table above.

- (4) Amounts shown represent estimated future undiscounted plugging and abandonment costs. The discounted obligations are recorded as liabilities on our accompanying consolidated balance sheets as of December 31, 2016. The timing and amount of the ultimate settlement of these obligations is unknown and can be impacted by economic factors, a change in development plans, and federal and state regulations. Obligations related to inactive wells or wells that are not economic at current commodity price levels as of December 31, 2016, are shown as an obligation in 1-3 years due to the substantial uncertainty on the timing of plugging or re-entering these wells. Please refer to *Note 9 Asset Retirement Obligations* in Part II, Item 8 of this report for additional discussion.
- (5) Amounts shown represent only the liability portion of the marked-to-market value of our commodity derivatives based on future market prices as of December 31, 2016, and exclude estimated oil, gas, and NGL commodity derivative receipts. This amount varies from the liability amounts presented on the accompanying balance sheets, as those amounts are presented at fair value, which considers time value, volatility, and the risk of non-performance for us and for our counterparties. The ultimate settlement amounts under our derivative contracts are unknown, as they are subject to continuing market risk and commodity price volatility. Please refer to *Note 10 Derivative Financial Instruments* in Part II, Item 8 of this report for additional discussion.
- (6) The majority of this amount is related to the unfunded portion of our estimated pension liability of \$37.9 million, for which we have estimated the timing of future payments based on historical annual contribution amounts.

75

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

## **Off-Balance Sheet Arrangements**

As part of our ongoing business, we have not participated in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities ("SPEs"), which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

We evaluate our transactions to determine if any variable interest entities exist. If it is determined that we are the primary beneficiary of a variable interest entity, that entity is consolidated into our consolidated financial statements. We have not been involved in any unconsolidated SPE transactions in 2016 or 2015.

#### **Critical Accounting Policies and Estimates**

Our discussion of financial condition and results of operations is based upon the information reported in our consolidated financial statements. The preparation of these consolidated financial statements in conformity with accounting principles generally accepted in the United States ("GAAP") requires us to make assumptions and estimates that affect the reported amounts of assets, liabilities, revenues, and expenses, as well as the disclosure of contingent assets and liabilities as of the date of our financial statements. We base our assumptions and estimates on historical experience and various other sources that we believe to be reasonable under the circumstances. Actual results may differ from the estimates we calculate due to changes in circumstances, global economics and politics, and general business conditions. A summary of our significant accounting policies is detailed in *Note 1 – Summary of Significant Accounting Policies* in Part II, Item 8 of this report. We have outlined below those policies identified as being critical to the understanding of our business and results of operations and that require the application of significant management judgment.

Successful Efforts Method of Accounting. GAAP provides for two alternative methods for the oil and gas industry to use in accounting for oil and gas producing activities. These two methods are generally known in our industry as the full cost method and the successful efforts method. Both methods are widely used. The methods are different enough that in many circumstances the same set of facts will provide materially different financial statement results within a given year. We have chosen the successful efforts method of accounting for our oil and gas producing activities. A more detailed description is included in Note 1 - Summary of Significant Accounting Policies of Part II, Item 8 of this report.

*Oil and Gas Reserve Quantities.* Our estimated proved reserve quantities and future net cash flows are critical to understanding the value of our business. They are used in comparative financial ratios and are the basis for significant accounting estimates in our financial statements, including the calculations of depletion and impairment of proved oil and gas properties. Future cash inflows and future production and development costs are determined by applying prices and costs, including transportation, quality differentials, and basis differentials, applicable to each period to the estimated quantities of proved reserves remaining to be produced as of the end of that period. Expected cash flows are discounted to present value using an appropriate discount rate. For example, the standardized measure of discounted future net cash flows calculation requires a 10 percent discount rate to be applied. Although reserve estimates are inherently imprecise, and estimates of new discoveries and undeveloped locations are more imprecise than those of established producing oil and gas properties, we make a considerable effort in estimating our reserves. We engage Ryder Scott, an independent reservoir-evaluation consulting firm, to audit at least 80 percent of our total calculated proved reserve PV-10. We expect proved reserve estimates will change as additional information becomes available and as commodity prices and operating and capital costs change. We evaluate and estimate our proved reserves each year-end. It should not be assumed that the standardized measure of discounted future net cash flows (GAAP) or PV-10 (non-GAAP) as of December 31, 2016, is the current market value of our estimated proved reserves. In accordance with SEC requirements, we based these measures on a 12-month average of the first-day-of-the-month prices for the year ended December 31, 2016. Actual future prices and costs may be materially higher or lower than the prices and costs utilized in the estimates. Please refer to *Risk Factors* in Part

Our estimates of proved reserves materially impact depletion expense and impairment of proved and unproved properties. If the estimates of proved reserves decline, the rate at which we record depletion expense will increase, reducing future earnings. Such a decline may result from lower commodity prices, which may make it uneconomical to drill for or produce higher cost fields. In addition, a decline in proved reserve estimates may impact the outcome of our assessment of proved properties for impairment. Changes in depletion or impairment calculations caused by changes in reserve quantities or net cash flows are recorded in the period the reserve estimates change.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table presents information about proved reserve changes from period to period due to items we do not control, such as price, and from changes due to production history and well performance. These changes do not require a capital expenditure on our part, but may have resulted from capital expenditures we incurred to develop other estimated proved reserves.

	For the	Change           8.1)         47.3           3.0)         (79.4)			
	2016	2015	2014		
	MMBOE	MMBOE	MMBOE		
	Change	Change	Change		
Revisions resulting from performance	(18.1)	47.3	11.3		
Removal of proved undeveloped reserves no longer in our five-year development plan	(43.0)	(79.4)	(4.3)		
Revisions resulting from price changes	(35.1)	(116.5)	3.4		
Total	(96.2)	(148.6)	10.4		

As previously noted, commodity prices are volatile and estimates of reserves are inherently imprecise. Consequently, we expect to continue experiencing these types of changes.

The Company cannot reasonably predict future commodity prices, although we believe that together, the below analyses provide reasonable information regarding the impact of changes in pricing and trends on total proved reserves. The following table reflects the estimated MMBOE change and percentage change to our total reported proved reserve volumes from the described hypothetical changes:

	For the Yea December	
	MMBOE	Percentage
	Change	Change
10 percent decrease in SEC pricing (1)	(81)	(21)%
Average NYMEX strip pricing as of fiscal year end (2)	163	41 %
10 percent decrease in proved undeveloped reserves (3)	(19)	(5)%

(1) The change solely reflects the impact of a 10 percent decrease in SEC pricing to the total reported proved reserve volumes as of December 31, 2016, and does not include additional impacts to our proved reserves that may result from our internal intent to drill hurdles or changes in future service or equipment costs.

- (2) The change reflects the impact of replacing SEC pricing with the calculated average of the five year NYMEX strip pricing for each product as of December 31, 2016. The five year average NYMEX strip prices used in the analysis were \$56.19 per Bbl for oil, \$3.09 per MMBtu for gas, and \$27.44 per Bbl for NGL. Other impacts modeled in the analysis resulting from the hypothetical improved pricing include: 1) management's estimate of escalation in future service and equipment costs at the commodity price level noted above 2) extension of economic lives and increase in economically recoverable volumes; 3) additional proved undeveloped reserve locations that pass the PV-0 hurdle; and 4) additional proved undeveloped reserve locations that post that would be available for development at the commodity price level noted above. We did not add any proved undeveloped reserve locations in our outside-operated Eagle Ford shale or Bakken/Three Forks program in Divide County, North Dakota given our intent to sell these properties in 2017.
- (3) The change solely reflects a 10 percent decrease in proved undeveloped reserves as of December 31, 2016, and does not include any additional impacts to our proved reserves.

Additional reserve information can be found in the *Reserves* section in Part I, Items 1 and 2 of this report, and in *Supplemental Oil and Gas* Information in Part II, Item 8 of this report.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Impairment of Oil and Gas Properties. Proved properties are evaluated periodically for impairment on a pool-by-pool basis and when events or changes in circumstances indicate that a decline in the recoverability of their carrying value may have occurred. We estimate the expected future cash flows of our oil and gas properties and compare these undiscounted cash flows to the carrying amount to determine if the carrying amount is recoverable. If the carrying amount exceeds the estimated undiscounted future cash flows, we will write down the carrying amount of the oil and gas properties to fair value (or discounted future cash flows). Management estimates future cash flows from all proved reserves and risk adjusted probable and possible reserves using various factors, which are subject to our judgment and expertise, and include, but are not limited to, commodity price forecasts, estimated future operating and capital costs, development plans, and discount rates to incorporate the risk and current market conditions associated with realizing the expected cash flows projects.

Unproved oil and gas properties are evaluated periodically for impairment on a prospect-by-prospect basis and when there is an indication that the carrying costs may not be recoverable. We estimate the fair value of unproved properties, using a market approach, which takes into account the following significant assumptions: remaining lease terms, future development plans, risk weighted potential resource recovery, estimated reserve values, and estimated acreage value based on price(s) received for similar, recent acreage transactions by us or other market participants. Unproved oil and gas properties are impaired when we determine that the property will not be developed or the carrying value will not be realized.

Proved and unproved oil and gas properties are classified as held for sale when we commit to a plan to sell the assets and there is reasonable certainty the sale will take place within one year. Upon classification as held for sale, long-lived assets are no longer depreciated or depleted, and a measurement for impairment is performed to identify and expense any excess of carrying value over fair value less costs to sell.

We cannot predict when or if future impairment charges will be recorded because of the uncertainty in the factors discussed above. Despite any amount of future impairment being difficult to predict, based on updated commodity price assumptions as of February 15, 2017, we do not expect any material impairments on assets held for use in the first quarter of 2017 due to commodity price impacts. We do, however, anticipate recognizing an impairment in the first quarter of 2017 upon the reclassification of our remaining Williston Basin assets in Divide County, North Dakota as assets held for sale. We announced the plan to sell these assets subsequent to December 31, 2016. At year-end 2016, the estimated undiscounted cash flows for the Divide County assets exceeded the carrying amount. Based on preliminary estimates of fair value less costs to sell, we expect an impairment in the range of \$200 million to \$400 million to be recorded in the first quarter of 2017.

Please refer to Note 1 - Summary of Significant Accounting Policies and Note 11 - Fair Value Measurements in Part II, Item 8 of this report for impairments of oil and gas properties and other property and equipment recorded for the years ended December 31, 2016, 2015, and 2014.

*Purchase Price Allocation.* Accounting for the acquisition of a business requires the allocation of the purchase price to the various assets and liabilities acquired based on their estimated fair value as of the acquisition date. Various assumptions are made when estimating fair values assigned to proved and unproved oil and gas properties including: (i) reserves; (ii) production rates; (iii) future operating and development costs; (iv) future commodity prices, including price differentials; (v) future cash flows; and (vi) a market participant-based weighted average cost of capital rate. These inputs require significant judgment by management at the time of the valuation.

Asset Retirement Obligations. We are required to recognize an estimated liability for future costs associated with the abandonment of our oil and gas properties. We base our estimate of the liability on our historical experience in abandoning oil and gas wells and our current understanding of federal and state regulatory requirements. Our present value calculations require us to estimate the cost, estimate the economic lives and timing of abandonment of our properties, estimate future inflation rates, and determine what credit-adjusted risk-free discount rate to use. The impact to the accompanying consolidated statements of operations from these estimates is reflected in our depletion, depreciation, and amortization calculations and occurs over the remaining life of our respective oil and gas properties. Please refer to *Note 9 – Asset Retirement Obligations* in Part II, Item 8 of this report for additional discussion.

*Revenue Recognition.* Our revenue recognition policy is a critical accounting policy because revenue is a key component of our results of operations and our forward-looking statements contained in our analysis of liquidity and capital resources. We derive our revenue primarily from the sale of produced oil, gas, and NGLs. Revenue is recognized when our production is delivered to the purchaser, but payment is generally received between 30 and 90 days after the date of production. No revenue is recognized unless it is determined that title to the product has transferred to a purchaser. At the end of each month, we make estimates of the amount of production delivered to the purchaser and the price we will receive. We use our knowledge of our properties, contractual arrangements, their historical performance, NYMEX, local spot market, and OPIS prices, and other factors as the basis for these estimates. Variances between our estimates and the actual amounts received are

78

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

recorded in the month payment is received. A 10 percent change in our year-end revenue accrual would have impacted total operating revenues by approximately \$10 million in 2016.

Derivative Financial Instruments. We periodically enter into commodity derivative contracts to manage our exposure to oil, gas and NGL price volatility. We recognize all gains and losses from changes in commodity derivative fair values immediately in earnings rather than deferring any such amounts in accumulated other comprehensive loss. The estimated fair value of our derivative instruments requires substantial judgment. These values are based upon, among other things, option pricing models, futures prices, volatility, time to maturity, and credit risk. The values we report in our financial statements change as these estimates are revised to reflect actual results, changes in market conditions or other factors, many of which are beyond our control.

*Income Taxes.* We provide for deferred income taxes on the difference between the tax basis of an asset or liability and its carrying amount in our financial statements. This difference will result in taxable income or deductions in future years when the reported amount of the asset or liability is recovered or settled, respectively. Considerable judgment is required in predicting when these events may occur and whether recovery of an asset is more likely than not. Additionally, our federal and state income tax returns are generally not filed before the consolidated financial statements are prepared. Therefore, we estimate the tax basis of our assets and liabilities at the end of each period, as well as the effects of tax rate changes, tax credits, and net operating and capital loss carryforwards and carrybacks. Adjustments related to differences between the estimates we use and actual amounts we report are recorded in the periods in which we file our income tax returns. These adjustments and changes in our estimates of asset recovery and liability settlement could have an impact on our results of operations. A one percent change in our effective tax rate would have changed our calculated income tax benefit by approximately \$12 million for the year ended December 31, 2016.

## **Accounting Matters**

Please refer to the section entitled *Recently Issued Accounting Standards* under *Note 1 – Summary of Significant Accounting Policies* in Part II, Item 8 of this report for additional information on the recent adoption of new authoritative accounting guidance.

# Environmental

We believe we are in substantial compliance with environmental laws and regulations and do not currently anticipate that material future expenditures will be required under the existing regulatory framework. However, environmental laws and regulations are subject to frequent changes and we are unable to predict the impact that compliance with future laws or regulations, such as those currently being considered as discussed below, may have on future capital expenditures, liquidity, and results of operations.

*Hydraulic Fracturing.* Hydraulic fracturing is an important and common practice that is used to stimulate production of hydrocarbons from tight formations. For additional information about hydraulic fracturing and related environmental matters, see *Risk Factors – Risks Related to Our Business – Proposed federal and state legislative and regulatory initiatives relating to hydraulic fracturing could result in increased costs and additional operating restrictions or delays.* 

*Climate Change*. In June 2013, President Obama announced a Climate Action Plan designed to further reduce greenhouse gas emissions and prepare the nation for the physical effects that may occur as a result of climate change. The Plan targets methane reductions from the oil and gas sector as part of a comprehensive interagency methane strategy. On January 14, 2015, the Obama Administration announced additional steps to reduce methane emissions from the oil and gas sector by 40 to 45 percent by 2025. Pursuant to this commitment, on May 12, 2016, the EPA issued final regulations that amend and expand the 2012 regulations by setting emission limits for greenhouse gases, or GHGs, and added requirements for previously unregulated sources. The 2016 NSPS requires reduction of greenhouse gases in the form of methane and VOCs from certain activities in oil and gas production, processing, transmission and storage and applies to facilities constructed, modified, or reconstructed after September 18, 2015. The final regulation requires, among other things, greenhouse gas and VOC emission limits for certain equipment, such as centrifugal compressors and reciprocating compressors; semi-annual leak detection and repair for well sites and quarterly for boosting and garnering compressor stations and natural gas transmission compressor stations; control requirements and emission limits for pneumatic pumps; and additional requirements for control of greenhouse gases and VOCs from well completions. Both the 2012 and 2016 rules are the subjects of Petitions for Review before the U.S. Circuit Court of Appeals for the District of Columbia. The rule does not extend to existing sources and the EPA has not indicated when it will propose existing source standards. Additionally, on November 16, 2016, the Bureau of Land Management finalized regulations to address methane emissions from oil and gas operations on federal and tribal lands, as part of President Obama's Climate Action Plan. The regulations, named the Methane and Waste Prevention



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

reduce the waste of natural gas from flaring, venting, and leaks by oil and gas production. The rule includes requirements that prohibits venting gas except in limited circumstances and limits flaring of gas and includes requirements for leak detection and repair. The rule also increases royalty payments for "waste" gas that is released in contravention of the rule requirements. The rule, which was immediately challenged in federal district court, faces an uncertain future in the Trump Administration and is a target of rescission through the Congressional Review Act.

In August of 2015, the EPA finalized existing source performance standards as stringent state emission "goals" for utilities to reduce greenhouse gas emissions. The proposed standards focus on re-dispatching electricity from coal-fired units to natural gas combined cycle plants and renewables. In February 2016, however, the Supreme Court stayed these rules pending judicial review and the rule is expected to be significantly weakened or rescinded by the Trump Administration.

In addition, the United States Congress has from time to time considered adopting legislation to reduce emissions of greenhouse gases and almost one-half of the states have already taken legal measures to reduce emissions of greenhouse gases primarily through the planned development of greenhouse gas emission inventories and/or regional greenhouse gas cap and trade programs. Most of these cap and trade programs work by requiring major sources of emissions, such as electric power plants, or major producers of fuels, such as refineries and gas processing plants, to acquire and surrender emission allowances. The number of allowances available for purchase is reduced each year in an effort to achieve the overall greenhouse gas emission reduction goal.

The adoption of legislation or regulatory programs to reduce emissions of greenhouse gases could require us to incur increased operating costs, such as costs to purchase and operate emissions control systems, to acquire emissions allowances, or comply with new regulatory or reporting requirements. Any such legislation or regulatory programs could also increase the cost of consuming, and thereby reduce demand for, the oil and natural gas we produce. Consequently, legislation and regulatory programs to reduce emissions of greenhouse gases could have an adverse effect on our business, financial condition, and results of operations. Finally, it should be noted that some scientists have concluded that increasing concentrations of greenhouse gases in the earth's atmosphere may produce climate changes that have significant physical effects, such as increased frequency and severity of storms, droughts, floods, and other climatic events. If any such effects were to occur, they could have an adverse effect on our financial condition and results of operations.

In terms of opportunities, the regulation of greenhouse gas emissions and the introduction of alternative incentives, such as enhanced oil recovery, carbon sequestration, and low carbon fuel standards, could benefit us in a variety of ways. For example, although federal regulation and climate change legislation could reduce the overall demand for the oil and natural gas that we produce, the relative demand for natural gas may increase because the burning of natural gas produces lower levels of emissions than other readily available fossil fuels such as oil and coal. In addition, if renewable resources, such as wind or solar power become more prevalent, natural gas-fired electric plants may provide an alternative backup to maintain consistent electricity supply. Also, if states adopt low-carbon fuel standards, natural gas may become a more attractive transportation fuel. Approximately 44 and 45 percent of our production on a BOE basis in 2016 and 2015, respectively, was natural gas. Market-based incentives for the capture and storage of carbon dioxide in underground reservoirs, particularly in oil and natural gas reservoirs, could also benefit us through the potential to obtain greenhouse gas emission allowances or offsets from or government incentives for the sequestration of carbon dioxide.

80

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# **Non-GAAP Financial Measures**

Adjusted EBITDAX represents net income (loss) before interest expense, other non-operating income or expense, income taxes, depletion, depreciation, amortization and asset retirement obligation liability accretion expense, exploration expense, property impairments, non-cash stock-based compensation expense, derivative gains and losses net of settlements, change in the Net Profits Plan liability, gains and losses on divestitures, gains or losses on extinguishment of debt, and materials inventory impairments. Adjusted EBITDAX excludes certain items that we believe affect the comparability of operating results and can exclude items that are generally one-time in nature or whose timing and/or amount cannot be reasonably estimated. Adjusted EBITDAX is a non-GAAP measure that we present because we believe it provides useful additional information to investors and analysts, as a performance measure, for analysis of our ability to internally generate funds for exploration, development, acquisitions, and to service debt. We are also subject to financial covenants under our Credit Agreement based on adjusted EBITDAX ratios as further described in Note 5 - Long-Term Debt in Part II, Item 8 of this report. In addition, adjusted EBITDAX is widely used by professional research analysts and others in the valuation, comparison, and investment recommendations of companies in the oil and gas exploration and production industry, and many investors use the published research of industry research analysts in making investment decisions. Adjusted EBITDAX should not be considered in isolation or as a substitute for net income (loss), income (loss) from operations, net cash provided by operating activities, or profitability or liquidity measures prepared under GAAP. Because adjusted EBITDAX excludes some, but not all items that affect net income (loss) and may vary among companies, the adjusted EBITDAX amounts presented may not be comparable to similar metrics of other companies. Our credit facility provides a material source of liquidity for us. Under the terms of our Credit Agreement, if we fail to comply with the covenants that establish a maximum permitted ratio of senior secured debt to adjusted EBITDAX and a minimum permitted ratio of adjusted EBITDAX to interest, we will be in default, an event that would prevent us from borrowing under our credit facility and would therefore materially limit our sources of liquidity. In addition, if we default under our credit facility and are unable to obtain a waiver of that default from our lenders, lenders under that facility and under indentures governing our outstanding Senior Notes and Senior Convertible Notes would be entitled to exercise all of their remedies for default.

81

Powered by Morningstar<sup>®</sup> Document Research<sup>SM</sup>

The following table provides reconciliations of our net income (loss) and net cash provided by operating activities to adjusted EBITDAX for the periods presented:

income (loss) (GAAP) \$ terest expense her non-operating (income) expense, net come tax expense (benefit) relation domainting and expense tratigenest a bligation liability constitue	2016 (757,744) \$ 158,685 (362) (444,172) 790,745 59,194	128,149 (649) (275,151) 921,009	2014 6666,051 98,554 2,561 398,648
terest expense her non-operating (income) expense, net come tax expense (benefit)	158,685 (362) (444,172) 790,745 59,194	(447,710) \$ 128,149 (649) (275,151) 921,009	98,554 2,561 398,648
terest expense her non-operating (income) expense, net come tax expense (benefit)	158,685 (362) (444,172) 790,745 59,194	128,149 (649) (275,151) 921,009	98,554 2,561 398,648
her non-operating (income) expense, net come tax expense (benefit)	(362) (444,172) 790,745 59,194	(649) (275,151) 921,009	2,561 398,648
come tax expense (benefit)	(444,172) 790,745 59,194	(275,151) 921,009	398,648
• • • •	790,745 59,194	921,009	,
alation demonstration encoderation and exact actionment allighting lightlike econotics	59,194	1	767 522
epletion, depreciation, amortization, and asset retirement obligation liability accretion	,	112 150	767,532
ploration <sup>(1)</sup>		113,158	122,577
pairment of proved properties	354,614	468,679	84,480
pandonment and impairment of unproved properties	80,367	78,643	75,638
pairment of other property and equipment	_	49,369	_
ock-based compensation expense	26,897	27,467	32,694
et derivative (gain) loss	250,633	(408,831)	(583,264)
crivative settlement gain <sup>(2)</sup>	329,478	512,566	12,615
nange in Net Profits Plan liability	(7,200)	(19,525)	(29,849)
et gain on divestiture activity	(37,074)	(43,031)	(646)
ain) loss on extinguishment of debt	(15,722)	16,578	_
aterials inventory impairment	2,436	4,054	_
usted EBITDAX (Non-GAAP)	790,775	1,124,775	1,647,591
terest expense	(158,685)	(128,149)	(98,554)
her non-operating income (expense), net	362	649	(2,561)
come tax (expense) benefit	444,172	275,151	(398,648)
ploration <sup>(1)</sup>	(59,194)	(113,158)	(122,577)
ploratory dry hole expense	(16)	36,612	44,427
nortization of discount and deferred financing costs	9,938	7,710	6,146
eferred income taxes	(448,643)	(276,722)	397,780
ugging and abandonment	(6,214)	(7,496)	(8,796)
oss on extinguishment of debt		(12,455)	_
her, net	1,063	9,707	1,069
nanges in current assets and liabilities	(20,754)	61,728	(9,302)
cash provided by operating activities (GAAP) \$	552,804 \$	978,352 \$	1,456,575

(1) Stock-based compensation expense is a component of exploration expense and general and administrative expense on the accompanying statements of operations. Therefore, the exploration line items shown in the reconciliation above will vary from the amount shown on the accompanying statements of operations for the component of stock-based compensation expense recorded to exploration expense.

(2) Derivative settlement gain for the years ended December 31, 2015, and 2014, includes \$15.3 million and \$5.6 million, respectively, of gains on the early settlement of futures contracts as a result of divesting our Mid-Continent assets.

82

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this item is provided under the captions *Commodity Price Risk* and *Interest Rate Risk* in Item 7 above, as well as under the section entitled *Summary of Oil, Gas, and NGL Derivative Contracts in Place* under *Note 10 – Derivative Financial Instruments* in Part II, Item 8 of this report and is incorporated herein by reference.

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of SM Energy Company and subsidiaries

We have audited the accompanying consolidated balance sheets of SM Energy Company and subsidiaries as of December 31, 2016 and 2015, and the related consolidated statements of operations, comprehensive income (loss), stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2016. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of SM Energy Company and subsidiaries at December 31, 2016 and 2015, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2016, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), SM Energy Company and subsidiaries' internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated February 23, 2017 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Denver, Colorado February 23, 2017

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# SM ENERGY COMPANY AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

		Decen	nber 31	,
		2016		2015
ASSETS				
Current assets:				
Cash and cash equivalents	\$	9,372	\$	18
Accounts receivable		151,950		134,124
Derivative asset		54,521		367,710
Prepaid expenses and other		8,799		17,137
Total current assets		224,642		518,989
Property and equipment (successful efforts method):				
Proved oil and gas properties		5,700,418		7,606,405
Less - accumulated depletion, depreciation, and amortization		(2,836,532)		(3,481,836)
Unproved oil and gas properties		2,471,947		284,538
Wells in progress		235,147		387,432
Oil and gas properties held for sale, net		372,621		641
Other property and equipment, net of accumulated depreciation of \$42,882 and \$32,956, respectively		137,753		153,100
Total property and equipment, net		6,081,354		4,950,280
Noncurrent assets:				
Derivative asset		67,575		120,701
Other noncurrent assets		19,940		31,673
Total other noncurrent assets		87,515		152,374
Total Assets	\$	6,393,511	\$	5,621,643
	<u> </u>	-,		-,,
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable and accrued expenses	\$	299,708	\$	302,517
Derivative liability		115,464		8
Total current liabilities		415,172		302,525
	-			
Noncurrent liabilities:				
Revolving credit facility		—		202,000
Senior Notes, net of unamortized deferred financing costs		2,766,719		2,315,970
Senior Convertible Notes, net of unamortized discount and deferred financing costs		130,856		_
Asset retirement obligation		96,134		137,284
Asset retirement obligation associated with oil and gas properties held for sale		26,241		241
Deferred income taxes		315,672		758,279
Derivative liability		98,340		_
Other noncurrent liabilities		47,244		52,943
Total noncurrent liabilities		3,481,206		3,466,717
Commitments and contingencies (note 6)				
Stockholders' equity:				
Common stock, \$0.01 par value - authorized: 200,000,000 shares; issued and outstanding: 111,257,500 and 68,075,700		1.170		(01
shares, respectively		1,113		681
Additional paid-in capital		1,716,556		305,607
Retained earnings		794,020		1,559,515
Accumulated other comprehensive loss	_	(14,556)		(13,402)
Total stockholders' equity		2,497,133		1,852,401
Total Liabilities and Stockholders' Equity	\$	6,393,511	\$	5,621,643

The accompanying notes are an integral part of these consolidated financial statements.

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar^ $^{\ensuremath{\mathbb{R}}}$  Document Research  $^{\ensuremath{\mathsf{SM}}}$ 

# SM ENERGY COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts)

				the Years Ended December 31,		
		2016		2015		2014
Operating revenues and other income:						
Oil, gas, and NGL production revenue	\$	1,178,426	\$	1,499,905	\$	2,481,544
Net gain on divestiture activity		37,074		43,031		646
Marketed gas system revenue				9,485		24,897
Other operating revenues		1,950		4,544		15,220
Total operating revenues and other income		1,217,450		1,556,965		2,522,307
	_					
Operating expenses:						
Oil, gas, and NGL production expense		597,565		723,633		715,878
Depletion, depreciation, amortization, and asset retirement obligation liability accretion		790,745		921,009		767,532
Exploration		65,641		120,569		129,857
Impairment of proved properties		354,614		468,679		84,480
Abandonment and impairment of unproved properties		80,367		78,643		75,638
Impairment of other property and equipment				49,369		
General and administrative		126,428		157,668		167,103
Change in Net Profits Plan liability		(7,200)		(19,525)		(29,849)
Net derivative (gain) loss		250,633		(408,831)		(583,264)
Marketed gas system expense				13,922		24,460
Other operating expenses		17,972		30,612		4,658
Total operating expenses		2,276,765		2,135,748		1,356,493
Income (loss) from operations		(1,059,315)		(578,783)		1,165,814
Non-operating income (expense):						
Interest expense		(158,685)		(128,149)		(98,554)
Gain (loss) on extinguishment of debt		15,722		(16,578)		_
Other, net		362		649		(2,561)
						1.0.0.0.00
Income (loss) before income taxes		(1,201,916)		(722,861)		1,064,699
Income tax (expense) benefit		444,172		275,151		(398,648)
Net income (loss)	\$	(757,744)	\$	(447,710)	\$	666,051
Basic weighted-average common shares outstanding		76,568		67,723		67,230
Diluted weighted average common shares outstanding		76,568		67,723		68,044
Basic net income (loss) per common share	\$	(9.90)	\$	(6.61)	\$	9.91
Diluted net income (loss) per common share	\$	(9.90)		(6.61)		9.79
(1000) F	Ŧ	(2.20)	-	(	Ŧ	

The accompanying notes are an integral part of these consolidated financial statements.

86

Powered by Morningstar^ $^{\ensuremath{\mathbb{R}}}$  Document Research  $^{\ensuremath{\mathsf{SM}}}$ 

#### SM ENERGY COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (in thousands)

	For the Years Ended December 31,										
		2016		2015		2014					
Net income (loss)	\$	(757,744)	\$	(447,710)	\$	666,051					
Other comprehensive loss, net of tax:											
Pension liability adjustment (1)		(1,154)		(2,090)		(5,896)					
Total other comprehensive loss, net of tax		(1,154)		(2,090)		(5,896)					
Total comprehensive income (loss)	\$	(758,898)	\$	(449,800)	\$	660,155					

(1) Refer to *Note 1 - Summary of Significant Accounting Policies* for detail of the pension amount reclassified to general and administrative expense on the Company's consolidated statements of operations.

The accompanying notes are an integral part of these consolidated financial statements.

87

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# SM ENERGY COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (in thousands, except share amounts)

	Commo	on Sto	ck	Additional Paid-in	Treasu	ry Si	tock	Retained	Ac	cumulated Other	Total Stockholders'
	Shares	A	mount	Capital	Shares	A	mount	Earnings		mprehensive Loss	Equity
Balances, January 1, 2014	67,078,853	\$	671	\$ 257,720	(22,412)	\$	(823)	\$1,354,669	\$	(5,416)	\$ 1,606,821
Net income			_	_	_		—	666,051		_	666,051
Other comprehensive loss	_		—	_	_		—	—		(5,896)	(5,896)
Cash dividends, \$ 0.10 per share			_		_		—	(6,723)		—	(6,723)
Issuance of common stock under Employee Stock Purchase Plan	83,136		1	4,060	_			_		_	4,061
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	256,718		3	(10,627)	_			_		_	(10,624)
Issuance of common stock upon stock option exercises	39,088		_	816	_		_	_		—	816
Stock-based compensation expense	5,265		—	31,871	22,412		823	—		—	32,694
Other income tax expense			_	(545)	_		_	_		—	(545)
Balances, December 31, 2014	67,463,060	\$	675	\$ 283,295		\$	_	\$ 2,013,997	\$	(11,312)	\$ 2,286,655
Net loss	_		—	—	—		—	(447,710)		_	(447,710)
Other comprehensive loss	—		—	—	—		—	—		(2,090)	(2,090)
Cash dividends, \$ 0.10 per share	_		—	—	—		—	(6,772)		_	(6,772)
Issuance of common stock under Employee Stock Purchase Plan	197,214		2	4,842	_		_	_		_	4,844
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	375,523		4	(8,682)	_			_		_	(8,678)
Stock-based compensation expense	39,903		_	27,467	_			_		_	27,467
Other income tax expense	_		_	(1,315)	_		_	_		_	(1,315)
Balances, December 31, 2015	68,075,700	\$	681	\$ 305,607		\$	_	\$1,559,515	\$	(13,402)	\$ 1,852,401
Net loss	_		_	_	_			(757,744)		_	(757,744)
Other comprehensive loss	_		—	_	—		—	—		(1,154)	(1,154)
Cash dividends, \$ 0.10 per share	_			_	_			(7,751)		_	(7,751)
Issuance of common stock under Employee Stock Purchase Plan	218,135		2	4,196	_		_	_		_	4,198
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	199,243		2	(2,356)							(2,354)
Stock-based compensation expense	53.473		1	26,896							26,897
Issuance of common stock from stock	55,775		1	20,890							20,897
offerings, net of tax	42,710,949		427	1,382,666	_		_	_		—	1,383,093
Equity component of 1.50% Senior Convertible Notes due 2021 issuance, net of tax	_		_	33,575	_		_	_		_	33,575
Purchase of capped call transactions	_		_	(24,195)	_		_	_		_	(24,195)
Other income tax expense	_			(9,833)	_		_				(9,833)
Balances, December 31, 2016	111,257,500	\$	1,113	\$1,716,556		\$	_	\$ 794,020	\$	(14,556)	\$ 2,497,133

The accompanying notes are an integral part of these consolidated financial statements.

88

The information contained reprint and the control of the information contained or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### SM ENERGY COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

			For the Years Ended December 31,		
		2016	2015		2014
Cash flows from operating activities:					
Net income (loss)	\$	(757,744)	\$ (447,710)	\$	666,051
Adjustments to reconcile net income (loss) to net cash provided by operating activities:					
Net gain on divestiture activity		(37,074)	(43,031)		(646
Depletion, depreciation, amortization, and asset retirement obligation liability accretion		790,745	921,009		767,532
Exploratory dry hole expense		(16)	36,612		44,427
Impairment of proved properties		354,614	468,679		84,480
Abandonment and impairment of unproved properties		80,367	78,643		75,638
Impairment of other property and equipment		_	49,369		_
Stock-based compensation expense		26,897	27,467		32,694
Change in Net Profits Plan liability		(7,200)	(19,525)		(29,849
Net derivative (gain) loss		250,633	(408,831)		(583,264
Derivative settlement gain		329,478	512,566		12,615
Amortization of discount and deferred financing costs		9,938	7,710		6,146
Non-cash (gain) loss on extinguishment of debt		(15,722)	4,123		_
Deferred income taxes		(448,643)	(276,722)		397,780
Plugging and abandonment		(6,214)	(7,496)		(8,796
Other, net		3,499	13,761		1,069
Changes in current assets and liabilities:			,		
Accounts receivable		(10,562)	140,200		24,088
Prepaid expenses and other		8,478	2,563		(1,822
Accounts payable and accrued expenses		(53,210)	(86,267)		9,466
Accrued derivative settlements		34,540	5,232		(41,034
Net cash provided by operating activities		552,804	978,352		1,456,575
an an Einean An Einean Geannan		,			,,
Cash flows from investing activities:					
Net proceeds from the sale of oil and gas properties		946,062	357,938		43,858
Capital expenditures		(629,911)	(1,493,608)		(1,974,798
Acquisition of proved and unproved oil and gas properties		(2,183,790)	(7,984)		(544,553
Other, net		(3,000)	(985)		(3,256
Net cash used in investing activities		(1,870,639)	(1,144,639)		(2,478,749)
Cash flows from financing activities:					
Proceeds from credit facility		947,000	1,872,500		1,285,500
Repayment of credit facility		(1,149,000)	(1,836,500)		(1,119,500
Debt issuance costs related to credit facility		(3,132)	(1,050,500)		(3,388
Net proceeds from Senior Notes		491,640	490,951		589,991
Cash paid to repurchase Senior Notes		(29,904)	(350,000)		569,991
Net proceeds from Senior Convertible Notes		166,617	(550,000)		
-			—		
Cash paid for capped call transactions		(24,195)			4 977
Net proceeds from sale of common stock		938,268	4,844		4,877
Dividends paid		(7,751)	(6,772)		(6,723
Net share settlement from issuance of stock awards		(2,354)	(8,678)		(10,624
Other, net Net cash provided by financing activities		1,327,189	(160)		(87 740,046
	_			_	
Net change in cash and cash equivalents		9,354	(102)		(282,128
Cash and cash equivalents at beginning of period	<i><b></b></i>	18	120	<i>ф</i>	282,248
Cash and cash equivalents at end of period	\$	9,372	\$ 18	\$	120

The accompanying notes are an integral part of these consolidated financial statements.

Powered by Morningstar^ $^{\ensuremath{\mathbb{R}}}$  Document  $\ensuremath{\mathsf{Research}}^{\ensuremath{\mathsf{SM}}}$ 

Source: SM Energy Co, 10-K, February 23, 2017 The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# SM ENERGY COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

Supplemental schedule of additional cash flow information and non-cash activities:

	For the Years Ended December 31,				
	 2016		2015		2014
			(in thousands)		
Supplemental Cash Flow Information:					
Operating activities:					
Cash paid for interest, net of capitalized interest	\$ 129,761	\$	126,988	\$	89,145
Net cash (refunded) paid for income taxes	\$ (4,690)	\$	1,630	\$	1,936
Investing activities:					
Changes in capital expenditure accruals and other	\$ 8,044	\$	(210,819)	\$	130,143
Supplemental Non-Cash Investing Activities:					
Fair value of properties exchanged	\$ 733	\$		\$	6,164
Supplemental Non-Cash Financing Activities:					
Issuance of common stock for an asset acquisition <sup>(1)</sup>	\$ 437,194	\$	—	\$	—

(1) Refer to *Note 3 - Acquisitions, Divestitures, and Assets Held for Sale* and *Note 15 - Equity* for additional discussion.

90

Powered by Morningstar® Document Research<sup>sm</sup>

# SM ENERGY COMPANY AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1 - Summary of Significant Accounting Policies

# Description of Operations

SM Energy Company is an independent energy company engaged in the acquisition, exploration, development, and production of crude oil and condensate, natural gas, and NGLs in onshore North America.

# Basis of Presentation

The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries and have been prepared in accordance with GAAP and the instructions to Form 10-K and Regulation S-X. Intercompany accounts and transactions have been eliminated. In connection with the preparation of the consolidated financial statements, the Company evaluated subsequent events after the balance sheet date of December 31, 2016, through the filing date of this report. Additionally, certain prior period amounts have been reclassified to conform to current period presentation in the consolidated financial statements.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of proved oil and gas reserves, assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates of proved oil and gas reserve quantities provide the basis for the calculation of depletion, depreciation, and amortization expense, impairment of proved properties, and asset retirement obligations, each of which represents a significant component of the accompanying consolidated financial statements.

# Cash and Cash Equivalents

The Company considers all liquid investments purchased with an initial maturity of three months or less to be cash equivalents. The carrying value of cash and cash equivalents approximates fair value due to the short-term nature of these instruments.

#### Accounts Receivable

The Company's accounts receivable consist mainly of receivables from oil, gas, and NGL purchasers and from joint interest owners on properties the Company operates. For receivables from joint interest owners, the Company typically has the ability to withhold future revenue disbursements to recover non-payment of joint interest billings. Generally, the Company's oil and gas receivables are collected within two months and the Company has had minimal bad debts.

Although diversified among many companies, collectability is dependent upon the financial wherewithal of each individual company and is influenced by the general economic conditions of the industry. Receivables are not collateralized. The Company's allowance for doubtful accounts as of December 31, 2016, and 2015, totaled \$1.7 million and \$1.1 million, respectively, primarily for receivables from joint interest owners.

# Concentration of Credit Risk and Major Customers

The Company is exposed to credit risk in the event of nonpayment by counterparties, a significant portion of which are concentrated in energy related industries. The creditworthiness of customers and other counterparties is subject to regular review.

91

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The Company does not believe the loss of any single purchaser of its production would materially impact its operating results, as crude oil, natural gas, and NGLs are products with well-established markets and numerous purchasers in the Company's operating regions. The Company had the following major customer and sales to entities under common ownership, which accounted for 10 percent or more of its total oil, natural gas, and NGL production revenue for at least one of the periods presented:

	For the Years Ended December 31,				
	2016	2015	2014		
Major customer <sup>(1)</sup>	18%	21%	19%		
Group #1 of entities under common ownership <sup>(2)</sup>	15%	10%	14%		
Group #2 of entities under common ownership (2)	8%	11%	9%		

(1) This major customer is the operator of the Company's outside-operated Eagle Ford shale program, in which the Company entered into various marketing agreements with during 2013, whereby the Company is subject to certain gathering, transportation, and processing throughput commitments for up to 10 years pursuant to each contract. Because the Company shares with its operator the risk of non-performance by its counterparty purchasers, the Company has included its operator as a major customer in the table above. Several of the operator's counterparty purchasers under these contracts are also direct purchasers of the Company's production from other areas. As of December 31, 2016, the Company's outside-operated Eagle Ford shale assets were classified as held for sale.

(2) In the aggregate these groups of entities under common ownership represent more than 10 percent of total production revenue for the period(s) shown, however, none of the entities comprising either group individually represented more than 10 percent of the Company's production revenue.

The Company's policy is to use the commodity affiliates of the lenders under its Credit Agreement as its derivative counterparties, and each counterparty must have investment grade senior unsecured debt ratings. Each of the Company's 10 derivative counterparties meet both of these requirements as of the filing date of this report.

The Company has accounts in the following locations with a national bank: Denver, Colorado; Houston, Texas; Midland, Texas; and Billings, Montana. The Company's policy is to invest in highly-rated instruments and to limit the amount of credit exposure at each individual institution.

#### Oil and Gas Producing Activities

*Proved properties.* The Company follows the successful efforts method of accounting for its oil and gas properties. Under this method, the costs of development wells are capitalized whether those wells are successful or unsuccessful. Capitalized drilling costs, including lease and well equipment and intangible development costs, are depleted as a group of assets (properties aggregated with a common geological structure) using the units-of-production method based on estimated proved developed oil and gas reserves. Similarly, producing leasehold costs are depleted on the same group asset basis; however, the units-of-production method is based on estimated total proved oil and gas reserves. The computation of DD&A takes into consideration restoration, dismantlement, and abandonment costs as well as the anticipated proceeds from salvaging equipment.

Proved oil and gas property costs are evaluated for impairment and reduced to fair value when there is an indication that the carrying costs may not be recoverable. Expected future discounted cash flows are calculated on all proved reserves and risk adjusted probable and possible reserves using discount rates and price forecasts that management believes are representative of current market conditions. The prices for oil and gas are forecasted based on NYMEX strip pricing, adjusted for basis differentials, for the first five years, after which a flat terminal price is used for each commodity stream. The prices for NGLs are forecasted using OPIS pricing, adjusted for basis differentials, for as long as the market is actively trading, after which a flat terminal price is used. Future operating costs are also adjusted as deemed appropriate for these estimates. Please refer to *Note 11 – Fair Value Measurements* for additional discussion.

The partial sale of a proved property within an existing field is accounted for as a normal retirement and no net gain or loss on divestiture activity is recognized as long as the treatment does not significantly affect the units-of-production depletion rate. The sale of a partial interest in an individual proved property is accounted for as a recovery of cost. A net gain or loss on divestiture activity is recognized in the accompanying consolidated statements of operations ("accompanying statements of operations") for all other sales of proved properties.



Powered by Morningstar<sup>®</sup> Document Research<sup>SM</sup>

Unproved properties. Unproved properties consist of costs to acquire undeveloped leases as well as acquisitions of unproved reserves. When successful wells are drilled on undeveloped leaseholds, unproved property costs are reclassified to proved properties and depleted on a units-of-production basis. An impairment is recorded on unproved property when the Company determines that either the property will not be developed or the carrying value is not realizable. Please refer to *Note 11 – Fair Value Measurements* for additional discussion.

The partial sale of unproved property is accounted for as a recovery of cost when substantial uncertainty exists as to the ultimate recovery of the cost applicable to the interest retained. A net gain on divestiture activity is recognized to the extent that the sales price exceeds the carrying amount of the unproved property. A net gain or loss on divestiture activity is recognized in the accompanying statements of operations for all other sales of unproved property.

*Exploratory*. G&G, including exploratory seismic studies, and the costs of carrying and retaining unproved acreage are expensed as incurred. Under the successful efforts method, exploratory well costs are capitalized pending further evaluation of whether economically recoverable reserves have been found. If economically recoverable reserves are not found, exploratory well costs are expensed as dry holes. The application of the successful efforts method of accounting requires management's judgment to determine the proper designation of wells as either development or exploratory, which will ultimately determine the proper accounting treatment of costs of dry holes. Once a well is drilled, the determination that economic proved reserves have been discovered may take considerable time and judgment. Exploratory dry hole costs are included in cash flows from investing activities as part of capital expenditures within the accompanying consolidated statements of cash flows.

