

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
Commission file number 0-50765

VILLAGE BANK AND TRUST FINANCIAL CORP.  
(Exact name of registrant as specified in its charter)

Virginia  
(State or other jurisdiction of  
incorporation or organization)

16-1694602  
(I.R.S. Employer  
Identification No.)

13319 Midlothian Turnpike, Midlothian, Virginia  
(Address of principal executive offices)

23113  
(Zip Code)

Registrant's telephone number, including area code: 804-897-3900  
Securities registered under Section 12(b) of the Exchange Act:

Title of each class  
Common Stock, \$4.00 par value

Trading Symbols(s)  
VBFC

Name of each exchange on which registered  
The Nasdaq Stock Market

Securities registered under Section 12(g) of the Exchange Act:  
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The aggregate market value of common stock held by non-affiliates of the registrant as of the last business day of the Registrant's most recent completed second fiscal quarter was approximately \$27,310,000.

The number of shares of common stock outstanding as of March 1, 2023 was 1,483,575.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement to be used in conjunction with the 2023 Annual Meeting of Shareholders are incorporated by reference into Part III of this Form 10-K.

**Village Bank and Trust Financial Corp.  
Form 10-K**

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## PART I

In addition to historical information, the following report contains forward-looking statements that are subject to risks and uncertainties that could cause Village Bank and Trust Financial Corp.'s actual results to differ materially from those anticipated. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis only as of the date of the report. For discussion of factors that may cause our actual future results to differ materially from those anticipated, please see Item 7 – "Management's Discussion and Analysis of Financial Condition and Results of Operations" herein.

### ITEM 1. BUSINESS

Village Bank and Trust Financial Corp. ("Company") was incorporated in January 2003 and was organized under the laws of the Commonwealth of Virginia as a bank holding company. The Company has three active wholly owned subsidiaries: Village Bank (the "Bank"), Southern Community Financial Capital Trust I, and Village Financial Statutory Trust II. The Bank has one active wholly owned subsidiary: Village Bank Mortgage Corporation (the "Mortgage Company"), a full service mortgage banking company. The Company is the holding company of and successor to the Bank. Effective April 30, 2004, the Company acquired all of the outstanding stock of the Bank in a statutory share exchange transaction. Unless the context suggest otherwise, the terms "we", "us" and "our" refer collectively to the Company, the Bank, and the Mortgage Company.

The Bank is the primary operating business of the Company. The Bank offers a wide range of banking and related financial services, including checking, savings, certificates of deposit and other depository services, and commercial, real estate and consumer loans, primarily in the Richmond, Virginia and Williamsburg, Virginia metropolitan areas. The Bank was organized in 1999 as a Virginia chartered bank to engage in a general banking business to serve the communities in and around Richmond, Virginia and expanded its services to Williamsburg, Virginia in 2017. Deposits with the Bank are insured to the maximum amount provided by the Federal Deposit Insurance Corporation ("FDIC"). The Bank offers a comprehensive range of financial services and products and specializes in providing customized financial services to small and medium sized businesses, professionals, and individuals. The Bank provides its customers with personal customized service utilizing modern technology and delivery channels.

Bank revenues are derived from interest and fees received in connection with loans, deposits, and mortgage services. Administrative and operating expenses are the major expenses, followed by interest paid on deposits and borrowings. Revenues from the Mortgage Company consist primarily of gains from the sale of loans and loan origination fees and its major expenses consist of personnel, occupancy, data processing, and other operating expenses. In 2022, revenue (after intercompany eliminations) generated by the Bank totaled \$30.6 million and the Mortgage Company generated \$3.8 million in revenue.

#### Segment Reporting

The Company has two reportable segments: traditional commercial banking and mortgage banking. For more financial data and other information about each of the Company's operating segments, refer to Item 7 – "Management's Discussion and Analysis of Financial Condition and Results of Operations" under "Segment Information – Commercial Banking Segment" and "Segment Information – Mortgage Banking Segment", and to Note 19 "Segment Reporting" in the "Notes to Consolidated Financial Statements" contained in Item 8 of this Form 10-K.

#### Business Strategy

We are pursuing strategies that we believe will help us achieve our goal of delivering long-term total shareholder returns that rank in the top quartile of a nationwide peer group. To achieve this goal, we strive to deliver a top quartile return on equity, produce sustainable earnings growth, achieve best quartile earnings volatility in our industry and deliver best quartile asset quality in the worst part of the economic cycle. Our current business strategies include the following:

- *Build full service banking relationships with high quality local companies by being problem solvers and business builders, not just bankers.* We will continue to field a team of bankers and leaders who are both great bankers and

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exceptional business people. We will have the capital, capabilities and connections to help business owners achieve their goals and overcome obstacles to their success. We target win-win outcomes. We expect to be disciplined lenders during the good times so that during difficult times we can support our good clients, win high quality relationships and recruit talented bankers while other banks focus on their own challenges. Real estate lending will continue to be an important part of our business. We intend to be diligent in managing overall portfolio concentrations, and we will focus on real estate sectors and sponsors that we expect to perform better during difficult times. We target wealth building real estate investors. We will understand the needs and goals of our business clients and their owners so that we can help them fulfill those needs and achieve those goals. We will target deposit only relationships as actively as we will target full loan and deposit relationships. Wherever possible and prudent, we will purchase products and services from the companies that do business with us to support our clients and thank them for their business.

- *Build long-term, mutually beneficial banking relationships with individuals and families in our market area.* We will offer the basic financial products and services individuals and families in our communities need backed by exceptionally professional and caring service. We offer convenience and flexibility through in person, online, mobile and telephonic options for enrolling in new services, handling transactions and seeking service. We want to help our clients thrive on their journey through life. Through our own team members and business partners, we will help clients develop plans for handling the big moments they will encounter along the way. We will use technology to understand our clients, serve their needs and grow our business.
- *Grow the Mortgage Company's profitability and positive contribution to our brand.* We intend to add loan officers and production teams, more fully identify and serve the mortgage needs of bank clients, appropriately leverage available grant programs, offer portfolio mortgage products, and enhance our marketing efforts to grow mortgage banking revenues. We plan to continue to treat mortgage banking as a specialty line of business. We will continue to differentiate ourselves by treating the homeowners, realtors, builders and financial advisors who refer their clients to us with exceptionally professional and caring service.
- *Build and sustain the economics of our balance sheet, income statement and business model:*
  - Defend and expand our Net Interest Margin by improving the mix of both assets and funding wherever possible.
  - Build and grow other non-interest income services to leverage our return on assets ("ROA") and return on equity ("ROE").
  - Streamline and rationalize our processes and organization to improve productivity and efficiency.
  - Include a prudent amount of debt in our holding company capital structure to leverage a strong ROA into an even stronger ROE.
- *Achieve excellence in risk management.* We strive to achieve best quartile performance on credit quality metrics in the worst part of the business cycle and sustainable earnings growth over the long term. Risk taking is a fundamental part of banking. Top performing banks are very good at identifying, understanding, measuring, monitoring, managing, mitigating and getting paid for the risks the organization takes. We are committed to building and sustaining the culture, talent, tools, policies, processes and discipline needed to be a top performer in our risk management functions.
- *Be the place where exceptional people want to work.* We are committed to achieving great things and need teammates who share that commitment. We will sustain our fun, fulfilling and rewarding work environment built on trust and teamwork. We know that we will achieve our goals by fielding a team of champions, not by building our business around individual stars. We are a meritocracy where every individual knows he or she can make a difference every day, where their individual contributions are valued, where we invest in our teammates, and where we hold people accountable. We will invest in technology to leverage the talents of our associates and provide the flexibility to allow them to manage their work and life priorities effectively. We will offer benefits and resources intended to help our team members be fit to thrive on their journey through life. When we make difficult business decisions, we will do so with sensitivity to and understanding of the consequences of those decisions.

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- *Make a lasting difference in our communities.* We will invest our work, wisdom and wealth to help our communities prepare young people for success in life, help families navigate the complex maze of modern life and support and honor the individuals who serve and protect us. We believe that we can be particularly effective in serving our many stakeholders by being a leader in education and workforce development initiatives in our community because success in these areas will help individuals and families provide for themselves and will provide businesses with the talented employees they need to grow and prosper.

We strongly believe that there is a continuing need for banks like Village with deep community roots and that a well-run community based bank can generate attractive returns for shareholders over the long term.

### **Market Area**

The Company, the Bank, and the Mortgage Company are headquartered in Chesterfield County and primarily serve the Central Virginia region and the Richmond and Williamsburg metropolitan statistical areas. We currently conduct business from nine full-service branch banking offices, and a mortgage loan production office in Central Virginia in the counties of Chesterfield, Hanover, Henrico, Powhatan, James City, and the city of Richmond.

### **Banking Services**

*Deposit Services.* Deposits are a major source of our funding. The Bank offers a full range of deposit services that are typically available in most banks and other financial institutions including checking accounts, savings accounts and other time deposits of various types, ranging from daily money market accounts to longer term certificates of deposit and Individual Retirement Accounts. These deposit accounts are offered at rates competitive with other institutions in our market area. We service our deposit clients in our full-service branches, at drive-up windows, at our ATMs, through our customer care team and through technology such as online banking, mobile banking applications and remote deposit capture for business clients. We have not applied for permission to establish a trust department and offer trust services. The Bank is not a member of the Federal Reserve System. Deposits are insured under the Federal Deposit Insurance Act of 1950 (the “FDI Act”) to the limits provided thereunder.

*Lending Services.* We offer a full range of short-to-medium term commercial and personal loans. We also provide a wide range of real estate finance services. Our primary focus is on making loans in the Central Virginia and greater Williamsburg markets where we have branch banking offices. We offer residential construction-to-permanent financing to clients of the Mortgage Company.

- *Commercial Business Lending.* We make secured and unsecured loans to small- and medium-sized businesses for purposes such as funding working capital needs (including inventory and receivables), business expansion (including acquisition of real estate and improvements) and purchase of equipment and machinery. We also make loans under Small Business Administration and state sponsored business loan programs. In our underwriting, we evaluate the earnings and cash flows of the business, guarantor support and both the need for and the protection offered by the collateral for the loan.
- *Commercial Real Estate Acquisition, Development, Construction and Mortgage Lending.* We make loans to our clients for the purposes of acquiring, developing, constructing and owning commercial real estate. These properties may be owner-occupied or may be held for investment purposes and repaid from rental income or from the sale of the property.
- *Consumer Lending.* Consumer loans include secured and unsecured loans for financing automobiles, home improvements, education and personal investments. We also originate fixed and variable rate mortgage loans and real estate construction and acquisition loans. Residential loans originated by our mortgage company are usually sold in the secondary mortgage market.
- *Loan Participations.* We sell loan participations in the ordinary course of business when a loan originated by us exceeds our legal lending limit or we otherwise deem it prudent to share the risk with another lending institution.

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Additionally, we purchase loan participations from other banks, usually without recourse against that bank. We underwrite purchased loan participations in accordance with normal underwriting practices.

- *Loan Purchases.* We purchase Federal Rehabilitated Student Loan portfolios when approved by the board of directors. These loans are guaranteed by the U.S. Department of Education (“DOE”) which covers approximately 98% of the principal and interest. These loans are serviced by a third party servicer that specializes in handling these types of loans.

We also purchase the guaranteed portion of United State Department of Agriculture Loans (“USDA”) which are guaranteed by the USDA for 100% of the principal and interest. The originating institution holds the unguaranteed portion of the loan and services the loan. These loans are typically purchased at a premium. In the event of a loan default or early prepayment the Bank may need to write off any unamortized premium.

*Lending Limit.* As of December 31, 2022, our legal lending limit for loans to one borrower was approximately \$12,747,000.

### **Competition**

We encounter strong competition from other local commercial banks, credit unions, mortgage banking firms, consumer finance companies, securities brokerage firms, insurance companies, money market mutual funds, financial technology companies, and other financial institutions. A number of these competitors are well-established. Competition for loans is keen, and pricing is important. Most of our competitors have substantially greater resources and higher lending limits than ours and offer certain services, such as extensive and established branch networks and trust services, which we do not provide at the present time. Deposit competition also is strong, and we may have to pay higher interest rates to attract deposits. Nationwide banking institutions and their branches have increased competition in our markets, and federal legislation adopted in 1999 allows non-banking companies, such as insurance and investment firms, to establish or acquire banks. We believe that the Company can capitalize on recent merger activity to attract customers from the acquired institutions.

At June 30, 2022, the latest date such information is available from the FDIC, the Bank’s deposit market share in Chesterfield County was 4.58%, 5.20% in Hanover County, 10.49% in Powhatan County, 0.46% in the Richmond metropolitan statistical area, 0.14% in Henrico County and 0.73% in James City County.

### **Supervision and Regulation**

We are subject to extensive regulation by certain federal and state agencies and receive periodic examinations by those regulatory authorities. As a consequence, our business is affected by state and federal legislation and regulations.

The discussion below is only a summary of the principal laws and regulations that comprise the regulatory framework applicable to us. The descriptions of these laws and regulations, as well as descriptions of laws and regulations contained elsewhere herein, do not purport to be complete and are qualified in their entirety by reference to applicable laws and regulations.

**General.** The Company is qualified as a bank holding company within the meaning of the Bank Holding Company Act of 1956, as amended (the "BHC Act"), and is registered as such with the Board of Governors of the Federal Reserve System (the "Federal Reserve"). As a bank holding company, the Company is subject to supervision, regulation and examination by the Federal Reserve and is required to file various reports and additional information with the Federal Reserve. The Company is also registered under the bank holding company laws of Virginia and is subject to supervision, regulation and examination by the Bureau of Financial Institutions of the Virginia State Corporation Commission (the "BFI"). The Bank is a Virginia chartered bank and is not a member of the Federal Reserve System. The Bank is subject to regulation, supervision and examination by the FDIC and the BFI.

**The Dodd-Frank Act.** The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the “Dodd-Frank Act”) was signed into law on July 21, 2010. The Dodd-Frank Act significantly restructured the financial regulatory regime

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in the United States and has had a broad impact on the financial services industry as a result of the significant regulatory and compliance changes required under the act.

The Economic Growth, Regulatory Relief and Consumer Protection Act of 2018 (the “EGRRCPA”), which became effective May 24, 2018, amended the Dodd-Frank Act to provide regulatory relief for certain smaller and regional financial institutions, such as the Company and the Bank. The EGRRCPA, among other things, provides financial institutions with less than \$10 billion in total consolidated assets with relief from certain capital requirements and exempts banks with less than \$250 billion in total consolidated assets from the enhanced prudential standards and the company-run and supervisory stress tests required under the Dodd-Frank Act.

The Dodd-Frank Act has had, and may in the future have, a material impact on the Company’s operations, particularly through increased compliance costs resulting from new and possible future consumer and fair lending regulations. The future changes resulting from the Dodd-Frank Act may affect the profitability of business activities, require changes to certain business practices, impose more stringent regulatory requirements, or otherwise adversely affect the business and financial condition of the Company and the Bank. These changes may also require the Company to invest significant management attention and resources to evaluate and make necessary changes to comply with new statutory and regulatory requirements.

**Reporting Obligations Under Securities Laws.** The Company is subject to the periodic reporting requirements of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), including the requirement to file with the Securities and Exchange Commission (the “SEC”) annual, quarterly and other reports on the financial condition and performance of the organization. The Company’s common stock is listed on the Nasdaq Capital Market and, as a result, the Company is subject to the rules and listing standards adopted by The Nasdaq Stock Market, LLC (“Nasdaq”). The Company is also affected by the corporate responsibility and accounting reform legislation signed into law on July 30, 2002, known as the Sarbanes-Oxley Act of 2002 (the “SOX Act”), and the related rules and regulations. The SOX Act includes provisions that, among other things, require that periodic reports containing financial statements that are filed with the SEC be accompanied by chief executive officer and chief financial officer certifications as to the accuracy and compliance with law, additional disclosure requirements and corporate governance and other related rules. The Company has expended considerable time and money in complying with the rules and regulations of the SEC and Nasdaq, and with the SOX Act, and expects to continue to incur additional expenses in the future.

**Bank Holding Company Act.** The Federal Reserve has jurisdiction under the BHC Act to approve any bank or non-bank acquisition, merger or consolidation proposed by a bank holding company. The BHC Act, and other applicable laws and regulations, generally limit the activities of a bank holding company and its subsidiaries to that of banking, managing or controlling banks, or any other activity that is so closely related to banking or to managing or controlling banks as to be a proper incident thereto.

In determining whether a particular activity is permissible, the Federal Reserve must consider whether the performance of such an activity reasonably can be expected to produce benefits to the public that outweigh possible adverse effects. Despite prior approval, the Federal Reserve may order a bank holding company or its subsidiaries to terminate any activity or to terminate ownership or control of any subsidiary when the Federal Reserve has reasonable cause to believe that a serious risk to the financial safety, soundness or stability of any bank subsidiary of that bank holding company may result from such an activity.

**Support of Subsidiary Institutions.** Under the Dodd-Frank Act, and previously under Federal Reserve policy, the Company is required to act as a source of financial strength for the Bank and to commit resources to support the Bank. This support can be required at times when it would not be in the best interest of the Company’s shareholders or creditors to provide it. In the event of the Company’s bankruptcy, any commitment by us to a federal bank regulatory agency to maintain the capital of the Bank would be assumed by the bankruptcy trustee and entitled to a priority of payment. The Company has periodically raised capital and contributed it to the Bank to support the Bank’s operations.

**Privacy Legislation.** Several laws, including the Right To Financial Privacy Act and the Gramm-Leach-Bliley Act, provide protections against the transfer and use of customer information by financial institutions. Financial Institutions generally are prohibited from disclosing customer information to non-affiliated third parties, unless the customer has been given the

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opportunity to object and has not objected to such disclosure. Financial institutions must disclose their specific privacy policies to their customers annually and must conduct an internal risk assessment of their ability to protect customer information.

***Mergers and Acquisitions.*** The Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, as amended (the “Interstate Banking Act”), generally permits well capitalized and adequately managed bank holding companies to acquire banks in any state, and preempts all state laws restricting the ownership by a bank holding company of banks in more than one state. The Interstate Banking Act also permits a bank to merge with an out-of-state bank and convert any offices into branches of the resulting bank if both states have not opted out of interstate branching; and permits a bank to acquire branches from an out-of-state bank if the law of the state where the branches are located permits the interstate branch acquisition. Under the Dodd-Frank Act, a bank holding company or bank must be well capitalized and well managed to engage in an interstate acquisition. Bank holding companies and banks are required to obtain prior Federal Reserve approval to acquire more than 5% of a class of voting securities, or substantially all of the assets, of a bank holding company, bank or savings association. The Interstate Banking Act and the Dodd-Frank Act permit banks to establish and operate de novo interstate branches to the same extent a bank chartered by the host state may establish branches. Virginia law permits branching across state lines, provided there is reciprocity with the state in which the out-of-state bank is based.

***Limits on the Payment of Dividends.*** The Company is a legal entity separate and distinct from the Bank and its other subsidiaries. Virtually all of the Company’s cash revenues will result from dividends paid to it by the Bank, which is subject to laws and regulations that limit the amount of dividends that it can pay. Under Virginia law, a bank may not declare a dividend in excess of its accumulated retained earnings without approval by the BFI. As of December 31, 2022, the Bank’s retained earnings were \$10,479,000. In addition, the Bank may not declare or pay any dividend if, after making the dividend, the Bank would be “undercapitalized,” as defined in FDIC regulations.

The FDIC and the state have the general authority to limit the dividends paid by insured banks if the payment is deemed an unsafe and unsound practice. Both the FDIC and the state have indicated that paying dividends that deplete a bank’s capital base to an inadequate level would be an unsound and unsafe banking practice.

In addition, the Company is subject to certain regulatory requirements to maintain capital at or above regulatory minimums. These regulatory requirements regarding capital affect our dividend policies. Regulators have indicated that holding companies should generally pay dividends only if the organization’s net income available to common shareholders over the past year has been sufficient to fully fund the dividends, and the prospective rate of earnings retention appears consistent with the organization’s capital needs, asset quality and overall financial condition. In addition, the Federal Reserve has issued guidelines that bank holding companies should inform and consult with the Federal Reserve in advance of declaring or paying a dividend that exceeds earnings for the period (e.g., quarter) for which the dividend is being paid or that could result in a material adverse change to the organization’s capital structure.

***Insurance of Accounts, Assessments and Regulation by the FDIC.*** Our deposits are insured by the FDIC up to the limits set forth under applicable law, currently \$250,000. We are subject to the deposit insurance assessments of the Deposit Insurance Fund (“DIF”). The deposit insurance assessment base is average total assets minus average tangible equity. The FDIC uses a “financial ratios method” based on CAMELS composite ratings to determine assessment rates for small established institutions with less than \$10 billion of assets, such as the Bank. The CAMELS rating system is a supervisory rating system designed to take into account and reflect all financial and operational risks that a bank may face, including capital adequacy, asset quality, management capability, earnings, liquidity and sensitivity to market risk (“CAMELS”). CAMELS composite ratings set a maximum assessment for CAMELS 1 and 2 rated banks, and set minimum assessments for lower rated institutions.

In October 2022, the FDIC adopted a final rule to increase the assessment base rate schedules uniformly by two basis points beginning with the first quarterly assessment period of 2023.

The FDIC is authorized to prohibit any DIF-insured institution from engaging in any activity that the FDIC determines by regulation or order to pose a serious threat to the respective insurance fund. Also, the FDIC may initiate enforcement actions against banks, after first giving the institution’s primary regulatory authority an opportunity to take such action. The FDIC may terminate the deposit insurance of any depository institution if it determines, after a hearing, that the



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institution has engaged or is engaging in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, order or any condition imposed in writing by the FDIC. It also may suspend deposit insurance temporarily during the hearing process for the permanent termination of insurance if the institution has no tangible capital. If deposit insurance is terminated, the deposits at the institution at the time of termination, less subsequent withdrawals, shall continue to be insured for a period from six months to two years, as determined by the FDIC. We are aware of no existing circumstances that could result in termination of our deposit insurance.

**Capital Adequacy.** Both the Company and the Bank are required to comply with the capital adequacy standards established by the Federal Reserve, in the case of the Company, and the FDIC, in the case of the Bank. The Federal Reserve and the FDIC have adopted rules to implement the Basel III capital framework as outlined by the Basel Committee on Banking Supervision (the “Basel Committee”) and certain provisions of the Dodd-Frank Act (the “Basel III Capital Rules”). The Basel III Capital Rules implement minimum capital ratios and establish risk weightings that are applied to many classes of assets held by community banks, including applying higher risk weightings to certain commercial real estate loans.

The Basel III Capital Rules require banks and bank holding companies to comply with the following minimum capital ratios: (1) a ratio of common equity Tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% “capital conservation buffer” (effectively resulting in a minimum ratio of common equity Tier 1 to risk-weighted assets of at least 7%); (2) a ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the 2.5% capital conservation buffer (effectively resulting in a minimum Tier 1 capital ratio of 8.5%); (3) a ratio of total capital to risk-weighted assets of at least 8.0%, plus the 2.5% capital conservation buffer (effectively resulting in a minimum total capital ratio of 10.5%); and (4) a leverage ratio of 4%, calculated as the ratio of Tier 1 capital to balance sheet exposures plus certain off-balance sheet exposures (computed as the average for each quarter of the month-end ratios for the quarter). The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking organizations with a ratio of common equity Tier 1 capital to risk-weighted assets above the minimum but below the minimum plus the conservation buffer face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall.

In December 2017, the Basel Committee published standards that it described as the finalization of the Basel III post-crisis regulatory reforms (the standards are commonly referred to as “Basel IV”). Among other things, these standards revise the standardized approach for credit risk (including by recalibrating risk weights and introducing new capital requirements for certain “unconditionally cancellable commitments,” such as unused credit card lines of credit) and provide a new standardized approach for operational risk capital. Under the current capital rules, operational risk capital requirements and a capital floor apply only to advanced approaches institutions, and not to the Company. The impact of Basel IV on the Company and the Bank will depend on the manner in which it is implemented by the federal bank regulatory agencies.

The Company meets the eligibility criteria of a small bank holding company in accordance with the Federal Reserve’s Small Bank Holding Company Policy Statement (the “SBHC Policy Statement”). Under the SBHC Policy Statement, qualifying bank holding companies with total consolidated assets of less than \$3 billion, such as the Company, have additional flexibility in the amount of debt they can issue and are also exempt from the Basel III Capital Rules. The SBHC Policy Statement does not apply to the Bank and the Bank must comply with the Basel III Capital Rules. The Bank must also comply with the capital requirements set forth in the “prompt corrective action” regulations pursuant to Section 38 of the FDI Act, as described below.

On September 17, 2019, the federal banking agencies jointly issued a final rule required by the EGRRCPA that permits qualifying banks and bank holding companies that have less than \$10 billion in consolidated assets to elect to be subject to a 9% leverage ratio that would be applied using less complex leverage calculations (commonly referred to as the community bank leverage ratio or “CBLR”). Under the rule, which became effective on January 1, 2020, banks and bank holding companies that opt into the CBLR framework and maintain a CBLR of greater than 9% are not subject to other risk-based and leverage capital requirements under the Basel III Capital Rules and would be deemed to have met the well capitalized ratio requirements under the “prompt corrective action” framework. The Bank elected not to opt into the CBLR framework as of December 31, 2022 and 2021. The Bank does not expect to opt into the CBLR framework in 2023.

**Prompt Corrective Action.** Federal banking agencies have broad powers to take prompt corrective action to resolve problems of insured depository institutions. The extent of these powers depends upon whether the institution in question

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is “well capitalized,” “adequately capitalized,” “undercapitalized,” “significantly undercapitalized” or “critically undercapitalized.” These terms are defined under uniform regulations issued by each of the federal banking agencies regulating these institutions. An insured depository institution that is less than adequately capitalized must adopt an acceptable capital restoration plan, is subject to increased regulatory oversight and is increasingly restricted in the scope of its permissible activities.

To be well capitalized under these regulations, a bank must have the following minimum capital ratios: (1) a common equity Tier 1 capital ratio of at least 6.5%; (2) a Tier 1 risk-based capital ratio of at least 8.0%; (3) a total risk-based capital ratio of at least 10.0%; and (4) a leverage ratio of at least 5.0%. At December 31, 2022, the Bank’s common equity Tier 1 capital ratio was 14.22%, its Tier 1 risk-based capital ratio was 14.22%, its total risk-based capital ratio was 14.81% and its leverage ratio was 10.95%. Accordingly, as of December 31, 2022, the Bank met the minimum ratios to be classified as well capitalized. More information concerning our regulatory ratios at December 31, 2022 is included in Note 13 to the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K.

As described above, on September 17, 2019, the federal banking agencies jointly issued a final rule required by the EGRRCPA that permits qualifying banks and bank holding companies that have less than \$10 billion of consolidated assets to elect to opt into the CBLR framework. Banks opting into the CBLR framework and maintaining a CBLR of greater than 9% would be deemed to have met the well capitalized ratio requirements under the “prompt corrective action” framework. The Bank elected not to opt into the CBLR framework as of December 31, 2022 and 2021.

***Restrictions on Transactions with Affiliates.*** Both the Company and the Bank are subject to the provisions of Section 23A of the Federal Reserve Act. Section 23A places limits on the amount of: (1) a bank’s loans or extensions of credit, including purchases of assets subject to an agreement to repurchase, to affiliates; (2) a bank’s investment in affiliates; (3) assets a bank may purchase from affiliates, except for real and personal property exempted by the Federal Reserve; (4) the amount of loans or extensions of credit to third parties collateralized by the securities or debt obligations of affiliates; (5) transactions involving the borrowing or lending of securities and any derivative transaction that results in credit exposure to an affiliate; and (6) a bank’s guarantee, acceptance or letter of credit issued on behalf of an affiliate.

The total amount of the above transactions is limited in amount, as to any one affiliate, to 10% of a bank’s capital and surplus and, as to all affiliates combined, to 20% of a bank’s capital and surplus. In addition to the limitation on the amount of these transactions, each of the above transactions must also meet specified collateral requirements. The Bank must also comply with other provisions designed to avoid acquiring low-quality assets from its affiliates.

The Company and the Bank are also subject to the provisions of Section 23B of the Federal Reserve Act which, among other things, prohibits an institution from engaging in the above transactions with affiliates unless the transactions are on terms substantially the same, or at least as favorable to the institution or its subsidiaries, as those prevailing at the time for comparable transactions with nonaffiliated companies.

The Bank is also subject to restrictions on extensions of credit to its executive officers, directors, principal shareholders and their related interests. These extensions of credit (1) must be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with third parties, and (2) must not involve more than the normal risk of repayment or present other unfavorable features.

The Dodd-Frank Act also provides that an insured depository institution may not purchase an asset from, or sell an asset to a bank insider (or their related interests) unless (1) the transaction is conducted on market terms between the parties, and (2) if the proposed transaction represents more than 10% of the capital stock and surplus of the insured institution, it has been approved in advance by a majority of the institution’s non-interested directors.

***Incentive Compensation Policies and Restrictions.*** In July 2010, the federal banking agencies issued guidance that applies to all banking organizations supervised by the agencies (thereby including both the Company and the Bank). Pursuant to the guidance, to be consistent with safety and soundness principles, a banking organization’s incentive compensation arrangements should: (1) provide employees with incentives that appropriately balance risk and reward; (2) be compatible with effective controls and risk management; and (3) be supported by strong corporate governance including active and effective oversight by the banking organization’s board of directors. Monitoring methods and processes used by a banking

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organization should be commensurate with the size and complexity of the organization and its use of incentive compensation. At December 31, 2022, we had not been made aware of any instances of non-compliance with this guidance. The Dodd-Frank Act requires the appropriate federal regulators to establish standards prohibiting as an unsafe and unsound practice any compensation plan of a bank holding company or bank that provides an insider or other employee with “excessive compensation” or that could lead to a material financial loss to such firm. These standards have not yet been established.

In October 2022, the SEC adopted a final rule directing national securities exchanges and associations, including The Nasdaq Stock Market, LLC, the exchange on which our common stock is listed, to implement listing standards that require listed companies to adopt policies mandating the recovery or “clawback” of excess incentive compensation earned by a current or former executive officer during the three fiscal years preceding the date the listed company is required to prepare an accounting restatement, including to correct an error that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period. In February 2023, The Nasdaq Stock Market, LLC posted its initial rule filing with the SEC to implement this directive. The final rule will require us to adopt a clawback policy that is compliant with the new listing standard within 60 days after such standard becomes effective.

***Anti-Money Laundering Laws and Regulations.*** The Company is subject to several federal laws that are designed to combat money laundering, terrorist financing, and transactions with persons, companies or foreign governments designated by U.S. authorities (“AML laws”). This category of laws includes the Bank Secrecy Act of 1970, the Money Laundering Control Act of 1986, the USA PATRIOT Act of 2001, and the Anti-Money Laundering Act of 2020.

The AML laws and their implementing regulations require insured depository institutions, broker-dealers, and certain other financial institutions to have policies, procedures, and controls to detect, prevent, and report money laundering and terrorist financing. The AML laws and their regulations also provide for information sharing, subject to conditions, between federal law enforcement agencies and financial institutions, as well as among financial institutions, for counter-terrorism purposes. Federal banking regulators are required, when reviewing bank holding company acquisition and bank merger applications, to take into account the effectiveness of the anti-money laundering activities of the applicants. To comply with these obligations, the Company has implemented appropriate internal practices, procedures, and controls.

***Reporting Terrorist Activities.*** The Office of Foreign Assets Control (“OFAC”), which is a division of the Department of the Treasury, is responsible for helping to insure that United States entities do not engage in transactions with “enemies” of the United States, as defined by various Executive Orders and Acts of Congress. OFAC has sent, and will send, our banking regulatory agencies lists of names of persons and organizations suspected of aiding, harboring or engaging in terrorist acts. If the Bank finds a name on any transaction, account or wire transfer that is on an OFAC list, it must freeze such account, file a suspicious activity report and notify the FBI. The Bank has appointed an OFAC compliance officer to oversee the inspection of its accounts and the filing of any notifications. The Bank actively checks high-risk OFAC areas such as new accounts, wire transfers and customer files. The Bank performs these checks utilizing software, which is updated each time a modification is made to the lists provided by OFAC and other agencies of Specially Designated Nationals and Blocked Persons.

***Mortgage Banking Regulation.*** The Mortgage Company is subject to the rules and regulations by the Department of Housing and Urban Development, the Federal Housing Administration, the Department of Veteran Affairs and state regulatory authorities with respect to originating, processing, servicing and selling mortgage loans. Those rules and regulations, among other things, establish standards for loan origination, prohibit discrimination, provide for inspections and appraisals of property, require credit reports on prospective borrowers and, in some cases, restrict certain loan features, and fix maximum interest rates and fees. In addition to other federal laws, mortgage origination activities are subject to the Equal Credit Opportunity Act, Truth-in-Lending Act, Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, and the Home Ownership Equity Protection Act, and the regulations promulgated thereunder. These laws prohibit discrimination, require the disclosure of certain basic information to mortgagors concerning credit and settlement costs, limit payment for settlement services to the reasonable value of the services rendered and require the maintenance and disclosure of information regarding the disposition of mortgage applications based on race, gender, geographical distribution and income level.

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**Other Safety and Soundness Regulations.** There are a number of obligations and restrictions imposed on depository institutions by federal law and regulatory policy that are designed to reduce potential loss exposure to the depositors of such depository institutions and to the FDIC insurance funds in the event the depository institution becomes in danger of default or is in default. The Federal banking agencies also have broad powers under current Federal law to take prompt corrective action to resolve problems of insured depository institutions. The extent of these powers depends upon whether the institution in question is well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized or critically undercapitalized, as defined by the law. Federal regulatory authorities also have broad enforcement powers over us, including the power to impose fines and other civil and criminal penalties, and to appoint a receiver in order to conserve the assets of any such institution for the benefit of depositors and other creditors. At December 31, 2022, the Bank met the ratio requirements to be classified as a well capitalized financial institution.

**Loans-to-One Borrower.** Under applicable laws and regulations the amount of loans and extensions of credit which may be extended by a bank to any one borrower, including related entities, generally may not exceed 15% of the sum of the capital, surplus, and loan loss reserve of the institution.

**Consumer Financial Protection.** The Company is subject to a number of federal and state consumer protection laws that extensively govern its relationship with its customers. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Expedited Funds Availability Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Fair Debt Collection Practices Act, the Service Members Civil Relief Act, laws governing flood insurance, federal and state laws prohibiting unfair and deceptive business practices, foreclosure laws, and various regulations that implement some or all of the foregoing. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions must deal with customers when taking deposits, making loans, collecting loans and providing other services. If the Company fails to comply with these laws and regulations, it may be subject to various penalties. Failure to comply with consumer protection requirements may also result in failure to obtain any required bank regulatory approval for merger or acquisition transactions the Company may wish to pursue or being prohibited from engaging in such transactions even if approval is not required.

The Dodd-Frank Act centralized responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau (“CFPB”), and giving it responsibility for implementing, examining, and enforcing compliance with federal consumer protection laws. The CFPB focuses on (i) risks to consumers and compliance with the federal consumer financial laws, (ii) the markets in which firms operate and risks to consumers posed by activities in those markets, (iii) depository institutions that offer a wide variety of consumer financial products and services, and (iv) non-depository companies that offer one or more consumer financial products or services. The CFPB has broad rule making authority for a wide range of consumer financial laws that apply to all banks, including, among other things, the authority to prohibit “unfair, deceptive or abusive” acts and practices. Abusive acts or practices are defined as those that materially interfere with a consumer’s ability to understand a term or condition of a consumer financial product or service or take unreasonable advantage of a consumer’s (i) lack of financial savvy, (ii) inability to protect himself in the selection or use of consumer financial products or services, or (iii) reasonable reliance on a covered entity to act in the consumer’s interests. The CFPB can issue cease-and-desist orders against banks and other entities that violate consumer financial laws. The CFPB may also institute a civil action against an entity in violation of federal consumer financial law in order to impose a civil penalty or injunction.

**Community Reinvestment.** The requirements of the Community Reinvestment Act (“CRA”) are applicable to the Company and the Bank. The CRA imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of their local communities, including low and moderate income neighborhoods, consistent with the safe and sound operation of those institutions. A financial institution’s efforts in meeting community credit needs currently are evaluated as part of the examination process pursuant to 12 assessment factors. These factors also are considered in evaluating mergers, acquisitions and applications to open a branch or facility. Under the CRA, institutions are assigned a rating of “outstanding,” “satisfactory,” “needs to improve,” or “substantial non-compliance.” The Bank was rated “satisfactory” in its most recent CRA evaluation.

In May 2022, the federal bank regulatory agencies jointly issued a proposed rule intended to strengthen and modernize the CRA regulatory framework. If implemented, the rule would, among other things, (i) expand access to credit, investment

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and basic banking services in low- and moderate-income communities, (ii) adapt to changes in the banking industry, including internet and mobile banking, (iii) provide greater clarity, consistency and transparency in the application of the regulations and (iv) tailor performance standards to account for differences in bank size, business model, and local conditions.

**Cybersecurity.** In March 2015, federal regulators issued two related statements regarding cybersecurity. One statement indicates that financial institutions should design multiple layers of security controls to establish lines of defense and to ensure that their risk management processes also address the risk posed by compromised customer credentials, including security measures to reliably authenticate customers accessing internet-based services of the financial institution. The other statement indicates that a financial institution's management is expected to maintain sufficient business continuity planning processes to ensure the rapid recovery, resumption and maintenance of the institution's operations after a cyber-attack involving destructive malware. A financial institution is also expected to develop appropriate processes to enable recovery of data and business operations and address rebuilding network capabilities and restoring data if the institution or its critical service providers fall victim to this type of cyber-attack. If the Company fails to observe the regulatory guidance, it could be subject to various regulatory sanctions, including financial penalties.

