



**The right answers at the right time.**

***OYO GEOSPACE***

**PROFILE:** Since 1980, OYO Geospace has successfully designed, manufactured and deployed a broad spectrum of seismic instrumentation solutions and accessories for the oil and gas industry worldwide. In 1995 we began serving the thermal solutions market, designing and manufacturing imaging equipment and film components that are used in high-value, high-potential commercial graphic applications worldwide. OYO Geospace is headquartered in Houston, Texas. Our international sales locations include Canada, China, Russia and the United Kingdom with international manufacturing facilities strategically located in Canada and Russia.

**Forward-Looking Statements:** All statements in this Annual Report, other than statements of historical fact included herein, including statements regarding potential future products and markets, our potential future revenues, future financial operations, future product lines, growth of product markets and other statements are forward-looking statements for purpose of the Securities Act of 1933 and the Securities Exchange Act 1934. These statements are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from the future results, performance or achievements expressed or implied by such forward-looking statements, including the risks and factors described in the attached Form 10-K. You are cautioned to consider the factors and statements described under the heading "Risk Factors" in the Form 10-K in connection with evaluating any such forward-looking statements.



Understanding and anticipating industry needs is a core strength of OYO Geospace – one reflected in our achievements during 2008.

We've launched timely solutions and initiatives that address pressing technical challenges in the industries we serve.

Our new Geospace Seismic Recorder (GSR), for example, takes miles of cumbersome cables and tons of weight out of the seismic acquisition equipment equation, so that land seismic crews can move faster, more economically and cover terrain they simply couldn't in the past.

Freedom from cables and lightweight equipment – those are just the kinds of answer our industry customers need right now. Of course, we couldn't deliver the right solutions without the right people. It's the dedication and deep experience of our industry professionals that enables us to anticipate market needs and deliver valuable answers when they're needed most.

**The right answers at the right time.**

**That's OYO Geospace.**

***OYO GEOSPACE***

## **DEAR FELLOW SHAREHOLDERS,**

2008 was a year of both accomplishment and disappointment for OYO Geospace. While we experienced strong growth in most product categories in 2008, we were unable to secure a meaningful contract for a seabed reservoir characterization system. The industry's slow adoption of this technology made it difficult for us to match the \$21 million in seabed system sales recorded in 2007. However, even with this setback in revenues and profits, we were able to generate a respectable 20% pretax return on shareholder equity.

While this development prevented us from experiencing yet another year of record growth company-wide, our seismic exploration products achieved record revenues and profits fueled by increasing demand for seismic services worldwide.

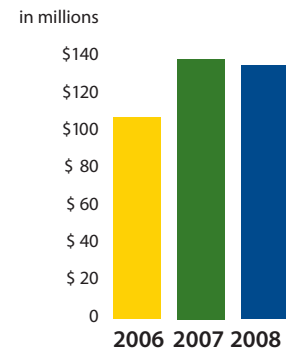
In addition, we successfully launched our new GSR system, a cable-free, radio-free land seismic data acquisition system that gives seismic contractors and oil companies significantly more logistical freedom in acquiring seismic data. The GSR is a land nodal system that enables very large channel data acquisition and has already generated high interest among seismic contractors and oil companies. We expect the GSR system to provide a significant source of revenues for the company over the next few years.

Even though our seismic reservoir characterization sales were disappointing, we nevertheless firmly believe in the value of these solutions to our oil company customers and are aggressively marketing these products to oil and gas producers around the world. Our currently installed reservoir systems continue to perform well, demonstrating to the industry their operational and financial value.

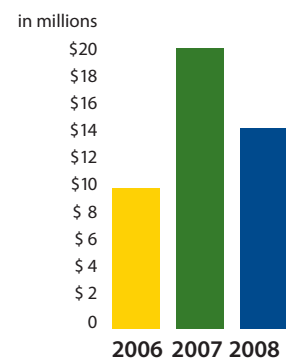
A bright spot in our suite of reservoir characterization products in 2008 was the performance of our borehole tools product line. Revenues for borehole products increased more than 30% from the prior year.

Our emerging technology group enjoyed another record year, with product sales increasing 30%. Our industrial sensor and cable product sales grew to \$6.9 million, and sales of our offshore cable products grew to \$3.3 million this year. We've learned valuable lessons in 2008 and expect more growth and improved profitability from this group going forward.

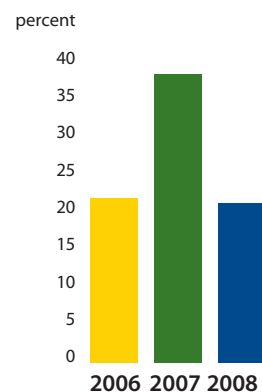
For our thermal solutions group, revenues were essentially flat for the year, but operating profits more than doubled. The successful launch this year of the group's new direct-to-screen product line will likely open up new opportunities in 2009.



**REVENUES**



**NET INCOME**



**PRETAX  
RETURN ON  
SHAREHOLDER  
EQUITY**

## Expansion Completed

Our major plant expansion initiated in fiscal 2007 was completed this year, significantly increasing the capacity of our machine, cable and molding shops. We finished construction of our 170,000 square-foot facility in Houston in 2007. In 2008, we completed the relocation of existing cabling equipment and the process of refurbishing our machining, molding and other manufacturing

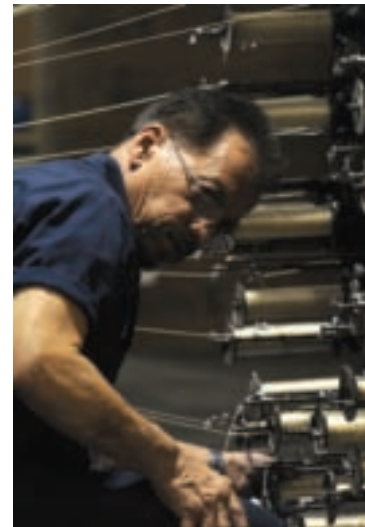


departments. We also purchased and put into service new manufacturing equipment and constructed an electronic assembly line to handle the new GSR wireless data acquisition systems, which began production during the second quarter. This facilities expansion provides us with new capacity and capabilities to fulfill new opportunities in each of our markets.

## The Challenge Ahead

As we enter fiscal 2009, global financial markets have collapsed, ushering in a period of anxiety, uncertainty and financial concern worldwide. World markets have slipped into recession, and energy prices have declined. This is likely to cause the demand for seismic exploration and reservoir products to wane. However, OYO Geospace enters this period with a substantial backlog, a diverse suite of products to manufacture, and a reasonable level of quote activity.

While it is difficult to forecast the depth or length of the current economic crisis, we believe we have the financial strength to weather this storm and the solutions to help our customers do the same. When world demand for energy returns to normal levels, OYO Geospace will be in an excellent market position – with both the products the industry requires and the capacity needed to deliver them.



### Gary D. Owens

Chairman of the Board

President & Chief Executive Officer

## THE INDUSTRY NEED

Across the industry, seismic contractors are being asked to collect reliable, accurate and sometimes technically complex seismic data in increasingly hostile and logistically challenging land and marine geographies. To succeed, contractors rely on and collaborate with the manufacturers of seismic equipment to develop field systems that are affordable, accurate, durable and dependable.

Many of our seismic contractor customers operate in environments that strain their available equipment and manpower resources. This, combined with intense equipment use and customer technical demands, means that contractors must continually upgrade, augment and replace their field sensor equipment.

## The right answer **for exploration**



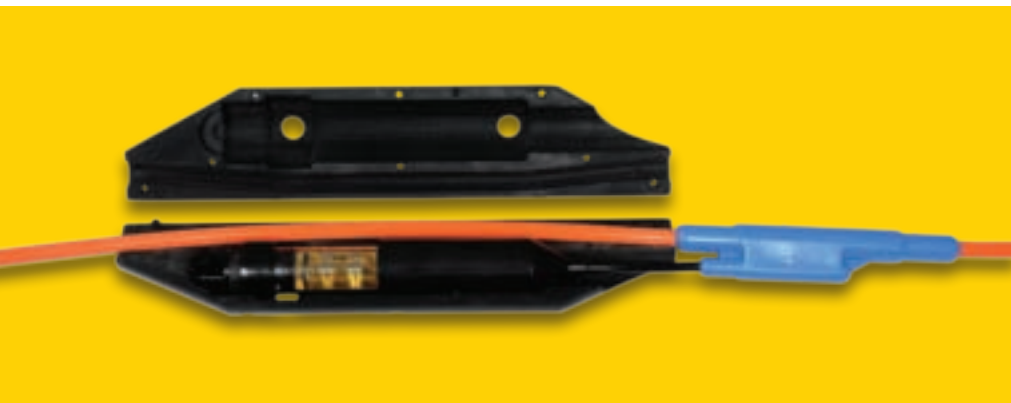
## THE OYO GEOSPACE ANSWER

As the exploration environment becomes even more financially and technically challenging, OYO Geospace is delivering robust and dependable technology answers that provide much-needed freedom and flexibility in the field.

Solutions like our new GSR wireless data acquisition system (pictured above) and our GS-One geophones, which offer enhanced sensitivity and extended dynamic range, enable land seismic operators to cover more ground quickly, efficiently and economically. And in marine seismic environments, our new Heading Sensor Recovery Device (HSRD) reduces in-water operational safety risks while optimizing survey productivity, allowing contractors to gather the highest quality seismic data possible.



# The right answer **for reservoir characterization**



## **THE INDUSTRY NEED**

With significant reserve discoveries becoming increasingly rare, oil and gas companies are focusing on optimizing production in existing reservoirs by using permanently emplaced technology infrastructure both on the seafloor and in the borehole. They're also interested in "transition zone" targets where opportunities for new discoveries may remain. Historically, operations in transition zones have been logistically and technically difficult, making the acquisition of quality seismic data a challenge.

## **THE OYO GEOSPACE ANSWER**

OYO Geospace is the only company that has installed permanently emplaced seafloor seismic systems used for day-to-day reservoir surveillance. Since 2003, beginning in the North Sea's Valhall Field, OYO Geospace's reservoir characterization projects have repeatedly proven the operational and economic value of having a field-wide permanent surveillance infrastructure.

Wellbore sensor tools are another technology used to collect important reservoir data. Increasing demand for OYO Geospace's wellbore systems is fueled by customers who need to monitor hydraulic fracturing and conduct passive seismic monitoring and 3D VSPs to better understand their reservoir assets.

And as for those potentially lucrative transition zones? Solutions like our new shallow water dual sensor array (featured above) are bringing them within reach. This product was developed by combining elements of our existing reservoir characterization and seismic acquisition technologies. The shallow water dual sensor array is specifically designed to meet the operational and technological challenges presented by transitional environments.

From our permanently emplaced seafloor systems to our borehole technologies to shallow water transition zones, OYO Geospace is helping operators gather the highest quality data possible to make the very best decisions, all with the lowest risk and environmental impact.



## The right answer **for offshore cables and umbilicals**

### **THE INDUSTRY NEED**

The technical projects in which offshore contractors are involved continually demand more from cable and umbilical manufacturers – larger, longer, stronger and more technically complex products with high levels of quality and reliability. Today, we believe the cable and umbilical manufacturing industry runs at or near capacity. As a result, finding qualified manufacturers with available manufacturing capacity and technical capability is a constant challenge.

### **THE OYO GEOSPACE ANSWER**

To address this manufacturing capacity dilemma and take advantage of this significant market opportunity, OYO Geospace has expanded its manufacturing facilities. The expansion has involved optimizing the equipment between our old and new Houston facilities, installing new equipment, and upgrading existing machinery in order to enhance our manufacturing capacity and organize our plant more efficiently.

This new capacity and our new capabilities will allow us to undertake larger, more technically complex projects as well as partner with other cable manufacturers in need of components for their cable products. By filling the capacity gap for the industry and improving our processes internally, OYO Geospace can now provide both new efficiency and scale in meeting our customers' needs.



## THE INDUSTRY NEED

In electronic prepress, thermal plotting for the oil and gas market and other specialty markets, OYO Instruments is dedicated to direct thermal technology. That position keeps us on the front lines – in tune with the trends and applications driving industry requirements. As in most industries, our customers are looking for more streamlined, efficient and environmentally sound processes – smart ways to do more with less.



## The right answer **for thermal printing**

### THE OYO GEOSPACE ANSWER

By successfully applying and introducing our thermal technology to direct-to-screen applications in 2008, OYO Geospace has opened new doors for our customers and our business. Our thermal direct-to-screen technologies bring new speed, accuracy and simplicity to once laborious and time-consuming processes. Our newest direct-to-screen product, Goblin, meets the needs of smaller operators while offering the same cost, time and operational benefits as our original Diablo direct-to-screen system introduced in 2007. These systems are innovative and unique. They open new market opportunities. And they provide a valuable new path to efficiency and quality for the markets we serve.

# Officers and Directors

## OFFICERS

### **Gary D. Owens**

Chairman of the Board  
President & Chief Executive Officer

### **Michael J. Sheen**

Senior Vice President  
Chief Technical Officer

### **Thomas T. McEntire**

Chief Financial Officer

## DIRECTORS

### **Gary D. Owens**

Chairman of the Board  
President & Chief Executive Officer

### **Thomas L. Davis, Ph.D.**

Professor of Geophysics,  
Colorado School of Mines

### **Katsuhiko Kobayashi**

Senior Executive Officer  
OYO Corporation

### **William H. Moody**

Retired Partner  
KPMG

### **Michael J. Sheen**

Senior Vice President  
Chief Technical Officer

### **Charles H. Still**

Partner  
Kelly Hart & Hallman L.L.P.

### **Richard C. White**

Consultant  
Oil and Gas Industry

# 2008 **Financials**

# 2008 **Financials**

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

**Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
for the Fiscal Year Ended September 30, 2008**

OR

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
Commission file number 001-13601**

**OYO GEOSPACE CORPORATION**  
(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

76-0447780  
(I.R.S. Employer  
Identification No.)

7007 Pinemont Drive  
Houston, Texas 77040-6601  
(Address of Principal Executive Offices)  
(713) 986-4444  
(Registrant's telephone number, including area code)

**Securities Registered pursuant to Section 12(b) of the Act:**

Title of Each Class  
Common Stock

Name of Each Exchange on Which Registered  
The NASDAQ Global Market

**Securities Registered pursuant to Section 12(g) of the Act: NONE**

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer, accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 5,936,508 shares of the Registrant's Common Stock outstanding as of the close of business on December 1, 2008. As of March 31, 2008, the aggregate market value of the Registrant's Common Stock held by non-affiliates was approximately \$202 million (based upon the closing price of \$45.42 on March 31, 2008, as reported by The NASDAQ Global Market).

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the definitive proxy statement for the Registrant's 2009 Annual Meeting of Stockholders are incorporated by reference into Part III of this report.

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## PART I

### Item 1. Business

#### Overview

OYO Geospace Corporation is a Delaware corporation incorporated on September 13, 1997. Unless otherwise specified, the discussion in this Annual Report on Form 10-K refers to OYO Geospace Corporation and subsidiaries. We design and manufacture instruments and equipment used in the acquisition and processing of seismic data as well as in the characterization and monitoring of producing oil and gas reservoirs. Demand for our products has been, and will likely continue to be, vulnerable to downturns in the economy and the oil and gas industry in general. During recent months, there has been substantial volatility and a decline in oil and natural gas prices. Please refer to the risks discussed under the heading “Risk Factors” for more information.

We have been in the seismic instrument and equipment business since 1980 and market our products primarily to the oil and gas industry. We also design, manufacture and distribute thermal imaging equipment, and thermal media products targeted at the screen print, point of sale, signage and textile market sectors. We have been manufacturing thermal imaging products since 1995. We report and evaluate financial information for each of these two segments: Seismic and Thermal Solutions.

#### Seismic Products

The seismic segment of our business accounts for the majority of our sales. Geoscientists use seismic data primarily in connection with the exploration, development and production of oil and gas reserves to map potential and known hydrocarbon bearing formations and the geologic structures that surround them.

##### *Seismic Exploration Products*

Seismic data is acquired by combining a seismic energy source and a seismic data recording system. We provide many of the components of seismic data recording systems, including data acquisition systems, geophones, hydrophones, multi-component sensors, seismic leader wire, geophone strings, connectors, seismic telemetry cables and other seismic related products. On land, our customers use our data acquisition systems, geophones, leader wire, cables and connectors to receive and measure seismic reflections resulting from an energy source to data recording units, which store information for processing and analysis. We recently announced the development of a land wireless seismic data acquisition system capable of very large channel configurations. We delivered several of these systems to customers during fiscal year 2008 with the largest of these systems containing 1,000 channels. In the marine environment, large ocean-going vessels tow long seismic cables known as “streamers” containing hydrophones which are used to detect pressure changes. Hydrophones transmit electrical impulses back to the vessel’s data recording unit, where the seismic data is stored for subsequent processing and analysis. Our marine seismic products help steer streamers while being towed and help recover streamers if they become disconnected from the vessel.

Our seismic sensor, cable and connector products are compatible with most major competitive seismic data acquisition systems currently in use, and sales result primarily from seismic contractors purchasing our products as components of new seismic data acquisition systems or to repair and replace components of seismic data acquisition systems already in use.

Our wholly-owned subsidiary in the Russian Federation manufactures international standard geophones, sensors, seismic leader wire, seismic telemetry cables and related seismic products for customers in the Russian Federation and other international seismic marketplaces. Operating in foreign locations involves certain risks as discussed under the heading “Risk Factors—Our Foreign Subsidiaries and Foreign Marketing Efforts Face Additional Risks and Difficulties” in this Report on Form 10-K.

### *Seismic Reservoir Products*

We have developed permanently installed high-definition reservoir characterization products for ocean-bottom applications in producing oil and gas fields. We also produce a retrievable version of this ocean-bottom system for use on fields where permanently installed systems are not appropriate or economical. Seismic surveys repeated over selected time intervals show dynamic changes within the reservoir and can be used to monitor the effects of production. Utilizing these products, producers can enhance the recovery of oil and gas deposits over the life of a reservoir.

In addition, we produce seismic borehole acquisition systems which employ a fiber optic augmented wireline capable of very high data transmission rates. These systems are used for several reservoir characterization applications, including an application pioneered by us allowing operators and service companies to monitor and measure the results of fracturing operations. Our customers are deploying these borehole systems in the United States, Canada and China.

### *Emerging Technology Products*

Our products continue to develop and expand beyond seismic applications through the utilization of our existing engineering experience and manufacturing capabilities. We design and manufacture power and communication transmission cable products for offshore applications and market these products to the offshore oil and gas and offshore construction industries. These products include a variety of specialized cables, primarily used in deepwater applications, such as remotely operated vehicle (“ROV”) tethers, umbilicals and electrical control cables. These products also include specially designed and manufactured cables, including armored cables, engineered to withstand harsh offshore operating environments.

In addition, we design and manufacture industrial sensors for the vibration monitoring and earthquake detection markets. We also design and manufacture other specialty cable products, such as those used in connection with global positioning products.

### **Thermal Solution Products**

Our thermal solutions product technologies were originally developed for seismic data processing applications. In 1995 we modified this technology for application in other markets. Our thermal printers include both thermal imagesetters for graphics applications and thermal plotters for seismic applications. In addition, our thermal solutions products include direct-to-screen systems, thermal printheads, dry thermal film, thermal transfer ribbon, and other thermal media. Our thermal imaging solutions produce images ranging in size from 12 to 54 inches wide and in resolution from 400 to 1,200 dots per inch (“dpi”). We market our thermal imaging solutions to a variety of industries, including screen printing, point-of-sale, signage, flexographic, and textile markets. We also continue to sell these products to our seismic customers.

The quality of thermal imaging is determined primarily by the interrelationship between a thermal printhead and the thermal media, be it film, ribbon, or any other media. We manufacture thermal printheads and thermal film, which we believe will enable us to more effectively match the characteristics of our thermal printers to thermal film, thereby improving print quality, and make us more competitive in markets for these products.

We also distribute private label high-quality dry thermal media for use in our thermal printers and direct-to-screen systems. To fully meet the demands of the interrelationship between the thermal printhead and thermal media, we are attempting to modify our thermal printheads so that they interface optimally with these other thermal medias. In addition, we are engaged in efforts to develop a new line of dry thermal film and ribbon in order to improve the image quality of our media for use with our printheads. Both efforts to modify our printheads and to improve our film have been on-going in recent periods, but at this time we are unable to provide any assurance that we can eliminate printhead and film interface issues in the near future or at all. In order to achieve more than marginal growth in our thermal solutions product business in future periods, we believe that it is important to continue our concentration of efforts on both our printhead changes and media improvements.