## Other Property and Equipment

Other property and equipment such as facilities, office furniture and equipment, buildings, and computer hardware and software are recorded at cost. The Company capitalizes certain software costs incurred during the application development stage. The application development stage generally includes software design, configuration, testing and installation activities. Costs of renewals and improvements that substantially extend the useful lives of the assets are capitalized. Maintenance and repair costs are expensed when incurred. Depreciation is calculated using either the straight-line method over the estimated useful lives of the assets, which range from three to 30 years, or the unit of output method where appropriate. When other property and equipment is sold or retired, the capitalized costs and related accumulated depreciation are removed from the accounts.

A long-lived asset is evaluated for impairment and reduced to fair value when there is an indication that the carrying costs may not be recoverable. The Company uses an income valuation technique if there is not a market-observable price for the asset. Please refer to *Note 11 - Fair Value Measurements* for additional discussion.

# Assets Held for Sale

Any properties held for sale as of the balance sheet date have been classified as assets held for sale and are separately presented on the accompanying consolidated balance sheets ("accompanying balance sheets") at the lower of carrying value or fair value less the cost to sell. Please refer to *Note 3 – Acquisitions, Divestitures, and Assets Held for Sale* and *Note 11 - Fair Value Measurements* for additional discussion.

# Asset Retirement Obligations

The Company recognizes an estimated liability for future costs associated with the abandonment of its oil and gas properties, including facilities requiring decommissioning. A liability for the fair value of an asset retirement obligation and corresponding increase to the carrying value of the related long-lived asset are recorded at the time a well is drilled or acquired and a facility is constructed. The increase in carrying value is included in proved oil and gas properties in the accompanying balance sheets. The Company depletes the amount added to proved oil and gas property costs and recognizes expense in connection with the accretion of the discounted liability over the remaining estimated economic lives of the respective oil and gas properties. Cash paid to settle asset retirement obligations is included in the operating section of the Company's accompanying consolidated statements of cash flows.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The Company's estimated asset retirement obligation liability is based on historical experience in plugging and abandoning wells, estimated economic lives, estimated plugging and abandonment cost, and federal and state regulatory requirements. The liability is discounted using the credit-adjusted risk-free rate estimated at the time the liability is incurred or revised. The credit-adjusted risk-free rates used to discount the Company's plugging and abandonment liabilities range from 5.5 percent to 12 percent. In periods subsequent to initial measurement of the liability, the Company must recognize period-to-period changes in the liability resulting from the passage of time, revisions to either the amount of the original estimate of undiscounted cash flows or changes in inflation factors or the Company's credit-adjusted risk-free rate as market conditions warrant. Please refer to *Note 9 – Asset Retirement Obligations* for a reconciliation of the Company's total asset retirement obligation liability as of December 31, 2016, and 2015.

### Derivative Financial Instruments

The Company seeks to manage or reduce commodity price risk on its production by entering into derivative contracts. The Company seeks to minimize its basis risk and indexes its oil derivative contracts to NYMEX prices, its NGL derivative contracts to OPIS prices, and its gas derivative contracts to various regional index prices associated with pipelines into which the Company's gas production is sold. The Company does not designate its derivative instruments to qualify for hedge accounting. Accordingly, the Company reflects changes in the fair value of its derivative instruments in its accompanying statements of operations as they occur. For additional discussion on derivatives, please see *Note 10 – Derivative Financial Instruments*.

# Revenue Recognition

The Company derives revenue primarily from the sale of produced oil, gas, and NGLs. Revenue is recognized when the Company's production is delivered to the purchaser, but payment is generally received between 30 and 90 days after the date of production. No revenue is recognized unless it is determined that title to the product has transferred to the purchaser. At the end of each month, the Company estimates the amount of production delivered to the purchaser and the price the Company will receive. The Company uses knowledge of its properties and historical performance, contractual agreements, NYMEX, OPIS, and local spot market prices, quality and transportation differentials, and other factors as the basis for these estimates. The Company follows the sales method of accounting for natural gas production imbalances. If the Company's sales volumes for a well exceed the Company's proportionate share of production from the well, a liability is recognized to the extent that the Company's share of estimated remaining recoverable reserves from the well is insufficient to satisfy this imbalance.

#### Stock-Based Compensation

At December 31, 2016, the Company had stock-based employee compensation plans that included RSUs and PSUs issued to employees and restricted stock issued to non-employee directors, as well as an employee stock purchase plan available to eligible employees. These are more fully described in *Note 7 - Compensation Plans.* The Company records expense associated with the fair value of stock-based compensation in accordance with authoritative accounting guidance, which is based on the estimated fair value of these awards determined at the time of grant, and included within general and administrative expense and exploration expense in the accompanying statements of operations.

#### Income Taxes

The Company accounts for deferred income taxes whereby deferred tax assets and liabilities are recognized based on the tax effects of temporary differences between the carrying amounts on the financial statements and the tax basis of assets and liabilities, as measured using current enacted tax rates. These differences will result in taxable income or deductions in future years when the reported amounts of the assets or liabilities are recorded or settled, respectively. The Company records deferred tax assets and associated valuation allowances, when appropriate, to reflect amounts more likely than not to be realized based upon Company analysis.

#### 94

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Earnings per Share

Basic net income (loss) per common share is calculated by dividing net income or loss available to common stockholders by the basic weightedaverage common shares outstanding for the respective period. The earnings per share calculations reflect the impact of any repurchases of shares of common stock made by the Company.

Diluted net income (loss) per common share is calculated by dividing adjusted net income or loss by the diluted weighted-average common shares outstanding, which includes the effect of potentially dilutive securities. Potentially dilutive securities for this calculation consist of unvested RSUs, contingent PSUs, shares issuable upon the conversion of the Senior Convertible Notes, and in-the-money outstanding stock options, which are measured using the treasury stock method. All outstanding stock options were exercised during the year ended December 31, 2014. When the Company recognizes a loss from continuing operations, as was the case for the years ended December 31, 2016, and 2015, all potentially dilutive shares are anti-dilutive and are consequently excluded from the calculation of diluted earnings per share.

PSUs represent the right to receive, upon settlement of the PSUs after the completion of the three-year performance period, a number of shares of the Company's common stock that may range from zero to two times the number of PSUs granted on the award date. The number of potentially dilutive shares related to PSUs is based on the number of shares, if any, which would be issuable at the end of the respective reporting period, assuming that date was the end of the contingency period applicable to such PSUs. For additional discussion on PSUs, please refer to *Note* 7 – *Compensation Plans* under the heading *Performance Share Units*.

On August 12, 2016, the Company issued \$172.5 million in aggregate principal amount of Senior Convertible Notes due 2021. Upon conversion, the Senior Convertible Notes may be settled, at the Company's election, in shares of the Company's common stock, cash, or a combination of cash and common stock. The Company has initially elected a net-settlement method to satisfy its conversion obligation, which allows the Company to settle the principal amount of the Senior Convertible Notes in cash and to settle the excess conversion value in shares, as well as cash in lieu of fractional shares. However, the Company reserves the right to settle the Senior Convertible Notes in any manner allowed under the indenture as business conditions warrant. Shares of the Company's common stock traded at an average closing price below the \$40.50 conversion price for the portion of the year ended December 31, 2016, during which the Senior Convertible Notes were outstanding. In connection with the Senior Convertible Notes offering, the Company entered into capped call transactions with affiliates of the underwriters that effectively prevent dilution upon settlement up to the \$60.00 cap price. The capped call transactions are not reflected in diluted net income per share, nor will they ever be, as they are anti-dilutive. Please refer to *Note 5 - Long-Term Debt* for additional discussion.

The following table details the weighted-average dilutive and anti-dilutive securities for the years presented:

	For the Ye	For the Years Ended December 31,					
	2016	2015	2014				
		(in thousands)					
Dilutive		_	814				
Anti-dilutive	280	256	_				
		95					

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table sets forth the calculations of basic and diluted earnings per share:

	For the Years Ended December 31,						
	2016 2015			2015	2014		
	(in thousands, except per share amounts)					its)	
Net income (loss)	\$	(757,744)	\$	(447,710)	\$	666,051	
Basic weighted-average common shares outstanding		76,568		67,723		67,230	
Add: dilutive effect of unvested RSUs, contingent PSUs, and stock options (1)		—		—		814	
Add: dilutive effect of 1.50% Senior Convertible Notes (2)		—					
Diluted weighted-average common shares outstanding		76,568		67,723		68,044	
Basic net income (loss) per common share	\$	(9.90)	\$	(6.61)	\$	9.91	
Diluted net income (loss) per common share	\$	(9.90)	\$	(6.61)	\$	9.79	

(1) For the years ended December 31, 2016, and 2015, the shares were anti-dilutive and excluded from the calculation of diluted earnings per share.
 (2) For the year ended December 31, 2016, shares of the Company's common stock traded at an average closing price below the \$40.50 conversion price,

and therefore, had no dilutive impact and were excluded from the calculation of diluted earnings per share.

## Comprehensive Income (Loss)

Comprehensive income (loss) is used to refer to net income (loss) plus other comprehensive income (loss). Other comprehensive income (loss) is comprised of revenues, expenses, gains, and losses that under GAAP are reported as separate components of stockholders' equity instead of net income (loss). Comprehensive income (loss) is presented net of income taxes in the accompanying consolidated statements of comprehensive income (loss).

The changes in the balances of components comprising other comprehensive income (loss) are presented in the following table:

		sion Liability djustments
	(ir	1 thousands)
For the year ended December 31, 2014		
Net actuarial loss	\$	(10,062)
Reclassification to earnings		706
Tax benefit		3,460
Loss, net of tax	\$	(5,896)
For the year ended December 31, 2015		
Net actuarial loss	\$	(4,990)
Reclassification to earnings		1,853
Tax benefit		1,047
Loss, net of tax	\$	(2,090)
For the year ended December 31, 2016		
Net actuarial loss	\$	(3,322)
Reclassification to earnings		1,598
Tax benefit		570
Loss, net of tax	\$	(1,154)

96

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar® Document Research<sup>sm</sup>

# Fair Value of Financial Instruments

The Company's financial instruments including cash and cash equivalents, accounts receivable, and accounts payable are carried at cost, which approximates fair value due to the short-term maturity of these instruments. The recorded value of the Company's credit facility approximates its fair value as it bears interest at a floating rate that approximates a current market rate. The Company had a zero balance under its credit facility as of December 31, 2016, compared with \$202.0 million of outstanding loans as of December 31, 2015. The Company's Senior Notes and Senior Convertible Notes are recorded at cost, net of any unamortized discount and deferred financing costs, and the respective fair values are disclosed in *Note 11 - Fair Value Measurements*. The Company has derivative financial instruments that are recorded at fair value. Considerable judgment is required to develop estimates of fair value. The estimates provided are not necessarily indicative of the amounts the Company would realize upon the sale or refinancing of such instruments.

# Industry Segment and Geographic Information

The Company operates in the exploration and production segment of the oil and gas industry within the United States. The Company reports as a single industry segment. Prior to the sale of the Company's Mid-Continent assets in 2015, the Company acted as the first purchaser of natural gas and natural gas liquids produced by third parties in certain cases. The Company considered this function as ancillary to its oil and gas producing activities. The amount of income these operations generated from marketing gas produced by third parties was not material to the Company's results of operations, and segmentation of such activity would not have provided a better understanding of the Company's performance. However, gross revenue and expense related to marketing activities for gas produced by third parties is presented in the marketed gas system revenue and marketed gas system expense line items in the accompanying statements of operations. There was no marketed gas system revenue or expense recorded for the year ended December 31, 2016.

#### **Off-Balance Sheet Arrangements**

The Company has not participated in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities ("SPE"), which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

The Company evaluates its transactions to determine if any variable interest entities exist. If it is determined that the Company is the primary beneficiary of a variable interest entity, that entity is consolidated. The Company has not been involved in any unconsolidated SPE transactions in 2016 or 2015.

#### Recently Issued Accounting Standards

Effective January 1, 2016, the Company adopted, on a retrospective basis, Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2015-02, *Consolidation (Topic 810): Amendments to the Consolidation Analysis.* This ASU clarifies the consolidation reporting guidance in GAAP. There was no impact to the Company's financial statements or disclosures from the adoption of this standard.

Effective December 31, 2016, the Company adopted FASB ASU No. 2014-15, *Presentation of Financial Statements-Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern*. This ASU requires management to evaluate whether there are conditions or events that raise substantial doubt about an entity's ability to continue as a going concern within one year after the date that the entity's financial statements are issued, or within one year after the date the entity's financial statements are met. There was no impact to the Company's financial statements or disclosures from the adoption of this standard.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09") for the recognition of revenue from contracts with customers. Subsequent to the issuance of this ASU, the FASB issued additional related ASUs as follows:

- In August 2015, the FASB issued ASU No. 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date. This ASU deferred the effective date of ASU 2014-09 by one year.
- In March 2016, the FASB issued ASU No. 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net). This ASU amends the principal versus agent guidance in ASU No. 2014-09.

97

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

- In April 2016, the FASB issued ASU No. 2016-10, *Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing*. This ASU amends the identification of performance obligations and accounting for licenses in ASU 2014-09.
- In May 2016, the FASB issued ASU No. 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients. This ASU amends certain issues in ASU 2014-09 on transition, collectibility, noncash consideration, and the presentation of sales taxes and other similar taxes.
- In December 2016, the FASB issued ASU No. 2016-20, Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers. This ASU is meant to improve and clarify or to correct unintended application of narrow aspects of the guidance in ASU 2014-09.

ASU 2014-09 and each update have the same effective date and transition requirements. That is, the guidance under these standards is to be applied using a full retrospective method or a modified retrospective method, as outlined in ASU 2014-09, and is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. Early adoption is permitted only for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. Early adoption is permitted only for annual periods, and interim periods within those annual periods, beginning after December 15, 2016. The Company has established a cross-functional implementation team that is currently evaluating the provisions of each of these standards, analyzing their impact on the Company's contract portfolio, reviewing current accounting policies and practices to identify potential differences that would result from applying the requirements of these standards to the Company's revenue contracts, and assessing their potential impact on the Company's financial statements and disclosures. The Company currently plans to apply the modified retrospective method upon adoption and plans to adopt the guidance on the effective date of January 1, 2018.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which changes the accounting for leases. This guidance is to be applied using a modified retrospective method and is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2018. Early adoption is permitted. The Company is currently evaluating the provisions of this guidance and assessing its potential impact on the Company's financial statements and disclosures.

In March 2016, the FASB issued ASU No. 2016-09, *Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*. This ASU makes targeted amendments to the accounting for employee share-based payments. This guidance is to be applied using various transition methods, such as full retrospective, modified retrospective, and prospective, based on the criteria for the specific amendments as outlined in the guidance. The guidance is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2016. Early adoption is permitted, as long as all of the amendments are adopted in the same period; however, the Company plans on adopting in the first quarter of 2017. The Company is currently evaluating the provisions of this guidance and assessing its potential impact on the Company's financial statements and disclosures.

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments.* This ASU is intended to reduce diversity in practice in how certain transactions are classified in the statement of cash flows. This guidance is to be applied using a retrospective method. The guidance is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. Early adoption is permitted, as long as all of the amendments are adopted in the same period. The Company is currently evaluating the provisions of this guidance and assessing its potential impact on the Company's financial statements and disclosures.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash.* This ASU clarifies how entities should present restricted cash and restricted cash equivalents in the statement of cash flows. This guidance is to be applied using a retrospective method and is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. Early adoption is permitted. The Company is currently evaluating the provisions of this guidance and assessing its potential impact on the Company's financial statements and disclosures.

In January 2017, the FASB issued ASU No. 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business* ("ASU 2017-01"). This ASU clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. This guidance is to be applied using a prospective method and is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. Early adoption is permitted as outlined in ASU 2017-01. The Company is currently evaluating the provisions of this guidance and assessing its potential impact on the Company's financial statements and disclosures.

98

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

In February 2017, the FASB issued ASU No. 2017-05, *Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets.* This ASU is meant to clarify the scope of ASC Subtopic 610-20, *Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets.* This ASU is meant to clarify the scope of ASC Subtopic 610-20, *Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets.* This and to add guidance for partial sales of nonfinancial assets. This guidance is to be applied using a full retrospective method or a modified retrospective method as outlined in the guidance and is effective at the same time as ASU 2014-09. Further, the Company is required to adopt this guidance at the same time that it adopts the guidance in ASU 2014-09. The Company is currently evaluating the provisions of this guidance and assessing its potential impact on the Company's financial statements and disclosures.

There are no other accounting standards applicable to the Company that would have a material effect on the Company's financial statements and disclosures that have been issued but not yet adopted by the Company as of December 31, 2016, and through the filing date of this report.

# Note 2 - Accounts Receivable and Accounts Payable and Accrued Expenses

Accounts receivable are comprised of the following:

		2016	2015		
		(in tho	usands)		
Accrued oil, gas, and NGL production revenue	\$	96,101	\$	58,256	
Amounts due from joint interest owners		29,669		22,269	
State severance tax refunds		15,320		12,072	
Accrued derivative settlements		6,512		34,579	
Other		4,348		6,948	
Total accounts receivable	\$	151,950	\$	134,124	

Accounts payable and accrued expenses are comprised of the following:

	As of December 31,					
		2016		2015		
		(in tho	usands)			
Accrued capital expenditures	\$	107,009	\$	97,355		
Revenue and severance tax payable		39,617		44,387		
Accrued lease operating expense		15,956		21,943		
Accrued property taxes		6,606		14,078		
Accrued compensation		34,761		41,154		
Accrued derivative settlements		6,473		_		
Accrued interest		45,059		34,378		
Other		44,227		49,222		
Total accounts payable and accrued expenses	\$	299,708	\$	302,517		

99

Powered by Morningstar<sup>®</sup> Document Research<sup>SM</sup>

# Note 3 - Acquisitions, Divestitures, and Assets Held for Sale

# 2016 Acquisition Activity

• Rock Oil Acquisition. On October 4, 2016, the Company acquired all membership interests of JPM EOC Opal, LLC, which owned proved and unproved properties in the Midland Basin, from Rock Oil Holdings, LLC (referred to as the "Rock Oil Acquisition") for an adjusted purchase price of \$991.0 million. The effective date of the acquisition was September 1, 2016. The Company funded the acquisition with proceeds from divestitures in 2016 and the Senior Convertible Notes and equity offerings in August 2016, as discussed in *Note 5 - Long-Term Debt* and *Note 15 - Equity*, respectively.

The Company determined that the Rock Oil Acquisition met the criteria of a business combination under ASC Topic 805, *Business Combinations*. The Company allocated the preliminary adjusted purchase price to the acquired assets and liabilities based on fair value as of the acquisition date, as summarized in the table below. This measurement resulted in no goodwill or bargain purchase gain being recognized. Refer to *Note 11 - Fair Value Measurements* for additional discussion on the valuation techniques used in determining the fair value of the acquired properties. The acquisition costs were insignificant and were expensed as incurred.

	As of October 4, 2016			
	(in thousands)			
Cash consideration	\$	991,038		
Fair value of assets and liabilities acquired:				
Wells in progress	\$	5,672		
Proved oil and gas properties		81,917		
Unproved oil and gas properties		913,594		
Other assets		5,338		
Total fair value of oil and gas properties acquired		1,006,521		
Working capital		(7,888)		
Asset retirement obligation		(7,595)		
Total fair value of net assets acquired	\$	991,038		

*QStar Acquisition.* On December 21, 2016, the Company acquired additional proved and unproved properties in the Midland Basin from QStar LLC and RRP-QStar, LLC (referred to as the "QStar Acquisition") for 1.6 billion, consisting of 1.2 billion in cash consideration and the issuance of approximately 13.4 million shares of the Company's common stock. The cash consideration was funded by proceeds from the recent Raven/Bear Den divestiture and the December 2016 equity offering. Please refer to *Note 15 - Equity* for additional discussion. The effective date of the acquisition was September 1, 2016. Under authoritative accounting guidance, the transaction was considered an asset acquisition, and therefore, the properties were recorded based on the fair value of the total consideration transferred on the acquisition date and transaction costs were capitalized as a component of the cost of the assets acquired.

100

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The Company allocated the preliminary adjusted purchase price to the acquired assets and liabilities, as summarized in the table below.

	As of December 21, 2016		
	(in thousands)		
Cash consideration, including acquisition costs paid	\$	1,167,373	
Fair value of equity consideration <sup>(1)</sup>		437,194	
Total consideration at closing	\$	1,604,567	
Assets and liabilities acquired:			
Wells in progress	\$	21,812	
Proved oil and gas properties		61,614	
Unproved oil and gas properties		1,537,923	
Total oil and gas properties acquired		1,621,349	
Working capital		(9,141)	
Asset retirement obligation		(7,641)	
Total net assets acquired	\$	1,604,567	

<sup>(1)</sup> The Company issued approximately 13.4 million shares of common stock, par value \$0.01 per share, in a private placement to the sellers in the QStar Acquisition on December 21, 2016. The equity consideration was valued on this date using Level 1 and Level 2 inputs with a discount applied due to the lack of marketability in the near term in accordance with the Lock-Up and Registration Rights Agreement that prohibits the sale of such stock until no earlier than the 90th day after issuance.

The Rock Oil Acquisition and QStar Acquisition are each subject to normal post-closing adjustments expected to occur in the first half of 2017. These post-closing adjustments are estimated as of December 31, 2016, and reflected in the tables above.

• Other Acquisitions. During the fourth quarter of 2016, the Company entered into a definitive purchase agreement to acquire approximately 2,900 net acres of oil and gas assets in the Midland Basin for a gross purchase price of \$60 million, subject to customary purchase price adjustments. This acquisition closed subsequent to December 31, 2016.

## 2015 Acquisition Activity

There was no significant acquisition activity during the year ended December 31, 2015.

## 2014 Acquisition Activity

• Gooseneck Property Acquisitions

On September 24, 2014, the Company acquired approximately 61,000 net acres of proved and unproved oil and gas properties in its Gooseneck area in North Dakota, along with related equipment, contracts, records, and other assets. Total cash consideration paid by the Company after final closing adjustments was \$321.8 million and the effective date for the acquisition was July 1, 2014.

On October 15, 2014, the Company acquired additional interests in proved and unproved oil and gas properties in its Gooseneck area. Total cash consideration paid by the Company was \$84.8 million and the effective date for the acquisition was August 1, 2014.

Each of these acquisitions qualified as a business combination under ASC Topic 805, *Business Combinations*. The Company allocated the final adjusted purchase prices to the acquired assets and liabilities based on fair value as of the respective acquisition dates, as summarized in the table below. These measurements resulted in no goodwill or bargain purchase gain being recognized.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

	Acquisition #1 As of September 24, 2014		Acc	uisition #2
			As of October 15, 201	
		(in thou	sands)	
Cash consideration	\$	321,807	\$	84,836
Fair value of assets and liabilities acquired:				
Proved oil and gas properties	\$	203,467	\$	54,612
Unproved oil and gas properties		126,588		29,610
Total fair value of oil and gas properties acquired		330,055		84,222
Working capital		(6,135)		2,232
Asset retirement obligation		(2,113)		(1,618)
Total fair value of net assets acquired	\$	321,807	\$	84,836
	-			

• Rocky Mountain Acquisitions. In addition to the Gooseneck property acquisitions discussed above, the Company acquired other proved and unproved properties in its Rocky Mountain region during 2014, primarily in the Powder River Basin, in multiple transactions for approximately \$135.5 million in total cash consideration after final closing adjustments, plus approximately 7,000 net acres of non-core assets in the Company's Rocky Mountain region.

## 2016 Divestiture Activity

• Rocky Mountain Divestitures. During the third quarter of 2016, the Company divested certain non-core properties in the Williston Basin and Powder River Basin in two separate packages for total cash received at closing, net of commissions and payments to Net Profits Plan participants (referred throughout this report as "net divestiture proceeds"), of \$110.6 million. The Company recorded a net gain of \$16.4 million related to these divested assets for the year ended December 31, 2016.

During the fourth quarter of 2016, the Company divested certain Williston Basin assets located outside of Divide County, North Dakota (referred to as "Raven/Bear Den" throughout this report) for net divestiture proceeds of \$756.2 million. The Company recorded a net gain of \$29.5 million related to these divested assets for the year ended December 31, 2016. In conjunction with the divestiture of certain Rocky Mountain assets, the Company closed its Billings, Montana office. Please refer to *Note 14 - Exit and Disposal Costs* for additional discussion.

The following table presents income (loss) before income taxes of the Raven/Bear Den assets sold on December 1, 2016, for the years ended December 31, 2016, 2015, and 2014. This divestiture is considered a disposal of a significant asset group.

	For the Years Ended December 31,					
	2016	20	15		2014	
	 (in thousands)					
Income (loss) before income taxes (1)	\$ (6,601)	\$	(12,530)	\$	197,256	

(1) Income (loss) before income taxes reflects oil, gas, and NGL production revenue, less oil, gas, and NGL production expense and depletion, depreciation, amortization, and asset retirement obligation liability accretion. Additionally, income (loss) before income taxes includes impairment of proved properties expense of approximately \$17.8 million for the year ended December 31, 2015.

• *Permian Divestiture*. During the third quarter of 2016, the Company divested its non-core properties in southeast New Mexico for net divestiture proceeds of \$54.6 million and recorded a net loss of \$10.1 million for the year ended December 31, 2016.

Each of these divestitures are subject to normal post-closing adjustments, and the respective post-closings are expected to occur in the first half of 2017.

102

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## 2015 Divestiture Activity

- Mid-Continent Divestiture. During the second quarter of 2015, the Company divested its Mid-Continent assets in multiple transactions for total net
  divestiture proceeds of \$310.3 million and a final net gain of \$108.4 million. In conjunction with the divestiture of its Mid-Continent assets, the
  Company closed its Tulsa, Oklahoma office. Please refer to Note 14 Exit and Disposal Costs for additional discussion.
- Permian Divestiture. During the fourth quarter of 2015, the Company divested certain non-core assets in its Permian region. Net divestiture proceeds were \$25.1 million and the final net gain on this divestiture was \$2.3 million.

Write-downs on certain other assets held for sale and subsequently sold during the year ended December 31, 2015, totaled \$68.6 million, which partially offset the net gain on the Mid-Continent and Permian divestitures discussed above.

# 2014 Divestiture Activity

 Rocky Mountain Divestiture. During the second quarter of 2014, the Company divested certain non-core assets in the Montana portion of the Williston Basin. Net divestiture proceeds were \$42.0 million and the final net gain on this divestiture was \$26.9 million.

The Company recorded \$27.6 million of write-downs to fair value less estimated costs to sell for assets that were held for sale during the year ended December 31, 2014, which offset the net gain on the Rocky Mountain Divestiture discussed above.

# Assets Held for Sale

Assets are classified as held for sale when the Company commits to a plan to sell the assets and there is reasonable certainty the sale will take place within one year. Upon classification as held for sale, long-lived assets are no longer depreciated or depleted, and a measurement for impairment is performed to identify and expense any excess of carrying value over fair value less costs to sell. Any subsequent changes to the fair value less estimated costs to sell impact the measurement of assets held for sale, with any gain or loss reflected in the net gain on divestiture activity line item in the accompanying statements of operations.

As of December 31, 2016, the accompanying balance sheets present \$372.6 million of assets held for sale, net of accumulated depletion, depreciation, and amortization expense, which consists of the Company's outside-operated Eagle Ford shale assets. A corresponding aggregate asset retirement obligation liability of \$26.2 million is separately presented. There were no material assets held for sale as of December 31, 2015.

Subsequent to December 31, 2016, the Company entered into a definitive agreement with Venado EF LLC ("Venado") for the sale of its outsideoperated Eagle Ford shale assets, including its ownership interest in related midstream assets (the "Eagle Ford Transaction") for a gross purchase price of \$800 million, subject to customary purchase price adjustments. The Company expects to close the Eagle Ford Transaction in the first quarter of 2017.

Pursuant to the Venado definitive agreement, the Company entered into certain NYMEX swap contracts to be novated to Venado at closing, as summarized below:

- Oil swap contracts through the fourth quarter of 2021 for a total of 4.3 million Bbls of oil production at contract prices ranging from \$54.05 to \$57.00 per Bbl.
- Gas swap contracts through the fourth quarter of 2021 for a total of 4.6 million MMBtu of gas production at contract prices ranging from \$2.82 to \$2.99 per MMBtu.
- NGL swap contracts through the fourth quarter of 2019 for a total of 4.5 million Bbls of NGL production at contract prices ranging from \$11.81 to \$48.51 per Bbl.

The Company is not at risk of a net financial obligation with the derivative counterparties should the value of the contracts become negative, unless the Eagle Ford Transaction is terminated because the Company did not comply in all material respects with its covenants under the definitive agreement or because of a material inaccuracy of the Company's representations and warranties.

103

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The closing of the Eagle Ford Transaction is subject to the satisfaction of customary closing conditions, and there can be no assurance that it will close on the expected closing date or at all.

The following table presents income (loss) before income taxes for the years ended December 31, 2016, 2015, and 2014, of the Company's outsideoperated Eagle Ford shale assets held for sale as of December 31, 2016, which is considered a significant asset disposal group.

	For the Years Ended December 31,				
	 2016		2015		2014
	 (in thousands)				
Income (loss) before income taxes (1)	\$ (218,506)	\$	71,556	\$	294,376

(1) Income (loss) before income taxes reflects oil, gas, and NGL production revenue less oil, gas, and NGL production expense and depletion, depreciation, amortization, and asset retirement obligation liability accretion expense. Additionally, loss before income taxes for the year ended December 31, 2016, includes \$269.6 million of proved property impairment expense.

Subsequent to December 31, 2016, the Company announced its plans to sell its remaining Williston Basin assets in the Divide County, North Dakota area (referred to as "Divide County" throughout this report) by mid-year 2017. These assets were classified as held and used as of December 31, 2016. Based on preliminary estimates of fair value less selling costs as of the filing date of this report, the Company expects to record a write down in the range of \$200 million to \$400 million in the first quarter of 2017 upon the Divide County assets being reclassified to held for sale.

The Company determined that neither these planned nor executed asset sales qualify for discontinued operations accounting under financial statement presentation authoritative guidance.

104

Powered by Morningstar® Document Research<sup>SM</sup>

# Note 4 – Income Taxes

The provision for income taxes consists of the following:

		For the Years Ended December 31,					
	2016		2015			2014	
			(ii	n thousands)			
Current portion of income tax expense							
Federal	\$	2,932	\$	—	\$	_	
State		1,539		1,571		868	
Deferred portion of income tax expense (benefit)		(448,643)		(276,722)		397,780	
Total income tax expense (benefit)	\$	(444,172)	\$	(275,151)	\$	398,648	
Effective tax rate		37.0%		38.1%		37.4%	

The components of the net deferred income tax liabilities are as follows:

	As of December 31,							
		2016	2015					
		(in thousands)						
Deferred tax liabilities:								
Oil and gas properties	\$	518,394	\$	854,029				
Derivative asset		—		179,543				
Other		7,733		1,233				
Total deferred tax liabilities		526,127		1,034,805				
Deferred tax assets:								
Federal and state tax net operating loss carryovers		151,343		244,942				
Derivative liability		31,349		_				
Stock compensation		10,083		14,529				
Credit carryover		12,448		6,952				
Other liabilities		10,567		20,497				
Total deferred tax assets		215,790		286,920				
Valuation allowance		(5,335)		(10,394)				
Net deferred tax assets		210,455		276,526				
Total net deferred tax liabilities	\$	315,672	\$	758,279				
Current federal income tax refundable	\$	644	\$	5,378				
Current state income tax refundable	\$		\$	65				
Current state income tax payable	\$	1,181	\$	—				

At December 31, 2016, the Company estimated its federal net operating loss ("NOL") carryforward at \$540.2 million, which includes unrecognized excess income tax benefits associated with stock awards of \$126.7 million. The Company also has federal R&D credit carryforwards of \$7.2 million. The federal NOL carryforward begins to expire in 2031 and the federal R&D credit carryforwards expire between 2028 and 2033. The Company's alternative minimum tax ("AMT") credit carryforward of \$5.6 million does not expire. State NOL carryforwards were \$184.6 million and state tax credits were \$528,000 as of December 31, 2016. State NOLs and credits expire between 2017 and 2037. The Company's current valuation allowance relates to state NOL carryforwards and state tax credits, which the Company anticipates will expire before they can be utilized. The change in the valuation allowance from 2015 to 2016 primarily relates to anticipated utilization of accumulated charitable contributions and an allocable change to the Company's mix of state apportioned losses and the anticipated utilization of state cumulative NOLs.

105

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Federal income tax expense differs from the amount that would be provided by applying the statutory United States federal income tax rate to income before income taxes primarily due to the effect of state income taxes, changes in valuation allowances, R&D credits, and accumulated impacts of other smaller permanent differences, reported as follows:

		For the Years Ended December 31,						
	2016		2015			2014		
	(in thousands)							
Federal statutory tax expense (benefit)	\$	(420,671)	\$	(253,001)	\$	372,644		
Increase (decrease) in tax resulting from:								
State tax expense (benefit) (net of federal benefit)		(17,549)		(21,583)		21,350		
Change in valuation allowance		(5,059)		3,148		2,245		
Research and development credit		—		(1,971)				
Other		(893)		(1,744)		2,409		
Income tax expense (benefit)	\$	(444,172)	\$	(275,151)	\$	398,648		

Acquisitions, divestitures, drilling activity, and basis differentials impacting the prices received for oil, gas, and NGLs impact the apportionment of taxable income to the states where the Company owns oil and gas properties. As these factors change, the Company's state income tax rate changes. This change, when applied to the Company's total temporary differences, impacts the total state income tax expense (benefit) reported in the current year. Items affecting state apportionment factors are evaluated upon completion of the prior year income tax return, and after significant acquisitions, divestitures, or changes in drilling activity or estimated state revenue occurs during the year. In 2016, most of this activity occurred in the fourth quarter.

The Company and its subsidiaries file federal income tax returns and various state income tax returns. With an exception for activity related to its 2003 tax year, the Company is no longer subject to United States federal or state income tax examinations by these tax authorities for years before 2013. The Company recorded an additional \$2.0 million net R&D credit in 2015 as a result of its R&D credit settlement with the IRS Appeals Office. During 2016, the Company's 2007 - 2011 IRS examination was finalized, as was the 2013 IRS audit of the SM-Mitsui Tax Partnership with no material adjustments to previously recorded amounts.

The Company complies with authoritative accounting guidance regarding uncertain tax provisions. The entire amount of unrecognized tax benefit reported by the Company would affect its effective tax rate if recognized. Interest expense in the accompanying statements of operations includes a negligible amount associated with income taxes. The Company does not expect a significant change to the recorded unrecognized tax benefits in 2017.

The total amount recorded for unrecognized tax benefits is presented below:

		For the Years Ended December 31,					
	2016		2015		2014		
			(in thousands)				
Beginning balance	\$	2,782	\$	1,582	\$	2,358	
Additions for tax positions of prior years		9		1,200		140	
Settlements		(2,345)				(916)	
Ending balance	\$	446	\$	2,782	\$	1,582	

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Revolving Credit Facility

The Company's Fifth Amended and Restated Credit Agreement (the "Credit Agreement") provides for a maximum loan amount of \$2.5 billion and has a maturity date of December 10, 2019. During 2016, the following amendments were made to the Credit Agreement:

- On April 8, 2016, as part of the regular, semi-annual borrowing base redetermination process, the Company entered into a Sixth Amendment to the Credit Agreement, which reduced the Company's borrowing base to \$1.25 billion from \$2.0 billion at December 31, 2015. This expected reduction was primarily due to a decline in commodity prices, which resulted in a decrease in the Company's proved reserves as of December 31, 2015. The amendment also reduced the aggregate lender commitments to \$1.25 billion, and changed the required percentage of oil and gas properties subject to a mortgage to at least 90 percent of the total PV-9 of the Company's proved oil and gas properties evaluated in the most recent reserve report. Further, this amendment revised certain of the Company's covenants under the Credit Agreement and modified the borrowing base utilization grid, as discussed below. The Company incurred approximately \$3.1 million in deferred financing costs associated with this amendment to the Credit Agreement.
- On August 8, 2016, the Company entered into a Seventh Amendment to the Credit Agreement to allow for capped call transactions.
- Upon issuing the Senior Convertible Notes and 2026 Notes (as defined and discussed below) during the third quarter of 2016, the Company's borrowing base and aggregate lender commitments were reduced to \$1.1 billion.
- On September 30, 2016, as part of the regular, semi-annual borrowing base redetermination process, the Company entered into an Eighth
  Amendment to the Credit Agreement, which increased the Company's borrowing base to \$1.35 billion and the aggregate lender commitments to
  \$1.25 billion due to an increase in commodity prices and the value of the proved reserves associated with the Rock Oil Acquisition.
- On December 1, 2016, the Company's borrowing base and aggregate lender commitments were reduced to \$1.17 billion as a result of closing the sale of the Company's Raven/Bear Den assets.

As a result of the various reductions to the Company's borrowing base and aggregate lender commitments throughout 2016, the Company recorded approximately \$2.5 million of expense related to the acceleration of unamortized deferred financing costs for the year ended December 31, 2016.

The borrowing base redetermination process considers the value of both the Company's (a) proved oil and gas properties reflected in the Company's most recent reserve report and (b) commodity derivative contracts, each as determined by the Company's lender group. The next scheduled redetermination date is April 1, 2017, and the Company expects a reduction to its borrowing base as a result of the anticipated sale of its outside-operated Eagle Ford shale assets and the decrease in proved reserves at December 31, 2016.

The Company must comply with certain financial and non-financial covenants under the terms of the Credit Agreement, including covenants limiting dividend payments and requiring the Company to maintain certain financial ratios, as defined by the Credit Agreement. Financial covenants under the Credit Agreement require, as of the last day of each of the Company's fiscal quarters, the Company's (a) ratio of senior secured debt to 12-month trailing adjusted EBITDAX to be not more than 2.75 to 1.0; (b) adjusted current ratio to be not less than 1.0 to 1.0; and (c) ratio of 12-month trailing adjusted EBITDAX to interest expense to be not less than 2.0 to 1.0. The Company was in compliance with all financial and non-financial covenants under the Credit Agreement as of December 31, 2016, and through the filing date of this report.

107

Powered by Morningstar® Document Research<sup>SM</sup>

Interest and commitment fees are accrued based on a borrowing base utilization grid set forth in the Credit Agreement. Eurodollar loans accrue interest at the London Interbank Offered Rate plus the applicable margin from the utilization table below, and Alternate Base Rate ("ABR") and swingline loans accrue interest at the prime rate, plus the applicable margin from the utilization table below. Commitment fees are accrued on the unused portion of the aggregate lender commitment amount and are included in interest expense in the accompanying statements of operations. The borrowing base utilization grid under the Credit Agreement is as follows:

<b>Borrowing Base Utilization Percentage</b>	<25%	≥25% <50%	≥50% <75%	≥75% <90%	≥90%
Eurodollar Loans	1.750%	2.000%	2.250%	2.500%	2.750%
ABR Loans or Swingline Loans	0.750%	1.000%	1.250%	1.500%	1.750%
Commitment Fee Rate	0.300%	0.300%	0.350%	0.375%	0.375%

The following table presents the outstanding balance, total amount of letters of credit, and available borrowing capacity under the Credit Agreement as of February 15, 2017, December 31, 2016, and December 31, 2015:

	As of F	ebruary 15, 2017	As of	December 31, 2016	As of December 31, 2015		
				(in thousands)			
Credit facility balance (1)	\$	103,500	\$	_	\$	202,000	
Letters of credit <sup>(2)</sup>		200		200		200	
Available borrowing capacity		1,061,300		1,164,800		1,297,800	
Total aggregate lender commitment amount	\$	1,165,000	\$	1,165,000	\$	1,500,000	

(1) Unamortized deferred financing costs attributable to the credit facility are presented as a component of other noncurrent assets on the accompanying balance sheets and totaled \$5.9 million and \$4.9 million as of December 31, 2016, and 2015, respectively.

<sup>(2)</sup> Letters of credit reduce the amount available under the credit facility on a dollar-for-dollar basis.

## Senior Notes

The Company's Senior Notes consist of 6.50% Senior Notes due 2021, 6.125% Senior Notes due 2022, 6.50% Senior Notes due 2023, 5.0% Senior Notes due 2024, 5.625% Senior Notes due 2025, and 6.75% Senior Notes due 2026 (collectively referred to as "Senior Notes"). The Senior Notes, net of unamortized deferred financing costs line on the accompanying balance sheets as of December 31, 2016, and 2015, consisted of the following:

		As of December 31,										
				2016						2015		
	_	Principal Amount		Unamortized Deferred Financing Costs		ior Notes, Net Unamortized Deferred nancing Costs		Principal Amount		namortized Deferred ancing Costs	of	ior Notes, Net Unamortized Deferred aancing Costs
						(in tho	usa	nds)				
6.50% Senior Notes due 2021	\$	346,955	\$	3,372	\$	343,583	\$	350,000	\$	4,106	\$	345,894
6.125% Senior Notes due 2022		561,796		6,979		554,817		600,000		8,714		591,286
6.50% Senior Notes due 2023		394,985		4,436		390,549		400,000		5,231		394,769
5.0% Senior Notes due 2024		500,000		6,533		493,467		500,000		7,455		492,545
5.625% Senior Notes due 2025		500,000		7,619		492,381		500,000		8,524		491,476
6.75% Senior Notes due 2026		500,000		8,078		491,922		_				
Total	\$	2,803,736	\$	37,017	\$	2,766,719	\$	2,350,000	\$	34,030	\$	2,315,970

Powered by Morningstar® Document Research<sup>SM</sup>

The Senior Notes are unsecured senior obligations and rank equal in right of payment with all of the Company's existing and any future unsecured senior debt, and are senior in right of payment to any future subordinated debt. There are no subsidiary guarantors of the Senior Notes. The Company is subject to certain covenants under the indentures governing the Senior Notes that limit the Company's ability to incur additional indebtedness, issue preferred stock, and make restricted payments, including dividends; however, the first \$6.5 million of dividends paid each year are not restricted by the restricted payment covenant. The Company was in compliance with all covenants under its Senior Notes as of December 31, 2016, and through the filing date of this report. All Senior Notes are registered under the Securities Act as of December 31, 2016. The Company may redeem some or all of its Senior Notes prior to their maturity at redemption prices based on a premium, plus accrued and unpaid interest, as described in the indentures governing the Senior Notes.

During the first quarter of 2016, the Company repurchased in open market transactions a total of \$46.3 million in aggregate principal amount of certain of its 6.50% Senior Notes due 2021, 6.125% Senior Notes due 2022, and 6.50% Senior Notes due 2023 for a settlement amount of \$29.9 million, excluding interest, which resulted in a net gain on extinguishment of debt of approximately \$15.7 million. This amount includes a gain of \$16.4 million associated with the discount realized upon repurchase, which was partially offset by approximately \$700,000 related to the acceleration of unamortized deferred financing costs. The Company canceled all repurchased Senior Notes upon cash settlement.

2019 Notes. On May 7, 2015, the Company commenced a cash tender offer for any and all of its outstanding 6.625% Senior Notes due 2019 ("2019 Notes") at a price of \$1,036.88 per \$1,000 of principal amount for all 2019 Notes tendered by May 20, 2015 ("Consent Payment Deadline"), and at a price of \$1,006.88 per \$1,000 of principal amount for all 2019 Notes properly tendered thereafter. On the Consent Payment Deadline, the Company received tenders and consents from the holders of approximately \$242.9 million in aggregate principal amount, or approximately 69%, of its outstanding 2019 Notes in connection with the cash tender offer. Following its entry into the supplemental indenture dated as of May 21, 2015, to the indenture dated as of February 7, 2011, between the Company and U.S. Bank National Association, as trustee, the Company accepted the 2019 Notes tendered as of the Consent Payment Deadline in exchange for payment of total consideration, including accrued interest, of approximately \$256.2 million under the Tender Offer and Consent Solicitation. On June 5, 2015, the Company accepted \$1.5 million of 2019 Notes tendered after the Consent Payment Deadline in exchange for payment of total consideration, including accrued interest, of approximately \$2,2015, the Company redeemed the remaining outstanding 2019 Notes at a redemption price of 103.313% of the principal amount for payment of total consideration, including accrued interest, of approximately \$111.5 million.

The Company recorded a loss on extinguishment of debt related to the tender offer and redemption of its 2019 Notes of approximately \$16.6 million for the year ended December 31, 2015. This amount includes approximately \$12.5 million associated with the premium paid for the tender offer and redemption of the 2019 Notes and approximately \$4.1 million related to the acceleration of unamortized deferred financing costs.