On November 18, 2021, the federal bank regulatory agencies issued a final rule, effective April 1, 2022, imposing new notification requirements for cybersecurity incidents. The rule requires financial institutions to notify their primary federal regulator as soon as possible and no later than 36 hours after the institution determines that a cybersecurity incident has occurred that has materially disrupted or degraded, or is reasonably likely to materially disrupt or degrade, the institution's: (i) ability to carry out banking operations, activities, or processes, or deliver banking products and services to a material portion of its customer base, in the ordinary course of business, (ii) business line(s), including associated operations, services, functions, and support, that upon failure would result in a material loss of revenue, profit, or franchise value, or (iii) operations, including associated services, functions and support, as applicable, the failure or discontinuance of which would pose a threat to the financial stability of the United States.

On March 9, 2022, the SEC issued a proposed rule intended to enhance and standardize disclosures regarding cybersecurity risk management, strategy, governance, and cybersecurity incident reporting by public companies, such as the Company, that are subject to the reporting requirements of the Exchange Act. The proposed rule would require current reporting about material cybersecurity incidents and periodic disclosures about policies and procedures to identify and manage cybersecurity risks, management's role in implementing cybersecurity policies and procedures, and the board of directors' cybersecurity expertise and its oversight of cybersecurity risk.

To date, we have not experienced a significant compromise, significant data loss or any material financial losses related to cybersecurity attacks, but our systems and those of our customers and third-party service providers are under constant threat and it is possible that we could experience a significant event in the future. Risks and exposures related to cybersecurity attacks are expected to remain high for the foreseeable future due to the rapidly evolving nature and sophistication of these threats, as well as due to the expanding use of Internet banking, mobile banking and other technology-based products and services by us and our customers.

**Coronavirus Aid, Relief, and Economic Security Act and Consolidated Appropriations Act, 2021.** In response to the COVID-19 pandemic, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was signed into law on March 27, 2020 and the Consolidated Appropriations Act, 2021 ("Appropriations Act") was signed into law on December 27, 2020. Among other things, the CARES Act created the Small Business Administration ("SBA") Paycheck Protection Program ("PPP") and it was extended by the Appropriations Act. Under the PPP, money was authorized for small business loans to pay payroll and group health costs, salaries and commissions, mortgage and rent payments, utilities, and interest on other debt. The loans were provided through participating financial institutions, such as the Bank, that processed loan applications and service the loans.

**Future Legislation and Regulation.** Congress may enact legislation from time to time that affects the regulation of the financial services industry, and state legislatures may enact legislation from time to time affecting the regulation of financial institutions chartered by or operating in those states. Federal and state regulatory agencies also periodically propose and adopt changes to their regulations or change the manner in which existing regulations are applied. The substance or impact of pending or future legislation or regulation, or the application thereof, cannot be predicted, although

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enactment of the proposed legislation could impact the regulatory structure under which we operate and may significantly increase costs, impede the efficiency of internal business processes, require an increase in regulatory capital, require modifications to business strategy, and limit the ability to pursue business opportunities in an efficient manner.

### **Employees**

As of December 31, 2022, the Company and its subsidiaries had a total of 142 full-time employees and 6 part-time employees. None of the Company's employees is covered by a collective bargaining agreement. The Company considers its relations with its employees to be good.

The Company has a Code of Ethics for directors, officers and all employees of the Company and its subsidiaries, which is applicable to the Company's Chief Executive Officer, Chief Financial Officer and other principal financial officers. The Code addresses such topics as protection and proper use of Company assets, compliance with applicable laws and regulations, accuracy and preservation of records, accounting and financial reporting and conflicts of interest. A copy of the Code will be provided, without charge, to any shareholder upon written request to the Secretary of the Company, whose address is 13319 Midlothian Turnpike, Midlothian, Virginia 23113.

### **Additional Information**

The Company files annual, quarterly and current reports, proxy statements and other information with the SEC. Electronic copies of our SEC filings are available on the SEC's Internet site (<http://www.sec.gov>).

The Company's Internet address is <http://www.villagebank.com>. At that address, we make available, free of charge, the Company's annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act (see "Investor Relations" section of website), as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC.

In addition, we will provide, at no cost, paper or electronic copies of our reports and other filings made with the SEC (except for exhibits). Requests should be directed to Donald M. Kaloski, Jr., Chief Financial Officer, Village Bank and Trust Financial Corp., 13319 Midlothian Turnpike, Midlothian, VA 23113.

The information on the websites listed above is not and should not be considered to be part of this annual report on Form 10-K and is not incorporated by reference in this document.

### **ITEM 1A. RISK FACTORS**

An investment in our common stock is subject to risks inherent to our business. Investors should carefully consider the risks and uncertainties described below, together with all of the other information included or incorporated by reference in this report. The risks and uncertainties described below are not the only ones facing us. Additional risks and uncertainties that management is not aware of or focused on, or that management currently deems immaterial, may also impair our business and operations. If any of the following risks adversely affects our business, financial condition or results of operations, the value of our common stock could decline.

#### *Risk Related to the Company's Lending Activities*

***Our credit standards and on-going credit assessment processes might not protect us from significant credit losses.***

We take credit risk by virtue of making loans and extending loan commitments and letters of credit. We manage credit risk through a program of underwriting standards, the review of certain credit decisions and an ongoing process of assessment of the quality of the credit already extended. In addition, our credit administration function employs risk management techniques intended to promptly identify problem loans. While these procedures are designed to provide us with the information needed to implement policy adjustments where necessary and to take appropriate corrective actions, there can be no assurance that such measures will be effective in avoiding future undue credit risk, and credit losses will occur in the future and they may be significant.

***Our allowance for loan losses may be insufficient.***

We maintain an allowance for loan losses, which is a reserve established through a provision for loan losses charged to expense, that represents our best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio.

The level of the allowance reflects management's evaluation of the level of loans outstanding, the level of nonperforming loans, historical loan loss experience, delinquency trends, underlying collateral values, the amount of actual losses charged to the reserve in a given period and assessment of present and anticipated economic conditions. The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires us to make significant estimates of current credit risks and future trends, all of which may undergo material changes. Although we believe the allowance for loan losses is a reasonable estimate of known and inherent losses in the loan portfolio, we cannot precisely predict such losses or be certain that the loan loss allowance will be adequate in the future. Deterioration of economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors, both within and outside our control, may require an increase in the allowance for loan losses. In addition, bank regulatory agencies and our auditors periodically review our allowance for loan losses and may require an increase in the provision for loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. Further, if charge-offs in future periods exceed the allowance for loan losses, we will need additional provisions to increase the allowance for loan losses.

On January 1, 2023, we adopted Accounting Standards Codification (ASC) Topic 326, "Financial Instruments—Credit Losses" (ASC 326), which replaces existing accounting principles for the recognition of loan losses based on losses that have been incurred with a requirement to record an allowance for credit losses that represents expected credit losses over the lifetime of all loans in the Corporation's portfolio. Under ASC 326, the Company's estimate of expected credit losses will be based on reasonable and supportable forecasts of future economic conditions and loan performance. While the adoption of ASC 326 will not affect ultimate loan performance or cash flows of the Company from making loans, the period in which expected credit losses affect net income of the Company may not be similar to the recognition of loan losses under current accounting guidance, and recognizing an allowance based on expected credit losses may create more volatility in the level of our allowance for credit losses and our results of operations, including based on volatility in economic forecasts and our expectations of loan performance in future periods, as actual results may differ materially from our estimates. If we are required to materially increase our level of allowance for credit losses for any reason, such increase could adversely affect our business, financial condition, and results of operations.

***Nonperforming assets take significant time to resolve and adversely affect our results of operations and financial condition.***

Our nonperforming assets adversely affect our net income in various ways. Nonperforming assets, (which include nonaccrual loans and other real estate owned, but exclude loans past due 90 days and still accruing as these loans are rehabilitated student loans which have a 98% guarantee by the DOE of principal and interest), were \$654,000, or 0.09% of total assets, as of December 31, 2022. When we receive collateral through foreclosures and similar proceedings, we are required to mark the related loan to the then fair value of the collateral less estimated selling costs, which may result in a loss. An increased level of nonperforming assets also increases our risk profile and may impact the capital levels regulators believe are appropriate in light of such risks. We utilize various techniques such as workouts, restructurings and loan sales to manage problem assets. Increases in or negative changes in the value of these problem assets, the underlying collateral, or in the borrowers' performance or financial condition, could adversely affect our business, results of operations and financial condition. In addition, the resolution of nonperforming assets requires significant commitments of time from management and staff, which can be detrimental to the performance of their other responsibilities, including generation of new loans. There can be no assurance that we will avoid increases in nonperforming loans in the future.

***We have a high concentration of loans secured by real estate, and a downturn in the local real estate market could materially and negatively affect our business.***

We offer a variety of secured loans, including commercial lines of credit, commercial term loans, real estate, construction, residential mortgages, home equity loans and lines of credit, consumer and other loans. Many of these loans are secured by real estate (both residential and commercial) located principally in the Commonwealth of Virginia. As of December 31, 2022, 78.64% of all loans were secured by mortgages on real property. A major change in the real estate market, such as deterioration in the value of this collateral, or in the local or national economy, could adversely affect our customers' ability to pay these loans, which in turn could impact us. If there is a decline in real estate values, especially in our market area, the collateral for loans would deteriorate and provide significantly less security. The ability to recover on defaulted loans by selling the real estate collateral could then be diminished and we would be more likely to suffer losses.

***A portion of our loan portfolio consists of construction and land development loans, and a decline in real estate values and economic conditions would adversely affect the value of the collateral securing the loans and have an adverse effect on our financial condition.***

At December 31, 2022, approximately 8.38% of our loan portfolio, or \$45,127,000, consisted of construction and land development loans. Construction financing typically involves a higher degree of credit risk than financing on improved, owner-occupied real estate and improved, income producing real estate. Risk of loss on a construction or land development loan is largely dependent upon the accuracy of the initial estimate of the property's value at completion of construction or development, the marketability of the property, and the bid price and estimated cost (including interest) of construction or development. If the estimate of construction or development costs proves to be inaccurate, we may be required to advance funds beyond the amount originally committed to permit completion of the project. If the estimate of the value proves to be inaccurate, we may be confronted, at or prior to the maturity of the loan, with a project whose value is insufficient to assure full repayment. When lending to builders and developers, the cost breakdown of construction or development is provided by the builder or developer. Although our underwriting criteria are designed to evaluate and minimize the risks of each construction or land development loan, there can be no guarantee that these practices will have safeguarded against material delinquencies and losses to our operations. In addition, construction and land development loans are dependent on the successful completion of the projects they finance. Loans secured by vacant or unimproved land are generally riskier than loans secured by improved property. These loans are more susceptible to adverse conditions in the real estate market and local economy.

***We have a significant concentration of credit exposure in commercial real estate, and loans with this type of collateral are viewed as having more risk of default.***

As of December 31, 2022, we had approximately \$284,617,000 in loans secured by commercial real estate, representing approximately 52.86% of total loans outstanding at that date. The real estate consists primarily of non-owner-operated properties and other commercial properties. These types of loans are generally viewed as having more risk of default than residential real estate loans. They are also typically larger than residential real estate loans and consumer loans and depend on cash flows from the owner's business or the property to service the debt. It may be more difficult for commercial real estate borrowers to repay their loans in a timely manner, as commercial real estate borrowers' abilities to repay their loans frequently depends on the successful rental of their properties. Cash flows may be affected significantly by general economic conditions, and a downturn in the local economy or in occupancy rates in the local economy where the property is located could increase the likelihood of default. Because our loan portfolio contains a number of commercial real estate loans with relatively large balances, the deterioration of one or a few of these loans could cause a significant increase in our percentage of non-performing loans. An increase in non-performing loans could result in a loss of earnings from these loans, an increase in the provision for loan losses and an increase in charge-offs, all of which could have a material adverse effect on our financial condition.

Our banking regulators generally give commercial real estate lending greater scrutiny, and may require banks with higher levels of commercial real estate loans to implement improved underwriting, internal controls, risk management policies and portfolio stress testing, as well as possibly higher levels of allowances for losses and capital as a result of commercial real estate lending growth and exposures, which could have a material adverse effect on our results of operations.



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### ***Our focus on lending to small to mid-sized community-based businesses may increase our credit risk.***

Most of our commercial business and commercial real estate loans are made to small business or middle market customers. These businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities and have a heightened vulnerability to economic conditions. If general economic conditions in the market area in which we operate negatively impact this important customer sector, our results of operations and financial condition may be adversely affected. Moreover, a portion of these loans have been made by us in recent years and the borrowers may not have experienced a complete business or economic cycle. The deterioration of our borrowers' businesses may hinder their ability to repay their loans with us, which could have a material adverse effect on our financial condition and results of operations.

### ***We rely upon independent appraisals to determine the value of the real estate which secures a significant portion of our loans, and the values indicated by such appraisals may not be realizable if we are forced to foreclose upon such loans.***

A significant portion of our loan portfolio consists of loans secured by real estate. We rely upon independent appraisers to estimate the value of such real estate. Appraisals are only estimates of value and the independent appraisers may make mistakes of fact or judgment which adversely affect the reliability of their appraisals. In addition, events occurring after the initial appraisal may cause the value of the real estate to increase or decrease. As a result of any of these factors, the real estate securing some of our loans may be more or less valuable than anticipated at the time the loans were made. If a default occurs on a loan secured by real estate that is less valuable than originally estimated, we may not be able to recover the outstanding balance of the loan and will suffer a loss.

### ***We are exposed to risk of environmental liabilities with respect to properties to which we take title.***

In the course of our business we may foreclose and take title to real estate, potentially becoming subject to environmental liabilities associated with the properties. We may be held liable to a governmental entity or to third parties for property damage, personal injury, investigation and clean-up costs or we may be required to investigate or clean up hazardous or toxic substances or chemical releases at a property. Costs associated with investigation or remediation activities can be substantial. If we are the owner or former owner of a contaminated site, we may be subject to common law claims by third parties based on damages and costs resulting from environmental contamination emanating from the property. These costs and claims could adversely affect our business.

## *Risk Related to Market Interest Rates*

### ***Our business is subject to interest rate risk, and variations in interest rates may negatively affect financial performance.***

Changes in the interest rate environment may reduce our profits. It is expected that we will continue to realize income from the differential or "spread" between the interest earned on loans, securities, and other interest earning assets, and interest paid on deposits, borrowings and other interest bearing liabilities. Net interest spreads are affected by the difference between the maturities and repricing characteristics of interest earning assets and interest bearing liabilities. In addition, loan volume and yields are affected by market interest rates on loans, and rising interest rates generally are associated with a lower volume of loan originations. Management cannot ensure that it can minimize our interest rate risk. While an increase in the general level of interest rates may increase the loan yield and the net interest margin, it may adversely affect the ability of certain borrowers with variable rate loans to pay the interest and principal of their obligations. Also, when the difference between long-term interest rates and short-term interest rates is small or when short-term interest rates exceed long-term interest rates, our margins may decline and our earnings may be adversely affected. Accordingly, changes in levels of market interest rates could materially and adversely affect the net interest spread, asset quality, loan origination volume and our overall profitability.

***Transition away from the London Interbank Offered Rate (“LIBOR”) to another benchmark rate could adversely affect our operations.***

The administrator of LIBOR announced that the most commonly used U.S. dollar LIBOR settings would cease to be published or cease to be representative after June 30, 2023. Management cannot predict whether or when LIBOR will actually cease to be available or what impact such a transition may have on the Company’s business, financial condition and results of operations.

The Adjustable Interest Rate (LIBOR) Act, enacted in March 2022, provides a statutory framework to replace LIBOR with a benchmark rate based on the Secured Overnight Funding Rate (“SOFR”) for contracts governed by U.S. law that have no or ineffective fallbacks. Although governmental authorities have endeavored to facilitate an orderly discontinuation of LIBOR, no assurance can be provided that this aim will be achieved or that the use, level, and volatility of LIBOR or other interest rates, or the value of LIBOR-based securities will not be adversely affected. There continues to be substantial uncertainty as to the ultimate effects of the LIBOR transition, including with respect to the acceptance and use of SOFR and other benchmark rates.

We have a number of loans, borrowings and other financial instruments with attributes that are either directly or indirectly dependent on LIBOR. The transition from LIBOR could create considerable costs and additional risk. Since proposed alternative rates are calculated differently, payments under contracts referencing new rates will differ from those referencing LIBOR. The transition will change our market risk profiles, requiring changes to risk and pricing models, valuation tools, product design and hedging strategies. Furthermore, failure to adequately manage this transition process with our customers could adversely impact our reputation. Although we are currently unable to assess what the ultimate impact of the transition from LIBOR will be, failure to adequately manage the transition could have a material adverse effect on our business, financial condition and results of operations.

***Risks Related to the Company’s Business, Industry and Markets***

***We face strong and growing competition from financial services companies and other companies that offer banking and other financial services, which could negatively affect our business.***

We encounter substantial competition from other financial institutions in our market area and competition is increasing. Ultimately, we may not be able to compete successfully against current and future competitors. Many competitors offer the same banking services that we offer in our service area. These competitors include national, regional and community banks. We also face competition from many other types of financial institutions, including finance companies, mutual and money market fund providers, brokerage firms, insurance companies, credit unions, financial subsidiaries of certain industrial corporations, financial technology (“fintech”) companies and mortgage companies. In particular, the activity of fintech companies has grown significantly over recent years and is expected to continue to grow. Fintech companies have and may continue to offer bank or bank-like products and some fintech companies have applied for bank charters. In addition, other fintech companies have partnered with existing banks to allow them to offer deposit products to their customers. Increased competition may result in reduced business for us.

Additionally, banks and other financial institutions with larger capitalization and financial intermediaries not subject to bank regulatory restrictions have larger lending limits and are thereby able to serve the credit needs of larger customers. Areas of competition include interest rates for loans and deposits, efforts to obtain loans and deposits, and range and quality of products and services provided, including new technology-driven products and services. If we are unable to attract and retain banking customers, we may be unable to continue to grow loan and deposit portfolios and our results of operations and financial condition may otherwise be adversely affected.

***Consumers may decide not to use banks to complete their financial transactions.***

Technology and other changes are allowing parties to complete financial transactions through alternative methods that historically have involved banks. The activity and prominence of so-called marketplace lenders and other technological financial service companies have grown significantly over recent years and are expected to continue growing. In addition, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts, mutual

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funds, digital wallets or general-purpose reloadable prepaid cards. Consumers can also complete transactions, such as paying bills and/or transferring funds directly without the assistance of banks. The process of eliminating banks as intermediaries, known as “disintermediation,” could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. If we are unable to address the competitive pressures that we face, we could lose market share, which could result in reduced net revenue and profitability and lower returns. The loss of these revenue streams and the lower cost of deposits as a source of funds could have a material adverse effect on our financial condition and results of operations.

***Our ability to operate profitably may be dependent on our ability to integrate or introduce various technologies into our operations.***

The market for financial services, including banking and consumer finance services, is increasingly affected by advances in technology, including developments in telecommunications, data processing, computers, automation, online banking and tele-banking. Our ability to compete successfully in our market may depend on the extent to which we are able to exploit such technological changes. If we are not able to afford such technologies, properly or timely anticipate or implement such technologies, or effectively train our staff to use such technologies, our business, financial condition or operating results could be adversely affected.

***Changes in economic conditions, especially in the areas in which we conduct operations, could materially and negatively affect our business.***

Our business is directly impacted by economic conditions, legislative and regulatory changes, changes in government monetary and fiscal policies, and inflation, all of which are beyond our control. A deterioration in economic conditions, whether caused by global, national or local concerns, especially within our market area, could result in the following potentially material consequences: loan delinquencies increasing; problem assets and foreclosures increasing; demand for products and services decreasing; low cost or non-interest bearing deposits decreasing; and collateral for loans, especially real estate, declining in value, in turn reducing customers’ borrowing power, and reducing the value of assets and collateral associated with existing loans. An economic downturn could result in losses that materially and adversely affect our business.

***We may be adversely impacted by changes in market conditions.***

We are directly and indirectly affected by changes in market conditions. Market risk generally represents the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions. As a financial institution, market risk is inherent in the financial instruments associated with our operations and activities, including loans, deposits, securities, short-term borrowings, long-term debt and trading account assets and liabilities. A few of the market conditions that may shift from time to time, thereby exposing us to market risk, include fluctuations in interest rates, equity and futures prices, and price deterioration or changes in value due to changes in market perception or actual credit quality of issuers. Our investment securities portfolio, in particular, may be impacted by market conditions beyond our control, including rating agency downgrades of the securities, defaults of the issuers of the securities, lack of market pricing of the securities, and inactivity or instability in the credit markets. Any changes in these conditions, in current accounting principles or interpretations of these principles could impact our assessment of fair value and thus the determination of other-than-temporary impairment of the securities in the investment securities portfolio.

***Our mortgage banking revenue is cyclical and is sensitive to the level of interest rates, changes in economic conditions, decreased economic activity, and slowdowns in the housing market, any of which could adversely impact our profits.***

Mortgage banking income, net of commissions, represented approximately 51.91% of total noninterest income for the year ended December 31, 2022. The success of our mortgage company is dependent upon our ability to originate loans and sell them to investors at or near current volumes. Loan production levels are sensitive to changes in the level of interest rates and changes in economic conditions. Any sustained period of decreased activity caused by fewer refinancing transactions, higher interest rates, housing price pressure or loan underwriting restrictions would adversely affect our mortgage

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originations and, consequently, could significantly reduce our income from mortgage banking activities. As a result, these conditions would also adversely affect our results of operations.

*Risk Related to the Company's Operations*

***Liquidity risk could impair our ability to fund operations and jeopardize our financial condition.***

Liquidity is the ability to meet cash flow needs on a timely basis at a reasonable cost. The liquidity of the Company is used to service its debt. The liquidity of the Bank is used to make loans and leases and to repay deposit liabilities as they become due or are demanded by customers. Our overall liquidity position is regularly monitored to ensure that various alternative strategies exist to cover unanticipated events that could affect liquidity. An inability to raise funds through deposits, borrowings and other sources could have a substantial negative effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities on terms that are acceptable to us could be impaired by factors that affect us specifically, or the financial services industry or economy in general. Factors that could negatively impact our access to liquidity sources include a decrease in the level of our business activity as a result of an economic downturn in the market area in which our loans are concentrated; adverse regulatory action against us; or our inability to attract and retain deposits.

Our ability to borrow could be impaired by factors that are not specific to us or our region, such as a disruption in the financial markets or negative views and expectations about the prospects for the financial services industry.

***We are dependent on key personnel and the loss of one or more of those key personnel may materially and adversely affect our operations.***

We are a relationship-driven organization, and currently depend heavily on the services of a number of key management and business development personnel. These officers have primary contact with our customers and are extremely important in maintaining personalized relationships with our customer base and producing new business, which is a key aspect of our business strategy and earnings momentum. The unexpected loss of key personnel could materially and adversely affect our results of operations and financial condition.

***The success of our strategy depends on our ability to identify and retain individuals with experience and relationships in our markets.***

In order to be successful, we must identify and retain experienced key management members and sales staff with local expertise and relationships. Competition for qualified personnel is intense and there is a limited number of qualified persons with knowledge of and experience in the community banking and mortgage industry in our chosen geographic market. Even if we identify individuals that we believe could assist us in building our franchise, we may be unable to recruit these individuals away from their current employers. In addition, the process of identifying and recruiting individuals with the combination of skills and attributes required to carry out our strategy is often lengthy. Our inability to identify, recruit and retain talented personnel could limit our growth and could materially adversely affect our business, financial condition and results of operations.

***If we are unable to successfully implement and manage our growth strategy, our results of operations and financial condition may be adversely affected.***

We may not be able to successfully implement our growth strategy if we are unable to identify attractive markets, locations or opportunities to expand in the future. In addition, the ability to manage growth successfully depends on whether we can maintain adequate capital levels, cost controls and asset quality, and successfully integrate any acquired branch offices or banks. We cannot assure you that any integration efforts relating to our growth strategy will be successful. In implementing our growth strategy by opening new branches or acquiring branches or banks, we expect to incur increased personnel, occupancy and other operating expenses. In the case of new branches, we must absorb those higher expenses while we begin to generate new deposits; there is also further time lag involved in redeploying new deposits into attractively priced loans and other higher yielding earning assets.

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We may consider acquiring other businesses or expanding into new product lines that we believe will help us fulfill our strategic objectives. We expect that other banking and financial companies, some of which have significantly greater resources, will compete with us to acquire financial services businesses. This competition could increase prices for potential acquisitions that we believe are attractive. Acquisitions may also be subject to various regulatory approvals. If we fail to receive the appropriate regulatory approvals, we will not be able to consummate acquisitions that we believe are in our best interests.

When we enter into new markets or new lines of business, our lack of history and familiarity with those markets, clients and lines of business may lead to unexpected challenges or difficulties that inhibit our success. Our plans to expand could depress earnings in the short run, even if we efficiently execute a growth strategy leading to long-term financial benefits.

***We are subject to a variety of operational risks, including reputational risk, legal and compliance risk, and the risk of fraud or theft by employees or outsiders.***

We are exposed to many types of operational risks, including reputational risk, legal and compliance risk, the risk of fraud or theft by employees or outsiders, unauthorized transactions by employees, operational errors, clerical or record-keeping errors, and errors resulting from faulty or disabled computer or communications systems.

Reputational risk, or the risk to our earnings and capital from negative public opinion, could result from our actual or alleged conduct in any number of activities, including lending practices, corporate governance, and from actions taken by government regulators and community organizations in response to those activities. Negative public opinion can adversely affect our ability to attract and keep customers and employees and can expose us to litigation and regulatory action.

Further, if any of our financial, accounting, or other data processing systems fail or have other significant issues, we could be adversely affected. We depend on internal systems and outsourced technology to support these data storage and processing operations. Our inability to use or access these information systems at critical points in time could unfavorably impact the timeliness and efficiency of our business operations. We could be adversely affected if one of our employees causes a significant operational break-down or failure, either as a result of human error or where an individual purposefully sabotages or fraudulently manipulates our operations or systems. We are also at risk of the impact of natural disasters, terrorism and international hostilities on our systems and from the effects of outages or other failures involving power or communications systems operated by others. We may also be subject to disruptions of our operating systems arising from events that are wholly or partially beyond our control (for example, computer viruses or electrical or communications outages), which may give rise to disruption of service to customers and to financial loss or liability. In addition, there have been instances where financial institutions have been victims of fraudulent activity in which criminals pose as customers to initiate wire and automated clearinghouse transactions out of customer accounts. Although we have policies and procedures in place to verify the authenticity of our customers, we cannot guarantee that such policies and procedures will prevent all fraudulent transfers. Such activity can result in financial liability and harm to our reputation.

If any of the foregoing risks materialize, it could have a material adverse effect on our business, financial condition and results of operations.

***The soundness of other financial institutions could adversely affect us.***

Our ability to engage in routine funding transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. We have exposure to many different industries and counterparties, and we routinely execute transactions with counterparties in the financial industry. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and could lead to losses or defaults by us or by other institutions. Many of these transactions expose us to credit risk in the event of default of our counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the financial instrument exposure due us. There is no assurance that any such losses would not materially and adversely affect our results of operations.

***Failure to maintain effective systems of internal and disclosure control could have a material adverse effect on our results of operation and financial condition.***

Effective internal and disclosure controls are necessary for us to provide reliable financial reports and effectively prevent fraud and to operate successfully as a public company. If we cannot provide reliable financial reports or prevent fraud, our reputation and operating results would be harmed. As part of our ongoing monitoring of internal control, we may discover material weaknesses or significant deficiencies in our internal control that require remediation. A “material weakness” is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of a company’s annual or interim financial statements will not be prevented or detected on a timely basis.

Our inability to maintain the operating effectiveness of the controls described above could result in a material misstatement to our financial statements or other disclosures, which could have an adverse effect on our business, financial condition or results of operations. In addition, any failure to maintain effective controls or to timely effect any necessary improvement of our internal and disclosure controls could, among other things, result in losses from fraud or error, harm our reputation or cause investors to lose confidence in our reported financial information, all of which could have a material adverse effect on our results of operation and financial condition.

***We depend on the accuracy and completeness of information about clients and counterparties and our financial condition could be adversely affected if we rely on misleading information.***

In deciding whether to extend credit or to enter into other transactions with clients and counterparties, we may rely on information furnished to us by or on behalf of clients and counterparties, including financial statements and other financial information, which we do not independently verify. We also may rely on representations of clients and counterparties as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. For example, in deciding whether to extend credit to clients, we may assume that a client’s audited financial statements conform with GAAP and present fairly, in all material respects, the financial condition, results of operations and cash flows of that client. Our financial condition and results of operations could be negatively impacted to the extent we rely on financial statements that do not comply with GAAP or are materially misleading.

***We rely on other companies to provide key components of our business infrastructure.***

Third parties provide key components of our business operations such as data processing, recording and monitoring transactions, online banking interfaces and services, internet connections and network access. While we have selected these third party vendors carefully, we do not control their actions. Any problem caused by these third parties, including poor performance of services, failure to provide services, disruptions in communication services provided by a vendor and failure to handle current or higher volumes, could adversely affect our ability to deliver products and services to our customers and otherwise conduct our business, and may harm our reputation. Financial or operational difficulties of a third party vendor could also hurt our operations if those difficulties interface with the vendor’s ability to serve us. Replacing these third party vendors could also create significant delay and expense. Accordingly, use of such third parties creates an unavoidable inherent risk to our business operations.

***Our information systems may experience an interruption or breach in security.***

In the ordinary course of business, we collect and store sensitive data, including proprietary business information and personally identifiable information of our customers and employees, in systems and on networks. The secure processing, maintenance and use of this information is critical to operations and our business strategy. While we have policies and procedures designed to protect our networks, computers and data from failure, interruption, damage or unauthorized access, there can be no assurance that a breach will not occur or, if it does, that it will be adequately addressed. The occurrence of any failure, interruption, damage or security breach of our communications and information systems could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny or expose us to civil litigation and possible financial liability, any of which could adversely affect our business.

*Risk Related to the Company's Regulatory Environment*

***Changes in accounting standards could impact reported earnings.***

From time to time there are changes in the financial accounting and reporting standards that govern the preparation of our financial statements. These changes can materially impact how we record and report our financial condition and results of operations. In some instances, we could be required to apply a new or revised standard retroactively, resulting in the restatement of prior period financial statements. For information regarding recent accounting pronouncements and their effect on us, see "Recent Accounting Pronouncements" in Note 1 "Summary of Significant Accounting Policies" in the "Notes to Consolidated Financial Statements" contained in Item 8 of this Form 10-K.

***We operate in a highly regulated industry and the laws and regulations that govern our operations, corporate governance, executive compensation and financial accounting, or reporting, including changes in them or our failure to comply with them, may adversely affect us.***

We are subject to extensive regulation and supervision that govern almost all aspects of our operations. These laws and regulations, among other matters, prescribe minimum capital requirements, impose limitations on our business activities, limit the dividends or distributions that we can pay, restrict the ability of institutions to guarantee our debt and impose certain specific accounting requirements that may be more restrictive and may result in greater or earlier charges to earnings or reductions in our capital than GAAP. Compliance with laws and regulations can be difficult and costly, and changes to laws and regulations often impose additional compliance costs.

We are currently facing increased regulation and supervision of our industry as a result of the financial crisis in the banking and financial markets. The Dodd-Frank Act instituted major changes to the banking and financial institutions regulatory regimes. Other changes to statutes, regulations or regulatory policies or supervisory guidance, including changes in interpretation or implementation of statutes, regulations, policies or supervisory guidance, could affect us in substantial and unpredictable ways. Such additional regulation and supervision has increased, and may continue to increase, our costs and limit our ability to pursue business opportunities. Further, our failure to comply with these laws and regulations, even if the failure was inadvertent or reflects a difference in interpretation, could subject us to restrictions on our business activities, fines and other penalties, any of which could adversely affect our results of operations, capital base and the price of our securities. Further, any new laws, rules and regulations could make compliance more difficult or expensive or otherwise adversely affect our business and financial condition.

***Regulatory capital standards may have an adverse effect on our profitability, lending, and ability to pay dividends on our securities.***

We are subject to capital adequacy guidelines and other regulatory requirements specifying minimum amounts and types of capital that we must maintain. From time to time, regulators implement changes to these regulatory capital adequacy guidelines. If we fail to meet these minimum capital guidelines and/or other regulatory requirements, our financial condition would be materially and adversely affected. The Basel III Capital Rules require bank holding companies and their subsidiaries to maintain significantly more capital as a result of higher required capital levels and more demanding regulatory capital risk weightings and calculations. While the Company is exempt from these capital requirements under the Federal Reserve's SBHC Policy Statement, the Bank is not exempt and must comply. The Bank must also comply with the capital requirements set forth in the "prompt corrective action" regulations pursuant to Section 38 of the FDI Act. Satisfying capital requirements may require us to limit our banking operations, retain net income or reduce dividends to improve regulatory capital levels, which could negatively affect our business, financial condition and results of operations.

***Increasing scrutiny and evolving expectations from customers, regulators, investors, and other stakeholders with respect to environmental, social and governance ("ESG") practices may impose additional costs on us or expose us to new or additional risks.***

Companies are facing increasing scrutiny from customers, regulators, investors, and other stakeholders related to ESG practices and disclosure. Investor advocacy groups, investment funds and influential investors are also increasingly focused on these practices, especially as they relate to climate risk, hiring practices, the diversity of the work force, and

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racial and social justice issues. Increased ESG related compliance costs could result in increases to our overall operational costs. Failure to adapt to or comply with regulatory requirements or investor or stakeholder expectations and standards could negatively impact our reputation, ability to do business with certain partners, and our stock price. New government regulations could also result in new or more stringent forms of ESG oversight and expanding mandatory and voluntary reporting, diligence, and disclosure.

### *Risk Related to the Company's Common Stock*

***Our common stock is thinly traded which may limit the ability of shareholders to sell their shares and may increase price volatility.***

Our common stock is listed on the Nasdaq Capital Market under the symbol "VBFC." Our common stock is thinly traded and has substantially less liquidity than the average trading market for many other publicly traded companies. Mr. Lehman's significant share ownership also limits the number of shares available to other investors and the liquidity of our common stock. We cannot assure you that a more active trading market for our common stock will develop or be sustained. The development of a liquid public market depends on the existence of willing buyers and sellers, the presence of which is not within our control. The number of active buyers and sellers of our common stock at any particular time may be limited. Therefore, our shareholders may not be able to sell their shares at the volume, prices, or times that they desire. Shareholders should be financially prepared and able to hold shares for an indefinite period.

In addition, thinly traded stocks can be more volatile than more widely traded stocks. Our stock price has been volatile in the past and several factors could cause the price to fluctuate substantially in the future. These factors include, but are not limited to, changes in analysts' recommendations or projections, developments related to our business, operations, stock performance of other companies deemed to be peers, news reports of trends, concerns, irrational exuberance on the part of investors, and other issues related to the financial services industry. Our stock price may fluctuate significantly in the future, and these fluctuations may be unrelated to our performance. General market declines or market volatility in the future, especially in the financial institutions sector of the economy, could adversely affect the price of our common stock, and the current market price may not be indicative of future market prices.

***Our ability to pay dividends is limited, and we may be unable to pay future dividends.***

Our ability to pay dividends is limited by regulatory restrictions and our need to maintain sufficient capital. The ability of the Bank to pay dividends to the Company also will be limited by the Bank's obligations to maintain sufficient capital, earnings and liquidity and by other general restrictions on its dividends under federal and state bank regulatory requirements. Under Virginia law, a bank may not declare a dividend in excess of its accumulated retained earnings without approval by the BFI. Any future financing arrangements that we enter into may also limit our ability to pay dividends to our shareholders. If we do not satisfy these regulatory requirements or arrangements, we will be unable to pay dividends on our common stock. Further, even if we have earnings and available cash in an amount sufficient to pay dividends to our shareholders, the board of directors, in its sole discretion, may decide to retain them and therefore not pay dividends in the future.

***If we fail to pay interest on or otherwise default on our subordinated notes and subordinated debt securities, we will be prohibited from paying dividends or distributions on our common stock.***

As of December 31, 2022, we had \$5,692,000 of net subordinated notes and \$8,764,000 of subordinated debt securities outstanding. The agreements under which the subordinated notes and subordinated debt securities were issued prohibit us from paying any dividends on our common stock or making any other distributions to our shareholders upon our failure to make any required payment of principal or interest or during the continuance of an event of default under the applicable agreement. Events of default generally consist of, among other things, certain events of bankruptcy, insolvency or liquidation relating to us. If we were to fail to make a required payment of principal or interest on our subordinated notes or subordinated debt securities, it could have a material adverse effect on the market value of our common stock.



***Our governing documents and Virginia law contain anti-takeover provisions that could negatively impact our shareholders.***

Our articles of incorporation and bylaws and the Virginia Stock Corporation Act contain certain provisions designed to enhance the ability of our board of directors to deal with attempts to acquire control of the Company. These provisions, among others, provide that a plan of merger, share exchange, sale of all or substantially all of our assets, or similar transaction must be approved and recommended by the affirmative vote of two-thirds of the directors in office or by the affirmative vote of 80% or more of all of the votes entitled to be cast on such transaction by each voting group entitled to vote, and limit the ability of shareholders to call a special meeting. These provisions and the ability to set the voting rights, preferences and other terms of any series of preferred stock that may be issued, may be deemed to have an anti-takeover effect and may discourage takeovers (which certain shareholders may deem to be in their best interest). To the extent that such takeover attempts are discouraged, temporary fluctuations in the market price of our common stock resulting from actual or rumored takeover attempts may be inhibited. These provisions also could discourage or make more difficult a merger, tender offer or proxy contest, even though such transactions may be favorable to the interests of shareholders, and could potentially adversely affect the market price of our common stock.