## **Products and Product Development**

### *Seismic Products*

Our seismic product lines currently consist of high-definition reservoir characterization products and services, geophones and hydrophones, including multi-component geophones and hydrophones, seismic leader wire, geophone string connectors, seismic telemetry cables, marine seismic cable retrieval and steering devices and specialized data acquisition systems targeted at conventional and niche markets. Our seismic products are compatible with most major seismic data acquisition systems currently in use. We believe that our seismic products are among the most technologically advanced instruments and equipment available for seismic data acquisition.

Our products used in marine seismic data acquisition include our patented marine seismic streamer retrieval devices (“SRDs”). Occasionally, streamer cables are severed and become disconnected from the vessel as a result of obstacles, inclement weather, vessel traffic or human error. Our SRDs, which are attached to the streamer cables, contain air bags which are designed to inflate automatically at a given depth, bringing the severed streamer cables to the surface. These SRDs save the seismic contractors significant time and money compared to the alternative of losing the streamer cable. We also produce seismic streamer steering devices, or “birds,” which are finlike devices that attach to the streamer cable. These birds help maintain the streamer cable at a certain desired depth as it is being towed through the water.

Other product developments include the HDSeis™ product line and a suite of borehole and reservoir characterization products and services. Our HDSeis™ System is a high-definition seismic data acquisition system with flexible architecture that allows it to be configured as a borehole seismic system or as a subsurface system for both land and marine reservoir-monitoring projects. The scalable architecture of the HDSeis™ System enables custom designed system configuration for applications ranging from low-channel engineering and environmental-scale surveys requiring a minimum number of recording channels to high-channel surveys required to efficiently conduct permanent deepwater reservoir imaging and monitoring. Modular architecture allows virtually unlimited channel expansion with global positioning systems and fiber-optic synchronization. In addition, multi-system synchronization features make the HDSeis™ System well suited for multi-well or multi-site acquisition, simultaneous surface and downhole acquisition and continuous reservoir monitoring projects.

Reservoir characterization requires special purpose or custom designed systems in which portability becomes less critical and functional reliability assumes greater importance. This reliability factor helps assure successful operations in inaccessible locations over a considerable period of time. Additionally, reservoirs located in deepwater or harsh environments require special instrumentation and new techniques to maximize recovery. Reservoir characterization also requires high-bandwidth, high-resolution seismic data for engineering project planning and reservoir management. We believe our HDSeis™ System and tools, designed for cost-effective deployment and lifetime performance, will make borehole and seabed seismic acquisition a cost-effective and reliable process for the challenges of reservoir characterization and monitoring.

Our recent 3D seismic product developments include an omni-directional geophone for use in reservoir monitoring, a compact marine three-component or four-component gimbale sensor and special-purpose connectors, connector arrays and cases. We announced the development of a wireless seismic data acquisition system capable of very large channel configurations, which became commercially available in the first calendar quarter of 2008. We delivered several of these systems to customers during fiscal year 2008 with the largest of these systems containing 1,000 channels.

In order to take advantage of our existing cable manufacturing facilities and capabilities in Houston, we are designing and selling new cable products to the offshore oil and gas and offshore construction industries. The production of offshore marine cables requires specialized design capabilities and manufacturing equipment. We also utilize these design capabilities and manufacturing equipment to produce deepwater reservoir characterization products. We are aggressively working to diversify our seismic product lines as well as utilizing our manufacturing capabilities to develop and produce products for use in other industries.

### *Thermal Solutions Products*

Our thermal solutions products include thermal imagesetters for graphics applications and thermal plotters for seismic applications. In addition, our thermal solution products include thermal printheads and thermal media products. We market these products to a variety of industries, including the screen print, point of sale, signage and textile markets. We also sell these products to our seismic customers.

We design, manufacture and sell thermal printers with data images ranging in size from 12 to 54 inches wide and resolution ranging from 400 to 1,200 dpi. We also manufacture our own line of thermal film products as well as distribute another brand of thermal film to the users of our thermal printers. In our thermal solutions segments, we derive revenue primarily from the sale of thermal solutions products to our commercial graphics customers.

## **Competition**

### *Seismic Products*

We believe that we are one of the world's largest manufacturers and distributors of seismic related products. The principal competitors in our seismic business segment for data acquisition systems, geophones, hydrophones, geophone string connectors, leader wire and telemetry cable are ION Geophysical, SERCEL (a division of CGGVeritas) and Steward Cable (a division of Amphenol Corporation). Furthermore, entities in China affiliated with SERCEL, as well as other Chinese manufacturers, produce low-cost geophones having similar design and specifications as one of our older geophone models not meeting current industry standards and specifications. These Chinese entities also produce low-cost geophone strings, connectors, leader wire and telemetry cables. A Chinese entity affiliated with SERCEL has recently started producing a lower-cost geophone meeting current industry standards and specifications.

We believe that the principal key for success in the seismic instruments and equipment market are technological superiority, product durability, reliability, and customer support. We also believe that price and product delivery are always important considerations for our customers. In general, most customers prefer to standardize geophones and hydrophones, particularly if they are used by seismic companies which have multiple crews which are able to support each other. This standardization makes it difficult for an outside geophone or hydrophone manufacturer to gain market share from other manufacturers with existing customer relationships.

As mentioned above, a key factor for seismic instruments and equipment manufacturers is durability under harsh field conditions. Instruments and equipment must meet not only rigorous technical specifications regarding signal integrity and sensitivity, but must also be extremely rugged and durable to withstand the rigors of field use, often in harsh environments.

With respect to our marine seismic products, we are not aware of any competing companies that manufacture a product functionally similar to our patented seismic streamer retrieval device. We believe our primary competitor in the manufacture of our streamer depth positioning device, or "birds," is ION Geophysical.

We believe our primary competitors for our deepwater cabled reservoir characterization and monitoring systems are traditional seismic equipment manufacturers or equipment providers such as WesternGeco (a division of Schlumberger), ION Geophysical, SERCEL and new specialized technology providers like Octoplan (a division of Wavefield InSeis ASA).

We believe our primary competitors for high-definition borehole seismic data acquisition systems are Avalon and CGGVeritas.

### *Thermal Solutions Products*

We believe that the primary competitors to our thermal imaging business segments include emulsion producers like KIWO USA, Inc. as a distributor of direct-to-screen technologies, Colour Scanned Technology as a manufacturer of direct-to-screen technologies, iSys Group as a manufacturer of thermal technologies for oil and gas exploration applications, as well as manufacturers of alternative technologies such as inkjet devices distributed and used for film output. Also, as we advance the resolution capabilities of direct thermal imaging technology, we expose ourselves to additional competition in the more traditional wet-film and direct-to-plate imagesetting marketplace. A key competitive factor in this market is producing equipment that is technologically advanced, yet cost effective.

### **Suppliers**

We produce our own brand of dry thermal film internally. We also purchase a substantial quantity of dry thermal film from a European supplier.

We do not currently experience any significant difficulties in obtaining raw materials from our suppliers for the production of our seismic or thermal imaging products.

### **Product Manufacturing and Assembly**

Our manufacturing and product assembly operations consist of machining or molding the necessary component parts, configuring these parts along with components received from various vendors and assembling a final product. We manufacture seismic equipment to the specifications of our customers. For example, we can armor cables for applications such as deepwater uses. We assemble geophone strings and seismic telemetry cables based on a number of customer choices such as length, gauge, tolerance and color of molded parts. With regard to dry thermal film, we mix and react various chemicals to formulate a reactive layer that is then coated onto a clear polyester film. The film is then coated with a protective topcoat that produces the final product. Upon completion of our manufacturing and assembly operations, we test our final products to the functional and, in the case of seismic equipment, environmental, extremes of product specifications and inspect the products for quality assurance. We normally manufacture and ship our products based on customer orders and, therefore, typically do not maintain significant inventories of finished goods held for sale.

### **Markets and Customers**

Our principal seismic customers are seismic contractors and major independent and government-owned oil and gas companies that either operate their own seismic crews or specify seismic instrument and equipment preferences to contractors. For our deepwater reservoir characterization products, our customers are generally large international oil and gas companies that operate long-term offshore oil and gas producing properties. Our thermal imaging customers primarily consist of direct users of our equipment as well as specialized resellers that focus on the newsprint, silkscreen and corrugated box printing industries. One customer comprised 11.5% and 12.6% of our revenues during the fiscal years 2008 and 2007, respectively. None of our customers comprised more than 10% of our net sales for fiscal year 2006. The following table describes our sales by customer type (in thousands):

	<b>YEAR ENDED SEPTEMBER 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
Seismic exploration customers . . . . .	\$ 92,578	\$ 83,193	\$ 59,622
Seismic reservoir customers . . . . .	15,784	31,354	22,410
Industrial customers . . . . .	10,250	7,903	6,448
Thermal solutions customers . . . . .	15,201	15,312	15,183
Other . . . . .	682	344	37
	<u>\$134,495</u>	<u>\$138,106</u>	<u>\$103,700</u>



During recent months, there has been substantial uncertainty in the capital markets and access to credit is uncertain. Due to these conditions, certain of our customers may begin to curtail their seismic contracting activities which would result in a decrease in demand for our products. Furthermore, certain of our customers could experience an inability to pay suppliers, including us, in the event they are unable to access the capital markets to fund their business operations. These risks are more fully described under the heading “Risk Factors” in this Annual Report on Form 10-K.

### **Intellectual Property**

We seek to protect our intellectual property by means of patents, trademarks, trade secrets and other measures. Although we do not consider any single patent essential to our success, we consider our patent regarding our marine seismic cable retrieval devices to be of particular value to us. This patent is scheduled to expire in 2012. Our dry thermal film technology patents expire at varying dates beginning in 2013.

### **Research and Development**

We expect to incur significant future research and development expenditures aimed at the development of additional seismic data acquisition products to be used for high-definition reservoir characterization in both land and marine environments and thermal imaging technologies. We have incurred company-sponsored research and development expenses of \$8.9 million, \$7.3 million and \$6.6 million during the fiscal years ended September 30, 2008, 2007 and 2006, respectively.

### **Employees**

As of September 30, 2008, we employed approximately 1,099 people predominantly on a full-time basis, of which approximately 585 were employed in the United States and approximately 467 in the Russian Federation. Our employees in the Russian Federation belong to a national union for machine manufacturers. Our remaining employees are not unionized. We have never experienced a work stoppage and consider our relationship with our employees to be satisfactory.

### **Financial Information by Segment and Geographic Area**

For a discussion of financial information by segment and geographic area, see Note 15 to the consolidated financial statements contained in this Annual Report on Form 10-K.

This Annual Report on Form 10-K, along with our Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the “Exchange Act”), are available free of charge through our website as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission (“SEC”). Our website address is <http://www.oyogeospace.com>.

## **Item 1A. Risk Factors**

### **Risk Factors**

#### *Commodity Price Levels May Affect Demand for Our Products*

Demand for many of our products depends primarily on the level of worldwide oil and gas exploration activity. That activity, in turn, depends primarily on prevailing oil and gas prices and availability of seismic data. During periods of improved energy commodity prices, the capital spending budgets of oil and natural gas operators tend to expand, which results in increased demand for our products. Conversely, in periods when these energy commodity prices deteriorate, the demand for our products generally weakens. Historically, the markets for oil and gas have been volatile. During recent months, there has been substantial volatility and a decline in oil

and natural gas prices, which are subject to wide fluctuation in response to changes in the supply of and demand for oil and gas, market uncertainty and a variety of additional factors that are beyond our control. These factors include the level of consumer demand, weather conditions, domestic and foreign governmental regulations, price and availability of alternative fuels, political conditions and hostilities in the Middle East and other significant oil-producing regions, increases and decreases in foreign supply of oil and gas, prices of foreign imports and overall economic conditions. Any unexpected material changes in oil and gas prices or other market trends that adversely impacts seismic exploration activity would likely affect the demand for our products and could materially and adversely affect our results of operations and liquidity.

#### *Our New Products May Not Achieve Market Acceptance*

Management's outlook and assumptions are based on various macro-economic factors and internal assessments, and actual market conditions could vary materially from those assumed. In recent years, we have incurred significant expenditures to fund our research and development efforts, and we intend to continue those expenditures in the future. However, research and development is by its nature speculative, and we cannot assure you that these expenditures will result in the development of new products or services or that any new products and services we have developed recently or may develop in the future will be commercially marketable or profitable to us. In particular, we have incurred substantial expenditures to develop our recently announced wireless seismic data acquisition system, as well as other seismic products for reservoir characterization applications. In addition, we try to use some of our capabilities, particularly our cable manufacturing capabilities, to supply products to new markets. Further, we have incurred substantial expense and expended significant effort to develop our thermal solutions products. We cannot assure you that we will realize our expectations regarding acceptance of and revenues generated by our new products and services in existing or new markets.

#### *We May Experience Fluctuations in Quarterly Results of Operations*

Historically, the rate of new orders for our products has varied substantially from quarter to quarter. Moreover, we typically operate, and expect to continue to operate, on the basis of orders in-hand for our products before we commence substantial manufacturing "runs." The short-term nature of our order backlog generally does not allow us to predict with any accuracy demand for our products more than approximately three months in advance. Thus, our ability to replenish orders and the completion of orders, particularly large orders for deepwater reservoir characterization projects, can significantly impact our operating results and cash flow for any quarter, and results of operations for any one quarter may not be indicative of results of operations for future quarters. These periodic fluctuations in our operating results could adversely affect our stock price.

#### *We Have a Relatively Small Public Float, and Our Stock Price May Be Volatile*

We have approximately 4.1 million shares outstanding held by non-affiliates. This small float results in a relatively illiquid market for our common stock. Our daily trading volume for the year ended September 30, 2008 averaged approximately 71,000 shares. Our small float and daily trading volumes have in the past caused, and may in the future result in, significant volatility in our stock price.

#### *Our Credit Risk Could Increase If Our Customers Face Difficult Economic Circumstances*

We believe that our allowances for bad debts are adequate in light of known circumstances. However, we cannot assure you that additional amounts attributable to uncollectible receivables and bad debt write-offs will not have a material adverse effect on our future results of operations. Many of our seismic contractor customers are not well capitalized and as a result cannot always pay our invoices when due. We have in the past incurred write-offs in our accounts receivable due to customer credit problems. We have found it necessary from time to time to extend trade credit, including on promissory notes, to long-term customers and others where some risks of non-payment exist. With the recent global financial crisis and a tightening of commercial credit availability, some of our customers relying on credit markets as the source of funds for their capital spending may experience significant liquidity difficulties, which increase those credit risks. An increase in the level of bad debts and any deterioration in our credit risk could adversely affect the price of our stock.

### *Our Industry Is Characterized By Rapid Technological Development and Product Obsolescence*

Our instruments and equipment in both of our business segments are constantly undergoing rapid technological improvement. Our future success depends on our ability to continue to:

- improve our existing product lines,
- address the increasingly sophisticated needs of our customers,
- maintain a reputation for technological leadership,
- maintain market acceptance of our products,
- anticipate changes in technology and industry standards,
- respond to technological developments on a timely basis, and
- develop new markets for our products and capabilities.

Current competitors or new market entrants may develop new technologies, products or standards that could render our products obsolete. We cannot assure you that we will be successful in developing and marketing, on a timely and cost effective basis, product enhancements or new products that respond to technological developments, that are accepted in the marketplace or that comply with new industry standards.

### *We Operate in Highly Competitive Markets*

The markets for most of our products are highly competitive. Many of our existing and potential competitors have substantially greater marketing, financial and technical resources than we do. Additionally, at least two competitors in our seismic business segment currently offer a broader range of instruments and equipment for sale than we do and market this equipment as “packaged” data acquisition systems. We do not currently offer for sale such a complete “packaged” data acquisition system. Further, certain of our competitors offer financing arrangements to customers on terms that we may not be able to match. In addition, new competitors may enter the market and competition could intensify.

As to our thermal solutions products, we compete with other printing solutions, including inkjet and laser printing technologies, many of which are provided by large companies with significant resources.

We cannot assure you that sales of our products will continue at current volumes or prices if current competitors or new market entrants introduce new products with better features, performance, price or other characteristics than our products. Competitive pressures or other factors may also result in significant price competition that could have a material adverse effect on our results of operations.

### *We Have a Limited Market for Our Seismic Products*

In our seismic business segment, we market our traditional products to seismic service contractors and to large, independent and government-owned oil and gas companies. We estimate that, based on published industry sources, fewer than 50 seismic contracting companies are currently operating worldwide (excluding those operating in Russia and the former Soviet Union, India, the People’s Republic of China and certain Eastern European countries, where seismic data acquisition activity is difficult to verify). We estimate that fewer than 20 seismic contractors are engaged in marine seismic exploration. Due to these market factors, a relatively small number of customers, some of whom are experiencing financial difficulties, have accounted for most of our sales. From time to time these seismic contractors have sought to vertically integrate and acquire our competitors, which has influenced their supplier decisions before and after such transactions. The loss of a small number of these customers could materially and adversely impact sales of our seismic products.

### *We Cannot Be Certain of the Effectiveness of Patent Protection*

We hold and from time to time apply for certain patents relating to some of our seismic data acquisition and other products. We also own several patents which relate to the development of dry thermal film. We cannot assure you that our patents will prove enforceable or free of challenge, that any patents will be issued for which we have applied or that competitors will not develop functionally similar technology outside the protection of any patents we have or may obtain.

### *Our Foreign Subsidiaries and Foreign Marketing Efforts Face Additional Risks and Difficulties*

Based on customer billing data, net sales outside the United States accounted for approximately 59.4% of our net sales during fiscal year 2008; however, we believe the percentage of sales outside the United States is much higher as many of our products are first delivered to a domestic location and ultimately shipped to a foreign location. We again expect net sales outside of the United States to represent a substantial portion of our net sales for fiscal year 2009 and subsequent years. Substantially all of our sales from the United States are made in U.S. dollars, though from time to time we may make sales in foreign currencies. As a result, we may be subject to foreign currency fluctuations on our sales. In addition, net assets reflected on the balance sheets of our Russian, Canadian and United Kingdom subsidiaries are booked in foreign currencies and are subject to currency fluctuations. Consequently, significant foreign currency fluctuations could adversely impact our results of operations.

Foreign sales are subject to special risks inherent in doing business outside of the United States, including the risk of war, terrorist activities, civil disturbances, embargo and government activities and foreign attitudes about conducting business activities with the United States, all of which may disrupt markets. A portion of our manufacturing is conducted through our subsidiary OYO-GEO Impulse, which is based in the Russian Federation. Our business could be directly affected by political and economic conditions in the Russian Federation. Boycotts, protests, governmental sanctions and other actions in the region could adversely affect our ability to operate profitably. The risk of doing business in the Russian Federation and other economically or politically volatile areas could adversely affect our operations and earnings. Foreign sales are also generally subject to the risk of compliance with additional laws, including tariff regulations and import and export restrictions. Sales in certain foreign countries require prior U.S. government approval in the form of an export license. We cannot assure you that we will not experience difficulties in connection with future foreign sales. Also due to foreign laws and restrictions, should we experience substantial growth in certain foreign markets, for example in the Russian Federation, we may not be able to transfer cash balances to the United States to assist with debt servicing or other obligations.

### *Unfavorable Currency Exchange Rate Fluctuations Could Adversely Affect Our Results of Operations*

The reporting currency for our financial statements is the U.S. dollar. However, certain of our subsidiaries are located in countries other than the United States. The assets, liabilities, revenues and costs of these foreign subsidiaries are denominated in currencies other than U.S. dollars. To prepare our consolidated financial statements, we must translate those assets, liabilities, revenues and expenses into U.S. dollars at then-applicable exchange rates. Consequently, increases and decreases in the value of the U.S. dollar versus these other currencies will affect the amount of these items in our consolidated financial statements, even if their value has not changed in their original currency. These translations could result in significant changes to our results of operations from period to period. For the fiscal year ended September 30, 2008, approximately 15.9% of our consolidated revenues related to the operations of our foreign subsidiaries.