2021 Notes. On November 8, 2011, the Company issued \$350.0 million in aggregate principal amount of 6.50% Senior Notes due 2021 at par, which mature on November 15, 2021. The Company received net proceeds of \$343.1 million after deducting fees of \$6.9 million, which are being amortized as deferred financing costs over the life of the 2021 Notes. During the first quarter of 2016, the Company repurchased \$3.1 million in aggregate principal amount of its 2021 Notes for a settlement amount of \$2.3 million, excluding interest.

2022 Notes. On November 17, 2014, the Company issued \$600.0 million in aggregate principal amount of 6.125% Senior Notes due 2022 at par, which mature on November 15, 2022. The Company received net proceeds of \$590.0 million after deducting fees of \$10.0 million, which are being amortized as deferred financing costs over the life of the 2022 Notes. The net proceeds were used to repay outstanding borrowings under the Company's credit facility and for general corporate purposes. During the first quarter of 2016, the Company repurchased \$38.2 million in aggregate principal amount of its 2022 Notes for a settlement amount of \$24.3 million, excluding interest.

2023 Notes. On June 29, 2012, the Company issued \$400.0 million in aggregate principal amount of 6.50% Senior Notes due 2023 at par, which mature on January 1, 2023. The Company received net proceeds of \$392.1 million after deducting fees of \$7.9 million, which are being amortized as deferred financing costs over the life of the 2023 Notes. During the first quarter of 2016, the Company repurchased \$5.0 million in aggregate principal amount of its 2023 Notes for a settlement amount of \$3.3 million, excluding interest.

109

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

2024 Notes. On May 20, 2013, the Company issued \$500.0 million in aggregate principal amount of 5.0% Senior Notes due 2024 at par, which mature on January 15, 2024. The Company received net proceeds of \$490.2 million after deducting fees of \$9.8 million, which are being amortized as deferred financing costs over the life of the 2024 Notes.

2025 Notes. On May 21, 2015, the Company issued \$500.0 million in aggregate principal amount of 5.625% Senior Notes due 2025 at par, which mature on June 1, 2025. The Company received net proceeds of \$491.0 million after deducting fees of \$9.0 million, which are being amortized as deferred financing costs over the life of the 2025 Notes. The net proceeds were used to fund the consideration paid to the tendering holders of the 2019 Notes and to redeem the remaining untendered 2019 Notes, as well as repay outstanding borrowings under the Credit Agreement and for general corporate purposes.

2026 Notes. On September 12, 2016, the Company issued \$500.0 million in aggregate principal amount of 6.75% Senior Notes due 2026, at par (the "2026 Notes"), which mature on September 15, 2026. The Company received net proceeds of \$491.6 million after deducting fees of \$8.4 million, which are being amortized as deferred financing costs over the life of the 2026 Notes. The net proceeds were used to partially fund the Rock Oil Acquisition that closed on October 4, 2016.

#### Senior Convertible Notes

On August 12, 2016, the Company issued \$172.5 million in aggregate principal amount of 1.50% Senior Convertible Notes due 2021 ("the Senior Convertible Notes"), which mature on July 1, 2021. The Senior Convertible Notes are unsecured senior obligations and rank equal in right of payment with all of the Company's existing and any future unsecured senior debt, and are senior in right of payment to any future subordinated debt. The Company received net proceeds of \$166.6 million after deducting fees of \$5.9 million, of which a portion is being amortized over the life of the Senior Convertible Notes. The net proceeds were used to partially fund the Rock Oil Acquisition that closed on October 4, 2016, as well as pay the cost of the capped call transactions discussed below.

The Senior Convertible Notes mature on July 1, 2021, unless earlier repurchased or converted. Holders may convert their Senior Convertible Notes at their option at any time prior to January 1, 2021, only under the following circumstances: (1) during any calendar quarter (and only during such calendar quarter) commencing after the calendar quarter ending on September 30, 2016, if the last reported sale price of the Company's common stock for at least 20 trading days (whether or not consecutive) during a period of 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the conversion price on each applicable trading day; (2) during the five business day period after any five consecutive trading day period (the "measurement period") in which the trading price (as defined in the indenture) per \$1,000 principal amount of Notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of the Company's common stock and the conversion rate on each such trading day; or (3) upon the occurrence of specified corporate events. On or after January 1, 2021, until the maturity date, holders may convert their Senior Convertible Notes at any time, regardless of the foregoing circumstances. The Company way not redeem the Senior Convertible Notes may be settled, at the Company's election, in shares of the Company's common stock, cash, or a combination of cash and common stock. Holders may convert their notes based on a conversion rate of 24.6914 shares of the Company's common stock per \$1,000 principal amount of the Senior Convertible Notes, which is equal to an initial conversion price of approximately \$40.50 per share, subject to adjustment.

The Company has initially elected a net-settlement method to satisfy its conversion obligation, which allows the Company to settle the principal amount of the Senior Convertible Notes in cash and to settle the excess conversion value in shares, as well as cash in lieu of fractional shares. The Senior Convertible Notes were not convertible at the option of holders as of December 31, 2016, or through the filing date of this report. Notwithstanding the inability to convert, the if-converted value of the Senior Convertible Notes as of December 31, 2016, did not exceed the principal amount.

In accounting for the Senior Convertible Notes at issuance, the Company allocated proceeds from the Senior Convertible Notes into debt and equity components according to the authoritative accounting guidance for convertible debt instruments that may be fully or partially settled in cash upon conversion. The initial carrying amount of the debt component, which approximates its fair value, was estimated using an interest rate for nonconvertible debt with terms similar to the Senior Convertible Notes. The effective interest rate used was 7.25%. The excess of the principal amount of the Senior Convertible Notes over the fair value of the debt component was recorded as a debt discount and a corresponding increase in additional paid-in capital. The Company incurred transaction costs of \$5.9 million relating to the issuance of the Senior Convertible Notes, which were allocated between the debt and equity components in proportion to their determined fair value amounts. The debt discount and debt-related issuance costs are amortized to the carrying value of the Senior Convertible Notes as interest



Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

expense through the maturity date of July 1, 2021. Upon issuance of the Senior Convertible Notes, the Company recorded \$132.3 million as long-term debt and \$40.2 million as additional paid-in capital in stockholders' equity in the accompanying balance sheets. Interest expense recognized on the Senior Convertible Notes related to the stated interest rate and amortization of the debt discount totaled \$3.7 million for the year ended December 31, 2016.

The net carrying amount of the liability component of the Senior Convertible Notes, as reflected on the accompanying balance sheets, consisted of the following as of December 31, 2016:

	As	of December 31, 2016
		(in thousands)
Principal amount of Senior Convertible Notes	\$	172,500
Unamortized debt discount		(37,513)
Unamortized deferred financing costs		(4,131)
Net carrying amount	\$	130,856

The net carrying amount of the equity component of the Senior Convertible Notes recorded in additional paid-in capital on the accompanying balance sheets consisted of the following as of December 31, 2016:

	As of December	er 31, 2016
	(in thous	ands)
Equity component due to allocation of proceeds to equity	\$	40,217
Less: related issuance costs		(1,375)
Less: deferred tax liability		(5,267)
Net carrying amount	\$	33,575

If the Company undergoes a fundamental change, holders of the Senior Convertible Notes may require the Company to repurchase for cash all or any portion of their notes at a fundamental change repurchase price equal to 100% of the principal amount of the Senior Convertible Notes to be repurchased, plus accrued and unpaid interest. The indenture governing the Senior Convertible Notes contains customary events of default with respect to the Senior Convertible Notes, including that upon certain events of default, the trustee by notice to the Company, or the holders of at least 25% in principal amount of the outstanding Senior Convertible Notes by notice to the Company, may declare 100% of the principal and accrued and unpaid interest, if any, due and payable immediately. In case of certain events of bankruptcy, insolvency or reorganization involving the Company or a significant subsidiary, 100% of the principal and accrued and unpaid interest on the Senior Convertible Notes will automatically become due and payable.

The Company is subject to certain covenants under the indenture governing the Senior Convertible Notes and was in compliance with all covenants as of December 31, 2016, and through the filing date of this report.

## Capped Call Transactions

In connection with the issuance of the Senior Convertible Notes, the Company entered into capped call transactions with affiliates of the underwriters of such issuance. The aggregate cost of the capped call transactions was approximately \$24.2 million. The capped call transactions are generally expected to reduce the potential dilution upon conversion of the Senior Convertible Notes and/or partially offset any cash payments the Company is required to make in excess of the principal amount of converted Senior Convertible Notes in the event that the market price per share of the Company's common stock, as measured under the terms of the capped call transactions ("market price per share"), is greater than the strike price of the capped call transactions, which initially corresponds to the approximate \$40.50 per share conversion price of the Senior Convertible Notes and is subject to anti-dilution adjustments substantially similar to those applicable to the conversion rate of the Senior Convertible Notes. The cap price of the capped call transactions was initially \$60.00 per share, and is subject to certain adjustments under the terms of the capped call transactions. If, however, the market price per share exceeds the cap price of the capped call transactions, there would be dilution and/or there would not be an offset of such potential cash payments, in each case, to the extent that such market price per share exceeds the capped call transactions.



Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The Company evaluated the capped call transactions under authoritative accounting guidance and determined that they should be accounted for as separate transactions and classified as equity instruments with no recurring fair value measurement recorded.

### Capitalized Interest

Capitalized interest costs for the Company for the years ended December 31, 2016, 2015, and 2014, were \$17.0 million, \$25.1 million, and \$16.2 million, respectively.

# Note 6 - Commitments and Contingencies

### Commitments

The Company has entered into various agreements, which include drilling rig contracts of \$31.1 million, gathering, processing, and transportation throughput commitments of \$970.9 million, office leases, including maintenance, of \$50.1 million, and other miscellaneous contracts and leases of \$6.0 million. The annual minimum payments for the next five years and total minimum payments thereafter are presented below:

Years Ending December 31,	-	Amount <sup>(1)</sup> thousands)
2017	\$	145,075
2018		148,240
2019		144,379
2020		141,010
2021		141,654
Thereafter		337,745
Total	\$	1,058,103

(1) During the third quarter of 2015, the Company closed its office in Tulsa, Oklahoma. These amounts include lease payments for the Tulsa office, net of sublease income. The Company expects to receive \$2.7 million of total sublease income through 2019.

#### Drilling Rig Contracts

The Company has several drilling rig contracts in place to facilitate drilling plans. Early termination of these rig contracts as of December 31, 2016, would have resulted in termination penalties of \$14.2 million, which would be in lieu of paying the remaining drilling commitments of \$31.1 million included in the table above. For the years ended December 31, 2016, and 2015, the Company incurred \$8.7 million and \$13.7 million, respectively, of expenses related to the early termination of drilling rig contracts or fees incurred for rigs placed on standby, which are recorded in the other operating expenses line item in the accompanying statements of operations.

### Pipeline Transportation Commitments

The Company has gathering, processing, and transportation throughput commitments with various third parties that require delivery of a minimum amount of natural gas, crude oil, NGLs, and water. As of December 31, 2016, the Company has commitments to deliver a minimum of 1,461 Bcf of natural gas, 70 MMBbl of crude oil, 13 MMBbl of NGLs, and 25 MMBbl of water through 2034. The Company will be required to make periodic deficiency payments for any shortfalls in delivering the minimum volume commitments under certain agreements. As of December 31, 2016, if the Company delivered no further product, the aggregate undiscounted deficiency payments total approximately \$970.9 million through 2034. If a shortfall in the minimum volume commitment for natural gas is projected, the Company has rights under certain contracts to arrange for third party gas to be delivered, and such volumes would count toward its minimum volume commitment.

Subsequent to December 31, 2016, the Company entered into a definitive agreement for the sale of its outside-operated Eagle Ford shale assets held for sale at December 31, 2016, and expects to close the transaction in the first quarter of 2017. Upon closing of the sale, the Company would no longer be subject to transportation throughput commitments totaling

#### 112

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

514 Bcf of natural gas, 52 MMBbl of oil, and 13 MMBbl of NGLs, or \$501.9 million of the potential undiscounted deficiency payments presented in the table above.

As of the filing date of this report, the Company does not expect to incur any material shortfalls.

### Office Leases

The Company leases office space under various operating leases with terms extending as far as 2026. Rent expense, net of sublease income, for the years ended December 31, 2016, 2015, and 2014, was \$5.2 million, \$6.1 million, and \$6.5 million, respectively. The Company closed its office in Billings, Montana in November 2016 and paid \$3.2 million to the lessor to terminate the lease, which is not reflected in the rent expense amount above.

#### Contingencies

The Company is subject to litigation and claims arising in the ordinary course of business. The Company accrues for such items when a liability is both probable and the amount can be reasonably estimated. In the opinion of management, the results of such pending litigation and claims will not have a material effect on the results of operations, the financial position, or the cash flows of the Company.

### Note 7 - Compensation Plans

#### Equity Plan

There are several components to the Company's Equity Plan that are described in this section. Various types of equity awards have been granted by the Company in different periods.

As of December 31, 2016, approximately 5.5 million shares of common stock remained available for grant under the Equity Plan. The issuance of a direct share benefit, such as a share of common stock, a stock option, a restricted share, an RSU, or a PSU, counts as one share against the number of shares available to be granted under the Equity Plan. Each PSU has the potential to count as two shares against the number of shares available to be granted under the Equity Plan. Each PSU has the potential to count as two shares against the number of shares available to be granted under the Equity Plan based on the final performance multiplier. Stock options were issued out of the St. Mary Land & Exploration Company Stock Option Plan and the St. Mary Land & Exploration Company Incentive Stock Option Plan, both predecessors to the Equity Plan, although the last grant was in 2004, and all remaining stock options were exercised during the year ended December 31, 2014.

#### Performance Share Units

The Company grants PSUs to eligible employees as part of its long-term equity compensation program. The number of shares of the Company's common stock issued to settle PSUs ranges from 0% to 200% of the number of PSUs awarded and is determined based on certain performance criteria over a three-year measurement period. The performance criteria for the PSUs are based on a combination of the Company's annualized Total Shareholder Returm ("TSR") for the performance period and the relative performance of the Company's TSR compared with the annualized TSR of certain peer companies for the performance period. Compensation expense for PSUs is recognized within general and administrative and exploration expense over the vesting periods of the respective awards.

The fair value of PSUs was measured at the grant date with a stochastic process method using the Geometric Brownian Motion Model ("GBM Model"). A stochastic process is a mathematically defined equation that can create a series of outcomes over time. These outcomes are not deterministic in nature, which means that by iterating the equations multiple times, different results will be obtained for those iterations. In the case of the Company's PSUs, the Company cannot predict with certainty the path its stock price or the stock prices of its peers will take over the three-year performance period. By using a stochastic simulation, the Company can create multiple prospective stock pathways, statistically analyze these simulations, and ultimately make inferences regarding the path the stock price will take. As such, because future stock prices are stochastic, or probabilistic with some direction in nature, the stochastic method, specifically the GBM Model, is deemed an appropriate method by which to determine the fair value of the PSUs. Significant assumptions used in this simulation include the Company's expected volatility, dividend yield, and risk-free interest rate based on U.S. Treasury yield curve rates with maturities consistent with a three-year vesting period, as well as the volatilities and dividend yields for each of the Company's peers.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The Company records compensation expense associated with the issuance of PSUs based on the fair value of the awards as of the date of grant. Total compensation expense recorded for PSUs was \$11.0 million, \$10.6 million, and \$16.0 million for the years ended December 31, 2016, 2015, and 2014, respectively. As of December 31, 2016, there was \$15.9 million of total unrecognized expense related to PSUs, which is being amortized through 2019.

A summary of the status and activity of non-vested PSUs is presented in the following table:

		For the Years Ended December 31,								
	2	016		2	015		2014			
	PSUs	Avera	ighted- ge Grant- Fair Value	PSUs	Avera	ighted- ge Grant- 'air Value	PSUs	Ave	Veighted- rage Grant- e Fair Value	
Non-vested at beginning of year (1)	626,328	\$	61.81	433,660	\$	73.63	572,469	\$	66.07	
Granted <sup>(1)</sup>	447,971	\$	26.56	320,753	\$	45.34	202,404	\$	94.66	
Vested <sup>(1)</sup>	(130,353)	\$	64.17	(76,438)	\$	51.76	(206,830)	\$	64.79	
Forfeited <sup>(1)</sup>	(115,023)	\$	55.59	(51,647)	\$	73.62	(134,383)	\$	86.72	
Non-vested at end of year <sup>(1)</sup>	828,923	\$	43.25	626,328	\$	61.81	433,660	\$	73.63	

(1) The number of awards assumes a multiplier of one. The final number of shares of common stock issued may vary depending on the three-year performance multiplier, which ranges from zero to two.

The fair value of the PSUs granted in 2016, 2015, and 2014 was \$11.9 million, \$14.5 million, and \$19.2 million, respectively. The PSUs granted in 2015 and 2014 will remain unvested until the third anniversary date of their issuance, at which time they will fully vest, unless the employee is retirement eligible in which case the PSUs vest immediately upon attainment of retirement age. PSUs granted in 2016 fully vest on the third anniversary of the date of the grant; however, employees who are retirement eligible at the time a PSU award was granted, vest in each portion of that award equally in six-month increments over a three-year period beginning at grant date. Retirement eligible employees must stay with the company through the entire six-month vesting period to receive that increment of vesting and any unvested portions of a PSU award will be forfeited when the employee leaves the company.

A summary of the shares of common stock issued to settle PSUs is presented in the table below:

	For the Y	For the Years Ended December 31,					
	2016	2015	2014				
Shares of common stock issued to settle PSUs (1)	44,870	288,962	130,163				
Less: shares of common stock withheld for income and payroll taxes	(14,809)	(100,683)	(45,042)				
Net shares of common stock issued	30,061	188,279	85,121				
Multiplier earned	0.2	1.0	0.55				

(1) During the years ended December 31, 2016, 2015, and 2014, the Company issued shares of common stock for PSUs granted in 2013, 2012, and 2011. The Company and the majority of grant recipients mutually agreed to net share settle a portion of the awards to cover income and payroll tax withholdings in accordance with the Company's Equity Plan and individual award agreements.

The total fair value of PSUs that vested during the years ended December 31, 2016, 2015, and 2014 was \$8.4 million, \$4.0 million, and \$13.4 million, respectively.

## Restricted Stock Units

The Company grants RSUs to eligible employees as part of its long-term equity incentive compensation program. Each RSU represents a right to receive one share of the Company's common stock upon settlement of the award at the end of the specified vesting period. Compensation expense for RSUs is recognized within general and administrative expense and exploration expense over the vesting periods of the award.

114

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

Total compensation expense recorded for RSUs for the years ended December 31, 2016, 2015, and 2014, was \$11.9 million, \$13.4 million, and \$13.9 million, respectively. As of December 31, 2016, there was \$14.4 million of total unrecognized expense related to unvested RSU awards, which is being amortized through 2019. The Company records compensation expense associated with the issuance of RSUs based on the fair value of the awards as of the date of grant. The fair value of an RSU is equal to the closing price of the Company's common stock on the day of the grant.

A summary of the status and activity of non-vested RSUs is presented below:

		For the Years Ended December 31,									
	2	2016		2	015		2014				
	RSUs	(	Weighted- Average Grant-Date Fair Value	RSUs	(	Weighted- Average Grant-Date Fair Value	RSUs	G	Veighted- Average rant-Date air Value		
Non-vested at beginning of year	543,737	\$	55.01	515,724	\$	68.29	580,431	\$	57.05		
Granted	417,065	\$	28.08	356,246	\$	43.72	234,560	\$	83.98		
Vested	(241,363)	\$	58.06	(278,289)	\$	63.12	(253,031)	\$	58.19		
Forfeited	(115,323)	\$	43.52	(49,944)	\$	66.53	(46,236)	\$	62.06		
Non-vested at end of year	604,116	\$	37.39	543,737	\$	55.01	515,724	\$	68.29		

The fair value of RSUs granted in 2016, 2015, and 2014 was \$11.7 million, \$15.6 million, and \$19.7 million, respectively. The RSUs granted in 2015 and 2014 vest one-third of the total grant on each anniversary of the grant dates, unless the employee is retirement eligible in which case the RSUs vest immediately upon attainment of retirement age. The RSUs granted in 2016 vest one-third of the total grant on each anniversary of the grant dates, unless the employee is retirement eligible in which case the RSUs vest in each portion of that award equally in six-month increments over a three-year period beginning at grant date. Retirement eligible employees must stay with the company through the entire six-month vesting period to receive that increment of vesting and any unvested portions of a RSU award will be forfeited when the employee leaves the company.

A summary of the shares of common stock issued to settle RSUs is presented in the table below:

	For the	For the Years Ended December 31,					
	2016	2015	2014				
Shares of common stock issued to settle RSUs (1)	241,363	278,289	253,031				
Less: shares of common stock withheld for income and payroll taxes	(72,181)	(91,045)	(81,434)				
Net shares of common stock issued	169,182	187,244	171,597				

(1) During the years ended December 31, 2016, 2015, and 2014, the Company issued shares of common stock for RSUs granted in previous years. The Company and the majority of grant recipients mutually agreed to net share settle a portion of the awards to cover income and payroll tax withholdings in accordance with the Company's Equity Plan and individual award agreements.

The total fair value of RSUs that vested during the years ended December 31, 2016, 2015, and 2014 was \$14.0 million, \$17.6 million, and \$14.7 million, respectively.

### Stock Option Grants

The Company previously granted stock options under the St. Mary Land & Exploration Company Stock Option Plan and the St. Mary Land & Exploration Company Incentive Stock Option Plan. The last issuance of stock options occurred on December 31, 2004. Stock options to purchase shares of the Company's common stock were granted to eligible employees and members of the Board of Directors. All options granted under the option plans were granted at exercise prices equal to the respective closing market price of the Company's underlying common stock on the grant dates. All stock options granted under the option plans were exercised for a period of up to 10 years from the date of grant. The remaining options from the 2004 grant were exercised during the year ended December 31, 2014, and thus there is no unrecognized compensation expense related to stock option awards.

## 115

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

A summary of activity associated with the Company's Stock Option Plans during the year ended December 31, 2014, is presented in the following table:

	Shares	ghted-Average xercise Price	Aggregate Intrinsic Value		
For the year ended December 31, 2014					
Outstanding, start of year	39,088	\$ 20.87	\$	_	
Exercised	(39,088)	\$ 20.87	\$	1,993,726	
Forfeited	—	\$ —	\$	—	
Outstanding, end of year		\$ 	\$	—	
Vested and exercisable at end of year		\$ _	\$		

The fair value of options was measured at the date of grant using the Black-Scholes-Merton option-pricing model. Cash received from stock options exercised for the year ended December 31, 2014, was \$4.0 million.

Cash flows resulting from excess tax benefits are classified as part of cash flows from financing activities. Excess tax benefits are realized tax benefits from tax deductions for vested RSUs, settled PSUs, and exercised options in excess of the deferred tax asset attributable to stock compensation costs for such equity awards. The Company recorded no excess tax benefits for the years ended December 31, 2016, 2015, and 2014.

#### **Director Shares**

In 2016, 2015, and 2014, the Company issued 53,473, 39,903, and 27,677 shares, respectively, of its common stock to its non-employee directors under the Company's Equity Plan. The Company recorded \$2.0 million of compensation expense for the year ended December 31, 2016, related to director shares issued, and \$1.6 million for each of the years ended December 31, 2015, and 2014.

Beginning with the awards granted in 2016, all shares issued to non-employee directors fully vest on December 31st of the year granted. Prior to 2016, all shares of common stock issued to the Company's non-employee directors were earned over the one-year service period following the date of grant, unless five years of service had been provided to the Company by the director, in which case that director's shares vested upon the earlier of the completion of the one year service period or the director retiring from the Board of Directors.

#### Employee Stock Purchase Plan

Under the Company's Employee Stock Purchase Plan ("ESPP"), eligible employees may purchase shares of the Company's common stock through payroll deductions of up to 15 percent of eligible compensation, without accruing in excess of \$25,000 in value from purchases for each calendar year. The purchase price of the stock is the lower of 85% of the closing price of the stock on the first day of the offering period or 85% of the closing price of the stock on the first day of the offering period or 85% of the closing price of the stock on the purchase date, and shares issued under the ESPP have no restriction period. The ESPP is intended to qualify under Section 423 of the IRC. The Company had approximately 0.7 million shares available for issuance under the ESPP as of December 31, 2016. There were 218,135, 197,214, and 83,136 shares issued under the ESPP in 2016, 2015, and 2014, respectively. Total proceeds to the Company for the issuance of these shares were \$4.2 million, \$4.8 million, and \$4.1 million for the years ended December 31, 2016, 2015, and 2014, respectively.

The fair value of ESPP grants is measured at the date of grant using the Black-Scholes-Merton option-pricing model. Expected volatility was calculated based on the Company's historical daily common stock price, and the risk-free interest rate is based on U.S. Treasury yield curve rates with maturities consistent with a six-month vesting period.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The fair value of ESPP shares issued during the periods reported were estimated using the following weighted-average assumptions:

	For the Ye	For the Years Ended December 31,					
	2016	2015	2014				
Risk free interest rate	0.4%	0.1%	0.1%				
Dividend yield	0.4%	0.2%	0.1%				
Volatility factor of the expected market price of the Company's common stock	95.0%	61.2%	33.0%				
Expected life (in years)	0.5	0.5	0.5				

The Company expensed \$2.0 million, \$1.8 million, and \$1.1 million for the years ended December 31, 2016, 2015, and 2014, respectively, based on the estimated fair value of the ESPP grants.

### 401(k) Plan

The Company has a defined contribution plan (the "401(k) Plan") that is subject to the Employee Retirement Income Security Act of 1974. The 401(k) Plan allows eligible employees to contribute a maximum of 60 percent of their base salaries up to the contribution limits established under the IRC. For employees hired before December 31, 2014, the Company matches each employee's contribution up to six percent of the employee's base salary and performance bonus, and may make additional contributions at its discretion. The Company matches contributions made by employees hired after December 31, 2014, up to nine percent of the employee's base salary and performance bonus in lieu of pension plan benefits, and may make additional contributions at its discretion. Please refer to *Note 8 - Pension Benefits* for additional discussion of pension benefits. The Company's matching contributions to the 401(k) Plan were \$5.4 million, \$5.6 million, and \$6.4 million for the years ended December 31, 2016, 2015, and 2014, respectively.

#### Net Profits Plan

Under the Company's Net Profits Plan, all oil and gas wells that were completed or acquired during each year were designated within a specific pool with key employees designated as participants that became entitled to payments under the Net Profits Plan after the Company has received net cash flows returning 100 percent of all costs associated with that pool. Thereafter, 10 percent of future net cash flows generated by the pool are allocated among the participants and distributed at least annually. The portion of net cash flows from the pool to be allocated among the participants increases to 20 percent after the Company has recovered 200 percent of the total costs for the pool, including payments made under the Net Profits Plan at the 10 percent level. In December 2007, the Board of Directors discontinued the creation of new pools under the Net Profits Plan. As a result, the 2007 pool was the last Net Profits Plan pool established by the Company.

The following table presents cash payments made or accrued under the Net Profits Plan related to periodic operations, of which the majority is recorded as general and administrative expense, and cash payments made or accrued as a result of divestitures of properties subject to the Net Profits Plan, which are recorded as a reduction to the net gain on divestiture activity line item in the accompanying statements of operations.

	 For the Years Ended December 31,						
	2016		2015		2014		
		(in the	ousands)				
Cash payments made or accrued related to operations	\$ 6,608	\$	3,498	\$	9,016		
Cash payments made or accrued related to divestitures	24,349		3,789		8,341		
Total net settlements	\$ 30,957	\$	7,287	\$	17,357		



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## Note 8 – Pension Benefits

The Company has a non-contributory defined benefit pension plan covering substantially all employees who meet age and service requirements (the "Qualified Pension Plan"). The Company also has a supplemental non-contributory pension plan covering certain management employees (the "Nonqualified Pension Plan" and together with the Qualified Pension Plan, the "Pension Plans"). The Company froze the Pension Plans to new participants, effective as of December 31, 2015. Employees participating in the Pension Plans as of December 31, 2015, will continue to earn benefits.

#### Obligations and Funded Status for the Pension Plans

The Company recognizes the funded status (i.e. the difference between the fair value of plan assets and the projected benefit obligation) of the Company's Pension Plans in the accompanying balance sheets as either an asset or a liability and recognizes a corresponding adjustment to accumulated other comprehensive loss, net of tax. The projected benefit obligation is the actuarial present value of the benefits earned to date by plan participants based on employee service and compensation including the effect of assumed future salary increases. The accumulated benefit obligation uses the same factors as the projected benefit obligation, but excludes the effects of assumed future salary increases. The Company's measurement date for plan assets and obligations is December 31.

	For the Years Ended December 31,					
		2016		2015		
		(in tho	usands)			
Change in benefit obligation:						
Projected benefit obligation at beginning of year	\$	62,547	\$	57,867		
Service cost		8,200		7,949		
Interest cost		2,908		2,496		
Actuarial loss		2,662		2,397		
Benefits paid		(6,658)		(8,162)		
Projected benefit obligation at end of year		69,659		62,547		
Change in plan assets:						
Fair value of plan assets at beginning of year		25,769		27,940		
Actual return on plan assets		1,575		(410)		
Employer contribution		11,045		6,401		
Benefits paid		(6,658)		(8,162)		
Fair value of plan assets at end of year		31,731	_	25,769		
Funded status at end of year	\$	(37,928)	\$	(36,778)		

The Company's underfunded status for the Pension Plans as of December 31, 2016, and 2015, is \$37.9 million and \$36.8 million, respectively, and is recognized in the accompanying balance sheets as a portion of other noncurrent liabilities. No plan assets of the Qualified Pension Plan were returned to the Company during the year ended December 31, 2016. There are no plan assets in the Nonqualified Pension Plan.

118

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

### Accumulated Benefit Obligation in Excess of Plan Assets for the Pension Plans

	As of December 31,					
		2016		2015		
		(in tho	usands)			
Projected benefit obligation	\$	69,659	\$	62,547		
Accumulated benefit obligation	\$	54,681	\$	46,439		
Less: Fair value of plan assets		(31,731)		(25,769)		
Underfunded accumulated benefit obligation	\$	22,950	\$	20,670		

Pension expense is determined based upon the annual service cost of benefits (the actuarial cost of benefits earned during a period) and the interest cost on those liabilities, less the expected return on plan assets. The expected long-term rate of return on plan assets is applied to a calculated value of plan assets that recognizes changes in fair value over a five-year period. This practice is intended to reduce year-to-year volatility in pension expense, but it can have the effect of delaying recognizion of differences between actual returns on assets and expected returns based on long-term rate of return assumptions. Amortization of the unrecognized net gain or loss resulting from actual experience different from that assumed and from changes in assumptions (excluding asset gains and losses not yet reflected in market-related value) is included as a component of net periodic benefit cost for a year. If, as of the beginning of the year, the unrecognized net gain or loss exceeds 10 percent of the greater of the projected benefit obligation and the market-related value of plan assets, then the amortization is the excess divided by the average remaining service period of participating employees expected to receive benefits under the plan.

Pre-tax amounts not yet recognized in net periodic pension costs, but rather recognized in accumulated other comprehensive loss during 2016, 2015, and 2014, were as follows:

	For the Years Ended December 31,						
	 2016		2015		2014		
			(in thousands)				
Unrecognized actuarial losses	\$ 22,708	\$	20,966	\$	17,812		
Unrecognized prior service costs	83		101		118		
Unrecognized transition obligation	—		—		—		
Accumulated other comprehensive loss	\$ 22,791	\$	21,067	\$	17,930		

The estimated net loss that will be amortized from accumulated other comprehensive loss into net periodic benefit cost over the next fiscal year is \$1.6 million.

Pre-tax changes recognized in other comprehensive loss during 2016, 2015, and 2014, were as follows:

	For the Years Ended December 31,					
		2016		2015		2014
				(in thousands)		
Net actuarial loss	\$	(3,322)	\$	(4,990)	\$	(10,062)
Prior service cost		—				—
Less:						
Amortization of prior service cost		(16)		(17)		(17)
Amortization of net actuarial loss		(1,582)		(1,486)		(689)
Settlements		—		(350)		_
Total other comprehensive loss	\$	(1,724)	\$	(3,137)	\$	(9,356)

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

For the Years Ended December				r 31,		
	2016		2015		2014	
			(in thousands)			
\$	8,200	\$	7,949	\$	6,335	
	2,908		2,496		2,191	
	(2,235)		(2,182)		(1,978)	
	16		17		17	
	1,582		1,486		689	
	—		350		—	
\$	10,471	\$	10,116	\$	7,254	
	\$ 	<b>2016</b> \$ 8,200 2,908 (2,235) 16 1,582 —	2016 \$ 8,200 \$ 2,908 (2,235) 16 1,582 	2016         2015           (in thousands)           \$         8,200         \$         7,949           2,908         2,496         (2,235)         (2,182)           16         17         1,582         1,486           —         350         350	(in thousands) \$ 8,200 \$ 7,949 \$ 2,908 2,496 (2,235) (2,182) 16 17 1,582 1,486 350	

### Pension Plan Assumptions

Weighted-average assumptions used to measure the Company's projected benefit obligation and net periodic benefit cost are as follows:

	As of December 31,	
2016	2015	2014
4.2%	4.7%	4.3%
6.2%	6.2%	6.2%
4.7%	4.3%	5.0%
7.5%	7.5%	7.5%
6.2%	6.2%	6.2%
	4.2% 6.2% 4.7% 7.5%	2016         2015           4.2%         4.7%           6.2%         6.2%           4.7%         4.3%           7.5%         7.5%

(1) There is no assumed expected return on plan assets for the Nonqualified Pension Plan because there are no plan assets in the Nonqualified Pension Plan.

The Company's pension investment policy includes various guidelines and procedures designed to ensure that assets are prudently invested in a manner necessary to meet the future benefit obligation of the Pension Plans. The policy does not permit the direct investment of plan assets in the Company's securities. The Qualified Pension Plan's investment horizon is long-term and accordingly the target asset allocations encompass a strategic, long-term perspective of capital markets, expected risk and return behavior and perceived future economic conditions. The key investment principles of diversification, assessment of risk, and targeting the optimal expected returns for given levels of risk are applied.

The Qualified Pension Plan's investment portfolio contains a diversified blend of investments, which may reflect varying rates of return. The investments are further diversified within each asset classification. This portfolio diversification provides protection against a single security or class of securities having a disproportionate impact on aggregate investment performance. The actual asset allocations are reviewed and rebalanced on a periodic basis to maintain the target allocations. The weighted-average asset allocation of the Qualified Pension Plan is as follows:

120

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

	Target	As of Decem	ember 31,		
Asset Category	2017	2016	2015		
Equity securities	35.0%	28.8%	39.1%		
Fixed income securities	43.0%	35.5%	34.0%		
Other securities	22.0%	35.7%	26.9%		
Total	100.0%	100.0%	100.0%		

There is no asset allocation of the Nonqualified Pension Plan since there are no plan assets in that plan. An expected return on plan assets of 7.5 percent was used to calculate the Company's obligation under the Qualified Pension Plan for 2016 and 2015. Factors considered in determining the expected rate of return include the long-term historical rate of return provided by the equity and debt securities markets and input from the investment consultants and trustees managing the plan assets. The difference in investment income using the projected rate of return compared to the actual rates of return for the past two years was not material and is not expected to have a material effect on the accompanying statements of operations or cash flows from operating activities in future years.

# 121

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Pension Plan Assets

The fair values of the Company's Qualified Pension Plan assets as of December 31, 2016, and 2015, utilizing the fair value hierarchy discussed in *Note 11 – Fair Value Measurements* are as follows:

					Fair Value Measurements Using:					
	Actual Asset Allocation	Total		Lev	el 1 Inputs	Level 2 Inputs		Level 3 Inputs		
					(in tho	usands)				
As of December 31, 2016										
Cash	%	\$		\$		\$		\$		
Equity Securities:										
Domestic <sup>(1)</sup>	18.7%		5,945		4,471		1,474		—	
International <sup>(2)</sup>	10.1%		3,192		3,192				—	
Total Equity Securities	28.8%		9,137		7,663		1,474			
Fixed Income Securities:										
High-Yield Bonds (3)	2.6%		822		822		_		_	
Core Fixed Income (4)	25.0%		7,923		7,923		—		—	
Floating Rate Corp Loans (5)	7.9%		2,495		2,495		_		_	
Total Fixed Income Securities	35.5%		11,240		11,240		_		—	
Other Securities:										
Commodities <sup>(6)</sup>	1.8%		578		578		—		—	
Real Estate <sup>(7)</sup>	5.1%		1,629		_				1,629	
Collective Investment Trusts (8)	17.5%		5,562		_		5,562		—	
Hedge Fund <sup>(9)</sup>	11.3%		3,585		—				3,585	
Total Other Securities	35.7%		11,354		578		5,562		5,214	
Total Investments	100.0%	\$	31,731	\$	19,481	\$	7,036	\$	5,214	
As of December 31, 2015										
Cash	%	\$		\$		\$		\$		
Equity Securities:	/0	ψ		Ψ		φ		φ		
Domestic <sup>(1)</sup>	26.1%		6,729		4,943		1,786			
International <sup>(2)</sup>	13.0%		3,353		3,353		1,700			
Total Equity Securities	39.1%		10,082		8,296		1,786			
Fixed Income Securities:	59.170		10,082		0,290		1,780			
High-Yield Bonds <sup>(3)</sup>	2.8%		722		722					
Core Fixed Income <sup>(4)</sup>	22.5%		5,789		5,789				_	
Floating Rate Corp Loans <sup>(5)</sup>	8.7%		2,247		2,247				_	
Total Fixed Income Securities	34.0%		8,758		8,758					
Other Securities:	54.0%		8,738		8,738					
Commodities <sup>(6)</sup>	2.70/		700		700					
Real Estate <sup>(7)</sup>	2.7% 5.8%		700		/00				1,499	
Collective Investment Trusts <sup>(8)</sup>	5.8% 4.6%		1,499 1,184		_		1,184		1,499	
Hedge Fund <sup>(9)</sup>	4.0%		3,546				1,104		3,546	
Total Other Securities	26.9%				700		1 1 9 4			
		¢	6,929	¢		¢	1,184	¢	5,045	
Total Investments	100.0%	\$	25,769	\$	17,754	\$	2,970	\$	5,045	

Powered by Morningstar  $^{\scriptscriptstyle(\!\!R\!)}$  Document Research  $^{\scriptscriptstyle(\!\!S\!M\!)}$ 

The information contained reprint and the control of the information contained or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

- (1) Level 1 equity securities consist of United States large and small capitalization companies, which are actively traded securities that can be sold upon demand. Level 2 equity securities are investments in a collective investment fund that is valued at net asset value based on the value of the underlying investments and total units outstanding on a daily basis. The objective of this fund is to approximate the S&P 500 by investing in one or more collective investment funds.
- (2) International equity securities consists of a well-diversified portfolio of holdings of mostly large issuers organized in developed countries with liquid markets, commingled with investments in equity securities of issuers located in emerging markets and believed to have strong sustainable financial productivity at attractive valuations.
- <sup>(3)</sup> High-yield bonds consist of non-investment grade fixed income securities. The investment objective is to obtain high current income. Due to the increased level of default risk, security selection focuses on credit-risk analysis.
- <sup>(4)</sup> The objective of core fixed income funds is to achieve value added from sector or issue selection by constructing a portfolio to approximate the investment results of the Barclay's Capital Aggregate Bond Index with a modest amount of variability in duration around the index.
- (5) Investments consist of floating rate bank loans. The interest rates on these loans are typically reset on a periodic basis to account for changes in the level of interest rates.
- (6) Investments with exposure to commodity price movements, primarily through the use of futures, swaps and other commodity-linked securities.
- <sup>(7)</sup> The investment objective of direct real estate is to provide current income with the potential for long-term capital appreciation. Ownership in real estate entails a long-term time horizon, periodic valuations, and potentially low liquidity.
- (8) Collective investment trusts invest in short-term investments and are valued at the net asset value of the collective investment trust. The net asset value, as provided by the trustee, is used as a practical expedient to estimate fair value. The net asset value is based on the fair value of the underlying investments held by the fund less its liabilities.
- (9) The hedge fund portfolio includes an investment in an actively traded global mutual fund that focuses on alternative investments and a hedge fund of funds that invests both long and short using a variety of investment strategies.

### Included below is a summary of the changes in Level 3 plan assets (in thousands):

Balance at January 1, 2015	\$ 4,5	864
Purchases	ψ ,	004
		_
Realized gain on assets		165
Unrealized gain on assets		16
Balance at December 31, 2015	\$ 5,	045
Purchases		561
Realized gain on assets		54
Unrealized gain on assets		115
Disposition	(	561)
Balance at December 31, 2016	\$ 5,	214

### Contributions

The Company contributed \$11.0 million, \$6.4 million, and \$5.3 million to the Pension Plans in the years ended December 31, 2016, 2015, and 2014, respectively. The Company expects to make a \$7.8 million contribution to the Pension Plans in 2017.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Benefit Payments

The Pension Plans made actual benefit payments of \$6.7 million, \$8.2 million, and \$2.8 million in the years ended December 31, 2016, 2015, and 2014, respectively. Expected benefit payments over the next 10 years are as follows:

Years Ending December 31,	(in t	(in thousands)			
2017	\$	6,532			
2018	\$	3,256			
2019	\$	4,480			
2020	\$	4,778			
2021	\$	5,772			
2022 through 2026	\$	38,708			

### Note 9 - Asset Retirement Obligations

Please refer to Asset Retirement Obligations in Note 1 – Summary of Significant Accounting Policies for a discussion of the initial and subsequent measurements of asset retirement obligation liabilities and the significant assumptions used in the estimates.

A reconciliation of the Company's total asset retirement obligation liability is as follows:

	As of December 31,					
		2016		2015		
		(in the	ousands)			
Beginning asset retirement obligation	\$	140,874	\$	122,124		
Liabilities incurred <sup>(1)</sup>		21,293		14,471		
Liabilities settled <sup>(2)</sup>		(57,100)		(24,781)		
Accretion expense		7,795		5,091		
Revision to estimated cash flows		10,445		23,969		
Ending asset retirement obligation (3)(4)	\$	123,307	\$	140,874		

(1) Reflects liabilities incurred through drilling activities and acquisitions of drilled wells.

(2) Reflects liabilities settled through plugging and abandonment activities and divestitures of properties.

(3) Balance as of December 31, 2016, included \$26.2 million of asset retirement obligations associated with oil and gas properties held for sale, specifically the Company's outside-operated Eagle Ford shale assets. There were no material asset retirement obligations related to assets held for sale as of December 31, 2015.

<sup>(4)</sup> Balances as of December 31, 2016, and 2015, included \$932,000 and \$3.3 million, respectively, related to the Company's current asset retirement obligation liability, which is recorded in accounts payable and accrued expenses on the accompanying balance sheets.

# 124

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## Note 10 - Derivative Financial Instruments

### Summary of Oil, Gas, and NGL Derivative Contracts in Place

The Company has entered into various commodity derivative contracts to mitigate a portion of its exposure to potentially adverse market changes in commodity prices and the associated impact on cash flows. As of December 31, 2016, all derivative counterparties were members of the Company's credit facility lender group and all contracts were entered into for other-than-trading purposes. The Company's derivative contracts consist of swap and collar arrangements for oil, gas, and NGLs. In a typical commodity swap agreement, if the agreed upon published third-party index price ("index price") is lower than the swap fixed price, the Company preceives the difference between the index price and the agreed upon swap fixed price. If the index price is higher than the swap fixed price, the Company pays the difference. For collar arrangements, the Company receives the difference between an agreed upon index and the floor price if the index price is below the floor price. The Company pays the difference between the agreed upon ceiling price and the index price if the index price if the index price is below the floor price. The Company pays the difference between the agreed upon ceiling price and the index price if the index price if the index price is below the floor price. The Company pays the difference between the floor and ceiling price.

As of December 31, 2016, the Company had commodity derivative contracts outstanding through the second quarter of 2020 for a total of 11.3 million Bbls of oil production, 137.2 million MMBtu of net gas production, and 13.4 million Bbls of NGL production, as summarized in the tables below.

#### Oil Swaps

Contract Period	NYMEX WTI Volumes	 Weighted- Average Contract Price
	(MBbls)	(per Bbl)
First quarter 2017	1,574	\$ 46.41
Second quarter 2017	1,444	\$ 46.44
Third quarter 2017	1,340	\$ 46.66
Fourth quarter 2017	1,254	\$ 46.35
Total	5,612	

Oil Collars

Contract Period	NYMEX WTI Volumes	Weighted- Average Floor Price	Weighted- Average Ceiling Price			
	(MBbls)	(per Bbl)		(per Bbl)		
First quarter 2017	704	\$ 45.00	\$	54.17		
Second quarter 2017	636	\$ 45.00	\$	54.10		
Third quarter 2017	583	\$ 45.00	\$	54.05		
Fourth quarter 2017	540	\$ 45.00	\$	54.01		
2018	2,312	\$ 50.00	\$	59.24		
2019	943	\$ 50.00	\$	61.15		
Total	5,718					

125

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Natural Gas Swaps

Contract Period	Sold Volumes	Weighted- Average Contract Price	Purchased Volumes	Weighted- Average Contract Price		Net Volumes
	(BBtu)	(per MMBtu)	(BBtu)		(per MMBtu)	(BBtu)
First quarter 2017	29,420	\$ 3.76	_	\$	_	29,420
Second quarter 2017	26,205	\$ 3.98	_	\$	_	26,205
Third quarter 2017	23,657	\$ 4.01	_	\$	_	23,657
Fourth quarter 2017	22,001	\$ 3.98	_	\$		22,001
2018	63,166	\$ 3.68	(30,606)	\$	4.27	32,560
2019	27,743	\$ 4.20	(24,415)	\$	4.34	3,328
Total <sup>(2)</sup>	192,192		(55,021)			137,171

(1) During 2016, the Company restructured certain of its gas derivative contracts by buying fixed price volumes to offset existing 2018 and 2019 fixed price swap contracts totaling 55.0 million MMBtu. The Company then entered into new 2017 fixed price swap contracts totaling 38.6 million MMBtu with a contract price of \$4.43 per MMBtu. No cash or other consideration was included as part of the restructuring.

