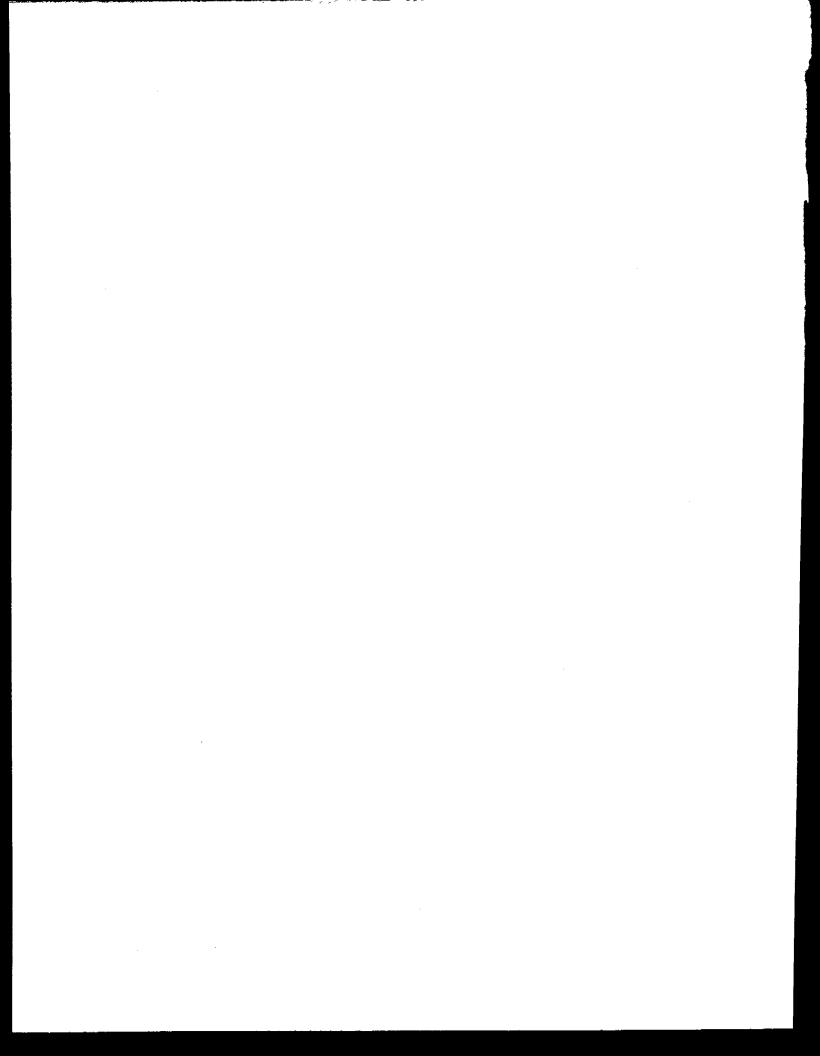
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Capitol Research Division SNL Financial 1-800-969-4121

HUMPHREY HOSPITALITY TRUST, INC.

A LIMITED - SERVICE LODGING REAL ESTATE INVESTMENT TRUST



HUMPHREY H servicing lodging.	IOSPITALITY TRU The Company's com	JST, INC. is a self- imon stock trades on	advised real estate ir the Nasdaq Nationa	nvestment trust specializ Il Market system under t	ing in limited- he symbol HUMP.

Fellow Shareholders:

What a difference a year can make!

The year ended December 31, 2003 was indeed a year of great improvement for both our economy and our Company. We started the year with many positive factors in place for an economic recovery—historically low interest rates, ample monetary liquidity, a highly stimulative fiscal policy—offset somewhat by the start of the war against Iraq. As our apparent quick victory in Iraq unfolded, both our stock markets and the economy breathed a sigh of relief and began a torrid improvement.

The positive trend in these psychologically important areas gradually spilled over into the lodging industry and resulted in a much needed boost in our industry's performance. Starting in mid-year 2003, we began to see consistent increases in overall comparative room revenues, and with the continuation of the trend into 2004, we now have a sense of optimism for perhaps an even better year of revenue growth in 2004.

We are particularly encouraged by our fourth quarter 2003 results, with a 2.4% increase in revenue per available room ("RevPar") being driven by gains in both occupancy and average daily rate ("ADR"). While we have not seen this trend universally among our properties, with several of our Midwest hotels still not showing any consistent improvement in room revenues, the momentum of our combined portfolio is clearly growing stronger.

Fortunately, there is a logical explanation for the inconsistency in our markets, and a reason for hope. The success of our Midwest hotel portfolio has consistently been influenced by the success of the industrial and agricultural sectors of our economy, and historically, these sectors have lagged in their recovery when compared to the more service oriented economy in the eastern United States. With improvements in the lodging industry typically lagging about two quarters behind positive changes in the gross domestic product ("GDP"), and a 4.1% improvement in the GDP of the United States having already occurred during 2003, we believe there is good reason to expect our Midwest hotel portfolio will show more improvement in the months ahead.

Despite the positive growth trends that have occurred in our portfolio, we have continued to execute on our strategy of accelerating the reduction of debt through the sale of noncore or under-performing assets. During 2003, we sold seven additional properties for a net gain of \$1,052,000, and cumulatively, have sold 18 hotels since first beginning the restructuring of our company in late 2001. This series of hotel dispositions has allowed us to reduce outstanding debt by approximately one third (33%), from a high of \$116 million at December 31, 2001 to a more manageable \$78 million at December 31, 2003.