### *We Rely on a Key Supplier for a Significant Portion of Our Dry Thermal Film*

While we currently manufacture dry thermal film, we also purchase a large quantity of dry thermal film from a distributor located in the United States. Except for the film produced by us and sold to us by this distributor, we know of no other source for dry thermal film that performs well in our thermal imaging equipment.

If we are unable to economically manufacture dry thermal film internally or our distributor were to discontinue supplying dry thermal film or were unable to supply dry thermal film in sufficient quantities to meet our requirements, our ability to compete in the thermal imaging marketplace could be impaired, which could adversely affect our financial performance.

*We Have Been Subject to Control by a Principal Stockholder*

At September 30, 2008, OYO Corporation owned indirectly in the aggregate approximately 20.1% of our common stock. Accordingly, OYO Corporation, through its wholly owned subsidiary OYO Corporation U.S.A., is able to exercise substantial influence over our management, operations and affairs. In addition, we currently have, and may continue to have, a variety of contractual relationships with OYO Corporation and its affiliates. These relationships could further enable OYO Corporation to indirectly exert substantial influence on our operations.

*Our Success Depends Upon a Limited Number of Key Personnel*

Our success depends on attracting and retaining highly skilled professionals. A number of our employees are highly skilled engineers and other professionals. In addition, our success depends to a significant extent upon the abilities and efforts of the members of our senior management. If we fail to continue to attract and retain such professionals, our ability to compete in the industry could be adversely affected.

*A General Downturn in the Economy in Future Periods May Adversely Affect Our Business*

The current downturn in the economy, and any economic slowdown in future periods, could adversely affect our business in ways that we cannot predict. During times of economic slowdown, our customers may reduce their capital expenditures and defer or cancel pending projects. Such developments occur even among customers that are not experiencing financial difficulties. Any economic downturn may adversely affect the demand for oil and gas generally or cause volatility in oil and gas commodity prices and, therefore, adversely affect the demand for our services to the oil and gas industry and related service and equipment. It could also adversely affect the demand for consumer products, which could in turn adversely affect our thermal solutions business. To the extent these factors adversely affect other seismic companies in the industry, there could be an oversupply of products and services and downward pressure on pricing for seismic products and services, which could adversely affect us. Additionally, bankruptcies or financial difficulties among our customers could reduce our cash flows and adversely impact our liquidity and profitability.

**Item 2. Properties**

As of September 30, 2008, our operations included the following locations:

<u>Location</u>	<u>Owned/Leased</u>	<u>Approximate Square Footage</u>	<u>Use</u>
Houston, Texas . . . . .	Owned	387,000	See Note 1 below
Houston, Texas . . . . .	Owned	77,000	See Note 2 below
Ufa, Bashkortostan, Russia . . . . .	Owned	120,000	Manufacturing
Calgary, Alberta, Canada . . . . .	Owned	45,000	Manufacturing, sales and service
Luton, Bedfordshire, England . . . . .	Owned	8,000	Sales and service
Beijing, China . . . . .	Leased	1,000	Sales and service

We believe that our facilities are adequate for our current and immediately projected needs.

- (1) This property is located at 7007 Pinemont Drive in Houston, Texas (the “Pinemont facility”). It was purchased in September 2003 for the purpose of consolidating into one location all manufacturing, engineering, selling, marketing and administrative activities for both the seismic and thermal solution



segment of our company in the United States. The Pinemont facility also serves as our company headquarters. Due to capacity constraints and growth expectations, we added 130,000 sq. ft. of manufacturing space and 40,000 sq. ft. of office space and began utilizing this additional space in the fourth quarter of fiscal year 2007.

- (2) This property, located at 7334 N. Gessner in Houston, Texas (the “Gessner facility”), previously contained a manufacturing operation and certain support functions. We completed the relocation of these operations to the Pinemont facility in February 2004. In February 2006, we entered into a seven-year lease with a tenant whereby the tenant agreed to lease portions of the building up to August 15, 2008, and to lease the entire building from August 16, 2008 through February 14, 2013.

### **Item 3. Legal Proceedings**

From time to time we are a party to what we believe is routine litigation and proceedings that may be considered as part of the ordinary course of our business. On September 28, 2007, Beijing JMT Science & Technology, Ltd., filed a lawsuit against Geospace Technologies, LP, OYOG, LLC, OYO Geospace Corporation, OYO Corporation U.S.A. and Geospace Engineering Resources International, LP in the State District Court of Harris County, Texas, alleging claims in *quantum meruit*, breach of contract, fraud and theft of service related to commission payments allegedly owed to the plaintiff. On December 12, 2007, the plaintiff filed an order to nonsuit to voluntarily dismiss the case. We are not aware of any current or pending litigation or proceedings that could have a material adverse effect on our results of operations, cash flows or financial condition.

### **Item 4. Submission of Matters to Vote of Security Holders**

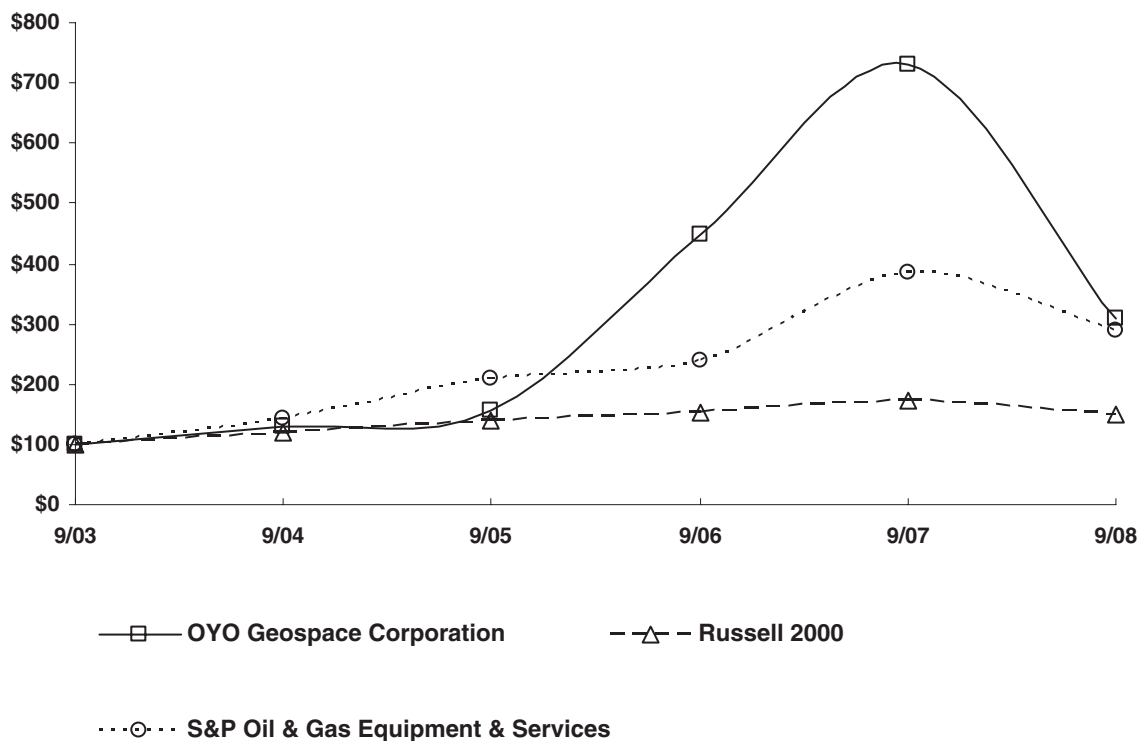
None.

## PART II

### Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

The following graphs compare the performance of the Company's common stock with the performance of the Russell 2000 index and the Standard & Poor's Oil & Gas Equipment and Services index as of each of the dates indicated.

#### COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\* Among OYO Geospace Corporation, The Russell 2000 Index And The S&P Oil & Gas Equipment & Services Index



\* \$100 invested on 9/30/03 in stock & index-including reinvestment of dividends. Fiscal year ending September 30.

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The graph assumes \$100 invested on September 30, 2003 (a) in the Company's common stock, (b) in the stocks comprising the Russell 2000 index on that day and (c) in the stocks comprising the Standard & Poor's Oil & Gas Equipment and Services index on that day. Reinvestment of all dividends on stocks comprising the two indices is assumed. The foregoing graphs are based on historical data and are not necessarily indicative of future performance. These graphs shall not be deemed to be "soliciting material" or to be "filed" with the Securities and Exchange Commission or subject to the Regulations of 14A or 14C under the Exchange Act or to the liabilities of Section 18 of the Exchange Act.

Our common stock is quoted on The NASDAQ Global Market under the symbol “OYOG”. On December 1, 2008, there were approximately 21 holders of record of our common stock, and the closing price per share on such date was \$20.87 as quoted by The NASDAQ Global Market.

The following table shows the high and low per share sales prices for our common stock reported on The NASDAQ Global Market.

	<u>Low</u>	<u>High</u>
<b><i>Year Ended September 30, 2008:</i></b>		
Fourth Quarter .....	\$33.12	\$ 59.40
Third Quarter .....	41.01	67.85
Second Quarter .....	39.89	76.74
First Quarter .....	68.90	110.47
<b><i>Year Ended September 30, 2007:</i></b>		
Fourth Quarter .....	\$67.16	\$ 94.64
Third Quarter .....	70.00	81.89
Second Quarter .....	55.20	75.00
First Quarter .....	47.70	60.00

Since our initial public offering in 1997, we have not paid dividends, and we do not intend to pay cash dividends on our common stock in the foreseeable future. We presently intend to retain our earnings for use in our business, with any future decision to pay cash dividends dependent upon our growth, profitability, financial condition and other factors our Board of Directors may deem relevant. Our existing credit agreement also has covenants that materially limit our ability to pay dividends. For a discussion of our credit agreement, see the section entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operation—Liquidity and Capital Resources” contained in this Annual Report on Form 10-K.

The following equity plan information is provided as of September 30, 2008:

***Equity Compensation Plan Information***

<u>Plan Category</u>	<u>Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights</u> (a)	<u>Weighted-average Exercise Price of Outstanding Options, Warrants and Rights</u> (b)	<u>Number of Securities Remaining Available for Future Issuances Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))</u> (c)
<b>Equity Compensation Plans</b>			
<b>Approved by Security Holders</b> .....	378,450	\$ 12.81	344,896
<b>Equity Compensation Plans Not Approved by Security Holders</b> .....			
	2,300	\$ 12.97	18,800

## Item 6. Selected Consolidated Financial Data

The following table sets forth certain selected historical financial data on a consolidated basis. The selected consolidated financial data was derived from our consolidated financial statements. The selected consolidated financial data should be read in conjunction with our consolidated financial statements appearing elsewhere in this Form 10-K. When reviewing the table below, please also note the recent transactions and new accounting pronouncements described in the section entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies”, contained in this Annual Report on Form 10-K.

	Year Ended September 30,				
	2008	2007	2006	2005	2004
	(in thousands, except share and per share amounts)				
<b>Statement of Operations Data:</b>					
Sales	\$ 134,495	\$ 138,106	\$ 103,700	\$ 72,823	\$ 63,538
Cost of sales	87,441	87,587	67,397	50,947	40,943
Gross profit	47,054	50,519	36,303	21,876	22,595
Operating expenses:					
Selling, general and administrative	16,913	16,492	14,912	13,146	11,941
Research and development	8,945	7,327	6,634	4,960	4,794
Bad debt expense	1,615	236	208	337	145
Total operating expenses	27,473	24,055	21,754	18,443	16,880
Gain (loss) on sale of assets	604	1,655	(98)	(26)	156
Income from operations	20,185	28,119	14,451	3,407	5,871
Other income (expense), net	233	118	(204)	(44)	61
Income before income taxes, and minority interest	20,418	28,237	14,247	3,363	5,932
Income tax expense (benefit)	6,266	8,638	4,477	812	(47)
Income before minority interest	14,152	19,599	9,770	2,551	5,979
Minority interest	—	—	—	(44)	(26)
Net income	\$ 14,152	\$ 19,599	\$ 9,770	\$ 2,507	\$ 5,953
Net income per share:					
Basic	\$ 2.40	\$ 3.38	\$ 1.72	\$ 0.45	\$ 1.07
Diluted	\$ 2.31	\$ 3.23	\$ 1.64	\$ 0.44	\$ 1.05
Weighted average shares outstanding:					
Basic	5,908,727	5,793,840	5,686,600	5,606,858	5,573,611
Diluted	6,116,039	6,063,446	5,955,912	5,743,601	5,684,853
<b>Other Financial Data:</b>					
Depreciation, amortization and stock-based compensation	\$ 4,598	\$ 3,912	\$ 4,499	\$ 4,150	\$ 4,966
Capital expenditures	9,796	17,007	4,775	6,247	2,506

	As of September 30,				
	2008	2007	2006	2005	2004
	(in thousands)				
<b>Balance Sheet Data:</b>					
Working capital	\$ 82,475	\$ 60,329	\$ 50,615	\$ 40,501	\$ 32,789
Total assets	159,380	128,162	109,176	84,422	77,794
Short-term debt	709	322	312	340	1,029
Long-term debt	19,526	5,147	7,440	10,731	5,805
Stockholders’ equity	117,363	102,370	75,767	62,606	59,200

We did not declare or pay any dividends during any of the periods noted in the above tables.

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following is management's discussion and analysis of the major elements of our consolidated financial statements. You should read this discussion and analysis together with our consolidated financial statements, including the accompanying notes, and other detailed information appearing elsewhere in this Form 10-K, included under the heading "Risk Factors". The discussion of our financial condition and results of operations includes various forward-looking statements about our markets, the demand for our products and services and our future plans and results. These statements are based on assumptions that we consider to be reasonable, but that could prove to be incorrect. For more information regarding our assumptions, you should refer to the section entitled "—Forward-Looking Statements and Assumptions" contained in this Item 7 in this Annual Report on Form 10-K.

### **Background**

We design and manufacture instruments and equipment used in the acquisition and processing of seismic data as well as in the characterization and monitoring of producing oil and gas reservoirs. We have been in the seismic instrument and equipment business since 1980 and market our products primarily to the oil and gas industry. We also design, manufacture and distribute thermal imaging equipment and thermal media products targeted at the screen print, point of sale, signage and textile market sectors. We have been manufacturing thermal imaging products in what is called our Thermal Solutions segment since 1995. For a more detailed discussion of our business segments and products, see the information under the heading "Business" in this Annual Report on Form 10-K.

### **Impact of Hurricane Ike**

Our fourth quarter results were adversely affected by the impact of Hurricane Ike which hit the Texas Gulf Coast on September 12, 2008. Although we did not suffer significant damage to our Pinemont facility, the majority of our facility was without electrical power and we were unable to conduct our manufacturing, shipping and receiving activities for 10 days. After resuming these activities upon restoration of electrical power, we were able to manufacture and deliver a substantial amount of orders which were delayed by Hurricane Ike. However, we estimate that approximately \$1.8 million of revenues were deferred to future periods, and approximately \$0.5 million of operating income was lost or deferred to future periods. We received an insurance settlement in the amount of \$0.2 million related to business interruption losses from Hurricane Ike.

### **Worldwide Economic Crisis**

Demand for many of our products depends primarily on the level of worldwide oil exploration activity and, to a lesser extent, natural gas exploration activities in North America. That activity, in turn, depends primarily on prevailing oil and gas prices and availability of seismic data. The recent escalation of the domestic financial crisis arising out of the meltdown of the subprime lending market has caused significant distress to many global financial lending institutions, leading to a broader global financial crisis and a tightening of the availability of commercial credit. Many economists are now predicting a prolonged worldwide economic recession and a slow recovery in the credit markets. These recessionary fears combined with a recent decline in worldwide demand for energy has caused energy commodity prices to decline sharply in recent months. Oil prices have declined substantially from an all-time high of approximately \$140 per barrel earlier in the year. Natural gas prices have also declined to lower levels in our North American markets. We expect these events to result in a decline in energy exploration activities in North America and in certain international markets as oil and gas producers consider reducing their exploration efforts in the near term. Furthermore, we believe our seismic customers relying on credit markets as the source of funds for their capital spending are likely to scale back their activities until financial markets stabilize and demand for exploration activities increase.

The uncertainty of these global economic matters and their ultimate impact on energy exploration activities and on our customer's ability to access credit markets may cause a significant decline in the demand for our



seismic products. Many of our customers rely on external financing to execute their projects, and new and pending projects may be delayed due to the challenges of securing financing. If these economic events continue into the foreseeable future, they could have a material adverse impact on our revenues and profits in fiscal year 2009 and in future years.

We continue to monitor the impact that these economic conditions may have on our operations. We believe that our current cash balances, cash flows from operations and cash borrowings available under our credit facility will provide sufficient resources to meet our working capital liquidity needs for the foreseeable future.

### Consolidated Results of Operations

Despite the economic slowdown, we experienced strong worldwide demand for our seismic exploration and industrial products throughout fiscal year 2008. However, sales of our seismic reservoir products declined in fiscal year 2008 due to the delivery of a \$16.2 million seabed reservoir characterization system in our first quarter of fiscal year 2007. These reservoir characterization products generally have higher profit margins than our traditional seismic exploration products.

In fiscal years 2007 and 2006, we recognized significant revenues from our reservoir characterization products and we are particularly pleased with the increasing acceptance of our borehole reservoir imaging products. However, as we have reported in the past, our sales and operating profits have varied significantly from quarter-to-quarter, and even year-to-year, and are expected to continue that trend in the future, especially when our quarterly financial results are impacted by the presence or absence of these relatively large, but somewhat erratic, shipments of seismic seabed and/or borehole reservoir characterization systems. At present, we do not have any large orders for seabed reservoir characterization products in our backlog, although, we are optimistic about a number of on-going negotiations with customers concerning these products. We cannot now determine what impact, if any, these potential orders may have on our future quarterly financial results. The quote-to-contract time for large permanent and retrievable seabed seismic data acquisition systems is generally quite long, and since these sales are not recognized in our financial statements until the products are shipped or accepted, the exact timing of any future sales can dramatically affect our quarterly results.

We report and evaluate financial information for two segments: Seismic and Thermal Solutions. Summary financial data by business segment follows (in thousands):

	<b>Year Ended September 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Seismic</b>			
Exploration product sales . . . . .	\$ 92,578	\$ 83,193	\$ 59,622
Reservoir product sales and services . . . . .	15,784	31,354	22,410
Industrial product sales . . . . .	10,250	7,903	6,448
Total seismic sales . . . . .	118,612	122,450	88,480
Operating income . . . . .	27,078	35,873	22,307
<b>Thermal Solutions</b>			
Sales . . . . .	15,201	15,312	15,183
Operating income . . . . .	1,283	617	550
<b>Corporate</b>			
Sales . . . . .	682	344	37
Operating loss . . . . .	(8,176)	(8,371)	(8,406)
<b>Consolidated Totals</b>			
Sales . . . . .	134,495	138,106	103,700
Operating income . . . . .	20,185	28,119	14,451

## Overview

### *Fiscal Year 2008 Compared to Fiscal Year 2007*

Consolidated net sales for fiscal year 2008 decreased \$3.6 million, or 2.6%, from fiscal year 2007. The decrease in net sales resulted from the revenue recognition in the prior fiscal year of \$16.9 million from reservoir characterization systems, including a \$16.2 million system sold to BP for installation in the Caspian Sea. Excluding the impact of the \$16.9 million reservoir characterization systems last year, our net sales for fiscal year 2008 increased \$13.3 million, or 11.0%, from the corresponding period of the prior fiscal year primarily due to stronger sales of our other seismic products. Sales of large scale systems like the \$16.2 million system sold to BP are infrequent and generally do not recur in each subsequent quarter. However, our active sales efforts continue for this important product line.

Consolidated gross profits for fiscal year 2008 decreased by \$3.5 million, or 6.9%, from fiscal year 2007. Decreased gross profits resulted from lower sales, and from the revenue recognition of the \$16.2 million permanent reservoir characterization system in fiscal year 2007, which, like all reservoir characterization systems, yielded a significantly higher gross profit margin than our other products.

Consolidated operating expenses for fiscal year 2008 increased \$3.4 million, or 14.2%, from fiscal year 2007. Such increase primarily resulted from (i) a \$1.6 million increase in product development expenses resulting from new product introductions, including our wireless data acquisition system, and (ii) an increase of \$1.4 million in bad debt expense primarily caused by the deteriorating financial condition of a seismic customer.