***Our largest shareholder, Kenneth R. Lehman, has significant influence over our business through his share ownership and his interests may not align with the interests of other holders of our common stock.***

According to the Form 4 filed by Mr. Lehman with the SEC on December 16, 2020, Mr. Lehman owns 768,379 shares, or approximately 51.82%, of the Company's outstanding common stock. Due to this ownership, he is able to influence the outcome of any matter submitted to a vote of our shareholders. In addition, Mr. Lehman previously served on the boards of directors of the Company and the Bank and management regularly seeks guidance and perspective from him given his extensive industry experience. Mr. Lehman owns significant shares of other financial institutions, some of which may compete with us. These affiliations may create conflicts of interest that could incentivize him to take or approve actions with respect to other institutions that may have a negative impact on us (e.g. marketing efforts, product pricing, lending policies, business combination transactions, etc.). While we believe Mr. Lehman's significant investment in the Company provides some protection in this regard, Mr. Lehman's interests may not directly align with the interests of other holders of our common stock.

***If Mr. Lehman acquires more than 66.67% of the Company's outstanding shares of common stock, it will cause the acceleration of benefits under certain of our employment and benefit agreements, which will cause us to incur additional compensation expenses.***

Certain of our employment and benefit agreements include customary provisions that provide for additional or accelerated compensation in the event of a change of control of the Company. If Mr. Lehman acquires more than 66.67% of the Company's outstanding shares of common stock, it will cause the acceleration of benefits under some of these agreements. As described above, to the Company's knowledge, Mr. Lehman owned approximately 51.82% of our outstanding common stock as of December 31, 2022.

Our stock incentive plan provides for "single-trigger" acceleration of change of control benefits, which means certain employees will receive benefits upon a change of control of the Company, regardless of whether the change of control affects their employment with the Company or any successor. These change of control benefits include accelerated vesting of restricted stock awards. If Mr. Lehman's ownership of the Company's common stock had exceeded 66.67% as of December 31, 2022, we would have recognized approximately \$1,035,000 in related compensation expenses in 2022.

Our change of control agreements provide for "double-trigger" acceleration of change of control benefits, which means the benefits are only payable if the employee experiences a qualifying termination of employment in connection with a change of control. Mr. Lehman's acquisition of more than 66.67% of the Company's outstanding common stock would not automatically result in the payment or acceleration of change of control benefits under these agreements. However, under certain circumstances, if the Company were to terminate these employees or the employees were to voluntarily resign following Mr. Lehman's acquisition of more than 66.67% of the Company's outstanding common stock, the Company would incur significant additional expenses.

***The economic impact of the COVID-19 pandemic and measures intended to reduce the spread of the virus could adversely affect our business, financial condition, and operations.***

Global health and economic concerns relating to the COVID-19 pandemic and government actions taken to reduce the spread of the virus have significantly disrupted the macroeconomic environment in the United States. Although the domestic and global economies have begun to recover from the COVID-19 pandemic as many health and safety restrictions have been lifted and vaccine distribution has increased, certain adverse consequences of the pandemic continue to impact the macroeconomic environment and may persist for some time, including labor shortages and disruptions of global supply chains. The growth in economic activity and in the demand for goods and services, coupled with labor shortages and supply chain disruptions, has also contributed to rising inflationary pressures and the risk of recession. Further, the COVID-19 pandemic could have long-lasting impacts on consumer behavior and business practices, including on remote work and business travel. The COVID-19 pandemic and related adverse economic consequences could cause adverse effects on the Company due to a number of operational factors impacting it or its customers or business partners, including but not limited to:

- loan losses resulting from financial stress experienced by our customers;
- collateral for loans, especially real estate, may decline in value, which could cause loan losses to increase;
- operational failures, disruptions, or inefficiencies due to changes in our normal business practices;
- business disruptions experienced by our vendors and business partners in carrying out critical services that support our operations;
- decreased demand for our products and services;
- potential financial liability, loan losses, litigation costs, or reputational damage resulting from our origination of loans as a participating lender in the PPP; and
- heightened levels of cybersecurity risks and payment fraud due to disruption brought about by the pandemic, remote work and increased online activity.

The extent to which the COVID-19 pandemic and related economic consequences impact our business, liquidity, financial condition, and operations will depend on future developments, which are highly uncertain and are difficult to predict, including, but not limited to, if and when the virus can be fully controlled and abated and the extent of its lasting impacts on economic and operating conditions. The impact of the removal of most pandemic related economic stimulus programs is also unknown. To the extent any of the foregoing risks or other factors that develop as a result of COVID-19 and related economic consequences materialize, it could exacerbate the other risk factors discussed in this section, or otherwise materially and adversely affect our business, liquidity, financial condition, and results of operations.

***Climate change and related legislative and regulatory initiatives may result in operational changes and expenditures that could significantly impact our business.***

The current and anticipated effects of climate change are creating an increasing level of concern for the state of the global environment. As a result, political and social attention to the issue of climate change has increased. Federal and state legislatures and regulatory agencies have continued to propose and advance numerous legislative and regulatory initiatives seeking to mitigate the effects of climate change. These climate-related initiatives could include increasing supervisory expectations with respect to banks' risk management practices, accounting for the effects of climate change in stress testing scenarios and systemic risk assessments, revising expectations for credit portfolio concentrations based on climate-related factors and encouraging investment by banks in climate-related initiatives and lending to communities disproportionately impacted by the effects of climate change. To the extent that these initiatives lead to the promulgation of new regulations or supervisory guidance applicable to us, we would likely experience increased compliance costs and other compliance-related risks.

The lack of empirical data surrounding the credit and other financial risks posed by climate change render it impossible to predict how specifically climate change may impact our financial condition and results of operations; however, the physical effects of climate change may also directly impact us. Specifically, unpredictable and more frequent weather disasters may adversely impact the value of real property securing the loans in our loan portfolio. Additionally, if insurance obtained by borrowers is insufficient to cover any losses sustained to the collateral, or if insurance coverage is otherwise unavailable to borrowers, the collateral securing loans may be negatively impacted by climate change, which could impact our financial

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condition and results of operations. Further, the effects of climate change may negatively impact regional and local economic activity, which could lead to an adverse effect on customers and impact the communities in which we operate. Overall, climate change, its effects and the resulting, unknown impact could have a material adverse effect on our financial condition and results of operations.

*Severe weather, natural disasters, acts of war or terrorism, public health issues, and other external events could significantly impact our business.*

Severe weather, natural disasters, acts of war or terrorism, public health issues, and other adverse external events could have a significant impact on our ability to conduct business. In addition, such events could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue, and/or cause us to incur additional expenses. The occurrence of any such event in the future could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

Not applicable

**ITEM 2. PROPERTIES**

Our executive and administrative offices are owned by the Bank and are located at 13319 Midlothian Turnpike, Midlothian, Virginia 23113 in Chesterfield County. The current location also houses the principal office of the Mortgage Company.

In addition to its executive offices, the Bank owns six full service branch buildings including the land on those buildings and leases an additional three full service branch buildings. Three of our branch offices are located in Chesterfield County, with two branch offices in Hanover County, one in Henrico County, one in Powhatan County, one in the city of Richmond and one in James City County.

Our properties are maintained in good operating condition and we believe they are suitable and adequate for our operational needs. Management believes that, upon expiration of each of the Company's leases, it will be able to extend the lease on satisfactory terms or relocate to another acceptable location.

**ITEM 3. LEGAL PROCEEDINGS**

In the ordinary course of its operations, the Company is a party to various legal proceedings. As of the date of this report, there are no pending or threatened proceedings against the Company that, if determined adversely, would have a material effect on the business, results of operations, or financial position of the Company.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable

## PART II

### ITEM 5. MARKET FOR REGISTRANT’S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### Market and Dividend Information

Shares of the Company’s common stock trade on the Nasdaq Capital Market under the symbol “VBFC”.

During 2022, the Company declared quarterly cash dividends totaling \$0.58 per common share. In the fourth quarter of 2021, the Company declared a quarterly cash dividend of \$0.14 per common share. All dividends paid are limited by the requirement to meet capital requirements issued by the regulatory authorities, and future declarations are subject to financial performance and regulatory guidelines.

The amount and declaration of future cash dividends are subject to the Board of Directors’ approval. In making its decision on the payment of dividends, the Board of Directors considers operating results, financial condition, capital adequacy, regulatory requirements, shareholder returns, market conditions and other factors. A discussion of certain restrictions and limitations on the ability of the Bank to pay dividends to the Company, and the ability of the Company to pay dividends to shareholders of its common stock, is set forth in Item 1 – “Business” under “Supervision and Regulation.”

#### Holder

At March 1, 2023, there were 1,483,575 shares of common stock outstanding held by approximately 902 shareholders of record.

For information concerning the Company’s Equity Compensation Plans, see Item 12 – “Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters.”

#### Purchases of Equity Securities

The Company did not repurchase any of its common stock during 2022 or 2021.

### ITEM 6. RESERVED

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### ITEM 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion is intended to assist readers in understanding and evaluating the financial condition, changes in financial condition and the results of operations of the Company, consisting of the parent company and its wholly-owned subsidiary, the Bank. This discussion should be read in conjunction with the consolidated financial statements and other financial information contained elsewhere in this report.

#### Caution About Forward-Looking Statements

In addition to historical information, this report may contain forward-looking statements. For this purpose, any statement, that is not a statement of historical fact may be deemed to be a forward-looking statement. These forward-looking statements may include statements regarding profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy and financial and other goals. Forward-looking statements often use words such as “believes,” “expects,” “plans,” “may,” “will,” “should,” “projects,” “contemplates,” “anticipates,” “forecasts,” “intends” or other words of similar meaning. You can also identify them by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, and actual results could differ materially from historical results or those anticipated by such statements.

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There are many factors that could have a material adverse effect on the operations and future prospects of the Company including, but not limited to:

- changes in assumptions underlying the establishment of allowances for loan losses, and other estimates;
- the risks of changes in interest rates on levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities, and interest sensitive assets and liabilities;
- the effects of future economic, business and market conditions;
- legislative and regulatory changes, including the Dodd-Frank Act and other changes in banking, securities, and tax laws and regulations and their application by our regulators, and changes in scope and cost of FDIC insurance and other coverages;
- our inability to maintain our regulatory capital position;
- the Company's computer systems and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance, or other disruptions despite security measures implemented by the Company;
- changes in market conditions, specifically declines in the residential and commercial real estate market, volatility and disruption of the capital and credit markets, soundness of other financial institutions with which we do business;
- risks inherent in making loans such as repayment risks and fluctuating collateral values;
- changes in operations of the Mortgage Company as a result of the activity in the residential real estate market;
- exposure to repurchase loans sold to investors for which borrowers failed to provide full and accurate information on or related to their loan application or for which appraisals have not been acceptable or when the loan was not underwritten in accordance with the loan program specified by the loan investor;
- governmental monetary and fiscal policies;
- geopolitical conditions, including acts or threats of terrorism and/or military conflicts, or actions taken by the U.S. or other governments in response to acts or threats of terrorism and/or military conflicts, negatively impacting business and economic conditions in the U.S. and abroad;
- changes in accounting policies, rules and practices;
- reliance on our management team, including our ability to attract and retain key personnel;
- competition with other banks and financial institutions, and companies outside of the banking industry, including those companies that have substantially greater access to capital and other resources;
- demand, development and acceptance of new products and services;
- problems with technology utilized by us;
- the occurrence of significant natural disasters, including severe weather conditions, floods, health related issues, and other catastrophic events;

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- the impact of the COVID-19 pandemic, including the adverse impact on our business and operations and on our customers;
- changing trends in customer profiles and behavior; and
- other factors described from time to time in our reports filed with the SEC.

For additional information on factors that could materially influence the forward-looking statements included in this report, see the risk factors in Item 1A – “Risk Factors” in this report. These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein, and readers are cautioned not to place undue reliance on such statements. Any forward-looking statement speaks only as of the date on which it is made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made. In addition, past results of operations are not necessarily indicative of future results.

### **General**

The Company’s primary source of earnings is net interest income and income from mortgage banking activities, and its principal market risk exposure is interest rate risk. The Company is not able to predict market interest rate fluctuations and its asset/liability management strategy may not prevent interest rate changes from having a material adverse effect on the Company’s results of operations and financial condition.

Although we endeavor to minimize the credit risk inherent in the Company’s loan portfolio, we must necessarily make various assumptions and judgments about the collectability of the loan portfolio based on our experience and evaluation of economic conditions. If such assumptions or judgments prove to be incorrect, the current allowance for loan losses may not be sufficient to cover loan losses and additions to the allowance may be necessary, which would have a negative impact on net income.

### **Results of Operations**

The following presents management’s discussion and analysis of the financial condition of the Company at December 31, 2022 and 2021, and results of operations for the Company for the years ended December 31, 2022 and 2021. This discussion should be read in conjunction with the Company’s audited Consolidated Financial Statements and the notes thereto appearing elsewhere in this Annual Report.

#### ***Summary***

The Company recorded net income of \$8,305,000, or \$5.62 per fully diluted share, in 2022, compared to net income of \$12,453,000, or \$8.48 per fully diluted share, in 2021.

#### ***Net interest income***

Net interest income, which represents the difference between interest earned on interest-earning assets and interest incurred on interest-bearing liabilities, is the Company’s primary source of earnings. Net interest income can be affected by changes in market interest rates as well as the level and composition of assets, liabilities and shareholders’ equity. Net interest spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. The net yield on interest-earning assets (“net interest margin”) is calculated by dividing tax equivalent net interest income by average interest-earning assets. Generally, the net interest margin will exceed the net interest spread

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because a portion of interest-earning assets are funded by various noninterest-bearing sources, principally noninterest-bearing deposits and shareholders' equity.

	<b>For the Year Ended December 31,</b>		
	<b>2022</b>	<b>2021</b>	<b>Change</b>
	<i>(dollars in thousands)</i>		
Average interest-earning assets	\$ 701,304	\$ 677,876	\$ 23,428
Interest income	\$ 27,487	\$ 27,667	\$ (180)
Yield on interest-earning assets	3.92 %	4.08 %	(0.16)%
Average interest-bearing liabilities	\$ 405,193	\$ 400,952	\$ 4,241
Interest expense	\$ 1,781	\$ 2,172	\$ (391)
Cost of interest-bearing liabilities	0.44 %	0.54 %	(0.10)%
Net interest income	\$ 25,706	\$ 25,495	\$ 211
Net interest margin	3.67 %	3.76 %	(0.09)%

The following are variances of note for the year ended December 31, 2022 compared to the year ended December 31, 2021:

- NIM contracted by nine basis points to 3.67% for the year ended December 31, 2022 compared to 3.76% for the year ended December 31, 2021. The compression was driven by the following:
  - The commercial banking segment recorded PPP fee income, net of deferred costs, of \$977,000 for the year ended December 31, 2022 compared to \$4,993,000 for the year ended December 31, 2021, through interest income as a result of normal amortization and the receipt of funds from PPP loans forgiven by the SBA. In addition, the commercial banking segment recorded interest income associated with PPP loans of \$81,000 for the year ended December 31, 2022 compared to \$1,040,000 for the year ended December 31, 2021. Total income associated with PPP loans was \$1,058,000 for the year ended December 31, 2022 compared to \$6,033,000 for the year ended December 31, 2021.
  - The decrease in our yield on earning assets for the year ended December 31, 2022, was a result of the shift in our earning asset mix which was driven by an increase in our liquid assets (i.e. interest bearing due from other institutions and investment securities) due to the reduction in the PPP loan balances because of loan forgiveness, which was partially offset by growth in the core loan portfolio. The rise in interest rates during the year ended December 31, 2022 helped to offset the impact of the increased liquid assets.
  - The cost of interest-bearing liabilities dropped by ten basis points to 0.44% for the year ended December 31, 2022 compared to 0.54% for the year ended December 31, 2021, because of the shift in our deposit mix from higher cost time deposits to lower cost relationship deposits. While we saw a reduction in our cost of interest-bearing liabilities during the year, during the latter half of 2022, we started to experience a greater pressure on deposit pricing as a result of the rising rate environment and market pressures.

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The following table illustrates average balances of total interest-earning assets and total interest-bearing liabilities for the periods indicated, showing the average distribution of assets, liabilities, shareholders' equity and related income, expense and corresponding weighted-average yields and rates (dollars in thousands). The average balances used in these tables and other statistical data were calculated using daily average balances. We have no tax exempt assets for the periods presented.

**Average Balance Sheets, Income and Expense, Yields and Rates**

	Year Ended December 31, 2022			Year Ended December 31, 2021		
	Average Balance	Interest Income/Expense	Yield Rate	Average Balance	Interest Income/Expense	Yield Rate
<b>Loans</b>						
Commercial	\$ 87,882	\$ 4,898	5.57 %	\$ 152,760	\$ 8,042	5.26 %
Real estate - residential	91,629	4,164	4.54 %	87,127	4,034	4.63 %
Real estate - commercial	279,513	12,718	4.55 %	242,540	11,212	4.62 %
Real estate - construction	41,036	1,499	3.65 %	40,709	1,622	3.98 %
Student loans	23,601	1,039	4.40 %	28,502	1,069	3.75 %
Consumer	3,709	221	5.96 %	3,079	172	5.59 %
Loans net of deferred fees	\$ 527,370	\$ 24,539	4.65 %	\$ 554,717	\$ 26,151	4.71 %
Loans held for sale	5,078	237	4.67 %	14,368	409	2.85 %
Investment securities	127,503	2,244	1.76 %	58,815	1,052	1.79 %
Federal funds and other	41,353	467	1.13 %	49,976	55	0.11 %
Total interest earning assets	701,304	27,487	3.92 %	677,876	27,667	4.08 %
Allowance for loan losses	(3,461)			(3,709)		
Cash and due from banks	15,224			12,639		
Premises and equipment, net	11,727			11,960		
Other assets	21,961			22,698		
<b>Total assets</b>	<b>\$ 746,755</b>			<b>\$ 721,464</b>		
<b>Interest bearing deposits</b>						
Interest checking	87,423	105	0.12 %	77,665	105	0.14 %
Money market	192,626	528	0.27 %	175,313	464	0.26 %
Savings	51,077	79	0.15 %	41,135	64	0.16 %
Certificates	59,452	367	0.62 %	86,769	943	1.09 %
Total deposits	390,578	1,079	0.28 %	380,882	1,576	0.41 %
<b>Borrowings</b>						
Long-term debt - trust preferred securities	8,776	291	3.32 %	8,771	172	1.96 %
FHLB advances	164	8	4.65 %	—	—	—
Subordinated debt, net	5,675	403	7.10 %	5,643	403	7.14 %
Other borrowings	—	—	— %	5,656	21	0.37 %
Total interest bearing liabilities	405,193	1,781	0.44 %	400,952	2,172	0.54 %
Noninterest bearing deposits	276,742			254,481		
Other liabilities	3,484			6,775		
Total liabilities	685,419			662,208		
Equity capital	61,336			59,256		
<b>Total liabilities and capital</b>	<b>\$ 746,755</b>			<b>\$ 721,464</b>		
<b>Net interest income before provision for loan losses</b>		<b>\$ 25,706</b>			<b>\$ 25,495</b>	
Interest spread - average yield on interest earning assets, less average rate on interest bearing liabilities			3.48 %			3.54 %
Net interest margin (net interest income expressed as a percentage of average earning assets)			3.67 %			3.76 %



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Interest income and interest expense are affected by changes in both average interest rates and average volumes of interest-earning assets and interest-bearing liabilities. The following table analyzes changes in net interest income attributable to changes in the volume of interest-sensitive assets and liabilities compared to changes in interest rates. Nonaccrual loans are included in average loans outstanding. The changes in interest due to both rate and volume have been allocated to changes due to volume and changes due to rate in proportion to the relationship of the absolute dollar amounts of the changes in each (dollars in thousands).

	2022 vs. 2021 Increase (Decrease) Due to Changes in		
	Volume	Rate	Total
<b>Interest income</b>			
Loans	\$ 1,123	\$ (2,735)	\$ (1,612)
Loans held for sale	(15,863)	15,691	(172)
Investment securities	1,209	(17)	1,192
Fed funds sold and other	(8)	420	412
Total interest income	<u>(13,539)</u>	<u>13,359</u>	<u>(180)</u>
<b>Interest expense</b>			
Deposits			
Money market accounts	47	17	64
Savings accounts	15	—	15
Certificates of deposit	(243)	(333)	(576)
Total deposits	<u>(181)</u>	<u>(316)</u>	<u>(497)</u>
Borrowings			
Long-term debt	—	119	119
FHLB Advances	8	—	8
Subordinated debt, net	—	—	—
Other borrowings	—	(21)	(21)
Total interest expense	<u>(173)</u>	<u>(218)</u>	<u>(391)</u>
<b>Net interest income</b>	<u>\$ (13,366)</u>	<u>\$ 13,577</u>	<u>\$ 211</u>

***Provision for loan losses***

The amount of the loan loss provision is determined by an evaluation of the level of loans outstanding, the level of nonperforming loans, historical loan loss experience, delinquency trends, underlying collateral values, the amount of actual losses charged to the reserve in a given period and assessment of present and anticipated economic conditions.

The level of the allowance reflects changes in the size of the portfolio or in any of its components as well as management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, and present economic, political and regulatory conditions. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company recorded a recovery of provision for loan loss expense of \$300,000 and \$500,000 for the years ended December 31, 2022 and December 31, 2021, respectively. The recovery of provision for loan loss expense, during the year ended December 31, 2022 and 2021, resulted from reductions in qualitative factors which was driven by improving economic factors, improved credit metrics, and reductions in loan deferrals. While current economic challenges due to higher inflation and the speed at which interest rates are rising remain a risk to credit quality, we believe our current level of allowance for loan losses is sufficient.

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For more financial data and other information about the provision for loan losses refer to section, “Balance Sheet Analysis” under this Item 7 – “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, and Note 4 “Allowance for Loan Losses” in the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K.

***Noninterest income***

Noninterest income includes service charges and fees on deposit accounts, fee income related to loan origination, gains and losses on sale of mortgage loans and securities held for sale. The most significant noninterest income item has been mortgage banking income, net of commissions, representing 52% for the year ended December 31, 2022 and 77% for the year ended December 31, 2021.

	For the Year Ended		Change	
	December 31,	December 31,	\$	%
	2022	2021		
	<i>(dollars in thousands)</i>			
Service charges and fees	\$ 2,625	\$ 2,352	\$ 273	11.6 %
Mortgage banking income, net	3,427	9,521	(6,094)	(64.0)%
Gain on sale of SBA loans	79	—	79	100.0 %
Other	471	470	1	0.2 %
Total noninterest income	\$ 6,602	\$ 12,343	\$ (5,741)	(46.5)%

- The \$273,000 increase in service charges and fees was driven primarily by an increase in interchange fee income as consumer and business spending picked up during the year ended December 31, 2022.
- The decrease in mortgage banking income, net is a result of decreased loan originations and sales compared to the prior year due to the sharp rise in mortgage rates and the historically low inventory of homes for sale during the year ended December 31, 2022. As a result of the sharp drop in origination volume, the mortgage banking segment has taken steps to right size its expense structure to minimize the impact to earnings.
- The Company began selling the guaranteed strip on SBA loans again during the year ended December 31, 2022, and recognized a gain of \$79,000 for the period, compared to no sales for the same period in 2021.



**Balance Sheet Analysis****Investment securities**

At December 31, 2022 and 2021, all of our investment securities were classified as available for sale.

The following table presents additional information pertaining to the composition of our investment securities portfolio at amortized cost, by maturity (dollars in thousands).

	December 31, 2022	
	Amortized Cost	Weighted Average Yield <sup>1</sup>
U.S. Government agency obligations		
Maturing less than one year	\$ 9,996	0.19 %
Maturing one to five years	53,715	2.11 %
Maturing five to ten years	481	3.45 %
Maturing more than ten years	439	3.59 %
Total U.S. Government agency obligations	64,631	1.10 %
Mortgage-backed securities		
Maturing less than one year	38	1.31 %
Maturing one to five years	428	3.25 %
Maturing five to ten years	4,950	1.97 %
Maturing more than ten years	63,735	2.15 %
Total Mortgage-backed securities	69,151	2.13 %
Municipals		
Maturing more than 10 years	2,268	2.17 %
Total Municipals	2,268	2.17 %
Subordinated debt		
Maturing one to five years	1,500	5.08 %
Maturing five to ten years	10,053	3.17 %
Total Subordinated debt	11,553	3.42 %
Total investment securities	\$ 147,603	1.78 %

<sup>1</sup> The weighted average yield is calculated based on the relative amortized costs of the securities.

For more financial data and other information about investment securities refer to Note 1 “Summary of Significant Accounting Policies” and Note 2 “Investment Securities Available for Sale” in the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K.

**Loans**

One of management’s objectives is to maintain the high quality of the loan portfolio. The Company seeks to achieve this objective by maintaining rigorous underwriting standards coupled with regular evaluation of the creditworthiness of and the designation of lending limits for each borrower. The portfolio strategies include seeking industry, loan type and loan size diversification in order to minimize credit concentration risk. Management also focuses on originating loans in markets with which the Company is familiar.

Approximately 79% of all loans are secured by mortgages on real property located principally in the Commonwealth of Virginia. Approximately 4% of the loan portfolio consists of rehabilitated student loans purchased by the Bank from 2014 to 2017 (see discussion following). The Company’s commercial and industrial loan portfolio represents approximately 17% of all loans. Loans in this category are typically made to individuals and small and medium-sized businesses, and range between \$250,000 and \$2.5 million. Based on underwriting standards, commercial and industrial loans may be secured in whole or in part by collateral such as liquid assets, accounts receivable, equipment, inventory, and real property. The collateral securing any loan may depend on the type of loan and may vary in value based on market conditions. The remainder of our loan portfolio is in consumer loans which represent less than 1% of the total.

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The following tables present the composition of our loan portfolio at the dates indicated (dollars in thousands).

	December 31, 2022		December 31, 2021	
	Amount	%	Amount	%
Construction and land development				
Residential	\$ 9,727	1.81 %	\$ 6,805	1.29 %
Commercial	35,400	6.57 %	42,344	8.05 %
	<u>45,127</u>	<u>8.38 %</u>	<u>49,149</u>	<u>9.34 %</u>
Commercial real estate				
Owner occupied	119,643	22.22 %	113,108	21.48 %
Non-owner occupied	153,610	28.53 %	129,786	24.65 %
Multifamily	11,291	2.10 %	11,666	2.22 %
Farmland	73	0.01 %	977	0.19 %
	<u>284,617</u>	<u>52.86 %</u>	<u>255,537</u>	<u>48.54 %</u>
Consumer real estate				
Home equity lines	18,421	3.42 %	17,977	3.41 %
Secured by 1-4 family residential,				
First deed of trust	67,495	12.54 %	62,277	11.83 %
Second deed of trust	7,764	1.44 %	12,118	2.31 %
	<u>93,680</u>	<u>17.40 %</u>	<u>92,372</u>	<u>17.55 %</u>
Commercial and industrial loans (except those secured by real estate)	90,348	16.78 %	100,421	19.07 %
Guaranteed student loans	20,617	3.83 %	25,975	4.93 %
Consumer and other	4,038	0.75 %	3,003	0.57 %
	<u>538,427</u>	<u>100.00 %</u>	<u>526,457</u>	<u>100.00 %</u>
Deferred fees and costs, net	588		(433)	
Less: allowance for loan losses	(3,370)		(3,423)	
	<u>\$ 535,645</u>		<u>\$ 522,601</u>	

PPP loans included in commercial and industrial loans in the above table were \$270,000 and \$32,601,000 as of December 31, 2022 and December 31, 2021, respectively.

The following table presents the maturity and sensitivity of the loan portfolio at December 31, 2022 (in thousands):

	Due in One Year or Less	Due After One Year Through Five Years	Due After Five Years Through Fifteen Years	Due After Fifteen Years	Totals	Due After One Year	
						Fixed Rates	Adjustable Rates
Construction and land development							
Residential	\$ 9,257	\$ 470	\$ —	\$ —	\$ 9,727	\$ 470	\$ —
Commercial	19,566	5,742	10,092	—	35,400	15,834	—
	<u>28,823</u>	<u>6,212</u>	<u>10,092</u>	<u>—</u>	<u>45,127</u>	<u>16,304</u>	<u>—</u>
Commercial real estate							
Owner occupied	15,061	51,329	46,479	6,774	119,643	96,141	8,441
Non-owner occupied	16,392	73,109	60,224	3,885	153,610	136,643	575
Multifamily	1,277	4,707	5,307	—	11,291	7,261	2,753
Farmland	—	73	—	—	73	35	38
	<u>32,730</u>	<u>129,218</u>	<u>112,010</u>	<u>10,659</u>	<u>284,617</u>	<u>240,080</u>	<u>11,807</u>
Consumer real estate							
Home equity lines	17,117	744	560	—	18,421	1,304	—
Secured by 1-4 family residential,							
First deed of trust	10,058	45,457	10,498	1,482	67,495	50,615	6,822
Second deed of trust	945	1,360	3,104	2,355	7,764	6,661	158
	<u>28,120</u>	<u>47,561</u>	<u>14,162</u>	<u>3,837</u>	<u>93,680</u>	<u>58,580</u>	<u>6,980</u>
Commercial and industrial loans (except those secured by real estate)	35,053	32,971	20,770	1,554	90,348	51,266	4,029
Guaranteed student loans	20,617	—	—	—	20,617	—	—
Consumer and other	2,404	1,603	31	—	4,038	1,634	—
	<u>147,747</u>	<u>217,565</u>	<u>157,065</u>	<u>16,050</u>	<u>538,427</u>	<u>367,864</u>	<u>22,816</u>

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For more financial data and other information about loans refer to Note 1 “Summary of Significant Accounting Policies” and Note 3 “Loans” in the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K.

**Allowance for loan losses**

We monitor and maintain an allowance for loan losses to absorb an estimate of probable losses inherent in the loan portfolio. The following table presents the loan loss experience for the dates indicated (dollars in thousands).

	<u>Beginning Balance</u>	<u>Provision for (Recovery of) Loan Losses</u>	<u>Charge-offs</u>	<u>Recoveries</u>	<u>Ending Balance</u>	<u>Average Loans</u>	<u>Ratio of Net Charge-offs to Average Loans</u>
<b>Year Ended December 31, 2022</b>							
Construction and land development							
Residential	\$ 57	\$ 22	\$ —	\$ —	\$ 79	\$ 7,269	— %
Commercial	229	(37)	—	—	192	33,767	— %
	<u>286</u>	<u>(15)</u>	<u>—</u>	<u>—</u>	<u>271</u>	<u>41,036</u>	<u>— %</u>
Commercial real estate							
Owner occupied	833	34	—	—	867	121,507	— %
Non-owner occupied	1,083	206	—	—	1,289	143,941	— %
Multifamily	35	(2)	—	—	33	13,409	— %
Farmland	2	(2)	—	—	—	656	— %
	<u>1,953</u>	<u>236</u>	<u>—</u>	<u>—</u>	<u>2,189</u>	<u>279,513</u>	<u>— %</u>
Consumer real estate							
Home equity lines	12	(59)	—	58	11	19,371	0.30 %
Secured by 1-4 family residential							
First deed of trust	123	3	—	5	131	62,214	0.01 %
Second deed of trust	47	(311)	(27)	334	43	10,044	3.06 %
	<u>182</u>	<u>(367)</u>	<u>(27)</u>	<u>397</u>	<u>185</u>	<u>91,629</u>	<u>0.40 %</u>
Commercial and industrial loans							
(except those secured by real estate)	486	180	(157)	67	576	87,882	(0.10) %
Student loans	65	18	(31)	—	52	23,601	(0.13) %
Consumer and other	29	10	(2)	—	37	3,709	(0.05) %
Unallocated	422	(362)	—	—	60	—	— %
	<u>\$ 3,423</u>	<u>\$ (300)</u>	<u>\$ (217)</u>	<u>\$ 464</u>	<u>\$ 3,370</u>	<u>\$ 527,370</u>	<u>0.05 %</u>
<b>Year Ended December 31, 2021</b>							
Construction and land development							
Residential	\$ 214	\$ (157)	\$ —	\$ —	\$ 57	\$ 7,959	— %
Commercial	285	(56)	—	—	229	32,750	— %
	<u>499</u>	<u>(213)</u>	<u>—</u>	<u>—</u>	<u>286</u>	<u>40,709</u>	<u>— %</u>
Commercial real estate							
Owner occupied	1,047	(214)	—	—	833	127,150	— %
Non-owner occupied	1,421	(352)	—	14	1,083	103,535	0.01 %
Multifamily	47	(12)	—	—	35	11,111	— %
Farmland	2	—	—	—	2	744	— %
	<u>2,517</u>	<u>(578)</u>	<u>—</u>	<u>14</u>	<u>1,953</u>	<u>242,540</u>	<u>0.01 %</u>
Consumer real estate							
Home equity lines	24	(23)	—	11	12	17,860	0.06 %
Secured by 1-4 family residential							
First deed of trust	166	(54)	—	11	123	57,446	0.02 %
Second deed of trust	79	1	(84)	51	47	11,821	(0.28) %
	<u>269</u>	<u>(76)</u>	<u>(84)</u>	<u>73</u>	<u>182</u>	<u>87,127</u>	<u>(0.01) %</u>
Commercial and industrial loans							
(except those secured by real estate)	408	47	—	31	486	152,760	0.02 %
Student loans	87	13	(35)	—	65	28,502	(0.12) %
Consumer and other	36	39	(46)	—	29	3,079	(1.49) %
Unallocated	154	268	—	—	422	—	— %
	<u>\$ 3,970</u>	<u>\$ (500)</u>	<u>\$ (165)</u>	<u>\$ 118</u>	<u>\$ 3,423</u>	<u>\$ 554,717</u>	<u>(0.01) %</u>

For more financial data and other information about loans refer to Note 1 “Summary of Significant Accounting Policies” and Note 4 “Allowance for Loan Losses” in the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K.

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**Asset quality**

The following table summarizes asset quality information at the dates indicated (dollars in thousands).

	December 31, 2022	December 31, 2021
Nonaccrual loans	\$ 654	\$ 1,359
Foreclosed properties	—	—
Total nonperforming assets	<u>\$ 654</u>	<u>\$ 1,359</u>
Restructured loans (not included in nonaccrual loans above)	<u>\$ 5,088</u>	<u>\$ 5,734</u>
Loans past due 90 days and still accruing <sup>(1)</sup>	<u>\$ 1,725</u>	<u>\$ 1,961</u>
Nonaccrual loans to total loans <sup>(2)</sup>	<u>0.12 %</u>	<u>0.26 %</u>
Nonperforming assets to loans <sup>(2)</sup>	<u>0.12 %</u>	<u>0.26 %</u>
Nonperforming assets to total assets	<u>0.09 %</u>	<u>0.18 %</u>
Allowance for loan losses to		
Loans, net of deferred fees and costs	0.63 %	0.65 %
Loans, net of deferred fees and costs (excluding guaranteed loans)	0.65 %	0.69 %
Nonaccrual loans	<u>515.29 %</u>	<u>251.94 %</u>

<sup>(1)</sup> All loans 90 days past due and still accruing are rehabilitated student loans which have a 98% guarantee by the DOE.

<sup>(2)</sup> Loans are net of unearned income and deferred cost.

Nonperforming assets totaled \$654,000 at December 31, 2022, compared to \$1,359,000 at December 31, 2021. Nonperforming assets at December 31, 2022 consisted entirely of \$654,000 in nonaccrual loans, compared to \$1,359,000 at December 31, 2021.

The following table presents an analysis of the changes in nonperforming assets for 2022 (in thousands).

	Nonaccrual Loans	OREO	Total
Balance December 31, 2021	\$ 1,359	\$ —	\$ 1,359
Additions	168	—	168
Loans placed back on accrual	(452)	—	(452)
Repayments	(394)	—	(394)
Charge-offs	(27)	—	(27)
Balance December 31, 2022	<u>\$ 654</u>	<u>\$ —</u>	<u>\$ 654</u>

Nonperforming restructured loans are included in nonaccrual loans. Until a nonperforming restructured loan has performed in accordance with its restructured terms for a minimum of six months, it will remain on nonaccrual status.

Interest is accrued on outstanding loan principal balances, unless the Company considers collection to be doubtful. Commercial and unsecured consumer loans are designated as nonaccrual when the Company considers collection of expected principal and interest doubtful. Mortgage loans and most other types of consumer loans past due 90 days or more may remain on accrual status if management determines that concern over our ability to collect principal and interest is not significant. When loans are placed in nonaccrual status, previously accrued and unpaid interest is reversed against interest income in the current period and interest is subsequently recognized only to the extent cash is received. Interest accruals are resumed on such loans only when in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest.

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There were no specific allowances associated with the total nonaccrual loans of \$654,000 and \$1,359,000 at December 31, 2022 and December 31, 2021, respectively, that were considered impaired.

Cumulative interest income that would have been recorded had nonaccrual loans been performing would have been \$87,000 and \$88,000 for 2022 and 2021, respectively. Student loans totaling \$1,725,000 and \$1,961,000 at December 31, 2022 and 2021, respectively, were past due 90 days or more and interest was still being accrued as principal and interest on such loans have a 98% guarantee by the DOE. The 2% not covered by the DOE guarantee is provided for in the allowance for loan losses.