<sup>(2)</sup> Total net volumes of natural gas swaps are comprised of IF El Paso Permian (3%), IF HSC (94%), and IF NNG Ventura (3%).

# NGL Swaps

		ty E elvi	Cthane Mont ieu	1		Mont Belvieu TET	OPIS Normal Butane Mont Belvieu Non-TET Non-TET			OPIS Natural Gasoline Mont Belvieu Non-TET					
Contract Period	Volumes		Weighted- Average Contract Price	Volumes		Weighted- Average ontract Price	Volumes	(	Weighted- Average Contract Price	Volumes		Weighted- Average ontract Price	Volumes		Weighted- Average ontract Price
	(MBbls)		(per Bbl)	(MBbls)		(per Bbl)	(MBbls)		(per Bbl)	(MBbls)		(per Bbl)	(MBbls)		(per Bbl)
First quarter 2017	847	\$	8.63	692	\$	21.90	122	\$	30.69	94	\$	31.12	156	\$	47.54
Second quarter 2017	787	\$	8.86	634	\$	21.90	112	\$	30.69	86	\$	31.12	143	\$	47.56
Third quarter 2017	736	\$	9.14	588	\$	21.91	104	\$	30.70	80	\$	31.12	133	\$	47.59
Fourth quarter 2017	692	\$	9.10	550	\$	21.91	98	\$	30.70	74	\$	31.12	124	\$	47.61
2018	2,434	\$	10.18	1,442	\$	22.86		\$	_	_	\$	_	_	\$	
2019	2,176	\$	11.95	_	\$	_	_	\$	_	_	\$	_	_	\$	_
2020	539	\$	11.13	_	\$	_	_	\$	_	_	\$	_	_	\$	_
Total	8,211	_		3,906	_		436	_		334	_		556	=	
							100								

Powered by Morningstar® Document Research<sup>sm</sup>

### Commodity Derivative Contracts Entered Into After December 31, 2016

Subsequent to December 31, 2016, and pursuant to a definitive agreement, the Company entered into certain NYMEX swap contracts on behalf of the buyer of its outside-operated Eagle Ford shale assets, which will be novated to the buyer at closing expected to occur in the first quarter of 2017. Please refer to *Note 3 – Acquisitions, Divestitures, and Assets Held for Sale.* 

Additionally, subsequent to December 31, 2016, the Company entered into various derivative contracts, as summarized below:

- derivative costless collar contracts through the fourth quarter of 2019 for a total of 2.7 million Bbls of oil production with contract floor prices of \$50.00 per Bbl and contract ceiling prices ranging from \$57.00 per Bbl to \$58.40 per Bbl;
- derivative fixed price Midland-Cushing basis swap contracts through the fourth quarter of 2019 for a total of 3.7 million Bbls of oil production at contract prices ranging from (\$1.23) per Bbl to (\$1.45) per Bbl; and
- derivative fixed price swap contracts through the first quarter of 2018 for a total of 1.1 million Bbls of NGL production at contract prices ranging from \$35.07 per Bbl to \$49.88 per Bbl.

### Derivative Assets and Liabilities Fair Value

The Company's commodity derivatives are measured at fair value and are included in the accompanying balance sheets as derivative assets and liabilities. The fair value of the commodity derivative contracts was a net liability of \$91.7 million at December 31, 2016, and net asset of \$488.4 million at December 31, 2015.

The following tables detail the fair value of derivatives recorded in the accompanying balance sheets, by category:

	As of December 31, 2016								
	Derivative Assets Balance Sheet Classification Fair Value			Derivative L	iabilities	lities			
				Balance Sheet Classification	F	air Value			
			(in t	housands)					
Commodity contracts	Current assets	\$	54,521	Current liabilities	\$	115,464			
Commodity contracts	Noncurrent assets		67,575	Noncurrent liabilities		98,340			
Derivatives not designated as hedging instruments		\$	122,096		\$	213,804			

	As of December 31, 2015								
	Derivative Assets Balance Sheet Classification Fair Value			<b>Derivative</b>	liabilities				
				Balance Sheet Classification	Fair	Value			
			(in	thousands)					
Commodity contracts	Current assets	\$	367,710	Current liabilities	\$	8			
Commodity contracts	Noncurrent assets		120,701	Noncurrent liabilities		_			
Derivatives not designated as hedging instruments		\$	488,411		\$	8			

### Offsetting of Derivative Assets and Liabilities

As of December 31, 2016, and 2015, all derivative instruments held by the Company were subject to master netting arrangements by various financial institutions. In general, the terms of the Company's agreements provide for offsetting of amounts payable or receivable between it and the counterparty, at the election of both parties, for transactions that settle on the same date and in the same currency. The Company's agreements also provide that in the event of an early termination, the counterparties have the right to offset amounts owed or owing under that and any other agreement with the same counterparty. The Company's accounting policy is to not offset these positions in its accompanying balance sheets.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The following table provides a reconciliation between the gross assets and liabilities reflected on the accompanying balance sheets and the potential effects of master netting arrangements on the fair value of the Company's derivative contracts:

		Derivat	ive A		Derivative Liabilities			
	As of De	cemt	oer 31,	As of December 31			er 31,	
Offsetting of Derivative Assets and Liabilities		2016		2015		2016		2015
		(in thousands)						
Gross amounts presented in the accompanying balance sheets	\$	122,096	\$	488,411	\$	(213,804)	\$	(8)
Amounts not offset in the accompanying balance sheets		(118,080)		(8)		118,080		8
Net amounts	\$	4,016	\$	488,403	\$	(95,724)	\$	_

The Company recognizes all gains and losses from changes in commodity derivative fair values immediately in earnings rather than deferring any such amounts in accumulated other comprehensive loss. The Company had no derivatives designated as hedging instruments for the years ended December 31, 2016, 2015, and 2014. Please refer to *Note 11 - Fair Value Measurements* for more information regarding the Company's derivative instruments, including its valuation techniques.

The following table summarizes the components of net derivative (gain) loss presented in the accompanying statements of operations:

		Fo	r the Yea	rs Ended December	31,	
			2015		2014	
			(i	n thousands)		
Derivative settlement (gain) loss:						
Oil contracts	\$	(243,102)	\$	(362,219)	\$	(28,410)
Gas contracts <sup>(1)</sup>		(94,936)		(123,180)		26,706
NGL contracts		8,560		(27,167)		(10,911)
Total derivative settlement gain	\$	(329,478)	\$	(512,566)	\$	(12,615)
Total derivative (gain) loss:						
Oil contracts	\$	85,370	\$	(191,165)	\$	(457,082)
Gas contracts		81,060		(189,734)		(93,267)
NGL contracts		84,203		(27,932)		(32,915)
Total net derivative (gain) loss	\$	250,633	\$	(408,831)	\$	(583,264)

(1) Natural gas derivative settlements for the years ended December 31, 2015, and 2014, include \$15.3 million and \$5.6 million, respectively, of early settlements of futures contracts as a result of divesting assets in the Company's Mid-Continent region.

#### Credit Related Contingent Features

As of December 31, 2016, and through the filing date of this report, all of the Company's derivative counterparties were members of the Company's credit facility lender group. The Company's obligations under its Credit Agreement and derivative contracts are secured by mortgages on assets having a value equal to at least 90 percent of the total PV-9 of the Company's proved oil and gas properties evaluated in the most recent reserve report.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## Note 11 - Fair Value Measurements

The Company follows fair value measurement accounting guidance for all assets and liabilities measured at fair value. This guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. Market or observable inputs are the preferred sources of values, followed by assumptions based on hypothetical transactions in the absence of market inputs. The fair value hierarchy for grouping these assets and liabilities is based on the significance level of the following inputs:

- Level 1 quoted prices in active markets for identical assets or liabilities
- Level 2 quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar instruments in markets that are not active, and model-derived valuations whose inputs are observable or whose significant value drivers are observable
- Level 3 significant inputs to the valuation model are unobservable

The following table is a listing of the Company's assets and liabilities that are measured at fair value in the accompanying balance sheets and where they are classified within the fair value hierarchy as of December 31, 2016:

	 Level 1		Level 2			Level 3		
		(in thousands)						
Assets:								
Derivatives <sup>(1)</sup>	\$	—	\$	122,096	\$			
Total property and equipment, net (2)	\$	—	\$	—	\$	88,205		
Liabilities:								
Derivatives <sup>(1)</sup>	\$	—	\$	213,804	\$	—		
Net Profits Plan (1)	\$	—	\$	—	\$	411		

(1) This represents a financial asset or liability that is measured at fair value on a recurring basis.

<sup>(2)</sup> This represents a non-financial asset that is measured at fair value on a nonrecurring basis.

The following table is a listing of the Company's assets and liabilities that are measured at fair value in the accompanying balance sheets and where they are classified within the fair value hierarchy as of December 31, 2015:

	 Level 1	Level 2			Level 3			
	(in thousands)							
Assets:								
Derivatives <sup>(1)</sup>	\$ —	\$	488,411	\$	_			
Total property and equipment, net (2)	\$ 	\$		\$	124,813			
Liabilities:								
Derivatives <sup>(1)</sup>	\$ _	\$	8	\$				
Net Profits Plan <sup>(1)</sup>	\$ 	\$		\$	7,611			

(1) This represents a financial asset or liability that is measured at fair value on a recurring basis.

(2) This represents a non-financial asset that is measured at fair value on a nonrecurring basis.

Both financial and non-financial assets and liabilities are categorized within the above fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. The following is a description of the valuation methodologies used by the Company as well as the general classification of such instruments pursuant to the above fair value hierarchy.



Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

### Derivatives

The Company uses Level 2 inputs to measure the fair value of oil, gas, and NGL commodity derivatives. Fair values are based upon interpolated data. The Company derives internal valuation estimates taking into consideration forward commodity price curves, counterparties' credit ratings, the Company's credit rating, and the time value of money. These valuations are then compared to the respective counterparties' mark-to-market statements. The considered factors result in an estimated exit-price that management believes provides a reasonable and consistent methodology for valuing derivative instruments. The derivative instruments utilized by the Company are not considered by management to be complex, structured, or illiquid. The oil, gas, and NGL commodity derivative markets are highly active.

Generally, market quotes assume that all counterparties have near zero, or low, default rates and have equal credit quality. However, an adjustment may be necessary to reflect the credit quality of a specific counterparty to determine the fair value of the instrument. The Company monitors the credit ratings of its counterparties and may require counterparties to post collateral if their ratings deteriorate. In some instances, the Company will attempt to novate the trade to a more stable counterparty. All of the Company's derivative counterparties are members of the Company's credit facility lender group.

Valuation adjustments are necessary to reflect the effect of the Company's credit quality on the fair value of any derivative liability position. This adjustment takes into account any credit enhancements, such as collateral margin that the Company may have posted with a counterparty, as well as any letters of credit between the parties. The methodology to determine this adjustment is consistent with how the Company evaluates counterparty credit risk, taking into account the Company's credit rating, current credit facility margins, and any change in such margins since the last measurement date.

The methods described above may result in a fair value estimate that may not be indicative of net realizable value or may not be reflective of future fair values and cash flows. While the Company believes that the valuation methods utilized are appropriate and consistent with authoritative accounting guidance and with other marketplace participants, the Company recognizes that third parties may use different methodologies or assumptions to determine the fair value of certain financial instruments that could result in a different estimate of fair value at the reporting date.

Refer to Note 10 - Derivative Financial Instruments for more information regarding the Company's derivative instruments.

### Proved and Unproved Oil and Gas Properties and Other Property and Equipment

*Proved oil and gas properties.* Proved oil and gas property costs are evaluated for impairment and reduced to fair value when there is an indication the carrying costs may not be recoverable. The Company uses Level 3 inputs and the income valuation technique, which converts future cash flow amounts to a single present value amount, to measure the fair value of proved properties through an application of discount rates and price forecasts representative of the current operating environment, as selected by the Company's management. The calculation of the discount rates is based on the best information available and the rates used ranged from 10 percent to 15 percent based on the reservoir specific weightings of future estimated proved and unproved cash flows as of December 31, 2016, and 2015. The Company believes the discount rates are representative of current market conditions and consider estimates of future cash payments, reserve categories, expectations of possible variations in the amount and/or timing of cash flows, the risk premium, and nonperformance risk. The prices for oil and gas are forecast based on NYMEX strip pricing, adjusted for basis differentials, for the first five years, after which a flat terminal price is used for each commodity stream. The prices for NGLs are forecast using OPIS Mont Belvieu pricing, for as long as the market is actively trading, after which a flat terminal price is used. Future operating costs are also adjusted as deemed appropriate for these estimates.

The following table presents impairment of proved properties expense recorded for the periods presented:

	For the Years Ended December 31,							
	2016		2015	2014				
		(in	millions)					
Impairment of proved properties	\$ 354.6	\$	468.7	\$	84.5			

Impairments of proved properties during the year ended December 31, 2016, related primarily to the decline in expected reserve cash flows for the Company's outside-operated Eagle Ford shale assets driven by commodity price declines during the first quarter of 2016, and downward performance reserve revisions in the fourth quarter of 2016 for the Company's



Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Powder River Basin assets. Impairments of proved properties during the year ended December 31, 2015, were due to the decline in expected reserve cash flows driven by commodity price declines and were recorded mainly in the Company's east Texas and Powder River Basin programs with smaller impacts on other legacy and non-core assets in the Rocky Mountain region. Impairments of proved properties during the year ended December 31, 2014, resulted from the significant decline in commodity prices in late 2014 and recognition of the outcomes of exploration and delineation wells in certain prospects in the Company's South Texas & Gulf Coast and Permian regions.

Unproved oil and gas properties. Unproved oil and gas property costs are evaluated for impairment and reduced to fair value when there is an indication that the carrying costs may not be recoverable. To measure the fair value of unproved properties, the Company uses a market approach, which takes into account the following significant assumptions: remaining lease terms, future development plans, risk weighted potential resource recovery, estimated reserve values, and estimated acreage value based on price(s) received for similar, recent acreage transactions by the Company or other market participants.

The following table presents abandonment and impairment of unproved properties expense recorded for the periods presented:

	For the Years Ended December 31,									
	 2016		2015		2014					
		(in	millions)							
Abandonment and impairment of unproved properties	\$ 80.4	\$	78.6	\$	75.6					

Abandonment and impairment of unproved properties during the year ended December 31, 2016, related primarily to a decrease in the fair value of the Company's unproved Powder River Basin properties due to downward performance reserve revisions and lower market prices based on recent third-party acreage transactions. In all other periods, abandonment and impairment expense resulted from lease expirations and acreage the Company no longer intended to develop in light of changes in drilling plans in response to the decline in commodity prices.

Other property and equipment. Other property and equipment costs are evaluated for impairment and reduced to fair value when there is an indication the carrying costs may not be recoverable. To measure the fair value of other property and equipment, the Company uses an income valuation technique or market approach depending on the quality of information available to support management's assumptions and the circumstances. The valuation includes consideration of the proved and unproved assets supported by the property and equipment, future cash flows associated with the assets, and fixed costs necessary to operate and maintain the assets. During the year ended December 31, 2015, the Company recorded impairment of other property and equipment expense of \$49.4 million on the Company's gathering system assets in its east Texas program. These assets were impaired in conjunction with the impairment of the associated proved and unproved properties, which the Company did not intend to develop and subsequently sold. There were no other property and equipment impairments in 2016 or 2014.

*Oil and gas properties held for sale.* Proved and unproved oil and gas properties classified as held for sale, including the corresponding asset retirement obligation liability, are valued using a market approach, based on an estimated net selling price, as evidenced by the most current bid prices received from third parties, if available. If an estimated selling price is not available, the Company utilizes the various income valuation techniques discussed above. Any initial write-down and subsequent changes to the fair value less estimated cost to sell is included within the net gain on divestiture activity line item in the accompanying statements of operations. There were no assets held for sale recorded at fair value as of December 31, 2016, or 2015, as the carrying values were below the estimated fair values less costs to sell. Please refer to *Note 3 – Acquisitions, Divestitures, and Assets Held for Sale* for additional discussion.

Acquisitions of proved and unproved properties. Assets acquired and liabilities assumed under transactions that meet the criteria of a business combination under ASC Topic 805, *Business Combinations* are recorded at fair value on the acquisition date using an income valuation technique based on inputs that are not observable in the market and therefore represent Level 3 inputs. Significant inputs to the valuation of acquired oil and gas properties include estimates of: (i) reserves; (ii) production rates; (iii) future operating and development costs; (iv) future commodity prices, including price differentials; (v) future cash flows; and (vi) a market participant-based weighted average cost of capital rate. These inputs require significant judgments and estimates by the Company's management at the time of the valuation. The Rock Oil Acquisition closed on October 4, 2016, and therefore, was not recorded at fair value as of December 31. 2016.

131

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar® Document Research<sup>sm</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Assets acquired and liabilities assumed under transactions that do not meet the criteria of a business combination under ASC Topic 805, *Business Combinations* are accounted for as an asset acquisition and are recorded based on the fair value of the total consideration transferred on the acquisition date using the lowest observable inputs available. In connection with the QStar Acquisition, the Company issued approximately 13.4 million shares of common stock as a component of the total consideration transferred to the sellers on December 21, 2016. Fair value of the equity consideration transferred was based on the closing price of the Company's common stock on the date of acquisition, as adjusted using an option pricing model to account for the lack of marketability of the shares issued.

Please refer to Note 3 - Acquisitions, Divestitures, and Assets Held for Sale for additional discussion.

#### Net Profits Plan

The Net Profits Plan is a liability for which there is no available market price, principal market, or market participants. The inputs available for this instrument are unobservable and are therefore classified as Level 3 inputs. The Company employs the income valuation technique, which converts expected future cash flow amounts to a single present value amount. The estimate is highly dependent on commodity prices, cost assumptions, discount rates, and overall market conditions. Due to divestitures of assets subject to the Net Profits Plan in recent years, the liability has been significantly reduced and is no longer considered a significant accounting estimate. The Net Profits Plan liability is included in the other noncurrent liabilities line on the accompanying balance sheets.

The following table reflects the activity for the Company's Net Profits Plan liability measured at fair value using Level 3 inputs:

		For the	For the Years Ended December 31,								
	2016			2015		2014					
			(in t	housands)							
Beginning balance	\$	7,611	\$	27,136	\$	56,985					
Net increase (decrease) in liability (1)		23,757		(12,238)		(12,492)					
Net settlements <sup>(1)</sup> <sup>(2)</sup>		(30,957)		(7,287)		(17,357)					
Transfers in (out) of Level 3		_				—					
Ending balance	\$	411	\$	7,611	\$	27,136					

(1) Net changes in the Company's Net Profits Plan liability are shown in the change in Net Profits Plan liability line item of the accompanying statements of operations.

(2) Settlements represent cash payments made or accrued under the Net Profits Plan and are recognized as compensation expense or a reduction to the net gain on divestiture activity line in the accompanying statements of operations, as discussed in *Note 7 – Compensation Plans*.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Long-Term Debt

The following table reflects the fair value of the Senior Notes and Senior Convertible Notes measured using Level 1 inputs based on quoted secondary market trading prices. These notes were not presented at fair value on the accompanying balance sheets as of December 31, 2016, or 2015, as they are recorded at carrying value, net of any unamortized discounts and deferred financing costs. Please refer to *Note 5 - Long-Term Debt* for additional discussion.

	As of December 31,										
		20	16			2015					
	Prin	cipal Amount		Fair Value	Principal Amount			Fair Value			
				(in tho	usands)						
6.50% Senior Notes due 2021	\$	346,955	\$	354,546	\$	350,000	\$	262,938			
6.125% Senior Notes due 2022	\$	561,796	\$	570,925	\$	600,000	\$	440,250			
6.50% Senior Notes due 2023	\$	394,985	\$	403,134	\$	400,000	\$	296,000			
5.0% Senior Notes due 2024	\$	500,000	\$	475,975	\$	500,000	\$	334,065			
5.625% Senior Notes due 2025	\$	500,000	\$	485,000	\$	500,000	\$	326,875			
6.75% Senior Notes due 2026	\$	500,000	\$	516,565	\$		\$				
1.50% Senior Convertible Notes due 2021	\$	172,500	\$	202,189	\$		\$	_			

The carrying value of the Company's credit facility approximates its fair value, as the applicable interest rates are floating, based on prevailing market rates.

# Note 12 - Acquisition and Development Agreement

In June 2011, the Company entered into an Acquisition and Development Agreement with Mitsui E&P Texas LP ("Mitsui" and the "Acquisition and Development Agreement"). Pursuant to the Acquisition and Development Agreement, the Company agreed to transfer to Mitsui a 12.5 percent working interest in certain outside-operated oil and gas assets representing approximately 39,000 net acres in Dimmit, LaSalle, Maverick, and Webb Counties, Texas. As consideration for the oil and gas interests transferred, Mitsui agreed to pay, or carry, 90 percent of certain drilling and completion costs attributable to the Company's remaining interest in these assets until Mitsui expended an aggregate \$680.0 million on behalf of the Company. The Acquisition and Development Agreement also provided for reimbursement of capital expenditures and other costs, net of revenues, paid by the Company that were attributable to the transferred interest during the period between the effective date and the closing date, which the parties agreed would be applied over the carry period to cover the Company's remaining 10 percent of drilling and completion costs for the affected acreage. During the second quarter of 2014, the remainder of the carry under the Acquisition and Development Agreement was expended.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## Note 13 - Suspended Well Costs

The following table reflects the net changes in capitalized exploratory well costs during 2016, 2015, and 2014. The table does not include amounts that were capitalized and either subsequently expensed or reclassified to producing well costs in the same year:

	For the Years Ended December 31,								
		2016		2015		2014			
			(in	thousands)					
Beginning balance on January 1,	\$	11,952	\$	43,589	\$	34,527			
Additions to capitalized exploratory well costs pending the determination of proved reserves		19,846		11,952		43,589			
Divestitures		_		(809)					
Reclassifications to wells, facilities, and equipment based on the determination of proved reserves		(11,952)		(18,485)		(33,340)			
Capitalized exploratory well costs charged to expense				(24,295)		(1,187)			
Ending balance at December 31,	\$	19,846	\$	11,952	\$	43,589			

As of December 31, 2016, there were no exploratory well costs that were capitalized for more than one year.

### Note 14 - Exit and Disposal Costs

2016 Activity. In the third quarter of 2016, the Company conducted a company-wide reduction in workforce and in the fourth quarter of 2016, the Company closed its Billings, Montana regional office and relocated certain employees to the Company's corporate office in Denver, Colorado or other Company offices. This decision was made in an effort to reduce future costs and better position the Company for efficient growth in response to prolonged commodity price weakness. The Company expects to incur approximately \$7.6 million of total exit and disposal costs related to termination benefits, relocation of certain employees, and other related matters, excluding lease expenses discussed below, all of which are included in general and administrative expense in the accompanying statements of operations. The Company incurred \$5.1 million of exit and disposal costs during the year ended December 31, 2016, and expects to incur the remaining costs in early 2017. Upon closing the office in Billings, Montana, the Company paid \$3.2 million to the lessor to terminate the lease.

2015 Activity. In conjunction with its Mid-Continent divestitures in 2015, the Company closed its Tulsa, Oklahoma regional office and incurred \$9.3 million of exit and disposal costs, excluding the lease expenses discussed below, all of which were included in general and administrative expense in the accompanying statements of operations for the year ended December 31, 2015. The Company subsequently subleased its space for a portion of the remaining lease term. As of December 31, 2016, the Company is obligated to pay lease costs of approximately \$3.8 million, net of expected income from subleased office space, which will be expensed over the remaining duration of the lease, which expires in 2022.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

### Note 15 - Equity

On August 12, 2016, the Company completed an underwritten public offering of approximately 18.4 million shares of its common stock at an offering price of \$30.00 per share. Net proceeds from the offering totaled \$530.9 million, after deducting underwriting discounts and commissions and offering expenses, which the Company used to partially fund the Rock Oil Acquisition that closed on October 4, 2016.

On December 7, 2016, the Company completed an underwritten public offering of approximately 10.9 million shares of its common stock at an offering price of \$38.25 per share. Net proceeds from the offering totaled \$403.2 million, after deducting underwriting discounts and commissions and offering expenses, which the Company used to partially fund the QStar Acquisition.

These public equity offerings were made pursuant to an effective shelf registration statement on Form S-3 filed with the SEC.

On December 21, 2016, and as part of the QStar Acquisition, the Company issued approximately 13.4 million shares of its common stock valued at approximately \$437.2 million in a private placement to the sellers as partial consideration for the acquired properties. Please refer to *Note 3 - Acquisitions, Divestitures, and Assets Held for Sale* for additional discussion.

#### Supplemental Oil and Gas Information (unaudited)

### Costs Incurred in Oil and Gas Producing Activities

Costs incurred in oil and gas property acquisition, exploration and development activities, whether capitalized or expensed, are summarized as follows:

	For the Years Ended December 31,								
	 2016		2015		2014				
			(in thousands)						
Development costs (1)	\$ 595,331	\$	1,234,114	\$	1,782,324				
Exploration costs	118,224		132,465		288,270				
Acquisitions <sup>(2)</sup>									
Proved properties	201,672		10,040		272,902				
Unproved properties <sup>(3)</sup>	 2,458,667		18,382		368,208				
Total, including asset retirement obligation <sup>(4)(5)</sup>	\$ 3,373,894	\$	1,395,001	\$	2,711,704				

(1) Includes facility costs of \$25.9 million, \$75.6 million, and \$75.1 million for the years ended December 31, 2016, 2015, and 2014, respectively.

(2) Includes the \$437.2 million value of the equity consideration given to the sellers of the QStar Acquisition. Please refer to Note 3 - Acquisitions, Divestitures, and Assets Held for Sale for additional discussion.

(3) Includes amounts related to leasing activity outside of acquisitions of proved and unproved properties totaling \$7.5 million, \$17.5 million, and \$79.5 million for the years ended December 31, 2016, 2015, and 2014, respectively.

(4) Includes amounts relating to estimated asset retirement obligations of \$32.1 million, \$38.5 million, and \$11.4 million for the years ended December 31, 2016, 2015, and 2014, respectively. For the year ended December 31, 2016, \$16.5 million of the estimated asset retirement obligation amount relates to acquired proved properties.

(5) Includes capitalized interest of \$17.0 million, \$25.1 million, and \$16.2 million for the years ended December 31, 2016, 2015, and 2014, respectively.

#### Oil and Gas Reserve Quantities

The reserve estimates presented below were made in accordance with GAAP requirements for disclosures about oil and gas producing activities and SEC rules for oil and gas reporting of reserve estimation and disclosure.

Proved reserves are the estimated quantities of oil, gas, and NGLs, which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible from a given date forward, from known reservoirs, and under existing economic conditions, operating methods, and government regulations prior to the time at which



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

contracts providing the right to operate expire, unless evidence indicates that renewal is reasonably certain, regardless of whether deterministic or probabilistic methods are used for the estimation. Existing economic conditions include prices and costs at which economic producibility from a reservoir is to be determined, and the price to be used is the average price during the 12-month period prior to the ending date of the period covered by the report, determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within such period, unless prices are defined by contractual arrangements, excluding escalations based upon future conditions. All of the Company's estimated proved reserves are located in the United States.

The table below presents a summary of changes in the Company's estimated proved reserves for each of the years in the three-year period ended December 31, 2016. The Company engaged Ryder Scott to audit internal engineering estimates for at least 80 percent of the Company's total calculated proved reserve PV-10 for each year presented. The Company emphasizes that reserve estimates are inherently imprecise and that estimates of new discoveries and undeveloped locations are more imprecise than estimates of established producing oil and gas properties. Accordingly, these estimates are expected to change as future information becomes available.

				For the Year	s Ended Dec	ember 31,			
-		2016 (1)			2015 (2)			2014 (3)	
-	Oil	Gas	NGLs	Oil	Gas	NGLs	Oil	Gas	NGLs
	(MMBbl)	(Bcf)	(MMBbl)	(MMBbl)	(Bcf)	(MMBbl)	(MMBbl)	(Bcf)	(MMBbl)
Total proved reserve	s:								
Beginning of year	145.3	1,264.0	115.4	169.7	1,466.5	133.5	126.6	1,189.3	103.9
Revisions of previous estimate	(36.0)	(249.8)	(18.6)	(46.2)	(369.6)	(40.6)	(5.1)	46.0	7.8
Discoveries and extensions	7.8	42.5	4.1	16.9	122.3	9.3	15.0	103.5	10.5
Infill reserves in an existing proved field	32.3	228.1	18.9	24.9	356.2	29.7	32.0	270.8	24.1
Sales of reserves <sup>(4)</sup>	(40.0)	(46.7)		(1.9)	(138.4)	(0.4)	(1.9)	(1.1)	_
Purchases of minerals in place	12.1	19.9	0.1	1.1	0.6	_	19.8	10.9	0.2
Production	(16.6)	(146.9)	(14.2)	(19.2)	(173.6)	(16.1)	(16.7)	(152.9)	(13.0)
End of year (5)	104.9	1,111.1	105.7	145.3	1,264.0	115.4	169.7	1,466.5	133.5
Proved developed res									
Beginning of year	75.6	644.4	61.5	89.3	784.6	66.7	70.2	569.2	43.8
End of year	48.5	609.1	58.6	75.6	644.4	61.5	89.3	784.6	66.7
Proved undeveloped	reserves:								
Beginning of year	69.6	619.7	53.9	80.4	682.0	66.8	56.3	620.1	60.2
End of year	56.4	502.0	47.1	69.6	619.7	53.9	80.4	682.0	66.8

Note: Amounts may not calculate due to rounding.

136

Powered by Morningstar® Document Research<sup>sm</sup>

- (1) For the year ended December 31, 2016, the Company added 108.2 MMBOE from its drilling program and acquired 15.5 MMBOE. These additions were offset by net negative engineering revisions of 96.2 MMBOE, consisting of 18.1 MMBOE of negative performance revisions, a 35.1 MMBOE negative price revision, and the removal of 43.0 MMBOE of certain longer term proved undeveloped reserves reflecting the Company's shift to develop its predominately unproven Midland Basin properties. Additionally, the Company sold 47.7 MMBOE during 2016.
- (2) For the year ended December 31, 2015, the Company added 160.6 MMBOE from its drilling program, the majority of which related to activity in the Eagle Ford shale and Bakken/Three Forks resource plays. The Company had net negative engineering revisions of 148.6 MMBOE, consisting of 47.3 MMBOE of positive performance revisions in the Eagle Ford shale and Bakken/Three Forks resource plays resulting from enhanced completions and reductions in operating expenses, offset by a 116.5 MMBOE negative price revision due to the decline in commodity prices in 2015 and the removal of 79.4 MMBOE of proved undeveloped reserves due to the five-year rule. Additionally, the Company sold 25.4 MMBOE in 2015.
- (3) For the year ended December 31, 2014, the Company added 143.9 MMBOE from its drilling program and had upward engineering revisions of 10.4 MMBOE related primarily to improved performance and lower operating expenses in its operated Eagle Ford shale assets.
- <sup>(4)</sup> Please refer to *Note 3 Acquisitions, Divestitures, and Assets Held for Sale* for additional information.
- (5) As of December 31, 2016, the Company's outside-operated Eagle Ford shale assets were held for sale. Subsequent to year-end, the Company entered into a definitive agreement with an expected closing date in the first quarter of 2017. These assets represented approximately 74.0 MMBOE of the Company's proved reserves as of December 31, 2016. Additionally, subsequent to December 31, 2016, the Company announced plans to sell its Divide County, North Dakota assets.

### Standardized Measure of Discounted Future Net Cash Flows

The Company computes a standardized measure of future net cash flows ("Standardized Measure") and changes therein relating to estimated proved reserves in accordance with authoritative accounting guidance. Future cash inflows and production and development costs are determined by applying prices and costs, including transportation, quality, and basis differentials, to the year-end estimated future reserve quantities. Each property the Company operates is also charged with field-level overhead in the estimated reserve calculation. Estimated future income taxes are computed using the current statutory income tax rates, including consideration for estimated future statutory depletion. The resulting future net cash flows are reduced to present value amounts by applying a 10 percent annual discount factor.

Future operating costs are determined based on estimates of expenditures to be incurred in developing and producing the proved reserves in place at the end of the period using year-end costs and assuming continuation of existing economic conditions, plus Company overhead incurred by the central administrative office attributable to operating activities.

The assumptions used to compute the Standardized Measure are those prescribed by the FASB and the SEC. These assumptions do not necessarily reflect the Company's expectations of actual revenues to be derived from those reserves, nor their present value amount. The limitations inherent in the reserve quantity estimation process, as discussed previously, are equally applicable to the Standardized Measure computations since these reserve quantity estimates are the basis for the valuation process. The following prices as adjusted for transportation, quality, and basis differentials were used in the calculation of the Standardized Measure:

	For the Years Ended December 31,									
	2016 2015			2014						
Oil (per Bbl)	\$ 37.22	\$	42.98	\$	84.65					
Gas (per Mcf)	\$ 2.45	\$	2.48	\$	4.63					
NGLs (per Bbl)	\$ 16.38	\$	16.99	\$	35.48					

1	$\mathbf{a}$	7
L	3	1

Powered by Morningstar® Document Research<sup>SM</sup>

The following summary sets forth the Company's future net cash flows relating to proved oil, gas, and NGL reserves based on the Standardized Measure.

	As of December 31,								
		2016	2015			2014			
	(in thousands)								
Future cash inflows	\$	8,359,938	\$	11,337,865	\$	25,897,730			
Future production costs		(4,634,649)		(6,234,687)		(9,986,239)			
Future development costs		(1,636,077)		(2,005,599)		(3,294,164)			
Future income taxes <sup>(1)</sup>		—				(3,511,352)			
Future net cash flows		2,089,212		3,097,579	_	9,105,975			
10 percent annual discount		(937,099)		(1,307,053)		(3,407,192)			
Standardized measure of discounted future net cash flows	\$	1,152,113	\$	1,790,526	\$	5,698,783			

(1) Regarding the calculation as of December 31, 2016, and 2015, after evaluating all factors and giving effect to tax basis, future tax deductions, and available tax credits, the Company determined that at price levels for each respective period, future net cash flows would not be subject to federal or state income tax for the projected life of the reserves under authoritative tax legislation.

The principle sources of changes in the Standardized Measure were:

	For the Years Ended December 31,								
		2016		2015		2014			
	(in thousands)								
Standardized Measure, beginning of year	\$	1,790,526	\$	5,698,783	\$	4,009,439			
Sales of oil, gas, and NGLs produced, net of production costs		(580,861)		(776,272)		(1,765,666)			
Net changes in prices and production costs		(315,725)		(4,709,908)		(75,966)			
Extensions, discoveries and other including infill reserves in an existing proved field, net of related costs		242,556		386,069		1,819,657			
Sales of reserves in place		(377,607)		(262,210)		(49,736)			
Purchase of reserves in place		115,270		4,686		413,175			
Previously estimated development costs incurred during the period		290,837		449,738		1,015,694			
Changes in estimated future development costs		27,961		191,447		138,247			
Revisions of previous quantity estimates		(124,845)		(1,819,639)		167,500			
Accretion of discount		179,050		761,746		552,852			
Net change in income taxes		—		1,918,670		(399,587)			
Changes in timing and other		(95,049)		(52,584)		(126,826)			
Standardized Measure, end of year	\$	1,152,113	\$	1,790,526	\$	5,698,783			

138

Powered by Morningstar® Document Research<sup>sm</sup>

## Quarterly Financial Information (unaudited)

The Company's quarterly financial information for fiscal years 2016 and 2015 is as follows (in thousands, except per share amounts):

	First		Second		Third		Fourth	
		Quarter		Quarter		Quarter	Quarter	
Year Ended December 31, 2016 <sup>(2)</sup>								
Total operating revenues and other income	\$	143,076	\$	341,814	\$	352,660	\$	379,900
Total operating expenses		669,801		572,363		370,314		664,287
Loss from operations	\$	(526,725)	\$	(230,549)	\$	(17,654)	\$	(284,387)
Loss before income taxes	\$	(542,085)	\$	(264,579)	\$	(64,639)	\$	(330,613)
Net loss	\$	(347,210)	\$	(168,681)	\$	(40,907)	\$	(200,946)
Basic net loss per common share <sup>(1)</sup>	\$	(5.10)	\$	(2.48)	\$	(0.52)	\$	(2.20)
Diluted net loss per common share <sup>(1)</sup>	\$	(5.10)	\$	(2.48)	\$	(0.52)	\$	(2.20)
Dividends declared per common share	\$	0.05	\$	—	\$	0.05	\$	—
Year Ended December 31, 2015 <sup>(3)</sup>								

· · · · · · · · · · · · · · · · · · ·				
Total operating revenues and other income	\$ 365,934	\$ 516,146	\$ 371,151	\$ 303,734
Total operating expenses	420,369	567,025	339,047	809,307
Income (loss) from operations	\$ (54,435)	\$ (50,879)	\$ 32,104	\$ (505,573)
Loss before income taxes	\$ (86,511)	\$ (98,211)	\$ (1,026)	\$ (537,113)
Net income (loss)	\$ (53,058)	\$ (57,508)	\$ 3,114	\$ (340,258)
Basic net income (loss) per common share <sup>(1)</sup>	\$ (0.79)	\$ (0.85)	\$ 0.05	\$ (5.01)
Diluted net income (loss) per common share <sup>(1)</sup>	\$ (0.79)	\$ (0.85)	\$ 0.05	\$ (5.01)
Dividends declared per common share	\$ 0.05	\$ —	\$ 0.05	\$ —

(1) Amounts may not sum due to rounding.

<sup>(2)</sup> First quarter of 2016 included the following:

 \$272.1 million of proved and unproved property impairments on the Company's outside-operated Eagle Ford shale assets due to declining commodity prices (see Note 11 - Fair Value Measurements)

 \$69.0 million net pre-tax loss on divestiture activity related to write-downs on certain non-core assets held for sale (see Note 3 - Acquisitions, Divestitures, and Assets Held for Sale)

• \$14.2 million net derivative gain (see *Note 10 - Derivative Financial Instruments*)

\$15.7 million net gain on the repurchase of a portion of the Company's Senior Notes (see Note 5 - Long-Term Debt)

Second quarter of 2016 included the following:

- \$50.0 million net pre-tax gain on divestiture activity related to an increase in fair value less costs to sell on assets held for sale (see Note 3 Acquisitions, Divestitures, and Assets Held for Sale)
- \$163.4 million net derivative loss (see Note 10 Derivative Financial Instruments)

Third quarter of 2016 included the following:

- \$11.6 million of proved and unproved property impairments (see Note 11 Fair Value Measurements)
- \$22.4 million net pre-tax gain on divestiture activity upon closing divestitures in the Company's Rocky Mountain and Permian regions (see Note 3
   - Acquisitions, Divestitures, and Assets Held for Sale)
- \$28.0 million net derivative gain (see Note 10 Derivative Financial Instruments)

Fourth quarter of 2016 included the following:

- \$151.2 million of proved and unproved property impairments related primarily to negative performance revisions on the Company's Powder River Basin assets (see Note 11 - Fair Value Measurements)
- \$33.7 million net pre-tax gain on divestiture activity upon closing the Raven/Bear Den divestiture (see Note 3 Acquisitions, Divestitures, and Assets Held for Sale)
- \$129.5 million net derivative loss (see Note 10 Derivative Financial Instruments)

139

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

### <sup>(3)</sup> First quarter of 2015 included the following:

- \$67.2 million of proved and unproved property impairments due to commodity price declines and the Company's decision to reduce capital invested in the development of certain prospects in its South Texas & Gulf Coast and Permian regions and acreage it no longer intended to develop (see *Note 11 Fair Value Measurements*)
- \$16.3 million of expense relating to an exploratory dry hole
- \$35.8 million net pre-tax loss on divestiture activity related to write-downs on certain assets held for sale in the Company's Mid-Continent region (see Note 3 Acquisitions, Divestitures, and Assets Held for Sale)
- \$154.2 million net derivative gain (see Note 10 Derivative Financial Instruments)

### Second quarter of 2015 included the following:

- \$18.7 million of proved and unproved property impairments (see Note 11 Fair Value Measurements)
- \$71.9 million net pre-tax gain on divestiture activity upon closing the sale of the Company's Mid-Continent assets (see *Note 3 Acquisitions, Divestitures, and Assets Held for Sale*)
- \$80.9 million net derivative loss (see Note 10 Derivative Financial Instruments)
- \$16.6 million net loss on the early extinguishment of the Company's 2019 Notes (see Note 5 Long-Term Debt)

Third quarter of 2015 included the following:

- \$62.6 million of proved and unproved property impairments primarily on legacy assets in the Company's Rocky Mountain region as a result of the continued decline in commodity strip prices (see Note 11 - Fair Value Measurements)
- \$212.3 million net derivative gain (see Note 10 Derivative Financial Instruments)

Fourth quarter of 2015 included the following:

- \$448.2 million of proved, unproved, and other property and equipment impairments due to continued commodity price declines, largely impacting the Company's Powder River Basin program, as well as the Company's decision to reduce capital invested in the development of its east Texas exploration program in its South Texas & Gulf Coast region (see *Note 11 - Fair Value Measurements*)
- \$13.8 million expense relating to exploratory dry holes
- \$123.3 million net derivative gain (see Note 10 Derivative Financial Instruments)

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## ITEM 9A. CONTROLS AND PROCEDURES

## **Evaluation of Disclosure Controls and Procedures**

We maintain a system of disclosure controls and procedures that are designed to reasonably ensure that information required to be disclosed in our SEC reports is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and to reasonably ensure that such information is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure.

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) ("Disclosure Controls") will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all

140

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

potential future conditions. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. We monitor our Disclosure Controls and make modifications as necessary; our intent in this regard is that the Disclosure Controls will be modified as systems change and conditions warrant.

An evaluation of the effectiveness of the design and operation of our Disclosure Controls was performed as of the end of the period covered by this report. This evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that these Disclosure Controls are effective at a reasonable assurance level.

## **Changes in Internal Control Over Financial Reporting**

There have been no changes during the fourth quarter of 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

### Management's Report on Internal Control over Financial Reporting

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that have a material effect on the financial statements.

Because of the inherent limitations, internal controls over financial reporting may not prevent or detect misstatements. Even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of the changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2016. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control-Integrated Framework* (2013 framework).

Based on our assessment and those criteria, management believes that the Company maintained effective internal control over financial reporting as of December 31, 2016.

The Company's independent registered public accounting firm has issued an attestation report on the Company's internal control over financial reporting. That report immediately follows this report.



Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of SM Energy Company and subsidiaries

We have audited SM Energy Company and subsidiaries' internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). SM Energy Company and subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, SM Energy Company and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of SM Energy Company and subsidiaries as of December 31, 2016 and 2015, and the related consolidated statements of operations, comprehensive income (loss), stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2016 of SM Energy Company and subsidiaries and our report dated February 23, 2017 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Denver, Colorado February 23, 2017

143

Powered by Morningstar<sup>®</sup> Document Research<sup>SM</sup>

#### **ITEM 9B. OTHER INFORMATION**

#### Amendment to By-Laws

Effective February 21, 2017, the Board of Directors amended and restated the Company's by-laws (the "By-Laws"). The By-Laws include, among other things, the following changes:

- provide the Board with explicit authority to cancel, postpone or reschedule a shareholder meeting;
- provide the chairman of the meeting with explicit authority to adjourn or recess a shareholder meeting;
- clarify the powers of the chairman of the meeting to conduct a shareholder meeting;
- provide for additional disclosure requirements for notices of director nominations and shareholder proposals; and
- clarify the procedural parameters governing the right of stockholders to take action by written consent.

The foregoing description of the terms of the By-Laws do not purport to be complete and are subject to, and qualified in their entirety by, reference to the complete text of the By-Laws, a copy of which is filed as Exhibit 3.2 to this Annual Report on Form 10-K and incorporated by reference herein.

#### PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

The information required by this Item concerning SM Energy's Directors, Executive Officers, and corporate governance is incorporated by reference to the information provided under the captions "Proposal 1 - Election of Directors," "Information about Executive Officers," and "Corporate Governance" in SM Energy's definitive proxy statement for the 2017 annual meeting of stockholders to be filed within 120 days from December 31, 2016.