Included in our fiscal year 2008 operating income is a \$0.7 million gain from the sale of a portion of a surplus property located in the Russian Federation. In fiscal year 2007, we recognized a \$1.7 million gain from the sale of the remaining portion of this surplus property.

The U.S. statutory rate applicable to us for the periods reported was 35.0% and 34.0%, respectively; however, our effective tax rate was 30.7% and 30.6% for fiscal years 2008 and 2007, respectively. These lower effective tax rates included tax benefits resulting from (i) lower tax rates applicable to income earned in foreign jurisdictions, (ii) manufacturers'/producers' deduction, (iii) research and experimentation tax credits, and (iv) extraterritorial income deduction in fiscal year 2007.

### *Fiscal Year 2007 Compared to Fiscal Year 2006*

Consolidated net sales for fiscal year 2007 increased \$34.4 million, or 33.2%, from fiscal year 2006. The increase in sales reflects strong demand from customers for our seismic exploration due to higher oil and gas commodity prices. In addition, we recognized \$16.9 million of revenue in fiscal year 2007 from the sale of reservoir characterization systems, including the \$16.2 million system sold to BP for installation in the Caspian Sea.

Consolidated gross profits for fiscal year 2007 increased by \$14.2 million, or 39.3%, from fiscal year 2006. The increase in gross profits resulted primarily from increased sales of all products, including the \$16.9 million sale of reservoir characterization systems which have higher gross profit margins.

Consolidated operating expenses for fiscal year 2007 increased \$2.3 million, or 10.6%, from fiscal year 2006. The increase in operating expenses primarily resulted from increased incentive compensation expense, research and development expenses and other cost increases consistent with the increase in net sales.

Included in our fiscal year 2007 operating income is a \$1.7 million gain from the sale of a significant portion of a surplus property located in the Russian Federation.

The U.S. statutory rate applicable to us for the periods reported was 34.0%; however, our effective tax rate was 30.6% and 31.4%, for the years ended September 30, 2007 and 2006, respectively. These lower effective tax

rates included tax benefits resulting from (i) lower tax rates applicable to income earned in foreign jurisdictions, (ii) extraterritorial income deductions applicable to foreign export sales reported through December 31, 2006, (iii) manufacturers'/producers' deduction, and (iv) research and experimentation tax credits.

## **Segment Results of Operations**

### **Seismic Products**

#### *Fiscal Year 2008 Compared to Fiscal Year 2007*

*Net Sales.* Sales of our seismic products for fiscal year 2008 decreased \$3.8 million, or 3.1%, from fiscal year 2007. Our fiscal year 2008 seismic exploration product sales increased \$9.4 million and our industrial product revenues increased by \$2.3 million. However, our fiscal year 2008 seismic reservoir product and service sales decreased by \$15.6 million primarily due to the \$16.2 million seabed reservoir characterization system sold to BP in fiscal year 2007 without any similar seabed reservoir characterization sale recurring in fiscal year 2008.

*Operating Income.* Operating income from sales of our seismic products for fiscal year 2008 decreased \$8.8 million, or 24.5%, from fiscal year 2007. The decrease in operating income in fiscal year 2008 primarily resulted from a decline in reservoir characterization system product sales and a decline in gains resulting from the sale of a surplus property.

#### *Fiscal Year 2007 Compared to Fiscal Year 2006*

*Net Sales.* Sales of our seismic products for fiscal year 2007 increased \$34.0 million, or 38.4%, from fiscal year 2006. All product groups contributed to the increase in sales, including a \$23.6 million increase in seismic exploration product sales and an \$8.9 million increase in seismic reservoir characterization product sales. These sales increases resulted from increasing worldwide oil and gas exploration activities creating higher demand for our seismic exploration products, and from increasing demand and acceptance by customers for our reservoir characterization product technologies, including a \$16.2 million seabed reservoir characterization system sold to BP. Our reservoir characterization products generally yield higher gross margins than do our other seismic exploration products. Our industrial products, including offshore cables, industrial cables and industrial sensors also generated higher revenues during fiscal year 2007.

*Operating Income.* Operating income from sales of our seismic products for fiscal year 2007 increased \$13.6 million, or 60.8%, from fiscal year 2006. Our operating income increased in fiscal year 2007 due to increased sales of our seismic products from a greater mix of reservoir characterization products which yield higher profit margins, and from gains from the sale of a portion of a surplus property in the Russian Federation.

### **Thermal Solutions Products**

#### *Fiscal Year 2008 Compared to Fiscal Year 2007*

*Net Sales.* Sales of our thermal solutions products for fiscal year 2008 decreased \$0.1 million, or 0.7%, from fiscal year 2007. There were no substantial sales increases or decreases in any product category.

*Operating Income.* Our operating income from our thermal solutions products for fiscal year 2008 increased \$0.7 million, or 107.9%, from fiscal year 2007. The increase in operating income resulted from improvements in manufacturing processes resulting in significant cost reductions. Such increases in operating income were partially offset by higher operating expenses for selling, advertising, and product development expenses associated with new product introductions in fiscal year 2008.

### *Fiscal Year 2007 Compared to Fiscal Year 2006*

*Net Sales.* Sales of our thermal solutions products for fiscal year 2007 increased \$0.1 million, or 0.8%, from fiscal year 2006. This increase in sales resulted from a small increase in equipment sales offset by a decline in sales of thermal film products. In addition, approximately 30% of our thermal solutions sales originate in Europe and such transactions are conducted in the local applicable currency. The strengthening of these currencies against the U.S. dollar during fiscal year 2007 has contributed to the increase in consolidated sales for this business segment.

*Operating Income.* Our operating income from our thermal solutions products for fiscal year 2007 increased \$67,000, or 12.2%, from fiscal year 2006. Such increase in operating income is the result of increased sales, foreign currency impact on profits recorded by our European subsidiary, and manufacturing process improvements.

### **Facilities Expansion**

In fiscal year 2007, we completed a construction project to expand our Pinemont facility manufacturing space to approximately double its original size. We are producing products in this facility and continue the process of adding and assembling the appropriate manufacturing machinery and equipment to expand our production capacity. The total cost of this facility expansion, including initial machinery and equipment purchases, was \$14.5 million. Costs for the facility expansion and machinery and equipment were funded from our internal cash flows and from borrowings under the Credit Agreement, discussed below under the heading “—Liquidity and Capital Resources”. In March 2008, we entered into an \$8.8 million long-term loan secured by a mortgage on our Pinemont facility and used the proceeds to repay an existing \$2.6 million mortgage on the Pinemont facility and borrowings under the Credit Agreement.

### **Incentive Compensation Program**

We adopted an incentive compensation program for fiscal year 2008 whereby most employees will be eligible to begin earning incentive compensation upon the Company reaching a five percent pretax return on shareholders’ equity, determined as of September 30, 2007. To be eligible to participate in the incentive compensation program, employees must participate in our Core Values Program. Based on our experience in prior years, we expect one hundred percent of our employees to participate in the Core Values Program. The incentive compensation program does not apply to the employees of our Russian subsidiary as such employees participate in a locally administered bonus program. Certain non-executive employees will be required to achieve specific goals to earn a significant portion of their total incentive compensation award. Bonus awards earned under this program will be paid out to eligible employees after the end of fiscal year 2008.

Upon reaching the five percent threshold under this proposed program, an incentive compensation accrual will be established equal to twenty percent of the amount of any consolidated pretax profits above the five percent pretax return threshold. The maximum aggregate bonus available under the program for fiscal year 2008 is \$3.6 million, and we have accrued \$3.1 million of incentive compensation expense for fiscal year 2008.

Under a similar program in fiscal year 2007, we accrued \$3.2 million of incentive compensation expense for fiscal year 2007. This accrual represented one hundred percent of the aggregate bonus allowed under the fiscal year 2007 incentive compensation program.

### **Liquidity and Capital Resources**

At September 30, 2008, we had \$1.6 million in cash and cash equivalents. For fiscal year 2008, we used approximately \$8.0 million of cash in operating activities. Sources of cash generated in our operating activities primarily resulted from our net income of \$14.2 million. Additional sources of cash include non-cash charges to

our net income of \$0.4 million for deferred taxes, \$4.6 million for depreciation and amortization, \$1.6 million for bad debts, and \$1.0 million for inventory obsolescence. These sources of cash were more than offset by (i) a \$15.1 million increase in inventories resulting from the production of new products (primarily for our new wireless data acquisition system) and from growth in our work-in-process inventories resulting from an increase in our customer order backlog, (ii) a \$13.7 million increase in trade accounts and notes receivable resulting from sales to customers requesting long-term financing assistance combined with a general increase in collection days, and (iii) the removal of a \$0.6 million gain on disposal of property, plant and equipment. Until recent months, we have been in a period of significant demand for our products as well as the development of new product technologies, which has resulted in a build-up of our inventories to be able to continue to meet actual and anticipated future customer demand. Such increases in our inventory levels have likewise resulted in increases in our inventory obsolescence expense as the level of obsolete and slow moving inventories increase. The increased level of inventories has put greater demands on our management of inventories, and we are giving substantial attention to the management of our inventories in this context.

For fiscal year 2008, we used approximately \$9.1 million of cash in investing activities, including \$9.8 million for capital expenditures, which was partially offset by \$0.7 million of cash proceeds from the sale of property, plant and equipment, primarily from the sale of a portion of a surplus property located in the Russian Federation. We estimate that our total capital expenditures in fiscal year 2009 will be approximately \$6.0 million to \$8.0 million, which includes capital expenditures to (i) expand our fleet of rental equipment, (ii) add and replace manufacturing equipment, and (iii) upgrade software, communication and other technologies in our worldwide facilities. We expect the capital expenditures will be financed from our internal cash flow and/or from borrowings under our Credit Agreement.

For fiscal year 2008, we generated approximately \$16.4 million of cash in the financing activities of our operations, resulting from (i) \$9.1 million of net borrowings under the Credit Facility, (ii) \$8.8 million borrowed under a term loan secured by a mortgage on our Pinemont facility and (iii) \$1.6 million of proceeds from the exercise of stock options and related tax benefits. These sources of cash were offset by \$3.1 million of principal payments under mortgage loans.

At September 30, 2007, we had \$3.0 million in cash and cash equivalents. For fiscal year 2007, we generated approximately \$12.4 million of cash in operating activities. The cash generated in operating activities primarily resulted from net income of \$19.6 million, which includes non-cash charges of \$3.5 million for deferred taxes, stock-based compensation, depreciation and amortization. Other sources of cash from operating activities and changes in our working capital accounts included (i) a \$2.5 million increase in accrued expenses and other primarily due to increased accrual for unpaid incentive compensation and product warranty expense, (ii) a \$1.7 million additional reserve for bad debts and inventory obsolescence, and (iii) a \$1.2 million increase in accounts payable primarily resulting from increased levels of inventories and fixed assets. These sources of cash were partially offset by (i) a \$7.7 million decrease in deferred revenue resulting from the recognition of revenue of a large reservoir characterization system in our first quarter, (ii) a \$2.3 million increase in inventories resulting from new and anticipated customer orders, and (iii) a \$3.3 million increase in accounts and notes receivable resulting from increased sales.

For fiscal year 2007, we used approximately \$15.1 million of cash in investing activities, including \$17.0 million for capital expenditures, which was partially offset by \$1.9 million of cash proceeds from the sale of property and equipment, primarily from the sale of a portion of a surplus property located in the Russian Federation.

For fiscal year 2007, we generated approximately \$2.7 million of cash in the financing activities of our operations, including a \$3.1 million excess tax benefit from stock-based compensation and \$2.5 million received from the exercise of stock options by employees and directors. These sources of cash were partially offset by \$2.3 million of net principal payments under our Credit Agreement.

At September 30, 2006, we had \$2.1 million in cash and cash equivalents. For fiscal year 2006, we generated approximately \$5.4 million of cash in operating activities. The cash generated in operating activities primarily resulted from net income of \$9.8 million, which includes non-cash charges of \$6.1 million for deferred

taxes, stock-based compensation, depreciation and amortization. Other sources of cash from operating activities and changes in our working capital accounts included (i) \$9.0 million of deferred revenue resulting from advanced payments received from customers purchasing our seismic reservoir products, (ii) \$4.8 million in accrued expenses primarily due to increased accrual for unpaid incentive compensation, and (iii) \$2.2 million in accounts payable primarily resulting from increased inventories. These sources of cash were partially offset by a \$16.2 million increase in inventories due to increased orders from our seismic customers, and an \$11.2 million increase in accounts and notes receivable resulting from increased sales activity.

For fiscal year 2006, we used approximately \$4.6 million of cash in investing activities, including \$4.8 million for capital expenditures, which was partially offset by \$0.3 million of cash proceeds we received from the sale of surplus land.

For fiscal year 2006, we used approximately \$1.0 million of cash in the financing activities of our operations, which we obtained from net repayment of borrowings under the Credit Agreement in the amount of \$3.3 million. Such use of cash was partially offset by \$1.4 million of cash received from the exercise of stock options by employees and a director, and a \$0.9 million tax benefit related to such stock option exercises.

On November 22, 2004, several of our subsidiaries entered into a credit agreement (as amended, the "Credit Agreement") with a bank. Under the Credit Agreement, our borrower subsidiaries can borrow up to \$25.0 million principally secured by their accounts receivable, inventories and equipment. The Credit Agreement expires on January 31, 2010. The Credit Agreement limits the incurrence of additional indebtedness, requires the maintenance of certain financial ratios, restricts our and our borrower subsidiaries' ability to pay dividends and contains other covenants customary in agreements of this type. We believe that the ratio of total liabilities to tangible net worth and the asset coverage ratio could prove to be the most restrictive. The interest rate for borrowings under the Credit Agreement is, at our borrower subsidiaries' option, a discounted prime rate or a LIBOR based rate. At September 30, 2008, there were borrowings of \$10.0 million under the Credit Agreement and additional available borrowings of \$15.0 million.

We plan to seek to extend the credit facility with our existing lender and expect to be able to do so, but have no assurances that we will be able to do so under favorable terms, particularly in light of the ongoing financial crisis. The existing facility does not expire until January 31, 2010. We are able to borrow the full \$25.0 million under the Credit Agreement subject to the maintenance of certain financial ratios. We anticipate that the existing cash balance as of September 30, 2008, cash flow from operations and borrowing availability under our existing credit facility will provide adequate cash flows and liquidity for fiscal year 2009. We expect that the liquidity from such amounts and cash flows from operations in fiscal year 2009 will satisfy the capital expenditures, scheduled debt payments, and operational budgets for the upcoming year.

On March 13, 2008, we obtained an \$8.8 million mortgage from a bank. The proceeds were used to payoff our existing \$2.6 million mortgage on the Pinemont facility and the remaining proceeds were used to repay outstanding borrowings under the Credit Agreement. The mortgage is collateralized by the Pinemont property and buildings. The mortgage interest rate is a floating rate based on LIBOR plus 150 basis points.

A summary of future payments owed for contractual obligations and commercial commitments as of September 30, 2008 are shown in the table below (in thousands):

	Payment Due By Period				
	Total	Less Than 1 Year	1 – 3 Years	4 – 5 Years	After 5 Years
<b>Contractual Obligations:</b>					
Long-term debt .....	\$10,256	\$709	\$ 1,477	\$1,566	\$6,504
<b>Commercial Commitments:</b>					
Lines of Credit .....	9,979	—	9,979	—	—
<b>Total Contractual Obligations and Commercial Commitments:</b> .....	<u>\$20,235</u>	<u>\$709</u>	<u>\$11,456</u>	<u>\$1,566</u>	<u>\$6,504</u>



We believe that the combination of existing cash reserves, cash flows from operations and borrowing availability under the Credit Agreement should provide us sufficient capital resources and liquidity to fund our planned operations through fiscal year 2009. However, there can be no assurance that such sources of capital will be sufficient to support our capital requirements in the long-term, and we may be required to issue additional debt or equity securities in the future to meet our capital requirements. There can be no assurance we would be able to issue additional equity or debt securities in the future on terms that are acceptable to us or at all.

### **Off-Balance Sheet Arrangements**

We do not have any obligations which meet the definition of an off-balance sheet arrangement and which have or are reasonably likely to have a current or future effect on our financial statements or the items contained therein that are material to investors.

### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires the use of estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. We consider many factors in selecting appropriate operational and financial accounting policies and controls, and in developing the estimates and assumptions that are used in the preparation of these financial statements. We continually evaluate our estimates, including those related to bad debt reserves, inventory obsolescence reserves, self-insurance reserves for medical expenses, product warranty reserves, intangible assets, stock-based compensation and deferred income tax assets. We base our estimates on historical experience and various other factors that we believe to be reasonable under the circumstances. Actual results may differ from these estimates under different conditions or assumptions.

Goodwill represents the excess of the purchase price of purchased businesses over the estimated fair value of the acquired business' net assets. Under the Statement of Financial Accounting Standards, or "SFAS", 142 "Goodwill and Other Intangible Assets" ("SFAS 142"), goodwill and intangible assets with indefinite lives are no longer amortized but are reviewed periodically for impairment. Intangible assets that are not deemed to have indefinite lives will continue to be amortized over their useful lives; however, no maximum life applies. In accordance with the provisions of SFAS 142, we no longer record goodwill amortization expense. We review the carrying value of goodwill and other long-lived assets to determine whether there has been an impairment since the date of the relevant acquisition. We have elected to make September 30 the annual impairment assessment date and will perform additional impairment tests if a change in circumstances occurs that would indicate that the carrying value of long-lived assets may exceed their fair value amount. Under the SFAS 157 framework and the lack of quoted prices for identical items or an independent market analysis, we estimate the fair market value based on Level 3 inputs using an income based approach. The goodwill impairment is tested at our Company's seismic segment level as the goodwill relates to the purchase of a seismic related company. The impairment test uses a weighted average cost of capital. The growth rate is based on the projected inflation rate. The assessment is performed in two steps: step one is to test for potential impairment and if potential losses are identified, step two is to measure the impairment loss. We performed step one at September 30, 2008 and found that there were no impairments at that time; thus, step two was not necessary.

We primarily derive revenue from the sale, and short-term rental under operating leases, of seismic instruments and equipment and thermal solutions products. We generally recognize sales revenues when our products are shipped and title and risk of loss have passed to the customer. We recognize rental revenues as earned over the rental period. Rentals of our equipment generally range from daily rentals to rental periods of up to nine months or longer. Except for certain of our reservoir characterization products, our products are generally sold without any customer acceptance provisions and our standard terms of sale do not allow customers to return products for credit. In instances where the customer requires a significant performance test for our new and unproven products, we do not recognize the revenue attributable to the product as to which the performance test applies until the performance test is satisfied. Collection of revenue from the sale of large-scale reservoir



characterization products may occur at various stages of production or after delivery of the product, and the collected funds are not refundable to the customer.

Most of our products do not require installation assistance or sophisticated instruction. We offer a standard product warranty obligating us to repair or replace equipment with manufacturing defects. We maintain a reserve for future warranty costs based on historical experience or, in the absence of historical experience, management estimates. We record a write-down of inventory when the cost basis of any item (including any estimated future costs to complete the manufacturing process) exceeds its net realizable value.

We recognize revenue when all of the following criteria are met:

- *Persuasive evidence of an arrangement exists.* We operate under a purchase order/contract system for goods sold to customers, and under rental/lease agreements for equipment rentals. These documents evidence that an arrangement exists.
- *Delivery has occurred or services have been rendered.* For product sales, we do not recognize revenues until delivery has occurred or performance tests are met. For rental revenue, we recognize revenue when earned.
- *The seller's price to the buyer is fixed or determinable.* Sales prices are defined in writing in a customer's purchase order, purchase contract or equipment rental agreement.
- *Collectibility is reasonably assured.* We evaluate customer credit to ensure collectibility is reasonably assured.

Occasionally, our seismic customers are not able to take immediate delivery of products which were specifically manufactured to the customer's specifications. These occasions generally occur when customers face logistical issues such as project delays or with their seismic crew deployment. In these instances, our customers have asked us to hold the equipment for a short period of time until they can take physical delivery of the product (referred to as "bill and hold" arrangements). We consider the following criteria for recognizing revenue when delivery has not occurred:

- Whether the risks of ownership have passed to the customer,
- Whether we have obtained a fixed commitment to purchase the goods in written documentation from the customer,
- Whether the customer requested that the transaction be on a bill and hold basis and we received that request in writing,
- Whether there is a fixed schedule for delivery of the product,
- Whether we have any specific performance obligations such that the earning process is not complete,
- Whether the equipment is segregated from our other inventory and not subject to being used to fill other orders, and
- Whether the equipment is complete and ready for shipment.