**Deposits**

The following table gives the composition of our deposits at the dates indicated (dollars in thousands).

	December 31, 2022		December 31, 2021	
	Amount	%	Amount	%
Demand accounts	\$ 255,236	40.9 %	\$ 268,804	40.5 %
Interest checking accounts	90,252	14.4 %	89,599	13.5 %
Money market accounts	179,036	28.7 %	187,942	28.3 %
Savings accounts	55,695	8.9 %	54,106	8.1 %
Time deposits of \$250,000 and over	4,740	0.8 %	6,977	1.1 %
Other time deposits	39,784	6.4 %	56,620	8.5 %
Total	\$ 624,743	100.0 %	\$ 664,048	100.0 %

Total deposits decreased by \$39,305,000, or 5.92%, from December 31, 2021. Variances of note are as follows:

- Noninterest bearing demand account balances decreased \$13,568,000 from December 31, 2021, and represented 40.85% of total deposits at December 31, 2022 compared to 40.48% as of December 31, 2021. The decrease in noninterest bearing demand accounts was driven by a combination of consumers and businesses drawing down balances due to increased pressure from high inflation, making year-end tax payments, as well as investing in higher yielding products.
- Low cost relationship deposits (i.e. interest checking, money market, and savings) balances decreased \$6,664,000, or 2.01%, from December 31, 2021. The decrease in these accounts was primarily driven by the same combination of factors as the noninterest bearing demand accounts.
- Time deposits decreased by \$19,073,000, or 29.99%, from December 31, 2021. The decrease in time deposits was primarily driven by an effort to reduce reliance on high cost time deposits and the migration of customers from time deposits to money market demand accounts.

The following table presents the average deposits balances and average rate paid for the dates indicated (dollars in thousands).

	Average Balance		Average Cost Rate	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
Noninterest bearing deposits	\$ 276,742	\$ 254,481		
Interest checking	87,423	77,665	0.12 %	0.14 %
Money market	192,626	175,313	0.27 %	0.26 %
Savings	51,077	41,135	0.15 %	0.16 %
Certificates				
Less than \$250,000	53,488	74,515	0.61 %	1.10 %
\$250,000 or more	5,964	12,254	0.69 %	0.99 %
Total interest bearing deposits	390,578	380,882	0.28 %	0.41 %
Total deposits	\$ 667,320	\$ 635,363	0.16 %	0.25 %



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The following table presents (in thousands) the scheduled maturities of time deposits greater than \$250,000 which is the maximum FDIC insurance limit.

	<b>December 31, 2022</b>	<b>December 31, 2021</b>
Months to maturity:		
Three or less	\$ 480	\$ 2,458
Over three through six	1,093	938
Over six through twelve	2,630	2,785
Over twelve	537	796
Total	<u>\$ 4,740</u>	<u>\$ 6,977</u>

The variety of deposit accounts that we offer has allowed us to be competitive in obtaining funds and has allowed us to respond with flexibility to, although not to eliminate, the threat of disintermediation (the flow of funds away from depository institutions such as banking institutions into direct investment vehicles such as government and corporate securities). Our ability to attract and retain deposits, and our cost of funds, has been, and is expected to continue to be, significantly affected by money market conditions.

***Borrowings***

We utilize borrowings to supplement deposits to address funding or liability duration needs. For more financial data and other information about borrowings refer to Note 8 “Borrowings” in the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K.

***Off-balance sheet arrangements***

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. For more financial data and other information about loans refer to Note 12 “Commitments and Contingencies” in the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K.

[Table of Contents](#)**Capital resources**

Shareholders' equity at December 31, 2022 was \$61,111,000 compared to \$63,401,000 at December 31, 2021. The \$2,290,000 decrease in shareholders' equity during the year ended December 31, 2022 is primarily due to the \$10,146,000 increase in accumulated other comprehensive loss associated with the unrealized holding losses arising in the available for sale investment securities portfolio during the period, which were the result of the movement in interest rates during the year ended December 31, 2022. The increase in the holding losses was partially offset by the net income of \$8,305,000 during the year ended December 31, 2022.

The following table presents the composition of regulatory capital and the capital ratios of the Bank at the dates indicated (dollars in thousands).

	December 31, 2022	December 31, 2021
<b>Tier 1 capital</b>		
Total bank equity capital	\$ 70,731	\$ 73,380
Net unrealized loss on available-for-sale securities	10,862	717
Defined benefit postretirement plan	19	27
Total Tier 1 capital	<u>81,612</u>	<u>74,124</u>
<b>Tier 2 capital</b>		
Allowance for loan losses	3,370	3,423
Tier 2 capital deduction	—	—
Total Tier 2 capital	<u>3,370</u>	<u>3,423</u>
Total risk-based capital	<u>84,982</u>	<u>77,547</u>
Risk-weighted assets	<u>\$ 573,976</u>	<u>\$ 531,225</u>
Average assets	<u>\$ 745,120</u>	<u>\$ 751,708</u>
<b>Capital ratios</b>		
Leverage ratio (Tier 1 capital to average assets)	10.95 %	9.86 %
Common equity tier 1 capital ratio (CET 1)	14.22 %	14.01 %
Tier 1 capital to risk-weighted assets	14.22 %	14.01 %
Total capital to risk-weighted assets	14.81 %	14.66 %
Equity to total assets	9.78 %	9.83 %

For more financial data and other information about capital resources refer to Note 13 "Shareholders' Equity and Regulatory Matters" and Note 15 "Trust Preferred Securities" in the "Notes to Consolidated Financial Statements" contained in Item 8 of this Form 10-K.

**Liquidity**

Liquidity represents the ability of a company to convert assets into cash or cash equivalents without significant loss, and the ability to raise additional funds by increasing liabilities. Liquidity management involves monitoring our sources and uses of funds in order to meet our day-to-day cash flow requirements while maximizing profits. Liquidity management is made more complicated because different balance sheet components are subject to varying degrees of management control. For example, the timing of maturities of our investment portfolio is fairly predictable and subject to a high degree of control at the time investment decisions are made. However, net deposit inflows and outflows are far less predictable and are not subject to the same degree of control.

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At December 31, 2022 and 2021, our liquid assets, consisting of cash, cash equivalents and investment securities available for sale, totaled \$150,531,000 and \$187,315,000, or 20.81% and 25.03% of total assets, respectively. Investment securities traditionally provide a secondary source of liquidity since they can be converted into cash in a timely manner.

Our holdings of liquid assets plus the ability to maintain and expand our deposit base and borrowing capabilities serve as our principal sources of liquidity. We plan to meet our future cash needs through the liquidation of temporary investments, the generation of deposits, and from additional borrowings. In addition, we will receive cash upon the maturity and sale of loans and the maturity of investment securities. We maintain three federal funds lines of credit with correspondent banks totaling \$17.8 million for which there were no borrowings against at December 31, 2022 and December 31, 2021.

We are also a member of the FHLB, from which applications for borrowings can be made. The FHLB requires that securities, qualifying mortgage loans, and stock of the FHLB owned by the Bank be pledged to secure any advances from the FHLB. The unused borrowing capacity currently available from the FHLB at December 31, 2022 was \$8.2 million, based on the Bank's qualifying collateral available to secure any future borrowings. However, we are able to pledge additional collateral to the FHLB in order to increase our available borrowing capacity up to 25% of assets.

Liquidity provides us with the ability to meet normal deposit withdrawals, while also providing for the credit needs of customers. We are committed to maintaining liquidity at a level sufficient to protect depositors, provide for reasonable growth, and fully comply with all regulatory requirements.

At December 31, 2022, we had commitments to originate \$130,275,000 of loans. Fixed commitments to incur capital expenditures were less than \$100,000 at December 31, 2022. Certificates of deposit scheduled to mature or reprice in the 12-month period ending December 31, 2023 total \$29,645,000. We believe that a significant portion of such deposits will remain with us. We further believe that deposit growth, loan repayments and other sources of funds will be adequate to meet our foreseeable short-term and long-term liquidity needs.

### **Interest Rate Sensitivity**

An important element of asset/liability management is the monitoring of our sensitivity to interest rate movements. In order to measure the effects of interest rates on our net interest income, management takes into consideration the expected cash flows from the securities and loan portfolios and the expected magnitude of the repricing of specific asset and liability categories. We evaluate interest sensitivity risk and then formulate guidelines to manage this risk based on management's outlook regarding the economy, forecasted interest rate movements and other business factors. Our goal is to maximize and stabilize the net interest margin by limiting exposure to interest rate changes.

Contractual principal repayments of loans do not necessarily reflect the actual term of our loan portfolio. The average lives of mortgage loans are substantially less than their contractual terms because of loan prepayments and because of enforcement of due-on-sale clauses, which gives us the right to declare a loan immediately due and payable in the event, among other things, the borrower sells the real property subject to the mortgage and the loan is not repaid. In addition, certain borrowers increase their equity in the security property by making payments in excess of those required under the terms of the mortgage.

The sale of fixed rate loans is intended to protect us from precipitous changes in the general level of interest rates. The valuation of adjustable rate mortgage loans is not as directly dependent on the level of interest rates as is the value of fixed rate loans. As with other investments, we regularly monitor the appropriateness of the level of adjustable rate mortgage loans in our portfolio and may decide from time to time to sell such loans and reinvest the proceeds in other adjustable rate investments.

### **Impact of inflation and changing prices**

The Company's financial statements included herein have been prepared in accordance with GAAP, which require the Company to measure financial position and operating results primarily in terms of historical dollars. Changes in the relative value of money due to inflation or recession are generally not considered. The primary effect of inflation on the operations of the Company is reflected in increased operating costs. In management's opinion, changes in interest rates affect the

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financial condition of a financial institution to a far greater degree than changes in the inflation rate. While interest rates are greatly influenced by changes in the inflation rate, they do not necessarily change at the same rate or in the same magnitude as the inflation rate. Interest rates are highly sensitive to many factors that are beyond the control of the Company, including changes in the expected rate of inflation, the influence of general and local economic conditions and the monetary and fiscal policies of the United States government, its agencies and various other governmental regulatory authorities.

**LIBOR and Other Benchmark Rates**

The administrator of LIBOR announced that the most commonly used U.S. dollar LIBOR settings would cease to be published or cease to be representative after June 30, 2023. Management cannot predict whether or when LIBOR will actually cease to be available or what impact such a transition may have on the Company's business, financial condition and results of operations.

The Adjustable Interest Rate (LIBOR) Act, enacted in March 2022, provides a statutory framework to replace LIBOR with a benchmark rate based on the Secured Overnight Funding Rate ("SOFR") for contracts governed by U.S. law that have no or ineffective fallbacks. Although governmental authorities have endeavored to facilitate an orderly discontinuation of LIBOR, no assurance can be provided that this aim will be achieved or that the use, level, and volatility of LIBOR or other interest rates, or the value of LIBOR-based securities will not be adversely affected. There continues to be substantial uncertainty as to the ultimate effects of the LIBOR transition, including with respect to the acceptance and use of SOFR and other benchmark rates.

We have a number of loans, borrowings and other financial instruments with attributes that are either directly or indirectly dependent on LIBOR. The transition from LIBOR could create considerable costs and additional risk. Since proposed alternative rates are calculated differently, payments under contracts referencing new rates will differ from those referencing LIBOR. The transition will change our market risk profiles, requiring changes to risk and pricing models, valuation tools, product design and hedging strategies. Furthermore, failure to adequately manage this transition process with our customers could adversely impact our reputation. Although we are currently unable to assess what the ultimate impact of the transition from LIBOR will be, failure to adequately manage the transition could have a material adverse effect on our business, financial condition and results of operations.

**Critical Accounting Policies and Estimates**

**General**

The accounting and reporting policies of the Company and the Bank are in accordance with GAAP and conform to general practices within the banking industry. The Company's financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities, and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company's consolidated financial position and/or results of operations.

The more critical accounting and reporting policies include the Company's accounting for the allowance for loan losses and income taxes. The Company's accounting policies are fundamental to understanding the Company's consolidated financial position and consolidated results of operations. Accordingly, the Company's significant accounting policies are discussed in detail in Note 1 "Summary of Significant Accounting Policies" in the "Notes to Consolidated Financial Statements" contained in Item 8 of this Form 10-K.

The following is a summary of the Company's critical accounting policies that are highly dependent on estimates, assumptions, and judgments.

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### ***Allowance for loan losses***

We monitor and maintain an allowance for loan losses to absorb an estimate of probable losses inherent in the loan portfolio. We maintain policies and procedures that address the systems of controls over the following areas of maintenance of the allowance: the systematic methodology used to determine the appropriate level of the allowance to provide assurance they are maintained in accordance with GAAP; the accounting policies for loan charge-offs and recoveries; the assessment and measurement of impairment in the loan portfolio; and the loan grading system.

The allowance reflects management's best estimate of probable losses within the existing loan portfolio and of the risk inherent in various components of the loan portfolio, including loans identified as impaired as required by Financial Accounting Standards Board Codification Topic 310: Receivables. Loans evaluated individually for impairment include nonperforming loans, such as loans on nonaccrual, loans past due by 90 days or more, restructured loans and other loans selected by management. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired, then a specific reserve is established for the amount of impairment.

Loans are grouped by similar characteristics, including the type of loan, the assigned loan classification and the general collateral type. A loss rate reflecting the expected loss inherent in a group of loans is derived based upon historical net charge-off rates, the predominant collateral type for the group and the terms of the loan. The resulting estimate of losses for groups of loans is adjusted for relevant environmental factors and other conditions of the portfolio of loans and leases, including: borrower and industry concentrations; levels and trends in delinquencies, charge-offs and recoveries; changes in underwriting standards and risk selection; level of experience, ability and depth of lending management; and national and local economic conditions.

The amounts of estimated impairment for individually evaluated loans and groups of loans are added together for a total estimate of loan losses. This estimate of losses is compared to our allowance for loan losses as of the evaluation date and, if the estimate of losses is greater than the allowance, an additional provision to the allowance would be made. If the estimate of losses is less than the allowance, the degree to which the allowance exceeds the estimate is evaluated to determine whether the allowance falls outside a range of estimates. We recognize the inherent imprecision in estimates of losses due to various uncertainties and variability related to the factors used, and therefore a reasonable range around the estimate of losses is derived and evaluated by management. If different assumptions or conditions were to prevail and it is determined that the allowance is not adequate to absorb the new estimate of probable losses, an additional provision for loan losses would be made, which amount may be material to the financial statements.

### ***Income taxes***

The Company uses the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. If current available information raises doubt as to the realization of the deferred tax assets, a valuation allowance may be established. Management considers the determination of this valuation allowance to be a critical accounting policy due to the need to exercise significant judgment in evaluating the amount and timing of recognition of deferred tax liabilities and assets, including projections of future taxable income. These judgments and estimates are reviewed on a continual basis as regulatory and business factors change. A valuation allowance for deferred tax assets may be required if the amounts of taxes recoverable through loss carry forwards decline, or if management projects lower levels of future taxable income.

### ***New accounting standards***

For information regarding recent accounting pronouncements and their effect on us, see "New Accounting Pronouncements" in Note 1 "Summary of Significant Accounting Policies" in the "Notes to Consolidated Financial Statements" contained in Item 8 of this Form 10-K.

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**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not applicable.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The consolidated financial statements and related footnotes of the Company are presented following.



## **Report of Independent Registered Public Accounting Firm**

To the Shareholders and Board of Directors  
Village Bank and Trust Financial Corp.  
Midlothian, Virginia

### **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of Village Bank and Trust Financial Corp. and its subsidiary (the Company) as of December 31, 2022 and 2021, the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical Audit Matters**

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing separate opinions on the critical audit matter or on the accounts or disclosures to which it relates.

**Allowance for Loan Losses – Qualitative Factors**

As described in Note 1 – Summary of Significant Accounting Policies and Note 4 – Allowance for Loan Losses to the consolidated financial statements, the Company maintains an allowance for loan losses that represents management’s best estimate of probable losses inherent in the loan portfolio. For loans that are not specifically identified for impairment, management determines the allowance for loan losses based on historical loss experience adjusted for qualitative factors. Qualitative adjustments to the historical loss experience are established by applying a loss percentage to the loan segments established by management based on their assessment of shared risk characteristics within groups of similar loans.

Qualitative factors are determined based on management’s continuing evaluation of inputs and assumptions underlying the quality of the loan portfolio. Management evaluates qualitative factors by loan segment, primarily considering changes in lending policies and procedures, current economic conditions, the nature and volume of loans, the experience and depth of the lending team, delinquency trends, the loan review system, collateral values, the existence and effect of concentrations, and other external factors. Qualitative factors contribute significantly to the allowance for loan losses. Management exercised significant judgment when assessing the qualitative factors in estimating the allowance for loan losses. We identified the assessment of the qualitative factors as a critical audit matter as auditing the qualitative factors involved especially complex and subjective auditor judgment in evaluating management’s assessment of the inherently subjective estimates.

The primary audit procedures we performed to address this critical audit matter included:

- Substantively testing management’s process, including evaluating their judgments and assumptions for developing the qualitative factors, which included:
  - Evaluating the completeness and accuracy of data inputs used as a basis for the qualitative factors.
  - Evaluating the reasonableness of management’s judgments related to the determination of qualitative factors.
  - Evaluating the qualitative factors for directional consistency and for reasonableness.
  - Testing the mathematical accuracy of the allowance calculation, including the application of the qualitative factors.

/s/ Yount, Hyde & Barbour, P.C.

We have served as the Company's auditor since 2018.

Richmond, Virginia  
March 20, 2023



**Village Bank and Trust Financial Corp. and Subsidiary**  
**Consolidated Balance Sheets**  
**December 31, 2022 and 2021**

*(in thousands, except share and per share data)*

	December 31, 2022	December 31, 2021
<b>Assets</b>		
Cash and due from banks	\$ 12,062	\$ 12,071
Federal funds sold	4,616	80,545
Total cash and cash equivalents	16,678	92,616
Investment securities available for sale, at fair value	133,853	94,699
Restricted stock, at cost	1,564	694
Loans held for sale	2,268	5,141
Loans		
Outstandings	538,427	526,457
Allowance for loan losses	(3,370)	(3,423)
Deferred (fees) and costs, net	588	(433)
Total loans, net	535,645	522,601
Premises and equipment, net	11,748	11,824
Bank owned life insurance	12,798	12,494
Accrued interest receivable	3,651	3,245
Other assets	5,065	5,087
Total Assets	<u>\$ 723,270</u>	<u>\$ 748,401</u>
<b>Liabilities and Shareholders' Equity</b>		
<b>Liabilities</b>		
<b>Deposits</b>		
Noninterest bearing demand	\$ 255,236	\$ 268,804
Interest bearing	369,507	395,244
Total deposits	624,743	664,048
Long-term debt - trust preferred securities	8,764	8,764
Subordinated debt, net	5,692	5,660
Other borrowings	20,000	—
Accrued interest payable	70	68
Other liabilities	2,890	6,460
Total liabilities	662,159	685,000
<b>Shareholders' equity</b>		
Common stock, \$4 par value, 10,000,000 shares authorized; 1,482,790 shares issued and outstanding at December 31, 2022 and 1,473,469 shares issued and outstanding at December 31, 2021	5,868	5,822
Additional paid-in capital	55,167	54,814
Retained earnings	10,957	3,509
Stock in directors rabbi trust	(689)	(730)
Directors deferred fees obligation	689	730
Accumulated other comprehensive loss	(10,881)	(744)
Total shareholders' equity	61,111	63,401
Total liabilities and shareholders' equity	<u>\$ 723,270</u>	<u>\$ 748,401</u>

*See accompanying notes to consolidated financial statements.*

**Village Bank and Trust Financial Corp. and Subsidiary**  
**Consolidated Statements of Income**  
**Years Ended December 31, 2022 and 2021**

*(in thousands, except per share data)*

	Year Ended December 31,	
	2022	2021
<b>Interest income</b>		
Loans	\$ 24,776	\$ 26,560
Investment securities	2,244	1,052
Federal funds sold	467	55
Total interest income	<u>27,487</u>	<u>27,667</u>
<b>Interest expense</b>		
Deposits	1,079	1,576
Borrowed funds	702	596
Total interest expense	<u>1,781</u>	<u>2,172</u>
Net interest income	25,706	25,495
Provision for (recovery of) loan losses	(300)	(500)
Net interest income after provision for (recovery of) loan losses	<u>26,006</u>	<u>25,995</u>
<b>Noninterest income</b>		
Service charges and fees	2,625	2,352
Mortgage banking income, net	3,427	9,521
Gain on sale of Small Business Administration loans	79	—
Other	471	470
Total noninterest income	<u>6,602</u>	<u>12,343</u>
<b>Noninterest expense</b>		
Salaries and benefits	13,768	14,105
Occupancy	1,216	1,375
Equipment	1,102	1,041
Supplies	158	174
Professional and outside services	2,776	2,835
Advertising and marketing	386	453
Foreclosed assets, net	—	(8)
FDIC insurance premium	237	192
Other operating expense	2,670	2,298
Total noninterest expense	<u>22,313</u>	<u>22,465</u>
Income before income tax expense	10,295	15,873
Income tax expense	1,990	3,420
<b>Net income</b>	<u>\$ 8,305</u>	<u>\$ 12,453</u>
Earnings per share, basic	\$ 5.62	\$ 8.48
Earnings per share, diluted	<u>\$ 5.62</u>	<u>\$ 8.48</u>

*See accompanying notes to consolidated financial statements.*

**Village Bank and Trust Financial Corp. and Subsidiary**  
**Consolidated Statements of Comprehensive Income**  
**Years Ended December 31, 2022 and 2021**

*(in thousands)*

	Year Ended December 31,	
	2022	2021
Net income	\$ 8,305	\$ 12,453
Other comprehensive loss		
Unrealized holding losses arising during the period	(12,843)	(1,497)
Tax effect	2,697	314
Net change in unrealized holding losses on securities available for sale, net of tax	(10,146)	(1,183)
Minimum pension adjustment	14	14
Tax effect	(5)	(5)
Minimum pension adjustment, net of tax	9	9
Total other comprehensive loss	(10,137)	(1,174)
Total comprehensive (loss) income	\$ (1,832)	\$ 11,279

*See accompanying notes to consolidated financial statements.*

**Village Bank and Trust Financial Corp. and Subsidiary**  
**Consolidated Statements of Shareholders' Equity**  
**Years Ended December 31, 2022 and 2021**

*(in thousands)*

	Common Stock	Additional Paid-in Capital	Retained Earnings (Accumulated Deficit)	Stock in Directors Rabbi Trust	Directors Deferred Fees Obligation	Accumulated Other Comprehensive Income (Loss)	Total
Balance, December 31, 2020	\$ 5,794	\$ 54,510	\$ (8,738)	\$ (771)	\$ 771	\$ 430	\$ 51,996
Vesting of restricted stock	28	(28)	—	41	(41)	—	—
Stock based compensation	—	332	—	—	—	—	332
Cash dividends declared (\$0.14 per share)	—	—	(206)	—	—	—	(206)
Net income	—	—	12,453	—	—	—	12,453
Other comprehensive loss	—	—	—	—	—	(1,174)	(1,174)
Balance, December 31, 2021	<u>\$ 5,822</u>	<u>\$ 54,814</u>	<u>\$ 3,509</u>	<u>\$ (730)</u>	<u>\$ 730</u>	<u>\$ (744)</u>	<u>\$ 63,401</u>
Vesting of restricted stock	43	(43)	—	41	(41)	—	—
Exercise of stock options	3	15	—	—	—	—	18
Stock based compensation	—	381	—	—	—	—	381
Cash dividends declared (\$0.58 per share)	—	—	(857)	—	—	—	(857)
Net income	—	—	8,305	—	—	—	8,305
Other comprehensive loss	—	—	—	—	—	(10,137)	(10,137)
Balance, December 31, 2022	<u>\$ 5,868</u>	<u>\$ 55,167</u>	<u>\$ 10,957</u>	<u>\$ (689)</u>	<u>\$ 689</u>	<u>\$ (10,881)</u>	<u>\$ 61,111</u>

*See accompanying notes consolidated financial statements.*

**Village Bank and Trust Financial Corp. and Subsidiary**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2022 and 2021**

*(in thousands)*

	Year Ended December 31,	
	2022	2021
<b>Cash Flows from Operating Activities</b>		
Net income	\$ 8,305	\$ 12,453
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	546	582
Amortization of debt issuance costs	32	32
Deferred income taxes	146	699
Recovery of loan losses	(300)	(500)
Gain on sale of Small Business Administration loans	(79)	—
Gain on sales of loans held for sale	(4,751)	(11,762)
Gain on sale of other real estate owned	—	(8)
Loss on disposal of premises and equipment	3	10
Stock compensation expense	381	332
Proceeds from sale of mortgage loans	169,995	339,827
Origination of mortgage loans held for sale	(162,371)	(298,785)
Amortization of premiums and accretion of discounts on securities, net	58	261
Increase in bank owned life insurance	(304)	(280)
Net change in:		
Interest receivable	(406)	1,698
Other assets	2,582	1,383
Interest payable	2	(126)
Other liabilities	(3,570)	(3,283)
Net cash provided by operating activities	<u>10,269</u>	<u>42,533</u>
<b>Cash Flows from Investing Activities</b>		
Purchases of available for sale securities	(65,488)	(72,239)
Proceeds from maturities, calls and paydowns of available for sale securities	13,433	16,626
Net (increase) decrease in loans	(12,665)	32,884
Proceeds from sale of other real estate owned	—	344
Purchases of premises and equipment, net	(473)	(637)
Purchase of bank owned life insurance	—	(4,408)
(Purchase) redemptions of restricted stock, net	(870)	131
Net cash used in investing activities	<u>(66,063)</u>	<u>(27,299)</u>
<b>Cash Flows from Financing Activities</b>		
Proceeds from exercise of stock options	18	—
Cash dividends paid	(857)	(206)
Net (decrease) increase in deposits	(39,305)	75,666
Net increase (decrease) in other borrowings	20,000	(41,529)
Net cash (used in) provided by financing activities	<u>(20,144)</u>	<u>33,931</u>
Net (decrease) increase in cash and cash equivalents	(75,938)	49,165
Cash and cash equivalents, beginning of period	92,616	43,451
Cash and cash equivalents, end of period	<u>\$ 16,678</u>	<u>\$ 92,616</u>
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash payments for interest	\$ 1,779	\$ 2,298
Cash payments for taxes	<u>\$ 1,960</u>	<u>\$ 3,062</u>
<b>Supplemental Schedule of Non-Cash Activities</b>		
Unrealized losses on securities available for sale	\$ (12,843)	\$ (1,497)
Right of use assets obtained in exchange for new operating lease liabilities	<u>\$ 263</u>	<u>\$ 243</u>
Minimum pension adjustment	<u>\$ 14</u>	<u>\$ 14</u>

See accompanying notes to consolidated financial statements.

**Village Bank and Trust Financial Corp. and Subsidiary**  
**Notes to Consolidated Financial Statements**  
**Years Ended December 31, 2022 and 2021**

**Note 1. Summary of Significant Accounting Policies**

The accounting and reporting policies of Village Bank and Trust Financial Corp. and subsidiary (the “Company”) conform to accounting principles generally accepted in the United States of America (“GAAP”) and to general practice within the banking industry. The following is a description of the more significant of those policies:

**Business**

The Company is the holding company of Village Bank (the “Bank”). The Bank opened to the public on December 13, 1999 as a traditional community bank offering deposit and loan services to individuals and businesses in the Richmond, Virginia metropolitan area. In 2017, the Bank entered the Williamsburg, Virginia market by opening a full service branch. Village Bank Mortgage Corporation (the “Mortgage Company”) is a full service mortgage banking company wholly-owned by the Bank.

The Bank is subject to regulations of certain federal and state agencies and undergoes periodic examinations by those regulatory authorities. As a consequence of the extensive regulation of commercial banking activities, the Bank’s business is susceptible to being affected by state and federal legislation and regulations.

The majority of the Company’s real estate loans are collateralized by properties in the Richmond, Virginia metropolitan area. Accordingly, the ultimate collectability of those loans collateralized by real estate is particularly susceptible to changes in market conditions in the Richmond area.

**Basis of presentation and consolidation**

The consolidated financial statements include the accounts of the Company, the Bank and the Mortgage Company. All material intercompany balances and transactions have been eliminated in consolidation. Certain reclassifications have been made to the prior year financial statements to conform to current year presentation. The results of the reclassifications are not considered material.

**Use of estimates**

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the balance sheets dates and revenues and expenses during the reporting period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change include the determination of the allowance for loan losses and its related provision, including impaired loans, and the valuation of deferred tax asset.

**Securities**

At the time of purchase, debt securities are classified into the following categories: held to maturity, available for sale or trading. Debt securities that the Company has both the positive intent and ability to hold to maturity are classified as held to maturity. Held to maturity securities are stated at amortized cost adjusted for amortization of premiums and accretion of discounts on purchase using a method that approximates the effective interest method. Investments classified as trading or available for sale are stated at fair value. Changes in fair value of trading investments are included in current earnings while changes in fair value of available for sale investments are excluded from current earnings and reported, net of taxes, as a separate component of other comprehensive income. Presently, the Company does not maintain a portfolio of trading securities or held to maturity.

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The fair value of investment securities available for sale is estimated based on quoted prices for similar assets determined by bid quotations received from independent pricing services. Declines in the fair value of securities below their amortized cost that are other than temporary are reflected in earnings or other comprehensive income, as appropriate. For those debt securities whose fair value is less than their amortized cost basis, we consider our intent to sell the security, whether it is more likely than not that we will be required to sell the security before recovery and if we do not expect to recover the entire amortized cost basis of the security. In analyzing an issuer's financial condition, we may consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred and the results of reviews of the issuer's financial condition.

**Restricted stock, at cost.** The Company is required to maintain an investment in the capital stock of certain correspondent banks. The Company's investment in these securities is recorded at cost.

Interest income is recognized when earned. Realized gains and losses for securities classified as available-for-sale are included in earnings and are derived using the specific identification method for determining the cost of securities sold.

### **Mortgage Banking and Derivatives**

**Loans held for sale.** The Company, through the Bank's mortgage banking subsidiary, the Mortgage Company, originates residential mortgage loans for sale in the secondary market. Residential mortgage loans held for sale are sold to the permanent investor with the mortgage servicing rights released. The Company uses fair value accounting for its entire portfolio of loans held for sale ("LHFS") in accordance with Accounting Standards Codification ("ASC") 820 - Fair Value Measurement and Disclosures. Fair value of the Company's LHFS is based on observable market prices for identical instruments traded in the secondary mortgage loan markets in which the Company conducts business and totaled \$2.3 million as of December 31, 2022, of which \$2.2 million is related to unpaid principal, and totaled \$5.1 million as of December 31, 2021, of which \$5.0 million is related to unpaid principal. The Company's portfolio of LHFS is classified as Level 2.

**Interest Rate Lock Commitments and Forward Sales Commitments.** The Company, through the Mortgage Company, enters into commitments to originate residential mortgage loans in which the interest rate on the loan is determined prior to funding, termed interest rate lock commitments ("IRLCs"). Such rate lock commitments on mortgage loans to be sold in the secondary market are considered to be derivatives. Upon entering into a commitment to originate a loan, the Company protects itself from changes in interest rates during the period prior to sale by requiring a firm purchase agreement from a permanent investor before a loan can be closed (forward sales commitment). The Company locks in the loan and rate with an investor and commits to deliver the loan if settlement occurs on a best efforts basis, thus limiting interest rate risk. Certain additional risks exist if the investor fails to meet its purchase obligation; however, based on historical performance and the size and nature of the investors the Company does not expect them to fail to meet their obligation. The Company determines the fair value of IRLCs based on the price of the underlying loans obtained from an investor for loans that will be delivered on a best efforts basis while taking into consideration the probability that the rate lock commitments will close. The fair value of these derivative instruments is reported in "Other Assets" in the Consolidated Balance Sheet at December 31, 2022, and totaled \$142,000, with a notional amount of \$9.9 million and total positions of 31, and at December 31, 2021, totaled \$471,000, with a notional amount of \$18.2 million and total positions of 67. Changes in fair value are recorded as a component of mortgage banking income, net in the Consolidated Income Statement for the years ended December 31, 2022, and December 31, 2021. The Company's IRLCs are classified as Level 2. At December 31, 2022 and December 31, 2021, each IRLC and all LHFS were subject to a forward sales commitment on a best efforts basis.

The Company uses fair value accounting for its forward sales commitments related to IRLCs and LHFS under ASC 825-10-15-4(b). The fair value of forward sales commitments is reported in "Other Liabilities" in the Consolidated Balance Sheet at December 31, 2022, and totaled \$207,000, with a notional amount of \$12.1 million and total positions of 38, and at December 31, 2021, totaled \$651,000, with a notional amount of \$24.3 million and total positions of 95.

## Transfers of financial assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Bank and put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets. Our transfers of financial assets are limited to commercial loan participations sold, which were insignificant for 2022 and 2021 and the sale of residential mortgage loans in the secondary market; the extent of which are disclosed in the Consolidated Statements of Cash Flows.

## Loans

Loans are stated at the principal amount outstanding, net of unearned income. Loan origination fees and certain direct loan origination costs are deferred and amortized to interest income over the life of the loan as an adjustment to the loan's yield over the term of the loan.

A loan's past due status is based on the contractual due date of the most delinquent payment dates. Interest is accrued on outstanding principal balances, unless the Company considers collection to be doubtful. Commercial and unsecured consumer loans are designated as nonaccrual when payment is delinquent 90 days or at the point which the Company considers collection doubtful, if earlier. Mortgage loans and most other types of consumer loans past due 90 days or more may remain on accrual status if management determines that such amounts are collectible. When loans are placed in nonaccrual status, previously accrued and unpaid interest is reversed against interest income in the current period and interest is subsequently recognized only to the extent cash is received as long as the remaining recorded investment in the loan is deemed fully collectible. Loans may be placed back on accrual status when, in the opinion of management, the circumstances warrant such action such as a history of timely payments subsequent to being placed on nonaccrual status, additional collateral is obtained or the borrowers cash flows improve.

Standby letters of credit are written conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The total contractual amount of standby letters of credit, whose contract amounts represent credit risk, was approximately \$922,000 at December 31, 2022 and approximately \$4,680,000 at December 31, 2021.

Below is a summary of the current loan segments:

**Construction and land development loans** consist primarily of loans for the purchase or refinance of unimproved lots or raw land. Additionally, the Company finances the construction of real estate projects typically where the permanent mortgage will remain with the Company. Specific underwriting guidelines are delineated in the Bank's loan policies. Construction and land development loans carry risks that the project will not be finished according to schedule, the project will not be finished according to budget and the value of the collateral may, at any point in time, be less than the principal



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amount of the loan. Construction loans also bear the risk that the general contractor, who may or may not be a loan customer, may be unable to finish the construction project as planned because of financial pressure unrelated to the project.

**Commercial real estate loans** are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those specific to real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts, and the repayment of these loans is generally largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. Management monitors and evaluates commercial real estate loans based on cash flows, collateral, geography and risk grade criteria. Commercial real estate loans carry risks associated with the successful operation of a business or a real estate project, in addition to other risks associated with the ownership of real estate, because the repayment of these loans may be dependent upon the profitability and cash flows of the business or project.

**Consumer real estate loans** include consumer purpose 1-to-4 family residential properties and home equity loans. Consumer purpose loans have underwriting standards that are heavily influenced by statutory requirements, which include, but are not limited to, documentation requirements, limits on maximum loan-to-value percentages, and collection remedies. Loans to finance 1-4 family investment properties are primarily dependent upon rental income generated from the property and secondarily supported by the borrower's personal income. The Company typically originates residential mortgages through our mortgage company and these loans are sold to secondary mortgage market correspondents. Consumer real estate loans carry risks associated with the continued credit-worthiness of the borrower and changes in the value of the collateral.

**Commercial and industrial loans** are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand its business. Management examines current and projected cash flows to determine the ability of borrowers to repay their obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected, and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed or other business assets such as accounts receivable, inventory or marketable securities and may incorporate personal guarantees; however, some short-term loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers. Government guaranteed balances represent Small Business Administration ("SBA") loans originated by the Bank according to SBA guidelines.

**Consumer and other loans** are generally small loans spread across many borrowers and are underwritten after determining the ability of the consumer borrower to repay their obligations as agreed. The underwriting standards are influenced by credit history, ability to repay, and loan-to-value. Consumer loans may be secured or unsecured and are comprised of revolving lines, installment loans and other consumer loans. Consumer and other loans carry risks associated with the continued credit-worthiness of the borrower and the value of the collateral, or lack thereof. Consumer loans are more likely than real estate loans to be immediately adversely affected by job loss, divorce, illness or personal bankruptcy.

**Guaranteed student loans** The Bank purchases Federal Rehabilitated Student Loan portfolios when approved by the Board of Directors. These loans are guaranteed by the U.S. Department of Education ("DOE") which covers approximately 98% of the principal and interest. These loans are serviced by a third party servicer that specializes in handling these types of loans.

We also purchase the guaranteed portion of United State Department of Agriculture Loans ("USDA") which are guaranteed by the USDA for 100% of the principal and interest. The originating institution holds the unguaranteed portion of the loan and services the loan. These loans are typically purchased at a premium. In the event of a loan default or early prepayment the Bank may need to write off any unamortized premium. These loans are included in the commercial and industrial loan segment.

## **Allowance for loan losses**

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is probable. Subsequent recoveries, if any, are credited to the allowance.