The information required by this Item concerning compliance with Section 16(a) of the Securities Exchange Act of 1934 is incorporated by reference to the information provided under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" in SM Energy's definitive proxy statement for the 2017 annual meeting of stockholders to be filed within 120 days from December 31, 2016.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item is incorporated by reference to the information provided under the captions "Executive Compensation" and "Director Compensation" in SM Energy's definitive proxy statement for the 2017 annual meeting of stockholders to be filed within 120 days from December 31, 2016.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this Item concerning security ownership of certain beneficial owners and management is incorporated by reference to the information provided under the caption "Security Ownership of Certain Beneficial Owners and Management" in SM Energy's definitive proxy statement for the 2017 annual meeting of stockholders to be filed within 120 days from December 31, 2016.

144

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Securities Authorized for Issuance Under Equity Compensation Plans. SM Energy has the Equity Plan under which options and shares of SM Energy common stock are authorized for grant or issuance as compensation to eligible employees, consultants, and members of the Board of Directors. Our stockholders have approved this plan. See Note 7 – Compensation Plans included in Part II, Item 8 of this report for further information about the material terms of our equity compensation plans. The following table is a summary of the shares of common stock authorized for issuance under equity compensation plans as of December 31, 2016:

	(a)	(b)	(c)
Plan category	Number of securities to be issued upon exercise of outstanding options, warrants, and rights	Weighted-average exercise price of outstanding options, warrants, and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by security holders:			
Equity Incentive Compensation Plan			
Stock options and incentive stock options (1)	—	\$ —	
Restricted stock <sup>(1)(3)</sup>	604,116	N/A	
Performance share units <sup>(1)(3)(4)</sup>	878,844	N/A	
Total for Equity Incentive Compensation Plan	1,482,960	\$	5,531,614
Employee Stock Purchase Plan <sup>(2)</sup>			731,572
Equity compensation plans not approved by security holders	_	_	
Total for all plans	1,482,960	\$	6,263,186

(1) In May 2006, the stockholders approved the Equity Plan to authorize the issuance of restricted stock, restricted stock units, non-qualified stock options, incentive stock options, stock appreciation rights, performance shares, performance units, and stock-based awards to key employees, consultants, and members of the Board of Directors of SM Energy or any affiliate of SM Energy. Our Board of Directors approved amendments to the Equity Plan in 2009, 2010, 2013, and 2016 and each amended plan was approved by stockholders at the respective annual stockholders' meetings. The number of shares underlying awards granted in 2016, 2015, and 2014 under the Equity Plan were 918,509, 714,949, and 464,641, respectively.

(2) Under the SM Energy Company ESPP, eligible employees may purchase shares of our common stock through payroll deductions of up to 15 percent of their eligible compensation. The purchase price of the stock is 85 percent of the lower of the fair market value of the stock on the first or last day of the six-month offering period, and shares issued under the ESPP on or after December 31, 2011, have no minimum restriction period. The ESPP is intended to qualify under Section 423 of the IRC. Shares issued under the ESPP totaled 218,135, 197,214, and 83,136 in 2016, 2015, and 2014, respectively.

(3) RSUs and PSUs do not have exercise prices associated with them, but rather a weighted-average per share fair value, which is presented in order to provide additional information regarding the potential dilutive effect of the awards. The weighted-average grant date per share fair value for the outstanding RSUs and PSUs was \$37.39 and \$45.53, respectively. Please refer to *Note 7 - Compensation Plans* in Part II, Item 8 of this report for additional discussion.

(4) The number of awards vested assumes a one multiplier. The final number of shares issued upon settlement may vary depending on the three-year multiplier determined at the end of the performance period under the Equity Plan, which ranges from zero to two.

145

Powered by Morningstar® Document Research<sup>SM</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this Item is incorporated by reference to the information provided under the captions "Certain Relationships and Related Transactions" and "Corporate Governance" in SM Energy's definitive proxy statement for the 2017 annual meeting of stockholders to be filed within 120 days from December 31, 2016.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this Item is incorporated by reference to the information provided under the captions "Independent Registered Public Accounting Firm" and "Audit Committee Preapproval Policy and Procedures" in SM Energy's definitive proxy statement for the 2017 annual meeting of stockholders to be filed within 120 days from December 31, 2016.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)(1) and (a)(2) Financial Statements and Financial Statement Schedules:

Report of Independent Registered Public Accounting Firm	<u>84</u>
Consolidated Balance Sheets	<u>85</u>
Consolidated Statements of Operations	<u>86</u>
Consolidated Statements of Comprehensive Income (Loss)	<u>87</u>
Consolidated Statements of Stockholders' Equity	<u>88</u>
Consolidated Statements of Cash Flows	<u>89</u>
Notes to Consolidated Financial Statements	<u>91</u>

All schedules are omitted because the required information is not applicable or is not present in amounts sufficient to require submission of the schedule or because the information required is included in the Consolidated Financial Statements and Notes thereto.

(b) Exhibits. The following exhibits are filed or furnished with or incorporated by reference into this report on Form 10-K:

Exhibit <u>Number</u>	Description
1.1	Underwriting Agreement dated May 7, 2015, among SM Energy Company, and Wells Fargo Securities, LLC, Merrill Lynch, Pierce, Fenner, & Smith Incorporated and J.P. Morgan Securities LLC, as representatives of the several underwriters (filed as Exhibit 1.1 to the registrant's Current Report on Form 8-K filed on May 8, 2015, and incorporated herein by reference)
1.2	Underwriting Agreement dated August 8, 2016 by and among SM Energy Company and Wells Fargo Securities, LLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities LLC, as representatives of the several underwriters named therein (filed as Exhibit 1.1 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)
1.3	Underwriting Agreement dated August 8, 2016 by and among SM Energy Company and Wells Fargo Securities, LLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities LLC, as representatives of the several underwriters named therein (filed as Exhibit 1.2 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)
1.4	Underwriting Agreement dated September 7, 2016 by and among SM Energy Company and Merrill Lynch, Pierce, Fenner & Smith Incorporated, Wells Fargo Securities, LLC, and J.P. Morgan Securities LLC, as representatives of the several underwriters named therein (filed as Exhibit 1.1 to the registrant's Current Report on Form 8-K filed on September 12, 2016, and incorporated herein by reference)
1.5	Underwriting Agreement, dated December 1, 2016, by and among SM Energy Company and J.P. Morgan Securities LLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated and Wells Fargo Securities, LLC, as representatives of the several underwriters named therein (filed as Exhibit 1.1 to the registrant's Current Report on Form 8-K filed on December 7, 2016, and incorporated herein by reference)
2.1	Acquisition and Development Agreement dated June 29, 2011 between SM Energy Company and Mitsui E&P Texas LP (filed as Exhibit 2.2 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and incorporated herein by reference)
2.2	First Amendment to Acquisition and Development Agreement dated October 13, 2011 between SM Energy Company and Mitsui E&P Texas LP (filed as Exhibit 2.1 to the registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011, and incorporated herein by reference)
2.3***	Purchase and Sale Agreement dated November 4, 2013, among SM Energy Company, EnerVest Energy Institutional Fund XIII-A, L.P., EnerVest Energy Institutional Fund XIII-WIB, L.P., and EnerVest Energy Institutional Fund XIII-WIC, L.P. (filed as Exhibit 2.4 to the registrant's Amendment to the Annual Report on Form 10-K/A filed on May 9, 2014 for the year ended December 31, 2013, and incorporated herein by reference)
	1.47

147

Powered by Morningstar® Document Research<sup>sm</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

2.4***	Purchase and Sale Agreement dated July 29, 2014 between SM Energy Company and Baytex Energy USA LLC (filed as Exhibit 2.1 to the registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2014, and incorporated herein by reference)
2.5	Membership Interest Purchase Agreement dated August 8, 2016 between SM Energy Company and Rock Oil Holdings LLC (filed as Exhibit 2.1 to the registrant's Current Report on Form 8-K filed on August 8, 2016, and incorporated herein by reference)
2.6	Purchase and Sale Agreement, dated October 17, 2016, by and between SM Energy Company and QStar LLC (filed as Exhibit 2.1 to the registrant's Current Report on Form 8-K filed on October 21, 2016, and incorporated herein by reference)
2.7	Letter Agreement dated October 17, 2016, by and among SM Energy Company, QStar LLC, and RRP-QStar, LLC (filed as Exhibit 2.2 to the registrant's Current Report on Form 8-K filed on October 21, 2016, and incorporated herein by reference)
2.8	Purchase and Sale Agreement dated October 17, 2016, by and between SM Energy Company and Oasis Petroleum North America LLC (filed as Exhibit 2.3 to the registrant's Current Report on Form 8-K filed on October 21, 2016, and incorporated herein by reference)
3.1	Restated Certificate of Incorporation of SM Energy Company, as amended through June 1, 2010 (filed as Exhibit 3.1 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, and incorporated herein by reference)
3.2*	Amended and Restated By-Laws of SM Energy Company, effective as of February 21, 2017
4.1	Indenture related to the 6.625% Senior Notes due 2019, dated February 7, 2011, by and between SM Energy Company, as issuer, and U.S. Bank National Association, as Trustee (filed as Exhibit 4.1 to the registrant's Current Report on Form 8-K filed on February 10, 2011, and incorporated herein by reference)
4.2	Indenture related to the 6.50% Senior Notes due 2021, dated November 8, 2011, by and among SM Energy Company, as issuer, and U.S. Bank National Association, as Trustee (filed as Exhibit 4.1 to the registrant's Current Report on Form 8-K filed on November 10, 2011, and incorporated herein by reference)
4.3	Indenture related to the 6.50% Senior Notes due 2023, dated June 29, 2012, between SM Energy Company, as Issuer, and U.S. Bank National Association, as Trustee (filed as Exhibit 4.1 to the registrant's Current Report on Form 8-K filed on July 3, 2012, and incorporated herein by reference)
4.4	Indenture related to the 5.0% Senior Notes due 2024, dated May 20, 2013, by and between SM Energy Company, as issuer, and U.S. Bank National Association, as Trustee (filed as Exhibit 4.1 to the registrant's Current Report on Form 8-K filed on May 20, 2013, and incorporated herein by reference)
4.5	Indenture related to the 6.125% Senior Notes due 2022, dated November 17, 2014, by and between SM Energy Company, as issuer, and U.S. Bank National Association, as Trustee (filed as Exhibit 4.1 to the registrant's Current Report on Form 8-K filed on November 18, 2014, and incorporated herein by reference)
4.6	Indenture related to senior debt securities of SM Energy Company by and between SM Energy Company and U.S. Bank National Association, as trustee (filed as Exhibit 4.1 to the registrant's Registration Statement on Form S-3 filed on May 7, 2015 (Registration No. 333-203936) and incorporated herein by reference)
4.7	2025 Notes Supplemental Indenture (filed as Exhibit 4.2 to the registrant's Current Report on Form 8-K filed on May 21, 2015, and incorporated herein by reference)
4.8	2019 Notes Supplemental Indenture (filed as Exhibit 4.3 to the registrant's Current Report on Form 8-K filed on May 21, 2015 and incorporated herein by reference)
4.9	Base Indenture, dated as of May 21, 2015, by and between SM Energy Company and U.S. Bank National Association, as trustee (filed as Exhibit 4.1 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)
4.10	Second Supplemental Indenture, dated August 12, 2016, by and between SM Energy Company and U.S. Bank, National Association, as trustee (filed as Exhibit 4.2 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)
4.11	Third Supplemental Indenture, dated September 12, 2016 by and between SM Energy Company and U.S. Bank National Association, as trustee (filed as Exhibit 4.2 to the registrant's Current Report on Form 8-K filed on September 12, 2016, and incorporated herein by reference)
4.12†	Equity Incentive Compensation Plan, amended and restated effective May 24, 2016 (filed as Exhibit 4.3 to the registrant's Form S-8 filed on June 30, 2016, and incorporated herein by reference)
4.13*	Lock-Up and Registration Rights Agreement, dated December 21, 2016, by and among SM Energy Company, QStar LLC and RRP- QStar, LLC
10.1†	Stock Option Plan, as Amended on May 22, 2003 (filed as Exhibit 99.1 to the registrant's Registration Statement on Form S-8 (Registration No. 333-106438) and incorporated herein by reference)

10.2†	Incentive Stock Option Plan, as Amended on May 22, 2003 (filed as Exhibit 99.2 to the registrant's Registration Statement on Form S-8 (Registration No. 333-106438) and incorporated herein by reference)
10.3	Supplement and Amendment to Deed of Trust, Mortgage, Line of Credit Mortgage, Assignment, Security Agreement, Fixture Filing and Financing Statement for the benefit of Wachovia Bank, National Association, as Administrative Agent, dated effective as of April 14, 2009 (filed as Exhibit 10.2 to the registrant's Current Report on Form 8-K filed on April 20, 2009, and incorporated herein by reference)
10.4	Deed of Trust to Wachovia Bank, National Association, as Administrative Agent, dated effective as of April 14, 2009 (filed as Exhibit 10.3 to the registrant's Current Report on Form 8-K filed on April 20, 2009, and incorporated herein by reference)
10.5†	Form of Non-Employee Director Restricted Stock Award Agreement as of May 27, 2010 (filed as Exhibit 10.5 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, and incorporated herein by reference)
10.6***	Gas Services Agreement effective as of July 1, 2010 between SM Energy Company and Eagle Ford Gathering LLC (filed as Exhibit 10.3 to the registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, and incorporated herein by reference)
10.7•	Net Profits Interest Bonus Plan, As Amended by the Board of Directors on July 30, 2010 (filed as Exhibit 10.6 to the registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 and incorporated herein by reference)
10.8†	Pension Plan for Employees of SM Energy Company as Amended and Restated as of January 1, 2010 (filed as Exhibit 10.30 to the registrant's Annual Report on Form 10-K filed for the year ended December 31, 2010, and incorporated herein by reference)
10.9+	SM Energy Company Non-Qualified Unfunded Supplemental Retirement Plan as Amended as of November 9, 2010 (filed as Exhibit 10.31 to the registrant's Annual Report on Form 10-K filed for the year ended December 31, 2010, and incorporated herein by reference)
10.10	Gas Gathering Agreement dated May 31, 2011 between Regency Field Services LLC and SM Energy Company (filed as Exhibit 10.2 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and incorporated herein by reference)
10.11	Gathering and Natural Gas Services Agreement effective as of April 1, 2011 between SM Energy Company and ETC Texas Pipeline, Ltd. (filed as Exhibit 10.3 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and incorporated herein by reference)
10.12	Gas Processing Agreement effective as of April 1, 2011 between ETC Texas Pipeline, Ltd. and SM Energy Company (filed as Exhibit 10.4 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and incorporated herein by reference)
10.13†	Employee Stock Purchase Plan, As Amended and Restated as of June 10, 2011 (filed as Exhibit 10.5 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, and incorporated herein by reference)
10.14†	Amendment No. 1 to the Pension Plan for Employees of SM Energy Company amended as of January 1, 2011 (filed as Exhibit 10.41 to the registrant's Annual Report on Form 10-K filed for the year ended December 31, 2011, and incorporated herein by reference)
10.15†	Amendment No. 2 to the Pension Plan for Employees of SM Energy Company amended as of January 1, 2012 (filed as Exhibit 10.42 to the registrant's Annual Report on Form 10-K filed for the year ended December 31, 2011, and incorporated herein by reference)
10.16†	Equity Incentive Compensation Plan, As Amended as of May 22, 2013 (filed as Annex A to the registrant's Schedule 14A filed on April 11, 2013, and incorporated herein by reference)
10.17	Fifth Amended and Restated Credit Agreement dated April 12, 2013, among SM Energy Company, as Borrower, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on April 15, 2013, and incorporated herein by reference)
10.18†	Form of Performance Stock Unit Award Agreement as of July 31, 2013 (filed as Exhibit 10.2 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, and incorporated herein by reference)
10.19†	Form of Restricted Stock Unit Award Agreement as of July 31, 2013 (filed as Exhibit 10.3 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, and incorporated herein by reference)
10.20†	Performance Stock Unit Award Agreement as of July 1, 2016 (filed as Exhibit 10.1 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2016, and incorporated herein by reference)
10.21†	Restricted Stock Unit Award Agreement as of July 1, 2016 (filed as Exhibit 10.2 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2016, and incorporated herein by reference)

Source: SM Energy Co, 10-K, February 23, 2017 The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

10.22†	Non-Employee Director Restricted Stock Award Agreement as of May 25, 2016 (filed as Exhibit 10.3 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2016, and incorporated herein by reference)
10.23†	SM Energy Company Non-Qualified Deferred Compensation Plan as of March 10, 2014 (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on January 24, 2014, and incorporated herein by reference)
10.24†	Cash Bonus Plan, As Amended and Restated as of February 1, 2014 (filed as Exhibit 10.41 to the registrant's Annual Report on Form 10-K filed for the year ended December 31, 2013, and incorporated herein by reference)
10.25†	Section 162(m) Cash Bonus Plan, effective as of May 21, 2014 (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on May 28, 2014, and incorporated herein by reference)
10.26*†	Summary of Compensation Arrangements for Non-Employee Directors
10.27	Second Amendment to the Fifth Amended and Restated Credit Agreement dated December 10, 2014, among SM Energy Company, as Borrower, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on December 16, 2014, and incorporated herein by reference)
10.28	Third Amendment to Fifth Amended and Restated Credit Agreement, dated May 20, 2015, among SM Energy Company, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on May 27, 2015, and incorporated herein by reference)
10.29	Fourth Amendment to Fifth Amended and Restated Credit Agreement, dated October 7, 2015, among SM Energy Company, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on October 8, 2015, and incorporated herein by reference)
10.30	Fifth Amendment to Fifth Amended and Restated Credit Agreement, dated November 11, 2015, among SM Energy Company, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on November 11, 2015, and incorporated herein by reference)
10.31	Sixth Amendment to Fifth Amended and Restated Credit Agreement, dated April 8, 2016, among SM Energy Company, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on April 13, 2016, and incorporated herein by reference)
10.32	Seventh Amendment to Fifth Amended and Restated Credit Agreement, dated August 8, 2016, among SM Energy Company, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on August 9, 2016, and incorporated herein by reference)
10.33	Eighth Amendment to Fifth Amended and Restated Credit Agreement, dated September 30, 2016, among SM Energy Company, Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on October 6, 2016 and incorporated herein by reference)
10.34†	Change of Control Executive Severance Agreement (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on October 20, 2015, and incorporated herein by reference)
10.35†	Amendment No. 3 to the Pension Plan for Employees of SM Energy Company amended as of January 1, 2016 (filed as Exhibit 10.29 to the registrant's Annual Report on Form 10-K filed for the year ended December 31, 2015, and incorporated herein by reference)
10.36***	Amendment to Amended and Restated Gas Gathering Agreement, effective as of September 1, 2015, by and between SM Energy Company and Regency Field Services LLC (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on September 15, 2015, and incorporated herein by reference)
10.37	Amendment to Amended and Restated Gas Gathering Agreement, effective as of February 1, 2016, by and between SM Energy Company and ETC Field Services LLC (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on February 22, 2016, and incorporated herein by reference)
10.38	Call Option Confirmation, dated August 8, 2016, by and between SM Energy Company and Wells Fargo Bank, National Association (filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)
10.39	Call Option Confirmation, dated August 8, 2016, by and between SM Energy Company and Bank of America, N.A. (filed as Exhibit 10.2 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)

10.41Call Option Confirmation, dated August 10, 2016, by and between SM Energy Company and Wells Fargo Bank, National Association (filed as Exhibit 10.4 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)10.42Call Option Confirmation, dated August 10, 2016, by and between SM Energy Company and Bank of America, N.A. (filed as Exhibit 10.5 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)10.43Call Option Confirmation, dated August 10, 2016, by and between SM Energy Company and JPMorgan Chase Bank, National Association (filed as Exhibit 10.6 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)12.14Computation of Ratio of Eamings to Fixed Charges21.14Subsidiaries of Registrant23.14Consent of Emst & Young LLP23.24Consent of Ryder Scott Company LP.24.14Power of Attomey31.14Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.24Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.24Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200231.24XBRL Instance Document101.NS*XBRL Instance Document101.AL*XBRL Calculation Linkbase Document101.AL*XBRL Calculation Linkbase Document101.PR*XBRL Taxonomy Extension Definition Linkbase Document	10.40	Call Option Confirmation, dated August 8, 2016, by and between SM Energy Company and JPMorgan Chase Bank, National Association (filed as Exhibit 10.3 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)
10.5 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)10.43Call Option Confirmation, dated August 10, 2016, by and between SM Energy Company and JPMorgan Chase Bank, National Association (filed as Exhibit 10.6 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)12.1*Computation of Ratio of Earnings to Fixed Charges21.1*Subsidiaries of Registrant23.1*Consent of Ernst & Young LLP23.2*Consent of Ryder Scott Company L.P.24.1*Power of Attorney31.1*Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.2*Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200232.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.NS*XBRL Instance Document101.CAL*XBRL Schema Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	10.41	
Association (filed as Exhibit 10.6 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by reference)12.1*Computation of Ratio of Earnings to Fixed Charges21.1*Subsidiaries of Registrant23.1*Consent of Ernst & Young LLP23.2*Consent of Ryder Scott Company L.P.24.1*Power of Attorney31.1*Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.2*Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200232.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.NS*XBRL Instance Document101.CAL*XBRL Schema Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	10.42	
21.1*Subsidiaries of Registrant23.1*Consent of Emst & Young LLP23.2*Consent of Ryder Scott Company L.P.24.1*Power of Attomey31.1*Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.2*Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200232.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.INS*XBRL Instance Document101.CAL*XBRL Schema Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	10.43	Association (filed as Exhibit 10.6 to the registrant's Current Report on Form 8-K filed on August 12, 2016, and incorporated herein by
<ul> <li>23.1* Consent of Ernst &amp; Young LLP</li> <li>23.2* Consent of Ryder Scott Company L.P.</li> <li>24.1* Power of Attorney</li> <li>31.1* Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 2002</li> <li>31.2* Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 2002</li> <li>32.1** Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 2002</li> <li>99.1* Ryder Scott Audit Letter</li> <li>101.INS* XBRL Instance Document</li> <li>101.SCH* XBRL Schema Document</li> <li>101.CAL* XBRL Calculation Linkbase Document</li> <li>101.LAB* XBRL Label Linkbase Document</li> <li>101.PRE* XBRL Presentation Linkbase Document</li> </ul>	12.1*	Computation of Ratio of Earnings to Fixed Charges
23.2*Consent of Ryder Scott Company L.P.24.1*Power of Attorney31.1*Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.2*Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200232.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.INS*XBRL Instance Document101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	21.1*	Subsidiaries of Registrant
24.1*Power of Attorney31.1*Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.2*Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200232.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.INS*XBRL Instance Document101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	23.1*	Consent of Ernst & Young LLP
31.1*Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200231.2*Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200232.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.INS*XBRL Instance Document101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	23.2*	Consent of Ryder Scott Company L.P.
31.2*Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 200232.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.INS*XBRL Instance Document101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	24.1*	Power of Attomey
32.1**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 200299.1*Ryder Scott Audit Letter101.INS*XBRL Instance Document101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	31.1*	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes - Oxley Act of 2002
99.1*Ryder Scott Audit Letter101.INS*XBRL Instance Document101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	31.2*	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes – Oxley Act of 2002
101.INS*XBRL Instance Document101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	32.1**	Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes - Oxley Act of 2002
101.SCH*XBRL Schema Document101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	99.1*	Ryder Scott Audit Letter
101.CAL*XBRL Calculation Linkbase Document101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	101.INS*	XBRL Instance Document
101.LAB*XBRL Label Linkbase Document101.PRE*XBRL Presentation Linkbase Document	101.SCH*	XBRL Schema Document
101.PRE*         XBRL Presentation Linkbase Document	101.CAL*	XBRL Calculation Linkbase Document
	101.LAB*	XBRL Label Linkbase Document
101.DEF* XBRL Taxonomy Extension Definition Linkbase Document	101.PRE*	XBRL Presentation Linkbase Document
	101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document

\* Filed with this Form 10-K.

\*\* Furnished with this Form 10-K.

\*\*\* Certain portions of this exhibit have been redacted and are subject to a confidential treatment order granted by the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934.

\* Exhibit constitutes a management contract or compensatory plan or agreement.

• Exhibit constitutes a management contract or compensatory plan or agreement. This document was amended on July 30, 2010 primarily to reflect the change in the name of the registrant from St. Mary Land & Exploration Company to SM Energy Company. There were no material changes to the substantive terms and conditions in this document.

+ Exhibit constitutes a management contract or compensatory plan or agreement. This document was amended on November 9, 2010, in order to make technical revisions to ensure compliance with Section 409A of the Internal Revenue Code. There were no material changes to the substantive terms and conditions in this document.

(c) Financial Statement Schedules. See Item 15(a) above.

151

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **SM ENERGY COMPANY**

(Registrant)

By:

Date:

February 23, 2017

/s/ JAVAN D. OTTOSON

Javan D. Ottoson President and Chief Executive Officer (Principal Executive Officer)

## GENERAL POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints each of Javan D. Ottoson and A. Wade Pursell his or her true and lawful attorney-in-fact and agent with full power of substitution and resubstitution, and each with full power to act alone, for the undersigned and in his or her name, place and stead, in any and all capacities, to sign any amendments to this Annual Report on Form 10-K for the fiscal year ended December 31, 2016, and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorney-in-fact, or his substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	<u>Title</u>	Date
<u>/s/ JAVAN D. OTTOSON</u> Javan D. Ottoson	President, Chief Executive Officer, and Director (Principal Executive Officer)	February 23, 2017
<u>/s/ A. WADE PURSELL</u> A. Wade Pursell	Executive Vice President and Chief Financial Officer (Principal Financial Officer)	February 23, 2017
<u>/s/ MARK T. SOLOMON</u> Mark T. Solomon	Vice President - Controller and Assistant Secretary (Principal Accounting Officer)	February 23, 2017

152

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Signature	<u>Title</u>	Date
<u>/s/ WILLIAM D. SULLIVAN</u> William D. Sullivan	Chairman of the Board of Directors	February 23, 2017
<u>/s/ LARRY W. BICKLE</u> Larry W. Bickle	Director	February 23, 2017
<u>/s/ STEPHEN R. BRAND</u> Stephen R. Brand	Director	February 23, 2017
<u>/s/ LOREN M. LEIKER</u> Loren M. Leiker	Director	February 23, 2017
<u>/s/ RAMIRO G. PERU</u> Ramiro G. Peru	Director	February 23, 2017
<u>/s/ JULIO M. QUINTANA</u> Julio M. Quintana	Director	February 23, 2017
<u>/s/ ROSE M. ROBESON</u> Rose M. Robeson	Director	February 23, 2017

### AMENDED AND RESTATED BY-LAWS

# OF

# SM ENERGY COMPANY

## NAME

1. The name of this Corporation is SM Energy Company.

#### OFFICE

2. This Corporation may establish or discontinue, from time to time, such offices and places of business within or without the State of Delaware as the Board of Directors may deem proper for the conduct of the Corporation's business.

#### SEAL

3. The corporate seal of this Corporation shall have inscribed thereon the name of this Corporation and the year of its creation and the words "Corporate Seal, Delaware."

## STOCKHOLDERS' MEETINGS

4. (a) The annual meeting of the stockholders of the Corporation shall be held on such date and at such place, either within or without the State of Delaware, and time as may be fixed by resolution of the Board of Directors and stated in the notice of the meeting or in any duly executed waiver of notice thereof.

(b) Special meetings of the stockholders shall be held at the place prescribed for the annual meetings, unless otherwise ordered by the Board of Directors, and may be called by the chairman of the board or the chief executive officer or on the written request of any four directors who may include the chairman of the board or the chief executive officer or both.

(c) Except as otherwise provided by law, by the Certificate of Incorporation or by these Amended and Restated By-Laws, the holders of one-third (1/3) of the shares of the capital stock entitled to vote at the meeting present in person or by proxy shall constitute a quorum at all meetings of the stockholders. The chairman of the meeting, or the holders of a majority of such shares of capital stock present in person or represented by proxy at the meeting and entitled to vote at the meeting, may adjourn or recess the meeting from time to time, whether or not there is a quorum.

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

(d) Each stockholder of record, as determined pursuant to Article 15 of these By-Laws, shall be entitled to one vote either in person or by proxy for each share of capital stock registered in his name on the books of the Corporation, provided, that, each stockholder of record of a fractional share shall be entitled to a vote equal to such fractional share. Except as otherwise provided by law, by the Certificate of Incorporation or by Article 5 of these By-Laws, all elections of directors and all other actions to be taken by stockholders shall be decided by the vote of the holders of a majority of the shares of capital stock present in person or by proxy at the meeting and entitled to vote in the election or on the action.

(e) Notice of the meetings and the conduct of the same shall be as prescribed by the Board of Directors, subject to applicable law and the provisions of these By-Laws. The Board of Directors may, at any time prior to the holding of the meeting, postpone, reschedule or cancel any meeting of stockholders previously scheduled pursuant to these By-Laws for any or no reason.

(f) The Board of Directors may adopt by resolution such rules and regulations for the conduct of the meeting of the stockholders as it shall deem appropriate. The chairman of the Board of Directors, or any officer of the Corporation designated by the Board of Directors to do so, will call meetings of stockholders to order and shall preside as chairman of the meeting at all meetings of the stockholders. Except to the extent inconsistent with these By-Laws or such rules and regulations as adopted by the Board of Directors, the chairman of the meeting shall have the right and authority to prescribe and enforce such rules, regulations and procedures and to do all acts as, in the judgment of such chairman, are necessary or appropriate for the proper conduct of the meeting and the safety of those in attendance. Rules and regulations for the conduct of meetings of the stockholders, whether adopted by the Board of Directors or by the chairman of the meeting, may include, without limitation, establishing: (i) an agenda or order of business for the meeting; (ii) rules and procedures for maintaining order at the meeting and the safety of those present; (iii) limitations on attendance at or participation in the meeting to stockholders entitled to vote at the meeting, their duly authorized and constituted proxies, and such other persons as the chairman of the meeting shall permit; (iv) restrictions on entry to the meeting after the time fixed for the commencement thereof; (v) limitations on the time allotted for consideration of each agenda item and for questions and comments by participants; (vi) restrictions on the use of audio or video recording devices at the meeting; (vii) regulations for the opening and closing of the polls for balloting and matters which are to be voted on by ballot (if any); (viii) procedures (if any) requiring attendees to provide the Company advance notice of their intent to attend the meeting; and (ix) procedures for ascertaining whether any stockholder or his, her or its proxy may be excluded from any meeting of the stockholders based upon any determination that any such person has unduly disrupted the proceedings. The chairman of the meeting, in addition to making any other determinations that may be appropriate to the conduct of the meeting, shall, if facts warrant, have the power to determine and declare to the meeting that a nomination or other business was not made in accordance with the procedures set forth in these By-Laws and not properly brought before the meeting, and if he or

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

she should so determine, so declare to the meeting and the defective nomination shall be disregarded and/or such other business shall not be transacted. Unless and to the extent determined by the Board or the chairman of the meeting, meetings of stockholders shall not be required to be held in accordance with the rules of parliamentary procedure.

(g) Without limiting the generality of the powers of the chairman of the meeting pursuant to the foregoing provisions, and irrespective of whether a quorum is present at a meeting of stockholders, the chairman of the meeting may adjourn or recess any meeting of stockholders at any time and for any or no reason as deemed necessary or appropriate by the chairman, including, without limitation, if (i) no quorum is present at the meeting, (ii) sufficient votes have not been received to approve a proposal and the directors or the chairman of the meeting determine to continue soliciting votes on such proposal, or (iii) the chairman of the meeting determines that adjournment or recess is in the best interests of the Corporation. At any adjourned or recessed meeting as originally called. No notice of any adjourned or recessed meeting need be given other than by announcement at the meeting that is being adjourned or recessed at is fixed for the adjournment or recessed meeting, then a notice of the adjourned or recessed meeting shall be given to each stockholder of record entitled to vote at the meeting.

(h) The following provisions shall apply with respect to the notice and conduct of business at a meeting of stockholders.

# (i) Annual Meetings of Stockholders.

(A) Nominations of persons for election to the Board of Directors and the proposal of other business to be considered by the stockholders may be made at an annual meeting of stockholders (a) pursuant to the Corporation's notice of meeting (or any supplement thereto), (b) by or at the direction of the Board of Directors or (c) by any stockholder of the Corporation who (i) was a stockholder of record at the time of giving of notice provided for in this By-Law and at the time of the annual meeting, (ii) is entitled to vote at the meeting and (iii) complies with the notice procedures set forth in this By-Law as to such business or nomination. Clause (c) of the immediately preceding sentence, as affected by the notice procedures and other provisions set forth in Sections 4(h)(i)(B) and 4(g)(i)(C) below, shall be the exclusive means for a stockholder to make nominations or submit other business (other than matters properly brought under Rule 14a-8 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and included in the Corporation's notice of meeting) before an annual meeting of stockholders.

 $(B) \ Without \ qualification, for any nominations or any other business to be properly brought before an annual meeting by a stockholder pursuant to Section 4(h)(i)(A)(c) of these$ 

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

By-Laws, the stockholder must have given timely notice thereof in writing to the secretary of the Corporation and such other business must otherwise be a proper matter for stockholder action. To be timely, a stockholder's notice to the secretary shall be delivered to, or mailed and received at, the principal executive offices of the Corporation not earlier than the close of business on the 120<sup>th</sup> day and not later than the close of business on the 90<sup>th</sup> day prior to the first anniversary date of the immediately preceding annual meeting of the stockholders; provided, however, that in the event that the date of the annual meeting is called for a date that is not within thirty (30) days before or after such anniversary date, in order to be timely the notice by the stockholder must be so delivered or received not earlier than the close of business on the  $120^{\text{th}}$  day prior to the date of such annual meeting and not later than the close of business on the later of the 90<sup>th</sup> day prior to the date of such annual meeting or, if the first public announcement of the date of such annual meeting is less than 100 days prior to the date of such annual meeting, the 10<sup>th</sup> day following the day on which public announcement of the date of such annual meeting is first made by the Corporation. In no event shall any adjournment, recess, cancellation, rescheduling or postponement of an annual meeting or any announcement thereof commence a new time period for the giving of a stockholder's notice as described above. To be in proper form, a stockholder's notice (whether given pursuant to this Section 4(h)(i)(B) or Section 4(h)(ii) of these By-Laws) to the secretary must; (a) set forth, as to each Proposing Person (as defined below), (i) the name and address of such Proposing Person (including, if applicable, the name and address that appear on the Corporation's books and records); (ii) (A) the class or series, if any, and number of shares of the Corporation that are, directly or indirectly, owned beneficially and of record by such Proposing Person, (B) the number and terms of any option, warrant, convertible security, stock appreciation right, swap or similar right with an exercise or conversion privilege or a settlement payment or mechanism at a price related to any class or series of shares of the Corporation or with a value derived in whole or in part from the value of any class or series of shares of the Corporation, whether or not such instrument or right shall be subject to settlement in the underlying class or series of capital stock of the Corporation or otherwise (a "Derivative Instrument") directly or indirectly, owned beneficially by such Proposing Person and any other direct or indirect opportunity to profit or share in any profit derived from any increase or decrease in the value of shares of the Corporation, (C) a detailed description of any proxy, contract, arrangement, understanding, or relationship pursuant to which such Proposing Person has a right to vote any shares of any security of the Corporation, (D) a detailed explanation of any short or long interest in any security of the Corporation (for purposes of this By-Law a person shall be deemed to have a short interest in a security if such person directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, has the opportunity to profit or share in any profit derived from any decrease in the value of the subject security; likewise, for purposes of this By-Law a person shall be deemed to have a long interest in a security if such person directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, has the opportunity to profit or share in any profit derived from any increase in the value of the subject security), (E) a summary of any rights to dividends on the shares of the Corporation owned beneficially by such Proposing Person that are separated or separable from the underlying shares of the Corporation, (F) a description of any proportionate interest in shares of the Corporation or Derivative Instruments held, directly or indirectly, by a general or limited partnership in

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

which such Proposing Person is a general partner or, directly or indirectly, beneficially owns an interest in a general partner, and (G) a detailed breakdown of any performance-related fees (other than an asset-based fee) that such Proposing Person is entitled to based on any increase or decrease in the value of shares of the Corporation or Derivative Instruments, if any, as of the date of such notice, including without limitation any such interests held by members of such Proposing Person's immediate family sharing the same household (which information shall be supplemented by such Proposing Person not later than 10 days after the record date for the meeting to disclose such ownership as of the record date); (iii) any other information relating to such Proposing Person that would be required to be disclosed in a proxy statement or other filing required to be made in connection with solicitations of proxies or consents for, as applicable, the proposal and/or for the election of directors in a contested election pursuant to Section 14 of the Exchange Act and the rules and regulations promulgated thereunder; (iv) a representation that the Proposing Person is a holder of record of stock of the Corporation entitled to vote at such meeting, will continue to be a holder of record of stock entitled to vote at such meeting through the date of the meeting and intends to appear in person or by proxy at the meeting to bring such nomination or other business before the meeting; (v) a description of any material interest in such business of the Proposing Person on whose behalf the proposal is made; (vi) a summary of any material discussion regarding the business proposed to be brought before the meeting between such Proposing Person, on the one hand, and any other record or beneficial holder of the shares of any class or series of the Corporation (including their names), on the other hand; and (vii) a representation as to whether such Proposing Person intends or is part of a group that intends to (x) deliver a proxy statement or form of proxy to holders of at least the percentage of the voting power of the Corporation's outstanding stock required to approve or adopt the proposal or to elect each such nominee or (y) otherwise to solicit proxies from stockholders in support of such proposal or nomination: (b) if the notice relates to any business other than a nomination of a director or directors that the stockholder proposes to bring before the meeting, set forth (i) a reasonably detailed description of the business desired to be brought before the meeting, the reasons for conducting such business at the meeting and any material interest of each Proposing Person in such business, (ii) the text of the proposal or business (including the text of any resolutions proposed for consideration), (iii) a reasonably detailed description of all agreements, arrangements and understandings between or among any of the Proposing Persons or between or among any Proposing Person and any other person, persons or entity (including their names) in connection with the proposal of such business by such stockholder, and (iv) a representation that such stockholder intends to appear in person or by proxy at the meeting to bring such business before the meeting;

(c) set forth, as to each person, if any, whom the stockholder proposes to nominate for election or reelection to the Board of Directors (i) all information relating to such person that would be required to be disclosed in a proxy statement or other filings required to be made in connection with solicitations of proxies for election of directors in a contested election pursuant to Section 14 of the Exchange Act and the rules and regulations promulgated thereunder (including such person's written consent to being named in the proxy statement as a nominee and to serving as a director if elected), (ii) a description of all direct and indirect compensation and other material monetary agreements, arrangements and understandings during the past three years, and any other material relationships, between or among such

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

stockholder and beneficial owner, if any, and their respective affiliates and associates, or others acting in concert therewith, on the one hand, and each proposed nominee, and his or her respective affiliates and associates, or others acting in concert therewith, on the other hand, including, without limitation, all information that would be required to be disclosed pursuant to Item 404 of Regulation S-K under the Exchange Act if the stockholder making the nomination and any beneficial owner on whose behalf the nomination is made, if any, or any affiliate or associate thereof or person acting in concert therewith, were the "registrant" for purposes of such rule and the nominee were a director or executive officer of such registrant, (iii) a description of all arrangements or understandings between such stockholder and each proposed nominee and any other person or persons (including their names) pursuant to which the nomination(s) are to be made by such stockholder, and (iv) a representation that such stockholder intends to appear in person or by proxy at the meeting to nominate the persons named for election; and (d) with respect to each nominee for election or reelection to the Board of Directors, include a completed and signed questionnaire, representation and agreement required by Section 4(i) of these By-Laws. The Corporation may require any proposed nominee to furnish such other information as may reasonably be required by the Corporation to determine the eligibility of such proposed nominee to serve as an independent director of the Corporation or that could be material to a reasonable stockholder's understanding of the independence, or lack thereof, of such nominee. The information required under this Section 4(h)(ii)(E).

(C) Notwithstanding anything in the second sentence of Section 4(h)(i)(B) of these By-Laws to the

contrary, in the event that the number of directors to be elected to the Board of Directors is increased and there is no public announcement by the Corporation naming all of the nominees for director or specifying the size of the increased Board of Directors at least 100 days prior to the first anniversary of the preceding year's annual meeting, a stockholder's notice required by this By-Law shall also be considered timely, but only with respect to nominees for any new positions created by such increase, if it shall be delivered to or received by the secretary at the principal executive offices of the Corporation not later than the close of business on the 10<sup>th</sup> day following the day on which the public announcement of the increase is first made by the Corporation.

(D) For purposes of these By-Laws, the term "Proposing Person" shall mean (a) the stockholder providing the notice of nomination or any other business proposed to be brought before the meeting of stockholders, (b) the beneficial owner or beneficial owners, if different, on whose behalf the notice of nomination or any other business proposed to be brought before the meeting is made, (c) any affiliate or associate (each within the meaning of Rule 12b-2 under the Exchange Act for purposes of these By-Laws) of such stockholder or beneficial owners and (d) any other person with whom such stockholder or beneficial owner (or any of their respective affiliates or associates) is acting in concert.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

## (ii) Special Meetings of Stockholders.

Only such business shall be conducted at a special meeting of stockholders as shall have been brought before the meeting pursuant to the Corporation's notice of meeting. Nominations of persons for election to the Board of Directors may be made at a special meeting of stockholders at which directors are to be elected pursuant to the Corporation's notice of meeting (or any supplement thereto) (a) by or at the direction of the Board of Directors, or (b) provided that the Board of Directors has determined that directors shall be elected at such meeting, by any stockholder of the Corporation who (i) is a stockholder of record at the time of giving of notice provided for in this Section 4(h)(ii) and at the time of the special meeting, (ii) is entitled to vote at the meeting, and (iii) complies with the notice procedures set forth in Section 4(h) of these By-Laws as to such nomination. In the event the Corporation calls a special meeting of stockholders for the purpose of electing one or more directors to the Board of Directors, any such stockholder may nominate a person or persons (as the case may be) for election to such position(s) as specified in the Corporation's notice of meeting, if the stockholder's notice required by Section 4(h)(i)(B) of these By-Laws with respect to any nomination (including the completed and signed questionnaire, representation and agreement required by Section 4(i) of these By-Laws) shall be delivered to or received by the secretary at the principal executive offices of the Corporation not earlier than the close of business on the 120<sup>th</sup> day prior to the date of such special meeting and not later than the close of business on the later of the 90<sup>th</sup> day prior to the date of such special meeting or, if the first public announcement of the date of such special meeting is less than 100 days prior to the date of such special meeting, the 10<sup>th</sup> day following the day on which public announcement is first made of the date of the special meeting and of the nominees proposed by the Board of Directors to be elected at such meeting. In no event shall any adjournment, recess or postponement of a special meeting or the announcement thereof commence a new time period for the giving of a stockholder's notice as described above.

#### (iii) General.

(A) Only such persons who are nominated in accordance with the procedures set forth in Section 4(h) of these By-Laws shall be eligible to serve as directors and only such business shall be conducted at a meeting of stockholders as shall have been brought before the meeting in accordance with the procedures set forth in Section 4(h) of these By-Laws. Except as otherwise provided by law, the Certificate of Incorporation or these By-Laws, the chairman of the meeting shall have the power and duty to determine whether a nomination or any business proposed to be brought before the meeting was made or proposed, as the case may be, in accordance with the procedures set forth in Section 4(h) of these By-Laws and, if any proposed nomination or business is not in compliance with Section 4(h) of these By-Laws, to declare that such defective proposal or nomination shall be disregarded.

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

(B) For purposes of Section 4(h) of these By-Laws, "public announcement" shall mean disclosure (i) in a press release reported by a national news service, (ii) in a document publicly filed by the Corporation with the Securities and Exchange Commission pursuant to Section 13, 14 or 15(d) of the Exchange Act and the rules and regulations promulgated thereunder or (iii) in a notice of meeting (or any supplement) pursuant to these By-Laws.

(C) Notwithstanding the foregoing provisions of these By-Laws, a stockholder shall also comply with all applicable requirements of the Exchange Act and the rules and regulations thereunder with respect to the matters set forth in this By-Law; provided, however, that any references in these By-Laws to the Exchange Act or the rules promulgated thereunder are not intended to and shall not limit the requirements applicable to nominations or proposals as to any other business to be considered pursuant to Section 4(h)(i)(A)(c) or Section 4(h)(i) of these By-Laws. Nothing in this By-Law shall be deemed to affect any rights (i) of stockholders to request inclusion of proposals in the Corporation's proxy statement pursuant to Rule 14a-8 under the Exchange Act or (ii) of the holders of any series of preferred stock if and to the extent provided for under law, the Certificate of Incorporation or these By-Laws.