A continued emphasis on the disposition of non-core assets has paid big returns thus far. The Company has successfully reduced its debt to investment ratio from a peak of 63.3% in 2001, to a conservative 46.2% at year end 2003, and has simultaneously reduced its

interest expense to a level that has more than compensated for the loss of operating profits from hotels that have been sold. These factors, combined with improving hotel revenues and a marked reduction in general and administrative costs, have contributed to a 17% increase in the Company's funds from operations ("FFO") during 2003.

Given our success in reducing the Company's debt obligations to a reasonable level, and the overall positive outlook for the lodging industry, our dispositions strategy has evolved from being a mission critical program to a discretionary initiative. Nevertheless, we will continue in our efforts to sell non-core, under-performing properties. The proactive disposition of these properties will help ensure our portfolio is continuously poised for long-term growth, and at some point, these sales will also provide the Company with the resources necessary to once again acquire or develop new hotels.

Our concerns for the future are ironically tied to some of the very factors we previously cited as being cause for celebration. While low interest rates have directly influenced the return of a robust economy, the low cost of funds has also served to improve the feasibility of new hotels, and increase the availability of funds for their construction. This situation has the potential to curtail what could otherwise be a significant recovery for the industry, especially given that average annual occupancy rates have not climbed back above 60%, and that new supply may outpace new demand over the next few years.

An improving economy may also translate to marked increases in hotel operating costs, including new guest amenities mandated by each of the hotel franchise companies seeking to remain competitive. We will continue to work closely with our management company to ensure the careful control of hotel operating costs, and the maximization of hotel revenues, all in an effort to stay ahead of the competitive pressures that are building in each of our hotel markets.

The resumption of dividend payments to our shareholders was a turning point for the Company during 2003, and we anticipate the ability to continue dividend payments over the year ahead barring any unforeseen fallout in the economy, or the lodging industry. Given the still infant stage of our recovery, and that of the lodging industry, we will maintain our current dividend policy of only paying out 100% of taxable income. We believe this is prudent, particularly given the volatility of our industry over the past few years.

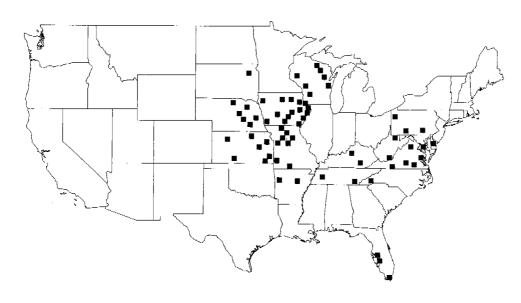
We remain committed to carefully managing your investment in Humphrey Hospitality Trust and wish to once again thank you for your continued support of our Company.

George R. Whittemore

President and Chief Executive Officer

Joy WW hetherwork

THE COMPANY OWNS 73 PROPERTIES WITH APPROXIMATELY 4,900 ROOMS IN 16 STATES IN THE MIDWESTERN AND EASTERN U.S.



■ Hotel Properties

PORTFOLIO

Humphrey Hospitality Trust's portfolio includes:

Best Western Suites

Comfort Inn

Comfort Suites

Days Inn

Hampton Inn

Holiday Inn Express

Ramada Limited

Shoney's Inn

Super 8

CORPORATE HEADQUARTERS 7170 Riverwood Drive

Columbia, MD 21046

WEBSITE

www.humphreyhospitality.com

EXECUTIVE OFFICERS

George R. Whittemore

President, Chief Executive Officer, and Director Humphrey Hospitality Trust, Inc.

Michael M. Schurer

Chief Financial Officer, Treasurer and Secretary Humphrey Hospitality Trust, Inc.

BOARD OF DIRECTORS

George R. Whittemore

President, Chief Executive Officer, and Director Humphrey Hospitality Trust, Inc.

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Humphrey Hospitality Trust, Inc.

James I. Humphrey, Jr.

Director

Humphrey Hospitality Trust, Inc.

Steve H. Borgmann

Director

Humphrey Hospitality Trust, Inc.

Joseph Caggiano

Past Vice Chairman Emeritus

Bozell, Jacobs, Kenyon & Eckhardt, Inc.

Loren Steele

Vice Chairman and Chief Executive Officer The Rivett Group, L. L. C.

- "

Jeffery M. Zwerdling

Managing Partner

Zwerdling, & Oppleman

Allen L. Dayton

Chairman

Video Service of America and

Southern Improvement Company

CERTIFIED PUBLIC ACCOUNTANTS KPMG LLP

Baltimore, MD

STOCK TRANSFER AGENT

Wachovia Bank, N.A. Shareholder Services Group 1525 West W.T. Harris Blvd. 3C3 Charlotte, NC 28262-1153 800.829.8432

ANNUAL MEETING

The annual meeting of shareholders will be held on Thursday, May 27, 2004 at 10:00 a.m., local time, at the Doubletree Hotel at 1616 Dodge Street, Omaha, Nebraska 68102.

FORM 10-K

Additional copies of Humphrey Hospitality's Form 10-K Annual Report for 2003 may be requested through the Company's website or by contacting the Investor Relations department.

STOCK EXCHANGE LISTING

Humphrey Hospitality's common stock is listed on the Nasdaq National Market system under the symbol HUMP.

INVESTOR RELATIONS

7170 Riverwood Drive Columbia, MD 21046 443.259.4924

MANAGEMENT COMPANY OFFICES

Humphrey Hospitality Management, Inc. ("HHM")

7170 Riverwood Drive Columbia, MD 21046 443.259.4900



Supertel Hospitality Management, Inc. A wholly owned subsidiary of HHM 309 North 5th Street

Norfolk, NE 68702 402.371.2520