The allowance represents an amount that, in management's judgment, will be adequate to absorb probable losses inherent in the loan portfolio. Management's judgment in determining the adequacy of the allowance is based on evaluations of the collectability of loans while taking into consideration such factors as changes in the nature and volume of the loan portfolio, current economic conditions which may affect a borrower's ability to repay, overall portfolio quality, and review of specific potential losses. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of general and specific components. The general component covers non-classified loans and is based on historical loss experience and risk characteristics (i.e. trends in delinquencies and other nonperforming loans, changes in economic conditions on both a local and national level, and changes in the categories of loans comprising the loan portfolio) adjusted for qualitative factors. The specific component relates to loans that we have concluded, based on the value of collateral, guarantees and any other pertinent factors, have known losses. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis by either the present value of the expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

## **Troubled debt restructurings ("TDR")**

A loan or lease is accounted for as a TDR if we, for economic or legal reasons related to the borrower's financial condition, grant a significant concession to the borrower that we would not otherwise consider. A TDR may involve the receipt of assets from the debtor in partial or full satisfaction of the loan or lease, or a modification of terms such as a reduction of the stated interest rate or balance of the loan or lease, a reduction of accrued interest, an extension of the maturity date at a stated interest rate lower than the current market rate for a new loan with similar risk, or some combination of these concessions. TDRs generally remain categorized as nonperforming loans and leases until a six-month payment history has been maintained.

In accordance with current accounting guidance, loans modified as troubled debt restructurings are, by definition, considered to be impaired loans. Impairment for these loans is measured on a loan-by-loan basis similar to other impaired loans as described above under "*Allowance for loan losses*". Certain loans modified as TDRs may have been previously measured for impairment under a general allowance methodology (i.e., pooling), thus at the time the loan is modified as a TDR the allowance will be impacted by the difference between the results of these two measurement methodologies. Loans modified as TDRs that subsequently default are factored into the determination of the allowance in the same manner as other defaulted loans.

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Loan modifications made under the Coronavirus Aid, Relief and Economic Security Act (the “CARES Act”), as amended by the Consolidated Appropriations Act, 2021 (the “Appropriations Act”), were suspended from TDR evaluation.

### **Other real estate owned**

Real estate acquired through or in lieu of foreclosure is initially recorded at estimated fair value less estimated selling costs establishing a new cost basis. There were no assets held as other real estate owned (“OREO”) as of December 31, 2022 and December 31, 2021. Subsequent to the date of acquisition, it is carried at the lower of cost or fair value, adjusted for net selling costs. If fair value declines subsequent to foreclosure a valuation allowance is recorded through expense. Operating costs after acquisition are expensed as incurred. Costs relating to the development and improvement of such property are capitalized when appropriate, whereas those costs relating to holding the property are expensed.

### **Assets held for sale**

There were no assets held for sale at December 31, 2022 and 2021. The Company periodically evaluates the value of assets held for sale and records an impairment charge for any subsequent declines in fair value less selling costs.

### **Premises and equipment**

Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation of buildings and improvements is computed using the straight-line method over the estimated useful lives of the assets of 39 years. Depreciation of equipment is computed using the straight-line method over the estimated useful lives of the assets ranging from three to seven years. Amortization of premises (leasehold improvements) is computed using the straight-line method over the term of the lease or estimated lives of the improvements, whichever is shorter.

### **Supplemental Executive Retirement Plan**

The Company recognizes the unfunded status of its Supplemental Executive Retirement Plan (the “SERP”) as a liability in its Consolidated Balance Sheets, measured at the projected benefit obligation as of December 31, 2022 and 2021. Net periodic pension costs are recorded each period based on actuarially determined amounts in accordance with GAAP and recognized in salaries and employment benefits in the Consolidated Statements of Income. Actuarial determinations of net periodic pension cost are based on assumptions related to discount rates, employee compensation and mortality and interest crediting rates. Other changes in the status of the plan are recorded in the year in which the changes occur through other comprehensive income.

### **Income taxes**

Deferred income taxes are recognized for the tax consequences of “temporary differences” by applying enacted tax rates applicable to future years to differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities. The effect on recorded deferred income taxes of a change in tax laws or rates is recognized in income in the period that includes the enactment date. To the extent that available evidence about the future raises doubt about the realization of a deferred income tax asset, a valuation allowance is established. A tax position is recognized as a benefit only if it is “more likely than not” that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the “more likely than not” test, no tax benefit is recorded. Interest and penalties associated with unrecognized tax benefits are classified as taxes other than income in the statement of income. The Company has no uncertain tax positions.

### **Consolidated statements of cash flows**

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, due from banks (including cash items in process of collection), interest-bearing deposits with banks and federal funds sold. Generally, federal funds are purchased and sold for one-day periods. Cash flows from loans originated by the Bank for investment and deposits are reported net.

## **Comprehensive income**

Total comprehensive income consists of net income and other comprehensive income (loss). At December 31, 2022 and 2021, the accumulated other comprehensive income (loss) was comprised of unrealized (losses) on securities available for sale of \$(10,862,000) and \$(717,000), and unfunded pension liability of (\$19,000) and (\$27,000) net of tax, respectively.

## **Earnings per common share**

Basic earnings per common share represent net income available to common shareholders, which represents net income less dividends paid or payable to preferred stock shareholders, divided by the weighted-average number of common shares outstanding during the period, inclusive of unvested restricted shares (Note 10). For diluted earnings per common share, net income available to common shareholders is divided by the weighted average number of common shares issued and outstanding for each period plus amounts representing the dilutive effect of stock options, as well as any adjustment to income that would result from the assumed issuance. The effects of stock options and warrants are excluded from the computation of diluted earnings per common share in periods in which the effect would be antidilutive. Stock options and warrants are antidilutive if the underlying average market price of the stock that can be purchased for the period is less than the exercise price of the option or warrant. Potential dilutive common shares that may be issued by the Company relate solely to outstanding stock options and warrants and are determined using the treasury stock method.

## **Stock incentive plan**

On May 26, 2015, the Company's shareholders approved the adoption of the Village Bank and Trust Financial Corp. 2015 Stock Incentive Plan (the "2015 Plan") authorizing the issuance of up to 60,000 shares of common stock. On May 19, 2020, the Company's shareholders approved an amendment to the 2015 Plan authorizing the issuance of up to 120,000 shares of common stock. See Note 14 for more information on the 2015 Plan.

## **Fair values of financial instruments**

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability (exit price) shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are independent, knowledgeable, able to transact and willing to transact. See Note 18 for the methods and assumptions the Company uses in estimating fair values of financial instruments.

## **Revenue recognition**

The Company recognizes revenue as it is earned in accordance with Accounting Standards Update ("ASU") 2014-09. The following discussion is of revenues that are within the scope of the this guidance:

- *Debit and credit interchange fee income* - Card processing fees consist of interchange fees from consumer debit and credit card networks and other card related services. Interchange fees are based on purchase volumes and other factors and are recognized as transactions occur.
- *Service charges on deposit accounts* - Revenue from service charges on deposit accounts is earned through deposit-related services, as well as overdraft, non-sufficient funds, account management and other deposit related fees. Revenue is recognized for these services either over time, corresponding with deposit accounts' monthly cycle, or at a point in time for transactional related services and fees.
- *Service charges on loan accounts* - Revenue from loan accounts consists primarily of fees earned on prepayment penalties. Revenue is recognized for the services at a point in time for transactional related services and fees.

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- *Gains/Losses on sale of OREO* - The Company records a gain or loss from the sale of OREO when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. When the Company finances the sale of OREO to the buyer, the Company assesses whether the buyer is committed to perform their obligations under the contract and whether collectability of the transaction price is probable. Once these criteria are met, the OREO asset is derecognized and the gain or loss on sale is recorded upon the transfer of control of the property to the buyer.
- *Gains/Losses on sale of assets held for sale* – The Company records a gain or loss from the sale of assets held for sale when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. When the Company finances the sale of assets held for sale to the buyer, the Company assess whether the buyer is committed to perform their obligations under the contract and whether collectability of the transaction price is probably. Once these criteria are met, the asset held for sale is derecognized and the gain or loss on sale is recorded upon transfer of control of the property to the buyer.

## **Segments**

The Company has two reportable segments: traditional commercial banking and mortgage banking. Revenues from commercial banking operations consist primarily of interest earned on loans and securities and fees from deposit services. Mortgage banking operating revenues consist principally of interest earned on mortgage LHFS, gains on sales of loans in the secondary mortgage market, and loan origination fee income, net of commissions paid.

The commercial banking segment provides the mortgage banking segment with the short-term funds needed to originate mortgage loans through a warehouse line of credit and charges the mortgage banking segment interest based on the commercial banking segment's cost of funds. Additionally, the mortgage banking segment leases premises from the commercial banking segment. These transactions are eliminated in the consolidation process. See additional information at Note 19, Segment Reporting.

## **Recent accounting pronouncements**

In June 2016, the Financial Accounting Standards Board (“FASB”) issued ASU 2016-13, “Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments.” The amendments in this ASU, among other things, require the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Among other things, the ASU also amended the impairment model for available for sale securities and addressed purchased financial assets with deterioration. The company adopted ASU 2016-13 as of January 1, 2023 in accordance with the required implementation date and recorded the impact of adoption to retained earnings, net of deferred income taxes, as required by the standard. The adjustment recorded at adoption was not significant to the overall allowance for credit losses or shareholders' equity as compared to December 31, 2022 and consisted of adjustments to the allowance for credit losses on loans as well as an adjustment to the Company's reserve for unfunded loan commitments. Subsequent to adoption, the company will record adjustments to its allowance for credit losses and reserves for unfunded commitments through the provision for credit losses in the consolidated statements of income.

The Company is utilizing a third-party model to tabulate its estimate of current expected credit losses, using a weighted average remaining maturity (“WARM”) methodology. In accordance with ASC 326, the Company has segmented its loan portfolio based on similar risk characteristics by call report code. The Company primarily utilizes the short-term natural rate of unemployment forecast based on the Federal Open Market Committee's projection of unemployment for its reasonable and supportable forecasting of current expected credit losses. To further adjust the allowance for credit losses for expected losses not already included within the quantitative component of the calculation, the Company may consider the following qualitative adjustment factors: changes in lending policies and procedures including changes in underwriting standards, and collections, charge-offs, and recovery practices, changes in international, national, regional, and local conditions, changes in the nature and volume of the portfolio and terms of loans, changes in experience, depth, and ability of lending management, changes in the volume and severity of past due loans and other similar conditions, changes in the quality of the organization's loan review system, changes in the value of underlying collateral for collateral dependent loans, the existence and effect of any concentrations of credit and changes in the levels of such concentrations, and the effect of other external factors (i.e. competition, legal and regulatory requirements) on the level of estimated credit losses.

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The Company's CECL implementation process was overseen by the Chief Financial Officer and included an assessment of data availability and gap analysis, data collection, consideration and analysis of multiple loss estimation methodologies, an assessment of relevant qualitative factors and correlation analysis of multiple potential loss drivers and their impact on the Company's historical loss experience. During 2022, the Company calculated its current expected credit losses model in parallel to its incurred loss model to further refine the methodology and model. In addition, the Company utilized internal personnel who were not involved in the development of the model to perform a comprehensive model validation.

In December 2022, the FASB issued ASU 2022-06, "Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848". ASU 2022-06 extends the period of time preparers can utilize the reference rate reform relief guidance in Topic 848. The objective of the guidance in Topic 848 is to provide relief during the temporary transition period, so the FASB included a sunset provision within Topic 848 based on expectations of when the London Interbank Offered Rate (LIBOR) would cease being published. In 2021, the UK Financial Conduct Authority (FCA) delayed the intended cessation date of certain tenors of USD LIBOR to June 30, 2023.

To ensure the relief in Topic 848 covers the period of time during which a significant number of modifications may take place, the ASU defers the sunset date of Topic 848 from December 31, 2022, to December 31, 2024, after which entities will no longer be permitted to apply the relief in Topic 848. The ASU is effective for all entities upon issuance. The Company is assessing ASU 2022-06 and its impact on the Company's transition away from LIBOR for its loan and other financial instruments.

In March 2022, the FASB issued ASU 2022-02 "Financial Instruments – Credit Losses (Topic 326) Troubled Debt Restructurings and Vintage Disclosures." ASU 2022-02 addresses areas identified by the FASB as part of its post implementation review of the credit losses standard (ASU 2016-13) that introduced the current expected credit losses ("CECL") model. The amendments eliminate the accounting guidance for TDRs by creditors that have adopted the CECL model and enhance the disclosure requirements for loan refinancings and restructurings made with borrowers experiencing financial difficulty. In addition, the amendments require a public business entity to disclose current-period gross write-offs for financing receivables and net investment in leases by year of origination in the vintage disclosures. The amendments in this ASU should be applied prospectively, except for the transition method related to the recognition and measurement of TDRs, an entity has the option to apply a modified retrospective transition method, resulting in a cumulative-effect adjustment to retained earnings in the period of adoption. For entities that have adopted ASU 2016-13, ASU 2022-02 is effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. For entities that have not yet adopted ASU 2016-13, the effective dates for ASU 2022-02 are the same as the effective dates in ASU 2016-13. Early adoption is permitted if an entity has adopted ASU 2016-13. An entity may elect to early adopt the amendments about TDRs and related disclosure enhancements separately from the amendments related to vintage disclosures. The Company is currently assessing the impact that ASU 2022-02 will have on its consolidated financial statements.

In March 2020, the FASB issued ASU 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting." These amendments provide temporary optional guidance to ease the potential burden in accounting for reference rate reform. The ASU provides optional expedients and exceptions for applying generally accepted accounting principles to contract modifications and hedging relationships, subject to meeting certain criteria, that reference LIBOR or another reference rate expected to be discontinued. It is intended to help stakeholders during the global market-wide reference rate transition period. The guidance is effective for all entities as of March 12, 2020 through December 31, 2022. Subsequently, in January 2021, the FASB issued ASU 2021-01 "Reference Rate Reform (Topic 848): Scope." This ASU clarifies that certain optional expedients and exceptions in Topic 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition. The ASU also amends the expedients and exceptions in Topic 848 to capture the incremental consequences of the scope clarification and to tailor the existing guidance to derivative instruments affected by the discounting transition. An entity may elect to apply ASU 2021-01 on contract modifications that change the interest rate used for margining, discounting, or contract price alignment retrospectively as of any date from the beginning of the interim period that includes March 12, 2020, or prospectively to new modifications from any date within the interim period that includes or is subsequent to January 7, 2021, up to the date that financial statements are available to be issued. An entity may elect to apply ASU 2021-01 to eligible hedging relationships existing as of the beginning of the interim period that includes March 12, 2020, and to new eligible hedging relationships entered into after the beginning of the interim period that includes March 12, 2020. The

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Company has a team to assess ASU 2020-04 and its impact on the Company's transition away from LIBOR for its loan and other financial instruments.

**Note 2. Investment Securities Available for Sale**

The amortized cost and fair value of investment securities available for sale as of December 31, 2022 and 2021 are as follows (in thousands):

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
<b>December 31, 2022</b>				
U.S. Government agency obligations	\$ 64,631	\$ 5	\$ (3,734)	\$ 60,902
Mortgage-backed securities	69,151	6	(8,597)	60,560
Municipals	2,268	—	(718)	1,550
Subordinated debt	11,553	29	(741)	10,841
	<u>\$ 147,603</u>	<u>\$ 40</u>	<u>\$ (13,790)</u>	<u>\$ 133,853</u>
<b>December 31, 2021</b>				
U.S. Government agency obligations	\$ 41,513	\$ 22	\$ (536)	\$ 40,999
Mortgage-backed securities	40,806	302	(613)	40,495
Municipals	2,271	—	(62)	2,209
Subordinated debt	11,016	90	(110)	10,996
	<u>\$ 95,606</u>	<u>\$ 414</u>	<u>\$ (1,321)</u>	<u>\$ 94,699</u>

At December 31, 2022, the Company had investments securities with a fair value of \$5,613,000 pledged to secure borrowings from the Federal Home Loan Bank of Atlanta ("FHLB"). At December 31, 2021, the Company had no investment securities pledged to secure borrowings from the FHLB.

There were no sales of available for sale securities for the years ended December 31, 2022 and December 31, 2021.

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Investment securities available for sale that had an unrealized loss position at December 31, 2022 and December 31, 2021 are detailed below (in thousands):

	Securities in a loss position for less than 12 Months		Securities in a loss position for more than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2022</b>						
U.S. Government agency obligations	\$ 21,848	\$ (723)	\$ 37,256	\$ (3,011)	\$ 59,104	\$ (3,734)
Mortgage-backed securities	36,089	(3,588)	22,549	(5,009)	58,638	(8,597)
Municipals	—	—	1,549	(718)	1,549	(718)
Subordinated debt	5,305	(498)	2,007	(243)	7,312	(741)
	<u>\$ 63,242</u>	<u>\$ (4,809)</u>	<u>\$ 63,361</u>	<u>\$ (8,981)</u>	<u>\$ 126,603</u>	<u>\$ (13,790)</u>
<b>December 31, 2021</b>						
U.S. Government agency obligations	\$ 39,617	\$ (536)	\$ —	\$ —	\$ 39,617	\$ (536)
Mortgage-backed securities	21,911	(448)	4,518	(165)	26,429	(613)
Municipals	2,208	(62)	—	—	2,208	(62)
Subordinated debt	919	(80)	470	(30)	1,389	(110)
	<u>\$ 64,655</u>	<u>\$ (1,126)</u>	<u>\$ 4,988</u>	<u>\$ (195)</u>	<u>\$ 69,643</u>	<u>\$ (1,321)</u>

As of December 31, 2022, there were \$63.4 million, or 28 issues, of individual available for sale securities that had been in a continuous loss position for more than 12 months. These securities had an unrealized loss of \$9.0 million and consisted of U.S. Government agency obligations, mortgage-backed securities, municipals and subordinated debt.

As of December 31, 2021, there were \$5.0 million, or five issues, of individual available for sale securities that had been in a continuous loss position for more than 12 months. These securities had an unrealized loss of \$195,000 and consisted of mortgage-backed securities and subordinated debt.

All of the unrealized losses are attributable to increases in interest rates and not to credit deterioration. Currently, the Company believes that it is probable that the Company will be able to collect all amounts due according to the contractual terms of the investments. Because the declines in fair value are attributable to changes in interest rates and not to credit quality, and because it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other than temporarily impaired at December 31, 2022.

The amortized cost and estimated fair value of investment securities available for sale as of December 31, 2022, by contractual maturity, are as follows (in thousands):

	<u>Amortized Cost</u>	<u>Fair Value</u>
Less than one year	\$ 10,034	\$ 9,735
One to five years	55,643	52,198
Five to ten years	15,484	14,427
More than ten years	66,442	57,493
Total	<u>\$ 147,603</u>	<u>\$ 133,853</u>



**Note 3. Loans**

Loans classified by type as of December 31, 2022 and 2021 are as follows (dollars in thousands):

	December 31, 2022		December 31, 2021	
	Amount	%	Amount	%
<b>Construction and land development</b>				
Residential	\$ 9,727	1.81 %	\$ 6,805	1.29 %
Commercial	35,400	6.57 %	42,344	8.05 %
	<u>45,127</u>	<u>8.38 %</u>	<u>49,149</u>	<u>9.34 %</u>
<b>Commercial real estate</b>				
Owner occupied	119,643	22.22 %	113,108	21.48 %
Non-owner occupied	153,610	28.53 %	129,786	24.65 %
Multifamily	11,291	2.10 %	11,666	2.22 %
Farmland	73	0.01 %	977	0.19 %
	<u>284,617</u>	<u>52.86 %</u>	<u>255,537</u>	<u>48.54 %</u>
<b>Consumer real estate</b>				
Home equity lines	18,421	3.42 %	17,977	3.41 %
Secured by 1-4 family residential,				
First deed of trust	67,495	12.54 %	62,277	11.83 %
Second deed of trust	7,764	1.44 %	12,118	2.31 %
	<u>93,680</u>	<u>17.40 %</u>	<u>92,372</u>	<u>17.55 %</u>
<b>Commercial and industrial loans</b>				
(except those secured by real estate)	90,348	16.78 %	100,421	19.07 %
Guaranteed student loans	20,617	3.83 %	25,975	4.93 %
Consumer and other	4,038	0.75 %	3,003	0.57 %
Total loans	538,427	<u>100.0 %</u>	526,457	<u>100.0 %</u>
Deferred (fees) and costs, net	588		(433)	
Less: allowance for loan losses	(3,370)		(3,423)	
	<u>\$ 535,645</u>		<u>\$ 522,601</u>	

The Bank has a purchased portfolio of rehabilitated student loans guaranteed by the DOE. The guarantee covers approximately 98% of principal and accrued interest. The loans are serviced by a third-party servicer that specializes in handling the special needs of the DOE student loan programs.

PPP loans, included in commercial and industrial loans in the above table, were \$270,000 and \$32,601,000 as of December 31, 2022, and December 31, 2021, respectively.

Loans pledged as collateral with the FHLB as part of their lending arrangements with the Company totaled \$33,706,000 and \$35,510,000 as of December 31, 2022 and 2021, respectively.

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The following is a summary of loans directly or indirectly with executive officers or directors of the Company for the years ended December 31, 2022 and 2021 (in thousands):

	<u>2022</u>	<u>2021</u>
Beginning balance	\$ 5,922	\$ 4,672
Additions	7,662	8,760
Effect of changes in composition of related parties	—	(324)
Reductions	<u>(9,219)</u>	<u>(7,186)</u>
Ending balance	<u>\$ 4,365</u>	<u>\$ 5,922</u>

Executive officers and directors also had unused credit lines totaling \$2,223,000 and \$1,364,000 at December 31, 2022 and 2021, respectively. Based on management's evaluation all loans and credit lines to executive officers and directors were made in the ordinary course of business at the Company's normal credit terms, including interest rate and collateralization prevailing at the time for comparable transactions with other persons.

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The following table provides information on nonaccrual loans segregated by type at the dates indicated (dollars in thousands):

	<u>December 31, 2022</u>	<u>December 31, 2021</u>
Commercial real estate		
Non-owner occupied	\$ —	\$ 286
	<u>—</u>	<u>286</u>
Consumer real estate		
Home equity lines	300	300
Secured by 1-4 family residential		
First deed of trust	164	556
Second deed of trust	171	198
	<u>635</u>	<u>1,054</u>
Commercial and industrial loans (except those secured by real estate)	<u>19</u>	<u>19</u>
Total loans	<u>\$ 654</u>	<u>\$ 1,359</u>

The Company assigns risk rating classifications to its loans. These risk ratings are divided into the following groups:

- Risk rated 1 to 4 loans are considered of sufficient quality to preclude an adverse rating. These assets generally are well protected by the current net worth and paying capacity of the obligor or by the value of the asset or underlying collateral;
- Risk rated 5 loans are defined as having potential weaknesses that deserve management's close attention;
- Risk rated 6 loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any; and
- Risk rated 7 loans have all the weaknesses inherent in substandard loans, with the added characteristics that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

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The following tables provide information on the risk rating of loans at the dates indicated (in thousands):

	Risk Rated 1-4	Risk Rated 5	Risk Rated 6	Risk Rated 7	Total Loans
<b>December 31, 2022</b>					
Construction and land development					
Residential	\$ 9,727	\$ —	\$ —	\$ —	\$ 9,727
Commercial	32,763	2,637	—	—	35,400
	<u>42,490</u>	<u>2,637</u>	<u>—</u>	<u>—</u>	<u>45,127</u>
Commercial real estate					
Owner occupied	115,825	2,583	1,235	—	119,643
Non-owner occupied	143,458	10,152	—	—	153,610
Multifamily	11,291	—	—	—	11,291
Farmland	73	—	—	—	73
	<u>270,647</u>	<u>12,735</u>	<u>1,235</u>	<u>—</u>	<u>284,617</u>
Consumer real estate					
Home equity lines	17,507	614	300	—	18,421
Secured by 1-4 family residential					
First deed of trust	66,616	407	472	—	67,495
Second deed of trust	7,517	72	175	—	7,764
	<u>91,640</u>	<u>1,093</u>	<u>947</u>	<u>—</u>	<u>93,680</u>
Commercial and industrial loans					
(except those secured by real estate)	83,848	6,481	19	—	90,348
Guaranteed student loans	20,617	—	—	—	20,617
Consumer and other	4,017	—	21	—	4,038
	<u>4,017</u>	<u>—</u>	<u>21</u>	<u>—</u>	<u>4,038</u>
<b>Total loans</b>	<u>\$ 513,259</u>	<u>\$ 22,946</u>	<u>\$ 2,222</u>	<u>\$ —</u>	<u>\$ 538,427</u>

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	Risk Rated 1-4	Risk Rated 5	Risk Rated 6	Risk Rated 7	Total Loans
<b>December 31, 2021</b>					
Construction and land development					
Residential	\$ 6,805	\$ —	\$ —	\$ —	\$ 6,805
Commercial	39,707	2,637	—	—	42,344
	<u>46,512</u>	<u>2,637</u>	<u>—</u>	<u>—</u>	<u>49,149</u>
Commercial real estate					
Owner occupied	103,370	6,181	3,557	—	113,108
Non-owner occupied	114,168	15,332	286	—	129,786
Multifamily	11,666	—	—	—	11,666
Farmland	977	—	—	—	977
	<u>230,181</u>	<u>21,513</u>	<u>3,843</u>	<u>—</u>	<u>255,537</u>
Consumer real estate					
Home equity lines	17,054	623	300	—	17,977
Secured by 1-4 family residential					
First deed of trust	57,932	3,605	740	—	62,277
Second deed of trust	11,492	429	197	—	12,118
	<u>86,478</u>	<u>4,657</u>	<u>1,237</u>	<u>—</u>	<u>92,372</u>
Commercial and industrial loans					
(except those secured by real estate)	98,362	1,806	253	—	100,421
Guaranteed student loans	25,975	—	—	—	25,975
Consumer and other	2,972	31	—	—	3,003
	<u>127,309</u>	<u>1,837</u>	<u>253</u>	<u>—</u>	<u>130,409</u>
<b>Total loans</b>	<u>\$ 490,480</u>	<u>\$ 30,644</u>	<u>\$ 5,333</u>	<u>\$ —</u>	<u>\$ 526,457</u>

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The following tables present the aging of the recorded investment in past due loans as of the dates indicated (in thousands):

	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans	Investment > 90 Days and Accruing
<b>December 31, 2022</b>							
Construction and land development							
Residential	\$ —	\$ —	\$ —	\$ —	\$ 9,727	\$ 9,727	\$ —
Commercial	—	—	—	—	35,400	35,400	—
	—	—	—	—	45,127	45,127	—
Commercial real estate							
Owner occupied	—	—	—	—	119,643	119,643	—
Non-owner occupied	—	—	—	—	153,610	153,610	—
Multifamily	—	—	—	—	11,291	11,291	—
Farmland	—	—	—	—	73	73	—
	—	—	—	—	284,617	284,617	—
Consumer real estate							
Home equity lines	—	50	—	50	18,371	18,421	—
Secured by 1-4 family residential							
First deed of trust	—	—	—	—	67,495	67,495	—
Second deed of trust	54	—	—	54	7,710	7,764	—
	54	50	—	104	93,576	93,680	—
Commercial and industrial loans							
(except those secured by real estate)	1,022	—	377	1,399	88,949	90,348	—
Guaranteed student loans	831	390	1,725	2,946	17,671	20,617	1,725
Consumer and other	—	—	—	—	4,038	4,038	—
<b>Total loans</b>	<b>\$ 1,907</b>	<b>\$ 440</b>	<b>\$ 2,102</b>	<b>\$ 4,449</b>	<b>\$ 533,978</b>	<b>\$ 538,427</b>	<b>\$ 1,725</b>

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	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans	Recorded Investment > 90 Days and Accruing
<b>December 31, 2021</b>							
Construction and land development							
Residential	\$ —	\$ —	\$ —	\$ —	\$ 6,805	\$ 6,805	\$ —
Commercial	—	—	—	—	42,344	42,344	—
	—	—	—	—	49,149	49,149	—
Commercial real estate							
Owner occupied	—	—	—	—	113,108	113,108	—
Non-owner occupied	—	—	—	—	129,786	129,786	—
Multifamily	—	—	—	—	11,666	11,666	—
Farmland	—	—	—	—	977	977	—
	—	—	—	—	255,537	255,537	—
Consumer real estate							
Home equity lines	—	—	—	—	17,977	17,977	—
Secured by 1-4 family residential							
First deed of trust	—	—	—	—	62,277	62,277	—
Second deed of trust	—	—	—	—	12,118	12,118	—
	—	—	—	—	92,372	92,372	—
Commercial and industrial loans							
(except those secured by real estate)	1,031	—	—	1,031	99,390	100,421	—
Guaranteed student loans	956	791	1,961	3,708	22,267	25,975	1,961
Consumer and other	—	—	—	—	3,003	3,003	—
<b>Total loans</b>	<b>\$ 1,987</b>	<b>\$ 791</b>	<b>\$ 1,961</b>	<b>\$ 4,739</b>	<b>\$ 521,718</b>	<b>\$ 526,457</b>	<b>\$ 1,961</b>

Loans greater than 90 days past due consist of student loans that are guaranteed by the DOE which covers approximately 98% of the principal and interest. Accordingly, these loans will not be placed on nonaccrual status and are not considered to be impaired.

Loans are considered impaired when, based on current information and events it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Loans evaluated individually for impairment include nonperforming loans, such as loans on nonaccrual, loans past due by 90 days or more, TDRs and other loans selected by management. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired, then a specific reserve is established for the amount of impairment. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably

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assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible. Impaired loans are set forth in the following table as of the dates indicated (in thousands):

	December 31, 2022			December 31, 2021		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
<b>With no related allowance recorded</b>						
Commercial real estate						
Owner occupied	\$ 4,332	\$ 4,347	\$ —	\$ 4,776	\$ 4,791	\$ —
Non-owner occupied	312	312	—	1,458	1,458	—
	<u>4,644</u>	<u>4,659</u>	<u>—</u>	<u>6,234</u>	<u>6,249</u>	<u>—</u>
Consumer real estate						
Home equity lines	300	300	—	300	300	—
Secured by 1-4 family residential						
First deed of trust	1,745	1,745	—	1,873	1,873	—
Second deed of trust	195	300	—	238	406	—
	<u>2,240</u>	<u>2,345</u>	<u>—</u>	<u>2,411</u>	<u>2,579</u>	<u>—</u>
Commercial and industrial loans (except those secured by real estate)	19	19	—	185	185	—
	<u>6,903</u>	<u>7,023</u>	<u>—</u>	<u>8,830</u>	<u>9,013</u>	<u>—</u>
<b>With an allowance recorded</b>						
Commercial real estate						
Owner occupied	251	251	2	267	267	4
	<u>251</u>	<u>251</u>	<u>2</u>	<u>267</u>	<u>267</u>	<u>4</u>
Consumer real estate						
Secured by 1-4 family residential						
First deed of trust	136	136	6	146	146	7
	<u>136</u>	<u>136</u>	<u>6</u>	<u>146</u>	<u>146</u>	<u>7</u>
Consumer and other	21	21	1	—	—	—
	<u>408</u>	<u>408</u>	<u>9</u>	<u>413</u>	<u>413</u>	<u>11</u>
<b>Total</b>						
Owner occupied	4,583	4,598	2	5,043	5,058	4
Non-owner occupied	312	312	—	1,458	1,458	—
	<u>4,895</u>	<u>4,910</u>	<u>2</u>	<u>6,501</u>	<u>6,516</u>	<u>4</u>
Consumer real estate						
Home equity lines	300	300	—	300	300	—
Secured by 1-4 family residential,						
First deed of trust	1,881	1,881	6	2,019	2,019	7
Second deed of trust	195	300	—	238	406	—
	<u>2,376</u>	<u>2,481</u>	<u>6</u>	<u>2,557</u>	<u>2,725</u>	<u>7</u>
Commercial and industrial loans (except those secured by real estate)	19	19	—	185	185	—
Consumer and other	21	21	1	—	—	—
	<u>\$ 7,311</u>	<u>\$ 7,431</u>	<u>\$ 9</u>	<u>\$ 9,243</u>	<u>\$ 9,426</u>	<u>\$ 11</u>

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The following is a summary of average recorded investment in impaired loans with and without valuation allowance and interest income recognized on those loans for periods indicated (in thousands):

	December 31,			
	2022		2021	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance recorded</b>				
Commercial real estate				
Owner occupied	\$ 4,339	\$ 159	\$ 5,068	\$ 159
Non-owner occupied	857	20	1,767	86
	<u>5,196</u>	<u>179</u>	<u>6,835</u>	<u>245</u>
Consumer real estate				
Home equity lines	300	27	300	25
Secured by 1-4 family residential				
First deed of trust	1,798	70	1,924	93
Second deed of trust	217	10	574	23
	<u>2,315</u>	<u>107</u>	<u>2,798</u>	<u>141</u>
Commercial and industrial loans (except those secured by real estate)	94	4	195	1
	<u>7,605</u>	<u>290</u>	<u>9,828</u>	<u>387</u>
<b>With an allowance recorded</b>				
Commercial real estate				
Owner occupied	257	15	67	19
	<u>257</u>	<u>15</u>	<u>67</u>	<u>19</u>
Consumer real estate				
Secured by 1-4 family residential				
First deed of trust	121	7	149	4
Second deed of trust	49	—	—	—
	<u>170</u>	<u>7</u>	<u>149</u>	<u>4</u>
Consumer and other	11	—	—	—
	<u>438</u>	<u>22</u>	<u>216</u>	<u>23</u>
<b>Total</b>				
Commercial real estate				
Owner occupied	4,596	174	5,135	178
Non-owner occupied	857	20	1,767	86
	<u>5,453</u>	<u>194</u>	<u>6,902</u>	<u>264</u>
Consumer real estate				
Home equity lines	300	27	300	25
Secured by 1-4 family residential,				
First deed of trust	1,919	77	2,073	97
Second deed of trust	266	10	574	23
	<u>2,485</u>	<u>114</u>	<u>2,947</u>	<u>145</u>
Commercial and industrial loans (except those secured by real estate)	94	4	195	1
Consumer and other	11	—	—	—
	<u>\$ 8,043</u>	<u>\$ 312</u>	<u>\$ 10,044</u>	<u>\$ 410</u>

As of December 31, 2022 and 2021, the Company had impaired loans of \$654,000 and \$1,359,000, respectively, which were on nonaccrual status. These loans had no valuation allowances as of December 31, 2022 and December 31, 2021. Cumulative interest income that would have been recorded had nonaccrual loans been performing would have been \$87,000 and \$88,000 for 2022 and 2021, respectively.

Included in impaired loans are loans classified as TDRs. A modification of a loan's terms constitutes a TDR if the creditor grants a concession to the borrower for economic or legal reasons related to the borrowers financial difficulties that it would not otherwise consider. For loans classified as impaired TDRs, the Company further evaluates the loans as performing or nonaccrual. To restore a nonaccrual loan that has been formally restructured in a TDR to accrual status, we perform a current, well documented credit analysis supporting a return to accrual status based on the borrower's financial condition and prospects for repayment under the revised terms. Otherwise, the TDR must remain in nonaccrual status.



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The analysis considers the borrower’s sustained historical repayment performance for a reasonable period to the return-to-accrual date, but may take into account payments made for a reasonable period prior to the restructuring if the payments are consistent with the modified terms. A sustained period of repayment performance generally would be a minimum of six months and would involve payments in the form of cash or cash equivalents.

An accruing loan that is modified in a TDR can remain in accrual status if, based on a current well-documented credit analysis, collection of principal and interest in accordance with the modified terms is reasonably assured, and the borrower has demonstrated sustained historical repayment performance for a reasonable period before modification. The following is a summary of performing and nonaccrual TDRs and the related specific valuation allowance by portfolio segment as of December 31, 2022 and 2021 (dollars in thousands).

	<u>Total</u>	<u>Performing</u>	<u>Nonaccrual</u>	<u>Specific Valuation Allowance</u>
<b>December 31, 2022</b>				
Commercial real estate				
Owner occupied	\$ 3,348	\$ 3,348	\$ —	\$ 2
Non-owner occupied	312	312	—	—
	<u>3,660</u>	<u>3,660</u>	<u>—</u>	<u>2</u>
Consumer real estate				
Secured by 1-4 family residential				
First deeds of trust	1,409	1,409	—	6
Second deeds of trust	75	19	56	—
	<u>1,484</u>	<u>1,428</u>	<u>56</u>	<u>6</u>
Commercial and industrial loans (except those secured by real estate)	19	—	19	—
	<u>\$ 5,163</u>	<u>\$ 5,088</u>	<u>\$ 75</u>	<u>\$ 8</u>
Number of loans	<u>24</u>	<u>22</u>	<u>2</u>	<u>3</u>
	<u>Total</u>	<u>Performing</u>	<u>Nonaccrual</u>	<u>Specific Valuation Allowance</u>
<b>December 31, 2021</b>				
Commercial real estate				
Owner occupied	\$ 3,243	\$ 3,243	\$ —	\$ 4
Non-owner occupied	1,458	1,172	286	—
	<u>4,701</u>	<u>4,415</u>	<u>286</u>	<u>4</u>
Consumer real estate				
Secured by 1-4 family residential				
First deeds of trust	1,666	1,279	387	7
Second deeds of trust	99	40	59	—
	<u>1,765</u>	<u>1,319</u>	<u>446</u>	<u>7</u>
Commercial and industrial loans (except those secured by real estate)	19	—	19	—
	<u>\$ 6,485</u>	<u>\$ 5,734</u>	<u>\$ 751</u>	<u>\$ 11</u>
Number of loans	<u>28</u>	<u>23</u>	<u>5</u>	<u>3</u>

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The following table provides information about TDRs identified during the indicated periods (dollars in thousands).