(D) The Corporation may require any proposed stockholder nominee for director to furnish such other information as it may reasonably require to determine the eligibility of such proposed nominee to serve as a director of the Corporation. Unless otherwise required by law, if the stockholder (or a qualified representative of the stockholder) making a nomination or proposal under this Section 4(h) does not appear at a meeting of stockholders to present such nomination or proposal, the nomination shall be disregarded and the proposed business shall not be transacted, as the case may be, notwithstanding that proxies in favor thereof may have been received by the Corporation. For purposes of this Section 4(h), to be considered a qualified representative of the stockholder, a person must be a duly authorized officer, manager or partner of such stockholder or must be authorized by a writing executed by such stockholder or an electronic transmission delivered by such stockholder to act for such stockholder as proxy at the meeting of stockholders and such person must produce such writing or electronic transmission, or a reliable reproduction of the writing or electronic transmission, at the meeting of stockholders.

(E) A stockholder providing notice of a nomination or proposal of other business to be brought before a meeting shall further update and supplement such notice, if necessary, so that the information provided or required to be provided in such notice pursuant to this Section 4(h) shall be true and correct (a) as of the record date for the meeting and (b) as of the date that is ten business days prior to the meeting or any adjournment, recess, cancellation, rescheduling or postponement thereof, and such update and supplement shall be delivered to, or mailed and received by, the secretary at the principal executive offices of the Corporation not later than five business days after the record date for the meeting (in the case of the update and supplement required to be made as of the record date) and not later than seven business days prior to the date for the meeting, if practicable (or, if not practicable,

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

on the first practicable date prior to any adjournment, recess or postponement thereof (in the case of the update and supplement required to be made as of ten business days prior to the meeting or any adjournment, recess or postponement thereof).

(i) To be eligible to be a nominee for election or reelection as a director of the Corporation, a proposed nominee must deliver (in accordance with the time periods prescribed for delivery of notice under Section 4(h)(i)(B) of these By-Laws and applicable law) to the secretary at the principal executive offices of the Corporation (a) a written questionnaire with respect to the background and qualification of such person and the background of any other person or entity on whose behalf the nomination is being made (which questionnaire the Proposing Person shall request in writing from the secretary with at least 7 days' prior notice); (b) a written representation and agreement (in the form provided by the secretary upon written request) that such person (i) is not and will not become a party to (A) any agreement, arrangement or understanding (whether written or oral) with, and has not given any commitment or assurance to, any person or entity as to how such person, if elected as a director of the Corporation, will act or vote in such capacity on any issue or question (a "Voting Commitment") that has not been disclosed to the Corporation or (B) any Voting Commitment that could limit or interfere with such person's ability to comply, if elected as a director of the Corporation, with such person's fiduciary duties under applicable law, (ii) is not and will not become a party to any agreement, arrangement or understanding (whether written or oral) with any person or entity other than the Corporation with respect to any direct or indirect compensation, reimbursement or indemnification in connection with service or action as a director of the Corporation that has not been disclosed to the Corporation, (iii) in such person's individual capacity and on behalf of any person or entity on whose behalf the nomination is being made, would be in compliance, if elected as a director of the Corporation, and will comply with all applicable law and all applicable rules of the U.S. exchanges upon which the common stock of the Corporation is listed and all applicable publicly disclosed corporate governance, conflict of interest, confidentiality and stock ownership and trading policies and other guidelines of the Corporation and (iv) (iv) will provide facts, statements and other information in all communications with the Corporation and its stockholders that are or will be true and correct in all material respects and do not and will not omit to state a material fact necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading. No person shall be eligible for election as a director of the Corporation unless nominated in accordance with the procedures set forth herein.

# DIRECTORS

## 5. (a) The property and business of this Corporation shall be managed by a Board of at least three directors.

(b) The number of directors may be fixed from time to time by resolution by the Board of Directors but shall not be less than three; the Board of Directors may at any regular or special meeting increase its number by electing additional members to hold office until the next annual meeting of the

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

stockholders, or until their successors shall be elected and qualified or until their earlier resignation or removal.

(c) Regular meetings of the Board of Directors shall be held at such times as may be determined by the Board of Directors and no notice shall be required for any regular meeting. Except as otherwise provided by law, any business may be transacted at any regular meeting of the Board of Directors. The chairman of the board shall preside at all meetings of the Board of Directors.

(d) Special meetings of the Board of Directors shall be called by the secretary on the request of the chairman of the board or the chief executive officer, or on the request in writing of any two other directors stating the purpose or purposes of such meeting. Notice of any special meeting shall be in a form approved by the chairman of the board. Notices of special meetings shall be mailed to each director, addressed to him at his residence or usual place of business, not later than three (3) days before the day on which the meeting is to be held, or shall be sent to him at such place by electronic mail or other form of electronic transmission, facsimile, telegraph, cable or other form of recorded communication or be delivered personally or by telephone, not later than the day before such date of meeting. Notice of any meeting of the Board of Directors need not be given to any director if he shall sign or indicate by electronic transmission a written waiver thereof either before or after the time stated therein, or if he shall attend a meeting, except when he attends such meeting for the express purpose of objecting, at the beginning of the meeting, to the transaction of any business because the meeting is not lawfully called or convened. Neither the business to be transacted at, nor the purpose of, any special meeting of the Board of Directors need be specified in any notice or written waiver of notice. Unless limited by law, by the Certificate of Incorporation or by these By-Laws, any and all business may be transacted at any special meeting.

(e) A majority of the whole Board of Directors (the whole Board of Directors being the number of directors fixed by resolution of the Board of Directors from time to time) shall constitute a quorum for the transaction of business at any meeting of the Board of Directors. The act of the majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors unless otherwise provided by law, the Certificate of Incorporation or these By-Laws. A majority of the directors present at any meeting may adjourn or recess the meeting from time to time without further notice other than announcement at the meeting. If at any meeting a quorum is not present, a majority of the directors present may adjourn or recess the meeting from time to time without notice other than announcement at the meeting of its adjournment or recess until a quorum is present.

(f) Any action required or permitted to be taken at any meeting of the Board of Directors, or of any committee thereof, may be taken without a meeting if all members of the Board of Directors, or of such committee, as the case may be, consent thereto in writing or by electronic transmission, and the writing or writings or electronic transmission or transmissions are filed with the minutes of the proceedings of the Board of Directors or of such committee. Furthermore, members of the Board of

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

Directors, or any committee thereof, may participate in a meeting of the Board of Directors, or of such committee, by means of conference telephone or other similar communications equipment by means of which all persons participating in the meeting can hear each other, and participation in a meeting pursuant to this provision shall constitute presence in person at such meeting.

(g) In case of any increase in the number of directors, or of any vacancy in the Board of Directors, the additional director or directors shall be elected, or, as the case may be, the vacancy or vacancies shall be filled by the Board of Directors at any meeting by the affirmative vote of a majority of the remaining directors, notwithstanding that the remaining directors may be less than a quorum, or by the sole remaining director. The directors so chosen shall hold office until the next annual meeting of stockholders and until their successors are elected and qualified or until their earlier resignation or removal.

(h) By resolution of the Board of Directors, any director may be paid any one or more of the following: his expenses, if any, of attendance at meetings; a fixed sum for attendance at meetings; or a stated salary as director. The amounts and forms of such compensation or reimbursement of expenses, which may be in cash or shares of the Corporation's stock or in another form, shall be determined by, or be in accordance with the direction of, the Board of Directors. Nothing herein contained shall be construed to preclude any Director from serving the Corporation in any capacity as an officer, employee, agent or otherwise, and receiving compensation therefor.

(i) The Board of Directors shall have power to elect or appoint all necessary officers and committees, to employ agents, factors, clerks and workmen, to require any of them to give such bond for the faithful discharge of their duties as may be deemed wise, to fix their compensation, to prescribe their duties, to dismiss any appointed officer or employee, and generally to control all the officers of the Corporation.

(j) The Board of Directors may, by resolution passed by a majority of the whole Board of Directors as specified in the Certificate of Incorporation, designate one or more committees, each to consist of one or more of the directors of the Corporation, and may appoint chairmen of any such committees. To the extent provided in the resolution designating such committee, and to the extent permitted by law, each such committee shall have and may exercise the powers of the Board of Directors in the management of the business and affairs of the Corporation, and may authorize the seal of the corporation to be affixed to all papers which may require it. The Board of Directors may designate one or more directors as alternate members of any committee, who may replace any absent or disqualified member at any meeting of the committee. Such committees shall include an audit committee, a compensation committee, a nominating and corporate governance committee and any other committee of independent directors required by applicable securities laws, rules and regulations and applicable rules and regulations of any securities exchange or market on which the Corporation's securities may be

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

listed or traded, and the functions, duties, responsibilities and director composition thereof shall be in accordance with such applicable laws, rules and regulations.

(k) The Board of Directors, in addition to the powers and authority expressly conferred upon them by these By-Laws, may exercise all such powers and do all such things as may be exercised or done by the Corporation, but subject, nevertheless, to the provisions of the law, of the Certificate of Incorporation, and of these By-Laws.

# OFFICERS

6. The officers of the corporation shall be a chief executive officer, a president, one or more vice presidents, a secretary, a treasurer, one or more assistant secretaries, a controller and such other officers as may from time to time be elected or appointed by the Board of Directors. The determination of whether or not to fill such positions shall be within the discretion of the Board of Directors, except as otherwise provided by law. Any offices except those of president and vice president or president and secretary may be held by the same person. All officers shall serve at the pleasure of the Board of Directors. Any officer may be removed by the Board of Directors at any time with or without cause. A vacancy in any office shall be filled by the Board of Directors.

# CHIEF EXECUTIVE OFFICER

7. The chief executive officer shall be a member of the Board of Directors, shall exercise general supervision and administration over all of the Corporation's affairs, and shall have such further duties as are incident to the office of chief executive officer of a corporation or are prescribed by law or as shall from time to time be designated by the Board of Directors. He shall, in the absence of the chairman of the board, preside at all meetings of the stockholders and directors. He shall have the authority to sign or countersign as may be necessary all such bills, notes, checks, contracts and other instruments as may pertain to the business and affairs of the Corporation, except where the signing thereof shall be expressly delegated to some other officer or agent by the Board of Directors, deeds, liens, licenses and other instruments of a special nature, and, unless otherwise provided by law or by the Board of Directors, he may authorize any officer, employee or agent of the Corporation to sign, execute and acknowledge in his place and stead all such documents and instruments. He shall, as far as may be possible and desirable, familiarize himself with and exercise supervision over the affairs of this or any other corporation in which this Corporation may be interested.

#### PRESIDENT

8. The president shall have such powers and perform such duties as shall from time to time be designated by the Board of Directors or the chief executive officer, or are prescribed by law. Subject to the foregoing, the president shall have such duties as are incident to the office of president of a

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

corporation, those duties assigned to him by other provisions of these By-Laws, and such other duties as may from time to time be assigned to him either directly or indirectly by the Board of Directors or the chief executive officer. He shall have the authority to sign or countersign as may be necessary all stock certificates, contracts or other documents and instruments of the Corporation, except where the signing thereof shall be expressly delegated to some other officer or agent by the Board of Directors or the chief executive officer, he may authorize any officer, employee or agent of the Corporation to sign, execute and acknowledge in his place and stead all such documents and instruments. In the absence of the chief executive officer or in the event of his inability or refusal to act, the president shall perform the duties and discharge the responsibilities of the chief executive officer.

# VICE PRESIDENT

9. In the absence of the chief executive officer and the president or in the event of his or their inability or refusal to act, the vice president, if any (or, if there be more than one, the vice presidents in the order designated by the chief executive officer or the president, subject to revision by the Board of Directors, and, absent such designation or revision, in the order of their first election to that office), shall perform the duties and discharge the responsibilities of the president. They shall have such other duties and powers as shall from time to time be designated by the Board of Directors or by the chief executive officer or the president.

# SECRETARY

10. The secretary shall be sworn to the faithful discharge of his duties and shall keep full minutes of all the meetings of the stockholders and of Directors, and shall perform the same duty for the standing committees when required. He shall issue all calls for meetings of the stockholders and directors and shall notify all officers and directors of their election. He shall have charge of the seal of the Corporation and affix the same to any instrument requiring it. He shall have charge of the stock certificate books, stock transfer books, and stock ledgers, and such other books and papers as the Board of Directors may place in his charge. He shall make such reports to the Board of Directors as they may require, and he shall also prepare such reports and statements as may be required by the provisions of the law.

#### ASSISTANT SECRETARY

11. The assistant secretary (or if there be more than one, the assistant secretaries in the order designated by the chief executive officer, subject to revision by the Board of Directors, and, absent such designation or revision, in the order of their first election to that office) shall, in the absence, disability, or refusal to act of the secretary, be vested with all the powers of the secretary and shall perform all his

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

duties. He shall assist the secretary in the performance of his duties, and shall have such powers and perform such other duties as the Board of Directors may from time to time direct.

### TREASURER

12. The treasurer shall be the custodian of all the funds and securities of the Corporation and shall keep full and accurate records and accounts in books provided for that purpose of all receipts, disbursements, credits, assets, liabilities and general financial transactions of the Corporation. He shall endorse for collection or deposit, to the credit of the Corporation, all bills, notes, checks and other negotiable instruments of the Corporation coming into his hands in such depositories and safe deposits as may be designated by the Board of Directors. He shall disburse the funds of the Corporation as may be ordered by the specific instructions of the chief executive officer, the president, any vice president in charge of financial matters of the Corporation, or the Board of Directors or any committee established thereby, taking proper vouchers for all such disbursements, and he shall give bond to the Corporation in such sum and with such surety as shall be satisfactory to the proper officers of the Corporation.

# CONTROLLER

13. The controller shall exercise and perform such powers and duties with respect to the administration of the business and affairs of the Corporation as may from time to time be assigned to him by the Board of Directors, the chief executive officer, the president, or any vice president in charge of financial matters of the Corporation.

# OFFICER PRO TEM

14. In the absence of any officer, the Board of Directors may delegate the powers and duties of such absent officer to any other officer or officers, or to any Director, for the time being.

# STOCK

15. (a) The shares of the Corporation's stock may be in either certificated or uncertificated form. Any shares represented by a certificate may not become uncertificated until the certificate therefore is surrendered to the Corporation, subject to the provisions of Section 15(d) hereof. Any certificates representing shares of stock shall be in such form as the Board of Directors shall from time to time approve, signed by or in the name of the Corporation by the president or any vice president and by the secretary or an assistant secretary, certifying the number of shares owned by the stockholder.

(b) Any or all the signatures on a certificate may be a facsimile. In case any officer, transfer agent or registrar who has signed or whose facsimile signature has been placed upon a certificate shall have ceased to be such officer, transfer agent or registrar before such certificate is

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

issued, it may be issued by the Corporation with the same effect as if he were such officer, transfer agent or registrar at the date of issue.

(c) A record of the name and address of each holder of certificated or uncertificated shares, the number of shares held, and the date of issue thereof, shall be made on the Corporation's books. The Corporation shall be entitled to treat the holder of record of any share or shares of stock as the holder in fact thereof, and accordingly, shall not be bound to recognize any equitable or other claim to or interest in any share on the part of any other person whether or not it shall have express or other notice thereof, except as required by the laws of Delaware.

(d) Any person claiming a stock certificate or uncertificated shares in lieu of a stock certificate lost, stolen, mutilated or destroyed shall give the Corporation an affidavit as to his ownership of the certificate and of the facts as to its loss, theft, mutilation or destruction. He shall also, if required by the Board of Directors, give the Corporation a bond, in such form and amount as may be approved by the Board of Directors, sufficient to indemnify the Corporation against any claim that may be made against it on account of the alleged loss or theft of the certificate or the issuance of a new certificate. Upon production of any required evidence and indemnification, the Corporation may issue a new certificate or certificates of stock or provide for uncertificated shares in place of any certificate or certificates previously issued by the Corporation alleged to have been lost, stolen, mutilated or destroyed.

(e) The Corporation may maintain one or more transfer offices or agencies, each under the control of a transfer agent designated by the Board of Directors, where the shares of stock of the Corporation shall be transferable. The Corporation may also maintain one or more registry offices, each under the control of a registrar designated by the Board of Directors, wherein such shares of stock shall be registered.

(f) Transfer of shares shall, except as provided in Section 15(d) hereof, be made on the books of the Corporation only by direction of the holder, whether named in the certificate or on the books of the Corporation as a holder of uncertificated shares, or his attorney, lawfully constituted in writing, upon presentation of proper transfer instructions and proper evidence of succession, assignment or authority to transfer the shares and, if held in certificate form, only upon the surrender for cancellation of the certificate therefor, duly endorsed or accompanied by a written assignment of the shares evidenced thereby. Upon the surrender of any certificate for the transfer of stock, such certificate shall be marked "Cancelled" and filed with the stock records of the Corporation.

(g) In order that the Corporation may determine the stockholders entitled to notice of or to vote at any meeting of stockholders or any adjournment or recess thereof, or entitled to receive payment of any dividend or other distribution or allotment of any rights, or entitled to exercise any rights in respect of any change, conversion or exchange of stock or for the purpose of any other lawful action,

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

the Board of Directors may fix, in advance, a record date, which shall not be more than sixty nor less than ten days before the date of such meeting, nor more than sixty days prior to any other action.

# (h) [Intentionally Omitted]

(i) In order that the Corporation may determine the stockholders entitled to consent to corporate action in writing without a meeting, whenever action by stockholders is proposed to be taken by consent in writing without a meeting of stockholders, the Board of Directors may fix a record date for the purpose of determining stockholders entitled to consent to that action, which record date shall not precede, and shall not be more than ten days after, the date upon which the resolution fixing the record date is adopted by the Board of Directors. Any stockholder of record seeking to have the stockholders take action by consent in writing without a meeting of stockholders shall first request the Board of Directors to fix a record date, which request shall be in proper form and be delivered to, or mailed and received by, the secretary of the Corporation at the principal executive offices of the Corporation. Within (a) 10 days after the date on which such request is received by the secretary or (b) 5 days after delivery of any information requested by the Corporation to determine the validity of any such request or whether the action to which such request relates to an action that may be taken by written consent of stockholders in lieu of a meeting, the Board of Directors shall determine the validity of such request and whether such request relates to an action that may be taken by written consent of the stockholders in lieu of a meeting in accordance with this Section 15 and applicable law. If such request is valid, the Board of Directors may adopt a resolution fixing such record date. If (a) the request required by this Section 15(i) has been determined to be valid and to relate to an action that may be effected by written consent in accordance with this Section 15(i) and applicable law or (b) no such determination shall have been made by the date required by this Section 15(i), and in either event no record date has been fixed by the Board of Directors, the record date for determining stockholders entitled to take corporate action by written consent without a meeting, when no prior action by the Board of Directors is required by applicable law, shall be the first date on which a signed written consent setting forth the action taken or proposed to be taken is delivered to the Corporation by delivery in a manner permitted by applicable law. If no record date has been fixed by the Board of Directors and prior action by the Board of Directors is required by applicable law, the record date for determining stockholders entitled to take corporate action by written consent without a meeting shall be at the close of business on the day on which the Board of Directors adopts the resolution taking such prior action.

(j) To be in proper form for purposes of Section 15(j) of these By-Laws, a request by a stockholder for the Board of Directors to fix a record date shall set forth the action proposed to be taken by written consent of stockholders in lieu of a meeting and must contain such information and representations, to the extent applicable, required by the Certificate of Incorporation, as applicable, and the By-Laws of the Corporation as though such stockholder were intending to make a nomination or to bring a business proposal before a meeting of stockholders. In addition to the requirements of this Section 15(j), any stockholder seeking to take an action by written consent shall comply with all

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

requirements of applicable law, including all of the requirements of the Securities Exchange Act of 1934, as amended, with respect to such action. Notwithstanding anything to the contrary contained in this Section 15, upon receipt of a request by a stockholder to set a record date in order to have stockholders authorize or take corporate action by written consent, the Corporation may require the stockholder(s) submitting such request to furnish such other information as may be requested by the Corporation (a) to determine the validity of the request required by Section 15 and (b) to determine whether such request relates to an action that may be effected by written consent of stockholders in lieu of a meeting under this Section 15 and applicable law.

(k) In connection with an action or actions proposed to be taken by written consent in accordance with this Section 15, the stockholder seeking such action shall further update and supplement the information previously provided to the Corporation in connection therewith, if necessary, so that the information provided or required to be provided pursuant to this Section 15 shall be true and correct as of the record date for determining the stockholders eligible to take such action and as of the date that is five (5) business days prior to the date the consent solicitation is commenced, and such update and supplement shall be delivered to, or mailed and received by, the secretary at the principal executive offices of the Corporation not later than five (5) business days after the record date for determining the stockholders eligible to take such action (in the case of the update and supplement required to be made as of the record date), and not later than three (3) business days prior to the date that the consent solicitation is commenced (in the case of the update and supplement required to be made as of five (5) business days prior to the commencement of the consent solicitation).

(1) Any stockholder of record seeking to have the stockholders authorize or take corporate action by written consent shall provide such stockholders with all information necessary to make an informed decision and, upon delivery of written consents to the Corporation, shall provide to the secretary reasonable evidence that it complied with the foregoing requirement in respect of such written consents. Every written consent shall bear the date of signature of each stockholder who signs the consent and no written consent shall be effective to take the corporate action referred to therein unless, within 60 days of the earliest dated consent delivered in the manner required hereby to the Corporation, written consents signed by a sufficient number of holders to take action are delivered to the Corporation by delivery in a manner permitted by applicable law.

(m) A facsimile, electronic mail message, telegram, cablegram or other electronic transmission (each an "electronic transmission") consenting to an action to be taken and transmitted by a stockholder or proxyholder, or by a person or persons authorized to act for a stockholder or proxyholder, shall be deemed to be written, signed and dated for the purposes hereof if such electronic transmission sets forth or is delivered with information from which the Corporation can determine: (a) that the electronic transmission was transmitted by the stockholder or proxyholder or by a person or persons authorized to act for the stockholder or proxyholder or by a person or persons authorized to act for the stockholder or proxyholder or by a person or persons authorized to act for the stockholder or proxyholder or by a person or persons transmitted such electronic transmission. The date on which

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

such electronic transmission is transmitted shall be deemed to be the date on which such consent was signed. No consent given by electronic transmission shall be deemed to have been delivered until such consent is reproduced in paper form and until such paper form shall be delivered to the Corporation by delivery in a manner permitted by applicable law. Notwithstanding the foregoing limitations on delivery, consents given by electronic transmission may be otherwise delivered to the principal place of business of the Corporation or to the secretary to the extent and in the manner provided by resolution of the Board of Directors.

(n) Any copy, facsimile or other reliable reproduction of a consent in writing may be substituted or used in lieu of the original writing for any and all purposes for which the original writing could be used; provided, however, that such copy, facsimile or other reproduction shall be a complete reproduction of the entire original writing.

(o) In the event of the delivery to the Corporation of a written consent or consents purporting to represent the requisite voting power to authorize or take corporate action and/or any related revocations, the secretary shall provide for the safekeeping of such consents and revocations. The secretary, or such other officer of the Corporation as the Board of Directors may designate, shall, as promptly as practicable, conduct a ministerial review of the validity of the consents and/or any related revocations deemed necessary and appropriate. If after such investigation, the secretary, such other officer of the Corporation as the Board of Directors may designate or the inspectors, as the case may be, shall determine that the action purported to have been taken is duly authorized by the consents, that fact shall be certified on the records of the Corporation kept for the purpose of recording the proceedings of meetings of shareholders and the consents shall be filed in such records. In conducting the investigation required by this Section 15(o), the secretary, such other officer of the Corporation as the Board of Directors, as the case may be, may, at the expense of the Corporation, retain special legal counsel and any other necessary or appropriate professional advisors as such person or persons may deem necessary or appropriate and, to the fullest extent permitted by law, shall be fully protected in relying in good faith upon the opinion of such counsel or advisors.

(p) No action by written consent without a meeting shall be effective until such date as the secretary, such other officer of the Corporation as designated by the Board of Directors or inspectors as appointed in accordance with Section 15(o), as applicable, completes their review, determines that the consents delivered to the Corporation in accordance with this Section 15 represent not less than the minimum number of votes that would be necessary to authorize or take such action at a meeting at which all shares entitled to vote thereon were present and voted and certifies such determination to the Board of Directors for entry in the records of the Corporation kept for the purpose of recording the proceedings of meetings of stockholders. If the Board of Directors determines that any request to fix a record date or to take stockholder action by written consent (a) was not properly made in accordance with this Section 1.15, or (b) relates to an action that may not be taken by written consent of stockholders in lieu of a meeting pursuant to this Section 15 or applicable law, then no record date in

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

respect of a written consent shall be set and any such purported action by written consent shall be null and void to the fullest extent permitted by applicable law.

(q) Prompt notice of the taking of the corporate action without a meeting by less than unanimous written consent shall be given to those stockholders who have not consented in writing and who, if the action had been taken at a meeting, would have been entitled to notice of the meeting if the record date for such meeting had been the date that written consents signed by a sufficient number of holders to take the action were delivered to the Corporation as provided herein.

(r) Any stockholder giving a written consent, or the stockholder's proxyholder, may revoke the consent in any manner permitted by applicable law.

(s) Notwithstanding anything to the contrary set forth above, (a) none of the foregoing provisions of this Section 15 shall apply to any solicitation of stockholder action by written consent in lieu of a meeting by or at the direction of the Board of Directors and (b) the Board of Directors shall be entitled to solicit stockholder action by written consent in accordance with applicable law.

# INSPECTION OF BOOKS AND ACCOUNTS

16. Except as otherwise provided by law and the Certificate of Incorporation, the directors shall determine from time to time whether, and, if allowed, when and under what conditions and regulations the accounts and books of the Corporation, or any of them, shall be open to the inspection of the stockholders, and the stockholders' rights in this respect are and shall be restricted and limited accordingly.

# ALTERATION AND AMENDMENT

17. The Board of Directors may by a majority vote of the whole Board, adopt, amend or repeal these By-Laws at any regular meeting or at any special meeting.

# DEFERRED MEETINGS

18. If any meeting provided for in these By-Laws should fall upon a legal holiday, the same shall be held upon the next succeeding business day at the same hour and place.

# INDEMNIFICATION OF OFFICERS, DIRECTORS EMPLOYEES AND AGENTS: INSURANCE

19. (a) The Corporation shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative (other than an action by or in the right of the Corporation) by

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

reason of the fact that he is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit or proceeding if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful.

(b) The Corporation shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action or suit by or in the right of the Corporation to procure a judgment in its favor by reason of the fact that he is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise against expenses (including attorneys' fees) actually and reasonably incurred by him in connection with the defense or settlement of such action or suit if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation and except that no indemnification shall be made in respect of any claim, issue or matter as to which such person shall have been adjudged to be liable to the Corporation for negligence or misconduct in the performance of his duty to the Corporation unless and only to the extent that the Court of Chancery or the court in which such action or suit was brought shall determine upon application that, despite the adjudication of liability but in view of all the circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expenses which the Court of Chancery or such other court shall deem proper.

(c) To the extent that a director, officer, employee or agent of the Corporation has been successful on the merits or otherwise in defense of any action, suit or proceeding referred to in subsections (a) and (b) of this Section 19, or in defense of any claim, issue or matter therein, he shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by him in connection therewith without the necessity of any action being taken by the Corporation other than a determination in good faith that such defense has been successful. In all other cases, any indemnification under subsections (a) and (b) of this Section 19 (unless ordered by a court) shall be made by the Corporation only as authorized in the specific case upon a determination that indemnification of the director, officer, employee or agent is proper in the circumstances because he has met the applicable standard of conduct set forth in subsections (a) and (b) of this Section 19. Such determination shall be made (1) by the Board of Directors by a majority vote of a quorum consisting of directors who were not parties to such action, suit or proceeding; (2) if such a quorum is not obtainable, or, even if obtainable a quorum of disinterested directors so directs, by independent legal counsel in a written opinion; or (3) by the stockholders.

(d) The termination of any action, suit or proceeding by judgment, order, settlement, conviction or upon a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>s™</sup>

that the person seeking indemnification did not act in good faith and in a manner that he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had reasonable cause to believe that his conduct was unlawful. Entry of a judgment by consent as part of a settlement shall not be deemed a final adjudication of liability for negligence or misconduct in the performance of any duty, or of any other issue or matter.

(e) Expenses incurred by an officer or director in defending a civil or criminal action, suit, proceeding or investigation shall be paid by the Corporation in advance of the final disposition of such action, suit, proceeding or investigation upon receipt of an undertaking by or on behalf of such director or officer to repay such amount if it shall ultimately be determined that he is not entitled to be indemnified by the Corporation as authorized in this Section 19. Such expenses incurred by other employees and agents may be so paid upon such terms and conditions, if any, as the Board of Directors deems appropriate.

(f) The rights to indemnification and advancement of expenses provided by, or granted pursuant to, this Section 19 (i) shall be contract rights based upon good and valuable consideration, pursuant to which a person may bring suit as if the provisions of this Section 19 were set forth in a separate written contract between such person and the Corporation, (ii) shall not be deemed exclusive of any other rights to which those seeking indemnification or advancement of expenses may be entitled under any by-law, agreement, vote of stockholders or disinterested directors, or otherwise, both as to action in his official capacity and as to action in another capacity while holding such office, (iii) shall be deemed to have fully vested at the time the person seeking indemnification or advancement of expenses first assumes his or her position as a director, officer, employee or agent of the Corporation, and (iv) shall continue as to a person who has ceased to be a director, officer, employee or agent of the Corporation, and shall inure to the benefit of the heirs, executors and administrators of such a person. Any repeal or modification of the provisions of this Section 19 shall be prospective only and shall not in any way diminish or adversely affect the rights of any person that are in effect hereunder with respect to any proceeding (regardless of when such proceeding is first threatened, commenced or completed) arising out of or relating to any act or omission occurring prior to such repeal or modification.

(g) The Corporation may purchase and maintain insurance on behalf of any person who is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise against any liability asserted against him and incurred by him in any such capacity, or arising out of his status as such, whether or not the Corporation would have the power to indemnify him against such liability under the provisions of this Section 19.

(h) The provisions of this Section 19 shall be separable and the invalidity of all or any part thereof as applied to any particular type of liability or any particular person shall not preclude

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

application of any remaining portion thereof to such situation or such person, nor application of the provisions of this Section 19 to any other situation or person.

## CONFLICTS OF INTEREST

20. No director, officer or employee may pursue for his or her own account a business or investment opportunity if he or she has obtained knowledge of such opportunity through his or her affiliation with the Corporation. The foregoing restriction shall not apply to the acquisition of less than one percent of the publicly traded securities of another company.

## SEVERABILITY

21. Whenever possible, each provision or portion of any provision of these By-laws will be interpreted in such manner as to be effective and valid under applicable law, but if any provision or portion of any provision of these By-laws is held to be invalid, illegal or unenforceable in any respect under any applicable law or rule in any jurisdiction, such provision or portion of any provision shall be severable and the invalidity, illegality or unenforceability will not affect any other provision or portion of any provision in such jurisdiction, and these By-laws will be reformed, construed and enforced in such jurisdiction as if such invalid, illegal or unenforceable provision or portion of any provision had never been contained herein.

## FORUM FOR CERTAIN ACTIONS

22. Unless a majority of the Board of Directors, acting on behalf of the Corporation, consents in writing to the selection of an alternative forum, the Court of Chancery of the State of Delaware (or, if the Court of Chancery does not have jurisdiction, another state court located within the State of Delaware or, if no state court located within the State of Delaware has jurisdiction, the federal district court for the District of Delaware) shall be the sole and exclusive forum for (i) any derivative action or proceeding brought on behalf of the Corporation, (ii) any action asserting a claim of breach of a fiduciary duty owed by any director, officer or other employee of the Corporation to the Corporation or the Corporation's stockholders, (iii) any action asserting a claim against the Corporation or any of its directors, officers or other employees arising pursuant to any provision of the Delaware General Corporation Law, the Corporation's Certificate of Incorporation or these By-Laws (in each case, as may be amended from time to time) or (iv) any action asserting a claim against the Corporation or any of its directors, officers or other employees governed by the internal affairs doctrine of the State of Delaware, in all cases subject to the court's having personal jurisdiction over all indispensable parties named as defendants. Any person or entity purchasing or otherwise acquiring any interest in shares of capital stock of the Corporation shall be deemed to have notice of and consented to the provisions of this Section 21.

These By-Laws were amended and restated effective as of February 21, 2017.

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

# LOCK-UP AND REGISTRATION RIGHTS AGREEMENT

This LOCK-UP AND REGISTRATION RIGHTS AGREEMENT, dated as of December 21, 2016 (this "<u>Agreement</u>"), is by and among SM Energy Company, a Delaware corporation (the "<u>Company</u>"), and the holders of Company Common Stock listed on the signature page hereof.

## **RECITALS**

WHEREAS, on October 17, 2016, the Company entered into a Purchase and Sale Agreement by and among QStar, LLC, a Delaware limited liability company ("QStar"), and the Company (the "Purchase Agreement");

WHEREAS, on October 17, 2016, the Company, QStar, and RRP-QStar, LLC, a Delaware limited liability company, entered into that certain Letter Agreement re: Ratification and Joinder with respect to the Purchase Agreement (the "Letter Agreement");

WHEREAS, under the Purchase Agreement and the Letter Agreement, the Holders will receive shares of common stock, par value \$0.01 per share (the "Common Stock"), of the Company; and

**WHEREAS**, resales by the Holders of the Common Stock may be required to be registered under the Securities Act and applicable state securities laws, depending upon the status of a Holder or the intended method of distribution of the Common Stock.

**NOW, THEREFORE**, in consideration of the premises, mutual covenants and agreements hereinafter contained and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

# **Article I - DEFINITIONS**

# 1.1 Definitions.

(a) For purposes of this Agreement, the following terms shall have the meanings specified in this <u>Section 1.1</u>; provided, however, that capitalized terms used but not defined herein shall have the meaning ascribed to such terms in the Purchase Agreement.

"<u>Affiliate</u>" means, with respect to any Person, any Person who, directly or indirectly through one or more intermediaries, controls, is controlled by or is under common control with any Person.

"Automatic Shelf Registration Statement" means an "Automatic Shelf Registration Statement," as defined in Rule 405 under the Securities Act.

"<u>Beneficial Ownership</u>" and terms of similar import shall be as defined under and determined pursuant to Rule 13d-3 promulgated under the Exchange Act.



The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

"Business Day" means any day other than (a) a Saturday, Sunday or a federal holiday, or (b) a day on which commercial banks in New York City, New York are authorized or required to be closed.

"Exchange Act" means the Securities Exchange Act of 1934, as amended, or any similar federal statute, and the rules and regulations promulgated by the SEC thereunder.

"<u>Excluded Registration</u>" means a registration under the Securities Act of (i) securities pursuant to one or more Demand Requests pursuant to <u>Section 2.1</u> hereof, (ii) securities registered on Form S-8 or any similar successor form and (iii) securities registered to effect the acquisition of or combination with another Person.

"<u>Holder</u>" means (i) a securityholder listed on the signature page hereof and (ii) any direct or indirect transferee of any such securityholder, including any securityholder that receives shares of Common Stock upon a distribution or liquidation of a Holder, who has been assigned the rights of the transferor Holder under this Agreement in accordance with <u>Section 2.8</u>.

"<u>Person</u>" or "<u>person</u>" means any individual, corporation, partnership, limited liability company, joint venture, association, joint-stock company, trust, unincorporated organization or government or other agency or political subdivision thereof.

"<u>Prospectus</u>" means the prospectus (including any preliminary, final or summary prospectus) included in any Registration Statement, all amendments and supplements to such prospectus and all other material incorporated by reference in such prospectus.

"Overnight Underwritten Offering" means an underwritten offering that is launched after the close of trading on one trading day and priced before the open of trading on the next succeeding trading day.

"register," "registered" and "registration" refer to a registration effected by preparing and filing a Registration Statement in compliance with the Securities Act, and the declaration or ordering of the effectiveness of such Registration Statement.

"<u>Registrable Securities</u>" means (a) the Common Stock issued to the Holders pursuant to the Purchase Agreement and/or the Letter Agreement and (b) any shares of Common Stock which may be issued or distributed in respect of such shares of Common Stock by way of conversion, concession, stock dividend or stock split or other distribution, recapitalization or reclassification or similar transaction; provided, however, that Registrable Securities shall not include any shares (i) the sale of which has been registered pursuant to the Securities Act and which shares have been sold pursuant to such registration, (ii) which have been sold pursuant to Rule 144, (iii) which have been sold or disposed of in a private transaction in which the transferor's rights under this Agreement are not assigned to the transferee of such securities pursuant to Section 2.8 hereof or (iv) which have become eligible for resale (without restriction, including but not limited to, volume limitations) without the need for current public information pursuant to Rule 144.

2

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

"Registration Expenses" means all expenses (other than discounts, commissions or fees of underwriters, selling brokers, dealer managers or similar securities industry professionals) arising from or incident to the Company's performance of or compliance with this Agreement, including, without limitation: (i) SEC, stock exchange, FINRA and other registration and filing fees; (ii) all fees and expenses incurred in connection with complying with any securities or blue sky laws (including, without limitation, fees, charges and disbursements of counsel in connection with blue sky qualifications of the Registrable Securities); (iii) all printing, messenger and delivery expenses; (iv) the fees, charges and disbursements of counsel to the Company and of its independent public accountants, reserve engineers, and any other accounting and legal fees, charges and expenses incurred by the Company (including, without limitation, any expenses arising from any special audits or "comfort" letters required in connection with or incident to any registration); (v) the fees and expenses incurred in connection with the listing of the Registrable Securities on the New York Stock Exchange (or any other national securities exchange) or the quotation of Registrable Securities on any inter-dealer quotation system; (vi) the fees and expenses incurred by the Company in connection with any road show for underwritten offerings; (vii) any stock transfer taxes and (viii) reasonable fees, charges and disbursements of counsel to the Holders, including, for the avoidance of doubt, any expenses of counsel to the Holders in connection with the filing or amendment of any Registration Statement or Prospectus hereunder; provided that Registration Expenses shall only include the fees and expenses of one counsel to the Holders (and one local counsel per jurisdiction) with respect to any offering.

"<u>Registration Statement</u>" means any registration statement of the Company that covers the resale of any Registrable Securities pursuant to the provisions of this Agreement filed with, or to be filed with, the SEC under the rules and regulations promulgated under the Securities Act, including the related Prospectus, amendments and supplements to such registration statement, including pre- and post-effective amendments, and all exhibits, financial information and all other material incorporated by reference in such registration statement.

"<u>Required Holders</u>" means Holders who then own beneficially more than 50% of the aggregate number of shares of Common Stock subject to this Agreement.

"<u>Rule 144</u>" means Rule 144 promulgated by the SEC pursuant to the Securities Act, as such rule may be amended from time to time, or any similar rule or regulation hereafter adopted by the SEC as a replacement thereto having substantially the same effect as such rule.

"SEC" means the Securities and Exchange Commission or any other Federal agency at the time administering the Securities Act.

"Securities Act" means the Securities Act of 1933, as amended, or any similar Federal statute, and the rules and regulations promulgated by the SEC thereunder.

"<u>Selling Expenses</u>" means the underwriting fees, discounts and selling commissions applicable to all Registrable Securities registered by the Holders and legal expenses not included within the definition of Registration Expenses.

3

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

"Shelf Registration Statement" means a "shelf" registration statement of the Company that covers all the Registrable Securities (and may cover other securities of the Company) on Form S-3 and under Rule 415 under the Securities Act or, if the Company is not then eligible to file on Form S-3, on Form S-1 under the Securities Act, or any successor rule that may be adopted by the SEC, including without limitation any such registration statement filed pursuant to <u>Section 2.1</u>, and all amendments and supplements to such "shelf" registration statement, including post-effective amendments, in each case, including the Prospectus contained therein, all exhibits thereto and any document incorporated by reference therein.

(b) For purposes of this Agreement, the following terms have the meanings set forth in the sections indicated:

Term	Section
Advice	2.5
Agreement	Introductory Paragraph
Common Stock	Recitals
Company	Introductory Paragraph
Company Notice	2.1(c)
Company Underwritten Offering	2.3
Demand Request	2.1(c)
Effective Date	2.1(a)
Letter Agreement	Recitals
Lock-Up Period	3.1
Material Adverse Effect	2.2(b)
Purchase Agreement	Recitals
Participating Majority	2.1(d)
QStar	Recitals
Records	2.4(l)
Requesting Holder	
Seller Affiliates	2.1(c)
Suspension Period	2.7
Suspension Notice	2.1(f)
Underwritten Shelf Takedown	2.5
	2.1(b)

1.2 **Other Definitional and Interpretive Matters**. Unless otherwise expressly provided or the context otherwise requires, for purposes of this Agreement the following rules of interpretation apply.

(a) When calculating the period of time before which, within which or following which any act is to be done or step taken pursuant to this Agreement, the date that is the reference date in calculating such period is excluded. If the last day of such period is a non-Business Day, the period in question ends on the next succeeding Business Day.

(b) Any reference in this Agreement to \$ means U.S. dollars.

(c) Any reference in this Agreement to gender includes all genders, and words imparting the singular number also include the plural and vice versa.

(d) The provision of a Table of Contents, the division of this Agreement into Articles, Sections and other subdivisions and the insertion of headings are for convenience of reference only and do not affect, and should not be utilized in, the construction or interpretation of this Agreement.

(e) All references in this Agreement to any "Article" or "Section" are to the corresponding Article or Section of this Agreement.

(f) The words "<u>herein</u>," "<u>hereinafter</u>," "<u>hereof</u>," and "<u>hereunder</u>" refer to this Agreement as a whole and not merely to a subdivision in which such words appear unless the context otherwise requires.

(g) The word "<u>including</u>" or any variation thereof means "<u>including</u>, <u>but not limited to</u>," and does not limit any general statement that it follows to the specific or similar items or matters immediately following it.

## **Article II - REGISTRATION RIGHTS**

## 2.1 Shelf Registration.

(a) The Company will prepare, file (to the extent not previously filed) and use commercially reasonable efforts to cause to become effective no later than the 90th day following the date of this Agreement (the "Effective Date"), a Shelf Registration Statement (which Shelf Registration Statement shall be an Automatic Shelf Registration Statement if the Company is then eligible to file an Automatic Shelf Registration Statement), registering for resale the Registrable Securities under the Securities Act. The plan of distribution indicated in the Shelf Registration Statement will include all such methods of sale as any Holder may reasonably request in writing prior to the filing of the Shelf Registration Statement and that can be included in the Shelf Registration Statement under the rules and regulations of the SEC. Until the earlier of (a) three years after the Effective Date or (b) such time as all Registrable Securities cease to be Registrable Securities or the Company is no longer eligible to maintain a Shelf Registration Statement, the Company shall use its commercially reasonable efforts to keep current and effective such Shelf Registration Statement and file such supplements or amendments to such Shelf Registration Statement (or file a new Shelf Registration Statement (which Shelf Registration Statement shall be an Automatic Shelf Registration Statement if the Company is then eligible to file an Automatic Shelf Registration Statement) when such preceding Shelf Registration Statement expires pursuant to the rules of the SEC) as may be necessary or appropriate in order to keep such Shelf Registration Statement continuously effective and useable for the period described above. Any Shelf Registration Statement when declared effective (including the documents incorporated therein by reference) will comply in all material respects as to form with all applicable requirements of the Securities Act and

5

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

the Exchange Act and will not contain an untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein not misleading.

(b) At any time after the expiration of the Lock-Up Period, any one or more Holders of Registrable Securities may request to sell all or any portion of their Registrable Securities in an underwritten offering that is registered pursuant to the Shelf Registration Statement (each, an "<u>Underwritten Shelf Takedown</u>"); provided, however, that in the case of each such Underwritten Shelf Takedown, such Holder or Holders will be entitled to make such demand only if the proceeds from the sale of Registrable Securities in the offering (before the deduction of underwriting discounts) is reasonably expected to exceed, in the aggregate, \$75 million. Subject to the other limitations contained in this Agreement, the Company will not be obligated hereunder to effect (a) an Underwritten Shelf Takedown and (b) more than a total of two Underwritten Shelf Takedown offerings per calendar year and (c) more than four Underwritten Shelf Takedown offerings.

(c) All requests (a "<u>Demand Request</u>") for Underwritten Shelf Takedowns shall be made by the Holder or Holders making such request (the "<u>Requesting Holder</u>") by giving written notice to the Company. Each Demand Request shall specify the approximate number of Registrable Securities to be sold in the Underwritten Shelf Takedown and the expected price range of such Underwritten Shelf Takedown. Within three Business Days after receipt of any Demand Request, the Company shall send written notice of such requested Underwritten Shelf Takedown to all other Holders of Registrable Securities (the "<u>Company Notice</u>") and shall include in such Underwritten Shelf Takedown all Registrable Securities with respect to which the Company has received written requests for inclusion therein within five Business Days after sending the Company Notice.