We do not modify our normal billing and credit terms for these types of sales. As of September 30, 2008, we had no sales under bill and hold arrangements.

#### *Recent Accounting Pronouncements*

In June 2006, the FASB issued Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes—an Interpretation of FASB Statement No. 109", to clarify certain aspects of accounting for uncertain tax positions, including issues related to the recognition and measurement of those tax positions. We adopted the provisions of FIN 48 as of October 1, 2007. The adoption of FIN 48 did not have a material effect on our

consolidated financial statements. We classify interest and penalties associated with the payment of income taxes in the Other Income (Expense) section of our consolidated statement of operations. Tax return filings which are subject to review by local tax authorities by major jurisdiction are as follows:

- United States—fiscal years ended September 2005, 2006, 2007 and 2008
- State of Texas—fiscal years ended September 2004, 2005, 2006, 2007 and 2008
- Russian Federation—calendar years 2005, 2006, 2007 and 2008
- Canada—fiscal years ended September 2004, 2005, 2006, 2007 and 2008

In September 2006, the FASB issued SFAS No. 157 (“SFAS 157”), “Fair Value Measurements.” Among other requirements, SFAS 157 defines fair value and establishes a framework for measuring fair value and also expands disclosure about the use of fair value to measure assets and liabilities. We early adopted the provisions of SFAS 157 as of October 1, 2007. The adoption of SFAS 157 did not have a material effect on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159 (“SFAS 159”), “The Fair Value Option for Financial Assets and Financial Liabilities—Including an Amendment of FASB Statement No. 115”. SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. We early adopted the provisions of SFAS 159 as of October 1, 2007. The adoption of SFAS 159 did not have a material effect on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), “Business Combinations” (“SFAS 141R”). SFAS 141R will significantly change the accounting for business combinations. Under SFAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition date fair value with limited exceptions. SFAS 141R also includes a substantial number of new disclosure requirements and applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. We do not expect the adoption of SFAS 141R will have a material effect on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, “Noncontrolling Interests in Consolidated Financial Statements—An Amendment of ARB No. 51” (“SFAS 160”). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This accounting standard is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The Company will adopt SFAS 160 as of October 1, 2009. We do not expect the adoption of SFAS 160 will have a material effect on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, “Disclosures about Derivative Instruments and Hedging Activities” (“SFAS 161”). The new standard is intended to improve financial reporting of derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity’s financial position, financial performance, and cash flows. It is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The new standard also improves transparency about the location and amounts of derivative instruments in an entity’s financial statements; how derivative instruments and related hedged items are accounted for under SFAS No. 133 “Accounting for Derivative Instruments and Hedging Activities” (“SFAS 133”); and how derivative instruments and related hedged items affect its financial position, financial performance, and cash flows. We do not expect the adoption of SFAS 161 will have a material effect on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, “The Hierarchy of Generally Accepted Accounting Principles” (“SFAS 162”). This statement documents the hierarchy of the various sources of accounting principles and the framework for selecting the principles used in preparing financial statements. It is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. We do not expect the adoption of SFAS 162 will have a material effect on our consolidated financial statements.

## **Forward-Looking Statements and Assumptions**

This Annual Report on Form 10-K and the documents incorporated by reference herein, if any, contain “forward-looking” statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify these forward-looking statements by terminology such as “may”, “will”, “should”, “intend”, “expect”, “plan”, “budget”, “forecast”, “anticipate”, “believe”, “estimate”, “predict”, “potential”, “continue” or similar words. You should read statements that contain these words carefully because they discuss our future expectations, contain projections of our future results of operations or of our financial position or state other forward-looking information. These forward-looking statements reflect our best judgment about future events and trends based on the information currently available to us. However, there may be events in the future that we are not able to predict or control. The factors listed under the caption “Risk Factors”, as well as cautionary language in this Annual Report on Form 10-K, provide examples of risks, uncertainties and events that may cause our actual results to differ materially from the expectations we describe in our forward-looking statements. You should be aware that the occurrence of the events described in these risk factors and elsewhere in this Annual Report on Form 10-K could have a material adverse effect on our business, results of operations and financial position, and actual events and results of operations may vary materially from our current expectations.

### *Management’s Current Outlook and Assumptions*

Our estimates as to future results and industry trends, to the extent described in this document, are generally based on assumptions regarding the future level of seismic exploration activity, seismic reservoir monitoring projects, demand for offshore cable products and industrial sensors and demand for thermal imaging technologies, and in turn, their effect on the demand and pricing of our products and services. Our analysis of the market and its impact on us is based upon the following assumptions:

- We believe the worldwide financial crisis and resulting recession, combined with significantly lower energy commodity prices will constrain oil and gas exploration activities in North America and also in certain international markets. Furthermore, we believe our seismic customers relying on credit markets as the source of funds for their capital spending are likely to scale back or defer their activities until financial markets stabilize and demand for exploration activities increase. The uncertainty of these global economic matters and their ultimate impact on energy exploration activities and on our customer’s ability to access credit markets may cause a significant decline in the demand for our seismic products.
- We believe the impact of political conditions and hostilities around the world, including those of the Middle East, which may have a significant impact on the oil and gas commodity prices, will not cause a significant decrease in demand for our seismic products for the foreseeable future.
- While demand for our traditional seismic exploration products is cyclical, we believe demand for these products may weaken through fiscal year 2009 as a result of the recent and significant decline in oil and gas commodity prices. If demand weakens in fiscal year 2009, intense competition and pricing pressures are expected to impact the gross profit margins we realize on most of our seismic exploration products.
- Based on the level of existing customer orders and inquiries, we expect revenues from our borehole and seabed reservoir characterization products to be similar to or greater than fiscal year 2008 levels.
- We expect recent product introductions, such as our wireless seismic data recording system, to favorably impact our revenues and profits during fiscal year 2009.
- Demand for our products used in the thermal solutions industry is expected to increase marginally during fiscal year 2009.
- We expect sales of offshore cable and industrial sensor products to increase in fiscal year 2009.

## **Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

The following discussion of our exposure to various market risks contains “forward looking statements” that involve risks and uncertainties. These projected results have been prepared utilizing certain assumptions considered reasonable in light of information currently available to us. Nevertheless, because of the inherent unpredictability of foreign currency rates and interest rates, as well as other factors, actual results could differ materially from those projected in this forward looking information.

We do not have any market risk as to market risk sensitive instruments entered into for trading purposes and have only very limited risk as to arrangements entered into for purposes other than trading purposes. Further, we do not engage in commodity or commodity derivative instrument purchasing or selling transactions.

### *Foreign Currency and Operations Risk*

One of our wholly-owned subsidiaries, OYO-GEO Impulse, is located in the Russian Federation. Therefore, our financial results may be affected by factors such as changes in foreign currency exchange rates, weak economic conditions in the Russian Federation or changes in its political climate. Our consolidated balance sheet at September 30, 2008 reflected approximately \$7.1 million of net working capital related to OYO-GEO Impulse. For third-party transactions, OYO-GEO Impulse both receives its income and pays its expenses primarily in rubles. To the extent that transactions of OYO-GEO Impulse are settled in rubles, a devaluation of the ruble versus the U.S. dollar could reduce any contribution from OYO-GEO Impulse to our consolidated results of operations and total comprehensive income as reported in U.S. dollars. We do not hedge the market risk with respect to our operations in the Russian Federation; therefore, such risk is a general and unpredictable risk of future disruptions in the valuation of rubles versus U.S. dollars to the extent such disruptions result in any reduced valuation of OYO-GEO Impulse’s net working capital or future contributions to our consolidated results of operations. At September 30, 2008, the foreign exchange rate of the U.S. dollar to the ruble was 1:25.2. If the U.S. dollar versus ruble exchange rate were to decline by ten percent, our working capital could decline by \$0.7 million.

### *Foreign Currency Intercompany Accounts and Notes Receivable*

From time to time, we provide access to capital to our foreign subsidiaries through U.S. dollar denominated interest bearing promissory notes. Such funds are generally used by our foreign subsidiaries to purchase capital assets and for general working capital needs. In addition, we sell products to our foreign subsidiaries in U.S. dollars on trade credit terms. Because these U.S. dollar denominated intercompany debts are accounted for in the local currency of our foreign subsidiaries, any appreciation or devaluation of such foreign currencies against the U.S. dollar will result in a gain or loss, respectively, to our consolidated statement of operations. At September 30, 2008, we had outstanding accounts and notes receivable of \$2.0 million and \$2.0 million from our subsidiaries in the Russian Federation and Canada, respectively. At September 30, 2008, the foreign exchange rate of the U.S. dollar to ruble was 1:25.2 and the foreign exchange rate of the U.S. dollar to the Canadian Dollar was 1:0.96. If the U.S. dollar exchange rate were to decline by ten percent, our intercompany accounts and notes receivable could decline by \$0.2 million in the Russian Federation and \$0.2 million in Canada.

### *Floating Interest Rate Risk*

The Credit Agreement and the real estate mortgage agreement for our Pinemont facility each contain a floating interest rate. These floating interest rates subject us to the risk of increased interest costs associated with any upward movements in bank market interest rates. Under the Credit Agreement, our borrowing interest rate is a discounted prime lending rate or a LIBOR based rate, whichever we select. Under the real estate mortgage agreement, our borrowing rate is a LIBOR based rate plus 150 basis points. As of September 30, 2008, we had borrowings of \$10.0 million under the Credit Agreement at a borrowing rate of 3.7% and had standby letters of credit outstanding in the amount of \$7,500. We also had borrowings of \$8.6 million outstanding under our real estate mortgage agreement at a rate of 4.0%. Due to the amount of borrowings outstanding under these facilities, including potential borrowings available under the Credit Agreement, any increased interest costs associated with

movements in market interest rates could be material to our financial condition, results of operations and/or cash flow. At September 30, 2008, based on our current level of borrowings, a 1.0% increase in interest rates would increase our interest expense annually by approximately \$0.2 million.

## **Item 8. Financial Statements and Supplementary Data**

Our consolidated financial statements, including the reports thereon, the notes thereto and supplementary data begin at page F-1 of this Form 10-K and are incorporated herein by reference.

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

As disclosed in our Current Report on Form 8-K dated December 7, 2006, filed with the Securities and Exchange Commission on December 12, 2006, on December 7, 2006, we notified PricewaterhouseCoopers L.L.P. (“PwC”), our independent registered public accounting firm, that our Audit Committee decided to dismiss PwC as our independent registered public accounting firm. During the fiscal years ended September 30, 2005 and 2006 and through December 7, 2006, there were no disagreements with PwC on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreement, if not resolved to the satisfaction of PwC, would have caused PwC to make reference thereto in its reports on the financial statements for such years.

As further disclosed in our Current Report on Form 8-K dated December 7, 2006, filed with the Securities and Exchange Commission on December 12, 2006, our Audit Committee decided to engage UHY LLP (“UHY”) as our independent registered public accounting firm effective on December 7, 2006. UHY has acted as our independent registered public accounting firm beginning with the fiscal year ending September 30, 2007. Since December 7, 2006, UHY has not resigned, declined to stand for reelection or been dismissed, and there has been no disagreement related to accounting principles, audit procedures or financial statement disclosure between us and UHY, and UHY continues to serve as our independent public accountant.

## **Item 9A. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

Our management is responsible for establishing and maintaining a system of disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is recorded, processed, summarized and reported within the time periods specified under SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”). Notwithstanding the foregoing, there can be no assurance that the Company’s disclosure controls and procedures will detect or uncover all failures of persons within the Company and its consolidated subsidiaries to report material information otherwise required to be set forth in the Company’s reports.

In connection with the preparation of this Annual Report on Form 10-K, the Company carried out an evaluation under the supervision and with the participation of the Company’s management, including the CEO and CFO, as of September 30, 2008 of the effectiveness of the Company’s disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based on that evaluation, the CEO and CFO concluded that our disclosure controls and procedures are effective as of September 30, 2008 in ensuring that all material information required to be filed in this annual report has been made known to them in a timely fashion.

### **Management’s Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining effective internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act). Because of its inherent

limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of our internal control over financial reporting as of September 30, 2008. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control Integrated Framework*. Based on this assessment, our management concluded that, as of September 30, 2008, our internal control over financial reporting is effective based on those criteria.

Our internal control over financial reporting as of September 30, 2008 has been audited by UHY LLP, an independent registered public accounting firm, as stated in their report which appears herein.

### **Changes in Internal Control Over Financial Reporting**

During the year ended September 30, 2008, the Company installed new accounting software at its subsidiary in the Russian Federation. The new accounting software contains automated internal control features that will permit the Company to migrate away from the manual internal control processes required by the older system. There were no other changes in our internal control over financial reporting identified in connection with our management's evaluation of such internal control that occurred during the fourth fiscal quarter ended September 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### **Item 9B. Other Information**

None.



## **PART III**

### **Item 10. Directors and Executive Officers of the Registrant**

The information required by this Item is contained in our definitive Proxy Statement to be distributed in connection with our 2009 Annual Meeting of Stockholders under the captions “Election of Directors”, “Executive Officers and Compensation,” “Section 16(a) Beneficial Ownership Compliance” and “Code of Ethics” and is incorporated herein by reference.

### **Item 11. Executive Compensation**

The information required by this Item is contained in our definitive Proxy Statement to be distributed in connection with our 2009 Annual Meeting of Stockholders under the caption “Executive Officers and Compensation” and is incorporated herein by reference.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by this Item is contained in our definitive Proxy Statement to be distributed in connection with our 2009 Annual Meeting of Stockholders under the caption “Security Ownership of Certain Beneficial Owners and Management” and is incorporated herein by reference, and in Item 5, “Market for Registrant’s Common Equity and Related Stockholder Matters,” contained in Part II hereof.

### **Item 13. Certain Relationships and Related Transactions**

The information required by this Item is contained in our definitive Proxy Statement to be distributed in connection with our 2009 Annual Meeting of Stockholders under the caption “Certain Relationships and Related Transactions” and is incorporated herein by reference.

### **Item 14. Principal Accountant Fees and Services**

The information required by this Item is contained in our definitive Proxy Statement to be distributed in connection with our 2009 Annual Meeting of Stockholders under the caption “Independent Public Accountant” and is incorporated herein by reference.



## **PART IV**

### **Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K**

#### **Financial Statements and Financial Statement Schedules**

The financial statements and financial statement schedules listed on the accompanying Index to Financial Statements (see page F-1) are filed as part of this Annual Report on Form 10-K.

## Exhibits

<u>Exhibit Number</u>	<u>Description of Documents</u>
3.1 (a)	Restated Certificate of Incorporation of the Registrant.
3.2 (a)	Restated Bylaws of the Registrant.
4.1 (a)	Restated Certificate of Incorporation of the Registrant.
4.2 (a)	Restated Bylaws of the Registrant.
10.1 (a)	Employment Agreement dated as of August 1, 1997, between the Company and Gary D. Owens.
10.2 (a)	Employment Agreement dated as of August 1, 1997, between the Company and Michael J. Sheen.
10.3 (b)	OYO Geospace Corporation 1997 Key Employee Stock Option Plan.
10.4 (c)	Amendment No. 1 to OYO Geospace Corporation 1997 Key Employee Stock Option Plan, dated February 2, 1998.
10.5 (c)	Amendment No. 2 to OYO Geospace Corporation 1997 Key Employee Stock Option Plan, dated November 16, 1998.
10.6 (g)	Amendment No. 3 to OYO Geospace Corporation 1997 Key Employee Stock Option Plan, dated November 10, 2000.
10.7 (g)	Amendment No. 4 to OYO Geospace Corporation 1997 Key Employee Stock Option Plan, dated February 8, 2005.
10.8 (b)	OYO Geospace Corporation 1997 Non-Employee Director Plan.
10.9 (g)	Amendment No. 1 to OYO Geospace Corporation 1997 Non-Employee Director Plan, dated February 8, 2005.
10.10(a)	Printhead Purchase Agreement dated November 10, 1995 between the Company and OYO Corporation.
10.11(a)	Master Sales Agreement dated November 10, 1995, between the Company and OYO Corporation.
10.12(d)	Form of Director Indemnification Agreement.
10.13(f)	Business Loan Agreement dated November 22, 2004, made by and between Union Planters Bank, N.A. (predecessor in interest to Regions Bank), and Concord Technologies, LP, Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP.
10.14(h)	First Amendment to Loan Agreement dated as of September 19, 2005, between Regions Bank (F/K/A Union Planters Bank, N.A.) and Concord Technologies, LP, Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP.
10.15(h)	Promissory Note dated September 19, 2005, made by Concord Technologies, LP, Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP for the benefit of Regions Bank (F/K/A Union Planters Bank, N.A.).
10.16(h)	Guaranty Agreement dated September 19, 2005, made by and between the Company and Regions Bank (F/K/A Union Planters Bank, N.A.). Each of OYOG, LLC and OYOG Limited Partner, LLC has entered into a Guaranty Agreement with Regions Bank (F/K/A Union Planters Bank, N.A.) which is substantially identical to the exhibited Guaranty Agreement.
10.17(h)	Security Agreement dated as of September 19, 2005, between Regions Bank (F/K/A Union Planters Bank, N.A.), and Concord Technologies, LP. Each of Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP has entered into a Security Agreement with Regions Bank (F/K/A Union Planters Bank, N.A.) which is substantially identical to the exhibited Security Agreement.