	Year Ended December 31, 2022			Year Ended December 31, 2021		
	Number of Loans	Pre- Modification Recorded Balance	Post- Modification Recorded Balance	Number of Loans	Pre- Modification Recorded Balance	Post- Modification Recorded Balance
<b>Secured by 1-4 family residential</b>						
First deed of trust	—	\$ —	\$ —	1	\$ 267	\$ 267
	—	\$ —	\$ —	1	\$ 267	\$ 267

A TDR payment default occurs when, within 12 months of the original TDR modification, either a full or partial charge-off occurs or a TDR becomes 90 days or more past due. The specific reserve associated with a TDR is reevaluated when a TDR payment default occurs. There were no defaults on TDRs that were modified as TDRs during the twelve-month periods ended December 31, 2022 and 2021.

The Coronavirus Aid, Relief, and Economic Security Act as amended by the Consolidated Appropriations Act, permitted financial institutions to suspend requirements under GAAP for loan modifications to borrowers affected by COVID-19 that would otherwise be characterized as TDRs and suspend any determination related thereto under certain circumstances. As of December 31, 2022 and December 31, 2021, all previously modified loans had returned to contractual payment terms. The Company's modification program primarily included payment deferrals and interest only modifications.

**Note 4. Allowance for Loan Losses**

Activity in the allowance for loan losses was as follows for the periods indicated (in thousands):

	<u>Beginning Balance</u>	<u>Provision for (Recovery of) Loan Losses</u>	<u>Charge-offs</u>	<u>Recoveries</u>	<u>Ending Balance</u>
<b>Year Ended December 31, 2022</b>					
Construction and land development					
Residential	\$ 57	\$ 22	\$ —	\$ —	\$ 79
Commercial	229	(37)	—	—	192
	<u>286</u>	<u>(15)</u>	<u>—</u>	<u>—</u>	<u>271</u>
Commercial real estate					
Owner occupied	833	34	—	—	867
Non-owner occupied	1,083	206	—	—	1,289
Multifamily	35	(2)	—	—	33
Farmland	2	(2)	—	—	—
	<u>1,953</u>	<u>236</u>	<u>—</u>	<u>—</u>	<u>2,189</u>
Consumer real estate					
Home equity lines	12	(59)	—	58	11
Secured by 1-4 family residential					
First deed of trust	123	3	—	5	131
Second deed of trust	47	(311)	(27)	334	43
	<u>182</u>	<u>(367)</u>	<u>(27)</u>	<u>397</u>	<u>185</u>
Commercial and industrial loans					
(except those secured by real estate)	486	180	(157)	67	576
Student loans	65	18	(31)	—	52
Consumer and other	29	10	(2)	—	37
Unallocated	422	(362)	—	—	60
	<u>\$ 3,423</u>	<u>\$ (300)</u>	<u>\$ (217)</u>	<u>\$ 464</u>	<u>\$ 3,370</u>
<b>Year Ended December 31, 2021</b>					
Construction and land development					
Residential	\$ 214	\$ (157)	\$ —	\$ —	\$ 57
Commercial	285	(56)	—	—	229
	<u>499</u>	<u>(213)</u>	<u>—</u>	<u>—</u>	<u>286</u>
Commercial real estate					
Owner occupied	1,047	(214)	—	—	833
Non-owner occupied	1,421	(352)	—	14	1,083
Multifamily	47	(12)	—	—	35
Farmland	2	—	—	—	2
	<u>2,517</u>	<u>(578)</u>	<u>—</u>	<u>14</u>	<u>1,953</u>
Consumer real estate					
Home equity lines	24	(23)	—	11	12
Secured by 1-4 family residential					
First deed of trust	166	(54)	—	11	123
Second deed of trust	79	1	(84)	51	47
	<u>269</u>	<u>(76)</u>	<u>(84)</u>	<u>73</u>	<u>182</u>
Commercial and industrial loans					
(except those secured by real estate)	408	47	—	31	486
Student loans	87	13	(35)	—	65
Consumer and other	36	39	(46)	—	29
Unallocated	154	268	—	—	422
	<u>\$ 3,970</u>	<u>\$ (500)</u>	<u>\$ (165)</u>	<u>\$ 118</u>	<u>\$ 3,423</u>

The amount of the loan loss provision (recovery) is determined by an evaluation of the level of loans outstanding, the level of nonperforming loans, historical loan loss experience, delinquency trends, underlying collateral values, the amount of actual losses charged to the reserve in a given period and assessment of present and anticipated economic conditions. Loans originated under PPP are not considered in the evaluation of the allowance for loan losses because these loans carry a 100% guarantee from the SBA; however, if the collectability on the guarantee on a loan is at risk that loan will be included in the evaluation of the allowance for loan losses.

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The level of the allowance reflects changes in the size of the portfolio or in any of its components as well as management's continuing evaluation of industry concentrations, specific credit risk, loan loss experience, current loan portfolio quality, and present economic, political and regulatory conditions. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgement, should be charged off. While management utilizes its best judgement and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company recorded a recovery of provision for loan loss expense of \$300,000 and \$500,000 for the year ended December 31, 2022 and December 31, 2021, respectively. The recovery of provision for loan loss expense for the year ended December 31, 2022 and December 31, 2021, resulted from reductions in qualitative factors driven by improving economic factors, improved credit metrics, and reduction in loan deferrals. While current economic challenges due to higher inflation and the speed at which interest rates are rising remain risks to credit quality, we believe our current level of allowance for loan losses is sufficient.

The allowance for loan losses at each of the periods presented includes an amount that could not be identified to individual types of loans referred to as the unallocated portion of the allowance. We recognize the inherent imprecision in estimates of losses due to various uncertainties and the variability related to the factors used in calculation of the allowance. The allowance for loan losses included an unallocated portion of approximately \$60,000 and \$422,000 at December 31, 2022 and December 31, 2021, respectively.

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Loans were evaluated for impairment as follows for the periods indicated (in thousands):

	Recorded Investment in Loans					
	Allowance			Loans		
	Ending Balance	Individually	Collectively	Ending Balance	Individually	Collectively
<b>Year Ended December 31, 2022</b>						
Construction and land development						
Residential	\$ 79	\$ —	\$ 79	\$ 9,727	\$ —	\$ 9,727
Commercial	192	—	192	35,400	—	35,400
	<u>271</u>	<u>—</u>	<u>271</u>	<u>45,127</u>	<u>—</u>	<u>45,127</u>
Commercial real estate						
Owner occupied	867	2	865	119,643	4,583	115,060
Non-owner occupied	1,289	—	1,289	153,610	312	153,298
Multifamily	33	—	33	11,291	—	11,291
Farmland	—	—	—	73	—	73
	<u>2,189</u>	<u>2</u>	<u>2,187</u>	<u>284,617</u>	<u>4,895</u>	<u>279,722</u>
Consumer real estate						
Home equity lines	11	—	11	18,421	300	18,121
Secured by 1-4 family residential						
First deed of trust	131	6	125	67,495	1,881	65,614
Second deed of trust	43	—	43	7,764	195	7,569
	<u>185</u>	<u>6</u>	<u>179</u>	<u>93,680</u>	<u>2,376</u>	<u>91,304</u>
Commercial and industrial loans (except those secured by real estate)						
	576	—	576	90,348	19	90,329
Student loans						
	52	—	52	20,617	—	20,617
Consumer and other						
	97	1	96	4,038	21	4,017
	<u>\$ 3,370</u>	<u>\$ 9</u>	<u>\$ 3,361</u>	<u>\$ 538,427</u>	<u>\$ 7,311</u>	<u>\$ 531,116</u>
<b>Year Ended December 31, 2021</b>						
Construction and land development						
Residential	\$ 57	\$ —	\$ 57	\$ 6,805	\$ —	\$ 6,805
Commercial	229	—	229	42,344	—	42,344
	<u>286</u>	<u>—</u>	<u>286</u>	<u>49,149</u>	<u>—</u>	<u>49,149</u>
Commercial real estate						
Owner occupied	833	4	829	113,108	5,043	108,065
Non-owner occupied	1,083	—	1,083	129,786	1,458	128,328
Multifamily	35	—	35	11,666	—	11,666
Farmland	2	—	2	977	—	977
	<u>1,953</u>	<u>4</u>	<u>1,949</u>	<u>255,537</u>	<u>6,501</u>	<u>249,036</u>
Consumer real estate						
Home equity lines	12	—	12	17,977	300	17,677
Secured by 1-4 family residential						
First deed of trust	123	7	116	62,277	2,019	60,258
Second deed of trust	47	—	47	12,118	238	11,880
	<u>182</u>	<u>7</u>	<u>175</u>	<u>92,372</u>	<u>2,557</u>	<u>89,815</u>
Commercial and industrial loans (except those secured by real estate)						
	486	—	486	100,421	185	100,236
Student loans						
	65	—	65	25,975	—	25,975
Consumer and other						
	451	—	451	3,003	—	3,003
	<u>\$ 3,423</u>	<u>\$ 11</u>	<u>\$ 3,412</u>	<u>\$ 526,457</u>	<u>\$ 9,243</u>	<u>\$ 517,214</u>

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**Note 5. Premises and Equipment**

The following is a summary of premises and equipment as of December 31, 2022 and 2021 (in thousands):

	<u>2022</u>	<u>2021</u>
Land	\$ 4,352	\$ 4,352
Buildings and improvements	11,444	11,159
Furniture, fixtures and equipment	7,945	7,826
Total premises and equipment	23,741	23,337
Less: Accumulated depreciation and amortization	(11,993)	(11,513)
<b>Premises and equipment, net</b>	<b><u>\$ 11,748</u></b>	<b><u>\$ 11,824</u></b>

Depreciation and amortization of premises and equipment for 2022 and 2021 amounted to \$546,000 and \$582,000, respectively.

**Note 6. Investment in Bank Owned Life Insurance**

The Bank is owner and designated beneficiary on life insurance policies in the aggregate face amount of \$21,681,000 covering certain of its directors and executive officers. The earnings from these policies are used to offset expenses related to retirement plans. The cash surrender value of these policies at December 31, 2022 and 2021 was approximately \$12,798,000 and \$12,494,000, respectively.

**Note 7. Deposits**

Deposits as of December 31, 2022 and 2021 were as follows (dollars in thousands):

	<u>December 31, 2022</u>		<u>December 31, 2021</u>	
	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>
Demand accounts	\$ 255,236	40.9 %	\$ 268,804	40.5 %
Interest checking accounts	90,252	14.4 %	89,599	13.5 %
Money market accounts	179,036	28.6 %	187,942	28.3 %
Savings accounts	55,695	8.9 %	54,106	8.1 %
Time deposits of \$250,000 and over	4,740	0.8 %	6,977	1.1 %
Other time deposits	39,784	6.4 %	56,620	8.5 %
<b>Total</b>	<b><u>\$ 624,743</u></b>	<b><u>100.0 %</u></b>	<b><u>\$ 664,048</u></b>	<b><u>100.0 %</u></b>

The following are the scheduled maturities of time deposits as of December 31, 2022 (in thousands):

<u>Year Ending December 31,</u>	<u>Less Than \$250,000</u>	<u>Greater Than or Equal to \$250,000</u>	<u>Total</u>
2023	\$ 25,442	\$ 4,203	\$ 29,645
2024	6,729	—	6,729
2025	2,868	—	2,868
2026	3,514	—	3,514
2027	1,231	537	1,768
<b>Total</b>	<b><u>\$ 39,784</u></b>	<b><u>\$ 4,740</u></b>	<b><u>\$ 44,524</u></b>

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Deposits held at the Company by related parties, which include officers, directors, greater than 5% shareholders and companies in which directors of the board have a significant ownership interest, approximated \$15,366,000 and \$13,599,000 at December 31, 2022 and 2021, respectively.

**Note 8. Borrowings**

The Company uses both short-term and long-term borrowings to supplement deposits when they are available at a lower overall cost to the Company or they can be invested at a positive rate of return.

As a member of the Federal Home Loan Bank of Atlanta, the Bank is required to own capital stock in the FHLB and is authorized to apply for advances from the FHLB. The Company held \$1,223,000 in FHLB stock at December 31, 2022 and \$353,000 at December 31, 2021, which is held at cost. Each FHLB credit program has its own interest rate, which may be fixed or variable, and range of maturities. The FHLB may prescribe the acceptable uses to which the advances may be put, as well as on the size of the advances and repayment provisions. FHLB borrowings are secured by the pledge of commercial loans and 1-4 family residential loans. The Company had FHLB advances of \$20,000,000 at December 31, 2022. The Company had no outstanding FHLB advances at December 31, 2021.

Through the Federal Reserve Bank of Richmond, the Company could borrow funds through the Payment Protection Program Liquidity Fund (“PPPLF”) which were secured by the Company’s PPP loans. The PPPLF ceased extending credit on July 30, 2021. The Company did not have outstanding advances under the PPPLF at December 31, 2022 and December 31, 2021.

The Company uses federal funds purchased and repurchase agreements for short-term borrowing needs. Securities sold under agreements to repurchase are classified as borrowings and generally mature within one to four days from the transaction date.

Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction. The Company may be required to provide additional collateral based on the fair value of the underlying securities. There were no borrowings against the lines at December 31, 2022 or December 31, 2021.

The Company’s unused lines of credit for future borrowings total approximately \$51.0 million at December 31, 2022, which consists of \$8.2 million available from the FHLB, \$15 million on revolving bank line of credit, \$2.8 million under secured federal funds agreements with third party financial institutions, and \$25 million in repurchase lines of credit with third party financial institutions. Additional loans and securities are available that can be pledged as collateral for future borrowings from the Federal Reserve Bank of Richmond or the FHLB above the current lendable collateral value.

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Information related to borrowings as of December 31, 2022 and 2021 is as follows (dollars in thousands):

	<u>Year Ended December 31,</u>	
	<u>2022</u>	<u>2021</u>
<b>Maximum outstanding during the year</b>		
Federal Funds Purchased	\$ 6,000	\$ 4,982
FHLB advances	20,000	—
PPPLF	—	41,529
<b>Balance outstanding at end of year</b>		
Federal Funds Purchased	—	—
FHLB advances	20,000	—
PPPLF	—	—
<b>Average amount outstanding during the year</b>		
Federal Funds Purchased	2	55
FHLB advances	164	—
PPPLF	—	5,601
<b>Average interest rate during the year</b>		
Federal Funds Purchased	4.61 %	0.05 %
FHLB advances	4.65 %	— %
PPPLF	— %	0.35 %
<b>Average interest rate at end of year</b>		
Federal Funds Purchased	— %	— %
FHLB advances	4.57 %	— %
PPPLF	— %	— %

**Note 9. Income Taxes**

The following summarizes the tax effects of temporary differences that comprise deferred tax assets and liabilities at December 31, 2022 and 2021 (in thousands):

	<u>2022</u>	<u>2021</u>
<b>Deferred tax assets</b>		
Capital loss carryforward	\$ 25	\$ 25
Allowance for loan losses	708	719
Deferred fees, net of costs	—	91
Unrealized loss on available for sale securities	2,887	190
Interest on nonaccrual loans	18	18
Stock compensation	78	37
Employee benefits	836	810
Depreciation	24	27
Lease obligation	5	3
Other, net	63	48
<b>Total deferred tax assets</b>	<u>4,644</u>	<u>1,968</u>
<b>Deferred tax liabilities</b>		
Deferred costs, net of fees	123	—
Pension expense	6	1
<b>Total deferred tax liabilities</b>	<u>129</u>	<u>1</u>
<b>Net deferred tax asset</b>	<u>\$ 4,515</u>	<u>\$ 1,967</u>



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The net deferred tax asset is included in other assets on the consolidated balance sheet. ASC Topic 740, *Income Taxes*, requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a “more likely than not” standard. Management considers both positive and negative evidence and analyzes changes in near-term market conditions as well as other factors which may impact future operating results. In making such judgments, significant weight is given to evidence that can be objectively verified. The deferred tax assets are analyzed quarterly for changes affecting realization.

In assessing the Company’s ability to realize its net deferred tax asset, management considers whether it is more likely than not that some portion or all of the net deferred tax asset will or will not be realized. The Company’s ultimate realization of the net deferred tax asset is dependent upon the generation of future taxable income during the periods in which temporary differences become deductible. Management considers the nature and amount of historical and projected future taxable income, the scheduled reversal of deferred tax assets and liabilities, and available tax planning strategies in making this assessment. The amount of net deferred taxes recognized could be impacted by changes to any of these variables.

Each quarter, the Company weighs both the positive and negative information with respect to realization of the net deferred tax asset and analyzes its position as to whether or not a valuation allowance is required.

Given the consistent earnings and stable asset quality, the Company’s analysis concluded that, it is more likely than not that the Company will generate sufficient taxable income within the applicable carry-forward periods to realize its net deferred tax asset.

The income tax expense charged to operations for the years ended December 31, 2022 and 2021 consists of the following (in thousands):

	<u>2022</u>	<u>2021</u>
Current tax expense	\$ 1,844	\$ 2,721
Deferred tax expense	146	699
Provision for income taxes	<u>\$ 1,990</u>	<u>\$ 3,420</u>

A reconciliation of income taxes computed at the federal statutory income tax rate to total income taxes is as follows for the years ended December 31, 2022 and 2021 (in thousands):

	<u>2022</u>	<u>2021</u>
Net income before income taxes	<u>\$ 10,295</u>	<u>\$ 15,873</u>
Computed "expected" tax expense	\$ 2,162	\$ 3,333
State taxes, net of federal	(67)	173
Cash surrender value of life insurance	(64)	(59)
Other	(41)	(27)
Provision for income taxes	<u>\$ 1,990</u>	<u>\$ 3,420</u>

Commercial banking organizations conducting business in Virginia are not subject to Virginia income taxes. Instead, they are subject to a franchise tax based on bank capital. The Company recorded franchise tax expense, within other operating expense, of approximately \$640,000 and \$519,000 for the years ended December 31, 2022 and 2021, respectively. With few exceptions, the Company is no longer subject to U.S. Federal, State, or local income tax examinations by tax authorities for years prior to 2019.

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**Note 10. Earnings per Share**

The following table presents the basic and diluted earnings per share computations (dollars in thousands except per share data):

	Year Ended December 31,	
	2022	2021
<b>Numerator</b>		
Net income - basic and diluted	\$ 8,305	\$ 12,453
<b>Denominator</b>		
Weighted average shares outstanding - basic	1,477	1,468
Dilutive effect of common stock options	—	—
Weighted average shares outstanding - diluted	1,477	1,468
Earnings per share - basic	\$ 5.62	\$ 8.48
Earnings per share - diluted	\$ 5.62	\$ 8.48

Applicable guidance requires that outstanding, unvested share-based payment awards that contain voting rights and rights to nonforfeitable dividends participate in undistributed earnings with common shareholders. Accordingly, the weighted average number of shares of the Company's common stock used in the calculation of basic and diluted net income per common share includes unvested shares of the Company's outstanding restricted common stock.

The vesting of 12,834 and 5,793 restricted stock units outstanding as of December 31, 2022 and 2021, respectively, are dependent upon meeting certain performance criteria. As of December 31, 2022 and December 31, 2021, it was indeterminable whether these non-vested restricted stock units will vest and as such those shares are excluded from common shares issued and outstanding at each date and are not included in the computation of earnings per share for any period presented.

Outstanding options and warrants to purchase common stock were considered in the computation of diluted earnings per share for the periods presented. There were none at December 31, 2022. Stock options for 406 shares were not included in computing diluted earnings per share at December 31, 2021, because their effects were anti-dilutive.

**Note 11. Lease Commitments**

The following tables present information about the Company's leases (dollars in thousands):

	For the years ended December 31,	
	2022	2021
Lease liabilities	\$ 1,122	\$ 930
Right-of-use assets	\$ 1,100	\$ 916
Weighted average remaining lease term	4.40	5.05
Weighted average discount rate	2.51 %	2.39 %

  

	For the years ended December 31,	
	2022	2021
Lease cost		
Operating lease cost	\$ 301	\$ 358
Total lease cost	\$ 301	\$ 358

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A maturity analysis of operating lease liabilities and reconciliation of the undiscounted cash flows to the total of operating lease liabilities is as follows (dollars in thousands):

	<u>As of</u> <u>December 31, 2022</u>
<b>Lease payments due</b>	
Twelve months ending December 31, 2023	\$ 301
Twelve months ending December 31, 2024	313
Twelve months ending December 31, 2025	213
Twelve months ending December 31, 2026	163
Twelve months ending December 31, 2027	146
Thereafter	60
Total undiscounted cash flows	\$ 1,196
Discount	74
Lease liabilities	<u>\$ 1,122</u>

Cash paid for amounts included in the measurement of lease liabilities for the year ended December 31, 2022 and 2021 was \$293,000 and \$367,000, respectively. The Company recognized lease expense of \$301,000 and \$358,000 for the year ended December 31, 2022 and 2021, respectively.

**Note 12. Commitments and Contingencies**

*Off-balance-sheet risk* – The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amounts recognized in the financial statements. The contract amounts of these instruments reflect the extent of involvement that the Company has in particular classes of instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, and to potential credit loss associated with letters of credit issued, is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for loans and other such on-balance sheet instruments.

At December 31, 2022 and 2021, the Company had outstanding the following approximate off-balance-sheet financial instruments whose contract amounts represent credit risk (in thousands):

	<u>December 31,</u> <u>2022</u>	<u>December 31,</u> <u>2021</u>
Undisbursed credit lines	\$ 119,454	\$ 103,125
Commitments to extend or originate credit	9,899	18,551
Standby letters of credit	922	4,680
<b>Total commitments to extend credit</b>	<u>\$ 130,275</u>	<u>\$ 126,356</u>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee. Historically, any commitments expire without being drawn upon; therefore, the total commitment amounts shown in the above table are not necessarily indicative of future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, as deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the customer. Collateral held varies but may include personal or income-producing commercial real estate, accounts receivable, inventory and equipment.

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Standby letters of credit are written conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

*Concentrations of credit risk* – Generally, the Company’s loans, commitments to extend credit, and standby letters of credit have been granted to customers in the Company’s market area. Although the Company is building a diversified loan portfolio, a substantial portion of its clients’ ability to honor contracts is reliant upon the economic stability of the Richmond, Virginia area, including the real estate markets in the area. The concentrations of credit by type of loan are set forth in Note 3. The distribution of commitments to extend credit approximates the distribution of loans outstanding.

**Note 13. Shareholders’ Equity and Regulatory Matters**

**Accumulated Other Comprehensive Income (Loss)**

The following table presents the cumulative balances of the components of accumulated other comprehensive income, net of deferred tax benefit of \$2,892,000 and \$198,000 as of December 31, 2022 and 2021, respectively (in thousands):

	<u>December 31, 2022</u>	<u>December 31, 2021</u>
Net unrealized losses on securities	\$ (10,862)	\$ (717)
Net unrecognized losses on defined benefit plan	(19)	(27)
Total accumulated other comprehensive loss	<u>\$ (10,881)</u>	<u>\$ (744)</u>

**Regulatory Matters**

The Company meets the eligibility criteria of a small bank holding company in accordance with the Board of Governors of the Federal Reserve System’s (the “Federal Reserve”) Small Bank Holding Company Policy Statement (the “SBHC Policy Statement”). Under the SBHC Policy Statement, qualifying bank holding companies, with total consolidated assets of less than \$3 billion such as the Company, have additional flexibility in the amount of debt they can issue and are also exempt from the Basel III capital framework as outlined by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act (the “Basel III Capital Rules”). The SBHC Policy Statement does not apply to the Bank and the Bank must comply with the Basel III Capital Rules.

The Bank is required to comply with the capital adequacy standards established by the Federal Deposit Insurance Corporation (“FDIC”). The FDIC has adopted rules to implement the Basel III Capital Rules. The Basel III Capital Rules establish minimum capital ratios and risk weightings that are applied to many classes of assets held by community banks, including applying higher risk weightings to certain commercial real estate loans.

The Basel III Capital Rules require banks to comply with the following minimum capital ratios: (1) a ratio of common equity Tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% “capital conservation buffer” (effectively resulting in a minimum ratio of common equity Tier 1 to risk-weighted assets of at least 7%); (2) a ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the 2.5% capital conservation buffer (effectively resulting in a minimum Tier 1 capital ratio of 8.5%); (3) a ratio of total capital to risk-weighted assets of at least 8.0%, plus the 2.5% capital conservation buffer (effectively resulting in a minimum total capital ratio of 10.5%); and (4) a leverage ratio of 4%, calculated as the ratio of Tier 1 capital to balance sheet exposures plus certain off-balance sheet exposures (computed as the average for each quarter of the month-end ratios for the quarter). The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking organizations with a ratio of common equity Tier 1 capital to risk-weighted assets above the minimum but below the minimum plus conservation buffer face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall. As of December 31, 2022, the Bank exceeded the minimum ratios under the Basel III Capital Rules.

The Bank must also comply with the capital requirements set forth in the “prompt corrective action” regulations pursuant to Section 38 of the Federal Deposit Insurance Act of 1950. To be well capitalized under these regulations, a bank must

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have the following minimum capital ratios: (1) a common equity Tier 1 capital ratio of at least 6.5%; (2) a Tier 1 risk-based capital ratio of at least 8.0%; (3) a total risk-based capital ratio of at least 10.0%; and (4) a leverage ratio of at least 5.0%. As of December 31, 2022, the Bank exceeded the minimum ratios to be classified as well capitalized.

On September 17, 2019, the federal bank regulators issued a final rule required by the Economic Growth, Regulatory, Relief, and Consumer Protection Act of 2018 that permits qualifying banks and bank holding companies that have less than \$10 billion of assets, like the Company and the Bank, to elect to be subject to a 9% leverage ratio that would be applied using less complex leverage calculations (commonly referred to as the community bank leverage ratio or “CBLR”). The Bank elected not to opt into the CBLR framework as of December 31, 2022, and 2021.

The capital amounts and ratios at December 31, 2022 and 2021 for the Bank are presented in the table below (dollars in thousands):

	Actual		Minimum Capital Requirements Including Conservation Buffer <sup>(1)</sup>		To be Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>December 31, 2022</b>						
Total capital (to risk- weighted assets) Village Bank	\$ 84,982	14.81 %	\$ 60,267	10.50 %	\$ 57,398	10.00 %
Tier 1 capital (to risk- weighted assets) Village Bank	81,612	14.22 %	48,788	8.50 %	45,918	8.00 %
Leverage ratio (Tier 1 capital to average assets) Village Bank	81,612	10.95 %	29,805	4.00 %	37,256	5.00 %
Common equity tier 1 (to risk- weighted assets) Village Bank	81,612	14.22 %	40,178	7.00 %	37,308	6.50 %
<b>December 31, 2021</b>						
Total capital (to risk- weighted assets) Village Bank	\$ 77,547	14.66 %	\$ 55,558	10.50 %	\$ 52,912	10.00 %
Tier 1 capital (to risk- weighted assets) Village Bank	74,124	14.01 %	44,975	8.50 %	42,330	8.00 %
Leverage ratio (Tier 1 capital to average assets) Village Bank	74,124	9.86 %	30,068	4.00 %	37,585	5.00 %
Common equity tier 1 (to risk- weighted assets) Village Bank	74,124	14.01 %	37,038	7.00 %	34,393	6.50 %

<sup>(1)</sup> Basel III Capital Rules require banking organizations to maintain a minimum CETI ratio of 4.5%, plus a 2.5% capital conservation buffer; a minimum Tier 1 capital ratio of 6.0%, plus a 2.5% capital conservation buffer; a minimum, total risk-based capital ratio of 8.0%, plus a 2.5% conservation buffer; and a minimum Tier leverage ratio of 4.0%

**Note 14. Stock Incentive Plans**

In accordance with accounting standards, the Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions). That cost is recognized over the period during which an employee is required to provide service in exchange for the award rather than disclosed in the financial statements.

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The following table summarizes options outstanding under the Company's stock incentive plans at the indicated dates:

	Year Ended December 31,							
	2022			2021				
	Options	Weighted Average Exercise Price	Fair Value Per Share	Intrinsic Value	Options	Weighted Average Exercise Price	Fair Value Per Share	Intrinsic Value
Options outstanding, beginning of period	734	\$ 25.63	\$ 9.76		734	\$ 25.63	\$ 9.76	
Granted	—	—	—		—	—	—	
Forfeited	—	—	—		—	—	—	
Exercised	(720)	25.63	\$ 9.76		—	—	—	
Options outstanding, end of period	<u>14</u>	<u>\$ 25.28</u>	<u>\$ 9.76</u>	<u>\$ —</u>	<u>734</u>	<u>\$ 25.63</u>	<u>\$ 9.76</u>	<u>\$ —</u>
Options exercisable, end of period	<u>14</u>				<u>734</u>			

The following table summarizes information about stock options outstanding at December 31, 2022:

Range of Exercise Prices	Outstanding			Exercisable	
	Number of Options	Weighted Average Remaining Years of Contractual Life	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
\$25.28-\$25.76	<u>14</u>	<u>0.54</u>	<u>\$ 25.28</u>	<u>14</u>	<u>\$ 25.28</u>
	<u>14</u>	<u>0.54</u>	<u>25.28</u>	<u>14</u>	<u>25.28</u>

During 2022, we granted certain officers time-based restricted shares of common stock and performance-based restricted stock units. The time-based restricted shares vest ratably over a three year period provided the officer is employed with the Company on the applicable vesting date. The performance-based units, which have a two-year performance period that began on January 2, 2023, vest based on the Company's achievement of performance targets related to return on tangible common equity over the performance period, with possible payouts ranging from 0% to 150% of the target awards.

During 2021, we granted certain officers time-based restricted shares of common stock and performance-based restricted stock units. The time-based restricted shares vest ratably over a three year period provided the officer is employed with the Company on the applicable vesting date. The performance-based units, which have a two-year performance period that began on January 2, 2022, vest based on the Company's achievement of performance targets related to return on tangible common equity and the adversely classified items ratio over the performance period, with possible payouts ranging from 0% to 150% of the target awards.

The total number of shares underlying non-vested restricted stock was 28,296 and 23,734 at December 31, 2022 and 2021, respectively. The fair value of the stock is based on the grant date of the award and the expense is recognized over the vesting period. Unamortized stock-based compensation expense related to non-vested share-based compensation arrangements granted under the stock incentive plan as of December 31, 2022 and 2021 was \$1,022,000 and \$688,000, respectively. The time-based unrecognized compensation expense of \$608,000 is expected to be recognized over a weighted average period of 2.25 years. During 2022, there were forfeitures of 924 shares of restricted stock awards. During 2021, there were no forfeitures of shares of restricted stock awards.

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A summary of changes in the Company's non-vested restricted stock awards for the year follows:

	<u>Shares</u>	<u>Weighted-Average Grant-Date Fair-Value</u>	<u>Aggregate Intrinsic Value</u>
December 31, 2021	23,734	\$ 37.46	\$ 1,234,168
Granted	17,866	51.11	929,032
Vested	(13,815)	36.05	(718,380)
Forfeited	(924)	34.30	(48,048)
Other <sup>(1)</sup>	1,435	32.32	74,620
December 31, 2022	<u>28,296</u>	\$ 46.60	<u>\$ 1,471,392</u>

(1) Represents the incremental increase in shares that vested based on the restricted stock units vesting at the maximum potential value as opposed to the targeted value of the award.

Stock-based compensation expense was \$381,000 and \$332,000 for the years ended December 31, 2022 and 2021, respectively.

#### **Note 15. Trust Preferred Securities**

During the first quarter of 2005, Southern Community Financial Capital Trust I, a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable securities. On February 24, 2005, \$5.2 million of Trust Preferred Capital Notes were issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate of interest (three-month LIBOR plus 2.15%) which adjusts, and is payable, quarterly. The interest rate was 6.89% and 2.36% at December 31, 2022 and 2021, respectively. The securities were redeemable at par beginning on March 15, 2010 and each quarter after such date until the securities mature on March 15, 2035. No amounts have been redeemed at December 31, 2022 and there are no plans to do so. The principal asset of the Trust is \$5.2 million of the Company's junior subordinated debt securities with like maturities and like interest rates to the Trust Preferred Capital Notes.

During the third quarter of 2007, Village Financial Statutory Trust II, a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable securities. On September 20, 2007, \$3.6 million of Trust Preferred Capital Notes were issued through a pooled underwriting. The securities have LIBOR-indexed floating rate of interest (three-month LIBOR plus 1.4%) which adjusts and is also payable quarterly. The interest rate was 6.14% and 1.61% at December 31, 2022 and 2021, respectively. The securities may be redeemed at par at any time commencing in December 2012 until the securities mature in 2037. No amounts have been redeemed at December 31, 2022 and there are no plans to do so. The principal asset of the Trust is \$3.6 million of the Company's junior subordinated securities with like maturities and like interest rates to the Trust Preferred Capital Notes.

The Trust Preferred Capital Notes may be included in Tier 1 capital for regulatory capital adequacy determination purposes up to 25% of Tier 1 capital after its inclusion. The portion of the Trust Preferred Capital Notes not considered as Tier 1 capital may be included in Tier 2 capital.

The obligations of the Company with respect to the issuance of the Trust Preferred Capital Notes constitute a full and unconditional guarantee by the Company of the Trust's obligations with respect to the Trust Preferred Capital Notes. Subject to certain exceptions and limitations, the Company may elect from time to time to defer interest payments on the junior subordinated debt securities, which would result in a deferral of distribution payments on the related Trust Preferred Capital Notes and require a deferral of common dividends. The Company is current on these interest payments.

#### **Note 16. Subordinated Debt**

On March 21, 2018, the Company issued \$5,700,000 of fixed-to-floating rate subordinated notes due March 31, 2028 in a private placement. The Company received \$5,539,000 in net proceeds after deducting issuance costs. The subordinated

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notes accrue interest at a fixed rate of 6.50% for the first five years until March 31, 2023; thereafter, the subordinated notes will accrue interest at an annual floating rate equal to three-month LIBOR plus a spread of 3.73% until maturity or early redemption. The Company may redeem the subordinated notes in whole or in part, on or after March 31, 2023. The subordinated notes are unsecured and subordinated in right of payment to all of the Company's existing and future senior indebtedness, whether secured or unsecured, including claims of depositors and general creditors, and rank equally in right of payment with any unsecured, subordinated indebtedness that the Company may incur in the future. At December 31, 2022 and 2021, the carrying value of the notes totaled \$5,692,000 and \$5,660,000, respectively.

**Note 17. Retirement Plans**

**401K Plan:** The Bank provides a qualified 401K plan to all eligible employees which is administered through the Virginia Bankers Association Benefits Corporation. Employees are eligible to participate in the plan after three months of employment. Eligible employees may, subject to statutory limitations, contribute a portion of their salary to the plan through payroll deduction. Due to economic conditions at the time, the Bank ceased its matching program in 2009; however, beginning January 2013, the Bank reinstated the 401K match. The Bank provided a matching contribution of 100% of the first 1% the participant contributes, and then 50% of the next 5% of their salary, totaling a maximum 3.5%. Participants are always fully vested in their own contributions, and the Bank's matching contributions vest 100% after two years of service. Total contributions to the plan for the years ended December 31, 2022 and 2021 were \$417,000, and \$424,000, respectively.

**Supplemental Executive Retirement Plan:** The Bank established the Village Bank SERP on January 1, 2005 to provide supplemental retirement income to certain executive officers as designated by the Personnel Committee, later replaced by the Compensation Committee, and approved by the board of directors. The SERP is an unfunded employee pension plan under the provisions of the Employee Retirement Income Security Act of 1974. An eligible employee, once designated by the Committee and approved by the board of directors in writing to participate in the SERP, becomes a participant in the SERP 60 days following such approval (unless an earlier participation date is approved). The retirement benefit to be received by a participant is determined by the Committee and approved by the board of directors and is payable in equal monthly installments over the period specified in the SERP for each respective participant, commencing on the first day of the month following a participant's retirement or termination of employment, provided the participant has been employed by the Bank for a minimum of 10 years. The Compensation Committee, in its sole discretion, may choose to treat a participant who has experienced a termination of employment on or after attaining age 65 but prior to completing his service requirement as having completed his service requirement. At December 31, 2022 and 2021, the Bank's liability under the SERP was \$2,532,000 and \$2,523,000, respectively, and expense for the years ended December 31, 2022 and 2021 was \$192,000 and \$153,000, respectively. The increase in other comprehensive income related to the minimum pension adjustment was \$9,000 net of tax for the years ended December 31, 2022 and 2021. The increase in cash surrender value of the bank owned life insurance related to the participants was \$304,000 and \$4,688,000 for the years ended December 31, 2022 and 2021, respectively.

**Directors Deferral Plan:** The Bank established the Village Bank Outside Directors Deferral Plan (the "Directors Deferral Plan") on January 1, 2005 under which non-employee directors of the Bank have the opportunity to defer receipt of all or a portion of certain compensation until retirement or departure from the board of directors. Deferral of compensation under the Directors Deferral Plan is voluntary by non-employee directors and to participate in the plan a director must file a deferral election as provided in the plan. A director shall become an active participant with respect to a plan year (as defined in the plan) only if he is expected to have compensation during the plan year and he timely files a deferral election. A separate account is established for each participant in the plan and each account shall, in addition to compensation deferred at the election of the participant, be credited with interest on the balance of the account, the rate of such interest to be established by the board of directors in its sole discretion at the beginning of each plan year. For those directors electing to purchase stock through the plan, the obligation will only be settled by delivery of the fixed number of shares they purchased. At December 31, 2022 and 2021, the Bank's liability under the Directors Deferral Plan was \$771,000 and \$631,000, respectively, and expense for the years ended December 31, 2022 and 2021 was \$146,000 and \$112,000, respectively. In the first quarter of 2015 and the fourth quarter of 2013, certain directors elected to purchase common stock with funds from their deferred compensation accounts causing the December 31, 2015 and December 31, 2013 liability to be lower than the December 31, 2014 liability. A rabbi trust was established to hold the shares. At December 31, 2022 and



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2021, the trust held 32,785 and 35,038 shares, respectively, of Company common stock totaling \$689,000 and \$730,000, respectively.