(d) The Company shall select one or more nationally prominent firms of investment bankers reasonably acceptable to the Participating Majority to act as the lead managing underwriter or underwriters in connection with such Underwritten Shelf Takedown. All Holders proposing to distribute their securities through such underwriting shall enter into an underwriting agreement with such underwriter or underwriters in accordance with <u>Section 2.1(g)</u>. The "<u>Participating Majority</u>" shall mean, with respect to any particular Underwritten Shelf Takedown, the Holder(s) of a majority of the Registrable Securities requested to be included in such Underwritten Shelf Takedown. The Company will ensure that members of senior management fully cooperate with the underwriter(s) in connection with the Underwritten Shelf Takedown and make themselves reasonably available to participate in the marketing processes in connection with the Underwritter Shelf Takedown as recommended by the underwriter(s) and providing any additional information recommended by the underwriter(s) (in addition to the minimum information required by law, rule or regulation) in any prospectus relating to the Underwritten Shelf Takedown.

(e) If the managing underwriters for such Underwritten Shelf Takedown advise the Company and the participating Holders in writing that, in their opinion, marketing factors require a limitation of the amount of securities to be underwritten (including Registrable Securities) because the amount of securities to be underwritten is likely to have an adverse effect on the price, timing or the distribution of the securities to be offered, then the Company shall so advise all Holders of

6

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Registrable Securities which would otherwise be underwritten pursuant hereto, and the amount of Registrable Securities that may be included in the underwriting shall be allocated among the participating Holders (i) <u>first</u> among the participating Holders as nearly as possible on a pro rata basis based on the total amount of Registrable Securities held by such Holders requested to be included in such underwriting and (ii) <u>second</u> to the extent all Registrable Securities requested to be included in such underwriting by the participating Holders have been included, to any securities to be included with the written consent of the Participating Majority allocated on such basis as the Company shall determine. The Company shall prepare preliminary and final prospectus supplements for use in connection with the Underwritten Shelf Takedown, containing such additional information as may be reasonably requested by the underwriter(s).

(f) Upon written notice to the Holders of Registrable Securities, the Company shall be entitled to suspend, for a period of time (each, a "Suspension Period"), the use of any Registration Statement or Prospectus and shall not be required to amend or supplement the Registration Statement, any related Prospectus or any document incorporated therein by reference if (i) the Company receives any request by the SEC or any other federal or state governmental authority for amendments or supplements to such Registration Statement or Prospectus or for additional information that pertains to such Holders as sellers of Registrable Securities; (ii) the SEC issues any stop order suspending the effectiveness of the Registration Statement covering any or all of the Registrable Securities or the initiation of any proceedings for that purpose; (iii) the Company receives any notification with respect to the suspension of the qualification or exemption from qualification of any of the Registrable Securities for sale in any jurisdiction, or the initiation or threatening of any proceeding for such purpose; and (iv) the board of directors, chief executive officer or chief financial officer of the Company determines in its or his or her reasonable good faith judgment that the Registration Statement or any Prospectus may contain an untrue statement of a material fact or may omit any fact necessary to make the statements in the Registration Statement or Prospectus not misleading; provided, that the Company shall use its good faith efforts to amend the Registration Statement or Prospectus to correct such untrue statement or omission as promptly as reasonably practicable, unless the Company determines in good faith that such amendment would reasonably be expected to have a materially detrimental effect on the Company. The Holders acknowledge and agree that written notice of any Suspension Period may constitute material non-public information regarding the Company and shall keep the existence and contents of any such written notice confidential.

(g) If requested by the underwriters for an Underwritten Shelf Takedown, the Company shall enter into an underwriting agreement with such underwriters for such offering, such agreement to be form and substance (including with respect to representations and warranties by the Company) as is customarily given by the Company to underwriters in an underwritten public offering, and to contain indemnities to the effect and to the extent provided in Section 2.7. The Holders of Registrable Securities participating in the Underwritten Shelf Takedown shall be parties to such underwriting agreement; provided, however, that no such Holder shall be required to (i) make any representations or warranties in connection with any such registration other than representations and warranties as to (A) such Holder's ownership of his or its Registrable Securities to be sold or transferred free and clear of all liens, claims and encumbrances, (B) such Holder's power and

7

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

authority to effect such transfer, (C) as to the accuracy and completeness of statements made in a Registration Statement, Prospectus or other document in reliance upon and in conformity with written information furnished to the Company or the managing underwriter by such Holder, and (D) such matters pertaining to compliance with securities laws as may be reasonably requested or (ii) undertake any indemnification obligations to the Company or the underwriters with respect thereto except as otherwise provided in <u>Section 2.7</u>. No Holder may participate in the Underwritten Shelf Takedown unless such Holder agrees to sell its Registrable Securities, lock-up agreements and other documents reasonably required under the terms of such underwriting agreement. Each participating Holder may, at its option, require that any or all of the representations and warranties by, and the other agreements on the part of, the Company to and for the benefit of such underwriters also be made to and for such participating Holder's benefit and that any or all of the conditions precedent to the obligations of such underwriters under such underwriting agreement also be conditions precedent to its obligations.

### 2.2 Piggyback Registrations.

(a) If at any time after the expiration of the Lock-Up Period, the Company proposes to register any of its equity securities (other than pursuant to an Excluded Registration) under the Securities Act for sale to the public and the form of registration statement to be used permits the registration of Registrable Securities, the Company shall give prompt written notice to each Holder of Registrable Securities (which notice shall be given not less than 30 days prior to the anticipated filing date or two Business Days in the case of an Overnight Underwritten Offering or similar "bought deal"), which notice shall offer each such Holder the opportunity to include any or all of its or his Registrable Securities in such registration statement, subject to the limitations contained in Section 2.2(b) hereof. Each Holder who desires to have its or his Registrable Securities included in such registration statement shall so advise the Company in writing (stating the number of shares desired to be registered) within 20 days (or one Business Day in the case of an Overnight Underwritten Offering or similar "bought deal") after the date of such notice from the Company. Any Holder shall have the right to withdraw such Holder's request for inclusion of such Holder's Registrable Securities in any registration statement pursuant to this Section 2.2(a) by giving written notice to the Company of such withdrawal prior to the time of filing of such registration statement. Subject to Section 2.2(b) below, the Company shall include in such registration statement all such Registrable Securities so requested to be included therein; provided, however, that the Company may at any time withdraw or cease proceeding with any such registration if it shall at the same time withdraw or cease proceeding with the registration of all other equity securities originally proposed to be registered. For the avoidance of doubt, any registration or offering pursuant to this Section 2.2 shall not be considered an Underwritten Shelf Takedown for purposes of Section 2.1 of this Agreement.

(b) With respect to any registration pursuant to <u>Section 2.2(a)</u>, if the managing underwriter advises the Company that the inclusion of Registrable Securities requested to be included in the Registration Statement will materially and adversely affect the price or success of the offering (a "<u>Material Adverse Effect</u>"), the Company will be obligated to include in the Registration Statement (after all such shares for its own account or for the account of any Existing

8

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Holder), as to each Requesting Holder, only a portion of the shares such Holder has requested be registered equal to the product of: (i) the ratio which such Holder's requested shares bears to the total number of shares requested to be included in such Registration Statement by all Persons (including Holders) who have requested (pursuant to this Agreement or other contractual registration rights) that their shares be included in such Registration Statement; and (ii) the maximum number of Registrable Securities that the managing underwriter advises may be sold in an offering covered by the Registration Statement without a Material Adverse Effect. If, as a result of the provisions of this Section 2.2(b), any Holder shall not be entitled to include all Registrable Securities in a registration that such Holder has requested to be so included, such Holder may withdraw such Holder's request to include Registrable Securities in such Registration Statement. No Person may participate in any Registration Statement pursuant to Section 2.2(a) unless such Person (i) agrees to sell such person's Registrable Securities on the basis provided in any underwriting arrangements approved by the Company and (ii) completes and executes all questionnaires, powers of attorney, indemnities, underwriting agreements and other documents, each in customary form, reasonably required under the terms of such underwriting arrangements; provided, however, that no such Person shall be required to (A) make any representations or warranties in connection with any such registration other than representations and warranties as to (1) such Person's ownership of his or its Registrable Securities to be sold or transferred free and clear of all liens, claims and encumbrances, (2) such Person's power and authority to effect such transfer, (3) as to the accuracy and completeness of statements made in a registration statement, prospectus, offering circular or other document in reliance upon and in conformity with written information furnished to the Company or the managing underwriter by such Holder, and (4) such matters pertaining to compliance with securities laws as may be reasonably requested or (B) undertake any indemnification obligations to the Company or the underwriters with respect thereto except as otherwise provided in Section 2.7.

2.3 Holdback Agreement. By electing to include Registrable Shares in a Company registration statement pursuant to Section 2.2, the Holder shall be deemed to have agreed not to effect any sale or distribution of securities of the Company of the same or similar class or classes of the securities included in the Company registration statement or any securities convertible into or exchangeable or exercisable for such securities, including a sale pursuant to Rule 144, during such periods as reasonably requested (but in no event for a period longer than 90 days following the effective date of such Company registration statement, provided each of the executive officers and directors of the Company that hold shares of Common Stock of the Company or securities convertible into or exchangeable or exercisable for shares of Common Stock of the Company are subject to the same restriction for the entire time period required of the Holders hereunder) by the representatives of the underwriters, if an underwritten offering by the Company (a "Company Underwritten Offering"). The provisions of this Section 2.3 will no longer apply to a Holder once such Holder ceases to hold at least 1% of the Registrable Securities acquired as a result of the transactions contemplated in the Purchase Agreement and or the Letter Agreement. Notwithstanding anything to the contrary set forth in this Section 2.3, (i) each Holder may sell or transfer any Registrable Securities to any Affiliate of such Holder, so long as such Affiliate agrees to be and remains bound hereby, (ii) each Holder may enter into a bona fide pledge of any Registrable Securities (and any foreclosure on any such pledge shall also be permitted), and (iii) any hedging transaction with respect to an index or basket of securities where the equity securities of the Company constitute a de minimis amount shall not be prohibited pursuant to this <u>Section 2.3</u>.

9

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

2.4 **<u>Registration Procedures</u>**. In connection with the registration and sale of Registrable Securities pursuant to this Agreement, the Company will use its commercially reasonable efforts to effect the registration and the sale of such Registrable Securities in accordance with the intended method of disposition thereof, and pursuant thereto the Company will:

(a) if the Registration Statement is not automatically effective upon filing, use commercially reasonable efforts to cause such Registration Statement to become effective as promptly as reasonably practicable;

(b) notify each selling Holder, promptly after the Company receives notice thereof, of the time when such Registration Statement has been declared effective or a supplement to any prospectus forming a part of such Registration Statement has been filed;

(c) after the Registration Statement becomes effective, promptly notify each selling Holder of any request by the SEC that the Company amend or supplement such Registration Statement or Prospectus;

(d) prepare and file with the SEC such amendments and supplements to the Registration Statement and the Prospectus used in connection therewith as may be reasonably necessary to keep the Registration Statement effective and to comply with the provisions of the Securities Act with respect to the disposition of all Registrable Securities covered by the Registration Statement for the period required to effect the distribution of the Registrable Securities as set forth in <u>Section 2</u> hereof;

(e) furnish to the selling Holders such numbers of copies of such Registration Statement, each amendment and supplement thereto, each Prospectus (including each preliminary Prospectus and Prospectus supplement) and such other documents as the Holder and any underwriter(s) may reasonably request in order to facilitate the disposition of the Registrable Securities;

(f) use its commercially reasonable efforts to register and qualify the Registrable Securities under such other securities or blue-sky laws of such jurisdictions as shall be reasonably requested by the Holders and any underwriter(s) and do any and all other acts and things that may be reasonably necessary or advisable to enable the Holders and any underwriter(s) to consummate the disposition of the Registrable Securities in such jurisdictions; provided, however, that the Company shall not be required in connection therewith or as a condition thereto to qualify to do business in or to file a general consent to service of process in any jurisdiction, unless the Company is already subject to service in such jurisdiction and except as may be required by the Securities Act, or subject itself to taxation in any such jurisdiction, unless the Company is already subject to taxation in such jurisdiction;

(g) use its commercially reasonable efforts to cause all such Registrable Securities to be listed on a national securities exchange or trading system and each securities exchange and trading system (if any) on which similar equity securities issued by the Company are then listed;

10

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

(h) provide a transfer agent and registrar for the Registrable Securities and provide a CUSIP number for all such Registrable Securities, in each case not later than the effective date of the Registration Statement;

(i) use its commercially reasonable efforts to furnish, on the date that shares of Registrable Securities are delivered to the underwriters for sale, if such securities are being sold through underwriters, (i) an opinion, dated as of such date, of the counsel representing the Company for the purposes of such registration, in form and substance as is customarily given to underwriters by the Company in an underwritten public offering, addressed to the underwriters, (ii) a letter dated as of such date, from the independent public accountants of the Company, in form and substance as is customarily given by independent public accountants to underwriters in an underwritten public offering, addressed to the underwriters and (iii) an engineers' reserve report letter as of such date, from the independent petroleum engineers of the Company, in form and substance as is customarily given by independent petroleum engineers to underwritters in an underwritten public offering, addressed to the underwriters;

(j) if requested by the Holders, cooperate with the Holders and the managing underwriter (if any) to facilitate the timely preparation and delivery of certificates (which shall not bear any restrictive legends unless required under applicable law) representing securities sold under the Registration Statement, and enable such securities to be in such denominations and registered in such names as such Holders or the managing underwriter (if any) may request and keep available and make available to the Company's transfer agent prior to the effectiveness of such Registration Statement a supply of such certificates;

(k) in the event of any underwritten public offering, enter into and perform its obligations under an underwriting agreement, in form and substance as is customarily given by the Company to underwriters in an underwritten public offering, with the underwriter(s) of such offering;

(1) upon execution of confidentiality agreements in form and substance reasonably satisfactory to the Company, promptly make available for inspection by the selling Holders, any underwriter(s) participating in any disposition pursuant to such Registration Statement, and any attorney or accountant or other agent retained by any such underwriter or selected by the selling Holders, all financial and other records, pertinent corporate documents, and properties of the Company (collectively, "<u>Records</u>"), and use commercially reasonable efforts to cause the Company's officers, directors, employees, and independent accountants to supply all information reasonably requested by any such seller, underwriter, attorney, accountant, or agent, in each case, as necessary or advisable to verify the accuracy of the information in such Registration Statement and to conduct appropriate due diligence in connection therewith; provided, Records that the Company determines, in good faith, to be confidential and that it notifies the selling Holders are confidential shall not be disclosed by the selling Holders unless the release of such Records is ordered pursuant to a subpoena or other order from a court of competent jurisdiction or is otherwise required by applicable law. Each Holder agrees that information obtained by it as a result of such inspections shall be deemed confidential and shall not be used by it or its affiliates (other than with respect to such Holders' due diligence) unless and until such information is made generally available to the public, and further agrees that, upon learning that disclosure of such Records is sought in a

11

Powered by Morningstar® Document Research<sup>sm</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

court of competent jurisdiction, to the extent permitted and to the extent practicable it shall give notice to the Company and allow the Company to undertake appropriate action to prevent disclosure of the Records deemed confidential;

(m) promptly notify the selling Holders and any underwriter(s) of the notification to the Company by the SEC of its initiation of any proceeding with respect to the issuance by the SEC of any stop order suspending the effectiveness of the Registration Statement, and in the event of the issuance of any stop order suspending the effectiveness of such Registration Statement, or of any order suspending or preventing the use of any related Prospectus or suspending the qualification of any Registrable Securities included in such Registration Statement for sale in any jurisdiction, use its commercially reasonable efforts to obtain promptly the withdrawal of such order;

(n) promptly notify the selling Holders and any underwriter(s) at any time when a Prospectus relating thereto is required to be delivered under the Securities Act of the happening of any event as a result of which the Prospectus included in the Registration Statement, as then in effect, includes an untrue statement of a material fact or omits to state any material fact required to be stated therein or necessary to make the statements therein not misleading in light of the circumstances under which they were made, and at the request of any Holder promptly prepare and furnish to such Holder a reasonable number of copies of a supplement to or an amendment of such Prospectus, or a revised Prospectus, as may be necessary so that, as thereafter delivered to the purchasers of such securities, such Prospectus shall not include an untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein not misleading in light of the circumstances under which they were made (following receipt of any supplement or amendment to any Prospectus, the selling Holders shall deliver such amended, supplemental or revised Prospectus in connection with any offers or sales of Registrable Securities, and shall not deliver or use any Prospectus not so supplemented, amended or revised);

(o) promptly notify the selling Holders and any underwriter(s) of the receipt by the Company of any notification with respect to the suspension of the qualification of any Registrable Securities for sale under the applicable securities or blue sky laws of any jurisdiction;

(p) make available to each Holder (i) promptly after the same is prepared and publicly distributed, filed with the SEC, or received by the Company, one copy of each Registration Statement and any amendment thereto, each preliminary Prospectus and Prospectus and each amendment or supplement thereto, each letter written by or on behalf of the Company to the SEC or the staff of the SEC (or other governmental agency or self-regulatory body or other body having jurisdiction, including any domestic or foreign securities exchange), and each item of correspondence from the SEC or the staff of the SEC (or other governmental agency or self-regulatory body or other body having jurisdiction, including any domestic or foreign securities exchange), in each case relating to such Registration Statement or to any of the documents incorporated by reference therein, and (ii) such number of copies of each Prospectus, including a preliminary Prospectus, and all amendments and supplements thereto and such other documents as any Holder or any underwriter may reasonably request in order to facilitate the disposition of the Registrable Securities. The Company will promptly notify the Holders of the effectiveness of each

12

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Registration Statement or any post-effective amendment or the filing of any supplement or amendment to such Registration Statement or of any Prospectus supplement. The Company will promptly respond to any and all comments received from the SEC, with a view towards causing each Registration Statement or any amendment thereto to be declared effective by the SEC as soon as practicable and shall file an acceleration request, if necessary, as soon as practicable following the resolution or clearance of all SEC comments or, if applicable, following notification by the SEC that any such Registration Statement or any amendment thereto will not be subject to review;

(q) take no direct or indirect action prohibited by Regulation M under the Exchange Act; <u>provided</u>, that, to the extent that any prohibition is applicable to the Company, the Company will take all reasonable action to make any such prohibition inapplicable;

(r) provide a transfer agent and registrar for all such Registrable Securities not later than the effective date of such Registration Statement;

(s) take all such other actions as are reasonably necessary in order to facilitate the disposition of such Registrable Securities; and

(t) notwithstanding any other provision of this Agreement, the Company shall not be required to file a Registration Statement (or any amendment thereto) or effect a Requested Underwritten Shelf Takedown (or, if the Company has filed a Shelf Registration Statement and has included Registrable Securities therein, the Company shall be entitled to suspend the offer and sale of Registrable Securities pursuant to such Registration Statement) for a period of up to 60 days if (i) the board of directors determines that a postponement is in the best interest of the Company and its stockholders generally due to a pending transaction involving the Company (including a pending securities offering by the Company), (ii) the board of directors determines such registration would render the Company unable to comply with applicable securities laws or (iii) the board of directors determines such registration would require disclosure of material information that the Company has a bona fide business purpose for preserving as confidential (any such period, a "<u>Blackout Period</u>"); provided, however, that in no event shall any Blackout Period together with any Suspension Period exceed an aggregate of 120 days in any 12-month period.

2.5 **Suspension of Dispositions.** Each Holder agrees by acquisition of any Registrable Securities that, upon receipt of any notice (a "<u>Suspension Notice</u>") from the Company of the happening of any event of the kind described in <u>Section 2.4(m)</u>, <u>Section 2.4(n)</u> or <u>Section 2.4(t)</u> such Holder will forthwith discontinue disposition of Registrable Securities pursuant to the Registration Statement until such Holder's receipt of the copies of the supplemented or amended Prospectus, or until it is advised in writing (the "<u>Advice</u>") by the Company that the use of the Prospectus may be resumed, and has received copies of any additional or supplemental filings which are incorporated by reference in the Prospectus. The Company shall extend the period of time during which the Company is required to maintain the Registration Statement effective pursuant to this Agreement by the number of days during the period from and including the date of the giving of such Suspension Notice to and including the date such Holder either receives the supplemented or amended Prospectus or receives the Advice. If so directed by the Company, such Holder will deliver to the Company all copies, other than permanent file copies then in such Holder's possession, of the Prospectus covering such Registrable Securities current at the time of receipt of such notice.

13

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The Company shall use its commercially reasonable efforts and take such actions as are reasonably necessary to render the Advice as promptly as practicable. The Holders acknowledge and agree that receipt of a Suspension Notice may constitute material non-public information regarding the Company and shall keep the existence and contents of any such Suspension Notice confidential.

2.6 **<u>Registration Expenses</u>**. All Registration Expenses shall be borne by the Company. In addition, for the avoidance of doubt, the Company shall pay its internal expenses in connection with the performance of or compliance with this Agreement (including, without limitation, all salaries and expenses of its officers and employees performing legal or accounting duties), the expense of any annual audit or quarterly review, the expense of any liability insurance and the expenses and fees for listing the securities to be registered on each securities exchange on which they are to be listed. All Selling Expenses relating to Registrable Securities registered shall be borne by the Holders of such Registrable Securities pro rata on the basis of the number of Registrable Securities sold.

# 2.7 Indemnification.

(a) The Company agrees to indemnify and reimburse, to the fullest extent permitted by law, each Holder that is a seller of Registrable Securities, and each of its employees, advisors, agents, representatives, partners, officers, and directors and each Person who controls such Holder (within the meaning of the Securities Act or the Exchange Act) and any agent or investment advisor thereof (collectively, the "Seller Affiliates") (i) against any and all losses, claims, damages, liabilities and expenses, joint or several (including, without limitation, attorneys' fees and disbursements except as limited by Section 2.7(c)) based upon, arising out of, related to or resulting from any untrue or alleged untrue statement of a material fact contained in any Registration Statement or Prospectus or any amendment thereof or supplement thereto, or any omission or alleged omission of a material fact required to be stated therein or necessary to make the statements therein not misleading, (ii) against any and all losses, liabilities, claims, damages and expenses whatsoever, as incurred, to the extent of the aggregate amount paid in settlement of any litigation or investigation or proceeding by any governmental agency or body, commenced or threatened, or of any claim whatsoever based upon, arising out of, related to or resulting from any such untrue statement or omission or alleged untrue statement or omission, and (iii) against any and all costs and expenses (including reasonable fees, charges and disbursements of counsel) as may be reasonably incurred in investigating, preparing or defending against any litigation, investigation or proceeding by any governmental agency or body, commenced or threatened, or any claim whatsoever based upon, arising out of, related to or resulting from any such untrue statement or omission or alleged untrue statement or omission, or such violation of the Securities Act or Exchange Act, to the extent that any such expense or cost is not paid under subparagraph (i) or (ii) above; except insofar as any such statements are made in reliance upon information furnished to the Company in writing by such seller or any Seller Affiliate expressly for use therein. The reimbursements required by this Section 2.7(a) will be made by periodic payments during the course of the investigation or defense, as and when bills are received or expenses incurred.

(b) In connection with any Registration Statement in which a Holder that is a seller of Registrable Securities is participating, each such Holder will furnish to the Company such

14

Powered by Morningstar® Document Research<sup>sm</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

information and affidavits as the Company reasonably requests for use in connection with any such Registration Statement or Prospectus and, to the fullest extent permitted by law, each such seller will indemnify the Company and its directors and officers and each Person who controls the Company (within the meaning of the Securities Act or the Exchange Act) against any and all losses, claims, damages, liabilities and expenses (including, without limitation, reasonable attorneys' fees and disbursements except as limited by Section 2.7(c)) resulting from any untrue statement or alleged untrue statement of a material fact contained in the Registration Statement, Prospectus or any amendment thereof or supplement thereto or any omission or alleged omission of a material fact required to be stated therein or necessary to make the statements therein not misleading, but only to the extent that such untrue statement or alleged untrue statement or omission or alleged omission is contained in any information or affidavit so furnished by such seller or any of its Seller Affiliates in writing specifically for inclusion in the Registration Statement; provided that the obligation to indemnify will be several, not joint and several, among such sellers of Registrable Securities, and the liability of each such seller of Registrable Securities will be in proportion to the amount of Registrable Securities registered by them, and, provided, further, that such liability will be limited to the net amount received by such seller from the sale of Registrable Securities pursuant to such Registration Statement; provided, however, that such seller of Registrable Securities shall not be liable in any such case to the extent that prior to the filing of any such Registration Statement or Prospectus, such seller has furnished to the Company information expressly for use in such Registration Statement or Prospectus or any amendment thereof or supplement thereto which corrected or made not misleading information previously furnished to the Company.

(c) Any Person entitled to indemnification hereunder will (i) give prompt written notice to the indemnifying party of any claim with respect to which it seeks indemnification (provided that the failure to give such notice shall not limit the rights of such Person except to the extent that the indemnifying party is materially prejudiced by such failure) and (ii) unless in such indemnified party's reasonable judgment a conflict of interest between such indemnified and indemnifying parties may exist with respect to such claim, permit such indemnifying party to assume the defense of such claim with counsel reasonably satisfactory to the indemnified party; provided, however, that any person entitled to indemnification hereunder shall have the right to employ separate counsel and to participate in the defense of such claim, but the fees and expenses of such counsel shall be at the expense of such person unless (A) the indemnifying party has agreed to pay such fees or expenses or (B) the indemnifying party shall have failed to assume the defense of such claim and employ counsel reasonably satisfactory to such person. If such defense is not assumed by the indemnifying party as permitted hereunder, the indemnifying party will not be subject to any liability for any settlement made by the indemnified party without its consent (but such consent will not be unreasonably withheld, conditioned or delayed). If such defense is assumed by the indemnifying party pursuant to the provisions hereof, such indemnifying party shall not settle or otherwise compromise the applicable claim unless (i) such settlement or compromise contains a full and unconditional release of the indemnified party or (ii) the indemnified party otherwise consents in writing (which consent will not be unreasonably withheld, conditioned or delayed). An indemnifying party who is not entitled to, or elects not to, assume the defense of a claim will not be obligated to pay the fees and expenses of more than one counsel for all parties indemnified by such indemnifying party with respect to such claim, unless in the reasonable judgment of any indemnified party, a conflict of interest may exist between such indemnified party and any other of

15

The informa nation contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, he extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

such indemnified parties with respect to such claim, in which event the indemnifying party shall be obligated to pay the reasonable fees and disbursements of such additional counsel or counsels.

(d) Each party hereto agrees that, if for any reason the indemnification provisions contemplated by Section 2.7(a) or Section 2.7(b) are unavailable to or insufficient to hold harmless an indemnified party in respect of any losses, claims, damages, liabilities or expenses (or actions in respect thereof) referred to therein, then each indemnifying party shall contribute to the amount paid or payable by such indemnified party as a result of such losses, claims, liabilities or expenses (or actions in respect thereof) in such proportion as is appropriate to reflect the relative fault of the indemnifying party and the indemnified party in connection with the actions which resulted in the losses, claims, damages, liabilities or expenses as well as any other relevant equitable considerations. The relative fault of such indemnifying party and indemnified party shall be determined by reference to, among other things, whether the untrue or alleged untrue statement of a material fact or omission or alleged omission to state a material fact relates to information supplied by such indemnifying party or indemnified party, and the parties' relative intent, knowledge, access to information and opportunity to correct or prevent such statement or omission. The parties hereto agree that it would not be just and equitable if contribution pursuant to this Section 2.7(d) were determined by pro rata allocation (even if the Holders or any underwriters or all of them were treated as one entity for such purpose) or by any other method of allocation which does not take account of the equitable considerations referred to in this Section 2.7(d). The amount paid or payable by an indemnified party as a result of the losses, claims, damages, liabilities or expenses (or actions in respect thereof) referred to above shall be deemed to include any legal or other fees or expenses reasonably incurred by such indemnified party in connection with investigating or, except as provided in Section 2.7(c), defending any such action or claim. Notwithstanding the provisions of this Section 2.7(d), no Holder shall be required to contribute an amount greater than the dollar amount by which the net proceeds received by such Holder with respect to the sale of any Registrable Securities exceeds the amount of damages which such Holder has otherwise been required to pay by reason of any and all untrue or alleged untrue statements of material fact or omissions or alleged omissions of material fact made in any Registration Statement or Prospectus or any amendment thereof or supplement thereto related to such sale of Registrable Securities. No person guilty of fraudulent misrepresentation (within the meaning of Section 11(f) of the Securities Act) shall be entitled to contribution from any person who was not guilty of such fraudulent misrepresentation. The Holders' obligations in this Section 2.7(d) to contribute shall be several in proportion to the amount of Registrable Securities registered by them and not joint.

If indemnification is available under this <u>Section 2.7</u>, the indemnifying parties shall indemnify each indemnified party to the full extent provided in <u>Section 2.7(a)</u> and <u>Section 2.7(b)</u> without regard to the relative fault of said indemnifying party or indemnified party or any other equitable consideration provided for in this <u>Section 2.7(d)</u> subject, in the case of the Holders, to the limited dollar amounts set forth in <u>Section 2.7(b)</u>.

(e) The indemnification and contribution provided for under this Agreement will remain in full force and effect regardless of any investigation made by or on behalf of the indemnified party or any officer, director or controlling Person of such indemnified party and will survive the transfer of securities.

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

2.8 **Transfer of Registration Rights.** The registration rights of a Holder under this Agreement with respect to any Registrable Securities may be transferred or assigned to any purchaser or transferee of Registrable Securities having an aggregate value of not less than \$1,000,000; provided, however, that (i) the registration rights of a Holder may be transferred or assigned to each of the individuals or entities set forth on Exhibit A regardless of the aggregate value of such Registrable Securities; (ii) such Holder shall give the Company written notice prior to the time of such transfer stating the name and address of the transferee and identifying the securities with respect to which the rights under this Agreement are being transferred; (iii) such transferee shall agree in writing, in form and substance reasonably satisfactory to the Company, to be bound as a Holder by the provisions of this Agreement; and (iv) immediately following such transfer the further disposition of such securities by such transferee shall be restricted to the extent set forth under applicable law.

2.9 **Current Public Information.** With a view to making available to the Holders of Registrable Securities the benefits of Rule 144 and Rule 144A promulgated under the Securities Act and other rules and regulations of the SEC that may at any time permit a Holder of Registrable Securities to sell securities of the Company to the public without registration, the Company covenants that it will (i) use its commercially reasonable efforts to file in a timely manner all reports and other documents required, if any, to be filed by it under the Securities Act and the Exchange Act and the rules and regulations adopted thereunder and (ii) make available information necessary to comply with Rule 144 and Rule 144A, if available with respect to resales of the Registrable Securities under the Securities Act, at all times, all to the extent required from time to time to enable such Holder to sell Registrable Securities without registration under the Securities Act within the limitation of the exemptions provided by (x) Rule 144 and Rule 144A promulgated under the Securities Act (if available with respect to resales of the Registrable Securities may be amended from time to time or (y) any other rules or regulations now existing or hereafter adopted by the SEC.

2.10 **Company Obligations Regarding Transfers.** In connection with any sale or transfer of Registrable Securities by any Holder, including any sale or transfer pursuant to Rule 144 and Rule 144A promulgated under the Securities Act and other rules and regulations of the SEC that may at any time permit a Holder of Registrable Securities to sell securities of the Company to the public without registration, the Company shall, to the extent allowed by law, take any and all action necessary or reasonably requested by such Holder in order to permit or facilitate such sale or transfer, including, without limitation, at the sole expense of the Company, by (i) issuing such directions to any transfer agent, registrar or depositary, as applicable, (ii) delivering such opinions to the transfer agent, registrar or depositary as are requested by the same, and (iii) taking or causing to be taken such other actions as are reasonably necessary (in each case on a timely basis) in order to cause any legends, notations or similar designations restricting transferability of the Registrable Securities held by such Holder to be removed and to rescind any transfer restrictions (other than as may apply pursuant to <u>Section 2.3</u>) with respect to such Registrable Securities.

2.11 <u>No Conflict of Rights</u>. The Company represents and warrants that it has not granted, and is not subject to, any registration rights that are superior to, inconsistent with or that in any way violate or subordinate the rights granted to the Holders hereby. The Company shall not, prior to

17

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

the termination of this Agreement, grant any registration rights that are superior to, inconsistent with or that in any way violate or subordinate to the rights granted to the Holders hereby.

2.12 **Free Writing Prospectuses.** The Company shall not permit any officer, director, underwriter, broker or any other person acting on behalf of the Company to use any free writing prospectus (as defined in Rule 405 under the Securities Act) in connection with any registration statement covering Registrable Securities, without the prior written consent of each participating Holder and any underwriter. No Holder shall, or permit any officer, manager, underwriter, broker or any other person acting on behalf of such Holder to use any free-writing prospectus in connection with any registration statement covering Registrable Securities, without the prior written consent of the Company.

#### Article III – LOCK-UP AGREEMENT

#### 3.1 Lock-Up Agreement.

(a) Except as otherwise provided herein, each Holder agrees that, without the prior written consent of the Company, such Holder will not, for a period commencing on the Effective Date and ending 90 days after the Effective Date (the "Lock-Up Period"), directly or indirectly sell or transfer all or any portion of its Registrable Securities.

(b) Notwithstanding anything to the contrary set forth in this <u>Section 3.1</u>, during the Lock-Up Period, (i) QStar may sell or transfer any Registrable Securities to each of the individuals or entities set forth on Exhibit A as part of a one-time distribution and (ii) each Holder may sell or transfer any Registrable Securities to any Affiliate of such Holder; provided, however, that it shall be a condition to any transfer pursuant to this clause (b) that the individual or entity set forth on Exhibit A or Affiliate agrees in writing, in form and substance reasonably satisfactory to the Company, to be bound by the terms of this <u>Section 3.1</u> as a Holder (including, without limitation, the restrictions set forth in clause (a)) to the same extent as if the transferee were a party hereto.

# Article IV - TERMINATION

4.1 <u>Termination</u>. The provisions of this Agreement shall terminate and be of no further force and effect as to any Holder upon the date when all Registrable Securities held by such Holder no longer constitute Registrable Securities.

### Article V - MISCELLANEOUS

5.1 Notices. Any notice or other communication required or permitted hereunder shall be in writing and shall be delivered by hand, by facsimile transmission or electronic mail transmission, or by certified or registered mail, postage prepaid and return receipt requested. Notices shall be deemed to have been given upon delivery, if delivered by hand, three days after mailing, if mailed, and upon receipt of an appropriate electronic confirmation, if delivered by facsimile. Notices shall be delivered to the parties at the addresses set forth below:

18

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

If to the Company:

SM Energy Company 775 Sherman Street, Suite 1200 Denver, Colorado 80203 Attention: General Counsel Facsimile: (303) 864-2598

If to any Holder, at its address listed on the signature pages hereof.

With copies to (which shall not constitute notice):

Vinson & Elkins L.L.P. 1001 Fannin Street, Suite 2500 Houston, Texas 77002 Attention: John B. Connally IV Facsimile: 713-615-5333 Email: jconnally@velaw.com

Any party may from time to time change its address or designee for notification purposes by giving the other parties prior notice in the manner specified above of the new address or the new designee and the subsequent date upon which the change shall be effective.

### 5.2 Choice of Law; Exclusive Jurisdiction; Waiver of Jury Trial.

(a) This Agreement shall be constructed, interpreted and enforced in accordance with, and the respective rights and obligations of the parties shall be governed by, the laws of the State of Delaware without regard to principles of conflicts of law that would apply the laws of any other state.

(b) All actions and proceedings for the enforcement of or based on, arising out of or relating to this Agreement shall be heard and determined exclusively in the Delaware Court of Chancery (or, only if the Delaware Court of Chancery declines to accept jurisdiction over the particular matter, any other court of the State of Delaware, or any federal court sitting in the State of Delaware), and each of the parties hereto hereby (i) irrevocably submits to the exclusive jurisdiction of such courts (and, in the case of appeals, appropriate appellate courts therefrom) in any such action or proceeding, (ii) irrevocably waives the defense of an inconvenient forum to the maintenance of any such action or proceeding, (iii) agrees that it shall not bring any such action in any court other than the Court of Chancery of the State of Delaware (or, only if the Delaware Court of Chancery declines to accept jurisdiction over the particular matter, any other court of the State of Delaware, or any federal court sitting in the State of Delaware), and (iv) irrevocably consents to service of process by first class certified mail, return receipt requested, postage prepaid, to the address at which the Company or Holder, as the case may be, is to receive notice in accordance with <u>Section 5.1</u>. The parties hereto agree that a final judgment in any such action or proceeding shall be conclusive and may be enforced in other jurisdictions by suit on the judgment or in any other manner provided by applicable law.

19

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

(c) Each of the parties hereto hereby irrevocably waives any and all rights to trial by jury in any legal proceeding arising out of or related to this Agreement.

5.3 No Third-Party Beneficiaries. This Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other Person any legal or equitable right, benefit or remedy of any nature whatsoever, under or by reason of this Agreement; provided, however, the parties hereto hereby acknowledge that the Persons set forth in <u>Section 2.7</u> are express third-party beneficiaries of the obligations of the parties hereto set forth in <u>Section 2.7</u>, respectively.

5.4 <u>Successors and Assigns</u>. Except as otherwise expressly provided herein, this Agreement shall be binding upon and benefit the Company, each Holder and their respective successors and assigns. The Company shall not, directly or indirectly, enter into any merger, consolidation or reorganization in which the Company shall not be the surviving entity unless the surviving entity shall, prior to such merger, consolidation or reorganization, agree in writing to assume the obligations of the Company under this Agreement, and for that purpose references hereunder to "Registrable Securities" shall be deemed to include the common equity interests or other securities, if any, which the Holders would be entitled to receive in exchange for Registrable Securities under any such merger, consolidation or reorganization, provided that, to the extent the Holders receive securities that are by their terms convertible into common equity interests of the issuer thereof, then any such common equity interests as are issued or issuable upon conversion of said convertible securities shall be included within the definition of "Registrable Securities."

5.5 <u>Counterparts</u>. This Agreement may be executed by the parties in separate counterparts (including by means of executed counterparts delivered via facsimile or other electronic means), each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

5.6 <u>Severability</u>. In case any provision in this Agreement shall be held invalid, illegal or unenforceable in any respect for any reason, the validity, legality and enforceability of any such provision in every other respect and the remaining provisions shall not in any way be affected or impaired thereby.

## 5.7 No Waivers; Amendments.

(a) No failure or delay on the part of the Company or any Holder in exercising any right, power or remedy hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of any such right, power or remedy preclude any other or further exercise thereof or the exercise of any other right, power or remedy. The remedies provided for herein are cumulative and are not exclusive of any remedies that may be available to the Company or any Holder at law or in equity or otherwise.

(b) Any provision of this Agreement may be amended or waived if, but only if, such amendment or waiver is in writing and is signed by the Company and the Required Holders.

20

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

5.8 **Entire Agreement.** This Agreement and the other writings referred to herein or therein or delivered pursuant hereto or thereto, contain the entire agreement between the Holders and the Company with respect to the subject matter hereof and supersede all prior and contemporaneous arrangements or understandings with respect thereto.

# 5.9 Remedies; Specific Performance.

(a) Each Holder shall have all rights and remedies reserved for such Holder pursuant to this Agreement and all rights and remedies which such Holder has been granted at any time under any other agreement or contract and all of the rights which such Holder has under any law or equity. Any Person having any rights under any provision of this Agreement will be entitled to enforce such rights specifically, to recover damages by reason of any breach of any provision of this Agreement and to exercise all other rights granted by law or equity.

(b) The parties hereto recognize and agree that money damages may be insufficient to compensate the Holders of any Registrable Securities for breaches by the Company of the terms hereof and, consequently, that the equitable remedies of injunctive relief and of specific performance of the terms hereof will be available in the event of any such breach. If any action should be brought in equity to enforce any of the provisions of this Agreement, none of the parties hereto shall raise the defense that there is an adequate remedy at law.

5.10 **Negotiated Agreement.** This Agreement was negotiated by the parties with the benefit of legal representation, and any rule of construction or interpretation otherwise requiring this Agreement to be construed or interpreted against any party shall not apply to the construction or interpretation hereof.

# [THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK]

21

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed by their respective authorized officers as of the date first written above.

# **SM ENERGY COMPANY**

By: <u>/s/ KENNETH J. KNOTT</u> Name: Kenneth J. Knott Title: Senior Vice President – Business Development and Land

Signature Page to Lock-Up and Registration Rights Agreement

Powered by Morningstar® Document Research<sup>sm</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# QSTAR, LLC

By: <u>/s/ JOEL E. SABER</u> Name: Joel E. Saber Title: Chief Financial Officer

> Address: QSTAR LLC 6363 Woodway, Suite 750 Houston, Texas 77057

Copy to:

QSTAR LLC 6363 Woodway, Suite 750 Houston, Texas 77057

Attn: Gerald Carman Phone: 713-333-9200 Fax: 713-333-9199 E-mail: gcarman@qstarllc.com

Signature Page to Lock-Up and Registration Rights Agreement

Powered by Morningstar<sup>®</sup> Document Research<sup>sm</sup>

# **RRP-QSTAR, LLC**

By: <u>/s/ CRAIG HUFF</u> Name: Craig Huff Title: President

> Address: RRP-QSTAR, LLC 767 Fifth Avenue, 16th Floor New York, New York 10153

Copy to:

RRP-QSTAR, LLC 767 Fifth Avenue, 16th Floor New York, New York 10153 Attn: Legal Department Phone: 212-610-9032 Fax: 212-610-9001 E-mail: rrpqstar@reservoircap.com

Signature Page to Lock-Up and Registration Rights Agreement

Powered by Morningstar® Document Research<sup>sm</sup>

# EXHIBIT A

Permitted Transferees

EnCap Energy Capital Fund IX, L.P. Gerald R. Carman Mark S. Przywara Charles R. Close David C. Newman Joel E. Saber Matthew L. Johnson John E. Lodge W. Charles O'Donnell Cody S. Rodriguez Michael E. Tessari Thomas E. Mahone William L. Brunner Megan F. Fitzgerald Lisa R. Worthan Dusty J. Wells Colin M. McGonagill Kelly A. Mason Larry D. Watkins Karl G. Vornsand Jeremy L. Goebel

Exhibit A

Powered by Morningstar® Document Research<sup>sm</sup>

### SUMMARY OF COMPENSATION ARRANGEMENTS FOR NON-EMPLOYEE DIRECTORS

The following is a description of the standard arrangements pursuant to which directors of SM Energy are compensated for services provided as a director, including additional amounts payable for committee participation:

### DIRECTOR COMPENSATION

Employee directors do not receive additional compensation for serving on the Board of Directors or any committee.

For service in 2016 - 2017 as it relates to the period from May 2016 through May 2017, target compensation for each member of the Board of Directors has been set at \$180,000 annually, plus a retainer paid in lieu of committee and attendance fees. As described more fully below, the actual value of compensation may be higher or lower depending on the results of the restricted stock component of director compensation. Primary director compensation is in the form of stock grants and is fully described below. The retainer component of director compensation for non-employee directors consists of an annual retainer of \$90,000 for committee and board meeting fees paid in SM Energy common stock or cash as selected by the director; provided that in the event any director attends in excess of 30 Board and committee meetings in the aggregate during the period from May 2016 through May 2017, such director shall receive \$1,500 per meeting for each meeting in excess of 30. In addition, each non-employee director is reimbursed for expenses incurred in attending Board and committee meetings and director education programs.

The committee chairs receive the cash payments identified in the list below in recognition of the additional workload of their respective committee assignments. These amounts are paid at the beginning of the annual service period.

- Audit Committee \$20,000
- Compensation Committee \$15,000
- Nominating and Corporate Governance Committee \$10,000

The stock compensation for non-employee directors is as follows:

- Annual compensation payable upon election to the Board by the stockholders, valued at \$180,000. This resulted in a grant of restricted stock to each non-employee director of 5,645 shares of SM Energy common stock issued on May 25, 2016, under SM Energy's Equity Incentive Compensation Plan. These shares vested on December 31, 2016.
- 2) A retainer for the Non-Executive Chairman of the Board valued at \$85,000. This resulted in a grant of 2,666 shares of SM Energy common stock issued on May 25, 2016, under SM Energy's Equity Incentive Compensation Plan. These shares vested on December 31, 2016.
- 3) Steven R. Brand, Loren M. Leiker, Rose M. Robeson and William D. Sullivan each elected to receive SM Energy common stock for their retainer, which resulted in a grant of 2,823 shares of SM Energy common stock issued on May 25, 2016, under SM Energy's Equity Incentive Compensation Plan. These shares vested on December 31, 2016. Larry W. Bickle, Ramiro G. Peru and Julio M. Quintana each elected to receive a \$90,000 cash payment for their retainer.

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

# SM ENERGY COMPANY AND SUBSIDIARIES RATIO OF EARNINGS TO FIXED CHARGES

	For the Years Ended December 31,								
		2016		2015		2014		2013	2012
				(in	thous	ands, except rat	tios)		
Pre-tax income (loss) from continuing operations	\$	(1,201,916)	\$	(722,861)	\$	1,064,699	\$	278,611	\$ (83,517)
Add: Fixed charges		167,600		155,510		117,147		102,758	77,841
Add: Amortization of capitalized interest		13,905		9,116		11,448		11,784	9,095
Less: Capitalized interest		(17,004)		(25,051)		(16,165)		(10,952)	(12,135)
Earnings before fixed charges	\$	(1,037,415)	\$	(583,286)	\$	1,177,129	\$	382,201	\$ (8,716)
			-						
Fixed charges:									
Interest expense <sup>(1)</sup>	\$	148,685	\$	128,149	\$	98,554	\$	89,711	\$ 63,720
Capitalized interest		17,004		25,051		16,165		10,952	12,135
Interest expense component of rent (2)		1,911		2,310		2,428		2,095	1,986
Total fixed charges	\$	167,600	\$	155,510	\$	117,147	\$	102,758	\$ 77,841
Ratio of earnings to fixed charges		—		—		10.0		3.7	_
Insufficient coverage	\$	1,205,015	\$	738,796	\$	_	\$	_	\$ 86,557

(1) Includes amortization of deferred financing costs and discount. For the year ended December 31, 2016, excludes the \$10.0 million paid to terminate a second lien facility that was no longer necessary to fund acquisition activity.