<u>Exhibit Number</u>	<u>Description of Documents</u>
10.18(e)	Deed of Trust, Security Agreement, Assignment of Rents and Financing Statement, dated September 10, 2003, by and between OYOG Operations, LP and Compass Bank.
10.19(e)	Promissory Note dated September 10, 2003, made by OYOG Operations, LP payable to Compass Bank.
10.20(e)	Guaranty Agreement dated September 10, 2003, by and between the Company and Compass Bank.
10.21(e)	Earnest Money Contract dated May 27, 2003, by and between Cooper Tools, Inc. and OYOG Operations, L.P.
10.22(e)	First Amendment to Earnest Money Contract, dated July 14, 2003, by and between Cooper Tools, Inc. and OYOG Operations, LP.
10.23(e)	Second Amendment to Earnest Money Contract, dated August 14, 2003, by and between Cooper Tools, Inc. and OYOG Operations, LP.
10.24(e)	Third Amendment to Earnest Money Contract, dated August 22, 2003, by and between Cooper Tools, Inc. and OYOG Operations, LP.
10.25(i)	OYO Geospace Corporation Fiscal Year 2008 Bonus Plan.
10.26(j)	Second Amendment to Loan Agreement dated as of June 16, 2006, between Regions Bank (F/K/A Union Planters Bank, N.A.) and Concord Technologies, LP, Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP.
10.27(k)	Third Amendment to Loan Agreement dated as of January 10, 2007, between Regions Bank (F/K/A Union Planters Bank, N.A.) and Concord Technologies, LP, Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP.
10.28(l)	Fourth Amendment to Loan Agreement dated as of October 12, 2007, between Regions Bank (F/K/A Union Planters Bank, N.A.) and Concord Technologies, LP, Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP.
10.29(m)	Fifth Amendment to Loan Agreement dated as of March 12, 2008, between Regions Bank (F/K/A Union Planters Bank, N.A.) and Concord Technologies, LP, Geospace Technologies, LP, OYO Instruments, LP, Geospace Engineering Resources International, LP and OYOG Operations, LP.
10.30(m)	Promissory Note dated March 13, 2008, made by OYOG Operations, LP payable to Compass Bank.
10.31(m)	Deed of Trust, Security Agreement, Assignment of Rents and Financing Statement, dated March 13, 2008, by and between OYOG Operations, LP and Compass Bank.
10.32(m)	Guaranty Agreement dated March 13, 2008, by and between the Company and Compass Bank.
10.33(m)	Guaranty Agreement dated March 13, 2008, by and between Geospace Technologies, LP and Compass Bank.
21.1	Subsidiaries of the Registrant.
23.1	Consent of UHY LLP, Independent Registered Public Accounting Firm.
23.2	Consent of PricewaterhouseCoopers LLP, Independent Registered Public Accounting Firm.
31.1	Certification of the Company's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Company's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

**Exhibit  
Number**

**Description of Documents**

- |      |   |
|------|---|
| 32.1 | Certification of the Company's Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of the Company's Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
- 
- (a) Incorporated by reference to the Registrant's Registration Statement on Form S-1 filed September 30, 1997 (Registration No. 333-36727).
  - (b) Incorporated by reference to Amendment No. 1 to the Registrant's Registration Statement on Form S-1 filed November 5, 1997 (Registration No. 333-36727).
  - (c) Incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended September 30, 1998.
  - (d) Incorporated by reference to Amendment No. 2 to the Registrant's Registration Statement on Form S-1 filed November 18, 1997 (Registration No. 333-36727).
  - (e) Incorporated by reference to the Registrant's Annual Report on Form 10-K for the year ended September 30, 2003.
  - (f) Incorporated by reference to the Registrant's Annual Report on Form 10-K for the year ended September 30, 2004.
  - (g) Incorporated by reference to the Registrant's Registration Statement on Form S-8 filed February 15, 2005. (Registration No. 333-122835)
  - (h) Incorporated by reference to the Registrant's Current Report on Form 8-K filed September 21, 2005.
  - (i) Incorporated by reference to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008, filed May 9, 2008.
  - (j) Incorporated by reference to the Registrant's Current Report on Form 8-K filed July 3, 2006.
  - (k) Incorporated by reference to the Registrant's Current Report on Form 8-K filed January 11, 2007.
  - (l) Incorporated by reference to the Registrant's Current Report on Form 8-K filed November 26, 2007.
  - (m) Incorporated by reference to the Registrant's Current Report on Form 8-K filed March 17, 2008.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### OYO GEOSPACE CORPORATION

By:                     /s/ GARY D. OWENS                      
**Gary D. Owens, Chairman of the Board  
President and Chief Executive Officer**

December 4, 2008

Pursuant to the requirements of the Securities Exchange Act, this Annual Report on Form 10-K has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>                    /s/ GARY D. OWENS                    </u> <b>Gary D. Owens</b>	Chairman of the Board President and Chief Executive Officer (Principal Executive Officer)	December 4, 2008
<u>                    /s/ THOMAS T. McENTIRE                    </u> <b>Thomas T. McEntire</b>	Chief Financial Officer (Principal Financial and Accounting Officer)	December 4, 2008
<u>                    /s/ WILLIAM H. MOODY                    </u> <b>William H. Moody</b>	Director	December 4, 2008
<u>                    /s/ KATSUHIKO KOBAYASHI                    </u> <b>Katsuhiko Kobayashi</b>	Director	December 4, 2008
<u>                    /s/ RICHARD C. WHITE                    </u> <b>Richard C. White</b>	Director	December 4, 2008
<u>                    /s/ MICHAEL J. SHEEN                    </u> <b>Michael J. Sheen</b>	Director	December 4, 2008
<u>                    /s/ THOMAS L. DAVIS                    </u> <b>Thomas L. Davis</b>	Director	December 4, 2008
<u>                    /s/ CHARLES H. STILL                    </u> <b>Charles H. Still</b>	Director	December 4, 2008

**OYO GEOSPACE CORPORATION AND SUBSIDIARIES**  
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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders  
of OYO Geospace Corporation:

We have audited the accompanying consolidated balance sheets of OYO Geospace Corporation and subsidiaries (“the Company”) as of September 30, 2008 and 2007, and the related consolidated statements of operations, stockholders’ equity and cash flows for the years then ended. Our audits also included the financial statement schedule listed in the accompanying index. These consolidated financial statements and schedule are the responsibility of the Company’s management. Our responsibility is to express an opinion on these consolidated financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of OYO Geospace Corporation and subsidiaries as of September 30, 2008 and 2007, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of OYO Geospace Corporation and subsidiaries’ internal control over financial reporting as of September 30, 2008, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated December 4, 2008 expressed an unqualified opinion on the effectiveness of the Company’s internal control over financial reporting.

/s/ UHY LLP

Houston, Texas  
December 4, 2008



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders  
of OYO Geospace Corporation:

We have audited OYO Geospace Corporation's ("the Company") internal control over financial reporting as of September 30, 2008, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Part II, Item 9A of this Form 10-K. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, OYO Geospace Corporation and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of September 30, 2008, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of OYO Geospace Corporation and subsidiaries as of September 30, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended, and our report dated December 4, 2008, expressed an unqualified opinion on those consolidated financial statements.

/s/ UHY LLP

Houston, Texas  
December 4, 2008

***REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM***

To the Board of Directors and Stockholders  
of OYO Geospace Corporation:

In our opinion, the consolidated balance sheet as of September 30, 2006 and the related consolidated statements of operations, stockholders' equity and cash flows for the year then ended present fairly, in all material respects, the financial position of OYO Geospace Corporation and its subsidiaries at September 30, 2006, and the results of their operations and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule for the year ended September 30, 2006 presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audit. We conducted our audit of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

/s/ PricewaterhouseCoopers LLP

Houston, TX  
December 7, 2006

**OYO Geospace Corporation and Subsidiaries**

**Consolidated Balance Sheets**  
(In thousands, except share amounts)

	AS OF SEPTEMBER 30,	
	<u>2008</u>	<u>2007</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 1,562	\$ 3,013
Trade accounts receivable, net of allowance of \$1,329 and \$549 .....	21,546	18,510
Current portion of notes receivable, net of allowance of \$0 and \$478 .....	10,874	4,712
Inventories, net .....	64,396	50,276
Deferred income tax asset .....	2,931	2,391
Prepaid expenses and other current assets .....	2,635	2,072
Total current assets .....	<u>103,944</u>	<u>80,974</u>
Rental equipment, net .....	3,014	912
Property, plant and equipment, net .....	40,543	38,051
Patents, net of accumulated amortization of \$4,832 and \$4,588 .....	1,057	1,297
Goodwill .....	1,843	1,843
Non-current deferred income tax asset .....	624	228
Non-current notes receivable, net .....	7,146	4,269
Other assets .....	1,209	588
Total assets .....	<u>\$159,380</u>	<u>\$128,162</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Book overdrafts .....	\$ 35	\$ —
Notes payable and current maturities of long-term debt .....	709	322
Accounts payable trade .....	8,210	7,760
Accrued expenses and other current liabilities .....	9,922	10,007
Deferred revenue .....	962	1,668
Deferred income tax liability .....	78	120
Income tax payable .....	1,553	768
Total current liabilities .....	<u>21,469</u>	<u>20,645</u>
Long-term debt, net of current maturities .....	19,526	5,147
Non-current deferred income tax liability .....	1,022	—
Total liabilities .....	<u>42,017</u>	<u>25,792</u>
Commitments and contingencies .....		
Stockholders' equity:		
Preferred stock, 1,000,000 shares authorized, no shares issued and outstanding .....	—	—
Common stock, \$.01 par value, 20,000,000 shares authorized, 5,936,508 and 5,888,758 shares issued and outstanding .....	59	59
Additional paid-in capital .....	42,030	40,420
Retained earnings .....	73,780	59,628
Accumulated other comprehensive income .....	1,494	2,263
Total stockholders' equity .....	<u>117,363</u>	<u>102,370</u>
Total liabilities and stockholders' equity .....	<u>\$159,380</u>	<u>\$128,162</u>

The accompanying notes are an integral part of the consolidated financial statements.

**OYO Geospace Corporation and Subsidiaries**  
**Consolidated Statements of Operations**  
(In thousands, except share and per share amounts)

	YEAR ENDED SEPTEMBER 30,		
	2008	2007	2006
Net sales .....	\$ 134,495	\$ 138,106	\$ 103,700
Cost of sales .....	87,441	87,587	67,397
Gross profit .....	47,054	50,519	36,303
Operating expenses:			
Selling, general and administrative expenses .....	16,913	16,492	14,912
Research and development expenses .....	8,945	7,327	6,634
Bad debt expense .....	1,615	236	208
Total operating expenses .....	27,473	24,055	21,754
Gain (loss) on sale of assets .....	604	1,655	(98)
Income from operations .....	20,185	28,119	14,451
Other income (expense):			
Interest expense .....	(897)	(424)	(800)
Interest income .....	1,323	549	578
Foreign exchange gains (losses) .....	(180)	30	20
Other, net .....	(13)	(37)	(2)
Total other income (expense), net .....	233	118	(204)
Income before income taxes .....	20,418	28,237	14,247
Income tax expense .....	6,266	8,638	4,477
Net income .....	\$ 14,152	\$ 19,599	\$ 9,770
Earnings per share:			
Basic .....	\$ 2.40	\$ 3.38	\$ 1.72
Diluted .....	\$ 2.31	\$ 3.23	\$ 1.64
Weighted average shares outstanding:			
Basic .....	5,908,727	5,793,840	5,686,600
Diluted .....	6,116,039	6,063,446	5,955,912

The accompanying notes are an integral part of the consolidated financial statements.

**OYO Geospace Corporation and Subsidiaries**  
**Consolidated Statement of Stockholders' Equity**  
**For the years ended September 30, 2008, 2007 and 2006**  
**(In thousands, except share amounts)**

	Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount				
Balance at September 30, 2005	5,630,165	\$ 56	\$31,761	\$30,259	\$ 530	\$ 62,606
Comprehensive income:						
Net income	—	—	—	9,770	—	9,770
Foreign currency translation Adjustments	—	—	—	—	514	514
Total comprehensive income						10,284
Issuance of common stock pursuant to Director Plan	1,268	—	60	—	—	60
Excess tax benefit from share—based compensation		—	898	—	—	898
Issuance of common stock pursuant to exercise of options, net of tax	103,775	1	1,309	—	—	1,310
Stock-based compensation	—	—	609	—	—	609
Balance at September 30, 2006	5,735,208	57	34,637	40,029	1,044	75,767
Comprehensive income:						
Net income	—	—	—	19,599	—	19,599
Foreign currency translation Adjustments	—	—	—	—	1,219	1,219
Total comprehensive income						20,818
Excess tax benefit from share—based compensation		—	3,083	—	—	3,083
Issuance of common stock pursuant to exercise of options, net of tax	153,550	2	2,489	—	—	2,491
Stock-based compensation	—	—	211	—	—	211
Balance at September 30, 2007	5,888,758	59	40,420	59,628	2,263	102,370
Comprehensive income:						
Net income	—	—	—	14,152	—	14,152
Foreign currency translation Adjustments	—	—	—	—	(769)	(769)
Total comprehensive income						13,383
Excess tax benefit from share—based compensation		—	736	—	—	736
Issuance of common stock pursuant to exercise of options, net of tax	47,750	—	709	—	—	709
Stock-based compensation	—	—	33	—	—	33
Short swing profit, net of tax	—	—	132	—	—	132
Balance at September 30, 2008	5,936,508	59	\$42,030	\$73,780	\$1,494	\$117,363

The accompanying notes are an integral part of the consolidated financial statements.

**OYO Geospace Corporation and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
(In thousands)

	YEAR ENDED SEPTEMBER 30,		
	2008	2007	2006
Cash flows from operating activities:			
Net income .....	\$ 14,152	\$ 19,599	\$ 9,770
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Deferred income tax expense (benefit) .....	441	(479)	1,640
Depreciation .....	4,320	3,230	3,215
Amortization .....	245	471	675
Stock-based compensation .....	33	211	609
Inventory obsolescence expense .....	993	1,442	807
(Gain) loss on disposal of property, plant and equipment .....	(604)	(1,655)	98
Bad debt expense .....	1,615	236	208
Effects of changes in operating assets and liabilities:			
Trade accounts and notes receivable .....	(13,690)	(3,256)	(11,239)
Inventories .....	(15,113)	(2,340)	(17,030)
Prepaid expenses and other assets .....	(563)	(895)	228
Accounts payable .....	450	1,167	2,218
Accrued expenses and other .....	(380)	2,554	4,754
Deferred revenue .....	(706)	(7,645)	8,992
Income tax payable .....	785	(239)	406
Net cash provided by (used in) operating activities .....	<u>(8,022)</u>	<u>12,401</u>	<u>5,351</u>
Cash flows from investing activities:			
Proceeds from the sale of property, plant and equipment .....	736	1,889	257
Capital expenditures .....	(9,796)	(17,007)	(4,775)
Business acquisitions, net of cash acquired .....	—	—	(100)
Net cash used in investing activities .....	<u>(9,060)</u>	<u>(15,118)</u>	<u>(4,618)</u>
Cash flows from financing activities:			
Change in book overdrafts .....	35	(636)	59
Net borrowings (principal payments) under line of credit .....	9,054	(1,972)	(3,007)
Borrowings under mortgage loans .....	8,800	—	—
Principal payments under mortgage loans .....	(3,088)	(312)	(312)
Excess tax benefits from stock-based compensation .....	736	3,083	898
Proceeds from exercise of stock options and other .....	842	2,491	1,375
Net cash provided by (used in) financing activities .....	<u>16,379</u>	<u>2,654</u>	<u>(987)</u>
Effect of exchange rate changes on cash .....	(748)	1,022	555
Increase (decrease) in cash and cash equivalents .....	(1,451)	959	301
Cash and cash equivalents, beginning of fiscal year .....	3,013	2,054	1,753
Cash and cash equivalents, end of fiscal year .....	<u>\$ 1,562</u>	<u>\$ 3,013</u>	<u>\$ 2,054</u>

The accompanying notes are an integral part of the consolidated financial statements.

## **OYO Geospace Corporation and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **1. Summary of Significant Accounting Policies:**

##### *The Company*

OYO Geospace Corporation (“OYO”) designs and manufactures instruments and equipment used in the acquisition and processing of seismic data as well as in the characterization and monitoring of producing oil and gas reservoirs. OYO also manufactures and distributes thermal imaging equipment and dry thermal film products to a variety of markets including the screenprint, point of sale, signage and textile markets. As of September 30, 2008, OYO Corporation U.S.A. (“OYO USA”) owned approximately 20.1% of OYO’s common stock. OYO USA is a wholly owned subsidiary of OYO Corporation, a Japanese corporation (“OYO Japan”).

OYO and its subsidiaries are referred to collectively as the “Company”. The significant accounting policies followed by the Company are summarized below.

##### *Basis of Presentation*

The accompanying financial statements present the consolidated financial position, results of operations and cash flows of the Company in accordance with U.S. generally accepted accounting principles. All intercompany balances and transactions have been eliminated.

##### *Reclassifications*

Certain amounts previously presented in the consolidated financial statements have been reclassified to conform to the current year presentation.

##### *Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The Company considers many factors in selecting appropriate operational and financial accounting policies and controls, and in developing the estimates and assumptions that are used in the preparation of these financial statements. The Company continually evaluates its estimates, including those related to bad debt reserves, inventory obsolescence reserves, self-insurance reserves, product warranty reserves, long-lived assets, intangible assets and deferred income tax assets. The Company bases its estimates on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different conditions or assumptions.

##### *Cash and Cash Equivalents*

The Company considers all highly liquid investments purchased with an original or remaining maturity at the time of purchase of three months or less to be cash equivalents.

##### *Concentrations of Credit Risk*

The Company maintains its cash in bank deposit accounts that, at times, exceed federally insured limits. Management of the Company believes that the financial strength of the financial institutions holding such deposits minimizes the credit risk of such deposits.

The Company sells products to customers throughout the United States and various foreign countries. The Company’s normal credit terms for trade receivables are 30 days. In certain situations, credit terms may be extended to 60 days or longer. The Company performs ongoing credit evaluations of its customers and generally



## OYO Geospace Corporation and Subsidiaries

### Notes to Consolidated Financial Statements—(Continued)

does not require collateral for its trade receivables. Additionally, the Company provides long-term financing in the form of promissory notes when competitive conditions require such financing. In such cases, the Company may require collateral. Allowances are recognized for potential credit losses. At September 30, 2008, the Company had no customers that made up 10% or more of the Company's trade accounts receivable. The Company had two customers comprising 40% and 50%, respectively, of its notes receivable balance at September 30, 2008. One customer comprised 11.5% and 12.6% of the Company's revenues during the fiscal years 2008 and 2007, respectively. None of the Company's customers comprised more than 10% of our net sales for fiscal year 2006.

The Company has a subsidiary located in the Russian Federation. Therefore, the Company's financial results may be affected by factors such as changes in foreign currency exchange rates, weak economic conditions or changes in political climate within the Russian Federation. The Company's consolidated balance sheet at September 30, 2008 reflected approximately \$7.1 million of net working capital related to this subsidiary. This subsidiary receives a substantial portion of its revenues and pays its expenses primarily in rubles. During the fiscal year ended September 30, 2008, this subsidiary received approximately \$8.4 million of its income in U.S. dollars as a result of intercompany sales to the Company's subsidiary located in the U.S. To the extent that transactions of this subsidiary are settled in rubles, a devaluation of the ruble versus the United States dollar could reduce any contribution from this subsidiary to its consolidated results of operations as reported in U.S. dollars. The Company does not hedge the market risk with respect to its operations in the Russian Federation; therefore, such risk is a general and unpredictable risk of future disruptions in the valuation of rubles versus U.S. dollars to the extent such disruptions result in any reduced valuation of the subsidiary's net working capital or future contributions to its consolidated results of operations.

#### *Inventories*

The Company records a write-down of its inventory when the cost basis of any manufactured product, including any estimated future costs to complete the manufacturing process, exceeds its net realizable value. Inventories are stated at the lower of cost (as determined by the first-in, first-out method) or market value. The Company's subsidiary in the Russian Federation uses an average cost method to value its inventories.

#### *Prepaid Expenses and Other Current Assets*

Prepaid expenses and other current assets include prepayments for insurance, inventory purchases, manufacturing supplies and other types of current assets.

#### *Property, Plant and Equipment and Rental Equipment*

Property, plant and equipment and rental equipment are stated at cost. Depreciation expense is calculated using the straight-line method over the following estimated useful lives:

	<u>Years</u>
Rental equipment . . . . .	3-5
Property, plant and equipment:	
Machinery and equipment . . . . .	3-15
Buildings and building improvements . . . . .	10-50
Other . . . . .	5-10

Expenditures for renewals and betterments are capitalized. In fiscal year 2007, the Company changed the estimated useful life of the buildings as a result of segregating capital expenditures to better reflect the life of

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

groups of assets within the buildings. Repairs and maintenance expenditures are charged to expense as incurred. The cost and accumulated depreciation of assets sold or otherwise disposed of are removed from the accounts and any gain or loss thereon is reflected in the statement of operations.

*Patents*

Patents are amortized over the legal life of the patent or the estimated useful life of the patent, whichever is shorter. Intellectual property was being amortized using the straight-line method over five years. Patent amortization expense was approximately \$0.2 million during each of fiscal years 2008, 2007 and 2006. Intellectual property amortization expense for fiscal years 2008, 2007 and 2006 was approximately zero, \$0.2 million, and \$0.5 million, respectively. Patent amortization expense is estimated to be approximately \$0.2 million for each of the fiscal years ending September 30, 2009, 2010, 2011, and 2012, respectively. Patent amortization expense is estimated to be approximately \$80,000 for the fiscal year ending September 30, 2013.

*Impairment of Long-lived Assets*

The Company's long-lived assets are reviewed for impairment whenever an event or change in circumstances indicates the carrying amount of an asset or group of assets may not be recoverable. The impairment review, if necessary, includes a comparison of expected future cash flows (undiscounted and without interest charges) to be generated by an asset group with the associated carrying value of the related assets. If the carrying value of the asset group exceeds the expected future cash flows, an impairment loss is recognized to the extent that the carrying value of the asset group exceeds its fair value.

*Goodwill*

Goodwill represents the excess of the purchase price of purchased businesses over the estimated fair value of the acquired business' net assets. Goodwill is reviewed for impairment at least annually. The Company has elected to make September 30 the annual impairment assessment date and will perform additional impairment tests if a change in circumstances occurs that would indicate the carrying value of goodwill may exceed its fair amount. The assessment is performed in two steps: step one is to compare the carrying value of the reporting unit's net assets (including goodwill) to its respective fair value for potential impairment and if potential losses are identified, step two is to measure the impairment loss. Step two involves allocating the calculated fair value to all of the tangible and identifiable intangible assets of the reporting unit as if the calculated fair value was the purchase price of the business combination. SFAS No. 157 ("SFAS 157"), "Fair Value Measurements" defines fair value and establishes a framework for measuring fair value. Under the SFAS 157 framework and the lack of quoted prices for identical items or an independent market analysis, management estimates the fair market value based on Level 3 inputs using an income based approach. The goodwill impairment is tested at the Company's seismic segment level as the goodwill relates to the purchase of a seismic related company. The impairment test uses a weighted average cost of capital. The growth rate is based on the projected inflation rate. The Company performed step one at September 30, 2008 and 2007 and found that there were no impairments at those times; thus, step two was not necessary.