**Note 18. Fair Value**

The Company determines the fair value of its financial instruments based on the requirements established in ASC 820: *Fair Value Measurements*, which provides a framework for measuring fair value under GAAP and requires an entity to maximize the use of observable inputs when measuring fair value. ASC 820 defines fair value as the exit price, the price that would be received for an asset or paid to transfer a liability, in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date under current market conditions.

ASC 820 establishes a hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair values hierarchy is as follows:

*Level 1 Inputs* — Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2 Inputs* — Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

*Level 3 Inputs* — Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods to determine the fair value of each type of financial instrument:

Securities: Fair values for securities available-for-sale are obtained from an independent pricing service. The prices are not adjusted. The independent pricing service uses industry-standard models to price U.S. Government agency obligations and mortgage backed securities that consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Securities of obligations of state and political subdivisions are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. Substantially all assumptions used by the independent pricing service are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace (Levels 1 and 2). If the inputs used to provide the evaluation for certain securities are unobservable and/or there is little, if any, market activity, then the security would fall to the lowest level of the hierarchy (Level 3).

Impaired loans: The Company does not record loans held for investment at fair value on a recurring basis. However, there are instances when a loan is considered impaired and an allowance for loan losses is established. The Company measures impairment either based on the fair value of the loan using the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent, or using the present value of expected future cash flows discounted at the loan's effective interest rate, which is not a fair value measurement. The Company maintains a valuation allowance to the extent that this measure of the impaired loan is less than the recorded investment in the loan. When an impaired loan is measured at fair value based solely on observable market prices or a current appraisal without further adjustment for unobservable inputs, the Company records the impaired loan as a nonrecurring fair value measurement classified as Level 2. However, if based on management's review, additional discounts to observed market prices or appraisals are required or if observable inputs are not available, the Company records the impaired loan as a nonrecurring fair value measurement classified as Level 3. Impaired loans that are measured based on expected future cash flows discounted at the loan's effective interest rate rather than the market rate of interest, are not recorded at fair value and are therefore excluded from fair value disclosure requirements.

Loans held for sale: Fair value of the Company's loans held for sale is based on observable market prices for similar instruments traded in the secondary mortgage loan markets in which the Company conducts business. The Company's

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portfolio of loans held for sale is classified as Level 2. Gains and losses on the sale of loans are recorded within mortgage banking income, net on the Consolidated Statements of Income.

Derivative asset – interest rate lock commitments (“IRLCs”): The Company recognizes IRLCs at fair value based on the price of the underlying loans obtained from an investor for loans that will be delivered on a best efforts basis while taking into consideration the probability that the rate lock commitments will close. All of the Company’s IRLCs are classified as Level 2.

Derivative asset/liability – forward sale commitments: Best efforts sale commitments are entered into for loans intended for sale in the secondary market at the time the borrower commitment is made. The best efforts commitments are valued using the committed price to the counter-party against the current market price of the IRLC or mortgage LHFS. All of the Company’s forward sale commitments are classified as Level 2.

Other Real Estate Owned: OREO assets are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. Subsequently, OREO assets are carried at the lower of cost or fair value less estimated costs to sell. Fair value is based upon independent market prices, appraised values of the collateral or management’s estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

Assets and liabilities measured at fair value under Topic 820 on a recurring and non-recurring basis are summarized below for the indicated dates (in thousands):

	Fair Value Measurement at December 31, 2022 Using			
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial Assets - Recurring</b>				
U.S. Government Agencies	\$ 60,902	\$ —	\$ 60,902	\$ —
Mortgage-backed securities	60,560	—	60,560	—
Municipals	1,550	—	1,550	—
Subordinated debt	10,841	—	8,841	2,000
Loans held for sale	2,268	—	2,268	—
IRLC	142	—	142	—
<b>Financial Liabilities - Recurring</b>				
Forward sales commitment	207	—	207	—

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	Fair Value Measurement at December 31, 2021 Using			
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial Assets - Recurring</b>				
U.S. Government Agencies	\$ 40,999	\$ —	\$ 40,999	\$ —
Mortgage-backed securities	40,495	—	40,495	—
Municipals	2,209	—	2,209	—
Subordinated debt	10,996	—	9,246	1,750
Loans held for sale	5,141	—	5,141	—
IRLC	471	—	471	—
<b>Financial Liabilities - Recurring</b>				
Forward sales commitment	651	—	651	—

There were no Level 3 fair value measurements for financial instruments measured on a non-recurring basis at fair value at December 31, 2022 and December 31, 2021.

FASB ASC 825, Financial Instruments, requires disclosure about fair value of financial instruments, including those financial assets and financial liabilities that are not required to be measured and reported at fair value on a recurring or nonrecurring basis. ASC 825 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company. In accordance with ASU 2016-01, the Company uses the exit price notion, rather than the entry price notion, in calculating the fair values of financial instruments not measured at fair value on a recurring basis.

The following tables reflect the carrying amounts and estimated fair values of the Company's financial instruments whether or not recognized on the Consolidated Balance Sheet at fair value.

	Level in Fair Value Hierarchy	December 31, 2022		December 31, 2021	
		Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
<b>Financial assets</b>					
Cash	Level 1	\$ 12,062	\$ 12,062	\$ 12,071	\$ 12,071
Cash equivalents	Level 2	4,616	4,616	80,545	80,545
Investment securities available for sale	Level 2	131,853	131,853	92,949	92,949
Investment securities available for sale	Level 3	2,000	2,000	1,750	1,750
Federal Home Loan Bank stock	Level 2	1,223	1,223	353	353
Loans held for sale	Level 2	2,268	2,268	5,141	5,141
Loans	Level 3	538,427	521,150	526,457	526,668
Bank owned life insurance	Level 2	12,798	12,798	12,494	12,494
Accrued interest receivable	Level 2	3,651	3,651	3,245	3,245
Interest rate lock commitments	Level 2	142	142	471	471
<b>Financial liabilities</b>					
Deposits	Level 2	624,743	625,037	664,048	663,898
FHLB borrowings	Level 2	20,000	20,000	—	—
Trust preferred securities	Level 2	8,764	7,066	8,764	9,554
Other borrowings	Level 2	5,692	5,692	5,660	5,660
Accrued interest payable	Level 2	70	70	68	68
Forward sales commitment	Level 2	207	207	651	651

**Note 19. Segment Reporting**

The Company has two reportable segments: traditional commercial banking and mortgage banking. Revenues from commercial banking operations consist primarily of interest earned on loans and securities and fees from deposit services. Mortgage banking operating revenues consist principally of interest earned on mortgage LHFS, gains on sales of loans in the secondary mortgage market, and loan origination fee income.

The commercial banking segment provides the mortgage banking segment with the short-term funds needed to originate mortgage loans through a warehouse line of credit and charges the mortgage banking segment interest based on the commercial banking segment's cost of funds. Additionally, the mortgage banking segment leases premises from the commercial banking segment. These transactions are eliminated in the consolidation process.

The following table presents segment information as of and for the years ended December 31, 2022 and 2021 (in thousands):

	<b>Commercial Banking</b>	<b>Mortgage Banking</b>	<b>Eliminations</b>	<b>Consolidated Totals</b>
<b>Year Ended December 31, 2022</b>				
<b>Revenues</b>				
Interest income	\$ 27,250	\$ 237	\$ —	\$ 27,487
Gain on sale of loans	—	4,752	—	4,752
Other revenues	3,335	488	(274)	3,549
Total revenues	<u>30,585</u>	<u>5,477</u>	<u>(274)</u>	<u>35,788</u>
<b>Expenses</b>				
Recovery of provision for loan losses	(300)	—	—	(300)
Interest expense	1,781	—	—	1,781
Salaries and benefits	10,585	3,183	—	13,768
Commissions	—	1,698	—	1,698
Other expenses	7,625	1,195	(274)	8,546
Total operating expenses	<u>19,691</u>	<u>6,076</u>	<u>(274)</u>	<u>25,493</u>
Income (loss) before income taxes	10,894	(599)	—	10,295
Income tax expense (benefit)	2,116	(126)	—	1,990
Net income (loss)	<u>\$ 8,778</u>	<u>\$ (473)</u>	<u>\$ —</u>	<u>\$ 8,305</u>
Total assets	<u>\$ 738,110</u>	<u>\$ 17,874</u>	<u>\$ (32,714)</u>	<u>\$ 723,270</u>
	<b>Commercial Banking</b>	<b>Mortgage Banking</b>	<b>Eliminations</b>	<b>Consolidated Totals</b>
<b>Year Ended December 31, 2021</b>				
<b>Revenues</b>				
Interest income	\$ 27,282	\$ 409	\$ (24)	\$ 27,667
Gain on sale of loans	—	11,762	—	11,762
Other revenues	3,001	864	(281)	3,584
Total revenues	<u>30,283</u>	<u>13,035</u>	<u>(305)</u>	<u>43,013</u>
<b>Expenses</b>				
Recovery of provision for loan losses	(500)	—	—	(500)
Interest expense	2,172	24	(24)	2,172
Salaries and benefits	9,942	4,163	—	14,105
Commissions	—	3,004	—	3,004
Other expenses	7,314	1,326	(281)	8,359
Total operating expenses	<u>18,928</u>	<u>8,517</u>	<u>(305)</u>	<u>27,140</u>
Income before income taxes	11,355	4,518	—	15,873
Income tax expense	2,471	949	—	3,420
Net income	<u>\$ 8,884</u>	<u>\$ 3,569</u>	<u>\$ —</u>	<u>\$ 12,453</u>
Total assets	<u>\$ 760,653</u>	<u>\$ 19,673</u>	<u>\$ (31,925)</u>	<u>\$ 748,401</u>

**Note 20. Parent Corporation Only Financial Statements****Village Bank and Trust Financial Corp.  
(Parent Corporation Only)  
Condensed Balance Sheet  
(in thousands)**

	<u>December 31,</u> <u>2022</u>	<u>December 31,</u> <u>2021</u>
<b>Assets</b>		
Cash and due from banks	\$ 1,868	\$ 1,647
Investment in subsidiaries	70,731	73,380
Investment in special purpose subsidiary	264	264
Prepaid expenses and other assets	<u>2,756</u>	<u>2,585</u>
	<u>\$ 75,619</u>	<u>\$ 77,876</u>
<b>Liabilities and Shareholders' Equity</b>		
<b>Liabilities</b>		
Balance due to nonbank subsidiaries	\$ 8,764	\$ 8,764
Other borrowings	5,692	5,660
Accrued interest payable	46	46
Other liabilities	<u>6</u>	<u>5</u>
Total liabilities	14,508	14,475
<b>Shareholders' equity</b>		
Common stock	5,868	5,822
Additional paid-in capital	55,167	54,814
Retained Earnings	10,957	3,509
Stock in directors rabbi trust	(689)	(730)
Directors deferred fees obligation	689	730
Accumulated other comprehensive loss	<u>(10,881)</u>	<u>(744)</u>
Total stockholders' equity	<u>61,111</u>	<u>63,401</u>
	<u>\$ 75,619</u>	<u>\$ 77,876</u>

**Village Bank and Trust Financial Corp.**  
**(Parent Corporation Only)**  
**Condensed Statements of Operations and Comprehensive Income**  
**Years Ended December 31, 2022 and 2021**  
*(in thousands)*

	<u>2022</u>	<u>2021</u>
<b>Income</b>		
Interest income	\$ 3	\$ 4
Dividends received from subsidiaries	1,835	950
<b>Total Income</b>	<u>1,838</u>	<u>954</u>
<b>Interest expense</b>		
Interest on borrowed funds	694	575
Total interest expense	<u>694</u>	<u>575</u>
Net interest income	<u>1,144</u>	<u>379</u>
<b>Noninterest expense</b>		
Supplies	30	30
Professional and outside services	42	33
Other	45	44
Total noninterest expense	<u>117</u>	<u>107</u>
Net income before undistributed income of subsidiary	1,027	272
Undistributed income of subsidiary	7,108	12,039
Net income before income tax benefit	8,135	12,311
Income tax benefit	(170)	(142)
<b>Net income</b>	<u>\$ 8,305</u>	<u>\$ 12,453</u>
Total comprehensive income (loss)	<u>\$ (1,832)</u>	<u>\$ 11,279</u>

**Village Bank and Trust Financial Corp.**  
**(Parent Corporation Only)**  
**Condensed Statements of Cash Flows**  
**Years Ended December 31, 2022 and 2021**  
*(in thousands)*

	<u>2022</u>	<u>2021</u>
<b>Cash Flows from Operating Activities</b>		
Net income	\$ 8,305	\$ 12,453
Adjustments to reconcile net income to net cash used in operating activities		
Amortization of debt issuance costs	32	32
Undistributed income of subsidiary	(8,943)	(12,989)
Net change in:		
Other assets	(170)	(147)
Other liabilities	1	5
Net cash used in operating activities	<u>(775)</u>	<u>(646)</u>
<b>Cash Flows from Investing Activities</b>		
Dividend from subsidiary	1,835	950
Net cash provided by investing activities	<u>1,835</u>	<u>950</u>
<b>Cash Flows from Financing Activities</b>		
Proceeds from exercise of stock options	18	—
Cash dividends paid	(857)	(206)
Net cash used in financing activities	<u>(839)</u>	<u>(206)</u>
Net increase in cash	221	98
Cash, beginning of year	<u>1,647</u>	<u>1,549</u>
Cash, end of year	<u>\$ 1,868</u>	<u>\$ 1,647</u>

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

*Disclosure Controls and Procedures.* The Company, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that as of December 31, 2022, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and regulations and that such information is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that the Company's disclosure controls and procedures will detect or uncover every situation involving the failure of persons within the Company or its subsidiaries to disclose material information otherwise required to be set forth in the Company's periodic reports.

*Management's Report on Internal Control over Financial Reporting.* Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. The Company's internal control over financial reporting is designed to provide reasonable assurance to the Company's management and board of directors regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2022. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control – Integrated Framework (2013)*. Based on our assessment, we believe that, as of December 31, 2022, the Company's internal control over financial reporting was effective based on those criteria.

*Changes in Internal Control Over Financial Reporting.* There has been no change in the Company's internal control over financial reporting during the fourth quarter of the fiscal year ended December 31, 2022 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

This annual report does not include an attestation report of the Company's registered public accounting firm, Yount, Hyde & Barbour, P.C., (U.S. PCAOB Auditor Firm I.D.: 613), regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to rules of the SEC that permit the Company to provide only management's report in this annual report.

**ITEM 9B. OTHER INFORMATION**

None.

**ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS**

Not applicable



## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information required to be disclosed in this Item 10 is contained in the Company's Proxy Statement for the 2023 Annual Meeting of Shareholders under the captions "Proposal 1 – Election of Directors," "Security Ownership" and "Corporate Governance and the Board of Directors," and is incorporated herein by reference.

### **ITEM 11. EXECUTIVE COMPENSATION**

The information required to be disclosed in this Item 11 is contained in the Company's Proxy Statement for the 2023 Annual Meeting of Shareholders under the captions "Corporate Governance and the Board of Directors" and "Executive Compensation." and is incorporated herein by reference.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS**

The information required to be disclosed in this Item 12 is contained in the Company's Proxy Statement for the 2023 Annual Meeting of Shareholders under the captions "Executive Compensation" and "Security Ownership," and is incorporated herein by reference.

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The information required to be disclosed in this Item 13 is contained in the Company's Proxy Statement for the 2023 Annual Meeting of Shareholders under the captions "Corporate Governance and the Board of Directors" and "Executive Compensation," and is incorporated herein by reference.

### **ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information required to be disclosed in this Item 14 is contained in the Company's Proxy Statement for the 2023 Annual Meeting of Shareholders under the caption "Audit Information," and is incorporated herein by reference.

**PART IV**

**ITEM 15. EXHIBIT AND FINANCIAL STATEMENT SCHEDULES**

**(a)(1) Financial Statements**

The following consolidated financial statements and reports are included in Part II, Item 8, of this report on Form 10-K.

<a href="#">Report of Independent Registered Public Accounting Firm (Yount, Hyde &amp; Barbour, P.C.)</a>	47
<a href="#">Consolidated Balance Sheets – December 31, 2022 and 2021</a>	49
<a href="#">Consolidated Statements of Income – Years Ended December 31, 2022 and 2021</a>	50
<a href="#">Consolidated Statements of Comprehensive Income – Years Ended December 31, 2022 and 2021</a>	51
<a href="#">Consolidated Statements of Shareholders' Equity – Years Ended December 31, 2022 and 2021</a>	52
<a href="#">Consolidated Statements of Cash Flows – Years Ended December 31, 2022 and 2021</a>	53
<a href="#">Notes to Consolidated Financial Statements</a>	54

**(a)(2) Financial Statement Schedules**

All schedules are omitted since they are not required, are not applicable, or the required information is shown in the consolidated financial statements or notes thereto.

**(a)(3) Exhibits**

The following exhibits are filed as part of this Form 10-K and this list includes the Exhibit Index.

<u>Exhibit Number</u>	<u>Description</u>
3.1	<a href="#">Articles of Incorporation of Village Bank and Trust Financial Corp., as amended (incorporated herein by reference to Exhibit 3.1 of the Quarterly Report on Form 10-Q for the period ended September 30, 2014, filed with the Securities and Exchange Commission on October 31, 2014).</a>
3.2	<a href="#">Amended and Restated Bylaws of Village Bank and Trust Financial Corp. (incorporated herein by reference to Exhibit 3.2 of the Current Report on Form 8-K, filed with the Securities and Exchange Commission on February 6, 2023).</a>
4.1	<a href="#">Specimen of Certificate for Village Bank and Trust Financial Corp. common stock (incorporated by reference to Exhibit 4.1 of the Form S-1 Registration Statement filed with the Securities and Exchange Commission on November 12, 2014 (SEC File No. 333-200147)).</a>
4.2	<a href="#">Form of Subordinated Note (incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on March 21, 2018).</a>
4.3	<a href="#">Description of Village Bank and Trust Financial Corp.'s Securities.</a>
10.1	<a href="#">Employment Agreement, dated July 28, 2020, by and between Village Bank and Trust Financial Corp. and James E. Hendricks, Jr. (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 31, 2020).*</a>
10.2	<a href="#">Supplemental Executive Retirement Plan, dated December 30, 2020, by and between Village Bank and Trust Financial Corp. and James E. Hendricks, Jr. (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on March 2, 2021).*</a>
10.3	<a href="#">Employment Agreement, dated September 4, 2020, by and between Village Bank and Max C. Morehead, Jr. (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on September 10, 2020).*</a>
10.4	<a href="#">Employment Agreement, dated February 22, 2022, by and between Village Bank and Trust Financial Corp. and Donald M. Kaloski, Jr. (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 25, 2022).*</a>

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<u>Exhibit Number</u>	<u>Description</u>
10.5	<a href="#"><u>Amended and Change of Control Agreement, dated August 24, 2022, by and between Village Bank and Christy F. Quesenbery.*</u></a>
10.6	<a href="#"><u>Amended and Restated Change of Control Agreement, dated February 22, 2022, by and between Village Bank and James C. Winn (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 25, 2022).*</u></a>
10.7	<a href="#"><u>Form of Incentive Stock Option Agreement (incorporated by reference to Exhibit 10.5 of the Annual Report on Form 10-KSB for the year ended December 31, 2004).*</u></a>
10.8	<a href="#"><u>Form of Non-Employee Director Non-Qualified Stock Option Agreement (incorporated by reference to Exhibit 10.6 of the Annual Report on Form 10-KSB for the year ended December 31, 2004).*</u></a>
10.9	<a href="#"><u>Village Bank and Trust Financial Corp. 2015 Stock Incentive Plan, as amended (incorporated by reference to Appendix A of the Proxy Statement for the Annual Meeting of Shareholders held on May 19, 2020, filed with the Securities and Exchange Commission on April 6, 2020).*</u></a>
10.10	<a href="#"><u>Form of Performance-Based Restricted Stock Unit Award Agreement under the Village Bank and Trust Financial Corp. 2015 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 8, 2015).*</u></a>
10.11	<a href="#"><u>Form of Time-Based Restricted Stock Award Agreement under the Village Bank and Trust Financial Corp. 2015 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 8, 2015).*</u></a>
10.12	<a href="#"><u>Village Bank and Trust Financial Corp. Deferred Compensation Plan (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 22, 2019).*</u></a>

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Exhibit Number	Description
10.13	<a href="#">Outside Directors Deferral Plan, as amended and restated effective January 1, 2023.*</a>
10.14	<a href="#">Supplemental Executive Retirement Plan, as amended and restated effective November 27, 2018 (incorporated by reference to Exhibit 10.16 of the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 25, 2022).*</a>
10.15	<a href="#">Form of Subordinated Note Purchase Agreement (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on March 21, 2018).</a>
21	<a href="#">Subsidiaries of Village Bank and Trust Financial Corp.</a>
23.1	<a href="#">Consent of Yount, Hyde &amp; Barbour, P.C. Accounting Firm.</a>
31.1	<a href="#">Section 302 Certification by Chief Executive Officer.</a>
31.2	<a href="#">Section 302 Certification by Chief Financial Officer.</a>
32	<a href="#">Section 906 Certification.</a>
101	The following materials from the Village Bank and Trust Financial Corp. Annual Report on Form 10-K for the year ended December 31, 2022 formatted in Inline eXtensible Business Reporting (iXBRL) (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Statements of Shareholders' Equity, (v) Consolidated Statements of Cash Flows, and (vi) Notes to Condensed Consolidated Financial Statements.
104	Cover page from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, formatted in Inline eXtensible Business Reporting Language (included with Exhibit 101).

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\* Management contracts and compensatory plans and arrangements.

**ITEM 16. FORM 10-K SUMMARY**

None.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### VILLAGE BANK AND TRUST FINANCIAL CORP.

Date: March 20, 2023

By: /s/ James E. Hendricks, Jr.

James E. Hendricks, Jr.  
President and Chief Executive Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ James E. Hendricks, Jr.</u> James E. Hendricks, Jr.	President, Chief Executive Officer and Director (Principal Executive Officer)	March 20, 2023
<u>/s/ Donald M. Kaloski, Jr.</u> Donald M. Kaloski, Jr.	Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	March 20, 2023
<u>/s/ R.T. Avery, III</u> R.T. Avery, III	Director	March 20, 2023
<u>/s/ Craig D. Bell</u> Craig D. Bell	Director and Chairman of the Board	March 20, 2023
<u>/s/ Ron Carey</u> Ron Carey	Director	March 20, 2023
<u>/s/ Devon Henry</u> Devon Henry	Director	March 20, 2023
<u>/s/ Frank E. Jenkins, Jr.</u> Frank E. Jenkins, Jr.	Director	March 20, 2023
<u>/s/ Mary Margaret Kastelberg</u> Mary Margaret Kastelberg	Director	March 20, 2023
<u>/s/ Michael A. Katzen</u> Michael A. Katzen	Director	March 20, 2023
<u>/s/ Michael L. Toalson</u> Michael L. Toalson	Director	March 20, 2023
<u>/s/ Selena Sanderson</u> Selena Sanderson	Director	March 20, 2023
<u>/s/ George R. Whittemore</u> George R. Whittemore	Director	March 20, 2023

## DESCRIPTION OF VILLAGE BANK AND TRUST FINANCIAL CORP.'S SECURITIES

As of December 31, 2022, the common stock of Village Bank and Trust Financial Corp. (the "Company") was the only class of its securities registered under Section 12 of the Securities Exchange Act of 1934. The following summary description of the material features of the Company's common stock does not purport to be complete and is subject to, and qualified in its entirety by reference to, the Company's articles of incorporation and bylaws, each as amended. For more information, refer to the Company's articles of incorporation and bylaws and any applicable provisions of relevant law, including the Virginia Stock Corporation Act and federal laws governing banks and bank holding companies.

### General

The Company is authorized to issue 10,000,000 shares of common stock, par value \$4.00 per share. Each share of the Company's common stock has the same relative rights as, and is identical in all respects to, each other share of the Company's common stock. The Company's common stock is listed on the Nasdaq Capital Market under the symbol "VBFC." Computershare, Inc., 250 Royall Street, Canton, Massachusetts, is the transfer agent for the Company's common stock.

### Voting Rights

Except as otherwise provided by law, each holder of the Company's common stock has one vote per share on all matters voted upon by shareholders. Directors are elected by a plurality of the votes cast and shareholders do not have the right to accumulate their votes in the election of directors.

### Dividends

Holders of shares of the Company's common stock are entitled to receive dividends when and as declared by the Company's board of directors out of funds legally available therefor. The payment of distributions by the Company is subject to the restrictions of Virginia law applicable to the declaration of distributions by a corporation. A Virginia corporation generally may not authorize and make distributions if, after giving effect to the distribution, it would be unable to meet its debts as they become due in the usual course of business or if the corporation's total assets would be less than the sum of its total liabilities plus the amount that would be needed, if it were dissolved at that time, to satisfy the preferential rights of shareholders whose rights are superior to the rights of those receiving the distribution. In addition, the payment of distributions to shareholders is subject to any prior rights of outstanding preferred stock.

As a bank holding company, the Company's ability to pay dividends is affected by the ability of Village Bank, the Company's bank subsidiary, to pay dividends to the Company. The ability of Village Bank to pay dividends is influenced by bank regulatory requirements and capital guidelines.

### Liquidation Rights

In the event of the Company's liquidation, dissolution or winding up, the holders of shares of the Company's common stock are entitled to receive, in cash or in kind, the Company's assets available for distribution remaining after payment or provision for payment of the Company debts and liabilities and after satisfaction of all liquidation preferences applicable to any preferred stock.

### Classes of Directors

The Company's board of directors is divided into three classes, apportioned as evenly as possible, with directors serving staggered three-year terms.

### No Preemptive or Conversion Rights; Redemption and Assessment

Holders of shares of the Company's common stock do not have preemptive rights to purchase additional shares of common stock and have no conversion or redemption rights. The Company's common stock is not subject to redemption or any sinking fund and the outstanding shares are fully paid and nonassessable.

## Preferred Stock

The Company's board of directors may, from time to time, without shareholder approval, issue shares of the Company's authorized, undesignated preferred stock, in one or more classes or series. In connection with any such issuance, the board of directors may by resolution determine the designation, voting rights, preferences as to dividends, in liquidation or otherwise, participation, redemption, sinking fund, conversion, dividend or other special rights or powers, and the limitations, qualifications and restrictions of such shares of preferred stock. The creation and issuance of any series of preferred stock, and the relative rights, designations and preferences of such series, if and when established, will depend upon, among other things, the future capital needs of the Company, then existing market conditions and other factors that, in the judgment of the Company's board, might warrant the issuance of preferred stock.

## Anti-takeover Considerations

Certain provisions of the Company's articles of incorporation and bylaws may discourage attempts to acquire control of the Company. These provisions also may render the removal of one or all directors more difficult or deter or delay corporate changes of control that the Company's board of directors did not approve. These provisions include the following:

*Classified Board of Directors.* The Company's board of directors is divided into three classes of directors serving staggered three-year terms. As a result, approximately one-third of the board of directors will be elected at each annual meeting of shareholders. The classification of directors, together with the provision in the articles of incorporation that permits the remaining directors to fill any vacancies on the board of directors, will have the effect of making it more difficult for shareholders to change the composition of the board of directors. As a result, at least two annual meetings of shareholders may be required for the shareholders to change a majority of the directors, whether or not a change in the board of directors would be beneficial and whether or not a majority of shareholders believe that such a change would be desirable.

*Authorized Preferred Stock.* The Company's articles of incorporation authorize the board of directors, subject to applicable Virginia law and federal banking regulations, to authorize the issuance of preferred stock at such times, for such purposes and for such consideration as the board may deem advisable without further shareholder approval. The issuance of preferred stock under certain circumstances may have the effect of discouraging an attempt by a third party to acquire control of the Company by, for example, authorizing the issuance of a series of preferred stock with rights and preferences designed to impede the proposed transaction.

*Supermajority Voting Provisions.* The Company's articles of incorporation state that certain significant corporate actions must be approved by a majority of all the votes entitled to be cast on the action by each voting group entitled to vote at a meeting at which a quorum of the voting group is present, provided that the action has been approved and recommended by at least two-thirds of the directors in office at the time of such approval and recommendation. If the action is not so approved and recommended by two-thirds of the directors in office, then the action must be approved by the affirmative vote of 80% or more of all of the votes entitled to be cast on such action by each voting group entitled to vote. These significant corporate actions include: adoption of amendments to the Company's articles of incorporation; adoption of plans of merger or share exchange; sales of all or substantially all of the Company's assets other than in the ordinary course of business; and adoption of plans of dissolution.

*No Cumulative Voting.* The Company's articles of incorporation do not provide for cumulative voting for any purpose. The absence of cumulative voting may afford anti-takeover protection by making it more difficult for the Company's shareholders to elect nominees opposed by the board of directors.

*Shareholder Meetings.* Pursuant to the Company's bylaws, special meetings of shareholders may be called only by the Company's president or board of directors. As a result, shareholders are not able to act on matters other than at annual shareholders' meetings unless they are able to persuade the president or a majority of the board of directors to call a special meeting.

*Advance Notification Requirements.* The Company's bylaws require a shareholder who desires to raise new business, or nominate a candidate for election to the board of directors, at an annual meeting of shareholders to provide advance notice of at least 60 days and not more than 90 days before the date of the scheduled annual meeting; provided that in the event that less than 70 days' notice or prior public disclosure of the date of the scheduled annual meeting is given or made, notice by a shareholder, to be timely, must be received not later than the close of business on the 10th day following the earlier of the date on which such notice of the meeting was mailed or the date public disclosure of the meeting was made. The bylaws require a shareholder who desires to raise new business to provide certain information to the Company concerning the nature of the new business, the shareholder and the shareholder's interest in the business matter. Similarly, a shareholder wishing to nominate any person for election as a director must provide the Company with certain information concerning the nominee and the proposing shareholder. Such requirements may discourage the Company's shareholders from submitting nominations and proposals.

## **CHANGE OF CONTROL AGREEMENT**

This Change of Control Agreement (this “Agreement”) is entered into as of August 24, 2022 (the “Effective Date”), by and between Village Bank, a Virginia banking corporation (the “Corporation”), and Christy F. Quesenbery (the “Executive”).

### **W I T N E S S E T H:**

**WHEREAS**, the Corporation desires to provide the Executive with the opportunity to receive severance protection in connection with a Change of Control (as defined herein) of Village Bank and Trust Financial Corp. (the “Holding Company”) on the terms and conditions set forth herein and, for purpose of effecting the same, the Board of Directors of the Corporation (the “Board”) has approved this Agreement and authorized its execution and delivery on the Corporation’s behalf to the Executive;

**WHEREAS**, the Executive has significant experience serving in senior bank management positions, and the Corporation desires to retain the Executive as a key executive officer of the Corporation whose dedication, availability, advice and counsel to the Corporation is deemed important to the Board, the Corporation and its shareholders;

**WHEREAS**, Corporation recognizes that the possibility of a Change of Control exists, and the uncertainty and questions that it may raise among management may result in the departure or distraction of management personnel to the detriment of the Corporation and its shareholders;

**WHEREAS**, the Corporation wishes to retain such well-qualified executives, and it is in the best interests of the Corporation and of the Executive to secure the services of the Executive to continue employment with the Corporation and/or its affiliates or successors in interest by merger or acquisition through and after a Change of Control by providing reasonable employment security to Executive and to recognize the prior service of Executive in the event of a Change of Control;

**NOW, THEREFORE**, to assure the Corporation of the Executive’s dedication, the availability of Executive’s advice and counsel to the Corporation, and to induce the Executive to remain in the employ of the Corporation and for other good and valuable consideration, the receipt and adequacy whereof each party hereby acknowledges, the Corporation and the Executive hereby agree as follows:

**1. TERM, EXTENSIONS OF TERM, AND CONTINUING OBLIGATIONS:**

- (a) This Agreement will be effective on the Effective Date set forth above and will expire at the end of the calendar day on August 24, 2024, provided that this Agreement may be extended for an additional period of up to 24 months at the discretion of the Board. If the Board desires to extend this Agreement, it shall provide the Executive with at least 15 days’ written notice of the applicable period of such extension. Unless Executive notifies the Corporation in writing prior to commencement of the extended term that the Executive does not agree to the
-



extension, the Agreement will continue in effect until the expiration date set by the Board in its notice.

- (b) The parties intend that the covenants and restrictions in Sections 6 and 13 be enforceable against Executive regardless of the reason that Executive's employment by the Corporation may terminate and that such covenants and restrictions shall be enforceable against Executive even if this Agreement expires. The existence of any claim or cause of action by the Executive against the Corporation, whether predicated on this Agreement or otherwise, shall not constitute a defense to the enforcement by the Corporation of the restrictive covenants and confidentiality requirements set forth in Sections 6 and 13 of this Agreement.

**2. CHANGE OF CONTROL:**

- (a) If the Executive's employment:

- (i) is terminated by the Corporation without Cause (and other than on account of the Executive's death or "Incapacity" as described in Section 4) within twelve (12) months following a Change of Control, or

- (ii) is terminated by Executive following a reduction in Executive's base salary of at least 10%, which salary reduction and termination occur within twelve (12) months following a Change of Control,

then, *provided that* the Executive signs a release and waiver of claims reasonably satisfactory to the Corporation (to be provided to the Executive no later than the date of the Executive's termination), and such release and waiver has become effective no more than 30 days following Executive's termination, the Executive shall receive a lump sum payment equal to nine (9) months of Executive's monthly base salary (as in effect (x) on Executive's termination date, or (y) immediately prior to the Change of Control, whichever is greater). Such payment shall be made on the first regularly scheduled payroll date that is at least 30 days following Executive's termination.

- (b) For purposes of this Agreement, a "Change of Control" shall mean (i) the acquisition by any "person" or "group" (as defined in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")), other than Kenneth R. Lehman, the Holding Company, any subsidiary of the Holding Company or any employee benefit plan of the Holding Company or any Holding Company subsidiary, directly or indirectly, as "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act) of securities of the Holding Company representing fifty percent (50%) or more of either the then outstanding shares of common stock or the combined voting power of the then outstanding securities of the Holding Company; (ii) the acquisition by Kenneth R. Lehman, individually or as part of a group, as "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act) of securities of the Holding Company representing sixty-six and two-thirds percent (66 2/3%) or more of either the then outstanding shares of common stock or the combined voting power of the then outstanding securities of

the Holding Company; (iii) either a majority of the directors of the Holding Company elected at the Holding Company's most recent annual shareholders meeting shall have been nominated for election other than by or at the direction of the "incumbent directors" of the Holding Company, or the "incumbent directors" shall cease to constitute a majority of the directors of the Holding Company (the term "incumbent director" shall mean any director who was a director of the Holding Company on August 24, 2022 and any individual who becomes a director of the Holding Company subsequent to August 24, 2022 and who is elected or nominated by or at the direction of at least two-thirds of the then incumbent directors); (iv) the Holding Company consummates a reorganization, merger, share exchange, consolidation or other business combination (a "Reorganization") with any other "person" or "group" (as defined in Sections 13(d) and 14(d) of the Exchange Act) or affiliate thereof, other than a Reorganization that would result in the outstanding common stock of the Holding Company immediately prior thereto continuing to represent, either by remaining outstanding or by being converted into common stock of the surviving entity or a parent or affiliate thereof, at least fifty percent (50%) of the common stock of the Holding Company or such surviving entity or a parent or affiliate thereof outstanding immediately after the Reorganization; or (v) a plan of complete liquidation of the Holding Company or an agreement for the sale or disposition by the Holding Company of all or substantially all of the Holding Company's assets.

(c) The Executive shall not be required to mitigate the amount of any payment provided for in this Agreement under Section 2(a) by seeking other employment or otherwise.

3. **DEATH:** In the event of the Executive's death prior to becoming entitled to a payment under Section 2(a), this Agreement (if not previously terminated) shall terminate as of the date of death without any further obligation on the part of the Corporation under this Agreement.

4. **ILLNESS:** In the event the Executive is unable to perform the essential functions of Executive's job, with or without reasonable accommodations, for a period of four (4) consecutive months by reason of illness or other physical or mental disability ("Incapacity"), the Corporation may terminate this Agreement by written notice to Executive (which notice may take effect immediately) without further or additional compensation being due the Executive from the Corporation pursuant to this Agreement. Notwithstanding any other provision in this Agreement, the Corporation will comply with the Americans with Disabilities Act and Family Medical Leave Act.

5. **CAUSE; REGULATORY TERMINATION:**

(a) For purposes of this Agreement, "Cause" shall mean the Executive's unlawful or unethical business conduct, dishonesty, willful violation of any law, rule, or regulation (other than traffic violations or similar offenses), the Executive's material violation of the Corporation's work rules, Code of Ethics or policies, or the Executive's

material breach of this Agreement. Cause shall not exist based on the Executive's material violation of the Corporation's work rules, Code of Ethics or policies, unless the Board has first provided Executive written notice of any such failure or breach and a reasonable period of time, not less than ten (10) days, in which to remedy such failure or breach.