(2) Represents a reasonable approximation of the portion of rental expense assumed to be attributable to the interest factor.

Powered by Morningstar® Document Research<sup>sm</sup>

# SUBSIDIARIES OF SM ENERGY COMPANY

- A. Wholly-owned subsidiaries of SM Energy Company, a Delaware corporation:
  - 1. SMT Texas LLC, a Colorado limited liability company
  - 3. Belring GP LLC, a Delaware limited liability company
  - 4. St. Mary Energy Louisiana LLC, a Delaware limited liability company
  - 5. Hilltop Investments, a Colorado general partnership
  - 6. Parish Ventures, a Colorado general partnership
  - 7. Green Canyon Offshore LLC, a Delaware limited liability company.
- B. Partnership or limited liability company interests held by SM Energy Company:
  - 1. Potato Creek Midstream, LLC, a Pennsylvania limited liability company (70%)
  - 2. 1977 H.B Joint Account, a Colorado general partnership (8%)
  - 3. 1976 H.B Joint Account, a Colorado general partnership (9%)
  - 4. 1974 H.B Joint Account, a Colorado general partnership (4%)
- C. Partnership interests held by SMT Texas, LLC:
  - 1. St. Mary Land East Texas LP, a Texas limited partnership (99%) (the remaining 1% interest is held by SM Energy Company)

Powered by Morningstar® Document Research<sup>sm</sup>

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference the following Registration Statements:

- 1. Post-Effective Amendment No. 1 to Registration Statement (Form S-8 Nos. 333-30055, 333-106438, 333-35352, and 333-88780) of SM Energy Company,
- 2. Registration Statement (Form S-8 Nos. 333-58273, 333-134221, 333-151779, 333-165740, 333-170351, 333-194305, and 333-212359) of SM Energy Company, and
- 3. Post-Effective Amendment No. 1 to Registration Statement (Form S-3 No. 333-203936) of SM Energy Company;

of our reports dated February 23, 2017, with respect to the consolidated financial statements of SM Energy Company and subsidiaries, and the effectiveness of internal control over financial reporting of SM Energy Company and subsidiaries, included in this Annual Report (Form 10-K) of SM Energy Company and subsidiaries for the year ended December 31, 2016.

/s/ Ernst & Young LLP

Denver, Colorado February 23, 2017

Powered by Morningstar® Document Research<sup>sm</sup>



EXHIBIT 23.2

#### CONSENT OF INDEPENDENT PETROLEUM ENGINEERS AND GEOLOGISTS

The undersigned hereby consents to the references to our firm in the form and context in which they appear in the Annual Report on Form 10-K of SM Energy Company for the year ended December 31, 2016. We hereby further consent to the use of information contained in our reports, and the use of our audit letter, as of December 31, 2016, relating to estimates of revenues from SM Energy Company's oil, gas, and NGL reserves. We further consent to the incorporation by reference thereof into SM Energy Company's Post-Effective Amendment No. 1 to Registration Statement Nos. 333-30055, 333-106438, 333-35352, and 333-88780 on Form S-8, Registration Statement Nos. 333-203936 on Form S-3.

<u>/s/ RYDER SCOTT COMPANY, L.P.</u> RYDER SCOTT COMPANY, L.P. TBPE Firm Registration No. F-1580

Houston, Texas February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

#### CERTIFICATION

I, Javan D. Ottoson, certify that:

- 1. I have reviewed this annual report on Form 10-K of SM Energy Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 23, 2017

/s/ JAVAN D. OTTOSON Javan D. Ottoson President and Chief Executive Officer

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

#### CERTIFICATION

I, A. Wade Pursell, certify that:

- 1. I have reviewed this annual report on Form 10-K of SM Energy Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 23, 2017

/s/ A. WADE PURSELL A. Wade Pursell Executive Vice President and Chief Financial Officer

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

#### CERTIFICATION

#### **PURSUANT TO**

#### 18 U.S.C. SECTION 1350,

#### AS ADOPTED PURSUANT TO

#### SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of SM Energy Company (the "Company") for the fiscal year ended December 31, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Javan D. Ottoson, as President and Chief Executive Officer of the Company, and A. Wade Pursell, as Executive Vice President and Chief Financial Officer of the Company, each hereby certifies, pursuant to and solely for the purpose of 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to the best of his knowledge and belief, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ JAVAN D. OTTOSON</u>
 Javan D. Ottoson
 President and Chief Executive Officer
 February 23, 2017

<u>/s/ A. WADE PURSELL</u> A. Wade Pursell Executive Vice President and Chief Financial Officer February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

# **SM ENERGY COMPANY**

# Estimated

# **Future Reserves**

# Attributable to Certain

Leasehold Interests

**SEC Parameters** 

As of

December 31, 2016

/s/ Michael F. Stell

Michael F. Stell, P.E. TBPE License No. 56416 Advising Senior Vice President /s/ James L. Baird

James L. Baird Colorado License No. 41521 Managing Senior Vice President

[SEAL] [SEA

[SEAL]

**RYDER SCOTT COMPANY, L.P.** TBPE Firm Registration No. F-1580

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.



FAX (713) 651-0849 TELEPHONE (713) 651-9191

January 2, 2017

Mr. Levi J. Briese Reserves Engineering Supervisor SM Energy Company 1775 Sherman Street, Suite 1200 Denver, Colorado 80203

#### Gentlemen:

At the request of SM Energy Company (SM Energy), Ryder Scott Company, L.P. (Ryder Scott) has conducted a reserves audit of the estimates of the proved reserves as of December 31, 2016 prepared by SM Energy's engineering and geological staff based on the definitions and disclosure guidelines of the United States Securities and Exchange Commission (SEC) contained in Title 17, Code of Federal Regulations, Modernization of Oil and Gas Reporting, Final Rule released January 14, 2009 in the Federal Register (SEC regulations). Our third party reserves audit, completed on December 20, 2016 and presented herein, was prepared for public disclosure by SM Energy in filings made with the SEC in accordance with the disclosure requirements set forth in the SEC regulations. The estimated reserves shown herein represent SM Energy's estimated net reserves attributable to the leasehold interests in certain properties owned by SM Energy and the portion of those reserves reviewed by Ryder Scott, as of December 31, 2016. The properties reviewed by Ryder Scott incorporate 2,700 SM Energy reserve determinations and are located in the states of North Dakota, Texas and Wyoming.

The properties reviewed by Ryder Scott account for a portion of SM Energy's total net proved reserves as of December 31, 2016. Based on the estimates of total net proved reserves prepared by SM Energy, the reserves audit conducted by Ryder Scott addresses 89.9 percent of the total proved developed net liquid hydrocarbon reserves, 87.5 percent of the total proved developed net gas reserves, 23.1 percent of the total proved undeveloped net liquid hydrocarbon reserves, and 10.4 percent of the total proved undeveloped net gas reserves of SM Energy.

As prescribed by the Society of Petroleum Engineers in Paragraph 2.2(f) of the Standards Pertaining to the Estimating and Auditing of Oil and Gas Reserves Information (SPE auditing standards), a reserves audit is defined as "the process of reviewing certain of the pertinent facts interpreted and assumptions made that have resulted in an estimate of reserves prepared by others and the rendering of an opinion about (1) the appropriateness of the methodologies employed; (2) the adequacy and quality of the data relied upon; (3) the depth and thoroughness of the reserves estimation process; (4) the classification of reserves appropriate to the relevant definitions used; and (5) the reasonableness of the estimated reserve quantities."

Based on our review, including the data, technical processes and interpretations presented by SM Energy, it is our opinion that the overall procedures and methodologies utilized by SM Energy in preparing their estimates of the proved reserves as of December 31, 2016 comply with the current SEC regulations and that the overall proved reserves for the reviewed properties as estimated by SM Energy are, in the aggregate, reasonable within the established audit tolerance guidelines of 10 percent as set forth in the SPE auditing standards.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The estimated reserves presented in this report are related to hydrocarbon prices. SM Energy has informed us that in the preparation of their reserve and income projections, as of December 31, 2016, they used average prices during the 12-month period prior to the "as of date" of this report, determined as the unweighted arithmetic averages of the prices in effect on the first-day-of-the-month for each month within such period, unless prices were defined by contractual arrangements, as required by the SEC regulations. Actual future prices may vary significantly from the prices required by SEC regulations; therefore, volumes of reserves actually recovered and the amounts of income actually received may differ significantly from the estimated quantities presented in this report. The net reserves as estimated by SM Energy attributable to SM Energy's interest in properties that we reviewed and the reserves of properties that we did not review are summarized below:

### SEC PARAMETERS

### Estimated Net Reserves Certain Leasehold Interests of SM Energy Company

#### As of December 31, 2016

	Proved						
	De	veloped		Total			
	Producing	Non-Producing	Undeveloped	Proved			
Net Reserves of Properties <u>Audited by Ryder Scott</u>							
Oil/Condensate - MBBL	40,604	12	13,225	53,841			
Plant Products - MBBL	55,696	22	10,676	66,394			
Gas – MMCF	532,930	153	52,163	585,246			
Net Reserves of Properties Not Audited by Ryder Scott							
Oil/Condensate - MBBL	7,680	208	43,127	51,015			
Plant Products - MBBL	2,068	863	36,387	39,318			
Gas – MMCF	66,866	9,178	449,839	525,883			
Total Net Reserves							
Oil/Condensate - MBBL	48,284	220	56,352	104,856			
Plant Products - MBBL	57,764	885	47,063	105,712			
Gas – MMCF	599,796	9,331	502,002	1,111,129			

Liquid hydrocarbons are expressed in standard 42 gallon barrels. All gas volumes are reported on an "as sold basis" expressed in millions of cubic feet (MMCF) at the official temperature and pressure bases of the areas in which the gas reserves are located. MBBL means thousand barrels of oil.

### **Reserves Included in This Report**

In our opinion, the proved reserves presented in this report conform to the definition as set forth in the Securities and Exchange Commission's Regulations Part 210.4-10(a). An abridged version of the SEC reserves definitions from 210.4-10(a) entitled "Petroleum Reserves Definitions" is included as an attachment to this report.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

The various proved reserve status categories are defined under the attachment entitled "Petroleum Reserves Status Definitions and Guidelines" in this report. The proved developed non-producing reserves included herein consist of the shut-in and behind pipe categories.

Reserves are "estimated remaining quantities of oil and gas and related substances anticipated to be economically producible, as of a given date, by application of development projects to known accumulations." All reserve estimates involve an assessment of the uncertainty relating the likelihood that the actual remaining quantities recovered will be greater or less than the estimated quantities determined as of the date the estimate is made. The uncertainty depends chiefly on the amount of reliable geologic and engineering data available at the time of the estimate and the interpretation of these data. The relative degree of uncertainty may be conveyed by placing reserves into one of two principal classifications, either proved or unproved. Unproved reserves are less certain to be recovered than proved reserves and may be further sub-classified as probable and possible reserves to denote progressively increasing uncertainty in their recoverability. At SM Energy's request, this report addresses only the proved reserves attributable to the properties reviewed herein.

Proved oil and gas reserves are "those quantities of oil and gas which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible from a given date forward." The proved reserves included herein were estimated using deterministic methods. The SEC has defined reasonable certainty for proved reserves, when based on deterministic methods, as a "high degree of confidence that the quantities will be recovered."

Proved reserve estimates will generally be revised only as additional geologic or engineering data become available or as economic conditions change. For proved reserves, the SEC states that "as changes due to increased availability of geoscience (geological, geophysical, and geochemical), engineering, and economic data are made to the estimated ultimate recovery (EUR) with time, reasonably certain EUR is much more likely to increase or remain constant than to decrease." Moreover, estimates of proved reserves may be revised as a result of future operations, effects of regulation by governmental agencies or geopolitical or economic risks. Therefore, the proved reserves included in this report are estimates only and should not be construed as being exact quantities, and if recovered could be more or less than the estimated amounts.

#### Audit Data, Methodology, Procedure and Assumptions

The estimation of reserves involves two distinct determinations. The first determination results in the estimation of the quantities of recoverable oil and gas and the second determination results in the estimation of the uncertainty associated with those estimated quantities in accordance with the definitions set forth by the Securities and Exchange Commission's Regulations Part 210.4-10(a). The process of estimating the quantities of recoverable oil and gas reserves relies on the use of certain generally accepted analytical procedures. These analytical procedures fall into three broad categories or methods: (1) performance-based methods; (2) volumetric-based methods; and (3) analogy. These methods may be used individually or in combination by the reserve evaluator in the process of estimating the quantities of reserves. Reserve evaluators must select the method or combination of methods which in their professional judgment is most appropriate given the nature and amount of reliable geoscience and engineering data available at the time of the estimate, the established or anticipated performance characteristics of the reservoir being evaluated and the stage of development or producing maturity of the property.

In many cases, the analysis of the available geoscience and engineering data and the subsequent interpretation of this data may indicate a range of possible outcomes in an estimate, irrespective of the method selected by the evaluator. When a range in the quantity of reserves is identified, the evaluator must determine the uncertainty associated with the incremental quantities of the reserves. If the reserve quantities are estimated using the deterministic incremental approach, the uncertainty for each discrete incremental quantity of the reserves is addressed by the reserve category assigned by the evaluator. Therefore, it is the categorization of reserve quantities as proved, probable and/or possible that addresses

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

the inherent uncertainty in the estimated quantities reported. For proved reserves, uncertainty is defined by the SEC as reasonable certainty wherein the "quantities actually recovered are much more likely than not to be achieved." The SEC states that "probable reserves are those additional reserves that are less certain to be recovered than proved reserves but which, together with proved reserves, are as likely as not to be recovered." The SEC states that "possible reserves are those additional reserves that are less certain to be recovered than proved reserves are those additional reserves that are less certain to be recovered than proved reserves are those additional reserves that are less certain to be recovered than probable reserves and the total quantities ultimately recovered from a project have a low probability of exceeding proved plus probable plus possible reserves." All quantities of reserves within the same reserve category must meet the SEC definitions as noted above.

Estimates of reserves quantities and their associated reserve categories may be revised in the future as additional geoscience or engineering data become available. Furthermore, estimates of reserves quantities and their associated reserve categories may also be revised due to other factors such as changes in economic conditions, results of future operations, effects of regulation by governmental agencies or geopolitical or economic risks as previously noted herein.

The proved reserves, prepared by SM Energy, for the properties that we reviewed were estimated by performance methods, the volumetric method, analogy, or a combination of methods. Approximately 100 percent of the proved producing reserves attributable to producing wells and/or reservoirs that we reviewed were estimated by performance methods or a combination of methods. These performance methods include, but may not be limited to, decline curve analysis, material balance and/or reservoir simulation which utilized extrapolations of historical production and pressure data available through November or early December 2016, in those cases where such data were considered to be definitive. The data utilized in this analysis were furnished to Ryder Scott by SM Energy or obtained from public data sources and were considered sufficient for the purpose thereof.

Approximately 100 percent of the proved developed non-producing and undeveloped reserves that we reviewed were estimated by the volumetric method, analogy, or a combination of methods. The volumetric analysis utilized pertinent well and seismic data furnished to Ryder Scott by SM Energy for our review or which we have obtained from public data sources that were available through December 2016. The data utilized from the analogues in conjunction with well and seismic data incorporated into the volumetric analysis were considered sufficient for the purpose thereof.

To estimate economically recoverable proved oil and gas reserves, many factors and assumptions are considered including, but not limited to, the use of reservoir parameters derived from geological, geophysical and engineering data which cannot be measured directly, economic criteria based on current costs and SEC pricing requirements, and forecasts of future production rates. Under the SEC regulations 210.4-10(a)(22)(v) and (26), proved reserves must be anticipated to be economically producible from a given date forward based on existing economic conditions including the prices and costs at which economic producibility from a reservoir is to be determined. While it may reasonably be anticipated that the future prices received for the sale of production and the operating costs and other costs relating to such production may increase or decrease from those under existing economic conditions, such changes were, in accordance with rules adopted by the SEC, omitted from consideration in conducting this review.

As stated previously, proved reserves must be anticipated to be economically producible from a given date forward based on existing economic conditions including the prices and costs at which economic producibility from a reservoir is to be determined. To confirm that the proved reserves reviewed by us meet the SEC requirements to be economically producible, we have reviewed certain primary economic data utilized by SM Energy relating to hydrocarbon prices and costs as noted herein.

The hydrocarbon prices furnished by SM Energy for the properties reviewed by us are based on SEC price parameters using the average prices during the 12-month period prior to the "as of date" of this report, determined as the unweighted arithmetic averages of the prices in effect on the first-day-of-the-month for each month within such period, unless prices were defined by contractual arrangements. For hydrocarbon products sold under contract, the contract prices, including fixed and determinable escalations

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

exclusive of inflation adjustments, were used until expiration of the contract. Upon contract expiration, the prices were adjusted to the 12-month unweighted arithmetic average as previously described.

The initial SEC hydrocarbon prices in effect on December 31, 2016 for the properties reviewed by us were determined using the 12-month average first-day-of-the-month benchmark prices appropriate to the geographic area where the hydrocarbons are sold. These benchmark prices are prior to the adjustments for differentials as described herein. The table below summarizes the "benchmark prices" and "price reference" used by SM Energy for the geographic area reviewed by us. In certain geographic areas, the price reference and benchmark prices may be defined by contractual arrangements.

The product prices which were actually used by SM Energy to determine the future gross revenue for each property reviewed by us reflect adjustments to the benchmark prices for gravity, quality, local conditions, and/or distance from market, referred to herein as "differentials." The differentials used by SM Energy were accepted as factual data and reviewed by us for their reasonableness; however, we have not conducted an independent verification of the data used by SM Energy.

The table below summarizes SM Energy's net volume weighted benchmark prices adjusted for differentials for the properties reviewed by us and referred to herein as SM Energy's "average realized prices." The average realized prices shown in the table below were determined from SM Energy's estimate of the total future gross revenue before production taxes for the properties reviewed by us and SM Energy's estimate of the total net reserves for the properties reviewed by us for the geographic area. The data shown in the table below is presented in accordance with SEC disclosure requirements for the geographic area reviewed by us.

Geographic Area	Product	Price Reference	Average Benchmark Prices	Average Realized Prices
North America				
	Oil/Condensate	WTI, Cushing	\$42.75/Bbl	\$36.08Bbl
United States	NGLs	Propane, MT. Belvieu	\$19.50/Bbl	\$16.53Bbl
	Gas	Henry Hub	\$2.47/MMBTU	\$2.53/MCF

The effects of derivative instruments designated as price hedges of oil and gas quantities are not reflected in SM Energy's individual property evaluations.

Accumulated gas production imbalances, if any, were not taken into account in the proved gas reserve estimates reviewed. The proved gas volumes presented herein do not include volumes of gas consumed in operations as reserves.

Operating costs furnished by SM Energy are based on the operating expense reports of SM Energy and include only those costs directly applicable to the leases or wells for the properties reviewed by us. The operating costs include a portion of general and administrative costs allocated directly to the leases and wells. For operated properties, the operating costs include an appropriate level of corporate general administrative and overhead costs. The operating costs for non-operated properties include the COPAS overhead costs that are allocated directly to the leases and wells under terms of operating agreements. The operating costs furnished by SM Energy were accepted as factual data and reviewed by us for their reasonableness; however, we have not conducted an independent verification of the data used by SM Energy. No deduction was made for loan repayments, interest expenses, or exploration and development prepayments that were not charged directly to the leases or wells.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Development costs furnished by SM Energy are based on authorizations for expenditure for the proposed work or actual costs for similar projects. The development costs furnished by SM Energy were accepted as factual data and reviewed by us for their reasonableness; however, we have not conducted an independent verification of the data used by SM Energy. The estimated net cost of abandonment and salvage was included by SM Energy for properties where abandonment costs and salvage were significant. SM Energy's estimates of the net abandonment costs were accepted without independent verification.

The proved developed non-producing and undeveloped reserves for the properties reviewed by us have been incorporated herein in accordance with SM Energy's plans to develop these reserves as of December 31, 2016. The implementation of SM Energy's development plans as presented to us is subject to the approval process adopted by SM Energy's management. As the result of our inquiries during the course of our review, SM Energy has informed us that the development activities for the properties reviewed by us have been subjected to and received the internal approvals required by SM Energy's management at the appropriate local, regional and/or corporate level. In addition to the internal approvals as noted, certain development activities may still be subject to specific partner AFE processes, Joint Operating Agreement (JOA) requirements or other administrative approvals external to SM Energy. Additionally, SM Energy has informed us that they are not aware of any legal, regulatory, or political obstacles that would significantly alter their plans. While these plans could change from those under existing economic conditions as of December 31, 2016, such changes were, in accordance with rules adopted by the SEC, omitted from consideration in making this evaluation.

Current costs used by SM Energy were held constant throughout the life of the properties.

SM Energy's forecasts of future production rates are based on historical performance from wells currently on production. If no production decline trend has been established, future production rates were held constant, or adjusted for the effects of curtailment where appropriate, until a decline in ability to produce was anticipated. An estimated rate of decline was then applied to depletion of the reserves. If a decline trend has been established, this trend was used as the basis for estimating future production rates.

Test data and other related information were used by SM Energy to estimate the anticipated initial production rates for those wells or locations that are not currently producing. For reserves not yet on production, sales were estimated to commence at an anticipated date furnished by SM Energy. Wells or locations that are not currently producing may start producing earlier or later than anticipated in SM Energy's estimates due to unforeseen factors causing a change in the timing to initiate production. Such factors may include delays due to weather, the availability of rigs, the sequence of drilling, completing and/or recompleting wells and/or constraints set by regulatory bodies.

The future production rates from wells currently on production or wells or locations that are not currently producing may be more or less than estimated because of changes including, but not limited to, reservoir performance, operating conditions related to surface facilities, compression and artificial lift, pipeline capacity and/or operating conditions, producing market demand and/or allowables or other constraints set by regulatory bodies.

SM Energy's operations may be subject to various levels of governmental controls and regulations. These controls and regulations may include, but may not be limited to, matters relating to land tenure and leasing, the legal rights to produce hydrocarbons, drilling and production practices, environmental protection, marketing and pricing policies, royalties, various taxes and levies including income tax and are subject to change from time to time. Such changes in governmental regulations and policies may cause volumes of proved reserves actually recovered and amounts of proved income actually received to differ significantly from the estimated quantities.

The estimates of proved reserves presented herein were based upon a review of the properties in which SM Energy owns an interest; however, we have not made any field examination of the properties.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

No consideration was given in this report to potential environmental liabilities that may exist nor were any costs included by SM Energy for potential liabilities to restore and clean up damages, if any, caused by past operating practices.

Certain technical personnel of SM Energy are responsible for the preparation of reserve estimates on new properties and for the preparation of revised estimates, when necessary, on old properties. These personnel assembled the necessary data and maintained the data and workpapers in an orderly manner. We consulted with these technical personnel and had access to their workpapers and supporting data in the course of our audit.

SM Energy has informed us that they have furnished us all of the material accounts, records, geological and engineering data, and reports and other data required for this investigation. In performing our audit of SM Energy's forecast of future proved production, we have relied upon data furnished by SM Energy with respect to property interests owned, production and well tests from examined wells, normal direct costs of operating the wells or leases, other costs such as transportation and/or processing fees, ad valorem and production taxes, recompletion and development costs, development plans, abandonment costs and salvage, product prices based on the SEC regulations, adjustments or differentials to product prices, geological structural and isochore maps, well logs, core analyses, and pressure measurements. Ryder Scott reviewed such factual data for its reasonableness; however, we have not conducted an independent verification of the data furnished by SM Energy. The data described herein were accepted as authentic and sufficient for determining the reserves unless, during the course of our examination, a matter of question came to our attention in which case the data were not accepted until all questions were satisfactorily resolved. We consider the factual data furnished to us by SM Energy to be appropriate and sufficient for the purpose of our review of SM Energy's estimates of reserves. In summary, we consider the assumptions, data, methods and analytical procedures used by SM Energy and as reviewed by us appropriate for the purpose hereof, and we have used all such methods and procedures that we consider necessary and appropriate under the circumstances to render the conclusions set forth herein.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### Audit Opinion

Based on our review, including the data, technical processes and interpretations presented by SM Energy, it is our opinion that the overall procedures and methodologies utilized by SM Energy in preparing their estimates of the proved reserves as of December 31, 2016 comply with the current SEC regulations and that the overall proved reserves for the reviewed properties as estimated by SM Energy are, in the aggregate, reasonable within the established audit tolerance guidelines of 10 percent as set forth in the SPE auditing standards.

We were in reasonable agreement with SM Energy's estimates of proved reserves for the properties which we reviewed; although in certain cases there was more than an acceptable variance between SM Energy's estimates and our estimates due to a difference in interpretation of data or due to our having access to data which were not available to SM Energy when its reserve estimates were prepared. However not withstanding, it is our opinion that on an aggregate basis the data presented herein for the properties that we reviewed fairly reflects the estimated net reserves owned by SM Energy.

#### **Other Properties**

Other properties, as used herein, are those properties of SM Energy which we did not review. The proved net reserves attributable to the other properties account for 42.9 percent of the total proved net liquid hydrocarbon reserves and 47.3 percent of the total proved net gas reserves based on estimates prepared by SM Energy as of December 31, 2016. The other properties represent 19.6 percent of the total proved discounted future net income based on the unescalated pricing policy of the SEC as taken from reserve and income projections prepared by SM Energy as of December 31, 2016.

The same technical personnel of SM Energy were responsible for the preparation of the reserve estimates for the properties that we reviewed as well as for the properties not reviewed by Ryder Scott.

#### Standards of Independence and Professional Qualification

Ryder Scott is an independent petroleum engineering consulting firm that has been providing petroleum consulting services throughout the world since 1937. Ryder Scott is employee-owned and maintains offices in Houston, Texas; Denver, Colorado; and Calgary, Alberta, Canada. We have over eighty engineers and geoscientists on our permanent staff. By virtue of the size of our firm and the large number of clients for which we provide services, no single client or job represents a material portion of our annual revenue. We do not serve as officers or directors of any privately-owned or publicly-traded oil and gas company and are separate and independent from the operating and investment decision-making process of our clients. This allows us to bring the highest level of independence and objectivity to each engagement for our services.

Ryder Scott actively participates in industry-related professional societies and organizes an annual public forum focused on the subject of reserves evaluations and SEC regulations. Many of our staff have authored or co-authored technical papers on the subject of reserves related topics. We encourage our staff to maintain and enhance their professional skills by actively participating in ongoing continuing education.

Prior to becoming an officer of the Company, Ryder Scott requires that staff engineers and geoscientists have received professional accreditation in the form of a registered or certified professional engineer's license or a registered or certified professional geoscientist's license, or the equivalent thereof, from an appropriate governmental authority or a recognized self-regulating professional organization.

We are independent petroleum engineers with respect to SM Energy. Neither we nor any of our employees have any financial interest in the subject properties, and neither the employment to do this

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

work nor the compensation is contingent on our estimates of reserves for the properties which were reviewed.

The results of this audit, presented herein, are based on technical analysis conducted by teams of geoscientists and engineers from Ryder Scott. The professional qualifications of the undersigned, the technical persons primarily responsible for overseeing the review of the reserves information discussed in this report, are included as attachments to this letter.

#### Terms of Usage

The results of our third party audit, presented in report form herein, were prepared in accordance with the disclosure requirements set forth in the SEC regulations and intended for public disclosure as an exhibit in filings made with the SEC by SM Energy.

SM Energy makes periodic filings on Form 10-K with the SEC under the 1934 Exchange Act. Furthermore, SM Energy has certain registration statements filed with the SEC under the 1933 Securities Act into which any subsequently filed Form 10-K is incorporated by reference. We have consented to the incorporation by reference thereof into the Company's Registration Statements on Form S-8, of the references to our name as well as to the references to our third party report for SM Energy, which appears in the December 31, 2016 annual report on Form 10-K of SM Energy. Our written consent for such use is included as a separate exhibit to the filings made with the SEC by SM Energy.

We have provided SM Energy with a digital version of the original signed copy of this report letter. In the event there are any differences between the digital version included in filings made by SM Energy and the original signed report letter, the original signed report letter shall control and supersede the digital version.

The data and work papers used in the preparation of this report are available for examination by authorized parties in our offices. Please contact us if we can be of further service.

Very truly yours,

# RYDER SCOTT COMPANY, L.P.

TBPE Firm Registration No. F-1580

/s/ Michael F. Stell

Michael F. Stell, P.E. TBPE License No. 56416 Advising Senior Vice President [SEAL]

/s/ James L. Baird

James L. Baird Colorado License No. 41521 Managing Senior Vice President [SEAL]

MFS-JLB (FWZ)/pl

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### Professional Qualifications of Primary Technical Person

The conclusions presented in this report are the result of technical analysis conducted by teams of geoscientists and engineers from Ryder Scott Company, L.P. Mr. Michael F. Stell was the primary technical person responsible for overseeing the estimate of the reserves, future production and income.

Mr. Stell, an employee of Ryder Scott Company, L.P. (Ryder Scott) since 1992, is an Advising Senior Vice President and is responsible for coordinating and supervising staff and consulting engineers of the company in ongoing reservoir evaluation studies worldwide. Before joining Ryder Scott, Mr. Stell served in a number of engineering positions with Shell Oil Company and Landmark Concurrent Solutions. For more information regarding Mr. Stell's geographic and job specific experience, please refer to the Ryder Scott Company website at www.ryderscott.com/Company/Employees.

Mr. Stell earned a Bachelor of Science degree in Chemical Engineering from Purdue University in 1979 and a Master of Science Degree in Chemical Engineering from the University of California, Berkeley, in 1981. He is a licensed Professional Engineer in the State of Texas. He is also a member of the Society of Petroleum Engineers and the Society of Petroleum Engineers.

In addition to gaining experience and competency through prior work experience, the Texas Board of Professional Engineers requires a minimum of fifteen hours of continuing education annually, including at least one hour in the area of professional ethics, which Mr. Stell fulfills. As part of his 2009 continuing education hours, Mr. Stell attended an internally presented 13 hours of formalized training as well as a day-long public forum relating to the definitions and disclosure guidelines contained in the United States Securities and Exchange Commission Title 17, Code of Federal Regulations, Modernization of Oil and Gas Reporting, Final Rule released January 14, 2009 in the Federal Register. Mr. Stell attended an additional 15 hours of formalized in-house training as well as an additional five hours of formalized external training during 2009 covering such topics as the SPE/WPC/AAPG/SPEE Petroleum Resources Management System, reservoir engineering, geoscience and petroleum economics evaluation methods, procedures and software and ethics for consultants. As part of his 2010 continuing education hours, Mr. Stell attended an internally presented six hours of formalized training and ten hours of formalized external training covering such topics as updates concerning the implementation of the latest SEC oil and gas reporting requirements, reserve reconciliation processes, overviews of the various productive basins of North America, evaluations of resource play reserves, evaluation of enhanced oil recovery reserves, and ethics training. For each year starting 2011 through 2015, as of the date of this report, Mr. Stell has 20 hours of continuing education hours relating to reserves, reserve evaluations, and ethics.

Based on his educational background, professional training and over 30 years of practical experience in the estimation and evaluation of petroleum reserves, Mr. Stell has attained the professional qualifications for a Reserves Estimator and Reserves Auditor set forth in Article III of the "Standards Pertaining to the Estimating and Auditing of Oil and Gas Reserves Information" promulgated by the Society of Petroleum Engineers as of February 19, 2007.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar<sup>®</sup> Document Research<sup>™</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

SM Energy Company January 2, 2017 Page 1

# **Professional Qualifications of Primary Technical Person**

The conclusions presented in this report are the result of technical analysis conducted by teams of geoscientists and engineers from Ryder Scott Company, L.P. James Larry Baird was the primary technical person responsible for overseeing the estimate of the reserves.

Mr. Baird, an employee of Ryder Scott Company, L.P. (Ryder Scott) since 2006, is a Managing Senior Vice President and also serves as Manager of the Denver office, responsible for coordinating and supervising staff and consulting engineers of the company in ongoing reservoir evaluation studies worldwide. Before joining Ryder Scott, Mr. Baird served in a number of engineering positions with Gulf Oil Corporation (1970-1973), Northern Natural Gas (1973-1975) and Questar Exploration & Production (1975-2006). For more information regarding Mr. Baird's geographic and job specific experience, please refer to the Ryder Scott Company website at www.ryderscott.com/Experience/Employees.

Mr. Baird earned a Bachelor of Science degree in Petroleum Engineering from the University of Missouri at Rolla in 1970 and is a registered Professional Engineer in the States of Colorado and Utah. He is also a member of the Society of Petroleum Engineers.

In addition to gaining experience and competency through prior work experience, several State Boards of Professional Engineers require a minimum number of hours of continuing education annually, including at least one hour in the area of professional ethics, which Mr. Baird fulfills as part of his registration in two states. As part of his continuing education, Mr. Baird attends internally presented training as well as public forums relating to the definitions and disclosure guidelines contained in the United States Securities and Exchange Commission Title 17, Code of Federal Regulations, Modernization of Oil and Gas Reporting, and Final Rule released January 14, 2009 in the Federal Register. Mr. Baird attends additional hours of formalized external training covering such topics as the SPE/WPC/AAPG/SPEE Petroleum Resources Management System, reservoir engineering and petroleum economics evaluation methods, procedures and software and ethics for consultants.

Based on his educational background, professional training and more than 45 years of practical experience in the estimation and evaluation of petroleum reserves, Mr. Baird has attained the professional qualifications as a Reserves Estimator and Reserves Auditor set forth in Article III of the "Standards Pertaining to the Estimating and Auditing of Oil and Gas Reserves Information" promulgated by the Society of Petroleum Engineers as of February 19, 2007.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Source: SM Energy Co, 10-K, February 23, 2017

Powered by Morningstar® Document Research<sup>sm</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### PETROLEUM RESERVES DEFINITIONS

#### As Adapted From: RULE 4-10(a) of REGULATION S-X PART 210 UNITED STATES SECURITIES AND EXCHANGE COMMISSION (SEC)

# PREAMBLE

On January 14, 2009, the United States Securities and Exchange Commission (SEC) published the "Modernization of Oil and Gas Reporting; Final Rule" in the Federal Register of National Archives and Records Administration (NARA). The "Modernization of Oil and Gas Reporting; Final Rule" includes revisions and additions to the definition section in Rule 4-10 of Regulation S-X, revisions and additions to the oil and gas reporting requirements in Regulation S-K, and amends and codifies Industry Guide 2 in Regulation S-K. The "Modernization of Oil and Gas Reporting; Final Rule", including all references to Regulation S-X and Regulation S-K, shall be referred to herein collectively as the "SEC regulations". The SEC regulations take effect for all filings made with the United States Securities and Exchange Commission as of December 31, 2009, or after January 1, 2010. Reference should be made to the full text under Title 17, Code of Federal Regulations, Regulation S-X Part 210, Rule 4-10(a) for the complete definitions (direct passages excerpted in part or wholly from the aforementioned SEC document are denoted in italics herein).

Reserves are estimated remaining quantities of oil and gas and related substances anticipated to be economically producible, as of a given date, by application of development projects to known accumulations. All reserve estimates involve an assessment of the uncertainty relating the likelihood that the actual remaining quantities recovered will be greater or less than the estimated quantities determined as of the date the estimate is made. The uncertainty depends chiefly on the amount of reliable geologic and engineering data available at the time of the estimate and the interpretation of these data. The relative degree of uncertainty may be conveyed by placing reserves into one of two principal classifications, either proved or unproved. Unproved reserves are less certain to be recovered than proved reserves and may be further sub-classified as probable and possible reserves to denote progressively increasing uncertainty in their recoverability. Under the SEC regulations as of December 31, 2009, or after January 1, 2010, a company may optionally disclose estimated quantities of probable or possible oil and gas reserves in documents publicly filed with the SEC. The SEC regulations continue to prohibit disclosure of estimates of oil and gas resources other than reserves and any estimated values of such resources in any document publicly filed with the SEC unless such information is required to be disclosed in the document by foreign or state law as noted in §229.1202 Instruction to Item 1202.

Reserves estimates will generally be revised only as additional geologic or engineering data become available or as economic conditions change.

Reserves may be attributed to either natural energy or improved recovery methods. Improved recovery methods include all methods for supplementing natural energy or altering natural forces in the reservoir to increase ultimate recovery. Examples of such methods are pressure maintenance, natural gas cycling, waterflooding, thermal methods, chemical flooding, and the use of miscible and immiscible displacement fluids. Other improved recovery methods may be developed in the future as petroleum technology continues to evolve.

Reserves may be attributed to either conventional or unconventional petroleum accumulations. Petroleum accumulations are considered as either conventional or unconventional based on the nature of their in-place characteristics, extraction method applied, or degree of processing prior to sale. Examples of unconventional petroleum accumulations include coalbed or coalseam methane (CBM/CSM), basin-

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Source: SM Energy Co, 10-K, February 23, 2017

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

centered gas, shale gas, gas hydrates, natural bitumen and oil shale deposits. These unconventional accumulations may require specialized extraction technology and/or significant processing prior to sale.

Reserves do not include quantities of petroleum being held in inventory.

Because of the differences in uncertainty, caution should be exercised when aggregating quantities of petroleum from different reserves categories.

# **RESERVES (SEC DEFINITIONS)**

Securities and Exchange Commission Regulation S-X §210.4-10(a)(26) defines reserves as follows:

**Reserves.** Reserves are estimated remaining quantities of oil and gas and related substances anticipated to be economically producible, as of a given date, by application of development projects to known accumulations. In addition, there must exist, or there must be a reasonable expectation that there will exist, the legal right to produce or a revenue interest in the production, installed means of delivering oil and gas or related substances to market, and all permits and financing required to implement the project.

<u>Note to paragraph (a)(26)</u>: Reserves should not be assigned to adjacent reservoirs isolated by major, potentially sealing, faults until those reservoirs are penetrated and evaluated as economically producible. Reserves should not be assigned to areas that are clearly separated from a known accumulation by a non-productive reservoir (<u>i.e.</u>, absence of reservoir, structurally low reservoir, or negative test results). Such areas may contain prospective resources (<u>i.e.</u>, potentially recoverable resources from undiscovered accumulations).

# PROVED RESERVES (SEC DEFINITIONS)

Securities and Exchange Commission Regulation S-X §210.4-10(a)(22) defines proved oil and gas reserves as follows:

**Proved oil and gas reserves.** Proved oil and gas reserves are those quantities of oil and gas, which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible—from a given date forward, from known reservoirs, and under existing economic conditions, operating methods, and government regulations—prior to the time at which contracts providing the right to operate expire, unless evidence indicates that renewal is reasonably certain, regardless of whether deterministic or probabilistic methods are used for the estimation. The project to extract the hydrocarbons must have commenced or the operator must be reasonably certain that it will commence the project within a reasonable time.

(i) The area of the reservoir considered as proved includes:

(A) The area identified by drilling and limited by fluid contacts, if any, and

(B) Adjacent undrilled portions of the reservoir that can, with reasonable certainty, be judged to be continuous with it and to contain economically producible oil or gas on the basis of available geoscience and engineering data.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### PROVED RESERVES (SEC DEFINITIONS) CONTINUED

(ii) In the absence of data on fluid contacts, proved quantities in a reservoir are limited by the lowest known hydrocarbons (LKH) as seen in a well penetration unless geoscience, engineering, or performance data and reliable technology establishes a lower contact with reasonable certainty.

(iii) Where direct observation from well penetrations has defined a highest known oil (HKO) elevation and the potential exists for an associated gas cap, proved oil reserves may be assigned in the structurally higher portions of the reservoir only it geoscience, engineering, or performance data and reliable technology establish the higher contact with reasonable certainty.

(iv) Reserves which can be produced economically through application of improved recovery techniques (including, but not limited to, fluid injection) are included in the proved classification when:

(A) Successful testing by a pilot project in an area of the reservoir with properties no more favorable than in the reservoir as a whole, the operation of an installed program in the reservoir or an analogous reservoir, or other evidence using reliable technology establishes the reasonable certainty of the engineering analysis on which the project or program was based; and

(B) The project has been approved for development by all necessary parties and entities, including governmental entities.

(v) Existing economic conditions include prices and costs at which economic producibility from a reservoir is to be determined. The price shall be the average price during the 12-month period prior to the ending date of the period covered by the report, determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within such period, unless prices are defined by contractual arrangements, excluding escalations based upon future conditions.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

Powered by Morningstar<sup>®</sup> Document Research<sup>SM</sup>

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

#### PETROLEUM RESERVES STATUS DEFINITIONS AND GUIDELINES

#### As Adapted From: RULE 4-10(a) of REGULATION S-X PART 210 UNITED STATES SECURITIES AND EXCHANGE COMMISSION (SEC)

and

# PETROLEUM RESOURCES MANAGEMENT SYSTEM (SPE-PRMS) Sponsored and Approved by: SOCIETY OF PETROLEUM ENGINEERS (SPE) WORLD PETROLEUM COUNCIL (WPC) AMERICAN ASSOCIATION OF PETROLEUM GEOLOGISTS (AAPG) SOCIETY OF PETROLEUM EVALUATION ENGINEERS (SPEE)

Reserves status categories define the development and producing status of wells and reservoirs. Reference should be made to Title 17, Code of Federal Regulations, Regulation S-X Part 210, Rule 4-10(a) and the SPE-PRMS as the following reserves status definitions are based on excerpts from the original documents (direct passages excerpted from the aforementioned SEC and SPE-PRMS documents are denoted in italics herein).

# DEVELOPED RESERVES (SEC DEFINITIONS)

Securities and Exchange Commission Regulation S-X §210.4-10(a)(6) defines developed oil and gas reserves as follows:

Developed oil and gas reserves are reserves of any category that can be expected to be recovered:

(i) Through existing wells with existing equipment and operating methods or in which the cost of the required equipment is relatively minor compared to the cost of a new well; and

(ii) Through installed extraction equipment and infrastructure operational at the time of the reserves estimate if the extraction is by means not involving a well.

#### **Developed Producing (SPE-PRMS Definitions)**

While not a requirement for disclosure under the SEC regulations, developed oil and gas reserves may be further subclassified according to the guidance contained in the SPE-PRMS as Producing or Non-Producing.

#### **Developed Producing Reserves**

Developed Producing Reserves are expected to be recovered from completion intervals that are open and producing at the time of the estimate.

Improved recovery reserves are considered producing only after the improved recovery project is in operation.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

# Developed Non-Producing

Developed Non-Producing Reserves include shut-in and behind-pipe reserves.

#### Shut-In

Shut-in Reserves are expected to be recovered from:

- (1) completion intervals which are open at the time of the estimate, but which have not started producing;
- (2) wells which were shut-in for market conditions or pipeline connections; or
- (3) wells not capable of production for mechanical reasons.

# **Behind-Pipe**

Behind-pipe Reserves are expected to be recovered from zones in existing wells, which will require additional completion work or future re-completion prior to start of production.

In all cases, production can be initiated or restored with relatively low expenditure compared to the cost of drilling a new well.

# **UNDEVELOPED RESERVES (SEC DEFINITIONS)**

Securities and Exchange Commission Regulation S-X §210.4-10(a)(31) defines undeveloped oil and gas reserves as follows:

Undeveloped oil and gas reserves are reserves of any category that are expected to be recovered from new wells on undrilled acreage, or from existing wells where a relatively major expenditure is required for recompletion.

(i) Reserves on undrilled acreage shall be limited to those directly offsetting development spacing areas that are reasonably certain of production when drilled, unless evidence using reliable technology exists that establishes reasonable certainty of economic producibility at greater distances.

(ii) Undrilled locations can be classified as having undeveloped reserves only if a development plan has been adopted indicating that they are scheduled to be drilled within five years, unless the specific circumstances, justify a longer time.

(iii) Under no circumstances shall estimates for undeveloped reserves be attributable to any acreage for which an application of fluid injection or other improved recovery technique is contemplated, unless such techniques have been proved effective by actual projects in the same reservoir or an analogous reservoir, as defined in paragraph (a)
 (2) of this section, or by other evidence using reliable technology establishing reasonable certainty.

RYDER SCOTT COMPANY PETROLEUM CONSULTANTS

The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.

Source: SM Energy Co, 10-K, February 23, 2017 The information contained herein may not be copied, adapted or distributed and is not warranted to be accurate, complete or timely. The user assumes all risks for any damages or losses arising from any use of this information, except to the extent such damages or losses cannot be limited or excluded by applicable law. Past financial performance is no guarantee of future results.