*Revenue Recognition*

The Company primarily derives revenue from the sale, and short-term rental under operating leases, of seismic instruments and equipment and thermal solutions products. The Company generally recognizes sales revenues when its products are shipped and title and risk of loss have passed to the customer. The Company recognizes rental revenues as earned over the rental period. Rentals of the Company's equipment generally range

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

from daily rentals to rental periods of up to nine months or longer. Except for certain of the Company's reservoir characterization products, its products are generally sold without any customer acceptance provisions and its standard terms of sale do not allow customers to return products for credit. In instances where the customer requires a significant performance test for the Company's new and unproven products, the Company does not recognize the revenue attributable to the product as to which the performance test applies until the performance test is satisfied. Collection of revenue from the sale of large-scale reservoir characterization products may occur at various stages of production or after delivery of the product, and the collected funds are not refundable to the customer. Most of the Company's products do not require installation assistance or sophisticated instruction.

The Company recognizes revenue when all of the following criteria are met:

- *Persuasive evidence of an arrangement exists.* The Company operates under a purchase order/contract system for goods sold to customers, and under rental/lease agreements for equipment rentals. These documents evidence that an arrangement exists.
- *Delivery has occurred or services have been rendered.* For product sales, the Company does not recognize revenues until delivery has occurred or performance measures are met. For rental revenue, the Company recognizes revenue when earned.
- *The seller's price to the buyer is fixed or determinable.* Sales prices are defined in writing in a customer's purchase order, purchase contract or equipment rental agreement.
- *Collectibility is reasonably assured.* The Company evaluates customer credit to ensure that collectibility of revenue is reasonably assured.

Occasionally seismic customers are not able to take immediate delivery of products which were specifically manufactured to the customer's specifications. These occasions generally occur when customers face logistical issues such as project delays or delays with their seismic crew deployment. In these instances, customers have asked the Company to hold the equipment for a short period of time until they can take physical delivery of the product (referred to as "bill and hold" arrangements). The Company does not modify its normal billing and credit terms for these types of sales. As of September 30, 2008, there were no sales under bill and hold arrangements.

*Deferred Revenue*

The Company records deferred revenue when funds are received prior to the recognition of the associated revenue.

*Research and Development Costs*

The Company expenses research and development costs as incurred. Research and development costs include salaries, employee benefit costs, department supplies, direct project costs, and other related costs.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

*Product Warranties*

The Company offers a standard product warranty obligating it to repair or replace products with manufacturing defects. The Company maintains a reserve for future warranty costs based on historical experience or, in the absence of historical product experience, management’s estimates. Changes in the warranty reserve are contained in the following table (in thousands):

Balance at the beginning of the period (October 1, 2006) .....	\$ 689
Accruals for warranties issued during the period .....	2,136
Accruals related to pre-existing warranties (including changes in estimates) .....	—
Settlements made (in cash or in kind) during the period .....	<u>(1,714)</u>
Balance at the beginning of the period (October 1, 2007) .....	1,111
Accruals for warranties issued during the period .....	1,745
Accruals related to pre-existing warranties (including changes in estimates) .....	—
Settlements made (in cash or in kind) during the period .....	<u>(1,709)</u>
Balance at the end of the period (September 30, 2008) .....	<u>\$ 1,147</u>

*Stock-Based Compensation*

In the first quarter of fiscal year 2006, the Company adopted Statement of Financial Accounting Standards (“SFAS 123R”), “Share-Based Payment”, which revises SFAS 123, “Accounting for Stock-Based Compensation”. The Company has elected to use the “modified prospective method” for existing grants which requires the Company to expense the unvested portion of these grants over the remaining vesting period. Additionally, grants made after adoption are to be valued and expensed over the applicable vesting period. The Company uses the Black-Scholes model to value its new stock option grants under SFAS 123R. SFAS 123R also requires the Company to estimate forfeitures in calculating the expense related to stock-based compensation. In addition, SFAS 123R requires the Company to reflect the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash inflow. As a result of the adoption of SFAS 123R, the Company recorded stock-based compensation expenses of \$33,000, \$0.3 million and \$0.6 million for the fiscal years ended September 30, 2008, 2007 and 2006, respectively.

There were no stock options granted during fiscal years 2008 and 2007. The fair value of options granted during the fiscal year ended September 30, 2006 was estimated using the Black-Scholes option-pricing model using the following annualized data:

	<u>2006</u>
Dividend yield rate .....	0%
Risk-free interest rate .....	4.6%
Expected volatility .....	56.0%
Expected option term .....	6.25 years

Expected volatility was determined based on the historical volatility of the underlying shares over a period consistent with the expected term of the option. The expected term of the options granted in fiscal year 2006 was computed using the simplified method as described in Securities and Exchange Commission (“SEC”) Staff Accounting Bulletin (“SAB”) No. 107, “Share-Based Payment”. Expected volatilities are based on the historical volatility of the Company’s stock and other factors.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

*Financial Instruments*

Fair value estimates are made at discrete points in time based on relevant market information. These estimates may be subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. The Company believes that the carrying amounts of its financial instruments, consisting of cash and cash equivalents, accounts and notes receivable and accounts payable, approximate the fair values of such items as a result of the relative short term nature of such items. The long-term debt approximates the fair values as a result of interest payments at market rates of interest, either prime or LIBOR rates.

*Foreign Currency Gains and Losses*

The assets and liabilities of OYO's foreign subsidiaries have been translated into U.S. dollars using the exchange rates in effect at the balance sheet date. Results of operations have been translated using the average exchange rates during the year. Resulting translation adjustments have been recorded as a component of accumulated other comprehensive income (loss) in stockholders' equity. Foreign currency transaction gains and losses are included in the statement of operations as they occur.

*Shipping and Handling Costs*

Amounts billed to a customer in a sales transaction related to reimbursable shipping and handling costs are included in revenues and the associated costs incurred by the Company for reimbursable shipping and handling costs are reported in cost of sales. The Company had shipping and handling costs of \$0.8 million, \$0.7 million and \$0.4 million for each of the fiscal years ended September 30, 2008, 2007 and 2006, respectively.

*Income Taxes*

Management makes judgments regarding the interpretation of tax laws that might be challenged upon an audit and causes changes to previous estimates of tax liability. In addition, the Company operates within multiple taxing jurisdictions and is subject to audit in these jurisdictions as well as by the Internal Revenue Service. In management's opinion, adequate provisions for income taxes have been made for all open tax years. The potential outcomes of examinations are regularly assessed in determining the adequacy of the provision for income taxes and income tax liabilities. Management believes that adequate provisions have been made for reasonable and foreseeable outcomes related to uncertain tax matters.

*Recent Accounting Pronouncements*

In September 2006, the FASB issued SFAS No. 157 ("SFAS 157"), "Fair Value Measurements." Among other requirements, SFAS 157 defines fair value and establishes a framework for measuring fair value and also expands disclosure about the use of fair value to measure assets and liabilities. The Company early adopted the provisions of SFAS 157 as of October 1, 2007. The adoption of SFAS 157 did not have a material effect on the Company's consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159 ("SFAS 159"), "The Fair Value Option for Financial Assets and Financial Liabilities—Including an Amendment of FASB Statement No. 115". SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. The Company early adopted the provisions of SFAS 159 as of October 1, 2007. The adoption of SFAS 159 did not have a material effect on the Company's consolidated financial statements.

## OYO Geospace Corporation and Subsidiaries

### Notes to Consolidated Financial Statements—(Continued)

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), “Business Combinations” (“SFAS 141R”). SFAS 141R will significantly change the accounting for business combinations. Under SFAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition date fair value with limited exceptions. SFAS 141R also includes a substantial number of new disclosure requirements and applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company does not expect the adoption of SFAS 141R will have a material effect on its consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, “Noncontrolling Interests in Consolidated Financial Statements—An Amendment of ARB No. 51” (“SFAS 160”). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This accounting standard is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The Company will adopt SFAS 160 as of October 1, 2009. The Company does not expect the adoption of SFAS 160 will have a material effect on its consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161 “Disclosures about Derivative Instruments and Hedging Activities” (“SFAS 161”). The new standard is intended to improve financial reporting of derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity’s financial position, financial performance, and cash flows. It is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The new standard also improves transparency about the location and amounts of derivative instruments in an entity’s financial statements; how derivative instruments and related hedged items are accounted for under SFAS No. 133 “Accounting for Derivative Instruments and Hedging Activities” (“SFAS 133”); and how derivative instruments and related hedged items affect its financial position, financial performance and cash flows. The Company does not expect the adoption of SFAS 161 will have a material effect on its consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, “The Hierarchy of Generally Accepted Accounting Principles” (“SFAS 162”). This statement documents the hierarchy of the various sources of accounting principles and the framework for selecting the principles used in preparing financial statements. It is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The Company does not expect the adoption of SFAS 162 will have a material effect on its consolidated financial statements.

#### 2. Inventories:

Inventories consisted of the following (in thousands):

	AS OF SEPTEMBER 30,	
	2008	2007
Finished goods . . . . .	\$ 14,968	\$ 12,999
Work in progress . . . . .	17,883	12,002
Raw materials . . . . .	35,484	28,723
Obsolescence reserve . . . . .	(3,939)	(3,448)
	<u>\$ 64,396</u>	<u>\$ 50,276</u>

Inventory obsolescence expense was approximately \$1.0 million, \$1.4 million and \$0.8 million during fiscal years 2008, 2007 and 2006, respectively.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

**3. Accounts and Notes Receivable:**

The Company's current trade accounts receivable consisted of the following (in thousands):

	AS OF SEPTEMBER 30,	
	2008	2007
Trade accounts receivable . . . . .	\$22,875	\$ 19,059
Allowance for doubtful accounts . . . . .	(1,329)	(549)
	\$21,546	\$ 18,510

The allowance for doubtful accounts represents the Company's best estimate of probable credit losses. The Company determines the allowance based upon historical experience and a review of its balances. Accounts receivable balances are charged off against the allowance whenever it is probable that the receivable will not be recoverable. The Company does not have any off-balance-sheet credit exposure related to its customers.

At September 30, 2008 and September 30, 2007, the Company's current notes receivable were \$10.9 million and \$4.7 million, respectively. The Company had a reserve for doubtful notes of zero and \$0.5 million, respectively, at September 30, 2008 and 2007. The Company also had notes receivable of \$7.1 million and \$4.3 million classified as long-term at September 30, 2008 and September 30, 2007, respectively. Notes receivable are generally collateralized by the products sold, and bear interest at rates ranging up to 12.0% per year. The notes receivable at September 30, 2008 will be due at various times through June 2010. The Company's annual maturities of notes receivable will be approximately \$10.9 million, and \$7.1 million in the fiscal years ending September 30, 2009, and 2010 respectively.

**4. Rental Equipment:**

Rental equipment consisted of the following (in thousands):

	AS OF SEPTEMBER 30,	
	2008	2007
Rental equipment, primarily geophones and related products . . . . .	\$12,599	\$ 11,477
Accumulated depreciation . . . . .	(9,585)	(10,565)
	\$ 3,014	\$ 912

Rental equipment depreciation expense was \$0.6 million, \$0.5 million and \$0.7 million in fiscal years 2008, 2007 and 2006, respectively.



**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

**5. Property, Plant and Equipment:**

Property, plant and equipment consisted of the following (in thousands):

	AS OF SEPTEMBER 30,	
	2008	2007
Land .....	\$ 3,179	\$ 3,150
Buildings .....	23,636	16,426
Machinery and equipment .....	29,195	24,259
Furniture and fixtures .....	975	641
Transportation equipment .....	37	88
Tools and molds .....	158	170
Construction in progress .....	4,627	12,030
	61,807	56,764
Accumulated depreciation .....	(21,264)	(18,713)
	\$ 40,543	\$ 38,051

Property, plant and equipment depreciation expense was \$3.8 million, \$2.8 million and \$2.5 million in fiscal years 2008, 2007 and 2006, respectively.

**6. Notes Payable and Long-Term Debt:**

Notes payable and long-term debt consisted of the following (in thousands):

	AS OF SEPTEMBER 30,	
	2008	2007
Mortgage note payable, due in monthly installments of \$31 with interest at 7.0% through January 2014, collateralized by certain land and building having a net book value of \$4.2 million .....	\$ 1,676	\$ 1,927
Mortgage note payable, original mortgage was refinanced in March 2008 and is due in monthly installments of \$37 with interest at LIBOR plus 150 basis points through February 2028, with remaining principal and interest due March 2028, collateralized by certain land and building having a net book value of \$14.1 million .....	8,580	—
Mortgage note payable, due in monthly installments of \$10 with interest at 7.4% through September 2010, with remaining principal and interest due September 2010, collateralized by certain land and building having a net book value of \$5.5 million .....	—	2,618
Working capital line of credit .....	9,979	924
	20,235	5,469
Less current portion .....	(709)	(322)
	\$ 19,526	\$ 5,147

On November 22, 2004, several of the Company's subsidiaries entered into a credit agreement (as amended, the "Credit Agreement") with a bank. Under the Credit Agreement, the Company's borrower subsidiaries can borrow up to \$25.0 million principally secured by their accounts receivable, inventories and equipment. The

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

Credit Agreement expires on January 31, 2010. The Credit Agreement limits the incurrence of additional indebtedness, requires the maintenance of certain financial ratios, restricts the Company's and the borrower subsidiaries' ability to pay dividends and contains other covenants customary in agreements of this type. At September 30, 2008, there were borrowings of \$10.0 million under the Credit Agreement and additional borrowings available of \$15.0 million. The Company is not subject to a borrowing base and is able to borrow the full \$15.0 million subject to it remaining in compliance with certain covenants. The Company was in compliance with all debt covenants as of September 30, 2008. The interest rate for borrowings under the Credit Agreement is, at our borrower subsidiaries' option, a discounted prime rate or a LIBOR based rate.

On March 13, 2008, the Company obtained an \$8.8 million mortgage from a bank. The proceeds were used to pay off the existing \$2.6 million mortgage on the Pinemont facility and to repay outstanding borrowings under the Credit Agreement. The mortgage is collateralized by the Pinemont property and buildings. The mortgage interest rate is a floating rate based on LIBOR plus 150 basis points.

The Company's long-term debt will mature as follows (in thousands):

<u>YEAR ENDING SEPTEMBER 30,</u>	
2009 .....	\$ 709
2010 .....	10,706
2011 .....	749
2012 .....	771
2013 .....	795
Thereafter .....	<u>6,505</u>
	<u>\$20,235</u>

**7. Accrued Expenses and Other Current Liabilities:**

Accrued expenses and other current liabilities consisted of the following (in thousands):

	<u>AS OF</u> <u>SEPTEMBER 30,</u>	
	<u>2008</u>	<u>2007</u>
Employee bonuses .....	\$ 3,079	\$ 3,230
Product warranty .....	1,147	1,111
Compensated absences .....	959	813
Legal and professional fees .....	680	858
Payroll .....	1,251	1,416
Property taxes .....	1,575	1,053
Medical claims .....	257	216
Other .....	<u>974</u>	<u>1,310</u>
	<u>\$ 9,922</u>	<u>\$10,007</u>

The Company is self-insured for certain losses related to employee medical claims. The Company has purchased stop-loss coverage for individual claims in excess of \$100,000 per claimant per year in order to limit its exposure to any significant levels of employee medical claims. Self-insured losses are accrued based on the Company's historical experience and on estimates of aggregate liability for uninsured claims incurred using certain actuarial assumptions followed in the insurance industry.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

**8. Employee Benefits:**

The Company's employees are participants in the OYO Geospace Corporation Employee's 401(k) Retirement Plan (the "Plan"), which covers substantially all eligible employees in the United States. The Plan is a qualified salary reduction plan in which all eligible participants may elect to have a percentage of their compensation contributed to the Plan, subject to certain guidelines issued by the Internal Revenue Service. The Company's share of discretionary matching contributions was approximately \$0.6 million, \$0.5 million and \$0.4 million in fiscal years 2008, 2007 and 2006, respectively.

The Company's stock incentive plans in which employees may participate are discussed in Note 9 in these Consolidated Financial Statements.

The Company's employees are also participants in the OYO Geospace Corporation Fiscal Year 2008 Bonus Plan (the "Bonus Plan"). Every employee of the Company is eligible to participate in Tier I of the Bonus Plan except for its employees in the Russian Federation, who participate in a local plan. Under Tier I, employees share proportionally in the Company's profit based on each employee's relative payroll. The Tier I bonus pool is established by accruing 20% of consolidated pretax profits (before bonus) above a specified range. Selected employees are eligible to participate in Tier II of the Bonus Plan, which applies after Tier I is fully funded. The Tier II Bonus pool is established by accruing 20% of consolidated pretax profits (before bonus) within a specified range. Under Tier II, participants share in the bonus pool based on their respective working groups meeting predefined goals. Senior executive officers are eligible to participate in Tier III, which only applies after the Tier I and Tier II pools have been fully funded. The Tier III bonus pool is established by accruing 20% of consolidated pretax profits (before bonus) within a specified range above the Tier I and II ranges. The Company recorded bonus expense of \$3.1 million, \$3.2 million and \$3.0 million for the fiscal years 2008, 2007 and 2006, respectively.

**9. Stockholders' Equity:**

In September 1997, the board of directors and stockholders approved the 1997 Key Employee Stock Option Plan (the "Employee Plan"), and, following an amendment thereto, there has been reserved an aggregate of 1,125,000 shares of common stock for issuance thereunder. In November 1997, the board of directors and stockholders approved the Company's 1997 Non-Employee Director Plan (the "Director Plan") and following an amendment thereto, there has been reserved an aggregate of 150,000 shares of common stock for issuance thereunder. At September 30, 2008, the shares of common stock available for grant under the Employee Plan and Director Plan were 299,175 and 45,721, respectively.

Under the Employee Plan, the Company is authorized to grant nonqualified and incentive stock options to purchase common stock and restricted stock awards of common stock to key employees of the Company. Options have a term not to exceed ten years, with the exception of incentive stock options granted to employees owning ten percent or more of the outstanding shares of common stock, which have a term not to exceed five years. The exercise price of any option may not be less than the fair market value of the common stock on the date of grant. In the case of incentive stock options granted to an employee owning ten percent or more of the outstanding shares of common stock, the exercise price of such option may not be less than 110% of the fair market value of the common stock on the date of grant. Options vest over a four-year period commencing on the date of grant in 25% annual increments. Under the Employee Plan, the Company may issue shares of restricted stock to employees for no payment by the employee or for a payment below the fair market value on the date of grant. The restricted stock is subject to certain restrictions described in the Employee Plan, with no restrictions continuing for more than ten years from the date of the award.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

The Company has not issued any shares of restricted stock under the Employee Plan since August 1, 2001. All issued shares of restricted stock are fully vested; thus there are no outstanding shares of restricted stock. The prior issuances by the Company of restricted stock were recorded at the fair value of the stock subject to those awards and were recorded as a component of stockholders' equity, with a credit to additional paid-in capital. The Company recorded compensation expense based on the vesting criteria of the individual awards. The Company will account for future issuances of restricted stock awards in accordance with applicable guidelines, which require that stock-based awards be measured and recognized at fair value.

The Company established the Director Plan pursuant to which options to purchase shares of common stock are granted annually to non-employee directors and pursuant to which a portion of the annual fees paid for the services of such non-employee directors is payable in shares of common stock based on the fair market value thereof at the date of grant. However, as disclosed in our Current Report on Form 8-K filed with the Securities and Exchange Commission, on February 21, 2007 the Board of Directors of the Company approved a new compensation structure for non-employee directors, as recommended by the Board of Director's Compensation Committee. Pursuant to an amendment to the Director Plan adopted at the same meeting, the annual options to non-employee directors will no longer be granted. Options granted under the Director Plan prior to the adoption of this amendment have a term of ten years. The exercise price of each option granted is the fair market value of the common stock on the date of grant. Options vest over a one-year period commencing on the date of grant.