- (b) If the Executive is suspended and/or prohibited from participating in the conduct of the Corporation's affairs by a notice served under the Federal Deposit Insurance Act or any other regulatory authority, the Corporation's obligations under this Agreement shall be terminated and the Corporation thereafter shall have no obligation to make any payments under this Agreement.

**6. COVENANTS:**

- (a) During the term of this Agreement and, if the Executive's employment with the Corporation ceases for any reason during the term of this Agreement, for the longer of:

- (x) nine (9) months from and after the date that the Executive is (for any reason) no longer employed by the Corporation; or

- (y) nine (9) months from the date of entry by a court of competent jurisdiction of a final judgment enforcing this covenant in the event of a breach by the Executive,

the Executive will not, directly or indirectly, on behalf of the Executive or any other person or entity (i) solicit or induce, or attempt to solicit or induce any person then employed by the Corporation to terminate the employee's employment with the Corporation or (ii) solicit or divert away or attempt to solicit or divert away any Customer of the Corporation for the purpose of selling or providing Competitive Services, provided the Corporation is then still engaged in the sale or provision of Competitive Services.

- (b) For purposes of this Agreement, the term "Customer" means any individual or entity to whom or to which the Corporation provided Competitive Services within the two years prior to the Executive's solicitation or diversion away or attempt to do either ("prohibited action"), or if the prohibited action occurs after the termination of Executive's employment with the Corporation, then within the two years prior to the date Executive's employment terminates, and: (i) with whom or with which the Executive had direct contact in connection with the provision of such Competitive Services by the Corporation; or (ii) about whom or which the Executive learned confidential information by way of Executive's employment with the Corporation.

- (c) For purposes of this Agreement, "Competitive Services" means providing commercial and consumer financial products and services that, as of the date of this Agreement or (if the prohibited action occurs after the termination of Executive's employment) as of the date of termination of employment, are provided to

Customers of the Corporation, whether such services are provided directly by the Corporation or by others under a contractual arrangement with the Corporation.

- (d) The Executive agrees that the covenants in this Section 6 are reasonably necessary to protect the legitimate interests of the Corporation, are reasonable with respect to time and do not interfere with the interests of the public. The Executive further agrees that the descriptions of the covenants contained in this Section 6 are sufficiently accurate and definite to inform the Executive of the scope of the covenants. Finally, the Executive agrees that the consideration set forth in this Agreement is full, fair and adequate to support the Executive's obligations hereunder and the Corporation's rights hereunder. The Executive acknowledges that in the event the Executive's employment with the Corporation is terminated for any reason, the Executive will be able to earn a livelihood without violating such covenants.
- (e) The parties intend that the covenants contained in this Section 6 to be completely severable and independent, and any invalidity or unenforceability of any one or more such covenants will not render invalid or unenforceable any one or more of the other covenants. The parties further agree that, if the scope or enforceability of a covenant contained in this Section 6 is in any way disputed at any time, and if permitted by applicable law and public policy, a court or other trier of fact may modify and reform such provision to substitute such other terms as are reasonable to protect the Corporation's legitimate business interests.
- (f) The Executive agrees that, given the nature of the positions held by the Executive with the Corporation, each and every one of the covenants and restrictions set forth in this Agreement above are reasonable in scope, length of time and geographic area and are necessary for the protection of the significant investment of the Corporation in developing, maintaining and expanding its business. Accordingly, the parties hereto agree that in the event of any breach by the Executive of any of the provisions of Sections 6 and/or 13 of this Agreement that monetary damages alone will not adequately compensate the Corporation for its losses and, therefore, that it shall be entitled to any and all legal or equitable relief available to it, specifically including, but not limited to, injunctive relief, and the Executive shall be liable for all damages, including actual and consequential damages, costs and expenses, and legal costs and actual attorneys' fees incurred by the Corporation as a result of taking action to enforce, or recover for any breach of Section 6 and/or 13.
- (g) Notwithstanding anything in this Agreement to the contrary, the restrictive covenants described in this Section 6 shall apply if the Executive experiences a termination of employment with the Corporation for any reason, with or without a Change of Control, during the term of the Agreement.
- (h) For purposes of this Section 6, the term "Corporation" means the Corporation and any parent or subsidiary entity with respect to the Corporation.

7. **NOTICES:** For the purposes of this Agreement, notices and all other communications provided for in the Agreement shall be in writing and shall be deemed to have been duly given when delivered or mailed by United States registered or certified mail, return receipt requested, postage prepaid, addressed as follows:

If to the Executive: Christy F. Quesenbery  
10469 Hargrove Farm Lane  
Glen Allen, VA 23059

If to the Corporation: Craig D. Bell, Esquire  
Chairman, Village Bank and Trust Financial Corp.  
McGuireWoods LLP  
Gateway Plaza  
800 East Canal Street  
Richmond, Virginia 23219-3916

With a copy to: Deborah M. Golding  
Vice President, Corporate Secretary  
Village Bank and Trust Financial Corp.  
P.O. Box 330  
Midlothian, Virginia 23113

or at such other address as any party may have furnished to the other in writing in accordance herewith, except that notices of change of address shall be effective only upon receipt.

8. **MODIFICATION, WAIVERS, APPLICABLE LAW:** No provision of this Agreement may be modified, waived or discharged unless such waiver, modification or discharge is agreed to in writing, signed by the Executive and on behalf of the Corporation by such officer as may be specifically designated by the Board. No waiver by either party hereto at any time of any breach by the other party hereto of, or compliance with, any condition or provision of this Agreement to be performed by such other party shall be deemed a waiver of similar or dissimilar provision or conditions at the same or at any prior or subsequent time. No agreements or representations, oral or otherwise, express or implied, with respect to the subject matter hereof have been made by either party, which are not set forth expressly in this Agreement. The validity, interpretation, construction and performance of this Agreement shall be governed by the laws of the Commonwealth of Virginia.
9. **INVALIDITY, ENFORCEABILITY:** The invalidity or unenforceability of any provisions of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement, which shall remain in full force and effect.
10. **SUCCESSOR RIGHTS:** This Agreement shall inure to the benefit of and be enforceable by the successors of the Corporation and Executive's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees. If the

Executive should die while any amounts would still be payable to Executive hereunder, all such amounts, unless otherwise provided herein, shall be paid in accordance with the terms of this Agreement to Executive's executor or, if there is no such executor, to Executive's estate.

11. **HEADINGS**: Descriptive headings contained in this Agreement are for convenience only and shall not control or affect the meaning or construction of any provision hereof.
12. **ARBITRATION**: With the exception of Sections 6 and 13 and the enforcement of those sections in accordance with Section 6(f), all other claims under this Agreement will be resolved by binding arbitration. Any dispute, controversy or claim arising under or in connection with this Agreement shall be settled exclusively by arbitration, in Richmond, Virginia in accordance with the Employment Arbitration Rules and Procedures Rules of JAMS then in effect. The Corporation shall pay all administrative fees associated with such arbitration. Judgment may be entered on the arbitrator's award in any court having jurisdiction. Unless otherwise provided in the rules of the American Arbitration Association, the arbitrators shall, in their award, allocate between the parties the costs of arbitration, which shall include reasonable attorneys' fees and expenses of the parties, as well as the arbitrator's fees and expenses, in such proportions as the arbitrator deems just.
13. **CONFIDENTIALITY**: Executive covenants and agrees that any and all proprietary information maintained as confidential by the Corporation and concerning the customers or businesses and services of the Corporation of which Executive has knowledge as a result of Executive's association with the Corporation in any capacity, shall be deemed confidential in nature and shall not, without the proper written consent of the Corporation, be directly or indirectly used, disseminated, disclosed or published by the Executive to third parties other than in connection with the usual conduct of the business of the Corporation, or as required by law or the Corporation's or Holding Company's Code of Ethics. Such information shall expressly include, but shall not be limited to, confidential and proprietary information concerning the Corporation's trade secrets within the meaning of the Virginia Trade Secrets Act, business operations, business records, documented customer lists or other confidential customer information. Upon termination of employment, the Executive shall deliver to the Corporation all property in Executive's possession which belongs to the Corporation including all originals and copies of documents, forms, records or other information, in whatever form it may exist, concerning the Corporation or its business, customers, products or services. This Section 13 shall not be applicable to any information which, through no misconduct or negligence of Executive, has been disclosed to the public by anyone other than Executive.
14. **409A COMPLIANCE**:
  - (a) The intent of the parties is that payments and benefits under this Agreement comply with Internal Revenue Code ("Code") Section 409A, or satisfy an exemption (e.g., involuntary separation pay) thereunder, and this Agreement shall be administered and interpreted accordingly. To the maximum extent permitted under Code Section 409A, the terms of this Agreement, including, without limitation, "termination" and "termination of employment," and similar terms, shall be interpreted to comply

with Section 409A or an applicable exemption. In no event whatsoever shall the Corporation be liable for any additional tax, interest or penalty that may be imposed on the Executive by Code Section 409A or damages for failing to comply with Code Section 409A.

- (b) Notwithstanding any other payment schedule provided herein to the contrary, if the Executive is deemed on the date of termination to be a “specified employee” within the meaning of that term under Code Section 409A(a)(2)(B), then the remainder of this Subsection 14(b) shall apply. With regard to any payment that is considered deferred compensation under Code Section 409A payable on account of a “separation from service,” such payment shall be made on the date which is the earlier of (x) the expiration of the six (6)-month period measured from the date of such ‘separation from service’ of the Executive, and (y) the date of the Executive’s death (the “Delay Period”) to the extent required under Code Section 409A. Upon the expiration of the Delay Period, all payments delayed pursuant to this Section 14 (whether they would have otherwise been payable in a single sum or in installments in the absence of such delay) shall be paid to the Executive in a lump sum, and all remaining payments due under this Agreement shall be paid or provided in accordance with the normal payment dates specified for them herein.
- (c) For purposes of Code Section 409A, the Executive’s right to receive any installment payments pursuant to this Agreement shall be treated as a right to receive a series of separate and distinct payments.
- (d) In no event shall any payment under this Agreement that constitutes “deferred compensation” for purposes of Code Section 409A be offset by any other payment pursuant to this Agreement or otherwise.

15. **REGULATORY REQUIREMENTS AND CLAWBACK:** Notwithstanding anything contained in this Agreement to the contrary, it is understood and agreed that the Corporation (or any of its successors in interest) shall not be required to make any payment or take any action under this Agreement if:

- (a) such payment or action is prohibited by any governmental agency having jurisdiction over the Corporation or any of its subsidiaries or affiliates (hereinafter referred to as “Regulatory Authority”) because the Corporation or any of its subsidiaries or affiliates is declared by such Regulatory Authority to be insolvent, in default or operating in an unsafe or unsound manner; or
- (b) such payment or action (i) would be prohibited by or would violate any provision of state or federal law applicable to the Corporation or its subsidiaries or affiliates, including, without limitation, the Emergency Economic Stabilization Act of 2008 and the Federal Deposit Insurance Act, each as now in effect or hereafter amended, (ii) would be prohibited by or would violate any applicable rules, regulations, orders or statements of policy, whether now existing or hereafter promulgated, of

any Regulatory Authority, or (iii) otherwise would be prohibited by any Regulatory Authority.

- (c) Executive agrees that any incentive-based compensation or award that Executive receives, or has received, from the Corporation under this Agreement or otherwise, will be subject to clawback by the Corporation as may be required by applicable law or stock exchange listing requirement and on such basis as the Board determines, but in no event with a look-back period of more than three years, unless required by applicable law or stock exchange listing requirement.

16. **POSSIBLE REDUCTION IN PAYMENT AND BENEFITS:** No amounts will be payable and no benefits will be provided under this Agreement to the extent that such payments or benefits, together with other payments or benefits under other plans, agreements or arrangements, would make the Executive liable for the payment of an excise tax under Code Section 4999 or any successor provision. The amounts otherwise payable and the benefits otherwise to be provided under this Agreement shall be reduced in a manner determined by the Holding Company (by the minimum possible amount) that is consistent with the requirements of Code Section 409A until no amount payable to the Executive will be subject to such excise tax. All calculations and determinations under this Section 16 shall be made by an independent accounting firm or independent tax counsel appointed by the Holding Company (the "Tax Advisor") whose determinations shall be conclusive and binding on the Corporation and the Executive for all purposes. The Tax Advisor may rely on reasonable, good faith assumptions and approximations concerning the application of Code Section 280G and Code Section 4999. The Corporation shall bear all costs of the Tax Advisor.

**IN WITNESS WHEREOF**, the parties have executed this Agreement effective as of the date first above written.

**EXECUTIVE**

ATTEST: /s/ Debbie Golding

By: /s/ Christy Quesenbery  
Christy F. Quesenbery

Date: July 6, 2022

**VILLAGE BANK**

ATTEST: /s/ Debbie Golding

By: /s/ James E. Hendricks, Jr  
James E. Hendricks, Jr.  
President and Chief Executive Officer

Date: July 6, 2022



**VILLAGE BANK**  
**OUTSIDE DIRECTORS DEFERRAL PLAN**

**Amended and Restated Effective January 1, 2023**

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**VILLAGE BANK  
OUTSIDE DIRECTORS DEFERRAL PLAN**

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## **INTRODUCTION**

Effective January 1, 2005, the Board of Directors of Village Bank adopted the Outside Directors Deferral Plan (the “Plan”), under which non-employee directors of Village Bank have the opportunity to defer receipt of certain compensation until retirement or departure from the Board. The Plan has been amended and restated effective January 1, 2023 to permit Participants to elect to have all or a portion of their Plan benefit invested in Company Stock to be held in a Rabbi Trust.

**ARTICLE I**  
**DEFINITIONS**

**1.01 Administrator**

Administrator means the Compensation Committee of the Board unless responsibility is delegated as provided for in Article X.

**1.02 Affiliate**

Affiliate means any subsidiary, parent, affiliate, or other related business entity to the Bank.

**1.03 Bank**

Bank means Village Bank, or any successor thereto.

**1.04 Beneficiary**

Beneficiary means the person or persons designated by a Participant or otherwise entitled pursuant to Section 7.08 to receive benefits under the Plan attributable to such Participant after the death of such Participant.

**1.05 Benefit Commencement Date**

Benefit Commencement Date means the first day of the month following the Participant's Retirement.

**1.06 Board**

Board means the present and any succeeding Board of Directors of the Company and/the Bank, unless such term is used with respect to a particular Affiliate and its Directors, in which event it shall mean the present and any succeeding Board of Directors of that Affiliate.

**1.07 Code**

Code means the Internal Revenue Code of 1986, as amended from time to time. Reference to a particular section of the Code includes reference to any regulations issued by the Department of Treasury and any notices and other releases issued by the Internal Revenue Service interpreting or implementing that Code Section.

**1.08 Code Section 409A**

Code Section 409A means the provisions of the Code governing nonqualified deferred compensation described in Section 409A of the Code and the Treasury Regulation promulgated thereunder.

**1.09 Company**

Company means Village Bank and Trust Financial Corp.

**1.10 Company Stock**

Company Stock means shares of Common Stock of the Village Bank and Trust Financial Corp.

**1.11 Compensation**

Compensation means fees payable to a Participant for service as a member of the Board, including (i) an annual retainer fee (“Retainer”) and (ii) meeting or committee fees (collectively referred to as “Additional Fees”) paid by the Bank to an Eligible Director, but excluding any such compensation deferred from a prior period, expense reimbursement and allowances and benefits not normally paid in cash to the Participant.

**1.12 Death Benefit**

Death Benefit means the benefit with respect to a Participant due a Participant’s Beneficiary, determined in accordance with Article VI.

**1.13 Deferral Amount**

Deferral Amount means, with respect to each Plan Year, the sum of the Deferral Contributions of a Participant with respect to his Retainer and/or his Additional Fees to be paid during the Plan Year.

**1.14 Deferral Contributions**

Deferral Contributions means that portion of a Participant’s Compensation which is deferred under the Plan.

**1.15 Deferral Election**

Deferral Election means an irrevocable election of a Deferral Amount in writing executed by the Eligible Director or Participant and timely filed with the Administrator.

**1.16 Deferred Account**

Subject to Plan section 1.23 and Article VIII, Account means the unfunded, bookkeeping account maintained on the books of the Bank for a Participant which reflects his interest in amounts attributable to his Deferral Contributions under the Plan.

**1.17 Deferred Benefit**

Deferred Benefit means the balance in a Participant’s Deferred Account.

**1.18 Deferred Cash Dividend Subaccount**

Deferred Cash Dividend Subaccount means, with respect to a Participant, the Deferred Cash Dividend Subaccount established for the Participant pursuant to Article IV.

**1.19 Deferred Cash Subaccount**

Deferred Cash Subaccount means, with respect to a Participant, the Deferred Cash Subaccount established for the Participant pursuant to Article IV.

**1.20 Deferred Company Stock Subaccount**

Deferred Company Stock Subaccount means, with respect to a Participant, the Deferred Company Stock Subaccount established for the Participant pursuant to Article IV.

**1.21 Director**

Director means an individual who serves as a member of the Board.

**1.22 Eligible Director**

Eligible Director means a Director who is not an employee of the Company or the Bank.

**1.23 Fund**

If a trust fund is established and maintained for the Plan, Fund means that trust fund, which shall consist of the Fund divisions described in Plan Section 8.04. Notwithstanding the foregoing, any reference to the Fund is intended only for purposes of providing a measurement of benefits and account balances under the Plan and is not intended to segregate assets or identify assets that may or must be used to satisfy benefit liabilities under the Plan.

**1.24 Participant**

Participant means an Eligible Director who elects to participate in the Plan, and further differentiated as follows:

(a) “Active Participant”: A Participant who has an election to make Deferral Contributions to the Plan in effect at the time in question.

(b) “Inactive Participant”: A Participant who does not have an election to make Deferral Contributions to the Plan in effect at the time in question.

**1.25 Plan**

Plan means the Village Bank Outside Directors Deferral Plan.

**1.26 Plan Year**

Plan Year means the calendar year.

**1.27 Rabbi Trust**

Rabbi Trust means a trust fund described in Plan Section 8.03 and established or maintained for the Plan.

**1.28 Rate of Return**

Rate of Return means the fixed rate of return for allocations made by a Participant to his Deferred Cash Subaccount. Such rate of return shall be established by the Board of Directors in its sole discretion prior to the beginning of each Plan Year.

**1.29 Retirement**

Retirement means a Participant's termination of service from the Board, provided such event constitutes a separation from service within the meaning of Treasury Regulation Section 1.409A-1(h).

**1.30 Trustee**

Trustee means the entity serving from time to time as trustee of the Fund pursuant to any Rabbi Trust.



**ARTICLE II**  
**ELIGIBILITY AND PARTICIPATION**

**2.01 Eligibility**

Each Eligible Director shall be eligible to participate in the Plan and to defer Compensation hereunder for such Plan Year.

**2.02 Notice and Election Regarding Active Participation**

(a) In order to become an Active Participant and to make Deferral Contributions with respect to a Plan Year, an Eligible Director must file with the Administrator a Deferral Election, as provided in Plan section 3.02, which is effective as of the first day of the Plan Year. Such election must be filed by the date established by the Administrator, which date shall be no later than the December 31 preceding such Plan Year. An individual who becomes an Eligible Director during a Plan Year must file a Deferral Election with the Administrator within 30 days after becoming an Eligible Director.

(b) By executing and filing such election with the Administrator, an Eligible Director consents and agrees to the following:

- (i) To execute such applications and take such physical examinations and to supply truthfully and completely such information as may be requested by any health questionnaire provided by the Administrator;
- (ii) To be bound by all terms and conditions of the Plan and all amendments thereto.

**2.03 Commencement of Active Participation**

An Eligible Director shall become an Active Participant with respect to a Plan Year only if he is expected to have Compensation during such Plan Year, and he timely files and has in effect a Deferral Election for such Plan Year.

**2.04 Length of Participation**

An individual who is or becomes a Participant shall be or remain an Active Participant as long as he has a Deferral Election in effect; and he shall be or remain an Inactive Participant as long as he is entitled to future benefits under the terms of the Plan and is not considered an Active Participant.

**ARTICLE III**  
**DETERMINATION OF DEFERRAL**

**3.01 Deferred Benefit**

A Participant's Deferred Benefit shall be the balance in his Deferred Account as of the date of determination.

**3.02 Deferral Election**

(a) Subject to the restrictions and conditions provided in this Plan section, a Participant may irrevocably elect, as a Deferral Contribution with respect to a Plan Year, to defer all or a portion of his Compensation in and accordance with his Election for such Plan Year. Any such election must be filed with the Administrator at the time required under Plan section 2.02(a).

(b) The following conditions apply:

(i) The maximum Deferral Contribution of Retainer with respect to any Participant for a Plan Year shall be one hundred percent (100%) of his Retainer for such Plan Year and such election shall be made in ten percent (10%) increments or in a flat dollar amount in fifty dollar (\$50) increments.

(ii) The maximum Deferral Contribution of Additional Fees with respect to any Participant for a Plan Year shall be one hundred percent (100%) of his Additional Fees for such Plan Year and such election shall be made in ten percent (10%) increments or in a flat dollar amount in fifty dollar (\$50) increments.

(iii) A Participant's Deferral Election shall remain in effect from year to year unless revised or amended. A Participant may revoke or amend his Deferral Election effective as of the beginning of a Plan Year in accordance with the procedures described in Plan section 2.02(a).

(iv) Each Deferral Election shall be made on a form provided by the Administrator and shall specify the Deferral Amount, the source of deferrals, and such additional information as the Administrator may require. If approved by the Board in connection with an issuance of Company Stock, the Participant may submit a Deferral Election or other form provided by the Administrator to elect that all or a portion of the Participant's current Deferred Account balance be invested in whole shares of Company Stock.

**3.03 Crediting of Earnings**

(a) There shall be credited to each Participant's Deferred Cash Subaccount an amount representing interest on the balance of such Subaccount. Interest shall be credited as earned. Such interest shall be based on the applicable Rate of Return for the Plan Year.

(b) Earnings on a Participant's Deferred Bank Stock Subaccount or Deferred Cash Dividend Subaccount shall be determined in accordance with procedures adopted for the Plan by the Administrator from time to time.

**3.04 Equitable Adjustment in Case of Error or Omission**

If an error or omission is discovered in a Participant's Deferred Account, the Administrator shall make such equitable adjustment as the Administrator deems appropriate.

**ARTICLE IV**  
**DEFERRED ACCOUNTS AND INVESTMENTS**

A separate Deferred Account under the Plan shall be established for each Participant. Such Deferred Account shall be (a) credited with the amounts deferred in accordance with Plan Section 3.02, (b) credited with investment earnings, and (c) charged with the amounts paid by the Plan to or on behalf of the Participant in accordance with Article VII. With each Participant's Deferred Account, separate subaccounts shall be maintained to the extent that the Board determines them necessary or useful in the administration of the Plan, including a Deferred Company Stock Subaccount and the Deferred Cash Dividend Subaccount for Participants who select Company Stock as an investment on their Deferral Election.

**ARTICLE V**  
**VESTING**

A Participant's Deferred Account shall be fully vested and non-forfeitable at all times.

**ARTICLE VI**  
**DEATH BENEFITS**

**6.01 Pre-Benefit Commencement Date Death Benefit**

In the event that a Participant dies prior to his Benefit Commencement Date, the Beneficiary of such Participant shall be entitled to receive as a Death Benefit an amount equal to the Deferred Benefit that the Participant would have received as of his date of death. This Death Benefit shall be calculated by (a) increasing the Participant's Account by any amounts that have been deferred and amounts not yet credited to the Account, and (b) increasing the value of the Participant's Deferred Cash Subaccount and/or Deferred Company Stock Subaccount and Deferred Cash Dividend Subaccount, as applicable, pursuant to Section 3.03 from the date of death through the Beneficiary's Benefit Commencement Date. This Death Benefit shall begin to be paid on the first business day of January after the Participant's date of death. The Participant's Deferred Cash Subaccount shall accrue interest thereafter at the Rate of Return, and the Participant's Deferred Company Stock Subaccount and Deferred Cash Dividend Subaccount, if applicable, shall be credited with gains and losses pursuant to Section 3.03(b).

**6.02 Post-Benefit Commencement Date Death Benefit**

In the event that a Participant dies after his Benefit Commencement Date, then the Beneficiary of such Participant shall be entitled to receive as a Death Benefit a continuation of the payment of the Deferred Benefit in the same manner and in the same amount that the Participant would have received had the Participant lived to receive the Deferred Benefit.

**ARTICLE VII**  
**PAYMENT OF BENEFITS**

**7.01 Payment of Deferred Benefit**

A Participant's Deferred Benefit, if any, shall become payable to the Participant as of the Benefit Commencement Date.

(a) The portion of the Participant's Deferred Benefit that is to be paid in a lump sum shall include all accrued earnings, if any, applicable to such portion.

(b) With respect to the portion of the Participant's Deferred Benefit to be paid in annual installments pursuant to a Deferral Election, the base amount of each installment is determined by dividing (i) the portion of the Participant's Deferred Benefit subject to the Deferral Election, adjusted for earnings pursuant to Section 3.03(a), through the Participant's Benefit Commencement Date, by (ii) the number of years in the elected installment period (the "Base Amount"). The first installment payment shall be equal the Base Amount. Each subsequent installment payment will be the sum of (x) the Base Amount plus (y) the earnings accrued since the last installment payment.

**7.02 Payment of Death Benefit**

A Participant's pre-benefit commencement Death Benefit shall be payable to his Beneficiary as set forth in Article VI and shall be paid in installments payable over a ten-year period beginning as of the January 1 following the Participant's date of death. Notwithstanding the forgoing, effective of Deferral Elections made for Plan Years beginning after December 31, 2023, a Participant's pre-benefit commencement Death Benefit shall be payable to his Beneficiary as set forth in Article VI and shall be paid in in the form elected by the Participant in his Deferral Election form beginning as of the first business day of the calendar month following the Participant's date of death.

**7.03 Form of Payment of Deferred Benefit**

A Participant's Deferred Account shall be paid in cash and/or Company Stock, in accordance with the applicable Deferral Election form.

**7.04 Installment Payments**

If a Participant elects to have all or a portion of his Deferred Benefit distributed in annual installment payments, the first installment shall be paid on the Participant's Benefit Commencement Date. All subsequent installments shall be paid on the first business day of each subsequent calendar year until the Deferred Account has been fully distributed. Installment distributions of Company Stock are made as follows: the portion of a Participant's Deferred Benefit invested in Company Stock will be distributed in kind from the Participant's Deferred Company Stock Subaccount. Dividends that accrue will be paid in cash from the Participants Deferred Cash Dividend Subaccount.

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#### **7.05 Benefit Determination and Payment Procedure**

The Administrator shall make all determinations concerning eligibility for benefits under the Plan, the time or terms of payment, and the form or manner of payment to the Participant or the Participant's Beneficiary, in the event of the death of the Participant. The Administrator shall promptly notify the Bank of each such determination that benefit payments are due and provide to the Bank all other information necessary to allow the Bank to carry out such determination, whereupon the Bank shall pay such benefits in accordance with the Administrator's determination.

#### **7.06 Payments to Minors and Incompetents**

If a Participant or Beneficiary entitled to receive any benefits hereunder is a minor or is adjudged to be legally incapable of giving valid receipt and discharge for such benefits, or is deemed so by the Administrator, benefits will be paid to such person as the Administrator may designate for the benefit of such Participant or Beneficiary. Such payments shall be considered a payment to such Participant or Beneficiary and shall, to the extent made, be deemed a complete discharge of any liability for such payments under the Plan.

#### **7.07 Distribution of Benefit When Distributee Cannot Be Located**

The Administrator shall make all reasonable attempts to determine the identity and/or whereabouts of a Participant or a Participant's Beneficiary entitled to benefits under the Plan, including the mailing by certified mail of a notice to the last known address shown on the Bank's or the Administrator's records. If the Administrator is unable to locate such a person entitled to benefits hereunder, or if there has been no claim made for such benefits, the Bank shall continue to hold the benefit due such person, subject to any applicable statute of escheats.

#### **7.08 Beneficiary Designation**

(a) A Participant may designate a Beneficiary. Any Beneficiary designation made hereunder shall be effective only if properly signed and dated by the Participant and delivered to the Administrator prior to the time of the Participant's death. The most recent Beneficiary designation received by the Administrator shall be the effective Beneficiary designation for all Plan Years and shall supersede all prior Beneficiary designations unless specifically designated otherwise. Any Beneficiary designation hereunder shall remain effective until changed or revoked hereunder.

(b) A Beneficiary designation may be changed by the Participant at any time, or from time to time, by filing a new designation in writing with the Administrator.

(c) If the Participant dies without having designated a Beneficiary, or if the Beneficiary so designated has predeceased him, then his estate shall be deemed to be his Beneficiary.

(d) If a Beneficiary of the Participant shall survive the Participant but shall die before the Participant's entire benefit under the Plan has been distributed, then the unpaid balance



thereof shall be distributed to any other beneficiary named by the deceased Beneficiary to receive his interest or, if none, to the estate of the deceased Beneficiary.

**7.09 Delay For Specified Employees**

Because the Plan is only for Eligible Directors (those who are not employees of the Bank), it is not expected that any Participants will be Specified Employees under Code Section 409A. However, in the event that a Participant is a Specified Employee at the time of his separation from service, then notwithstanding any other provision of the Plan, unless the Participant's separation from service is by reason of the Participant's death, then any amount that becomes payable under the Plan due to the Participant's separation from service will be paid on the first day that is six months after the date on which the Participant's separation from service occurs.

## **ARTICLE VIII**

### **FUNDING**

#### **8.01 Funding**

All Plan Participants and Beneficiaries are general unsecured creditors of the Bank with respect to the benefits due hereunder and the Plan constitutes a mere promise by the Bank to make benefit payments in the future. It is the intention of the Bank that the Plan be considered unfunded for tax purposes.

#### **8.02 Purchase of Life Insurance**

The Bank may, but is not required to, purchase life insurance in amounts sufficient to provide some or all of the benefits provided under this Plan or may otherwise segregate assets for such purpose.

#### **8.03 Rabbi Trust**

The Bank may, but is not required to, establish a Rabbi Trust which may be used to hold assets of the Bank which are maintained as reserves against the Bank's unfunded, unsecured obligations hereunder. Such reserves shall at all times be subject to the claims of the Bank's creditors. To the extent such trust or other vehicle is established, and assets contributed, for the purpose of fulfilling the Bank's obligation hereunder, then such obligation of the Bank shall be reduced to the extent such assets are utilized to meet its obligations hereunder. To the extent any benefits provided under the Plan are paid from a Rabbi Trust, the Bank will have no further obligation to pay Plan benefits. Any Plan benefits not paid from the Rabbi Trust will remain the Bank's obligation.

#### **8.04 Fund Divisions**

(a) It is contemplated that the Fund will be considered to be held in divisions (sometimes referred to as "divisions of the Fund", "Fund divisions" or "investment funds" herein) as hereinafter provided, and each Participant's Deferred Benefit shall be subdivided to reflect its deemed interest in each Fund division.

(b) The Administrator shall establish from time to time the Fund divisions which shall be maintained in the fund.

(c) If the Bank permits investment in a Company Stock Fund, the availability, restrictions, limitations and special rules relating to such investment shall be established by the Plan Sponsor from time to time and communicated to Participants.

#### **8.05 Participant Investment Directions**

The Deferred Benefit of a Participant in the Plan shall be divided or allocated to reflect the amount of each such Participant's deemed interest in each Fund division as hereinafter provided for the purpose of determining the earnings or loss to be credited to the Participant's Deferred Account, but any such direction shall not give the Participant any right, title or interest in any specific asset or assets of the Fund.

**ARTICLE IX**  
**PLAN ADMINISTRATOR**

**9.01 Appointment of Administrator**

The Plan shall be administered by the Compensation Committee. The Compensation Committee may appoint one or more persons to serve as the Administrator for the purpose of administering the Plan. In the event more than one person is appointed, the persons shall form a committee for the purpose of functioning as the Administrator of the Plan. The person or committeemen serving as Administrator shall serve for indefinite terms at the pleasure of the Compensation Committee, and may, by 30 days prior written notice to the Compensation Committee, terminate such appointment.

**9.02 Duties and Responsibilities of Plan Administrator**

(a) The Administrator shall maintain and retain necessary records regarding its administration of the Plan.

(b) The Administrator is empowered to settle claims against the Plan and to make such equitable adjustments in a Participant's or Beneficiary's rights or entitlements under the Plan as it deems appropriate in the event an error or omission is discovered or claimed in the operation or administration of the Plan.

(c) The Administrator may construe the Plan, correct defects, supply omissions or reconcile inconsistencies to the extent necessary to effectuate the Plan, and such action shall be conclusive.

**ARTICLE X**  
**AMENDMENT OR TERMINATION OF PLAN**

The Board may amend or terminate the Plan from time to time, effective as of any date specified. Any such action taken by the Board shall be evidenced by a resolution and shall be communicated to Participants and Beneficiaries prior to the effective date thereof. No amendment or termination shall decrease a Participant's Deferred Benefit accrued prior to the effective date of the amendment or termination.

**ARTICLE XI**  
**MISCELLANEOUS**

**11.01 Non-assignability**

The interests of each Participant under the Plan are not subject to claims of the Participant's creditors; and neither the Participant nor his Beneficiary shall have any right to sell, assign, transfer or otherwise convey the right to receive any payments hereunder or any interest under the Plan, which payments and interest are expressly declared to be non-assignable and nontransferable.

**11.02 Notices and Elections**

All notices required to be given in writing and all elections required to be made in writing under any provision of the Plan shall be invalid unless made on such forms as may be provided or approved by the Administrator and, in the case of a notice or election by a Participant or Beneficiary, unless executed by the Participant or Beneficiary giving such notice or making such election. Notices and elections shall be deemed given or made when received by any member of the committee that serves as Administrator.

**11.03 Delegation of Authority**

Whenever the Bank is permitted or required to perform any act, such act may be performed by its Chief Executive Officer or President or other person duly authorized by its Chief Executive Officer or President or its Board.

**11.04 Service of Process**

The Administrator shall be the agent for service of process on the Plan.

**11.05 Governing Law**

The Plan shall be construed, enforced and administered in accordance with the laws of the Commonwealth of Virginia.

**11.06 Binding Effect**

The Plan shall be binding upon and inure to the benefit of the Bank, its successors and assigns, and the Participant and his heirs, executors, administrators and legal representatives.

**11.07 Severability**

If any provision of the Plan should for any reason be declared invalid or unenforceable by a court of competent jurisdiction, the remaining provisions shall nevertheless remain in full force and effect.

**11.08 Gender and Number**

In the construction of the Plan, the masculine shall include the feminine or neuter and the singular shall include the plural and vice-versa in all cases where such meanings would be appropriate.

**11.09 Titles and Captions**

Titles and captions and headings herein have been inserted for convenience of reference only and are to be ignored in any construction of the provisions hereof.

**11.10 Code Section 409A**

The Plan is intended to comply with Code Section 409A, and it will be construed and administered accordingly. The provisions of the Plan and all Deferral Elections under the Plan will be effected, construed, interpreted, and applied in a manner consistent with Code Section 409A. To the extent that any terms of the Plan or a Deferral Election would subject any Participant to gross income inclusion, interest, or additional tax pursuant to Code Section 409A, those terms are to that extent superseded by the applicable Section.

IN WITNESS WHEREOF, the Company and the Bank have caused this Plan to be executed by their duly authorized officers.

**VILLAGE BANK**

By: /s/ James E. Hendricks Jr.

**VILLAGE BANK AND TRUST  
FINANCIAL CORP.**

By: /s/ James E. Hendricks Jr.

**Subsidiaries of Village Bank and Trust Financial Corp.**

Name of Subsidiary	State of Organization
Village Bank	Virginia
Village Bank Mortgage Corporation (wholly-owned subsidiary of Village Bank)	Virginia
Village Insurance Agency, Inc. (wholly-owned subsidiary of Village Bank)	Virginia
Village Financial Services Corporation (wholly-owned subsidiary of Village Bank)	Virginia
Southern Community Financial Capital Trust I	Virginia
Village Financial Statutory Trust II	Virginia



**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in Registration Statements on Form S-8 (No. 333-265890, No. 333-239454, No. 333-205407, No. 333-196893, and No. 333-192408) and Form S-3 (No. 333-159594) of Village Bank and Trust Financial Corp. of our report dated March 20, 2023, relating to our audit of the consolidated financial statements included in the Annual Report on Form 10-K of Village Bank and Trust Financial Corp. and Subsidiary for the year ended December 31, 2022.

/s/ Yount, Hyde & Barbour, P.C.

Richmond, Virginia  
March 20, 2023

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**CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, James E. Hendricks, Jr., certify that:

1. I have reviewed this Annual Report on Form 10-K of Village Bank and Trust Financial Corp. for the year ended December 31, 2022;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 20, 2023

By: /s/ James E. Hendricks, Jr.

James E. Hendricks, Jr.

President and Chief Executive Officer

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**CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Donald M. Kaloski, Jr., certify that:

1. I have reviewed this Annual Report on Form 10-K of Village Bank and Trust Financial Corp. for the year ended December 31, 2022;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 20, 2023

By: /s/ Donald M. Kaloski, Jr.  
Donald M. Kaloski, Jr.  
Executive Vice President and Chief Financial Officer

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**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Village Bank and Trust Financial Corp. (the “Company”) on Form 10-K for the year ended December 31, 2022 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that based on their knowledge and belief:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/s/ James E. Hendricks, Jr.  
James E. Hendricks, Jr.  
President and Chief Executive Officer

March 20, 2023  
Date

/s/ Donald M. Kaloski, Jr.  
Donald M. Kaloski, Jr.  
Executive Vice President and Chief Financial  
Officer

March 20, 2023  
Date

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