Effective November 5, 1999, the board of directors approved the OYO Geospace Corporation 1999 Broad-Based Option Plan (the "Broad-Based Plan") and reserved an aggregate of 50,000 shares for issuance thereunder. Under the Broad-Based Plan, the Company is authorized to issue to all employees (except executive officers and employee directors) nonqualified stock options to purchase common stock of the Company. These options have a term not to exceed ten years. The exercise price of any broad-based option may not be less than the fair market value of the common stock on the date of grant. These options vest over a one-year period commencing on the date of grant. There were 18,800 shares available for grant under this plan at September 30, 2008.

A summary of the activity with respect to stock options is as follows:

	<u>Shares</u>	<u>Weighted Average Exercise Price</u>
Outstanding at September 30, 2005 .....	672,275	13.05
Granted .....	20,600	43.59
Exercised .....	(103,775)	13.28
Forfeited .....	(2,450)	11.38
Expired .....	—	—
Outstanding at September 30, 2006 .....	<u>586,650</u>	14.10
Granted .....	—	—
Exercised .....	(153,550)	16.21
Forfeited .....	(4,600)	42.33
Expired .....	—	—
Outstanding at September 30, 2007 .....	<u>428,500</u>	13.04
Granted .....	—	—
Exercised .....	(47,750)	14.88
Forfeited .....	—	—
Expired .....	—	—
Outstanding at September 30, 2008 .....	<u><u>380,750</u></u>	12.81

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

The number of stock options vested during fiscal years 2008, 2007 and 2006 were 2,750, 66,225 and 68,850, respectively. The fair values of stock options vested during fiscal years 2008, 2007 and 2006 were \$37,000, \$0.7 million and \$0.5 million, respectively.

The following table summarizes information about stock options outstanding and exercisable at September 30, 2008:

Range of Exercise Prices	Options Outstanding			Options Exercisable		
	Shares	Weighted Average Remaining Term (in years)	Weighted Average Exercise Price	Shares	Weighted Average Remaining Term (in years)	Weighted Average Exercise Price
\$ 6.81 to \$13.49 .....	196,050	4.3	\$ 7.43	196,050	4.3	\$ 7.43
\$13.50 to \$19.99 .....	169,300	2.0	16.66	168,550	2.0	16.65
\$20.00 to \$53.95 .....	15,400	6.7	39.04	12,900	6.6	41.20
	<u>380,750</u>	3.4	12.81	<u>377,500</u>	3.4	12.70

Based on the Company's closing stock price at September 30, 2008 of \$39.28, the aggregate intrinsic value of the stock options outstanding was \$10.2 million. At September 30, 2008, the aggregate intrinsic value of the stock options currently exercisable was \$10.0 million. The total intrinsic value of stock options exercised during fiscal years 2008, 2007 and 2006 was \$2.2 million, \$8.4 million and \$3.4 million, respectively. As of September 30, 2008 total unvested compensation expense associated with stock options amounted to \$27,000 and will be recognized over the next two fiscal years.

There were no shares issued to the Company's outside directors during fiscal years ended September 30, 2008 and 2007. As partial compensation for services of its outside directors, the Company issued 1,268 shares of common stock to directors during fiscal year 2006. The director compensation related to the issuance of stock was \$60,000 for the fiscal year 2006.

The weighted average fair values per share of stock-based award grants were as follows:

	YEAR ENDED SEPTEMBER 30,		
	2008	2007	2006
Options .....	\$—	\$—	\$20.76
Director's common stock .....	—	—	26.74

**10. Income Taxes:**

Income taxes are presented in accordance with SFAS No. 109, "Accounting for Income Taxes", as interpreted by FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes". The estimated future tax effects of temporary differences between the tax bases of assets and liabilities and amounts reported in the accompanying consolidated balance sheets, as well as operating loss and tax credit carrybacks and carryforwards are recorded. Deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities (temporary differences) and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. The Company periodically reviews the recoverability of tax assets recorded on the balance sheet and provides valuation allowances as management deems necessary.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

Components of income before income taxes were as follows (in thousands):

	YEAR ENDED SEPTEMBER 30,		
	2008	2007	2006
United States .....	\$15,870	\$21,814	\$ 9,822
Foreign .....	4,548	6,423	4,425
	<u>\$20,418</u>	<u>\$28,237</u>	<u>\$14,247</u>

The provision (benefit) for income taxes consisted of the following (in thousands):

	YEAR ENDED SEPTEMBER 30,		
	2008	2007	2006
Current:			
Federal .....	\$4,672	\$6,878	\$ 860
Foreign .....	1,003	2,097	1,968
State .....	150	142	9
	<u>5,825</u>	<u>9,117</u>	<u>2,837</u>
Deferred:			
Federal .....	313	(235)	1,522
Foreign .....	128	(244)	118
	<u>441</u>	<u>(479)</u>	<u>1,640</u>
	<u>\$6,266</u>	<u>\$8,638</u>	<u>\$4,477</u>

Actual income tax expense (benefit) differs from income tax expense computed by applying the statutory federal tax rate of 35%, 34% and 34% for fiscal years ended September 30, 2008, 2007 and 2006, respectively, as follows (in thousands):

	YEAR ENDED SEPTEMBER 30,		
	2008	2007	2006
Provision for U.S. federal income tax at statutory rate .....	\$7,146	\$9,601	\$4,844
Effect of foreign income taxes .....	(461)	(409)	(152)
Extraterritorial income exclusion benefit .....	—	(294)	(277)
Manufacturers'/producers' deduction .....	(293)	(77)	(62)
Research and experimentation tax credits .....	(324)	(281)	(81)
State income taxes, net of federal income tax benefit .....	84	94	6
Nondeductible expenses .....	246	128	44
Resolution of prior years' tax matters .....	(34)	(29)	155
Other items .....	(98)	(95)	—
	<u>\$6,266</u>	<u>\$8,638</u>	<u>\$4,477</u>
	<u>30.7%</u>	<u>30.6%</u>	<u>31.4%</u>

**OYO Geospace Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements—(Continued)**

Deferred income taxes under the liability method reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's net deferred income tax asset were as follows (in thousands):

	<u>AS OF</u> <u>SEPTEMBER 30,</u>	
	<u>2008</u>	<u>2007</u>
Deferred income tax assets:		
Allowance for doubtful accounts . . . . .	\$ 507	\$ 350
Inventories . . . . .	1,649	1,545
Capitalized research and development costs . . . . .	1,409	1,761
Intangible assets . . . . .	201	287
Capital loss carryforwards, tax credits and deferrals . . . . .	3	5
Stock-based compensation . . . . .	248	239
Accrued product warranty . . . . .	369	362
Accrued compensated absences . . . . .	324	285
Insurance and other reserves . . . . .	12	20
	<u>4,722</u>	<u>4,854</u>
Deferred income tax liabilities:		
Allowance for doubtful accounts . . . . .	(9)	(13)
Inventories . . . . .	(70)	(107)
Property, plant and equipment and other . . . . .	(1,418)	(1,070)
Comprehensive income . . . . .	(770)	(1,165)
Net deferred income tax asset . . . . .	<u>\$ 2,455</u>	<u>\$ 2,499</u>

Deferred income taxes are reported as follows in the accompanying consolidated balance sheet (in thousands):

	<u>AS OF</u> <u>SEPTEMBER 30,</u>	
	<u>2008</u>	<u>2007</u>
Current deferred income tax asset . . . . .	\$ 2,931	\$2,391
Noncurrent deferred income tax asset . . . . .	624	228
Current deferred income tax liability . . . . .	(78)	(120)
Noncurrent deferred income tax liability . . . . .	(1,022)	—
	<u>\$ 2,455</u>	<u>\$2,499</u>

Under the liability method, a valuation allowance is provided when it is more likely than not that some portion or all of the deferred tax assets will not be realized. Based on the Company's expectation that the deductible temporary differences will reverse during periods in which the Company generates net taxable income or during periods in which losses can be carried back to offset prior year taxes, management believes that the Company will realize the benefit of its net deferred income tax asset.

The financial reporting bases of investments in foreign subsidiaries exceed their tax bases. A deferred tax liability is not recorded for this temporary difference because the investment is essentially permanent. A reversal of the Company's plans to permanently invest in these foreign operations would cause the excess to become taxable. At September 30, 2008 and 2007, the temporary difference related to undistributed earnings for which no



**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

deferred taxes have been provided was approximately \$17.2 million and \$14.4 million, respectively. The Company will need to reassess and reassert its ability and intent to indefinitely reinvest the remaining foreign earnings in order to continue the application of the exception under APB 23.

From time to time the Company is the subject of audits by various tax authorities that can result in claims and assessments and additional tax payments, penalties and interest. The U.S. Internal Revenue Service (“IRS”) is in the process of conducting an audit of the Company’s fiscal year 2006 U.S. Federal income tax return. The IRS has requested records and is in the process of examining such records. The Company does not believe the outcome of the IRS audit will have a material effect on its consolidated financial statements.

In June 2006, the FASB issued Interpretation No. 48 (“FIN 48”), “Accounting for Uncertainty in Income Taxes—an Interpretation of FASB Statement No. 109”, to clarify certain aspects of accounting for uncertain tax positions, including issues related to the recognition and measurement of those tax positions. Effective October 1, 2007, the Company adopted the provisions of FIN 48, “Accounting for Uncertainty in Income Taxes.” At the time of adoption, the uncertain tax positions determined by the application of FIN 48 did not materially differ from the Company’s SFAS 5 liability of \$43,520. The amount of unrecognized tax liability with respect to the Company’s uncertain tax positions increased based on activities during the fiscal year. The Company classifies interest and penalties associated with the payment of income taxes in the Other Income (Expense) section of its consolidated statement of operations. Tax return filings, which are subject to review by local tax authorities by major jurisdiction, are as follows:

- United States—fiscal years ended September 2005, 2006, 2007 and 2008
- State of Texas—fiscal years ended September 2004, 2005, 2006, 2007 and 2008
- Russian Federation—calendar years 2005, 2006, 2007 and 2008
- Canada—fiscal years ended September 2004, 2005, 2006, 2007 and 2008

The following table is a reconciliation of the total amounts of unrecognized tax benefits at the beginning and end of fiscal year 2008:

Balance at October 1, 2007 .....	\$ 43,520
Change in prior year tax positions .....	115,568
Current tax positions .....	40,415
Lapse of statute of limitations .....	(7,472)
Balance at September 30, 2008 .....	<u>\$192,031</u>

The unrecognized tax benefits would affect the Company’s effective tax rate in future periods if they are favorably resolved. The Company includes interest and penalties related to income tax matters as part of the income tax expense.

Management believes that adequate provisions for income taxes have been reflected in the financial statements and is not aware of any significant exposure items that have not been reflected in the financial statements. Amounts considered probable of settlement within one year have been included in the accrued expenses and other liabilities in the accompanying consolidated balance sheet.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

**11. Earnings Per Common Share:**

Basic earnings per share is computed by dividing net earnings available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share is determined on the assumption that outstanding dilutive stock options have been exercised and the aggregate proceeds as defined were used to reacquire common stock using the average price of such common stock for the period.

The following table summarizes the calculation of weighted average common shares and common equivalent shares outstanding for purposes of basic and diluted earnings per share (in thousands, except share and per share amounts):

	<b>YEAR ENDED SEPTEMBER 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
Net income .....	\$ 14,152	\$ 19,599	\$ 9,770
Weighted average common shares and common share equivalents:			
Common shares .....	5,908,727	5,793,840	5,686,600
Common share equivalents .....	<u>207,312</u>	<u>269,606</u>	<u>269,312</u>
Total weighted average common shares and common share equivalents .....	<u>6,116,039</u>	<u>6,063,446</u>	<u>5,955,912</u>
Earnings per share:			
Basic .....	<u>\$ 2.40</u>	<u>\$ 3.38</u>	<u>\$ 1.72</u>
Diluted .....	<u>\$ 2.31</u>	<u>\$ 3.23</u>	<u>\$ 1.64</u>

Options totaling 9,450, zero and 420 shares of common stock in fiscal years 2008, 2007 and 2006 respectively, were not included in the calculation of weighted average shares for diluted earnings per share because their effects were antidilutive.

**12. Related Party Transactions:**

Sales to OYO Japan and other affiliated companies were approximately \$0.8 million, \$0.5 million and \$0.6 million during fiscal years 2008, 2007 and 2006, respectively. Purchases of inventory and equipment from OYO Japan and other affiliated companies were approximately \$0.1 million, \$4,000 and \$0.1 million during fiscal years 2008, 2007 and 2006, respectively.

**13. Commitments and Contingencies:**

*Operating Leases*

The Company leases certain equipment under short-term cancelable operating leases; therefore the Company does not have future minimum rental commitments under noncancelable operating leases. Rent expense was approximately \$0.2 million, \$0.1 million and \$0.1 million during fiscal years 2008, 2007 and 2006, respectively.

*Legal Proceedings*

From time to time the Company is a party to what it believes is routine litigation and proceedings that may be considered as part of the ordinary course of its business. Legal expenses related to such matters are expensed as incurred.

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

The Company is not aware of any current or pending litigation or proceedings that could have a material adverse effect on the Company's results of operations, cash flows or financial condition.

**14. Supplemental Cash Flow Information:**

Supplemental cash flow information is as follows (in thousands):

	<b>YEAR ENDED SEPTEMBER 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
Cash paid for:			
Interest .....	\$ 868	\$ 248	\$ 221
Income taxes .....	5,257	4,634	1,598
Noncash investing and financing activities:			
Accrued capital expenditures .....	—	404	257
Common stock issued pursuant to Employee and Director Plan .....	—	—	60

**15. Segment and Geographic Information:**

The Company evaluates financial performance based on two business segments: Seismic and Thermal Solutions. The Seismic product lines currently consist of geophones and hydrophones, including multi-component geophones and hydrophones, seismic leader wire, geophone string connectors, seismic telemetry cables, high definition reservoir characterization products and services, marine seismic cable retrieval devices, data acquisition systems, offshore cables and industrial products. Thermal Solutions products include thermal printers, thermal printheads and dry thermal film and other media. The Company markets these products to a variety of markets, including the screen print, point of sale, signage and textile markets. The Company also sells these products to its seismic customers.

The following tables summarize the Company's segment information:

	<b>YEAR ENDED SEPTEMBER 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
Net sales:			
Seismic .....	\$118,612	\$122,450	\$ 88,480
Thermal Solutions .....	15,201	15,312	15,183
Corporate .....	682	344	37
Total .....	<u>134,495</u>	<u>138,106</u>	<u>103,700</u>
Income (loss) from operations:			
Seismic .....	27,078	35,873	22,307
Thermal Solutions .....	1,283	617	550
Corporate .....	(8,176)	(8,371)	(8,406)
Total .....	<u>20,185</u>	<u>28,119</u>	<u>14,451</u>

\* The Company combined the manufacturing operations for its Seismic and Thermal Solutions business segments. While the combination of the two segments resulted in more streamlined operations, the Company no longer segregates and reports certain balance sheet accounts for these segments. As a result, the Company has discontinued the reporting of business segment balance sheet information.

**OYO Geospace Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements—(Continued)**

“Corporate” net sales consists of revenue from an operating lease of the Company’s surplus building in Houston. “Corporate” loss from operations primarily consists of the Company’s Houston headquarter general and administrative expenses.

The Company has operations in the United States, Canada, the Russian Federation and the United Kingdom. Sales information for the Company is as follows (in thousands):

	<b>YEAR ENDED SEPTEMBER 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
United States .....	\$120,448	\$119,765	\$ 88,048
Canada .....	7,691	13,887	9,662
Russian Federation .....	18,350	15,023	10,979
United Kingdom .....	4,340	4,536	3,704
Eliminations .....	(16,334)	(15,105)	(8,693)
	<u>\$134,495</u>	<u>\$138,106</u>	<u>\$103,700</u>

Summaries of net sales by geographic area for fiscal years 2008, 2007 and 2006 are as follows (in thousands):

	<b>YEAR ENDED SEPTEMBER 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
Asia (excluding Japan and Middle East) .....	\$ 8,537	\$ 18,872	\$ 16,171
Canada .....	18,088	28,428	11,428
Europe .....	41,451	19,770	33,754
Japan .....	1,329	804	97
Middle East .....	6,915	20,068	2,920
United States .....	54,648	45,187	36,726
Other .....	3,527	4,977	2,604
	<u>\$134,495</u>	<u>\$138,106</u>	<u>\$103,700</u>

Net sales are attributed to countries based on the ultimate destination of the product sold, if known. If the ultimate destination is not known, net sales are attributed to countries based on the geographic location of the initial shipment.

Long-lived assets were as follows (in thousands):

	<b>AS OF SEPTEMBER 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
United States .....	\$42,592	\$38,801	\$23,415
Canada .....	5,499	2,127	1,802
Russian Federation .....	6,281	5,509	3,612
United Kingdom .....	431	515	502
China .....	8	6	8
	<u>\$54,811</u>	<u>\$46,958</u>	<u>\$29,339</u>

**OYO Geospace Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements—(Continued)**

**16. Selected Quarterly Information (Unaudited):**

The following table represents summarized data for each of the quarters in fiscal years 2008 and 2007 (in thousands, except per share amounts):

	<b>2008</b>			
	<b>Fourth Quarter</b>	<b>Third Quarter</b>	<b>Second Quarter</b>	<b>First Quarter</b>
Net sales	\$30,484	\$35,590	\$36,399	\$32,022
Gross profit	11,385	14,149	10,406	11,114
Income from operations	4,672	6,227	4,472	4,814
Other income (expense), net	(29)	(2)	194	70
Net income	3,300	4,334	3,207	3,311
Basic earnings per share	<u>\$ 0.56</u>	<u>\$ 0.73</u>	<u>\$ 0.54</u>	<u>\$ 0.56</u>
Diluted earnings per share	<u>\$ 0.54</u>	<u>\$ 0.71</u>	<u>\$ 0.53</u>	<u>\$ 0.54</u>
	<b>2007</b>			
	<b>Fourth Quarter</b>	<b>Third Quarter</b>	<b>Second Quarter</b>	<b>First Quarter</b>
Net sales	\$30,755	\$30,536	\$32,062	\$44,753
Gross profit	10,648	10,590	10,642	18,639
Income from operations	6,197	5,380	4,837	11,705
Other income (expense), net	166	(41)	(17)	10
Net income	4,914	3,689	3,147	7,849
Basic earnings per share	<u>\$ 0.84</u>	<u>\$ 0.63</u>	<u>\$ 0.54</u>	<u>\$ 1.37</u>
Diluted earnings per share	<u>\$ 0.81</u>	<u>\$ 0.60</u>	<u>\$ 0.52</u>	<u>\$ 1.30</u>

**Schedule II**

**OYO Geospace Corporation and Subsidiaries  
Valuation and Qualifying Accounts  
(In Thousands)**

	<u>Balance at Beginning of Period</u>	<u>Charged to Costs And Expenses</u>	<u>Charged to Other Assets</u>	<u>(Deductions) And Additions</u>	<u>Balance at End of Period</u>
<b>Year ended September 30, 2008</b>					
Allowance for doubtful accounts on accounts and notes receivable .....	\$1,027	\$1,615	\$—	\$(1,313)	\$1,329
<b>Year ended September 30, 2007</b>					
Allowance for doubtful accounts on accounts and notes receivable .....	757	236	—	34	1,027
<b>Year ended September 30, 2006</b>					
Allowance for doubtful accounts on accounts and notes receivable .....	730	208	—	(181)	757
	<u>Balance at Beginning of Period</u>	<u>Charged to Costs And Expenses</u>	<u>Charged to Other Assets</u>	<u>(Deductions)</u>	<u>Balance at End Of Period</u>
<b>Year ended September 30, 2008</b>					
Inventory obsolescence reserve .....	\$3,448	\$ 993	\$—	\$(502)	\$3,939
<b>Year ended September 30, 2007</b>					
Inventory obsolescence reserve .....	2,365	1,442	—	(359)	3,448
<b>Year ended September 30, 2006</b>					
Inventory obsolescence reserve .....	2,404	807	—	(846)	2,365





# **OYO GEOSPACE**

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